

2017 NA-BN-ES Price Categories.xlsx
 Twelve Month Rolling Average Report 0-250

| 12 Month Rolling Average Report - Sales Between \$0 - \$249,999 - Naples and Bonita Sales Reported By NABOR | | | | | | | | | | | | | | |
|---|---------|------------------|-------------------|-----------------|------------|---------------------|-----------|--------------------|-------------|---------------|----------------------------------|------------------------|--------------------------------|------------------|
| | # Sales | Total List Price | Total Sold Volume | List/Sell Ratio | YTD Median | Average Sales Price | Total DOM | Total 12 month DOM | Average DOM | | Preceding 12 Month Rolling Total | Preceding 12 Month ASP | Preceding 12 Month Sales Count | 12 Month Av. DOM |
| Jan-16 | 240 | \$45,575,399 | \$44,175,913 | 96.93% | \$ 185,500 | \$184,066 | 11932 | 16,422 | 50 | \$44,180,403 | \$9,340 | 4730 | 3 | |
| Feb-16 | 251 | \$45,785,727 | \$44,274,565 | 96.70% | \$ 180,000 | \$176,393 | 13987 | 30,029 | 56 | \$88,454,588 | \$19,225 | 4601 | 7 | |
| Mar-16 | 383 | \$74,254,556 | \$71,050,999 | 95.69% | \$ 188,500 | \$185,512 | 21358 | 50,836 | 56 | \$159,505,036 | \$35,981 | 4433 | 11 | |
| Apr-16 | 417 | \$79,641,364 | \$76,649,868 | 96.24% | \$ 188,000 | \$183,813 | 22145 | 72,403 | 53 | \$236,154,326 | \$55,280 | 4272 | 17 | |
| May-16 | 380 | \$73,700,127 | \$70,279,596 | 95.36% | \$ 189,600 | \$184,946 | 21515 | 93,430 | 57 | \$306,433,434 | \$73,591 | 4164 | 22 | |
| Jun-16 | 407 | \$78,997,041 | \$75,260,276 | 95.27% | \$ 190,000 | \$184,915 | 24277 | 117,280 | 60 | \$381,693,283 | \$92,107 | 4144 | 28 | |
| Jul-16 | 290 | \$56,208,185 | \$53,921,039 | 95.93% | \$ 190,000 | \$185,935 | 16935 | 133,833 | 58 | \$435,613,940 | \$107,506 | 4052 | 33 | |
| Aug-16 | 317 | \$60,553,121 | \$57,665,766 | 95.23% | \$ 190,000 | \$181,911 | 21750 | 155,218 | 69 | \$493,279,341 | \$123,197 | 4004 | 39 | |
| Sep-16 | 287 | \$55,082,370 | \$52,560,603 | 95.42% | \$ 190,000 | \$183,138 | 18533 | 173,369 | 65 | \$545,839,562 | \$139,637 | 3909 | 44 | |
| Oct-16 | 265 | \$52,380,847 | \$50,120,966 | 95.69% | \$ 190,000 | \$189,136 | 18008 | 191,034 | 68 | \$595,960,185 | \$155,563 | 3831 | 50 | |
| Nov-16 | 265 | \$50,780,682 | \$48,631,179 | 95.77% | \$ 190,000 | \$183,514 | 18830 | 209,591 | 71 | \$644,591,091 | \$168,609 | 3823 | 55 | |
| Dec-16 | 263 | \$51,534,892 | \$48,309,795 | 93.74% | \$ 190,000 | \$183,687 | 19307 | 228,577 | 73 | \$692,900,565 | \$184,037 | 3765 | 61 | |
| Jan-17 | 250 | \$49,398,498 | \$46,983,296 | 95.11% | \$ 191,000 | \$187,933 | 18090 | 234,735 | 72 | \$695,707,948 | \$184,293 | 3775 | 62 | |
| Feb-17 | 280 | \$55,466,660 | \$52,595,978 | 94.82% | \$ 190,000 | \$187,843 | 20645 | 241,393 | 74 | \$704,029,361 | \$185,076 | 3804 | 63 | |
| Mar-17 | 364 | \$72,334,618 | \$68,863,802 | 95.20% | \$ 190,000 | \$189,186 | 25080 | 245,115 | 69 | \$701,842,164 | \$185,427 | 3785 | 65 | |
