

April Annual Rolling Totals Summary - Sales from \$0 - \$249,999

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	880	1414	3564	6388	6439	6316	6401	6087	5685	4232
Total List Price	\$ 181,388,298	\$ 284,801,130	\$ 569,862,339	\$ 903,020,353	\$ 901,851,395	\$ 920,274,824	\$ 988,693,363	\$ 1,014,861,014	\$ 1,001,409,210	\$ 792,424,189
Total Sold Volume	\$ 169,040,119	\$ 257,315,083	\$ 523,101,055	\$ 843,958,535	\$ 844,675,584	\$ 861,604,461	\$ 936,034,860	\$ 968,534,327	\$ 961,140,473	\$ 763,355,067
List / Sell Ratio	93.19%	90.35%	91.79%	93.46%	93.66%	93.62%	94.67%	95.44%	95.98%	96.33%
Average Sales Price	\$192,091	\$181,977	\$146,774	\$132,116	\$131,181	\$136,416	\$146,233	\$159,115	\$169,066	\$180,377
Average Days on Market	155	167	138	140	146	151	145	100	62	54
% Volume Compared to Previous Year	91.64%	152.22%	203.29%	161.34%	100.08%	102.00%	108.64%	103.47%	99.24%	79.42%
% ASP Compared to Previous Year	95.28%	94.73%	80.66%	90.01%	99.29%	103.99%	107.20%	108.81%	106.25%	106.69%

April Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	2460	2105	1793	2233	2109	2301	2928	3682	4601	4805
Total List Price	\$ 915,005,346	\$ 792,491,345	\$ 674,218,282	\$ 831,137,310	\$ 790,482,079	\$ 859,750,349	\$ 1,068,449,891	\$ 1,327,219,945	\$ 1,662,457,319	\$ 1,742,079,128
Total Sold Volume	\$ 865,072,555	\$ 728,002,781	\$ 613,003,524	\$ 762,193,292	\$ 729,825,562	\$ 796,275,799	\$ 1,005,600,601	\$ 1,265,604,692	\$ 1,591,918,820	\$ 1,674,615,159
List / Sell Ratio	94.54%	91.86%	90.92%	91.70%	92.33%	92.62%	94.12%	95.36%	95.76%	96.13%
Average Sales Price	\$351,656	\$345,845	\$341,887	\$341,332	\$346,053	\$346,056	\$343,443	\$343,728	\$345,994	\$348,515
Average Days on Market	143	178	187	195	184	182	174	114	78	72
% Volume Compared to Previous Year	51.50%	84.16%	84.20%	124.34%	95.75%	109.10%	126.29%	125.86%	125.78%	105.19%
% ASP Compared to Previous Year	97.60%	98.35%	98.86%	99.84%	101.38%	100.00%	99.24%	100.08%	100.66%	100.73%

April Annual Rolling Totals Summary - Sales from \$500,000 to 749,999

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	772	717	610	690	675	784	936	1141	1263	1361
Total List Price	\$ 493,987,369	\$ 469,898,059	\$ 406,248,151	\$ 454,139,678	\$ 447,563,264	\$ 510,652,620	\$ 598,396,771	\$ 724,585,353	\$ 790,023,521	\$ 853,024,413
Total Sold Volume	\$ 462,152,019	\$ 430,881,531	\$ 365,287,473	\$ 411,620,486	\$ 407,982,624	\$ 470,527,661	\$ 561,112,867	\$ 687,680,885	\$ 755,528,687	\$ 819,265,559
List / Sell Ratio	93.56%	91.70%	89.92%	90.64%	91.16%	92.14%	93.77%	94.91%	95.63%	96.04%
Average Sales Price	\$598,643	\$600,951	\$598,832	\$596,551	\$604,419	\$600,163	\$599,480	\$602,700	\$598,202	\$601,959
Average Days on Market	156	190	215	217	227	210	190	150	105	91
% Volume Compared to Previous Year	44.89%	93.23%	84.78%	112.68%	99.12%	115.33%	119.25%	122.56%	109.87%	108.44%
% ASP Compared to Previous Year	99.25%	100.39%	99.65%	99.62%	101.32%	99.30%	99.89%	100.54%	99.25%	100.63%

April Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	375	316	243	290	295	329	406	536	582	573
Total List Price	\$ 340,798,715	\$ 298,522,205	\$ 236,039,032	\$ 278,480,962	\$ 280,362,033	\$ 307,343,574	\$ 377,192,839	\$ 487,505,214	\$ 528,749,022	\$ 513,707,037
Totd Sold Volume	\$ 319,257,500	\$ 269,196,114	\$ 206,520,964	\$ 246,635,855	\$ 252,647,255	\$ 279,789,028	\$ 349,691,472	\$ 458,048,792	\$ 503,267,910	\$ 490,851,836
List / Sell Ratio	93.68%	90.18%	87.49%	88.56%	90.11%	91.03%	92.71%	93.96%	95.18%	95.55%
Average Sales Price	\$851,353	\$851,886	\$849,881	\$850,468	\$856,431	\$850,423	\$861,309	\$854,569	\$864,721	\$856,635
Average Days on Market	176	204	228	247	234	213	218	162	113	101
% Volume Compared to Previous Year	50.07%	84.32%	76.72%	119.42%	102.44%	110.74%	124.98%	130.99%	109.87%	97.53%
% ASP Compared to Previous Year	99.08%	100.06%	99.76%	100.07%	100.70%	99.30%	101.28%	99.22%	101.19%	99.06%

April Annual Rolling Totals Summary - All Sales \$1M +

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	844	725	521	592	658	707	818	1080	1194	1182
Total List Price	\$ 1,986,260,236	\$ 1,762,272,190	\$ 1,306,718,987	\$ 1,457,888,236	\$ 1,615,838,356	\$ 1,637,785,549	\$ 1,904,654,565	\$ 2,507,026,107	\$ 2,910,942,774	\$ 2,913,435,961
Totd Sold Volume	\$ 1,809,276,171	\$ 1,578,022,976	\$ 1,137,024,546	\$ 1,255,631,504	\$ 1,415,969,380	\$ 1,455,220,317	\$ 1,721,056,333	\$ 2,329,537,263	\$ 2,717,457,524	\$ 2,723,798,892
List / Sell Ratio	91.09%	89.54%	87.01%	86.13%	87.63%	88.85%	90.36%	92.92%	93.35%	93.49%
Average Sales Price	\$2,143,692	\$2,176,583	\$2,182,389	\$2,120,999	\$2,151,929	\$2,058,303	\$2,103,981	\$2,156,979	\$2,275,928	\$2,304,398
Average Days on Market	245	251	257	263	268	255	244	181	140	120
% Volume Compared to Previous Year	73.19%	87.22%	72.05%	110.43%	112.77%	102.77%	118.27%	135.36%	116.65%	100.23%
% ASP Compared to Previous Year	106.14%	101.53%	100.27%	97.19%	101.46%	95.65%	102.22%	102.52%	105.51%	101.25%

April Annual Rolling Totals Summary - Sales \$1M - \$2M

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	520	451	318	384	428	474	531	686	747	740
Total List Price	\$ 802,160,666	\$ 696,067,071	\$ 513,525,746	\$ 601,373,664	\$ 670,729,356	\$ 725,806,260	\$ 810,019,465	\$ 1,015,049,116	\$ 1,096,064,216	\$ 1,080,242,219
Totd Sold Volume	\$ 728,478,023	\$ 622,301,070	\$ 446,960,862	\$ 518,577,764	\$ 587,135,826	\$ 651,074,888	\$ 737,493,248	\$ 941,339,049	\$ 1,022,585,127	\$ 1,013,906,435
List / Sell Ratio	90.81%	89.40%	87.04%	86.23%	87.54%	89.70%	91.05%	92.74%	93.30%	93.86%
Average Sales Price	\$1,400,919	\$1,379,825	\$1,405,537	\$1,350,463	\$1,371,813	\$1,373,576	\$1,388,876	\$1,372,214	\$1,368,923	\$1,370,144
Average Days on Market	208	237	239	237	266	247	236	183	129	105
% Volume Compared to Previous Year	63.82%	85.42%	71.82%	116.02%	113.22%	110.89%	113.27%	127.64%	108.63%	99.15%
% ASP Compared to Previous Year	102.11%	98.49%	101.86%	96.08%	101.58%	100.13%	101.11%	98.80%	99.76%	100.09%

