

**John R. Wood Properties. Inc.**  
**Quarterly Listings Taken by Select Company**  
Summary Select Brokers

		Qtr									
		Data									
		2				Total List		Total % of		Total Unit	
Code	Select Broker Company Name	List Volume	% of List Volume	Unit Count	% of List Units	Volume	List Volume	Count	List Units		
A	AMERIVEST	\$6,154,790	0.23%	33	0.77%	\$6,154,790	0.23%	33	0.77%		
	BERKSHIRE HATHAWAY FLORIDA	\$9,326,399	0.35%	45	1.05%	\$9,326,399	0.35%	45	1.05%		
	COLDWELL BANKER	\$10,396,296	0.39%	53	1.24%	\$10,396,296	0.39%	53	1.24%		
	DOWNING FRYE	\$13,595,300	0.50%	68	1.59%	\$13,595,300	0.50%	68	1.59%		
	JOHN R WOOD	\$13,553,025	0.50%	71	1.66%	\$13,553,025	0.50%	71	1.66%		
	KELLER WILLIAMS ELITE	\$5,426,893	0.20%	29	0.68%	\$5,426,893	0.20%	29	0.68%		
	NAPLES REALTY SERVICES	\$797,800	0.03%	4	0.09%	\$797,800	0.03%	4	0.09%		
	PREMIER SOTHEBYS	\$4,922,450	0.18%	24	0.56%	\$4,922,450	0.18%	24	0.56%		
	PREMIERE PLUS REALTY COMPANY	\$23,567,298	0.87%	119	2.78%	\$23,567,298	0.87%	119	2.78%		
	ROYAL SHELL REAL ESTATE	\$3,789,200	0.14%	20	0.47%	\$3,789,200	0.14%	20	0.47%		
	WILLIAM RAVEIS	\$773,800	0.03%	4	0.09%	\$773,800	0.03%	4	0.09%		
	X-Other	\$106,791,213	3.96%	567	13.26%	\$106,791,213	3.96%	567	13.26%		
	#N/A	\$4,170,900	0.15%	22	0.51%	\$4,170,900	0.15%	22	0.51%		
<b>A Total</b>		<b>\$203,265,364</b>	<b>7.54%</b>	<b>1059</b>	<b>24.76%</b>	<b>\$203,265,364</b>	<b>7.54%</b>	<b>1059</b>	<b>24.76%</b>		
B	AMERIVEST	\$11,676,399	0.43%	34	0.79%	\$11,676,399	0.43%	34	0.79%		
	BERKSHIRE HATHAWAY FLORIDA	\$22,121,177	0.82%	61	1.43%	\$22,121,177	0.82%	61	1.43%		
	COLDWELL BANKER	\$44,458,421	1.65%	126	2.95%	\$44,458,421	1.65%	126	2.95%		
	DOWNING FRYE	\$58,676,486	2.18%	163	3.81%	\$58,676,486	2.18%	163	3.81%		
	GULF COAST INTERNATIONAL PROP	\$1,514,200	0.06%	4	0.09%	\$1,514,200	0.06%	4	0.09%		
	JOHN R WOOD	\$70,338,740	2.61%	190	4.44%	\$70,338,740	2.61%	190	4.44%		
	KELLER WILLIAMS ELITE	\$14,212,097	0.53%	39	0.91%	\$14,212,097	0.53%	39	0.91%		
	NAPLES REALTY SERVICES	\$3,863,700	0.14%	10	0.23%	\$3,863,700	0.14%	10	0.23%		
	PREMIER SOTHEBYS	\$28,122,200	1.04%	74	1.73%	\$28,122,200	1.04%	74	1.73%		
	PREMIERE PLUS REALTY COMPANY	\$59,379,883	2.20%	164	3.83%	\$59,379,883	2.20%	164	3.83%		
	ROYAL SHELL REAL ESTATE	\$12,928,750	0.48%	34	0.79%	\$12,928,750	0.48%	34	0.79%		
	WILLIAM RAVEIS	\$2,707,700	0.10%	7	0.16%	\$2,707,700	0.10%	7	0.16%		
	X-Other	\$349,664,789	12.97%	993	23.22%	\$349,664,789	12.97%	993	23.22%		
#N/A	\$18,127,344	0.67%	51	1.19%	\$18,127,344	0.67%	51	1.19%			
<b>B Total</b>		<b>\$697,791,886</b>	<b>25.88%</b>	<b>1950</b>	<b>45.59%</b>	<b>\$697,791,886</b>	<b>25.88%</b>	<b>1950</b>	<b>45.59%</b>		
C	AMERIVEST	\$9,522,600	0.35%	16	0.37%	\$9,522,600	0.35%	16	0.37%		
	BERKSHIRE HATHAWAY FLORIDA	\$8,248,390	0.31%	14	0.33%	\$8,248,390	0.31%	14	0.33%		
	COLDWELL BANKER	\$19,705,099	0.73%	32	0.75%	\$19,705,099	0.73%	32	0.75%		
	DOWNING FRYE	\$42,752,771	1.59%	69	1.61%	\$42,752,771	1.59%	69	1.61%		
	GULF COAST INTERNATIONAL PROP	\$3,722,500	0.14%	6	0.14%	\$3,722,500	0.14%	6	0.14%		
	JOHN R WOOD	\$32,385,899	1.20%	54	1.26%	\$32,385,899	1.20%	54	1.26%		
	KELLER WILLIAMS ELITE	\$2,514,799	0.09%	4	0.09%	\$2,514,799	0.09%	4	0.09%		
	NAPLES REALTY SERVICES	\$1,158,000	0.04%	2	0.05%	\$1,158,000	0.04%	2	0.05%		
	PREMIER SOTHEBYS	\$23,118,599	0.86%	37	0.87%	\$23,118,599	0.86%	37	0.87%		
	PREMIERE PLUS REALTY COMPANY	\$23,067,200	0.86%	39	0.91%	\$23,067,200	0.86%	39	0.91%		
	ROYAL SHELL REAL ESTATE	\$13,656,400	0.51%	23	0.54%	\$13,656,400	0.51%	23	0.54%		
	WILLIAM RAVEIS	\$3,517,000	0.13%	6	0.14%	\$3,517,000	0.13%	6	0.14%		
	X-Other	\$161,248,201	5.98%	266	6.22%	\$161,248,201	5.98%	266	6.22%		
#N/A	\$5,869,785	0.22%	10	0.23%	\$5,869,785	0.22%	10	0.23%			
<b>C Total</b>		<b>\$350,487,243</b>	<b>13.00%</b>	<b>578</b>	<b>13.51%</b>	<b>\$350,487,243</b>	<b>13.00%</b>	<b>578</b>	<b>13.51%</b>		

