

John R. Wood Properties, Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

		Data				Total Closed Units	Total Closed Volume
		Side		Closed Volume			
Agent Name	Agent ID	L	S	L	S		
Non MLS	Ccnml		84		\$45,555,009	84	\$45,555,009
	FNML		59		\$22,096,130	59	\$22,096,130
	NMLS	5	27	\$3,247,761	\$19,373,269	32	\$22,621,030
Jonathon M Pentecost	N621785	13	3	\$3,446,782	\$806,185	16	\$4,252,967
	N625285	12	4	\$12,689,815	\$2,120,695	16	\$14,810,510
	N625286	116	17	\$44,020,013	\$5,070,469	133	\$49,090,482
Dave Meyers	N627501	116	30	\$49,374,134	\$12,013,435	146	\$61,387,569
Lou B Paratore	N627800	70	40	\$43,010,479	\$22,595,925	110	\$65,606,404
Mary Ann Givens	437591		9		\$4,473,773	9	\$4,473,773
	N622932	65	18	\$31,684,484	\$8,243,879	83	\$39,928,363
Michelle Thomas	602513	45	37	\$24,116,755	\$32,696,195	82	\$56,812,950
Vic Cuccia	N621548	46	32	\$18,231,000	\$14,468,000	78	\$32,699,000
Barbara White	3007563	73		\$30,213,525		73	\$30,213,525
Jack Mancini	B3034295	50	22	\$15,460,270	\$7,142,824	72	\$22,603,094
Robert G Cuccinello	603807	68	3	\$15,699,813	\$387,600	71	\$16,087,413
Joseph Pavich Jr.	706269	40	28	\$24,576,900	\$18,558,400	68	\$43,135,300
Susan M Myhelic	607166	49	13	\$15,745,500	\$5,617,000	62	\$21,362,500
Patrick C Dearborn, LLC	N620592	53	9	\$28,409,950	\$6,049,900	62	\$34,459,850
Chris Evensen	N623082	43	18	\$13,511,719	\$7,960,270	61	\$21,471,989
D.Michael Burke	B3125456	43	8	\$22,396,900	\$3,764,000	51	\$26,160,900
Magdevys Abreu	N625816	30	20	\$9,527,198	\$5,645,326	50	\$15,172,524
Tade Bua-Bell, LLC	N600805	31	19	\$50,199,482	\$27,297,396	50	\$77,496,878
Roxanne Stone Jeske	B651693	34	15	\$20,054,791	\$15,056,390	49	\$35,111,181
Rebecca Levitan	B3236733	24	24	\$10,197,400	\$10,131,500	48	\$20,328,900
Jason Pavich	619698	27	18	\$8,984,075	\$6,288,250	45	\$15,272,325
Becky Mato, PA	N509795	28	17	\$8,070,900	\$4,411,800	45	\$12,482,700
Stephen Paul Sibiga	3217607	40	5	\$10,842,884	\$1,482,795	45	\$12,325,679
Jasen Berube P.A.	B3090383	33	11	\$10,935,618	\$3,431,500	44	\$14,367,118
Michael G Lawler, PA	602536	23	20	\$60,682,000	\$60,334,334	43	\$121,016,334
Fahada M Saad, PA	610115	29	14	\$42,444,500	\$24,890,641	43	\$67,335,141
Mindy Young	605736	24	19	\$11,869,000	\$9,871,979	43	\$21,740,979
ML Meade	N484464	23	19	\$8,876,617	\$7,400,737	42	\$16,277,354
Bill Sontag	N608781	25	16	\$8,878,700	\$6,175,000	41	\$15,053,700
Gary H Helms	N604502	23	18	\$8,564,500	\$7,017,000	41	\$15,581,500
Lura L Jones, PA	609135	28	12	\$13,739,000	\$4,983,000	40	\$18,722,000
Bunny Caravello	650340	19	21	\$12,026,080	\$13,193,331	40	\$25,219,411
Alex O'Neill	N625633	21	19	\$7,390,000	\$7,828,900	40	\$15,218,900
Chris Lecca, PA	N621977	27	12	\$12,083,499	\$7,150,851	39	\$19,234,350
Susan Heller	608398	36	1	\$15,166,900	\$535,000	37	\$15,701,900
Gabriele H Vretta, PA	N484288	20	16	\$5,361,900	\$7,549,650	36	\$12,911,550
Kendra Hoefs	N625460	30	6	\$8,071,400	\$1,953,400	36	\$10,024,800
Richard B Parlante	505199	26	10	\$10,593,000	\$5,613,174	36	\$16,206,174
Scott Needles	602574	25	11	\$6,564,000	\$2,995,000	36	\$9,559,000
Rod D'Entremont	N601795	34	2	\$6,152,057	\$489,500	36	\$6,641,557
Jean Romano	521993	20	15	\$1,940,650	\$1,637,000	35	\$3,577,650
David Tate, PA	610008	26	9	\$6,815,900	\$2,495,900	35	\$9,311,800
Ryan Chiodo	B3035764	20	15	\$7,777,700	\$8,944,400	35	\$16,722,100
Bill Verdonk	610178	20	15	\$6,382,300	\$5,620,500	35	\$12,002,800
Elvira Nodal	579764	17	17	\$2,709,561	\$2,571,661	34	\$5,281,222
Carmen S Badan Foege	N620985	23	11	\$8,236,124	\$4,608,099	34	\$12,844,223
Taylor Scott Stewart	N625441	17	16	\$3,824,500	\$3,806,000	33	\$7,630,500
Ryan G Batey	N620334	19	14	\$4,107,300	\$3,214,300	33	\$7,321,600
Barbara G Lewis	606100	13	20	\$2,506,900	\$4,705,900	33	\$7,212,800
Patrick D O'Connor, PA	602337	26	7	\$18,484,400	\$3,294,290	33	\$21,778,690
Jill Kushner	B655302	16	17	\$13,525,500	\$12,431,610	33	\$25,957,110
John J Krol	N507856	23	9	\$7,762,800	\$2,915,500	32	\$10,678,300
Kathye A Walsh	N507965	18	14	\$3,912,500	\$3,098,000	32	\$7,010,500
Mike Bryant	N600094	20	11	\$6,592,500	\$3,751,400	31	\$10,343,900
Jennifer L DeFrancesco	N622825	13	18	\$3,779,000	\$5,845,600	31	\$9,624,600
Christine M Siemers	602560	14	17	\$2,949,300	\$4,786,250	31	\$7,735,550
Heather A Hobrock	602923	16	15	\$34,646,000	\$18,202,500	31	\$52,848,500
Nancy L Burgess, PA	398271	24	7	\$11,450,000	\$3,158,000	31	\$14,608,000
Jeff Helm, PA	606099	18	12	\$7,425,600	\$5,619,596	30	\$13,045,196
David De La Noval, PA	609782	22	7	\$7,398,415	\$1,814,654	29	\$9,213,069
Alexander R Daane	N601149	15	14	\$4,763,000	\$3,972,000	29	\$8,735,000
John M Blaine, PA	607560	20	9	\$4,501,900	\$2,466,000	29	\$6,967,900

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		Closed Units	Closed Volume	Units	Volume		
Stacey L Reed	N620828	17	12	\$6,932,800	\$5,346,537	29	\$12,279,337
Diana L Kelly	N601939	26	3	\$5,952,274	\$766,250	29	\$6,718,524
Janice K Gover	432979	22	7	\$5,613,183	\$2,088,583	29	\$7,701,766
Dave Renner	602881	21	7	\$15,296,050	\$6,476,900	28	\$21,772,950
Rob Mauceli	N624042	18	10	\$8,563,000	\$5,432,855	28	\$13,995,855
Don Winkler	609577	18	10	\$35,127,500	\$23,745,000	28	\$58,872,500
Jon Peter Vollmer, PA	n625599	13	15	\$2,704,900	\$4,380,000	28	\$7,084,900
Joseph Pavich Sr.	B602341	18	10	\$5,196,800	\$2,806,500	28	\$8,003,300
Tim Clark	N622301	8	1	\$2,835,425	\$309,990	9	\$3,145,415
	N622302	19		\$40,095,033		19	\$40,095,033
Scott A Riddle, Jr.	N620942	15	13	\$4,504,120	\$4,874,620	28	\$9,378,740
Timothy Scott Summers	N623009	14	14	\$3,856,400	\$4,239,300	28	\$8,095,700
Maria L Rojas	N625821	6	22	\$1,950,200	\$4,504,551	28	\$6,454,751
Lauren Y Fowlkes	604306	16	11	\$17,391,500	\$15,368,500	27	\$32,760,000
Jacqueline Nary	B3152276	21	6	\$8,821,614	\$2,511,296	27	\$11,332,910
Claire S Gogan	N624467	10	17	\$4,105,000	\$4,421,850	27	\$8,526,850
Doug Grant	600468	17	10	\$24,212,500	\$21,784,639	27	\$45,997,139
Bill Earls, PA	486247	21	5	\$93,527,500	\$27,095,000	26	\$120,622,500
Denny Bowers	N623049	13	13	\$5,196,400	\$6,059,000	26	\$11,255,400
Barry C DeNicola	609088	15	11	\$41,437,500	\$30,812,000	26	\$72,249,500
Mark Christopher Colgan	N621287	23	3	\$6,373,597	\$865,000	26	\$7,238,597
Jodi Kay Hansen	N628024	18	8	\$5,001,000	\$3,187,000	26	\$8,188,000
Amy Velyvis P.A.	B3066549	9	17	\$3,584,000	\$9,489,000	26	\$13,073,000
Roy L Weekly, Jr.	N620554	17	9	\$28,624,900	\$25,808,650	26	\$54,433,550
Marc J Comisar, PA	N625639	18	8	\$5,991,200	\$2,794,200	26	\$8,785,400
Lois I Kluberanz	609550	17	9	\$9,364,650	\$5,501,656	26	\$14,866,306
Debra J McAlister-Brown, PA	N624082	9	16	\$3,075,900	\$4,481,300	25	\$7,557,200
Christine Mantilia	B3181452	11	14	\$5,217,000	\$6,948,250	25	\$12,165,250
Angela Jean Lutzi	N627120	13	12	\$5,398,000	\$3,180,000	25	\$8,578,000
Angela M Kniep	489199	22	3	\$4,421,800	\$493,000	25	\$4,914,800
Alex Robert Greenwood	N623013	16	9	\$4,774,650	\$2,531,500	25	\$7,306,150
Maria F Zabala	N701078	9	16	\$2,104,847	\$3,655,200	25	\$5,760,047
Chip Harris, PA	601931	17	8	\$7,348,000	\$3,803,125	25	\$11,151,125
Juan F Romano	N620323	13	12	\$3,486,900	\$2,520,000	25	\$6,006,900
Anthony R Soulia	N622507	16	9	\$5,719,022	\$3,265,500	25	\$8,984,522
Gariann Small	N625658	14	11	\$4,550,150	\$5,514,000	25	\$10,064,150
Glenn C Bradley	605874	11	13	\$5,363,850	\$7,426,150	24	\$12,790,000
Mindy S Sylvester	610068	21	3	\$6,884,500	\$7,817,900	24	\$14,702,400
Karen A Sweatlock	475575	18	6	\$5,121,900	\$1,394,400	24	\$6,516,300
Heather Wightman	B604034	13	11	\$3,971,400	\$5,307,890	24	\$9,279,290
Charlene J Vandenberg	609218	16	7	\$3,445,600	\$1,311,500	23	\$4,757,100
Janice Matter, PA	602922	11	12	\$5,970,000	\$6,445,000	23	\$12,415,000
Yoel Frometa Rodriguez	N628037	4	19	\$1,029,000	\$4,839,200	23	\$5,868,200
Debbie Frost	602482	19	4	\$9,761,000	\$1,626,000	23	\$11,387,000
Patti Truman	610038	20	3	\$4,160,935	\$592,800	23	\$4,753,735
Mari P Vesci	600121	17	6	\$9,901,625	\$2,545,500	23	\$12,447,125
Kevin Shelly	B3116197	11	12	\$3,807,750	\$3,913,500	23	\$7,721,250
April Marie Keating	N623811	13	10	\$4,258,400	\$2,815,250	23	\$7,073,650
Annemarie M Giannini	601945	10	13	\$4,092,400	\$6,461,800	23	\$10,554,200
Jeffrey Eric Feldman, PA	522367	11	12	\$3,544,000	\$6,490,750	23	\$10,034,750
Kelley A Short	608935	12	11	\$3,998,900	\$4,644,045	23	\$8,642,945
Gary Hains	N622756	16	6	\$4,766,500	\$2,110,000	22	\$6,876,500
Jan Boeglin P.A.	B3067573	19	3	\$6,565,000	\$1,363,500	22	\$7,928,500
Victoria S Harrison	605575	11	11	\$13,145,000	\$12,897,800	22	\$26,042,800
Kim Ellis	600173	13	9	\$4,077,250	\$2,575,000	22	\$6,652,250
Don Bordner	600540	14	8	\$6,815,400	\$4,323,660	22	\$11,139,060
Allan R Hase, PA	N601066	17	5	\$3,689,200	\$1,000,500	22	\$4,689,700
Donald E Wiggins, PA	N700994	12	10	\$4,078,900	\$4,770,000	22	\$8,848,900
Emily Ann Cox Antonas	N621124	12	10	\$7,673,156	\$6,513,273	22	\$14,186,429
Nina R Link, PA	N621280	11	11	\$3,628,000	\$3,018,500	22	\$6,646,500
John See	N624219	10	12	\$3,707,500	\$4,646,000	22	\$8,353,500
Judith Gietzen	B3099039	13	8	\$5,548,500	\$4,796,000	21	\$10,344,500
Heather Zurlo	N507898	11	10	\$1,647,500	\$1,852,000	21	\$3,499,500
Mark Hetrick	684934	14	7	\$5,203,820	\$2,278,500	21	\$7,482,320
Lauren Uhlich Melo	N621856	17	4	\$4,341,600	\$1,938,100	21	\$6,279,700
Art David, PA	603428	18	3	\$6,185,000	\$803,500	21	\$6,988,500
Steve Bacardi	602666	17	4	\$9,517,000	\$2,723,000	21	\$12,240,000

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		Closed Units					
Sharon Turnblad PA	675113	11	10	\$2,831,900	\$4,731,525	21	\$7,563,425
Minh H Nguyen	609844	7	14	\$2,318,500	\$4,193,000	21	\$6,511,500
Carol Wood P.A.	B604987	18	3	\$16,108,950	\$2,340,000	21	\$18,448,950
Jennie L Bradford	608331	3	18	\$2,110,000	\$7,131,000	21	\$9,241,000
Maura K Davenport	N507437	7	14	\$1,598,000	\$2,796,500	21	\$4,394,500
James R Opyt	N483515	2	19	\$540,000	\$5,549,400	21	\$6,089,400
Laurie J Singer	N622144	10	11	\$3,830,898	\$6,581,030	21	\$10,411,928
Sara Torres	N620671	18	3	\$7,207,500	\$1,016,000	21	\$8,223,500
Beth McNichols, PA	371528	15	6	\$14,688,000	\$3,096,300	21	\$17,784,300
Marie A Harris	274274	13	8	\$6,781,500	\$5,835,000	21	\$12,616,500
Marie Orlando	N622480	11	10	\$1,688,300	\$4,640,425	21	\$6,328,725
Debbie Zvibleman, PA	N484530	12	8	\$3,829,500	\$2,688,000	20	\$6,517,500
Beth Brown, PA	602945	15	5	\$5,856,300	\$6,505,000	20	\$12,361,300
Greg Gorman, PA	601585	14	6	\$7,252,000	\$2,582,000	20	\$9,834,000
Lana Butsky	606083	7	13	\$5,098,000	\$6,037,349	20	\$11,135,349
Gabe Mellein	B3079394	8	12	\$2,312,000	\$3,747,750	20	\$6,059,750
Denny Grimes	F375283	20		\$5,910,000		20	\$5,910,000
Linda G Williams	601500	11	9	\$2,845,250	\$2,965,100	20	\$5,810,350
Corye Reiter P.A.	B665541	10	10	\$3,832,500	\$4,431,479	20	\$8,263,979
Chandler Miles Marks, PA	N623954	9	11	\$6,871,000	\$9,136,500	20	\$16,007,500
Don Ward, Jr.	N624740	10	10	\$2,964,500	\$2,564,850	20	\$5,529,350
Carol Carpenter PA	304633	14	6	\$6,684,500	\$3,568,290	20	\$10,252,790
Sherry M Santucci	N508978	14	6	\$6,294,400	\$2,917,800	20	\$9,212,200
Jennifer White Shoots, PA	603098	13	7	\$5,469,800	\$3,381,800	20	\$8,851,600
Cathy Krakowski	N507964	9	11	\$3,311,611	\$5,063,900	20	\$8,375,511
David William Auston, PA	N509003	9	11	\$11,233,750	\$23,510,000	20	\$34,743,750
Cliff Glansen	F707077	14		\$4,685,192		14	\$4,685,192
	N601016	6		\$2,292,000		6	\$2,292,000
Yochi Melnick	700196	16	4	\$7,166,500	\$1,384,000	20	\$8,550,500
Angel Madera, Jr.	N601276	18	2	\$5,535,700	\$435,000	20	\$5,970,700
Nancy E Jaynes	N600671	9	11	\$1,975,000	\$2,888,500	20	\$4,863,500
Mike Burge	N623882	10	9	\$3,731,400	\$2,319,000	19	\$6,050,400
David Gruninger	N626762	11	8	\$5,286,800	\$3,539,000	19	\$8,825,800
Ronald N Barakett	607961	13	6	\$4,200,800	\$2,487,400	19	\$6,688,200
Pam Delaney	N622316	7	12	\$1,815,400	\$2,693,000	19	\$4,508,400
Alex Gomez	N701067	8	11	\$2,291,100	\$5,910,980	19	\$8,202,080
Nick Bobzien	N483702	8	11	\$2,200,000	\$4,312,000	19	\$6,512,000
Kyle Suhr	B3233523	8	11	\$2,417,500	\$3,326,500	19	\$5,744,000
Michael M Saadeh	603621	12	7	\$10,707,400	\$5,540,900	19	\$16,248,300
Christina N Evans, PA	N608819	11	8	\$6,486,900	\$3,442,000	19	\$9,928,900
Ron Gilbert	608012	14	5	\$2,949,000	\$858,000	19	\$3,807,000
Richard G Prebish, II	N620094	11	8	\$42,593,000	\$34,460,000	19	\$77,053,000
Jackie Stamerro	609497	16	3	\$6,247,000	\$782,000	19	\$7,029,000
Kevin W Small, PA	608627	12	7	\$2,955,899	\$1,913,599	19	\$4,869,498
Patricia Ann Moore	N624680	16	2	\$2,599,900	\$456,000	18	\$3,055,900
Michelle Combs, PA	N621143	11	7	\$5,561,500	\$7,211,050	18	\$12,772,550
Kelly E Capolino, PA	604244	11	7	\$3,664,700	\$3,458,800	18	\$7,123,500
Kim Levitan	605060	9	9	\$2,763,500	\$3,369,500	18	\$6,133,000
Robin Crudele	N621795	10	8	\$2,976,500	\$3,570,514	18	\$6,547,014
Chad Phipps	N507790	11	7	\$4,960,400	\$6,882,460	18	\$11,842,860
Sandra Hansel	B3271547	7	11	\$4,178,500	\$6,909,000	18	\$11,087,500
Tony Walter	N700848	9	9	\$4,057,000	\$3,484,500	18	\$7,541,500
Kellie J Brown, PA	N627638	14	4	\$4,675,900	\$1,225,900	18	\$5,901,800
Scott C Campbell	604369	10	8	\$3,319,500	\$3,333,400	18	\$6,652,900
Tom Kilarski	B3162872	11	7	\$2,648,500	\$1,760,000	18	\$4,408,500
Kevin Yankow	N625168	12	6	\$6,475,950	\$3,119,500	18	\$9,595,450
Krystelle Cacio	F3276016	10	8	\$2,938,500	\$2,341,400	18	\$5,279,900
Linda W Sandlin	601744	7	11	\$2,721,500	\$4,375,375	18	\$7,096,875
Judy Hansen	N507200	12	6	\$8,094,500	\$4,512,500	18	\$12,607,000
Nikki Crovato	B3322124	13	5	\$8,520,024	\$2,917,334	18	\$11,437,358
John R Fee	N600503	5	13	\$2,521,000	\$5,269,900	18	\$7,790,900
Mark H Tyler	N622176	14	4	\$2,916,400	\$743,000	18	\$3,659,400
Gerald J Lefebvre	N610060	16	2	\$3,861,400	\$765,000	18	\$4,626,400
Kathy Knabel-Bailey	601856	3	15	\$1,087,250	\$8,381,150	18	\$9,468,400
Janet Santiago	N625953	3	15	\$637,000	\$4,644,500	18	\$5,281,500
Karen Lee Wasserman	N509055	7	11	\$2,516,500	\$4,230,250	18	\$6,746,750
Gregory S Manchester	608629	12	6	\$4,075,050	\$2,139,900	18	\$6,214,950

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Will Watson, III	N624486	2	15	\$485,000	\$5,917,500	17	\$6,402,500
Birgit A Wolf, PA	608636	9	8	\$2,654,200	\$2,355,000	17	\$5,009,200
Maureen A Pierzchala	602691	9	8	\$1,757,000	\$1,723,000	17	\$3,480,000
Nicola K Wakelin	N624915	13	4	\$8,191,447	\$2,060,600	17	\$10,252,047
Keith R Gordon	N600975	16		\$6,543,400		16	\$6,543,400
	N629004	1		\$420,000		1	\$420,000
Dominick P Tascher	N620076	6	11	\$2,265,000	\$8,100,000	17	\$10,365,000
Chris Glover	608981	10	7	\$4,894,500	\$3,123,000	17	\$8,017,500
Linda Camp Hoeckelberg	N622489	9	8	\$1,518,300	\$1,895,500	17	\$3,413,800
Christopher Spina	B666911	9	8	\$4,310,900	\$3,173,480	17	\$7,484,380
Bob Forman	N621648	9	8	\$2,707,900	\$1,629,755	17	\$4,337,655
Josh Yelensky	N624178	13	4	\$3,352,000	\$1,163,700	17	\$4,515,700
Larry Roorde	519332	13	4	\$11,623,500	\$3,720,000	17	\$15,343,500
Joy A Selby	610227	11	6	\$3,301,830	\$1,792,035	17	\$5,093,865
Lori L Fowler, PA	N623925	7	10	\$2,079,300	\$9,391,900	17	\$11,471,200
Manuel A Alvarez	N483894	9	8	\$2,294,000	\$2,029,000	17	\$4,323,000
Marsha Lynn	654819	8	9	\$2,406,000	\$2,567,999	17	\$4,973,999
Anita Colletti	B3113687	12	5	\$3,847,100	\$1,849,900	17	\$5,697,000
Ginny Nobbe	B3225210	11	6	\$3,478,000	\$1,867,000	17	\$5,345,000
Dena Wilcoxon	B3161382	7	10	\$2,350,000	\$4,901,999	17	\$7,251,999
Lucia A Dillard	N624239	3	14	\$651,500	\$6,713,000	17	\$7,364,500
Marie S Pimm, PA	605911	11	6	\$3,410,000	\$2,056,900	17	\$5,466,900
Mary P Duggan, PA	355118	8	9	\$5,982,000	\$6,756,000	17	\$12,738,000
Cheryl A O'Connell	N627342	8	9	\$3,791,400	\$5,837,400	17	\$9,628,800
Brandon N DeJesus	602129	9	8	\$1,875,600	\$1,724,824	17	\$3,600,424
Marion Q Bethea	602758	14	3	\$35,637,000	\$5,585,000	17	\$41,222,000
Jordan E Delaney	N600926	10	7	\$12,892,000	\$6,457,000	17	\$19,349,000
Richard A Collette	N621896	5	12	\$4,556,000	\$6,692,600	17	\$11,248,600
Erica Michaels	N622417	9	8	\$2,703,900	\$3,406,000	17	\$6,109,900
Lynette Grout	521994	8	9	\$5,363,000	\$8,542,000	17	\$13,905,000
Jim Neal	F3141323	8	8	\$3,030,000	\$2,540,335	16	\$5,570,335
Mary T Anastos	N625071	12	4	\$3,980,400	\$1,551,900	16	\$5,532,300
Doug Stewart	N478967	14	2	\$7,443,300	\$380,700	16	\$7,824,000
Bridgette C Foster	604672	9	7	\$8,961,000	\$6,329,000	16	\$15,290,000
Susan S Owens	603638	7	9	\$5,298,000	\$14,962,500	16	\$20,260,500
Glenna B Froelich, PA	N478978	11	5	\$5,194,500	\$2,072,890	16	\$7,267,390
Pamela J Schultz	N484821	9	7	\$6,165,900	\$5,236,000	16	\$11,401,900
Michael A Gehring, PA	609660	12	4	\$3,589,500	\$1,139,000	16	\$4,728,500
Rob Dowling	480685	7	9	\$3,845,350	\$3,850,000	16	\$7,695,350
Olena Avlas	N624609	6	10	\$2,851,100	\$2,986,900	16	\$5,838,000
Diane L Mato	N609679	7	9	\$2,435,900	\$2,698,304	16	\$5,134,204
Robert Sievers	N601964	13	3	\$3,394,600	\$624,100	16	\$4,018,700
Ben Pletsch	N608989	10	6	\$2,008,000	\$958,000	16	\$2,966,000
Sean Barakett	N625026	7	9	\$2,841,000	\$2,813,000	16	\$5,654,000
Joe Rivera, Jr.	N624593	10	6	\$2,829,300	\$1,698,329	16	\$4,527,629
David A Johnston	N624036	3	13	\$781,000	\$5,016,000	16	\$5,797,000
Carolyn J Starns	N620931	7	9	\$1,908,850	\$3,717,350	16	\$5,626,200
Kim Jokela	N600963	9	7	\$3,491,750	\$2,778,500	16	\$6,270,250
Anne Butcher LLC	F3057809	12	4	\$4,349,240	\$3,249,080	16	\$7,598,320
Susan Joyce	N507218	13	3	\$13,997,930	\$3,689,153	16	\$17,687,083
Mark Edwards	N627639	10	6	\$3,553,900	\$2,231,750	16	\$5,785,650
Zachary Anderson	N624367	7	9	\$2,450,400	\$2,662,279	16	\$5,112,679
Cory Lee Lauer	700383	6	4	\$1,053,650	\$2,812,410	10	\$3,866,060
	P3051983	4	2	\$939,000	\$511,500	6	\$1,450,500
Claire McMahon	B604958	3	13	\$1,843,500	\$6,317,200	16	\$8,160,700
Michael Jackson	B3235026	11	4	\$2,942,500	\$941,500	15	\$3,884,000
Cynthia Lynn Casola	N621427	9	6	\$4,070,400	\$3,006,500	15	\$7,076,900
Brian R Flannery	N600101	7	8	\$2,256,000	\$2,748,500	15	\$5,004,500
Monte M Gerard	N620453	10	5	\$3,460,500	\$2,547,999	15	\$6,008,499
Gabi Shapleigh	600368	8	7	\$2,193,000	\$1,934,000	15	\$4,127,000
James W Bates	N600887	7	8	\$13,596,000	\$10,612,500	15	\$24,208,500
Austin Kellam	N625232	7	8	\$7,906,999	\$9,927,414	15	\$17,834,413
Steven Leek	B3102928	10	5	\$6,327,500	\$3,497,500	15	\$9,825,000
Lesley A Garlock	522074	14	1	\$12,798,400	\$1,050,000	15	\$13,848,400
Odamis Martinez Houston	605924	5	10	\$1,981,000	\$2,627,000	15	\$4,608,000
Stephanie Coburn	B3011790	12	3	\$6,027,500	\$1,586,500	15	\$7,614,000
Sally A Masters, PA	605703	9	6	\$3,410,200	\$2,616,500	15	\$6,026,700

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		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Andrew James Ventura	N625141	10	5	\$2,427,440	\$1,531,708	15	\$3,959,148
Sue Ellen Mathers	B3130294	6	9	\$2,626,500	\$4,340,500	15	\$6,967,000
Lori C Hall	N627014	6	9	\$1,518,850	\$2,632,350	15	\$4,151,200
Edward B Blackburn, III	603256	8	7	\$5,190,000	\$1,495,500	15	\$6,685,500
Oscar Velez	609048	9	6	\$3,676,900	\$2,048,800	15	\$5,725,700
John Fraine	N623697	12	3	\$2,999,700	\$977,000	15	\$3,976,700
Lynn H Fulton	N700966	4	11	\$1,839,000	\$5,282,500	15	\$7,121,500
Larry Zanas	n622001	4	11	\$862,800	\$2,703,400	15	\$3,566,200
Jill M Rogers	609282	12	3	\$33,225,000	\$7,195,000	15	\$40,420,000
Brad Alan Phelps	3065640	15		\$3,434,250		15	\$3,434,250
Diane Rudd	602079	8	7	\$1,978,000	\$2,419,108	15	\$4,397,108
Roxane Menna	N608707	5	10	\$1,710,000	\$3,432,360	15	\$5,142,360
Chuck Holloway	N625377	10	5	\$2,643,400	\$1,196,500	15	\$3,839,900
Nandy Miller	608597	8	7	\$3,208,500	\$2,625,500	15	\$5,834,000
Jonathan M Burg, PA	N600983	8	7	\$2,466,000	\$2,137,000	15	\$4,603,000
Kim A Minor	601659	10	5	\$3,251,300	\$1,510,651	15	\$4,761,951
Sarah Hoag	N484564	7	8	\$1,640,000	\$2,298,750	15	\$3,938,750
Debra R Monterosso	609133	12	3	\$2,868,280	\$780,700	15	\$3,648,980
Lisa Marie Johnson, PA	N509170	9	6	\$2,260,800	\$1,482,000	15	\$3,742,800
Rosalie Munzo	607124	8	7	\$1,996,500	\$2,444,500	15	\$4,441,000
Cheryl D Turner	601464	8	7	\$4,882,000	\$7,894,000	15	\$12,776,000
Sheree L Goldenbaum	N621416	5	10	\$1,168,000	\$2,638,000	15	\$3,806,000
Doreen A Vachon	600929	9	6	\$2,348,900	\$1,333,000	15	\$3,681,900
Michelle Paradis	600556	6	9	\$6,178,000	\$6,126,610	15	\$12,304,610
Ursula Weinkauff	633942	8	7	\$3,115,197	\$2,857,697	15	\$5,972,894
Lisset Franco	N478912	12	3	\$4,119,000	\$912,000	15	\$5,031,000
Mitch Williams	603231	8	7	\$10,619,000	\$8,152,000	15	\$18,771,000
Monica Frengel Walsh	N507338	10	5	\$7,129,500	\$6,422,500	15	\$13,552,000
Jill T Elliston	N623564	11	4	\$3,677,410	\$1,389,970	15	\$5,067,380
Queenie Ritchie-Prete, PA	500186	10	5	\$2,576,000	\$1,059,000	15	\$3,635,000
Mike Shoaff	N628219	5	10	\$2,324,000	\$2,644,000	15	\$4,968,000
Tony Pullos	N701031	12	3	\$1,742,400	\$559,000	15	\$2,301,400
Cameron R Murray	N507861	10	5	\$2,917,900	\$1,957,497	15	\$4,875,397
Ron Torres	N484169		14		\$5,982,500	14	\$5,982,500
Alysia Shivers	N623368	9	5	\$4,945,000	\$1,575,400	14	\$6,520,400
Brad Means	N627953	10	4	\$3,946,400	\$1,049,900	14	\$4,996,300
Bob Vreeland	3057220	8	6	\$1,665,200	\$1,017,000	14	\$2,682,200
Cynthia Kruesi	B606999	6	8	\$1,723,400	\$3,557,850	14	\$5,281,250
Garren Everett Grup P.A.	3048160	8	6	\$4,401,500	\$2,627,340	14	\$7,028,840
Pam Umscheid	483086	7	7	\$3,049,500	\$3,681,000	14	\$6,730,500
Bruce E McNeil	609771	8	6	\$1,683,000	\$1,965,000	14	\$3,648,000
Diana M Orozco	N600535	8	6	\$1,776,100	\$1,407,500	14	\$3,183,600
Michael Peter Hansberry	N621052	6	8	\$3,140,900	\$2,937,000	14	\$6,077,900
Diana Coyle	B3118151	6	8	\$2,805,000	\$4,215,400	14	\$7,020,400
Jack D Meneely, II	N621044	12	2	\$2,675,057	\$417,957	14	\$3,093,014
Ruth A Stoots	N623373	8	6	\$3,001,500	\$5,053,000	14	\$8,054,500
Anne C Henning	N507487	9	5	\$4,117,900	\$2,766,150	14	\$6,884,050
James E Trzyna, PA	606873	9	5	\$2,523,100	\$2,069,999	14	\$4,593,099
Robert E Murphy, PA	N622347	10	4	\$3,691,500	\$1,328,500	14	\$5,020,000
Lynn Charlas White	N626286	9	5	\$5,199,500	\$2,693,400	14	\$7,892,900
Amy B Nease	604511	8	6	\$17,843,434	\$13,702,641	14	\$31,546,075
Sharon Grabau	B3016913	7	7	\$4,650,900	\$3,757,000	14	\$8,407,900
Adam Ruud	N625678	5	9	\$1,385,500	\$2,969,669	14	\$4,355,169
Carol Ann Stuart	N624542	8	6	\$1,848,999	\$1,758,000	14	\$3,606,999
Roger L Hill, Jr.	605828	8	6	\$1,778,500	\$2,329,000	14	\$4,107,500
Dan Rowe	N622505	3	11	\$573,400	\$2,161,400	14	\$2,734,800
Joni Pavich	B700371	5	9	\$1,518,750	\$3,369,800	14	\$4,888,550
Dorota I Gora	610270	10	4	\$9,257,263	\$2,692,359	14	\$11,949,622
Jayson Matthews	B669080	9	5	\$4,150,000	\$2,174,500	14	\$6,324,500
Barbara J. Thompson	606812	13	1	\$2,577,100	\$160,000	14	\$2,737,100
Carlos A Cachon	N484535	10	4	\$2,749,800	\$896,500	14	\$3,646,300
Annie Hagstrom	N626072	8	6	\$6,544,000	\$2,877,000	14	\$9,421,000
Sue Price	N624489	12	2	\$13,171,000	\$2,935,000	14	\$16,106,000
Monika R DeBenedictis, PA	607262	10	4	\$10,717,000	\$4,260,000	14	\$14,977,000
Nicholas A Spano	N626069	1	13	\$974,900	\$2,521,750	14	\$3,496,650
Karen L Lund	N620722	12	2	\$2,784,000	\$387,000	14	\$3,171,000
Elyse Cheffer, PA	N621968	6	8	\$1,600,500	\$2,398,975	14	\$3,999,475

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	Data	Side		Closed Volume		Total Closed	Total Closed
		Closed Units				Units	Volume
Janet Berry	N507979	5	9	\$1,727,400	\$5,632,652	14	\$7,360,052
John J Robert, III	N624784	8	6	\$4,106,500	\$3,294,000	14	\$7,400,500
Dennis Warson	B3280562	11	3	\$3,013,200	\$769,500	14	\$3,782,700
Bill Scherer	509107	4	10	\$1,064,500	\$2,485,000	14	\$3,549,500
Riley Duncan, Jr.	N623410	4	10	\$662,500	\$3,006,500	14	\$3,669,000
Steve Schoepfer	604051	11	3	\$3,335,450	\$946,150	14	\$4,281,600
Anna V Eckstein	N600607	1	13	\$329,500	\$5,525,364	14	\$5,854,864
Paul Miraglia	B3295393	10	4	\$2,586,450	\$912,450	14	\$3,498,900
Russell D McGuire	N625653	8	6	\$1,940,000	\$1,417,500	14	\$3,357,500
Susan C Scott	605756	10	4	\$1,807,000	\$1,053,900	14	\$2,860,900
Krista Asquith PA	B3243802	6	8	\$1,542,300	\$2,317,050	14	\$3,859,350
Greg Jones	606940	9	5	\$4,253,500	\$2,397,000	14	\$6,650,500
Rich Townsend, LLC	N623173	6	7	\$1,636,000	\$2,310,000	13	\$3,946,000
Chris E Griffith	609517	6	7	\$2,361,000	\$2,770,000	13	\$5,131,000
Karen Van Arsdale	412084	10	3	\$49,003,750	\$18,850,000	13	\$67,853,750
Steve Gitkos	n483316	10	3	\$2,400,300	\$607,500	13	\$3,007,800
Mary Ann Bonard	N607673	5	8	\$1,302,000	\$2,286,300	13	\$3,588,300
Barbara A Salinas	600334	10	3	\$3,926,500	\$1,163,000	13	\$5,089,500
Sarah McCandless	N623029	4	9	\$1,094,000	\$2,660,500	13	\$3,754,500
Susan E Sanderson	602976	3	10	\$3,479,000	\$7,776,900	13	\$11,255,900
Kathleen Wegwert	3036630	6	7	\$1,302,750	\$2,268,000	13	\$3,570,750
Dirk Fischer	N626761	3	10	\$1,098,500	\$7,782,900	13	\$8,881,400
Erin Marie Risher	N621631	4	9	\$873,000	\$3,790,000	13	\$4,663,000
Angela Sandoval	N483758	8	5	\$2,077,000	\$1,621,000	13	\$3,698,000
KAZ Zuponic, PA	N608291	6	7	\$1,288,300	\$1,585,500	13	\$2,873,800
Gary J Blaine, PA	605244	6	7	\$5,416,250	\$3,342,000	13	\$8,758,250
Fay B Mlinarich	N622776	5	8	\$1,342,000	\$3,694,333	13	\$5,036,333
Maurice Lynn Cossairt	N625171	4	9	\$1,742,000	\$9,571,850	13	\$11,313,850
Renee Moore	664899	8	5	\$12,355,000	\$9,800,000	13	\$22,155,000
Vince Napoleon	606089	7	6	\$5,790,000	\$6,135,000	13	\$11,925,000
Pamela E Maher	602860	8	5	\$4,270,800	\$2,911,118	13	\$7,181,918
Robert L Nardi	608551	5	8	\$1,438,900	\$4,212,350	13	\$5,651,250
Ruth M Wertenberg	N621949	6	7	\$1,797,500	\$2,457,500	13	\$4,255,000
Tammy Garro	B3280709	2	11	\$821,000	\$4,356,500	13	\$5,177,500
Joanne Marin	610193	6	7	\$3,433,600	\$4,124,100	13	\$7,557,700
Ellen D Shapiro	N509148	10	3	\$3,932,200	\$1,599,000	13	\$5,531,200
Scott Henderson, PA	600542	10	3	\$2,521,900	\$1,130,000	13	\$3,651,900
Jim Flack	B3214104	8	5	\$5,084,000	\$2,583,999	13	\$7,667,999
Christi L Bryant	N625536	4	9	\$1,110,000	\$3,523,000	13	\$4,633,000
Karen L Meola	605893	8	5	\$1,663,000	\$1,396,000	13	\$3,059,000
Jack Rynkiewicz	N624153	5	8	\$1,319,000	\$1,558,600	13	\$2,877,600
Jeremy O'Guinn	N621322	4	9	\$1,400,900	\$5,376,500	13	\$6,777,400
Susan L Gardner	N483545	9	4	\$11,386,417	\$6,088,552	13	\$17,474,969
Linda T Sholl, PA	522121	7	6	\$7,788,000	\$6,360,670	13	\$14,148,670
Chris Anthon	N625301	6	7	\$1,408,000	\$1,883,000	13	\$3,291,000
Gail M O'Leary	N700979	7	6	\$3,576,000	\$2,095,500	13	\$5,671,500
Terri Moellers	700487	6	7	\$7,382,500	\$9,214,000	13	\$16,596,500
Mark W Simoff	N621237	3	10	\$1,420,000	\$3,762,885	13	\$5,182,885
Janine M Monfort	N509070	6	7	\$2,618,500	\$2,025,000	13	\$4,643,500
Steve Sims, LLC	601220	5	8	\$2,331,450	\$4,682,125	13	\$7,013,575
Barry J Reed	N484100	8	5	\$1,900,400	\$1,606,000	13	\$3,506,400
Karen Coney Coplin	609527	9	4	\$7,090,050	\$13,800,000	13	\$20,890,050
Christine A Lovett	603058	7	6	\$2,219,500	\$3,299,000	13	\$5,518,500
Jim Brown	N621174	5	8	\$1,349,700	\$2,289,500	13	\$3,639,200
Tracy Guillot	N624792	2	11	\$337,000	\$2,865,200	13	\$3,202,200
Thomas Crea	B3163263	6	7	\$1,510,100	\$2,302,450	13	\$3,812,550
Jay Whalen	N623668	8	5	\$1,973,000	\$1,734,900	13	\$3,707,900
Jose L Spinatto	N601745	3	10	\$685,000	\$1,823,269	13	\$2,508,269
Mary Catherine White	609685	6	7	\$10,090,000	\$9,900,000	13	\$19,990,000
Jerry Osinski	N620697	13		\$3,532,875		13	\$3,532,875
Brian J Carey	N507525	9	4	\$3,189,400	\$1,747,500	13	\$4,936,900
Bob Steigerwald	N623936	7	6	\$1,402,000	\$1,657,850	13	\$3,059,850
Marlene Graham	605774	6	7	\$2,490,000	\$6,732,500	13	\$9,222,500
Tom Ostrander	N623006	8	5	\$16,230,000	\$5,510,000	13	\$21,740,000
Peter N Flightner	610033	7	6	\$3,928,100	\$3,727,010	13	\$7,655,110
Christine L Higgins, PA	N600898	7	6	\$1,543,900	\$2,430,575	13	\$3,974,475
Chris Johnson	N620887	4	9	\$1,628,913	\$3,408,400	13	\$5,037,313

John R. Wood Properties. Inc.
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		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Vito Galatro	N509302	5	8	\$2,548,000	\$3,741,650	13	\$6,289,650
Milt Flinn, Jr.	N623996	12	1	\$20,399,885	\$1,400,000	13	\$21,799,885
Rick Brown, LLC	N625669	8	5	\$7,235,000	\$6,614,220	13	\$13,849,220
Sean Meehan	522345	9	4	\$2,390,500	\$1,373,000	13	\$3,763,500
Robert J Patteri	608586	8	5	\$2,906,500	\$2,254,500	13	\$5,161,000
Maryanne Kennedy	609469		4		\$3,110,880	4	\$3,110,880
	B651356	8	1	\$5,077,000	\$460,000	9	\$5,537,000
Kristen Joy Janson, PA	N627459	2	10	\$1,145,000	\$5,462,000	12	\$6,607,000
John R Dolle, PA	N620494	9	3	\$5,392,900	\$1,937,000	12	\$7,329,900
Ryan Randall Nordyke	N600451	8	4	\$7,297,000	\$6,555,000	12	\$13,852,000
Denise Marie Stilwell, PA	N625858	6	6	\$3,253,000	\$2,405,000	12	\$5,658,000
Clinton D Moffatt	609760	6	6	\$2,346,000	\$3,576,500	12	\$5,922,500
Lila Polarski	602938	4	8	\$953,000	\$1,963,000	12	\$2,916,000
Vivian M Ferreira	N483550	3	9	\$1,052,782	\$3,507,924	12	\$4,560,706
Kimberly K Price	N605792	7	5	\$8,849,000	\$10,249,000	12	\$19,098,000
Lynne Marie Hancock	N625384	8	4	\$2,863,500	\$2,217,000	12	\$5,080,500
Aldo J Quattrocchi	700365	9	3	\$2,484,360	\$1,313,360	12	\$3,797,720
Yvonne E Wood	N700961	7	5	\$2,019,500	\$5,384,500	12	\$7,404,000
Monica Sue Rawn	N601852	7	5	\$3,866,000	\$3,347,000	12	\$7,213,000
Angie Curkovic	N623311	3	9	\$1,989,000	\$5,022,000	12	\$7,011,000
Ken Hoover	B3207577	4	8	\$1,592,000	\$3,034,810	12	\$4,626,810
Laura Catherine Bolagno	N626912	5	7	\$1,096,000	\$1,823,000	12	\$2,919,000
Jay S Reis	608441	6	6	\$1,125,400	\$6,663,786	12	\$7,789,186
Joan Boesch	3180645	7	5	\$1,901,000	\$1,294,000	12	\$3,195,000
Tyler D Manring	700574	7	5	\$3,645,900	\$1,820,000	12	\$5,465,900
Andrew M Occhipinti	604966	6	6	\$1,262,700	\$1,333,200	12	\$2,595,900
Susan F Black	600924	7	5	\$5,019,500	\$2,677,500	12	\$7,697,000
Marianna M Foggin	N620452	6	6	\$3,162,000	\$4,123,000	12	\$7,285,000
Danielle M Black	N620553	9	3	\$3,200,900	\$1,150,000	12	\$4,350,900
Virginia R Wilson	603747	4	8	\$12,955,000	\$13,359,530	12	\$26,314,530
Dodona Roboci	N623953	4	8	\$1,839,850	\$2,727,062	12	\$4,566,912
Bonnie Zaikov	610213	6	6	\$2,993,000	\$2,828,916	12	\$5,821,916
Kathy Hughes	609436	7	5	\$7,965,000	\$5,540,000	12	\$13,505,000
DeWayne Talley	600569	7	5	\$2,486,500	\$2,464,000	12	\$4,950,500
Michael R Husted	606826	8	4	\$2,946,500	\$1,772,000	12	\$4,718,500
Jim Murdoch	N484664	5	7	\$2,451,000	\$3,052,200	12	\$5,503,200
David J Roy, PA	N620061	6	6	\$1,667,500	\$3,205,500	12	\$4,873,000
Lance Martinicchio	B3176668	6	6	\$1,407,500	\$1,333,805	12	\$2,741,305
Sherry H Irvin	N608550	4	8	\$6,127,499	\$3,515,000	12	\$9,642,499
Emily L Prescott, PA	N622120	7	5	\$1,814,000	\$1,320,500	12	\$3,134,500
Otis Jonuskis	F3069432	8	4	\$2,053,800	\$974,900	12	\$3,028,700
Jeanette Kuszlyk	N622251	9	3	\$2,661,000	\$884,250	12	\$3,545,250
Chris P Resop	N626574	4	8	\$2,815,000	\$5,377,500	12	\$8,192,500
Mary A Naylor	N508939	9	3	\$6,500,500	\$5,785,000	12	\$12,285,500
Christianne Payne Arthur	N620351	8	4	\$2,944,500	\$1,232,700	12	\$4,177,200
Amy L Van Wyk	N509312	8	4	\$3,720,500	\$1,658,500	12	\$5,379,000
Emily Konopasek	N626576	5	7	\$2,027,500	\$5,213,000	12	\$7,240,500
Betty Battaglia	B3221189	6	6	\$1,255,000	\$4,080,274	12	\$5,335,274
Maria Dorota Harris	3031448	5	7	\$4,350,000	\$4,395,500	12	\$8,745,500
Daniel B Beauchemin	N621906	7	5	\$2,883,500	\$4,100,000	12	\$6,983,500
Lynn M Bower, PA	N620239	6	6	\$2,143,500	\$4,116,900	12	\$6,260,400
Scott E Whitcomb	603996	7	5	\$12,345,000	\$14,350,000	12	\$26,695,000
Christine H Jones	609423	5	7	\$5,367,000	\$3,857,899	12	\$9,224,899
Melanie L Listrom	609841	8	4	\$2,341,750	\$1,244,750	12	\$3,586,500
David Edward Joseph	N624493	6	6	\$2,546,000	\$2,808,500	12	\$5,354,500
Constance Lummis	3047764	9	3	\$12,614,900	\$1,271,000	12	\$13,885,900
Curt Marsden	N626253	1	11	\$130,000	\$2,995,111	12	\$3,125,111
Jim York, PA	N605195	7	5	\$2,766,500	\$1,329,500	12	\$4,096,000
Poogie Cooper	603624	6	6	\$3,506,000	\$3,535,000	12	\$7,041,000
Michael W Sopka	522022	3	9	\$710,000	\$1,907,500	12	\$2,617,500
Deb Austin	N621330	7	5	\$3,796,000	\$2,945,000	12	\$6,741,000
Isabella Fuerst Taylor	N628027	1	10	\$122,000	\$2,639,900	11	\$2,761,900
Bill Archer	N625402	4	7	\$1,167,000	\$1,655,000	11	\$2,822,000
Tammi Vance	N700633	5	6	\$950,800	\$1,944,000	11	\$2,894,800
Helen Mikhailova	N623447	4	7	\$1,555,500	\$3,545,990	11	\$5,101,490
Laurie Bellico, PA	610175	3	8	\$1,270,000	\$2,457,025	11	\$3,727,025
Ulrich Korff	N625789	5	6	\$6,245,900	\$8,267,900	11	\$14,513,800

