

HISTORY OF LISTINGS PENDED

| Price Cate | May 2004 PENDED SALES | | | May 2005 PENDED SALES | | | May 2006 PENDED SALES | | |
|------------|-----------------------|--------|-----|-----------------------|--------|------|-----------------------|--------|-----|
| | Bonita | Naples | All | Bonita | Naples | All | Bonita | Naples | All |
| 0-249,999 | 0 | 0 | 0 | 46 | 132 | 178 | 30 | 64 | 94 |
| 250,000-4 | 0 | 0 | 0 | 188 | 550 | 738 | 73 | 290 | 363 |
| 500,000-7 | 0 | 0 | 0 | 58 | 201 | 259 | 22 | 67 | 89 |
| 750,000-9 | 0 | 0 | 0 | 20 | 92 | 112 | 8 | 43 | 51 |
| 1,000,000 | 0 | 0 | 0 | 17 | 92 | 109 | 10 | 40 | 50 |
| 2,000,000 | 0 | 0 | 0 | 9 | 37 | 46 | 5 | 31 | 36 |
| 5,000,000 | 0 | 0 | 0 | 0 | 7 | 7 | 0 | 5 | 5 |
| Totals | 0 | 0 | 0 | 338 | 1111 | 1449 | 148 | 540 | 688 |

| Price Cate | May 2007 PENDED SALES | | | May 2008 PENDED SALES | | | May 2009 PENDED SALES | | |
|------------|-----------------------|--------|-----|-----------------------|--------|-----|-----------------------|--------|------|
| | Bonita | Naples | All | Bonita | Naples | All | Bonita/Est | Naples | All |
| 0-249,999 | 27 | 101 | 128 | 72 | 259 | 331 | 180 | 728 | 908 |
| 250,000-4 | 70 | 227 | 297 | 64 | 205 | 269 | 72 | 218 | 290 |
| 500,000-7 | 14 | 64 | 78 | 25 | 60 | 85 | 6 | 63 | 69 |
| 750,000-9 | 5 | 30 | 35 | 6 | 30 | 36 | 12 | 36 | 48 |
| 1,000,000 | 10 | 38 | 48 | 9 | 31 | 40 | 9 | 39 | 48 |
| 2,000,000 | 2 | 27 | 29 | 7 | 26 | 33 | 2 | 17 | 19 |
| 5,000,000 | 0 | 5 | 5 | 0 | 6 | 6 | 0 | 2 | 2 |
| Totals | 128 | 492 | 620 | 183 | 617 | 800 | 281 | 1103 | 1384 |

| Price Cate | MAY 2010 PENDED SALES | | | MAY 2011 PENDED SALES | | | May 2012 PENDED SALES | | |
|------------|-----------------------|--------|------|-----------------------|--------|------|-----------------------|--------|------|
| | Bonita/Est | Naples | All | Bonita | Naples | All | Bonita/Est | Naples | All |
| 0-249,999 | 202 | 616 | 818 | 149 | 626 | 775 | 146 | 621 | 767 |
| 250,000-4 | 71 | 211 | 282 | 61 | 204 | 265 | 80 | 242 | 322 |
| 500,000-7 | 13 | 44 | 57 | 19 | 72 | 91 | 25 | 75 | 100 |
| 750,000-9 | 5 | 37 | 42 | 5 | 34 | 39 | 8 | 38 | 46 |
| 1,000,000 | 5 | 42 | 47 | 7 | 52 | 59 | 18 | 55 | 73 |
| 2,000,000 | 1 | 25 | 26 | 3 | 20 | 23 | 3 | 25 | 28 |
| 5,000,000 | 0 | 3 | 3 | 0 | 6 | 6 | 0 | 6 | 6 |
| Totals | 297 | 978 | 1275 | 244 | 1014 | 1258 | 280 | 1062 | 1342 |

| Price Cate | MAY 2013 PENDED SALES | | | MAY 2014 PENDED SALES | | | May 2015 PENDED SALES | | |
|------------|-----------------------|--------|------|-----------------------|--------|------|-----------------------|--------|------|
| | Bonita/Est | Naples | All | Bonita | Naples | All | Bonita/Est | Naples | All |
| 0-249,999 | 142 | 599 | 741 | 148 | 593 | 741 | 120 | 407 | 527 |
| 250,000-4 | 119 | 304 | 423 | 140 | 386 | 526 | 145 | 431 | 576 |
| 500,000-7 | 28 | 85 | 113 | 26 | 118 | 144 | 44 | 125 | 169 |
| 750,000-9 | 16 | 50 | 66 | 14 | 59 | 73 | 6 | 55 | 61 |
| 1,000,000 | 10 | 72 | 82 | 15 | 77 | 92 | 13 | 77 | 90 |
| 2,000,000 | 1 | 37 | 38 | 1 | 45 | 46 | 6 | 45 | 51 |
| 5,000,000 | 0 | 5 | 5 | 0 | 15 | 15 | 0 | 9 | 9 |
| Totals | 316 | 1152 | 1468 | 344 | 1293 | 1637 | 334 | 1149 | 1483 |

