

**3Q 2017 Pelican Bay  
Active & Closed Market Reports**



# **3<sup>RD</sup> QUARTER 2017 PELICAN BAY MARKET STUDY WORKBOOK**

## **INDEX PAGE**

- **Sum of List Price of Active Listings (3-4)**
- **Average List Price of Active Listings (5-6)**
- **Average Price Per Sq. Ft. of Active Listings (7-8)**
- **Active Listing Count (9-10)**
- **Average Price Per Sq. Ft. of Closed Listings (11)**
- **Sum of Closed Units By Year (12-14)**
- **Summary of Closed Units, Volume by Community & Property Type (15-33)**
- **Average Sales Price by Condo and Bedrooms (34-50)**
- **Total Sales Price by Condo and Bedrooms (51-69)**
- **Closed Quarterly Breakdown by All Quarters (70-86)**
- **ASP by Property Type and Year (87-88)**
- **ASP by Property Type, Condo, and Year (89-90)**

Sum of Price Lst			Code						
Community	Description	Converted Subdivision Condo	B	C	D	E	F	G	Grand Total
Pelican Bay	Condo	AVALON AT PELICAN BAY	\$385,300						\$385,300
		BARRINGTON CLUB		\$525,000					\$525,000
		BREAKWATER AT PELICAN BAY		\$4,207,500	\$839,900				\$5,047,400
		CALAIS AT PELICAN BAY		\$699,000	\$799,900				\$1,498,900
		CAP FERRAT				\$3,145,000	\$5,850,250	\$5,325,000	\$14,320,250
		CHATEAUMERE		\$575,000					\$575,000
		CHATEAUMERE ROYALE		\$615,000					\$615,000
		CLARIDGE				\$1,395,000			\$1,395,000
		CORONADO				\$1,150,000			\$1,150,000
		CRESCENT				\$1,195,000			\$1,195,000
		DORCHESTER		\$1,399,000		\$1,825,000			\$3,224,000
		GROSVENOR		\$699,000	\$854,000				\$1,553,000
		HYDE PARK		\$1,314,000					\$1,314,000
		INTERLACHEN		\$1,934,000		\$1,200,000			\$3,134,000
		L'AMBIANCE		\$569,000					\$569,000
		LAUREL OAKS AT PELICAN BAY	\$1,741,300						\$1,741,300
		LUGANO		\$1,273,900					\$1,273,900
		MARBELLA				\$2,994,000	\$6,080,000		\$9,074,000
		PEBBLE CREEK		\$2,334,000	\$775,000				\$3,109,000
		SANCTUARY AT PELICAN BAY		\$585,000	\$799,000				\$1,384,000
		SERENDIPITY	\$399,999						\$399,999
		ST KITTS				\$1,075,000			\$1,075,000
		ST LAURENT				\$2,350,000			\$2,350,000
		ST LUCIA			\$799,000				\$799,000
		ST MAARTEN	\$469,000	\$695,000	\$949,515				\$2,113,515
		ST MARISSA			\$849,000				\$849,000
		ST NICOLE			\$1,678,000				\$1,678,000
		ST PIERRE			\$2,879,000				\$2,879,000
		ST RAPHAEL			\$995,000		\$8,073,000		\$9,068,000
		ST SIMONE		\$1,099,000					\$1,099,000
		ST TROPEZ		\$619,000					\$619,000
		STRATFORD		\$625,000	\$764,000				\$1,389,000
		VALENCIA AT PELICAN BAY	\$939,900	\$617,700					\$1,557,600
	<b>Condo Total</b>		<b>\$3,935,499</b>	<b>\$20,385,100</b>	<b>\$12,981,315</b>	<b>\$16,329,000</b>	<b>\$20,003,250</b>	<b>\$5,325,000</b>	<b>\$78,959,164</b>
	<b>Single Family</b>	GEORGETOWN AT PELICAN BAY					\$2,595,000		\$2,595,000
		OAKMONT				\$5,445,000			\$5,445,000
		PELICAN BAY WOODS					\$7,198,000	\$5,495,000	\$12,693,000
		PINECREST AT PELICAN BAY					\$2,795,000		\$2,795,000
		WATERFORD AT PELICAN BAY					\$2,350,000		\$2,350,000
	<b>Single Family Total</b>					<b>\$5,445,000</b>	<b>\$14,938,000</b>	<b>\$5,495,000</b>	<b>\$25,878,000</b>
	<b>Villa</b>	BAY VILLAS			\$1,894,000				\$1,894,000
		CANNES				\$1,695,000			\$1,695,000
		ISLE VERDE AT PELICAN BAY					\$2,400,000		\$2,400,000
		LAS BRISAS AT PELICAN BAY				\$1,595,000			\$1,595,000
		VILLA CORONADO				\$1,100,000			\$1,100,000
	<b>Villa Total</b>				<b>\$1,894,000</b>	<b>\$4,390,000</b>	<b>\$2,400,000</b>		<b>\$8,684,000</b>
<b>Pelican Bay Total</b>			<b>\$3,935,499</b>	<b>\$20,385,100</b>	<b>\$14,875,315</b>	<b>\$26,164,000</b>	<b>\$37,341,250</b>	<b>\$10,820,000</b>	<b>\$113,521,164</b>
<b>Bay Colony</b>	<b>Condo</b>	BILTMORE AT BAY COLONY					\$13,920,000		\$13,920,000
		BRIGHTON AT BAY COLONY					\$9,000,000	\$5,195,000	\$14,195,000
		CARLYSLE AT BAY COLONY					\$4,495,000		\$4,495,000

Sum of Price Lst			Code						
Community	Description	Converted Subdivision Condo	B	C	D	E	F	G	Grand Total
<b>Bay Colony</b>	<b>Condo</b>	CONTESSA AT BAY COLONY					\$2,995,000		<b>\$2,995,000</b>
		MANSION LA PALMA AT BAY COLONY				\$1,199,000			<b>\$1,199,000</b>
		REMINGTON AT BAY COLONY					\$9,549,000	\$5,699,000	<b>\$15,248,000</b>
		TOSCANA AT BAY COLONY				\$1,850,000	\$4,438,000		<b>\$6,288,000</b>
		TRIESTE AT BAY COLONY					\$5,079,000		<b>\$5,079,000</b>
		WINDSOR AT BAY COLONY						\$6,995,000	<b>\$6,995,000</b>
	<b>Condo Total</b>					<b>\$3,049,000</b>	<b>\$49,476,000</b>	<b>\$17,889,000</b>	<b>\$70,414,000</b>
	<b>Single Family</b>	BAY COLONY SHORES					\$4,695,000		<b>\$4,695,000</b>
		STRAND AT BAY COLONY						\$55,900,000	<b>\$55,900,000</b>
	<b>Single Family Total</b>						<b>\$4,695,000</b>	<b>\$55,900,000</b>	<b>\$60,595,000</b>
	<b>Villa</b>	VIZCAYA AT BAY COLONY					\$10,049,000	\$5,995,000	<b>\$16,044,000</b>
	<b>Villa Total</b>						<b>\$10,049,000</b>	<b>\$5,995,000</b>	<b>\$16,044,000</b>
<b>Bay Colony Total</b>						<b>\$3,049,000</b>	<b>\$64,220,000</b>	<b>\$79,784,000</b>	<b>\$147,053,000</b>
<b>Grand Total</b>			<b>\$3,935,499</b>	<b>\$20,385,100</b>	<b>\$14,875,315</b>	<b>\$29,213,000</b>	<b>\$101,561,250</b>	<b>\$90,604,000</b>	<b>\$260,574,164</b>

**Pelican Bay Active Listing Report 2017 10 01.xlsx**  
Average List Price

Average of Price Lst			Code							
Community	Description	Converted Subdivision Condo	B	C	D	E	F	G	Grand Total	
Pelican Bay	Condo	AVALON AT PELICAN BAY	\$385,300						\$385,300	
		BARRINGTON CLUB		\$525,000					\$525,000	
		BREAKWATER AT PELICAN BAY		\$701,250	\$839,900				\$721,057	
		CALAIS AT PELICAN BAY		\$699,000	\$799,900				\$749,450	
		CAP FERRAT				\$1,572,500	\$2,925,125	\$5,325,000	\$2,864,050	
		CHATEAUMERE		\$575,000					\$575,000	
		CHATEAUMERE ROYALE		\$615,000					\$615,000	
		CLARIDGE				\$1,395,000			\$1,395,000	
		CORONADO				\$1,150,000			\$1,150,000	
		CRESCENT				\$1,195,000			\$1,195,000	
		DORCHESTER		\$699,500		\$1,825,000			\$1,074,667	
		GROSVENOR		\$699,000	\$854,000				\$776,500	
		HYDE PARK		\$657,000					\$657,000	
		INTERLACHEN		\$644,667		\$1,200,000			\$783,500	
		L'AMBIANCE		\$569,000					\$569,000	
		LAUREL OAKS AT PELICAN BAY	\$435,325						\$435,325	
		LUGANO		\$636,950					\$636,950	
		MARBELLA				\$1,497,000	\$3,040,000		\$2,268,500	
		PEBBLE CREEK		\$583,500	\$775,000				\$621,800	
		SANCTUARY AT PELICAN BAY		\$585,000	\$799,000				\$692,000	
		SERENDIPITY	\$399,999						\$399,999	
		ST KITTS				\$1,075,000			\$1,075,000	
		ST LAURENT				\$1,175,000			\$1,175,000	
		ST LUCIA			\$799,000				\$799,000	
		ST MAARTEN	\$469,000	\$695,000	\$949,515				\$704,505	
		ST MARISSA			\$849,000				\$849,000	
		ST NICOLE			\$839,000				\$839,000	
		ST PIERRE			\$959,667				\$959,667	
		ST RAPHAEL			\$995,000		\$2,691,000		\$2,267,000	
		ST SIMONE		\$549,500					\$549,500	
		ST TROPEZ		\$619,000					\$619,000	
		STRATFORD		\$625,000	\$764,000				\$694,500	
		VALENCIA AT PELICAN BAY	\$469,950	\$617,700					\$519,200	
	<b>Condo Total</b>		<b>\$437,278</b>	<b>\$637,034</b>	<b>\$865,421</b>	<b>\$1,360,750</b>	<b>\$2,857,607</b>	<b>\$5,325,000</b>	<b>\$1,038,936</b>	
	<b>Single Family</b>	GEORGETOWN AT PELICAN BAY					\$2,595,000		\$2,595,000	
		OAKMONT				\$1,361,250			\$1,361,250	
		PELICAN BAY WOODS					\$2,399,333	\$5,495,000	\$3,173,250	
		PINECREST AT PELICAN BAY					\$2,795,000		\$2,795,000	
		WATERFORD AT PELICAN BAY					\$2,350,000		\$2,350,000	
	<b>Single Family Total</b>					<b>\$1,361,250</b>	<b>\$2,489,667</b>	<b>\$5,495,000</b>	<b>\$2,352,545</b>	
	<b>Villa</b>	BAY VILLAS			\$947,000				\$947,000	
		CANNES				\$1,695,000			\$1,695,000	
		ISLE VERDE AT PELICAN BAY					\$2,400,000		\$2,400,000	
		LAS BRISAS AT PELICAN BAY				\$1,595,000			\$1,595,000	
		VILLA CORONADO				\$1,100,000			\$1,100,000	
	<b>Villa Total</b>				<b>\$947,000</b>	<b>\$1,463,333</b>	<b>\$2,400,000</b>		<b>\$1,447,333</b>	
<b>Pelican Bay Total</b>			<b>\$437,278</b>	<b>\$637,034</b>	<b>\$875,019</b>	<b>\$1,377,053</b>	<b>\$2,667,232</b>	<b>\$5,410,000</b>	<b>\$1,220,658</b>	
<b>Bay Colony</b>	<b>Condo</b>	BILTMORE AT BAY COLONY					\$4,640,000		\$4,640,000	
		BRIGHTON AT BAY COLONY					\$4,500,000	\$5,195,000	\$4,731,667	
		CARLYSLE AT BAY COLONY					\$4,495,000		\$4,495,000	

**Pelican Bay Active Listing Report 2017 10 01.xlsx**  
 Average List Price

Average of Price Lst			Code						
Community	Description	Converted Subdivision Condo	B	C	D	E	F	G	Grand Total
<b>Bay Colony</b>	<b>Condo</b>	CONTESSA AT BAY COLONY					\$2,995,000		<b>\$2,995,000</b>
		MANSION LA PALMA AT BAY COLONY				\$1,199,000			<b>\$1,199,000</b>
		REMINGTON AT BAY COLONY					\$4,774,500	\$5,699,000	<b>\$5,082,667</b>
		TOSCANA AT BAY COLONY				\$1,850,000	\$2,219,000		<b>\$2,096,000</b>
		TRIESTE AT BAY COLONY					\$2,539,500		<b>\$2,539,500</b>
		WINDSOR AT BAY COLONY						\$6,995,000	<b>\$6,995,000</b>
	<b>Condo Total</b>					<b>\$1,524,500</b>	<b>\$3,805,846</b>	<b>\$5,963,000</b>	<b>\$3,911,889</b>
	<b>Single Family</b>	BAY COLONY SHORES					\$4,695,000		<b>\$4,695,000</b>
		STRAND AT BAY COLONY						\$18,633,333	<b>\$18,633,333</b>
	<b>Single Family Total</b>						<b>\$4,695,000</b>	<b>\$18,633,333</b>	<b>\$15,148,750</b>
	<b>Villa</b>	VIZCAYA AT BAY COLONY					\$3,349,667	\$5,995,000	<b>\$4,011,000</b>
	<b>Villa Total</b>						<b>\$3,349,667</b>	<b>\$5,995,000</b>	<b>\$4,011,000</b>
<b>Bay Colony Total</b>						<b>\$1,524,500</b>	<b>\$3,777,647</b>	<b>\$11,397,714</b>	<b>\$5,655,885</b>
<b>Grand Total</b>			<b>\$437,278</b>	<b>\$637,034</b>	<b>\$875,019</b>	<b>\$1,391,095</b>	<b>\$3,276,169</b>	<b>\$10,067,111</b>	<b>\$2,189,699</b>

Average of Prclstsqft		Code							
Community	Description	Converted Subdivision Condo	B	C	D	E	F	G	Grand Total
Pelican Bay	Condo	AVALON AT PELICAN BAY	\$1,300.00						\$1,300.00
		BARRINGTON CLUB		\$1,663.00					\$1,663.00
		BREAKWATER AT PELICAN BAY		\$1,818.50	\$1,861.00				\$1,824.57
		CALAIS AT PELICAN BAY		\$1,861.00	\$1,866.00				\$1,863.50
		CAP FERRAT				\$3,125.00	\$3,350.00	\$6,850.00	\$3,960.00
		CHATEAUMERE		\$1,351.00					\$1,351.00
		CHATEAUMERE ROYALE		\$1,350.00					\$1,350.00
		CLARIDGE				\$2,337.00			\$2,337.00
		CORONADO				\$1,601.00			\$1,601.00
		CRESCENT				\$2,160.00			\$2,160.00
		DORCHESTER		\$1,741.00		\$2,187.00			\$1,889.67
		GROSVENOR		\$2,542.00	\$1,931.00				\$2,236.50
		HYDE PARK		\$1,523.00					\$1,523.00
		INTERLACHEN		\$1,949.00		\$2,956.00			\$2,200.75
		L'AMBIANCE		\$1,693.00					\$1,693.00
		LAUREL OAKS AT PELICAN BAY	\$1,331.25						\$1,331.25
		LUGANO		\$1,392.00					\$1,392.00
		MARBELLA				\$2,325.00	\$3,217.00		\$2,771.00
		PEBBLE CREEK		\$1,374.00	\$1,641.00				\$1,427.40
		SANCTUARY AT PELICAN BAY		\$1,437.00	\$2,100.00				\$1,768.50
		SERENDIPITY	\$1,300.00						\$1,300.00
		ST KITTS				\$2,144.00			\$2,144.00
		ST LAURENT				\$1,992.50			\$1,992.50
		ST LUCIA			\$1,818.00				\$1,818.00
		ST MAARTEN	\$1,330.00	\$1,337.00	\$1,330.00				\$1,332.33
		ST MARISSA			\$1,341.00				\$1,341.00
		ST NICOLE			\$1,263.00				\$1,263.00
		ST PIERRE			\$1,526.67				\$1,526.67
		ST RAPHAEL			\$2,100.00		\$2,683.33		\$2,537.50
		ST SIMONE		\$1,425.50					\$1,425.50
		ST TROPEZ		\$1,274.00					\$1,274.00
		STRATFORD		\$2,021.00	\$2,021.00				\$2,021.00
		VALENCIA AT PELICAN BAY	\$1,305.00	\$1,535.00					\$1,381.67
	<b>Condo Total</b>		<b>\$1,318.33</b>	<b>\$1,640.03</b>	<b>\$1,674.33</b>	<b>\$2,355.83</b>	<b>\$3,026.29</b>	<b>\$6,850.00</b>	<b>\$1,917.96</b>
	<b>Single Family</b>	GEORGETOWN AT PELICAN BAY					\$5,341.00		\$5,341.00
		OAKMONT				\$2,754.25			\$2,754.25
		PELICAN BAY WOODS					\$4,437.67	\$5,100.00	\$4,603.25
		PINECREST AT PELICAN BAY					\$4,506.00		\$4,506.00
		WATERFORD AT PELICAN BAY					\$5,100.00		\$5,100.00
	<b>Single Family Total</b>					<b>\$2,754.25</b>	<b>\$4,710.00</b>	<b>\$5,100.00</b>	<b>\$4,034.27</b>
	<b>Villa</b>	BAY VILLAS			\$1,807.50				\$1,807.50
		CANNES				\$3,952.00			\$3,952.00
		ISLE VERDE AT PELICAN BAY					\$2,489.00		\$2,489.00
		LAS BRISAS AT PELICAN BAY				\$2,620.00			\$2,620.00
		VILLA CORONADO				\$2,240.00			\$2,240.00
	<b>Villa Total</b>				<b>\$1,807.50</b>	<b>\$2,937.33</b>	<b>\$2,489.00</b>		<b>\$2,486.00</b>
<b>Pelican Bay Total</b>			<b>\$1,318.33</b>	<b>\$1,640.03</b>	<b>\$1,690.00</b>	<b>\$2,531.53</b>	<b>\$3,709.50</b>	<b>\$5,975.00</b>	<b>\$2,204.92</b>
<b>Bay Colony</b>	<b>Condo</b>	BILTMORE AT BAY COLONY					\$3,220.00		\$3,220.00
		BRIGHTON AT BAY COLONY					\$3,105.00	\$3,450.00	\$3,220.00
		CARLYSLE AT BAY COLONY					\$3,274.00		\$3,274.00

Average of Prclstsqft			Code							
Community	Description	Converted Subdivision Condo	B	C	D	E	F	G	Grand Total	
<b>Bay Colony</b>	<b>Condo</b>	CONTESSA AT BAY COLONY					\$2,125.00		\$2,125.00	
		MANSION LA PALMA AT BAY COLONY				\$2,110.00			\$2,110.00	
		REMINGTON AT BAY COLONY					\$3,010.00	\$3,010.00	\$3,010.00	
		TOSCANA AT BAY COLONY				\$2,520.00	\$2,520.00		\$2,520.00	
		TRIESTE AT BAY COLONY					\$3,745.00		\$3,745.00	
		WINDSOR AT BAY COLONY						\$6,085.00	\$6,085.00	
	<b>Condo Total</b>					<b>\$2,315.00</b>	<b>\$3,063.00</b>	<b>\$4,181.67</b>	<b>\$3,166.33</b>	
	<b>Single Family</b>	BAY COLONY SHORES					\$5,499.00		\$5,499.00	
		STRAND AT BAY COLONY						\$9,989.00	\$9,989.00	
	<b>Single Family Total</b>						<b>\$5,499.00</b>	<b>\$9,989.00</b>	<b>\$8,866.50</b>	
	<b>Villa</b>	VIZCAYA AT BAY COLONY					\$3,666.00	\$5,270.00	\$4,067.00	
	<b>Villa Total</b>						<b>\$3,666.00</b>	<b>\$5,270.00</b>	<b>\$4,067.00</b>	
<b>Bay Colony Total</b>						<b>\$2,315.00</b>	<b>\$3,312.71</b>	<b>\$6,826.00</b>	<b>\$4,181.85</b>	
<b>Grand Total</b>			<b>\$1,318.33</b>	<b>\$1,640.03</b>	<b>\$1,690.00</b>	<b>\$2,510.90</b>	<b>\$3,491.90</b>	<b>\$6,636.89</b>	<b>\$2,636.86</b>	

Count of Code			Code						
Community	Description	Converted Subdivision Condo	B	C	D	E	F	G	Grand Total
Pelican Bay	Condo	AVALON AT PELICAN BAY	1						1
		BARRINGTON CLUB		1					1
		BREAKWATER AT PELICAN BAY		6	1				7
		CALAIS AT PELICAN BAY		1	1				2
		CAP FERRAT				2	2	1	5
		CHATEAUMERE		1					1
		CHATEAUMERE ROYALE		1					1
		CLARIDGE				1			1
		CORONADO				1			1
		CRESCENT				1			1
		DORCHESTER		2		1			3
		GROSVENOR		1	1				2
		HYDE PARK		2					2
		INTERLACHEN		3		1			4
		L'AMBIANCE		1					1
		LAUREL OAKS AT PELICAN BAY	4						4
		LUGANO		2					2
		MARBELLA				2	2		4
		PEBBLE CREEK		4	1				5
		SANCTUARY AT PELICAN BAY		1	1				2
		SERENDIPITY	1						1
		ST KITTS				1			1
		ST LAURENT				2			2
		ST LUCIA			1				1
		ST MAARTEN	1	1	1				3
		ST MARISSA			1				1
		ST NICOLE			2				2
		ST PIERRE			3				3
		ST RAPHAEL			1		3		4
		ST SIMONE		2					2
		ST TROPEZ		1					1
		STRATFORD		1	1				2
		VALENCIA AT PELICAN BAY	2	1					3
	<b>Condo Total</b>		<b>9</b>	<b>32</b>	<b>15</b>	<b>12</b>	<b>7</b>	<b>1</b>	<b>76</b>
	<b>Single Family</b>	GEORGETOWN AT PELICAN BAY					1		1
		OAKMONT				4			4
		PELICAN BAY WOODS					3	1	4
		PINECREST AT PELICAN BAY					1		1
		WATERFORD AT PELICAN BAY					1		1
	<b>Single Family Total</b>					<b>4</b>	<b>6</b>	<b>1</b>	<b>11</b>
	<b>Villa</b>	BAY VILLAS			2				2
		CANNES				1			1
		ISLE VERDE AT PELICAN BAY					1		1
		LAS BRISAS AT PELICAN BAY				1			1
		VILLA CORONADO				1			1
	<b>Villa Total</b>				<b>2</b>	<b>3</b>	<b>1</b>		<b>6</b>
<b>Pelican Bay Total</b>			<b>9</b>	<b>32</b>	<b>17</b>	<b>19</b>	<b>14</b>	<b>2</b>	<b>93</b>
<b>Bay Colony</b>	<b>Condo</b>	BILTMORE AT BAY COLONY					3		3
		BRIGHTON AT BAY COLONY					2	1	3
		CARLYSLE AT BAY COLONY					1		1

Count of Code			Code						
Community	Description	Converted Subdivision Condo	B	C	D	E	F	G	Grand Total
Bay Colony	Condo	CONTESSA AT BAY COLONY					1		1
		MANSION LA PALMA AT BAY COLONY				1			1
		REMINGTON AT BAY COLONY					2	1	3
		TOSCANA AT BAY COLONY				1	2		3
		TRIESTE AT BAY COLONY					2		2
		WINDSOR AT BAY COLONY						1	1
	<b>Condo Total</b>					<b>2</b>	<b>13</b>	<b>3</b>	<b>18</b>
	<b>Single Family</b>	BAY COLONY SHORES					1		1
		STRAND AT BAY COLONY						3	3
	<b>Single Family Total</b>						<b>1</b>	<b>3</b>	<b>4</b>
	<b>Villa</b>	VIZCAYA AT BAY COLONY					3	1	4
	<b>Villa Total</b>						<b>3</b>	<b>1</b>	<b>4</b>
	<b>Bay Colony Total</b>					<b>2</b>	<b>17</b>	<b>7</b>	<b>26</b>
	<b>Grand Total</b>		<b>9</b>	<b>32</b>	<b>17</b>	<b>21</b>	<b>31</b>	<b>9</b>	<b>119</b>

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Price Per Sq Ft Averages

Sum of Ave Pr Per Sq Ft			Year Closed									Grand Total	
Community	Description	Subdivision Condo	2009	2010	2011	2012	2013	2014	2015	2016	2017	Grand Total	
Pelican Bay	Single Family	OAKMONT	\$371.55	\$355.88	\$331.36	\$366.88	\$370.02	\$440.33	\$445.30	\$498.59	\$513.15	\$420.76	
		PELICAN BAY WOODS	\$332.72	\$348.42	\$415.46	\$334.46	\$344.73	\$367.50	\$525.30	\$400.78	\$478.30	\$400.45	
		PINECREST AT PELICAN BAY	\$352.61		\$347.94	\$383.92	\$335.29	\$379.15	\$491.18	\$532.15	\$495.27	\$404.29	
		POINTE VERDE		\$517.26				\$516.81			\$510.31	\$514.75	
		VILLAGE AT PELICAN BAY		\$320.15		\$301.99	\$367.43	\$303.95	\$403.46	\$397.83	\$429.72	\$371.97	
		WATERFORD AT PELICAN BAY				\$477.10	\$488.49		\$476.36	\$534.95	\$459.97	\$489.93	
		Single Family Total		\$403.76	\$413.25	\$388.23	\$363.22	\$381.21	\$430.72	\$499.59	\$481.73	\$505.78	\$432.25
		Villa	BAY VILLAS	\$371.93	\$350.30	\$353.52	\$392.04	\$378.15	\$385.83	\$417.45	\$444.24	\$559.32	\$392.74
			BEAUVILLE		\$307.01	\$293.57	\$332.23	\$362.23	\$429.78	\$448.17	\$433.98		\$369.47
			BRIDGE WAY VILLAS	\$431.61	\$386.36	\$446.51		\$439.70	\$481.62	\$577.62	\$593.09	\$543.08	\$491.39
			CANNES			\$344.59				\$447.97			\$396.28
			CARLTON PLACE	\$566.50	\$430.23	\$401.38	\$408.53			\$603.30	\$549.93	\$668.72	\$504.65
			CHANTECLAIR MANOR		\$305.91	\$304.77			\$301.57	\$390.82	\$332.54	\$341.05	\$329.84
			COCOBAY	\$507.58	\$463.62	\$469.27	\$493.55	\$539.80	\$543.03	\$612.05	\$569.23	\$637.10	\$529.95
			GRAND BAY AT PELICAN BAY		\$518.67	\$399.74	\$482.70		\$562.60	\$596.77	\$540.67	\$599.62	\$519.50
			ISLE VERDE		\$403.44	\$562.75	\$496.96	\$476.18	\$513.20		\$607.73	\$604.19	\$493.66
			LAS BRISAS AT PELICAN BAY	\$370.96	\$291.06	\$393.11	\$262.53	\$316.47	\$426.34	\$339.29	\$550.51		\$377.26
			OAK LAKE SANCTUARY	\$296.02		\$303.34	\$340.81					\$384.14	\$320.19
			SAND POINTE	\$208.07	\$245.35	\$348.60	\$310.56			\$511.55	\$457.68	\$427.76	\$372.87
			ST ANDREWS AT PELICAN BAY			\$288.49		\$377.31	\$394.47	\$312.93	\$371.64	\$380.95	\$359.64
			TIERRA MAR	\$426.75	\$321.54	\$262.50	\$416.67	\$384.11	\$459.01	\$533.93	\$503.29	\$467.37	\$418.07
		VILLA CORONADO							\$440.98			\$440.98	
		VILLA LANTANA	\$344.49	\$278.40	\$285.08		\$352.62	\$458.64	\$437.56	\$404.54	\$447.96	\$383.52	
		VILLAS AT PELICAN BAY	\$314.19	\$352.59	\$210.57	\$298.22	\$308.28	\$347.81	\$377.17	\$403.83	\$456.09	\$362.85	
		Villa Total		\$385.67	\$367.68	\$360.48	\$405.88	\$389.25	\$451.64	\$467.97	\$473.05	\$507.35	\$424.27
	<b>Pelican Bay Total</b>			<b>\$349.15</b>	<b>\$374.95</b>	<b>\$343.64</b>	<b>\$348.48</b>	<b>\$365.83</b>	<b>\$418.86</b>	<b>\$468.16</b>	<b>\$478.34</b>	<b>\$480.04</b>	<b>\$406.67</b>
Bay Colony	Condo	BILTMORE AT BAY COLONY	\$804.95	\$712.57	\$779.77	\$741.06	\$890.89	\$1,176.85	\$1,272.62	\$1,297.21	\$1,229.13	\$975.86	
		BRIGHTON AT BAY COLONY	\$806.19	\$700.33	\$815.27	\$899.05	\$875.99	\$878.52	\$1,260.19	\$1,369.57	\$1,330.30	\$945.93	
		CARLYSLE AT BAY COLONY	\$784.40	\$820.05	\$785.32	\$707.67	\$1,127.40	\$1,016.34	\$1,246.17	\$1,114.32		\$941.50	
		CONTESSA AT BAY COLONY	\$746.47	\$703.68	\$735.45	\$667.26	\$827.81	\$798.77	\$964.86	\$945.64	\$1,414.89	\$807.55	
		MANSION LA PALMA AT BAY COLONY	\$473.93		\$385.78			\$482.37	\$589.65	\$343.60	\$399.24	\$519.55	
		MARQUESA AT BAY COLONY	\$523.69	\$440.00	\$444.20	\$557.96	\$550.11	\$607.23	\$598.04	\$709.64	\$760.60	\$572.05	
		REMINGTON AT BAY COLONY	\$1,154.49	\$1,165.28	\$827.53	\$681.06	\$1,033.37	\$1,301.07	\$1,835.39	\$1,888.37	\$1,386.29	\$1,302.64	
		SALERNO AT BAY COLONY	\$629.31	\$644.23	\$536.36	\$603.45	\$645.93	\$763.05	\$689.55		\$740.63	\$667.96	
		TOSCANA AT BAY COLONY	\$668.31	\$659.52	\$591.57	\$557.14	\$601.47	\$622.13	\$629.70	\$569.58	\$814.04	\$632.65	
		TRIESTE AT BAY COLONY	\$561.99	\$582.21	\$485.02	\$600.56	\$494.89	\$609.93	\$575.67	\$762.21		\$590.30	
		WINDSOR AT BAY COLONY	\$838.13	\$774.19		\$850.05	\$771.93	\$1,163.12		\$1,380.25		\$1,034.26	
			Condo Total		\$714.28	\$729.57	\$680.17	\$744.60	\$728.03	\$826.89	\$905.42	\$1,006.85	\$1,040.29
		Single Family	BAY COLONY SHORES	\$486.68	\$447.41	\$586.74	\$535.91		\$733.99	\$777.68	\$955.71	\$503.36	\$615.03
			STRAND AT BAY COLONY	\$1,222.99		\$1,285.27				\$1,959.22			\$1,388.02
		Single Family Total		\$808.28	\$447.41	\$1,017.32	\$535.91		\$733.99	\$1,081.66	\$955.71	\$503.36	\$829.97
		Villa	VILLA LA PALMA AT BAY COLONY	\$522.67	\$616.20			\$452.05	\$797.78	\$696.59	\$947.28		\$678.96
			VIZCAYA AT BAY COLONY	\$701.98	\$539.53	\$372.12	\$550.57	\$682.47	\$751.38	\$908.65	\$946.43	\$959.81	\$658.76
		Villa Total		\$573.29	\$550.99	\$372.12	\$550.57	\$616.01	\$759.98	\$755.63	\$947.00	\$959.81	\$665.41
	<b>Bay Colony Total</b>			<b>\$750.61</b>	<b>\$642.12</b>	<b>\$735.65</b>	<b>\$700.99</b>	<b>\$719.06</b>	<b>\$813.72</b>	<b>\$941.14</b>	<b>\$995.23</b>	<b>\$983.83</b>	<b>\$798.49</b>
<b>Grand Total</b>			<b>\$464.71</b>	<b>\$429.33</b>	<b>\$425.00</b>	<b>\$416.09</b>	<b>\$431.53</b>	<b>\$506.91</b>	<b>\$568.31</b>	<b>\$555.44</b>	<b>\$535.91</b>	<b>\$484.05</b>	

