

John R. Wood Properties. Inc.
Quarterly Listings Taken by Select Company
Summary Select Brokers

		Qtr Data							
		1				Total List Volume	Total % of List Volume	Total Unit Count	Total % of List Units
Code	Select Broker Company Name	List Volume	% of List Volume	Unit Count	% of List Units				
A	AMERIVEST	\$4,194,399	0.10%	24	0.37%	\$4,194,399	0.10%	24	0.37%
	BERKSHIRE HATHAWAY FLORIDA	\$12,096,289	0.28%	64	0.99%	\$12,096,289	0.28%	64	0.99%
	COLDWELL BANKER	\$14,657,298	0.34%	74	1.15%	\$14,657,298	0.34%	74	1.15%
	DOWNING FRYE	\$26,675,949	0.63%	136	2.11%	\$26,675,949	0.63%	136	2.11%
	GULF COAST INTERNATIONAL PROP	\$378,900	0.01%	2	0.03%	\$378,900	0.01%	2	0.03%
	JOHN R WOOD	\$24,268,196	0.57%	118	1.83%	\$24,268,196	0.57%	118	1.83%
	KELLER WILLIAMS ELITE	\$10,373,797	0.24%	51	0.79%	\$10,373,797	0.24%	51	0.79%
	NAPLES REALTY SERVICES	\$2,045,475	0.05%	12	0.19%	\$2,045,475	0.05%	12	0.19%
	PREMIER SOTHEBYS	\$7,649,200	0.18%	38	0.59%	\$7,649,200	0.18%	38	0.59%
	PREMIERE PLUS REALTY COMPANY	\$27,145,901	0.64%	141	2.19%	\$27,145,901	0.64%	141	2.19%
	ROYAL SHELL REAL ESTATE	\$2,966,100	0.07%	15	0.23%	\$2,966,100	0.07%	15	0.23%
	WILLIAM RAVEIS	\$774,700	0.02%	4	0.06%	\$774,700	0.02%	4	0.06%
	X-Other	\$156,441,227	3.68%	818	12.68%	\$156,441,227	3.68%	818	12.68%
	#N/A	\$3,844,308	0.09%	21	0.33%	\$3,844,308	0.09%	21	0.33%
A Total		\$293,511,739	6.90%	1518	23.53%	\$293,511,739	6.90%	1518	23.53%
B	AMERIVEST	\$13,802,500	0.32%	37	0.57%	\$13,802,500	0.32%	37	0.57%
	BERKSHIRE HATHAWAY FLORIDA	\$36,327,840	0.85%	100	1.55%	\$36,327,840	0.85%	100	1.55%
	COLDWELL BANKER	\$42,543,622	1.00%	124	1.92%	\$42,543,622	1.00%	124	1.92%
	DOWNING FRYE	\$96,888,250	2.28%	266	4.12%	\$96,888,250	2.28%	266	4.12%
	GULF COAST INTERNATIONAL PROP	\$2,325,900	0.05%	6	0.09%	\$2,325,900	0.05%	6	0.09%
	JOHN R WOOD	\$109,883,996	2.58%	302	4.68%	\$109,883,996	2.58%	302	4.68%
	KELLER WILLIAMS ELITE	\$28,835,895	0.68%	79	1.22%	\$28,835,895	0.68%	79	1.22%
	NAPLES REALTY SERVICES	\$7,286,600	0.17%	20	0.31%	\$7,286,600	0.17%	20	0.31%
	PREMIER SOTHEBYS	\$45,319,000	1.07%	125	1.94%	\$45,319,000	1.07%	125	1.94%
	PREMIERE PLUS REALTY COMPANY	\$97,393,766	2.29%	281	4.36%	\$97,393,766	2.29%	281	4.36%
	ROYAL SHELL REAL ESTATE	\$14,904,698	0.35%	41	0.64%	\$14,904,698	0.35%	41	0.64%
	WILLIAM RAVEIS	\$6,478,100	0.15%	18	0.28%	\$6,478,100	0.15%	18	0.28%
	X-Other	\$468,435,486	11.01%	1316	20.40%	\$468,435,486	11.01%	1316	20.40%
	#N/A	\$15,716,288	0.37%	44	0.68%	\$15,716,288	0.37%	44	0.68%
B Total		\$986,141,941	23.19%	2759	42.77%	\$986,141,941	23.19%	2759	42.77%
C	AMERIVEST	\$16,266,300	0.38%	26	0.40%	\$16,266,300	0.38%	26	0.40%
	BERKSHIRE HATHAWAY FLORIDA	\$15,237,100	0.36%	26	0.40%	\$15,237,100	0.36%	26	0.40%
	COLDWELL BANKER	\$26,556,696	0.62%	43	0.67%	\$26,556,696	0.62%	43	0.67%
	DOWNING FRYE	\$64,955,008	1.53%	107	1.66%	\$64,955,008	1.53%	107	1.66%
	GULF COAST INTERNATIONAL PROP	\$1,837,900	0.04%	3	0.05%	\$1,837,900	0.04%	3	0.05%
	JOHN R WOOD	\$76,102,307	1.79%	127	1.97%	\$76,102,307	1.79%	127	1.97%
	KELLER WILLIAMS ELITE	\$13,871,100	0.33%	23	0.36%	\$13,871,100	0.33%	23	0.36%
	NAPLES REALTY SERVICES	\$3,484,800	0.08%	6	0.09%	\$3,484,800	0.08%	6	0.09%
	PREMIER SOTHEBYS	\$37,673,490	0.89%	61	0.95%	\$37,673,490	0.89%	61	0.95%
	PREMIERE PLUS REALTY COMPANY	\$41,213,290	0.97%	69	1.07%	\$41,213,290	0.97%	69	1.07%
	ROYAL SHELL REAL ESTATE	\$16,176,200	0.38%	27	0.42%	\$16,176,200	0.38%	27	0.42%
	WILLIAM RAVEIS	\$2,557,800	0.06%	4	0.06%	\$2,557,800	0.06%	4	0.06%
	X-Other	\$251,377,369	5.91%	413	6.40%	\$251,377,369	5.91%	413	6.40%
	#N/A	\$6,665,399	0.16%	11	0.17%	\$6,665,399	0.16%	11	0.17%
C Total		\$573,974,759	13.50%	946	14.66%	\$573,974,759	13.50%	946	14.66%
D	AMERIVEST	\$2,604,700	0.06%	3	0.05%	\$2,604,700	0.06%	3	0.05%
	BERKSHIRE HATHAWAY FLORIDA	\$11,164,700	0.26%	13	0.20%	\$11,164,700	0.26%	13	0.20%
	COLDWELL BANKER	\$15,036,698	0.35%	17	0.26%	\$15,036,698	0.35%	17	0.26%
	DOWNING FRYE	\$43,641,500	1.03%	51	0.79%	\$43,641,500	1.03%	51	0.79%
	FORREST	\$995,000	0.02%	1	0.02%	\$995,000	0.02%	1	0.02%
	GULF COAST INTERNATIONAL PROP	\$5,403,000	0.13%	6	0.09%	\$5,403,000	0.13%	6	0.09%
	JOHN R WOOD	\$48,803,990	1.15%	56	0.87%	\$48,803,990	1.15%	56	0.87%

