

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
**1st Half 2015 Market Share Report**

2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	BN01	BHHS			1	1.27%				0.00%	0.00%	0.00%
CONDO	BN01	CBRR	2		2	2.53%	\$ 1,018,800		\$ 1,018,800	3.39%	0.03%	0.01%
CONDO	BN01	DNFR	4	7	11	13.92%	\$ 1,490,900	\$ 2,588,700	\$ 4,079,600	13.57%	0.13%	0.08%
CONDO	BN01	KW_ELITE		1	1	1.27%		\$ 420,000	\$ 420,000	1.40%	0.01%	0.01%
CONDO	BN01	PREM_PLUS	2	2	4	5.06%	\$ 1,025,000	\$ 1,015,000	\$ 2,040,000	6.79%	0.06%	0.03%
CONDO	BN01	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	BN01	ROYAL_SH	1	1	2	2.53%	\$ 180,000	\$ 185,000	\$ 365,000	1.21%	0.01%	0.01%
CONDO	BN01	WOOD	3	1	4	5.06%	\$ 895,000	\$ 1,050,000	\$ 1,945,000	6.47%	0.06%	0.03%
CONDO	BN01	X-OTHER	27	27	54	68.35%	\$ 10,419,900	\$ 9,770,900	\$ 20,190,800	67.17%	0.63%	0.37%
<b>CONDO</b>	<b>BN01</b>		<b>39</b>	<b>39</b>	<b>79</b>	<b>100.00%</b>	<b>\$ 15,029,600</b>	<b>\$ 15,029,600</b>	<b>\$ 30,059,200</b>	<b>100.00%</b>	<b>0.94%</b>	<b>0.53%</b>
CONDO	BN02	BHHS	6	1	7	8.75%	\$ 1,177,500	\$ 270,000	\$ 1,447,500	9.03%	0.05%	0.05%
CONDO	BN02	CBRR	3	1	4	5.00%	\$ 602,500	\$ 175,000	\$ 777,500	4.85%	0.02%	0.03%
CONDO	BN02	DNFR	6	3	9	11.25%	\$ 999,500	\$ 626,000	\$ 1,625,500	10.14%	0.05%	0.06%
CONDO	BN02	KW_ELITE		1	1	1.25%		\$ 165,000	\$ 165,000	1.03%	0.01%	0.01%
CONDO	BN02	PREM_PLUS	1	2	3	3.75%	\$ 160,000	\$ 371,500	\$ 531,500	3.32%	0.02%	0.02%
CONDO	BN02	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	BN02	ROYAL_SH	2	2	4	5.00%	\$ 410,000	\$ 422,000	\$ 832,000	5.19%	0.03%	0.03%
CONDO	BN02	WOOD	1	3	4	5.00%	\$ 165,000	\$ 526,500	\$ 691,500	4.32%	0.02%	0.03%
CONDO	BN02	X-OTHER	21	27	48	60.00%	\$ 4,498,067	\$ 5,456,567	\$ 9,954,634	62.12%	0.31%	0.33%
<b>CONDO</b>	<b>BN02</b>		<b>40</b>	<b>40</b>	<b>80</b>	<b>100.00%</b>	<b>\$ 8,012,567</b>	<b>\$ 8,012,567</b>	<b>\$ 16,025,134</b>	<b>100.00%</b>	<b>0.50%</b>	<b>0.55%</b>
CONDO	BN03	BHHS	4	3	7	2.52%	\$ 1,089,000	\$ 893,000	\$ 1,982,000	2.78%	0.06%	0.05%
CONDO	BN03	CBRR	4	4	8	2.88%	\$ 911,000	\$ 1,016,000	\$ 1,927,000	2.70%	0.06%	0.05%
CONDO	BN03	DNFR	30	24	54	19.42%	\$ 7,759,950	\$ 6,006,940	\$ 13,766,890	19.30%	0.43%	0.37%
CONDO	BN03	KW_ELITE	19	14	33	11.87%	\$ 4,390,450	\$ 3,242,400	\$ 7,632,850	10.70%	0.24%	0.23%
CONDO	BN03	PREM_PLUS	5	3	8	2.88%	\$ 1,269,800	\$ 652,000	\$ 1,921,800	2.69%	0.06%	0.05%
CONDO	BN03	PREM_SOTH	4	4	8	2.88%	\$ 956,500	\$ 1,119,000	\$ 2,075,500	2.91%	0.07%	0.05%
CONDO	BN03	ROYAL_SH	19	14	33	11.87%	\$ 5,288,500	\$ 3,737,400	\$ 9,025,900	12.65%	0.28%	0.23%
CONDO	BN03	WOOD	8	11	19	6.83%	\$ 1,981,500	\$ 2,689,450	\$ 4,670,950	6.55%	0.15%	0.13%
CONDO	BN03	X-OTHER	46	62	108	38.85%	\$ 12,023,720	\$ 16,314,230	\$ 28,337,950	39.72%	0.89%	0.74%
<b>CONDO</b>	<b>BN03</b>		<b>139</b>	<b>139</b>	<b>278</b>	<b>100.00%</b>	<b>\$ 35,670,420</b>	<b>\$ 35,670,420</b>	<b>\$ 71,340,840</b>	<b>100.00%</b>	<b>2.24%</b>	<b>1.90%</b>
CONDO	BN04	BHHS		2	2	1.35%		\$ 1,442,000	\$ 1,442,000	1.48%	0.05%	0.01%
CONDO	BN04	CBRR	2		2	1.35%	\$ 635,000		\$ 635,000	0.65%	0.02%	0.01%
CONDO	BN04	DNFR	7	7	14	9.46%	\$ 3,352,000	\$ 3,483,000	\$ 6,835,000	7.03%	0.21%	0.10%
CONDO	BN04	KW_ELITE	1	2	3	2.03%	\$ 360,000	\$ 1,531,000	\$ 1,891,000	1.94%	0.06%	0.02%
CONDO	BN04	PREM_PLUS		1	1	0.68%		\$ 326,000	\$ 326,000	0.34%	0.01%	0.01%
CONDO	BN04	PREM_SOTH	20	22	42	28.38%	\$ 16,900,000	\$ 20,264,500	\$ 37,164,500	38.20%	1.16%	0.29%
CONDO	BN04	ROYAL_SH	20	16	36	24.32%	\$ 14,424,000	\$ 8,410,000	\$ 22,834,000	23.47%	0.72%	0.25%
CONDO	BN04	WOOD	14	13	27	18.24%	\$ 9,801,500	\$ 9,285,000	\$ 19,086,500	19.62%	0.60%	0.18%
CONDO	BN04	X-OTHER	10	11	21	14.19%	\$ 3,172,000	\$ 3,903,000	\$ 7,075,000	7.27%	0.22%	0.14%
<b>CONDO</b>	<b>BN04</b>		<b>74</b>	<b>74</b>	<b>148</b>	<b>100.00%</b>	<b>\$ 48,644,500</b>	<b>\$ 48,644,500</b>	<b>\$ 97,289,000</b>	<b>100.00%</b>	<b>3.05%</b>	<b>1.01%</b>
CONDO	BN05	BHHS	8	9	17	9.34%	\$ 7,384,900	\$ 4,263,000	\$ 11,647,900	11.98%	0.37%	0.12%
CONDO	BN05	CBRR	3	6	9	4.95%	\$ 1,024,000	\$ 2,263,100	\$ 3,287,100	3.38%	0.10%	0.06%
CONDO	BN05	DNFR	8	8	16	8.79%	\$ 2,240,800	\$ 3,939,500	\$ 6,180,300	6.36%	0.19%	0.11%
CONDO	BN05	KW_ELITE	8	4	12	6.59%	\$ 6,761,400	\$ 2,123,040	\$ 8,884,440	9.14%	0.28%	0.08%
CONDO	BN05	PREM_PLUS	1	3	4	2.20%	\$ 365,000	\$ 766,000	\$ 1,131,000	1.16%	0.04%	0.03%
CONDO	BN05	PREM_SOTH	6	5	11	6.04%	\$ 2,071,000	\$ 2,915,000	\$ 4,986,000	5.13%	0.16%	0.08%
CONDO	BN05	ROYAL_SH	3	6	9	4.95%	\$ 1,875,000	\$ 2,863,100	\$ 4,738,100	4.87%	0.15%	0.06%
CONDO	BN05	WOOD	33	27	60	32.97%	\$ 18,805,500	\$ 15,400,800	\$ 34,206,300	35.17%	1.07%	0.41%
CONDO	BN05	X-OTHER	21	23	44	24.18%	\$ 8,097,710	\$ 14,091,770	\$ 22,189,480	22.82%	0.70%	0.30%
<b>CONDO</b>	<b>BN05</b>		<b>91</b>	<b>91</b>	<b>182</b>	<b>100.00%</b>	<b>\$ 48,625,310</b>	<b>\$ 48,625,310</b>	<b>\$ 97,250,620</b>	<b>100.00%</b>	<b>3.05%</b>	<b>1.24%</b>

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2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	BN06	BHHS	1	2	3	6.25%	\$ 117,000	\$ 380,500	\$ 497,500	5.93%	0.02%	0.02%
CONDO	BN06	CBRR	3	1	4	8.33%	\$ 395,000	\$ 150,000	\$ 545,000	6.50%	0.02%	0.03%
CONDO	BN06	DNFR	3	4	7	14.58%	\$ 393,000	\$ 655,000	\$ 1,048,000	12.49%	0.03%	0.05%
CONDO	BN06	KW_ELITE	1	4	5	10.42%	\$ 125,000	\$ 583,000	\$ 708,000	8.44%	0.02%	0.03%
CONDO	BN06	PREM_PLUS				0.00%				0.00%	0.00%	0.00%
CONDO	BN06	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	BN06	ROYAL_SH	1		1	2.08%	\$ 168,000		\$ 168,000	2.00%	0.01%	0.01%
CONDO	BN06	WOOD	5	2	7	14.58%	\$ 1,049,000	\$ 474,000	\$ 1,523,000	18.15%	0.05%	0.05%
CONDO	BN06	X-OTHER	10	11	21	43.75%	\$ 1,947,954	\$ 1,952,454	\$ 3,900,408	46.49%	0.12%	0.14%
<b>CONDO</b>	<b>BN06</b>		<b>24</b>	<b>24</b>	<b>48</b>	<b>100.00%</b>	<b>\$ 4,194,954</b>	<b>\$ 4,194,954</b>	<b>\$ 8,389,908</b>	<b>100.00%</b>	<b>0.26%</b>	<b>0.33%</b>
CONDO	BN07	BHHS	4	3	7	7.61%	\$ 744,000	\$ 521,000	\$ 1,265,000	8.66%	0.04%	0.05%
CONDO	BN07	CBRR	1		1	1.09%	\$ 149,000		\$ 149,000	1.02%	0.00%	0.01%
CONDO	BN07	DNFR	2	6	8	8.70%	\$ 272,500	\$ 986,500	\$ 1,259,000	8.61%	0.04%	0.05%
CONDO	BN07	KW_ELITE	2	3	5	5.43%	\$ 300,100	\$ 441,100	\$ 741,200	5.07%	0.02%	0.03%
CONDO	BN07	PREM_PLUS	4	5	9	9.78%	\$ 550,000	\$ 742,000	\$ 1,292,000	8.84%	0.04%	0.06%
CONDO	BN07	PREM_SOTH		1	1	1.09%		\$ 121,000	\$ 121,000	0.83%	0.00%	0.01%
CONDO	BN07	ROYAL_SH	7	4	11	11.96%	\$ 1,342,000	\$ 699,950	\$ 2,041,950	13.97%	0.06%	0.08%
CONDO	BN07	WOOD	12	6	18	19.57%	\$ 1,895,971	\$ 1,187,121	\$ 3,083,092	21.10%	0.10%	0.12%
CONDO	BN07	X-OTHER	14	18	32	34.78%	\$ 2,053,500	\$ 2,608,400	\$ 4,661,900	31.90%	0.15%	0.22%
<b>CONDO</b>	<b>BN07</b>		<b>46</b>	<b>46</b>	<b>92</b>	<b>100.00%</b>	<b>\$ 7,307,071</b>	<b>\$ 7,307,071</b>	<b>\$ 14,614,142</b>	<b>100.00%</b>	<b>0.46%</b>	<b>0.63%</b>
CONDO	BN08	BHHS		1	1	3.85%		\$ 70,000	\$ 70,000	1.59%	0.00%	0.01%
CONDO	BN08	CBRR				0.00%				0.00%	0.00%	0.00%
CONDO	BN08	DNFR	1	3	4	15.38%	\$ 219,000	\$ 656,000	\$ 875,000	19.89%	0.03%	0.03%
CONDO	BN08	KW_ELITE	1		1	3.85%	\$ 210,000		\$ 210,000	4.77%	0.01%	0.01%
CONDO	BN08	PREM_PLUS	1		1	3.85%	\$ 134,700		\$ 134,700	3.06%	0.00%	0.01%
CONDO	BN08	PREM_SOTH		2	2	7.69%		\$ 505,000	\$ 505,000	11.48%	0.02%	0.01%
CONDO	BN08	ROYAL_SH	1		1	3.85%	\$ 189,000		\$ 189,000	4.30%	0.01%	0.01%
CONDO	BN08	WOOD	2		2	7.69%	\$ 446,000		\$ 446,000	10.14%	0.01%	0.01%
CONDO	BN08	X-OTHER	7	7	14	53.85%	\$ 1,000,400	\$ 968,100	\$ 1,968,500	44.76%	0.06%	0.10%
<b>CONDO</b>	<b>BN08</b>		<b>13</b>	<b>13</b>	<b>26</b>	<b>100.00%</b>	<b>\$ 2,199,100</b>	<b>\$ 2,199,100</b>	<b>\$ 4,398,200</b>	<b>100.00%</b>	<b>0.14%</b>	<b>0.18%</b>
CONDO	BN09	BHHS	1		1	1.72%	\$ 210,000		\$ 210,000	1.56%	0.01%	0.01%
CONDO	BN09	CBRR		1	1	1.72%		\$ 265,000	\$ 265,000	1.97%	0.01%	0.01%
CONDO	BN09	DNFR	2		3	5.17%	\$ 418,000	\$ 155,000	\$ 573,000	4.26%	0.02%	0.02%
CONDO	BN09	KW_ELITE	3	4	7	12.07%	\$ 656,500	\$ 1,056,400	\$ 1,712,900	12.75%	0.05%	0.05%
CONDO	BN09	PREM_PLUS	5	6	11	18.97%	\$ 1,264,100	\$ 1,384,000	\$ 2,648,100	19.71%	0.08%	0.08%
CONDO	BN09	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	BN09	ROYAL_SH	9	2	11	18.97%	\$ 2,251,500	\$ 402,500	\$ 2,654,000	19.75%	0.08%	0.08%
CONDO	BN09	WOOD	3	1	4	6.90%	\$ 696,000	\$ 219,000	\$ 915,000	6.81%	0.03%	0.03%
CONDO	BN09	X-OTHER	6	14	20	34.48%	\$ 1,221,500	\$ 3,235,700	\$ 4,457,200	33.18%	0.14%	0.14%
<b>CONDO</b>	<b>BN09</b>		<b>29</b>	<b>29</b>	<b>58</b>	<b>100.00%</b>	<b>\$ 6,717,600</b>	<b>\$ 6,717,600</b>	<b>\$ 13,435,200</b>	<b>100.00%</b>	<b>0.42%</b>	<b>0.40%</b>
CONDO	BN10	BHHS		3	3	7.89%		\$ 274,000	\$ 274,000	4.69%	0.01%	0.02%
CONDO	BN10	CBRR	1		1	2.63%	\$ 130,000		\$ 130,000	2.22%	0.00%	0.01%
CONDO	BN10	DNFR	1	3	4	10.53%	\$ 247,500	\$ 556,000	\$ 803,500	13.74%	0.03%	0.03%
CONDO	BN10	KW_ELITE	2		2	5.26%	\$ 138,000		\$ 138,000	2.36%	0.00%	0.01%
CONDO	BN10	PREM_PLUS		2	2	5.26%		\$ 362,500	\$ 362,500	6.20%	0.01%	0.01%
CONDO	BN10	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	BN10	ROYAL_SH		1	1	2.63%		\$ 242,400	\$ 242,400	4.15%	0.01%	0.01%
CONDO	BN10	WOOD	2	2	4	10.53%	\$ 431,300	\$ 497,800	\$ 929,100	15.89%	0.03%	0.03%
CONDO	BN10	X-OTHER	13	8	21	55.26%	\$ 1,976,950	\$ 991,050	\$ 2,968,000	50.76%	0.09%	0.14%
<b>CONDO</b>	<b>BN10</b>		<b>19</b>	<b>19</b>	<b>38</b>	<b>100.00%</b>	<b>\$ 2,923,750</b>	<b>\$ 2,923,750</b>	<b>\$ 5,847,500</b>	<b>100.00%</b>	<b>0.18%</b>	<b>0.26%</b>

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CONDO	BN11	BHHS				0.00%				0.00%	0.00%	0.00%
CONDO	BN11	CBRR	1	2	3	2.21%	\$ 165,000	\$ 424,279	\$ 589,279	1.75%	0.02%	0.02%
CONDO	BN11	DNFR	11	16	27	19.85%	\$ 3,075,500	\$ 4,159,750	\$ 7,235,250	21.46%	0.23%	0.18%
CONDO	BN11	KW_ELITE	2	1	3	2.21%	\$ 335,500	\$ 167,000	\$ 502,500	1.49%	0.02%	0.02%
CONDO	BN11	PREM_PLUS	6	8	14	10.29%	\$ 1,456,000	\$ 1,639,500	\$ 3,095,500	9.18%	0.10%	0.10%
CONDO	BN11	PREM_SOTH	6	4	10	7.35%	\$ 1,820,000	\$ 1,177,800	\$ 2,997,800	8.89%	0.09%	0.07%
CONDO	BN11	ROYAL_SH	4	3	7	5.15%	\$ 1,014,800	\$ 691,000	\$ 1,705,800	5.06%	0.05%	0.05%
CONDO	BN11	WOOD	2	3	5	3.68%	\$ 516,000	\$ 1,047,000	\$ 1,563,000	4.64%	0.05%	0.03%
CONDO	BN11	X-OTHER	36	31	67	49.26%	\$ 8,473,912	\$ 7,550,383	\$ 16,024,295	47.53%	0.50%	0.46%
<b>CONDO</b>	<b>BN11</b>		<b>68</b>	<b>68</b>	<b>136</b>	<b>100.00%</b>	<b>\$ 16,856,712</b>	<b>\$ 16,856,712</b>	<b>\$ 33,713,424</b>	<b>100.00%</b>	<b>1.06%</b>	<b>0.93%</b>
CONDO	BN12	BHHS	10	5	15	7.35%	\$ 2,257,000	\$ 1,110,500	\$ 3,367,500	6.83%	0.11%	0.10%
CONDO	BN12	CBRR	1	2	3	1.47%	\$ 270,000	\$ 497,000	\$ 767,000	1.56%	0.02%	0.02%
CONDO	BN12	DNFR	12	14	26	12.75%	\$ 2,951,500	\$ 3,724,000	\$ 6,675,500	13.55%	0.21%	0.18%
CONDO	BN12	KW_ELITE	6	1	7	3.43%	\$ 1,522,000	\$ 255,000	\$ 1,777,000	3.61%	0.06%	0.05%
CONDO	BN12	PREM_PLUS		1	1	0.49%		\$ 256,000	\$ 256,000	0.52%	0.01%	0.01%
CONDO	BN12	PREM_SOTH	9	7	16	7.84%	\$ 1,490,900	\$ 1,320,000	\$ 2,810,900	5.70%	0.09%	0.11%
CONDO	BN12	ROYAL_SH		4	4	1.96%		\$ 1,171,000	\$ 1,171,000	2.38%	0.04%	0.03%
CONDO	BN12	WOOD	27	26	53	25.98%	\$ 6,807,250	\$ 7,092,450	\$ 13,899,700	28.21%	0.44%	0.36%
CONDO	BN12	X-OTHER	37	42	79	38.73%	\$ 9,339,150	\$ 9,211,850	\$ 18,551,000	37.65%	0.58%	0.54%
<b>CONDO</b>	<b>BN12</b>		<b>102</b>	<b>102</b>	<b>204</b>	<b>100.00%</b>	<b>\$ 24,637,800</b>	<b>\$ 24,637,800</b>	<b>\$ 49,275,600</b>	<b>100.00%</b>	<b>1.54%</b>	<b>1.39%</b>
CONDO	BN13	BHHS									0.00%	0.00%
CONDO	BN13	CBRR									0.00%	0.00%
CONDO	BN13	DNFR									0.00%	0.00%
CONDO	BN13	KW_ELITE									0.00%	0.00%
CONDO	BN13	PREM_PLUS									0.00%	0.00%
CONDO	BN13	PREM_SOTH									0.00%	0.00%
CONDO	BN13	ROYAL_SH									0.00%	0.00%
CONDO	BN13	WOOD									0.00%	0.00%
CONDO	BN13	X-OTHER									0.00%	0.00%
<b>CONDO</b>	<b>BN13</b>					<b>0.00%</b>				<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>
CONDO	ES01	BHHS	5	6	11	4.33%	\$ 1,438,000	\$ 1,426,900	\$ 2,864,900	4.03%	0.09%	0.08%
CONDO	ES01	CBRR	3	2	5	1.97%	\$ 683,000	\$ 928,000	\$ 1,611,000	2.26%	0.05%	0.03%
CONDO	ES01	DNFR	33	31	64	25.20%	\$ 8,159,200	\$ 8,296,400	\$ 16,455,600	23.13%	0.52%	0.44%
CONDO	ES01	KW_ELITE	7	8	15	5.91%	\$ 1,529,750	\$ 2,250,300	\$ 3,780,050	5.31%	0.12%	0.10%
CONDO	ES01	PREM_PLUS	1	1	2	0.79%	\$ 255,000	\$ 255,000	\$ 510,000	0.72%	0.02%	0.01%
CONDO	ES01	PREM_SOTH	1	1	2	0.79%	\$ 295,000	\$ 195,000	\$ 490,000	0.69%	0.02%	0.01%
CONDO	ES01	ROYAL_SH	3	6	9	3.54%	\$ 757,000	\$ 1,900,000	\$ 2,657,000	3.74%	0.08%	0.06%
CONDO	ES01	WOOD	17	13	30	11.81%	\$ 6,018,100	\$ 4,184,350	\$ 10,202,450	14.34%	0.32%	0.21%
CONDO	ES01	X-OTHER	57	59	116	45.67%	\$ 16,429,750	\$ 16,128,850	\$ 32,558,600	45.77%	1.02%	0.79%
<b>CONDO</b>	<b>ES01</b>		<b>127</b>	<b>127</b>	<b>254</b>	<b>100.00%</b>	<b>\$ 35,564,800</b>	<b>\$ 35,564,800</b>	<b>\$ 71,129,600</b>	<b>100.00%</b>	<b>2.23%</b>	<b>1.74%</b>
CONDO	ES02	BHHS		1	1	1.09%		\$ 195,000	\$ 195,000	1.02%	0.01%	0.01%
CONDO	ES02	CBRR		2	2	2.17%		\$ 466,709	\$ 466,709	2.45%	0.01%	0.01%
CONDO	ES02	DNFR	3	6	9	9.78%	\$ 707,900	\$ 1,182,400	\$ 1,890,300	9.91%	0.06%	0.06%
CONDO	ES02	KW_ELITE	3	3	6	6.52%	\$ 506,400	\$ 481,000	\$ 987,400	5.18%	0.03%	0.04%
CONDO	ES02	PREM_PLUS				0.00%				0.00%	0.00%	0.00%
CONDO	ES02	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	ES02	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
CONDO	ES02	WOOD		1	1	1.09%		\$ 262,710	\$ 262,710	1.38%	0.01%	0.01%
CONDO	ES02	X-OTHER	40	33	73	79.35%	\$ 8,318,555	\$ 6,945,036	\$ 15,263,591	80.06%	0.48%	0.50%
<b>CONDO</b>	<b>ES02</b>		<b>46</b>	<b>46</b>	<b>92</b>	<b>100.00%</b>	<b>\$ 9,532,855</b>	<b>\$ 9,532,855</b>	<b>\$ 19,065,710</b>	<b>100.00%</b>	<b>0.60%</b>	<b>0.63%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
**1st Half 2015 Market Share Report**

