

September Annual Rolling Totals Summary - Sales from \$0 - \$249,999										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	1044	2100	5034	6356	6473	6411	6380	5940	5177	3876
Total List Price	\$ 217,178,319	\$ 401,614,633	\$ 717,784,621	\$ 902,822,901	\$ 915,433,963	\$ 955,909,994	\$ 1,020,270,243	\$ 1,012,543,875	\$ 940,711,952	\$ 739,106,230
Told Sold Volume	\$ 199,826,479	\$ 363,888,815	\$ 665,936,299	\$ 846,325,080	\$ 855,374,056	\$ 898,746,191	\$ 969,776,863	\$ 968,647,492	\$ 904,423,869	\$ 708,946,173
List / Sell Ratio	92.01%	90.61%	92.78%	93.74%	93.44%	94.02%	95.05%	95.66%	96.14%	95.92%
Average Sales Price	\$191,405	\$173,280	\$132,288	\$133,154	\$132,145	\$140,188	\$152,003	\$163,072	\$174,700	\$182,907
Average Days on Market	167	160	129	144	152	150	135	72	58	56
% Volume Compared to Previous Year	152.03%	182.10%	183.01%	127.09%	101.07%	105.07%	107.90%	99.88%	93.37%	78.39%
% ASP Compared to Previous Year	98.58%	90.53%	76.34%	100.65%	99.24%	106.09%	108.43%	107.28%	107.13%	104.70%

September Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	2224	2081	1765	2185	2278	2400	3300	4000	5011	4720
Total List Price	\$ 825,003,105	\$ 785,121,766	\$ 663,270,446	\$ 813,092,335	\$ 854,605,555	\$ 886,452,434	\$ 1,200,137,410	\$ 1,439,958,893	\$ 1,813,562,229	\$ 1,705,218,565
Told Sold Volume	\$ 770,555,826	\$ 716,692,011	\$ 602,616,839	\$ 748,971,517	\$ 789,778,614	\$ 824,410,146	\$ 1,138,157,157	\$ 1,376,204,568	\$ 1,740,349,571	\$ 1,637,561,490
List / Sell Ratio	93.40%	91.28%	90.86%	92.11%	92.41%	93.00%	94.84%	95.57%	95.96%	96.03%
Average Sales Price	\$346,473	\$344,398	\$341,426	\$342,779	\$346,698	\$343,504	\$344,896	\$344,051	\$347,306	\$346,941
Average Days on Market	163	185	189	190	187	182	158	88	74	74
% Volume Compared to Previous Year	65.61%	93.01%	84.08%	124.29%	105.45%	104.38%	138.06%	120.92%	126.46%	94.09%
% ASP Compared to Previous Year	96.21%	99.40%	99.14%	100.40%	101.14%	99.08%	100.41%	99.76%	100.95%	99.89%

September Annual Rolling Totals Summary - Sales from \$500,000 to 749,999										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	733	702	559	700	708	837	1060	1173	1355	1354
Total List Price	\$ 473,925,075	\$ 464,903,909	\$ 372,460,525	\$ 460,397,246	\$ 464,875,274	\$ 543,190,573	\$ 674,379,789	\$ 739,537,214	\$ 848,129,033	\$ 846,940,821
Told Sold Volume	\$ 440,704,121	\$ 421,106,130	\$ 334,734,791	\$ 418,502,502	\$ 424,920,233	\$ 504,032,583	\$ 636,124,851	\$ 705,078,225	\$ 812,420,053	\$ 812,003,366
List / Sell Ratio	92.99%	90.58%	89.87%	90.90%	91.41%	92.79%	94.33%	95.34%	95.79%	95.87%
Average Sales Price	\$601,233	\$599,866	\$598,810	\$597,861	\$600,170	\$602,189	\$600,118	\$601,090	\$599,572	\$599,707
Average Days on Market	177	211	206	229	217	200	188	118	97	90
% Volume Compared to Previous Year	63.72%	95.55%	79.49%	125.03%	101.53%	118.62%	126.21%	110.84%	115.22%	99.95%
% ASP Compared to Previous Year	99.89%	99.77%	99.82%	99.84%	100.39%	100.34%	99.66%	100.16%	99.75%	100.02%

September Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	349	313	216	308	304	349	475	550	594	541
Total List Price	\$ 322,724,393	\$ 299,786,715	\$ 210,250,024	\$ 294,081,089	\$ 287,750,363	\$ 325,920,028	\$ 436,339,626	\$ 499,543,952	\$ 535,500,722	\$ 484,343,025
Told Sold Volume	\$ 297,142,930	\$ 266,879,151	\$ 183,679,838	\$ 262,424,533	\$ 260,211,304	\$ 298,431,225	\$ 408,409,663	\$ 471,642,928	\$ 511,248,613	\$ 462,098,176
List / Sell Ratio	92.07%	89.02%	87.36%	89.24%	90.43%	91.57%	93.60%	94.41%	95.47%	95.41%
Average Sales Price	\$851,412	\$852,649	\$850,370	\$852,028	\$855,958	\$855,104	\$859,810	\$857,533	\$860,688	\$854,156
Average Days on Market	192	218	233	253	212	225	205	126	109	104
% Volume Compared to Previous Year	67.98%	89.82%	68.83%	142.87%	99.16%	114.69%	136.85%	115.48%	108.40%	90.39%
% ASP Compared to Previous Year	99.54%	100.15%	99.73%	100.19%	100.46%	99.90%	100.55%	99.74%	100.37%	99.24%

September Annual Rolling Totals Summary - All Sales \$1M +

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	819	685	465	642	689	728	932	1114	1251	1087
Total List Price	\$ 1,996,631,916	\$ 1,636,737,281	\$ 1,205,784,438	\$ 1,566,700,577	\$ 1,691,066,675	\$ 1,645,354,132	\$ 2,211,422,488	\$ 2,590,275,868	\$ 3,088,361,262	\$ 2,570,282,135
Told Sold Volume	\$ 1,804,574,793	\$ 1,458,606,859	\$ 1,032,020,023	\$ 1,364,443,988	\$ 1,480,936,147	\$ 1,471,010,301	\$ 2,030,173,035	\$ 2,412,513,860	\$ 2,887,145,614	\$ 2,400,837,924
List / Sell Ratio	90.38%	89.12%	85.59%	87.09%	87.57%	89.40%	91.80%	93.14%	93.48%	93.41%
Average Sales Price	\$2,203,388	\$2,129,356	\$2,219,398	\$2,125,302	\$2,149,399	\$2,020,619	\$2,178,297	\$2,165,632	\$2,307,870	\$2,208,683
Average Days on Market	252	249	275	262	263	259	221	154	129	121
% Volume Compared to Previous Year	92.67%	80.83%	70.75%	132.21%	108.54%	99.33%	138.01%	118.83%	119.67%	83.16%
% ASP Compared to Previous Year	106.36%	96.64%	104.23%	95.76%	101.13%	94.01%	107.80%	99.42%	106.57%	95.70%

September Annual Rolling Totals Summary - Sales \$1M - \$2M

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	498	426	290	422	440	496	597	704	782	700
Total List Price	\$ 775,585,728	\$ 672,504,430	\$ 461,778,047	\$ 662,517,505	\$ 675,155,176	\$ 761,163,842	\$ 902,659,599	\$ 1,034,372,797	\$ 1,142,531,157	\$ 1,022,270,999
Told Sold Volume	\$ 698,971,804	\$ 596,004,684	\$ 396,254,339	\$ 572,145,437	\$ 601,529,904	\$ 685,051,372	\$ 827,631,794	\$ 962,382,674	\$ 1,069,106,923	\$ 954,926,569
List / Sell Ratio	90.12%	88.62%	85.81%	86.36%	89.10%	90.00%	91.69%	93.04%	93.57%	93.41%
Average Sales Price	\$1,403,558	\$1,399,072	\$1,366,394	\$1,355,795	\$1,367,113	\$1,381,152	\$1,386,318	\$1,367,021	\$1,367,144	\$1,364,181
Average Days on Market	226	240	248	244	258	248	224	149	116	110
% Volume Compared to Previous Year	82.56%	85.27%	66.49%	144.39%	105.14%	113.88%	120.81%	116.28%	111.09%	89.32%
% ASP Compared to Previous Year	102.13%	99.68%	97.66%	99.22%	100.83%	101.03%	100.37%	98.61%	100.01%	99.78%

