

MARKET SHARE COMPARISON REPORT



Bring Your Highest Expectations™

Yearend 2013 Versus Yearend 2014

All NA-BN-ES GeoCodes

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Yearend 2013 Versus Yearend 2014

All NA-BN-ES GeoCodes

Section 1 – Condo Data

John R. Wood Properties
 Company Market Share Report
 Year End 2013 Sales Data

2013 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
CONDO	BN01	AMVT		1	1	1.02%		\$495,000	\$495,000	1.48%	0.00%
CONDO		BBRI					0.00%			0.00%	0.00%
CONDO		CBRR	5	2	7	7.14%	\$2,274,000	\$700,000	\$2,974,000	8.87%	0.03%
CONDO		DNFR	6	4	10	10.20%	\$2,725,000	\$1,747,500	\$4,472,500	13.34%	0.04%
CONDO		NAPL		2	2	2.04%		\$1,200,000	\$1,200,000	3.58%	0.01%
CONDO		PREM	1		1	1.02%	\$562,500		\$562,500	1.68%	0.01%
CONDO		PR-BHHS	1		1	1.02%	\$405,000		\$405,000	1.21%	0.00%
CONDO		WOOD	4	3	7	7.14%	\$1,830,000	\$1,294,000	\$3,124,000	9.32%	0.03%
CONDO		X-OTHER	32	37	69	70.41%	\$8,966,600	\$11,326,600	\$20,293,200	60.53%	0.20%
CONDO	BN01 Total		49	49	98	100.00%	\$16,763,100	\$16,763,100	\$33,526,200	100.00%	0.32%
CONDO	BN02	AMVT				0.00%				0.00%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	4	5	9	10.98%	\$851,250	\$781,500	\$1,632,750	11.92%	0.02%
CONDO		DNFR	10	7	17	20.73%	\$1,574,900	\$1,176,500	\$2,751,400	20.08%	0.03%
CONDO		NAPL	3	2	5	6.10%	\$514,000	\$358,000	\$872,000	6.37%	0.01%
CONDO		PREM	2		2	2.44%	\$361,000		\$361,000	2.64%	0.00%
CONDO		PR-BHHS	5	2	7	8.54%	\$828,000	\$287,500	\$1,115,500	8.14%	0.01%
CONDO		WOOD	1	1	2	2.44%	\$123,000	\$190,000	\$313,000	2.28%	0.00%
CONDO		X-OTHER	16	24	40	48.78%	\$2,597,610	\$4,056,260	\$6,653,870	48.57%	0.06%
CONDO	BN02 Total		41	41	82	100.00%	\$6,849,760	\$6,849,760	\$13,699,520	100.00%	0.13%
CONDO	BN03	AMVT	1	2	3	0.67%	\$210,000	\$495,330	\$705,330	0.71%	0.01%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	2	4	6	1.34%	\$468,000	\$779,000	\$1,247,000	1.25%	0.01%
CONDO		DNFR	61	59	120	26.79%	\$13,295,670	\$13,378,470	\$26,674,140	26.68%	0.26%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	6	8	14	3.13%	\$1,674,900	\$2,452,500	\$4,127,400	4.13%	0.04%
CONDO		PR-BHHS	11	7	18	4.02%	\$2,539,500	\$1,632,196	\$4,171,696	4.17%	0.04%
CONDO		WOOD	12	17	29	6.47%	\$2,624,400	\$4,588,380	\$7,212,780	7.22%	0.07%
CONDO		X-OTHER	131	127	258	57.59%	\$29,170,553	\$26,657,147	\$55,827,700	55.85%	0.54%
CONDO	BN03 Total		224	224	448	100.00%	\$49,983,023	\$49,983,023	\$99,966,046	100.00%	0.96%
CONDO	BN04	AMVT	1	1	2	0.65%	\$246,000	\$1,025,000	\$1,271,000	0.69%	0.01%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	3	4	7	2.26%	\$1,630,000	\$2,916,000	\$4,546,000	2.48%	0.04%
CONDO		DNFR	12	17	29	9.35%	\$4,699,500	\$9,475,750	\$14,175,250	7.72%	0.14%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	65	45	110	35.48%	\$49,020,400	\$34,302,250	\$83,322,650	45.38%	0.80%
CONDO		PR-BHHS	5	5	10	3.23%	\$3,036,500	\$3,886,500	\$6,923,000	3.77%	0.07%
CONDO		WOOD	36	45	81	26.13%	\$15,193,500	\$20,407,800	\$35,601,300	19.39%	0.34%
CONDO		X-OTHER	33	38	71	22.90%	\$17,974,900	\$19,787,500	\$37,762,400	20.57%	0.36%
CONDO	BN04 Total		155	155	310	100.00%	\$91,800,800	\$91,800,800	\$183,601,600	100.00%	1.77%
CONDO	BN05	AMVT	2	3	5	1.76%	\$477,000	\$1,154,000	\$1,631,000	1.64%	0.02%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	12	4	16	5.63%	\$3,353,500	\$1,501,700	\$4,855,200	4.90%	0.05%
CONDO		DNFR	23	26	49	17.25%	\$10,477,460	\$8,381,500	\$18,858,960	19.02%	0.18%
CONDO		NAPL		1	1	0.35%		\$1,099,000	\$1,099,000	1.11%	0.01%
CONDO		PREM	15	11	26	9.15%	\$4,097,650	\$4,002,250	\$8,099,900	8.17%	0.08%
CONDO		PR-BHHS	11	11	22	7.75%	\$3,542,100	\$5,769,000	\$9,311,100	9.39%	0.09%
CONDO		WOOD	30	34	64	22.54%	\$10,407,800	\$9,332,960	\$19,740,760	19.91%	0.19%
CONDO		X-OTHER	49	52	101	35.56%	\$17,227,000	\$18,342,100	\$35,569,100	35.87%	0.34%
CONDO	BN05 Total		142	142	284	100.00%	\$49,582,510	\$49,582,510	\$99,165,020	100.00%	0.96%
CONDO	BN06	AMVT				0.00%				0.00%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	2	4	6	8.82%	\$175,000	\$415,000	\$590,000	7.76%	0.01%
CONDO		DNFR	2	1	3	4.41%	\$204,500	\$63,000	\$267,500	3.52%	0.00%
CONDO		NAPL		1	1	1.47%		\$96,500	\$96,500	1.27%	0.00%
CONDO		PREM				0.00%				0.00%	0.00%
CONDO		PR-BHHS	2	1	3	4.41%	\$211,000	\$135,000	\$346,000	4.55%	0.00%
CONDO		WOOD	5	3	8	11.76%	\$567,500	\$369,000	\$936,500	12.31%	0.01%
CONDO		X-OTHER	23	24	47	69.12%	\$2,645,050	\$2,724,550	\$5,369,600	70.60%	0.05%
CONDO	BN06 Total		34	34	68	100.00%	\$3,803,050	\$3,803,050	\$7,606,100	100.00%	0.07%

2014 Yearend Data

Prop Type	Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
CONDO	BN01	AMVT	2	2	4	2.60%	\$470,000	\$408,000	\$878,000	1.46%	0.02%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	6	2	8	5.19%	\$3,045,000	\$1,066,000	\$4,111,000	6.84%	0.03%
CONDO		DNFR	17	16	33	21.43%	\$7,495,500	\$7,166,500	\$14,662,000	24.39%	0.12%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	4	1	5	3.25%	\$1,700,000	\$440,000	\$2,140,000	3.56%	0.02%
CONDO		PR-BHHS	2	2	4	2.60%	\$1,100,000	\$638,000	\$1,738,000	2.89%	0.02%
CONDO		WOOD		3	3	1.95%		\$1,737,500	\$1,737,500	2.89%	0.01%
CONDO		X-OTHER	46	51	97	62.99%	\$16,249,500	\$18,604,000	\$34,853,500	57.97%	0.37%
CONDO	BN01 Total		77	77	154	100.00%	\$30,060,000	\$30,060,000	\$60,120,000	100.00%	0.58%
CONDO	BN02	AMVT				0.00%				0.00%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	2	2	4	4.17%	\$415,000	\$317,500	\$732,500	3.89%	0.02%
CONDO		DNFR	6	7	13	13.54%	\$1,065,000	\$1,204,023	\$2,269,023	12.05%	0.05%
CONDO		NAPL	1	1	2	2.08%	\$74,300	\$189,000	\$263,300	1.40%	0.01%
CONDO		PREM	5	2	7	7.29%	\$773,500	\$328,000	\$1,101,500	5.85%	0.03%
CONDO		PR-BHHS		2	2	2.08%		\$332,000	\$332,000	1.76%	0.01%
CONDO		WOOD	5	4	9	9.38%	\$768,000	\$628,000	\$1,396,000	7.42%	0.03%
CONDO		X-OTHER	29	30	59	61.46%	\$6,315,823	\$6,413,100	\$12,728,923	67.62%	0.22%
CONDO	BN02 Total		48	48	96	100.00%	\$9,411,623	\$9,411,623	\$18,823,246	100.00%	0.36%
CONDO	BN03	AMVT		2	2	0.49%		\$444,500	\$444,500	0.44%	0.01%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	2	3	5	1.21%	\$451,500	\$735,309	\$1,186,809	1.18%	0.02%
CONDO		DNFR	31	32	63	15.29%	\$8,151,800	\$8,212,079	\$16,363,879	16.21%	0.24%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	2	6	8	1.94%	\$644,000	\$1,475,034	\$2,119,034	2.10%	0.03%
CONDO		PR-BHHS	9	11	20	4.85%	\$2,536,000	\$2,794,900	\$5,330,900	5.28%	0.08%
CONDO		WOOD	15	16	31	7.52%	\$3,691,000	\$3,750,800	\$7,441,800	7.37%	0.12%
CONDO		X-OTHER	147	136	283	68.69%	\$34,993,450	\$33,055,128	\$68,048,578	67.42%	1.07%
CONDO	BN03 Total		206	206	412	100.00%	\$50,467,750	\$50,467,750	\$100,935,500	100.00%	1.55%
CONDO	BN04	AMVT	1		1	0.29%	\$1,275,000		\$1,275,000	0.62%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	2	3	5	1.47%	\$397,000	\$947,000	\$1,344,000	0.66%	0.02%
CONDO		DNFR	9	17	26	7.65%	\$5,910,000	\$9,424,450	\$15,334,450	7.50%	0.10%
CONDO		NAPL	2	1	3	0.88%	\$1,330,000	\$1,250,000	\$2,580,000	1.26%	0.01%
CONDO		PREM	5	9	14	4.12%	\$1,529,000	\$5,040,000	\$6,569,000	3.21%	0.05%
CONDO		PR-BHHS	62	51	113	33.24%	\$43,689,250	\$35,424,025	\$79,113,275	38.70%	0.43%
CONDO		WOOD	45	41	86	25.29%	\$27,984,725	\$21,282,150	\$49,266,875	24.10%	0.32%
CONDO		X-OTHER	44	48	92	27.06%	\$20,101,150	\$28,848,500	\$48,949,650	23.94%	0.35%
CONDO	BN04 Total		170	170	340	100.00%	\$102,216,125	\$102,216,125	\$204,432,250	100.00%	1.28%
CONDO	BN05	AMVT	3	2	5	1.35%	\$1,455,000	\$747,500	\$2,202,500	1.30%	0.02%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	7	5	12	3.24%	\$3,310,000	\$2,836,500	\$6,146,500	3.62%	0.05%
CONDO		DNFR	9	19	28	7.57%	\$1,814,850	\$8,065,500	\$9,880,350	5.83%	0.11%
CONDO		NAPL		1	1	0.27%		\$825,000	\$825,000	0.49%	0.00%
CONDO		PREM	23	13	36	9.73%	\$14,677,500	\$6,561,000	\$21,238,500	12.52%	0.14%
CONDO		PR-BHHS	19	16	35	9.46%	\$5,826,000	\$4,734,000	\$10,560,000	6.23%	0.13%
CONDO		WOOD	58	51	109	29.46%	\$31,611,900	\$26,959,980	\$58,571,880	34.53%	0.41%
CONDO		X-OTHER	66	78	144	38.92%	\$26,111,360	\$34,077,130	\$60,188,490	35.49%	0.54%
CONDO	BN05 Total		185	185	370	100.00%	\$84,806,610	\$84,806,610	\$169,613,220	100.00%	1.39%
CONDO	BN06	AMVT	2	1	3	2.94%	\$258,500	\$93,500	\$352,000	2.84%	0.01%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	2		2	1.96%	\$256,500		\$256,500	2.07%	0.01%
CONDO		DNFR	8	10	18	17.65%	\$869,013	\$1,332,000	\$2,201,013	17.74%	0.07%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	1		1	0.98%	\$100,000		\$100,000	0.81%	0.00%
CONDO		PR-BHHS				0.00%				0.00%	0.00%
CONDO		WOOD	4	4	8	7.84%	\$374,500	\$570,000	\$944,500	7.61%	0.03%
CONDO	X-OTHER	34	36	70	68.63%	\$4,346,599	\$4,209,612	\$8,556,211	68.94%	0.26%	
CONDO	BN06 Total		51	51	102	100.00%	\$6,205,112	\$6,205,112	\$12,410,224	100.00%	0.38%

2013 Yearend Data

Prop Type	Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
CONDO	BN07	AMVT	1	1	2	2.00%	\$114,500	\$120,000	\$234,500	1.58%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	2	3	5	5.00%	\$364,900	\$408,500	\$773,400	5.22%	0.01%
CONDO		DNFR	4	6	10	10.00%	\$617,000	\$722,200	\$1,339,200	9.04%	0.01%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	3	1	4	4.00%	\$382,000	\$123,000	\$505,000	3.41%	0.00%
CONDO		PR-BHHS	2	1	3	3.00%	\$407,500	\$218,000	\$625,500	4.22%	0.01%
CONDO		WOOD	10	9	19	19.00%	\$1,457,700	\$1,481,900	\$2,939,600	19.84%	0.03%
CONDO		X-OTHER	28	29	57	57.00%	\$4,064,900	\$4,334,900	\$8,399,800	56.69%	0.08%
CONDO	BN07 Total		50	50	100	100.00%	\$7,408,500	\$7,408,500	\$14,817,000	100.00%	0.14%
CONDO	BN08	AMVT				0.00%				0.00%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	4	1	5	13.16%	\$325,501	\$105,000	\$430,501	11.75%	0.00%
CONDO		DNFR	1		1	2.63%	\$90,000		\$90,000	2.46%	0.00%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM				0.00%				0.00%	0.00%
CONDO		PR-BHHS				0.00%				0.00%	0.00%
CONDO		WOOD	1	2	3	7.89%	\$130,500	\$225,500	\$356,000	9.72%	0.00%
CONDO		X-OTHER	13	16	29	76.32%	\$1,285,600	\$1,501,101	\$2,786,701	76.07%	0.03%
CONDO	BN08 Total		19	19	38	100.00%	\$1,831,601	\$1,831,601	\$3,663,202	100.00%	0.04%
CONDO	BN09	AMVT	1		1	1.32%	\$185,000		\$185,000	1.34%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	5	5	10	13.16%	\$804,000	\$871,250	\$1,675,250	12.16%	0.02%
CONDO		DNFR	4	4	8	10.53%	\$682,300	\$612,500	\$1,294,800	9.40%	0.01%
CONDO		NAPL	1	1	2	2.63%	\$145,000	\$190,000	\$335,000	2.43%	0.00%
CONDO		PREM		1	1	1.32%		\$247,000	\$247,000	1.79%	0.00%
CONDO		PR-BHHS	2	1	3	3.95%	\$372,000	\$190,000	\$562,000	4.08%	0.01%
CONDO		WOOD	2	2	4	5.26%	\$350,000	\$386,900	\$736,900	5.35%	0.01%
CONDO		X-OTHER	23	24	47	61.84%	\$4,351,735	\$4,392,385	\$8,744,120	63.45%	0.08%
CONDO	BN09 Total		38	38	76	100.00%	\$6,890,035	\$6,890,035	\$13,780,070	100.00%	0.13%
CONDO	BN10	AMVT	1		1	2.38%	\$250,000		\$250,000	4.84%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR				0.00%				0.00%	0.00%
CONDO		DNFR	2	3	5	11.90%	\$260,000	\$428,000	\$688,000	13.33%	0.01%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM				0.00%				0.00%	0.00%
CONDO		PR-BHHS	1	1	2	4.76%	\$205,000	\$205,000	\$410,000	7.94%	0.00%
CONDO		WOOD				0.00%				0.00%	0.00%
CONDO		X-OTHER	17	17	34	80.95%	\$1,865,400	\$1,947,400	\$3,812,800	73.88%	0.04%
CONDO	BN10 Total		21	21	42	100.00%	\$2,580,400	\$2,580,400	\$5,160,800	100.00%	0.05%
CONDO	BN11	AMVT		1	1	1.09%		\$178,500	\$178,500	0.80%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR		2	2	2.17%		\$345,000	\$345,000	1.55%	0.00%
CONDO		DNFR	17	9	26	28.26%	\$4,150,500	\$2,016,000	\$6,166,500	27.79%	0.06%
CONDO		NAPL	2	4	6	6.52%	\$225,000	\$676,000	\$901,000	4.06%	0.01%
CONDO		PREM	5	3	8	8.70%	\$1,470,000	\$897,500	\$2,367,500	10.67%	0.02%
CONDO		PR-BHHS	4	1	5	5.43%	\$1,447,500	\$375,000	\$1,822,500	8.21%	0.02%
CONDO		WOOD	4	4	8	8.70%	\$857,500	\$1,010,000	\$1,867,500	8.42%	0.02%
CONDO		X-OTHER	14	22	36	39.13%	\$2,943,500	\$5,596,000	\$8,539,500	38.49%	0.08%
CONDO	BN11 Total		46	46	92	100.00%	\$11,094,000	\$11,094,000	\$22,188,000	100.00%	0.21%
CONDO	BN12	AMVT	1	1	2	1.23%	\$220,000	\$240,000	\$460,000	1.56%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	2		2	1.23%	\$279,000		\$279,000	0.94%	0.00%
CONDO		DNFR	8	5	13	8.02%	\$1,559,000	\$877,500	\$2,436,500	8.25%	0.02%
CONDO		NAPL		1	1	0.62%		\$255,000	\$255,000	0.86%	0.00%
CONDO		PREM	6	3	9	5.56%	\$802,500	\$406,000	\$1,208,500	4.09%	0.01%
CONDO		PR-BHHS	7	6	13	8.02%	\$1,952,999	\$1,164,499	\$3,117,498	10.55%	0.03%
CONDO		WOOD	25	22	47	29.01%	\$4,222,900	\$4,198,400	\$8,421,300	28.51%	0.08%
CONDO		X-OTHER	32	43	75	46.30%	\$5,733,300	\$7,628,300	\$13,361,600	45.23%	0.13%
CONDO	BN12 Total		81	81	162	100.00%	\$14,769,699	\$14,769,699	\$29,539,398	100.00%	0.28%

2014 Yearend Data

Prop Type	Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
CONDO	BN07	AMVT	1	2	3	2.14%	\$132,000	\$268,500	\$400,500	1.83%	0.01%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	1	3	4	2.86%	\$170,000	\$497,000	\$667,000	3.06%	0.02%
CONDO		DNFR	6	8	14	10.00%	\$917,750	\$1,385,750	\$2,303,500	10.55%	0.05%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	4	2	6	4.29%	\$619,000	\$345,000	\$964,000	4.42%	0.02%
CONDO		PR-BHHS				0.00%				0.00%	0.00%
CONDO		WOOD	15	15	30	21.43%	\$2,218,208	\$2,395,408	\$4,613,616	21.14%	0.11%
CONDO		X-OTHER	43	40	83	59.29%	\$6,856,550	\$6,021,850	\$12,878,400	59.00%	0.31%
CONDO		BN07 Total		70	70	140	100.00%	\$10,913,508	\$10,913,508	\$21,827,016	100.00%
CONDO	BN08	AMVT	1		1	1.32%	\$81,752		\$81,752	0.99%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	1	1	2	2.63%	\$140,000	\$79,900	\$219,900	2.66%	0.01%
CONDO		DNFR	5	2	7	9.21%	\$699,000	\$167,500	\$866,500	10.49%	0.03%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	1	1	2	2.63%	\$62,500	\$75,000	\$137,500	1.67%	0.01%
CONDO		PR-BHHS		1	1	1.32%		\$100,000	\$100,000	1.21%	0.00%
CONDO		WOOD		4	4	5.26%		\$493,900	\$493,900	5.98%	0.02%
CONDO		X-OTHER	30	29	59	77.63%	\$3,145,550	\$3,212,502	\$6,358,052	77.00%	0.22%
CONDO		BN08 Total		38	38	76	100.00%	\$4,128,802	\$4,128,802	\$8,257,604	100.00%
CONDO	BN09	AMVT	1	2	3	2.27%	\$153,650	\$456,000	\$609,650	2.21%	0.01%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	4	4	8	6.06%	\$810,000	\$821,500	\$1,631,500	5.90%	0.03%
CONDO		DNFR	6	9	15	11.36%	\$1,155,000	\$1,876,000	\$3,031,000	10.96%	0.06%
CONDO		NAPL	5	1	6	4.55%	\$1,031,500	\$160,000	\$1,191,500	4.31%	0.02%
CONDO		PREM	1	5	6	4.55%	\$180,000	\$978,150	\$1,158,150	4.19%	0.02%
CONDO		PR-BHHS	4	1	5	3.79%	\$957,000	\$239,000	\$1,196,000	4.33%	0.02%
CONDO		WOOD	3	6	9	6.82%	\$664,400	\$1,053,000	\$1,717,400	6.21%	0.03%
CONDO		X-OTHER	42	38	80	60.61%	\$8,871,400	\$8,239,300	\$17,110,700	61.89%	0.30%
CONDO		BN09 Total		66	66	132	100.00%	\$13,822,950	\$13,822,950	\$27,645,900	100.00%
CONDO	BN10	AMVT				0.00%				0.00%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	1	1	2	3.23%	\$105,000	\$72,000	\$177,000	2.11%	0.01%
CONDO		DNFR	3	3	6	9.68%	\$563,900	\$555,000	\$1,118,900	13.34%	0.02%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM				0.00%				0.00%	0.00%
CONDO		PR-BHHS				0.00%				0.00%	0.00%
CONDO		WOOD		3	3	4.84%		\$480,000	\$480,000	5.72%	0.01%
CONDO		X-OTHER	27	24	51	82.26%	\$3,523,401	\$3,085,301	\$6,608,702	78.82%	0.19%
CONDO		BN10 Total		31	31	62	100.00%	\$4,192,301	\$4,192,301	\$8,384,602	100.00%
CONDO	BN11	AMVT	3	2	5	3.68%	\$812,500	\$500,000	\$1,312,500	3.94%	0.02%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	2		2	1.47%	\$479,000		\$479,000	1.44%	0.01%
CONDO		DNFR	12	14	26	19.12%	\$3,368,000	\$3,948,500	\$7,316,500	21.96%	0.10%
CONDO		NAPL	1		1	0.74%	\$208,500		\$208,500	0.63%	0.00%
CONDO		PREM	1	4	5	3.68%	\$167,500	\$1,243,578	\$1,411,078	4.24%	0.02%
CONDO		PR-BHHS	6	6	12	8.82%	\$1,454,000	\$1,652,500	\$3,106,500	9.32%	0.05%
CONDO		WOOD	1	7	8	5.88%	\$168,000	\$1,704,308	\$1,872,308	5.62%	0.03%
CONDO		X-OTHER	42	35	77	56.62%	\$10,001,048	\$7,609,662	\$17,610,710	52.86%	0.29%
CONDO		BN11 Total		68	68	136	100.00%	\$16,658,548	\$16,658,548	\$33,317,096	100.00%
CONDO	BN12	AMVT		1	1	0.49%		\$131,250	\$131,250	0.33%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	1	1	2	0.98%	\$302,500	\$171,500	\$474,000	1.19%	0.01%
CONDO		DNFR	4	14	18	8.82%	\$925,000	\$2,811,229	\$3,736,229	9.37%	0.07%
CONDO		NAPL		1	1	0.49%		\$232,000	\$232,000	0.58%	0.00%
CONDO		PREM	7	9	16	7.84%	\$1,500,900	\$1,577,900	\$3,078,800	7.72%	0.06%
CONDO		PR-BHHS	17	9	26	12.75%	\$2,546,050	\$1,327,400	\$3,873,450	9.71%	0.10%
CONDO		WOOD	27	25	52	25.49%	\$5,259,900	\$5,436,400	\$10,696,300	26.82%	0.20%
CONDO		X-OTHER	46	42	88	43.14%	\$9,410,053	\$8,256,724	\$17,666,777	44.29%	0.33%
CONDO		BN12 Total		102	102	204	100.00%	\$19,944,403	\$19,944,403	\$39,888,806	100.00%

