

HISTORY OF LISTINGS PENDED

| October 2004 PENDED SALES | | | | October 2005 PENDED SALES | | | October 2006 PENDED SALES | | |
|---------------------------|------------|------------|------------|---------------------------|------------|------------|---------------------------|------------|------------|
| Price Category | Bonita | Naples | All | Bonita | Naples | All | Bonita | Naples | All |
| 0-249,999 | 74 | 250 | 324 | 13 | 51 | 64 | 21 | 109 | 130 |
| 250,000-499,999 | 75 | 327 | 402 | 81 | 251 | 332 | 43 | 208 | 251 |
| 500,000-749,999 | 21 | 94 | 115 | 28 | 87 | 115 | 13 | 44 | 57 |
| 750,000-999,999 | 8 | 33 | 41 | 11 | 32 | 43 | 9 | 25 | 34 |
| 1,000,000-1,999,999 | 2 | 46 | 48 | 3 | 36 | 39 | 6 | 24 | 30 |
| 2,000,000-4,999,999 | 4 | 13 | 17 | 4 | 10 | 14 | 3 | 16 | 19 |
| 5,000,000 and over | 0 | 2 | 2 | 0 | 2 | 2 | 0 | 3 | 3 |
| Totals | 184 | 765 | 949 | 140 | 469 | 609 | 95 | 429 | 524 |

| October 2007 PENDED SALES | | | | October 2008 PENDED SALES | | | October 2009 PENDED SALES | | |
|---------------------------|-----------|------------|------------|---------------------------|------------|------------|---------------------------|------------|-------------|
| Price Category | Bonita | Naples | All | Bonita | Naples | All | Bonita/Estero | Naples | All |
| 0-249,999 | 26 | 79 | 105 | 70 | 368 | 438 | 181 | 668 | 849 |
| 250,000-499,999 | 37 | 142 | 179 | 45 | 113 | 158 | 61 | 202 | 263 |
| 500,000-749,999 | 9 | 36 | 45 | 9 | 43 | 52 | 12 | 54 | 66 |
| 750,000-999,999 | 11 | 27 | 38 | 5 | 13 | 18 | 6 | 27 | 33 |
| 1,000,000-1,999,999 | 2 | 29 | 31 | 1 | 15 | 16 | 6 | 29 | 35 |
| 2,000,000-4,999,999 | 3 | 16 | 19 | 2 | 12 | 14 | 2 | 15 | 17 |
| 5,000,000 and over | 0 | 4 | 4 | 0 | 3 | 3 | 0 | 1 | 1 |
| Totals | 88 | 333 | 421 | 132 | 567 | 699 | 268 | 996 | 1264 |

| OCTOBER 2010 PENDED SALES | | | | OCTOBER 2011 PENDED SALES | | | October 2012 PENDED SALES | | |
|---------------------------|---------------|------------|-------------|---------------------------|------------|------------|---------------------------|------------|-------------|
| Price Category | Bonita/Estero | Naples | All | Bonita/Estero | Naples | All | Bonita/Estero | Naples | All |
| 0-249,999 | 134 | 585 | 719 | 137 | 549 | 686 | 143 | 564 | 707 |
| 250,000-499,999 | 50 | 149 | 199 | 39 | 138 | 177 | 57 | 205 | 262 |
| 500,000-749,999 | 13 | 43 | 56 | 10 | 42 | 52 | 16 | 71 | 87 |
| 750,000-999,999 | 3 | 17 | 20 | 5 | 15 | 20 | 7 | 23 | 30 |
| 1,000,000-1,999,999 | 4 | 29 | 33 | 1 | 21 | 22 | 4 | 45 | 49 |
| 2,000,000-4,999,999 | 1 | 11 | 12 | 0 | 9 | 9 | 2 | 16 | 18 |
| 5,000,000 and over | 0 | 2 | 2 | 0 | 1 | 1 | 0 | 4 | 4 |
| Totals | 205 | 836 | 1041 | 192 | 775 | 967 | 229 | 928 | 1157 |

| OCTOBER 2013 PENDED SALES | | | | OCTOBER 2014 PENDED SALES | | | October 2015 PENDED SALES | | |
|---------------------------|---------------|------------|-------------|---------------------------|-------------|-------------|---------------------------|------------|-------------|
| Price Category | Bonita/Estero | Naples | All | Bonita/Estero | Naples | All | Bonita/Estero | Naples | All |
| 0-249,999 | 130 | 534 | 664 | 145 | 492 | 637 | 96 | 314 | 410 |
| 250,000-499,999 | 93 | 268 | 361 | 145 | 330 | 475 | 127 | 375 | 502 |
| 500,000-749,999 | 19 | 81 | 100 | 21 | 105 | 126 | 31 | 92 | 123 |
| 750,000-999,999 | 8 | 45 | 53 | 6 | 49 | 55 | 8 | 40 | 48 |
| 1,000,000-1,999,999 | 7 | 38 | 45 | 5 | 79 | 84 | 9 | 76 | 85 |
| 2,000,000-4,999,999 | 1 | 25 | 26 | 5 | 32 | 37 | 10 | 39 | 49 |
| 5,000,000 and over | 0 | 5 | 5 | 0 | 6 | 6 | 0 | 10 | 10 |
| Totals | 258 | 996 | 1254 | 327 | 1093 | 1420 | 281 | 946 | 1227 |