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D	KELLER WILLIAMS ELITE	\$10,363,400	0.24%	12	0.19%	\$10,363,400	0.24%	12	0.19%		
	NAPLES REALTY SERVICES	\$2,613,000	0.06%	3	0.05%	\$2,613,000	0.06%	3	0.05%		
	PREMIER SOTHEBYS	\$33,094,461	0.78%	38	0.59%	\$33,094,461	0.78%	38	0.59%		
	PREMIERE PLUS REALTY COMPANY	\$22,452,683	0.53%	26	0.40%	\$22,452,683	0.53%	26	0.40%		
	ROYAL SHELL REAL ESTATE	\$5,411,800	0.13%	6	0.09%	\$5,411,800	0.13%	6	0.09%		
	WILLIAM RAVEIS	\$1,862,500	0.04%	2	0.03%	\$1,862,500	0.04%	2	0.03%		
	X-Other	\$123,175,208	2.90%	141	2.19%	\$123,175,208	2.90%	141	2.19%		
	#N/A	\$2,444,000	0.06%	3	0.05%	\$2,444,000	0.06%	3	0.05%		
D Total		\$329,066,640	7.74%	378	5.86%	\$329,066,640	7.74%	378	5.86%		
E	AMERIVEST	\$10,228,000	0.24%	7	0.11%	\$10,228,000	0.24%	7	0.11%		
	BERKSHIRE HATHAWAY FLORIDA	\$21,260,900	0.50%	15	0.23%	\$21,260,900	0.50%	15	0.23%		
	COLDWELL BANKER	\$23,461,000	0.55%	16	0.25%	\$23,461,000	0.55%	16	0.25%		
	DOWNING FRYE	\$98,111,276	2.31%	71	1.10%	\$98,111,276	2.31%	71	1.10%		
	GULF COAST INTERNATIONAL PROP	\$9,450,000	0.22%	6	0.09%	\$9,450,000	0.22%	6	0.09%		
	JOHN R WOOD	\$128,276,995	3.02%	91	1.41%	\$128,276,995	3.02%	91	1.41%		
	KELLER WILLIAMS ELITE	\$8,677,000	0.20%	6	0.09%	\$8,677,000	0.20%	6	0.09%		
	NAPLES REALTY SERVICES	\$3,495,000	0.08%	3	0.05%	\$3,495,000	0.08%	3	0.05%		
	PREMIER SOTHEBYS	\$121,512,950	2.86%	86	1.33%	\$121,512,950	2.86%	86	1.33%		
	PREMIERE PLUS REALTY COMPANY	\$35,727,199	0.84%	24	0.37%	\$35,727,199	0.84%	24	0.37%		
	ROYAL SHELL REAL ESTATE	\$11,292,000	0.27%	9	0.14%	\$11,292,000	0.27%	9	0.14%		
	WILLIAM RAVEIS	\$12,875,000	0.30%	8	0.12%	\$12,875,000	0.30%	8	0.12%		
	X-Other	\$239,139,129	5.62%	168	2.60%	\$239,139,129	5.62%	168	2.60%		
#N/A	\$4,848,000	0.11%	4	0.06%	\$4,848,000	0.11%	4	0.06%			
E Total		\$728,354,449	17.12%	514	7.97%	\$728,354,449	17.12%	514	7.97%		
F	AMERIVEST	\$14,740,000	0.35%	4	0.06%	\$14,740,000	0.35%	4	0.06%		
	BERKSHIRE HATHAWAY FLORIDA	\$16,220,000	0.38%	6	0.09%	\$16,220,000	0.38%	6	0.09%		
	COLDWELL BANKER	\$47,018,900	1.11%	15	0.23%	\$47,018,900	1.11%	15	0.23%		
	DOWNING FRYE	\$59,864,989	1.41%	19	0.29%	\$59,864,989	1.41%	19	0.29%		
	FORREST	\$8,949,000	0.21%	2	0.03%	\$8,949,000	0.21%	2	0.03%		
	GULF COAST INTERNATIONAL PROP	\$30,782,543	0.72%	11	0.17%	\$30,782,543	0.72%	11	0.17%		
	JOHN R WOOD	\$143,443,999	3.37%	45	0.70%	\$143,443,999	3.37%	45	0.70%		
	KELLER WILLIAMS ELITE	\$7,097,000	0.17%	2	0.03%	\$7,097,000	0.17%	2	0.03%		
	NAPLES REALTY SERVICES	\$2,695,000	0.06%	1	0.02%	\$2,695,000	0.06%	1	0.02%		
	PREMIER SOTHEBYS	\$191,791,900	4.51%	61	0.95%	\$191,791,900	4.51%	61	0.95%		
	PREMIERE PLUS REALTY COMPANY	\$50,631,998	1.19%	16	0.25%	\$50,631,998	1.19%	16	0.25%		
	ROYAL SHELL REAL ESTATE	\$10,319,000	0.24%	4	0.06%	\$10,319,000	0.24%	4	0.06%		
	WILLIAM RAVEIS	\$22,700,000	0.53%	7	0.11%	\$22,700,000	0.53%	7	0.11%		
	X-Other	\$255,540,418	6.01%	85	1.32%	\$255,540,418	6.01%	85	1.32%		
	#N/A	\$2,345,000	0.06%	1	0.02%	\$2,345,000	0.06%	1	0.02%		
F Total		\$864,139,747	20.32%	279	4.32%	\$864,139,747	20.32%	279	4.32%		
G	AMERIVEST	\$10,900,000	0.26%	1	0.02%	\$10,900,000	0.26%	1	0.02%		
	BERKSHIRE HATHAWAY FLORIDA	\$6,395,000	0.15%	1	0.02%	\$6,395,000	0.15%	1	0.02%		
	COLDWELL BANKER	\$17,175,000	0.40%	3	0.05%	\$17,175,000	0.40%	3	0.05%		
	DOWNING FRYE	\$16,500,000	0.39%	1	0.02%	\$16,500,000	0.39%	1	0.02%		
	FORREST	\$7,850,000	0.18%	1	0.02%	\$7,850,000	0.18%	1	0.02%		
	GULF COAST INTERNATIONAL PROP	\$24,080,000	0.57%	4	0.06%	\$24,080,000	0.57%	4	0.06%		
	JOHN R WOOD	\$41,090,000	0.97%	5	0.08%	\$41,090,000	0.97%	5	0.08%		
	PREMIER SOTHEBYS	\$156,324,500	3.68%	17	0.26%	\$156,324,500	3.68%	17	0.26%		
	PREMIERE PLUS REALTY COMPANY	\$7,795,000	0.18%	1	0.02%	\$7,795,000	0.18%	1	0.02%		
	ROYAL SHELL REAL ESTATE	\$13,975,000	0.33%	1	0.02%	\$13,975,000	0.33%	1	0.02%		
	WILLIAM RAVEIS	\$53,290,000	1.25%	6	0.09%	\$53,290,000	1.25%	6	0.09%		
	X-Other	\$105,653,000	2.48%	14	0.22%	\$105,653,000	2.48%	14	0.22%		
	#N/A	\$16,998,000	0.40%	2	0.03%	\$16,998,000	0.40%	2	0.03%		

Date: 4/1/2017
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John R. Wood Properties. Inc.
Quarterly Listings Taken by Select Company
Summary Select Brokers

	Qtr Data				Total List Volume	Total % of List Volume	Total Unit Count	Total % of List Units
	1							
G Total	\$478,025,500	11.24%	57	0.88%	\$478,025,500	11.24%	57	0.88%
Grand Total	\$4,253,214,775	100.00%	6451	100.00%	\$4,253,214,775	100.00%	6451	100.00%

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John R. Wood Properties. Inc.
Quarterly Listings Taken by Select Company
Summary by Price Code

Code	Select Broker Company Name	Qtr	Data			
			List Volume	% of List Volume	Unit Count	% of List Units
A	AMERIVEST	1	\$4,194,399	0.10%	24	0.37%
	AMERIVEST Total		\$4,194,399	0.10%	24	0.37%
	BERKSHIRE HATHAWAY FLORIDA	1	\$12,096,289	0.28%	64	0.99%
	BERKSHIRE HATHAWAY FLORIDA Total		\$12,096,289	0.28%	64	0.99%
	COLDWELL BANKER	1	\$14,657,298	0.34%	74	1.15%
	COLDWELL BANKER Total		\$14,657,298	0.34%	74	1.15%
	DOWNING FRYE	1	\$26,675,949	0.63%	136	2.11%
	DOWNING FRYE Total		\$26,675,949	0.63%	136	2.11%
	GULF COAST INTERNATIONAL PROP	1	\$378,900	0.01%	2	0.03%
	GULF COAST INTERNATIONAL PROP Total		\$378,900	0.01%	2	0.03%
	JOHN R WOOD	1	\$24,268,196	0.57%	118	1.83%
	JOHN R WOOD Total		\$24,268,196	0.57%	118	1.83%
	KELLER WILLIAMS ELITE	1	\$10,373,797	0.24%	51	0.79%
	KELLER WILLIAMS ELITE Total		\$10,373,797	0.24%	51	0.79%
	NAPLES REALTY SERVICES	1	\$2,045,475	0.05%	12	0.19%
	NAPLES REALTY SERVICES Total		\$2,045,475	0.05%	12	0.19%
	PREMIER SOTHEBYS	1	\$7,649,200	0.18%	38	0.59%
	PREMIER SOTHEBYS Total		\$7,649,200	0.18%	38	0.59%
	PREMIERE PLUS REALTY COMPANY	1	\$27,145,901	0.64%	141	2.19%
	PREMIERE PLUS REALTY COMPANY Total		\$27,145,901	0.64%	141	2.19%
	ROYAL SHELL REAL ESTATE	1	\$2,966,100	0.07%	15	0.23%
	ROYAL SHELL REAL ESTATE Total		\$2,966,100	0.07%	15	0.23%
	WILLIAM RAVEIS	1	\$774,700	0.02%	4	0.06%
	WILLIAM RAVEIS Total		\$774,700	0.02%	4	0.06%
X-Other	1	\$156,441,227	3.68%	818	12.68%	
X-Other Total		\$156,441,227	3.68%	818	12.68%	
#N/A	1	\$3,844,308	0.09%	21	0.33%	
#N/A Total		\$3,844,308	0.09%	21	0.33%	
A Total			\$293,511,739	6.90%	1518	23.53%
B	AMERIVEST	1	\$13,802,500	0.32%	37	0.57%
	AMERIVEST Total		\$13,802,500	0.32%	37	0.57%
	BERKSHIRE HATHAWAY FLORIDA	1	\$36,327,840	0.85%	100	1.55%
	BERKSHIRE HATHAWAY FLORIDA Total		\$36,327,840	0.85%	100	1.55%
	COLDWELL BANKER	1	\$42,543,622	1.00%	124	1.92%
	COLDWELL BANKER Total		\$42,543,622	1.00%	124	1.92%
	DOWNING FRYE	1	\$96,888,250	2.28%	266	4.12%
	DOWNING FRYE Total		\$96,888,250	2.28%	266	4.12%
	GULF COAST INTERNATIONAL PROP	1	\$2,325,900	0.05%	6	0.09%
	GULF COAST INTERNATIONAL PROP Total		\$2,325,900	0.05%	6	0.09%

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B	JOHN R WOOD	1	\$109,883,996	2.58%	302	4.68%
	JOHN R WOOD Total		\$109,883,996	2.58%	302	4.68%
	KELLER WILLIAMS ELITE	1	\$28,835,895	0.68%	79	1.22%
	KELLER WILLIAMS ELITE Total		\$28,835,895	0.68%	79	1.22%
	NAPLES REALTY SERVICES	1	\$7,286,600	0.17%	20	0.31%
	NAPLES REALTY SERVICES Total		\$7,286,600	0.17%	20	0.31%
	PREMIER SOTHEBYS	1	\$45,319,000	1.07%	125	1.94%
	PREMIER SOTHEBYS Total		\$45,319,000	1.07%	125	1.94%
	PREMIERE PLUS REALTY COMPANY	1	\$97,393,766	2.29%	281	4.36%
	PREMIERE PLUS REALTY COMPANY Total		\$97,393,766	2.29%	281	4.36%
	ROYAL SHELL REAL ESTATE	1	\$14,904,698	0.35%	41	0.64%
	ROYAL SHELL REAL ESTATE Total		\$14,904,698	0.35%	41	0.64%
	WILLIAM RAVEIS	1	\$6,478,100	0.15%	18	0.28%
	WILLIAM RAVEIS Total		\$6,478,100	0.15%	18	0.28%
	X-Other	1	\$468,435,486	11.01%	1316	20.40%
	X-Other Total		\$468,435,486	11.01%	1316	20.40%
	#N/A	1	\$15,716,288	0.37%	44	0.68%
#N/A Total		\$15,716,288	0.37%	44	0.68%	
B Total			\$986,141,941	23.19%	2759	42.77%
C	AMERIVEST	1	\$16,266,300	0.38%	26	0.40%
	AMERIVEST Total		\$16,266,300	0.38%	26	0.40%
	BERKSHIRE HATHAWAY FLORIDA	1	\$15,237,100	0.36%	26	0.40%
	BERKSHIRE HATHAWAY FLORIDA Total		\$15,237,100	0.36%	26	0.40%
	COLDWELL BANKER	1	\$26,556,696	0.62%	43	0.67%
	COLDWELL BANKER Total		\$26,556,696	0.62%	43	0.67%
	DOWNING FRYE	1	\$64,955,008	1.53%	107	1.66%
	DOWNING FRYE Total		\$64,955,008	1.53%	107	1.66%
	GULF COAST INTERNATIONAL PROP	1	\$1,837,900	0.04%	3	0.05%
	GULF COAST INTERNATIONAL PROP Total		\$1,837,900	0.04%	3	0.05%
	JOHN R WOOD	1	\$76,102,307	1.79%	127	1.97%
	JOHN R WOOD Total		\$76,102,307	1.79%	127	1.97%
	KELLER WILLIAMS ELITE	1	\$13,871,100	0.33%	23	0.36%
	KELLER WILLIAMS ELITE Total		\$13,871,100	0.33%	23	0.36%
	NAPLES REALTY SERVICES	1	\$3,484,800	0.08%	6	0.09%
	NAPLES REALTY SERVICES Total		\$3,484,800	0.08%	6	0.09%
	PREMIER SOTHEBYS	1	\$37,673,490	0.89%	61	0.95%
	PREMIER SOTHEBYS Total		\$37,673,490	0.89%	61	0.95%
	PREMIERE PLUS REALTY COMPANY	1	\$41,213,290	0.97%	69	1.07%
	PREMIERE PLUS REALTY COMPANY Total		\$41,213,290	0.97%	69	1.07%

