

John R. Wood Inc., REALTORS
Company Market Share Report
1st Half 2014 Market Share Report

2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	BN01	BHHS	1	4	5	5.10%	\$ 440,000	\$ 1,700,000	\$ 2,140,000	5.41%	0.07%	0.03%
CONDO	BN01	CBRR	1	2	3	3.06%	\$ 546,000	\$ 1,070,000	\$ 1,616,000	4.09%	0.06%	0.02%
CONDO	BN01	DNFR	10	13	23	23.47%	\$ 4,356,500	\$ 5,393,000	\$ 9,749,500	24.67%	0.34%	0.13%
CONDO	BN01	KW_ELITE	3		3	3.06%	\$ 1,424,500		\$ 1,424,500	3.60%	0.05%	0.02%
CONDO	BN01	PREM_PLUS				0.00%				0.00%	0.00%	0.00%
CONDO	BN01	PREM_SOTH	2	2	4	4.08%	\$ 638,000	\$ 1,100,000	\$ 1,738,000	4.40%	0.06%	0.02%
CONDO	BN01	ROYAL_SH	2	1	3	3.06%	\$ 905,000	\$ 524,500	\$ 1,429,500	3.62%	0.05%	0.02%
CONDO	BN01	WOOD	1		1	1.02%	\$ 775,000		\$ 775,000	1.96%	0.03%	0.01%
CONDO	BN01	X-OTHER	29	27	56	57.14%	\$ 10,675,500	\$ 9,973,000	\$ 20,648,500	52.25%	0.72%	0.28%
CONDO	BN01		49	49	98	100.00%	\$ 19,760,500	\$ 19,760,500	\$ 39,521,000	100.00%	1.37%	0.54%
CONDO	BN02	BHHS	1	3	4	5.88%	\$ 143,000	\$ 428,500	\$ 571,500	4.51%	0.02%	0.01%
CONDO	BN02	CBRR	2	1	3	4.41%	\$ 317,500	\$ 200,000	\$ 517,500	4.08%	0.02%	0.01%
CONDO	BN02	DNFR	5	6	11	16.18%	\$ 803,023	\$ 1,065,000	\$ 1,868,023	14.74%	0.06%	0.03%
CONDO	BN02	KW_ELITE	2	1	3	4.41%	\$ 378,000	\$ 196,000	\$ 574,000	4.53%	0.02%	0.01%
CONDO	BN02	PREM_PLUS	2	1	3	4.41%	\$ 341,000	\$ 154,000	\$ 495,000	3.91%	0.02%	0.01%
CONDO	BN02	PREM_SOTH	2		2	2.94%	\$ 332,000		\$ 332,000	2.62%	0.01%	0.00%
CONDO	BN02	ROYAL_SH	3	5	8	11.76%	\$ 517,000	\$ 859,000	\$ 1,376,000	10.86%	0.05%	0.02%
CONDO	BN02	WOOD	3	3	6	8.82%	\$ 466,000	\$ 451,000	\$ 917,000	7.24%	0.03%	0.01%
CONDO	BN02	X-OTHER	14	14	28	41.18%	\$ 3,038,000	\$ 2,982,023	\$ 6,020,023	47.51%	0.21%	0.08%
CONDO	BN02		34	34	68	100.00%	\$ 6,335,523	\$ 6,335,523	\$ 12,671,046	100.00%	0.44%	0.17%
CONDO	BN03	BHHS	1		1	0.46%	\$ 217,854		\$ 217,854	0.40%	0.01%	0.00%
CONDO	BN03	CBRR	2		2	0.92%	\$ 518,294		\$ 518,294	0.94%	0.02%	0.01%
CONDO	BN03	DNFR	24	19	43	19.72%	\$ 6,381,079	\$ 4,856,400	\$ 11,237,479	20.48%	0.39%	0.15%
CONDO	BN03	KW_ELITE	11	25	36	16.51%	\$ 2,576,300	\$ 6,180,800	\$ 8,757,100	15.96%	0.30%	0.12%
CONDO	BN03	PREM_PLUS	3	1	4	1.83%	\$ 660,633	\$ 165,000	\$ 825,633	1.50%	0.03%	0.01%
CONDO	BN03	PREM_SOTH	6	6	12	5.50%	\$ 1,636,000	\$ 1,857,000	\$ 3,493,000	6.37%	0.12%	0.05%
CONDO	BN03	ROYAL_SH	13	8	21	9.63%	\$ 3,632,500	\$ 2,145,000	\$ 5,777,500	10.53%	0.20%	0.08%
CONDO	BN03	WOOD	5	6	11	5.05%	\$ 1,309,800	\$ 1,597,500	\$ 2,907,300	5.30%	0.10%	0.04%
CONDO	BN03	X-OTHER	44	44	88	40.37%	\$ 10,503,109	\$ 10,633,869	\$ 21,136,978	38.52%	0.73%	0.29%
CONDO	BN03		109	109	218	100.00%	\$ 27,435,569	\$ 27,435,569	\$ 54,871,138	100.00%	1.90%	0.75%
CONDO	BN04	BHHS	5	5	10	4.55%	\$ 1,946,000	\$ 1,529,000	\$ 3,475,000	2.69%	0.12%	0.05%
CONDO	BN04	CBRR	2	1	3	1.36%	\$ 472,000	\$ 182,000	\$ 654,000	0.51%	0.02%	0.01%
CONDO	BN04	DNFR	7	5	12	5.45%	\$ 4,239,050	\$ 2,225,000	\$ 6,464,050	5.01%	0.22%	0.09%
CONDO	BN04	KW_ELITE	5	2	7	3.18%	\$ 2,343,000	\$ 635,000	\$ 2,978,000	2.31%	0.10%	0.04%
CONDO	BN04	PREM_PLUS	3		3	1.36%	\$ 1,053,000		\$ 1,053,000	0.82%	0.04%	0.01%
CONDO	BN04	PREM_SOTH	36	46	82	37.27%	\$ 24,522,525	\$ 33,754,250	\$ 58,276,775	45.15%	2.02%	0.80%
CONDO	BN04	ROYAL_SH	14	18	32	14.55%	\$ 6,875,500	\$ 8,430,350	\$ 15,305,850	11.86%	0.53%	0.21%
CONDO	BN04	WOOD	30	28	58	26.36%	\$ 17,793,650	\$ 15,386,725	\$ 33,180,375	25.71%	1.15%	0.46%
CONDO	BN04	X-OTHER	8	5	13	5.91%	\$ 5,295,500	\$ 2,397,900	\$ 7,693,400	5.96%	0.27%	0.11%
CONDO	BN04		110	110	220	100.00%	\$ 64,540,225	\$ 64,540,225	\$ 129,080,450	100.00%	4.47%	1.77%
CONDO	BN05	BHHS	3	12	15	7.43%	\$ 2,236,000	\$ 6,262,500	\$ 8,498,500	9.20%	0.29%	0.12%
CONDO	BN05	CBRR	3	5	8	3.96%	\$ 1,734,000	\$ 2,538,000	\$ 4,272,000	4.63%	0.15%	0.06%
CONDO	BN05	DNFR	11	3	14	6.93%	\$ 4,416,000	\$ 925,000	\$ 5,341,000	5.78%	0.19%	0.07%
CONDO	BN05	KW_ELITE	6	9	15	7.43%	\$ 2,622,000	\$ 4,231,600	\$ 6,853,600	7.42%	0.24%	0.09%
CONDO	BN05	PREM_PLUS	2	3	5	2.48%	\$ 580,000	\$ 646,000	\$ 1,226,000	1.33%	0.04%	0.02%
CONDO	BN05	PREM_SOTH	12	9	21	10.40%	\$ 3,412,000	\$ 2,808,000	\$ 6,220,000	6.74%	0.22%	0.09%
CONDO	BN05	ROYAL_SH	5	6	11	5.45%	\$ 2,362,500	\$ 1,858,500	\$ 4,221,000	4.57%	0.15%	0.06%
CONDO	BN05	WOOD	28	35	63	31.19%	\$ 15,867,580	\$ 18,108,900	\$ 33,976,480	36.79%	1.18%	0.47%
CONDO	BN05	X-OTHER	31	19	50	24.75%	\$ 12,944,050	\$ 8,795,630	\$ 21,739,680	23.54%	0.75%	0.30%
CONDO	BN05		101	101	202	100.00%	\$ 46,174,130	\$ 46,174,130	\$ 92,348,260	100.00%	3.20%	1.27%

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CONDO	BN06	BHHS		1	1	1.67%		\$ 100,000	\$ 100,000	1.37%	0.00%	0.00%
CONDO	BN06	CBRR		2	2	3.33%		\$ 256,500	\$ 256,500	3.53%	0.01%	0.00%
CONDO	BN06	DNFR	6	4	10	16.67%	\$ 800,000	\$ 399,513	\$ 1,199,513	16.49%	0.04%	0.02%
CONDO	BN06	KW_ELITE	2	1	3	5.00%	\$ 217,013	\$ 165,000	\$ 382,013	5.25%	0.01%	0.01%
CONDO	BN06	PREM_PLUS		1	1	1.67%		\$ 90,000	\$ 90,000	1.24%	0.00%	0.00%
CONDO	BN06	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	BN06	ROYAL_SH	1	3	4	6.67%	\$ 86,500	\$ 362,750	\$ 449,250	6.18%	0.02%	0.01%
CONDO	BN06	WOOD	3	3	6	10.00%	\$ 360,000	\$ 277,500	\$ 637,500	8.76%	0.02%	0.01%
CONDO	BN06	X-OTHER	18	15	33	55.00%	\$ 2,173,750	\$ 1,986,000	\$ 4,159,750	57.18%	0.14%	0.06%
CONDO	BN06		30	30	60	100.00%	\$ 3,637,263	\$ 3,637,263	\$ 7,274,526	100.00%	0.25%	0.10%
CONDO	BN07	BHHS		2	2	2.63%		\$ 285,000	\$ 285,000	2.47%	0.01%	0.00%
CONDO	BN07	CBRR	3	3	3	3.95%	\$ 497,000		\$ 497,000	4.31%	0.02%	0.01%
CONDO	BN07	DNFR	5	2	7	9.21%	\$ 855,000	\$ 255,000	\$ 1,110,000	9.62%	0.04%	0.02%
CONDO	BN07	KW_ELITE	1		1	1.32%	\$ 128,000		\$ 128,000	1.11%	0.00%	0.00%
CONDO	BN07	PREM_PLUS				0.00%				0.00%	0.00%	0.00%
CONDO	BN07	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	BN07	ROYAL_SH	1	5	6	7.89%	\$ 178,500	\$ 700,950	\$ 879,450	7.62%	0.03%	0.01%
CONDO	BN07	WOOD	12	12	24	31.58%	\$ 1,795,408	\$ 1,773,808	\$ 3,569,216	30.94%	0.12%	0.05%
CONDO	BN07	X-OTHER	16	17	33	43.42%	\$ 2,314,950	\$ 2,754,100	\$ 5,069,050	43.93%	0.18%	0.07%
CONDO	BN07		38	38	76	100.00%	\$ 5,768,858	\$ 5,768,858	\$ 11,537,716	100.00%	0.40%	0.16%
CONDO	BN08	BHHS				0.00%				0.00%	0.00%	0.00%
CONDO	BN08	CBRR				0.00%				0.00%	0.00%	0.00%
CONDO	BN08	DNFR	1	3	4	9.52%	\$ 105,000	\$ 363,000	\$ 468,000	10.71%	0.02%	0.01%
CONDO	BN08	KW_ELITE	1	1	2	4.76%	\$ 81,752	\$ 105,000	\$ 186,752	4.27%	0.01%	0.00%
CONDO	BN08	PREM_PLUS		1	1	2.38%		\$ 68,000	\$ 68,000	1.56%	0.00%	0.00%
CONDO	BN08	PREM_SOTH	1		1	2.38%	\$ 100,000		\$ 100,000	2.29%	0.00%	0.00%
CONDO	BN08	ROYAL_SH	2	2	4	9.52%	\$ 265,000	\$ 209,000	\$ 474,000	10.85%	0.02%	0.01%
CONDO	BN08	WOOD	1		1	2.38%	\$ 175,000		\$ 175,000	4.00%	0.01%	0.00%
CONDO	BN08	X-OTHER	15	14	29	69.05%	\$ 1,458,300	\$ 1,440,052	\$ 2,898,352	66.32%	0.10%	0.04%
CONDO	BN08		21	21	42	100.00%	\$ 2,185,052	\$ 2,185,052	\$ 4,370,104	100.00%	0.15%	0.06%
CONDO	BN09	BHHS	1	1	2	2.86%	\$ 232,000	\$ 180,000	\$ 412,000	2.89%	0.01%	0.01%
CONDO	BN09	CBRR	2	2	4	5.71%	\$ 440,000	\$ 410,000	\$ 850,000	5.96%	0.03%	0.01%
CONDO	BN09	DNFR	5	2	7	10.00%	\$ 868,000	\$ 370,000	\$ 1,238,000	8.68%	0.04%	0.02%
CONDO	BN09	KW_ELITE	1	3	4	5.71%	\$ 124,000	\$ 579,500	\$ 703,500	4.93%	0.02%	0.01%
CONDO	BN09	PREM_PLUS	4	3	7	10.00%	\$ 856,500	\$ 656,500	\$ 1,513,000	10.61%	0.05%	0.02%
CONDO	BN09	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	BN09	ROYAL_SH	3	8	11	15.71%	\$ 606,500	\$ 1,736,000	\$ 2,342,500	16.43%	0.08%	0.03%
CONDO	BN09	WOOD	5	1	6	8.57%	\$ 900,000	\$ 255,000	\$ 1,155,000	8.10%	0.04%	0.02%
CONDO	BN09	X-OTHER	14	15	29	41.43%	\$ 3,103,000	\$ 2,943,000	\$ 6,046,000	42.40%	0.21%	0.08%
CONDO	BN09		35	35	70	100.00%	\$ 7,130,000	\$ 7,130,000	\$ 14,260,000	100.00%	0.49%	0.20%
CONDO	BN10	BHHS				0.00%				0.00%	0.00%	0.00%
CONDO	BN10	CBRR		1	1	2.50%		\$ 105,000	\$ 105,000	2.12%	0.00%	0.00%
CONDO	BN10	DNFR	2	2	4	10.00%	\$ 495,000	\$ 425,000	\$ 920,000	18.55%	0.03%	0.01%
CONDO	BN10	KW_ELITE		1	1	2.50%		\$ 105,000	\$ 105,000	2.12%	0.00%	0.00%
CONDO	BN10	PREM_PLUS	1	1	2	5.00%	\$ 49,900	\$ 109,000	\$ 158,900	3.20%	0.01%	0.00%
CONDO	BN10	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	BN10	ROYAL_SH	2	1	3	7.50%	\$ 229,000	\$ 81,000	\$ 310,000	6.25%	0.01%	0.00%
CONDO	BN10	WOOD	2		2	5.00%	\$ 240,000		\$ 240,000	4.84%	0.01%	0.00%
CONDO	BN10	X-OTHER	13	14	27	67.50%	\$ 1,466,500	\$ 1,655,400	\$ 3,121,900	62.93%	0.11%	0.04%
CONDO	BN10		20	20	40	100.00%	\$ 2,480,400	\$ 2,480,400	\$ 4,960,800	100.00%	0.17%	0.07%

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CONDO	BN11	BHHS	1	1	2	3.13%	\$ 275,000	\$ 167,500	\$ 442,500	2.76%	0.02%	0.01%
CONDO	BN11	CBRR	1		1	1.56%	\$ 208,500		\$ 208,500	1.30%	0.01%	0.00%
CONDO	BN11	DNFR	6	4	10	15.63%	\$ 1,896,000	\$ 1,053,500	\$ 2,949,500	18.42%	0.10%	0.04%
CONDO	BN11	KW_ELITE	1	4	5	7.81%	\$ 437,500	\$ 843,500	\$ 1,281,000	8.00%	0.04%	0.02%
CONDO	BN11	PREM_PLUS		1	1	1.56%		\$ 437,500	\$ 437,500	2.73%	0.02%	0.01%
CONDO	BN11	PREM_SOTH	1	4	5	7.81%	\$ 110,000	\$ 1,096,000	\$ 1,206,000	7.53%	0.04%	0.02%
CONDO	BN11	ROYAL_SH	6	1	7	10.94%	\$ 1,317,000	\$ 90,000	\$ 1,407,000	8.79%	0.05%	0.02%
CONDO	BN11	WOOD	3	1	4	6.25%	\$ 997,900	\$ 168,000	\$ 1,165,900	7.28%	0.04%	0.02%
CONDO	BN11	X-OTHER	13	16	29	45.31%	\$ 2,763,586	\$ 4,149,486	\$ 6,913,072	43.18%	0.24%	0.09%
CONDO	BN11		32	32	64	100.00%	\$ 8,005,486	\$ 8,005,486	\$ 16,010,972	100.00%	0.55%	0.22%
CONDO	BN12	BHHS	5	5	10	8.06%	\$ 774,900	\$ 1,045,900	\$ 1,820,800	7.70%	0.06%	0.02%
CONDO	BN12	CBRR				0.00%				0.00%	0.00%	0.00%
CONDO	BN12	DNFR	10	2	12	9.68%	\$ 1,849,229	\$ 405,000	\$ 2,254,229	9.53%	0.08%	0.03%
CONDO	BN12	KW_ELITE	1		1	0.81%	\$ 265,000		\$ 265,000	1.12%	0.01%	0.00%
CONDO	BN12	PREM_PLUS	1	2	3	2.42%	\$ 217,500	\$ 469,000	\$ 686,500	2.90%	0.02%	0.01%
CONDO	BN12	PREM_SOTH	7	11	18	14.52%	\$ 1,074,900	\$ 1,580,300	\$ 2,655,200	11.23%	0.09%	0.04%
CONDO	BN12	ROYAL_SH	3	1	4	3.23%	\$ 608,400	\$ 232,000	\$ 840,400	3.55%	0.03%	0.01%
CONDO	BN12	WOOD	15	18	33	26.61%	\$ 3,336,000	\$ 2,988,900	\$ 6,324,900	26.74%	0.22%	0.09%
CONDO	BN12	X-OTHER	20	23	43	34.68%	\$ 3,700,326	\$ 5,105,155	\$ 8,805,481	37.23%	0.31%	0.12%
CONDO	BN12		62	62	124	100.00%	\$ 11,826,255	\$ 11,826,255	\$ 23,652,510	100.00%	0.82%	0.32%
CONDO	BN13	BHHS									0.00%	0.00%
CONDO	BN13	CBRR									0.00%	0.00%
CONDO	BN13	DNFR									0.00%	0.00%
CONDO	BN13	KW_ELITE									0.00%	0.00%
CONDO	BN13	PREM_PLUS									0.00%	0.00%
CONDO	BN13	PREM_SOTH									0.00%	0.00%
CONDO	BN13	ROYAL_SH									0.00%	0.00%
CONDO	BN13	WOOD									0.00%	0.00%
CONDO	BN13	X-OTHER									0.00%	0.00%
CONDO	BN13					0.00%				0.00%	0.00%	0.00%
CONDO	ES01	BHHS	12	9	21	8.33%	\$ 2,844,000	\$ 1,945,250	\$ 4,789,250	7.28%	0.17%	0.07%
CONDO	ES01	CBRR	2	2	4	1.59%	\$ 412,000	\$ 299,500	\$ 711,500	1.08%	0.02%	0.01%
CONDO	ES01	DNFR	38	36	74	29.37%	\$ 9,939,800	\$ 9,225,400	\$ 19,165,200	29.15%	0.66%	0.26%
CONDO	ES01	KW_ELITE	2	3	5	1.98%	\$ 355,601	\$ 859,500	\$ 1,215,101	1.85%	0.04%	0.02%
CONDO	ES01	PREM_PLUS	1	1	2	0.79%	\$ 114,500	\$ 297,000	\$ 411,500	0.63%	0.01%	0.01%
CONDO	ES01	PREM_SOTH	4		4	1.59%	\$ 885,000		\$ 885,000	1.35%	0.03%	0.01%
CONDO	ES01	ROYAL_SH	3	3	6	2.38%	\$ 1,142,000	\$ 1,007,960	\$ 2,149,960	3.27%	0.07%	0.03%
CONDO	ES01	WOOD	13	13	26	10.32%	\$ 4,418,100	\$ 3,667,850	\$ 8,085,950	12.30%	0.28%	0.11%
CONDO	ES01	X-OTHER	51	59	110	43.65%	\$ 12,761,710	\$ 15,570,251	\$ 28,331,961	43.09%	0.98%	0.39%
CONDO	ES01		126	126	252	100.00%	\$ 32,872,711	\$ 32,872,711	\$ 65,745,422	100.00%	2.28%	0.90%
CONDO	ES02	BHHS	1	1	2	3.33%	\$ 150,000	\$ 136,000	\$ 286,000	3.13%	0.01%	0.00%
CONDO	ES02	CBRR	1		1	1.67%	\$ 150,000		\$ 150,000	1.64%	0.01%	0.00%
CONDO	ES02	DNFR	3	1	4	6.67%	\$ 481,000	\$ 185,000	\$ 666,000	7.29%	0.02%	0.01%
CONDO	ES02	KW_ELITE	2	5	7	11.67%	\$ 328,000	\$ 767,500	\$ 1,095,500	12.00%	0.04%	0.02%
CONDO	ES02	PREM_PLUS	1		1	1.67%	\$ 160,000		\$ 160,000	1.75%	0.01%	0.00%
CONDO	ES02	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	ES02	ROYAL_SH	2		2	3.33%	\$ 265,000		\$ 265,000	2.90%	0.01%	0.00%
CONDO	ES02	WOOD				0.00%				0.00%	0.00%	0.00%
CONDO	ES02	X-OTHER	20	23	43	71.67%	\$ 3,030,900	\$ 3,476,400	\$ 6,507,300	71.28%	0.23%	0.09%
CONDO	ES02		30	30	60	100.00%	\$ 4,564,900	\$ 4,564,900	\$ 9,129,800	100.00%	0.32%	0.13%