John R. Wood Properties
 Company Market Share Report
 Year End 2013 Sales Data

2013 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
CONDO	BN13	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	BN13 Total										0.00%
CONDO	ES01	AMVT		1	1	0.31%		\$240,000	\$240,000	0.30%	0.00%
CONDO		BBRI					0.00%				0.00%
CONDO		CBRR	3	4	7	2.20%	\$398,000	\$613,900	\$1,011,900	1.28%	0.01%
CONDO		DNFR	37	39	76	23.90%	\$10,160,400	\$10,182,100	\$20,342,500	25.63%	0.20%
CONDO		NAPL	1		1	0.31%	\$78,000		\$78,000	0.10%	0.00%
CONDO		PREM		2	2	0.63%		\$535,000	\$535,000	0.67%	0.01%
CONDO		PR-BHHS	11	17	28	8.81%	\$2,962,500	\$4,267,000	\$7,229,500	9.12%	0.07%
CONDO		WOOD	21	23	44	13.84%	\$6,278,500	\$7,319,500	\$13,598,000	17.15%	0.13%
CONDO		X-OTHER	86	73	159	50.00%	\$19,777,245	\$16,497,145	\$36,274,390	45.74%	0.35%
CONDO	ES01 Total		159	159	318	100.00%	\$39,654,645	\$39,654,645	\$79,309,290	100.00%	0.76%
CONDO	ES02	AMVT	9	3	12	10.71%	\$1,212,400	\$370,100	\$1,582,500	10.55%	0.02%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	1	3	4	3.57%	\$103,900	\$373,000	\$476,900	3.18%	0.00%
CONDO		DNFR	7	8	15	13.39%	\$930,950	\$1,128,500	\$2,059,450	13.73%	0.02%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	1	1	2	1.79%	\$110,000	\$105,000	\$215,000	1.43%	0.00%
CONDO		PR-BHHS				0.00%				0.00%	0.00%
CONDO		WOOD	3	3	6	5.36%	\$451,250	\$469,500	\$920,750	6.14%	0.01%
CONDO		X-OTHER	35	38	73	65.18%	\$4,690,015	\$5,052,415	\$9,742,430	64.96%	0.09%
CONDO	ES02 Total		56	56	112	100.00%	\$7,498,515	\$7,498,515	\$14,997,030	100.00%	0.14%
CONDO	ES03	AMVT				0.00%				0.00%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	4	1	5	3.38%	\$581,000	\$156,000	\$737,000	2.90%	0.01%
CONDO		DNFR	5	14	19	12.84%	\$810,500	\$2,025,500	\$2,836,000	11.14%	0.03%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	2	1	3	2.03%	\$273,500	\$155,000	\$428,500	1.68%	0.00%
CONDO		PR-BHHS	8	6	14	9.46%	\$2,068,500	\$1,453,500	\$3,522,000	13.84%	0.03%
CONDO		WOOD	4	6	10	6.76%	\$732,500	\$1,163,500	\$1,896,000	7.45%	0.02%
CONDO		X-OTHER	51	46	97	65.54%	\$8,257,600	\$7,770,100	\$16,027,700	62.98%	0.15%
CONDO	ES03 Total		74	74	148	100.00%	\$12,723,600	\$12,723,600	\$25,447,200	100.00%	0.25%
CONDO	NA01	AMVT	12	11	23	3.72%	\$6,794,000	\$4,122,301	\$10,916,301	3.54%	0.11%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	23	20	43	6.96%	\$8,509,731	\$7,467,568	\$15,977,299	5.18%	0.15%
CONDO		DNFR	46	29	75	12.14%	\$25,963,825	\$17,419,000	\$43,382,825	14.07%	0.42%
CONDO		NAPL	2	4	6	0.97%	\$358,501	\$1,285,000	\$1,643,501	0.53%	0.02%
CONDO		PREM	25	21	46	7.44%	\$19,175,500	\$16,949,000	\$36,124,500	11.71%	0.35%
CONDO		PR-BHHS	11	12	23	3.72%	\$2,012,400	\$5,197,500	\$7,209,900	2.34%	0.07%
CONDO		WOOD	34	35	69	11.17%	\$17,058,400	\$20,823,100	\$37,881,500	12.28%	0.37%
CONDO		X-OTHER	156	177	333	53.88%	\$74,332,300	\$80,941,188	\$155,273,488	50.35%	1.50%
CONDO	NA01 Total		309	309	618	100.00%	\$154,204,657	\$154,204,657	\$308,409,314	100.00%	2.97%
CONDO	NA02	AMVT	1	6	7	2.80%	\$450,000	\$5,153,000	\$5,603,000	1.82%	0.05%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	4	3	7	2.80%	\$2,485,500	\$6,406,000	\$8,891,500	2.88%	0.09%
CONDO		DNFR	13	5	18	7.20%	\$11,587,000	\$8,746,500	\$20,333,500	6.59%	0.20%
CONDO		NAPL	3	4	7	2.80%	\$577,000	\$4,729,500	\$5,306,500	1.72%	0.05%
CONDO		PREM	11	8	19	7.60%	\$14,979,500	\$17,455,000	\$32,434,500	10.52%	0.31%
CONDO		PR-BHHS	2	5	7	2.80%	\$570,000	\$5,991,500	\$6,561,500	2.13%	0.06%
CONDO		WOOD	5	8	13	5.20%	\$4,385,350	\$6,512,000	\$10,897,350	3.53%	0.11%
CONDO		X-OTHER	86	86	172	68.80%	\$119,175,550	\$99,216,400	\$218,391,950	70.81%	2.11%
CONDO	NA02 Total		125	125	250	100.00%	\$154,209,900	\$154,209,900	\$308,419,800	100.00%	2.97%

2014 Yearend Data

Prop Type	Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
CONDO	BN13	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	BN13 Total										0.00%
CONDO	ES01	AMVT	1	2	3	0.75%	\$721,000	\$463,000	\$1,184,000	1.16%	0.01%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	5	1	6	1.49%	\$679,077	\$220,000	\$899,077	0.88%	0.02%
CONDO		DNFR	48	51	99	24.63%	\$12,867,800	\$13,335,600	\$26,203,400	25.66%	0.37%
CONDO		NAPL	1		1	0.25%	\$430,000		\$430,000	0.42%	0.00%
CONDO		PREM	12	16	28	6.97%	\$2,710,250	\$3,841,000	\$6,551,250	6.41%	0.11%
CONDO		PR-BHHS	2	9	11	2.74%	\$325,500	\$2,127,000	\$2,452,500	2.40%	0.04%
CONDO		WOOD	23	24	47	11.69%	\$7,032,350	\$8,417,100	\$15,449,450	15.13%	0.18%
CONDO		X-OTHER	109	98	207	51.49%	\$26,301,195	\$22,663,472	\$48,964,667	47.94%	0.78%
CONDO	ES01 Total		201	201	402	100.00%	\$51,067,172	\$51,067,172	\$102,134,344	100.00%	1.51%
CONDO	ES02	AMVT	1	1	2	2.13%	\$117,500	\$117,500	\$235,000	1.68%	0.01%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR		2	2	2.13%		\$335,000	\$335,000	2.39%	0.01%
CONDO		DNFR	4	4	8	8.51%	\$635,900	\$620,900	\$1,256,800	8.97%	0.03%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	2	2	4	4.26%	\$268,500	\$282,500	\$551,000	3.93%	0.02%
CONDO		PR-BHHS				0.00%				0.00%	0.00%
CONDO		WOOD				0.00%				0.00%	0.00%
CONDO		X-OTHER	40	38	78	82.98%	\$5,987,475	\$5,653,475	\$11,640,950	83.04%	0.29%
CONDO	ES02 Total		47	47	94	100.00%	\$7,009,375	\$7,009,375	\$14,018,750	100.00%	0.35%
CONDO	ES03	AMVT	2	1	3	1.50%	\$409,000	\$219,000	\$628,000	1.66%	0.01%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	3	2	5	2.50%	\$574,500	\$447,500	\$1,022,000	2.71%	0.02%
CONDO		DNFR	13	17	30	15.00%	\$2,900,750	\$3,607,654	\$6,508,404	17.25%	0.11%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	11	4	15	7.50%	\$2,473,500	\$717,250	\$3,190,750	8.46%	0.06%
CONDO		PR-BHHS	2	2	4	2.00%	\$367,500	\$363,900	\$731,400	1.94%	0.02%
CONDO		WOOD	1	3	4	2.00%	\$121,000	\$487,000	\$608,000	1.61%	0.02%
CONDO		X-OTHER	68	71	139	69.50%	\$12,020,088	\$13,024,034	\$25,044,122	66.37%	0.52%
CONDO	ES03 Total		100	100	200	100.00%	\$18,866,338	\$18,866,338	\$37,732,676	100.00%	0.75%
CONDO	NA01	AMVT	11	12	23	3.41%	\$5,781,000	\$4,784,500	\$10,565,500	2.99%	0.09%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	26	22	48	7.12%	\$14,697,000	\$9,537,700	\$24,234,700	6.86%	0.18%
CONDO		DNFR	69	57	126	18.69%	\$31,365,300	\$26,707,238	\$58,072,538	16.44%	0.47%
CONDO		NAPL	1	2	3	0.45%	\$282,500	\$467,000	\$749,500	0.21%	0.01%
CONDO		PREM	8	11	19	2.82%	\$2,561,500	\$4,963,500	\$7,525,000	2.13%	0.07%
CONDO		PR-BHHS	30	29	59	8.75%	\$26,106,500	\$23,597,626	\$49,704,126	14.07%	0.22%
CONDO		WOOD	29	26	55	8.16%	\$14,974,563	\$17,097,200	\$32,071,763	9.08%	0.21%
CONDO		X-OTHER	163	178	341	50.59%	\$80,824,776	\$89,438,375	\$170,263,151	48.21%	1.28%
CONDO	NA01 Total		337	337	674	100.00%	\$176,593,139	\$176,593,139	\$353,186,278	100.00%	2.54%
CONDO	NA02	AMVT		2	2	0.83%		\$2,224,425	\$2,224,425	1.14%	0.01%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	8	4	12	4.96%	\$3,960,900	\$2,008,000	\$5,968,900	3.06%	0.05%
CONDO		DNFR	9	18	27	11.16%	\$5,798,500	\$18,252,000	\$24,050,500	12.35%	0.10%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	1		1	0.41%	\$1,175,000		\$1,175,000	0.60%	0.00%
CONDO		PR-BHHS	7	6	13	5.37%	\$5,325,000	\$9,962,000	\$15,287,000	7.85%	0.05%
CONDO		WOOD	13	14	27	11.16%	\$9,920,008	\$9,549,500	\$19,469,508	9.99%	0.10%
CONDO		X-OTHER	83	77	160	66.12%	\$71,222,925	\$55,406,408	\$126,629,333	65.00%	0.60%
CONDO	NA02 Total		121	121	242	100.00%	\$97,402,333	\$97,402,333	\$194,804,666	100.00%	0.91%

2013 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
CONDO	NA03	AMVT	1		1	3.33%	\$180,000		\$180,000	2.54%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	1	1	2	6.67%	\$242,500	\$315,000	\$557,500	7.86%	0.01%
CONDO		DNFR	2	1	3	10.00%	\$345,000	\$222,000	\$567,000	7.99%	0.01%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	3	1	4	13.33%	\$709,000	\$325,000	\$1,034,000	14.58%	0.01%
CONDO		PR-BHHS				0.00%				0.00%	0.00%
CONDO		WOOD	1	3	4	13.33%	\$365,000	\$735,000	\$1,100,000	15.51%	0.01%
CONDO		X-OTHER	7	9	16	53.33%	\$1,705,500	\$1,950,000	\$3,655,500	51.53%	0.04%
CONDO	NA03 Total		15	15	30	100.00%	\$3,547,000	\$3,547,000	\$7,094,000	100.00%	0.07%
CONDO	NA04	AMVT	2	3	5	0.79%	\$1,019,000	\$1,360,000	\$2,379,000	0.40%	0.02%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	22	21	43	6.83%	\$11,805,447	\$11,446,550	\$23,251,997	3.94%	0.22%
CONDO		DNFR	81	65	146	23.17%	\$67,677,000	\$53,702,350	\$121,379,350	20.59%	1.17%
CONDO		NAPL	5	3	8	1.27%	\$2,335,000	\$1,555,000	\$3,890,000	0.66%	0.04%
CONDO		PREM	91	71	162	25.71%	\$107,951,304	\$82,220,204	\$190,171,508	32.25%	1.83%
CONDO		PR-BHHS	4	8	12	1.90%	\$3,011,000	\$3,922,500	\$6,933,500	1.18%	0.07%
CONDO		WOOD	68	63	131	20.79%	\$70,705,400	\$76,434,547	\$147,139,947	24.95%	1.42%
CONDO		X-OTHER	42	81	123	19.52%	\$30,310,800	\$64,173,800	\$94,484,600	16.02%	0.91%
CONDO	NA04 Total		315	315	630	100.00%	\$294,814,951	\$294,814,951	\$589,629,902	100.00%	5.69%
CONDO	NA05	AMVT	7		7	0.77%	\$5,509,100		\$5,509,100	0.71%	0.05%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	44	44	88	9.63%	\$25,200,300	\$23,847,900	\$49,048,200	6.34%	0.47%
CONDO		DNFR	65	57	122	13.35%	\$40,261,000	\$40,485,757	\$80,746,757	10.44%	0.78%
CONDO		NAPL	2	2	4	0.44%	\$250,500	\$413,000	\$663,500	0.09%	0.01%
CONDO		PREM	120	98	218	23.85%	\$167,846,743	\$121,832,400	\$289,679,143	37.45%	2.79%
CONDO		PR-BHHS	17	16	33	3.61%	\$10,862,000	\$10,910,500	\$21,772,500	2.81%	0.21%
CONDO		WOOD	94	77	171	18.71%	\$66,844,900	\$66,477,800	\$133,322,700	17.24%	1.29%
CONDO		X-OTHER	108	163	271	29.65%	\$69,959,290	\$122,766,476	\$192,725,766	24.92%	1.86%
CONDO	NA05 Total		457	457	914	100.00%	\$386,733,833	\$386,733,833	\$773,467,666	100.00%	7.46%
CONDO	NA06	AMVT	1		1	0.32%	\$560,000		\$560,000	0.27%	0.01%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	7	9	16	5.13%	\$4,169,000	\$4,844,605	\$9,013,605	4.27%	0.09%
CONDO		DNFR	15	13	28	8.97%	\$7,416,000	\$12,187,000	\$19,603,000	9.29%	0.19%
CONDO		NAPL		1	1	0.32%		\$850,000	\$850,000	0.40%	0.01%
CONDO		PREM	36	24	60	19.23%	\$22,371,505	\$19,005,750	\$41,377,255	19.60%	0.40%
CONDO		PR-BHHS	4	9	13	4.17%	\$1,748,500	\$5,352,900	\$7,101,400	3.36%	0.07%
CONDO		WOOD	25	20	45	14.42%	\$21,992,000	\$16,277,901	\$38,269,901	18.13%	0.37%
CONDO		X-OTHER	68	80	148	47.44%	\$47,305,496	\$47,044,345	\$94,349,841	44.69%	0.91%
CONDO	NA06 Total		156	156	312	100.00%	\$105,562,501	\$105,562,501	\$211,125,002	100.00%	2.04%
CONDO	NA07	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	NA07 Total										0.00%
CONDO	NA08	AMVT	3	2	5	2.87%	\$504,000	\$701,000	\$1,205,000	2.17%	0.01%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	6	6	12	6.90%	\$2,390,250	\$2,834,500	\$5,224,750	9.41%	0.05%
CONDO		DNFR	20	16	36	20.69%	\$6,590,000	\$5,425,600	\$12,015,600	21.63%	0.12%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	7	4	11	6.32%	\$2,635,000	\$1,477,500	\$4,112,500	7.40%	0.04%
CONDO		PR-BHHS	5	2	7	4.02%	\$1,541,100	\$616,000	\$2,157,100	3.88%	0.02%
CONDO		WOOD	9	12	21	12.07%	\$4,003,000	\$4,314,200	\$8,317,200	14.97%	0.08%
CONDO		X-OTHER	37	45	82	47.13%	\$10,111,600	\$12,406,150	\$22,517,750	40.54%	0.22%
CONDO	NA08 Total		87	87	174	100.00%	\$27,774,950	\$27,774,950	\$55,549,900	100.00%	0.54%

2014 Yearend Data

Prop Type	Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
CONDO	NA03	AMVT				0.00%				0.00%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR				0.00%				0.00%	0.00%
CONDO		DNFR	2	1	3	13.64%	\$645,000	\$245,500	\$890,500	11.36%	0.01%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM				0.00%				0.00%	0.00%
CONDO		PR-BHHS	2		2	9.09%	\$608,000		\$608,000	7.76%	0.01%
CONDO		WOOD	2	2	4	18.18%	\$465,000	\$653,000	\$1,118,000	14.27%	0.02%
CONDO		X-OTHER	5	8	13	59.09%	\$2,199,888	\$3,019,388	\$5,219,276	66.61%	0.05%
CONDO	NA03 Total		11	11	22	100.00%	\$3,917,888	\$3,917,888	\$7,835,776	100.00%	0.08%
CONDO	NA04	AMVT	2	6	8	1.27%	\$1,651,000	\$3,028,500	\$4,679,500	0.66%	0.03%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	14	9	23	3.66%	\$14,722,000	\$10,831,000	\$25,553,000	3.63%	0.09%
CONDO		DNFR	76	81	157	25.00%	\$69,985,060	\$74,716,780	\$144,701,840	20.54%	0.59%
CONDO		NAPL	2	3	5	0.80%	\$1,035,000	\$3,457,000	\$4,492,000	0.64%	0.02%
CONDO		PREM	10	5	15	2.39%	\$7,823,000	\$4,112,500	\$11,935,500	1.69%	0.06%
CONDO		PR-BHHS	100	83	183	29.14%	\$151,942,620	\$132,226,900	\$284,169,520	40.33%	0.69%
CONDO		WOOD	70	57	127	20.22%	\$80,963,600	\$65,107,000	\$146,070,600	20.73%	0.48%
CONDO		X-OTHER	40	70	110	17.52%	\$24,143,550	\$58,786,150	\$82,929,700	11.77%	0.41%
CONDO	NA04 Total		314	314	628	100.00%	\$352,265,830	\$352,265,830	\$704,531,660	100.00%	2.37%
CONDO	NA05	AMVT	2	6	8	0.85%	\$384,000	\$5,407,500	\$5,791,500	0.64%	0.03%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	36	34	70	7.40%	\$14,409,400	\$30,437,126	\$44,846,526	4.92%	0.26%
CONDO		DNFR	78	69	147	15.54%	\$60,928,400	\$49,068,950	\$109,997,350	12.08%	0.55%
CONDO		NAPL	2	3	5	0.53%	\$275,000	\$1,532,000	\$1,807,000	0.20%	0.02%
CONDO		PREM	18	12	30	3.17%	\$9,893,500	\$4,282,000	\$14,175,500	1.56%	0.11%
CONDO		PR-BHHS	133	88	221	23.36%	\$196,898,148	\$140,283,872	\$337,182,020	37.03%	0.83%
CONDO		WOOD	82	91	173	18.29%	\$95,469,100	\$98,165,000	\$193,634,100	21.26%	0.65%
CONDO		X-OTHER	122	170	292	30.87%	\$77,070,550	\$126,151,650	\$203,222,200	22.32%	1.10%
CONDO	NA05 Total		473	473	946	100.00%	\$455,328,098	\$455,328,098	\$910,656,196	100.00%	3.56%
CONDO	NA06	AMVT	5	2	7	2.19%	\$7,870,000	\$1,727,500	\$9,597,500	3.97%	0.03%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	8	10	18	5.63%	\$4,293,000	\$5,420,000	\$9,713,000	4.02%	0.07%
CONDO		DNFR	21	20	41	12.81%	\$16,532,000	\$16,388,000	\$32,920,000	13.62%	0.15%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	5	2	7	2.19%	\$2,475,875	\$737,000	\$3,212,875	1.33%	0.03%
CONDO		PR-BHHS	23	24	47	14.69%	\$21,783,900	\$27,192,500	\$48,976,400	20.26%	0.18%
CONDO		WOOD	27	36	63	19.69%	\$17,623,000	\$26,739,000	\$44,362,000	18.35%	0.24%
CONDO		X-OTHER	71	66	137	42.81%	\$50,308,185	\$42,681,960	\$92,990,145	38.46%	0.52%
CONDO	NA06 Total		160	160	320	100.00%	\$120,885,960	\$120,885,960	\$241,771,920	100.00%	1.21%
CONDO	NA07	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	NA07 Total										0.00%
CONDO	NA08	AMVT	1	5	6	3.03%	\$320,000	\$1,344,900	\$1,664,900	2.55%	0.02%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	15	6	21	10.61%	\$5,281,175	\$1,784,175	\$7,065,350	10.84%	0.08%
CONDO		DNFR	17	21	38	19.19%	\$5,660,800	\$7,501,500	\$13,162,300	20.20%	0.14%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	1	2	3	1.52%	\$295,000	\$530,000	\$825,000	1.27%	0.01%
CONDO		PR-BHHS	7	4	11	5.56%	\$2,244,900	\$1,756,900	\$4,001,800	6.14%	0.04%
CONDO		WOOD	8	9	17	8.59%	\$3,019,000	\$2,811,000	\$5,830,000	8.95%	0.06%
CONDO		X-OTHER	50	52	102	51.52%	\$15,762,800	\$16,855,200	\$32,618,000	50.05%	0.38%
CONDO	NA08 Total		99	99	198	100.00%	\$32,583,675	\$32,583,675	\$65,167,350	100.00%	0.75%

2013 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
CONDO	NA09	AMVT	7	4	11	4.23%	\$694,500	\$438,500	\$1,133,000	2.68%	0.01%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	7	6	13	5.00%	\$1,577,000	\$843,180	\$2,420,180	5.73%	0.02%
CONDO		DNFR	4	10	14	5.38%	\$241,000	\$1,653,300	\$1,894,300	4.48%	0.02%
CONDO		NAPL	1		1	0.38%	\$100,000		\$100,000	0.24%	0.00%
CONDO		PREM	1	1	2	0.77%	\$145,000	\$165,000	\$310,000	0.73%	0.00%
CONDO		PR-BHHS	3	5	8	3.08%	\$385,000	\$562,000	\$947,000	2.24%	0.01%
CONDO		WOOD	11	10	21	8.08%	\$2,030,900	\$1,483,100	\$3,514,000	8.32%	0.03%
CONDO		X-OTHER	96	94	190	73.08%	\$15,948,136	\$15,976,456	\$31,924,592	75.57%	0.31%
CONDO	NA09 Total		130	130	260	100.00%	\$21,121,536	\$21,121,536	\$42,243,072	100.00%	0.41%
CONDO	NA11	AMVT	11	11	22	3.91%	\$2,808,550	\$2,556,000	\$5,364,550	4.41%	0.05%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	17	14	31	5.52%	\$2,856,000	\$2,692,800	\$5,548,800	4.57%	0.05%
CONDO		DNFR	39	25	64	11.39%	\$7,322,750	\$5,130,000	\$12,452,750	10.25%	0.12%
CONDO		NAPL	2	3	5	0.89%	\$592,000	\$507,000	\$1,099,000	0.90%	0.01%
CONDO		PREM	5	11	16	2.85%	\$1,480,400	\$3,638,000	\$5,118,400	4.21%	0.05%
CONDO		PR-BHHS	10	6	16	2.85%	\$1,519,000	\$1,323,000	\$2,842,000	2.34%	0.03%
CONDO		WOOD	67	57	124	22.06%	\$15,154,575	\$13,677,526	\$28,832,101	23.73%	0.28%
CONDO		X-OTHER	130	154	284	50.53%	\$29,020,801	\$31,229,750	\$60,250,551	49.59%	0.58%
CONDO	NA11 Total		281	281	562	100.00%	\$60,754,076	\$60,754,076	\$121,508,152	100.00%	1.17%
CONDO	NA12	AMVT	5	8	13	2.69%	\$1,186,400	\$1,976,200	\$3,162,600	2.03%	0.03%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	20	8	28	5.79%	\$6,524,300	\$2,019,700	\$8,544,000	5.47%	0.08%
CONDO		DNFR	26	42	68	14.05%	\$6,921,400	\$12,265,900	\$19,187,300	12.29%	0.19%
CONDO		NAPL		3	3	0.62%		\$434,000	\$434,000	0.28%	0.00%
CONDO		PREM	31	34	65	13.43%	\$17,232,250	\$16,994,500	\$34,226,750	21.93%	0.33%
CONDO		PR-BHHS	27	21	48	9.92%	\$12,182,500	\$9,416,600	\$21,599,100	13.84%	0.21%
CONDO		WOOD	33	22	55	11.36%	\$11,346,300	\$7,674,400	\$19,020,700	12.19%	0.18%
CONDO		X-OTHER	100	104	204	42.15%	\$22,644,087	\$27,255,937	\$49,900,024	31.97%	0.48%
CONDO	NA12 Total		242	242	484	100.00%	\$78,037,237	\$78,037,237	\$156,074,474	100.00%	1.51%
CONDO	NA13	AMVT	1	4	5	13.89%	\$160,000	\$658,800	\$818,800	14.93%	0.01%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	2	1	3	8.33%	\$270,000	\$140,000	\$410,000	7.48%	0.00%
CONDO		DNFR	5	3	8	22.22%	\$781,300	\$445,000	\$1,226,300	22.36%	0.01%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	2	2	4	11.11%	\$238,500	\$323,000	\$561,500	10.24%	0.01%
CONDO		PR-BHHS		2	2	5.56%		\$268,000	\$268,000	4.89%	0.00%
CONDO		WOOD	2	2	4	11.11%	\$320,050	\$340,050	\$660,100	12.04%	0.01%
CONDO		X-OTHER	6	4	10	27.78%	\$972,500	\$567,500	\$1,540,000	28.08%	0.01%
CONDO	NA13 Total		18	18	36	100.00%	\$2,742,350	\$2,742,350	\$5,484,700	100.00%	0.05%
CONDO	NA14	AMVT	13	17	30	4.97%	\$1,885,505	\$2,658,805	\$4,544,310	3.23%	0.04%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	11	12	23	3.81%	\$2,565,750	\$2,962,800	\$5,528,550	3.93%	0.05%
CONDO		DNFR	47	39	86	14.24%	\$12,138,400	\$9,990,450	\$22,128,850	15.72%	0.21%
CONDO		NAPL	2	5	7	1.16%	\$410,000	\$1,002,000	\$1,412,000	1.00%	0.01%
CONDO		PREM	13	13	26	4.30%	\$3,561,250	\$3,377,800	\$6,939,050	4.93%	0.07%
CONDO		PR-BHHS	11	19	30	4.97%	\$1,837,150	\$3,452,800	\$5,289,950	3.76%	0.05%
CONDO		WOOD	40	35	75	12.42%	\$9,714,800	\$9,703,500	\$19,418,300	13.80%	0.19%
CONDO		X-OTHER	165	162	327	54.14%	\$38,268,750	\$37,233,450	\$75,502,200	53.64%	0.73%
CONDO	NA14 Total		302	302	604	100.00%	\$70,381,605	\$70,381,605	\$140,763,210	100.00%	1.36%
CONDO	NA15	AMVT	1		1	0.89%	\$82,000		\$82,000	0.61%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR		1	1	0.89%		\$47,000	\$47,000	0.35%	0.00%
CONDO		DNFR	7	13	20	17.86%	\$794,100	\$1,486,100	\$2,280,200	17.01%	0.02%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	1	3	4	3.57%	\$65,500	\$498,500	\$564,000	4.21%	0.01%
CONDO		PR-BHHS		1	1	0.89%		\$270,000	\$270,000	2.01%	0.00%
CONDO		WOOD	5	5	10	8.93%	\$822,000	\$779,000	\$1,601,000	11.94%	0.02%
CONDO		X-OTHER	42	33	75	66.96%	\$4,940,600	\$3,623,600	\$8,564,200	63.87%	0.08%
CONDO	NA15 Total		56	56	112	100.00%	\$6,704,200	\$6,704,200	\$13,408,400	100.00%	0.13%