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C	ROYAL SHELL REAL ESTATE	1	\$16,176,200	0.38%	27	0.42%
	ROYAL SHELL REAL ESTATE Total		\$16,176,200	0.38%	27	0.42%
	WILLIAM RAVEIS	1	\$2,557,800	0.06%	4	0.06%
	WILLIAM RAVEIS Total		\$2,557,800	0.06%	4	0.06%
	X-Other	1	\$251,377,369	5.91%	413	6.40%
	X-Other Total		\$251,377,369	5.91%	413	6.40%
	#N/A	1	\$6,665,399	0.16%	11	0.17%
	#N/A Total		\$6,665,399	0.16%	11	0.17%
C Total			\$573,974,759	13.50%	946	14.66%
D	AMERIVEST	1	\$2,604,700	0.06%	3	0.05%
	AMERIVEST Total		\$2,604,700	0.06%	3	0.05%
	BERKSHIRE HATHAWAY FLORIDA	1	\$11,164,700	0.26%	13	0.20%
	BERKSHIRE HATHAWAY FLORIDA Total		\$11,164,700	0.26%	13	0.20%
	COLDWELL BANKER	1	\$15,036,698	0.35%	17	0.26%
	COLDWELL BANKER Total		\$15,036,698	0.35%	17	0.26%
	DOWNING FRYE	1	\$43,641,500	1.03%	51	0.79%
	DOWNING FRYE Total		\$43,641,500	1.03%	51	0.79%
	FORREST	1	\$995,000	0.02%	1	0.02%
	FORREST Total		\$995,000	0.02%	1	0.02%
	GULF COAST INTERNATIONAL PROP	1	\$5,403,000	0.13%	6	0.09%
	GULF COAST INTERNATIONAL PROP Total		\$5,403,000	0.13%	6	0.09%
	JOHN R WOOD	1	\$48,803,990	1.15%	56	0.87%
	JOHN R WOOD Total		\$48,803,990	1.15%	56	0.87%
	KELLER WILLIAMS ELITE	1	\$10,363,400	0.24%	12	0.19%
	KELLER WILLIAMS ELITE Total		\$10,363,400	0.24%	12	0.19%
	NAPLES REALTY SERVICES	1	\$2,613,000	0.06%	3	0.05%
	NAPLES REALTY SERVICES Total		\$2,613,000	0.06%	3	0.05%
	PREMIER SOTHEBYS	1	\$33,094,461	0.78%	38	0.59%
	PREMIER SOTHEBYS Total		\$33,094,461	0.78%	38	0.59%
	PREMIERE PLUS REALTY COMPANY	1	\$22,452,683	0.53%	26	0.40%
	PREMIERE PLUS REALTY COMPANY Total		\$22,452,683	0.53%	26	0.40%
	ROYAL SHELL REAL ESTATE	1	\$5,411,800	0.13%	6	0.09%
	ROYAL SHELL REAL ESTATE Total		\$5,411,800	0.13%	6	0.09%
	WILLIAM RAVEIS	1	\$1,862,500	0.04%	2	0.03%
	WILLIAM RAVEIS Total		\$1,862,500	0.04%	2	0.03%
	X-Other	1	\$123,175,208	2.90%	141	2.19%
	X-Other Total		\$123,175,208	2.90%	141	2.19%
	#N/A	1	\$2,444,000	0.06%	3	0.05%
	#N/A Total		\$2,444,000	0.06%	3	0.05%

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John R. Wood Properties. Inc.
Quarterly Listings Taken by Select Company
Summary by Price Code

			Data			
Code	Select Broker Company Name	Qtr	List Volume	% of List Volume	Unit Count	% of List Units
D Total			\$329,066,640	7.74%	378	5.86%
E	AMERIVEST	1	\$10,228,000	0.24%	7	0.11%
	AMERIVEST Total		\$10,228,000	0.24%	7	0.11%
	BERKSHIRE HATHAWAY FLORIDA	1	\$21,260,900	0.50%	15	0.23%
	BERKSHIRE HATHAWAY FLORIDA Total		\$21,260,900	0.50%	15	0.23%
	COLDWELL BANKER	1	\$23,461,000	0.55%	16	0.25%
	COLDWELL BANKER Total		\$23,461,000	0.55%	16	0.25%
	DOWNING FRYE	1	\$98,111,276	2.31%	71	1.10%
	DOWNING FRYE Total		\$98,111,276	2.31%	71	1.10%
	GULF COAST INTERNATIONAL PROP	1	\$9,450,000	0.22%	6	0.09%
	GULF COAST INTERNATIONAL PROP Total		\$9,450,000	0.22%	6	0.09%
	JOHN R WOOD	1	\$128,276,995	3.02%	91	1.41%
	JOHN R WOOD Total		\$128,276,995	3.02%	91	1.41%
	KELLER WILLIAMS ELITE	1	\$8,677,000	0.20%	6	0.09%
	KELLER WILLIAMS ELITE Total		\$8,677,000	0.20%	6	0.09%
	NAPLES REALTY SERVICES	1	\$3,495,000	0.08%	3	0.05%
	NAPLES REALTY SERVICES Total		\$3,495,000	0.08%	3	0.05%
	PREMIER SOTHEBYS	1	\$121,512,950	2.86%	86	1.33%
	PREMIER SOTHEBYS Total		\$121,512,950	2.86%	86	1.33%
	PREMIERE PLUS REALTY COMPANY	1	\$35,727,199	0.84%	24	0.37%
	PREMIERE PLUS REALTY COMPANY Total		\$35,727,199	0.84%	24	0.37%
ROYAL SHELL REAL ESTATE	1	\$11,292,000	0.27%	9	0.14%	
ROYAL SHELL REAL ESTATE Total		\$11,292,000	0.27%	9	0.14%	
WILLIAM RAVEIS	1	\$12,875,000	0.30%	8	0.12%	
WILLIAM RAVEIS Total		\$12,875,000	0.30%	8	0.12%	
X-Other	1	\$239,139,129	5.62%	168	2.60%	
X-Other Total		\$239,139,129	5.62%	168	2.60%	
#N/A	1	\$4,848,000	0.11%	4	0.06%	
#N/A Total		\$4,848,000	0.11%	4	0.06%	
E Total			\$728,354,449	17.12%	514	7.97%
F	AMERIVEST	1	\$14,740,000	0.35%	4	0.06%
	AMERIVEST Total		\$14,740,000	0.35%	4	0.06%
	BERKSHIRE HATHAWAY FLORIDA	1	\$16,220,000	0.38%	6	0.09%
	BERKSHIRE HATHAWAY FLORIDA Total		\$16,220,000	0.38%	6	0.09%
	COLDWELL BANKER	1	\$47,018,900	1.11%	15	0.23%
	COLDWELL BANKER Total		\$47,018,900	1.11%	15	0.23%
	DOWNING FRYE	1	\$59,864,989	1.41%	19	0.29%
	DOWNING FRYE Total		\$59,864,989	1.41%	19	0.29%
	FORREST	1	\$8,949,000	0.21%	2	0.03%

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John R. Wood Properties. Inc.
Quarterly Listings Taken by Select Company
Summary by Price Code