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CONDO	ES03	BHHS	1	5	6	5.66%	\$ 158,000	\$ 1,035,500	\$ 1,193,500	6.14%	0.04%	0.02%
CONDO	ES03	CBRR		1	1	0.94%		\$ 192,500	\$ 192,500	0.99%	0.01%	0.00%
CONDO	ES03	DNFR	9	4	13	12.26%	\$ 1,882,654	\$ 1,177,500	\$ 3,060,154	15.74%	0.11%	0.04%
CONDO	ES03	KW_ELITE	6	8	14	13.21%	\$ 1,308,000	\$ 1,186,400	\$ 2,494,400	12.83%	0.09%	0.03%
CONDO	ES03	PREM_PLUS	2		2	1.89%	\$ 462,000		\$ 462,000	2.38%	0.02%	0.01%
CONDO	ES03	PREM_SOTH	1	1	2	1.89%	\$ 128,900	\$ 120,000	\$ 248,900	1.28%	0.01%	0.00%
CONDO	ES03	ROYAL_SH	4	2	6	5.66%	\$ 763,000	\$ 373,000	\$ 1,136,000	5.84%	0.04%	0.02%
CONDO	ES03	WOOD	1	1	2	1.89%	\$ 128,000	\$ 121,000	\$ 249,000	1.28%	0.01%	0.00%
CONDO	ES03	X-OTHER	29	31	60	56.60%	\$ 4,892,536	\$ 5,517,190	\$ 10,409,726	53.53%	0.36%	0.14%
CONDO	ES03		53	53	106	100.00%	\$ 9,723,090	\$ 9,723,090	\$ 19,446,180	100.00%	0.67%	0.27%
CONDO	NA01	BHHS	5	2	7	1.76%	\$ 1,981,000	\$ 384,000	\$ 2,365,000	1.07%	0.08%	0.03%
CONDO	NA01	CBRR	15	18	33	8.29%	\$ 7,453,200	\$ 10,122,100	\$ 17,575,300	7.99%	0.61%	0.24%
CONDO	NA01	DNFR	36	47	83	20.85%	\$ 17,805,488	\$ 22,046,300	\$ 39,851,788	18.11%	1.38%	0.55%
CONDO	NA01	KW_ELITE	5	5	10	2.51%	\$ 2,069,000	\$ 959,000	\$ 3,028,000	1.38%	0.10%	0.04%
CONDO	NA01	PREM_PLUS	6	9	15	3.77%	\$ 2,025,500	\$ 2,546,500	\$ 4,572,000	2.08%	0.16%	0.06%
CONDO	NA01	PREM_SOTH	17	14	31	7.79%	\$ 14,204,225	\$ 13,630,000	\$ 27,834,225	12.65%	0.96%	0.38%
CONDO	NA01	ROYAL_SH	1	3	4	1.01%	\$ 2,075,000	\$ 3,360,000	\$ 5,435,000	2.47%	0.19%	0.07%
CONDO	NA01	WOOD	14	16	30	7.54%	\$ 9,546,900	\$ 8,547,063	\$ 18,093,963	8.22%	0.63%	0.25%
CONDO	NA01	X-OTHER	100	85	185	46.48%	\$ 52,881,250	\$ 48,446,600	\$ 101,327,850	46.04%	3.51%	1.39%
CONDO	NA01		199	199	398	100.00%	\$ 110,041,563	\$ 110,041,563	\$ 220,083,126	100.00%	7.63%	3.02%
CONDO	NA02	BHHS		1	1	0.66%		\$ 1,175,000	\$ 1,175,000	0.88%	0.04%	0.02%
CONDO	NA02	CBRR	2	5	7	4.61%	\$ 1,331,000	\$ 2,894,900	\$ 4,225,900	3.16%	0.15%	0.06%
CONDO	NA02	DNFR	11	3	14	9.21%	\$ 12,098,500	\$ 3,775,000	\$ 15,873,500	11.86%	0.55%	0.22%
CONDO	NA02	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA02	PREM_PLUS	4	1	5	3.29%	\$ 1,622,500	\$ 320,000	\$ 1,942,500	1.45%	0.07%	0.03%
CONDO	NA02	PREM_SOTH	4	2	6	3.95%	\$ 9,057,000	\$ 1,045,000	\$ 10,102,000	7.55%	0.35%	0.14%
CONDO	NA02	ROYAL_SH	2	1	3	1.97%	\$ 1,449,000	\$ 385,000	\$ 1,834,000	1.37%	0.06%	0.03%
CONDO	NA02	WOOD	11	10	21	13.82%	\$ 7,943,500	\$ 6,790,008	\$ 14,733,508	11.01%	0.51%	0.20%
CONDO	NA02	X-OTHER	42	53	95	62.50%	\$ 33,397,408	\$ 50,514,000	\$ 83,911,408	62.72%	2.91%	1.15%
CONDO	NA02		76	76	152	100.00%	\$ 66,898,908	\$ 66,898,908	\$ 133,797,816	100.00%	4.64%	1.84%
CONDO	NA03	BHHS				0.00%				0.00%	0.00%	0.00%
CONDO	NA03	CBRR				0.00%				0.00%	0.00%	0.00%
CONDO	NA03	DNFR	1	1	2	20.00%	\$ 245,500	\$ 355,000	\$ 600,500	26.66%	0.02%	0.01%
CONDO	NA03	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA03	PREM_PLUS	2		2	20.00%	\$ 325,909		\$ 325,909	14.47%	0.01%	0.00%
CONDO	NA03	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	NA03	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
CONDO	NA03	WOOD	1	2	3	30.00%	\$ 355,000	\$ 465,000	\$ 820,000	36.40%	0.03%	0.01%
CONDO	NA03	X-OTHER	1	2	3	30.00%	\$ 200,000	\$ 306,409	\$ 506,409	22.48%	0.02%	0.01%
CONDO	NA03		5	5	10	100.00%	\$ 1,126,409	\$ 1,126,409	\$ 2,252,818	100.00%	0.08%	0.03%
CONDO	NA04	BHHS	1	6	7	1.76%	\$ 530,000	\$ 4,790,000	\$ 5,320,000	1.16%	0.18%	0.07%
CONDO	NA04	CBRR	8	8	16	4.02%	\$ 10,273,000	\$ 9,767,000	\$ 20,040,000	4.39%	0.69%	0.28%
CONDO	NA04	DNFR	47	43	90	22.61%	\$ 40,989,400	\$ 34,803,400	\$ 75,792,800	16.59%	2.63%	1.04%
CONDO	NA04	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA04	PREM_PLUS	9	8	17	4.27%	\$ 5,945,500	\$ 4,116,500	\$ 10,062,000	2.20%	0.35%	0.14%
CONDO	NA04	PREM_SOTH	59	66	125	31.41%	\$ 97,067,400	\$ 109,665,500	\$ 206,732,900	45.24%	7.16%	2.84%
CONDO	NA04	ROYAL_SH	5	3	8	2.01%	\$ 4,075,000	\$ 1,998,000	\$ 6,073,000	1.33%	0.21%	0.08%
CONDO	NA04	WOOD	35	49	84	21.11%	\$ 40,967,000	\$ 51,963,000	\$ 92,930,000	20.34%	3.22%	1.28%
CONDO	NA04	X-OTHER	35	16	51	12.81%	\$ 28,638,000	\$ 11,381,900	\$ 40,019,900	8.76%	1.39%	0.55%
CONDO	NA04		199	199	398	100.00%	\$ 228,485,300	\$ 228,485,300	\$ 456,970,600	100.00%	15.83%	6.27%

John R. Wood Inc., REALTORS
Company Market Share Report
1st Half 2014 Market Share Report

2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	NA05	BHHS	7	9	16	2.66%	\$ 2,617,000	\$ 6,333,500	\$ 8,950,500	1.46%	0.31%	0.12%
CONDO	NA05	CBRR	20	24	44	7.31%	\$ 22,966,526	\$ 9,479,900	\$ 32,446,426	5.29%	1.12%	0.45%
CONDO	NA05	DNFR	48	45	93	15.45%	\$ 33,940,750	\$ 32,343,500	\$ 66,284,250	10.81%	2.30%	0.91%
CONDO	NA05	KW_ELITE	1		1	0.17%	\$ 755,000		\$ 755,000	0.12%	0.03%	0.01%
CONDO	NA05	PREM_PLUS	21	13	34	5.65%	\$ 17,867,400	\$ 14,172,000	\$ 32,039,400	5.22%	1.11%	0.44%
CONDO	NA05	PREM_SOTH	59	89	148	24.58%	\$ 86,661,892	\$ 133,397,168	\$ 220,059,060	35.88%	7.62%	3.02%
CONDO	NA05	ROYAL_SH	4	3	7	1.16%	\$ 4,690,000	\$ 1,960,000	\$ 6,650,000	1.08%	0.23%	0.09%
CONDO	NA05	WOOD	58	56	114	18.94%	\$ 68,610,800	\$ 70,550,500	\$ 139,161,300	22.69%	4.82%	1.91%
CONDO	NA05	X-OTHER	83	62	145	24.09%	\$ 68,523,900	\$ 38,396,700	\$ 106,920,600	17.43%	3.70%	1.47%
CONDO	NA05		301	301	602	100.00%	\$ 306,633,268	\$ 306,633,268	\$ 613,266,536	100.00%	21.25%	8.42%
CONDO	NA06	BHHS	1	2	3	1.40%	\$ 290,000	\$ 1,498,375	\$ 1,788,375	1.11%	0.06%	0.02%
CONDO	NA06	CBRR	8	8	16	7.48%	\$ 4,835,500	\$ 4,293,000	\$ 9,128,500	5.65%	0.32%	0.13%
CONDO	NA06	DNFR	14	16	30	14.02%	\$ 9,617,000	\$ 12,485,000	\$ 22,102,000	13.68%	0.77%	0.30%
CONDO	NA06	KW_ELITE		1	1	0.47%		\$ 110,000	\$ 110,000	0.07%	0.00%	0.00%
CONDO	NA06	PREM_PLUS	13	12	25	11.68%	\$ 7,867,500	\$ 7,488,500	\$ 15,356,000	9.51%	0.53%	0.21%
CONDO	NA06	PREM_SOTH	14	15	29	13.55%	\$ 16,808,500	\$ 15,800,000	\$ 32,608,500	20.19%	1.13%	0.45%
CONDO	NA06	ROYAL_SH	1	1	2	0.93%	\$ 1,325,000	\$ 530,000	\$ 1,855,000	1.15%	0.06%	0.03%
CONDO	NA06	WOOD	24	14	38	17.76%	\$ 16,535,600	\$ 9,449,600	\$ 25,985,200	16.03%	0.90%	0.36%
CONDO	NA06	X-OTHER	32	38	70	32.71%	\$ 23,479,560	\$ 29,104,185	\$ 52,583,745	32.56%	1.82%	0.72%
CONDO	NA06		107	107	214	100.00%	\$ 80,758,660	\$ 80,758,660	\$ 161,517,320	100.00%	5.60%	2.22%
CONDO	NA07	BHHS									0.00%	0.00%
CONDO	NA07	CBRR									0.00%	0.00%
CONDO	NA07	DNFR									0.00%	0.00%
CONDO	NA07	KW_ELITE									0.00%	0.00%
CONDO	NA07	PREM_PLUS									0.00%	0.00%
CONDO	NA07	PREM_SOTH									0.00%	0.00%
CONDO	NA07	ROYAL_SH									0.00%	0.00%
CONDO	NA07	WOOD									0.00%	0.00%
CONDO	NA07	X-OTHER									0.00%	0.00%
CONDO	NA07					0.00%				0.00%	0.00%	0.00%
CONDO	NA08	BHHS	1	1	2	1.85%	\$ 295,000	\$ 295,000	\$ 590,000	1.59%	0.02%	0.01%
CONDO	NA08	CBRR	2	5	7	6.48%	\$ 635,000	\$ 1,704,500	\$ 2,339,500	6.29%	0.08%	0.03%
CONDO	NA08	DNFR	13	9	22	20.37%	\$ 4,634,000	\$ 3,214,000	\$ 7,848,000	21.12%	0.27%	0.11%
CONDO	NA08	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA08	PREM_PLUS	6	9	15	13.89%	\$ 2,295,500	\$ 3,586,400	\$ 5,881,900	15.83%	0.20%	0.08%
CONDO	NA08	PREM_SOTH	1	6	7	6.48%	\$ 899,900	\$ 1,864,900	\$ 2,764,800	7.44%	0.10%	0.04%
CONDO	NA08	ROYAL_SH	1	1	2	1.85%	\$ 215,000	\$ 120,000	\$ 335,000	0.90%	0.01%	0.00%
CONDO	NA08	WOOD	6	5	11	10.19%	\$ 2,016,000	\$ 2,295,000	\$ 4,311,000	11.60%	0.15%	0.06%
CONDO	NA08	X-OTHER	24	18	42	38.89%	\$ 7,592,400	\$ 5,503,000	\$ 13,095,400	35.24%	0.45%	0.18%
CONDO	NA08		54	54	108	100.00%	\$ 18,582,800	\$ 18,582,800	\$ 37,165,600	100.00%	1.29%	0.51%
CONDO	NA09	BHHS	4	3	7	5.65%	\$ 559,500	\$ 718,000	\$ 1,277,500	6.18%	0.04%	0.02%
CONDO	NA09	CBRR	1	2	3	2.42%	\$ 260,000	\$ 346,500	\$ 606,500	2.93%	0.02%	0.01%
CONDO	NA09	DNFR	3	7	10	8.06%	\$ 408,000	\$ 1,093,650	\$ 1,501,650	7.26%	0.05%	0.02%
CONDO	NA09	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA09	PREM_PLUS	5	6	11	8.87%	\$ 708,150	\$ 960,900	\$ 1,669,050	8.07%	0.06%	0.02%
CONDO	NA09	PREM_SOTH	3	4	7	5.65%	\$ 525,000	\$ 1,343,000	\$ 1,868,000	9.03%	0.06%	0.03%
CONDO	NA09	ROYAL_SH	1	1	2	1.61%	\$ 226,990	\$ 143,000	\$ 369,990	1.79%	0.01%	0.01%
CONDO	NA09	WOOD	5	3	8	6.45%	\$ 799,400	\$ 273,400	\$ 1,072,800	5.19%	0.04%	0.01%
CONDO	NA09	X-OTHER	40	36	76	61.29%	\$ 6,853,492	\$ 5,462,082	\$ 12,315,574	59.55%	0.43%	0.17%
CONDO	NA09		62	62	124	100.00%	\$ 10,340,532	\$ 10,340,532	\$ 20,681,064	100.00%	0.72%	0.28%

John R. Wood Inc., REALTORS
Company Market Share Report
1st Half 2014 Market Share Report