September Annual Rolling Totals Summary - Sales \$2M - \$5M

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	273	220	152	192	217	206	290	346	380	326
Total List Price	\$ 843,866,188	\$ 698,355,851	\$ 533,246,391	\$ 630,162,073	\$ 721,611,499	\$ 662,061,290	\$ 940,533,890	\$ 1,062,622,071	\$ 1,224,116,605	\$ 1,042,021,636
Told Sold Volume	\$ 765,478,189	\$ 620,401,425	\$ 456,815,684	\$ 555,891,551	\$ 631,826,243	\$ 590,249,929	\$ 866,180,741	\$ 989,278,686	\$ 1,145,255,469	\$ 975,810,355
List / Sell Ratio	90.71%	88.84%	85.67%	88.21%	87.56%	89.15%	92.09%	93.10%	93.56%	93.65%
Average Sales Price	\$2,803,949	\$2,820,006	\$3,005,366	\$2,895,268	\$2,911,642	\$2,865,291	\$2,986,830	\$2,859,187	\$3,013,830	\$2,993,283
Average Days on Market	290	255	324	292	277	276	217	150	142	133
% Volume Compared to Previous Year	91.41%	81.05%	73.63%	121.69%	113.66%	93.42%	146.75%	114.21%	115.77%	85.20%
% ASP Compared to Previous Year	95.77%	100.57%	106.57%	96.34%	100.57%	98.41%	104.24%	95.73%	105.41%	99.32%

September Annual Rolling Totals Summary - Sales \$5M +

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	48	39	23	28	32	26	45	64	89	61
Total List Price	\$ 377,180,000	\$ 265,877,000	\$ 210,760,000	\$ 274,020,999	\$ 294,300,000	\$ 222,129,000	\$ 368,228,999	\$ 493,281,000	\$ 721,713,500	\$ 505,989,500
Told Sold Volume	\$ 340,124,800	\$ 242,202,750	\$ 178,950,000	\$ 236,407,000	\$ 247,580,000	\$ 195,709,000	\$ 336,360,500	\$ 460,852,500	\$ 672,783,222	\$ 470,101,000
List / Sell Ratio	90.18%	91.10%	84.91%	86.27%	84.13%	88.11%	91.35%	93.43%	93.22%	92.91%
Average Sales Price	\$7,085,933	\$6,210,327	\$7,780,435	\$8,443,107	\$7,736,875	\$7,527,269	\$7,474,678	\$7,200,820	\$7,559,362	\$7,706,574
Average Days on Market	309	318	277	327	240	330	198	237	186	180
% Volume Compared to Previous Year	129.11%	71.21%	73.88%	132.11%	104.73%	79.05%	171.87%	137.01%	145.99%	69.87%
% ASP Compared to Previous Year	102.22%	87.64%	125.28%	108.52%	91.64%	97.29%	99.30%	96.34%	104.98%	101.95%

September Annual Rolling Totals Summary - Overall Sales

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Number of Sales	5169	5881	8039	10191	10452	10725	12147	12777	13388	11578
Total List Price	\$ 3,835,462,808	\$ 3,588,164,304	\$ 3,169,550,054	\$ 4,037,094,148	\$ 4,213,731,830	\$ 4,356,827,161	\$ 5,542,549,556	\$ 6,281,859,802	\$ 7,226,265,198	\$ 6,345,890,776
Told Sold Volume	\$ 3,512,804,149	\$ 3,227,174,966	\$ 2,818,987,790	\$ 3,640,667,620	\$ 3,811,220,354	\$ 3,996,630,446	\$ 5,182,641,569	\$ 5,934,087,073	\$ 6,855,587,720	\$ 6,021,447,129
List / Sell Ratio	91.59%	89.94%	88.94%	90.18%	90.45%	91.73%	93.51%	94.46%	94.87%	94.89%
Average Sales Price	\$679,591	\$548,746	\$350,664	\$357,243	\$364,640	\$372,646	\$426,660	\$464,435	\$512,070	\$520,077
Average Days on Market	182	188	159	171	173	171	156	91	77	76
% Volume Compared to Previous Year	80.17%	91.87%	87.35%	129.15%	104.68%	104.86%	129.68%	114.50%	115.53%	87.83%
% ASP Compared to Previous Year	101.40%	80.75%	63.90%	101.88%	102.07%	102.20%	114.49%	108.85%	110.26%	101.56%