

John R. Wood Properties. Inc.
Company Ranking Reports
Marco Island YTD thru May

| | Data Side | | | | | | | | Total Count of Side | Total Sum of Closed Volume | Total % of Closed Volume | Total % Closed Units |
|-----------------------------------------------|---------------|----|----------------------|--------------|--------------------|-------|----------------|-------|---------------------|----------------------------|--------------------------|----------------------|
| | Count of Side | | Sum of Closed Volume | | % of Closed Volume | | % Closed Units | | | | | |
| | L | S | L | S | L | S | L | S | | | | |
| Historical NA-BN-ES Offices Company | | | | | | | | | | | | |
| Premier Sothebys Int. Realty | 60 | 49 | \$49,525,300 | \$39,764,915 | 8.52% | 6.84% | 7.81% | 6.38% | 109 | \$89,290,215 | 15.37% | 14.19% |
| Keller Williams Realty, Marco | 59 | 62 | \$48,096,400 | \$38,250,050 | 8.28% | 6.58% | 7.68% | 8.07% | 121 | \$86,346,450 | 14.86% | 15.76% |
| RE/MAX Affinity Plus | 46 | 44 | \$42,972,660 | \$41,348,195 | 7.40% | 7.12% | 5.99% | 5.73% | 90 | \$84,320,855 | 14.51% | 11.72% |
| Premiere Plus Realty Co. | 37 | 58 | \$22,292,400 | \$38,483,000 | 3.84% | 6.62% | 4.82% | 7.55% | 95 | \$60,775,400 | 10.46% | 12.37% |
| Berkshire Hathaway Florida | 36 | 18 | \$29,230,890 | \$15,939,400 | 5.03% | 2.74% | 4.69% | 2.34% | 54 | \$45,170,290 | 7.77% | 7.03% |
| John R Wood | 30 | 15 | \$20,476,950 | \$9,196,900 | 3.52% | 1.58% | 3.91% | 1.95% | 45 | \$29,673,850 | 5.11% | 5.86% |
| Coldwell Banker Residential Real Estate, Inc. | 24 | 16 | \$12,896,000 | \$10,645,400 | 2.22% | 1.83% | 3.13% | 2.08% | 40 | \$23,541,400 | 4.05% | 5.21% |
| Independent Brokers Realty Inc. | 3 | 5 | \$3,315,000 | \$7,021,125 | 0.57% | 1.21% | 0.39% | 0.65% | 8 | \$10,336,125 | 1.78% | 1.04% |
| Downing Frye | 7 | 7 | \$5,930,000 | \$4,242,500 | 1.02% | 0.73% | 0.91% | 0.91% | 14 | \$10,172,500 | 1.75% | 1.82% |
| Harborview Realty Inc | 11 | 9 | \$4,609,500 | \$5,070,000 | 0.79% | 0.87% | 1.43% | 1.17% | 20 | \$9,679,500 | 1.67% | 2.60% |
| Anchor Real Estate | 4 | 6 | \$4,168,000 | \$4,735,000 | 0.72% | 0.81% | 0.52% | 0.78% | 10 | \$8,903,000 | 1.53% | 1.30% |
| Gulf Coast Realty | 2 | 8 | \$740,000 | \$7,235,500 | 0.13% | 1.25% | 0.26% | 1.04% | 10 | \$7,975,500 | 1.37% | 1.30% |
| Clausen Properties, Inc. | 4 | 4 | \$4,424,750 | \$3,339,500 | 0.76% | 0.57% | 0.52% | 0.52% | 8 | \$7,764,250 | 1.34% | 1.04% |
| Marco Island Realestate.com, Inc. | 3 | 4 | \$2,350,000 | \$5,182,000 | 0.40% | 0.89% | 0.39% | 0.52% | 7 | \$7,532,000 | 1.30% | 0.91% |
| Horizons By The Sea Inc. | 6 | 7 | \$3,678,000 | \$3,528,000 | 0.63% | 0.61% | 0.78% | 0.91% | 13 | \$7,206,000 | 1.24% | 1.69% |
| Assist2Sell | 6 | 5 | \$4,218,625 | \$2,892,500 | 0.73% | 0.50% | 0.78% | 0.65% | 11 | \$7,111,125 | 1.22% | 1.43% |
