

March 2016
MARKET STUDY WORKBOOK



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NAPLES-BONITA-ESTERO REPORTS

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March Annual YTD Summary - Sales from \$0 = \$249,999

	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	424	1100	1633	1807	1639	1451	1496	1264	839
Total List Price	\$ 84,773,549	\$ 157,290,126	\$ 233,925,507	\$ 252,882,407	\$ 245,184,953	\$ 231,952,107	\$ 249,854,089	\$ 226,481,274	\$ 158,699,184
Told Sold Volume	\$ 76,018,769	\$ 144,079,850	\$ 218,339,358	\$ 235,661,130	\$ 229,562,676	\$ 219,681,356	\$ 238,274,935	\$ 217,669,917	\$ 153,130,979
List / Sell Ratio	89.67%	91.60%	93.34%	93.19%	93.63%	94.71%	95.37%	96.11%	96.49%
Average Sales Price	\$179,290	\$130,982	\$133,704	\$130,416	\$140,063	\$151,400	\$159,275	\$172,207	\$182,516
Median Price	\$ 189,950	\$ 125,250	\$ 130,326	\$ 125,000	\$ 136,500	\$ 151,000	\$ 161,115	\$ 175,000	\$ 188,500
Average Days on Market	165	130	150	147	144	136	76	61	54
% Volume Compared to Previous Year	151.44%	189.53%	151.54%	107.93%	97.41%	95.70%	108.46%	91.35%	70.35%
% ASP Compared to Previous Year	93.94%	73.06%	102.08%	97.54%	107.40%	108.09%	105.20%	108.12%	105.99%

March Annual YTD Summary - Sales from \$250,000 - \$499,999

	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	499	365	564	576	606	763	969	1136	1020
Total List Price	\$ 190,178,027	\$ 136,817,200	\$ 208,326,543	\$ 215,684,898	\$ 226,348,765	\$ 276,021,820	\$ 344,726,741	\$ 408,915,997	\$ 370,617,010
Told Sold Volume	\$ 173,567,732	\$ 123,369,491	\$ 191,747,388	\$ 199,170,967	\$ 210,479,035	\$ 260,827,872	\$ 329,302,695	\$ 392,273,061	\$ 356,702,228
List / Sell Ratio	91.27%	90.17%	92.04%	92.34%	92.99%	94.50%	95.53%	95.93%	96.25%
Average Sales Price	\$347,831	\$337,999	\$339,978	\$345,783	\$347,325	\$341,845	\$339,838	\$345,311	\$349,708
Median Price	\$ 334,990	\$ 328,000	\$ 325,000	\$ 330,000	\$ 335,000	\$ 328,000	\$ 325,000	\$ 334,500	\$ 340,000
Average Days on Market	180	182	188	185	183	167	86	79	73
% Volume Compared to Previous Year	94.04%	71.08%	155.43%	103.87%	105.68%	123.92%	126.25%	119.12%	90.93%
% ASP Compared to Previous Year	101.20%	97.17%	100.59%	101.71%	100.45%	98.42%	99.41%	101.61%	101.27%

March Annual YTD Summary - Sales from \$500,000 to 749,999

	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	182	114	183	175	244	232	304	285	300
Total List Price	\$ 120,628,905	\$ 75,635,383	\$ 119,710,039	\$ 116,124,105	\$ 157,689,674	\$ 147,462,707	\$ 192,399,031	\$ 178,463,159	\$ 188,541,479
Told Sold Volume	\$ 109,422,893	\$ 68,046,200	\$ 108,863,203	\$ 106,137,700	\$ 145,697,715	\$ 139,038,018	\$ 183,368,702	\$ 171,301,661	\$ 180,455,084
List / Sell Ratio	90.71%	89.97%	90.94%	91.40%	92.40%	94.29%	95.31%	95.99%	95.71%
Average Sales Price	\$601,225	\$596,896	\$594,881	\$606,501	\$597,122	\$599,302	\$603,187	\$601,058	\$601,517
Median Price	\$ 595,000	\$ 587,000	\$ 590,379	\$ 595,000	\$ 588,500	\$ 588,250	\$ 600,000	\$ 589,000	\$ 595,000
Average Days on Market	199	196	243	211	196	185	122	92	91
% Volume Compared to Previous Year	96.89%	62.19%	159.98%	97.50%	137.27%	95.43%	131.88%	93.42%	105.34%
% ASP Compared to Previous Year	100.61%	99.28%	99.66%	101.95%	98.45%	100.37%	100.65%	99.65%	100.08%

March Annual YTD Summary - Sales from \$750,000 - \$999,999

	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	64	39	68	82	86	100	134	161	125
Total List Price	\$ 61,249,088	\$ 39,155,488	\$ 64,727,590	\$ 78,989,135	\$ 79,481,626	\$ 92,352,306	\$ 121,623,349	\$ 146,696,201	\$ 111,762,843
Told Sold Volume	\$ 55,333,200	\$ 33,214,300	\$ 58,224,600	\$ 71,631,665	\$ 72,813,468	\$ 86,293,154	\$ 114,010,350	\$ 139,825,845	\$ 107,194,399
List / Sell Ratio	90.34%	84.83%	89.95%	90.69%	91.61%	93.44%	93.74%	95.32%	95.91%
Average Sales Price	\$864,581	\$851,649	\$856,244	\$873,557	\$846,668	\$862,932	\$850,824	\$868,484	\$857,555
Median Price	\$ 862,500	\$ 850,000	\$ 852,500	\$ 880,000	\$ 850,000	\$ 850,000	\$ 849,500	\$ 869,900	\$ 850,000
Average Days on Market	185	276	280	217	223	217	135	111	87
% Volume Compared to Previous Year	65.60%	60.03%	175.30%	123.03%	101.65%	118.51%	132.12%	122.64%	76.66%
% ASP Compared to Previous Year	100.45%	98.50%	100.54%	102.02%	96.92%	101.92%	98.60%	102.08%	98.74%

March Annual YTD Summary - All Sales \$1M +

	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	194	104	151	176	171	201	312	330	277
Total List Price	\$ 468,564,210	\$ 296,340,789	\$ 428,120,798	\$ 424,741,480	\$ 374,976,948	\$ 461,507,347	\$ 734,623,471	\$ 829,491,648	\$ 667,273,627
Told Sold Volume	\$ 419,827,725	\$ 254,376,900	\$ 364,318,656	\$ 373,866,947	\$ 337,586,454	\$ 422,684,565	\$ 684,519,493	\$ 775,427,519	\$ 627,668,926
List / Sell Ratio	89.60%	85.84%	85.10%	88.02%	90.03%	91.59%	93.18%	93.48%	94.06%
Average Sales Price	\$2,164,060	\$2,445,932	\$2,412,706	\$2,124,244	\$1,974,190	\$2,102,908	\$2,193,973	\$2,349,780	\$2,265,953
Median Price	\$ 1,700,000	\$ 1,800,000	\$ 190,000	\$ 174,250	\$ 1,612,500	\$ 1,633,125	\$ 1,675,000	\$ 1,750,000	\$ 1,625,000
Average Days on Market	226	262	241	245	240	217	154	140	119
% Volume Compared to Previous Year	79.85%	60.59%	143.22%	102.62%	90.30%	125.21%	161.95%	113.28%	80.94%
% ASP Compared to Previous Year	99.19%	113.03%	98.64%	88.04%	92.94%	106.52%	104.33%	107.10%	96.43%

March Annual YTD Summary - Sales \$1M - \$2M

	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	118	57	90	119	117	130	193	192	175
Total List Price	\$ 182,956,109	\$ 91,115,398	\$ 144,920,800	\$ 189,968,480	\$ 182,277,448	\$ 197,950,247	\$ 283,899,268	\$ 283,803,959	\$ 256,161,205
Told Sold Volume	\$ 161,970,500	\$ 78,370,400	\$ 125,439,416	\$ 165,801,947	\$ 164,560,540	\$ 181,916,916	\$ 264,308,435	\$ 264,681,119	\$ 241,382,747
List / Sell Ratio	88.53%	86.01%	86.56%	87.28%	90.28%	91.90%	93.10%	93.26%	94.23%
Average Sales Price	\$1,372,631	\$1,374,919	\$1,393,771	\$1,393,294	\$1,406,500	\$1,399,361	\$1,369,474	\$1,378,547	\$1,379,330
Median Price	\$ 1,300,000	\$ 1,350,000	\$ 1,350,000	\$ 1,381,250	\$ 1,350,000	\$ 1,375,000	\$ 1,335,000	\$ 1,307,500	\$ 1,320,000
Average Days on Market	216	249	215	238	227	216	146	128	108
% Volume Compared to Previous Year	75.94%	48.39%	160.06%	132.18%	99.25%	110.55%	145.29%	100.14%	91.20%
% ASP Compared to Previous Year	95.90%	100.17%	101.37%	99.97%	100.95%	99.49%	97.86%	100.66%	100.06%

March Annual YTD Summary - Sales \$2M - \$5M

	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	65	39	50	48	48	60	102	112	85
Total List Price	\$ 204,974,101	\$ 145,150,391	\$ 163,909,999	\$ 153,478,000	\$ 150,024,500	\$ 185,907,100	\$ 322,373,203	\$ 356,023,189	\$ 266,477,422
Told Sold Volume	\$ 185,137,225	\$ 124,616,500	\$ 141,382,240	\$ 136,725,000	\$ 134,575,914	\$ 170,632,649	\$ 299,565,058	\$ 334,040,378	\$ 250,500,179
List / Sell Ratio	90.32%	85.85%	86.26%	89.08%	89.70%	91.78%	92.92%	93.83%	94.00%
Average Sales Price	\$2,848,265	\$3,195,295	\$2,827,645	\$2,848,438	\$2,803,665	\$2,843,877	\$2,936,912	\$2,982,503	\$2,947,061
Median Price	\$ 2,650,000	\$ 3,050,000	\$ 2,450,000	\$ 2,650,000	\$ 2,647,500	\$ 2,650,000	\$ 2,650,000	\$ 2,895,000	\$ 2,800,000
Average Days on Market	231	306	284	277	271	226	155	146	130
% Volume Compared to Previous Year	84.23%	67.31%	113.45%	96.71%	98.43%	126.79%	175.56%	111.51%	74.99%
% ASP Compared to Previous Year	101.08%	112.18%	88.49%	100.74%	98.43%	101.43%	103.27%	101.55%	98.81%

March Annual YTD Summary - Sales \$5M +

	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	11	8	11	9	6	11	17	26	17
Total List Price	\$ 80,634,000	\$ 60,075,000	\$ 119,289,999	\$ 81,295,000	\$ 42,675,000	\$ 77,650,000	\$ 128,351,000	\$ 189,664,500	\$ 144,635,000
Told Sold Volume	\$ 72,720,000	\$ 51,390,000	\$ 97,497,000	\$ 71,340,000	\$ 38,450,000	\$ 70,135,000	\$ 120,646,000	\$ 176,706,022	\$ 135,786,000
List / Sell Ratio	90.19%	85.54%	81.73%	87.75%	90.10%	90.32%	94.00%	93.17%	93.88%
Average Sales Price	\$6,610,909	\$6,423,750	\$8,863,364	\$7,926,667	\$6,408,333	\$6,375,909	\$7,096,824	\$6,796,385	\$7,987,412
Median Price	\$ 5,500,000	\$ 6,000,000	\$ 5,722,000	\$ 6,690,000	\$ 6,600,000	\$ 5,650,000	\$ 5,850,000	\$ 6,377,000	\$ 7,200,000
Average Days on Market	300	145	257	163	248	172	241	206	182
% Volume Compared to Previous Year	69.86%	70.67%	189.72%	73.17%	53.90%	182.41%	172.02%	146.47%	76.84%
% ASP Compared to Previous Year	99.82%	97.17%	137.98%	89.43%	80.85%	99.49%	111.31%	95.77%	117.52%

March Annual YTD Summary - Overall Sales

	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	1363	1722	2599	2816	2746	2747	3215	3176	2561
Total List Price	\$ 925,393,779	\$ 705,238,986	\$ 1,054,810,477	\$ 1,088,422,025	\$ 1,083,681,966	\$ 1,209,296,287	\$ 1,643,226,681	\$ 1,790,048,279	\$ 1,496,894,143
Told Sold Volume	\$ 834,170,319	\$ 623,086,741	\$ 941,493,205	\$ 986,468,409	\$ 996,139,348	\$ 1,128,524,965	\$ 1,549,476,175	\$ 1,696,498,003	\$ 1,425,151,616
List / Sell Ratio	90.14%	88.35%	89.26%	90.63%	91.92%	93.32%	94.29%	94.77%	95.21%
Average Sales Price	\$612,011	\$361,839	\$362,252	\$350,308	\$362,760	\$410,821	\$481,952	\$534,162	\$556,482
Median Price	\$ 337,500	\$ 190,000	\$ 190,000	\$ 174,250	\$ 209,000	\$ 250,000	\$ 264,000	\$ 295,000	\$ 325,000
Average Days on Market	185	157	173	167	166	158	93	81	74
% Volume Compared to Previous Year	79.88%	74.70%	151.10%	104.78%	100.98%	113.29%	137.30%	109.49%	84.01%
% ASP Compared to Previous Year	84.85%	59.12%	100.11%	96.70%	103.55%	113.25%	117.31%	110.83%	104.18%

March Annual Rolling Totals Summary - Sales from \$0 - \$249,999										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	817	1291	3300	6145	6443	6354	6380	6115	5815	4398
Total List Price	\$ 168,029,611	\$ 263,396,051	\$ 545,467,653	\$ 862,432,262	\$ 903,980,066	\$ 922,044,389	\$ 978,592,468	\$ 1,011,747,289	\$ 1,017,087,484	\$ 820,937,335
Told Sold Volume	\$ 157,277,822	\$ 237,929,447	\$ 499,081,597	\$ 805,751,355	\$ 846,386,598	\$ 863,017,139	\$ 925,838,481	\$ 964,509,682	\$ 975,494,343	\$ 790,543,190
List / Sell Ratio	93.60%	90.33%	91.50%	93.43%	93.63%	93.60%	94.61%	95.33%	95.91%	96.30%
Average Sales Price	\$192,507	\$184,299	\$151,237	\$131,123	\$131,365	\$135,823	\$145,116	\$157,728	\$167,755	\$179,751
Average Days on Market	151	166	141	137	145	151	148	107	65	54
% Volume Compared to Previous Year	75.48%	151.28%	209.76%	161.45%	105.04%	101.96%	107.28%	104.18%	101.14%	81.04%
% ASP Compared to Previous Year	95.43%	95.74%	82.06%	86.70%	100.18%	103.39%	106.84%	108.69%	106.36%	107.15%

March Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	2512	2083	1873	2124	2116	2270	2803	3656	4430	4910
Total List Price	\$ 933,325,687	\$ 782,472,879	\$ 705,563,006	\$ 791,327,640	\$ 790,468,048	\$ 853,591,298	\$ 1,020,806,740	\$ 1,320,448,115	\$ 1,597,470,736	\$ 1,781,324,335
Told Sold Volume	\$ 884,605,525	\$ 721,411,547	\$ 641,401,430	\$ 724,537,662	\$ 730,048,703	\$ 789,760,604	\$ 957,927,389	\$ 1,257,724,966	\$ 1,530,203,339	\$ 1,712,290,100
List / Sell Ratio	94.78%	92.20%	90.91%	91.56%	92.36%	92.52%	93.84%	95.25%	95.79%	96.12%
Average Sales Price	\$352,152	\$346,333	\$342,446	\$341,119	\$345,014	\$347,912	\$341,751	\$344,017	\$345,418	\$348,735
Average Days on Market	137	175	188	195	184	185	177	121	81	71
% Volume Compared to Previous Year	56.32%	81.55%	88.91%	112.96%	100.76%	108.18%	121.29%	131.30%	121.66%	111.90%
% ASP Compared to Previous Year	113.50%	98.35%	98.88%	99.61%	101.14%	100.84%	98.23%	100.66%	100.41%	100.96%

March Annual Rolling Totals Summary - Sales from \$500,000 to 749,999										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	815	724	622	654	669	779	902	1152	1217	1378
Total List Price	\$ 520,636,619	\$ 472,243,119	\$ 413,993,046	\$ 432,198,125	\$ 441,697,787	\$ 507,784,837	\$ 579,938,208	\$ 731,801,263	\$ 761,431,038	\$ 864,611,365
Told Sold Volume	\$ 488,035,669	\$ 434,950,632	\$ 372,696,379	\$ 390,578,614	\$ 402,851,294	\$ 466,624,806	\$ 542,408,838	\$ 693,649,237	\$ 728,506,017	\$ 829,628,684
List / Sell Ratio	93.74%	92.10%	90.02%	90.37%	91.21%	91.89%	93.53%	94.79%	95.68%	95.95%
Average Sales Price	\$598,817	\$600,761	\$599,190	\$597,215	\$602,169	\$599,005	\$601,340	\$602,126	\$598,608	\$602,053
Average Days on Market	148	189	212	220	226	207	197	158	107	92
% Volume Compared to Previous Year	44.96%	89.12%	85.69%	104.80%	103.14%	115.83%	116.24%	127.88%	105.03%	113.88%
% ASP Compared to Previous Year	99.25%	100.32%	99.74%	99.67%	100.83%	99.47%	100.39%	100.13%	99.42%	100.58%

March Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	372	330	257	268	301	320	393	527	568	588
Total List Price	\$ 337,473,115	\$ 309,647,006	\$ 249,706,334	\$ 258,064,459	\$ 286,351,634	\$ 298,056,698	\$ 366,120,389	\$ 481,279,849	\$ 514,162,974	\$ 528,895,742
Told Sold Volume	\$ 317,373,934	\$ 280,272,077	\$ 218,931,151	\$ 228,100,256	\$ 257,658,579	\$ 271,522,183	\$ 338,655,091	\$ 451,715,963	\$ 488,700,548	\$ 505,119,806
List / Sell Ratio	94.04%	90.51%	87.68%	88.39%	89.98%	91.10%	92.50%	93.86%	95.05%	95.50%
Average Sales Price	\$853,156	\$849,309	\$851,872	\$851,120	\$856,009	\$848,507	\$861,718	\$857,146	\$860,388	\$859,047
Average Days on Market	162	206	224	248	241	214	217	172	116	99
% Volume Compared to Previous Year	45.89%	88.31%	78.11%	104.19%	112.96%	105.38%	124.72%	133.39%	108.19%	103.36%
% ASP Compared to Previous Year	99.43%	99.55%	100.30%	99.91%	100.57%	99.12%	101.56%	99.47%	100.38%	99.84%

March Annual Rolling Totals Summary - All Sales \$1M +

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	858	758	539	545	655	701	798	1035	1202	1204
Total List Price	\$ 2,015,198,390	\$ 1,828,019,985	\$ 1,342,769,387	\$ 1,388,214,112	\$ 1,579,287,374	\$ 1,651,108,565	\$ 1,843,402,008	\$ 2,410,699,989	\$ 2,916,165,821	\$ 2,944,334,751
Told Sold Volume	\$ 1,838,193,373	\$ 1,622,853,722	\$ 1,173,442,267	\$ 1,189,463,371	\$ 1,381,103,771	\$ 1,464,320,464	\$ 1,660,342,696	\$ 2,236,999,915	\$ 2,720,159,333	\$ 2,752,191,391
List / Sell Ratio	91.22%	88.73%	87.39%	85.68%	87.45%	88.69%	90.07%	92.79%	93.28%	93.47%
Average Sales Price	\$2,142,417	\$2,139,954	\$2,177,073	\$2,182,502	\$2,108,555	\$2,088,902	\$2,080,630	\$2,161,353	\$2,263,028	\$2,285,873
Average Days on Market	238	250	256	264	264	263	246	194	143	122
% Volume Compared to Previous Year	71.80%	882.43%	7.23%	101.37%	116.11%	106.03%	113.39%	134.73%	121.60%	101.18%
% ASP Compared to Previous Year	107.45%	998.85%	10.17%	100.25%	96.61%	99.07%	99.60%	103.88%	104.70%	101.01%

March Annual Rolling Totals Summary - Sales \$1M - \$2M

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	536	469	324	352	436	458	528	660	744	759
Total List Price	\$ 829,804,721	\$ 719,727,866	\$ 522,548,246	\$ 557,778,214	\$ 681,662,700	\$ 699,560,066	\$ 807,571,118	\$ 980,722,998	\$ 1,095,328,263	\$ 1,106,060,098
Told Sold Volume	\$ 754,580,962	\$ 644,201,061	\$ 458,156,021	\$ 478,351,131	\$ 595,103,460	\$ 627,253,807	\$ 731,885,881	\$ 908,271,416	\$ 1,021,017,934	\$ 1,038,044,624
List / Sell Ratio	90.93%	89.51%	87.68%	85.76%	87.30%	89.66%	90.63%	92.61%	93.22%	93.85%
Average Sales Price	\$1,407,800	\$1,373,563	\$1,414,062	\$1,358,952	\$1,364,916	\$1,369,550	\$1,386,148	\$1,376,169	\$1,372,336	\$1,367,648
Average Days on Market	197	237	241	239	250	259	236	196	135	109
% Volume Compared to Previous Year	62.52%	85.37%	71.12%	104.41%	124.41%	105.40%	116.68%	124.10%	112.41%	101.67%
% ASP Compared to Previous Year	102.99%	97.57%	102.95%	96.10%	100.44%	100.34%	101.21%	99.28%	99.72%	99.66%

March Annual Rolling Totals Summary - Sales \$2M - \$5M										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	284	242	186	167	189	215	239	326	376	365
Total List Price	\$ 893,375,669	\$ 760,181,119	\$ 611,283,141	\$ 568,363,899	\$ 616,245,674	\$ 708,073,499	\$ 777,136,890	\$ 1,035,936,992	\$ 1,179,582,058	\$ 1,162,323,653
Told Sold Volume	\$ 822,571,943	\$ 682,699,871	\$ 531,083,746	\$ 491,395,240	\$ 544,510,311	\$ 623,329,157	\$ 699,610,315	\$ 962,681,999	\$ 1,102,096,877	\$ 1,087,218,067
List / Sell Ratio	92.07%	89.81%	86.88%	86.46%	88.36%	88.03%	90.02%	92.93%	93.43%	93.54%
Average Sales Price	\$2,896,380	\$2,821,074	\$2,855,289	\$2,942,486	\$2,881,007	\$2,899,205	\$2,927,240	\$2,953,012	\$2,931,109	\$2,978,680
Average Days on Market	299	266	278	315	290	264	271	182	143	138
% Volume Compared to Previous Year	80.19%	83.00%	77.79%	92.53%	110.81%	114.48%	112.24%	137.60%	114.48%	98.65%
% ASP Compared to Previous Year	101.37%	97.40%	101.21%	103.05%	97.91%	100.63%	100.97%	100.88%	99.26%	101.62%

March Annual Rolling Totals Summary - Sales \$5M +										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	38	47	29	26	30	28	31	49	82	80
Total List Price	\$ 292,018,000	\$ 348,111,000	\$ 208,938,000	\$ 262,071,999	\$ 281,379,000	\$ 243,475,000	\$ 258,694,000	\$ 394,039,999	\$ 641,255,500	\$ 675,951,000
Told Sold Volume	\$ 261,040,468	\$ 315,929,582	\$ 184,202,500	\$ 219,717,000	\$ 241,490,000	\$ 213,737,500	\$ 228,846,500	\$ 366,046,500	\$ 597,044,522	\$ 626,928,700
List / Sell Ratio	89.39%	90.76%	88.16%	83.84%	85.82%	87.79%	88.46%	92.90%	93.11%	92.75%
Average Sales Price	\$6,869,486	\$6,721,906	\$6,351,810	\$8,450,654	\$8,049,667	\$7,633,482	\$7,382,145	\$7,470,337	\$7,281,031	\$7,836,609
Average Days on Market	349	296	282	279	297	304	232	246	210	176
% Volume Compared to Previous Year	79.74%	121.03%	58.30%	119.28%	109.91%	88.51%	107.07%	159.95%	163.11%	105.01%
% ASP Compared to Previous Year	88.14%	97.85%	94.49%	133.04%	95.25%	94.83%	96.71%	101.19%	97.47%	107.63%

March Annual Rolling Totals Summary - Overall Sales										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	5374	5186	6591	9736	10184	10424	11276	12485	13232	12478
Total List Price	\$ 3,974,663,422	\$ 3,655,779,040	\$ 3,257,499,426	\$ 3,732,236,598	\$ 4,001,784,909	\$ 4,232,585,787	\$ 4,788,859,813	\$ 5,955,976,505	\$ 6,806,318,053	\$ 6,940,103,528
Told Sold Volume	\$ 3,685,486,323	\$ 3,317,394,217	\$ 2,905,552,824	\$ 3,338,431,258	\$ 3,618,048,945	\$ 3,855,245,196	\$ 4,425,172,495	\$ 5,604,599,763	\$ 6,443,063,580	\$ 6,589,773,171
List / Sell Ratio	92.72%	90.74%	89.20%	89.45%	90.41%	91.08%	92.41%	94.10%	94.66%	94.95%
Average Sales Price	\$685,799	\$639,683	\$440,836	\$342,896	\$355,268	\$369,843	\$392,442	\$448,907	\$486,930	\$528,111
Average Days on Market	159	187	174	166	169	172	168	126	83	74
% Volume Compared to Previous Year	60.26%	90.01%	87.59%	114.90%	108.38%	106.56%	114.78%	126.65%	114.96%	102.28%
% ASP Compared to Previous Year	111.95%	93.28%	68.91%	77.78%	103.61%	104.10%	106.11%	114.39%	108.47%	108.46%

2016 NA BN ES YTD Snapshot by Month.xlsx - Jan

January Transactions	2007		2008		2009		2010		2011		2012		2013		2014		2015		2016	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	83	22.68%	100	26.81%	274	62.41%	450	63.11%	477	67.28%	446	62.38%	400	55.33%	439	47.56%	333	38.99%	239	30.21%
\$250,000 - \$499,999	129	35.25%	138	37.00%	98	22.32%	146	20.48%	133	18.76%	155	21.68%	190	26.28%	278	30.12%	289	33.84%	335	42.35%
\$500,000 - \$749,999	63	17.21%	47	12.60%	31	7.06%	55	7.71%	37	5.22%	52	7.27%	61	8.44%	85	9.21%	89	10.42%	94	11.88%
\$750,000 - \$999,999	30	8.20%	25	6.70%	6	1.37%	18	2.52%	13	1.83%	20	2.80%	27	3.73%	33	3.58%	51	5.97%	28	3.54%
\$1M - \$2M	39	10.66%	41	10.99%	19	4.33%	24	3.37%	28	3.95%	29	4.06%	28	3.87%	50	5.42%	57	6.67%	52	6.57%
\$2M - \$5M	16	4.37%	17	4.56%	10	2.28%	17	2.38%	18	2.54%	13	1.82%	16	2.21%	31	3.36%	28	3.28%	36	4.55%
Over \$5M	6	1.64%	5	1.34%	1	0.23%	3	0.42%	3	0.42%	0	0.00%	1	0.14%	7	0.76%	7	0.82%	7	0.88%
Total Over \$1M	61	16.67%	63	16.89%	30	6.83%	44	6.17%	49	6.91%	42	5.87%	45	6.22%	88	9.53%	92	10.77%	95	12.01%
TOTAL MARKET Number of Sales	366	100.00%	373	100.00%	439	100.00%	713	100.00%	709	100.00%	715	100.00%	723	100.00%	923	100.00%	854	100.00%	791	100.00%

January Sides	2007		2008		2009		2010		2011		2012		2013		2014		2015		2016	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	166	22.68%	200	26.81%	548	62.41%	900	63.11%	954	67.28%	892	62.38%	800	55.33%	878	47.56%	666	38.99%	478	30.21%
\$250,000 - \$499,999	258	35.25%	276	37.00%	196	22.32%	292	20.48%	266	18.76%	310	21.68%	380	26.28%	556	30.12%	578	33.84%	670	42.35%
\$500,000 - \$749,999	126	17.21%	94	12.60%	62	7.06%	110	7.71%	74	5.22%	104	7.27%	122	8.44%	170	9.21%	178	10.42%	188	11.88%
\$750,000 - \$999,999	60	8.20%	50	6.70%	12	1.37%	36	2.52%	26	1.83%	40	2.80%	54	3.73%	66	3.58%	102	5.97%	56	3.54%
\$1M - \$2M	78	10.66%	82	10.99%	38	4.33%	48	3.37%	56	3.95%	58	4.06%	56	3.87%	100	5.42%	114	6.67%	104	6.57%
\$2M - \$5M	32	4.37%	34	4.56%	20	2.28%	34	2.38%	36	2.54%	26	1.82%	32	2.21%	62	3.36%	56	3.28%	72	4.55%
Over \$5M	12	1.64%	10	1.34%	2	0.23%	6	0.42%	6	0.42%	0	0.00%	2	0.14%	14	0.76%	14	0.82%	14	0.88%
Total Over \$1M	122	16.67%	126	16.89%	60	6.83%	88	6.17%	96	6.91%	84	5.87%	90	6.22%	176	9.53%	184	10.77%	190	12.01%
TOTAL MARKET Number of Sides	732	100.00%	746	100.00%	878	100.00%	1426	100.00%	1418	100.00%	1430	100.00%	1446	100.00%	1846	100.00%	1708	100.00%	1582	100.00%

January YTD Transactions	2007		2008		2009		2010		2011		2012		2013		2014		2015		2016	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	83	22.68%	100	26.81%	274	62.41%	450	63.11%	477	67.28%	446	62.38%	400	55.33%	439	47.56%	333	38.99%	239	30.21%
\$250,000 - \$499,999	129	35.25%	138	37.00%	98	22.32%	146	20.48%	133	18.76%	155	21.68%	190	26.28%	278	30.12%	289	33.84%	335	42.35%
\$500,000 - \$749,999	63	17.21%	47	12.60%	31	7.06%	55	7.71%	37	5.22%	52	7.27%	61	8.44%	85	9.21%	89	10.42%	94	11.88%
\$750,000 - \$999,999	30	8.20%	25	6.70%	6	1.37%	18	2.52%	13	1.83%	20	2.80%	27	3.73%	33	3.58%	51	5.97%	28	3.54%
\$1M - \$2M	39	10.66%	41	10.99%	19	4.33%	24	3.37%	28	3.95%	29	4.06%	28	3.87%	50	5.42%	57	6.67%	52	6.57%
\$2M - \$5M	16	4.37%	17	4.56%	10	2.28%	17	2.38%	18	2.54%	13	1.82%	16	2.21%	31	3.36%	28	3.28%	36	4.55%
Over \$5M	6	1.64%	5	1.34%	1	0.23%	3	0.42%	3	0.42%	0	0.00%	1	0.14%	7	0.76%	7	0.82%	7	0.88%
Total Over \$1M	61	16.67%	63	16.89%	30	6.83%	44	6.17%	49	6.91%	42	5.87%	45	6.22%	88	9.53%	92	10.77%	95	12.01%
TOTAL MARKET Number of Sales	366	100.00%	373	100.00%	439	100.00%	713	100.00%	709	100.00%	715	100.00%	723	100.00%	923	100.00%	854	100.00%	791	100.00%

January YTD Sides	2007		2008		2009		2010		2011		2012		2013		2014		2015		2016	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	166	22.68%	200	26.81%	548	62.41%	900	63.11%	954	67.28%	892	62.38%	800	55.33%	878	47.56%	666	38.99%	478	30.21%
\$250,000 - \$499,999	258	35.25%	276	37.00%	196	22.32%	292	20.48%	266	18.76%	310	21.68%	380	26.28%	556	30.12%	578	33.84%	670	42.35%
\$500,000 - \$749,999	126	17.21%	94	12.60%	62	7.06%	110	7.71%	74	5.22%	104	7.27%	122	8.44%	170	9.21%	178	10.42%	188	11.88%
\$750,000 - \$999,999	60	8.20%	50	6.70%	12	1.37%	36	2.52%	26	1.83%	40	2.80%	54	3.73%	66	3.58%	102	5.97%	56	3.54%
\$1M - \$2M	78	10.66%	82	10.99%	38	4.33%	48	3.37%	56	3.95%	58	4.06%	56	3.87%	100	5.42%	114	6.67%	104	6.57%
\$2M - \$5M	32	4.37%	34	4.56%	20	2.28%	34	2.38%	36	2.54%	26	1.82%	32	2.21%	62	3.36%	56	3.28%	72	4.55%
Over \$5M	12	1.64%	10	1.34%	2	0.23%	6	0.42%	6	0.42%	0	0.00%	2	0.14%	14	0.76%	14	0.82%	14	0.88%
Total Over \$1M	122	16.67%	126	16.89%	60	6.83%	88	6.17%	96	6.91%	84	5.87%	90	6.22%	176	9.53%	184	10.77%	190	12.01%
TOTAL MARKET Number of Sides	732	100.00%	746	100.00%	878	100.00%	1426	100.00%	1418	100.00%	1430	100.00%	1446	100.00%	1846	100.00%	1708	100.00%	1582	100.00%

February Transactions	2007		2008		2009		2010		2011		2012		2013		2014		2015		2016	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	71	18.35%	126	30.29%	348	63.39%	491	64.44%	526	62.32%	523	62.41%	503	55.21%	443	46.98%	380	41.53%	247	33.61%
\$250,000 - \$499,999	169	43.67%	155	37.26%	119	21.68%	170	22.31%	188	22.27%	170	20.29%	239	26.23%	281	29.80%	326	35.63%	292	39.73%
\$500,000 - \$749,999	45	11.63%	56	13.46%	32	5.83%	45	5.91%	55	6.52%	75	8.95%	70	7.68%	79	8.38%	76	8.31%	82	11.16%
\$750,000 - \$999,999	24	6.20%	14	3.37%	20	3.64%	21	2.76%	33	3.91%	18	2.15%	33	3.62%	43	4.56%	41	4.48%	29	3.95%
\$1M - \$2M	49	12.66%	39	9.38%	17	3.10%	27	3.41%	29	3.44%	33	3.94%	43	4.72%	52	5.51%	51	5.57%	60	8.16%
\$2M - \$5M	25	6.46%	23	5.53%	12	2.19%	26	0.92%	11	1.30%	18	2.15%	21	2.31%	40	4.24%	32	3.50%	19	2.59%
Over \$5M	4	1.03%	3	0.72%	1	0.18%	2	0.26%	2	0.24%	1	0.12%	2	0.22%	5	0.53%	9	0.98%	6	0.82%
Total Over \$1M	78	20.16%	65	15.63%	30	5.46%	35	4.59%	42	4.98%	52	6.21%	66	7.24%	97	10.29%	92	10.05%	85	11.56%
TOTAL MARKET Number of Sales	387	100.00%	416	100.00%	549	100.00%	762	100.00%	844	100.00%	838	100.00%	911	100.00%	943	100.00%	915	100.00%	735	100.00%

February Sides	2007		2008		2009		2010		2011		2012		2013		2014		2015		2016	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	142	18.35%	252	30.29%	696	63.39%	982	64.44%	1052	62.32%	1046	62.41%	1006	55.21%	886	46.98%	760	41.53%	494	33.61%
\$250,000 - \$499,999	338	43.67%	310	37.26%	238	21.68%	340	22.31%	376	22.27%	340	20.29%	478	26.23%	562	29.80%	652	35.63%	584	39.73%
\$500,000 - \$749,999	90	11.63%	112	13.46%	64	5.83%	90	5.91%	110	6.52%	150	8.95%	140	7.68%	158	8.38%	152	8.31%	164	11.16%
\$750,000 - \$999,999	48	6.20%	28	3.37%	40	3.64%	42	2.76%	66	3.91%	36	2.15%	66	3.62%	86	4.56%	82	4.48%	58	3.95%
\$1M - \$2M	98	12.66%	78	9.38%	34	3.10%	52	3.41%	58	3.44%	66	3.94%	86	4.72%	104	5.51%	102	5.57%	120	8.16%
\$2M - \$5M	50	6.46%	46	5.53%	24.0	2.19%	42	1.30%	22	1.30%	36	2.15%	42	2.31%	80	4.24%	64	3.50%	38	2.59%
Over \$5M	8	1.03%	6	0.72%	2	0.18%	4	0.26%	4	0.24%	2	0.12%	4	0.22%	10	0.53%	18	0.98%	12	0.82%
Total Over \$1M	156	20.16%	130	15.63%	60	5.46%	70	4.59%	84	4.98%	104	6.21%	132	7.24%	194	10.29%	184	10.05%	170	11.56%
TOTAL MARKET Number of Sides	774	100.00%	832	100.00%	1098	100.00%	1524	100.00%	1688	100.00%	1676	100.00%	1822	100.00%	1886	100.00%	1830	100.00%	1470	100.00%

February YTD Transactions	2007		2008		2009		2010		2011		2012		2013		2014		2015		2016	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	154	20.45%	226	28.64%	622	62.96%	941	63.80%	1003	64.58%	969	62.40%	903	55.26%	882	47.27%	713	40.31%	486	31.85%
\$250,000 - \$499,999	298	39.58%	293	37.14%	217	21.96%	316	21.42%	321	20.67%	325	20.93%	429	26.25%	559	29.96%	615	34.77%	627	41.09%
\$500,000 - \$749,999	108	14.34%	103	13.05%	63	6.38%	100	6.78%	92	5.92%	127	8.18%	131	8.02%	164	8.79%	165	9.33%	176	11.53%
\$750,000 - \$999,999	54	7.17%	39	4.94%	26	2.63%	39	2.64%	46	2.96%	38	2.45%	60	3.67%	76	4.07%	92	5.20%	57	3.74%
\$1M - \$2M	88	11.69%	80	10.14%	36	3.64%	50	3.39%	57	3.67%	62	3.99%	71	4.35%	102	5.47%	108	6.11%	112	7.34%
\$2M - \$5M	41	5.44%	40	5.07%	22	2.23%	24	1.63%	29	1.87%	31	2.00%	37	2.26%	71	3.80%	60	3.39%	55	3.60%
Over \$5M	10	1.33%	8	1.01%	2	0.20%	5	0.34%	5	0.32%	1	0.06%	3	0.18%	12	0.64%	16	0.90%	13	0.85%
Total Over \$1M	130	18.46%	128	16.22%	60	6.07%	79	5.36%	91	5.86%	94	6.05%	111	6.79%	185	9.91%	184	10.40%	180	11.80%
TOTAL MARKET Number of Sales	753	100.00%	789	100.00%	988	100.00%	1475	100.00%	1553	100.00%	1553	100.00%	1634	100.00%	1866	100.00%	1769	100.00%	1526	100.00%

February YTD Sides	2007		2008		2009		2010		2011		2012		2013		2014		2015		2016	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	308	20.45%	452	28.64%	1244	62.96%	1882	63.80%	2006	64.58%	1938	62.40%	1806	55.26%	1764	47.27%	1426	40.31%	972	31.85%
\$250,000 - \$499,999	596	39.58%	586	37.14%	434	21.96%	632	21.42%	642	20.67%	650	20.93%	858	26.25%	1118	29.96%	1230	34.77%	1254	41.09%
\$500,000 - \$749,999	216	14.34%	206	13.05%	126	6.38%	200	6.78%	184	5.92%	254	8.18%	262	8.02%	328	8.79%	330	9.33%	352	11.53%
\$750,000 - \$999,999	108	7.17%	78	4.94%	52	2.63%	78	2.64%	92	2.96%	76	2.45%	120	3.67%	152	4.07%	184	5.20%	114	3.74%
\$1M - \$2M	176	11.69%	160	10.14%	72	3.64%	100	3.39%	114	3.67%	124	3.99%	142	4.35%	204	5.47%	216	6.11%	224	7.34%
\$2M - \$5M	82	5.44%	80	5.07%	44	2.23%	48	1.63%	58	1.87%	62	2.00%	74	2.26%	142	3.80%	120	3.39%	110	3.60%
Over \$5M	20	1.33%	16	1.01%	4	0.20%	10	0.34%	10	0.32%	2	0.06%	6	0.18%	24	0.64%	32	0.90%	26	0.85%
Total Over \$1M	278	18.46%	256	16.22%	120	6.07%	158	5.36%	182	5.86%	188	6.05%	222	6.79%	370	9.91%	368	10.40%	360	11.80%
TOTAL MARKET Number of Sides	1506	100.00%	1578	100.00%	1976	100.00%	2950	100.00%	3106	100.00%	3106	100.00%	3268	100.00%	3732	100.00%	3538	100.00%	3052	100.00%

March Transactions	2007		2008		2009		2010		2011		2012		2013		2014		2015		2016	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	109	18.96%	198	34.49%	478	65.12%	692	61.57%	804	63.66%	670	56.16%	548	49.24%	614	45.52%	551	39.16%	353	34.11%
\$250,000 - \$499,999	239	41.57%	206	35.89%	148	20.16%	248	22.06%	255	20.19%	281	23.55%	334	30.01%	410	30.39%	521	37.03%	393	37.97%
\$500,000 - \$749,999	81	14.09%	79	13.76%	51	6.95%	83	7.38%	83	6.57%	117	9.81%	101	9.07%	140	10.38%	120	8.53%	124	11.98%
\$750,000 - \$999,999	44	7.65%	25	4.36%	13	1.77%	29	2.58%	36	2.85%	48	4.02%	40	3.59%	58	4.30%	69	4.90%	68	6.57%
\$1M - \$2M	61	10.61%	38	6.62%	21	2.86%	40	3.56%	62	4.91%	55	4.61%	59	5.30%	91	6.75%	84	5.97%	63	6.09%
\$2M - \$5M	37	6.43%	25	4.36%	17	2.32%	26	2.31%	19	1.50%	17	1.42%	23	2.07%	31	2.30%	52	3.70%	30	2.90%
Over \$5M	4	0.70%	3	0.52%	6	0.82%	6	0.53%	4	0.32%	5	0.42%	8	0.72%	5	0.37%	10	0.71%	4	0.39%
Total Over \$1M	102	17.74%	66	11.50%	44	5.99%	72	6.41%	85	6.73%	77	6.45%	90	8.09%	127	9.41%	146	10.38%	97	9.37%
TOTAL MARKET Number of Sales	575	100.00%	574	100.00%	734	100.00%	1124	100.00%	1263	100.00%	1193	100.00%	1113	100.00%	1349	100.00%	1407	100.00%	1035	100.00%

March Sides	2007		2008		2009		2010		2011		2012		2013		2014		2015		2016	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	218	18.96%	396	34.49%	956	65.12%	1384	61.57%	1608	63.66%	1340	56.16%	1096	49.24%	1228	45.52%	1102	39.16%	706	34.11%
\$250,000 - \$499,999	478	41.57%	412	35.89%	296	20.16%	496	22.06%	510	20.19%	562	23.55%	668	30.01%	820	30.39%	1042	37.03%	786	37.97%
\$500,000 - \$749,999	162	14.09%	158	13.76%	102	6.95%	166	7.38%	166	6.57%	234	9.81%	202	9.07%	280	10.38%	240	8.53%	248	11.98%
\$750,000 - \$999,999	88	7.65%	50	4.36%	26	1.77%	58	2.58%	72	2.85%	96	4.02%	80	3.59%	116	4.30%	138	4.90%	136	6.57%
\$1M - \$2M	122	10.61%	76	6.62%	42	2.86%	80	3.56%	124	4.91%	110	4.61%	118	5.30%	182	6.75%	168	5.97%	126	6.09%
\$2M - \$5M	74	6.43%	50	4.36%	34	2.32%	52	2.31%	38	1.50%	34	1.42%	46	2.30%	62	2.30%	104	3.70%	60	2.90%
Over \$5M	8	0.70%	6	0.52%	12	0.82%	12	0.53%	8	0.32%	10	0.42%	16	0.72%	10	0.37%	20	0.71%	8	0.39%
Total Over \$1M	204	17.74%	132	11.50%	88	5.99%	144	6.41%	170	6.73%	154	6.45%	180	8.09%	254	9.41%	292	10.38%	194	9.37%
TOTAL MARKET Number of Sides	1150	100.00%	1148	100.00%	1468	100.00%	2248	100.00%	2526	100.00%	2386	100.00%	2226	100.00%	2698	100.00%	2814	100.00%	2070	100.00%

March YTD Transactions	2007		2008		2009		2010		2011		2012		2013		2014		2015		2016	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	263	19.80%	424	31.11%	1100	63.88%	1633	62.83%	1807	64.17%	1639	59.69%	1451	52.82%	1496	46.53%	1264	39.80%	839	32.76%
\$250,000 - \$499,999	537	40.44%	499	36.61%	365	21.20%	564	21.70%	576	20.45%	606	22.07%	763	27.78%	969	30.14%	1136	35.77%	1020	39.83%
\$500,000 - \$749,999	189	14.23%	182	13.35%	114	6.62%	183	7.04%	175	6.21%	244	8.89%	232	8.45%	304	9.46%	285	8.97%	300	11.71%
\$750,000 - \$999,999	98	7.38%	64	4.70%	39	2.26%	68	2.62%	82	2.91%	86	3.13%	100	3.64%	134	4.17%	161	5.07%	125	4.88%
\$1M - \$2M	149	11.22%	118	8.66%	57	3.31%	90	3.46%	119	4.23%	117	4.26%	130	4.73%	193	6.00%	192	6.05%	175	6.83%
\$2M - \$5M	78	5.87%	65	4.77%	39	2.26%	50	1.92%	48	1.70%	48	1.75%	60	2.18%	102	3.17%	112	3.53%	85	3.32%
Over \$5M	14	1.05%	11	0.81%	8	0.46%	11	0.42%	9	0.32%	6	0.22%	11	0.40%	17	0.53%	26	0.82%	17	0.66%
Total Over \$1M	241	18.15%	194	14.23%	104	6.04%	151	5.81%	176	6.25%	171	6.23%	201	7.32%	312	9.70%	330	10.39%	277	10.82%
TOTAL MARKET Number of Sales	1328	100.00%	1363	100.00%	1722	100.00%	2599	100.00%	2816	100.00%	2746	100.00%	2747	100.00%	3215	100.00%	3176	100.00%	2561	100.00%

March YTD Sides	2007		2008		2009		2010		2011		2012		2013		2014		2015		2016	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	526	19.80%	848	31.11%	2200	63.88%	3266	62.83%	3614	64.17%	3278	59.69%	2902	52.82%	2992	46.53%	2528	39.80%	1678	32.76%
\$250,000 - \$499,999	1074	40.44%	998	36.61%	730	21.20%	1128	21.70%	1152	20.45%	1212	22.07%	1526	27.78%	1938	30.14%	2272	35.77%	2040	39.83%
\$500,000 - \$749,999	378	14.23%	364	13.35%	228	6.62%	366	7.04%	350	6.21%	488	8.89%	464	8.45%	608	9.46%	570	8.97%	600	11.71%
\$750,000 - \$999,999	196	7.38%	128	4.70%	78	2.26%	136	2.62%	164	2.91%	172	3.13%	200	3.64%	268	4.17%	322	5.07%	250	4.88%
\$1M - \$2M	298	11.22%	236	8.66%	114	3.31%	180	3.46%	238	4.23%	234	4.26%	260	4.73%	386	6.00%	384	6.05%	350	6.83%
\$2M - \$5M	156	5.87%	130	4.77%	78	2.26%	100	1.92%	96	1.70%	96	1.75%	120	2.18%	204	3.17%	224	3.53%	170	3.32%
Over \$5M	28	1.05%	22	0.81%	16	0.46%	22	0.42%	18	0.32%	12	0.22%	22	0.40%	34	0.53%	52	0.82%	34	0.66%
Total Over \$1M	482	18.15%	388	14.23%	208	6.04%	302	5.81%	352	6.25%	342	6.23%	402	7.32%	624	9.70%	660	10.39%	554	10.82%
TOTAL MARKET Number of Sides	2656	100.00%	2726	100.00%	3444	100.00%	5198	100.00%	5632	100.00%	5492	100.00%	5494	100.00%	6430	100.00%	6352	100.00%	5122	100.00%

Naples Areas Only								
Closed Units								
Year Mth	A	B	C	D	E	F	G	Grand Total
2016-01		183	251	74	26	41	31	612
2016-02		191	198	63	22	50	16	546
2016-03		265	280	99	55	52	29	784
2016-04		0	0	0	0	0	0	0
2016-05		0	0	0	0	0	0	0
2016-06		0	0	0	0	0	0	0
2016-07		0	0	0	0	0	0	0
2016-08		0	0	0	0	0	0	0
2016-09		0	0	0	0	0	0	0
2016-10		0	0	0	0	0	0	0
2016-11		0	0	0	0	0	0	0
2016-12		0	0	0	0	0	0	0
Total Units		639	729	236	103	143	76	1942
Closed Volume								
Year Mth	A	B	C	D	E	F	G	Grand Total
2016-01	\$ 33,504,939	\$ 87,478,804	\$ 45,036,726	\$ 23,184,000	\$ 56,878,750	\$ 91,489,000	\$ 54,152,000	\$ 391,724,219
2016-02	\$ 32,599,518	\$ 69,352,412	\$ 37,314,230	\$ 18,848,301	\$ 68,097,934	\$ 50,202,921	\$ 48,309,000	\$ 324,724,316
2016-03	\$ 48,688,988	\$ 97,372,604	\$ 59,711,553	\$ 46,590,258	\$ 73,836,424	\$ 84,330,000	\$ 27,525,000	\$ 438,054,827
2016-04	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2016-05	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2016-06	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2016-07	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2016-08	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2016-09	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2016-10	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2016-11	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2016-12	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Volume	\$ 114,793,445	\$ 254,203,820	\$ 142,062,509	\$ 88,622,559	\$ 198,813,108	\$ 226,021,921	\$ 129,986,000	\$ 1,154,503,362

Bonita Estero Areas Only								
Closed Units								
Year Mth	A	B	C	D	E	F	G	Grand Total
2016-01		56	84	20	2	11	5	179
2016-02		56	94	19	7	10	3	189
2016-03		88	113	25	13	11	1	251
2016-04		0	0	0	0	0	0	0
2016-05		0	0	0	0	0	0	0
2016-06		0	0	0	0	0	0	0
2016-07		0	0	0	0	0	0	0
2016-08		0	0	0	0	0	0	0
2016-09		0	0	0	0	0	0	0
2016-10		0	0	0	0	0	0	0
2016-11		0	0	0	0	0	0	0
2016-12		0	0	0	0	0	0	0
Total Units		200	291	64	22	32	9	619
Closed Volume								
Year Mth	A	B	C	D	E	F	G	Grand Total
2016-01	\$ 10,465,774	\$ 29,682,091	\$ 12,309,795	\$ 1,600,000	\$ 14,942,500	\$ 12,990,023	\$ 5,800,000	\$ 87,790,183
2016-02	\$ 10,854,147	\$ 32,552,383	\$ 11,335,280	\$ 6,061,340	\$ 13,544,639	\$ 8,688,235	\$ -	\$ 83,036,024
2016-03	\$ 17,017,613	\$ 40,263,934	\$ 14,747,500	\$ 10,910,500	\$ 14,082,500	\$ 2,800,000	\$ -	\$ 99,822,047
2016-04	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2016-05	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2016-06	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2016-07	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2016-08	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2016-09	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2016-10	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2016-11	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2016-12	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Volume	\$ 38,337,534	\$ 102,498,408	\$ 38,392,575	\$ 18,571,840	\$ 42,569,639	\$ 24,478,258	\$ 5,800,000	\$ 270,648,254

Combined Naples - Bonita - Estero Markets								
Closed Units								
Year Mth	A	B	C	D	E	F	G	Grand Total
2016-01		239	335	94	28	52	36	791
2016-02		247	292	82	29	60	19	735
2016-03		353	393	124	68	63	30	1035
2016-04		0	0	0	0	0	0	0
2016-05		0	0	0	0	0	0	0
2016-06		0	0	0	0	0	0	0
2016-07		0	0	0	0	0	0	0
2016-08		0	0	0	0	0	0	0
2016-09		0	0	0	0	0	0	0
2016-10		0	0	0	0	0	0	0
2016-11		0	0	0	0	0	0	0
2016-12		0	0	0	0	0	0	0
Total Units		839	1020	300	125	175	85	2561
Closed Volume								
Year Mth	A	B	C	D	E	F	G	Grand Total
2016-01	43,970,713	117,160,895	57,346,521	24,784,000	71,821,250	104,479,023	59,952,000	479,514,402
2016-02	43,453,665	101,904,795	48,649,510	24,909,641	81,642,573	58,891,156	48,309,000	407,760,340
2016-03	65,706,601	137,636,538	74,459,053	57,500,758	87,918,924	87,130,000	27,525,000	537,876,874
2016-04	0	0	0	0	0	0	0	0
2016-05	0	0	0	0	0	0	0	0
2016-06	0	0	0	0	0	0	0	0
2016-07	0	0	0	0	0	0	0	0
2016-08	0	0	0	0	0	0	0	0
2016-09	0	0	0	0	0	0	0	0
2016-10	0	0	0	0	0	0	0	0
2016-11	0	0	0	0	0	0	0	0
2016-12	0	0	0	0	0	0	0	0
Total Volume	153,130,979	356,702,228	180,455,084	107,194,399	241,382,747	250,500,179	135,786,000	1,425,151,616

2016 NA-BN-ES Price Categories.xlsx
 Twelve Month Rolling Average Report 0-250

12 Month Rolling Average Report - Sales Between \$0 - \$249,999 - Naples and Bonita Sales Reported By NABOR														
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM		Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-15	333	\$58,351,940	\$56,251,823	96.40%	\$ 174,000	\$168,924	19080	399,391	57		\$983,169,785	\$165,489	5941	67
Feb-15	380	\$67,746,742	\$64,961,928	95.89%	\$ 173,000	\$170,952	24776	391,140	65		\$977,688,196	\$166,330	5878	67
Mar-15	551	\$100,382,592	\$96,456,166	96.09%	\$ 175,000	\$175,057	32733	376,231	59		\$975,494,343	\$167,755	5815	65
Apr-15	578	\$106,593,166	\$102,355,331	96.02%	\$ 176,750	\$177,085	33969	354,592	59		\$961,140,473	\$169,066	5685	62
May-15	488	\$91,812,170	\$88,103,003	95.96%	\$ 180,000	\$180,539	29326	336,669	60		\$941,268,426	\$170,798	5511	61
Jun-15	427	\$78,565,288	\$75,579,161	96.20%	\$ 180,000	\$177,000	23763	321,361	56		\$926,632,127	\$171,758	5395	60
Jul-15	382	\$69,417,174	\$66,884,875	96.35%	\$ 180,000	\$175,091	19568	312,953	51		\$916,430,035	\$172,521	5312	59
Aug-15	365	\$68,154,185	\$65,807,073	96.56%	\$ 180,000	\$180,293	19453	304,157	53		\$905,185,522	\$173,440	5219	58
Sep-15	382	\$71,660,529	\$69,122,920	96.46%	\$ 180,000	\$180,950	19899	299,360	52		\$904,423,869	\$174,700	5177	58
Oct-15	343	\$63,520,431	\$61,183,934	96.32%	\$ 180,000	\$178,379	19001	292,186	55		\$889,657,790	\$175,579	5067	58
Nov-15	273	\$52,133,569	\$50,219,369	96.33%	\$ 181,325	\$183,954	14041	282,636	51		\$874,274,029	\$176,478	4954	57
Dec-15	321	\$60,381,639	\$58,156,545	96.31%	\$ 182,000	\$181,173	15461	271,070	48		\$855,082,128	\$177,293	4823	56
Jan-16	239	\$45,425,399	\$43,970,713	96.80%	\$ 185,500	\$183,978	11931	263,921	50		\$842,801,018	\$178,220	4729	56
Feb-16	247	\$44,930,427	\$43,453,665	96.71%	\$ 180,000	\$175,926	13762	252,907	56		\$821,292,755	\$178,697	4596	55
Mar-16	353	\$68,343,358	\$65,706,601	96.14%	\$ 188,500	\$186,138	19277	239,451	55		\$790,543,190	\$179,751	4398	54
Apr-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	205,482	#DIV/0!		\$688,187,859	\$180,154	3820	54
May-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	176,156	#DIV/0!		\$600,084,856	\$180,097	3332	53
Jun-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	152,393	#DIV/0!		\$524,505,695	\$180,553	2905	52
Jul-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	132,825	#DIV/0!		\$457,620,820	\$181,380	2523	53
Aug-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	113,372	#DIV/0!		\$391,813,747	\$181,563	2158	53
Sep-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	93,473	#DIV/0!		\$322,690,827	\$181,695	1776	53
Oct-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	74,472	#DIV/0!		\$261,506,893	\$182,489	1433	52
Nov-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	60,431	#DIV/0!		\$211,287,524	\$182,144	1160	52
Dec-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	44,970	#DIV/0!		\$153,130,979	\$182,516	839	54

12 Month Rolling Average Report - Sales Between \$250,000 - \$499,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-15	289	\$ 104,175,851	\$99,963,685	95.96%	\$337,000	\$345,895	24691	354,604	85	\$1,471,678,941	\$344,333	4274	83
Feb-15	326	\$ 117,089,107	\$112,088,176	95.73%	\$335,000	\$343,829	25768	355,171	79	\$1,487,747,696	\$344,466	4319	82
Mar-15	521	\$ 187,651,039	\$180,221,200	96.04%	\$334,500	\$345,914	39081	359,091	75	\$1,530,203,339	\$345,418	4430	81
Apr-15	621	\$ 227,991,359	\$218,097,282	95.66%	\$335,000	\$351,203	42235	360,496	68	\$1,591,918,820	\$345,994	4601	78
May-15	527	\$ 192,885,056	\$185,440,233	96.14%	\$335,000	\$351,879	36337	359,800	69	\$1,634,415,239	\$346,421	4718	76
Jun-15	500	\$ 182,642,155	\$175,796,172	96.25%	\$336,000	\$351,592	34066	354,291	68	\$1,666,147,107	\$346,464	4809	74
Jul-15	424	\$ 150,456,725	\$144,250,456	95.88%	\$335,000	\$340,213	31511	357,318	74	\$1,685,186,650	\$346,248	4867	73
Aug-15	367	\$ 133,620,732	\$128,265,775	95.99%	\$335,000	\$349,498	29048	360,174	79	\$1,701,647,084	\$346,497	4911	73
Sep-15	394	\$ 142,936,216	\$137,565,430	96.24%	\$335,000	\$349,151	28963	368,366	74	\$1,740,349,571	\$347,306	5011	74
Oct-15	339	\$ 121,662,934	\$117,348,603	96.45%	\$335,000	\$346,161	23342	367,177	69	\$1,738,396,441	\$347,749	4999	73
Nov-15	316	\$ 114,369,449	\$109,933,670	96.12%	\$335,000	\$347,891	23026	371,574	73	\$1,756,899,936	\$348,039	5048	74
Dec-15	402	\$ 144,142,699	\$138,890,251	96.36%	\$335,000	\$345,498	27416	365,484	68	\$1,747,860,933	\$347,764	5026	73
Jan-16	335	\$121,938,126	\$117,160,895	96.08%	\$ 339,500	\$349,734	24092	364,885	72	\$1,765,058,143	\$348,000	5072	72
Feb-16	292	\$106,067,530	\$101,904,795	96.08%	\$ 340,000	\$348,989	21180	360,297	73	\$1,754,874,762	\$348,328	5038	72
Mar-16	393	\$142,611,354	\$137,636,538	96.51%	\$ 340,000	\$350,220	28992	350,208	74	\$1,712,290,100	\$348,735	4910	71
Apr-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	307,973	#DIV/0!	\$1,494,192,818	\$348,378	4289	72
May-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	271,636	#DIV/0!	\$1,308,752,585	\$347,887	3762	72
Jun-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	237,570	#DIV/0!	\$1,132,956,413	\$347,320	3262	73
Jul-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	206,059	#DIV/0!	\$988,705,957	\$348,381	2838	73
Aug-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	177,011	#DIV/0!	\$860,440,182	\$348,215	2471	72
Sep-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	148,048	#DIV/0!	\$722,874,752	\$348,038	2077	71
Oct-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	124,706	#DIV/0!	\$605,526,149	\$348,404	1738	72
Nov-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	101,680	#DIV/0!	\$495,592,479	\$348,518	1422	72
Dec-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	74,264	#DIV/0!	\$356,702,228	\$349,708	1020	73

12 Month Rolling Average Report - Sales Between \$500,000 - \$749,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Tot DOM	12 Mnth Total DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-15	89	\$55,857,400	\$53,364,267	95.54%	\$592,500	\$599,599	7,128	136,677	80	\$742,642,475	\$598,905	1240	110
Feb-15	76	\$47,345,699	\$45,655,634	96.43%	\$590,000	\$600,732	8,823	137,251	116	\$740,068,822	\$598,277	1237	111
Mar-15	120	\$75,260,060	\$72,281,760	96.04%	\$589,000	\$602,348	10,297	129,790	86	\$728,506,017	\$598,608	1217	107
Apr-15	177	\$111,054,394	\$105,991,947	95.44%	\$585,000	\$598,825	16,216	132,045	92	\$755,528,687	\$598,202	1263	105
May-15	157	\$99,945,574	\$95,722,555	95.77%	\$589,000	\$609,698	13,323	128,630	85	\$764,331,625	\$599,006	1276	101
Jun-15	152	\$95,535,461	\$91,900,468	96.20%	\$589,500	\$604,608	14,690	130,970	97	\$778,588,857	\$599,837	1298	101
Jul-15	104	\$95,535,461	\$62,687,300	65.62%	\$590,000	\$602,763	8,585	130,569	83	\$799,033,026	\$600,325	1331	98
Aug-15	98	\$60,951,060	\$58,642,004	96.21%	\$590,000	\$598,388	8,301	127,909	85	\$802,833,909	\$600,474	1337	96
Sep-15	96	\$58,956,414	\$56,552,128	95.92%	\$586,500	\$589,085	12,236	131,169	127	\$812,420,053	\$599,572	1355	97
Oct-15	90	\$57,005,577	\$54,916,156	96.33%	\$589,000	\$610,180	7,475	130,363	83	\$810,627,505	\$600,020	1351	96
Nov-15	80	\$50,919,433	\$49,051,379	96.33%	\$590,000	\$613,142	7,721	126,883	97	\$810,417,274	\$601,646	1347	94
Dec-15	124	\$76,126,343	\$73,709,663	96.83%	\$589,000	\$594,433	10,661	125,456	86	\$820,475,261	\$601,963	1363	92
Jan-16	94	\$59,671,271	\$57,346,521	96.10%	\$ 605,498	\$610,069	7835	126,163	83	\$824,457,515	\$602,674	1368	92
Feb-16	82	\$50,742,579	\$48,649,510	95.88%	\$ 600,000	\$593,287	9428	126,768	115	\$827,451,391	\$602,221	1374	92
Mar-16	124	\$78,127,629	\$74,459,053	95.30%	\$ 595,000	\$600,476	10141	126,612	82	\$829,628,684	\$602,053	1378	92
Apr-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	110,396	#DIV/0!	\$723,636,737	\$602,529	1201	92
May-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	97,073	#DIV/0!	\$627,914,182	\$601,450	1044	93
Jun-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	82,383	#DIV/0!	\$536,013,714	\$600,912	892	92
Jul-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	73,798	#DIV/0!	\$473,326,414	\$600,668	788	94
Aug-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	65,497	#DIV/0!	\$414,684,410	\$600,992	690	95
Sep-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	53,261	#DIV/0!	\$358,132,282	\$602,916	594	90
Oct-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	45,786	#DIV/0!	\$303,216,126	\$601,619	504	91
Nov-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	38,065	#DIV/0!	\$254,164,747	\$599,445	424	90
Dec-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	27,404	#DIV/0!	\$180,455,084	\$601,517	300	91

2016 NA-BN-ES Price Categories.xlsx
 Twelve Month Rolling Average Report 750-1M

12 Month Rolling Average Report - Sales Between \$750,000 - \$999,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-15	51	\$46,317,906	\$44,315,224	95.68%	\$ 870,000	\$868,926	5,530	68,018	108	\$478,607,277	\$856,185	559	122
Feb-15	41	\$38,054,981	\$35,941,782	94.45%	\$ 875,000	\$876,629	4,832	67,076	118	\$477,805,609	\$857,820	557	120
Mar-15	69	\$62,323,314	\$59,568,839	95.58%	\$ 869,900	\$863,317	7,513	65,826	109	\$488,700,548	\$860,388	568	116
Apr-15	83	\$76,266,838	\$72,492,192	95.05%	\$ 870,875	\$873,400	8,423	66,040	101	\$503,267,910	\$864,721	582	113
May-15	86	\$76,467,504	\$73,428,691	96.03%	\$ 865,000	\$853,822	8,750	65,558	102	\$508,196,899	\$862,813	589	111
Jun-15	53	\$48,289,577	\$45,849,000	94.95%	\$ 865,000	\$865,075	5,239	65,979	99	\$509,078,673	\$864,310	589	112
Jul-15	41	\$36,929,139	\$35,251,636	95.46%	\$ 865,000	\$859,796	4,354	65,515	106	\$513,209,825	\$862,538	595	110
Aug-15	30	\$27,139,229	\$25,941,765	95.59%	\$ 865,000	\$864,726	2,587	62,390	86	\$501,656,713	\$861,953	582	107
Sep-15	40	\$35,023,960	\$33,469,900	95.56%	\$ 860,000	\$836,748	4,664	64,553	117	\$511,248,613	\$860,688	594	109
Oct-15	35	\$30,942,421	\$29,849,923	96.47%	\$ 859,000	\$852,855	2,717	63,139	78	\$508,323,035	\$861,564	590	107
Nov-15	42	\$38,352,005	\$36,255,501	94.53%	\$ 860,000	\$863,226	4,079	63,640	97	\$523,222,636	\$861,981	607	105
Dec-15	53	\$47,722,226	\$45,386,799	95.11%	\$ 858,722	\$856,355	6,441	65,129	122	\$537,751,252	\$861,781	624	104
Jan-16	28	\$25,896,600	\$24,784,000	95.70%	\$ 875,000	\$885,143	1890	61,489	68	\$518,220,028	\$862,263	601	102
Feb-16	29	\$26,082,839	\$24,909,641	95.50%	\$ 875,000	\$858,953	3163	59,820	109	\$507,187,887	\$861,100	589	102
Mar-16	68	\$59,783,404	\$57,500,758	96.18%	\$ 850,000	\$845,599	5816	58,123	86	\$505,119,806	\$859,047	588	99
Apr-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	49,700	#DIV/0!	\$432,627,614	\$856,688	505	98
May-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	40,950	#DIV/0!	\$359,198,923	\$857,277	419	98
Jun-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	35,711	#DIV/0!	\$313,349,923	\$856,147	366	98
Jul-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	31,357	#DIV/0!	\$278,098,287	\$855,687	325	96
Aug-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	28,770	#DIV/0!	\$252,156,522	\$854,768	295	98
Sep-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	24,106	#DIV/0!	\$218,686,622	\$857,595	255	95
Oct-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	21,389	#DIV/0!	\$188,836,699	\$858,349	220	97
Nov-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	17,310	#DIV/0!	\$152,581,198	\$857,198	178	97
Dec-16	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	10,869	#DIV/0!	\$107,194,399	\$857,555	125	87

12 Month Rolling Average Report - Sales in Excess of \$1 M - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	12 Month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-15	92	\$ 216,043,971	\$ 203,275,919	94.09%	\$ 1,537,500	\$ 2,209,521	13,797	170,774	150	\$ 2,619,258,716	\$ 2,204,763	1188	144
Feb-15	92	\$ 250,392,621	\$ 234,516,580	93.66%	\$ 1,665,000	\$ 2,549,093	15,526	172,377	169	\$ 2,618,494,667	\$ 2,213,436	1183	146
Mar-15	146	\$ 363,055,056	\$ 337,635,020	93.00%	\$ 1,750,000	\$ 2,312,569	16,913	171,329	116	\$ 2,720,159,333	\$ 2,263,028	1202	143
Apr-15	164	\$ 376,506,668	\$ 352,761,771	93.69%	\$ 1,695,000	\$ 2,150,986	18,845	167,244	115	\$ 2,717,457,524	\$ 2,275,928	1194	140
May-15	159	\$ 405,551,730	\$ 380,772,047	93.89%	\$ 1,663,350	\$ 2,394,793	16,478	156,541	104	\$ 2,733,518,138	\$ 2,295,145	1191	131
Jun-15	110	\$ 259,188,327	\$ 244,464,510	94.32%	\$ 1,650,000	\$ 2,222,405	14,674	153,905	133	\$ 2,730,608,066	\$ 2,304,311	1185	130
Jul-15	94	\$ 252,419,517	\$ 237,486,426	94.08%	\$ 1,650,000	\$ 2,526,451	12,912	158,017	137	\$ 2,806,725,207	\$ 2,317,692	1211	130
Aug-15	85	\$ 187,308,346	\$ 172,611,273	92.15%	\$ 1,640,000	\$ 2,030,721	9,049	158,248	106	\$ 2,825,484,569	\$ 2,295,276	1231	129
Sep-15	83	\$ 220,721,594	\$ 203,902,695	92.38%	\$ 1,636,250	\$ 2,456,659	11,309	161,403	136	\$ 2,887,145,614	\$ 2,307,870	1251	129
Oct-15	64	\$ 189,931,523	\$ 171,716,393	90.41%	\$ 1,640,000	\$ 2,683,069	7,767	159,115	121	\$ 2,893,403,597	\$ 2,312,873	1251	127
Nov-15	75	\$ 199,528,934	\$ 186,783,272	93.61%	\$ 1,650,000	\$ 2,490,444	11,597	162,210	155	\$ 2,922,045,019	\$ 2,328,323	1255	129
Dec-15	93	\$ 185,904,485	\$ 174,024,078	93.61%	\$ 1,650,000	\$ 1,871,227	11,382	160,249	122	\$ 2,899,949,984	\$ 2,307,041	1257	127
Jan-16	95	\$ 249,629,440	\$ 236,252,273	94.64%	\$ 1,712,500	\$ 2,486,866	11,260	157,712	119	\$ 2,932,926,338	\$ 2,327,719	1260	125
Feb-16	85	\$ 200,728,923	\$ 188,842,729	94.08%	\$ 1,610,000	\$ 2,221,679	9,818	152,004	116	\$ 2,887,252,487	\$ 2,304,272	1253	121
Mar-16	97	\$ 216,915,264	\$ 202,573,924	93.39%	\$ 1,625,000	\$ 2,088,391	11,906	146,997	123	\$ 2,752,191,391	\$ 2,285,873	1204	122
Apr-16	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	-	128,152	#DIV/0!	\$ 2,399,429,620	\$ 2,307,144	1040	123
May-16	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	-	111,674	#DIV/0!	\$ 2,018,657,573	\$ 2,291,325	881	127
Jun-16	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	-	97,000	#DIV/0!	\$ 1,774,193,063	\$ 2,301,158	771	126
Jul-16	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	-	84,088	#DIV/0!	\$ 1,536,706,637	\$ 2,269,877	677	124
Aug-16	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	-	75,039	#DIV/0!	\$ 1,364,095,364	\$ 2,304,215	592	127
Sep-16	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	-	63,730	#DIV/0!	\$ 1,160,192,669	\$ 2,279,357	509	125
Oct-16	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	-	55,963	#DIV/0!	\$ 988,476,276	\$ 2,221,295	445	126
Nov-16	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	-	44,366	#DIV/0!	\$ 801,693,004	\$ 2,166,738	370	120
Dec-16	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	-	32,984	#DIV/0!	\$ 627,668,926	\$ 2,265,953	277	119

HISTORY OF LISTINGS TAKEN

Price Category	March 2007 Listings Taken			March 2008 Listings Taken			March 2009 Listings Taken		
	Bonita/Estero	Naples	All	Bonita	Naples	All	Bonita/Estero	Naples	All
0-249,999	100	260	360	63	240	303	175	811	986
250,000-499,999	309	859	1168	73	165	238	88	215	303
500,000-749,999	89	327	416	16	48	64	18	59	77
750,000-999,999	34	166	200	11	21	32	9	19	28
1,000,000-1,999,999	30	188	218	10	38	48	7	34	41
2,000,000-4,999,999	21	79	100	0	23	23	4	21	25
5,000,000 and over	0	11	11	0	5	5	0	6	6
Totals	583	1890	2473	173	540	713	301	1165	1466

Price Category	MARCH 2010 Listings Taken			MARCH 2011 Listings Taken			March 2012 Listings Taken		
	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	214	853	1067	231	757	988	187	662	849
250,000-499,999	134	418	552	136	376	512	124	341	465
500,000-749,999	38	139	177	42	117	159	43	126	169
750,000-999,999	19	86	105	19	69	88	12	56	68
1,000,000-1,999,999	15	120	135	12	84	96	21	77	98
2,000,000-4,999,999	8	45	53	9	42	51	4	63	67
5,000,000 and over	0	10	10	0	8	8	0	8	8
Totals	428	1671	2099	449	1453	1902	391	1333	1724

Price Category	MARCH 2013 Listings Taken			MARCH 2014 Listings Taken			March 2015 Listings Taken		
	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	160	607	767	143	554	697	120	439	559
250,000-499,999	142	343	485	145	388	533	209	547	756
500,000-749,999	39	134	173	43	166	209	52	211	263
750,000-999,999	24	66	90	15	62	77	20	93	113
1,000,000-1,999,999	19	78	97	19	107	126	31	141	172
2,000,000-4,999,999	5	43	48	6	39	45	6	68	74
5,000,000 and over	0	10	10	0	18	18	0	13	13
Totals	389	1281	1670	371	1334	1705	438	1512	1950

Price Category	March 2016 Listings Taken			March 2017 Listings Taken			March 2018 Listings Taken		
	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All	Bonita	Naples	All
0-249,999	106	392	498	0	0	0	0	0	0
250,000-499,999	245	583	828	0	0	0	0	0	0
500,000-749,999	61	225	286	0	0	0	0	0	0
750,000-999,999	27	119	146	0	0	0	0	0	0
1,000,000-1,999,999	16	128	144	0	0	0	0	0	0
2,000,000-4,999,999	6	83	89	0	0	0	0	0	0
5,000,000 and over	2	26	28	0	0	0	0	0	0
Totals	463	1556	2019	0	0	0	0	0	0

COMPARATIVE March Listings Taken TOTALS												
Price Range	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
0-249,999	360	632	1225	1067	988	849	767	697	559	498	0	0
250,000-499,999	1168	1316	637	552	512	465	485	533	756	828	0	0
500,000-749,999	416	405	224	177	159	169	173	209	263	286	0	0
750,000-999,999	200	219	110	105	88	68	90	77	113	146	0	0
1M-2M	218	241	146	135	96	98	97	126	172	144	0	0
2M-5M	100	113	86	53	51	67	48	45	74	89	0	0
5M+	11	29	20	10	8	8	10	18	13	28	0	0
Totals	2473	2955	2448	2099	1902	1724	1670	1705	1950	2019	0	0

COMPARATIVE ROLLING TOTALS OF Listings Taken DURING THE PAST YEAR												
Price Range	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
0-249,999	1273	1961	10356	11336	11802	9741	9072	7710	6417	4771	0	0
250,000-499,999	3013	2689	7906	5996	5456	5100	5269	5568	6892	7421	0	0
500,000-749,999	506	713	2696	1938	1876	1709	1752	1816	2100	3060	0	0
750,000-999,999	422	413	1383	1165	975	909	888	879	1013	1298	0	0
1M-2M	498	587	1627	1386	1228	1120	1137	1152	1332	1636	0	0
2M-5M	294	323	965	730	622	526	551	560	729	1034	0	0
5M+	47	80	204	127	112	118	118	136	170	220	0	0
Totals	6053	6766	25137	22678	22071	19223	18787	17821	18653	19440	0	0

COMPARATIVE YEAR TO DATE TOTALS OF Listings Taken THROUGH CURRENT MONTH												
Price Range	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
0-249,999	1093	1980	3207	3097	3019	2667	2596	2290	1744	1154	0	0
250,000-499,999	4192	3609	2093	1781	1559	1515	1741	1842	2325	2372	0	0
500,000-749,999	1617	1147	778	576	563	593	568	631	742	1303	0	0
750,000-999,999	774	594	434	361	314	261	298	308	347	576	0	0
1M-2M	766	695	532	488	370	372	350	458	514	764	0	0
2M-5M	342	319	330	248	193	175	190	213	291	475	0	0
5M+	50	72	76	37	29	35	32	54	53	97	0	0
Totals	8834	8416	7450	6588	6047	5618	5775	5796	6016	6741	0	0

HISTORY OF LISTINGS PENDED

Price Category	March 2007 PENDED SALES			March 2008 PENDED SALES			March 2009 PENDED SALES		
	Bonita	Naples	All	Bonita	Naples	All	Bonita/Este	Naples	All
0-249,999	3	105	108	63	240	303	175	811	986
250,000-499,999	80	273	353	73	165	238	88	215	303
500,000-749,999	32	97	129	16	48	64	18	59	77
750,000-999,999	11	49	60	11	21	32	9	19	28
1,000,000-1,999,999	11	63	74	10	38	48	7	34	41
2,000,000-4,999,999	6	42	48	0	23	23	4	21	25
5,000,000 and over	2	11	13	0	5	5	0	6	6
Totals	145	640	785	173	540	713	301	1165	1466

Price Category	MARCH 2010 PENDED SALES			MARCH 2011 PENDED SALES			March 2012 PENDED SALES		
	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All	Bonita/Este	Naples	All
0-249,999	242	936	1178	264	992	1256	197	820	1017
250,000-499,999	103	312	415	124	306	430	99	320	419
500,000-749,999	19	104	123	33	104	137	26	107	133
750,000-999,999	19	50	69	18	53	71	10	68	78
1,000,000-1,999,999	15	69	84	15	69	84	12	95	107
2,000,000-4,999,999	4	30	34	10	34	44	8	51	59
5,000,000 and over	0	3	3	0	4	4	0	8	8
Totals	402	1504	1906	464	1562	2026	352	1469	1821

Price Category	MARCH 2013 PENDED SALES			MARCH 2014 PENDED SALES			March 2015 PENDED SALES		
	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All	Bonita/Este	Naples	All
0-249,999	218	767	985	215	791	1006	162	636	798
250,000-499,999	130	375	505	214	437	651	222	621	843
500,000-749,999	48	119	167	51	157	208	50	198	248
750,000-999,999	17	58	75	18	82	100	29	98	127
1,000,000-1,999,999	10	102	112	17	125	142	23	143	166
2,000,000-4,999,999	5	47	52	7	75	82	7	70	77
5,000,000 and over	0	5	5	0	7	7	0	13	13
Totals	428	1473	1901	522	1674	2196	493	1779	2272

Price Category	March 2016 PENDED SALES			March 2017 PENDED SALES			March 2018 PENDED SALES		
	Bonita	Naples	All	Bonita	Naples	All	Bonita	Naples	All
0-249,999	118	432	550	0	0	0	0	0	0
250,000-499,999	195	495	690	0	0	0	0	0	0
500,000-749,999	40	167	207	0	0	0	0	0	0
750,000-999,999	23	85	108	0	0	0	0	0	0
1,000,000-1,999,999	20	108	128	0	0	0	0	0	0
2,000,000-4,999,999	4	63	67	0	0	0	0	0	0
5,000,000 and over	0	9	9	0	0	0	0	0	0
Totals	400	1359	1759	0	0	0	0	0	0

COMPARATIVE March PENDED SALES TOTALS												
Price Range	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
0-249,999	108	303	986	1178	1256	1017	985	1006	798	550	0	0
250,000-499,999	353	238	303	415	430	419	505	651	843	690	0	0
500,000-749,999	129	64	77	123	137	133	167	208	248	207	0	0
750,000-999,999	60	32	28	69	71	78	75	100	127	108	0	0
1M-2M	74	48	41	84	84	107	112	142	166	128	0	0
2M-5M	48	23	25	34	44	59	52	82	77	67	0	0
5M+	13	5	6	3	4	8	5	7	13	9	0	0
Totals	785	713	1466	1906	2026	1821	1901	2196	2272	1759	0	0

COMPARATIVE ROLLING TOTALS OF PENDED SALES DURING THE PAST YEAR												
Price Range	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
0-249,999	1053	1670	5776	10486	10364	8939	8609	8609	7852	5710	0	0
250,000-499,999	3382	2681	2703	3428	3070	3032	3784	5094	6391	6552	0	0
500,000-749,999	936	808	716	922	853	988	1172	1533	1683	1857	0	0
750,000-999,999	482	435	341	483	442	501	498	728	842	801	0	0
1M-2M	572	576	401	528	538	582	693	922	1062	1016	0	0
2M-5M	316	290	232	247	260	279	324	493	511	553	0	0
5M+	61	55	40	40	35	36	46	67	132	113	0	0
Totals	6802	6515	10209	16134	15562	14357	15126	17446	18473	16602	0	0

COMPARATIVE YEAR TO DATE TOTALS OF PENDED SALES THROUGH CURRENT MONTH												
Price Range	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
0-249,999	300	715	2343	3002	3367	2835	2535	2640	2147	1470	0	0
250,000-499,999	919	753	765	1041	1054	1109	1359	1712	2148	1811	0	0
500,000-749,999	309	221	174	308	319	381	434	560	574	565	0	0
750,000-999,999	178	109	81	159	162	187	189	277	316	257	0	0
1M-2M	218	158	110	193	206	225	288	368	413	332	0	0
2M-5M	130	77	63	97	109	118	126	209	211	192	0	0
5M+	30	15	11	14	11	12	21	28	48	31	0	0
Totals	2084	2048	3547	4814	5228	4867	4952	5794	5857	4658	0	0

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Units by Property Type-Geocode

Sum of Unit Count		Code							Grand Total
Ownership Desc	GEO AREA	A	B	C	D	E	F	G	
Condo	BN01 - Bonita Beach	8	18	21	1	1			49
	BN02 - West of US41 South of Bonita Bay	15	14						29
	BN04 - Bonita Bay	1	20	6	7	13	9		56
	BN05 - Pelican Landing and North	10	33	11	11	19	3		87
	BN06 - North Bonita East of US41	13	3						16
	BN07 - East of US41 North of Terry	24	8						32
	BN08 - East of US41 South of Terry	10	4						14
	BN09 - Spanish Wells	14	13						27
	BN10 - East of Old 41 South of Shangrila	7	6						13
	BN11 - South of Bonita Beach Road East of Old 41	14	15	4					33
	BN12 - East of I-75 South of City Line	32	42						74
	ES01 - Estero	26	28	6	4	1			65
	ES02 - Estero	41	8						49
	ES03 - Estero	22	34		1				57
	ES04 - The Brooks	15	70	1					86
	NA01 - N/O 111th Ave	18	55	16	17	30	9		145
	NA02 - Vanderbilt Beach Area	2	17	21	8	18	1		67
	NA03 - Naples Park Area		11	1		2			14
	NA04 - Pelican Bay Area		14	49	27	27	22	8	147
	NA05 - Crayton Rd Area	17	38	26	45	54	29	11	220
	NA06 - Olde Naples Area	1	32	21	9	20	14		97
	NA08 - Royal Harbor-Windstar Area	3	35	10	6	8	1		63
	NA09 - South Naples Area	52	40	18		2			112
	NA11 - N/O Immokalee Rd W/O 75	56	56	26	4	10	5		157
	NA12 - N/O Vanderbilt Bch Rd W/O 75	23	51	24	13	13			124
	NA13 - Pine Ridge Area	6	1			1			8
	NA14 - N/O Pine Ridge Rd and Vineyards	43	87	41	5				176
	NA15 - E/O 41 W/O Goodlette	12	8	4	4	5			33
	NA16 - S/O Pine Ridge Rd	88	71	9	14	4			186
	NA17 - N/O Davis Blvd	120	37						157
	NA18 - N/O Rattlesnake Hammock	131	54						185
	NA19 - Lely Area	55	100	12	1				168
	NA21 - N/O Immokalee Rd E/O 75	66	77	1					144
	NA22 - S/O Immokalee Rd W/O 951	12	44						56
	NA24 - Golden Gate City	11	1						12
	NA31 - S/O Immokalee Rd	11	26						37
	NA36 - East Collier N/O 75	6							6
	NA37 - East Collier S/O 75 E/O 951	9	38						47
	NA38 - South of US41 East of 951	37	119	27	2				185
	NA39 - South of US41 East SR92	19	5	2					26
	NA50 - East Collier S/O 75	3							3
Condo Total		1053	1333	357	179	228	93	19	3262

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Units by Property Type-Geocode

Sum of Unit Count		Code							Grand Total
Ownership Desc	GEO AREA	A	B	C	D	E	F	G	
Single Family	BN01 - Bonita Beach		1	4	5	9	6	1	26
	BN02 - West of US41 South of Bonita Bay	3	14	14	6	4	2	1	44
	BN04 - Bonita Bay		1	8	7	21	10	1	48
	BN05 - Pelican Landing and North		5	6	14	16	5		46
	BN06 - North Bonita East of US41	2	23	15	1				41
	BN07 - East of US41 North of Terry		10	3	1				14
	BN08 - East of US41 South of Terry	1	17	10	2	3			33
	BN09 - Spanish Wells		23	13					36
	BN10 - East of Old 41 South of Shangrila	6	35	12					53
	BN11 - South of Bonita Beach Road East of Old 41			9	4		1		14
	BN12 - East of I-75 South of City Line	2	53	21	5	3	1		85
	ES01 - Estero		22	6	3	9			40
	ES02 - Estero	10	94	15	1				120
	ES03 - Estero	2	82	38	23	4			149
	ES04 - The Brooks		7	13	14	19	1		54
	NA01 - N/O 111th Ave		9	11	14	16	17	4	71
	NA02 - Vanderbilt Beach Area				3	18	15	1	37
	NA03 - Naples Park Area		56	28	6				90
	NA04 - Pelican Bay Area				2	13	16	4	35
	NA05 - Crayton Rd Area		1	1	8	36	73	5	124
	NA06 - Olde Naples Area				3	9	55	17	84
	NA07 - Port Royal-Aqualane Area			1	1	4	26	64	96
	NA08 - Royal Harbor-Windstar Area	1	9	10	4	20	29		73
	NA09 - South Naples Area	15	35	17	12	6	2		87
	NA11 - N/O Immokalee Rd W/O 75		65	54	31	51	45	4	250
	NA12 - N/O Vanderbilt Bch Rd W/O 75		25	17	12	24	10	3	91
	NA13 - Pine Ridge Area				6	19	15	3	43
	NA14 - N/O Pine Ridge Rd and Vineyards		38	56	34	27	1		156
	NA15 - E/O 41 W/O Goodlette	1	35	14	3	6			59
	NA16 - S/O Pine Ridge Rd	1	30	38	26	30	37	14	176
	NA17 - N/O Davis Blvd	14	92	16	2	1	1		126
	NA18 - N/O Rattlesnake Hammock	3	38	36	8	2	3		90
	NA19 - Lely Area	5	38	50	18	30			141
	NA21 - N/O Immokalee Rd E/O 75	1	23	101	37	73	44	2	281
	NA22 - S/O Immokalee Rd W/O 951	2	71	66	14	11			164
	NA23 - S/O Pine Ridge Rd W/O 951	2	17	7	7	2	1		36
NA24 - Golden Gate City	21	14						35	
NA31 - S/O Immokalee Rd		26	14		1			41	
NA32 - S/O White Blvd	1					1		2	
NA33 - Corkscrew Area	1	1						2	
NA34 - E/O Wilson N/O GG Blvd	1	35						36	
NA36 - East Collier N/O 75	7	26	2	1				36	

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Units by Property Type-Geocode

Sum of Unit Count		Code							Grand Total
Ownership Desc	GEO AREA	A	B	C	D	E	F	G	
Single Family	NA37 - East Collier S/O 75 E/O 951		54	25	2	5			86
	NA38 - South of US41 East of 951	1	25	33	19	14	2		94
	NA39 - South of US41 East SR92	3	10	2	3	1			19
	NA41 - GGE 3-12		16	16	5				37
	NA42 - GGE 15, 27-28, 193-195	1	19	7					27
	NA43 - GGE 21-22, 36-38, 52-53, 59-60		21	6	2				29
	NA44 - GGE 16-20, 23-25	2	25	3	1				31
	NA45 - GGE 13-14, 48-51	1	12		1				14
	NA46 - GGE 39-47, 61-65	2	29	1	2				34
	NA47 - GGE 67-78	6	26	3					35
	NA48 - GGE 79-93	8	16	2					26
NA50 - East Collier S/O 75		2						2	
Single Family Total		126	1326	824	373	507	419	124	3699
Grand Total		1179	2659	1181	552	735	512	143	6961

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Volume by Property Type-Geocode

Sum of Listing Price		Code								
Ownership Desc	GEO AREA	A	B	C	D	E	F	G	Grand Total	
Condo	BN01 - Bonita Beach	\$ 1,728,100	\$ 6,319,900	\$ 12,542,500	\$ 780,000	\$ 1,500,000			\$ 22,870,500	
	BN02 - West of US41 South of Bonita Bay	\$ 3,255,300	\$ 4,698,999						\$ 7,954,299	
	BN04 - Bonita Bay	\$ 189,900	\$ 7,377,000	\$ 3,806,000	\$ 6,436,000	\$ 17,745,000	\$ 23,788,000		\$ 59,341,900	
	BN05 - Pelican Landing and North	\$ 1,297,000	\$ 12,537,298	\$ 6,722,800	\$ 9,689,640	\$ 24,752,280	\$ 12,785,000		\$ 67,784,018	
	BN06 - North Bonita East of US41	\$ 2,520,760	\$ 1,040,120						\$ 3,560,880	
	BN07 - East of US41 North of Terry	\$ 4,522,500	\$ 2,357,800						\$ 6,880,300	
	BN08 - East of US41 South of Terry	\$ 1,842,300	\$ 1,134,700						\$ 2,977,000	
	BN09 - Spanish Wells	\$ 3,086,000	\$ 3,828,990						\$ 6,914,990	
	BN10 - East of Old 41 South of Shangrila	\$ 1,004,500	\$ 1,692,600						\$ 2,697,100	
	BN11 - South of Bonita Beach Road East of Old 41	\$ 2,440,299	\$ 5,762,400	\$ 2,153,800					\$ 10,356,499	
	BN12 - East of I-75 South of City Line	\$ 6,287,954	\$ 12,772,241						\$ 19,060,195	
	ES01 - Estero	\$ 5,021,800	\$ 8,713,899	\$ 3,962,900	\$ 3,179,800	\$ 1,595,000			\$ 22,473,399	
	ES02 - Estero	\$ 8,683,700	\$ 2,302,600						\$ 10,986,300	
	ES03 - Estero	\$ 4,449,999	\$ 10,204,324		\$ 995,000				\$ 15,649,323	
	ES04 - The Brooks	\$ 3,303,400	\$ 24,402,676	\$ 525,000					\$ 28,231,076	
	NA01 - N/O 111th Ave	\$ 4,117,349	\$ 18,771,899	\$ 10,171,700	\$ 15,270,000	\$ 44,395,900	\$ 23,945,000		\$ 116,671,848	
	NA02 - Vanderbilt Beach Area	\$ 458,000	\$ 6,757,800	\$ 13,004,700	\$ 6,935,400	\$ 25,957,500	\$ 2,350,000		\$ 55,463,400	
	NA03 - Naples Park Area		\$ 4,459,400	\$ 579,000		\$ 3,040,000			\$ 8,078,400	
	NA04 - Pelican Bay Area		\$ 6,186,800	\$ 31,722,177	\$ 23,684,900	\$ 36,019,000	\$ 66,607,000	\$ 52,545,000	\$ 216,764,877	
	NA05 - Crayton Rd Area	\$ 3,582,600	\$ 14,308,629	\$ 15,962,177	\$ 39,765,098	\$ 76,978,399	\$ 86,045,900	\$ 96,635,000	\$ 333,277,803	
	NA06 - Olde Naples Area	\$ 239,900	\$ 11,375,900	\$ 13,048,795	\$ 7,770,000	\$ 30,914,900	\$ 35,860,000		\$ 99,209,495	
	NA08 - Royal Harbor-Windstar Area	\$ 678,400	\$ 13,626,890	\$ 5,642,800	\$ 5,010,900	\$ 11,468,999	\$ 2,400,000		\$ 38,827,989	
	NA09 - South Naples Area	\$ 8,440,980	\$ 14,356,827	\$ 10,566,014		\$ 2,249,000			\$ 35,612,821	
	NA11 - N/O Immokalee Rd W/O 75	\$ 12,044,048	\$ 19,001,568	\$ 16,399,300	\$ 3,325,140	\$ 14,701,900	\$ 14,595,000		\$ 80,066,956	
	NA12 - N/O Vanderbilt Bch Rd W/O 75	\$ 4,752,890	\$ 19,377,501	\$ 14,697,177	\$ 10,933,900	\$ 18,369,000			\$ 68,130,468	
	NA13 - Pine Ridge Area	\$ 1,265,700	\$ 350,000			\$ 1,200,000			\$ 2,815,700	
	NA14 - N/O Pine Ridge Rd and Vineyards	\$ 9,341,800	\$ 30,167,445	\$ 24,971,600	\$ 4,437,900				\$ 68,918,745	
	NA15 - E/O 41 W/O Goodlette	\$ 2,384,800	\$ 2,679,800	\$ 2,748,800	\$ 3,319,900	\$ 6,560,000			\$ 17,693,400	
	NA16 - S/O Pine Ridge Rd	\$ 16,075,199	\$ 24,289,799	\$ 5,572,300	\$ 11,972,800	\$ 5,025,500			\$ 62,935,598	
	NA17 - N/O Davis Blvd	\$ 21,349,360	\$ 10,691,400						\$ 32,040,760	
	NA18 - N/O Rattlesnake Hammock	\$ 24,008,299	\$ 17,461,988						\$ 41,470,287	
	NA19 - Lely Area	\$ 10,206,795	\$ 35,913,086	\$ 6,832,644	\$ 762,975				\$ 53,715,500	
	NA21 - N/O Immokalee Rd E/O 75	\$ 13,431,648	\$ 27,608,559	\$ 549,000					\$ 41,589,207	
	NA22 - S/O Immokalee Rd W/O 951	\$ 2,362,980	\$ 13,500,599						\$ 15,863,579	
	NA24 - Golden Gate City	\$ 1,166,500	\$ 285,000						\$ 1,451,500	
	NA31 - S/O Immokalee Rd	\$ 2,015,799	\$ 7,856,660						\$ 9,872,459	
	NA36 - East Collier N/O 75	\$ 982,490							\$ 982,490	
	NA37 - East Collier S/O 75 E/O 951	\$ 1,883,900	\$ 12,157,342						\$ 14,041,242	
	NA38 - South of US41 East of 951	\$ 7,778,889	\$ 44,586,796	\$ 15,844,790	\$ 1,659,900				\$ 69,870,375	
	NA39 - South of US41 East SR92	\$ 3,908,799	\$ 1,955,000	\$ 1,133,000					\$ 6,996,799	
	NA50 - East Collier S/O 75	\$ 542,899							\$ 542,899	
	Condo Total		\$ 202,653,536	\$ 462,872,235	\$ 219,159,074	\$ 155,929,253	\$ 322,472,378	\$ 268,375,900	\$ 149,180,000	\$ 1,780,642,376
	Single Family	BN01 - Bonita Beach		\$ 425,000	\$ 2,446,402	\$ 4,336,000	\$ 13,212,900	\$ 19,043,950	\$ 5,925,000	\$ 45,389,252
		BN02 - West of US41 South of Bonita Bay	\$ 691,400	\$ 5,798,699	\$ 8,468,400	\$ 5,165,900	\$ 4,648,000	\$ 4,794,000	\$ 7,000,000	\$ 36,566,399
		BN04 - Bonita Bay		\$ 429,900	\$ 4,896,700	\$ 6,439,000	\$ 31,120,000	\$ 30,054,150	\$ 5,550,000	\$ 78,489,750
		BN05 - Pelican Landing and North		\$ 2,087,800	\$ 3,928,800	\$ 11,974,399	\$ 20,757,772	\$ 13,940,000		\$ 52,688,771
		BN06 - North Bonita East of US41	\$ 488,000	\$ 8,332,399	\$ 8,748,700	\$ 955,000				\$ 18,524,099
		BN07 - East of US41 North of Terry		\$ 4,025,599	\$ 1,699,790	\$ 991,995				\$ 6,717,384
		BN08 - East of US41 South of Terry	\$ 249,900	\$ 5,706,280	\$ 5,763,700	\$ 1,925,000	\$ 3,989,000			\$ 17,633,880
		BN09 - Spanish Wells		\$ 9,840,999	\$ 7,089,190					\$ 16,930,189
BN10 - East of Old 41 South of Shangrila		\$ 1,331,800	\$ 12,815,900	\$ 6,592,999					\$ 20,740,699	
BN11 - South of Bonita Beach Road East of Old 41				\$ 5,177,400	\$ 3,389,800		\$ 3,300,000		\$ 11,867,200	
BN12 - East of I-75 South of City Line		\$ 445,800	\$ 21,232,299	\$ 12,399,794	\$ 4,162,900	\$ 3,907,900	\$ 3,250,000		\$ 45,398,693	
ES01 - Estero			\$ 7,686,100	\$ 3,750,400	\$ 2,754,900	\$ 12,366,000			\$ 26,557,400	
ES02 - Estero		\$ 2,304,600	\$ 36,381,863	\$ 9,681,324	\$ 850,000				\$ 49,217,787	
ES03 - Estero		\$ 470,800	\$ 33,925,231	\$ 22,918,092	\$ 20,458,299	\$ 4,890,000			\$ 82,662,422	

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Volume by Property Type-Geocode

Sum of Listing Price		Code							
Ownership Desc	GEO AREA	A	B	C	D	E	F	G	Grand Total
Single Family	ES04 - The Brooks	\$ 3,315,744	\$ 7,925,944	\$ 12,469,330	\$ 28,356,000	\$ 2,250,000			\$ 54,317,018
	NA01 - N/O 111th Ave	\$ 3,683,290	\$ 6,819,700	\$ 12,251,950	\$ 24,201,121	\$ 60,251,300	\$ 25,335,000		\$ 132,542,361
	NA02 - Vanderbilt Beach Area			\$ 2,993,500	\$ 28,677,000	\$ 46,631,899	\$ 12,500,000		\$ 90,802,399
	NA03 - Naples Park Area	\$ 21,084,700	\$ 17,256,000	\$ 5,649,250					\$ 43,989,950
	NA04 - Pelican Bay Area			\$ 1,898,900	\$ 19,852,000	\$ 47,428,000	\$ 68,690,000		\$ 137,868,900
	NA05 - Crayton Rd Area	\$ 499,000	\$ 724,900	\$ 7,670,500	\$ 52,537,400	\$ 237,691,949	\$ 32,040,000		\$ 331,163,749
	NA06 - Olde Naples Area			\$ 2,833,900	\$ 13,428,000	\$ 196,242,999	\$ 137,197,000		\$ 349,701,899
	NA07 - Port Royal-Aqualane Area		\$ 599,000	\$ 799,000	\$ 6,581,000	\$ 90,319,800	\$ 823,480,500		\$ 921,779,300
	NA08 - Royal Harbor-Windstar Area	\$ 215,000	\$ 3,474,800	\$ 6,497,700	\$ 3,484,000	\$ 30,682,878	\$ 96,915,000		\$ 141,269,378
	NA09 - South Naples Area	\$ 2,799,800	\$ 13,158,595	\$ 10,522,850	\$ 10,339,540	\$ 8,684,509	\$ 4,475,000		\$ 49,980,294
	NA11 - N/O Immokalee Rd W/O 75	\$ 26,296,597	\$ 33,571,434	\$ 26,575,470	\$ 72,569,800	\$ 150,818,780	\$ 22,439,900		\$ 332,271,981
	NA12 - N/O Vanderbilt Bch Rd W/O 75	\$ 10,779,974	\$ 10,274,500	\$ 9,727,800	\$ 35,243,000	\$ 30,105,000	\$ 22,640,000		\$ 118,770,274
	NA13 - Pine Ridge Area			\$ 5,410,999	\$ 27,423,899	\$ 47,241,000	\$ 23,379,000		\$ 103,454,898
	NA14 - N/O Pine Ridge Rd and Vineyards	\$ 15,929,400	\$ 34,924,998	\$ 29,529,500	\$ 37,529,000	\$ 2,125,000			\$ 120,037,898
	NA15 - E/O 41 W/O Goodlette	\$ 239,000	\$ 13,065,400	\$ 8,371,500	\$ 2,575,000	\$ 8,746,900			\$ 32,997,800
	NA16 - S/O Pine Ridge Rd	\$ 232,500	\$ 13,073,799	\$ 23,126,900	\$ 22,973,561	\$ 41,176,427	\$ 111,213,711	\$ 104,761,000	\$ 316,557,898
	NA17 - N/O Davis Blvd	\$ 2,968,400	\$ 36,004,998	\$ 9,399,000	\$ 1,539,000	\$ 1,365,000	\$ 2,199,999		\$ 53,476,397
	NA18 - N/O Rattlesnake Hammock	\$ 664,800	\$ 13,920,362	\$ 22,314,380	\$ 6,621,700	\$ 2,895,000	\$ 9,180,000		\$ 55,596,242
	NA19 - Lely Area	\$ 918,799	\$ 15,942,588	\$ 30,414,114	\$ 15,200,920	\$ 40,315,755			\$ 102,792,176
	NA21 - N/O Immokalee Rd E/O 75	\$ 169,900	\$ 10,394,630	\$ 62,385,670	\$ 32,095,198	\$ 109,306,338	\$ 131,700,370	\$ 16,300,000	\$ 362,352,106
	NA22 - S/O Immokalee Rd W/O 951	\$ 489,100	\$ 30,327,256	\$ 39,562,900	\$ 11,943,400	\$ 15,983,000			\$ 98,305,656
	NA23 - S/O Pine Ridge Rd W/O 951	\$ 489,900	\$ 6,547,901	\$ 4,156,800	\$ 6,382,299	\$ 2,785,000	\$ 3,900,000		\$ 24,261,900
	NA24 - Golden Gate City	\$ 4,787,500	\$ 3,848,800						\$ 8,636,300
	NA31 - S/O Immokalee Rd	\$ 10,845,752	\$ 8,185,350		\$ 1,749,000				\$ 20,780,102
	NA32 - S/O White Blvd	\$ 219,000				\$ 2,995,000			\$ 3,214,000
	NA33 - Corkscrew Area	\$ 179,000	\$ 275,000						\$ 454,000
	NA34 - E/O Wilson N/O GG Blvd	\$ 239,900	\$ 11,913,097						\$ 12,152,997
	NA36 - East Collier N/O 75	\$ 1,233,400	\$ 9,573,531	\$ 1,144,900	\$ 899,000				\$ 12,850,831
	NA37 - East Collier S/O 75 E/O 951		\$ 22,608,882	\$ 14,984,781	\$ 1,756,822	\$ 6,925,000			\$ 46,275,485
	NA38 - South of US41 East of 951	\$ 249,900	\$ 10,517,093	\$ 20,233,345	\$ 16,419,203	\$ 17,861,606	\$ 4,784,000		\$ 70,065,147
	NA39 - South of US41 East SR92	\$ 738,900	\$ 3,461,700	\$ 1,174,000	\$ 2,639,000	\$ 1,100,000			\$ 9,113,600
	NA41 - GGE 3-12		\$ 6,454,050	\$ 10,475,539	\$ 4,568,500				\$ 21,498,089
	NA42 - GGE 15, 27-28, 193-195	\$ 165,000	\$ 6,478,887	\$ 4,537,800					\$ 11,181,687
	NA43 - GGE 21-22, 36-38, 52-53, 59-60		\$ 7,901,697	\$ 3,761,399	\$ 1,815,990				\$ 13,479,086
	NA44 - GGE 16-20, 23-25	\$ 452,400	\$ 9,074,395	\$ 1,669,895	\$ 949,500				\$ 12,146,190
	NA45 - GGE 13-14, 48-51	\$ 229,000	\$ 4,086,999		\$ 949,000				\$ 5,264,999
	NA46 - GGE 39-47, 61-65	\$ 497,800	\$ 9,325,962	\$ 675,000	\$ 1,668,000				\$ 12,166,762
	NA47 - GGE 67-78	\$ 1,453,800	\$ 8,766,638	\$ 1,684,000					\$ 11,904,438
	NA48 - GGE 79-93	\$ 1,853,800	\$ 5,574,399	\$ 1,112,800					\$ 8,540,999
	NA50 - East Collier S/O 75		\$ 929,500						\$ 929,500
Single Family Total		\$ 27,468,899	\$ 517,823,485	\$ 502,048,790	\$ 326,032,925	\$ 730,866,205	\$ 1,352,850,907	\$ 1,307,237,400	\$ 4,764,328,611
Grand Total		\$ 230,122,435	\$ 980,695,720	\$ 721,207,864	\$ 481,962,178	\$ 1,053,338,583	\$ 1,621,226,807	\$ 1,456,417,400	\$ 6,544,970,987