**John R. Wood Properties. Inc.**  
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Summary Select Brokers

		Qtr				Data				
		2				Total List Volume	Total % of List Volume	Total Unit Count	Total % of List Units	
D	AMERIVEST	\$4,533,800	0.17%	5	0.12%	\$4,533,800	0.17%	5	0.12%	
	BERKSHIRE HATHAWAY FLORIDA	\$5,022,800	0.19%	6	0.14%	\$5,022,800	0.19%	6	0.14%	
	COLDWELL BANKER	\$8,737,400	0.32%	10	0.23%	\$8,737,400	0.32%	10	0.23%	
	DOWNING FRYE	\$32,045,325	1.19%	37	0.87%	\$32,045,325	1.19%	37	0.87%	
	GULF COAST INTERNATIONAL PROP	\$4,719,000	0.18%	5	0.12%	\$4,719,000	0.18%	5	0.12%	
	JOHN R WOOD	\$30,563,695	1.13%	35	0.82%	\$30,563,695	1.13%	35	0.82%	
	KELLER WILLIAMS ELITE	\$1,708,900	0.06%	2	0.05%	\$1,708,900	0.06%	2	0.05%	
	PREMIER SOTHEBYS	\$20,371,400	0.76%	23	0.54%	\$20,371,400	0.76%	23	0.54%	
	PREMIERE PLUS REALTY COMPANY	\$13,782,700	0.51%	16	0.37%	\$13,782,700	0.51%	16	0.37%	
	ROYAL SHELL REAL ESTATE	\$3,637,400	0.13%	4	0.09%	\$3,637,400	0.13%	4	0.09%	
	WILLIAM RAVEIS	\$2,809,900	0.10%	3	0.07%	\$2,809,900	0.10%	3	0.07%	
	X-Other	\$79,415,018	2.95%	92	2.15%	\$79,415,018	2.95%	92	2.15%	
	#N/A	\$3,186,395	0.12%	4	0.09%	\$3,186,395	0.12%	4	0.09%	
D Total		\$210,533,733	7.81%	242	5.66%	\$210,533,733	7.81%	242	5.66%	
E	AMERIVEST	\$2,520,000	0.09%	2	0.05%	\$2,520,000	0.09%	2	0.05%	
	BERKSHIRE HATHAWAY FLORIDA	\$14,172,000	0.53%	10	0.23%	\$14,172,000	0.53%	10	0.23%	
	COLDWELL BANKER	\$11,595,000	0.43%	8	0.19%	\$11,595,000	0.43%	8	0.19%	
	DOWNING FRYE	\$47,155,899	1.75%	34	0.79%	\$47,155,899	1.75%	34	0.79%	
	GULF COAST INTERNATIONAL PROP	\$5,992,000	0.22%	4	0.09%	\$5,992,000	0.22%	4	0.09%	
	JOHN R WOOD	\$68,926,900	2.56%	48	1.12%	\$68,926,900	2.56%	48	1.12%	
	KELLER WILLIAMS ELITE	\$1,275,000	0.05%	1	0.02%	\$1,275,000	0.05%	1	0.02%	
	NAPLES REALTY SERVICES	\$1,250,000	0.05%	1	0.02%	\$1,250,000	0.05%	1	0.02%	
	PREMIER SOTHEBYS	\$56,300,288	2.09%	39	0.91%	\$56,300,288	2.09%	39	0.91%	
	PREMIERE PLUS REALTY COMPANY	\$18,578,325	0.69%	14	0.33%	\$18,578,325	0.69%	14	0.33%	
	ROYAL SHELL REAL ESTATE	\$10,688,000	0.40%	8	0.19%	\$10,688,000	0.40%	8	0.19%	
	WILLIAM RAVEIS	\$11,044,000	0.41%	8	0.19%	\$11,044,000	0.41%	8	0.19%	
	X-Other	\$118,631,597	4.40%	82	1.92%	\$118,631,597	4.40%	82	1.92%	
	#N/A	\$3,915,000	0.15%	3	0.07%	\$3,915,000	0.15%	3	0.07%	
E Total		\$372,044,009	13.80%	262	6.13%	\$372,044,009	13.80%	262	6.13%	
F	AMERIVEST	\$5,045,000	0.19%	2	0.05%	\$5,045,000	0.19%	2	0.05%	
	BERKSHIRE HATHAWAY FLORIDA	\$9,750,000	0.36%	3	0.07%	\$9,750,000	0.36%	3	0.07%	
	COLDWELL BANKER	\$18,804,000	0.70%	6	0.14%	\$18,804,000	0.70%	6	0.14%	
	DOWNING FRYE	\$43,649,900	1.62%	16	0.37%	\$43,649,900	1.62%	16	0.37%	
	FORREST	\$4,895,000	0.18%	1	0.02%	\$4,895,000	0.18%	1	0.02%	
	GULF COAST INTERNATIONAL PROP	\$17,489,000	0.65%	5	0.12%	\$17,489,000	0.65%	5	0.12%	
	JOHN R WOOD	\$93,017,000	3.45%	30	0.70%	\$93,017,000	3.45%	30	0.70%	
	KELLER WILLIAMS ELITE	\$3,795,999	0.14%	1	0.02%	\$3,795,999	0.14%	1	0.02%	
	NAPLES REALTY SERVICES	\$3,995,000	0.15%	1	0.02%	\$3,995,000	0.15%	1	0.02%	
	PREMIER SOTHEBYS	\$69,224,730	2.57%	20	0.47%	\$69,224,730	2.57%	20	0.47%	
	PREMIERE PLUS REALTY COMPANY	\$36,022,000	1.34%	12	0.28%	\$36,022,000	1.34%	12	0.28%	
	ROYAL SHELL REAL ESTATE	\$7,245,000	0.27%	2	0.05%	\$7,245,000	0.27%	2	0.05%	
	WILLIAM RAVEIS	\$28,014,000	1.04%	8	0.19%	\$28,014,000	1.04%	8	0.19%	
	X-Other	\$132,732,019	4.92%	39	0.91%	\$132,732,019	4.92%	39	0.91%	
	#N/A	\$6,395,000	0.24%	2	0.05%	\$6,395,000	0.24%	2	0.05%	
F Total		\$480,073,648	17.81%	148	3.46%	\$480,073,648	17.81%	148	3.46%	

Date: 7/2/2017  
 Time: 5:44 PM

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 Summary Select Brokers

		Qtr				Data				
		2				Total List Volume	Total % of List Volume	Total Unit Count	Total % of List Units	
G	COLDWELL BANKER	\$5,675,000	0.21%	1	0.02%	\$5,675,000	0.21%	1	0.02%	
	DOWNING FRYE	\$35,205,000	1.31%	4	0.09%	\$35,205,000	1.31%	4	0.09%	
	FORREST	\$5,300,000	0.20%	1	0.02%	\$5,300,000	0.20%	1	0.02%	
	GULF COAST INTERNATIONAL PROP	\$76,885,000	2.85%	8	0.19%	\$76,885,000	2.85%	8	0.19%	
	JOHN R WOOD	\$119,670,000	4.44%	8	0.19%	\$119,670,000	4.44%	8	0.19%	
	PREMIER SOTHEBYS	\$33,235,000	1.23%	5	0.12%	\$33,235,000	1.23%	5	0.12%	
	WILLIAM RAVEIS	\$43,694,000	1.62%	5	0.12%	\$43,694,000	1.62%	5	0.12%	
	X-Other	\$62,265,000	2.31%	6	0.14%	\$62,265,000	2.31%	6	0.14%	
G Total		\$381,929,000	14.17%	38	0.89%	\$381,929,000	14.17%	38	0.89%	
Grand Total		\$2,696,124,883	100.00%	4277	100.00%	\$2,696,124,883	100.00%	4277	100.00%	