2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	NA11	BHHS	10	7	17	5.31%	\$ 2,040,900	\$ 1,028,000	\$ 3,068,900	4.23%	0.11%	0.04%
CONDO	NA11	CBRR	6	4	10	3.13%	\$ 1,587,500	\$ 849,500	\$ 2,437,000	3.36%	0.08%	0.03%
CONDO	NA11	DNFR	23	17	40	12.50%	\$ 4,235,025	\$ 3,645,025	\$ 7,880,050	10.86%	0.27%	0.11%
CONDO	NA11	KW_ELITE	1	2	3	0.94%	\$ 100,000	\$ 615,000	\$ 715,000	0.99%	0.02%	0.01%
CONDO	NA11	PREM_PLUS	13	12	25	7.81%	\$ 2,155,323	\$ 2,126,600	\$ 4,281,923	5.90%	0.15%	0.06%
CONDO	NA11	PREM_SOTH	15	4	19	5.94%	\$ 3,770,900	\$ 1,013,500	\$ 4,784,400	6.60%	0.17%	0.07%
CONDO	NA11	ROYAL_SH	4	6	10	3.13%	\$ 1,515,000	\$ 2,648,500	\$ 4,163,500	5.74%	0.14%	0.06%
CONDO	NA11	WOOD	19	36	55	17.19%	\$ 4,332,800	\$ 8,349,800	\$ 12,682,600	17.49%	0.44%	0.17%
CONDO	NA11	X-OTHER	69	72	141	44.06%	\$ 16,529,450	\$ 15,990,973	\$ 32,520,423	44.83%	1.13%	0.45%
CONDO	NA11		160	160	320	100.00%	\$ 36,266,898	\$ 36,266,898	\$ 72,533,796	100.00%	2.51%	1.00%
CONDO	NA12	BHHS	7	13	20	6.67%	\$ 2,716,000	\$ 5,471,000	\$ 8,187,000	9.19%	0.28%	0.11%
CONDO	NA12	CBRR	6	12	18	6.00%	\$ 1,043,750	\$ 3,110,250	\$ 4,154,000	4.66%	0.14%	0.06%
CONDO	NA12	DNFR	26	26	52	17.33%	\$ 7,515,800	\$ 7,530,275	\$ 15,046,075	16.89%	0.52%	0.21%
CONDO	NA12	KW_ELITE	3	1	4	1.33%	\$ 960,000	\$ 150,000	\$ 1,110,000	1.25%	0.04%	0.02%
CONDO	NA12	PREM_PLUS	16	20	36	12.00%	\$ 3,642,500	\$ 5,930,500	\$ 9,573,000	10.75%	0.33%	0.13%
CONDO	NA12	PREM_SOTH	12	19	31	10.33%	\$ 6,457,000	\$ 9,243,900	\$ 15,700,900	17.63%	0.54%	0.22%
CONDO	NA12	ROYAL_SH		1	1	0.33%		\$ 187,000	\$ 187,000	0.21%	0.01%	0.00%
CONDO	NA12	WOOD	17	14	31	10.33%	\$ 6,393,750	\$ 4,586,500	\$ 10,980,250	12.33%	0.38%	0.15%
CONDO	NA12	X-OTHER	63	44	107	35.67%	\$ 15,810,475	\$ 8,329,850	\$ 24,140,325	27.10%	0.84%	0.33%
CONDO	NA12		150	150	300	100.00%	\$ 44,539,275	\$ 44,539,275	\$ 89,078,550	100.00%	3.09%	1.22%
CONDO	NA13	BHHS		1	1	3.33%		\$ 143,000	\$ 143,000	3.07%	0.00%	0.00%
CONDO	NA13	CBRR	1	2	3	10.00%	\$ 205,000	\$ 410,000	\$ 615,000	13.21%	0.02%	0.01%
CONDO	NA13	DNFR	4	1	5	16.67%	\$ 547,000	\$ 190,700	\$ 737,700	15.85%	0.03%	0.01%
CONDO	NA13	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA13	PREM_PLUS	3	4	7	23.33%	\$ 526,000	\$ 586,175	\$ 1,112,175	23.89%	0.04%	0.02%
CONDO	NA13	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	NA13	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
CONDO	NA13	WOOD	2	1	3	10.00%	\$ 283,500	\$ 135,000	\$ 418,500	8.99%	0.01%	0.01%
CONDO	NA13	X-OTHER	5	6	11	36.67%	\$ 765,875	\$ 862,500	\$ 1,628,375	34.98%	0.06%	0.02%
CONDO	NA13		15	15	30	100.00%	\$ 2,327,375	\$ 2,327,375	\$ 4,654,750	100.00%	0.16%	0.06%
CONDO	NA14	BHHS	12	10	22	7.28%	\$ 2,494,000	\$ 1,448,500	\$ 3,942,500	5.47%	0.14%	0.05%
CONDO	NA14	CBRR	6	6	12	3.97%	\$ 1,008,995	\$ 1,084,000	\$ 2,092,995	2.91%	0.07%	0.03%
CONDO	NA14	DNFR	25	28	53	17.55%	\$ 6,399,050	\$ 7,869,000	\$ 14,268,050	19.81%	0.49%	0.20%
CONDO	NA14	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA14	PREM_PLUS	19	14	33	10.93%	\$ 3,996,500	\$ 3,028,600	\$ 7,025,100	9.75%	0.24%	0.10%
CONDO	NA14	PREM_SOTH	7	9	16	5.30%	\$ 2,453,000	\$ 2,076,000	\$ 4,529,000	6.29%	0.16%	0.06%
CONDO	NA14	ROYAL_SH	3	1	4	1.32%	\$ 617,000	\$ 145,000	\$ 762,000	1.06%	0.03%	0.01%
CONDO	NA14	WOOD	22	13	35	11.59%	\$ 5,998,724	\$ 3,755,000	\$ 9,753,724	13.54%	0.34%	0.13%
CONDO	NA14	X-OTHER	57	70	127	42.05%	\$ 13,046,825	\$ 16,607,994	\$ 29,654,819	41.17%	1.03%	0.41%
CONDO	NA14		151	151	302	100.00%	\$ 36,014,094	\$ 36,014,094	\$ 72,028,188	100.00%	2.50%	0.99%
CONDO	NA15	BHHS	2		2	3.33%	\$ 199,000		\$ 199,000	2.17%	0.01%	0.00%
CONDO	NA15	CBRR	1	4	5	8.33%	\$ 114,500	\$ 537,000	\$ 651,500	7.11%	0.02%	0.01%
CONDO	NA15	DNFR	8	9	17	28.33%	\$ 1,343,500	\$ 1,310,500	\$ 2,654,000	28.98%	0.09%	0.04%
CONDO	NA15	KW_ELITE	1		1	1.67%	\$ 170,000		\$ 170,000	1.86%	0.01%	0.00%
CONDO	NA15	PREM_PLUS	7	6	13	21.67%	\$ 1,062,108	\$ 896,250	\$ 1,958,358	21.38%	0.07%	0.03%
CONDO	NA15	PREM_SOTH		1	1	1.67%		\$ 320,000	\$ 320,000	3.49%	0.01%	0.00%
CONDO	NA15	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
CONDO	NA15	WOOD	1	2	3	5.00%	\$ 171,000	\$ 263,500	\$ 434,500	4.74%	0.02%	0.01%
CONDO	NA15	X-OTHER	10	8	18	30.00%	\$ 1,519,494	\$ 1,252,352	\$ 2,771,846	30.26%	0.10%	0.04%
CONDO	NA15		30	30	60	100.00%	\$ 4,579,602	\$ 4,579,602	\$ 9,159,204	100.00%	0.32%	0.13%

John R. Wood Inc., REALTORS
Company Market Share Report
1st Half 2014 Market Share Report

2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	NA16	BHHS	9	12	21	4.67%	\$ 1,904,950	\$ 2,716,000	\$ 4,620,950	4.66%	0.16%	0.06%
CONDO	NA16	CBRR	10	6	16	3.56%	\$ 2,162,400	\$ 997,700	\$ 3,160,100	3.19%	0.11%	0.04%
CONDO	NA16	DNFR	21	27	48	10.67%	\$ 3,681,400	\$ 5,051,900	\$ 8,733,300	8.81%	0.30%	0.12%
CONDO	NA16	KW_ELITE	3	1	4	0.89%	\$ 1,636,500	\$ 129,000	\$ 1,765,500	1.78%	0.06%	0.02%
CONDO	NA16	PREM_PLUS	17	24	41	9.11%	\$ 3,292,500	\$ 5,332,500	\$ 8,625,000	8.70%	0.30%	0.12%
CONDO	NA16	PREM_SOTH	7	17	24	5.33%	\$ 2,177,000	\$ 7,773,300	\$ 9,950,300	10.04%	0.34%	0.14%
CONDO	NA16	ROYAL_SH	5	1	6	1.33%	\$ 1,154,000	\$ 155,000	\$ 1,309,000	1.32%	0.05%	0.02%
CONDO	NA16	WOOD	45	52	97	21.56%	\$ 12,317,500	\$ 10,584,050	\$ 22,901,550	23.10%	0.79%	0.31%
CONDO	NA16	X-OTHER	108	85	193	42.89%	\$ 21,243,593	\$ 16,830,393	\$ 38,073,986	38.40%	1.32%	0.52%
CONDO	NA16		225	225	450	100.00%	\$ 49,569,843	\$ 49,569,843	\$ 99,139,686	100.00%	3.44%	1.36%
CONDO	NA17	BHHS	10	14	24	4.51%	\$ 1,412,500	\$ 1,959,500	\$ 3,372,000	4.58%	0.12%	0.05%
CONDO	NA17	CBRR	16	10	26	4.89%	\$ 2,307,900	\$ 1,500,750	\$ 3,808,650	5.17%	0.13%	0.05%
CONDO	NA17	DNFR	32	30	62	11.65%	\$ 4,462,578	\$ 4,341,398	\$ 8,803,976	11.96%	0.31%	0.12%
CONDO	NA17	KW_ELITE	2		2	0.38%	\$ 275,000		\$ 275,000	0.37%	0.01%	0.00%
CONDO	NA17	PREM_PLUS	28	30	58	10.90%	\$ 4,402,270	\$ 4,768,100	\$ 9,170,370	12.46%	0.32%	0.13%
CONDO	NA17	PREM_SOTH	5	2	7	1.32%	\$ 661,000	\$ 227,500	\$ 888,500	1.21%	0.03%	0.01%
CONDO	NA17	ROYAL_SH		3	3	0.56%		\$ 537,000	\$ 537,000	0.73%	0.02%	0.01%
CONDO	NA17	WOOD	18	10	28	5.26%	\$ 2,818,100	\$ 1,348,650	\$ 4,166,750	5.66%	0.14%	0.06%
CONDO	NA17	X-OTHER	155	167	322	60.53%	\$ 20,465,600	\$ 22,122,050	\$ 42,587,650	57.86%	1.48%	0.58%
CONDO	NA17		266	266	532	100.00%	\$ 36,804,948	\$ 36,804,948	\$ 73,609,896	100.00%	2.55%	1.01%
CONDO	NA18	BHHS	13	16	29	5.07%	\$ 1,883,000	\$ 2,528,000	\$ 4,411,000	5.38%	0.15%	0.06%
CONDO	NA18	CBRR	15	29	44	7.69%	\$ 2,132,250	\$ 3,861,000	\$ 5,993,250	7.30%	0.21%	0.08%
CONDO	NA18	DNFR	45	37	82	14.34%	\$ 6,546,400	\$ 5,416,500	\$ 11,962,900	14.58%	0.41%	0.16%
CONDO	NA18	KW_ELITE	1	2	3	0.52%	\$ 185,000	\$ 398,000	\$ 583,000	0.71%	0.02%	0.01%
CONDO	NA18	PREM_PLUS	37	33	70	12.24%	\$ 6,043,400	\$ 5,178,500	\$ 11,221,900	13.67%	0.39%	0.15%
CONDO	NA18	PREM_SOTH	5	3	8	1.40%	\$ 669,000	\$ 506,400	\$ 1,175,400	1.43%	0.04%	0.02%
CONDO	NA18	ROYAL_SH	2	4	6	1.05%	\$ 410,000	\$ 639,000	\$ 1,049,000	1.28%	0.04%	0.01%
CONDO	NA18	WOOD	37	32	69	12.06%	\$ 5,677,350	\$ 4,627,950	\$ 10,305,300	12.56%	0.36%	0.14%
CONDO	NA18	X-OTHER	131	130	261	45.63%	\$ 17,484,848	\$ 17,875,898	\$ 35,360,746	43.09%	1.23%	0.49%
CONDO	NA18		286	286	572	100.00%	\$ 41,031,248	\$ 41,031,248	\$ 82,062,496	100.00%	2.84%	1.13%
CONDO	NA19	BHHS	6	11	17	5.15%	\$ 1,333,000	\$ 1,911,500	\$ 3,244,500	5.17%	0.11%	0.04%
CONDO	NA19	CBRR	10	11	21	6.36%	\$ 2,545,000	\$ 1,638,800	\$ 4,183,800	6.67%	0.14%	0.06%
CONDO	NA19	DNFR	16	22	38	11.52%	\$ 2,957,650	\$ 4,472,750	\$ 7,430,400	11.84%	0.26%	0.10%
CONDO	NA19	KW_ELITE	2	1	3	0.91%	\$ 512,000	\$ 177,450	\$ 689,450	1.10%	0.02%	0.01%
CONDO	NA19	PREM_PLUS	26	16	42	12.73%	\$ 5,589,350	\$ 3,597,000	\$ 9,186,350	14.64%	0.32%	0.13%
CONDO	NA19	PREM_SOTH	2	3	5	1.52%	\$ 272,500	\$ 597,000	\$ 869,500	1.39%	0.03%	0.01%
CONDO	NA19	ROYAL_SH	1	1	2	0.30%		\$ 114,000	\$ 114,000	0.18%	0.00%	0.00%
CONDO	NA19	WOOD	14	14	28	8.48%	\$ 2,178,450	\$ 2,572,500	\$ 4,750,950	7.57%	0.16%	0.07%
CONDO	NA19	X-OTHER	89	86	175	53.03%	\$ 15,994,779	\$ 16,301,729	\$ 32,296,508	51.46%	1.12%	0.44%
CONDO	NA19		165	165	330	100.00%	\$ 31,382,729	\$ 31,382,729	\$ 62,765,458	100.00%	2.17%	0.86%
CONDO	NA21	BHHS	14	20	34	12.41%	\$ 2,936,000	\$ 4,140,400	\$ 7,076,400	11.88%	0.25%	0.10%
CONDO	NA21	CBRR	1	2	3	1.09%	\$ 115,000	\$ 550,000	\$ 665,000	1.12%	0.02%	0.01%
CONDO	NA21	DNFR	21	12	33	12.04%	\$ 5,479,061	\$ 2,658,000	\$ 8,137,061	13.67%	0.28%	0.11%
CONDO	NA21	KW_ELITE	1	1	2	0.73%	\$ 152,900	\$ 139,000	\$ 291,900	0.49%	0.01%	0.00%
CONDO	NA21	PREM_PLUS	10	13	23	8.39%	\$ 2,064,400	\$ 2,396,300	\$ 4,460,700	7.49%	0.15%	0.06%
CONDO	NA21	PREM_SOTH	3	1	4	1.46%	\$ 531,000	\$ 215,000	\$ 746,000	1.25%	0.03%	0.01%
CONDO	NA21	ROYAL_SH	1	1	2	0.73%	\$ 235,000	\$ 244,900	\$ 479,900	0.81%	0.02%	0.01%
CONDO	NA21	WOOD	8	9	17	6.20%	\$ 1,952,016	\$ 1,589,800	\$ 3,541,816	5.95%	0.12%	0.05%
CONDO	NA21	X-OTHER	78	78	156	56.93%	\$ 16,306,871	\$ 17,838,848	\$ 34,145,719	57.34%	1.18%	0.47%
CONDO	NA21		137	137	274	100.00%	\$ 29,772,248	\$ 29,772,248	\$ 59,544,496	100.00%	2.06%	0.82%

John R. Wood Inc., REALTORS
Company Market Share Report
1st Half 2014 Market Share Report

2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	NA22	BHHS	6	5	11	12.22%	\$ 1,205,500	\$ 1,232,000	\$ 2,437,500	14.42%	0.08%	0.03%
CONDO	NA22	CBRR	2	2	4	4.44%	\$ 499,000	\$ 507,000	\$ 1,006,000	5.95%	0.03%	0.01%
CONDO	NA22	DNFR	3	3	6	6.67%	\$ 568,000	\$ 495,500	\$ 1,063,500	6.29%	0.04%	0.01%
CONDO	NA22	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA22	PREM_PLUS	4	3	7	7.78%	\$ 782,000	\$ 612,000	\$ 1,394,000	8.25%	0.05%	0.02%
CONDO	NA22	PREM_SOTH	4		4	4.44%	\$ 619,500		\$ 619,500	3.67%	0.02%	0.01%
CONDO	NA22	ROYAL_SH	1		1	1.11%	\$ 190,000		\$ 190,000	1.12%	0.01%	0.00%
CONDO	NA22	WOOD	3	2	5	5.56%	\$ 362,400	\$ 565,000	\$ 927,400	5.49%	0.03%	0.01%
CONDO	NA22	X-OTHER	22	30	52	57.78%	\$ 4,224,675	\$ 5,039,575	\$ 9,264,250	54.81%	0.32%	0.13%
CONDO	NA22		45	45	90	100.00%	\$ 8,451,075	\$ 8,451,075	\$ 16,902,150	100.00%	0.59%	0.23%
CONDO	NA23	BHHS									0.00%	0.00%
CONDO	NA23	CBRR									0.00%	0.00%
CONDO	NA23	DNFR									0.00%	0.00%
CONDO	NA23	KW_ELITE									0.00%	0.00%
CONDO	NA23	PREM_PLUS									0.00%	0.00%
CONDO	NA23	PREM_SOTH									0.00%	0.00%
CONDO	NA23	ROYAL_SH									0.00%	0.00%
CONDO	NA23	WOOD									0.00%	0.00%
CONDO	NA23	X-OTHER									0.00%	0.00%
CONDO	NA23					0.00%				0.00%	0.00%	0.00%
CONDO	NA24	BHHS		1	1	1.67%		\$ 78,750	\$ 78,750	1.93%	0.00%	0.00%
CONDO	NA24	CBRR				0.00%				0.00%	0.00%	0.00%
CONDO	NA24	DNFR		3	3	5.00%		\$ 167,075	\$ 167,075	4.09%	0.01%	0.00%
CONDO	NA24	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA24	PREM_PLUS		1	1	1.67%		\$ 175,000	\$ 175,000	4.28%	0.01%	0.00%
CONDO	NA24	PREM_SOTH		1	1	1.67%		\$ 67,500	\$ 67,500	1.65%	0.00%	0.00%
CONDO	NA24	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
CONDO	NA24	WOOD	1	1	2	3.33%	\$ 75,000	\$ 75,000	\$ 150,000	3.67%	0.01%	0.00%
CONDO	NA24	X-OTHER	29	23	52	86.67%	\$ 1,968,688	\$ 1,480,363	\$ 3,449,051	84.38%	0.12%	0.05%
CONDO	NA24		30	30	60	100.00%	\$ 2,043,688	\$ 2,043,688	\$ 4,087,376	100.00%	0.14%	0.06%
CONDO	NA31	BHHS	1	1	2	4.55%	\$ 219,000	\$ 219,000	\$ 438,000	4.55%	0.02%	0.01%
CONDO	NA31	CBRR	2		2	4.55%	\$ 440,000		\$ 440,000	4.57%	0.02%	0.01%
CONDO	NA31	DNFR	1	3	4	9.09%	\$ 212,000	\$ 712,000	\$ 924,000	9.60%	0.03%	0.01%
CONDO	NA31	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA31	PREM_PLUS	1	1	2	4.55%	\$ 187,500	\$ 230,000	\$ 417,500	4.34%	0.01%	0.01%
CONDO	NA31	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	NA31	ROYAL_SH	3	6	9	20.45%	\$ 743,000	\$ 1,680,000	\$ 2,423,000	25.16%	0.08%	0.03%
CONDO	NA31	WOOD	2	2	4	9.09%	\$ 259,000	\$ 421,500	\$ 680,500	7.07%	0.02%	0.01%
CONDO	NA31	X-OTHER	12	9	21	47.73%	\$ 2,754,400	\$ 1,552,400	\$ 4,306,800	44.72%	0.15%	0.06%
CONDO	NA31		22	22	44	100.00%	\$ 4,814,900	\$ 4,814,900	\$ 9,629,800	100.00%	0.33%	0.13%
CONDO	NA32	BHHS									0.00%	0.00%
CONDO	NA32	CBRR									0.00%	0.00%
CONDO	NA32	DNFR									0.00%	0.00%
CONDO	NA32	KW_ELITE									0.00%	0.00%
CONDO	NA32	PREM_PLUS									0.00%	0.00%
CONDO	NA32	PREM_SOTH									0.00%	0.00%
CONDO	NA32	ROYAL_SH									0.00%	0.00%
CONDO	NA32	WOOD									0.00%	0.00%
CONDO	NA32	X-OTHER									0.00%	0.00%
CONDO	NA32					0.00%				0.00%	0.00%	0.00%