John R. Wood Properties
 Active Listing Reports 2016 04 01.xlsx
 Active Listing Aging Report

Sum of Unit Count	Code							Grand
Year Mth	A	B	C	D	E	F	G	Total
2016-03	319	640	208	108	109	64	26	1474
2016-02	271	571	264	103	124	100	15	1448
2016-01	205	469	237	98	151	87	16	1263
2015-12	103	224	102	45	49	37	5	565
2015-11	81	203	100	45	67	46	13	555
2015-10	72	164	54	35	64	40	9	438
2015-09	36	87	41	22	19	24	4	233
2015-08	19	77	31	12	29	10	4	182
2015-07	9	44	27	11	33	12	5	141
2015-06	8	34	15	14	15	16	2	104
2015-05	14	33	19	7	9	8	7	97
2015-04	5	35	26	10	8	20	5	109
2015-03	12	15	13	8	16	9	4	77
2015-02	4	13	8	12	10	10	3	60
2015-01	9	15	6	6	9	11	4	60
2014-12	2	6	2		3	2	2	17
2014-11	2	4	5	4	3	3	3	24
2014-10		3	3	5	3		2	16
2014-09		2	1	2	4	3	1	13
2014-08	2	3	3		2		1	11
2014-07	2	4	2	1		1	2	12
2014-06	1		1			1		3
2014-05		3	4	2	2		1	12
2014-04			2		1	2		5
2014-03		1		1			1	3
2014-02	1		1				2	4
2014-01		1	1				2	4
2013-12	1		2		1	1		5
2013-11		1		1				2
2013-10						1	1	2
2013-09		1				1		2
2013-08		1				1	1	3
2013-04			1		1			2
2013-03							1	1
2013-02		1			1			2
2013-01					1			1
2012-12		1				1		2
2012-10			1					1
2012-08		1					1	2
2011-12					1			1
2011-06			1					1
2010-01		1						1
2009-02						1		1
2007-11		1						1
2007-08	1							1
Grand Total	1179	2659	1181	552	735	512	143	6961

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
GeoCode Active Stats

Market	(All)				
	Data				
GEO	Average of Listing Price	Minimum List Price	Max List Price	Total List Volume	Total Unit Count
BN01 -	\$910,130	\$199,900	\$5,925,000	\$68,259,752	75
BN02 -	\$609,873	\$181,900	\$7,000,000	\$44,520,698	73
BN04 -	\$1,325,304	\$189,900	\$5,550,000	\$137,831,650	104
BN05 -	\$905,810	\$84,900	\$4,995,000	\$120,472,789	133
BN06 -	\$387,456	\$139,000	\$955,000	\$22,084,979	57
BN07 -	\$295,602	\$109,900	\$991,995	\$13,597,684	46
BN08 -	\$438,529	\$119,900	\$1,595,000	\$20,610,880	47
BN09 -	\$378,495	\$165,000	\$595,000	\$23,845,179	63
BN10 -	\$355,118	\$65,000	\$589,000	\$23,437,799	66
BN11 -	\$472,845	\$115,900	\$3,300,000	\$22,223,699	47
BN12 -	\$405,402	\$114,900	\$3,250,000	\$64,458,888	159
ES01 -	\$466,960	\$99,900	\$1,695,000	\$49,030,799	105
ES02 -	\$356,237	\$172,500	\$850,000	\$60,204,087	169
ES03 -	\$477,241	\$169,900	\$1,450,000	\$98,311,745	206
ES04 -	\$589,629	\$174,500	\$2,250,000	\$82,548,094	140
NA01 -	\$1,153,769	\$199,500	\$6,950,000	\$249,214,209	216
NA02 -	\$1,406,402	\$209,000	\$12,500,000	\$146,265,799	104
NA03 -	\$500,657	\$254,900	\$1,545,000	\$52,068,350	104
NA04 -	\$1,948,537	\$349,000	\$28,990,000	\$354,633,777	182
NA05 -	\$1,931,516	\$79,900	\$17,995,000	\$664,441,552	344
NA06 -	\$2,480,173	\$239,900	\$14,500,000	\$448,911,394	181
NA07 -	\$9,601,868	\$599,000	\$59,990,000	\$921,779,300	96
NA08 -	\$1,324,245	\$199,900	\$4,995,000	\$180,097,367	136
NA09 -	\$430,116	\$49,900	\$2,250,000	\$85,593,115	199
NA11 -	\$1,013,118	\$144,900	\$5,995,000	\$412,338,937	407
NA12 -	\$869,306	\$147,900	\$9,850,000	\$186,900,742	215
NA13 -	\$2,083,737	\$179,000	\$8,980,000	\$106,270,598	51
NA14 -	\$569,147	\$159,900	\$2,125,000	\$188,956,643	332
NA15 -	\$550,991	\$125,000	\$1,850,000	\$50,691,200	92
NA16 -	\$1,048,325	\$26,000	\$12,000,000	\$379,493,496	362
NA17 -	\$302,181	\$82,000	\$2,199,999	\$85,517,157	283
NA18 -	\$352,969	\$92,000	\$3,395,000	\$97,066,529	275
NA19 -	\$506,497	\$99,900	\$1,875,000	\$156,507,676	309
NA21 -	\$950,450	\$159,900	\$8,900,000	\$403,941,313	425
NA22 -	\$518,951	\$125,080	\$1,950,000	\$114,169,235	220
NA23 -	\$673,942	\$240,000	\$3,900,000	\$24,261,900	36
NA24 -	\$214,634	\$80,000	\$299,900	\$10,087,800	47
NA31 -	\$392,982	\$154,500	\$1,749,000	\$30,652,561	78
NA32 -	\$1,607,000	\$219,000	\$2,995,000	\$3,214,000	2
NA33 -	\$227,000	\$179,000	\$275,000	\$454,000	2
NA34 -	\$337,583	\$239,900	\$425,000	\$12,152,997	36
NA36 -	\$329,365	\$38,500	\$899,000	\$13,833,321	42
NA37 -	\$453,509	\$155,000	\$1,595,000	\$60,316,727	133
NA38 -	\$501,561	\$82,000	\$2,395,000	\$139,935,522	279
NA39 -	\$358,009	\$119,900	\$1,100,000	\$16,110,399	45
NA41 -	\$581,029	\$250,000	\$990,000	\$21,498,089	37
NA42 -	\$414,137	\$165,000	\$725,000	\$11,181,687	27
NA43 -	\$464,796	\$250,000	\$916,990	\$13,479,086	29
NA44 -	\$391,813	\$204,900	\$949,500	\$12,146,190	31
NA45 -	\$376,071	\$229,000	\$949,000	\$5,264,999	14
NA46 -	\$357,846	\$247,900	\$869,000	\$12,166,762	34
NA47 -	\$340,127	\$234,900	\$585,000	\$11,904,438	35
NA48 -	\$328,500	\$213,500	\$597,900	\$8,540,999	26
NA50 -	\$294,480	\$152,999	\$479,500	\$1,472,399	5
Grand Total	\$940,234	\$26,000	\$59,990,000	\$6,544,970,987	6961

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Active Units - Select Companies

Company Name	Code Data														Total Units	Total % Units
	A		B		C		D		E		F		G			
	Units	% Units	Units	% Units	Units	% Units	Units	% Units	Units	% Units	Units	% Units	Units	% Units		
AMERIVEST	22	1.87%	35	1.32%	30	2.54%	9	1.63%	10	1.36%	6	1.17%	1	0.70%	113	1.62%
BERKSHIRE HATHAWAY FLORIDA	54	4.58%	111	4.17%	60	5.08%	18	3.26%	34	4.63%	24	4.69%	2	1.40%	303	4.35%
COLDWELL BANKER	37	3.14%	93	3.50%	28	2.37%	18	3.26%	17	2.31%	10	1.95%	2	1.40%	205	2.94%
DOWNING FRYE	107	9.08%	286	10.76%	128	10.84%	68	12.32%	89	12.11%	41	8.01%	5	3.50%	724	10.40%
FORREST		0.00%	1	0.04%		0.00%	1	0.18%	1	0.14%	1	0.20%	4	2.80%	8	0.11%
GULF COAST INTERNATIONAL PROP		0.00%	3	0.11%	1	0.08%	3	0.54%	14	1.90%	17	3.32%	15	10.49%	53	0.76%
JOHN R WOOD	103	8.74%	257	9.67%	176	14.90%	59	10.69%	134	18.23%	100	19.53%	23	16.08%	852	12.24%
Keller Williams Elite	28	2.37%	43	1.62%	19	1.61%	12	2.17%	19	2.59%	6	1.17%		0.00%	127	1.82%
NAPLES REALTY SERVICES	10	0.85%	23	0.86%	7	0.59%	5	0.91%	3	0.41%	2	0.39%		0.00%	50	0.72%
PREMIER SOTHEBYS	31	2.63%	140	5.27%	80	6.77%	84	15.22%	96	13.06%	112	21.88%	45	31.47%	588	8.45%
PREMIERE PLUS REALTY COMPANY	99	8.40%	243	9.14%	72	6.10%	35	6.34%	36	4.90%	16	3.13%	4	2.80%	505	7.25%
ROYAL SHELL REAL ESTATE	12	1.02%	59	2.22%	32	2.71%	14	2.54%	17	2.31%	5	0.98%	3	2.10%	142	2.04%
X-Other	672	57.00%	1356	51.00%	547	46.32%	223	40.40%	260	35.37%	165	32.23%	27	18.88%	3250	46.69%
#N/A	4	0.34%	9	0.34%	1	0.08%	3	0.54%	5	0.68%	7	1.37%	12	8.39%	41	0.59%
Grand Total	1179	100.00%	2659	100.00%	1181	100.00%	552	100.00%	735	100.00%	512	100.00%	143	100.00%	6961	100.00%

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Active Volume -Select Companies

Market	(All)																
	Data																
	A		B		C		D		E		F		G		Total Sum of Listing Price		Total % Volume
Company Name	Sum of Listing Price	% Volume	Sum of Listing Price	% Volume	Sum of Listing Price	% Volume	Sum of Listing Price	% Volume	Sum of Listing Price	% Volume	Sum of Listing Price	% Volume	Sum of Listing Price	% Volume			
AMERIVEST	\$4,358,699	1.89%	\$13,210,299	1.35%	\$17,704,380	2.45%	\$7,935,799	1.65%	\$14,780,000	1.40%	\$20,678,000	1.28%	\$5,950,000	0.41%	\$84,617,177	1.29%	
BERKSHIRE HATHAWAY FLORIDA	\$10,780,700	4.68%	\$41,100,586	4.19%	\$36,247,799	5.03%	\$15,190,700	3.15%	\$49,338,499	4.68%	\$71,434,300	4.41%	\$12,345,000	0.85%	\$236,437,584	3.61%	
COLDWELL BANKER	\$7,164,678	3.11%	\$33,886,344	3.46%	\$17,583,897	2.44%	\$15,517,300	3.22%	\$23,283,999	2.21%	\$34,837,000	2.15%	\$11,720,000	0.80%	\$143,993,218	2.20%	
DOWNING FRYE	\$21,246,085	9.23%	\$105,461,638	10.75%	\$78,039,076	10.82%	\$58,225,849	12.08%	\$123,501,886	11.72%	\$130,662,948	8.06%	\$43,935,000	3.02%	\$561,072,482	8.57%	
FORREST		0.00%	\$327,000	0.03%		0.00%	\$989,000	0.21%	\$1,395,000	0.13%	\$2,595,000	0.16%	\$39,365,000	2.70%	\$44,671,000	0.68%	
GULF COAST INTERNATIONAL PROP		0.00%	\$1,261,000	0.13%	\$749,900	0.10%	\$2,623,000	0.54%	\$20,217,000	1.92%	\$62,934,000	3.88%	\$180,325,000	12.38%	\$268,109,900	4.10%	
JOHN R WOOD	\$19,667,185	8.55%	\$97,862,697	9.98%	\$107,471,527	14.90%	\$51,849,043	10.76%	\$192,653,899	18.29%	\$307,593,000	18.97%	\$311,366,500	21.38%	\$1,088,463,851	16.63%	
Keller Williams Elite	\$5,561,498	2.42%	\$16,491,797	1.68%	\$11,489,894	1.59%	\$10,239,900	2.12%	\$27,031,998	2.57%	\$17,848,950	1.10%		0.00%	\$88,664,037	1.35%	
NAPLES REALTY SERVICES	\$1,904,700	0.83%	\$8,997,300	0.92%	\$4,346,800	0.60%	\$4,518,000	0.94%	\$4,223,000	0.40%	\$6,194,999	0.38%		0.00%	\$30,184,799	0.46%	
PREMIER SOTHEBYS	\$6,174,094	2.68%	\$53,182,566	5.42%	\$49,090,275	6.81%	\$74,497,139	15.46%	\$138,357,449	13.14%	\$353,965,400	21.83%	\$423,104,000	29.05%	\$1,098,370,923	16.78%	
PREMIERE PLUS REALTY COMPANY	\$19,651,350	8.54%	\$87,999,746	8.97%	\$43,647,804	6.05%	\$29,784,449	6.18%	\$54,271,798	5.15%	\$49,249,000	3.04%	\$24,894,000	1.71%	\$309,498,147	4.73%	
ROYAL SHELL REAL ESTATE	\$2,485,800	1.08%	\$21,018,780	2.14%	\$19,509,500	2.71%	\$12,227,800	2.54%	\$25,192,000	2.39%	\$14,460,000	0.89%	\$23,895,000	1.64%	\$118,788,880	1.81%	
X-Other	\$130,215,846	56.59%	\$496,179,498	50.59%	\$334,688,012	46.41%	\$195,621,199	40.59%	\$370,658,155	35.19%	\$522,887,210	32.25%	\$216,127,900	14.84%	\$2,266,377,820	34.63%	
#N/A	\$911,800	0.40%	\$3,716,469	0.38%	\$639,000	0.09%	\$2,743,000	0.57%	\$8,433,900	0.80%	\$25,887,000	1.60%	\$163,390,000	11.22%	\$205,721,169	3.14%	
Grand Total	\$230,122,435	100.00%	\$980,695,720	100.00%	\$721,207,864	100.00%	\$481,962,178	100.00%	\$1,053,338,583	100.00%	\$1,621,226,807	100.00%	\$1,456,417,400	100.00%	\$6,544,970,987	100.00%	

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Select Brokers Active Pricecode

Select Broker Company Name	Code	Data			
		Sum of Unit Count	Active Listing Volume	% Unit Count	% of Listing Volume
AMERIVEST	A	22	\$ 4,358,699	0.32%	0.07%
	B	35	\$ 13,210,299	0.50%	0.20%
	C	30	\$ 17,704,380	0.43%	0.27%
	D	9	\$ 7,935,799	0.13%	0.12%
	E	10	\$ 14,780,000	0.14%	0.23%
	F	6	\$ 20,678,000	0.09%	0.32%
	G	1	\$ 5,950,000	0.01%	0.09%
AMERIVEST Total		113	\$ 84,617,177	1.62%	1.29%
BERKSHIRE HATHAWAY FLORIDA	A	54	\$ 10,780,700	0.78%	0.16%
	B	111	\$ 41,100,586	1.59%	0.63%
	C	60	\$ 36,247,799	0.86%	0.55%
	D	18	\$ 15,190,700	0.26%	0.23%
	E	34	\$ 49,338,499	0.49%	0.75%
	F	24	\$ 71,434,300	0.34%	1.09%
	G	2	\$ 12,345,000	0.03%	0.19%
BERKSHIRE HATHAWAY FLORIDA Total		303	\$ 236,437,584	4.35%	3.61%
COLDWELL BANKER	A	37	\$ 7,164,678	0.53%	0.11%
	B	93	\$ 33,886,344	1.34%	0.52%
	C	28	\$ 17,583,897	0.40%	0.27%
	D	18	\$ 15,517,300	0.26%	0.24%
	E	17	\$ 23,283,999	0.24%	0.36%
	F	10	\$ 34,837,000	0.14%	0.53%
	G	2	\$ 11,720,000	0.03%	0.18%
COLDWELL BANKER Total		205	\$ 143,993,218	2.94%	2.20%
DOWNING FRYE	A	107	\$ 21,246,085	1.54%	0.32%
	B	286	\$ 105,461,638	4.11%	1.61%
	C	128	\$ 78,039,076	1.84%	1.19%
	D	68	\$ 58,225,849	0.98%	0.89%
	E	89	\$ 123,501,886	1.28%	1.89%
	F	41	\$ 130,662,948	0.59%	2.00%
	G	5	\$ 43,935,000	0.07%	0.67%
DOWNING FRYE Total		724	\$ 561,072,482	10.40%	8.57%
FORREST	B	1	\$ 327,000	0.01%	0.00%
	D	1	\$ 989,000	0.01%	0.02%
	E	1	\$ 1,395,000	0.01%	0.02%
	F	1	\$ 2,595,000	0.01%	0.04%
	G	4	\$ 39,365,000	0.06%	0.60%
FORREST Total		8	\$ 44,671,000	0.11%	0.68%
GULF COAST INTERNATIONAL PROP	B	3	\$ 1,261,000	0.04%	0.02%
	C	1	\$ 749,900	0.01%	0.01%
	D	3	\$ 2,623,000	0.04%	0.04%
	E	14	\$ 20,217,000	0.20%	0.31%
	F	17	\$ 62,934,000	0.24%	0.96%
	G	15	\$ 180,325,000	0.22%	2.76%
GULF COAST INTERNATIONAL PROP Total		53	\$ 268,109,900	0.76%	4.10%
JOHN R WOOD	A	103	\$ 19,667,185	1.48%	0.30%
	B	257	\$ 97,862,697	3.69%	1.50%
	C	176	\$ 107,471,527	2.53%	1.64%
	D	59	\$ 51,849,043	0.85%	0.79%
	E	134	\$ 192,653,899	1.93%	2.94%
	F	100	\$ 307,593,000	1.44%	4.70%
	G	23	\$ 311,366,500	0.33%	4.76%
JOHN R WOOD Total		852	\$ 1,088,463,851	12.24%	16.63%
Keller Williams Elite	A	28	\$ 5,561,498	0.40%	0.08%
	B	43	\$ 16,491,797	0.62%	0.25%
	C	19	\$ 11,489,894	0.27%	0.18%
	D	12	\$ 10,239,900	0.17%	0.16%
	E	19	\$ 27,031,998	0.27%	0.41%
	F	6	\$ 17,848,950	0.09%	0.27%
Keller Williams Elite Total		127	\$ 88,664,037	1.82%	1.35%
NAPLES REALTY SERVICES	A	10	\$ 1,904,700	0.14%	0.03%
	B	23	\$ 8,997,300	0.33%	0.14%

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Select Brokers Active Pricecode

		Data			
Select Broker Company Name	Code	Sum of Unit Count	Active Listing Volume	% Unit Count	% of Listing Volume
NAPLES REALTY SERVICES	C	7	\$ 4,346,800	0.10%	0.07%
	D	5	\$ 4,518,000	0.07%	0.07%
	E	3	\$ 4,223,000	0.04%	0.06%
	F	2	\$ 6,194,999	0.03%	0.09%
NAPLES REALTY SERVICES Total		50	\$ 30,184,799	0.72%	0.46%
PREMIER SOTHEBYS	A	31	\$ 6,174,094	0.45%	0.09%
	B	140	\$ 53,182,566	2.01%	0.81%
	C	80	\$ 49,090,275	1.15%	0.75%
	D	84	\$ 74,497,139	1.21%	1.14%
	E	96	\$ 138,357,449	1.38%	2.11%
	F	112	\$ 353,965,400	1.61%	5.41%
	G	45	\$ 423,104,000	0.65%	6.46%
PREMIER SOTHEBYS Total		588	\$ 1,098,370,923	8.45%	16.78%
PREMIERE PLUS REALTY COMPANY	A	99	\$ 19,651,350	1.42%	0.30%
	B	243	\$ 87,999,746	3.49%	1.34%
	C	72	\$ 43,647,804	1.03%	0.67%
	D	35	\$ 29,784,449	0.50%	0.46%
	E	36	\$ 54,271,798	0.52%	0.83%
	F	16	\$ 49,249,000	0.23%	0.75%
	G	4	\$ 24,894,000	0.06%	0.38%
PREMIERE PLUS REALTY COMPANY Total		505	\$ 309,498,147	7.25%	4.73%
ROYAL SHELL REAL ESTATE	A	12	\$ 2,485,800	0.17%	0.04%
	B	59	\$ 21,018,780	0.85%	0.32%
	C	32	\$ 19,509,500	0.46%	0.30%
	D	14	\$ 12,227,800	0.20%	0.19%
	E	17	\$ 25,192,000	0.24%	0.38%
	F	5	\$ 14,460,000	0.07%	0.22%
	G	3	\$ 23,895,000	0.04%	0.37%
ROYAL SHELL REAL ESTATE Total		142	\$ 118,788,880	2.04%	1.81%
X-Other	A	672	\$ 130,215,846	9.65%	1.99%
	B	1356	\$ 496,179,498	19.48%	7.58%
	C	547	\$ 334,688,012	7.86%	5.11%
	D	223	\$ 195,621,199	3.20%	2.99%
	E	260	\$ 370,658,155	3.74%	5.66%
	F	165	\$ 522,887,210	2.37%	7.99%
	G	27	\$ 216,127,900	0.39%	3.30%
X-Other Total		3250	\$ 2,266,377,820	46.69%	34.63%
#N/A	A	4	\$ 911,800	0.06%	0.01%
	B	9	\$ 3,716,469	0.13%	0.06%
	C	1	\$ 639,000	0.01%	0.01%
	D	3	\$ 2,743,000	0.04%	0.04%
	E	5	\$ 8,433,900	0.07%	0.13%
	F	7	\$ 25,887,000	0.10%	0.40%
	G	12	\$ 163,390,000	0.17%	2.50%
#N/A Total		41	\$ 205,721,169	0.59%	3.14%
Grand Total		6961	\$ 6,544,970,987	100.00%	100.00%

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Summary of Select Brokers

	Data			
Select Broker Company Name	Sum of List Volume	% List Volume	Sum of Unit Count	% Unit Count
AMERIVEST	\$84,617,177	1.29%	113	1.62%
BERKSHIRE HATHAWAY FLORIDA	\$236,437,584	3.61%	303	4.35%
COLDWELL BANKER	\$143,993,218	2.20%	205	2.94%
DOWNING FRYE	\$561,072,482	8.57%	724	10.40%
FORREST	\$44,671,000	0.68%	8	0.11%
GULF COAST INTERNATIONAL PROP	\$268,109,900	4.10%	53	0.76%
JOHN R WOOD	\$1,088,463,851	16.63%	852	12.24%
Keller Williams Elite	\$88,664,037	1.35%	127	1.82%
NAPLES REALTY SERVICES	\$30,184,799	0.46%	50	0.72%
PREMIER SOTHEBYS	\$1,098,370,923	16.78%	588	8.45%
PREMIERE PLUS REALTY COMPANY	\$309,498,147	4.73%	505	7.25%
ROYAL SHELL REAL ESTATE	\$118,788,880	1.81%	142	2.04%
X-Other	\$2,266,377,820	34.63%	3250	46.69%
#N/A	\$205,721,169	3.14%	41	0.59%
Grand Total	\$6,544,970,987	100.00%	6961	100.00%

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Company Detail by Geocode

GEO AREA	Company Name	Data	
		Units	Volume
BN01 - Bonita Beach	A Codi Realty	1	\$675,000
	Barry DeNicola Realty, Inc.	2	\$3,298,000
	Bay Pointe Properties	17	\$7,039,200
	Berkshire Hathaway Florida	8	\$8,042,900
	Coldwell Banker Residential Real Estate, Inc.	4	\$9,803,000
	Cornerstone Coastal Properties	1	\$649,900
	Domain Realty.com LLC	9	\$4,352,800
	Downing Frye	1	\$425,000
	Engel & Voelkers	1	\$1,825,000
	Fort Myers Beach Realty	1	\$649,000
	Gulf Breeze Real Estate, LLC	1	\$949,000
	John R Wood	2	\$709,000
	Keating Associates LLC	1	\$939,000
	Keller Williams Elite Realty	4	\$7,019,950
	List In MLS Realty, LLC	1	\$547,002
	Mathes Realty Inc	1	\$1,249,900
	Maxim LLC	1	\$311,800
	Mayr & Company Realty	2	\$5,795,000
	Meyer-Manz Real Estate Inc	1	\$3,650,000
	Naples Realty Services	2	\$1,088,000
	Premiere Plus Realty Co.	3	\$1,497,500
	Royal Shell Real Estate, Inc.	3	\$3,864,000
	Sterling Property Servs Realty	4	\$2,146,800
	Sun Cap Gateway Realty	2	\$541,500
Sun Realty USA, Inc	1	\$699,500	
Wynns Realty	1	\$492,000	
BN01 - Bonita Beach Total		75	\$68,259,752
BN02 - West of US41 South of Bonita Bay	A Codi Realty	2	\$7,229,000
	AAIM Realty Group Inc	1	\$222,500
	Amerivest Realty	1	\$439,000
	Assist2Sell	1	\$2,295,000
	Barry DeNicola Realty, Inc.	1	\$579,000
	Bay Pointe Properties	1	\$248,000
	Berkshire Hathaway Florida	4	\$1,688,800
	Century 21 Tri Power Realty	1	\$399,000
	Coldwell Banker Residential Real Estate, Inc.	5	\$2,807,999
	Domain Realty.com LLC	3	\$1,069,700
	Downing Frye	9	\$4,455,100
	Florida Local Real Estate LLC	1	\$254,000
	Fort Myers Beach Realty	1	\$465,000
	Gulf Breeze Real Estate, LLC	1	\$679,000
	Home Buyers Marketing II, Inc.	1	\$499,900
	Homes & Land Brokers, Inc.	1	\$181,900
	Igoe Realty	1	\$249,000
	iList LLC	1	\$219,900
	John R Wood	7	\$2,966,900
	Keller Williams Elite Realty	1	\$1,100,000
	Key Real Estate	1	\$1,100,000
	Mari Vesce REALTORS, Inc	1	\$216,000
	McQuaid and Company LLC	1	\$329,000
	MVP Realty Associates	2	\$684,899
	Naples Flat Fee Realty, Inc	1	\$620,000
	Naples Realty Services	2	\$601,800
	Naples Trust Real Estate Services	1	\$2,499,000
	Premier Realty Homes	5	\$4,171,800
	Premier Sothebys Int. Realty	1	\$399,000
	Premiere Plus Realty Co.	5	\$2,145,800
	RE/MAX Sundance Realty II	1	\$294,900
	Realty World Florida	1	\$699,900
	REMAX Distinction Realty	1	\$265,000
	Ruby Realty & Referral Company	1	\$850,000
	Sun Realty USA, Inc	1	\$421,000
	Sun Village Realty LLC	2	\$728,900
	Sunstream Realty, LLC	1	\$249,000

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Company Detail by Geocode

GEO AREA	Company Name	Data	
		Units	Volume
BN02 - West of US41 South of Bonita Bay	Unique Properties of Naples, Inc.	1	\$196,000
BN02 - West of US41 South of Bonita Bay Total		73	\$44,520,698
BN04 - Bonita Bay	Barefoot Beach Properties	1	\$3,150,000
	Berkshire Hathaway Florida	3	\$6,874,000
	Century 21 TriPower Realty	2	\$1,627,000
	Coldwell Banker Residential Real Estate, Inc.	1	\$615,000
	Domain Realty.com LLC	1	\$1,050,000
	Dove Realty, Inc.	1	\$445,000
	Downing Frye	7	\$4,159,700
	Engel & Voelkers	4	\$4,189,800
	Hudson Realty Executives LLC	1	\$379,000
	John R Wood	41	\$59,389,300
	L.H. Fleming & Company, Real Estate	1	\$1,395,000
	London Bay Realty, Inc.	1	\$5,550,000
	Premier Sothebys Int. Realty	9	\$7,126,900
	Premiere Plus Realty Co.	2	\$2,069,900
	Ronto Realty	6	\$10,575,000
	Royal Shell Real Estate, Inc.	20	\$20,445,900
	Stock Realty, LLC	3	\$8,790,150
BN04 - Bonita Bay Total		104	\$137,831,650
BN05 - Pelican Landing and North	Amerivest Realty	1	\$949,000
	Baybeach Realty	2	\$710,000
	Berkshire Hathaway Florida	13	\$11,467,700
	Century 21 Sunbelt Realty, Inc	2	\$903,900
	Coast of Naples Realty, LLC	1	\$138,900
	Coldwell Banker Residential Re	1	\$350,000
	Coldwell Banker Residential Real Estate, Inc.	3	\$818,900
	Domain Realty.com LLC	4	\$2,787,800
	Downing Frye	21	\$17,581,899
	Eister and Company	2	\$2,225,000
	Elite Realty of SW FL	1	\$154,500
	Emerald Realty of SW FL LLC	1	\$1,134,874
	Engel & Voelkers	6	\$15,528,000
	Focus Real Estate	1	\$699,900
	Homes & Land Brokers, Inc.	1	\$699,900
	John R Wood	25	\$20,342,300
	K Burton and Associates	1	\$99,900
	Keller Williams Elite Realty	17	\$20,690,796
	Premier Realty Homes	1	\$1,449,000
	Premier Sothebys Int. Realty	9	\$5,847,800
	Premiere Plus Realty Co.	2	\$3,060,000
	RE/MAX Distinction Realty	1	\$799,900
	Realty World Florida	1	\$274,900
	Results Real Estate Inc	1	\$345,000
	RL Nardi & Associates Inc	1	\$799,900
	Royal Shell Real Estate, Inc.	5	\$3,211,400
	Select Real Estate By Stephani	1	\$325,000
	Sun Realty USA, Inc	2	\$498,500
	Turn Key Residential, LLC	1	\$299,900
	WCI Realty Inc	5	\$6,278,220
BN05 - Pelican Landing and North Total		133	\$120,472,789
BN06 - North Bonita East of US41	Amerivest Realty	1	\$407,000
	Berkshire Hathaway Florida	3	\$1,489,200
	Century 21 Sunbelt Realty Inc	4	\$2,257,800
	Coldwell Banker Residential Re	1	\$485,900
	Coldwell Banker Residential Real Estate, Inc.	2	\$444,500
	Domain Realty.com LLC	1	\$625,000
	Downing Frye	6	\$1,950,200
	DR Horton Realty SWFL Inc.	2	\$509,880
	Florida Home Realty Inc	1	\$280,000
	Focus Real Estate	1	\$349,900
	GreenLeaf Homes	2	\$748,900
	Hudson Realty Executives LLC	1	\$241,000
	John R Wood	7	\$3,156,300

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Company Detail by Geocode

GEO AREA	Company Name	Data	
		Units	Volume
BN06 - North Bonita East of US41	Keller Williams Elite Realty	5	\$1,945,999
	Naples Realty Services	1	\$139,000
	Nesbit Real Estate, Inc.	1	\$325,000
	Premiere Plus Realty Co.	8	\$3,594,400
	RE/MAX of The Islands	1	\$409,900
	RE/MAX Realty Group	1	\$534,000
	RE/MAX Sundance Realty II	2	\$659,800
	Rossman Realty Group Inc	1	\$147,500
	Sand Castle Realty Group, Inc	1	\$200,000
	Starlink Realty Inc	1	\$249,000
	Sun Realty USA, Inc	1	\$224,900
	Team Realty of SWFL LLC	1	\$379,900
	Wynns Realty	1	\$330,000
BN06 - North Bonita East of US41 Total		57	\$22,084,979
BN07 - East of US41 North of Terry	Amerivest Realty	1	\$199,900
	Baber Realty	1	\$179,700
	Bay Pointe Properties	2	\$509,000
	Berkshire Hathaway Florida	5	\$1,895,700
	CL Properties	1	\$164,900
	Coldwell Banker Residential Real Estate, Inc.	2	\$778,999
	Domain Realty.com LLC	3	\$397,300
	Escape Realty Services, LLC	1	\$156,900
	Gulf Breeze Real Estate, LLC	1	\$249,000
	John R Wood	5	\$1,443,300
	Keating Associates LLC	1	\$378,000
	Keller Williams Elite Realty	1	\$186,000
	Keller Williams Realty Fort Myers	1	\$190,000
	Keller Williams Realty Naples	1	\$229,900
	Naples Realty Services	1	\$339,000
	Naples TBI Realty LLC	2	\$1,581,985
	Premier Sothebys Int. Realty	1	\$345,000
	Premiere Plus Realty Co.	3	\$1,369,800
	RE/MAX Distinction Realty	1	\$192,900
	Real Pro Realtors	6	\$1,414,700
	Royal Shell Real Estate, Inc.	3	\$849,900
Sheridan Real Estate	1	\$196,900	
Steven C. Moller, Broker	1	\$199,900	
Sunstream Realty, LLC	1	\$149,000	
BN07 - East of US41 North of Terry Total		46	\$13,597,684
BN08 - East of US41 South of Terry	Barry DeNicola Realty, Inc.	1	\$595,000
	Bay Pointe Properties	1	\$1,369,000
	Baybeach Realty	1	\$610,000
	Berkshire Hathaway Florida	3	\$1,478,800
	Century 21 Sunbelt Realty, Inc	1	\$935,000
	Coldwell Banker Residential Real Estate, Inc.	1	\$159,200
	Divco Realty Corporation	1	\$990,000
	Domain Realty.com LLC	2	\$1,039,900
	Downing Frye	4	\$1,613,500
	Fidelity Florida Realty Corp	1	\$252,500
	Florida Home Realty Inc	1	\$299,900
	Florida Home Realty of Collier County, Inc.	1	\$199,500
	Fort Myers Beach Realty	1	\$149,900
	Grice Realty Inc	1	\$289,900
	Gulf Breeze Real Estate, LLC	1	\$1,025,000
	Home Buyers Marketing II, Inc.	1	\$330,000
	John R Wood	1	\$1,595,000
	Keller Williams Elite Realty	2	\$466,900
	Keller Williams Realty Naples	1	\$265,000
	Kevin Shelly Realty Inc	2	\$816,900
	L.H. Fleming & Company, Real Estate	1	\$169,900
	Lahaina Realty	1	\$259,900
	Listing Gate Inc	1	\$274,900
	MVP Realty Associates	2	\$754,800
POM Property Management	1	\$249,900	

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Company Detail by Geocode

GEO AREA	Company Name	Data	
		Units	Volume
BN08 - East of US41 South of Terry	Premier Sothebys Int. Realty	2	\$654,900
	RE/MAX Realty Group	2	\$574,000
	Royal Shell Real Estate, Inc.	3	\$853,000
	RWB Real Estate, Inc.	1	\$599,900
	Sun Realty USA, Inc	4	\$1,388,880
	ToastyinNaples.com Realty	1	\$349,900
BN08 - East of US41 South of Terry Total		47	\$20,610,880
BN09 - Spanish Wells	A Delta Realty of Naples Inc.	1	\$550,000
	Amerivest Realty	2	\$447,000
	Baybeach Realty	1	\$289,900
	Berkshire Hathaway Florida	3	\$1,218,800
	Coast of Naples Realty, LLC	1	\$279,900
	Domain Realty.com LLC	2	\$999,899
	Downing Frye	3	\$1,229,500
	Elite Realty of SW FL	1	\$324,000
	Florida Realty Group	1	\$425,000
	John R Wood	6	\$2,591,700
	Keller Williams Elite Realty	1	\$244,900
	Keller Williams Realty Naples	1	\$294,900
	Kerri Theisen Realty, Inc	1	\$219,000
	List In MLS Realty, LLC	1	\$399,000
	MVP Realty Associates	1	\$559,900
	Naples Realty Services	2	\$874,900
	Naples TBI Realty LLC	2	\$1,090,990
	Premier Sothebys Int. Realty	2	\$870,000
	Premiere Plus Realty Co.	5	\$1,549,800
	RE/MAX Distinction Realty	1	\$215,000
	RE/MAX Realty Group	1	\$349,000
	Realty World Florida	1	\$469,900
	Royal Shell Real Estate, Inc.	12	\$4,757,690
	Ruby Realty & Referral Company	1	\$294,000
	Sand Castle Realty Group, Inc	2	\$513,900
	Sheridan Real Estate	1	\$229,000
	Starlink Realty Inc	1	\$178,900
	Sun Realty USA, Inc	1	\$409,900
	Treeline Realty Corp	1	\$305,000
	Vanderbilt Realty LLC	1	\$234,900
	WEICHERT, REALTORSr On The Gulf	1	\$449,900
Wischis Florida Realty LLC	1	\$595,000	
Wynns Realty	1	\$384,000	
BN09 - Spanish Wells Total		63	\$23,845,179
BN10 - East of Old 41 South of Shangrila	Ameriteam Realty Inc	1	\$159,900
	Barclays Real Estate Group 1	1	\$299,900
	Barefoot Beach Properties	1	\$309,000
	Bay Pointe Properties	1	\$259,500
	Baybeach Realty	1	\$390,000
	Bella Casa Services II LLC	1	\$175,000
	Berkshire Hathaway Florida	1	\$569,000
	Coldwell Banker Residential Real Estate, Inc.	2	\$519,500
	Domain Realty.com LLC	5	\$1,950,500
	Downing Frye	3	\$1,068,900
	Equity Realty	1	\$429,500
	Fidelity Florida Realty Corp	3	\$562,500
	Homes & Land Brokers, Inc.	2	\$479,800
	John R Wood	5	\$1,704,299
	Keller Williams Elite Realty	3	\$1,172,900
	MAKS Realty Inc	1	\$152,900
	Maxim LLC	2	\$624,900
	Miles Realty Group	1	\$410,000
	MVP Realty Associates	2	\$784,800
	Naples Realty Services	1	\$249,000
	Platinum Properties of Naples Inc	1	\$249,900
	Premier Sothebys Int. Realty	1	\$568,500
	Premiere Plus Realty Co.	1	\$349,500

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Company Detail by Geocode

GEO AREA	Company Name	Data	
		Units	Volume
BN10 - East of Old 41 South of Shangrila	Procacci Properties Inc	1	\$549,000
	Quail Communities Realty, Inc.	7	\$3,093,000
	Real Pro Realtors	1	\$525,000
	Realty World-C Bagans 1st	1	\$499,900
	REMAX Distinction Realty	1	\$539,000
	Royal Shell Real Estate, Inc.	8	\$3,013,600
	Sandcastle Properties&Rlty LLC	1	\$254,900
	Sellstate Priority Realty	1	\$295,000
	Sun Realty USA, Inc	2	\$668,900
	World Realty Group Inc	1	\$159,900
	#N/A	1	\$399,900
	BN10 - East of Old 41 South of Shangrila Total		66
BN11 - South of Bonita Beach Road East of Old 41	Coldwell Banker Residential Real Estate, Inc.	3	\$1,473,900
	Domain Realty.com LLC	2	\$1,360,500
	Downing Frye	6	\$1,816,700
	Equity Realty	1	\$625,000
	Gulf Breeze Real Estate, LLC	3	\$1,513,800
	John R Wood	3	\$1,709,000
	Keller Williams Elite Realty	2	\$250,000
	Keller Williams Realty Naples	1	\$210,000
	Kim Levitan Realty	2	\$629,800
	Mayr & Company Realty	1	\$350,000
	Mediterra Realty	1	\$3,300,000
	MVP Realty Associates	1	\$514,800
	Naples Realty Services	6	\$2,970,000
	NextHome Advisors	1	\$115,900
	Pollard & Hedrich Realty, Inc.	2	\$251,800
	Premier Realty Homes	2	\$1,299,800
	Premier Sothebys Int. Realty	3	\$1,484,900
	Premiere Plus Realty Co.	3	\$973,900
	Realty World Florida	1	\$194,000
	Reed and Associate	1	\$524,900
Royal Shell Real Estate, Inc.	1	\$525,000	
Sun Realty USA, Inc	1	\$129,999	
BN11 - South of Bonita Beach Road East of Old 41 Total		47	\$22,223,699
BN12 - East of I-75 South of City Line	Advantage Sales & Rentals Inc	1	\$732,000
	Amerivest Realty	1	\$499,900
	Berkshire Hathaway Florida	10	\$3,484,700
	Burge Realty Group Inc	1	\$284,900
	Century 21 Sunbelt Realty, Inc	1	\$259,999
	Chateaux Realty	1	\$539,900
	Coldwell Banker Residential Real Estate, Inc.	2	\$618,900
	D. Rice Realty	1	\$479,000
	Domain Realty.com LLC	2	\$1,148,900
	Downing Frye	10	\$4,079,000
	DR Horton Realty SWFL Inc.	4	\$1,046,302
	Elite Realty of SW FL	1	\$563,000
	Engel & Voelkers	2	\$479,400
	Equity Realty	1	\$259,000
	Florida Home Realty of Collier County, Inc.	1	\$384,000
	Florida Homes Realty of Collier	2	\$698,900
	Grice Realty Inc	1	\$500,000
	Hossler Realty Services LLC	1	\$339,000
	Hunters Ridge Realty Co.	8	\$2,253,300
	Janeiro Realty, LLC	1	\$424,900
	John R Wood	38	\$16,406,000
	Keating Associates LLC	1	\$426,900
	Keller Williams Elite Realty	4	\$1,848,900
	Keller Williams Realty Naples	1	\$569,000
	Key Real Estate	1	\$427,900
	Lahaina Realty	1	\$399,000
	Lennar Realty Inc	2	\$1,012,094
	L'Excellence Realty Group Inc.	1	\$195,900

John R. Wood Properties
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Company Detail by Geocode

GEO AREA	Company Name	Data	
		Units	Volume
BN12 - East of I-75 South of City Line	List In MLS Realty, LLC	2	\$683,800
	McQuaid and Company LLC	1	\$508,800
	Miloff Aubuchon Rlty Grp, Inc.	1	\$454,999
	MVP Realty Associates	4	\$960,800
	Naples Premier Realty Inc.	1	\$429,000
	Naples Realty International LLC	1	\$719,000
	Olde Naples Real Estate, Inc.	1	\$469,000
	Patagonia Realty	1	\$439,000
	Pollard & Hedrich Realty, Inc.	2	\$487,500
	Premier Realty Homes	2	\$2,049,800
	Premier Sothebys Int. Realty	7	\$1,989,795
	Premiere Plus Realty Co.	8	\$3,694,900
	RE/MAX Affinity Mercato	1	\$269,000
	RE/MAX Realty Group	1	\$274,900
	Realty World Florida	2	\$654,800
	Royal Shell Real Estate, Inc.	6	\$3,677,700
	Sheridan Real Estate	2	\$664,900
	Simply Think Florida Realty	1	\$114,900
	Sterling Property Servs Realty	5	\$1,653,800
	Sun Realty USA, Inc	1	\$129,000
	Sundial Realty of SW Florida	1	\$1,059,000
	U S Prime Realty LLC	1	\$525,000
	Vanderbilt Realty LLC	1	\$299,999
	Verona Realty	1	\$265,900
	Vineyards Properties Inc	1	\$409,000
	Waterfront Realty Group Inc	2	\$1,044,000
WEICHERT, REALTORSr On The Gulf	1	\$169,900	
BN12 - East of I-75 South of City Line Total		159	\$64,458,888
ES01 - Estero	Baybeach Realty	1	\$365,000
	Berkshire Hathaway Florida	8	\$4,080,800
	Boca Executive Realty	1	\$280,000
	C.J. Realty of SW FL, Inc.	1	\$239,900
	Century 21 Sunbelt Realty, Inc	1	\$329,900
	Coldwell Banker Residential Real Estate, Inc.	1	\$360,000
	Dina Marie Realty, LLC	1	\$119,900
	Domain Realty.com LLC	5	\$1,782,800
	Downing Frye	7	\$2,194,400
	Florida Home Realty Inc	1	\$279,000
	Florida Home Realty of Collier County, Inc.	1	\$249,000
	Gulf Breeze Real Estate, LLC	1	\$322,500
	Gulf Gateway Realty Inc.	1	\$1,250,000
	iList LLC	1	\$1,519,000
	John R Wood	7	\$4,478,000
	Jones & Company Realty	1	\$99,900
	K Burton and Associates	1	\$685,000
	Keating Associates LLC	1	\$329,900
	Keller Williams Elite Realty	6	\$1,858,400
	Key Real Estate	2	\$549,800
	Lahaina Realty	1	\$199,900
	McQuaid and Company LLC	1	\$305,000
	McWilliams Buckley & Associates, Inc.	1	\$574,900
	Miloff Aubuchon Rlty Grp, Inc.	1	\$199,900
	Morris & Hunt Realty LLC	1	\$319,500
	MVP Realty Associates	1	\$239,900
	Naples Beach Realty	1	\$155,000
	Naumann Properties, Inc.	1	\$249,900
	Paradise Real Estate	1	\$215,000
	Phelps Realty Services	1	\$314,900
	Premier Sothebys Int. Realty	1	\$825,000
	Premiere Plus Realty Co.	6	\$1,674,900
	Priceless Realty, Inc.	1	\$209,000
RE/MAX Distinction Realty	6	\$1,498,299	
RE/MAX Realty Group	1	\$159,000	
Realty World Florida	18	\$10,594,400	

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GEO AREA	Company Name	Data	
		Units	Volume
ES01 - Estero	Royal Shell Real Estate, Inc.	3	\$3,459,900
	Sheridan Real Estate	2	\$1,193,000
	Sun Realty USA, Inc	3	\$1,149,300
	ToastyinNaples.com Realty	1	\$255,000
	West Bay Realty Inc.	4	\$3,865,900
ES01 - Estero Total		105	\$49,030,799
ES02 - Estero	81 West Brokerage Services LLC	1	\$729,990
	Absolute Equity Realty Group	1	\$309,000
	Allison James Estates and Home	2	\$863,000
	Barclays Real Estate Group	1	\$189,900
	Berkshire Hathaway Florida	2	\$774,800
	Caloosa Realty Group LLC	1	\$329,900
	Carrington Real Estate Service	2	\$896,900
	Century 21 Selling Paradise	1	\$219,000
	Century 21 Sunbelt Realty, Inc	7	\$2,615,000
	Coldwell Banker Residential Real Estate, Inc.	2	\$689,800
	Complete Realty Solutions Inc.	1	\$398,000
	Cornerstone Coastal Properties	2	\$924,800
	Crimaldi and Associates, LLC	1	\$449,000
	Denny Grimes & Company, Inc.	1	\$350,000
	Domain Realty.com LLC	5	\$1,079,800
	Downing Frye	9	\$3,174,600
	Elite Realty of SW FL	4	\$1,443,497
	Engel & Voelkers Bonita-Estero	5	\$1,356,500
	Eventide Realty Services LLC	1	\$399,500
	Fidelity Florida Realty Corp	1	\$359,000
	Florida Home Realty of Collier County, Inc.	3	\$1,158,700
	Focus Real Estate	1	\$359,900
	Help-U-Sell Reed & Associates	1	\$230,000
	iList LLC	1	\$289,900
	John R Wood	9	\$2,774,400
	Keating Associates LLC	2	\$523,900
	Keller Williams Elite Realty	14	\$4,688,800
	Keller Williams Realty Fort Myers	1	\$375,000
	Key Real Estate	11	\$6,490,100
	Lahaina Realty	1	\$719,000
	Lee Collier Realty Group Inc	1	\$214,900
	LUX of Naples Corporation	1	\$279,900
	Marc Joseph Realty	1	\$365,000
	Naples Realty Services	1	\$850,000
	Neal Communities Realty, Inc	3	\$1,271,866
	Neal Communities Realty, Inc.	3	\$1,486,534
	Old Glory Realty	1	\$220,000
	Paradise Lifestyles	1	\$387,000
	Premier Florida Realty of SWFL	1	\$239,000
	Premier Sothebys Int. Realty	5	\$1,823,800
	Premiere Plus Realty Co.	6	\$1,877,200
	RE/MAX Distinction Realty	3	\$867,700
	RE/MAX Realty Group	2	\$811,900
	RE/MAX Sundance Realty II	1	\$219,000
	Real Pro Realtors	1	\$359,000
	Realhome Services and Solution	1	\$325,000
	Realty Group of Southwest Florida Inc.	1	\$244,500
	Realty World Florida	3	\$1,149,700
	Redfin Corporation	1	\$399,900
	Results Real Estate Inc	1	\$309,900
	Right Choice Realty, LLC	2	\$608,900
RockStar Realty LLC	1	\$224,900	
Royal Shell Real Estate, Inc.	6	\$2,199,400	
Sand Castle Realty Group, Inc	1	\$179,000	
Sandpiper Realty	1	\$179,000	
Sellstate Achievers Realty Network	5	\$1,421,300	
South Bay Realty	1	\$234,000	
Spina Realty Company	1	\$279,000	

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GEO AREA	Company Name	Data	
		Units	Volume
ES02 - Estero	Sun Realty USA, Inc	8	\$2,531,800
	Sunny Realty	1	\$390,000
	Swept Away Realty, Inc.	1	\$329,900
	The Wilmoth Group Inc	1	\$459,900
	Vanderbilt Realty LLC	3	\$784,700
	VIP Realty Group	1	\$369,000
	White Sands Realty, LLC	2	\$737,800
	#N/A	2	\$412,000
ES02 - Estero Total		169	\$60,204,087
ES03 - Estero	Addvantage Real Estate Service	1	\$369,900
	Alliance Realty Group	1	\$479,900
	Barclays Real Estate Group	2	\$1,015,800
	Bay Vision Realty	1	\$259,900
	Berkshire Hathaway Florida	9	\$4,201,900
	Blue Heron Realty of Naples	1	\$457,999
	Blue Marlin Properties of SW Florida, Inc.	1	\$327,000
	Builders Services, Inc.	5	\$1,875,685
	Century 21 Sunbelt Realty Inc	3	\$798,800
	Century 21 Sunbelt Realty, Inc	1	\$389,900
	Clause Real Estate, Inc.	1	\$429,000
	Coldwell Banker Residential Real Estate, Inc.	6	\$2,499,200
	Denny Grimes & Company, Inc.	1	\$467,500
	Diversified Property Solutions	1	\$220,900
	Domain Realty.com LLC	13	\$6,026,200
	Downing Frye	11	\$5,556,699
	Elite Realty of SW FL	25	\$17,745,199
	Engel & Voelkers	1	\$694,000
	Engel & Voelkers Bonita-Estero	3	\$1,079,800
	Florida 2000 Inc	1	\$899,000
	Florida Home Realty Inc	3	\$1,257,999
	Florida Homes Realty of Collier	3	\$1,717,000
	Focus Real Estate	2	\$934,900
	ForSaleByOwner.com Referral Services	1	\$420,000
	Germain Properties of Naples, LLC	1	\$234,000
	Golf Life Properties, LLC	1	\$275,000
	Hamilton-Franklin Realty LLC	1	\$174,500
	Internet Realty Group, Inc.	1	\$519,997
	Jefferey Scott Steele	1	\$325,000
	John R Wood	3	\$1,853,999
	Keller Williams Elite Realty	21	\$8,816,294
	Keller Williams Realty Fort Myers	2	\$674,900
	Key Real Estate	1	\$475,000
	Lahaina Realty	1	\$285,000
	ListWithFreedom.com, Inc.	1	\$325,000
	Market America Realty Network	1	\$353,000
	McWilliams Buckley & Associates, Inc.	1	\$460,900
	MVP Realty Associates	2	\$997,400
	Naples Realty International LLC	1	\$278,225
	NextHome Advisors	1	\$435,000
	Phelps Realty Services	4	\$2,219,700
	Platinum Properties of Naples Inc	1	\$449,000
	Pollard & Hedrich Realty, Inc.	1	\$880,000
	Premier Realty Homes	1	\$284,900
	Premier Sothebys Int. Realty	2	\$934,500
	Premiere Advantage Real Estate	1	\$329,900
	Premiere Plus Realty Co.	5	\$1,886,600
	Priceless Realty, Inc.	1	\$175,000
	RE/MAX Distinction Realty	3	\$1,413,800
	RE/MAX Realty Group	8	\$3,378,100
Real Living Cypress Realty	1	\$725,000	
Realty Group of Southwest Florida Inc.	1	\$295,000	
Realty World Florida	12	\$5,632,199	
Records Results! Inc	1	\$262,500	
Right Choice Realty, LLC	1	\$374,900	

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GEO AREA	Company Name	Data	
		Units	Volume
ES03 - Estero	RL Nardi & Associates Inc	1	\$539,000
	Royal Shell Real Estate, Inc.	10	\$4,506,400
	Ruby Realty & Referral Company	1	\$435,000
	Sand Castle Realty Group, Inc	1	\$188,900
	Self Realty Inc	1	\$525,000
	Sellstate Achievers Realty Network	1	\$355,000
	Sheridan Real Estate	1	\$379,900
	Southwest Coast Realty, Inc.	1	\$419,000
	Sun Realty USA, Inc	4	\$2,147,651
	Swept Away Realty, Inc.	3	\$1,467,399
SWFL Real Estate Experts	2	\$1,500,000	
ES03 - Estero Total		206	\$98,311,745
ES04 - The Brooks	Barclays Real Estate Group 1	1	\$325,000
	Bay Pointe Properties	1	\$331,900
	Baybeach Realty	1	\$320,000
	Berkshire Hathaway Florida	4	\$2,789,000
	Century 21 TriPower Realty	1	\$229,900
	Domain Realty.com LLC	8	\$2,741,700
	Downing Frye	26	\$12,383,776
	Eister and Company	1	\$181,900
	Engel & Voelkers	1	\$499,900
	Engel & Voelkers Bonita-Estero	1	\$244,900
	Florida Home Realty of Collier County, Inc.	3	\$1,257,500
	Independent Brokers Realty Inc.	1	\$334,900
	John R Wood	6	\$2,767,900
	Keller Williams Elite Realty	21	\$19,246,400
	Keller Williams Realty Fort Myers	1	\$1,750,000
	List In MLS Realty, LLC	1	\$955,000
	MVP Realty Associates	2	\$724,899
	Naples Realty Services	1	\$1,125,000
	Phelps Realty Services	1	\$415,000
	Premier Realty Concepts, Inc.	3	\$1,442,800
	Premier Sothebys Int. Realty	12	\$11,065,000
	Premiere Plus Realty Co.	3	\$942,900
	RE/MAX Distinction Realty	1	\$325,000
	RE/MAX Realty Group	1	\$269,000
	RE/MAX Sundance Realty II	1	\$1,019,000
	Real Pro Realtors	2	\$599,000
	Realty Group of Southwest Florida Inc.	1	\$265,000
	Realty World Florida	13	\$6,235,800
	Royal Shell Real Estate, Inc.	11	\$7,571,000
	Sheridan Real Estate	1	\$539,000
	South Bay Realty	1	\$329,000
	Sun Realty USA, Inc	2	\$488,900
Taylor Woodrow Realty-SW, LLC	2	\$1,013,889	
Vanderbilt Realty LLC	1	\$245,000	
VIP Realty Group	2	\$713,900	
Waterfront Realty Group Inc	1	\$859,330	
ES04 - The Brooks Total		140	\$82,548,094
NA01 - N/O 111th Ave	Amerivest Realty	8	\$4,179,300
	Audubon Properties Inc	4	\$3,290,000
	Barefoot Beach Properties	3	\$18,194,000
	Barry DeNicola Realty, Inc.	12	\$31,153,000
	Bay Forest Real Estate Services, Inc.	7	\$2,499,300
	Berkshire Hathaway Florida	5	\$9,837,200
	Coldwell Banker Residential Real Estate, Inc.	18	\$21,973,250
	Cornerstone Coastal Properties	1	\$779,000
	Domain Realty.com LLC	3	\$1,469,000
	Downing Frye	29	\$23,449,050
	Emerald Realty of SW FL LLC	1	\$1,119,121
	Equity Realty	1	\$357,000
	Florida Global RE Inc	1	\$2,195,000
	Florida Golf Realty LLC	1	\$224,999
	ForSaleByOwner.com Referral Services	3	\$1,719,000

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Company Detail by Geocode

GEO AREA	Company Name	Data		
		Units	Volume	
NA01 - N/O 111th Ave	Gulf Breeze Real Estate, LLC	3	\$1,636,700	
	Hovland, Inc.	2	\$644,000	
	John R Wood	18	\$23,876,200	
	Keating Associates LLC	1	\$1,449,000	
	Keller Williams Elite Realty	2	\$1,709,000	
	Keller Williams Realty Naples	5	\$3,103,700	
	Keller Williams Realty, Marco	1	\$249,900	
	Lahaina Realty	1	\$229,000	
	Mari Vescei REALTORS, Inc	1	\$339,000	
	Naples Florida Luxury Realty	3	\$2,156,900	
	Naples Realty Services	2	\$1,093,900	
	PACT Realty	5	\$13,180,000	
	Paradise Coast Property Team	1	\$299,999	
	Platinum Properties of Naples Inc	1	\$614,900	
	POM Property Management	1	\$1,399,000	
	Premier Sothebys Int. Realty	23	\$34,254,800	
	Premiere Plus Realty Co.	16	\$6,109,200	
	Pro-Care Realty LLC	1	\$247,500	
	RE/MAX Affinity Mercato	1	\$1,275,000	
	RE/MAX Distinction Realty	1	\$549,900	
	RE/MAX Realty Select	3	\$7,211,900	
	Resort Immobilien Realty Corporation	1	\$1,395,000	
	RL Nardi & Associates Inc	2	\$1,179,800	
	Royal Shell Real Estate, Inc.	2	\$618,990	
	South Bay Realty	3	\$2,337,900	
	Southern Bay Realty Inc.	1	\$240,000	
	Southwest Properties Group	4	\$3,882,500	
	Starling Realty Inc	1	\$337,500	
	Sun Realty USA, Inc	1	\$379,900	
	Tower Trace Realty LLC	1	\$925,000	
	VIP Realty Group	1	\$225,000	
Waterfront Realty Group Inc	1	\$204,900		
Wilson & Associates RE Inc	8	\$13,035,000		
Wynns Realty	1	\$385,000		
NA01 - N/O 111th Ave Total		216	\$249,214,209	
NA02 - Vanderbilt Beach Area	Barry DeNicola Realty, Inc.	1	\$12,500,000	
	COLLIER COUNTY REALTY CORP	1	\$509,000	
	Costantini Realty Inc.	2	\$3,940,000	
	Downing Frye	15	\$15,560,500	
	Encore Realty	1	\$1,450,000	
	Engel & Voelkers	1	\$1,925,000	
	Fischer Realty Int LLC	1	\$2,950,000	
	Gulf Breeze Real Estate, LLC	1	\$519,900	
	Gulf Coast International Prop	2	\$4,340,000	
	Independent Brokers Realty Inc.	1	\$2,999,999	
	John R Wood	19	\$21,699,400	
	Keating Associates LLC	1	\$1,185,000	
	Keller Williams Realty, Marco	1	\$550,000	
	LUX of Naples Corporation	1	\$2,599,000	
	Mari Vescei REALTORS, Inc	3	\$3,104,000	
	Mayr & Company Realty	1	\$1,995,000	
	MVP Realty Associates	1	\$280,000	
	Naples Flat Fee Realty, Inc	1	\$1,485,000	
	Patagonia Realty	1	\$2,099,900	
	Pfeifer Realty Group LLC	1	\$334,000	
	Phase III Real Estate Services	3	\$2,578,800	
	Platinum Properties of Naples Inc	1	\$1,450,000	
	Premier Sothebys Int. Realty	15	\$31,236,500	
	Premiere Plus Realty Co.	5	\$8,388,000	
	South Bay Realty	20	\$18,023,900	
	Southwest Properties Group	1	\$839,000	
	Sun Realty USA, Inc	2	\$974,900	
	Surf & Turf Realty Associates	1	\$749,000	
	NA02 - Vanderbilt Beach Area Total		104	\$146,265,799

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GEO AREA	Company Name	Data	
		Units	Volume
NA03 - Naples Park Area	Addvantage Real Estate Service	1	\$579,000
	Amerivest Realty	5	\$2,099,700
	Anchor Real Estate	1	\$289,900
	Berkshire Hathaway Florida	1	\$719,900
	Carney Realty & Associates Inc	1	\$339,900
	Coldwell Banker Residential Real Estate, Inc.	4	\$1,605,300
	COLLIER COUNTY REALTY CORP	1	\$530,000
	Costantini Realty Inc.	4	\$1,988,700
	Denny Grimes & Company, Inc.	1	\$335,000
	Domain Realty.com LLC	1	\$399,000
	Downing Frye	6	\$3,049,800
	Engel & Voelkers	1	\$669,900
	Equity Realty	3	\$1,461,400
	Fischer Realty Int LLC	1	\$349,900
	Florida Home Realty of Collier County, Inc.	2	\$813,900
	Gulf Breeze Real Estate, LLC	2	\$758,000
	Independent Brokers Realty Inc.	1	\$859,000
	John R Wood	16	\$6,733,300
	Keller Williams Realty Naples	1	\$436,900
	Keller Williams Realty, Marco	1	\$435,000
	Levitan Realty Group	1	\$299,900
	Mari Vesce REALTORS, Inc	1	\$449,500
	MVP Realty Associates	1	\$335,000
	Naples Realty Services	4	\$2,817,900
	Pelican Bay Realty, Inc.	1	\$289,000
	Platinum Properties of Naples Inc	2	\$1,407,250
	POM Property Management	1	\$999,000
	Premier Sothebys Int. Realty	10	\$7,927,600
	Premiere Plus Realty Co.	12	\$5,619,600
	RE/MAX Distinction Realty	1	\$439,900
	Royal Properties of Naples LLC	1	\$319,000
	Royal Shell Real Estate, Inc.	1	\$475,000
	South Bay Realty	3	\$1,418,000
	Starling Realty Inc	4	\$1,512,800
Sun Realty USA, Inc	3	\$1,363,400	
TEC Realty	1	\$579,000	
Waterfront Realty Group Inc	1	\$639,000	
WEICHERT, REALTORSr On The Gulf	1	\$265,000	
#N/A	1	\$459,000	
NA03 - Naples Park Area Total		104	\$52,068,350
NA04 - Pelican Bay Area	Amerivest Realty	2	\$1,294,000
	Berkshire Hathaway Florida	7	\$13,848,500
	Boca Executives	2	\$1,058,000
	Calusa Bay Properties LLC	1	\$2,395,000
	Coldwell Banker Residential Real Estate, Inc.	4	\$3,859,000
	Domain Realty.com LLC	1	\$4,200,000
	Dove Realty, Inc.	1	\$1,100,000
	Downing Frye	41	\$48,278,077
	Engel & Voelkers	1	\$599,000
	Germain Properties of Naples, LLC	1	\$939,000
	Gulf Coast International Prop	1	\$13,900,000
	John R Wood	44	\$122,277,000
	Keller Williams Realty Naples	1	\$477,500
	Kim Levitan Realty	1	\$619,000
	MVP Realty Associates	1	\$1,249,000
	Naples Premier Realty Inc.	2	\$7,045,000
	Naples Realty Services	2	\$1,330,000
	Platinum Properties of Naples Inc	1	\$664,900
	Premier Sothebys Int. Realty	43	\$97,306,000
	Premiere Plus Realty Co.	7	\$10,543,800
	RE/MAX Distinction Realty	1	\$950,000
RE/MAX Realty Select	2	\$821,000	
Realty World Florida	1	\$549,000	
Royal Shell Real Estate, Inc.	4	\$4,073,000	

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GEO AREA	Company Name	Data	
		Units	Volume
NA04 - Pelican Bay Area	Ruby Realty & Referral Company	1	\$1,777,000
	The Forrest Company Realty of Naples Inc	1	\$1,395,000
	VIP Realty Group	1	\$849,000
	Waterfront Realty Group Inc	3	\$2,848,000
	White Sands Realty, LLC	1	\$725,000
	William Raveis-Florida LLC	1	\$669,000
	#N/A	2	\$6,995,000
NA04 - Pelican Bay Area Total		182	\$354,633,777
NA05 - Crayton Rd Area	Addvantage Real Estate Service	1	\$1,059,000
	Amerivest Realty	2	\$1,238,999
	Andrea Deane & Associates, Inc.	1	\$685,000
	Barclays Real Estate Group	1	\$899,900
	Barefoot Beach Properties	1	\$5,595,000
	Berkshire Hathaway Florida	13	\$18,871,700
	Bud Coleman Associates Inc	1	\$3,995,000
	Burge Realty Group Inc	1	\$1,600,000
	Caine Premier Properties LLC	2	\$4,099,900
	Canada and Associates	1	\$3,850,000
	Coldwell Banker Residential Real Estate, Inc.	8	\$8,157,300
	Diversified Real Estate Group	1	\$279,000
	Domain Realty.com LLC	1	\$225,000
	Donna Carnes	1	\$79,900
	Downing Frye	47	\$74,140,448
	Elite Realty of SW FL	2	\$4,225,000
	Encore Realty	1	\$3,750,000
	Engel & Voelkers	2	\$4,570,000
	Equity Realty	3	\$1,959,000
	Faust RealtyGroup	1	\$950,000
	Florida Home Realty of Collier County, Inc.	3	\$5,686,500
	Florida Realty & Co	1	\$435,000
	ForSaleByOwner.com Referral Services	1	\$1,635,000
	Gulf Coast International Prop	9	\$23,703,000
	Hartford Realty LLC	1	\$295,000
	Independent Brokers Realty Inc.	1	\$789,000
	John R Wood	60	\$116,404,899
	Keating Associates LLC	3	\$6,273,000
	Keller Williams Realty, Marco	1	\$499,000
	L.H. Fleming & Company, Real Estate	2	\$1,380,000
	Lisa Tomaini Realty	3	\$8,189,000
	London Bay Realty, Inc.	1	\$3,575,000
	MVP Realty Associates	1	\$4,495,000
	Naples Gold Realty LLC	1	\$775,000
	Naples Realty Services	3	\$6,668,900
	Neapolitan Realty LLC	1	\$1,350,000
	Paradise Realty of Naples,LLC	1	\$10,500,000
	Platinum Properties of Naples Inc	1	\$6,900,000
	Premier Sothebys Int. Realty	89	\$229,756,079
	Premiere Plus Realty Co.	17	\$16,098,377
	Preview Naples Properties LLC	1	\$1,499,500
	RE/MAX Affinity Mercato	3	\$1,747,900
	RE/MAX Distinction Realty	3	\$1,903,900
	RE/MAX Realty Select	4	\$3,247,800
	Real Estate Services of SWFL	2	\$449,700
	Realty World, Top Producers Realty, Inc.	2	\$1,468,900
	RL Nardi & Associates Inc	1	\$1,074,900
Royal Properties of Naples LLC	1	\$279,000	
Royal Shell Real Estate, Inc.	3	\$3,690,000	
Seaside Properties of South Florida, Inc.	1	\$279,000	
Sheridan Real Estate	1	\$409,900	
Stock Realty, LLC	1	\$3,549,000	
Sun Realty USA, Inc	8	\$15,561,900	
Surf & Turf Realty Associates	1	\$989,000	
The Forrest Company Realty of Naples Inc	1	\$989,000	
Tropics Real Estate	1	\$995,000	

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GEO AREA	Company Name	Data	
		Units	Volume
NA05 - Crayton Rd Area	Universe Realty Group, Inc.	1	\$1,495,000
	VIP Realty Group	2	\$2,267,500
	Waterfront Realty Group Inc	7	\$10,192,800
	West Shore Properties Real Estate Company	2	\$3,648,950
	William Raveis-Florida LLC	2	\$4,225,000
	#N/A	5	\$18,840,000
NA05 - Crayton Rd Area Total		344	\$664,441,552
NA06 - Olde Naples Area	Amerivest Realty	1	\$599,500
	Assist2Sell	1	\$1,090,000
	Bang Realty	1	\$14,500,000
	Berkshire Hathaway Florida	4	\$10,459,000
	Coldwell Banker Residential Real Estate, Inc.	3	\$1,419,400
	Downing Frye	22	\$43,932,899
	Encore Realty	6	\$25,355,000
	Engel & Voelkers	4	\$7,199,000
	Equity Realty	1	\$2,255,000
	Fischer Realty Int LLC	1	\$930,000
	ForSaleByOwner.com Referral Services	1	\$325,000
	Gulf Breeze Real Estate, LLC	1	\$6,499,000
	Gulf Coast International Prop	13	\$61,955,000
	Help-U-Sell Reed & Associates	1	\$329,000
	In Florida Properties	1	\$2,695,000
	John R Wood	32	\$65,257,695
	Keating Associates LLC	4	\$7,457,000
	List In MLS Realty, LLC	1	\$315,000
	London Bay Realty, Inc.	2	\$12,000,000
	McQuaid and Company LLC	1	\$1,299,000
	Naples 1st Realty LLC	1	\$399,500
	Naples Flat Fee Realty, Inc	2	\$844,900
	Peak Realty Partners	1	\$4,200,000
	Premier Sothebys Int. Realty	31	\$76,505,000
	Premiere Plus Realty Co.	18	\$32,644,300
	RE/MAX Distinction Realty	1	\$289,000
	Realty World Florida	1	\$1,600,000
	Royal Shell Real Estate, Inc.	1	\$2,100,000
	Sea Island Real Estate LLC	1	\$3,995,000
	Sheridan Real Estate	1	\$272,000
	Sun Realty USA, Inc	3	\$1,934,800
	SWFLA Realty LLC	1	\$650,000
	The Forrest Company Realty of Naples Inc	1	\$327,000
	Waterfront Realty Group Inc	9	\$28,795,000
White Sands Realty, LLC	1	\$599,500	
William Raveis-Florida LLC	3	\$12,195,000	
#N/A	4	\$15,688,900	
NA06 - Olde Naples Area Total		181	\$448,911,394
NA07 - Port Royal-Aqualane Area	Berkshire Hathaway Florida	1	\$5,850,000
	Bristol Properties	1	\$5,900,000
	Canada and Associates	1	\$3,350,000
	Coldwell Banker Residential Real Estate, Inc.	2	\$6,145,000
	Downing Frye	6	\$47,034,000
	Encore Realty	1	\$13,995,000
	Gulf Breeze Real Estate, LLC	1	\$4,999,000
	Gulf Coast International Prop	13	\$141,435,000
	John R Wood	14	\$186,116,500
	Keating Associates LLC	2	\$4,994,800
	Olde Naples Real Estate, Inc.	2	\$9,345,000
	Premier Sothebys Int. Realty	25	\$255,048,000
	Premiere Plus Realty Co.	8	\$14,824,000
	The Forrest Company Realty of Naples Inc	5	\$41,960,000
	Waterfront Realty Group Inc	1	\$5,900,000
	William Raveis-Florida LLC	2	\$26,495,000
	Young Realty Group	1	\$5,995,000
	#N/A	10	\$142,393,000
NA07 - Port Royal-Aqualane Area Total		96	\$921,779,300

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GEO AREA	Company Name	Data	
		Units	Volume
NA08 - Royal Harbor-Windstar Area	Alderuccio Realty Group, LLC	1	\$1,750,000
	Amerivest Realty	4	\$3,649,800
	Baber Realty	1	\$2,000,000
	Berkshire Hathaway Florida	2	\$4,127,000
	Canada and Associates	1	\$3,790,000
	Coldwell Banker Residential Real Estate, Inc.	7	\$7,682,900
	Domain Realty.com LLC	2	\$869,000
	Downing Frye	29	\$27,347,800
	Florida Home Realty of Collier County, Inc.	1	\$1,259,980
	Florida Homes Realty of Collier	1	\$249,000
	Germain Properties of Naples, LLC	1	\$549,000
	Gulf Breeze Real Estate, LLC	1	\$1,499,000
	Gulf Coast International Prop	3	\$8,358,000
	John R Wood	22	\$40,929,900
	Keating Associates LLC	3	\$1,077,000
	LUX of Naples Corporation	1	\$1,545,000
	Naples Beach & Bay Realty Inc	3	\$1,505,000
	Naples Realty International LLC	1	\$439,990
	Naples Realty Services	3	\$1,269,700
	Neapolitan Realty LLC	1	\$675,000
	POM Property Management	1	\$289,900
	Premier Realty Homes	3	\$1,564,700
	Premier Sothebys Int. Realty	8	\$15,069,499
	Premiere Plus Realty Co.	14	\$22,971,598
	Preview Naples Properties LLC	1	\$1,989,900
	RE/MAX Distinction Realty	1	\$215,000
	Realty Corp. of Naples	1	\$499,900
	Realty World, Top Producers Realty, Inc.	1	\$629,000
	Royal Properties of Naples LLC	1	\$1,175,000
	Royal Shell Real Estate, Inc.	2	\$1,638,000
	Sheridan Real Estate	1	\$400,000
	Stiles Sowers & Associates REALTORSr	1	\$1,399,000
	Sun Realty USA, Inc	5	\$5,683,000
Waterfront Realty Group Inc	8	\$15,999,800	
NA08 - Royal Harbor-Windstar Area Total		136	\$180,097,367
NA09 - South Naples Area	Achievers Real Estate Services	1	\$49,900
	Allison James Estates and Home	1	\$219,900
	Amerivest Realty	2	\$589,000
	Assist2Sell	1	\$339,900
	Barclays Real Estate Group	1	\$105,000
	Berkshire Hathaway Florida	2	\$1,156,500
	Burge Realty Group Inc	1	\$2,250,000
	Century 21 First Southern Trust	1	\$384,000
	Christopher Realty, Inc.	3	\$2,739,000
	Coast of Naples Realty, LLC	1	\$499,900
	Coldwell Banker Residential Real Estate, Inc.	2	\$399,800
	Domain Realty.com LLC	1	\$159,900
	Downing Frye	19	\$9,299,709
	Engel & Voelkers	2	\$364,900
	Faust RealtyGroup	1	\$190,000
	Florida Golf Realty LLC	1	\$279,000
	Florida Home Realty of Collier County, Inc.	1	\$129,000
	Florida Realty & Co	1	\$285,000
	ForSaleByOwner.com Referral Services	1	\$164,900
	Gallivan LLC	1	\$637,000
	Golden Realty & Management LLC	1	\$49,900
	Gulf Breeze Real Estate, LLC	1	\$139,900
	Gulf Coast International Prop	1	\$995,000
	Gulf Coast Properties Group	2	\$368,000
	Gulf Region Realty	1	\$169,500
	Horizons By The Sea Inc.	1	\$80,000
	Internet Realty Group, Inc.	1	\$215,000
	John R Wood	32	\$11,213,650
	Keller Williams Elite Realty	2	\$834,999

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GEO AREA	Company Name	Data	
		Units	Volume
NA09 - South Naples Area	Keller Williams Realty Naples	1	\$445,000
	Keller Williams Realty, Marco	7	\$3,223,800
	Luxury & Beach Realty Inc	1	\$99,500
	MAKS Realty Inc	1	\$75,000
	Marco Realty Associates, Inc.	1	\$569,000
	Mari Vesci REALTORS, Inc	1	\$105,000
	McQuaid and Company LLC	2	\$969,900
	MVP Realty Associates	2	\$477,900
	Naples Beach & Bay Realty Inc	3	\$744,700
	Naples Friends & Family Realty	3	\$1,573,777
	Naples Gold Realty LLC	1	\$839,000
	Naples Realty International LLC	1	\$429,900
	Naples Realty Services	1	\$275,000
	Onier Realty of SW Fla	2	\$748,000
	POM Property Management	1	\$182,500
	Premier Sothebys Int. Realty	6	\$4,492,640
	Premiere Plus Realty Co.	15	\$6,444,600
	Priority Properties of Florida	1	\$50,000
	RE/MAX Affinity Mercato	3	\$1,045,000
	RE/MAX Affinity Plus	1	\$389,000
	RE/MAX Distinction Realty	4	\$2,539,000
	RE/MAX Dream	1	\$563,000
	RE/MAX Realty Select	1	\$54,900
	Realty World Florida	1	\$429,000
	RL Nardi & Associates Inc	6	\$2,431,800
	Royal Shell Real Estate, Inc.	2	\$2,449,900
	Sandbill Realty Group	1	\$150,000
	Sheridan Real Estate	1	\$264,900
	Sun Realty USA, Inc	10	\$6,772,800
	SWFLA Realty LLC	2	\$379,900
	The Keyes Company/PSL	4	\$2,349,765
	Tropics Real Estate	7	\$2,251,450
	VIP Realty Group	1	\$258,000
Waterfront Realty Group Inc	2	\$1,448,900	
WCI Realty Inc	14	\$5,226,325	
White Sands Realty, LLC	2	\$536,000	
NA09 - South Naples Area Total		199	\$85,593,115
NA11 - N/O Immokalee Rd W/O 75	Addvantage Real Estate Service	1	\$749,000
	Allison James Estates and Home	1	\$849,900
	Amerivest Realty	19	\$38,193,999
	Anchor Realty of Naples	1	\$699,900
	Baber Realty	1	\$239,900
	Barclays Real Estate Group 1	1	\$405,000
	Barefoot Beach Properties	2	\$998,000
	Barry DeNicola Realty, Inc.	1	\$249,900
	Bartley Realty LLLC	1	\$619,900
	Berkshire Hathaway Florida	10	\$12,868,249
	Briarwood Development Corp	1	\$998,900
	Bristol Properties	1	\$3,900,000
	Carney Realty & Associates Inc	2	\$1,349,800
	Century 21 Sunbelt Realty, Inc	1	\$179,900
	Coldwell Banker Residential Real Estate, Inc.	8	\$4,999,799
	Cornerstone Coastal Properties	1	\$2,500,000
	Crimaldi and Associates, LLC	1	\$249,900
	Daane Properties Inc	1	\$379,000
	Denny Grimes & Company, Inc.	1	\$875,000
	Development Realty, LC	1	\$1,425,000
	Domain Realty.com LLC	8	\$4,614,500
	Douglas Realty & Development	1	\$235,000
	Downing Frye	48	\$27,970,999
	DR Horton Realty SWFL Inc.	1	\$559,235
	Easy Living Property Services	1	\$265,000
	Emerald Realty of SW FL LLC	3	\$2,464,970
	Engel & Voelkers	1	\$1,458,000

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GEO AREA	Company Name	Data	
		Units	Volume
NA11 - N/O Immokalee Rd W/O 75	Engel & Voelkers Bonita-Estero	1	\$557,000
	Equity Realty	2	\$614,900
	Exceptional Properties of SW Florida	1	\$229,000
	Fidelity Florida Realty Corp	1	\$219,900
	Florida Home Realty of Collier County, Inc.	6	\$4,664,700
	Florida Realty & Co	2	\$2,747,000
	Golf Life Properties, LLC	1	\$649,000
	Gulf Breeze Real Estate, LLC	1	\$1,295,000
	Homes & Land Brokers, Inc.	3	\$1,454,700
	iList LLC	1	\$735,000
	Independent Brokers Realty Inc.	2	\$5,354,900
	John R Wood	79	\$78,545,781
	Jones & Company Realty	1	\$549,000
	KE Talis Park Real Estate Co	25	\$59,720,155
	Keating Associates LLC	2	\$927,000
	Keller Williams Elite Realty	4	\$3,508,999
	Keller Williams Realty Naples	5	\$2,175,500
	Keller Williams Realty, Marco	1	\$1,047,000
	L.H. Fleming & Company, Real Estate	2	\$624,400
	List In MLS Realty, LLC	1	\$479,900
	Luxury & Beach Realty Inc	1	\$489,900
	M N M Companies LLC	1	\$639,000
	Madelon Ward Licensed Real Estate Broker	1	\$475,000
	Malt Realty & Dev. Co.	1	\$1,135,000
	Mediterra Realty	4	\$9,175,625
	MVP Realty Associates	6	\$2,721,600
	Naples Beach Realty	1	\$489,900
	Naples Florida Luxury Realty	1	\$280,000
	Naples Luxury Real Estate Group	1	\$229,500
	Naples Realty Services	1	\$460,000
	Naples Trust Real Estate Services	1	\$649,900
	Olde Naples Real Estate, Inc.	1	\$259,900
	Platinum Properties of Naples Inc	1	\$415,000
	POM Property Management	2	\$549,800
	Premier Realty Concepts, Inc.	1	\$259,900
	Premier Realty Homes	4	\$1,994,699
	Premier Sothebys Int. Realty	14	\$16,061,700
	Premiere Plus Realty Co.	31	\$14,850,199
	Procacci Properties Inc	1	\$229,000
	RE/MAX Affinity Plus	1	\$300,000
	RE/MAX Anchor Realty	1	\$649,000
	RE/MAX Distinction Realty	2	\$408,400
	RE/MAX Realty Select	4	\$1,606,900
	Real Pro Realtors	1	\$575,000
	Realty World, Top Producers Realty, Inc.	3	\$1,344,700
	REVirtually LLC	1	\$274,888
	Royal Crown Realty, LLC	1	\$504,000
	Royal Shell Real Estate, Inc.	4	\$2,922,900
	Ruby Realty & Referral Company	2	\$613,900
	Saggio Dream Realty	2	\$563,900
	South Bay Realty	1	\$319,500
	Sun Realty USA, Inc	5	\$3,804,800
	The Willis Group, LLC	1	\$1,350,000
	Unique Properties of Naples, Inc.	1	\$214,900
	VIP Realty Group	1	\$1,175,000
	Waterfront Realty Group Inc	5	\$2,891,400
	WCI Realty Inc	2	\$1,725,140
Weekly Realty Group, LLC	26	\$58,723,700	
WEICHERT, REALTORSr On The Gulf	8	\$4,157,800	
Xclusive Homes LLC	1	\$449,900	
NA11 - N/O Immokalee Rd W/O 75 Total		407	\$412,338,937
NA12 - N/O Vanderbilt Bch Rd W/O 75		0	\$2,247,000
	Alliance Realty Group	1	\$530,000
	Amerivest Realty	4	\$3,357,000

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GEO AREA	Company Name	Data	
		Units	Volume
NA12 - N/O Vanderbilt Bch Rd W/O 75	Bella Vita	2	\$868,000
	Berkshire Hathaway Florida	22	\$25,787,300
	C.J. Realty of SW FL, Inc.	1	\$749,000
	Carney Realty & Associates Inc	1	\$539,900
	Century 21 Sunbelt Realty, Inc	1	\$252,500
	Coldwell Banker Residential Real Estate, Inc.	3	\$2,740,500
	Domain Realty.com LLC	2	\$760,000
	Downing Frye	30	\$22,131,890
	Engel & Voelkers	1	\$435,000
	Exceptional Properties of SW Florida	1	\$659,000
	Florida Realty & Co	1	\$870,000
	Florida Realty Group	2	\$1,117,900
	Gulf Breeze Real Estate, LLC	1	\$327,500
	Help-U-Sell Reed & Associates	1	\$415,000
	Homes & Land Brokers, Inc.	1	\$349,900
	Hudson Realty Executives LLC	1	\$199,000
	iList LLC	1	\$499,000
	John R Wood	22	\$16,017,000
	Keating Associates LLC	2	\$980,800
	Keller Williams Elite Realty	1	\$749,900
	Keller Williams Realty Naples	4	\$3,658,900
	ListWithFreedom.com, Inc.	1	\$760,000
	Miles Realty Group	1	\$484,000
	Minker Properties	1	\$345,000
	MVP Realty Associates	2	\$674,901
	Neapolitan Realty LLC	1	\$405,000
	Platinum Properties of Naples Inc	3	\$887,900
	Premier Realty Homes	1	\$1,150,000
	Premier Sothebys Int. Realty	37	\$56,427,900
	Premiere Plus Realty Co.	18	\$9,814,277
	RE/MAX Affinity Mercato	2	\$518,000
	RE/MAX Distinction Realty	1	\$219,000
	RE/MAX Realty Select	3	\$1,158,900
	Realhome Services and Solution	3	\$1,219,700
	Royal Shell Real Estate, Inc.	1	\$839,900
	Sand Castle Realty Group, Inc	5	\$1,991,399
	Sheridan Real Estate	1	\$329,000
	South Bay Realty	4	\$2,278,800
	Steven C. Moller, Broker	3	\$857,800
	Sun Realty USA, Inc	5	\$2,694,875
	U S Prime Realty LLC	1	\$1,099,000
	VIP Realty Group	1	\$368,500
	Wagner Agency LLC	2	\$539,000
	Waterfront Realty Group Inc	6	\$3,746,900
	Your Naples Realty LLC	1	\$449,000
	#N/A	2	\$11,400,000
	NA12 - N/O Vanderbilt Bch Rd W/O 75 Total		215
NA13 - Pine Ridge Area		0	
	Addvantage Real Estate Service	1	\$179,000
	Berkshire Hathaway Florida	1	\$899,999
	Berkshire Hathaway Florida	2	\$2,958,000
	Coldwell Banker Residential Real Estate, Inc.	6	\$10,844,999
	COLLIER COUNTY REALTY CORP	1	\$2,800,000
	Downing Frye	3	\$3,995,000
	Florida Home Realty of Collier County, Inc.	1	\$999,000
	Germain Properties of Naples, LLC	1	\$1,599,000
	Gulf Coast International Prop	1	\$829,000
	Homes & Land Brokers, Inc.	1	\$199,900
	iList LLC	1	\$1,395,000
	John R Wood	8	\$32,204,900
	Kaye Realty Inc.	1	\$1,999,000
	Keller Williams Elite Realty	1	\$1,000,000
	Nichols Realty, Inc.	1	\$1,100,000
	POM Property Management	1	\$219,900
	Premier Sothebys Int. Realty	12	\$21,955,900

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GEO AREA	Company Name	Data	
		Units	Volume
NA13 - Pine Ridge Area	Premiere Plus Realty Co.	3	\$14,294,000
	RE/MAX Realty Select	1	\$199,000
	Royal Shell Real Estate, Inc.	1	\$350,000
	Sheridan Real Estate	1	\$1,475,000
	William Raveis-Florida LLC	1	\$2,875,000
	#N/A	1	\$1,899,000
NA13 - Pine Ridge Area Total		51	\$106,270,598
NA14 - N/O Pine Ridge Rd and Vineyards	Addvantage Real Estate Service	1	\$689,000
	Allison James Estates and Home	1	\$165,000
	Amerivest Realty	3	\$2,423,000
	Berkshire Hathaway Florida	16	\$7,722,995
	Brand & Associates Inc.	1	\$419,000
	Chateaux Realty	1	\$264,900
	Coast of Naples Realty, LLC	1	\$162,500
	Coldwell Banker Residential Re	1	\$309,900
	Coldwell Banker Residential Real Estate, Inc.	10	\$4,439,400
	Cornerstone Real Estate Services, Inc.	1	\$257,000
	Domain Realty.com LLC	3	\$1,793,000
	Downing Frye	40	\$22,164,700
	Engel & Voelkers	3	\$3,259,900
	Engel & Voelkers Bonita-Estero	1	\$700,000
	Exceptional Properties of SW Florida	1	\$223,500
	Florida Home Realty Inc	1	\$398,000
	Florida Home Realty of Collier County, Inc.	2	\$1,108,000
	Florida Real Estate Services, Inc.	2	\$997,400
	Florida Realty & Co	1	\$1,850,000
	Florida Realty Group	2	\$679,800
	Florida Valuation & Consultants Inc.	1	\$795,000
	Floridas Realty Specialists	1	\$349,900
	Gateway Real Estate of Fort Myers	2	\$679,900
	Golf Life Properties, LLC	1	\$664,900
	Gulf Coast Realty LLC	1	\$684,900
	Help-U-Sell Reed & Associates	1	\$260,000
	Illustrated Properties Real Estate Inc.	9	\$3,755,000
	John Naumann & Associates	1	\$585,000
	John R Wood	37	\$21,388,898
	Keating Associates LLC	4	\$3,322,900
	Keller Williams Elite Realty	1	\$799,000
	Keller Williams Realty Naples	4	\$2,765,700
	Kevin Shelly Realty Inc	1	\$248,500
	Kunkle Realty, LLC	1	\$469,900
	Lisa Tomaini Realty	1	\$685,000
	ListWithFreedom.com, Inc.	1	\$199,900
	McQuaid and Company LLC	1	\$749,000
	Miles Realty Group	1	\$435,000
	MVP Realty Associates	3	\$865,900
	Naples Flat Fee Realty, Inc	1	\$499,900
	Naples Realty Services	2	\$1,434,000
	Naples Trust Real Estate Services	1	\$635,900
	Premier Realty Homes	1	\$899,900
	Premier Sothebys Int. Realty	20	\$12,438,800
	Premiere Plus Realty Co.	31	\$14,406,350
	Procacci Properties Inc	1	\$599,000
	RE/MAX Distinction Realty	1	\$175,000
RE/MAX Realty Select	4	\$1,463,800	
Realhome Services and Solution	1	\$210,000	
REMAX Distinction Realty	1	\$159,900	
RL Nardi & Associates Inc	3	\$2,234,900	
Royal Shell Real Estate, Inc.	4	\$3,096,000	
Ruby Realty & Referral Company	1	\$574,900	
Sand Castle Realty Group, Inc	4	\$1,313,900	
Scavone Realty	1	\$649,900	
Seaside Properties of South Florida, Inc.	1	\$519,000	
Sheridan Real Estate	2	\$818,900	

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GEO AREA	Company Name	Data		
		Units	Volume	
NA14 - N/O Pine Ridge Rd and Vineyards	Shoreline Properties of SW FL	2	\$519,800	
	South Bay Realty	4	\$2,437,000	
	Sun Realty USA, Inc	3	\$2,043,000	
	SW Management & Realty LLC	5	\$7,770,000	
	SWFLA Realty LLC	1	\$165,000	
	Ted Hofferber SRA, PA	1	\$649,900	
	TSD Realty	1	\$199,950	
	Vanderbilt Realty LLC	1	\$229,000	
	Vineyards Properties Inc	26	\$16,283,050	
	Vineyards Realty Inc	26	\$16,724,700	
	VIP Realty Group	6	\$2,610,900	
	Waterfront Realty Group Inc	3	\$2,219,900	
	WEICHERT, REALTORSr On The Gulf	2	\$865,800	
	Wilson & Associates RE Inc	1	\$245,000	
	World Class Real Estate	1	\$449,000	
	Wynns Realty	1	\$329,000	
	Xclusive Homes LLC	1	\$449,900	
#N/A	3	\$2,904,400		
NA14 - N/O Pine Ridge Rd and Vineyards Total		332	\$188,956,643	
NA15 - E/O 41 W/O Goodlette	Allison James Estates and Home	1	\$167,000	
	Assist2Sell	1	\$137,500	
	Barclays Real Estate Group	1	\$314,900	
	Bartley Realty LLLC	1	\$319,000	
	Caine Premier Properties LLC	1	\$1,349,900	
	Century 21 Sunbelt Realty, Inc	1	\$389,000	
	CMC Realty	1	\$235,000	
	Coldwell Banker Residential Real Estate, Inc.	2	\$758,000	
	Downing Frye	13	\$5,618,500	
	Engel & Voelkers	1	\$590,000	
	Florida Home Realty of Collier County, Inc.	1	\$539,900	
	ForSaleByOwner.com Referral Services	1	\$624,000	
	Gulf Breeze Real Estate, LLC	1	\$329,900	
	Gulf Coast International Prop	2	\$2,900,000	
	John R Wood	8	\$4,474,900	
	Keating Associates LLC	1	\$524,800	
	Keller Williams Realty Naples	2	\$618,900	
	Listsmart LLC	1	\$350,000	
	McQuaid and Company LLC	3	\$1,848,800	
	MVP Realty Associates	1	\$189,000	
	Onier Realty of SW Fla	1	\$329,000	
	Premier Sothebys Int. Realty	10	\$7,333,500	
	Premiere Plus Realty Co.	11	\$5,301,200	
	Preview Naples Properties LLC	1	\$589,900	
	Quail Communities Realty, Inc.	1	\$499,900	
	RE/MAX Affinity Mercato	3	\$908,900	
	RE/MAX Distinction Realty	1	\$549,000	
	Ronto Realty	5	\$4,670,000	
	Royal Shell Real Estate, Inc.	3	\$1,469,000	
	Seaside Properties of South Florida, Inc.	1	\$485,000	
	Sheridan Real Estate	1	\$425,000	
	Spina Realty Company	1	\$569,000	
Sunstream Realty, LLC	4	\$1,384,000		
Waterfront Realty Group Inc	3	\$1,768,900		
West Shore Properties Real Estate Company	1	\$1,850,000		
Xclusive Homes LLC	1	\$279,900		
NA15 - E/O 41 W/O Goodlette Total		92	\$50,691,200	
NA16 - S/O Pine Ridge Rd		0	1	\$215,000
	4 Seasons Realty LLC		1	\$240,000
	Addvantage Real Estate Service		1	\$396,000
	Amerivest Realty		5	\$1,655,400
	Baber Realty		6	\$1,861,700
	Beachwood Properties, Inc.		1	\$3,995,000
	Benoit Properties Intl LLC		1	\$257,900
	Berkshire Hathaway Florida		19	\$10,030,000

John R. Wood Properties
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Company Detail by Geocode

GEO AREA	Company Name	Data	
		Units	Volume
NA16 - S/O Pine Ridge Rd	Boca Executives	1	\$349,500
	Carney Realty & Associates Inc	1	\$239,900
	Carrington Real Estate Service	1	\$799,000
	Century 21 Sunbelt Realty, Inc	3	\$796,900
	Coldwell Banker Residential Real Estate, Inc.	16	\$9,196,899
	Daane Properties Inc	3	\$1,206,500
	Diversified Real Estate Group	1	\$187,500
	Domain Realty.com LLC	2	\$1,318,900
	Downing Frye	56	\$27,988,300
	Emerald Realty of SW FL LLC	1	\$998,361
	Encore Realty	1	\$1,795,000
	Engel & Voelkers	4	\$9,059,900
	Equity Realty	1	\$155,000
	Florida Elite Realty Inc	1	\$195,000
	Florida Foundation Realty	1	\$1,199,000
	Florida Global RE Inc	1	\$495,000
	Florida Golf Realty LLC	2	\$1,104,000
	Florida Home Realty of Collier County, Inc.	6	\$2,178,800
	Florida Homes Realty of Collier	1	\$299,000
	Florida Realty Group	1	\$419,900
	Golden Realty & Management LLC	1	\$167,900
	Golf Life Properties, LLC	1	\$1,350,000
	Grey Oaks Realty Inc.	14	\$23,361,177
	Grice Realty Inc	1	\$89,500
	Gulf Breeze Real Estate, LLC	1	\$631,500
	Gulf Coast International Prop	3	\$5,594,000
	Home Quest Inc.	1	\$629,000
	Independent Brokers Realty Inc.	1	\$100,000
	John R Wood	59	\$76,490,600
	Kaye Realty Inc.	1	\$849,000
	Keating Associates LLC	3	\$8,141,900
	Keller Williams Realty Naples	1	\$575,000
	Keller Williams Realty, Marco	1	\$299,900
	ListWithFreedom.com, Inc.	1	\$264,900
	Luxury & Beach Realty Inc	1	\$169,900
	Marco Island Realestate.com, Inc.	1	\$339,000
	McQuaid and Company LLC	2	\$1,448,000
	MVP Realty Associates	5	\$1,875,500
	Naples Realty Services	2	\$719,500
	Paradise Realty of Naples,LLC	8	\$24,133,711
	POM Property Management	2	\$994,800
	Premier Realty Homes	1	\$499,000
	Premier Sothebys Int. Realty	40	\$90,406,350
	Premiere Plus Realty Co.	22	\$10,520,199
	Preview Naples Properties LLC	1	\$484,900
	RE/MAX Affinity Mercato	1	\$519,000
	RE/MAX Affinity Plus	1	\$3,250,000
	RE/MAX Distinction Realty	4	\$5,609,900
	RE/MAX Realty Select	1	\$2,450,000
	RE/MAX Realty Team	1	\$159,900
	Realty World, Top Producers Realty, Inc.	2	\$773,800
	RL Nardi & Associates Inc	1	\$229,000
	Rossi Real Estate Inc	1	\$449,000
	Royal Shell Real Estate, Inc.	5	\$25,195,000
	Saggio Dream Realty	1	\$174,800
	Sand Castle Realty Group, Inc	1	\$319,900
	Sheridan Real Estate	1	\$185,000
South Bay Realty	3	\$831,400	
Sun Realty USA, Inc	10	\$3,690,000	
TMB Realty Inc	1	\$365,000	
U S Prime Realty LLC	1	\$266,900	
Vineyards Properties Inc	2	\$540,000	
VIP Realty Group	4	\$3,023,900	
Waterfront Realty Group Inc	4	\$1,044,000	

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GEO AREA	Company Name	Data	
		Units	Volume
NA16 - S/O Pine Ridge Rd	White Sands Realty, LLC	2	\$873,900
	Xclusive Homes LLC	1	\$499,500
	Your Naples Realty LLC	1	\$274,999
NA16 - S/O Pine Ridge Rd Total		362	\$379,493,496
NA17 - N/O Davis Blvd		0	1
	A Plus Realty	1	\$225,000
	Advantage Sales & Rentals Inc	2	\$843,900
	Amerivest Realty	5	\$1,133,800
	Bay Pointe Properties	1	\$264,000
	Bay Vision Realty	1	\$469,900
	Bayside Realty SWFL LLC	1	\$144,900
	Berkshire Hathaway Florida	10	\$3,486,550
	Blue Heron Realty of Naples	6	\$1,175,300
	Boca Executives	1	\$219,000
	Carney Realty & Associates Inc	1	\$174,900
	Century 21 Sunbelt Realty, Inc	2	\$778,900
	Coastal Breeze Properties	1	\$209,900
	Coldwell Banker Residential Real Estate, Inc.	12	\$3,366,480
	Denny Grimes & Company, Inc.	2	\$754,000
	Diamond Realty Group	1	\$164,950
	Domain Realty.com LLC	3	\$670,000
	Downing Frye	31	\$10,335,294
	E, M Prime Realty	1	\$199,500
	Engel & Voelkers	1	\$189,000
	Equity Realty	1	\$158,995
	Florida Home Realty of Collier County, Inc.	7	\$1,789,100
	Florida Homes Realty of Collier	1	\$235,000
	Floridas Realty Specialists	1	\$131,500
	Framor Realty	1	\$160,000
	Gulf Breeze Real Estate, LLC	4	\$1,115,800
	Gulf Region Realty	1	\$228,800
	Harborview Realty Inc	1	\$299,500
	Homes & Land Brokers, Inc.	1	\$180,000
	Hudson Realty Executives LLC	2	\$334,890
	Independent Brokers Realty Inc.	4	\$821,900
	Islandwalk Real Estate Sales	1	\$379,900
	John R Wood	28	\$8,922,200
	Keating Associates LLC	9	\$2,875,400
	Keller Williams Elite Realty	1	\$165,000
	Keller Williams Realty Naples	2	\$363,000
	Keller Williams Realty, Marco	2	\$884,000
	List In MLS Realty, LLC	1	\$214,500
	LUX of Naples Corporation	1	\$169,900
	Marco Realty Associates, Inc.	1	\$284,500
	McNeil Real Estate, Inc.	1	\$399,000
	MVP Realty Associates	6	\$1,193,500
	N.A.I. Realty	1	\$354,900
	Naples Beach & Bay Realty Inc	3	\$1,578,900
	Naples Gold Realty LLC	1	\$359,000
	Naples Realty Services	3	\$2,574,699
	Napoli Realty Services, LLC	1	\$169,800
	POM Property Management	2	\$514,800
	Premier Sothebys Int. Realty	8	\$2,448,700
	Premiere Plus Realty Co.	36	\$10,350,199
	Procacci Properties Inc	1	\$154,900
RE 1 Advisor	1	\$159,900	
RE/MAX Affinity Mercato	2	\$603,500	
RE/MAX Distinction Realty	5	\$1,624,700	
RE/MAX Realty Select	7	\$1,564,200	
Realhome Services and Solution	1	\$217,600	
Realty Executives Signature	1	\$399,900	
Realty World, Top Producers Realty, Inc.	9	\$3,399,300	
Riverside Realty Group, LLC	1	\$149,900	
Royal Shell Real Estate, Inc.	5	\$1,889,600	

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GEO AREA	Company Name	Data	
		Units	Volume
NA17 - N/O Davis Blvd	Ruby Realty & Referral Company	2	\$687,700
	South Bay Realty	1	\$212,000
	Southwest Coast Realty, Inc.	1	\$499,900
	Starling Realty Inc	1	\$789,000
	Sun Realty USA, Inc	5	\$1,248,000
	SWFLA Realty LLC	1	\$148,000
	Thompson Realty	1	\$229,500
	TJS Realty, Inc.	1	\$399,900
	Tropics Real Estate	1	\$319,000
	TSD Realty	1	\$120,000
	Tudor Villas Realty Naples	1	\$429,500
	U S Prime Realty LLC	4	\$1,433,300
	Vanderbilt Realty LLC	1	\$460,000
	VIP Realty Group	3	\$511,800
	Waterfront Realty Group Inc	9	\$2,784,500
	Xclusive Homes LLC	1	\$239,900
NA17 - N/O Davis Blvd Total		283	\$85,517,157
NA18 - N/O Rattlesnake Hammock		0	2
	Addvantage Real Estate Service	2	\$477,800
	Amerivest Realty	12	\$4,836,880
	Berkshire Hathaway Florida	18	\$4,280,100
	Blue Heron Realty of Naples	5	\$2,768,800
	Boca Executives	1	\$112,000
	Brand & Associates Inc.	1	\$794,000
	Carrington Real Estate Service	1	\$234,900
	Coast of Naples Realty, LLC	1	\$249,900
	Coffey Real Estate Services, Corp	3	\$522,900
	Coldwell Banker Residential Real Estate, Inc.	17	\$4,056,950
	Community Realty Associates	1	\$644,900
	Domain Realty.com LLC	1	\$599,000
	Downing Frye	27	\$9,849,250
	Dr. Klaus Realty & Investments	1	\$369,963
	Engel & Voelkers	2	\$1,114,000
	Equity Realty	1	\$169,000
	Fidelity Florida Realty Corp	1	\$149,900
	Florida Home Realty of Collier County, Inc.	2	\$354,000
	Florida Realty Group	1	\$207,000
	Freshwater Real Estate	1	\$159,900
	Gulf Breeze Real Estate, LLC	4	\$1,111,000
	Gulf Coast Investment Properties	1	\$319,900
	Gulf Region Realty	1	\$184,900
	Help-U-Sell Reed & Associates	3	\$679,700
	Independent Brokers Realty Inc.	4	\$708,800
	Island Escapes of SWFL LLC	1	\$459,000
	John R Wood	27	\$12,239,388
	Keating Associates LLC	1	\$269,900
	Keller Williams Realty Naples	3	\$1,372,900
	Keller Williams Realty, Marco	1	\$349,900
	McQuaid and Company LLC	1	\$159,500
	Miloff Aubuchon Rlty Grp, Inc.	1	\$265,000
	MVP Realty Associates	5	\$1,439,600
	Naples Beach Realty	2	\$334,899
	Napoli Realty Services, LLC	1	\$145,000
	Onier Realty of SW Fla	1	\$299,000
	POM Property Management	1	\$190,000
	Port of the Islands Realty LLC	2	\$928,900
	Premier Realty Homes	2	\$1,224,800
	Premier Sothebys Int. Realty	5	\$4,929,300
	Premiere Plus Realty Co.	42	\$13,055,899
	Priceless Realty, Inc.	1	\$525,000
	Priority Properties of Florida	1	\$145,000
	RE/MAX Affinity Mercato	2	\$558,900
	RE/MAX Affinity Plus	1	\$239,000
	RE/MAX Distinction Realty	7	\$1,808,200