| Apr-17 | 356 | \$70,902,139 | \$67,543,198 | 95.26% | \$ 194,250 | \$189,728 | 27851 | 250,821 | 78 | \$692,735,494 | \$186,019 | 3724 | 67 | |
| May-17 | 387 | \$76,662,597 | \$73,174,400 | 95.45% | \$ 193,650 | \$189,081 | 30133 | 259,439 | 78 | \$695,630,298 | \$186,446 | 3731 | 70 | |
| Jun-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 235,162 | #DIV/0! | \$620,370,022 | \$186,634 | 3324 | 71 | |
| Jul-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 218,227 | #DIV/0! | \$566,448,983 | \$186,700 | 3034 | 72 | |
| Aug-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 196,477 | #DIV/0! | \$508,783,217 | \$187,259 | 2717 | 72 | |
| Sep-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 177,944 | #DIV/0! | \$456,222,614 | \$187,746 | 2430 | 73 | |
| Oct-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 159,936 | #DIV/0! | \$406,101,648 | \$187,576 | 2165 | 74 | |
| Nov-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 141,106 | #DIV/0! | \$357,470,469 | \$188,142 | 1900 | 74 | |
| Dec-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 121,799 | #DIV/0! | \$309,160,674 | \$188,858 | 1637 | 74 | |

2017 NA-BN-ES Price Categories.xlsx
 Twelve Month Rolling Average Report 250-500

| 12 Month Rolling Average Report - Sales Between \$250,000 - \$499,999 - Naples and Bonita Sales Reported By NABOR | | | | | | | | | | | | | |
|---|---------|------------------|-------------------|-----------------|------------|---------------------|-----------|--------------------|-------------|----------------------------------|------------------------|--------------------------------|------------------|
| | # Sales | Total List Price | Total Sold Volume | List/Sell Ratio | YTD Median | Average Sales Price | Total DOM | Total 12 month DOM | Average DOM | Preceding 12 Month Rolling Total | Preceding 12 Month ASP | Preceding 12 Month Sales Count | 12 Month Av. DOM |
| Jan-16 | 338 | \$122,793,824 | \$118,005,693 | 96.10% | \$ 339,500 | \$349,129 | 24132 | 364,925 | 71 | \$1,765,902,941 | \$347,961 | 5075 | 72 |
| Feb-16 | 298 | \$108,721,877 | \$104,495,173 | 96.11% | \$ 340,000 | \$350,655 | 21488 | 360,645 | 72 | \$1,758,309,938 | \$348,387 | 5047 | 71 |
| Mar-16 | 430 | \$156,321,578 | \$150,151,407 | 96.05% | \$ 340,000 | \$349,189 | 32922 | 354,486 | 77 | \$1,728,240,145 | \$348,717 | 4956 | 72 |
| Apr-16 | 505 | \$184,069,125 | \$176,644,328 | 95.97% | \$ 340,000 | \$349,791 | 34724 | 346,975 | 69 | \$1,686,787,191 | \$348,510 | 4840 | 72 |
| May-16 | 470 | \$170,801,597 | \$164,212,847 | 96.14% | \$ 338,500 | \$349,389 | 30781 | 341,419 | 65 | \$1,665,559,805 | \$348,225 | 4783 | 71 |
| Jun-16 | 468 | \$170,704,173 | \$163,266,751 | 95.64% | \$ 340,000 | \$348,861 | 34332 | 341,685 | 73 | \$1,653,030,384 | \$347,933 | 4751 | 72 |
| Jul-16 | 379 | \$133,696,282 | \$128,141,986 | 95.85% | \$ 336,500 | \$338,106 | 29307 | 339,481 | 77 | \$1,636,921,914 | \$347,837 | 4706 | 72 |