2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	ES03	BHHS	4	5	9	4.89%	\$ 1,346,000	\$ 1,351,560	\$ 2,697,560	6.54%	0.08%	0.06%
CONDO	ES03	CBRR		3	3	1.63%		\$ 760,000	\$ 760,000	1.84%	0.02%	0.02%
CONDO	ES03	DNFR	17	14	31	16.85%	\$ 3,725,060	\$ 3,375,000	\$ 7,100,060	17.22%	0.22%	0.21%
CONDO	ES03	KW_ELITE	18	11	29	15.76%	\$ 3,943,500	\$ 2,442,900	\$ 6,386,400	15.49%	0.20%	0.20%
CONDO	ES03	PREM_PLUS	3	4	7	3.80%	\$ 733,000	\$ 915,000	\$ 1,648,000	4.00%	0.05%	0.05%
CONDO	ES03	PREM_SOTH	2	2	4	2.17%	\$ 463,000	\$ 500,000	\$ 963,000	2.34%	0.03%	0.03%
CONDO	ES03	ROYAL_SH		7	7	3.80%		\$ 1,487,900	\$ 1,487,900	3.61%	0.05%	0.05%
CONDO	ES03	WOOD	4	1	5	2.72%	\$ 955,000	\$ 252,000	\$ 1,207,000	2.93%	0.04%	0.03%
CONDO	ES03	X-OTHER	44	45	89	48.37%	\$ 9,447,725	\$ 9,528,925	\$ 18,976,650	46.03%	0.59%	0.61%
<b>CONDO</b>	<b>ES03</b>		<b>92</b>	<b>92</b>	<b>184</b>	<b>100.00%</b>	<b>\$ 20,613,285</b>	<b>\$ 20,613,285</b>	<b>\$ 41,226,570</b>	<b>100.00%</b>	<b>1.29%</b>	<b>1.26%</b>
CONDO	NA01	BHHS	9	6	15	4.31%	\$ 4,289,000	\$ 2,362,000	\$ 6,651,000	3.38%	0.21%	0.10%
CONDO	NA01	CBRR	7	6	13	3.74%	\$ 5,477,250	\$ 2,120,900	\$ 7,598,150	3.86%	0.24%	0.09%
CONDO	NA01	DNFR	34	31	65	18.68%	\$ 20,267,000	\$ 19,377,800	\$ 39,644,800	20.15%	1.24%	0.44%
CONDO	NA01	KW_ELITE	2	1	3	0.86%	\$ 600,000	\$ 250,000	\$ 850,000	0.43%	0.03%	0.02%
CONDO	NA01	PREM_PLUS	12	14	26	7.47%	\$ 4,746,400	\$ 5,967,600	\$ 10,714,000	5.45%	0.34%	0.18%
CONDO	NA01	PREM_SOTH	8	11	19	5.46%	\$ 10,654,000	\$ 10,711,750	\$ 21,365,750	10.86%	0.67%	0.13%
CONDO	NA01	ROYAL_SH	1	2	3	0.86%	\$ 1,040,000	\$ 556,000	\$ 1,596,000	0.81%	0.05%	0.02%
CONDO	NA01	WOOD	22	13	35	10.06%	\$ 15,533,000	\$ 8,935,000	\$ 24,468,000	12.44%	0.77%	0.24%
CONDO	NA01	X-OTHER	79	90	169	48.56%	\$ 35,775,650	\$ 48,101,250	\$ 83,876,900	42.63%	2.63%	1.16%
<b>CONDO</b>	<b>NA01</b>		<b>174</b>	<b>174</b>	<b>348</b>	<b>100.00%</b>	<b>\$ 98,382,300</b>	<b>\$ 98,382,300</b>	<b>\$ 196,764,600</b>	<b>100.00%</b>	<b>6.17%</b>	<b>2.38%</b>
CONDO	NA02	BHHS	1		1	0.78%	\$ 970,000		\$ 970,000	0.93%	0.03%	0.01%
CONDO	NA02	CBRR	4	3	7	5.47%	\$ 2,403,000	\$ 2,349,939	\$ 4,752,939	4.54%	0.15%	0.05%
CONDO	NA02	DNFR	9	11	20	15.63%	\$ 7,596,900	\$ 9,454,900	\$ 17,051,800	16.28%	0.53%	0.14%
CONDO	NA02	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA02	PREM_PLUS	2	5	7	5.47%	\$ 840,000	\$ 2,365,500	\$ 3,205,500	3.06%	0.10%	0.05%
CONDO	NA02	PREM_SOTH	8	5	13	10.16%	\$ 8,155,000	\$ 4,505,000	\$ 12,660,000	12.09%	0.40%	0.09%
CONDO	NA02	ROYAL_SH	1	2	3	2.34%	\$ 1,250,000	\$ 1,745,000	\$ 2,995,000	2.86%	0.09%	0.02%
CONDO	NA02	WOOD	5	5	10	7.81%	\$ 3,874,939	\$ 3,628,500	\$ 7,503,439	7.16%	0.24%	0.07%
CONDO	NA02	X-OTHER	34	33	67	52.34%	\$ 27,272,000	\$ 28,313,000	\$ 55,585,000	53.08%	1.74%	0.46%
<b>CONDO</b>	<b>NA02</b>		<b>64</b>	<b>64</b>	<b>128</b>	<b>100.00%</b>	<b>\$ 52,361,839</b>	<b>\$ 52,361,839</b>	<b>\$ 104,723,678</b>	<b>100.00%</b>	<b>3.28%</b>	<b>0.88%</b>
CONDO	NA03	BHHS		1	1	5.00%		\$ 480,000	\$ 480,000	6.74%	0.02%	0.01%
CONDO	NA03	CBRR				0.00%				0.00%	0.00%	0.00%
CONDO	NA03	DNFR	4	3	7	35.00%	\$ 1,387,500	\$ 1,125,500	\$ 2,513,000	35.30%	0.08%	0.05%
CONDO	NA03	KW_ELITE		1	1	5.00%		\$ 445,000	\$ 445,000	6.25%	0.01%	0.01%
CONDO	NA03	PREM_PLUS				0.00%				0.00%	0.00%	0.00%
CONDO	NA03	PREM_SOTH	1		1	5.00%	\$ 375,500		\$ 375,500	5.28%	0.01%	0.01%
CONDO	NA03	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
CONDO	NA03	WOOD		1	1	5.00%		\$ 220,000	\$ 220,000	3.09%	0.01%	0.01%
CONDO	NA03	X-OTHER	5	4	9	45.00%	\$ 1,796,000	\$ 1,288,500	\$ 3,084,500	43.33%	0.10%	0.06%
<b>CONDO</b>	<b>NA03</b>		<b>10</b>	<b>10</b>	<b>20</b>	<b>100.00%</b>	<b>\$ 3,559,000</b>	<b>\$ 3,559,000</b>	<b>\$ 7,118,000</b>	<b>100.00%</b>	<b>0.22%</b>	<b>0.14%</b>
CONDO	NA04	BHHS	5	4	9	2.01%	\$ 3,845,000	\$ 7,181,000	\$ 11,026,000	2.11%	0.35%	0.06%
CONDO	NA04	CBRR	5	6	11	2.46%	\$ 7,462,000	\$ 3,788,500	\$ 11,250,500	2.15%	0.35%	0.08%
CONDO	NA04	DNFR	57	63	120	26.79%	\$ 55,140,800	\$ 55,672,150	\$ 110,812,950	21.19%	3.47%	0.82%
CONDO	NA04	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA04	PREM_PLUS	10	13	23	5.13%	\$ 5,936,400	\$ 7,455,000	\$ 13,391,400	2.56%	0.42%	0.16%
CONDO	NA04	PREM_SOTH	55	56	111	24.78%	\$ 73,499,400	\$ 87,624,800	\$ 161,124,200	30.82%	5.05%	0.76%
CONDO	NA04	ROYAL_SH	4	2	6	1.34%	\$ 3,916,000	\$ 1,447,000	\$ 5,363,000	1.03%	0.17%	0.04%
CONDO	NA04	WOOD	59	49	108	24.11%	\$ 83,445,600	\$ 69,838,500	\$ 153,284,100	29.32%	4.80%	0.74%
CONDO	NA04	X-OTHER	29	31	60	13.39%	\$ 28,176,350	\$ 28,414,600	\$ 56,590,950	10.82%	1.77%	0.41%
<b>CONDO</b>	<b>NA04</b>		<b>224</b>	<b>224</b>	<b>448</b>	<b>100.00%</b>	<b>\$ 261,421,550</b>	<b>\$ 261,421,550</b>	<b>\$ 522,843,100</b>	<b>100.00%</b>	<b>16.39%</b>	<b>3.06%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
**1st Half 2015 Market Share Report**

2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	NA05	BHHS	13	14	27	4.79%	\$ 9,573,000	\$ 18,593,900	\$ 28,166,900	4.99%	0.88%	0.18%
CONDO	NA05	CBRR	21	17	38	6.74%	\$ 13,454,000	\$ 19,499,100	\$ 32,953,100	5.84%	1.03%	0.26%
CONDO	NA05	DNFR	39	43	82	14.54%	\$ 32,903,500	\$ 31,612,224	\$ 64,515,724	11.43%	2.02%	0.56%
CONDO	NA05	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA05	PREM_PLUS	13	9	22	3.90%	\$ 9,781,000	\$ 5,989,500	\$ 15,770,500	2.79%	0.49%	0.15%
CONDO	NA05	PREM_SOTH	68	56	124	21.99%	\$ 105,873,539	\$ 80,703,289	\$ 186,576,828	33.05%	5.85%	0.85%
CONDO	NA05	ROYAL_SH	3	9	12	2.13%	\$ 3,065,000	\$ 10,747,000	\$ 13,812,000	2.45%	0.43%	0.08%
CONDO	NA05	WOOD	68	64	132	23.40%	\$ 62,349,489	\$ 60,086,790	\$ 122,436,279	21.69%	3.84%	0.90%
CONDO	NA05	X-OTHER	57	70	127	22.52%	\$ 45,278,502	\$ 55,046,227	\$ 100,324,729	17.77%	3.14%	0.87%
<b>CONDO</b>	<b>NA05</b>		<b>282</b>	<b>282</b>	<b>564</b>	<b>100.00%</b>	<b>\$ 282,278,030</b>	<b>\$ 282,278,030</b>	<b>\$ 564,556,060</b>	<b>100.00%</b>	<b>17.70%</b>	<b>3.86%</b>
CONDO	NA06	BHHS	2	4	6	3.45%	\$ 1,380,000	\$ 2,327,500	\$ 3,707,500	2.66%	0.12%	0.04%
CONDO	NA06	CBRR	3	9	12	6.90%	\$ 2,529,000	\$ 8,758,500	\$ 11,287,500	8.10%	0.35%	0.08%
CONDO	NA06	DNFR	16	15	31	17.82%	\$ 11,931,000	\$ 7,775,000	\$ 19,706,000	14.13%	0.62%	0.21%
CONDO	NA06	KW_ELITE		1	1	0.57%		\$ 435,000	\$ 435,000	0.31%	0.01%	0.01%
CONDO	NA06	PREM_PLUS	5	8	13	7.47%	\$ 4,610,000	\$ 6,502,000	\$ 11,112,000	7.97%	0.35%	0.09%
CONDO	NA06	PREM_SOTH	19	15	34	19.54%	\$ 16,849,750	\$ 16,027,500	\$ 32,877,250	23.58%	1.03%	0.23%
CONDO	NA06	ROYAL_SH	3	1	4	2.30%	\$ 2,135,000	\$ 745,000	\$ 2,880,000	2.07%	0.09%	0.03%
CONDO	NA06	WOOD	15	16	31	17.82%	\$ 14,883,500	\$ 14,035,250	\$ 28,918,750	20.74%	0.91%	0.21%
CONDO	NA06	X-OTHER	24	18	42	24.14%	\$ 15,390,500	\$ 13,103,000	\$ 28,493,500	20.44%	0.89%	0.29%
<b>CONDO</b>	<b>NA06</b>		<b>87</b>	<b>87</b>	<b>174</b>	<b>100.00%</b>	<b>\$ 69,708,750</b>	<b>\$ 69,708,750</b>	<b>\$ 139,417,500</b>	<b>100.00%</b>	<b>4.37%</b>	<b>1.19%</b>
CONDO	NA07	BHHS				0.00%				0.00%	0.00%	0.00%
CONDO	NA07	CBRR				0.00%				0.00%	0.00%	0.00%
CONDO	NA07	DNFR				0.00%				0.00%	0.00%	0.00%
CONDO	NA07	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA07	PREM_PLUS				0.00%				0.00%	0.00%	0.00%
CONDO	NA07	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	NA07	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
CONDO	NA07	WOOD	1		1	16.67%	\$ 600,000		\$ 600,000	16.69%	0.02%	0.01%
CONDO	NA07	X-OTHER	2	3	5	83.33%	\$ 1,198,000	\$ 1,798,000	\$ 2,996,000	83.31%	0.09%	0.03%
<b>CONDO</b>	<b>NA07</b>		<b>3</b>	<b>3</b>	<b>6</b>	<b>100.00%</b>	<b>\$ 1,798,000</b>	<b>\$ 1,798,000</b>	<b>\$ 3,596,000</b>	<b>100.00%</b>	<b>0.11%</b>	<b>0.04%</b>
CONDO	NA08	BHHS		2	2	1.85%		\$ 934,000	\$ 934,000	2.04%	0.03%	0.01%
CONDO	NA08	CBRR	6	6	12	11.11%	\$ 2,282,000	\$ 2,210,900	\$ 4,492,900	9.80%	0.14%	0.08%
CONDO	NA08	DNFR	13	14	27	25.00%	\$ 6,205,500	\$ 6,098,500	\$ 12,304,000	26.85%	0.39%	0.18%
CONDO	NA08	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA08	PREM_PLUS	7	6	13	12.04%	\$ 2,787,900	\$ 3,103,000	\$ 5,890,900	12.85%	0.18%	0.09%
CONDO	NA08	PREM_SOTH	4	2	6	5.56%	\$ 1,193,000	\$ 625,000	\$ 1,818,000	3.97%	0.06%	0.04%
CONDO	NA08	ROYAL_SH		2	2	1.85%		\$ 610,000	\$ 610,000	1.33%	0.02%	0.01%
CONDO	NA08	WOOD	6	3	9	8.33%	\$ 2,050,000	\$ 1,083,000	\$ 3,133,000	6.84%	0.10%	0.06%
CONDO	NA08	X-OTHER	18	19	37	34.26%	\$ 8,398,000	\$ 8,252,000	\$ 16,650,000	36.33%	0.52%	0.25%
<b>CONDO</b>	<b>NA08</b>		<b>54</b>	<b>54</b>	<b>108</b>	<b>100.00%</b>	<b>\$ 22,916,400</b>	<b>\$ 22,916,400</b>	<b>\$ 45,832,800</b>	<b>100.00%</b>	<b>1.44%</b>	<b>0.74%</b>
CONDO	NA09	BHHS		1	1	0.93%		\$ 629,000	\$ 629,000	2.51%	0.02%	0.01%
CONDO	NA09	CBRR	4	1	5	4.63%	\$ 716,900	\$ 415,000	\$ 1,131,900	4.52%	0.04%	0.03%
CONDO	NA09	DNFR	7	4	11	10.19%	\$ 1,333,730	\$ 820,000	\$ 2,153,730	8.60%	0.07%	0.08%
CONDO	NA09	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA09	PREM_PLUS	4	6	10	9.26%	\$ 574,500	\$ 1,610,500	\$ 2,185,000	8.73%	0.07%	0.07%
CONDO	NA09	PREM_SOTH	2	5	7	6.48%	\$ 398,000	\$ 1,023,000	\$ 1,421,000	5.68%	0.04%	0.05%
CONDO	NA09	ROYAL_SH	1	2	3	2.78%	\$ 263,000	\$ 347,500	\$ 610,500	2.44%	0.02%	0.02%
CONDO	NA09	WOOD	8	5	13	12.04%	\$ 1,712,500	\$ 992,000	\$ 2,704,500	10.80%	0.08%	0.09%
CONDO	NA09	X-OTHER	28	30	58	53.70%	\$ 7,518,165	\$ 6,679,795	\$ 14,197,960	56.72%	0.45%	0.40%
<b>CONDO</b>	<b>NA09</b>		<b>54</b>	<b>54</b>	<b>108</b>	<b>100.00%</b>	<b>\$ 12,516,795</b>	<b>\$ 12,516,795</b>	<b>\$ 25,033,590</b>	<b>100.00%</b>	<b>0.78%</b>	<b>0.74%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
**1st Half 2015 Market Share Report**

