

## September Annual Rolling Totals Summary - Sales from \$0 - \$249,999

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Number of Sales	1044	2100	5034	6356	6473	6411	6380	5940	5177	3909	3597
Total List Price	\$ 217,178,319	\$ 401,614,633	\$ 717,784,621	\$ 902,822,901	\$ 915,433,963	\$ 955,909,994	\$ 1,020,270,243	\$ 1,012,543,875	\$ 940,711,952	\$ 745,833,529	\$ 709,256,534
Total Sold Volume	\$ 199,826,479	\$ 363,888,815	\$ 665,936,299	\$ 846,325,080	\$ 855,374,056	\$ 898,746,191	\$ 969,776,863	\$ 968,647,492	\$ 904,423,869	\$ 715,396,473	\$ 673,542,762
List / Sell Ratio	92.01%	90.61%	92.78%	93.74%	93.44%	94.02%	95.05%	95.66%	96.14%	95.92%	94.96%
Average Sales Price	\$191,405	\$173,280	\$132,288	\$133,154	\$132,145	\$140,188	\$152,003	\$163,072	\$174,700	\$183,013	\$187,251
Average Days on Market	167	160	129	144	152	150	135	72	58	57	75
% Volume Compared to Previous Year	152.03%	182.10%	183.01%	127.09%	101.07%	105.07%	107.90%	99.88%	93.37%	79.10%	94.15%
% ASP Compared to Previous Year	98.58%	90.53%	76.34%	100.65%	99.24%	106.09%	108.43%	107.28%	107.13%	104.76%	102.32%

## September Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Number of Sales	2224	2081	1765	2185	2278	2400	3300	4000	5011	4757	5275
Total List Price	\$ 825,003,105	\$ 785,121,766	\$ 663,270,446	\$ 813,092,335	\$ 854,605,555	\$ 886,452,434	\$ 1,200,137,410	\$ 1,439,958,893	\$ 1,813,562,229	\$ 1,717,891,347	\$ 1,903,012,910
Total Sold Volume	\$ 770,555,826	\$ 716,692,011	\$ 602,616,839	\$ 748,971,517	\$ 789,778,614	\$ 824,410,146	\$ 1,138,157,157	\$ 1,376,204,568	\$ 1,740,349,571	\$ 1,649,803,833	\$ 1,823,943,243
List / Sell Ratio	93.40%	91.28%	90.86%	92.11%	92.41%	93.00%	94.84%	95.57%	95.96%	96.04%	95.85%
Average Sales Price	\$346,473	\$344,398	\$341,426	\$342,779	\$346,698	\$343,504	\$344,896	\$344,051	\$347,306	\$346,816	\$345,771
Average Days on Market	163	185	189	190	187	182	158	88	74	74	87
% Volume Compared to Previous Year	65.61%	93.01%	84.08%	124.29%	105.45%	104.38%	138.06%	120.92%	126.46%	94.80%	110.56%
% ASP Compared to Previous Year	96.21%	99.40%	99.14%	100.40%	101.14%	99.08%	100.41%	99.76%	100.95%	99.86%	99.70%

## September Annual Rolling Totals Summary - Sales from \$500,000 to 749,999

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Number of Sales	733	702	559	700	708	837	1060	1173	1355	1365	1413
Total List Price	\$ 473,925,075	\$ 464,903,909	\$ 372,460,525	\$ 460,397,246	\$ 464,875,274	\$ 543,190,573	\$ 674,379,789	\$ 739,537,214	\$ 848,129,033	\$ 853,909,905	\$ 886,363,557
Total Sold Volume	\$ 440,704,121	\$ 421,106,130	\$ 334,734,791	\$ 418,502,502	\$ 424,920,233	\$ 504,032,583	\$ 636,124,851	\$ 705,078,225	\$ 812,420,053	\$ 818,690,140	\$ 846,761,995
List / Sell Ratio	92.99%	90.58%	89.87%	90.90%	91.41%	92.79%	94.33%	95.34%	95.79%	95.88%	95.53%
Average Sales Price	\$601,233	\$599,866	\$598,810	\$597,861	\$600,170	\$602,189	\$600,118	\$601,090	\$599,572	\$599,773	\$599,265
Average Days on Market	177	211	206	229	217	200	188	118	97	90	114
% Volume Compared to Previous Year	63.72%	95.55%	79.49%	125.03%	101.53%	118.62%	126.21%	110.84%	115.22%	100.77%	103.43%
% ASP Compared to Previous Year	99.89%	99.77%	99.82%	99.84%	100.39%	100.34%	99.66%	100.16%	99.75%	100.03%	99.92%

September Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999											
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Number of Sales	349	313	216	308	304	349	475	550	594	549	609
Total List Price	\$ 322,724,393	\$ 299,786,715	\$ 210,250,024	\$ 294,081,089	\$ 287,750,363	\$ 325,920,028	\$ 436,339,626	\$ 499,543,952	\$ 535,500,722	\$ 491,006,860	\$ 545,648,837
Told Sold Volume	\$ 297,142,930	\$ 266,879,151	\$ 183,679,838	\$ 262,424,533	\$ 260,211,304	\$ 298,431,225	\$ 408,409,663	\$ 471,642,928	\$ 511,248,613	\$ 468,918,301	\$ 519,078,649
List / Sell Ratio	92.07%	89.02%	87.36%	89.24%	90.43%	91.57%	93.60%	94.41%	95.47%	95.50%	95.13%
Average Sales Price	\$851,412	\$852,649	\$850,370	\$852,028	\$855,958	\$855,104	\$859,810	\$857,533	\$860,688	\$854,132	\$852,346
Average Days on Market	192	218	233	253	212	225	205	126	109	102	114
% Volume Compared to Previous Year	67.98%	89.82%	68.83%	142.87%	99.16%	114.69%	136.85%	115.48%	108.40%	91.72%	110.70%
% ASP Compared to Previous Year	99.54%	100.15%	99.73%	100.19%	100.46%	99.90%	100.55%	99.74%	100.37%	99.24%	99.79%

September Annual Rolling Totals Summary - All Sales \$1M +											
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Number of Sales	819	685	465	642	689	728	932	1114	1251	1094	1139
Total List Price	\$ 1,996,631,916	\$ 1,636,737,281	\$ 1,205,784,438	\$ 1,566,700,577	\$ 1,691,066,675	\$ 1,645,354,132	\$ 2,211,422,488	\$ 2,590,275,868	\$ 3,088,361,262	\$ 2,588,590,045	\$ 2,861,685,288
Told Sold Volume	\$ 1,804,574,793	\$ 1,458,608,859	\$ 1,032,020,023	\$ 1,364,443,988	\$ 1,480,936,147	\$ 1,471,010,301	\$ 2,030,173,035	\$ 2,412,513,860	\$ 2,887,145,614	\$ 2,420,963,490	\$ 2,651,863,377
List / Sell Ratio	90.38%	89.12%	85.59%	87.09%	87.57%	89.40%	91.80%	93.14%	93.48%	93.52%	92.67%
Average Sales Price	\$2,203,388	\$2,129,356	\$2,219,398	\$2,125,302	\$2,149,399	\$2,020,619	\$2,178,297	\$2,165,632	\$2,307,870	\$2,212,947	\$2,328,238
Average Days on Market	252	249	275	262	263	259	221	154	129	120	139
% Volume Compared to Previous Year	92.67%	80.83%	70.75%	132.21%	108.54%	99.33%	138.01%	118.83%	119.67%	83.85%	109.54%
% ASP Compared to Previous Year	106.36%	96.64%	104.23%	95.76%	101.13%	94.01%	107.80%	99.42%	106.57%	95.89%	105.21%

September Annual Rolling Totals Summary - Sales \$1M - \$2M											
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Number of Sales	498	426	290	422	440	496	597	704	782	703	692
Total List Price	\$ 775,585,728	\$ 672,504,430	\$ 461,778,047	\$ 662,517,505	\$ 675,155,176	\$ 761,163,842	\$ 902,659,599	\$ 1,034,372,797	\$ 1,142,531,157	\$ 1,026,058,414	\$ 1,020,022,190
Told Sold Volume	\$ 698,971,804	\$ 596,004,684	\$ 396,254,339	\$ 572,145,437	\$ 601,529,904	\$ 685,051,372	\$ 827,631,794	\$ 962,382,674	\$ 1,069,106,923	\$ 958,887,536	\$ 949,943,865
List / Sell Ratio	90.12%	88.62%	85.81%	86.36%	89.10%	90.00%	91.69%	93.04%	93.57%	93.45%	93.13%
Average Sales Price	\$1,403,558	\$1,399,072	\$1,366,394	\$1,355,795	\$1,367,113	\$1,381,152	\$1,386,318	\$1,367,021	\$1,367,144	\$1,363,994	\$1,372,751
Average Days on Market	226	240	248	244	258	248	224	149	116	110	127
% Volume Compared to Previous Year	82.56%	85.27%	66.49%	144.39%	105.14%	113.88%	120.81%	116.28%	111.09%	89.69%	99.07%
% ASP Compared to Previous Year	102.13%	99.68%	97.66%	99.22%	100.83%	101.03%	100.37%	98.61%	100.01%	99.77%	100.64%