| Aug-16 | 421 | \$150,704,658 | \$144,768,123 | 96.06% | \$ 335,000 | \$343,867 | 39107 | 349,540 | 93 | \$1,653,424,262 | \$347,358 | 4760 | 73 |
| Sep-16 | 391 | \$139,903,151 | \$133,945,001 | 95.74% | \$ 335,000 | \$342,570 | 32700 | 353,277 | 84 | \$1,649,803,833 | \$346,816 | 4757 | 74 |
| Oct-16 | 372 | \$134,085,936 | \$128,764,708 | 96.03% | \$ 335,000 | \$346,142 | 30485 | 360,420 | 82 | \$1,661,219,938 | \$346,810 | 4790 | 75 |
| Nov-16 | 356 | \$126,767,460 | \$121,681,332 | 95.99% | \$ 335,000 | \$341,801 | 27204 | 364,598 | 76 | \$1,672,967,600 | \$346,370 | 4830 | 75 |
| Dec-16 | 395 | \$143,192,510 | \$136,510,247 | 95.33% | \$ 334,965 | \$345,596 | 37089 | 374,271 | 94 | \$1,670,587,596 | \$346,379 | 4823 | 78 |
| Jan-17 | 372 | \$134,013,500 | \$128,420,736 | 95.83% | \$ 326,500 | \$345,217 | 30346 | 380,485 | 82 | \$1,681,002,639 | \$346,099 | 4857 | 78 |
| Feb-17 | 393 | \$143,435,501 | \$137,471,800 | 95.84% | \$ 335,000 | \$349,801 | 35900 | 394,897 | 91 | \$1,713,979,266 | \$346,119 | 4952 | 80 |
| Mar-17 | 590 | \$213,233,416 | \$204,713,925 | 96.00% | \$ 332,997 | \$346,973 | 49689 | 411,664 | 84 | \$1,768,541,784 | \$345,959 | 5112 | 81 |
| Apr-17 | 543 | \$199,572,411 | \$190,234,843 | 95.32% | \$ 335,000 | \$350,340 | 44890 | 421,830 | 83 | \$1,782,132,299 | \$346,045 | 5150 | 82 |
| May-17 | 546 | \$197,141,810 | \$188,982,787 | 95.86% | \$ 334,467 | \$346,122 | 46438 | 437,487 | 85 | \$1,806,902,239 | \$345,752 | 5226 | 84 |
| Jun-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 403,155 | #DIV/0! | \$1,643,635,488 | \$345,447 | 4758 | 85 |
| Jul-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 373,848 | #DIV/0! | \$1,515,493,502 | \$346,082 | 4379 | 85 |
| Aug-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 334,741 | #DIV/0! | \$1,370,725,379 | \$346,318 | 3958 | 85 |
| Sep-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 302,041 | #DIV/0! | \$1,236,780,378 | \$346,728 | 3567 | 85 |
| Oct-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 271,556 | #DIV/0! | \$1,108,015,670 | \$346,797 | 3195 | 85 |
| Nov-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 244,352 | #DIV/0! | \$986,334,338 | \$347,423 | 2839 | 86 |
| Dec-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 207,263 | #DIV/0! | \$849,824,091 | \$347,719 | 2444 | 85 |

2017 NA-BN-ES Price Categories.xlsx
 Twelve Month Rolling Average Report 500-750

| 12 Month Rolling Average Report - Sales Between \$500,000 - \$749,999 - Naples and Bonita Sales Reported By NABOR | | | | | | | | | | | | | |
|---|---------|------------------|-------------------|-----------------|------------|---------------------|---------|-------------------|-------------|----------------------------------|------------------------|--------------------------------|------------------|