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GEO AREA	Company Name	Data	
		Units	Volume
NA18 - N/O Rattlesnake Hammock	RE/MAX Realty Select	2	\$769,400
	Realty Corp. of Naples	1	\$289,900
	Realty Executives Signature	1	\$309,900
	Realty World Florida	2	\$5,890,000
	Realty World, Top Producers Realty, Inc.	3	\$1,557,600
	RL Nardi & Associates Inc	2	\$444,800
	Royal Shell Real Estate, Inc.	3	\$2,155,000
	Self Realty Inc	1	\$334,900
	Sheridan Real Estate	1	\$384,900
	Simply Think Florida Realty	1	\$219,900
	South Bay Realty	1	\$119,000
	Steven C. Moller, Broker	1	\$169,900
	Stewart Real Estate Company	1	\$239,000
	Sun Realty USA, Inc	16	\$3,838,300
	ToastyinNaples.com Realty	2	\$271,900
	Tropics Real Estate	3	\$534,200
	U S Prime Realty LLC	1	\$164,900
	VIP Realty Group	1	\$144,900
	Waterfront Realty Group Inc	8	\$2,403,050
	WEICHERT, REALTORSr On The Gulf	1	\$93,600
#N/A	1	\$394,950	
NA18 - N/O Rattlesnake Hammock Total		275	\$97,066,529
NA19 - Lely Area		0	4
			\$2,158,000
	Advantage Real Estate Service	1	\$639,000
	Advantage Sales & Rentals Inc	1	\$379,000
	Allison James Estates and Home	1	\$601,255
	Amerivest Realty	2	\$503,900
	Assist2Sell	4	\$1,668,900
	Berkshire Hathaway Florida	17	\$10,035,191
	Burge Realty Group Inc	1	\$499,000
	Carrington Real Estate Service	1	\$299,900
	Century 21 First Southern Trust	1	\$265,900
	Clausen Properties, Inc.	1	\$317,500
	Coldwell Banker Residential Real Estate, Inc.	8	\$2,937,200
	Diversified Real Estate Group	2	\$1,364,500
	Domain Realty.com LLC	3	\$654,800
	Downing Frye	32	\$15,662,795
	Encore Realty	3	\$1,566,970
	Equity Realty	4	\$1,448,800
	Florida Home Realty of Collier County, Inc.	2	\$709,000
	Floridas Realty Specialists	2	\$434,800
	Gulf Coast International Prop	1	\$749,900
	Gulf Coast Properties Group	1	\$549,000
	Harborview Realty Inc	1	\$575,000
	Heritage Realty & Associates	1	\$369,900
	Independent Brokers Realty Inc.	4	\$1,114,300
	Island Realty Marco	1	\$235,000
	John R Wood	34	\$19,021,194
	Keller Williams Realty Naples	1	\$1,000,000
	Keller Williams Realty, Marco	1	\$235,000
	L.H. Fleming & Company, Real Estate	1	\$114,900
	Lely Resort Realty, LLC.	19	\$15,475,594
	L'Excellence Realty Group Inc.	1	\$170,000
	LUX of Naples Corporation	1	\$679,900
	Marcia K. Roggow	1	\$242,000
	Marco Island Realestate.com, Inc.	3	\$963,800
	Marco Realty Associates, Inc.	1	\$429,500
	McNeil Real Estate, Inc.	1	\$254,900
	MVP Realty Associates	1	\$349,900
	Naples Property Shop	1	\$689,000
	Naples Realty Services	1	\$224,900
	Naples Trust Real Estate Services	1	\$319,900
	Onier Realty of SW Fla	3	\$685,000
	Paradise Coast Property Team	2	\$535,450

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GEO AREA	Company Name	Data	
		Units	Volume
NA19 - Lely Area	POM Property Management	1	\$149,900
	Premier Realty Homes	2	\$788,800
	Premier Sothebys Int. Realty	9	\$7,115,000
	Premiere Plus Realty Co.	35	\$20,320,540
	Prime Real Estate of Naples	1	\$329,999
	Procacci Properties Inc	2	\$994,000
	RE/MAX Affinity Plus	4	\$1,106,790
	RE/MAX Distinction Realty	4	\$1,189,600
	RE/MAX Realty Select	3	\$949,899
	RE/MAX Results Realty	2	\$683,000
	Real Pro Realtors	1	\$158,900
	Realestateauctions.com	1	\$549,000
	Realty Executives Signature	1	\$189,900
	Realty World Florida	2	\$1,423,000
	Realty World, Top Producers Realty, Inc.	1	\$315,000
	RL Bailey Realty	1	\$510,000
	Rossman Realty Group Inc	1	\$145,000
	Royal Shell Real Estate, Inc.	2	\$859,000
	Schulz Realty LLC	1	\$1,775,000
	Sheridan Real Estate	1	\$399,900
	South Bay Realty	2	\$745,900
	Stock Realty, LLC	47	\$24,317,300
	Sun Realty USA, Inc	3	\$868,800
	SWFLA Realty LLC	2	\$369,499
	Tropics Real Estate	1	\$395,000
	VIP Realty Group	1	\$235,000
	Waterfront Realty Group Inc	4	\$1,988,700
WEICHERT, REALTORSr On The Gulf	1	\$314,900	
Xclusive Homes LLC	1	\$189,900	
NA19 - Lely Area Total		309	\$156,507,676
NA21 - N/O Immokalee Rd E/O 75	Alta Realty Group	1	\$309,900
	Amerivest Realty	15	\$9,757,000
	Berkshire Hathaway Florida	31	\$23,197,999
	Blue Water Realty Inc of SW FL	1	\$1,799,900
	Briarwood Development Corp	2	\$4,000,000
	Builders Services, Inc.	3	\$2,663,062
	Coastal Breeze Homes, LLC	1	\$1,880,000
	Coldwell Banker Residential Real Estate, Inc.	6	\$10,602,900
	DecoNova International Realty	1	\$159,999
	Diamond Custom Homes Realty	2	\$5,670,000
	Domain Realty.com LLC	8	\$4,607,300
	Downing Frye	35	\$28,119,677
	Emerald Realty of SW FL LLC	3	\$3,728,932
	Engel & Voelkers	2	\$1,549,000
	Engel & Voelkers Bonita-Estero	1	\$229,900
	Equity Realty	5	\$2,354,000
	Exceptional Properties of SW Florida	3	\$2,967,900
	Florida Home Realty of Collier County, Inc.	10	\$3,820,799
	Florida's Realty LLC	1	\$282,500
	Genta Company Realty LLC	1	\$1,395,000
	Germain Properties of Naples, LLC	2	\$885,000
	Gulf Breeze Real Estate, LLC	10	\$2,540,000
	Gulf Coast International Prop	2	\$2,558,000
	Hartford Realty LLC	1	\$1,475,000
	Homes & Land Brokers, Inc.	1	\$344,900
	iList LLC	1	\$208,900
	Independent Brokers Realty Inc.	1	\$679,000
	Islandwalk Real Estate Sales	1	\$299,900
	Jeneane P. Bennett	1	\$759,900
	John R Wood	55	\$61,159,800
	Keating Associates LLC	1	\$1,395,000
	Keller Williams Elite Realty	8	\$9,256,900
	Keller Williams Realty Fort Myers	1	\$1,395,000
Keller Williams Realty Naples	5	\$2,542,700	

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GEO AREA	Company Name	Data	
		Units	Volume
NA21 - N/O Immokalee Rd E/O 75	Keller Williams Realty, Marco	1	\$1,099,000
	Kim Levitan Realty	1	\$695,000
	Levitan Realty Group	13	\$28,985,000
	L'Excellence Realty Group Inc.	1	\$174,900
	McQuaid and Company LLC	12	\$11,415,484
	MVP Realty Associates	4	\$1,878,800
	Naples Beach Realty	5	\$1,172,600
	Naples TBI Realty LLC	3	\$1,809,985
	P & M Property Services	2	\$454,799
	Palm Realty Group	3	\$1,576,000
	Paul Gerber Properties	1	\$3,495,000
	Phase III Real Estate Services	1	\$226,000
	Platinum Properties of Naples Inc	2	\$1,117,900
	Premier Realty Homes	1	\$683,999
	Premier Sothebys Int. Realty	18	\$34,776,100
	Premiere Plus Realty Co.	13	\$6,073,700
	Quail Communities Realty, Inc.	20	\$12,473,577
	Quail West Realty	20	\$48,020,544
	RE/MAX Affinity Plus	1	\$439,900
	RE/MAX Distinction Realty	1	\$479,000
	RE/MAX Realty Select	3	\$843,800
	Realty Executives Signature	1	\$599,000
	Realty World Florida	3	\$4,003,000
	Royal Shell Real Estate, Inc.	4	\$4,268,000
	Ruby Realty & Referral Company	1	\$589,900
	Self Realty Inc	2	\$369,800
	Sheridan Real Estate	1	\$1,495,000
	Simply Think Florida Realty	1	\$179,900
	Sky Real Estate	1	\$545,000
	South Bay Realty	1	\$224,900
	Spina Realty Company	1	\$2,490,000
	Stock Realty, LLC	5	\$6,375,485
	Sun Realty USA, Inc	7	\$4,405,650
	SWFL Real Estate Experts	3	\$697,299
	Taylor Woodrow Realty-SW, LLC	11	\$6,786,744
	TEC Realty	1	\$176,000
	The Keyes Company/PSL	1	\$684,289
	True Realty Services LLC	1	\$899,000
	Vineyards Properties Inc	2	\$454,800
	Waterfront Realty Group Inc	1	\$359,900
	WCI Realty Inc	17	\$11,027,700
	West Shore Properties Real Estate Company	2	\$438,800
	White Sands Realty, LLC	2	\$1,054,000
	Young Realty Group	1	\$259,000
	Your Naples Realty LLC	6	\$2,432,290
	#N/A	1	\$639,000
	NA21 - N/O Immokalee Rd E/O 75 Total		425
NA22 - S/O Immokalee Rd W/O 951	A Plus Realty	1	\$319,900
	Amerivest Realty	3	\$1,033,800
	Baber Realty	1	\$287,900
	Barclays Real Estate Group	1	\$385,000
	Bartley Realty LLLC	1	\$994,900
	Berkshire Hathaway Florida	12	\$6,397,800
	Boca Executives	1	\$749,900
	Broadway Realty & Management I	1	\$395,000
	Carney Realty & Associates Inc	1	\$569,900
	Coldwell Banker Residential Real Estate, Inc.	13	\$7,453,000
	Cornerstone Coastal Properties	1	\$505,000
	Diversified Real Estate Group	1	\$469,000
	Domain Realty.com LLC	4	\$2,028,700
	Downing Frye	20	\$8,719,499
	Elite Realty of SW FL	1	\$424,900
	Equity Realty	2	\$1,100,000
	Eventide Realty Services LLC	1	\$409,900

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GEO AREA	Company Name	Data	
		Units	Volume
NA22 - S/O Immokalee Rd W/O 951	Excel Real Estate Services, Inc.	1	\$264,900
	Faust RealtyGroup	1	\$299,000
	Florida Home Realty of Collier County, Inc.	5	\$2,379,700
	Florida Homes Realty of Collier	4	\$1,640,330
	ForSaleByOwner.com Referral Services	2	\$2,365,000
	Homes & Land Brokers, Inc.	3	\$1,130,900
	Hudson Realty Executives LLC	1	\$315,000
	Independent Brokers Realty Inc.	1	\$519,900
	Islandwalk Real Estate Sales	11	\$4,753,390
	John R Wood	17	\$12,171,600
	Kaye Realty Inc.	2	\$1,547,800
	Keating Associates LLC	1	\$549,000
	Keller Williams Elite Realty	1	\$295,000
	Keller Williams Realty Naples	3	\$1,569,400
	Kevin Shelly Realty Inc	1	\$565,000
	L.H. Fleming & Company, Real Estate	3	\$744,400
	L'Excellence Realty Group Inc.	1	\$385,000
	McQuaid and Company LLC	3	\$2,947,000
	MVP Realty Associates	5	\$1,889,200
	Naples Friends & Family Realty	1	\$447,777
	Naples Realty International LLC	1	\$524,999
	Naples Realty Services	1	\$499,000
	Phelps Realty Services	1	\$349,900
	POM Property Management	3	\$1,348,400
	Premier Realty Homes	2	\$1,198,900
	Premier Sothebys Int. Realty	7	\$3,785,500
	Premiere Plus Realty Co.	15	\$9,199,200
	Quail Communities Realty, Inc.	1	\$316,900
	RE/MAX Affinity Plus	1	\$699,900
	RE/MAX Distinction Realty	4	\$2,282,700
	RE/MAX Realty Select	4	\$1,216,000
	Real Estate Broker Direct	1	\$1,195,000
	Real Pro Realtors	1	\$599,000
	Realhome Services and Solution	2	\$667,980
	Realty Executives Signature	1	\$467,500
	REVirtually LLC	1	\$149,900
	RL Nardi & Associates Inc	2	\$969,800
	Royal Shell Real Estate, Inc.	3	\$1,014,800
	Ruby Realty & Referral Company	2	\$893,500
	Sand Castle Realty Group, Inc	1	\$249,000
	Sheridan Real Estate	4	\$1,688,150
	South Bay Realty	1	\$314,000
	Starling Realty Inc	1	\$628,000
	Steven C. Moller, Broker	1	\$715,000
	Sun Realty USA, Inc	6	\$3,411,751
	Tropics Real Estate	1	\$369,000
	Waterfront Realty Group Inc	1	\$939,900
WCI Realty Inc	10	\$6,127,460	
WEICHERT, REALTORSr On The Gulf	4	\$1,706,000	
West Shore Properties Real Estate Company	1	\$374,900	
Wilson & Associates RE Inc	1	\$379,000	
Xclusive Homes LLC	1	\$324,900	
Your Naples Realty LLC	1	\$289,999	
#N/A	1	\$249,900	
NA22 - S/O Immokalee Rd W/O 951 Total		220	\$114,169,235
NA23 - S/O Pine Ridge Rd W/O 951	A Plus Realty	1	\$569,900
	Amerivest Realty	3	\$1,693,000
	Coastal Real Estate, Inc.	2	\$1,590,000
	Coldwell Banker Residential Real Estate, Inc.	1	\$777,900
	Denny Grimes & Company, Inc.	1	\$319,500
	Downing Frye	5	\$3,253,700
	Florida Home Realty of Collier County, Inc.	4	\$1,554,789
	Greg Haley & Associates, Inc.	1	\$889,500
Gulf Breeze Real Estate, LLC	1	\$389,900	

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GEO AREA	Company Name	Data	
		Units	Volume
NA23 - S/O Pine Ridge Rd W/O 951	Internet Realty Group, Inc.	1	\$240,000
	John R Wood	3	\$2,203,900
	Premier Sothebys Int. Realty	1	\$3,900,000
	Premiere Plus Realty Co.	5	\$3,484,899
	Realty Executives Signature	1	\$535,000
	Sun Realty USA, Inc	1	\$429,900
	TSD Realty	1	\$399,900
	U S Prime Realty LLC	1	\$397,112
	VIP Realty Group	1	\$538,000
	White Sands Realty, LLC	1	\$650,000
	Young Realty Group	1	\$445,000
NA23 - S/O Pine Ridge Rd W/O 951 Total		36	\$24,261,900
NA24 - Golden Gate City	Allison James Estates and Home	1	\$175,000
	Amerivest Realty	2	\$473,500
	Berkshire Hathaway Florida	1	\$112,500
	Century 21 Sunbelt Realty, Inc	1	\$249,900
	Charming Homes Realty	1	\$269,900
	Coldwell Banker Residential Real Estate, Inc.	1	\$209,000
	Downing Frye	3	\$739,700
	Florida Home Realty of Collier County, Inc.	1	\$266,900
	Homes & Land Brokers, Inc.	2	\$287,000
	John R Wood	2	\$369,800
	Keller Williams Elite Realty	1	\$205,000
	Keller Williams Realty Naples	1	\$113,000
	Luxury & Beach Realty Inc	1	\$273,400
	MVP Realty Associates	3	\$864,800
	Naples Realty Services	2	\$341,800
	Pelican Bay Realty, Inc.	1	\$255,000
	Premier Sothebys Int. Realty	1	\$117,000
	Prime Location Brokers LLC	2	\$479,800
	RE/MAX Distinction Realty	1	\$220,000
	RE/MAX Realty Select	2	\$542,800
	Rent 1 Sale 1 Realty	1	\$265,000
	Ricardo Realty LLC	1	\$199,000
	Rossmann Realty Group Inc	1	\$109,900
	Starlink Realty Inc	1	\$255,000
	Sun Realty USA, Inc	3	\$307,400
	TEC Realty	3	\$636,900
	TSD Realty	1	\$265,000
	U S Prime Realty LLC	2	\$501,000
	White Sands Realty, LLC	1	\$285,000
	Wordl Realty Services	1	\$239,900
	Xclusive Homes LLC	2	\$457,900
NA24 - Golden Gate City Total		47	\$10,087,800
NA31 - S/O Immokalee Rd	Allison James Estates and Home	1	\$399,900
	Amerivest Realty	1	\$284,900
	Berkshire Hathaway Florida	8	\$2,928,400
	Builders Services, Inc.	5	\$2,709,550
	Century 21 Sunbelt Realty Inc	1	\$350,000
	Coldwell Banker Residential Real Estate, Inc.	2	\$1,998,999
	Domain Realty.com LLC	1	\$695,000
	Downing Frye	3	\$1,283,900
	DR Horton Realty SWFL Inc.	5	\$2,373,050
	Equity Realty	1	\$440,000
	Florida Home Realty of Collier County, Inc.	1	\$158,000
	Germain Properties of Naples, LLC	1	\$310,000
	Golden Realty & Management LLC	1	\$300,000
	John R Wood	3	\$787,400
	Keller Williams Elite Realty	3	\$604,000
	Keller Williams Realty Naples	1	\$280,000
	KPMG Realty LLC	1	\$269,000
	Match Point Realty Inc.	1	\$280,000
	Naples Beach Realty	1	\$289,900
	Neal Communities Realty, Inc	1	\$467,073

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GEO AREA	Company Name	Data	
		Units	Volume
NA31 - S/O Immokalee Rd	Neal Communities Realty, Inc.	3	\$1,329,369
	Onier Realty of SW Fla	1	\$299,900
	Paradise Coast Property Team	1	\$475,000
	Perfect Properties of Naples, Inc.	1	\$694,900
	Premier Sothebys Int. Realty	1	\$398,900
	Premiere Plus Realty Co.	6	\$1,573,310
	RE/MAX Affinity Mercato	1	\$255,000
	Real Estate Matters LLC	5	\$1,532,950
	Right Choice Realty, LLC	1	\$284,000
	Rossman Realty Group Inc	1	\$295,000
	Standard Pacific of S Florida	4	\$2,090,960
	Sun Realty USA, Inc	2	\$728,900
	TEC Realty	1	\$450,000
	Weichert on the Gulf, Realtors	1	\$525,000
	Your Naples Realty LLC	7	\$2,510,300
NA31 - S/O Immokalee Rd Total		78	\$30,652,561
NA32 - S/O White Blvd	Downing Frye	1	\$2,995,000
	Premiere Plus Realty Co.	1	\$219,000
NA32 - S/O White Blvd Total		2	\$3,214,000
NA33 - Corkscrew Area	Boca Executives	1	\$179,000
	Gulf Breeze Real Estate, LLC	1	\$275,000
NA33 - Corkscrew Area Total		2	\$454,000
NA34 - E/O Wilson N/O GG Blvd	A Plus Realty	1	\$369,900
	Advantage Real Estate Service	1	\$424,900
	Amerivest Realty	2	\$684,000
	Berkshire Hathaway Florida	1	\$344,900
	Burge Realty Group Inc	1	\$399,000
	Coldwell Banker Residential Real Estate, Inc.	1	\$399,900
	Downing Frye	3	\$1,145,500
	Florida Home Realty of Collier County, Inc.	4	\$1,150,800
	John R Wood	1	\$318,000
	Lennar Realty Inc	1	\$356,997
	L'Excellence Realty Group Inc.	1	\$347,000
	MVP Realty Associates	1	\$299,000
	Naples Realty Services	1	\$359,900
	Naples Trust Real Estate Services	1	\$299,500
	POM Property Management	1	\$260,000
	Premiere Plus Realty Co.	4	\$1,293,700
	RE/MAX Distinction Realty	3	\$1,100,000
	Rossman Realty Group Inc	1	\$349,900
	Sand Castle Realty Group, Inc	1	\$399,900
	South Bay Realty	1	\$299,900
Sun Realty USA, Inc	2	\$604,000	
ToastyinNaples.com Realty	1	\$326,500	
VIP Realty Group	2	\$619,800	
NA34 - E/O Wilson N/O GG Blvd Total		36	\$12,152,997
NA36 - East Collier N/O 75	Amerivest Realty	1	\$397,000
	Berkshire Hathaway Florida	2	\$846,000
	Builders Services, Inc.	5	\$1,657,321
	Century 21 Birchwood Rlty, Inc	1	\$320,000
	David C. Brown Realty, Inc	7	\$1,628,500
	Downing Frye	1	\$339,000
	Florida Home Realty of Collier County, Inc.	1	\$150,000
	John R Wood	13	\$4,506,280
	MVP Realty Associates LLC	1	\$119,800
	Premier Sothebys Int. Realty	1	\$595,000
	Premiere Plus Realty Co.	2	\$838,000
	Realty Executives Signature	1	\$245,000
	Realty World-C Bagans 1st	1	\$38,500
	Steven C. Moller, Broker	1	\$70,000
	Weatherford Realty Group LLC	1	\$899,000
	Your Naples Realty LLC	1	\$390,000
	#N/A	2	\$793,920
	NA36 - East Collier N/O 75 Total		42

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GEO AREA	Company Name	Data	
		Units	Volume
NA37 - East Collier S/O 75 E/O 951		0	
	Addvantage Real Estate Service	2	\$694,800
	Amerivest Realty	1	\$364,900
	Ashton Orlando Residential LLC	2	\$689,900
	Ashton Orlando Residential LLC	13	\$6,889,737
	Barclays Real Estate Group	1	\$379,900
	Benoit Properties Intl LLC	2	\$904,000
	Berkshire Hathaway Florida	1	\$574,900
	Builders Services, Inc.	6	\$3,129,755
	Century 21 Sunbelt Realty, Inc	1	\$454,900
	Clausen Properties, Inc.	1	\$189,000
	Coldwell Banker Residential Re	1	\$352,900
	Coldwell Banker Residential Real Estate, Inc.	2	\$748,000
	Downing Frye	6	\$2,034,022
	E, M Prime Realty	1	\$299,000
	Engel & Voelkers	2	\$753,540
	Fischer Realty Int LLC	1	\$299,000
	Florida Global RE Inc	1	\$279,900
	Florida Home Realty of Collier County, Inc.	2	\$639,400
	Florida Homes Realty of Collier	19	\$8,334,700
	Gulf Breeze Real Estate, LLC	1	\$399,900
	Gulf Coast Properties Group	6	\$2,412,814
	Harborview Realty Inc	1	\$649,900
	Home Quest Inc.	1	\$649,000
	Independent Brokers Realty Inc.	2	\$919,900
	John R Wood	7	\$8,114,743
	Keating Associates LLC	1	\$314,000
	Keller Williams Realty, Marco	1	\$417,500
	Marco Island Realestate.com, Inc.	1	\$197,500
	Neal Communities Realty, Inc	2	\$706,082
	POM Property Management	1	\$419,900
	Port of the Islands Realty LLC	1	\$155,000
	Premier Sothebys Int. Realty	7	\$3,011,162
	Premiere Plus Realty Co.	7	\$3,005,800
	RE/MAX Distinction Realty	3	\$1,198,800
	RE/MAX Realty Select	2	\$551,000
	Realty Executives Signature	2	\$624,400
	Ruby Realty & Referral Company	1	\$405,000
	Seaside Properties of South Florida, Inc.	1	\$296,900
	Sellstate Priority Realty	1	\$179,000
	Stock Realty, LLC	1	\$649,000
	Taylor Woodrow Realty-SW, LLC	11	\$4,903,072
	Tropics Real Estate	1	\$289,500
	Verona Realty	3	\$999,000
	Waterfront Realty Group Inc	3	\$835,600
NA37 - East Collier S/O 75 E/O 951 Total		133	\$60,316,727
NA38 - South of US41 East of 951		0	
	Ashton Orlando Residential LLC	6	\$4,454,900
	Ashton Orlando Residential LLC	7	\$9,195,706
	Berkshire Hathaway Florida	15	\$6,881,100
	Best Homes & Land Realty LLC	1	\$749,000
	Boca Executives	1	\$512,000
	Century 21 First Southern Trust	2	\$595,000
	Clausen Properties, Inc.	1	\$442,000
	Denny Grimes & Company, Inc.	1	\$450,000
	Domain Realty.com LLC	2	\$408,900
	Downing Frye	18	\$7,691,899
	DR Horton Realty SWFL Inc.	6	\$4,463,140
	Endless Summers Realty of SWFL	1	\$599,000
	Engel & Voelkers	1	\$439,000
	Equity Realty	1	\$245,000
	Florida Homes Realty of Collier	2	\$778,000
	Gulf Breeze Real Estate, LLC	1	\$259,900
	Gulf Coast International Prop	1	\$418,000
	Gulf Coast Realty	1	\$457,900
	Gulf Region Realty	1	\$424,900

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GEO AREA	Company Name	Data	
		Units	Volume
NA38 - South of US41 East of 951	Horizons By The Sea Inc.	1	\$249,900
	Independent Brokers Realty Inc.	2	\$698,500
	Island Realty Marco	5	\$2,155,000
	J. D. Block Services, Inc.	1	\$149,900
	John R Wood	16	\$6,081,745
	Keller Williams Realty, Marco	18	\$9,225,800
	Lennar Realty Inc	9	\$4,653,556
	MVP Realty Associates	2	\$1,155,000
	Naples Friends & Family Realty	1	\$495,000
	Onier Realty of SW Fla	4	\$1,848,800
	Premier Sothebys Int. Realty	85	\$43,087,999
	Premiere Plus Realty Co.	23	\$9,298,300
	RE/MAX Affinity Plus	15	\$6,157,890
	RE/MAX Distinction Realty	3	\$1,119,700
	RE/MAX Results Realty	1	\$419,000
	Reed and Associate	1	\$699,900
	Schulz Realty LLC	1	\$449,900
	Stewart Real Estate Company	1	\$439,000
	Sun Realty USA, Inc	2	\$580,490
	Taylor Woodrow Realty-SW, LLC	15	\$9,254,997
	U S Prime Realty LLC	1	\$82,000
	White Sands Realty, LLC	1	\$199,000
	William Morris, REALTORr	1	\$1,499,900
#N/A	1	\$468,900	
NA38 - South of US41 East of 951 Total		279	\$139,935,522
NA39 - South of US41 East SR92		0	\$1,014,000
	Belle Realty Co.	1	\$265,000
	Berkshire Hathaway Florida	1	\$475,000
	Boca Executives	1	\$215,000
	Century 21 Selling Paradise	1	\$395,000
	Downing Frye	1	\$386,000
	Flex Team Realty	1	\$224,900
	Flordas Realty Specialists	1	\$199,900
	Keating Associates LLC	1	\$299,900
	Keller Williams Realty, Marco	3	\$953,000
	Marco Island Realestate.com, Inc.	1	\$240,000
	Naples Realty Services	1	\$325,000
	Onier Realty of SW Fla	2	\$874,000
	Port of the Islands Realty LLC	19	\$6,456,999
	Premier Sothebys Int. Realty	3	\$1,753,900
	Premiere Plus Realty Co.	2	\$779,000
	Sheridan Real Estate	1	\$265,000
	TSD Realty	1	\$389,000
#N/A	2	\$599,800	
NA39 - South of US41 East SR92 Total		45	\$16,110,399
NA41 - GGE 3-12	Blue Water Realty Inc of SW FL	1	\$599,900
	Coldwell Banker Residential Re	1	\$409,900
	Coldwell Banker Residential Real Estate, Inc.	1	\$649,999
	Domain Realty.com LLC	1	\$250,000
	Downing Frye	2	\$949,900
	E, M Prime Realty	1	\$349,900
	Equity Realty	1	\$625,000
	Florida Home Realty of Collier County, Inc.	4	\$2,353,000
	John R Wood	5	\$3,022,990
	Keller Williams Realty Naples	1	\$749,900
	Marilee Realty	1	\$395,000
	MVP Realty Associates	2	\$1,091,900
	Naples Realty Services	2	\$939,000
	Premier Sothebys Int. Realty	2	\$1,498,000
	Premiere Plus Realty Co.	4	\$1,784,500
	Prime Location Brokers LLC	1	\$595,000
	RE/MAX Distinction Realty	2	\$1,682,000
	Royal Shell Real Estate, Inc.	1	\$749,900
	Sun Realty USA, Inc	2	\$1,129,800

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GEO AREA	Company Name	Data	
		Units	Volume
NA41 - GGE 3-12	VIP Realty Group	1	\$889,000
	#N/A	1	\$783,500
NA41 - GGE 3-12 Total		37	\$21,498,089
NA42 - GGE 15, 27-28, 193-195		0	1
	A Plus Realty	1	\$260,000
	Allison James Estates and Home	1	\$599,900
	Barclays Real Estate Group	1	\$715,000
	Coldwell Banker Residential Real Estate, Inc.	1	\$369,500
	Domain Realty.com LLC	1	\$725,000
	Downing Frye	3	\$1,158,800
	Equity Realty	2	\$849,990
	Florida Home Realty of Collier County, Inc.	1	\$399,900
	Hudson Realty Executives LLC	1	\$279,900
	Internet Realty Group, Inc.	1	\$325,000
	John R Wood	2	\$628,000
	Keller Williams Realty Naples	1	\$604,900
	MVP Realty Associates	1	\$725,000
	Premiere Plus Realty Co.	5	\$2,002,000
	Sun Realty USA, Inc	3	\$808,900
	VIP Realty Group	1	\$259,900
NA42 - GGE 15, 27-28, 193-195 Total		27	\$11,181,687
NA43 - GGE 21-22, 36-38, 52-53, 59-60	Berkshire Hathaway Florida	2	\$819,000
	Century 21 Sunbelt Realty, Inc	1	\$349,900
	Coldwell Banker Residential Real Estate, Inc.	3	\$1,343,998
	Downing Frye	2	\$666,900
	E, M Prime Realty	1	\$449,900
	Florida Global RE Inc	1	\$445,000
	Florida Home Realty of Collier County, Inc.	2	\$1,656,990
	John R Wood	1	\$359,900
	Keller Williams Realty Naples	1	\$459,900
	Lennar Realty Inc	2	\$1,084,500
	MVP Realty Associates	2	\$1,098,900
	Premier Realty Homes	1	\$399,999
	Premiere Plus Realty Co.	4	\$1,384,500
	RE/MAX Realty Select	1	\$274,700
	Sand Castle Realty Group, Inc	1	\$899,000
	South Bay Realty	1	\$399,000
	Sun Realty USA, Inc	1	\$250,000
	VIP Realty Group	1	\$737,000
	#N/A	1	\$399,999
NA43 - GGE 21-22, 36-38, 52-53, 59-60 Total		29	\$13,479,086
NA44 - GGE 16-20, 23-25	Coldwell Banker Residential Real Estate, Inc.	1	\$441,900
	David C. Brown Realty, Inc	1	\$283,000
	Equity Realty	2	\$949,990
	Faust RealtyGroup	1	\$287,500
	Florida Global RE Inc	1	\$299,900
	Florida Home Realty Inc	1	\$399,000
	Florida Home Realty of Collier County, Inc.	1	\$290,000
	Florida Real Estate Professionals	1	\$329,900
	Florida Realty Group	1	\$347,000
	Gulf Gateway Realty Inc.	1	\$499,000
	Jo Carter & Associates, Inc.	1	\$279,000
	John R Wood	1	\$279,000
	Kaye Realty Inc.	2	\$749,800
	Kevin Shelly Realty Inc	1	\$949,500
	Menelee Realty	1	\$204,900
	Naples Beach & Bay Realty Inc	1	\$390,000
	OK Realty Inc.	1	\$359,000
	Pelletier Properties, LLC	1	\$524,900
	Premier Sothebys Int. Realty	1	\$399,000
	Premiere Advantage Real Estate	1	\$395,000
	Premiere Plus Realty Co.	4	\$1,772,500
	Prime Location Brokers LLC	1	\$339,000
	Saggio Dream Realty	1	\$310,000

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GEO AREA	Company Name	Data	
		Units	Volume
NA44 - GGE 16-20, 23-25	Sand Castle Realty Group, Inc	1	\$247,500
	Wordl Realty Services	1	\$389,900
	Xclusive Homes LLC	1	\$430,000
NA44 - GGE 16-20, 23-25 Total		31	\$12,146,190
NA45 - GGE 13-14, 48-51	Amerivest Realty	1	\$229,000
	Berkshire Hathaway Florida	1	\$949,000
	Coldwell Banker Residential Real Estate, Inc.	2	\$714,500
	Florida Home Realty of Collier County, Inc.	1	\$295,000
	Gulf Coast International Prop	1	\$375,000
	John R Wood	1	\$279,900
	Naples Real Estate Consultants	1	\$374,900
	Premiere Plus Realty Co.	2	\$789,800
	Prime Location Brokers LLC	1	\$269,900
	Sun Realty USA, Inc	1	\$273,000
	ToastyinNaples.com Realty	1	\$395,000
NA45 - GGE 13-14, 48-51 Total		14	\$5,264,999
NA46 - GGE 39-47, 61-65	A Plus Realty	1	\$290,500
	Amerivest Realty	2	\$678,999
	Burge Realty Group Inc	1	\$275,000
	Coldwell Banker Residential Real Estate, Inc.	2	\$529,999
	Domain Realty.com LLC	2	\$1,177,000
	Downing Frye	1	\$799,000
	Equity Realty	1	\$259,995
	Florida Home Realty of Collier County, Inc.	2	\$628,900
	Gulf Coast Management Group	1	\$247,900
	Homes & Land Brokers, Inc.	1	\$319,993
	Kaye Realty Inc.	1	\$297,900
	Keller Williams Realty Naples	1	\$675,000
	L'Excellence Realty Group Inc.	1	\$269,900
	Listing Gate Inc	1	\$349,900
	MVP Realty Associates	2	\$769,877
	Naples Realty Services	1	\$285,000
	New Century Realty Group	1	\$274,999
	OK Realty Inc.	2	\$535,400
	Porter Davis Real Estate	1	\$309,000
	Premiere Plus Realty Co.	3	\$1,054,700
	RE/MAX Distinction Realty	1	\$445,000
	Realty World, Top Producers Realty, Inc.	1	\$294,900
	Saggio Dream Realty	1	\$260,000
	Sun Realty USA, Inc	2	\$833,900
NA46 - GGE 39-47, 61-65 Total		34	\$12,166,762
NA47 - GGE 67-78	AAIM Realty Group Inc	1	\$284,900
	Century 21 Sunbelt Realty, Inc	1	\$240,000
	Coldwell Banker Residential Real Estate, Inc.	5	\$1,582,548
	Downing Frye	2	\$993,000
	Florida Home Realty of Collier County, Inc.	2	\$499,800
	Gulf Coast Properties Group	1	\$354,900
	Horizons By The Sea Inc.	1	\$329,900
	International Realty Assoc LLC	1	\$385,000
	Internet Realty Group, Inc.	1	\$289,000
	John R Wood	1	\$479,990
	Keller Williams Realty Naples	1	\$299,000
	L'Excellence Realty Group Inc.	1	\$395,000
	MAKS Realty Inc	1	\$309,900
	Menelee Realty	1	\$347,000
	MVP Realty Associates	1	\$319,900
	Naples Beach Realty	1	\$298,000
	OK Realty Inc.	2	\$524,900
	Premiere Plus Realty Co.	5	\$2,239,900
	South Bay Realty	1	\$349,900
	Sun Realty USA, Inc	2	\$555,000
	NA47 - GGE 67-78 Total		2

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GEO AREA	Company Name	Data	
		Units	Volume
NA47 - GGE 67-78	Your Naples Realty LLC	1	\$234,900
NA47 - GGE 67-78 Total		35	\$11,904,438
NA48 - GGE 79-93	Berkshire Hathaway Florida	2	\$601,800
	Boca Executives	1	\$279,000
	Century 21 Sunbelt Realty, Inc	1	\$249,500
	Downing Frye	1	\$299,000
	Florida Home Realty of Collier County, Inc.	1	\$219,000
	Florida Westshore Realty Inc	1	\$339,000
	Internet Realty Group, Inc.	1	\$597,900
	Jones & Company Realty	1	\$450,000
	Keller Williams Realty Naples	1	\$514,900
	L'Excellence Realty Group Inc.	1	\$216,000
	Naples Realty Services	1	\$329,900
	OK Realty Inc.	1	\$425,000
	Premier Sothebys Int. Realty	1	\$399,999
	Premiere Plus Realty Co.	5	\$1,577,200
	RE/MAX Distinction Realty	2	\$624,800
	RE/MAX Realty Select	1	\$299,000
	Saggio Dream Realty	1	\$328,000
Sun Realty USA, Inc	2	\$461,000	
Your Naples Realty LLC	1	\$330,000	
NA48 - GGE 79-93 Total		26	\$8,540,999
NA50 - East Collier S/O 75	Berkshire Hathaway Florida	1	\$214,900
	Internet Realty Group, Inc.	1	\$450,000
	Keller Williams Realty, Marco	1	\$175,000
	Port of the Islands Realty LLC	1	\$152,999
	Premiere Plus Realty Co.	1	\$479,500
NA50 - East Collier S/O 75 Total		5	\$1,472,399
Grand Total		6961	\$6,544,970,987

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Company by Geocode-PriceCode

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
AMERIVEST	BN02 - West of US41 South of Bonita Bay	B	1	\$439,000
	BN05 - Pelican Landing and North	D	1	\$949,000
	BN06 - North Bonita East of US41	B	1	\$407,000
	BN07 - East of US41 North of Terry	A	1	\$199,900
	BN09 - Spanish Wells	A	2	\$447,000
	BN12 - East of I-75 South of City Line	B	1	\$499,900
	NA01 - N/O 111th Ave	A	1	\$242,500
		B	3	\$1,202,900
		C	3	\$1,783,900
		D	1	\$950,000
	NA03 - Naples Park Area	B	4	\$1,449,700
		C	1	\$650,000
	NA04 - Pelican Bay Area	C	2	\$1,294,000
	NA05 - Crayton Rd Area	B	1	\$409,000
		D	1	\$829,999
	NA06 - Olde Naples Area	C	1	\$599,500
	NA08 - Royal Harbor-Windstar Area	B	2	\$929,800
		E	2	\$2,720,000
	NA09 - South Naples Area	A	1	\$205,000
		B	1	\$384,000
	NA11 - N/O Immokalee Rd W/O 75	A	2	\$457,999
		B	1	\$349,000
		C	4	\$2,526,000
		E	5	\$8,233,000
		F	6	\$20,678,000
		G	1	\$5,950,000
	NA12 - N/O Vanderbilt Bch Rd W/O 75	A	1	\$213,000
		C	1	\$595,000
		E	2	\$2,549,000
	NA14 - N/O Pine Ridge Rd and Vineyards	D	3	\$2,423,000
	NA16 - S/O Pine Ridge Rd	A	2	\$341,900
		B	2	\$714,500
		C	1	\$599,000
	NA17 - N/O Davis Blvd	A	3	\$446,800
		B	2	\$687,000
	NA18 - N/O Rattlesnake Hammock	A	4	\$798,200
		B	2	\$698,900
		C	6	\$3,339,780
	NA19 - Lely Area	A	1	\$114,900
		B	1	\$389,000
	NA21 - N/O Immokalee Rd E/O 75	B	2	\$907,900
		C	10	\$5,772,300
		D	2	\$1,798,800
		E	1	\$1,278,000
	NA22 - S/O Immokalee Rd W/O 951	A	1	\$189,000
		B	1	\$299,900
C		1	\$544,900	
NA23 - S/O Pine Ridge Rd W/O 951	B	2	\$708,000	
	D	1	\$985,000	
NA24 - Golden Gate City	A	2	\$473,500	
NA31 - S/O Immokalee Rd	B	1	\$284,900	
NA34 - E/O Wilson N/O GG Blvd	B	2	\$684,000	
NA36 - East Collier N/O 75	B	1	\$397,000	
NA37 - East Collier S/O 75 E/O 951	B	2	\$689,900	
NA45 - GGE 13-14, 48-51	A	1	\$229,000	
NA46 - GGE 39-47, 61-65	B	2	\$678,999	
AMERIVEST Total			113	\$84,617,177
BERKSHIRE HATHAWAY FLORIDA	BN01 - Bonita Beach	B	2	\$839,000
		C	1	\$609,900
		D	1	\$799,000
		E	4	\$5,795,000
	BN02 - West of US41 South of Bonita Bay	B	2	\$530,800
		C	2	\$1,158,000
	BN04 - Bonita Bay	E	1	\$1,199,000
		F	2	\$5,675,000
	BN05 - Pelican Landing and North	A	2	\$267,400
		B	5	\$1,826,300
		C	1	\$685,000
D		1	\$949,000	
	E	3	\$5,145,000	

John R. Wood Properties
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Company by Geocode-PriceCode

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
BERKSHIRE HATHAWAY FLORIDA	BN05 - Pelican Landing and North	F	1	\$2,595,000
	BN06 - North Bonita East of US41	A	1	\$199,900
		C	2	\$1,289,300
	BN07 - East of US41 North of Terry	A	1	\$228,000
		B	3	\$1,137,800
		C	1	\$529,900
	BN08 - East of US41 South of Terry	B	1	\$269,900
		C	2	\$1,208,900
	BN09 - Spanish Wells	A	1	\$249,900
		B	1	\$439,900
		C	1	\$529,000
	BN10 - East of Old 41 South of Shangrila	C	1	\$569,000
	BN12 - East of I-75 South of City Line	A	3	\$463,800
		B	5	\$1,836,900
		C	2	\$1,184,000
	ES01 - Estero	A	1	\$229,900
		B	4	\$1,432,900
		C	2	\$1,373,000
		E	1	\$1,045,000
	ES02 - Estero	B	2	\$774,800
	ES03 - Estero	A	1	\$244,500
		B	5	\$1,898,400
		C	2	\$1,275,000
		D	1	\$784,000
	ES04 - The Brooks	B	2	\$590,000
		D	1	\$899,000
		E	1	\$1,300,000
	NA01 - N/O 111th Ave	B	2	\$778,900
		E	1	\$1,625,000
		F	2	\$7,433,300
	NA03 - Naples Park Area	C	1	\$719,900
	NA04 - Pelican Bay Area	C	1	\$689,000
		D	1	\$779,500
		E	1	\$1,695,000
		F	4	\$10,685,000
	NA05 - Crayton Rd Area	A	2	\$468,900
		B	3	\$1,339,800
		C	1	\$529,000
		E	2	\$2,720,000
		F	5	\$13,814,000
	NA06 - Olde Naples Area	C	1	\$629,000
		F	3	\$9,830,000
	NA07 - Port Royal-Aqualane Area	G	1	\$5,850,000
	NA08 - Royal Harbor-Windstar Area	B	1	\$435,000
		F	1	\$3,692,000
	NA09 - South Naples Area	A	1	\$172,000
		D	1	\$984,500
	NA11 - N/O Immokalee Rd W/O 75	A	3	\$702,250
		B	2	\$805,999
		E	2	\$3,270,000
		F	3	\$8,090,000
	NA12 - N/O Vanderbilt Bch Rd W/O 75	A	1	\$249,000
		B	8	\$3,300,300
		C	4	\$2,422,000
		D	3	\$2,503,000
		E	4	\$6,423,000
		F	1	\$4,395,000
		G	1	\$6,495,000
	NA13 - Pine Ridge Area	A	1	\$233,000
		F	1	\$2,725,000
	NA14 - N/O Pine Ridge Rd and Vineyards	A	3	\$708,900
		B	8	\$2,918,295
		C	2	\$1,298,900
		D	2	\$1,747,900
		E	1	\$1,049,000
	NA16 - S/O Pine Ridge Rd	A	3	\$671,300
		B	9	\$3,017,300
		C	2	\$1,113,900
		D	3	\$2,437,000
		E	2	\$2,790,500

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Company by Geocode-PriceCode

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
BERKSHIRE HATHAWAY FLORIDA	NA17 - N/O Davis Blvd	A	5	\$947,850
		B	2	\$689,900
		C	3	\$1,848,800
	NA18 - N/O Rattlesnake Hammock	A	13	\$2,638,200
		B	5	\$1,641,900
	NA19 - Lely Area	A	3	\$513,800
		B	7	\$2,352,492
		C	3	\$1,749,899
		E	4	\$5,419,000
	NA21 - N/O Immokalee Rd E/O 75	A	3	\$679,000
		B	6	\$2,190,600
		C	13	\$7,760,600
		D	2	\$1,599,800
		E	6	\$8,467,999
		F	1	\$2,500,000
	NA22 - S/O Immokalee Rd W/O 951	B	7	\$2,428,200
		C	3	\$1,815,600
		D	1	\$759,000
		E	1	\$1,395,000
	NA24 - Golden Gate City	A	1	\$112,500
	NA31 - S/O Immokalee Rd	A	1	\$161,900
		B	6	\$2,167,500
		C	1	\$599,000
	NA34 - E/O Wilson N/O GG Blvd	B	1	\$344,900
	NA36 - East Collier N/O 75	B	2	\$846,000
	NA37 - East Collier S/O 75 E/O 951	C	1	\$574,900
	NA38 - South of US41 East of 951	A	3	\$423,800
		B	5	\$2,371,000
		C	7	\$4,086,300
	NA39 - South of US41 East SR92	B	1	\$475,000
NA43 - GGE 21-22, 36-38, 52-53, 59-60	B	2	\$819,000	
NA45 - GGE 13-14, 48-51	D	1	\$949,000	
NA48 - GGE 79-93	B	2	\$601,800	
NA50 - East Collier S/O 75	A	1	\$214,900	
BERKSHIRE HATHAWAY FLORIDA Total			303	\$236,437,584
COLDWELL BANKER	BN01 - Bonita Beach	D	2	\$1,579,000
		F	1	\$2,299,000
		G	1	\$5,925,000
	BN02 - West of US41 South of Bonita Bay	B	2	\$644,999
		C	2	\$1,204,000
		D	1	\$959,000
	BN04 - Bonita Bay	C	1	\$615,000
	BN05 - Pelican Landing and North	A	1	\$84,900
		B	2	\$734,000
	BN06 - North Bonita East of US41	A	1	\$175,000
		B	1	\$269,500
	BN07 - East of US41 North of Terry	B	2	\$778,999
	BN08 - East of US41 South of Terry	A	1	\$159,200
	BN10 - East of Old 41 South of Shangrila	B	2	\$519,500
	BN11 - South of Bonita Beach Road East of Old 41	B	1	\$409,900
		C	2	\$1,064,000
	BN12 - East of I-75 South of City Line	A	1	\$249,900
		B	1	\$369,000
	ES01 - Estero	B	1	\$360,000
	ES02 - Estero	B	2	\$689,800
	ES03 - Estero	A	1	\$249,900
		B	3	\$1,021,400
		C	2	\$1,227,900
	NA01 - N/O 111th Ave	A	3	\$693,250
		B	4	\$1,832,000
		C	4	\$2,507,000
		D	2	\$1,754,000
		E	3	\$4,397,000
		F	1	\$4,995,000
		G	1	\$5,795,000
NA03 - Naples Park Area	B	4	\$1,605,300	
NA04 - Pelican Bay Area	C	3	\$2,109,000	
	E	1	\$1,750,000	
NA05 - Crayton Rd Area	A	2	\$478,900	
	D	4	\$3,651,400	

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Company by Geocode-PriceCode

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
COLDWELL BANKER	NA05 - Crayton Rd Area	E	1	\$1,177,000
		F	1	\$2,850,000
	NA06 - Olde Naples Area	B	2	\$744,400
		C	1	\$675,000
	NA07 - Port Royal-Aqualane Area	F	2	\$6,145,000
	NA08 - Royal Harbor-Windstar Area	B	5	\$1,882,900
		E	1	\$1,800,000
		F	1	\$4,000,000
	NA09 - South Naples Area	A	2	\$399,800
	NA11 - N/O Immokalee Rd W/O 75	B	4	\$1,266,800
		C	2	\$1,398,999
		D	1	\$839,000
		E	1	\$1,495,000
	NA12 - N/O Vanderbilt Bch Rd W/O 75	A	1	\$196,500
		D	1	\$849,000
		E	1	\$1,695,000
	NA13 - Pine Ridge Area	E	4	\$4,646,999
		F	2	\$6,198,000
	NA14 - N/O Pine Ridge Rd and Vineyards	A	2	\$441,800
		B	6	\$2,282,600
		C	1	\$665,000
		E	1	\$1,050,000
	NA15 - E/O 41 W/O Goodlette	B	2	\$758,000
	NA16 - S/O Pine Ridge Rd	A	1	\$159,999
		B	7	\$2,546,800
		C	4	\$2,595,100
		D	3	\$2,645,000
		E	1	\$1,250,000
	NA17 - N/O Davis Blvd	A	4	\$660,480
		B	8	\$2,706,000
	NA18 - N/O Rattlesnake Hammock	A	10	\$1,813,250
		B	7	\$2,243,700
	NA19 - Lely Area	A	3	\$443,900
		B	4	\$1,664,300
		D	1	\$829,000
	NA21 - N/O Immokalee Rd E/O 75	B	2	\$898,900
		C	1	\$519,000
		D	1	\$835,000
		F	2	\$8,350,000
	NA22 - S/O Immokalee Rd W/O 951	B	7	\$2,626,100
		C	3	\$1,753,900
		D	1	\$799,000
		E	2	\$2,274,000
	NA23 - S/O Pine Ridge Rd W/O 951	D	1	\$777,900
	NA24 - Golden Gate City	A	1	\$209,000
	NA31 - S/O Immokalee Rd	A	1	\$249,999
		E	1	\$1,749,000
NA34 - E/O Wilson N/O GG Blvd	B	1	\$399,900	
NA37 - East Collier S/O 75 E/O 951	A	1	\$249,000	
	B	1	\$499,000	
NA41 - GGE 3-12	C	1	\$649,999	
NA42 - GGE 15, 27-28, 193-195	B	1	\$369,500	
NA43 - GGE 21-22, 36-38, 52-53, 59-60	B	2	\$743,999	
	C	1	\$599,999	
NA44 - GGE 16-20, 23-25	B	1	\$441,900	
NA45 - GGE 13-14, 48-51	B	2	\$714,500	
NA46 - GGE 39-47, 61-65	B	2	\$529,999	
NA47 - GGE 67-78	A	1	\$249,900	
	B	4	\$1,332,648	
COLDWELL BANKER Total			205	\$143,993,218
DOWNING FRYE	BN01 - Bonita Beach	B	1	\$425,000
	BN02 - West of US41 South of Bonita Bay	A	2	\$396,900
		B	3	\$1,325,400
		C	2	\$1,174,800
		D	2	\$1,558,000
	BN04 - Bonita Bay	A	1	\$189,900
		B	2	\$779,800
		C	2	\$1,160,000
D		1	\$930,000	
E		1	\$1,100,000	

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Company by Geocode-PriceCode

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
DOWNING FRYE	BN05 - Pelican Landing and North	B	9	\$3,787,300
		C	3	\$1,854,900
		D	3	\$2,847,799
		E	5	\$6,391,900
		F	1	\$2,700,000
	BN06 - North Bonita East of US41	A	1	\$219,900
		B	4	\$1,192,300
		C	1	\$538,000
	BN08 - East of US41 South of Terry	B	3	\$1,074,500
		C	1	\$539,000
	BN09 - Spanish Wells	A	1	\$165,000
		C	2	\$1,064,500
	BN10 - East of Old 41 South of Shangrila	B	3	\$1,068,900
	BN11 - South of Bonita Beach Road East of Old 41	A	3	\$678,800
		B	3	\$1,137,900
	BN12 - East of I-75 South of City Line	A	2	\$338,900
		B	6	\$2,016,100
		C	1	\$675,000
		E	1	\$1,049,000
	ES01 - Estero	A	2	\$454,900
		B	4	\$1,221,000
		C	1	\$518,500
	ES02 - Estero	A	1	\$230,000
		B	8	\$2,944,600
	ES03 - Estero	A	1	\$239,000
		B	6	\$1,988,699
		C	2	\$1,089,000
		D	1	\$790,000
		E	1	\$1,450,000
	ES04 - The Brooks	A	1	\$212,000
		B	20	\$7,138,777
		C	3	\$1,712,999
		E	2	\$3,320,000
	NA01 - N/O 111th Ave	A	1	\$235,000
		B	8	\$2,507,500
		C	6	\$3,881,900
		D	6	\$5,332,750
		E	8	\$11,491,900
	NA02 - Vanderbilt Beach Area	B	6	\$2,216,000
		C	2	\$1,487,500
		D	1	\$999,000
		E	5	\$6,958,000
		F	1	\$3,900,000
		NA03 - Naples Park Area	B	3
	NA04 - Pelican Bay Area	C	3	\$1,787,000
		B	3	\$1,318,900
	NA05 - Crayton Rd Area	C	10	\$6,334,777
		D	11	\$9,505,400
		E	12	\$16,589,000
		F	5	\$14,530,000
		A	1	\$175,000
		B	6	\$2,322,799
	NA06 - Olde Naples Area	C	5	\$3,142,700
		D	4	\$3,392,000
		E	18	\$25,007,000
		F	13	\$40,100,949
		B	3	\$1,232,900
		C	5	\$2,903,000
	NA07 - Port Royal-Aqualane Area	D	2	\$1,680,000
		E	3	\$4,793,000
		F	9	\$33,323,999
		F	1	\$3,099,000
		G	5	\$43,935,000
	NA08 - Royal Harbor-Windstar Area	B	13	\$5,174,900
		C	8	\$4,695,900
		D	1	\$829,000
		E	3	\$4,413,000
		F	4	\$12,235,000
		NA09 - South Naples Area	A	3
		B	9	\$3,215,600

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Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
DOWNING FRYE	NA09 - South Naples Area	C	4	\$2,577,800
		D	2	\$1,599,900
		E	1	\$1,317,509
	NA11 - N/O Immokalee Rd W/O 75	A	11	\$2,308,600
		B	21	\$7,543,699
		C	7	\$4,754,800
		D	5	\$4,083,900
		E	2	\$3,285,000
		F	2	\$5,995,000
	NA12 - N/O Vanderbilt Bch Rd W/O 75	A	5	\$1,048,890
		B	11	\$4,737,200
		C	3	\$1,700,800
		D	2	\$1,704,000
		E	8	\$10,746,000
		F	1	\$2,195,000
	NA13 - Pine Ridge Area	D	1	\$845,000
		E	2	\$3,150,000
	NA14 - N/O Pine Ridge Rd and Vineyards	A	4	\$926,900
		B	17	\$6,003,300
		C	11	\$6,896,600
		D	4	\$3,313,900
		E	4	\$5,024,000
	NA15 - E/O 41 W/O Goodlette	A	3	\$653,900
		B	8	\$3,039,600
		D	1	\$775,000
		E	1	\$1,150,000
	NA16 - S/O Pine Ridge Rd	A	18	\$3,030,400
		B	18	\$6,426,000
		C	9	\$5,720,900
		D	6	\$5,312,000
		E	4	\$4,900,000
		F	1	\$2,599,000
	NA17 - N/O Davis Blvd	A	10	\$2,067,695
		B	17	\$6,038,199
		C	4	\$2,229,400
	NA18 - N/O Rattlesnake Hammock	A	13	\$2,369,800
		B	7	\$2,762,250
		C	6	\$3,807,300
		D	1	\$909,900
	NA19 - Lely Area	A	8	\$1,481,700
		B	11	\$4,214,895
		C	7	\$4,078,400
D		4	\$3,403,800	
E		2	\$2,484,000	
NA21 - N/O Immokalee Rd E/O 75	A	7	\$1,414,500	
	B	10	\$4,014,000	
	C	5	\$3,056,900	
	D	6	\$4,960,700	
	E	5	\$7,683,577	
	F	2	\$6,990,000	
NA22 - S/O Immokalee Rd W/O 951	A	2	\$387,800	
	B	12	\$4,637,999	
	C	5	\$2,873,800	
	D	1	\$819,900	
NA23 - S/O Pine Ridge Rd W/O 951	A	1	\$249,900	
	C	2	\$1,168,900	
	D	2	\$1,834,900	
NA24 - Golden Gate City	A	2	\$474,800	
	B	1	\$264,900	
NA31 - S/O Immokalee Rd	B	2	\$658,900	
	C	1	\$625,000	
NA32 - S/O White Blvd	F	1	\$2,995,000	
NA34 - E/O Wilson N/O GG Blvd	B	3	\$1,145,500	
NA36 - East Collier N/O 75	B	1	\$339,000	
NA37 - East Collier S/O 75 E/O 951	B	6	\$2,034,022	
NA38 - South of US41 East of 951	A	3	\$707,000	
	B	10	\$3,589,899	
	C	4	\$2,196,000	
	E	1	\$1,199,000	
NA39 - South of US41 East SR92	B	1	\$386,000	

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Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
DOWNING FRYE	NA41 - GGE 3-12	B	1	\$299,900
		C	1	\$650,000
	NA42 - GGE 15, 27-28, 193-195	B	2	\$589,800
		C	1	\$569,000
	NA43 - GGE 21-22, 36-38, 52-53, 59-60	B	2	\$666,900
	NA46 - GGE 39-47, 61-65	D	1	\$799,000
	NA47 - GGE 67-78	B	1	\$419,000
		C	1	\$574,000
	NA48 - GGE 79-93	B	1	\$299,000
DOWNING FRYE Total			724	\$561,072,482
FORREST	NA04 - Pelican Bay Area	E	1	\$1,395,000
	NA05 - Crayton Rd Area	D	1	\$989,000
	NA06 - Olde Naples Area	B	1	\$327,000
	NA07 - Port Royal-Aqualane Area	F	1	\$2,595,000
		G	4	\$39,365,000
FORREST Total			8	\$44,671,000
GULF COAST INTERNATIONAL PROP	NA02 - Vanderbilt Beach Area	E	1	\$1,345,000
		F	1	\$2,995,000
	NA04 - Pelican Bay Area	G	1	\$13,900,000
	NA05 - Crayton Rd Area	E	5	\$7,764,000
		F	3	\$9,444,000
		G	1	\$6,495,000
	NA06 - Olde Naples Area	E	3	\$4,300,000
		F	7	\$29,615,000
		G	3	\$28,040,000
	NA07 - Port Royal-Aqualane Area	F	3	\$9,545,000
		G	10	\$131,890,000
	NA08 - Royal Harbor-Windstar Area	B	1	\$468,000
		F	2	\$7,890,000
	NA09 - South Naples Area	D	1	\$995,000
	NA13 - Pine Ridge Area	D	1	\$829,000
	NA15 - E/O 41 W/O Goodlette	E	2	\$2,900,000
	NA16 - S/O Pine Ridge Rd	D	1	\$799,000
		E	1	\$1,350,000
		F	1	\$3,445,000
NA19 - Lely Area	C	1	\$749,900	
NA21 - N/O Immokalee Rd E/O 75	E	2	\$2,558,000	
NA38 - South of US41 East of 951	B	1	\$418,000	
NA45 - GGE 13-14, 48-51	B	1	\$375,000	
GULF COAST INTERNATIONAL PROP Total			53	\$268,109,900
JOHN R WOOD	BN01 - Bonita Beach	A	1	\$209,000
		C	1	\$500,000
	BN02 - West of US41 South of Bonita Bay	A	2	\$448,000
		B	3	\$1,080,000
		C	1	\$539,000
		D	1	\$899,900
	BN04 - Bonita Bay	B	5	\$1,857,400
		C	2	\$1,258,900
		D	7	\$6,275,000
		E	17	\$23,811,000
		F	10	\$26,187,000
	BN05 - Pelican Landing and North	B	6	\$2,279,500
		C	6	\$3,665,000
		D	6	\$5,502,800
		E	7	\$8,895,000
	BN06 - North Bonita East of US41	A	1	\$140,000
		B	3	\$1,271,500
		C	3	\$1,744,800
	BN07 - East of US41 North of Terry	A	2	\$269,400
		B	3	\$1,173,900
BN08 - East of US41 South of Terry	E	1	\$1,595,000	
BN09 - Spanish Wells	B	4	\$1,496,800	
	C	2	\$1,094,900	
BN10 - East of Old 41 South of Shangrila	A	2	\$316,900	
	B	1	\$299,900	
	C	2	\$1,087,499	
BN11 - South of Bonita Beach Road East of Old 41	C	3	\$1,709,000	
BN12 - East of I-75 South of City Line	A	7	\$1,378,700	
	B	26	\$9,648,300	
	C	4	\$2,129,000	

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Company by Geocode-PriceCode

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
JOHN R WOOD	BN12 - East of I-75 South of City Line	F	1	\$3,250,000
	ES01 - Estero	B	2	\$699,000
		C	3	\$2,014,000
		D	2	\$1,765,000
		A	3	\$586,800
	ES02 - Estero	B	6	\$2,187,600
		E	2	\$658,999
	ES03 - Estero	B	2	\$658,999
		E	1	\$1,195,000
	ES04 - The Brooks	B	4	\$1,369,900
		C	1	\$599,000
		D	1	\$799,000
		A	1	\$230,000
	NA01 - N/O 111th Ave	B	4	\$1,382,800
		C	1	\$565,400
		D	2	\$1,725,000
		E	8	\$13,223,000
		F	2	\$6,750,000
		B	3	\$1,257,500
	NA02 - Vanderbilt Beach Area	C	5	\$3,053,900
		D	2	\$1,848,500
		E	8	\$12,040,500
		F	1	\$3,499,000
		B	14	\$5,439,300
	NA03 - Naples Park Area	C	2	\$1,294,000
		B	2	\$967,500
	NA04 - Pelican Bay Area	C	18	\$11,792,600
		D	4	\$3,539,900
		E	6	\$8,689,000
		F	8	\$23,248,000
		G	6	\$74,040,000
		B	5	\$1,967,000
		C	8	\$4,948,900
	NA05 - Crayton Rd Area	D	8	\$6,986,000
		E	13	\$18,290,999
		F	25	\$78,617,000
		G	1	\$5,595,000
		B	7	\$2,394,900
		C	4	\$2,473,895
		D	2	\$1,979,900
	NA06 - Olde Naples Area	E	8	\$11,979,000
		F	10	\$33,930,000
		G	1	\$12,500,000
		F	4	\$13,240,000
		G	10	\$172,876,500
	NA07 - Port Royal-Aqualane Area	B	4	\$1,510,900
		C	3	\$1,783,000
		E	7	\$10,921,000
	NA08 - Royal Harbor-Windstar Area	F	8	\$26,715,000
		A	12	\$2,230,900
		B	13	\$4,620,750
		C	6	\$3,567,000
	NA09 - South Naples Area	D	1	\$795,000
		A	3	\$709,800
		B	23	\$8,641,481
		C	21	\$12,594,300
	NA11 - N/O Immokalee Rd W/O 75	D	6	\$5,265,300
		E	19	\$25,911,900
		F	7	\$25,423,000
		A	3	\$626,800
		B	8	\$3,546,400
		C	5	\$2,854,800
	NA12 - N/O Vanderbilt Bch Rd W/O 75	D	1	\$799,000
		E	5	\$8,190,000
		A	1	\$234,900
		E	1	\$1,200,000
		F	4	\$12,890,000
	NA13 - Pine Ridge Area	G	2	\$17,880,000
		A	2	\$443,900
		B	13	\$5,059,400
	NA14 - N/O Pine Ridge Rd and Vineyards	C	16	\$9,499,198

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Company by Geocode-PriceCode

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
JOHN R WOOD	NA14 - N/O Pine Ridge Rd and Vineyards	D	4	\$3,602,400
		E	2	\$2,784,000
	NA15 - E/O 41 W/O Goodlette	B	5	\$1,840,900
		C	1	\$699,000
		D	1	\$750,000
		E	1	\$1,185,000
	NA16 - S/O Pine Ridge Rd	A	15	\$2,691,600
		B	14	\$5,589,700
		C	5	\$3,034,500
		D	4	\$3,636,800
		E	8	\$10,599,000
		F	11	\$31,364,000
		G	2	\$19,575,000
	NA17 - N/O Davis Blvd	A	15	\$2,521,500
		B	9	\$3,182,700
		C	3	\$1,853,000
		E	1	\$1,365,000
	NA18 - N/O Rattlesnake Hammock	A	9	\$1,743,900
		B	6	\$2,120,888
		C	9	\$5,926,700
		D	3	\$2,447,900
	NA19 - Lely Area	A	5	\$853,195
		B	17	\$7,371,099
		C	7	\$4,306,900
		E	5	\$6,490,000
	NA21 - N/O Immokalee Rd E/O 75	A	8	\$1,722,800
		B	11	\$4,789,400
		C	18	\$11,221,200
		D	1	\$803,900
		E	7	\$11,242,500
		F	9	\$22,480,000
		G	1	\$8,900,000
	NA22 - S/O Immokalee Rd W/O 951	B	4	\$1,609,000
		C	9	\$5,284,600
		D	2	\$1,578,000
		E	2	\$3,700,000
	NA23 - S/O Pine Ridge Rd W/O 951	B	2	\$808,900
		E	1	\$1,395,000
	NA24 - Golden Gate City	A	2	\$369,800
	NA31 - S/O Immokalee Rd	A	1	\$182,500
		B	2	\$604,900
	NA34 - E/O Wilson N/O GG Blvd	B	1	\$318,000
	NA36 - East Collier N/O 75	A	4	\$908,890
		B	8	\$3,047,490
		C	1	\$549,900
	NA37 - East Collier S/O 75 E/O 951	B	1	\$340,000
		D	1	\$849,743
E		5	\$6,925,000	
NA38 - South of US41 East of 951	A	4	\$847,900	
	B	8	\$2,513,200	
	C	3	\$1,693,645	
	E	1	\$1,027,000	
NA41 - GGE 3-12	B	2	\$889,000	
	C	3	\$2,133,990	
NA42 - GGE 15, 27-28, 193-195	B	2	\$628,000	
NA43 - GGE 21-22, 36-38, 52-53, 59-60	B	1	\$359,900	
NA44 - GGE 16-20, 23-25	B	1	\$279,000	
NA45 - GGE 13-14, 48-51	B	1	\$279,900	
NA47 - GGE 67-78	B	1	\$479,990	
JOHN R WOOD Total			852	\$1,088,463,851
Keller Williams Elite	BN01 - Bonita Beach	C	2	\$1,070,000
		F	2	\$5,949,950
	BN02 - West of US41 South of Bonita Bay	E	1	\$1,100,000
	BN05 - Pelican Landing and North	B	2	\$949,898
		C	2	\$1,218,000
		D	4	\$3,359,900
		E	7	\$8,812,998
		F	2	\$6,350,000
BN06 - North Bonita East of US41	A	1	\$239,000	
	B	3	\$1,181,999	

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Company by Geocode-PriceCode

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
Keller Williams Elite	BN06 - North Bonita East of US41	C	1	\$525,000
	BN07 - East of US41 North of Terry	A	1	\$186,000
	BN08 - East of US41 South of Terry	A	1	\$209,000
		B	1	\$257,900
	BN09 - Spanish Wells	A	1	\$244,900
	BN10 - East of Old 41 South of Shangrila	A	1	\$198,000
		B	2	\$974,900
	BN11 - South of Bonita Beach Road East of Old 41	A	2	\$250,000
	BN12 - East of I-75 South of City Line	B	3	\$1,198,900
		C	1	\$650,000
	ES01 - Estero	A	1	\$219,000
		B	5	\$1,639,400
	ES02 - Estero	A	5	\$1,078,400
		B	8	\$3,095,400
		C	1	\$515,000
	ES03 - Estero	A	4	\$711,299
		B	11	\$4,486,000
		C	5	\$2,819,995
		D	1	\$799,000
	ES04 - The Brooks	A	3	\$637,000
		B	5	\$1,802,400
		C	2	\$1,484,000
		D	3	\$2,734,000
		E	8	\$12,589,000
	NA01 - N/O 111th Ave	D	2	\$1,709,000
	NA09 - South Naples Area	B	1	\$285,000
		C	1	\$549,999
	NA11 - N/O Immokalee Rd W/O 75	A	2	\$409,999
		C	1	\$649,000
		F	1	\$2,450,000
	NA12 - N/O Vanderbilt Bch Rd W/O 75	C	1	\$749,900
NA13 - Pine Ridge Area	E	1	\$1,000,000	
NA14 - N/O Pine Ridge Rd and Vineyards	D	1	\$799,000	
NA17 - N/O Davis Blvd	A	1	\$165,000	
NA21 - N/O Immokalee Rd E/O 75	A	1	\$204,900	
	B	1	\$325,000	
	C	2	\$1,259,000	
	D	1	\$839,000	
	E	2	\$3,530,000	
	F	1	\$3,099,000	
NA22 - S/O Immokalee Rd W/O 951	B	1	\$295,000	
NA24 - Golden Gate City	A	1	\$205,000	
NA31 - S/O Immokalee Rd	A	3	\$604,000	
Keller Williams Elite Total			127	\$88,664,037
NAPLES REALTY SERVICES	BN01 - Bonita Beach	B	1	\$439,000
	BN02 - West of US41 South of Bonita Bay	C	1	\$649,000
		A	1	\$205,900
	BN06 - North Bonita East of US41	B	1	\$395,900
		A	1	\$139,000
	BN07 - East of US41 North of Terry	B	1	\$339,000
	BN09 - Spanish Wells	B	2	\$874,900
	BN10 - East of Old 41 South of Shangrila	A	1	\$249,000
	BN11 - South of Bonita Beach Road East of Old 41	B	3	\$1,197,000
		C	3	\$1,773,000
	ES02 - Estero	D	1	\$850,000
	ES04 - The Brooks	E	1	\$1,125,000
	NA01 - N/O 111th Ave	B	1	\$294,900
		D	1	\$799,000
	NA03 - Naples Park Area	B	2	\$823,900
		D	2	\$1,994,000
	NA04 - Pelican Bay Area	B	1	\$455,000
D		1	\$875,000	
NA05 - Crayton Rd Area	C	1	\$724,900	
	E	1	\$1,949,000	
	F	1	\$3,995,000	
NA08 - Royal Harbor-Windstar Area	A	1	\$199,900	
	B	1	\$419,900	
	C	1	\$649,900	
NA09 - South Naples Area	B	1	\$275,000	
NA11 - N/O Immokalee Rd W/O 75	B	1	\$460,000	

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Company by Geocode-PriceCode

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
NAPLES REALTY SERVICES	NA14 - N/O Pine Ridge Rd and Vineyards	B	1	\$285,000
		E	1	\$1,149,000
	NA16 - S/O Pine Ridge Rd	A	1	\$169,500
		C	1	\$550,000
	NA17 - N/O Davis Blvd	A	2	\$374,700
		F	1	\$2,199,999
	NA19 - Lely Area	A	1	\$224,900
	NA22 - S/O Immokalee Rd W/O 951	B	1	\$499,000
	NA24 - Golden Gate City	A	2	\$341,800
	NA34 - E/O Wilson N/O GG Blvd	B	1	\$359,900
	NA39 - South of US41 East SR92	B	1	\$325,000
	NA41 - GGE 3-12	B	2	\$939,000
	NA46 - GGE 39-47, 61-65	B	1	\$285,000
	NA48 - GGE 79-93	B	1	\$329,900
NAPLES REALTY SERVICES Total			50	\$30,184,799
PREMIER SOTHEBYS	BN02 - West of US41 South of Bonita Bay	B	1	\$399,000
	BN04 - Bonita Bay	B	4	\$1,671,900
		C	1	\$719,000
		D	2	\$1,837,000
		E	2	\$2,899,000
	BN05 - Pelican Landing and North	B	4	\$1,538,900
		C	1	\$635,000
		D	2	\$1,554,900
		E	2	\$2,119,000
	BN07 - East of US41 North of Terry	B	1	\$345,000
	BN08 - East of US41 South of Terry	A	1	\$135,000
		C	1	\$519,900
	BN09 - Spanish Wells	B	2	\$870,000
	BN10 - East of Old 41 South of Shangrila	C	1	\$568,500
	BN11 - South of Bonita Beach Road East of Old 41	B	2	\$709,900
		D	1	\$775,000
	BN12 - East of I-75 South of City Line	A	3	\$522,795
		B	3	\$872,000
		C	1	\$595,000
	ES01 - Estero	D	1	\$825,000
	ES02 - Estero	B	5	\$1,823,800
	ES03 - Estero	B	2	\$934,500
	ES04 - The Brooks	B	3	\$923,000
		C	2	\$1,409,000
		D	4	\$3,889,000
		E	2	\$2,594,000
		F	1	\$2,250,000
	NA01 - N/O 111th Ave	B	3	\$897,000
		C	4	\$2,369,800
		D	4	\$3,521,000
		E	7	\$11,237,000
		F	5	\$16,230,000
	NA02 - Vanderbilt Beach Area	B	1	\$449,500
		C	2	\$1,129,000
		E	6	\$9,928,000
		F	6	\$19,730,000
	NA03 - Naples Park Area	B	3	\$1,189,800
		C	4	\$2,712,800
		D	1	\$985,000
		E	2	\$3,040,000
	NA04 - Pelican Bay Area	B	3	\$1,298,000
		C	4	\$2,603,000
D		4	\$3,645,000	
E		12	\$16,433,000	
F		17	\$51,932,000	
G		3	\$21,395,000	
NA05 - Crayton Rd Area	B	6	\$2,175,780	
	C	6	\$3,709,900	
	D	18	\$16,315,899	
	E	23	\$33,075,500	
	F	26	\$87,389,000	
	G	10	\$87,090,000	
NA06 - Olde Naples Area	B	5	\$1,779,000	
	C	2	\$1,349,000	
	D	2	\$1,607,000	

John R. Wood Properties
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Company by Geocode-PriceCode

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
PREMIER SOTHEBYS	NA06 - Olde Naples Area	F	19	\$53,276,000
		G	3	\$18,494,000
	NA07 - Port Royal-Aqualane Area	F	5	\$19,314,000
		G	20	\$235,734,000
	NA08 - Royal Harbor-Windstar Area	A	1	\$229,500
		B	1	\$350,000
		C	1	\$695,000
		E	2	\$2,649,999
		F	3	\$11,145,000
	NA09 - South Naples Area	C	3	\$1,875,400
		D	3	\$2,617,240
	NA11 - N/O Immokalee Rd W/O 75	A	2	\$402,000
		B	3	\$1,259,800
		C	1	\$610,000
		D	3	\$2,626,000
		E	4	\$5,168,900
		G	1	\$5,995,000
	NA12 - N/O Vanderbilt Bch Rd W/O 75	B	3	\$1,158,000
		C	7	\$4,366,000
		D	8	\$6,622,900
		E	11	\$16,571,000
		F	7	\$21,415,000
		G	1	\$6,295,000
	NA13 - Pine Ridge Area	D	2	\$1,838,000
		E	6	\$9,159,900
		F	4	\$10,958,000
	NA14 - N/O Pine Ridge Rd and Vineyards	A	1	\$232,500
		B	7	\$2,815,400
		C	9	\$5,467,900
		D	2	\$1,798,000
		F	1	\$2,125,000
	NA15 - E/O 41 W/O Goodlette	A	2	\$473,000
		B	2	\$824,500
		C	2	\$1,438,000
		D	2	\$1,800,000
		E	2	\$2,798,000
	NA16 - S/O Pine Ridge Rd	A	8	\$1,580,700
		B	2	\$830,000
		C	2	\$1,308,900
		D	7	\$6,311,500
		E	5	\$7,241,250
		F	10	\$32,433,000
		G	6	\$40,701,000
	NA17 - N/O Davis Blvd	A	3	\$510,900
		B	5	\$1,937,800
	NA18 - N/O Rattlesnake Hammock	A	1	\$179,900
		B	1	\$369,000
		C	2	\$1,090,400
		F	1	\$3,290,000
NA19 - Lely Area	B	4	\$1,590,000	
	C	1	\$550,000	
	D	1	\$835,000	
	E	3	\$4,140,000	
NA21 - N/O Immokalee Rd E/O 75	B	2	\$764,000	
	C	3	\$1,997,900	
	D	3	\$2,617,900	
	E	4	\$5,812,900	
	F	5	\$16,183,400	
	G	1	\$7,400,000	
NA22 - S/O Immokalee Rd W/O 951	B	4	\$1,484,700	
	C	2	\$1,055,800	
	E	1	\$1,245,000	
NA23 - S/O Pine Ridge Rd W/O 951	F	1	\$3,900,000	
NA24 - Golden Gate City	A	1	\$117,000	
NA31 - S/O Immokalee Rd	B	1	\$398,900	
NA36 - East Collier N/O 75	C	1	\$595,000	
NA37 - East Collier S/O 75 E/O 951	B	5	\$1,832,387	
	C	2	\$1,178,775	
NA38 - South of US41 East of 951	A	8	\$1,790,799	
	B	49	\$18,637,100	

John R. Wood Properties
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Company by Geocode-PriceCode

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
PREMIER SOTHEBYS	NA38 - South of US41 East of 951	C	13	\$7,443,300
		D	12	\$10,576,800
		E	2	\$2,245,000
		F	1	\$2,395,000
	NA39 - South of US41 East SR92	B	1	\$254,900
		C	1	\$549,000
		D	1	\$950,000
	NA41 - GGE 3-12	C	1	\$549,000
		D	1	\$949,000
	NA44 - GGE 16-20, 23-25	B	1	\$399,000
	NA48 - GGE 79-93	B	1	\$399,999
	PREMIER SOTHEBYS Total			588
PREMIERE PLUS REALTY COMPANY	BN01 - Bonita Beach	A	1	\$207,500
		C	2	\$1,290,000
	BN02 - West of US41 South of Bonita Bay	B	4	\$1,555,900
		C	1	\$589,900
	BN04 - Bonita Bay	B	1	\$374,900
		E	1	\$1,695,000
	BN05 - Pelican Landing and North	D	1	\$765,000
		F	1	\$2,295,000
	BN06 - North Bonita East of US41	A	3	\$605,800
		B	1	\$399,900
		C	2	\$1,234,800
		D	1	\$955,000
	BN07 - East of US41 North of Terry	B	2	\$789,900
		C	1	\$579,900
	BN09 - Spanish Wells	A	1	\$178,500
		B	4	\$1,371,300
	BN10 - East of Old 41 South of Shangrila	B	1	\$349,500
	BN11 - South of Bonita Beach Road East of Old 41	A	1	\$210,000
		B	2	\$763,900
	BN12 - East of I-75 South of City Line	A	2	\$424,900
		B	3	\$1,042,000
		C	1	\$649,000
		D	2	\$1,579,000
	ES01 - Estero	A	1	\$103,900
		B	3	\$933,000
	ES02 - Estero	B	4	\$1,304,300
	ES03 - Estero	A	1	\$179,900
		B	3	\$942,700
		D	1	\$764,000
	ES04 - The Brooks	A	1	\$199,000
		B	2	\$743,900
	NA01 - N/O 111th Ave	A	3	\$678,800
		B	10	\$3,346,400
		C	2	\$1,234,000
		D	1	\$850,000
	NA02 - Vanderbilt Beach Area	A	1	\$249,000
		E	3	\$5,639,000
		F	1	\$2,500,000
	NA03 - Naples Park Area	B	7	\$2,761,800
		C	5	\$2,857,800
	NA04 - Pelican Bay Area	B	1	\$399,900
		C	3	\$1,814,900
		D	1	\$779,000
		E	1	\$1,650,000
		G	1	\$5,900,000
	NA05 - Crayton Rd Area	A	2	\$434,000
		B	4	\$1,536,600
		C	2	\$1,242,777
		D	5	\$4,347,000
		E	3	\$5,243,000
		F	1	\$3,295,000
	NA06 - Olde Naples Area	B	6	\$2,228,300
		C	2	\$1,226,000
D		2	\$1,665,000	
E		3	\$5,095,000	
F		3	\$8,935,000	
G		2	\$13,495,000	
NA07 - Port Royal-Aqualane Area	C	1	\$599,000	

John R. Wood Properties
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Company by Geocode-PriceCode

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
PREMIERE PLUS REALTY COMPANY	NA07 - Port Royal-Aqualane Area	D	1	\$799,000
		E	4	\$6,581,000
		F	2	\$6,845,000
	NA08 - Royal Harbor-Windstar Area	B	1	\$289,900
		C	3	\$1,914,700
		D	1	\$799,000
		E	4	\$5,483,998
		F	5	\$14,484,000
		NA09 - South Naples Area	A	5
		B	4	\$1,193,900
		C	3	\$1,702,900
		D	2	\$1,744,000
		E	1	\$1,038,000
	NA11 - N/O Immokalee Rd W/O 75	A	6	\$1,233,200
		B	16	\$6,085,199
		C	5	\$2,998,900
		D	2	\$1,587,900
		E	2	\$2,945,000
	NA12 - N/O Vanderbilt Bch Rd W/O 75	A	2	\$391,000
		B	8	\$2,567,600
		C	5	\$3,099,777
		D	2	\$1,655,900
		F	1	\$2,100,000
		NA13 - Pine Ridge Area	F	2
		G	1	\$5,499,000
	NA14 - N/O Pine Ridge Rd and Vineyards	A	9	\$1,964,450
		B	15	\$5,736,000
		C	3	\$1,865,900
		D	2	\$1,800,000
		E	2	\$3,040,000
	NA15 - E/O 41 W/O Goodlette	A	3	\$519,400
		B	5	\$1,983,900
		C	1	\$629,900
		E	1	\$1,599,000
	NA16 - S/O Pine Ridge Rd	A	6	\$1,263,400
		B	7	\$2,704,999
		C	5	\$3,049,900
		D	4	\$3,501,900
	NA17 - N/O Davis Blvd	A	17	\$3,382,600
		B	18	\$6,442,599
		C	1	\$525,000
	NA18 - N/O Rattlesnake Hammock	A	16	\$2,971,600
B		24	\$8,335,299	
C		1	\$649,000	
E		1	\$1,100,000	
NA19 - Lely Area	A	4	\$814,400	
	B	15	\$5,209,490	
	C	7	\$4,215,900	
	D	3	\$2,682,850	
	E	6	\$7,397,900	
NA21 - N/O Immokalee Rd E/O 75	A	5	\$957,000	
	B	5	\$1,866,800	
	C	1	\$725,000	
	E	2	\$2,524,900	
NA22 - S/O Immokalee Rd W/O 951	B	7	\$2,656,300	
	C	4	\$2,592,000	
	D	2	\$1,684,900	
	E	1	\$1,850,000	
	NA23 - S/O Pine Ridge Rd W/O 951	B	3	\$1,094,900
	D	1	\$999,999	
	E	1	\$1,390,000	
NA31 - S/O Immokalee Rd	A	2	\$320,900	
	B	4	\$1,252,410	
NA32 - S/O White Blvd	A	1	\$219,000	
NA34 - E/O Wilson N/O GG Blvd	B	4	\$1,293,700	
NA36 - East Collier N/O 75	B	2	\$838,000	
NA37 - East Collier S/O 75 E/O 951	B	6	\$2,406,800	
	C	1	\$599,000	
NA38 - South of US41 East of 951	A	2	\$474,000	
	B	16	\$5,695,400	

John R. Wood Properties
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Company by Geocode-PriceCode

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
PREMIERE PLUS REALTY COMPANY	NA38 - South of US41 East of 951	C	4	\$2,303,900
		D	1	\$825,000
	NA39 - South of US41 East SR92	A	1	\$195,000
		C	1	\$584,000
	NA41 - GGE 3-12	B	3	\$1,214,550
		C	1	\$569,950
	NA42 - GGE 15, 27-28, 193-195	B	4	\$1,403,000
		C	1	\$599,000
	NA43 - GGE 21-22, 36-38, 52-53, 59-60	B	4	\$1,384,500
	NA44 - GGE 16-20, 23-25	B	3	\$1,177,500
		C	1	\$595,000
	NA45 - GGE 13-14, 48-51	B	2	\$789,800
	NA46 - GGE 39-47, 61-65	B	3	\$1,054,700
	NA47 - GGE 67-78	B	3	\$1,129,900
		C	2	\$1,110,000
NA48 - GGE 79-93	A	3	\$708,300	
	B	2	\$868,900	
NA50 - East Collier S/O 75	B	1	\$479,500	
PREMIERE PLUS REALTY COMPANY Total			505	\$309,498,147
ROYAL SHELL REAL ESTATE	BN01 - Bonita Beach	C	2	\$1,114,000
		F	1	\$2,750,000
	BN04 - Bonita Bay	B	7	\$2,298,900
		C	5	\$3,171,000
		D	2	\$1,990,000
		E	5	\$7,991,000
		F	1	\$4,995,000
	BN05 - Pelican Landing and North	A	1	\$159,500
		B	1	\$449,000
		C	1	\$614,900
		D	1	\$789,000
		E	1	\$1,199,000
	BN07 - East of US41 North of Terry	A	1	\$220,000
		B	2	\$629,900
	BN08 - East of US41 South of Terry	A	1	\$235,000
		B	2	\$618,000
	BN09 - Spanish Wells	A	2	\$484,900
		B	7	\$2,667,890
		C	3	\$1,604,900
	BN10 - East of Old 41 South of Shangrila	B	6	\$1,895,600
		C	2	\$1,118,000
	BN11 - South of Bonita Beach Road East of Old 41	C	1	\$525,000
	BN12 - East of I-75 South of City Line	B	3	\$1,093,800
		D	3	\$2,583,900
	ES01 - Estero	B	1	\$269,900
		E	2	\$3,190,000
	ES02 - Estero	A	2	\$411,500
		B	3	\$1,263,000
		C	1	\$524,900
	ES03 - Estero	A	1	\$230,000
		B	6	\$2,177,400
		C	2	\$1,224,000
		D	1	\$875,000
	ES04 - The Brooks	B	5	\$1,824,000
		C	3	\$1,668,000
		D	1	\$795,000
		E	2	\$3,284,000
	NA01 - N/O 111th Ave	B	2	\$618,990
	NA03 - Naples Park Area	B	1	\$475,000
	NA04 - Pelican Bay Area	C	1	\$650,000
		D	1	\$979,000
		E	2	\$2,444,000
NA05 - Crayton Rd Area	E	3	\$3,690,000	
NA06 - Olde Naples Area	F	1	\$2,100,000	
NA08 - Royal Harbor-Windstar Area	D	2	\$1,638,000	
NA09 - South Naples Area	A	1	\$224,900	
	F	1	\$2,225,000	
NA11 - N/O Immokalee Rd W/O 75	B	2	\$724,000	
	C	1	\$599,900	
	E	1	\$1,599,000	
NA12 - N/O Vanderbilt Bch Rd W/O 75	D	1	\$839,900	

John R. Wood Properties
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Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
ROYAL SHELL REAL ESTATE	NA13 - Pine Ridge Area	B	1	\$350,000
	NA14 - N/O Pine Ridge Rd and Vineyards	C	2	\$1,358,000
		D	2	\$1,738,000
	NA15 - E/O 41 W/O Goodlette	B	1	\$260,000
		C	2	\$1,209,000
	NA16 - S/O Pine Ridge Rd	C	2	\$1,300,000
		G	3	\$23,895,000
	NA17 - N/O Davis Blvd	B	5	\$1,889,600
	NA18 - N/O Rattlesnake Hammock	A	2	\$360,000
		E	1	\$1,795,000
	NA19 - Lely Area	A	1	\$160,000
		C	1	\$699,000
	NA21 - N/O Immokalee Rd E/O 75	B	1	\$499,000
		C	2	\$1,379,000
F		1	\$2,390,000	
NA22 - S/O Immokalee Rd W/O 951	B	3	\$1,014,800	
	C	1	\$749,900	
ROYAL SHELL REAL ESTATE Total			142	\$118,788,880
X-Other	BN01 - Bonita Beach	A	6	\$1,311,600
		B	15	\$5,041,900
		C	16	\$9,756,002
		D	3	\$2,738,000
		E	6	\$8,917,900
		F	2	\$8,045,000
	BN02 - West of US41 South of Bonita Bay	A	13	\$2,895,900
		B	11	\$4,126,699
		C	6	\$3,802,700
		D	2	\$1,749,000
		E	3	\$3,548,000
		F	2	\$4,794,000
		G	1	\$7,000,000
	BN04 - Bonita Bay	B	2	\$824,000
		C	3	\$1,778,800
		D	2	\$1,843,000
		E	7	\$10,170,000
		F	6	\$16,985,150
		G	1	\$5,550,000
		BN05 - Pelican Landing and North	A	6
	B		9	\$3,060,200
	C		3	\$1,978,800
	D		6	\$4,946,640
	E		10	\$12,947,154
	F		3	\$12,785,000
	BN06 - North Bonita East of US41	A	6	\$1,290,160
		B	13	\$4,650,320
		C	6	\$3,416,800
	BN07 - East of US41 North of Terry	A	18	\$3,419,200
		B	4	\$1,188,900
		C	1	\$589,990
		D	1	\$991,995
	BN08 - East of US41 South of Terry	A	7	\$1,354,000
		B	14	\$4,620,680
		C	6	\$3,495,900
		D	2	\$1,925,000
		E	2	\$2,394,000
	BN09 - Spanish Wells	A	6	\$1,315,800
		B	16	\$5,949,199
		C	5	\$2,795,890
	BN10 - East of Old 41 South of Shangriila	A	9	\$1,572,400
		B	25	\$9,000,300
		C	6	\$3,250,000
	BN11 - South of Bonita Beach Road East of Old 41	A	8	\$1,301,499
		B	4	\$1,543,800
		C	4	\$2,260,200
		D	3	\$2,614,800
		F	1	\$3,300,000
	BN12 - East of I-75 South of City Line	A	16	\$3,354,759
		B	44	\$15,427,640
		C	11	\$6,517,794
		E	2	\$2,858,900

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Company by Geocode-PriceCode

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
X-Other	ES01 - Estero	A	21	\$4,014,100
		B	30	\$9,844,799
		C	6	\$3,807,800
		D	4	\$3,344,700
		E	7	\$9,726,000
	ES02 - Estero	A	38	\$8,269,600
		B	64	\$24,601,163
		C	13	\$8,641,424
	ES03 - Estero	A	15	\$3,066,200
		B	78	\$30,021,457
		C	25	\$15,282,197
		D	19	\$17,441,299
		E	2	\$2,245,000
	ES04 - The Brooks	A	10	\$2,255,400
		B	36	\$13,326,443
		C	3	\$1,577,945
		D	4	\$3,353,330
		E	3	\$4,144,000
	NA01 - N/O 111th Ave	A	9	\$2,037,799
		B	27	\$9,593,799
		C	7	\$4,649,400
		D	12	\$10,881,200
		E	19	\$26,623,121
		F	16	\$48,788,000
		G	3	\$19,540,000
	NA02 - Vanderbilt Beach Area	A	1	\$209,000
		B	7	\$2,834,800
		C	12	\$7,334,300
		D	8	\$7,081,400
		E	13	\$18,724,000
		F	6	\$16,357,899
		G	1	\$12,500,000
	NA03 - Naples Park Area	B	28	\$10,077,500
		C	13	\$7,813,500
		D	3	\$2,670,250
	NA04 - Pelican Bay Area	B	4	\$1,747,500
		C	7	\$4,434,900
		D	5	\$4,486,000
		E	4	\$5,226,000
		F	4	\$13,640,000
	NA05 - Crayton Rd Area	A	10	\$2,025,800
		B	14	\$5,056,650
		C	4	\$2,388,900
		D	12	\$10,924,300
		E	20	\$28,604,300
		F	24	\$73,887,900
		G	3	\$22,995,000
	NA06 - Olde Naples Area	A	1	\$239,900
		B	8	\$2,669,400
		C	5	\$3,193,400
		D	4	\$3,672,000
		E	11	\$16,676,000
		F	15	\$52,399,000
		G	7	\$59,173,000
	NA07 - Port Royal-Aqualane Area	F	6	\$22,688,800
		G	6	\$58,285,000
	NA08 - Royal Harbor-Windstar Area	A	2	\$464,000
		B	15	\$5,640,390
		C	4	\$2,402,000
		D	6	\$5,228,900
		E	9	\$14,163,880
		F	6	\$19,154,000
	NA09 - South Naples Area	A	42	\$6,653,480
		B	46	\$17,541,172
		C	18	\$10,815,765
		D	2	\$1,603,900
		E	6	\$8,578,000
		F	1	\$2,250,000
	NA11 - N/O Immokalee Rd W/O 75	A	27	\$5,820,200
		B	48	\$18,162,187

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Company by Geocode-PriceCode

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
X-Other	NA11 - N/O Immokalee Rd W/O 75	C	38	\$23,838,835
		D	18	\$15,498,510
		E	25	\$35,363,900
		F	31	\$102,777,780
		G	2	\$10,494,900
	NA12 - N/O Vanderbilt Bch Rd W/O 75	A	10	\$2,027,700
		B	38	\$14,847,975
		C	15	\$9,183,400
		D	7	\$5,688,000
		E	5	\$5,888,000
	NA13 - Pine Ridge Area	A	4	\$797,800
		D	2	\$1,898,999
		E	5	\$7,568,000
		F	2	\$5,675,000
	NA14 - N/O Pine Ridge Rd and Vineyards	A	22	\$4,623,350
		B	57	\$20,546,950
		C	53	\$32,845,100
		D	18	\$15,780,700
		E	15	\$21,943,000
	NA15 - E/O 41 W/O Goodlette	A	5	\$977,500
		B	20	\$7,038,300
		C	12	\$7,144,500
		D	3	\$2,569,900
		E	4	\$5,674,900
	NA16 - S/O Pine Ridge Rd	A	35	\$6,398,900
		B	42	\$15,534,299
		C	16	\$9,427,000
		D	12	\$10,303,161
		E	13	\$18,071,177
		F	14	\$41,372,711
		G	3	\$20,590,000
	NA17 - N/O Davis Blvd	A	74	\$13,240,235
		B	63	\$23,122,600
		C	5	\$2,942,800
		D	2	\$1,539,000
	NA18 - N/O Rattlesnake Hammock	A	66	\$11,798,249
		B	39	\$12,815,463
		C	12	\$7,501,200
		D	4	\$3,263,900
		F	2	\$5,890,000
	NA19 - Lely Area	A	34	\$6,518,799
		B	79	\$29,064,398
		C	35	\$20,896,759
		D	10	\$8,213,245
		E	10	\$14,384,855
	NA21 - N/O Immokalee Rd E/O 75	A	43	\$8,623,348
		B	60	\$21,747,589
C		46	\$28,604,770	
D		21	\$18,640,098	
E		44	\$66,208,462	
F		23	\$69,707,970	
NA22 - S/O Immokalee Rd W/O 951	A	10	\$2,025,380	
	B	68	\$26,276,856	
	C	39	\$23,642,300	
	D	7	\$6,302,600	
	E	4	\$5,519,000	
NA23 - S/O Pine Ridge Rd W/O 951	A	1	\$240,000	
	B	10	\$3,936,101	
	C	5	\$2,987,900	
	D	2	\$1,784,500	
NA24 - Golden Gate City	A	20	\$3,650,600	
	B	14	\$3,868,900	
NA31 - S/O Immokalee Rd	A	3	\$496,500	
	B	36	\$13,334,902	
	C	12	\$6,961,350	
NA33 - Corkscrew Area	A	1	\$179,000	
	B	1	\$275,000	
NA34 - E/O Wilson N/O GG Blvd	A	1	\$239,900	
	B	22	\$7,367,197	
NA36 - East Collier N/O 75	A	9	\$1,307,000	

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Company by Geocode-PriceCode

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
X-Other	NA36 - East Collier N/O 75	B	10	\$3,312,121
		D	1	\$899,000
	NA37 - East Collier S/O 75 E/O 951	A	8	\$1,634,900
		B	71	\$26,964,115
		C	21	\$12,632,106
		D	1	\$907,079
	NA38 - South of US41 East of 951	A	18	\$3,785,290
		B	54	\$21,410,390
		C	29	\$18,354,990
		D	8	\$6,677,303
		E	10	\$13,390,606
		F	1	\$2,389,000
	NA39 - South of US41 East SR92	A	20	\$4,202,799
		B	10	\$3,625,900
		C	2	\$1,174,000
		D	2	\$1,689,000
	NA41 - GGE 3-12	E	1	\$1,100,000
		B	8	\$3,111,600
		C	8	\$5,172,700
	NA42 - GGE 15, 27-28, 193-195	D	3	\$2,836,000
		A	1	\$165,000
		B	10	\$3,488,587
		C	5	\$3,369,800
	NA43 - GGE 21-22, 36-38, 52-53, 59-60	C	5	\$3,161,400
		B	9	\$3,527,399
		D	2	\$1,815,990
	NA44 - GGE 16-20, 23-25	A	2	\$452,400
		B	19	\$6,776,995
		C	2	\$1,074,895
		D	1	\$949,500
	NA45 - GGE 13-14, 48-51	B	6	\$1,927,799
	NA46 - GGE 39-47, 61-65	A	2	\$497,800
B		21	\$6,777,264	
C		1	\$675,000	
D		1	\$869,000	
NA47 - GGE 67-78	A	5	\$1,203,900	
	B	17	\$5,405,100	
NA48 - GGE 79-93	A	5	\$1,145,500	
	B	9	\$3,074,800	
	C	2	\$1,112,800	
NA50 - East Collier S/O 75	A	2	\$327,999	
	B	1	\$450,000	
X-Other Total			3250	\$2,266,377,820
#N/A	BN10 - East of Old 41 South of Shangrila	B	1	\$399,900
	ES02 - Estero	A	2	\$412,000
	NA03 - Naples Park Area	B	1	\$459,000
	NA04 - Pelican Bay Area	D	1	\$995,000
		G	1	\$6,000,000
	NA05 - Crayton Rd Area	E	1	\$1,995,000
		F	3	\$10,345,000
		G	1	\$6,500,000
	NA06 - Olde Naples Area	E	1	\$1,499,900
		F	2	\$8,694,000
		G	1	\$5,495,000
	NA07 - Port Royal-Aqualane Area	F	2	\$6,848,000
		G	8	\$135,545,000
	NA12 - N/O Vanderbilt Bch Rd W/O 75	E	1	\$1,550,000
		G	1	\$9,850,000
	NA13 - Pine Ridge Area	E	1	\$1,899,000
	NA14 - N/O Pine Ridge Rd and Vineyards	B	1	\$449,900
		D	1	\$964,500
		E	1	\$1,490,000
	NA18 - N/O Rattlesnake Hammock	B	1	\$394,950
NA21 - N/O Immokalee Rd E/O 75	C	1	\$639,000	
NA22 - S/O Immokalee Rd W/O 951	A	1	\$249,900	
NA36 - East Collier N/O 75	B	2	\$793,920	
NA38 - South of US41 East of 951	B	1	\$468,900	
NA39 - South of US41 East SR92	A	1	\$249,900	
	B	1	\$349,900	
NA41 - GGE 3-12	D	1	\$783,500	

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Company by Geocode-PriceCode

Market		(All)		
		Data		
Select Broker Company Name	GEO AREA	Code	Units	Volume
#N/A	NA43 - GGE 21-22, 36-38, 52-53, 59-60	B	1	\$399,999
#N/A Total			41	\$205,721,169
Grand Total			6961	\$6,544,970,987

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Count-Average by Geocode

GEO AREA	OwnershipDesc		Data		Total Count	Total Average List Price
	Condo		Single Family			
	Count	Average List Price	Count	Average List Price		
BN01 - Bonita Beach	49	\$ 466,745	26	\$ 1,745,740	75	\$ 910,130
BN02 - West of US41 South of Bonita Bay	29	\$ 274,286	44	\$ 831,055	73	\$ 609,873
BN04 - Bonita Bay	56	\$ 1,059,677	48	\$ 1,635,203	104	\$ 1,325,304
BN05 - Pelican Landing and North	87	\$ 779,127	46	\$ 1,145,408	133	\$ 905,810
BN06 - North Bonita East of US41	16	\$ 222,555	41	\$ 451,807	57	\$ 387,456
BN07 - East of US41 North of Terry	32	\$ 215,009	14	\$ 479,813	46	\$ 295,602
BN08 - East of US41 South of Terry	14	\$ 212,643	33	\$ 534,360	47	\$ 438,529
BN09 - Spanish Wells	27	\$ 256,111	36	\$ 470,283	63	\$ 378,495
BN10 - East of Old 41 South of Shangrila	13	\$ 207,469	53	\$ 391,334	66	\$ 355,118
BN11 - South of Bonita Beach Road East of Old 41	33	\$ 313,833	14	\$ 847,657	47	\$ 472,845
BN12 - East of I-75 South of City Line	74	\$ 257,570	85	\$ 534,102	159	\$ 405,402
ES01 - Estero	65	\$ 345,745	40	\$ 663,935	105	\$ 466,960
ES02 - Estero	49	\$ 224,210	120	\$ 410,148	169	\$ 356,237
ES03 - Estero	57	\$ 274,550	149	\$ 554,781	206	\$ 477,241
ES04 - The Brooks	86	\$ 328,268	54	\$ 1,005,871	140	\$ 589,629
NA01 - N/O 111th Ave	145	\$ 804,633	71	\$ 1,866,794	216	\$ 1,153,769
NA02 - Vanderbilt Beach Area	67	\$ 827,812	37	\$ 2,454,119	104	\$ 1,406,402
NA03 - Naples Park Area	14	\$ 577,029	90	\$ 488,777	104	\$ 500,657
NA04 - Pelican Bay Area	147	\$ 1,474,591	35	\$ 3,939,111	182	\$ 1,948,537
NA05 - Crayton Rd Area	220	\$ 1,514,899	124	\$ 2,670,675	344	\$ 1,931,516
NA06 - Olde Naples Area	97	\$ 1,022,778	84	\$ 4,163,118	181	\$ 2,480,173
NA07 - Port Royal-Aqualane Area			96	\$ 9,601,868	96	\$ 9,601,868
NA08 - Royal Harbor-Windstar Area	63	\$ 616,317	73	\$ 1,935,197	136	\$ 1,324,245
NA09 - South Naples Area	112	\$ 317,972	87	\$ 574,486	199	\$ 430,116
NA11 - N/O Immokalee Rd W/O 75	157	\$ 509,981	250	\$ 1,329,088	407	\$ 1,013,118
NA12 - N/O Vanderbilt Bch Rd W/O 75	124	\$ 549,439	91	\$ 1,305,168	215	\$ 869,306
NA13 - Pine Ridge Area	8	\$ 351,963	43	\$ 2,405,928	51	\$ 2,083,737
NA14 - N/O Pine Ridge Rd and Vineyards	176	\$ 391,584	156	\$ 769,474	332	\$ 569,147
NA15 - E/O 41 W/O Goodlette	33	\$ 536,164	59	\$ 559,285	92	\$ 550,991
NA16 - S/O Pine Ridge Rd	186	\$ 338,363	176	\$ 1,798,624	362	\$ 1,048,325
NA17 - N/O Davis Blvd	157	\$ 204,081	126	\$ 424,416	283	\$ 302,181
NA18 - N/O Rattlesnake Hammock	185	\$ 224,164	90	\$ 617,736	275	\$ 352,969
NA19 - Lely Area	168	\$ 319,735	141	\$ 729,023	309	\$ 506,497
NA21 - N/O Immokalee Rd E/O 75	144	\$ 288,814	281	\$ 1,289,509	425	\$ 950,450
NA22 - S/O Immokalee Rd W/O 951	56	\$ 283,278	164	\$ 599,425	220	\$ 518,951
NA23 - S/O Pine Ridge Rd W/O 951			36	\$ 673,942	36	\$ 673,942
NA24 - Golden Gate City	12	\$ 120,958	35	\$ 246,751	47	\$ 214,634
NA31 - S/O Immokalee Rd	37	\$ 266,823	41	\$ 506,832	78	\$ 392,982
NA32 - S/O White Blvd			2	\$ 1,607,000	2	\$ 1,607,000
NA33 - Corkscrew Area			2	\$ 227,000	2	\$ 227,000