John R. Wood Inc., REALTORS
Company Market Share Report
1st Half 2014 Market Share Report

2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	NA33	BHHS									0.00%	0.00%
CONDO	NA33	CBRR									0.00%	0.00%
CONDO	NA33	DNFR									0.00%	0.00%
CONDO	NA33	KW_ELITE									0.00%	0.00%
CONDO	NA33	PREM_PLUS									0.00%	0.00%
CONDO	NA33	PREM_SOTH									0.00%	0.00%
CONDO	NA33	ROYAL_SH									0.00%	0.00%
CONDO	NA33	WOOD									0.00%	0.00%
CONDO	NA33	X-OTHER									0.00%	0.00%
CONDO	NA33					0.00%				0.00%	0.00%	0.00%
CONDO	NA34	BHHS									0.00%	0.00%
CONDO	NA34	CBRR									0.00%	0.00%
CONDO	NA34	DNFR									0.00%	0.00%
CONDO	NA34	KW_ELITE									0.00%	0.00%
CONDO	NA34	PREM_PLUS									0.00%	0.00%
CONDO	NA34	PREM_SOTH									0.00%	0.00%
CONDO	NA34	ROYAL_SH									0.00%	0.00%
CONDO	NA34	WOOD									0.00%	0.00%
CONDO	NA34	X-OTHER									0.00%	0.00%
CONDO	NA34					0.00%				0.00%	0.00%	0.00%
CONDO	NA35	BHHS	1		1	50.00%	\$ 115,000		\$ 115,000	50.00%	0.00%	0.00%
CONDO	NA35	CBRR		1	1	50.00%		\$ 115,000	\$ 115,000	50.00%	0.00%	0.00%
CONDO	NA35	DNFR				0.00%				0.00%	0.00%	0.00%
CONDO	NA35	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA35	PREM_PLUS				0.00%				0.00%	0.00%	0.00%
CONDO	NA35	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	NA35	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
CONDO	NA35	WOOD				0.00%				0.00%	0.00%	0.00%
CONDO	NA35	X-OTHER				0.00%				0.00%	0.00%	0.00%
CONDO	NA35		1	1	2	100.00%	\$ 115,000	\$ 115,000	\$ 230,000	100.00%	0.01%	0.00%
CONDO	NA36	BHHS		1	1	8.33%		\$ 175,000	\$ 175,000	11.56%	0.01%	0.00%
CONDO	NA36	CBRR				0.00%				0.00%	0.00%	0.00%
CONDO	NA36	DNFR				0.00%				0.00%	0.00%	0.00%
CONDO	NA36	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA36	PREM_PLUS		1	1	8.33%		\$ 170,000	\$ 170,000	11.23%	0.01%	0.00%
CONDO	NA36	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	NA36	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
CONDO	NA36	WOOD	3	1	4	33.33%	\$ 510,000	\$ 165,000	\$ 675,000	44.58%	0.02%	0.01%
CONDO	NA36	X-OTHER	3	3	6	50.00%	\$ 247,000	\$ 247,000	\$ 494,000	32.63%	0.02%	0.01%
CONDO	NA36		6	6	12	100.00%	\$ 757,000	\$ 757,000	\$ 1,514,000	100.00%	0.05%	0.02%
CONDO	NA37	BHHS	8	8	16	17.02%	\$ 1,475,750	\$ 1,497,500	\$ 2,973,250	19.97%	0.10%	0.04%
CONDO	NA37	CBRR		8	8	8.51%		\$ 1,336,400	\$ 1,336,400	8.97%	0.05%	0.02%
CONDO	NA37	DNFR	3	6	9	9.57%	\$ 474,100	\$ 854,250	\$ 1,328,350	8.92%	0.05%	0.02%
CONDO	NA37	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA37	PREM_PLUS	3	5	8	8.51%	\$ 364,500	\$ 690,000	\$ 1,054,500	7.08%	0.04%	0.01%
CONDO	NA37	PREM_SOTH	3	1	4	4.26%	\$ 520,400	\$ 171,500	\$ 691,900	4.65%	0.02%	0.01%
CONDO	NA37	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
CONDO	NA37	WOOD	3	1	4	4.26%	\$ 335,000	\$ 135,000	\$ 470,000	3.16%	0.02%	0.01%
CONDO	NA37	X-OTHER	27	18	45	47.87%	\$ 4,275,820	\$ 2,760,920	\$ 7,036,740	47.25%	0.24%	0.10%
CONDO	NA37		47	47	94	100.00%	\$ 7,445,570	\$ 7,445,570	\$ 14,891,140	100.00%	0.52%	0.20%

John R. Wood Inc., REALTORS
Company Market Share Report
1st Half 2014 Market Share Report

2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	NA38	BHHS	13	8	21	9.63%	\$ 2,921,500	\$ 1,845,000	\$ 4,766,500	8.67%	0.17%	0.07%
CONDO	NA38	CBRR	4	7	11	5.05%	\$ 898,500	\$ 1,687,000	\$ 2,585,500	4.71%	0.09%	0.04%
CONDO	NA38	DNFR	10	9	19	8.72%	\$ 3,367,000	\$ 2,601,400	\$ 5,968,400	10.86%	0.21%	0.08%
CONDO	NA38	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA38	PREM_PLUS	13	6	19	8.72%	\$ 3,028,000	\$ 1,325,500	\$ 4,353,500	7.92%	0.15%	0.06%
CONDO	NA38	PREM_SOTH	20	36	56	25.69%	\$ 5,455,000	\$ 9,058,250	\$ 14,513,250	26.41%	0.50%	0.20%
CONDO	NA38	ROYAL_SH		1	1	0.46%		\$ 70,000	\$ 70,000	0.13%	0.00%	0.00%
CONDO	NA38	WOOD	1	2	3	1.38%	\$ 264,000	\$ 678,500	\$ 942,500	1.72%	0.03%	0.01%
CONDO	NA38	X-OTHER	48	40	88	40.37%	\$ 11,540,435	\$ 10,208,785	\$ 21,749,220	39.58%	0.75%	0.30%
CONDO	NA38		109	109	218	100.00%	\$ 27,474,435	\$ 27,474,435	\$ 54,948,870	100.00%	1.90%	0.75%
CONDO	NA39	BHHS				0.00%				0.00%	0.00%	0.00%
CONDO	NA39	CBRR	3	2	5	11.36%	\$ 450,750	\$ 341,750	\$ 792,500	14.02%	0.03%	0.01%
CONDO	NA39	DNFR	1		1	2.27%	\$ 101,500		\$ 101,500	1.80%	0.00%	0.00%
CONDO	NA39	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA39	PREM_PLUS	1	1	2	4.55%	\$ 145,000	\$ 145,000	\$ 290,000	5.13%	0.01%	0.00%
CONDO	NA39	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	NA39	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
CONDO	NA39	WOOD	1		1	2.27%	\$ 110,000		\$ 110,000	1.95%	0.00%	0.00%
CONDO	NA39	X-OTHER	16	19	35	79.55%	\$ 2,018,924	\$ 2,339,424	\$ 4,358,348	77.11%	0.15%	0.06%
CONDO	NA39		22	22	44	100.00%	\$ 2,826,174	\$ 2,826,174	\$ 5,652,348	100.00%	0.20%	0.08%
CONDO	NA41	BHHS									0.00%	0.00%
CONDO	NA41	CBRR									0.00%	0.00%
CONDO	NA41	DNFR									0.00%	0.00%
CONDO	NA41	KW_ELITE									0.00%	0.00%
CONDO	NA41	PREM_PLUS									0.00%	0.00%
CONDO	NA41	PREM_SOTH									0.00%	0.00%
CONDO	NA41	ROYAL_SH									0.00%	0.00%
CONDO	NA41	WOOD									0.00%	0.00%
CONDO	NA41	X-OTHER									0.00%	0.00%
CONDO	NA41					0.00%				0.00%	0.00%	0.00%
CONDO	NA42	BHHS									0.00%	0.00%
CONDO	NA42	CBRR									0.00%	0.00%
CONDO	NA42	DNFR									0.00%	0.00%
CONDO	NA42	KW_ELITE									0.00%	0.00%
CONDO	NA42	PREM_PLUS									0.00%	0.00%
CONDO	NA42	PREM_SOTH									0.00%	0.00%
CONDO	NA42	ROYAL_SH									0.00%	0.00%
CONDO	NA42	WOOD									0.00%	0.00%
CONDO	NA42	X-OTHER									0.00%	0.00%
CONDO	NA42					0.00%				0.00%	0.00%	0.00%
CONDO	NA43	BHHS									0.00%	0.00%
CONDO	NA43	CBRR									0.00%	0.00%
CONDO	NA43	DNFR									0.00%	0.00%
CONDO	NA43	KW_ELITE									0.00%	0.00%
CONDO	NA43	PREM_PLUS									0.00%	0.00%
CONDO	NA43	PREM_SOTH									0.00%	0.00%
CONDO	NA43	ROYAL_SH									0.00%	0.00%
CONDO	NA43	WOOD									0.00%	0.00%
CONDO	NA43	X-OTHER									0.00%	0.00%
CONDO	NA43					0.00%				0.00%	0.00%	0.00%

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2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	NA44	BHHS									0.00%	0.00%
CONDO	NA44	CBRR									0.00%	0.00%
CONDO	NA44	DNFR									0.00%	0.00%
CONDO	NA44	KW_ELITE									0.00%	0.00%
CONDO	NA44	PREM_PLUS									0.00%	0.00%
CONDO	NA44	PREM_SOTH									0.00%	0.00%
CONDO	NA44	ROYAL_SH									0.00%	0.00%
CONDO	NA44	WOOD									0.00%	0.00%
CONDO	NA44	X-OTHER									0.00%	0.00%
CONDO	NA44					0.00%				0.00%	0.00%	0.00%
CONDO	NA45	BHHS									0.00%	0.00%
CONDO	NA45	CBRR									0.00%	0.00%
CONDO	NA45	DNFR									0.00%	0.00%
CONDO	NA45	KW_ELITE									0.00%	0.00%
CONDO	NA45	PREM_PLUS									0.00%	0.00%
CONDO	NA45	PREM_SOTH									0.00%	0.00%
CONDO	NA45	ROYAL_SH									0.00%	0.00%
CONDO	NA45	WOOD									0.00%	0.00%
CONDO	NA45	X-OTHER									0.00%	0.00%
CONDO	NA45					0.00%				0.00%	0.00%	0.00%
CONDO	NA46	BHHS									0.00%	0.00%
CONDO	NA46	CBRR									0.00%	0.00%
CONDO	NA46	DNFR									0.00%	0.00%
CONDO	NA46	KW_ELITE									0.00%	0.00%
CONDO	NA46	PREM_PLUS									0.00%	0.00%
CONDO	NA46	PREM_SOTH									0.00%	0.00%
CONDO	NA46	ROYAL_SH									0.00%	0.00%
CONDO	NA46	WOOD									0.00%	0.00%
CONDO	NA46	X-OTHER									0.00%	0.00%
CONDO	NA46					0.00%				0.00%	0.00%	0.00%
CONDO	NA47	BHHS									0.00%	0.00%
CONDO	NA47	CBRR									0.00%	0.00%
CONDO	NA47	DNFR									0.00%	0.00%
CONDO	NA47	KW_ELITE									0.00%	0.00%
CONDO	NA47	PREM_PLUS									0.00%	0.00%
CONDO	NA47	PREM_SOTH									0.00%	0.00%
CONDO	NA47	ROYAL_SH									0.00%	0.00%
CONDO	NA47	WOOD									0.00%	0.00%
CONDO	NA47	X-OTHER									0.00%	0.00%
CONDO	NA47					0.00%				0.00%	0.00%	0.00%
CONDO	NA48	BHHS									0.00%	0.00%
CONDO	NA48	CBRR									0.00%	0.00%
CONDO	NA48	DNFR									0.00%	0.00%
CONDO	NA48	KW_ELITE									0.00%	0.00%
CONDO	NA48	PREM_PLUS									0.00%	0.00%
CONDO	NA48	PREM_SOTH									0.00%	0.00%
CONDO	NA48	ROYAL_SH									0.00%	0.00%
CONDO	NA48	WOOD									0.00%	0.00%
CONDO	NA48	X-OTHER									0.00%	0.00%
CONDO	NA48					0.00%				0.00%	0.00%	0.00%

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2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	NA50	BHHS				0.00%				0.00%	0.00%	0.00%
CONDO	NA50	CBRR				0.00%				0.00%	0.00%	0.00%
CONDO	NA50	DNFR	1		1	5.56%	\$ 157,500		\$ 157,500	5.25%	0.01%	0.00%
CONDO	NA50	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA50	PREM_PLUS	1	1	2	11.11%	\$ 163,000	\$ 162,000	\$ 325,000	10.84%	0.01%	0.00%
CONDO	NA50	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	NA50	ROYAL_SH	1		1	5.56%	\$ 195,000		\$ 195,000	6.50%	0.01%	0.00%
CONDO	NA50	WOOD				0.00%				0.00%	0.00%	0.00%
CONDO	NA50	X-OTHER	6	8	14	77.78%	\$ 983,964	\$ 1,337,464	\$ 2,321,428	77.41%	0.08%	0.03%
CONDO	NA50		9	9	18	100.00%	\$ 1,499,464	\$ 1,499,464	\$ 2,998,928	100.00%	0.10%	0.04%
CONDO			3,729	3,729	7,458		\$ 1,443,022,968	\$ 1,443,022,968	\$ 2,886,045,936		100.00%	39.61%

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2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	BN01	BHHS				0.00%				0.00%	0.00%	0.00%
Single Family	BN01	CBRR	3	3	6	27.27%	\$ 8,196,000	\$ 8,196,000	\$ 16,392,000	45.72%	0.37%	0.22%
Single Family	BN01	DNFR	1		1	4.55%	\$ 700,000		\$ 700,000	1.95%	0.02%	0.01%
Single Family	BN01	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	BN01	PREM_PLUS		1	1	4.55%		\$ 700,000	\$ 700,000	1.95%	0.02%	0.01%
Single Family	BN01	PREM_SOTH		1	1	4.55%		\$ 2,625,000	\$ 2,625,000	7.32%	0.06%	0.04%
Single Family	BN01	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	BN01	WOOD	2	1	3	13.64%	\$ 4,075,000	\$ 3,650,000	\$ 7,725,000	21.54%	0.18%	0.11%
Single Family	BN01	X-OTHER	5	5	10	45.45%	\$ 4,956,710	\$ 2,756,710	\$ 7,713,420	21.51%	0.18%	0.11%
Single Family	BN01		11	11	22	100.00%	\$ 17,927,710	\$ 17,927,710	\$ 35,855,420	100.00%	0.81%	0.49%
Single Family	BN02	BHHS	1	1	2	3.57%	\$ 625,000	\$ 353,000	\$ 978,000	4.02%	0.02%	0.01%
Single Family	BN02	CBRR	3	3	6	10.71%	\$ 1,035,969	\$ 1,420,000	\$ 2,455,969	10.10%	0.06%	0.03%
Single Family	BN02	DNFR	5	2	7	12.50%	\$ 2,020,000	\$ 860,000	\$ 2,880,000	11.84%	0.07%	0.04%
Single Family	BN02	KW_ELITE	1	5	6	10.71%	\$ 435,000	\$ 1,527,000	\$ 1,962,000	8.07%	0.04%	0.03%
Single Family	BN02	PREM_PLUS				0.00%				0.00%	0.00%	0.00%
Single Family	BN02	PREM_SOTH	1		1	1.79%	\$ 1,525,000		\$ 1,525,000	6.27%	0.03%	0.02%
Single Family	BN02	ROYAL_SH		2	2	3.57%		\$ 604,250	\$ 604,250	2.48%	0.01%	0.01%
Single Family	BN02	WOOD	4		4	7.14%	\$ 1,074,000		\$ 1,074,000	4.42%	0.02%	0.01%
Single Family	BN02	X-OTHER	13	15	28	50.00%	\$ 5,443,250	\$ 7,393,969	\$ 12,837,219	52.79%	0.29%	0.18%
Single Family	BN02		28	28	56	100.00%	\$ 12,158,219	\$ 12,158,219	\$ 24,316,438	100.00%	0.55%	0.33%
Single Family	BN03	BHHS	1		1	0.70%	\$ 1,495,000		\$ 1,495,000	1.47%	0.03%	0.02%
Single Family	BN03	CBRR	3	3	6	4.23%	\$ 2,874,800	\$ 1,847,800	\$ 4,722,600	4.64%	0.11%	0.06%
Single Family	BN03	DNFR	10	17	27	19.01%	\$ 6,652,000	\$ 10,755,400	\$ 17,407,400	17.10%	0.40%	0.24%
Single Family	BN03	KW_ELITE	9	8	17	11.97%	\$ 6,886,600	\$ 5,562,600	\$ 12,449,200	12.23%	0.28%	0.17%
Single Family	BN03	PREM_PLUS				0.00%				0.00%	0.00%	0.00%
Single Family	BN03	PREM_SOTH	7	4	11	7.75%	\$ 7,137,500	\$ 2,572,000	\$ 9,709,500	9.54%	0.22%	0.13%
Single Family	BN03	ROYAL_SH	13	15	28	19.72%	\$ 7,190,700	\$ 12,868,000	\$ 20,058,700	19.71%	0.46%	0.28%
Single Family	BN03	WOOD	9	6	15	10.56%	\$ 6,750,000	\$ 5,415,000	\$ 12,165,000	11.95%	0.28%	0.17%
Single Family	BN03	X-OTHER	19	18	37	26.06%	\$ 11,902,900	\$ 11,868,700	\$ 23,771,600	23.36%	0.54%	0.33%
Single Family	BN03		71	71	142	100.00%	\$ 50,889,500	\$ 50,889,500	\$ 101,779,000	100.00%	2.31%	1.40%
Single Family	BN04	BHHS	2	1	3	2.17%	\$ 1,895,000	\$ 1,400,000	\$ 3,295,000	2.52%	0.07%	0.05%
Single Family	BN04	CBRR	1		1	0.72%	\$ 1,060,000		\$ 1,060,000	0.81%	0.02%	0.01%
Single Family	BN04	DNFR	3	3	6	4.35%	\$ 1,967,000	\$ 1,437,000	\$ 3,404,000	2.61%	0.08%	0.05%
Single Family	BN04	KW_ELITE	1		1	0.72%	\$ 905,000		\$ 905,000	0.69%	0.02%	0.01%
Single Family	BN04	PREM_PLUS	2	2	4	2.90%	\$ 991,500	\$ 2,179,000	\$ 3,170,500	2.43%	0.07%	0.04%
Single Family	BN04	PREM_SOTH	10	13	23	16.67%	\$ 11,168,000	\$ 11,425,500	\$ 22,593,500	17.31%	0.51%	0.31%
Single Family	BN04	ROYAL_SH	13	18	31	22.46%	\$ 12,501,000	\$ 18,221,000	\$ 30,722,000	23.53%	0.70%	0.42%
Single Family	BN04	WOOD	27	25	52	37.68%	\$ 24,055,205	\$ 26,672,705	\$ 50,727,910	38.86%	1.15%	0.70%
Single Family	BN04	X-OTHER	10	7	17	12.32%	\$ 10,727,500	\$ 3,935,000	\$ 14,662,500	11.23%	0.33%	0.20%
Single Family	BN04		69	69	138	100.00%	\$ 65,270,205	\$ 65,270,205	\$ 130,540,410	100.00%	2.97%	1.79%
Single Family	BN05	BHHS	3	11	14	11.48%	\$ 2,573,000	\$ 8,705,000	\$ 11,278,000	12.71%	0.26%	0.15%
Single Family	BN05	CBRR	5	3	8	6.56%	\$ 2,888,400	\$ 2,182,000	\$ 5,070,400	5.71%	0.12%	0.07%
Single Family	BN05	DNFR	7	5	12	9.84%	\$ 5,482,000	\$ 3,746,000	\$ 9,228,000	10.40%	0.21%	0.13%
Single Family	BN05	KW_ELITE	1	6	7	5.74%	\$ 2,800,000	\$ 7,373,000	\$ 10,173,000	11.46%	0.23%	0.14%
Single Family	BN05	PREM_PLUS		1	1	0.82%		\$ 320,000	\$ 320,000	0.36%	0.01%	0.00%
Single Family	BN05	PREM_SOTH	11	14	25	20.49%	\$ 8,028,000	\$ 7,524,000	\$ 15,552,000	17.53%	0.35%	0.21%
Single Family	BN05	ROYAL_SH	4	3	7	5.74%	\$ 2,715,000	\$ 2,674,000	\$ 5,389,000	6.07%	0.12%	0.07%
Single Family	BN05	WOOD	14	12	26	21.31%	\$ 9,994,000	\$ 8,530,500	\$ 18,524,500	20.88%	0.42%	0.25%
Single Family	BN05	X-OTHER	16	6	22	18.03%	\$ 9,888,000	\$ 3,313,900	\$ 13,201,900	14.88%	0.30%	0.18%
Single Family	BN05		61	61	122	100.00%	\$ 44,368,400	\$ 44,368,400	\$ 88,736,800	100.00%	2.02%	1.22%