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Units by Year Closed

Closed Units			Year Closed										
Community	Description	Subdivision Condo	2009	2010	2011	2012	2013	2014	2015	2016	2017	Grand Total	
Pelican Bay	Condo	AVALON	4	3	8	11	10	10	5	4	9	64	
		BARRINGTON CLUB	2	5	4	1	3	4	7	3	4	33	
		BREAKWATER	5	9	14	4	13	5	9	7	13	79	
		CALAIS	3	6	4	3	6	9	4	6	7	48	
		CAP FERRAT	2	5	6	4	7	8	9	6	6	53	
		CHANTECLAIR MAISONNETTES	1	1	6			1				3	12
		CHATEAUMERE	3	3	1	3	5	6	8	2	4		35
		CHATEAUMERE ROYALE	2	2	4	1	5	1	2	3			20
		CLARIDGE	1	1	6	4	5	8	2	5	4		36
		CORONADO	7	4	6	1	7	8	8	8	5		54
		CRESCENT	4	7	10	6	1	13	6	8	8		63
		DORCHESTER	2	3	5	3	7	4	2	2	3		31
		GLENCOVE	10	5	4	2	7	3	6	6	9		52
		GLENVIEW	1				1						2
		GROSVENOR	2	3	1	6	13	10	5	9	3		52
		HERON AT PELICAN BAY	2	3	1	1	1	2	2				12
		HYDE PARK	1	5	2	8	5	7	5	2	1		36
		INTERLACHEN	4	4	5		4	3	6	3	5		34
		L'AMBIANCE	11	11	12	3	12	9	17	15	8		98
		LAUREL OAKS AT PELICAN BAY	4	6	5	3	11	11	14	6	5		65
		LUGANO	4	1	3		3	2	6	2	2		23
		MARBELLA	6	5	8	6	19	10	9	4	3		70
		MONTENERO	4	5	5	3	9	13	8	6	5		58
		PEBBLE CREEK	10	9	11	7	19	9	12	12	15		104
		POINTE AT PELICAN BAY	4	5	3	1	11	2	4	6	7		43
		RENAISSANCE		1				1		1	2		5
		SAN MARINO	6	4	2	4	4	7	4	5	2		38
		SANCTUARY	2	6	1	4	4	2	3	3	3		28
		SERENDIPITY		3	5	4	6	3	10	5	3		39
		ST KITTS	3	6	5	7	3	2	5	7	10		48
		ST LAURENT	3	4	4	4	7	4	5	5	6		42
		ST LUCIA	4	2	2	1	3	10	3	5	3		33
ST MAARTEN	4	5	4	5	5	6	3	4	6		42		
ST MARISSA	1	2	4	1	4	6	9	5	7		39		
ST NICOLE	3	3	2		3	3	11	3	4		32		
ST PIERRE	5	6	3	6	11	3	4	3	4		45		
ST RAPHAEL	3	10	9	8	10	15	6	7	8		76		
ST SIMONE	1	1	2	2		2	1	1	1		11		
ST THOMAS		1	6	1	1	2	2		2		15		
ST TROPEZ	1	1		1	1	4	7	3			18		
ST VINCENTS	1					1	1	3	3		9		
STRATFORD	4	3	8	4	9	3	2	1	1		35		
VALENCIA AT PELICAN BAY	4	3	6	6	8	13	8	7	5		60		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Units by Year Closed

Closed Units			Year Closed									Grand Total	
Community	Description	Subdivision Condo	2009	2010	2011	2012	2013	2014	2015	2016	2017		
Pelican Bay	Condo	WILLOW BROOK AT PELICAN BAY	4	8	4	5	4	7	3	7	6	48	
	Condo Total		148	180	201	144	267	252	243	200	205	1840	
	Single Family	BARRINGTON AT PELICAN BAY		2	3	4	2	4	5	1	3	3	27
		CAMBRIDGE AT PELICAN BAY										1	1
		GEORGETOWN		1	1	5	2	1	1	2	1		14
		JAMESTOWN		1	1	1							3
		OAKMONT		4	6	6	8	8	6	8	12	8	66
		PELICAN BAY WOODS		3	9	3	5	10	7	9	8	5	59
		PINECREST AT PELICAN BAY		5		7	5	5	1	6	2	5	36
		POINTE VERDE			2				1			1	4
		VILLAGE AT PELICAN BAY			1		1	1	1	2	1	2	9
		WATERFORD AT PELICAN BAY					1	1		2	2	1	7
	Single Family Total			16	23	26	24	30	22	30	29	26	226
	Villa	BAY VILLAS		8	2	5	2	9	6	11	3	1	47
		BEAUVILLE			2	2	1	3	1	3	1		13
		BRIDGE WAY VILLAS		5	1	2		3	7	4	2	4	28
		CANNES				1				1			2
		CARLTON PLACE		1	2	4	1			2	4	1	15
		CHANTECLAIR MANOR			1	2			2	2	2	1	10
		COCOBAY		1	3	2	2	1	4	3	1	1	18
		GRAND BAY AT PELICAN BAY			1	1	5		3	1	1	1	13
		ISLE VERDE			3	1	1	3	4		1	1	14
		LAS BRISAS AT PELICAN BAY		3	2	2	2	4	5	1	3		22
		OAK LAKE SANCTUARY		4		5	3					2	14
		SAND POINTE		1	2	2	1			2	2	2	12
		ST ANDREWS AT PELICAN BAY				2		2	3	1	2	1	11
		TIERRA MAR		3	2	1	2	4	3	1	2	1	19
		VILLA CORONADO								1			1
		VILLA LANTANA		1	2	2		2	2	5	3	1	18
VILLAS AT PELICAN BAY		1	4	1	3	3	8	5	5	4	34		
Villa Total			28	27	35	23	34	48	43	32	21	291	
<b>Pelican Bay Total</b>			<b>192</b>	<b>230</b>	<b>262</b>	<b>191</b>	<b>331</b>	<b>322</b>	<b>316</b>	<b>261</b>	<b>252</b>	<b>2357</b>	
Bay Colony	Condo	BILTMORE AT BAY COLONY	1	3	6	2	4	3	4	2	2	27	
		BRIGHTON AT BAY COLONY	2	2	8	5	5	3	3	1	3	32	
		CARLYSLE AT BAY COLONY	2	3	1	2	1	2	2	2		15	
		CONTESSA AT BAY COLONY	5	3	6	4	9	8	4	3	1	43	
		MANSION LA PALMA AT BAY COLONY	1		1			3	7	1	1	14	
		MARQUESA AT BAY COLONY	1	1	2	2	5	2	3	2	1	19	
		REMINGTON AT BAY COLONY	2	2	1	1	2	4	3	1	2	18	
		SALERNO AT BAY COLONY	2	2	4	1	4	4	4		5	26	
		TOSCANA AT BAY COLONY	5	2	3	1	10	6	2	3	3	35	
		TRIESTE AT BAY COLONY	3	5	4	2	4	11	6	4		39	
		WINDSOR AT BAY COLONY	1	1		2	1	3		2		10	

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Units by Year Closed

Closed Units			Year Closed									Grand Total
Community	Description	Subdivision Condo	2009	2010	2011	2012	2013	2014	2015	2016	2017	
Bay Colony	Condo Total		25	24	36	22	45	49	38	21	18	278
	Single Family	BAY COLONY SHORES	6	5	2	2		2	5	2	1	25
		STRAND AT BAY COLONY	3		2				1			6
	Single Family Total		9	5	4	2		2	6	2	1	31
	Villa	VILLA LA PALMA AT BAY COLONY	2	1			1	1	3	2		10
		VIZCAYA AT BAY COLONY	1	5	1	3	3	4	1	1	1	20
Villa Total		3	6	1	3	4	5	4	3	1	30	
<b>Bay Colony Total</b>			<b>37</b>	<b>35</b>	<b>41</b>	<b>27</b>	<b>49</b>	<b>56</b>	<b>48</b>	<b>26</b>	<b>20</b>	<b>339</b>
<b>Grand Total</b>			<b>229</b>	<b>265</b>	<b>303</b>	<b>218</b>	<b>380</b>	<b>378</b>	<b>364</b>	<b>287</b>	<b>272</b>	<b>2696</b>

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed by Community & Type Prop

Price Per Sq Ft	(All)							
				Data				
Community	Description	Subdivision Condo	Year Closed	Closed Units	Closed Volume	Average Sales Price		
Pelican Bay	Condo	AVALON	2009	4	\$1,694,250	\$ 423,563		
			2010	3	\$1,069,000	\$ 356,333		
			2011	8	\$2,963,500	\$ 370,438		
			2012	11	\$4,036,750	\$ 366,977		
			2013	10	\$3,488,500	\$ 348,850		
			2014	10	\$3,971,000	\$ 397,100		
			2015	5	\$2,181,500	\$ 436,300		
			2016	4	\$1,882,000	\$ 470,500		
			2017	9	\$3,892,500	\$ 432,500		
		<b>AVALON Total</b>				<b>64</b>	<b>\$25,179,000</b>	<b>\$ 393,422</b>
				BARRINGTON CLUB	2009	2	\$755,500	\$ 377,750
					2010	5	\$1,825,450	\$ 365,090
					2011	4	\$1,428,000	\$ 357,000
					2012	1	\$300,000	\$ 300,000
					2013	3	\$1,022,000	\$ 340,667
					2014	4	\$1,453,000	\$ 363,250
					2015	7	\$3,132,500	\$ 447,500
					2016	3	\$1,370,000	\$ 456,667
				2017	4	\$1,770,000	\$ 442,500	
		<b>BARRINGTON CLUB Total</b>				<b>33</b>	<b>\$13,056,450</b>	<b>\$ 395,650</b>
				BREAKWATER	2009	5	\$2,550,000	\$ 510,000
					2010	9	\$4,424,500	\$ 491,611
					2011	14	\$6,555,700	\$ 468,264
					2012	4	\$1,772,500	\$ 443,125
					2013	13	\$6,034,500	\$ 464,192
					2014	5	\$2,879,000	\$ 575,800
					2015	9	\$5,739,500	\$ 637,722
					2016	7	\$5,440,900	\$ 777,271
					2017	13	\$8,325,900	\$ 640,454
		<b>BREAKWATER Total</b>				<b>79</b>	<b>\$43,722,500</b>	<b>\$ 553,449</b>
				CALAIS	2009	3	\$1,274,000	\$ 424,667
					2010	6	\$3,119,500	\$ 519,917
					2011	4	\$2,169,000	\$ 542,250
					2012	3	\$1,405,000	\$ 468,333
					2013	6	\$3,141,900	\$ 523,650
					2014	9	\$5,047,100	\$ 560,789
					2015	4	\$2,400,000	\$ 600,000
					2016	6	\$4,534,000	\$ 755,667
					2017	7	\$4,664,000	\$ 666,286
		<b>CALAIS Total</b>				<b>48</b>	<b>\$27,754,500</b>	<b>\$ 578,219</b>

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed by Community & Type Prop

Price Per Sq Ft	(All)							
				Data				
Community	Description	Subdivision Condo	Year Closed	Closed Units	Closed Volume	Average Sales Price		
Pelican Bay	Condo	CAP FERRAT	2009	2	\$2,490,000	\$ 1,245,000		
			2010	5	\$14,200,000	\$ 2,840,000		
			2011	6	\$14,931,000	\$ 2,488,500		
			2012	4	\$8,850,000	\$ 2,212,500		
			2013	7	\$17,775,000	\$ 2,539,286		
			2014	8	\$20,619,000	\$ 2,577,375		
			2015	9	\$27,160,000	\$ 3,017,778		
			2016	6	\$18,225,000	\$ 3,037,500		
			2017	6	\$16,788,750	\$ 2,798,125		
		<b>CAP FERRAT Total</b>				<b>53</b>	<b>\$141,038,750</b>	<b>\$ 2,661,108</b>
				CHANTECLAIR MAISONETTES	2009	1	\$325,000	\$ 325,000
					2010	1	\$330,000	\$ 330,000
					2011	6	\$1,905,000	\$ 317,500
					2014	1	\$395,000	\$ 395,000
					2017	3	\$1,610,000	\$ 536,667
		<b>CHANTECLAIR MAISONETTES Total</b>				<b>12</b>	<b>\$4,565,000</b>	<b>\$ 380,417</b>
				CHATEAUMERE	2009	3	\$1,332,500	\$ 444,167
					2010	3	\$1,153,000	\$ 384,333
					2011	1	\$400,000	\$ 400,000
					2012	3	\$1,095,000	\$ 365,000
					2013	5	\$2,423,500	\$ 484,700
					2014	6	\$2,888,000	\$ 481,333
					2015	8	\$4,577,350	\$ 572,169
					2016	2	\$1,404,000	\$ 702,000
					2017	4	\$2,244,000	\$ 561,000
		<b>CHATEAUMERE Total</b>				<b>35</b>	<b>\$17,517,350</b>	<b>\$ 500,496</b>
				CHATEAUMERE ROYALE	2009	2	\$749,500	\$ 374,750
					2010	2	\$1,115,000	\$ 557,500
					2011	4	\$1,643,000	\$ 410,750
					2012	1	\$1,100,000	\$ 1,100,000
					2013	5	\$2,542,900	\$ 508,580
					2014	1	\$540,000	\$ 540,000
					2015	2	\$1,117,000	\$ 558,500
				2016	3	\$1,605,000	\$ 535,000	
		<b>CHATEAUMERE ROYALE Total</b>				<b>20</b>	<b>\$10,412,400</b>	<b>\$ 520,620</b>
				CLARIDGE	2009	1	\$1,150,000	\$ 1,150,000
					2010	1	\$894,000	\$ 894,000
					2011	6	\$4,395,000	\$ 732,500
					2012	4	\$3,939,000	\$ 984,750
					2013	5	\$4,805,047	\$ 961,009
					2014	8	\$8,814,000	\$ 1,101,750

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed by Community & Type Prop

Price Per Sq Ft	(All)						
				Data			
Community	Description	Subdivision Condo	Year Closed	Closed Units	Closed Volume	Average Sales Price	
Pelican Bay	Condo	CLARIDGE	2015	2	\$2,683,750	\$ 1,341,875	
			2016	5	\$6,437,500	\$ 1,287,500	
			2017	4	\$5,160,000	\$ 1,290,000	
		<b>CLARIDGE Total</b>			<b>36</b>	<b>\$38,278,297</b>	<b>\$ 1,063,286</b>
		CORONADO	2009	7	\$8,015,000	\$ 1,145,000	
			2010	4	\$3,835,000	\$ 958,750	
			2011	6	\$5,051,250	\$ 841,875	
			2012	1	\$725,000	\$ 725,000	
			2013	7	\$6,910,000	\$ 987,143	
			2014	8	\$8,677,000	\$ 1,084,625	
			2015	8	\$7,742,500	\$ 967,813	
			2016	8	\$9,790,000	\$ 1,223,750	
			2017	5	\$7,062,500	\$ 1,412,500	
		<b>CORONADO Total</b>			<b>54</b>	<b>\$57,808,250</b>	<b>\$ 1,070,523</b>
		CRESCENT	2009	4	\$2,890,000	\$ 722,500	
			2010	7	\$4,918,000	\$ 702,571	
			2011	10	\$6,143,000	\$ 614,300	
			2012	6	\$3,945,000	\$ 657,500	
			2013	1	\$500,000	\$ 500,000	
			2014	13	\$10,709,000	\$ 823,769	
			2015	6	\$6,238,000	\$ 1,039,667	
			2016	8	\$7,500,000	\$ 937,500	
			2017	8	\$8,010,000	\$ 1,001,250	
		<b>CRESCENT Total</b>			<b>63</b>	<b>\$50,853,000</b>	<b>\$ 807,190</b>
		DORCHESTER	2009	2	\$1,840,000	\$ 920,000	
			2010	3	\$2,014,500	\$ 671,500	
			2011	5	\$2,730,000	\$ 546,000	
			2012	3	\$1,500,000	\$ 500,000	
			2013	7	\$3,204,000	\$ 457,714	
			2014	4	\$2,579,000	\$ 644,750	
			2015	2	\$2,060,000	\$ 1,030,000	
2016	2		\$1,230,000	\$ 615,000			
2017	3		\$3,175,000	\$ 1,058,333			
<b>DORCHESTER Total</b>			<b>31</b>	<b>\$20,332,500</b>	<b>\$ 655,887</b>		
GLENCOVE	2009	10	\$2,845,000	\$ 284,500			
	2010	5	\$1,470,000	\$ 294,000			
	2011	4	\$1,145,000	\$ 286,250			
	2012	2	\$620,000	\$ 310,000			
	2013	7	\$2,167,350	\$ 309,621			
	2014	3	\$1,000,000	\$ 333,333			
2015	6	\$2,449,000	\$ 408,167				

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed by Community & Type Prop

Price Per Sq Ft	(All)					
				Data		
Community	Description	Subdivision Condo	Year Closed	Closed Units	Closed Volume	Average Sales Price
Pelican Bay	Condo	GLENCOVE	2016	6	\$2,188,200	\$ 364,700
			2017	9	\$3,757,000	\$ 417,444
		<b>GLENCOVE Total</b>		<b>52</b>	<b>\$17,641,550</b>	<b>\$ 339,261</b>
		GLENVIEW	2009	1	\$1,225,000	\$ 1,225,000
			2013	1	\$970,000	\$ 970,000
		<b>GLENVIEW Total</b>		<b>2</b>	<b>\$2,195,000</b>	<b>\$ 1,097,500</b>
		GROSVENOR	2009	2	\$1,650,000	\$ 825,000
			2010	3	\$3,120,000	\$ 1,040,000
			2011	1	\$880,000	\$ 880,000
			2012	6	\$3,554,500	\$ 592,417
			2013	13	\$8,142,500	\$ 626,346
			2014	10	\$8,171,000	\$ 817,100
			2015	5	\$4,399,000	\$ 879,800
			2016	9	\$8,559,000	\$ 951,000
			2017	3	\$2,400,000	\$ 800,000
		<b>GROSVENOR Total</b>		<b>52</b>	<b>\$40,876,000</b>	<b>\$ 786,077</b>
		HERON AT PELICAN BAY	2009	2	\$1,340,000	\$ 670,000
			2010	3	\$2,385,000	\$ 795,000
			2011	1	\$710,000	\$ 710,000
			2012	1	\$545,000	\$ 545,000
			2013	1	\$865,000	\$ 865,000
			2014	2	\$1,940,150	\$ 970,075
			2015	2	\$1,975,000	\$ 987,500
		<b>HERON AT PELICAN BAY Total</b>		<b>12</b>	<b>\$9,760,150</b>	<b>\$ 813,346</b>
		HYDE PARK	2009	1	\$485,000	\$ 485,000
			2010	5	\$2,294,500	\$ 458,900
			2011	2	\$806,750	\$ 403,375
			2012	8	\$3,180,900	\$ 397,613
			2013	5	\$2,507,000	\$ 501,400
			2014	7	\$3,130,000	\$ 447,143
			2015	5	\$3,090,000	\$ 618,000
			2016	2	\$1,007,500	\$ 503,750
			2017	1	\$365,000	\$ 365,000
<b>HYDE PARK Total</b>		<b>36</b>	<b>\$16,866,650</b>	<b>\$ 468,518</b>		
INTERLACHEN	2009	4	\$2,200,000	\$ 550,000		
	2010	4	\$1,894,000	\$ 473,500		
	2011	5	\$3,273,000	\$ 654,600		
	2013	4	\$2,276,500	\$ 569,125		
	2014	3	\$1,570,000	\$ 523,333		
	2015	6	\$3,425,000	\$ 570,833		
	2016	3	\$1,640,000	\$ 546,667		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed by Community & Type Prop

Price Per Sq Ft	(All)						
				Data			
Community	Description	Subdivision Condo	Year Closed	Closed Units	Closed Volume	Average Sales Price	
Pelican Bay	Condo	INTERLACHEN	2017	5	\$3,739,000	\$ 747,800	
		<b>INTERLACHEN Total</b>		<b>34</b>	<b>\$20,017,500</b>	<b>\$ 588,750</b>	
		L'AMBIANCE	2009	11	\$5,164,000	\$ 469,455	
			2010	11	\$4,663,500	\$ 423,955	
			2011	12	\$5,750,618	\$ 479,218	
			2012	3	\$2,040,400	\$ 680,133	
			2013	12	\$8,217,400	\$ 684,783	
			2014	9	\$4,737,500	\$ 526,389	
			2015	17	\$10,491,450	\$ 617,144	
			2016	15	\$8,997,648	\$ 599,843	
			2017	8	\$5,492,400	\$ 686,550	
			<b>L'AMBIANCE Total</b>		<b>98</b>	<b>\$55,554,916</b>	<b>\$ 566,887</b>
			LAUREL OAKS AT PELICAN BAY	2009	4	\$1,068,999	\$ 267,250
				2010	6	\$1,739,000	\$ 289,833
				2011	5	\$1,392,500	\$ 278,500
				2012	3	\$914,000	\$ 304,667
				2013	11	\$3,102,900	\$ 282,082
				2014	11	\$3,525,000	\$ 320,455
				2015	14	\$4,935,000	\$ 352,500
				2016	6	\$2,317,400	\$ 386,233
				2017	5	\$1,830,000	\$ 366,000
			<b>LAUREL OAKS AT PELICAN BAY Total</b>		<b>65</b>	<b>\$20,824,799</b>	<b>\$ 320,382</b>
			LUGANO	2009	4	\$1,940,000	\$ 485,000
				2010	1	\$795,000	\$ 795,000
				2011	3	\$1,615,000	\$ 538,333
				2013	3	\$1,525,000	\$ 508,333
				2014	2	\$991,000	\$ 495,500
				2015	6	\$3,564,000	\$ 594,000
				2016	2	\$1,515,000	\$ 757,500
				2017	2	\$1,760,000	\$ 880,000
			<b>LUGANO Total</b>		<b>23</b>	<b>\$13,705,000</b>	<b>\$ 595,870</b>
			MARBELLA	2009	6	\$7,052,000	\$ 1,175,333
				2010	5	\$4,570,000	\$ 914,000
				2011	8	\$5,277,500	\$ 659,688
				2012	6	\$3,945,000	\$ 657,500
				2013	19	\$12,961,000	\$ 682,158
				2014	10	\$9,501,500	\$ 950,150
				2015	9	\$17,785,000	\$ 1,976,111
				2016	4	\$8,760,000	\$ 2,190,000
				2017	3	\$4,900,000	\$ 1,633,333
			<b>MARBELLA Total</b>		<b>70</b>	<b>\$74,752,000</b>	<b>\$ 1,067,886</b>

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed by Community & Type Prop

Price Per Sq Ft	(All)							
				Data				
Community	Description	Subdivision Condo	Year Closed	Closed Units	Closed Volume	Average Sales Price		
Pelican Bay	Condo	MONTENERO	2009	4	\$6,240,000	\$ 1,560,000		
			2010	5	\$10,812,500	\$ 2,162,500		
			2011	5	\$7,730,000	\$ 1,546,000		
			2012	3	\$4,680,000	\$ 1,560,000		
			2013	9	\$19,313,400	\$ 2,145,933		
			2014	13	\$26,097,500	\$ 2,007,500		
			2015	8	\$19,655,000	\$ 2,456,875		
			2016	6	\$15,052,500	\$ 2,508,750		
			2017	5	\$12,235,000	\$ 2,447,000		
		<b>MONTENERO Total</b>				<b>58</b>	<b>\$121,815,900</b>	<b>\$ 2,100,274</b>
				PEBBLE CREEK	2009	10	\$4,075,000	\$ 407,500
					2010	9	\$5,524,000	\$ 613,778
					2011	11	\$4,687,500	\$ 426,136
					2012	7	\$3,345,500	\$ 477,929
					2013	19	\$9,140,000	\$ 481,053
					2014	9	\$4,412,000	\$ 490,222
					2015	12	\$6,895,500	\$ 574,625
					2016	12	\$7,754,000	\$ 646,167
				2017	15	\$9,289,950	\$ 619,330	
		<b>PEBBLE CREEK Total</b>				<b>104</b>	<b>\$55,123,450</b>	<b>\$ 530,033</b>
				POINTE AT PELICAN BAY	2009	4	\$2,490,000	\$ 622,500
					2010	5	\$3,944,000	\$ 788,800
					2011	3	\$2,252,500	\$ 750,833
					2012	1	\$630,000	\$ 630,000
					2013	11	\$9,089,500	\$ 826,318
					2014	2	\$1,695,000	\$ 847,500
					2015	4	\$3,950,500	\$ 987,625
					2016	6	\$5,800,000	\$ 966,667
				2017	7	\$6,754,000	\$ 964,857	
		<b>POINTE AT PELICAN BAY Total</b>				<b>43</b>	<b>\$36,605,500</b>	<b>\$ 851,291</b>
				RENAISSANCE	2010	1	\$825,000	\$ 825,000
					2014	1	\$695,000	\$ 695,000
					2016	1	\$875,000	\$ 875,000
					2017	2	\$1,650,000	\$ 825,000
		<b>RENAISSANCE Total</b>				<b>5</b>	<b>\$4,045,000</b>	<b>\$ 809,000</b>
				SAN MARINO	2009	6	\$3,308,500	\$ 551,417
					2010	4	\$2,685,000	\$ 671,250
		2011	2		\$1,278,000	\$ 639,000		
		2012	4		\$2,572,500	\$ 643,125		
		2013	4		\$2,150,000	\$ 537,500		
		2014	7		\$4,652,560	\$ 664,651		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
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Price Per Sq Ft	(All)						
				Data			
Community	Description	Subdivision Condo	Year Closed	Closed Units	Closed Volume	Average Sales Price	
Pelican Bay	Condo	SAN MARINO	2015	4	\$2,764,900	\$ 691,225	
			2016	5	\$4,067,900	\$ 813,580	
			2017	2	\$1,520,000	\$ 760,000	
		<b>SAN MARINO Total</b>			<b>38</b>	<b>\$24,999,360</b>	<b>\$ 657,878</b>
		SANCTUARY	2009	2	\$760,000	\$ 380,000	
			2010	6	\$2,385,000	\$ 397,500	
			2011	1	\$425,000	\$ 425,000	
			2012	4	\$1,429,500	\$ 357,375	
			2013	4	\$1,564,000	\$ 391,000	
			2014	2	\$969,500	\$ 484,750	
			2015	3	\$1,624,500	\$ 541,500	
			2016	3	\$1,470,000	\$ 490,000	
			2017	3	\$1,559,000	\$ 519,667	
		<b>SANCTUARY Total</b>			<b>28</b>	<b>\$12,186,500</b>	<b>\$ 435,232</b>
		SERENDIPITY	2010	3	\$1,029,000	\$ 343,000	
			2011	5	\$1,655,000	\$ 331,000	
			2012	4	\$1,117,000	\$ 279,250	
			2013	6	\$1,895,500	\$ 315,917	
			2014	3	\$965,000	\$ 321,667	
			2015	10	\$4,766,400	\$ 476,640	
			2016	5	\$2,076,500	\$ 415,300	
			2017	3	\$1,244,000	\$ 414,667	
		<b>SERENDIPITY Total</b>			<b>39</b>	<b>\$14,748,400</b>	<b>\$ 378,164</b>
		ST KITTS	2009	3	\$1,680,000	\$ 560,000	
			2010	6	\$3,613,500	\$ 602,250	
			2011	5	\$3,340,000	\$ 668,000	
			2012	7	\$3,625,000	\$ 517,857	
			2013	3	\$3,335,000	\$ 1,111,667	
			2014	2	\$1,414,000	\$ 707,000	
			2015	5	\$4,304,500	\$ 860,900	
			2016	7	\$5,482,500	\$ 783,214	
			2017	10	\$8,495,000	\$ 849,500	
		<b>ST KITTS Total</b>			<b>48</b>	<b>\$35,289,500</b>	<b>\$ 735,198</b>
ST LAURENT	2009	3	\$2,205,000	\$ 735,000			
	2010	4	\$2,690,000	\$ 672,500			
	2011	4	\$4,100,000	\$ 1,025,000			
	2012	4	\$3,671,500	\$ 917,875			
	2013	7	\$5,759,000	\$ 822,714			
	2014	4	\$4,950,000	\$ 1,237,500			
	2015	5	\$6,465,000	\$ 1,293,000			
2016	5	\$6,376,000	\$ 1,275,200				

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
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Price Per Sq Ft	(All)							
				Data				
Community	Description	Subdivision Condo	Year Closed	Closed Units	Closed Volume	Average Sales Price		
Pelican Bay	Condo	ST LAURENT	2017	6	\$6,674,500	\$ 1,112,417		
		<b>ST LAURENT Total</b>		<b>42</b>	<b>\$42,891,000</b>	<b>\$ 1,021,214</b>		
		ST LUCIA	2009	4	\$2,024,000	\$ 506,000		
			2010	2	\$1,525,000	\$ 762,500		
			2011	2	\$995,000	\$ 497,500		
			2012	1	\$325,000	\$ 325,000		
			2013	3	\$1,270,000	\$ 423,333		
			2014	10	\$4,684,000	\$ 468,400		
			2015	3	\$1,420,000	\$ 473,333		
			2016	5	\$3,377,000	\$ 675,400		
			2017	3	\$2,202,500	\$ 734,167		
			<b>ST LUCIA Total</b>			<b>33</b>	<b>\$17,822,500</b>	<b>\$ 540,076</b>
			ST MAARTEN	2009	4	\$2,984,500	\$ 746,125	
				2010	5	\$3,289,500	\$ 657,900	
				2011	4	\$2,394,000	\$ 598,500	
				2012	5	\$2,655,000	\$ 531,000	
				2013	5	\$2,675,000	\$ 535,000	
				2014	6	\$4,470,000	\$ 745,000	
				2015	3	\$1,790,000	\$ 596,667	
				2016	4	\$2,779,000	\$ 694,750	
				2017	6	\$4,272,500	\$ 712,083	
			<b>ST MAARTEN Total</b>			<b>42</b>	<b>\$27,309,500</b>	<b>\$ 650,226</b>
			ST MARISSA	2009	1	\$975,000	\$ 975,000	
				2010	2	\$897,000	\$ 448,500	
				2011	4	\$3,095,000	\$ 773,750	
				2012	1	\$525,000	\$ 525,000	
				2013	4	\$1,961,000	\$ 490,250	
				2014	6	\$3,333,000	\$ 555,500	
				2015	9	\$6,807,000	\$ 756,333	
				2016	5	\$3,729,000	\$ 745,800	
				2017	7	\$5,750,000	\$ 821,429	
			<b>ST MARISSA Total</b>			<b>39</b>	<b>\$27,072,000</b>	<b>\$ 694,154</b>
			ST NICOLE	2009	3	\$2,475,000	\$ 825,000	
				2010	3	\$1,390,000	\$ 463,333	
				2011	2	\$1,020,000	\$ 510,000	
				2013	3	\$1,812,000	\$ 604,000	
				2014	3	\$1,581,000	\$ 527,000	
				2015	11	\$10,059,170	\$ 914,470	
				2016	3	\$2,537,000	\$ 845,667	
				2017	4	\$3,002,000	\$ 750,500	
			<b>ST NICOLE Total</b>			<b>32</b>	<b>\$23,876,170</b>	<b>\$ 746,130</b>