| COMPARATIVE May PENDED SALES TOTALS | | | | | | | | | | | | |
|-------------------------------------|------|------|------|------|------|------|------|------|------|------|------|------|
| Price Ran | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
| 0-249,999 | 0 | 178 | 94 | 128 | 331 | 908 | 818 | 775 | 767 | 741 | 741 | 527 |
| 250,000-4 | 0 | 738 | 363 | 297 | 269 | 290 | 282 | 265 | 322 | 423 | 526 | 576 |
| 500,000-7 | 0 | 259 | 89 | 78 | 85 | 69 | 57 | 91 | 100 | 113 | 144 | 169 |
| 750,000-9 | 0 | 112 | 51 | 35 | 36 | 48 | 42 | 39 | 46 | 66 | 73 | 61 |
| 1M-2M | 0 | 109 | 50 | 48 | 40 | 48 | 47 | 59 | 73 | 82 | 92 | 90 |
| 2M-5M | 0 | 46 | 36 | 29 | 33 | 19 | 26 | 23 | 28 | 38 | 46 | 51 |
| 5M+ | 0 | 7 | 5 | 5 | 6 | 2 | 3 | 6 | 6 | 5 | 15 | 9 |
| Totals | 0 | 1449 | 688 | 620 | 800 | 1384 | 1275 | 1258 | 1342 | 1468 | 1637 | 1483 |

| COMPARATIVE ROLLING TOTALS OF PENDED SALES DURING THE PAST YEAR | | | | | | | | | | | | |
|---|------|-------|------|------|------|-------|-------|-------|-------|-------|-------|-------|
| Price Ran | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
| 0-249,999 | 0 | 6406 | 1001 | 1141 | 2025 | 6994 | 10528 | 10258 | 8791 | 8529 | 8669 | 7406 |
| 250,000-4 | 0 | 8407 | 5183 | 3330 | 2695 | 2642 | 3476 | 3043 | 3072 | 4007 | 5339 | 6560 |
| 500,000-7 | 0 | 2513 | 1677 | 945 | 777 | 702 | 923 | 892 | 1009 | 1205 | 1599 | 1744 |
| 750,000-9 | 0 | 1346 | 754 | 503 | 405 | 336 | 483 | 453 | 500 | 540 | 749 | 851 |
| 1M-2M | 0 | 1430 | 811 | 604 | 530 | 392 | 557 | 563 | 581 | 732 | 933 | 1073 |
| 2M-5M | 0 | 682 | 360 | 348 | 263 | 204 | 262 | 278 | 284 | 333 | 517 | 501 |
| 5M+ | 0 | 90 | 50 | 67 | 54 | 35 | 43 | 33 | 37 | 50 | 81 | 134 |
| Totals | 0 | 20874 | 9836 | 6938 | 6749 | 11305 | 16272 | 15520 | 14274 | 15396 | 17887 | 18269 |

| COMPARATIVE YEAR TO DATE TOTALS OF PENDED SALES THROUGH CURRENT MONTH | | | | | | | | | | | | |
|---|------|------|------|------|------|------|------|------|------|------|------|------|
| Price Ran | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
| 0-249,999 | 0 | 1288 | 377 | 569 | 1339 | 4185 | 4886 | 5145 | 4465 | 4085 | 4250 | 3311 |
| 250,000-4 | 0 | 3842 | 1869 | 1557 | 1405 | 1356 | 1680 | 1666 | 1761 | 2234 | 2832 | 3437 |
| 500,000-7 | 0 | 1213 | 603 | 518 | 399 | 338 | 473 | 523 | 606 | 692 | 884 | 959 |
| 750,000-9 | 0 | 632 | 311 | 302 | 203 | 170 | 248 | 262 | 286 | 330 | 439 | 487 |
| 1M-2M | 0 | 744 | 359 | 368 | 262 | 205 | 317 | 355 | 373 | 475 | 566 | 622 |
| 2M-5M | 0 | 345 | 193 | 221 | 141 | 99 | 148 | 178 | 192 | 209 | 316 | 308 |
| 5M+ | 0 | 40 | 25 | 44 | 28 | 19 | 25 | 20 | 22 | 35 | 56 | 78 |
| Totals | 0 | 8104 | 3737 | 3579 | 3777 | 6372 | 7777 | 8149 | 7705 | 8060 | 9343 | 9202 |