John R. Wood Properties
Active Listing Reports 2016 04 01.xlsx
Count-Average by Geocode

	OwnershipDesc		Data		Total Count	Total Average List Price
	Condo		Single Family			
NA34 - E/O Wilson N/O GG Blvd			36	\$ 337,583	36	\$ 337,583
NA36 - East Collier N/O 75	6	\$ 163,748	36	\$ 356,968	42	\$ 329,365
NA37 - East Collier S/O 75 E/O 951	47	\$ 298,750	86	\$ 538,087	133	\$ 453,509
NA38 - South of US41 East of 951	185	\$ 377,678	94	\$ 745,374	279	\$ 501,561
NA39 - South of US41 East SR92	26	\$ 269,108	19	\$ 479,663	45	\$ 358,009
NA41 - GGE 3-12			37	\$ 581,029	37	\$ 581,029
NA42 - GGE 15, 27-28, 193-195			27	\$ 414,137	27	\$ 414,137
NA43 - GGE 21-22, 36-38, 52-53, 59-60			29	\$ 464,796	29	\$ 464,796
NA44 - GGE 16-20, 23-25			31	\$ 391,813	31	\$ 391,813
NA45 - GGE 13-14, 48-51			14	\$ 376,071	14	\$ 376,071
NA46 - GGE 39-47, 61-65			34	\$ 357,846	34	\$ 357,846
NA47 - GGE 67-78			35	\$ 340,127	35	\$ 340,127
NA48 - GGE 79-93			26	\$ 328,500	26	\$ 328,500
NA50 - East Collier S/O 75	3	\$ 180,966	2	\$ 464,750	5	\$ 294,480
Grand Total	3262	\$ 545,874	3699	\$ 1,288,004	6961	\$ 940,234

John R. Wood Properties
Company Ranking Reports
Ranking By Volume

	Data Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side	Sum of Closed Volume	% of Closed Volume	% Closed Units								
Non MLS		15	\$6,494,550	\$6,494,550	0.00%	0.23%	0.00%	0.29%	15	\$6,494,550	0.23%	0.29%
Lely Resort Realty, LLC.	11	5	\$4,428,930	\$1,970,435	0.16%	0.07%	0.21%	0.10%	16	\$6,399,365	0.22%	0.31%
Realty World, Top Producers Realty, Inc.	9	6	\$3,120,000	\$2,968,500	0.11%	0.10%	0.18%	0.12%	15	\$6,088,500	0.21%	0.29%
L.H. Fleming & Company, Real Estate	12	3	\$5,217,350	\$868,850	0.18%	0.03%	0.23%	0.06%	15	\$6,086,200	0.21%	0.29%
WCI Realty Inc	5	5	\$2,965,825	\$2,965,825	0.10%	0.10%	0.10%	0.10%	10	\$5,931,650	0.21%	0.20%
Neal Communities Realty, Inc.	11	3	\$4,639,986	\$1,246,211	0.16%	0.04%	0.21%	0.06%	14	\$5,886,197	0.21%	0.27%
Verona Realty	5	6	\$1,738,800	\$4,140,179	0.06%	0.15%	0.10%	0.12%	11	\$5,878,979	0.21%	0.21%
	0	4	\$1,310,000	\$4,340,000	0.05%	0.15%	0.08%	0.04%	6	\$5,650,000	0.20%	0.12%
Naples TBI Realty LLC	7	2	\$4,329,531	\$1,238,980	0.15%	0.04%	0.14%	0.04%	9	\$5,568,511	0.20%	0.18%
Elite Realty of SW FL	7	7	\$2,649,000	\$2,691,000	0.09%	0.09%	0.14%	0.14%	14	\$5,340,000	0.19%	0.27%
Homes & Land Brokers, Inc.	20		\$5,263,348		0.18%	0.00%	0.39%	0.00%	20	\$5,263,348	0.18%	0.39%
Grey Oaks Realty Inc.	3	1	\$3,845,948	\$1,390,000	0.13%	0.05%	0.06%	0.02%	4	\$5,235,948	0.18%	0.08%
RE/MAX Realty Group	8	8	\$2,178,650	\$2,812,000	0.08%	0.10%	0.16%	0.16%	16	\$4,990,650	0.18%	0.31%
Taylor Woodrow Realty-SW, LLC	10	1	\$4,259,377	\$526,000	0.15%	0.02%	0.20%	0.02%	11	\$4,785,377	0.17%	0.21%
Premier Realty Homes	4	3	\$2,964,000	\$1,654,900	0.10%	0.06%	0.08%	0.06%	7	\$4,618,900	0.16%	0.14%
Realhome Services and Solution	13		\$4,597,999		0.16%	0.00%	0.25%	0.00%	13	\$4,597,999	0.16%	0.25%
		17	\$4,533,441	\$4,533,441	0.00%	0.16%	0.00%	0.33%	17	\$4,533,441	0.16%	0.33%
Tropics Real Estate	5	9	\$1,498,000	\$3,028,000	0.05%	0.11%	0.10%	0.18%	14	\$4,526,000	0.16%	0.27%
Barclays Real Estate Group	4	8	\$1,514,400	\$3,010,000	0.05%	0.11%	0.08%	0.16%	12	\$4,524,400	0.16%	0.23%
ToastyinNaples.com Realty	1	5	\$820,000	\$3,587,500	0.03%	0.13%	0.02%	0.10%	6	\$4,407,500	0.15%	0.12%
Port of the Islands Realty LLC	8	6	\$2,331,000	\$2,011,000	0.08%	0.07%	0.16%	0.12%	14	\$4,342,000	0.15%	0.27%
Your Naples Realty LLC	4	11	\$948,100	\$3,380,900	0.03%	0.12%	0.08%	0.21%	15	\$4,329,000	0.15%	0.29%
Gulf Coast Properties Group	5	6	\$1,555,500	\$2,747,000	0.05%	0.10%	0.10%	0.12%	11	\$4,302,500	0.15%	0.21%
Paradise Coast Property Team	6	7	\$1,944,800	\$2,275,000	0.07%	0.08%	0.12%	0.14%	13	\$4,219,800	0.15%	0.25%
Audubon Properties Inc	2	3	\$1,750,000	\$2,425,000	0.06%	0.09%	0.04%	0.06%	5	\$4,175,000	0.15%	0.10%
Xclusive Homes LLC	9	13	\$1,861,900	\$2,283,769	0.07%	0.08%	0.18%	0.25%	22	\$4,145,669	0.15%	0.43%
Naples Friends & Family Realty	3	5	\$1,602,500	\$2,487,000	0.06%	0.09%	0.06%	0.10%	8	\$4,089,500	0.14%	0.16%
Sand Castle Realty Group, Inc	3	8	\$1,173,000	\$2,865,920	0.04%	0.10%	0.06%	0.16%	11	\$4,038,920	0.14%	0.21%
Encore Realty	1		\$4,000,000		0.14%	0.00%	0.02%	0.00%	1	\$4,000,000	0.14%	0.02%
Floridas Realty Specialists	7	2	\$2,363,500	\$1,498,000	0.08%	0.05%	0.14%	0.04%	9	\$3,861,500	0.14%	0.18%
Islandwalk Real Estate Sales	6	4	\$2,297,000	\$1,555,000	0.08%	0.05%	0.12%	0.08%	10	\$3,852,000	0.14%	0.20%
Keller Williams Realty Fort Myers	4	2	\$785,500	\$2,977,000	0.03%	0.10%	0.08%	0.04%	6	\$3,762,500	0.13%	0.12%
Neapolitan Realty LLC	1	4	\$990,000	\$2,680,100	0.03%	0.09%	0.02%	0.08%	5	\$3,670,100	0.13%	0.10%
Century 21 Sunbelt Realty, Inc	8	3	\$2,197,900	\$1,393,000	0.08%	0.05%	0.16%	0.06%	11	\$3,590,900	0.13%	0.21%
Assist2Sell	1	7	\$360,000	\$3,061,500	0.01%	0.11%	0.02%	0.14%	8	\$3,421,500	0.12%	0.16%
Quail Communities Realty, Inc.	3	3	\$1,805,000	\$1,550,000	0.06%	0.05%	0.06%	0.06%	6	\$3,355,000	0.12%	0.12%
Focus Real Estate	2	2	\$1,622,500	\$1,622,500	0.06%	0.06%	0.04%	0.04%	4	\$3,245,000	0.11%	0.08%
Burnham Consulting, Inc	5	5	\$1,618,009	\$1,618,009	0.06%	0.06%	0.10%	0.10%	10	\$3,236,018	0.11%	0.20%
Boca Executives	2	6	\$760,000	\$2,441,500	0.03%	0.09%	0.04%	0.12%	8	\$3,201,500	0.11%	0.16%
Key Real Estate	3	4	\$1,869,000	\$1,273,749	0.07%	0.04%	0.06%	0.08%	7	\$3,142,749	0.11%	0.14%
Platinum Properties of Naples Inc	4	2	\$2,155,000	\$925,000	0.08%	0.03%	0.08%	0.04%	6	\$3,080,000	0.11%	0.12%
POM Property Management	9	2	\$2,429,540	\$538,700	0.09%	0.02%	0.18%	0.04%	11	\$2,968,240	0.10%	0.21%
Builders Services, Inc.	7		\$2,954,495		0.10%	0.00%	0.14%	0.00%	7	\$2,954,495	0.10%	0.14%
Steven C. Moller, Broker	3	4	\$580,000	\$2,350,000	0.02%	0.08%	0.06%	0.08%	7	\$2,930,000	0.10%	0.14%
Caine Premier Properties LLC		2		\$2,895,000	0.00%	0.10%	0.00%	0.04%	2	\$2,895,000	0.10%	0.04%
Southwest Properties Group	4		\$2,879,000		0.10%	0.00%	0.08%	0.00%	4	\$2,879,000	0.10%	0.08%
Real Estate Broker Direct	1	3	\$272,500	\$2,595,000	0.01%	0.09%	0.02%	0.06%	4	\$2,867,500	0.10%	0.08%
Blue Heron Realty of Naples	6	6	\$1,284,900	\$1,565,000	0.05%	0.05%	0.12%	0.12%	12	\$2,849,900	0.10%	0.23%
West Shore Properties Real Estate Company	4	2	\$2,220,950	\$597,000	0.08%	0.02%	0.08%	0.04%	6	\$2,817,950	0.10%	0.12%
Luxury & Beach Realty Inc	3	1	\$2,139,000	\$650,000	0.08%	0.02%	0.06%	0.02%	4	\$2,789,000	0.10%	0.08%
A Codi Realty	4	3	\$1,513,500	\$1,226,000	0.05%	0.04%	0.08%	0.06%	7	\$2,739,500	0.10%	0.14%
RE/MAX Affinity Mercato	4	6	\$1,249,000	\$1,440,500	0.04%	0.05%	0.08%	0.12%	10	\$2,689,500	0.09%	0.20%

John R. Wood Properties
Company Ranking Reports
Ranking By Volume

	Data Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side	Sum of Closed Volume	% of Closed Volume	% Closed Units								
Ruby Realty & Referral Company	3	3	\$1,322,900	\$1,275,400	0.05%	0.04%	0.06%	0.06%	6	\$2,598,300	0.09%	0.12%
Carrington Real Estate Service	6	5	\$1,579,400	\$991,800	0.06%	0.03%	0.12%	0.10%	11	\$2,571,200	0.09%	0.21%
Wordl Realty Services	3	2	\$770,000	\$1,728,500	0.03%	0.06%	0.06%	0.04%	5	\$2,498,500	0.09%	0.10%
Florida Home Realty Inc	3	4	\$810,000	\$1,661,639	0.03%	0.06%	0.06%	0.08%	7	\$2,471,639	0.09%	0.14%
Jack K. Thomas Inc	1		\$2,450,000		0.09%	0.00%	0.02%	0.00%	1	\$2,450,000	0.09%	0.02%
Fischer Realty Int LLC	1	3	\$650,000	\$1,614,900	0.02%	0.06%	0.02%	0.06%	4	\$2,264,900	0.08%	0.08%
Re/Max Trend		3		\$2,140,000	0.00%	0.08%	0.00%	0.06%	3	\$2,140,000	0.08%	0.06%
Realty Executives Signature	2	6	\$602,500	\$1,493,900	0.02%	0.05%	0.04%	0.12%	8	\$2,096,400	0.07%	0.16%
Bartley Realty LLLC	1	1	\$495,000	\$1,595,000	0.02%	0.06%	0.02%	0.02%	2	\$2,090,000	0.07%	0.04%
West Bay Realty Inc.	1	2	\$492,000	\$1,575,000	0.02%	0.06%	0.02%	0.04%	3	\$2,067,000	0.07%	0.06%
Mayr & Company Realty		2		\$2,015,000	0.00%	0.07%	0.00%	0.04%	2	\$2,015,000	0.07%	0.04%
SWFLA Realty LLC	1	7	\$565,000	\$1,425,650	0.02%	0.05%	0.02%	0.14%	8	\$1,990,650	0.07%	0.16%
Rossman Realty Group Inc	1	3	\$205,000	\$1,785,000	0.01%	0.06%	0.02%	0.06%	4	\$1,990,000	0.07%	0.08%
Florida Realty & Co		4		\$1,983,000	0.00%	0.07%	0.00%	0.08%	4	\$1,983,000	0.07%	0.08%
The Monterosso REO Team	4	4	\$988,680	\$990,500	0.03%	0.03%	0.08%	0.08%	8	\$1,979,180	0.07%	0.16%
Real Pro Realtors	4	3	\$1,001,000	\$906,000	0.04%	0.03%	0.08%	0.06%	7	\$1,907,000	0.07%	0.14%
Right Choice Realty, LLC	2	4	\$838,850	\$1,048,000	0.03%	0.04%	0.04%	0.08%	6	\$1,886,850	0.07%	0.12%
L'Excellence Realty Group Inc.	3	6	\$777,239	\$1,073,900	0.03%	0.04%	0.06%	0.12%	9	\$1,851,139	0.06%	0.18%
Maxim LLC	1	5	\$261,000	\$1,528,900	0.01%	0.05%	0.02%	0.10%	6	\$1,789,900	0.06%	0.12%
Independent Brokers Realty Inc.	5	4	\$1,065,250	\$696,925	0.04%	0.02%	0.10%	0.08%	9	\$1,762,175	0.06%	0.18%
The Keyes Company/PSL	2		\$1,755,575		0.06%	0.00%	0.04%	0.00%	2	\$1,755,575	0.06%	0.04%
Sellstate Priority Realty	2	2	\$670,000	\$1,019,000	0.02%	0.04%	0.04%	0.04%	4	\$1,689,000	0.06%	0.08%
List In MLS Realty, LLC	4		\$1,681,000		0.06%	0.00%	0.08%	0.00%	4	\$1,681,000	0.06%	0.08%
Phelps Realty Services	7	1	\$1,498,100	\$165,000	0.05%	0.01%	0.14%	0.02%	8	\$1,663,100	0.06%	0.16%
Kim Levitan Realty	2	2	\$790,000	\$790,000	0.03%	0.03%	0.04%	0.04%	4	\$1,580,000	0.06%	0.08%
Kevin Shelly Realty Inc	2	4	\$680,000	\$876,000	0.02%	0.03%	0.04%	0.08%	6	\$1,556,000	0.05%	0.12%
Hudson Realty Executives LLC	1	4	\$245,000	\$1,270,500	0.01%	0.04%	0.02%	0.08%	5	\$1,515,500	0.05%	0.10%
Naples Florida Luxury Realty		3		\$1,515,000	0.00%	0.05%	0.00%	0.06%	3	\$1,515,000	0.05%	0.06%
Century 21 TriPower Realty		4		\$1,491,000	0.00%	0.05%	0.00%	0.08%	4	\$1,491,000	0.05%	0.08%
Daane Properties Inc	3	3	\$758,000	\$717,000	0.03%	0.03%	0.06%	0.06%	6	\$1,475,000	0.05%	0.12%
SW Management & Realty LLC	1		\$1,458,500		0.05%	0.00%	0.02%	0.00%	1	\$1,458,500	0.05%	0.02%
Bay Pointe Properties	1	5	\$122,250	\$1,313,274	0.00%	0.05%	0.02%	0.10%	6	\$1,435,524	0.05%	0.12%
Phase III Real Estate Services		1		\$1,430,000	0.00%	0.05%	0.00%	0.02%	1	\$1,430,000	0.05%	0.02%
Florida Realty Group	1	4	\$395,000	\$1,031,900	0.01%	0.04%	0.02%	0.08%	5	\$1,426,900	0.05%	0.10%
Mark S. Bodnar		1		\$1,425,000	0.00%	0.05%	0.00%	0.02%	1	\$1,425,000	0.05%	0.02%
Bay Forest Real Estate Services, Inc.	1	3	\$225,000	\$1,180,000	0.01%	0.04%	0.02%	0.06%	4	\$1,405,000	0.05%	0.08%
Schulz Realty LLC	1	2	\$380,000	\$1,010,000	0.01%	0.04%	0.02%	0.04%	3	\$1,390,000	0.05%	0.06%
Christopher Realty, Inc.	2	1	\$795,000	\$537,500	0.03%	0.02%	0.04%	0.02%	3	\$1,332,500	0.05%	0.06%
Simply Think Florida Realty	4	1	\$1,050,500	\$280,000	0.04%	0.01%	0.08%	0.02%	5	\$1,330,500	0.05%	0.10%
Burge Realty Group Inc	3	2	\$715,000	\$609,500	0.03%	0.02%	0.06%	0.04%	5	\$1,324,500	0.05%	0.10%
Michael Gaschler	1	1	\$660,000	\$660,000	0.02%	0.02%	0.02%	0.02%	2	\$1,320,000	0.05%	0.04%
Onier Realty of SW Fla	3	2	\$750,000	\$560,000	0.03%	0.02%	0.06%	0.04%	5	\$1,310,000	0.05%	0.10%
Diversified Real Estate Group	2	1	\$1,069,800	\$225,000	0.04%	0.01%	0.04%	0.02%	3	\$1,294,800	0.05%	0.06%
Gulf Region Realty	5	3	\$831,000	\$463,000	0.03%	0.02%	0.10%	0.06%	8	\$1,294,000	0.05%	0.16%
Resortproperties.com Inc	1	1	\$646,500	\$646,500	0.02%	0.02%	0.02%	0.02%	2	\$1,293,000	0.05%	0.04%
P & M Property Services	1	3	\$472,500	\$817,000	0.02%	0.03%	0.02%	0.06%	4	\$1,289,500	0.05%	0.08%
Internet Realty Group, Inc.	2	4	\$525,000	\$735,500	0.02%	0.03%	0.04%	0.08%	6	\$1,260,500	0.04%	0.12%
Gulf Coast Realty		3		\$1,232,000	0.00%	0.04%	0.00%	0.06%	3	\$1,232,000	0.04%	0.06%
Island Realty Marco	1	1	\$550,000	\$680,000	0.02%	0.02%	0.02%	0.02%	2	\$1,230,000	0.04%	0.04%
Starling Realty Inc	3	3	\$577,500	\$647,000	0.02%	0.02%	0.06%	0.06%	6	\$1,224,500	0.04%	0.12%
Horizons By The Sea Inc.	2	2	\$447,000	\$765,000	0.02%	0.03%	0.04%	0.04%	4	\$1,212,000	0.04%	0.08%
Procacci Properties Inc	2	1	\$961,000	\$242,500	0.03%	0.01%	0.04%	0.02%	3	\$1,203,500	0.04%	0.06%

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	Data Side										
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Emerald Realty of SW FL LLC	1	\$1,200,000	0.04%	0.00%	0.02%	0.00%	1	\$1,200,000	0.04%	0.02%	
Realty Group of Southwest Florida Inc.	1	\$256,000	\$931,310	0.01%	0.03%	0.02%	0.06%	4	\$1,187,310	0.04%	0.08%
Unique Properties of Naples, Inc.	1	\$1,150,000		0.04%	0.00%	0.02%	0.00%	1	\$1,150,000	0.04%	0.02%
Illustrated Properties Real Estate Inc.	1	\$285,000	\$852,500	0.01%	0.03%	0.02%	0.04%	3	\$1,137,500	0.04%	0.06%
Sheridan Real Estate	3	\$1,134,500		0.04%	0.00%	0.06%	0.00%	3	\$1,134,500	0.04%	0.06%
Saggio Dream Realty	2	\$455,000	\$658,000	0.02%	0.02%	0.04%	0.08%	6	\$1,113,000	0.04%	0.12%
Lisa Tomaini Realty			\$1,100,000	0.00%	0.04%	0.00%	0.02%	1	\$1,100,000	0.04%	0.02%
Prime Location Brokers LLC	3	\$648,000	\$435,000	0.02%	0.02%	0.06%	0.02%	4	\$1,083,000	0.04%	0.08%
Naples Realty International LLC	2	\$770,000	\$304,000	0.03%	0.01%	0.04%	0.02%	3	\$1,074,000	0.04%	0.06%
Eister and Company	3	\$767,000	\$297,000	0.03%	0.01%	0.06%	0.02%	4	\$1,064,000	0.04%	0.08%
Andrea Deane & Associates, Inc.			\$1,025,932	0.00%	0.04%	0.00%	0.02%	1	\$1,025,932	0.04%	0.02%
Premier Realty Concepts, Inc.	1	\$219,000	\$805,000	0.01%	0.03%	0.02%	0.02%	2	\$1,024,000	0.04%	0.04%
Sharpline Realty	1	\$1,015,000		0.04%	0.00%	0.02%	0.00%	1	\$1,015,000	0.04%	0.02%
McNeil Real Estate, Inc.			\$1,015,000	0.00%	0.04%	0.00%	0.04%	2	\$1,015,000	0.04%	0.04%
Naples Luxury Real Estate Group			\$1,000,000	0.00%	0.04%	0.00%	0.06%	3	\$1,000,000	0.04%	0.06%
KPMG Realty LLC	1	\$255,000	\$745,000	0.01%	0.03%	0.02%	0.02%	2	\$1,000,000	0.04%	0.04%
Naples Beach Realty	2	\$612,000	\$350,000	0.02%	0.01%	0.04%	0.02%	3	\$962,000	0.03%	0.06%
COLLIER COUNTY REALTY CORP	1	\$397,500	\$557,500	0.01%	0.02%	0.02%	0.04%	3	\$955,000	0.03%	0.06%
Development Realty, LC	1	\$950,000		0.03%	0.00%	0.02%	0.00%	1	\$950,000	0.03%	0.02%
Naples Gold Realty LLC	2	\$617,000	\$327,000	0.02%	0.01%	0.04%	0.02%	3	\$944,000	0.03%	0.06%
Naples Home Counsel, Inc.	1	\$938,000		0.03%	0.00%	0.02%	0.00%	1	\$938,000	0.03%	0.02%
Alliance Realty Group			\$933,255	0.00%	0.03%	0.00%	0.06%	3	\$933,255	0.03%	0.06%
Cornerstone Coastal Properties	1	\$198,000	\$729,000	0.01%	0.03%	0.02%	0.04%	3	\$927,000	0.03%	0.06%
Wilson & Associates RE Inc	1	\$585,000	\$330,000	0.02%	0.01%	0.02%	0.02%	2	\$915,000	0.03%	0.04%
Barclays Real Estate Group 1	3	\$625,400	\$280,250	0.02%	0.01%	0.06%	0.02%	4	\$905,650	0.03%	0.08%
Anchor Realty of Naples			\$905,000	0.00%	0.03%	0.00%	0.04%	2	\$905,000	0.03%	0.04%
Baber Realty	4	\$695,000	\$208,750	0.02%	0.01%	0.08%	0.02%	5	\$903,750	0.03%	0.10%
Coldwell Banker Residential Re	2	\$451,000	\$451,500	0.02%	0.02%	0.04%	0.06%	5	\$902,500	0.03%	0.10%
Priority Properties of Florida			\$896,475	0.00%	0.03%	0.00%	0.08%	4	\$896,475	0.03%	0.08%
Sand Castle Realty Group, Inc	2	\$882,500		0.03%	0.00%	0.04%	0.00%	2	\$882,500	0.03%	0.04%
Hamilton-Franklin Realty LLC			\$880,000	0.00%	0.03%	0.00%	0.04%	2	\$880,000	0.03%	0.04%
Perrett Kennedy LLC			\$872,780	0.00%	0.03%	0.00%	0.04%	2	\$872,780	0.03%	0.04%
Wentworth Realty Group			\$867,840	0.00%	0.03%	0.00%	0.04%	2	\$867,840	0.03%	0.04%
Hovland, Inc.	3	\$867,500		0.03%	0.00%	0.06%	0.00%	3	\$867,500	0.03%	0.06%
Pro Gulf Properties LLC			\$867,500	0.00%	0.03%	0.00%	0.02%	1	\$867,500	0.03%	0.02%
In Florida Properties			\$866,500	0.00%	0.03%	0.00%	0.04%	2	\$866,500	0.03%	0.04%
David C. Brown Realty, Inc	4	\$499,800	\$364,900	0.02%	0.01%	0.08%	0.06%	7	\$864,700	0.03%	0.14%
Exceptional Properties of SW Florida	1	\$405,000	\$451,302	0.01%	0.02%	0.02%	0.02%	2	\$856,302	0.03%	0.04%
Hunters Ridge Realty Co.	2	\$570,000	\$285,000	0.02%	0.01%	0.04%	0.02%	3	\$855,000	0.03%	0.06%
Bayshore Realty of Naples Inc	1	\$852,500		0.03%	0.00%	0.02%	0.00%	1	\$852,500	0.03%	0.02%
Ashton Orlando Residential LLC	1	\$849,000		0.03%	0.00%	0.02%	0.00%	1	\$849,000	0.03%	0.02%
Wagner Agency LLC	1	\$307,000	\$540,000	0.01%	0.02%	0.02%	0.02%	2	\$847,000	0.03%	0.04%
Poteet Properties, Inc.	1	\$265,000	\$580,000	0.01%	0.02%	0.02%	0.04%	3	\$845,000	0.03%	0.06%
Advantage Sales & Rentals Inc	1	\$255,000	\$590,000	0.01%	0.02%	0.02%	0.04%	3	\$845,000	0.03%	0.06%
A Plus Realty	1	\$325,000	\$520,000	0.01%	0.02%	0.02%	0.04%	3	\$845,000	0.03%	0.06%
Rapallo Rite at Coconut Point	1	\$304,000	\$539,000	0.01%	0.02%	0.02%	0.04%	3	\$843,000	0.03%	0.06%
Naples Beach & Bay Realty Inc	1	\$180,000	\$660,100	0.01%	0.02%	0.02%	0.06%	4	\$840,100	0.03%	0.08%
GreenLeaf Homes	1	\$417,000	\$417,000	0.01%	0.01%	0.02%	0.02%	2	\$834,000	0.03%	0.04%
Sellstate Achievers Realty Network	2	\$470,000	\$357,000	0.02%	0.01%	0.04%	0.02%	3	\$827,000	0.03%	0.06%
Sunshine Realty of SW FL Inc	1	\$820,000		0.03%	0.00%	0.02%	0.00%	1	\$820,000	0.03%	0.02%
Hartford Realty LLC	2	\$815,000		0.03%	0.00%	0.04%	0.00%	2	\$815,000	0.03%	0.04%
MAKS Realty Inc	2	\$527,000	\$269,000	0.02%	0.01%	0.04%	0.02%	3	\$796,000	0.03%	0.06%

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	Count of Side	Sum of Closed Volume	% of Closed Volume	% Closed Units								
Naples Flat Fee Realty, Inc	1	\$795,000	0.03%	0.00%	0.02%	0.00%		1	\$795,000	0.03%	0.02%	
OK Realty Inc.	2	\$520,500	\$265,000	0.02%	0.01%	0.04%	0.02%	3	\$785,500	0.03%	0.06%	
U S Prime Realty LLC	1	\$72,500	\$712,500	0.00%	0.02%	0.02%	0.08%	5	\$785,000	0.03%	0.10%	
Standard Pacific of S Florida	1	\$391,861	\$391,861	0.01%	0.01%	0.02%	0.02%	2	\$783,722	0.03%	0.04%	
Starlink Realty Inc	1	\$230,000	\$534,500	0.01%	0.02%	0.02%	0.04%	3	\$764,500	0.03%	0.06%	
RE/MAX Sundance Realty II			\$755,000	0.00%	0.03%	0.00%	0.04%	2	\$755,000	0.03%	0.04%	
RFK Realty			\$735,000	0.00%	0.03%	0.00%	0.04%	2	\$735,000	0.03%	0.04%	
Weichert on the Gulf, Realtors			\$734,180	0.00%	0.03%	0.00%	0.06%	3	\$734,180	0.03%	0.06%	
Menelee Realty	4	\$730,300		0.03%	0.00%	0.08%	0.00%	4	\$730,300	0.03%	0.08%	
SWFL Real Estate Experts	1	\$485,000	\$245,000	0.02%	0.01%	0.02%	0.02%	2	\$730,000	0.03%	0.04%	
RockStar Realty LLC	1	\$358,000	\$358,000	0.01%	0.01%	0.02%	0.02%	2	\$716,000	0.03%	0.04%	
Paul Gerber Properties	1	\$420,156	\$294,900	0.01%	0.01%	0.02%	0.02%	2	\$715,056	0.03%	0.04%	
International Realty Assoc LLC	1	\$350,000	\$350,000	0.01%	0.01%	0.02%	0.02%	2	\$700,000	0.02%	0.04%	
Re/Max Realty Partners	1	\$230,000	\$464,900	0.01%	0.02%	0.02%	0.04%	3	\$694,900	0.02%	0.06%	
Coast of Naples Realty, LLC	1	\$91,000	\$600,000	0.00%	0.02%	0.02%	0.02%	2	\$691,000	0.02%	0.04%	
A Delta Realty of Naples Inc.	1	\$257,000	\$425,000	0.01%	0.01%	0.02%	0.02%	2	\$682,000	0.02%	0.04%	
Clyde C. Quinby Realty, Inc.			\$680,000	0.00%	0.02%	0.00%	0.02%	1	\$680,000	0.02%	0.02%	
RL Bailey Realty			\$677,000	0.00%	0.02%	0.00%	0.04%	2	\$677,000	0.02%	0.04%	
Florida Complete Realty	1	\$202,000	\$470,000	0.01%	0.02%	0.02%	0.04%	3	\$672,000	0.02%	0.06%	
RE/MAX Realty Team	2	\$395,000	\$275,000	0.01%	0.01%	0.04%	0.02%	3	\$670,000	0.02%	0.06%	
TEC Realty	1	\$235,000	\$433,000	0.01%	0.02%	0.02%	0.04%	3	\$668,000	0.02%	0.06%	
Denny Grimes & Company, Inc.	3	\$665,000		0.02%	0.00%	0.06%	0.00%	3	\$665,000	0.02%	0.06%	
Real Living Cypress Realty			\$654,900	0.00%	0.02%	0.00%	0.06%	3	\$654,900	0.02%	0.06%	
Peter D. Scerbo	1	\$325,000	\$325,000	0.01%	0.01%	0.02%	0.02%	2	\$650,000	0.02%	0.04%	
Excel Real Estate Services, Inc.			\$646,000	0.00%	0.02%	0.00%	0.04%	2	\$646,000	0.02%	0.04%	
Golf Life Properties, LLC	1	\$173,000	\$473,000	0.01%	0.02%	0.02%	0.04%	3	\$646,000	0.02%	0.06%	
Sun Cap Gateway Realty	1	\$620,000		0.02%	0.00%	0.02%	0.00%	1	\$620,000	0.02%	0.02%	
Miloff Aubuchon Rlty Grp, Inc.	1	\$250,000	\$370,000	0.01%	0.01%	0.02%	0.02%	2	\$620,000	0.02%	0.04%	
Wave Realty	3	\$616,000		0.02%	0.00%	0.06%	0.00%	3	\$616,000	0.02%	0.06%	
NextHome Advisors			\$605,500	0.00%	0.02%	0.00%	0.06%	3	\$605,500	0.02%	0.06%	
Exclusive Properties of Southwest Florida	1	\$597,000		0.02%	0.00%	0.02%	0.00%	1	\$597,000	0.02%	0.02%	
Century 21 Sunbelt Realty Inc	1	\$131,125	\$462,400	0.00%	0.02%	0.02%	0.04%	3	\$593,525	0.02%	0.06%	
Lahaina Realty	1	\$163,500	\$426,000	0.01%	0.01%	0.02%	0.04%	3	\$589,500	0.02%	0.06%	
Select Real Estate By Stephani	1	\$295,000	\$293,500	0.01%	0.01%	0.02%	0.02%	2	\$588,500	0.02%	0.04%	
Naples Trust Real Estate Services			\$584,000	0.00%	0.02%	0.00%	0.04%	2	\$584,000	0.02%	0.04%	
Redfin Corporation			\$583,000	0.00%	0.02%	0.00%	0.02%	1	\$583,000	0.02%	0.02%	
DiFilippo Real Estate Group	2	\$583,000		0.02%	0.00%	0.04%	0.00%	2	\$583,000	0.02%	0.04%	
Addvantage Real Estate Service	1	\$575,000		0.02%	0.00%	0.02%	0.00%	1	\$575,000	0.02%	0.02%	
Grice Realty Inc	1	\$285,000	\$285,000	0.01%	0.01%	0.02%	0.02%	2	\$570,000	0.02%	0.04%	
Harborview Realty Inc			\$565,000	0.00%	0.02%	0.00%	0.02%	1	\$565,000	0.02%	0.02%	
Royal Properties of Naples LLC	1	\$562,000		0.02%	0.00%	0.02%	0.00%	1	\$562,000	0.02%	0.02%	
The Florida Real Estate Store	1	\$205,000	\$350,000	0.01%	0.01%	0.02%	0.02%	2	\$555,000	0.02%	0.04%	
McWilliams Buckley & Associates, Inc.	2	\$546,000		0.02%	0.00%	0.04%	0.00%	2	\$546,000	0.02%	0.04%	
iList LLC	2	\$545,000		0.02%	0.00%	0.04%	0.00%	2	\$545,000	0.02%	0.04%	
Sun Coast Global, Inc.			\$539,000	0.00%	0.02%	0.00%	0.02%	1	\$539,000	0.02%	0.02%	
America's Realty Corporation of SW FI			\$538,500	0.00%	0.02%	0.00%	0.04%	2	\$538,500	0.02%	0.04%	
Kunkle Realty, LLC	1	\$535,000		0.02%	0.00%	0.02%	0.00%	1	\$535,000	0.02%	0.02%	
Abitare International			\$530,000	0.00%	0.02%	0.00%	0.02%	1	\$530,000	0.02%	0.02%	
K Burton and Associates	1	\$152,250	\$376,500	0.01%	0.01%	0.02%	0.02%	2	\$528,750	0.02%	0.04%	
Century 21 Tri Power Realty	1	\$525,000		0.02%	0.00%	0.02%	0.00%	1	\$525,000	0.02%	0.02%	
Minker Properties			\$520,000	0.00%	0.02%	0.00%	0.02%	1	\$520,000	0.02%	0.02%	
Sunstream Realty, LLC	2	\$520,000		0.02%	0.00%	0.04%	0.00%	2	\$520,000	0.02%	0.04%	

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EJ Realty & Financial Services	2	1	\$329,490	\$190,490	0.01%	0.01%	0.04%	0.02%	3	\$519,980	0.02%	0.06%
Raso Realty Inc	1		\$515,000		0.02%	0.00%	0.02%	0.00%	1	\$515,000	0.02%	0.02%
Waters Edge Real Estate LLC	1	1	\$270,000	\$238,000	0.01%	0.01%	0.02%	0.02%	2	\$508,000	0.02%	0.04%
Help-U-Sell Reed & Associates		1		\$505,000	0.00%	0.02%	0.00%	0.02%	1	\$505,000	0.02%	0.02%
Florida Golf Realty LLC	1		\$502,780		0.02%	0.00%	0.02%	0.00%	1	\$502,780	0.02%	0.02%
REVirtually LLC		2		\$495,000	0.00%	0.02%	0.00%	0.04%	2	\$495,000	0.02%	0.04%
Naples Select Real Estate LLC		1		\$490,000	0.00%	0.02%	0.00%	0.02%	1	\$490,000	0.02%	0.02%
Shore Line Realty & Associates	1		\$490,000		0.02%	0.00%	0.02%	0.00%	1	\$490,000	0.02%	0.02%
N.A.I. Realty	1	1	\$240,000	\$250,000	0.01%	0.01%	0.02%	0.02%	2	\$490,000	0.02%	0.04%
Florida Global RE Inc	1	1	\$345,000	\$140,000	0.01%	0.00%	0.02%	0.02%	2	\$485,000	0.02%	0.04%
Stock Realty LLC		1		\$482,500	0.00%	0.02%	0.00%	0.02%	1	\$482,500	0.02%	0.02%
Sentry Property Management Service, Inc.	2		\$475,000		0.02%	0.00%	0.04%	0.00%	2	\$475,000	0.02%	0.04%
Benoit Properties Intl LLC	1	1	\$230,000	\$240,000	0.01%	0.01%	0.02%	0.02%	2	\$470,000	0.02%	0.04%
Priceless Realty, Inc.	1	1	\$275,000	\$195,000	0.01%	0.01%	0.02%	0.02%	2	\$470,000	0.02%	0.04%
Rossi Real Estate Inc	1		\$465,000		0.02%	0.00%	0.02%	0.00%	1	\$465,000	0.02%	0.02%
Florida Real Estate Professionals	1		\$460,000		0.02%	0.00%	0.02%	0.00%	1	\$460,000	0.02%	0.02%
Naples Pro Realty	1	1	\$307,000	\$149,900	0.01%	0.01%	0.02%	0.02%	2	\$456,900	0.02%	0.04%
Spina Realty Company	2		\$455,000		0.02%	0.00%	0.04%	0.00%	2	\$455,000	0.02%	0.04%
No Nonsense Real Estate PA		1		\$452,784	0.00%	0.02%	0.00%	0.02%	1	\$452,784	0.02%	0.02%
Cardinal Sales & Rentals, LLC		1		\$450,000	0.00%	0.02%	0.00%	0.02%	1	\$450,000	0.02%	0.02%
Floridas Realty LLC	1	1	\$225,000	\$225,000	0.01%	0.01%	0.02%	0.02%	2	\$450,000	0.02%	0.04%
First Service Realty-GMAC	1	1	\$225,000	\$225,000	0.01%	0.01%	0.02%	0.02%	2	\$450,000	0.02%	0.04%
Summit Realty LLC	1	1	\$223,000	\$223,000	0.01%	0.01%	0.02%	0.02%	2	\$446,000	0.02%	0.04%
Bayside Realty SWFL LLC	2	2	\$222,625	\$222,625	0.01%	0.01%	0.04%	0.04%	4	\$445,250	0.02%	0.08%
Jo Carter & Associates, Inc.		1		\$445,000	0.00%	0.02%	0.00%	0.02%	1	\$445,000	0.02%	0.02%
Canada and Associates	1		\$438,500		0.02%	0.00%	0.02%	0.00%	1	\$438,500	0.02%	0.02%
IRC International Realty Corp		1		\$438,500	0.00%	0.02%	0.00%	0.02%	1	\$438,500	0.02%	0.02%
TMB Realty Inc	2		\$430,000		0.02%	0.00%	0.04%	0.00%	2	\$430,000	0.02%	0.04%
Brand & Associates Inc.	1		\$430,000		0.02%	0.00%	0.02%	0.00%	1	\$430,000	0.02%	0.02%
Taylor Morrison Realty of Flor		1		\$424,000	0.00%	0.01%	0.00%	0.02%	1	\$424,000	0.01%	0.02%
All Florida Property Group Inc	1		\$422,500		0.01%	0.00%	0.02%	0.00%	1	\$422,500	0.01%	0.02%
Igoe Realty	1	1	\$210,000	\$210,000	0.01%	0.01%	0.02%	0.02%	2	\$420,000	0.01%	0.04%
Miloff Aubuchon Realty Group		2		\$418,500	0.00%	0.01%	0.00%	0.04%	2	\$418,500	0.01%	0.04%
Gulf Coast Executive Realty		1		\$408,000	0.00%	0.01%	0.00%	0.02%	1	\$408,000	0.01%	0.02%
Jones & Company Realty		1		\$402,707	0.00%	0.01%	0.00%	0.02%	1	\$402,707	0.01%	0.02%
Realty Corp. of Naples	1		\$400,000		0.01%	0.00%	0.02%	0.00%	1	\$400,000	0.01%	0.02%
Ted Hofferber SRA, PA	1		\$399,900		0.01%	0.00%	0.02%	0.00%	1	\$399,900	0.01%	0.02%
Kingdom Realty Services LLC	1	1	\$250,000	\$141,100	0.01%	0.00%	0.02%	0.02%	2	\$391,100	0.01%	0.04%
Real Estate Direct	1	1	\$195,000	\$195,000	0.01%	0.01%	0.02%	0.02%	2	\$390,000	0.01%	0.04%
Florida's Realty LLC	1		\$390,000		0.01%	0.00%	0.02%	0.00%	1	\$390,000	0.01%	0.02%
Faust RealtyGroup	1	1	\$225,000	\$164,500	0.01%	0.01%	0.02%	0.02%	2	\$389,500	0.01%	0.04%
Coffey Real Estate Services, Corp	1	1	\$134,000	\$255,000	0.00%	0.01%	0.02%	0.02%	2	\$389,000	0.01%	0.04%
My Realty Story	1	1	\$184,900	\$203,000	0.01%	0.01%	0.02%	0.02%	2	\$387,900	0.01%	0.04%
Neal Communities Realty, Inc		1		\$384,192	0.00%	0.01%	0.00%	0.02%	1	\$384,192	0.01%	0.02%
Tomberwolf Realty	1	1	\$190,000	\$190,000	0.01%	0.01%	0.02%	0.02%	2	\$380,000	0.01%	0.04%
Costantini Realty Inc.	1		\$375,000		0.01%	0.00%	0.02%	0.00%	1	\$375,000	0.01%	0.02%
Hovland Homes Inc	1		\$373,000		0.01%	0.00%	0.02%	0.00%	1	\$373,000	0.01%	0.02%
J Meier Real Estate	1		\$370,000		0.01%	0.00%	0.02%	0.00%	1	\$370,000	0.01%	0.02%
Esquire Real Estate Services,	2		\$360,000		0.01%	0.00%	0.04%	0.00%	2	\$360,000	0.01%	0.04%
McQuaid & Company LLC		1		\$355,000	0.00%	0.01%	0.00%	0.02%	1	\$355,000	0.01%	0.02%
Ronto Realty		1		\$355,000	0.00%	0.01%	0.00%	0.02%	1	\$355,000	0.01%	0.02%
Naples Property Shop		1		\$350,000	0.00%	0.01%	0.00%	0.02%	1	\$350,000	0.01%	0.02%

John R. Wood Properties
Company Ranking Reports
Ranking By Volume

	Data Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side	Sum of Closed Volume	% of Closed Volume	% Closed Units								
Century 21 Selling Paradise	1	\$160,000	\$190,000	0.01%	0.01%	0.02%	0.02%	2	\$350,000	0.01%	0.04%	
Pollard & Hedrich Realty, Inc.	1	\$120,450	\$227,000	0.00%	0.01%	0.02%	0.02%	2	\$347,450	0.01%	0.04%	
Prodigy Properties	1	\$339,000		0.01%	0.00%	0.02%	0.00%	1	\$339,000	0.01%	0.02%	
LUX of Naples Corporation			\$329,000	0.00%	0.01%	0.00%	0.02%	1	\$329,000	0.01%	0.02%	
Porter Davis Real Estate			\$327,500	0.00%	0.01%	0.00%	0.02%	1	\$327,500	0.01%	0.02%	
Global Realty of Southwest Fla			\$327,000	0.00%	0.01%	0.00%	0.02%	1	\$327,000	0.01%	0.02%	
Self Realty Inc	1	\$326,000		0.01%	0.00%	0.02%	0.00%	1	\$326,000	0.01%	0.02%	
Stewart Real Estate Company	1	\$320,000		0.01%	0.00%	0.02%	0.00%	1	\$320,000	0.01%	0.02%	
Community Realty Associates	1	\$315,000		0.01%	0.00%	0.02%	0.00%	1	\$315,000	0.01%	0.02%	
Swept Away Realty, Inc.	1	\$307,000		0.01%	0.00%	0.02%	0.00%	1	\$307,000	0.01%	0.02%	
Premier Florida Realty of SWFL			\$300,000	0.00%	0.01%	0.00%	0.02%	1	\$300,000	0.01%	0.02%	
Absolute Equity Realty Group			\$299,000	0.00%	0.01%	0.00%	0.02%	1	\$299,000	0.01%	0.02%	
Lou Rizk & Associates, Inc.			\$296,000	0.00%	0.01%	0.00%	0.02%	1	\$296,000	0.01%	0.02%	
Sterling Property Servs Realty	1	\$295,000		0.01%	0.00%	0.02%	0.00%	1	\$295,000	0.01%	0.02%	
C.J. Realty of SW FL, Inc.			\$295,000	0.00%	0.01%	0.00%	0.02%	1	\$295,000	0.01%	0.02%	
Naples Real Estate Consultants	1	\$293,000		0.01%	0.00%	0.02%	0.00%	1	\$293,000	0.01%	0.02%	
Eventide Realty Services LLC			\$285,000	0.00%	0.01%	0.00%	0.02%	1	\$285,000	0.01%	0.02%	
Big Brown Realty	1	\$285,000		0.01%	0.00%	0.02%	0.00%	1	\$285,000	0.01%	0.02%	
Century 21 First Southern Trust			\$284,000	0.00%	0.01%	0.00%	0.04%	2	\$284,000	0.01%	0.04%	
Alta Realty Group	1	\$280,000		0.01%	0.00%	0.02%	0.00%	1	\$280,000	0.01%	0.02%	
Barrington-Grey Realty LLC			\$272,000	0.00%	0.01%	0.00%	0.02%	1	\$272,000	0.01%	0.02%	
John Naumann & Associates			\$270,000	0.00%	0.01%	0.00%	0.02%	1	\$270,000	0.01%	0.02%	
Sunlit Realty, LLC			\$267,660	0.00%	0.01%	0.00%	0.02%	1	\$267,660	0.01%	0.02%	
Napoli Realty Services, LLC	1	\$265,000		0.01%	0.00%	0.02%	0.00%	1	\$265,000	0.01%	0.02%	
Five Star Realty of Charlotte	1	\$262,500		0.01%	0.00%	0.02%	0.00%	1	\$262,500	0.01%	0.02%	
Results Real Estate Inc	1	\$261,000		0.01%	0.00%	0.02%	0.00%	1	\$261,000	0.01%	0.02%	
Florida Westshore Realty Inc			\$260,000	0.00%	0.01%	0.00%	0.02%	1	\$260,000	0.01%	0.02%	
Kaye Realty Inc.	1	\$259,900		0.01%	0.00%	0.02%	0.00%	1	\$259,900	0.01%	0.02%	
Patagonia Realty	1	\$255,900		0.01%	0.00%	0.02%	0.00%	1	\$255,900	0.01%	0.02%	
Lee Collier Realty Group Inc			\$250,000	0.00%	0.01%	0.00%	0.02%	1	\$250,000	0.01%	0.02%	
Preview Naples Properties LLC			\$250,000	0.00%	0.01%	0.00%	0.02%	1	\$250,000	0.01%	0.02%	
Heritage Realty & Associates			\$250,000	0.00%	0.01%	0.00%	0.02%	1	\$250,000	0.01%	0.02%	
Paradise Lifestyles			\$250,000	0.00%	0.01%	0.00%	0.02%	1	\$250,000	0.01%	0.02%	
Starfish Realty, Inc.	1	\$245,000		0.01%	0.00%	0.02%	0.00%	1	\$245,000	0.01%	0.02%	
Golden Realty & Management LLC	1	\$245,000		0.01%	0.00%	0.02%	0.00%	1	\$245,000	0.01%	0.02%	
Fidelity Florida Realty Corp	1	\$245,000		0.01%	0.00%	0.02%	0.00%	1	\$245,000	0.01%	0.02%	
Florida Real Estate Services, Inc.	1	\$241,000		0.01%	0.00%	0.02%	0.00%	1	\$241,000	0.01%	0.02%	
Sandcastle Properties&Rtly LLC	1	\$120,000	\$120,000	0.00%	0.00%	0.02%	0.02%	2	\$240,000	0.01%	0.04%	
Mayhugh Realty, Inc.	1	\$237,500		0.01%	0.00%	0.02%	0.00%	1	\$237,500	0.01%	0.02%	
WBG SW Florida, Inc.	1	\$235,000		0.01%	0.00%	0.02%	0.00%	1	\$235,000	0.01%	0.02%	
Bella Real Estate LLC			\$235,000	0.00%	0.01%	0.00%	0.02%	1	\$235,000	0.01%	0.02%	
Carney Realty & Associates Inc	1	\$235,000		0.01%	0.00%	0.02%	0.00%	1	\$235,000	0.01%	0.02%	
B & B Realty			\$230,000	0.00%	0.01%	0.00%	0.02%	1	\$230,000	0.01%	0.02%	
Fort Myers Beach Realty			\$230,000	0.00%	0.01%	0.00%	0.02%	1	\$230,000	0.01%	0.02%	
Miromar Realty LLC			\$229,000	0.00%	0.01%	0.00%	0.02%	1	\$229,000	0.01%	0.02%	
Lehigh Prof., Realty Serv.,Inc			\$225,000	0.00%	0.01%	0.00%	0.02%	1	\$225,000	0.01%	0.02%	
L A Estates Realty, Inc	1	\$225,000		0.01%	0.00%	0.02%	0.00%	1	\$225,000	0.01%	0.02%	
Listing Gate Inc			\$225,000	0.00%	0.01%	0.00%	0.02%	1	\$225,000	0.01%	0.02%	
New Horizons Real Estate Corp.	1	\$224,000		0.01%	0.00%	0.02%	0.00%	1	\$224,000	0.01%	0.02%	
Seven Lakes Realty, Inc.			\$221,500	0.00%	0.01%	0.00%	0.02%	1	\$221,500	0.01%	0.02%	
Keller Williams Peace River	1	\$220,850		0.01%	0.00%	0.02%	0.00%	1	\$220,850	0.01%	0.02%	
RYW Properties	1	\$218,500		0.01%	0.00%	0.02%	0.00%	1	\$218,500	0.01%	0.02%	

John R. Wood Properties
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	Data Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side	Sum of Closed Volume	% of Closed Volume	% Closed Units								
Appraisal Research Corp. of Naples		1	\$217,500	0.00%	0.01%	0.00%	0.02%	1	\$217,500	0.01%	0.02%	
Realty World-C Bagans 1st	1		\$217,500	0.01%	0.00%	0.02%	0.00%	1	\$217,500	0.01%	0.02%	
Blue Beach Home, LLC	1		\$215,000	0.01%	0.00%	0.02%	0.00%	1	\$215,000	0.01%	0.02%	
TSD Realty	1		\$215,000	0.01%	0.00%	0.02%	0.00%	1	\$215,000	0.01%	0.02%	
Klein and Associates Realty Inc.		1	\$210,000	0.00%	0.01%	0.00%	0.02%	1	\$210,000	0.01%	0.02%	
SWFL Realty Group Corp		1	\$207,000	0.00%	0.01%	0.00%	0.02%	1	\$207,000	0.01%	0.02%	
Riverside Realty Group, LLC	1	1	\$102,494	\$102,494	0.00%	0.00%	0.02%	0.02%	2	\$204,988	0.01%	0.04%
United Realty Consultants	1		\$204,000	0.01%	0.00%	0.02%	0.00%	1	\$204,000	0.01%	0.02%	
Crimaldi and Associates, LLC	1		\$203,000	0.01%	0.00%	0.02%	0.00%	1	\$203,000	0.01%	0.02%	
Pfeifer Realty Group LLC		1	\$200,000	0.00%	0.01%	0.00%	0.02%	1	\$200,000	0.01%	0.02%	
Hamro & Associates LLC		1	\$200,000	0.00%	0.01%	0.00%	0.02%	1	\$200,000	0.01%	0.02%	
Estates Realty		1	\$198,000	0.00%	0.01%	0.00%	0.02%	1	\$198,000	0.01%	0.02%	
Baybeach Realty	1		\$196,000	0.01%	0.00%	0.02%	0.00%	1	\$196,000	0.01%	0.02%	
Access Real Estate		1	\$195,000	0.00%	0.01%	0.00%	0.02%	1	\$195,000	0.01%	0.02%	
Gulf Pointe Properties		1	\$195,000	0.00%	0.01%	0.00%	0.02%	1	\$195,000	0.01%	0.02%	
Anchorlight Realty, LLC	1		\$195,000	0.01%	0.00%	0.02%	0.00%	1	\$195,000	0.01%	0.02%	
Levitan Realty Group		1	\$195,000	0.00%	0.01%	0.00%	0.02%	1	\$195,000	0.01%	0.02%	
Bristol Properties	1		\$188,000	0.01%	0.00%	0.02%	0.00%	1	\$188,000	0.01%	0.02%	
Miles Realty Group		1	\$185,000	0.00%	0.01%	0.00%	0.02%	1	\$185,000	0.01%	0.02%	
Nautical Realty Group Inc		1	\$185,000	0.00%	0.01%	0.00%	0.02%	1	\$185,000	0.01%	0.02%	
Vanderbilt Realty LLC	1		\$183,000	0.01%	0.00%	0.02%	0.00%	1	\$183,000	0.01%	0.02%	
Win Realty, LLC		1	\$183,000	0.00%	0.01%	0.00%	0.02%	1	\$183,000	0.01%	0.02%	
Framor Realty	1	1	\$86,000	\$94,349	0.00%	0.00%	0.02%	0.02%	2	\$180,349	0.01%	0.04%
ERA Flagship Real Estate	1		\$178,000	0.01%	0.00%	0.02%	0.00%	1	\$178,000	0.01%	0.02%	
REMAX Distinction Realty		1	\$175,000	0.00%	0.01%	0.00%	0.02%	1	\$175,000	0.01%	0.02%	
Parkline	1		\$170,000	0.01%	0.00%	0.02%	0.00%	1	\$170,000	0.01%	0.02%	
Standard Realty & Investments	1		\$168,000	0.01%	0.00%	0.02%	0.00%	1	\$168,000	0.01%	0.02%	
Xcellence Realty Group	1		\$168,000	0.01%	0.00%	0.02%	0.00%	1	\$168,000	0.01%	0.02%	
Bella Vita	1		\$167,900	0.01%	0.00%	0.02%	0.00%	1	\$167,900	0.01%	0.02%	
Florida Local Real Estate LLC	1		\$165,000	0.01%	0.00%	0.02%	0.00%	1	\$165,000	0.01%	0.02%	
Beachwood Properties, Inc.	1		\$164,500	0.01%	0.00%	0.02%	0.00%	1	\$164,500	0.01%	0.02%	
Century 21 Gold Star Realty		1	\$160,000	0.00%	0.01%	0.00%	0.02%	1	\$160,000	0.01%	0.02%	
Turn Key Residential, LLC	1		\$160,000	0.01%	0.00%	0.02%	0.00%	1	\$160,000	0.01%	0.02%	
CL Properties		1	\$159,900	0.00%	0.01%	0.00%	0.02%	1	\$159,900	0.01%	0.02%	
Sun Village Realty LLC		1	\$159,000	0.00%	0.01%	0.00%	0.02%	1	\$159,000	0.01%	0.02%	
Vista Key Real Estate, LLC		1	\$158,500	0.00%	0.01%	0.00%	0.02%	1	\$158,500	0.01%	0.02%	
Marc Joseph Realty	1		\$155,000	0.01%	0.00%	0.02%	0.00%	1	\$155,000	0.01%	0.02%	
Southwest Coast Realty, Inc.	1		\$150,000	0.01%	0.00%	0.02%	0.00%	1	\$150,000	0.01%	0.02%	
New Century Realty Group		1	\$146,000	0.00%	0.01%	0.00%	0.02%	1	\$146,000	0.01%	0.02%	
Sunny Realty	1		\$140,000	0.00%	0.00%	0.02%	0.00%	1	\$140,000	0.00%	0.02%	
Pikus Realty PA		1	\$140,000	0.00%	0.00%	0.00%	0.02%	1	\$140,000	0.00%	0.02%	
Imperial Realty of Naples Inc.	1		\$140,000	0.00%	0.00%	0.02%	0.00%	1	\$140,000	0.00%	0.02%	
RC Real State Services, Inc		1	\$134,000	0.00%	0.00%	0.00%	0.02%	1	\$134,000	0.00%	0.02%	
Palm Realty Group	1		\$130,000	0.00%	0.00%	0.02%	0.00%	1	\$130,000	0.00%	0.02%	
Southern Premier Realty Inc		1	\$121,000	0.00%	0.00%	0.00%	0.02%	1	\$121,000	0.00%	0.02%	
Paradise Realty of SW FL LLC		1	\$120,000	0.00%	0.00%	0.00%	0.02%	1	\$120,000	0.00%	0.02%	
4 Seasons Realty LLC		1	\$120,000	0.00%	0.00%	0.00%	0.02%	1	\$120,000	0.00%	0.02%	
Kalar Realty Services		1	\$117,500	0.00%	0.00%	0.00%	0.02%	1	\$117,500	0.00%	0.02%	
Anchor Real Estate		1	\$112,000	0.00%	0.00%	0.00%	0.02%	1	\$112,000	0.00%	0.02%	
Escape Realty Services, LLC	1		\$108,900	0.00%	0.00%	0.02%	0.00%	1	\$108,900	0.00%	0.02%	
Team1 Real Estate LLC		1	\$80,000	0.00%	0.00%	0.00%	0.02%	1	\$80,000	0.00%	0.02%	
Ricardo Realty LLC		1	\$64,050	0.00%	0.00%	0.00%	0.02%	1	\$64,050	0.00%	0.02%	

John R. Wood Properties
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	Data Side											
	Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
Southern Heritage Real Estate	1		\$38,000		0.00%	0.00%	0.02%	0.00%	1	\$38,000	0.00%	0.02%
Grand Total	2,561	2,561	\$1,425,151,616	\$1,425,151,616	50.00%	50.00%	50.00%	50.00%	5,122	\$2,850,303,232	100.00%	100.00%

John R. Wood Properties
Company Ranking Reports
Ranking By Units

A Market	(All)					
	Data Side					
	Count of Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
	L	S	L	S		
Historical NA-BN-ES Offices Company	L	S	L	S		
John R Wood	313	287	\$235,218,504	\$215,036,572	600	\$450,255,076
Downing Frye	277	272	\$157,825,397	\$164,201,208	549	\$322,026,605
Premiere Plus Realty Co.	190	220	\$80,319,582	\$97,483,782	410	\$177,803,364
Premier Sothebys Int. Realty	190	167	\$205,425,441	\$204,281,411	357	\$409,706,852
Coldwell Banker Residential Real Estate, Inc.	102	99	\$45,339,900	\$54,275,726	201	\$99,615,626
Berkshire Hathaway Florida	89	97	\$46,458,450	\$48,317,261	186	\$94,775,711
Keller Williams Elite Realty	80	58	\$36,502,300	\$27,031,101	138	\$63,533,401
Royal Shell Real Estate, Inc.	57	76	\$29,290,430	\$49,575,210	133	\$78,865,640
Domain Realty.com LLC	56	73	\$17,043,680	\$30,492,832	129	\$47,536,512
Amerivest Realty	55	52	\$22,768,047	\$33,918,764	107	\$56,686,811
MVP Realty Associates	44	57	\$13,776,080	\$17,098,869	101	\$30,874,949
Sun Realty USA, Inc	42	41	\$12,761,550	\$17,692,317	83	\$30,453,867
Florida Home Realty of Collier County, Inc.	25	41	\$7,176,100	\$10,857,833	66	\$18,033,933
RE/MAX Distinction Realty	31	16	\$11,712,477	\$5,530,900	47	\$17,243,377
Realty World Florida	27	20	\$12,583,300	\$7,052,550	47	\$19,635,850
Equity Realty	13	33	\$6,458,399	\$13,469,643	46	\$19,928,042
South Bay Realty	18	28	\$7,478,100	\$12,257,950	46	\$19,736,050
RE/MAX Realty Select	25	18	\$8,518,775	\$9,084,200	43	\$17,602,975
Waterfront Realty Group Inc	22	21	\$10,137,078	\$9,430,400	43	\$19,567,478
DR Horton Realty SWFL Inc.	35	3	\$15,621,384	\$1,193,438	38	\$16,814,822
Keller Williams Realty Naples	14	22	\$5,882,800	\$10,555,838	36	\$16,438,638
Gulf Breeze Real Estate, LLC	22	13	\$6,426,450	\$6,779,000	35	\$13,205,450
McQuaid and Company LLC	20	13	\$10,929,200	\$5,614,600	33	\$16,543,800
Stock Realty, LLC	20	13	\$12,497,088	\$6,504,003	33	\$19,001,091
WEICHERT, REALTORSr On The Gulf	18	15	\$5,453,125	\$5,990,900	33	\$11,444,025
Keller Williams Realty, Marco	9	19	\$2,753,950	\$6,438,900	28	\$9,192,850
Keating Associates LLC	8	20	\$3,186,500	\$12,336,000	28	\$15,522,500
Naples Realty Services	14	13	\$4,994,750	\$5,053,902	27	\$10,048,652
Florida Homes Realty of Collier	15	8	\$6,030,500	\$4,536,500	23	\$10,567,000
Allison James Estates and Home	15	8	\$4,186,300	\$2,342,075	23	\$6,528,375
Engel & Voelkers	6	16	\$4,077,400	\$6,632,080	22	\$10,709,480
Xclusive Homes LLC	9	13	\$1,861,900	\$2,283,769	22	\$4,145,669
Lennar Realty Inc	15	7	\$6,270,148	\$2,554,098	22	\$8,824,246
VIP Realty Group	8	13	\$2,454,500	\$5,912,764	21	\$8,367,264
Homes & Land Brokers, Inc.	20		\$5,263,348		20	\$5,263,348
RL Nardi & Associates Inc	8	11	\$2,252,000	\$5,627,150	19	\$7,879,150
Gulf Coast International Prop	11	8	\$27,429,200	\$11,796,000	19	\$39,225,200
Vineyards Properties Inc	9	9	\$3,608,000	\$3,432,000	18	\$7,040,000

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A Market	(All)					
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Engel & Voelkers Bonita-Estero	9	9	\$3,788,000	\$3,867,000	18	\$7,655,000
RE/MAX Affinity Plus	7	11	\$2,101,000	\$6,081,596	18	\$8,182,596
		17		\$4,533,441	17	\$4,533,441
RE/MAX Realty Group	8	8	\$2,178,650	\$2,812,000	16	\$4,990,650
Lely Resort Realty, LLC.	11	5	\$4,428,930	\$1,970,435	16	\$6,399,365
Tower Trace Realty LLC	8	8	\$3,269,000	\$3,269,000	16	\$6,538,000
William Raveis-Florida LLC	8	7	\$35,427,000	\$3,251,400	15	\$38,678,400
Non MLS		15		\$6,494,550	15	\$6,494,550
Realty World, Top Producers Realty, Inc.	9	6	\$3,120,000	\$2,968,500	15	\$6,088,500
L.H. Fleming & Company, Real Estate	12	3	\$5,217,350	\$868,850	15	\$6,086,200
Your Naples Realty LLC	4	11	\$948,100	\$3,380,900	15	\$4,329,000
Neal Communities Realty, Inc.	11	3	\$4,639,986	\$1,246,211	14	\$5,886,197
Port of the Islands Realty LLC	8	6	\$2,331,000	\$2,011,000	14	\$4,342,000
Elite Realty of SW FL	7	7	\$2,649,000	\$2,691,000	14	\$5,340,000
Tropics Real Estate	5	9	\$1,498,000	\$3,028,000	14	\$4,526,000
Realhome Services and Solution	13		\$4,597,999		13	\$4,597,999
Paradise Coast Property Team	6	7	\$1,944,800	\$2,275,000	13	\$4,219,800
Blue Heron Realty of Naples	6	6	\$1,284,900	\$1,565,000	12	\$2,849,900
Barclays Real Estate Group	4	8	\$1,514,400	\$3,010,000	12	\$4,524,400
Verona Realty	5	6	\$1,738,800	\$4,140,179	11	\$5,878,979
Century 21 Sunbelt Realty, Inc	8	3	\$2,197,900	\$1,393,000	11	\$3,590,900
Mediterra Realty	7	4	\$17,200,568	\$10,374,701	11	\$27,575,269
Sand Castle Realty Group, Inc	3	8	\$1,173,000	\$2,865,920	11	\$4,038,920
Carrington Real Estate Service	6	5	\$1,579,400	\$991,800	11	\$2,571,200
Taylor Woodrow Realty-SW, LLC	10	1	\$4,259,377	\$526,000	11	\$4,785,377
Gulf Coast Properties Group	5	6	\$1,555,500	\$2,747,000	11	\$4,302,500
POM Property Management	9	2	\$2,429,540	\$538,700	11	\$2,968,240
White Sands Realty, LLC	2	8	\$1,615,000	\$7,008,250	10	\$8,623,250
Burnham Consulting, Inc	5	5	\$1,618,009	\$1,618,009	10	\$3,236,018
WCI Realty Inc	5	5	\$2,965,825	\$2,965,825	10	\$5,931,650
RE/MAX Affinity Mercato	4	6	\$1,249,000	\$1,440,500	10	\$2,689,500
Mari Vesci REALTORS, Inc	4	6	\$3,245,000	\$3,970,000	10	\$7,215,000
Weekly Realty Group, LLC	7	3	\$16,030,000	\$9,225,000	10	\$25,255,000
Islandwalk Real Estate Sales	6	4	\$2,297,000	\$1,555,000	10	\$3,852,000
Independent Brokers Realty Inc.	5	4	\$1,065,250	\$696,925	9	\$1,762,175
Vineyards Realty Inc	5	4	\$4,976,500	\$4,490,000	9	\$9,466,500
Naples TBI Realty LLC	7	2	\$4,329,531	\$1,238,980	9	\$5,568,511
Floridas Realty Specialists	7	2	\$2,363,500	\$1,498,000	9	\$3,861,500
L'Excellence Realty Group Inc.	3	6	\$777,239	\$1,073,900	9	\$1,851,139

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Boca Executives	2	6	\$760,000	\$2,441,500	8	\$3,201,500
The Monterosso REO Team	4	4	\$988,680	\$990,500	8	\$1,979,180
SWFLA Realty LLC	1	7	\$565,000	\$1,425,650	8	\$1,990,650
Germain Properties of Naples, LLC	2	6	\$2,815,900	\$6,557,900	8	\$9,373,800
Assist2Sell	1	7	\$360,000	\$3,061,500	8	\$3,421,500
Gulf Region Realty	5	3	\$831,000	\$463,000	8	\$1,294,000
Phelps Realty Services	7	1	\$1,498,100	\$165,000	8	\$1,663,100
Realty Executives Signature	2	6	\$602,500	\$1,493,900	8	\$2,096,400
Naples Friends & Family Realty	3	5	\$1,602,500	\$2,487,000	8	\$4,089,500
Real Pro Realtors	4	3	\$1,001,000	\$906,000	7	\$1,907,000
Premier Realty Homes	4	3	\$2,964,000	\$1,654,900	7	\$4,618,900
Key Real Estate	3	4	\$1,869,000	\$1,273,749	7	\$3,142,749
David C. Brown Realty, Inc	4	3	\$499,800	\$364,900	7	\$864,700
Steven C. Moller, Broker	3	4	\$580,000	\$2,350,000	7	\$2,930,000
Builders Services, Inc.	7		\$2,954,495		7	\$2,954,495
Barefoot Beach Properties	3	4	\$7,525,000	\$5,420,000	7	\$12,945,000
Florida Home Realty Inc	3	4	\$810,000	\$1,661,639	7	\$2,471,639
A Codi Realty	4	3	\$1,513,500	\$1,226,000	7	\$2,739,500
ToastyinNaples.com Realty	1	5	\$820,000	\$3,587,500	6	\$4,407,500
Quail Communities Realty, Inc.	3	3	\$1,805,000	\$1,550,000	6	\$3,355,000
Kevin Shelly Realty Inc	2	4	\$680,000	\$876,000	6	\$1,556,000
Keller Williams Realty Fort Myers	4	2	\$785,500	\$2,977,000	6	\$3,762,500
Right Choice Realty, LLC	2	4	\$838,850	\$1,048,000	6	\$1,886,850
Internet Realty Group, Inc.	2	4	\$525,000	\$735,500	6	\$1,260,500
KE Talis Park Real Estate Co	6		\$11,115,000		6	\$11,115,000
Saggio Dream Realty	2	4	\$455,000	\$658,000	6	\$1,113,000
Daane Properties Inc	3	3	\$758,000	\$717,000	6	\$1,475,000
Starling Realty Inc	3	3	\$577,500	\$647,000	6	\$1,224,500
Bay Pointe Properties	1	5	\$122,250	\$1,313,274	6	\$1,435,524
Maxim LLC	1	5	\$261,000	\$1,528,900	6	\$1,789,900
Ruby Realty & Referral Company	3	3	\$1,322,900	\$1,275,400	6	\$2,598,300
	0	4	\$1,310,000	\$4,340,000	6	\$5,650,000
Platinum Properties of Naples Inc	4	2	\$2,155,000	\$925,000	6	\$3,080,000
West Shore Properties Real Estate Company	4	2	\$2,220,950	\$597,000	6	\$2,817,950
Simply Think Florida Realty	4	1	\$1,050,500	\$280,000	5	\$1,330,500
Audubon Properties Inc	2	3	\$1,750,000	\$2,425,000	5	\$4,175,000
Hudson Realty Executives LLC	1	4	\$245,000	\$1,270,500	5	\$1,515,500
Wordl Realty Services	3	2	\$770,000	\$1,728,500	5	\$2,498,500
Neapolitan Realty LLC	1	4	\$990,000	\$2,680,100	5	\$3,670,100

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Coldwell Banker Residential Re	2	3	\$451,000	\$451,500	5	\$902,500
U S Prime Realty LLC	1	4	\$72,500	\$712,500	5	\$785,000
Burge Realty Group Inc	3	2	\$715,000	\$609,500	5	\$1,324,500
Florida Realty Group	1	4	\$395,000	\$1,031,900	5	\$1,426,900
Baber Realty	4	1	\$695,000	\$208,750	5	\$903,750
Onier Realty of SW Fla	3	2	\$750,000	\$560,000	5	\$1,310,000
Grey Oaks Realty Inc.	3	1	\$3,845,948	\$1,390,000	4	\$5,235,948
Century 21 TriPower Realty		4		\$1,491,000	4	\$1,491,000
Horizons By The Sea Inc.	2	2	\$447,000	\$765,000	4	\$1,212,000
Bay Forest Real Estate Services, Inc.	1	3	\$225,000	\$1,180,000	4	\$1,405,000
Barclays Real Estate Group 1	3	1	\$625,400	\$280,250	4	\$905,650
Southwest Properties Group	4		\$2,879,000		4	\$2,879,000
Menelee Realty	4		\$730,300		4	\$730,300
Realty Group of Southwest Florida Inc.	1	3	\$256,000	\$931,310	4	\$1,187,310
Florida Realty & Co		4		\$1,983,000	4	\$1,983,000
Prime Location Brokers LLC	3	1	\$648,000	\$435,000	4	\$1,083,000
Sellstate Priority Realty	2	2	\$670,000	\$1,019,000	4	\$1,689,000
P & M Property Services	1	3	\$472,500	\$817,000	4	\$1,289,500
List In MLS Realty, LLC	4		\$1,681,000		4	\$1,681,000
Real Estate Broker Direct	1	3	\$272,500	\$2,595,000	4	\$2,867,500
Focus Real Estate	2	2	\$1,622,500	\$1,622,500	4	\$3,245,000
Rossman Realty Group Inc	1	3	\$205,000	\$1,785,000	4	\$1,990,000
Kim Levitan Realty	2	2	\$790,000	\$790,000	4	\$1,580,000
Luxury & Beach Realty Inc	3	1	\$2,139,000	\$650,000	4	\$2,789,000
Priority Properties of Florida		4		\$896,475	4	\$896,475
Fischer Realty Int LLC	1	3	\$650,000	\$1,614,900	4	\$2,264,900
Naples Beach & Bay Realty Inc	1	3	\$180,000	\$660,100	4	\$840,100
Bayside Realty SWFL LLC	2	2	\$222,625	\$222,625	4	\$445,250
Eister and Company	3	1	\$767,000	\$297,000	4	\$1,064,000
Naples Luxury Real Estate Group		3		\$1,000,000	3	\$1,000,000
Hovland, Inc.	3		\$867,500		3	\$867,500
Gulf Coast Realty		3		\$1,232,000	3	\$1,232,000
Advantage Sales & Rentals Inc	1	2	\$255,000	\$590,000	3	\$845,000
Quail West Realty	3		\$8,415,000		3	\$8,415,000
OK Realty Inc.	2	1	\$520,500	\$265,000	3	\$785,500
RE/MAX Realty Team	2	1	\$395,000	\$275,000	3	\$670,000
Schulz Realty LLC	1	2	\$380,000	\$1,010,000	3	\$1,390,000
Sheridan Real Estate	3		\$1,134,500		3	\$1,134,500
EJ Realty & Financial Services	2	1	\$329,490	\$190,490	3	\$519,980

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Naples Beach Realty	2	1	\$612,000	\$350,000	3	\$962,000
Naples Realty International LLC	2	1	\$770,000	\$304,000	3	\$1,074,000
Cornerstone Coastal Properties	1	2	\$198,000	\$729,000	3	\$927,000
Starlink Realty Inc	1	2	\$230,000	\$534,500	3	\$764,500
NextHome Advisors		3		\$605,500	3	\$605,500
COLLIER COUNTY REALTY CORP	1	2	\$397,500	\$557,500	3	\$955,000
Re/Max Trend		3		\$2,140,000	3	\$2,140,000
Re/Max Realty Partners	1	2	\$230,000	\$464,900	3	\$694,900
Lahaina Realty	1	2	\$163,500	\$426,000	3	\$589,500
Poteet Properties, Inc.	1	2	\$265,000	\$580,000	3	\$845,000
Rapallo Rite at Coconut Point	1	2	\$304,000	\$539,000	3	\$843,000
Sellstate Achievers Realty Network	2	1	\$470,000	\$357,000	3	\$827,000
Wave Realty	3		\$616,000		3	\$616,000
Florida Complete Realty	1	2	\$202,000	\$470,000	3	\$672,000
Naples Florida Luxury Realty		3		\$1,515,000	3	\$1,515,000
West Bay Realty Inc.	1	2	\$492,000	\$1,575,000	3	\$2,067,000
Denny Grimes & Company, Inc.	3		\$665,000		3	\$665,000
Diversified Real Estate Group	2	1	\$1,069,800	\$225,000	3	\$1,294,800
Weichert on the Gulf, Realtors		3		\$734,180	3	\$734,180
Christopher Realty, Inc.	2	1	\$795,000	\$537,500	3	\$1,332,500
A Plus Realty	1	2	\$325,000	\$520,000	3	\$845,000
TEC Realty	1	2	\$235,000	\$433,000	3	\$668,000
Real Living Cypress Realty		3		\$654,900	3	\$654,900
Golf Life Properties, LLC	1	2	\$173,000	\$473,000	3	\$646,000
MAKS Realty Inc	2	1	\$527,000	\$269,000	3	\$796,000
Illustrated Properties Real Estate Inc.	1	2	\$285,000	\$852,500	3	\$1,137,500
Alliance Realty Group		3		\$933,255	3	\$933,255
Procacci Properties Inc	2	1	\$961,000	\$242,500	3	\$1,203,500
Century 21 Sunbelt Realty Inc	1	2	\$131,125	\$462,400	3	\$593,525
Naples Gold Realty LLC	2	1	\$617,000	\$327,000	3	\$944,000
Hunters Ridge Realty Co.	2	1	\$570,000	\$285,000	3	\$855,000
In Florida Properties		2		\$866,500	2	\$866,500
Spina Realty Company	2		\$455,000		2	\$455,000
Wilson & Associates RE Inc	1	1	\$585,000	\$330,000	2	\$915,000
KPMG Realty LLC	1	1	\$255,000	\$745,000	2	\$1,000,000
Real Estate Direct	1	1	\$195,000	\$195,000	2	\$390,000
Coffey Real Estate Services, Corp	1	1	\$134,000	\$255,000	2	\$389,000
Mayr & Company Realty		2		\$2,015,000	2	\$2,015,000
Coast of Naples Realty, LLC	1	1	\$91,000	\$600,000	2	\$691,000

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The Keyes Company/PSL	2		\$1,755,575		2	\$1,755,575
Framor Realty	1	1	\$86,000	\$94,349	2	\$180,349
Riverside Realty Group, LLC	1	1	\$102,494	\$102,494	2	\$204,988
A Delta Realty of Naples Inc.	1	1	\$257,000	\$425,000	2	\$682,000
Anchor Realty of Naples		2		\$905,000	2	\$905,000
Sunstream Realty, LLC	2		\$520,000		2	\$520,000
Perrett Kennedy LLC		2		\$872,780	2	\$872,780
Sandcastle Properties&Rlty LLC	1	1	\$120,000	\$120,000	2	\$240,000
Island Realty Marco	1	1	\$550,000	\$680,000	2	\$1,230,000
Waters Edge Real Estate LLC	1	1	\$270,000	\$238,000	2	\$508,000
iList LLC	2		\$545,000		2	\$545,000
Priceless Realty, Inc.	1	1	\$275,000	\$195,000	2	\$470,000
Hartford Realty LLC	2		\$815,000		2	\$815,000
Pollard & Hedrich Realty, Inc.	1	1	\$120,450	\$227,000	2	\$347,450
Barry DeNicola Realty, Inc.	2		\$8,600,000		2	\$8,600,000
Grice Realty Inc	1	1	\$285,000	\$285,000	2	\$570,000
N.A.I. Realty	1	1	\$240,000	\$250,000	2	\$490,000
The Florida Real Estate Store	1	1	\$205,000	\$350,000	2	\$555,000
Excel Real Estate Services, Inc.		2		\$646,000	2	\$646,000
McWilliams Buckley & Associates, Inc.	2		\$546,000		2	\$546,000
REVirtually LLC		2		\$495,000	2	\$495,000
Select Real Estate By Stephani	1	1	\$295,000	\$293,500	2	\$588,500
Miloff Aubuchon Rlty Grp, Inc.	1	1	\$250,000	\$370,000	2	\$620,000
Igoe Realty	1	1	\$210,000	\$210,000	2	\$420,000
Wentworth Realty Group		2		\$867,840	2	\$867,840
Wagner Agency LLC	1	1	\$307,000	\$540,000	2	\$847,000
Caine Premier Properties LLC		2		\$2,895,000	2	\$2,895,000
Naples Pro Realty	1	1	\$307,000	\$149,900	2	\$456,900
DiFilippo Real Estate Group	2		\$583,000		2	\$583,000
Peter D. Scerbo	1	1	\$325,000	\$325,000	2	\$650,000
Resortproperties.com Inc	1	1	\$646,500	\$646,500	2	\$1,293,000
TMB Realty Inc	2		\$430,000		2	\$430,000
Michael Gaschler	1	1	\$660,000	\$660,000	2	\$1,320,000
Esquire Real Estate Services,	2		\$360,000		2	\$360,000
My Realty Story	1	1	\$184,900	\$203,000	2	\$387,900
Florida Global RE Inc	1	1	\$345,000	\$140,000	2	\$485,000
Benoit Properties Intl LLC	1	1	\$230,000	\$240,000	2	\$470,000
International Realty Assoc LLC	1	1	\$350,000	\$350,000	2	\$700,000
Tomberwolf Realty	1	1	\$190,000	\$190,000	2	\$380,000

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RockStar Realty LLC	1	1	\$358,000	\$358,000	2	\$716,000
Sentry Property Management Service, Inc.	2		\$475,000		2	\$475,000
Premier Realty Concepts, Inc.	1	1	\$219,000	\$805,000	2	\$1,024,000
Century 21 First Southern Trust		2		\$284,000	2	\$284,000
Standard Pacific of S Florida	1	1	\$391,861	\$391,861	2	\$783,722
RFK Realty		2		\$735,000	2	\$735,000
Summit Realty LLC	1	1	\$223,000	\$223,000	2	\$446,000
Miloff Aubuchon Realty Group		2		\$418,500	2	\$418,500
Exceptional Properties of SW Florida	1	1	\$405,000	\$451,302	2	\$856,302
America's Realty Corporation of SW FI		2		\$538,500	2	\$538,500
K Burton and Associates	1	1	\$152,250	\$376,500	2	\$528,750
RE/MAX Sundance Realty II		2		\$755,000	2	\$755,000
GreenLeaf Homes	1	1	\$417,000	\$417,000	2	\$834,000
Century 21 Selling Paradise	1	1	\$160,000	\$190,000	2	\$350,000
Sand Castle Realty Group, Inc	2		\$882,500		2	\$882,500
RL Bailey Realty		2		\$677,000	2	\$677,000
Paul Gerber Properties	1	1	\$420,156	\$294,900	2	\$715,056
Naples Trust Real Estate Services		2		\$584,000	2	\$584,000
First Service Realty-GMAC	1	1	\$225,000	\$225,000	2	\$450,000
McNeil Real Estate, Inc.		2		\$1,015,000	2	\$1,015,000
Flordas Realty LLC	1	1	\$225,000	\$225,000	2	\$450,000
Hamilton-Franklin Realty LLC		2		\$880,000	2	\$880,000
SWFL Real Estate Experts	1	1	\$485,000	\$245,000	2	\$730,000
Campbell and Prebish		2		\$7,405,000	2	\$7,405,000
Bartley Realty LLLC	1	1	\$495,000	\$1,595,000	2	\$2,090,000
Faust RealtyGroup	1	1	\$225,000	\$164,500	2	\$389,500
Kingdom Realty Services LLC	1	1	\$250,000	\$141,100	2	\$391,100
Sterling Property Servs Realty	1		\$295,000		1	\$295,000
Fort Myers Beach Realty		1		\$230,000	1	\$230,000
Gulf Pointe Properties		1		\$195,000	1	\$195,000
Florida Real Estate Professionals	1		\$460,000		1	\$460,000
Florida Westshore Realty Inc		1		\$260,000	1	\$260,000
Rossi Real Estate Inc	1		\$465,000		1	\$465,000
Minker Properties		1		\$520,000	1	\$520,000
Swept Away Realty, Inc.	1		\$307,000		1	\$307,000
Appraisal Research Corp. of Naples		1		\$217,500	1	\$217,500
Results Real Estate Inc	1		\$261,000		1	\$261,000
New Horizons Real Estate Corp.	1		\$224,000		1	\$224,000
L A Estates Realty, Inc	1		\$225,000		1	\$225,000

John R. Wood Properties
Company Ranking Reports
Ranking By Units

A Market	(All)					
	Data		Side		Total Count of Side	Total Sum of Closed Volume
	Count of Side		Sum of Closed Volume			
Absolute Equity Realty Group		1	\$299,000		1	\$299,000
Shore Line Realty & Associates	1		\$490,000		1	\$490,000
IRC International Realty Corp		1	\$438,500		1	\$438,500
Imperial Realty of Naples Inc.	1		\$140,000		1	\$140,000
Brand & Associates Inc.	1		\$430,000		1	\$430,000
Crimaldi and Associates, LLC	1		\$203,000		1	\$203,000
Hamro & Associates LLC		1	\$200,000		1	\$200,000
Sunny Realty	1		\$140,000		1	\$140,000
Golden Realty & Management LLC	1		\$245,000		1	\$245,000
Florida Golf Realty LLC	1		\$502,780		1	\$502,780
Kaye Realty Inc.	1		\$259,900		1	\$259,900
Raso Realty Inc	1		\$515,000		1	\$515,000
Paradise Lifestyles		1	\$250,000		1	\$250,000
Century 21 Tri Power Realty	1		\$525,000		1	\$525,000
Naples Real Estate Consultants	1		\$293,000		1	\$293,000
Kunkle Realty, LLC	1		\$535,000		1	\$535,000
LUX of Naples Corporation		1	\$329,000		1	\$329,000
Southern Heritage Real Estate	1		\$38,000		1	\$38,000
Gulf Coast Executive Realty		1	\$408,000		1	\$408,000
Community Realty Associates	1		\$315,000		1	\$315,000
All Florida Property Group Inc	1		\$422,500		1	\$422,500
Royal Properties of Naples LLC	1		\$562,000		1	\$562,000
Redfin Corporation		1	\$583,000		1	\$583,000
Parkline	1		\$170,000		1	\$170,000
Canada and Associates	1		\$438,500		1	\$438,500
Addvantage Real Estate Service	1		\$575,000		1	\$575,000
Fidelity Florida Realty Corp	1		\$245,000		1	\$245,000
Stewart Real Estate Company	1		\$320,000		1	\$320,000
Klein and Associates Realty Inc.		1	\$210,000		1	\$210,000
Exclusive Properties of Southwest Florida	1		\$597,000		1	\$597,000
Keller Williams Peace River	1		\$220,850		1	\$220,850
Sun Cap Gateway Realty	1		\$620,000		1	\$620,000
Miromar Realty LLC		1	\$229,000		1	\$229,000
Southwest Coast Realty, Inc.	1		\$150,000		1	\$150,000
B & B Realty		1	\$230,000		1	\$230,000
TSD Realty	1		\$215,000		1	\$215,000
Starfish Realty, Inc.	1		\$245,000		1	\$245,000
United Realty Consultants	1		\$204,000		1	\$204,000
Lee Collier Realty Group Inc		1	\$250,000		1	\$250,000

John R. Wood Properties
Company Ranking Reports
Ranking By Units

A Market	(All)				
	Data Side				
	Count of Side		Sum of Closed Volume		Total Count of Side Total Sum of Closed Volume
Blue Beach Home,LLC	1		\$215,000		1 \$215,000
Ted Hofferber SRA, PA	1		\$399,900		1 \$399,900
Vanderbilt Realty LLC	1		\$183,000		1 \$183,000
John Naumann & Associates		1		\$270,000	1 \$270,000
Self Realty Inc	1		\$326,000		1 \$326,000
C.J. Realty of SW FL, Inc.		1		\$295,000	1 \$295,000
Naples Flat Fee Realty, Inc	1		\$795,000		1 \$795,000
Global Realty of Southwest Fla		1		\$327,000	1 \$327,000
Sunshine Realty of SW FL Inc	1		\$820,000		1 \$820,000
Ronto Realty		1		\$355,000	1 \$355,000
Alta Realty Group	1		\$280,000		1 \$280,000
Xcellence Realty Group	1		\$168,000		1 \$168,000
Ashton Orlando Residential LLC	1		\$849,000		1 \$849,000
Patagonia Realty	1		\$255,900		1 \$255,900
Beachwood Properties, Inc.	1		\$164,500		1 \$164,500
Cardinal Sales & Rentals,LLC		1		\$450,000	1 \$450,000
Bayshore Realty of Naples Inc	1		\$852,500		1 \$852,500
Naples Select Real Estate LLC		1		\$490,000	1 \$490,000
Naples Home Counsel, Inc.	1		\$938,000		1 \$938,000
Sun Coast Global, Inc.		1		\$539,000	1 \$539,000
Development Realty, LC	1		\$950,000		1 \$950,000
Florida Local Real Estate LLC	1		\$165,000		1 \$165,000
Marc Joseph Realty	1		\$155,000		1 \$155,000
Lisa Tomaini Realty		1		\$1,100,000	1 \$1,100,000
Sharpline Realty	1		\$1,015,000		1 \$1,015,000
Access Real Estate		1		\$195,000	1 \$195,000
Unique Properties of Naples, Inc.	1		\$1,150,000		1 \$1,150,000
Estates Realty		1		\$198,000	1 \$198,000
Emerald Realty of SW FL LLC	1		\$1,200,000		1 \$1,200,000
Pfeifer Realty Group LLC		1		\$200,000	1 \$200,000
Phase III Real Estate Services		1		\$1,430,000	1 \$1,430,000
SWFL Realty Group Corp		1		\$207,000	1 \$207,000
Carney Realty & Associates Inc	1		\$235,000		1 \$235,000
ERA Flagship Real Estate	1		\$178,000		1 \$178,000
SW Management & Realty LLC	1		\$1,458,500		1 \$1,458,500
Seven Lakes Realty, Inc.		1		\$221,500	1 \$221,500
Prodigy Properties	1		\$339,000		1 \$339,000
Lehigh Prof., Realty Serv.,Inc		1		\$225,000	1 \$225,000
Bristol Properties	1		\$188,000		1 \$188,000

John R. Wood Properties
Company Ranking Reports
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A Market	(All)				
	Data		Side		
	Count of Side		Sum of Closed Volume	Total Count of Side	Total Sum of Closed Volume
Listing Gate Inc		1	\$225,000	1	\$225,000
Palm Realty Group	1		\$130,000	1	\$130,000
Escape Realty Services, LLC	1		\$108,900	1	\$108,900
Mayhugh Realty, Inc.	1		\$237,500	1	\$237,500
Florida's Realty LLC	1		\$390,000	1	\$390,000
Jack K. Thomas Inc	1		\$2,450,000	1	\$2,450,000
Bella Real Estate LLC		1	\$235,000	1	\$235,000
Five Star Realty of Charlotte	1		\$262,500	1	\$262,500
Napoli Realty Services, LLC	1		\$265,000	1	\$265,000
Encore Realty	1		\$4,000,000	1	\$4,000,000
Anchorlight Realty, LLC	1		\$195,000	1	\$195,000
Big Brown Realty	1		\$285,000	1	\$285,000
Baybeach Realty	1		\$196,000	1	\$196,000
Ricardo Realty LLC		1	\$64,050	1	\$64,050
Heritage Realty & Associates		1	\$250,000	1	\$250,000
Realty World-C Bagans 1st	1		\$217,500	1	\$217,500
Preview Naples Properties LLC		1	\$250,000	1	\$250,000
Team1 Real Estate LLC		1	\$80,000	1	\$80,000
Realty Corp. of Naples	1		\$400,000	1	\$400,000
Anchor Real Estate		1	\$112,000	1	\$112,000
Sunlit Realty, LLC		1	\$267,660	1	\$267,660
Kalar Realty Services		1	\$117,500	1	\$117,500
Barrington-Grey Realty LLC		1	\$272,000	1	\$272,000
4 Seasons Realty LLC		1	\$120,000	1	\$120,000
Eventide Realty Services LLC		1	\$285,000	1	\$285,000
Paradise Realty of SW FL LLC		1	\$120,000	1	\$120,000
Lou Rizk & Associates, Inc.		1	\$296,000	1	\$296,000
Southern Premier Realty Inc		1	\$121,000	1	\$121,000
Premier Florida Realty of SWFL		1	\$300,000	1	\$300,000
J Meier Real Estate	1		\$370,000	1	\$370,000
Porter Davis Real Estate		1	\$327,500	1	\$327,500
Hovland Homes Inc	1		\$373,000	1	\$373,000
Naples Property Shop		1	\$350,000	1	\$350,000
RC Real State Services, Inc		1	\$134,000	1	\$134,000
McQuaid & Company LLC		1	\$355,000	1	\$355,000
Florida Real Estate Services, Inc.	1		\$241,000	1	\$241,000
Neal Communities Realty, Inc		1	\$384,192	1	\$384,192
Pikus Realty PA		1	\$140,000	1	\$140,000
Jones & Company Realty		1	\$402,707	1	\$402,707

John R. Wood Properties
Company Ranking Reports
Ranking By Units

A Market	(All)					
	Data		Side		Total Count of Side	Total Sum of Closed Volume
	Count of Side		Sum of Closed Volume			
New Century Realty Group		1		\$146,000	1	\$146,000
Taylor Morrison Realty of Flor		1		\$424,000	1	\$424,000
Vista Key Real Estate, LLC		1		\$158,500	1	\$158,500
Standard Realty & Investments	1		\$168,000		1	\$168,000
Sun Village Realty LLC		1		\$159,000	1	\$159,000
Jo Carter & Associates, Inc.		1		\$445,000	1	\$445,000
CL Properties		1		\$159,900	1	\$159,900
No Nonsense Real Estate PA		1		\$452,784	1	\$452,784
Century 21 Gold Star Realty		1		\$160,000	1	\$160,000
Stock Realty LLC		1		\$482,500	1	\$482,500
Costantini Realty Inc.	1		\$375,000		1	\$375,000
Help-U-Sell Reed & Associates		1		\$505,000	1	\$505,000
REMAX Distinction Realty		1		\$175,000	1	\$175,000
Abitare International		1		\$530,000	1	\$530,000
RYW Properties	1		\$218,500		1	\$218,500
Harborview Realty Inc		1		\$565,000	1	\$565,000
Bella Vita	1		\$167,900		1	\$167,900
Clyde C. Quinby Realty, Inc.		1		\$680,000	1	\$680,000
Win Realty, LLC		1		\$183,000	1	\$183,000
Pro Gulf Properties LLC		1		\$867,500	1	\$867,500
Nautical Realty Group Inc		1		\$185,000	1	\$185,000
Andrea Deane & Associates, Inc.		1		\$1,025,932	1	\$1,025,932
Miles Realty Group		1		\$185,000	1	\$185,000
Mark S. Bodnar		1		\$1,425,000	1	\$1,425,000
Turn Key Residential, LLC	1		\$160,000		1	\$160,000
Levitan Realty Group		1		\$195,000	1	\$195,000
WBG SW Florida, Inc.	1		\$235,000		1	\$235,000
Grand Total	2,561	2,561	\$1,425,151,616	\$1,425,151,616	5,122	\$2,850,303,232

**John R. Wood Properties
Company Ranking Reports
Market Rankings**

Market Defined	Historical NA-BN-ES Offices Company	Data Side						Total Count of Side	Total Sum of Closed Volume
		Count of Side		Sum of Closed Volume					
		L	S	L	S				
Bonita Estero Markets Only	John R Wood	68	67	\$42,948,607	\$38,886,649		135	\$81,835,256	
	Keller Williams Elite Realty	70	44	\$33,063,800	\$21,483,611		114	\$54,547,411	
	Royal Shell Real Estate, Inc.	40	46	\$19,088,529	\$22,148,979		86	\$41,237,508	
	Downing Frye	45	57	\$18,106,948	\$22,904,103		102	\$41,011,051	
	Domain Realty.com LLC	32	35	\$9,424,700	\$13,390,272		67	\$22,814,972	
	Premiere Plus Realty Co.	20	35	\$7,078,300	\$13,904,848		55	\$20,983,148	
	Coldwell Banker Residential Real Estate, Inc.	17	20	\$6,121,300	\$12,458,164		37	\$18,579,464	
	Realty World Florida	24	16	\$11,665,400	\$5,815,550		40	\$17,480,950	
	Berkshire Hathaway Florida	20	22	\$8,636,400	\$8,667,534		42	\$17,303,934	
	Premier Sothebys Int. Realty	18	17	\$6,777,900	\$7,587,000		35	\$14,364,900	
	MVP Realty Associates	17	17	\$5,312,800	\$5,214,269		34	\$10,527,069	
	Mediterra Realty	2	1	\$5,838,235	\$3,122,960		3	\$8,961,195	
	Barry DeNicola Realty, Inc.	2		\$8,600,000			2	\$8,600,000	
	DR Horton Realty SWFL Inc.	19	2	\$6,039,729	\$741,438		21	\$6,781,167	
	Engel & Voelkers Bonita-Estero	8	7	\$3,569,500	\$2,998,000		15	\$6,567,500	
	Sun Realty USA, Inc	6	10	\$1,380,000	\$4,806,917		16	\$6,186,917	
	Stock Realty, LLC	1	1	\$2,590,023	\$2,590,023		2	\$5,180,046	
	Elite Realty of SW FL	6	7	\$2,332,000	\$2,691,000		13	\$5,023,000	
	RE/MAX Distinction Realty	12	5	\$3,249,900	\$1,672,900		17	\$4,922,800	
	WCI Realty Inc	3	3	\$2,197,120	\$2,197,120		6	\$4,394,240	
	Engel & Voelkers	3	2	\$3,380,000	\$980,000		5	\$4,360,000	
	RE/MAX Realty Group	6	7	\$1,607,650	\$2,447,000		13	\$4,054,650	
	Neal Communities Realty, Inc.	7	2	\$3,062,283	\$862,700		9	\$3,924,983	
	RL Nardi & Associates Inc	3	6	\$658,000	\$2,934,800		9	\$3,592,800	
	Keller Williams Realty Fort Myers	2	2	\$430,000	\$2,977,000		4	\$3,407,000	
	Lennar Realty Inc	6	3	\$2,478,497	\$898,498		9	\$3,376,995	
	Focus Real Estate	2	2	\$1,622,500	\$1,622,500		4	\$3,245,000	
	Key Real Estate	3	4	\$1,869,000	\$1,273,749		7	\$3,142,749	
	Verona Realty		2		\$2,970,179		2	\$2,970,179	
	Floridas Realty Specialists	1	1	\$1,430,000	\$1,430,000		2	\$2,860,000	
	Naples Realty Services	6	4	\$1,662,000	\$1,139,400		10	\$2,801,400	
	Luxury & Beach Realty Inc	2	1	\$2,049,000	\$650,000		3	\$2,699,000	
	Realhome Services and Solution	5		\$2,376,356			5	\$2,376,356	
	Naples TBI Realty LLC	4		\$2,339,995			4	\$2,339,995	
	Florida Home Realty of Collier County, Inc.	3	5	\$956,500	\$1,352,250		8	\$2,308,750	
	A Codi Realty	4	2	\$1,513,500	\$721,000		6	\$2,234,500	
	Century 21 Sunbelt Realty, Inc	4	2	\$1,352,400	\$860,000		6	\$2,212,400	
	West Bay Realty Inc.	1	2	\$492,000	\$1,575,000		3	\$2,067,000	
	Mayr & Company Realty		2		\$2,015,000		2	\$2,015,000	
	Keating Associates LLC	1	3	\$135,000	\$1,873,000		4	\$2,008,000	
	Gulf Coast International Prop		1		\$1,780,000		1	\$1,780,000	
	Premier Realty Homes	1	2	\$424,000	\$1,304,900		3	\$1,728,900	
	WEICHERT, REALTORSr On The Gulf	3	2	\$742,400	\$915,000		5	\$1,657,400	
	Barclays Real Estate Group	1	3	\$695,000	\$949,000		4	\$1,644,000	
	Kim Levitan Realty	2	2	\$790,000	\$790,000		4	\$1,580,000	
	Amerivest Realty	2	3	\$542,500	\$1,019,960		5	\$1,562,460	

John R. Wood Properties
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	Data		Side		Total Count of Side	Total Sum of Closed Volume	
	Count of Side		Sum of Closed Volume				
Bonita Estero Markets Only							
	Gulf Breeze Real Estate, LLC	1	2	\$480,000	\$1,034,000	3	\$1,514,000
	Florida Home Realty Inc	1	3	\$138,000	\$1,331,639	4	\$1,469,639
	Carrington Real Estate Service	4	3	\$979,400	\$467,000	7	\$1,446,400
	Bay Pointe Properties	1	5	\$122,250	\$1,313,274	6	\$1,435,524
	Builders Services, Inc.	3		\$1,353,220		3	\$1,353,220
	Phelps Realty Services	5	1	\$1,168,100	\$165,000	6	\$1,333,100
	Kevin Shelly Realty Inc	2	3	\$680,000	\$631,000	5	\$1,311,000
			5		\$1,257,000	5	\$1,257,000
	Right Choice Realty, LLC	1	2	\$715,000	\$498,000	3	\$1,213,000
	Emerald Realty of SW FL LLC	1		\$1,200,000		1	\$1,200,000
	Homes & Land Brokers, Inc.	4		\$1,112,798		4	\$1,112,798
	Equity Realty		3		\$1,088,000	3	\$1,088,000
	Taylor Woodrow Realty-SW, LLC	1	1	\$526,000	\$526,000	2	\$1,052,000
	RE/MAX Affinity Plus		2		\$1,040,000	2	\$1,040,000
	Century 21 TriPower Realty		3		\$1,026,000	3	\$1,026,000
	Naples Luxury Real Estate Group		3		\$1,000,000	3	\$1,000,000
	Paradise Coast Property Team	1	2	\$315,000	\$585,000	3	\$900,000
	McQuaid and Company LLC	2	1	\$524,900	\$360,000	3	\$884,900
	Sand Castle Realty Group, Inc	2		\$882,500		2	\$882,500
	Pro Gulf Properties LLC		1		\$867,500	1	\$867,500
	VIP Realty Group		3		\$861,764	3	\$861,764
	List In MLS Realty, LLC	2		\$861,000		2	\$861,000
	Hunters Ridge Realty Co.	2	1	\$570,000	\$285,000	3	\$855,000
	Keller Williams Realty Naples		3		\$847,298	3	\$847,298
	Non MLS		3		\$844,500	3	\$844,500
	GreenLeaf Homes	1	1	\$417,000	\$417,000	2	\$834,000
	Sellstate Achievers Realty Network	2	1	\$470,000	\$357,000	3	\$827,000
	Sunshine Realty of SW FL Inc	1		\$820,000		1	\$820,000
	Realty Group of Southwest Florida Inc.	1	2	\$256,000	\$547,900	3	\$803,900
	Sand Castle Realty Group, Inc		2		\$797,420	2	\$797,420
	RE/MAX Affinity Mercato	1	2	\$224,000	\$570,000	3	\$794,000
	Florida Realty Group		3		\$792,400	3	\$792,400
	Starlink Realty Inc	1	2	\$230,000	\$534,500	3	\$764,500
	Maxim LLC		3		\$756,900	3	\$756,900
	RockStar Realty LLC	1	1	\$358,000	\$358,000	2	\$716,000
	RE/MAX Realty Select		1		\$715,000	1	\$715,000
	Naples Friends & Family Realty		1		\$699,000	1	\$699,000
	Re/Max Realty Partners	1	2	\$230,000	\$464,900	3	\$694,900
	Procacci Properties Inc	1		\$675,000		1	\$675,000
	RE/MAX Realty Team	2	1	\$395,000	\$275,000	3	\$670,000
	Coldwell Banker Residential Re	1	2	\$255,000	\$413,500	3	\$668,500
	Real Living Cypress Realty		3		\$654,900	3	\$654,900
	Rapallo Rite at Coconut Point	1	1	\$304,000	\$334,000	2	\$638,000
	Barclays Real Estate Group 1	3		\$625,400		3	\$625,400
	Allison James Estates and Home	2		\$624,750		2	\$624,750
	Sun Cap Gateway Realty	1		\$620,000		1	\$620,000
	Wave Realty	3		\$616,000		3	\$616,000