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**Quarterly Listings Taken by Select Company**

Summary by Price Code

Code	Select Broker Company Name	Qtr	Data			
			List Volume	% of List Volume	Unit Count	% of List Units
A	AMERIVEST	2	\$6,154,790	0.23%	33	0.77%
	BERKSHIRE HATHAWAY FLORIDA	2	\$9,326,399	0.35%	45	1.05%
	COLDWELL BANKER	2	\$10,396,296	0.39%	53	1.24%
	DOWNING FRYE	2	\$13,595,300	0.50%	68	1.59%
	JOHN R WOOD	2	\$13,553,025	0.50%	71	1.66%
	KELLER WILLIAMS ELITE	2	\$5,426,893	0.20%	29	0.68%
	NAPLES REALTY SERVICES	2	\$797,800	0.03%	4	0.09%
	PREMIER SOTHEBYS	2	\$4,922,450	0.18%	24	0.56%
	PREMIERE PLUS REALTY COMPANY	2	\$23,567,298	0.87%	119	2.78%
	ROYAL SHELL REAL ESTATE	2	\$3,789,200	0.14%	20	0.47%
	WILLIAM RAVEIS	2	\$773,800	0.03%	4	0.09%
	X-Other	2	\$106,791,213	3.96%	567	13.26%
	#N/A	2	\$4,170,900	0.15%	22	0.51%
<b>A Total</b>			<b>\$203,265,364</b>	<b>7.54%</b>	<b>1059</b>	<b>24.76%</b>
B	AMERIVEST	2	\$11,676,399	0.43%	34	0.79%
	BERKSHIRE HATHAWAY FLORIDA	2	\$22,121,177	0.82%	61	1.43%
	COLDWELL BANKER	2	\$44,458,421	1.65%	126	2.95%
	DOWNING FRYE	2	\$58,676,486	2.18%	163	3.81%
	GULF COAST INTERNATIONAL PROP	2	\$1,514,200	0.06%	4	0.09%
	JOHN R WOOD	2	\$70,338,740	2.61%	190	4.44%
	KELLER WILLIAMS ELITE	2	\$14,212,097	0.53%	39	0.91%
	NAPLES REALTY SERVICES	2	\$3,863,700	0.14%	10	0.23%
	PREMIER SOTHEBYS	2	\$28,122,200	1.04%	74	1.73%
	PREMIERE PLUS REALTY COMPANY	2	\$59,379,883	2.20%	164	3.83%
	ROYAL SHELL REAL ESTATE	2	\$12,928,750	0.48%	34	0.79%
	WILLIAM RAVEIS	2	\$2,707,700	0.10%	7	0.16%
	X-Other	2	\$349,664,789	12.97%	993	23.22%
#N/A	2	\$18,127,344	0.67%	51	1.19%	
<b>B Total</b>			<b>\$697,791,886</b>	<b>25.88%</b>	<b>1950</b>	<b>45.59%</b>
C	AMERIVEST	2	\$9,522,600	0.35%	16	0.37%
	BERKSHIRE HATHAWAY FLORIDA	2	\$8,248,390	0.31%	14	0.33%
	COLDWELL BANKER	2	\$19,705,099	0.73%	32	0.75%
	DOWNING FRYE	2	\$42,752,771	1.59%	69	1.61%
	GULF COAST INTERNATIONAL PROP	2	\$3,722,500	0.14%	6	0.14%
	JOHN R WOOD	2	\$32,385,899	1.20%	54	1.26%
	KELLER WILLIAMS ELITE	2	\$2,514,799	0.09%	4	0.09%
	NAPLES REALTY SERVICES	2	\$1,158,000	0.04%	2	0.05%
	PREMIER SOTHEBYS	2	\$23,118,599	0.86%	37	0.87%
	PREMIERE PLUS REALTY COMPANY	2	\$23,067,200	0.86%	39	0.91%
	ROYAL SHELL REAL ESTATE	2	\$13,656,400	0.51%	23	0.54%
	WILLIAM RAVEIS	2	\$3,517,000	0.13%	6	0.14%
	X-Other	2	\$161,248,201	5.98%	266	6.22%
#N/A	2	\$5,869,785	0.22%	10	0.23%	
<b>C Total</b>			<b>\$350,487,243</b>	<b>13.00%</b>	<b>578</b>	<b>13.51%</b>
D	AMERIVEST	2	\$4,533,800	0.17%	5	0.12%
	BERKSHIRE HATHAWAY FLORIDA	2	\$5,022,800	0.19%	6	0.14%
	COLDWELL BANKER	2	\$8,737,400	0.32%	10	0.23%