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed by Community & Type Prop

Price Per Sq Ft	(All)							
				Data				
Community	Description	Subdivision Condo	Year Closed	Closed Units	Closed Volume	Average Sales Price		
Pelican Bay	Condo	ST PIERRE	2009	5	\$3,120,000	\$ 624,000		
			2010	6	\$4,954,000	\$ 825,667		
			2011	3	\$1,770,000	\$ 590,000		
			2012	6	\$5,140,000	\$ 856,667		
			2013	11	\$9,405,500	\$ 855,045		
			2014	3	\$2,452,500	\$ 817,500		
			2015	4	\$3,770,000	\$ 942,500		
			2016	3	\$2,576,000	\$ 858,667		
			2017	4	\$4,625,000	\$ 1,156,250		
		<b>ST PIERRE Total</b>				<b>45</b>	<b>\$37,813,000</b>	<b>\$ 840,289</b>
		ST RAPHAEL	2009	3	\$4,125,000	\$ 1,375,000		
			2010	10	\$15,275,000	\$ 1,527,500		
			2011	9	\$10,218,000	\$ 1,135,333		
			2012	8	\$10,595,000	\$ 1,324,375		
			2013	10	\$12,770,000	\$ 1,277,000		
			2014	15	\$18,927,000	\$ 1,261,800		
			2015	6	\$8,122,000	\$ 1,353,667		
			2016	7	\$13,323,000	\$ 1,903,286		
			2017	8	\$13,320,000	\$ 1,665,000		
		<b>ST RAPHAEL Total</b>				<b>76</b>	<b>\$106,675,000</b>	<b>\$ 1,403,618</b>
		ST SIMONE	2009	1	\$275,000	\$ 275,000		
			2010	1	\$375,000	\$ 375,000		
			2011	2	\$710,000	\$ 355,000		
			2012	2	\$655,000	\$ 327,500		
			2014	2	\$719,620	\$ 359,810		
			2015	1	\$382,500	\$ 382,500		
			2016	1	\$385,000	\$ 385,000		
		2017	1	\$539,900	\$ 539,900			
		<b>ST SIMONE Total</b>				<b>11</b>	<b>\$4,042,020</b>	<b>\$ 367,456</b>
		ST THOMAS	2010	1	\$639,000	\$ 639,000		
			2011	6	\$2,849,000	\$ 474,833		
			2012	1	\$515,000	\$ 515,000		
			2013	1	\$507,500	\$ 507,500		
			2014	2	\$1,050,000	\$ 525,000		
			2015	2	\$1,279,900	\$ 639,950		
		2017	2	\$1,208,350	\$ 604,175			
		<b>ST THOMAS Total</b>				<b>15</b>	<b>\$8,048,750</b>	<b>\$ 536,583</b>
		ST TROPEZ	2009	1	\$460,000	\$ 460,000		
			2010	1	\$600,000	\$ 600,000		
			2012	1	\$375,000	\$ 375,000		
			2013	1	\$495,000	\$ 495,000		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed by Community & Type Prop

Price Per Sq Ft	(All)						
				Data			
Community	Description	Subdivision Condo	Year Closed	Closed Units	Closed Volume	Average Sales Price	
Pelican Bay	Condo	ST TROPEZ	2014	4	\$1,995,000	\$ 498,750	
			2015	7	\$3,865,000	\$ 552,143	
			2016	3	\$1,645,000	\$ 548,333	
		<b>ST TROPEZ Total</b>			<b>18</b>	<b>\$9,435,000</b>	<b>\$ 524,167</b>
		ST VINCENTS	2009	1	\$525,000	\$ 525,000	
			2014	1	\$549,000	\$ 549,000	
			2015	1	\$850,000	\$ 850,000	
			2016	3	\$1,832,000	\$ 610,667	
			2017	3	\$1,736,000	\$ 578,667	
		<b>ST VINCENTS Total</b>			<b>9</b>	<b>\$5,492,000</b>	<b>\$ 610,222</b>
		STRATFORD	2009	4	\$2,352,000	\$ 588,000	
			2010	3	\$1,065,000	\$ 355,000	
			2011	8	\$5,230,000	\$ 653,750	
			2012	4	\$3,041,500	\$ 760,375	
			2013	9	\$4,163,000	\$ 462,556	
			2014	3	\$2,547,500	\$ 849,167	
			2015	2	\$1,330,000	\$ 665,000	
			2016	1	\$775,000	\$ 775,000	
		2017	1	\$871,300	\$ 871,300		
		<b>STRATFORD Total</b>			<b>35</b>	<b>\$21,375,300</b>	<b>\$ 610,723</b>
		VALENCIA AT PELICAN BAY	2009	4	\$1,493,500	\$ 373,375	
			2010	3	\$1,197,000	\$ 399,000	
			2011	6	\$2,361,000	\$ 393,500	
			2012	6	\$2,220,000	\$ 370,000	
			2013	8	\$2,932,000	\$ 366,500	
			2014	13	\$5,437,900	\$ 418,300	
			2015	8	\$4,171,500	\$ 521,438	
			2016	7	\$3,901,000	\$ 557,286	
2017	5	\$2,947,900	\$ 589,580				
<b>VALENCIA AT PELICAN BAY Total</b>			<b>60</b>	<b>\$26,661,800</b>	<b>\$ 444,363</b>		
WILLOW BROOK AT PELICAN BAY	2009	4	\$1,290,000	\$ 322,500			
	2010	8	\$2,477,500	\$ 309,688			
	2011	4	\$1,422,000	\$ 355,500			
	2012	5	\$1,567,400	\$ 313,480			
	2013	4	\$1,322,000	\$ 330,500			
	2014	7	\$2,492,500	\$ 356,071			
	2015	3	\$1,313,000	\$ 437,667			
	2016	7	\$3,100,000	\$ 442,857			
2017	6	\$2,480,751	\$ 413,459				
<b>WILLOW BROOK AT PELICAN BAY Total</b>			<b>48</b>	<b>\$17,465,151</b>	<b>\$ 363,857</b>		
<b>Condo Total</b>				<b>1840</b>	<b>\$1,403,504,363</b>	<b>\$ 762,774</b>	

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed by Community & Type Prop

Price Per Sq Ft	(All)							
				Data				
Community	Description	Subdivision Condo	Year Closed	Closed Units	Closed Volume	Average Sales Price		
Pelican Bay	Single Family	BARRINGTON AT PELICAN BAY	2009	2	\$3,400,000	\$ 1,700,000		
			2010	3	\$6,162,500	\$ 2,054,167		
			2011	4	\$4,907,500	\$ 1,226,875		
			2012	2	\$2,900,000	\$ 1,450,000		
			2013	4	\$6,955,000	\$ 1,738,750		
			2014	5	\$8,537,500	\$ 1,707,500		
			2015	1	\$2,950,000	\$ 2,950,000		
			2016	3	\$6,100,000	\$ 2,033,333		
		2017	3	\$6,375,000	\$ 2,125,000			
		<b>BARRINGTON AT PELICAN BAY Total</b>				<b>27</b>	<b>\$48,287,500</b>	<b>\$ 1,788,426</b>
				CAMBRIDGE AT PELICAN BAY	2017	1	\$795,000	\$ 795,000
		<b>CAMBRIDGE AT PELICAN BAY Total</b>				<b>1</b>	<b>\$795,000</b>	<b>\$ 795,000</b>
				GEORGETOWN	2009	1	\$1,710,000	\$ 1,710,000
					2010	1	\$1,825,000	\$ 1,825,000
					2011	5	\$9,563,050	\$ 1,912,610
					2012	2	\$4,100,000	\$ 2,050,000
					2013	1	\$1,510,000	\$ 1,510,000
					2014	1	\$1,679,000	\$ 1,679,000
					2015	2	\$4,640,000	\$ 2,320,000
				2016	1	\$2,900,000	\$ 2,900,000	
		<b>GEORGETOWN Total</b>				<b>14</b>	<b>\$27,927,050</b>	<b>\$ 1,994,789</b>
				JAMESTOWN	2009	1	\$3,050,000	\$ 3,050,000
					2010	1	\$2,400,000	\$ 2,400,000
					2011	1	\$3,200,000	\$ 3,200,000
		<b>JAMESTOWN Total</b>				<b>3</b>	<b>\$8,650,000</b>	<b>\$ 2,883,333</b>
				OAKMONT	2009	4	\$3,850,000	\$ 962,500
					2010	6	\$5,830,000	\$ 971,667
		2011	6		\$5,680,800	\$ 946,800		
		2012	8		\$8,504,000	\$ 1,063,000		
		2013	8		\$8,752,500	\$ 1,094,063		
		2014	6		\$7,962,500	\$ 1,327,083		
		2015	8		\$9,312,600	\$ 1,164,075		
		2016	12		\$16,622,400	\$ 1,385,200		
		2017	8	\$11,625,000	\$ 1,453,125			
<b>OAKMONT Total</b>				<b>66</b>	<b>\$78,139,800</b>	<b>\$ 1,183,936</b>		
		PELICAN BAY WOODS	2009	3	\$2,185,000	\$ 728,333		
			2010	9	\$11,910,000	\$ 1,323,333		
			2011	3	\$3,270,500	\$ 1,090,167		
			2012	5	\$5,581,500	\$ 1,116,300		
			2013	10	\$12,515,250	\$ 1,251,525		
			2014	7	\$8,594,000	\$ 1,227,714		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed by Community & Type Prop

Price Per Sq Ft	(All)							
				Data				
Community	Description	Subdivision Condo	Year Closed	Closed Units	Closed Volume	Average Sales Price		
Pelican Bay	Single Family	PELICAN BAY WOODS	2015	9	\$19,487,500	\$ 2,165,278		
			2016	8	\$11,265,000	\$ 1,408,125		
			2017	5	\$8,355,000	\$ 1,671,000		
		<b>PELICAN BAY WOODS Total</b>				<b>59</b>	<b>\$83,163,750</b>	<b>\$ 1,409,555</b>
		PINECREST AT PELICAN BAY	2009	5	\$4,920,000	\$ 984,000		
			2011	7	\$6,883,000	\$ 983,286		
			2012	5	\$6,400,000	\$ 1,280,000		
			2013	5	\$5,637,250	\$ 1,127,450		
			2014	1	\$1,200,000	\$ 1,200,000		
			2015	6	\$8,467,500	\$ 1,411,250		
			2016	2	\$2,855,000	\$ 1,427,500		
		2017	5	\$6,700,000	\$ 1,340,000			
		<b>PINECREST AT PELICAN BAY Total</b>				<b>36</b>	<b>\$43,062,750</b>	<b>\$ 1,196,188</b>
		POINTE VERDE	2010	2	\$5,950,000	\$ 2,975,000		
			2014	1	\$3,550,000	\$ 3,550,000		
			2017	1	\$4,950,000	\$ 4,950,000		
		<b>POINTE VERDE Total</b>				<b>4</b>	<b>\$14,450,000</b>	<b>\$ 3,612,500</b>
		VILLAGE AT PELICAN BAY	2010	1	\$850,000	\$ 850,000		
			2012	1	\$835,000	\$ 835,000		
			2013	1	\$855,000	\$ 855,000		
			2014	1	\$700,000	\$ 700,000		
			2015	2	\$2,050,000	\$ 1,025,000		
			2016	1	\$1,100,000	\$ 1,100,000		
		2017	2	\$1,985,750	\$ 992,875			
		<b>VILLAGE AT PELICAN BAY Total</b>				<b>9</b>	<b>\$8,375,750</b>	<b>\$ 930,639</b>
		WATERFORD AT PELICAN BAY	2012	1	\$1,500,000	\$ 1,500,000		
			2013	1	\$1,697,500	\$ 1,697,500		
2015	2		\$4,100,000	\$ 2,050,000				
2016	2		\$3,360,000	\$ 1,680,000				
2017	1		\$1,850,000	\$ 1,850,000				
<b>WATERFORD AT PELICAN BAY Total</b>				<b>7</b>	<b>\$12,507,500</b>	<b>\$ 1,786,786</b>		
<b>Single Family Total</b>				<b>226</b>	<b>\$325,359,100</b>	<b>\$ 1,439,642</b>		
Villa	BAY VILLAS	2009	8	\$5,110,000	\$ 638,750			
		2010	2	\$1,170,000	\$ 585,000			
		2011	5	\$3,042,000	\$ 608,400			
		2012	2	\$1,329,000	\$ 664,500			
		2013	9	\$5,792,500	\$ 643,611			
		2014	6	\$3,895,750	\$ 649,292			
		2015	11	\$8,175,400	\$ 743,218			
		2016	3	\$2,430,000	\$ 810,000			
2017	1	\$990,000	\$ 990,000					

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed by Community & Type Prop

Price Per Sq Ft	(All)					
				Data		
Community	Description	Subdivision Condo	Year Closed	Closed Units	Closed Volume	Average Sales Price
Pelican Bay	Villa	<b>BAY VILLAS Total</b>		<b>47</b>	<b>\$31,934,650</b>	<b>\$ 679,461</b>
		BEAUVILLE	2010	2	\$1,662,450	\$ 831,225
			2011	2	\$1,570,000	\$ 785,000
			2012	1	\$800,000	\$ 800,000
			2013	3	\$2,453,000	\$ 817,667
			2014	1	\$866,000	\$ 866,000
			2015	3	\$3,337,500	\$ 1,112,500
			2016	1	\$1,180,000	\$ 1,180,000
		<b>BEAUVILLE Total</b>		<b>13</b>	<b>\$11,868,950</b>	<b>\$ 912,996</b>
		BRIDGE WAY VILLAS	2009	5	\$5,030,000	\$ 1,006,000
			2010	1	\$850,000	\$ 850,000
			2011	2	\$1,920,000	\$ 960,000
			2013	3	\$3,030,000	\$ 1,010,000
			2014	7	\$7,770,000	\$ 1,110,000
			2015	4	\$5,120,000	\$ 1,280,000
			2016	2	\$2,370,000	\$ 1,185,000
			2017	4	\$4,872,000	\$ 1,218,000
		<b>BRIDGE WAY VILLAS Total</b>		<b>28</b>	<b>\$30,962,000</b>	<b>\$ 1,105,786</b>
		CANNES	2011	1	\$1,000,000	\$ 1,000,000
			2015	1	\$1,300,000	\$ 1,300,000
		<b>CANNES Total</b>		<b>2</b>	<b>\$2,300,000</b>	<b>\$ 1,150,000</b>
		CARLTON PLACE	2009	1	\$1,610,000	\$ 1,610,000
			2010	2	\$2,220,000	\$ 1,110,000
			2011	4	\$4,760,000	\$ 1,190,000
			2012	1	\$1,150,000	\$ 1,150,000
			2015	2	\$3,510,000	\$ 1,755,000
			2016	4	\$5,970,000	\$ 1,492,500
			2017	1	\$2,600,000	\$ 2,600,000
		<b>CARLTON PLACE Total</b>		<b>15</b>	<b>\$21,820,000</b>	<b>\$ 1,454,667</b>
		CHANTECLAIR MANOR	2010	1	\$740,000	\$ 740,000
			2011	2	\$1,474,500	\$ 737,250
			2014	2	\$1,459,000	\$ 729,500
			2015	2	\$1,720,000	\$ 860,000
			2016	2	\$2,525,000	\$ 1,262,500
			2017	1	\$825,000	\$ 825,000
		<b>CHANTECLAIR MANOR Total</b>		<b>10</b>	<b>\$8,743,500</b>	<b>\$ 874,350</b>
		COCOBAY	2009	1	\$1,675,000	\$ 1,675,000
			2010	3	\$4,218,000	\$ 1,406,000
			2011	2	\$2,810,000	\$ 1,405,000
			2012	2	\$3,825,000	\$ 1,912,500
			2013	1	\$1,675,000	\$ 1,675,000

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed by Community & Type Prop

Price Per Sq Ft	(All)							
				Data				
Community	Description	Subdivision Condo	Year Closed	Closed Units	Closed Volume	Average Sales Price		
Pelican Bay	Villa	COCOBAY	2014	4	\$6,260,000	\$ 1,565,000		
			2015	3	\$5,080,000	\$ 1,693,333		
			2016	1	\$1,850,000	\$ 1,850,000		
			2017	1	\$1,975,000	\$ 1,975,000		
		<b>COCOBAY Total</b>				<b>18</b>	<b>\$29,368,000</b>	<b>\$ 1,631,556</b>
		GRAND BAY AT PELICAN BAY	2010	1	\$1,750,000	\$ 1,750,000		
			2011	1	\$1,250,000	\$ 1,250,000		
			2012	5	\$7,770,000	\$ 1,554,000		
			2014	3	\$5,401,000	\$ 1,800,333		
			2015	1	\$1,850,000	\$ 1,850,000		
			2016	1	\$1,675,000	\$ 1,675,000		
		2017	1	\$1,875,000	\$ 1,875,000			
		<b>GRAND BAY AT PELICAN BAY Total</b>				<b>13</b>	<b>\$21,571,000</b>	<b>\$ 1,659,308</b>
		ISLE VERDE	2010	3	\$5,590,000	\$ 1,863,333		
			2011	1	\$2,000,000	\$ 2,000,000		
			2012	1	\$1,800,000	\$ 1,800,000		
			2013	3	\$4,987,500	\$ 1,662,500		
			2014	4	\$8,262,500	\$ 2,065,625		
			2016	1	\$2,200,000	\$ 2,200,000		
		2017	1	\$2,450,000	\$ 2,450,000			
		<b>ISLE VERDE Total</b>				<b>14</b>	<b>\$27,290,000</b>	<b>\$ 1,949,286</b>
		LAS BRISAS AT PELICAN BAY	2009	3	\$2,695,000	\$ 898,333		
			2010	2	\$1,540,000	\$ 770,000		
			2011	2	\$1,975,000	\$ 987,500		
			2012	2	\$1,425,000	\$ 712,500		
			2013	4	\$3,161,500	\$ 790,375		
			2014	5	\$4,937,500	\$ 987,500		
			2015	1	\$950,000	\$ 950,000		
		2016	3	\$3,782,000	\$ 1,260,667			
		<b>LAS BRISAS AT PELICAN BAY Total</b>				<b>22</b>	<b>\$20,466,000</b>	<b>\$ 930,273</b>
		OAK LAKE SANCTUARY	2009	4	\$2,565,000	\$ 641,250		
2011	5		\$3,055,500	\$ 611,100				
2012	3		\$1,975,000	\$ 658,333				
2017	2		\$1,560,000	\$ 780,000				
<b>OAK LAKE SANCTUARY Total</b>				<b>14</b>	<b>\$9,155,500</b>	<b>\$ 653,964</b>		
SAND POINTE	2009	1	\$500,000	\$ 500,000				
	2010	2	\$1,135,000	\$ 567,500				
	2011	2	\$1,515,000	\$ 757,500				
	2012	1	\$750,000	\$ 750,000				
	2015	2	\$2,215,000	\$ 1,107,500				
	2016	2	\$2,260,000	\$ 1,130,000				

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed by Community & Type Prop

Price Per Sq Ft	(All)					
				Data		
Community	Description	Subdivision Condo	Year Closed	Closed Units	Closed Volume	Average Sales Price
Pelican Bay	Villa	SAND POINTE	2017	2	\$1,735,000	\$ 867,500
		<b>SAND POINTE Total</b>		<b>12</b>	<b>\$10,110,000</b>	<b>\$ 842,500</b>
		ST ANDREWS AT PELICAN BAY	2011	2	\$1,160,000	\$ 580,000
			2013	2	\$1,590,000	\$ 795,000
			2014	3	\$2,497,000	\$ 832,333
			2015	1	\$721,000	\$ 721,000
			2016	2	\$1,675,000	\$ 837,500
			2017	1	\$800,000	\$ 800,000
		<b>ST ANDREWS AT PELICAN BAY Total</b>		<b>11</b>	<b>\$8,443,000</b>	<b>\$ 767,545</b>
		TIERRA MAR	2009	3	\$2,680,000	\$ 893,333
			2010	2	\$1,581,000	\$ 790,500
			2011	1	\$630,000	\$ 630,000
			2012	2	\$1,600,000	\$ 800,000
			2013	4	\$3,505,000	\$ 876,250
			2014	3	\$4,115,000	\$ 1,371,667
			2015	1	\$1,495,000	\$ 1,495,000
			2016	2	\$1,912,500	\$ 956,250
		2017	1	\$888,000	\$ 888,000	
		<b>TIERRA MAR Total</b>		<b>19</b>	<b>\$18,406,500</b>	<b>\$ 968,763</b>
		VILLA CORONADO	2015	1	\$1,300,000	\$ 1,300,000
		<b>VILLA CORONADO Total</b>		<b>1</b>	<b>\$1,300,000</b>	<b>\$ 1,300,000</b>
		VILLA LANTANA	2009	1	\$875,000	\$ 875,000
			2010	2	\$1,240,000	\$ 620,000
			2011	2	\$1,280,000	\$ 640,000
			2013	2	\$1,447,500	\$ 723,750
			2014	2	\$1,780,000	\$ 890,000
			2015	5	\$4,667,500	\$ 933,500
			2016	3	\$2,850,000	\$ 950,000
			2017	1	\$835,000	\$ 835,000
		<b>VILLA LANTANA Total</b>		<b>18</b>	<b>\$14,975,000</b>	<b>\$ 831,944</b>
		VILLAS AT PELICAN BAY	2009	1	\$465,000	\$ 465,000
			2010	4	\$2,570,000	\$ 642,500
			2011	1	\$404,500	\$ 404,500
			2012	3	\$1,898,500	\$ 632,833
2013	3		\$1,512,750	\$ 504,250		
2014	8		\$5,351,000	\$ 668,875		
2015	5		\$4,454,000	\$ 890,800		
2016	5		\$3,645,000	\$ 729,000		
2017	4	\$3,967,500	\$ 991,875			
<b>VILLAS AT PELICAN BAY Total</b>		<b>34</b>	<b>\$24,268,250</b>	<b>\$ 713,772</b>		
<b>Villa Total</b>				<b>291</b>	<b>\$292,982,350</b>	<b>\$ 1,006,812</b>

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed by Community & Type Prop

Price Per Sq Ft	(All)							
				Data				
Community	Description	Subdivision Condo	Year Closed	Closed Units	Closed Volume	Average Sales Price		
Pelican Bay Total				2357	\$2,021,845,813	\$ 857,805		
Bay Colony	Condo	BILTMORE AT BAY COLONY	2009	1	\$2,600,000	\$ 2,600,000		
			2010	3	\$6,687,500	\$ 2,229,167		
			2011	6	\$18,436,000	\$ 3,072,667		
			2012	2	\$4,765,000	\$ 2,382,500		
			2013	4	\$11,350,000	\$ 2,837,500		
			2014	3	\$10,497,500	\$ 3,499,167		
			2015	4	\$16,175,000	\$ 4,043,750		
			2016	2	\$7,900,000	\$ 3,950,000		
			2017	2	\$13,250,000	\$ 6,625,000		
		<b>BILTMORE AT BAY COLONY Total</b>				<b>27</b>	<b>\$91,661,000</b>	<b>\$ 3,394,852</b>
				BRIGHTON AT BAY COLONY	2009	2	\$4,950,000	\$ 2,475,000
					2010	2	\$4,300,000	\$ 2,150,000
					2011	8	\$19,485,000	\$ 2,435,625
					2012	5	\$16,222,500	\$ 3,244,500
					2013	5	\$14,445,000	\$ 2,889,000
					2014	3	\$8,425,000	\$ 2,808,333
					2015	3	\$12,362,500	\$ 4,120,833
					2016	1	\$4,725,000	\$ 4,725,000
					2017	3	\$12,425,000	\$ 4,141,667
		<b>BRIGHTON AT BAY COLONY Total</b>				<b>32</b>	<b>\$97,340,000</b>	<b>\$ 3,041,875</b>
				CARLYSLE AT BAY COLONY	2009	2	\$4,635,000	\$ 2,317,500
					2010	3	\$6,482,500	\$ 2,160,833
					2011	1	\$2,590,000	\$ 2,590,000
					2012	2	\$4,200,000	\$ 2,100,000
					2013	1	\$3,000,000	\$ 3,000,000
					2014	2	\$6,655,000	\$ 3,327,500
					2015	2	\$7,325,000	\$ 3,662,500
					2016	2	\$6,550,000	\$ 3,275,000
		<b>CARLYSLE AT BAY COLONY Total</b>				<b>15</b>	<b>\$41,437,500</b>	<b>\$ 2,762,500</b>
				CONTESSA AT BAY COLONY	2009	5	\$9,837,000	\$ 1,967,400
					2010	3	\$5,500,000	\$ 1,833,333
					2011	6	\$12,635,000	\$ 2,105,833
					2012	4	\$7,075,000	\$ 1,768,750
					2013	9	\$20,230,000	\$ 2,247,778
					2014	8	\$18,105,000	\$ 2,263,125
					2015	4	\$9,500,000	\$ 2,375,000
					2016	3	\$7,550,000	\$ 2,516,667

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed by Community & Type Prop

Price Per Sq Ft	(All)					
				Data		
Community	Description	Subdivision Condo	Year Closed	Closed Units	Closed Volume	Average Sales Price
Bay Colony	Condo	CONTESSA AT BAY COLONY	2017	1	\$3,250,000	\$ 3,250,000
		<b>CONTESSA AT BAY COLONY Total</b>		<b>43</b>	<b>\$93,682,000</b>	<b>\$ 2,178,651</b>
		MANSION LA PALMA AT BAY COLONY	2009	1	\$1,000,000	\$ 1,000,000
			2011	1	\$998,000	\$ 998,000
			2014	3	\$4,172,500	\$ 1,390,833
			2015	7	\$11,685,000	\$ 1,669,286
			2016	1	\$725,000	\$ 725,000
			2017	1	\$842,400	\$ 842,400
		<b>MANSION LA PALMA AT BAY COLONY Total</b>		<b>14</b>	<b>\$19,422,900</b>	<b>\$ 1,387,350</b>
		MARQUESA AT BAY COLONY	2009	1	\$1,050,000	\$ 1,050,000
			2010	1	\$1,100,000	\$ 1,100,000
			2011	2	\$2,050,000	\$ 1,025,000
			2012	2	\$2,575,000	\$ 1,287,500
			2013	5	\$6,120,000	\$ 1,224,000
			2014	2	\$2,435,000	\$ 1,217,500
			2015	3	\$3,959,000	\$ 1,319,667
			2016	2	\$3,275,000	\$ 1,637,500
		2017	1	\$1,525,000	\$ 1,525,000	
		<b>MARQUESA AT BAY COLONY Total</b>		<b>19</b>	<b>\$24,089,000</b>	<b>\$ 1,267,842</b>
		REMINGTON AT BAY COLONY	2009	2	\$3,475,000	\$ 1,737,500
			2010	2	\$11,245,000	\$ 5,622,500
			2011	1	\$2,375,000	\$ 2,375,000
			2012	1	\$2,050,000	\$ 2,050,000
			2013	2	\$9,600,000	\$ 4,800,000
			2014	4	\$15,795,000	\$ 3,948,750
			2015	3	\$18,005,200	\$ 6,001,733
			2016	1	\$5,684,000	\$ 5,684,000
2017	2	\$8,900,000	\$ 4,450,000			
<b>REMINGTON AT BAY COLONY Total</b>		<b>18</b>	<b>\$77,129,200</b>	<b>\$ 4,284,956</b>		
SALERNO AT BAY COLONY	2009	2	\$3,650,000	\$ 1,825,000		
	2010	2	\$3,350,000	\$ 1,675,000		
	2011	4	\$5,900,000	\$ 1,475,000		
	2012	1	\$1,750,000	\$ 1,750,000		
	2013	4	\$8,487,500	\$ 2,121,875		
	2014	4	\$8,393,500	\$ 2,098,375		
	2015	4	\$7,585,000	\$ 1,896,250		
	2017	5	\$10,072,500	\$ 2,014,500		
<b>SALERNO AT BAY COLONY Total</b>		<b>26</b>	<b>\$49,188,500</b>	<b>\$ 1,891,865</b>		
TOSCANA AT BAY COLONY	2009	5	\$8,795,000	\$ 1,759,000		
	2010	2	\$5,075,000	\$ 2,537,500		
	2011	3	\$6,105,000	\$ 2,035,000		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed by Community & Type Prop

Price Per Sq Ft	(All)							
				Data				
Community	Description	Subdivision Condo	Year Closed	Closed Units	Closed Volume	Average Sales Price		
Bay Colony	Condo	TOSCANA AT BAY COLONY	2012	1	\$1,560,000	\$ 1,560,000		
			2013	10	\$15,830,804	\$ 1,583,080		
			2014	6	\$9,755,000	\$ 1,625,833		
			2015	2	\$3,350,000	\$ 1,675,000		
			2016	3	\$4,625,000	\$ 1,541,667		
			2017	3	\$6,610,000	\$ 2,203,333		
		<b>TOSCANA AT BAY COLONY Total</b>				<b>35</b>	<b>\$61,705,804</b>	<b>\$ 1,763,023</b>
		TRIESTE AT BAY COLONY	2009	3	\$6,595,000	\$ 2,198,333		
			2010	5	\$11,650,000	\$ 2,330,000		
			2011	4	\$7,348,000	\$ 1,837,000		
			2012	2	\$5,375,000	\$ 2,687,500		
			2013	4	\$10,272,500	\$ 2,568,125		
			2014	11	\$25,952,500	\$ 2,359,318		
			2015	6	\$13,485,000	\$ 2,247,500		
		2016	4	\$15,450,000	\$ 3,862,500			
		<b>TRIESTE AT BAY COLONY Total</b>				<b>39</b>	<b>\$96,128,000</b>	<b>\$ 2,464,821</b>
		WINDSOR AT BAY COLONY	2009	1	\$5,100,000	\$ 5,100,000		
			2010	1	\$4,800,000	\$ 4,800,000		
			2012	2	\$12,500,000	\$ 6,250,000		
			2013	1	\$6,600,000	\$ 6,600,000		
			2014	3	\$24,315,000	\$ 8,105,000		
			2016	2	\$20,200,000	\$ 10,100,000		
		<b>WINDSOR AT BAY COLONY Total</b>				<b>10</b>	<b>\$73,515,000</b>	<b>\$ 7,351,500</b>
		<b>Condo Total</b>				<b>278</b>	<b>\$725,298,904</b>	<b>\$ 2,608,989</b>
		Single Family	BAY COLONY SHORES	2009	6	\$20,475,000	\$ 3,412,500	
				2010	5	\$12,600,000	\$ 2,520,000	
				2011	2	\$6,250,000	\$ 3,125,000	
2012	2			\$5,350,000	\$ 2,675,000			
2014	2			\$12,025,000	\$ 6,012,500			
2015	5			\$28,075,000	\$ 5,615,000			
2016	2			\$11,472,300	\$ 5,736,150			
2017	1			\$3,150,000	\$ 3,150,000			
<b>BAY COLONY SHORES Total</b>				<b>25</b>	<b>\$99,397,300</b>	<b>\$ 3,975,892</b>		
STRAND AT BAY COLONY	2009			3	\$39,900,000	\$ 13,300,000		
	2011			2	\$22,000,000	\$ 11,000,000		
	2015	1	\$24,500,000	\$ 24,500,000				
<b>STRAND AT BAY COLONY Total</b>				<b>6</b>	<b>\$86,400,000</b>	<b>\$ 14,400,000</b>		
<b>Single Family Total</b>				<b>31</b>	<b>\$185,797,300</b>	<b>\$ 5,993,461</b>		
Villa	VILLA LA PALMA AT BAY COLONY	2009	2	\$3,550,000	\$ 1,775,000			
		2010	1	\$1,750,000	\$ 1,750,000			
		2013	1	\$1,650,000	\$ 1,650,000			

