

HISTORY OF LISTINGS TAKEN

| Price Category      | April 2007 Listings Taken |             |             | April 2008 Listings Taken |            |            | April 2009 Listings Taken |             |             |
|---------------------|---------------------------|-------------|-------------|---------------------------|------------|------------|---------------------------|-------------|-------------|
|                     | Bonita/Estero             | Naples      | All         | Bonita                    | Naples     | All        | Bonita/Estero             | Naples      | All         |
| 0-249,999           | 117                       | 239         | 356         | 76                        | 217        | 293        | 151                       | 783         | 934         |
| 250,000-499,999     | 258                       | 787         | 1045        | 111                       | 272        | 383        | 81                        | 220         | 301         |
| 500,000-749,999     | 86                        | 308         | 394         | 34                        | 59         | 93         | 19                        | 76          | 95          |
| 750,000-999,999     | 44                        | 144         | 188         | 16                        | 42         | 58         | 9                         | 32          | 41          |
| 1,000,000-1,999,999 | 36                        | 144         | 180         | 12                        | 52         | 64         | 7                         | 40          | 47          |
| 2,000,000-4,999,999 | 7                         | 90          | 97          | 5                         | 26         | 31         | 0                         | 17          | 17          |
| 5,000,000 and over  | 1                         | 13          | 14          | 0                         | 7          | 7          | 0                         | 6           | 6           |
| <b>Totals</b>       | <b>549</b>                | <b>1725</b> | <b>2274</b> | <b>254</b>                | <b>675</b> | <b>929</b> | <b>267</b>                | <b>1174</b> | <b>1441</b> |

| Price Category      | APRIL 2010 Listings Taken |             |             | APRIL 2011 Listings Taken |             |             | April 2012 Listings Taken |             |             |
|---------------------|---------------------------|-------------|-------------|---------------------------|-------------|-------------|---------------------------|-------------|-------------|
|                     | Bonita/Estero             | Naples      | All         | Bonita/Estero             | Naples      | All         | Bonita/Estero             | Naples      | All         |
| 0-249,999           | 233                       | 810         | 1043        | 201                       | 656         | 857         | 174                       | 613         | 787         |
| 250,000-499,999     | 134                       | 349         | 483         | 100                       | 324         | 424         | 90                        | 275         | 365         |
| 500,000-749,999     | 33                        | 110         | 143         | 30                        | 105         | 135         | 29                        | 112         | 141         |
| 750,000-999,999     | 19                        | 74          | 93          | 13                        | 61          | 74          | 14                        | 60          | 74          |
| 1,000,000-1,999,999 | 19                        | 106         | 125         | 9                         | 89          | 98          | 10                        | 74          | 84          |
| 2,000,000-4,999,999 | 6                         | 46          | 52          | 1                         | 44          | 45          | 6                         | 30          | 36          |
| 5,000,000 and over  | 0                         | 9           | 9           | 0                         | 7           | 7           | 0                         | 11          | 11          |
| <b>Totals</b>       | <b>444</b>                | <b>1504</b> | <b>1948</b> | <b>354</b>                | <b>1286</b> | <b>1640</b> | <b>323</b>                | <b>1175</b> | <b>1498</b> |

| Price Category      | APRIL 2013 Listings Taken |             |             | APRIL 2014 Listings Taken |             |             | April 2015 Listings Taken |             |             |
|---------------------|---------------------------|-------------|-------------|---------------------------|-------------|-------------|---------------------------|-------------|-------------|
|                     | Bonita/Estero             | Naples      | All         | Bonita/Estero             | Naples      | All         | Bonita/Estero             | Naples      | All         |
| 0-249,999           | 130                       | 581         | 711         | 145                       | 516         | 661         | 119                       | 402         | 521         |
| 250,000-499,999     | 112                       | 307         | 419         | 182                       | 400         | 582         | 179                       | 461         | 640         |
| 500,000-749,999     | 38                        | 131         | 169         | 38                        | 142         | 180         | 69                        | 164         | 233         |
| 750,000-999,999     | 13                        | 60          | 73          | 12                        | 59          | 71          | 9                         | 81          | 90          |
| 1,000,000-1,999,999 | 15                        | 72          | 87          | 11                        | 75          | 86          | 12                        | 81          | 93          |
| 2,000,000-4,999,999 | 3                         | 42          | 45          | 9                         | 50          | 59          | 5                         | 63          | 68          |
| 5,000,000 and over  | 0                         | 9           | 9           | 0                         | 11          | 11          | 2                         | 18          | 20          |
| <b>Totals</b>       | <b>311</b>                | <b>1202</b> | <b>1513</b> | <b>397</b>                | <b>1253</b> | <b>1650</b> | <b>395</b>                | <b>1270</b> | <b>1665</b> |

| Price Category      | April 2016 Listings Taken |          |             | April 2017 Listings Taken |             |             | April 2018 Listings Taken |          |          |
|---------------------|---------------------------|----------|-------------|---------------------------|-------------|-------------|---------------------------|----------|----------|
|                     | Bonita/Estero             | Naples   | All         | Bonita/Estero             | Naples      | All         | Bonita                    | Naples   | All      |
| 0-249,999           | 129                       | 406      | 535         | 97                        | 304         | 401         | 0                         | 0        | 0        |
| 250,000-499,999     | 205                       | 547      | 752         | 178                       | 534         | 712         | 0                         | 0        | 0        |
| 500,000-749,999     | 60                        | 205      | 265         | 56                        | 158         | 214         | 0                         | 0        | 0        |
| 750,000-999,999     | 31                        | 106      | 137         | 11                        | 78          | 89          | 0                         | 0        | 0        |
| 1,000,000-1,999,999 | 36                        | 117      | 153         | 10                        | 86          | 96          | 0                         | 0        | 0        |
| 2,000,000-4,999,999 | 4                         | 59       | 63          | 8                         | 58          | 66          | 0                         | 0        | 0        |
| 5,000,000 and over  | 0                         | 17       | 17          | 0                         | 15          | 15          | 0                         | 0        | 0        |
| <b>Totals</b>       | <b>0</b>                  | <b>1</b> | <b>1922</b> | <b>360</b>                | <b>1233</b> | <b>1593</b> | <b>0</b>                  | <b>0</b> | <b>0</b> |