| | # Sales | Total List Price | Total Sold Volume | List/Sell Ratio | YTD Median | Average Sales Price | Tot DOM | 12 Mnth Total DOM | Average DOM | Preceding 12 Month Rolling Total | Preceding 12 Month ASP | Preceding 12 Month Sales Count | 12 Month Av. DOM |
| Jan-16 | 96 | \$60,951,171 | \$58,546,521 | 96.05% | \$ 605,498 | \$609,860 | 7835 | 126,163 | 82 | \$825,657,515 | \$602,670 | 1370 | 92 |
| Feb-16 | 82 | \$50,742,579 | \$48,649,510 | 95.88% | \$ 600,000 | \$593,287 | 9428 | 126,768 | 115 | \$828,651,391 | \$602,218 | 1376 | 92 |
| Mar-16 | 129 | \$81,244,498 | \$77,497,645 | 95.39% | \$ 595,000 | \$600,757 | 10448 | 126,919 | 81 | \$833,867,276 | \$602,070 | 1385 | 92 |
| Apr-16 | 163 | \$101,404,702 | \$97,526,659 | 96.18% | \$ 589,700 | \$598,323 | 13873 | 124,576 | 85 | \$825,401,988 | \$602,044 | 1371 | 91 |
| May-16 | 147 | \$92,458,199 | \$88,435,774 | 95.65% | \$ 590,000 | \$601,604 | 11843 | 123,096 | 81 | \$818,115,207 | \$601,113 | 1361 | 90 |
| Jun-16 | 145 | \$89,306,578 | \$85,051,069 | 95.23% | \$ 587,000 | \$586,559 | 13940 | 122,346 | 96 | \$811,265,808 | \$599,162 | 1354 | 90 |
| Jul-16 | 109 | \$68,669,946 | \$65,842,473 | 95.88% | \$ 585,000 | \$604,059 | 8672 | 122,433 | 80 | \$814,420,981 | \$599,280 | 1359 | 90 |
| Aug-16 | 118 | \$74,933,039 | \$71,664,431 | 95.64% | \$ 585,000 | \$607,326 | 11285 | 125,417 | 96 | \$827,443,408 | \$600,031 | 1379 | 91 |
| Sep-16 | 82 | \$50,147,840 | \$47,798,860 | 95.32% | \$ 585,000 | \$582,913 | 8998 | 122,179 | 110 | \$818,690,140 | \$599,773 | 1365 | 90 |
| Oct-16 | 75 | \$48,361,000 | \$46,189,584 | 95.51% | \$ 585,000 | \$615,861 | 7036 | 121,740 | 94 | \$809,963,568 | \$599,973 | 1350 | 90 |
| Nov-16 | 100 | \$61,996,229 | \$59,343,038 | 95.72% | \$ 585,000 | \$593,430 | 10353 | 124,372 | 104 | \$820,255,227 | \$598,726 | 1370 | 91 |
| Dec-16 | 125 | \$77,903,119 | \$74,548,073 | 95.69% | \$ 585,000 | \$596,385 | 13865 | 127,576 | 111 | \$821,093,637 | \$598,901 | 1371 | 93 |
| Jan-17 | 82 | \$51,481,238 | \$49,368,821 | 95.90% | \$ 599,999 | \$602,059 | 8247 | 127,988 | 101 | \$811,915,937 | \$598,317 | 1357 | 94 |
| Feb-17 | 104 | \$64,991,545 | \$62,081,623 | 95.52% | \$ 580,000 | \$596,939 | 12338 | 130,898 | 119 | \$825,348,050 | \$598,512 | 1379 | 95 |
| Mar-17 | 170 | \$106,534,271 | \$101,913,653 | 95.66% | \$ 580,000 | \$599,492 | 18038 | 138,488 | 106 | \$849,764,058 | \$598,425 | 1420 | 98 |
| Apr-17 | 158 | \$99,212,150 | \$94,567,767 | 95.32% | \$ 580,000 | \$598,530 | 21055 | 145,670 | 133 | \$846,805,166 | \$598,449 | 1415 | 103 |
| May-17 | 151 | \$95,526,725 | \$90,895,227 | 95.15% | \$ 580,000 | \$601,955 | 18399 | 152,226 | 122 | \$849,264,619 | \$598,495 | 1419 | 107 |
| Jun-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 138,286 | #DIV/0! | \$764,213,550 | \$599,854 | 1274 | 109 |
| Jul-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 129,614 | #DIV/0! | \$698,371,077 | \$599,460 | 1165 | 111 |
| Aug-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 118,329 | #DIV/0! | \$626,706,646 | \$598,574 | 1047 | 113 |