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Code	Select Broker Company Name	Qtr	Data			
			List Volume	% of List Volume	Unit Count	% of List Units
D	DOWNING FRYE	2	\$32,045,325	1.19%	37	0.87%
	GULF COAST INTERNATIONAL PROP	2	\$4,719,000	0.18%	5	0.12%
	JOHN R WOOD	2	\$30,563,695	1.13%	35	0.82%
	KELLER WILLIAMS ELITE	2	\$1,708,900	0.06%	2	0.05%
	PREMIER SOTHEBYS	2	\$20,371,400	0.76%	23	0.54%
	PREMIERE PLUS REALTY COMPANY	2	\$13,782,700	0.51%	16	0.37%
	ROYAL SHELL REAL ESTATE	2	\$3,637,400	0.13%	4	0.09%
	WILLIAM RAVEIS	2	\$2,809,900	0.10%	3	0.07%
	X-Other	2	\$79,415,018	2.95%	92	2.15%
#N/A	2	\$3,186,395	0.12%	4	0.09%	
<b>D Total</b>			<b>\$210,533,733</b>	<b>7.81%</b>	<b>242</b>	<b>5.66%</b>
E	AMERIVEST	2	\$2,520,000	0.09%	2	0.05%
	BERKSHIRE HATHAWAY FLORIDA	2	\$14,172,000	0.53%	10	0.23%
	COLDWELL BANKER	2	\$11,595,000	0.43%	8	0.19%
	DOWNING FRYE	2	\$47,155,899	1.75%	34	0.79%
	GULF COAST INTERNATIONAL PROP	2	\$5,992,000	0.22%	4	0.09%
	JOHN R WOOD	2	\$68,926,900	2.56%	48	1.12%
	KELLER WILLIAMS ELITE	2	\$1,275,000	0.05%	1	0.02%
	NAPLES REALTY SERVICES	2	\$1,250,000	0.05%	1	0.02%
	PREMIER SOTHEBYS	2	\$56,300,288	2.09%	39	0.91%
	PREMIERE PLUS REALTY COMPANY	2	\$18,578,325	0.69%	14	0.33%
	ROYAL SHELL REAL ESTATE	2	\$10,688,000	0.40%	8	0.19%
	WILLIAM RAVEIS	2	\$11,044,000	0.41%	8	0.19%
	X-Other	2	\$118,631,597	4.40%	82	1.92%
	#N/A	2	\$3,915,000	0.15%	3	0.07%
<b>E Total</b>			<b>\$372,044,009</b>	<b>13.80%</b>	<b>262</b>	<b>6.13%</b>
F	AMERIVEST	2	\$5,045,000	0.19%	2	0.05%
	BERKSHIRE HATHAWAY FLORIDA	2	\$9,750,000	0.36%	3	0.07%
	COLDWELL BANKER	2	\$18,804,000	0.70%	6	0.14%
	DOWNING FRYE	2	\$43,649,900	1.62%	16	0.37%
	FORREST	2	\$4,895,000	0.18%	1	0.02%
	GULF COAST INTERNATIONAL PROP	2	\$17,489,000	0.65%	5	0.12%
	JOHN R WOOD	2	\$93,017,000	3.45%	30	0.70%
	KELLER WILLIAMS ELITE	2	\$3,795,999	0.14%	1	0.02%
	NAPLES REALTY SERVICES	2	\$3,995,000	0.15%	1	0.02%
	PREMIER SOTHEBYS	2	\$69,224,730	2.57%	20	0.47%
	PREMIERE PLUS REALTY COMPANY	2	\$36,022,000	1.34%	12	0.28%
	ROYAL SHELL REAL ESTATE	2	\$7,245,000	0.27%	2	0.05%
	WILLIAM RAVEIS	2	\$28,014,000	1.04%	8	0.19%
	X-Other	2	\$132,732,019	4.92%	39	0.91%
#N/A	2	\$6,395,000	0.24%	2	0.05%	
<b>F Total</b>			<b>\$480,073,648</b>	<b>17.81%</b>	<b>148</b>	<b>3.46%</b>
G	COLDWELL BANKER	2	\$5,675,000	0.21%	1	0.02%
	DOWNING FRYE	2	\$35,205,000	1.31%	4	0.09%
	FORREST	2	\$5,300,000	0.20%	1	0.02%
	GULF COAST INTERNATIONAL PROP	2	\$76,885,000	2.85%	8	0.19%
	JOHN R WOOD	2	\$119,670,000	4.44%	8	0.19%

Date: 7/2/2017  
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**John R. Wood Properties. Inc.**  
**Quarterly Listings Taken by Select Company**  
Summary by Price Code

			<b>Data</b>			
Code	Select Broker Company Name	Qtr	List Volume	% of List Volume	Unit Count	% of List Units
G	PREMIER SOTHEBYS	2	\$33,235,000	1.23%	5	0.12%
	WILLIAM RAVEIS	2	\$43,694,000	1.62%	5	0.12%
	X-Other	2	\$62,265,000	2.31%	6	0.14%
G Total			\$381,929,000	14.17%	38	0.89%
Grand Total			<b>\$2,696,124,883</b>	<b>100.00%</b>	<b>4277</b>	<b>100.00%</b>

**John R. Wood Properties. Inc.**  
**Quarterly Listings Taken by Select Company**

Summary by Market

Code	Market Defined	Select Broker Company Name	Qtr	Data				
				List Volume	% of List Volume	Unit Count	% of List Units	
A	Bonita Estero Markets Only	JOHN R WOOD	2	\$1,827,300	0.07%	9	0.21%	
		X-Other	2	\$30,181,773	1.12%	156	3.65%	
		PREMIERE PLUS REALTY COMPANY	2	\$3,557,300	0.13%	18	0.42%	
		KELLER WILLIAMS ELITE	2	\$3,414,195	0.13%	18	0.42%	
		AMERIVEST	2	\$784,300	0.03%	4	0.09%	
		DOWNING FRYE	2	\$2,349,100	0.09%	11	0.26%	
		ROYAL SHELL REAL ESTATE	2	\$3,009,300	0.11%	16	0.37%	
		#N/A	2	\$1,386,600	0.05%	7	0.16%	
		COLDWELL BANKER	2	\$1,328,390	0.05%	6	0.14%	
		BERKSHIRE HATHAWAY FLORIDA	2	\$1,745,699	0.06%	8	0.19%	
		PREMIER SOTHEBYS	2	\$747,000	0.03%	4	0.09%	
		NAPLES REALTY SERVICES	2	\$239,900	0.01%	1	0.02%	
	<b>Bonita Estero Markets Only Total</b>				<b>\$50,570,857</b>	<b>1.88%</b>	<b>258</b>	<b>6.03%</b>
	Naples Market Only	JOHN R WOOD	2	\$11,725,725	0.43%	62	1.45%	
		X-Other	2	\$76,609,440	2.84%	411	9.61%	
		PREMIERE PLUS REALTY COMPANY	2	\$20,009,998	0.74%	101	2.36%	
		KELLER WILLIAMS ELITE	2	\$2,012,698	0.07%	11	0.26%	
		AMERIVEST	2	\$5,370,490	0.20%	29	0.68%	
		DOWNING FRYE	2	\$11,246,200	0.42%	57	1.33%	
		ROYAL SHELL REAL ESTATE	2	\$779,900	0.03%	4	0.09%	
		#N/A	2	\$2,784,300	0.10%	15	0.35%	
		COLDWELL BANKER	2	\$9,067,906	0.34%	47	1.10%	
		BERKSHIRE HATHAWAY FLORIDA	2	\$7,580,700	0.28%	37	0.87%	
WILLIAM RAVEIS		2	\$773,800	0.03%	4	0.09%		
PREMIER SOTHEBYS		2	\$4,175,450	0.15%	20	0.47%		
NAPLES REALTY SERVICES	2	\$557,900	0.02%	3	0.07%			
<b>Naples Market Only Total</b>				<b>\$152,694,507</b>	<b>5.66%</b>	<b>801</b>	<b>18.73%</b>	
<b>A Total</b>				<b>\$203,265,364</b>	<b>7.54%</b>	<b>1059</b>	<b>24.76%</b>	
B	Bonita Estero Markets Only	JOHN R WOOD	2	\$16,396,790	0.61%	43	1.01%	
		X-Other	2	\$97,751,337	3.63%	282	6.59%	
		PREMIERE PLUS REALTY COMPANY	2	\$9,381,600	0.35%	26	0.61%	
		KELLER WILLIAMS ELITE	2	\$12,982,197	0.48%	36	0.84%	
		AMERIVEST	2	\$2,178,600	0.08%	7	0.16%	
		DOWNING FRYE	2	\$14,696,289	0.55%	42	0.98%	
		ROYAL SHELL REAL ESTATE	2	\$8,348,100	0.31%	22	0.51%	
		#N/A	2	\$2,586,050	0.10%	7	0.16%	
		COLDWELL BANKER	2	\$4,141,300	0.15%	12	0.28%	
		BERKSHIRE HATHAWAY FLORIDA	2	\$7,063,500	0.26%	21	0.49%	
		PREMIER SOTHEBYS	2	\$3,250,900	0.12%	9	0.21%	
		NAPLES REALTY SERVICES	2	\$1,099,000	0.04%	3	0.07%	
	<b>Bonita Estero Markets Only Total</b>				<b>\$179,875,663</b>	<b>6.67%</b>	<b>510</b>	<b>11.92%</b>
	Naples Market Only	JOHN R WOOD	2	\$53,941,950	2.00%	147	3.44%	
		X-Other	2	\$251,913,452	9.34%	711	16.62%	
		PREMIERE PLUS REALTY COMPANY	2	\$49,998,283	1.85%	138	3.23%	
		KELLER WILLIAMS ELITE	2	\$1,229,900	0.05%	3	0.07%	
		AMERIVEST	2	\$9,497,799	0.35%	27	0.63%	
		DOWNING FRYE	2	\$43,980,197	1.63%	121	2.83%	
	ROYAL SHELL REAL ESTATE	2	\$4,580,650	0.17%	12	0.28%		