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2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	BN06	BHHS	1		1	1.52%	\$ 493,000		\$ 493,000	2.69%	0.01%	0.01%
Single Family	BN06	CBRR		3	3	4.55%		\$ 657,500	\$ 657,500	3.59%	0.01%	0.01%
Single Family	BN06	DNFR	7		14	21.21%	\$ 1,998,667	\$ 2,462,854	\$ 4,461,521	24.36%	0.10%	0.06%
Single Family	BN06	KW_ELITE		2	2	3.03%		\$ 370,250	\$ 370,250	2.02%	0.01%	0.01%
Single Family	BN06	PREM_PLUS	1		1	1.52%	\$ 205,000		\$ 205,000	1.12%	0.00%	0.00%
Single Family	BN06	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	BN06	ROYAL_SH	5	3	8	12.12%	\$ 950,400	\$ 599,900	\$ 1,550,300	8.47%	0.04%	0.02%
Single Family	BN06	WOOD	3		3	4.55%	\$ 950,000		\$ 950,000	5.19%	0.02%	0.01%
Single Family	BN06	X-OTHER	16	18	34	51.52%	\$ 4,559,737	\$ 5,066,300	\$ 9,626,037	52.56%	0.22%	0.13%
Single Family	BN06		33	33	66	100.00%	\$ 9,156,804	\$ 9,156,804	\$ 18,313,608	100.00%	0.42%	0.25%
Single Family	BN07	BHHS	1	2	3	8.33%	\$ 325,000	\$ 805,000	\$ 1,130,000	10.36%	0.03%	0.02%
Single Family	BN07	CBRR		1	1	2.78%		\$ 335,000	\$ 335,000	3.07%	0.01%	0.00%
Single Family	BN07	DNFR	2	2	4	11.11%	\$ 456,500	\$ 635,000	\$ 1,091,500	10.01%	0.02%	0.01%
Single Family	BN07	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	BN07	PREM_PLUS	2		2	5.56%	\$ 504,000		\$ 504,000	4.62%	0.01%	0.01%
Single Family	BN07	PREM_SOTH	1		1	2.78%	\$ 481,500		\$ 481,500	4.42%	0.01%	0.01%
Single Family	BN07	ROYAL_SH	1	1	2	5.56%	\$ 347,500	\$ 481,500	\$ 829,000	7.60%	0.02%	0.01%
Single Family	BN07	WOOD	4	3	7	19.44%	\$ 1,311,500	\$ 1,077,500	\$ 2,389,000	21.91%	0.05%	0.03%
Single Family	BN07	X-OTHER	7	9	16	44.44%	\$ 2,026,851	\$ 2,118,851	\$ 4,145,702	38.01%	0.09%	0.06%
Single Family	BN07		18	18	36	100.00%	\$ 5,452,851	\$ 5,452,851	\$ 10,905,702	100.00%	0.25%	0.15%
Single Family	BN08	BHHS				0.00%				0.00%	0.00%	0.00%
Single Family	BN08	CBRR	1	3	4	4.08%	\$ 430,000	\$ 637,000	\$ 1,067,000	4.22%	0.02%	0.01%
Single Family	BN08	DNFR	2	5	7	7.14%	\$ 441,000	\$ 933,000	\$ 1,374,000	5.43%	0.03%	0.02%
Single Family	BN08	KW_ELITE	3	4	7	7.14%	\$ 640,000	\$ 872,000	\$ 1,512,000	5.98%	0.03%	0.02%
Single Family	BN08	PREM_PLUS	5		5	5.10%	\$ 827,800		\$ 827,800	3.27%	0.02%	0.01%
Single Family	BN08	PREM_SOTH	2	4	6	6.12%	\$ 464,000	\$ 1,184,000	\$ 1,648,000	6.52%	0.04%	0.02%
Single Family	BN08	ROYAL_SH	5	5	10	10.20%	\$ 2,389,000	\$ 1,891,500	\$ 4,280,500	16.93%	0.10%	0.06%
Single Family	BN08	WOOD	1	2	3	3.06%	\$ 93,999	\$ 1,008,500	\$ 1,102,499	4.36%	0.03%	0.02%
Single Family	BN08	X-OTHER	30	26	56	57.14%	\$ 7,355,944	\$ 6,115,743	\$ 13,471,687	53.28%	0.31%	0.18%
Single Family	BN08		49	49	98	100.00%	\$ 12,641,743	\$ 12,641,743	\$ 25,283,486	100.00%	0.57%	0.35%
Single Family	BN09	BHHS	1	2	3	5.36%	\$ 415,000	\$ 905,000	\$ 1,320,000	6.01%	0.03%	0.02%
Single Family	BN09	CBRR	2	1	3	5.36%	\$ 829,000	\$ 499,000	\$ 1,328,000	6.05%	0.03%	0.02%
Single Family	BN09	DNFR	4	5	9	16.07%	\$ 1,508,500	\$ 1,986,250	\$ 3,494,750	15.92%	0.08%	0.05%
Single Family	BN09	KW_ELITE	1		1	1.79%		\$ 420,000	\$ 420,000	1.91%	0.01%	0.01%
Single Family	BN09	PREM_PLUS		2	2	3.57%		\$ 896,000	\$ 896,000	4.08%	0.02%	0.01%
Single Family	BN09	PREM_SOTH		1	1	1.79%		\$ 595,000	\$ 595,000	2.71%	0.01%	0.01%
Single Family	BN09	ROYAL_SH	3	4	7	12.50%	\$ 1,044,000	\$ 1,643,000	\$ 2,687,000	12.24%	0.06%	0.04%
Single Family	BN09	WOOD		3	3	5.36%		\$ 1,185,000	\$ 1,185,000	5.40%	0.03%	0.02%
Single Family	BN09	X-OTHER	18	9	27	48.21%	\$ 7,177,100	\$ 2,844,350	\$ 10,021,450	45.66%	0.23%	0.14%
Single Family	BN09		28	28	56	100.00%	\$ 10,973,600	\$ 10,973,600	\$ 21,947,200	100.00%	0.50%	0.30%
Single Family	BN10	BHHS	3	2	5	4.63%	\$ 990,500	\$ 672,400	\$ 1,662,900	6.92%	0.04%	0.02%
Single Family	BN10	CBRR	3	2	5	4.63%	\$ 743,488	\$ 417,500	\$ 1,160,988	4.83%	0.03%	0.02%
Single Family	BN10	DNFR	8	11	19	17.59%	\$ 1,583,441	\$ 2,449,900	\$ 4,033,341	16.78%	0.09%	0.06%
Single Family	BN10	KW_ELITE	5		5	4.63%	\$ 965,310		\$ 965,310	4.02%	0.02%	0.01%
Single Family	BN10	PREM_PLUS	3	1	4	3.70%	\$ 629,022	\$ 145,000	\$ 774,022	3.22%	0.02%	0.01%
Single Family	BN10	PREM_SOTH	1		1	0.93%	\$ 332,500		\$ 332,500	1.38%	0.01%	0.00%
Single Family	BN10	ROYAL_SH	1		1	0.93%	\$ 237,000		\$ 237,000	0.99%	0.01%	0.00%
Single Family	BN10	WOOD	1	2	3	2.78%	\$ 421,500	\$ 333,000	\$ 754,500	3.14%	0.02%	0.01%
Single Family	BN10	X-OTHER	29	36	65	60.19%	\$ 6,112,690	\$ 7,997,651	\$ 14,110,341	58.72%	0.32%	0.19%
Single Family	BN10		54	54	108	100.00%	\$ 12,015,451	\$ 12,015,451	\$ 24,030,902	100.00%	0.55%	0.33%

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Single Family	BN11	BHHS	2	3	5	13.89%	\$ 837,000	\$ 1,448,000	\$ 2,285,000	9.21%	0.05%	0.03%
Single Family	BN11	CBRR		1	1	2.78%		\$ 525,000	\$ 525,000	2.12%	0.01%	0.01%
Single Family	BN11	DNFR	6	6	12	33.33%	\$ 2,843,000	\$ 2,981,000	\$ 5,824,000	23.46%	0.13%	0.08%
Single Family	BN11	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	BN11	PREM_PLUS	1	1	2	5.56%	\$ 478,000	\$ 525,000	\$ 1,003,000	4.04%	0.02%	0.01%
Single Family	BN11	PREM_SOTH	1	1	2	5.56%	\$ 2,414,680	\$ 600,000	\$ 3,014,680	12.15%	0.07%	0.04%
Single Family	BN11	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	BN11	WOOD				0.00%				0.00%	0.00%	0.00%
Single Family	BN11	X-OTHER	8	6	14	38.89%	\$ 5,838,500	\$ 6,332,180	\$ 12,170,680	49.03%	0.28%	0.17%
Single Family	BN11		18	18	36	100.00%	\$ 12,411,180	\$ 12,411,180	\$ 24,822,360	100.00%	0.56%	0.34%
Single Family	BN12	BHHS	3	8	11	4.37%	\$ 1,407,600	\$ 2,952,800	\$ 4,360,400	5.05%	0.10%	0.06%
Single Family	BN12	CBRR	1	2	3	1.19%	\$ 510,000	\$ 905,000	\$ 1,415,000	1.64%	0.03%	0.02%
Single Family	BN12	DNFR	14	10	24	9.52%	\$ 4,106,660	\$ 2,930,400	\$ 7,037,060	8.16%	0.16%	0.10%
Single Family	BN12	KW_ELITE	4	3	7	2.78%	\$ 1,301,000	\$ 820,000	\$ 2,121,000	2.46%	0.05%	0.03%
Single Family	BN12	PREM_PLUS	5	6	11	4.37%	\$ 1,822,750	\$ 2,010,000	\$ 3,832,750	4.44%	0.09%	0.05%
Single Family	BN12	PREM_SOTH	6	7	13	5.16%	\$ 2,374,250	\$ 2,321,000	\$ 4,695,250	5.44%	0.11%	0.06%
Single Family	BN12	ROYAL_SH	5	5	10	3.97%	\$ 3,920,000	\$ 4,283,000	\$ 8,203,000	9.51%	0.19%	0.11%
Single Family	BN12	WOOD	20	36	56	22.22%	\$ 8,300,000	\$ 14,314,750	\$ 22,614,750	26.21%	0.51%	0.31%
Single Family	BN12	X-OTHER	68	49	117	46.43%	\$ 19,392,973	\$ 12,598,283	\$ 31,991,256	37.08%	0.73%	0.44%
Single Family	BN12		126	126	252	100.00%	\$ 43,135,233	\$ 43,135,233	\$ 86,270,466	100.00%	1.96%	1.18%
Single Family	BN13	BHHS									0.00%	0.00%
Single Family	BN13	CBRR									0.00%	0.00%
Single Family	BN13	DNFR									0.00%	0.00%
Single Family	BN13	KW_ELITE									0.00%	0.00%
Single Family	BN13	PREM_PLUS									0.00%	0.00%
Single Family	BN13	PREM_SOTH									0.00%	0.00%
Single Family	BN13	ROYAL_SH									0.00%	0.00%
Single Family	BN13	WOOD									0.00%	0.00%
Single Family	BN13	X-OTHER									0.00%	0.00%
Single Family	BN13					0.00%				0.00%	0.00%	0.00%
Single Family	ES01	BHHS	5	7	12	7.79%	\$ 2,414,400	\$ 3,022,750	\$ 5,437,150	9.12%	0.12%	0.07%
Single Family	ES01	CBRR	1	3	4	2.60%	\$ 277,000	\$ 671,000	\$ 948,000	1.59%	0.02%	0.01%
Single Family	ES01	DNFR	10	8	18	11.69%	\$ 3,956,000	\$ 3,743,250	\$ 7,699,250	12.92%	0.17%	0.11%
Single Family	ES01	KW_ELITE	2	3	5	3.25%	\$ 790,000	\$ 1,220,000	\$ 2,010,000	3.37%	0.05%	0.03%
Single Family	ES01	PREM_PLUS	5	3	8	5.19%	\$ 1,300,000	\$ 807,000	\$ 2,107,000	3.53%	0.05%	0.03%
Single Family	ES01	PREM_SOTH	1	2	3	1.95%	\$ 200,000	\$ 976,500	\$ 1,176,500	1.97%	0.03%	0.02%
Single Family	ES01	ROYAL_SH	2	1	3	1.95%	\$ 1,020,000	\$ 193,700	\$ 1,213,700	2.04%	0.03%	0.02%
Single Family	ES01	WOOD	11	8	19	12.34%	\$ 5,778,750	\$ 3,799,900	\$ 9,578,650	16.07%	0.22%	0.13%
Single Family	ES01	X-OTHER	40	42	82	53.25%	\$ 14,066,990	\$ 15,369,040	\$ 29,436,030	49.38%	0.67%	0.40%
Single Family	ES01		77	77	154	100.00%	\$ 29,803,140	\$ 29,803,140	\$ 59,606,280	100.00%	1.35%	0.82%
Single Family	ES02	BHHS		1	1	0.52%		\$ 332,000	\$ 332,000	0.67%	0.01%	0.00%
Single Family	ES02	CBRR	1	2	3	1.55%	\$ 255,000	\$ 476,500	\$ 731,500	1.47%	0.02%	0.01%
Single Family	ES02	DNFR	8	7	15	7.73%	\$ 1,959,967	\$ 1,672,500	\$ 3,632,467	7.29%	0.08%	0.05%
Single Family	ES02	KW_ELITE	8	11	19	9.79%	\$ 2,121,317	\$ 2,906,700	\$ 5,028,017	10.08%	0.11%	0.07%
Single Family	ES02	PREM_PLUS	2	2	4	2.06%	\$ 448,900	\$ 434,000	\$ 882,900	1.77%	0.02%	0.01%
Single Family	ES02	PREM_SOTH	1		1	0.52%	\$ 367,000		\$ 367,000	0.74%	0.01%	0.01%
Single Family	ES02	ROYAL_SH	3	5	8	4.12%	\$ 823,000	\$ 1,679,000	\$ 2,502,000	5.02%	0.06%	0.03%
Single Family	ES02	WOOD	3	1	4	2.06%	\$ 787,000	\$ 319,900	\$ 1,106,900	2.22%	0.03%	0.02%
Single Family	ES02	X-OTHER	71	68	139	71.65%	\$ 18,166,862	\$ 17,108,446	\$ 35,275,308	70.75%	0.80%	0.48%
Single Family	ES02		97	97	194	100.00%	\$ 24,929,046	\$ 24,929,046	\$ 49,858,092	100.00%	1.13%	0.68%

John R. Wood Inc., REALTORS
Company Market Share Report
1st Half 2014 Market Share Report