2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	NA11	BHHS	7	6	13	4.14%	\$ 2,016,500	\$ 1,001,900	\$ 3,018,400	3.68%	0.09%	0.09%
CONDO	NA11	CBRR	5	5	10	3.18%	\$ 1,287,000	\$ 1,252,500	\$ 2,539,500	3.09%	0.08%	0.07%
CONDO	NA11	DNFR	20	19	39	12.42%	\$ 4,950,100	\$ 4,496,300	\$ 9,446,400	11.51%	0.30%	0.27%
CONDO	NA11	KW_ELITE	2	3	5	1.59%	\$ 378,000	\$ 955,000	\$ 1,333,000	1.62%	0.04%	0.03%
CONDO	NA11	PREM_PLUS	11	17	28	8.92%	\$ 2,375,500	\$ 4,462,500	\$ 6,838,000	8.33%	0.21%	0.19%
CONDO	NA11	PREM_SOTH	6	5	11	3.50%	\$ 1,629,990	\$ 1,265,500	\$ 2,895,490	3.53%	0.09%	0.08%
CONDO	NA11	ROYAL_SH		4	4	1.27%		\$ 1,125,000	\$ 1,125,000	1.37%	0.04%	0.03%
CONDO	NA11	WOOD	40	32	72	22.93%	\$ 11,817,800	\$ 10,727,690	\$ 22,545,490	27.47%	0.71%	0.49%
CONDO	NA11	X-OTHER	66	66	132	42.04%	\$ 16,576,000	\$ 15,744,500	\$ 32,320,500	39.39%	1.01%	0.90%
<b>CONDO</b>	<b>NA11</b>		<b>157</b>	<b>157</b>	<b>314</b>	<b>100.00%</b>	<b>\$ 41,030,890</b>	<b>\$ 41,030,890</b>	<b>\$ 82,061,780</b>	<b>100.00%</b>	<b>2.57%</b>	<b>2.15%</b>
CONDO	NA12	BHHS	15	9	24	9.60%	\$ 11,633,000	\$ 7,032,900	\$ 18,665,900	17.99%	0.59%	0.16%
CONDO	NA12	CBRR	5	5	10	4.00%	\$ 1,658,000	\$ 1,281,500	\$ 2,939,500	2.83%	0.09%	0.07%
CONDO	NA12	DNFR	20	16	36	14.40%	\$ 7,422,500	\$ 6,655,500	\$ 14,078,000	13.57%	0.44%	0.25%
CONDO	NA12	KW_ELITE	1		1	0.40%	\$ 360,000		\$ 360,000	0.35%	0.01%	0.01%
CONDO	NA12	PREM_PLUS	14	19	33	13.20%	\$ 4,076,900	\$ 6,975,400	\$ 11,052,300	10.65%	0.35%	0.23%
CONDO	NA12	PREM_SOTH	15	15	30	12.00%	\$ 7,654,500	\$ 7,155,500	\$ 14,810,000	14.28%	0.46%	0.23%
CONDO	NA12	ROYAL_SH		2	2	0.80%		\$ 632,000	\$ 632,000	0.61%	0.02%	0.01%
CONDO	NA12	WOOD	20	13	33	13.20%	\$ 7,936,800	\$ 6,580,900	\$ 14,517,700	13.99%	0.46%	0.23%
CONDO	NA12	X-OTHER	35	46	81	32.40%	\$ 11,128,865	\$ 15,556,865	\$ 26,685,730	25.72%	0.84%	0.55%
<b>CONDO</b>	<b>NA12</b>		<b>125</b>	<b>125</b>	<b>250</b>	<b>100.00%</b>	<b>\$ 51,870,565</b>	<b>\$ 51,870,565</b>	<b>\$ 103,741,130</b>	<b>100.00%</b>	<b>3.25%</b>	<b>1.71%</b>
CONDO	NA13	BHHS	1	3	4	12.50%	\$ 230,000	\$ 702,000	\$ 932,000	13.88%	0.03%	0.03%
CONDO	NA13	CBRR	1	1	2	6.25%	\$ 180,000	\$ 180,000	\$ 360,000	5.36%	0.01%	0.01%
CONDO	NA13	DNFR		1	1	3.13%		\$ 220,000	\$ 220,000	3.28%	0.01%	0.01%
CONDO	NA13	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA13	PREM_PLUS	1		1	3.13%	\$ 192,000		\$ 192,000	2.86%	0.01%	0.01%
CONDO	NA13	PREM_SOTH	2	1	3	9.38%	\$ 327,600	\$ 107,600	\$ 435,200	6.48%	0.01%	0.02%
CONDO	NA13	ROYAL_SH	1		1	3.13%	\$ 209,000		\$ 209,000	3.11%	0.01%	0.01%
CONDO	NA13	WOOD	1	3	4	12.50%	\$ 259,900	\$ 764,900	\$ 1,024,800	15.26%	0.03%	0.03%
CONDO	NA13	X-OTHER	9	7	16	50.00%	\$ 1,959,000	\$ 1,383,000	\$ 3,342,000	49.77%	0.10%	0.11%
<b>CONDO</b>	<b>NA13</b>		<b>16</b>	<b>16</b>	<b>32</b>	<b>100.00%</b>	<b>\$ 3,357,500</b>	<b>\$ 3,357,500</b>	<b>\$ 6,715,000</b>	<b>100.00%</b>	<b>0.21%</b>	<b>0.22%</b>
CONDO	NA14	BHHS	9	12	21	6.33%	\$ 2,755,500	\$ 3,516,700	\$ 6,272,200	5.93%	0.20%	0.14%
CONDO	NA14	CBRR	3	6	9	2.71%	\$ 785,000	\$ 1,796,700	\$ 2,581,700	2.44%	0.08%	0.06%
CONDO	NA14	DNFR	25	24	49	14.76%	\$ 8,172,600	\$ 8,340,500	\$ 16,513,100	15.61%	0.52%	0.34%
CONDO	NA14	KW_ELITE	2	3	5	1.51%	\$ 383,750	\$ 621,250	\$ 1,005,000	0.95%	0.03%	0.03%
CONDO	NA14	PREM_PLUS	16	14	30	9.04%	\$ 4,549,400	\$ 3,848,250	\$ 8,397,650	7.94%	0.26%	0.21%
CONDO	NA14	PREM_SOTH	11	12	23	6.93%	\$ 4,122,900	\$ 4,227,100	\$ 8,350,000	7.89%	0.26%	0.16%
CONDO	NA14	ROYAL_SH	2	6	8	2.41%	\$ 537,000	\$ 1,385,000	\$ 1,922,000	1.82%	0.06%	0.05%
CONDO	NA14	WOOD	13	22	35	10.54%	\$ 4,373,399	\$ 8,387,499	\$ 12,760,898	12.06%	0.40%	0.24%
CONDO	NA14	X-OTHER	85	67	152	45.78%	\$ 27,210,250	\$ 20,766,800	\$ 47,977,050	45.36%	1.50%	1.04%
<b>CONDO</b>	<b>NA14</b>		<b>166</b>	<b>166</b>	<b>332</b>	<b>100.00%</b>	<b>\$ 52,889,799</b>	<b>\$ 52,889,799</b>	<b>\$ 105,779,598</b>	<b>100.00%</b>	<b>3.32%</b>	<b>2.27%</b>
CONDO	NA15	BHHS		2	2	3.70%		\$ 492,500	\$ 492,500	4.59%	0.02%	0.01%
CONDO	NA15	CBRR	1	2	3	5.56%	\$ 153,900	\$ 306,000	\$ 459,900	4.29%	0.01%	0.02%
CONDO	NA15	DNFR	1	2	3	5.56%	\$ 315,000	\$ 373,900	\$ 688,900	6.43%	0.02%	0.02%
CONDO	NA15	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA15	PREM_PLUS	5	3	8	14.81%	\$ 913,500	\$ 459,900	\$ 1,373,400	12.81%	0.04%	0.05%
CONDO	NA15	PREM_SOTH	2	2	4	7.41%	\$ 365,000	\$ 365,000	\$ 730,000	6.81%	0.02%	0.03%
CONDO	NA15	ROYAL_SH	1		1	1.85%	\$ 385,000		\$ 385,000	3.59%	0.01%	0.01%
CONDO	NA15	WOOD	7	5	12	22.22%	\$ 1,622,400	\$ 1,377,500	\$ 2,999,900	27.99%	0.09%	0.08%
CONDO	NA15	X-OTHER	10	11	21	38.89%	\$ 1,604,800	\$ 1,984,800	\$ 3,589,600	33.49%	0.11%	0.14%
<b>CONDO</b>	<b>NA15</b>		<b>27</b>	<b>27</b>	<b>54</b>	<b>100.00%</b>	<b>\$ 5,359,600</b>	<b>\$ 5,359,600</b>	<b>\$ 10,719,200</b>	<b>100.00%</b>	<b>0.34%</b>	<b>0.37%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
**1st Half 2015 Market Share Report**

2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	NA16	BHHS	21	11	32	6.84%	\$ 4,156,650	\$ 2,009,100	\$ 6,165,750	5.15%	0.19%	0.22%
CONDO	NA16	CBRR	6	10	16	3.42%	\$ 894,150	\$ 2,750,001	\$ 3,644,151	3.05%	0.11%	0.11%
CONDO	NA16	DNFR	32	31	63	13.46%	\$ 7,186,400	\$ 7,276,000	\$ 14,462,400	12.09%	0.45%	0.43%
CONDO	NA16	KW_ELITE		1	1	0.21%		\$ 199,000	\$ 199,000	0.17%	0.01%	0.01%
CONDO	NA16	PREM_PLUS	15	20	35	7.48%	\$ 4,007,400	\$ 4,325,050	\$ 8,332,450	6.97%	0.26%	0.24%
CONDO	NA16	PREM_SOTH	13	12	25	5.34%	\$ 4,009,500	\$ 4,225,000	\$ 8,234,500	6.88%	0.26%	0.17%
CONDO	NA16	ROYAL_SH	2	4	6	1.28%	\$ 526,500	\$ 778,000	\$ 1,304,500	1.09%	0.04%	0.04%
CONDO	NA16	WOOD	44	48	92	19.66%	\$ 13,542,750	\$ 13,637,500	\$ 27,180,250	22.72%	0.85%	0.63%
CONDO	NA16	X-OTHER	101	97	198	42.31%	\$ 25,484,328	\$ 24,608,027	\$ 50,092,354	41.88%	1.57%	1.35%
<b>CONDO</b>	<b>NA16</b>		<b>234</b>	<b>234</b>	<b>468</b>	<b>100.00%</b>	<b>\$ 59,807,678</b>	<b>\$ 59,807,678</b>	<b>\$ 119,615,355</b>	<b>100.00%</b>	<b>3.75%</b>	<b>3.20%</b>
CONDO	NA17	BHHS	7	11	18	3.32%	\$ 1,212,750	\$ 1,733,650	\$ 2,946,400	3.19%	0.09%	0.12%
CONDO	NA17	CBRR	20	14	34	6.27%	\$ 4,131,900	\$ 3,036,250	\$ 7,168,150	7.76%	0.22%	0.23%
CONDO	NA17	DNFR	28	40	68	12.55%	\$ 5,535,199	\$ 7,251,699	\$ 12,786,898	13.85%	0.40%	0.46%
CONDO	NA17	KW_ELITE	2	1	3	0.55%	\$ 282,000	\$ 122,500	\$ 404,500	0.44%	0.01%	0.02%
CONDO	NA17	PREM_PLUS	33	35	68	12.55%	\$ 5,888,750	\$ 6,003,050	\$ 11,891,800	12.88%	0.37%	0.46%
CONDO	NA17	PREM_SOTH	4	2	6	1.11%	\$ 630,000	\$ 387,000	\$ 1,017,000	1.10%	0.03%	0.04%
CONDO	NA17	ROYAL_SH	6	1	7	1.29%	\$ 919,000	\$ 152,500	\$ 1,071,500	1.16%	0.03%	0.05%
CONDO	NA17	WOOD	16	22	38	7.01%	\$ 3,095,000	\$ 4,120,000	\$ 7,215,000	7.81%	0.23%	0.26%
CONDO	NA17	X-OTHER	155	145	300	55.35%	\$ 24,469,202	\$ 23,357,152	\$ 47,826,354	51.80%	1.50%	2.05%
<b>CONDO</b>	<b>NA17</b>		<b>271</b>	<b>271</b>	<b>542</b>	<b>100.00%</b>	<b>\$ 46,163,801</b>	<b>\$ 46,163,801</b>	<b>\$ 92,327,602</b>	<b>100.00%</b>	<b>2.89%</b>	<b>3.71%</b>
CONDO	NA18	BHHS	18	9	27	4.15%	\$ 3,203,400	\$ 1,608,900	\$ 4,812,300	4.29%	0.15%	0.18%
CONDO	NA18	CBRR	31	28	59	9.08%	\$ 5,295,100	\$ 4,997,000	\$ 10,292,100	9.18%	0.32%	0.40%
CONDO	NA18	DNFR	49	30	79	12.15%	\$ 8,681,900	\$ 5,816,700	\$ 14,498,600	12.94%	0.45%	0.54%
CONDO	NA18	KW_ELITE	3	1	4	0.62%	\$ 497,500	\$ 87,900	\$ 585,400	0.52%	0.02%	0.03%
CONDO	NA18	PREM_PLUS	45	51	96	14.77%	\$ 9,475,095	\$ 9,885,700	\$ 19,360,795	17.28%	0.61%	0.66%
CONDO	NA18	PREM_SOTH	6	8	14	2.15%	\$ 894,000	\$ 931,000	\$ 1,825,000	1.63%	0.06%	0.10%
CONDO	NA18	ROYAL_SH	2	3	5	0.77%	\$ 328,000	\$ 525,000	\$ 853,000	0.76%	0.03%	0.03%
CONDO	NA18	WOOD	39	39	78	12.00%	\$ 6,566,025	\$ 6,911,968	\$ 13,477,993	12.03%	0.42%	0.53%
CONDO	NA18	X-OTHER	132	156	288	44.31%	\$ 21,089,654	\$ 25,266,506	\$ 46,356,160	41.37%	1.45%	1.97%
<b>CONDO</b>	<b>NA18</b>		<b>325</b>	<b>325</b>	<b>650</b>	<b>100.00%</b>	<b>\$ 56,030,674</b>	<b>\$ 56,030,674</b>	<b>\$ 112,061,348</b>	<b>100.00%</b>	<b>3.51%</b>	<b>4.44%</b>
CONDO	NA19	BHHS	8	7	15	4.34%	\$ 1,692,900	\$ 1,664,900	\$ 3,357,800	3.91%	0.11%	0.10%
CONDO	NA19	CBRR	13	4	17	4.91%	\$ 2,350,500	\$ 743,500	\$ 3,094,000	3.60%	0.10%	0.12%
CONDO	NA19	DNFR	20	24	44	12.72%	\$ 5,691,200	\$ 7,053,390	\$ 12,744,590	14.83%	0.40%	0.30%
CONDO	NA19	KW_ELITE	2	1	3	0.87%	\$ 293,000	\$ 190,000	\$ 483,000	0.56%	0.02%	0.02%
CONDO	NA19	PREM_PLUS	14	22	36	10.40%	\$ 2,866,500	\$ 5,599,880	\$ 8,466,380	9.85%	0.27%	0.25%
CONDO	NA19	PREM_SOTH	4	4	8	2.31%	\$ 989,750	\$ 1,232,500	\$ 2,222,250	2.59%	0.07%	0.05%
CONDO	NA19	ROYAL_SH	1	1	2	0.58%	\$ 185,000	\$ 345,000	\$ 530,000	0.62%	0.02%	0.01%
CONDO	NA19	WOOD	23	20	43	12.43%	\$ 5,634,249	\$ 4,277,459	\$ 9,911,708	11.53%	0.31%	0.29%
CONDO	NA19	X-OTHER	88	90	178	51.45%	\$ 23,260,679	\$ 21,857,149	\$ 45,117,828	52.51%	1.41%	1.22%
<b>CONDO</b>	<b>NA19</b>		<b>173</b>	<b>173</b>	<b>346</b>	<b>100.00%</b>	<b>\$ 42,963,778</b>	<b>\$ 42,963,778</b>	<b>\$ 85,927,556</b>	<b>100.00%</b>	<b>2.69%</b>	<b>2.37%</b>
CONDO	NA21	BHHS	10	10	20	6.02%	\$ 2,321,950	\$ 2,641,078	\$ 4,963,028	6.42%	0.16%	0.14%
CONDO	NA21	CBRR		1	1	0.30%		\$ 380,000	\$ 380,000	0.49%	0.01%	0.01%
CONDO	NA21	DNFR	20	24	44	13.25%	\$ 4,666,400	\$ 6,019,668	\$ 10,686,068	13.81%	0.33%	0.30%
CONDO	NA21	KW_ELITE	1	2	3	0.90%	\$ 197,000	\$ 347,500	\$ 544,500	0.70%	0.02%	0.02%
CONDO	NA21	PREM_PLUS	10	16	26	7.83%	\$ 1,916,250	\$ 3,670,652	\$ 5,586,902	7.22%	0.18%	0.18%
CONDO	NA21	PREM_SOTH	7	8	15	4.52%	\$ 1,803,500	\$ 1,930,000	\$ 3,733,500	4.83%	0.12%	0.10%
CONDO	NA21	ROYAL_SH	1		1	0.30%	\$ 310,000		\$ 310,000	0.40%	0.01%	0.01%
CONDO	NA21	WOOD	14	12	26	7.83%	\$ 3,245,500	\$ 2,374,800	\$ 5,620,300	7.26%	0.18%	0.18%
CONDO	NA21	X-OTHER	103	93	196	59.04%	\$ 24,221,357	\$ 21,318,259	\$ 45,539,616	58.86%	1.43%	1.34%
<b>CONDO</b>	<b>NA21</b>		<b>166</b>	<b>166</b>	<b>332</b>	<b>100.00%</b>	<b>\$ 38,681,957</b>	<b>\$ 38,681,957</b>	<b>\$ 77,363,914</b>	<b>100.00%</b>	<b>2.42%</b>	<b>2.27%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
**1st Half 2015 Market Share Report**

2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	NA22	BHHS	5	8	13	7.30%	\$ 1,421,900	\$ 2,026,500	\$ 3,448,400	7.80%	0.11%	0.09%
CONDO	NA22	CBRR	4	3	7	3.93%	\$ 890,000	\$ 806,000	\$ 1,696,000	3.84%	0.05%	0.05%
CONDO	NA22	DNFR	13	9	22	12.36%	\$ 3,786,000	\$ 2,642,500	\$ 6,428,500	14.54%	0.20%	0.15%
CONDO	NA22	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA22	PREM_PLUS	8	14	22	12.36%	\$ 2,093,500	\$ 3,646,500	\$ 5,740,000	12.98%	0.18%	0.15%
CONDO	NA22	PREM_SOTH	4	5	9	5.06%	\$ 1,221,900	\$ 1,121,500	\$ 2,343,400	5.30%	0.07%	0.06%
CONDO	NA22	ROYAL_SH		2	2	1.12%		\$ 494,000	\$ 494,000	1.12%	0.02%	0.01%
CONDO	NA22	WOOD	4	6	10	5.62%	\$ 994,500	\$ 1,497,400	\$ 2,491,900	5.64%	0.08%	0.07%
CONDO	NA22	X-OTHER	51	42	93	52.25%	\$ 11,696,554	\$ 9,869,954	\$ 21,566,508	48.78%	0.68%	0.64%
<b>CONDO</b>	<b>NA22</b>		<b>89</b>	<b>89</b>	<b>178</b>	<b>100.00%</b>	<b>\$ 22,104,354</b>	<b>\$ 22,104,354</b>	<b>\$ 44,208,708</b>	<b>100.00%</b>	<b>1.39%</b>	<b>1.22%</b>
CONDO	NA23	BHHS				0.00%				0.00%	0.00%	0.00%
CONDO	NA23	CBRR				0.00%				0.00%	0.00%	0.00%
CONDO	NA23	DNFR				0.00%				0.00%	0.00%	0.00%
CONDO	NA23	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA23	PREM_PLUS		1	1	25.00%		\$ 325,000	\$ 325,000	36.35%	0.01%	0.01%
CONDO	NA23	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	NA23	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
CONDO	NA23	WOOD				0.00%				0.00%	0.00%	0.00%
CONDO	NA23	X-OTHER	2	1	3	75.00%	\$ 447,000	\$ 122,000	\$ 569,000	63.65%	0.02%	0.02%
<b>CONDO</b>	<b>NA23</b>		<b>2</b>	<b>2</b>	<b>4</b>	<b>100.00%</b>	<b>\$ 447,000</b>	<b>\$ 447,000</b>	<b>\$ 894,000</b>	<b>100.00%</b>	<b>0.03%</b>	<b>0.03%</b>
CONDO	NA24	BHHS				0.00%				0.00%	0.00%	0.00%
CONDO	NA24	CBRR	1	3	4	7.41%	\$ 89,000	\$ 289,000	\$ 378,000	8.32%	0.01%	0.03%
CONDO	NA24	DNFR		2	2	3.70%		\$ 163,000	\$ 163,000	3.59%	0.01%	0.01%
CONDO	NA24	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA24	PREM_PLUS	4	3	7	12.96%	\$ 329,000	\$ 214,000	\$ 543,000	11.96%	0.02%	0.05%
CONDO	NA24	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	NA24	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
CONDO	NA24	WOOD	1		1	1.85%	\$ 111,000		\$ 111,000	2.44%	0.00%	0.01%
CONDO	NA24	X-OTHER	21	19	40	74.07%	\$ 1,742,000	\$ 1,605,000	\$ 3,347,000	73.69%	0.10%	0.27%
<b>CONDO</b>	<b>NA24</b>		<b>27</b>	<b>27</b>	<b>54</b>	<b>100.00%</b>	<b>\$ 2,271,000</b>	<b>\$ 2,271,000</b>	<b>\$ 4,542,000</b>	<b>100.00%</b>	<b>0.14%</b>	<b>0.37%</b>
CONDO	NA31	BHHS		2	2	3.33%		\$ 314,900	\$ 314,900	2.37%	0.01%	0.01%
CONDO	NA31	CBRR	1	1	2	3.33%	\$ 217,500	\$ 282,000	\$ 499,500	3.75%	0.02%	0.01%
CONDO	NA31	DNFR	1	4	5	8.33%	\$ 101,000	\$ 913,000	\$ 1,014,000	7.62%	0.03%	0.03%
CONDO	NA31	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA31	PREM_PLUS	3	2	5	8.33%	\$ 683,500	\$ 481,500	\$ 1,165,000	8.76%	0.04%	0.03%
CONDO	NA31	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	NA31	ROYAL_SH	5	2	7	11.67%	\$ 1,282,900	\$ 690,000	\$ 1,972,900	14.83%	0.06%	0.05%
CONDO	NA31	WOOD	1	1	2	3.33%	\$ 170,000	\$ 149,900	\$ 319,900	2.40%	0.01%	0.01%
CONDO	NA31	X-OTHER	19	18	37	61.67%	\$ 4,198,200	\$ 3,821,800	\$ 8,020,000	60.27%	0.25%	0.25%
<b>CONDO</b>	<b>NA31</b>		<b>30</b>	<b>30</b>	<b>60</b>	<b>100.00%</b>	<b>\$ 6,653,100</b>	<b>\$ 6,653,100</b>	<b>\$ 13,306,200</b>	<b>100.00%</b>	<b>0.42%</b>	<b>0.41%</b>
CONDO	NA32	BHHS									0.00%	0.00%
CONDO	NA32	CBRR									0.00%	0.00%
CONDO	NA32	DNFR									0.00%	0.00%
CONDO	NA32	KW_ELITE									0.00%	0.00%
CONDO	NA32	PREM_PLUS									0.00%	0.00%
CONDO	NA32	PREM_SOTH									0.00%	0.00%
CONDO	NA32	ROYAL_SH									0.00%	0.00%
CONDO	NA32	WOOD									0.00%	0.00%
CONDO	NA32	X-OTHER									0.00%	0.00%
<b>CONDO</b>	<b>NA32</b>					<b>0.00%</b>				<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
**1st Half 2015 Market Share Report**