2014 Yearend Data

Prop Type	Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
CONDO	NA09	AMVT	3	4	7	3.13%	\$250,000	\$658,184	\$908,184	2.28%	0.03%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	5	1	6	2.68%	\$1,055,500	\$260,000	\$1,315,500	3.30%	0.02%
CONDO		DNFR	10	8	18	8.04%	\$1,670,150	\$1,659,600	\$3,329,750	8.34%	0.07%
CONDO		NAPL	2	3	5	2.23%	\$192,000	\$460,000	\$652,000	1.63%	0.02%
CONDO		PREM	6	7	13	5.80%	\$1,047,000	\$1,047,500	\$2,253,500	5.65%	0.05%
CONDO		PR-BHHS	5	3	8	3.57%	\$1,548,000	\$525,000	\$2,073,000	5.20%	0.03%
CONDO		WOOD	6	10	16	7.14%	\$713,400	\$1,728,900	\$2,442,300	6.12%	0.06%
CONDO		X-OTHER	75	76	151	67.41%	\$13,315,746	\$13,611,612	\$26,927,358	67.48%	0.57%
CONDO	NA09 Total		112	112	224	100.00%	\$19,950,796	\$19,950,796	\$39,901,592	100.00%	0.84%
CONDO	NA11	AMVT	15	12	27	4.72%	\$4,608,400	\$3,319,000	\$7,927,400	5.88%	0.10%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	8	9	17	2.97%	\$1,757,400	\$2,821,000	\$4,578,400	3.40%	0.06%
CONDO		DNFR	33	44	77	13.46%	\$6,821,525	\$8,995,125	\$15,816,650	11.73%	0.29%
CONDO		NAPL		2	2	0.35%		\$447,500	\$447,500	0.33%	0.01%
CONDO		PREM	7	16	23	4.02%	\$1,028,000	\$4,109,400	\$5,137,400	3.81%	0.09%
CONDO		PR-BHHS	10	20	30	5.24%	\$2,605,000	\$5,485,900	\$8,090,900	6.00%	0.11%
CONDO		WOOD	69	40	109	19.06%	\$17,845,300	\$9,864,300	\$27,709,600	20.56%	0.41%
CONDO		X-OTHER	144	143	287	50.17%	\$32,730,259	\$32,353,659	\$65,083,917	48.28%	1.08%
CONDO	NA11 Total		286	286	572	100.00%	\$67,395,884	\$67,395,884	\$134,791,767	100.00%	2.16%
CONDO	NA12	AMVT	8	9	17	3.26%	\$1,553,000	\$2,482,000	\$4,035,000	2.41%	0.06%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	16	10	26	4.98%	\$4,912,750	\$1,968,650	\$6,881,400	4.10%	0.10%
CONDO		DNFR	39	45	84	16.09%	\$12,285,302	\$13,348,327	\$25,633,629	15.28%	0.32%
CONDO		NAPL		1	1	0.19%		\$323,500	\$323,500	0.19%	0.00%
CONDO		PREM	28	20	48	9.20%	\$13,302,500	\$9,456,500	\$22,759,000	13.57%	0.18%
CONDO		PR-BHHS	37	25	62	11.88%	\$19,501,750	\$13,680,700	\$33,182,450	19.78%	0.23%
CONDO		WOOD	21	29	50	9.58%	\$7,128,500	\$11,014,400	\$18,142,900	10.82%	0.19%
CONDO		X-OTHER	112	122	234	44.83%	\$25,174,614	\$31,584,339	\$56,758,953	33.84%	0.88%
CONDO	NA12 Total		261	261	522	100.00%	\$83,858,416	\$83,858,416	\$167,716,832	100.00%	1.97%
CONDO	NA13	AMVT	2	2	4	8.00%	\$514,000	\$514,000	\$1,028,000	12.17%	0.02%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	4	1	5	10.00%	\$752,000	\$205,000	\$957,000	11.33%	0.02%
CONDO		DNFR	4	6	10	20.00%	\$707,200	\$833,500	\$1,540,700	18.24%	0.04%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	1	1	2	4.00%	\$143,000	\$230,000	\$373,000	4.42%	0.01%
CONDO		PR-BHHS		1	1	2.00%		\$155,000	\$155,000	1.83%	0.00%
CONDO		WOOD	1	2	3	6.00%	\$135,000	\$283,500	\$418,500	4.95%	0.01%
CONDO		X-OTHER	13	12	25	50.00%	\$1,972,675	\$2,002,875	\$3,975,550	47.06%	0.09%
CONDO	NA13 Total		25	25	50	100.00%	\$4,223,875	\$4,223,875	\$8,447,750	100.00%	0.19%
CONDO	NA14	AMVT	10	10	20	3.75%	\$1,958,000	\$1,862,000	\$3,820,000	2.84%	0.08%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	9	10	19	3.56%	\$1,819,900	\$2,880,495	\$4,700,395	3.49%	0.07%
CONDO		DNFR	44	44	88	16.48%	\$11,490,104	\$10,548,877	\$22,038,981	16.38%	0.33%
CONDO		NAPL	1	3	4	0.75%	\$228,000	\$608,000	\$836,000	0.62%	0.02%
CONDO		PREM	14	15	29	5.43%	\$2,323,500	\$3,512,000	\$5,835,500	4.34%	0.11%
CONDO		PR-BHHS	12	14	26	4.87%	\$2,885,000	\$4,677,000	\$7,562,000	5.62%	0.10%
CONDO		WOOD	29	37	66	12.36%	\$9,957,750	\$10,607,624	\$20,565,374	15.28%	0.25%
CONDO		X-OTHER	148	134	282	52.81%	\$36,620,393	\$32,586,651	\$69,207,044	51.43%	1.06%
CONDO	NA14 Total		267	267	534	100.00%	\$67,282,647	\$67,282,647	\$134,565,294	100.00%	2.01%
CONDO	NA15	AMVT	1	2	3	2.88%	\$155,000	\$266,500	\$421,500	2.49%	0.01%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	4	2	6	5.77%	\$537,000	\$223,500	\$760,500	4.49%	0.02%
CONDO		DNFR	10	9	19	18.27%	\$1,570,500	\$1,497,500	\$3,068,000	18.11%	0.07%
CONDO		NAPL		1	1	0.96%		\$90,000	\$90,000	0.53%	0.00%
CONDO		PREM	1	3	4	3.85%	\$115,000	\$464,000	\$579,000	3.42%	0.02%
CONDO		PR-BHHS	2	1	3	2.88%	\$585,000	\$187,500	\$772,500	4.56%	0.01%
CONDO		WOOD	4	4	8	7.69%	\$512,500	\$618,000	\$1,130,500	6.67%	0.03%
CONDO		X-OTHER	30	30	60	57.69%	\$4,997,402	\$5,125,402	\$10,122,804	59.74%	0.23%
CONDO	NA15 Total		52	52	104	100.00%	\$8,472,402	\$8,472,402	\$16,944,804	100.00%	0.39%

John R. Wood Properties
Company Market Share Report
Year End 2013 Sales Data

2013 Yearend Data

Prop Type	Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
CONDO	NA16	AMVT	20	15	35	4.68%	\$3,890,886	\$3,487,981	\$7,378,867	4.55%	0.07%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	8	13	21	2.81%	\$1,214,000	\$2,973,300	\$4,187,300	2.58%	0.04%
CONDO		DNFR	51	52	103	13.77%	\$9,423,050	\$10,097,663	\$19,520,713	12.04%	0.19%
CONDO		NAPL	3	2	5	0.67%	\$423,000	\$299,000	\$722,000	0.45%	0.01%
CONDO		PREM	20	25	45	6.02%	\$7,206,400	\$8,396,707	\$15,603,107	9.62%	0.15%
CONDO		PR-BHHS	17	16	33	4.41%	\$2,630,950	\$3,904,857	\$6,535,807	4.03%	0.06%
CONDO		WOOD	87	62	149	19.92%	\$20,648,494	\$14,392,507	\$35,041,001	21.61%	0.34%
CONDO		X-OTHER	168	189	357	47.73%	\$35,632,677	\$37,517,442	\$73,150,119	45.12%	0.71%
CONDO	NA16 Total		374	374	748	100.00%	\$81,069,457	\$81,069,457	\$162,138,914	100.00%	1.56%
CONDO	NA17	AMVT	21	19	40	4.77%	\$2,440,500	\$2,539,025	\$4,979,525	4.65%	0.05%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	31	23	54	6.44%	\$4,194,910	\$3,052,810	\$7,247,720	6.77%	0.07%
CONDO		DNFR	46	42	88	10.50%	\$6,593,100	\$6,185,220	\$12,778,320	11.94%	0.12%
CONDO		NAPL	2	3	5	0.60%	\$257,000	\$296,000	\$553,000	0.52%	0.01%
CONDO		PREM		4	4	0.48%		\$501,900	\$501,900	0.47%	0.00%
CONDO		PR-BHHS	10	16	26	3.10%	\$1,306,100	\$1,975,650	\$3,281,750	3.07%	0.03%
CONDO		WOOD	23	19	42	5.01%	\$3,013,400	\$2,473,251	\$5,486,651	5.13%	0.05%
CONDO		X-OTHER	286	293	579	69.09%	\$35,694,926	\$36,476,080	\$72,171,006	67.45%	0.70%
CONDO	NA17 Total		419	419	838	100.00%	\$53,499,936	\$53,499,936	\$106,999,872	100.00%	1.03%
CONDO	NA18	AMVT	14	9	23	2.52%	\$1,954,500	\$1,197,819	\$3,152,319	2.50%	0.03%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	47	37	84	9.21%	\$5,146,340	\$4,231,508	\$9,377,848	7.44%	0.09%
CONDO		DNFR	47	61	108	11.84%	\$6,703,700	\$8,876,000	\$15,579,700	12.36%	0.15%
CONDO		NAPL	1		1	0.11%	\$62,000		\$62,000	0.05%	0.00%
CONDO		PREM	2	2	4	0.44%	\$340,000	\$335,000	\$675,000	0.54%	0.01%
CONDO		PR-BHHS	21	7	28	3.07%	\$3,639,000	\$874,000	\$4,513,000	3.58%	0.04%
CONDO		WOOD	44	44	88	9.65%	\$6,027,750	\$5,886,750	\$11,914,500	9.45%	0.11%
CONDO		X-OTHER	280	296	576	63.16%	\$39,173,912	\$41,646,125	\$80,820,037	64.09%	0.78%
CONDO	NA18 Total		456	456	912	100.00%	\$63,047,202	\$63,047,202	\$126,094,404	100.00%	1.22%
CONDO	NA19	AMVT	6	1	7	1.48%	\$1,175,400	\$92,500	\$1,267,900	1.67%	0.01%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	24	16	40	8.47%	\$2,900,360	\$2,374,900	\$5,275,260	6.94%	0.05%
CONDO		DNFR	21	29	50	10.59%	\$4,152,500	\$4,048,100	\$8,200,600	10.79%	0.08%
CONDO		NAPL	3	3	6	1.27%	\$271,450	\$213,800	\$485,250	0.64%	0.00%
CONDO		PREM	1	6	7	1.48%	\$225,000	\$1,277,000	\$1,502,000	1.98%	0.01%
CONDO		PR-BHHS	12	19	31	6.57%	\$1,985,005	\$3,177,550	\$5,162,555	6.79%	0.05%
CONDO		WOOD	16	20	36	7.63%	\$2,106,300	\$3,302,900	\$5,409,200	7.12%	0.05%
CONDO		X-OTHER	153	142	295	62.50%	\$25,174,353	\$23,503,618	\$48,677,971	64.07%	0.47%
CONDO	NA19 Total		236	236	472	100.00%	\$37,990,368	\$37,990,368	\$75,980,736	100.00%	0.73%
CONDO	NA21	AMVT	7	15	22	4.78%	\$833,924	\$2,728,500	\$3,562,424	4.22%	0.03%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	10	5	15	3.26%	\$1,694,300	\$923,000	\$2,617,300	3.10%	0.03%
CONDO		DNFR	39	31	70	15.22%	\$7,402,200	\$6,229,525	\$13,631,725	16.16%	0.13%
CONDO		NAPL	2		2	0.43%	\$299,900		\$299,900	0.36%	0.00%
CONDO		PREM	2	1	3	0.65%	\$242,000	\$179,000	\$421,000	0.50%	0.00%
CONDO		PR-BHHS	35	19	54	11.74%	\$7,336,500	\$3,872,500	\$11,209,000	13.28%	0.11%
CONDO		WOOD	9	7	16	3.48%	\$1,691,500	\$1,303,900	\$2,995,400	3.55%	0.03%
CONDO		X-OTHER	126	152	278	60.43%	\$22,687,625	\$26,951,524	\$49,639,149	58.83%	0.48%
CONDO	NA21 Total		230	230	460	100.00%	\$42,187,949	\$42,187,949	\$84,375,898	100.00%	0.81%
CONDO	NA22	AMVT	2	1	3	1.74%	\$380,100	\$173,100	\$553,200	1.86%	0.01%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	5	2	7	4.07%	\$756,975	\$228,475	\$985,450	3.31%	0.01%
CONDO		DNFR	12	13	25	14.53%	\$1,918,200	\$2,074,700	\$3,992,900	13.40%	0.04%
CONDO		NAPL	1	1	2	1.16%	\$259,000	\$141,000	\$400,000	1.34%	0.00%
CONDO		PREM	2	1	3	1.74%	\$550,000	\$275,000	\$825,000	2.77%	0.01%
CONDO		PR-BHHS	14	6	20	11.63%	\$3,471,000	\$1,331,900	\$4,802,900	16.12%	0.05%
CONDO		WOOD	3	5	8	4.65%	\$617,400	\$1,126,500	\$1,743,900	5.85%	0.02%
CONDO		X-OTHER	47	57	104	60.47%	\$6,942,283	\$9,544,283	\$16,486,566	55.34%	0.16%
CONDO	NA22 Total		86	86	172	100.00%	\$14,894,958	\$14,894,958	\$29,789,916	100.00%	0.29%

2014 Yearend Data

Prop Type	Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
CONDO	NA16	AMVT	13	14	27	3.21%	\$3,408,400	\$2,848,994	\$6,257,394	3.33%	0.10%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	17	21	38	4.51%	\$3,100,050	\$4,858,300	\$7,958,350	4.24%	0.14%
CONDO		DNFR	43	41	84	9.98%	\$8,203,300	\$8,013,300	\$16,216,600	8.64%	0.32%
CONDO		NAPL	4	2	6	0.71%	\$847,500	\$236,600	\$1,084,100	0.58%	0.02%
CONDO		PREM	21	22	43	5.11%	\$4,151,500	\$5,283,111	\$9,434,611	5.03%	0.16%
CONDO		PR-BHHS	25	20	45	5.34%	\$9,057,300	\$5,903,500	\$14,960,800	7.97%	0.17%
CONDO		WOOD	91	78	169	20.07%	\$18,969,544	\$21,722,740	\$40,692,284	21.68%	0.64%
CONDO		X-OTHER	207	223	430	51.07%	\$46,100,756	\$44,971,805	\$91,072,561	48.53%	1.62%
CONDO	NA16 Total		421	421	842	100.00%	\$93,838,350	\$93,838,350	\$187,676,700	100.00%	3.17%
CONDO	NA17	AMVT	12	20	32	3.43%	\$1,721,500	\$2,740,900	\$4,462,400	3.40%	0.12%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	25	28	53	5.69%	\$3,862,150	\$3,738,455	\$7,600,605	5.79%	0.20%
CONDO		DNFR	54	51	105	11.27%	\$7,851,323	\$7,140,803	\$14,992,126	11.42%	0.40%
CONDO		NAPL	3	3	6	0.64%	\$458,250	\$453,500	\$911,750	0.69%	0.02%
CONDO		PREM	21	18	39	4.18%	\$2,995,150	\$2,603,000	\$5,598,150	4.26%	0.15%
CONDO		PR-BHHS	7	9	16	1.72%	\$986,000	\$1,292,999	\$2,278,999	1.74%	0.06%
CONDO		WOOD	16	28	44	4.72%	\$2,407,250	\$4,529,400	\$6,936,650	5.28%	0.17%
CONDO		X-OTHER	328	309	637	68.35%	\$45,370,813	\$43,153,379	\$88,524,192	67.42%	2.40%
CONDO	NA17 Total		466	466	932	100.00%	\$65,652,436	\$65,652,436	\$131,304,872	100.00%	3.51%
CONDO	NA18	AMVT	9	21	30	2.98%	\$1,413,651	\$3,134,244	\$4,547,895	3.14%	0.11%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	51	27	78	7.74%	\$7,102,800	\$3,667,150	\$10,769,950	7.45%	0.29%
CONDO		DNFR	65	73	138	13.69%	\$9,026,575	\$11,036,775	\$20,063,350	13.87%	0.52%
CONDO		NAPL	1	7	8	0.79%	\$156,000	\$932,900	\$1,088,900	0.75%	0.03%
CONDO		PREM	27	21	48	4.76%	\$5,026,900	\$3,269,500	\$8,296,400	5.74%	0.18%
CONDO		PR-BHHS	4	7	11	1.09%	\$641,400	\$840,651	\$1,482,051	1.02%	0.04%
CONDO		WOOD	52	58	110	10.91%	\$7,703,750	\$8,953,859	\$16,657,609	11.52%	0.41%
CONDO		X-OTHER	295	290	585	58.04%	\$41,236,980	\$40,472,977	\$81,709,957	56.50%	2.20%
CONDO	NA18 Total		504	504	1,008	100.00%	\$72,308,056	\$72,308,056	\$144,616,112	100.00%	3.80%
CONDO	NA19	AMVT	3	8	11	1.85%	\$331,400	\$1,165,900	\$1,497,300	1.28%	0.04%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	17	23	40	6.73%	\$2,495,100	\$4,617,900	\$7,113,000	6.07%	0.15%
CONDO		DNFR	41	38	79	13.30%	\$8,548,278	\$7,309,565	\$15,857,843	13.53%	0.30%
CONDO		NAPL	1	1	2	0.34%	\$285,000	\$141,000	\$426,000	0.36%	0.01%
CONDO		PREM	14	10	24	4.04%	\$2,403,500	\$2,224,750	\$4,628,250	3.95%	0.09%
CONDO		PR-BHHS	4	4	8	1.35%	\$962,000	\$480,500	\$1,442,500	1.23%	0.03%
CONDO		WOOD	23	26	49	8.25%	\$4,404,500	\$4,504,190	\$8,908,690	7.60%	0.18%
CONDO		X-OTHER	194	187	381	64.14%	\$39,153,694	\$38,139,667	\$77,293,361	65.97%	1.44%
CONDO	NA19 Total		297	297	594	100.00%	\$58,583,472	\$58,583,472	\$117,166,944	100.00%	2.24%
CONDO	NA21	AMVT	9	3	12	2.40%	\$2,125,524	\$683,693	\$2,809,217	2.67%	0.05%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	5	2	7	1.40%	\$1,159,000	\$445,000	\$1,604,000	1.52%	0.03%
CONDO		DNFR	19	37	56	11.20%	\$4,328,900	\$9,054,211	\$13,383,111	12.70%	0.21%
CONDO		NAPL		1	1	0.20%		\$175,000	\$175,000	0.17%	0.00%
CONDO		PREM	27	23	50	10.00%	\$5,677,400	\$4,890,000	\$10,567,400	10.03%	0.19%
CONDO		PR-BHHS	1	6	7	1.40%	\$215,000	\$1,130,000	\$1,345,000	1.28%	0.03%
CONDO		WOOD	16	16	32	6.40%	\$2,974,800	\$3,653,416	\$6,628,216	6.29%	0.12%
CONDO		X-OTHER	173	162	335	67.00%	\$36,192,172	\$32,641,476	\$68,833,648	65.34%	1.26%
CONDO	NA21 Total		250	250	500	100.00%	\$52,672,796	\$52,672,796	\$105,345,592	100.00%	1.88%
CONDO	NA22	AMVT	3	4	7	3.98%	\$679,900	\$1,040,000	\$1,719,900	5.10%	0.03%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	4	3	7	3.98%	\$843,000	\$600,000	\$1,443,000	4.28%	0.03%
CONDO		DNFR	8	10	18	10.23%	\$1,623,000	\$1,935,000	\$3,558,000	10.54%	0.07%
CONDO		NAPL	2		2	1.14%	\$400,000		\$400,000	1.19%	0.01%
CONDO		PREM	9	9	18	10.23%	\$2,395,500	\$1,842,000	\$4,237,500	12.56%	0.07%
CONDO		PR-BHHS	1	5	6	3.41%	\$182,500	\$931,500	\$1,114,000	3.30%	0.02%
CONDO		WOOD	4	7	11	6.25%	\$1,100,000	\$1,087,400	\$2,187,400	6.48%	0.04%
CONDO		X-OTHER	57	50	107	60.80%	\$9,647,425	\$9,435,425	\$19,082,850	56.55%	0.40%
CONDO	NA22 Total		88	88	176	100.00%	\$16,871,325	\$16,871,325	\$33,742,650	100.00%	0.66%

2013 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume	
CONDO	NA23	AMVT									0.00%	
CONDO		BBRI									0.00%	
CONDO		CBRR									0.00%	
CONDO		DNFR									0.00%	
CONDO		NAPL									0.00%	
CONDO		PREM									0.00%	
CONDO		PR-BHHS									0.00%	
CONDO		WOOD									0.00%	
CONDO		X-OTHER									0.00%	
CONDO	NA23 Total										0.00%	
CONDO	NA24	AMVT		1	1	1.25%		\$70,000	\$70,000	1.40%	0.00%	
CONDO		BBRI					0.00%			0.00%	0.00%	
CONDO		CBRR	1	2	3	3.75%	\$70,000	\$144,500	\$214,500	4.29%	0.00%	
CONDO		DNFR	2	2	4	5.00%	\$128,500	\$130,500	\$259,000	5.18%	0.00%	
CONDO		NAPL	1	4	5	6.25%	\$45,000	\$236,700	\$281,700	5.63%	0.00%	
CONDO		PREM					0.00%				0.00%	0.00%
CONDO		PR-BHHS	1	1	2	2.50%	\$89,900	\$61,500	\$151,400	3.03%	0.00%	
CONDO		WOOD					0.00%				0.00%	0.00%
CONDO		X-OTHER	35	30	65	81.25%	\$2,167,233	\$1,857,433	\$4,024,666	80.47%	0.04%	
CONDO	NA24 Total		40	40	80	100.00%	\$2,500,633	\$2,500,633	\$5,001,266	100.00%	0.05%	
CONDO	NA31	AMVT		1	1	1.16%		\$217,000	\$217,000	1.20%	0.00%	
CONDO		BBRI					0.00%			0.00%	0.00%	
CONDO		CBRR		2	2	2.33%		\$364,900	\$364,900	2.01%	0.00%	
CONDO		DNFR	4	4	8	9.30%	\$914,800	\$853,104	\$1,767,904	9.74%	0.02%	
CONDO		NAPL					0.00%				0.00%	0.00%
CONDO		PREM					0.00%				0.00%	0.00%
CONDO		PR-BHHS	2	2	4	4.65%	\$254,900	\$341,000	\$595,900	3.28%	0.01%	
CONDO		WOOD	4	4	8	9.30%	\$948,000	\$754,800	\$1,702,800	9.38%	0.02%	
CONDO		X-OTHER	33	30	63	73.26%	\$6,955,021	\$6,541,917	\$13,496,938	74.38%	0.13%	
CONDO	NA31 Total		43	43	86	100.00%	\$9,072,721	\$9,072,721	\$18,145,442	100.00%	0.18%	
CONDO	NA32	AMVT									0.00%	
CONDO		BBRI									0.00%	
CONDO		CBRR									0.00%	
CONDO		DNFR									0.00%	
CONDO		NAPL									0.00%	
CONDO		PREM									0.00%	
CONDO		PR-BHHS									0.00%	
CONDO		WOOD									0.00%	
CONDO		X-OTHER									0.00%	
CONDO	NA32 Total										0.00%	
CONDO	NA33	AMVT									0.00%	
CONDO		BBRI									0.00%	
CONDO		CBRR									0.00%	
CONDO		DNFR									0.00%	
CONDO		NAPL									0.00%	
CONDO		PREM									0.00%	
CONDO		PR-BHHS									0.00%	
CONDO		WOOD									0.00%	
CONDO		X-OTHER									0.00%	
CONDO	NA33 Total										0.00%	
CONDO	NA34	AMVT									0.00%	
CONDO		BBRI									0.00%	
CONDO		CBRR									0.00%	
CONDO		DNFR									0.00%	
CONDO		NAPL									0.00%	
CONDO		PREM									0.00%	
CONDO		PR-BHHS									0.00%	
CONDO		WOOD									0.00%	
CONDO		X-OTHER									0.00%	
CONDO	NA34 Total										0.00%	

2014 Yearend Data

Prop Type	Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
CONDO	NA23	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO		NA23 Total									
CONDO	NA24	AMVT	1	2	3	2.83%	\$47,000	\$137,900	\$184,900	2.45%	0.01%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR				0.00%				0.00%	0.00%
CONDO		DNFR	3	1	4	3.77%	\$167,075	\$75,000	\$242,075	3.21%	0.02%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	2		2	1.89%	\$160,750		\$160,750	2.13%	0.01%
CONDO		PR-BHHS	2		2	1.89%	\$139,500		\$139,500	1.85%	0.01%
CONDO		WOOD	1	1	2	1.89%	\$75,000	\$75,000	\$150,000	1.99%	0.01%
CONDO		X-OTHER	44	49	93	87.74%	\$3,183,813	\$3,485,238	\$6,669,051	88.38%	0.35%
CONDO		NA24 Total		53	53	106	100.00%	\$3,773,138	\$3,773,138	\$7,546,276	100.00%
CONDO	NA31	AMVT				0.00%				0.00%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR		2	2	2.50%		\$440,000	\$440,000	2.75%	0.01%
CONDO		DNFR	5	5	10	12.50%	\$1,252,000	\$939,000	\$2,191,000	13.70%	0.04%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	1	2	3	3.75%	\$219,000	\$444,000	\$663,000	4.15%	0.01%
CONDO		PR-BHHS				0.00%				0.00%	0.00%
CONDO		WOOD	2	5	7	8.75%	\$421,500	\$993,000	\$1,414,500	8.84%	0.03%
CONDO		X-OTHER	32	26	58	72.50%	\$6,104,500	\$5,181,000	\$11,285,500	70.56%	0.22%
CONDO		NA31 Total		40	40	80	100.00%	\$7,997,000	\$7,997,000	\$15,994,000	100.00%
CONDO	NA32	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO		NA32 Total									
CONDO	NA33	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO		NA33 Total									
CONDO	NA34	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO		NA34 Total									

