

October Annual Rolling Totals Summary - Sales from \$0 - \$249,999											
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Number of Sales	1873	683	1077	2262	5246	6276	6522	6478	6275	5997	5020
Total List Price	\$ 381,769,058	\$ 140,367,219	\$ 222,821,476	\$ 424,686,887	\$ 742,780,818	\$ 889,156,539	\$ 922,721,439	\$ 970,208,730	\$ 1,012,946,497	\$ 1,025,087,701	\$ 916,384,118
Totd Sold Volume	\$ 372,503,496	\$ 132,767,618	\$ 204,358,738	\$ 385,453,835	\$ 689,934,789	\$ 833,451,139	\$ 862,388,848	\$ 912,971,584	\$ 963,577,303	\$ 980,431,104	\$ 881,313,165
List / Sell Ratio	97.57%	94.59%	91.71%	90.76%	92.89%	93.74%	93.46%	94.10%	95.13%	95.64%	96.17%
Average Sales Price	\$198,881	\$194,389	\$189,748	\$170,404	\$131,516	\$132,800	\$132,228	\$140,934	\$153,558	\$163,487	\$175,560
Average Days on Market	87	123	169	158	130	144	153	150	132	69	58
% Volume Compared to Previous Year	48.35%	35.64%	153.92%	188.62%	178.99%	120.80%	103.47%	105.87%	105.54%	101.75%	89.89%
% ASP Compared to Previous Year	112.39%	97.74%	97.61%	89.81%	77.18%	100.98%	99.57%	106.58%	108.96%	106.47%	107.38%

October Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999											
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Number of Sales	5451	3135	2190	2081	1788	2136	2282	2485	3384	4068	4963
Total List Price	\$ 1,976,250,346	\$ 1,172,002,457	\$ 814,808,433	\$ 786,160,460	\$ 670,900,531	\$ 794,779,406	\$ 855,529,159	\$ 917,841,236	\$ 1,226,982,272	\$ 1,464,023,834	\$ 1,797,380,023
Totd Sold Volume	\$ 1,931,225,630	\$ 1,125,740,336	\$ 758,579,342	\$ 717,460,573	\$ 610,116,222	\$ 732,159,659	\$ 790,234,092	\$ 855,261,466	\$ 1,164,438,258	\$ 1,399,743,065	\$ 1,725,884,013
List / Sell Ratio	97.72%	96.05%	93.10%	91.26%	90.94%	92.12%	92.37%	93.18%	94.90%	95.61%	96.02%
Average Sales Price	\$354,288	\$359,088	\$346,383	\$344,767	\$341,228	\$342,771	\$346,290	\$344,170	\$344,101	\$344,086	\$347,750
Average Days on Market	90	115	165	186	191	189	187	181	153	85	73
% Volume Compared to Previous Year	177.70%	58.29%	67.38%	94.58%	85.04%	120.00%	107.93%	108.23%	136.15%	120.21%	123.30%
% ASP Compared to Previous Year	103.18%	101.35%	96.46%	99.53%	98.97%	100.45%	101.03%	99.39%	99.98%	100.00%	101.06%

October Annual Rolling Totals Summary - Sales from \$500,000 to 749,999											
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Number of Sales	1803	1084	747	705	555	681	713	857	1058	1211	1346
Total List Price	\$ 1,128,493,557	\$ 683,767,641	\$ 481,425,776	\$ 468,725,884	\$ 368,667,617	\$ 448,572,868	\$ 468,212,884	\$ 554,630,624	\$ 674,010,211	\$ 762,535,572	\$ 842,546,780
Totd Sold Volume	\$ 1,091,357,088	\$ 652,805,015	\$ 447,616,861	\$ 423,531,070	\$ 331,763,061	\$ 407,589,892	\$ 428,066,993	\$ 515,270,245	\$ 636,247,339	\$ 727,612,029	\$ 807,402,505
List / Sell Ratio	96.71%	95.47%	92.98%	90.36%	89.99%	90.86%	91.43%	92.90%	94.40%	95.42%	95.83%
Average Sales Price	\$605,301	\$602,219	\$599,219	\$600,753	\$597,771	\$598,517	\$600,374	\$601,249	\$601,368	\$600,836	\$599,853
Average Days on Market	128	126	181	211	209	231	215	200	185	114	97
% Volume Compared to Previous Year	179.95%	59.82%	68.57%	94.62%	78.33%	122.86%	105.02%	120.37%	123.48%	114.36%	110.97%
% ASP Compared to Previous Year	99.41%	99.49%	99.50%	100.26%	99.50%	100.12%	100.31%	100.15%	100.02%	99.91%	99.84%

October Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999											
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Number of Sales	863	482	357	303	224	294	314	352	486	555	588
Total List Price	\$ 766,988,604	\$ 430,065,726	\$ 330,912,367	\$ 291,331,040	\$ 218,109,424	\$ 279,784,290	\$ 296,301,962	\$ 328,590,328	\$ 447,264,826	\$ 502,290,633	\$ 530,169,563
Totd Sold Volume	\$ 741,569,532	\$ 411,398,486	\$ 303,764,880	\$ 258,734,151	\$ 190,471,956	\$ 250,067,014	\$ 268,802,040	\$ 301,570,640	\$ 418,552,953	\$ 474,450,389	\$ 506,363,035
List / Sell Ratio	96.69%	95.66%	91.80%	88.81%	87.33%	89.38%	90.72%	91.78%	93.58%	94.46%	95.51%
Average Sales Price	\$859,293	\$853,524	\$850,882	\$853,908	\$850,321	\$850,568	\$856,057	\$856,735	\$861,220	\$854,866	\$861,162
Average Days on Market	154	148	193	216	240	252	212	226	199	124	107
% Volume Compared to Previous Year	177.27%	55.48%	73.84%	85.18%	73.62%	131.29%	107.49%	112.19%	138.79%	113.35%	106.73%
% ASP Compared to Previous Year	100.45%	99.33%	99.69%	100.36%	99.58%	100.03%	100.65%	100.08%	100.52%	99.26%	100.74%

October Annual Rolling Totals Summary - All Sales \$1M +											
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Number of Sales	1377	925	819	671	468	638	697	723	944	1130	1247
Total List Price	\$ 2,912,853,418	\$ 2,099,852,211	\$ 1,975,368,295	\$ 1,623,078,282	\$ 1,194,052,728	\$ 1,572,869,287	\$ 1,689,126,901	\$ 1,639,687,406	\$ 2,245,300,261	\$ 2,652,078,065	\$ 3,089,434,315
Totd Sold Volume	\$ 2,727,380,845	\$ 1,936,277,719	\$ 1,781,828,040	\$ 1,442,756,642	\$ 1,024,662,852	\$ 1,368,235,306	\$ 1,481,436,217	\$ 1,468,034,800	\$ 2,064,977,431	\$ 2,470,698,875	\$ 2,882,482,097
List / Sell Ratio	93.63%	92.21%	90.20%	88.89%	85.81%	86.99%	87.70%	89.53%	91.97%	93.16%	93.30%
Average Sales Price	\$1,980,669	\$2,093,273	\$2,175,614	\$2,150,159	\$2,189,451	\$2,144,569	\$2,125,447	\$2,030,477	\$2,187,476	\$2,186,459	\$2,311,533
Average Days on Market	234	222	250	249	272	262	264	259	216	153	127
% Volume Compared to Previous Year	156.65%	70.99%	92.02%	80.97%	71.02%	133.53%	108.27%	99.10%	140.66%	119.65%	116.67%
% ASP Compared to Previous Year	94.42%	105.69%	103.93%	98.83%	101.83%	97.95%	99.11%	95.53%	107.73%	99.95%	105.72%

October Annual Rolling Totals Summary - Sales \$1M - \$2M											
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Number of Sales	945	606	505	415	293	416	449	492	605	714	777
Total List Price	\$ 1,382,400,843	\$ 902,766,347	\$ 781,652,107	\$ 660,446,431	\$ 462,292,337	\$ 654,165,215	\$ 686,539,402	\$ 754,753,116	\$ 913,833,372	\$ 1,050,640,494	\$ 1,136,691,300
Totd Sold Volume	\$ 1,301,224,070	\$ 838,079,694	\$ 702,906,184	\$ 583,601,184	\$ 397,323,451	\$ 566,591,755	\$ 610,887,974	\$ 680,382,872	\$ 839,591,189	\$ 977,489,189	\$ 1,063,104,146
List / Sell Ratio	94.13%	92.83%	89.93%	88.36%	85.95%	86.61%	88.98%	90.15%	91.88%	93.04%	93.53%
Average Sales Price	\$1,376,957	\$1,382,970	\$1,391,893	\$1,406,268	\$1,356,053	\$1,361,999	\$1,360,552	\$1,382,892	\$1,387,754	\$1,369,032	\$1,368,216
Average Days on Market	217	185	229	239	244	244	259	250	220	147	114
% Volume Compared to Previous Year	174.84%	64.41%	83.87%	83.03%	68.08%	142.60%	107.82%	111.38%	123.40%	116.42%	108.76%
% ASP Compared to Previous Year	98.98%	100.44%	100.65%	101.03%	96.43%	100.44%	99.89%	101.64%	100.35%	98.65%	99.94%