| Sep-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 109,331 | #DIV/0! | \$578,907,786 | \$599,904 | 965 | 113 |
| Oct-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 102,295 | #DIV/0! | \$532,718,202 | \$598,560 | 890 | 115 |
| Nov-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 91,942 | #DIV/0! | \$473,375,164 | \$599,209 | 790 | 116 |
| Dec-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 78,077 | #DIV/0! | \$398,827,091 | \$599,740 | 665 | 117 |

2017 NA-BN-ES Price Categories.xlsx
 Twelve Month Rolling Average Report 750-1M

| 12 Month Rolling Average Report - Sales Between \$750,000 - \$999,999 - Naples and Bonita Sales Reported By NABOR | | | | | | | | | | | | | |
|---|---------|------------------|-------------------|-----------------|------------|---------------------|-----------|--------------------|-------------|----------------------------------|------------------------|--------------------------------|------------------|
| | # Sales | Total List Price | Total Sold Volume | List/Sell Ratio | YTD Median | Average Sales Price | Total DOM | Total 12 month DOM | Average DOM | Preceding 12 Month Rolling Total | Preceding 12 Month ASP | Preceding 12 Month Sales Count | 12 Month Av. DOM |
| Jan-16 | 28 | \$25,896,600 | \$24,784,000 | 95.70% | \$ 875,000 | \$885,143 | 1890 | 61,489 | 68 | \$518,220,028 | \$862,263 | 601 | 102 |
| Feb-16 | 31 | \$27,982,739 | \$26,684,641 | 95.36% | \$ 875,000 | \$860,795 | 3334 | 59,991 | 108 | \$508,962,887 | \$861,189 | 591 | 102 |
| Mar-16 | 76 | \$66,838,573 | \$64,098,008 | 95.90% | \$ 850,000 | \$843,395 | 6233 | 58,711 | 82 | \$513,492,056 | \$858,682 | 598 | 98 |
| Apr-16 | 69 | \$62,455,264 | \$59,643,072 | 95.50% | \$ 850,000 | \$864,392 | 8930 | 59,218 | 129 | \$500,642,936 | \$857,265 | 584 | 101 |
| May-16 | 56 | \$50,020,794 | \$48,056,493 | 96.07% | \$ 850,000 | \$858,152 | 5839 | 56,307 | 104 | \$475,270,738 | \$857,889 | 554 | 102 |
| Jun-16 | 61 | \$54,566,114 | \$52,103,661 | 95.49% | \$ 850,000 | \$854,158 | 5552 | 56,620 | 91 | \$481,525,399 | \$856,807 | 562 | 101 |
| Jul-16 | 37 | \$33,110,688 | \$31,381,528 | 94.78% | \$ 850,000 | \$848,149 | 4327 | 56,593 | 117 | \$477,655,291 | \$856,013 | 558 | 101 |
| Aug-16 | 31 | \$26,916,790 | \$25,759,460 | 95.70% | \$ 849,000 | \$830,950 | 2815 | 56,821 | 91 | \$477,472,986 | \$854,156 | 559 | 102 |
| Sep-16 | 30 | \$26,202,646 | \$24,915,215 | 95.09% | \$ 845,000 | \$830,507 | 4073 | 56,230 | 136 | \$468,918,301 | \$854,132 | 549 | 102 |
| Oct-16 | 32 | \$28,858,118 | \$27,500,836 | 95.30% | \$ 842,500 | \$859,401 | 4258 | 57,771 | 133 | \$466,569,214 | \$854,522 | 546 | 106 |
| Nov-16 | 41 | \$35,450,940 | \$33,709,505 | 95.09% | \$ 840,000 | \$822,183 | 4502 | 58,194 | 110 | \$464,023,218 | \$851,419 | 545 | 107 |
| Dec-16 | 59 | \$52,785,761 | \$50,020,280 | 94.76% | \$ 840,000 | \$847,801 | 5643 | 57,396 | 96 | \$468,656,699 | \$850,557 | 551 | 104 |