John R. Wood Properties
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	Data						
	Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume	
	Count of Side						
Bonita Estero Markets Only	Alliance Realty Group		2		\$608,255	2	\$608,255
	Exclusive Properties of Southwest Florida	1		\$597,000		1	\$597,000
	Century 21 Sunbelt Realty Inc	1	2	\$131,125	\$462,400	3	\$593,525
	Lahaina Realty	1	2	\$163,500	\$426,000	3	\$589,500
	Grice Realty Inc	1	1	\$285,000	\$285,000	2	\$570,000
	White Sands Realty, LLC		1		\$570,000	1	\$570,000
	RFK Realty		1		\$565,000	1	\$565,000
	Weichert on the Gulf, Realtors		2		\$556,680	2	\$556,680
	Sun Coast Global, Inc.		1		\$539,000	1	\$539,000
	K Burton and Associates	1	1	\$152,250	\$376,500	2	\$528,750
	Century 21 Tri Power Realty	1		\$525,000		1	\$525,000
	Raso Realty Inc	1		\$515,000		1	\$515,000
	Help-U-Sell Reed & Associates		1		\$505,000	1	\$505,000
	Shore Line Realty & Associates	1		\$490,000		1	\$490,000
	Florida Complete Realty	1	1	\$202,000	\$270,000	2	\$472,000
	Denny Grimes & Company, Inc.	2		\$465,000		2	\$465,000
	No Nonsense Real Estate PA		1		\$452,784	1	\$452,784
	Your Naples Realty LLC		1		\$452,000	1	\$452,000
	Ruby Realty & Referral Company	1	1	\$222,900	\$222,900	2	\$445,800
	All Florida Property Group Inc	1		\$422,500		1	\$422,500
	Igoe Realty	1	1	\$210,000	\$210,000	2	\$420,000
	Jones & Company Realty		1		\$402,707	1	\$402,707
	Spina Realty Company	1		\$400,000		1	\$400,000
	Real Estate Direct	1	1	\$195,000	\$195,000	2	\$390,000
	My Realty Story	1	1	\$184,900	\$203,000	2	\$387,900
	Steven C. Moller, Broker	2		\$380,000		2	\$380,000
	McWilliams Buckley & Associates, Inc.	1		\$378,000		1	\$378,000
	Fischer Realty Int LLC		1		\$375,000	1	\$375,000
	Hovland Homes Inc	1		\$373,000		1	\$373,000
	J Meier Real Estate	1		\$370,000		1	\$370,000
	Miloff Aubuchon Rlty Grp, Inc.		1		\$370,000	1	\$370,000
	Ronto Realty		1		\$355,000	1	\$355,000
	McQuaid & Company LLC		1		\$355,000	1	\$355,000
	Naples Property Shop		1		\$350,000	1	\$350,000
	L'Excellence Realty Group Inc.	1		\$347,239		1	\$347,239
	Waterfront Realty Group Inc	1		\$340,000		1	\$340,000
	Sheridan Real Estate	1		\$339,500		1	\$339,500
	Prodigy Properties	1		\$339,000		1	\$339,000
	Eister and Company	1		\$334,000		1	\$334,000
	Vineyards Properties Inc	1		\$320,000		1	\$320,000
	Poteet Properties, Inc.		1		\$315,000	1	\$315,000
	Boca Executives		1		\$309,000	1	\$309,000
	Golf Life Properties, LLC		1		\$300,000	1	\$300,000
	Absolute Equity Realty Group		1		\$299,000	1	\$299,000
	C.J. Realty of SW FL, Inc.		1		\$295,000	1	\$295,000
	Sterling Property Servs Realty	1		\$295,000		1	\$295,000
	Paul Gerber Properties		1		\$294,900	1	\$294,900

John R. Wood Properties
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	Data Side			
	Count of Side	Sum of Closed Volume	Total Count of Side	Total Sum of Closed Volume
Bonita Estero Markets Only				
Select Real Estate By Stephani			1	\$293,500
Eventide Realty Services LLC			1	\$285,000
Big Brown Realty	1	\$285,000		1
Simply Think Florida Realty	2	\$280,500		2
MAKS Realty Inc	1	\$277,000		1
Priceless Realty, Inc.	1	\$275,000		1
Sunlit Realty, LLC			1	\$267,660
Sunstream Realty, LLC	1	\$260,000		1
Naples Florida Luxury Realty			1	\$260,000
Florida Westshore Realty Inc			1	\$260,000
Patagonia Realty	1	\$255,900		1
Lee Collier Realty Group Inc			1	\$250,000
Fidelity Florida Realty Corp	1	\$245,000		1
SWFL Real Estate Experts			1	\$245,000
POM Property Management	1	\$241,500		1
In Florida Properties			1	\$241,500
Florida Real Estate Services, Inc.	1	\$241,000		1
William Raveis-Florida LLC			1	\$240,000
Sandcastle Properties&Rlty LLC	1	\$120,000	1	\$240,000
WBG SW Florida, Inc.	1	\$235,000		1
Realty Executives Signature			1	\$235,000
Bella Real Estate LLC			1	\$235,000
U S Prime Realty LLC			1	\$235,000
Fort Myers Beach Realty			1	\$230,000
Anchor Realty of Naples			1	\$230,000
Florida Realty & Co			1	\$225,000
Lehigh Prof., Realty Serv.,Inc			1	\$225,000
America's Realty Corporation of SW FI			1	\$223,500
Florida Homes Realty of Collier	1	\$220,000		1
Premier Realty Concepts, Inc.	1	\$219,000		1
RYW Properties	1	\$218,500		1
TSD Realty	1	\$215,000		1
Daane Properties Inc	1	\$210,000		1
Esquire Real Estate Services,	1	\$210,000		1
Rossman Realty Group Inc	1	\$205,000		1
Sellstate Priority Realty	1	\$205,000		1
Crimaldi and Associates, LLC	1	\$203,000		1
Baybeach Realty	1	\$196,000		1
A Plus Realty			1	\$195,000
Real Pro Realtors	1	\$193,000		1
NextHome Advisors			1	\$192,000
Century 21 Selling Paradise			1	\$190,000
Nautical Realty Group Inc			1	\$185,000
Win Realty, LLC			1	\$183,000
Vanderbilt Realty LLC	1	\$183,000		1
Miloff Aubuchon Realty Group			1	\$180,000
Platinum Properties of Naples Inc	1	\$180,000		1

**John R. Wood Properties
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		Data Side				Total Count of Side	Total Sum of Closed Volume
		Count of Side		Sum of Closed Volume			
Bonita Estero Markets Only	Baber Realty	1		\$170,000		1	\$170,000
	Florida Local Real Estate LLC	1		\$165,000		1	\$165,000
	Century 21 Gold Star Realty		1		\$160,000	1	\$160,000
	CL Properties		1		\$159,900	1	\$159,900
	Sun Village Realty LLC		1		\$159,000	1	\$159,000
	South Bay Realty		1		\$150,000	1	\$150,000
	Southwest Coast Realty, Inc.	1		\$150,000		1	\$150,000
	Naples Pro Realty		1		\$149,900	1	\$149,900
	Sunny Realty	1		\$140,000		1	\$140,000
	The Monterosso REO Team	1	1	\$65,500	\$65,500	2	\$131,000
	Pollard & Hedrich Realty, Inc.	1		\$120,450		1	\$120,450
	4 Seasons Realty LLC		1		\$120,000	1	\$120,000
	Escape Realty Services, LLC	1		\$108,900		1	\$108,900
Bonita Estero Markets Only Total	619	619	\$270,648,254	\$270,648,254	1,238	\$541,296,508	
Naples Market Only	Premier Sothebys Int. Realty	172	150	\$198,647,541	\$196,694,411	322	\$395,341,952
	John R Wood	245	220	\$192,269,897	\$176,149,923	465	\$368,419,820
	Downing Frye	232	215	\$139,718,449	\$141,297,105	447	\$281,015,554
	Premiere Plus Realty Co.	170	185	\$73,241,282	\$83,578,934	355	\$156,820,216
	Coldwell Banker Residential Real Estate, Inc.	85	79	\$39,218,600	\$41,817,562	164	\$81,036,162
	Berkshire Hathaway Florida	69	75	\$37,822,050	\$39,649,727	144	\$77,471,777
	Amerivest Realty	53	49	\$22,225,547	\$32,898,804	102	\$55,124,351
	William Raveis-Florida LLC	8	6	\$35,427,000	\$3,011,400	14	\$38,438,400
	Royal Shell Real Estate, Inc.	17	30	\$10,201,901	\$27,426,231	47	\$37,628,132
	Gulf Coast International Prop	11	7	\$27,429,200	\$10,016,000	18	\$37,445,200
	Weekly Realty Group, LLC	7	3	\$16,030,000	\$9,225,000	10	\$25,255,000
	Domain Realty.com LLC	24	38	\$7,618,980	\$17,102,560	62	\$24,721,540
	Sun Realty USA, Inc	36	31	\$11,381,550	\$12,885,400	67	\$24,266,950
	MVP Realty Associates	27	40	\$8,463,280	\$11,884,600	67	\$20,347,880
	South Bay Realty	18	27	\$7,478,100	\$12,107,950	45	\$19,586,050
	Waterfront Realty Group Inc	21	21	\$9,797,078	\$9,430,400	42	\$19,227,478
	Equity Realty	13	30	\$6,458,399	\$12,381,643	43	\$18,840,042
	Mediterra Realty	5	3	\$11,362,333	\$7,251,741	8	\$18,614,074
	RE/MAX Realty Select	25	17	\$8,518,775	\$8,369,200	42	\$16,887,975
	Florida Home Realty of Collier County, Inc.	22	36	\$6,219,600	\$9,505,583	58	\$15,725,183
	McQuaid and Company LLC	18	12	\$10,404,300	\$5,254,600	30	\$15,658,900
	Keller Williams Realty Naples	14	19	\$5,882,800	\$9,708,540	33	\$15,591,340
	Stock Realty, LLC	19	12	\$9,907,065	\$3,913,980	31	\$13,821,045
	Keating Associates LLC	7	17	\$3,051,500	\$10,463,000	24	\$13,514,500
	Barefoot Beach Properties	3	4	\$7,525,000	\$5,420,000	7	\$12,945,000
	RE/MAX Distinction Realty	19	11	\$8,462,577	\$3,858,000	30	\$12,320,577
	Gulf Breeze Real Estate, LLC	21	11	\$5,946,450	\$5,745,000	32	\$11,691,450
	KE Talis Park Real Estate Co	6		\$11,115,000		6	\$11,115,000
	Florida Homes Realty of Collier	14	8	\$5,810,500	\$4,536,500	22	\$10,347,000
	DR Horton Realty SWFL Inc.	16	1	\$9,581,655	\$452,000	17	\$10,033,655
	WEICHERT, REALTORSr On The Gulf	15	13	\$4,710,725	\$5,075,900	28	\$9,786,625
	Vineyards Realty Inc	5	4	\$4,976,500	\$4,490,000	9	\$9,466,500

John R. Wood Properties
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	Data Side						
	Count of Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume	
Naples Market Only	Germain Properties of Naples, LLC	2	6	\$2,815,900	\$6,557,900	8	\$9,373,800
	Keller Williams Realty, Marco	9	19	\$2,753,950	\$6,438,900	28	\$9,192,850
	Keller Williams Elite Realty	10	14	\$3,438,500	\$5,547,490	24	\$8,985,990
	Quail West Realty	3		\$8,415,000		3	\$8,415,000
	White Sands Realty, LLC	2	7	\$1,615,000	\$6,438,250	9	\$8,053,250
	VIP Realty Group	8	10	\$2,454,500	\$5,051,000	18	\$7,505,500
	Campbell and Prebish		2		\$7,405,000	2	\$7,405,000
	Naples Realty Services	8	9	\$3,332,750	\$3,914,502	17	\$7,247,252
	Mari Vesci REALTORS, Inc	4	6	\$3,245,000	\$3,970,000	10	\$7,215,000
	RE/MAX Affinity Plus	7	9	\$2,101,000	\$5,041,596	16	\$7,142,596
	Vineyards Properties Inc	8	9	\$3,288,000	\$3,432,000	17	\$6,720,000
	Tower Trace Realty LLC	8	8	\$3,269,000	\$3,269,000	16	\$6,538,000
	Lely Resort Realty, LLC.	11	5	\$4,428,930	\$1,970,435	16	\$6,399,365
	Engel & Voelkers	3	14	\$697,400	\$5,652,080	17	\$6,349,480
	Realty World, Top Producers Realty, Inc.	9	6	\$3,120,000	\$2,968,500	15	\$6,088,500
	L.H. Fleming & Company, Real Estate	12	3	\$5,217,350	\$868,850	15	\$6,086,200
	Allison James Estates and Home	13	8	\$3,561,550	\$2,342,075	21	\$5,903,625
	Non MLS		12		\$5,650,050	12	\$5,650,050
	0	4	2	\$1,310,000	\$4,340,000	6	\$5,650,000
	Lennar Realty Inc	9	4	\$3,791,651	\$1,655,600	13	\$5,447,251
	Grey Oaks Realty Inc.	3	1	\$3,845,948	\$1,390,000	4	\$5,235,948
	Tropics Real Estate	5	9	\$1,498,000	\$3,028,000	14	\$4,526,000
	ToastyinNaples.com Realty	1	5	\$820,000	\$3,587,500	6	\$4,407,500
	Port of the Islands Realty LLC	8	6	\$2,331,000	\$2,011,000	14	\$4,342,000
	Gulf Coast Properties Group	5	6	\$1,555,500	\$2,747,000	11	\$4,302,500
	RL Nardi & Associates Inc	5	5	\$1,594,000	\$2,692,350	10	\$4,286,350
	Audubon Properties Inc	2	3	\$1,750,000	\$2,425,000	5	\$4,175,000
	Homes & Land Brokers, Inc.	16		\$4,150,550		16	\$4,150,550
	Xclusive Homes LLC	9	13	\$1,861,900	\$2,283,769	22	\$4,145,669
	Encore Realty	1		\$4,000,000		1	\$4,000,000
	Your Naples Realty LLC	4	10	\$948,100	\$2,928,900	14	\$3,877,000
	Islandwalk Real Estate Sales	6	4	\$2,297,000	\$1,555,000	10	\$3,852,000
	Taylor Woodrow Realty-SW, LLC	9		\$3,733,377		9	\$3,733,377
	Neapolitan Realty LLC	1	4	\$990,000	\$2,680,100	5	\$3,670,100
	Assist2Sell	1	7	\$360,000	\$3,061,500	8	\$3,421,500
	Naples Friends & Family Realty	3	4	\$1,602,500	\$1,788,000	7	\$3,390,500
	Quail Communities Realty, Inc.	3	3	\$1,805,000	\$1,550,000	6	\$3,355,000
	Paradise Coast Property Team	5	5	\$1,629,800	\$1,690,000	10	\$3,319,800
			12		\$3,276,441	12	\$3,276,441
	Sand Castle Realty Group, Inc	3	6	\$1,173,000	\$2,068,500	9	\$3,241,500
	Burnham Consulting, Inc	5	5	\$1,618,009	\$1,618,009	10	\$3,236,018
	Naples TBI Realty LLC	3	2	\$1,989,536	\$1,238,980	5	\$3,228,516
	Verona Realty	5	4	\$1,738,800	\$1,170,000	9	\$2,908,800
	Platinum Properties of Naples Inc	3	2	\$1,975,000	\$925,000	5	\$2,900,000
	Caine Premier Properties LLC		2		\$2,895,000	2	\$2,895,000
	Boca Executives	2	5	\$760,000	\$2,132,500	7	\$2,892,500
	Premier Realty Homes	3	1	\$2,540,000	\$350,000	4	\$2,890,000

**John R. Wood Properties
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	Data						Total Count of Side	Total Sum of Closed Volume
	Side		Sum of Closed Volume		Count of Side	Sum of Closed Volume		
Naples Market Only	Barclays Real Estate Group	3	5	\$819,400	\$2,061,000	8	\$2,880,400	
	Southwest Properties Group	4		\$2,879,000		4	\$2,879,000	
	Real Estate Broker Direct	1	3	\$272,500	\$2,595,000	4	\$2,867,500	
	Blue Heron Realty of Naples	6	6	\$1,284,900	\$1,565,000	12	\$2,849,900	
	West Shore Properties Real Estate Company	4	2	\$2,220,950	\$597,000	6	\$2,817,950	
	POM Property Management	8	2	\$2,188,040	\$538,700	10	\$2,726,740	
	Steven C. Moller, Broker	1	4	\$200,000	\$2,350,000	5	\$2,550,000	
	Wordl Realty Services	3	2	\$770,000	\$1,728,500	5	\$2,498,500	
	Jack K. Thomas Inc	1		\$2,450,000		1	\$2,450,000	
	Realhome Services and Solution	8		\$2,221,643		8	\$2,221,643	
	Realty World Florida	3	4	\$917,900	\$1,237,000	7	\$2,154,900	
	Ruby Realty & Referral Company	2	2	\$1,100,000	\$1,052,500	4	\$2,152,500	
	Re/Max Trend		3		\$2,140,000	3	\$2,140,000	
	Bartley Realty LLLC	1	1	\$495,000	\$1,595,000	2	\$2,090,000	
	SWFLA Realty LLC	1	7	\$565,000	\$1,425,650	8	\$1,990,650	
	Neal Communities Realty, Inc.	4	1	\$1,577,703	\$383,511	5	\$1,961,214	
	RE/MAX Affinity Mercato	3	4	\$1,025,000	\$870,500	7	\$1,895,500	
	Fischer Realty Int LLC	1	2	\$650,000	\$1,239,900	3	\$1,889,900	
	Realty Executives Signature	2	5	\$602,500	\$1,258,900	7	\$1,861,400	
	The Monterosso REO Team	3	3	\$923,180	\$925,000	6	\$1,848,180	
	Rossman Realty Group Inc		3		\$1,785,000	3	\$1,785,000	
	Independent Brokers Realty Inc.	5	4	\$1,065,250	\$696,925	9	\$1,762,175	
	Florida Realty & Co		3		\$1,758,000	3	\$1,758,000	
	The Keyes Company/PSL	2		\$1,755,575		2	\$1,755,575	
	Real Pro Realtors	3	3	\$808,000	\$906,000	6	\$1,714,000	
	Builders Services, Inc.	4		\$1,601,275		4	\$1,601,275	
	WCI Realty Inc	2	2	\$768,705	\$768,705	4	\$1,537,410	
	Hudson Realty Executives LLC	1	4	\$245,000	\$1,270,500	5	\$1,515,500	
	L'Excellence Realty Group Inc.	2	6	\$430,000	\$1,073,900	8	\$1,503,900	
	Sellstate Priority Realty	1	2	\$465,000	\$1,019,000	3	\$1,484,000	
	SW Management & Realty LLC	1		\$1,458,500		1	\$1,458,500	
	Phase III Real Estate Services		1		\$1,430,000	1	\$1,430,000	
	Mark S. Bodnar		1		\$1,425,000	1	\$1,425,000	
	Bay Forest Real Estate Services, Inc.	1	3	\$225,000	\$1,180,000	4	\$1,405,000	
	Schulz Realty LLC	1	2	\$380,000	\$1,010,000	3	\$1,390,000	
	Century 21 Sunbelt Realty, Inc	4	1	\$845,500	\$533,000	5	\$1,378,500	
	Christopher Realty, Inc.	2	1	\$795,000	\$537,500	3	\$1,332,500	
	Burge Realty Group Inc	3	2	\$715,000	\$609,500	5	\$1,324,500	
	Michael Gaschler	1	1	\$660,000	\$660,000	2	\$1,320,000	
	Onier Realty of SW Fla	3	2	\$750,000	\$560,000	5	\$1,310,000	
	Diversified Real Estate Group	2	1	\$1,069,800	\$225,000	3	\$1,294,800	
	Gulf Region Realty	5	3	\$831,000	\$463,000	8	\$1,294,000	
	Resortproperties.com Inc	1	1	\$646,500	\$646,500	2	\$1,293,000	
	P & M Property Services	1	3	\$472,500	\$817,000	4	\$1,289,500	
	Daane Properties Inc	2	3	\$548,000	\$717,000	5	\$1,265,000	
	Internet Realty Group, Inc.	2	4	\$525,000	\$735,500	6	\$1,260,500	
	Naples Florida Luxury Realty		2		\$1,255,000	2	\$1,255,000	

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	Data				Total Count of Side	Total Sum of Closed Volume
	Side		Sum of Closed Volume			
	Count of Side					
Naples Market Only						
Gulf Coast Realty		3		\$1,232,000	3	\$1,232,000
Island Realty Marco	1	1	\$550,000	\$680,000	2	\$1,230,000
Starling Realty Inc	3	3	\$577,500	\$647,000	6	\$1,224,500
Horizons By The Sea Inc.	2	2	\$447,000	\$765,000	4	\$1,212,000
Unique Properties of Naples, Inc.	1		\$1,150,000		1	\$1,150,000
Illustrated Properties Real Estate Inc.	1	2	\$285,000	\$852,500	3	\$1,137,500
Carrington Real Estate Service	2	2	\$600,000	\$524,800	4	\$1,124,800
Saggio Dream Realty	2	4	\$455,000	\$658,000	6	\$1,113,000
Lisa Tomaini Realty		1		\$1,100,000	1	\$1,100,000
Engel & Voelkers Bonita-Estero	1	2	\$218,500	\$869,000	3	\$1,087,500
Prime Location Brokers LLC	3	1	\$648,000	\$435,000	4	\$1,083,000
Naples Realty International LLC	2	1	\$770,000	\$304,000	3	\$1,074,000
Simply Think Florida Realty	2	1	\$770,000	\$280,000	3	\$1,050,000
Maxim LLC	1	2	\$261,000	\$772,000	3	\$1,033,000
Andrea Deane & Associates, Inc.		1		\$1,025,932	1	\$1,025,932
Sharpline Realty	1		\$1,015,000		1	\$1,015,000
McNeil Real Estate, Inc.		2		\$1,015,000	2	\$1,015,000
Florida Home Realty Inc	2	1	\$672,000	\$330,000	3	\$1,002,000
Floridas Realty Specialists	6	1	\$933,500	\$68,000	7	\$1,001,500
KPMG Realty LLC	1	1	\$255,000	\$745,000	2	\$1,000,000
Naples Beach Realty	2	1	\$612,000	\$350,000	3	\$962,000
COLLIER COUNTY REALTY CORP	1	2	\$397,500	\$557,500	3	\$955,000
Development Realty, LC	1		\$950,000		1	\$950,000
Naples Gold Realty LLC	2	1	\$617,000	\$327,000	3	\$944,000
Naples Home Counsel, Inc.	1		\$938,000		1	\$938,000
RE/MAX Realty Group	2	1	\$571,000	\$365,000	3	\$936,000
Cornerstone Coastal Properties	1	2	\$198,000	\$729,000	3	\$927,000
Wilson & Associates RE Inc	1	1	\$585,000	\$330,000	2	\$915,000
Priority Properties of Florida		4		\$896,475	4	\$896,475
Hamilton-Franklin Realty LLC		2		\$880,000	2	\$880,000
Perrett Kennedy LLC		2		\$872,780	2	\$872,780
Wentworth Realty Group		2		\$867,840	2	\$867,840
Hovland, Inc.	3		\$867,500		3	\$867,500
David C. Brown Realty, Inc	4	3	\$499,800	\$364,900	7	\$864,700
Exceptional Properties of SW Florida	1	1	\$405,000	\$451,302	2	\$856,302
Bayshore Realty of Naples Inc	1		\$852,500		1	\$852,500
Ashton Orlando Residential LLC	1		\$849,000		1	\$849,000
Wagner Agency LLC	1	1	\$307,000	\$540,000	2	\$847,000
Advantage Sales & Rentals Inc	1	2	\$255,000	\$590,000	3	\$845,000
Naples Beach & Bay Realty Inc	1	3	\$180,000	\$660,100	4	\$840,100
List In MLS Realty, LLC	2		\$820,000		2	\$820,000
Hartford Realty LLC	2		\$815,000		2	\$815,000
Premier Realty Concepts, Inc.		1		\$805,000	1	\$805,000
Naples Flat Fee Realty, Inc	1		\$795,000		1	\$795,000
Sheridan Real Estate	2		\$795,000		2	\$795,000
OK Realty Inc.	2	1	\$520,500	\$265,000	3	\$785,500
Standard Pacific of S Florida	1	1	\$391,861	\$391,861	2	\$783,722

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	Data		Side		Total Count of Side	Total Sum of Closed Volume
	Count of Side		Sum of Closed Volume			
Naples Market Only	RE/MAX Sundance Realty II		2		2	\$755,000
	Baber Realty	3	1	\$525,000	4	\$733,750
	Menelee Realty	4		\$730,300	4	\$730,300
	Eister and Company	2	1	\$433,000	3	\$730,000
	International Realty Assoc LLC	1	1	\$350,000	2	\$700,000
	Coast of Naples Realty, LLC	1	1	\$91,000	2	\$691,000
	A Delta Realty of Naples Inc.	1	1	\$257,000	2	\$682,000
	Clyde C. Quinby Realty, Inc.		1		1	\$680,000
	RL Bailey Realty		2		2	\$677,000
	Anchor Realty of Naples		1		1	\$675,000
	Right Choice Realty, LLC	1	2	\$123,850	3	\$673,850
	TEC Realty	1	2	\$235,000	3	\$668,000
	Peter D. Scerbo	1	1	\$325,000	2	\$650,000
	A Plus Realty	1	1	\$325,000	2	\$650,000
	Excel Real Estate Services, Inc.		2		2	\$646,000
	Florida Realty Group	1	1	\$395,000	2	\$634,500
	In Florida Properties		1		1	\$625,000
	Naples Trust Real Estate Services		2		2	\$584,000
	Redfin Corporation		1		1	\$583,000
	DiFilippo Real Estate Group	2		\$583,000	2	\$583,000
	Addvantage Real Estate Service	1		\$575,000	1	\$575,000
	Harborview Realty Inc		1		1	\$565,000
	Royal Properties of Naples LLC	1		\$562,000	1	\$562,000
	The Florida Real Estate Store	1	1	\$205,000	2	\$555,000
	U S Prime Realty LLC	1	3	\$72,500	4	\$550,000
	iList LLC	2		\$545,000	2	\$545,000
	Kunkle Realty, LLC	1		\$535,000	1	\$535,000
	Poteet Properties, Inc.	1	1	\$265,000	2	\$530,000
	Abitare International		1		1	\$530,000
	Procacci Properties Inc	1	1	\$286,000	2	\$528,500
	Minker Properties		1		1	\$520,000
	EJ Realty & Financial Services	2	1	\$329,490	3	\$519,980
	MAKS Realty Inc	1	1	\$250,000	2	\$519,000
	Waters Edge Real Estate LLC	1	1	\$270,000	2	\$508,000
	A Codi Realty		1		1	\$505,000
	Florida Golf Realty LLC	1		\$502,780	1	\$502,780
	REVirtually LLC		2		2	\$495,000
	Naples Select Real Estate LLC		1		1	\$490,000
	N.A.I. Realty	1	1	\$240,000	2	\$490,000
	Florida Global RE Inc	1	1	\$345,000	2	\$485,000
	SWFL Real Estate Experts	1		\$485,000	1	\$485,000
	Stock Realty LLC		1		1	\$482,500
	Sentry Property Management Service, Inc.	2		\$475,000	2	\$475,000
	Benoit Properties Intl LLC	1	1	\$230,000	2	\$470,000
	Rossi Real Estate Inc	1		\$465,000	1	\$465,000
	Century 21 TriPower Realty		1		1	\$465,000
	Florida Real Estate Professionals	1		\$460,000	1	\$460,000

John R. Wood Properties
Company Ranking Reports
Market Rankings

	Data	Side					
		Count of Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
Naples Market Only	Cardinal Sales & Rentals,LLC		1		\$450,000	1	\$450,000
	First Service Realty-GMAC	1	1	\$225,000	\$225,000	2	\$450,000
	Floridas Realty LLC	1	1	\$225,000	\$225,000	2	\$450,000
	Summit Realty LLC	1	1	\$223,000	\$223,000	2	\$446,000
	Bayside Realty SWFL LLC	2	2	\$222,625	\$222,625	4	\$445,250
	Jo Carter & Associates, Inc.		1		\$445,000	1	\$445,000
	Canada and Associates	1		\$438,500		1	\$438,500
	IRC International Realty Corp		1		\$438,500	1	\$438,500
	Brand & Associates Inc.	1		\$430,000		1	\$430,000
	TMB Realty Inc	2		\$430,000		2	\$430,000
	Taylor Morrison Realty of Flor		1		\$424,000	1	\$424,000
	Paul Gerber Properties	1		\$420,156		1	\$420,156
	NextHome Advisors		2		\$413,500	2	\$413,500
	Gulf Coast Executive Realty		1		\$408,000	1	\$408,000
	Realty Corp. of Naples	1		\$400,000		1	\$400,000
	Ted Hofferber SRA, PA	1		\$399,900		1	\$399,900
	Kingdom Realty Services LLC	1	1	\$250,000	\$141,100	2	\$391,100
	Florida's Realty LLC	1		\$390,000		1	\$390,000
	Faust RealtyGroup	1	1	\$225,000	\$164,500	2	\$389,500
	Coffey Real Estate Services, Corp	1	1	\$134,000	\$255,000	2	\$389,000
	Neal Communities Realty, Inc		1		\$384,192	1	\$384,192
	Realty Group of Southwest Florida Inc.		1		\$383,410	1	\$383,410
	Tomberwolf Realty	1	1	\$190,000	\$190,000	2	\$380,000
	Costantini Realty Inc.	1		\$375,000		1	\$375,000
	Keller Williams Realty Fort Myers	2		\$355,500		2	\$355,500
	Golf Life Properties, LLC	1	1	\$173,000	\$173,000	2	\$346,000
	Phelps Realty Services	2		\$330,000		2	\$330,000
	LUX of Naples Corporation		1		\$329,000	1	\$329,000
	Porter Davis Real Estate		1		\$327,500	1	\$327,500
	Global Realty of Southwest Fla		1		\$327,000	1	\$327,000
	Self Realty Inc	1		\$326,000		1	\$326,000
	Alliance Realty Group		1		\$325,000	1	\$325,000
	Stewart Real Estate Company	1		\$320,000		1	\$320,000
	Elite Realty of SW FL	1		\$317,000		1	\$317,000
	America's Realty Corporation of SW FI		1		\$315,000	1	\$315,000
	Community Realty Associates	1		\$315,000		1	\$315,000
	Swept Away Realty, Inc.	1		\$307,000		1	\$307,000
	Naples Pro Realty	1		\$307,000		1	\$307,000
	Premier Florida Realty of SWFL		1		\$300,000	1	\$300,000
	Lou Rizk & Associates, Inc.		1		\$296,000	1	\$296,000
	Select Real Estate By Stephani	1		\$295,000		1	\$295,000
	Naples Real Estate Consultants	1		\$293,000		1	\$293,000
	Century 21 First Southern Trust		2		\$284,000	2	\$284,000
	Barclays Real Estate Group 1		1		\$280,250	1	\$280,250
	Alta Realty Group	1		\$280,000		1	\$280,000
	Barrington-Grey Realty LLC		1		\$272,000	1	\$272,000
	John Naumann & Associates		1		\$270,000	1	\$270,000

John R. Wood Properties
Company Ranking Reports
Market Rankings

	Data Side			
	Count of Side	Sum of Closed Volume	Total Count of Side	Total Sum of Closed Volume
Naples Market Only				
Napoli Realty Services, LLC	1	\$265,000	1	\$265,000
Five Star Realty of Charlotte	1	\$262,500	1	\$262,500
Results Real Estate Inc	1	\$261,000	1	\$261,000
Sunstream Realty, LLC	1	\$260,000	1	\$260,000
Kaye Realty Inc.	1	\$259,900	1	\$259,900
Miloff Aubuchon Rlty Grp, Inc.	1	\$250,000	1	\$250,000
Heritage Realty & Associates			1	\$250,000
Preview Naples Properties LLC			1	\$250,000
Paradise Lifestyles			1	\$250,000
Kevin Shelly Realty Inc			1	\$245,000
Starfish Realty, Inc.	1	\$245,000	1	\$245,000
Golden Realty & Management LLC	1	\$245,000	1	\$245,000
Miloff Aubuchon Realty Group			1	\$238,500
Mayhugh Realty, Inc.	1	\$237,500	1	\$237,500
Carney Realty & Associates Inc	1	\$235,000	1	\$235,000
Coldwell Banker Residential Re	1	\$196,000	2	\$234,000
B & B Realty			1	\$230,000
Miromar Realty LLC			1	\$229,000
Pollard & Hedrich Realty, Inc.			1	\$227,000
Listing Gate Inc			1	\$225,000
L A Estates Realty, Inc	1	\$225,000	1	\$225,000
New Horizons Real Estate Corp.	1	\$224,000	1	\$224,000
Seven Lakes Realty, Inc.			1	\$221,500
Keller Williams Peace River	1	\$220,850	1	\$220,850
Realty World-C Bagans 1st	1	\$217,500	1	\$217,500
Appraisal Research Corp. of Naples			1	\$217,500
Blue Beach Home,LLC	1	\$215,000	1	\$215,000
Klein and Associates Realty Inc.			1	\$210,000
SWFL Realty Group Corp			1	\$207,000
Rapallo Rite at Coconut Point			1	\$205,000
Riverside Realty Group, LLC	1	\$102,494	2	\$204,988
United Realty Consultants	1	\$204,000	1	\$204,000
Denny Grimes & Company, Inc.	1	\$200,000	1	\$200,000
Pfeifer Realty Group LLC			1	\$200,000
Florida Complete Realty			1	\$200,000
Hamro & Associates LLC			1	\$200,000
Estates Realty			1	\$198,000
Access Real Estate			1	\$195,000
Gulf Pointe Properties			1	\$195,000
Anchornight Realty, LLC	1	\$195,000	1	\$195,000
Priceless Realty, Inc.			1	\$195,000
Levitan Realty Group			1	\$195,000
Bristol Properties	1	\$188,000	1	\$188,000
Miles Realty Group			1	\$185,000
Framor Realty	1	\$86,000	2	\$180,349
ERA Flagship Real Estate	1	\$178,000	1	\$178,000
Weichert on the Gulf, Realtors			1	\$177,500

John R. Wood Properties
Company Ranking Reports
Market Rankings

	Data	Side		Total Count of Side	Total Sum of Closed Volume		
		Count of Side	Sum of Closed Volume				
Naples Market Only	REMAX Distinction Realty		1		\$175,000	1	\$175,000
	RFK Realty		1		\$170,000	1	\$170,000
	Parkline	1			\$170,000	1	\$170,000
	McWilliams Buckley & Associates, Inc.	1			\$168,000	1	\$168,000
	Standard Realty & Investments	1			\$168,000	1	\$168,000
	Xcellence Realty Group	1			\$168,000	1	\$168,000
	Bella Vita	1			\$167,900	1	\$167,900
	Beachwood Properties, Inc.	1			\$164,500	1	\$164,500
	Turn Key Residential, LLC	1			\$160,000	1	\$160,000
	Century 21 Selling Paradise	1			\$160,000	1	\$160,000
	Vista Key Real Estate, LLC		1		\$158,500	1	\$158,500
	Marc Joseph Realty	1			\$155,000	1	\$155,000
	Esquire Real Estate Services,	1			\$150,000	1	\$150,000
	New Century Realty Group		1		\$146,000	1	\$146,000
	Imperial Realty of Naples Inc.	1			\$140,000	1	\$140,000
	Pikus Realty PA		1		\$140,000	1	\$140,000
	RC Real State Services, Inc		1		\$134,000	1	\$134,000
	Palm Realty Group	1			\$130,000	1	\$130,000
	Southern Premier Realty Inc		1		\$121,000	1	\$121,000
	Paradise Realty of SW FL LLC		1		\$120,000	1	\$120,000
	Kalar Realty Services		1		\$117,500	1	\$117,500
	Anchor Real Estate		1		\$112,000	1	\$112,000
	Luxury & Beach Realty Inc	1			\$90,000	1	\$90,000
	Team1 Real Estate LLC		1		\$80,000	1	\$80,000
	Ricardo Realty LLC		1		\$64,050	1	\$64,050
	Spina Realty Company	1			\$55,000	1	\$55,000
Southern Heritage Real Estate	1			\$38,000	1	\$38,000	
Naples Market Only Total		1,942	1,942	\$1,154,503,362	\$1,154,503,362	3,884	\$2,309,006,724
Grand Total		2,561	2,561	\$1,425,151,616	\$1,425,151,616	5,122	\$2,850,303,232

John R. Wood Properties
Company Ranking Reports
Closed YTD by Geocode & Company

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN01 -	Barry DeNicola Realty, Inc.	\$8,600,000	2	0.30%
	Bay Pointe Properties	\$838,000	2	0.03%
	Berkshire Hathaway Florida	\$520,000	1	0.02%
	Century 21 Tri Power Realty	\$525,000	1	0.02%
	Coldwell Banker Residential Real Estate, Inc.	\$9,152,139	5	0.32%
	Domain Realty.com LLC	\$1,298,000	3	0.05%
	Downing Frye	\$3,375,000	4	0.12%
	Florida Home Realty Inc	\$185,000	1	0.01%
	Florida Realty & Co	\$225,000	1	0.01%
	John R Wood	\$1,480,000	2	0.05%
	Keller Williams Realty Fort Myers	\$2,800,000	1	0.10%
	Premier Sothebys Int. Realty	\$450,000	1	0.02%
	Premiere Plus Realty Co.	\$450,000	1	0.02%
	RE/MAX Realty Group	\$525,000	1	0.02%
	Realhome Services and Solution	\$1,099,639	1	0.04%
	Royal Shell Real Estate, Inc.	\$972,500	3	0.03%
	Sterling Property Servs Realty	\$295,000	1	0.01%
	Steven C. Moller, Broker	\$185,000	1	0.01%
	Sun Cap Gateway Realty	\$620,000	1	0.02%
	Sun Realty USA, Inc	\$1,375,000	1	0.05%
BN01 -		\$34,970,278	34	1.23%
BN02 -	A Codi Realty	\$1,682,500	4	0.06%
	Berkshire Hathaway Florida	\$1,390,000	6	0.05%
	Coldwell Banker Residential Real Estate, Inc.	\$2,000,500	6	0.07%
	Domain Realty.com LLC	\$239,450	2	0.01%
	Downing Frye	\$2,092,000	5	0.07%
	Exclusive Properties of Southwest Florida	\$597,000	1	0.02%
	Grice Realty Inc	\$570,000	2	0.02%
	Gulf Breeze Real Estate, LLC	\$597,000	1	0.02%
	Keller Williams Elite Realty	\$274,900	1	0.01%
	Keller Williams Realty Fort Myers	\$200,000	1	0.01%
	MVP Realty Associates	\$1,662,400	4	0.06%
	Phelps Realty Services	\$187,500	1	0.01%
	Pollard & Hedrich Realty, Inc.	\$120,450	1	0.00%
	Premier Sothebys Int. Realty	\$415,000	1	0.01%
	Premiere Plus Realty Co.	\$119,000	1	0.00%
	RE/MAX Realty Team	\$230,000	1	0.01%
	RL Nardi & Associates Inc	\$415,000	1	0.01%
	RYW Properties	\$218,500	1	0.01%
	Sun Realty USA, Inc	\$218,500	1	0.01%
	VIP Realty Group	\$200,000	1	0.01%

John R. Wood Properties
Company Ranking Reports
Closed YTD by Geocode & Company

		Data		
Geo Area	Historical NA-BN-ES Offices Company	Total Closed Volume	Closed Units	% of Volume
BN02 -		\$13,429,700	42	0.47%
BN04 -	Berkshire Hathaway Florida	\$900,000	1	0.03%
	Domain Realty.com LLC	\$763,000	2	0.03%
	Downing Frye	\$2,517,500	6	0.09%
	Engel & Voelkers Bonita-Estero	\$1,300,000	1	0.05%
	Equity Realty	\$450,000	1	0.02%
	Flordas Realty Specialists	\$2,860,000	2	0.10%
	John R Wood	\$34,064,400	34	1.20%
	Keller Williams Elite Realty	\$625,000	1	0.02%
	Premier Sothebys Int. Realty	\$2,299,000	4	0.08%
	Pro Gulf Properties LLC	\$867,500	1	0.03%
	RE/MAX Affinity Plus	\$825,000	1	0.03%
	RE/MAX Distinction Realty	\$900,000	1	0.03%
	Ronto Realty	\$355,000	1	0.01%
	Royal Shell Real Estate, Inc.	\$17,650,300	21	0.62%
	Stock Realty, LLC	\$5,180,046	2	0.18%
	WEICHERT, REALTORSr On The Gulf	\$625,000	1	0.02%
BN04 -		\$72,181,746	80	2.53%
BN05 -	Amerivest Realty	\$370,000	1	0.01%
	Barclays Real Estate Group 1	\$150,000	1	0.01%
	Bay Pointe Properties	\$122,250	1	0.00%
	Berkshire Hathaway Florida	\$2,577,500	5	0.09%
	Coldwell Banker Residential Real Estate, Inc.	\$3,204,000	7	0.11%
	Domain Realty.com LLC	\$3,770,000	3	0.13%
	Downing Frye	\$8,514,500	14	0.30%
	Elite Realty of SW FL	\$835,000	2	0.03%
	Emerald Realty of SW FL LLC	\$1,200,000	1	0.04%
	Engel & Voelkers	\$3,705,000	3	0.13%
	Engel & Voelkers Bonita-Estero	\$395,000	3	0.01%
	Fischer Realty Int LLC	\$375,000	1	0.01%
	Florida Home Realty Inc	\$891,000	1	0.03%
	Florida Home Realty of Collier County, Inc.	\$262,500	1	0.01%
	John R Wood	\$10,731,750	18	0.38%
	Keating Associates LLC	\$1,335,000	2	0.05%
	Keller Williams Elite Realty	\$18,223,000	15	0.64%
	Lahaina Realty	\$262,500	1	0.01%
	MVP Realty Associates	\$146,000	1	0.01%
	Non MLS	\$339,500	1	0.01%
	Premier Sothebys Int. Realty	\$3,046,500	5	0.11%
	Premiere Plus Realty Co.	\$1,739,500	3	0.06%
	RE/MAX Affinity Mercato	\$150,000	1	0.01%

John R. Wood Properties
Company Ranking Reports
Closed YTD by Geocode & Company

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN05 -	Royal Shell Real Estate, Inc.	\$2,632,500	5	0.09%
	Sheridan Real Estate	\$339,500	1	0.01%
	Sunshine Realty of SW FL Inc	\$820,000	1	0.03%
	WCI Realty Inc	\$4,394,240	6	0.15%
BN05 -		\$70,531,740	104	2.47%
BN06 -	4 Seasons Realty LLC	\$120,000	1	0.00%
	Absolute Equity Realty Group	\$299,000	1	0.01%
	Alliance Realty Group	\$368,000	1	0.01%
	Barclays Real Estate Group	\$382,500	1	0.01%
	Berkshire Hathaway Florida	\$439,145	2	0.02%
	Carrington Real Estate Service	\$127,500	1	0.00%
	Century 21 Sunbelt Realty Inc	\$131,125	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$131,125	1	0.00%
	Domain Realty.com LLC	\$1,785,900	7	0.06%
	Downing Frye	\$365,000	2	0.01%
	DR Horton Realty SWFL Inc.	\$2,511,634	8	0.09%
	Florida Home Realty of Collier County, Inc.	\$840,000	2	0.03%
	John R Wood	\$1,527,500	6	0.05%
	Keating Associates LLC	\$445,000	1	0.02%
	Keller Williams Elite Realty	\$1,965,500	7	0.07%
	Kevin Shelly Realty Inc	\$465,500	2	0.02%
	Key Real Estate	\$463,749	2	0.02%
	MAKS Realty Inc	\$277,000	1	0.01%
	MVP Realty Associates	\$1,449,660	4	0.05%
	Naples Realty Services	\$362,500	2	0.01%
	Premier Sothebys Int. Realty	\$300,000	1	0.01%
	Premiere Plus Realty Co.	\$1,102,000	3	0.04%
	RE/MAX Affinity Plus	\$215,000	1	0.01%
	RE/MAX Realty Group	\$370,000	1	0.01%
	Realhome Services and Solution	\$235,000	1	0.01%
	Realty World Florida	\$237,500	1	0.01%
	Royal Shell Real Estate, Inc.	\$228,000	1	0.01%
	Ruby Realty & Referral Company	\$445,800	2	0.02%
	Sand Castle Realty Group, Inc	\$479,420	1	0.02%
	Shore Line Realty & Associates	\$490,000	1	0.02%
	Spina Realty Company	\$400,000	1	0.01%
	Sun Realty USA, Inc	\$490,000	1	0.02%
	Sun Village Realty LLC	\$159,000	1	0.01%
	Sunlit Realty, LLC	\$267,660	1	0.01%
TSD Realty	\$215,000	1	0.01%	
U S Prime Realty LLC	\$235,000	1	0.01%	

John R. Wood Properties
Company Ranking Reports
Closed YTD by Geocode & Company

		Data		
Geo Area	Historical NA-BN-ES Offices Company	Total Closed Volume	Closed Units	% of Volume
BN06 -	VIP Realty Group	\$266,500	1	0.01%
	Weichert on the Gulf, Realtors	\$129,900	1	0.00%
BN06 -		\$20,723,118	74	0.73%
BN07 -	America's Realty Corporation of SW FI	\$223,500	1	0.01%
	Baber Realty	\$170,000	1	0.01%
	Bay Pointe Properties	\$162,274	1	0.01%
	CL Properties	\$159,900	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$223,500	1	0.01%
	Domain Realty.com LLC	\$660,000	4	0.02%
	Downing Frye	\$1,883,000	7	0.07%
	Escape Realty Services, LLC	\$108,900	1	0.00%
	John R Wood	\$2,093,000	6	0.07%
	Keller Williams Elite Realty	\$140,000	1	0.00%
	McQuaid and Company LLC	\$159,900	1	0.01%
	MVP Realty Associates	\$427,000	2	0.01%
	Naples Luxury Real Estate Group	\$140,000	1	0.00%
	Naples Realty Services	\$108,900	1	0.00%
	Naples TBI Realty LLC	\$1,105,000	2	0.04%
	Premiere Plus Realty Co.	\$1,046,000	6	0.04%
	RE/MAX Realty Group	\$417,500	1	0.01%
	RE/MAX Realty Team	\$165,000	1	0.01%
	Real Estate Direct	\$390,000	2	0.01%
	Real Pro Realtors	\$193,000	1	0.01%
	Realhome Services and Solution	\$162,274	1	0.01%
	Royal Shell Real Estate, Inc.	\$940,000	5	0.03%
	Sand Castle Realty Group, Inc	\$882,500	2	0.03%
	Sandcastle Properties&Rlty LLC	\$240,000	2	0.01%
	Sun Realty USA, Inc	\$614,000	4	0.02%
	Sunny Realty	\$140,000	1	0.00%
	Wave Realty	\$172,000	1	0.01%
BN07 -		\$13,127,148	58	0.46%
BN08 -	Anchor Realty of Naples	\$230,000	1	0.01%
	Barclays Real Estate Group 1	\$149,900	1	0.01%
	Carrington Real Estate Service	\$928,900	5	0.03%
	Century 21 Sunbelt Realty, Inc	\$1,397,500	3	0.05%
	Century 21 TriPower Realty	\$536,000	1	0.02%
	Coldwell Banker Residential Real Estate, Inc.	\$710,900	4	0.02%
	Domain Realty.com LLC	\$265,000	1	0.01%
	Downing Frye	\$1,705,400	6	0.06%
	Fidelity Florida Realty Corp	\$245,000	1	0.01%
	Florida Home Realty Inc	\$138,000	1	0.00%

John R. Wood Properties
Company Ranking Reports
Closed YTD by Geocode & Company

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN08 -	Florida Home Realty of Collier County, Inc.	\$220,000	1	0.01%
	John R Wood	\$339,000	1	0.01%
	Kevin Shelly Realty Inc	\$393,500	2	0.01%
	Lahaina Realty	\$327,000	2	0.01%
	List In MLS Realty, LLC	\$536,000	1	0.02%
	MVP Realty Associates	\$245,000	1	0.01%
	Naples Pro Realty	\$149,900	1	0.01%
	Poteet Properties, Inc.	\$315,000	1	0.01%
	Premier Realty Homes	\$254,900	1	0.01%
	Premiere Plus Realty Co.	\$595,000	1	0.02%
	Prodigy Properties	\$339,000	1	0.01%
	RFK Realty	\$565,000	1	0.02%
	Royal Shell Real Estate, Inc.	\$213,000	1	0.01%
	Starlink Realty Inc	\$230,000	1	0.01%
	Sun Realty USA, Inc	\$712,500	2	0.02%
The Monterosso REO Team	\$131,000	2	0.00%	
BN08 -		\$11,872,400	44	0.42%
BN09 -	A Codi Realty	\$552,000	2	0.02%
	Amerivest Realty	\$487,500	1	0.02%
	Berkshire Hathaway Florida	\$775,000	2	0.03%
	Century 21 TriPower Realty	\$250,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$450,000	1	0.02%
	Domain Realty.com LLC	\$290,000	1	0.01%
	Downing Frye	\$290,000	1	0.01%
	Engel & Voelkers	\$450,000	1	0.02%
	John R Wood	\$1,255,557	3	0.04%
	Keller Williams Elite Realty	\$1,522,052	4	0.05%
	Naples Realty Services	\$400,000	1	0.01%
	Naples TBI Realty LLC	\$1,234,995	2	0.04%
	Premier Sothebys Int. Realty	\$1,040,000	3	0.04%
	Premiere Plus Realty Co.	\$1,365,500	4	0.05%
	Royal Shell Real Estate, Inc.	\$2,027,500	5	0.07%
BN09 -		\$12,390,104	32	0.43%
BN10 -	A Plus Realty	\$195,000	1	0.01%
	Amerivest Realty	\$55,000	1	0.00%
	Century 21 Sunbelt Realty, Inc	\$225,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$225,000	1	0.01%
	Daane Properties Inc	\$210,000	1	0.01%
	Domain Realty.com LLC	\$774,000	3	0.03%
	Downing Frye	\$1,058,448	4	0.04%
	DR Horton Realty SWFL Inc.	\$2,761,837	7	0.10%

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Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN10 -	Florida Local Real Estate LLC	\$165,000	1	0.01%
	Florida Realty Group	\$199,900	1	0.01%
	John R Wood	\$626,000	3	0.02%
	Keller Williams Elite Realty	\$1,078,000	4	0.04%
	Keller Williams Realty Naples	\$236,000	1	0.01%
	Lehigh Prof., Realty Serv.,Inc	\$225,000	1	0.01%
	Maxim LLC	\$194,900	1	0.01%
	MVP Realty Associates	\$199,900	1	0.01%
	Naples Luxury Real Estate Group	\$165,000	1	0.01%
	Non MLS	\$55,000	1	0.00%
	Platinum Properties of Naples Inc	\$180,000	1	0.01%
	Premiere Plus Realty Co.	\$387,648	1	0.01%
	Real Living Cypress Realty	\$225,000	1	0.01%
	Realty World Florida	\$239,900	1	0.01%
	RL Nardi & Associates Inc	\$180,000	1	0.01%
	Royal Shell Real Estate, Inc.	\$320,000	1	0.01%
	Steven C. Moller, Broker	\$195,000	1	0.01%
	Sun Realty USA, Inc	\$766,917	2	0.03%
	Vineyards Properties Inc	\$320,000	1	0.01%
	VIP Realty Group	\$395,264	1	0.01%
Weichert on the Gulf, Realtors	\$426,780	1	0.01%	
BN10 -		\$12,285,494	46	0.43%
BN11 -	Downing Frye	\$1,716,000	5	0.06%
	DR Horton Realty SWFL Inc.	\$772,952	3	0.03%
	Florida Home Realty Inc	\$255,639	1	0.01%
	Golf Life Properties, LLC	\$300,000	1	0.01%
	Gulf Coast International Prop	\$1,780,000	1	0.06%
	John R Wood	\$5,576,400	5	0.20%
	Kim Levitan Realty	\$1,580,000	4	0.06%
	Luxury & Beach Realty Inc	\$1,780,000	1	0.06%
	Mediterra Realty	\$8,961,195	3	0.31%
	MVP Realty Associates	\$262,409	1	0.01%
	Naples Realty Services	\$1,155,000	4	0.04%
	Premier Sothebys Int. Realty	\$747,500	2	0.03%
	Premiere Plus Realty Co.	\$3,653,900	11	0.13%
	Raso Realty Inc	\$515,000	1	0.02%
	Royal Shell Real Estate, Inc.	\$380,000	1	0.01%
	Verona Realty	\$2,970,179	2	0.10%
	Wave Realty	\$164,000	1	0.01%
	William Raveis-Florida LLC	\$240,000	1	0.01%

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		Data		
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BN11 -				
South of		\$32,810,174	48	1.15%
BN12 -	All Florida Property Group Inc	\$422,500	1	0.01%
	Alliance Realty Group	\$240,255	1	0.01%
	Amerivest Realty	\$235,000	1	0.01%
	Barclays Real Estate Group	\$249,000	1	0.01%
	Bay Pointe Properties	\$118,000	1	0.00%
	Berkshire Hathaway Florida	\$3,314,900	9	0.12%
	Coldwell Banker Residential Re	\$413,500	2	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$381,900	2	0.01%
	Denny Grimes & Company, Inc.	\$115,000	1	0.00%
	Domain Realty.com LLC	\$977,900	4	0.03%
	Downing Frye	\$2,176,149	7	0.08%
	DR Horton Realty SWFL Inc.	\$734,744	3	0.03%
	Engel & Voelkers Bonita-Estero	\$1,050,000	1	0.04%
	Equity Realty	\$433,000	1	0.02%
	Florida Home Realty of Collier County, Inc.	\$279,000	1	0.01%
	Florida Real Estate Services, Inc.	\$241,000	1	0.01%
	Gulf Breeze Real Estate, LLC	\$437,000	1	0.02%
	Homes & Land Brokers, Inc.	\$885,298	3	0.03%
	Hovland Homes Inc	\$373,000	1	0.01%
	Hunters Ridge Realty Co.	\$855,000	3	0.03%
	In Florida Properties	\$241,500	1	0.01%
	John R Wood	\$10,650,099	26	0.37%
	Keller Williams Elite Realty	\$2,347,000	6	0.08%
	Keller Williams Realty Naples	\$611,298	2	0.02%
	Key Real Estate	\$839,000	1	0.03%
	Lennar Realty Inc	\$3,376,995	9	0.12%
	L'Excellence Realty Group Inc.	\$347,239	1	0.01%
	McQuaid and Company LLC	\$725,000	2	0.03%
	MVP Realty Associates	\$2,131,900	6	0.07%
	Naples Florida Luxury Realty	\$260,000	1	0.01%
	Naples Friends & Family Realty	\$699,000	1	0.02%
	Naples Realty Services	\$425,000	1	0.01%
	Patagonia Realty	\$255,900	1	0.01%
	Paul Gerber Properties	\$294,900	1	0.01%
	Phelps Realty Services	\$145,500	1	0.01%
	POM Property Management	\$241,500	1	0.01%
	Premier Realty Homes	\$1,474,000	2	0.05%
	Premier Sothebys Int. Realty	\$2,616,900	9	0.09%
	Premiere Plus Realty Co.	\$3,424,800	10	0.12%

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Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN12 -	RE/MAX Distinction Realty	\$186,000	1	0.01%
	Realty Group of Southwest Florida Inc.	\$255,900	1	0.01%
	Right Choice Realty, LLC	\$230,000	1	0.01%
	RL Nardi & Associates Inc	\$1,829,800	3	0.06%
	Royal Shell Real Estate, Inc.	\$1,580,579	6	0.06%
	Simply Think Florida Realty	\$280,500	2	0.01%
	Sun Realty USA, Inc	\$975,000	1	0.03%
	Sunstream Realty, LLC	\$260,000	1	0.01%
	Waterfront Realty Group Inc	\$340,000	1	0.01%
	Wave Realty	\$280,000	1	0.01%
	WEICHERT, REALTORSr On The Gulf	\$298,500	1	0.01%
BN12 -		\$51,555,956	146	1.81%
ES01 -	Bella Real Estate LLC	\$235,000	1	0.01%
	Berkshire Hathaway Florida	\$1,997,000	4	0.07%
	Coldwell Banker Residential Re	\$255,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$569,400	3	0.02%
	Denny Grimes & Company, Inc.	\$350,000	1	0.01%
	Domain Realty.com LLC	\$2,668,000	8	0.09%
	Downing Frye	\$3,469,000	11	0.12%
	Elite Realty of SW FL	\$451,000	1	0.02%
	Engel & Voelkers Bonita-Estero	\$240,000	1	0.01%
	Esquire Real Estate Services,	\$210,000	1	0.01%
	Florida Complete Realty	\$270,000	1	0.01%
	Florida Home Realty of Collier County, Inc.	\$292,250	2	0.01%
	Focus Real Estate	\$3,245,000	4	0.11%
	Fort Myers Beach Realty	\$230,000	1	0.01%
	Homes & Land Brokers, Inc.	\$227,500	1	0.01%
	Igoe Realty	\$420,000	2	0.01%
	J Meier Real Estate	\$370,000	1	0.01%
	John R Wood	\$3,252,500	8	0.11%
	K Burton and Associates	\$152,250	1	0.01%
	Keller Williams Elite Realty	\$868,400	4	0.03%
	Mayr & Company Realty	\$2,015,000	2	0.07%
	Miloff Aubuchon Rlty Grp, Inc.	\$370,000	1	0.01%
	MVP Realty Associates	\$604,800	3	0.02%
	Naples Property Shop	\$350,000	1	0.01%
	Naples Realty Services	\$350,000	1	0.01%
	No Nonsense Real Estate PA	\$452,784	1	0.02%
	Phelps Realty Services	\$235,000	1	0.01%
	Premiere Plus Realty Co.	\$937,900	5	0.03%
	RE/MAX Affinity Mercato	\$224,000	1	0.01%

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Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
ES01 -	RE/MAX Distinction Realty	\$2,060,000	9	0.07%
	RE/MAX Realty Group	\$491,000	2	0.02%
	Re/Max Realty Partners	\$299,900	1	0.01%
	Realhome Services and Solution	\$452,784	1	0.02%
	Realty Executives Signature	\$235,000	1	0.01%
	Realty World Florida	\$8,760,800	17	0.31%
	RL Nardi & Associates Inc	\$498,000	2	0.02%
	RockStar Realty LLC	\$716,000	2	0.03%
	Royal Shell Real Estate, Inc.	\$6,892,000	17	0.24%
	Sand Castle Realty Group, Inc	\$318,000	1	0.01%
	Starlink Realty Inc	\$210,000	1	0.01%
	WBG SW Florida, Inc.	\$235,000	1	0.01%
	West Bay Realty Inc.	\$1,575,000	2	0.06%
	ES01 -		\$48,055,268	130
ES02 -		\$796,000	3	0.03%
	Allison James Estates and Home	\$357,000	1	0.01%
	Barclays Real Estate Group	\$1,012,500	2	0.04%
	Baybeach Realty	\$196,000	1	0.01%
	Berkshire Hathaway Florida	\$1,412,129	4	0.05%
	Big Brown Realty	\$285,000	1	0.01%
	Boca Executives	\$309,000	1	0.01%
	C.J. Realty of SW FL, Inc.	\$295,000	1	0.01%
	Carrington Real Estate Service	\$390,000	1	0.01%
	Century 21 Selling Paradise	\$190,000	1	0.01%
	Century 21 Sunbelt Realty, Inc	\$324,900	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$975,500	4	0.03%
	Crimaldi and Associates, LLC	\$203,000	1	0.01%
	Domain Realty.com LLC	\$2,243,822	7	0.08%
	Downing Frye	\$3,074,054	10	0.11%
	Elite Realty of SW FL	\$755,000	2	0.03%
	Engel & Voelkers	\$205,000	1	0.01%
	Engel & Voelkers Bonita-Estero	\$1,113,000	3	0.04%
	Eventide Realty Services LLC	\$285,000	1	0.01%
	Florida Complete Realty	\$202,000	1	0.01%
	GreenLeaf Homes	\$834,000	2	0.03%
	Gulf Breeze Real Estate, LLC	\$480,000	1	0.02%
	John R Wood	\$1,174,000	3	0.04%
	Jones & Company Realty	\$402,707	1	0.01%
	Keller Williams Elite Realty	\$3,611,500	12	0.13%
	Keller Williams Realty Fort Myers	\$230,000	1	0.01%
	Key Real Estate	\$1,445,000	3	0.05%

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ES02 -	Lee Collier Realty Group Inc	\$250,000	1	0.01%
	Maxim LLC	\$202,000	1	0.01%
	MVP Realty Associates	\$240,000	1	0.01%
	My Realty Story	\$387,900	2	0.01%
	Naples Luxury Real Estate Group	\$695,000	1	0.02%
	Neal Communities Realty, Inc.	\$3,924,983	9	0.14%
	NextHome Advisors	\$192,000	1	0.01%
	Paradise Coast Property Team	\$270,000	1	0.01%
	Premier Sothebys Int. Realty	\$310,000	1	0.01%
	Premiere Plus Realty Co.	\$1,117,900	3	0.04%
	Procacci Properties Inc	\$675,000	1	0.02%
	RE/MAX Distinction Realty	\$1,330,800	5	0.05%
	RE/MAX Realty Group	\$903,000	3	0.03%
	RE/MAX Realty Select	\$715,000	1	0.03%
	Real Living Cypress Realty	\$429,900	2	0.02%
	Realty Group of Southwest Florida Inc.	\$256,000	1	0.01%
	Realty World Florida	\$1,222,500	4	0.04%
	Right Choice Realty, LLC	\$715,000	1	0.03%
	Rossman Realty Group Inc	\$205,000	1	0.01%
	Royal Shell Real Estate, Inc.	\$3,267,129	9	0.11%
	Sellstate Achievers Realty Network	\$587,000	2	0.02%
	Sellstate Priority Realty	\$205,000	1	0.01%
	Sun Realty USA, Inc	\$200,000	1	0.01%
	Vanderbilt Realty LLC	\$183,000	1	0.01%
West Bay Realty Inc.	\$492,000	1	0.02%	
Win Realty, LLC	\$183,000	1	0.01%	
ES02 -		\$41,960,224	126	1.47%
ES03 -		\$162,000	1	0.01%
	Allison James Estates and Home	\$267,750	1	0.01%
	Amerivest Realty	\$414,960	1	0.01%
	Barclays Real Estate Group 1	\$325,500	1	0.01%
	Berkshire Hathaway Florida	\$1,798,260	4	0.06%
	Builders Services, Inc.	\$1,353,220	3	0.05%
	Century 21 Gold Star Realty	\$160,000	1	0.01%
	Century 21 Sunbelt Realty Inc	\$462,400	2	0.02%
	Century 21 Sunbelt Realty, Inc	\$265,000	1	0.01%
	Century 21 TriPower Realty	\$240,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$287,500	1	0.01%
	Domain Realty.com LLC	\$5,589,900	16	0.20%
	Downing Frye	\$969,000	4	0.03%
	Elite Realty of SW FL	\$2,267,000	6	0.08%

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ES03 -	Engel & Voelkers Bonita-Estero	\$1,494,500	5	0.05%
	Equity Realty	\$205,000	1	0.01%
	Florida Homes Realty of Collier	\$220,000	1	0.01%
	Florida Realty Group	\$592,500	2	0.02%
	Florida Westshore Realty Inc	\$260,000	1	0.01%
	Help-U-Sell Reed & Associates	\$505,000	1	0.02%
	John R Wood	\$1,292,900	5	0.05%
	Keller Williams Elite Realty	\$9,356,659	28	0.33%
	Keller Williams Realty Fort Myers	\$177,000	1	0.01%
	Kevin Shelly Realty Inc	\$452,000	1	0.02%
	Key Real Estate	\$395,000	1	0.01%
	Maxim LLC	\$360,000	1	0.01%
	McQuaid & Company LLC	\$355,000	1	0.01%
	McWilliams Buckley & Associates, Inc.	\$378,000	1	0.01%
	Miloff Aubuchon Realty Group	\$180,000	1	0.01%
	MVP Realty Associates	\$3,158,000	10	0.11%
	Nautical Realty Group Inc	\$185,000	1	0.01%
	Non MLS	\$450,000	1	0.02%
	Paradise Coast Property Team	\$630,000	2	0.02%
	Phelps Realty Services	\$765,100	3	0.03%
	Premier Sothebys Int. Realty	\$753,000	2	0.03%
	Premiere Plus Realty Co.	\$969,000	3	0.03%
	Priceless Realty, Inc.	\$275,000	1	0.01%
	RE/MAX Affinity Mercato	\$420,000	1	0.01%
	RE/MAX Realty Group	\$561,500	2	0.02%
	Re/Max Realty Partners	\$395,000	2	0.01%
	RE/MAX Realty Team	\$275,000	1	0.01%
	Realhome Services and Solution	\$426,659	1	0.01%
	Realty Group of Southwest Florida Inc.	\$292,000	1	0.01%
	Realty World Florida	\$3,438,750	11	0.12%
	RL Nardi & Associates Inc	\$670,000	2	0.02%
	Royal Shell Real Estate, Inc.	\$2,014,000	5	0.07%
	Select Real Estate By Stephani	\$293,500	1	0.01%
	Sellstate Achievers Realty Network	\$240,000	1	0.01%
	South Bay Realty	\$150,000	1	0.01%
	Southwest Coast Realty, Inc.	\$150,000	1	0.01%
	Starlink Realty Inc	\$324,500	1	0.01%
	Sun Realty USA, Inc	\$655,000	2	0.02%
	WEICHERT, REALTORSr On The Gulf	\$467,000	2	0.02%
	White Sands Realty, LLC	\$570,000	1	0.02%
Your Naples Realty LLC	\$452,000	1	0.02%	

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		Data		
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ES03 -		\$49,766,058	154	1.75%
ES04 -		\$299,000	1	0.01%
	Bay Pointe Properties	\$195,000	1	0.01%
	Berkshire Hathaway Florida	\$2,180,000	4	0.08%
	Coldwell Banker Residential Real Estate, Inc.	\$268,000	1	0.01%
	Domain Realty.com LLC	\$1,490,000	6	0.05%
	Downing Frye	\$7,806,000	16	0.27%
	Eister and Company	\$334,000	1	0.01%
	Elite Realty of SW FL	\$715,000	2	0.03%
	Engel & Voelkers Bonita-Estero	\$975,000	1	0.03%
	Florida Home Realty of Collier County, Inc.	\$415,000	1	0.01%
	John R Wood	\$7,772,150	15	0.27%
	K Burton and Associates	\$376,500	1	0.01%
	Keating Associates LLC	\$228,000	1	0.01%
	Keller Williams Elite Realty	\$14,535,400	31	0.51%
	List In MLS Realty, LLC	\$325,000	1	0.01%
	Luxury & Beach Realty Inc	\$919,000	2	0.03%
	Premier Realty Concepts, Inc.	\$219,000	1	0.01%
	Premier Sothebys Int. Realty	\$2,387,000	6	0.08%
	Premiere Plus Realty Co.	\$4,075,000	3	0.14%
	Rapallo Rite at Coconut Point	\$638,000	2	0.02%
	RE/MAX Distinction Realty	\$446,000	1	0.02%
	RE/MAX Realty Group	\$786,650	3	0.03%
	Realty World Florida	\$3,581,500	6	0.13%
	Right Choice Realty, LLC	\$268,000	1	0.01%
	Royal Shell Real Estate, Inc.	\$2,120,000	6	0.07%
	Sun Coast Global, Inc.	\$539,000	1	0.02%
	Sun Realty USA, Inc	\$180,000	1	0.01%
	SWFL Real Estate Experts	\$245,000	1	0.01%
	Taylor Woodrow Realty-SW, LLC	\$1,052,000	2	0.04%
	WEICHERT, REALTORSr On The Gulf	\$266,900	1	0.01%
ES04 -		\$55,637,100	120	1.95%
NA01 -	A Codi Realty	\$505,000	1	0.02%
	A Delta Realty of Naples Inc.	\$257,000	1	0.01%
	Allison James Estates and Home	\$968,100	2	0.03%
	Amerivest Realty	\$4,144,000	4	0.15%
	Audubon Properties Inc	\$4,175,000	5	0.15%
	Barefoot Beach Properties	\$4,100,000	4	0.14%
	Bay Forest Real Estate Services, Inc.	\$1,405,000	4	0.05%
	Coldwell Banker Residential Real Estate, Inc.	\$5,814,500	8	0.20%
	Downing Frye	\$17,477,500	22	0.61%

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NA01 -	Equity Realty	\$1,884,000	2	0.07%
	Five Star Realty of Charlotte	\$262,500	1	0.01%
	Gulf Breeze Real Estate, LLC	\$675,000	1	0.02%
	Hovland, Inc.	\$867,500	3	0.03%
	John R Wood	\$9,657,400	11	0.34%
	Keller Williams Elite Realty	\$2,888,000	5	0.10%
	Keller Williams Realty Fort Myers	\$221,500	1	0.01%
	L.H. Fleming & Company, Real Estate	\$1,610,200	3	0.06%
	Mark S. Bodnar	\$1,425,000	1	0.05%
	Naples Florida Luxury Realty	\$800,000	1	0.03%
	Phase III Real Estate Services	\$1,430,000	1	0.05%
	Premier Sothebys Int. Realty	\$11,076,500	14	0.39%
	Premiere Plus Realty Co.	\$5,883,900	14	0.21%
	RE/MAX Realty Select	\$1,718,000	2	0.06%
	RL Nardi & Associates Inc	\$245,000	1	0.01%
	Royal Shell Real Estate, Inc.	\$2,895,000	3	0.10%
	Sand Castle Realty Group, Inc	\$337,500	1	0.01%
	Seven Lakes Realty, Inc.	\$221,500	1	0.01%
	South Bay Realty	\$1,151,500	3	0.04%
	Southwest Properties Group	\$2,629,000	3	0.09%
Starfish Realty, Inc.	\$245,000	1	0.01%	
Sun Realty USA, Inc	\$250,000	1	0.01%	
Tower Trace Realty LLC	\$6,538,000	16	0.23%	
VIP Realty Group	\$263,000	1	0.01%	
NA01 -		\$94,021,100	142	3.30%
NA02 -	Boca Executives	\$680,000	1	0.02%
	Coldwell Banker Residential Real Estate, Inc.	\$925,000	1	0.03%
	Downing Frye	\$11,670,000	5	0.41%
	Fischer Realty Int LLC	\$680,000	1	0.02%
	Jack K. Thomas Inc	\$2,450,000	1	0.09%
	John R Wood	\$13,295,000	9	0.47%
	Keating Associates LLC	\$640,000	1	0.02%
	Mari Vesce REALTORS, Inc	\$2,913,000	4	0.10%
	Maxim LLC	\$450,000	1	0.02%
	MVP Realty Associates	\$380,000	1	0.01%
	Platinum Properties of Naples Inc	\$700,000	1	0.02%
	Premier Sothebys Int. Realty	\$6,463,000	5	0.23%
	Premiere Plus Realty Co.	\$10,546,000	5	0.37%
	RE/MAX Distinction Realty	\$3,950,000	1	0.14%
	Rossi Real Estate Inc	\$465,000	1	0.02%
	Royal Shell Real Estate, Inc.	\$2,200,000	1	0.08%

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NA02 -	South Bay Realty	\$8,765,200	13	0.31%
	Sun Realty USA, Inc	\$495,000	1	0.02%
	ToastyinNaples.com Realty	\$2,450,000	1	0.09%
	Wagner Agency LLC	\$540,000	1	0.02%
	White Sands Realty, LLC	\$3,950,000	1	0.14%
NA02 -		\$74,607,200	56	2.62%
NA03 -		\$687,141	1	0.02%
	Amerivest Realty	\$840,000	2	0.03%
	Berkshire Hathaway Florida	\$325,000	1	0.01%
	Burge Realty Group Inc	\$670,000	2	0.02%
	Canada and Associates	\$438,500	1	0.02%
	Coldwell Banker Residential Real Estate, Inc.	\$575,000	1	0.02%
	COLLIER COUNTY REALTY CORP	\$397,500	1	0.01%
	Costantini Realty Inc.	\$375,000	1	0.01%
	Downing Frye	\$3,691,802	10	0.13%
	Eister and Company	\$594,000	2	0.02%
	Equity Realty	\$860,000	2	0.03%
	Florida Home Realty of Collier County, Inc.	\$525,000	1	0.02%
	Global Realty of Southwest Fla	\$327,000	1	0.01%
	Gulf Breeze Real Estate, LLC	\$980,000	4	0.03%
	IRC International Realty Corp	\$438,500	1	0.02%
	John R Wood	\$3,590,000	10	0.13%
	Keller Williams Realty Naples	\$585,000	2	0.02%
	Naples Realty Services	\$1,498,000	2	0.05%
	Platinum Properties of Naples Inc	\$500,000	1	0.02%
	POM Property Management	\$265,000	1	0.01%
	Premier Sothebys Int. Realty	\$1,723,141	4	0.06%
	Premiere Plus Realty Co.	\$972,500	2	0.03%
	Prime Location Brokers LLC	\$435,000	1	0.02%
	Real Estate Broker Direct	\$265,000	1	0.01%
	RL Nardi & Associates Inc	\$285,000	1	0.01%
	Sand Castle Realty Group, Inc	\$435,000	1	0.02%
	Simply Think Florida Realty	\$560,000	2	0.02%
	Sun Realty USA, Inc	\$843,000	2	0.03%
	The Florida Real Estate Store	\$350,000	1	0.01%
	Waterfront Realty Group Inc	\$295,000	1	0.01%
	Waters Edge Real Estate LLC	\$270,000	1	0.01%
	WEICHERT, REALTORSr On The Gulf	\$499,500	2	0.02%
	Wilson & Associates RE Inc	\$330,000	1	0.01%
Wordl Realty Services	\$325,000	1	0.01%	
NA03 -		\$25,750,584	68	0.90%

John R. Wood Properties
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Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA04 -	Amerivest Realty	\$765,000	1	0.03%
	Anchor Realty of Naples	\$675,000	1	0.02%
	Berkshire Hathaway Florida	\$4,514,999	4	0.16%
	Coldwell Banker Residential Real Estate, Inc.	\$3,840,000	4	0.13%
	Domain Realty.com LLC	\$2,980,000	3	0.10%
	Downing Frye	\$39,470,999	27	1.38%
	Equity Realty	\$620,000	1	0.02%
	Florida Home Realty of Collier County, Inc.	\$735,000	1	0.03%
	Gulf Coast International Prop	\$1,285,000	2	0.05%
	John R Wood	\$47,814,000	34	1.68%
	Keller Williams Realty Naples	\$500,000	1	0.02%
	Mari Vesci REALTORS, Inc	\$1,950,000	1	0.07%
	MVP Realty Associates	\$1,214,000	2	0.04%
	Non MLS	\$450,000	1	0.02%
	Premier Realty Homes	\$681,000	1	0.02%
	Premier Sothebys Int. Realty	\$48,293,000	39	1.69%
	Premiere Plus Realty Co.	\$4,779,000	8	0.17%
	RE/MAX Distinction Realty	\$1,501,000	1	0.05%
	Re/Max Trend	\$950,000	1	0.03%
	Realty World, Top Producers Realty, Inc.	\$365,000	1	0.01%
Royal Shell Real Estate, Inc.	\$2,475,000	3	0.09%	
VIP Realty Group	\$1,025,000	1	0.04%	
NA04 -		\$166,882,998	138	5.85%
NA05 -		\$595,000	1	0.02%
	Amerivest Realty	\$8,975,000	2	0.31%
	Berkshire Hathaway Florida	\$3,189,000	4	0.11%
	Caine Premier Properties LLC	\$1,875,000	1	0.07%
	Campbell and Prebish	\$855,000	1	0.03%
	Carney Realty & Associates Inc	\$235,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$11,274,000	10	0.40%
	Daane Properties Inc	\$327,000	1	0.01%
	Diversified Real Estate Group	\$500,000	1	0.02%
	Domain Realty.com LLC	\$3,540,000	3	0.12%
	Downing Frye	\$50,696,999	34	1.78%
	Equity Realty	\$2,134,999	3	0.07%
	Florida Homes Realty of Collier	\$3,195,000	2	0.11%
	Florida Realty & Co	\$1,380,000	2	0.05%
	Gulf Breeze Real Estate, LLC	\$3,050,000	1	0.11%
	Gulf Coast International Prop	\$3,125,000	2	0.11%
	John R Wood	\$47,405,400	41	1.66%
	Keating Associates LLC	\$7,546,000	6	0.26%

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Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA05 -	L.H. Fleming & Company, Real Estate	\$1,857,500	3	0.07%
	Lou Rizk & Associates, Inc.	\$296,000	1	0.01%
	Miles Realty Group	\$185,000	1	0.01%
	MVP Realty Associates	\$2,560,000	3	0.09%
	Naples Realty Services	\$165,000	1	0.01%
	Premier Sothebys Int. Realty	\$89,416,501	46	3.14%
	Premiere Plus Realty Co.	\$14,505,950	11	0.51%
	RE/MAX Realty Select	\$4,010,000	4	0.14%
	Realty World Florida	\$629,000	2	0.02%
	Realty World, Top Producers Realty, Inc.	\$1,980,000	2	0.07%
	Royal Properties of Naples LLC	\$562,000	1	0.02%
	Royal Shell Real Estate, Inc.	\$6,134,601	8	0.22%
	South Bay Realty	\$2,485,000	3	0.09%
	Spina Realty Company	\$55,000	1	0.00%
	Sun Realty USA, Inc	\$55,000	1	0.00%
	Sunstream Realty, LLC	\$260,000	1	0.01%
	Tomberwolf Realty	\$380,000	2	0.01%
	Tropics Real Estate	\$286,000	1	0.01%
	VIP Realty Group	\$3,574,000	3	0.13%
	Waterfront Realty Group Inc	\$2,241,000	3	0.08%
	West Shore Properties Real Estate Company	\$75,950	1	0.00%
Wilson & Associates RE Inc	\$585,000	1	0.02%	
NA05 -		\$282,196,900	216	9.90%
NA06 -	Bartley Realty LLLC	\$1,595,000	1	0.06%
	Berkshire Hathaway Florida	\$6,100,000	2	0.21%
	Coldwell Banker Residential Real Estate, Inc.	\$4,720,000	5	0.17%
	Domain Realty.com LLC	\$560,000	1	0.02%
	Downing Frye	\$22,625,000	11	0.79%
	Encore Realty	\$4,000,000	1	0.14%
	Germain Properties of Naples, LLC	\$2,900,000	1	0.10%
	Gulf Coast International Prop	\$10,839,200	5	0.38%
	John R Wood	\$25,382,000	18	0.89%
	Keating Associates LLC	\$265,000	1	0.01%
	Keller Williams Realty Naples	\$2,895,000	1	0.10%
	McNeil Real Estate, Inc.	\$620,000	1	0.02%
	Naples Home Counsel, Inc.	\$938,000	1	0.03%
	Neapolitan Realty LLC	\$2,250,000	1	0.08%
	Non MLS	\$969,200	1	0.03%
	Premier Sothebys Int. Realty	\$23,057,500	15	0.81%
	Premiere Plus Realty Co.	\$4,470,000	3	0.16%
	Stock Realty, LLC	\$375,000	1	0.01%

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		Data		
Geo Area	Historical NA-BN-ES Offices Company	Total Closed Volume	Closed Units	% of Volume
NA06 -	SWFLA Realty LLC	\$565,000	1	0.02%
	Waterfront Realty Group Inc	\$8,430,000	3	0.30%
	William Raveis-Florida LLC	\$4,490,000	2	0.16%
NA06 -		\$128,045,900	76	4.49%
NA07 -	Barefoot Beach Properties	\$5,725,000	1	0.20%
	Berkshire Hathaway Florida	\$4,850,000	1	0.17%
	Campbell and Prebish	\$6,550,000	1	0.23%
	Coldwell Banker Residential Real Estate, Inc.	\$7,000,000	1	0.25%
	Downing Frye	\$5,900,000	2	0.21%
	Gulf Coast International Prop	\$17,850,000	2	0.63%
	John R Wood	\$57,100,000	8	2.00%
	Premier Sothebys Int. Realty	\$94,492,000	12	3.32%
	Premiere Plus Realty Co.	\$5,600,000	2	0.20%
	Royal Shell Real Estate, Inc.	\$9,400,000	1	0.33%
	William Raveis-Florida LLC	\$28,537,000	5	1.00%
NA07 -		\$243,004,000	36	8.53%
NA08 -	Berkshire Hathaway Florida	\$469,000	1	0.02%
	Brand & Associates Inc.	\$430,000	1	0.02%
	Downing Frye	\$4,513,950	14	0.16%
	Hamilton-Franklin Realty LLC	\$450,000	1	0.02%
	Hamro & Associates LLC	\$200,000	1	0.01%
	John R Wood	\$12,300,000	7	0.43%
	Keller Williams Realty, Marco	\$226,950	1	0.01%
	List In MLS Realty, LLC	\$400,000	1	0.01%
	McQuaid and Company LLC	\$1,350,000	2	0.05%
	Naples Flat Fee Realty, Inc	\$795,000	1	0.03%
	Naples Gold Realty LLC	\$290,000	1	0.01%
	Naples Realty International LLC	\$385,000	1	0.01%
	Premier Sothebys Int. Realty	\$1,197,000	3	0.04%
	Premiere Plus Realty Co.	\$2,635,000	4	0.09%
	RE/MAX Affinity Mercato	\$119,000	1	0.00%
	Realty World, Top Producers Realty, Inc.	\$405,000	1	0.01%
	Sheridan Real Estate	\$235,000	1	0.01%
	Sun Realty USA, Inc	\$452,000	1	0.02%
Tropics Real Estate	\$795,000	1	0.03%	
NA08 -		\$27,647,900	44	0.97%
NA09 -	Allison James Estates and Home	\$1,099,400	3	0.04%
	Amerivest Realty	\$180,000	2	0.01%
	Andrea Deane & Associates, Inc.	\$1,025,932	1	0.04%
	Assist2Sell	\$258,000	1	0.01%
	Beachwood Properties, Inc.	\$164,500	1	0.01%

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Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA09 -	Berkshire Hathaway Florida	\$3,100,000	1	0.11%
	Christopher Realty, Inc.	\$1,332,500	3	0.05%
	Coast of Naples Realty, LLC	\$91,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$1,583,000	6	0.06%
	Domain Realty.com LLC	\$705,000	2	0.02%
	Downing Frye	\$4,234,700	15	0.15%
	Engel & Voelkers	\$620,000	3	0.02%
	Equity Realty	\$301,000	2	0.01%
	Gulf Coast Properties Group	\$355,000	1	0.01%
	Gulf Coast Realty	\$515,000	1	0.02%
	Gulf Region Realty	\$199,000	1	0.01%
	Independent Brokers Realty Inc.	\$265,000	1	0.01%
	Internet Realty Group, Inc.	\$53,000	1	0.00%
	John R Wood	\$5,817,400	16	0.20%
	Keller Williams Elite Realty	\$228,000	1	0.01%
	Keller Williams Realty, Marco	\$72,500	1	0.00%
	Lennar Realty Inc	\$262,635	1	0.01%
	MVP Realty Associates	\$578,900	4	0.02%
	Naples Beach Realty	\$242,000	1	0.01%
	Naples Friends & Family Realty	\$2,950,000	5	0.10%
	Naples Realty Services	\$520,635	2	0.02%
	Parkline	\$170,000	1	0.01%
	POM Property Management	\$228,000	1	0.01%
	Premier Sothebys Int. Realty	\$1,514,500	5	0.05%
	Premiere Plus Realty Co.	\$3,812,000	7	0.13%
	RE/MAX Affinity Mercato	\$315,000	1	0.01%
	RE/MAX Affinity Plus	\$80,000	1	0.00%
	RE/MAX Realty Select	\$204,000	3	0.01%
	Real Pro Realtors	\$230,000	1	0.01%
	Realhome Services and Solution	\$131,969	1	0.00%
	RL Nardi & Associates Inc	\$264,000	1	0.01%
	Stock Realty, LLC	\$315,000	1	0.01%
	Sun Realty USA, Inc	\$6,719,000	7	0.24%
	The Keyes Company/PSL	\$1,025,932	1	0.04%
Tropics Real Estate	\$2,527,000	8	0.09%	
Waterfront Realty Group Inc	\$624,500	4	0.02%	
WCI Realty Inc	\$421,730	2	0.01%	
WEICHERT, REALTORSr On The Gulf	\$800,000	1	0.03%	
White Sands Realty, LLC	\$1,690,000	2	0.06%	
Xclusive Homes LLC	\$311,969	3	0.01%	
NA09 -		\$48,138,702	128	1.69%

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Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA11 -		\$860,000	3	0.03%
	Allison James Estates and Home	\$611,000	2	0.02%
	Amerivest Realty	\$12,960,650	14	0.45%
	Barclays Real Estate Group	\$470,000	2	0.02%
	Barefoot Beach Properties	\$3,120,000	2	0.11%
	Berkshire Hathaway Florida	\$7,000,392	8	0.25%
	Blue Heron Realty of Naples	\$398,000	1	0.01%
	Carrington Real Estate Service	\$414,900	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$5,192,900	8	0.18%
	COLLIER COUNTY REALTY CORP	\$285,000	1	0.01%
	Cornerstone Coastal Properties	\$198,000	1	0.01%
	Daane Properties Inc	\$159,000	1	0.01%
	Domain Realty.com LLC	\$4,243,960	9	0.15%
	Downing Frye	\$15,127,819	32	0.53%
	DR Horton Realty SWFL Inc.	\$2,888,414	6	0.10%
	Engel & Voelkers	\$231,000	1	0.01%
	Equity Realty	\$3,374,400	4	0.12%
	Exceptional Properties of SW Florida	\$405,000	1	0.01%
	Fischer Realty Int LLC	\$650,000	1	0.02%
	Florida Global RE Inc	\$345,000	1	0.01%
	Florida Home Realty Inc	\$342,000	1	0.01%
	Florida Home Realty of Collier County, Inc.	\$1,073,300	3	0.04%
	Florida Realty Group	\$239,500	1	0.01%
	Germain Properties of Naples, LLC	\$235,000	1	0.01%
	Gulf Breeze Real Estate, LLC	\$325,000	1	0.01%
	Gulf Coast Executive Realty	\$408,000	1	0.01%
	In Florida Properties	\$625,000	1	0.02%
	Independent Brokers Realty Inc.	\$159,000	1	0.01%
	John R Wood	\$39,053,183	55	1.37%
	KE Talis Park Real Estate Co	\$11,115,000	6	0.39%
	Keating Associates LLC	\$810,000	2	0.03%
	Keller Williams Elite Realty	\$1,287,000	2	0.05%
	Keller Williams Realty Naples	\$697,000	3	0.02%
	Kunkle Realty, LLC	\$535,000	1	0.02%
	L.H. Fleming & Company, Real Estate	\$683,750	2	0.02%
	Levitan Realty Group	\$195,000	1	0.01%
LUX of Naples Corporation	\$329,000	1	0.01%	
Mari Vesci REALTORS, Inc	\$750,000	2	0.03%	
McQuaid and Company LLC	\$1,588,000	5	0.06%	
Mediterra Realty	\$18,614,074	8	0.65%	
Miromar Realty LLC	\$229,000	1	0.01%	

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NA11 -	MVP Realty Associates	\$889,000	4	0.03%
	N.A.I. Realty	\$240,000	1	0.01%
	Naples Florida Luxury Realty	\$455,000	1	0.02%
	Naples Realty Services	\$1,133,750	3	0.04%
	Non MLS	\$1,722,000	2	0.06%
	P & M Property Services	\$945,000	2	0.03%
	Paradise Coast Property Team	\$1,390,000	4	0.05%
	POM Property Management	\$475,000	1	0.02%
	Premier Florida Realty of SWFL	\$300,000	1	0.01%
	Premier Sothebys Int. Realty	\$6,773,900	11	0.24%
	Premiere Plus Realty Co.	\$8,092,380	23	0.28%
	Procacci Properties Inc	\$242,500	1	0.01%
	RE/MAX Affinity Mercato	\$145,000	1	0.01%
	RE/MAX Affinity Plus	\$2,326,180	1	0.08%
	RE/MAX Distinction Realty	\$243,000	2	0.01%
	RE/MAX Realty Select	\$369,400	1	0.01%
	Real Pro Realtors	\$840,000	3	0.03%
	Realty World, Top Producers Realty, Inc.	\$343,000	1	0.01%
	RL Nardi & Associates Inc	\$250,000	1	0.01%
	Royal Shell Real Estate, Inc.	\$4,738,900	5	0.17%
	Saggio Dream Realty	\$327,500	2	0.01%
	South Bay Realty	\$1,333,000	5	0.05%
	Southwest Properties Group	\$250,000	1	0.01%
	Starling Realty Inc	\$517,000	2	0.02%
	Summit Realty LLC	\$446,000	2	0.02%
	Sun Realty USA, Inc	\$510,000	2	0.02%
	Vineyards Properties Inc	\$519,000	1	0.02%
	Wagner Agency LLC	\$307,000	1	0.01%
	Waterfront Realty Group Inc	\$222,000	1	0.01%
	Weekly Realty Group, LLC	\$23,905,000	9	0.84%
WEICHERT, REALTORSr On The Gulf	\$1,637,400	5	0.06%	
William Raveis-Florida LLC	\$3,950,000	2	0.14%	
NA11 -		\$204,066,152	300	7.16%
NA12 -	Abitare International	\$530,000	1	0.02%
	Access Real Estate	\$195,000	1	0.01%
	Allison James Estates and Home	\$336,000	2	0.01%
	Amerivest Realty	\$1,925,000	3	0.07%
	Barclays Real Estate Group	\$162,900	1	0.01%
	Bella Vita	\$167,900	1	0.01%
	Berkshire Hathaway Florida	\$4,425,000	6	0.16%
	Burge Realty Group Inc	\$195,000	1	0.01%

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NA12 -	Coldwell Banker Residential Real Estate, Inc.	\$3,260,000	5	0.11%
	Daane Properties Inc	\$168,000	1	0.01%
	Domain Realty.com LLC	\$962,400	4	0.03%
	Downing Frye	\$9,154,900	19	0.32%
	Equity Realty	\$440,000	1	0.02%
	Florida Home Realty of Collier County, Inc.	\$135,000	1	0.00%
	Florida Realty Group	\$395,000	1	0.01%
	Hamilton-Franklin Realty LLC	\$430,000	1	0.02%
	Hartford Realty LLC	\$185,000	1	0.01%
	John R Wood	\$8,023,500	11	0.28%
	Keller Williams Elite Realty	\$375,000	1	0.01%
	Keller Williams Realty Naples	\$167,500	1	0.01%
	Mari Vesci REALTORS, Inc	\$430,000	1	0.02%
	McQuaid and Company LLC	\$1,199,400	3	0.04%
	Michael Gaschler	\$1,320,000	2	0.05%
	MVP Realty Associates	\$832,900	4	0.03%
	Naples Realty Services	\$990,000	1	0.03%
	Neapolitan Realty LLC	\$990,000	1	0.03%
	Platinum Properties of Naples Inc	\$1,550,000	2	0.05%
	Premier Sothebys Int. Realty	\$18,917,500	19	0.66%
	Premiere Plus Realty Co.	\$5,623,000	13	0.20%
	RE/MAX Affinity Mercato	\$112,500	1	0.00%
	RE/MAX Realty Select	\$2,350,000	1	0.08%
	Royal Shell Real Estate, Inc.	\$470,000	1	0.02%
	Simply Think Florida Realty	\$490,000	1	0.02%
	South Bay Realty	\$1,085,000	2	0.04%
	Sun Realty USA, Inc	\$375,000	1	0.01%
	Unique Properties of Naples, Inc.	\$1,150,000	1	0.04%
	Waterfront Realty Group Inc	\$430,000	1	0.02%
	Weekly Realty Group, LLC	\$1,350,000	1	0.05%
WEICHERT, REALTORSr On The Gulf	\$1,760,000	2	0.06%	
William Raveis-Florida LLC	\$405,000	2	0.01%	
Xcellence Realty Group	\$168,000	1	0.01%	
NA12 -		\$73,631,400	124	2.58%
NA13 -	Bayshore Realty of Naples Inc	\$852,500	1	0.03%
	Caine Premier Properties LLC	\$1,020,000	1	0.04%
	Coldwell Banker Residential Real Estate, Inc.	\$1,730,000	2	0.06%
	Downing Frye	\$2,888,500	5	0.10%
	Engel & Voelkers Bonita-Estero	\$218,500	1	0.01%
	Germain Properties of Naples, LLC	\$5,200,000	2	0.18%
	John R Wood	\$4,101,500	5	0.14%

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NA13 -	McQuaid and Company LLC	\$1,450,000	1	0.05%
	MVP Realty Associates	\$200,000	1	0.01%
	Pfeifer Realty Group LLC	\$200,000	1	0.01%
	Premier Sothebys Int. Realty	\$3,104,000	3	0.11%
	Premiere Plus Realty Co.	\$6,520,000	3	0.23%
NA13 -		\$27,485,000	26	0.96%
NA14 -	Allison James Estates and Home	\$1,092,000	2	0.04%
	Amerivest Realty	\$1,069,000	2	0.04%
	Berkshire Hathaway Florida	\$3,339,600	10	0.12%
	Burge Realty Group Inc	\$234,500	1	0.01%
	Century 21 Sunbelt Realty, Inc	\$325,000	1	0.01%
	Clyde C. Quinby Realty, Inc.	\$680,000	1	0.02%
	Coldwell Banker Residential Re	\$196,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$2,385,156	5	0.08%
	Daane Properties Inc	\$390,000	1	0.01%
	Domain Realty.com LLC	\$434,000	2	0.02%
	Downing Frye	\$10,437,400	24	0.37%
	Engel & Voelkers	\$269,000	1	0.01%
	Equity Realty	\$1,845,000	4	0.06%
	Excel Real Estate Services, Inc.	\$430,000	1	0.02%
	Florida Home Realty of Collier County, Inc.	\$1,040,900	3	0.04%
	Gulf Breeze Real Estate, LLC	\$466,000	2	0.02%
	Gulf Coast International Prop	\$695,000	1	0.02%
	Gulf Coast Realty	\$242,000	1	0.01%
	Homes & Land Brokers, Inc.	\$620,000	1	0.02%
	Illustrated Properties Real Estate Inc.	\$852,500	2	0.03%
	John R Wood	\$10,399,800	23	0.36%
	Keller Williams Elite Realty	\$445,000	1	0.02%
	Keller Williams Realty Naples	\$635,000	3	0.02%
	L.H. Fleming & Company, Real Estate	\$636,000	2	0.02%
	List In MLS Realty, LLC	\$420,000	1	0.01%
	Mari Vesci REALTORS, Inc	\$272,000	1	0.01%
	McQuaid and Company LLC	\$1,109,600	2	0.04%
	MVP Realty Associates	\$310,000	2	0.01%
	Naples Friends & Family Realty	\$198,000	1	0.01%
	Naples Realty Services	\$232,500	1	0.01%
	Naples Select Real Estate LLC	\$490,000	1	0.02%
	Neapolitan Realty LLC	\$145,000	1	0.01%
	Non MLS	\$170,000	1	0.01%
Paradise Coast Property Team	\$1,060,000	2	0.04%	
Paul Gerber Properties	\$420,156	1	0.01%	

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Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA14 -	Peter D. Scerbo	\$650,000	2	0.02%
	Phelps Realty Services	\$170,000	1	0.01%
	Premier Sothebys Int. Realty	\$18,314,900	32	0.64%
	Premiere Plus Realty Co.	\$6,419,400	15	0.23%
	RE/MAX Distinction Realty	\$1,714,000	3	0.06%
	RE/MAX Realty Select	\$678,500	2	0.02%
	Resortproperties.com Inc	\$1,293,000	2	0.05%
	RL Nardi & Associates Inc	\$1,963,500	2	0.07%
	Royal Shell Real Estate, Inc.	\$1,782,500	3	0.06%
	Sand Castle Realty Group, Inc	\$787,000	2	0.03%
	Sentry Property Management Service, Inc.	\$192,500	1	0.01%
	Sharpline Realty	\$1,015,000	1	0.04%
	Sheridan Real Estate	\$560,000	1	0.02%
	South Bay Realty	\$1,492,500	5	0.05%
	Sun Realty USA, Inc	\$301,000	1	0.01%
	SW Management & Realty LLC	\$1,458,500	1	0.05%
	The Monterosso REO Team	\$1,012,000	2	0.04%
	Vineyards Properties Inc	\$5,135,000	12	0.18%
	Vineyards Realty Inc	\$9,466,500	9	0.33%
	VIP Realty Group	\$926,500	4	0.03%
	WEICHERT, REALTORSr On The Gulf	\$909,500	4	0.03%
William Raveis-Florida LLC	\$415,000	1	0.01%	
Your Naples Realty LLC	\$240,000	1	0.01%	
NA14 -		\$100,882,912	216	3.54%
NA15 -	Allison James Estates and Home	\$264,600	2	0.01%
	Amerivest Realty	\$829,000	3	0.03%
	Carrington Real Estate Service	\$210,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$506,000	2	0.02%
	Diversified Real Estate Group	\$225,000	1	0.01%
	Domain Realty.com LLC	\$896,000	2	0.03%
	Downing Frye	\$680,000	3	0.02%
	Florida Home Realty of Collier County, Inc.	\$252,000	1	0.01%
	Florida Homes Realty of Collier	\$340,000	1	0.01%
	Floridas Realty LLC	\$450,000	2	0.02%
	Gulf Pointe Properties	\$195,000	1	0.01%
	John R Wood	\$3,402,999	11	0.12%
	Klein and Associates Realty Inc.	\$210,000	1	0.01%
	MVP Realty Associates	\$215,000	1	0.01%
	Premier Sothebys Int. Realty	\$4,445,000	10	0.16%
	Premiere Plus Realty Co.	\$3,976,999	9	0.14%
	RE/MAX Affinity Mercato	\$225,000	1	0.01%

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		Data		
Geo Area	Historical NA-BN-ES Offices Company	Total Closed Volume	Closed Units	% of Volume
NA15 -	RE/MAX Distinction Realty	\$340,000	1	0.01%
	Waterfront Realty Group Inc	\$630,000	2	0.02%
	West Shore Properties Real Estate Company	\$1,700,000	1	0.06%
NA15 -		\$19,992,598	56	0.70%
NA16 -	Alta Realty Group	\$280,000	1	0.01%
	America's Realty Corporation of SW FI	\$315,000	1	0.01%
	Amerivest Realty	\$2,646,029	8	0.09%
	Appraisal Research Corp. of Naples	\$217,500	1	0.01%
	Baber Realty	\$525,000	3	0.02%
	Bartley Realty LLLC	\$495,000	1	0.02%
	Benoit Properties Intl LLC	\$230,000	1	0.01%
	Berkshire Hathaway Florida	\$4,895,800	13	0.17%
	Century 21 First Southern Trust	\$159,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$3,316,779	8	0.12%
	Domain Realty.com LLC	\$936,000	2	0.03%
	Downing Frye	\$14,959,200	27	0.52%
	Engel & Voelkers	\$2,552,580	4	0.09%
	Equity Realty	\$158,500	1	0.01%
	Excel Real Estate Services, Inc.	\$216,000	1	0.01%
	First Service Realty-GMAC	\$450,000	2	0.02%
	Florida Golf Realty LLC	\$502,780	1	0.02%
	Florida Home Realty of Collier County, Inc.	\$290,000	2	0.01%
	Florida Realty & Co	\$378,000	1	0.01%
	Grey Oaks Realty Inc.	\$5,235,948	4	0.18%
	Gulf Coast International Prop	\$2,606,000	4	0.09%
	Hartford Realty LLC	\$630,000	1	0.02%
	Hudson Realty Executives LLC	\$235,000	1	0.01%
	John R Wood	\$18,291,997	40	0.64%
	Keller Williams Elite Realty	\$477,000	3	0.02%
	Keller Williams Realty Naples	\$4,010,500	4	0.14%
	Lisa Tomaini Realty	\$1,100,000	1	0.04%
	Mari Vesci REALTORS, Inc	\$900,000	1	0.03%
	McQuaid and Company LLC	\$3,309,900	8	0.12%
	MVP Realty Associates	\$392,500	2	0.01%
	Naples Realty Services	\$1,273,500	2	0.04%
	Neapolitan Realty LLC	\$141,000	1	0.00%
	Non MLS	\$530,000	1	0.02%
Perrett Kennedy LLC	\$502,780	1	0.02%	
POM Property Management	\$141,000	1	0.00%	
Premier Realty Concepts, Inc.	\$805,000	1	0.03%	
Premier Sothebys Int. Realty	\$27,030,589	23	0.95%	

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Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA16 -	Premiere Plus Realty Co.	\$8,913,300	26	0.31%
	Priceless Realty, Inc.	\$195,000	1	0.01%
	Procacci Properties Inc	\$286,000	1	0.01%
	RE/MAX Realty Select	\$362,500	2	0.01%
	Realhome Services and Solution	\$656,529	2	0.02%
	Rossman Realty Group Inc	\$220,000	1	0.01%
	Royal Shell Real Estate, Inc.	\$1,844,497	4	0.06%
	South Bay Realty	\$360,000	2	0.01%
	Sun Realty USA, Inc	\$933,000	3	0.03%
	ToastyinNaples.com Realty	\$1,030,000	2	0.04%
	U S Prime Realty LLC	\$124,500	1	0.00%
	VIP Realty Group	\$435,000	1	0.02%
	Waterfront Realty Group Inc	\$709,000	3	0.02%
	Wordl Realty Services	\$1,512,500	1	0.05%
NA16 -		\$118,717,708	228	4.17%
NA17 -	0	\$240,000	1	0.01%
		\$278,000	1	0.01%
	Allison James Estates and Home	\$381,150	2	0.01%
	Amerivest Realty	\$2,556,000	10	0.09%
	Assist2Sell	\$188,000	1	0.01%
	Baber Realty	\$208,750	1	0.01%
	Berkshire Hathaway Florida	\$2,652,300	12	0.09%
	Blue Heron Realty of Naples	\$2,451,900	11	0.09%
	Bristol Properties	\$188,000	1	0.01%
	Cardinal Sales & Rentals,LLC	\$450,000	1	0.02%
	Century 21 Selling Paradise	\$160,000	1	0.01%
	Century 21 Sunbelt Realty, Inc	\$155,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$5,633,300	21	0.20%
	Community Realty Associates	\$315,000	1	0.01%
	Daane Properties Inc	\$221,000	1	0.01%
	Denny Grimes & Company, Inc.	\$200,000	1	0.01%
	Domain Realty.com LLC	\$117,500	1	0.00%
	Downing Frye	\$9,213,150	38	0.32%
	EJ Realty & Financial Services	\$139,000	1	0.00%
	Engel & Voelkers	\$169,900	1	0.01%
	Equity Realty	\$165,000	1	0.01%
	Faust RealtyGroup	\$164,500	1	0.01%
	Florida Home Realty of Collier County, Inc.	\$1,408,900	6	0.05%
	Florida Homes Realty of Collier	\$375,000	1	0.01%
	Floridas Realty Specialists	\$414,000	3	0.01%
	Framor Realty	\$94,349	1	0.00%