2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	NA33	BHHS									0.00%	0.00%
CONDO	NA33	CBRR									0.00%	0.00%
CONDO	NA33	DNFR									0.00%	0.00%
CONDO	NA33	KW_ELITE									0.00%	0.00%
CONDO	NA33	PREM_PLUS									0.00%	0.00%
CONDO	NA33	PREM_SOTH									0.00%	0.00%
CONDO	NA33	ROYAL_SH									0.00%	0.00%
CONDO	NA33	WOOD									0.00%	0.00%
CONDO	NA33	X-OTHER									0.00%	0.00%
<b>CONDO</b>	<b>NA33</b>					<b>0.00%</b>				<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>
CONDO	NA34	BHHS									0.00%	0.00%
CONDO	NA34	CBRR									0.00%	0.00%
CONDO	NA34	DNFR									0.00%	0.00%
CONDO	NA34	KW_ELITE									0.00%	0.00%
CONDO	NA34	PREM_PLUS									0.00%	0.00%
CONDO	NA34	PREM_SOTH									0.00%	0.00%
CONDO	NA34	ROYAL_SH									0.00%	0.00%
CONDO	NA34	WOOD									0.00%	0.00%
CONDO	NA34	X-OTHER									0.00%	0.00%
<b>CONDO</b>	<b>NA34</b>					<b>0.00%</b>				<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>
CONDO	NA35	BHHS									0.00%	0.00%
CONDO	NA35	CBRR									0.00%	0.00%
CONDO	NA35	DNFR									0.00%	0.00%
CONDO	NA35	KW_ELITE									0.00%	0.00%
CONDO	NA35	PREM_PLUS									0.00%	0.00%
CONDO	NA35	PREM_SOTH									0.00%	0.00%
CONDO	NA35	ROYAL_SH									0.00%	0.00%
CONDO	NA35	WOOD									0.00%	0.00%
CONDO	NA35	X-OTHER									0.00%	0.00%
<b>CONDO</b>	<b>NA35</b>					<b>0.00%</b>				<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>
CONDO	NA36	BHHS									0.00%	0.00%
CONDO	NA36	CBRR									0.00%	0.00%
CONDO	NA36	DNFR									0.00%	0.00%
CONDO	NA36	KW_ELITE									0.00%	0.00%
CONDO	NA36	PREM_PLUS									0.00%	0.00%
CONDO	NA36	PREM_SOTH									0.00%	0.00%
CONDO	NA36	ROYAL_SH									0.00%	0.00%
CONDO	NA36	WOOD									0.00%	0.00%
CONDO	NA36	X-OTHER									0.00%	0.00%
<b>CONDO</b>	<b>NA36</b>					<b>0.00%</b>				<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>
CONDO	NA36	BHHS									0.00%	0.00%
CONDO	NA36	CBRR									0.00%	0.00%
CONDO	NA36	DNFR									0.00%	0.00%
CONDO	NA36	KW_ELITE									0.00%	0.00%
CONDO	NA36	PREM_PLUS		1	1	12.50%		\$ 35,000	\$ 35,000	3.49%	0.00%	0.01%
CONDO	NA36	PREM_SOTH									0.00%	0.00%
CONDO	NA36	ROYAL_SH									0.00%	0.00%
CONDO	NA36	WOOD	2	2	4	50.00%	\$ 428,000	\$ 428,000	\$ 856,000	85.26%	0.03%	0.03%
CONDO	NA36	X-OTHER	2	1	3	37.50%	\$ 74,000	\$ 39,000	\$ 113,000	11.25%	0.00%	0.02%
<b>CONDO</b>	<b>NA36</b>		<b>4</b>	<b>4</b>	<b>8</b>	<b>100.00%</b>	<b>\$ 502,000</b>	<b>\$ 502,000</b>	<b>\$ 1,004,000</b>	<b>100.00%</b>	<b>0.03%</b>	<b>0.05%</b>
CONDO	NA37	BHHS	15	15	30	14.02%	\$ 3,229,100	\$ 3,052,100	\$ 6,281,200	12.53%	0.20%	0.21%
CONDO	NA37	CBRR	6	8	14	6.54%	\$ 1,140,400	\$ 1,837,500	\$ 2,977,900	5.94%	0.09%	0.10%
CONDO	NA37	DNFR	6	7	13	6.07%	\$ 1,054,577	\$ 1,554,777	\$ 2,609,354	5.20%	0.08%	0.09%
CONDO	NA37	KW_ELITE									0.00%	0.00%
CONDO	NA37	PREM_PLUS	14	18	32	14.95%	\$ 2,947,000	\$ 4,144,400	\$ 7,091,400	14.14%	0.22%	0.22%
CONDO	NA37	PREM_SOTH	3	5	8	3.74%	\$ 822,500	\$ 1,154,500	\$ 1,977,000	3.94%	0.06%	0.05%
CONDO	NA37	ROYAL_SH									0.00%	0.00%
CONDO	NA37	WOOD	3	5	8	3.74%	\$ 551,000	\$ 1,233,950	\$ 1,784,950	3.56%	0.06%	0.05%
CONDO	NA37	X-OTHER	60	49	109	50.93%	\$ 15,327,870	\$ 12,095,220	\$ 27,423,090	54.69%	0.86%	0.75%
<b>CONDO</b>	<b>NA37</b>		<b>107</b>	<b>107</b>	<b>214</b>	<b>100.00%</b>	<b>\$ 25,072,447</b>	<b>\$ 25,072,447</b>	<b>\$ 50,144,894</b>	<b>100.00%</b>	<b>1.57%</b>	<b>1.46%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
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2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	NA38	BHHS	6	10	16	6.56%	\$ 1,974,500	\$ 4,118,889	\$ 6,093,389	7.63%	0.19%	0.11%
CONDO	NA38	CBRR	9	10	19	7.79%	\$ 2,002,750	\$ 2,154,300	\$ 4,157,050	5.21%	0.13%	0.13%
CONDO	NA38	DNFR	8	9	17	6.97%	\$ 2,969,500	\$ 3,322,250	\$ 6,291,750	7.88%	0.20%	0.12%
CONDO	NA38	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA38	PREM_PLUS	3	16	19	7.79%	\$ 1,100,000	\$ 4,751,650	\$ 5,851,650	7.33%	0.18%	0.13%
CONDO	NA38	PREM_SOTH	45	27	72	29.51%	\$ 16,216,850	\$ 10,039,400	\$ 26,256,250	32.88%	0.82%	0.49%
CONDO	NA38	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
CONDO	NA38	WOOD	2	4	6	2.46%	\$ 641,000	\$ 1,195,300	\$ 1,836,300	2.30%	0.06%	0.04%
CONDO	NA38	X-OTHER	49	46	95	38.93%	\$ 15,026,774	\$ 14,349,585	\$ 29,376,359	36.78%	0.92%	0.65%
<b>CONDO</b>	<b>NA38</b>		<b>122</b>	<b>122</b>	<b>244</b>	<b>100.00%</b>	<b>\$ 39,931,374</b>	<b>\$ 39,931,374</b>	<b>\$ 79,862,748</b>	<b>100.00%</b>	<b>2.50%</b>	<b>1.67%</b>
CONDO	NA39	BHHS		2	2	3.57%		\$ 616,000	\$ 616,000	5.09%	0.02%	0.01%
CONDO	NA39	CBRR	1	1	2	3.57%	\$ 144,000	\$ 144,000	\$ 288,000	2.38%	0.01%	0.01%
CONDO	NA39	DNFR	3	2	5	8.93%	\$ 620,000	\$ 415,000	\$ 1,035,000	8.55%	0.03%	0.03%
CONDO	NA39	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA39	PREM_PLUS	2		2	3.57%	\$ 804,000		\$ 804,000	6.64%	0.03%	0.01%
CONDO	NA39	PREM_SOTH	1		1	1.79%	\$ 360,000		\$ 360,000	2.97%	0.01%	0.01%
CONDO	NA39	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
CONDO	NA39	WOOD	1		1	1.79%	\$ 50,000		\$ 50,000	0.41%	0.00%	0.01%
CONDO	NA39	X-OTHER	20	23	43	76.79%	\$ 4,077,750	\$ 4,880,750	\$ 8,958,500	73.97%	0.28%	0.29%
<b>CONDO</b>	<b>NA39</b>		<b>28</b>	<b>28</b>	<b>56</b>	<b>100.00%</b>	<b>\$ 6,055,750</b>	<b>\$ 6,055,750</b>	<b>\$ 12,111,500</b>	<b>100.00%</b>	<b>0.38%</b>	<b>0.38%</b>
CONDO	NA41	BHHS				0.00%				0.00%	0.00%	0.00%
CONDO	NA41	CBRR				0.00%				0.00%	0.00%	0.00%
CONDO	NA41	DNFR				0.00%				0.00%	0.00%	0.00%
CONDO	NA41	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA41	PREM_PLUS				0.00%				0.00%	0.00%	0.00%
CONDO	NA41	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
CONDO	NA41	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
CONDO	NA41	WOOD				0.00%				0.00%	0.00%	0.00%
CONDO	NA41	X-OTHER	1	1	2	100.00%	\$ 360,000	\$ 360,000	\$ 720,000	100.00%	0.02%	0.01%
<b>CONDO</b>	<b>NA41</b>		<b>1</b>	<b>1</b>	<b>2</b>	<b>100.00%</b>	<b>\$ 360,000</b>	<b>\$ 360,000</b>	<b>\$ 720,000</b>	<b>100.00%</b>	<b>0.02%</b>	<b>0.01%</b>
CONDO	NA42	BHHS									0.00%	0.00%
CONDO	NA42	CBRR									0.00%	0.00%
CONDO	NA42	DNFR									0.00%	0.00%
CONDO	NA42	KW_ELITE									0.00%	0.00%
CONDO	NA42	PREM_PLUS									0.00%	0.00%
CONDO	NA42	PREM_SOTH									0.00%	0.00%
CONDO	NA42	ROYAL_SH									0.00%	0.00%
CONDO	NA42	WOOD									0.00%	0.00%
CONDO	NA42	X-OTHER									0.00%	0.00%
<b>CONDO</b>	<b>NA42</b>					<b>0.00%</b>				<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>
CONDO	NA43	BHHS									0.00%	0.00%
CONDO	NA43	CBRR									0.00%	0.00%
CONDO	NA43	DNFR									0.00%	0.00%
CONDO	NA43	KW_ELITE									0.00%	0.00%
CONDO	NA43	PREM_PLUS									0.00%	0.00%
CONDO	NA43	PREM_SOTH									0.00%	0.00%
CONDO	NA43	ROYAL_SH									0.00%	0.00%
CONDO	NA43	WOOD									0.00%	0.00%
CONDO	NA43	X-OTHER									0.00%	0.00%
<b>CONDO</b>	<b>NA43</b>					<b>0.00%</b>				<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
**1st Half 2015 Market Share Report**

2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	NA44	BHHS									0.00%	0.00%
CONDO	NA44	CBRR									0.00%	0.00%
CONDO	NA44	DNFR									0.00%	0.00%
CONDO	NA44	KW_ELITE									0.00%	0.00%
CONDO	NA44	PREM_PLUS									0.00%	0.00%
CONDO	NA44	PREM_SOTH									0.00%	0.00%
CONDO	NA44	ROYAL_SH									0.00%	0.00%
CONDO	NA44	WOOD									0.00%	0.00%
CONDO	NA44	X-OTHER									0.00%	0.00%
<b>CONDO</b>	<b>NA44</b>					<b>0.00%</b>				<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>
CONDO	NA45	BHHS									0.00%	0.00%
CONDO	NA45	CBRR									0.00%	0.00%
CONDO	NA45	DNFR									0.00%	0.00%
CONDO	NA45	KW_ELITE									0.00%	0.00%
CONDO	NA45	PREM_PLUS									0.00%	0.00%
CONDO	NA45	PREM_SOTH									0.00%	0.00%
CONDO	NA45	ROYAL_SH									0.00%	0.00%
CONDO	NA45	WOOD									0.00%	0.00%
CONDO	NA45	X-OTHER									0.00%	0.00%
<b>CONDO</b>	<b>NA45</b>					<b>0.00%</b>				<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>
CONDO	NA46	BHHS									0.00%	0.00%
CONDO	NA46	CBRR									0.00%	0.00%
CONDO	NA46	DNFR									0.00%	0.00%
CONDO	NA46	KW_ELITE									0.00%	0.00%
CONDO	NA46	PREM_PLUS									0.00%	0.00%
CONDO	NA46	PREM_SOTH									0.00%	0.00%
CONDO	NA46	ROYAL_SH									0.00%	0.00%
CONDO	NA46	WOOD									0.00%	0.00%
CONDO	NA46	X-OTHER									0.00%	0.00%
<b>CONDO</b>	<b>NA46</b>					<b>0.00%</b>				<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>
CONDO	NA47	BHHS									0.00%	0.00%
CONDO	NA47	CBRR									0.00%	0.00%
CONDO	NA47	DNFR									0.00%	0.00%
CONDO	NA47	KW_ELITE									0.00%	0.00%
CONDO	NA47	PREM_PLUS									0.00%	0.00%
CONDO	NA47	PREM_SOTH									0.00%	0.00%
CONDO	NA47	ROYAL_SH									0.00%	0.00%
CONDO	NA47	WOOD									0.00%	0.00%
CONDO	NA47	X-OTHER									0.00%	0.00%
<b>CONDO</b>	<b>NA47</b>					<b>0.00%</b>				<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>
CONDO	NA48	BHHS									0.00%	0.00%
CONDO	NA48	CBRR									0.00%	0.00%
CONDO	NA48	DNFR									0.00%	0.00%
CONDO	NA48	KW_ELITE									0.00%	0.00%
CONDO	NA48	PREM_PLUS									0.00%	0.00%
CONDO	NA48	PREM_SOTH									0.00%	0.00%
CONDO	NA48	ROYAL_SH									0.00%	0.00%
CONDO	NA48	WOOD									0.00%	0.00%
CONDO	NA48	X-OTHER									0.00%	0.00%
<b>CONDO</b>	<b>NA48</b>					<b>0.00%</b>				<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
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2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
CONDO	NA50	BHHS		1	1	4.55%		\$ 161,225	\$ 161,225	3.80%	0.01%	0.01%
CONDO	NA50	CBRR	1	1	2	9.09%	\$ 260,000	\$ 237,900	\$ 497,900	11.73%	0.02%	0.01%
CONDO	NA50	DNFR				0.00%				0.00%	0.00%	0.00%
CONDO	NA50	KW_ELITE				0.00%				0.00%	0.00%	0.00%
CONDO	NA50	PREM_PLUS		1	1	4.55%		\$ 130,000	\$ 130,000	3.06%	0.00%	0.01%
CONDO	NA50	PREM_SOTH		1	1	4.55%		\$ 165,000	\$ 165,000	3.89%	0.01%	0.01%
CONDO	NA50	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
CONDO	NA50	WOOD	1	1	2	9.09%	\$ 227,500	\$ 284,000	\$ 511,500	12.05%	0.02%	0.01%
CONDO	NA50	X-OTHER	9	6	15	68.18%	\$ 1,635,525	\$ 1,144,900	\$ 2,780,425	65.48%	0.09%	0.10%
CONDO	NA50		11	11	22	100.00%	\$ 2,123,025	\$ 2,123,025	\$ 4,246,050	100.00%	0.13%	0.15%
<b>CONDO</b>			<b>3,982</b>	<b>3,982</b>	<b>7,964</b>		<b>\$ 1,595,149,280</b>	<b>\$ 1,595,149,280</b>	<b>\$ 3,190,298,559</b>		<b>100.00%</b>	<b>54.46%</b>

**John R. Wood Inc., REALTORS**  
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2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	BN01	BHHS				0.00%				0.00%	0.00%	0.00%
Single Family	BN01	CBRR	3	1	4	18.18%	\$ 13,900,000	\$ 5,300,000	\$ 19,200,000	31.85%	0.41%	0.03%
Single Family	BN01	DNFR				0.00%				0.00%	0.00%	0.00%
Single Family	BN01	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	BN01	PREM_PLUS				0.00%				0.00%	0.00%	0.00%
Single Family	BN01	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	BN01	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	BN01	WOOD		1	1	4.55%		\$ 2,750,000	\$ 2,750,000	4.56%	0.06%	0.01%
Single Family	BN01	X-OTHER	8	9	17	77.27%	\$ 16,240,000	\$ 22,090,000	\$ 38,330,000	63.59%	0.82%	0.12%
<b>Single Family</b>	<b>BN01</b>		<b>11</b>	<b>11</b>	<b>22</b>	<b>100.00%</b>	<b>\$ 30,140,000</b>	<b>\$ 30,140,000</b>	<b>\$ 60,280,000</b>	<b>100.00%</b>	<b>1.29%</b>	<b>0.15%</b>
Single Family	BN02	BHHS	1	1	2	2.94%	\$ 515,000	\$ 515,000	\$ 1,030,000	3.17%	0.02%	0.01%
Single Family	BN02	CBRR	5	4	9	13.24%	\$ 4,485,000	\$ 3,335,500	\$ 7,820,500	24.05%	0.17%	0.06%
Single Family	BN02	DNFR	5	1	6	8.82%	\$ 2,077,500	\$ 155,000	\$ 2,232,500	6.86%	0.05%	0.04%
Single Family	BN02	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	BN02	PREM_PLUS	2	2	4	5.88%	\$ 1,259,000	\$ 1,060,000	\$ 2,319,000	7.13%	0.05%	0.03%
Single Family	BN02	PREM_SOTH	1	2	3	4.41%	\$ 700,000	\$ 1,700,000	\$ 2,400,000	7.38%	0.05%	0.02%
Single Family	BN02	ROYAL_SH	3	1	4	5.88%	\$ 1,358,000	\$ 543,000	\$ 1,901,000	5.85%	0.04%	0.03%
Single Family	BN02	WOOD	2	1	3	4.41%	\$ 434,500	\$ 92,500	\$ 527,000	1.62%	0.01%	0.02%
Single Family	BN02	X-OTHER	15	22	37	54.41%	\$ 5,432,500	\$ 8,860,500	\$ 14,293,000	43.95%	0.31%	0.25%
<b>Single Family</b>	<b>BN02</b>		<b>34</b>	<b>34</b>	<b>68</b>	<b>100.00%</b>	<b>\$ 16,261,500</b>	<b>\$ 16,261,500</b>	<b>\$ 32,523,000</b>	<b>100.00%</b>	<b>0.69%</b>	<b>0.46%</b>
Single Family	BN03	BHHS	1	1	2	1.82%	\$ 560,000	\$ 509,000	\$ 1,069,000	1.12%	0.02%	0.01%
Single Family	BN03	CBRR				0.00%				0.00%	0.00%	0.00%
Single Family	BN03	DNFR	5	7	12	10.91%	\$ 3,017,500	\$ 4,002,000	\$ 7,019,500	7.35%	0.15%	0.08%
Single Family	BN03	KW_ELITE	15	10	25	22.73%	\$ 11,842,100	\$ 8,453,100	\$ 20,295,200	21.26%	0.43%	0.17%
Single Family	BN03	PREM_PLUS	1	1	2	0.91%		\$ 650,000	\$ 650,000	0.68%	0.01%	0.01%
Single Family	BN03	PREM_SOTH	7	8	15	13.64%	\$ 6,888,000	\$ 8,286,500	\$ 15,174,500	15.89%	0.32%	0.10%
Single Family	BN03	ROYAL_SH	14	15	29	26.36%	\$ 15,539,000	\$ 15,314,000	\$ 30,853,000	32.32%	0.66%	0.20%
Single Family	BN03	WOOD	2	4	6	5.45%	\$ 2,367,000	\$ 3,193,500	\$ 5,560,500	5.82%	0.12%	0.04%
Single Family	BN03	X-OTHER	11	9	20	18.18%	\$ 7,524,000	\$ 7,329,500	\$ 14,853,500	15.56%	0.32%	0.14%
<b>Single Family</b>	<b>BN03</b>		<b>55</b>	<b>55</b>	<b>110</b>	<b>100.00%</b>	<b>\$ 47,737,600</b>	<b>\$ 47,737,600</b>	<b>\$ 95,475,200</b>	<b>100.00%</b>	<b>2.04%</b>	<b>0.75%</b>
Single Family	BN04	BHHS		1	1	1.02%		\$ 684,000	\$ 684,000	0.63%	0.01%	0.01%
Single Family	BN04	CBRR		1	1	1.02%		\$ 455,100	\$ 455,100	0.42%	0.01%	0.01%
Single Family	BN04	DNFR	2	5	7	7.14%	\$ 2,335,000	\$ 4,038,500	\$ 6,373,500	5.85%	0.14%	0.05%
Single Family	BN04	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	BN04	PREM_PLUS		2	2	2.04%		\$ 3,300,000	\$ 3,300,000	3.03%	0.07%	0.01%
Single Family	BN04	PREM_SOTH	8	13	21	21.43%	\$ 11,004,900	\$ 14,417,000	\$ 25,421,900	23.32%	0.54%	0.14%
Single Family	BN04	ROYAL_SH	23	14	37	37.76%	\$ 26,067,500	\$ 18,718,900	\$ 44,786,400	41.08%	0.96%	0.25%
Single Family	BN04	WOOD	14	7	21	21.43%	\$ 13,171,100	\$ 8,090,000	\$ 21,261,100	19.50%	0.45%	0.14%
Single Family	BN04	X-OTHER	2	6	8	8.16%	\$ 1,935,000	\$ 4,810,000	\$ 6,745,000	6.19%	0.14%	0.05%
<b>Single Family</b>	<b>BN04</b>		<b>49</b>	<b>49</b>	<b>98</b>	<b>100.00%</b>	<b>\$ 54,513,500</b>	<b>\$ 54,513,500</b>	<b>\$ 109,027,000</b>	<b>100.00%</b>	<b>2.33%</b>	<b>0.67%</b>
Single Family	BN05	BHHS	5	4	9	9.38%	\$ 4,865,000	\$ 3,119,000	\$ 7,984,000	8.33%	0.17%	0.06%
Single Family	BN05	CBRR		1	1	1.04%		\$ 716,161	\$ 716,161	0.75%	0.02%	0.01%
Single Family	BN05	DNFR	3	9	12	12.50%	\$ 6,420,000	\$ 9,535,500	\$ 15,955,500	16.65%	0.34%	0.08%
Single Family	BN05	KW_ELITE	8	4	12	12.50%	\$ 8,404,000	\$ 4,094,000	\$ 12,498,000	13.04%	0.27%	0.08%
Single Family	BN05	PREM_PLUS	1	1	2	1.04%	\$ 580,000		\$ 580,000	0.61%	0.01%	0.01%
Single Family	BN05	PREM_SOTH	9	5	14	14.58%	\$ 7,238,950	\$ 3,995,950	\$ 11,234,900	11.72%	0.24%	0.10%
Single Family	BN05	ROYAL_SH	3	4	7	7.29%	\$ 1,980,000	\$ 3,847,500	\$ 5,827,500	6.08%	0.12%	0.05%
Single Family	BN05	WOOD	10	11	21	21.88%	\$ 10,594,000	\$ 10,785,000	\$ 21,379,000	22.31%	0.46%	0.14%
Single Family	BN05	X-OTHER	9	10	19	19.79%	\$ 7,831,361	\$ 11,820,200	\$ 19,651,561	20.51%	0.42%	0.13%
<b>Single Family</b>	<b>BN05</b>		<b>48</b>	<b>48</b>	<b>96</b>	<b>100.00%</b>	<b>\$ 47,913,311</b>	<b>\$ 47,913,311</b>	<b>\$ 95,826,622</b>	<b>100.00%</b>	<b>2.05%</b>	<b>0.66%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
**1st Half 2015 Market Share Report**