April Annual Rolling Totals Summary - Sales \$2M - \$5M										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	286	229	175	183	200	204	255	341	361	363
Total List Price	\$ 894,811,570	\$ 729,099,119	\$ 574,445,241	\$ 617,692,573	\$ 663,130,000	\$ 662,804,289	\$ 823,201,100	\$ 1,075,061,992	\$ 1,146,839,058	\$ 1,161,215,242
Told Sold Volume	\$ 822,482,680	\$ 649,129,824	\$ 499,323,684	\$ 537,336,740	\$ 585,993,554	\$ 585,907,929	\$ 743,966,585	\$ 999,069,214	\$ 1,072,649,175	\$ 1,086,047,457
List / Sell Ratio	91.92%	89.03%	86.92%	86.99%	88.37%	88.40%	90.37%	92.93%	93.53%	93.53%
Average Sales Price	\$2,875,814	\$2,834,628	\$2,853,278	\$2,936,266	\$2,929,968	\$2,872,098	\$2,917,516	\$2,929,822	\$2,971,327	\$2,991,866
Average Days on Market	297	271	285	317	268	269	261	170	142	142
% Volume Compared to Previous Year	82.71%	78.92%	76.92%	107.61%	109.06%	99.99%	126.98%	134.29%	107.36%	101.25%
% ASP Compared to Previous Year	100.64%	98.57%	100.66%	102.91%	99.79%	98.02%	101.58%	100.42%	101.42%	100.69%

April Annual Rolling Totals Summary - Sales \$5M +										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	38	45	28	25	30	29	32	53	86	79
Total List Price	\$ 289,288,000	\$ 337,106,000	\$ 218,748,000	\$ 238,821,999	\$ 281,979,000	\$ 249,175,000	\$ 271,434,000	\$ 416,914,999	\$ 668,039,500	\$ 671,978,500
Told Sold Volume	\$ 258,315,468	\$ 306,592,082	\$ 190,740,000	\$ 199,717,000	\$ 242,840,000	\$ 218,237,500	\$ 239,596,500	\$ 389,129,000	\$ 622,223,222	\$ 623,845,000
List / Sell Ratio	89.29%	90.95%	87.20%	83.63%	86.12%	87.58%	88.27%	93.34%	93.14%	92.84%
Average Sales Price	\$6,797,775	\$6,813,157	\$6,812,143	\$7,988,680	\$8,094,667	\$7,525,431	\$7,487,391	\$7,342,057	\$7,235,154	\$7,896,772
Average Days on Market	359	280	287	270	298	299	242	218	231	154
% Volume Compared to Previous Year	76.83%	118.69%	62.21%	104.71%	121.59%	89.87%	109.79%	162.41%	159.90%	100.26%
% ASP Compared to Previous Year	88.96%	100.23%	99.99%	117.27%	101.33%	92.97%	99.49%	98.06%	98.54%	109.14%

April Annual Rolling Totals Summary - Overall Sales										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	5331	5277	6731	10193	10176	10437	11489	12526	13325	12153
Total List Price	\$ 3,917,439,964	\$ 3,607,984,929	\$ 3,193,086,791	\$ 3,924,666,539	\$ 4,036,097,127	\$ 4,235,806,916	\$ 4,937,387,429	\$ 6,061,197,633	\$ 6,893,581,846	\$ 6,814,670,728
Told Sold Volume	\$ 3,624,798,364	\$ 3,263,418,485	\$ 2,844,937,562	\$ 3,520,039,672	\$ 3,651,100,405	\$ 3,863,417,266	\$ 4,573,496,133	\$ 5,709,405,959	\$ 6,529,313,414	\$ 6,471,886,513
List / Sell Ratio	92.53%	90.45%	89.10%	89.69%	90.46%	91.21%	92.63%	94.20%	94.72%	94.97%
Average Sales Price	\$679,947	\$618,423	\$422,662	\$345,339	\$358,795	\$370,165	\$398,076	\$455,804	\$490,005	\$532,534
Average Days on Market	165	188	171	167	170	171	166	118	81	74
% Volume Compared to Previous Year	60.38%	90.03%	87.18%	123.73%	103.72%	105.82%	118.38%	124.84%	114.36%	99.12%
% ASP Compared to Previous Year	104.77%	90.95%	68.35%	81.71%	103.90%	103.17%	107.54%	114.50%	107.50%	108.68%