2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	ES03	BHHS	8	5	13	4.92%	\$ 3,215,300	\$ 2,085,000	\$ 5,300,300	5.74%	0.12%	0.07%
Single Family	ES03	CBRR	5	3	8	3.03%	\$ 1,591,750	\$ 1,379,900	\$ 2,971,650	3.22%	0.07%	0.04%
Single Family	ES03	DNFR	15	12	27	10.23%	\$ 5,444,500	\$ 4,305,900	\$ 9,750,400	10.57%	0.22%	0.13%
Single Family	ES03	KW_ELITE	12	22	34	12.88%	\$ 4,022,000	\$ 6,750,250	\$ 10,772,250	11.67%	0.24%	0.15%
Single Family	ES03	PREM_PLUS	3	4	7	2.65%	\$ 680,000	\$ 1,650,000	\$ 2,330,000	2.53%	0.05%	0.03%
Single Family	ES03	PREM_SOTH	5	1	6	2.27%	\$ 1,890,900	\$ 320,000	\$ 2,210,900	2.40%	0.05%	0.03%
Single Family	ES03	ROYAL_SH	5	7	12	4.55%	\$ 1,355,669	\$ 3,082,500	\$ 4,438,169	4.81%	0.10%	0.06%
Single Family	ES03	WOOD	4		4	1.52%	\$ 2,310,000		\$ 2,310,000	2.50%	0.05%	0.03%
Single Family	ES03	X-OTHER	75	78	153	57.95%	\$ 25,627,769	\$ 26,564,338	\$ 52,192,107	56.56%	1.19%	0.72%
Single Family	ES03		132	132	264	100.00%	\$ 46,137,888	\$ 46,137,888	\$ 92,275,776	100.00%	2.10%	1.27%
Single Family	NA01	BHHS	1	3	4	3.57%	\$ 500,000	\$ 1,505,000	\$ 2,005,000	1.79%	0.05%	0.03%
Single Family	NA01	CBRR	3	4	7	6.25%	\$ 1,295,000	\$ 9,532,500	\$ 10,827,500	9.66%	0.25%	0.15%
Single Family	NA01	DNFR	11	11	22	19.64%	\$ 8,945,700	\$ 7,900,000	\$ 16,845,700	15.03%	0.38%	0.23%
Single Family	NA01	KW_ELITE	2	5	7	6.25%	\$ 790,000	\$ 1,879,900	\$ 2,669,900	2.38%	0.06%	0.04%
Single Family	NA01	PREM_PLUS	4		4	3.57%	\$ 4,263,400		\$ 4,263,400	3.80%	0.10%	0.06%
Single Family	NA01	PREM_SOTH	4	2	6	5.36%	\$ 6,227,500	\$ 1,105,000	\$ 7,332,500	6.54%	0.17%	0.10%
Single Family	NA01	ROYAL_SH	1	2	3	2.68%	\$ 2,700,000	\$ 1,542,500	\$ 4,242,500	3.78%	0.10%	0.06%
Single Family	NA01	WOOD	4	6	10	8.93%	\$ 2,925,000	\$ 6,387,200	\$ 9,312,200	8.31%	0.21%	0.13%
Single Family	NA01	X-OTHER	26	23	49	43.75%	\$ 28,404,550	\$ 26,199,050	\$ 54,603,600	48.71%	1.24%	0.75%
Single Family	NA01		56	56	112	100.00%	\$ 56,051,150	\$ 56,051,150	\$ 112,102,300	100.00%	2.55%	1.54%
Single Family	NA02	BHHS				0.00%				0.00%	0.00%	0.00%
Single Family	NA02	CBRR	1		1	2.38%	\$ 2,112,500		\$ 2,112,500	3.21%	0.05%	0.03%
Single Family	NA02	DNFR	1	4	5	11.90%	\$ 749,000	\$ 4,865,000	\$ 5,614,000	8.54%	0.13%	0.08%
Single Family	NA02	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA02	PREM_PLUS	1		1	2.38%	\$ 1,800,000		\$ 1,800,000	2.74%	0.04%	0.02%
Single Family	NA02	PREM_SOTH	4	4	8	19.05%	\$ 5,250,000	\$ 6,200,000	\$ 11,450,000	17.42%	0.26%	0.16%
Single Family	NA02	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA02	WOOD	3	1	4	9.52%	\$ 4,475,000	\$ 1,887,500	\$ 6,362,500	9.68%	0.14%	0.09%
Single Family	NA02	X-OTHER	11	12	23	54.76%	\$ 18,472,500	\$ 19,906,500	\$ 38,379,000	58.40%	0.87%	0.53%
Single Family	NA02		21	21	42	100.00%	\$ 32,859,000	\$ 32,859,000	\$ 65,718,000	100.00%	1.49%	0.90%
Single Family	NA03	BHHS	2	2	4	2.22%	\$ 415,000	\$ 615,000	\$ 1,030,000	1.90%	0.02%	0.01%
Single Family	NA03	CBRR	5	2	7	3.89%	\$ 1,712,100	\$ 465,000	\$ 2,177,100	4.01%	0.05%	0.03%
Single Family	NA03	DNFR	12	9	21	11.67%	\$ 3,603,829	\$ 2,511,500	\$ 6,115,329	11.27%	0.14%	0.08%
Single Family	NA03	KW_ELITE	2	3	5	2.78%	\$ 760,000	\$ 1,081,500	\$ 1,841,500	3.39%	0.04%	0.03%
Single Family	NA03	PREM_PLUS	9	4	13	7.22%	\$ 2,956,000	\$ 1,392,500	\$ 4,348,500	8.01%	0.10%	0.06%
Single Family	NA03	PREM_SOTH	1	1	2	1.11%	\$ 250,000	\$ 370,000	\$ 620,000	1.14%	0.01%	0.01%
Single Family	NA03	ROYAL_SH		2	2	1.11%		\$ 606,000	\$ 606,000	1.12%	0.01%	0.01%
Single Family	NA03	WOOD	12	7	19	10.56%	\$ 3,344,802	\$ 2,309,000	\$ 5,653,802	10.42%	0.13%	0.08%
Single Family	NA03	X-OTHER	47	60	107	59.44%	\$ 14,095,853	\$ 17,787,084	\$ 31,882,937	58.74%	0.72%	0.44%
Single Family	NA03		90	90	180	100.00%	\$ 27,137,584	\$ 27,137,584	\$ 54,275,168	100.00%	1.23%	0.74%
Single Family	NA04	BHHS	2	1	3	3.57%	\$ 1,925,000	\$ 1,175,000	\$ 3,100,000	2.71%	0.07%	0.04%
Single Family	NA04	CBRR				0.00%				0.00%	0.00%	0.00%
Single Family	NA04	DNFR	5	8	13	15.48%	\$ 7,745,000	\$ 8,600,000	\$ 16,345,000	14.27%	0.37%	0.22%
Single Family	NA04	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA04	PREM_PLUS	2		2	2.38%	\$ 1,900,000		\$ 1,900,000	1.66%	0.04%	0.03%
Single Family	NA04	PREM_SOTH	13	14	27	32.14%	\$ 20,948,000	\$ 24,710,500	\$ 45,658,500	39.87%	1.04%	0.63%
Single Family	NA04	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA04	WOOD	14	15	29	34.52%	\$ 14,721,500	\$ 18,239,000	\$ 32,960,500	28.78%	0.75%	0.45%
Single Family	NA04	X-OTHER	6	4	10	11.90%	\$ 10,021,500	\$ 4,536,500	\$ 14,558,000	12.71%	0.33%	0.20%
Single Family	NA04		42	42	84	100.00%	\$ 57,261,000	\$ 57,261,000	\$ 114,522,000	100.00%	2.60%	1.57%

John R. Wood Inc., REALTORS
Company Market Share Report
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2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	NA05	BHHS	3	2	5	2.81%	\$ 4,515,000	\$ 1,315,000	\$ 5,830,000	1.99%	0.13%	0.08%
Single Family	NA05	CBRR	2	3	5	2.81%	\$ 4,450,000	\$ 4,250,000	\$ 8,700,000	2.97%	0.20%	0.12%
Single Family	NA05	DNFR	12	15	27	15.17%	\$ 14,222,500	\$ 18,109,000	\$ 32,331,500	11.04%	0.73%	0.44%
Single Family	NA05	KW_ELITE	1	1	2	0.56%	\$ 945,000	\$	\$ 945,000	0.32%	0.02%	0.01%
Single Family	NA05	PREM_PLUS	4	4	8	4.49%	\$ 7,040,000	\$ 7,785,000	\$ 14,825,000	5.06%	0.34%	0.20%
Single Family	NA05	PREM_SOTH	21	24	45	25.28%	\$ 49,105,500	\$ 51,050,000	\$ 100,155,500	34.20%	2.28%	1.37%
Single Family	NA05	ROYAL_SH	1	1	2	1.12%	\$ 725,000	\$ 1,749,000	\$ 2,474,000	0.84%	0.06%	0.03%
Single Family	NA05	WOOD	8	12	20	11.24%	\$ 11,022,660	\$ 18,404,000	\$ 29,426,660	10.05%	0.67%	0.40%
Single Family	NA05	X-OTHER	37	28	65	36.52%	\$ 54,405,000	\$ 43,768,660	\$ 98,173,660	33.52%	2.23%	1.35%
Single Family	NA05		89	89	178	100.00%	\$ 146,430,660	\$ 146,430,660	\$ 292,861,319	100.00%	6.65%	4.02%
Single Family	NA06	BHHS	1	2	3	2.34%	\$ 2,350,000	\$ 8,495,000	\$ 10,845,000	3.00%	0.25%	0.15%
Single Family	NA06	CBRR		2	2	1.56%		\$ 5,475,000	\$ 5,475,000	1.52%	0.12%	0.08%
Single Family	NA06	DNFR	8	10	18	14.06%	\$ 24,249,000	\$ 19,359,000	\$ 43,608,000	12.07%	0.99%	0.60%
Single Family	NA06	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA06	PREM_PLUS	3	2	5	3.91%	\$ 8,581,661	\$ 9,335,000	\$ 17,916,661	4.96%	0.41%	0.25%
Single Family	NA06	PREM_SOTH	16	19	35	27.34%	\$ 53,625,000	\$ 50,619,000	\$ 104,244,000	28.85%	2.37%	1.43%
Single Family	NA06	ROYAL_SH	1		1	0.78%	\$ 1,500,000		\$ 1,500,000	0.42%	0.03%	0.02%
Single Family	NA06	WOOD	12	11	23	17.97%	\$ 26,472,000	\$ 26,115,000	\$ 52,587,000	14.56%	1.19%	0.72%
Single Family	NA06	X-OTHER	23	18	41	32.03%	\$ 63,865,000	\$ 61,244,661	\$ 125,109,661	34.63%	2.84%	1.72%
Single Family	NA06		64	64	128	100.00%	\$ 180,642,661	\$ 180,642,661	\$ 361,285,322	100.00%	8.21%	4.96%
Single Family	NA07	BHHS	1	2	3	3.06%	\$ 4,600,000	\$ 6,100,000	\$ 10,700,000	2.08%	0.24%	0.15%
Single Family	NA07	CBRR		2	2	2.04%		\$ 9,525,000	\$ 9,525,000	1.85%	0.22%	0.13%
Single Family	NA07	DNFR	6	3	9	9.18%	\$ 25,898,300	\$ 14,050,000	\$ 39,948,300	7.77%	0.91%	0.55%
Single Family	NA07	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA07	PREM_PLUS	5	5	10	10.20%	\$ 11,350,000	\$ 8,330,000	\$ 19,680,000	3.83%	0.45%	0.27%
Single Family	NA07	PREM_SOTH	7	8	15	15.31%	\$ 32,700,000	\$ 44,999,300	\$ 77,699,300	15.12%	1.77%	1.07%
Single Family	NA07	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA07	WOOD	10	7	17	17.35%	\$ 57,485,000	\$ 45,640,000	\$ 103,125,000	20.06%	2.34%	1.42%
Single Family	NA07	X-OTHER	20	22	42	42.86%	\$ 124,979,500	\$ 128,368,500	\$ 253,348,000	49.29%	5.76%	3.48%
Single Family	NA07		49	49	98	100.00%	\$ 257,012,800	\$ 257,012,800	\$ 514,025,600	100.00%	11.68%	7.05%
Single Family	NA08	BHHS				0.00%				0.00%	0.00%	0.00%
Single Family	NA08	CBRR	4	2	6	8.57%	\$ 10,200,000	\$ 1,850,000	\$ 12,050,000	11.57%	0.27%	0.17%
Single Family	NA08	DNFR	7	5	12	17.14%	\$ 6,247,000	\$ 2,620,000	\$ 8,867,000	8.52%	0.20%	0.12%
Single Family	NA08	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA08	PREM_PLUS	6	2	8	11.43%	\$ 7,444,192	\$ 1,515,000	\$ 8,959,192	8.60%	0.20%	0.12%
Single Family	NA08	PREM_SOTH	3	3	6	8.57%	\$ 8,355,000	\$ 7,075,000	\$ 15,430,000	14.82%	0.35%	0.21%
Single Family	NA08	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA08	WOOD	8	15	23	32.86%	\$ 11,705,000	\$ 28,789,192	\$ 40,494,192	38.89%	0.92%	0.56%
Single Family	NA08	X-OTHER	7	8	15	21.43%	\$ 8,109,000	\$ 10,211,000	\$ 18,320,000	17.60%	0.42%	0.25%
Single Family	NA08		35	35	70	100.00%	\$ 52,060,192	\$ 52,060,192	\$ 104,120,384	100.00%	2.37%	1.43%
Single Family	NA09	BHHS	4	1	5	4.03%	\$ 615,390	\$ 76,500	\$ 691,890	2.14%	0.02%	0.01%
Single Family	NA09	CBRR	2	3	5	4.03%	\$ 484,250	\$ 1,016,251	\$ 1,500,501	4.64%	0.03%	0.02%
Single Family	NA09	DNFR	4	4	8	6.45%	\$ 829,900	\$ 657,500	\$ 1,487,400	4.59%	0.03%	0.02%
Single Family	NA09	KW_ELITE	1		1	0.81%	\$ 61,000		\$ 61,000	0.19%	0.00%	0.00%
Single Family	NA09	PREM_PLUS	7	2	9	7.26%	\$ 1,992,000	\$ 473,000	\$ 2,465,000	7.61%	0.06%	0.03%
Single Family	NA09	PREM_SOTH	5	3	8	6.45%	\$ 2,302,818	\$ 2,129,795	\$ 4,432,613	13.69%	0.10%	0.06%
Single Family	NA09	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA09	WOOD	2	2	4	3.23%	\$ 494,000	\$ 415,000	\$ 909,000	2.81%	0.02%	0.01%
Single Family	NA09	X-OTHER	37	47	84	67.74%	\$ 9,406,548	\$ 11,417,860	\$ 20,824,408	64.33%	0.47%	0.29%
Single Family	NA09		62	62	124	100.00%	\$ 16,185,906	\$ 16,185,906	\$ 32,371,812	100.00%	0.74%	0.44%

John R. Wood Inc., REALTORS
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2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	NA11	BHHS	7	3	10	2.58%	\$ 6,443,000	\$ 2,909,000	\$ 9,352,000	3.54%	0.21%	0.13%
Single Family	NA11	CBRR	8	11	19	4.90%	\$ 3,369,900	\$ 4,154,500	\$ 7,524,400	2.85%	0.17%	0.10%
Single Family	NA11	DNFR	24	18	42	10.82%	\$ 14,983,525	\$ 10,430,900	\$ 25,414,425	9.61%	0.58%	0.35%
Single Family	NA11	KW_ELITE	4	1	5	1.29%	\$ 4,220,500	\$ 460,000	\$ 4,680,500	1.77%	0.11%	0.06%
Single Family	NA11	PREM_PLUS	7	14	21	5.41%	\$ 1,963,000	\$ 5,234,000	\$ 7,197,000	2.72%	0.16%	0.10%
Single Family	NA11	PREM_SOTH	13	10	23	5.93%	\$ 6,947,250	\$ 7,443,250	\$ 14,390,500	5.44%	0.33%	0.20%
Single Family	NA11	ROYAL_SH	10	9	19	4.90%	\$ 10,415,500	\$ 12,740,000	\$ 23,155,500	8.76%	0.53%	0.32%
Single Family	NA11	WOOD	30	40	70	18.04%	\$ 22,642,200	\$ 25,190,300	\$ 47,832,500	18.09%	1.09%	0.66%
Single Family	NA11	X-OTHER	91	88	179	46.13%	\$ 61,249,850	\$ 63,672,775	\$ 124,922,625	47.24%	2.84%	1.71%
Single Family	NA11		194	194	388	100.00%	\$ 132,234,725	\$ 132,234,725	\$ 264,469,450	100.00%	6.01%	3.63%
Single Family	NA12	BHHS	4	6	10	4.31%	\$ 6,121,500	\$ 6,585,000	\$ 12,706,500	6.16%	0.29%	0.17%
Single Family	NA12	CBRR	5	8	13	5.60%	\$ 2,643,250	\$ 5,626,500	\$ 8,269,750	4.01%	0.19%	0.11%
Single Family	NA12	DNFR	18	16	34	14.66%	\$ 11,721,000	\$ 15,592,000	\$ 27,313,000	13.24%	0.62%	0.37%
Single Family	NA12	KW_ELITE		2	2	0.86%		\$ 1,085,000	\$ 1,085,000	0.53%	0.02%	0.01%
Single Family	NA12	PREM_PLUS	12	6	18	7.76%	\$ 11,997,500	\$ 3,153,000	\$ 15,150,500	7.34%	0.34%	0.21%
Single Family	NA12	PREM_SOTH	18	23	41	17.67%	\$ 17,278,450	\$ 33,027,450	\$ 50,305,900	24.38%	1.14%	0.69%
Single Family	NA12	ROYAL_SH	1		1	0.43%	\$ 6,100,000		\$ 6,100,000	2.96%	0.14%	0.08%
Single Family	NA12	WOOD	21	18	39	16.81%	\$ 19,071,950	\$ 16,722,969	\$ 35,794,919	17.35%	0.81%	0.49%
Single Family	NA12	X-OTHER	37	37	74	31.90%	\$ 28,218,239	\$ 21,359,970	\$ 49,578,209	24.03%	1.13%	0.68%
Single Family	NA12		116	116	232	100.00%	\$ 103,151,889	\$ 103,151,889	\$ 206,303,778	100.00%	4.69%	2.83%
Single Family	NA13	BHHS				0.00%				0.00%	0.00%	0.00%
Single Family	NA13	CBRR	1	5	6	15.79%	\$ 545,000	\$ 4,740,000	\$ 5,285,000	14.13%	0.12%	0.07%
Single Family	NA13	DNFR	1	2	3	7.89%	\$ 1,050,000	\$ 2,225,000	\$ 3,275,000	8.76%	0.07%	0.04%
Single Family	NA13	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA13	PREM_PLUS	2	1	3	7.89%	\$ 1,715,000	\$ 1,065,000	\$ 2,780,000	7.43%	0.06%	0.04%
Single Family	NA13	PREM_SOTH	1	2	3	7.89%	\$ 2,375,000	\$ 2,920,000	\$ 5,295,000	14.16%	0.12%	0.07%
Single Family	NA13	ROYAL_SH		1	1	2.63%		\$ 1,957,500	\$ 1,957,500	5.23%	0.04%	0.03%
Single Family	NA13	WOOD	1	2	3	7.89%	\$ 1,350,000	\$ 1,499,900	\$ 2,849,900	7.62%	0.06%	0.04%
Single Family	NA13	X-OTHER	13	6	19	50.00%	\$ 11,667,900	\$ 4,295,500	\$ 15,963,400	42.68%	0.36%	0.22%
Single Family	NA13		19	19	38	100.00%	\$ 18,702,900	\$ 18,702,900	\$ 37,405,800	100.00%	0.85%	0.51%
Single Family	NA14	BHHS	4	7	11	3.93%	\$ 1,924,750	\$ 3,557,750	\$ 5,482,500	3.81%	0.12%	0.08%
Single Family	NA14	CBRR	8	9	17	6.07%	\$ 3,409,000	\$ 4,480,000	\$ 7,889,000	5.48%	0.18%	0.11%
Single Family	NA14	DNFR	15	14	29	10.36%	\$ 7,290,750	\$ 6,437,350	\$ 13,728,100	9.54%	0.31%	0.19%
Single Family	NA14	KW_ELITE	3	1	4	1.43%	\$ 1,265,000	\$ 340,000	\$ 1,605,000	1.12%	0.04%	0.02%
Single Family	NA14	PREM_PLUS	8	4	12	4.29%	\$ 2,678,000	\$ 1,632,000	\$ 4,310,000	3.00%	0.10%	0.06%
Single Family	NA14	PREM_SOTH	15	11	26	9.29%	\$ 10,469,500	\$ 5,735,500	\$ 16,205,000	11.26%	0.37%	0.22%
Single Family	NA14	ROYAL_SH	2	2	4	1.43%	\$ 774,000	\$ 716,500	\$ 1,490,500	1.04%	0.03%	0.02%
Single Family	NA14	WOOD	18	19	37	13.21%	\$ 9,266,500	\$ 11,364,500	\$ 20,631,000	14.34%	0.47%	0.28%
Single Family	NA14	X-OTHER	67	73	140	50.00%	\$ 34,875,427	\$ 37,689,327	\$ 72,564,754	50.43%	1.65%	1.00%
Single Family	NA14		140	140	280	100.00%	\$ 71,952,927	\$ 71,952,927	\$ 143,905,854	100.00%	3.27%	1.97%
Single Family	NA15	BHHS	2	3	5	5.32%	\$ 446,000	\$ 734,900	\$ 1,180,900	4.71%	0.03%	0.02%
Single Family	NA15	CBRR	2	1	3	3.19%	\$ 590,000	\$ 358,000	\$ 948,000	3.78%	0.02%	0.01%
Single Family	NA15	DNFR	9	8	17	18.09%	\$ 2,703,558	\$ 1,868,778	\$ 4,572,336	18.25%	0.10%	0.06%
Single Family	NA15	KW_ELITE	1		1	1.06%	\$ 426,250		\$ 426,250	1.70%	0.01%	0.01%
Single Family	NA15	PREM_PLUS	2	1	3	3.19%	\$ 644,900	\$ 135,000	\$ 779,900	3.11%	0.02%	0.01%
Single Family	NA15	PREM_SOTH	1	1	2	2.13%	\$ 335,000	\$ 237,200	\$ 572,200	2.28%	0.01%	0.01%
Single Family	NA15	ROYAL_SH		1	1	1.06%		\$ 250,000	\$ 250,000	1.00%	0.01%	0.00%
Single Family	NA15	WOOD	7	10	17	18.09%	\$ 1,895,500	\$ 3,358,900	\$ 5,254,400	20.97%	0.12%	0.07%
Single Family	NA15	X-OTHER	23	22	45	47.87%	\$ 5,485,399	\$ 5,583,829	\$ 11,069,228	44.18%	0.25%	0.15%
Single Family	NA15		47	47	94	100.00%	\$ 12,526,607	\$ 12,526,607	\$ 25,053,214	100.00%	0.57%	0.34%