2013 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
CONDO	NA35	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	NA35 Total										0.00%
CONDO	NA36	AMVT				0.00%				0.00%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR				0.00%				0.00%	0.00%
CONDO		DNFR				0.00%				0.00%	0.00%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM				0.00%				0.00%	0.00%
CONDO		PR-BHHS				0.00%				0.00%	0.00%
CONDO		WOOD	13	13	26	92.86%	\$2,072,161	\$2,072,161	\$4,144,322	98.67%	0.04%
CONDO		X-OTHER	1	1	2	7.14%	\$28,000	\$28,000	\$56,000	1.33%	0.00%
CONDO	NA36 Total		14	14	28	100.00%	\$2,100,161	\$2,100,161	\$4,200,322	100.00%	0.04%
CONDO	NA37	AMVT	7	7	14	10.14%	\$1,205,000	\$1,491,000	\$2,696,000	11.32%	0.03%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	9	4	13	9.42%	\$1,569,250	\$630,000	\$2,199,250	9.24%	0.02%
CONDO		DNFR	8	8	16	11.59%	\$1,594,900	\$1,425,000	\$3,019,900	12.68%	0.03%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	2	5	7	5.07%	\$296,600	\$844,000	\$1,140,600	4.79%	0.01%
CONDO		PRUD	18	10	28	20.29%	\$3,428,000	\$1,834,700	\$5,262,700	22.10%	0.05%
CONDO		WOOD		3	3	2.17%		\$431,000	\$431,000	1.81%	0.00%
CONDO		X-OTHER	25	32	57	41.30%	\$3,811,100	\$5,249,150	\$9,060,250	38.05%	0.09%
CONDO	NA37 Total		69	69	138	100.00%	\$11,904,850	\$11,904,850	\$23,809,700	100.00%	0.23%
CONDO	NA38	AMVT	2	3	5	1.21%	\$361,200	\$947,500	\$1,308,700	1.14%	0.01%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	18	12	30	7.28%	\$3,994,700	\$3,498,400	\$7,493,100	6.52%	0.07%
CONDO		DNFR	27	19	46	11.17%	\$8,415,800	\$6,023,950	\$14,439,750	12.56%	0.14%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	73	35	108	26.21%	\$22,307,150	\$11,408,300	\$33,715,450	29.33%	0.33%
CONDO		PR-BHHS	13	24	37	8.98%	\$4,068,300	\$6,220,300	\$10,288,600	8.95%	0.10%
CONDO		WOOD	2	6	8	1.94%	\$464,900	\$1,082,000	\$1,546,900	1.35%	0.01%
CONDO		X-OTHER	71	107	178	43.20%	\$17,861,300	\$28,292,900	\$46,154,200	40.15%	0.45%
CONDO	NA38 Total		206	206	412	100.00%	\$57,473,350	\$57,473,350	\$114,946,700	100.00%	1.11%
CONDO	NA39	AMVT	2	2	4	6.45%	\$155,000	\$75,000	\$230,000	3.03%	0.00%
CONDO		BBRI				0.00%				0.00%	0.00%
CONDO		CBRR	1	1	2	3.23%	\$24,900	\$72,500	\$97,400	1.28%	0.00%
CONDO		DNFR				0.00%				0.00%	0.00%
CONDO		NAPL				0.00%				0.00%	0.00%
CONDO		PREM	1		1	1.61%	\$170,000		\$170,000	2.24%	0.00%
CONDO		PR-BHHS	3	2	5	8.06%	\$765,000	\$408,000	\$1,173,000	15.43%	0.01%
CONDO		WOOD		1	1	1.61%		\$74,200	\$74,200	0.98%	0.00%
CONDO		X-OTHER	24	25	49	79.03%	\$2,686,523	\$3,171,723	\$5,858,246	77.05%	0.06%
CONDO	NA39 Total		31	31	62	100.00%	\$3,801,423	\$3,801,423	\$7,602,846	100.00%	0.07%
CONDO	NA41	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	NA41 Total										0.00%

2014 Yearend Data

Prop Type	Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume	
CONDO	NA35	AMVT									0.00%	
CONDO		BBRI									0.00%	
CONDO		CBRR	1		1			\$115,000		\$115,000		0.00%
CONDO		DNFR										0.00%
CONDO		NAPL										0.00%
CONDO		PREM		1	1				\$115,000	\$115,000		0.00%
CONDO		PR-BHHS										0.00%
CONDO		WOOD										0.00%
CONDO		X-OTHER										0.00%
CONDO	NA35 Total		1	1	2		\$115,000	\$115,000	\$230,000		0.01%	
CONDO	NA36	AMVT	1	2	3	15.00%	\$237,000	\$356,000	\$593,000	21.30%	0.01%	
CONDO		BBRI				0.00%				0.00%	0.00%	
CONDO		CBRR				0.00%				0.00%	0.00%	
CONDO		DNFR				0.00%				0.00%	0.00%	
CONDO		NAPL				0.00%				0.00%	0.00%	
CONDO		PREM	1		1	5.00%	\$175,000		\$175,000	6.29%	0.00%	
CONDO		PR-BHHS				0.00%				0.00%	0.00%	
CONDO		WOOD	2	5	7	35.00%	\$350,000	\$932,000	\$1,282,000	46.05%	0.03%	
CONDO		X-OTHER	6	3	9	45.00%	\$630,000	\$104,000	\$734,000	26.36%	0.03%	
CONDO	NA36 Total		10	10	20	100.00%	\$1,392,000	\$1,392,000	\$2,784,000	100.00%	0.08%	
CONDO	NA37	AMVT	4	6	10	6.10%	\$731,400	\$947,000	\$1,678,400	6.08%	0.04%	
CONDO		BBRI				0.00%				0.00%	0.00%	
CONDO		CBRR	12	1	13	7.93%	\$2,070,100	\$172,700	\$2,242,800	8.12%	0.05%	
CONDO		DNFR	7	10	17	10.37%	\$1,046,250	\$1,816,500	\$2,862,750	10.36%	0.06%	
CONDO		NAPL				0.00%				0.00%	0.00%	
CONDO		PREM	16	13	29	17.68%	\$2,980,000	\$2,298,250	\$5,278,250	19.11%	0.11%	
CONDO		PR-BHHS	4	8	12	7.32%	\$716,500	\$1,229,455	\$1,945,955	7.04%	0.05%	
CONDO		WOOD	1	4	5	3.05%	\$135,000	\$693,000	\$828,000	3.00%	0.02%	
CONDO		X-OTHER	38	40	78	47.56%	\$6,132,524	\$6,654,869	\$12,787,393	46.29%	0.29%	
CONDO	NA37 Total		82	82	164	100.00%	\$13,811,774	\$13,811,774	\$27,623,548	100.00%	0.62%	
CONDO	NA38	AMVT		1	1	0.26%		\$305,985	\$305,985	0.30%	0.00%	
CONDO		BBRI				0.00%				0.00%	0.00%	
CONDO		CBRR	9	10	19	5.00%	\$2,354,500	\$2,595,500	\$4,950,000	4.86%	0.07%	
CONDO		DNFR	14	16	30	7.89%	\$4,035,900	\$5,321,250	\$9,357,150	9.18%	0.11%	
CONDO		NAPL		1	1	0.26%		\$315,000	\$315,000	0.31%	0.00%	
CONDO		PREM	11	16	27	7.11%	\$2,602,500	\$3,750,500	\$6,353,000	6.23%	0.10%	
CONDO		PR-BHHS	60	32	92	24.21%	\$16,745,150	\$10,211,250	\$26,956,400	26.45%	0.35%	
CONDO		WOOD	2	7	9	2.37%	\$678,500	\$2,679,000	\$3,357,500	3.29%	0.03%	
CONDO		X-OTHER	94	107	201	52.89%	\$24,533,335	\$25,771,400	\$50,304,735	49.37%	0.76%	
CONDO	NA38 Total		190	190	380	100.00%	\$50,949,885	\$50,949,885	\$101,899,770	100.00%	1.43%	
CONDO	NA39	AMVT				0.00%				0.00%	0.00%	
CONDO		BBRI				0.00%				0.00%	0.00%	
CONDO		CBRR	3	4	7	9.46%	\$499,750	\$608,750	\$1,108,500	9.07%	0.03%	
CONDO		DNFR	1	2	3	4.05%	\$90,000	\$191,500	\$281,500	2.30%	0.01%	
CONDO		NAPL				0.00%				0.00%	0.00%	
CONDO		PREM	1	2	3	4.05%	\$392,500	\$567,500	\$960,000	7.86%	0.01%	
CONDO		PR-BHHS				0.00%				0.00%	0.00%	
CONDO		WOOD		1	1	1.35%		\$110,000	\$110,000	0.90%	0.00%	
CONDO		X-OTHER	32	28	60	81.08%	\$5,127,324	\$4,631,824	\$9,759,148	79.87%	0.23%	
CONDO	NA39 Total		37	37	74	100.00%	\$6,109,574	\$6,109,574	\$12,219,148	100.00%	0.28%	
CONDO	NA41	AMVT									0.00%	
CONDO		BBRI									0.00%	
CONDO		CBRR									0.00%	
CONDO		DNFR									0.00%	
CONDO		NAPL									0.00%	
CONDO		PREM									0.00%	
CONDO		PR-BHHS									0.00%	
CONDO		WOOD									0.00%	
CONDO		X-OTHER									0.00%	
CONDO	NA41 Total										0.00%	

2013 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
CONDO	NA42	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	NA42 Total										0.00%
CONDO	NA43	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	NA43 Total										0.00%
CONDO	NA44	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	NA44 Total										0.00%
CONDO	NA45	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	NA45 Total										0.00%
CONDO	NA46	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	NA46 Total										0.00%
CONDO	NA47	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	NA47 Total										0.00%

2014 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
CONDO	NA42	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	NA42 Total										0.00%
CONDO	NA43	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	NA43 Total										0.00%
CONDO	NA44	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	NA44 Total										0.00%
CONDO	NA45	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	NA45 Total										0.00%
CONDO	NA46	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	NA46 Total										0.00%
CONDO	NA47	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	NA47 Total										0.00%

2013 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
CONDO	NA48	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	NA48 Total										0.00%
CONDO	NA50	AMVT		1	1			\$152,000	\$152,000		0.00%
CONDO		BBRI									0.00%
CONDO		CBRR	1		1		\$142,500		\$142,500		0.00%
CONDO		DNFR		1	1			\$135,000	\$135,000		0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD	1	2	3		\$135,000	\$308,000	\$443,000		0.00%
CONDO		X-OTHER	8	6	14		\$1,143,000	\$825,500	\$1,968,500		0.02%
CONDO	NA50 Total		10	10	20		\$1,420,500	\$1,420,500	\$2,841,000		0.03%
CONDO Total			5,896	5,896	11,792		\$2,070,785,542	\$2,070,785,542	\$4,141,571,084		39.95%

2014 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
CONDO	NA48	AMVT									0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR									0.00%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD									0.00%
CONDO		X-OTHER									0.00%
CONDO	NA48 Total										0.00%
CONDO	NA50	AMVT	1		1		\$42,500		\$42,500		0.00%
CONDO		BBRI									0.00%
CONDO		CBRR									0.00%
CONDO		DNFR		4	4			\$690,490	\$690,490		0.02%
CONDO		NAPL									0.00%
CONDO		PREM									0.00%
CONDO		PR-BHHS									0.00%
CONDO		WOOD			1	1		\$216,974	\$216,974		0.00%
CONDO		X-OTHER		18	14	32		\$3,223,733	\$2,358,769	\$5,582,502	
CONDO	NA50 Total		19	19	38		\$3,266,233	\$3,266,233	\$6,532,466		0.14%
CONDO Total			6,436	6,436	12,872		\$2,367,272,599	\$2,367,272,599	\$4,734,545,198		48.50%

MARKET SHARE COMPARISON REPORT



Bring Your Highest Expectations™

Yearend 2013 Versus Yearend 2014

All NA-BN-ES GeoCodes

Section 2 – Single Family Data

2013 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
Single Family	BN01	AMVT	1		1	2.78%	\$2,100,000		\$2,100,000	3.02%	0.02%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	6	6	12	33.33%	\$11,705,000	\$10,840,000	\$22,545,000	32.47%	0.22%
Single Family		DNFR	1		1	2.78%	\$565,000		\$565,000	0.81%	0.01%
Single Family		NAPL	1		1	2.78%	\$3,375,000		\$3,375,000	4.86%	0.03%
Single Family		PREM			1	2.78%		\$2,100,000	\$2,100,000	3.02%	0.02%
Single Family		PR-BHHS			1	2.78%		\$3,375,000	\$3,375,000	4.86%	0.03%
Single Family		WOOD	1	1	2	5.56%	\$860,000	\$1,275,000	\$2,135,000	3.08%	0.02%
Single Family		X-OTHER	8	9	17	47.22%	\$16,109,000	\$17,124,000	\$33,233,000	47.87%	0.32%
Single Family	BN01 Total		18	18	36	100.00%	\$34,714,000	\$34,714,000	\$69,428,000	100.00%	0.67%
Single Family	BN02	AMVT				0.00%				0.00%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	10	5	15	12.30%	\$3,756,000	\$3,291,000	\$7,047,000	17.15%	0.07%
Single Family		DNFR	5	11	16	13.11%	\$1,428,500	\$3,675,900	\$5,104,400	12.42%	0.05%
Single Family		NAPL	3	1	4	3.28%	\$1,365,000	\$419,000	\$1,784,000	4.34%	0.02%
Single Family		PREM	1	1	2	1.64%	\$412,000	\$412,000	\$824,000	2.01%	0.01%
Single Family		PR-BHHS	4	3	7	5.74%	\$1,455,000	\$980,000	\$2,435,000	5.93%	0.02%
Single Family		WOOD	5	4	9	7.38%	\$1,596,700	\$1,249,000	\$2,845,700	6.93%	0.03%
Single Family		X-OTHER	33	36	69	56.56%	\$10,533,200	\$10,519,500	\$21,052,700	51.23%	0.20%
Single Family	BN02 Total		61	61	122	100.00%	\$20,546,400	\$20,546,400	\$41,092,800	100.00%	0.40%
Single Family	BN03	AMVT				0.00%				0.00%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	3	3	6	2.75%	\$2,353,000	\$2,044,000	\$4,397,000	3.02%	0.04%
Single Family		DNFR	17	16	33	15.14%	\$9,841,300	\$11,004,650	\$20,845,950	14.30%	0.20%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM	6	9	15	6.88%	\$5,414,500	\$7,269,500	\$12,684,000	8.70%	0.12%
Single Family		PR-BHHS	2	3	5	2.29%	\$1,010,000	\$1,628,500	\$2,638,500	1.81%	0.03%
Single Family		WOOD	7	12	19	8.72%	\$5,594,500	\$8,253,780	\$13,848,280	9.50%	0.13%
Single Family		X-OTHER	74	66	140	64.22%	\$48,685,897	\$42,698,767	\$91,384,664	62.68%	0.88%
Single Family	BN03 Total		109	109	218	100.00%	\$72,899,197	\$72,899,197	\$145,798,394	100.00%	1.41%
Single Family	BN04	AMVT		1	1	0.62%		\$452,000	\$452,000	0.29%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	3	6	9	5.56%	\$3,198,000	\$5,968,000	\$9,166,000	5.87%	0.09%
Single Family		DNFR	6	7	13	8.02%	\$5,987,500	\$5,925,000	\$11,912,500	7.63%	0.11%
Single Family		NAPL		1	1	0.62%		\$1,035,000	\$1,035,000	0.66%	0.01%
Single Family		PREM	22	12	34	20.99%	\$17,792,500	\$10,150,250	\$27,942,750	17.91%	0.27%
Single Family		PR-BHHS	3	4	7	4.32%	\$2,025,000	\$3,032,500	\$5,057,500	3.24%	0.05%
Single Family		WOOD	26	19	45	27.78%	\$24,935,750	\$16,040,250	\$40,976,000	26.26%	0.40%
Single Family		X-OTHER	21	31	52	32.10%	\$24,087,250	\$35,423,000	\$59,510,250	38.13%	0.57%
Single Family	BN04 Total		81	81	162	100.00%	\$78,026,000	\$78,026,000	\$156,052,000	100.00%	1.51%
Single Family	BN05	AMVT				0.00%				0.00%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	2	3	5	2.87%	\$752,900	\$1,755,000	\$2,507,900	2.07%	0.02%
Single Family		DNFR	7	17	24	13.79%	\$7,098,500	\$15,037,900	\$22,136,400	18.28%	0.21%
Single Family		NAPL	3	4	7	4.02%	\$771,000	\$1,346,500	\$2,117,500	1.75%	0.02%
Single Family		PREM	22	14	36	20.69%	\$12,604,000	\$7,325,400	\$19,929,400	16.46%	0.19%
Single Family		PR-BHHS	6	6	12	6.90%	\$4,035,000	\$4,322,400	\$8,357,400	6.90%	0.08%
Single Family		WOOD	18	14	32	18.39%	\$12,050,500	\$9,919,500	\$21,970,000	18.14%	0.21%
Single Family		X-OTHER	29	29	58	33.33%	\$23,237,700	\$20,842,900	\$44,080,600	36.40%	0.43%
Single Family	BN05 Total		87	87	174	100.00%	\$60,549,600	\$60,549,600	\$121,099,200	100.00%	1.17%
Single Family	BN06	AMVT	1	2	3	3.26%	\$110,000	\$334,900	\$444,900	2.05%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR		2	2	2.17%		\$510,000	\$510,000	2.35%	0.00%
Single Family		DNFR	7	5	12	13.04%	\$1,590,900	\$1,252,000	\$2,842,900	13.10%	0.03%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM		1	1	1.09%		\$187,000	\$187,000	0.86%	0.00%
Single Family		PR-BHHS	2	2	4	4.35%	\$328,500	\$304,500	\$633,000	2.92%	0.01%
Single Family		WOOD	1		1	1.09%	\$160,000		\$160,000	0.74%	0.00%
Single Family		X-OTHER	35	34	69	75.00%	\$8,657,257	\$8,258,257	\$16,915,514	77.98%	0.16%
Single Family	BN06 Total		46	46	92	100.00%	\$10,846,657	\$10,846,657	\$21,693,314	100.00%	0.21%

2014 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
Single Family	BN01	AMVT				0.00%				0.00%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	4	3	7	20.59%	\$9,721,000	\$8,196,000	\$17,917,000	26.66%	0.03%
Single Family		DNFR		1	1	2.94%		\$700,000	\$700,000	1.04%	0.00%
Single Family		NAPL	2	1	3	8.82%	\$3,670,000	\$690,000	\$4,360,000	6.49%	0.01%
Single Family		PREM	1		1	2.94%	\$3,100,000		\$3,100,000	4.61%	0.00%
Single Family		PR-BHHS	1	1	2	5.88%	\$2,625,000	\$2,980,000	\$5,605,000	8.34%	0.01%
Single Family		WOOD	1	2	3	8.82%	\$3,650,000	\$4,075,000	\$7,725,000	11.49%	0.01%
Single Family		X-OTHER	8	9	17	50.00%	\$10,836,710	\$16,961,710	\$27,798,420	41.36%	0.06%
Single Family		BN01 Total		17	17	34	100.00%	\$33,602,710	\$33,602,710	\$67,205,420	100.00%
Single Family	BN02	AMVT	1	1	2	1.92%	\$455,000	\$233,000	\$688,000	1.66%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	7	4	11	10.58%	\$3,578,900	\$1,735,969	\$5,314,869	12.85%	0.04%
Single Family		DNFR	4	10	14	13.46%	\$1,416,150	\$3,615,150	\$5,031,300	12.16%	0.05%
Single Family		NAPL	2	1	3	2.88%	\$1,165,000	\$340,000	\$1,505,000	3.64%	0.01%
Single Family		PREM	3	2	5	4.81%	\$1,121,000	\$875,000	\$1,996,000	4.82%	0.02%
Single Family		PR-BHHS		1	1	0.96%		\$1,525,000	\$1,525,000	3.69%	0.00%
Single Family		WOOD	3	4	7	6.73%	\$1,122,500	\$1,074,000	\$2,196,500	5.31%	0.03%
Single Family		X-OTHER	32	29	61	58.65%	\$11,826,238	\$11,286,669	\$23,112,907	55.87%	0.23%
Single Family		BN02 Total		52	52	104	100.00%	\$20,684,788	\$20,684,788	\$41,369,576	100.00%
Single Family	BN03	AMVT	2	2	4	1.90%	\$2,957,500	\$3,085,000	\$6,042,500	4.05%	0.02%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	5	6	11	5.24%	\$3,826,550	\$5,229,800	\$9,056,350	6.07%	0.04%
Single Family		DNFR	20	14	34	16.19%	\$12,345,400	\$9,234,500	\$21,579,900	14.45%	0.13%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM	1	2	3	1.43%	\$682,500	\$2,160,000	\$2,842,500	1.90%	0.01%
Single Family		PR-BHHS	8	9	17	8.10%	\$5,642,500	\$8,272,500	\$13,915,000	9.32%	0.06%
Single Family		WOOD	8	12	20	9.52%	\$6,070,000	\$8,793,750	\$14,863,750	9.96%	0.08%
Single Family		X-OTHER	61	60	121	57.62%	\$43,124,800	\$37,873,700	\$80,998,500	54.25%	0.46%
Single Family		BN03 Total		105	105	210	100.00%	\$74,649,250	\$74,649,250	\$149,298,500	100.00%
Single Family	BN04	AMVT	1	1	2	0.98%	\$325,000	\$1,750,000	\$2,075,000	0.99%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	1	1	2	0.98%	\$407,300	\$1,060,000	\$1,467,300	0.70%	0.01%
Single Family		DNFR	6	4	10	4.90%	\$4,437,000	\$2,567,000	\$7,004,000	3.33%	0.04%
Single Family		NAPL	1	4	5	2.45%	\$1,010,000	\$3,035,000	\$4,045,000	1.92%	0.02%
Single Family		PREM	1	4	5	2.45%	\$1,400,000	\$2,755,000	\$4,155,000	1.98%	0.02%
Single Family		PR-BHHS	18	16	34	16.67%	\$16,476,000	\$16,972,500	\$33,448,500	15.92%	0.13%
Single Family		WOOD	34	36	70	34.31%	\$39,100,205	\$35,262,705	\$74,362,910	35.38%	0.26%
Single Family		X-OTHER	40	36	76	37.25%	\$41,922,371	\$41,675,671	\$83,598,043	39.78%	0.29%
Single Family		BN04 Total		102	102	204	100.00%	\$105,077,876	\$105,077,876	\$210,155,753	100.00%
Single Family	BN05	AMVT		1	1	0.54%		\$330,000	\$330,000	0.25%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	3	7	10	5.38%	\$2,182,000	\$4,613,400	\$6,795,400	5.22%	0.04%
Single Family		DNFR	8	13	21	11.29%	\$5,526,000	\$10,523,000	\$16,049,000	12.33%	0.08%
Single Family		NAPL	2		2	1.08%	\$1,015,000		\$1,015,000	0.78%	0.01%
Single Family		PREM	18	8	26	13.98%	\$13,511,000	\$5,163,000	\$18,674,000	14.34%	0.10%
Single Family		PR-BHHS	16	10	26	13.98%	\$8,617,500	\$7,414,000	\$16,031,500	12.31%	0.10%
Single Family		WOOD	21	23	44	23.66%	\$14,845,500	\$14,659,000	\$29,504,500	22.66%	0.17%
Single Family		X-OTHER	25	31	56	30.11%	\$19,396,464	\$22,391,064	\$41,787,528	32.10%	0.21%
Single Family		BN05 Total		93	93	186	100.00%	\$65,093,464	\$65,093,464	\$130,186,928	100.00%
Single Family	BN06	AMVT				0.00%				0.00%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	6		6	4.00%	\$1,675,500		\$1,675,500	3.96%	0.02%
Single Family		DNFR	14	16	30	20.00%	\$4,204,554	\$4,557,117	\$8,761,671	20.69%	0.11%
Single Family		NAPL	1		1	0.67%	\$269,000		\$269,000	0.64%	0.00%
Single Family		PREM	1	3	4	2.67%	\$220,000	\$1,023,500	\$1,243,500	2.94%	0.02%
Single Family		PR-BHHS		2	2	1.33%		\$543,000	\$543,000	1.28%	0.01%
Single Family		WOOD	1	6	7	4.67%	\$253,000	\$2,231,000	\$2,484,000	5.87%	0.03%
Single Family		X-OTHER	52	48	100	66.67%	\$14,548,145	\$12,815,582	\$27,363,727	64.63%	0.38%
Single Family		BN06 Total		75	75	150	100.00%	\$21,170,199	\$21,170,199	\$42,340,398	100.00%