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Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA17 -	Germain Properties of Naples, LLC	\$212,000	1	0.01%
	Gulf Breeze Real Estate, LLC	\$505,150	2	0.02%
	Homes & Land Brokers, Inc.	\$645,000	3	0.02%
	Independent Brokers Realty Inc.	\$536,250	3	0.02%
	Islandwalk Real Estate Sales	\$240,000	1	0.01%
	John R Wood	\$6,253,400	22	0.22%
	Keating Associates LLC	\$1,829,500	6	0.06%
	Keller Williams Elite Realty	\$985,000	3	0.03%
	Keller Williams Peace River	\$220,850	1	0.01%
	Keller Williams Realty Naples	\$1,145,000	3	0.04%
	Keller Williams Realty, Marco	\$910,000	3	0.03%
	L A Estates Realty, Inc	\$225,000	1	0.01%
	Maxim LLC	\$322,000	1	0.01%
	Menelee Realty	\$309,800	2	0.01%
	MVP Realty Associates	\$1,730,400	7	0.06%
	Naples Beach & Bay Realty Inc	\$255,000	1	0.01%
	Naples Real Estate Consultants	\$293,000	1	0.01%
	Non MLS	\$190,000	1	0.01%
	Onier Realty of SW Fla	\$560,000	2	0.02%
	Paradise Realty of SW FL LLC	\$120,000	1	0.00%
	Platinum Properties of Naples Inc	\$150,000	1	0.01%
	POM Property Management	\$790,000	3	0.03%
	Premier Sothebys Int. Realty	\$2,958,500	7	0.10%
	Premiere Plus Realty Co.	\$8,614,550	35	0.30%
	Priority Properties of Florida	\$199,475	1	0.01%
	RE/MAX Distinction Realty	\$292,500	2	0.01%
	RE/MAX Realty Group	\$150,000	1	0.01%
	RE/MAX Realty Select	\$1,424,475	7	0.05%
	Realhome Services and Solution	\$94,349	1	0.00%
	Realty World Florida	\$130,000	1	0.00%
	Realty World, Top Producers Realty, Inc.	\$185,000	1	0.01%
	Riverside Realty Group, LLC	\$204,988	2	0.01%
	RL Bailey Realty	\$425,000	1	0.01%
	Saggio Dream Realty	\$122,500	1	0.00%
	Sand Castle Realty Group, Inc	\$523,000	2	0.02%
	Self Realty Inc	\$326,000	1	0.01%
	South Bay Realty	\$620,850	2	0.02%
	Southern Premier Realty Inc	\$121,000	1	0.00%
	Sun Realty USA, Inc	\$355,000	1	0.01%
	SWFLA Realty LLC	\$140,750	1	0.00%
TEC Realty	\$265,000	1	0.01%	

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Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA17 -	Tropics Real Estate	\$336,000	1	0.01%
	U S Prime Realty LLC	\$72,500	1	0.00%
	Verona Realty	\$352,900	2	0.01%
	Waterfront Realty Group Inc	\$1,857,500	7	0.07%
	Weichert on the Gulf, Realtors	\$177,500	1	0.01%
	WEICHERT, REALTORSr On The Gulf	\$254,000	1	0.01%
	William Raveis-Florida LLC	\$210,000	1	0.01%
	Xclusive Homes LLC	\$454,000	3	0.02%
NA17 -		\$67,834,386	276	2.38%
NA18 -		\$359,500	3	0.01%
	Allison James Estates and Home	\$90,000	1	0.00%
	Amerivest Realty	\$1,621,000	10	0.06%
	Barclays Real Estate Group	\$261,000	1	0.01%
	Bayside Realty SWFL LLC	\$269,250	2	0.01%
	Berkshire Hathaway Florida	\$2,863,000	15	0.10%
	Century 21 First Southern Trust	\$125,000	1	0.00%
	Century 21 Sunbelt Realty, Inc	\$258,000	1	0.01%
	Coffey Real Estate Services, Corp	\$134,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$8,268,700	31	0.29%
	Downing Frye	\$9,544,300	34	0.33%
	Equity Realty	\$863,500	5	0.03%
	Exceptional Properties of SW Florida	\$451,302	1	0.02%
	Florida Home Realty of Collier County, Inc.	\$486,333	3	0.02%
	Floridas Realty Specialists	\$177,500	2	0.01%
	Framor Realty	\$86,000	1	0.00%
	Germain Properties of Naples, LLC	\$431,800	2	0.02%
	Golf Life Properties, LLC	\$346,000	2	0.01%
	Gulf Breeze Real Estate, LLC	\$680,900	3	0.02%
	Gulf Region Realty	\$755,000	5	0.03%
	Homes & Land Brokers, Inc.	\$180,000	1	0.01%
	Hudson Realty Executives LLC	\$510,500	1	0.02%
	Independent Brokers Realty Inc.	\$95,000	1	0.00%
	John R Wood	\$8,258,000	30	0.29%
	Kaye Realty Inc.	\$259,900	1	0.01%
	Keating Associates LLC	\$658,000	3	0.02%
	Keller Williams Elite Realty	\$541,000	3	0.02%
	Keller Williams Realty Naples	\$340,000	1	0.01%
	KPMG Realty LLC	\$745,000	1	0.03%
	L.H. Fleming & Company, Real Estate	\$320,000	1	0.01%
	L'Excellence Realty Group Inc.	\$65,000	1	0.00%
	Luxury & Beach Realty Inc	\$90,000	1	0.00%

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NA18 -	Mayhugh Realty, Inc.	\$237,500	1	0.01%
	MVP Realty Associates	\$314,000	2	0.01%
	Naples Friends & Family Realty	\$242,500	1	0.01%
	Naples Gold Realty LLC	\$654,000	2	0.02%
	Naples Realty Services	\$265,678	2	0.01%
	Onier Realty of SW Fla	\$235,000	1	0.01%
	Palm Realty Group	\$130,000	1	0.00%
	Paradise Coast Property Team	\$228,800	1	0.01%
	Premier Sothebys Int. Realty	\$1,116,000	6	0.04%
	Premiere Plus Realty Co.	\$9,158,797	38	0.32%
	Preview Naples Properties LLC	\$250,000	1	0.01%
	RE/MAX Affinity Plus	\$350,000	1	0.01%
	RE/MAX Distinction Realty	\$501,000	3	0.02%
	RE/MAX Realty Select	\$1,618,500	4	0.06%
	Realhome Services and Solution	\$352,464	1	0.01%
	Realty Corp. of Naples	\$400,000	1	0.01%
	Realty Executives Signature	\$356,900	2	0.01%
	Realty World, Top Producers Realty, Inc.	\$1,006,500	5	0.04%
	REMAX Distinction Realty	\$175,000	1	0.01%
	Results Real Estate Inc	\$261,000	1	0.01%
	Right Choice Realty, LLC	\$308,850	2	0.01%
	RL Nardi & Associates Inc	\$843,850	3	0.03%
	Royal Shell Real Estate, Inc.	\$1,148,000	4	0.04%
	Saggio Dream Realty	\$168,000	1	0.01%
	Sand Castle Realty Group, Inc	\$270,000	1	0.01%
	Sellstate Priority Realty	\$329,000	1	0.01%
	Standard Realty & Investments	\$168,000	1	0.01%
	Stewart Real Estate Company	\$320,000	1	0.01%
	Stock Realty, LLC	\$192,000	1	0.01%
	Sun Realty USA, Inc	\$1,865,300	6	0.07%
	SWFLA Realty LLC	\$974,900	3	0.03%
	Taylor Woodrow Realty-SW, LLC	\$451,302	1	0.02%
	TEC Realty	\$168,000	1	0.01%
	TMB Realty Inc	\$430,000	2	0.02%
	ToastyinNaples.com Realty	\$297,500	1	0.01%
	Tropics Real Estate	\$410,000	2	0.01%
	U S Prime Realty LLC	\$125,000	1	0.00%
	Verona Realty	\$129,900	1	0.00%
	VIP Realty Group	\$584,000	4	0.02%
	Vista Key Real Estate, LLC	\$158,500	1	0.01%
Waterfront Realty Group Inc	\$1,272,478	8	0.04%	

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		Total Closed Volume	Closed Units	% of Volume
NA18 -	WEICHERT, REALTORSr On The Gulf	\$299,900	1	0.01%
	White Sands Realty, LLC	\$150,000	1	0.01%
	Your Naples Realty LLC	\$444,500	2	0.02%
NA18 -		\$69,497,104	294	2.44%
NA19 -	0	\$670,000	1	0.02%
		\$87,000	1	0.00%
	Amerivest Realty	\$855,000	4	0.03%
	Anchor Real Estate	\$112,000	1	0.00%
	Assist2Sell	\$2,338,000	4	0.08%
	Berkshire Hathaway Florida	\$4,146,945	11	0.15%
	Coldwell Banker Residential Real Estate, Inc.	\$858,900	5	0.03%
	DiFilippop Real Estate Group	\$403,000	1	0.01%
	Domain Realty.com LLC	\$250,000	1	0.01%
	Downing Frye	\$3,846,000	11	0.13%
	Engel & Voelkers	\$842,000	2	0.03%
	Equity Realty	\$720,000	2	0.03%
	Florida Global RE Inc	\$140,000	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$175,000	1	0.01%
	Florida Homes Realty of Collier	\$180,000	1	0.01%
	Gulf Breeze Real Estate, LLC	\$107,900	1	0.00%
	Heritage Realty & Associates	\$250,000	1	0.01%
	Imperial Realty of Naples Inc.	\$140,000	1	0.00%
	John Naumann & Associates	\$270,000	1	0.01%
	John R Wood	\$6,188,400	21	0.22%
	Keating Associates LLC	\$118,500	1	0.00%
	Keller Williams Elite Realty	\$919,990	2	0.03%
	Keller Williams Realty Naples	\$172,040	1	0.01%
	Keller Williams Realty, Marco	\$1,060,500	3	0.04%
	Lely Resort Realty, LLC.	\$6,399,365	16	0.22%
	McNeil Real Estate, Inc.	\$395,000	1	0.01%
	McQuaid and Company LLC	\$120,000	1	0.00%
	MVP Realty Associates	\$1,060,000	2	0.04%
	New Century Realty Group	\$146,000	1	0.01%
	Onier Realty of SW Fla	\$175,000	1	0.01%
	Paradise Coast Property Team	\$105,000	1	0.00%
	POM Property Management	\$172,040	1	0.01%
	Premier Realty Homes	\$350,000	1	0.01%
	Premier Sothebys Int. Realty	\$4,834,090	8	0.17%
Premiere Plus Realty Co.	\$9,220,790	28	0.32%	
Priority Properties of Florida	\$175,000	1	0.01%	
RE/MAX Affinity Plus	\$721,000	4	0.03%	

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NA19 -	RE/MAX Distinction Realty	\$821,100	4	0.03%
	RE/MAX Realty Select	\$182,300	2	0.01%
	Realty Executives Signature	\$375,000	1	0.01%
	Realty World Florida	\$764,000	2	0.03%
	RL Nardi & Associates Inc	\$435,000	1	0.02%
	Ruby Realty & Referral Company	\$830,000	1	0.03%
	South Bay Realty	\$291,000	1	0.01%
	Stock Realty, LLC	\$8,320,480	21	0.29%
	Sun Realty USA, Inc	\$1,379,000	4	0.05%
	SWFLA Realty LLC	\$110,000	1	0.00%
	Team1 Real Estate LLC	\$80,000	1	0.00%
	VIP Realty Group	\$75,000	1	0.00%
	Waterfront Realty Group Inc	\$593,000	3	0.02%
	NA19 -		\$62,980,340	188
NA21 -	0	\$4,100,000	1	0.14%
	A Delta Realty of Naples Inc.	\$425,000	1	0.01%
	Amerivest Realty	\$7,645,797	10	0.27%
	Barclays Real Estate Group	\$485,000	1	0.02%
	Barclays Real Estate Group 1	\$280,250	1	0.01%
	Berkshire Hathaway Florida	\$11,403,311	18	0.40%
	Boca Executives	\$822,500	2	0.03%
	Carrington Real Estate Service	\$390,000	1	0.01%
	Century 21 Sunbelt Realty, Inc	\$533,000	1	0.02%
	Coldwell Banker Residential Real Estate, Inc.	\$1,805,000	2	0.06%
	Development Realty, LC	\$950,000	1	0.03%
	Diversified Real Estate Group	\$569,800	1	0.02%
	Domain Realty.com LLC	\$2,872,900	13	0.10%
	Downing Frye	\$13,953,800	27	0.49%
	Equity Realty	\$2,453,643	5	0.09%
	Florida Complete Realty	\$200,000	1	0.01%
	Florida Home Realty Inc	\$660,000	2	0.02%
	Florida Home Realty of Collier County, Inc.	\$342,500	1	0.01%
	Florida Homes Realty of Collier	\$159,000	1	0.01%
	Florida's Realty LLC	\$390,000	1	0.01%
	Gulf Breeze Real Estate, LLC	\$3,316,500	11	0.12%
	Gulf Coast International Prop	\$665,000	1	0.02%
	Homes & Land Brokers, Inc.	\$165,000	1	0.01%
	iList LLC	\$180,000	1	0.01%
	John R Wood	\$16,710,157	21	0.59%
	Keating Associates LLC	\$700,000	1	0.02%
	Keller Williams Elite Realty	\$195,000	1	0.01%

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NA21 -	Keller Williams Realty Naples	\$2,112,900	5	0.07%
	McQuaid and Company LLC	\$5,532,000	8	0.19%
	McWilliams Buckley & Associates, Inc.	\$168,000	1	0.01%
	Menelee Realty	\$147,500	1	0.01%
	MVP Realty Associates	\$1,227,500	3	0.04%
	Naples Beach Realty	\$720,000	2	0.03%
	Naples Realty International LLC	\$385,000	1	0.01%
	Naples Realty Services	\$620,000	1	0.02%
	Naples TBI Realty LLC	\$3,228,516	5	0.11%
	Non MLS	\$390,000	1	0.01%
	P & M Property Services	\$344,500	2	0.01%
	Premier Realty Homes	\$1,260,000	1	0.04%
	Premier Sothebys Int. Realty	\$8,075,600	10	0.28%
	Premiere Plus Realty Co.	\$5,913,000	11	0.21%
	Quail Communities Realty, Inc.	\$3,355,000	6	0.12%
	Quail West Realty	\$8,415,000	3	0.30%
	RE/MAX Distinction Realty	\$883,700	3	0.03%
	RE/MAX Realty Select	\$1,025,000	2	0.04%
	Re/Max Trend	\$950,000	1	0.03%
	Real Estate Broker Direct	\$2,015,000	1	0.07%
	RFK Realty	\$170,000	1	0.01%
	Royal Shell Real Estate, Inc.	\$1,545,000	3	0.05%
	Starling Realty Inc	\$180,000	1	0.01%
	Steven C. Moller, Broker	\$545,000	1	0.02%
	Stock Realty, LLC	\$3,007,065	3	0.11%
	Sun Realty USA, Inc	\$2,051,250	4	0.07%
	Swept Away Realty, Inc.	\$307,000	1	0.01%
	SWFL Real Estate Experts	\$485,000	1	0.02%
	SWFLA Realty LLC	\$200,000	2	0.01%
	The Keyes Company/PSL	\$729,643	1	0.03%
	Vineyards Properties Inc	\$231,000	1	0.01%
	VIP Realty Group	\$275,000	1	0.01%
WEICHERT, REALTORSr On The Gulf	\$445,000	1	0.02%	
West Shore Properties Real Estate Company	\$1,042,000	4	0.04%	
White Sands Realty, LLC	\$1,608,250	3	0.06%	
Xclusive Homes LLC	\$174,900	1	0.01%	
Your Naples Realty LLC	\$1,080,000	3	0.04%	
NA21 -		\$133,217,482	228	4.67%
NA22 -	Alliance Realty Group	\$325,000	1	0.01%
	Amerivest Realty	\$1,594,000	5	0.06%
	Barclays Real Estate Group	\$455,000	1	0.02%

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Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA22 -	Berkshire Hathaway Florida	\$3,807,500	11	0.13%
	Boca Executives	\$900,000	2	0.03%
	Carrington Real Estate Service	\$109,900	1	0.00%
	Century 21 TriPower Realty	\$465,000	1	0.02%
	Coast of Naples Realty, LLC	\$600,000	1	0.02%
	Coldwell Banker Residential Real Estate, Inc.	\$2,717,000	6	0.10%
	COLLIER COUNTY REALTY CORP	\$272,500	1	0.01%
	Cornerstone Coastal Properties	\$444,000	1	0.02%
	Domain Realty.com LLC	\$1,217,000	4	0.04%
	Downing Frye	\$9,730,400	26	0.34%
	Engel & Voelkers	\$615,000	1	0.02%
	Engel & Voelkers Bonita-Estero	\$460,000	1	0.02%
	Equity Realty	\$1,005,000	3	0.04%
	Fischer Realty Int LLC	\$559,900	1	0.02%
	Florida Home Realty of Collier County, Inc.	\$2,084,200	8	0.07%
	Gulf Breeze Real Estate, LLC	\$575,000	1	0.02%
	Gulf Coast International Prop	\$380,000	1	0.01%
	Illustrated Properties Real Estate Inc.	\$285,000	1	0.01%
	Independent Brokers Realty Inc.	\$370,000	1	0.01%
	Islandwalk Real Estate Sales	\$3,307,000	8	0.12%
	Jo Carter & Associates, Inc.	\$445,000	1	0.02%
	John R Wood	\$10,557,779	26	0.37%
	Keller Williams Realty Naples	\$1,442,500	4	0.05%
	KPMG Realty LLC	\$255,000	1	0.01%
	MVP Realty Associates	\$976,000	3	0.03%
	Neapolitan Realty LLC	\$144,100	1	0.01%
	Non MLS	\$457,500	1	0.02%
	Paradise Coast Property Team	\$298,000	1	0.01%
	Paradise Lifestyles	\$250,000	1	0.01%
	POM Property Management	\$367,000	1	0.01%
	Poteet Properties, Inc.	\$530,000	2	0.02%
	Premier Realty Homes	\$599,000	1	0.02%
	Premier Sothebys Int. Realty	\$2,150,000	5	0.08%
	Premiere Plus Realty Co.	\$8,551,300	23	0.30%
	Prime Location Brokers LLC	\$155,000	1	0.01%
	RE/MAX Affinity Mercato	\$485,000	1	0.02%
	RE/MAX Distinction Realty	\$310,000	1	0.01%
	RE/MAX Realty Select	\$654,900	2	0.02%
	Real Pro Realtors	\$401,000	1	0.01%
	Realhome Services and Solution	\$359,779	1	0.01%
Realty Executives Signature	\$322,000	1	0.01%	

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NA22 -	Realty World Florida	\$392,000	1	0.01%
	REVirtually LLC	\$495,000	2	0.02%
	RL Bailey Realty	\$252,000	1	0.01%
	Rossman Realty Group Inc	\$1,565,000	2	0.05%
	Royal Shell Real Estate, Inc.	\$752,000	3	0.03%
	Ruby Realty & Referral Company	\$287,500	1	0.01%
	Sand Castle Realty Group, Inc	\$889,000	2	0.03%
	Sentry Property Management Service, Inc.	\$282,500	1	0.01%
	Steven C. Moller, Broker	\$1,605,000	2	0.06%
	Sun Realty USA, Inc	\$2,100,500	7	0.07%
	Vineyards Properties Inc	\$835,000	3	0.03%
	Waterfront Realty Group Inc	\$480,000	1	0.02%
	WCI Realty Inc	\$1,115,680	2	0.04%
	WEICHERT, REALTORSr On The Gulf	\$792,000	3	0.03%
	Xclusive Homes LLC	\$1,011,900	4	0.04%
	Your Naples Realty LLC	\$144,100	1	0.01%
NA22 -		\$74,988,438	202	2.63%
NA23 -	Addvantage Real Estate Service	\$575,000	1	0.02%
	Amerivest Realty	\$860,000	3	0.03%
	Coldwell Banker Residential Real Estate, Inc.	\$1,280,000	3	0.04%
	Domain Realty.com LLC	\$840,000	2	0.03%
	Downing Frye	\$2,599,000	5	0.09%
	Florida Real Estate Professionals	\$460,000	1	0.02%
	John R Wood	\$400,000	1	0.01%
	Keller Williams Realty, Marco	\$375,000	1	0.01%
	Premiere Plus Realty Co.	\$1,470,000	3	0.05%
	RE/MAX Sundance Realty II	\$525,000	1	0.02%
	Ruby Realty & Referral Company	\$765,000	1	0.03%
	Sellstate Priority Realty	\$690,000	1	0.02%
South Bay Realty	\$219,000	1	0.01%	
NA23 -		\$11,058,000	24	0.39%
NA24 -	Allison James Estates and Home	\$64,050	1	0.00%
	Amerivest Realty	\$1,116,500	5	0.04%
	Anchorlight Realty, LLC	\$195,000	1	0.01%
	Bayside Realty SWFL LLC	\$176,000	2	0.01%
	Berkshire Hathaway Florida	\$351,000	2	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$451,000	3	0.02%
	DiFilippippo Real Estate Group	\$180,000	1	0.01%
	Domain Realty.com LLC	\$319,500	2	0.01%
	Downing Frye	\$510,500	4	0.02%
	EJ Realty & Financial Services	\$380,980	2	0.01%

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NA24 -	Esquire Real Estate Services,	\$150,000	1	0.01%
	Faust RealtyGroup	\$225,000	1	0.01%
	Florida Home Realty of Collier County, Inc.	\$303,000	2	0.01%
	Gulf Coast Properties Group	\$117,500	1	0.00%
	Gulf Region Realty	\$340,000	2	0.01%
	Hudson Realty Executives LLC	\$225,000	1	0.01%
	Internet Realty Group, Inc.	\$917,500	4	0.03%
	John R Wood	\$452,500	3	0.02%
	Kalar Realty Services	\$117,500	1	0.00%
	Keating Associates LLC	\$235,000	1	0.01%
	Keller Williams Realty, Marco	\$280,000	2	0.01%
	L'Excellence Realty Group Inc.	\$1,209,000	6	0.04%
	MAKS Realty Inc	\$269,000	1	0.01%
	MVP Realty Associates	\$1,419,400	6	0.05%
	Napoli Realty Services, LLC	\$265,000	1	0.01%
	Premiere Plus Realty Co.	\$1,602,000	8	0.06%
	RE/MAX Realty Select	\$474,900	2	0.02%
	Ricardo Realty LLC	\$64,050	1	0.00%
	Royal Shell Real Estate, Inc.	\$225,000	1	0.01%
	Starling Realty Inc	\$250,000	2	0.01%
	Sun Realty USA, Inc	\$2,245,000	15	0.08%
	Wordl Realty Services	\$445,000	2	0.02%
	Xclusive Homes LLC	\$1,109,000	5	0.04%
NA24 -		\$16,684,880	92	0.59%
NA31 -	Amerivest Realty	\$2,113,131	4	0.07%
	Assist2Sell	\$277,500	1	0.01%
	Berkshire Hathaway Florida	\$2,208,630	4	0.08%
	Coldwell Banker Residential Real Estate, Inc.	\$330,000	1	0.01%
	Domain Realty.com LLC	\$772,415	2	0.03%
	Downing Frye	\$2,270,000	7	0.08%
	DR Horton Realty SWFL Inc.	\$5,039,181	8	0.18%
	Equity Realty	\$275,000	1	0.01%
	Florida Home Realty of Collier County, Inc.	\$587,000	3	0.02%
	John R Wood	\$905,500	3	0.03%
	Keller Williams Elite Realty	\$355,000	1	0.01%
	MVP Realty Associates	\$409,000	1	0.01%
	Neal Communities Realty, Inc	\$384,192	1	0.01%
	Neal Communities Realty, Inc.	\$1,961,214	5	0.07%
	Premier Sothebys Int. Realty	\$1,198,165	3	0.04%
	Premiere Plus Realty Co.	\$970,000	3	0.03%
	Real Estate Broker Direct	\$272,500	1	0.01%

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		Data		
Geo Area	Historical NA-BN-ES Offices Company	Total Closed Volume	Closed Units	% of Volume
NA31 -	Redfin Corporation	\$583,000	1	0.02%
	Royal Shell Real Estate, Inc.	\$498,000	2	0.02%
	Sellstate Priority Realty	\$465,000	1	0.02%
	Starling Realty Inc	\$277,500	1	0.01%
	Tropics Real Estate	\$172,000	1	0.01%
	WEICHERT, REALTORSr On The Gulf	\$485,000	2	0.02%
	Wentworth Realty Group	\$425,840	1	0.01%
	William Raveis-Florida LLC	\$431,400	1	0.02%
	Your Naples Realty LLC	\$1,536,400	5	0.05%
NA31 -		\$25,202,568	64	0.88%
NA32 -	Berkshire Hathaway Florida	\$222,400	1	0.01%
	Downing Frye	\$222,400	1	0.01%
	Equity Realty	\$350,000	1	0.01%
	WEICHERT, REALTORSr On The Gulf	\$234,000	1	0.01%
	White Sands Realty, LLC	\$350,000	1	0.01%
	Xclusive Homes LLC	\$234,000	1	0.01%
NA32 -		\$1,612,800	6	0.06%
NA33 -	South Bay Realty	\$180,000	2	0.01%
NA33 -		\$180,000	2	0.01%
NA34 -	A Plus Realty	\$650,000	2	0.02%
	Advantage Sales & Rentals Inc	\$590,000	2	0.02%
	Amerivest Realty	\$373,364	1	0.01%
	Berkshire Hathaway Florida	\$320,000	1	0.01%
	Boca Executives	\$270,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$1,271,150	4	0.04%
	Downing Frye	\$3,084,000	9	0.11%
	Elite Realty of SW FL	\$317,000	1	0.01%
	Florida Home Realty of Collier County, Inc.	\$315,000	1	0.01%
	Homes & Land Brokers, Inc.	\$1,147,650	4	0.04%
	Hudson Realty Executives LLC	\$245,000	1	0.01%
	John R Wood	\$661,000	2	0.02%
	Menelee Realty	\$273,000	1	0.01%
	MVP Realty Associates	\$263,500	1	0.01%
	Naples Realty Services	\$253,189	1	0.01%
	Naples Trust Real Estate Services	\$584,000	2	0.02%
	Perrett Kennedy LLC	\$370,000	1	0.01%
	Premiere Plus Realty Co.	\$1,707,000	6	0.06%
	Priority Properties of Florida	\$322,000	1	0.01%
	Realhome Services and Solution	\$626,553	2	0.02%
Ruby Realty & Referral Company	\$270,000	1	0.01%	
South Bay Realty	\$285,000	1	0.01%	

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		Data		
Geo Area	Historical NA-BN-ES Offices Company	Total Closed Volume	Closed Units	% of Volume
NA34 -	Sun Realty USA, Inc	\$1,012,000	3	0.04%
	Wentworth Realty Group	\$442,000	1	0.02%
	Xclusive Homes LLC	\$275,000	1	0.01%
	Your Naples Realty LLC	\$225,000	1	0.01%
NA34 -		\$16,152,406	52	0.57%
NA35 -	Amerivest Realty	\$200,000	1	0.01%
	Florida Home Realty of Collier County, Inc.	\$154,750	1	0.01%
	L.H. Fleming & Company, Real Estate	\$154,750	1	0.01%
	Priority Properties of Florida	\$200,000	1	0.01%
	The Monterosso REO Team	\$390,000	2	0.01%
NA35 -		\$1,099,500	6	0.04%
NA36 -		\$169,900	1	0.01%
	Allison James Estates and Home	\$354,900	2	0.01%
	Builders Services, Inc.	\$383,410	1	0.01%
	Burnham Consulting, Inc	\$2,399,618	8	0.08%
	Coldwell Banker Residential Re	\$38,000	1	0.00%
	David C. Brown Realty, Inc	\$864,700	7	0.03%
	Florida Home Realty of Collier County, Inc.	\$520,300	4	0.02%
	Floridas Realty Specialists	\$235,000	1	0.01%
	John R Wood	\$2,539,180	10	0.09%
	Keller Williams Elite Realty	\$290,000	1	0.01%
	Keller Williams Realty Fort Myers	\$134,000	1	0.00%
	L'Excellence Realty Group Inc.	\$229,900	1	0.01%
	Naples Beach & Bay Realty Inc	\$225,100	1	0.01%
	New Horizons Real Estate Corp.	\$224,000	1	0.01%
	RC Real State Services, Inc	\$134,000	1	0.00%
	Realty Group of Southwest Florida Inc.	\$383,410	1	0.01%
	Realty World-C Bagans 1st	\$217,500	1	0.01%
	Southern Heritage Real Estate	\$38,000	1	0.00%
	The Monterosso REO Team	\$446,180	2	0.02%
	Turn Key Residential, LLC	\$160,000	1	0.01%
Waterfront Realty Group Inc	\$235,000	1	0.01%	
NA36 -		\$10,222,098	48	0.36%
NA37 -	0	\$437,500	2	0.02%
	Advantage Sales & Rentals Inc	\$255,000	1	0.01%
	Amerivest Realty	\$628,000	2	0.02%
	Ashton Orlando Residential LLC	\$849,000	1	0.03%
	Barclays Real Estate Group	\$1,046,500	2	0.04%
	Barrington-Grey Realty LLC	\$272,000	1	0.01%
	Berkshire Hathaway Florida	\$2,748,000	6	0.10%
	Builders Services, Inc.	\$1,217,865	3	0.04%

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NA37 -	Burnham Consulting, Inc	\$836,400	2	0.03%
	Coffey Real Estate Services, Corp	\$255,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$293,000	1	0.01%
	Domain Realty.com LLC	\$649,965	2	0.02%
	Downing Frye	\$1,100,500	4	0.04%
	Engel & Voelkers	\$300,000	1	0.01%
	ERA Flagship Real Estate	\$178,000	1	0.01%
	Florida Home Realty of Collier County, Inc.	\$407,500	1	0.01%
	Florida Homes Realty of Collier	\$6,098,000	16	0.21%
	Gulf Coast Properties Group	\$3,830,000	9	0.13%
	iList LLC	\$365,000	1	0.01%
	Islandwalk Real Estate Sales	\$305,000	1	0.01%
	John R Wood	\$946,475	3	0.03%
	Keating Associates LLC	\$462,500	1	0.02%
	Keller Williams Realty, Marco	\$398,000	2	0.01%
	L.H. Fleming & Company, Real Estate	\$300,000	1	0.01%
	MVP Realty Associates	\$357,900	1	0.01%
	Onier Realty of SW Fla	\$340,000	1	0.01%
	Premier Sothebys Int. Realty	\$1,865,566	5	0.07%
	Premiere Plus Realty Co.	\$3,261,500	9	0.11%
	RE/MAX Distinction Realty	\$405,500	2	0.01%
	RE/MAX Realty Select	\$272,000	1	0.01%
	Real Estate Broker Direct	\$315,000	1	0.01%
	Realty Executives Signature	\$285,000	1	0.01%
	Realty World, Top Producers Realty, Inc.	\$439,000	1	0.02%
	Right Choice Realty, LLC	\$365,000	1	0.01%
	Royal Shell Real Estate, Inc.	\$669,534	2	0.02%
	Schulz Realty LLC	\$380,000	1	0.01%
	Standard Pacific of S Florida	\$783,722	2	0.03%
	Stock Realty LLC	\$482,500	1	0.02%
	Stock Realty, LLC	\$831,500	3	0.03%
	Taylor Morrison Realty of Flor	\$424,000	1	0.01%
	Taylor Woodrow Realty-SW, LLC	\$2,622,075	7	0.09%
The Florida Real Estate Store	\$205,000	1	0.01%	
ToastyinNaples.com Realty	\$210,000	1	0.01%	
Verona Realty	\$2,426,000	6	0.09%	
VIP Realty Group	\$205,000	1	0.01%	
NA37 -		\$41,325,002	114	1.45%
NA38 -		\$202,500	1	0.01%
	Allison James Estates and Home	\$229,425	1	0.01%
	Berkshire Hathaway Florida	\$1,588,900	3	0.06%

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NA38 -	Century 21 Sunbelt Realty, Inc	\$107,500	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$500,000	2	0.02%
	Downing Frye	\$4,999,410	9	0.18%
	DR Horton Realty SWFL Inc.	\$2,106,060	3	0.07%
	Engel & Voelkers Bonita-Estero	\$409,000	1	0.01%
	Florida Home Realty of Collier County, Inc.	\$412,000	1	0.01%
	Germain Properties of Naples, LLC	\$395,000	1	0.01%
	Gulf Breeze Real Estate, LLC	\$68,500	1	0.00%
	Gulf Coast Realty	\$475,000	1	0.02%
	Harborview Realty Inc	\$565,000	1	0.02%
	Horizons By The Sea Inc.	\$480,000	2	0.02%
	Independent Brokers Realty Inc.	\$336,925	2	0.01%
	Island Realty Marco	\$1,230,000	2	0.04%
	John R Wood	\$2,200,000	3	0.08%
	Keller Williams Realty, Marco	\$5,630,000	14	0.20%
	Lennar Realty Inc	\$3,561,216	9	0.12%
	Non MLS	\$136,100	1	0.00%
	Premier Sothebys Int. Realty	\$15,860,500	33	0.56%
	Premiere Plus Realty Co.	\$4,097,150	11	0.14%
	RE/MAX Affinity Mercato	\$494,000	1	0.02%
	RE/MAX Affinity Plus	\$3,450,416	8	0.12%
	RE/MAX Distinction Realty	\$136,100	1	0.00%
	Schulz Realty LLC	\$1,010,000	2	0.04%
	Stock Realty, LLC	\$780,000	1	0.03%
	Sun Realty USA, Inc	\$550,000	1	0.02%
	Taylor Woodrow Realty-SW, LLC	\$660,000	1	0.02%
	Ted Hofferber SRA, PA	\$399,900	1	0.01%
	VIP Realty Group	\$143,000	1	0.01%
Xclusive Homes LLC	\$180,000	2	0.01%	
NA38 -		\$53,393,602	122	1.87%
NA39 -	Berkshire Hathaway Florida	\$1,408,000	5	0.05%
	Downing Frye	\$1,572,000	5	0.06%
	Horizons By The Sea Inc.	\$525,000	1	0.02%
	Port of the Islands Realty LLC	\$4,342,000	14	0.15%
	Premier Sothebys Int. Realty	\$650,000	1	0.02%
	RE/MAX Realty Select	\$110,000	1	0.00%
	Realty World, Top Producers Realty, Inc.	\$1,125,000	2	0.04%
	United Realty Consultants	\$204,000	1	0.01%
NA39 -		\$9,936,000	30	0.35%
NA41 -	Berkshire Hathaway Florida	\$923,000	2	0.03%
	Coldwell Banker Residential Real Estate, Inc.	\$2,061,777	6	0.07%

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NA41 -	Cornerstone Coastal Properties	\$285,000	1	0.01%
	Domain Realty.com LLC	\$1,304,500	3	0.05%
	Downing Frye	\$211,100	1	0.01%
	Florida Home Realty of Collier County, Inc.	\$445,000	1	0.02%
	John R Wood	\$1,545,000	3	0.05%
	Keating Associates LLC	\$250,000	1	0.01%
	Kingdom Realty Services LLC	\$250,000	1	0.01%
	L.H. Fleming & Company, Real Estate	\$297,000	1	0.01%
	Miloff Aubuchon Rlty Grp, Inc.	\$250,000	1	0.01%
	MVP Realty Associates	\$950,000	2	0.03%
	N.A.I. Realty	\$250,000	1	0.01%
	Pikus Realty PA	\$140,000	1	0.00%
	POM Property Management	\$288,700	1	0.01%
	Premiere Plus Realty Co.	\$1,765,500	6	0.06%
	RE/MAX Distinction Realty	\$297,577	2	0.01%
	RE/MAX Realty Select	\$655,500	3	0.02%
	Royal Shell Real Estate, Inc.	\$211,100	1	0.01%
NA41 -		\$12,380,754	38	0.43%
NA42 -		\$239,900	1	0.01%
	Amerivest Realty	\$457,500	2	0.02%
	Downing Frye	\$1,063,325	4	0.04%
	Florida Home Realty of Collier County, Inc.	\$280,000	1	0.01%
	John R Wood	\$285,000	1	0.01%
	MVP Realty Associates	\$605,000	2	0.02%
	Paradise Coast Property Team	\$238,000	1	0.01%
	Premier Sothebys Int. Realty	\$285,000	1	0.01%
	Premiere Plus Realty Co.	\$777,500	3	0.03%
	Prime Location Brokers LLC	\$285,000	1	0.01%
	RE/MAX Realty Select	\$418,000	2	0.01%
	Re/Max Trend	\$240,000	1	0.01%
	Realty World Florida	\$239,900	1	0.01%
	Realty World, Top Producers Realty, Inc.	\$240,000	1	0.01%
	Waterfront Realty Group Inc	\$285,000	1	0.01%
	Waters Edge Real Estate LLC	\$238,000	1	0.01%
	WEICHERT, REALTORSr On The Gulf	\$385,325	1	0.01%
White Sands Realty, LLC	\$305,000	1	0.01%	
NA42 -		\$6,867,450	26	0.24%
NA43 -	Allison James Estates and Home	\$413,000	1	0.01%
	Berkshire Hathaway Florida	\$415,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$516,000	2	0.02%
	Downing Frye	\$595,000	2	0.02%

John R. Wood Properties
Company Ranking Reports
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Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA43 -	Equity Realty	\$560,000	1	0.02%
	Florida Home Realty of Collier County, Inc.	\$487,500	1	0.02%
	Gulf Breeze Real Estate, LLC	\$280,000	1	0.01%
	Hudson Realty Executives LLC	\$300,000	1	0.01%
	John R Wood	\$1,159,000	3	0.04%
	Lennar Realty Inc	\$1,623,400	3	0.06%
	MVP Realty Associates	\$290,000	1	0.01%
	Naples Pro Realty	\$307,000	1	0.01%
	Premiere Plus Realty Co.	\$1,059,500	3	0.04%
	Saggio Dream Realty	\$290,000	1	0.01%
	Waterfront Realty Group Inc	\$413,000	1	0.01%
	Wordl Realty Services	\$216,000	1	0.01%
	NA43 -		\$8,924,400	24
NA44 -	Amerivest Realty	\$234,000	1	0.01%
	Berkshire Hathaway Florida	\$205,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$667,000	2	0.02%
	Domain Realty.com LLC	\$269,900	1	0.01%
	Downing Frye	\$1,720,000	4	0.06%
	Engel & Voelkers	\$295,000	1	0.01%
	Florida Home Realty of Collier County, Inc.	\$430,000	2	0.02%
	Gulf Breeze Real Estate, LLC	\$238,500	1	0.01%
	Homes & Land Brokers, Inc.	\$507,000	2	0.02%
	Keller Williams Realty Naples	\$269,900	1	0.01%
	Miloff Aubuchon Realty Group	\$238,500	1	0.01%
	MVP Realty Associates	\$296,000	1	0.01%
	Naples Realty Services	\$295,000	1	0.01%
	Premiere Plus Realty Co.	\$1,139,000	3	0.04%
	South Bay Realty	\$234,000	1	0.01%
	Sun Realty USA, Inc	\$290,000	1	0.01%
NA44 -		\$7,328,800	24	0.26%
NA45 -	Amerivest Realty	\$214,000	1	0.01%
	Burge Realty Group Inc	\$225,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$693,000	3	0.02%
	Florida Home Realty of Collier County, Inc.	\$1,056,000	3	0.04%
	Golden Realty & Management LLC	\$245,000	1	0.01%
	Internet Realty Group, Inc.	\$290,000	1	0.01%
	John R Wood	\$895,000	3	0.03%
	Listing Gate Inc	\$225,000	1	0.01%
	MAKS Realty Inc	\$250,000	1	0.01%
	Minker Properties	\$520,000	1	0.02%
	Premiere Plus Realty Co.	\$1,444,000	6	0.05%

John R. Wood Properties
Company Ranking Reports
Closed YTD by Geocode & Company

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA45 -	Prime Location Brokers LLC	\$208,000	1	0.01%
	RE/MAX Realty Group	\$421,000	1	0.01%
	Sun Realty USA, Inc	\$860,000	2	0.03%
	ToastyinNaples.com Realty	\$420,000	1	0.01%
	Waterfront Realty Group Inc	\$260,000	1	0.01%
	WEICHERT, REALTORSr On The Gulf	\$750,000	2	0.03%
NA45 -		\$8,976,000	30	0.31%
NA46 -	Amerivest Realty	\$161,380	1	0.01%
	Blue Beach Home,LLC	\$215,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$1,010,500	4	0.04%
	Domain Realty.com LLC	\$625,500	2	0.02%
	Downing Frye	\$446,900	2	0.02%
	Equity Realty	\$210,000	1	0.01%
	Florida Home Realty of Collier County, Inc.	\$799,000	3	0.03%
	Horizons By The Sea Inc.	\$207,000	1	0.01%
	John R Wood	\$805,000	3	0.03%
	Keller Williams Realty, Marco	\$239,900	1	0.01%
	Maxim LLC	\$261,000	1	0.01%
	MVP Realty Associates	\$667,380	3	0.02%
	Naples Beach & Bay Realty Inc	\$360,000	2	0.01%
	Naples Realty International LLC	\$304,000	1	0.01%
	OK Realty Inc.	\$530,000	2	0.02%
	Premier Sothebys Int. Realty	\$529,500	2	0.02%
	Premiere Plus Realty Co.	\$787,800	3	0.03%
	Rapallo Rite at Coconut Point	\$205,000	1	0.01%
	RE/MAX Distinction Realty	\$264,000	1	0.01%
	RE/MAX Realty Group	\$365,000	1	0.01%
	RE/MAX Realty Select	\$360,000	1	0.01%
	Realty Executives Signature	\$227,500	1	0.01%
	Royal Shell Real Estate, Inc.	\$360,000	1	0.01%
	South Bay Realty	\$304,000	1	0.01%
	Sun Realty USA, Inc	\$199,900	1	0.01%
	SWFL Realty Group Corp	\$207,000	1	0.01%
	TEC Realty	\$235,000	1	0.01%
	Xclusive Homes LLC	\$394,900	2	0.01%
	Your Naples Realty LLC	\$207,000	1	0.01%
	NA46 -		\$11,489,160	46
NA47 -	Amerivest Realty	\$161,000	1	0.01%
	Assist2Sell	\$360,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$230,000	1	0.01%
	Downing Frye	\$475,000	2	0.02%

John R. Wood Properties
Company Ranking Reports
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Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA47 -	Eister and Company	\$136,000	1	0.00%
	Equity Realty	\$160,000	1	0.01%
	Florida Home Realty of Collier County, Inc.	\$285,000	1	0.01%
	Homes & Land Brokers, Inc.	\$641,000	3	0.02%
	International Realty Assoc LLC	\$700,000	2	0.02%
	John R Wood	\$1,139,000	5	0.04%
	Keller Williams Realty Naples	\$187,000	1	0.01%
	Kevin Shelly Realty Inc	\$245,000	1	0.01%
	Kingdom Realty Services LLC	\$141,100	1	0.00%
	MVP Realty Associates	\$1,057,000	4	0.04%
	NextHome Advisors	\$188,500	1	0.01%
	Non MLS	\$267,000	1	0.01%
	Phelps Realty Services	\$160,000	1	0.01%
	Premiere Plus Realty Co.	\$1,110,500	5	0.04%
	RE/MAX Affinity Plus	\$215,000	1	0.01%
	RE/MAX Distinction Realty	\$141,100	1	0.00%
	RE/MAX Sundance Realty II	\$230,000	1	0.01%
	Saggio Dream Realty	\$205,000	1	0.01%
	Sun Realty USA, Inc	\$198,000	1	0.01%
	U S Prime Realty LLC	\$228,000	1	0.01%
WEICHERT, REALTORSr On The Gulf	\$285,000	1	0.01%	
NA47 -		\$9,145,200	40	0.32%
NA48 -	B & B Realty	\$230,000	1	0.01%
	Benoit Properties Intl LLC	\$240,000	1	0.01%
	Boca Executives	\$220,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$327,500	1	0.01%
	Domain Realty.com LLC	\$225,000	1	0.01%
	Downing Frye	\$330,000	2	0.01%
	Engel & Voelkers	\$455,000	2	0.02%
	Equity Realty	\$460,000	2	0.02%
	Estates Realty	\$198,000	1	0.01%
	Florida Home Realty of Collier County, Inc.	\$695,000	2	0.02%
	Floridas Realty Specialists	\$175,000	1	0.01%
	Gulf Breeze Real Estate, LLC	\$423,000	2	0.01%
	Homes & Land Brokers, Inc.	\$244,900	1	0.01%
	John R Wood	\$885,250	3	0.03%
	Keller Williams Realty Naples	\$432,000	2	0.02%
	L.H. Fleming & Company, Real Estate	\$227,000	1	0.01%
	Marc Joseph Realty	\$155,000	1	0.01%
	MVP Realty Associates	\$1,152,500	4	0.04%
	NextHome Advisors	\$225,000	1	0.01%

John R. Wood Properties
Company Ranking Reports
 Closed YTD by Geocode & Company

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA48 -	Non MLS	\$368,250	1	0.01%
	OK Realty Inc.	\$255,500	1	0.01%
	Pollard & Hedrich Realty, Inc.	\$227,000	1	0.01%
	Porter Davis Real Estate	\$327,500	1	0.01%
	Premiere Plus Realty Co.	\$1,420,900	6	0.05%
	Real Pro Realtors	\$243,000	1	0.01%
	Realty Executives Signature	\$295,000	1	0.01%
	Royal Shell Real Estate, Inc.	\$279,000	1	0.01%
	Select Real Estate By Stephani	\$295,000	1	0.01%
	South Bay Realty	\$780,000	3	0.03%
	Steven C. Moller, Broker	\$400,000	2	0.01%
	Sun Realty USA, Inc	\$228,000	1	0.01%
	Waterfront Realty Group Inc	\$250,000	1	0.01%
	WEICHERT, REALTORSr On The Gulf	\$250,000	1	0.01%
NA48 -		\$12,919,300	52	0.45%
NA50 -	RE/MAX Distinction Realty	\$520,000	2	0.02%
NA50 -		\$520,000	2	0.02%
Grand Total		\$2,850,303,232	5122	100.00%

John R. Wood Properties
Company Ranking Reports
Select Broker Detail by Price

			Side Data									
			L			S			Total Volume	Total Closed Units	Total % of Volume	
SELECT COMPANY NAME	Market Defined	Code	Volume	Closed Units	% of Volume	Volume	Closed Units	% of Volume				
	Bonita Estero Markets	A	\$27,627,434	143	0.97%	\$23,944,776	125	0.84%	\$51,572,210	268	1.81%	
		B	\$61,929,724	178	2.17%	\$57,866,068	165	2.03%	\$119,795,792	343	4.20%	
		C	\$21,001,775	35	0.74%	\$22,262,075	37	0.78%	\$43,263,850	72	1.52%	
		D	\$5,856,340	7	0.21%	\$7,015,840	8	0.25%	\$12,872,180	15	0.45%	
		E	\$25,814,639	19	0.91%	\$20,497,500	15	0.72%	\$46,312,139	34	1.62%	
		F	\$14,078,258	5	0.49%	\$14,078,258	5	0.49%	\$28,156,516	10	0.99%	
		G	\$5,800,000	1	0.20%			0.00%	\$5,800,000	1	0.20%	
	Bonita Estero Markets		\$162,108,170	388	5.69%	\$145,664,517	355	5.11%	\$307,772,687	743	10.80%	
	Naples Market Only	A	\$61,553,861	345	2.16%	\$63,551,950	361	2.23%	\$125,105,811	706	4.39%	
		B	\$119,261,226	344	4.18%	\$126,878,280	365	4.45%	\$246,139,506	709	8.64%	
		C	\$54,366,318	91	1.91%	\$61,852,200	104	2.17%	\$116,218,518	195	4.08%	
		D	\$30,032,962	35	1.05%	\$28,648,200	34	1.01%	\$58,681,162	69	2.06%	
		E	\$58,601,857	42	2.06%	\$52,017,012	38	1.82%	\$110,618,869	80	3.88%	
		F	\$59,887,921	20	2.10%	\$61,607,921	21	2.16%	\$121,495,842	41	4.26%	
		G	\$26,812,000	4	0.94%			0.00%	\$26,812,000	4	0.94%	
	Naples Market Only		\$410,516,145	881	14.40%	\$394,555,563	923	13.84%	\$805,071,708	1,804	28.25%	
	Total		\$572,624,315	1,269	20.09%	\$540,220,080	1,278	18.95%	\$1,112,844,395	2,547	39.04%	
	AMERIVEST	Bonita Estero Markets	A	\$55,000	1	0.00%	\$235,000	1	0.01%	\$290,000	2	0.01%
			B	\$487,500	1	0.02%	\$784,960	2	0.03%	\$1,272,460	3	0.04%
Bonita Estero Markets			\$542,500	2	0.02%	\$1,019,960	3	0.04%	\$1,562,460	5	0.05%	
Naples Market Only		A	\$5,051,900	28	0.18%	\$2,681,309	16	0.09%	\$7,733,209	44	0.27%	
		B	\$4,516,000	14	0.16%	\$5,021,364	15	0.18%	\$9,537,364	29	0.33%	
		C	\$3,068,000	5	0.11%	\$3,797,000	7	0.13%	\$6,865,000	12	0.24%	
		D	\$875,897	1	0.03%	\$3,424,131	4	0.12%	\$4,300,028	5	0.15%	
		E	\$5,063,750	4	0.18%	\$2,950,000	2	0.10%	\$8,013,750	6	0.28%	
		F	\$3,650,000	1	0.13%	\$9,775,000	4	0.34%	\$13,425,000	5	0.47%	
		G			0.00%	\$5,250,000	1	0.18%	\$5,250,000	1	0.18%	
Naples Market Only			\$22,225,547	53	0.78%	\$32,898,804	49	1.15%	\$55,124,351	102	1.93%	
AMERIVEST Total		\$22,768,047	55	0.80%	\$33,918,764	52	1.19%	\$56,686,811	107	1.99%		
BERKSHIRE HATHAWAY FLORIDA	Bonita Estero Markets	A	\$663,500	3	0.02%	\$1,341,645	6	0.05%	\$2,005,145	9	0.07%	
		B	\$4,145,400	11	0.15%	\$4,025,889	12	0.14%	\$8,171,289	23	0.29%	
		C	\$2,177,500	4	0.08%	\$1,150,000	2	0.04%	\$3,327,500	6	0.12%	
		D	\$1,650,000	2	0.06%	\$750,000	1	0.03%	\$2,400,000	3	0.08%	
		E			0.00%	\$1,400,000	1	0.05%	\$1,400,000	1	0.05%	
	Bonita Estero Markets		\$8,636,400	20	0.30%	\$8,667,534	22	0.30%	\$17,303,934	42	0.61%	
	Naples Market Only	A	\$4,333,000	25	0.15%	\$2,990,700	17	0.10%	\$7,323,700	42	0.26%	
		B	\$8,610,550	24	0.30%	\$13,530,698	38	0.47%	\$22,141,248	62	0.78%	
		C	\$6,133,500	10	0.22%	\$3,155,000	5	0.11%	\$9,288,500	15	0.33%	
		D	\$4,445,000	5	0.16%	\$6,103,331	7	0.21%	\$10,548,331	12	0.37%	
		E	\$3,300,000	2	0.12%	\$10,819,998	7	0.38%	\$14,119,998	9	0.50%	
		F	\$11,000,000	3	0.39%	\$3,050,000	1	0.11%	\$14,050,000	4	0.49%	
	Naples Market Only		\$37,822,050	69	1.33%	\$39,649,727	75	1.39%	\$77,471,777	144	2.72%	
	BERKSHIRE HATHAWAY FLORIDA Total		\$46,458,450	89	1.63%	\$48,317,261	97	1.70%	\$94,775,711	186	3.33%	
	CAMPBELL & PREBISH	Naples Market Only	D			0.00%	\$855,000	1	0.03%	\$855,000	1	0.03%
G					0.00%	\$6,550,000	1	0.23%	\$6,550,000	1	0.23%	
Naples Market Only					0.00%	\$7,405,000	2	0.26%	\$7,405,000	2	0.26%	
CAMPBELL & PREBISH Total				0.00%	\$7,405,000	2	0.26%	\$7,405,000	2	0.26%		
COLDWELL BANKER	Bonita Estero Markets	A	\$1,294,400	7	0.05%	\$1,325,525	8	0.05%	\$2,619,925	15	0.09%	
		B	\$2,799,400	8	0.10%	\$3,108,000	9	0.11%	\$5,907,400	17	0.21%	
		C	\$652,500	1	0.02%			0.00%	\$652,500	1	0.02%	
		E	\$1,375,000	1	0.05%	\$2,224,639	2	0.08%	\$3,599,639	3	0.13%	
	Bonita Estero Markets		\$5,800,000		0.00%	\$5,800,000	1	0.20%	\$5,800,000	1	0.20%	
	Bonita Estero Markets		\$6,121,300	17	0.21%	\$12,458,164	20	0.44%	\$18,579,464	37	0.65%	
	Naples Market Only	A	\$5,232,700	29	0.18%	\$6,315,877	34	0.22%	\$11,548,577	63	0.41%	

John R. Wood Properties
Company Ranking Reports
Select Broker Detail by Price

			Side Data						Total Volume	Total Closed Units	Total % of Volume	
			L			S						
COLDWELL BANKER	Naples Market Only	B	\$11,951,900	36	0.42%	\$8,716,406	27	0.31%	\$20,668,306	63	0.73%	
		C	\$2,799,000	5	0.10%	\$4,365,000	7	0.15%	\$7,164,000	12	0.25%	
		D	\$6,110,000	7	0.21%	\$3,415,000	4	0.12%	\$9,525,000	11	0.33%	
		E	\$8,675,000	6	0.30%	\$7,133,279	5	0.25%	\$15,808,279	11	0.55%	
		F	\$4,450,000	2	0.16%	\$4,910,000	2	0.17%	\$9,360,000	4	0.33%	
		G			0.00%	\$7,000,000	1	0.25%	\$7,000,000	1	0.25%	
		Naples Market Only			\$39,218,600	85	1.38%	\$41,855,562	80	1.47%	\$81,074,162	165
COLDWELL BANKER Total			\$45,339,900	102	1.59%	\$54,313,726	100	1.91%	\$99,653,626	202	3.50%	
DOWNING FRYE	Bonita Estero Markets	A	\$2,237,300	11	0.08%	\$3,582,310	18	0.13%	\$5,819,610	29	0.20%	
		B	\$8,787,148	26	0.31%	\$9,969,293	28	0.35%	\$18,756,441	54	0.66%	
		C	\$2,272,500	4	0.08%	\$2,772,500	5	0.10%	\$5,045,000	9	0.18%	
		D	\$780,000	1	0.03%	\$1,610,000	2	0.06%	\$2,390,000	3	0.08%	
		E	\$4,030,000	3	0.14%	\$4,970,000	4	0.17%	\$9,000,000	7	0.32%	
	Bonita Estero Markets			\$18,106,948	45	0.64%	\$22,904,103	57	0.80%	\$41,011,051	102	1.44%
	Naples Market Only	A	\$12,044,851	68	0.42%	\$12,809,651	70	0.45%	\$24,854,502	138	0.87%	
		B	\$34,423,698	96	1.21%	\$27,644,624	78	0.97%	\$62,068,322	174	2.18%	
		C	\$19,910,400	32	0.70%	\$11,235,330	18	0.39%	\$31,145,730	50	1.09%	
		D	\$8,515,000	10	0.30%	\$10,089,000	12	0.35%	\$18,604,000	22	0.65%	
		E	\$17,966,500	14	0.63%	\$32,188,500	24	1.13%	\$50,155,000	38	1.76%	
		F	\$33,674,000	10	1.18%	\$35,580,000	11	1.25%	\$69,254,000	21	2.43%	
		G	\$13,184,000	2	0.46%	\$11,750,000	2	0.41%	\$24,934,000	4	0.87%	
	Naples Market Only			\$139,718,449	232	4.90%	\$141,297,105	215	4.96%	\$281,015,554	447	9.86%
DOWNING FRYE Total			\$157,825,397	277	5.54%	\$164,201,208	272	5.76%	\$322,026,605	549	11.30%	
GULF COAST INTERNATIONAL PROP	Bonita Estero Markets	E			0.00%	\$1,780,000	1	0.06%	\$1,780,000	1	0.06%	
					0.00%	\$1,780,000	1	0.06%	\$1,780,000	1	0.06%	
	Naples Market Only	A			0.00%	\$381,000	2	0.01%	\$381,000	2	0.01%	
		B	\$380,000	1	0.01%			0.00%	\$380,000	1	0.01%	
		C	\$1,980,000	3	0.07%	\$1,285,000	2	0.05%	\$3,265,000	5	0.11%	
		D	\$1,804,200	2	0.06%			0.00%	\$1,804,200	2	0.06%	
		E	\$3,265,000	2	0.11%	\$1,250,000	1	0.04%	\$4,515,000	3	0.16%	
		F	\$7,000,000	2	0.25%	\$7,100,000	2	0.25%	\$14,100,000	4	0.49%	
		G	\$13,000,000	1	0.46%			0.00%	\$13,000,000	1	0.46%	
	Naples Market Only			\$27,429,200	11	0.96%	\$10,016,000	7	0.35%	\$37,445,200	18	1.31%
GULF COAST INTERNATIONAL PROP Total			\$27,429,200	11	0.96%	\$11,796,000	8	0.41%	\$39,225,200	19	1.38%	
JOHN R WOOD	Bonita Estero Markets	A	\$2,059,400	11	0.07%	\$2,841,899	15	0.10%	\$4,901,299	26	0.17%	
		B	\$9,260,407	25	0.32%	\$11,009,250	30	0.39%	\$20,269,657	55	0.71%	
		C	\$8,075,800	13	0.28%	\$3,854,000	6	0.14%	\$11,929,800	19	0.42%	
		D	\$8,643,000	10	0.30%	\$5,624,000	7	0.20%	\$14,267,000	17	0.50%	
		E	\$7,360,000	6	0.26%	\$7,707,500	6	0.27%	\$15,067,500	12	0.53%	
		F	\$7,550,000	3	0.26%	\$7,850,000	3	0.28%	\$15,400,000	6	0.54%	
	Bonita Estero Markets			\$42,948,607	68	1.51%	\$38,886,649	67	1.36%	\$81,835,256	135	2.87%
	Naples Market Only	A	\$10,429,350	57	0.37%	\$9,677,830	51	0.34%	\$20,107,180	108	0.71%	
		B	\$29,952,897	85	1.05%	\$28,489,903	82	1.00%	\$58,442,800	167	2.05%	
		C	\$20,901,650	35	0.73%	\$18,700,064	32	0.66%	\$39,601,714	67	1.39%	
		D	\$18,758,500	22	0.66%	\$14,155,397	16	0.50%	\$32,913,897	38	1.15%	
		E	\$42,837,500	29	1.50%	\$29,722,729	20	1.04%	\$72,560,229	49	2.55%	
		F	\$39,065,000	13	1.37%	\$48,245,000	16	1.69%	\$87,310,000	29	3.06%	
		G	\$30,325,000	4	1.06%	\$27,159,000	3	0.95%	\$57,484,000	7	2.02%	
Naples Market Only			\$192,269,897	245	6.75%	\$176,149,923	220	6.18%	\$368,419,820	465	12.93%	
JOHN R WOOD Total			\$235,218,504	313	8.25%	\$215,036,572	287	7.54%	\$450,255,076	600	15.80%	
NAPLES REALTY SERVICES	Bonita Estero Markets	A	\$528,000	3	0.02%	\$274,400	2	0.01%	\$802,400	5	0.03%	
		B	\$1,134,000	3	0.04%	\$350,000	1	0.01%	\$1,484,000	4	0.05%	
		C			0.00%	\$515,000	1	0.02%	\$515,000	1	0.02%	
	Bonita Estero Markets			\$1,662,000	6	0.06%	\$1,139,400	4	0.04%	\$2,801,400	10	0.10%
	Naples Market Only			\$302,000	2	0.01%	\$361,178	2	0.01%	\$663,178	4	0.02%

John R. Wood Properties
Company Ranking Reports
Select Broker Detail by Price

			Side Data						Total Volume	Total Closed Units	Total % of Volume
			L			S					
NAPLES REALTY SERVICES	Naples Market Only	B	\$1,291,750	4	0.05%	\$1,364,324	4	0.05%	\$2,656,074	8	0.09%
		C	\$749,000	1	0.03%	\$1,369,000	2	0.05%	\$2,118,000	3	0.07%
		D	\$990,000	1	0.03%	\$820,000	1	0.03%	\$1,810,000	2	0.06%
	Naples Market Only		\$3,332,750	8	0.12%	\$3,914,502	9	0.14%	\$7,247,252	17	0.25%
NAPLES REALTY SERVICES Total			\$4,994,750	14	0.18%	\$5,053,902	13	0.18%	\$10,048,652	27	0.35%
PREMIER SOTHEBYS	Bonita Estero Markets	A	\$561,500	3	0.02%	\$633,000	3	0.02%	\$1,194,500	6	0.04%
		B	\$3,986,400	12	0.14%	\$2,406,000	8	0.08%	\$6,392,400	20	0.22%
		C	\$1,215,000	2	0.04%	\$2,574,000	4	0.09%	\$3,789,000	6	0.13%
		D			0.00%	\$1,974,000	2	0.07%	\$1,974,000	2	0.07%
		E	\$1,015,000	1	0.04%			0.00%	\$1,015,000	1	0.04%
	Bonita Estero Markets		\$6,777,900	18	0.24%	\$7,587,000	17	0.27%	\$14,364,900	35	0.50%
	Naples Market Only	A	\$3,894,900	20	0.14%	\$2,806,200	15	0.10%	\$6,701,100	35	0.24%
		B	\$18,643,400	51	0.65%	\$10,843,956	29	0.38%	\$29,487,356	80	1.03%
		C	\$16,763,741	28	0.59%	\$21,859,165	35	0.77%	\$38,622,906	63	1.36%
		D	\$12,051,000	14	0.42%	\$12,492,500	14	0.44%	\$24,543,500	28	0.86%
		E	\$48,699,500	35	1.71%	\$52,926,590	38	1.86%	\$101,626,090	73	3.57%
		F	\$51,930,000	19	1.82%	\$40,389,000	13	1.42%	\$92,319,000	32	3.24%
		G	\$46,665,000	5	1.64%	\$55,377,000	6	1.94%	\$102,042,000	11	3.58%
	Naples Market Only		\$198,647,541	172	6.97%	\$196,694,411	150	6.90%	\$395,341,952	322	13.87%
PREMIER SOTHEBYS Total			\$205,425,441	190	7.21%	\$204,281,411	167	7.17%	\$409,706,852	357	14.37%
PREMIERE PLUS REALTY COMPANY	Bonita Estero Markets	A	\$1,236,000	7	0.04%	\$1,998,400	11	0.07%	\$3,234,400	18	0.11%
		B	\$3,419,900	8	0.12%	\$4,367,048	13	0.15%	\$7,786,948	21	0.27%
		C			0.00%	\$1,187,500	2	0.04%	\$1,187,500	2	0.04%
		D			0.00%	\$839,000	1	0.03%	\$839,000	1	0.03%
	Bonita Estero Markets		\$4,655,900	15	0.16%	\$8,391,948	27	0.29%	\$13,047,848	42	0.46%
	Naples Market Only	A	\$11,340,383	62	0.40%	\$11,958,250	65	0.42%	\$23,298,633	127	0.82%
		B	\$22,917,999	68	0.80%	\$28,315,134	81	0.99%	\$51,233,133	149	1.80%
		C	\$12,298,900	21	0.43%	\$13,232,150	22	0.46%	\$25,531,050	43	0.90%
		D	\$5,040,000	6	0.18%	\$3,295,000	4	0.12%	\$8,335,000	10	0.29%
		E	\$8,359,000	7	0.29%	\$5,545,000	4	0.19%	\$13,904,000	11	0.49%
		F	\$13,165,000	5	0.46%	\$12,795,000	5	0.45%	\$25,960,000	10	0.91%
		G			0.00%	\$7,500,000	1	0.26%	\$7,500,000	1	0.26%
	Naples Market Only		\$73,121,282	169	2.57%	\$82,640,534	182	2.90%	\$155,761,816	351	5.46%
PREMIERE PLUS REALTY COMPANY Total			\$77,777,182	184	2.73%	\$91,032,482	209	3.19%	\$168,809,664	393	5.92%
ROYAL SHELL REAL ESTATE	Bonita Estero Markets	A	\$2,075,000	11	0.07%	\$2,160,579	11	0.08%	\$4,235,579	22	0.15%
		B	\$6,548,529	19	0.23%	\$8,611,900	23	0.30%	\$15,160,429	42	0.53%
		C	\$2,997,500	5	0.11%	\$4,077,500	7	0.14%	\$7,075,000	12	0.25%
		D	\$1,642,500	2	0.06%	\$759,000	1	0.03%	\$2,401,500	3	0.08%
		E	\$2,975,000	2	0.10%	\$3,990,000	3	0.14%	\$6,965,000	5	0.24%
		F	\$2,850,000	1	0.10%	\$2,550,000	1	0.09%	\$5,400,000	2	0.19%
	Bonita Estero Markets		\$19,088,529	40	0.67%	\$22,148,979	46	0.78%	\$41,237,508	86	1.45%
	Naples Market Only	A	\$610,500	3	0.02%	\$1,259,500	6	0.04%	\$1,870,000	9	0.07%
		B	\$2,254,400	6	0.08%	\$3,399,131	10	0.12%	\$5,653,531	16	0.20%
		C	\$3,092,000	5	0.11%	\$1,212,600	2	0.04%	\$4,304,600	7	0.15%
		D			0.00%	\$5,325,000	6	0.19%	\$5,325,000	6	0.19%
		E	\$2,045,001	2	0.07%	\$4,260,000	4	0.15%	\$6,305,001	6	0.22%
		F	\$2,200,000	1	0.08%	\$2,570,000	1	0.09%	\$4,770,000	2	0.17%
		G			0.00%	\$9,400,000	1	0.33%	\$9,400,000	1	0.33%
Naples Market Only		\$10,201,901	17	0.36%	\$27,426,231	30	0.96%	\$37,628,132	47	1.32%	
ROYAL SHELL REAL ESTATE Total			\$29,290,430	57	1.03%	\$49,575,210	76	1.74%	\$78,865,640	133	2.77%
Grand Total			\$1,425,151,616	2,561	50.00%	\$1,425,151,616	2,561	50.00%	\$2,850,303,232	5,122	100.00%

**John R. Wood Properties
Company Ranking Reports**

		Side				Total Sum of Closed Volume	Total Count of Side
		L		S			
Code	SELECT COMPANY NAME	Sum of Closed Volume	Count of Side	Sum of Closed Volume	Count of Side		
A		\$89,181,295	488	\$87,496,726	486	\$176,678,021	974
	AMERIVEST	\$5,106,900	29	\$2,916,309	17	\$8,023,209	46
	BERKSHIRE HATHAWAY FLORIDA	\$4,996,500	28	\$4,332,345	23	\$9,328,845	51
	COLDWELL BANKER	\$6,527,100	36	\$7,641,402	42	\$14,168,502	78
	DOWNING FRYE	\$14,282,151	79	\$16,391,961	88	\$30,674,112	167
	GULF COAST INTERNATIONAL PROP			\$381,000	2	\$381,000	2
	JOHN R WOOD	\$12,488,750	68	\$12,519,729	66	\$25,008,479	134
	NAPLES REALTY SERVICES	\$830,000	5	\$635,578	4	\$1,465,578	9
	PREMIER SOTHEBYS	\$4,456,400	23	\$3,439,200	18	\$7,895,600	41
	PREMIERE PLUS REALTY COMPANY	\$12,576,383	69	\$13,956,650	76	\$26,533,033	145
	ROYAL SHELL REAL ESTATE	\$2,685,500	14	\$3,420,079	17	\$6,105,579	31
A Total		\$153,130,979	839	\$153,130,979	839	\$306,261,958	1,678
B		\$181,190,950	522	\$184,744,348	530	\$365,935,298	1,052
	AMERIVEST	\$5,003,500	15	\$5,806,324	17	\$10,809,824	32
	BERKSHIRE HATHAWAY FLORIDA	\$12,755,950	35	\$17,556,587	50	\$30,312,537	85
	COLDWELL BANKER	\$14,751,300	44	\$11,824,406	36	\$26,575,706	80
	DOWNING FRYE	\$43,210,846	122	\$37,613,917	106	\$80,824,763	228
	GULF COAST INTERNATIONAL PROP	\$380,000	1			\$380,000	1
	JOHN R WOOD	\$39,213,304	110	\$39,499,153	112	\$78,712,457	222
	NAPLES REALTY SERVICES	\$2,425,750	7	\$1,714,324	5	\$4,140,074	12
	PREMIER SOTHEBYS	\$22,629,800	63	\$13,249,956	37	\$35,879,756	100
	PREMIERE PLUS REALTY COMPANY	\$26,337,899	76	\$32,682,182	94	\$59,020,081	170
	ROYAL SHELL REAL ESTATE	\$8,802,929	25	\$12,011,031	33	\$20,813,960	58
B Total		\$356,702,228	1,020	\$356,702,228	1,020	\$713,404,456	2,040
C		\$75,368,093	126	\$84,114,275	141	\$159,482,368	267
	AMERIVEST	\$3,068,000	5	\$3,797,000	7	\$6,865,000	12
	BERKSHIRE HATHAWAY FLORIDA	\$8,311,000	14	\$4,305,000	7	\$12,616,000	21
	COLDWELL BANKER	\$3,451,500	6	\$4,365,000	7	\$7,816,500	13
	DOWNING FRYE	\$22,182,900	36	\$14,007,830	23	\$36,190,730	59
	GULF COAST INTERNATIONAL PROP	\$1,980,000	3	\$1,285,000	2	\$3,265,000	5
	JOHN R WOOD	\$28,977,450	48	\$22,554,064	38	\$51,531,514	86
	NAPLES REALTY SERVICES	\$749,000	1	\$1,884,000	3	\$2,633,000	4
	PREMIER SOTHEBYS	\$17,978,741	30	\$24,433,165	39	\$42,411,906	69
	PREMIERE PLUS REALTY COMPANY	\$12,298,900	21	\$14,419,650	24	\$26,718,550	45
	ROYAL SHELL REAL ESTATE	\$6,089,500	10	\$5,290,100	9	\$11,379,600	19
C Total		\$180,455,084	300	\$180,455,084	300	\$360,910,168	600
D		\$35,889,302	42	\$35,664,040	42	\$71,553,342	84
	AMERIVEST	\$875,897	1	\$3,424,131	4	\$4,300,028	5
	BERKSHIRE HATHAWAY FLORIDA	\$6,095,000	7	\$6,853,331	8	\$12,948,331	15

**John R. Wood Properties
Company Ranking Reports**

		Side Data					
		L		S		Total Sum of Closed Volume	Total Count of Side
D	CAMPBELL & PREBISH			\$855,000	1	\$855,000	1
	COLDWELL BANKER	\$6,110,000	7	\$3,415,000	4	\$9,525,000	11
	DOWNING FRYE	\$9,295,000	11	\$11,699,000	14	\$20,994,000	25
	GULF COAST INTERNATIONAL PROP	\$1,804,200	2			\$1,804,200	2
	JOHN R WOOD	\$27,401,500	32	\$19,779,397	23	\$47,180,897	55
	NAPLES REALTY SERVICES	\$990,000	1	\$820,000	1	\$1,810,000	2
	PREMIER SOTHEBYS	\$12,051,000	14	\$14,466,500	16	\$26,517,500	30
	PREMIERE PLUS REALTY COMPANY	\$5,040,000	6	\$4,134,000	5	\$9,174,000	11
	ROYAL SHELL REAL ESTATE	\$1,642,500	2	\$6,084,000	7	\$7,726,500	9
D Total	\$107,194,399	125	\$107,194,399	125	\$214,388,798	250	
E		\$84,416,496	61	\$72,514,512	53	\$156,931,008	114
	AMERIVEST	\$5,063,750	4	\$2,950,000	2	\$8,013,750	6
	BERKSHIRE HATHAWAY FLORIDA	\$3,300,000	2	\$12,219,998	8	\$15,519,998	10
	COLDWELL BANKER	\$10,050,000	7	\$9,357,918	7	\$19,407,918	14
	DOWNING FRYE	\$21,996,500	17	\$37,158,500	28	\$59,155,000	45
	GULF COAST INTERNATIONAL PROP	\$3,265,000	2	\$3,030,000	2	\$6,295,000	4
	JOHN R WOOD	\$50,197,500	35	\$37,430,229	26	\$87,627,729	61
	PREMIER SOTHEBYS	\$49,714,500	36	\$52,926,590	38	\$102,641,090	74
	PREMIERE PLUS REALTY COMPANY	\$8,359,000	7	\$5,545,000	4	\$13,904,000	11
ROYAL SHELL REAL ESTATE	\$5,020,001	4	\$8,250,000	7	\$13,270,001	11	
E Total	\$241,382,747	175	\$241,382,747	175	\$482,765,494	350	
F		\$73,966,179	25	\$75,686,179	26	\$149,652,358	51
	AMERIVEST	\$3,650,000	1	\$9,775,000	4	\$13,425,000	5
	BERKSHIRE HATHAWAY FLORIDA	\$11,000,000	3	\$3,050,000	1	\$14,050,000	4
	COLDWELL BANKER	\$4,450,000	2	\$4,910,000	2	\$9,360,000	4
	DOWNING FRYE	\$33,674,000	10	\$35,580,000	11	\$69,254,000	21
	GULF COAST INTERNATIONAL PROP	\$7,000,000	2	\$7,100,000	2	\$14,100,000	4
	JOHN R WOOD	\$46,615,000	16	\$56,095,000	19	\$102,710,000	35
	PREMIER SOTHEBYS	\$51,930,000	19	\$40,389,000	13	\$92,319,000	32
	PREMIERE PLUS REALTY COMPANY	\$13,165,000	5	\$12,795,000	5	\$25,960,000	10
ROYAL SHELL REAL ESTATE	\$5,050,000	2	\$5,120,000	2	\$10,170,000	4	
F Total	\$250,500,179	85	\$250,500,179	85	\$501,000,358	170	
G		\$32,612,000	5			\$32,612,000	5
	AMERIVEST			\$5,250,000	1	\$5,250,000	1
	CAMPBELL & PREBISH			\$6,550,000	1	\$6,550,000	1
	COLDWELL BANKER			\$12,800,000	2	\$12,800,000	2
	DOWNING FRYE	\$13,184,000	2	\$11,750,000	2	\$24,934,000	4
	GULF COAST INTERNATIONAL PROP	\$13,000,000	1			\$13,000,000	1
	JOHN R WOOD	\$30,325,000	4	\$27,159,000	3	\$57,484,000	7
	PREMIER SOTHEBYS	\$46,665,000	5	\$55,377,000	6	\$102,042,000	11
	PREMIERE PLUS REALTY COMPANY			\$7,500,000	1	\$7,500,000	1

**John R. Wood Properties
 Company Ranking Reports**

		Side				Total Sum of Closed Volume	Total Count of Side
		Data					
		L		S			
G	ROYAL SHELL REAL ESTATE			\$9,400,000	1	\$9,400,000	1
G Total		\$135,786,000	17	\$135,786,000	17	\$271,572,000	34
Grand Total		\$1,425,151,616	2,561	\$1,425,151,616	2,561	\$2,850,303,232	5,122

John R. Wood Properties
Company Ranking Reports
Select Company- Units-Side-Code

		Side Data				Total Unit Count	Total % of Price Code
		L		S			
SELECT COMPANY NAME	Code	Unit Count	% of Price Code	Unit Count	% of Price Code		
	A	488	19.06%	486	18.98%	974	19.02%
	B	522	20.38%	530	20.70%	1052	20.54%
	C	126	4.92%	141	5.51%	267	5.21%
	D	42	1.64%	42	1.64%	84	1.64%
	E	61	2.38%	53	2.07%	114	2.23%
	F	25	0.98%	26	1.02%	51	1.00%
	G	5	0.20%		0.00%	5	0.10%
Total		1269	49.55%	1278	49.90%	2547	49.73%
AMERIVEST	A	29	1.13%	17	0.66%	46	0.90%
	B	15	0.59%	17	0.66%	32	0.62%
	C	5	0.20%	7	0.27%	12	0.23%
	D	1	0.04%	4	0.16%	5	0.10%
	E	4	0.16%	2	0.08%	6	0.12%
	F	1	0.04%	4	0.16%	5	0.10%
	G		0.00%	1	0.04%	1	0.02%
AMERIVEST Total		55	2.15%	52	2.03%	107	2.09%
BERKSHIRE HATHAWAY FLORIDA	A	28	1.09%	23	0.90%	51	1.00%
	B	35	1.37%	50	1.95%	85	1.66%
	C	14	0.55%	7	0.27%	21	0.41%
	D	7	0.27%	8	0.31%	15	0.29%
	E	2	0.08%	8	0.31%	10	0.20%
	F	3	0.12%	1	0.04%	4	0.08%
BERKSHIRE HATHAWAY FLORIDA Total		89	3.48%	97	3.79%	186	3.63%
CAMPBELL & PREBISH	D		0.00%	1	0.04%	1	0.02%
	G		0.00%	1	0.04%	1	0.02%
CAMPBELL & PREBISH Total			0.00%	2	0.08%	2	0.04%
COLDWELL BANKER	A	36	1.41%	42	1.64%	78	1.52%
	B	44	1.72%	36	1.41%	80	1.56%
	C	6	0.23%	7	0.27%	13	0.25%
	D	7	0.27%	4	0.16%	11	0.21%
	E	7	0.27%	7	0.27%	14	0.27%
	F	2	0.08%	2	0.08%	4	0.08%
	G		0.00%	2	0.08%	2	0.04%
COLDWELL BANKER Total		102	3.98%	100	3.90%	202	3.94%
DOWNING FRYE	A	79	3.08%	88	3.44%	167	3.26%
	B	122	4.76%	106	4.14%	228	4.45%
	C	36	1.41%	23	0.90%	59	1.15%
	D	11	0.43%	14	0.55%	25	0.49%
	E	17	0.66%	28	1.09%	45	0.88%
	F	10	0.39%	11	0.43%	21	0.41%

John R. Wood Properties
Company Ranking Reports
Select Company- Units-Side-Code

		Side		Data		Total Unit Count	Total % of Price Code
		L		S			
DOWNING FRYE	G	2	0.08%	2	0.08%	4	0.08%
DOWNING FRYE Total		277	10.82%	272	10.62%	549	10.72%
GULF COAST INTERNATIONAL PROP	A		0.00%	2	0.08%	2	0.04%
	B	1	0.04%		0.00%	1	0.02%
	C	3	0.12%	2	0.08%	5	0.10%
	D	2	0.08%		0.00%	2	0.04%
	E	2	0.08%	2	0.08%	4	0.08%
	F	2	0.08%	2	0.08%	4	0.08%
	G	1	0.04%		0.00%	1	0.02%
GULF COAST INTERNATIONAL PROP Total		11	0.43%	8	0.31%	19	0.37%
JOHN R WOOD	A	68	2.66%	66	2.58%	134	2.62%
	B	110	4.30%	112	4.37%	222	4.33%
	C	48	1.87%	38	1.48%	86	1.68%
	D	32	1.25%	23	0.90%	55	1.07%
	E	35	1.37%	26	1.02%	61	1.19%
	F	16	0.62%	19	0.74%	35	0.68%
	G	4	0.16%	3	0.12%	7	0.14%
JOHN R WOOD Total		313	12.22%	287	11.21%	600	11.71%
NAPLES REALTY SERVICES	A	5	0.20%	4	0.16%	9	0.18%
	B	7	0.27%	5	0.20%	12	0.23%
	C	1	0.04%	3	0.12%	4	0.08%
	D	1	0.04%	1	0.04%	2	0.04%
NAPLES REALTY SERVICES Total		14	0.55%	13	0.51%	27	0.53%
PREMIER SOTHEBYS	A	23	0.90%	18	0.70%	41	0.80%
	B	63	2.46%	37	1.44%	100	1.95%
	C	30	1.17%	39	1.52%	69	1.35%
	D	14	0.55%	16	0.62%	30	0.59%
	E	36	1.41%	38	1.48%	74	1.44%
	F	19	0.74%	13	0.51%	32	0.62%
	G	5	0.20%	6	0.23%	11	0.21%
PREMIER SOTHEBYS Total		190	7.42%	167	6.52%	357	6.97%
PREMIERE PLUS REALTY COMPANY	A	69	2.69%	76	2.97%	145	2.83%
	B	76	2.97%	94	3.67%	170	3.32%
	C	21	0.82%	24	0.94%	45	0.88%
	D	6	0.23%	5	0.20%	11	0.21%
	E	7	0.27%	4	0.16%	11	0.21%
	F	5	0.20%	5	0.20%	10	0.20%
	G		0.00%	1	0.04%	1	0.02%
PREMIERE PLUS REALTY COMPANY Total		184	7.18%	209	8.16%	393	7.67%

John R. Wood Properties
Company Ranking Reports
Select Company- Units-Side-Code

		Side		Data		Total Unit Count	Total % of Price Code
		L		S			
ROYAL SHELL REAL ESTATE	A	14	0.55%	17	0.66%	31	0.61%
	B	25	0.98%	33	1.29%	58	1.13%
	C	10	0.39%	9	0.35%	19	0.37%
	D	2	0.08%	7	0.27%	9	0.18%
	E	4	0.16%	7	0.27%	11	0.21%
	F	2	0.08%	2	0.08%	4	0.08%
	G		0.00%	1	0.04%	1	0.02%
ROYAL SHELL REAL ESTATE Total		57	2.23%	76	2.97%	133	2.60%
Grand Total		2561	100.00%	2561	100.00%	5122	100.00%

John R. Wood Properties
Company Ranking Reports
Select Company-Volume-Side-Code

		Side Data				Total Sum of Closed Volume	Total % Volume
		L		S			
SELECT COMPANY NAME	Code	Sum of Closed Volume	% Volume	Sum of Closed Volume	% Volume		
	A	\$ 89,181,295	6.26%	\$ 87,496,726	6.14%	\$ 176,678,021	6.20%
	B	\$ 181,190,950	12.71%	\$ 184,744,348	12.96%	\$ 365,935,298	12.84%
	C	\$ 75,368,093	5.29%	\$ 84,114,275	5.90%	\$ 159,482,368	5.60%
	D	\$ 35,889,302	2.52%	\$ 35,664,040	2.50%	\$ 71,553,342	2.51%
	E	\$ 84,416,496	5.92%	\$ 72,514,512	5.09%	\$ 156,931,008	5.51%
	F	\$ 73,966,179	5.19%	\$ 75,686,179	5.31%	\$ 149,652,358	5.25%
	G	\$ 32,612,000	2.29%		0.00%	\$ 32,612,000	1.14%
Total		\$ 572,624,315	40.18%	\$ 540,220,080	37.91%	\$ 1,112,844,395	39.04%
AMERIVEST	A	\$ 5,106,900	0.36%	\$ 2,916,309	0.20%	\$ 8,023,209	0.28%
	B	\$ 5,003,500	0.35%	\$ 5,806,324	0.41%	\$ 10,809,824	0.38%
	C	\$ 3,068,000	0.22%	\$ 3,797,000	0.27%	\$ 6,865,000	0.24%
	D	\$ 875,897	0.06%	\$ 3,424,131	0.24%	\$ 4,300,028	0.15%
	E	\$ 5,063,750	0.36%	\$ 2,950,000	0.21%	\$ 8,013,750	0.28%
	F	\$ 3,650,000	0.26%	\$ 9,775,000	0.69%	\$ 13,425,000	0.47%
	G		0.00%	\$ 5,250,000	0.37%	\$ 5,250,000	0.18%
AMERIVEST Total		\$ 22,768,047	1.60%	\$ 33,918,764	2.38%	\$ 56,686,811	1.99%
BERKSHIRE HATHAWAY FLORIDA	A	\$ 4,996,500	0.35%	\$ 4,332,345	0.30%	\$ 9,328,845	0.33%
	B	\$ 12,755,950	0.90%	\$ 17,556,587	1.23%	\$ 30,312,537	1.06%
	C	\$ 8,311,000	0.58%	\$ 4,305,000	0.30%	\$ 12,616,000	0.44%
	D	\$ 6,095,000	0.43%	\$ 6,853,331	0.48%	\$ 12,948,331	0.45%
	E	\$ 3,300,000	0.23%	\$ 12,219,998	0.86%	\$ 15,519,998	0.54%
	F	\$ 11,000,000	0.77%	\$ 3,050,000	0.21%	\$ 14,050,000	0.49%
BERKSHIRE HATHAWAY FLORIDA Total		\$ 46,458,450	3.26%	\$ 48,317,261	3.39%	\$ 94,775,711	3.33%
CAMPBELL & PREBISH	D		0.00%	\$ 855,000	0.06%	\$ 855,000	0.03%
	G		0.00%	\$ 6,550,000	0.46%	\$ 6,550,000	0.23%
CAMPBELL & PREBISH Total			0.00%	\$ 7,405,000	0.52%	\$ 7,405,000	0.26%
COLDWELL BANKER	A	\$ 6,527,100	0.46%	\$ 7,641,402	0.54%	\$ 14,168,502	0.50%
	B	\$ 14,751,300	1.04%	\$ 11,824,406	0.83%	\$ 26,575,706	0.93%
	C	\$ 3,451,500	0.24%	\$ 4,365,000	0.31%	\$ 7,816,500	0.27%
	D	\$ 6,110,000	0.43%	\$ 3,415,000	0.24%	\$ 9,525,000	0.33%
	E	\$ 10,050,000	0.71%	\$ 9,357,918	0.66%	\$ 19,407,918	0.68%
	F	\$ 4,450,000	0.31%	\$ 4,910,000	0.34%	\$ 9,360,000	0.33%
	G		0.00%	\$ 12,800,000	0.90%	\$ 12,800,000	0.45%
COLDWELL BANKER Total		\$ 45,339,900	3.18%	\$ 54,313,726	3.81%	\$ 99,653,626	3.50%
DOWNING FRYE	A	\$ 14,282,151	1.00%	\$ 16,391,961	1.15%	\$ 30,674,112	1.08%
	B	\$ 43,210,846	3.03%	\$ 37,613,917	2.64%	\$ 80,824,763	2.84%
	C	\$ 22,182,900	1.56%	\$ 14,007,830	0.98%	\$ 36,190,730	1.27%
	D	\$ 9,295,000	0.65%	\$ 11,699,000	0.82%	\$ 20,994,000	0.74%
	E	\$ 21,996,500	1.54%	\$ 37,158,500	2.61%	\$ 59,155,000	2.08%
	F	\$ 33,674,000	2.36%	\$ 35,580,000	2.50%	\$ 69,254,000	2.43%
	G	\$ 13,184,000	0.93%	\$ 11,750,000	0.82%	\$ 24,934,000	0.87%
DOWNING FRYE Total		\$ 157,825,397	11.07%	\$ 164,201,208	11.52%	\$ 322,026,605	11.30%

John R. Wood Properties
Company Ranking Reports
Select Company-Volume-Side-Code

		Side		Data		Total Sum of Closed Volume	Total % Volume
		L		S			
GULF COAST INTERNATIONAL PROP	A		0.00%	\$ 381,000	0.03%	\$ 381,000	0.01%
	B	\$ 380,000	0.03%		0.00%	\$ 380,000	0.01%
	C	\$ 1,980,000	0.14%	\$ 1,285,000	0.09%	\$ 3,265,000	0.11%
	D	\$ 1,804,200	0.13%		0.00%	\$ 1,804,200	0.06%
	E	\$ 3,265,000	0.23%	\$ 3,030,000	0.21%	\$ 6,295,000	0.22%
	F	\$ 7,000,000	0.49%	\$ 7,100,000	0.50%	\$ 14,100,000	0.49%
	G	\$ 13,000,000	0.91%		0.00%	\$ 13,000,000	0.46%
GULF COAST INTERNATIONAL PROP Total		\$ 27,429,200	1.92%	\$ 11,796,000	0.83%	\$ 39,225,200	1.38%
JOHN R WOOD	A	\$ 12,488,750	0.88%	\$ 12,519,729	0.88%	\$ 25,008,479	0.88%
	B	\$ 39,213,304	2.75%	\$ 39,499,153	2.77%	\$ 78,712,457	2.76%
	C	\$ 28,977,450	2.03%	\$ 22,554,064	1.58%	\$ 51,531,514	1.81%
	D	\$ 27,401,500	1.92%	\$ 19,779,397	1.39%	\$ 47,180,897	1.66%
	E	\$ 50,197,500	3.52%	\$ 37,430,229	2.63%	\$ 87,627,729	3.07%
	F	\$ 46,615,000	3.27%	\$ 56,095,000	3.94%	\$ 102,710,000	3.60%
	G	\$ 30,325,000	2.13%	\$ 27,159,000	1.91%	\$ 57,484,000	2.02%
JOHN R WOOD Total		\$ 235,218,504	16.50%	\$ 215,036,572	15.09%	\$ 450,255,076	15.80%
NAPLES REALTY SERVICES	A	\$ 830,000	0.06%	\$ 635,578	0.04%	\$ 1,465,578	0.05%
	B	\$ 2,425,750	0.17%	\$ 1,714,324	0.12%	\$ 4,140,074	0.15%
	C	\$ 749,000	0.05%	\$ 1,884,000	0.13%	\$ 2,633,000	0.09%
	D	\$ 990,000	0.07%	\$ 820,000	0.06%	\$ 1,810,000	0.06%
NAPLES REALTY SERVICES Total		\$ 4,994,750	0.35%	\$ 5,053,902	0.35%	\$ 10,048,652	0.35%
PREMIER SOTHEBYS	A	\$ 4,456,400	0.31%	\$ 3,439,200	0.24%	\$ 7,895,600	0.28%
	B	\$ 22,629,800	1.59%	\$ 13,249,956	0.93%	\$ 35,879,756	1.26%
	C	\$ 17,978,741	1.26%	\$ 24,433,165	1.71%	\$ 42,411,906	1.49%
	D	\$ 12,051,000	0.85%	\$ 14,466,500	1.02%	\$ 26,517,500	0.93%
	E	\$ 49,714,500	3.49%	\$ 52,926,590	3.71%	\$ 102,641,090	3.60%
	F	\$ 51,930,000	3.64%	\$ 40,389,000	2.83%	\$ 92,319,000	3.24%
	G	\$ 46,665,000	3.27%	\$ 55,377,000	3.89%	\$ 102,042,000	3.58%
PREMIER SOTHEBYS Total		\$ 205,425,441	14.41%	\$ 204,281,411	14.33%	\$ 409,706,852	14.37%
PREMIERE PLUS REALTY COMPANY	A	\$ 12,576,383	0.88%	\$ 13,956,650	0.98%	\$ 26,533,033	0.93%
	B	\$ 26,337,899	1.85%	\$ 32,682,182	2.29%	\$ 59,020,081	2.07%
	C	\$ 12,298,900	0.86%	\$ 14,419,650	1.01%	\$ 26,718,550	0.94%
	D	\$ 5,040,000	0.35%	\$ 4,134,000	0.29%	\$ 9,174,000	0.32%
	E	\$ 8,359,000	0.59%	\$ 5,545,000	0.39%	\$ 13,904,000	0.49%
	F	\$ 13,165,000	0.92%	\$ 12,795,000	0.90%	\$ 25,960,000	0.91%
	G		0.00%	\$ 7,500,000	0.53%	\$ 7,500,000	0.26%
PREMIERE PLUS REALTY COMPANY Total		\$ 77,777,182	5.46%	\$ 91,032,482	6.39%	\$ 168,809,664	5.92%
ROYAL SHELL REAL ESTATE	A	\$ 2,685,500	0.19%	\$ 3,420,079	0.24%	\$ 6,105,579	0.21%
	B	\$ 8,802,929	0.62%	\$ 12,011,031	0.84%	\$ 20,813,960	0.73%
	C	\$ 6,089,500	0.43%	\$ 5,290,100	0.37%	\$ 11,379,600	0.40%
	D	\$ 1,642,500	0.12%	\$ 6,084,000	0.43%	\$ 7,726,500	0.27%

John R. Wood Properties
Company Ranking Reports
 Select Company-Volume-Side-Code

		Side		Data		Total Sum of Closed Volume	Total % Volume			
		L		S						
ROYAL SHELL REAL ESTATE	E	\$	5,020,001	0.35%	\$	8,250,000	0.58%	\$	13,270,001	0.47%
	F	\$	5,050,000	0.35%	\$	5,120,000	0.36%	\$	10,170,000	0.36%
	G			0.00%	\$	9,400,000	0.66%	\$	9,400,000	0.33%
ROYAL SHELL REAL ESTATE Total		\$	29,290,430	2.06%	\$	49,575,210	3.48%	\$	78,865,640	2.77%
Grand Total		\$	1,425,151,616	100.00%	\$	1,425,151,616	100.00%	\$	2,850,303,232	100.00%

John R. Wood Properties
Company Ranking Reports
Ranking By Volume-Price Code

	Data Side												Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units		
	Code	Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units										
		L	S	L	S	L	S	L	S									
Historical NA-BN-ES Offices Company																		
John R Wood	A	68	66	\$12,488,750	\$12,519,729	0.44%	0.44%	1.33%	1.29%	134	\$25,008,479	0.88%	2.62%					
	B	110	112	\$39,213,304	\$39,499,153	1.38%	1.39%	2.15%	2.19%	222	\$78,712,457	2.76%	4.33%					
	C	48	38	\$28,977,450	\$22,554,064	1.02%	0.79%	0.94%	0.74%	86	\$51,531,514	1.81%	1.68%					
	D	32	23	\$27,401,500	\$19,779,397	0.96%	0.69%	0.62%	0.45%	55	\$47,180,897	1.66%	1.07%					
	E	35	26	\$50,197,500	\$37,430,229	1.76%	1.31%	0.68%	0.51%	61	\$87,627,729	3.07%	1.19%					
	F	16	19	\$46,615,000	\$56,095,000	1.64%	1.97%	0.31%	0.37%	35	\$102,710,000	3.60%	0.68%					
	G	4	3	\$30,325,000	\$27,159,000	1.06%	0.95%	0.08%	0.06%	7	\$57,484,000	2.02%	0.14%					
John R Wood Total		313	287	\$235,218,504	\$215,036,572	8.25%	7.54%	6.11%	5.60%	600	\$450,255,076	15.80%	11.71%					
Premier Sothebys Int. Realty	A	23	18	\$4,456,400	\$3,439,200	0.16%	0.12%	0.45%	0.35%	41	\$7,895,600	0.28%	0.80%					
	B	63	37	\$22,629,800	\$13,249,956	0.79%	0.46%	1.23%	0.72%	100	\$35,879,756	1.26%	1.95%					
	C	30	39	\$17,978,741	\$24,433,165	0.63%	0.86%	0.59%	0.76%	69	\$42,411,906	1.49%	1.35%					
	D	14	16	\$12,051,000	\$14,466,500	0.42%	0.51%	0.27%	0.31%	30	\$26,517,500	0.93%	0.59%					
	E	36	38	\$49,714,500	\$52,926,590	1.74%	1.86%	0.70%	0.74%	74	\$102,641,090	3.60%	1.44%					
	F	19	13	\$51,930,000	\$40,389,000	1.82%	1.42%	0.37%	0.25%	32	\$92,319,000	3.24%	0.62%					
	G	5	6	\$46,665,000	\$55,377,000	1.64%	1.94%	0.10%	0.12%	11	\$102,042,000	3.58%	0.21%					
Premier Sothebys Int. Realty Total		190	167	\$205,425,441	\$204,281,411	7.21%	7.17%	3.71%	3.26%	357	\$409,706,852	14.37%	6.97%					
Downing Frye	A	79	88	\$14,282,151	\$16,391,961	0.50%	0.58%	1.54%	1.72%	167	\$30,674,112	1.08%	3.26%					
	B	122	106	\$43,210,846	\$37,613,917	1.52%	1.32%	2.38%	2.07%	228	\$80,824,763	2.84%	4.45%					
	C	36	23	\$22,182,900	\$14,007,830	0.78%	0.49%	0.70%	0.45%	59	\$36,190,730	1.27%	1.15%					
	D	11	14	\$9,295,000	\$11,699,000	0.33%	0.41%	0.21%	0.27%	25	\$20,994,000	0.74%	0.49%					
	E	17	28	\$21,996,500	\$37,158,500	0.77%	1.30%	0.33%	0.55%	45	\$59,155,000	2.08%	0.88%					
	F	10	11	\$33,674,000	\$35,580,000	1.18%	1.25%	0.20%	0.21%	21	\$69,254,000	2.43%	0.41%					
	G	2	2	\$13,184,000	\$11,750,000	0.46%	0.41%	0.04%	0.04%	4	\$24,934,000	0.87%	0.08%					
Downing Frye Total		277	272	\$157,825,397	\$164,201,208	5.54%	5.76%	5.41%	5.31%	549	\$322,026,605	11.30%	10.72%					
Premiere Plus Realty Co.	A	71	78	\$12,776,283	\$14,324,550	0.45%	0.50%	1.39%	1.52%	149	\$27,100,833	0.95%	2.91%					
	B	78	100	\$27,047,899	\$34,690,582	0.95%	1.22%	1.52%	1.95%	178	\$61,738,481	2.17%	3.48%					
	C	22	24	\$12,893,900	\$14,419,650	0.45%	0.51%	0.43%	0.47%	46	\$27,313,550	0.96%	0.90%					
	D	6	6	\$5,040,000	\$5,009,000	0.18%	0.18%	0.12%	0.12%	12	\$10,049,000	0.35%	0.23%					
	E	8	6	\$9,396,500	\$8,745,000	0.33%	0.31%	0.16%	0.12%	14	\$18,141,500	0.64%	0.27%					
	F	5	5	\$13,165,000	\$12,795,000	0.46%	0.45%	0.10%	0.10%	10	\$25,960,000	0.91%	0.20%					
	G		1		\$7,500,000	0.00%	0.26%	0.00%	0.02%	1	\$7,500,000	0.26%	0.02%					
Premiere Plus Realty Co. Total		190	220	\$80,319,582	\$97,483,782	2.82%	3.42%	3.71%	4.30%	410	\$177,803,364	6.24%	8.00%					
Coldwell Banker Residential Real Estate, Inc.	A	36	41	\$6,527,100	\$7,603,402	0.23%	0.27%	0.70%	0.80%	77	\$14,130,502	0.50%	1.50%					
	B	44	36	\$14,751,300	\$11,824,406	0.52%	0.41%	0.86%	0.70%	80	\$26,575,706	0.93%	1.56%					
	C	6	7	\$3,451,500	\$4,365,000	0.12%	0.15%	0.12%	0.14%	13	\$7,816,500	0.27%	0.25%					
	D	7	4	\$6,110,000	\$3,415,000	0.21%	0.12%	0.14%	0.08%	11	\$9,525,000	0.33%	0.21%					
	E	7	7	\$10,050,000	\$9,357,918	0.35%	0.33%	0.14%	0.14%	14	\$19,407,918	0.68%	0.27%					
	F	2	2	\$4,450,000	\$4,910,000	0.16%	0.17%	0.04%	0.04%	4	\$9,360,000	0.33%	0.08%					
	G		2		\$12,800,000	0.00%	0.45%	0.00%	0.04%	2	\$12,800,000	0.45%	0.04%					
Coldwell Banker Residential Real Estate, Inc. Total		102	99	\$45,339,900	\$54,275,726	1.59%	1.90%	1.99%	1.93%	201	\$99,615,626	3.49%	3.92%					
Berkshire Hathaway Florida	A	28	23	\$4,996,500	\$4,332,345	0.18%	0.15%	0.55%	0.45%	51	\$9,328,845	0.33%	1.00%					
	B	35	50	\$12,755,950	\$17,556,587	0.45%	0.62%	0.68%	0.98%	85	\$30,312,537	1.06%	1.66%					
	C	14	7	\$8,311,000	\$4,305,000	0.29%	0.15%	0.27%	0.14%	21	\$12,616,000	0.44%	0.41%					
	D	7	8	\$6,095,000	\$6,853,331	0.21%	0.24%	0.14%	0.16%	15	\$12,948,331	0.45%	0.29%					
	E	2	8	\$3,300,000	\$12,219,998	0.12%	0.43%	0.04%	0.16%	10	\$15,519,998	0.54%	0.20%					
	F	3	1	\$11,000,000	\$3,050,000	0.39%	0.11%	0.06%	0.02%	4	\$14,050,000	0.49%	0.08%					
Berkshire Hathaway Florida Total		89	97	\$46,458,450	\$48,317,261	1.63%	1.70%	1.74%	1.89%	186	\$94,775,711	3.33%	3.63%					
Royal Shell Real Estate, Inc.	A	14	17	\$2,685,500	\$3,420,079	0.09%	0.12%	0.27%	0.33%	31	\$6,105,579	0.21%	0.61%					
	B	25	33	\$8,802,929	\$12,011,031	0.31%	0.42%	0.49%	0.64%	58	\$20,813,960	0.73%	1.13%					