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed by Community & Type Prop

Price Per Sq Ft	(All)						
				Data			
Community	Description	Subdivision Condo	Year Closed	Closed Units	Closed Volume	Average Sales Price	
Bay Colony	Villa	VILLA LA PALMA AT BAY COLONY	2014	1	\$2,300,000	\$ 2,300,000	
			2015	3	\$7,450,000	\$ 2,483,333	
			2016	2	\$5,426,013	\$ 2,713,007	
		<b>VILLA LA PALMA AT BAY COLONY Total</b>			<b>10</b>	<b>\$22,126,013</b>	<b>\$ 2,212,601</b>
		VIZCAYA AT BAY COLONY	2009	1	\$1,875,000	\$ 1,875,000	
			2010	5	\$8,715,000	\$ 1,743,000	
			2011	1	\$1,500,000	\$ 1,500,000	
			2012	3	\$6,417,500	\$ 2,139,167	
			2013	3	\$6,145,000	\$ 2,048,333	
			2014	4	\$9,517,000	\$ 2,379,250	
			2015	1	\$3,750,000	\$ 3,750,000	
			2016	1	\$2,650,000	\$ 2,650,000	
			2017	1	\$3,200,000	\$ 3,200,000	
		<b>VIZCAYA AT BAY COLONY Total</b>			<b>20</b>	<b>\$43,769,500</b>	<b>\$ 2,188,475</b>
		Villa Total				30	\$65,895,513
Bay Colony Total				339	\$976,991,717	\$ 2,881,981	
Grand Total				<b>2696</b>	<b>\$2,998,837,530</b>	<b>\$ 1,112,328</b>	

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Average Sales Price

Average of Price Sld				Bdrms												
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More	Grand Total	
Pelican Bay	Condo	AVALON	2009			\$395,500	\$409,375		\$480,000						\$423,563	
			2010					\$356,333							\$356,333	
			2011			\$332,700		\$350,000	\$475,000						\$370,438	
			2012			\$324,250	\$345,833	\$333,333	\$418,750						\$366,977	
			2013			\$332,250	\$365,667	\$354,167							\$348,850	
			2014			\$386,000	\$430,000	\$393,667							\$397,100	
			2015			\$418,250	\$422,500		\$500,000						\$436,300	
			2016			\$407,000			\$472,500		\$530,000				\$470,500	
			2017			\$403,214			\$435,000	\$635,000					\$432,500	
		<b>AVALON Total</b>					<b>\$373,394</b>	<b>\$388,188</b>	<b>\$377,656</b>	<b>\$471,111</b>	<b>\$530,000</b>					<b>\$393,422</b>
		BARRINGTON CLUB	2009					\$377,750								\$377,750
			2010					\$385,000	\$351,817							\$365,090
			2011					\$357,000								\$357,000
			2012						\$300,000							\$300,000
			2013					\$361,000	\$300,000							\$340,667
			2014					\$364,333	\$360,000							\$363,250
			2015					\$456,875	\$435,000							\$447,500
			2016					\$452,500	\$465,000							\$456,667
		2017					\$400,000	\$456,667							\$442,500	
		<b>BARRINGTON CLUB Total</b>					<b>\$395,050</b>	<b>\$396,573</b>								<b>\$395,650</b>
		BREAKWATER	2009					\$457,500	\$517,500	\$600,000						\$510,000
			2010					\$499,833	\$500,000	\$425,000						\$491,611
			2011					\$453,250	\$488,283							\$468,264
			2012					\$417,500	\$468,750							\$443,125
			2013					\$425,125	\$529,000	\$517,500						\$464,192
			2014					\$537,500	\$601,333							\$575,800
			2015			\$668,000	\$604,750	\$663,125								\$637,722
			2016						\$777,271							\$777,271
		2017					\$561,250	\$675,656							\$640,454	
		<b>BREAKWATER Total</b>					<b>\$668,000</b>	<b>\$485,318</b>	<b>\$607,060</b>	<b>\$514,167</b>						<b>\$553,449</b>
		CALAIS	2009					\$414,500	\$445,000							\$424,667
			2010				\$380,000	\$420,000	\$646,500							\$519,917
			2011						\$542,250							\$542,250
			2012					\$457,500	\$490,000							\$468,333
			2013				\$440,000	\$659,900	\$534,000							\$523,650
			2014				\$481,700	\$639,500	\$580,750							\$560,789
			2015				\$475,000	\$620,000	\$652,500							\$600,000
			2016						\$755,667							\$755,667
		2017				\$599,000	\$600,000	\$693,000							\$666,286	
		<b>CALAIS Total</b>					<b>\$462,122</b>	<b>\$532,290</b>	<b>\$630,086</b>							<b>\$578,219</b>
		CAP FERRAT	2009						\$1,245,000							\$1,245,000
			2010							\$1,550,000	\$3,700,000					\$2,840,000
2011							\$2,700,000	\$1,525,000	\$4,750,000	\$1,985,333				\$2,488,500		
2012							\$2,700,000	\$1,975,000	\$2,087,500					\$2,212,500		
2013							\$1,600,000	\$2,120,000	\$3,250,000	\$2,895,000				\$2,539,286		
2014							\$1,679,000	\$2,406,250	\$3,105,000					\$2,577,375		
2015							\$2,015,000	\$2,617,500	\$3,466,667	\$4,275,000				\$3,017,778		
2016							\$2,050,000	\$2,808,333	\$3,500,000	\$4,250,000				\$3,037,500		
2017						\$3,225,000	\$2,712,750						\$2,798,125			
<b>CAP FERRAT Total</b>							<b>\$2,051,000</b>	<b>\$2,405,625</b>	<b>\$3,833,333</b>	<b>\$2,993,389</b>	<b>\$4,275,000</b>			<b>\$2,661,108</b>		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Average Sales Price

Average of Price Sld				Bdrms													
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More	Grand Total		
Pelican Bay	Condo	CHANTECLAIR MAISONETTES	2009					\$325,000							\$325,000		
			2010					\$330,000							\$330,000		
			2011					\$293,833	\$341,167							\$317,500	
			2014					\$395,000								\$395,000	
			2017						\$536,667							\$536,667	
		<b>CHANTECLAIR MAISONETTES Total</b>							<b>\$319,125</b>	<b>\$411,063</b>							<b>\$380,417</b>
		CHATEAUMERE	2009				\$360,000			\$486,250							\$444,167
			2010				\$384,333										\$384,333
			2011				\$400,000										\$400,000
			2012				\$387,500			\$320,000							\$365,000
			2013				\$478,667			\$493,750							\$484,700
			2014				\$482,600			\$475,000							\$481,333
			2015				\$524,725			\$714,500							\$572,169
			2016				\$625,000			\$779,000							\$702,000
		<b>CHATEAUMERE Total</b>					<b>\$473,174</b>	<b>\$725,000</b>	<b>\$551,444</b>								<b>\$500,496</b>
		CHATEAUMERE ROYALE	2009				\$374,750										\$374,750
			2010				\$557,500										\$557,500
			2011				\$426,833	\$362,500									\$410,750
			2012									\$1,100,000					\$1,100,000
			2013				\$502,000	\$474,950	\$589,000								\$508,580
			2014				\$540,000										\$540,000
			2015				\$570,000	\$547,000									\$558,500
		<b>CHATEAUMERE ROYALE Total</b>					<b>\$490,286</b>	<b>\$464,850</b>	<b>\$589,000</b>			<b>\$1,100,000</b>					<b>\$520,620</b>
		CLARIDGE	2009							\$1,150,000							\$1,150,000
			2010								\$894,000						\$894,000
			2011						\$728,750	\$740,000							\$732,500
			2012						\$720,000	\$1,015,000		\$1,189,000					\$984,750
			2013				\$1,030,000	\$1,050,000	\$991,274	\$742,500							\$961,009
2014						\$893,333	\$1,211,333	\$1,250,000							\$1,101,750		
2015						\$1,175,000		\$1,508,750							\$1,341,875		
2016						\$1,010,833		\$1,702,500							\$1,287,500		
2017						\$1,232,500	\$1,347,500								\$1,290,000		
<b>CLARIDGE Total</b>					<b>\$1,030,000</b>	<b>\$935,833</b>	<b>\$1,080,962</b>	<b>\$1,292,893</b>	<b>\$1,189,000</b>						<b>\$1,063,286</b>		
CORONADO	2009				\$835,000	\$1,158,333	\$1,235,000								\$1,145,000		
	2010				\$797,500	\$900,000	\$1,340,000								\$958,750		
	2011				\$650,000	\$880,250									\$841,875		
	2012					\$725,000									\$725,000		
	2013				\$722,500	\$1,237,500	\$996,667								\$987,143		
	2014				\$701,000	\$1,048,750	\$1,540,000								\$1,084,625		
	2015				\$612,500	\$1,015,625	\$1,227,500								\$967,813		
	2016				\$1,140,000	\$1,085,000	\$1,612,500								\$1,223,750		
<b>CORONADO Total</b>					<b>\$802,269</b>	<b>\$1,033,990</b>	<b>\$1,366,333</b>								<b>\$1,070,523</b>		
CRESCENT	2009							\$695,000	\$731,667						\$722,500		
	2010							\$624,500	\$680,000	\$814,500					\$702,571		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Average Sales Price

Average of Price Sld				Bdrms													
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More	Grand Total		
Pelican Bay	Condo	CRESCENT	2011				\$590,000	\$606,333	\$662,500						\$614,300		
			2012			\$560,000		\$753,333	\$562,500						\$657,500		
			2013					\$500,000								\$500,000	
			2014				\$784,500	\$737,500	\$935,625							\$823,769	
			2015					\$792,667	\$1,075,000		\$1,710,000					\$1,039,667	
			2016					\$600,000	\$913,750	\$1,047,500	\$1,150,000					\$937,500	
			2017					\$848,333	\$815,000	\$1,025,000		\$1,995,000				\$1,001,250	
		<b>CRESCENT Total</b>						<b>\$560,000</b>	<b>\$737,700</b>	<b>\$734,077</b>	<b>\$849,250</b>	<b>\$1,150,000</b>	<b>\$1,852,500</b>			<b>\$807,190</b>	
		DORCHESTER				2009				\$565,000			\$1,275,000				\$920,000
						2010				\$671,500							\$671,500
						2011		\$415,000		\$578,750							\$546,000
						2012		\$450,000		\$525,000							\$500,000
						2013		\$400,800		\$600,000							\$457,714
						2014		\$667,000		\$622,500							\$644,750
						2015				\$1,030,000							\$1,030,000
						2016		\$615,000									\$615,000
						2017				\$1,058,333							\$1,058,333
		<b>DORCHESTER Total</b>						<b>\$493,909</b>		<b>\$717,079</b>			<b>\$1,275,000</b>			<b>\$655,887</b>	
		GLENCOVE				2009		\$284,500									\$284,500
						2010		\$294,000									\$294,000
						2011		\$288,333	\$280,000								\$286,250
						2012		\$310,000									\$310,000
						2013		\$305,817		\$332,450							\$309,621
						2014		\$337,500		\$325,000							\$333,333
						2015		\$392,500		\$439,500							\$408,167
						2016		\$352,640			\$425,000						\$364,700
						2017		\$418,429		\$414,000							\$417,444
		<b>GLENCOVE Total</b>						<b>\$331,184</b>	<b>\$280,000</b>	<b>\$394,075</b>	<b>\$425,000</b>						<b>\$339,261</b>
		GLENVIEW				2009					\$1,225,000						\$1,225,000
						2013					\$970,000						\$970,000
		<b>GLENVIEW Total</b>									<b>\$1,097,500</b>						<b>\$1,097,500</b>
		GROSVENOR				2009				\$825,000							\$825,000
						2010		\$505,000		\$415,000	\$2,200,000						\$1,040,000
						2011				\$880,000							\$880,000
						2012		\$524,750		\$626,250							\$592,417
						2013		\$569,200	\$595,000	\$671,643							\$626,346
						2014		\$412,500	\$682,500	\$996,833							\$817,100
						2015		\$690,000	\$889,500	\$965,000							\$879,800
						2016		\$765,000		\$929,143	\$1,290,000						\$951,000
						2017		\$797,500		\$805,000							\$800,000
		<b>GROSVENOR Total</b>						<b>\$591,107</b>	<b>\$747,800</b>	<b>\$818,435</b>	<b>\$1,745,000</b>						<b>\$786,077</b>
		HERON AT PELICAN BAY				2009				\$670,000							\$670,000
						2010				\$795,000							\$795,000
						2011				\$710,000							\$710,000
						2012				\$545,000							\$545,000
				2013				\$865,000							\$865,000		
				2014				\$975,000	\$965,150						\$970,075		
				2015				\$975,000	\$1,000,000						\$987,500		
<b>HERON AT PELICAN BAY Total</b>								<b>\$787,222</b>	<b>\$891,717</b>						<b>\$813,346</b>		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Average Sales Price

Average of Price Sld				Bdrms												
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More	Grand Total	
Pelican Bay	Condo	HYDE PARK	2009					\$485,000							\$485,000	
			2010			\$454,750	\$360,000		\$665,000						\$458,900	
			2011					\$403,375								\$403,375
			2012			\$334,467	\$365,000	\$535,000	\$547,500							\$397,613
			2013				\$489,000	\$490,000	\$550,000							\$501,400
			2014				\$425,833	\$575,000								\$447,143
			2015				\$528,333	\$752,500								\$618,000
			2016					\$503,750								\$503,750
			2017			\$365,000										\$365,000
		<b>HYDE PARK Total</b>				<b>\$379,650</b>	<b>\$443,658</b>	<b>\$545,964</b>	<b>\$584,375</b>					<b>\$468,518</b>		
	INTERLACHEN	2009			\$435,000	\$565,000	\$600,000							\$550,000		
2010			\$329,000	\$521,667										\$473,500		
2011			\$400,000	\$591,667					\$1,098,000					\$654,600		
2013				\$600,000	\$558,833									\$569,125		
2014			\$375,000	\$810,000	\$385,000									\$523,333		
2015			\$400,000	\$465,000	\$635,000	\$890,000								\$570,833		
2016				\$546,667										\$546,667		
2017			\$549,000	\$985,000	\$735,000									\$747,800		
		<b>INTERLACHEN Total</b>			<b>\$412,571</b>	<b>\$685,000</b>	<b>\$585,825</b>	<b>\$890,000</b>		<b>\$1,098,000</b>				<b>\$588,750</b>		
	L'AMBIANCE	2009		\$334,000		\$514,667	\$650,000							\$469,455		
2010			\$388,214		\$427,500	\$545,500								\$423,955		
2011				\$480,000	\$462,076	\$509,022								\$479,218		
2012				\$675,000	\$682,700									\$680,133		
2013			\$485,000	\$459,000	\$648,000	\$780,233								\$684,783		
2014			\$489,000	\$449,750	\$552,500	\$650,000								\$526,389		
2015			\$510,130	\$699,950	\$535,000	\$683,863								\$617,144		
2016			\$478,608		\$722,800	\$628,000								\$599,843		
2017			\$557,500		\$642,980	\$860,000								\$686,550		
		<b>L'AMBIANCE Total</b>			<b>\$438,159</b>	<b>\$539,733</b>	<b>\$576,043</b>	<b>\$671,150</b>						<b>\$566,887</b>		
	LAUREL OAKS AT PELICAN BAY	2009		\$260,333		\$288,000								\$267,250		
2010			\$236,333		\$343,333									\$289,833		
2011			\$277,500		\$282,500									\$278,500		
2012			\$285,000	\$300,000	\$329,000									\$304,667		
2013			\$267,129	\$271,000	\$320,667									\$282,082		
2014			\$301,429	\$360,000	\$351,667									\$320,455		
2015			\$350,200	\$348,000	\$361,667									\$352,500		
2016			\$352,350		\$454,000									\$386,233		
2017			\$348,333	\$392,500										\$366,000		
		<b>LAUREL OAKS AT PELICAN BAY Total</b>			<b>\$305,269</b>	<b>\$344,000</b>	<b>\$349,382</b>							<b>\$320,382</b>		
	LUGANO	2009		\$475,000		\$495,000								\$485,000		
2010					\$795,000									\$795,000		
2011			\$410,000		\$602,500									\$538,333		
2013			\$260,000		\$632,500									\$508,333		
2014				\$499,000	\$492,000									\$495,500		
2015			\$480,000	\$447,500	\$659,125									\$594,000		
2016				\$925,000	\$590,000									\$757,500		
2017			\$710,000	\$1,050,000										\$880,000		
		<b>LUGANO Total</b>			<b>\$468,333</b>	<b>\$730,375</b>	<b>\$613,346</b>							<b>\$595,870</b>		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Average Sales Price

Average of Price Sld				Bdrms												
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More	Grand Total	
Pelican Bay	Condo	MARBELLA	2009			\$750,000	\$1,075,500	\$2,000,000							\$1,175,333	
			2010				\$798,750	\$1,375,000							\$914,000	
			2011			\$554,167	\$616,250	\$1,150,000							\$659,688	
			2012				\$657,500									\$657,500
			2013			\$586,636	\$813,500									\$682,158
			2014			\$675,929	\$1,135,000				\$2,500,000					\$950,150
			2015			\$755,000	\$1,906,250	\$1,950,000	\$3,350,000							\$1,976,111
			2016			\$1,710,000	\$1,925,000		\$3,200,000							\$2,190,000
			2017			\$1,150,000	\$1,875,000									\$1,633,333
<b>MARBELLA Total</b>						<b>\$691,038</b>	<b>\$1,053,056</b>	<b>\$1,618,750</b>	<b>\$3,300,000</b>	<b>\$2,500,000</b>				<b>\$1,067,886</b>		
		MONTENERO	2009					\$1,558,333	\$1,565,000						\$1,560,000	
			2010					\$1,904,167	\$2,550,000						\$2,162,500	
			2011				\$1,450,000	\$1,570,000							\$1,546,000	
			2012						\$1,560,000						\$1,560,000	
			2013					\$1,525,000	\$1,717,800		\$3,760,000		\$4,300,000		\$2,145,933	
			2014					\$1,876,250	\$2,445,000						\$2,007,500	
			2015				\$1,665,000	\$1,833,333	\$1,855,000		\$4,800,000		\$3,980,000		\$2,456,875	
			2016					\$2,327,500	\$3,415,000						\$2,508,750	
			2017					\$2,393,750	\$2,660,000						\$2,447,000	
<b>MONTENERO Total</b>						<b>\$1,557,500</b>	<b>\$1,895,625</b>	<b>\$2,101,150</b>		<b>\$4,280,000</b>		<b>\$4,140,000</b>		<b>\$2,100,274</b>		
		PEBBLE CREEK	2009			\$378,750	\$340,000	\$444,000							\$407,500	
			2010			\$392,500		\$637,750	\$912,500						\$613,778	
			2011				\$422,500	\$426,944							\$426,136	
			2012				\$469,000	\$479,417							\$477,929	
			2013				\$417,333	\$455,867	\$1,050,000						\$481,053	
			2014			\$410,000	\$505,000	\$535,400							\$490,222	
			2015			\$470,000	\$430,000	\$599,550							\$574,625	
			2016				\$604,000	\$654,600							\$646,167	
			2017			\$555,000	\$530,000	\$588,632	\$1,200,000						\$619,330	
<b>PEBBLE CREEK Total</b>						<b>\$414,091</b>	<b>\$469,923</b>	<b>\$536,324</b>	<b>\$1,054,167</b>					<b>\$530,033</b>		
		POINTE AT PELICAN BAY	2009					\$622,500							\$622,500	
			2010				\$799,000	\$665,000	\$907,500						\$788,800	
			2011				\$665,000	\$625,000	\$962,500						\$750,833	
			2012				\$630,000								\$630,000	
			2013				\$740,000	\$685,625	\$956,400	\$825,000					\$826,318	
			2014					\$825,000	\$870,000						\$847,500	
			2015					\$955,000	\$998,500						\$987,625	
			2016				\$835,000	\$1,000,000	\$988,333						\$966,667	
			2017				\$840,000	\$876,333	\$1,137,500	\$1,010,000					\$964,857	
<b>POINTE AT PELICAN BAY Total</b>							<b>\$751,500</b>	<b>\$755,361</b>	<b>\$980,294</b>	<b>\$917,500</b>				<b>\$851,291</b>		
		RENAISSANCE	2010					\$825,000							\$825,000	
			2014					\$695,000							\$695,000	
			2016					\$875,000							\$875,000	
			2017			\$895,000		\$755,000							\$825,000	
<b>RENAISSANCE Total</b>						<b>\$895,000</b>		<b>\$787,500</b>					<b>\$809,000</b>			
		SAN MARINO	2009			\$525,375	\$562,000	\$645,000							\$551,417	
			2010					\$671,250							\$671,250	
			2011			\$473,000		\$805,000							\$639,000	
			2012				\$525,000	\$618,750	\$810,000						\$643,125	

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Average Sales Price

Average of Price Sld				Bdrms													
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More	Grand Total		
Pelican Bay	Condo	SAN MARINO	2013			\$425,000		\$575,000							\$537,500		
			2014			\$535,000	\$553,330	\$752,725							\$664,651		
			2015					\$529,900	\$745,000							\$691,225	
			2016						\$813,580							\$813,580	
			2017					\$795,000	\$725,000							\$760,000	
		<b>SAN MARINO Total</b>						<b>\$504,929</b>	<b>\$586,427</b>	<b>\$714,013</b>	<b>\$810,000</b>					<b>\$657,878</b>	
		SANCTUARY															
					2009			\$350,000		\$410,000							\$380,000
					2010			\$353,750		\$485,000							\$397,500
					2011					\$425,000							\$425,000
					2012			\$315,000	\$350,000	\$449,500							\$357,375
					2013			\$371,000		\$411,000							\$391,000
					2014					\$484,750							\$484,750
					2015			\$512,250		\$600,000							\$541,500
					2016			\$490,000									\$490,000
					2017			\$492,000	\$575,000								\$519,667
		<b>SANCTUARY Total</b>						<b>\$413,469</b>	<b>\$462,500</b>	<b>\$464,600</b>							<b>\$435,232</b>
		SERENDIPITY															
					2010			\$367,000		\$295,000							\$343,000
					2011			\$295,000	\$345,000	\$425,000							\$331,000
					2012			\$279,250									\$279,250
					2013			\$303,875		\$340,000							\$315,917
					2014			\$320,000		\$325,000							\$321,667
					2015			\$432,500		\$520,780							\$476,640
					2016			\$433,250		\$403,333							\$415,300
					2017			\$414,667									\$414,667
		<b>SERENDIPITY Total</b>						<b>\$354,580</b>	<b>\$345,000</b>	<b>\$426,069</b>							<b>\$378,164</b>
		ST KITTS															
					2009					\$485,000	\$710,000						\$560,000
					2010			\$419,500	\$545,000	\$759,500	\$565,000						\$602,250
					2011					\$527,500	\$1,075,000	\$605,000					\$668,000
					2012			\$435,000	\$475,833	\$600,000	\$581,250						\$517,857
					2013					\$540,000	\$745,000				\$2,050,000		\$1,111,667
					2014					\$925,000	\$489,000						\$707,000
					2015					\$650,000	\$917,500	\$912,333					\$860,900
					2016					\$606,250	\$792,500	\$1,100,000					\$783,214
					2017			\$860,000	\$473,750	\$887,500	\$858,333		\$1,450,000				\$849,500
		<b>ST KITTS Total</b>						<b>\$571,500</b>	<b>\$524,821</b>	<b>\$827,071</b>	<b>\$743,233</b>		<b>\$1,450,000</b>		<b>\$2,050,000</b>		<b>\$735,198</b>
		ST LAURENT															
					2009			\$550,000	\$800,000	\$855,000							\$735,000
					2010					\$672,500							\$672,500
					2011						\$1,025,000						\$1,025,000
					2012					\$557,500	\$1,038,000						\$917,875
					2013					\$742,000	\$1,060,000	\$865,500					\$822,714
					2014					\$875,000	\$1,358,333						\$1,237,500
					2015					\$1,062,500	\$1,294,167	\$1,520,000					\$1,293,000
					2016					\$1,025,000	\$1,442,000						\$1,275,200
			2017					\$1,081,000	\$1,128,125						\$1,112,417		
<b>ST LAURENT Total</b>						<b>\$550,000</b>	<b>\$822,813</b>	<b>\$1,178,409</b>	<b>\$1,083,667</b>						<b>\$1,021,214</b>		
ST LUCIA																	
			2009					\$480,000	\$554,500	\$435,000					\$506,000		
			2010					\$525,000		\$1,000,000					\$762,500		
			2011					\$497,500							\$497,500		
			2012							\$325,000					\$325,000		
			2013					\$422,500		\$425,000					\$423,333		

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Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Average Sales Price

Average of Price Sld				Bdrms													
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More	Grand Total		
Pelican Bay	Condo	ST LUCIA	2014				\$495,500	\$492,500	\$429,250						\$468,400		
			2015				\$430,000	\$465,000	\$525,000						\$473,333		
			2016				\$703,750		\$562,000							\$675,400	
			2017				\$703,750		\$795,000							\$734,167	
		<b>ST LUCIA Total</b>						<b>\$557,618</b>	<b>\$511,800</b>	<b>\$525,818</b>						<b>\$540,076</b>	
		ST MAARTEN	2009				\$659,500	\$575,000	\$750,000	\$1,000,000							\$746,125
			2010				\$523,167	\$770,000				\$950,000					\$657,900
			2011				\$528,000	\$810,000									\$598,500
			2012				\$531,000										\$531,000
			2013				\$535,000										\$535,000
			2014				\$624,000			\$1,350,000							\$745,000
			2015			\$410,000	\$555,000	\$825,000									\$596,667
			2016			\$729,000	\$683,333										\$694,750
			2017			\$654,167	\$770,000										\$712,083
			<b>ST MAARTEN Total</b>					<b>\$626,833</b>	<b>\$589,431</b>	<b>\$788,750</b>	<b>\$1,175,000</b>		<b>\$950,000</b>				<b>\$650,226</b>
		ST MARISSA	2009							\$975,000							\$975,000
			2010				\$485,000	\$412,000									\$448,500
			2011				\$500,000	\$697,500					\$1,200,000				\$773,750
			2012				\$525,000										\$525,000
			2013			\$330,000	\$503,000		\$625,000								\$490,250
			2014			\$609,000	\$600,000	\$457,500									\$555,500
			2015			\$567,500	\$638,000	\$925,000	\$918,750								\$756,333
			2016			\$660,000	\$934,500	\$600,000									\$745,800
		2017			\$820,000	\$726,250	\$1,075,000	\$950,000								\$821,429	
		<b>ST MARISSA Total</b>					<b>\$587,100</b>	<b>\$614,563</b>	<b>\$751,600</b>	<b>\$798,214</b>			<b>\$1,200,000</b>			<b>\$694,154</b>	
		ST NICOLE	2009							\$757,500		\$960,000					\$825,000
			2010			\$420,000		\$550,000									\$463,333
			2011			\$450,000	\$570,000										\$510,000
			2013				\$557,000	\$627,500									\$604,000
			2014			\$516,000	\$490,000		\$575,000								\$527,000
			2015				\$669,250	\$980,362				\$1,500,000					\$914,470
			2016				\$607,000	\$965,000									\$845,667
		2017			\$696,000	\$740,000	\$870,000									\$750,500	
		<b>ST NICOLE Total</b>					<b>\$533,000</b>	<b>\$626,778</b>	<b>\$873,931</b>	<b>\$696,667</b>		<b>\$1,230,000</b>				<b>\$746,130</b>	
		ST PIERRE	2009			\$655,000		\$500,000									\$624,000
			2010			\$671,250		\$902,875									\$825,667
			2011			\$450,000	\$450,000	\$870,000									\$590,000
			2012			\$671,667		\$1,012,500	\$1,100,000								\$856,667
			2013			\$632,300		\$964,250	\$1,193,500								\$855,045
			2014			\$882,500		\$975,000	\$595,000								\$817,500
			2015			\$923,333		\$1,000,000									\$942,500
			2016			\$975,000		\$626,000									\$858,667
			2017			\$952,500		\$1,310,000	\$1,410,000								\$1,156,250
		<b>ST PIERRE Total</b>					<b>\$743,326</b>	<b>\$450,000</b>	<b>\$923,406</b>	<b>\$1,098,400</b>						<b>\$840,289</b>	
		ST RAPHAEL	2009			\$775,000		\$1,165,000	\$2,185,000								\$1,375,000
			2010					\$1,257,143	\$2,300,000	\$1,875,000							\$1,527,500
			2011				\$760,000	\$916,600	\$1,525,000	\$1,825,000							\$1,135,333
2012				\$670,000	\$832,500	\$1,577,500	\$1,950,000								\$1,324,375		
2013				\$795,000	\$1,775,000	\$1,412,000	\$1,550,000								\$1,277,000		
2014				\$761,000	\$825,000	\$1,306,800	\$1,730,000	\$1,635,000							\$1,261,800		