2013 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
Single Family	BN07	AMVT				0.00%				0.00%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR		2	2	2.78%		\$360,000	\$360,000	1.87%	0.00%
Single Family		DNFR	3	10	13	18.06%	\$725,000	\$2,783,400	\$3,508,400	18.25%	0.03%
Single Family		NAPL	1		1	1.39%	\$277,500		\$277,500	1.44%	0.00%
Single Family		PREM		1	1	1.39%		\$265,000	\$265,000	1.38%	0.00%
Single Family		PR-BHHS	3	2	5	6.94%	\$1,047,000	\$810,000	\$1,857,000	9.66%	0.02%
Single Family		WOOD	9	6	15	20.83%	\$2,444,000	\$1,612,000	\$4,056,000	21.10%	0.04%
Single Family		X-OTHER	20	15	35	48.61%	\$5,116,900	\$3,780,000	\$8,896,900	46.29%	0.09%
Single Family	BN07 Total		36	36	72	100.00%	\$9,610,400	\$9,610,400	\$19,220,800	100.00%	0.19%
Single Family	BN08	AMVT	1	1	2	1.41%	\$542,000	\$110,000	\$652,000	2.05%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	2	4	6	4.23%	\$198,000	\$1,288,000	\$1,486,000	4.68%	0.01%
Single Family		DNFR	12	7	19	13.38%	\$2,744,000	\$1,390,000	\$4,134,000	13.01%	0.04%
Single Family		NAPL		1	1	0.70%		\$338,000	\$338,000	1.06%	0.00%
Single Family		PREM	3		3	2.11%	\$1,410,000		\$1,410,000	4.44%	0.01%
Single Family		PR-BHHS	2	2	4	2.82%	\$681,000	\$827,000	\$1,508,000	4.75%	0.01%
Single Family		WOOD	2	5	7	4.93%	\$1,072,500	\$1,125,000	\$2,197,500	6.92%	0.02%
Single Family		X-OTHER	49	51	100	70.42%	\$9,237,750	\$10,807,250	\$20,045,000	63.09%	0.19%
Single Family	BN08 Total		71	71	142	100.00%	\$15,885,250	\$15,885,250	\$31,770,500	100.00%	0.31%
Single Family	BN09	AMVT	1	1	2	1.61%	\$461,000	\$390,000	\$851,000	1.89%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	10	9	19	15.32%	\$3,539,700	\$3,617,000	\$7,156,700	15.89%	0.07%
Single Family		DNFR	11	10	21	16.94%	\$3,674,665	\$3,228,000	\$6,902,665	15.33%	0.07%
Single Family		NAPL	2	3	5	4.03%	\$630,000	\$1,039,700	\$1,669,700	3.71%	0.02%
Single Family		PREM	2	2	4	3.23%	\$875,000	\$676,000	\$1,551,000	3.44%	0.01%
Single Family		PR-BHHS		3	3	2.42%		\$1,125,000	\$1,125,000	2.50%	0.01%
Single Family		WOOD	9	5	14	11.29%	\$3,185,000	\$1,582,665	\$4,767,665	10.59%	0.05%
Single Family		X-OTHER	27	29	56	45.16%	\$10,152,500	\$10,859,500	\$21,012,000	46.66%	0.20%
Single Family	BN09 Total		62	62	124	100.00%	\$22,517,865	\$22,517,865	\$45,035,730	100.00%	0.43%
Single Family	BN10	AMVT	2	2	4	1.68%	\$373,325	\$543,178	\$916,503	1.70%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	1	7	8	3.36%	\$215,000	\$1,558,459	\$1,773,459	3.29%	0.02%
Single Family		DNFR	15	11	26	10.92%	\$3,572,500	\$2,913,393	\$6,485,893	12.04%	0.06%
Single Family		NAPL	3	2	5	2.10%	\$246,063	\$168,063	\$414,126	0.77%	0.00%
Single Family		PREM	1	1	2	0.84%	\$222,500	\$223,759	\$446,259	0.83%	0.00%
Single Family		PR-BHHS	6	8	14	5.88%	\$1,810,911	\$2,270,449	\$4,081,360	7.58%	0.04%
Single Family		WOOD	3	6	9	3.78%	\$709,000	\$1,449,537	\$2,158,537	4.01%	0.02%
Single Family		X-OTHER	88	82	170	71.43%	\$19,774,466	\$17,796,927	\$37,571,393	69.77%	0.36%
Single Family	BN10 Total		119	119	238	100.00%	\$26,923,765	\$26,923,765	\$53,847,530	100.00%	0.52%
Single Family	BN11	AMVT	1	1	2	6.67%	\$542,500	\$542,500	\$1,085,000	7.69%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR				0.00%				0.00%	0.00%
Single Family		DNFR	3	4	7	23.33%	\$1,522,000	\$1,534,800	\$3,056,800	21.66%	0.03%
Single Family		NAPL	1	1	2	6.67%	\$82,000	\$500,000	\$582,000	4.12%	0.01%
Single Family		PREM	1	1	2	3.33%	\$545,000		\$545,000	3.86%	0.01%
Single Family		PR-BHHS	1	1	2	6.67%	\$500,000	\$525,000	\$1,025,000	7.26%	0.01%
Single Family		WOOD	2		2	6.67%	\$800,000		\$800,000	5.67%	0.01%
Single Family		X-OTHER	6	8	14	46.67%	\$3,063,300	\$3,952,500	\$7,015,800	49.72%	0.07%
Single Family	BN11 Total		15	15	30	100.00%	\$7,054,800	\$7,054,800	\$14,109,600	100.00%	0.14%
Single Family	BN12	AMVT	2	3	5	1.44%	\$684,600	\$868,000	\$1,552,600	1.22%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	5	3	8	2.30%	\$3,294,000	\$707,900	\$4,001,900	3.14%	0.04%
Single Family		DNFR	18	24	42	12.07%	\$4,997,150	\$9,909,315	\$14,906,465	11.69%	0.14%
Single Family		NAPL	3	1	4	1.15%	\$757,400	\$335,000	\$1,092,400	0.86%	0.01%
Single Family		PREM	4	12	16	4.60%	\$1,550,000	\$6,203,250	\$7,753,250	6.08%	0.07%
Single Family		PR-BHHS	10	15	25	7.18%	\$3,357,600	\$4,423,008	\$7,780,608	6.10%	0.08%
Single Family		WOOD	41	32	73	20.98%	\$17,642,400	\$16,390,700	\$34,033,100	26.70%	0.33%
Single Family		X-OTHER	91	84	175	50.29%	\$31,457,731	\$24,903,708	\$56,361,439	44.21%	0.54%
Single Family	BN12 Total		174	174	348	100.00%	\$63,740,881	\$63,740,881	\$127,481,762	100.00%	1.23%

2014 Yearend Data

Prop Type	Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
Single Family	BN07	AMVT				0.00%				0.00%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	1		1	1.47%	\$335,000		\$335,000	1.58%	0.00%
Single Family		DNFR	6	3	9	13.24%	\$1,742,500	\$811,500	\$2,554,000	12.07%	0.03%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM	2	1	3	4.41%	\$805,000	\$325,000	\$1,130,000	5.34%	0.01%
Single Family		PR-BHHS		2	2	2.94%		\$871,500	\$871,500	4.12%	0.01%
Single Family		WOOD	7	9	16	23.53%	\$2,527,500	\$2,925,000	\$5,452,500	25.76%	0.06%
Single Family		X-OTHER	18	19	37	54.41%	\$5,171,346	\$5,648,346	\$10,819,692	51.13%	0.14%
Single Family	BN07 Total		34	34	68	100.00%	\$10,581,346	\$10,581,346	\$21,162,692	100.00%	0.26%
Single Family	BN08	AMVT	2	2	4	1.67%	\$416,900	\$460,000	\$876,900	1.46%	0.02%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	8	2	10	4.17%	\$2,093,800	\$679,000	\$2,772,800	4.62%	0.04%
Single Family		DNFR	16	13	29	12.08%	\$3,948,180	\$2,774,880	\$6,723,060	11.19%	0.11%
Single Family		NAPL	1		1	0.42%	\$100,000		\$100,000	0.17%	0.00%
Single Family		PREM	1	4	5	2.08%	\$362,500	\$1,193,900	\$1,556,400	2.59%	0.02%
Single Family		PR-BHHS	5	3	8	3.33%	\$1,621,500	\$935,500	\$2,557,000	4.26%	0.03%
Single Family		WOOD	5	4	9	3.75%	\$1,741,000	\$862,499	\$2,603,499	4.33%	0.03%
Single Family		X-OTHER	82	92	174	72.50%	\$19,753,576	\$23,131,677	\$42,885,253	71.39%	0.66%
Single Family	BN08 Total		120	120	240	100.00%	\$30,037,456	\$30,037,456	\$60,074,912	100.00%	0.90%
Single Family	BN09	AMVT		1	1	1.06%		\$415,000	\$415,000	1.11%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	4	4	8	8.51%	\$1,616,000	\$1,582,000	\$3,198,000	8.55%	0.03%
Single Family		DNFR	8	6	14	14.89%	\$2,947,250	\$2,205,500	\$5,152,750	13.77%	0.05%
Single Family		NAPL	2	2	4	4.26%	\$550,000	\$733,250	\$1,283,250	3.43%	0.02%
Single Family		PREM	4	1	5	5.32%	\$1,760,000	\$415,000	\$2,175,000	5.81%	0.02%
Single Family		PR-BHHS	1		1	1.06%	\$595,000		\$595,000	1.59%	0.00%
Single Family		WOOD	3	2	5	5.32%	\$1,185,000	\$800,000	\$1,985,000	5.31%	0.02%
Single Family		X-OTHER	25	31	56	59.57%	\$10,051,845	\$12,554,345	\$22,606,190	60.43%	0.21%
Single Family	BN09 Total		47	47	94	100.00%	\$18,705,095	\$18,705,095	\$37,410,190	100.00%	0.35%
Single Family	BN10	AMVT	1	2	3	1.07%	\$155,000	\$327,500	\$482,500	0.78%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	6	8	14	5.00%	\$988,950	\$1,854,365	\$2,843,315	4.60%	0.05%
Single Family		DNFR	19	16	35	12.50%	\$4,751,400	\$3,577,835	\$8,329,235	13.49%	0.13%
Single Family		NAPL	2	1	3	1.07%	\$301,000	\$99,000	\$400,000	0.65%	0.01%
Single Family		PREM	5	9	14	5.00%	\$1,402,300	\$2,962,670	\$4,364,970	7.07%	0.05%
Single Family		PR-BHHS	1	2	3	1.07%	\$440,000	\$527,500	\$967,500	1.57%	0.01%
Single Family		WOOD	5	4	9	3.21%	\$934,000	\$912,890	\$1,846,890	2.99%	0.03%
Single Family		X-OTHER	101	98	199	71.07%	\$21,908,625	\$20,619,515	\$42,528,140	68.86%	0.75%
Single Family	BN10 Total		140	140	280	100.00%	\$30,881,275	\$30,881,275	\$61,762,550	100.00%	1.05%
Single Family	BN11	AMVT	2	1	3	6.00%	\$1,417,000	\$830,000	\$2,247,000	6.97%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	1		1	2.00%	\$525,000		\$525,000	1.63%	0.00%
Single Family		DNFR	9	8	17	34.00%	\$4,853,000	\$4,303,000	\$9,156,000	28.40%	0.06%
Single Family		NAPL	1	1	2	4.00%	\$860,000	\$860,000	\$1,720,000	5.34%	0.01%
Single Family		PREM	3	2	5	10.00%	\$1,448,000	\$837,000	\$2,285,000	7.09%	0.02%
Single Family		PR-BHHS	1	1	2	4.00%	\$600,000	\$2,414,680	\$3,014,680	9.35%	0.01%
Single Family		WOOD				0.00%				0.00%	0.00%
Single Family		X-OTHER	8	12	20	40.00%	\$6,414,180	\$6,872,500	\$13,286,680	41.22%	0.08%
Single Family	BN11 Total		25	25	50	100.00%	\$16,117,180	\$16,117,180	\$32,234,360	100.00%	0.19%
Single Family	BN12	AMVT	7	7	14	2.85%	\$2,374,700	\$2,535,500	\$4,910,200	2.88%	0.05%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	3	4	7	1.42%	\$1,129,500	\$1,417,000	\$2,546,500	1.49%	0.03%
Single Family		DNFR	19	28	47	9.55%	\$6,255,400	\$9,414,260	\$15,669,660	9.20%	0.18%
Single Family		NAPL		3	3	0.61%		\$1,317,500	\$1,317,500	0.77%	0.01%
Single Family		PREM	12	9	21	4.27%	\$4,343,800	\$3,020,100	\$7,363,900	4.32%	0.08%
Single Family		PR-BHHS	13	13	26	5.28%	\$5,172,000	\$5,375,250	\$10,547,250	6.19%	0.10%
Single Family		WOOD	57	38	95	19.31%	\$23,847,250	\$18,194,900	\$42,042,150	24.68%	0.36%
Single Family		X-OTHER	135	144	279	56.71%	\$42,064,991	\$43,913,131	\$85,978,122	50.46%	1.05%
Single Family	BN12 Total		246	246	492	100.00%	\$85,187,641	\$85,187,641	\$170,375,282	100.00%	1.85%

2013 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
Single Family	BN13	AMVT									0.00%
Single Family		BBRI									0.00%
Single Family		CBRR									0.00%
Single Family		DNFR									0.00%
Single Family		NAPL									0.00%
Single Family		PREM									0.00%
Single Family		PR-BHHS									0.00%
Single Family		WOOD									0.00%
Single Family		X-OTHER									0.00%
Single Family	BN13 Total										0.00%
Single Family	ES01	AMVT	1	2	3	1.40%	\$133,000	\$885,000	\$1,018,000	1.33%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR		4	4	1.87%		\$985,500	\$985,500	1.28%	0.01%
Single Family		DNFR	10	17	27	12.62%	\$3,173,000	\$5,811,950	\$8,984,950	11.70%	0.09%
Single Family		NAPL		1	1	0.47%		\$280,000	\$280,000	0.36%	0.00%
Single Family		PREM	2	3	5	2.34%	\$524,000	\$1,177,450	\$1,701,450	2.22%	0.02%
Single Family		PR-BHHS	10	6	16	7.48%	\$4,653,500	\$3,317,000	\$7,970,500	10.38%	0.08%
Single Family		WOOD	12	7	19	8.88%	\$5,726,550	\$2,885,650	\$8,612,200	11.22%	0.08%
Single Family		X-OTHER	72	67	139	64.95%	\$24,171,650	\$23,039,150	\$47,210,800	61.50%	0.46%
Single Family	ES01 Total		107	107	214	100.00%	\$38,381,700	\$38,381,700	\$76,763,400	100.00%	0.74%
Single Family	ES02	AMVT	1		1	0.41%	\$215,000		\$215,000	0.35%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	2	4	6	2.46%	\$631,600	\$1,295,000	\$1,926,600	3.16%	0.02%
Single Family		DNFR	17	16	33	13.52%	\$4,325,700	\$3,591,000	\$7,916,700	12.98%	0.08%
Single Family		NAPL	1		1	0.41%	\$225,000		\$225,000	0.37%	0.00%
Single Family		PREM		1	1	0.41%		\$300,000	\$300,000	0.49%	0.00%
Single Family		PR-BHHS	8	4	12	4.92%	\$1,666,800	\$877,900	\$2,544,700	4.17%	0.02%
Single Family		WOOD	8	9	17	6.97%	\$1,931,600	\$2,801,497	\$4,733,097	7.76%	0.05%
Single Family		X-OTHER	85	88	173	70.90%	\$21,501,930	\$21,632,233	\$43,134,163	70.72%	0.42%
Single Family	ES02 Total		122	122	244	100.00%	\$30,497,630	\$30,497,630	\$60,995,260	100.00%	0.59%
Single Family	ES03	AMVT	2	2	4	0.84%	\$899,000	\$1,079,900	\$1,978,900	1.15%	0.02%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	9	6	15	3.14%	\$3,531,500	\$2,348,758	\$5,880,258	3.41%	0.06%
Single Family		DNFR	29	35	64	13.39%	\$9,875,400	\$13,661,000	\$23,536,400	13.63%	0.23%
Single Family		NAPL		1	1	0.21%		\$225,000	\$225,000	0.13%	0.00%
Single Family		PREM	8	6	14	2.93%	\$3,053,000	\$2,193,000	\$5,246,000	3.04%	0.05%
Single Family		PR-BHHS	13	19	32	6.69%	\$5,980,500	\$7,364,000	\$13,344,500	7.73%	0.13%
Single Family		WOOD	7	13	20	4.18%	\$2,540,900	\$5,600,400	\$8,141,300	4.72%	0.08%
Single Family		X-OTHER	171	157	328	68.62%	\$60,429,973	\$53,838,215	\$114,268,188	66.20%	1.10%
Single Family	ES03 Total		239	239	478	100.00%	\$86,310,273	\$86,310,273	\$172,620,546	100.00%	1.67%
Single Family	NA01	AMVT	3	3	6	2.52%	\$2,223,250	\$2,268,950	\$4,492,200	2.48%	0.04%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	18	6	24	10.08%	\$15,574,000	\$3,775,000	\$19,349,000	10.68%	0.19%
Single Family		DNFR	22	17	39	16.39%	\$14,701,950	\$14,126,000	\$28,827,950	15.92%	0.28%
Single Family		NAPL	1	3	4	1.68%	\$198,000	\$1,264,000	\$1,462,000	0.81%	0.01%
Single Family		PREM	6	7	13	5.46%	\$5,116,000	\$5,782,000	\$10,898,000	6.02%	0.11%
Single Family		PR-BHHS	1	8	9	3.78%	\$140,650	\$2,886,150	\$3,026,800	1.67%	0.03%
Single Family		WOOD	8	11	19	7.98%	\$4,664,000	\$6,516,500	\$11,180,500	6.17%	0.11%
Single Family		X-OTHER	60	64	124	52.10%	\$47,934,409	\$53,933,659	\$101,868,068	56.25%	0.98%
Single Family	NA01 Total		119	119	238	100.00%	\$90,552,259	\$90,552,259	\$181,104,518	100.00%	1.75%
Single Family	NA02	AMVT	1	2	3	5.77%	\$625,000	\$1,378,500	\$2,003,500	3.42%	0.02%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	4		4	7.69%	\$4,748,000		\$4,748,000	8.10%	0.05%
Single Family		DNFR	2	4	6	11.54%	\$1,775,000	\$5,638,049	\$7,413,049	12.64%	0.07%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM	2	3	5	9.62%	\$4,520,000	\$5,950,000	\$10,470,000	17.85%	0.10%
Single Family		PR-BHHS	1		1	1.92%	\$515,000		\$515,000	0.88%	0.00%
Single Family		WOOD	4	2	6	11.54%	\$5,625,000	\$2,725,000	\$8,350,000	14.24%	0.08%
Single Family		X-OTHER	12	15	27	51.92%	\$11,518,549	\$13,635,000	\$25,153,549	42.89%	0.24%
Single Family	NA02 Total		26	26	52	100.00%	\$29,326,549	\$29,326,549	\$58,653,098	100.00%	0.57%

2014 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume	
Single Family	BN13	AMVT									0.00%	
Single Family		BBRI									0.00%	
Single Family		CBRR									0.00%	
Single Family		DNFR									0.00%	
Single Family		NAPL									0.00%	
Single Family		PREM									0.00%	
Single Family		PR-BHHS									0.00%	
Single Family		WOOD									0.00%	
Single Family		X-OTHER									0.00%	
Single Family		BN13 Total										0.00%
Single Family	ES01	AMVT				0.00%				0.00%	0.00%	
Single Family		BBRI				0.00%				0.00%	0.00%	
Single Family		CBRR	5	4	9	3.15%	\$1,198,000	\$1,218,036	\$2,416,036	2.28%	0.03%	
Single Family		DNFR	10	20	30	10.49%	\$4,223,250	\$8,433,800	\$12,657,050	11.95%	0.11%	
Single Family		NAPL				0.00%					0.00%	0.00%
Single Family		PREM	12	9	21	7.34%	\$5,271,350	\$3,503,900	\$8,775,250	8.29%	0.08%	
Single Family		PR-BHHS	2	2	4	1.40%	\$976,500	\$640,000	\$1,616,500	1.53%	0.02%	
Single Family		WOOD	15	12	27	9.44%	\$7,146,900	\$5,912,750	\$13,059,650	12.34%	0.10%	
Single Family		X-OTHER	99	96	195	68.18%	\$34,120,719	\$33,228,233	\$67,348,952	63.61%	0.73%	
Single Family		ES01 Total		143	143	286	100.00%	\$52,936,719	\$52,936,719	\$105,873,438	100.00%	1.08%
Single Family	ES02	AMVT		1	1	0.23%		\$220,000	\$220,000	0.19%	0.00%	
Single Family		BBRI				0.00%				0.00%	0.00%	
Single Family		CBRR	3	4	7	1.64%	\$776,500	\$1,030,000	\$1,806,500	1.57%	0.03%	
Single Family		DNFR	11	20	31	7.24%	\$2,763,400	\$5,218,554	\$7,981,954	6.92%	0.12%	
Single Family		NAPL				0.00%					0.00%	0.00%
Single Family		PREM	4	4	8	1.87%	\$1,374,000	\$1,191,976	\$2,565,976	2.22%	0.03%	
Single Family		PR-BHHS	3	4	7	1.64%	\$1,050,000	\$1,261,500	\$2,311,500	2.00%	0.03%	
Single Family		WOOD	5	12	17	3.97%	\$1,433,900	\$3,501,405	\$4,935,305	4.28%	0.06%	
Single Family		X-OTHER	188	169	357	83.41%	\$50,268,405	\$45,242,770	\$95,511,175	82.81%	1.35%	
Single Family		ES02 Total		214	214	428	100.00%	\$57,666,205	\$57,666,205	\$115,332,410	100.00%	1.61%
Single Family	ES03	AMVT		1	1	0.19%		\$365,000	\$365,000	0.20%	0.00%	
Single Family		BBRI				0.00%				0.00%	0.00%	
Single Family		CBRR	9	8	17	3.27%	\$4,193,400	\$2,768,750	\$6,962,150	3.73%	0.06%	
Single Family		DNFR	21	27	48	9.23%	\$7,424,800	\$10,047,495	\$17,472,295	9.37%	0.18%	
Single Family		NAPL	2	1	3	0.58%	\$1,084,000	\$699,000	\$1,783,000	0.96%	0.01%	
Single Family		PREM	10	15	25	4.81%	\$5,170,900	\$6,524,190	\$11,695,090	6.27%	0.09%	
Single Family		PR-BHHS	2	5	7	1.35%	\$825,000	\$1,890,900	\$2,715,900	1.46%	0.03%	
Single Family		WOOD	1	13	14	2.69%	\$550,000	\$6,618,000	\$7,168,000	3.84%	0.05%	
Single Family		X-OTHER	215	190	405	77.88%	\$73,999,917	\$64,334,682	\$138,334,599	74.18%	1.53%	
Single Family		ES03 Total		260	260	520	100.00%	\$93,248,017	\$93,248,017	\$186,496,034	100.00%	1.96%
Single Family	NA01	AMVT	3	3	6	3.06%	\$3,544,000	\$801,000	\$4,345,000	2.09%	0.02%	
Single Family		BBRI				0.00%				0.00%	0.00%	
Single Family		CBRR	7	5	12	6.12%	\$14,777,500	\$3,112,500	\$17,890,000	8.60%	0.05%	
Single Family		DNFR	17	14	31	15.82%	\$13,550,000	\$10,790,700	\$24,340,700	11.70%	0.12%	
Single Family		NAPL		6	6	3.06%		\$10,665,000	\$10,665,000	5.12%	0.02%	
Single Family		PREM	5	2	7	3.57%	\$2,697,000	\$1,040,000	\$3,737,000	1.80%	0.03%	
Single Family		PR-BHHS	3	7	10	5.10%	\$2,531,250	\$16,799,500	\$19,330,750	9.29%	0.04%	
Single Family		WOOD	9	5	14	7.14%	\$7,988,200	\$3,065,000	\$11,053,200	5.31%	0.05%	
Single Family		X-OTHER	54	56	110	56.12%	\$58,961,331	\$57,775,581	\$116,736,912	56.10%	0.41%	
Single Family		NA01 Total		98	98	196	100.00%	\$104,049,281	\$104,049,281	\$208,098,562	100.00%	0.74%
Single Family	NA02	AMVT	2	1	3	4.41%	\$4,450,000	\$1,425,000	\$5,875,000	6.21%	0.01%	
Single Family		BBRI				0.00%				0.00%	0.00%	
Single Family		CBRR	1	3	4	5.88%	\$1,150,000	\$3,637,500	\$4,787,500	5.06%	0.02%	
Single Family		DNFR	6	3	9	13.24%	\$7,775,000	\$3,494,000	\$11,269,000	11.92%	0.03%	
Single Family		NAPL	1		1	1.47%	\$1,800,000		\$1,800,000	1.90%	0.00%	
Single Family		PREM	1	1	2	2.94%	\$690,000	\$690,000	\$1,380,000	1.46%	0.01%	
Single Family		PR-BHHS	7	5	12	17.65%	\$10,037,000	\$6,050,000	\$16,087,000	17.01%	0.05%	
Single Family		WOOD	1	3	4	5.88%	\$1,887,500	\$4,475,000	\$6,362,500	6.73%	0.02%	
Single Family		X-OTHER	15	18	33	48.53%	\$19,499,250	\$27,517,250	\$47,016,500	49.71%	0.12%	
Single Family		NA02 Total		34	34	68	100.00%	\$47,288,750	\$47,288,750	\$94,577,500	100.00%	0.26%