John R. Wood Properties
Company Ranking Reports
Ranking By Volume-Price Code

		Data Side												
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units	
Royal Shell Real Estate, Inc.	C	10	9	\$6,089,500	\$5,290,100	0.21%	0.19%	0.20%	0.18%	19	\$11,379,600	0.40%	0.37%	
	D	2	7	\$1,642,500	\$6,084,000	0.06%	0.21%	0.04%	0.14%	9	\$7,726,500	0.27%	0.18%	
	E	4	7	\$5,020,001	\$8,250,000	0.18%	0.29%	0.08%	0.14%	11	\$13,270,001	0.47%	0.21%	
	F	2	2	\$5,050,000	\$5,120,000	0.18%	0.18%	0.04%	0.04%	4	\$10,170,000	0.36%	0.08%	
	G		1		\$9,400,000		0.00%	0.33%	0.00%	0.02%	1	\$9,400,000	0.33%	0.02%
Royal Shell Real Estate, Inc. Total		57	76	\$29,290,430	\$49,575,210	1.03%	1.74%	1.11%	1.48%	133	\$78,865,640	2.77%	2.60%	
Keller Williams Elite Realty	A	24	14	\$4,758,400	\$2,541,500	0.17%	0.09%	0.47%	0.27%	38	\$7,299,900	0.26%	0.74%	
	B	38	31	\$12,419,900	\$10,984,606	0.44%	0.39%	0.74%	0.61%	69	\$23,404,506	0.82%	1.35%	
	C	7	7	\$4,189,000	\$4,167,995	0.15%	0.15%	0.14%	0.14%	14	\$8,356,995	0.29%	0.27%	
	D	2	1	\$1,540,000	\$862,000	0.05%	0.03%	0.04%	0.02%	3	\$2,402,000	0.08%	0.06%	
	E	8	4	\$10,745,000	\$5,625,000	0.38%	0.20%	0.16%	0.08%	12	\$16,370,000	0.57%	0.23%	
	F	1	1	\$2,850,000	\$2,850,000	0.10%	0.10%	0.02%	0.02%	2	\$5,700,000	0.20%	0.04%	
Keller Williams Elite Realty Total		80	58	\$36,502,300	\$27,031,101	1.28%	0.95%	1.56%	1.13%	138	\$63,533,401	2.23%	2.69%	
Amerivest Realty	A	29	17	\$5,106,900	\$2,916,309	0.18%	0.10%	0.57%	0.33%	46	\$8,023,209	0.28%	0.90%	
	B	15	17	\$5,003,500	\$5,806,324	0.18%	0.20%	0.29%	0.33%	32	\$10,809,824	0.38%	0.62%	
	C	5	7	\$3,068,000	\$3,797,000	0.11%	0.13%	0.10%	0.14%	12	\$6,865,000	0.24%	0.23%	
	D	1	4	\$875,897	\$3,424,131	0.03%	0.12%	0.02%	0.08%	5	\$4,300,028	0.15%	0.10%	
	E	4	2	\$5,063,750	\$2,950,000	0.18%	0.10%	0.08%	0.04%	6	\$8,013,750	0.28%	0.12%	
	F	1	4	\$3,650,000	\$9,775,000	0.13%	0.34%	0.02%	0.08%	5	\$13,425,000	0.47%	0.10%	
	G		1		\$5,250,000		0.00%	0.18%	0.00%	0.02%	1	\$5,250,000	0.18%	0.02%
Amerivest Realty Total		55	52	\$22,768,047	\$33,918,764	0.80%	1.19%	1.07%	1.02%	107	\$56,686,811	1.99%	2.09%	
Domain Realty.com LLC	A	30	21	\$5,518,880	\$3,792,330	0.19%	0.13%	0.59%	0.41%	51	\$9,311,210	0.33%	1.00%	
	B	22	39	\$8,209,800	\$13,670,502	0.29%	0.48%	0.43%	0.76%	61	\$21,880,302	0.77%	1.19%	
	C	3	4	\$1,715,000	\$2,340,000	0.06%	0.08%	0.06%	0.08%	7	\$4,055,000	0.14%	0.14%	
	D		2		\$1,725,000		0.00%	0.06%	0.00%	0.04%	2	\$1,725,000	0.06%	0.04%
	E	1	7	\$1,600,000	\$8,965,000	0.06%	0.31%	0.02%	0.14%	8	\$10,565,000	0.37%	0.16%	
Domain Realty.com LLC Total		56	73	\$17,043,680	\$30,492,832	0.60%	1.07%	1.09%	1.43%	129	\$47,536,512	1.67%	2.52%	
Gulf Coast International Prop	A		2		\$381,000		0.00%	0.01%	0.00%	0.04%	2	\$381,000	0.01%	0.04%
	B	1		\$380,000		0.01%	0.00%	0.02%	0.00%	1	\$380,000	0.01%	0.02%	
	C	3	2	\$1,980,000	\$1,285,000	0.07%	0.05%	0.06%	0.04%	5	\$3,265,000	0.11%	0.10%	
	D	2		\$1,804,200		0.06%	0.00%	0.04%	0.00%	2	\$1,804,200	0.06%	0.04%	
	E	2	2	\$3,265,000	\$3,030,000	0.11%	0.11%	0.04%	0.04%	4	\$6,295,000	0.22%	0.08%	
	F	2	2	\$7,000,000	\$7,100,000	0.25%	0.25%	0.04%	0.04%	4	\$14,100,000	0.48%	0.08%	
	G	1		\$13,000,000		0.46%	0.00%	0.02%	0.00%	1	\$13,000,000	0.46%	0.02%	
Gulf Coast International Prop Total		11	8	\$27,429,200	\$11,796,000	0.96%	0.41%	0.21%	0.16%	19	\$39,225,200	1.38%	0.37%	
William Raveis-Florida LLC	A		4		\$855,000		0.00%	0.03%	0.00%	0.08%	4	\$855,000	0.03%	0.08%
	B		2		\$846,400		0.00%	0.03%	0.00%	0.04%	2	\$846,400	0.03%	0.04%
	E	1	1	\$1,595,000	\$1,550,000	0.06%	0.05%	0.02%	0.02%	2	\$3,145,000	0.11%	0.04%	
	F	4		\$12,745,000		0.45%	0.00%	0.08%	0.00%	4	\$12,745,000	0.45%	0.08%	
	G	3		\$21,087,000		0.74%	0.00%	0.06%	0.00%	3	\$21,087,000	0.74%	0.06%	
William Raveis-Florida LLC Total		8	7	\$35,427,000	\$3,251,400	1.24%	0.11%	0.16%	0.14%	15	\$38,678,400	1.36%	0.29%	
MVP Realty Associates	A	20	22	\$3,600,580	\$4,100,200	0.13%	0.14%	0.39%	0.43%	42	\$7,700,780	0.27%	0.82%	
	B	20	31	\$6,943,500	\$9,941,669	0.24%	0.35%	0.39%	0.61%	51	\$16,885,169	0.59%	1.00%	
	C	2	3	\$1,207,000	\$1,907,000	0.04%	0.07%	0.04%	0.06%	5	\$3,114,000	0.11%	0.10%	
	D	1		\$875,000		0.03%	0.00%	0.02%	0.00%	1	\$875,000	0.03%	0.02%	
	E	1	1	\$1,150,000	\$1,150,000	0.04%	0.04%	0.02%	0.02%	2	\$2,300,000	0.08%	0.04%	
MVP Realty Associates Total		44	57	\$13,776,080	\$17,098,869	0.48%	0.60%	0.86%	1.11%	101	\$30,874,949	1.08%	1.97%	
Sun Realty USA, Inc	A	21	17	\$3,545,400	\$2,611,400	0.12%	0.09%	0.41%	0.33%	38	\$6,156,800	0.22%	0.74%	
	B	16	16	\$5,331,250	\$5,849,417	0.19%	0.21%	0.31%	0.31%	32	\$11,180,667	0.39%	0.62%	
	C	3	4	\$1,684,900	\$2,331,500	0.06%	0.08%	0.06%	0.08%	7	\$4,016,400	0.14%	0.14%	
	D	1	1	\$750,000	\$975,000	0.03%	0.03%	0.02%	0.02%	2	\$1,725,000	0.06%	0.04%	

John R. Wood Properties
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Sun Realty USA, Inc	E	1	2	\$1,450,000	\$2,825,000	0.05%	0.10%	0.02%	0.04%	3	\$4,275,000	0.15%	0.06%	
	F		1		\$3,100,000	0.00%	0.11%	0.00%	0.02%	1	\$3,100,000	0.11%	0.02%	
Sun Realty USA, Inc Total		42	41	\$12,761,550	\$17,692,317	0.45%	0.62%	0.82%	0.80%	83	\$30,453,867	1.07%	1.62%	
Mediterra Realty	E	3	2	\$5,239,412	\$3,455,000	0.18%	0.12%	0.06%	0.04%	5	\$8,694,412	0.31%	0.10%	
	F	4	2	\$11,961,156	\$6,919,701	0.42%	0.24%	0.08%	0.04%	6	\$18,880,857	0.66%	0.12%	
Mediterra Realty Total		7	4	\$17,200,568	\$10,374,701	0.60%	0.36%	0.14%	0.08%	11	\$27,575,269	0.97%	0.21%	
Weekly Realty Group, LLC	E	3		\$4,805,000		0.17%	0.00%	0.06%	0.00%	3	\$4,805,000	0.17%	0.06%	
	F	4	3	\$11,225,000	\$9,225,000	0.39%	0.32%	0.08%	0.06%	7	\$20,450,000	0.72%	0.14%	
Weekly Realty Group, LLC Total		7	3	\$16,030,000	\$9,225,000	0.56%	0.32%	0.14%	0.06%	10	\$25,255,000	0.89%	0.20%	
Equity Realty	A	5	10	\$1,097,900	\$1,593,000	0.04%	0.06%	0.10%	0.20%	15	\$2,690,900	0.09%	0.29%	
	B	5	14	\$1,881,499	\$4,968,000	0.07%	0.17%	0.10%	0.27%	19	\$6,849,499	0.24%	0.37%	
	C	1	6	\$654,000	\$3,664,643	0.02%	0.13%	0.02%	0.12%	7	\$4,318,643	0.15%	0.14%	
	D	1	1	\$825,000	\$750,000	0.03%	0.03%	0.02%	0.02%	2	\$1,575,000	0.06%	0.04%	
	E		2		\$2,494,000		0.00%	0.09%	0.00%	0.04%	2	\$2,494,000	0.09%	0.04%
	F	1		\$2,000,000		0.07%	0.00%	0.02%	0.00%	1	\$2,000,000	0.07%	0.02%	
Equity Realty Total		13	33	\$6,458,399	\$13,469,643	0.23%	0.47%	0.25%	0.64%	46	\$19,928,042	0.70%	0.90%	
South Bay Realty	A	7	10	\$1,345,100	\$1,797,950	0.05%	0.06%	0.14%	0.20%	17	\$3,143,050	0.11%	0.33%	
	B	6	8	\$2,038,000	\$2,581,000	0.07%	0.09%	0.12%	0.16%	14	\$4,619,000	0.16%	0.27%	
	C	3	5	\$1,850,000	\$3,049,000	0.06%	0.11%	0.06%	0.10%	8	\$4,899,000	0.17%	0.16%	
	D		4		\$3,330,000		0.00%	0.12%	0.00%	0.08%	4	\$3,330,000	0.12%	0.08%
	E	2	1	\$2,245,000	\$1,500,000	0.08%	0.05%	0.04%	0.02%	3	\$3,745,000	0.13%	0.06%	
South Bay Realty Total		18	28	\$7,478,100	\$12,257,950	0.26%	0.43%	0.35%	0.55%	46	\$19,736,050	0.69%	0.90%	
Realty World Florida	A	5	5	\$1,081,400	\$1,029,300	0.04%	0.04%	0.10%	0.10%	10	\$2,110,700	0.07%	0.20%	
	B	15	12	\$5,159,400	\$4,253,250	0.18%	0.15%	0.29%	0.23%	27	\$9,412,650	0.33%	0.53%	
	C	4	3	\$2,467,500	\$1,770,000	0.09%	0.06%	0.08%	0.06%	7	\$4,237,500	0.15%	0.14%	
	D	1		\$875,000		0.03%	0.00%	0.02%	0.00%	1	\$875,000	0.03%	0.02%	
	E	2		\$3,000,000		0.11%	0.00%	0.04%	0.00%	2	\$3,000,000	0.11%	0.04%	
Realty World Florida Total		27	20	\$12,583,300	\$7,052,550	0.44%	0.25%	0.53%	0.39%	47	\$19,635,850	0.69%	0.92%	
Waterfront Realty Group Inc	A	11	10	\$1,936,078	\$1,668,400	0.07%	0.06%	0.21%	0.20%	21	\$3,604,478	0.13%	0.41%	
	B	8	9	\$2,671,000	\$2,907,000	0.09%	0.10%	0.16%	0.18%	17	\$5,578,000	0.20%	0.33%	
	C	1		\$620,000		0.02%	0.00%	0.02%	0.00%	1	\$620,000	0.02%	0.02%	
	D		1		\$755,000		0.00%	0.03%	0.00%	0.02%	1	\$755,000	0.03%	0.02%
	E	1		\$1,200,000		0.04%	0.00%	0.02%	0.00%	1	\$1,200,000	0.04%	0.02%	
	F	1	1	\$3,710,000	\$4,100,000	0.13%	0.14%	0.02%	0.02%	2	\$7,810,000	0.27%	0.04%	
Waterfront Realty Group Inc Total		22	21	\$10,137,078	\$9,430,400	0.36%	0.33%	0.43%	0.41%	43	\$19,567,478	0.69%	0.84%	
Stock Realty, LLC	A	3	3	\$645,000	\$607,000	0.02%	0.02%	0.06%	0.06%	6	\$1,252,000	0.04%	0.12%	
	B	9	9	\$3,470,000	\$3,306,980	0.12%	0.12%	0.18%	0.18%	18	\$6,776,980	0.24%	0.35%	
	C	3		\$1,830,000		0.06%	0.00%	0.06%	0.00%	3	\$1,830,000	0.06%	0.06%	
	D	2		\$1,575,000		0.06%	0.00%	0.04%	0.00%	2	\$1,575,000	0.06%	0.04%	
	E	2		\$2,387,065		0.08%	0.00%	0.04%	0.00%	2	\$2,387,065	0.08%	0.04%	
	F	1	1	\$2,590,023	\$2,590,023	0.09%	0.09%	0.02%	0.02%	2	\$5,180,046	0.18%	0.04%	
Stock Realty, LLC Total		20	13	\$12,497,088	\$6,504,003	0.44%	0.23%	0.39%	0.25%	33	\$19,001,091	0.67%	0.64%	
Florida Home Realty of Collier County, Inc.	A	8	24	\$1,288,300	\$3,925,533	0.05%	0.14%	0.16%	0.47%	32	\$5,213,833	0.18%	0.62%	
	B	16	14	\$5,362,800	\$4,992,400	0.19%	0.18%	0.31%	0.27%	30	\$10,355,200	0.36%	0.59%	
	C	1	3	\$525,000	\$1,939,900	0.02%	0.07%	0.02%	0.06%	4	\$2,464,900	0.09%	0.08%	
Florida Home Realty of Collier County, Inc. Total		25	41	\$7,176,100	\$10,857,833	0.25%	0.38%	0.49%	0.80%	66	\$18,033,933	0.63%	1.29%	
RE/MAX Realty Select	A	13	8	\$2,091,275	\$1,236,800	0.07%	0.04%	0.25%	0.16%	21	\$3,328,075	0.12%	0.41%	
	B	8	4	\$2,453,500	\$1,458,400	0.09%	0.05%	0.16%	0.08%	12	\$3,911,900	0.14%	0.23%	
	C	1	2	\$609,000	\$1,324,000	0.02%	0.05%	0.02%	0.04%	3	\$1,933,000	0.07%	0.06%	
	D	1	2	\$915,000	\$1,565,000	0.03%	0.05%	0.02%	0.04%	3	\$2,480,000	0.09%	0.06%	

**John R. Wood Properties
Company Ranking Reports**
Ranking By Volume-Price Code

		Data		Side		%		%		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units	
		Count of Side		Sum of Closed Volume		of Closed Volume		Closed Units						
RE/MAX Realty Select	E	2	1	\$2,450,000	\$1,150,000	0.09%	0.04%	0.04%	0.02%	3	\$3,600,000	0.13%	0.06%	
	F		1		\$2,350,000	0.00%	0.08%	0.00%	0.02%	1	\$2,350,000	0.08%	0.02%	
RE/MAX Realty Select Total		25	18	\$8,518,775	\$9,084,200	0.30%	0.32%	0.49%	0.35%	43	\$17,602,975	0.62%	0.84%	
RE/MAX Distinction Realty	A	17	10	\$2,815,477	\$1,846,900	0.10%	0.06%	0.33%	0.20%	27	\$4,662,377	0.16%	0.53%	
	B	11	4	\$3,552,000	\$1,283,000	0.12%	0.05%	0.21%	0.08%	15	\$4,835,000	0.17%	0.29%	
	C	1		\$645,000		0.02%	0.00%	0.02%	0.00%	1	\$645,000	0.02%	0.02%	
	D	1	1	\$750,000	\$900,000	0.03%	0.03%	0.02%	0.02%	2	\$1,650,000	0.06%	0.04%	
	E		1		\$1,501,000		0.00%	0.05%	0.00%	0.02%	1	\$1,501,000	0.05%	0.02%
	F	1		\$3,950,000		0.14%	0.00%	0.02%	0.00%	1	\$3,950,000	0.14%	0.02%	
RE/MAX Distinction Realty Total		31	16	\$11,712,477	\$5,530,900	0.41%	0.19%	0.61%	0.31%	47	\$17,243,377	0.60%	0.92%	
DR Horton Realty SWFL Inc.	A	6		\$1,415,138		0.05%	0.00%	0.12%	0.00%	6	\$1,415,138	0.05%	0.12%	
	B	19	3	\$7,344,126	\$1,193,438	0.26%	0.04%	0.37%	0.06%	22	\$8,537,564	0.30%	0.43%	
	C	8		\$5,045,259		0.18%	0.00%	0.16%	0.00%	8	\$5,045,259	0.18%	0.16%	
	D	2		\$1,816,861		0.06%	0.00%	0.04%	0.00%	2	\$1,816,861	0.06%	0.04%	
DR Horton Realty SWFL Inc. Total		35	3	\$15,621,384	\$1,193,438	0.55%	0.04%	0.68%	0.06%	38	\$16,814,822	0.59%	0.74%	
McQuaid and Company LLC	A	4	4	\$773,800	\$699,600	0.03%	0.02%	0.08%	0.08%	8	\$1,473,400	0.05%	0.16%	
	B	8	4	\$2,800,400	\$1,445,000	0.10%	0.05%	0.16%	0.08%	12	\$4,245,400	0.15%	0.23%	
	C	3	4	\$1,850,000	\$2,655,000	0.06%	0.09%	0.06%	0.08%	7	\$4,505,000	0.16%	0.14%	
	D	2	1	\$1,735,000	\$815,000	0.06%	0.03%	0.04%	0.02%	3	\$2,550,000	0.09%	0.06%	
	E	3		\$3,770,000		0.13%	0.00%	0.06%	0.00%	3	\$3,770,000	0.13%	0.06%	
McQuaid and Company LLC Total		20	13	\$10,929,200	\$5,614,600	0.38%	0.20%	0.39%	0.25%	33	\$16,543,800	0.58%	0.64%	
Keller Williams Realty Naples	A	4	8	\$807,500	\$1,523,040	0.03%	0.05%	0.08%	0.16%	12	\$2,330,540	0.08%	0.23%	
	B	6	10	\$1,825,300	\$3,252,298	0.06%	0.11%	0.12%	0.20%	16	\$5,077,598	0.18%	0.31%	
	C	3	1	\$1,675,000	\$560,500	0.06%	0.02%	0.06%	0.02%	4	\$2,235,500	0.08%	0.08%	
	D		1	\$750,000	\$750,000	0.00%	0.03%	0.00%	0.02%	1	\$750,000	0.03%	0.02%	
	E	1	1	\$1,575,000	\$1,575,000	0.06%	0.06%	0.02%	0.02%	2	\$3,150,000	0.11%	0.04%	
	F		1	\$2,895,000	\$2,895,000	0.00%	0.10%	0.00%	0.02%	1	\$2,895,000	0.10%	0.02%	
Keller Williams Realty Naples Total		14	22	\$5,882,800	\$10,555,838	0.21%	0.37%	0.27%	0.43%	36	\$16,438,638	0.58%	0.70%	
Keating Associates LLC	A	2	6	\$350,000	\$1,180,000	0.01%	0.04%	0.04%	0.12%	8	\$1,530,000	0.05%	0.16%	
	B	5	7	\$1,871,500	\$2,314,000	0.07%	0.08%	0.10%	0.14%	12	\$4,185,500	0.15%	0.23%	
	C		2		\$1,340,000	0.00%	0.05%	0.00%	0.04%	2	\$1,340,000	0.05%	0.04%	
	D	1	1	\$965,000	\$952,000	0.03%	0.03%	0.02%	0.02%	2	\$1,917,000	0.07%	0.04%	
	E		3		\$3,800,000		0.00%	0.13%	0.00%	0.06%	3	\$3,800,000	0.13%	0.06%
	F		1		\$2,750,000		0.00%	0.10%	0.00%	0.02%	1	\$2,750,000	0.10%	0.02%
Keating Associates LLC Total		8	20	\$3,186,500	\$12,336,000	0.11%	0.43%	0.16%	0.39%	28	\$15,522,500	0.54%	0.55%	
Gulf Breeze Real Estate, LLC	A	11	5	\$1,972,550	\$1,030,000	0.07%	0.04%	0.21%	0.10%	16	\$3,002,550	0.11%	0.31%	
	B	8	5	\$2,653,900	\$1,552,000	0.09%	0.05%	0.16%	0.10%	13	\$4,205,900	0.15%	0.25%	
	C	3	2	\$1,800,000	\$1,147,000	0.06%	0.04%	0.06%	0.04%	5	\$2,947,000	0.10%	0.10%	
	F		1		\$3,050,000		0.00%	0.11%	0.00%	0.02%	1	\$3,050,000	0.11%	0.02%
Gulf Breeze Real Estate, LLC Total		22	13	\$6,426,450	\$6,779,000	0.23%	0.24%	0.43%	0.25%	35	\$13,205,450	0.46%	0.68%	
Barefoot Beach Properties	C		1		\$720,000	0.00%	0.03%	0.00%	0.02%	1	\$720,000	0.03%	0.02%	
	D	1		\$750,000		0.03%	0.00%	0.02%	0.00%	1	\$750,000	0.03%	0.02%	
	E	1	2	\$1,050,000	\$2,300,000	0.04%	0.08%	0.02%	0.04%	3	\$3,350,000	0.12%	0.06%	
	F		1		\$2,400,000		0.00%	0.08%	0.00%	0.02%	1	\$2,400,000	0.08%	0.02%
	G	1		\$5,725,000		0.20%	0.00%	0.02%	0.00%	1	\$5,725,000	0.20%	0.02%	
Barefoot Beach Properties Total		3	4	\$7,525,000	\$5,420,000	0.26%	0.19%	0.06%	0.08%	7	\$12,945,000	0.45%	0.14%	
WEICHERT, REALTORSr On The Gulf	A	8	3	\$1,596,500	\$593,500	0.06%	0.02%	0.16%	0.06%	11	\$2,190,000	0.08%	0.21%	
	B	9	9	\$2,976,625	\$3,092,400	0.10%	0.11%	0.18%	0.18%	18	\$6,069,025	0.21%	0.35%	
	C		1		\$625,000	0.00%	0.02%	0.00%	0.02%	1	\$625,000	0.02%	0.02%	
	D	1	2	\$880,000	\$1,680,000	0.03%	0.06%	0.02%	0.04%	3	\$2,560,000	0.09%	0.06%	
WEICHERT, REALTORSr On The Gulf Total		18	15	\$5,453,125	\$5,990,900	0.19%	0.21%	0.35%	0.29%	33	\$11,444,025	0.40%	0.64%	

John R. Wood Properties
Company Ranking Reports
Ranking By Volume-Price Code

		Data Side											
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
KE Talis Park Real Estate Co	E	4		\$6,545,000		0.23%	0.00%	0.08%	0.00%	4	\$6,545,000	0.23%	0.08%
	F	2		\$4,570,000		0.16%	0.00%	0.04%	0.00%	2	\$4,570,000	0.16%	0.04%
KE Talis Park Real Estate Co Total		6		\$11,115,000		0.39%	0.00%	0.12%	0.00%	6	\$11,115,000	0.39%	0.12%
Engel & Voelkers	A	3	6	\$599,900	\$1,323,000	0.02%	0.05%	0.06%	0.12%	9	\$1,922,900	0.07%	0.18%
	B	1	6	\$302,500	\$2,184,000	0.01%	0.08%	0.02%	0.12%	7	\$2,486,500	0.09%	0.14%
	C		3		\$1,745,000	0.00%	0.06%	0.00%	0.06%	3	\$1,745,000	0.06%	0.06%
	E	2	1	\$3,175,000	\$1,380,080	0.11%	0.05%	0.04%	0.02%	3	\$4,555,080	0.16%	0.06%
Engel & Voelkers Total		6	16	\$4,077,400	\$6,632,080	0.14%	0.23%	0.12%	0.31%	22	\$10,709,480	0.38%	0.43%
Florida Homes Realty of Collier	A	1	2	\$220,000	\$339,000	0.01%	0.01%	0.02%	0.04%	3	\$559,000	0.02%	0.06%
	B	11	5	\$3,797,500	\$1,797,500	0.13%	0.06%	0.21%	0.10%	16	\$5,595,000	0.20%	0.31%
	C	2		\$1,218,000		0.04%	0.00%	0.04%	0.00%	2	\$1,218,000	0.04%	0.04%
	D	1		\$795,000		0.03%	0.00%	0.02%	0.00%	1	\$795,000	0.03%	0.02%
	F		1		\$2,400,000		0.00%	0.08%	0.00%	0.02%	1	\$2,400,000	0.08%
Florida Homes Realty of Collier Total		15	8	\$6,030,500	\$4,536,500	0.21%	0.16%	0.29%	0.16%	23	\$10,567,000	0.37%	0.45%
Naples Realty Services	A	5	4	\$830,000	\$635,578	0.03%	0.02%	0.10%	0.08%	9	\$1,465,578	0.05%	0.18%
	B	7	5	\$2,425,750	\$1,714,324	0.09%	0.06%	0.14%	0.10%	12	\$4,140,074	0.15%	0.23%
	C	1	3	\$749,000	\$1,884,000	0.03%	0.07%	0.02%	0.06%	4	\$2,633,000	0.09%	0.08%
	D	1	1	\$990,000	\$820,000	0.03%	0.03%	0.02%	0.02%	2	\$1,810,000	0.06%	0.04%
Naples Realty Services Total		14	13	\$4,994,750	\$5,053,902	0.18%	0.18%	0.27%	0.25%	27	\$10,048,652	0.35%	0.53%
Vineyards Realty Inc	B	1		\$486,500		0.02%	0.00%	0.02%	0.00%	1	\$486,500	0.02%	0.02%
	C	1	1	\$640,000	\$640,000	0.02%	0.02%	0.02%	0.02%	2	\$1,280,000	0.04%	0.04%
	D	1	1	\$890,000	\$890,000	0.03%	0.03%	0.02%	0.02%	2	\$1,780,000	0.06%	0.04%
	E	2	2	\$2,960,000	\$2,960,000	0.10%	0.10%	0.04%	0.04%	4	\$5,920,000	0.21%	0.08%
	Vineyards Realty Inc Total		5	4	\$4,976,500	\$4,490,000	0.17%	0.16%	0.10%	0.08%	9	\$9,466,500	0.33%
Germain Properties of Naples, LLC	A	1	3	\$215,900	\$662,900	0.01%	0.02%	0.02%	0.06%	4	\$878,800	0.03%	0.08%
	B		1		\$395,000	0.00%	0.01%	0.00%	0.02%	1	\$395,000	0.01%	0.02%
	F	1	2	\$2,600,000	\$5,500,000	0.09%	0.19%	0.02%	0.04%	3	\$8,100,000	0.28%	0.06%
Germain Properties of Naples, LLC Total		2	6	\$2,815,900	\$6,557,900	0.10%	0.23%	0.04%	0.12%	8	\$9,373,800	0.33%	0.16%
Keller Williams Realty, Marco	A	5	8	\$728,950	\$1,329,900	0.03%	0.05%	0.10%	0.16%	13	\$2,058,850	0.07%	0.25%
	B	2	7	\$795,000	\$2,439,000	0.03%	0.09%	0.04%	0.14%	9	\$3,234,000	0.11%	0.18%
	C	2	2	\$1,230,000	\$1,090,000	0.04%	0.04%	0.04%	0.04%	4	\$2,320,000	0.08%	0.08%
	D		2		\$1,580,000	0.00%	0.06%	0.00%	0.04%	2	\$1,580,000	0.06%	0.04%
Keller Williams Realty, Marco Total		9	19	\$2,753,950	\$6,438,900	0.10%	0.23%	0.18%	0.37%	28	\$9,192,850	0.32%	0.55%
Lennar Realty Inc	A	3	2	\$664,497	\$418,498	0.02%	0.01%	0.06%	0.04%	5	\$1,082,995	0.04%	0.10%
	B	5	3	\$1,642,535	\$1,101,900	0.06%	0.04%	0.10%	0.06%	8	\$2,744,435	0.10%	0.16%
	C	7	2	\$3,963,116	\$1,033,700	0.14%	0.04%	0.14%	0.04%	9	\$4,996,816	0.18%	0.18%
Lennar Realty Inc Total		15	7	\$6,270,148	\$2,554,098	0.22%	0.09%	0.29%	0.14%	22	\$8,824,246	0.31%	0.43%
White Sands Realty, LLC	A		1		\$150,000	0.00%	0.01%	0.00%	0.02%	1	\$150,000	0.01%	0.02%
	B		3		\$918,250	0.00%	0.03%	0.00%	0.06%	3	\$918,250	0.03%	0.06%
	C		2		\$1,145,000	0.00%	0.04%	0.00%	0.04%	2	\$1,145,000	0.04%	0.04%
	D	2	1	\$1,615,000	\$845,000	0.06%	0.03%	0.04%	0.02%	3	\$2,460,000	0.09%	0.06%
	F		1		\$3,950,000	0.00%	0.14%	0.00%	0.02%	1	\$3,950,000	0.14%	0.02%
White Sands Realty, LLC Total		2	8	\$1,615,000	\$7,008,250	0.06%	0.25%	0.04%	0.16%	10	\$8,623,250	0.30%	0.20%
Barry DeNicola Realty, Inc.	F	1		\$2,800,000		0.10%	0.00%	0.02%	0.00%	1	\$2,800,000	0.10%	0.02%
	G	1		\$5,800,000		0.20%	0.00%	0.02%	0.00%	1	\$5,800,000	0.20%	0.02%
Barry DeNicola Realty, Inc. Total		2		\$8,600,000		0.30%	0.00%	0.04%	0.00%	2	\$8,600,000	0.30%	0.04%
Quail West Realty	E	1		\$1,900,000		0.07%	0.00%	0.02%	0.00%	1	\$1,900,000	0.07%	0.02%
	F	2		\$6,515,000		0.23%	0.00%	0.04%	0.00%	2	\$6,515,000	0.23%	0.04%
Quail West Realty Total		3		\$8,415,000		0.30%	0.00%	0.06%	0.00%	3	\$8,415,000	0.30%	0.06%
VIP Realty Group	A	6	6	\$1,117,500	\$1,016,000	0.04%	0.04%	0.12%	0.12%	12	\$2,133,500	0.07%	0.23%
	B	1	6	\$312,000	\$1,946,764	0.01%	0.07%	0.02%	0.12%	7	\$2,258,764	0.08%	0.14%

John R. Wood Properties
Company Ranking Reports
Ranking By Volume-Price Code

		Data		Side		%		%		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side		Sum of Closed Volume		Closed Volume		Closed Units					
VIP Realty Group	E	1		\$1,025,000		0.04%	0.00%	0.02%	0.00%	1	\$1,025,000	0.04%	0.02%
	F		1		\$2,950,000	0.00%	0.10%	0.00%	0.02%	1	\$2,950,000	0.10%	0.02%
VIP Realty Group Total		8	13	\$2,454,500	\$5,912,764	0.09%	0.21%	0.16%	0.25%	21	\$8,367,264	0.29%	0.41%
RE/MAX Affinity Plus	A	3	4	\$301,000	\$875,000	0.01%	0.03%	0.06%	0.08%	7	\$1,176,000	0.04%	0.14%
	B	2	3	\$665,000	\$980,000	0.02%	0.03%	0.04%	0.06%	5	\$1,645,000	0.06%	0.10%
	C	2	2	\$1,135,000	\$1,075,416	0.04%	0.04%	0.04%	0.04%	4	\$2,210,416	0.08%	0.08%
	D		1		\$825,000	0.00%	0.03%	0.00%	0.02%	1	\$825,000	0.03%	0.02%
	F		1		\$2,326,180	0.00%	0.08%	0.00%	0.02%	1	\$2,326,180	0.08%	0.02%
RE/MAX Affinity Plus Total		7	11	\$2,101,000	\$6,081,596	0.07%	0.21%	0.14%	0.21%	18	\$8,182,596	0.29%	0.35%
RL Nardi & Associates Inc	A	2	3	\$328,000	\$548,850	0.01%	0.02%	0.04%	0.06%	5	\$876,850	0.03%	0.10%
	B	6	3	\$1,924,000	\$1,270,000	0.07%	0.04%	0.12%	0.06%	9	\$3,194,000	0.11%	0.18%
	C		4		\$2,349,800	0.00%	0.08%	0.00%	0.08%	4	\$2,349,800	0.08%	0.08%
	E		1		\$1,458,500	0.00%	0.05%	0.00%	0.02%	1	\$1,458,500	0.05%	0.02%
RL Nardi & Associates Inc Total		8	11	\$2,252,000	\$5,627,150	0.08%	0.20%	0.16%	0.21%	19	\$7,879,150	0.28%	0.37%
Engel & Voelkers Bonita-Estero	A	3	3	\$588,500	\$439,000	0.02%	0.02%	0.06%	0.06%	6	\$1,027,500	0.04%	0.12%
	B	4	5	\$1,174,500	\$2,128,000	0.04%	0.07%	0.08%	0.10%	9	\$3,302,500	0.12%	0.18%
	D	1			\$975,000	0.03%	0.00%	0.02%	0.00%	1	\$975,000	0.03%	0.02%
	E	1	1	\$1,050,000	\$1,300,000	0.04%	0.05%	0.02%	0.02%	2	\$2,350,000	0.08%	0.04%
Engel & Voelkers Bonita-Estero Total		9	9	\$3,788,000	\$3,867,000	0.13%	0.14%	0.18%	0.18%	18	\$7,655,000	0.27%	0.35%
Campbell and Prebish	D		1		\$855,000	0.00%	0.03%	0.00%	0.02%	1	\$855,000	0.03%	0.02%
	G		1		\$6,550,000	0.00%	0.23%	0.00%	0.02%	1	\$6,550,000	0.23%	0.02%
Campbell and Prebish Total			2		\$7,405,000	0.00%	0.26%	0.00%	0.04%	2	\$7,405,000	0.26%	0.04%
Mari Vesce REALTORS, Inc	B	2	3	\$755,000	\$1,077,000	0.03%	0.04%	0.04%	0.06%	5	\$1,832,000	0.06%	0.10%
	C	1	1	\$540,000	\$718,000	0.02%	0.03%	0.02%	0.02%	2	\$1,258,000	0.04%	0.04%
	D		1		\$900,000	0.00%	0.03%	0.00%	0.02%	1	\$900,000	0.03%	0.02%
	E	1	1	\$1,950,000	\$1,275,000	0.07%	0.04%	0.02%	0.02%	2	\$3,225,000	0.11%	0.04%
Mari Vesce REALTORS, Inc Total		4	6	\$3,245,000	\$3,970,000	0.11%	0.14%	0.08%	0.12%	10	\$7,215,000	0.25%	0.20%
Vineyards Properties Inc	A	2	1	\$471,000	\$220,000	0.02%	0.01%	0.04%	0.02%	3	\$691,000	0.02%	0.06%
	B	6	6	\$2,087,000	\$2,184,500	0.07%	0.08%	0.12%	0.12%	12	\$4,271,500	0.15%	0.23%
	C		2		\$1,027,500	0.00%	0.04%	0.00%	0.04%	2	\$1,027,500	0.04%	0.04%
	E	1			\$1,050,000	0.04%	0.00%	0.02%	0.00%	1	\$1,050,000	0.04%	0.02%
Vineyards Properties Inc Total		9	9	\$3,608,000	\$3,432,000	0.13%	0.12%	0.18%	0.18%	18	\$7,040,000	0.25%	0.35%
Tower Trace Realty LLC	A	3	3	\$445,000	\$445,000	0.02%	0.02%	0.06%	0.06%	6	\$890,000	0.03%	0.12%
	B	1	1	\$320,000	\$320,000	0.01%	0.01%	0.02%	0.02%	2	\$640,000	0.02%	0.04%
	C	4	4	\$2,504,000	\$2,504,000	0.09%	0.09%	0.08%	0.08%	8	\$5,008,000	0.18%	0.16%
Tower Trace Realty LLC Total		8	8	\$3,269,000	\$3,269,000	0.11%	0.11%	0.16%	0.16%	16	\$6,538,000	0.23%	0.31%
Allison James Estates and Home	A	8	5	\$1,282,800	\$856,325	0.05%	0.03%	0.16%	0.10%	13	\$2,139,125	0.08%	0.25%
	B	6	2	\$2,357,500	\$939,750	0.08%	0.03%	0.12%	0.04%	8	\$3,297,250	0.12%	0.16%
	C	1	1	\$546,000	\$546,000	0.02%	0.02%	0.02%	0.02%	2	\$1,092,000	0.04%	0.04%
Allison James Estates and Home Total		15	8	\$4,186,300	\$2,342,075	0.15%	0.08%	0.29%	0.16%	23	\$6,528,375	0.23%	0.45%
Non MLS	A		5		\$663,100	0.00%	0.02%	0.00%	0.10%	5	\$663,100	0.02%	0.10%
	B		7		\$2,722,250	0.00%	0.10%	0.00%	0.14%	7	\$2,722,250	0.10%	0.14%
	C		1		\$530,000	0.00%	0.02%	0.00%	0.02%	1	\$530,000	0.02%	0.02%
	D		1		\$969,200	0.00%	0.03%	0.00%	0.02%	1	\$969,200	0.03%	0.02%
	E		1		\$1,610,000	0.00%	0.06%	0.00%	0.02%	1	\$1,610,000	0.06%	0.02%
Non MLS Total			15		\$6,494,550	0.00%	0.23%	0.00%	0.29%	15	\$6,494,550	0.23%	0.29%
Lely Resort Realty, LLC.	B	10	5	\$3,547,885	\$1,970,435	0.12%	0.07%	0.20%	0.10%	15	\$5,518,320	0.19%	0.29%
	D	1			\$881,045	0.03%	0.00%	0.02%	0.00%	1	\$881,045	0.03%	0.02%
Lely Resort Realty, LLC. Total		11	5	\$4,428,930	\$1,970,435	0.16%	0.07%	0.21%	0.10%	16	\$6,399,365	0.22%	0.31%
Realty World, Top Producers Realty, Inc.	A	4	2	\$812,000	\$299,500	0.03%	0.01%	0.08%	0.04%	6	\$1,111,500	0.04%	0.12%
	B	3	3	\$1,138,000	\$1,209,000	0.04%	0.04%	0.06%	0.06%	6	\$2,347,000	0.08%	0.12%

John R. Wood Properties
Company Ranking Reports
Ranking By Volume-Price Code

		Data Side											
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
Realty World, Top Producers Realty, Inc.	C	2		\$1,170,000		0.04%	0.00%	0.04%	0.00%	2	\$1,170,000	0.04%	0.04%
	E		1		\$1,460,000	0.00%	0.05%	0.00%	0.02%	1	\$1,460,000	0.05%	0.02%
Realty World, Top Producers Realty, Inc. Total		9	6	\$3,120,000	\$2,968,500	0.11%	0.10%	0.18%	0.12%	15	\$6,088,500	0.21%	0.29%
L.H. Fleming & Company, Real Estate	A	4	1	\$806,850	\$205,100	0.03%	0.01%	0.08%	0.02%	5	\$1,011,950	0.04%	0.10%
	B	5	2	\$1,698,000	\$663,750	0.06%	0.02%	0.10%	0.04%	7	\$2,361,750	0.08%	0.14%
	C	1		\$687,500		0.02%	0.00%	0.02%	0.00%	1	\$687,500	0.02%	0.02%
	D	1		\$825,000		0.03%	0.00%	0.02%	0.00%	1	\$825,000	0.03%	0.02%
	E	1		\$1,200,000		0.04%	0.00%	0.02%	0.00%	1	\$1,200,000	0.04%	0.02%
L.H. Fleming & Company, Real Estate Total		12	3	\$5,217,350	\$868,850	0.18%	0.03%	0.23%	0.06%	15	\$6,086,200	0.21%	0.29%
WCI Realty Inc	A	1	1	\$210,865	\$210,865	0.01%	0.01%	0.02%	0.02%	2	\$421,730	0.01%	0.04%
	C	3	3	\$1,947,620	\$1,947,620	0.07%	0.07%	0.06%	0.06%	6	\$3,895,240	0.14%	0.12%
	D	1	1	\$807,340	\$807,340	0.03%	0.03%	0.02%	0.02%	2	\$1,614,680	0.06%	0.04%
WCI Realty Inc Total		5	5	\$2,965,825	\$2,965,825	0.10%	0.10%	0.10%	0.10%	10	\$5,931,650	0.21%	0.20%
Neal Communities Realty, Inc.	B	10	3	\$4,139,986	\$1,246,211	0.15%	0.04%	0.20%	0.06%	13	\$5,386,197	0.19%	0.25%
	C	1		\$500,000		0.02%	0.00%	0.02%	0.00%	1	\$500,000	0.02%	0.02%
Neal Communities Realty, Inc. Total		11	3	\$4,639,986	\$1,246,211	0.16%	0.04%	0.21%	0.06%	14	\$5,886,197	0.21%	0.27%
Verona Realty	A	2	1	\$327,800	\$155,000	0.01%	0.01%	0.04%	0.02%	3	\$482,800	0.02%	0.06%
	B	1	4	\$340,000	\$1,269,904	0.01%	0.04%	0.02%	0.08%	5	\$1,609,904	0.06%	0.10%
	C	2		\$1,071,000		0.04%	0.00%	0.04%	0.00%	2	\$1,071,000	0.04%	0.04%
	F		1		\$2,715,275	0.00%	0.10%	0.00%	0.02%	1	\$2,715,275	0.10%	0.02%
Verona Realty Total		5	6	\$1,738,800	\$4,140,179	0.06%	0.15%	0.10%	0.12%	11	\$5,878,979	0.21%	0.21%
	A	3	1	\$640,000	\$240,000	0.02%	0.01%	0.06%	0.02%	4	\$880,000	0.03%	0.08%
	C	1		\$670,000		0.02%	0.00%	0.02%	0.00%	1	\$670,000	0.02%	0.02%
	F		1		\$4,100,000	0.00%	0.14%	0.00%	0.02%	1	\$4,100,000	0.14%	0.02%
0 Total		4	2	\$1,310,000	\$4,340,000	0.05%	0.15%	0.08%	0.04%	6	\$5,650,000	0.20%	0.12%
Naples TBI Realty LLC	C	6	2	\$3,578,975	\$1,238,980	0.13%	0.04%	0.12%	0.04%	8	\$4,817,955	0.17%	0.16%
	D	1		\$750,556		0.03%	0.00%	0.02%	0.00%	1	\$750,556	0.03%	0.02%
Naples TBI Realty LLC Total		7	2	\$4,329,531	\$1,238,980	0.15%	0.04%	0.14%	0.04%	9	\$5,568,511	0.20%	0.18%
Elite Realty of SW FL	A		1		\$240,000	0.00%	0.01%	0.00%	0.02%	1	\$240,000	0.01%	0.02%
	B	7	6	\$2,649,000	\$2,451,000	0.09%	0.09%	0.14%	0.12%	13	\$5,100,000	0.18%	0.25%
Elite Realty of SW FL Total		7	7	\$2,649,000	\$2,691,000	0.09%	0.09%	0.14%	0.14%	14	\$5,340,000	0.19%	0.27%
Homes & Land Brokers, Inc.	A	12		\$2,475,400		0.09%	0.00%	0.23%	0.00%	12	\$2,475,400	0.09%	0.23%
	B	7		\$2,167,948		0.08%	0.00%	0.14%	0.00%	7	\$2,167,948	0.08%	0.14%
	C	1		\$620,000		0.02%	0.00%	0.02%	0.00%	1	\$620,000	0.02%	0.02%
Homes & Land Brokers, Inc. Total		20		\$5,263,348		0.18%	0.00%	0.39%	0.00%	20	\$5,263,348	0.18%	0.39%
Grey Oaks Realty Inc.	E	3	1	\$3,845,948	\$1,390,000	0.13%	0.05%	0.06%	0.02%	4	\$5,235,948	0.18%	0.08%
Grey Oaks Realty Inc. Total		3	1	\$3,845,948	\$1,390,000	0.13%	0.05%	0.06%	0.02%	4	\$5,235,948	0.18%	0.08%
RE/MAX Realty Group	A	3	1	\$524,650	\$237,000	0.02%	0.01%	0.06%	0.02%	4	\$761,650	0.03%	0.08%
	B	5	6	\$1,654,000	\$2,050,000	0.06%	0.07%	0.10%	0.12%	11	\$3,704,000	0.13%	0.21%
	C		1	\$525,000		0.00%	0.02%	0.00%	0.02%	1	\$525,000	0.02%	0.02%
RE/MAX Realty Group Total		8	8	\$2,178,650	\$2,812,000	0.08%	0.10%	0.16%	0.16%	16	\$4,990,650	0.18%	0.31%
Taylor Woodrow Realty-SW, LLC	B	8		\$3,073,377		0.11%	0.00%	0.16%	0.00%	8	\$3,073,377	0.11%	0.16%
	C	2	1	\$1,186,000	\$526,000	0.04%	0.02%	0.04%	0.02%	3	\$1,712,000	0.06%	0.06%
Taylor Woodrow Realty-SW, LLC Total		10	1	\$4,259,377	\$526,000	0.15%	0.02%	0.20%	0.02%	11	\$4,785,377	0.17%	0.21%
Premier Realty Homes	B	1	2	\$424,000	\$604,900	0.01%	0.02%	0.02%	0.04%	3	\$1,028,900	0.04%	0.06%
	C	2		\$1,280,000		0.04%	0.00%	0.04%	0.00%	2	\$1,280,000	0.04%	0.04%
	E	1	1	\$1,260,000	\$1,050,000	0.04%	0.04%	0.02%	0.02%	2	\$2,310,000	0.08%	0.04%
Premier Realty Homes Total		4	3	\$2,964,000	\$1,654,900	0.10%	0.06%	0.08%	0.06%	7	\$4,618,900	0.16%	0.14%
Realhome Services and Solution	A	5		\$826,621		0.03%	0.00%	0.10%	0.00%	5	\$826,621	0.03%	0.10%
	B	7		\$2,671,739		0.09%	0.00%	0.14%	0.00%	7	\$2,671,739	0.09%	0.14%
	E	1		\$1,099,639		0.04%	0.00%	0.02%	0.00%	1	\$1,099,639	0.04%	0.02%

John R. Wood Properties
Company Ranking Reports
Ranking By Volume-Price Code

		Data Side											
		Count of Side	Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units	
Realhome Services and Solution Total		13		\$4,597,999		0.16%	0.00%	0.25%	0.00%	13	\$4,597,999	0.16%	0.25%
	A		9		\$1,453,300	0.00%	0.05%	0.00%	0.18%	9	\$1,453,300	0.05%	0.18%
	B		6		\$1,798,000	0.00%	0.06%	0.00%	0.12%	6	\$1,798,000	0.06%	0.12%
	C		2		\$1,282,141	0.00%	0.04%	0.00%	0.04%	2	\$1,282,141	0.04%	0.04%
Total			17		\$4,533,441	0.00%	0.16%	0.00%	0.33%	17	\$4,533,441	0.16%	0.33%
Tropics Real Estate					\$626,000	0.01%	0.02%	0.02%	0.06%	4	\$831,000	0.03%	0.08%
	B	4	5	\$1,293,000	\$1,607,000	0.05%	0.06%	0.08%	0.10%	9	\$2,900,000	0.10%	0.18%
	D		1		\$795,000	0.00%	0.03%	0.00%	0.02%	1	\$795,000	0.03%	0.02%
Tropics Real Estate Total		5	9	\$1,498,000	\$3,028,000	0.05%	0.11%	0.10%	0.18%	14	\$4,526,000	0.16%	0.27%
Barclays Real Estate Group					\$484,000	0.01%	0.02%	0.04%	0.04%	4	\$881,900	0.03%	0.08%
	B	1	5	\$421,500	\$1,901,000	0.01%	0.07%	0.02%	0.10%	6	\$2,322,500	0.08%	0.12%
	C	1	1	\$695,000	\$625,000	0.02%	0.02%	0.02%	0.02%	2	\$1,320,000	0.05%	0.04%
Barclays Real Estate Group Total		4	8	\$1,514,400	\$3,010,000	0.05%	0.11%	0.08%	0.16%	12	\$4,524,400	0.16%	0.23%
ToastyinNaples.com Realty					\$420,000	0.00%	0.01%	0.00%	0.04%	2	\$420,000	0.01%	0.04%
	B		2		\$717,500	0.00%	0.03%	0.00%	0.04%	2	\$717,500	0.03%	0.04%
	D	1		\$820,000		0.03%	0.00%	0.02%	0.00%	1	\$820,000	0.03%	0.02%
	F		1		\$2,450,000	0.00%	0.09%	0.00%	0.02%	1	\$2,450,000	0.09%	0.02%
ToastyinNaples.com Realty Total		1	5	\$820,000	\$3,587,500	0.03%	0.13%	0.02%	0.10%	6	\$4,407,500	0.15%	0.12%
Port of the Islands Realty LLC					\$713,000	0.03%	0.01%	0.08%	0.04%	6	\$1,106,000	0.04%	0.12%
	B	3	3	\$1,070,000	\$1,070,000	0.04%	0.04%	0.06%	0.06%	6	\$2,140,000	0.08%	0.12%
	C	1	1	\$548,000	\$548,000	0.02%	0.02%	0.02%	0.02%	2	\$1,096,000	0.04%	0.04%
Port of the Islands Realty LLC Total		8	6	\$2,331,000	\$2,011,000	0.08%	0.07%	0.16%	0.12%	14	\$4,342,000	0.15%	0.27%
Your Naples Realty LLC					\$327,100	0.01%	0.04%	0.04%	0.12%	8	\$1,542,600	0.05%	0.16%
	B	2	4	\$621,000	\$1,610,400	0.02%	0.06%	0.04%	0.08%	6	\$2,231,400	0.08%	0.12%
	C		1		\$555,000	0.00%	0.02%	0.00%	0.02%	1	\$555,000	0.02%	0.02%
Your Naples Realty LLC Total		4	11	\$948,100	\$3,380,900	0.03%	0.12%	0.08%	0.21%	15	\$4,329,000	0.15%	0.29%
Gulf Coast Properties Group					\$117,500	0.00%	0.00%	0.02%	0.00%	1	\$117,500	0.00%	0.02%
	B	4	3	\$1,438,000	\$1,018,000	0.05%	0.04%	0.08%	0.06%	7	\$2,456,000	0.09%	0.14%
	C		3		\$1,729,000	0.00%	0.06%	0.00%	0.06%	3	\$1,729,000	0.06%	0.06%
Gulf Coast Properties Group Total		5	6	\$1,555,500	\$2,747,000	0.05%	0.10%	0.10%	0.12%	11	\$4,302,500	0.15%	0.21%
Paradise Coast Property Team					\$691,800	0.02%	0.01%	0.06%	0.04%	5	\$1,021,800	0.04%	0.10%
	B	2	3	\$723,000	\$883,000	0.03%	0.03%	0.04%	0.06%	5	\$1,606,000	0.06%	0.10%
	C	1	2	\$530,000	\$1,062,000	0.02%	0.04%	0.02%	0.04%	3	\$1,592,000	0.06%	0.06%
Paradise Coast Property Team Total		6	7	\$1,944,800	\$2,275,000	0.07%	0.08%	0.12%	0.14%	13	\$4,219,800	0.15%	0.25%
Audubon Properties Inc					\$675,000	0.00%	0.02%	0.00%	0.02%	1	\$675,000	0.02%	0.02%
	D	2	2	\$1,750,000	\$1,750,000	0.06%	0.06%	0.04%	0.04%	4	\$3,500,000	0.12%	0.08%
Audubon Properties Inc Total		2	3	\$1,750,000	\$2,425,000	0.06%	0.09%	0.04%	0.06%	5	\$4,175,000	0.15%	0.10%
Xclusive Homes LLC					\$961,900	0.03%	0.08%	0.12%	0.25%	19	\$3,245,669	0.11%	0.37%
	B	3		\$900,000		0.03%	0.00%	0.06%	0.00%	3	\$900,000	0.03%	0.06%
Xclusive Homes LLC Total		9	13	\$1,861,900	\$2,283,769	0.07%	0.08%	0.18%	0.25%	22	\$4,145,669	0.15%	0.43%
Naples Friends & Family Realty					\$242,500	0.01%	0.02%	0.02%	0.04%	3	\$670,500	0.02%	0.06%
	C	2	3	\$1,360,000	\$2,059,000	0.05%	0.07%	0.04%	0.06%	5	\$3,419,000	0.12%	0.10%
Naples Friends & Family Realty Total		3	5	\$1,602,500	\$2,487,000	0.06%	0.09%	0.06%	0.10%	8	\$4,089,500	0.14%	0.16%
Sand Castle Realty Group, Inc					\$225,000	0.00%	0.01%	0.00%	0.02%	1	\$225,000	0.01%	0.02%
	B	3	6	\$1,173,000	\$2,041,920	0.04%	0.07%	0.06%	0.12%	9	\$3,214,920	0.11%	0.18%
	C		1		\$599,000	0.00%	0.02%	0.00%	0.02%	1	\$599,000	0.02%	0.02%
Sand Castle Realty Group, Inc Total		3	8	\$1,173,000	\$2,865,920	0.04%	0.10%	0.06%	0.16%	11	\$4,038,920	0.14%	0.21%
Encore Realty					\$4,000,000	0.14%	0.00%	0.02%	0.00%	1	\$4,000,000	0.14%	0.02%
Encore Realty Total		1		\$4,000,000		0.14%	0.00%	0.02%	0.00%	1	\$4,000,000	0.14%	0.02%
Floridas Realty Specialists					\$655,500	0.02%	0.00%	0.10%	0.02%	6	\$723,500	0.03%	0.12%
	B	1		\$278,000		0.01%	0.00%	0.02%	0.00%	1	\$278,000	0.01%	0.02%

John R. Wood Properties
Company Ranking Reports
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Floridas Realty Specialists	E	1	1	\$1,430,000	\$1,430,000	0.05%	0.05%	0.02%	0.02%	2	\$2,860,000	0.10%	0.04%
Floridas Realty Specialists Total		7	2	\$2,363,500	\$1,498,000	0.08%	0.05%	0.14%	0.04%	9	\$3,861,500	0.14%	0.18%
Islandwalk Real Estate Sales	A	1		\$240,000		0.01%	0.00%	0.02%	0.00%	1	\$240,000	0.01%	0.02%
	B	5	4	\$2,057,000	\$1,555,000	0.07%	0.05%	0.10%	0.08%	9	\$3,612,000	0.13%	0.18%
Islandwalk Real Estate Sales Total		6	4	\$2,297,000	\$1,555,000	0.08%	0.05%	0.12%	0.08%	10	\$3,852,000	0.14%	0.20%
Keller Williams Realty Fort Myers	A	4	1	\$785,500	\$177,000	0.03%	0.01%	0.08%	0.02%	5	\$962,500	0.03%	0.10%
	F		1		\$2,800,000	0.00%	0.10%	0.00%	0.02%	1	\$2,800,000	0.10%	0.02%
Keller Williams Realty Fort Myers Total		4	2	\$785,500	\$2,977,000	0.03%	0.10%	0.08%	0.04%	6	\$3,762,500	0.13%	0.12%
Neapolitan Realty LLC	A		3		\$430,100	0.00%	0.02%	0.00%	0.06%	3	\$430,100	0.02%	0.06%
	D	1		\$990,000		0.03%	0.00%	0.02%	0.00%	1	\$990,000	0.03%	0.02%
	F		1		\$2,250,000	0.00%	0.08%	0.00%	0.02%	1	\$2,250,000	0.08%	0.02%
Neapolitan Realty LLC Total		1	4	\$990,000	\$2,680,100	0.03%	0.09%	0.02%	0.08%	5	\$3,670,100	0.13%	0.10%
Century 21 Sunbelt Realty, Inc	A	4		\$707,500		0.02%	0.00%	0.08%	0.00%	4	\$707,500	0.02%	0.08%
	B	3	1	\$907,900	\$265,000	0.03%	0.01%	0.06%	0.02%	4	\$1,172,900	0.04%	0.08%
	C	1	2	\$582,500	\$1,128,000	0.02%	0.04%	0.02%	0.04%	3	\$1,710,500	0.06%	0.06%
Century 21 Sunbelt Realty, Inc Total		8	3	\$2,197,900	\$1,393,000	0.08%	0.05%	0.16%	0.06%	11	\$3,590,900	0.13%	0.21%
Assist2Sell	A		2		\$386,000	0.00%	0.01%	0.00%	0.04%	2	\$386,000	0.01%	0.04%
	B	1	3	\$360,000	\$1,015,500	0.01%	0.04%	0.02%	0.06%	4	\$1,375,500	0.05%	0.08%
	C		1		\$510,000	0.00%	0.02%	0.00%	0.02%	1	\$510,000	0.02%	0.02%
	E		1		\$1,150,000	0.00%	0.04%	0.00%	0.02%	1	\$1,150,000	0.04%	0.02%
Assist2Sell Total		1	7	\$360,000	\$3,061,500	0.01%	0.11%	0.02%	0.14%	8	\$3,421,500	0.12%	0.16%
Quail Communities Realty, Inc.	A	1	1	\$210,000	\$210,000	0.01%	0.01%	0.02%	0.02%	2	\$420,000	0.01%	0.04%
	B		1		\$400,000	0.00%	0.01%	0.00%	0.02%	1	\$400,000	0.01%	0.02%
	C	1		\$655,000		0.02%	0.00%	0.02%	0.00%	1	\$655,000	0.02%	0.02%
	D	1	1	\$940,000	\$940,000	0.03%	0.03%	0.02%	0.02%	2	\$1,880,000	0.07%	0.04%
Quail Communities Realty, Inc. Total		3	3	\$1,805,000	\$1,550,000	0.06%	0.05%	0.06%	0.06%	6	\$3,355,000	0.12%	0.12%
Focus Real Estate	B	1	1	\$325,000	\$325,000	0.01%	0.01%	0.02%	0.02%	2	\$650,000	0.02%	0.04%
	E	1	1	\$1,297,500	\$1,297,500	0.05%	0.05%	0.02%	0.02%	2	\$2,595,000	0.09%	0.04%
Focus Real Estate Total		2	2	\$1,622,500	\$1,622,500	0.06%	0.06%	0.04%	0.04%	4	\$3,245,000	0.11%	0.08%
Burnham Consulting, Inc	A	2	2	\$428,980	\$428,980	0.02%	0.02%	0.04%	0.04%	4	\$857,960	0.03%	0.08%
	B	3	3	\$1,189,029	\$1,189,029	0.04%	0.04%	0.06%	0.06%	6	\$2,378,058	0.08%	0.12%
Burnham Consulting, Inc Total		5	5	\$1,618,009	\$1,618,009	0.06%	0.06%	0.10%	0.10%	10	\$3,236,018	0.11%	0.20%
Boca Executives	A		1		\$220,000	0.00%	0.01%	0.00%	0.02%	1	\$220,000	0.01%	0.02%
	B	2	3	\$760,000	\$1,029,000	0.03%	0.04%	0.04%	0.06%	5	\$1,789,000	0.06%	0.10%
	C		2		\$1,192,500	0.00%	0.04%	0.00%	0.04%	2	\$1,192,500	0.04%	0.04%
Boca Executives Total		2	6	\$760,000	\$2,441,500	0.03%	0.09%	0.04%	0.12%	8	\$3,201,500	0.11%	0.16%
Key Real Estate	A		2		\$463,749	0.00%	0.02%	0.00%	0.04%	2	\$463,749	0.02%	0.04%
	B	1	2	\$415,000	\$810,000	0.01%	0.03%	0.02%	0.04%	3	\$1,225,000	0.04%	0.06%
	C	1		\$615,000		0.02%	0.00%	0.02%	0.00%	1	\$615,000	0.02%	0.02%
	D	1		\$839,000		0.03%	0.00%	0.02%	0.00%	1	\$839,000	0.03%	0.02%
Key Real Estate Total		3	4	\$1,869,000	\$1,273,749	0.07%	0.04%	0.06%	0.08%	7	\$3,142,749	0.11%	0.14%
Platinum Properties of Naples Inc	A	1	1	\$180,000	\$150,000	0.01%	0.01%	0.02%	0.02%	2	\$330,000	0.01%	0.04%
	C	2		\$1,200,000		0.04%	0.00%	0.04%	0.00%	2	\$1,200,000	0.04%	0.04%
	D	1	1	\$775,000	\$775,000	0.03%	0.03%	0.02%	0.02%	2	\$1,550,000	0.05%	0.04%
Platinum Properties of Naples Inc Total		4	2	\$2,155,000	\$925,000	0.08%	0.03%	0.08%	0.04%	6	\$3,080,000	0.11%	0.12%
POM Property Management	A	4		\$782,540		0.03%	0.00%	0.08%	0.00%	4	\$782,540	0.03%	0.08%
	B	5	2	\$1,647,000	\$538,700	0.06%	0.02%	0.10%	0.04%	7	\$2,185,700	0.08%	0.14%
POM Property Management Total		9	2	\$2,429,540	\$538,700	0.09%	0.02%	0.18%	0.04%	11	\$2,968,240	0.10%	0.21%
Builders Services, Inc.	B	5		\$1,924,495		0.07%	0.00%	0.10%	0.00%	5	\$1,924,495	0.07%	0.10%
	C	2		\$1,030,000		0.04%	0.00%	0.04%	0.00%	2	\$1,030,000	0.04%	0.04%
Builders Services, Inc. Total		7		\$2,954,495		0.10%	0.00%	0.14%	0.00%	7	\$2,954,495	0.10%	0.14%

John R. Wood Properties
Company Ranking Reports
Ranking By Volume-Price Code

		Data Side											
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
Steven C. Moller, Broker	A	3	1	\$580,000	\$200,000	0.02%	0.01%	0.06%	0.02%	4	\$780,000	0.03%	0.08%
	B		1		\$475,000	0.00%	0.02%	0.00%	0.02%	1	\$475,000	0.02%	0.02%
	C		1		\$545,000	0.00%	0.02%	0.00%	0.02%	1	\$545,000	0.02%	0.02%
	E		1		\$1,130,000	0.00%	0.04%	0.00%	0.02%	1	\$1,130,000	0.04%	0.02%
Steven C. Moller, Broker Total		3	4	\$580,000	\$2,350,000	0.02%	0.08%	0.06%	0.08%	7	\$2,930,000	0.10%	0.14%
Caine Premier Properties LLC	E		2		\$2,895,000	0.00%	0.10%	0.00%	0.04%	2	\$2,895,000	0.10%	0.04%
Caine Premier Properties LLC Total			2		\$2,895,000	0.00%	0.10%	0.00%	0.04%	2	\$2,895,000	0.10%	0.04%
Southwest Properties Group	B	1		\$250,000		0.01%	0.00%	0.02%	0.00%	1	\$250,000	0.01%	0.02%
	C	1		\$679,000		0.02%	0.00%	0.02%	0.00%	1	\$679,000	0.02%	0.02%
	D	2		\$1,950,000		0.07%	0.00%	0.04%	0.00%	2	\$1,950,000	0.07%	0.04%
Southwest Properties Group Total		4		\$2,879,000		0.10%	0.00%	0.08%	0.00%	4	\$2,879,000	0.10%	0.08%
Real Estate Broker Direct	B	1	2	\$272,500	\$580,000	0.01%	0.02%	0.02%	0.04%	3	\$852,500	0.03%	0.06%
	F		1		\$2,015,000	0.00%	0.07%	0.00%	0.02%	1	\$2,015,000	0.07%	0.02%
Real Estate Broker Direct Total		1	3	\$272,500	\$2,595,000	0.01%	0.09%	0.02%	0.06%	4	\$2,867,500	0.10%	0.08%
Blue Heron Realty of Naples	A	4	3	\$719,900	\$517,000	0.03%	0.02%	0.08%	0.06%	7	\$1,236,900	0.04%	0.14%
	B	2	3	\$565,000	\$1,048,000	0.02%	0.04%	0.04%	0.06%	5	\$1,613,000	0.06%	0.10%
Blue Heron Realty of Naples Total		6	6	\$1,284,900	\$1,565,000	0.05%	0.05%	0.12%	0.12%	12	\$2,849,900	0.10%	0.23%
West Shore Properties Real Estate Company	A	3	1	\$520,950	\$227,000	0.02%	0.01%	0.06%	0.02%	4	\$747,950	0.03%	0.08%
	B		1		\$370,000	0.00%	0.01%	0.00%	0.02%	1	\$370,000	0.01%	0.02%
	E	1		\$1,700,000		0.06%	0.00%	0.02%	0.00%	1	\$1,700,000	0.06%	0.02%
West Shore Properties Real Estate Company Total		4	2	\$2,220,950	\$597,000	0.08%	0.02%	0.08%	0.04%	6	\$2,817,950	0.10%	0.12%
Luxury & Beach Realty Inc	A	1		\$90,000		0.00%	0.00%	0.02%	0.00%	1	\$90,000	0.00%	0.02%
	B	1		\$269,000		0.01%	0.00%	0.02%	0.00%	1	\$269,000	0.01%	0.02%
	C		1		\$650,000	0.00%	0.02%	0.00%	0.02%	1	\$650,000	0.02%	0.02%
	E	1		\$1,780,000		0.06%	0.00%	0.02%	0.00%	1	\$1,780,000	0.06%	0.02%
Luxury & Beach Realty Inc Total		3	1	\$2,139,000	\$650,000	0.08%	0.02%	0.06%	0.02%	4	\$2,789,000	0.10%	0.08%
A Codi Realty	B	4	2	\$1,513,500	\$721,000	0.05%	0.03%	0.08%	0.04%	6	\$2,234,500	0.08%	0.12%
	C		1		\$505,000	0.00%	0.02%	0.00%	0.02%	1	\$505,000	0.02%	0.02%
A Codi Realty Total		4	3	\$1,513,500	\$1,226,000	0.05%	0.04%	0.08%	0.06%	7	\$2,739,500	0.10%	0.14%
RE/MAX Affinity Mercato	A	2	4	\$449,000	\$526,500	0.02%	0.02%	0.04%	0.08%	6	\$975,500	0.03%	0.12%
	B	2	2	\$800,000	\$914,000	0.03%	0.03%	0.04%	0.04%	4	\$1,714,000	0.06%	0.08%
RE/MAX Affinity Mercato Total		4	6	\$1,249,000	\$1,440,500	0.04%	0.05%	0.08%	0.12%	10	\$2,689,500	0.09%	0.20%
Ruby Realty & Referral Company	A	1	1	\$222,900	\$222,900	0.01%	0.01%	0.02%	0.02%	2	\$445,800	0.02%	0.04%
	B	1	1	\$270,000	\$287,500	0.01%	0.01%	0.02%	0.02%	2	\$557,500	0.02%	0.04%
	D	1	1	\$830,000	\$765,000	0.03%	0.03%	0.02%	0.02%	2	\$1,595,000	0.06%	0.04%
		3	3	\$1,322,900	\$1,275,400	0.05%	0.04%	0.06%	0.06%	6	\$2,598,300	0.09%	0.12%
Ruby Realty & Referral Company Total		3	3	\$1,322,900	\$1,275,400	0.05%	0.04%	0.06%	0.06%	6	\$2,598,300	0.09%	0.12%
Carrington Real Estate Service	A	4	4	\$799,400	\$576,900	0.03%	0.02%	0.08%	0.08%	8	\$1,376,300	0.05%	0.16%
	B	2	1	\$780,000	\$414,900	0.03%	0.01%	0.04%	0.02%	3	\$1,194,900	0.04%	0.06%
Carrington Real Estate Service Total		6	5	\$1,579,400	\$991,800	0.06%	0.03%	0.12%	0.10%	11	\$2,571,200	0.09%	0.21%
Wordl Realty Services	A	2	1	\$445,000	\$216,000	0.02%	0.01%	0.04%	0.02%	3	\$661,000	0.02%	0.06%
	B	1		\$325,000		0.01%	0.00%	0.02%	0.00%	1	\$325,000	0.01%	0.02%
	E		1		\$1,512,500	0.00%	0.05%	0.00%	0.02%	1	\$1,512,500	0.05%	0.02%
Wordl Realty Services Total		3	2	\$770,000	\$1,728,500	0.03%	0.06%	0.06%	0.04%	5	\$2,498,500	0.09%	0.10%
Florida Home Realty Inc	A	1	1	\$138,000	\$185,000	0.00%	0.01%	0.02%	0.02%	2	\$323,000	0.01%	0.04%
	B	2	2	\$672,000	\$585,639	0.02%	0.02%	0.04%	0.04%	4	\$1,257,639	0.04%	0.08%
	D	1	1		\$891,000	0.00%	0.03%	0.00%	0.02%	1	\$891,000	0.03%	0.02%
		3	4	\$810,000	\$1,661,639	0.03%	0.06%	0.06%	0.08%	7	\$2,471,639	0.09%	0.14%
Florida Home Realty Inc Total		3	4	\$810,000	\$1,661,639	0.03%	0.06%	0.06%	0.08%	7	\$2,471,639	0.09%	0.14%
Jack K. Thomas Inc	F	1		\$2,450,000		0.09%	0.00%	0.02%	0.00%	1	\$2,450,000	0.09%	0.02%
Jack K. Thomas Inc Total		1		\$2,450,000		0.09%	0.00%	0.02%	0.00%	1	\$2,450,000	0.09%	0.02%
Fischer Realty Int LLC	B		1		\$375,000	0.00%	0.01%	0.00%	0.02%	1	\$375,000	0.01%	0.02%

John R. Wood Properties
Company Ranking Reports
Ranking By Volume-Price Code

	Data	Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side											
Fischer Realty Int LLC	C	1	2	\$650,000	\$1,239,900	0.02%	0.04%	0.02%	0.04%	3	\$1,889,900	0.07%	0.06%
Fischer Realty Int LLC Total		1	3	\$650,000	\$1,614,900	0.02%	0.06%	0.02%	0.06%	4	\$2,264,900	0.08%	0.08%
Re/Max Trend	A		1		\$240,000	0.00%	0.01%	0.00%	0.02%	1	\$240,000	0.01%	0.02%
	D		2		\$1,900,000	0.00%	0.07%	0.00%	0.04%	2	\$1,900,000	0.07%	0.04%
Re/Max Trend Total			3		\$2,140,000	0.00%	0.08%	0.00%	0.06%	3	\$2,140,000	0.08%	0.06%
Realty Executives Signature	A	1	3	\$227,500	\$591,900	0.01%	0.02%	0.02%	0.06%	4	\$819,400	0.03%	0.08%
	B	1	3	\$375,000	\$902,000	0.01%	0.03%	0.02%	0.06%	4	\$1,277,000	0.04%	0.08%
Realty Executives Signature Total		2	6	\$602,500	\$1,493,900	0.02%	0.05%	0.04%	0.12%	8	\$2,096,400	0.07%	0.16%
Bartley Realty LLLC	B	1		\$495,000		0.02%	0.00%	0.02%	0.00%	1	\$495,000	0.02%	0.02%
	E		1		\$1,595,000	0.00%	0.06%	0.00%	0.02%	1	\$1,595,000	0.06%	0.02%
Bartley Realty LLLC Total		1	1	\$495,000	\$1,595,000	0.02%	0.06%	0.02%	0.02%	2	\$2,090,000	0.07%	0.04%
West Bay Realty Inc.	B	1		\$492,000		0.02%	0.00%	0.02%	0.00%	1	\$492,000	0.02%	0.02%
	C		1		\$700,000	0.00%	0.02%	0.00%	0.02%	1	\$700,000	0.02%	0.02%
	D		1		\$875,000	0.00%	0.03%	0.00%	0.02%	1	\$875,000	0.03%	0.02%
West Bay Realty Inc. Total		1	2	\$492,000	\$1,575,000	0.02%	0.06%	0.02%	0.04%	3	\$2,067,000	0.07%	0.06%
Mayr & Company Realty	B		1		\$465,000	0.00%	0.02%	0.00%	0.02%	1	\$465,000	0.02%	0.02%
	E		1		\$1,550,000	0.00%	0.05%	0.00%	0.02%	1	\$1,550,000	0.05%	0.02%
Mayr & Company Realty Total			2		\$2,015,000	0.00%	0.07%	0.00%	0.04%	2	\$2,015,000	0.07%	0.04%
SWFLA Realty LLC	A		5		\$540,750	0.00%	0.02%	0.00%	0.10%	5	\$540,750	0.02%	0.10%
	B		1		\$320,000	0.00%	0.01%	0.00%	0.02%	1	\$320,000	0.01%	0.02%
	C	1	1	\$565,000	\$564,900	0.02%	0.02%	0.02%	0.02%	2	\$1,129,900	0.04%	0.04%
SWFLA Realty LLC Total		1	7	\$565,000	\$1,425,650	0.02%	0.05%	0.02%	0.14%	8	\$1,990,650	0.07%	0.16%
Rossman Realty Group Inc	A	1	1	\$205,000	\$220,000	0.01%	0.01%	0.02%	0.02%	2	\$425,000	0.01%	0.04%
	C		1		\$695,000	0.00%	0.02%	0.00%	0.02%	1	\$695,000	0.02%	0.02%
	D		1		\$870,000	0.00%	0.03%	0.00%	0.02%	1	\$870,000	0.03%	0.02%
Rossman Realty Group Inc Total		1	3	\$205,000	\$1,785,000	0.01%	0.06%	0.02%	0.06%	4	\$1,990,000	0.07%	0.08%
Florida Realty & Co	A		1		\$225,000	0.00%	0.01%	0.00%	0.02%	1	\$225,000	0.01%	0.02%
	B		1		\$378,000	0.00%	0.01%	0.00%	0.02%	1	\$378,000	0.01%	0.02%
	C		1		\$500,000	0.00%	0.02%	0.00%	0.02%	1	\$500,000	0.02%	0.02%
	D		1		\$880,000	0.00%	0.03%	0.00%	0.02%	1	\$880,000	0.03%	0.02%
Florida Realty & Co Total			4		\$1,983,000	0.00%	0.07%	0.00%	0.08%	4	\$1,983,000	0.07%	0.08%
The Monterosso REO Team	A	3	3	\$482,680	\$484,500	0.02%	0.02%	0.06%	0.06%	6	\$967,180	0.03%	0.12%
	C	1	1	\$506,000	\$506,000	0.02%	0.02%	0.02%	0.02%	2	\$1,012,000	0.04%	0.04%
The Monterosso REO Team Total		4	4	\$988,680	\$990,500	0.03%	0.03%	0.08%	0.08%	8	\$1,979,180	0.07%	0.16%
Real Pro Realtors	A	3	1	\$666,000	\$170,000	0.02%	0.01%	0.06%	0.02%	4	\$836,000	0.03%	0.08%
	B	1	2	\$335,000	\$736,000	0.01%	0.03%	0.02%	0.04%	3	\$1,071,000	0.04%	0.06%
Real Pro Realtors Total		4	3	\$1,001,000	\$906,000	0.04%	0.03%	0.08%	0.06%	7	\$1,907,000	0.07%	0.14%
Right Choice Realty, LLC	A	1	2	\$123,850	\$415,000	0.00%	0.01%	0.02%	0.04%	3	\$538,850	0.02%	0.06%
	B		2		\$633,000	0.00%	0.02%	0.00%	0.04%	2	\$633,000	0.02%	0.04%
	C	1		\$715,000		0.03%	0.00%	0.02%	0.00%	1	\$715,000	0.03%	0.02%
Right Choice Realty, LLC Total		2	4	\$838,850	\$1,048,000	0.03%	0.04%	0.04%	0.08%	6	\$1,886,850	0.07%	0.12%
L'Excellence Realty Group Inc.	A	2	6	\$430,000	\$1,073,900	0.02%	0.04%	0.04%	0.12%	8	\$1,503,900	0.05%	0.16%
	B		1	\$347,239		0.01%	0.00%	0.02%	0.00%	1	\$347,239	0.01%	0.02%
L'Excellence Realty Group Inc. Total		3	6	\$777,239	\$1,073,900	0.03%	0.04%	0.06%	0.12%	9	\$1,851,139	0.06%	0.18%
Maxim LLC	A		2		\$396,900	0.00%	0.01%	0.00%	0.04%	2	\$396,900	0.01%	0.04%
	B	1	3	\$261,000	\$1,132,000	0.01%	0.04%	0.02%	0.06%	4	\$1,393,000	0.05%	0.08%
Maxim LLC Total		1	5	\$261,000	\$1,528,900	0.01%	0.05%	0.02%	0.10%	6	\$1,789,900	0.06%	0.12%
Independent Brokers Realty Inc.	A	4	3	\$695,250	\$431,925	0.02%	0.02%	0.08%	0.06%	7	\$1,127,175	0.04%	0.14%
	B	1	1	\$370,000	\$265,000	0.01%	0.01%	0.02%	0.02%	2	\$635,000	0.02%	0.04%
Independent Brokers Realty Inc. Total		5	4	\$1,065,250	\$696,925	0.04%	0.02%	0.10%	0.08%	9	\$1,762,175	0.06%	0.18%
The Keyes Company/PSL	C		1		\$729,643	0.03%	0.00%	0.02%	0.00%	1	\$729,643	0.03%	0.02%

John R. Wood Properties
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		Data Side											
		Count of Side	Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units	
The Keyes Company/PSL	E	1		\$1,025,932	0.04%	0.00%	0.02%	0.00%	1	\$1,025,932	0.04%	0.02%	
The Keyes Company/PSL Total		2		\$1,755,575	0.06%	0.00%	0.04%	0.00%	2	\$1,755,575	0.06%	0.04%	
Sellstate Priority Realty	A	1		\$205,000	0.01%	0.00%	0.02%	0.00%	1	\$205,000	0.01%	0.02%	
	B	1	1	\$465,000	\$329,000	0.02%	0.01%	0.02%	0.02%	2	\$794,000	0.03%	0.04%
	C		1	\$690,000		0.00%	0.02%	0.00%	0.02%	1	\$690,000	0.02%	0.02%
Sellstate Priority Realty Total		2	2	\$670,000	\$1,019,000	0.02%	0.04%	0.04%	4	\$1,689,000	0.06%	0.08%	
List In MLS Realty, LLC	B	3		\$1,145,000		0.04%	0.00%	0.06%	0.00%	3	\$1,145,000	0.04%	0.06%
	C	1		\$536,000		0.02%	0.00%	0.02%	0.00%	1	\$536,000	0.02%	0.02%
List In MLS Realty, LLC Total		4		\$1,681,000		0.06%	0.00%	0.08%	0.00%	4	\$1,681,000	0.06%	0.08%
Phelps Realty Services	A	5	1	\$898,000	\$165,000	0.03%	0.01%	0.10%	0.02%	6	\$1,063,000	0.04%	0.12%
	B	2		\$600,100		0.02%	0.00%	0.04%	0.00%	2	\$600,100	0.02%	0.04%
Phelps Realty Services Total		7	1	\$1,498,100	\$165,000	0.05%	0.01%	0.14%	0.02%	8	\$1,663,100	0.06%	0.16%
Kim Levitan Realty	B	2	2	\$790,000	\$790,000	0.03%	0.03%	0.04%	0.04%	4	\$1,580,000	0.06%	0.08%
Kim Levitan Realty Total		2	2	\$790,000	\$790,000	0.03%	0.03%	0.04%	0.04%	4	\$1,580,000	0.06%	0.08%
Kevin Shelly Realty Inc	A	1	4	\$228,000	\$876,000	0.01%	0.03%	0.02%	0.08%	5	\$1,104,000	0.04%	0.10%
	B	1		\$452,000		0.02%	0.00%	0.02%	0.00%	1	\$452,000	0.02%	0.02%
Kevin Shelly Realty Inc Total		2	4	\$680,000	\$876,000	0.02%	0.03%	0.04%	0.08%	6	\$1,556,000	0.05%	0.12%
Hudson Realty Executives LLC	A	1	2	\$245,000	\$460,000	0.01%	0.02%	0.02%	0.04%	3	\$705,000	0.02%	0.06%
	B		1	\$300,000		0.00%	0.01%	0.00%	0.02%	1	\$300,000	0.01%	0.02%
	C		1	\$510,500		0.00%	0.02%	0.00%	0.02%	1	\$510,500	0.02%	0.02%
Hudson Realty Executives LLC Total		1	4	\$245,000	\$1,270,500	0.01%	0.04%	0.02%	0.08%	5	\$1,515,500	0.05%	0.10%
Naples Florida Luxury Realty	B		2		\$715,000	0.00%	0.03%	0.00%	0.04%	2	\$715,000	0.03%	0.04%
	D		1		\$800,000	0.00%	0.03%	0.00%	0.02%	1	\$800,000	0.03%	0.02%
Naples Florida Luxury Realty Total			3		\$1,515,000	0.00%	0.05%	0.00%	0.06%	3	\$1,515,000	0.05%	0.06%
Century 21 TriPower Realty	A		1		\$240,000	0.00%	0.01%	0.00%	0.02%	1	\$240,000	0.01%	0.02%
	B		2		\$715,000	0.00%	0.03%	0.00%	0.04%	2	\$715,000	0.03%	0.04%
	C		1		\$536,000	0.00%	0.02%	0.00%	0.02%	1	\$536,000	0.02%	0.02%
Century 21 TriPower Realty Total			4		\$1,491,000	0.00%	0.05%	0.00%	0.08%	4	\$1,491,000	0.05%	0.08%
Daane Properties Inc	A	2	2	\$431,000	\$327,000	0.02%	0.01%	0.04%	0.04%	4	\$758,000	0.03%	0.08%
	B	1	1	\$327,000	\$390,000	0.01%	0.01%	0.02%	0.02%	2	\$717,000	0.03%	0.04%
Daane Properties Inc Total		3	3	\$758,000	\$717,000	0.03%	0.03%	0.06%	0.06%	6	\$1,475,000	0.05%	0.12%
SW Management & Realty LLC	E	1		\$1,458,500		0.05%	0.00%	0.02%	0.00%	1	\$1,458,500	0.05%	0.02%
SW Management & Realty LLC Total		1		\$1,458,500		0.05%	0.00%	0.02%	0.00%	1	\$1,458,500	0.05%	0.02%
Bay Pointe Properties	A	1	4	\$122,250	\$693,274	0.00%	0.02%	0.02%	0.08%	5	\$815,524	0.03%	0.10%
	C		1		\$620,000	0.00%	0.02%	0.00%	0.02%	1	\$620,000	0.02%	0.02%
Bay Pointe Properties Total		1	5	\$122,250	\$1,313,274	0.00%	0.05%	0.02%	0.10%	6	\$1,435,524	0.05%	0.12%
Phase III Real Estate Services	E		1		\$1,430,000	0.00%	0.05%	0.00%	0.02%	1	\$1,430,000	0.05%	0.02%
Phase III Real Estate Services Total			1		\$1,430,000	0.00%	0.05%	0.00%	0.02%	1	\$1,430,000	0.05%	0.02%
Florida Realty Group	A		3		\$601,900	0.00%	0.02%	0.00%	0.06%	3	\$601,900	0.02%	0.06%
	B	1	1	\$395,000	\$430,000	0.01%	0.02%	0.02%	0.02%	2	\$825,000	0.03%	0.04%
Florida Realty Group Total		1	4	\$395,000	\$1,031,900	0.01%	0.04%	0.02%	0.08%	5	\$1,426,900	0.05%	0.10%
Mark S. Bodnar	E		1		\$1,425,000	0.00%	0.05%	0.00%	0.02%	1	\$1,425,000	0.05%	0.02%
Mark S. Bodnar Total			1		\$1,425,000	0.00%	0.05%	0.00%	0.02%	1	\$1,425,000	0.05%	0.02%
Bay Forest Real Estate Services, Inc.	A	1		\$225,000		0.01%	0.00%	0.02%	0.00%	1	\$225,000	0.01%	0.02%
	B		2		\$625,000	0.00%	0.02%	0.00%	0.04%	2	\$625,000	0.02%	0.04%
	C		1		\$555,000	0.00%	0.02%	0.00%	0.02%	1	\$555,000	0.02%	0.02%
Bay Forest Real Estate Services, Inc. Total		1	3	\$225,000	\$1,180,000	0.01%	0.04%	0.02%	0.06%	4	\$1,405,000	0.05%	0.08%
Schulz Realty LLC	B		1		\$380,000	0.01%	0.00%	0.02%	0.00%	1	\$380,000	0.01%	0.02%
	C		2		\$1,010,000	0.00%	0.04%	0.00%	0.04%	2	\$1,010,000	0.04%	0.04%
Schulz Realty LLC Total		1	2	\$380,000	\$1,010,000	0.01%	0.04%	0.02%	0.04%	3	\$1,390,000	0.05%	0.06%
Christopher Realty, Inc.	B		1		\$280,000	0.01%	0.00%	0.02%	0.00%	1	\$280,000	0.01%	0.02%

John R. Wood Properties
Company Ranking Reports
Ranking By Volume-Price Code

		Data Side											
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
Christopher Realty, Inc.	C	1	1	\$515,000	\$537,500	0.02%	0.02%	0.02%	0.02%	2	\$1,052,500	0.04%	0.04%
Christopher Realty, Inc. Total		2	1	\$795,000	\$537,500	0.03%	0.02%	0.04%	0.02%	3	\$1,332,500	0.05%	0.06%
Simply Think Florida Realty	A	2		\$280,500		0.01%	0.00%	0.04%	0.00%	2	\$280,500	0.01%	0.04%
	B	2	1	\$770,000	\$280,000	0.03%	0.01%	0.04%	0.02%	3	\$1,050,000	0.04%	0.06%
Simply Think Florida Realty Total		4	1	\$1,050,500	\$280,000	0.04%	0.01%	0.08%	0.02%	5	\$1,330,500	0.05%	0.10%
Burge Realty Group Inc	A	2	1	\$420,000	\$234,500	0.01%	0.01%	0.04%	0.02%	3	\$654,500	0.02%	0.06%
	B	1	1	\$295,000	\$375,000	0.01%	0.01%	0.02%	0.02%	2	\$670,000	0.02%	0.04%
Burge Realty Group Inc Total		3	2	\$715,000	\$609,500	0.03%	0.02%	0.06%	0.04%	5	\$1,324,500	0.05%	0.10%
Michael Gaschler	C	1	1	\$660,000	\$660,000	0.02%	0.02%	0.02%	0.02%	2	\$1,320,000	0.05%	0.04%
Michael Gaschler Total		1	1	\$660,000	\$660,000	0.02%	0.02%	0.02%	0.02%	2	\$1,320,000	0.05%	0.04%
Onier Realty of SW Fla	A	2	1	\$410,000	\$210,000	0.01%	0.01%	0.04%	0.02%	3	\$620,000	0.02%	0.06%
	B	1	1	\$340,000	\$350,000	0.01%	0.01%	0.02%	0.02%	2	\$690,000	0.02%	0.04%
Onier Realty of SW Fla Total		3	2	\$750,000	\$560,000	0.03%	0.02%	0.06%	0.04%	5	\$1,310,000	0.05%	0.10%
Diversified Real Estate Group	A		1		\$225,000	0.00%	0.01%	0.00%	0.02%	1	\$225,000	0.01%	0.02%
	C	2		\$1,069,800		0.04%	0.00%	0.04%	0.00%	2	\$1,069,800	0.04%	0.04%
Diversified Real Estate Group Total		2	1	\$1,069,800	\$225,000	0.04%	0.01%	0.04%	0.02%	3	\$1,294,800	0.05%	0.06%
Gulf Region Realty	A	5	3	\$831,000	\$463,000	0.03%	0.02%	0.10%	0.06%	8	\$1,294,000	0.05%	0.16%
Gulf Region Realty Total		5	3	\$831,000	\$463,000	0.03%	0.02%	0.10%	0.06%	8	\$1,294,000	0.05%	0.16%
Resortproperties.com Inc	C	1	1	\$646,500	\$646,500	0.02%	0.02%	0.02%	0.02%	2	\$1,293,000	0.05%	0.04%
Resortproperties.com Inc Total		1	1	\$646,500	\$646,500	0.02%	0.02%	0.02%	0.02%	2	\$1,293,000	0.05%	0.04%
P & M Property Services	A		2		\$344,500	0.00%	0.01%	0.00%	0.04%	2	\$344,500	0.01%	0.04%
	B	1	1	\$472,500	\$472,500	0.02%	0.02%	0.02%	0.02%	2	\$945,000	0.03%	0.04%
P & M Property Services Total		1	3	\$472,500	\$817,000	0.02%	0.03%	0.02%	0.06%	4	\$1,289,500	0.05%	0.08%
Internet Realty Group, Inc.	A	1	4	\$235,000	\$735,500	0.01%	0.03%	0.02%	0.08%	5	\$970,500	0.03%	0.10%
	B	1		\$290,000		0.01%	0.00%	0.02%	0.00%	1	\$290,000	0.01%	0.02%
Internet Realty Group, Inc. Total		2	4	\$525,000	\$735,500	0.02%	0.03%	0.04%	0.08%	6	\$1,260,500	0.04%	0.12%
Gulf Coast Realty	A		1		\$242,000	0.00%	0.01%	0.00%	0.02%	1	\$242,000	0.01%	0.02%
	B		1		\$475,000	0.00%	0.02%	0.00%	0.02%	1	\$475,000	0.02%	0.02%
	C		1		\$515,000	0.00%	0.02%	0.00%	0.02%	1	\$515,000	0.02%	0.02%
Gulf Coast Realty Total			3		\$1,232,000	0.00%	0.04%	0.00%	0.06%	3	\$1,232,000	0.04%	0.06%
Island Realty Marco	C	1	1	\$550,000	\$680,000	0.02%	0.02%	0.02%	0.02%	2	\$1,230,000	0.04%	0.04%
Island Realty Marco Total		1	1	\$550,000	\$680,000	0.02%	0.02%	0.02%	0.02%	2	\$1,230,000	0.04%	0.04%
Starling Realty Inc	A	2	2	\$300,000	\$305,000	0.01%	0.01%	0.04%	0.04%	4	\$605,000	0.02%	0.08%
	B	1	1	\$277,500	\$342,000	0.01%	0.01%	0.02%	0.02%	2	\$619,500	0.02%	0.04%
Starling Realty Inc Total		3	3	\$577,500	\$647,000	0.02%	0.02%	0.06%	0.06%	6	\$1,224,500	0.04%	0.12%
Horizons By The Sea Inc.	A	2	1	\$447,000	\$240,000	0.02%	0.01%	0.04%	0.02%	3	\$687,000	0.02%	0.06%
	C		1		\$525,000	0.00%	0.02%	0.00%	0.02%	1	\$525,000	0.02%	0.02%
Horizons By The Sea Inc. Total		2	2	\$447,000	\$765,000	0.02%	0.03%	0.04%	0.04%	4	\$1,212,000	0.04%	0.08%
Procacci Properties Inc	A		1		\$242,500	0.00%	0.01%	0.00%	0.02%	1	\$242,500	0.01%	0.02%
	B	1		\$286,000		0.01%	0.00%	0.02%	0.00%	1	\$286,000	0.01%	0.02%
	C	1		\$675,000		0.02%	0.00%	0.02%	0.00%	1	\$675,000	0.02%	0.02%
Procacci Properties Inc Total		2	1	\$961,000	\$242,500	0.03%	0.01%	0.04%	0.02%	3	\$1,203,500	0.04%	0.06%
Emerald Realty of SW FL LLC	E	1		\$1,200,000		0.04%	0.00%	0.02%	0.00%	1	\$1,200,000	0.04%	0.02%
Emerald Realty of SW FL LLC Total		1		\$1,200,000		0.04%	0.00%	0.02%	0.00%	1	\$1,200,000	0.04%	0.02%
Realty Group of Southwest Florida Inc.	B	1	3	\$256,000	\$931,310	0.01%	0.03%	0.02%	0.06%	4	\$1,187,310	0.04%	0.08%
Realty Group of Southwest Florida Inc. Total		1	3	\$256,000	\$931,310	0.01%	0.03%	0.02%	0.06%	4	\$1,187,310	0.04%	0.08%
Unique Properties of Naples, Inc.	E	1		\$1,150,000		0.04%	0.00%	0.02%	0.00%	1	\$1,150,000	0.04%	0.02%
Unique Properties of Naples, Inc. Total		1		\$1,150,000		0.04%	0.00%	0.02%	0.00%	1	\$1,150,000	0.04%	0.02%
Illustrated Properties Real Estate Inc.	B	1	1	\$285,000	\$292,500	0.01%	0.01%	0.02%	0.02%	2	\$577,500	0.02%	0.04%
	C		1		\$560,000	0.00%	0.02%	0.00%	0.02%	1	\$560,000	0.02%	0.02%
Illustrated Properties Real Estate Inc. Total		1	2	\$285,000	\$852,500	0.01%	0.03%	0.02%	0.04%	3	\$1,137,500	0.04%	0.06%

John R. Wood Properties
Company Ranking Reports
Ranking By Volume-Price Code

		Data		Side									
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
Sheridan Real Estate	A	1		\$235,000		0.01%	0.00%	0.02%	0.00%	1	\$235,000	0.01%	0.02%
	B	1		\$339,500		0.01%	0.00%	0.02%	0.00%	1	\$339,500	0.01%	0.02%
	C	1		\$560,000		0.02%	0.00%	0.02%	0.00%	1	\$560,000	0.02%	0.02%
Sheridan Real Estate Total		3		\$1,134,500		0.04%	0.00%	0.06%	0.00%	3	\$1,134,500	0.04%	0.06%
Saggio Dream Realty	A	1	4	\$165,000	\$658,000	0.01%	0.02%	0.02%	0.08%	5	\$823,000	0.03%	0.10%
	B	1		\$290,000		0.01%	0.00%	0.02%	0.00%	1	\$290,000	0.01%	0.02%
Saggio Dream Realty Total		2	4	\$455,000	\$658,000	0.02%	0.02%	0.04%	0.08%	6	\$1,113,000	0.04%	0.12%
Lisa Tomaini Realty	E	1			\$1,100,000	0.00%	0.04%	0.00%	0.02%	1	\$1,100,000	0.04%	0.02%
Lisa Tomaini Realty Total		1			\$1,100,000	0.00%	0.04%	0.00%	0.02%	1	\$1,100,000	0.04%	0.02%
Prime Location Brokers LLC	A	2		\$363,000		0.01%	0.00%	0.04%	0.00%	2	\$363,000	0.01%	0.04%
	B	1	1	\$285,000	\$435,000	0.01%	0.02%	0.02%	0.02%	2	\$720,000	0.03%	0.04%
Prime Location Brokers LLC Total		3	1	\$648,000	\$435,000	0.02%	0.02%	0.06%	0.02%	4	\$1,083,000	0.04%	0.08%
Naples Realty International LLC	B	2	1	\$770,000	\$304,000	0.03%	0.01%	0.04%	0.02%	3	\$1,074,000	0.04%	0.06%
Naples Realty International LLC Total		2	1	\$770,000	\$304,000	0.03%	0.01%	0.04%	0.02%	3	\$1,074,000	0.04%	0.06%
Eister and Company	A	1		\$136,000		0.00%	0.00%	0.02%	0.00%	1	\$136,000	0.00%	0.02%
	B	2	1	\$631,000	\$297,000	0.02%	0.01%	0.04%	0.02%	3	\$928,000	0.03%	0.06%
Eister and Company Total		3	1	\$767,000	\$297,000	0.03%	0.01%	0.06%	0.02%	4	\$1,064,000	0.04%	0.08%
Andrea Deane & Associates, Inc.	E	1			\$1,025,932	0.00%	0.04%	0.00%	0.02%	1	\$1,025,932	0.04%	0.02%
Andrea Deane & Associates, Inc. Total		1			\$1,025,932	0.00%	0.04%	0.00%	0.02%	1	\$1,025,932	0.04%	0.02%
Premier Realty Concepts, Inc.	A	1		\$219,000		0.01%	0.00%	0.02%	0.00%	1	\$219,000	0.01%	0.02%
	D	1	1		\$805,000	0.00%	0.03%	0.00%	0.02%	1	\$805,000	0.03%	0.02%
Premier Realty Concepts, Inc. Total		1	1	\$219,000	\$805,000	0.01%	0.03%	0.02%	0.02%	2	\$1,024,000	0.04%	0.04%
Sharpline Realty	E	1		\$1,015,000		0.04%	0.00%	0.02%	0.00%	1	\$1,015,000	0.04%	0.02%
Sharpline Realty Total		1		\$1,015,000		0.04%	0.00%	0.02%	0.00%	1	\$1,015,000	0.04%	0.02%
McNeil Real Estate, Inc.	B	1	1		\$395,000	0.00%	0.01%	0.00%	0.02%	1	\$395,000	0.01%	0.02%
	C	1			\$620,000	0.00%	0.02%	0.00%	0.02%	1	\$620,000	0.02%	0.02%
McNeil Real Estate, Inc. Total		2			\$1,015,000	0.00%	0.04%	0.00%	0.04%	2	\$1,015,000	0.04%	0.04%
Naples Luxury Real Estate Group	A	2		\$305,000		0.00%	0.01%	0.00%	0.04%	2	\$305,000	0.01%	0.04%
	C	1		\$695,000		0.00%	0.02%	0.00%	0.02%	1	\$695,000	0.02%	0.02%
Naples Luxury Real Estate Group Total		3		\$1,000,000		0.00%	0.04%	0.00%	0.06%	3	\$1,000,000	0.04%	0.06%
KPMG Realty LLC	B	1		\$255,000		0.01%	0.00%	0.02%	0.00%	1	\$255,000	0.01%	0.02%
	C	1	1		\$745,000	0.00%	0.03%	0.00%	0.02%	1	\$745,000	0.03%	0.02%
KPMG Realty LLC Total		1	1	\$255,000	\$745,000	0.01%	0.03%	0.02%	0.02%	2	\$1,000,000	0.04%	0.04%
Naples Beach Realty	A	1		\$242,000		0.01%	0.00%	0.02%	0.00%	1	\$242,000	0.01%	0.02%
	B	1	1	\$370,000	\$350,000	0.01%	0.01%	0.02%	0.02%	2	\$720,000	0.03%	0.04%
Naples Beach Realty Total		2	1	\$612,000	\$350,000	0.02%	0.01%	0.04%	0.02%	3	\$962,000	0.03%	0.06%
COLLIER COUNTY REALTY CORP	B	1	2	\$397,500	\$557,500	0.01%	0.02%	0.02%	0.04%	3	\$955,000	0.03%	0.06%
COLLIER COUNTY REALTY CORP Total		1	2	\$397,500	\$557,500	0.01%	0.02%	0.02%	0.04%	3	\$955,000	0.03%	0.06%
Development Realty, LC	D	1		\$950,000		0.03%	0.00%	0.02%	0.00%	1	\$950,000	0.03%	0.02%
Development Realty, LC Total		1		\$950,000		0.03%	0.00%	0.02%	0.00%	1	\$950,000	0.03%	0.02%
Naples Gold Realty LLC	B	2	1	\$617,000	\$327,000	0.02%	0.01%	0.04%	0.02%	3	\$944,000	0.03%	0.06%
Naples Gold Realty LLC Total		2	1	\$617,000	\$327,000	0.02%	0.01%	0.04%	0.02%	3	\$944,000	0.03%	0.06%
Naples Home Counsel, Inc.	D	1		\$938,000		0.03%	0.00%	0.02%	0.00%	1	\$938,000	0.03%	0.02%
Naples Home Counsel, Inc. Total		1		\$938,000		0.03%	0.00%	0.02%	0.00%	1	\$938,000	0.03%	0.02%
Alliance Realty Group	A	1			\$240,255	0.00%	0.01%	0.00%	0.02%	1	\$240,255	0.01%	0.02%
	B	2		\$693,000		0.00%	0.02%	0.00%	0.04%	2	\$693,000	0.02%	0.04%
Alliance Realty Group Total		3		\$933,255		0.00%	0.03%	0.00%	0.06%	3	\$933,255	0.03%	0.06%
Cornerstone Coastal Properties	A	1		\$198,000		0.01%	0.00%	0.02%	0.00%	1	\$198,000	0.01%	0.02%
	B	1	2		\$729,000	0.00%	0.03%	0.00%	0.04%	2	\$729,000	0.03%	0.04%
Cornerstone Coastal Properties Total		1	2	\$198,000	\$729,000	0.01%	0.03%	0.02%	0.04%	3	\$927,000	0.03%	0.06%
Wilson & Associates RE Inc	B	1			\$330,000	0.00%	0.01%	0.00%	0.02%	1	\$330,000	0.01%	0.02%

John R. Wood Properties
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		Data Side											
		Count of Side	Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units	
Wilson & Associates RE Inc	C	1		\$585,000		0.02%	0.00%	0.02%	0.00%	1	\$585,000	0.02%	0.02%
Wilson & Associates RE Inc Total		1	1	\$585,000	\$330,000	0.02%	0.01%	0.02%	0.02%	2	\$915,000	0.03%	0.04%
Barclays Real Estate Group 1	A	2		\$299,900		0.01%	0.00%	0.04%	0.00%	2	\$299,900	0.01%	0.04%
	B	1	1	\$325,500	\$280,250	0.01%	0.01%	0.02%	0.02%	2	\$605,750	0.02%	0.04%
Barclays Real Estate Group 1 Total		3	1	\$625,400	\$280,250	0.02%	0.01%	0.06%	0.02%	4	\$905,650	0.03%	0.08%
Anchor Realty of Naples	A		1		\$230,000	0.00%	0.01%	0.00%	0.02%	1	\$230,000	0.01%	0.02%
	C		1		\$675,000	0.00%	0.02%	0.00%	0.02%	1	\$675,000	0.02%	0.02%
Anchor Realty of Naples Total			2		\$905,000	0.00%	0.03%	0.00%	0.04%	2	\$905,000	0.03%	0.04%
Baber Realty	A	4	1	\$695,000	\$208,750	0.02%	0.01%	0.08%	0.02%	5	\$903,750	0.03%	0.10%
Baber Realty Total		4	1	\$695,000	\$208,750	0.02%	0.01%	0.08%	0.02%	5	\$903,750	0.03%	0.10%
Coldwell Banker Residential Re	A	1	2	\$196,000	\$183,500	0.01%	0.01%	0.02%	0.04%	3	\$379,500	0.01%	0.06%
	B	1	1	\$255,000	\$268,000	0.01%	0.01%	0.02%	0.02%	2	\$523,000	0.02%	0.04%
Coldwell Banker Residential Re Total		2	3	\$451,000	\$451,500	0.02%	0.02%	0.04%	0.06%	5	\$902,500	0.03%	0.10%
Priority Properties of Florida	A		3		\$574,475	0.00%	0.02%	0.00%	0.06%	3	\$574,475	0.02%	0.06%
	B		1		\$322,000	0.00%	0.01%	0.00%	0.02%	1	\$322,000	0.01%	0.02%
Priority Properties of Florida Total			4		\$896,475	0.00%	0.03%	0.00%	0.08%	4	\$896,475	0.03%	0.08%
Sand Castle Realty Group, Inc	B	2		\$882,500		0.03%	0.00%	0.04%	0.00%	2	\$882,500	0.03%	0.04%
Sand Castle Realty Group, Inc Total		2		\$882,500		0.03%	0.00%	0.04%	0.00%	2	\$882,500	0.03%	0.04%
Hamilton-Franklin Realty LLC	B		2		\$880,000	0.00%	0.03%	0.00%	0.04%	2	\$880,000	0.03%	0.04%
Hamilton-Franklin Realty LLC Total			2		\$880,000	0.00%	0.03%	0.00%	0.04%	2	\$880,000	0.03%	0.04%
Perrett Kennedy LLC	B		1		\$370,000	0.00%	0.01%	0.00%	0.02%	1	\$370,000	0.01%	0.02%
	C		1		\$502,780	0.00%	0.02%	0.00%	0.02%	1	\$502,780	0.02%	0.02%
Perrett Kennedy LLC Total			2		\$872,780	0.00%	0.03%	0.00%	0.04%	2	\$872,780	0.03%	0.04%
Wentworth Realty Group	B		2		\$867,840	0.00%	0.03%	0.00%	0.04%	2	\$867,840	0.03%	0.04%
Wentworth Realty Group Total			2		\$867,840	0.00%	0.03%	0.00%	0.04%	2	\$867,840	0.03%	0.04%
Hovland, Inc.	A	1		\$237,500		0.01%	0.00%	0.02%	0.00%	1	\$237,500	0.01%	0.02%
	B	2		\$630,000		0.02%	0.00%	0.04%	0.00%	2	\$630,000	0.02%	0.04%
Hovland, Inc. Total		3		\$867,500		0.03%	0.00%	0.06%	0.00%	3	\$867,500	0.03%	0.06%
Pro Gulf Properties LLC	D		1		\$867,500	0.00%	0.03%	0.00%	0.02%	1	\$867,500	0.03%	0.02%
Pro Gulf Properties LLC Total			1		\$867,500	0.00%	0.03%	0.00%	0.02%	1	\$867,500	0.03%	0.02%
In Florida Properties	A		1		\$241,500	0.00%	0.01%	0.00%	0.02%	1	\$241,500	0.01%	0.02%
	C		1		\$625,000	0.00%	0.02%	0.00%	0.02%	1	\$625,000	0.02%	0.02%
In Florida Properties Total			2		\$866,500	0.00%	0.03%	0.00%	0.04%	2	\$866,500	0.03%	0.04%
David C. Brown Realty, Inc	A	4	3	\$499,800	\$364,900	0.02%	0.01%	0.08%	0.06%	7	\$864,700	0.03%	0.14%
David C. Brown Realty, Inc Total		4	3	\$499,800	\$364,900	0.02%	0.01%	0.08%	0.06%	7	\$864,700	0.03%	0.14%
Exceptional Properties of SW Florida	B	1	1	\$405,000	\$451,302	0.01%	0.02%	0.02%	0.02%	2	\$856,302	0.03%	0.04%
Exceptional Properties of SW Florida Total		1	1	\$405,000	\$451,302	0.01%	0.02%	0.02%	0.02%	2	\$856,302	0.03%	0.04%
Hunters Ridge Realty Co.	B	2	1	\$570,000	\$285,000	0.02%	0.01%	0.04%	0.02%	3	\$855,000	0.03%	0.06%
Hunters Ridge Realty Co. Total		2	1	\$570,000	\$285,000	0.02%	0.01%	0.04%	0.02%	3	\$855,000	0.03%	0.06%
Bayshore Realty of Naples Inc	D	1		\$852,500		0.03%	0.00%	0.02%	0.00%	1	\$852,500	0.03%	0.02%
Bayshore Realty of Naples Inc Total		1		\$852,500		0.03%	0.00%	0.02%	0.00%	1	\$852,500	0.03%	0.02%
Ashton Orlando Residential LLC	D	1		\$849,000		0.03%	0.00%	0.02%	0.00%	1	\$849,000	0.03%	0.02%
Ashton Orlando Residential LLC Total		1		\$849,000		0.03%	0.00%	0.02%	0.00%	1	\$849,000	0.03%	0.02%
Wagner Agency LLC	B	1		\$307,000		0.01%	0.00%	0.02%	0.00%	1	\$307,000	0.01%	0.02%
	C		1		\$540,000	0.00%	0.02%	0.00%	0.02%	1	\$540,000	0.02%	0.02%
Wagner Agency LLC Total		1	1	\$307,000	\$540,000	0.01%	0.02%	0.02%	0.02%	2	\$847,000	0.03%	0.04%
Poteet Properties, Inc.	B	1	2	\$265,000	\$580,000	0.01%	0.02%	0.02%	0.04%	3	\$845,000	0.03%	0.06%
Poteet Properties, Inc. Total		1	2	\$265,000	\$580,000	0.01%	0.02%	0.02%	0.04%	3	\$845,000	0.03%	0.06%
Advantage Sales & Rentals Inc	B	1	2	\$255,000	\$590,000	0.01%	0.02%	0.02%	0.04%	3	\$845,000	0.03%	0.06%
Advantage Sales & Rentals Inc Total		1	2	\$255,000	\$590,000	0.01%	0.02%	0.02%	0.04%	3	\$845,000	0.03%	0.06%
A Plus Realty	A		1		\$195,000	0.00%	0.01%	0.00%	0.02%	1	\$195,000	0.01%	0.02%