| Jan-17 | 43 | \$38,196,945 | \$36,561,310 | 95.72% | \$ 850,000 | \$850,263 | 4962 | 60,468 | 115 | \$480,434,009 | \$848,823 | 566 | 107 |
| Feb-17 | 56 | \$49,427,389 | \$47,344,020 | 95.78% | \$ 845,000 | \$845,429 | 6380 | 63,514 | 114 | \$501,093,388 | \$847,874 | 591 | 107 |
| Mar-17 | 64 | \$57,671,491 | \$55,349,900 | 95.97% | \$ 860,000 | \$864,842 | 7134 | 64,415 | 111 | \$492,345,280 | \$850,337 | 579 | 111 |
| Apr-17 | 66 | \$58,713,069 | \$56,036,889 | 95.44% | \$ 850,000 | \$849,044 | 7317 | 62,802 | 111 | \$488,739,097 | \$848,505 | 576 | 109 |
| May-17 | 79 | \$70,789,588 | \$67,552,035 | 95.43% | \$ 850,000 | \$855,089 | 8393 | 65,356 | 106 | \$508,234,639 | \$848,472 | 599 | 109 |
| Jun-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 59,804 | #DIV/0! | \$456,130,978 | \$847,827 | 538 | 111 |
| Jul-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 55,477 | #DIV/0! | \$424,749,450 | \$847,803 | 501 | 111 |
| Aug-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 52,662 | #DIV/0! | \$398,989,990 | \$848,915 | 470 | 112 |
| Sep-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 48,589 | #DIV/0! | \$374,074,775 | \$850,170 | 440 | 110 |
| Oct-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 44,331 | #DIV/0! | \$346,573,939 | \$849,446 | 408 | 109 |
| Nov-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 39,829 | #DIV/0! | \$312,864,434 | \$852,492 | 367 | 109 |
| Dec-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 34,186 | #DIV/0! | \$262,844,154 | \$853,390 | 308 | 111 |

2017 NA-BN-ES Price Categories.xlsx
 Twelve Month Rolling Average Report Over1M

| 12 Month Rolling Average Report - Sales in Excess of \$1 M - Naples and Bonita Sales Reported By NABOR | | | | | | | | | | | | | |
|--|---------|------------------|-------------------|-----------------|--------------|---------------------|-----------|--------------|-------------|----------------------------------|------------------------|--------------------------------|------------------|
| | # Sales | Total List Price | Total Sold Volume | List/Sell Ratio | YTD Median | Average Sales Price | Total DOM | 12 Month DOM | Average DOM | Preceding 12 Month Rolling Total | Preceding 12 Month ASP | Preceding 12 Month Sales Count | 12 Month Av. DOM |
| Jan-16 | 96 | \$ 253,149,645 | \$ 240,001,528 | 94.81% | \$ 1,712,500 | \$2,500,016 | 11,260 | 157,712 | 117 | \$2,936,675,593 | \$2,328,847 | 1261 | 125 |
| Feb-16 | 86 | \$ 204,247,087 | \$ 193,062,970 | 94.52% | \$ 1,610,000 | \$2,244,918 | 9,818 | 152,004 | 114 | \$2,895,221,983 | \$2,306,950 | 1255 | 121 |
| Mar-16 | 102 | \$ 227,125,264 | \$ 211,918,924 | 93.30% | \$ 1,625,000 | \$2,077,637 | 12,342 | 147,433 | 121 | \$2,769,505,887 | \$2,286,958 | 1211 | 122 |
| Apr-16 | 150 | \$ 355,756,210 | \$ 334,240,680 | 93.95% | \$ 1,625,000 | \$2,228,271 | 14,769 | 143,357 | 98 | \$2,750,984,796 | \$2,298,233 | 1197 | 120 |