John R. Wood Inc., REALTORS
Company Market Share Report
1st Half 2014 Market Share Report

2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	NA16	BHHS	3	7	10	3.42%	\$ 991,000	\$ 7,351,000	\$ 8,342,000	3.21%	0.19%	0.11%
Single Family	NA16	CBRR	3	5	8	2.74%	\$ 1,272,500	\$ 3,371,000	\$ 4,643,500	1.79%	0.11%	0.06%
Single Family	NA16	DNFR	14	11	25	8.56%	\$ 8,526,000	\$ 6,819,000	\$ 15,345,000	5.90%	0.35%	0.21%
Single Family	NA16	KW_ELITE	1	1	1	0.34%		\$ 170,000	\$ 170,000	0.07%	0.00%	0.00%
Single Family	NA16	PREM_PLUS	10	8	18	6.16%	\$ 5,267,157	\$ 4,997,500	\$ 10,264,657	3.95%	0.23%	0.14%
Single Family	NA16	PREM_SOTH	27	30	57	19.52%	\$ 42,918,250	\$ 50,972,750	\$ 93,891,000	36.12%	2.13%	1.29%
Single Family	NA16	ROYAL_SH	4	3	7	2.40%	\$ 7,029,500	\$ 1,979,000	\$ 9,008,500	3.47%	0.20%	0.12%
Single Family	NA16	WOOD	28	35	63	21.58%	\$ 28,025,189	\$ 25,401,422	\$ 53,426,612	20.55%	1.21%	0.73%
Single Family	NA16	X-OTHER	57	46	103	35.27%	\$ 35,947,613	\$ 28,915,537	\$ 64,863,150	24.95%	1.47%	0.89%
Single Family	NA16		146	146	292	100.00%	\$ 129,977,209	\$ 129,977,209	\$ 259,954,419	100.00%	5.91%	3.57%
Single Family	NA17	BHHS	3	3	6	1.78%	\$ 844,900	\$ 992,400	\$ 1,837,300	1.90%	0.04%	0.03%
Single Family	NA17	CBRR	16	12	28	8.28%	\$ 5,279,407	\$ 3,740,400	\$ 9,019,807	9.35%	0.20%	0.12%
Single Family	NA17	DNFR	21	19	40	11.83%	\$ 4,926,250	\$ 5,035,907	\$ 9,962,157	10.32%	0.23%	0.14%
Single Family	NA17	KW_ELITE	1	1	2	0.59%	\$ 280,000	\$ 325,000	\$ 605,000	0.63%	0.01%	0.01%
Single Family	NA17	PREM_PLUS	19	20	39	11.54%	\$ 5,831,219	\$ 5,607,250	\$ 11,438,469	11.85%	0.26%	0.16%
Single Family	NA17	PREM_SOTH	1	2	3	0.89%	\$ 184,900	\$ 620,500	\$ 805,400	0.83%	0.02%	0.01%
Single Family	NA17	ROYAL_SH	5	2	7	2.07%	\$ 1,727,325	\$ 610,325	\$ 2,337,650	2.42%	0.05%	0.03%
Single Family	NA17	WOOD	13	14	27	7.99%	\$ 3,930,050	\$ 3,739,450	\$ 7,669,500	7.95%	0.17%	0.11%
Single Family	NA17	X-OTHER	90	96	186	55.03%	\$ 25,240,315	\$ 27,573,134	\$ 52,813,449	54.74%	1.20%	0.72%
Single Family	NA17		169	169	338	100.00%	\$ 48,244,366	\$ 48,244,366	\$ 96,488,732	100.00%	2.19%	1.32%
Single Family	NA18	BHHS	1	3	4	1.92%	\$ 254,000	\$ 653,000	\$ 907,000	1.52%	0.02%	0.01%
Single Family	NA18	CBRR	7	11	18	8.65%	\$ 2,482,500	\$ 2,807,400	\$ 5,289,900	8.88%	0.12%	0.07%
Single Family	NA18	DNFR	14	12	26	12.50%	\$ 3,400,500	\$ 3,056,400	\$ 6,456,900	10.84%	0.15%	0.09%
Single Family	NA18	KW_ELITE	1	1	2	0.96%	\$ 420,000	\$ 275,000	\$ 695,000	1.17%	0.02%	0.01%
Single Family	NA18	PREM_PLUS	10	13	23	11.06%	\$ 4,767,900	\$ 5,620,000	\$ 10,387,900	17.44%	0.24%	0.14%
Single Family	NA18	PREM_SOTH		2	2	0.96%		\$ 515,000	\$ 515,000	0.86%	0.01%	0.01%
Single Family	NA18	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA18	WOOD	9	13	22	10.58%	\$ 2,155,500	\$ 3,436,250	\$ 5,591,750	9.39%	0.13%	0.08%
Single Family	NA18	X-OTHER	62	49	111	53.37%	\$ 16,300,014	\$ 13,417,364	\$ 29,717,378	49.89%	0.68%	0.41%
Single Family	NA18		104	104	208	100.00%	\$ 29,780,414	\$ 29,780,414	\$ 59,560,828	100.00%	1.35%	0.82%
Single Family	NA19	BHHS	3	8	11	3.82%	\$ 1,354,000	\$ 3,280,000	\$ 4,634,000	3.12%	0.11%	0.06%
Single Family	NA19	CBRR	9	4	13	4.51%	\$ 4,047,111	\$ 1,723,900	\$ 5,771,011	3.88%	0.13%	0.08%
Single Family	NA19	DNFR	16	18	34	11.81%	\$ 6,287,700	\$ 8,367,000	\$ 14,654,700	9.87%	0.33%	0.20%
Single Family	NA19	KW_ELITE	1	1	1	0.35%	\$ 625,000		\$ 625,000	0.42%	0.01%	0.01%
Single Family	NA19	PREM_PLUS	20	22	42	14.58%	\$ 9,913,950	\$ 11,458,900	\$ 21,372,850	14.39%	0.49%	0.29%
Single Family	NA19	PREM_SOTH	3	1	4	1.39%	\$ 1,966,550	\$ 725,000	\$ 2,691,550	1.81%	0.06%	0.04%
Single Family	NA19	ROYAL_SH	2	3	5	1.74%	\$ 1,530,000	\$ 1,388,700	\$ 2,918,700	1.96%	0.07%	0.04%
Single Family	NA19	WOOD	9	15	24	8.33%	\$ 5,171,000	\$ 5,125,900	\$ 10,296,900	6.93%	0.23%	0.14%
Single Family	NA19	X-OTHER	81	73	154	53.47%	\$ 43,378,567	\$ 42,204,478	\$ 85,583,045	57.61%	1.94%	1.17%
Single Family	NA19		144	144	288	100.00%	\$ 74,273,878	\$ 74,273,878	\$ 148,547,756	100.00%	3.38%	2.04%
Single Family	NA21	BHHS	9	8	17	5.94%	\$ 5,104,500	\$ 4,500,000	\$ 9,604,500	5.37%	0.22%	0.13%
Single Family	NA21	CBRR	2	2	4	1.40%	\$ 797,500	\$ 915,555	\$ 1,713,055	0.96%	0.04%	0.02%
Single Family	NA21	DNFR	24	30	54	18.88%	\$ 14,725,400	\$ 15,421,900	\$ 30,147,300	16.85%	0.69%	0.41%
Single Family	NA21	KW_ELITE	5	2	7	2.45%	\$ 3,991,500	\$ 1,237,500	\$ 5,229,000	2.92%	0.12%	0.07%
Single Family	NA21	PREM_PLUS	9	6	15	5.24%	\$ 5,029,379	\$ 4,245,000	\$ 9,274,379	5.18%	0.21%	0.13%
Single Family	NA21	PREM_SOTH	6	1	7	2.45%	\$ 3,924,150	\$ 600,000	\$ 4,524,150	2.53%	0.10%	0.06%
Single Family	NA21	ROYAL_SH	5		5	1.75%	\$ 4,099,543		\$ 4,099,543	2.29%	0.09%	0.06%
Single Family	NA21	WOOD	14	15	29	10.14%	\$ 7,876,800	\$ 9,710,348	\$ 17,587,148	9.83%	0.40%	0.24%
Single Family	NA21	X-OTHER	69	79	148	51.75%	\$ 43,931,005	\$ 52,849,474	\$ 96,780,479	54.08%	2.20%	1.33%
Single Family	NA21		143	143	286	100.00%	\$ 89,479,777	\$ 89,479,777	\$ 178,959,554	100.00%	4.07%	2.46%

John R. Wood Inc., REALTORS
Company Market Share Report
1st Half 2014 Market Share Report

2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	NA22	BHHS	6	8	14	3.54%	\$ 2,351,305	\$ 3,280,900	\$ 5,632,205	3.84%	0.13%	0.08%
Single Family	NA22	CBRR	12	5	17	4.30%	\$ 4,140,901	\$ 1,693,000	\$ 5,833,901	3.97%	0.13%	0.08%
Single Family	NA22	DNFR	41	32	73	18.48%	\$ 16,348,200	\$ 14,716,500	\$ 31,064,700	21.16%	0.71%	0.43%
Single Family	NA22	KW_ELITE	1	2	3	0.76%	\$ 295,000	\$ 575,000	\$ 870,000	0.59%	0.02%	0.01%
Single Family	NA22	PREM_PLUS	13	21	34	8.61%	\$ 4,837,000	\$ 7,548,500	\$ 12,385,500	8.44%	0.28%	0.17%
Single Family	NA22	PREM_SOTH	7	10	17	4.30%	\$ 3,551,900	\$ 4,657,500	\$ 8,209,400	5.59%	0.19%	0.11%
Single Family	NA22	ROYAL_SH	5	3	8	2.03%	\$ 1,278,000	\$ 1,387,500	\$ 2,665,500	1.82%	0.06%	0.04%
Single Family	NA22	WOOD	18	14	32	8.10%	\$ 6,888,900	\$ 5,668,900	\$ 12,557,800	8.55%	0.29%	0.17%
Single Family	NA22	X-OTHER	94	103	197	49.87%	\$ 33,521,453	\$ 34,071,859	\$ 67,593,312	46.04%	1.54%	0.93%
Single Family	NA22		197	198	395	100.00%	\$ 73,212,659	\$ 73,599,659	\$ 146,812,318	100.00%	3.34%	2.01%
Single Family	NA23	BHHS	2	2	4	5.88%	\$ 415,900	\$ 496,000	\$ 911,900	4.73%	0.02%	0.01%
Single Family	NA23	CBRR	1		1	1.47%	\$ 610,000		\$ 610,000	3.17%	0.01%	0.01%
Single Family	NA23	DNFR	3	8	11	16.18%	\$ 675,300	\$ 2,680,900	\$ 3,356,200	17.42%	0.08%	0.05%
Single Family	NA23	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA23	PREM_PLUS	3	4	7	10.29%	\$ 872,000	\$ 1,037,400	\$ 1,909,400	9.91%	0.04%	0.03%
Single Family	NA23	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA23	ROYAL_SH	1		1	1.47%	\$ 370,000		\$ 370,000	1.92%	0.01%	0.01%
Single Family	NA23	WOOD	4	2	6	8.82%	\$ 1,138,000	\$ 555,500	\$ 1,693,500	8.79%	0.04%	0.02%
Single Family	NA23	X-OTHER	20	18	38	55.88%	\$ 5,554,200	\$ 4,865,600	\$ 10,419,800	54.07%	0.24%	0.14%
Single Family	NA23		34	34	68	100.00%	\$ 9,635,400	\$ 9,635,400	\$ 19,270,800	100.00%	0.44%	0.26%
Single Family	NA24	BHHS	1	1	2	0.84%	\$ 130,000	\$ 155,000	\$ 285,000	0.79%	0.01%	0.00%
Single Family	NA24	CBRR	4	9	13	5.46%	\$ 515,200	\$ 1,531,399	\$ 2,046,599	5.66%	0.05%	0.03%
Single Family	NA24	DNFR	7	9	16	6.72%	\$ 963,900	\$ 1,405,800	\$ 2,369,700	6.55%	0.05%	0.03%
Single Family	NA24	KW_ELITE	1		1	0.42%	\$ 190,000		\$ 190,000	0.53%	0.00%	0.00%
Single Family	NA24	PREM_PLUS	8	15	23	9.66%	\$ 1,212,300	\$ 2,351,200	\$ 3,563,500	9.85%	0.08%	0.05%
Single Family	NA24	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA24	ROYAL_SH	1		1	0.42%	\$ 155,000		\$ 155,000	0.43%	0.00%	0.00%
Single Family	NA24	WOOD	2	3	5	2.10%	\$ 278,000	\$ 488,000	\$ 766,000	2.12%	0.02%	0.01%
Single Family	NA24	X-OTHER	95	82	177	74.37%	\$ 14,646,211	\$ 12,159,212	\$ 26,805,423	74.09%	0.61%	0.37%
Single Family	NA24		119	119	238	100.00%	\$ 18,090,611	\$ 18,090,611	\$ 36,181,222	100.00%	0.82%	0.50%
Single Family	NA31	BHHS				0.00%				0.00%	0.00%	0.00%
Single Family	NA31	CBRR				0.00%				0.00%	0.00%	0.00%
Single Family	NA31	DNFR		1	1	2.17%		\$ 214,400	\$ 214,400	2.14%	0.00%	0.00%
Single Family	NA31	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA31	PREM_PLUS	2	1	3	6.52%	\$ 295,000	\$ 155,000	\$ 450,000	4.50%	0.01%	0.01%
Single Family	NA31	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA31	ROYAL_SH	1	3	4	8.70%	\$ 417,500	\$ 1,212,500	\$ 1,630,000	16.30%	0.04%	0.02%
Single Family	NA31	WOOD				0.00%				0.00%	0.00%	0.00%
Single Family	NA31	X-OTHER	20	18	38	82.61%	\$ 4,287,700	\$ 3,418,300	\$ 7,706,000	77.06%	0.18%	0.11%
Single Family	NA31		23	23	46	100.00%	\$ 5,000,200	\$ 5,000,200	\$ 10,000,400	100.00%	0.23%	0.14%
Single Family	NA32	BHHS				0.00%				0.00%	0.00%	0.00%
Single Family	NA32	CBRR				0.00%				0.00%	0.00%	0.00%
Single Family	NA32	DNFR				0.00%				0.00%	0.00%	0.00%
Single Family	NA32	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA32	PREM_PLUS				0.00%				0.00%	0.00%	0.00%
Single Family	NA32	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA32	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA32	WOOD				0.00%				0.00%	0.00%	0.00%
Single Family	NA32	X-OTHER	3	3	6	100.00%	\$ 403,799	\$ 403,799	\$ 807,598	100.00%	0.02%	0.01%
Single Family	NA32		3	3	6	100.00%	\$ 403,799	\$ 403,799	\$ 807,598	100.00%	0.02%	0.01%

John R. Wood Inc., REALTORS
Company Market Share Report
1st Half 2014 Market Share Report