2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	BN06	BHHS	2	2	4	4.35%	\$ 501,000	\$ 760,000	\$ 1,261,000	4.32%	0.03%	0.03%
Single Family	BN06	CBRR	2	2	4	4.35%	\$ 529,000	\$ 873,000	\$ 1,402,000	4.81%	0.03%	0.03%
Single Family	BN06	DNFR	9	8	17	18.48%	\$ 3,078,500	\$ 2,720,600	\$ 5,799,100	19.89%	0.12%	0.12%
Single Family	BN06	KW_ELITE	2	2	4	4.35%	\$ 739,000	\$ 734,000	\$ 1,473,000	5.05%	0.03%	0.03%
Single Family	BN06	PREM_PLUS	3	1	4	4.35%	\$ 1,066,000	\$ 179,000	\$ 1,245,000	4.27%	0.03%	0.03%
Single Family	BN06	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	BN06	ROYAL_SH	4	3	7	7.61%	\$ 1,542,500	\$ 989,500	\$ 2,532,000	8.68%	0.05%	0.05%
Single Family	BN06	WOOD	2	2	4	4.35%	\$ 659,900	\$ 536,000	\$ 1,195,900	4.10%	0.03%	0.03%
Single Family	BN06	X-OTHER	22	26	48	52.17%	\$ 6,465,100	\$ 7,788,900	\$ 14,254,000	48.88%	0.30%	0.33%
<b>Single Family</b>	<b>BN06</b>		<b>46</b>	<b>46</b>	<b>92</b>	<b>100.00%</b>	<b>\$ 14,581,000</b>	<b>\$ 14,581,000</b>	<b>\$ 29,162,000</b>	<b>100.00%</b>	<b>0.62%</b>	<b>0.63%</b>
Single Family	BN07	BHHS	3	1	4	9.52%	\$ 1,163,000	\$ 382,000	\$ 1,545,000	12.16%	0.03%	0.03%
Single Family	BN07	CBRR		2	2	4.76%		\$ 720,000	\$ 720,000	5.67%	0.02%	0.01%
Single Family	BN07	DNFR	2	3	5	11.90%	\$ 657,000	\$ 987,000	\$ 1,644,000	12.94%	0.04%	0.03%
Single Family	BN07	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	BN07	PREM_PLUS		2	2	4.76%		\$ 710,200	\$ 710,200	5.59%	0.02%	0.01%
Single Family	BN07	PREM_SOTH		2	2	4.76%		\$ 778,000	\$ 778,000	6.12%	0.02%	0.01%
Single Family	BN07	ROYAL_SH	3	1	4	9.52%	\$ 833,900	\$ 177,000	\$ 1,010,900	7.96%	0.02%	0.03%
Single Family	BN07	WOOD				0.00%				0.00%	0.00%	0.00%
Single Family	BN07	X-OTHER	13	10	23	54.76%	\$ 3,698,801	\$ 2,598,501	\$ 6,297,302	49.56%	0.13%	0.16%
<b>Single Family</b>	<b>BN07</b>		<b>21</b>	<b>21</b>	<b>42</b>	<b>100.00%</b>	<b>\$ 6,352,701</b>	<b>\$ 6,352,701</b>	<b>\$ 12,705,402</b>	<b>100.00%</b>	<b>0.27%</b>	<b>0.29%</b>
Single Family	BN08	BHHS	3	2	5	5.00%	\$ 716,000	\$ 600,000	\$ 1,316,000	3.84%	0.03%	0.03%
Single Family	BN08	CBRR	1		1	1.00%	\$ 635,000		\$ 635,000	1.85%	0.01%	0.01%
Single Family	BN08	DNFR	4	8	12	12.00%	\$ 2,613,500	\$ 2,767,500	\$ 5,381,000	15.71%	0.11%	0.08%
Single Family	BN08	KW_ELITE		4	4	4.00%		\$ 2,155,000	\$ 2,155,000	6.29%	0.05%	0.03%
Single Family	BN08	PREM_PLUS	1	1	2	2.00%	\$ 202,500	\$ 279,000	\$ 481,500	1.41%	0.01%	0.01%
Single Family	BN08	PREM_SOTH	1	3	4	4.00%	\$ 328,500	\$ 1,495,000	\$ 1,823,500	5.32%	0.04%	0.03%
Single Family	BN08	ROYAL_SH		1	1	1.00%		\$ 172,000	\$ 172,000	0.50%	0.00%	0.01%
Single Family	BN08	WOOD	3	4	7	7.00%	\$ 1,670,000	\$ 1,888,500	\$ 3,558,500	10.39%	0.08%	0.05%
Single Family	BN08	X-OTHER	37	27	64	64.00%	\$ 10,962,063	\$ 7,770,563	\$ 18,732,626	54.69%	0.40%	0.44%
<b>Single Family</b>	<b>BN08</b>		<b>50</b>	<b>50</b>	<b>100</b>	<b>100.00%</b>	<b>\$ 17,127,563</b>	<b>\$ 17,127,563</b>	<b>\$ 34,255,126</b>	<b>100.00%</b>	<b>0.73%</b>	<b>0.68%</b>
Single Family	BN09	BHHS		1	1	1.92%		\$ 395,000	\$ 395,000	1.80%	0.01%	0.01%
Single Family	BN09	CBRR	1		1	1.92%	\$ 430,000		\$ 430,000	1.96%	0.01%	0.01%
Single Family	BN09	DNFR	1	2	3	5.77%	\$ 590,000	\$ 976,000	\$ 1,566,000	7.13%	0.03%	0.02%
Single Family	BN09	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	BN09	PREM_PLUS	3	2	5	9.62%	\$ 1,209,000	\$ 665,000	\$ 1,874,000	8.53%	0.04%	0.03%
Single Family	BN09	PREM_SOTH		1	1	1.92%		\$ 454,000	\$ 454,000	2.07%	0.01%	0.01%
Single Family	BN09	ROYAL_SH	7	6	13	25.00%	\$ 3,140,000	\$ 2,569,000	\$ 5,709,000	25.99%	0.12%	0.09%
Single Family	BN09	WOOD		1	1	1.92%		\$ 460,000	\$ 460,000	2.09%	0.01%	0.01%
Single Family	BN09	X-OTHER	14	13	27	51.92%	\$ 5,612,000	\$ 5,462,000	\$ 11,074,000	50.42%	0.24%	0.18%
<b>Single Family</b>	<b>BN09</b>		<b>26</b>	<b>26</b>	<b>52</b>	<b>100.00%</b>	<b>\$ 10,981,000</b>	<b>\$ 10,981,000</b>	<b>\$ 21,962,000</b>	<b>100.00%</b>	<b>0.47%</b>	<b>0.36%</b>
Single Family	BN10	BHHS		1	1	0.68%		\$ 149,000	\$ 149,000	0.42%	0.00%	0.01%
Single Family	BN10	CBRR	7	3	10	6.76%	\$ 1,587,954	\$ 460,900	\$ 2,048,854	5.77%	0.04%	0.07%
Single Family	BN10	DNFR	9	9	18	12.16%	\$ 2,894,500	\$ 2,746,500	\$ 5,641,000	15.88%	0.12%	0.12%
Single Family	BN10	KW_ELITE	2	3	5	3.38%	\$ 401,900	\$ 795,000	\$ 1,196,900	3.37%	0.03%	0.03%
Single Family	BN10	PREM_PLUS		8	8	5.41%		\$ 1,914,500	\$ 1,914,500	5.39%	0.04%	0.05%
Single Family	BN10	PREM_SOTH	1	4	5	3.38%	\$ 299,000	\$ 1,606,500	\$ 1,905,500	5.36%	0.04%	0.03%
Single Family	BN10	ROYAL_SH	7	3	10	6.76%	\$ 1,816,400	\$ 580,200	\$ 2,396,600	6.75%	0.05%	0.07%
Single Family	BN10	WOOD		5	5	3.38%		\$ 1,140,565	\$ 1,140,565	3.21%	0.02%	0.03%
Single Family	BN10	X-OTHER	48	38	86	58.11%	\$ 10,761,921	\$ 8,368,510	\$ 19,130,431	53.85%	0.41%	0.59%
<b>Single Family</b>	<b>BN10</b>		<b>74</b>	<b>74</b>	<b>148</b>	<b>100.00%</b>	<b>\$ 17,761,675</b>	<b>\$ 17,761,675</b>	<b>\$ 35,523,350</b>	<b>100.00%</b>	<b>0.76%</b>	<b>1.01%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
**1st Half 2015 Market Share Report**

2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	BN11	BHHS				0.00%				0.00%	0.00%	0.00%
Single Family	BN11	CBRR				0.00%				0.00%	0.00%	0.00%
Single Family	BN11	DNFR	3	4	7	17.50%	\$ 1,815,000	\$ 1,925,000	\$ 3,740,000	11.83%	0.08%	0.05%
Single Family	BN11	KW_ELITE	2		2	5.00%	\$ 1,410,000		\$ 1,410,000	4.46%	0.03%	0.01%
Single Family	BN11	PREM_PLUS	3	3	6	15.00%	\$ 1,470,000	\$ 1,875,000	\$ 3,345,000	10.58%	0.07%	0.04%
Single Family	BN11	PREM_SOTH	1		1	2.50%	\$ 455,000		\$ 455,000	1.44%	0.01%	0.01%
Single Family	BN11	ROYAL_SH		1	1	2.50%		\$ 455,000	\$ 455,000	1.44%	0.01%	0.01%
Single Family	BN11	WOOD	2	3	5	12.50%	\$ 1,147,500	\$ 2,919,271	\$ 4,066,771	12.86%	0.09%	0.03%
Single Family	BN11	X-OTHER	9	9	18	45.00%	\$ 9,514,226	\$ 8,637,455	\$ 18,151,681	57.40%	0.39%	0.12%
<b>Single Family</b>	<b>BN11</b>		<b>20</b>	<b>20</b>	<b>40</b>	<b>100.00%</b>	<b>\$ 15,811,726</b>	<b>\$ 15,811,726</b>	<b>\$ 31,623,452</b>	<b>100.00%</b>	<b>0.68%</b>	<b>0.27%</b>
Single Family	BN12	BHHS	4	5	9	5.70%	\$ 2,040,000	\$ 2,047,000	\$ 4,087,000	5.39%	0.09%	0.06%
Single Family	BN12	CBRR		1	1	0.63%		\$ 400,000	\$ 400,000	0.53%	0.01%	0.01%
Single Family	BN12	DNFR	10	9	19	12.03%	\$ 4,234,500	\$ 3,415,000	\$ 7,649,500	10.09%	0.16%	0.13%
Single Family	BN12	KW_ELITE	2	1	3	1.90%	\$ 615,000	\$ 415,000	\$ 1,030,000	1.36%	0.02%	0.02%
Single Family	BN12	PREM_PLUS	1	3	4	2.53%	\$ 385,900	\$ 1,185,000	\$ 1,570,900	2.07%	0.03%	0.03%
Single Family	BN12	PREM_SOTH	2	3	5	3.16%	\$ 913,900	\$ 1,199,900	\$ 2,113,800	2.79%	0.05%	0.03%
Single Family	BN12	ROYAL_SH	3	1	4	2.53%	\$ 984,000	\$ 425,000	\$ 1,409,000	1.86%	0.03%	0.03%
Single Family	BN12	WOOD	18	20	38	24.05%	\$ 10,919,000	\$ 12,974,400	\$ 23,893,400	31.50%	0.51%	0.26%
Single Family	BN12	X-OTHER	39	36	75	47.47%	\$ 17,830,135	\$ 15,861,135	\$ 33,691,270	44.42%	0.72%	0.51%
<b>Single Family</b>	<b>BN12</b>		<b>79</b>	<b>79</b>	<b>158</b>	<b>100.00%</b>	<b>\$ 37,922,435</b>	<b>\$ 37,922,435</b>	<b>\$ 75,844,870</b>	<b>100.00%</b>	<b>1.62%</b>	<b>1.08%</b>
Single Family	BN13	BHHS									0.00%	0.00%
Single Family	BN13	CBRR									0.00%	0.00%
Single Family	BN13	DNFR									0.00%	0.00%
Single Family	BN13	KW_ELITE									0.00%	0.00%
Single Family	BN13	PREM_PLUS									0.00%	0.00%
Single Family	BN13	PREM_SOTH									0.00%	0.00%
Single Family	BN13	ROYAL_SH									0.00%	0.00%
Single Family	BN13	WOOD									0.00%	0.00%
Single Family	BN13	X-OTHER									0.00%	0.00%
<b>Single Family</b>	<b>BN13</b>					<b>0.00%</b>				<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>
Single Family	ES01	BHHS	4	4	8	8.51%	\$ 2,007,000	\$ 1,624,000	\$ 3,631,000	8.56%	0.08%	0.05%
Single Family	ES01	CBRR	2	2	4	4.26%	\$ 593,000	\$ 555,000	\$ 1,148,000	2.70%	0.02%	0.03%
Single Family	ES01	DNFR	6	9	15	15.96%	\$ 2,173,777	\$ 3,504,777	\$ 5,678,554	13.38%	0.12%	0.10%
Single Family	ES01	KW_ELITE	1	1	2	2.13%	\$ 485,000	\$ 455,000	\$ 940,000	2.21%	0.02%	0.01%
Single Family	ES01	PREM_PLUS	2	2	4	4.26%	\$ 361,000	\$ 951,000	\$ 1,312,000	3.09%	0.03%	0.03%
Single Family	ES01	PREM_SOTH	1		1	1.06%	\$ 350,000		\$ 350,000	0.82%	0.01%	0.01%
Single Family	ES01	ROYAL_SH	3	1	4	4.26%	\$ 1,655,000	\$ 1,061,000	\$ 2,716,000	6.40%	0.06%	0.03%
Single Family	ES01	WOOD	3	4	7	7.45%	\$ 1,810,000	\$ 2,558,000	\$ 4,368,000	10.29%	0.09%	0.05%
Single Family	ES01	X-OTHER	25	24	49	52.13%	\$ 11,785,775	\$ 10,511,775	\$ 22,297,550	52.54%	0.48%	0.34%
<b>Single Family</b>	<b>ES01</b>		<b>47</b>	<b>47</b>	<b>94</b>	<b>100.00%</b>	<b>\$ 21,220,552</b>	<b>\$ 21,220,552</b>	<b>\$ 42,441,104</b>	<b>100.00%</b>	<b>0.91%</b>	<b>0.64%</b>
Single Family	ES02	BHHS	1	2	3	1.44%	\$ 335,000	\$ 620,000	\$ 955,000	1.33%	0.02%	0.02%
Single Family	ES02	CBRR	1	3	4	1.92%	\$ 464,000	\$ 1,072,000	\$ 1,536,000	2.14%	0.03%	0.03%
Single Family	ES02	DNFR	11	9	20	9.62%	\$ 3,570,999	\$ 3,275,000	\$ 6,845,999	9.55%	0.15%	0.14%
Single Family	ES02	KW_ELITE	11	12	23	11.06%	\$ 3,204,500	\$ 3,686,500	\$ 6,891,000	9.61%	0.15%	0.16%
Single Family	ES02	PREM_PLUS		2	2	0.96%		\$ 1,217,571	\$ 1,217,571	1.70%	0.03%	0.01%
Single Family	ES02	PREM_SOTH		2	2	0.96%		\$ 566,900	\$ 566,900	0.79%	0.01%	0.01%
Single Family	ES02	ROYAL_SH	7	8	15	7.21%	\$ 2,807,500	\$ 2,815,000	\$ 5,622,500	7.84%	0.12%	0.10%
Single Family	ES02	WOOD	5	7	12	5.77%	\$ 1,740,300	\$ 2,453,659	\$ 4,193,959	5.85%	0.09%	0.08%
Single Family	ES02	X-OTHER	68	59	127	61.06%	\$ 23,735,728	\$ 20,151,397	\$ 43,887,125	61.20%	0.94%	0.87%
<b>Single Family</b>	<b>ES02</b>		<b>104</b>	<b>104</b>	<b>208</b>	<b>100.00%</b>	<b>\$ 35,858,027</b>	<b>\$ 35,858,027</b>	<b>\$ 71,716,054</b>	<b>100.00%</b>	<b>1.53%</b>	<b>1.42%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
**1st Half 2015 Market Share Report**