Code	Select Broker Company Name	Qtr	Data			
			List Volume	% of List Volume	Unit Count	% of List Units
F	FORREST Total		\$8,949,000	0.21%	2	0.03%
	GULF COAST INTERNATIONAL PROP	1	\$30,782,543	0.72%	11	0.17%
	GULF COAST INTERNATIONAL PROP Total		\$30,782,543	0.72%	11	0.17%
	JOHN R WOOD	1	\$143,443,999	3.37%	45	0.70%
	JOHN R WOOD Total		\$143,443,999	3.37%	45	0.70%
	KELLER WILLIAMS ELITE	1	\$7,097,000	0.17%	2	0.03%
	KELLER WILLIAMS ELITE Total		\$7,097,000	0.17%	2	0.03%
	NAPLES REALTY SERVICES	1	\$2,695,000	0.06%	1	0.02%
	NAPLES REALTY SERVICES Total		\$2,695,000	0.06%	1	0.02%
	PREMIER SOTHEBYS	1	\$191,791,900	4.51%	61	0.95%
	PREMIER SOTHEBYS Total		\$191,791,900	4.51%	61	0.95%
	PREMIERE PLUS REALTY COMPANY	1	\$50,631,998	1.19%	16	0.25%
	PREMIERE PLUS REALTY COMPANY Total		\$50,631,998	1.19%	16	0.25%
	ROYAL SHELL REAL ESTATE	1	\$10,319,000	0.24%	4	0.06%
	ROYAL SHELL REAL ESTATE Total		\$10,319,000	0.24%	4	0.06%
	WILLIAM RAVEIS	1	\$22,700,000	0.53%	7	0.11%
	WILLIAM RAVEIS Total		\$22,700,000	0.53%	7	0.11%
	X-Other	1	\$255,540,418	6.01%	85	1.32%
	X-Other Total		\$255,540,418	6.01%	85	1.32%
	#N/A	1	\$2,345,000	0.06%	1	0.02%
#N/A Total		\$2,345,000	0.06%	1	0.02%	
F Total			\$864,139,747	20.32%	279	4.32%
G	AMERIVEST	1	\$10,900,000	0.26%	1	0.02%
	AMERIVEST Total		\$10,900,000	0.26%	1	0.02%
	BERKSHIRE HATHAWAY FLORIDA	1	\$6,395,000	0.15%	1	0.02%
	BERKSHIRE HATHAWAY FLORIDA Total		\$6,395,000	0.15%	1	0.02%
	COLDWELL BANKER	1	\$17,175,000	0.40%	3	0.05%
	COLDWELL BANKER Total		\$17,175,000	0.40%	3	0.05%
	DOWNING FRYE	1	\$16,500,000	0.39%	1	0.02%
	DOWNING FRYE Total		\$16,500,000	0.39%	1	0.02%
	FORREST	1	\$7,850,000	0.18%	1	0.02%
	FORREST Total		\$7,850,000	0.18%	1	0.02%
	GULF COAST INTERNATIONAL PROP	1	\$24,080,000	0.57%	4	0.06%
	GULF COAST INTERNATIONAL PROP Total		\$24,080,000	0.57%	4	0.06%
	JOHN R WOOD	1	\$41,090,000	0.97%	5	0.08%
	JOHN R WOOD Total		\$41,090,000	0.97%	5	0.08%
	PREMIER SOTHEBYS	1	\$156,324,500	3.68%	17	0.26%
	PREMIER SOTHEBYS Total		\$156,324,500	3.68%	17	0.26%
	PREMIERE PLUS REALTY COMPANY	1	\$7,795,000	0.18%	1	0.02%

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John R. Wood Properties. Inc.
Quarterly Listings Taken by Select Company
 Summary by Price Code

			Data			
Code	Select Broker Company Name	Qtr	List Volume	% of List Volume	Unit Count	% of List Units
G	PREMIERE PLUS REALTY COMPANY Total		\$7,795,000	0.18%	1	0.02%
	ROYAL SHELL REAL ESTATE	1	\$13,975,000	0.33%	1	0.02%
	ROYAL SHELL REAL ESTATE Total		\$13,975,000	0.33%	1	0.02%
	WILLIAM RAVEIS	1	\$53,290,000	1.25%	6	0.09%
	WILLIAM RAVEIS Total		\$53,290,000	1.25%	6	0.09%
	X-Other	1	\$105,653,000	2.48%	14	0.22%
	X-Other Total		\$105,653,000	2.48%	14	0.22%
	#N/A	1	\$16,998,000	0.40%	2	0.03%
	#N/A Total		\$16,998,000	0.40%	2	0.03%
G Total		\$478,025,500	11.24%	57	0.88%	
Grand Total		\$4,253,214,775	100.00%	6451	100.00%	

John R. Wood Properties. Inc.
Quarterly Listings Taken by Select Company
Summary by Market

Code	Market Defined	Select Broker Company Name	Qtr	Data					
				List Volume	% of List Volume	Unit Count	% of List Units		
A	Bonita Estero Markets Only	AMERIVEST	1	\$1,118,900	0.03%	6	0.09%		
		AMERIVEST Total		\$1,118,900	0.03%	6	0.09%		
		BERKSHIRE HATHAWAY FLORIDA	1	\$1,651,100	0.04%	9	0.14%		
		BERKSHIRE HATHAWAY FLORIDA Total		\$1,651,100	0.04%	9	0.14%		
		COLDWELL BANKER	1	\$2,517,400	0.06%	13	0.20%		
		COLDWELL BANKER Total		\$2,517,400	0.06%	13	0.20%		
		DOWNING FRYE	1	\$6,822,150	0.16%	33	0.51%		
		DOWNING FRYE Total		\$6,822,150	0.16%	33	0.51%		
		JOHN R WOOD	1	\$3,618,300	0.09%	18	0.28%		
		JOHN R WOOD Total		\$3,618,300	0.09%	18	0.28%		
		KELLER WILLIAMS ELITE	1	\$8,401,598	0.20%	40	0.62%		
		KELLER WILLIAMS ELITE Total		\$8,401,598	0.20%	40	0.62%		
		NAPLES REALTY SERVICES	1	\$897,175	0.02%	5	0.08%		
		NAPLES REALTY SERVICES Total		\$897,175	0.02%	5	0.08%		
		PREMIER SOTHEBYS	1	\$1,546,800	0.04%	7	0.11%		
		PREMIER SOTHEBYS Total		\$1,546,800	0.04%	7	0.11%		
		PREMIERE PLUS REALTY COMPANY	1	\$6,001,290	0.14%	30	0.47%		
		PREMIERE PLUS REALTY COMPANY Total		\$6,001,290	0.14%	30	0.47%		
		ROYAL SHELL REAL ESTATE	1	\$1,152,800	0.03%	6	0.09%		
		ROYAL SHELL REAL ESTATE Total		\$1,152,800	0.03%	6	0.09%		
		WILLIAM RAVEIS	1	\$195,900	0.00%	1	0.02%		
		WILLIAM RAVEIS Total		\$195,900	0.00%	1	0.02%		
		X-Other	1	\$45,525,236	1.07%	236	3.66%		
		X-Other Total		\$45,525,236	1.07%	236	3.66%		
		#N/A	1	\$1,056,700	0.02%	6	0.09%		
		#N/A Total		\$1,056,700	0.02%	6	0.09%		
		Bonita Estero Markets Only Total				\$80,505,349	1.89%	410	6.36%
		Naples Market Only							
			AMERIVEST	1	\$3,075,499	0.07%	18	0.28%	
			AMERIVEST Total		\$3,075,499	0.07%	18	0.28%	
			BERKSHIRE HATHAWAY FLORIDA	1	\$10,445,189	0.25%	55	0.85%	
			BERKSHIRE HATHAWAY FLORIDA Total		\$10,445,189	0.25%	55	0.85%	
			COLDWELL BANKER	1	\$12,139,898	0.29%	61	0.95%	
			COLDWELL BANKER Total		\$12,139,898	0.29%	61	0.95%	
		DOWNING FRYE	1	\$19,853,799	0.47%	103	1.60%		
		DOWNING FRYE Total		\$19,853,799	0.47%	103	1.60%		
		GULF COAST INTERNATIONAL PROP	1	\$378,900	0.01%	2	0.03%		
		GULF COAST INTERNATIONAL PROP Total		\$378,900	0.01%	2	0.03%		
		JOHN R WOOD	1	\$20,649,896	0.49%	100	1.55%		
		JOHN R WOOD Total		\$20,649,896	0.49%	100	1.55%		
		KELLER WILLIAMS ELITE	1	\$1,972,199	0.05%	11	0.17%		
		KELLER WILLIAMS ELITE Total		\$1,972,199	0.05%	11	0.17%		
		NAPLES REALTY SERVICES	1	\$1,148,300	0.03%	7	0.11%		
		NAPLES REALTY SERVICES Total		\$1,148,300	0.03%	7	0.11%		
		PREMIER SOTHEBYS	1	\$6,102,400	0.14%	31	0.48%		
		PREMIER SOTHEBYS Total		\$6,102,400	0.14%	31	0.48%		

John R. Wood Properties. Inc.
Quarterly Listings Taken by Select Company
Summary by Market

Code	Market Defined	Select Broker Company Name	Qtr	Data					
				List Volume	% of List Volume	Unit Count	% of List Units		
A	Naples Market Only	PREMIERE PLUS REALTY COMPANY	1	\$21,144,611	0.50%	111	1.72%		
		PREMIERE PLUS REALTY COMPANY Total		\$21,144,611	0.50%	111	1.72%		
		ROYAL SHELL REAL ESTATE	1	\$1,813,300	0.04%	9	0.14%		
		ROYAL SHELL REAL ESTATE Total		\$1,813,300	0.04%	9	0.14%		
		WILLIAM RAVEIS	1	\$578,800	0.01%	3	0.05%		
		WILLIAM RAVEIS Total		\$578,800	0.01%	3	0.05%		
		X-Other	1	\$110,915,991	2.61%	582	9.02%		
		X-Other Total		\$110,915,991	2.61%	582	9.02%		
		#N/A	1	\$2,787,608	0.07%	15	0.23%		
		#N/A Total		\$2,787,608	0.07%	15	0.23%		
		Naples Market Only Total				\$213,006,390	5.01%	1108	17.18%
A Total				\$293,511,739	6.90%	1518	23.53%		
B	Bonita Estero Markets Only	AMERIVEST	1	\$1,612,800	0.04%	5	0.08%		
		AMERIVEST Total		\$1,612,800	0.04%	5	0.08%		
		BERKSHIRE HATHAWAY FLORIDA	1	\$13,682,300	0.32%	37	0.57%		
		BERKSHIRE HATHAWAY FLORIDA Total		\$13,682,300	0.32%	37	0.57%		
		COLDWELL BANKER	1	\$7,646,000	0.18%	21	0.33%		
		COLDWELL BANKER Total		\$7,646,000	0.18%	21	0.33%		
		DOWNING FRYE	1	\$24,729,277	0.58%	71	1.10%		
		DOWNING FRYE Total		\$24,729,277	0.58%	71	1.10%		
		JOHN R WOOD	1	\$29,302,299	0.69%	80	1.24%		
		JOHN R WOOD Total		\$29,302,299	0.69%	80	1.24%		
		KELLER WILLIAMS ELITE	1	\$23,844,995	0.56%	65	1.01%		
		KELLER WILLIAMS ELITE Total		\$23,844,995	0.56%	65	1.01%		
		NAPLES REALTY SERVICES	1	\$1,795,900	0.04%	5	0.08%		
		NAPLES REALTY SERVICES Total		\$1,795,900	0.04%	5	0.08%		
		PREMIER SOTHEBYS	1	\$10,017,900	0.24%	28	0.43%		
		PREMIER SOTHEBYS Total		\$10,017,900	0.24%	28	0.43%		
		PREMIERE PLUS REALTY COMPANY	1	\$14,335,679	0.34%	41	0.64%		
		PREMIERE PLUS REALTY COMPANY Total		\$14,335,679	0.34%	41	0.64%		
		ROYAL SHELL REAL ESTATE	1	\$7,895,099	0.19%	21	0.33%		
		ROYAL SHELL REAL ESTATE Total		\$7,895,099	0.19%	21	0.33%		
		WILLIAM RAVEIS	1	\$259,000	0.01%	1	0.02%		
		WILLIAM RAVEIS Total		\$259,000	0.01%	1	0.02%		
		X-Other	1	\$136,406,353	3.21%	385	5.97%		
		X-Other Total		\$136,406,353	3.21%	385	5.97%		
		#N/A	1	\$2,382,799	0.06%	8	0.12%		
		#N/A Total		\$2,382,799	0.06%	8	0.12%		
		Bonita Estero Markets Only Total				\$273,910,401	6.44%	768	11.91%
		Naples Market Only	Naples Market Only	AMERIVEST	1	\$12,189,700	0.29%	32	0.50%
				AMERIVEST Total		\$12,189,700	0.29%	32	0.50%
				BERKSHIRE HATHAWAY FLORIDA	1	\$22,645,540	0.53%	63	0.98%
				BERKSHIRE HATHAWAY FLORIDA Total		\$22,645,540	0.53%	63	0.98%
COLDWELL BANKER	1			\$34,897,622	0.82%	103	1.60%		
COLDWELL BANKER Total				\$34,897,622	0.82%	103	1.60%		