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Average Sales Price

Average of Price Sld				Bdrms													
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More	Grand Total		
Pelican Bay	Condo	ST RAPHAEL	2015			\$1,162,500	\$1,000,000	\$1,446,000	\$1,905,000						\$1,353,667		
			2016					\$1,748,750	\$2,024,000	\$2,280,000					\$1,903,286		
			2017			\$1,150,000	\$1,190,000	\$1,326,250		\$2,837,500					\$1,665,000		
		<b>ST RAPHAEL Total</b>					<b>\$871,636</b>	<b>\$1,005,000</b>	<b>\$1,341,730</b>	<b>\$1,792,800</b>	<b>\$2,177,778</b>	<b>\$1,875,000</b>				<b>\$1,403,618</b>	
		ST SIMONE	2009					\$275,000									\$275,000
			2010					\$375,000									\$375,000
			2011					\$340,000	\$370,000								\$355,000
			2012					\$340,000	\$315,000								\$327,500
			2014					\$337,620	\$382,000								\$359,810
			2015					\$382,500									\$382,500
			2016					\$385,000									\$385,000
		2017					\$539,900									\$539,900	
		<b>ST SIMONE Total</b>						<b>\$371,878</b>	<b>\$355,667</b>								<b>\$367,456</b>
		ST THOMAS	2010						\$639,000								\$639,000
			2011					\$452,000			\$486,250						\$474,833
			2012					\$515,000									\$515,000
			2013								\$507,500						\$507,500
			2014					\$525,000	\$525,000								\$525,000
			2015					\$549,900			\$730,000						\$639,950
		2017								\$604,175						\$604,175	
		<b>ST THOMAS Total</b>						<b>\$498,780</b>	<b>\$582,000</b>	<b>\$548,856</b>							<b>\$536,583</b>
		ST TROPEZ	2009					\$460,000									\$460,000
			2010					\$600,000									\$600,000
			2012					\$375,000									\$375,000
			2013				\$495,000										\$495,000
			2014					\$498,750									\$498,750
			2015				\$600,000	\$544,167									\$552,143
		2016					\$548,333									\$548,333	
		<b>ST TROPEZ Total</b>					<b>\$547,500</b>	<b>\$521,250</b>									<b>\$524,167</b>
		ST VINCENTS	2009							\$525,000							\$525,000
			2014							\$549,000							\$549,000
2015										\$850,000				\$850,000			
2016						\$565,000	\$633,500								\$610,667		
2017					\$530,000		\$603,000								\$578,667		
<b>ST VINCENTS Total</b>					<b>\$530,000</b>	<b>\$565,000</b>	<b>\$591,167</b>				<b>\$850,000</b>				<b>\$610,222</b>		
STRATFORD	2009					\$540,000	\$800,000		\$472,000						\$588,000		
	2010					\$355,000									\$355,000		
	2011					\$457,500	\$660,000	\$676,667	\$700,000	\$925,000					\$653,750		
	2012					\$467,500	\$981,500		\$1,125,000						\$760,375		
	2013					\$394,857		\$699,500							\$462,556		
	2014					\$545,000		\$1,001,250							\$849,167		
	2015					\$665,000									\$665,000		
	2016					\$775,000									\$775,000		
2017							\$871,300							\$871,300			
<b>STRATFORD Total</b>					<b>\$470,450</b>	<b>\$813,833</b>	<b>\$787,850</b>	<b>\$765,667</b>	<b>\$925,000</b>						<b>\$610,723</b>		
VALENCIA AT PELICAN BAY	2009					\$387,833		\$330,000							\$373,375		
	2010					\$399,000									\$399,000		
	2011					\$388,000		\$396,250							\$393,500		
	2012					\$345,000		\$420,000							\$370,000		
	2013					\$339,667		\$382,600							\$366,500		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Average Sales Price

Average of Price Sld				Bdrms														
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More	Grand Total			
Pelican Bay	Condo	VALENCIA AT PELICAN BAY	2014			\$420,390		\$411,333							\$418,300			
			2015			\$517,357		\$550,000							\$521,438			
			2016			\$605,667		\$521,000								\$557,286		
			2017			\$578,225				\$635,000						\$589,580		
		<b>VALENCIA AT PELICAN BAY Total</b>					<b>\$448,482</b>		<b>\$426,800</b>	<b>\$635,000</b>						<b>\$444,363</b>		
		WILLOW BROOK AT PELICAN BAY	2009				\$285,000	\$335,000	\$335,000								\$322,500	
			2010				\$305,833		\$321,250								\$309,688	
			2011				\$310,000		\$370,667								\$355,500	
			2012				\$311,200		\$315,000								\$313,480	
			2013				\$347,500		\$313,500								\$330,500	
			2014				\$350,500		\$340,000	\$400,000							\$356,071	
			2015				\$451,500		\$410,000								\$437,667	
			2016				\$425,250	\$500,000	\$449,500								\$442,857	
		2017				\$401,938		\$436,500								\$413,459		
		<b>WILLOW BROOK AT PELICAN BAY Total</b>					<b>\$359,691</b>	<b>\$417,500</b>	<b>\$362,139</b>	<b>\$400,000</b>							<b>\$363,857</b>	
		<b>Condo Total</b>						\$473,098	\$655,318	\$780,596	\$1,139,843	\$2,016,450	\$2,536,800	\$2,737,500	\$3,443,333		\$762,774	
		Single Family	Condo	BARRINGTON AT PELICAN BAY	2009					\$1,500,000		\$1,900,000					\$1,700,000	
					2010					\$1,900,000	\$2,237,500	\$2,025,000					\$2,054,167	
					2011				\$417,500		\$1,545,000		\$1,400,000					\$1,226,875
					2012					\$850,000		\$2,050,000						\$1,450,000
2013								\$1,858,333	\$1,380,000							\$1,738,750		
2014								\$1,820,833		\$1,537,500						\$1,707,500		
2015									\$2,950,000							\$2,950,000		
2016								\$2,300,000	\$1,925,000	\$1,875,000						\$2,033,333		
2017							\$2,125,000								\$2,125,000			
<b>BARRINGTON AT PELICAN BAY Total</b>								<b>\$417,500</b>	<b>\$850,000</b>	<b>\$1,871,607</b>	<b>\$2,123,125</b>	<b>\$1,760,714</b>				<b>\$1,788,426</b>		
CAMBRIDGE AT PELICAN BAY	2017									\$795,000							\$795,000	
	<b>CAMBRIDGE AT PELICAN BAY Total</b>								<b>\$795,000</b>							<b>\$795,000</b>		
GEORGETOWN	2009											\$1,710,000					\$1,710,000	
	2010											\$1,825,000					\$1,825,000	
	2011								\$1,819,025		\$2,237,500		\$1,450,000				\$1,912,610	
	2012										\$2,000,000		\$2,100,000				\$2,050,000	
	2013							\$1,510,000									\$1,510,000	
	2014									\$1,679,000							\$1,679,000	
	2015									\$1,750,000	\$2,890,000						\$2,320,000	
	2016								\$2,900,000								\$2,900,000	
<b>GEORGETOWN Total</b>								<b>\$2,012,013</b>	<b>\$1,714,500</b>	<b>\$2,150,000</b>		<b>\$1,775,000</b>		<b>\$1,994,789</b>				
JAMESTOWN	2009									\$3,050,000					\$3,050,000			
	2010									\$2,400,000					\$2,400,000			
	2011									\$3,200,000					\$3,200,000			
<b>JAMESTOWN Total</b>										<b>\$2,883,333</b>				<b>\$2,883,333</b>				
OAKMONT	2009					\$700,000	\$937,500	\$1,275,000							\$962,500			
	2010							\$1,032,500	\$850,000						\$971,667			

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Average of Price Sld				Bdrms													
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Pelican Bay	Single Family	OAKMONT	2011					\$981,933	\$1,075,000		\$585,000				\$946,800		
			2012					\$814,500	\$1,250,000	\$1,301,667	\$860,000				\$1,063,000		
			2013					\$837,500	\$1,119,375	\$1,150,000	\$1,450,000				\$1,094,063		
			2014						\$1,368,333	\$1,500,000	\$857,500				\$1,327,083		
			2015					\$865,000	\$1,167,500		\$1,442,600				\$1,164,075		
			2016					\$1,256,480	\$1,525,000	\$1,413,333					\$1,385,200		
			2017					\$1,698,750	\$1,380,000		\$1,035,000				\$1,453,125		
		<b>OAKMONT Total</b>								<b>\$1,160,678</b>	<b>\$1,209,018</b>	<b>\$1,272,500</b>	<b>\$1,015,638</b>				<b>\$1,183,936</b>
				PELICAN BAY WOODS	2009		\$180,000				\$1,055,000	\$950,000					\$728,333
					2010						\$1,300,000	\$1,072,500	\$1,675,000		\$1,670,000		\$1,323,333
					2011		\$145,500						\$1,425,000	\$1,700,000			\$1,090,167
					2012					\$880,000	\$775,000	\$1,350,000	\$1,226,500				\$1,116,300
					2013					\$938,750	\$1,400,000	\$1,350,000	\$1,358,875		\$650,000	\$1,720,000	\$1,251,525
					2014					\$1,150,000	\$1,050,000	\$1,187,500	\$1,434,500				\$1,227,714
					2015	\$1,215,000				\$1,220,000	\$2,250,000	\$2,733,125	\$2,650,000				\$2,165,278
					2016					\$1,627,500	\$1,302,500	\$1,190,000	\$1,512,500				\$1,408,125
				2017					\$1,650,000	\$2,000,000	\$1,532,500	\$1,640,000				\$1,671,000	
		<b>PELICAN BAY WOODS Total</b>				<b>\$1,215,000</b>	<b>\$162,750</b>			<b>\$1,245,313</b>	<b>\$1,286,538</b>	<b>\$1,290,667</b>	<b>\$1,812,383</b>	<b>\$2,175,000</b>	<b>\$1,160,000</b>	<b>\$1,720,000</b>	<b>\$1,409,555</b>
				PINECREST AT PELICAN BAY	2009					\$925,000	\$815,000		\$1,550,000				\$984,000
					2011					\$779,833	\$971,750	\$1,100,000	\$1,500,000				\$983,286
					2012					\$1,115,000			\$1,335,000		\$1,500,000		\$1,280,000
					2013					\$846,875	\$775,000		\$1,584,250				\$1,127,450
					2014						\$1,200,000						\$1,200,000
					2015					\$1,154,167	\$1,275,000	\$2,300,000	\$1,430,000				\$1,411,250
					2016					\$1,427,500							\$1,427,500
				2017					\$1,675,000	\$1,116,667						\$1,340,000	
		<b>PINECREST AT PELICAN BAY Total</b>								<b>\$1,123,717</b>	<b>\$998,955</b>	<b>\$1,700,000</b>	<b>\$1,474,071</b>		<b>\$1,500,000</b>		<b>\$1,196,188</b>
				POINTE VERDE	2010							\$2,975,000					\$2,975,000
					2014								\$3,550,000				\$3,550,000
					2017											\$4,950,000	\$4,950,000
		<b>POINTE VERDE Total</b>											<b>\$3,166,667</b>			<b>\$4,950,000</b>	
				VILLAGE AT PELICAN BAY	2010						\$850,000						\$850,000
					2012					\$835,000							\$835,000
					2013					\$855,000							\$855,000
					2014						\$700,000						\$700,000
					2015						\$1,025,000						\$1,025,000
					2016					\$1,100,000							\$1,100,000
					2017					\$985,750		\$1,000,000					\$992,875
		<b>VILLAGE AT PELICAN BAY Total</b>								<b>\$943,938</b>	<b>\$900,000</b>	<b>\$1,000,000</b>					<b>\$930,639</b>
				WATERFORD AT PELICAN BAY	2012							\$1,500,000					\$1,500,000
					2013						\$1,697,500						\$1,697,500
					2015						\$1,900,000				\$2,200,000		\$2,050,000
		2016							\$1,585,000	\$1,775,000					\$1,680,000		
		2017							\$1,850,000						\$1,850,000		
<b>WATERFORD AT PELICAN BAY Total</b>								<b>\$1,758,125</b>	<b>\$1,637,500</b>				<b>\$2,200,000</b>		<b>\$1,786,786</b>		

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Average Sales Price

Average of Price Sld				Bdrms											
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More	Grand Total
Pelican Bay	Single Family Total			\$1,215,000	\$162,750		\$417,500	\$1,137,743	\$1,357,520	\$1,427,013	\$1,816,415	\$2,175,000	\$1,595,000	\$3,335,000	\$1,439,642
	Villa	BAY VILLAS	2009			\$560,000	\$647,500	\$712,500	\$710,000						\$638,750
			2010			\$555,000		\$615,000							\$585,000
			2011			\$581,000		\$626,667							\$608,400
			2012			\$609,000		\$720,000							\$664,500
			2013			\$611,500		\$683,750							\$643,611
			2014			\$595,000	\$630,000	\$667,688							\$649,292
			2015			\$650,375		\$809,150	\$719,000						\$743,218
			2016			\$615,000		\$907,500							\$810,000
			2017					\$990,000							\$990,000
		<b>BAY VILLAS Total</b>				<b>\$604,167</b>	<b>\$641,667</b>	<b>\$737,735</b>	<b>\$714,500</b>						<b>\$679,461</b>
		BEAUVILLE	2010						\$831,225						\$831,225
			2011					\$820,000		\$750,000					\$785,000
			2012						\$800,000						\$800,000
			2013					\$817,667							\$817,667
			2014					\$866,000							\$866,000
			2015					\$1,143,750	\$1,050,000						\$1,112,500
			2016					\$1,180,000							\$1,180,000
		<b>BEAUVILLE Total</b>						<b>\$950,813</b>	<b>\$878,113</b>	<b>\$750,000</b>					<b>\$912,996</b>
		BRIDGE WAY VILLAS	2009				\$590,000	\$1,020,000	\$1,200,000						\$1,006,000
			2010					\$850,000							\$850,000
			2011					\$960,000							\$960,000
			2013					\$1,025,000	\$980,000						\$1,010,000
			2014					\$1,100,833	\$1,165,000						\$1,110,000
			2015					\$1,140,000	\$1,700,000						\$1,280,000
			2016				\$1,175,000	\$1,195,000							\$1,185,000
			2017			\$882,000		\$1,230,000	\$1,530,000						\$1,218,000
		<b>BRIDGE WAY VILLAS Total</b>				<b>\$882,000</b>	<b>\$882,500</b>	<b>\$1,081,053</b>	<b>\$1,295,833</b>						<b>\$1,105,786</b>
		CANNES	2011						\$1,000,000						\$1,000,000
			2015						\$1,300,000						\$1,300,000
		<b>CANNES Total</b>							<b>\$1,150,000</b>						<b>\$1,150,000</b>
		CARLTON PLACE	2009						\$1,610,000						\$1,610,000
			2010					\$1,110,000							\$1,110,000
			2011					\$1,130,000	\$1,250,000						\$1,190,000
			2012						\$1,150,000						\$1,150,000
			2015					\$1,755,000							\$1,755,000
			2016					\$1,231,667			\$2,275,000				\$1,492,500
			2017							\$2,600,000					\$2,600,000
		<b>CARLTON PLACE Total</b>						<b>\$1,298,333</b>	<b>\$1,315,000</b>	<b>\$2,437,500</b>					<b>\$1,454,667</b>
		CHANTECLAIR MANOR	2010						\$740,000						\$740,000
			2011						\$737,250						\$737,250
			2014						\$609,000	\$850,000					\$729,500
			2015					\$740,000		\$980,000					\$860,000
			2016					\$850,000			\$1,675,000				\$1,262,500
			2017						\$825,000						\$825,000
		<b>CHANTECLAIR MANOR Total</b>						<b>\$795,000</b>	<b>\$729,700</b>	<b>\$915,000</b>	<b>\$1,675,000</b>				<b>\$874,350</b>
		COCOBAY	2009							\$1,675,000					\$1,675,000
			2010						\$1,346,500		\$1,525,000				\$1,406,000

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Pelican Bay	Villa	COCO BAY	2011							\$1,400,000	\$1,410,000				\$1,405,000		
			2012								\$1,912,500				\$1,912,500		
			2013							\$1,675,000						\$1,675,000	
			2014					\$1,600,000	\$1,510,000	\$1,575,000						\$1,565,000	
			2015					\$1,640,000	\$1,720,000							\$1,693,333	
			2016							\$1,850,000						\$1,850,000	
			2017							\$1,975,000						\$1,975,000	
		<b>COCO BAY Total</b>							\$1,620,000	\$1,642,875	\$1,516,667	\$1,687,000				\$1,631,556	
		GRAND BAY AT PELICAN BAY	2010										\$1,750,000				\$1,750,000
			2011								\$1,250,000						\$1,250,000
			2012							\$1,610,000	\$1,540,000						\$1,554,000
			2014							\$1,800,500		\$1,800,000					\$1,800,333
			2015							\$1,850,000							\$1,850,000
			2016							\$1,675,000							\$1,675,000
			2017								\$1,875,000						\$1,875,000
		<b>GRAND BAY AT PELICAN BAY Total</b>								\$1,747,200	\$1,547,500	\$1,775,000				\$1,659,308	
		ISLE VERDE	2010							\$1,690,000		\$1,650,000		\$2,250,000			\$1,863,333
			2011							\$2,000,000							\$2,000,000
			2012							\$1,800,000							\$1,800,000
			2013					\$1,250,000		\$1,675,000		\$2,062,500					\$1,662,500
			2014							\$1,681,250		\$2,450,000					\$2,065,625
			2016							\$2,200,000							\$2,200,000
			2017									\$2,450,000					\$2,450,000
		<b>ISLE VERDE Total</b>							\$1,250,000	\$1,818,214	\$2,212,500		\$2,250,000			\$1,949,286	
		LAS BRISAS AT PELICAN BAY	2009					\$795,000		\$950,000							\$898,333
			2010						\$850,000	\$690,000							\$770,000
			2011						\$987,500								\$987,500
			2012						\$800,000	\$625,000							\$712,500
			2013						\$783,000	\$812,500							\$790,375
			2014					\$1,016,667	\$800,000	\$1,087,500							\$987,500
			2015							\$950,000							\$950,000
			2016					\$1,235,000	\$1,312,000								\$1,260,667
		<b>LAS BRISAS AT PELICAN BAY Total</b>						\$1,052,500	\$898,444	\$866,429						\$930,273	
OAK LAKE SANCTUARY	2009					\$610,000	\$672,500								\$641,250		
	2011						\$580,833	\$656,500							\$611,100		
	2012						\$658,333								\$658,333		
	2017			\$750,000	\$810,000										\$780,000		
<b>OAK LAKE SANCTUARY Total</b>					\$750,000	\$676,667	\$632,813	\$656,500							\$653,964		
SAND POINTE	2009							\$500,000							\$500,000		
	2010			\$485,000		\$650,000									\$567,500		
	2011				\$760,000		\$755,000								\$757,500		
	2012						\$750,000								\$750,000		
	2015				\$1,035,000	\$1,180,000									\$1,107,500		
	2016					\$995,000	\$1,265,000								\$1,130,000		
	2017			\$850,000		\$885,000									\$867,500		

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Pelican Bay	Villa	<b>SAND POINTE Total</b>				<b>\$667,500</b>	<b>\$897,500</b>	<b>\$927,500</b>	<b>\$817,500</b>						<b>\$842,500</b>		
		ST ANDREWS AT PELICAN BAY	2011					\$580,000								\$580,000	
			2013					\$795,000								\$795,000	
			2014					\$832,333								\$832,333	
			2015							\$721,000						\$721,000	
			2016				\$850,000	\$825,000								\$837,500	
			2017					\$800,000								\$800,000	
		<b>ST ANDREWS AT PELICAN BAY Total</b>						<b>\$850,000</b>	<b>\$763,556</b>	<b>\$721,000</b>							<b>\$767,545</b>
		TIERRA MAR	2009		\$615,000	\$750,000	\$1,315,000										\$893,333
			2010				\$757,500	\$823,500									\$790,500
			2011				\$630,000										\$630,000
			2012				\$800,000										\$800,000
			2013				\$690,000			\$938,333							\$876,250
			2014							\$1,225,000	\$1,200,000	\$1,690,000					\$1,371,667
			2015							\$1,495,000							\$1,495,000
			2016		\$1,000,000	\$912,500											\$956,250
			2017			\$888,000											\$888,000
		<b>TIERRA MAR Total</b>				<b>\$807,500</b>	<b>\$806,750</b>	<b>\$900,833</b>	<b>\$1,059,750</b>		<b>\$1,200,000</b>	<b>\$1,690,000</b>					<b>\$968,763</b>
		VILLA CORONADO	2015							\$1,300,000							\$1,300,000
		<b>VILLA CORONADO Total</b>								<b>\$1,300,000</b>							<b>\$1,300,000</b>
		VILLA LANTANA	2009						\$875,000								\$875,000
			2010			\$600,000				\$640,000							\$620,000
			2011						\$625,000	\$655,000							\$640,000
			2013			\$617,500				\$830,000							\$723,750
			2014		\$1,030,000	\$750,000											\$890,000
			2015		\$925,000	\$797,500	\$1,120,000	\$900,000									\$933,500
			2016				\$885,000	\$982,500									\$950,000
			2017		\$835,000												\$835,000
		<b>VILLA LANTANA Total</b>				<b>\$822,083</b>	<b>\$773,750</b>	<b>\$876,250</b>	<b>\$831,667</b>								<b>\$831,944</b>
		VILLAS AT PELICAN BAY	2009		\$465,000												\$465,000
	2010		\$445,000	\$655,000	\$745,000	\$725,000									\$642,500		
	2011			\$404,500											\$404,500		
	2012					\$632,833									\$632,833		
	2013		\$468,875		\$575,000										\$504,250		
	2014		\$600,000	\$646,000	\$658,500	\$825,000									\$668,875		
	2015				\$842,500	\$923,000									\$890,800		
	2016		\$500,000	\$665,000	\$826,667										\$729,000		
	2017		\$650,000		\$1,105,833										\$991,875		
<b>VILLAS AT PELICAN BAY Total</b>				<b>\$513,964</b>	<b>\$603,300</b>	<b>\$784,412</b>	<b>\$863,800</b>								<b>\$713,772</b>		
Villa Total					\$648,304	\$802,817	\$898,237	\$1,158,239	\$1,367,917	\$1,924,844	\$1,690,000	\$2,250,000			\$1,006,812		
Pelican Bay Total				\$1,215,000	\$162,750	\$485,710	\$664,900	\$816,101	\$1,190,876	\$1,585,293	\$2,062,167	\$2,303,000	\$2,215,000	\$3,335,000		\$857,805	
Bay Colony	Condo	BILTMORE AT BAY COLONY	2009					\$2,600,000							\$2,600,000		
			2010			\$2,050,000	\$2,275,000	\$2,362,500							\$2,229,167		
			2011					\$2,387,200				\$6,500,000			\$3,072,667		
			2012					\$2,382,500							\$2,382,500		
			2013				\$2,550,000	\$2,933,333							\$2,837,500		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Average Sales Price

Average of Price Sld				Bdrms													
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More	Grand Total		
Bay Colony	Condo	BILTMORE AT BAY COLONY	2014					\$3,023,750	\$4,450,000						\$3,499,167		
			2015					\$3,250,000	\$4,308,333						\$4,043,750		
			2016					\$3,900,000	\$4,000,000						\$3,950,000		
			2017						\$5,000,000						\$8,250,000	\$6,625,000	
		<b>BILTMORE AT BAY COLONY Total</b>							<b>\$2,050,000</b>	<b>\$3,003,750</b>	<b>\$3,157,694</b>			<b>\$6,500,000</b>	<b>\$8,250,000</b>	<b>\$3,394,852</b>	
		BRIGHTON AT BAY COLONY	2009							\$2,100,000	\$2,850,000						\$2,475,000
			2010							\$2,300,000	\$2,000,000						\$2,150,000
			2011					\$2,537,500	\$2,193,750	\$2,817,500							\$2,435,625
			2012				\$2,400,000	\$1,787,500	\$2,647,500			\$7,600,000					\$3,244,500
			2013						\$2,700,000	\$2,936,250							\$2,889,000
			2014						\$2,750,000	\$2,837,500							\$2,808,333
			2015						\$4,120,833								\$4,120,833
			2016							\$4,725,000							\$4,725,000
		2017					\$4,087,500		\$4,250,000							\$4,141,667	
		<b>BRIGHTON AT BAY COLONY Total</b>							<b>\$3,130,000</b>	<b>\$2,658,654</b>	<b>\$3,040,577</b>		<b>\$7,600,000</b>			<b>\$3,041,875</b>	
		CARLYSLE AT BAY COLONY	2009								\$2,317,500						\$2,317,500
			2010							\$1,985,000	\$2,512,500						\$2,160,833
			2011								\$2,590,000						\$2,590,000
			2012							\$2,450,000	\$1,750,000						\$2,100,000
			2013							\$3,000,000							\$3,000,000
			2014				\$3,300,000			\$3,355,000							\$3,327,500
			2015							\$3,662,500							\$3,662,500
		2016							\$3,275,000							\$3,275,000	
		<b>CARLYSLE AT BAY COLONY Total</b>							<b>\$3,300,000</b>	<b>\$2,355,000</b>	<b>\$2,871,750</b>					<b>\$2,762,500</b>	
		CONTESSA AT BAY COLONY	2009			\$1,700,000				\$1,762,000	\$2,125,000						\$1,967,400
			2010			\$1,400,000					\$2,050,000						\$1,833,333
			2011			\$1,581,667					\$1,620,000		\$4,650,000				\$2,105,833
			2012					\$1,325,000		\$1,916,667							\$1,768,750
			2013			\$1,825,000	\$1,765,000			\$2,190,000			\$5,200,000				\$2,247,778
			2014			\$1,551,250				\$1,966,667		\$6,000,000					\$2,263,125
2015					\$1,987,500			\$2,762,500							\$2,375,000		
2016					\$2,800,000			\$2,375,000							\$2,516,667		
2017							\$3,250,000							\$3,250,000			
<b>CONTESSA AT BAY COLONY Total</b>					<b>\$1,587,500</b>	<b>\$1,880,556</b>	<b>\$2,506,000</b>	<b>\$2,106,316</b>		<b>\$5,283,333</b>				<b>\$2,178,651</b>			
MANSION LA PALMA AT BAY COLONY	2009							\$1,000,000							\$1,000,000		
	2011							\$998,000							\$998,000		
	2014							\$936,250		\$2,300,000					\$1,390,833		
	2015				\$1,480,000	\$1,416,000			\$3,125,000						\$1,669,286		
	2016							\$725,000							\$725,000		
	2017							\$842,400							\$842,400		
<b>MANSION LA PALMA AT BAY COLONY Total</b>							<b>\$1,480,000</b>	<b>\$1,137,991</b>		<b>\$2,712,500</b>				<b>\$1,387,350</b>			
MARQUESA AT BAY COLONY	2009			\$1,050,000											\$1,050,000		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Average Sales Price

Average of Price Sld				Bdrms													
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More	Grand Total		
Bay Colony	Condo	MARQUESA AT BAY COLONY	2010					\$1,100,000							\$1,100,000		
			2011				\$800,000	\$1,250,000							\$1,025,000		
			2012			\$1,200,000		\$1,375,000								\$1,287,500	
			2013				\$1,173,333	\$1,300,000								\$1,224,000	
			2014				\$1,217,500									\$1,217,500	
			2015				\$1,380,000	\$1,199,000								\$1,319,667	
			2016				\$1,525,000	\$1,750,000								\$1,637,500	
			2017				\$1,525,000										\$1,525,000
		<b>MARQUESA AT BAY COLONY Total</b>					\$1,125,000	\$1,256,500	\$1,324,857								\$1,267,842
		REMINGTON AT BAY COLONY	2009	\$175,000						\$3,300,000							\$1,737,500
			2010							\$3,345,000			\$7,900,000				\$5,622,500
			2011							\$2,375,000							\$2,375,000
			2012							\$2,050,000							\$2,050,000
			2013							\$3,250,000			\$6,350,000				\$4,800,000
			2014							\$3,948,750							\$3,948,750
			2015							\$5,814,100	\$6,377,000						\$6,001,733
			2016							\$5,684,000							\$5,684,000
		2017						\$3,800,000		\$5,100,000						\$4,450,000	
		<b>REMINGTON AT BAY COLONY Total</b>		\$175,000				\$3,800,000	\$3,952,267	\$5,738,500		\$7,125,000					\$4,284,956
		SALERNO AT BAY COLONY	2009								\$1,825,000						\$1,825,000
			2010							\$1,675,000							\$1,675,000
			2011							\$1,100,000	\$1,600,000						\$1,475,000
			2012							\$1,750,000							\$1,750,000
			2013				\$1,600,000			\$1,643,750			\$3,600,000				\$2,121,875
			2014							\$2,098,375							\$2,098,375
			2015							\$1,963,333	\$1,695,000						\$1,896,250
		2017							\$1,986,667	\$2,056,250						\$2,014,500	
		<b>SALERNO AT BAY COLONY Total</b>					\$1,600,000	\$1,899,500	\$1,754,091				\$3,600,000				\$1,891,865
		TOSCANA AT BAY COLONY	2009					\$2,150,000	\$1,661,250								\$1,759,000
			2010						\$1,925,000			\$3,150,000					\$2,537,500
			2011						\$1,200,000	\$1,555,000	\$3,350,000						\$2,035,000
			2012						\$1,560,000								\$1,560,000
			2013						\$1,583,080								\$1,583,080
2014							\$1,625,833								\$1,625,833		
2015							\$1,100,000	\$2,250,000							\$1,675,000		
2016							\$1,212,500	\$2,200,000							\$1,541,667		
2017						\$2,330,000	\$1,950,000							\$2,203,333			
<b>TOSCANA AT BAY COLONY Total</b>					\$2,150,000	\$1,610,743	\$1,988,750	\$3,250,000							\$1,763,023		
TRIESTE AT BAY COLONY	2009							\$2,145,000	\$2,225,000						\$2,198,333		
	2010							\$1,837,500	\$2,362,500	\$3,250,000					\$2,330,000		
	2011							\$1,900,000	\$1,924,000	\$1,600,000					\$1,837,000		
	2012								\$2,125,000	\$3,250,000					\$2,687,500		
	2013							\$1,812,500	\$2,055,000				\$4,350,000		\$2,568,125		
	2014							\$2,024,643	\$2,425,000	\$3,465,000					\$2,359,318		
2015							\$1,945,000	\$2,550,000						\$2,247,500			