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		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Melinda K Gunther	N624474	2	9	\$790,000	\$7,847,500	11	\$8,637,500
Todd Culmer, PA	N626580	5	6	\$1,744,500	\$1,279,400	11	\$3,023,900
Timothy P Biswurm	N600243	6	5	\$1,541,000	\$895,880	11	\$2,436,880
Carlos Miranda	N600527	3	8	\$832,000	\$1,552,500	11	\$2,384,500
Linda R Schmidt	N508945	5	6	\$1,202,500	\$2,252,000	11	\$3,454,500
Sandra L Malone	N622308	6	5	\$2,906,000	\$2,018,500	11	\$4,924,500
Mark E Whalen, II	N626048	6	5	\$1,406,100	\$1,350,900	11	\$2,757,000
Courtney M Smith	N621852	6	5	\$1,493,850	\$2,609,000	11	\$4,102,850
Sharon A Worley	462021	8	3	\$2,223,000	\$1,019,000	11	\$3,242,000
Kathie Eberhard	N626874	1	10	\$175,000	\$3,724,000	11	\$3,899,000
Tessa Perry	B3220483	6	5	\$4,565,000	\$4,898,575	11	\$9,463,575
Carol A Purdum	609289	5	6	\$1,338,000	\$1,660,900	11	\$2,998,900
Dotty Rydell	B3156750	6	5	\$1,811,000	\$1,581,000	11	\$3,392,000
Sheryl Lynn Gilbert	N621415	6	5	\$1,881,000	\$1,752,000	11	\$3,633,000
Mal Griffin	B672341	7	4	\$2,247,400	\$1,522,000	11	\$3,769,400
Robyn Pfister Griffin, PA	601109	8	3	\$25,080,000	\$10,940,000	11	\$36,020,000
Paul Vacco	N627336	4	7	\$1,303,900	\$2,229,000	11	\$3,532,900
Carolann Phillipson	605743	3	8	\$572,000	\$2,398,000	11	\$2,970,000
Yvonne L Burnham	N507675	3	8	\$1,789,500	\$3,864,000	11	\$5,653,500
Jennifer Springer Rinden	B3239152	8	3	\$2,751,000	\$1,119,900	11	\$3,870,900
Eric T Manning	N507219	3	8	\$971,000	\$2,565,000	11	\$3,536,000
Andy Burnham	F3082422	6	5	\$1,849,822	\$1,618,009	11	\$3,467,831
Anthony P Bernosky	609986	9	2	\$1,196,400	\$244,000	11	\$1,440,400
Brett Larson	B3300753	4	7	\$1,300,000	\$2,084,500	11	\$3,384,500
Jody E Jurczak Carr	N626754	1	10	\$230,000	\$2,925,000	11	\$3,155,000
Kathleen Felszer	313318	8	3	\$3,501,900	\$958,900	11	\$4,460,800
Steven B Horn	N622393	4	7	\$2,062,000	\$4,300,000	11	\$6,362,000
Dina L Moon, PA	606845	3	8	\$2,020,000	\$5,761,400	11	\$7,781,400
Todd R Pearce	605942	4	7	\$595,900	\$2,052,900	11	\$2,648,800
Robert L Moorefield	700083	10	1	\$3,074,500	\$240,000	11	\$3,314,500
Margo T Holloway	700042	7	4	\$4,037,200	\$2,518,999	11	\$6,556,199
Mary Cassidy	B704297	9	2	\$3,509,500	\$675,000	11	\$4,184,500
Tim Savage, PA	607443	9	2	\$49,415,000	\$12,887,500	11	\$62,302,500
Angela Lynne Dunford	N623031	5	6	\$1,464,000	\$1,911,950	11	\$3,375,950
Jim Scartz	608050	7	4	\$3,830,150	\$2,069,800	11	\$5,899,950
Shawn M Hyland	609544	5	6	\$2,612,000	\$2,617,231	11	\$5,229,231
BC Cloutier	N624971	8	3	\$3,578,900	\$840,000	11	\$4,418,900
Carol MarieClaire Rossi	N608800	7	4	\$1,205,000	\$997,250	11	\$2,202,250
Perry John DeSiato, Jr.	N624538	9	2	\$2,785,000	\$509,000	11	\$3,294,000
Janie Darling	603207	5	6	\$6,175,000	\$7,529,001	11	\$13,704,001
Tim Diers	603506	7	4	\$5,254,000	\$1,427,000	11	\$6,681,000
Gregory T Symmes	N622253	6	5	\$1,201,000	\$1,560,000	11	\$2,761,000
Dustin J Beard	608296	6	5	\$5,160,000	\$7,505,000	11	\$12,665,000
William D Rapps, PA	601461	5	6	\$7,585,000	\$7,777,500	11	\$15,362,500
George J Oberdorster	N625781	7	4	\$2,841,800	\$2,064,325	11	\$4,906,125
David Ryan Ward	N625279		11		\$3,404,460	11	\$3,404,460
John Paul Prebish, PA	N624259	8	3	\$15,061,000	\$4,680,000	11	\$19,741,000
Karina Andrea Rua, LLC	N623160	3	8	\$618,200	\$1,841,400	11	\$2,459,600
Ginger Lickley	604441	6	5	\$5,481,101	\$7,945,000	11	\$13,426,101
Anthony Joseph Grech	N600886	4	7	\$1,325,500	\$2,513,400	11	\$3,838,900
Jennifer L Hoops	N623102	8	3	\$5,097,000	\$1,890,000	11	\$6,987,000
Ralph V Iorio	605969	6	5	\$1,622,000	\$1,337,000	11	\$2,959,000
Debbie Pappas-Burback, PA	N484603	7	4	\$3,209,900	\$1,200,000	11	\$4,409,900
John A Turco, PA	N483662	9	2	\$6,542,300	\$1,987,500	11	\$8,529,800
Carol D Borelli	605229	4	7	\$885,500	\$1,934,500	11	\$2,820,000
Linda Ciabattari	N622688	4	7	\$1,580,000	\$2,492,000	11	\$4,072,000
Carl H Lohmann, Jr.	N600731	4	7	\$1,565,000	\$2,303,900	11	\$3,868,900
Bob Pisa	N601125	3	8	\$1,060,000	\$3,187,000	11	\$4,247,000
Javier Canizares	N507903	4	7	\$804,000	\$1,417,900	11	\$2,221,900
Sylvie Lafrance	N626217	6	5	\$1,388,500	\$1,265,000	11	\$2,653,500
Jana Caudill	N626575	3	8	\$650,000	\$13,640,522	11	\$14,290,522
Beverly Hoffman Gallo, PA	608116	4	7	\$1,118,000	\$2,542,900	11	\$3,660,900
Adam Wade May PA	F3294243	11		\$2,593,900		11	\$2,593,900
David Urban	B3315251	3	8	\$987,000	\$3,814,540	11	\$4,801,540
Tina Beaty	B635706	9	2	\$3,946,243	\$873,700	11	\$4,819,943
Dorothy Fagan	3047291	6	5	\$3,331,500	\$4,889,900	11	\$8,221,400
Scott M Pearl	N621379	8	3	\$3,466,500	\$1,094,800	11	\$4,561,300

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	Data	Side		Total Closed Units	Total Closed Volume
		Closed Units	Closed Volume		
Christopher A Braun	438407	7	4	11	\$26,691,000
Amy Nicole Summerlot	N627843	3	8	11	\$3,555,749
Patricia Vahle	B3095428	3	8	11	\$2,662,000
Alisha Yvette Cage	n509244	6	5	11	\$4,288,135
Barry J Hoey, PA	N625327	6	4	10	\$3,316,200
John Zehnder	N507257	5	5	10	\$2,883,400
Karyn A Samuel	N622129	7	3	10	\$13,756,500
Cynthia J Timmerman, PA	604777	6	4	10	\$4,108,550
Suzanne Hardington Klym	N624328	7	3	10	\$14,083,400
Elaine Zacka	n624325	8	2	10	\$3,176,490
Mark Edward Nichols	N483435	1	9	10	\$3,155,000
Lynne M Marley	604923	6	4	10	\$4,670,326
Nancy Thomas Manley, PA	603820	8	2	10	\$3,770,210
Erik David Barber	N625397	5	5	10	\$9,625,000
Amy Kristin Ivey	C3248517	9	1	10	\$3,234,000
Hudson Warren III	B3299194	6	4	10	\$3,514,500
Alan B Levi, PA	N620721	7	3	10	\$4,158,605
Jerry P DiGiacomo, Jr	N626424	1	9	10	\$3,873,200
Bruce R Miller	N600962	6	4	10	\$19,445,000
John Robert Brady	N627482		10	10	\$3,033,900
Jill Pyszkowski	600480	5	5	10	\$3,829,500
Jorge I Velasquez	N625157	2	8	10	\$2,745,000
Elizabeth Mendias Strausbaugh	N623983	5	5	10	\$2,859,000
Justine Williams	N624690	6	4	10	\$1,796,000
Manuel Vizcarra	N622103	3	7	10	\$2,360,800
Kathy Koller	N620332	7	3	10	\$2,975,500
Kathy Holbrook, PA	N623317	8	2	10	\$2,511,105
Kim Noble	N484688	8	2	10	\$2,467,500
Michael Gene Jordan, Sr.	N621750	4	6	10	\$7,819,400
Kimberly Anne Alvord	N625273		10	10	\$3,299,490
Gordie Lazich	N483890	6	4	10	\$5,145,000
Louis C Schiavo	N626257	3	7	10	\$3,359,900
Robb Mackett	605746	6	4	10	\$2,293,000
Mark J Moorhead, LLC	N625045	5	5	10	\$2,897,900
Debra M McDermott	424634	7	3	10	\$10,238,500
Mel Drury	N625135	2	8	10	\$3,180,017
Steve Moriconi	N622854	5	5	10	\$4,820,500
Nick Sweat	N626466	6	4	10	\$2,586,000
Steve R Perusse	N484698	6	4	10	\$2,616,000
Scott Fogel	B3252517	5	5	10	\$5,952,500
Janet P Rathbun	604471	4	6	10	\$8,484,500
Susan Elaine Antonio	N626547	7	3	10	\$5,368,500
Tim Scott	N483401	5	4	9	\$8,494,195
	N621232		1	1	\$885,000
Tara Olson	F3242624	2	8	10	\$5,545,000
Connie Kommer	N625230	5	5	10	\$2,622,500
Thomas Gordon Weger	N626271	4	6	10	\$4,368,000
John P Turner, PA	312466	6	4	10	\$4,360,000
Angela R Allen	608873	5	5	10	\$13,243,600
Jim Weigel	385128	6	4	10	\$6,258,900
John E Austin	N600108	4	6	10	\$2,338,900
Kurt E Hoenig	609271	7	3	10	\$1,966,500
Betsy A Bates	N620474	4	6	10	\$3,958,000
Susan Hubly, PA	N608738	7	3	10	\$5,118,000
David W Brown, PA	607012	6	4	10	\$7,417,500
Cynthia M Joannou	608196	4	6	10	\$15,722,000
Raymond Cabral	N483742	4	6	10	\$1,819,500
Betty A Kampfer	N623876	8	2	10	\$3,010,450
Sandra Carano	N623532	4	6	10	\$1,778,000
Vickie J Larscheid, PA	384888	4	6	10	\$10,770,651
Carole V Carpenter, DR	N623950	7	3	10	\$3,135,000
Anne Juliano	N627160	2	8	10	\$4,053,938
Kristin L Cavella	609478	5	5	10	\$29,300,000
Catherine Lieberman	B618356	4	6	10	\$4,479,500
Dawn L Colston	N620540	2	8	10	\$5,348,950
Jon Maines	N622889	8	2	10	\$3,705,000
Greg Cournotes	N621216	6	4	10	\$7,814,000

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		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Elizabeth McCrank	B3123405	2	8	\$792,500	\$3,256,049	10	\$4,048,549
Joe Cummerow	N623824	3	7	\$1,080,000	\$2,564,500	10	\$3,644,500
Rex Miller	N483743	3	7	\$11,925,000	\$11,977,500	10	\$23,902,500
Billie K Dalesio-Faccinto, PA	602247	3	7	\$9,495,000	\$5,365,191	10	\$14,860,191
Yvonne Morehouse	604026	7	3	\$2,560,000	\$2,198,000	10	\$4,758,000
Doug DeCaster	N609961	6	4	\$1,721,000	\$1,583,000	10	\$3,304,000
Joe Muni, PA	N601744	3	7	\$691,000	\$2,227,900	10	\$2,918,900
Michael Dorobanti	610174	6	4	\$8,570,000	\$3,171,000	10	\$11,741,000
Bridgette Renee Garvey	N626234	2	8	\$612,600	\$3,492,472	10	\$4,105,072
Tom Doyle	521997	6	4	\$1,611,000	\$1,170,500	10	\$2,781,500
Kirsten S Prizzi	608282	4	6	\$942,750	\$2,199,250	10	\$3,142,000
Joe R Epifanio	700101	4	6	\$3,820,000	\$1,845,000	10	\$5,665,000
Juan Ramirez	B3150982	8	2	\$1,922,150	\$589,589	10	\$2,511,739
Sheila R Faragher	524422	9	1	\$3,020,000	\$215,000	10	\$3,235,000
Zachary Rosen	B3250840	4	6	\$786,000	\$1,891,047	10	\$2,677,047
Gayle M Fawkes	601561	5	5	\$4,775,000	\$2,489,900	10	\$7,264,900
David H Schulz	N622616	2	8	\$739,900	\$3,913,287	10	\$4,653,187
Rick Fioretti	607881	7	3	\$1,579,000	\$985,000	10	\$2,564,000
Kevin Smith	600967	3	7	\$2,130,000	\$2,426,000	10	\$4,556,000
Larry H Fleming	608007	7	3	\$4,358,500	\$1,340,000	10	\$5,698,500
Diane C Sullivan	603131	4	6	\$741,400	\$1,255,400	10	\$1,996,800
Neil Franklin	N622386		10		\$3,399,814	10	\$3,399,814
Taber H Tagliasacchi	N600492	3	7	\$4,750,000	\$5,519,500	10	\$10,269,500
Diana Fricke	605313	7	3	\$1,694,000	\$664,000	10	\$2,358,000
Michael M Tran	608455	7	3	\$1,616,500	\$615,000	10	\$2,231,500
Nan Goebel, PA	N601777	3	7	\$1,374,500	\$5,353,547	10	\$6,728,047
Carol A Verdile	N507708	2	8	\$1,202,500	\$3,054,000	10	\$4,256,500
Ralph A Gorton	608603	2	8	\$606,500	\$3,124,500	10	\$3,731,000
John L Vorbach	N601497	3	7	\$723,400	\$1,866,750	10	\$2,590,150
Mary K Halpin, PA	609047	5	5	\$4,009,900	\$4,350,900	10	\$8,360,800
Catherine A. Wynne	B3108253	4	6	\$1,213,000	\$3,379,000	10	\$4,592,000
Parker J Hansen, PA	N507456	2	8	\$609,000	\$4,735,500	10	\$5,344,500
Steve Reed	N623812	3	6	\$645,000	\$1,656,400	9	\$2,301,400
Carol T Wilsey	602738	6	3	\$2,653,000	\$1,222,318	9	\$3,875,318
Emily Campos	B3273691	4	5	\$3,078,000	\$967,000	9	\$4,045,000
Derek M Anderson	N622717	3	6	\$1,414,256	\$3,529,900	9	\$4,944,156
Britta Schulze	N627197	2	7	\$357,678	\$1,857,500	9	\$2,215,178
Debbie Anton, LLC	N624033	2	7	\$540,000	\$2,082,500	9	\$2,622,500
Lily Savage	N484651	5	4	\$1,708,000	\$1,150,000	9	\$2,858,000
Rex Hester	N508995	4	5	\$1,595,500	\$1,649,500	9	\$3,245,000
Peggy Sue Garrity	N601222	5	4	\$5,299,500	\$4,354,000	9	\$9,653,500
Paul Louis Arpin	N620220	6	3	\$4,068,000	\$1,827,000	9	\$5,895,000
Brandon Alvarado	N628040		9		\$1,107,000	9	\$1,107,000
Lou Paratore	F582375		9		\$6,703,410	9	\$6,703,410
Randy A Whitson	N626221	8	1	\$3,657,500	\$537,500	9	\$4,195,000
Steve Barker	N620613	3	6	\$1,134,000	\$4,045,000	9	\$5,179,000
Jenn Hite	N620952	4	5	\$605,000	\$1,467,500	9	\$2,072,500
Susan Barton, PA	180334	5	4	\$9,580,000	\$4,889,900	9	\$14,469,900
Debra M Sforza	700346	3	6	\$1,212,000	\$1,996,900	9	\$3,208,900
Ana Waleri	N626149		9		\$3,274,000	9	\$3,274,000
Paul V Tateo	604945	7	2	\$1,752,950	\$338,125	9	\$2,091,075
Mary Jo Selden, PA	606784	3	6	\$1,057,500	\$1,606,700	9	\$2,664,200
Hans Haedelt	N483658	8	1	\$2,475,400	\$330,000	9	\$2,805,400
Craig Jones	608354	7	2	\$8,755,000	\$4,211,000	9	\$12,966,000
Sheri Ann Neuman	N484296	2	7	\$660,000	\$4,476,019	9	\$5,136,019
Jeannette P Batten	603174	5	4	\$1,909,500	\$1,858,750	9	\$3,768,250
Jim Parish	601418	3	6	\$2,694,000	\$3,883,000	9	\$6,577,000
Jacques J Julien	603286	5	4	\$1,080,500	\$1,702,300	9	\$2,782,800
Linda F Piatt	482325	5	4	\$7,035,000	\$2,814,000	9	\$9,849,000
Joe Belz	700249	6	3	\$12,262,500	\$7,125,000	9	\$19,387,500
Rosalia Podolak	n627212	2	7	\$622,500	\$1,796,000	9	\$2,418,500
David J Keegan	601053	6	3	\$3,272,500	\$2,127,500	9	\$5,400,000
Dave Ritchie	433319	8	1	\$1,711,800	\$283,000	9	\$1,994,800
Erika S Kemp	600405	9		\$10,823,551		9	\$10,823,551
Tracy E Estes	N624470	7	2	\$4,589,442	\$945,000	9	\$5,534,442
Angelo Sottosanti	N626311	3	6	\$895,000	\$1,771,000	9	\$2,666,000
Ryan Schwartz	N624397	2	7	\$3,390,000	\$7,629,500	9	\$11,019,500

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume
		Closed Units	Closed Volume		
Bob Brewer, PA	608950	3	6	9	\$4,539,250
Kris Fuzi	659754	5	4	9	\$1,966,000
Rose Marie Krause	N622617	2	7	9	\$3,693,300
Evan Schwartz	N626679		9	9	\$3,272,500
Jean C Laidlaw-Bell	N601464	6	3	9	\$1,920,500
Carol Toupin, PA	604788	5	4	9	\$6,629,539
Dorcas D Briscoe	600445	5	4	9	\$31,230,000
Trevor Johnson, PA	N628311	5	4	9	\$3,334,100
Bruce Layman	N623851	7	2	9	\$1,852,000
Kricket Edmonds	N626078	2	7	9	\$4,464,500
Debbie Gardiner, PA	N624318	3	6	9	\$2,586,000
Robert Nemece	B3155572	3	6	9	\$3,850,000
Joseph A Bartos, PA	N507874	3	6	9	\$2,492,025
Michelle A D'Agostino	476832	7	2	9	\$2,837,000
Corey C Cabral	N608409	3	6	9	\$8,917,050
Donald S Olen	490909	5	4	9	\$2,551,600
Bonnie Camp	N483587	3	6	9	\$15,635,000
Ramia MacDonald	N509260	6	3	9	\$1,766,900
Jutta V Lopez	n601775	6	3	9	\$16,469,000
Heather J Dameron	607364	3	6	9	\$3,817,900
Chip Cantor	N623398	3	6	9	\$2,336,950
Angie Pierce	N483567	4	5	9	\$3,169,903
Melinda K Sullivan	N509327	2	7	9	\$9,615,750
Nan L Dietrich	601747	6	3	9	\$9,624,000
Aprile D Osborne	N623928	6	3	9	\$2,845,000
Ryan Anthony Peacock	N626566	1	8	9	\$3,755,100
Carla Masse	B3125254	4	5	9	\$2,536,314
Leah Dudley Ritchey, PA	609634	3	6	9	\$12,220,500
Michele Ann Corso, PA	N625324	6	3	9	\$3,150,500
Raquel L Rodriguez	N621413	4	5	9	\$1,858,900
Wendy R McCarty	608666	5	4	9	\$2,766,500
Adrian A Sabatino	609072	3	6	9	\$2,645,000
Miriam Lemoine	N625702	5	4	9	\$2,714,000
Ron Saul, PA	605380	4	5	9	\$4,092,500
Nancy Haroian-Wry	N626746		9	9	\$2,356,850
Scott Muhlhauser, Jr	N628007	4	5	9	\$2,523,500
John J McKerrow	N483331	6	3	9	\$2,298,900
Kevin Bartlett	B3338354		9	9	\$2,583,100
Mike McLeod	N621492	7	2	9	\$3,834,226
Jim Shaw, PA	606117	7	2	9	\$2,861,000
Beau C Middlebrook	N700746	4	5	9	\$8,812,500
Matthew Oliver Steves	N620591	3	6	9	\$1,327,750
Matthew C Meacham	522119	5	4	9	\$3,987,490
Mike Darda	518241	8	1	9	\$3,018,500
Adrienne Meijer	B3209652	6	3	9	\$3,064,968
Brian D Frye	607161	5	4	9	\$2,794,000
Paul N Miano	609792	5	4	9	\$2,664,000
John D Garbo	N484256	1	8	9	\$13,148,000
Lawrence Joseph Middleton	N621022	6	3	9	\$20,146,652
Kathryn E Tout	601214	7	2	9	\$5,724,500
Kimberly Anne Columbia	N600180	4	5	9	\$4,310,999
Jon German	N509243	9		9	\$6,741,500
Brooke R Connors, PA	N507606	2	7	9	\$3,479,080
Rocio G Accilio	N509305	6	3	9	\$2,921,275
Jane Gruenhagen	B3276354	4	5	9	\$3,431,400
Susan J Wall	608555	7	2	9	\$9,861,500
Patricia Gandolfo	N626376	3	6	9	\$1,825,000
Kathy White	N624507	6	3	9	\$2,455,900
Judy Cunningham	N507781	4	5	9	\$4,584,000
Thomas Wright	N507539	5	4	9	\$2,742,500
Leo Munoz	N623247	2	7	9	\$1,911,000
Jo-Ann Zakielarz	N509214	5	4	9	\$6,375,000
Harriet Harnar P.A.	B581358	5	4	9	\$4,160,000
Maria C Zuluaga	N620522	5	4	9	\$2,175,725
Jen Healy	604243	5	4	9	\$7,875,000
Sergio A Hernandez	N620084	5	4	9	\$5,897,343
Howard O Moxam	N600450	4	4	8	\$1,804,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Danielle N Smith, PA	607223	2	6	\$3,530,000	\$6,294,900	8	\$9,824,900
William Reese	B3154480	4	4	\$846,900	\$1,259,400	8	\$2,106,300
Lauren Taylor Brooker, LLC	N484592	4	4	\$4,440,000	\$3,441,900	8	\$7,881,900
Ena Y Brawner	604522	5	3	\$1,191,900	\$1,077,000	8	\$2,268,900
Nancy J Brown	600859	5	3	\$1,654,900	\$1,122,000	8	\$2,776,900
Raquel Anton	N622809	1	7	\$145,000	\$1,270,000	8	\$1,415,000
Roger Brunswick PA	B3137052	6	2	\$3,235,000	\$664,500	8	\$3,899,500
Danni Sadler	609148	3	5	\$1,940,000	\$2,827,750	8	\$4,767,750
Lexi Martin	N626126	5	3	\$4,798,000	\$1,135,000	8	\$5,933,000
Cynthia Torres	N625829	3	5	\$1,280,000	\$1,636,000	8	\$2,916,000
James Braden	F3088444	5	3	\$1,004,000	\$515,500	8	\$1,519,500
George Messeha	N601692	3	5	\$811,000	\$976,000	8	\$1,787,000
Mary E. Charters	N622227	3	5	\$2,145,000	\$5,204,366	8	\$7,349,366
Sarina L Nichols	N622778	2	6	\$272,000	\$1,196,300	8	\$1,468,300
Lori L Coates	N701028	5	3	\$1,351,400	\$1,093,000	8	\$2,444,400
Sal Procacci	N600270	4	4	\$1,750,000	\$1,442,500	8	\$3,192,500
Robert F Coffey	N700867	5	3	\$706,000	\$559,000	8	\$1,265,000
Yasmine S Awad, PA	609243	4	4	\$1,137,000	\$781,600	8	\$1,918,600
Susan H Cohen	N600908	2	6	\$612,500	\$3,971,950	8	\$4,584,450
Jennifer Jackson Barnett	609178	3	5	\$730,000	\$1,238,500	8	\$1,968,500
Marc Douglas Brandt	N626908	5	3	\$2,107,500	\$870,595	8	\$2,978,095
Mark A Benson, PA	602411	5	3	\$1,708,500	\$1,742,000	8	\$3,450,500
Adell Sydeski Cotter	604789	5	3	\$2,342,000	\$1,840,000	8	\$4,182,000
Mark Vincent Borelli	490609	6	2	\$7,132,450	\$2,600,000	8	\$9,732,450
J.C. Beauplan	605720	1	7	\$230,000	\$1,695,000	8	\$1,925,000
Charlina Maria McGee	N624195	4	4	\$1,354,500	\$1,586,900	8	\$2,941,400
Clay Bresnan	3167482	3	5	\$637,500	\$2,091,850	8	\$2,729,350
Trip McNamara, III	N625407	2	6	\$303,500	\$1,705,400	8	\$2,008,900
Richard A Cugno	N620907	5	3	\$1,159,900	\$830,000	8	\$1,989,900
Jeanie Adams	607597	3	5	\$940,000	\$3,763,900	8	\$4,703,900
Janice E Robinson	N600358	3	5	\$1,152,250	\$1,504,000	8	\$2,656,250
Fred Alter	601981	3	5	\$1,416,250	\$4,629,900	8	\$6,046,150
Melody L Klein	N483792	4	4	\$1,133,000	\$1,183,000	8	\$2,316,000
Tony Perez	N620484	5	3	\$1,330,900	\$832,000	8	\$2,162,900
Tony Dedio	608655	1	7	\$2,300,000	\$6,159,150	8	\$8,459,150
Linda Ramsey	B3224138	6	2	\$5,305,000	\$1,407,500	8	\$6,712,500
Dana H DeLong	603233	5	3	\$1,747,800	\$1,402,400	8	\$3,150,200
Phillip M Rigsby	N600874	6	2	\$2,085,000	\$1,074,000	8	\$3,159,000
Terese DeLuca	N620089	6	2	\$2,914,000	\$1,045,000	8	\$3,959,000
Marsha N Rogers	N620212	4	4	\$1,202,000	\$1,445,995	8	\$2,647,995
Mike Sokol	N600937	3	5	\$4,620,000	\$3,745,000	8	\$8,365,000
Chris Marchand	N626681	3	5	\$630,000	\$1,809,500	8	\$2,439,500
Marcia L. Dorolek	609029	5	3	\$1,365,500	\$812,000	8	\$2,177,500
Ruth A Shepard	N484830	4	4	\$1,817,500	\$1,796,500	8	\$3,614,000
Zach Dreier	N509299	3	5	\$1,561,000	\$4,289,150	8	\$5,850,150
Mary Cathy Smith	N622986	6	2	\$3,559,500	\$1,477,500	8	\$5,037,000
Barb Duren	N701024	3	5	\$1,069,000	\$1,355,718	8	\$2,424,718
Maria Bockius	N600317	2	6	\$430,000	\$1,048,000	8	\$1,478,000
Rich Dooley	605849	4	4	\$2,800,000	\$5,841,378	8	\$8,641,378
Guillermo Javier Borda	N624584	3	5	\$412,500	\$731,500	8	\$1,144,000
Michael Fagan	B3223331	5	3	\$1,632,000	\$5,324,000	8	\$6,956,000
Glenn Brackett	B3165968	5	3	\$1,408,500	\$969,500	8	\$2,378,000
Jeff Waldman	N626136	2	6	\$742,500	\$2,536,795	8	\$3,279,295
Marty McDermott	601341		8		\$7,745,500	8	\$7,745,500
Lisa J Fee	N622465	3	5	\$932,500	\$1,470,000	8	\$2,402,500
Marty Wallerstein	379233	2	6	\$1,415,000	\$4,701,000	8	\$6,116,000
James Fraser	B427869	2	6	\$1,020,000	\$5,542,500	8	\$6,562,500
Diane W. Beattie	600709	4	4	\$811,900	\$892,900	8	\$1,704,800
Pierre Fregeau	N483340	6	2	\$2,794,333	\$1,978,000	8	\$4,772,333
Wayne Costa	F3276525	5	3	\$2,810,000	\$772,400	8	\$3,582,400
Corey R Geddis	N620123	4	4	\$1,582,500	\$2,470,000	8	\$4,052,500
Thomas Nagel	N623355	4	4	\$1,041,000	\$1,172,000	8	\$2,213,000
Antonio Gentile	N622234	5	3	\$1,413,900	\$1,105,000	8	\$2,518,900
Diane Solomon, LLC	n625734	3	5	\$7,625,013	\$8,149,013	8	\$15,774,026
Keith Allen Goodman	N601510	6	2	\$1,764,400	\$460,000	8	\$2,224,400
Kat Tracy Oesterreicher	N601923	6	2	\$1,444,800	\$399,800	8	\$1,844,600
Peter Kollar	F558837	8		\$1,982,752		8	\$1,982,752

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Jean L Paul	522335	2	6	\$461,000	\$1,534,500	8	\$1,995,500
Philip J Falzarano	N609466		8		\$2,423,000	8	\$2,423,000
Jany M Pech	607724	2	6	\$460,000	\$1,369,000	8	\$1,829,000
Pierre F De Amezola	N627860	5	3	\$2,510,851	\$1,381,861	8	\$3,892,712
Linda B Perry, PA	N483878	4	4	\$2,952,000	\$3,494,130	8	\$6,446,130
Eileen S Cline	N623207	4	4	\$992,500	\$1,594,900	8	\$2,587,400
Carlos H Mejia	N621273	2	6	\$362,000	\$1,532,915	8	\$1,894,915
Joseph A Holan	N600925	3	5	\$1,009,000	\$1,538,900	8	\$2,547,900
James H Ashness	607037	4	4	\$1,330,000	\$879,000	8	\$2,209,000
Mary L Horesco	N483513	5	3	\$1,776,500	\$779,995	8	\$2,556,495
Lisa Ann Reis	604212	4	4	\$1,773,000	\$752,500	8	\$2,525,500
Deborah S Hylemon, PA	430452	5	3	\$1,690,000	\$719,000	8	\$2,409,000
Ken Abbott	N625467	5	3	\$1,733,000	\$1,070,000	8	\$2,803,000
Sally Kellogg	608193	4	4	\$1,889,000	\$4,580,750	8	\$6,469,750
JoAnn B Aycok	603818	6	2	\$2,662,000	\$1,760,900	8	\$4,422,900
Judy A Kemble	609589	5	3	\$2,545,000	\$1,974,500	8	\$4,519,500
Chadwick R Saunders, PA	N625644	5	3	\$1,244,000	\$1,665,000	8	\$2,909,000
Jeffrey W Kershaw	517245	3	5	\$1,339,000	\$2,431,000	8	\$3,770,000
Linda Sanfilippo, PA	608313	4	4	\$3,004,900	\$2,290,000	8	\$5,294,900
Dana B Lark	608156	4	4	\$1,444,000	\$1,740,650	8	\$3,184,650
Diane Banks	608652	5	3	\$2,985,000	\$2,680,000	8	\$5,665,000
Dino C Lauricella, PA	N507534	4	4	\$1,723,000	\$1,243,250	8	\$2,966,250
Debbie Baca	N600655		8		\$1,702,800	8	\$1,702,800
Shannah Wilson	N628421		8		\$6,129,500	8	\$6,129,500
Maria Sloboda-Amiel, PA	N624097	4	4	\$1,200,900	\$877,900	8	\$2,078,800
Adriana D Ledesma	N620643	2	6	\$749,000	\$1,792,000	8	\$2,541,000
Joey Smith	N600216		8		\$2,388,000	8	\$2,388,000
Stuart L Melnick	N625013	1	7	\$180,000	\$4,057,000	8	\$4,237,000
Amy L Becker	n484370	5	3	\$18,065,000	\$8,760,000	8	\$26,825,000
Marc Lobdell	B585871	3	5	\$497,900	\$1,146,000	8	\$1,643,900
Donald Puopolo, Jr	602883	7	1	\$1,402,250	\$220,000	8	\$1,622,250
Randy Lucas	420309	3	5	\$495,000	\$1,597,360	8	\$2,092,360
Ruth L Trettis, PA	191805	5	3	\$10,501,000	\$3,765,000	8	\$14,266,000
Joanne Leslie MacLeod	n624568	7	1	\$4,575,000	\$141,000	8	\$4,716,000
Ann Bonilla	N624266	3	5	\$739,500	\$1,371,500	8	\$2,111,000
Michael Madden	605737	3	5	\$845,000	\$1,471,500	8	\$2,316,500
Jerry Wachowicz	607657	4	4	\$4,910,000	\$6,805,000	8	\$11,715,000
Ronald B Martinez	N509192		8		\$1,873,900	8	\$1,873,900
Teddianne A Wantz, PA	600659	1	7	\$315,000	\$4,827,900	8	\$5,142,900
Jozef John Maston	N621899	5	3	\$7,102,500	\$3,120,000	8	\$10,222,500
Zetty Y. Rivera	3039338	3	5	\$747,000	\$813,500	8	\$1,560,500
Barrett H Pastor	N625367	3	5	\$1,589,000	\$1,405,800	8	\$2,994,800
Ed Gongola, Jr.	603843	3	5	\$2,500,000	\$3,819,000	8	\$6,319,000
Terry Capsay	N626900	2	6	\$1,310,000	\$2,675,500	8	\$3,985,500
Terri Lynn King	N625718	3	5	\$933,000	\$1,301,900	8	\$2,234,900
Chuck Gallo	N625865	1	6	\$605,000	\$5,290,500	7	\$5,895,500
Susan E Procacci	609795	6	1	\$2,065,000	\$115,000	7	\$2,180,000
Ted Wilmering, Jr	604538	2	5	\$824,000	\$1,502,500	7	\$2,326,500
Paul Gaffy, PA	609463	3	4	\$2,500,000	\$4,763,250	7	\$7,263,250
Christine D Ryker	609705	6	1	\$6,404,500	\$286,000	7	\$6,690,500
Alberto Diago	B3271487	4	3	\$875,000	\$609,000	7	\$1,484,000
Amanda Roseberry Van Slyke	N623847		7		\$5,583,877	7	\$5,583,877
Fred Colebrooke, PA	N621262		7		\$2,233,414	7	\$2,233,414
Diane T Palermo	N622812	4	3	\$645,125	\$538,625	7	\$1,183,750
Kristin L Hamilton	N600383	3	4	\$484,500	\$601,000	7	\$1,085,500
Stacie Ricci	605713	5	2	\$2,824,100	\$943,500	7	\$3,767,600
Lisa Gay Hall	N625538	2	5	\$1,040,000	\$1,906,150	7	\$2,946,150
Anthony C Scopano	N508979	5	2	\$1,319,231	\$555,000	7	\$1,874,231
Mario E Fernandez	N628155	1	6	\$350,000	\$1,266,000	7	\$1,616,000
Miriam LeBeau	300309	3	2	\$655,000	\$450,000	5	\$1,105,000
	3003095		2		\$522,000	2	\$522,000
Doug Haughey	N623327	5	2	\$4,877,000	\$2,025,000	7	\$6,902,000
Charlie Wallen	N522189	7		\$3,185,500		7	\$3,185,500
Jerry Webster	N627681		7		\$1,676,500	7	\$1,676,500
Jennifer Pade	N621390	2	5	\$605,500	\$2,087,400	7	\$2,692,900
Michael F Corso, PA	N478887	5	2	\$898,500	\$421,900	7	\$1,320,400
Ryan M Ehmen	N621119	3	4	\$1,175,000	\$1,228,900	7	\$2,403,900

John R. Wood Properties. Inc.
Agent Ranking Reports
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	Data	Side				Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Renel Laurent	N625225	1	6	\$255,900	\$1,677,000	7	\$1,932,900
Amy J Atherholt	600993	5	2	\$2,377,500	\$1,220,000	7	\$3,597,500
Danielle L Holden	607258	4	3	\$820,000	\$1,240,000	7	\$2,060,000
Vicki L Cipri	609341	2	5	\$552,500	\$1,856,400	7	\$2,408,900
Robert Alpizar	N627805		7		\$2,138,985	7	\$2,138,985
Richard J Sawicki	N507555	3	4	\$900,000	\$1,158,478	7	\$2,058,478
Jeff Jaarda	N483444	6	1	\$5,650,000	\$375,000	7	\$6,025,000
Carol C Fox	605735	4	3	\$2,558,750	\$1,094,913	7	\$3,653,663
Elizabeth James	B3032208	2	5	\$747,900	\$3,030,400	7	\$3,778,300
Donna J Stumpf	N620147	4	3	\$939,000	\$720,000	7	\$1,659,000
Lisa M Johnson	609937	5	2	\$1,674,000	\$705,000	7	\$2,379,000
Katie Brady	3023946	5	2	\$1,772,000	\$1,538,000	7	\$3,310,000
Jim Higgins	571813	2	2	\$683,000	\$425,500	4	\$1,108,500
	N623909	1	2	\$745,000	\$2,305,000	3	\$3,050,000
Terry Bonich Veitia	N624419	1	6	\$72,500	\$1,756,400	7	\$1,828,900
Jeanne Johnson	N623151	6	1	\$1,722,500	\$350,000	7	\$2,072,500
Jim Westerfield	N623000	5	2	\$2,198,500	\$925,000	7	\$3,123,500
Roberto Lee	F3124942	2	5	\$699,900	\$2,215,000	7	\$2,914,900
Agnes J Zak	N624088	2	5	\$952,000	\$2,046,500	7	\$2,998,500
Darlene Jones	B665620	3	4	\$882,000	\$1,529,900	7	\$2,411,900
Sandy Pastoor	N600107	6	1	\$4,915,500	\$485,000	7	\$5,400,500
Jamie Jordan	N621834	4	3	\$2,276,000	\$1,673,000	7	\$3,949,000
Maria Eaton	N600525		7		\$3,401,500	7	\$3,401,500
Robin Lark	F3290748	2	5	\$520,000	\$1,046,500	7	\$1,566,500
Adela Campbell Arango	606065		7		\$1,234,674	7	\$1,234,674
Christa L Kacillas	700307	3	4	\$780,000	\$1,078,500	7	\$1,858,500
William Hopmann PA	602152	5	2	\$1,325,400	\$295,000	7	\$1,620,400
Jim Carzo	N625346	5	2	\$1,839,400	\$702,500	7	\$2,541,900
Misty D Cleek Adkins	N484779	5	2	\$2,643,650	\$1,028,650	7	\$3,672,300
Rosemary T Langkawel, PA	N620901	1	6	\$105,000	\$1,705,000	7	\$1,810,000
Mike Rivera, SR.	608410	4	3	\$824,400	\$727,400	7	\$1,551,800
Roxana Pechero	N628356		7		\$1,568,712	7	\$1,568,712
Kathy Ross	604701	4	3	\$4,565,000	\$5,070,000	7	\$9,635,000
Kelly L Kent	601135	2	5	\$599,000	\$3,971,000	7	\$4,570,000
Michelle K Balon	N507966	5	2	\$1,318,000	\$987,000	7	\$2,305,000
Randy Keys	N484721	2	5	\$2,542,000	\$6,861,500	7	\$9,403,500
Lisa G Schleiger	608475	2	5	\$440,500	\$2,297,113	7	\$2,737,613
Jana Sanders Kirk	N624046		7		\$2,630,000	7	\$2,630,000
Cindy Bass-Wood	601504	4	3	\$3,849,000	\$2,825,000	7	\$6,674,000
Jim Ponder	N626869	4	3	\$1,665,000	\$1,135,000	7	\$2,800,000
Andrew Wolff	3251112		7		\$2,533,000	7	\$2,533,000
Sam Mirakian	N625561	5	2	\$2,157,000	\$585,000	7	\$2,742,000
Lyndia Snyder	N483546	3	4	\$959,000	\$1,282,000	7	\$2,241,000
Michael A Kolb	N600796	5	2	\$1,197,000	\$1,004,000	7	\$2,201,000
Jacie Cahoon	N626907	2	5	\$543,800	\$1,590,000	7	\$2,133,800
Ann Sullivan	B3267892	5	2	\$1,789,000	\$655,100	7	\$2,444,100
Andrew Tennent, Jr.	602196	3	4	\$910,000	\$2,248,000	7	\$3,158,000
Jimmy Borden	F3333584	4	3	\$1,144,000	\$1,313,000	7	\$2,457,000
Doug Treadwell	N621991	3	4	\$4,445,000	\$2,634,485	7	\$7,079,485
Guntis Lamberg	N622140	4	3	\$1,010,000	\$822,000	7	\$1,832,000
Albie Varoski	N602430	4	3	\$3,028,000	\$3,430,000	7	\$6,458,000
Joanne Cangialosi	N509565	2	5	\$580,000	\$1,209,000	7	\$1,789,000
Rae D Wakelin	522087	3	4	\$1,130,000	\$1,278,000	7	\$2,408,000
Leslie Hubers	F3283992	4	3	\$2,009,000	\$1,370,000	7	\$3,379,000
Thomas J Weidlich	N484629	4	3	\$2,343,800	\$845,000	7	\$3,188,800
Amanda Carey	N483761	6	1	\$2,838,900	\$149,000	7	\$2,987,900
Ryan Whittaker P.A.	B3021596	5	2	\$1,559,100	\$864,000	7	\$2,423,100
Shannon Lefevre	608408	2	5	\$4,040,000	\$17,070,241	7	\$21,110,241
Linda R Brand	603564	5	2	\$2,216,000	\$620,000	7	\$2,836,000
Jerry Lenhoff, Jr.	N623482	3	4	\$908,000	\$1,459,500	7	\$2,367,500
Diane I Zingali	N507712	3	4	\$1,037,000	\$1,870,000	7	\$2,907,000
Mark Leone, PA	N484323	4	3	\$1,784,900	\$1,740,000	7	\$3,524,900
Mike Pagliccia, LLC	601548	1	6	\$685,600	\$2,313,660	7	\$2,999,260
Scott J Lepore	600804	7		\$8,987,500		7	\$8,987,500
Joseph B Charde	607788	2	5	\$483,500	\$1,278,000	7	\$1,761,500
Nancy L Lewis	600377	5	2	\$1,308,300	\$470,000	7	\$1,778,300
Brittany Skotak	N628191	2	5	\$740,000	\$1,987,500	7	\$2,727,500

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	Data	Side				Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Claire Licciardi	603201	4	3	\$2,411,000	\$3,075,000	7	\$5,486,000
Steve Hendey	3228184	7		\$2,545,200		7	\$2,545,200
Randy Lichtman	N483807	3	4	\$1,057,150	\$1,054,895	7	\$2,112,045
Lori Pheasant	603191	3	4	\$1,310,000	\$5,982,000	7	\$7,292,000
Michael Dekic	N626281	1	6	\$179,999	\$3,227,000	7	\$3,406,999
William D Pilger, Jr.	610231	3	4	\$818,500	\$1,119,000	7	\$1,937,500
John Robert D'Amelio	N622365	6	1	\$6,463,000	\$675,000	7	\$7,138,000
Kelly Ann Sandoval	N622701	1	6	\$229,000	\$3,551,345	7	\$3,780,345
Linda C Loomis, PA	605903	4	3	\$3,465,500	\$3,586,000	7	\$7,051,500
Molly Eovino	603028	3	4	\$2,717,500	\$2,997,607	7	\$5,715,107
John M McGrath	N623340	2	5	\$490,000	\$3,130,000	7	\$3,620,000
Sherry Reeves	B3267539	4	3	\$900,800	\$878,000	7	\$1,778,800
Barbara Lowe	398005	4	3	\$14,950,000	\$13,025,000	7	\$27,975,000
Janine Rose Rendano	N622887	5	2	\$1,572,000	\$454,000	7	\$2,026,000
Joyce Loynd	B588944	5	2	\$1,137,000	\$379,000	7	\$1,516,000
Gigi Ricciardi	N622520	5	2	\$1,829,000	\$715,000	7	\$2,544,000
Vivian M Lugo, PA	N622640	3	4	\$767,500	\$953,500	7	\$1,721,000
Richard A Faust	26034	6	1	\$1,464,800	\$245,000	7	\$1,709,800
Tami Eilers	N626315		7		\$3,618,000	7	\$3,618,000
Dan Baber	N620775	6	1	\$1,367,775	\$226,000	7	\$1,593,775
Mary V Davis	N483889	3	4	\$647,000	\$1,123,555	7	\$1,770,555
Charles R Scariano, PA	N625666	2	5	\$670,000	\$3,331,000	7	\$4,001,000
EJ McLean, Jr	N626721	1	6	\$285,000	\$1,815,500	7	\$2,100,500
Billie J Ferguson	N507506	3	4	\$1,590,000	\$4,209,000	7	\$5,799,000
Lana I Marvelle	N624335	1	6	\$395,000	\$2,953,500	7	\$3,348,500
Marilynn F Langdon	N620938	3	4	\$799,900	\$1,032,000	7	\$1,831,900
Heidi Deen	n623063	2	5	\$1,030,000	\$2,567,500	7	\$3,597,500
Jason Schiering	N484751		7		\$2,618,500	7	\$2,618,500
Catherine McCormick	B0599731	3	4	\$1,950,000	\$2,415,000	7	\$4,365,000
David Raymond Bartley, Sr	N623559	4	3	\$2,603,516	\$2,260,000	7	\$4,863,516
Tina Carvalho	N507347	2	5	\$595,000	\$1,755,000	7	\$2,350,000
Kevin Bundy	N624943	3	4	\$787,000	\$1,165,000	7	\$1,952,000
William K McGreevy, Jr.	N507620	4	3	\$794,200	\$1,337,000	7	\$2,131,200
Barbara Fortin-Silvia	N600660	4	3	\$988,000	\$675,000	7	\$1,663,000
Denise A Simmons	N627348		7		\$2,070,000	7	\$2,070,000
Christopher Telis	B3117230	4	3	\$1,220,000	\$649,000	7	\$1,869,000
Lindsey Derence, PA	604958	5	2	\$1,785,000	\$1,028,000	7	\$2,813,000
Nora Sharpe Beyrent	N627219	6	1	\$2,453,000	\$775,000	7	\$3,228,000
Thomas Wiebell	N627693	2	5	\$292,000	\$1,820,000	7	\$2,112,000
Birgit Petra Fraser	N600466		7		\$4,247,000	7	\$4,247,000
Tiffany M McQuaid	608646	7		\$5,925,000		7	\$5,925,000
Margie Stephens	514803	4	3	\$838,800	\$600,000	7	\$1,438,800
James T Meehan	N483297	4	3	\$852,000	\$625,000	7	\$1,477,000
Marlene G Suarez, PA	607076	2	5	\$500,000	\$1,039,000	7	\$1,539,000
Tom Fahey	N700690	3	4	\$1,187,000	\$1,284,000	7	\$2,471,000
Oleg Mikhailov	N625334		7		\$2,785,400	7	\$2,785,400
Michelle M DeVincent	602901	6	1	\$2,906,333	\$641,333	7	\$3,547,666
Elli G Taylor	609454	2	5	\$237,500	\$9,389,500	7	\$9,627,000
Tony Lozzi	N627423	3	4	\$409,900	\$606,400	7	\$1,016,300
Ryan A Bleggi	N620920	5	2	\$2,036,500	\$399,500	7	\$2,436,000
Tracy LeBaron	N626453	2	5	\$820,000	\$2,155,000	7	\$2,975,000
Steve Fuller	700391	3	4	\$1,390,000	\$1,821,950	7	\$3,211,950
Bill Arndt	N625442	4	3	\$733,000	\$1,605,000	7	\$2,338,000
Maris Stella Gallicchio	N621008		7		\$1,637,500	7	\$1,637,500
Marilyn A Moir	n621915	3	4	\$1,257,500	\$3,317,500	7	\$4,575,000
Claudia Vargas Gifford	N484270	1	6	\$270,000	\$1,361,900	7	\$1,631,900
Maria C. Morales	B3217699	4	3	\$879,000	\$820,343	7	\$1,699,343
Isbely Vasquez	n509027	1	6	\$79,000	\$1,253,900	7	\$1,332,900
Lisa Morris Tomaini	610190	2	5	\$983,000	\$7,426,000	7	\$8,409,000
Suzanne J Garry	N484494	2	5	\$1,865,000	\$4,315,000	7	\$6,180,000
Mara L Muller, PA	605996	2	5	\$1,580,500	\$7,160,000	7	\$8,740,500
Michelle Abner	522303	1	6	\$315,000	\$3,605,000	7	\$3,920,000
Carol R Mulready	n484602	2	5	\$412,500	\$1,719,000	7	\$2,131,500
Pamela S Watson	601019	4	3	\$3,835,000	\$770,000	7	\$4,605,000
Lorraine Sanchez	P632784	6	1	\$2,175,363	\$348,462	7	\$2,523,825
Susan V Bracken	N621755	4	3	\$2,927,000	\$2,450,000	7	\$5,377,000
Jolene E Munzenrieder, PA	351365	3	4	\$713,000	\$1,357,554	7	\$2,070,554