| May-16 | 120 | \$ 272,584,966 | \$ 255,028,483 | 93.56% | \$ 1,600,000 | \$2,125,237 | 12,071 | 138,950 | 101 | \$2,625,241,232 | \$2,267,048 | 1158 | 120 |
| Jun-16 | 109 | \$ 240,280,550 | \$ 225,329,929 | 93.78% | \$ 1,557,500 | \$2,067,247 | 12,224 | 136,500 | 112 | \$2,606,106,651 | \$2,252,469 | 1157 | 118 |
| Jul-16 | 70 | \$ 200,383,209 | \$ 186,307,368 | 92.98% | \$ 1,580,000 | \$2,661,534 | 7,104 | 130,692 | 101 | \$2,554,927,593 | \$2,255,011 | 1133 | 115 |
| Aug-16 | 63 | \$ 123,286,266 | \$ 115,202,622 | 93.44% | \$ 1,575,000 | \$1,828,613 | 9,770 | 131,413 | 155 | \$2,497,518,942 | \$2,247,992 | 1111 | 118 |
| Sep-16 | 66 | \$ 136,411,906 | \$ 127,347,243 | 93.35% | \$ 1,557,500 | \$1,929,504 | 11,432 | 131,536 | 173 | \$2,420,963,490 | \$2,212,947 | 1094 | 120 |
| Oct-16 | 54 | \$ 130,082,449 | \$ 121,905,976 | 93.71% | \$ 1,566,000 | \$2,257,518 | 6,225 | 129,994 | 115 | \$2,371,153,073 | \$2,187,411 | 1084 | 120 |
| Nov-16 | 67 | \$ 173,028,152 | \$ 162,321,315 | 93.81% | \$ 1,580,000 | \$2,422,706 | 7,921 | 126,318 | 118 | \$2,346,691,116 | \$2,180,940 | 1076 | 117 |
| Dec-16 | 89 | \$ 203,715,128 | \$ 190,611,092 | 93.57% | \$ 1,577,500 | \$2,141,698 | 12,904 | 127,840 | 145 | \$2,363,278,130 | \$2,204,550 | 1072 | 119 |
| Jan-17 | 81 | \$192,588,101 | \$179,402,650 | 93.15% | \$ 315,000 | \$2,214,848 | 11714 | 128,294 | 145 | \$2,302,679,252 | \$2,178,504 | 1057 | 121 |
| Feb-17 | 76 | \$196,024,734 | \$183,219,255 | 93.47% | \$ 324,000 | \$2,410,780 | 10984 | 129,460 | 145 | \$2,292,835,537 | \$2,189,910 | 1047 | 124 |
| Mar-17 | 142 | \$379,927,680 | \$346,398,610 | 91.17% | \$ 332,746 | \$2,439,427 | 20957 | 138,075 | 148 | \$2,427,315,223 | \$2,233,041 | 1087 | 127 |
| Apr-17 | 124 | \$331,939,648 | \$304,451,850 | 91.72% | \$ 330,000 | \$2,455,257 | 16600 | 139,906 | 134 | \$2,397,526,393 | \$2,259,686 | 1061 | 132 |
| May-17 | 187 | \$459,024,752 | \$427,089,033 | 93.04% | \$ 330,000 | \$2,283,899 | 25320 | 153,155 | 135 | \$2,569,586,943 | \$2,278,003 | 1128 | 136 |
| Jun-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 140,931 | #DIV/0! | \$2,344,257,014 | \$2,300,547 | 1019 | 138 |
| Jul-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 133,827 | #DIV/0! | \$2,157,949,646 | \$2,273,920 | 949 | 141 |
| Aug-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 124,057 | #DIV/0! | \$2,042,747,024 | \$2,305,584 | 886 | 140 |
| Sep-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 112,625 | #DIV/0! | \$1,915,399,781 | \$2,335,853 | 820 | 137 |
| Oct-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 106,400 | #DIV/0! | \$1,793,493,805 | \$2,341,376 | 766 | 139 |
| Nov-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 98,479 | #DIV/0! | \$1,631,172,490 | \$2,333,580 | 699 | 141 |
| Dec-17 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 85,575 | #DIV/0! | \$1,440,561,398 | \$2,361,576 | 610 | 140 |