**John R. Wood Properties. Inc.**  
**Quarterly Listings Taken by Select Company**

Summary by Market

Code	Market Defined	Select Broker Company Name	Qtr	Data				
				List Volume	% of List Volume	Unit Count	% of List Units	
B	Naples Market Only	#N/A	2	\$15,541,294	0.58%	44	1.03%	
		COLDWELL BANKER	2	\$40,317,121	1.50%	114	2.67%	
		BERKSHIRE HATHAWAY FLORIDA	2	\$15,057,677	0.56%	40	0.94%	
		WILLIAM RAVEIS	2	\$2,707,700	0.10%	7	0.16%	
		PREMIER SOTHEBYS	2	\$24,871,300	0.92%	65	1.52%	
		NAPLES REALTY SERVICES	2	\$2,764,700	0.10%	7	0.16%	
		GULF COAST INTERNATIONAL PROP	2	\$1,514,200	0.06%	4	0.09%	
	Naples Market Only Total				\$517,916,223	19.21%	1440	33.67%
B Total				\$697,791,886	25.88%	1950	45.59%	
C	Bonita Estero Markets Only	JOHN R WOOD	2	\$7,669,200	0.28%	13	0.30%	
		X-Other	2	\$40,993,148	1.52%	69	1.61%	
		PREMIERE PLUS REALTY COMPANY	2	\$2,512,900	0.09%	4	0.09%	
		KELLER WILLIAMS ELITE	2	\$1,349,900	0.05%	2	0.05%	
		AMERIVEST	2	\$1,127,000	0.04%	2	0.05%	
		DOWNING FRYE	2	\$6,545,699	0.24%	11	0.26%	
		ROYAL SHELL REAL ESTATE	2	\$8,830,700	0.33%	15	0.35%	
		#N/A	2	\$509,000	0.02%	1	0.02%	
		COLDWELL BANKER	2	\$3,538,900	0.13%	6	0.14%	
		BERKSHIRE HATHAWAY FLORIDA	2	\$1,637,500	0.06%	3	0.07%	
		WILLIAM RAVEIS	2	\$565,000	0.02%	1	0.02%	
		PREMIER SOTHEBYS	2	\$3,705,900	0.14%	6	0.14%	
		GULF COAST INTERNATIONAL PROP	2	\$519,500	0.02%	1	0.02%	
	Bonita Estero Markets Only Total				\$79,504,347	2.95%	134	3.13%
	Naples Market Only	JOHN R WOOD	2	\$24,716,699	0.92%	41	0.96%	
		X-Other	2	\$120,255,053	4.46%	197	4.61%	
		PREMIERE PLUS REALTY COMPANY	2	\$20,554,300	0.76%	35	0.82%	
		KELLER WILLIAMS ELITE	2	\$1,164,899	0.04%	2	0.05%	
		AMERIVEST	2	\$8,395,600	0.31%	14	0.33%	
		DOWNING FRYE	2	\$36,207,072	1.34%	58	1.36%	
ROYAL SHELL REAL ESTATE		2	\$4,825,700	0.18%	8	0.19%		
#N/A		2	\$5,360,785	0.20%	9	0.21%		
COLDWELL BANKER		2	\$16,166,199	0.60%	26	0.61%		
BERKSHIRE HATHAWAY FLORIDA		2	\$6,610,890	0.25%	11	0.26%		
WILLIAM RAVEIS		2	\$2,952,000	0.11%	5	0.12%		
PREMIER SOTHEBYS		2	\$19,412,699	0.72%	31	0.72%		
NAPLES REALTY SERVICES		2	\$1,158,000	0.04%	2	0.05%		
GULF COAST INTERNATIONAL PROP	2	\$3,203,000	0.12%	5	0.12%			
Naples Market Only Total				\$270,982,896	10.05%	444	10.38%	
C Total				\$350,487,243	13.00%	578	13.51%	
D	Bonita Estero Markets Only	JOHN R WOOD	2	\$6,843,000	0.25%	8	0.19%	
		X-Other	2	\$10,502,400	0.39%	12	0.28%	
		PREMIERE PLUS REALTY COMPANY	2	\$3,413,900	0.13%	4	0.09%	
		KELLER WILLIAMS ELITE	2	\$1,708,900	0.06%	2	0.05%	
		DOWNING FRYE	2	\$795,000	0.03%	1	0.02%	
		ROYAL SHELL REAL ESTATE	2	\$2,638,400	0.10%	3	0.07%	
		BERKSHIRE HATHAWAY FLORIDA	2	\$799,900	0.03%	1	0.02%	
		WILLIAM RAVEIS	2	\$950,000	0.04%	1	0.02%	
		PREMIER SOTHEBYS	2	\$1,899,000	0.07%	2	0.05%	