October Annual Rolling Totals Summary - Sales \$2M - \$5M											
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Number of Sales	389	280	268	215	155	191	218	205	292	349	383
Total List Price	\$ 1,181,598,575	\$ 894,880,864	\$ 836,436,188	\$ 672,354,851	\$ 552,250,391	\$ 617,583,073	\$ 728,437,499	\$ 663,555,290	\$ 941,992,890	\$ 1,073,212,571	\$ 1,235,728,515
Told Sold Volume	\$ 1,101,857,413	\$ 822,618,510	\$ 756,597,056	\$ 597,002,708	\$ 473,689,401	\$ 544,636,551	\$ 637,268,243	\$ 592,542,928	\$ 869,325,742	\$ 998,955,186	\$ 1,156,096,729
List / Sell Ratio	93.25%	91.92%	90.45%	88.79%	85.77%	88.19%	87.48%	89.30%	92.29%	93.08%	93.56%
Average Sales Price	\$2,832,538	\$2,937,923	\$2,823,123	\$2,776,757	\$3,056,061	\$2,851,500	\$2,923,249	\$2,890,453	\$2,977,143	\$2,862,336	\$3,018,529
Average Days on Market	264	287	278	258	328	291	277	274	208	154	141
% Volume Compared to Previous Year	147.25%	74.66%	91.97%	78.91%	79.34%	114.98%	117.01%	92.98%	146.71%	114.91%	115.73%
% ASP Compared to Previous Year	98.04%	103.72%	96.09%	98.36%	110.06%	93.31%	102.52%	98.88%	103.00%	96.14%	105.46%

October Annual Rolling Totals Summary - Sales \$5M +											
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Number of Sales	43	39	46	41	20	31	30	26	47	67	87
Total List Price	\$ 348,854,000	\$ 302,205,000	\$ 357,280,000	\$ 290,277,000	\$ 179,510,000	\$ 301,120,999	\$ 274,150,000	\$ 221,379,000	\$ 389,473,999	\$ 528,225,000	\$ 717,014,500
Told Sold Volume	\$ 324,299,362	\$ 275,579,515	\$ 322,324,800	\$ 262,152,750	\$ 153,650,000	\$ 257,007,000	\$ 233,280,000	\$ 195,109,000	\$ 356,060,500	\$ 494,254,500	\$ 663,281,222
List / Sell Ratio	92.96%	91.19%	90.22%	90.31%	85.59%	85.35%	85.09%	88.13%	91.42%	93.57%	92.51%
Average Sales Price	\$7,541,846	\$7,066,141	\$7,007,061	\$6,393,970	\$7,682,500	\$8,290,548	\$7,776,000	\$7,504,192	\$7,575,755	\$7,376,933	\$7,623,922
Average Days on Market	329	340	322	305	250	330	242	312	221	213	186
% Volume Compared to Previous Year	130.50%	84.98%	116.96%	81.33%	58.61%	167.27%	90.77%	83.64%	182.49%	138.81%	134.20%
% ASP Compared to Previous Year	109.26%	93.69%	99.16%	91.25%	120.15%	107.91%	93.79%	96.50%	100.95%	97.38%	103.35%

October Annual Rolling Totals Summary - Overall Sales											
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Number of Sales	11367	6309	5190	6022	8281	10025	10528	10895	12147	12961	13164
Total List Price	\$ 7,166,354,983	\$ 4,526,055,254	\$ 3,825,336,347	\$ 3,593,982,553	\$ 3,194,511,118	\$ 3,985,162,390	\$ 4,231,892,345	\$ 4,410,958,324	\$ 5,606,504,067	\$ 6,406,015,804	\$ 7,175,914,799
Told Sold Volume	\$ 6,864,036,591	\$ 4,258,989,174	\$ 3,496,147,861	\$ 3,227,936,271	\$ 2,846,948,880	\$ 3,591,503,010	\$ 3,830,928,190	\$ 4,053,108,735	\$ 5,247,793,284	\$ 6,052,935,462	\$ 6,803,444,815
List / Sell Ratio	95.78%	94.10%	91.39%	89.82%	89.12%	90.12%	90.53%	91.89%	93.60%	94.49%	94.81%
Average Sales Price	\$603,856	\$675,066	\$673,632	\$536,024	\$343,793	\$358,255	\$363,880	\$372,015	\$432,024	\$467,011	\$516,822
Average Days on Market	118	136	183	187	159	183	173	170	152	88	76
% Volume Compared to Previous Year	148.47%	62.05%	82.09%	92.33%	88.20%	126.15%	106.67%	105.80%	129.48%	115.34%	112.40%
% ASP Compared to Previous Year	128.45%	111.79%	99.79%	79.57%	64.14%	104.21%	101.57%	102.24%	116.13%	108.10%	110.67%