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Average Sales Price

Average of Price Sld				Bdrms													
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More	Grand Total		
Bay Colony	Condo	TRIESTE AT BAY COLONY	2016						\$2,350,000	\$3,700,000	\$3,250,000		\$6,150,000		\$3,862,500		
		<b>TRIESTE AT BAY COLONY Total</b>							<b>\$1,993,125</b>	<b>\$2,363,867</b>	<b>\$3,046,667</b>		<b>\$6,150,000</b>	<b>\$4,350,000</b>	<b>\$2,464,821</b>		
		WINDSOR AT BAY COLONY	2009								\$5,100,000					\$5,100,000	
			2010								\$4,800,000					\$4,800,000	
			2012								\$5,500,000				\$7,000,000	\$6,250,000	
			2013												\$6,600,000	\$6,600,000	
			2014								\$8,105,000					\$8,105,000	
			2016								\$10,100,000					\$10,100,000	
		<b>WINDSOR AT BAY COLONY Total</b>									<b>\$7,489,375</b>				<b>\$6,800,000</b>	<b>\$7,351,500</b>	
		<b>Condo Total</b>			\$175,000		\$1,510,417	\$1,984,000	\$2,146,150	\$2,534,629	\$2,493,842	\$5,794,750	\$3,600,000	\$6,325,000	\$6,550,000	\$2,608,989	
		Single Family	BAY COLONY SHORES		2009								\$3,393,750	\$3,500,000	\$3,400,000		\$3,412,500
					2010					\$2,800,000	\$2,150,000			\$1,875,000		\$3,900,000	\$2,520,000
					2011					\$3,250,000			\$3,000,000				\$3,125,000
					2012								\$2,675,000				\$2,675,000
					2014								\$6,775,000			\$5,250,000	\$6,012,500
	2015											\$3,875,000	\$4,450,000	\$7,650,000	\$5,615,000		
	2016												\$7,200,000	\$4,272,300	\$5,736,150		
	2017											\$3,150,000			\$3,150,000		
<b>BAY COLONY SHORES Total</b>									<b>\$3,025,000</b>	<b>\$2,150,000</b>	<b>\$3,587,500</b>	<b>\$2,855,000</b>	<b>\$4,875,000</b>	<b>\$5,744,460</b>	<b>\$3,975,892</b>		
STRAND AT BAY COLONY	2009										\$11,750,000			\$16,400,000	\$13,300,000		
	2011										\$12,000,000			\$10,000,000	\$11,000,000		
	2015													\$24,500,000	\$24,500,000		
<b>STRAND AT BAY COLONY Total</b>												<b>\$11,833,333</b>	<b>\$10,000,000</b>	<b>\$20,450,000</b>	<b>\$14,400,000</b>		
<b>Single Family Total</b>										<b>\$3,025,000</b>	<b>\$2,150,000</b>	<b>\$5,836,364</b>	<b>\$2,855,000</b>	<b>\$5,900,000</b>	<b>\$9,946,043</b>	<b>\$5,993,461</b>	
Villa	VILLA LA PALMA AT BAY COLONY				2009					\$1,750,000	\$1,800,000						\$1,775,000
			2010					\$1,750,000							\$1,750,000		
			2013									\$1,650,000			\$1,650,000		
			2014					\$2,300,000							\$2,300,000		
			2015					\$2,025,000		\$2,600,000	\$2,825,000				\$2,483,333		
			2016					\$2,713,007							\$2,713,007		
		<b>VILLA LA PALMA AT BAY COLONY Total</b>						<b>\$2,208,502</b>	<b>\$1,800,000</b>	<b>\$2,600,000</b>	<b>\$2,825,000</b>	<b>\$1,650,000</b>			<b>\$2,212,601</b>		
		VIZCAYA AT BAY COLONY	2009						\$1,875,000						\$1,875,000		
			2010					\$1,680,000	\$1,250,000	\$2,425,000					\$1,743,000		
			2011					\$1,500,000							\$1,500,000		
			2012						\$1,817,500	\$2,300,000	\$2,300,000				\$2,139,167		
			2013					\$2,048,333							\$2,048,333		
			2014					\$2,066,667		\$3,317,000					\$2,379,250		
			2015								\$3,750,000				\$3,750,000		
			2016					\$2,650,000							\$2,650,000		
	2017					\$3,200,000							\$3,200,000				
<b>VIZCAYA AT BAY COLONY Total</b>						<b>\$2,061,250</b>	<b>\$1,647,500</b>	<b>\$2,680,667</b>	<b>\$3,025,000</b>				<b>\$2,188,475</b>				
<b>Villa Total</b>							<b>\$2,110,334</b>	<b>\$1,685,625</b>	<b>\$2,660,500</b>	<b>\$2,958,333</b>	<b>\$1,650,000</b>			<b>\$2,196,517</b>			

**Pelican Bay Closed History Report**  
 Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
 Average Sales Price

Average of Price Sld				Bdrms											
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More	Grand Total
Bay Colony				\$175,000		\$1,510,417	\$1,984,000	\$2,140,495	\$2,510,232	\$2,507,292	\$5,557,941	\$2,789,286	\$6,021,429	\$8,711,118	\$2,881,981
<b>Grand Total</b>				<b>\$695,000</b>	<b>\$162,750</b>	<b>\$509,087</b>	<b>\$749,639</b>	<b>\$971,591</b>	<b>\$1,472,985</b>	<b>\$1,820,697</b>	<b>\$2,983,534</b>	<b>\$2,586,667</b>	<b>\$3,782,353</b>	<b>\$7,884,023</b>	<b>\$1,112,328</b>

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Total Sales Price

Total Volume Sold				Bdrms											Grand Total	
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More		
Pelican Bay	Condo	AVALON	2009			\$395,500	\$818,750		\$480,000						\$1,694,250	
			2010					\$1,069,000							\$1,069,000	
			2011			\$1,663,500		\$350,000	\$950,000							\$2,963,500
			2012			\$324,250	\$1,037,500	\$1,000,000	\$1,675,000							\$4,036,750
			2013			\$1,329,000	\$1,097,000	\$1,062,500								\$3,488,500
			2014			\$1,930,000	\$860,000	\$1,181,000								\$3,971,000
			2015			\$836,500	\$845,000		\$500,000							\$2,181,500
			2016			\$407,000			\$945,000		\$530,000					\$1,882,000
			2017			\$2,822,500			\$435,000	\$635,000						\$3,892,500
		<b>AVALON Total</b>						<b>\$9,708,250</b>	<b>\$4,658,250</b>	<b>\$6,042,500</b>	<b>\$4,240,000</b>	<b>\$530,000</b>				<b>\$25,179,000</b>
				BARRINGTON CLUB	2009				\$755,500							\$755,500
					2010				\$770,000	\$1,055,450						\$1,825,450
					2011				\$1,428,000							\$1,428,000
					2012					\$300,000						\$300,000
					2013				\$722,000	\$300,000						\$1,022,000
					2014				\$1,093,000	\$360,000						\$1,453,000
					2015				\$1,827,500	\$1,305,000						\$3,132,500
					2016				\$905,000	\$465,000						\$1,370,000
				2017				\$400,000	\$1,370,000						\$1,770,000	
				<b>BARRINGTON CLUB Total</b>					<b>\$7,901,000</b>	<b>\$5,155,450</b>						<b>\$13,056,450</b>
				BREAKWATER	2009				\$915,000	\$1,035,000	\$600,000					\$2,550,000
					2010				\$1,499,500	\$2,500,000	\$425,000					\$4,424,500
					2011				\$3,626,000	\$2,929,700						\$6,555,700
					2012				\$835,000	\$937,500						\$1,772,500
					2013				\$3,401,000	\$2,116,000	\$517,500					\$6,034,500
					2014				\$1,075,000	\$1,804,000						\$2,879,000
					2015			\$668,000	\$2,419,000	\$2,652,500						\$5,739,500
					2016					\$5,440,900						\$5,440,900
				2017				\$2,245,000	\$6,080,900						\$8,325,900	
				<b>BREAKWATER Total</b>				<b>\$668,000</b>	<b>\$16,015,500</b>	<b>\$25,496,500</b>	<b>\$1,542,500</b>					<b>\$43,722,500</b>
				CALAIS	2009				\$829,000	\$445,000						\$1,274,000
					2010			\$760,000	\$420,000	\$1,939,500						\$3,119,500
					2011					\$2,169,000						\$2,169,000
					2012				\$915,000	\$490,000						\$1,405,000
					2013			\$880,000	\$659,900	\$1,602,000						\$3,141,900
					2014			\$1,445,100	\$1,279,000	\$2,323,000						\$5,047,100
					2015			\$475,000	\$620,000	\$1,305,000						\$2,400,000
					2016					\$4,534,000						\$4,534,000
				2017			\$599,000	\$600,000	\$3,465,000						\$4,664,000	
				<b>CALAIS Total</b>				<b>\$4,159,100</b>	<b>\$5,322,900</b>	<b>\$18,272,500</b>						<b>\$27,754,500</b>
				CAP FERRAT	2009				\$2,490,000							\$2,490,000
					2010					\$3,100,000		\$11,100,000				\$14,200,000
					2011					\$1,525,000	\$4,750,000	\$5,956,000				\$14,931,000
					2012					\$2,700,000	\$1,975,000	\$4,175,000				\$8,850,000
					2013					\$1,600,000	\$4,240,000	\$3,250,000	\$8,685,000			\$17,775,000
					2014					\$1,679,000	\$9,625,000	\$9,315,000				\$20,619,000
					2015					\$2,015,000	\$10,470,000	\$10,400,000	\$4,275,000			\$27,160,000
		2016					\$2,050,000	\$8,425,000	\$3,500,000	\$4,250,000			\$18,225,000			

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Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Total Sales Price

Total Volume Sold				Bdrms											Grand Total		
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More			
Pelican Bay	Condo	CAP FERRAT	2017					\$3,225,000	\$13,563,750						\$16,788,750		
		<b>CAP FERRAT Total</b>						<b>\$18,459,000</b>	<b>\$52,923,750</b>	<b>\$11,500,000</b>	<b>\$53,881,000</b>	<b>\$4,275,000</b>			<b>\$141,038,750</b>		
		CHANTECLAIR MAISONETTES	2009					\$325,000								\$325,000	
			2010					\$330,000								\$330,000	
			2011					\$881,500	\$1,023,500							\$1,905,000	
			2014					\$395,000								\$395,000	
			2017						\$1,610,000							\$1,610,000	
		<b>CHANTECLAIR MAISONETTES Total</b>						<b>\$1,276,500</b>	<b>\$3,288,500</b>							<b>\$4,565,000</b>	
		CHATEAUMERE	2009				\$360,000		\$972,500								\$1,332,500
			2010				\$1,153,000										\$1,153,000
			2011				\$400,000										\$400,000
			2012				\$775,000		\$320,000								\$1,095,000
			2013				\$1,436,000		\$987,500								\$2,423,500
			2014				\$2,413,000		\$475,000								\$2,888,000
			2015				\$3,148,350		\$1,429,000								\$4,577,350
			2016				\$625,000		\$779,000								\$1,404,000
			2017				\$1,519,000	\$725,000									\$2,244,000
		<b>CHATEAUMERE Total</b>					<b>\$11,829,350</b>	<b>\$725,000</b>	<b>\$4,963,000</b>								<b>\$17,517,350</b>
		CHATEAUMERE ROYALE	2009				\$749,500										\$749,500
			2010				\$1,115,000										\$1,115,000
			2011				\$1,280,500	\$362,500									\$1,643,000
			2012								\$1,100,000						\$1,100,000
			2013				\$1,004,000	\$949,900	\$589,000								\$2,542,900
			2014				\$540,000										\$540,000
			2015				\$570,000	\$547,000									\$1,117,000
			2016				\$1,605,000										\$1,605,000
		<b>CHATEAUMERE ROYALE Total</b>					<b>\$6,864,000</b>	<b>\$1,859,400</b>	<b>\$589,000</b>			<b>\$1,100,000</b>					<b>\$10,412,400</b>
		CLARIDGE	2009						\$1,150,000								\$1,150,000
			2010							\$894,000							\$894,000
			2011						\$2,915,000	\$1,480,000							\$4,395,000
			2012						\$720,000	\$2,030,000		\$1,189,000					\$3,939,000
			2013				\$1,030,000	\$1,050,000	\$1,982,547	\$742,500							\$4,805,047
			2014				\$2,680,000	\$3,634,000	\$2,500,000								\$8,814,000
	2015				\$1,175,000		\$1,508,750								\$2,683,750		
	2016				\$3,032,500		\$3,405,000								\$6,437,500		
	2017				\$2,465,000	\$2,695,000									\$5,160,000		
<b>CLARIDGE Total</b>					<b>\$1,030,000</b>	<b>\$14,037,500</b>	<b>\$12,971,547</b>	<b>\$9,050,250</b>	<b>\$1,189,000</b>						<b>\$38,278,297</b>		
CORONADO	2009				\$835,000	\$3,475,000	\$3,705,000								\$8,015,000		
	2010				\$1,595,000	\$900,000	\$1,340,000								\$3,835,000		
	2011				\$650,000	\$4,401,250									\$5,051,250		
	2012					\$725,000									\$725,000		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Total Sales Price

Total Volume Sold				Bdrms										Grand Total			
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den		6 or More		
Pelican Bay	Condo	CORONADO	2013			\$1,445,000	\$2,475,000	\$2,990,000							\$6,910,000		
			2014			\$1,402,000	\$4,195,000	\$3,080,000								\$8,677,000	
			2015			\$1,225,000	\$4,062,500	\$2,455,000								\$7,742,500	
			2016			\$1,140,000	\$5,425,000	\$3,225,000								\$9,790,000	
			2017			\$2,137,500	\$1,225,000	\$3,700,000								\$7,062,500	
		<b>CORONADO Total</b>						<b>\$10,429,500</b>	<b>\$26,883,750</b>	<b>\$20,495,000</b>							<b>\$57,808,250</b>
				CRESCENT	2009					\$695,000	\$2,195,000						\$2,890,000
					2010				\$1,249,000	\$2,040,000	\$1,629,000						\$4,918,000
					2011				\$1,180,000	\$3,638,000	\$1,325,000						\$6,143,000
					2012			\$560,000		\$2,260,000	\$1,125,000						\$3,945,000
					2013					\$500,000							\$500,000
					2014				\$5,491,500	\$1,475,000	\$3,742,500						\$10,709,000
					2015					\$2,378,000	\$2,150,000		\$1,710,000				\$6,238,000
					2016				\$600,000	\$3,655,000	\$2,095,000	\$1,150,000					\$7,500,000
				2017				\$2,545,000	\$2,445,000	\$1,025,000		\$1,995,000				\$8,010,000	
		<b>CRESCENT Total</b>						<b>\$560,000</b>	<b>\$11,065,500</b>	<b>\$19,086,000</b>	<b>\$15,286,500</b>	<b>\$1,150,000</b>	<b>\$3,705,000</b>				<b>\$50,853,000</b>
				DORCHESTER	2009					\$565,000		\$1,275,000					\$1,840,000
					2010						\$2,014,500						\$2,014,500
					2011			\$415,000		\$2,315,000							\$2,730,000
					2012			\$450,000		\$1,050,000							\$1,500,000
					2013			\$2,004,000		\$1,200,000							\$3,204,000
					2014			\$1,334,000		\$1,245,000							\$2,579,000
					2015					\$2,060,000							\$2,060,000
					2016			\$1,230,000									\$1,230,000
				2017					\$3,175,000							\$3,175,000	
		<b>DORCHESTER Total</b>						<b>\$5,433,000</b>		<b>\$13,624,500</b>		<b>\$1,275,000</b>				<b>\$20,332,500</b>	
				GLENCOVE	2009			\$2,845,000									\$2,845,000
					2010			\$1,470,000									\$1,470,000
					2011			\$865,000	\$280,000								\$1,145,000
					2012			\$620,000									\$620,000
					2013			\$1,834,900		\$332,450							\$2,167,350
					2014			\$675,000		\$325,000							\$1,000,000
		2015				\$1,570,000		\$879,000							\$2,449,000		
		2016				\$1,763,200			\$425,000						\$2,188,200		
		2017			\$2,929,000		\$828,000							\$3,757,000			
<b>GLENCOVE Total</b>						<b>\$14,572,100</b>	<b>\$280,000</b>	<b>\$2,364,450</b>	<b>\$425,000</b>					<b>\$17,641,550</b>			
		GLENVIEW	2009					\$1,225,000							\$1,225,000		
			2013						\$970,000						\$970,000		
<b>GLENVIEW Total</b>								<b>\$2,195,000</b>						<b>\$2,195,000</b>			
		GROSVENOR	2009					\$1,650,000							\$1,650,000		
			2010			\$505,000		\$415,000	\$2,200,000						\$3,120,000		
			2011					\$880,000							\$880,000		
			2012			\$1,049,500		\$2,505,000							\$3,554,500		
			2013			\$2,846,000	\$595,000	\$4,701,500							\$8,142,500		
			2014			\$825,000	\$1,365,000	\$5,981,000							\$8,171,000		
		2015			\$690,000	\$1,779,000	\$1,930,000							\$4,399,000			

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Total Sales Price

Total Volume Sold				Bdrms											Grand Total		
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More			
Pelican Bay	Condo	GROSVENOR	2016			\$765,000		\$6,504,000	\$1,290,000						\$8,559,000		
			2017			\$1,595,000		\$805,000							\$2,400,000		
		<b>GROSVENOR Total</b>				<b>\$8,275,500</b>	<b>\$3,739,000</b>	<b>\$25,371,500</b>	<b>\$3,490,000</b>						<b>\$40,876,000</b>		
		HERON AT PELICAN BAY	2009				\$1,340,000									\$1,340,000	
			2010				\$2,385,000									\$2,385,000	
			2011						\$710,000							\$710,000	
			2012					\$545,000								\$545,000	
			2013					\$865,000								\$865,000	
			2014					\$975,000		\$965,150						\$1,940,150	
			2015					\$975,000		\$1,000,000						\$1,975,000	
		<b>HERON AT PELICAN BAY Total</b>						<b>\$7,085,000</b>	<b>\$2,675,150</b>							<b>\$9,760,150</b>	
		HYDE PARK	2009							\$485,000							\$485,000
			2010				\$909,500	\$720,000			\$665,000						\$2,294,500
			2011							\$806,750							\$806,750
			2012				\$1,003,400	\$1,095,000		\$535,000	\$547,500						\$3,180,900
			2013					\$1,467,000	\$490,000	\$550,000							\$2,507,000
			2014					\$2,555,000		\$575,000							\$3,130,000
			2015					\$1,585,000	\$1,505,000								\$3,090,000
			2016					\$1,007,500									\$1,007,500
			2017				\$365,000										\$365,000
		<b>HYDE PARK Total</b>					<b>\$2,277,900</b>	<b>\$8,429,500</b>	<b>\$3,821,750</b>	<b>\$2,337,500</b>							<b>\$16,866,650</b>
		INTERLACHEN	2009				\$435,000	\$565,000		\$1,200,000							\$2,200,000
			2010				\$329,000			\$1,565,000							\$1,894,000
			2011				\$400,000			\$1,775,000		\$1,098,000					\$3,273,000
			2013					\$600,000		\$1,676,500							\$2,276,500
			2014				\$375,000	\$810,000		\$385,000							\$1,570,000
			2015				\$800,000	\$465,000		\$1,270,000	\$890,000						\$3,425,000
			2016							\$1,640,000							\$1,640,000
			2017				\$549,000	\$985,000		\$2,205,000							\$3,739,000
		<b>INTERLACHEN Total</b>					<b>\$2,888,000</b>	<b>\$3,425,000</b>	<b>\$11,716,500</b>	<b>\$890,000</b>		<b>\$1,098,000</b>					<b>\$20,017,500</b>
		L'AMBIANCE	2009				\$1,670,000			\$1,544,000	\$1,950,000						\$5,164,000
			2010				\$2,717,500			\$855,000	\$1,091,000						\$4,663,500
	2011					\$480,000		\$3,234,530	\$2,036,088						\$5,750,618		
	2012							\$675,000	\$1,365,400						\$2,040,400		
	2013				\$485,000	\$459,000		\$2,592,000	\$4,681,400						\$8,217,400		
	2014				\$978,000	\$899,500		\$2,210,000	\$650,000						\$4,737,500		
	2015				\$2,550,650	\$1,399,900		\$1,070,000	\$5,470,900						\$10,491,450		
	2016				\$2,871,650			\$3,614,000	\$2,511,998						\$8,997,648		
	2017				\$557,500			\$3,214,900	\$1,720,000						\$5,492,400		
<b>L'AMBIANCE Total</b>					<b>\$11,830,300</b>	<b>\$3,238,400</b>	<b>\$19,009,430</b>	<b>\$21,476,786</b>							<b>\$55,554,916</b>		
LAUREL OAKS AT PELICAN BAY	2009				\$780,999			\$288,000							\$1,068,999		
	2010				\$709,000			\$1,030,000							\$1,739,000		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Total Sales Price

Total Volume Sold				Bdrms										Grand Total			
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den		6 or More		
Pelican Bay	Condo	LAUREL OAKS AT	2011			\$1,110,000		\$282,500							\$1,392,500		
			2012			\$285,000	\$300,000	\$329,000								\$914,000	
			2013			\$1,869,900	\$271,000	\$962,000								\$3,102,900	
			2014			\$2,110,000	\$360,000	\$1,055,000								\$3,525,000	
			2015			\$3,502,000	\$348,000	\$1,085,000								\$4,935,000	
			2016			\$1,409,400		\$908,000								\$2,317,400	
			2017			\$1,045,000	\$785,000									\$1,830,000	
		<b>LAUREL OAKS AT PELICAN BAY Total</b>						<b>\$12,821,299</b>	<b>\$2,064,000</b>	<b>\$5,939,500</b>							<b>\$20,824,799</b>
		LUGANO		2009			\$950,000			\$990,000							\$1,940,000
				2010						\$795,000							\$795,000
				2011			\$410,000			\$1,205,000							\$1,615,000
				2013			\$260,000			\$1,265,000							\$1,525,000
				2014					\$499,000	\$492,000							\$991,000
				2015			\$480,000		\$447,500	\$2,636,500							\$3,564,000
				2016					\$925,000	\$590,000							\$1,515,000
				2017			\$710,000	\$1,050,000									\$1,760,000
		<b>LUGANO Total</b>						<b>\$2,810,000</b>	<b>\$2,921,500</b>	<b>\$7,973,500</b>							<b>\$13,705,000</b>
		MARBELLA		2009			\$750,000		\$4,302,000	\$2,000,000							\$7,052,000
				2010					\$3,195,000	\$1,375,000							\$4,570,000
				2011			\$1,662,500		\$2,465,000	\$1,150,000							\$5,277,500
				2012					\$3,945,000								\$3,945,000
				2013			\$6,453,000	\$6,508,000									\$12,961,000
				2014			\$4,731,500	\$2,270,000				\$2,500,000					\$9,501,500
				2015			\$1,510,000	\$7,625,000	\$1,950,000	\$6,700,000							\$17,785,000
				2016			\$1,710,000	\$3,850,000		\$3,200,000							\$8,760,000
				2017			\$1,150,000	\$3,750,000									\$4,900,000
		<b>MARBELLA Total</b>						<b>\$17,967,000</b>	<b>\$37,910,000</b>	<b>\$6,475,000</b>	<b>\$9,900,000</b>	<b>\$2,500,000</b>					<b>\$74,752,000</b>
		MONTENERO		2009						\$4,675,000	\$1,565,000						\$6,240,000
		2010						\$5,712,500	\$5,100,000						\$10,812,500		
		2011				\$1,450,000	\$6,280,000								\$7,730,000		
		2012						\$4,680,000							\$4,680,000		
		2013						\$6,100,000	\$5,153,400		\$3,760,000	\$4,300,000			\$19,313,400		
		2014						\$18,762,500	\$7,335,000						\$26,097,500		
		2015				\$1,665,000	\$5,500,000	\$3,710,000		\$4,800,000		\$3,980,000			\$19,655,000		
		2016					\$11,637,500	\$3,415,000							\$15,052,500		
		2017					\$9,575,000	\$2,660,000							\$12,235,000		
<b>MONTENERO Total</b>							<b>\$3,115,000</b>	<b>\$68,242,500</b>	<b>\$33,618,400</b>		<b>\$8,560,000</b>		<b>\$8,280,000</b>		<b>\$121,815,900</b>		
PEBBLE CREEK		2009			\$1,515,000	\$340,000	\$2,220,000								\$4,075,000		
		2010			\$785,000		\$3,826,500	\$912,500							\$5,524,000		
		2011				\$845,000	\$3,842,500								\$4,687,500		
		2012				\$469,000	\$2,876,500								\$3,345,500		
		2013				\$1,252,000	\$6,838,000	\$1,050,000							\$9,140,000		
		2014			\$1,230,000	\$505,000	\$2,677,000								\$4,412,000		
		2015			\$470,000	\$430,000	\$5,995,500								\$6,895,500		
		2016				\$1,208,000	\$6,546,000								\$7,754,000		
		2017			\$555,000	\$1,060,000	\$6,474,950	\$1,200,000							\$9,289,950		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Total Sales Price

Total Volume Sold				Bdrms											Grand Total	
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More		
Pelican Bay	Condo	<b>PEBBLE CREEK Total</b>				<b>\$4,555,000</b>	<b>\$6,109,000</b>	<b>\$41,296,950</b>	<b>\$3,162,500</b>						<b>\$55,123,450</b>	
		POINTE AT PELICAN BAY	2009					\$2,490,000								<b>\$2,490,000</b>
			2010				\$799,000	\$1,330,000	\$1,815,000							<b>\$3,944,000</b>
			2011				\$665,000	\$625,000	\$962,500							<b>\$2,252,500</b>
			2012				\$630,000									<b>\$630,000</b>
			2013				\$740,000	\$2,742,500	\$4,782,000	\$825,000						<b>\$9,089,500</b>
			2014					\$825,000	\$870,000							<b>\$1,695,000</b>
			2015					\$955,000	\$2,995,500							<b>\$3,950,500</b>
			2016				\$835,000	\$2,000,000	\$2,965,000							<b>\$5,800,000</b>
		2017				\$840,000	\$2,629,000	\$2,275,000	\$1,010,000						<b>\$6,754,000</b>	
		<b>POINTE AT PELICAN BAY Total</b>					<b>\$4,509,000</b>	<b>\$13,596,500</b>	<b>\$16,665,000</b>	<b>\$1,835,000</b>						<b>\$36,605,500</b>
		RENAISSANCE	2010						\$825,000							<b>\$825,000</b>
			2014						\$695,000							<b>\$695,000</b>
			2016						\$875,000							<b>\$875,000</b>
			2017			\$895,000		\$755,000								<b>\$1,650,000</b>
		<b>RENAISSANCE Total</b>				<b>\$895,000</b>		<b>\$3,150,000</b>								<b>\$4,045,000</b>
		SAN MARINO	2009				\$2,101,500	\$562,000	\$645,000							<b>\$3,308,500</b>
			2010						\$2,685,000							<b>\$2,685,000</b>
			2011			\$473,000			\$805,000							<b>\$1,278,000</b>
			2012					\$525,000	\$1,237,500	\$810,000						<b>\$2,572,500</b>
			2013			\$425,000			\$1,725,000							<b>\$2,150,000</b>
			2014			\$535,000	\$1,106,660	\$3,010,900								<b>\$4,652,560</b>
			2015					\$529,900	\$2,235,000							<b>\$2,764,900</b>
			2016						\$4,067,900							<b>\$4,067,900</b>
		2017					\$795,000	\$725,000							<b>\$1,520,000</b>	
		<b>SAN MARINO Total</b>				<b>\$3,534,500</b>	<b>\$3,518,560</b>	<b>\$17,136,300</b>	<b>\$810,000</b>							<b>\$24,999,360</b>
		SANCTUARY	2009			\$350,000			\$410,000							<b>\$760,000</b>
			2010			\$1,415,000			\$970,000							<b>\$2,385,000</b>
			2011						\$425,000							<b>\$425,000</b>
			2012			\$630,000	\$350,000	\$449,500								<b>\$1,429,500</b>
			2013			\$742,000			\$822,000							<b>\$1,564,000</b>
			2014						\$969,500							<b>\$969,500</b>
2015				\$1,024,500			\$600,000							<b>\$1,624,500</b>		
2016				\$1,470,000										<b>\$1,470,000</b>		
2017			\$984,000	\$575,000									<b>\$1,559,000</b>			
<b>SANCTUARY Total</b>				<b>\$6,615,500</b>	<b>\$925,000</b>	<b>\$4,646,000</b>								<b>\$12,186,500</b>		
SERENDIPITY	2010			\$734,000			\$295,000							<b>\$1,029,000</b>		
	2011			\$885,000	\$345,000	\$425,000								<b>\$1,655,000</b>		
	2012			\$1,117,000										<b>\$1,117,000</b>		
	2013			\$1,215,500			\$680,000							<b>\$1,895,500</b>		
	2014			\$640,000			\$325,000							<b>\$965,000</b>		
	2015			\$2,162,500			\$2,603,900							<b>\$4,766,400</b>		
	2016			\$866,500			\$1,210,000							<b>\$2,076,500</b>		
2017			\$1,244,000										<b>\$1,244,000</b>			

**Pelican Bay Closed History Report**  
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Total Sales Price

Total Volume Sold				Bdrms											Grand Total	
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More		
Pelican Bay	Condo	<b>SERENDIPITY Total</b>				<b>\$8,864,500</b>	<b>\$345,000</b>	<b>\$5,538,900</b>							<b>\$14,748,400</b>	
		ST KITT'S	2009				\$970,000	\$710,000								\$1,680,000
			2010			\$419,500	\$545,000	\$1,519,000	\$1,130,000							\$3,613,500
			2011				\$1,055,000	\$1,075,000	\$1,210,000							\$3,340,000
			2012			\$435,000	\$1,427,500	\$600,000	\$1,162,500							\$3,625,000
			2013				\$540,000		\$745,000					\$2,050,000		\$3,335,000
			2014					\$925,000	\$489,000							\$1,414,000
			2015					\$650,000	\$917,500	\$2,737,000						\$4,304,500
			2016					\$1,212,500	\$3,170,000	\$1,100,000						\$5,482,500
		2017			\$860,000	\$947,500	\$2,662,500	\$2,575,000			\$1,450,000				\$8,495,000	
		<b>ST KITT'S Total</b>				<b>\$1,714,500</b>	<b>\$7,347,500</b>	<b>\$11,579,000</b>	<b>\$11,148,500</b>				<b>\$1,450,000</b>		<b>\$2,050,000</b>	<b>\$35,289,500</b>
		ST LAURENT	2009			\$550,000	\$800,000	\$855,000								\$2,205,000
			2010				\$2,690,000									\$2,690,000
			2011					\$4,100,000								\$4,100,000
			2012				\$557,500	\$3,114,000								\$3,671,500
			2013				\$2,968,000	\$1,060,000	\$1,731,000							\$5,759,000
			2014				\$875,000	\$4,075,000								\$4,950,000
			2015				\$1,062,500	\$3,882,500	\$1,520,000							\$6,465,000
			2016				\$2,050,000	\$4,326,000								\$6,376,000
		2017				\$2,162,000	\$4,512,500								\$6,674,500	
		<b>ST LAURENT Total</b>				<b>\$550,000</b>	<b>\$13,165,000</b>	<b>\$25,925,000</b>	<b>\$3,251,000</b>							<b>\$42,891,000</b>
		ST LUCIA	2009				\$480,000	\$1,109,000	\$435,000							\$2,024,000
			2010				\$525,000		\$1,000,000							\$1,525,000
			2011				\$995,000									\$995,000
			2012						\$325,000							\$325,000
			2013				\$845,000		\$425,000							\$1,270,000
			2014				\$1,982,000	\$985,000	\$1,717,000							\$4,684,000
			2015				\$430,000	\$465,000	\$525,000							\$1,420,000
			2016				\$2,815,000		\$562,000							\$3,377,000
		2017				\$1,407,500		\$795,000							\$2,202,500	
		<b>ST LUCIA Total</b>					<b>\$9,479,500</b>	<b>\$2,559,000</b>	<b>\$5,784,000</b>							<b>\$17,822,500</b>
		ST MAARTEN	2009			\$659,500	\$575,000	\$750,000	\$1,000,000							\$2,984,500
			2010				\$1,569,500	\$770,000				\$950,000				\$3,289,500
			2011				\$1,584,000	\$810,000								\$2,394,000
			2012				\$2,655,000									\$2,655,000
			2013				\$2,675,000									\$2,675,000
			2014				\$3,120,000		\$1,350,000							\$4,470,000
			2015			\$410,000	\$555,000	\$825,000								\$1,790,000
			2016			\$729,000	\$2,050,000									\$2,779,000
		2017			\$1,962,500	\$2,310,000									\$4,272,500	
		<b>ST MAARTEN Total</b>				<b>\$3,761,000</b>	<b>\$17,093,500</b>	<b>\$3,155,000</b>	<b>\$2,350,000</b>			<b>\$950,000</b>				<b>\$27,309,500</b>
		ST MARISSA	2009						\$975,000							\$975,000
			2010				\$485,000	\$412,000								\$897,000
			2011				\$500,000	\$1,395,000					\$1,200,000			\$3,095,000
			2012				\$525,000									\$525,000
			2013			\$330,000	\$1,006,000		\$625,000							\$1,961,000
		2014			\$1,218,000	\$1,200,000	\$915,000								\$3,333,000	