**John R. Wood Properties. Inc.**  
**Quarterly Listings Taken by Select Company**  
Summary by Market

Code	Market Defined	Select Broker Company Name	Qtr	Data			
				List Volume	% of List Volume	Unit Count	% of List Units
D	Bonita Estero Markets Only Total			\$29,550,500	1.10%	34	0.79%
	Naples Market Only	JOHN R WOOD	2	\$23,720,695	0.88%	27	0.63%
		X-Other	2	\$68,912,618	2.56%	80	1.87%
		PREMIERE PLUS REALTY COMPANY	2	\$10,368,800	0.38%	12	0.28%
		AMERIVEST	2	\$4,533,800	0.17%	5	0.12%
		DOWNING FRYE	2	\$31,250,325	1.16%	36	0.84%
		ROYAL SHELL REAL ESTATE	2	\$999,000	0.04%	1	0.02%
		#N/A	2	\$3,186,395	0.12%	4	0.09%
		COLDWELL BANKER	2	\$8,737,400	0.32%	10	0.23%
		BERKSHIRE HATHAWAY FLORIDA	2	\$4,222,900	0.16%	5	0.12%
		WILLIAM RAVEIS	2	\$1,859,900	0.07%	2	0.05%
		PREMIER SOTHEBYS	2	\$18,472,400	0.69%	21	0.49%
		GULF COAST INTERNATIONAL PROP	2	\$4,719,000	0.18%	5	0.12%
	Naples Market Only Total			\$180,983,233	6.71%	208	4.86%
D Total			\$210,533,733	7.81%	242	5.66%	
E	Bonita Estero Markets Only	JOHN R WOOD	2	\$7,213,500	0.27%	5	0.12%
		X-Other	2	\$35,478,274	1.32%	23	0.54%
		PREMIERE PLUS REALTY COMPANY	2	\$2,595,000	0.10%	2	0.05%
		KELLER WILLIAMS ELITE	2	\$1,275,000	0.05%	1	0.02%
		DOWNING FRYE	2	\$5,197,899	0.19%	4	0.09%
		ROYAL SHELL REAL ESTATE	2	\$6,564,000	0.24%	5	0.12%
		#N/A	2	\$1,050,000	0.04%	1	0.02%
		BERKSHIRE HATHAWAY FLORIDA	2	\$1,200,000	0.04%	1	0.02%
		WILLIAM RAVEIS	2	\$2,475,000	0.09%	2	0.05%
	Bonita Estero Markets Only Total			\$63,048,673	2.34%	44	1.03%
	Naples Market Only	JOHN R WOOD	2	\$61,713,400	2.29%	43	1.01%
		X-Other	2	\$83,153,323	3.08%	59	1.38%
		PREMIERE PLUS REALTY COMPANY	2	\$15,983,325	0.59%	12	0.28%
		AMERIVEST	2	\$2,520,000	0.09%	2	0.05%
		DOWNING FRYE	2	\$41,958,000	1.56%	30	0.70%
		ROYAL SHELL REAL ESTATE	2	\$4,124,000	0.15%	3	0.07%
		#N/A	2	\$2,865,000	0.11%	2	0.05%
		COLDWELL BANKER	2	\$11,595,000	0.43%	8	0.19%
		BERKSHIRE HATHAWAY FLORIDA	2	\$12,972,000	0.48%	9	0.21%
WILLIAM RAVEIS		2	\$8,569,000	0.32%	6	0.14%	
PREMIER SOTHEBYS	2	\$56,300,288	2.09%	39	0.91%		
NAPLES REALTY SERVICES	2	\$1,250,000	0.05%	1	0.02%		
GULF COAST INTERNATIONAL PROP	2	\$5,992,000	0.22%	4	0.09%		
Naples Market Only Total			\$308,995,336	11.46%	218	5.10%	
E Total			\$372,044,009	13.80%	262	6.13%	
F	Bonita Estero Markets Only	JOHN R WOOD	2	\$9,088,000	0.34%	4	0.09%
		X-Other	2	\$15,044,000	0.56%	5	0.12%
		KELLER WILLIAMS ELITE	2	\$3,795,999	0.14%	1	0.02%
		COLDWELL BANKER	2	\$8,665,000	0.32%	3	0.07%
	Bonita Estero Markets Only Total			\$36,592,999	1.36%	13	0.30%
	Naples Market Only	JOHN R WOOD	2	\$83,929,000	3.11%	26	0.61%
		X-Other	2	\$117,688,019	4.37%	34	0.79%
PREMIERE PLUS REALTY COMPANY		2	\$36,022,000	1.34%	12	0.28%	

**John R. Wood Properties. Inc.**  
**Quarterly Listings Taken by Select Company**  
Summary by Market

Code	Market Defined	Select Broker Company Name	Qtr	Data			
				List Volume	% of List Volume	Unit Count	% of List Units
F	Naples Market Only	AMERIVEST	2	\$5,045,000	0.19%	2	0.05%
		DOWNING FRYE	2	\$43,649,900	1.62%	16	0.37%
		ROYAL SHELL REAL ESTATE	2	\$7,245,000	0.27%	2	0.05%
		#N/A	2	\$6,395,000	0.24%	2	0.05%
		COLDWELL BANKER	2	\$10,139,000	0.38%	3	0.07%
		BERKSHIRE HATHAWAY FLORIDA	2	\$9,750,000	0.36%	3	0.07%
		WILLIAM RAVEIS	2	\$28,014,000	1.04%	8	0.19%
		PREMIER SOTHEBYS	2	\$69,224,730	2.57%	20	0.47%
		NAPLES REALTY SERVICES	2	\$3,995,000	0.15%	1	0.02%
		GULF COAST INTERNATIONAL PROP	2	\$17,489,000	0.65%	5	0.12%
		FORREST	2	\$4,895,000	0.18%	1	0.02%
Naples Market Only Total				\$443,480,649	16.45%	135	3.16%
F Total				\$480,073,648	17.81%	148	3.46%
G	Naples Market Only	JOHN R WOOD	2	\$119,670,000	4.44%	8	0.19%
		X-Other	2	\$62,265,000	2.31%	6	0.14%
		DOWNING FRYE	2	\$35,205,000	1.31%	4	0.09%
		COLDWELL BANKER	2	\$5,675,000	0.21%	1	0.02%
		WILLIAM RAVEIS	2	\$43,694,000	1.62%	5	0.12%
		PREMIER SOTHEBYS	2	\$33,235,000	1.23%	5	0.12%
		GULF COAST INTERNATIONAL PROP	2	\$76,885,000	2.85%	8	0.19%
		FORREST	2	\$5,300,000	0.20%	1	0.02%
Naples Market Only Total				\$381,929,000	14.17%	38	0.89%
G Total				\$381,929,000	14.17%	38	0.89%
Grand Total				<b>\$2,696,124,883</b>	<b>100.00%</b>	<b>4277</b>	<b>100.00%</b>