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	Data	Side				Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Patrick James Fischer	F692435	5	2	\$1,816,630	\$650,000	7	\$2,466,630
Bob Kapish	N625175	1	6	\$185,000	\$1,891,200	7	\$2,076,200
Sarah Lynn Willig	N623969	1	6	\$125,000	\$1,330,300	7	\$1,455,300
Cliff Donenfeld	N600696	3	4	\$2,158,000	\$3,035,080	7	\$5,193,080
Brian Giacomello	N623975	3	4	\$703,600	\$913,000	7	\$1,616,600
Laurie Goldman Cassell, LLC	N600401	2	5	\$996,000	\$2,449,500	7	\$3,445,500
Tracey L Young	605721	5	2	\$3,705,000	\$1,495,000	7	\$5,200,000
Pamela Olsen	3035164	3	4	\$2,640,000	\$4,032,597	7	\$6,672,597
Matt Bresee, PA	N601074	6	1	\$2,837,000	\$498,295	7	\$3,335,295
Brandon Chicoine	N626207	3	4	\$975,000	\$1,045,500	7	\$2,020,500
Brant Keller	N627796		7		\$1,932,500	7	\$1,932,500
Ray Ambrozy	N622804	4	3	\$2,366,500	\$1,419,000	7	\$3,785,500
Kristine N Dunn	N623861		6		\$1,543,500	6	\$1,543,500
Gwen Louise Martin LLC	F696407	1	5	\$392,000	\$1,208,855	6	\$1,600,855
Robert Vesci, PA	607503	4	2	\$1,076,000	\$571,000	6	\$1,647,000
Anne M Bailey	N601228	2	4	\$425,000	\$966,800	6	\$1,391,800
Linda A DeJesus	N602076	3	3	\$663,000	\$511,000	6	\$1,174,000
Deborah Adams-Bateman	562964	4	2	\$2,054,700	\$1,670,000	6	\$3,724,700
John H Toussel, Jr.	N484198	2	4	\$888,200	\$3,335,200	6	\$4,223,400
Adriatik Limka	N627902	3	3	\$882,200	\$685,000	6	\$1,567,200
John G Hamilton	603824	6		\$13,360,000		6	\$13,360,000
John D Newman	N600820	2	4	\$805,000	\$3,077,500	6	\$3,882,500
Jen Mitchell	N626808	3	3	\$949,500	\$1,566,000	6	\$2,515,500
Daniel P Donlan	609238	4	2	\$851,000	\$165,000	6	\$1,016,000
Kim Pojeta	N626710	2	4	\$602,000	\$660,500	6	\$1,262,500
Anne A Nichols	N484624	5	1	\$2,706,750	\$718,750	6	\$3,425,500
Sara C Hillgrove	N625597	5	1	\$2,322,500	\$245,000	6	\$2,567,500
Robert P Ludgate	N624903	4	2	\$2,385,000	\$1,320,000	6	\$3,705,000
Maida Cabrera	N621558		6		\$1,278,400	6	\$1,278,400
Nancee L O'Brien	608180	2	4	\$1,120,000	\$1,328,000	6	\$2,448,000
Dante F DiSabato, LLC	N622128	4	2	\$19,035,000	\$3,715,000	6	\$22,750,000
Thomas M Hintz, PA	608638	2	4	\$528,000	\$1,440,000	6	\$1,968,000
Mickey D Gifford	609793	2	4	\$1,935,000	\$4,555,000	6	\$6,490,000
Mike York	N626780	2	4	\$730,000	\$2,715,000	6	\$3,445,000
Debbie Seifert	N626049	1	5	\$189,000	\$1,244,500	6	\$1,433,500
Adam Radno	N627001	1	5	\$515,000	\$1,091,350	6	\$1,606,350
Jeremy M Sedgwick	N608700	3	3	\$925,500	\$1,702,500	6	\$2,628,000
Carlos S Leon	N509256	2	4	\$439,000	\$911,000	6	\$1,350,000
Jordaan C Sieben, PA	N600825	3	3	\$835,500	\$1,150,000	6	\$1,985,500
Peggy Hanover	N483607	6		\$4,033,000		6	\$4,033,000
Patricia K McLaughlin	604198	4	2	\$1,018,500	\$789,000	6	\$1,807,500
Carol Lepine	B606140	3	3	\$410,500	\$595,900	6	\$1,006,400
Domenic Costantini	700036	3	3	\$1,087,500	\$1,147,500	6	\$2,235,000
Brendan Duffy	N625513	1	5	\$375,000	\$2,289,990	6	\$2,664,990
Ruth G Bethem	608027	4	2	\$1,321,000	\$720,000	6	\$2,041,000
John C Owler	N507342	3	3	\$1,462,000	\$1,584,000	6	\$3,046,000
Beverly LaLonde	B3154832	5	1	\$753,500	\$305,000	6	\$1,058,500
Paul L Miller	N626285	1	5	\$445,000	\$1,547,250	6	\$1,992,250
Carole DiCupero, PA	384374	2	4	\$625,000	\$1,007,500	6	\$1,632,500
Richard Paganas	N603441	4	2	\$1,224,500	\$592,500	6	\$1,817,000
Homer Hyppolite	602444	2	4	\$369,000	\$794,000	6	\$1,163,000
Kip Lermann	N623511		6		\$2,030,000	6	\$2,030,000
Annette Swift	653429	4	2	\$845,000	\$406,000	6	\$1,251,000
Dominic L Pallini	N507829	3	3	\$719,500	\$730,000	6	\$1,449,500
Lori A Wright	700062	4	2	\$1,270,000	\$1,278,000	6	\$2,548,000
Craig T Palmer	N507800	4	2	\$1,249,500	\$450,000	6	\$1,699,500
Mike Dodge	N483494	3	3	\$646,000	\$772,500	6	\$1,418,500
Brent D Perrine	N625588	2	4	\$856,900	\$1,319,000	6	\$2,175,900
Marie Schaible	B3087370	3	3	\$860,000	\$864,000	6	\$1,724,000
Pedro Pardo, Jr.	606111	5	1	\$2,357,000	\$1,425,000	6	\$3,782,000
Joanna C Schrenko	N601902	2	4	\$1,138,000	\$3,791,000	6	\$4,929,000
Katherine Guardia	B534957	2	4	\$680,000	\$880,500	6	\$1,560,500
Jordan Musumano	N628123		6		\$1,121,000	6	\$1,121,000
Steve Marchioni	N625210	2	4	\$885,000	\$1,098,000	6	\$1,983,000
Sonya F Shaheen	607084	4	2	\$4,077,270	\$3,835,000	6	\$7,912,270
Bob Chapman, PA	601753	4	2	\$1,137,000	\$495,000	6	\$1,632,000
Adam L Carriero	606997	4	2	\$3,619,200	\$3,775,000	6	\$7,394,200

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	Data	Side		Closed Volume		Total Closed Units	Total Closed Volume
		Closed Units					
Adrienne K Osinski	N601279	1	5	\$380,000	\$2,049,420	6	\$2,429,420
Alan M Patrignani	N626701	2	4	\$445,000	\$1,275,000	6	\$1,720,000
Krista Fraga, PA	N509209	3	3	\$5,100,000	\$4,740,000	6	\$9,840,000
Gil Clark	N700995	2	4	\$1,037,000	\$6,985,000	6	\$8,022,000
Mary Kay Hart	607693	4	2	\$1,715,000	\$322,000	6	\$2,037,000
Allison M Stalling	N621832		6		\$1,976,000	6	\$1,976,000
Donna J Peake, PA	610097	4	2	\$1,481,000	\$675,000	6	\$2,156,000
Donna J Buinicky	N623319	3	3	\$1,471,500	\$1,342,000	6	\$2,813,500
Anthony Brendan Dwyer	N625142	1	5	\$6,800,000	\$3,756,000	6	\$10,556,000
Linda D Beckwith	607791	2	4	\$424,000	\$1,248,000	6	\$1,672,000
Ellie K Penaranda	N621457	1	5	\$627,900	\$2,614,000	6	\$3,241,900
Gerry B Meeks	N601725	2	4	\$602,900	\$2,778,900	6	\$3,381,800
Mike Peppe	N507572	5	1	\$1,935,000	\$560,000	6	\$2,495,000
Jeffrey P Tiefenbach	608388	3	3	\$1,167,500	\$2,287,500	6	\$3,455,000
Ana L Perez	N600752	3	3	\$715,500	\$725,000	6	\$1,440,500
Pamela J Maldonado	N626182	3	3	\$584,400	\$724,500	6	\$1,308,900
Ronald Jordan	3020196	5	1	\$5,710,000	\$1,325,000	6	\$7,035,000
Arturo Bonetti	B3265802	4	2	\$1,315,900	\$684,000	6	\$1,999,900
Rosemary A Lingsch	N509295	4	2	\$958,000	\$389,500	6	\$1,347,500
Sheila M Varnum	609551	4	2	\$3,825,000	\$2,225,000	6	\$6,050,000
Andrei I Apostu	N621608	3	3	\$829,000	\$825,500	6	\$1,654,500
Dana Michele Williams	N626020	4	2	\$977,400	\$442,500	6	\$1,419,900
Liz Pfunder	609129	4	2	\$1,352,000	\$563,500	6	\$1,915,500
Erik E Mogelvang	606935	5	1	\$1,391,500	\$34,000	6	\$1,425,500
Robin K Bennett	N626145	2	4	\$736,250	\$2,648,750	6	\$3,385,000
Michele Olsen	B3282798	2	4	\$1,179,000	\$3,445,000	6	\$4,624,000
Liz Appling	N507854	3	3	\$1,186,000	\$1,709,000	6	\$2,895,000
Doreen M Doyle	N626375	1	5	\$110,000	\$1,296,000	6	\$1,406,000
Paul Fonseca	N621605	5	1	\$1,577,900	\$459,000	6	\$2,036,900
Peter R Bobris	N627781	2	4	\$559,800	\$1,232,400	6	\$1,792,200
Mark I Moorman	N626978	3	3	\$733,000	\$894,000	6	\$1,627,000
Judy Huntley	N626241	1	5	\$264,150	\$1,185,700	6	\$1,449,850
Bette Pitzer	B3050697	3	3	\$1,173,500	\$1,212,500	6	\$2,386,000
Debi Giardello	N621787	1	5	\$125,000	\$1,072,490	6	\$1,197,490
Candice Nicole Cali	N626667	5	1	\$1,160,000	\$302,600	6	\$1,462,600
Don Breen	522208	3	3	\$625,000	\$787,000	6	\$1,412,000
Betty J Plumeri	N623022	3	3	\$1,507,500	\$1,705,000	6	\$3,212,500
Jacquelyn Richlen	N700828	2	4	\$915,000	\$1,448,640	6	\$2,363,640
Judy Price, PA	159889	4	2	\$1,314,900	\$1,874,900	6	\$3,189,800
James W McDonald, III	N627182	2	4	\$870,000	\$1,702,400	6	\$2,572,400
Roderick C Price	N624488	1	5	\$1,580,000	\$7,455,000	6	\$9,035,000
Tom Hill	N623902	3	3	\$813,900	\$778,000	6	\$1,591,900
Tony Arias	609820	5	1	\$1,177,400	\$265,000	6	\$1,442,400
Andreas H Schomburg	N601338		6		\$1,551,200	6	\$1,551,200
Alis Manuel Rodriguez, PA	N628504	2	4	\$703,900	\$1,265,400	6	\$1,969,300
Dona L Schrim	609098	2	4	\$1,187,000	\$5,063,874	6	\$6,250,874
Anthony Eller	B3009597	2	4	\$1,440,000	\$2,101,900	6	\$3,541,900
Karol L Maw	N608780	3	3	\$1,730,000	\$708,000	6	\$2,438,000
Valentina Taft	3229066		6		\$2,155,000	6	\$2,155,000
Lisa M Bilgray	N627392	5	1	\$2,109,929	\$340,000	6	\$2,449,929
Jimmy Armstrong	N623810	3	3	\$944,900	\$1,029,890	6	\$1,974,790
Kyle Douglas McLaughlin	N626568	2	4	\$555,000	\$1,158,000	6	\$1,713,000
Carol A Matarazzo	N627616	4	2	\$1,195,000	\$626,500	6	\$1,821,500
Christina Ruud	N625679	1	5	\$315,000	\$2,183,000	6	\$2,498,000
Dawn Marie Hoffman	N625788	2	4	\$1,040,000	\$2,942,000	6	\$3,982,000
Christina Walsh	F3088841	2	4	\$470,000	\$1,160,000	6	\$1,630,000
Karen Hodge	3229568	2	4	\$419,000	\$999,889	6	\$1,418,889
Darren W Sherwood	N507619	3	3	\$2,127,800	\$1,461,000	6	\$3,588,800
Michael O'Brien	F3090769	4	2	\$903,500	\$655,000	6	\$1,558,500
Raymond Wade Staton, II	N626203	2	4	\$470,000	\$1,001,000	6	\$1,471,000
Pamela J Hershberger	N608988	2	4	\$683,000	\$4,442,500	6	\$5,125,500
Christy Ruschel	N625934	3	3	\$992,000	\$1,203,000	6	\$2,195,000
Lyn Reddy, LLC	N623687	4	2	\$3,414,000	\$3,715,000	6	\$7,129,000
Debra McInnis	N623110	3	3	\$5,975,000	\$1,645,000	6	\$7,620,000
Matthew W Reed	N621268	1	5	\$140,000	\$995,500	6	\$1,135,500
Terry Records	F3290596	2	4	\$289,750	\$708,517	6	\$998,267
H. Max Lummis	B3040926		6		\$6,280,500	6	\$6,280,500

John R. Wood Properties. Inc.
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		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Maura Kleinknecht	601764	2	4	\$1,555,000	\$3,830,000	6	\$5,385,000
Jeff Buchholz	N509290	3	3	\$1,432,000	\$1,852,000	6	\$3,284,000
Ronald D Stamerro	609488	2	4	\$1,310,000	\$1,837,500	6	\$3,147,500
Dean R Lund	N483552		6		\$2,235,000	6	\$2,235,000
Karen L Beatty	603382	3	3	\$1,069,000	\$914,000	6	\$1,983,000
Dianne Lynn MacGregor, LLC	N483764	2	4	\$299,000	\$761,000	6	\$1,060,000
Mary A Bruce, PA	602417	4	2	\$1,017,400	\$382,500	6	\$1,399,900
Joanne F Callahan	N483497	2	4	\$437,500	\$1,524,250	6	\$1,961,750
Steve M Suddeth	609006	4	2	\$2,777,501	\$1,212,000	6	\$3,989,501
Cindy L Reyf	N622502	2	4	\$500,500	\$522,000	6	\$1,022,500
Tom Buckley	F3062532	2	4	\$559,900	\$1,320,400	6	\$1,880,300
Linda L Reynolds	N483563	1	5	\$250,000	\$1,755,000	6	\$2,005,000
Steve Meek	N622187	4	2	\$1,793,000	\$956,231	6	\$2,749,231
Wendi L Darragh, PA	N484556	3	3	\$857,000	\$965,000	6	\$1,822,000
Rhonda LynnAnn Jacobson	N626658		6		\$2,413,900	6	\$2,413,900
Angela Neagle	B3110905	4	2	\$1,549,900	\$740,000	6	\$2,289,900
Connie U Thomas	N507666	5	1	\$1,351,500	\$232,000	6	\$1,583,500
Rose Mary Everett	606077	5	1	\$6,852,500	\$1,600,000	6	\$8,452,500
Vernon K Melhado, PA	603668	1	5	\$569,000	\$5,536,000	6	\$6,105,000
Cathi Leigh Bruce	N625777	2	4	\$1,008,000	\$1,365,000	6	\$2,373,000
Bert Parsley	F3132205	5	1	\$1,699,400	\$129,900	6	\$1,829,300
Kevin Henry	3131519	3	3	\$1,228,500	\$486,050	6	\$1,714,550
Richard P Reader	N507576	2	4	\$709,000	\$863,000	6	\$1,572,000
MJ Johnson	N627976	2	4	\$678,559	\$1,286,500	6	\$1,965,059
Ingrid Wittmann	682053	5	1	\$975,000	\$178,000	6	\$1,153,000
Tammy A Workman, PA	N628096	4	2	\$527,400	\$304,900	6	\$832,300
Pamela M Keyes	N627926	1	5	\$155,000	\$2,505,000	6	\$2,660,000
Tim Cranch	N622626	6		\$5,902,000		6	\$5,902,000
Derek J Morgan	N626972	5	1	\$1,236,000	\$125,000	6	\$1,361,000
Joanne Ciesielski	603551	4	2	\$1,527,000	\$1,016,000	6	\$2,543,000
Martina Minarik	N621320	1	5	\$200,000	\$1,483,500	6	\$1,683,500
Petra L Roller	607522	2	4	\$564,990	\$2,355,000	6	\$2,919,990
Gloria I Velez	N478892	4	2	\$766,900	\$560,000	6	\$1,326,900
Jeff Mann	N623614	4	2	\$1,415,000	\$572,500	6	\$1,987,500
Liz Biswurm	F3228379	1	1	\$152,000	\$121,000	2	\$273,000
	N625128		4		\$1,489,000	4	\$1,489,000
Brian G Martin	N484811	2	4	\$1,790,000	\$2,742,000	6	\$4,532,000
Ed Alvarez	N625873		6		\$1,278,996	6	\$1,278,996
Aldee A Rosenberg	602886	6		\$3,063,059		6	\$3,063,059
Christopher S Gasparas	605829	4	2	\$865,000	\$370,000	6	\$1,235,000
Sarah F Rosiak	N623853	2	4	\$545,000	\$2,635,000	6	\$3,180,000
Yahia Lashhab	B3222311	1	5	\$137,000	\$3,051,000	6	\$3,188,000
Vickee Douglas	600297	4	2	\$2,392,648	\$1,480,000	6	\$3,872,648
Sharon R Cohan	609608	3	3	\$1,193,000	\$1,767,000	6	\$2,960,000
Jason J Andis	N625395	1	5	\$220,000	\$1,418,000	6	\$1,638,000
Lisa A Weegar	605189	6		\$1,752,000		6	\$1,752,000
Jon M Rubinton	248792	4	2	\$16,164,599	\$7,828,072	6	\$23,992,671
Dede Ditto	700131	3	3	\$2,056,500	\$2,320,000	6	\$4,376,500
Teresa Rucker P.A.	B504992	2	4	\$2,420,000	\$3,090,000	6	\$5,510,000
Ken Mulligan	N621361	5	1	\$1,689,500	\$324,000	6	\$2,013,500
Keith A Marville	522111	1	5	\$330,000	\$3,540,000	6	\$3,870,000
Lynn H Wilber	604640	6		\$3,709,898		6	\$3,709,898
Bob Bailey	N621303	4	2	\$1,915,000	\$955,000	6	\$2,870,000
Bonnie G Muniga	N483308	4	2	\$691,500	\$525,000	6	\$1,216,500
Judith A Graser	605858	3	3	\$1,074,000	\$1,093,000	6	\$2,167,000
Nancy R Woodbury	602365	2	4	\$605,000	\$1,672,500	6	\$2,277,500
Tanny Medina	N625890	1	5	\$100,000	\$1,190,300	6	\$1,290,300
Sharon B Kennedy	N623778	2	4	\$1,580,000	\$3,319,000	6	\$4,899,000
Autumn Hoffmann	B3341539	2	4	\$425,000	\$817,900	6	\$1,242,900
Billie Jans	B635310	4	2	\$3,703,000	\$2,480,000	6	\$6,183,000
Roy D Migeot	609712	2	4	\$1,080,000	\$2,142,500	6	\$3,222,500
Billy Katsis	N624173	4	2	\$646,000	\$384,000	6	\$1,030,000
Friley Saucier, PA	N620103	4	2	\$2,702,500	\$8,236,000	6	\$10,938,500
Matt Myers	N624090	5	1	\$1,018,500	\$195,000	6	\$1,213,500
Arlene Lynn Fishman	N622497	2	4	\$635,000	\$1,753,000	6	\$2,388,000
Greg Zorn	522293	3	3	\$574,000	\$869,000	6	\$1,443,000
Sharon L Saunders	607507	6		\$5,725,000		6	\$5,725,000

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	Data	Side		Total Closed Units	Total Closed Volume		
		Closed Units	Closed Volume				
Bonnie J Nageon De Lestang	N623606	4	2	\$4,025,000	\$2,620,000	6	\$6,645,000
Mary E Saunders, PA	N624602		6		\$1,640,500	6	\$1,640,500
Bridget Fagan, PA	N621527	3	3	\$1,157,500	\$1,682,000	6	\$2,839,500
Melissa A Wychocki	N483564	4	1	\$2,056,000	\$495,000	5	\$2,551,000
Scott Alan Pearson	N621780	1	4	\$455,000	\$5,775,000	5	\$6,230,000
Jeannie McGearly	N621815	2	3	\$2,270,000	\$2,875,000	5	\$5,145,000
Sandra Kass	B3217525	2	3	\$605,000	\$1,581,000	5	\$2,186,000
Philip J Magnarella	N628198	2	3	\$641,500	\$1,196,500	5	\$1,838,000
Sandra R James	N507373	3	2	\$899,000	\$694,900	5	\$1,593,900
Kenneth Levine	B3052512	3	2	\$912,500	\$601,000	5	\$1,513,500
Scott Dellatore	N627122		5		\$1,187,965	5	\$1,187,965
Huguette Nelson	459600	3	2	\$518,000	\$354,000	5	\$872,000
Mark D Maran	605527	2	3	\$641,000	\$900,277	5	\$1,541,277
Pamela K Trentadue	609774	3	2	\$639,900	\$417,000	5	\$1,056,900
Sean F Lorch	N628223	3	2	\$1,059,000	\$600,000	5	\$1,659,000
Kirstin M Vega, PA	609479	4	1	\$835,000	\$265,000	5	\$1,100,000
Susan Marie Barreiro	N626717	2	3	\$438,600	\$747,800	5	\$1,186,400
Faye Kozelka	656842	2	3	\$695,000	\$883,000	5	\$1,578,000
Susie Hauze	N700793	4	1	\$1,446,000	\$205,500	5	\$1,651,500
Marc J Galanto	N627029		5		\$2,836,000	5	\$2,836,000
Thomas Conroy	B3317948		5		\$1,705,500	5	\$1,705,500
Garry S Moore	609059	4	1	\$1,227,500	\$267,900	5	\$1,495,400
Gregory Sofranko	N625798	4	1	\$2,679,900	\$310,000	5	\$2,989,900
Michael J Maloney	N624613	1	4	\$237,000	\$1,030,400	5	\$1,267,400
Tim Guerrette	N625699	1	4	\$307,000	\$1,265,750	5	\$1,572,750
Mori Mir	N626875	1	4	\$167,000	\$674,400	5	\$841,400
Tina Marie Dietter	N625372	5		\$1,126,333		5	\$1,126,333
Craig Scott	N483971	1	4	\$280,000	\$3,213,000	5	\$3,493,000
Todd Hansen	F3047716	3	2	\$2,429,680	\$1,279,680	5	\$3,709,360
Ralph Harvey	F3337811	3	2	\$502,000	\$355,000	5	\$857,000
Marilyn Schryvers	408238	1	3	\$382,500	\$898,000	4	\$1,280,500
	B408238		1		\$325,000	1	\$325,000
Katie Watral	N624601		5		\$1,382,500	5	\$1,382,500
Tony Harvey	N626995	1	4	\$268,000	\$1,133,260	5	\$1,401,260
Greg Keck	N623393	1	4	\$660,000	\$2,469,500	5	\$3,129,500
Heather Caine	N628346	1	4	\$1,300,000	\$4,565,000	5	\$5,865,000
Lisa Malone Pearl	N625469	3	2	\$1,680,000	\$948,000	5	\$2,628,000
Vito Bauer	N624706	2	3	\$2,320,000	\$2,642,500	5	\$4,962,500
Nick Lopardo	N600929	2	3	\$521,000	\$706,000	5	\$1,227,000
John Adler	N624437	2	3	\$453,000	\$1,169,545	5	\$1,622,545
Mike Maurer	N622471	2	3	\$745,000	\$1,203,500	5	\$1,948,500
Joani Alderuccio	N483304	2	3	\$371,000	\$638,000	5	\$1,009,000
Marlo Kersey	N625625	2	3	\$395,177	\$912,800	5	\$1,307,977
Jack J Lanners	700096	2	3	\$470,000	\$653,000	5	\$1,123,000
Jean Nagle	B3151870	5		\$575,000		5	\$575,000
Barry Jarett	700166	3	2	\$829,000	\$910,000	5	\$1,739,000
Heidi A Varsames	601536	2	3	\$651,000	\$1,173,900	5	\$1,824,900
John S Aycock, Jr.	609430	4	1	\$1,151,000	\$297,500	5	\$1,448,500
Michele Lynn Ferguson	N625950	4	1	\$982,500	\$450,000	5	\$1,432,500
Douglas E Addeo	700229	5		\$2,154,000		5	\$2,154,000
Bryan Scariano, PA	N624448	2	3	\$419,000	\$800,000	5	\$1,219,000
Sandra Baldwin	3039398	4	1	\$2,372,500	\$710,000	5	\$3,082,500
Julie T Rembos, PA	N484607	3	2	\$5,612,500	\$9,325,000	5	\$14,937,500
Rick Baranski	606903	5		\$551,000		5	\$551,000
Chip Krespach	N625654		5		\$1,597,000	5	\$1,597,000
James Dean Hinson	N627258	2	3	\$750,000	\$460,000	5	\$1,210,000
Jay Siemers	604753	5		\$1,632,450		5	\$1,632,450
Malica Kovalchuk	707248	5		\$1,260,000		5	\$1,260,000
Ann Spellman	B3041848		5		\$2,303,000	5	\$2,303,000
Vicky Valdes	809471	1	4	\$175,000	\$682,500	5	\$857,500
Lisa Whiteaker Tomasi	605122	1	4	\$325,000	\$2,070,000	5	\$2,395,000
Susan Bible	602169	4	1	\$2,212,900	\$310,000	5	\$2,522,900
Alena Vydra	N623462		5		\$1,647,000	5	\$1,647,000
Lew Biggs Hepner	N509129	3	2	\$965,000	\$615,000	5	\$1,580,000
Darrel Reel, PA	N625732	2	3	\$650,000	\$715,000	5	\$1,365,000
David Irwin	3023416	2	3	\$585,000	\$576,900	5	\$1,161,900
Sharon S Kaltenborn	N608292	2	3	\$890,000	\$1,477,000	5	\$2,367,000

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Bea Bolsen	N601825	2	3	\$4,535,000	\$6,960,000	5	\$11,495,000
Samantha M Camacho	N627466	3	2	\$887,000	\$645,000	5	\$1,532,000
Missy Bonello	600861	1	4	\$160,000	\$1,330,500	5	\$1,490,500
Igor Krylov	N623288	2	3	\$580,000	\$536,900	5	\$1,116,900
Janet K Shaw	605841	5		\$1,753,400		5	\$1,753,400
Joanmarie Lermann	N623510	2	3	\$421,400	\$814,000	5	\$1,235,400
Dennis L Brando, PA	N620496	2	3	\$1,882,000	\$5,529,000	5	\$7,411,000
Jane S Little	N509310	4	1	\$933,000	\$340,000	5	\$1,273,000
Jay Attwood	F3060908	1	4	\$777,500	\$1,299,000	5	\$2,076,500
David Luciano	B3078436	1	4	\$300,000	\$864,250	5	\$1,164,250
Guy R Brooks, Jr.	604382	2	3	\$910,000	\$1,971,500	5	\$2,881,500
Thomas Mannion	B3029121	2	3	\$580,000	\$860,000	5	\$1,440,000
Antonio B Brown	N623250	3	2	\$1,071,400	\$716,500	5	\$1,787,900
Jim Mayer	602188	2	3	\$3,550,000	\$2,765,000	5	\$6,315,000
Keith Buchanan	610123	2	3	\$3,770,000	\$5,132,000	5	\$8,902,000
Mark Lenard	N627047		5		\$1,488,250	5	\$1,488,250
Ken Buratti	N507643	1	4	\$150,000	\$1,690,000	5	\$1,840,000
Jone R Miller	608434	4	1	\$1,627,500	\$670,000	5	\$2,297,500
Pat Callis	600164	3	2	\$3,885,000	\$1,894,900	5	\$5,779,900
Joe Morgan	N484345	3	2	\$2,005,000	\$1,175,000	5	\$3,180,000
Monica D Cameron	317637	2	3	\$1,390,000	\$955,000	5	\$2,345,000
Jo Ellen Nash	N601908	2	3	\$932,000	\$1,822,900	5	\$2,754,900
Mily Cancio	N507566	3	2	\$486,000	\$433,000	5	\$919,000
Suzanne Novita	N622460		5		\$1,159,500	5	\$1,159,500
John Capers	607306	3	2	\$1,495,000	\$790,000	5	\$2,285,000
Jason A Olson	N623155	1	4	\$345,000	\$1,881,900	5	\$2,226,900
Carmen C Carrier, PA	603962	4	1	\$710,300	\$190,000	5	\$900,300
Michael W Weisgerber	N628195	1	4	\$164,000	\$1,004,500	5	\$1,168,500
Kim M Case	601273	1	4	\$1,200,000	\$4,285,000	5	\$5,485,000
Judy Schiff	605206	3	2	\$592,000	\$317,000	5	\$909,000
Cheryl M Chadwick	N601029	2	3	\$1,085,100	\$1,097,900	5	\$2,183,000
Amy L Piechocki	N484568	2	3	\$487,900	\$938,000	5	\$1,425,900
Kathleen Chandler	N623827	1	4	\$365,000	\$3,551,500	5	\$3,916,500
Cheryl D Poteet	602841	3	2	\$865,000	\$580,000	5	\$1,445,000
Jessica Loy	N627570	1	4	\$268,000	\$842,252	5	\$1,110,252
Mary H Raymond	605749	2	3	\$435,000	\$1,121,841	5	\$1,556,841
Jessica Palombi	N627529	3	2	\$785,000	\$992,000	5	\$1,777,000
Peter Riccardelli	N600480	3	2	\$1,150,500	\$922,000	5	\$2,072,500
Joy J Childs	N623886	3	2	\$1,050,000	\$1,060,000	5	\$2,110,000
Cesar Ulises Rusch	N627260	2	3	\$324,900	\$669,900	5	\$994,800
Bianca Cirakovic	N701047	1	4	\$480,000	\$734,000	5	\$1,214,000
Ilens Sanchez	N623732	2	3	\$542,500	\$600,000	5	\$1,142,500
Debbie Coats	605693	3	2	\$1,165,000	\$679,000	5	\$1,844,000
Christine L Sands	N626394	3	2	\$793,000	\$410,000	5	\$1,203,000
Dina Covato	N625523	1	4	\$628,500	\$4,020,000	5	\$4,648,500
Keith A Sipnick, PA	609159	3	2	\$994,500	\$756,480	5	\$1,750,980
Mary Kaye Coriano	604276	4	1	\$949,000	\$285,000	5	\$1,234,000
Donna M Zynel	602625	1	4	\$106,970	\$1,379,245	5	\$1,486,215
Kathy Crandall	608628	4	1	\$1,138,500	\$1,670,000	5	\$2,808,500
Michelle Sproviero	N624213	1	4	\$440,000	\$1,155,000	5	\$1,595,000
Robert J Ruderman	3167868	4	1	\$988,000	\$234,000	5	\$1,222,000
Susan A Thomas	N624548	4	1	\$1,275,900	\$200,000	5	\$1,475,900
Teri Forsberg	N508003	1	4	\$165,000	\$3,271,000	5	\$3,436,000
Dan Humbert	N625220	1	4	\$337,000	\$8,310,000	5	\$8,647,000
Josh Burdine	3174854	3	2	\$1,098,000	\$1,107,000	5	\$2,205,000
Danan Jon Delsing	N626946	1	4	\$396,000	\$1,460,000	5	\$1,856,000
Laura Davidson	N623392	1	4	\$778,447	\$1,591,947	5	\$2,370,394
Bill Walsh	609115		5		\$2,633,000	5	\$2,633,000
John Martin	F3133389	3	2	\$946,000	\$698,000	5	\$1,644,000
Leslie A Weiss	604373	2	3	\$1,060,000	\$1,780,000	5	\$2,840,000
Joy Deeley	580082	3	2	\$786,000	\$544,500	5	\$1,330,500
Woody Woodruff	603457	4	1	\$1,037,000	\$152,000	5	\$1,189,000
Squire Wells	3203179	1	4	\$300,000	\$1,350,000	5	\$1,650,000
Sabrina Aitken	N627374	2	3	\$440,000	\$353,500	5	\$793,500
Dwight D Denison	900026	1	4	\$465,000	\$2,020,000	5	\$2,485,000
Madeline Manzella Kearns	N621055	3	2	\$920,000	\$919,900	5	\$1,839,900
Lisa A Denove	605305	1	4	\$228,500	\$2,687,500	5	\$2,916,000

John R. Wood Properties. Inc.
Agent Ranking Reports
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	Data	Side		Closed Volume		Total Closed Units	Total Closed Volume
		Closed Units					
Dorothea Kelsey	B3165933	1	4	\$345,000	\$1,024,750	5	\$1,369,750
Bill Hooker	522320	2	3	\$585,000	\$1,134,000	5	\$1,719,000
Victoria P Koga	n621729	2	3	\$260,000	\$540,000	5	\$800,000
Dave Lang	3222295	3	2	\$469,000	\$125,000	5	\$594,000
Tammy Lea Kreifels	N621346	3	2	\$539,900	\$915,000	5	\$1,454,900
Rhonda Diner PA	3041758	4	1	\$1,007,500	\$355,000	5	\$1,362,500
Deborah L Lamb	N609967	2	3	\$516,000	\$651,000	5	\$1,167,000
Andrew DiPalma	B3246816	1	4	\$362,000	\$1,637,000	5	\$1,999,000
Elena Leombruno	B3087329	4	1	\$1,020,000	\$380,000	5	\$1,400,000
Lisa Dobyanski	N624093	2	3	\$768,000	\$2,622,702	5	\$3,390,702
Ray Couret	608467	3	2	\$5,677,500	\$5,978,500	5	\$11,656,000
Jonathan Tansky	B3206728	2	3	\$550,000	\$1,280,000	5	\$1,830,000
Matt Lister	N482870	3	2	\$982,000	\$827,000	5	\$1,809,000
Noili Alvarez	3225600	2	3	\$635,000	\$574,000	5	\$1,209,000
Rick L Litton	N484541	3	2	\$977,500	\$650,000	5	\$1,627,500
Bob Eckert	N600504	5		\$697,900		5	\$697,900
Ken Lowe	606105	3	2	\$769,850	\$561,000	5	\$1,330,850
T. Glenn Hasenfus	3229034	5		\$1,552,000		5	\$1,552,000
Anthony L Turco	N625645		5		\$2,546,200	5	\$2,546,200
Joy Gugliuzza	N627691	1	4	\$245,000	\$901,050	5	\$1,146,050
Kelly Ann Maguire	N624404	1	4	\$157,000	\$882,000	5	\$1,039,000
Juan C Orozco	N626570	1	4	\$50,000	\$646,000	5	\$696,000
Dru Martinovich	603097	3	2	\$2,027,900	\$1,250,000	5	\$3,277,900
Judi Woods	N625709	2	3	\$435,000	\$1,047,900	5	\$1,482,900
Jackie May	603115	1	4	\$290,000	\$1,402,440	5	\$1,692,440
Deborah M Moriarty	604888	2	3	\$914,777	\$982,000	5	\$1,896,777
Caron Ann McCallister	N623367	1	4	\$220,000	\$875,000	5	\$1,095,000
Amanda A Erwin	609382	3	2	\$3,030,000	\$1,250,000	5	\$4,280,000
Mark G Fanta	N622996	2	3	\$1,084,900	\$2,332,500	5	\$3,417,400
Julia A Vratsolis	N700855	2	3	\$670,000	\$1,139,000	5	\$1,809,000
Mark P Riley	N624636	2	3	\$2,650,000	\$5,396,000	5	\$8,046,000
Dean Shipley, PA	N627487	2	3	\$691,500	\$892,500	5	\$1,584,000
Martin McGill	n625998	2	3	\$660,000	\$2,065,900	5	\$2,725,900
Julie Edmister	N625088	2	3	\$510,000	\$2,392,500	5	\$2,902,500
Kay M Miller	N622229	1	4	\$1,555,000	\$4,787,500	5	\$6,342,500
Daryl C Fiene	N623278	4	1	\$772,500	\$525,000	5	\$1,297,500
Andrea I Moore	N601206	3	2	\$946,000	\$651,500	5	\$1,597,500
Dottie Fitzgerald	N484119	3	2	\$618,000	\$547,500	5	\$1,165,500
Ginny Mulligan	N600227		5		\$1,487,000	5	\$1,487,000
Lynda P Flynn-Thal	605754	2	3	\$640,000	\$1,100,000	5	\$1,740,000
Blaze Zdravev	N627882	1	4	\$1,175,000	\$7,506,000	5	\$8,681,000
Patti Fortune	N484474	4	1	\$2,242,000	\$689,900	5	\$2,931,900
Bob Nuorala	F3303048		5		\$1,247,500	5	\$1,247,500
Karen E Wood	N625188	2	3	\$446,000	\$648,000	5	\$1,094,000
Roya Nouhi	602399	3	2	\$1,585,000	\$787,000	5	\$2,372,000
Maria Gaby Fregeau	N483628	1	4	\$225,000	\$792,000	5	\$1,017,000
Ann M Nunes	525632	3	2	\$1,150,000	\$900,000	5	\$2,050,000
Pamela M Frey, PA	608573	3	2	\$1,845,000	\$1,210,000	5	\$3,055,000
Michael C Barnebee	N627428		5		\$1,470,500	5	\$1,470,500
Karl G Faerber	N627692	4	1	\$3,001,800	\$1,700,000	5	\$4,701,800
Blake Owen	700256	2	3	\$1,067,000	\$1,384,256	5	\$2,451,256
Donna C Matthews	N625453		5		\$1,482,000	5	\$1,482,000
Michael Provinzino	N628200	3	2	\$875,000	\$520,000	5	\$1,395,000
Jackie Gantzer	N608304	5		\$1,320,000		5	\$1,320,000
Jaclyn Palowitz	B3047979	2	3	\$629,000	\$1,570,000	5	\$2,199,000
Adriana Garcia-Guerrero	N601254	1	4	\$320,000	\$1,070,000	5	\$1,390,000
Nico Paredes	N622346	4	1	\$935,880	\$210,000	5	\$1,145,880
Elizabeth B Garnelo	N507508	2	3	\$382,500	\$596,029	5	\$978,529
Brian P Samay	N626393	2	3	\$555,000	\$516,050	5	\$1,071,050
Richard Garner P.A.	B3253328	2	3	\$1,545,000	\$3,170,000	5	\$4,715,000
Frank Pezzuti	N622032	1	4	\$400,000	\$4,520,000	5	\$4,920,000
Kathleen Sue Erickson	N626713	2	3	\$541,000	\$865,000	5	\$1,406,000
Connie L Pierson	605823	4	1	\$1,009,000	\$314,000	5	\$1,323,000
Thomas C Gasbarro	609241	3	2	\$4,610,000	\$1,385,000	5	\$5,995,000
Cara Mahoney	N484249	2	3	\$310,000	\$1,115,250	5	\$1,425,250
Kay Tarnowski	N628210		5		\$1,688,900	5	\$1,688,900
Cari Quintero	N627766	1	4	\$253,000	\$1,078,000	5	\$1,331,000

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	Data	Side		Total Closed		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Sandy Gilbert	608653	3	2	\$1,810,000	\$507,500	5	\$2,317,500
Joanne T Purcell	601984	2	3	\$3,349,000	\$6,749,000	5	\$10,098,000
Richard I Ginden	N701086	4	1	\$3,060,000	\$875,000	5	\$3,935,000
Natalie Kipper	B3323320	1	4	\$140,000	\$1,047,000	5	\$1,187,000
Dennis J McLaughlin	522333	4	1	\$1,344,750	\$256,000	5	\$1,600,750
Nicholas Sassi	F3273252		5		\$1,420,900	5	\$1,420,900
Debra Faith Gladchun, PA	N701010	2	3	\$679,000	\$1,190,000	5	\$1,869,000
Samuel Richardson	B538399	4	1	\$886,000	\$162,000	5	\$1,048,000
Krista L Goede, PA	605770	3	2	\$1,320,000	\$618,000	5	\$1,938,000
Gina Rodgers Marrale, PA	607612	2	3	\$577,000	\$1,368,500	5	\$1,945,500
Bonnie Goerlich	244821	3	2	\$1,090,000	\$1,365,000	5	\$2,455,000
Norma Munoz	N627300		5		\$1,111,054	5	\$1,111,054
Kelly Fisher	N627458	1	4	\$255,000	\$681,000	5	\$936,000
Ernesto Sampedro	N620162	3	2	\$743,000	\$351,000	5	\$1,094,000
Augie Greenberg	N600897	2	3	\$605,000	\$947,500	5	\$1,552,500
Ozzie Lleras	F3007172	1	4	\$420,000	\$2,280,900	5	\$2,700,900
Karen Lee Grosso	N601587	3	2	\$809,000	\$377,000	5	\$1,186,000
Paul S DiPucchio	N628205	2	3	\$455,000	\$1,418,500	5	\$1,873,500
G. Scott Hamrick	B3238200		5		\$4,824,500	5	\$4,824,500
Pete Bielicki	N628048	2	3	\$532,500	\$562,000	5	\$1,094,500
John David Harlem	N623908	1	4	\$195,000	\$1,251,900	5	\$1,446,900
Christopher M Herber	n627128	3	2	\$1,193,000	\$720,000	5	\$1,913,000
Paul D Harvey	N483651	3	2	\$588,995	\$424,000	5	\$1,012,995
Margaret Sloboda	602698		5		\$1,722,500	5	\$1,722,500
Jacquita Hauserman	3012396	3	2	\$2,207,500	\$760,000	5	\$2,967,500
Linda Sonders	607525		5		\$2,955,000	5	\$2,955,000
Wendy L Hayes	N484407	4	1	\$1,628,000	\$221,000	5	\$1,849,000
Nicholas F Spahr	N624527	3	2	\$1,506,000	\$733,000	5	\$2,239,000
Dottie Sugarman, LLC	N628440	1	4	\$2,200,000	\$5,545,000	5	\$7,745,000
Cindi M Infesto	C708052	2	3	\$437,000	\$518,000	5	\$955,000
Kevin R Heaslip	461191	4	1	\$885,500	\$400,000	5	\$1,285,500
Raymond W Staton	462315	3	2	\$919,900	\$389,244	5	\$1,309,144
Erin Helfert	B3230614	4	1	\$580,500	\$78,000	5	\$658,500
Lisa Adele Tashjian	N623040	2	3	\$9,500,000	\$1,570,500	5	\$11,070,500
Gordy Henke	N622490	5		\$2,808,500		5	\$2,808,500
Glenn O Thornhill	601679	3	2	\$14,875,000	\$9,800,000	5	\$24,675,000
Sophie Hewson	N624457	1	4	\$484,050	\$718,450	5	\$1,202,500
Robert Adrian Ekdahl	C3013015	5		\$898,009		5	\$898,009
Ted Hofferber	308014	4	1	\$2,007,500	\$425,000	5	\$2,432,500
Carlos Vasallo	602283	1	4	\$590,000	\$1,134,900	5	\$1,724,900
Susan J Holland	305081	3	2	\$760,800	\$549,800	5	\$1,310,600
Ernesto E Velasquez	N483307	3	2	\$860,000	\$320,000	5	\$1,180,000
Amy Daugherty	B669318	4	1	\$1,759,489	\$443,000	5	\$2,202,489
Jeffrey T Vespo	N620137	3	2	\$2,215,000	\$647,800	5	\$2,862,800
Lori Hughes-Marshall	N483518	3	2	\$1,334,300	\$1,260,000	5	\$2,594,300
Don Wagner	608140	2	3	\$627,000	\$1,110,000	5	\$1,737,000
Barbara Irons	N483585	4	1	\$1,271,900	\$465,000	5	\$1,736,900
Olesya Waltz	n621334	3	2	\$714,000	\$316,200	5	\$1,030,200
Helen C Janssen	602299	2	3	\$1,110,000	\$1,374,000	5	\$2,484,000
Mark Weber	522031	3	2	\$1,206,000	\$659,000	5	\$1,865,000
Andrea R. Steffy	N507626	2	3	\$2,110,000	\$3,137,295	5	\$5,247,295
Barry W Weissman	700048	1	4	\$435,000	\$1,060,850	5	\$1,495,850
Andreas Mueller	N625649	3	2	\$639,000	\$590,000	5	\$1,229,000
Gery Wolff	N624512	1	4	\$139,500	\$356,666	5	\$496,166
Ed Biddison	6005378	1	4	\$213,000	\$1,687,500	5	\$1,900,500
Chris Wortman	n620291	2	3	\$575,500	\$1,270,000	5	\$1,845,500
Dawn Johnson	B3090098	1	4	\$199,900	\$2,299,300	5	\$2,499,200
Ciara N Young	N624518	4	1	\$939,000	\$247,500	5	\$1,186,500
Angel Pyle	N628079	1	4	\$255,000	\$1,170,000	5	\$1,425,000
Bruce Zintz	B3213437	1	4	\$630,000	\$2,050,985	5	\$2,680,985
Angela Griffith	B3327748	1	4	\$320,000	\$1,430,900	5	\$1,750,900
Tom Kepp, PA	604790	3	2	\$1,242,000	\$1,064,000	5	\$2,306,000
Denise Chamber	F3103583	2	2	\$663,000	\$650,500	4	\$1,313,500
David A Nourse	N600249	2	2	\$596,500	\$3,574,000	4	\$4,170,500
Kathy Vanoot	N625592	1	3	\$185,000	\$1,631,000	4	\$1,816,000
Alice Dent	B3160702		4		\$1,342,770	4	\$1,342,770
Mike McNamara	F3108209		4		\$1,772,800	4	\$1,772,800

John R. Wood Properties. Inc.
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	Data	Side				Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Brenda M Hartman	602613	2	2	\$380,000	\$574,000	4	\$954,000
Toni A Mezzoline	505654	2	2	\$573,000	\$570,000	4	\$1,143,000
Joy L Buck	N507723	2	2	\$1,340,000	\$1,214,000	4	\$2,554,000
Alan D Cohoon	N621986	2	2	\$418,250	\$404,000	4	\$822,250
Tom Oaster	N627086	2	2	\$1,522,000	\$914,900	4	\$2,436,900
Larry Bailie	606101	3	1	\$1,494,000	\$950,000	4	\$2,444,000
Marcia J Hawken	604862	2	2	\$1,345,000	\$1,590,000	4	\$2,935,000
Lynne Powers	601842	2	2	\$406,000	\$645,000	4	\$1,051,000
Vince Rigoni	3065867	2	2	\$823,900	\$814,000	4	\$1,637,900
Raymond C Fitzgerald	608251	3	1	\$879,000	\$262,000	4	\$1,141,000
Noreen M Burt	603794	2	2	\$580,000	\$741,900	4	\$1,321,900
Ben R Skelton, PA	N478909	4		\$1,641,500		4	\$1,641,500
Jennifer Ann Bonamarte	N625683	2	2	\$495,000	\$655,000	4	\$1,150,000
Bill Van Arsdale	609217	1	3	\$6,600,000	\$11,560,000	4	\$18,160,000
Jennifer Gariepy	N625801	1	3	\$529,000	\$965,400	4	\$1,494,400
Don Wilson	602650	2	2	\$433,000	\$734,325	4	\$1,167,325
Silvina Mariela Garcia	N624675	2	2	\$390,000	\$524,500	4	\$914,500
Brian T Ohlis	607729	4		\$1,529,500		4	\$1,529,500
Tracy Lee	N627306	1	3	\$325,000	\$969,930	4	\$1,294,930
Helen A Baker	601875	3	1	\$1,165,000	\$298,000	4	\$1,463,000
Gary L Hicks	601681	2	2	\$430,250	\$465,000	4	\$895,250
James Carl	B3285545	2	2	\$499,900	\$609,000	4	\$1,108,900
Lois Higer	N620328	2	2	\$912,000	\$962,000	4	\$1,874,000
Nancy McCrum	F3017959	3	1	\$657,500	\$82,500	4	\$740,000
James A Hild, PA	600671	3	1	\$1,360,000	\$275,000	4	\$1,635,000
Lenora Rickner	485314	4		\$843,900		4	\$843,900
Alysia Testa	N624730	2	2	\$435,000	\$610,000	4	\$1,045,000
Luis A Benedito	522122		4		\$997,500	4	\$997,500
Doug Forester	N627313	2	2	\$718,500	\$360,000	4	\$1,078,500
Paula Andrea King	N627551	1	3	\$200,000	\$744,000	4	\$944,000
Polly K Himmel	601590	3	1	\$2,635,000	\$950,000	4	\$3,585,000
Chuck Schanne	N625526	1	3	\$210,000	\$762,000	4	\$972,000
Amber Brawner	N625623		4		\$921,275	4	\$921,275
Jack R Marsh	522332	2	2	\$950,000	\$1,630,000	4	\$2,580,000
Amber Grice, LLC	N624172	2	2	\$355,000	\$270,000	4	\$625,000
Simon Brooker	N623623	4		\$1,379,000		4	\$1,379,000
Bob Campbell	N621326		4		\$1,052,684	4	\$1,052,684
Ron Stafford	N624856	4		\$1,949,400		4	\$1,949,400
Kimmy Keys	N625539		4		\$4,088,990	4	\$4,088,990
Jeff Nesbit	530895	1	3	\$275,000	\$864,000	4	\$1,139,000
Trevor Steven Ekovich	N627968	4		\$641,900		4	\$641,900
Dwyn C Dion	N484029	1	3	\$200,000	\$1,249,191	4	\$1,449,191
Candice Hollman	B3257564	1	3	\$138,000	\$543,500	4	\$681,500
Cindy Oneto	N483379	1	3	\$480,000	\$1,123,000	4	\$1,603,000
Jennifer Lee Stark	N628097	1	3	\$650,000	\$1,579,000	4	\$2,229,000
Athena Patricia Pappas	N622117	2	2	\$668,000	\$2,200,000	4	\$2,868,000
Kris McGrath	N624723	1	3	\$340,000	\$2,670,000	4	\$3,010,000
Bobbie Dusek	605259	3	1	\$1,465,000	\$450,000	4	\$1,915,000
Keri S Huber	N608811	1	3	\$371,000	\$1,524,500	4	\$1,895,500
Frank B Petras	608289	1	3	\$1,675,000	\$2,255,000	4	\$3,930,000
Starr Joy Whiting, PA	N621150	1	3	\$140,000	\$1,230,000	4	\$1,370,000
Lisa M Poponea	N623186		4		\$1,096,900	4	\$1,096,900
Cheri Lynn Gillespie	552007	2	2	\$565,000	\$529,000	4	\$1,094,000
Tom Puckett, IV	609287	1	3	\$3,725,000	\$6,280,000	4	\$10,005,000
Kristen Ayn Weardon	N623594	2	2	\$459,900	\$224,950	4	\$684,850
Julie Oberlin	F3280088	1	3	\$6,100,000	\$13,450,000	4	\$19,550,000
Allen Joffe	3084356	2	2	\$403,900	\$468,000	4	\$871,900
Peter G Reppucci, PA	601667	2	2	\$19,925,000	\$16,432,500	4	\$36,357,500
Gary L Jaarda	603700	2	2	\$2,515,250	\$3,950,000	4	\$6,465,250
Gina Marie Fischer	N623553		4		\$8,150,000	4	\$8,150,000
Karen Marie Carey	N600667	1	3	\$395,000	\$787,000	4	\$1,182,000
Cory A Rozen	N601147	2	2	\$975,000	\$764,000	4	\$1,739,000
Alicja Jaworski	N622255	2	2	\$685,000	\$305,500	4	\$990,500
Fred Benoit, Sr.	N620965	3	1	\$773,000	\$240,000	4	\$1,013,000
Jeri R Hannon	N628171	2	2	\$480,000	\$455,000	4	\$935,000
Denise M Sands	N624237	2	2	\$650,000	\$530,000	4	\$1,180,000
Kristina M Lambros	N626298	2	2	\$490,000	\$1,122,000	4	\$1,612,000