2013 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
Single Family	NA03	AMVT	28	14	42	13.73%	\$6,777,255	\$3,463,400	\$10,240,655	12.41%	0.10%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	9	4	13	4.25%	\$2,609,500	\$1,280,000	\$3,889,500	4.71%	0.04%
Single Family		DNFR	11	10	21	6.86%	\$3,206,700	\$2,469,100	\$5,675,800	6.88%	0.05%
Single Family		NAPL	6	3	9	2.94%	\$2,140,000	\$1,054,000	\$3,194,000	3.87%	0.03%
Single Family		PREM	5	4	9	2.94%	\$1,361,900	\$1,091,500	\$2,453,400	2.97%	0.02%
Single Family		PR-BHHS	3	4	7	2.29%	\$851,500	\$1,067,000	\$1,918,500	2.32%	0.02%
Single Family		WOOD	13	8	21	6.86%	\$3,616,100	\$2,118,900	\$5,735,000	6.95%	0.06%
Single Family		X-OTHER	78	106	184	60.13%	\$20,698,818	\$28,717,873	\$49,416,691	59.88%	0.48%
Single Family	NA03 Total		153	153	306	100.00%	\$41,261,773	\$41,261,773	\$82,523,546	100.00%	0.80%
Single Family	NA04	AMVT				0.00%				0.00%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	1	1	2	1.56%	\$700,000	\$1,820,000	\$2,520,000	1.76%	0.02%
Single Family		DNFR	20	14	34	26.56%	\$24,236,250	\$13,807,000	\$38,043,250	26.58%	0.37%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM	16	13	29	22.66%	\$20,652,500	\$16,770,750	\$37,423,250	26.15%	0.36%
Single Family		PR-BHHS	2	2	4	3.13%	\$1,700,000	\$2,162,500	\$3,862,500	2.70%	0.04%
Single Family		WOOD	17	19	36	28.13%	\$16,886,000	\$21,072,500	\$37,958,500	26.52%	0.37%
Single Family		X-OTHER	8	15	23	17.97%	\$7,379,750	\$15,921,750	\$23,301,500	16.28%	0.22%
Single Family	NA04 Total		64	64	128	100.00%	\$71,554,500	\$71,554,500	\$143,109,000	100.00%	1.38%
Single Family	NA05	AMVT	2	2	4	1.54%	\$1,587,000	\$1,417,000	\$3,004,000	0.87%	0.03%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	3	5	8	3.08%	\$1,373,100	\$2,795,000	\$4,168,100	1.20%	0.04%
Single Family		DNFR	18	19	37	14.23%	\$18,584,500	\$23,756,799	\$42,341,299	12.20%	0.41%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM	36	21	57	21.92%	\$66,471,449	\$45,384,400	\$111,855,849	32.23%	1.08%
Single Family		PR-BHHS	3	6	9	3.46%	\$1,830,000	\$5,145,000	\$6,975,000	2.01%	0.07%
Single Family		WOOD	34	15	49	18.85%	\$41,860,125	\$18,239,125	\$60,099,250	17.32%	0.58%
Single Family		X-OTHER	34	62	96	36.92%	\$41,834,855	\$76,803,705	\$118,638,560	34.18%	1.14%
Single Family	NA05 Total		130	130	260	100.00%	\$173,541,029	\$173,541,029	\$347,082,058	100.00%	3.35%
Single Family	NA06	AMVT	1	1	2	0.99%	\$741,000	\$2,725,000	\$3,466,000	0.76%	0.03%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	4	3	7	3.47%	\$4,090,000	\$12,950,000	\$17,040,000	3.76%	0.16%
Single Family		DNFR	18	17	35	17.33%	\$39,730,000	\$29,430,000	\$69,160,000	15.26%	0.67%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM	22	19	41	20.30%	\$47,362,500	\$52,096,000	\$99,458,500	21.95%	0.96%
Single Family		PR-BHHS	2	8	10	4.95%	\$3,446,000	\$14,438,500	\$17,884,500	3.95%	0.17%
Single Family		WOOD	17	19	36	17.82%	\$32,987,500	\$32,150,000	\$65,137,500	14.38%	0.63%
Single Family		X-OTHER	37	34	71	35.15%	\$98,192,500	\$82,760,000	\$180,952,500	39.94%	1.75%
Single Family	NA06 Total		101	101	202	100.00%	\$226,549,500	\$226,549,500	\$453,099,000	100.00%	4.37%
Single Family	NA07	AMVT				0.00%				0.00%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	2	2	4	3.45%	\$9,300,000	\$4,710,000	\$14,010,000	2.58%	0.14%
Single Family		DNFR	7	9	16	13.79%	\$31,925,000	\$36,420,000	\$68,345,000	12.59%	0.66%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM	17	13	30	25.86%	\$114,275,000	\$70,345,000	\$184,620,000	34.01%	1.78%
Single Family		PR-BHHS				0.00%				0.00%	0.00%
Single Family		WOOD	10	10	20	17.24%	\$33,775,000	\$34,275,000	\$68,050,000	12.54%	0.66%
Single Family		X-OTHER	22	24	46	39.66%	\$82,117,000	\$125,642,000	\$207,759,000	38.28%	2.00%
Single Family	NA07 Total		58	58	116	100.00%	\$271,392,000	\$271,392,000	\$542,784,000	100.00%	5.24%
Single Family	NA08	AMVT		1	1	0.86%		\$525,000	\$525,000	0.39%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	6	4	10	8.62%	\$5,595,000	\$4,715,000	\$10,310,000	7.67%	0.10%
Single Family		DNFR	6	7	13	11.21%	\$3,410,000	\$6,000,000	\$9,410,000	7.00%	0.09%
Single Family		NAPL	3	1	4	3.45%	\$1,812,340	\$500,000	\$2,312,340	1.72%	0.02%
Single Family		PREM	3	5	8	6.90%	\$2,685,000	\$8,292,000	\$10,977,000	8.17%	0.11%
Single Family		PR-BHHS	2		2	1.72%	\$2,820,000		\$2,820,000	2.10%	0.03%
Single Family		WOOD	13	10	23	19.83%	\$16,809,500	\$12,634,500	\$29,444,000	21.92%	0.28%
Single Family		X-OTHER	25	30	55	47.41%	\$34,037,000	\$34,502,340	\$68,539,340	51.02%	0.66%
Single Family	NA08 Total		58	58	116	100.00%	\$67,168,840	\$67,168,840	\$134,337,680	100.00%	1.30%

2014 Yearend Data

Prop Type	Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
Single Family	NA03	AMVT	23	12	35	10.23%	\$6,290,114	\$3,488,839	\$9,778,953	9.52%	0.13%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	4	8	12	3.51%	\$855,000	\$2,478,100	\$3,333,100	3.25%	0.05%
Single Family		DNFR	16	28	44	12.87%	\$4,411,900	\$9,277,879	\$13,689,779	13.33%	0.17%
Single Family		NAPL	9	3	12	3.51%	\$3,347,562	\$897,000	\$4,244,562	4.13%	0.05%
Single Family		PREM	2	3	5	1.46%	\$615,000	\$675,000	\$1,290,000	1.26%	0.02%
Single Family		PR-BHHS	5	4	9	2.63%	\$1,711,000	\$1,225,000	\$2,936,000	2.86%	0.03%
Single Family		WOOD	13	12	25	7.31%	\$4,292,000	\$3,344,802	\$7,636,802	7.44%	0.09%
Single Family		X-OTHER	99	101	200	58.48%	\$29,823,070	\$29,959,026	\$59,782,096	58.22%	0.75%
Single Family		NA03 Total		171	171	342	100.00%	\$51,345,646	\$51,345,646	\$102,691,292	100.00%
Single Family	NA04	AMVT				0.00%				0.00%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR		1	1	0.76%		\$970,000	\$970,000	0.53%	0.00%
Single Family		DNFR	15	6	21	15.91%	\$18,217,500	\$9,045,000	\$27,262,500	14.89%	0.08%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM	1	3	4	3.03%	\$1,175,000	\$4,275,000	\$5,450,000	2.98%	0.02%
Single Family		PR-BHHS	19	21	40	30.30%	\$32,880,500	\$36,083,000	\$68,963,500	37.67%	0.15%
Single Family		WOOD	23	20	43	32.58%	\$26,992,250	\$21,315,750	\$48,308,000	26.38%	0.16%
Single Family		X-OTHER	8	15	23	17.42%	\$12,279,500	\$19,856,000	\$32,135,500	17.55%	0.09%
Single Family		NA04 Total		66	66	132	100.00%	\$91,544,750	\$91,544,750	\$183,089,500	100.00%
Single Family	NA05	AMVT	1	3	4	1.30%	\$950,000	\$2,645,000	\$3,595,000	0.71%	0.02%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	5	5	10	3.25%	\$6,300,000	\$7,659,500	\$13,959,500	2.77%	0.04%
Single Family		DNFR	22	21	43	13.96%	\$25,709,000	\$26,877,500	\$52,586,500	10.44%	0.16%
Single Family		NAPL	2	2	4	1.30%	\$3,225,000	\$2,900,000	\$6,125,000	1.22%	0.02%
Single Family		PREM	4	4	8	2.60%	\$5,100,000	\$7,265,000	\$12,365,000	2.45%	0.03%
Single Family		PR-BHHS	42	33	75	24.35%	\$91,015,000	\$78,489,500	\$169,504,500	33.65%	0.28%
Single Family		WOOD	25	15	40	12.99%	\$38,244,000	\$24,045,160	\$62,289,160	12.37%	0.15%
Single Family		X-OTHER	53	71	124	40.26%	\$81,331,560	\$101,992,900	\$183,324,460	36.39%	0.47%
Single Family		NA05 Total		154	154	308	100.00%	\$251,874,560	\$251,874,560	\$503,749,119	100.00%
Single Family	NA06	AMVT		3	3	1.67%		\$25,835,000	\$25,835,000	4.69%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	2	2	4	2.22%	\$5,475,000	\$5,375,000	\$10,850,000	1.97%	0.02%
Single Family		DNFR	12	14	26	14.44%	\$24,559,000	\$36,405,000	\$60,964,000	11.07%	0.10%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM	2	2	4	2.22%	\$8,495,000	\$4,200,000	\$12,695,000	2.31%	0.02%
Single Family		PR-BHHS	25	20	45	25.00%	\$74,594,000	\$65,175,000	\$139,769,000	25.39%	0.17%
Single Family		WOOD	16	15	31	17.22%	\$38,566,000	\$34,772,000	\$73,338,000	13.32%	0.12%
Single Family		X-OTHER	33	34	67	37.22%	\$123,574,661	\$103,501,661	\$227,076,322	41.25%	0.25%
Single Family		NA06 Total		90	90	180	100.00%	\$275,263,661	\$275,263,661	\$550,527,322	100.00%
Single Family	NA07	AMVT	1	1	2	1.25%	\$2,550,000	\$3,372,500	\$5,922,500	0.68%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	3		3	1.88%	\$14,000,000		\$14,000,000	1.61%	0.01%
Single Family		DNFR	6	10	16	10.00%	\$33,620,000	\$53,123,300	\$86,743,300	9.96%	0.06%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM	4	2	6	3.75%	\$21,100,000	\$10,600,000	\$31,700,000	3.64%	0.02%
Single Family		PR-BHHS	13	11	24	15.00%	\$73,694,300	\$47,940,000	\$121,634,300	13.97%	0.09%
Single Family		WOOD	11	17	28	17.50%	\$74,790,000	\$102,410,000	\$177,200,000	20.35%	0.11%
Single Family		X-OTHER	42	39	81	50.63%	\$215,600,500	\$217,909,000	\$433,509,500	49.79%	0.31%
Single Family		NA07 Total		80	80	160	100.00%	\$435,354,800	\$435,354,800	\$870,709,600	100.00%
Single Family	NA08	AMVT				0.00%				0.00%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	3	6	9	7.38%	\$5,950,000	\$14,907,000	\$20,857,000	12.95%	0.03%
Single Family		DNFR	8	12	20	16.39%	\$4,855,000	\$11,079,500	\$15,934,500	9.89%	0.08%
Single Family		NAPL	1	1	2	1.64%	\$350,000	\$575,000	\$925,000	0.57%	0.01%
Single Family		PREM	1		1	0.82%	\$625,000		\$625,000	0.39%	0.00%
Single Family		PR-BHHS	3	3	6	4.92%	\$7,075,000	\$8,355,000	\$15,430,000	9.58%	0.02%
Single Family		WOOD	21	13	34	27.87%	\$39,986,692	\$20,040,000	\$60,026,692	37.27%	0.13%
Single Family		X-OTHER	24	26	50	40.98%	\$21,694,900	\$25,580,092	\$47,274,992	29.35%	0.19%
Single Family		NA08 Total		61	61	122	100.00%	\$80,536,592	\$80,536,592	\$161,073,184	100.00%

2013 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
Single Family	NA09	AMVT	2	3	5	2.14%	\$169,100	\$226,000	\$395,100	0.92%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	7	12	19	8.12%	\$1,845,000	\$2,833,500	\$4,678,500	10.90%	0.05%
Single Family		DNFR	6	10	16	6.84%	\$673,000	\$2,217,800	\$2,890,800	6.73%	0.03%
Single Family		NAPL	4		4	1.71%	\$623,500		\$623,500	1.45%	0.01%
Single Family		PREM	2	3	5	2.14%	\$1,358,000	\$1,348,000	\$2,706,000	6.30%	0.03%
Single Family		PR-BHHS	4	1	5	2.14%	\$554,000	\$100,000	\$654,000	1.52%	0.01%
Single Family		WOOD	3	2	5	2.14%	\$170,250	\$83,250	\$253,500	0.59%	0.00%
Single Family		X-OTHER	89	86	175	74.79%	\$16,072,000	\$14,656,300	\$30,728,300	71.58%	0.30%
Single Family	NA09 Total		117	117	234	100.00%	\$21,464,850	\$21,464,850	\$42,929,700	100.00%	0.41%
Single Family	NA11	AMVT	16	16	32	5.21%	\$9,653,900	\$9,889,610	\$19,543,510	5.17%	0.19%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	12	15	27	4.40%	\$4,631,000	\$7,872,500	\$12,503,500	3.31%	0.12%
Single Family		DNFR	23	45	68	11.07%	\$9,071,700	\$23,318,951	\$32,390,651	8.57%	0.31%
Single Family		NAPL	1	3	4	0.65%	\$230,000	\$922,000	\$1,152,000	0.30%	0.01%
Single Family		PREM	13	10	23	3.75%	\$8,397,000	\$7,369,898	\$15,766,898	4.17%	0.15%
Single Family		PR-BHHS	7	9	16	2.61%	\$2,549,000	\$8,972,000	\$11,521,000	3.05%	0.11%
Single Family		WOOD	73	50	123	20.03%	\$44,410,550	\$30,009,450	\$74,420,000	19.70%	0.72%
Single Family		X-OTHER	162	159	321	52.28%	\$109,935,967	\$100,524,708	\$210,460,675	55.71%	2.03%
Single Family	NA11 Total		307	307	614	100.00%	\$188,879,117	\$188,879,117	\$377,758,234	100.00%	3.64%
Single Family	NA12	AMVT	7	2	9	3.17%	\$2,981,500	\$698,000	\$3,679,500	1.64%	0.04%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	5	6	11	3.87%	\$2,707,000	\$4,364,000	\$7,071,000	3.16%	0.07%
Single Family		DNFR	19	24	43	15.14%	\$15,004,500	\$15,820,500	\$30,825,000	13.77%	0.30%
Single Family		NAPL	1		1	0.35%	\$456,500		\$456,500	0.20%	0.00%
Single Family		PREM	25	21	46	16.20%	\$29,092,500	\$28,684,290	\$57,776,790	25.81%	0.56%
Single Family		PR-BHHS	5	13	18	6.34%	\$4,150,000	\$10,997,500	\$15,147,500	6.77%	0.15%
Single Family		WOOD	20	22	42	14.79%	\$27,854,500	\$23,318,905	\$51,173,405	22.86%	0.49%
Single Family		X-OTHER	60	54	114	40.14%	\$29,667,718	\$28,031,023	\$57,698,741	25.78%	0.56%
Single Family	NA12 Total		142	142	284	100.00%	\$111,914,218	\$111,914,218	\$223,828,436	100.00%	2.16%
Single Family	NA13	AMVT	1	1	2	3.13%	\$500,000	\$200,000	\$700,000	0.98%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	6	2	8	12.50%	\$9,990,000	\$2,535,000	\$12,525,000	17.53%	0.12%
Single Family		DNFR	3	3	6	9.38%	\$2,249,000	\$1,924,000	\$4,173,000	5.84%	0.04%
Single Family		NAPL	1		1	1.56%	\$550,000		\$550,000	0.77%	0.01%
Single Family		PREM	2	2	4	6.25%	\$1,475,000	\$3,355,000	\$4,830,000	6.76%	0.05%
Single Family		PR-BHHS		1	1	1.56%		\$590,000	\$590,000	0.83%	0.01%
Single Family		WOOD	5	6	11	17.19%	\$3,415,000	\$4,418,000	\$7,833,000	10.96%	0.08%
Single Family		X-OTHER	14	17	31	48.44%	\$17,549,500	\$22,706,500	\$40,256,000	56.34%	0.39%
Single Family	NA13 Total		32	32	64	100.00%	\$35,728,500	\$35,728,500	\$71,457,000	100.00%	0.69%
Single Family	NA14	AMVT	5	7	12	2.26%	\$1,342,000	\$2,152,500	\$3,494,500	1.39%	0.03%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	8	11	19	3.57%	\$4,845,000	\$5,368,000	\$10,213,000	4.07%	0.10%
Single Family		DNFR	25	30	55	10.34%	\$11,713,450	\$13,491,750	\$25,205,200	10.05%	0.24%
Single Family		NAPL	2	4	6	1.13%	\$492,000	\$1,451,000	\$1,943,000	0.77%	0.02%
Single Family		PREM	21	19	40	7.52%	\$13,313,500	\$9,057,000	\$22,370,500	8.92%	0.22%
Single Family		PR-BHHS	19	18	37	6.95%	\$8,192,000	\$10,079,400	\$18,271,400	7.29%	0.18%
Single Family		WOOD	35	28	63	11.84%	\$16,376,000	\$13,398,380	\$29,774,380	11.88%	0.29%
Single Family		X-OTHER	151	149	300	56.39%	\$69,090,806	\$70,366,726	\$139,457,532	55.62%	1.35%
Single Family	NA14 Total		266	266	532	100.00%	\$125,364,756	\$125,364,756	\$250,729,512	100.00%	2.42%
Single Family	NA15	AMVT	4	2	6	2.65%	\$744,500	\$335,400	\$1,079,900	2.10%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	7	6	13	5.75%	\$1,542,500	\$1,494,000	\$3,036,500	5.91%	0.03%
Single Family		DNFR	20	15	35	15.49%	\$4,732,150	\$3,190,550	\$7,922,700	15.43%	0.08%
Single Family		NAPL	1		1	0.44%	\$265,000		\$265,000	0.52%	0.00%
Single Family		PREM	3	4	7	3.10%	\$895,200	\$677,200	\$1,572,400	3.06%	0.02%
Single Family		PR-BHHS	4	2	6	2.65%	\$883,800	\$526,000	\$1,409,800	2.75%	0.01%
Single Family		WOOD	11	13	24	10.62%	\$2,900,124	\$2,721,124	\$5,621,248	10.95%	0.05%
Single Family		X-OTHER	63	71	134	59.29%	\$13,715,722	\$16,734,722	\$30,450,444	59.29%	0.29%
Single Family	NA15 Total		113	113	226	100.00%	\$25,678,996	\$25,678,996	\$51,357,992	100.00%	0.50%

2014 Yearend Data

Prop Type	Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
Single Family	NA09	AMVT	4	4	8	3.25%	\$635,500	\$534,778	\$1,170,278	1.84%	0.03%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	6	3	9	3.66%	\$1,694,851	\$638,250	\$2,333,101	3.67%	0.03%
Single Family		DNFR	8	6	14	5.69%	\$1,897,400	\$1,764,800	\$3,662,200	5.76%	0.05%
Single Family		NAPL	6	2	8	3.25%	\$815,400	\$589,900	\$1,405,300	2.21%	0.03%
Single Family		PREM	2	6	8	3.25%	\$216,500	\$1,057,390	\$1,273,890	2.00%	0.03%
Single Family		PR-BHHS	4	6	10	4.07%	\$2,328,795	\$2,422,818	\$4,751,613	7.48%	0.04%
Single Family		WOOD	2	6	8	3.25%	\$415,000	\$1,524,529	\$1,939,529	3.05%	0.03%
Single Family		X-OTHER	91	90	181	73.58%	\$23,767,055	\$23,238,036	\$47,005,091	73.98%	0.68%
Single Family		NA09 Total		123	123	246	100.00%	\$31,770,501	\$31,770,501	\$63,541,002	100.00%
Single Family	NA11	AMVT	13	14	27	3.94%	\$13,740,500	\$9,200,000	\$22,940,500	5.13%	0.10%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	18	15	33	4.81%	\$8,538,400	\$6,815,200	\$15,353,600	3.43%	0.12%
Single Family		DNFR	47	45	92	13.41%	\$20,503,475	\$26,626,072	\$47,129,547	10.53%	0.33%
Single Family		NAPL	5	2	7	1.02%	\$1,492,500	\$1,928,000	\$3,420,500	0.76%	0.03%
Single Family		PREM	6	11	17	2.48%	\$4,315,210	\$8,489,900	\$12,805,110	2.86%	0.06%
Single Family		PR-BHHS	15	25	40	5.83%	\$14,673,250	\$16,045,782	\$30,719,032	6.86%	0.15%
Single Family		WOOD	65	51	116	16.91%	\$43,339,300	\$40,163,067	\$83,502,367	18.66%	0.44%
Single Family		X-OTHER	174	180	354	51.60%	\$117,175,883	\$114,510,497	\$231,686,380	51.77%	1.33%
Single Family		NA11 Total		343	343	686	100.00%	\$223,778,518	\$223,778,518	\$447,557,036	100.00%
Single Family	NA12	AMVT	5	4	9	2.59%	\$2,745,900	\$4,601,000	\$7,346,900	2.57%	0.03%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	17	7	24	6.90%	\$11,616,000	\$4,133,250	\$15,749,250	5.52%	0.09%
Single Family		DNFR	18	24	42	12.07%	\$16,972,000	\$14,898,389	\$31,870,389	11.16%	0.16%
Single Family		NAPL	1	1	2	0.57%	\$550,000	\$346,500	\$896,500	0.31%	0.01%
Single Family		PREM	8	6	14	4.02%	\$7,332,900	\$7,679,400	\$15,012,300	5.26%	0.05%
Single Family		PR-BHHS	33	24	57	16.38%	\$42,819,950	\$22,318,450	\$65,138,400	22.81%	0.21%
Single Family		WOOD	26	32	58	16.67%	\$23,789,469	\$29,566,960	\$53,356,429	18.69%	0.22%
Single Family		X-OTHER	66	76	142	40.80%	\$36,944,817	\$59,227,087	\$96,171,904	33.68%	0.54%
Single Family		NA12 Total		174	174	348	100.00%	\$142,771,036	\$142,771,036	\$285,542,072	100.00%
Single Family	NA13	AMVT	1	2	3	3.95%	\$167,000	\$858,999	\$1,025,999	1.32%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	8	1	9	11.84%	\$7,770,000	\$545,000	\$8,315,000	10.68%	0.03%
Single Family		DNFR	2	4	6	7.89%	\$2,225,000	\$3,715,000	\$5,940,000	7.63%	0.02%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM	2		2	2.63%	\$1,340,000		\$1,340,000	1.72%	0.01%
Single Family		PR-BHHS	2	2	4	5.26%	\$2,920,000	\$3,600,000	\$6,520,000	8.38%	0.02%
Single Family		WOOD	6	4	10	13.16%	\$8,299,900	\$7,695,000	\$15,994,900	20.55%	0.04%
Single Family		X-OTHER	17	25	42	55.26%	\$16,202,899	\$22,510,800	\$38,713,699	49.73%	0.16%
Single Family		NA13 Total		38	38	76	100.00%	\$38,924,799	\$38,924,799	\$77,849,598	100.00%
Single Family	NA14	AMVT	8	10	18	3.19%	\$3,319,500	\$4,612,291	\$7,931,791	2.73%	0.07%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	16	13	29	5.14%	\$7,565,500	\$5,674,200	\$13,239,700	4.56%	0.11%
Single Family		DNFR	28	44	72	12.77%	\$13,621,861	\$21,222,971	\$34,844,832	12.00%	0.27%
Single Family		NAPL	1	4	5	0.89%	\$985,000	\$3,069,000	\$4,054,000	1.40%	0.02%
Single Family		PREM	13	11	24	4.26%	\$6,177,750	\$5,241,750	\$11,419,500	3.93%	0.09%
Single Family		PR-BHHS	27	23	50	8.87%	\$13,701,000	\$14,079,500	\$27,780,500	9.57%	0.19%
Single Family		WOOD	46	45	91	16.13%	\$27,422,205	\$28,050,845	\$55,473,050	19.11%	0.34%
Single Family		X-OTHER	143	132	275	48.76%	\$72,362,454	\$63,204,713	\$135,567,167	46.70%	1.04%
Single Family		NA14 Total		282	282	564	100.00%	\$145,155,270	\$145,155,270	\$290,310,540	100.00%
Single Family	NA15	AMVT	4	2	6	3.19%	\$1,035,000	\$487,000	\$1,522,000	2.82%	0.02%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	4	5	9	4.79%	\$1,413,000	\$1,763,000	\$3,176,000	5.88%	0.03%
Single Family		DNFR	15	14	29	15.43%	\$4,139,778	\$4,162,558	\$8,302,336	15.36%	0.11%
Single Family		NAPL	2	2	4	2.13%	\$609,900	\$784,500	\$1,394,400	2.58%	0.02%
Single Family		PREM	5	5	10	5.32%	\$1,120,400	\$1,260,500	\$2,380,900	4.41%	0.04%
Single Family		PR-BHHS	3	6	9	4.79%	\$1,261,200	\$1,873,150	\$3,134,350	5.80%	0.03%
Single Family		WOOD	16	13	29	15.43%	\$5,720,900	\$3,859,500	\$9,580,400	17.73%	0.11%
Single Family		X-OTHER	45	47	92	48.94%	\$11,722,979	\$12,832,949	\$24,555,928	45.43%	0.35%
Single Family		NA15 Total		94	94	188	100.00%	\$27,023,157	\$27,023,157	\$54,046,314	100.00%