| COMPARATIVE April Listings Taken TOTALS |             |             |             |             |             |             |             |             |             |             |             |          |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------|
| Price Range                             | 2007        | 2008        | 2009        | 2010        | 2011        | 2012        | 2013        | 2014        | 2015        | 2016        | 2017        | 2018     |
| 0-249,999                               | 356         | 690         | 950         | 1043        | 857         | 787         | 711         | 661         | 521         | 535         | 401         | 0        |
| 250,000-499,999                         | 1045        | 808         | 503         | 483         | 424         | 365         | 419         | 582         | 640         | 752         | 712         | 0        |
| 500,000-749,999                         | 394         | 248         | 157         | 143         | 135         | 141         | 169         | 180         | 233         | 265         | 214         | 0        |
| 750,000-999,999                         | 188         | 117         | 97          | 93          | 74          | 74          | 73          | 71          | 90          | 137         | 89          | 0        |
| 1M-2M                                   | 180         | 131         | 110         | 125         | 98          | 84          | 87          | 86          | 93          | 153         | 96          | 0        |
| 2M-5M                                   | 97          | 62          | 65          | 52          | 45          | 36          | 45          | 59          | 68          | 63          | 66          | 0        |
| 5M+                                     | 14          | 12          | 6           | 9           | 7           | 11          | 9           | 11          | 20          | 17          | 15          | 0        |
| <b>Totals</b>                           | <b>2274</b> | <b>2068</b> | <b>1888</b> | <b>1948</b> | <b>1640</b> | <b>1498</b> | <b>1513</b> | <b>1650</b> | <b>1665</b> | <b>1922</b> | <b>1593</b> | <b>0</b> |

| COMPARATIVE ROLLING TOTALS OF Listings Taken DURING THE PAST YEAR |             |             |              |              |              |              |              |              |              |              |              |          |
|---|-------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------|
| Price Range   | 2007        | 2008        | 2009         | 2010         | 2011         | 2012         | 2013         | 2014         | 2015         | 2016         | 2017         | 2018     |
| 0-249,999   | 1437        | 2295        | 10616        | 11429        | 11616        | 9671         | 8996         | 7660         | 6277         | 4785         | 4658         | 0        |
| 250,000-499,999   | 2982        | 2452        | 7601         | 5976         | 5397         | 5041         | 5323         | 5731         | 6950         | 7533         | 8547         | 0        |
| 500,000-749,999   | 413         | 567         | 2605         | 1924         | 1868         | 1715         | 1780         | 1827         | 2153         | 3092         | 2898         | 0        |
| 750,000-999,999   | 427         | 342         | 1363         | 1161         | 956          | 909          | 887          | 877          | 1032         | 1345         | 1201         | 0        |
| 1M-2M   | 481         | 538         | 1606         | 1401         | 1201         | 1106         | 1140         | 1151         | 1339         | 1696         | 1473         | 0        |
| 2M-5M   | 311         | 288         | 968          | 717          | 615          | 517          | 560          | 574          | 738          | 1029         | 841          | 0        |
| 5M+   | 47          | 78          | 198          | 130          | 110          | 122          | 116          | 138          | 179          | 217          | 208          | 0        |
| <b>Totals</b>   | <b>6098</b> | <b>6560</b> | <b>24957</b> | <b>22738</b> | <b>21763</b> | <b>19081</b> | <b>18802</b> | <b>17958</b> | <b>18668</b> | <b>19697</b> | <b>19826</b> | <b>0</b> |

| COMPARATIVE YEAR TO DATE TOTALS OF Listings Taken THROUGH CURRENT MONTH |              |              |             |             |             |             |             |             |             |             |             |          |
|---|--------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------|
| Price Range   | 2007         | 2008         | 2009        | 2010        | 2011        | 2012        | 2013        | 2014        | 2015        | 2016        | 2017        | 2018     |
| 0-249,999   | 1449         | 2670         | 4157        | 4140        | 3876        | 3454        | 3307        | 2951        | 2265        | 1689        | 1899        | 0        |
| 250,000-499,999   | 5237         | 4417         | 2596        | 2264        | 1983        | 1880        | 2160        | 2424        | 2965        | 3124        | 3449        | 0        |
| 500,000-749,999   | 2011         | 1395         | 935         | 719         | 698         | 734         | 737         | 811         | 975         | 1568        | 1196        | 0        |
| 750,000-999,999   | 962          | 711          | 531         | 454         | 388         | 335         | 371         | 379         | 437         | 713         | 485         | 0        |
| 1M-2M   | 946          | 826          | 642         | 613         | 468         | 456         | 437         | 544         | 607         | 917         | 629         | 0        |
| 2M-5M   | 439          | 381          | 395         | 300         | 238         | 211         | 235         | 272         | 359         | 538         | 363         | 0        |
| 5M+   | 64           | 84           | 82          | 46          | 36          | 46          | 41          | 65          | 73          | 114         | 76          | 0        |
| <b>Totals</b>   | <b>11108</b> | <b>10484</b> | <b>9338</b> | <b>8536</b> | <b>7687</b> | <b>7116</b> | <b>7288</b> | <b>7446</b> | <b>7681</b> | <b>8663</b> | <b>8097</b> | <b>0</b> |