2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	ES03	BHHS	7	4	11	3.93%	\$ 3,889,000	\$ 1,880,000	\$ 5,769,000	4.74%	0.12%	0.08%
Single Family	ES03	CBRR	7	8	15	5.36%	\$ 3,039,000	\$ 3,207,500	\$ 6,246,500	5.13%	0.13%	0.10%
Single Family	ES03	DNFR	9	17	26	9.29%	\$ 3,817,999	\$ 7,045,500	\$ 10,863,499	8.92%	0.23%	0.18%
Single Family	ES03	KW_ELITE	33	21	54	19.29%	\$ 13,575,900	\$ 9,099,202	\$ 22,675,102	18.62%	0.48%	0.37%
Single Family	ES03	PREM_PLUS	4	8	12	4.29%	\$ 1,995,000	\$ 3,920,000	\$ 5,915,000	4.86%	0.13%	0.08%
Single Family	ES03	PREM_SOTH	2	3	5	1.79%	\$ 885,000	\$ 1,077,000	\$ 1,962,000	1.61%	0.04%	0.03%
Single Family	ES03	ROYAL_SH	3	3	6	2.14%	\$ 1,301,250	\$ 1,185,000	\$ 2,486,250	2.04%	0.05%	0.04%
Single Family	ES03	WOOD	4	11	15	5.36%	\$ 2,098,500	\$ 5,256,500	\$ 7,355,000	6.04%	0.16%	0.10%
Single Family	ES03	X-OTHER	71	65	136	48.57%	\$ 30,273,952	\$ 28,204,899	\$ 58,478,851	48.03%	1.25%	0.93%
<b>Single Family</b>	<b>ES03</b>		<b>140</b>	<b>140</b>	<b>280</b>	<b>100.00%</b>	<b>\$ 60,875,601</b>	<b>\$ 60,875,601</b>	<b>\$ 121,751,202</b>	<b>100.00%</b>	<b>2.60%</b>	<b>1.91%</b>
Single Family	NA01	BHHS	1	2	3	2.73%	\$ 590,000	\$ 2,450,000	\$ 3,040,000	2.05%	0.06%	0.02%
Single Family	NA01	CBRR	8	6	14	12.73%	\$ 13,300,000	\$ 8,095,000	\$ 21,395,000	14.40%	0.46%	0.10%
Single Family	NA01	DNFR	8	4	12	10.91%	\$ 5,535,000	\$ 3,735,000	\$ 9,270,000	6.24%	0.20%	0.08%
Single Family	NA01	KW_ELITE	4	2	6	5.45%	\$ 1,750,000	\$ 885,000	\$ 2,635,000	1.77%	0.06%	0.04%
Single Family	NA01	PREM_PLUS	2	1	3	2.73%	\$ 365,000	\$ 115,000	\$ 480,000	0.32%	0.01%	0.02%
Single Family	NA01	PREM_SOTH	2	4	6	5.45%	\$ 2,620,000	\$ 3,510,000	\$ 6,130,000	4.13%	0.13%	0.04%
Single Family	NA01	ROYAL_SH	1	1	2	1.82%	\$ 7,482,500	\$ 256,000	\$ 7,738,500	5.21%	0.17%	0.01%
Single Family	NA01	WOOD	1	2	3	2.73%	\$ 1,800,000	\$ 1,155,000	\$ 2,955,000	1.99%	0.06%	0.02%
Single Family	NA01	X-OTHER	28	33	61	55.45%	\$ 40,822,075	\$ 54,063,575	\$ 94,885,650	63.88%	2.03%	0.42%
<b>Single Family</b>	<b>NA01</b>		<b>55</b>	<b>55</b>	<b>110</b>	<b>100.00%</b>	<b>\$ 74,264,575</b>	<b>\$ 74,264,575</b>	<b>\$ 148,529,150</b>	<b>100.00%</b>	<b>3.17%</b>	<b>0.75%</b>
Single Family	NA02	BHHS		1	1	2.94%		\$ 1,190,000	\$ 1,190,000	2.12%	0.03%	0.01%
Single Family	NA02	CBRR				0.00%				0.00%	0.00%	0.00%
Single Family	NA02	DNFR	4	1	5	14.71%	\$ 5,907,000	\$ 1,600,000	\$ 7,507,000	13.39%	0.16%	0.03%
Single Family	NA02	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA02	PREM_PLUS		3	3	8.82%		\$ 4,319,000	\$ 4,319,000	7.70%	0.09%	0.02%
Single Family	NA02	PREM_SOTH	1		1	2.94%	\$ 2,200,000		\$ 2,200,000	3.92%	0.05%	0.01%
Single Family	NA02	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA02	WOOD	5	4	9	26.47%	\$ 6,301,500	\$ 4,638,500	\$ 10,940,000	19.51%	0.23%	0.06%
Single Family	NA02	X-OTHER	7	8	15	44.12%	\$ 13,628,500	\$ 16,289,500	\$ 29,918,000	53.35%	0.64%	0.10%
<b>Single Family</b>	<b>NA02</b>		<b>17</b>	<b>17</b>	<b>34</b>	<b>100.00%</b>	<b>\$ 28,037,000</b>	<b>\$ 28,037,000</b>	<b>\$ 56,074,000</b>	<b>100.00%</b>	<b>1.20%</b>	<b>0.23%</b>
Single Family	NA03	BHHS	3	3	6	3.19%	\$ 940,000	\$ 1,239,000	\$ 2,179,000	3.58%	0.05%	0.04%
Single Family	NA03	CBRR	6	5	11	5.85%	\$ 2,251,758	\$ 1,707,258	\$ 3,959,016	6.51%	0.08%	0.08%
Single Family	NA03	DNFR	12	10	22	11.70%	\$ 3,830,600	\$ 2,931,100	\$ 6,761,700	11.11%	0.14%	0.15%
Single Family	NA03	KW_ELITE	2	1	3	1.60%	\$ 760,000	\$ 310,000	\$ 1,070,000	1.76%	0.02%	0.02%
Single Family	NA03	PREM_PLUS	6	8	14	7.45%	\$ 1,591,000	\$ 2,350,500	\$ 3,941,500	6.48%	0.08%	0.10%
Single Family	NA03	PREM_SOTH	3	4	7	3.72%	\$ 1,501,000	\$ 1,577,000	\$ 3,078,000	5.06%	0.07%	0.05%
Single Family	NA03	ROYAL_SH	2		2	1.06%	\$ 460,000		\$ 460,000	0.76%	0.01%	0.01%
Single Family	NA03	WOOD	6	6	12	6.38%	\$ 2,004,500	\$ 2,034,000	\$ 4,038,500	6.64%	0.09%	0.08%
Single Family	NA03	X-OTHER	54	57	111	59.04%	\$ 17,080,400	\$ 18,270,400	\$ 35,350,800	58.11%	0.76%	0.76%
<b>Single Family</b>	<b>NA03</b>		<b>94</b>	<b>94</b>	<b>188</b>	<b>100.00%</b>	<b>\$ 30,419,258</b>	<b>\$ 30,419,258</b>	<b>\$ 60,838,516</b>	<b>100.00%</b>	<b>1.30%</b>	<b>1.29%</b>
Single Family	NA04	BHHS	1		1	1.19%	\$ 900,000		\$ 900,000	0.63%	0.02%	0.01%
Single Family	NA04	CBRR	1	2	3	3.57%	\$ 1,225,000	\$ 2,525,000	\$ 3,750,000	2.61%	0.08%	0.02%
Single Family	NA04	DNFR	13	8	21	25.00%	\$ 15,700,000	\$ 10,570,000	\$ 26,270,000	18.27%	0.56%	0.14%
Single Family	NA04	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA04	PREM_PLUS	3	4	7	8.33%	\$ 3,875,000	\$ 4,000,000	\$ 7,875,000	5.48%	0.17%	0.05%
Single Family	NA04	PREM_SOTH	15	14	29	34.52%	\$ 31,836,000	\$ 34,662,500	\$ 66,498,500	46.24%	1.42%	0.20%
Single Family	NA04	ROYAL_SH	1	1	1	1.19%	\$ 750,000		\$ 750,000	0.52%	0.02%	0.01%
Single Family	NA04	WOOD	7	7	14	16.67%	\$ 12,716,900	\$ 10,305,500	\$ 23,022,400	16.01%	0.49%	0.10%
Single Family	NA04	X-OTHER	2	6	8	9.52%	\$ 5,650,000	\$ 9,089,900	\$ 14,739,900	10.25%	0.31%	0.05%
<b>Single Family</b>	<b>NA04</b>		<b>42</b>	<b>42</b>	<b>84</b>	<b>100.00%</b>	<b>\$ 71,902,900</b>	<b>\$ 71,902,900</b>	<b>\$ 143,805,800</b>	<b>100.00%</b>	<b>3.07%</b>	<b>0.57%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
**1st Half 2015 Market Share Report**

2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	NA05	BHHS	4	6	10	6.49%	\$ 5,489,000	\$ 13,880,000	\$ 19,369,000	6.63%	0.41%	0.07%
Single Family	NA05	CBRR	4	7	11	7.14%	\$ 5,495,000	\$ 14,957,500	\$ 20,452,500	7.00%	0.44%	0.08%
Single Family	NA05	DNFR	12	8	20	12.99%	\$ 17,262,450	\$ 9,375,000	\$ 26,637,450	9.11%	0.57%	0.14%
Single Family	NA05	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA05	PREM_PLUS	2	2	4	2.60%	\$ 4,617,000	\$ 3,951,000	\$ 8,568,000	2.93%	0.18%	0.03%
Single Family	NA05	PREM_SOTH	24	13	37	24.03%	\$ 57,680,500	\$ 25,606,450	\$ 83,286,950	28.49%	1.78%	0.25%
Single Family	NA05	ROYAL_SH		1	1	0.65%		\$ 3,150,000	\$ 3,150,000	1.08%	0.07%	0.01%
Single Family	NA05	WOOD	10	14	24	15.58%	\$ 13,053,500	\$ 20,930,000	\$ 33,983,500	11.62%	0.73%	0.16%
Single Family	NA05	X-OTHER	21	26	47	30.52%	\$ 42,574,950	\$ 54,322,450	\$ 96,897,400	33.14%	2.07%	0.32%
<b>Single Family</b>	<b>NA05</b>		<b>77</b>	<b>77</b>	<b>154</b>	<b>100.00%</b>	<b>\$ 146,172,400</b>	<b>\$ 146,172,400</b>	<b>\$ 292,344,800</b>	<b>100.00%</b>	<b>6.25%</b>	<b>1.05%</b>
Single Family	NA06	BHHS	1		1	1.28%	\$ 1,125,000		\$ 1,125,000	0.44%	0.02%	0.01%
Single Family	NA06	CBRR	1	2	3	3.85%	\$ 2,200,000	\$ 4,835,000	\$ 7,035,000	2.73%	0.15%	0.02%
Single Family	NA06	DNFR	5	6	11	14.10%	\$ 14,870,000	\$ 24,145,000	\$ 39,015,000	15.13%	0.83%	0.08%
Single Family	NA06	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA06	PREM_PLUS	1		1	1.28%	\$ 3,587,500		\$ 3,587,500	1.39%	0.08%	0.01%
Single Family	NA06	PREM_SOTH	13	12	25	32.05%	\$ 49,465,000	\$ 43,817,500	\$ 93,282,500	36.17%	1.99%	0.17%
Single Family	NA06	ROYAL_SH		1	1	1.28%		\$ 2,475,000	\$ 2,475,000	0.96%	0.05%	0.01%
Single Family	NA06	WOOD	6	7	13	16.67%	\$ 17,750,000	\$ 22,690,000	\$ 40,440,000	15.68%	0.86%	0.09%
Single Family	NA06	X-OTHER	12	11	23	29.49%	\$ 39,935,000	\$ 30,970,000	\$ 70,905,000	27.50%	1.51%	0.16%
<b>Single Family</b>	<b>NA06</b>		<b>39</b>	<b>39</b>	<b>78</b>	<b>100.00%</b>	<b>\$ 128,932,500</b>	<b>\$ 128,932,500</b>	<b>\$ 257,865,000</b>	<b>100.00%</b>	<b>5.51%</b>	<b>0.53%</b>
Single Family	NA07	BHHS	2	2	4	5.00%	\$ 10,525,000	\$ 10,525,000	\$ 21,050,000	4.01%	0.45%	0.03%
Single Family	NA07	CBRR				0.00%				0.00%	0.00%	0.00%
Single Family	NA07	DNFR	2	5	7	8.75%	\$ 11,500,000	\$ 28,225,000	\$ 39,725,000	7.56%	0.85%	0.05%
Single Family	NA07	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA07	PREM_PLUS	4	1	5	6.25%	\$ 13,507,500	\$ 3,430,000	\$ 16,937,500	3.22%	0.36%	0.03%
Single Family	NA07	PREM_SOTH	5	10	15	18.75%	\$ 40,190,000	\$ 75,455,000	\$ 115,645,000	22.01%	2.47%	0.10%
Single Family	NA07	ROYAL_SH	3	2	5	6.25%	\$ 15,455,000	\$ 12,400,000	\$ 27,855,000	5.30%	0.60%	0.03%
Single Family	NA07	WOOD	7	4	11	13.75%	\$ 36,105,000	\$ 26,400,000	\$ 62,505,000	11.90%	1.34%	0.08%
Single Family	NA07	X-OTHER	17	16	33	41.25%	\$ 135,430,000	\$ 106,277,500	\$ 241,707,500	46.00%	5.16%	0.23%
<b>Single Family</b>	<b>NA07</b>		<b>40</b>	<b>40</b>	<b>80</b>	<b>100.00%</b>	<b>\$ 262,712,500</b>	<b>\$ 262,712,500</b>	<b>\$ 525,425,000</b>	<b>100.00%</b>	<b>11.22%</b>	<b>0.55%</b>
Single Family	NA08	BHHS		2	2	2.44%		\$ 2,575,000	\$ 2,575,000	2.33%	0.06%	0.01%
Single Family	NA08	CBRR	2	1	3	3.66%	\$ 2,922,500	\$ 3,025,000	\$ 5,947,500	5.38%	0.13%	0.02%
Single Family	NA08	DNFR	5	3	8	9.76%	\$ 5,944,600	\$ 2,889,600	\$ 8,834,200	8.00%	0.19%	0.05%
Single Family	NA08	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA08	PREM_PLUS	8	5	13	15.85%	\$ 11,048,000	\$ 5,133,000	\$ 16,181,000	14.65%	0.35%	0.09%
Single Family	NA08	PREM_SOTH	1	2	3	3.66%	\$ 2,100,000	\$ 3,750,000	\$ 5,850,000	5.30%	0.12%	0.02%
Single Family	NA08	ROYAL_SH		1	1	1.22%		\$ 1,000,000	\$ 1,000,000	0.91%	0.02%	0.01%
Single Family	NA08	WOOD	13	10	23	28.05%	\$ 21,687,000	\$ 15,869,500	\$ 37,556,500	33.99%	0.80%	0.16%
Single Family	NA08	X-OTHER	12	17	29	35.37%	\$ 11,536,667	\$ 20,996,667	\$ 32,533,334	29.45%	0.70%	0.20%
<b>Single Family</b>	<b>NA08</b>		<b>41</b>	<b>41</b>	<b>82</b>	<b>100.00%</b>	<b>\$ 55,238,767</b>	<b>\$ 55,238,767</b>	<b>\$ 110,477,534</b>	<b>100.00%</b>	<b>2.36%</b>	<b>0.56%</b>
Single Family	NA09	BHHS				0.00%				0.00%	0.00%	0.00%
Single Family	NA09	CBRR	1	2	3	2.05%	\$ 169,000	\$ 838,500	\$ 1,007,500	1.79%	0.02%	0.02%
Single Family	NA09	DNFR	5	4	9	6.16%	\$ 2,048,900	\$ 1,613,610	\$ 3,662,510	6.52%	0.08%	0.06%
Single Family	NA09	KW_ELITE	2		2	1.37%	\$ 318,000		\$ 318,000	0.57%	0.01%	0.01%
Single Family	NA09	PREM_PLUS	6	9	15	10.27%	\$ 1,611,900	\$ 5,771,000	\$ 7,382,900	13.13%	0.16%	0.10%
Single Family	NA09	PREM_SOTH	2	4	6	4.11%	\$ 1,450,780	\$ 1,789,780	\$ 3,240,560	5.76%	0.07%	0.04%
Single Family	NA09	ROYAL_SH	1		1	0.68%	\$ 260,000		\$ 260,000	0.46%	0.01%	0.01%
Single Family	NA09	WOOD	3	5	8	5.48%	\$ 1,592,500	\$ 2,247,335	\$ 3,839,835	6.83%	0.08%	0.05%
Single Family	NA09	X-OTHER	53	49	102	69.86%	\$ 20,654,727	\$ 15,845,582	\$ 36,500,309	64.93%	0.78%	0.70%
<b>Single Family</b>	<b>NA09</b>		<b>73</b>	<b>73</b>	<b>146</b>	<b>100.00%</b>	<b>\$ 28,105,807</b>	<b>\$ 28,105,807</b>	<b>\$ 56,211,614</b>	<b>100.00%</b>	<b>1.20%</b>	<b>1.00%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
**1st Half 2015 Market Share Report**

2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	NA11	BHHS	3	5	8	2.40%	\$ 1,645,000	\$ 2,647,000	\$ 4,292,000	1.57%	0.09%	0.05%
Single Family	NA11	CBRR	10	12	22	6.59%	\$ 5,282,900	\$ 6,558,888	\$ 11,841,788	4.32%	0.25%	0.15%
Single Family	NA11	DNFR	12	17	29	8.68%	\$ 4,886,500	\$ 11,836,900	\$ 16,723,400	6.11%	0.36%	0.20%
Single Family	NA11	KW_ELITE		3	3	0.90%		\$ 1,267,858	\$ 1,267,858	0.46%	0.03%	0.02%
Single Family	NA11	PREM_PLUS	13	11	24	7.19%	\$ 4,993,300	\$ 4,921,400	\$ 9,914,700	3.62%	0.21%	0.16%
Single Family	NA11	PREM_SOTH	6	8	14	4.19%	\$ 5,345,000	\$ 10,244,347	\$ 15,589,347	5.69%	0.33%	0.10%
Single Family	NA11	ROYAL_SH	5	4	9	2.69%	\$ 7,293,000	\$ 3,846,827	\$ 11,139,827	4.07%	0.24%	0.06%
Single Family	NA11	WOOD	36	28	64	19.16%	\$ 30,040,750	\$ 35,667,370	\$ 65,708,120	23.99%	1.40%	0.44%
Single Family	NA11	X-OTHER	82	79	161	48.20%	\$ 77,470,779	\$ 59,966,639	\$ 137,437,418	50.18%	2.94%	1.10%
<b>Single Family</b>	<b>NA11</b>		<b>167</b>	<b>167</b>	<b>334</b>	<b>100.00%</b>	<b>\$ 136,957,229</b>	<b>\$ 136,957,229</b>	<b>\$ 273,914,458</b>	<b>100.00%</b>	<b>5.85%</b>	<b>2.28%</b>
Single Family	NA12	BHHS	6	12	18	10.23%	\$ 6,147,500	\$ 9,934,000	\$ 16,081,500	7.36%	0.34%	0.12%
Single Family	NA12	CBRR	5	3	8	4.55%	\$ 2,928,000	\$ 1,410,000	\$ 4,338,000	1.99%	0.09%	0.05%
Single Family	NA12	DNFR	15	14	29	16.48%	\$ 20,627,000	\$ 14,511,625	\$ 35,138,625	16.09%	0.75%	0.20%
Single Family	NA12	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA12	PREM_PLUS	7	5	12	6.82%	\$ 4,828,000	\$ 2,830,000	\$ 7,658,000	3.51%	0.16%	0.08%
Single Family	NA12	PREM_SOTH	18	11	29	16.48%	\$ 33,819,625	\$ 21,799,500	\$ 55,619,125	25.46%	1.19%	0.20%
Single Family	NA12	ROYAL_SH	2		2	1.14%	\$ 2,387,000		\$ 2,387,000	1.09%	0.05%	0.01%
Single Family	NA12	WOOD	12	13	25	14.20%	\$ 20,846,000	\$ 17,064,000	\$ 37,910,000	17.35%	0.81%	0.17%
Single Family	NA12	X-OTHER	23	30	53	30.11%	\$ 17,638,974	\$ 41,672,974	\$ 59,311,948	27.15%	1.27%	0.36%
<b>Single Family</b>	<b>NA12</b>		<b>88</b>	<b>88</b>	<b>176</b>	<b>100.00%</b>	<b>\$ 109,222,099</b>	<b>\$ 109,222,099</b>	<b>\$ 218,444,198</b>	<b>100.00%</b>	<b>4.67%</b>	<b>1.20%</b>
Single Family	NA13	BHHS	1		1	3.13%	\$ 750,000		\$ 750,000	2.12%	0.02%	0.01%
Single Family	NA13	CBRR	5	1	6	18.75%	\$ 3,820,000	\$ 645,000	\$ 4,465,000	12.60%	0.10%	0.04%
Single Family	NA13	DNFR	2	2	4	12.50%	\$ 4,750,000	\$ 3,025,000	\$ 7,775,000	21.93%	0.17%	0.03%
Single Family	NA13	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA13	PREM_PLUS		1	1	3.13%		\$ 1,010,000	\$ 1,010,000	2.85%	0.02%	0.01%
Single Family	NA13	PREM_SOTH	3	2	5	15.63%	\$ 3,310,000	\$ 3,500,000	\$ 6,810,000	19.21%	0.15%	0.03%
Single Family	NA13	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA13	WOOD	2	3	5	15.63%	\$ 2,870,000	\$ 2,140,000	\$ 5,010,000	14.13%	0.11%	0.03%
Single Family	NA13	X-OTHER	3	7	10	31.25%	\$ 2,224,000	\$ 7,404,000	\$ 9,628,000	27.16%	0.21%	0.07%
<b>Single Family</b>	<b>NA13</b>		<b>16</b>	<b>16</b>	<b>32</b>	<b>100.00%</b>	<b>\$ 17,724,000</b>	<b>\$ 17,724,000</b>	<b>\$ 35,448,000</b>	<b>100.00%</b>	<b>0.76%</b>	<b>0.22%</b>
Single Family	NA14	BHHS	7	7	14	5.83%	\$ 4,032,000	\$ 3,750,500	\$ 7,782,500	5.40%	0.17%	0.10%
Single Family	NA14	CBRR	9	5	14	5.83%	\$ 4,890,500	\$ 2,294,900	\$ 7,185,400	4.99%	0.15%	0.10%
Single Family	NA14	DNFR	16	16	32	13.33%	\$ 10,661,400	\$ 7,716,000	\$ 18,377,400	12.76%	0.39%	0.22%
Single Family	NA14	KW_ELITE	1		1	0.42%	\$ 370,000		\$ 370,000	0.26%	0.01%	0.01%
Single Family	NA14	PREM_PLUS	6	9	15	6.25%	\$ 3,180,000	\$ 4,795,500	\$ 7,975,500	5.54%	0.17%	0.10%
Single Family	NA14	PREM_SOTH	7	7	14	5.83%	\$ 5,851,500	\$ 6,129,000	\$ 11,980,500	8.32%	0.26%	0.10%
Single Family	NA14	ROYAL_SH	1		1	0.42%	\$ 570,000		\$ 570,000	0.40%	0.01%	0.01%
Single Family	NA14	WOOD	20	15	35	14.58%	\$ 10,519,650	\$ 13,647,000	\$ 24,166,650	16.78%	0.52%	0.24%
Single Family	NA14	X-OTHER	53	61	114	47.50%	\$ 31,933,400	\$ 33,675,550	\$ 65,608,950	45.56%	1.40%	0.78%
<b>Single Family</b>	<b>NA14</b>		<b>120</b>	<b>120</b>	<b>240</b>	<b>100.00%</b>	<b>\$ 72,008,450</b>	<b>\$ 72,008,450</b>	<b>\$ 144,016,900</b>	<b>100.00%</b>	<b>3.08%</b>	<b>1.64%</b>
Single Family	NA15	BHHS		1	1	0.82%		\$ 189,000	\$ 189,000	0.48%	0.00%	0.01%
Single Family	NA15	CBRR	3	1	4	3.28%	\$ 560,500	\$ 240,100	\$ 800,600	2.03%	0.02%	0.03%
Single Family	NA15	DNFR	13	13	26	21.31%	\$ 3,742,500	\$ 3,757,400	\$ 7,499,900	19.01%	0.16%	0.18%
Single Family	NA15	KW_ELITE	1		1	0.82%	\$ 290,000		\$ 290,000	0.74%	0.01%	0.01%
Single Family	NA15	PREM_PLUS	6	6	12	9.84%	\$ 1,794,400	\$ 1,766,500	\$ 3,560,900	9.03%	0.08%	0.08%
Single Family	NA15	PREM_SOTH	3	5	8	6.56%	\$ 1,105,000	\$ 1,623,500	\$ 2,728,500	6.92%	0.06%	0.05%
Single Family	NA15	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA15	WOOD	7	8	15	12.30%	\$ 2,346,000	\$ 2,788,900	\$ 5,134,900	13.02%	0.11%	0.10%
Single Family	NA15	X-OTHER	28	27	55	45.08%	\$ 9,887,100	\$ 9,360,100	\$ 19,247,200	48.79%	0.41%	0.38%
<b>Single Family</b>	<b>NA15</b>		<b>61</b>	<b>61</b>	<b>122</b>	<b>100.00%</b>	<b>\$ 19,725,500</b>	<b>\$ 19,725,500</b>	<b>\$ 39,451,000</b>	<b>100.00%</b>	<b>0.84%</b>	<b>0.83%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
**1st Half 2015 Market Share Report**