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		Data Side											
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
A Plus Realty	B	1	1	\$325,000	\$325,000	0.01%	0.01%	0.02%	0.02%	2	\$650,000	0.02%	0.04%
A Plus Realty Total		1	2	\$325,000	\$520,000	0.01%	0.02%	0.02%	0.04%	3	\$845,000	0.03%	0.06%
Rapallo Rite at Coconut Point	A	1	1	\$205,000	\$205,000	0.00%	0.01%	0.00%	0.02%	1	\$205,000	0.01%	0.02%
	B	1	1	\$304,000	\$334,000	0.01%	0.01%	0.02%	0.02%	2	\$638,000	0.02%	0.04%
Rapallo Rite at Coconut Point Total		1	2	\$304,000	\$539,000	0.01%	0.02%	0.02%	0.04%	3	\$843,000	0.03%	0.06%
Naples Beach & Bay Realty Inc	A	1	2	\$180,000	\$405,100	0.01%	0.01%	0.02%	0.04%	3	\$585,100	0.02%	0.06%
	B	1	1	\$255,000	\$255,000	0.00%	0.01%	0.00%	0.02%	1	\$255,000	0.01%	0.02%
Naples Beach & Bay Realty Inc Total		1	3	\$180,000	\$660,100	0.01%	0.02%	0.02%	0.06%	4	\$840,100	0.03%	0.08%
GreenLeaf Homes	B	1	1	\$417,000	\$417,000	0.01%	0.01%	0.02%	0.02%	2	\$834,000	0.03%	0.04%
GreenLeaf Homes Total		1	1	\$417,000	\$417,000	0.01%	0.01%	0.02%	0.02%	2	\$834,000	0.03%	0.04%
Sellstate Achievers Realty Network	A	2	1	\$470,000	\$470,000	0.02%	0.00%	0.04%	0.00%	2	\$470,000	0.02%	0.04%
	B	1	1	\$357,000	\$357,000	0.00%	0.01%	0.00%	0.02%	1	\$357,000	0.01%	0.02%
Sellstate Achievers Realty Network Total		2	1	\$470,000	\$357,000	0.02%	0.01%	0.04%	0.02%	3	\$827,000	0.03%	0.06%
Sunshine Realty of SW FL Inc	D	1	1	\$820,000	\$820,000	0.03%	0.00%	0.02%	0.00%	1	\$820,000	0.03%	0.02%
Sunshine Realty of SW FL Inc Total		1	1	\$820,000	\$820,000	0.03%	0.00%	0.02%	0.00%	1	\$820,000	0.03%	0.02%
Hartford Realty LLC	A	1	1	\$185,000	\$185,000	0.01%	0.00%	0.02%	0.00%	1	\$185,000	0.01%	0.02%
	C	1	1	\$630,000	\$630,000	0.02%	0.00%	0.02%	0.00%	1	\$630,000	0.02%	0.02%
Hartford Realty LLC Total		2	2	\$815,000	\$815,000	0.03%	0.00%	0.04%	0.00%	2	\$815,000	0.03%	0.04%
MAKS Realty Inc	B	2	1	\$527,000	\$269,000	0.02%	0.01%	0.04%	0.02%	3	\$796,000	0.03%	0.06%
MAKS Realty Inc Total		2	1	\$527,000	\$269,000	0.02%	0.01%	0.04%	0.02%	3	\$796,000	0.03%	0.06%
Naples Flat Fee Realty, Inc	D	1	1	\$795,000	\$795,000	0.03%	0.00%	0.02%	0.00%	1	\$795,000	0.03%	0.02%
Naples Flat Fee Realty, Inc Total		1	1	\$795,000	\$795,000	0.03%	0.00%	0.02%	0.00%	1	\$795,000	0.03%	0.02%
OK Realty Inc.	B	2	1	\$520,500	\$265,000	0.02%	0.01%	0.04%	0.02%	3	\$785,500	0.03%	0.06%
OK Realty Inc. Total		2	1	\$520,500	\$265,000	0.02%	0.01%	0.04%	0.02%	3	\$785,500	0.03%	0.06%
U S Prime Realty LLC	A	1	4	\$72,500	\$712,500	0.00%	0.02%	0.02%	0.08%	5	\$785,000	0.03%	0.10%
U S Prime Realty LLC Total		1	4	\$72,500	\$712,500	0.00%	0.02%	0.02%	0.08%	5	\$785,000	0.03%	0.10%
Standard Pacific of S Florida	B	1	1	\$391,861	\$391,861	0.01%	0.01%	0.02%	0.02%	2	\$783,722	0.03%	0.04%
Standard Pacific of S Florida Total		1	1	\$391,861	\$391,861	0.01%	0.01%	0.02%	0.02%	2	\$783,722	0.03%	0.04%
Starlink Realty Inc	A	1	1	\$230,000	\$210,000	0.01%	0.01%	0.02%	0.02%	2	\$440,000	0.02%	0.04%
	B	1	1	\$324,500	\$324,500	0.00%	0.01%	0.00%	0.02%	1	\$324,500	0.01%	0.02%
Starlink Realty Inc Total		1	2	\$230,000	\$534,500	0.01%	0.02%	0.02%	0.04%	3	\$764,500	0.03%	0.06%
RE/MAX Sundance Realty II	A	1	1	\$230,000	\$230,000	0.00%	0.01%	0.00%	0.02%	1	\$230,000	0.01%	0.02%
	C	1	1	\$525,000	\$525,000	0.00%	0.02%	0.00%	0.02%	1	\$525,000	0.02%	0.02%
RE/MAX Sundance Realty II Total		2	2	\$755,000	\$755,000	0.00%	0.03%	0.00%	0.04%	2	\$755,000	0.03%	0.04%
RFK Realty	A	1	1	\$170,000	\$170,000	0.00%	0.01%	0.00%	0.02%	1	\$170,000	0.01%	0.02%
	C	1	1	\$565,000	\$565,000	0.00%	0.02%	0.00%	0.02%	1	\$565,000	0.02%	0.02%
RFK Realty Total		2	2	\$735,000	\$735,000	0.00%	0.03%	0.00%	0.04%	2	\$735,000	0.03%	0.04%
Weichert on the Gulf, Realtors	A	2	2	\$307,400	\$307,400	0.00%	0.01%	0.00%	0.04%	2	\$307,400	0.01%	0.04%
	B	1	1	\$426,780	\$426,780	0.00%	0.01%	0.00%	0.02%	1	\$426,780	0.01%	0.02%
Weichert on the Gulf, Realtors Total		3	3	\$734,180	\$734,180	0.00%	0.03%	0.00%	0.06%	3	\$734,180	0.03%	0.06%
Menelee Realty	A	3	1	\$457,300	\$457,300	0.02%	0.00%	0.06%	0.00%	3	\$457,300	0.02%	0.06%
	B	1	1	\$273,000	\$273,000	0.01%	0.00%	0.02%	0.00%	1	\$273,000	0.01%	0.02%
Menelee Realty Total		4	2	\$730,300	\$730,300	0.03%	0.00%	0.08%	0.00%	4	\$730,300	0.03%	0.08%
SWFL Real Estate Experts	A	1	1	\$485,000	\$245,000	0.00%	0.01%	0.00%	0.02%	1	\$245,000	0.01%	0.02%
	B	1	1	\$485,000	\$485,000	0.02%	0.00%	0.02%	0.00%	1	\$485,000	0.02%	0.02%
SWFL Real Estate Experts Total		1	1	\$485,000	\$245,000	0.02%	0.01%	0.02%	0.02%	2	\$730,000	0.03%	0.04%
RockStar Realty LLC	B	1	1	\$358,000	\$358,000	0.01%	0.01%	0.02%	0.02%	2	\$716,000	0.03%	0.04%
RockStar Realty LLC Total		1	1	\$358,000	\$358,000	0.01%	0.01%	0.02%	0.02%	2	\$716,000	0.03%	0.04%
Paul Gerber Properties	B	1	1	\$420,156	\$294,900	0.01%	0.01%	0.02%	0.02%	2	\$715,056	0.03%	0.04%
Paul Gerber Properties Total		1	1	\$420,156	\$294,900	0.01%	0.01%	0.02%	0.02%	2	\$715,056	0.03%	0.04%
International Realty Assoc LLC	B	1	1	\$350,000	\$350,000	0.01%	0.01%	0.02%	0.02%	2	\$700,000	0.02%	0.04%

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International Realty Assoc LLC Total		1	1	\$350,000	\$350,000	0.01%	0.01%	0.02%	0.02%	2	\$700,000	0.02%	0.04%
Re/Max Realty Partners	A	1	1	\$230,000	\$165,000	0.01%	0.01%	0.02%	0.02%	2	\$395,000	0.01%	0.04%
	B		1	\$299,900	\$299,900	0.00%	0.01%	0.00%	0.02%	1	\$299,900	0.01%	0.02%
Re/Max Realty Partners Total		1	2	\$230,000	\$464,900	0.01%	0.02%	0.02%	0.04%	3	\$694,900	0.02%	0.06%
Coast of Naples Realty, LLC	A	1		\$91,000		0.00%	0.00%	0.02%	0.00%	1	\$91,000	0.00%	0.02%
	C		1		\$600,000	0.00%	0.02%	0.00%	0.02%	1	\$600,000	0.02%	0.02%
Coast of Naples Realty, LLC Total		1	1	\$91,000	\$600,000	0.00%	0.02%	0.02%	0.02%	2	\$691,000	0.02%	0.04%
A Delta Realty of Naples Inc.	B	1	1	\$257,000	\$425,000	0.01%	0.01%	0.02%	0.02%	2	\$682,000	0.02%	0.04%
A Delta Realty of Naples Inc. Total		1	1	\$257,000	\$425,000	0.01%	0.01%	0.02%	0.02%	2	\$682,000	0.02%	0.04%
Clyde C. Quinby Realty, Inc.	C		1		\$680,000	0.00%	0.02%	0.00%	0.02%	1	\$680,000	0.02%	0.02%
Clyde C. Quinby Realty, Inc. Total			1		\$680,000	0.00%	0.02%	0.00%	0.02%	1	\$680,000	0.02%	0.02%
RL Bailey Realty	B		2		\$677,000	0.00%	0.02%	0.00%	0.04%	2	\$677,000	0.02%	0.04%
RL Bailey Realty Total			2		\$677,000	0.00%	0.02%	0.00%	0.04%	2	\$677,000	0.02%	0.04%
Florida Complete Realty	A	1	1	\$202,000	\$200,000	0.01%	0.01%	0.02%	0.02%	2	\$402,000	0.01%	0.04%
	B		1		\$270,000	0.00%	0.01%	0.00%	0.02%	1	\$270,000	0.01%	0.02%
Florida Complete Realty Total		1	2	\$202,000	\$470,000	0.01%	0.02%	0.02%	0.04%	3	\$672,000	0.02%	0.06%
RE/MAX Realty Team	A	2		\$395,000		0.01%	0.00%	0.04%	0.00%	2	\$395,000	0.01%	0.04%
	B		1		\$275,000	0.00%	0.01%	0.00%	0.02%	1	\$275,000	0.01%	0.02%
RE/MAX Realty Team Total		2	1	\$395,000	\$275,000	0.01%	0.01%	0.04%	0.02%	3	\$670,000	0.02%	0.06%
TEC Realty	A	1	1	\$235,000	\$168,000	0.01%	0.01%	0.02%	0.02%	2	\$403,000	0.01%	0.04%
	B		1		\$265,000	0.00%	0.01%	0.00%	0.02%	1	\$265,000	0.01%	0.02%
TEC Realty Total		1	2	\$235,000	\$433,000	0.01%	0.02%	0.02%	0.04%	3	\$668,000	0.02%	0.06%
Denny Grimes & Company, Inc.	A	2		\$315,000		0.01%	0.00%	0.04%	0.00%	2	\$315,000	0.01%	0.04%
	B	1		\$350,000		0.01%	0.00%	0.02%	0.00%	1	\$350,000	0.01%	0.02%
Denny Grimes & Company, Inc. Total		3		\$665,000		0.02%	0.00%	0.06%	0.00%	3	\$665,000	0.02%	0.06%
Real Living Cypress Realty	A		3		\$654,900	0.00%	0.02%	0.00%	0.06%	3	\$654,900	0.02%	0.06%
Real Living Cypress Realty Total			3		\$654,900	0.00%	0.02%	0.00%	0.06%	3	\$654,900	0.02%	0.06%
Peter D. Scerbo	B	1	1	\$325,000	\$325,000	0.01%	0.01%	0.02%	0.02%	2	\$650,000	0.02%	0.04%
Peter D. Scerbo Total		1	1	\$325,000	\$325,000	0.01%	0.01%	0.02%	0.02%	2	\$650,000	0.02%	0.04%
Excel Real Estate Services, Inc.	A		1		\$216,000	0.00%	0.01%	0.00%	0.02%	1	\$216,000	0.01%	0.02%
	B		1		\$430,000	0.00%	0.02%	0.00%	0.02%	1	\$430,000	0.02%	0.02%
Excel Real Estate Services, Inc. Total			2		\$646,000	0.00%	0.02%	0.00%	0.04%	2	\$646,000	0.02%	0.04%
Golf Life Properties, LLC	A	1	1	\$173,000	\$173,000	0.01%	0.01%	0.02%	0.02%	2	\$346,000	0.01%	0.04%
	B		1		\$300,000	0.00%	0.01%	0.00%	0.02%	1	\$300,000	0.01%	0.02%
Golf Life Properties, LLC Total		1	2	\$173,000	\$473,000	0.01%	0.02%	0.02%	0.04%	3	\$646,000	0.02%	0.06%
Sun Cap Gateway Realty	C	1		\$620,000		0.02%	0.00%	0.02%	0.00%	1	\$620,000	0.02%	0.02%
Sun Cap Gateway Realty Total		1		\$620,000		0.02%	0.00%	0.02%	0.00%	1	\$620,000	0.02%	0.02%
Miloff Aubuchon Rlty Grp, Inc.	B	1	1	\$250,000	\$370,000	0.01%	0.01%	0.02%	0.02%	2	\$620,000	0.02%	0.04%
Miloff Aubuchon Rlty Grp, Inc. Total		1	1	\$250,000	\$370,000	0.01%	0.01%	0.02%	0.02%	2	\$620,000	0.02%	0.04%
Wave Realty	A	2		\$336,000		0.01%	0.00%	0.04%	0.00%	2	\$336,000	0.01%	0.04%
	B	1		\$280,000		0.01%	0.00%	0.02%	0.00%	1	\$280,000	0.01%	0.02%
Wave Realty Total		3		\$616,000		0.02%	0.00%	0.06%	0.00%	3	\$616,000	0.02%	0.06%
NextHome Advisors	A		3		\$605,500	0.00%	0.02%	0.00%	0.06%	3	\$605,500	0.02%	0.06%
NextHome Advisors Total			3		\$605,500	0.00%	0.02%	0.00%	0.06%	3	\$605,500	0.02%	0.06%
Exclusive Properties of Southwest Florida	C	1		\$597,000		0.02%	0.00%	0.02%	0.00%	1	\$597,000	0.02%	0.02%
Exclusive Properties of Southwest Florida Total		1		\$597,000		0.02%	0.00%	0.02%	0.00%	1	\$597,000	0.02%	0.02%
Century 21 Sunbelt Realty Inc	A	1	1	\$131,125	\$189,900	0.00%	0.01%	0.02%	0.02%	2	\$321,025	0.01%	0.04%
	B		1		\$272,500	0.00%	0.01%	0.00%	0.02%	1	\$272,500	0.01%	0.02%
Century 21 Sunbelt Realty Inc Total		1	2	\$131,125	\$462,400	0.00%	0.02%	0.02%	0.04%	3	\$593,525	0.02%	0.06%
Lahaina Realty	A	1	1	\$163,500	\$163,500	0.01%	0.01%	0.02%	0.02%	2	\$327,000	0.01%	0.04%
	B		1		\$262,500	0.00%	0.01%	0.00%	0.02%	1	\$262,500	0.01%	0.02%

John R. Wood Properties
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Lahaina Realty Total		1	2	\$163,500	\$426,000	0.01%	0.01%	0.02%	0.04%	3	\$589,500	0.02%	0.06%
Select Real Estate By Stephani	B	1	1	\$295,000	\$293,500	0.01%	0.01%	0.02%	0.02%	2	\$588,500	0.02%	0.04%
Select Real Estate By Stephani Total		1	1	\$295,000	\$293,500	0.01%	0.01%	0.02%	0.02%	2	\$588,500	0.02%	0.04%
Naples Trust Real Estate Services	B		2		\$584,000	0.00%	0.02%	0.00%	0.04%	2	\$584,000	0.02%	0.04%
Naples Trust Real Estate Services Total			2		\$584,000	0.00%	0.02%	0.00%	0.04%	2	\$584,000	0.02%	0.04%
Redfin Corporation	C		1		\$583,000	0.00%	0.02%	0.00%	0.02%	1	\$583,000	0.02%	0.02%
Redfin Corporation Total			1		\$583,000	0.00%	0.02%	0.00%	0.02%	1	\$583,000	0.02%	0.02%
DiFilippo Real Estate Group	A	1		\$180,000		0.01%	0.00%	0.02%	0.00%	1	\$180,000	0.01%	0.02%
	B	1		\$403,000		0.01%	0.00%	0.02%	0.00%	1	\$403,000	0.01%	0.02%
DiFilippo Real Estate Group Total		2		\$583,000		0.02%	0.00%	0.04%	0.00%	2	\$583,000	0.02%	0.04%
Advantage Real Estate Service	C	1		\$575,000		0.02%	0.00%	0.02%	0.00%	1	\$575,000	0.02%	0.02%
Advantage Real Estate Service Total		1		\$575,000		0.02%	0.00%	0.02%	0.00%	1	\$575,000	0.02%	0.02%
Grice Realty Inc	B	1	1	\$285,000	\$285,000	0.01%	0.01%	0.02%	0.02%	2	\$570,000	0.02%	0.04%
Grice Realty Inc Total		1	1	\$285,000	\$285,000	0.01%	0.01%	0.02%	0.02%	2	\$570,000	0.02%	0.04%
Harborview Realty Inc	C		1		\$565,000	0.00%	0.02%	0.00%	0.02%	1	\$565,000	0.02%	0.02%
Harborview Realty Inc Total			1		\$565,000	0.00%	0.02%	0.00%	0.02%	1	\$565,000	0.02%	0.02%
Royal Properties of Naples LLC	C	1		\$562,000		0.02%	0.00%	0.02%	0.00%	1	\$562,000	0.02%	0.02%
Royal Properties of Naples LLC Total		1		\$562,000		0.02%	0.00%	0.02%	0.00%	1	\$562,000	0.02%	0.02%
The Florida Real Estate Store	A	1		\$205,000		0.01%	0.00%	0.02%	0.00%	1	\$205,000	0.01%	0.02%
	B		1		\$350,000	0.00%	0.01%	0.00%	0.02%	1	\$350,000	0.01%	0.02%
The Florida Real Estate Store Total		1	1	\$205,000	\$350,000	0.01%	0.01%	0.02%	0.02%	2	\$555,000	0.02%	0.04%
McWilliams Buckley & Associates, Inc.	A	1		\$168,000		0.01%	0.00%	0.02%	0.00%	1	\$168,000	0.01%	0.02%
	B	1		\$378,000		0.01%	0.00%	0.02%	0.00%	1	\$378,000	0.01%	0.02%
McWilliams Buckley & Associates, Inc. Total		2		\$546,000		0.02%	0.00%	0.04%	0.00%	2	\$546,000	0.02%	0.04%
iList LLC	A	1		\$180,000		0.01%	0.00%	0.02%	0.00%	1	\$180,000	0.01%	0.02%
	B	1		\$365,000		0.01%	0.00%	0.02%	0.00%	1	\$365,000	0.01%	0.02%
iList LLC Total		2		\$545,000		0.02%	0.00%	0.04%	0.00%	2	\$545,000	0.02%	0.04%
Sun Coast Global, Inc.	C		1		\$539,000	0.00%	0.02%	0.00%	0.02%	1	\$539,000	0.02%	0.02%
Sun Coast Global, Inc. Total			1		\$539,000	0.00%	0.02%	0.00%	0.02%	1	\$539,000	0.02%	0.02%
America's Realty Corporation of SW FI	A		1		\$223,500	0.00%	0.01%	0.00%	0.02%	1	\$223,500	0.01%	0.02%
	B		1		\$315,000	0.00%	0.01%	0.00%	0.02%	1	\$315,000	0.01%	0.02%
America's Realty Corporation of SW FI Total			2		\$538,500	0.00%	0.02%	0.00%	0.04%	2	\$538,500	0.02%	0.04%
Kunkle Realty, LLC	C	1		\$535,000		0.02%	0.00%	0.02%	0.00%	1	\$535,000	0.02%	0.02%
Kunkle Realty, LLC Total		1		\$535,000		0.02%	0.00%	0.02%	0.00%	1	\$535,000	0.02%	0.02%
Abitare International	C		1		\$530,000	0.00%	0.02%	0.00%	0.02%	1	\$530,000	0.02%	0.02%
Abitare International Total			1		\$530,000	0.00%	0.02%	0.00%	0.02%	1	\$530,000	0.02%	0.02%
K Burton and Associates	A	1		\$152,250		0.01%	0.00%	0.02%	0.00%	1	\$152,250	0.01%	0.02%
	B		1		\$376,500	0.00%	0.01%	0.00%	0.02%	1	\$376,500	0.01%	0.02%
K Burton and Associates Total		1	1	\$152,250	\$376,500	0.01%	0.01%	0.02%	0.02%	2	\$528,750	0.02%	0.04%
Century 21 Tri Power Realty	C	1		\$525,000		0.02%	0.00%	0.02%	0.00%	1	\$525,000	0.02%	0.02%
Century 21 Tri Power Realty Total		1		\$525,000		0.02%	0.00%	0.02%	0.00%	1	\$525,000	0.02%	0.02%
Minker Properties	C		1		\$520,000	0.00%	0.02%	0.00%	0.02%	1	\$520,000	0.02%	0.02%
Minker Properties Total			1		\$520,000	0.00%	0.02%	0.00%	0.02%	1	\$520,000	0.02%	0.02%
Sunstream Realty, LLC	B	2		\$520,000		0.02%	0.00%	0.04%	0.00%	2	\$520,000	0.02%	0.04%
Sunstream Realty, LLC Total		2		\$520,000		0.02%	0.00%	0.04%	0.00%	2	\$520,000	0.02%	0.04%
EJ Realty & Financial Services	A	2	1	\$329,490	\$190,490	0.01%	0.01%	0.04%	0.02%	3	\$519,980	0.02%	0.06%
EJ Realty & Financial Services Total		2	1	\$329,490	\$190,490	0.01%	0.01%	0.04%	0.02%	3	\$519,980	0.02%	0.06%
Raso Realty Inc	C	1		\$515,000		0.02%	0.00%	0.02%	0.00%	1	\$515,000	0.02%	0.02%
Raso Realty Inc Total		1		\$515,000		0.02%	0.00%	0.02%	0.00%	1	\$515,000	0.02%	0.02%
Waters Edge Real Estate LLC	A		1		\$238,000	0.00%	0.01%	0.00%	0.02%	1	\$238,000	0.01%	0.02%
	B	1		\$270,000		0.01%	0.00%	0.02%	0.00%	1	\$270,000	0.01%	0.02%

John R. Wood Properties
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Waters Edge Real Estate LLC Total		1	1	\$270,000	\$238,000	0.01%	0.01%	0.02%	0.02%	2	\$508,000	0.02%	0.04%
Help-U-Sell Reed & Associates	C		1		\$505,000	0.00%	0.02%	0.00%	0.02%	1	\$505,000	0.02%	0.02%
Help-U-Sell Reed & Associates Total			1		\$505,000	0.00%	0.02%	0.00%	0.02%	1	\$505,000	0.02%	0.02%
Florida Golf Realty LLC	C		1	\$502,780		0.02%	0.00%	0.02%	0.00%	1	\$502,780	0.02%	0.02%
Florida Golf Realty LLC Total			1	\$502,780		0.02%	0.00%	0.02%	0.00%	1	\$502,780	0.02%	0.02%
REVirtually LLC	A		1		\$235,000	0.00%	0.01%	0.00%	0.02%	1	\$235,000	0.01%	0.02%
	B		1		\$260,000	0.00%	0.01%	0.00%	0.02%	1	\$260,000	0.01%	0.02%
REVirtually LLC Total			2		\$495,000	0.00%	0.02%	0.00%	0.04%	2	\$495,000	0.02%	0.04%
Naples Select Real Estate LLC	B		1		\$490,000	0.00%	0.02%	0.00%	0.02%	1	\$490,000	0.02%	0.02%
Naples Select Real Estate LLC Total			1		\$490,000	0.00%	0.02%	0.00%	0.02%	1	\$490,000	0.02%	0.02%
Shore Line Realty & Associates	B		1	\$490,000		0.02%	0.00%	0.02%	0.00%	1	\$490,000	0.02%	0.02%
Shore Line Realty & Associates Total			1	\$490,000		0.02%	0.00%	0.02%	0.00%	1	\$490,000	0.02%	0.02%
N.A.I. Realty	A		1	\$240,000		0.01%	0.00%	0.02%	0.00%	1	\$240,000	0.01%	0.02%
	B		1		\$250,000	0.00%	0.01%	0.00%	0.02%	1	\$250,000	0.01%	0.02%
N.A.I. Realty Total			1	\$240,000	\$250,000	0.01%	0.01%	0.02%	0.02%	2	\$490,000	0.02%	0.04%
Florida Global RE Inc	A		1		\$140,000	0.00%	0.00%	0.00%	0.02%	1	\$140,000	0.00%	0.02%
	B		1	\$345,000		0.01%	0.00%	0.02%	0.00%	1	\$345,000	0.01%	0.02%
Florida Global RE Inc Total			1	\$345,000	\$140,000	0.01%	0.00%	0.02%	0.02%	2	\$485,000	0.02%	0.04%
Stock Realty LLC	B		1		\$482,500	0.00%	0.02%	0.00%	0.02%	1	\$482,500	0.02%	0.02%
Stock Realty LLC Total			1		\$482,500	0.00%	0.02%	0.00%	0.02%	1	\$482,500	0.02%	0.02%
Sentry Property Management Service, Inc.	A		1	\$192,500		0.01%	0.00%	0.02%	0.00%	1	\$192,500	0.01%	0.02%
	B		1	\$282,500		0.01%	0.00%	0.02%	0.00%	1	\$282,500	0.01%	0.02%
Sentry Property Management Service, Inc. Total			2	\$475,000		0.02%	0.00%	0.04%	0.00%	2	\$475,000	0.02%	0.04%
Benoit Properties Intl LLC	A		1	\$230,000	\$240,000	0.01%	0.01%	0.02%	0.02%	2	\$470,000	0.02%	0.04%
Benoit Properties Intl LLC Total			1	\$230,000	\$240,000	0.01%	0.01%	0.02%	0.02%	2	\$470,000	0.02%	0.04%
Priceless Realty, Inc.	A		1		\$195,000	0.00%	0.01%	0.00%	0.02%	1	\$195,000	0.01%	0.02%
	B		1	\$275,000		0.01%	0.00%	0.02%	0.00%	1	\$275,000	0.01%	0.02%
Priceless Realty, Inc. Total			1	\$275,000	\$195,000	0.01%	0.01%	0.02%	0.02%	2	\$470,000	0.02%	0.04%
Rossi Real Estate Inc	B		1	\$465,000		0.02%	0.00%	0.02%	0.00%	1	\$465,000	0.02%	0.02%
Rossi Real Estate Inc Total			1	\$465,000		0.02%	0.00%	0.02%	0.00%	1	\$465,000	0.02%	0.02%
Florida Real Estate Professionals	B		1	\$460,000		0.02%	0.00%	0.02%	0.00%	1	\$460,000	0.02%	0.02%
Florida Real Estate Professionals Total			1	\$460,000		0.02%	0.00%	0.02%	0.00%	1	\$460,000	0.02%	0.02%
Naples Pro Realty	A		1		\$149,900	0.00%	0.01%	0.00%	0.02%	1	\$149,900	0.01%	0.02%
	B		1	\$307,000		0.01%	0.00%	0.02%	0.00%	1	\$307,000	0.01%	0.02%
Naples Pro Realty Total			1	\$307,000	\$149,900	0.01%	0.01%	0.02%	0.02%	2	\$456,900	0.02%	0.04%
Spina Realty Company	A		1	\$55,000		0.00%	0.00%	0.02%	0.00%	1	\$55,000	0.00%	0.02%
	B		1	\$400,000		0.01%	0.00%	0.02%	0.00%	1	\$400,000	0.01%	0.02%
Spina Realty Company Total			2	\$455,000		0.02%	0.00%	0.04%	0.00%	2	\$455,000	0.02%	0.04%
No Nonsense Real Estate PA	B		1		\$452,784	0.00%	0.02%	0.00%	0.02%	1	\$452,784	0.02%	0.02%
No Nonsense Real Estate PA Total			1		\$452,784	0.00%	0.02%	0.00%	0.02%	1	\$452,784	0.02%	0.02%
Cardinal Sales & Rentals,LLC	B		1		\$450,000	0.00%	0.02%	0.00%	0.02%	1	\$450,000	0.02%	0.02%
Cardinal Sales & Rentals,LLC Total			1		\$450,000	0.00%	0.02%	0.00%	0.02%	1	\$450,000	0.02%	0.02%
Floridas Realty LLC	A		1	\$225,000	\$225,000	0.01%	0.01%	0.02%	0.02%	2	\$450,000	0.02%	0.04%
Floridas Realty LLC Total			1	\$225,000	\$225,000	0.01%	0.01%	0.02%	0.02%	2	\$450,000	0.02%	0.04%
First Service Realty-GMAC	A		1	\$225,000	\$225,000	0.01%	0.01%	0.02%	0.02%	2	\$450,000	0.02%	0.04%
First Service Realty-GMAC Total			1	\$225,000	\$225,000	0.01%	0.01%	0.02%	0.02%	2	\$450,000	0.02%	0.04%
Summit Realty LLC	A		1	\$223,000	\$223,000	0.01%	0.01%	0.02%	0.02%	2	\$446,000	0.02%	0.04%
Summit Realty LLC Total			1	\$223,000	\$223,000	0.01%	0.01%	0.02%	0.02%	2	\$446,000	0.02%	0.04%
Bayside Realty SWFL LLC	A		2	\$222,625	\$222,625	0.01%	0.01%	0.04%	0.04%	4	\$445,250	0.02%	0.08%
Bayside Realty SWFL LLC Total			2	\$222,625	\$222,625	0.01%	0.01%	0.04%	0.04%	4	\$445,250	0.02%	0.08%
Jo Carter & Associates, Inc.	B		1		\$445,000	0.00%	0.02%	0.00%	0.02%	1	\$445,000	0.02%	0.02%

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Jo Carter & Associates, Inc. Total		1	\$445,000	0.00%	0.02%	0.00%	0.02%	1	\$445,000	0.02%	0.02%	
Canada and Associates	B	1	\$438,500	0.02%	0.00%	0.02%	0.00%	1	\$438,500	0.02%	0.02%	
Canada and Associates Total		1	\$438,500	0.02%	0.00%	0.02%	0.00%	1	\$438,500	0.02%	0.02%	
IRC International Realty Corp	B	1	\$438,500	0.00%	0.02%	0.00%	0.02%	1	\$438,500	0.02%	0.02%	
IRC International Realty Corp Total		1	\$438,500	0.00%	0.02%	0.00%	0.02%	1	\$438,500	0.02%	0.02%	
TMB Realty Inc	A	1	\$175,000	0.01%	0.00%	0.02%	0.00%	1	\$175,000	0.01%	0.02%	
	B	1	\$255,000	0.01%	0.00%	0.02%	0.00%	1	\$255,000	0.01%	0.02%	
TMB Realty Inc Total		2	\$430,000	0.02%	0.00%	0.04%	0.00%	2	\$430,000	0.02%	0.04%	
Brand & Associates Inc.	B	1	\$430,000	0.02%	0.00%	0.02%	0.00%	1	\$430,000	0.02%	0.02%	
Brand & Associates Inc. Total		1	\$430,000	0.02%	0.00%	0.02%	0.00%	1	\$430,000	0.02%	0.02%	
Taylor Morrison Realty of Flor	B	1	\$424,000	0.00%	0.01%	0.00%	0.02%	1	\$424,000	0.01%	0.02%	
Taylor Morrison Realty of Flor Total		1	\$424,000	0.00%	0.01%	0.00%	0.02%	1	\$424,000	0.01%	0.02%	
All Florida Property Group Inc	B	1	\$422,500	0.01%	0.00%	0.02%	0.00%	1	\$422,500	0.01%	0.02%	
All Florida Property Group Inc Total		1	\$422,500	0.01%	0.00%	0.02%	0.00%	1	\$422,500	0.01%	0.02%	
Igoe Realty	A	1	\$210,000	0.01%	0.01%	0.02%	0.02%	2	\$420,000	0.01%	0.04%	
Igoe Realty Total		1	\$210,000	0.01%	0.01%	0.02%	0.02%	2	\$420,000	0.01%	0.04%	
Miloff Aubuchon Realty Group	A	2	\$418,500	0.00%	0.01%	0.00%	0.04%	2	\$418,500	0.01%	0.04%	
Miloff Aubuchon Realty Group Total		2	\$418,500	0.00%	0.01%	0.00%	0.04%	2	\$418,500	0.01%	0.04%	
Gulf Coast Executive Realty	B	1	\$408,000	0.00%	0.01%	0.00%	0.02%	1	\$408,000	0.01%	0.02%	
Gulf Coast Executive Realty Total		1	\$408,000	0.00%	0.01%	0.00%	0.02%	1	\$408,000	0.01%	0.02%	
Jones & Company Realty	B	1	\$402,707	0.00%	0.01%	0.00%	0.02%	1	\$402,707	0.01%	0.02%	
Jones & Company Realty Total		1	\$402,707	0.00%	0.01%	0.00%	0.02%	1	\$402,707	0.01%	0.02%	
Realty Corp. of Naples	B	1	\$400,000	0.01%	0.00%	0.02%	0.00%	1	\$400,000	0.01%	0.02%	
Realty Corp. of Naples Total		1	\$400,000	0.01%	0.00%	0.02%	0.00%	1	\$400,000	0.01%	0.02%	
Ted Hofferber SRA, PA	B	1	\$399,900	0.01%	0.00%	0.02%	0.00%	1	\$399,900	0.01%	0.02%	
Ted Hofferber SRA, PA Total		1	\$399,900	0.01%	0.00%	0.02%	0.00%	1	\$399,900	0.01%	0.02%	
Kingdom Realty Services LLC	A	1	\$250,000	0.01%	0.00%	0.02%	0.00%	1	\$250,000	0.01%	0.02%	
	B	1	\$250,000	0.01%	0.00%	0.02%	0.00%	1	\$250,000	0.01%	0.02%	
Kingdom Realty Services LLC Total		2	\$391,100	0.01%	0.00%	0.02%	0.02%	2	\$391,100	0.01%	0.04%	
Real Estate Direct	A	1	\$195,000	0.01%	0.01%	0.02%	0.02%	2	\$390,000	0.01%	0.04%	
Real Estate Direct Total		1	\$195,000	0.01%	0.01%	0.02%	0.02%	2	\$390,000	0.01%	0.04%	
Florida's Realty LLC	B	1	\$390,000	0.01%	0.00%	0.02%	0.00%	1	\$390,000	0.01%	0.02%	
Florida's Realty LLC Total		1	\$390,000	0.01%	0.00%	0.02%	0.00%	1	\$390,000	0.01%	0.02%	
Faust RealtyGroup	A	1	\$225,000	0.01%	0.01%	0.02%	0.02%	2	\$389,500	0.01%	0.04%	
Faust RealtyGroup Total		1	\$225,000	0.01%	0.01%	0.02%	0.02%	2	\$389,500	0.01%	0.04%	
Coffey Real Estate Services, Corp	A	1	\$134,000	0.00%	0.00%	0.02%	0.00%	1	\$134,000	0.00%	0.02%	
	B	1	\$255,000	0.00%	0.01%	0.00%	0.02%	1	\$255,000	0.01%	0.02%	
Coffey Real Estate Services, Corp Total		2	\$389,000	0.00%	0.01%	0.02%	0.02%	2	\$389,000	0.01%	0.04%	
My Realty Story	A	1	\$184,900	0.01%	0.01%	0.02%	0.02%	2	\$387,900	0.01%	0.04%	
My Realty Story Total		1	\$184,900	0.01%	0.01%	0.02%	0.02%	2	\$387,900	0.01%	0.04%	
Neal Communities Realty, Inc	B	1	\$384,192	0.00%	0.01%	0.00%	0.02%	1	\$384,192	0.01%	0.02%	
Neal Communities Realty, Inc Total		1	\$384,192	0.00%	0.01%	0.00%	0.02%	1	\$384,192	0.01%	0.02%	
Tomberwolf Realty	A	1	\$190,000	0.01%	0.01%	0.02%	0.02%	2	\$380,000	0.01%	0.04%	
Tomberwolf Realty Total		1	\$190,000	0.01%	0.01%	0.02%	0.02%	2	\$380,000	0.01%	0.04%	
Costantini Realty Inc.	B	1	\$375,000	0.01%	0.00%	0.02%	0.00%	1	\$375,000	0.01%	0.02%	
Costantini Realty Inc. Total		1	\$375,000	0.01%	0.00%	0.02%	0.00%	1	\$375,000	0.01%	0.02%	
Hovland Homes Inc	B	1	\$373,000	0.01%	0.00%	0.02%	0.00%	1	\$373,000	0.01%	0.02%	
Hovland Homes Inc Total		1	\$373,000	0.01%	0.00%	0.02%	0.00%	1	\$373,000	0.01%	0.02%	
J Meier Real Estate	B	1	\$370,000	0.01%	0.00%	0.02%	0.00%	1	\$370,000	0.01%	0.02%	
J Meier Real Estate Total		1	\$370,000	0.01%	0.00%	0.02%	0.00%	1	\$370,000	0.01%	0.02%	
Esquire Real Estate Services,	A	2	\$360,000	0.01%	0.00%	0.04%	0.00%	2	\$360,000	0.01%	0.04%	

John R. Wood Properties
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	Data Side											
	Count of Side	Sum of Closed Volume	% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units		
Esquire Real Estate Services, Total	2	\$360,000	0.01%	0.00%	0.04%	0.00%	2	\$360,000	0.01%	0.04%		
McQuaid & Company LLC	B		\$355,000	0.00%	0.01%	0.00%	0.02%	1	\$355,000	0.01%	0.02%	
McQuaid & Company LLC Total		1	\$355,000	0.00%	0.01%	0.00%	0.02%	1	\$355,000	0.01%	0.02%	
Ronto Realty	B		\$355,000	0.00%	0.01%	0.00%	0.02%	1	\$355,000	0.01%	0.02%	
Ronto Realty Total		1	\$355,000	0.00%	0.01%	0.00%	0.02%	1	\$355,000	0.01%	0.02%	
Naples Property Shop	B		\$350,000	0.00%	0.01%	0.00%	0.02%	1	\$350,000	0.01%	0.02%	
Naples Property Shop Total		1	\$350,000	0.00%	0.01%	0.00%	0.02%	1	\$350,000	0.01%	0.02%	
Century 21 Selling Paradise	A	1	\$160,000	\$190,000	0.01%	0.01%	0.02%	0.02%	2	\$350,000	0.01%	0.04%
Century 21 Selling Paradise Total		1	\$160,000	\$190,000	0.01%	0.01%	0.02%	0.02%	2	\$350,000	0.01%	0.04%
Pollard & Hedrich Realty, Inc.	A	1	\$120,450	\$227,000	0.00%	0.01%	0.02%	0.02%	2	\$347,450	0.01%	0.04%
Pollard & Hedrich Realty, Inc. Total		1	\$120,450	\$227,000	0.00%	0.01%	0.02%	0.02%	2	\$347,450	0.01%	0.04%
Prodigy Properties	B	1	\$339,000		0.01%	0.00%	0.02%	0.00%	1	\$339,000	0.01%	0.02%
Prodigy Properties Total		1	\$339,000		0.01%	0.00%	0.02%	0.00%	1	\$339,000	0.01%	0.02%
LUX of Naples Corporation	B	1	\$329,000		0.00%	0.01%	0.00%	0.02%	1	\$329,000	0.01%	0.02%
LUX of Naples Corporation Total		1	\$329,000		0.00%	0.01%	0.00%	0.02%	1	\$329,000	0.01%	0.02%
Porter Davis Real Estate	B	1	\$327,500		0.00%	0.01%	0.00%	0.02%	1	\$327,500	0.01%	0.02%
Porter Davis Real Estate Total		1	\$327,500		0.00%	0.01%	0.00%	0.02%	1	\$327,500	0.01%	0.02%
Global Realty of Southwest Fla	B	1	\$327,000		0.00%	0.01%	0.00%	0.02%	1	\$327,000	0.01%	0.02%
Global Realty of Southwest Fla Total		1	\$327,000		0.00%	0.01%	0.00%	0.02%	1	\$327,000	0.01%	0.02%
Self Realty Inc	B	1	\$326,000		0.01%	0.00%	0.02%	0.00%	1	\$326,000	0.01%	0.02%
Self Realty Inc Total		1	\$326,000		0.01%	0.00%	0.02%	0.00%	1	\$326,000	0.01%	0.02%
Stewart Real Estate Company	B	1	\$320,000		0.01%	0.00%	0.02%	0.00%	1	\$320,000	0.01%	0.02%
Stewart Real Estate Company Total		1	\$320,000		0.01%	0.00%	0.02%	0.00%	1	\$320,000	0.01%	0.02%
Community Realty Associates	B	1	\$315,000		0.01%	0.00%	0.02%	0.00%	1	\$315,000	0.01%	0.02%
Community Realty Associates Total		1	\$315,000		0.01%	0.00%	0.02%	0.00%	1	\$315,000	0.01%	0.02%
Swept Away Realty, Inc.	B	1	\$307,000		0.01%	0.00%	0.02%	0.00%	1	\$307,000	0.01%	0.02%
Swept Away Realty, Inc. Total		1	\$307,000		0.01%	0.00%	0.02%	0.00%	1	\$307,000	0.01%	0.02%
Premier Florida Realty of SWFL	B	1	\$300,000		0.00%	0.01%	0.00%	0.02%	1	\$300,000	0.01%	0.02%
Premier Florida Realty of SWFL Total		1	\$300,000		0.00%	0.01%	0.00%	0.02%	1	\$300,000	0.01%	0.02%
Absolute Equity Realty Group	B	1	\$299,000		0.00%	0.01%	0.00%	0.02%	1	\$299,000	0.01%	0.02%
Absolute Equity Realty Group Total		1	\$299,000		0.00%	0.01%	0.00%	0.02%	1	\$299,000	0.01%	0.02%
Lou Rizk & Associates, Inc.	B	1	\$296,000		0.00%	0.01%	0.00%	0.02%	1	\$296,000	0.01%	0.02%
Lou Rizk & Associates, Inc. Total		1	\$296,000		0.00%	0.01%	0.00%	0.02%	1	\$296,000	0.01%	0.02%
Sterling Property Servs Realty	B	1	\$295,000		0.01%	0.00%	0.02%	0.00%	1	\$295,000	0.01%	0.02%
Sterling Property Servs Realty Total		1	\$295,000		0.01%	0.00%	0.02%	0.00%	1	\$295,000	0.01%	0.02%
C.J. Realty of SW FL, Inc.	B	1	\$295,000		0.00%	0.01%	0.00%	0.02%	1	\$295,000	0.01%	0.02%
C.J. Realty of SW FL, Inc. Total		1	\$295,000		0.00%	0.01%	0.00%	0.02%	1	\$295,000	0.01%	0.02%
Naples Real Estate Consultants	B	1	\$293,000		0.01%	0.00%	0.02%	0.00%	1	\$293,000	0.01%	0.02%
Naples Real Estate Consultants Total		1	\$293,000		0.01%	0.00%	0.02%	0.00%	1	\$293,000	0.01%	0.02%
Eventide Realty Services LLC	B	1	\$285,000		0.00%	0.01%	0.00%	0.02%	1	\$285,000	0.01%	0.02%
Eventide Realty Services LLC Total		1	\$285,000		0.00%	0.01%	0.00%	0.02%	1	\$285,000	0.01%	0.02%
Big Brown Realty	B	1	\$285,000		0.01%	0.00%	0.02%	0.00%	1	\$285,000	0.01%	0.02%
Big Brown Realty Total		1	\$285,000		0.01%	0.00%	0.02%	0.00%	1	\$285,000	0.01%	0.02%
Century 21 First Southern Trust	A	2	\$284,000		0.00%	0.01%	0.00%	0.04%	2	\$284,000	0.01%	0.04%
Century 21 First Southern Trust Total		2	\$284,000		0.00%	0.01%	0.00%	0.04%	2	\$284,000	0.01%	0.04%
Alta Realty Group	B	1	\$280,000		0.01%	0.00%	0.02%	0.00%	1	\$280,000	0.01%	0.02%
Alta Realty Group Total		1	\$280,000		0.01%	0.00%	0.02%	0.00%	1	\$280,000	0.01%	0.02%
Barrington-Grey Realty LLC	B	1	\$272,000		0.00%	0.01%	0.00%	0.02%	1	\$272,000	0.01%	0.02%
Barrington-Grey Realty LLC Total		1	\$272,000		0.00%	0.01%	0.00%	0.02%	1	\$272,000	0.01%	0.02%
John Naumann & Associates	B	1	\$270,000		0.00%	0.01%	0.00%	0.02%	1	\$270,000	0.01%	0.02%
John Naumann & Associates Total		1	\$270,000		0.00%	0.01%	0.00%	0.02%	1	\$270,000	0.01%	0.02%

John R. Wood Properties
Company Ranking Reports
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		Data Side											
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
Sunlit Realty, LLC	B		1		\$267,660	0.00%	0.01%	0.00%	0.02%	1	\$267,660	0.01%	0.02%
Sunlit Realty, LLC Total			1		\$267,660	0.00%	0.01%	0.00%	0.02%	1	\$267,660	0.01%	0.02%
Napoli Realty Services, LLC	B	1			\$265,000	0.01%	0.00%	0.02%	0.00%	1	\$265,000	0.01%	0.02%
Napoli Realty Services, LLC Total		1			\$265,000	0.01%	0.00%	0.02%	0.00%	1	\$265,000	0.01%	0.02%
Five Star Realty of Charlotte	B	1			\$262,500	0.01%	0.00%	0.02%	0.00%	1	\$262,500	0.01%	0.02%
Five Star Realty of Charlotte Total		1			\$262,500	0.01%	0.00%	0.02%	0.00%	1	\$262,500	0.01%	0.02%
Results Real Estate Inc	B	1			\$261,000	0.01%	0.00%	0.02%	0.00%	1	\$261,000	0.01%	0.02%
Results Real Estate Inc Total		1			\$261,000	0.01%	0.00%	0.02%	0.00%	1	\$261,000	0.01%	0.02%
Florida Westshore Realty Inc	B		1		\$260,000	0.00%	0.01%	0.00%	0.02%	1	\$260,000	0.01%	0.02%
Florida Westshore Realty Inc Total			1		\$260,000	0.00%	0.01%	0.00%	0.02%	1	\$260,000	0.01%	0.02%
Kaye Realty Inc.	B	1			\$259,900	0.01%	0.00%	0.02%	0.00%	1	\$259,900	0.01%	0.02%
Kaye Realty Inc. Total		1			\$259,900	0.01%	0.00%	0.02%	0.00%	1	\$259,900	0.01%	0.02%
Patagonia Realty	B	1			\$255,900	0.01%	0.00%	0.02%	0.00%	1	\$255,900	0.01%	0.02%
Patagonia Realty Total		1			\$255,900	0.01%	0.00%	0.02%	0.00%	1	\$255,900	0.01%	0.02%
Lee Collier Realty Group Inc	B		1		\$250,000	0.00%	0.01%	0.00%	0.02%	1	\$250,000	0.01%	0.02%
Lee Collier Realty Group Inc Total			1		\$250,000	0.00%	0.01%	0.00%	0.02%	1	\$250,000	0.01%	0.02%
Preview Naples Properties LLC	B		1		\$250,000	0.00%	0.01%	0.00%	0.02%	1	\$250,000	0.01%	0.02%
Preview Naples Properties LLC Total			1		\$250,000	0.00%	0.01%	0.00%	0.02%	1	\$250,000	0.01%	0.02%
Heritage Realty & Associates	B		1		\$250,000	0.00%	0.01%	0.00%	0.02%	1	\$250,000	0.01%	0.02%
Heritage Realty & Associates Total			1		\$250,000	0.00%	0.01%	0.00%	0.02%	1	\$250,000	0.01%	0.02%
Paradise Lifestyles	B		1		\$250,000	0.00%	0.01%	0.00%	0.02%	1	\$250,000	0.01%	0.02%
Paradise Lifestyles Total			1		\$250,000	0.00%	0.01%	0.00%	0.02%	1	\$250,000	0.01%	0.02%
Starfish Realty, Inc.	A	1			\$245,000	0.01%	0.00%	0.02%	0.00%	1	\$245,000	0.01%	0.02%
Starfish Realty, Inc. Total		1			\$245,000	0.01%	0.00%	0.02%	0.00%	1	\$245,000	0.01%	0.02%
Golden Realty & Management LLC	A	1			\$245,000	0.01%	0.00%	0.02%	0.00%	1	\$245,000	0.01%	0.02%
Golden Realty & Management LLC Total		1			\$245,000	0.01%	0.00%	0.02%	0.00%	1	\$245,000	0.01%	0.02%
Fidelity Florida Realty Corp	A	1			\$245,000	0.01%	0.00%	0.02%	0.00%	1	\$245,000	0.01%	0.02%
Fidelity Florida Realty Corp Total		1			\$245,000	0.01%	0.00%	0.02%	0.00%	1	\$245,000	0.01%	0.02%
Florida Real Estate Services, Inc.	A	1			\$241,000	0.01%	0.00%	0.02%	0.00%	1	\$241,000	0.01%	0.02%
Florida Real Estate Services, Inc. Total		1			\$241,000	0.01%	0.00%	0.02%	0.00%	1	\$241,000	0.01%	0.02%
Sandcastle Properties&Rlty LLC	A	1	1		\$120,000	\$120,000	0.00%	0.00%	0.02%	2	\$240,000	0.01%	0.04%
Sandcastle Properties&Rlty LLC Total		1	1		\$120,000	\$120,000	0.00%	0.00%	0.02%	2	\$240,000	0.01%	0.04%
Mayhugh Realty, Inc.	A	1			\$237,500	0.01%	0.00%	0.02%	0.00%	1	\$237,500	0.01%	0.02%
Mayhugh Realty, Inc. Total		1			\$237,500	0.01%	0.00%	0.02%	0.00%	1	\$237,500	0.01%	0.02%
WBG SW Florida, Inc.	A	1			\$235,000	0.01%	0.00%	0.02%	0.00%	1	\$235,000	0.01%	0.02%
WBG SW Florida, Inc. Total		1			\$235,000	0.01%	0.00%	0.02%	0.00%	1	\$235,000	0.01%	0.02%
Bella Real Estate LLC	A		1		\$235,000	0.00%	0.01%	0.00%	0.02%	1	\$235,000	0.01%	0.02%
Bella Real Estate LLC Total			1		\$235,000	0.00%	0.01%	0.00%	0.02%	1	\$235,000	0.01%	0.02%
Carney Realty & Associates Inc	A	1			\$235,000	0.01%	0.00%	0.02%	0.00%	1	\$235,000	0.01%	0.02%
Carney Realty & Associates Inc Total		1			\$235,000	0.01%	0.00%	0.02%	0.00%	1	\$235,000	0.01%	0.02%
B & B Realty	A		1		\$230,000	0.00%	0.01%	0.00%	0.02%	1	\$230,000	0.01%	0.02%
B & B Realty Total			1		\$230,000	0.00%	0.01%	0.00%	0.02%	1	\$230,000	0.01%	0.02%
Fort Myers Beach Realty	A		1		\$230,000	0.00%	0.01%	0.00%	0.02%	1	\$230,000	0.01%	0.02%
Fort Myers Beach Realty Total			1		\$230,000	0.00%	0.01%	0.00%	0.02%	1	\$230,000	0.01%	0.02%
Miromar Realty LLC	A		1		\$229,000	0.00%	0.01%	0.00%	0.02%	1	\$229,000	0.01%	0.02%
Miromar Realty LLC Total			1		\$229,000	0.00%	0.01%	0.00%	0.02%	1	\$229,000	0.01%	0.02%
Lehigh Prof., Realty Serv.,Inc	A		1		\$225,000	0.00%	0.01%	0.00%	0.02%	1	\$225,000	0.01%	0.02%
Lehigh Prof., Realty Serv.,Inc Total			1		\$225,000	0.00%	0.01%	0.00%	0.02%	1	\$225,000	0.01%	0.02%
L A Estates Realty, Inc	A	1			\$225,000	0.01%	0.00%	0.02%	0.00%	1	\$225,000	0.01%	0.02%
L A Estates Realty, Inc Total		1			\$225,000	0.01%	0.00%	0.02%	0.00%	1	\$225,000	0.01%	0.02%
Listing Gate Inc	A		1		\$225,000	0.00%	0.01%	0.00%	0.02%	1	\$225,000	0.01%	0.02%

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Ranking By Volume-Price Code

	Data	Side									
		Count of Side	Sum of Closed Volume	% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
Listing Gate Inc Total		1	\$225,000	0.00%	0.01%	0.00%	0.02%	1	\$225,000	0.01%	0.02%
New Horizons Real Estate Corp.	A	1	\$224,000	0.01%	0.00%	0.02%	0.00%	1	\$224,000	0.01%	0.02%
New Horizons Real Estate Corp. Total		1	\$224,000	0.01%	0.00%	0.02%	0.00%	1	\$224,000	0.01%	0.02%
Seven Lakes Realty, Inc.	A	1	\$221,500	0.00%	0.01%	0.00%	0.02%	1	\$221,500	0.01%	0.02%
Seven Lakes Realty, Inc. Total		1	\$221,500	0.00%	0.01%	0.00%	0.02%	1	\$221,500	0.01%	0.02%
Keller Williams Peace River	A	1	\$220,850	0.01%	0.00%	0.02%	0.00%	1	\$220,850	0.01%	0.02%
Keller Williams Peace River Total		1	\$220,850	0.01%	0.00%	0.02%	0.00%	1	\$220,850	0.01%	0.02%
RYW Properties	A	1	\$218,500	0.01%	0.00%	0.02%	0.00%	1	\$218,500	0.01%	0.02%
RYW Properties Total		1	\$218,500	0.01%	0.00%	0.02%	0.00%	1	\$218,500	0.01%	0.02%
Appraisal Research Corp. of Naples	A	1	\$217,500	0.00%	0.01%	0.00%	0.02%	1	\$217,500	0.01%	0.02%
Appraisal Research Corp. of Naples Total		1	\$217,500	0.00%	0.01%	0.00%	0.02%	1	\$217,500	0.01%	0.02%
Realty World-C Bagans 1st	A	1	\$217,500	0.01%	0.00%	0.02%	0.00%	1	\$217,500	0.01%	0.02%
Realty World-C Bagans 1st Total		1	\$217,500	0.01%	0.00%	0.02%	0.00%	1	\$217,500	0.01%	0.02%
Blue Beach Home,LLC	A	1	\$215,000	0.01%	0.00%	0.02%	0.00%	1	\$215,000	0.01%	0.02%
Blue Beach Home,LLC Total		1	\$215,000	0.01%	0.00%	0.02%	0.00%	1	\$215,000	0.01%	0.02%
TSD Realty	A	1	\$215,000	0.01%	0.00%	0.02%	0.00%	1	\$215,000	0.01%	0.02%
TSD Realty Total		1	\$215,000	0.01%	0.00%	0.02%	0.00%	1	\$215,000	0.01%	0.02%
Klein and Associates Realty Inc.	A	1	\$210,000	0.00%	0.01%	0.00%	0.02%	1	\$210,000	0.01%	0.02%
Klein and Associates Realty Inc. Total		1	\$210,000	0.00%	0.01%	0.00%	0.02%	1	\$210,000	0.01%	0.02%
SWFL Realty Group Corp	A	1	\$207,000	0.00%	0.01%	0.00%	0.02%	1	\$207,000	0.01%	0.02%
SWFL Realty Group Corp Total		1	\$207,000	0.00%	0.01%	0.00%	0.02%	1	\$207,000	0.01%	0.02%
Riverside Realty Group, LLC	A	1	\$102,494	0.00%	0.00%	0.02%	0.02%	2	\$204,988	0.01%	0.04%
Riverside Realty Group, LLC Total		1	\$102,494	0.00%	0.00%	0.02%	0.02%	2	\$204,988	0.01%	0.04%
United Realty Consultants	A	1	\$204,000	0.01%	0.00%	0.02%	0.00%	1	\$204,000	0.01%	0.02%
United Realty Consultants Total		1	\$204,000	0.01%	0.00%	0.02%	0.00%	1	\$204,000	0.01%	0.02%
Crimaldi and Associates, LLC	A	1	\$203,000	0.01%	0.00%	0.02%	0.00%	1	\$203,000	0.01%	0.02%
Crimaldi and Associates, LLC Total		1	\$203,000	0.01%	0.00%	0.02%	0.00%	1	\$203,000	0.01%	0.02%
Pfeifer Realty Group LLC	A	1	\$200,000	0.00%	0.01%	0.00%	0.02%	1	\$200,000	0.01%	0.02%
Pfeifer Realty Group LLC Total		1	\$200,000	0.00%	0.01%	0.00%	0.02%	1	\$200,000	0.01%	0.02%
Hamro & Associates LLC	A	1	\$200,000	0.00%	0.01%	0.00%	0.02%	1	\$200,000	0.01%	0.02%
Hamro & Associates LLC Total		1	\$200,000	0.00%	0.01%	0.00%	0.02%	1	\$200,000	0.01%	0.02%
Estates Realty	A	1	\$198,000	0.00%	0.01%	0.00%	0.02%	1	\$198,000	0.01%	0.02%
Estates Realty Total		1	\$198,000	0.00%	0.01%	0.00%	0.02%	1	\$198,000	0.01%	0.02%
Baybeach Realty	A	1	\$196,000	0.01%	0.00%	0.02%	0.00%	1	\$196,000	0.01%	0.02%
Baybeach Realty Total		1	\$196,000	0.01%	0.00%	0.02%	0.00%	1	\$196,000	0.01%	0.02%
Access Real Estate	A	1	\$195,000	0.00%	0.01%	0.00%	0.02%	1	\$195,000	0.01%	0.02%
Access Real Estate Total		1	\$195,000	0.00%	0.01%	0.00%	0.02%	1	\$195,000	0.01%	0.02%
Gulf Pointe Properties	A	1	\$195,000	0.00%	0.01%	0.00%	0.02%	1	\$195,000	0.01%	0.02%
Gulf Pointe Properties Total		1	\$195,000	0.00%	0.01%	0.00%	0.02%	1	\$195,000	0.01%	0.02%
Anchorlight Realty, LLC	A	1	\$195,000	0.01%	0.00%	0.02%	0.00%	1	\$195,000	0.01%	0.02%
Anchorlight Realty, LLC Total		1	\$195,000	0.01%	0.00%	0.02%	0.00%	1	\$195,000	0.01%	0.02%
Levitan Realty Group	A	1	\$195,000	0.00%	0.01%	0.00%	0.02%	1	\$195,000	0.01%	0.02%
Levitan Realty Group Total		1	\$195,000	0.00%	0.01%	0.00%	0.02%	1	\$195,000	0.01%	0.02%
Bristol Properties	A	1	\$188,000	0.01%	0.00%	0.02%	0.00%	1	\$188,000	0.01%	0.02%
Bristol Properties Total		1	\$188,000	0.01%	0.00%	0.02%	0.00%	1	\$188,000	0.01%	0.02%
Miles Realty Group	A	1	\$185,000	0.00%	0.01%	0.00%	0.02%	1	\$185,000	0.01%	0.02%
Miles Realty Group Total		1	\$185,000	0.00%	0.01%	0.00%	0.02%	1	\$185,000	0.01%	0.02%
Nautical Realty Group Inc	A	1	\$185,000	0.00%	0.01%	0.00%	0.02%	1	\$185,000	0.01%	0.02%
Nautical Realty Group Inc Total		1	\$185,000	0.00%	0.01%	0.00%	0.02%	1	\$185,000	0.01%	0.02%
Vanderbilt Realty LLC	A	1	\$183,000	0.01%	0.00%	0.02%	0.00%	1	\$183,000	0.01%	0.02%
Vanderbilt Realty LLC Total		1	\$183,000	0.01%	0.00%	0.02%	0.00%	1	\$183,000	0.01%	0.02%

John R. Wood Properties
Company Ranking Reports
Ranking By Volume-Price Code

		Data Side											
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
Win Realty, LLC	A		1		\$183,000	0.00%	0.01%	0.00%	0.02%	1	\$183,000	0.01%	0.02%
Win Realty, LLC Total			1		\$183,000	0.00%	0.01%	0.00%	0.02%	1	\$183,000	0.01%	0.02%
Framor Realty	A	1	1	\$86,000	\$94,349	0.00%	0.00%	0.02%	0.02%	2	\$180,349	0.01%	0.04%
Framor Realty Total		1	1	\$86,000	\$94,349	0.00%	0.00%	0.02%	0.02%	2	\$180,349	0.01%	0.04%
ERA Flagship Real Estate	A	1		\$178,000		0.01%	0.00%	0.02%	0.00%	1	\$178,000	0.01%	0.02%
ERA Flagship Real Estate Total		1		\$178,000		0.01%	0.00%	0.02%	0.00%	1	\$178,000	0.01%	0.02%
REMAX Distinction Realty	A		1		\$175,000	0.00%	0.01%	0.00%	0.02%	1	\$175,000	0.01%	0.02%
REMAX Distinction Realty Total			1		\$175,000	0.00%	0.01%	0.00%	0.02%	1	\$175,000	0.01%	0.02%
Parkline	A	1		\$170,000		0.01%	0.00%	0.02%	0.00%	1	\$170,000	0.01%	0.02%
Parkline Total		1		\$170,000		0.01%	0.00%	0.02%	0.00%	1	\$170,000	0.01%	0.02%
Standard Realty & Investments	A	1		\$168,000		0.01%	0.00%	0.02%	0.00%	1	\$168,000	0.01%	0.02%
Standard Realty & Investments Total		1		\$168,000		0.01%	0.00%	0.02%	0.00%	1	\$168,000	0.01%	0.02%
Xcellence Realty Group	A	1		\$168,000		0.01%	0.00%	0.02%	0.00%	1	\$168,000	0.01%	0.02%
Xcellence Realty Group Total		1		\$168,000		0.01%	0.00%	0.02%	0.00%	1	\$168,000	0.01%	0.02%
Bella Vita	A	1		\$167,900		0.01%	0.00%	0.02%	0.00%	1	\$167,900	0.01%	0.02%
Bella Vita Total		1		\$167,900		0.01%	0.00%	0.02%	0.00%	1	\$167,900	0.01%	0.02%
Florida Local Real Estate LLC	A	1		\$165,000		0.01%	0.00%	0.02%	0.00%	1	\$165,000	0.01%	0.02%
Florida Local Real Estate LLC Total		1		\$165,000		0.01%	0.00%	0.02%	0.00%	1	\$165,000	0.01%	0.02%
Beachwood Properties, Inc.	A	1		\$164,500		0.01%	0.00%	0.02%	0.00%	1	\$164,500	0.01%	0.02%
Beachwood Properties, Inc. Total		1		\$164,500		0.01%	0.00%	0.02%	0.00%	1	\$164,500	0.01%	0.02%
Century 21 Gold Star Realty	A		1		\$160,000	0.00%	0.01%	0.00%	0.02%	1	\$160,000	0.01%	0.02%
Century 21 Gold Star Realty Total			1		\$160,000	0.00%	0.01%	0.00%	0.02%	1	\$160,000	0.01%	0.02%
Turn Key Residential, LLC	A	1		\$160,000		0.01%	0.00%	0.02%	0.00%	1	\$160,000	0.01%	0.02%
Turn Key Residential, LLC Total		1		\$160,000		0.01%	0.00%	0.02%	0.00%	1	\$160,000	0.01%	0.02%
CL Properties	A		1		\$159,900	0.00%	0.01%	0.00%	0.02%	1	\$159,900	0.01%	0.02%
CL Properties Total			1		\$159,900	0.00%	0.01%	0.00%	0.02%	1	\$159,900	0.01%	0.02%
Sun Village Realty LLC	A		1		\$159,000	0.00%	0.01%	0.00%	0.02%	1	\$159,000	0.01%	0.02%
Sun Village Realty LLC Total			1		\$159,000	0.00%	0.01%	0.00%	0.02%	1	\$159,000	0.01%	0.02%
Vista Key Real Estate, LLC	A		1		\$158,500	0.00%	0.01%	0.00%	0.02%	1	\$158,500	0.01%	0.02%
Vista Key Real Estate, LLC Total			1		\$158,500	0.00%	0.01%	0.00%	0.02%	1	\$158,500	0.01%	0.02%
Marc Joseph Realty	A	1		\$155,000		0.01%	0.00%	0.02%	0.00%	1	\$155,000	0.01%	0.02%
Marc Joseph Realty Total		1		\$155,000		0.01%	0.00%	0.02%	0.00%	1	\$155,000	0.01%	0.02%
Southwest Coast Realty, Inc.	A	1		\$150,000		0.01%	0.00%	0.02%	0.00%	1	\$150,000	0.01%	0.02%
Southwest Coast Realty, Inc. Total		1		\$150,000		0.01%	0.00%	0.02%	0.00%	1	\$150,000	0.01%	0.02%
New Century Realty Group	A		1		\$146,000	0.00%	0.01%	0.00%	0.02%	1	\$146,000	0.01%	0.02%
New Century Realty Group Total			1		\$146,000	0.00%	0.01%	0.00%	0.02%	1	\$146,000	0.01%	0.02%
Sunny Realty	A	1		\$140,000		0.00%	0.00%	0.02%	0.00%	1	\$140,000	0.00%	0.02%
Sunny Realty Total		1		\$140,000		0.00%	0.00%	0.02%	0.00%	1	\$140,000	0.00%	0.02%
Pikus Realty PA	A		1		\$140,000	0.00%	0.00%	0.00%	0.02%	1	\$140,000	0.00%	0.02%
Pikus Realty PA Total			1		\$140,000	0.00%	0.00%	0.00%	0.02%	1	\$140,000	0.00%	0.02%
Imperial Realty of Naples Inc.	A	1		\$140,000		0.00%	0.00%	0.02%	0.00%	1	\$140,000	0.00%	0.02%
Imperial Realty of Naples Inc. Total		1		\$140,000		0.00%	0.00%	0.02%	0.00%	1	\$140,000	0.00%	0.02%
RC Real State Services, Inc	A		1		\$134,000	0.00%	0.00%	0.00%	0.02%	1	\$134,000	0.00%	0.02%
RC Real State Services, Inc Total			1		\$134,000	0.00%	0.00%	0.00%	0.02%	1	\$134,000	0.00%	0.02%
Palm Realty Group	A	1		\$130,000		0.00%	0.00%	0.02%	0.00%	1	\$130,000	0.00%	0.02%
Palm Realty Group Total		1		\$130,000		0.00%	0.00%	0.02%	0.00%	1	\$130,000	0.00%	0.02%
Southern Premier Realty Inc	A		1		\$121,000	0.00%	0.00%	0.00%	0.02%	1	\$121,000	0.00%	0.02%
Southern Premier Realty Inc Total			1		\$121,000	0.00%	0.00%	0.00%	0.02%	1	\$121,000	0.00%	0.02%
Paradise Realty of SW FL LLC	A		1		\$120,000	0.00%	0.00%	0.00%	0.02%	1	\$120,000	0.00%	0.02%
Paradise Realty of SW FL LLC Total			1		\$120,000	0.00%	0.00%	0.00%	0.02%	1	\$120,000	0.00%	0.02%
4 Seasons Realty LLC	A		1		\$120,000	0.00%	0.00%	0.00%	0.02%	1	\$120,000	0.00%	0.02%

John R. Wood Properties
Company Ranking Reports
Ranking By Volume-Price Code

	Data Side												
	Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units	
4 Seasons Realty LLC Total		1		\$120,000	0.00%	0.00%	0.00%	0.02%	1	\$120,000	0.00%	0.02%	
Kalar Realty Services	A	1		\$117,500	0.00%	0.00%	0.00%	0.02%	1	\$117,500	0.00%	0.02%	
Kalar Realty Services Total		1		\$117,500	0.00%	0.00%	0.00%	0.02%	1	\$117,500	0.00%	0.02%	
Anchor Real Estate	A	1		\$112,000	0.00%	0.00%	0.00%	0.02%	1	\$112,000	0.00%	0.02%	
Anchor Real Estate Total		1		\$112,000	0.00%	0.00%	0.00%	0.02%	1	\$112,000	0.00%	0.02%	
Escape Realty Services, LLC	A	1	\$108,900		0.00%	0.00%	0.02%	0.00%	1	\$108,900	0.00%	0.02%	
Escape Realty Services, LLC Total		1	\$108,900		0.00%	0.00%	0.02%	0.00%	1	\$108,900	0.00%	0.02%	
Team1 Real Estate LLC	A	1		\$80,000	0.00%	0.00%	0.00%	0.02%	1	\$80,000	0.00%	0.02%	
Team1 Real Estate LLC Total		1		\$80,000	0.00%	0.00%	0.00%	0.02%	1	\$80,000	0.00%	0.02%	
Ricardo Realty LLC	A	1		\$64,050	0.00%	0.00%	0.00%	0.02%	1	\$64,050	0.00%	0.02%	
Ricardo Realty LLC Total		1		\$64,050	0.00%	0.00%	0.00%	0.02%	1	\$64,050	0.00%	0.02%	
Southern Heritage Real Estate	A	1	\$38,000		0.00%	0.00%	0.02%	0.00%	1	\$38,000	0.00%	0.02%	
Southern Heritage Real Estate Total		1	\$38,000		0.00%	0.00%	0.02%	0.00%	1	\$38,000	0.00%	0.02%	
Grand Total		2,561	2,561	\$1,425,151,616	\$1,425,151,616	50.00%	50.00%	50.00%	50.00%	5,122	\$2,850,303,232	100.00%	100.00%

Status	Date	Foreclosure	Shortsale	Normal	Total	% Foreclosure	% Shortsale	% Normal Sales
Active	2/1/2016	90	21	6091	6202	1.45%	0.34%	98.21%
Active	3/1/2016	96	17	6734	6847	1.40%	0.25%	98.35%
Active	4/1/2016	85	23	6857	6965	1.22%	0.33%	98.45%
Active	5/1/2016				0			
Active	6/1/2016				0			
Active	7/1/2016				0			
Active	8/1/2016				0			
Active	9/1/2016				0			
Active	10/1/2016				0			
Active	11/1/2016				0			
Active	12/1/2016				0			
Active	1/1/2017				0			

Status	Date	Foreclosure	Shortsale	Normal	Total	% Foreclosure	% Shortsale	% Normal Sales
Pending	2/1/2016	110	78	1566	1754	6.27%	4.45%	89.28%
Pending	3/1/2016	97	77	2067	2241	4.33%	3.44%	92.24%
Pending	4/1/2016	88	63	2277	2428	3.62%	2.59%	93.78%
Pending	5/1/2016				0			
Pending	6/1/2016				0			
Pending	7/1/2016				0			
Pending	8/1/2016				0			
Pending	9/1/2016				0			
Pending	10/1/2016				0			
Pending	11/1/2016				0			
Pending	12/1/2016				0			
Pending	1/1/2017				0			

Status	Date	Foreclosure	Shortsale	Normal	Total	% Foreclosure	% Shortsale	% Normal Sales
Closed	Jan-16	42	8	741	791	5.31%	1.01%	93.68%
Closed	Feb-16	49	9	677	735	6.67%	1.22%	92.11%
Closed	Mar-16	51	7	977	1035	4.93%	0.68%	94.40%
Closed	Apr-16				0			
Closed	May-16				0			
Closed	Jun-16				0			
Closed	Jul-16				0			
Closed	Aug-16				0			
Closed	Sep-16				0			
Closed	Oct-16				0			
Closed	Nov-16				0			
Closed	Dec-16				0			
Closed	YTD Total	142	24	2395	2561	5.54%	0.94%	93.52%

John R. Wood Properties
Quarterly Listing Taken by Company
Summary by Select Brokers

		Data			
Select Broker Company Name	Code	Total List Volume	% of Volume	Total Units	% of Units
AMERIVEST	A	\$ 7,847,319	0.17%	39	0.60%
	B	\$ 14,288,024	0.31%	39	0.60%
	C	\$ 14,695,088	0.32%	24	0.37%
	D	\$ 7,806,700	0.17%	9	0.14%
	E	\$ 3,340,000	0.07%	2	0.03%
	F	\$ 16,479,000	0.35%	5	0.08%
AMERIVEST Total		\$ 64,456,131	1.39%	118	1.82%
BERKSHIRE HATHAWAY FLORIDA	A	\$ 14,333,200	0.31%	68	1.05%
	B	\$ 39,729,842	0.86%	111	1.72%
	C	\$ 26,804,889	0.58%	43	0.66%
	D	\$ 9,969,200	0.21%	12	0.19%
	E	\$ 16,238,000	0.35%	11	0.17%
	F	\$ 37,060,300	0.80%	12	0.19%
	G	\$ 12,345,000	0.27%	2	0.03%
BERKSHIRE HATHAWAY FLORIDA Total		\$ 156,480,431	3.37%	259	4.00%
COLDWELL BANKER	A	\$ 11,393,726	0.25%	59	0.91%
	B	\$ 33,172,292	0.71%	93	1.44%
	C	\$ 16,212,299	0.35%	25	0.39%
	D	\$ 10,545,800	0.23%	12	0.19%
	E	\$ 14,969,000	0.32%	11	0.17%
	F	\$ 32,089,000	0.69%	8	0.12%
	G	\$ 5,925,000	0.13%	1	0.02%
COLDWELL BANKER Total		\$ 124,307,117	2.68%	209	3.23%
DOWNING FRYE	A	\$ 28,515,599	0.61%	144	2.22%
	B	\$ 105,488,369	2.27%	291	4.50%
	C	\$ 72,010,775	1.55%	116	1.79%
	D	\$ 45,291,700	0.98%	52	0.80%
	E	\$ 116,246,077	2.50%	82	1.27%
	F	\$ 109,658,847	2.36%	35	0.54%
	G	\$ 27,740,000	0.60%	4	0.06%
DOWNING FRYE Total		\$ 504,951,367	10.87%	724	11.19%
FORREST	D	\$ 1,970,000	0.04%	2	0.03%
	G	\$ 28,870,000	0.62%	3	0.05%
FORREST Total		\$ 30,840,000	0.66%	5	0.08%
GULF COAST INTERNATIONAL PROP	B	\$ 664,000	0.01%	2	0.03%
	C	\$ 749,900	0.02%	1	0.02%
	D	\$ 995,000	0.02%	1	0.02%
	E	\$ 16,614,000	0.36%	11	0.17%
	F	\$ 33,539,000	0.72%	11	0.17%
	G	\$ 26,895,000	0.58%	3	0.05%
GULF COAST INTERNATIONAL PROP Total		\$ 79,456,900	1.71%	29	0.45%
JOHN R WOOD	A	\$ 23,680,895	0.51%	123	1.90%
	B	\$ 96,371,546	2.08%	251	3.88%
	C	\$ 90,645,488	1.95%	147	2.27%
	D	\$ 53,946,583	1.16%	60	0.93%
	E	\$ 150,704,399	3.24%	104	1.61%
	F	\$ 150,138,997	3.23%	49	0.76%
	G	\$ 48,610,000	1.05%	7	0.11%
JOHN R WOOD Total		\$ 614,097,908	13.22%	741	11.45%
Keller Williams Elite	A	\$ 6,617,092	0.14%	33	0.51%
	B	\$ 22,045,697	0.47%	62	0.96%
	C	\$ 11,269,894	0.24%	19	0.29%
	D	\$ 9,601,000	0.21%	11	0.17%
	E	\$ 20,395,997	0.44%	14	0.22%
	F	\$ 13,545,000	0.29%	5	0.08%
Keller Williams Elite Total		\$ 83,474,680	1.80%	144	2.22%
NAPLES REALTY SERVICES	A	\$ 3,391,800	0.07%	18	0.28%
	B	\$ 7,268,200	0.16%	20	0.31%
	C	\$ 3,871,900	0.08%	6	0.09%
	D	\$ 2,633,000	0.06%	3	0.05%
	E	\$ 2,349,000	0.05%	2	0.03%
	F	\$ 6,194,999	0.13%	2	0.03%
NAPLES REALTY SERVICES Total		\$ 25,708,899	0.55%	51	0.79%
PREMIER SOTHEBYS	A	\$ 7,316,890	0.16%	36	0.56%
	B	\$ 46,549,467	1.00%	123	1.90%

John R. Wood Properties
Quarterly Listing Taken by Company
Summary by Select Brokers

		Data			
Select Broker Company Name	Code	Total List Volume	% of Volume	Total Units	% of Units
PREMIER SOTHEBYS	C	\$ 40,793,175	0.88%	66	1.02%
	D	\$ 56,148,300	1.21%	62	0.96%
	E	\$ 114,069,299	2.46%	80	1.24%
	F	\$ 232,817,400	5.01%	77	1.19%
	G	\$ 206,465,000	4.45%	23	0.36%
PREMIER SOTHEBYS Total		\$ 704,159,531	15.16%	467	7.22%
PREMIERE PLUS REALTY COMPANY	A	\$ 28,812,725	0.62%	144	2.22%
	B	\$ 79,985,977	1.72%	223	3.45%
	C	\$ 38,543,476	0.83%	64	0.99%
	D	\$ 27,896,200	0.60%	32	0.49%
	E	\$ 30,825,900	0.66%	21	0.32%
	F	\$ 35,465,000	0.76%	11	0.17%
	G	\$ 6,200,000	0.13%	1	0.02%
PREMIERE PLUS REALTY COMPANY Total		\$ 247,729,278	5.33%	496	7.66%
ROYAL SHELL REAL ESTATE	A	\$ 3,515,000	0.08%	17	0.26%
	B	\$ 20,526,890	0.44%	58	0.90%
	C	\$ 20,351,000	0.44%	33	0.51%
	D	\$ 11,424,800	0.25%	13	0.20%
	E	\$ 15,350,000	0.33%	10	0.15%
	F	\$ 15,770,000	0.34%	5	0.08%
ROYAL SHELL REAL ESTATE Total		\$ 86,937,690	1.87%	136	2.10%
X-Other	A	\$ 166,788,010	3.59%	881	13.61%
	B	\$ 476,883,507	10.27%	1308	20.21%
	C	\$ 259,954,954	5.60%	427	6.60%
	D	\$ 235,061,319	5.06%	160	2.47%
	E	\$ 270,868,012	5.83%	187	2.89%
	F	\$ 314,880,504	6.78%	108	1.67%
	G	\$ 197,213,900	4.25%	22	0.34%
X-Other Total		\$ 1,921,650,206	41.38%	3093	47.79%
Grand Total		\$ 4,644,250,138	100.00%	6472	100.00%

John R. Wood Properties
Quarterly Listing Taken by Company
Summary by Price Code

		Data			
Code	Select Broker Company Name	Total List Volume	% of Volume	Total Units	% of Units
A	AMERIVEST	\$ 7,847,319	0.17%	39	0.60%
	BERKSHIRE HATHAWAY FLORIDA	\$ 14,333,200	0.31%	68	1.05%
	COLDWELL BANKER	\$ 11,393,726	0.25%	59	0.91%
	DOWNING FRYE	\$ 28,515,599	0.61%	144	2.22%
	JOHN R WOOD	\$ 23,680,895	0.51%	123	1.90%
	Keller Williams Elite	\$ 6,617,092	0.14%	33	0.51%
	NAPLES REALTY SERVICES	\$ 3,391,800	0.07%	18	0.28%
	PREMIER SOTHEBYS	\$ 7,316,890	0.16%	36	0.56%
	PREMIERE PLUS REALTY COMPANY	\$ 28,812,725	0.62%	144	2.22%
	ROYAL SHELL REAL ESTATE	\$ 3,515,000	0.08%	17	0.26%
	X-Other	\$ 166,788,010	3.59%	881	13.61%
A Total		\$ 302,212,256	6.51%	1562	24.13%
B	AMERIVEST	\$ 14,288,024	0.31%	39	0.60%
	BERKSHIRE HATHAWAY FLORIDA	\$ 39,729,842	0.86%	111	1.72%
	COLDWELL BANKER	\$ 33,172,292	0.71%	93	1.44%
	DOWNING FRYE	\$ 105,488,369	2.27%	291	4.50%
	GULF COAST INTERNATIONAL PROP	\$ 664,000	0.01%	2	0.03%
	JOHN R WOOD	\$ 96,371,546	2.08%	251	3.88%
	Keller Williams Elite	\$ 22,045,697	0.47%	62	0.96%
	NAPLES REALTY SERVICES	\$ 7,268,200	0.16%	20	0.31%
	PREMIER SOTHEBYS	\$ 46,549,467	1.00%	123	1.90%
	PREMIERE PLUS REALTY COMPANY	\$ 79,985,977	1.72%	223	3.45%
	ROYAL SHELL REAL ESTATE	\$ 20,526,890	0.44%	58	0.90%
X-Other	\$ 476,883,507	10.27%	1308	20.21%	
B Total		\$ 942,973,811	20.30%	2581	39.88%
C	AMERIVEST	\$ 14,695,088	0.32%	24	0.37%
	BERKSHIRE HATHAWAY FLORIDA	\$ 26,804,889	0.58%	43	0.66%
	COLDWELL BANKER	\$ 16,212,299	0.35%	25	0.39%
	DOWNING FRYE	\$ 72,010,775	1.55%	116	1.79%
	GULF COAST INTERNATIONAL PROP	\$ 749,900	0.02%	1	0.02%
	JOHN R WOOD	\$ 90,645,488	1.95%	147	2.27%
	Keller Williams Elite	\$ 11,269,894	0.24%	19	0.29%
	NAPLES REALTY SERVICES	\$ 3,871,900	0.08%	6	0.09%
	PREMIER SOTHEBYS	\$ 40,793,175	0.88%	66	1.02%
	PREMIERE PLUS REALTY COMPANY	\$ 38,543,476	0.83%	64	0.99%
	ROYAL SHELL REAL ESTATE	\$ 20,351,000	0.44%	33	0.51%
X-Other	\$ 259,954,954	5.60%	427	6.60%	
C Total		\$ 595,902,838	12.83%	971	15.00%
D	AMERIVEST	\$ 7,806,700	0.17%	9	0.14%
	BERKSHIRE HATHAWAY FLORIDA	\$ 9,969,200	0.21%	12	0.19%
	COLDWELL BANKER	\$ 10,545,800	0.23%	12	0.19%
	DOWNING FRYE	\$ 45,291,700	0.98%	52	0.80%
	FORREST	\$ 1,970,000	0.04%	2	0.03%
	GULF COAST INTERNATIONAL PROP	\$ 995,000	0.02%	1	0.02%
	JOHN R WOOD	\$ 53,946,583	1.16%	60	0.93%
	Keller Williams Elite	\$ 9,601,000	0.21%	11	0.17%
	NAPLES REALTY SERVICES	\$ 2,633,000	0.06%	3	0.05%
	PREMIER SOTHEBYS	\$ 56,148,300	1.21%	62	0.96%
	PREMIERE PLUS REALTY COMPANY	\$ 27,896,200	0.60%	32	0.49%
ROYAL SHELL REAL ESTATE	\$ 11,424,800	0.25%	13	0.20%	
X-Other	\$ 235,061,319	5.06%	160	2.47%	
D Total		\$ 473,289,602	10.19%	429	6.63%
E	AMERIVEST	\$ 3,340,000	0.07%	2	0.03%
	BERKSHIRE HATHAWAY FLORIDA	\$ 16,238,000	0.35%	11	0.17%
	COLDWELL BANKER	\$ 14,969,000	0.32%	11	0.17%
	DOWNING FRYE	\$ 116,246,077	2.50%	82	1.27%
	GULF COAST INTERNATIONAL PROP	\$ 16,614,000	0.36%	11	0.17%
	JOHN R WOOD	\$ 150,704,399	3.24%	104	1.61%
	Keller Williams Elite	\$ 20,395,997	0.44%	14	0.22%
	NAPLES REALTY SERVICES	\$ 2,349,000	0.05%	2	0.03%
	PREMIER SOTHEBYS	\$ 114,069,299	2.46%	80	1.24%
	PREMIERE PLUS REALTY COMPANY	\$ 30,825,900	0.66%	21	0.32%
	ROYAL SHELL REAL ESTATE	\$ 15,350,000	0.33%	10	0.15%
X-Other	\$ 270,868,012	5.83%	187	2.89%	
E Total		\$ 771,969,684	16.62%	535	8.27%

John R. Wood Properties
Quarterly Listing Taken by Company
Summary by Price Code

		Data			
Code	Select Broker Company Name	Total List Volume	% of Volume	Total Units	% of Units
F	AMERIVEST	\$ 16,479,000	0.35%	5	0.08%
	BERKSHIRE HATHAWAY FLORIDA	\$ 37,060,300	0.80%	12	0.19%
	COLDWELL BANKER	\$ 32,089,000	0.69%	8	0.12%
	DOWNING FRYE	\$ 109,658,847	2.36%	35	0.54%
	GULF COAST INTERNATIONAL PROP	\$ 33,539,000	0.72%	11	0.17%
	JOHN R WOOD	\$ 150,138,997	3.23%	49	0.76%
	Keller Williams Elite	\$ 13,545,000	0.29%	5	0.08%
	NAPLES REALTY SERVICES	\$ 6,194,999	0.13%	2	0.03%
	PREMIER SOTHEBYS	\$ 232,817,400	5.01%	77	1.19%
	PREMIERE PLUS REALTY COMPANY	\$ 35,465,000	0.76%	11	0.17%
	ROYAL SHELL REAL ESTATE	\$ 15,770,000	0.34%	5	0.08%
	X-Other	\$ 314,880,504	6.78%	108	1.67%
F Total		\$ 997,638,047	21.48%	328	5.07%
G	BERKSHIRE HATHAWAY FLORIDA	\$ 12,345,000	0.27%	2	0.03%
	COLDWELL BANKER	\$ 5,925,000	0.13%	1	0.02%
	DOWNING FRYE	\$ 27,740,000	0.60%	4	0.06%
	FORREST	\$ 28,870,000	0.62%	3	0.05%
	GULF COAST INTERNATIONAL PROP	\$ 26,895,000	0.58%	3	0.05%
	JOHN R WOOD	\$ 48,610,000	1.05%	7	0.11%
	PREMIER SOTHEBYS	\$ 206,465,000	4.45%	23	0.36%
	PREMIERE PLUS REALTY COMPANY	\$ 6,200,000	0.13%	1	0.02%
	X-Other	\$ 197,213,900	4.25%	22	0.34%
G Total		\$ 560,263,900	12.06%	66	1.02%
Grand Total		\$ 4,644,250,138	100.00%	6472	100.00%

John R. Wood Properties
Quarterly Listing Taken by Company
Summary by Market

Market Defined	Select Broker Company Name	Code	Data				
			Total List Volume	% of Volume	Total Units	% of Units	
Bonita Estero Markets Only	AMERIVEST	A	\$ 679,000	0.01%	3	0.05%	
		B	\$ 1,407,000	0.03%	3	0.05%	
		D	\$ 1,868,000	0.04%	2	0.03%	
	AMERIVEST Total			\$ 3,954,000	0.09%	8	0.12%
	BERKSHIRE HATHAWAY FLORIDA	A	\$ 2,201,000	0.05%	11	0.17%	
		B	\$ 11,199,800	0.24%	32	0.49%	
		C	\$ 10,057,200	0.22%	16	0.25%	
		D	\$ 799,000	0.02%	1	0.02%	
		E	\$ 5,544,000	0.12%	4	0.06%	
		F	\$ 3,125,000	0.07%	1	0.02%	
	BERKSHIRE HATHAWAY FLORIDA Total			\$ 32,926,000	0.71%	65	1.00%
	COLDWELL BANKER	A	\$ 1,644,300	0.04%	8	0.12%	
		B	\$ 6,491,999	0.14%	18	0.28%	
		C	\$ 3,013,700	0.06%	5	0.08%	
		D	\$ 1,609,000	0.03%	2	0.03%	
		E	\$ 1,235,000	0.03%	1	0.02%	
		G	\$ 5,925,000	0.13%	1	0.02%	
	COLDWELL BANKER Total			\$ 19,918,999	0.43%	35	0.54%
	DOWNING FRYE	A	\$ 4,266,100	0.09%	21	0.32%	
		B	\$ 24,450,727	0.53%	71	1.10%	
		C	\$ 8,782,899	0.19%	15	0.23%	
		D	\$ 4,220,700	0.09%	5	0.08%	
		E	\$ 14,254,900	0.31%	10	0.15%	
		F	\$ 5,699,999	0.12%	2	0.03%	
	DOWNING FRYE Total			\$ 61,675,325	1.33%	124	1.92%
	FORREST	D	\$ 795,000	0.02%	1	0.02%	
	FORREST Total			\$ 795,000	0.02%	1	0.02%
	JOHN R WOOD	A	\$ 4,319,800	0.09%	23	0.36%	
		B	\$ 24,454,297	0.53%	65	1.00%	
		C	\$ 18,103,799	0.39%	30	0.46%	
		D	\$ 10,872,900	0.23%	12	0.19%	
		E	\$ 23,166,900	0.50%	17	0.26%	
		F	\$ 16,260,000	0.35%	6	0.09%	
JOHN R WOOD Total			\$ 97,177,696	2.09%	153	2.36%	
Keller Williams Elite	A	\$ 5,164,070	0.11%	25	0.39%		
	B	\$ 20,785,697	0.45%	58	0.90%		
	C	\$ 8,686,895	0.19%	15	0.23%		
	D	\$ 6,937,000	0.15%	8	0.12%		
	E	\$ 15,150,997	0.33%	11	0.17%		
	F	\$ 13,545,000	0.29%	5	0.08%		
Keller Williams Elite Total			\$ 70,269,659	1.51%	122	1.89%	
NAPLES REALTY SERVICES	A	\$ 1,026,700	0.02%	6	0.09%		
	B	\$ 3,211,700	0.07%	9	0.14%		
	C	\$ 1,873,000	0.04%	3	0.05%		
	D	\$ 859,000	0.02%	1	0.02%		
	E	\$ 1,200,000	0.03%	1	0.02%		
NAPLES REALTY SERVICES Total			\$ 8,170,400	0.18%	20	0.31%	
PREMIER SOTHEBYS	A	\$ 1,091,790	0.02%	6	0.09%		
	B	\$ 12,878,400	0.28%	35	0.54%		
	C	\$ 5,355,400	0.12%	9	0.14%		
	D	\$ 5,464,000	0.12%	6	0.09%		
	E	\$ 4,448,000	0.10%	3	0.05%		
	F	\$ 2,250,000	0.05%	1	0.02%		
PREMIER SOTHEBYS Total			\$ 31,487,590	0.68%	60	0.93%	
PREMIERE PLUS REALTY COMPANY	A	\$ 4,136,100	0.09%	22	0.34%		
	B	\$ 10,224,800	0.22%	29	0.45%		
	C	\$ 6,590,000	0.14%	11	0.17%		
	D	\$ 1,608,000	0.03%	2	0.03%		
	F	\$ 2,295,000	0.05%	1	0.02%		
PREMIERE PLUS REALTY COMPANY Total			\$ 24,853,900	0.54%	65	1.00%	
ROYAL SHELL REAL ESTATE	A	\$ 2,776,000	0.06%	13	0.20%		

John R. Wood Properties
Quarterly Listing Taken by Company
Summary by Market

		Data					
Market Defined	Select Broker Company Name	Code	Total List Volume	% of Volume	Total Units	% of Units	
Bonita	ROYAL SHELL REAL ESTATE	B	\$ 14,776,000	0.32%	43	0.66%	
		C	\$ 10,917,400	0.24%	18	0.28%	
		D	\$ 8,007,900	0.17%	9	0.14%	
		E	\$ 12,976,000	0.28%	8	0.12%	
		F	\$ 7,890,000	0.17%	2	0.03%	
		ROYAL SHELL REAL ESTATE Total			\$ 57,343,300	1.23%	93
	X-Other	A	\$ 43,410,373	0.93%	222	3.43%	
		B	\$ 135,286,287	2.91%	374	5.78%	
		C	\$ 51,384,057	1.11%	86	1.33%	
		D	\$ 123,473,855	2.66%	33	0.51%	
		E	\$ 43,673,574	0.94%	32	0.49%	
		F	\$ 24,397,205	0.53%	8	0.12%	
		G	\$ 11,350,000	0.24%	2	0.03%	
	X-Other Total			\$ 432,975,351	9.32%	757	11.70%
Bonita Estero Markets Only Total			\$ 841,547,220	18.12%	1503	23.22%	
Naples Market Only	AMERIVEST	A	\$ 7,168,319	0.15%	36	0.56%	
		B	\$ 12,881,024	0.28%	36	0.56%	
		C	\$ 14,695,088	0.32%	24	0.37%	
		D	\$ 5,938,700	0.13%	7	0.11%	
		E	\$ 3,340,000	0.07%	2	0.03%	
		F	\$ 16,479,000	0.35%	5	0.08%	
	AMERIVEST Total			\$ 60,502,131	1.30%	110	1.70%
	BERKSHIRE HATHAWAY FLORIDA	A	\$ 12,132,200	0.26%	57	0.88%	
		B	\$ 28,530,042	0.61%	79	1.22%	
		C	\$ 16,747,689	0.36%	27	0.42%	
		D	\$ 9,170,200	0.20%	11	0.17%	
		E	\$ 10,694,000	0.23%	7	0.11%	
		F	\$ 33,935,300	0.73%	11	0.17%	
		G	\$ 12,345,000	0.27%	2	0.03%	
	BERKSHIRE HATHAWAY FLORIDA Total			\$ 123,554,431	2.66%	194	3.00%
	COLDWELL BANKER	A	\$ 9,749,426	0.21%	51	0.79%	
		B	\$ 26,680,293	0.57%	75	1.16%	
		C	\$ 13,198,599	0.28%	20	0.31%	
		D	\$ 8,936,800	0.19%	10	0.15%	
		E	\$ 13,734,000	0.30%	10	0.15%	
		F	\$ 32,089,000	0.69%	8	0.12%	
	COLDWELL BANKER Total			\$ 104,388,118	2.25%	174	2.69%
	DOWNING FRYE	A	\$ 24,249,499	0.52%	123	1.90%	
		B	\$ 81,037,642	1.74%	220	3.40%	
		C	\$ 63,227,876	1.36%	101	1.56%	
		D	\$ 41,071,000	0.88%	47	0.73%	
		E	\$ 101,991,177	2.20%	72	1.11%	
		F	\$ 103,958,848	2.24%	33	0.51%	
		G	\$ 27,740,000	0.60%	4	0.06%	
	DOWNING FRYE Total			\$ 443,276,042	9.54%	600	9.27%
	FORREST	D	\$ 1,175,000	0.03%	1	0.02%	
		G	\$ 28,870,000	0.62%	3	0.05%	
FORREST Total			\$ 30,045,000	0.65%	4	0.06%	
GULF COAST INTERNATIONAL PROP	B	\$ 664,000	0.01%	2	0.03%		
	C	\$ 749,900	0.02%	1	0.02%		
	D	\$ 995,000	0.02%	1	0.02%		
	E	\$ 16,614,000	0.36%	11	0.17%		
	F	\$ 33,539,000	0.72%	11	0.17%		
	G	\$ 26,895,000	0.58%	3	0.05%		
GULF COAST INTERNATIONAL PROP Total			\$ 79,456,900	1.71%	29	0.45%	
JOHN R WOOD	A	\$ 19,361,095	0.42%	100	1.55%		
	B	\$ 71,917,249	1.55%	186	2.87%		
	C	\$ 72,541,689	1.56%	117	1.81%		

John R. Wood Properties
Quarterly Listing Taken by Company
Summary by Market

		Data					
Market Defined	Select Broker Company Name	Code	Total List Volume	% of Volume	Total Units	% of Units	
Naples	JOHN R WOOD	D	\$ 43,073,683	0.93%	48	0.74%	
		E	\$ 127,537,499	2.75%	87	1.34%	
		F	\$ 133,878,997	2.88%	43	0.66%	
		G	\$ 48,610,000	1.05%	7	0.11%	
	JOHN R WOOD Total			\$ 516,920,212	11.13%	588	9.09%
	Keller Williams Elite	A	\$ 1,453,022	0.03%	8	0.12%	
		B	\$ 1,260,000	0.03%	4	0.06%	
		C	\$ 2,582,999	0.06%	4	0.06%	
		D	\$ 2,664,000	0.06%	3	0.05%	
		E	\$ 5,245,000	0.11%	3	0.05%	
	Keller Williams Elite Total			\$ 13,205,021	0.28%	22	0.34%
	NAPLES REALTY SERVICES	A	\$ 2,365,100	0.05%	12	0.19%	
		B	\$ 4,056,500	0.09%	11	0.17%	
		C	\$ 1,998,900	0.04%	3	0.05%	
		D	\$ 1,774,000	0.04%	2	0.03%	
		E	\$ 1,149,000	0.02%	1	0.02%	
		F	\$ 6,194,999	0.13%	2	0.03%	
	NAPLES REALTY SERVICES Total			\$ 17,538,499	0.38%	31	0.48%
	PREMIER SOTHEBYS	A	\$ 6,225,100	0.13%	30	0.46%	
		B	\$ 33,671,067	0.73%	88	1.36%	
		C	\$ 35,437,775	0.76%	57	0.88%	
		D	\$ 50,684,300	1.09%	56	0.87%	
		E	\$ 109,621,299	2.36%	77	1.19%	
		F	\$ 230,567,400	4.96%	76	1.17%	
		G	\$ 206,465,000	4.45%	23	0.36%	
	PREMIER SOTHEBYS Total			\$ 672,671,941	14.48%	407	6.29%
	PREMIERE PLUS REALTY COMPANY	A	\$ 24,676,625	0.53%	122	1.89%	
B		\$ 69,761,177	1.50%	194	3.00%		
C		\$ 31,953,476	0.69%	53	0.82%		
D		\$ 26,288,200	0.57%	30	0.46%		
E		\$ 30,825,900	0.66%	21	0.32%		
F		\$ 33,170,000	0.71%	10	0.15%		
G		\$ 6,200,000	0.13%	1	0.02%		
PREMIERE PLUS REALTY COMPANY Total			\$ 222,875,378	4.80%	431	6.66%	
ROYAL SHELL REAL ESTATE	A	\$ 739,000	0.02%	4	0.06%		
	B	\$ 5,750,890	0.12%	15	0.23%		
	C	\$ 9,433,600	0.20%	15	0.23%		
	D	\$ 3,416,900	0.07%	4	0.06%		
	E	\$ 2,374,000	0.05%	2	0.03%		
	F	\$ 7,880,000	0.17%	3	0.05%		
ROYAL SHELL REAL ESTATE Total			\$ 29,594,390	0.64%	43	0.66%	
X-Other	A	\$ 123,377,637	2.66%	659	10.18%		
	B	\$ 341,597,220	7.36%	934	14.43%		
	C	\$ 208,570,897	4.49%	341	5.27%		
	D	\$ 111,587,464	2.40%	127	1.96%		
	E	\$ 227,194,438	4.89%	155	2.39%		
	F	\$ 290,483,299	6.25%	100	1.55%		
	G	\$ 185,863,900	4.00%	20	0.31%		
X-Other Total			\$ 1,488,674,855	32.05%	2336	36.09%	
Naples Market Only Total			\$ 3,802,702,918	81.88%	4969	76.78%	
Grand Total			\$ 4,644,250,138	100.00%	6472	100.00%	