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		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Terry Ho	N627730	1	3	\$155,000	\$1,406,000	4	\$1,561,000
Kenneth C Johnson	604352	3	1	\$707,000	\$125,000	4	\$832,000
Joseph P Gannon, III	602002	3	1	\$900,000	\$1,015,000	4	\$1,915,000
Christel A Johnson	N484611	2	2	\$768,000	\$419,400	4	\$1,187,400
Thomas P Bullaro	N628326		4		\$1,472,500	4	\$1,472,500
Troy De Mond	3282927	1	3	\$293,000	\$1,273,500	4	\$1,566,500
Connie M Long	N626904		4		\$960,000	4	\$960,000
Victoria Del Duca	B3304468	3	1	\$731,000	\$355,000	4	\$1,086,000
Jason Thomas Minder	N628045	1	3	\$248,500	\$742,500	4	\$991,000
Kyle E Thompson	C3286680	1	3	\$250,000	\$1,030,000	4	\$1,280,000
Lisa Bobitski	3047115		4		\$1,200,000	4	\$1,200,000
Manuel Castro	B3236545	3	1	\$552,500	\$130,000	4	\$682,500
Mimy Von Schreiner	603092	3	1	\$3,972,900	\$430,000	4	\$4,402,900
Ellen M Jolley	N623531	1	3	\$158,000	\$839,900	4	\$997,900
Pat Ward	N507946		4		\$1,534,000	4	\$1,534,000
Courtney R Jolly	N624308	1	3	\$239,000	\$816,000	4	\$1,055,000
Carter Bertolet Wheeler	N600485	4		\$3,185,000		4	\$3,185,000
Martha Ceballos	N621924	3	1	\$673,000	\$270,000	4	\$943,000
David J Tirado	N627089	3	1	\$1,164,000	\$485,000	4	\$1,649,000
Lady Carlyon Coates	N600595	2	2	\$770,000	\$745,000	4	\$1,515,000
Kevin Welch	N626959	2	2	\$540,000	\$540,000	4	\$1,080,000
MC Ceus	N623733		4		\$1,084,000	4	\$1,084,000
Jackie Perrett	N624925		4		\$1,814,954	4	\$1,814,954
Carol Jones	B701677	3	1	\$955,000	\$370,000	4	\$1,325,000
MilanO Odstrcilik	601909	2	2	\$565,000	\$1,095,000	4	\$1,660,000
Justin Jordan	B3099799	4		\$1,935,000		4	\$1,935,000
Michael D May	N627657	2	2	\$529,000	\$1,455,000	4	\$1,984,000
Bev Larson	416251	2	2	\$331,500	\$308,500	4	\$640,000
Peter S Dixon	520877	4		\$4,940,000		4	\$4,940,000
Laura H Adams	N700893	2	2	\$882,500	\$2,575,000	4	\$3,457,500
Jonathan W Garrick	N600945		4		\$871,040	4	\$871,040
Alison Schumer Kalb	607444	2	2	\$8,334,000	\$3,775,000	4	\$12,109,000
Sandra Corina	602099	1	3	\$565,000	\$1,370,000	4	\$1,935,000
Vincent A Colace	N700759	2	2	\$1,248,750	\$1,373,750	4	\$2,622,500
Michael Patton P.A.	B650708	3	1	\$799,500	\$515,000	4	\$1,314,500
Nancy F Kamenick	606032	2	2	\$2,120,000	\$586,000	4	\$2,706,000
Swapna Nair	N625746		4		\$1,019,000	4	\$1,019,000
Lauren M Wilmering	N623411		4		\$1,039,204	4	\$1,039,204
Mike Shapiro	N601355		4		\$1,167,950	4	\$1,167,950
Stuart O Kaye	604224	2	2	\$626,900	\$632,000	4	\$1,258,900
Susan Pfeil	N700890	3	1	\$4,195,000	\$2,910,000	4	\$7,105,000
Stavros Timotheou	B3239433	2	2	\$513,000	\$558,000	4	\$1,071,000
Candice Jolly	N626829	2	2	\$303,900	\$303,900	4	\$607,800
William T Michalek	N625956	2	2	\$827,500	\$707,500	4	\$1,535,000
Eliane Potter	609425		4		\$722,000	4	\$722,000
Carmen M. Mastrapa	P3056157	2	2	\$577,000	\$548,698	4	\$1,125,698
Eric Sommerton	N626052		4		\$1,139,000	4	\$1,139,000
Aileen Kennedy	603927	3	1	\$1,359,000	\$205,000	4	\$1,564,000
Dolores R Pytlík	608376	4		\$974,500		4	\$974,500
Sharon Kennedy	N507485	2	2	\$365,000	\$1,180,000	4	\$1,545,000
Natalie Chambers	B699027	2		\$420,000		2	\$420,000
	N625472		2		\$642,648	2	\$642,648
Samantha Kirch	N626812		4		\$984,500	4	\$984,500
Carol S Reid	606823	2	2	\$3,555,000	\$2,275,000	4	\$5,830,000
Melitta Chelon-Gumma	677421	1	3	\$730,000	\$1,314,534	4	\$2,044,534
Andrew Fentiman	B3061791	1	3	\$1,695,000	\$7,539,900	4	\$9,234,900
Angela V. Brincku	N608704	3	1	\$1,629,000	\$275,000	4	\$1,904,000
Nicola Gentil	N625169		4		\$2,290,500	4	\$2,290,500
Kathi L Kilburn-Bruce	N621540	1	3	\$300,000	\$1,154,000	4	\$1,454,000
Nikki Bauer	N625381	1	3	\$250,000	\$3,708,750	4	\$3,958,750
Anne H Killilea	423900		4		\$10,755,000	4	\$10,755,000
Tom Rohde	N507448	3	1	\$808,500	\$379,000	4	\$1,187,500
Dot Klinginsmith	N700802	3	1	\$642,000	\$230,000	4	\$872,000
Osvaldo Rosales	N483901	3	1	\$603,459	\$388,000	4	\$991,459
Matthew J Klinowski	N478917	3	1	\$995,000	\$385,325	4	\$1,380,325
Joy D Runyon	N484819	2	2	\$820,000	\$1,020,000	4	\$1,840,000
Fatima S Khokhar	N622220	2	2	\$1,580,000	\$3,308,500	4	\$4,888,500

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		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
James E Forrest	357807	2	2	\$8,700,000	\$7,000,000	4	\$15,700,000
Bob Koch, Jr.	601895	1	3	\$480,000	\$475,000	4	\$955,000
Valerie J Sarwin	N600499	1	3	\$485,000	\$1,707,500	4	\$2,192,500
Frantz Elijah Machoule	P3338144		4		\$1,011,900	4	\$1,011,900
Patty Dovichi	N625576	3	1	\$699,500	\$214,000	4	\$913,500
Edward Culver	N625824	2	2	\$922,500	\$392,900	4	\$1,315,400
Mark J Semeraro	602110	2	2	\$669,000	\$690,500	4	\$1,359,500
R Terry Korf	B3134604	3	1	\$1,042,000	\$347,500	4	\$1,389,500
Vanessa H Franklin	N620720	2	2	\$455,000	\$2,073,000	4	\$2,528,000
Adria Gallagher	P3354934	1	3	\$340,000	\$959,000	4	\$1,299,000
Scott Meadows	F3268656		4		\$649,400	4	\$649,400
Christine Citrano	N620617	3	1	\$533,000	\$188,500	4	\$721,500
Phil Metz	N627461		4		\$1,216,000	4	\$1,216,000
Dede Kriegbaum	N622181	3	1	\$2,354,000	\$830,000	4	\$3,184,000
Helen M Bittle	604363	2	2	\$1,264,900	\$935,000	4	\$2,199,900
John Civette	B3174123	2	2	\$369,900	\$369,900	4	\$739,800
Tatyana Bogdanova-Sallee	n624006	2	2	\$1,975,000	\$1,515,000	4	\$3,490,000
James A Kux	N600778	4		\$8,402,000		4	\$8,402,000
Grace M Stafford	609291	1	3	\$2,800,000	\$3,095,000	4	\$5,895,000
Stefanie Wilfong	3144510	1	3	\$220,500	\$590,000	4	\$810,500
Ray W Kennedy	N623777	1	3	\$259,777	\$2,650,000	4	\$2,909,777
Fernando Lamelas	N484298	3	1	\$658,000	\$269,900	4	\$927,900
Tiffany J Rardin	N625642	2	2	\$633,000	\$502,500	4	\$1,135,500
Heather Larkin	N624068	2	2	\$398,500	\$1,396,420	4	\$1,794,920
Toni Trombley	604250	2	2	\$366,900	\$613,900	4	\$980,800
Lisa Catherine Casarella	N626553		4		\$1,378,000	4	\$1,378,000
Lauren M Vallozzi	N484177	1	3	\$455,000	\$1,483,000	4	\$1,938,000
Lisa Gottesman	F3133690	3	1	\$1,860,000	\$330,000	4	\$2,190,000
Robert Andrew Forbis	N627720	1	3	\$875,000	\$1,173,177	4	\$2,048,177
Lee Leatherwood	607749	4		\$820,000		4	\$820,000
Dana M Perkins	N624417	2	2	\$737,000	\$1,340,000	4	\$2,077,000
Anne E Towers	N625531	1	3	\$425,000	\$2,911,000	4	\$3,336,000
Katuska Villamizar	N509222	1	3	\$247,500	\$754,800	4	\$1,002,300
Debra Kligerman	C3331630		1		\$158,500	1	\$158,500
	N628940		3		\$1,153,000	3	\$1,153,000
Daniel Dix	N627127	2	2	\$469,800	\$481,900	4	\$951,700
Karen Lee	N623428	3	1	\$1,260,000	\$475,000	4	\$1,735,000
Donna Mason	668812	3	1	\$937,000	\$450,000	4	\$1,387,000
Lisa M Gandy	N601028	4		\$1,181,900		4	\$1,181,900
Jeanine Delaney	N625535		4		\$1,012,500	4	\$1,012,500
Pat Clary	601499	3	1	\$871,980	\$226,980	4	\$1,098,960
Alberto Salomoni	N621916		4		\$710,000	4	\$710,000
Salli L Cleminson	609049	3	1	\$1,525,000	\$669,900	4	\$2,194,900
Lee Willis	N623178	2	2	\$3,315,000	\$1,830,500	4	\$5,145,500
Liz Koplitz	N627221	2	2	\$508,000	\$560,500	4	\$1,068,500
Marion Francis Hagan III	B628672	3	1	\$3,015,000	\$716,080	4	\$3,731,080
Hope Moore	N626688	1	3	\$470,000	\$1,950,000	4	\$2,420,000
Alex Monahan	N625757	3	1	\$486,000	\$175,000	4	\$661,000
Carol Hilleary	3145592	1	3	\$465,000	\$927,900	4	\$1,392,900
Shirley D Fargnoli	N625670	3	1	\$1,423,000	\$340,000	4	\$1,763,000
Stephanie A Letourneau	N508027	2	2	\$665,000	\$624,900	4	\$1,289,900
Sam Hendricks	N625764	1	3	\$235,000	\$845,000	4	\$1,080,000
Debra Wallace	B3298005	2	2	\$579,000	\$609,000	4	\$1,188,000
Susan A Bagyura, LLC	N628552	1	3	\$300,000	\$790,000	4	\$1,090,000
Susan K Ackerson	604437	1	3	\$169,000	\$416,700	4	\$585,700
Bogdan Afloarei	N626147	3	1	\$1,061,000	\$177,000	4	\$1,238,000
Stephen R Levitan	608147	2	2	\$2,745,000	\$4,518,907	4	\$7,263,907
Sandy O'Connor	609405	2	2	\$411,000	\$727,000	4	\$1,138,000
Veronique Pascual	594700	1	3	\$207,000	\$1,374,000	4	\$1,581,000
Lisa Shepard	649334	1	3	\$375,000	\$677,500	4	\$1,052,500
Annie McFarland	N625540		4		\$1,433,000	4	\$1,433,000
Julie Brundage Ojanovac	N622806	2	2	\$670,000	\$452,900	4	\$1,122,900
Gregory Lewis P.A.	B3157851	2	2	\$795,000	\$1,642,000	4	\$2,437,000
Jon Manderscheid	N626994	3	1	\$4,475,000	\$797,500	4	\$5,272,500
Lauren B Libby Taranto	602054	2	2	\$5,700,000	\$1,243,000	4	\$6,943,000
Michael Gebeau, PA	N625647	1	3	\$375,000	\$1,221,000	4	\$1,596,000
Carolyn M Lieb	447305	4		\$1,215,000		4	\$1,215,000

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Scott J Newsome	N625259		4		\$3,352,000	4	\$3,352,000
Sue Colgan	N620758	3	1	\$729,900	\$157,224	4	\$887,124
Leah M Paige	N484000	2	2	\$560,000	\$779,000	4	\$1,339,000
Philip N Collins, PA	600073	3	1	\$6,425,000	\$942,500	4	\$7,367,500
Jaime L Downey	N507826	2	2	\$525,000	\$460,000	4	\$985,000
Steven G Segar, LLC	N624206	3	1	\$1,862,000	\$182,000	4	\$2,044,000
Dexter Enrique Downs	N624408		4		\$1,085,800	4	\$1,085,800
Jack V Loewel	N622462	3	1	\$1,515,000	\$459,000	4	\$1,974,000
Don Droke	B3216785	2	2	\$590,000	\$1,085,000	4	\$1,675,000
Jose Martinez	605897	1	3	\$253,000	\$697,500	4	\$950,500
Brian John Stolliker	N601926	4		\$1,708,400		4	\$1,708,400
Nina Lovern	N700991	1	3	\$506,000	\$1,455,000	4	\$1,961,000
Michelle Grimes	B3248696	1	3	\$195,000	\$2,341,000	4	\$2,536,000
Joe Epifanio	B3044127	1	3	\$975,000	\$1,258,000	4	\$2,233,000
Mike Dedio	N628473	4		\$1,955,400		4	\$1,955,400
Greg Cowser	N624343	2	2	\$743,000	\$380,000	4	\$1,123,000
Timothy D Peck	607596	3	1	\$1,297,750	\$749,000	4	\$2,046,750
Stewart Safford	B3328324	1	3	\$515,000	\$1,555,000	4	\$2,070,000
Edith Perez	N620343	1	3	\$200,000	\$713,000	4	\$913,000
Anthony Russo	F3235511	2	2	\$625,000	\$410,255	4	\$1,035,255
Roger Perry	N623446	2	2	\$900,000	\$1,045,000	4	\$1,945,000
Marc A Scoleri	N628256	1	3	\$293,000	\$707,000	4	\$1,000,000
Gonzalo A Quiceno	N625221	1	3	\$415,000	\$942,000	4	\$1,357,000
Henry Creasy, III	N483284	2	2	\$350,000	\$710,000	4	\$1,060,000
James Barbour	B3159230	1	3	\$120,450	\$1,187,500	4	\$1,307,950
Joe Murgalo, Jr	N626629	1	3	\$950,000	\$1,910,000	4	\$2,860,000
Julie Barocas	N507519	2	2	\$434,000	\$658,000	4	\$1,092,000
Marc Remington	N628392	2	2	\$1,005,000	\$1,030,000	4	\$2,035,000
James Chambers	N626420	1	3	\$320,000	\$1,185,000	4	\$1,505,000
Armand J Procacci, PA	N701055		4		\$1,497,725	4	\$1,497,725
Teresa Bayt	N627572	2	2	\$659,500	\$614,900	4	\$1,274,400
Armando Guirola	N625338	2	2	\$394,900	\$470,000	4	\$864,900
Diane M Powell, LLC	N600619	2	2	\$2,085,000	\$8,050,000	4	\$10,135,000
Margarita Pino	N628269	1	3	\$175,000	\$598,500	4	\$773,500
Joyce Etchison	609503	1	3	\$122,000	\$1,274,500	4	\$1,396,500
Leah Alfieri	B3076793	1	3	\$222,500	\$1,753,600	4	\$1,976,100
Kevin Burton	705067	3	1	\$459,750	\$376,500	4	\$836,250
Dana F Mount	N507616	1	3	\$175,000	\$3,161,589	4	\$3,336,589
Greg Meisinger	N625861	3	1	\$987,000	\$365,000	4	\$1,352,000
Judi Gorton	N620801	2	2	\$465,000	\$301,750	4	\$766,750
Loaiza C Ramos	N507944	1	3	\$250,000	\$753,000	4	\$1,003,000
Maria Coleman	F3039186	1	3	\$565,000	\$1,265,000	4	\$1,830,000
Nathalia Mato	809339		4		\$895,900	4	\$895,900
Odalys Martinez Cruz	N600161	1	3	\$228,500	\$1,002,000	4	\$1,230,500
Carole Muscat	N627145	1	3	\$398,000	\$734,900	4	\$1,132,900
Joe Buch	606070		4		\$3,372,000	4	\$3,372,000
Neal Ira Wolf	N624711	3	1	\$975,500	\$298,000	4	\$1,273,500
Gregory T Martinovich	700398		4		\$6,056,910	4	\$6,056,910
Patrick Reinert	274456	3	1	\$715,900	\$320,000	4	\$1,035,900
Loukas Minas Masouras	N624524	1	3	\$200,000	\$1,386,000	4	\$1,586,000
Julie Pecoraro	3234033	1	3	\$233,000	\$908,500	4	\$1,141,500
Barbara Louise Wright	N625409	1	3	\$235,000	\$980,000	4	\$1,215,000
Ann B Renner	610098		4		\$1,593,900	4	\$1,593,900
Barry Lamb	B3340012	2	2	\$620,000	\$659,000	4	\$1,279,000
Julie S Blanton	N626167	1	3	\$446,250	\$4,159,000	4	\$4,605,250
Gorana Curkovic	608307		4		\$3,596,537	4	\$3,596,537
Danny Fernandez	B3211871	2	2	\$841,000	\$841,000	4	\$1,682,000
Cheryl F Allen	601619	2	2	\$589,000	\$4,200,000	4	\$4,789,000
Jamie Lynn Henry	N626249		4		\$1,005,000	4	\$1,005,000
Sharon L May	N483739	1	3	\$257,000	\$780,900	4	\$1,037,900
Reagan Roberts	608375	2	2	\$1,750,000	\$2,119,390	4	\$3,869,390
Shaun Dalton, PA	N478954	1	3	\$277,000	\$9,905,000	4	\$10,182,000
Cee Keegan	N626193		4		\$1,352,000	4	\$1,352,000
Alexander C Mayr	N621298	2	2	\$1,665,000	\$2,015,000	4	\$3,680,000
Mirela Roman	608174	1	3	\$112,500	\$575,000	4	\$687,500
Gary L McCalla	N478894		4		\$1,469,500	4	\$1,469,500
Sepp P Ronay	N700884	1	3	\$120,000	\$1,001,500	4	\$1,121,500

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Anne E. Wright	3173868	1	3	\$214,000	\$1,104,900	4	\$1,318,900
Olesia D Beltran	N623941	2	2	\$511,900	\$507,000	4	\$1,018,900
Thomas McCarthy	N608818	2	2	\$3,212,000	\$2,775,000	4	\$5,987,000
Stephanie Lynn Rubino	N624238	3	1	\$602,000	\$285,000	4	\$887,000
Sandra McCarthy-Meeks, PA	N601076	4		\$1,870,000		4	\$1,870,000
Yasmin Saad, PA	N700531		4		\$1,607,635	4	\$1,607,635
Richard McCormack	522198		4		\$1,242,500	4	\$1,242,500
Frank R Sajtar	N623202	2	2	\$15,000,000	\$16,700,000	4	\$31,700,000
Marilyn Morales	N628095		4		\$468,500	4	\$468,500
Rowan J Samuel	N623166	1	3	\$1,825,000	\$2,090,000	4	\$3,915,000
Marina Hermann, PA	N626263	2	2	\$515,000	\$283,500	4	\$798,500
Chris Hone	N624902	1	3	\$310,000	\$1,175,380	4	\$1,485,380
Idalmys Gonzalez	3265347	1	3	\$300,000	\$601,100	4	\$901,100
Brenda Bergin	608379	1	3	\$89,900	\$616,900	4	\$706,800
Marita U Kuellmar	N628531	2	2	\$400,000	\$491,000	4	\$891,000
Manuela Schinagl, PA	N621428	2	2	\$470,000	\$217,500	4	\$687,500
Jon McLain	B3251086	2	2	\$969,000	\$1,022,000	4	\$1,991,000
Edward J Frank	522255	4		\$575,000		4	\$575,000
Barbara A. Confer	522308	2	2	\$533,000	\$565,000	4	\$1,098,000
Jeff Cox	380275	2	2	\$912,500	\$494,500	4	\$1,407,000
Bea Cervantes	N626245	1	3	\$217,500	\$755,500	4	\$973,000
Helayne A Frankel	608344	1	3	\$490,000	\$1,482,000	4	\$1,972,000
Elizabeth Baker	B3019274	2	2	\$2,300,000	\$2,440,000	4	\$4,740,000
Ann Marie Shimer	601481	2	2	\$530,000	\$411,000	4	\$941,000
Ileana M Bogaert	N622568	2	2	\$225,000	\$415,000	4	\$640,000
Kari Swartwout	N625268	2	2	\$920,000	\$910,000	4	\$1,830,000
Mary Ellen Medeiros	N600652	2	2	\$499,000	\$1,025,000	4	\$1,524,000
Paula F Sims	600691	3	1	\$3,988,000	\$1,338,000	4	\$5,326,000
Becky L Kristof	N609857	2	2	\$1,245,000	\$2,275,000	4	\$3,520,000
Thomas Kennedy	B3275585		4		\$1,574,950	4	\$1,574,950
Jeannine de Alwis	N478949	2	2	\$482,000	\$423,000	4	\$905,000
Katherine Stobb	3005044	2	2	\$695,100	\$903,900	4	\$1,599,000
Tina Deady	603425	2	2	\$845,000	\$1,346,385	4	\$2,191,385
Felicia L Foster	N628620	2	2	\$362,000	\$507,500	4	\$869,500
Mark Harrison Mellman	N623874		4		\$1,285,000	4	\$1,285,000
Kathie Soller	604609	2	2	\$2,235,000	\$1,915,000	4	\$4,150,000
Belle Fair Graves	N626141	1	3	\$1,425,000	\$2,140,000	4	\$3,565,000
Joe Garabed	N624003		4		\$3,780,964	4	\$3,780,964
Sonia Plazas Arnold	N620637	2	2	\$154,500	\$458,000	4	\$612,500
Thomas M Fahey	N627757	1	3	\$245,000	\$994,000	4	\$1,239,000
Steve Messenger	B697425	3	1	\$1,321,900	\$473,928	4	\$1,795,828
Connie Spitzmiller	N620506	4		\$4,389,000		4	\$4,389,000
Mary Ann Blakeley	N600969	2	2	\$2,563,050	\$1,780,000	4	\$4,343,050
Jane Bond	N622583	3	1	\$1,283,500	\$430,000	4	\$1,713,500
Steve Goldsmith	609508	2	2	\$478,000	\$420,000	4	\$898,000
Sandy Saddleson	F3124461	1	3	\$235,000	\$635,000	4	\$870,000
Sarah E Mihailoff	N621792	2	2	\$685,500	\$626,500	4	\$1,312,000
Gene Sudol	522318		4		\$3,038,005	4	\$3,038,005
Rick Miles	601793	2	2	\$693,000	\$417,000	4	\$1,110,000
Raymond C Lazowski	N628636	1	3	\$222,500	\$810,000	4	\$1,032,500
Barbara J Miller	602350	1	3	\$270,000	\$1,155,000	4	\$1,425,000
Fauzia Tahiry	N620073	2	2	\$3,065,000	\$3,500,000	4	\$6,565,000
Andrew Arreola, LLC	N621062	1	3	\$2,775,000	\$7,250,000	4	\$10,025,000
Keith Rigsby	3027531	1	3	\$287,500	\$982,500	4	\$1,270,000
Todd E DeFilipps, PA	605898	3	1	\$869,000	\$166,000	4	\$1,035,000
Carol A Gilman	603474	2	2	\$6,950,000	\$20,200,000	4	\$27,150,000
Bill Modes	600490	2	2	\$406,000	\$494,000	4	\$900,000
Gina Turkel	B3127103	1	3	\$380,000	\$830,850	4	\$1,210,850
Kim Moore	602603	3	1	\$1,480,000	\$650,000	4	\$2,130,000
Dave Urness	N483583	1	3	\$1,287,500	\$3,175,000	4	\$4,462,500
Marsha L Moore	606885	4		\$1,372,000		4	\$1,372,000
Sarah Elizabeth Burke	N628812	1	3	\$275,000	\$842,000	4	\$1,117,000
Gail L DeFrancesca	605397	1	3	\$322,900	\$2,035,000	4	\$2,357,900
Vera Stec	603476	3	1	\$1,300,000	\$415,000	4	\$1,715,000
Brette DeJesus	604461	4		\$1,501,900		4	\$1,501,900
Jordan E Brandt, PA	N478914	2	2	\$667,500	\$797,782	4	\$1,465,282
Frank Dekevich	N620823	1	3	\$150,000	\$4,550,000	4	\$4,700,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Shaun Martin Garry	N626235	1	3	\$135,000	\$757,500	4	\$892,500
Maureen C Zuck	N627042	2	2	\$702,000	\$1,045,000	4	\$1,747,000
Sandra Velez	N600159	1	3	\$116,000	\$325,000	4	\$441,000
Phyllis M Mueller	199770	1	3	\$625,000	\$2,271,500	4	\$2,896,500
Agnes Grajek	N625468		4		\$810,000	4	\$810,000
Basil Joseph Ascitto	N623985	1	3	\$197,900	\$875,000	4	\$1,072,900
Annette M Villano	N483992	3	1	\$1,357,500	\$180,000	4	\$1,537,500
Darlene M Roddy, PA	609601	3	1	\$1,370,000	\$325,000	4	\$1,695,000
Roberta A Burke	N625267	2	2	\$616,000	\$442,500	4	\$1,058,500
Keith Mundola	N623162	1	3	\$460,000	\$912,600	4	\$1,372,600
Lisa P. Grear, PA	609773	1	3	\$265,000	\$904,500	4	\$1,169,500
Mayensy Cubas	N625189	2	2	\$507,900	\$400,900	4	\$908,800
Robin C Skladany	N621277	1	3	\$1,825,000	\$1,534,000	4	\$3,359,000
Elke Hein Glenn	N621226		4		\$1,158,000	4	\$1,158,000
Carol M Greenwood	N600693	1	3	\$174,900	\$705,000	4	\$879,900
Melanie April Bocock	N625684	2	2	\$682,500	\$560,000	4	\$1,242,500
Pam Grice	601725	2	2	\$409,000	\$555,000	4	\$964,000
Eamon Murphy	N622230	2	2	\$543,200	\$589,000	4	\$1,132,200
Daniel Wolkoff	B3168503	4		\$1,322,000		4	\$1,322,000
Dominic Guarino	N625025	3	1	\$814,000	\$493,000	4	\$1,307,000
Carolyn L Weinand	609552	1	3	\$260,000	\$542,000	4	\$802,000
Josie Mennini	700051	1	3	\$216,000	\$592,000	4	\$808,000
Daniel Guenther, PA	N621111	2	2	\$3,905,000	\$4,400,000	4	\$8,305,000
Lynn Atkinson	B3134188	3	1	\$2,123,000	\$610,000	4	\$2,733,000
Kim Reed	N622663	2	2	\$313,000	\$299,900	4	\$612,900
Stuart W Miller	N625184	4		\$1,877,500		4	\$1,877,500
Mary S Willkomm	601075	1	3	\$105,000	\$1,002,500	4	\$1,107,500
Jon Feins	N627982	2	2	\$3,305,000	\$2,810,000	4	\$6,115,000
Patti Wilson-Cipolla, PA	602932		4		\$741,950	4	\$741,950
Wendy Nelson	522039	3	1	\$1,609,500	\$515,000	4	\$2,124,500
Shawn Simmons	N626968	1	3	\$297,000	\$749,000	4	\$1,046,000
Shelly Dawn Nelson	N621864	2	2	\$234,500	\$666,000	4	\$900,500
Patricia Hanes	700034	4		\$1,217,000		4	\$1,217,000
Norma E Netzow	600913	4		\$934,000		4	\$934,000
Mary A Yon	N620676	3	1	\$3,505,000	\$6,500,000	4	\$10,005,000
Barb Noble	N622356	2	2	\$765,000	\$1,381,000	4	\$2,146,000
Janet E Zasada	458089		4		\$1,714,000	4	\$1,714,000
Omirca R Nodal	N600497	1	3	\$225,000	\$687,900	4	\$912,900
Paul Zerwal	608509	2	2	\$628,700	\$386,000	4	\$1,014,700
Bobby Mahan	C649886	4		\$740,000		4	\$740,000
Billie Jean Zipman	N484093	3	1	\$952,000	\$545,000	4	\$1,497,000
Traci Lynn Noteboom	N601227	2	2	\$565,900	\$540,000	4	\$1,105,900
Alex Vagner	N624622	1	3	\$243,000	\$679,000	4	\$922,000
Jon Kepple	N507409	2	2	\$1,032,300	\$687,500	4	\$1,719,800
Paul Kepple	N622398	3	1	\$1,048,000	\$339,000	4	\$1,387,000
Samia Markhart	N623649	2	1	\$1,439,000	\$280,000	3	\$1,719,000
Ron Rubeck	N622957	2	1	\$1,090,000	\$242,000	3	\$1,332,000
Vincent A Branda	N624972		3		\$856,500	3	\$856,500
Juan Rafael Alvarez	N600850	3		\$759,900		3	\$759,900
Elizabeth Vallie	3203687	1	2	\$145,000	\$545,000	3	\$690,000
Josh Marzucco	N628142	1	2	\$284,000	\$2,294,000	3	\$2,578,000
Dan Opyt, Jr.	N620233		3		\$756,400	3	\$756,400
Craig J Ekonomos	N623818	2	1	\$678,000	\$287,000	3	\$965,000
Caroline Charde Hebert	N627335		3		\$937,100	3	\$937,100
Charles J Elig	608663	1	2	\$135,000	\$1,522,000	3	\$1,657,000
John M Plocharczyk	N626489	1	2	\$247,500	\$532,250	3	\$779,750
Idis M Alvarez	N624369	1	2	\$174,500	\$437,800	3	\$612,300
Scott M True	N621418		3		\$1,110,000	3	\$1,110,000
Lauri M Elliot	604512	3		\$1,371,500		3	\$1,371,500
Adrienne Kubiak Young	607042	2	1	\$722,000	\$680,000	3	\$1,402,000
Ilen Estrada	607248	2	1	\$550,000	\$375,000	3	\$925,000
Michelle Marie Earhart	N625594	2	1	\$656,250	\$455,000	3	\$1,111,250
Michael Wittmann	3231192		3		\$1,334,000	3	\$1,334,000
Pamela M Heron	605415	1	2	\$250,000	\$576,000	3	\$826,000
Julie Agnew	N628229		3		\$1,129,999	3	\$1,129,999
Dennis L Robichaud	N484764	2	1	\$352,000	\$180,000	3	\$532,000
Bruce Farrell, PA	410091	3		\$930,000		3	\$930,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume		
		Closed Units	Closed Volume				
Dennis Schatz	N623785	1	2	\$475,000	\$1,111,000	3	\$1,586,000
Charles R Felix	N620932	2	1	\$2,195,000	\$1,320,000	3	\$3,515,000
Cheryl A Deering	600653	1	2	\$1,230,000	\$970,000	3	\$2,200,000
Colleen Karen Fernandez	N624277		3		\$606,000	3	\$606,000
Jean D Sweet	N624469	3		\$1,645,000		3	\$1,645,000
Carl M Fernstrom	163114	3		\$1,311,000		3	\$1,311,000
Robert J Cashin	N700938	1	2	\$395,000	\$505,000	3	\$900,000
Efrain Arce	137628		3		\$757,900	3	\$757,900
Nelly B Willshire	603138	1	2	\$910,000	\$1,960,000	3	\$2,870,000
Diego E Figueroa	N484349	1	2	\$222,000	\$442,000	3	\$664,000
Kenneth S O'Brian	N608820	2	1	\$470,000	\$350,000	3	\$820,000
Julie Sands	F3295545		3		\$772,900	3	\$772,900
Vincent M Citarella	N701017	2	1	\$546,000	\$200,000	3	\$746,000
Julie Smith	F3307811		2		\$325,000	2	\$325,000
	N623248		1		\$1,150,000	1	\$1,150,000
Bill Pembleton	N620755	2	1	\$605,000	\$440,000	3	\$1,045,000
Justa Fernandez	N624786		3		\$594,000	3	\$594,000
Robert H Povilaitis	N483443	1	2	\$224,500	\$1,547,500	3	\$1,772,000
Karen Armistead Fournier	N601192	2	1	\$501,000	\$631,705	3	\$1,132,705
David Radosti	N809462	2	1	\$575,000	\$90,000	3	\$665,000
Matt Yates	3239754	2	1	\$490,000	\$210,299	3	\$700,299
Steven Fisher	N628150		3		\$740,000	3	\$740,000
Donald Sitta	B3112009	2	1	\$485,000	\$82,000	3	\$567,000
Terri Romano, PA	604682	2	1	\$1,334,000	\$327,000	3	\$1,661,000
Wendy E Fleming	N623478	2	1	\$1,710,000	\$215,000	3	\$1,925,000
Cathy A Sanders	N483644	1	2	\$535,000	\$1,177,400	3	\$1,712,400
Julie Rohrer	3244833		3		\$556,500	3	\$556,500
Chrissi Brignola	N625534		3		\$1,115,750	3	\$1,115,750
Susan Mehas	B546896		3		\$1,324,000	3	\$1,324,000
Bradley J Dohack	3182946	2	1	\$289,500	\$375,000	3	\$664,500
Amber Meadows	3247139	2	1	\$470,900	\$375,000	3	\$845,900
Noelia Shaw	3195428	3		\$649,000		3	\$649,000
Sandra Brownlee Fox, PA	N507226	2	1	\$1,045,000	\$354,900	3	\$1,399,900
Toni Stout, LLC	610058		3		\$980,500	3	\$980,500
Serife Pray	N625753		3		\$704,900	3	\$704,900
Reilly James McGregor	N624412	1	2	\$530,000	\$701,000	3	\$1,231,000
Amy E Ashby	605236	3		\$779,900		3	\$779,900
Cynthia Teamer	F3147392		3		\$800,000	3	\$800,000
Jack Richert	B3269420		3		\$709,900	3	\$709,900
Rita Volmer	602505		3		\$731,900	3	\$731,900
Karen M Fletcher, PA	N622174	1	2	\$200,000	\$947,500	3	\$1,147,500
Ronnie Delfino	3258523	1	2	\$237,500	\$459,900	3	\$697,400
Gerald S Rosenblum	N700833	1	2	\$435,000	\$860,000	3	\$1,295,000
Ada Aurigemma	603750	2	1	\$253,000	\$200,000	3	\$453,000
Jim Monterosso	605699		3		\$766,500	3	\$766,500
Hanna Boisselle	B3280577		3		\$805,000	3	\$805,000
Susan A Aufderhaar	605983	1	2	\$199,000	\$1,050,000	3	\$1,249,000
Brad Waldner PA	F3296594	1	2	\$189,900	\$534,000	3	\$723,900
Roger A Friese	601531	3		\$939,400		3	\$939,400
Cathy Owen	601553	2	1	\$2,875,000	\$920,000	3	\$3,795,000
Karly Carballea	N628332	1	2	\$209,500	\$434,500	3	\$644,000
Vanthia Marie Vouros-Chase	N626989		3		\$778,900	3	\$778,900
Matt Langlois	3256263		3		\$2,059,000	3	\$2,059,000
Debbie R Turkett	N620943	1	2	\$145,000	\$905,000	3	\$1,050,000
Aaron Wolf P.A.	B3226560	2	1	\$1,350,000	\$3,400,000	3	\$4,750,000
Beverly S Coffey	525139	3		\$905,000		3	\$905,000
Robin L Galles	N622159	1	2	\$238,000	\$1,215,000	3	\$1,453,000
Robin A Porter	418323	2	1	\$525,000	\$445,000	3	\$970,000
Rich Gamelli	604813	3		\$740,900		3	\$740,900
Carin Billington	N627536	1	2	\$220,000	\$374,100	3	\$594,100
Judy Gamelli	607107		3		\$740,900	3	\$740,900
Clyde C Quinby	309403		3		\$4,380,000	3	\$4,380,000
Shawna Gannaway	N624588	2	1	\$561,900	\$265,000	3	\$826,900
Carol Lynn Bibee	N624745		3		\$897,400	3	\$897,400
Bill Roland	606820		3		\$837,000	3	\$837,000
Michael John Ricci	N623699	2	1	\$1,157,000	\$317,000	3	\$1,474,000
Abbie Valentine, III	N627189		3		\$3,640,000	3	\$3,640,000

John R. Wood Properties. Inc.
Agent Ranking Reports
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	Data	Side				Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Cathy Ahern	N621813	1	2	\$226,950	\$350,000	3	\$576,950
Marita Gastaldello	N621046	1	2	\$3,050,000	\$3,336,000	3	\$6,386,000
Nikki Dimitrova	N627354	2	1	\$715,000	\$245,000	3	\$960,000
Abel Arce	N626801	1	2	\$225,000	\$505,000	3	\$730,000
Dean Rose, PA	602981	1	2	\$288,000	\$674,195	3	\$962,195
Gero K Geilenbruegge	N483270		3		\$737,000	3	\$737,000
John Egan	N625626		3		\$2,735,000	3	\$2,735,000
Gil Gelbke	N600892		3		\$5,060,000	3	\$5,060,000
Chris Nightingale	N623381		3		\$732,350	3	\$732,350
Adam D Shue	N626666	1	2	\$400,000	\$521,930	3	\$921,930
Susanne Rose	603134		3		\$1,045,000	3	\$1,045,000
Paul S Gerber	700031	1	2	\$420,156	\$841,800	3	\$1,261,956
Paul DeVitto	N625863		3		\$841,000	3	\$841,000
Katie Scheiber	N625208	3		\$631,400		3	\$631,400
Kevin C Shanahan	N507940	2	1	\$5,087,500	\$1,157,500	3	\$6,245,000
Sheri L Gesdorf, PA	604380	2	1	\$2,065,000	\$650,000	3	\$2,715,000
Brandon Tyler	P3301538	2	1	\$430,000	\$247,000	3	\$677,000
Don Bahash, PA	N621117		3		\$1,609,800	3	\$1,609,800
Chuck Hernandez	N628044		3		\$878,000	3	\$878,000
Leslie Whiting	606830		3		\$844,500	3	\$844,500
Cindy Aguilar	F3299460	2	1	\$240,000	\$299,000	3	\$539,000
Susan G DeShong	606971	2	1	\$618,000	\$425,500	3	\$1,043,500
Beverly F Stevens	N622842	1	2	\$660,000	\$934,900	3	\$1,594,900
Ann Giles	N601166		3		\$1,492,500	3	\$1,492,500
Ray Gonzalez	N624989	1	2	\$176,000	\$385,000	3	\$561,000
Margie Baker	609295	2	1	\$572,000	\$305,000	3	\$877,000
Rebecca Kroseberg	B3201948	1	2	\$385,000	\$652,925	3	\$1,037,925
Darrel S Baker	N621435	1	2	\$356,000	\$752,000	3	\$1,108,000
Cristina RE	N628340	1	2	\$207,700	\$970,000	3	\$1,177,700
Gloria J Goddard	608269	3		\$726,000		3	\$726,000
Cynthia Rosa	N625325	3		\$1,929,000		3	\$1,929,000
Adlain Louis	3280527	1	2	\$100,000	\$616,000	3	\$716,000
John F Van Engelen	N623217	1	2	\$308,000	\$1,745,000	3	\$2,053,000
Kelly Delfino	N625938	1	2	\$345,000	\$457,250	3	\$802,250
Robert Paschall	F3303371	1	2	\$191,500	\$494,900	3	\$686,400
Barbara N Gonzalez	N621762		3		\$346,500	3	\$346,500
Simon P Dixon	608872		3		\$2,870,000	3	\$2,870,000
Jacque Lewis	N626673	3		\$999,500		3	\$999,500
John B Weiss	N608422		3		\$1,262,945	3	\$1,262,945
Monika M Goodrich	N484791	1	2	\$959,000	\$2,162,500	3	\$3,121,500
Galen L. Scharenberg	F3304405	1	2	\$512,000	\$1,082,000	3	\$1,594,000
Jim Gorman	N622318		3		\$3,485,000	3	\$3,485,000
Cindy Winkleman	658045		3		\$960,500	3	\$960,500
Kelly Noel	3310294	2	1	\$329,490	\$190,490	3	\$519,980
Eric J Woodruff	N608749	2	1	\$500,000	\$305,000	3	\$805,000
Aida Maria Blocker LLC	F3303619	1	2	\$295,000	\$707,500	3	\$1,002,500
Doug Durrenberger	N507542	3		\$2,925,122		3	\$2,925,122
Sonny Grech	N484280	1	2	\$345,000	\$623,000	3	\$968,000
Lee Novak	605741		3		\$11,240,000	3	\$11,240,000
Gordon Campbell, Jr.	N625711		3		\$1,103,000	3	\$1,103,000
Pat O'Connor, LLC	N622022		3		\$971,500	3	\$971,500
Nicole E Germain	N620437		3		\$2,220,000	3	\$2,220,000
Michael E Ludwig	N624313	1	2	\$190,000	\$325,000	3	\$515,000
Tanya Janel Krochuk	N627855	1	2	\$325,000	\$685,000	3	\$1,010,000
Sonia C Ortega	608506	2	1	\$474,000	\$1,413,308	3	\$1,887,308
Jacques Groenteman	603952		3		\$947,500	3	\$947,500
Guillermo L Palacio	N600237		3		\$833,800	3	\$833,800
Tanya Lee Oosterhous	N627430	1	2	\$155,000	\$526,000	3	\$681,000
Van Thomas Pruce	N628208		3		\$975,500	3	\$975,500
Keri Abed	3278551		3		\$2,141,000	3	\$2,141,000
Debbie Johnson	N627593	3		\$890,000		3	\$890,000
Valerie A Guido	N507860	1	2	\$4,900,000	\$944,000	3	\$5,844,000
Stephen Barsky	N625151	2	1	\$1,005,000	\$530,000	3	\$1,535,000
Ron Gunther	N608947	1	2	\$232,500	\$725,000	3	\$957,500
Mike Gabel	N627254	2	1	\$416,850	\$240,000	3	\$656,850
Deborah Deeth	B3241387		3		\$1,132,399	3	\$1,132,399
Eliecer Perez	N620879	1	2	\$263,000	\$522,900	3	\$785,900

John R. Wood Properties. Inc.
Agent Ranking Reports
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		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Christine E Haines, PA	700333	1	2	\$440,000	\$989,900	3	\$1,429,900
Lori Ann Peters	N620146	1	2	\$430,000	\$566,000	3	\$996,000
Aleks Uglica	N626219		3		\$1,260,000	3	\$1,260,000
Susan L Phillips	N484408	1	2	\$245,000	\$552,000	3	\$797,000
Daniel Hake	B3219606	1	2	\$162,000	\$1,566,000	3	\$1,728,000
Joanne Marie Olson	C3122717	1	2	\$232,650	\$949,000	3	\$1,181,650
Doris E Casey	N625605	1	2	\$495,000	\$1,100,600	3	\$1,595,600
Kellye Adams	3154502		3		\$734,180	3	\$734,180
Kevin Charles Ryan	N626411		3		\$1,607,500	3	\$1,607,500
Carla Costa	N626694	1	2	\$445,000	\$1,979,000	3	\$2,424,000
Rosemary J Hammar	502964		3		\$3,312,195	3	\$3,312,195
Harley Conrad, Jr.	N620529		1		\$435,000	1	\$435,000
	N621883		2		\$902,000	2	\$902,000
Whitey Phillips	700400		3		\$858,900	3	\$858,900
Dalia Quiros-Moran	B519333	3		\$616,000		3	\$616,000
Judith Barbato	700551	1	1	\$350,000	\$198,000	2	\$548,000
	B303341		1		\$225,000	1	\$225,000
Nat Celauro	N625693	2	1	\$785,000	\$367,500	3	\$1,152,500
Frank Battaglia	B3113797	1	2	\$315,000	\$385,000	3	\$700,000
Brian F. Kennedy	605930		3		\$2,548,990	3	\$2,548,990
Denny Hartsock	N625778	1	2	\$176,500	\$522,000	3	\$698,500
Joe Matarazzo, Jr	N627615	2	1	\$537,000	\$147,000	3	\$684,000
Alexa J Reeves	N626353	1	2	\$230,000	\$729,000	3	\$959,000
Pamala F Crespo	603002	1	2	\$325,000	\$950,000	3	\$1,275,000
Arline Bauer	700077	1	2	\$500,000	\$1,004,000	3	\$1,504,000
Suzanne E Ring	603250	2	1	\$3,190,000	\$1,850,000	3	\$5,040,000
Kim DeWeese	N626855	2	1	\$1,790,000	\$202,500	3	\$1,992,500
Cathy D Rogers	N483998	1	2	\$340,000	\$1,190,000	3	\$1,530,000
Greg Ake	N627768	2	1	\$1,025,000	\$650,000	3	\$1,675,000
Pat Rodinsky	600898	3		\$764,900		3	\$764,900
Kim Hinkson	B3347155	2	1	\$335,000	\$163,000	3	\$498,000
Clara Isabel Rojas	N621709	2	1	\$480,000	\$190,000	3	\$670,000
Carolyn Beauchamp	N623702	3		\$954,500		3	\$954,500
Rocco M Roppo	610240		3		\$950,000	3	\$950,000
Fran Beaumont	604812	3		\$496,500		3	\$496,500
Judy Welker	602221	3		\$712,454		3	\$712,454
Teodora G Mitova	N621084	1	2	\$85,500	\$935,000	3	\$1,020,500
Cheryl Lynn Jacobson	N626186		3		\$858,000	3	\$858,000
Jeannie Heien	N600191	1	2	\$325,000	\$422,000	3	\$747,000
Ornela Rroboci	N625907		3		\$662,000	3	\$662,000
Dotty Casey	N627906	1	2	\$142,000	\$427,000	3	\$569,000
Chris Horvath	3272622		3		\$1,176,500	3	\$1,176,500
Jodi L Henderson	N601267	2	1	\$977,000	\$1,385,000	3	\$2,362,000
Jeffrey Schafer	B3251656	1	2	\$290,000	\$920,000	3	\$1,210,000
Douglas G Hendry	456120	1	2	\$375,000	\$741,900	3	\$1,116,900
Bob Schmidt	600777	2	1	\$1,985,000	\$820,000	3	\$2,805,000
William Bedard, PA	n600199	1	2	\$1,087,500	\$2,387,500	3	\$3,475,000
Patrick J. Eberle	C3219698	1	2	\$515,000	\$1,112,000	3	\$1,627,000
Lyn M Bedell	N507726	1	2	\$260,000	\$2,977,500	3	\$3,237,500
Paul Andrew DeYoung	N625996	2	1	\$1,445,000	\$765,000	3	\$2,210,000
Allison D Callas	N625517	2	1	\$955,000	\$270,000	3	\$1,225,000
Zhi Wu	B3043374	1	2	\$239,000	\$265,000	3	\$504,000
Valerie A Bee, PA	N507663	1	2	\$1,175,000	\$824,900	3	\$1,999,900
Suzanne E Shafer	N620277	2	1	\$856,000	\$232,000	3	\$1,088,000
Nancy Jane Cusick	604348	1	2	\$369,000	\$1,369,000	3	\$1,738,000
Carol J Sheehy	N507758	2	1	\$510,000	\$452,000	3	\$962,000
Larry Bell	B3220334	1	2	\$380,000	\$664,500	3	\$1,044,500
Jeanne Siciliano	B3077765	2	1	\$475,000	\$285,000	3	\$760,000
Hans W Hoenig	604300	2	1	\$5,600,000	\$305,000	3	\$5,905,000
Joseph B Skelly	603662	2	1	\$395,000	\$215,000	3	\$610,000
Bryan E Hofferber	N507799	3		\$1,030,900		3	\$1,030,900
Yvonne Socha	B3061009	2	1	\$1,587,500	\$1,030,000	3	\$2,617,500
Kirby Richard	N625857	2	1	\$582,000	\$270,000	3	\$852,000
Bo Sorrentino	700057	2	1	\$484,000	\$579,500	3	\$1,063,500
Charles E Berry	603261	1	2	\$349,900	\$423,500	3	\$773,400
Debbie Dekevich	N483601		3		\$1,880,000	3	\$1,880,000
Amy Johanna Susino	N626058		3		\$3,604,900	3	\$3,604,900