2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	NA16	BHHS	2	9	11	3.74%	\$ 594,000	\$ 13,084,522	\$ 13,678,522	4.16%	0.29%	0.08%
Single Family	NA16	CBRR	6	4	10	3.40%	\$ 6,798,000	\$ 6,131,500	\$ 12,929,500	3.93%	0.28%	0.07%
Single Family	NA16	DNFR	21	19	40	13.61%	\$ 15,338,000	\$ 17,260,896	\$ 32,598,896	9.91%	0.70%	0.27%
Single Family	NA16	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA16	PREM_PLUS	10	11	21	7.14%	\$ 5,918,000	\$ 5,938,500	\$ 11,856,500	3.60%	0.25%	0.14%
Single Family	NA16	PREM_SOTH	23	12	35	11.90%	\$ 35,199,000	\$ 19,226,000	\$ 54,425,000	16.54%	1.16%	0.24%
Single Family	NA16	ROYAL_SH	1	2	3	1.02%	\$ 487,000	\$ 5,310,000	\$ 5,797,000	1.76%	0.12%	0.02%
Single Family	NA16	WOOD	34	35	69	23.47%	\$ 28,254,229	\$ 28,990,740	\$ 57,244,969	17.40%	1.22%	0.47%
Single Family	NA16	X-OTHER	50	55	105	35.71%	\$ 71,942,376	\$ 68,588,447	\$ 140,530,823	42.71%	3.00%	0.72%
<b>Single Family</b>	<b>NA16</b>		<b>147</b>	<b>147</b>	<b>294</b>	<b>100.00%</b>	<b>\$ 164,530,605</b>	<b>\$ 164,530,605</b>	<b>\$ 329,061,210</b>	<b>100.00%</b>	<b>7.03%</b>	<b>2.01%</b>
Single Family	NA17	BHHS	6	6	12	4.35%	\$ 1,898,600	\$ 1,505,675	\$ 3,404,275	3.90%	0.07%	0.08%
Single Family	NA17	CBRR	8	8	16	5.80%	\$ 3,281,400	\$ 3,121,000	\$ 6,402,400	7.34%	0.14%	0.11%
Single Family	NA17	DNFR	16	19	35	12.68%	\$ 5,025,900	\$ 6,504,024	\$ 11,529,924	13.22%	0.25%	0.24%
Single Family	NA17	KW_ELITE	1	2	3	1.09%	\$ 327,000	\$ 490,100	\$ 817,100	0.94%	0.02%	0.02%
Single Family	NA17	PREM_PLUS	19	14	33	11.96%	\$ 6,081,400	\$ 4,202,500	\$ 10,283,900	11.79%	0.22%	0.23%
Single Family	NA17	PREM_SOTH	5	4	9	3.26%	\$ 1,920,500	\$ 1,217,000	\$ 3,137,500	3.60%	0.07%	0.06%
Single Family	NA17	ROYAL_SH		1	1	0.36%		\$ 397,500	\$ 397,500	0.46%	0.01%	0.01%
Single Family	NA17	WOOD	8	8	16	5.80%	\$ 2,619,400	\$ 2,544,500	\$ 5,163,900	5.92%	0.11%	0.11%
Single Family	NA17	X-OTHER	75	76	151	54.71%	\$ 22,463,020	\$ 23,634,921	\$ 46,097,941	52.84%	0.98%	1.03%
<b>Single Family</b>	<b>NA17</b>		<b>138</b>	<b>138</b>	<b>276</b>	<b>100.00%</b>	<b>\$ 43,617,220</b>	<b>\$ 43,617,220</b>	<b>\$ 87,234,440</b>	<b>100.00%</b>	<b>1.86%</b>	<b>1.89%</b>
Single Family	NA18	BHHS	1	1	2	0.95%	\$ 305,000	\$ 261,000	\$ 566,000	0.92%	0.01%	0.01%
Single Family	NA18	CBRR	13	15	28	13.33%	\$ 3,239,900	\$ 4,182,850	\$ 7,422,750	12.11%	0.16%	0.19%
Single Family	NA18	DNFR	12	18	30	14.29%	\$ 3,808,350	\$ 6,042,900	\$ 9,851,250	16.08%	0.21%	0.21%
Single Family	NA18	KW_ELITE	2	2	4	1.90%	\$ 826,000	\$ 397,000	\$ 1,223,000	2.00%	0.03%	0.03%
Single Family	NA18	PREM_PLUS	15	18	33	15.71%	\$ 5,341,500	\$ 5,915,536	\$ 11,257,036	18.37%	0.24%	0.23%
Single Family	NA18	PREM_SOTH	4	2	6	2.86%	\$ 1,688,344	\$ 1,065,444	\$ 2,753,788	4.49%	0.06%	0.04%
Single Family	NA18	ROYAL_SH	1		1	0.48%	\$ 208,000		\$ 208,000	0.34%	0.00%	0.01%
Single Family	NA18	WOOD	9	6	15	7.14%	\$ 2,942,000	\$ 1,972,000	\$ 4,914,000	8.02%	0.10%	0.10%
Single Family	NA18	X-OTHER	48	43	91	43.33%	\$ 12,277,532	\$ 10,799,896	\$ 23,077,428	37.66%	0.49%	0.62%
<b>Single Family</b>	<b>NA18</b>		<b>105</b>	<b>105</b>	<b>210</b>	<b>100.00%</b>	<b>\$ 30,636,626</b>	<b>\$ 30,636,626</b>	<b>\$ 61,273,252</b>	<b>100.00%</b>	<b>1.31%</b>	<b>1.44%</b>
Single Family	NA19	BHHS	4	7	11	4.58%	\$ 2,069,000	\$ 4,535,000	\$ 6,604,000	5.30%	0.14%	0.08%
Single Family	NA19	CBRR	4	7	11	4.58%	\$ 1,460,500	\$ 4,395,000	\$ 5,855,500	4.70%	0.13%	0.08%
Single Family	NA19	DNFR	14	13	27	11.25%	\$ 7,837,000	\$ 6,989,480	\$ 14,826,480	11.91%	0.32%	0.18%
Single Family	NA19	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA19	PREM_PLUS	17	14	31	12.92%	\$ 10,349,500	\$ 8,335,685	\$ 18,685,185	15.01%	0.40%	0.21%
Single Family	NA19	PREM_SOTH	3	3	6	2.50%	\$ 1,064,000	\$ 1,850,000	\$ 2,914,000	2.34%	0.06%	0.04%
Single Family	NA19	ROYAL_SH	1	1	1	0.42%		\$ 285,000	\$ 285,000	0.23%	0.01%	0.01%
Single Family	NA19	WOOD	18	14	32	13.33%	\$ 6,885,000	\$ 6,270,500	\$ 13,155,500	10.57%	0.28%	0.22%
Single Family	NA19	X-OTHER	60	61	121	50.42%	\$ 32,593,022	\$ 29,597,357	\$ 62,190,379	49.95%	1.33%	0.83%
<b>Single Family</b>	<b>NA19</b>		<b>120</b>	<b>120</b>	<b>240</b>	<b>100.00%</b>	<b>\$ 62,258,022</b>	<b>\$ 62,258,022</b>	<b>\$ 124,516,044</b>	<b>100.00%</b>	<b>2.66%</b>	<b>1.64%</b>
Single Family	NA21	BHHS	11	10	21	6.07%	\$ 8,105,000	\$ 7,911,400	\$ 16,016,400	5.73%	0.34%	0.14%
Single Family	NA21	CBRR	2	3	5	1.45%	\$ 1,108,000	\$ 2,325,500	\$ 3,433,500	1.23%	0.07%	0.03%
Single Family	NA21	DNFR	30	27	57	16.47%	\$ 19,864,700	\$ 19,198,686	\$ 39,063,386	13.98%	0.83%	0.39%
Single Family	NA21	KW_ELITE	4	1	5	1.45%	\$ 1,895,000	\$ 1,400,000	\$ 3,295,000	1.18%	0.07%	0.03%
Single Family	NA21	PREM_PLUS	10	14	24	6.94%	\$ 6,542,000	\$ 8,901,265	\$ 15,443,265	5.53%	0.33%	0.16%
Single Family	NA21	PREM_SOTH	7	8	15	4.34%	\$ 7,160,150	\$ 5,217,400	\$ 12,377,550	4.43%	0.26%	0.10%
Single Family	NA21	ROYAL_SH	1		1	0.29%	\$ 1,200,000		\$ 1,200,000	0.43%	0.03%	0.01%
Single Family	NA21	WOOD	24	20	44	12.72%	\$ 22,288,659	\$ 16,944,700	\$ 39,233,359	14.04%	0.84%	0.30%
Single Family	NA21	X-OTHER	84	90	174	50.29%	\$ 71,545,855	\$ 77,810,413	\$ 149,356,268	53.45%	3.19%	1.19%
<b>Single Family</b>	<b>NA21</b>		<b>173</b>	<b>173</b>	<b>346</b>	<b>100.00%</b>	<b>\$ 139,709,364</b>	<b>\$ 139,709,364</b>	<b>\$ 279,418,728</b>	<b>100.00%</b>	<b>5.97%</b>	<b>2.37%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
**1st Half 2015 Market Share Report**

2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	NA22	BHHS	10	9	19	6.42%	\$ 4,795,500	\$ 3,979,250	\$ 8,774,750	6.86%	0.19%	0.13%
Single Family	NA22	CBRR	8	9	17	5.74%	\$ 3,518,752	\$ 3,927,900	\$ 7,446,652	5.82%	0.16%	0.12%
Single Family	NA22	DNFR	35	23	58	19.59%	\$ 15,707,150	\$ 11,183,400	\$ 26,890,550	21.03%	0.57%	0.40%
Single Family	NA22	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA22	PREM_PLUS	12	15	27	9.12%	\$ 6,080,000	\$ 5,467,451	\$ 11,547,451	9.03%	0.25%	0.18%
Single Family	NA22	PREM_SOTH	11	11	22	7.43%	\$ 4,701,400	\$ 5,258,900	\$ 9,960,300	7.79%	0.21%	0.15%
Single Family	NA22	ROYAL_SH	2		2	0.68%	\$ 1,130,000		\$ 1,130,000	0.88%	0.02%	0.01%
Single Family	NA22	WOOD	14	19	33	11.15%	\$ 6,130,500	\$ 9,143,000	\$ 15,273,500	11.94%	0.33%	0.23%
Single Family	NA22	X-OTHER	56	62	118	39.86%	\$ 21,872,658	\$ 24,976,059	\$ 46,848,717	36.64%	1.00%	0.81%
<b>Single Family</b>	<b>NA22</b>		<b>148</b>	<b>148</b>	<b>296</b>	<b>100.00%</b>	<b>\$ 63,935,960</b>	<b>\$ 63,935,960</b>	<b>\$ 127,871,920</b>	<b>100.00%</b>	<b>2.73%</b>	<b>2.02%</b>
Single Family	NA23	BHHS		1	1	1.67%		\$ 240,000	\$ 240,000	1.01%	0.01%	0.01%
Single Family	NA23	CBRR	1		1	1.67%	\$ 225,000		\$ 225,000	0.95%	0.00%	0.01%
Single Family	NA23	DNFR	6	2	8	13.33%	\$ 2,251,000	\$ 868,000	\$ 3,119,000	13.16%	0.07%	0.05%
Single Family	NA23	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA23	PREM_PLUS	2	1	3	5.00%	\$ 620,000	\$ 357,500	\$ 977,500	4.13%	0.02%	0.02%
Single Family	NA23	PREM_SOTH		1	1	1.67%		\$ 289,000	\$ 289,000	1.22%	0.01%	0.01%
Single Family	NA23	ROYAL_SH	1		1	1.67%	\$ 500,000		\$ 500,000	2.11%	0.01%	0.01%
Single Family	NA23	WOOD	2	4	6	10.00%	\$ 1,110,000	\$ 1,879,000	\$ 2,989,000	12.61%	0.06%	0.04%
Single Family	NA23	X-OTHER	18	21	39	65.00%	\$ 7,141,295	\$ 8,213,795	\$ 15,355,090	64.80%	0.33%	0.27%
<b>Single Family</b>	<b>NA23</b>		<b>30</b>	<b>30</b>	<b>60</b>	<b>100.00%</b>	<b>\$ 11,847,295</b>	<b>\$ 11,847,295</b>	<b>\$ 23,694,590</b>	<b>100.00%</b>	<b>0.51%</b>	<b>0.41%</b>
Single Family	NA24	BHHS	4	1	5	2.27%	\$ 741,900	\$ 210,000	\$ 951,900	2.39%	0.02%	0.03%
Single Family	NA24	CBRR	3	7	10	4.55%	\$ 647,668	\$ 1,452,700	\$ 2,100,368	5.28%	0.04%	0.07%
Single Family	NA24	DNFR	5	7	12	5.45%	\$ 844,400	\$ 1,136,100	\$ 1,980,500	4.98%	0.04%	0.08%
Single Family	NA24	KW_ELITE	1		1	0.45%	\$ 180,000		\$ 180,000	0.45%	0.00%	0.01%
Single Family	NA24	PREM_PLUS	15	5	20	9.09%	\$ 3,087,500	\$ 1,000,764	\$ 4,088,264	10.27%	0.09%	0.14%
Single Family	NA24	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA24	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA24	WOOD	2	1	3	1.36%	\$ 329,000	\$ 187,000	\$ 516,000	1.30%	0.01%	0.02%
Single Family	NA24	X-OTHER	80	89	169	76.82%	\$ 14,064,604	\$ 15,908,508	\$ 29,973,111	75.33%	0.64%	1.16%
<b>Single Family</b>	<b>NA24</b>		<b>110</b>	<b>110</b>	<b>220</b>	<b>100.00%</b>	<b>\$ 19,895,072</b>	<b>\$ 19,895,072</b>	<b>\$ 39,790,143</b>	<b>100.00%</b>	<b>0.85%</b>	<b>1.50%</b>
Single Family	NA31	BHHS				0.00%				0.00%	0.00%	0.00%
Single Family	NA31	CBRR	1		1	1.72%	\$ 400,000		\$ 400,000	1.76%	0.01%	0.01%
Single Family	NA31	DNFR	2	3	5	8.62%	\$ 471,275	\$ 1,607,370	\$ 2,078,645	9.15%	0.04%	0.03%
Single Family	NA31	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA31	PREM_PLUS		4	4	6.90%		\$ 1,065,995	\$ 1,065,995	4.69%	0.02%	0.03%
Single Family	NA31	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA31	ROYAL_SH		3	3	5.17%		\$ 1,096,000	\$ 1,096,000	4.83%	0.02%	0.02%
Single Family	NA31	WOOD	1	1	2	3.45%	\$ 362,500	\$ 413,288	\$ 775,788	3.42%	0.02%	0.01%
Single Family	NA31	X-OTHER	25	18	43	74.14%	\$ 10,120,627	\$ 7,171,749	\$ 17,292,376	76.15%	0.37%	0.29%
<b>Single Family</b>	<b>NA31</b>		<b>29</b>	<b>29</b>	<b>58</b>	<b>100.00%</b>	<b>\$ 11,354,402</b>	<b>\$ 11,354,402</b>	<b>\$ 22,708,804</b>	<b>100.00%</b>	<b>0.49%</b>	<b>0.40%</b>
Single Family	NA32	BHHS		1	1	10.00%		\$ 136,000	\$ 136,000	9.57%	0.00%	0.01%
Single Family	NA32	CBRR				0.00%				0.00%	0.00%	0.00%
Single Family	NA32	DNFR				0.00%				0.00%	0.00%	0.00%
Single Family	NA32	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA32	PREM_PLUS	1		1	10.00%	\$ 220,000		\$ 220,000	15.48%	0.00%	0.01%
Single Family	NA32	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA32	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA32	WOOD				0.00%				0.00%	0.00%	0.00%
Single Family	NA32	X-OTHER	4	4	8	80.00%	\$ 490,601	\$ 574,601	\$ 1,065,202	74.95%	0.02%	0.05%
<b>Single Family</b>	<b>NA32</b>		<b>5</b>	<b>5</b>	<b>10</b>	<b>100.00%</b>	<b>\$ 710,601</b>	<b>\$ 710,601</b>	<b>\$ 1,421,202</b>	<b>100.00%</b>	<b>0.03%</b>	<b>0.07%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
**1st Half 2015 Market Share Report**