| | | 6 | | \$6,822,000 | 0.00% | 1.17% | 0.00% | 0.78% | 6 | \$6,822,000 | 1.17% | 0.78% |
| Gulfshore Realty Inc | 3 | 1 | \$4,858,000 | \$1,875,000 | 0.84% | 0.32% | 0.39% | 0.13% | 4 | \$6,733,000 | 1.16% | 0.52% |
| Engel & Voelkers | 5 | 3 | \$3,630,000 | \$3,015,000 | 0.62% | 0.52% | 0.65% | 0.39% | 8 | \$6,645,000 | 1.14% | 1.04% |
| RE/MAX Results Realty | 3 | 6 | \$1,776,500 | \$4,556,500 | 0.31% | 0.78% | 0.39% | 0.78% | 9 | \$6,333,000 | 1.09% | 1.17% |
| Sun Realty USA, Inc | 3 | 6 | \$2,445,000 | \$3,244,990 | 0.42% | 0.56% | 0.39% | 0.78% | 9 | \$5,689,990 | 0.98% | 1.17% |
| Island Realty Marco | 2 | 4 | \$1,520,000 | \$3,682,500 | 0.26% | 0.63% | 0.26% | 0.52% | 6 | \$5,202,500 | 0.90% | 0.78% |
| Non MLS | | 8 | | \$4,696,000 | 0.00% | 0.81% | 0.00% | 1.04% | 8 | \$4,696,000 | 0.81% | 1.04% |
| Amerivest Realty | 2 | 1 | \$4,030,000 | \$447,000 | 0.69% | 0.08% | 0.26% | 0.13% | 3 | \$4,477,000 | 0.77% | 0.39% |
| Century 21 First Southern Trust | 3 | 3 | \$770,000 | \$2,955,000 | 0.13% | 0.51% | 0.39% | 0.39% | 6 | \$3,725,000 | 0.64% | 0.78% |
| Marco Realty Associates, Inc. | 2 | 3 | \$606,500 | \$3,098,300 | 0.10% | 0.53% | 0.26% | 0.39% | 5 | \$3,704,800 | 0.64% | 0.65% |
| Onier Realty of SW Fla | 2 | 4 | \$1,087,000 | \$2,298,500 | 0.19% | 0.40% | 0.26% | 0.52% | 6 | \$3,385,500 | 0.58% | 0.78% |
| Jones & Company Realty | | 1 | | \$3,320,000 | 0.00% | 0.57% | 0.00% | 0.13% | 1 | \$3,320,000 | 0.57% | 0.13% |
| Premier Realty Homes | 1 | 1 | \$900,000 | \$900,000 | 0.15% | 0.15% | 0.13% | 0.13% | 2 | \$1,800,000 | 0.31% | 0.26% |
| Slocum Properties | | 1 | | \$1,750,000 | 0.00% | 0.30% | 0.00% | 0.13% | 1 | \$1,750,000 | 0.30% | 0.13% |
| Allison James Estates and Home | 2 | 1 | \$835,800 | \$682,500 | 0.14% | 0.12% | 0.26% | 0.13% | 3 | \$1,518,300 | 0.26% | 0.39% |
| ForSaleByOwner.com Referral Services | 1 | 1 | \$750,000 | \$750,000 | 0.13% | 0.13% | 0.13% | 0.13% | 2 | \$1,500,000 | 0.26% | 0.26% |
| Realty Executives Signature | 1 | | \$1,325,000 | | 0.23% | 0.00% | 0.13% | 0.00% | 1 | \$1,325,000 | 0.23% | 0.13% |
| Boca Executives | 1 | 2 | \$559,000 | \$605,000 | 0.10% | 0.10% | 0.13% | 0.26% | 3 | \$1,164,000 | 0.20% | 0.39% |
| Best Homes & Land Realty LLC | 2 | | \$1,055,000 | | 0.18% | 0.00% | 0.26% | 0.00% | 2 | \$1,055,000 | 0.18% | 0.26% |
| Naples Realty Services | 2 | 1 | \$679,000 | \$360,000 | 0.12% | 0.06% | 0.26% | 0.13% | 3 | \$1,039,000 | 0.18% | 0.39% |
| RE/MAX Realty Group | 1 | 1 | \$272,900 | \$742,500 | 0.05% | 0.13% | 0.13% | 0.13% | 2 | \$1,015,400 | 0.17% | 0.26% |
| Century 21 Selling Paradise | 2 | | \$930,000 | | 0.16% | 0.00% | 0.26% | 0.00% | 2 | \$930,000 | 0.16% | 0.26% |
| Schulz Realty LLC | | 1 | | \$900,000 | 0.00% | 0.15% | 0.00% | 0.13% | 1 | \$900,000 | 0.15% | 0.13% |
