

March Annual Rolling Totals Summary - Sales from \$0 - \$249,999										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	817	1291	3300	6145	6443	6354	6380	6115	5815	4398
Total List Price	\$ 168,029,611	\$ 263,396,051	\$ 545,467,653	\$ 862,432,262	\$ 903,980,066	\$ 922,044,389	\$ 978,592,468	\$ 1,011,747,289	\$ 1,017,087,484	\$ 820,937,335
Told Sold Volume	\$ 157,277,822	\$ 237,929,447	\$ 499,081,597	\$ 805,751,355	\$ 846,386,598	\$ 863,017,139	\$ 925,838,481	\$ 964,509,682	\$ 975,494,343	\$ 790,543,190
List / Sell Ratio	93.60%	90.33%	91.50%	93.43%	93.63%	93.60%	94.61%	95.33%	95.91%	96.30%
Average Sales Price	\$192,507	\$184,299	\$151,237	\$131,123	\$131,365	\$135,823	\$145,116	\$157,728	\$167,755	\$179,751
Average Days on Market	151	166	141	137	145	151	148	107	65	54
% Volume Compared to Previous Year	75.48%	151.28%	209.76%	161.45%	105.04%	101.96%	107.28%	104.18%	101.14%	81.04%
% ASP Compared to Previous Year	95.43%	95.74%	82.06%	86.70%	100.18%	103.39%	106.84%	108.69%	106.36%	107.15%

March Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	2512	2083	1873	2124	2116	2270	2803	3656	4430	4910
Total List Price	\$ 933,325,687	\$ 782,472,879	\$ 705,563,006	\$ 791,327,640	\$ 790,468,048	\$ 853,591,298	\$ 1,020,806,740	\$ 1,320,448,115	\$ 1,597,470,736	\$ 1,781,324,335
Told Sold Volume	\$ 884,605,525	\$ 721,411,547	\$ 641,401,430	\$ 724,537,662	\$ 730,048,703	\$ 789,760,604	\$ 957,927,389	\$ 1,257,724,966	\$ 1,530,203,339	\$ 1,712,290,100
List / Sell Ratio	94.78%	92.20%	90.91%	91.56%	92.36%	92.52%	93.84%	95.25%	95.79%	96.12%
Average Sales Price	\$352,152	\$346,333	\$342,446	\$341,119	\$345,014	\$347,912	\$341,751	\$344,017	\$345,418	\$348,735
Average Days on Market	137	175	188	195	184	185	177	121	81	71
% Volume Compared to Previous Year	56.32%	81.55%	88.91%	112.96%	100.76%	108.18%	121.29%	131.30%	121.66%	111.90%
% ASP Compared to Previous Year	113.50%	98.35%	98.88%	99.61%	101.14%	100.84%	98.23%	100.66%	100.41%	100.96%

March Annual Rolling Totals Summary - Sales from \$500,000 to 749,999										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	815	724	622	654	669	779	902	1152	1217	1378
Total List Price	\$ 520,636,619	\$ 472,243,119	\$ 413,993,046	\$ 432,198,125	\$ 441,697,787	\$ 507,784,837	\$ 579,938,208	\$ 731,801,263	\$ 761,431,038	\$ 864,611,365
Told Sold Volume	\$ 488,035,669	\$ 434,950,632	\$ 372,696,379	\$ 390,578,614	\$ 402,851,294	\$ 466,624,806	\$ 542,408,838	\$ 693,649,237	\$ 728,506,017	\$ 829,628,684
List / Sell Ratio	93.74%	92.10%	90.02%	90.37%	91.21%	91.89%	93.53%	94.79%	95.68%	95.95%
Average Sales Price	\$598,817	\$600,761	\$599,190	\$597,215	\$602,169	\$599,005	\$601,340	\$602,126	\$598,608	\$602,053
Average Days on Market	148	189	212	220	226	207	197	158	107	92
% Volume Compared to Previous Year	44.96%	89.12%	85.69%	104.80%	103.14%	115.83%	116.24%	127.88%	105.03%	113.88%
% ASP Compared to Previous Year	99.25%	100.32%	99.74%	99.67%	100.83%	99.47%	100.39%	100.13%	99.42%	100.58%

March Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	372	330	257	268	301	320	393	527	568	588
Total List Price	\$ 337,473,115	\$ 309,647,006	\$ 249,706,334	\$ 258,064,459	\$ 286,351,634	\$ 298,056,698	\$ 366,120,389	\$ 481,279,849	\$ 514,162,974	\$ 528,895,742
Told Sold Volume	\$ 317,373,934	\$ 280,272,077	\$ 218,931,151	\$ 228,100,256	\$ 257,658,579	\$ 271,522,183	\$ 338,655,091	\$ 451,715,963	\$ 488,700,548	\$ 505,119,806
List / Sell Ratio	94.04%	90.51%	87.68%	88.39%	89.98%	91.10%	92.50%	93.86%	95.05%	95.50%
Average Sales Price	\$853,156	\$849,309	\$851,872	\$851,120	\$856,009	\$848,507	\$861,718	\$857,146	\$860,388	\$859,047
Average Days on Market	162	206	224	248	241	214	217	172	116	99
% Volume Compared to Previous Year	45.89%	88.31%	78.11%	104.19%	112.96%	105.38%	124.72%	133.39%	108.19%	103.36%
% ASP Compared to Previous Year	99.43%	99.55%	100.30%	99.91%	100.57%	99.12%	101.56%	99.47%	100.38%	99.84%

March Annual Rolling Totals Summary - All Sales \$1M +										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	858	758	539	545	655	701	798	1035	1202	1204
Total List Price	\$ 2,015,198,390	\$ 1,828,019,985	\$ 1,342,769,387	\$ 1,388,214,112	\$ 1,579,287,374	\$ 1,651,108,565	\$ 1,843,402,008	\$ 2,410,699,989	\$ 2,916,165,821	\$ 2,944,334,751
Told Sold Volume	\$ 1,838,193,373	\$ 1,622,853,722	\$ 1,173,442,267	\$ 1,189,463,371	\$ 1,381,103,771	\$ 1,464,320,464	\$ 1,660,342,696	\$ 2,236,999,915	\$ 2,720,159,333	\$ 2,752,191,391
List / Sell Ratio	91.22%	88.73%	87.39%	85.68%	87.45%	88.69%	90.07%	92.79%	93.28%	93.47%
Average Sales Price	\$2,142,417	\$2,139,9543	\$2,177,073	\$2,182,502	\$2,108,555	\$2,088,902	\$2,080,630	\$2,161,353	\$2,263,028	\$2,285,873
Average Days on Market	238	250	256	264	264	263	246	194	143	122
% Volume Compared to Previous Year	71.80%	882.43%	7.23%	101.37%	116.11%	106.03%	113.39%	134.73%	121.60%	101.18%
% ASP Compared to Previous Year	107.45%	998.85%	10.17%	100.25%	96.61%	99.07%	99.60%	103.88%	104.70%	101.01%

March Annual Rolling Totals Summary - Sales \$1M - \$2M										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	536	469	324	352	436	458	528	660	744	759
Total List Price	\$ 829,804,721	\$ 719,727,866	\$ 522,548,246	\$ 557,778,214	\$ 681,662,700	\$ 699,560,066	\$ 807,571,118	\$ 980,722,998	\$ 1,095,328,263	\$ 1,106,060,098
Told Sold Volume	\$ 754,580,962	\$ 644,201,061	\$ 458,156,021	\$ 478,351,131	\$ 595,103,460	\$ 627,253,807	\$ 731,885,881	\$ 908,271,416	\$ 1,021,017,934	\$ 1,038,044,624
List / Sell Ratio	90.93%	89.51%	87.68%	85.76%	87.30%	89.66%	90.63%	92.61%	93.22%	93.85%
Average Sales Price	\$1,407,800	\$1,373,563	\$1,414,062	\$1,358,952	\$1,364,916	\$1,369,550	\$1,386,148	\$1,376,169	\$1,372,336	\$1,367,648
Average Days on Market	197	237	241	239	250	259	236	196	135	109
% Volume Compared to Previous Year	62.52%	85.37%	71.12%	104.41%	124.41%	105.40%	116.68%	124.10%	112.41%	101.67%
% ASP Compared to Previous Year	102.99%	97.57%	102.95%	96.10%	100.44%	100.34%	101.21%	99.28%	99.72%	99.66%