John R. Wood Properties
Company Market Share Report
Year End 2013 Sales Data

2013 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
Single Family	NA16	AMVT	5	9	14	3.08%	\$2,836,000	\$4,246,075	\$7,082,075	1.81%	0.07%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	11	11	22	4.85%	\$9,881,000	\$7,427,386	\$17,308,386	4.42%	0.17%
Single Family		DNFR	36	27	63	13.88%	\$22,381,250	\$21,792,452	\$44,173,702	11.27%	0.43%
Single Family		NAPL	5	3	8	1.76%	\$1,859,000	\$1,128,500	\$2,987,500	0.76%	0.03%
Single Family		PREM	38	33	71	15.64%	\$59,931,100	\$49,812,500	\$109,743,600	28.00%	1.06%
Single Family		PR-BHHS	3	7	10	2.20%	\$1,210,000	\$9,512,846	\$10,722,846	2.74%	0.10%
Single Family		WOOD	54	39	93	20.48%	\$32,928,182	\$28,700,210	\$61,628,392	15.73%	0.59%
Single Family		X-OTHER	75	98	173	38.11%	\$64,912,941	\$73,319,504	\$138,232,445	35.27%	1.33%
Single Family	NA16 Total		227	227	454	100.00%	\$195,939,473	\$195,939,473	\$391,878,945	100.00%	3.78%
Single Family	NA17	AMVT	10	14	24	3.72%	\$2,820,500	\$3,631,000	\$6,451,500	3.75%	0.06%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	27	21	48	7.43%	\$7,136,775	\$6,398,000	\$13,534,775	7.87%	0.13%
Single Family		DNFR	34	34	68	10.53%	\$8,580,800	\$8,258,000	\$16,838,800	9.79%	0.16%
Single Family		NAPL	6	4	10	1.55%	\$1,384,550	\$1,620,000	\$3,004,550	1.75%	0.03%
Single Family		PREM	9	7	16	2.48%	\$3,064,800	\$2,457,650	\$5,522,450	3.21%	0.05%
Single Family		PR-BHHS	12	7	19	2.94%	\$2,979,800	\$1,661,500	\$4,641,300	2.70%	0.04%
Single Family		WOOD	24	29	53	8.20%	\$6,655,750	\$8,049,100	\$14,704,850	8.55%	0.14%
Single Family		X-OTHER	201	207	408	63.16%	\$53,398,046	\$53,945,771	\$107,343,817	62.39%	1.04%
Single Family	NA17 Total		323	323	646	100.00%	\$86,021,021	\$86,021,021	\$172,042,042	100.00%	1.66%
Single Family	NA18	AMVT	2	7	9	2.34%	\$366,000	\$1,310,000	\$1,676,000	1.68%	0.02%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	18	10	28	7.29%	\$3,346,200	\$2,774,700	\$6,120,900	6.13%	0.06%
Single Family		DNFR	22	22	44	11.46%	\$5,851,900	\$5,700,000	\$11,551,900	11.57%	0.11%
Single Family		NAPL	1	3	4	1.04%	\$180,000	\$464,900	\$644,900	0.65%	0.01%
Single Family		PREM	2	1	3	0.78%	\$749,000	\$286,900	\$1,035,900	1.04%	0.01%
Single Family		PR-BHHS	9	9	18	4.69%	\$2,367,800	\$2,836,000	\$5,203,800	5.21%	0.05%
Single Family		WOOD	17	10	27	7.03%	\$4,595,400	\$2,771,901	\$7,367,301	7.38%	0.07%
Single Family		X-OTHER	121	130	251	65.36%	\$32,458,243	\$33,770,142	\$66,228,385	66.34%	0.64%
Single Family	NA18 Total		192	192	384	100.00%	\$49,914,543	\$49,914,543	\$99,829,086	100.00%	0.96%
Single Family	NA19	AMVT		3	3	0.66%		\$1,349,122	\$1,349,122	0.67%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	13	22	35	7.71%	\$4,470,050	\$8,832,075	\$13,302,125	6.56%	0.13%
Single Family		DNFR	24	28	52	11.45%	\$10,116,700	\$11,951,365	\$22,068,065	10.89%	0.21%
Single Family		NAPL		1	1	0.22%		\$329,000	\$329,000	0.16%	0.00%
Single Family		PREM	1	3	4	0.88%	\$489,500	\$2,455,500	\$2,945,000	1.45%	0.03%
Single Family		PR-BHHS	17	13	30	6.61%	\$7,061,575	\$5,321,085	\$12,382,660	6.11%	0.12%
Single Family		WOOD	30	28	58	12.78%	\$10,494,560	\$9,778,150	\$20,272,710	10.00%	0.20%
Single Family		X-OTHER	142	129	271	59.69%	\$68,701,695	\$61,317,783	\$130,019,478	64.15%	1.25%
Single Family	NA19 Total		227	227	454	100.00%	\$101,334,080	\$101,334,080	\$202,668,160	100.00%	1.95%
Single Family	NA21	AMVT	4	4	8	1.73%	\$1,946,815	\$3,373,000	\$5,319,815	1.61%	0.05%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	11	6	17	3.68%	\$9,663,500	\$4,839,790	\$14,503,290	4.38%	0.14%
Single Family		DNFR	35	30	65	14.07%	\$19,252,580	\$20,116,850	\$39,369,430	11.88%	0.38%
Single Family		NAPL		1	1	0.22%		\$167,915	\$167,915	0.05%	0.00%
Single Family		PREM	7	11	18	3.90%	\$5,539,999	\$7,328,900	\$12,868,899	3.88%	0.12%
Single Family		PR-BHHS	14	21	35	7.58%	\$10,366,500	\$20,210,721	\$30,577,221	9.23%	0.29%
Single Family		WOOD	18	17	35	7.58%	\$10,144,760	\$11,665,224	\$21,809,984	6.58%	0.21%
Single Family		X-OTHER	142	141	283	61.26%	\$108,800,376	\$98,012,130	\$206,812,506	62.40%	1.99%
Single Family	NA21 Total		231	231	462	100.00%	\$165,714,530	\$165,714,530	\$331,429,060	100.00%	3.20%
Single Family	NA22	AMVT	17	10	27	3.45%	\$4,774,350	\$3,455,399	\$8,229,749	3.16%	0.08%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	17	20	37	4.73%	\$5,622,555	\$6,295,875	\$11,918,430	4.58%	0.11%
Single Family		DNFR	55	59	114	14.58%	\$19,453,837	\$21,102,600	\$40,556,437	15.60%	0.39%
Single Family		NAPL	6	2	8	1.02%	\$1,278,500	\$323,142	\$1,601,642	0.62%	0.02%
Single Family		PREM	13	11	24	3.07%	\$7,704,000	\$4,030,941	\$11,734,941	4.51%	0.11%
Single Family		PR-BHHS	21	13	34	4.35%	\$7,906,900	\$4,274,630	\$12,181,530	4.68%	0.12%
Single Family		WOOD	27	36	63	8.06%	\$8,819,950	\$14,080,545	\$22,900,495	8.81%	0.22%
Single Family		X-OTHER	235	240	475	60.74%	\$74,459,061	\$76,456,021	\$150,915,082	58.04%	1.46%
Single Family	NA22 Total		391	391	782	100.00%	\$130,019,153	\$130,019,153	\$260,038,306	100.00%	2.51%

2014 Yearend Data

Prop Type	Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
Single Family	NA16	AMVT	4	4	8	1.50%	\$2,467,000	\$2,002,000	\$4,469,000	0.95%	0.03%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	11	11	22	4.12%	\$7,144,750	\$6,971,500	\$14,116,250	3.00%	0.08%
Single Family		DNFR	20	29	49	9.18%	\$11,091,000	\$18,447,049	\$29,538,049	6.28%	0.18%
Single Family		NAPL	2	2	4	0.75%	\$1,210,000	\$882,304	\$2,092,304	0.44%	0.02%
Single Family		PREM	9	8	17	3.18%	\$11,266,000	\$3,360,000	\$14,626,000	3.11%	0.06%
Single Family		PR-BHHS	53	43	96	17.98%	\$91,042,750	\$60,604,411	\$151,647,161	32.24%	0.36%
Single Family		WOOD	69	48	117	21.91%	\$50,620,157	\$49,667,425	\$100,287,583	21.32%	0.44%
Single Family		X-OTHER	99	122	221	41.39%	\$60,334,230	\$93,241,198	\$153,575,428	32.65%	0.83%
Single Family		NA16 Total		267	267	534	100.00%	\$235,175,887	\$235,175,887	\$470,351,775	100.00%
Single Family	NA17	AMVT	15	15	30	4.56%	\$4,120,000	\$4,672,300	\$8,792,300	4.62%	0.11%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	26	26	52	7.90%	\$7,837,740	\$8,424,407	\$16,262,147	8.54%	0.20%
Single Family		DNFR	33	43	76	11.55%	\$8,558,847	\$11,133,150	\$19,691,997	10.34%	0.29%
Single Family		NAPL	2	4	6	0.91%	\$444,800	\$1,006,500	\$1,451,300	0.76%	0.02%
Single Family		PREM	11	7	18	2.74%	\$3,200,150	\$1,867,650	\$5,067,800	2.66%	0.07%
Single Family		PR-BHHS	8	9	17	2.58%	\$2,616,000	\$2,484,840	\$5,100,840	2.68%	0.06%
Single Family		WOOD	28	26	54	8.21%	\$8,424,950	\$7,703,450	\$16,128,400	8.47%	0.20%
Single Family		X-OTHER	206	199	405	61.55%	\$59,992,053	\$57,902,243	\$117,894,296	61.92%	1.53%
Single Family		NA17 Total		329	329	658	100.00%	\$95,194,540	\$95,194,540	\$190,389,080	100.00%
Single Family	NA18	AMVT	4	2	6	1.48%	\$654,500	\$681,750	\$1,336,250	1.14%	0.02%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	20	17	37	9.11%	\$4,744,500	\$5,810,340	\$10,554,840	9.04%	0.14%
Single Family		DNFR	25	31	56	13.79%	\$7,202,400	\$8,781,500	\$15,983,900	13.69%	0.21%
Single Family		NAPL	1	1	2	0.49%	\$185,000	\$295,000	\$480,000	0.41%	0.01%
Single Family		PREM	7	4	11	2.71%	\$1,732,500	\$1,023,000	\$2,755,500	2.36%	0.04%
Single Family		PR-BHHS	3		3	0.74%	\$742,000		\$742,000	0.64%	0.01%
Single Family		WOOD	22	19	41	10.10%	\$6,405,150	\$5,185,785	\$11,590,935	9.93%	0.15%
Single Family		X-OTHER	121	129	250	61.58%	\$36,708,608	\$36,597,283	\$73,305,891	62.79%	0.94%
Single Family		NA18 Total		203	203	406	100.00%	\$58,374,658	\$58,374,658	\$116,749,316	100.00%
Single Family	NA19	AMVT	4	8	12	2.28%	\$1,538,911	\$3,512,550	\$5,051,461	1.88%	0.05%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	11	14	25	4.75%	\$5,184,400	\$6,229,111	\$11,413,511	4.25%	0.09%
Single Family		DNFR	32	25	57	10.84%	\$13,218,850	\$10,836,015	\$24,054,865	8.95%	0.21%
Single Family		NAPL	1	2	3	0.57%	\$150,000	\$699,350	\$849,350	0.32%	0.01%
Single Family		PREM	9	10	19	3.61%	\$3,755,000	\$5,115,690	\$8,870,690	3.30%	0.07%
Single Family		PR-BHHS	2	5	7	1.33%	\$1,000,000	\$3,796,405	\$4,796,405	1.79%	0.03%
Single Family		WOOD	33	26	59	11.22%	\$13,083,400	\$12,588,577	\$25,671,977	9.55%	0.22%
Single Family		X-OTHER	171	173	344	65.40%	\$96,420,247	\$91,573,110	\$187,993,357	69.96%	1.30%
Single Family		NA19 Total		263	263	526	100.00%	\$134,350,808	\$134,350,808	\$268,701,616	100.00%
Single Family	NA21	AMVT	6	10	16	2.85%	\$2,833,900	\$9,266,448	\$12,100,348	3.14%	0.06%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	6	7	13	2.31%	\$3,682,555	\$4,577,500	\$8,260,055	2.14%	0.05%
Single Family		DNFR	59	41	100	17.79%	\$34,115,600	\$28,246,385	\$62,361,985	16.18%	0.38%
Single Family		NAPL		2	2	0.36%		\$4,054,500	\$4,054,500	1.05%	0.01%
Single Family		PREM	13	17	30	5.34%	\$9,788,500	\$11,479,610	\$21,268,110	5.52%	0.11%
Single Family		PR-BHHS	3	11	14	2.49%	\$2,114,775	\$8,094,925	\$10,209,700	2.65%	0.05%
Single Family		WOOD	37	32	69	12.28%	\$24,745,216	\$21,542,945	\$46,288,161	12.01%	0.26%
Single Family		X-OTHER	157	161	318	56.58%	\$115,402,851	\$105,421,084	\$220,823,935	57.30%	1.20%
Single Family		NA21 Total		281	281	562	100.00%	\$192,683,397	\$192,683,397	\$385,366,794	100.00%
Single Family	NA22	AMVT	23	20	43	5.17%	\$6,761,499	\$6,677,031	\$13,438,530	4.35%	0.16%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	13	24	37	4.45%	\$4,126,632	\$8,594,991	\$12,721,623	4.12%	0.14%
Single Family		DNFR	74	81	155	18.63%	\$31,316,477	\$32,152,509	\$63,468,986	20.54%	0.58%
Single Family		NAPL	2		2	0.24%	\$715,000		\$715,000	0.23%	0.01%
Single Family		PREM	17	17	34	4.09%	\$6,716,400	\$7,378,385	\$14,094,785	4.56%	0.13%
Single Family		PRUD	13	14	27	3.25%	\$5,892,500	\$5,682,900	\$11,575,400	3.75%	0.10%
Single Family		WOOD	40	41	81	9.74%	\$16,152,900	\$15,481,900	\$31,634,800	10.24%	0.31%
Single Family		X-OTHER	234	219	453	54.45%	\$82,832,442	\$78,546,134	\$161,378,576	52.22%	1.71%
Single Family		NA22 Total		416	416	832	100.00%	\$154,513,850	\$154,513,850	\$309,027,700	100.00%

2013 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
Single Family	NA23	AMVT	2	1	3	1.95%	\$672,000	\$615,000	\$1,287,000	2.87%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	10	5	15	9.74%	\$2,968,200	\$1,209,750	\$4,177,950	9.32%	0.04%
Single Family		DNFR	6	10	16	10.39%	\$1,732,000	\$2,948,500	\$4,680,500	10.44%	0.05%
Single Family		NAPL		1	1	0.65%		\$220,000	\$220,000	0.49%	0.00%
Single Family		PREM	1	1	2	1.30%	\$547,500	\$540,000	\$1,087,500	2.43%	0.01%
Single Family		PR-BHHS	2		2	1.30%	\$1,268,300		\$1,268,300	2.83%	0.01%
Single Family		WOOD	6	8	14	9.09%	\$2,816,000	\$2,322,975	\$5,138,975	11.47%	0.05%
Single Family		X-OTHER	50	51	101	65.58%	\$12,406,929	\$14,554,704	\$26,961,633	60.15%	0.26%
Single Family	NA23 Total		77	77	154	100.00%	\$22,410,929	\$22,410,929	\$44,821,858	100.00%	0.43%
Single Family	NA24	AMVT	10	2	12	2.80%	\$1,416,965	\$237,000	\$1,653,965	2.90%	0.02%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	5	7	12	2.80%	\$689,000	\$1,004,900	\$1,693,900	2.97%	0.02%
Single Family		DNFR	15	13	28	6.54%	\$2,241,000	\$1,815,250	\$4,056,250	7.11%	0.04%
Single Family		NAPL	9	7	16	3.74%	\$1,251,971	\$904,070	\$2,156,041	3.78%	0.02%
Single Family		PREM		1	1	0.23%		\$144,500	\$144,500	0.25%	0.00%
Single Family		PR-BHHS	4	4	8	1.87%	\$454,200	\$629,800	\$1,084,000	1.90%	0.01%
Single Family		WOOD	3	3	6	1.40%	\$264,000	\$385,000	\$649,000	1.14%	0.01%
Single Family		X-OTHER	168	177	345	80.61%	\$22,200,740	\$23,397,356	\$45,598,096	79.95%	0.44%
Single Family	NA24 Total		214	214	428	100.00%	\$28,517,876	\$28,517,876	\$57,035,752	100.00%	0.55%
Single Family	NA31	AMVT	1	3	4	3.57%	\$115,000	\$649,500	\$764,500	2.39%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	4	3	7	6.25%	\$843,000	\$794,000	\$1,637,000	5.12%	0.02%
Single Family		DNFR	6	5	11	9.82%	\$1,219,000	\$1,469,000	\$2,688,000	8.41%	0.03%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM		3	3	2.68%		\$1,704,000	\$1,704,000	5.33%	0.02%
Single Family		PR-BHHS		5	5	4.46%		\$1,178,640	\$1,178,640	3.69%	0.01%
Single Family		WOOD	4	2	6	5.36%	\$1,327,000	\$799,000	\$2,126,000	6.65%	0.02%
Single Family		X-OTHER	41	35	76	67.86%	\$12,485,687	\$9,395,547	\$21,881,234	68.42%	0.21%
Single Family	NA31 Total		56	56	112	100.00%	\$15,989,687	\$15,989,687	\$31,979,374	100.00%	0.31%
Single Family	NA32	AMVT	1	1	2	6.67%	\$150,000	\$150,000	\$300,000	5.78%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	1		1	3.33%	\$149,900		\$149,900	2.89%	0.00%
Single Family		DNFR	2	1	3	10.00%	\$576,300	\$128,100	\$704,400	13.58%	0.01%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM				0.00%				0.00%	0.00%
Single Family		PR-BHHS				0.00%				0.00%	0.00%
Single Family		WOOD		1	1	3.33%		\$149,900	\$149,900	2.89%	0.00%
Single Family		X-OTHER	11	12	23	76.67%	\$1,718,000	\$2,166,200	\$3,884,200	74.86%	0.04%
Single Family	NA32 Total		15	15	30	100.00%	\$2,594,200	\$2,594,200	\$5,188,400	100.00%	0.05%
Single Family	NA33	AMVT	1		1	16.67%	\$27,200		\$27,200	6.10%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR				0.00%				0.00%	0.00%
Single Family		DNFR				0.00%				0.00%	0.00%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM				0.00%				0.00%	0.00%
Single Family		PR-BHHS				0.00%				0.00%	0.00%
Single Family		WOOD	1		1	16.67%	\$117,999		\$117,999	26.48%	0.00%
Single Family		X-OTHER	1	3	4	66.67%	\$77,600	\$222,799	\$300,399	67.41%	0.00%
Single Family	NA33 Total		3	3	6	100.00%	\$222,799	\$222,799	\$445,598	100.00%	0.00%
Single Family	NA34	AMVT	4	3	7	2.65%	\$915,000	\$598,000	\$1,513,000	2.46%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	3	4	7	2.65%	\$842,000	\$971,350	\$1,813,350	2.95%	0.02%
Single Family		DNFR	21	21	42	15.91%	\$5,159,000	\$5,437,000	\$10,596,000	17.26%	0.10%
Single Family		NAPL	5	1	6	2.27%	\$1,001,800	\$173,000	\$1,174,800	1.91%	0.01%
Single Family		PREM		2	2	0.76%		\$448,000	\$448,000	0.73%	0.00%
Single Family		PR-BHHS	6	4	10	3.79%	\$1,367,500	\$829,000	\$2,196,500	3.58%	0.02%
Single Family		WOOD	5	7	12	4.55%	\$1,022,000	\$1,645,500	\$2,667,500	4.35%	0.03%
Single Family		X-OTHER	88	90	178	67.42%	\$20,384,363	\$20,589,813	\$40,974,176	66.75%	0.40%
Single Family	NA34 Total		132	132	264	100.00%	\$30,691,663	\$30,691,663	\$61,383,326	100.00%	0.59%

2014 Yearend Data

Prop Type	Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
Single Family	NA23	AMVT	1	5	6	3.75%	\$290,000	\$1,444,900	\$1,734,900	3.63%	0.02%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	3	4	7	4.38%	\$1,296,000	\$1,909,500	\$3,205,500	6.70%	0.03%
Single Family		DNFR	12	7	19	11.88%	\$3,728,800	\$1,782,650	\$5,511,450	11.52%	0.07%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM	3	3	6	3.75%	\$776,000	\$865,900	\$1,641,900	3.43%	0.02%
Single Family		PR-BHHS				0.00%				0.00%	0.00%
Single Family		WOOD	4	9	13	8.13%	\$1,460,500	\$2,785,500	\$4,246,000	8.87%	0.05%
Single Family		X-OTHER	57	52	109	68.13%	\$16,371,406	\$15,134,256	\$31,505,662	65.85%	0.41%
Single Family		NA23 Total		80	80	160	100.00%	\$23,922,706	\$23,922,706	\$47,845,412	100.00%
Single Family	NA24	AMVT	7	1	8	1.62%	\$1,027,900	\$182,500	\$1,210,400	1.54%	0.03%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	19	11	30	6.07%	\$3,066,709	\$1,670,520	\$4,737,229	6.03%	0.11%
Single Family		DNFR	19	15	34	6.88%	\$2,836,600	\$2,176,790	\$5,013,390	6.38%	0.13%
Single Family		NAPL	6	1	7	1.42%	\$1,106,800	\$169,900	\$1,276,700	1.63%	0.03%
Single Family		PREM	2	3	5	1.01%	\$335,000	\$496,000	\$831,000	1.06%	0.02%
Single Family		PRUD				0.00%				0.00%	0.00%
Single Family		WOOD	5	4	9	1.82%	\$873,000	\$631,250	\$1,504,250	1.92%	0.03%
Single Family		X-OTHER	189	212	401	81.17%	\$30,023,383	\$33,942,432	\$63,965,815	81.44%	1.51%
Single Family		NA24 Total		247	247	494	100.00%	\$39,269,392	\$39,269,392	\$78,538,784	100.00%
Single Family	NA31	AMVT	4	3	7	6.25%	\$935,000	\$695,000	\$1,630,000	5.76%	0.03%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	1	1	2	1.79%	\$310,000	\$278,000	\$588,000	2.08%	0.01%
Single Family		DNFR	3	2	5	4.46%	\$747,400	\$582,000	\$1,329,400	4.70%	0.02%
Single Family		NAPL	1		1	0.89%	\$90,000		\$90,000	0.32%	0.00%
Single Family		PREM	1		1	0.89%	\$367,500		\$367,500	1.30%	0.00%
Single Family		PR-BHHS				0.00%				0.00%	0.00%
Single Family		WOOD	2	4	6	5.36%	\$635,000	\$1,133,099	\$1,768,099	6.25%	0.02%
Single Family		X-OTHER	44	46	90	80.36%	\$11,058,227	\$11,455,028	\$22,513,255	79.59%	0.34%
Single Family		NA31 Total		56	56	112	100.00%	\$14,143,127	\$14,143,127	\$28,286,254	100.00%
Single Family	NA32	AMVT				0.00%				0.00%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	1		1	5.56%	\$1,600,000		\$1,600,000	27.28%	0.00%
Single Family		DNFR	1	1	2	11.11%	\$280,000	\$280,000	\$560,000	9.55%	0.01%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM				0.00%				0.00%	0.00%
Single Family		PR-BHHS				0.00%				0.00%	0.00%
Single Family		WOOD				0.00%				0.00%	0.00%
Single Family		X-OTHER	7	8	15	83.33%	\$1,052,049	\$2,652,049	\$3,704,098	63.17%	0.06%
Single Family		NA32 Total		9	9	18	100.00%	\$2,932,049	\$2,932,049	\$5,864,098	100.00%
Single Family	NA33	AMVT				0.00%				0.00%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	1	1	2	50.00%	\$150,000	\$150,000	\$300,000	46.88%	0.01%
Single Family		DNFR				0.00%				0.00%	0.00%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM				0.00%				0.00%	0.00%
Single Family		PR-BHHS				0.00%				0.00%	0.00%
Single Family		WOOD				0.00%				0.00%	0.00%
Single Family		X-OTHER	1	1	2	50.00%	\$170,000	\$170,000	\$340,000	53.13%	0.01%
Single Family		NA33 Total		2	2	4	100.00%	\$320,000	\$320,000	\$640,000	100.00%
Single Family	NA34	AMVT	2	3	5	1.88%	\$455,000	\$945,000	\$1,400,000	2.04%	0.02%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	5	9	14	5.26%	\$1,624,951	\$2,226,400	\$3,851,351	5.62%	0.05%
Single Family		DNFR	29	15	44	16.54%	\$7,956,016	\$3,809,100	\$11,765,116	17.18%	0.17%
Single Family		NAPL	2	5	7	2.63%	\$465,000	\$1,216,000	\$1,681,000	2.45%	0.03%
Single Family		PREM	4	3	7	2.63%	\$940,900	\$734,500	\$1,675,400	2.45%	0.03%
Single Family		PR-BHHS	2	1	3	1.13%	\$578,500	\$273,500	\$852,000	1.24%	0.01%
Single Family		WOOD	7	7	14	5.26%	\$1,722,600	\$1,948,900	\$3,671,500	5.36%	0.05%
Single Family		X-OTHER	82	90	172	64.66%	\$20,500,360	\$23,089,927	\$43,590,287	63.65%	0.65%
Single Family		NA34 Total		133	133	266	100.00%	\$34,243,327	\$34,243,327	\$68,486,654	100.00%