John R. Wood Properties. Inc.
Agent Ranking Reports
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		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Cindy Conlin	N629187	1	2	\$800,000	\$2,325,000	3	\$3,125,000
Krisandra A Panting	N627866	1	2	\$100,000	\$2,235,000	3	\$2,335,000
Cindy Graziano	N626313	2	1	\$1,124,500	\$807,500	3	\$1,932,000
Kristen Ann Delizia	C3040294		3		\$734,409	3	\$734,409
David T Stewart	N622890	2	1	\$769,000	\$308,500	3	\$1,077,500
Margaret Hutchison	602070	2	1	\$1,375,000	\$697,500	3	\$2,072,500
Flower Cintron	N627181	2	1	\$755,000	\$470,000	3	\$1,225,000
Ana Beebe	N626835	1	2	\$307,000	\$448,000	3	\$755,000
Ursula Sulzer	B3134328	2	1	\$647,000	\$500,000	3	\$1,147,000
Deb Welch	N625627		3		\$1,888,153	3	\$1,888,153
Frank Falcone	N627272	1	2	\$278,350	\$442,350	3	\$720,700
Debi Chesebro	607209	3		\$615,500		3	\$615,500
John Terlizzi	B3253130	1	2	\$530,000	\$1,165,000	3	\$1,695,000
Jeanette Igoe	B587000	2	1	\$670,000	\$210,000	3	\$880,000
Sarah E Thompson	607770	1	2	\$300,000	\$644,125	3	\$944,125
Jane Czarnecki	N625529	1	2	\$395,000	\$610,000	3	\$1,005,000
Rich Zahaba	N621049	1	2	\$243,000	\$1,230,000	3	\$1,473,000
Bruce Ives	B694449		3		\$690,000	3	\$690,000
Cyndi Scott	N621884	1	2	\$115,000	\$338,000	3	\$453,000
Dennis Bevan	N484773		3		\$2,115,950	3	\$2,115,950
Angelina E Turra	600940	2	1	\$430,500	\$166,000	3	\$596,500
Jessica L Bibbee	N509270		3		\$1,117,000	3	\$1,117,000
Dan C Boyle	N623967	1	2	\$303,250	\$703,000	3	\$1,006,250
Terri L Jenstad	N507736	1	2	\$230,000	\$750,000	3	\$980,000
Dan Snow	N625235	1	2	\$212,000	\$421,000	3	\$633,000
Allen R DuQuet	607796	1	2	\$300,000	\$766,000	3	\$1,066,000
Marie Vaughan	610070		3		\$4,010,000	3	\$4,010,000
Glen A Bigness	609796	2	1	\$792,500	\$430,000	3	\$1,222,500
Lisette Hitt	630307		3		\$752,900	3	\$752,900
Henry Bird II	B3049772		3		\$800,650	3	\$800,650
Sharyn DiPaolo	N507310		3		\$1,907,500	3	\$1,907,500
Jenny Moorhead	577684		3		\$4,017,061	3	\$4,017,061
Lu Doan	N622059		3		\$495,700	3	\$495,700
Gregory Henderson	N483964	2	1	\$840,000	\$169,000	3	\$1,009,000
Ron Grimming	N624718	1	2	\$109,900	\$724,900	3	\$834,800
Janet U. Jones	609374	2	1	\$634,500	\$271,000	3	\$905,500
Sandy K Weldy	608088	2	1	\$1,047,500	\$395,000	3	\$1,442,500
Lee Howard Blackston	N621719	2	1	\$1,197,500	\$750,556	3	\$1,948,056
Marya E Doonan	606898		3		\$809,295	3	\$809,295
Janneth A Bianco	n620711	3		\$777,000		3	\$777,000
Larry Caruso	605433	2	1	\$759,500	\$650,000	3	\$1,409,500
Laura T Garcia	N626971		3		\$842,447	3	\$842,447
Bob Wilson, PA	607244		3		\$8,055,000	3	\$8,055,000
Jane E Wood	N626589	1	2	\$1,549,000	\$587,900	3	\$2,136,900
J Earl Wivell	608428	3		\$1,314,000		3	\$1,314,000
Derick Rivers Smith	N625148		3		\$677,000	3	\$677,000
Ruben Zamora, Jr	N627698		3		\$684,900	3	\$684,900
DeAnn Kamp	B3238162	1	2	\$225,000	\$550,000	3	\$775,000
Harold Altz	B3259346	1	2	\$505,000	\$1,505,000	3	\$2,010,000
Suzanne H Bodlund	N507741	3		\$1,740,000		3	\$1,740,000
Kristen Pell	3227537	1	2	\$283,000	\$715,000	3	\$998,000
Fabiola G Kaye	N484554	1	2	\$500,000	\$685,000	3	\$1,185,000
Gary Andrews	B518348		3		\$888,000	3	\$888,000
Angela M Gannon	N624916	1	2	\$185,000	\$578,000	3	\$763,000
Gayle Norris	N623412		3		\$1,100,000	3	\$1,100,000
Lauren Wahlfeld	N628087	1	2	\$750,000	\$1,142,500	3	\$1,892,500
Jose Nunez	601308	2	1	\$395,000	\$255,000	3	\$650,000
Joseph B Kelly	609361	2	1	\$334,000	\$199,900	3	\$533,900
Laurie O'Brien	N621074	1	2	\$197,500	\$655,000	3	\$852,500
Laurie Best	N623808		3		\$1,062,472	3	\$1,062,472
Patrick P O'Donnell, PA	608146	3		\$3,560,877		3	\$3,560,877
Denise S Boehm	610006		3		\$735,500	3	\$735,500
Henock Cherrelus	N483569		3		\$637,000	3	\$637,000
Leah McCann	B3264525	2	1	\$647,500	\$112,000	3	\$759,500
Rich Choate	N623012	2	1	\$307,000	\$275,000	3	\$582,000
Josh Kerschner	N622006	1	2	\$564,900	\$746,885	3	\$1,311,785
Michael B Orden	N622693	3		\$1,028,000		3	\$1,028,000

John R. Wood Properties. Inc.
Agent Ranking Reports
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	Data	Side		Total Closed Units	Total Closed Volume		
		Closed Units	Closed Volume				
Lee Garipey, Jr.	N625802		3		\$972,050	3	\$972,050
Brandon Scott Hatton	N626331	1	2	\$250,000	\$420,000	3	\$670,000
Gunnar Ketzler	B3233500		3		\$892,000	3	\$892,000
Michael Page	N627039		3		\$784,800	3	\$784,800
Shawnda M Jackson	N627581	1	2	\$169,900	\$587,390	3	\$757,290
Debbie Gallo	N627498	1	2	\$410,000	\$320,000	3	\$730,000
Leny King	N623285	3		\$949,000		3	\$949,000
Dorenda Wentworth	521823		3		\$2,690,885	3	\$2,690,885
Irina Kislyanka	N621384	2	1	\$306,900	\$136,900	3	\$443,800
Michele Troetti	B3310079	1	2	\$353,500	\$433,500	3	\$787,000
Rickie Klein	700068	2	1	\$1,875,000	\$541,000	3	\$2,416,000
Patricia Anne Patterson	N622334	1	2	\$472,500	\$422,000	3	\$894,500
Edward Clifford Fox, IV	N625368	1	2	\$187,000	\$622,000	3	\$809,000
Annabelle Clarke	N507385		3		\$507,250	3	\$507,250
Sharon G Bonnet	606793		3		\$4,011,500	3	\$4,011,500
Susan R Payne	607768	2	1	\$615,000	\$200,000	3	\$815,000
Amy Kodak	n623194	2	1	\$650,000	\$570,000	3	\$1,220,000
Brooke Meyers	N625646		3		\$1,230,000	3	\$1,230,000
Jared Blocker	N626798	2	1	\$1,053,780	\$215,000	3	\$1,268,780
Vicki Pearson	N622293	1	2	\$777,000	\$407,000	3	\$1,184,000
Thomas S Rosen	N625181		3		\$1,067,000	3	\$1,067,000
Joe Pelak, PA	609303	1	2	\$250,000	\$615,000	3	\$865,000
Melissa Flexsenhar	3034218	1	2	\$350,000	\$608,500	3	\$958,500
John V Cofer	522165	2	1	\$675,000	\$205,000	3	\$880,000
Lisa Marie Kulsen	N622175	2	1	\$398,500	\$170,000	3	\$568,500
Kathryn J Perkins	609465	1	2	\$125,000	\$1,375,000	3	\$1,500,000
Wes Kunkle, Jr.	600677	3		\$1,049,000		3	\$1,049,000
Mike Simon	F447636		3		\$839,500	3	\$839,500
Desi DeSwal	N627121		3		\$686,000	3	\$686,000
JoAnn DeBartolo	N624693	1	2	\$365,000	\$2,069,506	3	\$2,434,506
Sherry L Burns	N628465		3		\$621,000	3	\$621,000
Mike Volkernick	3282333	1	2	\$175,000	\$985,000	3	\$1,160,000
Marcie R LaRochelle	608831		3		\$378,500	3	\$378,500
Allen Wasko	3148667	2	1	\$311,900	\$70,000	3	\$381,900
Bob Lashenka	N509101	2	1	\$885,500	\$615,000	3	\$1,500,500
Milton J Collins	602751	1	2	\$198,000	\$2,060,000	3	\$2,258,000
Katrina Allison	590165	1	2	\$365,000	\$974,000	3	\$1,339,000
Jeff Potter	N620203	2	1	\$342,400	\$352,000	3	\$694,400
Chris D Lawrence, PA	610130	2	1	\$677,400	\$285,000	3	\$962,400
Joanne O Mayer	N626437	1	2	\$269,000	\$290,000	3	\$559,000
Beverly A Bragiel	N601014	1	2	\$237,000	\$610,000	3	\$847,000
Abe Prawiradilaga	N601060	1	2	\$125,000	\$305,000	3	\$430,000
Lisa Joy Morton	N625356	1	2	\$99,000	\$897,000	3	\$996,000
Missey Weatherly	B3123245		3		\$885,500	3	\$885,500
Kathleen Lynn Leavesley	N621144	2	1	\$299,000	\$1,025,000	3	\$1,324,000
Jocie Jandovitz	N627924		3		\$2,015,000	3	\$2,015,000
Shirlene Michelle Elkins	N626664	3		\$2,092,000		3	\$2,092,000
Jeannie A Pecaro	N624481	3		\$1,699,995		3	\$1,699,995
John Martin Braun	N624587	1	2	\$515,000	\$483,500	3	\$998,500
Lynn J. Rhinehart	3154995	2	1	\$590,100	\$233,100	3	\$823,200
Liz Bate	N628132		3		\$1,383,000	3	\$1,383,000
Rosa G Quinones	N620093		3		\$811,000	3	\$811,000
Barbara K Leiti	609535	3		\$1,210,000		3	\$1,210,000
Carolyn M Quistberg, PA	601709	1	2	\$186,000	\$1,049,000	3	\$1,235,000
Scott Leiti	609664	1	2	\$920,000	\$841,000	3	\$1,761,000
W Taylor Hartsfield, PA	N626986	1	2	\$227,500	\$2,065,000	3	\$2,292,500
Debra Rotkvich	B3352059		3		\$848,000	3	\$848,000
Jodi Henry	N625020	2	1	\$365,000	\$158,000	3	\$523,000
Lona Dreni	F3327011	1	2	\$159,000	\$426,660	3	\$585,660
Walter Patrick	N627846	1	2	\$430,000	\$1,640,000	3	\$2,070,000
Jay Gonzalez	N626599	2	1	\$736,500	\$258,000	3	\$994,500
Wayne R Desmond	N626749		3		\$1,249,700	3	\$1,249,700
Larry Bresnahan	600547	2	1	\$1,860,000	\$585,000	3	\$2,445,000
Caroline Doan PA	F644946		3		\$902,900	3	\$902,900
Elaine-Maria Zafar	N628186	1	2	\$700,000	\$2,475,000	3	\$3,175,000
Nick Rigoni	F3174616	1	2	\$760,000	\$2,490,000	3	\$3,250,000
Vicky Lewis	604501	1	2	\$337,500	\$517,500	3	\$855,000

John R. Wood Properties. Inc.
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	Data	Side				Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Werner H Schroeder, Jr	N626310	1	2	\$705,000	\$1,175,000	3	\$1,880,000
Jeane Low Hickey	N628243	1	2	\$215,000	\$816,150	3	\$1,031,150
Catherine A McAvoy	N628033	2	1	\$1,574,000	\$729,000	3	\$2,303,000
Joanie Licitra	700331	1	2	\$258,000	\$471,000	3	\$729,000
Mike Rinaldi	604865	2	1	\$1,029,000	\$600,000	3	\$1,629,000
Sandy Levine	N625758	1	2	\$325,000	\$685,000	3	\$1,010,000
Nicole Leigh Dickson	N624849	2	1	\$805,000	\$287,500	3	\$1,092,500
Lynn C Hubbard	N484362		3		\$1,105,000	3	\$1,105,000
Lauren Rivera	N620160	2	1	\$994,900	\$360,000	3	\$1,354,900
Jamie Lienhardt P.A.	B469703		3		\$1,119,000	3	\$1,119,000
Linda H Roberts	602672	1	2	\$468,000	\$1,809,900	3	\$2,277,900
Linda L Lindsay, PA	607249	1	2	\$1,025,000	\$1,129,000	3	\$2,154,000
John R Rodda	700109	1	2	\$530,000	\$825,000	3	\$1,355,000
Elisabeth Price	N627433	1	2	\$228,000	\$472,400	3	\$700,400
Jorge Luis Rodriguez	N622960	1	2	\$290,000	\$373,000	3	\$663,000
Jeff Little	N623949		3		\$2,890,000	3	\$2,890,000
Lisa Rogstad	N622721	1	2	\$175,600	\$822,500	3	\$998,100
Lynn G Scudieri	N626001	1	2	\$880,000	\$1,325,000	3	\$2,205,000
Sue Cummings	N507399	2	1	\$1,104,641	\$887,641	3	\$1,992,282
Anthony John Gatto	N625717	1	2	\$300,000	\$908,000	3	\$1,208,000
Charles E Ostrander	N625656	3		\$3,064,900		3	\$3,064,900
Lynn Kittelson	N625805	1	2	\$425,000	\$534,000	3	\$959,000
Kimberley D Rose	602877	1	2	\$389,900	\$1,046,500	3	\$1,436,400
Edward Lorenzini	3028489	1	2	\$290,000	\$675,000	3	\$965,000
Erika K Terebieniec, PA	N627504	1	2	\$567,000	\$728,000	3	\$1,295,000
Joan L Brown	607856	3		\$910,000		3	\$910,000
Robert J Daggett	N483537	1	2	\$251,000	\$511,000	3	\$762,000
Kathy Lucas	N509248	1	2	\$552,000	\$801,807	3	\$1,353,807
Oak O Kim	N628499	2	1	\$775,000	\$357,500	3	\$1,132,500
Jesus Manuel Luna	N622453	2	1	\$476,500	\$214,200	3	\$690,700
Chip Evans	3281978	1	2	\$291,000	\$576,000	3	\$867,000
Mallory Shy Silverman	N626858	1	2	\$302,500	\$678,000	3	\$980,500
Ron Sinks	602489	3		\$2,522,900		3	\$2,522,900
Anthony Montella	F3257244	2	1	\$845,000	\$460,000	3	\$1,305,000
Larry Damiano	N507345	1	2	\$268,000	\$367,500	3	\$635,500
Elizabeth Ann Kazeva	N627667	2	1	\$380,500	\$239,900	3	\$620,400
Yulia Oparista, PA	N625558		3		\$866,900	3	\$866,900
Betty J Browning	603149	1	2	\$237,000	\$355,000	3	\$592,000
Ron Sanson, IV	246120	2	1	\$368,500	\$185,000	3	\$553,500
Floean Mader	N624073	2	1	\$6,772,300	\$1,750,000	3	\$8,522,300
Pat Seady	N626430	1	2	\$185,500	\$397,000	3	\$582,500
Carol A Magnuson	609350	2	1	\$855,000	\$290,000	3	\$1,145,000
Glenn R Scharfenorth	605802	2	1	\$1,332,000	\$163,000	3	\$1,495,000
Jeff Brinkert	N625223	1	2	\$300,000	\$530,000	3	\$830,000
Claudia Schembri	N624479	1	2	\$320,000	\$660,000	3	\$980,000
April L Hoover	N625493	2	1	\$523,307	\$269,900	3	\$793,207
Chris Sullivan	N483503	1	2	\$300,000	\$2,541,180	3	\$2,841,180
JoAnn Malone	N507418		3		\$698,000	3	\$698,000
Patricia Whitworth	B3092729	2	1	\$816,850	\$425,000	3	\$1,241,850
Ben J Maltese	605536	2	1	\$628,250	\$252,500	3	\$880,750
Matthew F Schuch	N508998		3		\$788,000	3	\$788,000
Mark J Bulboski	N608716	2	1	\$785,000	\$270,000	3	\$1,055,000
Patti Saitow	N626693		3		\$913,000	3	\$913,000
Tony Mansolillo	605574	1	2	\$240,000	\$542,500	3	\$782,500
Stacy N Witthoff	602573		3		\$958,434	3	\$958,434
Astrid Valerie Digrazia	N628387	1	2	\$1,100,000	\$1,247,800	3	\$2,347,800
Marcel G Seamples	N610096	1	2	\$605,000	\$995,000	3	\$1,600,000
Margot A Kenzie	N624635	1	2	\$3,430,000	\$790,000	3	\$4,220,000
Jean Seidl	N620454	3		\$575,000		3	\$575,000
Diana Jane Walton	N627962		3		\$839,000	3	\$839,000
Evelia C Thornton	N625750	2	1	\$716,600	\$180,000	3	\$896,600
Pete Masouras	N622231	1	2	\$500,000	\$770,000	3	\$1,270,000
Jil M Shamblee, PA	522196	2	1	\$556,000	\$650,000	3	\$1,206,000
Maria T Lisi	N625571	1	2	\$225,000	\$549,000	3	\$774,000
Jay Shaplow	N620552	1	2	\$392,500	\$502,500	3	\$895,000
Marianne Zeltner	F3300799	2	1	\$376,000	\$196,000	3	\$572,000
Crystal Wiser	P3052264	1	2	\$270,000	\$525,000	3	\$795,000

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		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Jennifer Hetherington	3060069	2	1	\$578,900	\$192,000	3	\$770,900
Axel de Tristan	608990	1	2	\$171,000	\$369,500	3	\$540,500
John Mathes	165177	2	1	\$1,114,900	\$925,000	3	\$2,039,900
Michelle Constantine	3187869	1	2	\$580,000	\$1,044,000	3	\$1,624,000
Jerry Mathusek	N623863	1	2	\$144,227	\$186,250	3	\$330,477
Fathi Judah	N627081	2	1	\$341,900	\$102,000	3	\$443,900
Marijo Koval	N700804	1	2	\$570,000	\$677,400	3	\$1,247,400
Mike Slade	607063	2	1	\$470,000	\$367,000	3	\$837,000
Gwen Leftwich Geletka	N624748	1	2	\$510,000	\$1,321,575	3	\$1,831,575
Kathy Smith	N484222	2	1	\$302,500	\$102,500	3	\$405,000
Barry McClermon	N627527	3		\$700,000		3	\$700,000
Gene Ged	3193155	2	1	\$545,000	\$385,000	3	\$930,000
Bill McCabe	N601026	2	1	\$982,000	\$900,000	3	\$1,882,000
Wm S DeHaan DeHaan, PLL	N478891	2	1	\$335,000	\$135,000	3	\$470,000
Tom Dorway	N626612		3		\$588,509	3	\$588,509
Juan J Sosa	N624566	1	2	\$229,500	\$537,000	3	\$766,500
Tess McCarthy	N484150		3		\$1,378,500	3	\$1,378,500
Jackie Spahl	n623503	2	1	\$820,000	\$520,000	3	\$1,340,000
Marilyn J McQuade	N625284	1	2	\$337,500	\$720,000	3	\$1,057,500
Gina E Lamouth Littrell	N626979		3		\$1,203,298	3	\$1,203,298
Scott Heiligman	N628063	2	1	\$729,500	\$640,000	3	\$1,369,500
Kathleen M Stanton	N483699	2	1	\$9,325,000	\$285,000	3	\$9,610,000
Jennifer E Garcia	N509501	1	2	\$182,000	\$622,000	3	\$804,000
Jody L Statile	N600070		3		\$485,000	3	\$485,000
Mark Arthur Alterio	N627188		3		\$611,000	3	\$611,000
Judith Stead	B570474	2	1	\$529,000	\$170,000	3	\$699,000
Owen Zweiback	670672	2	1	\$609,500	\$310,000	3	\$919,500
Rachael Lynn Porter	N625641	3		\$495,000		3	\$495,000
William E Callahan, PA	608151	2	1	\$13,115,000	\$650,000	3	\$13,765,000
Cindy L Allison	N625815		3		\$1,322,000	3	\$1,322,000
Becky Gross	N627833		3		\$713,800	3	\$713,800
Cindy Maves	F3291387		3		\$682,000	3	\$682,000
Andrew Mease	B3218026	2	1	\$793,500	\$390,000	3	\$1,183,500
Corey Stranger	N621775	2	1	\$4,155,000	\$260,000	3	\$4,415,000
Jennifer Lavon Paulke	F3295829	1	2	\$372,500	\$450,000	3	\$822,500
Rita Struzziery	N483690		3		\$1,802,900	3	\$1,802,900
Mark Minervini	B3060140	2	1	\$597,000	\$320,000	3	\$917,000
Holly Lopez	3285666	2	1	\$529,500	\$310,000	3	\$839,500
Mark R Schwartz	N623533		3		\$1,039,000	3	\$1,039,000
Clint A Parsons	N625200	2	1	\$4,150,000	\$495,000	3	\$4,645,000
Tom Swift	N626396	2	1	\$447,400	\$299,000	3	\$746,400
Mona Abdelall	B3236773	1	2	\$622,500	\$823,250	3	\$1,445,750
Altin Meleqi	N600703		3		\$466,319	3	\$466,319
Michelle J DeNomme	N620551	2	1	\$779,000	\$1,262,500	3	\$2,041,500
Simon J Melley	N621264		3		\$3,922,000	3	\$3,922,000
Al Taylor, Jr.	N601540	2	1	\$622,000	\$275,000	3	\$897,000
Maggie Canada	N620361	1	2	\$438,500	\$553,000	3	\$991,500
JoAnn Thokey, PA	610182		3		\$907,250	3	\$907,250
Salinka S Melof	604295	2	1	\$1,150,000	\$395,000	3	\$1,545,000
Frank K Stier	N625978	1	2	\$249,900	\$688,400	3	\$938,300
Bethany Rose Meyer	N626791	1	2	\$230,000	\$687,000	3	\$917,000
Angela J Tillery	522365	1	2	\$195,000	\$340,500	3	\$535,500
Tommy Ogiba	N625823	2	1	\$1,235,000	\$400,000	3	\$1,635,000
Frank Schultz	N620129		3		\$1,969,500	3	\$1,969,500
Lisha Marie Middendorf	N621980	2	1	\$1,146,850	\$220,850	3	\$1,367,700
RK Benton	N624695		3		\$2,318,000	3	\$2,318,000
Toni A Ciambriello	N625817		3		\$981,000	3	\$981,000
David Truman	603077	1	2	\$750,000	\$655,000	3	\$1,405,000
Justin Lawrence	3083322	2	1	\$490,000	\$317,500	3	\$807,500
Cynthia Dickson	B3278981	2	1	\$372,250	\$250,000	3	\$622,250
Michael J Miller	339361	1	2	\$332,500	\$799,000	3	\$1,131,500
Mark W Turner	N601907	1	2	\$495,000	\$1,968,000	3	\$2,463,000
Toni R Morgan	N626015	1	2	\$318,000	\$812,900	3	\$1,130,900
Clay Stuart Turville	N622856	3		\$797,000		3	\$797,000
Alice E Miller	N600599	1	2	\$215,000	\$340,000	3	\$555,000
John Despart	642317		3		\$3,394,500	3	\$3,394,500
Jeremy Self	B3308636		3		\$699,000	3	\$699,000

John R. Wood Properties. Inc.
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	Data	Side		Closed Volume		Total Closed Units	Total Closed Volume
		Closed Units					
Jon Busch, PA	N700703	1	2	\$300,000	\$625,000	3	\$925,000
Mary Jo Chamberlin	N625011	2	1	\$867,000	\$715,000	3	\$1,582,000
Karen L DeVoll	608176	2	1	\$379,900	\$290,000	3	\$669,900
Cary A Mitchell	N620224	2	1	\$2,007,500	\$1,525,000	3	\$3,532,500
Terrilyn VanGorder, PA	603349	3		\$1,240,000		3	\$1,240,000
Bill Bruno	N627887	2	1	\$790,000	\$1,775,000	3	\$2,565,000
Laurie A Vassalotti	N620844		3		\$789,689	3	\$789,689
Gloria Mangum	3085710	1	2	\$450,000	\$640,000	3	\$1,090,000
Patsy S Vaughn, PA	92207	2	1	\$290,000	\$227,000	3	\$517,000
Bill DiChiaro	N628549	2	1	\$541,500	\$208,500	3	\$750,000
Pat Sweeney	3223338	1	2	\$233,650	\$423,000	3	\$656,650
Bill Fannin, Jr	N625767		3		\$537,400	3	\$537,400
Patty Vlasho	609219	2	1	\$1,092,000	\$3,700,000	3	\$4,792,000
Mary Watts	N627960		3		\$834,500	3	\$834,500
Sue Boyle	N624188		3		\$978,000	3	\$978,000
Jim Carrell	603879	2	1	\$727,400	\$239,900	3	\$967,300
Kevin E Aizenshtat	603015	1	2	\$4,100,000	\$747,501	3	\$4,847,501
Bill Sexton Jr	B3289479	1	2	\$370,000	\$228,900	3	\$598,900
Jack Walsh	N608759	2	1	\$1,012,000	\$277,000	3	\$1,289,000
Matt Maloney	N625227		3		\$869,000	3	\$869,000
Jennifer Lynn Warkel	N622851	2	1	\$7,324,000	\$1,200,000	3	\$8,524,000
Katheryn Moreno	N483622	2	1	\$513,000	\$370,000	3	\$883,000
Roger Neal Harper	N628673	2	1	\$503,900	\$155,000	3	\$658,900
Jesse S Moreno, PA	N701027	1	2	\$185,500	\$863,000	3	\$1,048,500
Chellie Doepke	N620085	1	2	\$515,000	\$825,000	3	\$1,340,000
Kathy Morris	609426	1	2	\$479,500	\$705,000	3	\$1,184,500
Peter Weissman	N600418	1	2	\$250,000	\$283,000	3	\$533,000
Andy Morrison, PA	601683	2	1	\$351,000	\$225,000	3	\$576,000
Darlene Casey	N624621	1	2	\$407,000	\$585,000	3	\$992,000
Eric C. Mullenmeister	N622590	2	1	\$720,000	\$345,000	3	\$1,065,000
Darlene Marie House	N626140	1	2	\$505,000	\$1,260,000	3	\$1,765,000
Melisa Giovannelli	677011	2	1	\$247,494	\$102,494	3	\$349,988
Darren Greene	N624656		3		\$730,000	3	\$730,000
Maureen Hennessey	N625972	1	2	\$133,000	\$763,000	3	\$896,000
Sara Rice Williams	N601364	1	2	\$2,000,000	\$5,797,500	3	\$7,797,500
Max S Kushner	N628281		3		\$2,669,000	3	\$2,669,000
Susan E Simmons	N625243	1	2	\$392,500	\$525,000	3	\$917,500
Ronnie Cassara III	B3233846	1	2	\$285,000	\$557,000	3	\$842,000
Roy Pasquaros	B3329284		3		\$815,057	3	\$815,057
Ellen B Mazzucco	N627722		3		\$1,215,000	3	\$1,215,000
Jim Wing	N601002	2	1	\$2,210,000	\$2,851,439	3	\$5,061,439
Blanca I Carrasco	N627818		3		\$657,500	3	\$657,500
Bill Witham	N601079	1	2	\$325,000	\$803,000	3	\$1,128,000
Melissa A McMurray	N627356	1	2	\$769,000	\$1,310,000	3	\$2,079,000
David G Bernard	N623965		3		\$1,283,900	3	\$1,283,900
Jesse McGreevy	N625657		3		\$723,000	3	\$723,000
David Huprich	N626470	2	1	\$1,025,000	\$174,900	3	\$1,199,900
Brian M Nelson	602413	2	1	\$2,129,000	\$316,000	3	\$2,445,000
Rick J Skrivan	606785	3		\$1,202,500		3	\$1,202,500
Christian E Cazares	N484877	2	1	\$783,000	\$255,000	3	\$1,038,000
Bob Wroble	363194	1	2	\$1,110,000	\$1,600,000	3	\$2,710,000
Jill Parker Nesbitt, LLC	N623232	2	1	\$2,095,000	\$1,075,000	3	\$3,170,000
Frank Duggan, III	N624145	2	1	\$1,097,000	\$850,000	3	\$1,947,000
Jack V Newby, III	604070	3		\$1,010,000		3	\$1,010,000
Lori A Young	700486	1	2	\$233,000	\$515,000	3	\$748,000
Ellen Biller	B3293500		3		\$1,053,000	3	\$1,053,000
Don Spillane, Jr	N626794	1	2	\$106,900	\$884,000	3	\$990,900
Bobbie Ball	N627164	2	1	\$742,500	\$620,000	3	\$1,362,500
Sally Bond Lowrey	N622441	2	1	\$444,500	\$162,000	3	\$606,500
Maureen E Celona	N621893	2	1	\$411,000	\$221,000	3	\$632,000
Maria Polo	690184	1	2	\$600,000	\$663,000	3	\$1,263,000
Connie Gustafson	682415		3		\$1,110,000	3	\$1,110,000
Dawn Marie Zimmer-Boling	N623135	2	1	\$555,000	\$263,000	3	\$818,000
Aimee L Ceccarelli	N625388		2		\$470,500	2	\$470,500
Nancy K Harris-Gannon, PA	603644	1	1	\$930,000	\$323,000	2	\$1,253,000
Christine M DeSanzo	609901	1	1	\$799,000	\$4,500,000	2	\$5,299,000
Ellen M Mattox, PA	N621564	1	1	\$550,000	\$1,375,000	2	\$1,925,000

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		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Francy Krivickova	606018	1	1	\$215,000	\$192,500	2	\$407,500
Claudia S Matzke	N620726	1	1	\$274,900	\$258,000	2	\$532,900
Petrina Marie Storter	N601858		2		\$410,500	2	\$410,500
Cathy Canelli	3061786	1	1	\$225,000	\$385,000	2	\$610,000
John D Walsh	602858	1	1	\$500,000	\$500,000	2	\$1,000,000
David A Burke	605421		2		\$975,000	2	\$975,000
Nydia Centeio	B684915	2		\$548,000		2	\$548,000
Jackie Choi	F3295965	1	1	\$365,000	\$365,000	2	\$730,000
Cheryl Anne Lambert	N601706	1	1	\$289,000	\$250,000	2	\$539,000
Diana L Henning	N622881	1	1	\$325,000	\$1,699,000	2	\$2,024,000
Paulette Leffleur	N507227		2		\$345,700	2	\$345,700
Debbie Burkhardt	N623873		2		\$210,000	2	\$210,000
Barbara H Teaford	N620747	1	1	\$280,000	\$402,000	2	\$682,000
Cindy Burnham, LLC	609024		2		\$564,900	2	\$564,900
Maira Ramiro	B3289868	1	1	\$420,000	\$420,000	2	\$840,000
Linda Haskins	3035879	1	1	\$510,000	\$510,000	2	\$1,020,000
Lynn Applebaum	n621630	1	1	\$705,000	\$207,700	2	\$912,700
Bev Ferguson	N508994	2		\$1,312,500		2	\$1,312,500
James Warren	3227891	1	1	\$210,000	\$210,000	2	\$420,000
Jamie Chang	N625222	2		\$638,000		2	\$638,000
Anita T Cariati	N625060	2		\$1,822,500		2	\$1,822,500
Dennis Shaw	N628450		2		\$704,000	2	\$704,000
Becky Foster	N483470		2		\$879,000	2	\$879,000
John H Burton, II	606025		2		\$4,552,000	2	\$4,552,000
Ken Dawson	N622891		2		\$1,252,000	2	\$1,252,000
Taylor Wilson Canada	N626043		2		\$6,700,000	2	\$6,700,000
Tania Feliza Camacho	N601337	1	1	\$235,000	\$143,500	2	\$378,500
Michael Koch	3066455		2		\$502,500	2	\$502,500
Timothy Roach	F3241223	1	1	\$261,000	\$322,000	2	\$583,000
Paul J Buttros	602319	2		\$497,900		2	\$497,900
Clint Perkins	3268512		2		\$702,000	2	\$702,000
Spencer E Haynes	601496	2		\$474,000		2	\$474,000
Jeffrey Tiefenbach	B3022772		2		\$815,000	2	\$815,000
Jesus Fernandez, Jr.	N507722	1	1	\$100,000	\$460,000	2	\$560,000
Dan Graham	N627771	1	1	\$275,000	\$325,000	2	\$600,000
Jennifer Drake	N628492		2		\$1,050,000	2	\$1,050,000
Constance Addison	B3092559	1	1	\$300,000	\$410,000	2	\$710,000
Diana M McCoy, PA	607925		2		\$1,845,000	2	\$1,845,000
Robin L Weidle	607600	2		\$2,772,500		2	\$2,772,500
Kathi Schweikhardt	N484532	1	1	\$309,000	\$496,000	2	\$805,000
Patricia Bucalo	602139		2		\$6,220,000	2	\$6,220,000
Elizabeth B Weaver	N625406	2		\$559,900		2	\$559,900
Pamela Ciavarella	326259	1	1	\$187,000	\$262,000	2	\$449,000
Mario H Dos Santos Boemer	N626591	1	1	\$255,000	\$262,000	2	\$517,000
Norma Romano	N483903	2		\$1,395,000		2	\$1,395,000
Juan J. Piles	3076072	2		\$360,000		2	\$360,000
John C Sekely	N624824		2		\$1,126,000	2	\$1,126,000
Taryn R Cafiero	N600954	1	1	\$290,000	\$1,525,000	2	\$1,815,000
Ron Turrisi	3038993	1	1	\$165,000	\$255,000	2	\$420,000
Mark A Huffor	N625456		2		\$1,030,000	2	\$1,030,000
Patricia Pietroniro	3039227	1	1	\$378,000	\$415,000	2	\$793,000
James K McGregor	N508943	1	1	\$170,000	\$445,000	2	\$615,000
Eva Okenka	N627146	1	1	\$234,500	\$125,000	2	\$359,500
Judy Heaslip	482424		2		\$737,500	2	\$737,500
Izzy Ludwick	N621653	1	1	\$200,000	\$200,000	2	\$400,000
Ann Willis, PA	609368	1	1	\$430,000	\$862,000	2	\$1,292,000
Peggy Naines	N628366	1	1	\$612,500	\$612,500	2	\$1,225,000
Kent G Hedrick	605039	1	1	\$186,000	\$146,599	2	\$332,599
Gary L Tersigni	N625332	1	1	\$450,000	\$595,900	2	\$1,045,900
Kevin Williamson	487557	2		\$262,500		2	\$262,500
John A Solakian	609362	1	1	\$305,000	\$410,000	2	\$715,000
Bob Call	N600513	2		\$537,000		2	\$537,000
Jenna Vest	P3348199		2		\$505,000	2	\$505,000
Mark Guidroz	F3236032		2		\$430,000	2	\$430,000
Julie Steuber	608650	2		\$530,000		2	\$530,000
Susan L Gallo	609453		2		\$447,000	2	\$447,000
Randy Connors	N627809		2		\$289,000	2	\$289,000

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	Data	Side				Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Stefan Christian Alber	N623917	1	1	\$180,000	\$455,000	2	\$635,000
Corine Bordges	N625608	1	1	\$150,000	\$156,500	2	\$306,500
Elizabeth E DeLauro	N628116		2		\$710,000	2	\$710,000
Doreen T Thomas	N507484		2		\$415,000	2	\$415,000
Tom Parker	N626864	1	1	\$245,000	\$245,000	2	\$490,000
Tony Listrom	N620658	2		\$454,000		2	\$454,000
Jamie Dockweiler	N626901	1	1	\$4,900,000	\$3,599,000	2	\$8,499,000
Claudette K Looker	603005	2		\$299,900		2	\$299,900
Alicia Robyn Hanskamp	N628279		2		\$410,000	2	\$410,000
George J Deltoro	609034		2		\$491,000	2	\$491,000
Tom Southworth	F3327971	1	1	\$395,000	\$395,000	2	\$790,000
Karen Ventura	B3070069	1	1	\$305,000	\$276,000	2	\$581,000
Alin Petrisor Vieru	N623442		2		\$370,000	2	\$370,000
Chris Vroom	N600768		2		\$2,150,000	2	\$2,150,000
Judie Wallbank	N626661	1	1	\$800,000	\$1,150,000	2	\$1,950,000
Sylvia Ruth Rudd	N627871	1	1	\$210,000	\$198,000	2	\$408,000
Michael D Camp	N623862	1	1	\$320,000	\$320,000	2	\$640,000
Ben Puglisi	3235834		2		\$914,059	2	\$914,059
Alison L Whalen	N627540	1	1	\$245,000	\$245,000	2	\$490,000
David Allen Russ	3257653	1	1	\$470,000	\$233,650	2	\$703,650
Alison E Anderson	N507348		2		\$392,000	2	\$392,000
Becky Martin	522258	1	1	\$124,000	\$124,000	2	\$248,000
Luis F Mejia	N478924		2		\$555,000	2	\$555,000
Maria E Saborio	N626446	1	1	\$2,800,000	\$1,125,000	2	\$3,925,000
Neil Arnal	3236248	1	1	\$1,000,000	\$802,725	2	\$1,802,725
Ryan L Johnson	N507482	2		\$702,795		2	\$702,795
Marlo N Oxley	N626633		2		\$533,000	2	\$533,000
Fadia D Rassi	609811		2		\$880,000	2	\$880,000
David Hengel	B370314	1	1	\$50,000	\$50,000	2	\$100,000
Rez Kodad	N623883	1	1	\$1,171,000	\$105,000	2	\$1,276,000
Erin Elaine Campbell	N623076		2		\$473,000	2	\$473,000
Gary Ryan	B3125651	1	1	\$235,000	\$410,000	2	\$645,000
Sharon Haas	F440181	1	1	\$379,900	\$259,000	2	\$638,900
Adriano Pagnotta	N624416		2		\$248,000	2	\$248,000
Martha Barbara Ortiz	N622105		2		\$229,349	2	\$229,349
Fabrice O Krief	N507731		2		\$3,835,000	2	\$3,835,000
James J Hennessy	602224	1	1	\$325,000	\$465,000	2	\$790,000
Deb Costa	N626491	2		\$695,000		2	\$695,000
Beth Shoup	N627211	1	1	\$1,000,000	\$1,253,738	2	\$2,253,738
Linda A Willette	602550	1	1	\$265,000	\$318,000	2	\$583,000
Joseph Bouchard	539596	2		\$475,000		2	\$475,000
Darcee M Schiering	N608769	2		\$569,900		2	\$569,900
Bette McGilvray	N507383	1	1	\$154,000	\$317,500	2	\$471,500
Anna Brewster	B3298777	1	1	\$470,000	\$279,000	2	\$749,000
Jan A Hernandez	522235	1	1	\$320,000	\$422,000	2	\$742,000
Zak Sinberg	N625146		2		\$714,000	2	\$714,000
Patricia M Candito	501400	1	1	\$290,000	\$825,000	2	\$1,115,000
Shirley J David	N700070	1	1	\$136,000	\$207,500	2	\$343,500
Michael H Metcalf	605809	1	1	\$570,000	\$9,150,000	2	\$9,720,000
Donna Regina Sandell	N624884		2		\$692,000	2	\$692,000
Mike Powell	3080157	1	1	\$349,900	\$345,000	2	\$694,900
Ken Salvagno	3285950		2		\$792,500	2	\$792,500
Alberto Hernandez	N602879	2		\$869,800		2	\$869,800
Christopher Fiebe	B3094455	1	1	\$227,000	\$301,000	2	\$528,000
Kim Swope	B3339354	1	1	\$275,000	\$275,000	2	\$550,000
Earline Lawrence	B3184519		2		\$495,000	2	\$495,000
Toni Mace	B494169	1	1	\$270,000	\$270,000	2	\$540,000
Peter Maldonado, PA	N623690		2		\$1,298,000	2	\$1,298,000
Bettina A Farrell	N600502		2		\$420,000	2	\$420,000
Fidel Luis Porrua	N624271	1	1	\$199,000	\$207,000	2	\$406,000
Carmen M Hernandez	N621344		2		\$525,000	2	\$525,000
Scott Bogdan	B3338171	1	1	\$399,900	\$372,000	2	\$771,900
Cynthia L Miles	n509285	1	1	\$320,000	\$445,000	2	\$765,000
Cicely Jacobson	N626841		2		\$647,500	2	\$647,500
Kim Wiesner	N627640		2		\$809,400	2	\$809,400
Kenneth Jessen	B3228667	1	1	\$266,000	\$266,000	2	\$532,000
Jennifer Stark	F3281189		2		\$847,500	2	\$847,500

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume		
		Closed Units	Closed Volume				
David Steele	N624468		2		\$855,000	2	\$855,000
Kimberly A Wagner, PA	N626716	1	1	\$1,350,000	\$1,187,500	2	\$2,537,500
Devin J Henderson	N626837	2		\$461,900		2	\$461,900
Bev Onisko, PA	N627797		2		\$1,145,000	2	\$1,145,000
Trevor Ralph Bright	605508	2		\$622,000		2	\$622,000
Mary Bruzik	N628023	1	1	\$240,000	\$150,000	2	\$390,000
Suzanne DiGiacomo	B3061084	1	1	\$424,500	\$424,500	2	\$849,000
Cathy Mashione	654021	1	1	\$365,000	\$297,500	2	\$662,500
Luke Gross	C3296672		2		\$453,400	2	\$453,400
Mary Domres	B3108425	1	1	\$300,000	\$550,000	2	\$850,000
Lynn A Desmond	N626748	2		\$760,000		2	\$760,000
James Beddingfield	276520		2		\$636,000	2	\$636,000
Sarah A Theiss, PA	602042	1	1	\$405,000	\$480,000	2	\$885,000
Bernard J Minarcin	N507766		2		\$1,198,000	2	\$1,198,000
Alec M Emery	N620556		2		\$363,250	2	\$363,250
Jim Hiester	N624536		2		\$365,000	2	\$365,000
John V Rebimbas	N620292	1	1	\$780,000	\$1,209,000	2	\$1,989,000
Mary Lu Cinque	N627828		2		\$950,000	2	\$950,000
Linda Gaytan	616281		2		\$675,000	2	\$675,000
Mary Robinson	N603128		2		\$364,000	2	\$364,000
Cynthia Ann Corogin	N600301		2		\$727,000	2	\$727,000
Sylwia Kochanowska	N623174	1	1	\$347,000	\$119,500	2	\$466,500
Christopher Lorenz	606104	2		\$478,000		2	\$478,000
Jackie Mellone	N626297	1	1	\$137,000	\$125,000	2	\$262,000
Craig Paul Haines	N600404	1	1	\$192,000	\$192,000	2	\$384,000
Gregory J Hila	610201	1	1	\$321,500	\$766,000	2	\$1,087,500
Barry L Brown	N484769	1	1	\$205,000	\$780,000	2	\$985,000
Susan Marie Kazmarek	N627908	1	1	\$520,000	\$520,000	2	\$1,040,000
Tony Dignoti	N507573	2		\$1,075,000		2	\$1,075,000
Samantha Aybar	N624246	2		\$925,000		2	\$925,000
Cindy Brown	N620818	2		\$464,900		2	\$464,900
Vicki Alvarez	502868		2		\$990,000	2	\$990,000
Leann K Anderson	605904	1	1	\$257,000	\$199,000	2	\$456,000
Judy Sempregon	F3313461	1	1	\$192,000	\$192,000	2	\$384,000
Kevin Kuehl, PA	N628312		2		\$565,000	2	\$565,000
Terri Molle LLC	B3030930	2		\$515,000		2	\$515,000
Andy Djamoos	N622808	2		\$1,233,000		2	\$1,233,000
Molly H Monette	603147		2		\$1,436,000	2	\$1,436,000
Margarete K Weber	601684	2		\$586,425		2	\$586,425
Bill Frantz	N627102	1	1	\$2,250,000	\$2,250,000	2	\$4,500,000
Danny Andrade	B3094654	2		\$222,500		2	\$222,500
Renay Montague	B590819	1	1	\$1,250,000	\$195,000	2	\$1,445,000
Lee Ann Wetzel	N483723	2		\$696,000		2	\$696,000
Cal Montenegro	605020	1	1	\$260,000	\$260,000	2	\$520,000
Dave Puskaric, Jr	N627017	1	1	\$170,000	\$187,000	2	\$357,000
Bill Hollowsky, LLC	N627618		2		\$568,500	2	\$568,500
Artem David Nashman	N625675		2		\$400,000	2	\$400,000
Keith C Monzillo	N484068	1	1	\$200,000	\$200,000	2	\$400,000
Ashley Prescott	N626067		2		\$429,000	2	\$429,000
Bill Robertson	N628334		2		\$915,000	2	\$915,000
Di Severns	N627305	1	1	\$187,000	\$187,000	2	\$374,000
Stephan B Manderschied	F3091327		2		\$523,000	2	\$523,000
Daniel Worsdale	N600560	2		\$355,000		2	\$355,000
Brenda Sue Sheets	3090100	1	1	\$376,000	\$272,500	2	\$648,500
Cyndi Burge, PA	603020		2		\$1,055,000	2	\$1,055,000
Hajni Cheek	N628517	1	1	\$288,000	\$106,000	2	\$394,000
David Vannavong	N627384	1	1	\$410,000	\$235,000	2	\$645,000
Mark G Somers	809379		2		\$490,000	2	\$490,000
Dennis P Hartigan	609710	1	1	\$777,500	\$99,000	2	\$876,500
Teri Kampmeyer	N626059	1	1	\$262,000	\$205,000	2	\$467,000
Barry Dunleavy	N627505	1	1	\$460,000	\$330,000	2	\$790,000
Maryann E Brickett	N622762		2		\$402,300	2	\$402,300
Norm Belott	N625974		2		\$475,500	2	\$475,500
Patty Moran	900028		2		\$605,000	2	\$605,000
Bob Rowan	N623758	1	1	\$1,501,000	\$2,675,000	2	\$4,176,000
Barb Hines	605857	1	1	\$164,500	\$245,000	2	\$409,500
Kaki Corace	N700647	1	1	\$675,000	\$675,000	2	\$1,350,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side				Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Kaye Cole Hinson	N600749	1	1	\$475,000	\$320,000	2	\$795,000
Jack Patrick Ridge	N627261		2		\$2,205,000	2	\$2,205,000
Jan Ben	N627713	2		\$664,000		2	\$664,000
Odu Akpaeti	N627209		2		\$358,000	2	\$358,000
Tony Price	F3117582	2		\$594,000		2	\$594,000
Erinn Sue King	N626720	2		\$850,000		2	\$850,000
Matt Neitz	F3314447	1	1	\$390,000	\$390,000	2	\$780,000
Debi Williams	606095		2		\$530,000	2	\$530,000
Greg Glouner	F3338127		2		\$704,900	2	\$704,900
Libby Fekette	3285665	2		\$737,900		2	\$737,900
Matthew Christensen	3281840		2		\$760,000	2	\$760,000
Dorothy Sandquist	B3109054	1	1	\$205,000	\$250,000	2	\$455,000
Amy D Clark	N624672	1	1	\$247,000	\$456,670	2	\$703,670
Kathleen A Bogan	609975	1	1	\$650,000	\$650,000	2	\$1,300,000
Joe Mosley	N623884		2		\$640,000	2	\$640,000
Eva Byrne	N627534	2		\$580,000		2	\$580,000
Jerry Niesman	F3235239	1	1	\$219,000	\$200,000	2	\$419,000
Ann Colleen Sutton	N622646		2		\$1,400,000	2	\$1,400,000
Diana Marie Frey	N624607		2		\$694,000	2	\$694,000
Ann Darwish	N608757	2		\$535,000		2	\$535,000
Abby Stillier	N627109		2		\$476,900	2	\$476,900
Chris Rush	N624650	2		\$325,000		2	\$325,000
Maureen Guenther	F3099586	1	1	\$235,000	\$235,000	2	\$470,000
Sandra D Schlaupitz	609292	2		\$550,900		2	\$550,900
Kimberly Elson, LLC	N627376		2		\$395,500	2	\$395,500
Bill Schmidt	N621886	1	1	\$188,000	\$188,000	2	\$376,000
Terry C Sieve	B3287875		1		\$384,500	1	\$384,500
	N626316	1		\$465,000		1	\$465,000
Jennifer S Schooley	507305	1	1	\$330,900	\$210,000	2	\$540,900
Steve Cashion	N602438	1	1	\$285,000	\$285,000	2	\$570,000
Linda J Rodgers	N620718	1	1	\$245,000	\$318,000	2	\$563,000
James Jones	3108838		2		\$421,000	2	\$421,000
Linda Tejada	B3166519		2		\$339,900	2	\$339,900
Tamera A Montante	N509259		2		\$1,255,295	2	\$1,255,295
Sharon A David	603489		2		\$505,000	2	\$505,000
Maximilian Waldinger	F3317224	1	1	\$140,000	\$140,000	2	\$280,000
Jason M Lane	700103	1	1	\$178,500	\$178,500	2	\$357,000
Jan Johan Poelstra	N624825		2		\$374,000	2	\$374,000
Lindsay Imbese	N623705		2		\$3,280,000	2	\$3,280,000
Diana Rocio Marin	N628950		2		\$770,000	2	\$770,000
Jeanne O Shapira	603202		2		\$3,719,000	2	\$3,719,000
Bill Ziemianski, LLC	n627831	1	1	\$295,000	\$295,000	2	\$590,000
Douglas M Sharpe	N507664		2		\$368,000	2	\$368,000
Noah Otalvaro	3130848	1	1	\$126,000	\$126,000	2	\$252,000
Paula Kazeva	N625980	1	1	\$239,000	\$170,000	2	\$409,000
Patrick J Murphy	497458		2		\$665,000	2	\$665,000
Edwin W Pilger	N628532		2		\$623,000	2	\$623,000
Marsha L Casteen	N624393	1	1	\$210,000	\$295,000	2	\$505,000
Samira Koser	N626501		2		\$428,000	2	\$428,000
Dawn Marie McConnell	N627849		2		\$482,500	2	\$482,500
Christopher Kirchner	F3304188	1	1	\$395,000	\$379,000	2	\$774,000
Don Tendick, Jr	N627653	1	1	\$1,000,000	\$1,000,000	2	\$2,000,000
John P LoPresti	N483870	1	1	\$360,000	\$360,000	2	\$720,000
Glen E Stegemann	N621990	2		\$852,500		2	\$852,500
Don Brainard	N622052	1	1	\$625,000	\$716,650	2	\$1,341,650
Deborah Sowder	B3324776		2		\$733,900	2	\$733,900
Peter Scott Sharkey	N626407	1	1	\$267,000	\$267,000	2	\$534,000
Harvey Bergert	B3097286	1	1	\$295,000	\$142,000	2	\$437,000
Carol Fernandez	P3343577	1	1	\$210,000	\$235,000	2	\$445,000
Melissa Ann Sanchez	N626335		2		\$552,000	2	\$552,000
Donald L Snyder	N507732	1	1	\$220,000	\$225,200	2	\$445,200
Kristi S Castle	609677		2		\$580,000	2	\$580,000
Ted E DeGroot	608557	1	1	\$240,000	\$200,000	2	\$440,000
Hank Cassi, III	N626522		2		\$2,870,500	2	\$2,870,500
Nancy E Fox	604883		2		\$722,490	2	\$722,490
Bob Fielder	F300372	1	1	\$324,500	\$366,000	2	\$690,500
John Grapek	P3346970	1	1	\$65,000	\$171,500	2	\$236,500