John R. Wood Properties. Inc.
Quarterly Listings Taken by Select Company
Summary by Market

Code	Market Defined	Select Broker Company Name	Qtr	Data			
				List Volume	% of List Volume	Unit Count	% of List Units
B	Naples Market Only	DOWNING FRYE	1	\$72,158,973	1.70%	195	3.02%
		DOWNING FRYE Total		\$72,158,973	1.70%	195	3.02%
		GULF COAST INTERNATIONAL PROP	1	\$2,325,900	0.05%	6	0.09%
		GULF COAST INTERNATIONAL PROP Total		\$2,325,900	0.05%	6	0.09%
		JOHN R WOOD	1	\$80,581,697	1.89%	222	3.44%
		JOHN R WOOD Total		\$80,581,697	1.89%	222	3.44%
		KELLER WILLIAMS ELITE	1	\$4,990,900	0.12%	14	0.22%
		KELLER WILLIAMS ELITE Total		\$4,990,900	0.12%	14	0.22%
		NAPLES REALTY SERVICES	1	\$5,490,700	0.13%	15	0.23%
		NAPLES REALTY SERVICES Total		\$5,490,700	0.13%	15	0.23%
		PREMIER SOTHEBYS	1	\$35,301,100	0.83%	97	1.50%
		PREMIER SOTHEBYS Total		\$35,301,100	0.83%	97	1.50%
		PREMIERE PLUS REALTY COMPANY	1	\$83,058,087	1.95%	240	3.72%
		PREMIERE PLUS REALTY COMPANY Total		\$83,058,087	1.95%	240	3.72%
		ROYAL SHELL REAL ESTATE	1	\$7,009,599	0.16%	20	0.31%
		ROYAL SHELL REAL ESTATE Total		\$7,009,599	0.16%	20	0.31%
		WILLIAM RAVEIS	1	\$6,219,100	0.15%	17	0.26%
		WILLIAM RAVEIS Total		\$6,219,100	0.15%	17	0.26%
		X-Other	1	\$332,029,133	7.81%	931	14.43%
		X-Other Total		\$332,029,133	7.81%	931	14.43%
		#N/A	1	\$13,333,489	0.31%	36	0.56%
#N/A Total		\$13,333,489	0.31%	36	0.56%		
Naples Market Only Total				\$712,231,540	16.75%	1991	30.86%
B Total				\$986,141,941	23.19%	2759	42.77%
C	Bonita Estero Markets Only	AMERIVEST	1	\$1,348,000	0.03%	2	0.03%
		AMERIVEST Total		\$1,348,000	0.03%	2	0.03%
		BERKSHIRE HATHAWAY FLORIDA	1	\$3,412,800	0.08%	6	0.09%
		BERKSHIRE HATHAWAY FLORIDA Total		\$3,412,800	0.08%	6	0.09%
		COLDWELL BANKER	1	\$4,247,000	0.10%	7	0.11%
		COLDWELL BANKER Total		\$4,247,000	0.10%	7	0.11%
		DOWNING FRYE	1	\$11,207,798	0.26%	18	0.28%
		DOWNING FRYE Total		\$11,207,798	0.26%	18	0.28%
		JOHN R WOOD	1	\$18,132,463	0.43%	31	0.48%
		JOHN R WOOD Total		\$18,132,463	0.43%	31	0.48%
		KELLER WILLIAMS ELITE	1	\$10,727,100	0.25%	18	0.28%
		KELLER WILLIAMS ELITE Total		\$10,727,100	0.25%	18	0.28%
		NAPLES REALTY SERVICES	1	\$2,909,900	0.07%	5	0.08%
		NAPLES REALTY SERVICES Total		\$2,909,900	0.07%	5	0.08%
		PREMIER SOTHEBYS	1	\$7,073,200	0.17%	12	0.19%
		PREMIER SOTHEBYS Total		\$7,073,200	0.17%	12	0.19%
		PREMIERE PLUS REALTY COMPANY	1	\$8,178,200	0.19%	14	0.22%
		PREMIERE PLUS REALTY COMPANY Total		\$8,178,200	0.19%	14	0.22%
		ROYAL SHELL REAL ESTATE	1	\$11,938,300	0.28%	20	0.31%
		ROYAL SHELL REAL ESTATE Total		\$11,938,300	0.28%	20	0.31%
		WILLIAM RAVEIS	1	\$739,000	0.02%	1	0.02%

John R. Wood Properties. Inc.
Quarterly Listings Taken by Select Company
Summary by Market

Code	Market Defined	Select Broker Company Name	Qtr	Data				
				List Volume	% of List Volume	Unit Count	% of List Units	
C	Bonita Estero Markets Only	WILLIAM RAVEIS Total		\$739,000	0.02%	1	0.02%	
		X-Other	1	\$54,750,886	1.29%	91	1.41%	
		X-Other Total		\$54,750,886	1.29%	91	1.41%	
		#N/A	1	\$1,198,999	0.03%	2	0.03%	
		#N/A Total		\$1,198,999	0.03%	2	0.03%	
	Bonita Estero Markets Only Total				\$135,863,646	3.19%	227	3.52%
	Naples Market Only	AMERIVEST	1	\$14,918,300	0.35%	24	0.37%	
		AMERIVEST Total		\$14,918,300	0.35%	24	0.37%	
		BERKSHIRE HATHAWAY FLORIDA	1	\$11,824,300	0.28%	20	0.31%	
		BERKSHIRE HATHAWAY FLORIDA Total		\$11,824,300	0.28%	20	0.31%	
		COLDWELL BANKER	1	\$22,309,696	0.52%	36	0.56%	
		COLDWELL BANKER Total		\$22,309,696	0.52%	36	0.56%	
		DOWNING FRYE	1	\$53,747,210	1.26%	89	1.38%	
		DOWNING FRYE Total		\$53,747,210	1.26%	89	1.38%	
		GULF COAST INTERNATIONAL PROP	1	\$1,837,900	0.04%	3	0.05%	
		GULF COAST INTERNATIONAL PROP Total		\$1,837,900	0.04%	3	0.05%	
		JOHN R WOOD	1	\$57,969,844	1.36%	96	1.49%	
		JOHN R WOOD Total		\$57,969,844	1.36%	96	1.49%	
		KELLER WILLIAMS ELITE	1	\$3,144,000	0.07%	5	0.08%	
		KELLER WILLIAMS ELITE Total		\$3,144,000	0.07%	5	0.08%	
		NAPLES REALTY SERVICES	1	\$574,900	0.01%	1	0.02%	
		NAPLES REALTY SERVICES Total		\$574,900	0.01%	1	0.02%	
		PREMIER SOTHEBYS	1	\$30,600,290	0.72%	49	0.76%	
		PREMIER SOTHEBYS Total		\$30,600,290	0.72%	49	0.76%	
		PREMIERE PLUS REALTY COMPANY	1	\$33,035,090	0.78%	55	0.85%	
		PREMIERE PLUS REALTY COMPANY Total		\$33,035,090	0.78%	55	0.85%	
		ROYAL SHELL REAL ESTATE	1	\$4,237,900	0.10%	7	0.11%	
		ROYAL SHELL REAL ESTATE Total		\$4,237,900	0.10%	7	0.11%	
		WILLIAM RAVEIS	1	\$1,818,800	0.04%	3	0.05%	
		WILLIAM RAVEIS Total		\$1,818,800	0.04%	3	0.05%	
		X-Other	1	\$196,626,483	4.62%	322	4.99%	
		X-Other Total		\$196,626,483	4.62%	322	4.99%	
		#N/A	1	\$5,466,400	0.13%	9	0.14%	
	#N/A Total		\$5,466,400	0.13%	9	0.14%		
Naples Market Only Total				\$438,111,113	10.30%	719	11.15%	
C Total				\$573,974,759	13.50%	946	14.66%	
D	Bonita Estero Markets Only	BERKSHIRE HATHAWAY FLORIDA	1	\$880,000	0.02%	1	0.02%	
		BERKSHIRE HATHAWAY FLORIDA Total		\$880,000	0.02%	1	0.02%	
		COLDWELL BANKER	1	\$899,000	0.02%	1	0.02%	
		COLDWELL BANKER Total		\$899,000	0.02%	1	0.02%	
		DOWNING FRYE	1	\$4,002,000	0.09%	5	0.08%	
		DOWNING FRYE Total		\$4,002,000	0.09%	5	0.08%	
		JOHN R WOOD	1	\$14,255,000	0.34%	16	0.25%	
		JOHN R WOOD Total		\$14,255,000	0.34%	16	0.25%	
		KELLER WILLIAMS ELITE	1	\$7,913,000	0.19%	9	0.14%	