| COMPARATIVE October PENDED SALES TOTALS | | | | | | | | | | | | |
|---|------------|------------|------------|------------|------------|-------------|-------------|------------|-------------|-------------|-------------|-------------|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
| 0-249,999 | 324 | 64 | 130 | 105 | 438 | 849 | 719 | 686 | 707 | 664 | 637 | 410 |
| 250,000-499,999 | 402 | 332 | 251 | 179 | 158 | 263 | 199 | 177 | 262 | 361 | 475 | 502 |
| 500,000-749,999 | 115 | 115 | 57 | 45 | 52 | 66 | 56 | 52 | 87 | 100 | 126 | 123 |
| 750,000-999,999 | 41 | 43 | 34 | 38 | 18 | 33 | 20 | 20 | 30 | 53 | 55 | 48 |
| 1M-2M | 48 | 39 | 30 | 31 | 16 | 35 | 33 | 22 | 49 | 45 | 84 | 85 |
| 2M-5M | 17 | 14 | 19 | 19 | 14 | 17 | 12 | 9 | 18 | 26 | 37 | 49 |
| 5M+ | 2 | 2 | 3 | 4 | 3 | 1 | 2 | 1 | 4 | 5 | 6 | 10 |
| Totals | 949 | 609 | 524 | 421 | 699 | 1264 | 1041 | 967 | 1157 | 1254 | 1420 | 1227 |

| COMPARATIVE ROLLING TOTALS OF PENDED SALES DURING THE PAST YEAR | | | | | | | | | | | | |
|---|----------|--------------|-------------|-------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
| 0-249,999 | 0 | 6596 | 903 | 1196 | 3460 | 9291 | 9983 | 9622 | 9001 | 8565 | 8500 | 6647 |
| 250,000-499,999 | 0 | 10601 | 3929 | 2947 | 2726 | 2930 | 3148 | 2999 | 3401 | 4563 | 5772 | 6892 |
| 500,000-749,999 | 0 | 3211 | 1159 | 924 | 775 | 753 | 850 | 908 | 1094 | 1345 | 1651 | 1845 |
| 750,000-999,999 | 0 | 1638 | 563 | 511 | 388 | 354 | 458 | 445 | 520 | 620 | 784 | 862 |
| 1M-2M | 0 | 1719 | 626 | 620 | 498 | 414 | 539 | 554 | 628 | 782 | 1028 | 1084 |
| 2M-5M | 0 | 780 | 326 | 346 | 265 | 205 | 246 | 272 | 295 | 390 | 514 | 562 |
| 5M+ | 0 | 106 | 47 | 68 | 49 | 31 | 45 | 35 | 38 | 52 | 106 | 132 |
| Totals | 0 | 24651 | 7553 | 6612 | 8161 | 13978 | 15269 | 14835 | 14977 | 16317 | 18355 | 18024 |

| COMPARATIVE YEAR TO DATE TOTALS OF PENDED SALES THROUGH CURRENT MONTH | | | | | | | | | | | | |
|---|------------|--------------|-------------|-------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
| 0-249,999 | 324 | 1802 | 793 | 1040 | 3245 | 8388 | 8544 | 8167 | 7697 | 7353 | 7349 | 5651 |
| 250,000-499,999 | 402 | 6438 | 3211 | 2516 | 2395 | 2634 | 2630 | 2572 | 2996 | 4025 | 5056 | 5993 |
| 500,000-749,999 | 115 | 2026 | 898 | 792 | 671 | 661 | 723 | 789 | 957 | 1183 | 1427 | 1603 |
| 750,000-999,999 | 41 | 965 | 453 | 452 | 336 | 321 | 374 | 380 | 424 | 548 | 692 | 751 |
| 1M-2M | 48 | 1081 | 511 | 536 | 398 | 363 | 457 | 486 | 551 | 703 | 889 | 956 |
| 2M-5M | 17 | 460 | 274 | 300 | 222 | 181 | 214 | 238 | 263 | 337 | 441 | 494 |
| 5M+ | 2 | 58 | 40 | 60 | 39 | 26 | 34 | 31 | 34 | 49 | 95 | 115 |
| Totals | 949 | 12830 | 6180 | 5696 | 7306 | 12574 | 12976 | 12663 | 12922 | 14198 | 15949 | 15563 |