| Endless Summers Realty of SWFL | | 1 | | \$850,000 | 0.00% | 0.15% | 0.00% | 0.13% | 1 | \$850,000 | 0.15% | 0.13% |
| Paradise Coast Property Team | | 1 | | \$850,000 | 0.00% | 0.15% | 0.00% | 0.13% | 1 | \$850,000 | 0.15% | 0.13% |
| Keller Williams Realty Naples | 1 | | \$837,500 | | 0.14% | 0.00% | 0.13% | 0.00% | 1 | \$837,500 | 0.14% | 0.13% |
| MVP Realty Associates | | 1 | | \$740,000 | 0.00% | 0.13% | 0.00% | 0.13% | 1 | \$740,000 | 0.13% | 0.13% |
| Florida Homes Realty of Collier | | 1 | | \$720,000 | 0.00% | 0.12% | 0.00% | 0.13% | 1 | \$720,000 | 0.12% | 0.13% |
| Wilkins Realty Group, Inc. | | 1 | | \$692,000 | 0.00% | 0.12% | 0.00% | 0.13% | 1 | \$692,000 | 0.12% | 0.13% |
| Florida Home Realty of Collier County, Inc. | | 1 | | \$684,500 | 0.00% | 0.12% | 0.00% | 0.13% | 1 | \$684,500 | 0.12% | 0.13% |
| Barrington-Grey Realty LLC | 1 | | \$565,000 | | 0.10% | 0.00% | 0.13% | 0.00% | 1 | \$565,000 | 0.10% | 0.13% |
| Lahaina Realty | 1 | | \$565,000 | | 0.10% | 0.00% | 0.13% | 0.00% | 1 | \$565,000 | 0.10% | 0.13% |
| Equity Realty | | 1 | | \$550,000 | 0.00% | 0.09% | 0.00% | 0.13% | 1 | \$550,000 | 0.09% | 0.13% |

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|--------------------------------|------------------|------------|-------------------------|-----------------------|---------------|-------------------|---------------|---------------|------------------------|-------------------------------|-----------------------------|-------------------------|
| | Count of Side | | Sum of Closed Volume | % of Closed Volume | | % Closed Units | | | | | | |
| Hudson Realty Executives LLC | | 1 | | \$455,000 | 0.00% | 0.08% | 0.00% | 0.13% | 1 | \$455,000 | 0.08% | 0.13% |
| Royal Shell Real Estate, Inc. | | 1 | | \$395,000 | 0.00% | 0.07% | 0.00% | 0.13% | 1 | \$395,000 | 0.07% | 0.13% |
| Daane Properties Inc | 1 | | \$384,000 | | 0.07% | 0.00% | 0.13% | 0.00% | 1 | \$384,000 | 0.07% | 0.13% |
| Weichert on the Gulf, Realtors | | 1 | | \$375,000 | 0.00% | 0.06% | 0.00% | 0.13% | 1 | \$375,000 | 0.06% | 0.13% |
| RL Bailey Realty | 1 | | \$375,000 | | 0.06% | 0.00% | 0.13% | 0.00% | 1 | \$375,000 | 0.06% | 0.13% |
| McQuaid and Company LLC | | 1 | | \$345,000 | 0.00% | 0.06% | 0.00% | 0.13% | 1 | \$345,000 | 0.06% | 0.13% |
| David C. Brown Realty, Inc | | 1 | | \$319,000 | 0.00% | 0.05% | 0.00% | 0.13% | 1 | \$319,000 | 0.05% | 0.13% |
| South Bay Realty | 1 | | \$306,500 | | 0.05% | 0.00% | 0.13% | 0.00% | 1 | \$306,500 | 0.05% | 0.13% |
| RE/MAX Realty Select | 1 | | \$293,100 | | 0.05% | 0.00% | 0.13% | 0.00% | 1 | \$293,100 | 0.05% | 0.13% |
| Gulf Breeze Real Estate, LLC | 1 | | \$270,000 | | 0.05% | 0.00% | 0.13% | 0.00% | 1 | \$270,000 | 0.05% | 0.13% |
| Grand Total | 384 | 384 | \$290,550,275 | \$290,550,275 | 50.00% | 50.00% | 50.00% | 50.00% | 768 | \$581,100,550 | 100.00% | 100.00% |