2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	NA33	BHHS				0.00%				0.00%	0.00%	0.00%
Single Family	NA33	CBRR				0.00%				0.00%	0.00%	0.00%
Single Family	NA33	DNFR				0.00%				0.00%	0.00%	0.00%
Single Family	NA33	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA33	PREM_PLUS				0.00%				0.00%	0.00%	0.00%
Single Family	NA33	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA33	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA33	WOOD				0.00%				0.00%	0.00%	0.00%
Single Family	NA33	X-OTHER	1	1	2	100.00%	\$ 102,550	\$ 102,550	\$ 205,100	100.00%	0.00%	0.01%
<b>Single Family</b>	<b>NA33</b>		<b>1</b>	<b>1</b>	<b>2</b>	<b>100.00%</b>	<b>\$ 102,550</b>	<b>\$ 102,550</b>	<b>\$ 205,100</b>	<b>100.00%</b>	<b>0.00%</b>	<b>0.01%</b>
Single Family	NA34	BHHS	3	1	4	2.53%	\$ 970,000	\$ 360,000	\$ 1,330,000	2.86%	0.03%	0.03%
Single Family	NA34	CBRR	4	5	9	5.70%	\$ 1,250,000	\$ 1,469,000	\$ 2,719,000	5.84%	0.06%	0.06%
Single Family	NA34	DNFR	10	7	17	10.76%	\$ 3,482,000	\$ 2,085,900	\$ 5,567,900	11.96%	0.12%	0.12%
Single Family	NA34	KW_ELITE	1	1	2	1.27%	\$ 295,000	\$ 288,400	\$ 583,400	1.25%	0.01%	0.01%
Single Family	NA34	PREM_PLUS	9	13	22	13.92%	\$ 2,628,000	\$ 3,897,500	\$ 6,525,500	14.02%	0.14%	0.15%
Single Family	NA34	PREM_SOTH	1	2	3	1.90%	\$ 380,000	\$ 715,000	\$ 1,095,000	2.35%	0.02%	0.02%
Single Family	NA34	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA34	WOOD	3	11	14	8.86%	\$ 963,000	\$ 3,370,400	\$ 4,333,400	9.31%	0.09%	0.10%
Single Family	NA34	X-OTHER	48	39	87	55.06%	\$ 13,303,251	\$ 11,085,051	\$ 24,388,302	52.40%	0.52%	0.59%
<b>Single Family</b>	<b>NA34</b>		<b>79</b>	<b>79</b>	<b>158</b>	<b>100.00%</b>	<b>\$ 23,271,251</b>	<b>\$ 23,271,251</b>	<b>\$ 46,542,502</b>	<b>100.00%</b>	<b>0.99%</b>	<b>1.08%</b>
Single Family	NA35	BHHS				0.00%				0.00%	0.00%	0.00%
Single Family	NA35	CBRR		1	1	25.00%		\$ 213,000	\$ 213,000	16.44%	0.00%	0.01%
Single Family	NA35	DNFR				0.00%				0.00%	0.00%	0.00%
Single Family	NA35	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA35	PREM_PLUS				0.00%				0.00%	0.00%	0.00%
Single Family	NA35	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA35	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA35	WOOD		1	1	25.00%		\$ 435,000	\$ 435,000	33.56%	0.01%	0.01%
Single Family	NA35	X-OTHER	2		2	50.00%	\$ 648,000		\$ 648,000	50.00%	0.01%	0.01%
<b>Single Family</b>	<b>NA35</b>		<b>2</b>	<b>2</b>	<b>4</b>	<b>100.00%</b>	<b>\$ 648,000</b>	<b>\$ 648,000</b>	<b>\$ 1,296,000</b>	<b>100.00%</b>	<b>0.03%</b>	<b>0.03%</b>
Single Family	NA36	BHHS	4	3	7	7.45%	\$ 1,280,140	\$ 966,623	\$ 2,246,763	10.33%	0.05%	0.05%
Single Family	NA36	CBRR				0.00%				0.00%	0.00%	0.00%
Single Family	NA36	DNFR		1	1	1.06%		\$ 196,000	\$ 196,000	0.90%	0.00%	0.01%
Single Family	NA36	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA36	PREM_PLUS	2	2	4	4.26%	\$ 665,000	\$ 510,301	\$ 1,175,301	5.41%	0.03%	0.03%
Single Family	NA36	PREM_SOTH		2	2	2.13%		\$ 760,255	\$ 760,255	3.50%	0.02%	0.01%
Single Family	NA36	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA36	WOOD	7	10	17	18.09%	\$ 2,007,500	\$ 3,009,000	\$ 5,016,500	23.07%	0.11%	0.12%
Single Family	NA36	X-OTHER	34	29	63	67.02%	\$ 6,917,886	\$ 5,428,347	\$ 12,346,233	56.79%	0.26%	0.43%
<b>Single Family</b>	<b>NA36</b>		<b>47</b>	<b>47</b>	<b>94</b>	<b>100.00%</b>	<b>\$ 10,870,526</b>	<b>\$ 10,870,526</b>	<b>\$ 21,741,052</b>	<b>100.00%</b>	<b>0.46%</b>	<b>0.64%</b>
Single Family	NA37	BHHS	6	4	10	9.62%	\$ 2,396,900	\$ 1,683,000	\$ 4,079,900	10.23%	0.09%	0.07%
Single Family	NA37	CBRR		2	2	1.92%		\$ 585,000	\$ 585,000	1.47%	0.01%	0.01%
Single Family	NA37	DNFR	2		2	1.92%	\$ 915,000		\$ 915,000	2.29%	0.02%	0.01%
Single Family	NA37	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA37	PREM_PLUS	8	10	18	17.31%	\$ 2,738,800	\$ 3,735,000	\$ 6,473,800	16.23%	0.14%	0.12%
Single Family	NA37	PREM_SOTH	2	2	4	3.85%	\$ 727,500	\$ 847,500	\$ 1,575,000	3.95%	0.03%	0.03%
Single Family	NA37	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA37	WOOD	2	1	3	2.88%	\$ 890,000	\$ 490,000	\$ 1,380,000	3.46%	0.03%	0.02%
Single Family	NA37	X-OTHER	32	33	65	62.50%	\$ 12,273,420	\$ 12,601,120	\$ 24,874,540	62.37%	0.53%	0.44%
<b>Single Family</b>	<b>NA37</b>		<b>52</b>	<b>52</b>	<b>104</b>	<b>100.00%</b>	<b>\$ 19,941,620</b>	<b>\$ 19,941,620</b>	<b>\$ 39,883,240</b>	<b>100.00%</b>	<b>0.85%</b>	<b>0.71%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
**1st Half 2015 Market Share Report**

2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	NA38	BHHS	1	2	3	3.06%	\$ 360,000	\$ 805,000	\$ 1,165,000	2.12%	0.02%	0.02%
Single Family	NA38	CBRR	2		2	2.04%	\$ 1,065,000		\$ 1,065,000	1.93%	0.02%	0.01%
Single Family	NA38	DNFR	2	5	7	7.14%	\$ 1,358,000	\$ 2,731,000	\$ 4,089,000	7.43%	0.09%	0.05%
Single Family	NA38	KW_ELITE	1		1	1.02%		\$ 810,000	\$ 810,000	1.47%	0.02%	0.01%
Single Family	NA38	PREM_PLUS	6	7	13	13.27%	\$ 2,705,900	\$ 3,724,900	\$ 6,430,800	11.68%	0.14%	0.09%
Single Family	NA38	PREM_SOTH	14	11	25	25.51%	\$ 8,609,830	\$ 5,309,830	\$ 13,919,660	25.29%	0.30%	0.17%
Single Family	NA38	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA38	WOOD		1	1	1.02%		\$ 802,000	\$ 802,000	1.46%	0.02%	0.01%
Single Family	NA38	X-OTHER	24	22	46	46.94%	\$ 13,425,008	\$ 13,341,008	\$ 26,766,016	48.62%	0.57%	0.31%
<b>Single Family</b>	<b>NA38</b>		<b>49</b>	<b>49</b>	<b>98</b>	<b>100.00%</b>	<b>\$ 27,523,738</b>	<b>\$ 27,523,738</b>	<b>\$ 55,047,476</b>	<b>100.00%</b>	<b>1.18%</b>	<b>0.67%</b>
Single Family	NA39	BHHS				0.00%				0.00%	0.00%	0.00%
Single Family	NA39	CBRR				0.00%				0.00%	0.00%	0.00%
Single Family	NA39	DNFR	1	1	2	10.00%	\$ 190,000	\$ 592,000	\$ 782,000	9.17%	0.02%	0.01%
Single Family	NA39	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA39	PREM_PLUS	3	1	4	20.00%	\$ 1,207,000	\$ 625,000	\$ 1,832,000	21.49%	0.04%	0.03%
Single Family	NA39	PREM_SOTH	1	1	2	10.00%	\$ 650,000	\$ 650,000	\$ 1,300,000	15.25%	0.03%	0.01%
Single Family	NA39	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA39	WOOD	1		1	5.00%	\$ 240,000		\$ 240,000	2.82%	0.01%	0.01%
Single Family	NA39	X-OTHER	4	7	11	55.00%	\$ 1,975,500	\$ 2,395,500	\$ 4,371,000	51.27%	0.09%	0.08%
<b>Single Family</b>	<b>NA39</b>		<b>10</b>	<b>10</b>	<b>20</b>	<b>100.00%</b>	<b>\$ 4,262,500</b>	<b>\$ 4,262,500</b>	<b>\$ 8,525,000</b>	<b>100.00%</b>	<b>0.18%</b>	<b>0.14%</b>
Single Family	NA41	BHHS	4	1	5	4.90%	\$ 1,541,500	\$ 392,000	\$ 1,933,500	5.78%	0.04%	0.03%
Single Family	NA41	CBRR	5	1	6	5.88%	\$ 1,724,900	\$ 295,000	\$ 2,019,900	6.04%	0.04%	0.04%
Single Family	NA41	DNFR	9	2	11	10.78%	\$ 3,350,905	\$ 564,005	\$ 3,914,910	11.71%	0.08%	0.08%
Single Family	NA41	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA41	PREM_PLUS	1	3	4	3.92%	\$ 230,000	\$ 646,500	\$ 876,500	2.62%	0.02%	0.03%
Single Family	NA41	PREM_SOTH		2	2	1.96%		\$ 860,000	\$ 860,000	2.57%	0.02%	0.01%
Single Family	NA41	ROYAL_SH		2	2	1.96%		\$ 997,000	\$ 997,000	2.98%	0.02%	0.01%
Single Family	NA41	WOOD	2	2	4	3.92%	\$ 775,000	\$ 1,240,500	\$ 2,015,500	6.03%	0.04%	0.03%
Single Family	NA41	X-OTHER	30	38	68	66.67%	\$ 9,098,992	\$ 11,726,292	\$ 20,825,284	62.27%	0.44%	0.46%
<b>Single Family</b>	<b>NA41</b>		<b>51</b>	<b>51</b>	<b>102</b>	<b>100.00%</b>	<b>\$ 16,721,297</b>	<b>\$ 16,721,297</b>	<b>\$ 33,442,594</b>	<b>100.00%</b>	<b>0.71%</b>	<b>0.70%</b>
Single Family	NA42	BHHS	1		1	1.09%	\$ 288,000		\$ 288,000	1.14%	0.01%	0.01%
Single Family	NA42	CBRR	4	3	7	7.61%	\$ 966,500	\$ 672,500	\$ 1,639,000	6.51%	0.04%	0.05%
Single Family	NA42	DNFR	5	5	10	10.87%	\$ 1,564,000	\$ 1,254,900	\$ 2,818,900	11.20%	0.06%	0.07%
Single Family	NA42	KW_ELITE	1		1	1.09%		\$ 465,000	\$ 465,000	1.85%	0.01%	0.01%
Single Family	NA42	PREM_PLUS	8	6	14	15.22%	\$ 2,359,377	\$ 2,093,250	\$ 4,452,627	17.70%	0.10%	0.10%
Single Family	NA42	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA42	ROYAL_SH	1	1	2	2.17%	\$ 155,000	\$ 155,000	\$ 310,000	1.23%	0.01%	0.01%
Single Family	NA42	WOOD	1	3	4	4.35%	\$ 420,000	\$ 769,500	\$ 1,189,500	4.73%	0.03%	0.03%
Single Family	NA42	X-OTHER	26	27	53	57.61%	\$ 6,827,850	\$ 7,170,577	\$ 13,998,427	55.63%	0.30%	0.36%
<b>Single Family</b>	<b>NA42</b>		<b>46</b>	<b>46</b>	<b>92</b>	<b>100.00%</b>	<b>\$ 12,580,727</b>	<b>\$ 12,580,727</b>	<b>\$ 25,161,454</b>	<b>100.00%</b>	<b>0.54%</b>	<b>0.63%</b>
Single Family	NA43	BHHS	1		1	2.38%	\$ 165,000		\$ 165,000	1.37%	0.00%	0.01%
Single Family	NA43	CBRR	1	1	2	4.76%	\$ 240,000	\$ 180,000	\$ 420,000	3.48%	0.01%	0.01%
Single Family	NA43	DNFR	3	4	7	16.67%	\$ 772,000	\$ 1,469,850	\$ 2,241,850	18.55%	0.05%	0.05%
Single Family	NA43	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA43	PREM_PLUS	2	3	5	11.90%	\$ 531,500	\$ 1,287,500	\$ 1,819,000	15.05%	0.04%	0.03%
Single Family	NA43	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA43	ROYAL_SH				0.00%				0.00%	0.00%	0.00%
Single Family	NA43	WOOD				0.00%				0.00%	0.00%	0.00%
Single Family	NA43	X-OTHER	14	13	27	64.29%	\$ 4,333,250	\$ 3,104,400	\$ 7,437,650	61.55%	0.16%	0.18%
<b>Single Family</b>	<b>NA43</b>		<b>21</b>	<b>21</b>	<b>42</b>	<b>100.00%</b>	<b>\$ 6,041,750</b>	<b>\$ 6,041,750</b>	<b>\$ 12,083,500</b>	<b>100.00%</b>	<b>0.26%</b>	<b>0.29%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
**1st Half 2015 Market Share Report**

2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume
Single Family	NA44	BHHS	2		2	2.94%	\$ 690,000		\$ 690,000	3.83%	0.01%	0.01%
Single Family	NA44	CBRR	1	1	2	2.94%	\$ 285,000	\$ 284,900	\$ 569,900	3.17%	0.01%	0.01%
Single Family	NA44	DNFR	5	2	7	10.29%	\$ 1,602,000	\$ 673,000	\$ 2,275,000	12.63%	0.05%	0.05%
Single Family	NA44	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA44	PREM_PLUS	2	7	9	13.24%	\$ 389,700	\$ 1,739,700	\$ 2,129,400	11.83%	0.05%	0.06%
Single Family	NA44	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA44	ROYAL_SH		1	1	1.47%		\$ 215,000	\$ 215,000	1.19%	0.00%	0.01%
Single Family	NA44	WOOD	3		3	4.41%	\$ 622,000		\$ 622,000	3.45%	0.01%	0.02%
Single Family	NA44	X-OTHER	21	23	44	64.71%	\$ 5,414,175	\$ 6,090,275	\$ 11,504,450	63.89%	0.25%	0.30%
<b>Single Family</b>	<b>NA44</b>		<b>34</b>	<b>34</b>	<b>68</b>	<b>100.00%</b>	<b>\$ 9,002,875</b>	<b>\$ 9,002,875</b>	<b>\$ 18,005,750</b>	<b>100.00%</b>	<b>0.38%</b>	<b>0.46%</b>
Single Family	NA45	BHHS	1		1	2.08%	\$ 174,000		\$ 174,000	1.68%	0.00%	0.01%
Single Family	NA45	CBRR		1	1	2.08%		\$ 430,000	\$ 430,000	4.15%	0.01%	0.01%
Single Family	NA45	DNFR	4	3	7	14.58%	\$ 729,900	\$ 576,000	\$ 1,305,900	12.60%	0.03%	0.05%
Single Family	NA45	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA45	PREM_PLUS		2	2	4.17%		\$ 460,000	\$ 460,000	4.44%	0.01%	0.01%
Single Family	NA45	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA45	ROYAL_SH	1	1	2	4.17%	\$ 175,000	\$ 175,000	\$ 350,000	3.38%	0.01%	0.01%
Single Family	NA45	WOOD	1	2	3	6.25%	\$ 191,000	\$ 427,000	\$ 618,000	5.96%	0.01%	0.02%
Single Family	NA45	X-OTHER	17	15	32	66.67%	\$ 3,913,100	\$ 3,115,000	\$ 7,028,100	67.80%	0.15%	0.22%
<b>Single Family</b>	<b>NA45</b>		<b>24</b>	<b>24</b>	<b>48</b>	<b>100.00%</b>	<b>\$ 5,183,000</b>	<b>\$ 5,183,000</b>	<b>\$ 10,366,000</b>	<b>100.00%</b>	<b>0.22%</b>	<b>0.33%</b>
Single Family	NA46	BHHS	2	1	3	2.46%	\$ 412,400	\$ 370,000	\$ 782,400	2.89%	0.02%	0.02%
Single Family	NA46	CBRR	5	5	10	8.20%	\$ 1,593,000	\$ 1,087,700	\$ 2,680,700	9.90%	0.06%	0.07%
Single Family	NA46	DNFR	2	3	5	4.10%	\$ 420,000	\$ 584,800	\$ 1,004,800	3.71%	0.02%	0.03%
Single Family	NA46	KW_ELITE	1	1	2	1.64%	\$ 200,000	\$ 200,000	\$ 400,000	1.48%	0.01%	0.01%
Single Family	NA46	PREM_PLUS	4	7	11	9.02%	\$ 938,450	\$ 1,655,100	\$ 2,593,550	9.58%	0.06%	0.08%
Single Family	NA46	PREM_SOTH		3	3	2.46%		\$ 1,153,500	\$ 1,153,500	4.26%	0.02%	0.02%
Single Family	NA46	ROYAL_SH	1		1	0.82%	\$ 174,000		\$ 174,000	0.64%	0.00%	0.01%
Single Family	NA46	WOOD	5	2	7	5.74%	\$ 1,243,600	\$ 303,000	\$ 1,546,600	5.71%	0.03%	0.05%
Single Family	NA46	X-OTHER	41	39	80	65.57%	\$ 8,551,651	\$ 8,179,001	\$ 16,730,652	61.81%	0.36%	0.55%
<b>Single Family</b>	<b>NA46</b>		<b>61</b>	<b>61</b>	<b>122</b>	<b>100.00%</b>	<b>\$ 13,533,101</b>	<b>\$ 13,533,101</b>	<b>\$ 27,066,202</b>	<b>100.00%</b>	<b>0.58%</b>	<b>0.83%</b>
Single Family	NA47	BHHS	1		1	0.88%	\$ 223,000		\$ 223,000	0.91%	0.00%	0.01%
Single Family	NA47	CBRR	2	1	3	2.63%	\$ 407,000	\$ 191,000	\$ 598,000	2.45%	0.01%	0.02%
Single Family	NA47	DNFR	6	4	10	8.77%	\$ 1,274,800	\$ 1,074,000	\$ 2,348,800	9.62%	0.05%	0.07%
Single Family	NA47	KW_ELITE	1		1	0.88%	\$ 236,000		\$ 236,000	0.97%	0.01%	0.01%
Single Family	NA47	PREM_PLUS	8	8	16	14.04%	\$ 2,497,300	\$ 1,467,500	\$ 3,964,800	16.24%	0.08%	0.11%
Single Family	NA47	PREM_SOTH				0.00%				0.00%	0.00%	0.00%
Single Family	NA47	ROYAL_SH		1	1	0.88%		\$ 190,000	\$ 190,000	0.78%	0.00%	0.01%
Single Family	NA47	WOOD	1	4	5	4.39%	\$ 200,000	\$ 689,700	\$ 889,700	3.64%	0.02%	0.03%
Single Family	NA47	X-OTHER	38	39	77	67.54%	\$ 7,367,678	\$ 8,593,578	\$ 15,961,256	65.38%	0.34%	0.53%
<b>Single Family</b>	<b>NA47</b>		<b>57</b>	<b>57</b>	<b>114</b>	<b>100.00%</b>	<b>\$ 12,205,778</b>	<b>\$ 12,205,778</b>	<b>\$ 24,411,556</b>	<b>100.00%</b>	<b>0.52%</b>	<b>0.78%</b>
Single Family	NA48	BHHS	2		2	2.22%	\$ 510,000		\$ 510,000	2.58%	0.01%	0.01%
Single Family	NA48	CBRR	2	1	3	3.33%	\$ 550,000	\$ 205,000	\$ 755,000	3.82%	0.02%	0.02%
Single Family	NA48	DNFR	6	5	11	12.22%	\$ 1,176,400	\$ 1,021,600	\$ 2,198,000	11.13%	0.05%	0.08%
Single Family	NA48	KW_ELITE				0.00%				0.00%	0.00%	0.00%
Single Family	NA48	PREM_PLUS	3	7	10	11.11%	\$ 734,900	\$ 1,523,900	\$ 2,258,800	11.44%	0.05%	0.07%
Single Family	NA48	PREM_SOTH		1	1	1.11%		\$ 225,000	\$ 225,000	1.14%	0.00%	0.01%
Single Family	NA48	ROYAL_SH	1	1	2	2.22%	\$ 245,000	\$ 226,500	\$ 471,500	2.39%	0.01%	0.01%
Single Family	NA48	WOOD	2	1	3	3.33%	\$ 348,500	\$ 197,500	\$ 546,000	2.76%	0.01%	0.02%
Single Family	NA48	X-OTHER	29	29	58	64.44%	\$ 6,311,600	\$ 6,476,900	\$ 12,788,500	64.74%	0.27%	0.40%
<b>Single Family</b>	<b>NA48</b>		<b>45</b>	<b>45</b>	<b>90</b>	<b>100.00%</b>	<b>\$ 9,876,400</b>	<b>\$ 9,876,400</b>	<b>\$ 19,752,800</b>	<b>100.00%</b>	<b>0.42%</b>	<b>0.62%</b>

**John R. Wood Inc., REALTORS**  
**Company Market Share Report**  
**1st Half 2015 Market Share Report**

2015 1st Half Sales			List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Percent of Property Type	Pct of Total Volume				
Single Family	NA50	BHHS	2	1	1	0.00%			\$ 370,000	0.00%	0.00%	0.00%				
Single Family	NA50	CBRR				0.00%		0.00%		0.00%						
Single Family	NA50	DNFR				0.00%		0.00%		0.00%						
Single Family	NA50	KW_ELITE				0.00%		0.00%		0.00%						
Single Family	NA50	PREM_PLUS				4.17%		5.02%		0.01%	0.01%					
Single Family	NA50	PREM_SOTH				20.83%	3	25.88%		0.04%	0.03%					
Single Family	NA50	ROYAL_SH				0.00%		0.00%		0.00%	0.00%					
Single Family	NA50	WOOD				0.00%		0.00%		0.00%	0.00%					
Single Family	NA50	X-OTHER				10	8	18		75.00%	\$ 2,909,044	\$ 2,180,924	\$ 5,089,968	69.10%	0.11%	0.12%
Single Family	NA50					12	12	24		100.00%	\$ 3,683,044	\$ 3,683,044	\$ 7,366,088	100.00%	0.16%	0.16%
<b>Single Family</b>			<b>3,330</b>	<b>3,330</b>	<b>6,660</b>		<b>\$ 2,340,424,500</b>	<b>\$ 2,340,424,500</b>	<b>\$ 4,680,848,999</b>		<b>100.00%</b>	<b>45.54%</b>				
<b>Grand</b>			<b>7,312</b>	<b>7,312</b>	<b>14,624</b>		<b>\$ 3,935,573,779</b>	<b>\$ 3,935,573,779</b>	<b>\$ 7,871,147,558</b>			100.00%				