

April Annual Rolling Totals Summary - Sales from \$0 - \$249,999											
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Number of Sales	880	1414	3564	6388	6439	6316	6401	6087	5685	4272	3703
Total List Price	\$ 181,388,298	\$ 284,801,130	\$ 569,862,339	\$ 903,020,353	\$ 901,851,395	\$ 920,274,824	\$ 988,693,363	\$ 1,014,861,014	\$ 1,001,409,210	\$ 800,902,031	\$ 722,930,137
Told Sold Volume	\$ 169,040,119	\$ 257,315,083	\$ 523,101,055	\$ 843,958,535	\$ 844,675,584	\$ 861,604,461	\$ 936,034,860	\$ 968,534,327	\$ 961,140,473	\$ 771,208,225	\$ 688,271,923
List / Sell Ratio	93.19%	90.35%	91.79%	93.46%	93.66%	93.62%	94.67%	95.44%	95.98%	96.29%	95.21%
Average Sales Price	\$192,091	\$181,977	\$146,774	\$132,116	\$131,181	\$136,416	\$146,233	\$159,115	\$169,066	\$180,526	\$185,869
Average Days on Market	155	167	138	140	146	151	145	100	62	54	67
% Volume Compared to Previous Year	91.64%	152.22%	203.29%	161.34%	100.08%	102.00%	108.64%	103.47%	99.24%	80.24%	89.25%
% ASP Compared to Previous Year	95.28%	94.73%	80.66%	90.01%	99.29%	103.99%	107.20%	108.81%	106.25%	106.78%	102.96%

April Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999											
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Number of Sales	2460	2105	1793	2233	2109	2301	2928	3682	4601	4840	5124
Total List Price	\$ 915,005,346	\$ 792,491,345	\$ 674,218,282	\$ 831,137,310	\$ 790,482,079	\$ 859,750,349	\$ 1,068,449,891	\$ 1,327,219,945	\$ 1,662,457,319	\$ 1,754,622,370	\$ 1,851,160,426
Told Sold Volume	\$ 865,072,555	\$ 728,002,781	\$ 613,003,524	\$ 762,193,292	\$ 729,825,562	\$ 796,275,799	\$ 1,005,600,601	\$ 1,265,604,692	\$ 1,591,918,820	\$ 1,686,787,191	\$ 1,773,530,130
List / Sell Ratio	94.54%	91.86%	90.92%	91.70%	92.33%	92.62%	94.12%	95.36%	95.76%	96.13%	95.81%
Average Sales Price	\$351,656	\$345,845	\$341,887	\$341,332	\$346,053	\$346,056	\$343,443	\$343,728	\$345,994	\$348,510	\$346,122
Average Days on Market	143	178	187	195	184	182	174	114	78	72	82
% Volume Compared to Previous Year	51.50%	84.16%	84.20%	124.34%	95.75%	109.10%	126.29%	125.86%	125.78%	105.96%	105.14%
% ASP Compared to Previous Year	97.60%	98.35%	98.86%	99.84%	101.38%	100.00%	99.24%	100.08%	100.66%	100.73%	99.31%

April Annual Rolling Totals Summary - Sales from \$500,000 to 749,999											
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Number of Sales	772	717	610	690	675	784	936	1141	1263	1371	1402
Total List Price	\$ 493,987,369	\$ 469,898,059	\$ 406,248,151	\$ 454,139,678	\$ 447,563,264	\$ 510,652,620	\$ 598,396,771	\$ 724,585,353	\$ 790,023,521	\$ 859,358,442	\$ 877,525,429
Told Sold Volume	\$ 462,152,019	\$ 430,881,531	\$ 365,287,473	\$ 411,620,486	\$ 407,982,624	\$ 470,527,661	\$ 561,112,867	\$ 687,680,885	\$ 755,528,687	\$ 825,401,988	\$ 838,909,087
List / Sell Ratio	93.56%	91.70%	89.92%	90.64%	91.16%	92.14%	93.77%	94.91%	95.63%	96.05%	95.60%
Average Sales Price	\$598,643	\$600,951	\$598,832	\$596,551	\$604,419	\$600,163	\$599,480	\$602,700	\$598,202	\$602,044	\$598,366
Average Days on Market	156	190	215	217	227	210	190	150	105	91	102
% Volume Compared to Previous Year	44.89%	93.23%	84.78%	112.68%	99.12%	115.33%	119.25%	122.56%	109.87%	109.25%	101.64%
% ASP Compared to Previous Year	99.25%	100.39%	99.65%	99.62%	101.32%	99.30%	99.89%	100.54%	99.25%	100.64%	99.39%

April Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999											
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Number of Sales	375	316	243	290	295	329	406	536	582	584	573
Total List Price	\$ 340,798,715	\$ 298,522,205	\$ 236,039,032	\$ 278,480,962	\$ 280,362,033	\$ 307,343,574	\$ 377,192,839	\$ 487,505,214	\$ 528,749,022	\$ 524,039,237	\$ 509,418,675
Told Sold Volume	\$ 319,257,500	\$ 269,196,114	\$ 206,520,964	\$ 246,635,855	\$ 252,647,255	\$ 279,789,028	\$ 349,691,472	\$ 458,048,792	\$ 503,267,910	\$ 500,642,936	\$ 486,373,097
List / Sell Ratio	93.68%	90.18%	87.49%	88.56%	90.11%	91.03%	92.71%	93.96%	95.18%	95.54%	95.48%
Average Sales Price	\$851,353	\$851,886	\$849,881	\$850,468	\$856,431	\$850,423	\$861,309	\$854,569	\$864,721	\$857,265	\$848,819
Average Days on Market	176	204	228	247	234	213	218	162	113	101	109
% Volume Compared to Previous Year	50.07%	84.32%	76.72%	119.42%	102.44%	110.74%	124.98%	130.99%	109.87%	99.48%	97.15%
% ASP Compared to Previous Year	99.08%	100.06%	99.76%	100.07%	100.70%	99.30%	101.28%	99.22%	101.19%	99.14%	99.01%

April Annual Rolling Totals Summary - All Sales \$1M +											
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Number of Sales	844	725	521	592	658	707	818	1080	1194	1197	1057
Total List Price	\$ 1,986,260,236	\$ 1,762,272,190	\$ 1,306,718,987	\$ 1,457,888,236	\$ 1,615,838,356	\$ 1,637,785,549	\$ 1,904,654,565	\$ 2,507,026,107	\$ 2,910,942,774	\$ 2,940,832,662	\$ 2,573,463,929
Told Sold Volume	\$ 1,809,276,171	\$ 1,578,022,976	\$ 1,137,024,546	\$ 1,255,631,504	\$ 1,415,969,380	\$ 1,455,220,317	\$ 1,721,056,333	\$ 2,329,537,263	\$ 2,717,457,524	\$ 2,750,984,796	\$ 2,390,906,523
List / Sell Ratio	91.09%	89.54%	87.01%	86.13%	87.63%	88.85%	90.36%	92.92%	93.35%	93.54%	92.91%
Average Sales Price	\$2,143,692	\$2,176,583	\$2,182,389	\$2,120,999	\$2,151,929	\$2,058,303	\$2,103,981	\$2,156,979	\$2,275,928	\$2,298,233	\$2,261,974
Average Days on Market	245	251	257	263	268	255	244	181	140	120	132
% Volume Compared to Previous Year	73.19%	87.22%	72.05%	110.43%	112.77%	102.77%	118.27%	135.36%	116.65%	101.23%	86.91%
% ASP Compared to Previous Year	106.14%	101.53%	100.27%	97.19%	101.46%	95.65%	102.22%	102.52%	105.51%	100.98%	98.42%

April Annual Rolling Totals Summary - Sales \$1M - \$2M											
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Number of Sales	520	451	318	384	428	474	531	686	747	751	670
Total List Price	\$ 802,160,666	\$ 696,067,071	\$ 513,525,746	\$ 601,373,664	\$ 670,729,356	\$ 725,806,260	\$ 810,019,465	\$ 1,015,049,116	\$ 1,096,064,216	\$ 1,093,855,551	\$ 977,128,469
Told Sold Volume	\$ 728,478,023	\$ 622,301,070	\$ 446,960,862	\$ 518,577,764	\$ 587,135,826	\$ 651,074,888	\$ 737,493,248	\$ 941,339,049	\$ 1,022,585,127	\$ 1,026,709,160	\$ 909,137,054
List / Sell Ratio	90.81%	89.40%	87.04%	86.23%	87.54%	89.70%	91.05%	92.74%	93.30%	93.86%	93.04%
Average Sales Price	\$1,400,919	\$1,379,825	\$1,405,537	\$1,350,463	\$1,371,813	\$1,373,576	\$1,388,876	\$1,372,214	\$1,368,923	\$1,367,123	\$1,356,921
Average Days on Market	208	237	239	237	266	247	236	183	129	106	117
% Volume Compared to Previous Year	63.82%	85.42%	71.82%	116.02%	113.22%	110.89%	113.27%	127.64%	108.63%	100.40%	88.55%
% ASP Compared to Previous Year	102.11%	98.49%	101.86%	96.08%	101.58%	100.13%	101.11%	98.80%	99.76%	99.87%	99.25%