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed		Total Closed Units	Total Closed Volume
		Closed Units	Closed Volume				
Melissa Dawn Delaney	N626552		2		\$874,900	2	\$874,900
Jo-el M DeJesus	N620767	1	1	\$289,000	\$289,000	2	\$578,000
Maggie Castro	N621196	2		\$792,000		2	\$792,000
Priscilla Yvette Tijerina	N625755	1	1	\$145,000	\$195,000	2	\$340,000
Alexandra A Nasrallah	606024	2		\$316,000		2	\$316,000
Peter Lent	441074	1	1	\$525,000	\$317,500	2	\$842,500
Bob Martin	N628625	1	1	\$135,000	\$135,000	2	\$270,000
Sam J Steele, PA	516433		2		\$707,500	2	\$707,500
Kath Catanzariti	N507329	1	1	\$165,000	\$350,000	2	\$515,000
John R Steinbach	N484862		2		\$1,735,000	2	\$1,735,000
Cecil G Cates	609829		2		\$317,000	2	\$317,000
John R Mikitaroff	N625337	1	1	\$358,000	\$329,500	2	\$687,500
Lester G Holland	602398	1	1	\$975,000	\$935,000	2	\$1,910,000
Tami Ofenloch	3250392		2		\$720,000	2	\$720,000
Jim Nelson	522329		2		\$835,000	2	\$835,000
Joseph Straface	N623224	1	1	\$255,000	\$545,000	2	\$800,000
Sarah Wagner	N627610		2		\$654,964	2	\$654,964
Jean M Ryan	N625700		2		\$860,000	2	\$860,000
Jackie Saunders	N625716	1	1	\$970,000	\$99,000	2	\$1,069,000
Michael L DeLong	N507546		2		\$602,000	2	\$602,000
Melissa Kaye Cure	N627119	2		\$5,558,285		2	\$5,558,285
Orrin Barr	B3119677	2		\$2,691,500		2	\$2,691,500
Kathryn E Hunt	N700797	1	1	\$185,000	\$185,000	2	\$370,000
Daysi Azucena Del Sol	3210584	1	1	\$200,000	\$253,750	2	\$453,750
Tracy DeLuca	N628817	1	1	\$108,000	\$108,000	2	\$216,000
Steven Tanurdzic, PA	N483604		2		\$262,500	2	\$262,500
Melissa Rice	F3127347	2		\$1,270,000		2	\$1,270,000
Courtney Diane Fosnight	N625528		2		\$592,500	2	\$592,500
Terry Harris	B3298070	1	1	\$1,400,000	\$1,400,000	2	\$2,800,000
D. Jeanie Taylor	B3236503	1	1	\$280,000	\$134,900	2	\$414,900
Melissa Rose Dibiasi	C3240287	1	1	\$165,000	\$491,000	2	\$656,000
Tara Lynn Winfield	N627666	1	1	\$168,000	\$569,000	2	\$737,000
Bob Szymkowski	N628477		2		\$403,000	2	\$403,000
Courtney Dorsey	F3145071	1	1	\$310,000	\$355,000	2	\$665,000
Amy Kelly	F684465		2		\$497,000	2	\$497,000
Alisa M Accardi	N621544	1	1	\$265,000	\$279,000	2	\$544,000
Melva Wagner	N627205	1	1	\$380,000	\$739,000	2	\$1,119,000
Rita Llerena	3213711	1	1	\$310,000	\$490,000	2	\$800,000
Mercedes Mendoza	3282618	1	1	\$190,000	\$205,000	2	\$395,000
Mike Timmerman	434663	1	1	\$646,500	\$646,500	2	\$1,293,000
James L Berry	N601883	1	1	\$715,000	\$220,000	2	\$935,000
Crystal H Mirabilio	N628746		2		\$559,900	2	\$559,900
Tom Swanbeck	656403	1	1	\$485,000	\$485,000	2	\$970,000
Richard Grisolia	N628224	1	1	\$199,900	\$277,500	2	\$477,400
Michael Gaschler	608558	1	1	\$660,000	\$660,000	2	\$1,320,000
Leti Trejo	N601100	2		\$612,000		2	\$612,000
Linda M Berson	N623214	2		\$4,200,000		2	\$4,200,000
Michael K Soulard, PA	605685	2		\$1,555,000		2	\$1,555,000
Mitch Norgart	600494	2		\$4,700,000		2	\$4,700,000
Hermann J Haehner	602846	1	1	\$340,000	\$340,000	2	\$680,000
Lynn Gay Humphries	N623480	1	1	\$842,500	\$842,500	2	\$1,685,000
Robert Kanjian	3054322	2		\$599,917		2	\$599,917
Bob Norwood	N521988	2		\$1,110,000		2	\$1,110,000
Donald Dest	B3233472		2		\$700,000	2	\$700,000
Jennifer A Chamberlain, PA	605402	2		\$495,000		2	\$495,000
Dana L Ricard	608987	1	1	\$773,000	\$580,000	2	\$1,353,000
Steve Chambers	N600935		2		\$545,000	2	\$545,000
Madison Galligan	N627558		2		\$532,000	2	\$532,000
Karen K Champion	600093	1	1	\$1,695,000	\$3,495,000	2	\$5,190,000
Elizabeth C Dewey, PA	602419		2		\$13,195,900	2	\$13,195,900
Katie Theresa Gover	811294	1	1	\$95,000	\$305,000	2	\$400,000
Robert L Hall, Jr.	N625508		2		\$974,000	2	\$974,000
Stephanie Hame	F3123700	1	1	\$970,000	\$278,650	2	\$1,248,650
Jacqui Phillips	3219251	1	1	\$565,000	\$456,917	2	\$1,021,917
Michael R Novotny	N621955	1	1	\$480,000	\$270,000	2	\$750,000
Hugo Aguilar	N484465		2		\$482,000	2	\$482,000
Lois M Chapman	600503		2		\$1,570,000	2	\$1,570,000

John R. Wood Properties, Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Closed Volume	Total Closed Units	Total Closed Volume	
		Closed Units					
William D Dill	608651	1	1	\$325,000	\$175,000	2	\$500,000
Cheryl A Nunes	607510	2		\$490,000		2	\$490,000
Michaela P Vettermann-Sela	N484469	2		\$450,000		2	\$450,000
Donna Huffman	F628978	1	1	\$470,000	\$249,900	2	\$719,900
Rob Stegmann	3234249	1	1	\$118,000	\$124,900	2	\$242,900
Joy Oatley	531793	1	1	\$366,000	\$286,775	2	\$652,775
Mike Cope	522137		2		\$520,000	2	\$520,000
Tambri L Edford	606774	1	1	\$160,000	\$164,500	2	\$324,500
Joyce Maloney	605431	2		\$1,249,000		2	\$1,249,000
Michael A Housewert	N608712	2		\$925,000		2	\$925,000
Gail P Archer	N628322		2		\$3,585,000	2	\$3,585,000
Judy Gattinger	N600860		2		\$597,500	2	\$597,500
Daniel McKinney	F3070163	1	1	\$129,000	\$248,904	2	\$377,904
Jessica Dodge	B3335517	1	1	\$558,000	\$558,000	2	\$1,116,000
James J Del Sordo	N478946		2		\$284,600	2	\$284,600
Lisa Bushnell	N622944	1	1	\$439,000	\$280,000	2	\$719,000
Daniel Rodriguez	F3327246	1	1	\$225,000	\$225,000	2	\$450,000
Hazel Maria Ward	N626280		2		\$638,900	2	\$638,900
Daniel Waterman	B3336267	1	1	\$240,000	\$240,000	2	\$480,000
Sheila A Gea	N484729		2		\$2,385,000	2	\$2,385,000
Ronda Ann Owens	N628456		2		\$638,500	2	\$638,500
Cristal K Sanborn-O'Meara	700295	1	1	\$613,000	\$613,000	2	\$1,226,000
Jeff Smith	F3301814	1	1	\$190,000	\$190,000	2	\$380,000
Stephanie Lee Adkins	N626528	1	1	\$280,000	\$220,000	2	\$500,000
Kevin Watts	F3110787		2		\$545,000	2	\$545,000
Diane Clevenger	B3266312	1	1	\$118,000	\$118,000	2	\$236,000
Jean Donovan	435507	1	1	\$145,000	\$145,000	2	\$290,000
Ana Maria Romero De Garcia	N626044		2		\$263,000	2	\$263,000
Gail Trent Risner	N627955		2		\$515,500	2	\$515,500
Linda S Ohler	603059	2		\$619,000		2	\$619,000
Armid Metohu	N627067	1	1	\$510,000	\$222,500	2	\$732,500
Tricia Raynor	N624890		2		\$946,000	2	\$946,000
Art Shafran	N625360	1	1	\$645,000	\$1,675,000	2	\$2,320,000
Rick Irizarry	N507605	1	1	\$350,000	\$421,500	2	\$771,500
Mario Marconi	142033	2		\$432,000		2	\$432,000
Stephanie Louise Doscher	N626291		2		\$602,500	2	\$602,500
Trey Wilson, III	602950	1	1	\$1,312,500	\$1,780,000	2	\$3,092,500
Ellison Espinal	3280015	1	1	\$230,000	\$175,000	2	\$405,000
Bonnie Susan Winfield	N622719		2		\$1,234,131	2	\$1,234,131
Kal S Anderson	N623152	2		\$582,500		2	\$582,500
Jim Larson	3255150	1	1	\$151,500	\$151,500	2	\$303,000
Jennifer Daria	3133557	1	1	\$217,500	\$202,000	2	\$419,500
Maria Coords	N623027	2		\$1,539,900		2	\$1,539,900
Kristin Bocwinski	N626510	1	1	\$440,000	\$545,000	2	\$985,000
Maria DelValle Dupuy	N625919		2		\$409,900	2	\$409,900
Jason A Chrisemer	N624428		2		\$648,750	2	\$648,750
William Noah	649226	1	1	\$625,000	\$625,000	2	\$1,250,000
Jack A Breyman	N626341		2		\$785,900	2	\$785,900
Garrette AE Snyder	N627951	1	1	\$374,000	\$374,000	2	\$748,000
Janice L Evans	116344	2		\$475,000		2	\$475,000
Ryan Frost	F3112527	1	1	\$829,350	\$315,000	2	\$1,144,350
Brandon D Romero	N626089	1	1	\$375,000	\$800,000	2	\$1,175,000
Frankie T. Everett	607196	1	1	\$222,900	\$222,900	2	\$445,800
Becky Jaarda	B691602	2		\$2,130,000		2	\$2,130,000
Alice Zaines-Strong	N622732		2		\$1,537,056	2	\$1,537,056
Kristin Cirillo	N626809	2		\$863,000		2	\$863,000
Dawn Marie Hayden	N627097	2		\$397,500		2	\$397,500
Michael J Folkerts	N628389	1	1	\$190,000	\$190,000	2	\$380,000
Marianne R Ziegler, PA	604106	2		\$462,000		2	\$462,000
David Joseph Jablonski	809649		2		\$1,250,000	2	\$1,250,000
Jose Roberto Sanchez	N621925		2		\$282,000	2	\$282,000
Dennis R Christensen	N620724	2		\$470,000		2	\$470,000
Thomas Donald Rosen	609509		2		\$664,500	2	\$664,500
Melissa Christy	B3235692		2		\$605,500	2	\$605,500
Peter D Knox	N624139		2		\$527,500	2	\$527,500
Michael Keener	N628699	1	1	\$216,000	\$216,000	2	\$432,000
Beth Rivera	3171726		2		\$431,000	2	\$431,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Gillian E Packwood	N808835	1	1	\$175,000	\$329,000	2	\$504,000
Lisa R Roth, PA	N622567	1	1	\$3,300,000	\$930,000	2	\$4,230,000
Peter B Paddock, Jr.	N620908	2		\$724,000		2	\$724,000
Joyce Kay Book	N600257	2		\$373,000		2	\$373,000
DeeDee Ponder	N629003		2		\$2,350,000	2	\$2,350,000
Cheryl Gustafson	F3094043		2		\$1,811,000	2	\$1,811,000
Anabel Jerena	F3035230		2		\$531,815	2	\$531,815
Yola Zapiec	N627057	1	1	\$330,000	\$330,000	2	\$660,000
Brenna Tu	B3071161	2		\$724,000		2	\$724,000
Pi Hwa C Boothman	N484859	1	1	\$115,000	\$139,000	2	\$254,000
Debbie Chura	N623921	1	1	\$459,900	\$220,000	2	\$679,900
John Andrew Hill	C3289760		2		\$368,009	2	\$368,009
Laurie Johnstone	3136900	1	1	\$159,000	\$159,000	2	\$318,000
John A Ryba	603590	1	1	\$255,000	\$395,000	2	\$650,000
Rick Jaeger	43689	1	1	\$600,000	\$495,000	2	\$1,095,000
John K Kooyoomjian	N484292	2		\$613,000		2	\$613,000
Peggy A Wagner	605875	1	1	\$410,000	\$219,000	2	\$629,000
Yudi DeJesus	N623469		2		\$305,000	2	\$305,000
Tom K Jafari	N600643		2		\$521,000	2	\$521,000
Jacki Strategos	609871	1	1	\$670,000	\$227,500	2	\$897,500
Mauricio J Cifuentes	N620443		2		\$495,000	2	\$495,000
Barry J Kotek	N483811		2		\$494,500	2	\$494,500
Gus Panutsos	N507453	1	1	\$299,000	\$299,900	2	\$598,900
Jared L Sugerman	N628468	1	1	\$715,000	\$715,000	2	\$1,430,000
David A Pappas	N621997	2		\$404,000		2	\$404,000
Kathryn Daniher	B604042		2		\$1,035,000	2	\$1,035,000
Jim O'Keefe	N625310		2		\$774,500	2	\$774,500
Kelly Lichter	N628397		2		\$725,000	2	\$725,000
Stephanie Maldonado	N625933		2		\$985,555	2	\$985,555
Chris Leber	N626115	1	1	\$355,000	\$287,000	2	\$642,000
Kristin R. Smith PA	F3124668	1	1	\$240,000	\$240,000	2	\$480,000
Osleidys Lopez	N629313	1	1	\$340,000	\$340,000	2	\$680,000
Michele Norbeck	B3287728	1	1	\$797,000	\$797,000	2	\$1,594,000
Myrna Santiago	B3117487	1	1	\$315,000	\$293,500	2	\$608,500
Betty Janitz	331061	2		\$1,044,900		2	\$1,044,900
Kimberly A Darr	N622337	1	1	\$235,000	\$235,000	2	\$470,000
Michael Parise	603957	1	1	\$1,795,000	\$995,000	2	\$2,790,000
Ernesto Cuellarola	N625173		2		\$604,000	2	\$604,000
Donna Bianco	B3227375	2		\$313,500		2	\$313,500
Pamela Marie Svec	C3273320	1	1	\$355,000	\$312,500	2	\$667,500
Tom Parish, III	N483309	2		\$641,000		2	\$641,000
Pat Fulton	N625289		2		\$1,280,000	2	\$1,280,000
James A Parker	603223		2		\$1,081,000	2	\$1,081,000
Kristine Lea Sawka	N600791	2		\$1,910,000		2	\$1,910,000
Brian James Buczko	F3306700	1		\$145,000		1	\$145,000
	N628858		1		\$429,450	1	\$429,450
Liliana Cardona	N628154	1	1	\$325,000	\$325,000	2	\$650,000
Fred Pascucci	N508023		2		\$435,500	2	\$435,500
Judy Kruzich	N623840	2		\$370,000		2	\$370,000
Katie Lyons Ruhl	N626295	1	1	\$1,200,000	\$3,900,000	2	\$5,100,000
Catherine Turner	3246390		2		\$877,000	2	\$877,000
Terry Hilbrands	N626871		2		\$291,400	2	\$291,400
Eva Carmody	N625607		2		\$533,000	2	\$533,000
Ken Eisinger	606091	2		\$530,000		2	\$530,000
Zach Kaye	N625152	1	1	\$245,500	\$245,500	2	\$491,000
Juan Jimenez	700447	2		\$385,000		2	\$385,000
Patricia Moreno	N624899	2		\$205,000		2	\$205,000
Chaz Bicknell	606788		2		\$734,000	2	\$734,000
Sylvia Kuperus	609694		2		\$2,165,000	2	\$2,165,000
Jean E Paul	N600250		2		\$492,000	2	\$492,000
Chris Wickstrom	N628431	2		\$335,000		2	\$335,000
Veronica Ruiz	N626042	1	1	\$325,000	\$237,000	2	\$562,000
Anna Gavriolov	N626447	2		\$712,000		2	\$712,000
Michelle Koshlap	F3246847	2		\$540,000		2	\$540,000
Raymond J Bowie	603857	1	1	\$938,000	\$270,000	2	\$1,208,000
Pat Biernat	601871	1	1	\$1,025,000	\$499,999	2	\$1,524,999
Linda J Bush	N624644	2		\$525,000		2	\$525,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume
		Closed Units	Closed Volume		
Miguel Guillen	N626630	2	\$614,000	2	\$614,000
Jason Fiore	F3336445	1	\$400,000	2	\$800,000
Jack Adamczyk	N625554	1	\$830,000	2	\$1,629,207
Marco Scola	N507387		\$650,000	1	\$650,000
	N601474		\$331,000	1	\$331,000
Shawn Bright	B3336098	2	\$348,000	2	\$348,000
Peggy Ann Scopino	N624364	2	\$568,000	2	\$568,000
Brooke L Gatto	N627958	2	\$550,000	2	\$550,000
Ruth A Gould	700159	1	\$252,000	2	\$504,000
Angela Chenaille	3236577	2	\$353,000	2	\$353,000
Bob Lamson, III	N509553	1	\$775,000	2	\$2,200,000
Catherine A Flanagan	N483600	2	\$620,000	2	\$620,000
Jeff Landry	n622722	2	\$418,000	2	\$418,000
Brad Johnson	N621542	1	\$13,000,000	2	\$16,350,000
Scott A Langevin	N484734	1	\$210,000	2	\$607,000
Jayne Ellen Bishop	N623499	2	\$855,000	2	\$855,000
Pierre D Langlois	600065	2	\$409,000	2	\$409,000
Victoria Ventresca	B3323440	1	\$210,000	2	\$562,500
Maureen Roberts	610112	2	\$811,500	2	\$811,500
Terry L Rouleau	N600642	2	\$500,000	2	\$500,000
Darrin Palumbo	522056	2	\$1,032,500	2	\$1,032,500
Laura R Hill	N484308	1	\$465,500	2	\$733,000
Christina Fischer PA	N626161	2	\$537,000	2	\$537,000
Joseph G Ghannam	N507290	1	\$245,000	2	\$784,900
Lisa A Giuttari, LLC	N621419	1	\$137,000	2	\$406,900
Mike McCabe	N624531	1	\$230,000	2	\$525,000
Kelly Ann Beck	515006	1	\$218,500	2	\$398,500
Vida Neufeld	B3022045	1	\$342,000	2	\$494,000
Dick Pilon	3041196	2	\$638,000	2	\$638,000
Sandra M Perez	N507834	1	\$228,000	2	\$420,000
Lorraine Sherrill	602331	1	\$630,000	2	\$930,000
Mike Roller	N621355	1	\$250,000	2	\$465,000
Tiger Lassus	522240	2	\$2,120,000	2	\$2,120,000
Angei Mora	N628697	2	\$622,500	2	\$622,500
Christine Waldren	N628511	2	\$885,000	2	\$885,000
Bill J Coffey	454408	2	\$2,500,000	2	\$2,500,000
Mike Dill	3246630	1	\$237,500	2	\$597,500
Jim Nott	3232224	1	\$194,500	2	\$568,210
Christopher G Erhard	N627469	2	\$459,900	2	\$459,900
Kitt Perfect	N621656	1	\$250,000	2	\$530,565
Bea Sigl	N507810	1	\$265,000	2	\$481,645
Gloria L Cooley	522083	2	\$840,000	2	\$840,000
Kara Pulcher	3190869	1	\$453,000	2	\$907,900
Deborah L Perl	N483596	2	\$673,500	2	\$673,500
Pat Fitz	607044	2	\$455,000	2	\$455,000
Bruce F Kramer	N627024	1	\$295,000	2	\$647,464
Joel J Gravina, Sr.	608454	2	\$705,000	2	\$705,000
Deanna L Krespach	609670	1	\$267,500	2	\$455,000
JP Skubinski	N601321	1	\$250,000	2	\$437,900
Mike Jonas	N522362	2	\$813,000	2	\$813,000
John Paul Opteyndt	N628606	1	\$172,000	2	\$344,000
Nancy K Black	700138	2	\$333,000	2	\$333,000
Fawn Jodie Scott	N624691	1	\$370,000	2	\$532,500
Lisa Petruska	3017591	1	\$421,000	2	\$2,116,000
Al Smith	603114	1	\$435,840	2	\$820,032
Claudia Peters Gillessen	N623079	2	\$431,000	2	\$431,000
Javier Valladares Jr.	B3322849	2	\$460,000	2	\$460,000
Kurt K Petersen	608106	1	\$215,000	2	\$595,000
Michael J. Deskin	P3344295	1	\$515,000	2	\$1,030,000
Jo De Angelo	N626973	2	\$532,000	2	\$532,000
Pinky Benson	N628339	2	\$344,000	2	\$344,000
Adam Holguin	F3330975	1	\$315,000	2	\$630,000
Larry J Ledbetter	601596	1	\$357,500	2	\$827,500
Michael Peters	3019127	1	\$330,000	2	\$660,000
Inga M Wilson	N622493	1	\$429,900	2	\$6,879,900
Bruce S Abrams	N507733	1	\$375,000	2	\$750,000
Henry J Lee	447640	1	\$843,000	2	\$1,098,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume		
		Closed Units	Closed Volume				
Emily S Peters	N601871	1	1	\$198,000	\$225,000	2	\$423,000
Tim Sunyog	N626018	2		\$475,000		2	\$475,000
Christian J Derby	607821		2		\$880,820	2	\$880,820
Barb Bardsley	605585	2		\$1,570,000		2	\$1,570,000
Keela Ann Travis	N625278		2		\$345,000	2	\$345,000
Deborah S Spahr	604305	1	1	\$175,500	\$200,000	2	\$375,500
Bryan D Tipple	N484175	1	1	\$308,000	\$308,000	2	\$616,000
John Phan	F3107086		2		\$210,500	2	\$210,500
Bryan D Wheeler	N626615		2		\$1,068,000	2	\$1,068,000
Cinda W Carron	N626722	1	1	\$2,650,000	\$725,000	2	\$3,375,000
Enrique T Matias	N627663	1	1	\$350,000	\$350,000	2	\$700,000
Kara A McGowan	N629009	1	1	\$630,000	\$1,053,516	2	\$1,683,516
Joanne Creedon	N607984	1	1	\$240,000	\$240,000	2	\$480,000
Kathleen Pierce	604704	2		\$482,000		2	\$482,000
Mike Zecchino	n626704	2		\$1,015,000		2	\$1,015,000
R Ian Clausen	N483975	1	1	\$190,000	\$537,648	2	\$727,648
Stephen Levin	B3282210	1	1	\$530,000	\$385,000	2	\$915,000
JC Lenney	602386	1	1	\$740,000	\$300,000	2	\$1,040,000
Katherine Dishnow	3148249	1	1	\$585,000	\$622,500	2	\$1,207,500
David S Braverman	522030	1	1	\$3,400,000	\$1,615,000	2	\$5,015,000
Miluska Chlebowski	B3165472		2		\$595,000	2	\$595,000
Lois M Groot	N625929	1	1	\$357,500	\$357,500	2	\$715,000
Candace Farmer	B3156645	1	1	\$240,000	\$276,450	2	\$516,450
Dennis L Steele	N608805		2		\$755,000	2	\$755,000
Lary Parker	C3266694	1	1	\$450,000	\$370,000	2	\$820,000
Lance Gregory	N507307		2		\$1,775,000	2	\$1,775,000
Pat Pitocchi	N483276	1	1	\$177,000	\$342,000	2	\$519,000
Ulrich Reiss	608150	1	1	\$150,000	\$150,000	2	\$300,000
Miriam H Rutter	N628785		2		\$381,000	2	\$381,000
Sarah Stickney	N627135		2		\$1,600,000	2	\$1,600,000
Lourdes M Placid	700133		2		\$680,000	2	\$680,000
Mary Ellen Brennan	116348	2		\$918,000		2	\$918,000
Eric Ramirez	B3232994		2		\$510,000	2	\$510,000
Harry J Stone, Jr.	N600744	1	1	\$1,025,000	\$2,950,000	2	\$3,975,000
Mirty Branco	N600419		2		\$638,900	2	\$638,900
Cis Ramey	N608718	1	1	\$283,000	\$283,000	2	\$566,000
Tony Pocchi	N621643	1	1	\$239,900	\$239,900	2	\$479,800
JC Curbelo	F3108093	2		\$937,000		2	\$937,000
Margarita Oppermann	3152944		2		\$491,000	2	\$491,000
Anne Madsen	N624614	1	1	\$158,000	\$345,000	2	\$503,000
Debbie Pope	N624253		2		\$520,000	2	\$520,000
Lidia S Strelczuk	522253	1	1	\$180,000	\$229,000	2	\$409,000
Gina Bello	N626200	1	1	\$249,000	\$249,000	2	\$498,000
Frank Ellis	B3334632		2		\$626,000	2	\$626,000
Pamela O'Hara	3022982		2		\$713,000	2	\$713,000
Julie M Mans	N626467	1	1	\$220,000	\$647,000	2	\$867,000
Marsha Poster	N700990	1	1	\$449,000	\$500,000	2	\$949,000
Charles A Goff, PA	602873	1	1	\$185,000	\$153,000	2	\$338,000
Sasha Naumovski	B3289715		2		\$479,900	2	\$479,900
Dodie Briskey	601676	2		\$1,765,000		2	\$1,765,000
Adam Menkes	F3332116	1	1	\$305,000	\$305,000	2	\$610,000
Gerry Swart	602265	1	1	\$147,000	\$390,000	2	\$537,000
Cookie Kermer Douglas	338946	1	1	\$267,000	\$288,000	2	\$555,000
Benjamin Donna	665813	2		\$710,000		2	\$710,000
Brad Potter	N620754		2		\$749,000	2	\$749,000
Louisa Davin	N627426	1	1	\$285,000	\$285,000	2	\$570,000
Warren Owen	584415	1	1	\$415,000	\$415,000	2	\$830,000
Jean M Deno	508818	1	1	\$199,900	\$199,900	2	\$399,800
Annalisa Crisafulli Xioutas	695781	1	1	\$255,000	\$255,000	2	\$510,000
Mike Taranto	607460	1	1	\$495,000	\$225,000	2	\$720,000
Lauren E Bartley, PA	N624954	2		\$273,500		2	\$273,500
Jorida Guda	N620206		2		\$1,010,000	2	\$1,010,000
Kandace L Kaiser	607921		2		\$2,190,000	2	\$2,190,000
Reana Sefa	N626381	1	1	\$379,000	\$382,000	2	\$761,000
John Sorenson	3154831	2		\$282,000		2	\$282,000
Patrick Taylor	B3086082	2		\$659,000		2	\$659,000
Eduardo Barbaro Moreno	3232722	2		\$315,000		2	\$315,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
John C Bartis	N484218	2		\$810,000		2	\$810,000
Peter Kalczynski	N601909	1	1	\$165,000	\$227,500	2	\$392,500
Rebecca L Dean	N600787		2		\$529,000	2	\$529,000
Scott Price	522110		2		\$1,380,000	2	\$1,380,000
Charles O Terrell, Jr.	603289	1	1	\$225,000	\$240,000	2	\$465,000
Shawn J Bleh	N483540	1	1	\$380,000	\$460,000	2	\$840,000
Bruce D Franke	608620	1	1	\$250,000	\$250,000	2	\$500,000
Jacob P Hansen	N628114		2		\$403,000	2	\$403,000
Ingeborgth Andrade	B3097861		2		\$375,000	2	\$375,000
Carlos Francisco Perezmeza	F3131737	1	1	\$236,000	\$236,000	2	\$472,000
Patricia Lindsey	625424	2		\$475,000		2	\$475,000
Glenn L Vereen	700374		1		\$170,000	1	\$170,000
	N624719	1		\$170,000		1	\$170,000
Bradley C Thompson	302303	2		\$2,879,500		2	\$2,879,500
Mona Burke	F3101033	1	1	\$156,000	\$435,000	2	\$591,000
Caryl L Thompson	N483704		2		\$600,000	2	\$600,000
Josh S Conrad	N620313		2		\$608,000	2	\$608,000
Rhi Gard	F3112640	2		\$440,000		2	\$440,000
Jane Hershoff	N627707	1	1	\$300,000	\$135,000	2	\$435,000
Marybeth Brooks, LLC	N507645		2		\$758,000	2	\$758,000
Mike Proto	N509121	2		\$740,000		2	\$740,000
Ruslan Toledo	N623033	2		\$467,000		2	\$467,000
Bob Kaufman	610209		2		\$735,000	2	\$735,000
Anthony Dannunzio	F3304001	1	1	\$715,000	\$471,000	2	\$1,186,000
Dave H Purcell	600537	2		\$505,000		2	\$505,000
Scott J Toth	N623966	1	1	\$735,000	\$575,000	2	\$1,310,000
Merry Coolidge	481172	1	1	\$490,000	\$490,000	2	\$980,000
Debbie Broulik	N621798	1	1	\$969,000	\$999,000	2	\$1,968,000
Nancy E Landi, PA	N624921		2		\$379,000	2	\$379,000
Frank Ward	3268638	2		\$379,500		2	\$379,500
Nancy Fuentes-Diaz	N601884		2		\$1,062,000	2	\$1,062,000
Rita Sokol	B3272317	1		\$195,000		1	\$195,000
	N624901		1		\$240,000	1	\$240,000
Mary H Kavanagh	N624280	2		\$3,735,000		2	\$3,735,000
Linda S Gutierrez	604717	2		\$618,500		2	\$618,500
Erik A Fry	N627928	1	1	\$1,670,000	\$1,050,000	2	\$2,720,000
Carol Brown	600446	1	1	\$242,000	\$242,000	2	\$484,000
Barry Kay, PA	N620859		2		\$470,000	2	\$470,000
Toby Cloutier	N626250	1	1	\$3,400,000	\$191,500	2	\$3,591,500
Scott Stevens	3242510		2		\$913,493	2	\$913,493
Jerry Da Silva	3213814	1	1	\$190,000	\$192,000	2	\$382,000
Tammy C Ragone	C3305813		2		\$785,000	2	\$785,000
Rob Sevilla	N628803		2		\$485,500	2	\$485,500
Mark Steven Bodnar	N507869		2		\$2,625,000	2	\$2,625,000
Lynn Hurley	n625551		2		\$5,558,285	2	\$5,558,285
Maurice A Gilmore	608507		2		\$387,900	2	\$387,900
Grant Pohlmann	N627289	1	1	\$2,750,000	\$2,750,000	2	\$5,500,000
Nancy Koeper	N627159		2		\$1,818,673	2	\$1,818,673
Karen Lee Rupe	N625542	2		\$280,750		2	\$280,750
Marcia Corcoran	B3121120	1	1	\$349,000	\$349,000	2	\$698,000
Jeankarlos Frometa	F3277699		2		\$349,000	2	\$349,000
Kathy Roberts	3025266	1	1	\$204,000	\$204,000	2	\$408,000
Rick DeStefano, Jr.	N621674		2		\$446,000	2	\$446,000
Nancy T Meyers	N700766	1	1	\$439,000	\$620,000	2	\$1,059,000
George C Jalil	N624807	1	1	\$225,000	\$225,000	2	\$450,000
Ellen Eggland, PA	610025		2		\$3,210,000	2	\$3,210,000
Fredrik Carl Ternstrand	N627177		2		\$1,165,000	2	\$1,165,000
Kevin Rathburn	608960	1	1	\$305,000	\$555,000	2	\$860,000
Dan Sexton	N508020	2		\$447,000		2	\$447,000
Carol Lee Lukeman	N625502	1	1	\$130,000	\$175,000	2	\$305,000
Keith Gordon	409442	2		\$805,000		2	\$805,000
Lloyd Rawn	N601990	1	1	\$512,500	\$134,000	2	\$646,500
Robert Hollister	N626827	1	1	\$310,000	\$390,000	2	\$700,000
Michael K Corradi	603405		2		\$5,600,000	2	\$5,600,000
Sue B Shaughnessy	N700836	1	1	\$1,262,500	\$250,000	2	\$1,512,500
Rosemary Keegan	603070	1	1	\$375,000	\$570,000	2	\$945,000
Tim Ludemann	N600889	1	1	\$303,000	\$265,000	2	\$568,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume		
		Closed Units	Closed Volume				
Laurie Ann Zanelli	N626312		2		\$729,000	2	\$729,000
Amy Luizzi	N484496	1	1		\$146,000	2	\$396,000
Ashley Noel Valentine	N624190		2		\$1,701,000	2	\$1,701,000
Dennis C Kwong	N625852		2		\$685,000	2	\$685,000
Gerri M Castor	N628360		2		\$732,000	2	\$732,000
Robert M. Tyler Jr. PLLC	C3243435		2		\$540,000	2	\$540,000
Nathan Shaw	F3103393	1	1		\$290,000	2	\$578,500
Robert Michael Lehner	N627725		2		\$835,000	2	\$835,000
Helga M Wetzold	N700850		2		\$810,000	2	\$810,000
Gabe Kohn	N627069		2		\$460,000	2	\$460,000
Nelly Pinto	N627620		2		\$516,000	2	\$516,000
Danene Bazon	F3297172		2		\$343,000	2	\$343,000
John J Covelli	N600673		2		\$2,095,000	2	\$2,095,000
Paige A Reddick	609042	2			\$1,490,000	2	\$1,490,000
Linda J Reidy, PA	N603477	1	1		\$990,000	2	\$1,602,000
Cheryl A DiLorenzo	N621145	1	1		\$420,000	2	\$751,900
Cynthia Reiff	B3035891	1	1		\$350,000	2	\$665,000
Julie R Wilson	N700784	1	1		\$410,000	2	\$1,052,500
Adam Walden	B3114742	1	1		\$220,000	2	\$545,000
Byron W Vogel	609643	2			\$1,420,000	2	\$1,420,000
Edward N Cox	402547		2		\$405,000	2	\$405,000
Beth S Adelman	607204	1	1		\$310,000	2	\$822,500
Laurie Zoerb	N628543	2			\$1,770,000	2	\$1,770,000
Stacey Zuleta	3269152		2		\$434,600	2	\$434,600
Lazaro Cabrera	N626080	2			\$659,000	2	\$659,000
Ronald E Agin, PA	N701023	2			\$877,000	2	\$877,000
Linda Gill	3156901		2		\$322,000	2	\$322,000
Jon P Lamonge	N601063		2		\$820,000	2	\$820,000
Kurt Brillhart	3157791	1	1		\$370,000	2	\$665,000
Gaetano Thomas Ravana	N624731	1	1		\$665,000	2	\$1,120,000
Catherine A Bordner	n624900	1	1		\$385,000	2	\$628,000
Tom Walsh	441532	1	1		\$279,000	2	\$509,000
Gregory L Morrow	N624996	1	1		\$250,000	2	\$870,000
Dick Larson	609102	1	1		\$165,000	2	\$321,900
Silvia Renzi	N621933	1	1		\$590,000	2	\$785,000
Pat Davis	3251223	1	1		\$365,000	2	\$730,000
Wendy M Paffel	N483346	1	1		\$239,500	2	\$419,500
Robin Olson	N627975	1	1		\$535,000	2	\$1,010,000
Nick Beadleston	N626079	1	1		\$233,000	2	\$545,500
Antonia Gresbrink	N625450		2		\$715,000	2	\$715,000
Thomas Bohman	B3091554		2		\$673,000	2	\$673,000
Kevin Velazquez	N628602		2		\$460,000	2	\$460,000
Shannon M H Crawford	600942		2		\$1,693,210	2	\$1,693,210
Beverly L Moyer	606120	1	1		\$145,000	2	\$290,000
Erik Leitzes	F3136153		2		\$506,000	2	\$506,000
James Sommers PA	C3036515	2			\$510,000	2	\$510,000
Jon Foege	N622239		2		\$856,025	2	\$856,025
Kathleen Mahoney	676279	1	1		\$880,000	2	\$2,080,000
Donna Lynne Ricci	N623700	1	1		\$158,000	2	\$388,000
Jessica Nolan	3223347	1	1		\$252,000	2	\$477,000
Rosa Deliso	3157923	1	1		\$395,000	2	\$790,000
Ajith K Dominic	N624221		2		\$435,500	2	\$435,500
Lisa M Richardson	151574	1	1		\$240,000	2	\$1,335,000
Jonathan Dunicliff	B3295012		1		\$2,205,000	1	\$2,205,000
	N627762		1		\$265,000	1	\$265,000
Stefan Bolsen	N507526	1	1		\$265,000	2	\$520,000
Dominic Panozzo	n626355		2		\$632,000	2	\$632,000
Thomas Grifferty	N627130		2		\$4,285,000	2	\$4,285,000
Marcy Blais	N624961		2		\$472,000	2	\$472,000
Celine Julie Godof	609543	1	1		\$600,000	2	\$4,950,000
Anna L Bryant	N507358		2		\$590,100	2	\$590,100
Kay Ridge	N623610		2		\$452,000	2	\$452,000
Mark Borg	3057886		2		\$2,344,131	2	\$2,344,131
Donna Keller	N627897	1	1		\$430,000	2	\$860,000
Tom Unglaub	3059631	2			\$504,900	2	\$504,900
Marlo Shay Rimes	N621714		2		\$584,000	2	\$584,000
Kimberly A. Moore	603637	2			\$1,656,000	2	\$1,656,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume		
		Closed Units	Closed Volume				
Lohra E Ballinger	N484585	1	1	\$168,000	\$330,000	2	\$498,000
Rose Totino	N628662		2		\$626,340	2	\$626,340
Leigh Anne Leggatt	N624846		2		\$570,000	2	\$570,000
Dave Stewart	N625269	1	1	\$600,000	\$799,000	2	\$1,399,000
Nicole Capobianco	N626851	1	1	\$400,000	\$350,000	2	\$750,000
Dave Stonier	N700733		2		\$346,000	2	\$346,000
Coni Dean	604687	1	1	\$182,000	\$227,700	2	\$409,700
David Bellair PA	F3091162	1	1	\$165,500	\$165,500	2	\$331,000
Nicole Pamela Ricks	N627526		2		\$307,000	2	\$307,000
Jean Harvey	703635		2		\$1,725,000	2	\$1,725,000
Shelly L Cole	N627008		2		\$507,000	2	\$507,000
Gina Weiley	N625143	1	1	\$505,000	\$250,000	2	\$755,000
Yanima Mazuera	N625914		2		\$289,000	2	\$289,000
Roxy Eddy	N627752		2		\$448,000	2	\$448,000
Janet Bell	F3288914	1	1	\$203,000	\$203,000	2	\$406,000
James Reynolds	3223375		2		\$795,000	2	\$795,000
Bud Kimbrough	608931	2		\$981,000		2	\$981,000
David Burnham	N626987		2		\$809,500	2	\$809,500
Uri Aminov	3245733	2		\$1,065,000		2	\$1,065,000
Hunter Ratliff	N627753		2		\$344,000	2	\$344,000
Vladimir Quintana	3168697	1	1	\$292,000	\$269,000	2	\$561,000
Guido Spinelli	3254251	2		\$698,698		2	\$698,698
Patrick Kirk	602462		2		\$517,450	2	\$517,450
David Doyle	B664507	2		\$1,025,000		2	\$1,025,000
Cathy Michiels	F3274991	1	1	\$171,500	\$109,000	2	\$280,500
Gary M Alfonso	N627584	1	1	\$222,000	\$150,000	2	\$372,000
Leonard J Bubri	N700743	1	1	\$270,000	\$324,500	2	\$594,500
Steve Allison	N623782	1	1	\$340,000	\$505,000	2	\$845,000
George Paul Cudnik	N622823		2		\$695,000	2	\$695,000
Todd James Richards	N623708	1	1	\$261,000	\$261,000	2	\$522,000
Natalie C Kirstein	N483844		2		\$765,000	2	\$765,000
Todd Michael Trombetti	C3091207	1	1	\$183,100	\$183,100	2	\$366,200
Dona Quigley	609790	2		\$538,000		2	\$538,000
Dominique Pierre	N625948		2		\$724,000	2	\$724,000
Rita Lechner	3246232		2		\$454,000	2	\$454,000
Ian R Rudnick	N625521	1	1	\$232,500	\$290,000	2	\$522,500
Joe Pelak	N628475		2		\$2,360,000	2	\$2,360,000
Rusty Van Buskirk	N625281	2		\$670,000		2	\$670,000
Adriana Fernandez	F3133402	1	1	\$281,500	\$102,000	2	\$383,500
Neil B Frost	N621230	2		\$602,400		2	\$602,400
Dana L Andreadis	N621577	1	1	\$293,500	\$293,500	2	\$587,000
Douglas W. Bussing	603819	2		\$480,700		2	\$480,700
Joe Winpisinger	F3268729	2		\$570,000		2	\$570,000
David Surgeon	F3017674		2		\$387,760	2	\$387,760
Sherri Knafo	N601300	1	1	\$185,000	\$202,500	2	\$387,500
Ryan Joyner	N628138	1	1	\$430,000	\$230,000	2	\$660,000
Niklas Ahola	B3283338		2		\$1,274,000	2	\$1,274,000
Loretta M Young, PA	700372	1	1	\$2,500,000	\$380,000	2	\$2,880,000
Derrick Coomer	N627286	1	1	\$149,900	\$149,900	2	\$299,800
Alice Louise Karow	N627763	1	1	\$160,000	\$160,000	2	\$320,000
Yasmin Hauber	N626416	1	1	\$138,000	\$311,000	2	\$449,000
Dawn M Snyder	N484297		2		\$707,500	2	\$707,500
Leslie Pier Goyzueta	N626690		2		\$524,900	2	\$524,900
Ryan Kipper	B3323330	1	1	\$209,000	\$200,000	2	\$409,000
Lucia Romano	608671	1	1	\$567,500	\$775,000	2	\$1,342,500
Ann S Zampogna	N602978	1	1	\$1,268,000	\$527,500	2	\$1,795,500
Jim Garzone	609803	2		\$725,000		2	\$725,000
Izzy Cisneros	N628587		2		\$505,000	2	\$505,000
Michael Gerard Eldredge	687018	1	1	\$643,000	\$643,000	2	\$1,286,000
Rene N Alvarado	N484230	1	1	\$150,000	\$235,000	2	\$385,000
Lexi Hinote	N625105		2		\$615,000	2	\$615,000
J Patricia Bazzell	602542	1	1	\$168,000	\$389,000	2	\$557,000
Angie Peach	N626030	1	1	\$169,500	\$169,500	2	\$339,000
Katie Early	N622427		2		\$358,000	2	\$358,000
David Botelho	3170318	1	1	\$220,000	\$156,000	2	\$376,000
Marie Moss Ackerman	N625668	1	1	\$355,000	\$355,000	2	\$710,000
John L Goodlet	N620445	1	1	\$204,000	\$204,000	2	\$408,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Marie Striebel	N624415	2		\$949,000		2	\$949,000
Anita Gorecki	N627502		2		\$2,078,900	2	\$2,078,900
Billy Davidson, Jr.	N629069	1	1	\$399,500	\$399,500	2	\$799,000
Melinda Dolle	B698538	1	1	\$120,000	\$393,500	2	\$513,500
Yuni Ebanks	N628266		2		\$464,000	2	\$464,000
Noreen Roth	N620885	1		\$295,500		1	\$295,500
Ray Rignel	N625270		1		\$325,000	1	\$325,000
Glenn Tarr	B644146	1		\$212,000		1	\$212,000
Rebecca Jasmine Oros	N628693		1		\$128,000	1	\$128,000
Rocky Powell, Jr.	522249		1		\$147,500	1	\$147,500
Cathy Ancefsky	357681	1		\$545,000		1	\$545,000
J Christopher Shucart	N522352		1		\$345,000	1	\$345,000
Marie F Macaluso	605174		1		\$145,000	1	\$145,000
Terri James	3078633		1		\$512,500	1	\$512,500
Regina Clark	B3175393	1		\$185,000		1	\$185,000
Mary E West	602402		1		\$387,000	1	\$387,000
Richard Gowar	B624869		1		\$176,000	1	\$176,000
Daniela L Needler	809583		1		\$690,000	1	\$690,000
Gabriela Luciana O'Reilly	N625906		1		\$295,000	1	\$295,000
David K Critzer	608537	1		\$301,000		1	\$301,000
Renee Malachowski	B3300086	1		\$350,000		1	\$350,000
Andre Coriolan	N628131		1		\$255,000	1	\$255,000
Gabriele Kohrs	N625614		1		\$190,000	1	\$190,000
Nick Bonacolta	3263714		1		\$179,500	1	\$179,500
Doug Graham	N623852		1		\$312,500	1	\$312,500
Peg Timpone	F563370		1		\$745,000	1	\$745,000
Rex A Fletcher	N626101		1		\$390,000	1	\$390,000
Chuck Shepherd	F3328024		1		\$360,000	1	\$360,000
James Grapengeter	518440	1		\$210,000		1	\$210,000
Daniel L Pittman	607251		1		\$1,430,000	1	\$1,430,000
Gabriella Nora Hale	N627587		1		\$845,000	1	\$845,000
Dan C Rathka	N483711	1		\$174,500		1	\$174,500
Pierre L Grauel	603269		1		\$229,000	1	\$229,000
David O Campbell	607955		1		\$335,000	1	\$335,000
Gabriella Reeve, LLC	N627884		1		\$275,000	1	\$275,000
Marie Septimus	3323861		1		\$272,000	1	\$272,000
Leeanne W Graziani	N620678	1		\$325,000		1	\$325,000
Allen Williams	N625884		1		\$45,000	1	\$45,000
Ricardo Jimenez	F3225672		1		\$64,050	1	\$64,050
Emery T Smith	N620863		1		\$282,500	1	\$282,500
Ricardo Oliva	B3015495	1		\$204,000		1	\$204,000
Andrew Paul Vigneau	N626601		1		\$330,000	1	\$330,000
Rich Ouimet	N626330	1		\$160,000		1	\$160,000
Mio Espinosa	N620192	1		\$323,000		1	\$323,000
Rich Pennetta	N626178		1		\$76,500	1	\$76,500
Anisley Rodriguez	N628267		1		\$144,227	1	\$144,227
Arthur Lucien	B3311548		1		\$395,000	1	\$395,000
Patti Krohse	F3272549		1		\$250,000	1	\$250,000
Richard A Vetter	N628395		1		\$550,000	1	\$550,000
Rachel Rose Danzi	3273463		1		\$377,500	1	\$377,500
Richard Cooper	B3279235		1		\$520,000	1	\$520,000
Keron Ramjattan	3281876		1		\$230,000	1	\$230,000
Richard Gatto	N627091		1		\$1,040,000	1	\$1,040,000
Corey Brennan	602284	1		\$260,000		1	\$260,000
Gail Ellan Banfield	N625002	1		\$380,000		1	\$380,000
Craig Conklin	F3115045		1		\$177,000	1	\$177,000
Todd A Gridley	607722		1		\$247,000	1	\$247,000
Gord Potter	609600		1		\$285,000	1	\$285,000
Gail K Rowe	N626884		1		\$465,000	1	\$465,000
Heather Hitz	3255228		1		\$260,000	1	\$260,000
David H Gross	608499		1		\$519,000	1	\$519,000
Mary Ellen D Carter	N624543		1		\$289,900	1	\$289,900
Ashley Kime	N627085		1		\$240,000	1	\$240,000
Lori Beth Sunshine Harrow	N628684	1		\$179,250		1	\$179,250
Chelsea K Grosvenor	N600375	1		\$390,000		1	\$390,000
Dave Trojanowski	F3297703		1		\$254,000	1	\$254,000
Rick Huggins	N628369		1		\$215,000	1	\$215,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume		
		Closed Units	Closed Volume				
Maria Caruso	N625001		1		\$305,000	1	\$305,000
Rick LaVan	3272964		1		\$264,900	1	\$264,900
Mark A Borg, LLC	N629268	1			\$330,000	1	\$330,000
Rick Sheets	N624762		1		\$222,000	1	\$222,000
Dottie Curtin	607335		1		\$398,000	1	\$398,000
Rigoberto Sanchez	n701036	1			\$278,000	1	\$278,000
Dennis Bruce	N625754		1		\$450,000	1	\$450,000
Stephen Petty	488882		1		\$345,000	1	\$345,000
Kate Del Gatto	602930		1		\$395,000	1	\$395,000
Susan Bryant	3139318		1		\$246,000	1	\$246,000
Janie Nelson	3052063	1			\$424,000	1	\$424,000
Eduard Gulabyan	N623124		1		\$196,600	1	\$196,600
Michelle A. Carter	F3331058		1		\$533,000	1	\$533,000
Jonathan Gunger	B3251772	1			\$595,000	1	\$595,000
Rebekah Sidener	B3242975	1			\$144,900	1	\$144,900
Rob Marcos	N628927		1		\$225,000	1	\$225,000
Mitch Ciocan	3280317		1		\$270,000	1	\$270,000
Audra Bryan	N628127	1			\$1,015,000	1	\$1,015,000
Edis A Arevalo	N621756		1		\$428,000	1	\$428,000
G. Eric Gustafson	B3109138	1			\$280,000	1	\$280,000
Helena A Fine	341248	1			\$200,000	1	\$200,000
Garo M. Srabian	F3302451		1		\$540,000	1	\$540,000
Ann E Richardson	N625612	1			\$260,000	1	\$260,000
Trese Hadge	N601946		1		\$564,900	1	\$564,900
Sheila Finn-Bouchard	566883		1		\$300,000	1	\$300,000
Sharon J Pudleiner	610225		1		\$494,000	1	\$494,000
Bob Garcia	602953	1			\$653,000	1	\$653,000
Gina Janusis	3144543		1		\$146,000	1	\$146,000
G.R. Woitzik	609650	1			\$178,000	1	\$178,000
Robert Blakeley	B601970		1		\$1,500,000	1	\$1,500,000
Lori L Glattly	N601753		1		\$849,000	1	\$849,000
Robert Cable	B0315338		1		\$340,000	1	\$340,000
Kenneth M Kinaszczuk, II	N483593		1		\$339,000	1	\$339,000
Robert Capizzi	N626784		1		\$347,000	1	\$347,000
Tracy A Bowen	N483842	1			\$389,000	1	\$389,000
Robert Charles McKenney	N626415		1		\$220,000	1	\$220,000
Mike Husted	3242012		1		\$482,500	1	\$482,500
Robert DeSiano	N625885		1		\$283,000	1	\$283,000
Michele Peppe	371687		1		\$599,000	1	\$599,000
Gary Boyd	3280871		1		\$605,000	1	\$605,000
Roger Pertuisot	700403	1			\$651,000	1	\$651,000
Autumn Rose Stamos	N626548	1			\$347,000	1	\$347,000
Lamar R Steen, Jr	N628315		1		\$396,000	1	\$396,000
Barb Bettman	N626962		1		\$680,000	1	\$680,000
Laura Ronchetti	N627369		1		\$159,000	1	\$159,000
Robert L Stark	N624977	1			\$186,000	1	\$186,000
Dan Bilzor	N628299	1			\$649,900	1	\$649,900
Robert Littman	B3049085	1			\$162,500	1	\$162,500
Dick Prutting	609743	1			\$205,000	1	\$205,000
Steve Hamro, III	N622849		1		\$200,000	1	\$200,000
Frankie Rainey	N621360	1			\$210,000	1	\$210,000
Gary Thullen	B3288154		1		\$247,000	1	\$247,000
Jessie Titus	423155		1		\$230,000	1	\$230,000
Gayle S Vollmer	N625251	1			\$269,900	1	\$269,900
Lisa Thill	3276374	1			\$213,000	1	\$213,000
Carl L Hanover	N620265	1			\$1,120,000	1	\$1,120,000
Logan Saunders	N628629		1		\$230,000	1	\$230,000
Gene Lutzi	N628246		1		\$112,000	1	\$112,000
Lorrie Curry	F3103031		1		\$340,000	1	\$340,000
Nancy S Hansen	603291		1		\$254,500	1	\$254,500
Derek S Chorlton	609521		1		\$562,000	1	\$562,000
Kristine Hansen	N484014	1			\$270,000	1	\$270,000
David Charles Goebel	N626129		1		\$205,000	1	\$205,000
Georganne Shaffer	F3309165		1		\$255,000	1	\$255,000
Marcie Roggow	N626345	1			\$235,000	1	\$235,000
Barbara Alida Rippili	N624714		1		\$329,900	1	\$329,900
Sharon L Sabo	609784		1		\$1,295,000	1	\$1,295,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume		
		Closed Units	Closed Volume				
Clayton E Hansen	N621676		1		\$168,700	1	\$168,700
Mario Alberto Alvarez	N628373		1		\$349,000	1	\$349,000
Robert Sullivan	B3267891		1		\$365,000	1	\$365,000
Mark Goodspeed	N627032		1		\$472,500	1	\$472,500
George Columbo	N625062		1		\$304,000	1	\$304,000
Susie Culp	n622228		1		\$493,566	1	\$493,566
George Earl Hawkins	C3341556		1		\$125,000	1	\$125,000
Dimitri Schwarz	N622366	1			\$400,000	1	\$400,000
Robin C Peterson	N626595		1		\$99,000	1	\$99,000
Terry T. Kuykendall	608916	1			\$252,500	1	\$252,500
Barbara Cooper	N628489	1			\$176,000	1	\$176,000
Gloria C Sherman, PA	608511	1			\$439,000	1	\$439,000
Robin D Taylor	N622370	1			\$218,000	1	\$218,000
MaryAnn Simms	N507610	1			\$525,000	1	\$525,000
Barbara Crawford	F3127051		1		\$198,000	1	\$198,000
Karen R Smith	402155	1			\$285,000	1	\$285,000
Geri Bauer	N625785		1		\$310,000	1	\$310,000
Diane LaCorte	F512129	1			\$422,000	1	\$422,000
Peggy Harrity	N483536	1			\$250,000	1	\$250,000
Sande Ellis	459097	1			\$210,000	1	\$210,000
Robin Lawrence	F3336272		1		\$230,000	1	\$230,000
Michele Karrasch	N484676		1		\$197,000	1	\$197,000
Robin Lynne Williams	N628644		1		\$106,900	1	\$106,900
Julian L H Stokes, II	N623028		1		\$217,500	1	\$217,500
Barbara J Potvin	N629355		1		\$220,000	1	\$220,000
Rhonda L Dowdy	700242		1		\$228,000	1	\$228,000
Rod Lacson	N628981		1		\$210,000	1	\$210,000
Bob Szanto	N507949		1		\$263,500	1	\$263,500
Diane Hashim	N623997		1		\$500,000	1	\$500,000
Angel Cecelia DeLieto	N627237	1			\$297,500	1	\$297,500
Roger L Hale	N483553	1			\$451,700	1	\$451,700
Barbara Thompson	B618712		1		\$170,000	1	\$170,000
Barbara J Rudd	N627310	1			\$590,000	1	\$590,000
Lisa Sawyer	3062530	1			\$151,000	1	\$151,000
Roland Abin Sanabria	N627485		1		\$105,000	1	\$105,000
Nestor A Nunez	N626765		1		\$325,000	1	\$325,000
Rolando Blanco	C3247340		1		\$130,000	1	\$130,000
Versie E Van Cleve	608324		1		\$1,130,000	1	\$1,130,000
Carolyn M Hawkins	N600182		1		\$107,000	1	\$107,000
Colleen Coakley Yergens	604099	1			\$312,129	1	\$312,129
Steven W Hayden	608470		1		\$220,000	1	\$220,000
Nicholas J. Fontana	496428		1		\$300,000	1	\$300,000
Ron Abboud	N626449	1			\$555,000	1	\$555,000
Norbert Waldenmayer	N622333	1			\$195,000	1	\$195,000
Barbara K Mezeske	N601015	1			\$245,000	1	\$245,000
Mickey Smith	555076		1		\$324,900	1	\$324,900
Diane A Haynes	N484382		1		\$238,000	1	\$238,000
Werner Fromm	608049	1			\$478,000	1	\$478,000
Gina Gonzalez	N628920	1			\$215,000	1	\$215,000
Stanley P Whitcomb, III	608612		1		\$2,550,000	1	\$2,550,000
Ronald Rendessy	F3308501		1		\$250,000	1	\$250,000
Melissa C Williams, PA	607618		1		\$2,050,000	1	\$2,050,000
Gina Marie Serrano	F3304114		1		\$449,900	1	\$449,900
Felipe Villaneda	N627853		1		\$235,000	1	\$235,000
Barbara Keim PLLC	C3281056		1		\$365,000	1	\$365,000
Lynda Ann Woods	n600507	1			\$329,000	1	\$329,000
Ginger Cheree Marte	N626557		1		\$178,000	1	\$178,000
Liz Yezzi	N622572		1		\$230,000	1	\$230,000
Sam Heitman, PA	N507201	1			\$2,550,000	1	\$2,550,000
Mark Goebel	N623376		1		\$390,000	1	\$390,000
Ricardo S Helaconde	N623951		1		\$108,000	1	\$108,000
Mike Gordon	600716	1			\$430,000	1	\$430,000
Rosanna Reilly	F3109462		1		\$220,500	1	\$220,500
Kenneth R Doran	C3262042		1		\$860,000	1	\$860,000
Rosanne Lee Winter	N625751		1		\$230,000	1	\$230,000
Eva Anna Borkan	N624429	1			\$275,000	1	\$275,000
Rosanny Larach	N626490	1			\$435,000	1	\$435,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume		
		Closed Units	Closed Volume				
Susan H Patsel	430334		1		\$154,000	1	\$154,000
Ginny Marles	N628068		1		\$450,000	1	\$450,000
Kim Hill	N628307		1		\$185,000	1	\$185,000
Gisel Alberto Cardenas	N601264		1		\$340,000	1	\$340,000
Peter Napolitano	3242786	1			\$150,000	1	\$150,000
Joni O'Neil Henderson	N507982		1		\$1,650,000	1	\$1,650,000
Freddi Peltz	N484241		1		\$309,999	1	\$309,999
Gisele Sanchez	N628402		1		\$1,209,279	1	\$1,209,279
Kirstin K Coverdale	N627244		1		\$260,000	1	\$260,000
Roxann James	F3310136		1		\$225,000	1	\$225,000
Kristi E Jackman	N627980		1		\$390,000	1	\$390,000
Gladys Gonzalez	F3129329		1		\$280,000	1	\$280,000
Krysta Ann Sylvester	N625784	1			\$258,000	1	\$258,000
Roy Barker	F3027547		1		\$145,000	1	\$145,000
Perrine Anne Phipps-Dowling	N608897		1		\$200,000	1	\$200,000
Joanne Henle	607362	1			\$320,000	1	\$320,000
Marcel J Pilon	609226	1			\$1,400,000	1	\$1,400,000
Barbara L Mason	N625689		1		\$265,000	1	\$265,000
Stefaan E Bultinck	608299	1			\$562,000	1	\$562,000
Ted G. Henning	608676		1		\$295,000	1	\$295,000
Lauren C Canterna	N627415	1			\$405,000	1	\$405,000
Glenda A Rodriguez	N484357	1			\$525,000	1	\$525,000
Dale Kubala	N627645		1		\$182,500	1	\$182,500
Cathy Gallus	605324		1		\$346,700	1	\$346,700
Lee Alan Brovitz	N627297		1		\$65,500	1	\$65,500
Russell R Reynolds	N625586		1		\$300,000	1	\$300,000
Christine Ciaramitaro	3254288		1		\$245,000	1	\$245,000
Barbara Rich	B370475		1		\$264,000	1	\$264,000
Pauline Howell	706787		1		\$953,000	1	\$953,000
Marie L Kitsberg	605343		1		\$490,000	1	\$490,000
Linda Ann Ventura	N628526		1		\$240,000	1	\$240,000
Gordon Corey	F3080252	1			\$62,500	1	\$62,500
Dana Punzalan, PA	N626669		1		\$134,000	1	\$134,000
Ryan Jeffrey Zuckerman	N621291		1		\$4,100,000	1	\$4,100,000
Skip Caron	N608802		1		\$152,000	1	\$152,000
Gordon L Bouchee	N620410		1		\$232,500	1	\$232,500
Jo Carter	124271	1			\$165,000	1	\$165,000
Graham S Wilczewski	N628469		1		\$214,000	1	\$214,000
Rick Casey	N601454	1			\$390,000	1	\$390,000
Gary Hicks	B3122908	1			\$642,500	1	\$642,500
Lisette Tineo De Almeida	N627856		1		\$275,000	1	\$275,000
Roxann Vekich	620569		1		\$530,000	1	\$530,000
Michael O Riccio	N601757		1		\$137,000	1	\$137,000
Ryan Lovett	N483538		1		\$115,000	1	\$115,000
Mary Miller	342185	1			\$375,000	1	\$375,000
Rykken M Smith	N484128		1		\$820,000	1	\$820,000
Kris Champeau	N507928		1		\$252,000	1	\$252,000
John R Higgins	N601109		1		\$160,000	1	\$160,000
Patti M Robertson	N700168	1			\$290,000	1	\$290,000
Barry Fludgate, II	N628798		1		\$170,000	1	\$170,000
Luz Bernal	B3274671		1		\$225,000	1	\$225,000
Sabrina Seabeck	N627192	1			\$220,000	1	\$220,000
Lynn E Reed	N628790		1		\$137,000	1	\$137,000
Sal Vitiello	N507772		1		\$250,000	1	\$250,000
June Pekol	455332	1			\$190,000	1	\$190,000
Greg Alfonso	3282287		1		\$530,000	1	\$530,000
Manny Bolanos	3314009		1		\$194,900	1	\$194,900
Robin Eileen Hill	N601605		1		\$178,000	1	\$178,000
John Coburn Jr.	3011791		1		\$265,000	1	\$265,000
Sam Abdelmessih	N625949	1			\$405,000	1	\$405,000
Sherry Ruks, PA	700422	1			\$391,000	1	\$391,000
Greg Backus	N627226		1		\$310,000	1	\$310,000
Maria Cruz	N484553	1			\$415,000	1	\$415,000
Barry Frey	F430918	1			\$160,000	1	\$160,000
Janis Lyn Post	607208		1		\$219,000	1	\$219,000
Sam Osmanaj	N627321		1		\$510,500	1	\$510,500
Bonnie Miller	3025467	1			\$425,000	1	\$425,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Sandra Hinton	B3205016	1		\$234,000		1	\$234,000
Vic Costache	607839	1		\$1,325,000		1	\$1,325,000
Peggy Hite	N483687	1		\$175,000		1	\$175,000
Deb Veilleux	F3061711	1		\$170,000		1	\$170,000
Samantha Cole	N626254	1		\$278,000		1	\$278,000
Debbie Hooper	N608690	1		\$367,500		1	\$367,500
Samantha Dawn Sykes Roe	N629018		1		\$265,000	1	\$265,000
Phil Derry	3028358	1		\$230,000		1	\$230,000
Greg Lear, LLC	N625706		1		\$229,500	1	\$229,500
Deborah L Schrader	N700775		1		\$329,000	1	\$329,000
Tom Seele	3151328	1		\$128,000		1	\$128,000
Debra Morris	F3229551		1		\$370,000	1	\$370,000
Gregg Huxley	F3222127		1		\$152,000	1	\$152,000
Lori Holland	608640	1		\$268,000		1	\$268,000
Gregory Allen Malenchek	N624815	1		\$144,000		1	\$144,000
Allison Bragg	N628804		1		\$239,900	1	\$239,900
Sandi Hines	N628617		1		\$309,000	1	\$309,000
Matthew Liguori, PA	N625674	1		\$100,000		1	\$100,000
Sandra Connon	B3316447		1		\$131,500	1	\$131,500
Allison Moser	B3065758	1		\$118,000		1	\$118,000
Sandra Elizabeth Aguilar	C3333118		1		\$81,000	1	\$81,000
Lori M Bender	608986	1		\$490,000		1	\$490,000
Natalie Hall	3152688		1		\$195,000	1	\$195,000
Amaury Garcia	N628949		1		\$155,000	1	\$155,000
Gerri Holgerson	N483431		1		\$149,000	1	\$149,000
Michael Barry	3043196		1		\$193,500	1	\$193,500
Debra Hobbs	620914		1		\$212,000	1	\$212,000
Dennis R DeLaura	N621224	1		\$393,000		1	\$393,000
Clint C Holland	600707		1		\$347,000	1	\$347,000
Lindsey F Smith	605017		1		\$360,000	1	\$360,000
Sandra M Marra	N624757		1		\$212,000	1	\$212,000
Diane L Swick	N625510	1		\$350,000		1	\$350,000
Sandra Maria Carinci	N621451		1		\$650,000	1	\$650,000
Diane Schrenkel	N626084		1		\$220,000	1	\$220,000
Sandra Parks	N627830		1		\$169,900	1	\$169,900
Diane W. Fulbright	N484471		1		\$185,000	1	\$185,000
Bart Reiselt, Jr.	N625770		1		\$165,000	1	\$165,000
Darren DiFilippo	N624210	1		\$180,000		1	\$180,000
Anthony Hopper	B3195486	1		\$84,000		1	\$84,000
Cheryl Staruck	B3088446	1		\$1,050,000		1	\$1,050,000
Linda Horenstein	B3070156		1		\$135,000	1	\$135,000
Lou Steidel	N622591		1		\$182,900	1	\$182,900
Sandra Weir	F3047838		1		\$1,070,000	1	\$1,070,000
Donald Clause	F537408	1		\$406,000		1	\$406,000
Gunnar Edward Burling	N628944		1		\$350,000	1	\$350,000
Mike DiFronzo	N627665	1		\$247,000		1	\$247,000
Sandy Limberger	F3113631		1		\$410,125	1	\$410,125
Martin M Dorio, PA	700351	1		\$130,000		1	\$130,000
Jeannette Rios-Stutzman	3153809		1		\$127,000	1	\$127,000
Donna Jean Wadsworth	N623647	1		\$347,500		1	\$347,500
Dave T Huff	601401		1		\$130,000	1	\$130,000
Jackie A Sweet	608909	1		\$440,000		1	\$440,000
Mike Hughes	609138		1		\$465,000	1	\$465,000
Donna Scudder	N628430		1		\$395,000	1	\$395,000
Diana Arencibia	3153926		1		\$275,000	1	\$275,000
Milay Duenas	3281076	1		\$278,500		1	\$278,500
Louis P Hughes	N624216		1		\$925,000	1	\$925,000
Doug Galloway	N628398	1		\$242,000		1	\$242,000
Beatriz C Martin	N626028	1		\$289,900		1	\$289,900
Monica W McCarthy	N628502		1		\$240,000	1	\$240,000
Carol J Hulce	N484396		1		\$2,000,000	1	\$2,000,000
Dovile Collins	N623038		1		\$160,000	1	\$160,000
Laurie W Humphreville	700203		1		\$1,475,000	1	\$1,475,000
Silvana Pluss	603876	1		\$536,000		1	\$536,000
Mike Lombardo	3154189	1		\$180,000		1	\$180,000
Joseph G Faccione	604987	1		\$234,500		1	\$234,500
Brooke Hurley Feather	N624545		1		\$855,000	1	\$855,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Edith Sonntag	3272957	1		\$820,000		1	\$820,000
Frank Candito	501401		1		\$290,000	1	\$290,000
Angela M Mummert	n627779		1		\$90,000	1	\$90,000
Jan-Erik Hustrulid	3035791		1		\$405,000	1	\$405,000
Mario M Valle	606909		1		\$199,000	1	\$199,000
Becky Hampton Erdek	N629152		1		\$120,000	1	\$120,000
Paula J Van Zuidam	487446		1		\$570,000	1	\$570,000
Christine Rawlings	647828		1		\$710,000	1	\$710,000
Zach Fischer	N621116		1		\$850,000	1	\$850,000
Hebert D Chavez	N484324		1		\$227,500	1	\$227,500
Angie Gegenwarth	N627531		1		\$187,000	1	\$187,000
Scott E Barnhart	N625847		1		\$615,000	1	\$615,000
Nora Rosas	N628635		1		\$259,000	1	\$259,000
Helen Bernadette Donaghy	N622124		1		\$300,000	1	\$300,000
Rhonda R Forshier	700335		1		\$210,000	1	\$210,000
Helen E Daggett	N627454		1		\$153,000	1	\$153,000
Dean Foster, Jr.	605663	1		\$212,000		1	\$212,000
Belinda Pruneda	F3319915	1		\$167,900		1	\$167,900
Oliver Bacovsky	C3233751	1		\$677,000		1	\$677,000
Scott James Birkeland	N625903	1		\$105,000		1	\$105,000
Pamela Ann Matto	F3339680	1		\$225,000		1	\$225,000
Scott John Erickson	N627228		1		\$329,000	1	\$329,000
Paul Freeman	N507303		1		\$370,000	1	\$370,000
Dave Ison	N621885		1		\$137,000	1	\$137,000
Dorothy DeMichele	604809		1		\$310,000	1	\$310,000
Scott Lambert PA	F3153041	1		\$900,000		1	\$900,000
Patrick O'Neill	B3318280	1		\$225,000		1	\$225,000
Scott Larson	N627055		1		\$800,000	1	\$800,000
Esteban Alfonso	F636927		1		\$115,250	1	\$115,250
Henrietta Suskevich	F623619	1		\$171,000		1	\$171,000
Evaleen Fae Schmidt	N625321		1		\$375,000	1	\$375,000
Herb Techmer	F3314371	1		\$235,000		1	\$235,000
Michael L Wilkins	604811		1		\$159,900	1	\$159,900
Scott R Piper, PA	N700630		1		\$279,900	1	\$279,900
Paula See	N627390	1		\$300,000		1	\$300,000
Scott Zavitz	F3307265		1		\$177,500	1	\$177,500
Heather Maciaszek	3109950	1		\$292,500		1	\$292,500
Mary Birdsong	581246		1		\$160,000	1	\$160,000
Phillip Delk	B3331564	1		\$270,000		1	\$270,000
Holly Thompson	B3304182		1		\$439,000	1	\$439,000
Polina Bushko	F3307427		1		\$225,000	1	\$225,000
Sean Michael Kearney	N627144		1		\$230,000	1	\$230,000
R.D. Shoots	N625211		1		\$290,000	1	\$290,000
Andy James	N600704	1		\$365,000		1	\$365,000
Christopher P Yanson	482823	1		\$530,000		1	\$530,000
Perry B James, III	N603865	1		\$192,500		1	\$192,500
David Jose Gimenez	N624009	1		\$260,000		1	\$260,000
Sebastian Ramirez	N626531		1		\$183,000	1	\$183,000
Gordon J Glover	N620356	1		\$370,000		1	\$370,000
Billie J Jans	605477	1		\$335,000		1	\$335,000
Celine S Goget Blocker	606121		1		\$455,000	1	\$455,000
Sema Marie Eren	N628192		1		\$382,900	1	\$382,900
Fred Schreck	N625747		1		\$500,000	1	\$500,000
Christer Jansson	600193	1		\$435,000		1	\$435,000
Kenneth Forecki	F3113352		1		\$155,000	1	\$155,000
Kristen Marie Jasinski	N809705		1		\$445,000	1	\$445,000
Karen N Palmer	N624150	1		\$185,000		1	\$185,000
Bert Brothers	F3051910		1		\$430,000	1	\$430,000
Kent Yaklin	B3351766	1		\$315,000		1	\$315,000
Shamus Jones	N626930		1		\$295,000	1	\$295,000
David Candelaria	3239748		1		\$655,000	1	\$655,000
Hua Zhao	N628302		1		\$272,500	1	\$272,500
Francine Parker	602124		1		\$950,000	1	\$950,000
Lynn Cantisano	3155805	1		\$150,000		1	\$150,000
William G Copeland	135166		1		\$145,000	1	\$145,000
Beth Anne McCartney	N628163		1		\$179,900	1	\$179,900
Amy P Bozicnik	608528		1		\$347,500	1	\$347,500