**John R. Wood Properties. Inc.**  
**Quarterly Listings Taken by Select Company**  
Select Broker Quarterly Detail

		Qtr Data						Total List Volume	Total % of List Volume	Total Unit Count	Total % of List Units
Select Broker Company Name	Code	2									
		List Volume	% of List Volume	Unit Count	% of List Units						
AMERIVEST	A	\$6,154,790	0.23%	33	0.77%	\$6,154,790	0.23%	33	0.77%		
	B	\$11,676,399	0.43%	34	0.79%	\$11,676,399	0.43%	34	0.79%		
	C	\$9,522,600	0.35%	16	0.37%	\$9,522,600	0.35%	16	0.37%		
	D	\$4,533,800	0.17%	5	0.12%	\$4,533,800	0.17%	5	0.12%		
	E	\$2,520,000	0.09%	2	0.05%	\$2,520,000	0.09%	2	0.05%		
	F	\$5,045,000	0.19%	2	0.05%	\$5,045,000	0.19%	2	0.05%		
<b>AMERIVEST Total</b>		<b>\$39,452,589</b>	<b>1.46%</b>	<b>92</b>	<b>2.15%</b>	<b>\$39,452,589</b>	<b>1.46%</b>	<b>92</b>	<b>2.15%</b>		
BERKSHIRE HATHAWAY FLORIDA	A	\$9,326,399	0.35%	45	1.05%	\$9,326,399	0.35%	45	1.05%		
	B	\$22,121,177	0.82%	61	1.43%	\$22,121,177	0.82%	61	1.43%		
	C	\$8,248,390	0.31%	14	0.33%	\$8,248,390	0.31%	14	0.33%		
	D	\$5,022,800	0.19%	6	0.14%	\$5,022,800	0.19%	6	0.14%		
	E	\$14,172,000	0.53%	10	0.23%	\$14,172,000	0.53%	10	0.23%		
	F	\$9,750,000	0.36%	3	0.07%	\$9,750,000	0.36%	3	0.07%		
<b>BERKSHIRE HATHAWAY FLORIDA Total</b>		<b>\$68,640,766</b>	<b>2.55%</b>	<b>139</b>	<b>3.25%</b>	<b>\$68,640,766</b>	<b>2.55%</b>	<b>139</b>	<b>3.25%</b>		
COLDWELL BANKER	A	\$10,396,296	0.39%	53	1.24%	\$10,396,296	0.39%	53	1.24%		
	B	\$44,458,421	1.65%	126	2.95%	\$44,458,421	1.65%	126	2.95%		
	C	\$19,705,099	0.73%	32	0.75%	\$19,705,099	0.73%	32	0.75%		
	D	\$8,737,400	0.32%	10	0.23%	\$8,737,400	0.32%	10	0.23%		
	E	\$11,595,000	0.43%	8	0.19%	\$11,595,000	0.43%	8	0.19%		
	F	\$18,804,000	0.70%	6	0.14%	\$18,804,000	0.70%	6	0.14%		
	G	\$5,675,000	0.21%	1	0.02%	\$5,675,000	0.21%	1	0.02%		
<b>COLDWELL BANKER Total</b>		<b>\$119,371,216</b>	<b>4.43%</b>	<b>236</b>	<b>5.52%</b>	<b>\$119,371,216</b>	<b>4.43%</b>	<b>236</b>	<b>5.52%</b>		
DOWNING FRYE	A	\$13,595,300	0.50%	68	1.59%	\$13,595,300	0.50%	68	1.59%		
	B	\$58,676,486	2.18%	163	3.81%	\$58,676,486	2.18%	163	3.81%		
	C	\$42,752,771	1.59%	69	1.61%	\$42,752,771	1.59%	69	1.61%		
	D	\$32,045,325	1.19%	37	0.87%	\$32,045,325	1.19%	37	0.87%		
	E	\$47,155,899	1.75%	34	0.79%	\$47,155,899	1.75%	34	0.79%		
	F	\$43,649,900	1.62%	16	0.37%	\$43,649,900	1.62%	16	0.37%		
	G	\$35,205,000	1.31%	4	0.09%	\$35,205,000	1.31%	4	0.09%		
<b>DOWNING FRYE Total</b>		<b>\$273,080,681</b>	<b>10.13%</b>	<b>391</b>	<b>9.14%</b>	<b>\$273,080,681</b>	<b>10.13%</b>	<b>391</b>	<b>9.14%</b>		
FORREST	F	\$4,895,000	0.18%	1	0.02%	\$4,895,000	0.18%	1	0.02%		
	G	\$5,300,000	0.20%	1	0.02%	\$5,300,000	0.20%	1	0.02%		
<b>FORREST Total</b>		<b>\$10,195,000</b>	<b>0.38%</b>	<b>2</b>	<b>0.05%</b>	<b>\$10,195,000</b>	<b>0.38%</b>	<b>2</b>	<b>0.05%</b>		
GULF COAST INTERNATIONAL PROP	B	\$1,514,200	0.06%	4	0.09%	\$1,514,200	0.06%	4	0.09%		
	C	\$3,722,500	0.14%	6	0.14%	\$3,722,500	0.14%	6	0.14%		
	D	\$4,719,000	0.18%	5	0.12%	\$4,719,000	0.18%	5	0.12%		
	E	\$5,992,000	0.22%	4	0.09%	\$5,992,000	0.22%	4	0.09%		
	F	\$17,489,000	0.65%	5	0.12%	\$17,489,000	0.65%	5	0.12%		
	G	\$76,885,000	2.85%	8	0.19%	\$76,885,000	2.85%	8	0.19%		
<b>GULF COAST INTERNATIONAL PROP Total</b>		<b>\$110,321,700</b>	<b>4.09%</b>	<b>32</b>	<b>0.75%</b>	<b>\$110,321,700</b>	<b>4.09%</b>	<b>32</b>	<b>0.75%</b>		
JOHN R WOOD	A	\$13,553,025	0.50%	71	1.66%	\$13,553,025	0.50%	71	1.66%		
	B	\$70,338,740	2.61%	190	4.44%	\$70,338,740	2.61%	190	4.44%		
	C	\$32,385,899	1.20%	54	1.26%	\$32,385,899	1.20%	54	1.26%		
	D	\$30,563,695	1.13%	35	0.82%	\$30,563,695	1.13%	35	0.82%		
	E	\$68,926,900	2.56%	48	1.12%	\$68,926,900	2.56%	48	1.12%		
	F	\$93,017,000	3.45%	30	0.70%	\$93,017,000	3.45%	30	0.70%		