John R. Wood Properties. Inc.
Quarterly Listings Taken by Select Company
Summary by Market

Code	Market Defined	Select Broker Company Name	Qtr	Data				
				List Volume	% of List Volume	Unit Count	% of List Units	
D	Bonita Estero Markets Only	KELLER WILLIAMS ELITE Total		\$7,913,000	0.19%	9	0.14%	
		NAPLES REALTY SERVICES	1	\$1,744,000	0.04%	2	0.03%	
		NAPLES REALTY SERVICES Total		\$1,744,000	0.04%	2	0.03%	
		PREMIER SOTHEBYS	1	\$5,062,000	0.12%	6	0.09%	
		PREMIER SOTHEBYS Total		\$5,062,000	0.12%	6	0.09%	
		PREMIERE PLUS REALTY COMPANY	1	\$1,748,000	0.04%	2	0.03%	
		PREMIERE PLUS REALTY COMPANY Total		\$1,748,000	0.04%	2	0.03%	
		ROYAL SHELL REAL ESTATE	1	\$3,651,900	0.09%	4	0.06%	
		ROYAL SHELL REAL ESTATE Total		\$3,651,900	0.09%	4	0.06%	
		X-Other	1	\$35,127,798	0.83%	39	0.60%	
	X-Other Total		\$35,127,798	0.83%	39	0.60%		
	Bonita Estero Markets Only Total				\$75,282,698	1.77%	85	1.32%
	Naples Market Only	AMERIVEST	1	\$2,604,700	0.06%	3	0.05%	
		AMERIVEST Total		\$2,604,700	0.06%	3	0.05%	
		BERKSHIRE HATHAWAY FLORIDA	1	\$10,284,700	0.24%	12	0.19%	
		BERKSHIRE HATHAWAY FLORIDA Total		\$10,284,700	0.24%	12	0.19%	
		COLDWELL BANKER	1	\$14,137,698	0.33%	16	0.25%	
		COLDWELL BANKER Total		\$14,137,698	0.33%	16	0.25%	
		DOWNING FRYE	1	\$39,639,500	0.93%	46	0.71%	
		DOWNING FRYE Total		\$39,639,500	0.93%	46	0.71%	
		FORREST	1	\$995,000	0.02%	1	0.02%	
		FORREST Total		\$995,000	0.02%	1	0.02%	
		GULF COAST INTERNATIONAL PROP	1	\$5,403,000	0.13%	6	0.09%	
		GULF COAST INTERNATIONAL PROP Total		\$5,403,000	0.13%	6	0.09%	
		JOHN R WOOD	1	\$34,548,990	0.81%	40	0.62%	
		JOHN R WOOD Total		\$34,548,990	0.81%	40	0.62%	
		KELLER WILLIAMS ELITE	1	\$2,450,400	0.06%	3	0.05%	
		KELLER WILLIAMS ELITE Total		\$2,450,400	0.06%	3	0.05%	
		NAPLES REALTY SERVICES	1	\$869,000	0.02%	1	0.02%	
		NAPLES REALTY SERVICES Total		\$869,000	0.02%	1	0.02%	
		PREMIER SOTHEBYS	1	\$28,032,461	0.66%	32	0.50%	
		PREMIER SOTHEBYS Total		\$28,032,461	0.66%	32	0.50%	
		PREMIERE PLUS REALTY COMPANY	1	\$20,704,683	0.49%	24	0.37%	
		PREMIERE PLUS REALTY COMPANY Total		\$20,704,683	0.49%	24	0.37%	
		ROYAL SHELL REAL ESTATE	1	\$1,759,900	0.04%	2	0.03%	
ROYAL SHELL REAL ESTATE Total			\$1,759,900	0.04%	2	0.03%		
WILLIAM RAVEIS	1	\$1,862,500	0.04%	2	0.03%			
WILLIAM RAVEIS Total		\$1,862,500	0.04%	2	0.03%			
X-Other	1	\$88,047,410	2.07%	102	1.58%			
X-Other Total		\$88,047,410	2.07%	102	1.58%			
#N/A	1	\$2,444,000	0.06%	3	0.05%			
#N/A Total		\$2,444,000	0.06%	3	0.05%			
Naples Market Only Total				\$253,783,942	5.97%	293	4.54%	
D Total				\$329,066,640	7.74%	378	5.86%	
E	Bonita Estero Markets Only	BERKSHIRE HATHAWAY FLORIDA	1	\$1,199,000	0.03%	1	0.02%	

John R. Wood Properties. Inc.
Quarterly Listings Taken by Select Company
Summary by Market

Code	Market Defined	Select Broker Company Name	Qtr	Data				
				List Volume	% of List Volume	Unit Count	% of List Units	
E	Bonita Estero Markets Only	BERKSHIRE HATHAWAY FLORIDA Total		\$1,199,000	0.03%	1	0.02%	
		COLDWELL BANKER	1	\$4,509,000	0.11%	3	0.05%	
		COLDWELL BANKER Total		\$4,509,000	0.11%	3	0.05%	
		DOWNING FRYE	1	\$6,112,000	0.14%	4	0.06%	
		DOWNING FRYE Total		\$6,112,000	0.14%	4	0.06%	
		JOHN R WOOD	1	\$19,878,000	0.47%	15	0.23%	
		JOHN R WOOD Total		\$19,878,000	0.47%	15	0.23%	
		KELLER WILLIAMS ELITE	1	\$4,298,000	0.10%	3	0.05%	
		KELLER WILLIAMS ELITE Total		\$4,298,000	0.10%	3	0.05%	
		PREMIER SOTHEBYS	1	\$6,142,000	0.14%	5	0.08%	
		PREMIER SOTHEBYS Total		\$6,142,000	0.14%	5	0.08%	
		ROYAL SHELL REAL ESTATE	1	\$7,447,000	0.18%	6	0.09%	
		ROYAL SHELL REAL ESTATE Total		\$7,447,000	0.18%	6	0.09%	
		WILLIAM RAVEIS	1	\$1,150,000	0.03%	1	0.02%	
		WILLIAM RAVEIS Total		\$1,150,000	0.03%	1	0.02%	
		X-Other	1	\$35,544,070	0.84%	25	0.39%	
		X-Other Total		\$35,544,070	0.84%	25	0.39%	
	Bonita Estero Markets Only Total				\$86,279,070	2.03%	63	0.98%
	Naples Market Only	AMERIVEST	1	\$10,228,000	0.24%	7	0.11%	
		AMERIVEST Total		\$10,228,000	0.24%	7	0.11%	
		BERKSHIRE HATHAWAY FLORIDA	1	\$20,061,900	0.47%	14	0.22%	
		BERKSHIRE HATHAWAY FLORIDA Total		\$20,061,900	0.47%	14	0.22%	
		COLDWELL BANKER	1	\$18,952,000	0.45%	13	0.20%	
		COLDWELL BANKER Total		\$18,952,000	0.45%	13	0.20%	
		DOWNING FRYE	1	\$91,999,276	2.16%	67	1.04%	
		DOWNING FRYE Total		\$91,999,276	2.16%	67	1.04%	
		GULF COAST INTERNATIONAL PROP	1	\$9,450,000	0.22%	6	0.09%	
		GULF COAST INTERNATIONAL PROP Total		\$9,450,000	0.22%	6	0.09%	
		JOHN R WOOD	1	\$108,398,995	2.55%	76	1.18%	
		JOHN R WOOD Total		\$108,398,995	2.55%	76	1.18%	
		KELLER WILLIAMS ELITE	1	\$4,379,000	0.10%	3	0.05%	
		KELLER WILLIAMS ELITE Total		\$4,379,000	0.10%	3	0.05%	
		NAPLES REALTY SERVICES	1	\$3,495,000	0.08%	3	0.05%	
		NAPLES REALTY SERVICES Total		\$3,495,000	0.08%	3	0.05%	
		PREMIER SOTHEBYS	1	\$115,370,950	2.71%	81	1.26%	
		PREMIER SOTHEBYS Total		\$115,370,950	2.71%	81	1.26%	
		PREMIERE PLUS REALTY COMPANY	1	\$35,727,199	0.84%	24	0.37%	
		PREMIERE PLUS REALTY COMPANY Total		\$35,727,199	0.84%	24	0.37%	
		ROYAL SHELL REAL ESTATE	1	\$3,845,000	0.09%	3	0.05%	
		ROYAL SHELL REAL ESTATE Total		\$3,845,000	0.09%	3	0.05%	
		WILLIAM RAVEIS	1	\$11,725,000	0.28%	7	0.11%	
		WILLIAM RAVEIS Total		\$11,725,000	0.28%	7	0.11%	
		X-Other	1	\$203,595,059	4.79%	143	2.22%	
		X-Other Total		\$203,595,059	4.79%	143	2.22%	
		#N/A	1	\$4,848,000	0.11%	4	0.06%	

John R. Wood Properties. Inc.
Quarterly Listings Taken by Select Company
Summary by Market