2013 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume	
Single Family	NA35	AMVT				0.00%				0.00%	0.00%	
Single Family		BBRI				0.00%				0.00%	0.00%	
Single Family		CBRR				0.00%				0.00%	0.00%	
Single Family		DNFR				0.00%				0.00%	0.00%	
Single Family		NAPL				0.00%				0.00%	0.00%	
Single Family		PREM				0.00%				0.00%	0.00%	
Single Family		PR-BHHS				0.00%				0.00%	0.00%	
Single Family		WOOD				0.00%				0.00%	0.00%	
Single Family		X-OTHER		2	2	4	100.00%	\$413,000	\$413,000	\$826,000	100.00%	0.01%
Single Family	NA35 Total		2	2	4	100.00%	\$413,000	\$413,000	\$826,000	100.00%	0.01%	
Single Family	NA36	AMVT				0.00%				0.00%	0.00%	
Single Family		BBRI				0.00%				0.00%	0.00%	
Single Family		CBRR				0.00%				0.00%	0.00%	
Single Family		DNFR			3	3	3.41%		\$693,032	\$693,032	5.34%	0.01%
Single Family		NAPL				0.00%				0.00%	0.00%	
Single Family		PREM				0.00%				0.00%	0.00%	
Single Family		PR-BHHS			1	1	1.14%		\$229,900	\$229,900	1.77%	0.00%
Single Family		WOOD		15	11	26	29.55%	\$3,298,800	\$2,178,100	\$5,476,900	42.19%	0.05%
Single Family		X-OTHER		29	29	58	65.91%	\$3,191,982	\$3,389,750	\$6,581,732	50.70%	0.06%
Single Family	NA36 Total		44	44	88	100.00%	\$6,490,782	\$6,490,782	\$12,981,564	100.00%	0.13%	
Single Family	NA37	AMVT	2	8	10	4.13%	\$620,000	\$2,239,000	\$2,859,000	4.02%	0.03%	
Single Family		BBRI				0.00%				0.00%	0.00%	
Single Family		CBRR	2	4	6	2.48%	\$491,500	\$1,220,000	\$1,711,500	2.40%	0.02%	
Single Family		DNFR	5	4	9	3.72%	\$1,805,000	\$974,900	\$2,779,900	3.90%	0.03%	
Single Family		NAPL		1	1	0.41%		\$250,000	\$250,000	0.35%	0.00%	
Single Family		PREM	1	1	2	0.83%	\$345,000	\$383,000	\$728,000	1.02%	0.01%	
Single Family		PR-BHHS	12	10	22	9.09%	\$3,549,900	\$3,001,800	\$6,551,700	9.20%	0.06%	
Single Family		WOOD	4	3	7	2.89%	\$1,253,100	\$917,000	\$2,170,100	3.05%	0.02%	
Single Family		X-OTHER	95	90	185	76.45%	\$27,533,256	\$26,612,056	\$54,145,312	76.05%	0.52%	
Single Family	NA37 Total		121	121	242	100.00%	\$35,597,756	\$35,597,756	\$71,195,512	100.00%	0.69%	
Single Family	NA38	AMVT		1	1	0.76%		\$415,000	\$415,000	0.61%	0.00%	
Single Family		BBRI				0.00%				0.00%	0.00%	
Single Family		CBRR	2	2	4	3.03%	\$437,000	\$519,000	\$956,000	1.40%	0.01%	
Single Family		DNFR	5	8	13	9.85%	\$2,313,400	\$3,527,400	\$5,840,800	8.57%	0.06%	
Single Family		NAPL				0.00%				0.00%	0.00%	
Single Family		PREM	20	14	34	25.76%	\$9,892,000	\$8,702,556	\$18,594,556	27.30%	0.18%	
Single Family		PR-BHHS	2	5	7	5.30%	\$859,000	\$2,678,814	\$3,537,814	5.19%	0.03%	
Single Family		WOOD		2	2	1.52%		\$1,465,000	\$1,465,000	2.15%	0.01%	
Single Family		X-OTHER	37	34	71	53.79%	\$20,555,813	\$16,749,443	\$37,305,256	54.77%	0.36%	
Single Family	NA38 Total		66	66	132	100.00%	\$34,057,213	\$34,057,213	\$68,114,426	100.00%	0.66%	
Single Family	NA39	AMVT		1	1	2.94%		\$235,000	\$235,000	2.73%	0.00%	
Single Family		BBRI				0.00%				0.00%	0.00%	
Single Family		CBRR	1		1	2.94%	\$240,000		\$240,000	2.79%	0.00%	
Single Family		DNFR		1	1	2.94%		\$240,000	\$240,000	2.79%	0.00%	
Single Family		NAPL	1		1	2.94%	\$175,000		\$175,000	2.04%	0.00%	
Single Family		PREM				0.00%				0.00%	0.00%	
Single Family		PR-BHHS				0.00%				0.00%	0.00%	
Single Family		WOOD				0.00%				0.00%	0.00%	
Single Family		X-OTHER	15	15	30	88.24%	\$3,881,900	\$3,821,900	\$7,703,800	89.64%	0.07%	
Single Family	NA39 Total		17	17	34	100.00%	\$4,296,900	\$4,296,900	\$8,593,800	100.00%	0.08%	
Single Family	NA41	AMVT	3	3	6	3.06%	\$1,036,399	\$968,750	\$2,005,149	3.51%	0.02%	
Single Family		BBRI				0.00%				0.00%	0.00%	
Single Family		CBRR	7	6	13	6.63%	\$2,450,300	\$1,304,700	\$3,755,000	6.57%	0.04%	
Single Family		DNFR	9	15	24	12.24%	\$3,494,250	\$4,263,000	\$7,757,250	13.56%	0.07%	
Single Family		NAPL	3	2	5	2.55%	\$662,500	\$470,000	\$1,132,500	1.98%	0.01%	
Single Family		PREM	2	1	3	1.53%	\$1,299,000	\$617,500	\$1,916,500	3.35%	0.02%	
Single Family		PR-BHHS	2	3	5	2.55%	\$1,302,500	\$1,487,000	\$2,789,500	4.88%	0.03%	
Single Family		WOOD	4	7	11	5.61%	\$1,140,000	\$2,989,001	\$4,129,001	7.22%	0.04%	
Single Family		X-OTHER	68	61	129	65.82%	\$17,211,580	\$16,496,578	\$33,708,158	58.94%	0.33%	
Single Family	NA41 Total		98	98	196	100.00%	\$28,596,529	\$28,596,529	\$57,193,058	100.00%	0.55%	

2014 Yearend Data

Prop Type	Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
Single Family	NA35	AMVT				#DIV/0!				#DIV/0!	0.00%
Single Family		BBRI				#DIV/0!				#DIV/0!	0.00%
Single Family		CBRR				#DIV/0!				#DIV/0!	0.00%
Single Family		DNFR				#DIV/0!				#DIV/0!	0.00%
Single Family		NAPL				#DIV/0!				#DIV/0!	0.00%
Single Family		PREM				#DIV/0!				#DIV/0!	0.00%
Single Family		PR-BHHS				#DIV/0!				#DIV/0!	0.00%
Single Family		WOOD				#DIV/0!				#DIV/0!	0.00%
Single Family		X-OTHER				#DIV/0!				#DIV/0!	0.00%
Single Family	NA35 Total					100.00%				100.00%	0.00%
Single Family	NA36	AMVT	1	1	2	1.64%	\$151,000	\$151,000	\$302,000	1.57%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR				0.00%				0.00%	0.00%
Single Family		DNFR		1	1	0.82%		\$307,818	\$307,818	1.60%	0.00%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM	1	1	2	1.64%	\$167,500	\$236,500	\$404,000	2.10%	0.01%
Single Family		PR-BHHS				0.00%				0.00%	0.00%
Single Family		WOOD	6	9	15	12.30%	\$1,411,000	\$2,154,120	\$3,565,120	18.50%	0.06%
Single Family		X-OTHER	53	49	102	83.61%	\$7,906,193	\$6,786,255	\$14,692,448	76.24%	0.38%
Single Family	NA36 Total		61	61	122	100.00%	\$9,635,693	\$9,635,693	\$19,271,386	100.00%	0.46%
Single Family	NA37	AMVT	3	2	5	1.85%	\$1,087,000	\$500,500	\$1,587,500	1.77%	0.02%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	5	5	10	3.70%	\$1,383,000	\$1,668,500	\$3,051,500	3.40%	0.04%
Single Family		DNFR	6	6	12	4.44%	\$2,273,300	\$1,748,500	\$4,021,800	4.48%	0.05%
Single Family		NAPL		1	1	0.37%		\$266,250	\$266,250	0.30%	0.00%
Single Family		PREM	8	9	17	6.30%	\$2,665,000	\$3,177,500	\$5,842,500	6.51%	0.06%
Single Family		PR-BHHS	2	2	4	1.48%	\$555,000	\$555,000	\$1,110,000	1.24%	0.02%
Single Family		WOOD	3	12	15	5.56%	\$1,010,000	\$4,106,000	\$5,116,000	5.70%	0.06%
Single Family		X-OTHER	108	98	206	76.30%	\$35,932,733	\$32,883,783	\$68,816,516	76.62%	0.78%
Single Family	NA37 Total		135	135	270	100.00%	\$44,906,033	\$44,906,033	\$89,812,066	100.00%	1.02%
Single Family	NA38	AMVT				0.00%				0.00%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	6	4	10	4.67%	\$2,124,100	\$1,564,000	\$3,688,100	3.11%	0.04%
Single Family		DNFR	2	15	17	7.94%	\$1,260,000	\$9,199,221	\$10,459,221	8.81%	0.06%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM	2	3	5	2.34%	\$566,500	\$989,147	\$1,555,647	1.31%	0.02%
Single Family		PR-BHHS	27	29	56	26.17%	\$15,579,564	\$16,579,330	\$32,158,894	27.08%	0.21%
Single Family		WOOD		2	2	0.93%		\$1,148,000	\$1,148,000	0.97%	0.01%
Single Family		X-OTHER	70	54	124	57.94%	\$39,839,187	\$29,889,653	\$69,728,840	58.72%	0.47%
Single Family	NA38 Total		107	107	214	100.00%	\$59,369,351	\$59,369,351	\$118,738,702	100.00%	0.81%
Single Family	NA39	AMVT		1	1	3.33%		\$380,000	\$380,000	4.67%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	1	1	2	6.67%	\$160,000	\$160,000	\$320,000	3.94%	0.01%
Single Family		DNFR	1	1	2	6.67%	\$185,000	\$185,000	\$370,000	4.55%	0.01%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM				0.00%				0.00%	0.00%
Single Family		PR-BHHS				0.00%				0.00%	0.00%
Single Family		WOOD	1	1	2	6.67%	\$150,000	\$150,000	\$300,000	3.69%	0.01%
Single Family		X-OTHER	12	11	23	76.67%	\$3,569,500	\$3,189,500	\$6,759,000	83.15%	0.09%
Single Family	NA39 Total		15	15	30	100.00%	\$4,064,500	\$4,064,500	\$8,129,000	100.00%	0.11%
Single Family	NA41	AMVT	2	1	3	1.56%	\$505,100	\$335,000	\$840,100	1.43%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	8	10	18	9.38%	\$2,095,500	\$3,460,100	\$5,555,600	9.46%	0.07%
Single Family		DNFR	13	8	21	10.94%	\$5,360,000	\$2,868,100	\$8,228,100	14.01%	0.08%
Single Family		NAPL	2	1	3	1.56%	\$774,900	\$340,000	\$1,114,900	1.90%	0.01%
Single Family		PREM	1	3	4	2.08%	\$145,000	\$1,353,400	\$1,498,400	2.55%	0.02%
Single Family		PR-BHHS		1	1	0.52%		\$490,000	\$490,000	0.83%	0.00%
Single Family		WOOD	7	8	15	7.81%	\$2,346,500	\$1,816,000	\$4,162,500	7.09%	0.06%
Single Family		X-OTHER	63	64	127	66.15%	\$18,146,699	\$18,711,099	\$36,857,798	62.74%	0.48%
Single Family	NA41 Total		96	96	192	100.00%	\$29,373,699	\$29,373,699	\$58,747,398	100.00%	0.72%

2013 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
Single Family	NA42	AMVT	5	2	7	4.12%	\$1,189,101	\$372,000	\$1,561,101	4.13%	0.02%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	2	2	4	2.35%	\$630,000	\$480,250	\$1,110,250	2.93%	0.01%
Single Family		DNFR	10	12	22	12.94%	\$3,297,000	\$3,066,851	\$6,363,851	16.82%	0.06%
Single Family		NAPL	2	5	7	4.12%	\$305,500	\$812,900	\$1,118,400	2.96%	0.01%
Single Family		PREM	1		1	0.59%	\$365,000		\$365,000	0.96%	0.00%
Single Family		PR-BHHS			2	1.18%		\$315,000	\$315,000	0.83%	0.00%
Single Family		WOOD	3	3	6	3.53%	\$897,500	\$705,000	\$1,602,500	4.23%	0.02%
Single Family		X-OTHER	62	59	121	71.18%	\$12,236,369	\$13,168,469	\$25,404,838	67.14%	0.25%
Single Family	NA42 Total		85	85	170	100.00%	\$18,920,470	\$18,920,470	\$37,840,940	100.00%	0.37%
Single Family	NA43	AMVT	3	1	4	4.44%	\$439,500	\$215,000	\$654,500	4.32%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	2	3	5	5.56%	\$347,250	\$452,450	\$799,700	5.28%	0.01%
Single Family		DNFR	2	7	9	10.00%	\$362,500	\$1,317,750	\$1,680,250	11.10%	0.02%
Single Family		NAPL	5	2	7	7.78%	\$880,900	\$276,500	\$1,157,400	7.64%	0.01%
Single Family		PREM				0.00%				0.00%	0.00%
Single Family		PR-BHHS				0.00%				0.00%	0.00%
Single Family		WOOD	1	1	2	2.22%	\$205,000	\$331,000	\$536,000	3.54%	0.01%
Single Family		X-OTHER	32	31	63	70.00%	\$5,335,853	\$4,978,303	\$10,314,156	68.12%	0.10%
Single Family	NA43 Total		45	45	90	100.00%	\$7,571,003	\$7,571,003	\$15,142,006	100.00%	0.15%
Single Family	NA44	AMVT	2	4	6	4.62%	\$626,000	\$758,400	\$1,384,400	5.27%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	1	3	4	3.08%	\$188,000	\$826,400	\$1,014,400	3.86%	0.01%
Single Family		DNFR	5	6	11	8.46%	\$1,445,400	\$1,710,500	\$3,155,900	12.01%	0.03%
Single Family		NAPL	3	1	4	3.08%	\$374,900	\$60,000	\$434,900	1.66%	0.00%
Single Family		PREM				0.00%				0.00%	0.00%
Single Family		PR-BHHS	1	3	4	3.08%	\$375,000	\$815,000	\$1,190,000	4.53%	0.01%
Single Family		WOOD	5	2	7	5.38%	\$1,144,000	\$351,000	\$1,495,000	5.69%	0.01%
Single Family		X-OTHER	48	46	94	72.31%	\$8,982,913	\$8,614,913	\$17,597,826	66.98%	0.17%
Single Family	NA44 Total		65	65	130	100.00%	\$13,136,213	\$13,136,213	\$26,272,426	100.00%	0.25%
Single Family	NA45	AMVT	2	2	4	2.78%	\$272,100	\$314,100	\$586,200	2.42%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	2	3	5	3.47%	\$470,000	\$452,000	\$922,000	3.81%	0.01%
Single Family		DNFR	4	1	5	3.47%	\$804,900	\$223,000	\$1,027,900	4.25%	0.01%
Single Family		NAPL	2	2	4	2.78%	\$267,500	\$207,500	\$475,000	1.96%	0.00%
Single Family		PREM	1	1	2	1.39%	\$189,900	\$285,000	\$474,900	1.96%	0.00%
Single Family		PR-BHHS		2	2	1.39%		\$640,000	\$640,000	2.65%	0.01%
Single Family		WOOD	1	3	4	2.78%	\$115,000	\$549,000	\$664,000	2.75%	0.01%
Single Family		X-OTHER	60	58	118	81.94%	\$9,971,503	\$9,420,303	\$19,391,806	80.19%	0.19%
Single Family	NA45 Total		72	72	144	100.00%	\$12,090,903	\$12,090,903	\$24,181,806	100.00%	0.23%
Single Family	NA46	AMVT	5	2	7	4.02%	\$642,500	\$319,000	\$961,500	3.45%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	3	4	7	4.02%	\$392,499	\$792,339	\$1,184,838	4.25%	0.01%
Single Family		DNFR	5	5	10	5.75%	\$858,839	\$718,900	\$1,577,739	5.65%	0.02%
Single Family		NAPL	5	2	7	4.02%	\$649,000	\$275,000	\$924,000	3.31%	0.01%
Single Family		PREM				0.00%				0.00%	0.00%
Single Family		PR-BHHS		1	1	0.57%		\$148,000	\$148,000	0.53%	0.00%
Single Family		WOOD	2	2	4	2.30%	\$341,900	\$440,000	\$781,900	2.80%	0.01%
Single Family		X-OTHER	67	71	138	79.31%	\$11,065,834	\$11,257,333	\$22,323,167	80.01%	0.22%
Single Family	NA46 Total		87	87	174	100.00%	\$13,950,572	\$13,950,572	\$27,901,144	100.00%	0.27%
Single Family	NA47	AMVT	6	4	10	3.55%	\$894,000	\$615,300	\$1,509,300	3.30%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	4	10	14	4.96%	\$522,000	\$1,891,900	\$2,413,900	5.29%	0.02%
Single Family		DNFR	5	11	16	5.67%	\$843,900	\$1,995,000	\$2,838,900	6.22%	0.03%
Single Family		NAPL	2	2	4	1.42%	\$234,000	\$280,100	\$514,100	1.13%	0.00%
Single Family		PREM				0.00%				0.00%	0.00%
Single Family		PR-BHHS	1	6	7	2.48%	\$250,000	\$953,000	\$1,203,000	2.63%	0.01%
Single Family		WOOD	3	1	4	1.42%	\$828,000	\$181,000	\$1,009,000	2.21%	0.01%
Single Family		X-OTHER	120	107	227	80.50%	\$19,262,745	\$16,918,345	\$36,181,090	79.22%	0.35%
Single Family	NA47 Total		141	141	282	100.00%	\$22,834,645	\$22,834,645	\$45,669,290	100.00%	0.44%

2014 Yearend Data

Prop Type	Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
Single Family	NA42	AMVT	2	4	6	2.94%	\$371,500	\$723,000	\$1,094,500	2.29%	0.02%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	2	4	6	2.94%	\$605,000	\$1,101,000	\$1,706,000	3.57%	0.02%
Single Family		DNFR	14	12	26	12.75%	\$3,798,700	\$2,857,300	\$6,656,000	13.92%	0.10%
Single Family		NAPL	2		2	0.98%	\$564,000		\$564,000	1.18%	0.01%
Single Family		PREM	2	2	4	1.96%	\$287,500	\$589,000	\$876,500	1.83%	0.02%
Single Family		PR-BHHS	1	2	3	1.47%	\$370,000	\$592,500	\$962,500	2.01%	0.01%
Single Family		WOOD	8	6	14	6.86%	\$2,145,000	\$1,588,400	\$3,733,400	7.81%	0.05%
Single Family		X-OTHER	71	72	143	70.10%	\$15,769,057	\$16,459,557	\$32,228,614	67.39%	0.54%
Single Family		NA42 Total		102	102	204	100.00%	\$23,910,757	\$23,910,757	\$47,821,514	100.00%
Single Family	NA43	AMVT				0.00%				0.00%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	3	3	6	6.98%	\$1,306,000	\$811,400	\$2,117,400	10.97%	0.02%
Single Family		DNFR	2	2	4	4.65%	\$375,000	\$414,000	\$789,000	4.09%	0.02%
Single Family		NAPL	1		1	1.16%	\$295,000		\$295,000	1.53%	0.00%
Single Family		PREM	1	3	4	4.65%	\$170,000	\$1,197,000	\$1,367,000	7.09%	0.02%
Single Family		PR-BHHS		1	1	1.16%		\$320,000	\$320,000	1.66%	0.00%
Single Family		WOOD	5	6	11	12.79%	\$1,114,000	\$1,500,000	\$2,614,000	13.55%	0.04%
Single Family		X-OTHER	31	28	59	68.60%	\$6,386,804	\$5,404,404	\$11,791,208	61.11%	0.22%
Single Family		NA43 Total		43	43	86	100.00%	\$9,646,804	\$9,646,804	\$19,293,608	100.00%
Single Family	NA44	AMVT	4		4	2.78%	\$638,500		\$638,500	1.87%	0.02%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	1	2	3	2.08%	\$155,000	\$575,000	\$730,000	2.14%	0.01%
Single Family		DNFR	11	6	17	11.81%	\$2,979,400	\$1,563,500	\$4,542,900	13.30%	0.06%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM	1	4	5	3.47%	\$438,500	\$816,600	\$1,255,100	3.68%	0.02%
Single Family		PR-BHHS				0.00%				0.00%	0.00%
Single Family		WOOD	2	3	5	3.47%	\$563,000	\$660,000	\$1,223,000	3.58%	0.02%
Single Family		X-OTHER	53	57	110	76.39%	\$12,300,600	\$13,459,900	\$25,760,500	75.43%	0.41%
Single Family		NA44 Total		72	72	144	100.00%	\$17,075,000	\$17,075,000	\$34,150,000	100.00%
Single Family	NA45	AMVT		1	1	0.65%		\$140,501	\$140,501	0.47%	0.00%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	2	4	6	3.90%	\$400,000	\$822,000	\$1,222,000	4.06%	0.02%
Single Family		DNFR	9	11	20	12.99%	\$1,976,275	\$2,486,100	\$4,462,375	14.81%	0.08%
Single Family		NAPL	2		2	1.30%	\$625,000		\$625,000	2.07%	0.01%
Single Family		PREM	1	1	2	1.30%	\$180,000	\$179,500	\$359,500	1.19%	0.01%
Single Family		PR-BHHS				0.00%				0.00%	0.00%
Single Family		WOOD	1	3	4	2.60%	\$144,000	\$614,500	\$758,500	2.52%	0.02%
Single Family		X-OTHER	62	57	119	77.27%	\$11,741,379	\$10,824,053	\$22,565,432	74.89%	0.45%
Single Family		NA45 Total		77	77	154	100.00%	\$15,066,654	\$15,066,654	\$30,133,308	100.00%
Single Family	NA46	AMVT	7	6	13	6.31%	\$1,254,000	\$1,081,000	\$2,335,000	6.44%	0.05%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	3	3	6	2.91%	\$416,000	\$522,000	\$938,000	2.59%	0.02%
Single Family		DNFR	7	5	12	5.83%	\$1,351,400	\$845,900	\$2,197,300	6.06%	0.05%
Single Family		NAPL	1	1	2	0.97%	\$126,000	\$162,500	\$288,500	0.80%	0.01%
Single Family		PREM	1	1	2	0.97%	\$295,000	\$227,000	\$522,000	1.44%	0.01%
Single Family		PR-BHHS		1	1	0.49%		\$165,500	\$165,500	0.46%	0.00%
Single Family		WOOD	2	3	5	2.43%	\$470,000	\$507,000	\$977,000	2.69%	0.02%
Single Family		X-OTHER	82	83	165	80.10%	\$14,224,340	\$14,625,840	\$28,850,180	79.54%	0.62%
Single Family		NA46 Total		103	103	206	100.00%	\$18,136,740	\$18,136,740	\$36,273,480	100.00%
Single Family	NA47	AMVT	4	2	6	2.44%	\$705,900	\$394,800	\$1,100,700	2.40%	0.02%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	8	10	18	7.32%	\$1,683,550	\$2,080,995	\$3,764,545	8.20%	0.07%
Single Family		DNFR	7	16	23	9.35%	\$1,304,000	\$2,348,500	\$3,652,500	7.96%	0.09%
Single Family		NAPL	7		7	2.85%	\$1,259,000		\$1,259,000	2.74%	0.03%
Single Family		PREM		1	1	0.41%		\$137,500	\$137,500	0.30%	0.00%
Single Family		PR-BHHS	1	1	2	0.81%	\$194,900	\$194,900	\$389,800	0.85%	0.01%
Single Family		WOOD	3	7	10	4.07%	\$452,500	\$1,361,500	\$1,814,000	3.95%	0.04%
Single Family		X-OTHER	93	86	179	72.76%	\$17,344,195	\$16,425,850	\$33,770,045	73.59%	0.67%
Single Family		NA47 Total		123	123	246	100.00%	\$22,944,045	\$22,944,045	\$45,888,090	100.00%

John R. Wood Properties
 Company Market Share Report
 Year End 2013 Sales Data

2013 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
Single Family	NA48	AMVT	3	1	4	1.45%	\$466,900	\$159,650	\$626,550	1.40%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	5	7	12	4.35%	\$793,900	\$1,135,900	\$1,929,800	4.31%	0.02%
Single Family		DNFR	10	11	21	7.61%	\$1,347,850	\$1,798,200	\$3,146,050	7.03%	0.03%
Single Family		NAPL	12	3	15	5.43%	\$1,816,580	\$471,000	\$2,287,580	5.11%	0.02%
Single Family		PREM				0.00%				0.00%	0.00%
Single Family		PR-BHHS	4		4	1.45%	\$829,900		\$829,900	1.86%	0.01%
Single Family		WOOD	2	2	4	1.45%	\$288,500	\$236,000	\$524,500	1.17%	0.01%
Single Family		X-OTHER	102	114	216	78.26%	\$16,819,237	\$18,562,117	\$35,381,354	79.11%	0.34%
Single Family	NA48 Total		138	138	276	100.00%	\$22,362,867	\$22,362,867	\$44,725,734	100.00%	0.43%
Single Family	NA50	AMVT		2	2	5.26%		\$589,900	\$589,900	6.87%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	1	1	2	5.26%	\$325,000	\$210,000	\$535,000	6.23%	0.01%
Single Family		DNFR	2	2	4	10.53%	\$322,000	\$350,000	\$672,000	7.83%	0.01%
Single Family		NAPL		1	1	2.63%		\$225,000	\$225,000	2.62%	0.00%
Single Family		PREM				0.00%				0.00%	0.00%
Single Family		PR-BHHS	2	2	4	10.53%	\$558,900	\$514,000	\$1,072,900	12.50%	0.01%
Single Family		WOOD	1		1	2.63%	\$225,000		\$225,000	2.62%	0.00%
Single Family		X-OTHER	13	11	24	63.16%	\$2,862,000	\$2,404,000	\$5,266,000	61.33%	0.05%
Single Family	NA50 Total		19	19	38	100.00%	\$4,292,900	\$4,292,900	\$8,585,800	100.00%	0.08%
Single Family Total			6,121	6,121	12,242		\$3,112,863,012	\$3,112,863,012	\$6,225,726,023		60.05%
Grand Total			12017	12017	24034		\$ 5,183,648,554	\$ 5,183,648,554	\$ 10,367,297,107		100.00%

2014 Yearend Data

Prop Type	Geo Code	Company	List side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
Single Family	NA48	AMVT	1	3	4	1.75%	\$185,000	\$539,000	\$724,000	1.64%	0.02%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	2	1	3	1.32%	\$396,000	\$352,000	\$748,000	1.70%	0.01%
Single Family		DNFR	9	14	23	10.09%	\$1,891,900	\$2,769,450	\$4,661,350	10.57%	0.09%
Single Family		NAPL	2		2	0.88%	\$349,000		\$349,000	0.79%	0.01%
Single Family		PREM	6	2	8	3.51%	\$1,040,900	\$424,000	\$1,464,900	3.32%	0.03%
Single Family		PR-BHHS		1	1	0.44%		\$240,000	\$240,000	0.54%	0.00%
Single Family		WOOD	5	4	9	3.95%	\$1,219,900	\$876,400	\$2,096,300	4.75%	0.03%
Single Family		X-OTHER	89	89	178	78.07%	\$16,967,090	\$16,848,940	\$33,816,030	76.68%	0.67%
Single Family		NA48 Total		114	114	228	100.00%	\$22,049,790	\$22,049,790	\$44,099,580	100.00%
Single Family	NA50	AMVT		3	3	7.50%		\$998,000	\$998,000	9.70%	0.01%
Single Family		BBRI				0.00%				0.00%	0.00%
Single Family		CBRR	1		1	2.50%	\$315,000		\$315,000	3.06%	0.00%
Single Family		DNFR				0.00%				0.00%	0.00%
Single Family		NAPL				0.00%				0.00%	0.00%
Single Family		PREM				0.00%				0.00%	0.00%
Single Family		PR-BHHS	1	2	3	7.50%	\$220,000	\$528,000	\$748,000	7.27%	0.01%
Single Family		WOOD		1	1	2.50%		\$180,750	\$180,750	1.76%	0.00%
Single Family		X-OTHER	18	14	32	80.00%	\$4,610,804	\$3,439,054	\$8,049,858	78.22%	0.12%
Single Family		NA50 Total		20	20	40	100.00%	\$5,145,804	\$5,145,804	\$10,291,608	100.00%
Single Family Total			6,835	6,835	13,670		\$3,928,769,153	\$3,928,769,153	\$7,857,538,307		51.50%
Grand Total			13271	13271	26542		\$ 6,296,041,752	\$ 6,296,041,752	\$ 12,592,083,505		100.00%