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Total Sales Price

Total Volume Sold				Bdrms											Grand Total	
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More		
Pelican Bay	Condo	ST MARISSA	2015			\$567,500	\$2,552,000	\$1,850,000	\$1,837,500						\$6,807,000	
			2016				\$660,000	\$1,869,000	\$1,200,000						\$3,729,000	
			2017			\$820,000	\$2,905,000	\$1,075,000	\$950,000						\$5,750,000	
		<b>ST MARISSA Total</b>					<b>\$2,935,500</b>	<b>\$9,833,000</b>	<b>\$7,516,000</b>	<b>\$5,587,500</b>				<b>\$1,200,000</b>		<b>\$27,072,000</b>
		ST NICOLE	2009							\$1,515,000			\$960,000			\$2,475,000
			2010			\$840,000		\$550,000								\$1,390,000
			2011			\$450,000		\$570,000								\$1,020,000
			2013					\$557,000	\$1,255,000							\$1,812,000
			2014			\$516,000		\$490,000		\$575,000						\$1,581,000
			2015					\$2,677,000	\$5,882,170			\$1,500,000				\$10,059,170
			2016					\$607,000	\$1,930,000							\$2,537,000
		2017			\$1,392,000		\$740,000	\$870,000							\$3,002,000	
		<b>ST NICOLE Total</b>					<b>\$3,198,000</b>	<b>\$5,641,000</b>	<b>\$10,487,170</b>	<b>\$2,090,000</b>			<b>\$2,460,000</b>			<b>\$23,876,170</b>
		ST PIERRE	2009			\$2,620,000		\$500,000								\$3,120,000
			2010			\$1,342,500		\$3,611,500								\$4,954,000
			2011			\$450,000	\$450,000	\$870,000								\$1,770,000
			2012			\$2,015,000		\$2,025,000	\$1,100,000							\$5,140,000
			2013			\$3,161,500		\$3,857,000	\$2,387,000							\$9,405,500
			2014			\$882,500		\$975,000	\$595,000							\$2,452,500
			2015			\$2,770,000		\$1,000,000								\$3,770,000
			2016			\$1,950,000		\$626,000								\$2,576,000
		2017			\$1,905,000		\$1,310,000	\$1,410,000							\$4,625,000	
		<b>ST PIERRE Total</b>					<b>\$17,096,500</b>	<b>\$450,000</b>	<b>\$14,774,500</b>	<b>\$5,492,000</b>						<b>\$37,813,000</b>
		ST RAPHAEL	2009			\$775,000		\$1,165,000	\$2,185,000							\$4,125,000
			2010					\$8,800,000		\$4,600,000	\$1,875,000					\$15,275,000
			2011					\$760,000	\$4,583,000	\$3,050,000	\$1,825,000					\$10,218,000
			2012			\$670,000	\$1,665,000	\$6,310,000		\$1,950,000						\$10,595,000
			2013			\$2,385,000	\$1,775,000	\$7,060,000	\$1,550,000							\$12,770,000
			2014			\$2,283,000	\$1,650,000	\$6,534,000	\$5,190,000	\$3,270,000						\$18,927,000
			2015			\$2,325,000	\$1,000,000	\$2,892,000	\$1,905,000							\$8,122,000
2016						\$6,995,000	\$4,048,000	\$2,280,000						\$13,323,000		
2017			\$1,150,000	\$1,190,000	\$5,305,000		\$5,675,000						\$13,320,000			
<b>ST RAPHAEL Total</b>					<b>\$9,588,000</b>	<b>\$8,040,000</b>	<b>\$49,644,000</b>	<b>\$17,928,000</b>	<b>\$19,600,000</b>	<b>\$1,875,000</b>				<b>\$106,675,000</b>		
ST SIMONE	2009					\$275,000								\$275,000		
	2010					\$375,000								\$375,000		
	2011					\$340,000	\$370,000							\$710,000		
	2012					\$340,000	\$315,000							\$655,000		
	2014					\$337,620	\$382,000							\$719,620		
	2015					\$382,500								\$382,500		
	2016					\$385,000								\$385,000		
2017					\$539,900								\$539,900			
<b>ST SIMONE Total</b>						<b>\$2,975,020</b>	<b>\$1,067,000</b>							<b>\$4,042,020</b>		
ST THOMAS	2010					\$639,000								\$639,000		
	2011					\$904,000		\$1,945,000						\$2,849,000		
	2012					\$515,000								\$515,000		
	2013							\$507,500						\$507,500		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Total Sales Price

Total Volume Sold				Bdrms											Grand Total		
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More			
Pelican Bay	Condo	ST THOMAS	2014				\$525,000	\$525,000							\$1,050,000		
			2015				\$549,900		\$730,000						\$1,279,900		
			2017							\$1,208,350						\$1,208,350	
		<b>ST THOMAS Total</b>						<b>\$2,493,900</b>	<b>\$1,164,000</b>	<b>\$4,390,850</b>						<b>\$8,048,750</b>	
		ST TROPEZ	2009						\$460,000								\$460,000
			2010						\$600,000								\$600,000
			2012						\$375,000								\$375,000
			2013				\$495,000										\$495,000
			2014					\$1,995,000									\$1,995,000
			2015			\$600,000		\$3,265,000									\$3,865,000
			2016					\$1,645,000									\$1,645,000
		<b>ST TROPEZ Total</b>					<b>\$1,095,000</b>	<b>\$8,340,000</b>								<b>\$9,435,000</b>	
		ST VINCENTS	2009						\$525,000								\$525,000
			2014						\$549,000								\$549,000
			2015									\$850,000					\$850,000
			2016					\$565,000	\$1,267,000								\$1,832,000
			2017			\$530,000			\$1,206,000								\$1,736,000
		<b>ST VINCENTS Total</b>					<b>\$530,000</b>	<b>\$565,000</b>	<b>\$3,547,000</b>			<b>\$850,000</b>				<b>\$5,492,000</b>	
		STRATFORD	2009				\$1,080,000	\$800,000			\$472,000						\$2,352,000
			2010				\$1,065,000										\$1,065,000
			2011				\$915,000	\$660,000	\$2,030,000	\$700,000	\$925,000						\$5,230,000
			2012				\$935,000	\$981,500		\$1,125,000							\$3,041,500
			2013				\$2,764,000		\$1,399,000								\$4,163,000
			2014				\$545,000		\$2,002,500								\$2,547,500
			2015				\$1,330,000										\$1,330,000
			2016				\$775,000										\$775,000
			2017						\$871,300								\$871,300
		<b>STRATFORD Total</b>					<b>\$9,409,000</b>	<b>\$2,441,500</b>	<b>\$6,302,800</b>	<b>\$2,297,000</b>	<b>\$925,000</b>					<b>\$21,375,300</b>	
		VALENCIA AT PELICAN BAY	2009				\$1,163,500		\$330,000								\$1,493,500
			2010				\$1,197,000										\$1,197,000
			2011				\$776,000		\$1,585,000								\$2,361,000
2012					\$1,380,000		\$840,000								\$2,220,000		
2013					\$1,019,000		\$1,913,000								\$2,932,000		
2014					\$4,203,900		\$1,234,000								\$5,437,900		
2015					\$3,621,500		\$550,000								\$4,171,500		
2016					\$1,817,000		\$2,084,000								\$3,901,000		
2017				\$2,312,900				\$635,000						\$2,947,900			
<b>VALENCIA AT PELICAN BAY Total</b>					<b>\$17,490,800</b>		<b>\$8,536,000</b>	<b>\$635,000</b>						<b>\$26,661,800</b>			
WILLOW BROOK AT PELICAN BAY	2009				\$285,000	\$335,000	\$670,000								\$1,290,000		
	2010				\$1,835,000		\$642,500								\$2,477,500		
	2011				\$310,000		\$1,112,000								\$1,422,000		
	2012				\$622,400		\$945,000								\$1,567,400		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Total Sales Price

Total Volume Sold				Bdrms										Grand Total		
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den		6 or More	
Pelican Bay	Condo	WILLOW BROOK	2013			\$695,000		\$627,000							\$1,322,000	
			2014			\$1,752,500		\$340,000	\$400,000						\$2,492,500	
			2015			\$903,000		\$410,000								\$1,313,000
			2016			\$1,701,000	\$500,000	\$899,000								\$3,100,000
			2017			\$1,607,751		\$873,000								\$2,480,751
			<b>WILLOW BROOK AT PELICAN BAY Total</b>			<b>\$9,711,651</b>	<b>\$835,000</b>	<b>\$6,518,500</b>	<b>\$400,000</b>						<b>\$17,465,151</b>	
		<b>Condo Total</b>				\$225,667,750	\$266,059,180	\$540,172,397	\$239,367,036	\$40,329,000	\$76,104,000	\$5,475,000	\$10,330,000		\$1,403,504,363	
	Single Family	BARRINGTON AT PELICAN BAY		2009						\$1,500,000		\$1,900,000				\$3,400,000
				2010						\$1,900,000	\$2,237,500	\$2,025,000				\$6,162,500
				2011			\$417,500			\$3,090,000		\$1,400,000				\$4,907,500
				2012					\$850,000			\$2,050,000				\$2,900,000
				2013						\$5,575,000	\$1,380,000					\$6,955,000
				2014						\$5,462,500		\$3,075,000				\$8,537,500
				2015							\$2,950,000					\$2,950,000
				2016						\$2,300,000	\$1,925,000	\$1,875,000				\$6,100,000
2017								\$6,375,000					\$6,375,000			
			<b>BARRINGTON AT PELICAN BAY Total</b>				<b>\$417,500</b>	<b>\$850,000</b>	<b>\$26,202,500</b>	<b>\$8,492,500</b>	<b>\$12,325,000</b>				<b>\$48,287,500</b>	
		CAMBRIDGE AT PELICAN BAY	2017						\$795,000						\$795,000	
		<b>CAMBRIDGE AT PELICAN BAY Total</b>							<b>\$795,000</b>						<b>\$795,000</b>	
		GEORGETOWN		2009							\$1,710,000				\$1,710,000	
2010										\$1,825,000					\$1,825,000	
2011									\$3,638,050		\$4,475,000		\$1,450,000		\$9,563,050	
2012										\$2,000,000		\$2,100,000		\$4,100,000		
2013								\$1,510,000						\$1,510,000		
2014										\$1,679,000				\$1,679,000		
2015										\$1,750,000	\$2,890,000			\$4,640,000		
2016							\$2,900,000					\$2,900,000				
	<b>GEORGETOWN Total</b>							<b>\$8,048,050</b>	<b>\$3,429,000</b>	<b>\$12,900,000</b>		<b>\$3,550,000</b>		<b>\$27,927,050</b>		
	JAMESTOWN		2009							\$3,050,000				\$3,050,000		
2010									\$2,400,000				\$2,400,000			
2011										\$3,200,000				\$3,200,000		
	<b>JAMESTOWN Total</b>								<b>\$8,650,000</b>				<b>\$8,650,000</b>			
	OAKMONT		2009				\$700,000	\$1,875,000	\$1,275,000					\$3,850,000		
2010							\$4,130,000	\$1,700,000					\$5,830,000			
2011							\$2,945,800	\$2,150,000	\$585,000				\$5,680,800			
2012							\$1,629,000	\$1,250,000	\$3,905,000	\$1,720,000				\$8,504,000		

**Pelican Bay Closed History Report**  
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Total Sales Price

Total Volume Sold				Bdrms											Grand Total		
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More			
Pelican Bay	Single	OAKMONT	2013					\$1,675,000	\$4,477,500	\$1,150,000	\$1,450,000				\$8,752,500		
			2014						\$4,105,000	\$3,000,000	\$857,500				\$7,962,500		
			2015					\$865,000	\$7,005,000		\$1,442,600				\$9,312,600		
			2016					\$6,282,400	\$6,100,000	\$4,240,000					\$16,622,400		
			2017					\$6,795,000	\$2,760,000		\$2,070,000				\$11,625,000		
		<b>OAKMONT Total</b>								<b>\$20,892,200</b>	<b>\$33,852,500</b>	<b>\$15,270,000</b>	<b>\$8,125,100</b>				<b>\$78,139,800</b>
		PELICAN BAY WOODS		2009		\$180,000					\$1,055,000	\$950,000					\$2,185,000
				2010						\$2,600,000	\$4,290,000	\$3,350,000			\$1,670,000		\$11,910,000
				2011		\$145,500						\$1,425,000	\$1,700,000				\$3,270,500
				2012						\$880,000	\$775,000	\$2,700,000	\$1,226,500				\$5,581,500
				2013						\$1,877,500	\$4,200,000	\$1,350,000	\$2,717,750		\$650,000	\$1,720,000	\$12,515,250
				2014						\$2,300,000	\$1,050,000	\$2,375,000	\$2,869,000				\$8,594,000
				2015	\$1,215,000						\$2,440,000	\$2,250,000	\$10,932,500	\$2,650,000			\$19,487,500
				2016						\$3,255,000	\$2,605,000	\$2,380,000	\$3,025,000				\$11,265,000
				2017						\$1,650,000	\$2,000,000	\$3,065,000	\$1,640,000				\$8,355,000
		<b>PELICAN BAY WOODS Total</b>				<b>\$1,215,000</b>	<b>\$325,500</b>			<b>\$9,962,500</b>	<b>\$16,725,000</b>	<b>\$19,360,000</b>	<b>\$27,185,750</b>	<b>\$4,350,000</b>	<b>\$2,320,000</b>	<b>\$1,720,000</b>	<b>\$83,163,750</b>
		PINECREST AT PELICAN BAY		2009						\$925,000	\$2,445,000		\$1,550,000				\$4,920,000
				2011						\$2,339,500	\$1,943,500	\$1,100,000	\$1,500,000				\$6,883,000
				2012						\$2,230,000			\$2,670,000	\$1,500,000			\$6,400,000
				2013						\$1,693,750	\$775,000		\$3,168,500				\$5,637,250
				2014							\$1,200,000						\$1,200,000
				2015						\$3,462,500	\$1,275,000	\$2,300,000	\$1,430,000				\$8,467,500
				2016						\$2,855,000							\$2,855,000
				2017						\$3,350,000	\$3,350,000						\$6,700,000
		<b>PINECREST AT PELICAN BAY Total</b>								<b>\$16,855,750</b>	<b>\$10,988,500</b>	<b>\$3,400,000</b>	<b>\$10,318,500</b>		<b>\$1,500,000</b>		<b>\$43,062,750</b>
		POINTE VERDE		2010									\$5,950,000				\$5,950,000
				2014									\$3,550,000				\$3,550,000
		2017												\$4,950,000	\$4,950,000		
<b>POINTE VERDE Total</b>											<b>\$9,500,000</b>			<b>\$4,950,000</b>	<b>\$14,450,000</b>		
VILLAGE AT PELICAN BAY		2010							\$850,000						\$850,000		
		2012						\$835,000							\$835,000		
		2013						\$855,000							\$855,000		
		2014							\$700,000						\$700,000		
		2015							\$2,050,000						\$2,050,000		
		2016						\$1,100,000							\$1,100,000		
		2017						\$985,750		\$1,000,000					\$1,985,750		
<b>VILLAGE AT PELICAN BAY Total</b>								<b>\$3,775,750</b>	<b>\$3,600,000</b>	<b>\$1,000,000</b>					<b>\$8,375,750</b>		
WATERFORD AT PELICAN BAY		2012								\$1,500,000					\$1,500,000		

**Pelican Bay Closed History Report**  
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Total Sales Price

Total Volume Sold				Bdrms										Grand Total		
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den		6 or More	
Pelican Bay	Single	WATERFORD AT	2013						\$1,697,500						\$1,697,500	
			2015						\$1,900,000				\$2,200,000		\$4,100,000	
			2016							\$1,585,000	\$1,775,000					\$3,360,000
			2017							\$1,850,000						\$1,850,000
		<b>WATERFORD AT PELICAN BAY Total</b>							<b>\$7,032,500</b>	<b>\$3,275,000</b>			<b>\$2,200,000</b>		<b>\$12,507,500</b>	
		Single Family Total			\$1,215,000	\$325,500		\$417,500	\$52,336,200	\$107,244,050	\$54,226,500	\$89,004,350	\$4,350,000	\$9,570,000	\$6,670,000	\$325,359,100
	Villa	BAY VILLAS	2009			\$1,680,000	\$1,295,000	\$1,425,000	\$710,000							\$5,110,000
			2010			\$555,000		\$615,000								\$1,170,000
			2011			\$1,162,000		\$1,880,000								\$3,042,000
			2012			\$609,000		\$720,000								\$1,329,000
2013					\$3,057,500		\$2,735,000								\$5,792,500	
2014					\$595,000	\$630,000	\$2,670,750								\$3,895,750	
2015					\$2,601,500		\$4,854,900	\$719,000							\$8,175,400	
2016					\$615,000		\$1,815,000								\$2,430,000	
2017						\$990,000								\$990,000		
		<b>BAY VILLAS Total</b>				<b>\$10,875,000</b>	<b>\$1,925,000</b>	<b>\$17,705,650</b>	<b>\$1,429,000</b>						<b>\$31,934,650</b>	
BEAUVILLE		2010							\$1,662,450						\$1,662,450	
		2011						\$820,000		\$750,000					\$1,570,000	
		2012							\$800,000						\$800,000	
		2013						\$2,453,000							\$2,453,000	
		2014						\$866,000							\$866,000	
		2015						\$2,287,500	\$1,050,000						\$3,337,500	
2016							\$1,180,000							\$1,180,000		
		<b>BEAUVILLE Total</b>						<b>\$7,606,500</b>	<b>\$3,512,450</b>	<b>\$750,000</b>					<b>\$11,868,950</b>	
BRIDGE WAY VILLAS		2009				\$590,000	\$2,040,000	\$2,400,000							\$5,030,000	
		2010					\$850,000								\$850,000	
		2011					\$1,920,000								\$1,920,000	
		2013					\$2,050,000	\$980,000							\$3,030,000	
		2014					\$6,605,000	\$1,165,000							\$7,770,000	
		2015					\$3,420,000	\$1,700,000							\$5,120,000	
		2016					\$1,175,000	\$1,195,000							\$2,370,000	
2017					\$882,000	\$2,460,000	\$1,530,000							\$4,872,000		
		<b>BRIDGE WAY VILLAS Total</b>				<b>\$882,000</b>	<b>\$1,765,000</b>	<b>\$20,540,000</b>	<b>\$7,775,000</b>						<b>\$30,962,000</b>	
CANNES		2011							\$1,000,000						\$1,000,000	
	2015							\$1,300,000						\$1,300,000		
	<b>CANNES Total</b>							<b>\$2,300,000</b>						<b>\$2,300,000</b>		
CARLTON PLACE	2009							\$1,610,000						\$1,610,000		
	2010							\$2,220,000						\$2,220,000		
	2011							\$2,260,000	\$2,500,000					\$4,760,000		
	2012							\$1,150,000						\$1,150,000		
	2015							\$3,510,000						\$3,510,000		
	2016							\$3,695,000			\$2,275,000			\$5,970,000		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Total Sales Price

Total Volume Sold				Bdrms											Grand Total	
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More		
Pelican Bay	Villa	CARLTON PLACE	2017								\$2,600,000				\$2,600,000	
		<b>CARLTON PLACE Total</b>						\$11,685,000	\$5,260,000		\$4,875,000				\$21,820,000	
		CHANTECLAIR MANOR	2010							\$740,000						\$740,000
			2011							\$1,474,500						\$1,474,500
			2014							\$609,000	\$850,000					\$1,459,000
			2015						\$740,000		\$980,000					\$1,720,000
			2016						\$850,000			\$1,675,000				\$2,525,000
			2017							\$825,000						\$825,000
		<b>CHANTECLAIR MANOR Total</b>							\$1,590,000	\$3,648,500	\$1,830,000	\$1,675,000				\$8,743,500
		COCOBAY	2009										\$1,675,000			\$1,675,000
			2010							\$2,693,000			\$1,525,000			\$4,218,000
			2011								\$1,400,000		\$1,410,000			\$2,810,000
			2012										\$3,825,000			\$3,825,000
			2013							\$1,675,000						\$1,675,000
			2014						\$1,600,000	\$1,510,000	\$3,150,000					\$6,260,000
			2015						\$1,640,000	\$3,440,000						\$5,080,000
			2016							\$1,850,000						\$1,850,000
			2017							\$1,975,000						\$1,975,000
		<b>COCOBAY Total</b>							\$3,240,000	\$13,143,000	\$4,550,000	\$8,435,000				\$29,368,000
		GRAND BAY AT PELICAN BAY	2010										\$1,750,000			\$1,750,000
			2011								\$1,250,000					\$1,250,000
			2012							\$1,610,000	\$6,160,000					\$7,770,000
			2014							\$3,601,000		\$1,800,000				\$5,401,000
			2015							\$1,850,000						\$1,850,000
			2016							\$1,675,000						\$1,675,000
			2017								\$1,875,000					\$1,875,000
		<b>GRAND BAY AT PELICAN BAY Total</b>								\$8,736,000	\$9,285,000	\$3,550,000				\$21,571,000
		ISLE VERDE	2010							\$1,690,000		\$1,650,000		\$2,250,000		\$5,590,000
			2011							\$2,000,000						\$2,000,000
	2012							\$1,800,000						\$1,800,000		
	2013						\$1,250,000	\$1,675,000		\$2,062,500				\$4,987,500		
	2014							\$3,362,500		\$4,900,000				\$8,262,500		
	2016							\$2,200,000						\$2,200,000		
	2017									\$2,450,000				\$2,450,000		
<b>ISLE VERDE Total</b>							\$1,250,000	\$12,727,500		\$11,062,500		\$2,250,000		\$27,290,000		
LAS BRISAS AT PELICAN BAY	2009					\$795,000			\$1,900,000					\$2,695,000		
	2010							\$850,000	\$690,000					\$1,540,000		
	2011							\$1,975,000						\$1,975,000		
	2012							\$800,000	\$625,000					\$1,425,000		
	2013							\$2,349,000	\$812,500					\$3,161,500		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Total Sales Price

Total Volume Sold				Bdrms											Grand Total	
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More		
Pelican Bay	Villa	LAS BRISAS AT	2014				\$3,050,000	\$800,000	\$1,087,500						\$4,937,500	
			2015						\$950,000						\$950,000	
			2016				\$2,470,000	\$1,312,000								\$3,782,000
		<b>LAS BRISAS AT PELICAN BAY Total</b>							<b>\$6,315,000</b>	<b>\$8,086,000</b>	<b>\$6,065,000</b>					<b>\$20,466,000</b>
		OAK LAKE SANCTUARY	2009					\$1,220,000	\$1,345,000							\$2,565,000
			2011						\$1,742,500	\$1,313,000						\$3,055,500
			2012						\$1,975,000							\$1,975,000
			2017			\$750,000	\$810,000									\$1,560,000
		<b>OAK LAKE SANCTUARY Total</b>						<b>\$750,000</b>	<b>\$2,030,000</b>	<b>\$5,062,500</b>	<b>\$1,313,000</b>					<b>\$9,155,500</b>
		SAND POINTE	2009							\$500,000						\$500,000
			2010			\$485,000			\$650,000							\$1,135,000
			2011					\$760,000		\$755,000						\$1,515,000
			2012							\$750,000						\$750,000
			2015					\$1,035,000	\$1,180,000							\$2,215,000
			2016						\$995,000	\$1,265,000						\$2,260,000
		2017			\$850,000			\$885,000							\$1,735,000	
		<b>SAND POINTE Total</b>						<b>\$1,335,000</b>	<b>\$1,795,000</b>	<b>\$3,710,000</b>	<b>\$3,270,000</b>					<b>\$10,110,000</b>
		ST ANDREWS AT PELICAN BAY	2011							\$1,160,000						\$1,160,000
			2013							\$1,590,000						\$1,590,000
			2014							\$2,497,000						\$2,497,000
			2015								\$721,000					\$721,000
			2016					\$850,000	\$825,000							\$1,675,000
		2017						\$800,000							\$800,000	
		<b>ST ANDREWS AT PELICAN BAY Total</b>							<b>\$850,000</b>	<b>\$6,872,000</b>	<b>\$721,000</b>					<b>\$8,443,000</b>
		TIERRA MAR	2009			\$615,000		\$750,000	\$1,315,000							\$2,680,000
			2010						\$757,500	\$823,500						\$1,581,000
			2011						\$630,000							\$630,000
			2012					\$1,600,000								\$1,600,000
2013						\$690,000		\$2,815,000						\$3,505,000		
2014								\$1,225,000	\$1,200,000	\$1,690,000				\$4,115,000		
2015								\$1,495,000						\$1,495,000		
2016				\$1,000,000		\$912,500								\$1,912,500		
2017					\$888,000								\$888,000			
<b>TIERRA MAR Total</b>						<b>\$1,615,000</b>	<b>\$4,840,500</b>	<b>\$2,702,500</b>	<b>\$6,358,500</b>		<b>\$1,200,000</b>	<b>\$1,690,000</b>		<b>\$18,406,500</b>		
VILLA CORONADO	2015							\$1,300,000						\$1,300,000		
<b>VILLA CORONADO Total</b>								<b>\$1,300,000</b>						<b>\$1,300,000</b>		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Total Sales Price

Total Volume Sold				Bdrms												
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More	Grand Total	
Pelican Bay	Villa	VILLA LANTANA	2009					\$875,000							\$875,000	
			2010			\$600,000			\$640,000						\$1,240,000	
			2011					\$625,000		\$655,000						\$1,280,000
			2013			\$617,500				\$830,000						\$1,447,500
			2014			\$1,030,000	\$750,000									\$1,780,000
			2015			\$1,850,000	\$797,500	\$1,120,000	\$900,000							\$4,667,500
			2016					\$885,000	\$1,965,000							\$2,850,000
		2017			\$835,000										\$835,000	
		<b>VILLA LANTANA Total</b>					<b>\$4,932,500</b>	<b>\$1,547,500</b>	<b>\$3,505,000</b>	<b>\$4,990,000</b>						<b>\$14,975,000</b>
		VILLAS AT PELICAN BAY	2009			\$465,000										\$465,000
			2010			\$445,000	\$655,000	\$745,000	\$725,000							\$2,570,000
			2011				\$404,500									\$404,500
			2012					\$1,898,500								\$1,898,500
	2013				\$937,750		\$575,000								\$1,512,750	
	2014				\$600,000	\$1,292,000	\$2,634,000	\$825,000							\$5,351,000	
	2015						\$1,685,000	\$2,769,000							\$4,454,000	
	2016			\$500,000	\$665,000	\$2,480,000								\$3,645,000		
	2017			\$650,000		\$3,317,500								\$3,967,500		
	<b>VILLAS AT PELICAN BAY Total</b>					<b>\$3,597,750</b>	<b>\$3,016,500</b>	<b>\$13,335,000</b>	<b>\$4,319,000</b>						<b>\$24,268,250</b>	
	<b>Villa Total</b>						<b>\$23,987,250</b>	<b>\$24,084,500</b>	<b>\$106,890,150</b>	<b>\$86,867,950</b>	<b>\$16,415,000</b>	<b>\$30,797,500</b>	<b>\$1,690,000</b>	<b>\$2,250,000</b>		<b>\$292,982,350</b>
<b>Pelican Bay Total</b>				<b>\$1,215,000</b>	<b>\$325,500</b>	<b>\$249,655,000</b>	<b>\$290,561,180</b>	<b>\$699,398,747</b>	<b>\$433,479,036</b>	<b>\$110,970,500</b>	<b>\$195,905,850</b>	<b>\$11,515,000</b>	<b>\$22,150,000</b>	<b>\$6,670,000</b>	<b>\$2,021,845,813</b>	
Bay Colony	Condo	BILTMORE AT BAY COLONY	2009					\$2,600,000							\$2,600,000	
			2010			\$2,050,000	\$2,275,000	\$2,362,500							\$6,687,500	
			2011					\$11,936,000				\$6,500,000			\$18,436,000	
			2012					\$4,765,000							\$4,765,000	
			2013					\$2,550,000	\$8,800,000						\$11,350,000	
			2014					\$6,047,500	\$4,450,000						\$10,497,500	
			2015					\$3,250,000	\$12,925,000						\$16,175,000	
			2016					\$3,900,000	\$4,000,000						\$7,900,000	
		2017						\$5,000,000						\$8,250,000	\$13,250,000	
		<b>BILTMORE AT BAY COLONY Total</b>					<b>\$2,050,000</b>	<b>\$18,022,500</b>	<b>\$56,838,500</b>				<b>\$6,500,000</b>	<b>\$8,250,000</b>	<b>\$91,661,000</b>	
	BRIGHTON AT BAY COLONY	2009					\$2,100,000	\$2,850,000							\$4,950,000	
		2010					\$2,300,000	\$2,000,000							\$4,300,000	
		2011				\$5,075,000	\$8,775,000	\$5,635,000							\$19,485,000	
		2012			\$2,400,000	\$3,575,000	\$2,647,500	\$7,600,000							\$16,222,500	
		2013					\$2,700,000	\$11,745,000							\$14,445,000	
		2014					\$2,750,000	\$5,675,000							\$8,425,000	
		2015					\$12,362,500								\$12,362,500	
2016						\$4,725,000							\$4,725,000			
2017					\$8,175,000		\$4,250,000						\$12,425,000			

