

September Annual Rolling Totals Summary - Sales from \$0 - \$249,999

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Number of Sales	2050	677	1044	2100	5034	6356	6473	6411	6380	5940	5134
Total List Price	\$ 414,794,816	\$ 138,891,374	\$ 217,178,319	\$ 401,614,633	\$ 717,784,621	\$ 902,822,901	\$ 915,433,963	\$ 955,909,994	\$ 1,020,270,243	\$ 1,012,543,875	\$ 932,926,778
Told Sold Volume	\$ 403,993,022	\$ 131,442,815	\$ 199,826,479	\$ 363,888,815	\$ 665,936,299	\$ 846,325,080	\$ 855,374,056	\$ 898,746,191	\$ 969,776,863	\$ 968,647,492	\$ 896,862,773
List / Sell Ratio	97.40%	94.64%	92.01%	90.61%	92.78%	93.74%	93.44%	94.02%	95.05%	95.66%	96.13%
Average Sales Price	\$197,070	\$194,155	\$191,405	\$173,280	\$132,288	\$133,154	\$132,145	\$140,188	\$152,003	\$163,072	\$174,691
Average Days on Market	90	120	167	160	129	144	152	150	135	72	58
% Volume Compared to Previous Year	51.34%	32.54%	152.03%	182.10%	183.01%	127.09%	101.07%	105.07%	107.90%	99.88%	92.59%
% ASP Compared to Previous Year	112.10%	98.52%	98.58%	90.53%	76.34%	100.65%	99.24%	106.09%	108.43%	107.28%	107.12%

September Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Number of Sales	5374	3261	2224	2081	1765	2185	2278	2400	3300	4000	4974
Total List Price	\$ 1,942,877,584	\$ 1,221,011,797	\$ 825,003,105	\$ 785,121,766	\$ 663,270,446	\$ 813,092,335	\$ 854,605,555	\$ 886,452,434	\$ 1,200,137,410	\$ 1,439,958,893	\$ 1,800,576,031
Told Sold Volume	\$ 1,898,151,639	\$ 1,174,383,594	\$ 770,555,826	\$ 716,692,011	\$ 602,616,839	\$ 748,971,517	\$ 789,778,614	\$ 824,410,146	\$ 1,138,157,157	\$ 1,376,204,568	\$ 1,727,858,160
List / Sell Ratio	97.70%	96.18%	93.40%	91.28%	90.86%	92.11%	92.41%	93.00%	94.84%	95.57%	95.96%
Average Sales Price	\$353,210	\$360,130	\$346,473	\$344,398	\$341,426	\$342,779	\$346,698	\$343,504	\$344,896	\$344,051	\$347,378
Average Days on Market	91	110	163	185	189	190	187	182	158	88	74
% Volume Compared to Previous Year	176.00%	61.87%	65.61%	93.01%	84.08%	124.29%	105.45%	104.38%	138.06%	120.92%	125.55%
% ASP Compared to Previous Year	102.64%	101.96%	96.21%	99.40%	99.14%	100.40%	101.14%	99.08%	100.41%	99.76%	100.97%

September Annual Rolling Totals Summary - Sales from \$500,000 to 749,999

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Number of Sales	1766	1149	733	702	559	700	708	837	1060	1173	1346
Total List Price	\$ 1,105,753,566	\$ 722,370,233	\$ 473,925,075	\$ 464,903,909	\$ 372,460,525	\$ 460,397,246	\$ 464,875,274	\$ 543,190,573	\$ 674,379,789	\$ 739,537,214	\$ 842,106,711
Told Sold Volume	\$ 1,068,154,855	\$ 691,603,798	\$ 440,704,121	\$ 421,106,130	\$ 334,734,791	\$ 418,502,502	\$ 424,920,233	\$ 504,032,583	\$ 636,124,851	\$ 705,078,225	\$ 806,707,223
List / Sell Ratio	96.60%	95.74%	92.99%	90.58%	89.87%	90.90%	91.41%	92.79%	94.33%	95.34%	95.80%
Average Sales Price	\$604,844	\$601,918	\$601,233	\$599,866	\$598,810	\$597,861	\$600,170	\$602,189	\$600,118	\$601,090	\$599,337
Average Days on Market	130	126	177	211	206	229	217	200	188	118	96
% Volume Compared to Previous Year	178.42%	64.75%	63.72%	95.55%	79.49%	125.03%	101.53%	118.62%	126.21%	110.84%	114.41%
% ASP Compared to Previous Year	99.11%	99.52%	99.89%	99.77%	99.82%	99.84%	100.39%	100.34%	99.66%	100.16%	99.71%

September Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999											
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Number of Sales	849	511	349	313	216	308	304	349	475	550	591
Total List Price	\$ 754,598,114	\$ 456,006,116	\$ 322,724,393	\$ 299,786,715	\$ 210,250,024	\$ 294,081,089	\$ 287,750,363	\$ 325,920,028	\$ 436,339,626	\$ 499,543,952	\$ 532,721,722
Told Sold Volume	\$ 729,238,981	\$ 437,101,487	\$ 297,142,930	\$ 266,879,151	\$ 183,679,838	\$ 262,424,533	\$ 260,211,304	\$ 298,431,225	\$ 408,409,663	\$ 471,642,928	\$ 508,643,613
List / Sell Ratio	96.64%	95.85%	92.07%	89.02%	87.36%	89.24%	90.43%	91.57%	93.60%	94.41%	95.48%
Average Sales Price	\$858,939	\$855,385	\$851,412	\$852,649	\$850,370	\$852,028	\$855,958	\$855,104	\$859,810	\$857,533	\$860,649
Average Days on Market	155	153	192	218	233	253	212	225	205	126	109
% Volume Compared to Previous Year	177.16%	59.94%	67.98%	89.82%	68.83%	142.87%	99.16%	114.69%	136.85%	115.48%	107.85%
% ASP Compared to Previous Year	100.58%	99.59%	99.54%	100.15%	99.73%	100.19%	100.46%	99.90%	100.55%	99.74%	100.36%

September Annual Rolling Totals Summary - All Sales \$1M +											
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Number of Sales	1377	940	819	685	465	642	689	728	932	1114	1244
Total List Price	\$ 2,912,756,543	\$ 2,107,314,366	\$ 1,996,631,916	\$ 1,636,737,281	\$ 1,205,784,438	\$ 1,566,700,577	\$ 1,691,066,675	\$ 1,645,354,132	\$ 2,211,422,488	\$ 2,590,275,868	\$ 3,070,302,362
Told Sold Volume	\$ 2,722,225,695	\$ 1,947,379,116	\$ 1,804,574,793	\$ 1,458,608,859	\$ 1,032,020,023	\$ 1,364,443,988	\$ 1,480,936,147	\$ 1,471,010,301	\$ 2,030,173,035	\$ 2,412,513,860	\$ 2,870,961,614
List / Sell Ratio	93.46%	92.41%	90.38%	89.12%	85.59%	87.09%	87.57%	89.40%	91.80%	93.14%	93.51%
Average Sales Price	\$1,976,925	\$2,071,680	\$2,203,388	\$2,129,356	\$2,219,398	\$2,125,302	\$2,149,399	\$2,020,619	\$2,178,297	\$2,165,632	\$2,307,847
Average Days on Market	237	217	252	249	275	262	263	259	221	154	129
% Volume Compared to Previous Year	161.69%	71.54%	92.67%	80.83%	70.75%	132.21%	108.54%	99.33%	138.01%	118.83%	119.00%
% ASP Compared to Previous Year	93.94%	104.79%	106.36%	96.64%	104.23%	95.76%	101.13%	94.01%	107.80%	99.42%	106.57%

September Annual Rolling Totals Summary - Sales \$1M - \$2M											
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Number of Sales	948	616	498	426	290	422	440	496	597	704	778
Total List Price	\$ 1,391,442,843	\$ 909,801,627	\$ 775,585,728	\$ 672,504,430	\$ 461,778,047	\$ 662,517,505	\$ 675,155,176	\$ 761,163,842	\$ 902,659,599	\$ 1,034,372,797	\$ 1,136,966,257
Told Sold Volume	\$ 1,308,089,470	\$ 846,571,674	\$ 698,971,804	\$ 596,004,684	\$ 396,254,339	\$ 572,145,437	\$ 601,529,904	\$ 685,051,372	\$ 827,631,794	\$ 962,382,674	\$ 1,064,171,923
List / Sell Ratio	94.01%	93.05%	90.12%	88.62%	85.81%	86.36%	89.10%	90.00%	91.69%	93.04%	93.60%
Average Sales Price	\$1,379,841	\$1,374,305	\$1,403,558	\$1,399,072	\$1,366,394	\$1,355,795	\$1,367,113	\$1,381,152	\$1,386,318	\$1,367,021	\$1,367,830
Average Days on Market	219	182	226	240	248	244	258	248	224	149	116
% Volume Compared to Previous Year	181.65%	64.72%	82.56%	85.27%	66.49%	144.39%	105.14%	113.88%	120.81%	116.28%	110.58%
% ASP Compared to Previous Year	99.45%	99.60%	102.13%	99.68%	97.66%	99.22%	100.83%	101.03%	100.37%	98.61%	100.06%