2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	NA33	BHHS				0.00%				0.00%	0.00%	0.00%
Single Family	NA33	CBRR	1	1	2	50.00%	\$ 150,000	\$ 150,000	\$ 300,000	46.88%	0.01%	0.00%
Single Family	NA33	DNFR				0.00%				0.00%	0.00%	0.00%
Single Family	NA33	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA33	PREM_PLUS				0.00%				0.00%	0.00%	0.00%
Single Family	NA33	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA33	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA33	WOOD				0.00%				0.00%	0.00%	0.00%
Single Family	NA33	X-OTHER	1	1	2	50.00%	\$ 170,000	\$ 170,000	\$ 340,000	53.13%	0.01%	0.00%
Single Family	NA33		2	2	4	100.00%	\$ 320,000	\$ 320,000	\$ 640,000	100.00%	0.01%	0.01%
Single Family	NA34	BHHS	1	2	3	2.27%	\$ 215,000	\$ 496,900	\$ 711,900	2.09%	0.02%	0.01%
Single Family	NA34	CBRR	7	1	8	6.06%	\$ 1,691,400	\$ 380,000	\$ 2,071,400	6.09%	0.05%	0.03%
Single Family	NA34	DNFR	8	16	24	18.18%	\$ 1,914,700	\$ 4,379,000	\$ 6,293,700	18.49%	0.14%	0.09%
Single Family	NA34	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA34	PREM_PLUS	8	3	11	8.33%	\$ 2,288,000	\$ 903,000	\$ 3,191,000	9.38%	0.07%	0.04%
Single Family	NA34	PREM_SOTH	1	1	2	1.52%	\$ 273,500	\$ 273,500	\$ 547,000	1.61%	0.01%	0.01%
Single Family	NA34	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA34	WOOD	5	3	8	6.06%	\$ 1,394,900	\$ 715,200	\$ 2,110,100	6.20%	0.05%	0.03%
Single Family	NA34	X-OTHER	36	40	76	57.58%	\$ 9,239,760	\$ 9,869,660	\$ 19,109,420	56.15%	0.43%	0.26%
Single Family	NA34		66	66	132	100.00%	\$ 17,017,260	\$ 17,017,260	\$ 34,034,520	100.00%	0.77%	0.47%
Single Family	NA35	BHHS									0.00%	0.00%
Single Family	NA35	CBRR									0.00%	0.00%
Single Family	NA35	DNFR									0.00%	0.00%
Single Family	NA35	KW_ELITE									0.00%	0.00%
Single Family	NA35	PREM_PLUS									0.00%	0.00%
Single Family	NA35	PREM_SOTH									0.00%	0.00%
Single Family	NA35	ROYAL_SH									0.00%	0.00%
Single Family	NA35	WOOD									0.00%	0.00%
Single Family	NA35	X-OTHER									0.00%	0.00%
Single Family	NA35					0.00%				0.00%	0.00%	0.00%
Single Family	NA36	BHHS		1	1	1.52%		\$ 167,500	\$ 167,500	1.77%	0.00%	0.00%
Single Family	NA36	CBRR				0.00%				0.00%	0.00%	0.00%
Single Family	NA36	DNFR	1		1	1.52%	\$ 307,818		\$ 307,818	3.26%	0.01%	0.00%
Single Family	NA36	KW_ELITE	1		1	1.52%	\$ 230,000		\$ 230,000	2.43%	0.01%	0.00%
Single Family	NA36	PREM_PLUS		1	1	1.52%		\$ 230,000	\$ 230,000	2.43%	0.01%	0.00%
Single Family	NA36	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA36	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA36	WOOD	3	2	5	7.58%	\$ 559,500	\$ 487,500	\$ 1,047,000	11.08%	0.02%	0.01%
Single Family	NA36	X-OTHER	28	29	57	86.36%	\$ 3,625,539	\$ 3,837,857	\$ 7,463,396	79.01%	0.17%	0.10%
Single Family	NA36		33	33	66	100.00%	\$ 4,722,857	\$ 4,722,857	\$ 9,445,714	100.00%	0.21%	0.13%
Single Family	NA37	BHHS	5	6	11	7.53%	\$ 1,637,500	\$ 2,100,000	\$ 3,737,500	7.74%	0.08%	0.05%
Single Family	NA37	CBRR	4	5	9	6.16%	\$ 1,412,500	\$ 1,383,000	\$ 2,795,500	5.79%	0.06%	0.04%
Single Family	NA37	DNFR	3	3	6	4.11%	\$ 958,500	\$ 1,251,300	\$ 2,209,800	4.58%	0.05%	0.03%
Single Family	NA37	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA37	PREM_PLUS	9	15	24	16.44%	\$ 3,291,100	\$ 5,138,600	\$ 8,429,700	17.45%	0.19%	0.12%
Single Family	NA37	PREM_SOTH	1	1	2	1.37%	\$ 370,000	\$ 370,000	\$ 740,000	1.53%	0.02%	0.01%
Single Family	NA37	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA37	WOOD	6	1	7	4.79%	\$ 1,921,000	\$ 240,000	\$ 2,161,000	4.47%	0.05%	0.03%
Single Family	NA37	X-OTHER	45	42	87	59.59%	\$ 14,556,894	\$ 13,664,594	\$ 28,221,488	58.44%	0.64%	0.39%
Single Family	NA37		73	73	146	100.00%	\$ 24,147,494	\$ 24,147,494	\$ 48,294,988	100.00%	1.10%	0.66%

John R. Wood Inc., REALTORS
Company Market Share Report
1st Half 2014 Market Share Report

2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	NA38	BHHS	2	1	3	2.42%	\$ 614,147	\$ 359,000	\$ 973,147	1.51%	0.02%	0.01%
Single Family	NA38	CBRR	3	4	7	5.65%	\$ 1,179,000	\$ 1,457,100	\$ 2,636,100	4.09%	0.06%	0.04%
Single Family	NA38	DNFR	8	2	10	8.06%	\$ 4,399,466	\$ 1,260,000	\$ 5,659,466	8.79%	0.13%	0.08%
Single Family	NA38	KW_ELITE	1		1	0.81%	\$ 400,000		\$ 400,000	0.62%	0.01%	0.01%
Single Family	NA38	PREM_PLUS	6	1	7	5.65%	\$ 3,160,476	\$ 900,000	\$ 4,060,476	6.31%	0.09%	0.06%
Single Family	NA38	PREM_SOTH	20	18	38	30.65%	\$ 10,181,750	\$ 8,918,500	\$ 19,100,250	29.67%	0.43%	0.26%
Single Family	NA38	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA38	WOOD	1		1	0.81%	\$ 800,000		\$ 800,000	1.24%	0.02%	0.01%
Single Family	NA38	X-OTHER	21	36	57	45.97%	\$ 11,454,523	\$ 19,294,762	\$ 30,749,285	47.76%	0.70%	0.42%
Single Family	NA38		62	62	124	100.00%	\$ 32,189,362	\$ 32,189,362	\$ 64,378,724	100.00%	1.46%	0.88%
Single Family	NA39	BHHS				0.00%				0.00%	0.00%	0.00%
Single Family	NA39	CBRR				0.00%				0.00%	0.00%	0.00%
Single Family	NA39	DNFR				0.00%				0.00%	0.00%	0.00%
Single Family	NA39	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA39	PREM_PLUS		2	2	12.50%		\$ 365,000	\$ 365,000	6.89%	0.01%	0.01%
Single Family	NA39	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA39	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA39	WOOD	1	1	2	12.50%	\$ 150,000	\$ 150,000	\$ 300,000	5.66%	0.01%	0.00%
Single Family	NA39	X-OTHER	7	5	12	75.00%	\$ 2,500,000	\$ 2,135,000	\$ 4,635,000	87.45%	0.11%	0.06%
Single Family	NA39		8	8	16	100.00%	\$ 2,650,000	\$ 2,650,000	\$ 5,300,000	100.00%	0.12%	0.07%
Single Family	NA41	BHHS	1	1	2	2.17%	\$ 559,000	\$ 145,000	\$ 704,000	2.53%	0.02%	0.01%
Single Family	NA41	CBRR	5	1	6	6.52%	\$ 2,060,100	\$ 182,000	\$ 2,242,100	8.05%	0.05%	0.03%
Single Family	NA41	DNFR	4	6	10	10.87%	\$ 1,184,000	\$ 2,975,000	\$ 4,159,000	14.92%	0.09%	0.06%
Single Family	NA41	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA41	PREM_PLUS	4	5	9	9.78%	\$ 1,350,900	\$ 1,264,000	\$ 2,614,900	9.38%	0.06%	0.04%
Single Family	NA41	PREM_SOTH	1		1	1.09%	\$ 490,000		\$ 490,000	1.76%	0.01%	0.01%
Single Family	NA41	ROYAL_SH	1		1	1.09%	\$ 230,000		\$ 230,000	0.83%	0.01%	0.00%
Single Family	NA41	WOOD	2	2	4	4.35%	\$ 485,000	\$ 794,000	\$ 1,279,000	4.59%	0.03%	0.02%
Single Family	NA41	X-OTHER	28	31	59	64.13%	\$ 7,575,500	\$ 8,574,500	\$ 16,150,000	57.95%	0.37%	0.22%
Single Family	NA41		46	46	92	100.00%	\$ 13,934,500	\$ 13,934,500	\$ 27,869,000	100.00%	0.63%	0.38%
Single Family	NA42	BHHS	1	1	2	2.04%	\$ 204,000	\$ 200,000	\$ 404,000	1.82%	0.01%	0.01%
Single Family	NA42	CBRR	2		2	2.04%	\$ 524,000		\$ 524,000	2.36%	0.01%	0.01%
Single Family	NA42	DNFR	5	6	11	11.22%	\$ 1,146,400	\$ 1,694,900	\$ 2,841,300	12.78%	0.06%	0.04%
Single Family	NA42	KW_ELITE	1	1	2	1.02%	\$ 200,000	\$ 200,000	\$ 400,000	0.90%	0.00%	0.00%
Single Family	NA42	PREM_PLUS	8	4	12	12.24%	\$ 2,084,000	\$ 781,900	\$ 2,865,900	12.89%	0.07%	0.04%
Single Family	NA42	PREM_SOTH	1	1	2	2.04%	\$ 162,500	\$ 370,000	\$ 532,500	2.40%	0.01%	0.01%
Single Family	NA42	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA42	WOOD	4	5	9	9.18%	\$ 1,067,400	\$ 1,098,000	\$ 2,165,400	9.74%	0.05%	0.03%
Single Family	NA42	X-OTHER	28	31	59	60.20%	\$ 5,924,500	\$ 6,768,000	\$ 12,692,500	57.11%	0.29%	0.17%
Single Family	NA42		49	49	98	100.00%	\$ 11,112,800	\$ 11,112,800	\$ 22,225,600	100.00%	0.51%	0.31%
Single Family	NA43	BHHS	2	1	3	6.00%	\$ 1,000,000	\$ 170,000	\$ 1,170,000	10.79%	0.03%	0.02%
Single Family	NA43	CBRR	2	3	5	10.00%	\$ 622,000	\$ 1,306,000	\$ 1,928,000	17.78%	0.04%	0.03%
Single Family	NA43	DNFR	2	1	3	6.00%	\$ 414,000	\$ 170,000	\$ 584,000	5.39%	0.01%	0.01%
Single Family	NA43	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA43	PREM_PLUS	4	3	7	14.00%	\$ 800,000	\$ 733,500	\$ 1,533,500	14.15%	0.03%	0.02%
Single Family	NA43	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA43	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA43	WOOD	1	2	3	6.00%	\$ 180,000	\$ 405,000	\$ 585,000	5.40%	0.01%	0.01%
Single Family	NA43	X-OTHER	14	15	29	58.00%	\$ 2,404,404	\$ 2,635,904	\$ 5,040,308	46.49%	0.11%	0.07%
Single Family	NA43		25	25	50	100.00%	\$ 5,420,404	\$ 5,420,404	\$ 10,840,808	100.00%	0.25%	0.15%

John R. Wood Inc., REALTORS
Company Market Share Report
1st Half 2014 Market Share Report

2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	NA44	BHHS	1		1	1.35%	\$ 142,600		\$ 142,600	0.80%	0.00%	0.00%
Single Family	NA44	CBRR				0.00%				0.00%	0.00%	0.00%
Single Family	NA44	DNFR	3	7	10	13.51%	\$ 763,000	\$ 1,850,400	\$ 2,613,400	14.69%	0.06%	0.04%
Single Family	NA44	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA44	PREM_PLUS	7	1	8	10.81%	\$ 1,575,900	\$ 410,000	\$ 1,985,900	11.16%	0.05%	0.03%
Single Family	NA44	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA44	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA44	WOOD		1	1	1.35%		\$ 290,000	\$ 290,000	1.63%	0.01%	0.00%
Single Family	NA44	X-OTHER	26	28	54	72.97%	\$ 6,412,300	\$ 6,343,400	\$ 12,755,700	71.71%	0.29%	0.18%
Single Family	NA44		37	37	74	100.00%	\$ 8,893,800	\$ 8,893,800	\$ 17,787,600	100.00%	0.40%	0.24%
Single Family	NA45	BHHS	1		1	1.39%	\$ 179,500		\$ 179,500	1.36%	0.00%	0.00%
Single Family	NA45	CBRR				0.00%				0.00%	0.00%	0.00%
Single Family	NA45	DNFR	7	2	9	12.50%	\$ 1,319,100	\$ 499,000	\$ 1,818,100	13.77%	0.04%	0.02%
Single Family	NA45	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA45	PREM_PLUS	2	2	4	5.56%	\$ 401,500	\$ 367,000	\$ 768,500	5.82%	0.02%	0.01%
Single Family	NA45	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA45	ROYAL_SH		1	1	1.39%		\$ 170,000	\$ 170,000	1.29%	0.00%	0.00%
Single Family	NA45	WOOD	1		1	1.39%	\$ 217,000		\$ 217,000	1.64%	0.00%	0.00%
Single Family	NA45	X-OTHER	25	31	56	77.78%	\$ 4,484,344	\$ 5,565,444	\$ 10,049,788	76.12%	0.23%	0.14%
Single Family	NA45		36	36	72	100.00%	\$ 6,601,444	\$ 6,601,444	\$ 13,202,888	100.00%	0.30%	0.18%
Single Family	NA46	BHHS	1	1	2	2.27%	\$ 227,000	\$ 295,000	\$ 522,000	3.42%	0.01%	0.01%
Single Family	NA46	CBRR				0.00%				0.00%	0.00%	0.00%
Single Family	NA46	DNFR	1	3	4	4.55%	\$ 110,000	\$ 595,500	\$ 705,500	4.62%	0.02%	0.01%
Single Family	NA46	KW_ELITE	1	1	2	2.27%	\$ 140,000	\$ 201,000	\$ 341,000	2.23%	0.01%	0.00%
Single Family	NA46	PREM_PLUS	4	5	9	10.23%	\$ 589,000	\$ 873,000	\$ 1,462,000	9.58%	0.03%	0.02%
Single Family	NA46	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA46	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA46	WOOD	2	2	4	4.55%	\$ 365,000	\$ 470,000	\$ 835,000	5.47%	0.02%	0.01%
Single Family	NA46	X-OTHER	35	32	67	76.14%	\$ 6,202,689	\$ 5,199,189	\$ 11,401,878	74.68%	0.26%	0.16%
Single Family	NA46		44	44	88	100.00%	\$ 7,633,689	\$ 7,633,689	\$ 15,267,378	100.00%	0.35%	0.21%
Single Family	NA47	BHHS	1		1	0.85%	\$ 137,500		\$ 137,500	0.65%	0.00%	0.00%
Single Family	NA47	CBRR	5	6	11	9.32%	\$ 1,071,500	\$ 1,375,950	\$ 2,447,450	11.60%	0.06%	0.03%
Single Family	NA47	DNFR	11	4	15	12.71%	\$ 1,608,400	\$ 575,000	\$ 2,183,400	10.35%	0.05%	0.03%
Single Family	NA47	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA47	PREM_PLUS	1	1	2	1.69%	\$ 270,000	\$ 129,900	\$ 399,900	1.90%	0.01%	0.01%
Single Family	NA47	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA47	ROYAL_SH	1		1	0.85%	\$ 169,900		\$ 169,900	0.81%	0.00%	0.00%
Single Family	NA47	WOOD	3	3	6	5.08%	\$ 505,500	\$ 452,500	\$ 958,000	4.54%	0.02%	0.01%
Single Family	NA47	X-OTHER	37	45	82	69.49%	\$ 6,784,100	\$ 8,013,550	\$ 14,797,650	70.15%	0.34%	0.20%
Single Family	NA47		59	59	118	100.00%	\$ 10,546,900	\$ 10,546,900	\$ 21,093,800	100.00%	0.48%	0.29%
Single Family	NA48	BHHS	1	4	5	3.79%	\$ 216,000	\$ 675,900	\$ 891,900	3.67%	0.02%	0.01%
Single Family	NA48	CBRR		2	2	1.52%		\$ 396,000	\$ 396,000	1.63%	0.01%	0.01%
Single Family	NA48	DNFR	7	2	9	6.82%	\$ 1,153,550	\$ 414,000	\$ 1,567,550	6.45%	0.04%	0.02%
Single Family	NA48	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA48	PREM_PLUS	6	6	12	9.09%	\$ 974,900	\$ 802,400	\$ 1,777,300	7.31%	0.04%	0.02%
Single Family	NA48	PREM_SOTH	1		1	0.76%	\$ 240,000		\$ 240,000	0.99%	0.01%	0.00%
Single Family	NA48	ROYAL_SH		1	1	0.76%		\$ 225,000	\$ 225,000	0.93%	0.01%	0.00%
Single Family	NA48	WOOD	3	2	5	3.79%	\$ 686,400	\$ 475,000	\$ 1,161,400	4.78%	0.03%	0.02%
Single Family	NA48	X-OTHER	48	49	97	73.48%	\$ 8,887,740	\$ 9,170,290	\$ 18,058,030	74.26%	0.41%	0.25%
Single Family	NA48		66	66	132	100.00%	\$ 12,158,590	\$ 12,158,590	\$ 24,317,180	100.00%	0.55%	0.33%

John R. Wood Inc., REALTORS
Company Market Share Report
1st Half 2014 Market Share Report

2014 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	NA50	BHHS				0.00%				0.00%	0.00%	0.00%
Single Family	NA50	CBRR		1	1	3.85%		\$ 315,000	\$ 315,000	4.66%	0.01%	0.00%
Single Family	NA50	DNFR				0.00%				0.00%	0.00%	0.00%
Single Family	NA50	KW_ELITE	1		1	3.85%	\$ 205,000		\$ 205,000	3.03%	0.00%	0.00%
Single Family	NA50	PREM_PLUS	1	3	4	15.38%	\$ 360,500	\$ 734,500	\$ 1,095,000	16.19%	0.02%	0.02%
Single Family	NA50	PREM_SOTH	1		1	3.85%	\$ 308,000		\$ 308,000	4.55%	0.01%	0.00%
Single Family	NA50	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA50	WOOD	1		1	3.85%	\$ 180,750		\$ 180,750	2.67%	0.00%	0.00%
Single Family	NA50	X-OTHER	9	9	18	69.23%	\$ 2,327,000	\$ 2,331,750	\$ 4,658,750	68.89%	0.11%	0.06%
Single Family	NA50		13	13	26	100.00%	\$ 3,381,250	\$ 3,381,250	\$ 6,762,500	100.00%	0.15%	0.09%
Single Family			3,597	3,598	7,195		\$ 2,200,309,634	\$ 2,200,696,634	\$ 4,401,006,268		100.00%	60.39%
Grand			7,327	7,327	13,415		\$ 3,643,719,602	\$ 3,643,719,602	\$ 7,287,052,204			100.00%