March Annual Rolling Totals Summary - Sales \$2M - \$5M										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	284	242	186	167	189	215	239	326	376	365
Total List Price	\$ 893,375,669	\$ 760,181,119	\$ 611,283,141	\$ 568,363,899	\$ 616,245,674	\$ 708,073,499	\$ 777,136,890	\$ 1,035,936,992	\$ 1,179,582,058	\$ 1,162,323,653
Told Sold Volume	\$ 822,571,943	\$ 682,699,871	\$ 531,083,746	\$ 491,395,240	\$ 544,510,311	\$ 623,329,157	\$ 699,610,315	\$ 962,681,999	\$ 1,102,096,877	\$ 1,087,218,067
List / Sell Ratio	92.07%	89.81%	86.88%	86.46%	88.36%	88.03%	90.02%	92.93%	93.43%	93.54%
Average Sales Price	\$2,896,380	\$2,821,074	\$2,855,289	\$2,942,486	\$2,881,007	\$2,899,205	\$2,927,240	\$2,953,012	\$2,931,109	\$2,978,680
Average Days on Market	299	266	278	315	290	264	271	182	143	138
% Volume Compared to Previous Year	80.19%	83.00%	77.79%	92.53%	110.81%	114.48%	112.24%	137.60%	114.48%	98.65%
% ASP Compared to Previous Year	101.37%	97.40%	101.21%	103.05%	97.91%	100.63%	100.97%	100.88%	99.26%	101.62%

March Annual Rolling Totals Summary - Sales \$5M +										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	38	47	29	26	30	28	31	49	82	80
Total List Price	\$ 292,018,000	\$ 348,111,000	\$ 208,938,000	\$ 262,071,999	\$ 281,379,000	\$ 243,475,000	\$ 258,694,000	\$ 394,039,999	\$ 641,255,500	\$ 675,951,000
Told Sold Volume	\$ 261,040,468	\$ 315,929,582	\$ 184,202,500	\$ 219,717,000	\$ 241,490,000	\$ 213,737,500	\$ 228,846,500	\$ 366,046,500	\$ 597,044,522	\$ 626,928,700
List / Sell Ratio	89.39%	90.76%	88.16%	83.84%	85.82%	87.79%	88.46%	92.90%	93.11%	92.75%
Average Sales Price	\$6,869,486	\$6,721,906	\$6,351,810	\$8,450,654	\$8,049,667	\$7,633,482	\$7,382,145	\$7,470,337	\$7,281,031	\$7,836,609
Average Days on Market	349	296	282	279	297	304	232	246	210	176
% Volume Compared to Previous Year	79.74%	121.03%	58.30%	119.28%	109.91%	88.51%	107.07%	159.95%	163.11%	105.01%
% ASP Compared to Previous Year	88.14%	97.85%	94.49%	133.04%	95.25%	94.83%	96.71%	101.19%	97.47%	107.63%

March Annual Rolling Totals Summary - Overall Sales										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	5374	5186	6591	9736	10184	10424	11276	12485	13232	12478
Total List Price	\$ 3,974,663,422	\$ 3,655,779,040	\$ 3,257,499,426	\$ 3,732,236,598	\$ 4,001,784,909	\$ 4,232,585,787	\$ 4,788,859,813	\$ 5,955,976,505	\$ 6,806,318,053	\$ 6,940,103,528
Told Sold Volume	\$ 3,685,486,323	\$ 3,317,394,217	\$ 2,905,552,824	\$ 3,338,431,258	\$ 3,618,048,945	\$ 3,855,245,196	\$ 4,425,172,495	\$ 5,604,599,763	\$ 6,443,063,580	\$ 6,589,773,171
List / Sell Ratio	92.72%	90.74%	89.20%	89.45%	90.41%	91.08%	92.41%	94.10%	94.66%	94.95%
Average Sales Price	\$685,799	\$639,683	\$440,836	\$342,896	\$355,268	\$369,843	\$392,442	\$448,907	\$486,930	\$528,111
Average Days on Market	159	187	174	166	169	172	168	126	83	74
% Volume Compared to Previous Year	60.26%	90.01%	87.59%	114.90%	108.38%	106.56%	114.78%	126.65%	114.96%	102.28%
% ASP Compared to Previous Year	111.95%	93.28%	68.91%	77.78%	103.61%	104.10%	106.11%	114.39%	108.47%	108.46%