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Deborah K Johnson	601339	1		\$160,000		1	\$160,000
Ana Hagstrom	3241146		1		\$485,000	1	\$485,000
Sharon Owens	N627673		1		\$1,428,744	1	\$1,428,744
Kim Manning	N625382		1		\$316,780	1	\$316,780
Keri C Fitzgerald Johnson	604354		1		\$330,000	1	\$330,000
Cindy Cyrus	N626707		1		\$1,050,000	1	\$1,050,000
Judy Johnson, PA	607743	1		\$433,815		1	\$433,815
Gentry Logan	3243570		1		\$122,000	1	\$122,000
Shaun M Thompson	N627201		1		\$310,000	1	\$310,000
Debra E Pelitera	N620624		1		\$358,000	1	\$358,000
Beth Crafts	F3309636		1		\$120,000	1	\$120,000
Cindy LaVallee	N601089		1		\$165,000	1	\$165,000
Thomas Taege PA	3156187		1		\$740,000	1	\$740,000
Becky Rundle	3244019		1		\$165,000	1	\$165,000
Shawn P Stuben	N483983		1		\$1,435,000	1	\$1,435,000
Claudia M Melville	N483491		1		\$190,489	1	\$190,489
Beth Stark	3276814		1		\$425,000	1	\$425,000
Kristi J Perrow	602329	1		\$325,000		1	\$325,000
Tim Holmgren	3156737		1		\$270,000	1	\$270,000
Denny Sharma	410208		1		\$366,425	1	\$366,425
Sheila Deutsch	F3315862		1		\$190,000	1	\$190,000
Kristine R Combe	N626603		1		\$198,000	1	\$198,000
Stacy Johnston	N608745	1		\$240,000		1	\$240,000
Kurt W Kluberanz	N625194	1		\$251,000		1	\$251,000
Sheila M Roehrig	n626857		1		\$420,000	1	\$420,000
Tina L Bruni	N624554		1		\$287,000	1	\$287,000
Shelly Dawn Hooper	N629183		1		\$657,000	1	\$657,000
Ladd Springer	N624728		1		\$350,000	1	\$350,000
Renee L Harris	605432	1		\$285,500		1	\$285,500
Matt Pikus	N622056		1		\$177,975	1	\$177,975
Ingeborg Estrid Donde	N627087		1		\$825,000	1	\$825,000
Jonathan Tedesco	3250543		1		\$85,100	1	\$85,100
Sherrie Pfeffer	N600052		1		\$320,000	1	\$320,000
Suzanne Shorten	3250933		1		\$367,000	1	\$367,000
Deborah Handley	651803		1		\$444,000	1	\$444,000
Larry Burback	N621399		1		\$1,250,000	1	\$1,250,000
Sheryl Bowman	3260495	1		\$260,000		1	\$260,000
Laura Sayonara Barrera	N627291		1		\$240,000	1	\$240,000
Ioana M Tarta	N627592		1		\$62,500	1	\$62,500
Thomas Borgen	704176		1		\$830,000	1	\$830,000
Shirley Beskow	N627486		1		\$435,000	1	\$435,000
Bob Burns	607565	1		\$270,000		1	\$270,000
Ira Guzzardo	N627203		1		\$4,750,000	1	\$4,750,000
Sally D Pratt	383702		1		\$275,000	1	\$275,000
Shirli Jan McBurney	N624539		1		\$246,000	1	\$246,000
Anthony Vincent Previte, PA	N600415		1		\$225,100	1	\$225,100
Irina A Kunovskaya	N626322		1		\$370,000	1	\$370,000
Mike Price	N620594		1		\$479,500	1	\$479,500
Jeffrey Jordan	B3087273		1		\$256,000	1	\$256,000
Sandra M Priola	N600833		1		\$210,000	1	\$210,000
Simone B Student-Anderson	N601266	1		\$250,000		1	\$250,000
Leslie Russo Bostick	N625951		1		\$361,000	1	\$361,000
SONIA Mendoza	F3083999		1		\$210,000	1	\$210,000
Debbie Williams	3254976		1		\$183,000	1	\$183,000
Sophie O'Sullivan	N627327	1		\$4,850,000		1	\$4,850,000
Rosemarie Pyott	B3251840		1		\$395,000	1	\$395,000
Philip A Josberger, III	609709		1		\$280,000	1	\$280,000
Dana Grace Giles	N624734		1		\$159,000	1	\$159,000
Spencer John Worthington	N626771		1		\$224,900	1	\$224,900
Paul A. Radcliffe	602240	1		\$465,000		1	\$465,000
Iris Leith	F653973		1		\$450,000	1	\$450,000
Aaron L Rorie	N600604		1		\$445,000	1	\$445,000
Isabel Nunez	N627418		1		\$145,000	1	\$145,000
Salomon Cardenas	B414006	1		\$438,000		1	\$438,000
Larry Justice	N484637	1		\$365,000		1	\$365,000
Daniel Gomez	N627199		1		\$173,000	1	\$173,000
Bev Barton	N629144		1		\$420,000	1	\$420,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume
		Closed Units	Closed Volume		
Daniel H Bangs	N624995		1	1	\$315,000
Kay F Kahle	607186		1	1	\$1,835,000
Lisa LaBrant	3276075		1	1	\$302,500
Daniel J Kahn	609638	1		1	\$520,000
Billy Carter, Jr.	N622581		1	1	\$283,000
Stefan Bagyura	N628551		1	1	\$546,000
John Michael Casagrande	N622235		1	1	\$315,000
Issy Naranjo	F3123060		1	1	\$205,000
Lisa Penzo	N623556	1		1	\$605,000
Jody Zartman	582177		1	1	\$310,000
Linda Rey	N610081		1	1	\$180,000
Beverly Howe	C607286		1	1	\$289,990
Philip O Rhodes	522151		1	1	\$150,000
Brandy Pattison	3158772		1	1	\$535,000
Liz Costa	F3325347		1	1	\$280,250
Cyndi Carol Myers	3162454		1	1	\$285,000
Michael Vincent Cavaseno	N621521	1		1	\$198,000
Jack K Thomas, Jr	N627154	1		1	\$2,450,000
Lois Beatrice Vetter	N628394	1		1	\$852,500
Nader Kandi	N478880	1		1	\$564,500
Christol K Ceus	N623455		1	1	\$145,000
Stephanie Vuolo	N627541		1	1	\$500,000
Fern Ritacca	B3225248	1		1	\$2,010,000
Jack Ogletree	N701069		1	1	\$108,000
Lori Wiechelt Schwegel	B652722		1	1	\$209,000
Raymond L Kay	602991	1		1	\$189,900
John H Gardiner, Sr	602739	1		1	\$830,000
Stephen Hans Shapleigh	N626943		1	1	\$136,000
Diane Kerper	3007369	1		1	\$287,400
Stephen Jay Pall	N628454	1		1	\$738,000
Lutz Dreyer	3275308	1		1	\$290,000
Rebecca Krueger	3163503		1	1	\$275,000
Linda A Rogers	603799		1	1	\$135,000
Steve Daria	F3030453		1	1	\$170,000
Betty Jean Christensen	B600857		1	1	\$308,000
Douglas P Keating, Sr	N509143	1		1	\$590,000
Marni A Chur	N620855		1	1	\$232,500
Bill Davis	B3292919		1	1	\$675,000
Lynn M Cupero	N628091		1	1	\$420,000
Steve Vitrano	N628882		1	1	\$575,000
David Burns	F3051173	1		1	\$160,000
Ana Albuquerque	3164232		1	1	\$392,000
Darlene Heeter	3019970		1	1	\$234,000
Jack Winnik	N627075	1		1	\$455,000
David F Struwas	N625532		1	1	\$660,000
Grant Keiser	B3029893		1	1	\$465,000
Patricia O'Neill-Scheidt	3020016	1		1	\$240,000
Steven H Purcell	N700734		1	1	\$265,000
Alan E Codi	700017	1		1	\$260,000
Steven Hartley Ferren	N626714		1	1	\$2,085,000
Ajan Satish Sathan	N627586		1	1	\$200,000
Steven Kolenda	B3323035		1	1	\$230,000
Jessica L Russo	N507560	1		1	\$950,000
Martha H Kelly	N808916	1		1	\$1,282,500
Kenneth Worthington	3020753		1	1	\$390,000
Steven R Hackman	N700761		1	1	\$149,000
Don Cunningham	608422	1		1	\$280,000
Steven Shortino	3275057	1		1	\$165,000
Dawn M Amato	N622832	1		1	\$140,000
Steven Thomas Wiltgen	N626581		1	1	\$1,125,000
Marie Carmelle Francois	N626776		1	1	\$224,000
Terry Carlson	653635		1	1	\$255,000
Sylvia H Cooney	608561	1		1	\$395,000
Stitch Saunders, Jr	N628873	1		1	\$171,500
Dawna Krohe	F3091302	1		1	\$407,500
Douglas P Kenney	608374	1		1	\$215,000
Mario Dattilo, LLC	N626433	1		1	\$257,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Lynn Tannassee	369669	1		\$224,900		1	\$224,900
Deanna Cotroneo	F3333111	1		\$210,000		1	\$210,000
Alex Nicodemi	656256	1		\$255,000		1	\$255,000
Deb Otten	F3337946		1		\$189,000	1	\$189,000
Bill Klohn	N626440		1		\$217,900	1	\$217,900
Mike Scardelletti	603831	1		\$89,000		1	\$89,000
Roger V Stening	605535		1		\$299,750	1	\$299,750
Alexandra Logenkykh	N627964	1		\$247,500		1	\$247,500
Sue Vishio Forry	N628379		1		\$355,000	1	\$355,000
Ali Hall	N627879		1		\$103,000	1	\$103,000
Ed Kertz	605615		1		\$182,000	1	\$182,000
George Csuka	N624344		1		\$335,000	1	\$335,000
Jacqueline Marie Sheran-St.Croix	C3223972		1		\$212,000	1	\$212,000
Mark S Fowler, Jr	N624639		1		\$1,960,000	1	\$1,960,000
Susan Callahan	F3129360		1		\$545,000	1	\$545,000
Deborah A Davenport Calvin	N629434		1		\$349,900	1	\$349,900
Bryan Kieffer	N620074	1		\$1,780,000		1	\$1,780,000
Peter M Krakowski	603086	1		\$710,000		1	\$710,000
Susan Clune	N627894		1		\$240,000	1	\$240,000
Kathy Czysen Storey	206535	1		\$234,000		1	\$234,000
Hugh Hebert	656774		1		\$95,000	1	\$95,000
Kristen Schuyler	B3263002	1		\$400,000		1	\$400,000
Jacqui Alguadich	3279600		1		\$395,264	1	\$395,264
Maury Dailey, Jr.	602838	1		\$249,000		1	\$249,000
Susan Glasser	F3308533	1		\$160,000		1	\$160,000
Debra Welsh	F663462		1		\$975,000	1	\$975,000
Leslie H King, III	608514	1		\$712,500		1	\$712,500
Chan Seelochan	B3023292		1		\$240,000	1	\$240,000
Dwight King	609714		1		\$228,000	1	\$228,000
Ruth Clark Seydel	N622527		1		\$820,000	1	\$820,000
Marive King	N622087		1		\$330,000	1	\$330,000
Matthew Dominy	N629113		1		\$267,000	1	\$267,000
Susan L Heilig	N624619		1		\$540,000	1	\$540,000
Matthew Robert Benci	F3282450		1		\$290,000	1	\$290,000
Sharon D Kiptyk	601946	1		\$775,000		1	\$775,000
Dianna Shearer	N622624	1		\$225,000		1	\$225,000
Susan LaGrotta	N700808		1		\$115,000	1	\$115,000
Maureen Sue Binkowski	N626991		1		\$202,500	1	\$202,500
Jim Kirk	N623571		1		\$560,000	1	\$560,000
Max Meadows	F3288814		1		\$260,000	1	\$260,000
Bill Wozniak	N627969		1		\$297,900	1	\$297,900
Alyson Epifanio	B3336992		1		\$980,000	1	\$980,000
Jada Stone Anastasia	N621448	1		\$4,500,000		1	\$4,500,000
Megan Kelly	F3327712		1		\$392,500	1	\$392,500
Jake Arden	F3331226		1		\$269,000	1	\$269,000
Kerrey Zito Hoolihan	527004		1		\$470,000	1	\$470,000
Burkhard M Klein	604795		1		\$210,000	1	\$210,000
Destiny Ramming	F3253012	1		\$165,000		1	\$165,000
Susanne Kessler	N628809		1		\$240,000	1	\$240,000
Diana Ferro	B3333546	1		\$242,000		1	\$242,000
Dan Starowicz	3172558		1		\$416,000	1	\$416,000
Joanne A Slager	609082	1		\$289,000		1	\$289,000
Susie O'Donohue	N625239		1		\$417,500	1	\$417,500
Steven C Smiley	N483623		1		\$1,350,000	1	\$1,350,000
Susy Gurevich	N627259		1		\$407,000	1	\$407,000
Virginia Devisse	603535		1		\$213,000	1	\$213,000
Suzanne Amon	N627030		1		\$146,000	1	\$146,000
Donald R DeLuca	N622844		1		\$9,400,000	1	\$9,400,000
James Branca	F3115351	1		\$315,889		1	\$315,889
Jillian Stewart Smith	n622385	1		\$900,000		1	\$900,000
Suzanne Georgievski Vucicevic	N625692		1		\$285,000	1	\$285,000
Michael Charters	N627387	1		\$329,200		1	\$329,200
Suzanne M Goeren	N626731		1		\$518,500	1	\$518,500
Diane Lewellen	F3149365		1		\$209,900	1	\$209,900
Suzanne McGuire	B32031040		1		\$179,999	1	\$179,999
Michael Gionet	N625768		1		\$314,000	1	\$314,000
Suzie Hardwick	N623297		1		\$214,000	1	\$214,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume
		Closed Units	Closed Volume		
Jinny Southall	N601752	1	\$284,200	1	\$284,200
Henry Rothenberg	658701	1	\$560,000	1	\$560,000
Dianna L Rosser	N626651	1	\$5,750,000	1	\$5,750,000
Yasmin Workman	659580	1	\$265,000	1	\$265,000
Adella Spinella	N604217	1	\$225,000	1	\$225,000
James Cottrill	F3304777	1	\$129,000	1	\$129,000
Michael Timmins Fach	N623457	1	\$440,000	1	\$440,000
Cyndi Benavides Koehler	N624580	1	\$175,000	1	\$175,000
Andrea Lynn McCarthy	N624866	1	\$415,000	1	\$415,000
Lee Ann Koert	510433	1	\$340,000	1	\$340,000
Alfred DiNicola Jr.	B3263925	1	\$229,000	1	\$229,000
Billy Fazio	N626848	1	\$190,000	1	\$190,000
Amanda Cary	546300	1	\$285,000	1	\$285,000
Tam Guarino	N625870	1	\$380,000	1	\$380,000
Sherry A Stein	N623990	1	\$402,355	1	\$402,355
Ulysses C Kollecas	N483650	1	\$205,000	1	\$205,000
Andrei A Belan	N629089	1	\$175,000	1	\$175,000
Tamara G Ramallo Castellanos	N625970	1	\$340,000	1	\$340,000
Bill Stewart	N622466	1	\$425,000	1	\$425,000
Maria E Kopper	N508972	1	\$195,000	1	\$195,000
Jordan Stone	N600996	1	\$175,000	1	\$175,000
Monika Korencsik	604486	1	\$570,000	1	\$570,000
Mike Drew	3277080	1	\$230,000	1	\$230,000
James Doody	B3285092	1	\$239,900	1	\$239,900
Anne Marie Dooley	B3081245	1	\$152,000	1	\$152,000
Regine Korn	N483900	1	\$1,175,000	1	\$1,175,000
Mike Mapes	3289878	1	\$167,000	1	\$167,000
James F Brousil	N509145	1	\$500,000	1	\$500,000
Andrey Ilkanych	N627661	1	\$280,000	1	\$280,000
CARL Kovalcik	N600305	1	\$140,000	1	\$140,000
Ilan Kedem	3059538	1	\$310,000	1	\$310,000
Nicole A Kozak	N483806	1	\$279,680	1	\$279,680
Bob Dratler	N622057	1	\$80,000	1	\$80,000
Dennis Hammermeister	3179597	1	\$229,000	1	\$229,000
Lori Druck, PA	N622310	1	\$385,000	1	\$385,000
Mike Kozlow	B3209670	1	\$607,000	1	\$607,000
Jodi Tagen	496313	1	\$175,000	1	\$175,000
James L Karl, II	N600699	1	\$228,000	1	\$228,000
Donna Walsh	N629222	1	\$325,500	1	\$325,500
James Richard Kingsbury	N628841	1	\$193,000	1	\$193,000
Donnette Larsen	N627654	1	\$295,000	1	\$295,000
James Romano	N627478	1	\$155,000	1	\$155,000
Milda Pytlik	B3325562	1	\$282,500	1	\$282,500
Nancy H Kreisler	601507	1	\$290,000	1	\$290,000
Angela Easter	B3340159	1	\$255,000	1	\$255,000
Blaine Elmer	F3300004	1	\$105,000	1	\$105,000
Doug Hodge	3267868	1	\$383,410	1	\$383,410
Tony Erpenbeck	3179725	1	\$313,000	1	\$313,000
Douglas P Keating, Jr	N509023	1	\$440,000	1	\$440,000
Karen Wojnar	372635	1	\$297,000	1	\$297,000
Morgan Grimes	F3227530	1	\$1,180,000	1	\$1,180,000
Jorge Navarro	3180932	1	\$132,500	1	\$132,500
Murph Mahoney	N508950	1	\$215,000	1	\$215,000
Kip Martin	3181360	1	\$250,000	1	\$250,000
Doy Pierre	N626530	1	\$260,000	1	\$260,000
bob Lockwood	F3102568	1	\$230,000	1	\$230,000
Dick Tormasi	N600077	1	\$210,000	1	\$210,000
Tatyana D Seamans	N629012	1	\$290,000	1	\$290,000
Nancy Mae Huhta	N625212	1	\$148,000	1	\$148,000
Mike Kuebel	522095	1	\$239,900	1	\$239,900
Nannette Maxson	F3175961	1	\$280,000	1	\$280,000
Naylet Liptak	660627	1	\$168,550	1	\$168,550
Natalia V Peysina	N623906	1	\$134,900	1	\$134,900
Jeanie Kungle	609507	1	\$210,000	1	\$210,000
Chris Farrugia	N509325	1	\$280,000	1	\$280,000
Kristine Cardinale	3185235	1	\$450,000	1	\$450,000
Nellie Kosola	N626421	1	\$153,200	1	\$153,200

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume
		Closed Units	Closed Volume		
Jerry Kuperus	608076	1	\$340,000	1	\$340,000
Karen Schmidt	3063583	1		1	\$325,000
Teale Mueller	N624851	1	\$218,000	1	\$218,000
Nick Allen Franklin	N627099	1	\$260,000	1	\$260,000
Tenley M Ticknor	N626815	1	\$580,000	1	\$580,000
Ofelia Valente	B3234380	1	\$370,000	1	\$370,000
Jandy Wade	F3123463	1	\$210,000	1	\$210,000
Nick Hoegger	B3327806	1	\$375,000	1	\$375,000
Terence J Trombetti LLC	F3080918	1	\$275,000	1	\$275,000
Cheryl L Fiedler, PA	N478910	1	\$200,000	1	\$200,000
Susan Christiano	3185494	1	\$950,000	1	\$950,000
Victoria Josberger	603928	1	\$110,000	1	\$110,000
Gary Coogan	3186233	1	\$390,000	1	\$390,000
Nicolas Dousson	B3324155	1	\$199,900	1	\$199,900
Teri Zanella	3276386	1	\$185,000	1	\$185,000
Diane Fisher, PA	700010	1	\$261,000	1	\$261,000
Terrance Parker	B3303346	1	\$116,000	1	\$116,000
Marc A Fitzgerald	N622712	1	\$760,000	1	\$760,000
Terri Leblanc	F3333162	1	\$270,000	1	\$270,000
Nina Mehta	N626872	1	\$422,000	1	\$422,000
Mariann Brasington	661061	1	\$299,900	1	\$299,900
Joe Sabella	3070890	1	\$420,000	1	\$420,000
Terri Shrodi	F3067208	1	\$225,000	1	\$225,000
Nick Vetter	N621469	1	\$370,000	1	\$370,000
Mila Seitzer	3189402	1	\$589,900	1	\$589,900
Gianni M Vitiello	494823	1	\$253,189	1	\$253,189
Jane Southworth	F3327970	1	\$131,125	1	\$131,125
Ruth A Fortin	605520	1	\$201,000	1	\$201,000
Bonnie Ambrose	F636930	1	\$185,000	1	\$185,000
Debi Foss-Heaviside	604933	1	\$520,040	1	\$520,040
Ursula Langley	604656	1	\$3,600,000	1	\$3,600,000
Donald H Wagner	608973	1	\$2,980,000	1	\$2,980,000
Janet Saltarelli	N625067	1	\$209,000	1	\$209,000
Bill Wallace	602527	1	\$205,000	1	\$205,000
L.L. Lappin, Jr.	602397	1	\$918,000	1	\$918,000
Lynda Traverso	470579	1	\$280,000	1	\$280,000
Lawrence W Lappin	604477	1	\$249,900	1	\$249,900
Carolyn Walters	557281	1	\$1,050,000	1	\$1,050,000
Bonnie C Van Daalen	N625253	1	\$280,000	1	\$280,000
Madelon P Ward	N608701	1	\$400,000	1	\$400,000
Jennifer Birdsong	661394	1	\$349,000	1	\$349,000
Pat Campana	N628338	1	\$487,465	1	\$487,465
Janice R Broyles	N626617	1	\$410,000	1	\$410,000
Pat Linardich	N621771	1	\$250,000	1	\$250,000
Theresa M. Brown PA	C3270608	1	\$287,500	1	\$287,500
Susan M Weidlich	604956	1	\$1,025,000	1	\$1,025,000
Sandra J Lasch	609850	1	\$400,000	1	\$400,000
Patrick J Murtagh	N623792	1	\$285,000	1	\$285,000
Therese Beitz	F3290418	1	\$329,000	1	\$329,000
Ernesto Luis Diaz	N629215	1	\$275,000	1	\$275,000
Arika Bjorkedal	3190872	1	\$605,000	1	\$605,000
Scott K Welkenbach	N600840	1	\$269,000	1	\$269,000
Thomas Edward O'Neill	N626502	1	\$352,000	1	\$352,000
Chuck Westhafer, PA	604578	1	\$515,000	1	\$515,000
Ron Latiff	N701098	1	\$318,000	1	\$318,000
Scott Whisnand	N600089	1	\$725,000	1	\$725,000
Thomas Equitz	B3309783	1	\$245,000	1	\$245,000
Eva Sassian	N625401	1	\$150,000	1	\$150,000
Lorrie Lavery	N620500	1	\$278,000	1	\$278,000
Paul Sukholinskiy	3317030	1	\$252,000	1	\$252,000
Bradd R Konert, Sr	N626512	1	\$320,000	1	\$320,000
Dale C Wilhelm	N483643	1	\$455,000	1	\$455,000
Jasmine L Sterrett	N628619	1	\$535,000	1	\$535,000
Paul Zielinski	3259166	1	\$365,000	1	\$365,000
Thomas J Longe	N507975	1	\$750,000	1	\$750,000
Paula Cresto Fesik	N601236	1	\$295,000	1	\$295,000
Barbara A Lawrence	N620090	1	\$2,715,275	1	\$2,715,275