September Annual Rolling Totals Summary - Sales \$2M - \$5M

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Number of Sales	387	286	273	220	152	192	217	206	290	346	378
Total List Price	\$ 1,179,259,700	\$ 910,007,739	\$ 843,866,188	\$ 698,355,851	\$ 533,246,391	\$ 630,162,073	\$ 721,611,499	\$ 662,061,290	\$ 940,533,890	\$ 1,062,622,071	\$ 1,218,117,805
Totd Sold Volume	\$ 1,095,736,863	\$ 837,377,927	\$ 765,478,189	\$ 620,401,425	\$ 456,815,684	\$ 555,891,551	\$ 631,826,243	\$ 590,249,929	\$ 866,180,741	\$ 989,278,686	\$ 1,139,906,469
List / Sell Ratio	92.92%	92.02%	90.71%	88.84%	85.67%	88.21%	87.56%	89.15%	92.09%	93.10%	93.58%
Average Sales Price	\$2,831,361	\$2,927,895	\$2,803,949	\$2,820,006	\$3,005,366	\$2,895,268	\$2,911,642	\$2,865,291	\$2,986,830	\$2,859,187	\$3,015,626
Average Days on Market	272	274	290	255	324	292	277	276	217	150	143
% Volume Compared to Previous Year	152.17%	76.42%	91.41%	81.05%	73.63%	121.69%	113.66%	93.42%	146.75%	114.21%	115.23%
% ASP Compared to Previous Year	96.73%	103.41%	95.77%	100.57%	106.57%	96.34%	100.57%	98.41%	104.24%	95.73%	105.47%

September Annual Rolling Totals Summary - Sales \$5M +

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Number of Sales	42	38	48	39	23	28	32	26	45	64	88
Total List Price	\$ 342,054,000	\$ 287,505,000	\$ 377,180,000	\$ 265,877,000	\$ 210,760,000	\$ 274,020,999	\$ 294,300,000	\$ 222,129,000	\$ 368,228,999	\$ 493,281,000	\$ 715,218,500
Totd Sold Volume	\$ 318,399,362	\$ 263,429,515	\$ 340,124,800	\$ 242,202,750	\$ 178,950,000	\$ 236,407,000	\$ 247,580,000	\$ 195,709,000	\$ 336,360,500	\$ 460,852,500	\$ 666,883,222
List / Sell Ratio	93.08%	91.63%	90.18%	91.10%	84.91%	86.27%	84.13%	88.11%	91.35%	93.43%	93.24%
Average Sales Price	\$7,580,937	\$6,932,356	\$7,085,933	\$6,210,327	\$7,780,435	\$8,443,107	\$7,736,875	\$7,527,269	\$7,474,678	\$7,200,820	\$7,578,218
Average Days on Market	320	343	309	318	277	327	240	330	198	237	186
% Volume Compared to Previous Year	130.81%	82.74%	129.11%	71.21%	73.88%	132.11%	104.73%	79.05%	171.87%	137.01%	144.71%
% ASP Compared to Previous Year	109.01%	91.44%	102.22%	87.64%	125.28%	108.52%	91.64%	97.29%	99.30%	96.34%	105.24%

September Annual Rolling Totals Summary - Overall Sales

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Number of Sales	11416	6538	5169	5881	8039	10191	10452	10725	12147	12777	13289
Total List Price	\$ 7,130,780,623	\$ 4,645,593,886	\$ 3,835,462,808	\$ 3,588,164,304	\$ 3,169,550,054	\$ 4,037,094,148	\$ 4,213,731,830	\$ 4,356,827,161	\$ 5,542,549,556	\$ 6,281,859,802	\$ 7,178,633,604
Totd Sold Volume	\$ 6,821,764,192	\$ 4,381,910,810	\$ 3,512,804,149	\$ 3,227,174,966	\$ 2,818,987,790	\$ 3,640,667,620	\$ 3,811,220,354	\$ 3,996,630,446	\$ 5,182,641,569	\$ 5,934,087,073	\$ 6,811,033,383
List / Sell Ratio	95.67%	94.32%	91.59%	89.94%	88.94%	90.18%	90.45%	91.73%	93.51%	94.46%	94.88%
Average Sales Price	\$597,562	\$670,222	\$679,591	\$548,746	\$350,664	\$357,243	\$364,640	\$372,646	\$426,660	\$464,435	\$512,532
Average Days on Market	119	133	182	188	159	171	173	171	156	91	77
% Volume Compared to Previous Year	149.62%	64.23%	80.17%	91.87%	87.35%	129.15%	104.68%	104.86%	129.68%	114.50%	114.78%
% ASP Compared to Previous Year	129.40%	112.16%	101.40%	80.75%	63.90%	101.88%	102.07%	102.20%	114.49%	108.85%	110.36%