## September Annual Rolling Totals Summary - Sales \$2M - \$5M

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Number of Sales	273	220	152	192	217	206	290	346	380	330	369
Total List Price	\$ 843,866,188	\$ 698,355,851	\$ 533,246,391	\$ 630,162,073	\$ 721,611,499	\$ 662,061,290	\$ 940,533,890	\$ 1,062,622,071	\$ 1,224,116,605	\$ 1,056,542,131	\$ 1,187,602,799
Totd Sold Volume	\$ 765,478,189	\$ 620,401,425	\$ 456,815,684	\$ 555,891,551	\$ 631,826,243	\$ 590,249,929	\$ 866,180,741	\$ 989,278,686	\$ 1,145,255,469	\$ 991,974,954	\$ 1,101,935,428
List / Sell Ratio	90.71%	88.84%	85.67%	88.21%	87.56%	89.15%	92.09%	93.10%	93.56%	93.89%	92.79%
Average Sales Price	\$2,803,949	\$2,820,006	\$3,005,366	\$2,895,268	\$2,911,642	\$2,865,291	\$2,986,830	\$2,859,187	\$3,013,830	\$3,005,985	\$2,986,275
Average Days on Market	290	255	324	292	277	276	217	150	142	132	146
% Volume Compared to Previous Year	91.41%	81.05%	73.63%	121.69%	113.66%	93.42%	146.75%	114.21%	115.77%	86.62%	111.09%
% ASP Compared to Previous Year	95.77%	100.57%	106.57%	96.34%	100.57%	98.41%	104.24%	95.73%	105.41%	99.74%	99.34%

## September Annual Rolling Totals Summary - Sales \$5M +

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Number of Sales	48	39	23	28	32	26	45	64	89	61	78
Total List Price	\$ 377,180,000	\$ 265,877,000	\$ 210,760,000	\$ 274,020,999	\$ 294,300,000	\$ 222,129,000	\$ 368,228,999	\$ 493,281,000	\$ 721,713,500	\$ 505,989,500	\$ 654,060,299
Totd Sold Volume	\$ 340,124,800	\$ 242,202,750	\$ 178,950,000	\$ 236,407,000	\$ 247,580,000	\$ 195,709,000	\$ 336,360,500	\$ 460,852,500	\$ 672,783,222	\$ 470,101,000	\$ 599,984,084
List / Sell Ratio	90.18%	91.10%	84.91%	86.27%	84.13%	88.11%	91.35%	93.43%	93.22%	92.91%	91.73%
Average Sales Price	\$7,085,933	\$6,210,327	\$7,780,435	\$8,443,107	\$7,736,875	\$7,527,269	\$7,474,678	\$7,200,820	\$7,559,362	\$7,706,574	\$7,692,104
Average Days on Market	309	318	277	327	240	330	198	237	186	180	214
% Volume Compared to Previous Year	129.11%	71.21%	73.88%	132.11%	104.73%	79.05%	171.87%	137.01%	145.99%	69.87%	127.63%
% ASP Compared to Previous Year	102.22%	87.64%	125.28%	108.52%	91.64%	97.29%	99.30%	96.34%	104.98%	101.95%	99.81%

## September Annual Rolling Totals Summary - Overall Sales

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Number of Sales	5169	5881	8039	10191	10452	10725	12147	12777	13388	11674	12033
Total List Price	\$ 3,835,462,808	\$ 3,588,164,304	\$ 3,169,550,054	\$ 4,037,094,148	\$ 4,213,731,830	\$ 4,356,827,161	\$ 5,542,549,556	\$ 6,281,859,802	\$ 7,226,265,198	\$ 6,397,231,686	\$ 6,905,967,126
Totd Sold Volume	\$ 3,512,804,149	\$ 3,227,174,966	\$ 2,818,987,790	\$ 3,640,667,620	\$ 3,811,220,354	\$ 3,996,630,446	\$ 5,182,641,569	\$ 5,934,087,073	\$ 6,855,587,720	\$ 6,073,774,237	\$ 6,515,190,026
List / Sell Ratio	91.59%	89.94%	88.94%	90.18%	90.45%	91.73%	93.51%	94.46%	94.87%	94.94%	94.34%
Average Sales Price	\$679,591	\$548,746	\$350,664	\$357,243	\$364,640	\$372,646	\$426,660	\$464,435	\$512,070	\$520,282	\$541,444
Average Days on Market	182	188	159	171	173	171	156	91	77	76	93
% Volume Compared to Previous Year	80.17%	91.87%	87.35%	129.15%	104.68%	104.86%	129.68%	114.50%	115.53%	88.60%	107.27%
% ASP Compared to Previous Year	101.40%	80.75%	63.90%	101.88%	102.07%	102.20%	114.49%	108.85%	110.26%	101.60%	104.07%