				Data				
Code	Market Defined	Select Broker Company Name	Qtr	List Volume	% of List Volume	Unit Count	% of List Units	
E	Naples Market Only	#N/A Total		\$4,848,000	0.11%	4	0.06%	
	Naples Market Only Total			\$642,075,379	15.10%	451	6.99%	
E Total				\$728,354,449	17.12%	514	7.97%	
F	Bonita Estero Markets Only	AMERIVEST	1	\$7,695,000	0.18%	2	0.03%	
		AMERIVEST Total			\$7,695,000	0.18%	2	0.03%
		BERKSHIRE HATHAWAY FLORIDA	1	\$5,590,000	0.13%	2	0.03%	
		BERKSHIRE HATHAWAY FLORIDA Total			\$5,590,000	0.13%	2	0.03%
		COLDWELL BANKER	1	\$8,165,000	0.19%	3	0.05%	
		COLDWELL BANKER Total			\$8,165,000	0.19%	3	0.05%
		DOWNING FRYE	1	\$3,059,000	0.07%	1	0.02%	
		DOWNING FRYE Total			\$3,059,000	0.07%	1	0.02%
		JOHN R WOOD	1	\$20,189,000	0.47%	8	0.12%	
		JOHN R WOOD Total			\$20,189,000	0.47%	8	0.12%
		KELLER WILLIAMS ELITE	1	\$7,097,000	0.17%	2	0.03%	
		KELLER WILLIAMS ELITE Total			\$7,097,000	0.17%	2	0.03%
		PREMIER SOTHEBYS	1	\$2,395,000	0.06%	1	0.02%	
		PREMIER SOTHEBYS Total			\$2,395,000	0.06%	1	0.02%
		ROYAL SHELL REAL ESTATE	1	\$2,150,000	0.05%	1	0.02%	
		ROYAL SHELL REAL ESTATE Total			\$2,150,000	0.05%	1	0.02%
		X-Other	1	\$21,770,000	0.51%	7	0.11%	
		X-Other Total			\$21,770,000	0.51%	7	0.11%
		Bonita Estero Markets Only Total				\$78,110,000	1.84%	27
	Naples Market Only	AMERIVEST	1	\$7,045,000	0.17%	2	0.03%	
		AMERIVEST Total			\$7,045,000	0.17%	2	0.03%
		BERKSHIRE HATHAWAY FLORIDA	1	\$10,630,000	0.25%	4	0.06%	
		BERKSHIRE HATHAWAY FLORIDA Total			\$10,630,000	0.25%	4	0.06%
		COLDWELL BANKER	1	\$38,853,900	0.91%	12	0.19%	
		COLDWELL BANKER Total			\$38,853,900	0.91%	12	0.19%
		DOWNING FRYE	1	\$56,805,989	1.34%	18	0.28%	
		DOWNING FRYE Total			\$56,805,989	1.34%	18	0.28%
		FORREST	1	\$8,949,000	0.21%	2	0.03%	
		FORREST Total			\$8,949,000	0.21%	2	0.03%
GULF COAST INTERNATIONAL PROP		1	\$30,782,543	0.72%	11	0.17%		
GULF COAST INTERNATIONAL PROP Total			\$30,782,543	0.72%	11	0.17%		
JOHN R WOOD		1	\$123,254,999	2.90%	37	0.57%		
JOHN R WOOD Total			\$123,254,999	2.90%	37	0.57%		
NAPLES REALTY SERVICES		1	\$2,695,000	0.06%	1	0.02%		
NAPLES REALTY SERVICES Total			\$2,695,000	0.06%	1	0.02%		
PREMIER SOTHEBYS		1	\$189,396,900	4.45%	60	0.93%		
PREMIER SOTHEBYS Total			\$189,396,900	4.45%	60	0.93%		
PREMIERE PLUS REALTY COMPANY		1	\$50,631,998	1.19%	16	0.25%		
PREMIERE PLUS REALTY COMPANY Total			\$50,631,998	1.19%	16	0.25%		
ROYAL SHELL REAL ESTATE	1	\$8,169,000	0.19%	3	0.05%			
ROYAL SHELL REAL ESTATE Total			\$8,169,000	0.19%	3	0.05%		
WILLIAM RAVEIS	1	\$22,700,000	0.53%	7	0.11%			

John R. Wood Properties. Inc.
Quarterly Listings Taken by Select Company
Summary by Market

				Data				
Code	Market Defined	Select Broker Company Name	Qtr	List Volume	% of List Volume	Unit Count	% of List Units	
F	Naples Market Only	WILLIAM RAVEIS Total		\$22,700,000	0.53%	7	0.11%	
		X-Other	1	\$233,770,418	5.50%	78	1.21%	
		X-Other Total		\$233,770,418	5.50%	78	1.21%	
		#N/A	1	\$2,345,000	0.06%	1	0.02%	
		#N/A Total		\$2,345,000	0.06%	1	0.02%	
		Naples Market Only Total		\$786,029,747	18.48%	252	3.91%	
F Total				\$864,139,747	20.32%	279	4.32%	
G	Bonita Estero Markets Only	COLDWELL BANKER	1	\$11,950,000	0.28%	2	0.03%	
		COLDWELL BANKER Total		\$11,950,000	0.28%	2	0.03%	
	Bonita Estero Markets Only Total			\$11,950,000	0.28%	2	0.03%	
	Naples Market Only	AMERIVEST	1	\$10,900,000	0.26%	1	0.02%	
		AMERIVEST Total		\$10,900,000	0.26%	1	0.02%	
		BERKSHIRE HATHAWAY FLORIDA	1	\$6,395,000	0.15%	1	0.02%	
		BERKSHIRE HATHAWAY FLORIDA Total		\$6,395,000	0.15%	1	0.02%	
		COLDWELL BANKER	1	\$5,225,000	0.12%	1	0.02%	
		COLDWELL BANKER Total		\$5,225,000	0.12%	1	0.02%	
		DOWNING FRYE	1	\$16,500,000	0.39%	1	0.02%	
		DOWNING FRYE Total		\$16,500,000	0.39%	1	0.02%	
		FORREST	1	\$7,850,000	0.18%	1	0.02%	
		FORREST Total		\$7,850,000	0.18%	1	0.02%	
		GULF COAST INTERNATIONAL PROP	1	\$24,080,000	0.57%	4	0.06%	
		GULF COAST INTERNATIONAL PROP Total		\$24,080,000	0.57%	4	0.06%	
		JOHN R WOOD	1	\$41,090,000	0.97%	5	0.08%	
		JOHN R WOOD Total		\$41,090,000	0.97%	5	0.08%	
		PREMIER SOTHEBYS	1	\$156,324,500	3.68%	17	0.26%	
		PREMIER SOTHEBYS Total		\$156,324,500	3.68%	17	0.26%	
		PREMIERE PLUS REALTY COMPANY	1	\$7,795,000	0.18%	1	0.02%	
		PREMIERE PLUS REALTY COMPANY Total		\$7,795,000	0.18%	1	0.02%	
		ROYAL SHELL REAL ESTATE	1	\$13,975,000	0.33%	1	0.02%	
		ROYAL SHELL REAL ESTATE Total		\$13,975,000	0.33%	1	0.02%	
		WILLIAM RAVEIS	1	\$53,290,000	1.25%	6	0.09%	
		WILLIAM RAVEIS Total		\$53,290,000	1.25%	6	0.09%	
		X-Other	1	\$105,653,000	2.48%	14	0.22%	
		X-Other Total		\$105,653,000	2.48%	14	0.22%	
		#N/A	1	\$16,998,000	0.40%	2	0.03%	
		#N/A Total		\$16,998,000	0.40%	2	0.03%	
		Naples Market Only Total			\$466,075,500	10.96%	55	0.85%
		G Total				\$478,025,500	11.24%	57
	Grand Total				\$4,253,214,775	100.00%	6451	100.00%

John R. Wood Properties, Inc.
Quarterly Listings Taken by Select Company
Select Broker Quarterly Detail