April Annual Rolling Totals Summary - Sales \$2M - \$5M											
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Number of Sales	286	229	175	183	200	204	255	341	361	367	314
Total List Price	\$ 894,811,570	\$ 729,099,119	\$ 574,445,241	\$ 617,692,573	\$ 663,130,000	\$ 662,804,289	\$ 823,201,100	\$ 1,075,061,992	\$ 1,146,839,058	\$ 1,174,998,611	\$ 994,348,460
Told Sold Volume	\$ 822,482,680	\$ 649,129,824	\$ 499,323,684	\$ 537,336,740	\$ 585,993,554	\$ 585,907,929	\$ 743,966,585	\$ 999,069,214	\$ 1,072,649,175	\$ 1,100,430,636	\$ 926,099,385
List / Sell Ratio	91.92%	89.03%	86.92%	86.99%	88.37%	88.40%	90.37%	92.93%	93.53%	93.65%	93.14%
Average Sales Price	\$2,875,814	\$2,834,628	\$2,853,278	\$2,936,266	\$2,929,968	\$2,872,098	\$2,917,516	\$2,929,822	\$2,971,327	\$2,998,449	\$2,949,361
Average Days on Market	297	271	285	317	268	269	261	170	142	141	139
% Volume Compared to Previous Year	82.71%	78.92%	76.92%	107.61%	109.06%	99.99%	128.98%	134.29%	107.36%	102.59%	84.16%
% ASP Compared to Previous Year	100.64%	98.57%	100.66%	102.91%	99.79%	98.02%	101.58%	100.42%	101.42%	100.91%	98.36%

April Annual Rolling Totals Summary - Sales \$5M +											
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Number of Sales	38	45	28	25	30	29	32	53	86	79	73
Total List Price	\$ 289,288,000	\$ 337,106,000	\$ 218,748,000	\$ 238,821,999	\$ 281,979,000	\$ 249,175,000	\$ 271,434,000	\$ 416,914,999	\$ 668,039,500	\$ 671,978,500	\$ 601,987,000
Told Sold Volume	\$ 258,315,468	\$ 306,592,082	\$ 190,740,000	\$ 199,717,000	\$ 242,840,000	\$ 218,237,500	\$ 239,596,500	\$ 389,129,000	\$ 622,223,222	\$ 623,845,000	\$ 555,670,084
List / Sell Ratio	89.29%	90.95%	87.20%	83.63%	86.12%	87.58%	88.27%	93.34%	93.14%	92.84%	92.31%
Average Sales Price	\$6,797,775	\$6,813,157	\$6,812,143	\$7,988,680	\$8,094,667	\$7,525,431	\$7,487,391	\$7,342,057	\$7,235,154	\$7,896,772	\$7,611,919
Average Days on Market	359	280	287	270	298	299	242	218	231	154	238
% Volume Compared to Previous Year	76.83%	118.69%	62.21%	104.71%	121.59%	89.87%	109.79%	162.41%	159.90%	100.26%	89.07%
% ASP Compared to Previous Year	88.96%	100.23%	99.99%	117.27%	101.33%	92.97%	99.49%	98.06%	98.54%	109.14%	96.39%

April Annual Rolling Totals Summary - Overall Sales											
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Number of Sales	5331	5277	6731	10193	10176	10437	11489	12526	13325	12264	11859
Total List Price	\$ 3,917,439,964	\$ 3,607,984,929	\$ 3,193,086,791	\$ 3,924,666,539	\$ 4,036,097,127	\$ 4,235,806,916	\$ 4,937,387,429	\$ 6,061,197,633	\$ 6,893,581,846	\$ 6,879,754,742	\$ 6,534,498,596
Told Sold Volume	\$ 3,624,798,364	\$ 3,263,418,485	\$ 2,844,937,562	\$ 3,520,039,672	\$ 3,651,100,405	\$ 3,863,417,266	\$ 4,573,496,133	\$ 5,709,405,959	\$ 6,529,313,414	\$ 6,535,025,136	\$ 6,177,990,760
List / Sell Ratio	92.53%	90.45%	89.10%	89.69%	90.46%	91.21%	92.63%	94.20%	94.72%	94.99%	94.54%
Average Sales Price	\$679,947	\$618,423	\$422,662	\$345,339	\$358,795	\$370,165	\$398,076	\$455,804	\$490,005	\$532,862	\$520,954
Average Days on Market	165	188	171	167	170	171	166	118	81	74	85
% Volume Compared to Previous Year	60.38%	90.03%	87.18%	123.73%	103.72%	105.82%	118.38%	124.84%	114.36%	100.09%	94.54%
% ASP Compared to Previous Year	104.77%	90.95%	68.35%	81.71%	103.90%	103.17%	107.54%	114.50%	107.50%	108.75%	97.77%