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Lynn A Willmeth	609070	1		\$190,000		1	\$190,000
Thomas J. Roderick	F403416		1		\$287,000	1	\$287,000
Bob Wilsey	606832	1		\$430,000		1	\$430,000
Brandi Erin Wesson	N626405		1		\$615,000	1	\$615,000
Felicia Hernandez Fortunato	F3300408		1		\$459,000	1	\$459,000
Jason Gibson	N629103		1		\$244,400	1	\$244,400
Bill Wingate	N622718		1		\$210,000	1	\$210,000
Thomas Owens	3279945	1		\$390,000		1	\$390,000
Laura Reeves Genta	600786		1		\$810,000	1	\$810,000
Diane M Lecca	N621351	1		\$590,000		1	\$590,000
Fran Swanson	N627051		1		\$1,590,000	1	\$1,590,000
Mardi Keary	3191712	1		\$324,900		1	\$324,900
Priscilla Rose Diaz	N627167		1		\$235,000	1	\$235,000
Axel Jakobeit PA	663664		1		\$277,000	1	\$277,000
Quentin H Queisser	N627987		1		\$235,000	1	\$235,000
Javier Luaces	N628418		1		\$275,000	1	\$275,000
Arianne Taylor	N626555		1		\$215,000	1	\$215,000
Naftali Ordonez	3194113		1		\$121,000	1	\$121,000
Jim Gilboy	N602053		1		\$258,000	1	\$258,000
Til Fullerton	N627362		1		\$155,000	1	\$155,000
Christine M Yeaw	604213	1		\$860,000		1	\$860,000
Skip Lee	N624453		1		\$1,139,999	1	\$1,139,999
Rainee Oakes	F3300714		1		\$38,000	1	\$38,000
Deborah Smith	593014		1		\$165,000	1	\$165,000
Ralph M Abate	N626981		1		\$122,500	1	\$122,500
Ilse Lefas	3052237	1		\$361,500		1	\$361,500
Enrique Zabala	N600215		1		\$219,000	1	\$219,000
Tim McCluskey	N627185		1		\$118,000	1	\$118,000
Elise Starr	3129428		1		\$290,000	1	\$290,000
Steve Kimball	3197026		1		\$455,000	1	\$455,000
Raquel Talbert	N627441		1		\$225,000	1	\$225,000
Timothy Logiovino	N628966		1		\$396,000	1	\$396,000
Ray Fifelski	N626997	1		\$175,000		1	\$175,000
Jay Steven Shockley	N624861		1		\$523,890	1	\$523,890
Ed Gonzalez	N623415		1		\$190,000	1	\$190,000
Brenda J Piscioneri	N627349		1		\$218,000	1	\$218,000
Isabelle Wells	568143		1		\$367,000	1	\$367,000
Brenda Kay DiNordia	N626204	1		\$1,765,000		1	\$1,765,000
Rebecca Hicks-Concilla	N628386		1		\$195,000	1	\$195,000
Kimberly J Lenihan	N600245		1		\$420,000	1	\$420,000
Mary Lou Bailey	312308		1		\$2,850,000	1	\$2,850,000
Brenda Raye Booth-Brown	N625660		1		\$258,000	1	\$258,000
Kenneth Neumann	B3352968		1		\$499,000	1	\$499,000
Jean McGrath	F632652		1		\$185,000	1	\$185,000
Carla E. Bonten	N604278		1		\$170,000	1	\$170,000
Stephen Pindel	3198034		1		\$250,000	1	\$250,000
Darren John Boole	533307		1		\$296,000	1	\$296,000
Jeanette O'Neill	N628359		1		\$300,000	1	\$300,000
Christopher T Carter	N628270	1		\$129,000		1	\$129,000
John McWilliams	378046		1		\$339,900	1	\$339,900
Tim H Sykes	522032	1		\$294,500		1	\$294,500
Todd Vicent Pecaro	N627858	1		\$510,500		1	\$510,500
Arleny Borges	605766		1		\$168,000	1	\$168,000
Gregg M Lepore	522369		1		\$415,000	1	\$415,000
William Botero	N484429		1		\$725,000	1	\$725,000
Tom Allen	N628238	1		\$164,500		1	\$164,500
Karen D Bothwell	607179	1		\$2,545,000		1	\$2,545,000
Deb Giacalone	3203481		1		\$350,000	1	\$350,000
Richard Alan Pascarelli	N600369	1		\$740,000		1	\$740,000
Jeannette L Beres	N628258		1		\$133,000	1	\$133,000
Jackie Krupp	3239832		1		\$140,500	1	\$140,500
Jeannette L. Udway	C3227657		1		\$227,500	1	\$227,500
Sig Sphatt	3240327	1		\$360,000		1	\$360,000
Brent Garrett	F3137306		1		\$375,000	1	\$375,000
Eric Potts	3240452		1		\$334,000	1	\$334,000
Jeff Schreur	N624654		1		\$300,000	1	\$300,000
Helmut G Paul	N507694	1		\$297,000		1	\$297,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Tom Snyder, III	N623987	1		\$290,000		1	\$290,000
Oscar Prom	3241483		1		\$385,000	1	\$385,000
Brent J Robertson	N625501	1		\$750,000		1	\$750,000
Gatlin Treuheit	3241516		1		\$165,000	1	\$165,000
Jeff Tyson	N626708		1		\$260,000	1	\$260,000
Kim McGinn	B3339506		1		\$210,000	1	\$210,000
Peyton Levitan	N483777	1		\$335,000		1	\$335,000
Thomas C Brough	700224		1		\$282,000	1	\$282,000
Brent John Wilson	N628001		1		\$275,000	1	\$275,000
Kim Venezia	N628786		1		\$206,000	1	\$206,000
Tommy White	F3331663		1		\$188,500	1	\$188,500
Cindy Griesse	N627812		1		\$85,000	1	\$85,000
Jeffery Dektas	B3309931		1		\$105,000	1	\$105,000
Kathleen A Peck	609163		1		\$138,000	1	\$138,000
Jeffrey Balsam	N627599		1		\$450,000	1	\$450,000
Kevin G Pelitera	610037	1		\$374,000		1	\$374,000
Theodore R Libby	522174	1		\$360,000		1	\$360,000
Annette Nora Brennan	700033		1		\$540,000	1	\$540,000
Jeffrey Piiipponen	F688255		1		\$145,500	1	\$145,500
Lou Brenner	608825	1		\$375,000		1	\$375,000
Tony Cologero, Jr	N626168	1		\$810,000		1	\$810,000
Sara M Bytnar	N622272		1		\$402,500	1	\$402,500
Jeffrey T Johnson	N627414		1		\$425,000	1	\$425,000
Cindy Lozano	F3102935	1		\$121,000		1	\$121,000
Jelena Foskey	3267962		1		\$225,000	1	\$225,000
Jamie Briggs	809993		1		\$110,000	1	\$110,000
Brett Baugh	3270892		1		\$120,000	1	\$120,000
Catherine Sanders	329813	1		\$262,500		1	\$262,500
Tony Provinzino	F3089608	1		\$390,000		1	\$390,000
Ed Nolan	3245704		1		\$482,000	1	\$482,000
Gregg Hanifin	605757		1		\$265,000	1	\$265,000
Kim Arasimowicz	3245835		1		\$485,000	1	\$485,000
Tami Culhane	3204474		1		\$417,500	1	\$417,500
Colleen McShane	F3292465		1		\$285,000	1	\$285,000
Tracey Albert	N627031		1		\$460,000	1	\$460,000
Sue Law	602428		1		\$318,900	1	\$318,900
Tracey L Wathen	N626212	1		\$385,000		1	\$385,000
Kathleen Peters	B410058		1		\$205,000	1	\$205,000
Tracy Davis	F3321022	1		\$265,000		1	\$265,000
Jamie L Lindgren	602544		1		\$143,000	1	\$143,000
Susan Hariprasad	3205734		1		\$249,900	1	\$249,900
Kriton Zhezha	N627462	1		\$127,300		1	\$127,300
Brian Ludden PA	F3089340		1		\$265,000	1	\$265,000
Chris Adamski	3247558	1		\$258,000		1	\$258,000
Celeste Hug	3207823		1		\$162,000	1	\$162,000
Kyle Davis	B3287949		1		\$310,000	1	\$310,000
Brian W Falke	N628175		1		\$259,777	1	\$259,777
Diane V Brueggeman	N623479	1		\$285,000		1	\$285,000
Tracy McAdams	N626618		1		\$154,000	1	\$154,000
Douglas J Brunner	522053		1		\$500,000	1	\$500,000
Travis Riley	F3308742		1		\$168,000	1	\$168,000
Xiomara Leal	3247917	1		\$305,000		1	\$305,000
Greg Waldrop	3207977	1		\$515,000		1	\$515,000
Louiker Dameus	3249012		1		\$134,000	1	\$134,000
Jennifer Lynn D'Allessandro	N627477		1		\$114,300	1	\$114,300
Cullen Mark Shaughnessy	N624351		1		\$340,000	1	\$340,000
Tricia Ale	N627170		1		\$449,000	1	\$449,000
Larry Kenneth Mannerberg	N628578		1		\$359,000	1	\$359,000
Shannon Gail Long	N622468	1		\$436,900		1	\$436,900
Sheliah B Wall	700648	1		\$390,000		1	\$390,000
Jennifer M Johnson	N620195		1		\$340,000	1	\$340,000
Laura E Cari, LLC	N627033	1		\$470,000		1	\$470,000
Jennifer Mitchell	F3291083		1		\$85,000	1	\$85,000
Dave Buckel	N600252		1		\$1,275,000	1	\$1,275,000
Trish Giampaoli	N626046		1		\$139,900	1	\$139,900
Caryn Platt	609972		1		\$170,000	1	\$170,000
Felix Lopez	N484871		1		\$270,000	1	\$270,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume		
		Closed Units	Closed Volume				
Laura Nin	F3093220		1		\$221,500	1	\$221,500
Brikena Gjergo Paparusi	N628008		1		\$300,000	1	\$300,000
Susan A Pohlmann	385603	1			\$840,000	1	\$840,000
Troy Rodriguez	F3268823		1		\$260,000	1	\$260,000
Heather M Poole	N620915	1			\$209,500	1	\$209,500
Tunchan Benovenli	C3266046	1			\$260,000	1	\$260,000
Cynthia C Zullo	N626891	1			\$135,000	1	\$135,000
Tyler Butcher	F3298751		1		\$268,500	1	\$268,500
Charlotte Beneteau	607025		1		\$272,000	1	\$272,000
Jennifer Udd	N628800		1		\$338,000	1	\$338,000
Ted Adams	3251500		1		\$183,000	1	\$183,000
Valentina Riley	B3361035		1		\$175,000	1	\$175,000
Laurent Dubuc	N627225	1			\$1,400,000	1	\$1,400,000
Valeria Gastaldello	N628463		1		\$236,000	1	\$236,000
Jacqueline Guadagna	3252171		1		\$245,000	1	\$245,000
Valerie Crouss	N700628		1		\$222,500	1	\$222,500
Dale Richard Glon	N621014		1		\$450,000	1	\$450,000
Jenny Sue Burdick	C3333907		1		\$3,882,500	1	\$3,882,500
Dalyce Henry	B3265562	1			\$385,000	1	\$385,000
Jere Walsh Marvin	N628770		1		\$420,000	1	\$420,000
Lealonda Smith	N627027		1		\$142,900	1	\$142,900
Vera Durfey	B3104559	1			\$210,000	1	\$210,000
Leanna R Hart	N628286		1		\$300,000	1	\$300,000
John T Ludwig, III	N622476		1		\$152,000	1	\$152,000
Joe Thornhill	3252435	1			\$424,000	1	\$424,000
Britt Michele Black	N625564		1		\$320,000	1	\$320,000
Dick Price	N620897	1			\$305,000	1	\$305,000
Vessi Vassileva	N626963		1		\$590,000	1	\$590,000
Osnel Cajuste	N484569		1		\$180,000	1	\$180,000
Victor Noceda	B3331225		1		\$1,500,000	1	\$1,500,000
Dan Herrington, Jr.	N624832	1			\$700,000	1	\$700,000
Victoria B Jackson	N627391	1			\$849,000	1	\$849,000
Dan Pearce	9210349		1		\$205,000	1	\$205,000
April L. Olson	669628		1		\$263,000	1	\$263,000
Leticia Hernandez	F3101049	1			\$320,000	1	\$320,000
Wim Malestein	3210625		1		\$440,000	1	\$440,000
Lewis Nobles	F3328161	1			\$280,000	1	\$280,000
Brittany Strong	N627341	1			\$425,000	1	\$425,000
Thomas L Campbell, Jr.	601010	1			\$870,000	1	\$870,000
Vince Molnar	F3325784		1		\$219,900	1	\$219,900
Georgia L Pyne	N622491	1			\$2,650,000	1	\$2,650,000
Susan K Lyons	607919		1		\$425,000	1	\$425,000
Jay Edward Campbell	N622861	1			\$560,000	1	\$560,000
Jeri Macarthur	B3261958	1			\$215,000	1	\$215,000
Ryan L Campins	N624129		1		\$224,500	1	\$224,500
Dennis MacDonald, PA	N507368		1		\$309,000	1	\$309,000
Linda Ann Tynion	N628901		1		\$315,000	1	\$315,000
Ruth Sydnee Macellari	N623856	1			\$122,000	1	\$122,000
Linda Celauro	N628989	1			\$139,900	1	\$139,900
Vince Ralph Iorio	N626038	1			\$245,000	1	\$245,000
Linda Hammer	B3306752	1			\$297,500	1	\$297,500
Alberto A Macia	N624232	1			\$320,000	1	\$320,000
J.B. Novelli	607115		1		\$215,000	1	\$215,000
Joe Ziccardi	3212247		1		\$595,000	1	\$595,000
William E Ramos, Sr.	N623773		1		\$249,000	1	\$249,000
Brooke McCauley, Jr	N626004	1			\$118,500	1	\$118,500
Jeffrey Gazlay	707297		1		\$880,000	1	\$880,000
Celia E Macon	608103	1			\$294,500	1	\$294,500
Dustyn Corace	708624		1		\$209,000	1	\$209,000
Alice Alma Dickson	3212391		1		\$450,000	1	\$450,000
Robert Sinclair	164836	1			\$174,770	1	\$174,770
Jessica Fraine	N600368		1		\$264,900	1	\$264,900
Audrey C Carmony	608505		1		\$266,500	1	\$266,500
Walker Starling	N628689		1		\$357,500	1	\$357,500
Jean Redix Schultz	606783		1		\$765,000	1	\$765,000
Susan Madruga	N623885	1			\$216,500	1	\$216,500
Lisa Groneman	N625617		1		\$580,000	1	\$580,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume		
		Closed Units	Closed Volume				
Jill Maenza	N484616		1		\$575,000	1	\$575,000
Lina Maria Carrera	N622455		1		\$330,000	1	\$330,000
Eric Magloire	N623403		1		\$105,000	1	\$105,000
Daniel R Walsh	N601633		1		\$1,450,000	1	\$1,450,000
Walter Busuttill	N627617		1		\$365,000	1	\$365,000
Donna Jo Carter Longmire	496904		1		\$315,000	1	\$315,000
Brooke Pearson	B3343561	1			\$247,500	1	\$247,500
Leonard P Reina	24		1		\$113,000	1	\$113,000
Rebecca Mahan	680769		1		\$267,400	1	\$267,400
Michelle A Taylor	607489	1			\$199,000	1	\$199,000
Wanda M Lund	N701080	1			\$173,000	1	\$173,000
Lisa M. Garcia	N700883	1			\$241,000	1	\$241,000
Wanda Z Cross	N625698		1		\$355,000	1	\$355,000
Daniel S Sullivan	N509039	1			\$134,500	1	\$134,500
Cory Maile	610043	1			\$128,000	1	\$128,000
Lisa R McTear	N625570		1		\$399,900	1	\$399,900
Debra Anne Stack	3213591	1			\$203,910	1	\$203,910
Lisa Vagner	F3330785		1		\$265,900	1	\$265,900
Alena E Malat	N600804	1			\$275,000	1	\$275,000
Lisha Rose Guzowski	N627467	1			\$8,021,334	1	\$8,021,334
Jessie Gentile	N628845		1		\$215,000	1	\$215,000
Bill Rhode	522375	1			\$377,000	1	\$377,000
Jill E Adamczyk	N627937	1			\$159,000	1	\$159,000
Adam Gallus	N628705		1		\$320,100	1	\$320,100
Jim Carletta	N484216	1			\$310,000	1	\$310,000
Jorge A Castro	N621934		1		\$296,000	1	\$296,000
Wesley Wiencek	F3317422		1		\$218,000	1	\$218,000
Danielle Meady	F3069181		1		\$580,000	1	\$580,000
Whitney Casement	N629096		1		\$182,000	1	\$182,000
Valerie W Rice	N621292	1			\$405,000	1	\$405,000
Kathy Mankowsky	N622673		1		\$250,000	1	\$250,000
Judith V Richardson	504730	1			\$699,800	1	\$699,800
Ellen M Mann, PA	607106	1			\$230,000	1	\$230,000
Scott Ian Richardson	N624434		1		\$272,500	1	\$272,500
William Jared Kobrin	C3288942		1		\$327,000	1	\$327,000
Danni Poe	N626611		1		\$337,000	1	\$337,000
William R Jolicoeur	N627481		1		\$283,500	1	\$283,500
Domenico Ceruzzi	N624394	1			\$310,000	1	\$310,000
Bruce Leonard Warren	N626756		1		\$150,000	1	\$150,000
Lori Anne Rambler	N625308		1		\$247,500	1	\$247,500
Winston E Church	N622993	1			\$445,000	1	\$445,000
Danny Farrell, II	N628762		1		\$254,900	1	\$254,900
Jim Dati	N484695		1		\$329,474	1	\$329,474
Lori Ilene Chalfin	N621788	1			\$440,000	1	\$440,000
Jim Natichioni	N626867		1		\$277,000	1	\$277,000
Lori Moore	B3284678		1		\$261,000	1	\$261,000
Arnold Mantilia Jr	B3181450		1		\$235,000	1	\$235,000
Lorraine Paige	N627320		1		\$800,000	1	\$800,000
Yesenia Whipple	F3321751		1		\$355,000	1	\$355,000
Lisa M Rizk	604416		1		\$290,000	1	\$290,000
Fred Price	669673	1			\$190,000	1	\$190,000
Kathy Felszer	607893		1		\$415,000	1	\$415,000
Jim Agles	672144		1		\$130,000	1	\$130,000
Bruce A. Charles	603601		1		\$355,000	1	\$355,000
Bruce John Markey	N622335		1		\$1,100,000	1	\$1,100,000
Susan Rock	B3247783		1		\$223,000	1	\$223,000
Lori Guthrie	3214331	1			\$299,000	1	\$299,000
Dave McMullan	N626422		1		\$195,000	1	\$195,000
Bryan Marshburn	N627404	1			\$310,000	1	\$310,000
Sonia Rodrigue	N623427		1		\$217,547	1	\$217,547
Yuliya Lough	N625794		1		\$344,900	1	\$344,900
Beth Dahlstrom	3008358	1			\$171,000	1	\$171,000
Gerard Marino	106216	1			\$195,000	1	\$195,000
Lynn Brown	N625019	1			\$468,000	1	\$468,000
Jan Martindale	N478971		1		\$393,000	1	\$393,000
Adrian Filip	N628737		1		\$252,000	1	\$252,000
Yuniel Garcia	B3342000		1		\$525,000	1	\$525,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume		
		Closed Units	Closed Volume				
Steve Nester	3009860		1		\$245,000	1	\$245,000
Yves Petithomme	F3261219		1		\$207,000	1	\$207,000
Leslie J Rollins	N610173	1			\$300,000	1	\$300,000
Jimmy Egan	N628455		1		\$715,000	1	\$715,000
Kathleen Termecz	3016477		1		\$174,770	1	\$174,770
Barb Martino	N608739	1			\$315,000	1	\$315,000
Brenda Cole	441117	1			\$150,000	1	\$150,000
Bryan Roberts	N626985		1		\$227,000	1	\$227,000
Michael Thompson	3017751	1			\$85,100	1	\$85,100
Jo Richardson	N628621		1		\$270,000	1	\$270,000
Jeffrey A Roozen	609983	1			\$275,000	1	\$275,000
Eric Ricard	P3025834		1		\$284,000	1	\$284,000
Maida Pizzo	N627872	1			\$450,000	1	\$450,000
Victoria Heisel	P3047383		1		\$400,000	1	\$400,000
Jay P Civetti	N623050		1		\$270,000	1	\$270,000
Barbara M Mason	601727		1		\$470,000	1	\$470,000
David Edward Ott	N628801		1		\$445,000	1	\$445,000
Stephanie Cresswell	P3051239		1		\$539,870	1	\$539,870
Victoria Louise Clarke-Payton	N624061	1			\$450,000	1	\$450,000
Joan Crompton	B3259145		1		\$332,500	1	\$332,500
David Fry	3271140	1			\$220,000	1	\$220,000
Joane Vega	N626066		1		\$288,000	1	\$288,000
Aimee Blitvich	F3292777	1			\$300,000	1	\$300,000
Beatrice Job Kollmeier	P3074605		1		\$290,000	1	\$290,000
Judy L Rowe	700493	1			\$525,000	1	\$525,000
Al Salafia	P3075009		1		\$297,500	1	\$297,500
David Huff	B579167	1			\$130,000	1	\$130,000
Mike Kornell	P3095694		1		\$270,000	1	\$270,000
Marcia Patrignani	N626700		1		\$185,000	1	\$185,000
Fred Calabrese	P3239967	1			\$395,000	1	\$395,000
AJ Powell	N626870		1		\$195,000	1	\$195,000
Tricia Williams	P3247673		1		\$470,000	1	\$470,000
David Noda	N623284		1		\$187,200	1	\$187,200
Loren Edward Rosenthal	P3258237		1		\$313,000	1	\$313,000
Mari Ann Cundall	N625214	1			\$1,050,000	1	\$1,050,000
Brandy Karalewitz	P3278351		1		\$228,871	1	\$228,871
Mary F Rust	601791		1		\$425,000	1	\$425,000
Cody Lee Hinson	P3282220		1		\$270,000	1	\$270,000
Timothy J Ryan	N608755	1			\$630,000	1	\$630,000
Kathy Rauschenbach	3215478		1		\$123,000	1	\$123,000
Susan McFarland	3022426		1		\$400,000	1	\$400,000
Asta Bartkute	P3329993	1			\$125,000	1	\$125,000
Debbie Kroeger	608350		1		\$165,000	1	\$165,000
May Carrasquel	P3330148		1		\$230,000	1	\$230,000
Dawn Allen	N626616		1		\$280,000	1	\$280,000
Ashley Kaisen Perry	P3333790		1		\$236,000	1	\$236,000
Maria Luisa Zanelli	N625569		1		\$261,505	1	\$261,505
Butch Morgan	N700583		1		\$1,300,000	1	\$1,300,000
Peter Pine	3023546		1		\$400,000	1	\$400,000
Debbie Maxvold-Walsh	N622947	1			\$122,500	1	\$122,500
David A Samadnejad	N508980	1			\$460,000	1	\$460,000
Susan Yarab	P3341574		1		\$825,000	1	\$825,000
Arthur L Schultheis, Jr	602928		1		\$342,500	1	\$342,500
C. Kevin Waters	B3301611	1			\$625,000	1	\$625,000
Orlando Sanchez	608571		1		\$72,000	1	\$72,000
Cal Barr	N625677		1		\$3,250,000	1	\$3,250,000
Oona Conroy-Clerkin	605513		1		\$422,500	1	\$422,500
Mary Mayhut	B556369		1		\$104,000	1	\$104,000
Alex Saurbier	N628111		1		\$210,000	1	\$210,000
Angie Guillette	P3346684		1		\$120,000	1	\$120,000
Daylin Guzman	N625112		1		\$198,000	1	\$198,000
Cameron Rahe	N627674		1		\$317,500	1	\$317,500
Christy L Sanford	N622976		1		\$168,000	1	\$168,000
Janet Kay McClanahan	P3348155		1		\$176,000	1	\$176,000
Jack Corsten	N484056		1		\$124,000	1	\$124,000
Lori Jackson	3216288	1			\$163,000	1	\$163,000
Dave Simms	3027067		1		\$250,174	1	\$250,174

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume		
		Closed Units	Closed Volume				
Scott Geisler	P3354693		1		\$210,000	1	\$210,000
Deanna M Sydlosky	N600636		1		\$136,000	1	\$136,000
Janna McCan	B3130690		1		\$810,000	1	\$810,000
Patti Testa	3027156		1		\$495,000	1	\$495,000
Lou Rizk	3216764		1		\$296,000	1	\$296,000
Jeff W Cox	N507763		1		\$305,000	1	\$305,000
David Squires	P3356187		1		\$231,900	1	\$231,900
Alexandra Austriacu	N625160	1			\$750,000	1	\$750,000
Diana C. Hemingway	P3366887		1		\$226,000	1	\$226,000
Alexandra Eva Janz	N629066		1		\$800,000	1	\$800,000
Jim Underhill	3217063		1		\$362,000	1	\$362,000
Alexandra Falconi Formon	N625435		1		\$240,000	1	\$240,000
Don McCobb	N623634	1			\$390,000	1	\$390,000
Polly Ann Scharling	N483963		1		\$430,000	1	\$430,000
Mike Badenoch	672164		1		\$275,000	1	\$275,000
Andre Schechter	B3105308		1		\$545,000	1	\$545,000
Joe Cramer	N626367		1		\$150,600	1	\$150,600
Alisa Crimaldi	B3078015	1			\$203,000	1	\$203,000
Joe Crimaldi	B3077308	1			\$375,000	1	\$375,000
Debbie Paoli	3270498		1		\$160,000	1	\$160,000
Joe Dinunzio	N600580		1		\$55,000	1	\$55,000
Daniel A. Tripaldi	608621	1			\$235,000	1	\$235,000
Nancy McCrory	B3018758		1		\$312,129	1	\$312,129
Robert Schmidt P.A.	582773	1			\$479,500	1	\$479,500
Michael A McCumber	604861	1			\$10,100,000	1	\$10,100,000
Mark Thomas Beatty	N622707		1		\$420,000	1	\$420,000
Laurie Hockinson	3218182		1		\$280,000	1	\$280,000
Ari N Schneider	N620481		1		\$165,000	1	\$165,000
Greg Lipman	3218395	1			\$219,900	1	\$219,900
Andrew Bauman	3029837	1			\$525,000	1	\$525,000
Nina G McDonnell	512295	1			\$465,000	1	\$465,000
Darren P Schoof	700619	1			\$267,500	1	\$267,500
Giannine L McEnery	N483474		1		\$255,000	1	\$255,000
Craig Scott Young	3034589	1			\$157,850	1	\$157,850
Stanley Adams, Jr.	607811		1		\$1,722,500	1	\$1,722,500
Helma A Schroeder	N507320	1			\$595,000	1	\$595,000
Sabina Adams	N622974	1			\$120,000	1	\$120,000
Debra L Waton	N627064	1			\$766,000	1	\$766,000
Anita L McGilvray	310788	1			\$535,000	1	\$535,000
Tess Schumacher	N507474	1			\$342,500	1	\$342,500
Joe McBride	N629191		1		\$552,900	1	\$552,900
Gary Verwilt	3036967	1			\$650,000	1	\$650,000
Carla Cataldi Iannone	N624753	1			\$265,000	1	\$265,000
Mary E Bartos	N621829		1		\$560,000	1	\$560,000
Jason Jakus	3219203		1		\$300,000	1	\$300,000
Mary E Dowsett	N626431		1		\$375,000	1	\$375,000
Lodge McKee, II	128173	1			\$2,100,000	1	\$2,100,000
Mary Jo O'Regan	N626329		1		\$425,000	1	\$425,000
Joe R. Proia	C164693		1		\$247,000	1	\$247,000
Mary M Riva	N625555		1		\$117,500	1	\$117,500
Sharon D McKie	608055	1			\$333,000	1	\$333,000
Dena Sander	F3109684		1		\$409,545	1	\$409,545
Bill McKinney	N601840	1			\$450,000	1	\$450,000
Allie Williamson	F3130624		1		\$213,500	1	\$213,500
Joe Totino	N628661		1		\$210,000	1	\$210,000
Matt Gray	F3232223		1		\$365,000	1	\$365,000
Julie Wimbush	3219248		1		\$99,000	1	\$99,000
Denise Holding	B3346594	1			\$331,000	1	\$331,000
Tim McLean	604764	1			\$330,000	1	\$330,000
Allison Evans	N600443		1		\$590,500	1	\$590,500
David Lee Alderuccio	N507630	1			\$1,437,500	1	\$1,437,500
Matthew Fehniger	N628685	1			\$251,000	1	\$251,000
Joey Burch, LLC	N626410		1		\$830,000	1	\$830,000
Kimberly M Salay	N622331		1		\$1,000,000	1	\$1,000,000
Janis Scarfone Alford	603181		1		\$260,000	1	\$260,000
Mattie Rowe	N627679	1			\$835,000	1	\$835,000
Eiton Alikaj, PA	N624260	1			\$360,000	1	\$360,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume
		Closed Units	Closed Volume		
Judith De Maleissye-Melun	N483797	1	\$245,100	1	\$245,100
Christina R Allan	N600510	1	\$405,000	1	\$405,000
Allison Leigh Kennedy	N627375	1	\$1,091,000	1	\$1,091,000
Dorene S McShea	N483479	1	\$1,580,000	1	\$1,580,000
Teresa A Shepard	358757	1	\$672,000	1	\$672,000
Joey Grasso	N629109	1	\$337,000	1	\$337,000
Dan Sheridan	N507976	1	\$350,000	1	\$350,000
Johan Bertil Borelius	N626948	1	\$140,000	1	\$140,000
Allison Murray	N625898	1	\$1,175,000	1	\$1,175,000
Jason Schroeder	673221	1	\$179,500	1	\$179,500
Max R Minhas	N625837	1	\$1,305,000	1	\$1,305,000
Carlos Sierra	B3263006	1	\$219,000	1	\$219,000
Glen A Sholl, PA	522120	1	\$1,686,493	1	\$1,686,493
John Benson Porter	N625808	1	\$230,000	1	\$230,000
Derek Carlson	F3055055	1	\$250,000	1	\$250,000
John E Meehan	603588	1	\$150,000	1	\$150,000
Charles Lakin Shumway, Jr.	n624164	1	\$680,000	1	\$680,000
John C Lindgren	N602791	1	\$275,000	1	\$275,000
Amanda Keough	3276766	1	\$220,000	1	\$220,000
Connie Meek	608328	1	\$685,000	1	\$685,000
Denise M DeGemmis	N624431	1	\$280,000	1	\$280,000
Carmen Grifferty	N627131	1	\$1,870,000	1	\$1,870,000
Daryl Silvers	602919	1	\$3,800,000	1	\$3,800,000
John C Valenti	N623456	1	\$850,000	1	\$850,000
Mary O'Toole	3041233	1	\$525,000	1	\$525,000
John Croce	B3363183	1	\$157,850	1	\$157,850
Amy B Bullard Davies	N625624	1	\$775,000	1	\$775,000
Mary Gano	3219579	1	\$365,000	1	\$365,000
Melissa Gail Rogers	N626856	1	\$270,000	1	\$270,000
Michael G Amen	N624444	1	\$277,000	1	\$277,000
Tim Kennedy	3043511	1	\$330,000	1	\$330,000
John Gordon Josephson	N622657	1	\$574,000	1	\$574,000
Lenora Marshall	3046078	1	\$247,000	1	\$247,000
Carol Ann Ferguson	N628779	1	\$730,000	1	\$730,000
Melody Harbour	F3317935	1	\$155,000	1	\$155,000
John L Schemm	N626718	1	\$520,865	1	\$520,865
Frank Delgado	N621935	1	\$161,375	1	\$161,375
Kevin O'Keefe	3220267	1	\$461,000	1	\$461,000
Pete Smith	401654	1	\$190,000	1	\$190,000
Carol Barton	3265938	1	\$256,000	1	\$256,000
Buddy Smith, Jr.	442177	1	\$165,000	1	\$165,000
Leslie Poole, PA	3220384	1	\$220,850	1	\$220,850
Maxine Smith	3047279	1	\$265,000	1	\$265,000
Paula Angelopoulos Urbinati	600742	1	\$65,500	1	\$65,500
Diane Carol Cooper	N627037	1	\$343,000	1	\$343,000
John McNeill	F3302084	1	\$400,000	1	\$400,000
Susan C DeMaagd	608440	1	\$302,500	1	\$302,500
Dianna Van Loon	3220597	1	\$240,000	1	\$240,000
Linda Stott	3047563	1	\$123,850	1	\$123,850
Debra Kay Meredith-Peters	N624534	1	\$320,000	1	\$320,000
Michael B Skudnig	N623349	1	\$143,000	1	\$143,000
Don Antonacchio	482345	1	\$1,025,932	1	\$1,025,932
Michael Cecil Bates	N622437	1	\$270,000	1	\$270,000
Douglas Trevino	3221022	1	\$310,000	1	\$310,000
Joann Sohn	N483534	1	\$1,610,000	1	\$1,610,000
Louise Messina	N478935	1	\$435,000	1	\$435,000
Aida J Solano	700234	1	\$131,500	1	\$131,500
Carolina Madruga	N629136	1	\$160,000	1	\$160,000
Kathleen Des Lauries	N483599	1	\$153,000	1	\$153,000
Carolina Reyes	3276082	1	\$320,000	1	\$320,000
Dana Norden	3050783	1	\$180,000	1	\$180,000
Erik Fine	3221566	1	\$151,500	1	\$151,500
Michael Haddock	F3092150	1	\$490,000	1	\$490,000
Cherie Walters	3221581	1	\$447,900	1	\$447,900
Mal Sourial	609051	1	\$175,000	1	\$175,000
Christine Mier	B360348	1	\$440,000	1	\$440,000
Benjamin Sovacool	N483834	1	\$285,000	1	\$285,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume
		Closed Units	Closed Volume		
Carolyn C Bongirno	N628247		1		\$200,000
Michael J Vale	N622913	1		1	\$395,000
Carolyn Sowder	B3343763		1	1	\$245,000
Dick Smith	N601263		1	1	\$255,000
Carrie C Gordley	N627216		1	1	\$370,000
Craig Hensley	469603	1		1	\$60,000
Carrie Cook	B3292172		1	1	\$265,900
Michael Riedal	N626573	1		1	\$205,000
Jorgie Arndt	N623067		1	1	\$550,000
Michael Steven Fuller	N625741	1		1	\$2,275,000
Ana Timiraos	3222193	1		1	\$80,000
Bruce E Dilego	N484622	1		1	\$130,000
Josh Bevington	674101	1		1	\$168,000
Michaela Buchel-Scholl	N628570		1	1	\$284,000
Jon Wunsch	F3133786		1	1	\$234,000
Michele Casale	N620132	1		1	\$355,000
Jill A Miller	609305	1		1	\$410,000
Richard T Dingfelder	N509332	1		1	\$535,000
Jonathan Bechtle	N628759		1	1	\$414,500
Sylvia Erleen Staton	N624565		1	1	\$205,000
Catherine Barsky	n626628		1	1	\$100,000
Dominick Robert Barbano	N624881		1	1	\$297,000
Jean Sweet	3222412		1	1	\$719,000
Don Edwards	N627991		1	1	\$514,900
Ann Stone	3222946		1	1	\$197,000
Art Boesch	3058324		1	1	\$285,000
Mike W Assaad	603410		1	1	\$295,000
Carl Edgar Dittrich	N621132		1	1	\$2,400,000
Erik Elsea	3223084	1		1	\$459,000
Cat Stephens, PA	N623968		1	1	\$108,000
Cathy J Brodie	N700030	1		1	\$317,500
Andrew Coppens	B3288224	1		1	\$1,450,000
Patty Attwell	N621818	1		1	\$365,000
Miguel A Munoz, Jr	N628303		1	1	\$290,000
Amit Maheshwari	3223294		1	1	\$275,000
Linda Weiner	3058859		1	1	\$170,000
Jorge Andres Trincado	N509468		1	1	\$202,000
Mike Cathell	F3056484		1	1	\$449,649
Cathy Norris	N624754		1	1	\$950,000
Donald Wright	N628513		1	1	\$540,000
Jorge Medina	N625687	1		1	\$216,000
Phil Storm	N483591	1		1	\$460,000
Debra Ann Foley	605761		1	1	\$235,000
Rex Storter	N622475		1	1	\$450,000
Celia Curtis	N627719	1		1	\$256,000
Mike Hauptert	N627919		1	1	\$600,000
Joseph Casella PA	B3280469		1	1	\$455,000
Mike Lucas	B3332533		1	1	\$140,000
Joseph Glorioso	F3268588		1	1	\$329,900
Kristin N. Stroh	N608713	1		1	\$170,000
Steve Moller	N620614	1		1	\$195,000
Donna Gross	F3003710		1	1	\$450,000
Barbara A Monahan	604364		1	1	\$350,705
Carl W Suarez	608518		1	1	\$340,000
Joseph T Tortoriello, Jr.	N624387	1		1	\$130,000
Mike Rodriguez	3272202		1	1	\$234,500
Joseph Terry Burke	B3274182		1	1	\$375,000
Martha Sujevich	N484726		1	1	\$226,000
Joseph Trunkett	F3127843	1		1	\$238,500
Christy Doyle	3029665		1	1	\$255,000
Bill Montbleau	N507868	1		1	\$195,500
Christine R Sutherland	522209	1		1	\$699,000
Mark Bagley	B335868		1	1	\$1,316,250
Donna Marie Kittle	N628216	1		1	\$220,000
Josh Lee Chaney	N627680		1	1	\$179,000
Anette Craparotta	N627385		1	1	\$1,900,000
Alicia Galante	518001		1	1	\$215,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Mike Duffin	N623396	1		\$1,055,000		1	\$1,055,000
Josh Stewart	F3293962		1		\$238,000	1	\$238,000
Agnes H Tabor	522309	1		\$150,000		1	\$150,000
Joshua Green	N628051		1		\$500,000	1	\$500,000
Warren O Dufner, PA	N507593		1		\$285,000	1	\$285,000
Josi Teeters	N625966	1		\$175,000		1	\$175,000
John Tancheff	N624590		1		\$409,000	1	\$409,000
Chad Alan Parker	N627606		1		\$330,000	1	\$330,000
Mike Wagner, Jr.	N625916	1		\$386,000		1	\$386,000
Roberta Moore	B3213961		1		\$250,000	1	\$250,000
Kathy A Hulse	N507265		1		\$239,000	1	\$239,000
Carol Baker	N622426	1		\$895,000		1	\$895,000
Jamie L Eskridge	609158	1		\$310,000		1	\$310,000
Joy Hunton	F3149941	1		\$105,000		1	\$105,000
Shannon L Dye	N507544		1		\$258,965	1	\$258,965
Mary Ballard	425837		1		\$130,000	1	\$130,000
Aaron E Earls	N623338		1		\$237,000	1	\$237,000
Joyce Siska	B3326063		1		\$162,000	1	\$162,000
Jim Hall	551962		1		\$1,285,000	1	\$1,285,000
Eben V Moran	N622242		1		\$625,000	1	\$625,000
Angela Ginise	B3290583		1		\$360,000	1	\$360,000
Georgi Mitev	600487	1		\$289,000		1	\$289,000
Linda A Teti	143700	1		\$118,000		1	\$118,000
Vincent L Bandelier	602263	1		\$620,000		1	\$620,000
Bette A Thies	607677		1		\$687,450	1	\$687,450
Juan F Arcila	N484691		1		\$140,000	1	\$140,000
Doug Knox	3257848		1		\$260,000	1	\$260,000
Marilyn Marie Banks	N623235		1		\$90,000	1	\$90,000
Mona Carol Hall	N626939	1		\$279,000		1	\$279,000
Judi Finkle	N628156		1		\$195,000	1	\$195,000
Morgan Elizabeth York	N625150		1		\$408,000	1	\$408,000
Viviane B Morin	N623920		1		\$164,000	1	\$164,000
Alyssa Elliot	N624591		1		\$459	1	\$459
Janice Eloise Morris	601478		1		\$252,500	1	\$252,500
Douglas Spruill PA	3284692		1		\$279,000	1	\$279,000
Richard A Dohack	3223524		1		\$272,500	1	\$272,500
Nancy Anderson	F3144612		1		\$304,000	1	\$304,000
Charles Piacente Cole	N628648	1		\$598,000		1	\$598,000
Marcia A Erpenbeck	N701076		1		\$1,382,825	1	\$1,382,825
Judith Fernandez	N628627		1		\$285,000	1	\$285,000
Susan J Todd	N484205		1		\$2,000,000	1	\$2,000,000
Judy Farnham	N622587	1		\$188,000		1	\$188,000
Dylan Gorton	N628773		1		\$384,667	1	\$384,667
Cristina Diaz	3224068		1		\$363,500	1	\$363,500
Nancy Jean Ehlen	N627546	1		\$205,000		1	\$205,000
Judy Jennings	N628555		1		\$157,000	1	\$157,000
David B Etzel	N608790	1		\$307,000		1	\$307,000
Kimberly Jean Mueller	N600799		1		\$465,000	1	\$465,000
Nicholas I Evans, PA	N484179	1		\$320,000		1	\$320,000
Judy M Roland	N625780	1		\$355,000		1	\$355,000
Ed Lilley, Jr	N625652		1		\$350,000	1	\$350,000
Barbara Barr	N621841	1		\$522,500		1	\$522,500
Lorri Ewers, PA	522125		1		\$259,250	1	\$259,250
Judy Barry	N624166		1		\$275,000	1	\$275,000
Eddy Hoyo	N621269		1		\$540,000	1	\$540,000
Charlie Finazzo	N627912	1		\$330,000		1	\$330,000
Natalia V San Filippo	N624629		1		\$280,000	1	\$280,000
Brian Gambino	3224446	1		\$149,900		1	\$149,900
Edith Mausser	F3141429		1		\$168,000	1	\$168,000
Julie Adams	F327721	1		\$129,000		1	\$129,000
Natasha Bradley	N626442		1		\$297,000	1	\$297,000
Bill Barton	N621768	1		\$3,400,000		1	\$3,400,000
Edmond Metaj	N626778		1		\$197,000	1	\$197,000
Lori A Bassel	N507672	1		\$242,500		1	\$242,500
Cathy Allen	3063047	1		\$396,000		1	\$396,000
Yuri Munoz	N507957	1		\$268,000		1	\$268,000
Diogo M Felix	N621484		1		\$433,400	1	\$433,400

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume
		Closed Units	Closed Volume		
Allison Bochinski	3225457	1	\$400,000	1	\$400,000
Don Uldricks	N624432	1		1	\$830,000
Julie Bruni	F3292835	1		1	\$109,900
Tahlia M Urbinati	609778	1	\$364,000	1	\$364,000
Julie E Hedges	N626927	1		1	\$147,500
Angela M Palmer	N601577	1		1	\$205,000
Cheryl L Johnson	N627062	1	\$212,000	1	\$212,000
Michael A Vale	N601872	1		1	\$468,000
Julie Hummel	F679731	1	\$290,000	1	\$290,000
Michael P Valentine	601975	1		1	\$299,000
Gregory Miners	684736	1	\$224,000	1	\$224,000
Nick Gray	N628310	1	\$173,000	1	\$173,000
John Lukas	3225712	1	\$275,000	1	\$275,000
Eileen Theresa Graham	N623537	1		1	\$167,000
Y'Vonne J Murray, PA	N507784	1		1	\$180,000
Leslie A Paris	609504	1		1	\$427,500
Denise DesRoberts	3226411	1		1	\$375,000
Robert Fielder	B300372	1		1	\$375,000
Marianne D Mutch	610118	1		1	\$2,525,000
Elaine Johnson	N625448	1		1	\$1,312,000
Tom Myers	N484728	1		1	\$235,000
Rainer N Filthaut	605002	1		1	\$940,000
Jen Wilmoth	3226732	1	\$432,500	1	\$432,500
Julio C Vargas	N624352	1	\$170,000	1	\$170,000
Chris Christiano	F3125941	1		1	\$179,000
Nicole Ann Black	N628284	1		1	\$475,000
Chris Herrington	F3303212	1	\$275,000	1	\$275,000
Angelica Andrews	N623386	1		1	\$176,000
Steven Fischer	3227027	1		1	\$402,707
Elio E Chavez	N620515	1	\$270,000	1	\$270,000
Fiona Finn	684853	1	\$230,000	1	\$230,000
Elizabeth A Wyman	N624610	1		1	\$375,000
John Van Voorhis	203125	1		1	\$835,000
Angie Brummett	N627483	1	\$255,000	1	\$255,000
Kandi S Phillips	N629149	1		1	\$340,000
Gregory Bone	3067609	1	\$38,000	1	\$38,000
Elaine Jett	685136	1		1	\$285,000
Ben Venohr	N624109	1		1	\$575,000
Kara L Eisenga	n626936	1	\$1,700,000	1	\$1,700,000
Noemi J Villavicencio	N627061	1		1	\$300,000
Chris Michetti	N626886	1		1	\$625,000
Erik Flornes	N623150	1	\$220,000	1	\$220,000
Karen F Stone	N628202	1		1	\$399,200
Ellen Ann Goldman	N627728	1	\$190,000	1	\$190,000
Lynne Brantley	520533	1	\$189,000	1	\$189,000
Rob Keller	3071249	1		1	\$440,000
Donna Guido	689593	1	\$400,000	1	\$400,000
Ellen Barr	N626897	1		1	\$3,250,000
Chris Pyle	N700272	1		1	\$118,900
Brett Crume	3071448	1	\$330,000	1	\$330,000
Donna S Bell	N509197	1		1	\$1,320,000
Kathleen Forsman	N700871	1		1	\$713,165
Karen McIntyre	B3310921	1		1	\$525,000
Ellen L Dulikravich	N600610	1		1	\$350,000
Karen Turano	F3117501	1		1	\$225,000
Roger D Fosgate, Jr.	N508985	1		1	\$150,000
Michael T. Hooper, PA	600883	1	\$252,000	1	\$252,000
Emie Barnes	N628085	1		1	\$850,000
Robert Bender	N623536	1		1	\$180,000
Emilio Antonio Vasquez	N627009	1		1	\$226,000
Chris Salt	N627614	1		1	\$410,000
Alan S Foster	N603737	1	\$1,625,000	1	\$1,625,000
Kim D Bennett-King	604743	1	\$422,000	1	\$422,000
Diane Cox	3073879	1	\$430,000	1	\$430,000
Charley Nevaril	602483	1		1	\$344,000
John W Wallen	520889	1	\$420,000	1	\$420,000
Randy Rutenbeck	3229731	1	\$168,000	1	\$168,000

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume
		Closed Units	Closed Volume		
Craig Cunha	3075694	1		1	\$189,000
Kate Coulls	N626674		1	1	\$215,500
Oswaldo Santa Maria Padron	N626319		1	1	\$210,000
Chris Sweat	N628856		1	1	\$228,000
PJ Francis	610134	1		1	\$132,000
Katherine H Bensman	N700670		1	1	\$265,000
Anne Cramer	B3017835	1		1	\$1,037,500
Diane Kerry Bernet	N600924	1		1	\$380,000
Lourdes Price	3079555	1		1	\$275,000
Katherine Rice	n601971		1	1	\$2,800,000
John J Woodbury	604496		1	1	\$440,000
Kathi Barney	N484598		1	1	\$252,000
Pamela S Rice	N626683		1	1	\$301,000
Susan Scavelli	3230321		1	1	\$480,000
Aimee Durand	560751	1		1	\$211,500
Barbara B Berry	N700903	1		1	\$1,250,000
Kerry A Weber	605075		1	1	\$385,000
Ivy Persad	3231013	1		1	\$115,000
Annette Echeverria	N628098		1	1	\$305,000
Randy Nordyke	N622951		1	1	\$3,650,000
Annie Jacquet Bentley	N626980		1	1	\$233,000
Kathleen M Gorman	N600154		1	1	\$345,000
Mike Rajchel	3088858	1		1	\$245,000
Donna M Norkeliunas	N507875		1	1	\$275,000
Lynn L Fritzsche, LLC	607570	1		1	\$490,000
Kathleen M Pizzella	N628550		1	1	\$185,000
Susan Weir	603728	1		1	\$1,500,000
Christen Ellis	B3334509		1	1	\$335,000
Patrick J Shannon, Jr.	N627802	1		1	\$185,500
Kathrin Axer	N626448	1		1	\$250,000
Ernie Gonnely	F3307903	1		1	\$110,000
Adrienne Weiner	691488		1	1	\$230,000
Bob Weldy	610085		1	1	\$427,900
Kathy Jo Davanzo	N624835		1	1	\$300,214
Patrick Spurrier	F3331715		1	1	\$349,900
Kathy Johnso Johnson	N625575	1		1	\$185,000
Jay Daniel Westerlund	N622410	1		1	\$206,500
Michelle Audet	3231995	1		1	\$265,000
Esa Zaboura	3263731		1	1	\$357,000
Laura Lea Novosad	N622321	1		1	\$245,000
Anthony D Reiser	N627314		1	1	\$365,000
Chad Erickson	3232038		1	1	\$240,000
Christopher Lynch	3091251		1	1	\$400,000
James A Nulf, Jr.	N483812	1		1	\$1,458,500
Jim Golden	3091787	1		1	\$173,500
Katie A Werchek	N601148		1	1	\$475,000
Mike White	N600436		1	1	\$390,000
Trisha Arnold	691830	1		1	\$247,500
Evan Correale	N625826		1	1	\$240,000
Russel Hartung	3232485		1	1	\$225,000
Carolyn Giandonato	3101595		1	1	\$690,000
Marc F Oates	608458	1		1	\$136,000
Maria E Garcia	603603	1		1	\$224,000
Katie Thomas	N626635	1		1	\$681,375
Patrick J Wilkins	250802		1	1	\$283,000
Aziz Obidov, PA	N600210		1	1	\$137,200
Barbara S Wilkinson	N623774		1	1	\$497,000
Christine Groenewald	N624839		1	1	\$4,950,000
Melanie Hovland	604845	1		1	\$373,000
Bill Fuchs	692256		1	1	\$255,900
Cassie Williams	610171	1		1	\$359,900
Keith H Wyka	N621790	1		1	\$279,000
Evelyn Figueroa	N626672		1	1	\$300,000
Keith Hopkins	B3119394	1		1	\$430,000
Amy Louise Garrard	N600721		1	1	\$233,000
Keith K Rost	N624386		1	1	\$272,000
Paula Studzinski	N626336		1	1	\$311,745

John R. Wood Properties. Inc.
Agent Ranking Reports
YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

	Data	Side		Total Closed Units	Total Closed Volume
		Closed Units	Closed Volume		
Keith Marino	N625632	1	\$535,000	1	\$535,000
Fadi Karim	3309601	1	\$282,500	1	\$282,500
Keith R Christensen	N484439	1	\$140,000	1	\$140,000
Faith Theresa Hartway	F3333139	1	\$720,000	1	\$720,000
Phyllis L O'Donnell	488386	1	\$1,695,000	1	\$1,695,000
Dayanna Lima	3113407	1	\$268,000	1	\$268,000
Ginny A Blaine	604365	1	\$347,000	1	\$347,000
Amanda Walker	3113473	1	\$290,000	1	\$290,000
Christine Lussa	C3178688	1	\$433,815	1	\$433,815
April Nixon	3285125	1	\$465,000	1	\$465,000
Kathy Lynn Schwab	694247	1	\$390,000	1	\$390,000
Tami Oliver	3115076	1	\$184,000	1	\$184,000
Christopher Blondin	B3295140	1	\$278,500	1	\$278,500
Marci A. Wissing	N621063	1	\$405,000	1	\$405,000
Kelly Belknap	N627798	1	\$170,000	1	\$170,000
Phyllis Gouker	F3108114	1	\$285,000	1	\$285,000
Christopher Cioffi	F3112687	1	\$452,784	1	\$452,784
Pia Powell	3285896	1	\$867,500	1	\$867,500
Brenda Jean Hurleman, PA	601524	1	\$191,500	1	\$191,500
Frances Canario	F3225723	1	\$221,500	1	\$221,500
Kelly Halle	F3068794	1	\$432,500	1	\$432,500
Prince Jones	F3332907	1	\$245,000	1	\$245,000
Jerry Bodart	610047	1	\$165,000	1	\$165,000
Francine Stevens	N623001	1	\$400,000	1	\$400,000
Dawn H Olitsky	N600281	1	\$155,000	1	\$155,000
Ginny Woody	326785	1	\$1,100,000	1	\$1,100,000
Pamela P Oliveira, PA	N484484	1	\$455,000	1	\$455,000
Ariagna A Borges	N628663	1	\$235,000	1	\$235,000
James E Bodinski	N507327	1	\$390,000	1	\$390,000
Rachael D Harvey	N628241	1	\$217,500	1	\$217,500
Robert R Bodlund	522296	1	\$1,350,000	1	\$1,350,000
Karen Watson	N600608	1	\$2,750,000	1	\$2,750,000
Elizabeth O'Neil	B3092155	1	\$125,000	1	\$125,000
Larry L Wuethrich	N601933	1	\$239,000	1	\$239,000
Kelly Howell	N627088	1	\$395,000	1	\$395,000
Rafael J Feliciano	N626636	1	\$290,000	1	\$290,000
Danielle Calamela	698535	1	\$287,000	1	\$287,000
Carol S Yates	602019	1	\$215,000	1	\$215,000
Ed Boeder	605405	1	\$282,449	1	\$282,449
Luke Giles	N622837	1	\$520,000	1	\$520,000
Jim Boeglin	B3067508	1	\$373,000	1	\$373,000
Lorna J Gill, PA	N484772	1	\$560,000	1	\$560,000
Kelly M Piper	N626592	1	\$300,000	1	\$300,000
Ralph Galietti	F570784	1	\$165,000	1	\$165,000
David B Boehling	602676	1	\$408,000	1	\$408,000
Arienne Branco	N627603	1	\$285,000	1	\$285,000
Luis E Ortiz	N600742	1	\$256,000	1	\$256,000
Ralph M Lytle, III	N626902	1	\$1,100,000	1	\$1,100,000
Dora Marisol Ortiz	N624395	1	\$206,500	1	\$206,500
Beatrice Zabala	N483500	1	\$102,900	1	\$102,900
Chad J Osborne	N623926	1	\$287,000	1	\$287,000
MaryAnn Spence	3122808	1	\$170,000	1	\$170,000
Christopher J Ardezzone	N620492	1	\$105,000	1	\$105,000
Frank T. Ehrhardt	C3265362	1	\$370,000	1	\$370,000
Doug Ostergaard	N624321	1	\$1,450,000	1	\$1,450,000
Randy Wise	N622070	1	\$230,000	1	\$230,000
Kelli A Boehm	N600987	1	\$594,000	1	\$594,000
Danielle Zampogna	N624140	1	\$440,000	1	\$440,000
Kelly Sackman	F3291992	1	\$430,000	1	\$430,000
Raul E Saad	N620095	1	\$255,900	1	\$255,900
Sue Bogle	N622457	1	\$460,000	1	\$460,000
Nadja Ilse Goldberg	N623725	1	\$130,000	1	\$130,000
Krasimira Bogova	N623789	1	\$130,000	1	\$130,000
Franklin Williams	3269034	1	\$220,000	1	\$220,000
Sharyn O Bohannon, PA	607094	1	\$569,000	1	\$569,000
Fred Benoit	N509007	1	\$312,000	1	\$312,000
Kem Gursoy	N627979	1	\$491,395	1	\$491,395

John R. Wood Properties. Inc.
Agent Ranking Reports
 YE 2016 Agent Productivity Reports.xlsx - Agent Closed Units

		Data		Side		Total Closed Units	Total Closed Volume
		Closed Units		Closed Volume			
Rachel M Zucchi	N621868		1		\$341,500	1	\$341,500
James R Bohrer	N600615	1		\$150,000		1	\$150,000
Frederick Cuthbertson	B3250725		1		\$170,000	1	\$170,000
Christopher Johnson	F3293434		1		\$200,000	1	\$200,000
Rebecca A Irwin	N626556		1		\$214,900	1	\$214,900
Ken Delaney	N627511	1		\$350,000		1	\$350,000
John M Zwicke	607275	1		\$1,840,000		1	\$1,840,000
Heather Casavant	3235968		1		\$224,900	1	\$224,900
Christopher Lupu	N628717		1		\$174,900	1	\$174,900
Grand Total		11582	11582	\$6,016,516,627	\$6,016,516,627	23164	\$12,033,033,254