Select Broker Company Name	Code	Qtr Data				Total List Volume	Total % of List Volume	Total Unit Count	Total % of List Units
		List Volume	% of List Volume	Unit Count	% of List Units				
AMERIVEST	A	\$4,194,399	0.10%	24	0.37%	\$4,194,399	0.10%	24	0.37%
	B	\$13,802,500	0.32%	37	0.57%	\$13,802,500	0.32%	37	0.57%
	C	\$16,266,300	0.38%	26	0.40%	\$16,266,300	0.38%	26	0.40%
	D	\$2,604,700	0.06%	3	0.05%	\$2,604,700	0.06%	3	0.05%
	E	\$10,228,000	0.24%	7	0.11%	\$10,228,000	0.24%	7	0.11%
	F	\$14,740,000	0.35%	4	0.06%	\$14,740,000	0.35%	4	0.06%
	G	\$10,900,000	0.26%	1	0.02%	\$10,900,000	0.26%	1	0.02%
AMERIVEST Total		\$72,735,899	1.71%	102	1.58%	\$72,735,899	1.71%	102	1.58%
BERKSHIRE HATHAWAY FLORIDA	A	\$12,096,289	0.28%	64	0.99%	\$12,096,289	0.28%	64	0.99%
	B	\$36,327,840	0.85%	100	1.55%	\$36,327,840	0.85%	100	1.55%
	C	\$15,237,100	0.36%	26	0.40%	\$15,237,100	0.36%	26	0.40%
	D	\$11,164,700	0.26%	13	0.20%	\$11,164,700	0.26%	13	0.20%
	E	\$21,260,900	0.50%	15	0.23%	\$21,260,900	0.50%	15	0.23%
	F	\$16,220,000	0.38%	6	0.09%	\$16,220,000	0.38%	6	0.09%
	G	\$6,395,000	0.15%	1	0.02%	\$6,395,000	0.15%	1	0.02%
BERKSHIRE HATHAWAY FLORIDA Total		\$118,701,829	2.79%	225	3.49%	\$118,701,829	2.79%	225	3.49%
COLDWELL BANKER	A	\$14,657,298	0.34%	74	1.15%	\$14,657,298	0.34%	74	1.15%
	B	\$42,543,622	1.00%	124	1.92%	\$42,543,622	1.00%	124	1.92%
	C	\$26,556,696	0.62%	43	0.67%	\$26,556,696	0.62%	43	0.67%
	D	\$15,036,698	0.35%	17	0.26%	\$15,036,698	0.35%	17	0.26%
	E	\$23,461,000	0.55%	16	0.25%	\$23,461,000	0.55%	16	0.25%
	F	\$47,018,900	1.11%	15	0.23%	\$47,018,900	1.11%	15	0.23%
	G	\$17,175,000	0.40%	3	0.05%	\$17,175,000	0.40%	3	0.05%
COLDWELL BANKER Total		\$186,449,214	4.38%	292	4.53%	\$186,449,214	4.38%	292	4.53%
DOWNING FRYE	A	\$26,675,949	0.63%	136	2.11%	\$26,675,949	0.63%	136	2.11%
	B	\$96,888,250	2.28%	266	4.12%	\$96,888,250	2.28%	266	4.12%
	C	\$64,955,008	1.53%	107	1.66%	\$64,955,008	1.53%	107	1.66%
	D	\$43,641,500	1.03%	51	0.79%	\$43,641,500	1.03%	51	0.79%
	E	\$98,111,276	2.31%	71	1.10%	\$98,111,276	2.31%	71	1.10%
	F	\$59,864,989	1.41%	19	0.29%	\$59,864,989	1.41%	19	0.29%
	G	\$16,500,000	0.39%	1	0.02%	\$16,500,000	0.39%	1	0.02%
DOWNING FRYE Total		\$406,636,972	9.56%	651	10.09%	\$406,636,972	9.56%	651	10.09%
FORREST	D	\$995,000	0.02%	1	0.02%	\$995,000	0.02%	1	0.02%
	F	\$8,949,000	0.21%	2	0.03%	\$8,949,000	0.21%	2	0.03%
	G	\$7,850,000	0.18%	1	0.02%	\$7,850,000	0.18%	1	0.02%
FORREST Total		\$17,794,000	0.42%	4	0.06%	\$17,794,000	0.42%	4	0.06%
GULF COAST INTERNATIONAL PROP	A	\$378,900	0.01%	2	0.03%	\$378,900	0.01%	2	0.03%
	B	\$2,325,900	0.05%	6	0.09%	\$2,325,900	0.05%	6	0.09%
	C	\$1,837,900	0.04%	3	0.05%	\$1,837,900	0.04%	3	0.05%
	D	\$5,403,000	0.13%	6	0.09%	\$5,403,000	0.13%	6	0.09%
	E	\$9,450,000	0.22%	6	0.09%	\$9,450,000	0.22%	6	0.09%
	F	\$30,782,543	0.72%	11	0.17%	\$30,782,543	0.72%	11	0.17%
	G	\$24,080,000	0.57%	4	0.06%	\$24,080,000	0.57%	4	0.06%
GULF COAST INTERNATIONAL PROP Total		\$74,258,243	1.75%	38	0.59%	\$74,258,243	1.75%	38	0.59%
JOHN R WOOD	A	\$24,268,196	0.57%	118	1.83%	\$24,268,196	0.57%	118	1.83%
	B	\$109,883,996	2.58%	302	4.68%	\$109,883,996	2.58%	302	4.68%
	C	\$76,102,307	1.79%	127	1.97%	\$76,102,307	1.79%	127	1.97%
	D	\$48,803,990	1.15%	56	0.87%	\$48,803,990	1.15%	56	0.87%
	E	\$128,276,995	3.02%	91	1.41%	\$128,276,995	3.02%	91	1.41%
	F	\$143,443,999	3.37%	45	0.70%	\$143,443,999	3.37%	45	0.70%
	G	\$41,090,000	0.97%	5	0.08%	\$41,090,000	0.97%	5	0.08%
JOHN R WOOD Total		\$571,869,483	13.45%	744	11.53%	\$571,869,483	13.45%	744	11.53%
KELLER WILLIAMS ELITE	A	\$10,373,797	0.24%	51	0.79%	\$10,373,797	0.24%	51	0.79%
	B	\$28,835,895	0.68%	79	1.22%	\$28,835,895	0.68%	79	1.22%
	C	\$13,871,100	0.33%	23	0.36%	\$13,871,100	0.33%	23	0.36%
	D	\$10,363,400	0.24%	12	0.19%	\$10,363,400	0.24%	12	0.19%
	E	\$8,677,000	0.20%	6	0.09%	\$8,677,000	0.20%	6	0.09%
	F	\$7,097,000	0.17%	2	0.03%	\$7,097,000	0.17%	2	0.03%
KELLER WILLIAMS ELITE Total		\$79,218,192	1.86%	173	2.68%	\$79,218,192	1.86%	173	2.68%
NAPLES REALTY SERVICES	A	\$2,045,475	0.05%	12	0.19%	\$2,045,475	0.05%	12	0.19%
	B	\$7,286,600	0.17%	20	0.31%	\$7,286,600	0.17%	20	0.31%
	C	\$3,484,800	0.08%	6	0.09%	\$3,484,800	0.08%	6	0.09%
	D	\$2,613,000	0.06%	3	0.05%	\$2,613,000	0.06%	3	0.05%
	E	\$3,495,000	0.08%	3	0.05%	\$3,495,000	0.08%	3	0.05%
	F	\$2,695,000	0.06%	1	0.02%	\$2,695,000	0.06%	1	0.02%
NAPLES REALTY SERVICES Total		\$21,619,875	0.51%	45	0.70%	\$21,619,875	0.51%	45	0.70%
PREMIER SOTHEBYS	A	\$7,649,200	0.18%	38	0.59%	\$7,649,200	0.18%	38	0.59%
	B	\$45,319,000	1.07%	125	1.94%	\$45,319,000	1.07%	125	1.94%
	C	\$37,673,490	0.89%	61	0.95%	\$37,673,490	0.89%	61	0.95%
	D	\$33,094,461	0.78%	38	0.59%	\$33,094,461	0.78%	38	0.59%

John R. Wood Properties, Inc.
Quarterly Listings Taken by Select Company
Select Broker Quarterly Detail

		Qtr Data					Total List Volume	Total % of List Volume	Total Unit Count	Total % of List Units
		1								
PREMIER SOTHEBYS	E	\$121,512,950	2.86%	86	1.33%	\$121,512,950	2.86%	86	1.33%	
	F	\$191,791,900	4.51%	61	0.95%	\$191,791,900	4.51%	61	0.95%	
	G	\$156,324,500	3.68%	17	0.26%	\$156,324,500	3.68%	17	0.26%	
PREMIER SOTHEBYS Total		\$593,365,501	13.95%	426	6.60%	\$593,365,501	13.95%	426	6.60%	
PREMIERE PLUS REALTY COMPANY	A	\$27,145,901	0.64%	141	2.19%	\$27,145,901	0.64%	141	2.19%	
	B	\$97,393,766	2.29%	281	4.36%	\$97,393,766	2.29%	281	4.36%	
	C	\$41,213,290	0.97%	69	1.07%	\$41,213,290	0.97%	69	1.07%	
	D	\$22,452,683	0.53%	26	0.40%	\$22,452,683	0.53%	26	0.40%	
	E	\$35,727,199	0.84%	24	0.37%	\$35,727,199	0.84%	24	0.37%	
	F	\$50,631,998	1.19%	16	0.25%	\$50,631,998	1.19%	16	0.25%	
	G	\$7,795,000	0.18%	1	0.02%	\$7,795,000	0.18%	1	0.02%	
PREMIERE PLUS REALTY COMPANY Total		\$282,359,837	6.64%	558	8.65%	\$282,359,837	6.64%	558	8.65%	
ROYAL SHELL REAL ESTATE	A	\$2,966,100	0.07%	15	0.23%	\$2,966,100	0.07%	15	0.23%	
	B	\$14,904,698	0.35%	41	0.64%	\$14,904,698	0.35%	41	0.64%	
	C	\$16,176,200	0.38%	27	0.42%	\$16,176,200	0.38%	27	0.42%	
	D	\$5,411,800	0.13%	6	0.09%	\$5,411,800	0.13%	6	0.09%	
	E	\$11,292,000	0.27%	9	0.14%	\$11,292,000	0.27%	9	0.14%	
	F	\$10,319,000	0.24%	4	0.06%	\$10,319,000	0.24%	4	0.06%	
	G	\$13,975,000	0.33%	1	0.02%	\$13,975,000	0.33%	1	0.02%	
ROYAL SHELL REAL ESTATE Total		\$75,044,798	1.76%	103	1.60%	\$75,044,798	1.76%	103	1.60%	
WILLIAM RAVEIS	A	\$774,700	0.02%	4	0.06%	\$774,700	0.02%	4	0.06%	
	B	\$6,478,100	0.15%	18	0.28%	\$6,478,100	0.15%	18	0.28%	
	C	\$2,557,800	0.06%	4	0.06%	\$2,557,800	0.06%	4	0.06%	
	D	\$1,862,500	0.04%	2	0.03%	\$1,862,500	0.04%	2	0.03%	
	E	\$12,875,000	0.30%	8	0.12%	\$12,875,000	0.30%	8	0.12%	
	F	\$22,700,000	0.53%	7	0.11%	\$22,700,000	0.53%	7	0.11%	
	G	\$53,290,000	1.25%	6	0.09%	\$53,290,000	1.25%	6	0.09%	
WILLIAM RAVEIS Total		\$100,538,100	2.36%	49	0.76%	\$100,538,100	2.36%	49	0.76%	
X-Other	A	\$156,441,227	3.68%	818	12.68%	\$156,441,227	3.68%	818	12.68%	
	B	\$468,435,486	11.01%	1316	20.40%	\$468,435,486	11.01%	1316	20.40%	
	C	\$251,377,369	5.91%	413	6.40%	\$251,377,369	5.91%	413	6.40%	
	D	\$123,175,208	2.90%	141	2.19%	\$123,175,208	2.90%	141	2.19%	
	E	\$239,139,129	5.62%	168	2.60%	\$239,139,129	5.62%	168	2.60%	
	F	\$255,540,418	6.01%	85	1.32%	\$255,540,418	6.01%	85	1.32%	
	G	\$105,653,000	2.48%	14	0.22%	\$105,653,000	2.48%	14	0.22%	
X-Other Total		\$1,599,761,837	37.61%	2955	45.81%	\$1,599,761,837	37.61%	2955	45.81%	
#N/A	A	\$3,844,308	0.09%	21	0.33%	\$3,844,308	0.09%	21	0.33%	
	B	\$15,716,288	0.37%	44	0.68%	\$15,716,288	0.37%	44	0.68%	
	C	\$6,665,399	0.16%	11	0.17%	\$6,665,399	0.16%	11	0.17%	
	D	\$2,444,000	0.06%	3	0.05%	\$2,444,000	0.06%	3	0.05%	
	E	\$4,848,000	0.11%	4	0.06%	\$4,848,000	0.11%	4	0.06%	
	F	\$2,345,000	0.06%	1	0.02%	\$2,345,000	0.06%	1	0.02%	
	G	\$16,998,000	0.40%	2	0.03%	\$16,998,000	0.40%	2	0.03%	
#N/A Total		\$52,860,995	1.24%	86	1.33%	\$52,860,995	1.24%	86	1.33%	
Grand Total		\$4,253,214,775	100.00%	6451	100.00%	\$4,253,214,775	100.00%	6451	100.00%	