**John R. Wood Properties. Inc.**  
**Quarterly Listings Taken by Select Company**  
Select Broker Quarterly Detail

		Qtr Data							
		2				Total List Volume	Total % of List Volume	Total Unit Count	Total % of List Units
JOHN R WOOD	G	\$119,670,000	4.44%	8	0.19%	\$119,670,000	4.44%	8	0.19%
<b>JOHN R WOOD Total</b>		<b>\$428,455,259</b>	<b>15.89%</b>	<b>436</b>	<b>10.19%</b>	<b>\$428,455,259</b>	<b>15.89%</b>	<b>436</b>	<b>10.19%</b>
KELLER WILLIAMS ELITE	A	\$5,426,893	0.20%	29	0.68%	\$5,426,893	0.20%	29	0.68%
	B	\$14,212,097	0.53%	39	0.91%	\$14,212,097	0.53%	39	0.91%
	C	\$2,514,799	0.09%	4	0.09%	\$2,514,799	0.09%	4	0.09%
	D	\$1,708,900	0.06%	2	0.05%	\$1,708,900	0.06%	2	0.05%
	E	\$1,275,000	0.05%	1	0.02%	\$1,275,000	0.05%	1	0.02%
	F	\$3,795,999	0.14%	1	0.02%	\$3,795,999	0.14%	1	0.02%
<b>KELLER WILLIAMS ELITE Total</b>		<b>\$28,933,688</b>	<b>1.07%</b>	<b>76</b>	<b>1.78%</b>	<b>\$28,933,688</b>	<b>1.07%</b>	<b>76</b>	<b>1.78%</b>
NAPLES REALTY SERVICES	A	\$797,800	0.03%	4	0.09%	\$797,800	0.03%	4	0.09%
	B	\$3,863,700	0.14%	10	0.23%	\$3,863,700	0.14%	10	0.23%
	C	\$1,158,000	0.04%	2	0.05%	\$1,158,000	0.04%	2	0.05%
	E	\$1,250,000	0.05%	1	0.02%	\$1,250,000	0.05%	1	0.02%
	F	\$3,995,000	0.15%	1	0.02%	\$3,995,000	0.15%	1	0.02%
	<b>NAPLES REALTY SERVICES Total</b>		<b>\$11,064,500</b>	<b>0.41%</b>	<b>18</b>	<b>0.42%</b>	<b>\$11,064,500</b>	<b>0.41%</b>	<b>18</b>
PREMIER SOTHEBYS	A	\$4,922,450	0.18%	24	0.56%	\$4,922,450	0.18%	24	0.56%
	B	\$28,122,200	1.04%	74	1.73%	\$28,122,200	1.04%	74	1.73%
	C	\$23,118,599	0.86%	37	0.87%	\$23,118,599	0.86%	37	0.87%
	D	\$20,371,400	0.76%	23	0.54%	\$20,371,400	0.76%	23	0.54%
	E	\$56,300,288	2.09%	39	0.91%	\$56,300,288	2.09%	39	0.91%
	F	\$69,224,730	2.57%	20	0.47%	\$69,224,730	2.57%	20	0.47%
	G	\$33,235,000	1.23%	5	0.12%	\$33,235,000	1.23%	5	0.12%
<b>PREMIER SOTHEBYS Total</b>		<b>\$235,294,667</b>	<b>8.73%</b>	<b>222</b>	<b>5.19%</b>	<b>\$235,294,667</b>	<b>8.73%</b>	<b>222</b>	<b>5.19%</b>
PREMIERE PLUS REALTY COMPANY	A	\$23,567,298	0.87%	119	2.78%	\$23,567,298	0.87%	119	2.78%
	B	\$59,379,883	2.20%	164	3.83%	\$59,379,883	2.20%	164	3.83%
	C	\$23,067,200	0.86%	39	0.91%	\$23,067,200	0.86%	39	0.91%
	D	\$13,782,700	0.51%	16	0.37%	\$13,782,700	0.51%	16	0.37%
	E	\$18,578,325	0.69%	14	0.33%	\$18,578,325	0.69%	14	0.33%
	F	\$36,022,000	1.34%	12	0.28%	\$36,022,000	1.34%	12	0.28%
<b>PREMIERE PLUS REALTY COMPANY Total</b>		<b>\$174,397,406</b>	<b>6.47%</b>	<b>364</b>	<b>8.51%</b>	<b>\$174,397,406</b>	<b>6.47%</b>	<b>364</b>	<b>8.51%</b>
ROYAL SHELL REAL ESTATE	A	\$3,789,200	0.14%	20	0.47%	\$3,789,200	0.14%	20	0.47%
	B	\$12,928,750	0.48%	34	0.79%	\$12,928,750	0.48%	34	0.79%
	C	\$13,656,400	0.51%	23	0.54%	\$13,656,400	0.51%	23	0.54%
	D	\$3,637,400	0.13%	4	0.09%	\$3,637,400	0.13%	4	0.09%
	E	\$10,688,000	0.40%	8	0.19%	\$10,688,000	0.40%	8	0.19%
	F	\$7,245,000	0.27%	2	0.05%	\$7,245,000	0.27%	2	0.05%
<b>ROYAL SHELL REAL ESTATE Total</b>		<b>\$51,944,750</b>	<b>1.93%</b>	<b>91</b>	<b>2.13%</b>	<b>\$51,944,750</b>	<b>1.93%</b>	<b>91</b>	<b>2.13%</b>
WILLIAM RAVEIS	A	\$773,800	0.03%	4	0.09%	\$773,800	0.03%	4	0.09%
	B	\$2,707,700	0.10%	7	0.16%	\$2,707,700	0.10%	7	0.16%
	C	\$3,517,000	0.13%	6	0.14%	\$3,517,000	0.13%	6	0.14%
	D	\$2,809,900	0.10%	3	0.07%	\$2,809,900	0.10%	3	0.07%
	E	\$11,044,000	0.41%	8	0.19%	\$11,044,000	0.41%	8	0.19%
	F	\$28,014,000	1.04%	8	0.19%	\$28,014,000	1.04%	8	0.19%
	G	\$43,694,000	1.62%	5	0.12%	\$43,694,000	1.62%	5	0.12%
<b>WILLIAM RAVEIS Total</b>		<b>\$92,560,400</b>	<b>3.43%</b>	<b>41</b>	<b>0.96%</b>	<b>\$92,560,400</b>	<b>3.43%</b>	<b>41</b>	<b>0.96%</b>
X-Other	A	\$106,791,213	3.96%	567	13.26%	\$106,791,213	3.96%	567	13.26%
	B	\$349,664,789	12.97%	993	23.22%	\$349,664,789	12.97%	993	23.22%

**John R. Wood Properties. Inc.**  
**Quarterly Listings Taken by Select Company**  
Select Broker Quarterly Detail

		Qtr Data							
						Total List Volume	Total % of List Volume	Total Unit Count	Total % of List Units
		2							
X-Other	C	\$161,248,201	5.98%	266	6.22%	\$161,248,201	5.98%	266	6.22%
	D	\$79,415,018	2.95%	92	2.15%	\$79,415,018	2.95%	92	2.15%
	E	\$118,631,597	4.40%	82	1.92%	\$118,631,597	4.40%	82	1.92%
	F	\$132,732,019	4.92%	39	0.91%	\$132,732,019	4.92%	39	0.91%
	G	\$62,265,000	2.31%	6	0.14%	\$62,265,000	2.31%	6	0.14%
<b>X-Other Total</b>		<b>\$1,010,747,837</b>	<b>37.49%</b>	<b>2045</b>	<b>47.81%</b>	<b>#####</b>	<b>37.49%</b>	<b>2045</b>	<b>47.81%</b>
#N/A	A	\$4,170,900	0.15%	22	0.51%	\$4,170,900	0.15%	22	0.51%
	B	\$18,127,344	0.67%	51	1.19%	\$18,127,344	0.67%	51	1.19%
	C	\$5,869,785	0.22%	10	0.23%	\$5,869,785	0.22%	10	0.23%
	D	\$3,186,395	0.12%	4	0.09%	\$3,186,395	0.12%	4	0.09%
	E	\$3,915,000	0.15%	3	0.07%	\$3,915,000	0.15%	3	0.07%
	F	\$6,395,000	0.24%	2	0.05%	\$6,395,000	0.24%	2	0.05%
<b>#N/A Total</b>		<b>\$41,664,424</b>	<b>1.55%</b>	<b>92</b>	<b>2.15%</b>	<b>\$41,664,424</b>	<b>1.55%</b>	<b>92</b>	<b>2.15%</b>
<b>Grand Total</b>		<b>\$2,696,124,883</b>	<b>100.00%</b>	<b>4277</b>	<b>100.00%</b>	<b>#####</b>	<b>100.00%</b>	<b>4277</b>	<b>100.00%</b>