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Total Sales Price

Total Volume Sold				Bdrms													
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More	Grand Total		
Bay Colony	Condo	<b>BRIGHTON AT BAY COLONY Total</b>						<b>\$15,650,000</b>	<b>\$34,562,500</b>	<b>\$39,527,500</b>		<b>\$7,600,000</b>			<b>\$97,340,000</b>		
		CARLYSLE AT BAY COLONY	2009							\$4,635,000						\$4,635,000	
			2010						\$3,970,000	\$2,512,500						\$6,482,500	
			2011							\$2,590,000						\$2,590,000	
			2012						\$2,450,000	\$1,750,000						\$4,200,000	
			2013						\$3,000,000							\$3,000,000	
			2014					\$3,300,000		\$3,355,000						\$6,655,000	
			2015							\$7,325,000						\$7,325,000	
		2016								\$6,550,000						\$6,550,000	
		<b>CARLYSLE AT BAY COLONY Total</b>						<b>\$3,300,000</b>	<b>\$9,420,000</b>	<b>\$28,717,500</b>							<b>\$41,437,500</b>
		CONTESSA AT BAY COLONY	2009			\$1,700,000			\$1,762,000	\$6,375,000							\$9,837,000
			2010			\$1,400,000				\$4,100,000							\$5,500,000
			2011			\$4,745,000				\$3,240,000		\$4,650,000					\$12,635,000
			2012					\$1,325,000		\$5,750,000							\$7,075,000
			2013			\$1,825,000		\$8,825,000		\$4,380,000		\$5,200,000					\$20,230,000
			2014			\$6,205,000				\$5,900,000		\$6,000,000					\$18,105,000
			2015					\$3,975,000		\$5,525,000							\$9,500,000
			2016					\$2,800,000		\$4,750,000							\$7,550,000
		2017							\$3,250,000							\$3,250,000	
		<b>CONTESSA AT BAY COLONY Total</b>				<b>\$15,875,000</b>	<b>\$16,925,000</b>	<b>\$5,012,000</b>	<b>\$40,020,000</b>			<b>\$15,850,000</b>					<b>\$93,682,000</b>
		MANSION LA PALMA AT BAY COLONY	2009							\$1,000,000							\$1,000,000
			2011							\$998,000							\$998,000
			2014							\$1,872,500		\$2,300,000					\$4,172,500
			2015					\$1,480,000		\$7,080,000		\$3,125,000					\$11,685,000
			2016							\$725,000							\$725,000
			2017							\$842,400							\$842,400
<b>MANSION LA PALMA AT BAY COLONY Total</b>						<b>\$1,480,000</b>	<b>\$12,517,900</b>			<b>\$5,425,000</b>					<b>\$19,422,900</b>		
MARQUESA AT BAY COLONY	2009			\$1,050,000											\$1,050,000		
	2010							\$1,100,000							\$1,100,000		
	2011						\$800,000	\$1,250,000							\$2,050,000		
	2012			\$1,200,000				\$1,375,000							\$2,575,000		
	2013					\$3,520,000		\$2,600,000							\$6,120,000		
	2014					\$2,435,000									\$2,435,000		
	2015					\$2,760,000		\$1,199,000							\$3,959,000		
	2016					\$1,525,000		\$1,750,000							\$3,275,000		
	2017					\$1,525,000									\$1,525,000		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Total Sales Price

Total Volume Sold				Bdrms											Grand Total		
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More			
Bay Colony	Condo	<b>MARQUESA AT BAY COLONY Total</b>				\$2,250,000	\$12,565,000	\$9,274,000							\$24,089,000		
		<b>REMINGTON AT BAY COLONY</b>															
			2009	\$175,000					\$3,300,000								\$3,475,000
			2010						\$3,345,000			\$7,900,000					\$11,245,000
			2011						\$2,375,000								\$2,375,000
			2012						\$2,050,000								\$2,050,000
			2013						\$3,250,000			\$6,350,000					\$9,600,000
			2014						\$15,795,000								\$15,795,000
			2015						\$11,628,200	\$6,377,000							\$18,005,200
			2016						\$5,684,000								\$5,684,000
			2017					\$3,800,000			\$5,100,000						\$8,900,000
		<b>REMINGTON AT BAY COLONY Total</b>		\$175,000				\$3,800,000	\$47,427,200	\$11,477,000		\$14,250,000					\$77,129,200
		<b>SALERNO AT BAY COLONY</b>															
			2009							\$3,650,000							\$3,650,000
			2010							\$3,350,000							\$3,350,000
			2011							\$1,100,000	\$4,800,000						\$5,900,000
			2012								\$1,750,000						\$1,750,000
			2013					\$1,600,000			\$3,287,500			\$3,600,000			\$8,487,500
			2014							\$8,393,500							\$8,393,500
			2015							\$5,890,000	\$1,695,000						\$7,585,000
			2017							\$5,960,000	\$4,112,500						\$10,072,500
		<b>SALERNO AT BAY COLONY Total</b>						\$1,600,000	\$24,693,500	\$19,295,000			\$3,600,000				\$49,188,500
		<b>TOSCANA AT BAY COLONY</b>															
			2009					\$2,150,000	\$6,645,000								\$8,795,000
			2010						\$1,925,000			\$3,150,000					\$5,075,000
			2011						\$1,200,000	\$1,555,000	\$3,350,000						\$6,105,000
			2012						\$1,560,000								\$1,560,000
	2013						\$15,830,804								\$15,830,804		
	2014						\$9,755,000								\$9,755,000		
	2015						\$1,100,000	\$2,250,000							\$3,350,000		
	2016						\$2,425,000	\$2,200,000							\$4,625,000		
	2017						\$4,660,000	\$1,950,000							\$6,610,000		
<b>TOSCANA AT BAY COLONY Total</b>						\$2,150,000	\$45,100,804	\$7,955,000	\$6,500,000						\$61,705,804		
<b>TRIESTE AT BAY COLONY</b>																	
	2009							\$2,145,000	\$4,450,000						\$6,595,000		
	2010							\$3,675,000	\$4,725,000	\$3,250,000					\$11,650,000		
	2011							\$1,900,000	\$3,848,000	\$1,600,000					\$7,348,000		
	2012								\$2,125,000	\$3,250,000					\$5,375,000		
	2013							\$1,812,500	\$4,110,000					\$4,350,000	\$10,272,500		
	2014							\$14,172,500	\$4,850,000	\$6,930,000					\$25,952,500		
	2015							\$5,835,000	\$7,650,000						\$13,485,000		
	2016							\$2,350,000	\$3,700,000	\$3,250,000		\$6,150,000			\$15,450,000		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Total Sales Price

Total Volume Sold				Bdrms											Grand Total			
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More				
Bay Colony	Condo	<b>TRIESTE AT BAY COLONY Total</b>							\$31,890,000	\$35,458,000	\$18,280,000		\$6,150,000	\$4,350,000	\$96,128,000			
		WINDSOR AT BAY COLONY	2009								\$5,100,000					\$5,100,000		
			2010								\$4,800,000					\$4,800,000		
			2012								\$5,500,000				\$7,000,000	\$12,500,000		
			2013												\$6,600,000	\$6,600,000		
			2014									\$24,315,000				\$24,315,000		
			2016									\$20,200,000				\$20,200,000		
		<b>WINDSOR AT BAY COLONY Total</b>									\$59,915,000				\$13,600,000	\$73,515,000		
		<b>Condo Total</b>				\$175,000		\$18,125,000	\$59,520,000	\$206,030,404	\$235,720,500	\$47,383,000	\$115,895,000	\$3,600,000	\$12,650,000	\$26,200,000	\$725,298,904	
		Single Family	BAY COLONY SHORES	2009									\$13,575,000	\$3,500,000	\$3,400,000		\$20,475,000	
	2010									\$2,800,000	\$2,150,000		\$3,750,000		\$3,900,000	\$12,600,000		
	2011									\$3,250,000		\$3,000,000				\$6,250,000		
	2012											\$5,350,000				\$5,350,000		
	2014											\$6,775,000			\$5,250,000	\$12,025,000		
	2015													\$3,875,000	\$8,900,000	\$15,300,000	\$28,075,000	
	2016													\$7,200,000	\$4,272,300	\$11,472,300		
	2017													\$3,150,000		\$3,150,000		
	<b>BAY COLONY SHORES Total</b>										\$6,050,000	\$2,150,000	\$28,700,000	\$14,275,000	\$19,500,000	\$28,722,300	\$99,397,300	
	STRAND AT BAY COLONY			2009									\$23,500,000			\$16,400,000	\$39,900,000	
		2011									\$12,000,000		\$10,000,000		\$22,000,000			
2015													\$24,500,000	\$24,500,000				
<b>STRAND AT BAY COLONY Total</b>										\$35,500,000		\$10,000,000	\$40,900,000	\$86,400,000				
<b>Single Family Total</b>									\$6,050,000	\$2,150,000	\$64,200,000	\$14,275,000	\$29,500,000	\$69,622,300	\$185,797,300			
Villa	VILLA LA PALMA AT BAY COLONY	2009						\$1,750,000	\$1,800,000					\$3,550,000				
		2010						\$1,750,000						\$1,750,000				
		2013										\$1,650,000		\$1,650,000				
		2014							\$2,300,000					\$2,300,000				
		2015							\$2,025,000	\$2,600,000	\$2,825,000			\$7,450,000				
		2016							\$5,426,013					\$5,426,013				
	<b>VILLA LA PALMA AT BAY COLONY Total</b>								\$13,251,013	\$1,800,000	\$2,600,000	\$2,825,000	\$1,650,000	\$22,126,013				
VIZCAYA AT BAY COLONY	2009							\$1,875,000					\$1,875,000					
	2010							\$5,040,000	\$1,250,000	\$2,425,000			\$8,715,000					

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Total Sales Price

Total Volume Sold				Bdrms												
Community	Description	Subdivision Condo	Year Closed	0 Bed	1 Bed	2 Bed	2+Den	3 Bed	3+Den	4 Bed	4+Den	5 Bed	5+Den	6 or More	Grand Total	
Bay Colony	Villa	VIZCAYA AT BAY	2011					\$1,500,000							\$1,500,000	
			2012						\$1,817,500	\$2,300,000	\$2,300,000				\$6,417,500	
			2013					\$6,145,000								\$6,145,000
			2014					\$6,200,000		\$3,317,000						\$9,517,000
			2015								\$3,750,000					\$3,750,000
			2016					\$2,650,000								\$2,650,000
			2017					\$3,200,000								\$3,200,000
		<b>VIZCAYA AT BAY COLONY Total</b>							<b>\$24,735,000</b>	<b>\$4,942,500</b>	<b>\$8,042,000</b>	<b>\$6,050,000</b>				<b>\$43,769,500</b>
	Villa Total						\$37,986,013	\$6,742,500	\$10,642,000	\$8,875,000	\$1,650,000				\$65,895,513	
<b>Bay Colony Total</b>				\$175,000		\$18,125,000	\$59,520,000	\$244,016,417	\$248,513,000	\$60,175,000	\$188,970,000	\$19,525,000	\$42,150,000	\$95,822,300	\$976,991,717	
<b>Grand Total</b>				<b>\$1,390,000</b>	<b>\$325,500</b>	<b>\$267,780,000</b>	<b>\$350,081,180</b>	<b>\$943,415,164</b>	<b>\$681,992,036</b>	<b>\$171,145,500</b>	<b>\$384,875,850</b>	<b>\$31,040,000</b>	<b>\$64,300,000</b>	<b>\$102,492,300</b>	<b>\$2,998,837,530</b>	

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed Quarterly Breakdown

				Qtr Data								Total Sold Volume	Total Sold Units			
				1		2		3		4						
Community	Description	Subdivision Condo	Year Closed	Sold Volume	Sold Units	Sold Volume	Sold Units	Sold Volume	Sold Units	Sold Volume	Sold Units					
Pelican Bay	Condo	AVALON	2009	\$395,500	1	\$418,750	1	\$880,000	2			\$1,694,250	4			
			2010			\$719,000	2			\$350,000	1	\$1,069,000	3			
			2011	\$1,300,000	3	\$1,311,500	4	\$352,000	1			\$2,963,500	8			
			2012	\$1,817,500	5	\$2,219,250	6					\$4,036,750	11			
			2013	\$1,052,500	3	\$1,390,000	4	\$370,000	1	\$676,000	2	\$3,488,500	10			
			2014	\$730,000	2	\$1,155,000	3	\$1,195,000	3	\$891,000	2	\$3,971,000	10			
			2015	\$1,332,500	3	\$849,000	2					\$2,181,500	5			
			2016			\$495,000	1	\$857,000	2	\$530,000	1	\$1,882,000	4			
			2017	\$895,000	2	\$1,825,000	4	\$1,172,500	3			\$3,892,500	9			
		<b>AVALON Total</b>				<b>\$7,523,000</b>	<b>19</b>	<b>\$10,382,500</b>	<b>27</b>	<b>\$4,826,500</b>	<b>12</b>	<b>\$2,447,000</b>	<b>6</b>	<b>\$25,179,000</b>	<b>64</b>	
		BARRINGTON CLUB						\$400,000	1	\$355,500	1			\$755,500	2	
						2010	\$1,445,450	4			\$380,000	1		\$1,825,450	5	
						2011	\$375,000	1	\$1,053,000	3				\$1,428,000	4	
						2012	\$300,000	1						\$300,000	1	
						2013	\$335,000	1			\$387,000	1	\$300,000	1	\$1,022,000	3
						2014	\$338,000	1	\$350,000	1	\$360,000	1	\$405,000	1	\$1,453,000	4
						2015	\$1,370,000	3			\$935,000	2	\$827,500	2	\$3,132,500	7
						2016			\$940,000	2			\$430,000	1	\$1,370,000	3
						2017			\$1,370,000	3	\$400,000	1		\$1,770,000	4	
		<b>BARRINGTON CLUB Total</b>				<b>\$4,163,450</b>	<b>11</b>	<b>\$4,113,000</b>	<b>10</b>	<b>\$2,437,500</b>	<b>6</b>	<b>\$2,342,500</b>	<b>6</b>	<b>\$13,056,450</b>	<b>33</b>	
		BREAKWATER						\$435,000	1	\$1,635,000	3	\$480,000	1	\$2,550,000	5	
						2010	\$1,365,000	3	\$1,635,000	3	\$474,500	1	\$950,000	2	\$4,424,500	9
						2011	\$1,499,900	3	\$1,020,000	2	\$3,140,900	7	\$894,900	2	\$6,555,700	14
						2012	\$485,000	1	\$1,287,500	3					\$1,772,500	4
						2013	\$2,777,500	6	\$1,721,000	4	\$1,536,000	3			\$6,034,500	13
						2014	\$1,075,000	2	\$600,000	1			\$1,204,000	2	\$2,879,000	5
						2015	\$735,000	1	\$1,719,000	3	\$1,957,500	3	\$1,328,000	2	\$5,739,500	9
						2016	\$2,391,000	3	\$1,574,900	2	\$770,000	1	\$705,000	1	\$5,440,900	7
						2017	\$1,115,000	2	\$4,170,900	6	\$3,040,000	5			\$8,325,900	13
		<b>BREAKWATER Total</b>				<b>\$11,443,400</b>	<b>21</b>	<b>\$14,163,300</b>	<b>25</b>	<b>\$12,553,900</b>	<b>23</b>	<b>\$5,561,900</b>	<b>10</b>	<b>\$43,722,500</b>	<b>79</b>	
		CALAIS						\$894,000	2	\$380,000	1			\$1,274,000	3	
						2010			\$1,794,500	3	\$1,325,000	3			\$3,119,500	6
						2011					\$1,124,000	2	\$1,045,000	2	\$2,169,000	4
						2012			\$1,405,000	3					\$1,405,000	3
						2013	\$880,000	2	\$2,261,900	4					\$3,141,900	6
						2014	\$630,000	1	\$1,139,000	2	\$2,208,100	4	\$1,070,000	2	\$5,047,100	9
						2015	\$620,000	1	\$645,000	1	\$1,135,000	2			\$2,400,000	4
						2016			\$2,445,000	3	\$1,560,000	2	\$529,000	1	\$4,534,000	6
						2017	\$1,365,000	2	\$2,549,000	4	\$750,000	1			\$4,664,000	7
		<b>CALAIS Total</b>				<b>\$3,495,000</b>	<b>6</b>	<b>\$13,133,400</b>	<b>22</b>	<b>\$8,482,100</b>	<b>15</b>	<b>\$2,644,000</b>	<b>5</b>	<b>\$27,754,500</b>	<b>48</b>	
		CAP FERRAT								\$1,020,000	1			\$2,490,000	2	
						2010	\$1,470,000	1			\$3,150,000	1	\$6,850,000	2	\$14,200,000	5
						2011	\$2,700,000	1	\$1,500,000	1	\$1,756,000	1	\$2,350,000	1	\$14,931,000	6

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed Quarterly Breakdown

			Qtr Data								Total Sold Volume	Total Sold Units			
			1	2	3	4									
Pelican Bay	Condo	CAP FERRAT	2012	\$1,850,000	1	\$7,000,000	3					\$8,850,000	4		
			2013	\$2,235,000	1	\$9,250,000	3	\$4,550,000	2	\$1,740,000	1	\$17,775,000	7		
			2014	\$5,194,000	3	\$10,300,000	3	\$3,025,000	1	\$2,100,000	1	\$20,619,000	8		
			2015	\$9,500,000	3	\$9,695,000	3	\$4,265,000	2	\$3,700,000	1	\$27,160,000	9		
			2016	\$9,275,000	3	\$6,900,000	2	\$2,050,000	1			\$18,225,000	6		
			2017	\$10,263,750	4	\$3,300,000	1	\$3,225,000	1			\$16,788,750	6		
		<b>CAP FERRAT Total</b>			<b>\$42,487,750</b>	<b>17</b>	<b>\$58,770,000</b>	<b>20</b>	<b>\$23,041,000</b>	<b>10</b>	<b>\$16,740,000</b>	<b>6</b>	<b>\$141,038,750</b>	<b>53</b>	
		CHANTECLAIR			2009					\$325,000	1	\$325,000	1		
					2010				\$330,000	1		\$330,000	1		
					2011	\$386,000	1	\$1,251,500	4		\$267,500	1	\$1,905,000	6	
					2014	\$395,000	1						\$395,000	1	
					2017	\$1,060,000	2	\$550,000	1				\$1,610,000	3	
		<b>CHANTECLAIR</b>			<b>\$1,841,000</b>	<b>4</b>	<b>\$1,801,500</b>	<b>5</b>	<b>\$330,000</b>	<b>1</b>	<b>\$592,500</b>	<b>2</b>	<b>\$4,565,000</b>	<b>12</b>	
		CHATEAUMERE			2009		\$760,000	2			\$572,500	1	\$1,332,500	3	
					2010	\$368,000	1				\$785,000	2	\$1,153,000	3	
					2011						\$400,000	1	\$400,000	1	
					2012	\$405,000	1	\$690,000	2				\$1,095,000	3	
					2013		\$917,500	2	\$966,000	2	\$540,000	1	\$2,423,500	5	
					2014	\$475,000	1	\$1,485,000	3	\$474,000	1	\$454,000	1	\$2,888,000	6
					2015		\$3,277,350	6			\$1,300,000	2	\$4,577,350	8	
					2016	\$779,000	1				\$625,000	1	\$1,404,000	2	
					2017	\$974,000	2	\$725,000	1	\$545,000	1		\$2,244,000	4	
		<b>CHATEAUMERE Total</b>			<b>\$3,001,000</b>	<b>6</b>	<b>\$7,854,850</b>	<b>16</b>	<b>\$1,985,000</b>	<b>4</b>	<b>\$4,676,500</b>	<b>9</b>	<b>\$17,517,350</b>	<b>35</b>	
		CHATEAUMERE ROYALE			2009		\$385,000	1	\$364,500	1			\$749,500	2	
					2010		\$1,115,000	2					\$1,115,000	2	
					2011	\$465,000	1	\$815,500	2	\$362,500	1		\$1,643,000	4	
					2012		\$1,100,000	1					\$1,100,000	1	
			2013	\$499,900	1	\$1,593,000	3	\$450,000	1		\$2,542,900	5			
			2014		\$540,000	1					\$540,000	1			
			2015	\$570,000	1	\$547,000	1				\$1,117,000	2			
			2016		\$1,155,000	2			\$450,000	1	\$1,605,000	3			
<b>CHATEAUMERE ROYALE</b>			<b>\$1,534,900</b>	<b>3</b>	<b>\$7,250,500</b>	<b>13</b>	<b>\$1,177,000</b>	<b>3</b>	<b>\$450,000</b>	<b>1</b>	<b>\$10,412,400</b>	<b>20</b>			
CLARIDGE			2009		\$1,150,000	1					\$1,150,000	1			
			2010		\$894,000	1					\$894,000	1			
			2011	\$2,315,000	3	\$1,575,000	2		\$505,000	1	\$4,395,000	6			
			2012	\$1,189,000	1	\$2,750,000	3				\$3,939,000	4			
			2013	\$1,030,000	1	\$1,032,547	1	\$950,000	1	\$1,792,500	2	\$4,805,047	5		
			2014	\$1,115,000	1	\$3,069,000	3	\$3,180,000	3	\$1,450,000	1	\$8,814,000	8		
			2015	\$1,175,000	1	\$1,508,750	1				\$2,683,750	2			
			2016	\$5,617,500	4			\$820,000	1		\$6,437,500	5			
			2017	\$2,200,000	2	\$1,595,000	1	\$1,365,000	1		\$5,160,000	4			
<b>CLARIDGE Total</b>			<b>\$14,641,500</b>	<b>13</b>	<b>\$13,574,297</b>	<b>13</b>	<b>\$6,315,000</b>	<b>6</b>	<b>\$3,747,500</b>	<b>4</b>	<b>\$38,278,297</b>	<b>36</b>			
CORONADO			2009	\$990,000	1	\$3,800,000	3	\$1,065,000	1	\$2,160,000	2	\$8,015,000	7		
			2010	\$3,100,000	3	\$735,000	1				\$3,835,000	4			
			2011			\$3,835,000	4	\$1,216,250	2		\$5,051,250	6			
			2012			\$725,000	1				\$725,000	1			

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed Quarterly Breakdown

			Qtr Data								Total Sold Volume	Total Sold Units			
			1	2	3	4									
Pelican Bay	Condo	CORONADO	2013	\$3,935,000	4	\$765,000	1	\$2,210,000	2			\$6,910,000	7		
			2014	\$1,402,000	2	\$1,680,000	1	\$995,000	1	\$4,600,000	4	\$8,677,000	8		
			2015	\$1,130,000	1	\$1,225,000	2	\$4,412,500	4	\$975,000	1	\$7,742,500	8		
			2016	\$1,825,000	1	\$6,565,000	6	\$1,400,000	1				\$9,790,000	8	
			2017	\$3,175,000	2	\$3,887,500	3						\$7,062,500	5	
		<b>CORONADO Total</b>			<b>\$15,557,000</b>	<b>14</b>	<b>\$23,217,500</b>	<b>22</b>	<b>\$11,298,750</b>	<b>11</b>	<b>\$7,735,000</b>	<b>7</b>	<b>\$57,808,250</b>	<b>54</b>	
		CRESCENT			2009		\$1,530,000	2	\$1,360,000	2			\$2,890,000	4	
					2010	\$1,864,000	3	\$1,425,000	2	\$740,000	1	\$889,000	1	\$4,918,000	7
					2011	\$1,210,000	2	\$2,528,000	4	\$1,655,000	3	\$750,000	1	\$6,143,000	10
					2012	\$1,700,000	2	\$2,245,000	4					\$3,945,000	6
					2013			\$500,000	1					\$500,000	1
					2014	\$780,000	1	\$6,417,500	8	\$1,843,500	2	\$1,668,000	2	\$10,709,000	13
					2015			\$3,659,000	4			\$2,579,000	2	\$6,238,000	6
					2016	\$1,095,000	1	\$600,000	1	\$3,307,500	3	\$2,497,500	3	\$7,500,000	8
					2017	\$1,640,000	2	\$6,370,000	6					\$8,010,000	8
		<b>CRESCENT Total</b>			<b>\$8,289,000</b>	<b>11</b>	<b>\$25,274,500</b>	<b>32</b>	<b>\$8,906,000</b>	<b>11</b>	<b>\$8,383,500</b>	<b>9</b>	<b>\$50,853,000</b>	<b>63</b>	
		DORCHESTER			2009		\$1,275,000	1	\$565,000	1			\$1,840,000	2	
					2010		\$715,000	1	\$750,000	1	\$549,500	1	\$2,014,500	3	
					2011	\$1,415,000	2	\$865,000	2		\$450,000	1	\$2,730,000	5	
					2012	\$450,000	1	\$1,050,000	2				\$1,500,000	3	
					2013	\$1,194,000	3	\$810,000	2	\$535,000	1	\$665,000	1	\$3,204,000	7
					2014	\$645,000	1	\$600,000	1	\$699,000	1	\$635,000	1	\$2,579,000	4
					2015			\$960,000	1		\$1,100,000	1	\$2,060,000	2	
					2016	\$490,000	1	\$740,000	1				\$1,230,000	2	
					2017	\$2,100,000	2	\$1,075,000	1				\$3,175,000	3	
		<b>DORCHESTER Total</b>			<b>\$6,294,000</b>	<b>10</b>	<b>\$8,090,000</b>	<b>12</b>	<b>\$2,549,000</b>	<b>4</b>	<b>\$3,399,500</b>	<b>5</b>	<b>\$20,332,500</b>	<b>31</b>	
		GLENCOVE			2009	\$545,000	2	\$1,405,000	5	\$585,000	2	\$310,000	1	\$2,845,000	10
			2010	\$1,210,000	4				\$260,000	1	\$1,470,000	5			
			2011	\$280,000	1	\$570,000	2		\$295,000	1	\$1,145,000	4			
			2012			\$620,000	2				\$620,000	2			
			2013	\$310,000	1	\$270,000	1	\$660,950	2	\$926,400	3	\$2,167,350	7		
			2014	\$675,000	2	\$325,000	1				\$1,000,000	3			
			2015	\$805,000	2	\$1,184,000	3		\$460,000	1	\$2,449,000	6			
			2016	\$375,000	1			\$673,200	2	\$1,140,000	3	\$2,188,200	6		
			2017	\$1,265,500	3	\$1,226,500	3	\$1,265,000	3			\$3,757,000	9		
<b>GLENCOVE Total</b>			<b>\$5,465,500</b>	<b>16</b>	<b>\$5,600,500</b>	<b>17</b>	<b>\$3,184,150</b>	<b>9</b>	<b>\$3,391,400</b>	<b>10</b>	<b>\$17,641,550</b>	<b>52</b>			
GLENVIEW			2009		\$1,225,000	1					\$1,225,000	1			
			2013		\$970,000	1					\$970,000	1			
<b>GLENVIEW Total</b>					<b>\$2,195,000</b>	<b>2</b>					<b>\$2,195,000</b>	<b>2</b>			
GROSVENOR			2009		\$750,000	1			\$900,000	1	\$1,650,000	2			
			2010	\$2,200,000	1	\$920,000	2				\$3,120,000	3			
			2011				\$880,000	1			\$880,000	1			
			2012	\$1,230,000	2	\$2,324,500	4				\$3,554,500	6			
			2013	\$1,706,500	3	\$5,259,000	8	\$1,177,000	2		\$8,142,500	13			
			2014	\$2,915,000	4	\$2,795,000	3	\$1,525,000	2	\$936,000	1	\$8,171,000	10		
			2015	\$690,000	1	\$2,509,000	3		\$1,200,000	1	\$4,399,000	5			

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed Quarterly Breakdown

			Qtr Data								Total Sold Volume	Total Sold Units	
			1	2	3	4							
Pelican Bay	Condo	GROSVENOR	2016		\$4,345,000	4	\$4,214,000	5			\$8,559,000	9	
			2017		\$2,400,000	3					\$2,400,000	3	
		<b>GROSVENOR Total</b>		<b>\$8,741,500</b>	<b>11</b>	<b>\$21,302,500</b>	<b>28</b>	<b>\$7,796,000</b>	<b>10</b>	<b>\$3,036,000</b>	<b>3</b>	<b>\$40,876,000</b>	<b>52</b>
		HERON AT PELICAN BAY	2009	\$1,340,000	2							\$1,340,000	2
			2010	\$1,535,000	2	\$850,000	1					\$2,385,000	3
			2011	\$710,000	1							\$710,000	1
			2012			\$545,000	1					\$545,000	1
			2013	\$865,000	1							\$865,000	1
			2014					\$1,940,150	2			\$1,940,150	2
			2015			\$975,000	1	\$1,000,000	1			\$1,975,000	2
		<b>HERON AT PELICAN BAY</b>		<b>\$4,450,000</b>	<b>6</b>	<b>\$2,370,000</b>	<b>3</b>	<b>\$2,940,150</b>	<b>3</b>			<b>\$9,760,150</b>	<b>12</b>
		HYDE PARK	2009					\$485,000	1			\$485,000	1
			2010	\$415,000	1	\$1,879,500	4					\$2,294,500	5
			2011					\$351,750	1	\$455,000	1	\$806,750	2
			2012	\$547,500	1	\$2,633,400	7					\$3,180,900	8
			2013	\$517,000	1	\$1,565,000	3			\$425,000	1	\$2,507,000	5
			2014	\$1,450,000	3	\$820,000	2	\$460,000	1	\$400,000	1	\$3,130,000	7
			2015	\$1,135,000	2	\$770,000	1	\$660,000	1	\$525,000	1	\$3,090,000	5
			2016			\$1,007,500	2					\$1,007,500	2
			2017					\$365,000	1			\$365,000	1
		<b>HYDE PARK Total</b>		<b>\$4,064,500</b>	<b>8</b>	<b>\$8,675,400</b>	<b>19</b>	<b>\$2,321,750</b>	<b>5</b>	<b>\$1,805,000</b>	<b>4</b>	<b>\$16,866,650</b>	<b>36</b>
		INTERLACHEN	2009			\$2,200,000	4					\$2,200,000	4
			2010			\$595,000	1	\$329,000	1	\$970,000	2	\$1,894,000	4
			2011	\$1,065,000	2	\$2,208,000	3					\$3,273,000	5
			2013			\$1,707,500	3	\$569,000	1			\$2,276,500	4
			2014	\$810,000	1	\$760,000	2					\$1,570,000	3
			2015	\$1,965,000	4	\$890,000	1	\$570,000	1			\$3,425,000	6
			2016	\$605,000	1	\$520,000	1			\$515,000	1	\$1,640,000	3
			2017	\$1,534,000	2	\$2,205,000	3					\$3,739,000	5
		<b>INTERLACHEN Total</b>		<b>\$5,979,000</b>	<b>10</b>	<b>\$11,085,500</b>	<b>18</b>	<b>\$1,468,000</b>	<b>3</b>	<b>\$1,485,000</b>	<b>3</b>	<b>\$20,017,500</b>	<b>34</b>
		L'AMBIANCE	2009	\$525,000	1	\$994,000	2	\$2,470,000	6	\$1,175,000	2	\$5,164,000	11
			2010			\$2,301,000	5	\$1,157,500	3	\$1,205,000	3	\$4,663,500	11
			2011	\$1,428,588	3	\$2,245,000	4	\$1,307,030	3	\$770,000	2	\$5,750,618	12
			2012	\$572,900	1	\$1,467,500	2					\$2,040,400	3
			2013	\$2,798,500	4	\$2,576,000	4	\$2,077,900	3	\$765,000	1	\$8,217,400	12
			2014	\$530,000	1	\$2,052,500	4	\$1,125,000	2	\$1,030,000	2	\$4,737,500	9
			2015	\$4,185,000	6	\$4,605,650	8			\$1,700,800	3	\$10,491,450	17
			2016	\$4,737,999	7	\$2,569,649	5	\$1,239,000	2	\$451,000	1	\$8,997,648	15
			2017	\$3,863,000	5	\$557,500	1	\$1,071,900	2			\$5,492,400	8
		<b>L'AMBIANCE Total</b>		<b>\$18,640,987</b>	<b>28</b>	<b>\$19,368,799</b>	<b>35</b>	<b>\$10,448,330</b>	<b>21</b>	<b>\$7,096,800</b>	<b>14</b>	<b>\$55,554,916</b>	<b>98</b>
LAUREL OAKS AT PELICAN	2009	\$249,999	1	\$539,000	2	\$280,000	1			\$1,068,999	4		
	2010	\$964,000	3			\$325,000	1	\$450,000	2	\$1,739,000	6		
	2011	\$505,000	2	\$887,500	3					\$1,392,500	5		
	2012	\$614,000	2	\$300,000	1					\$914,000	3		
	2013	\$300,000	1	\$1,957,000	7	\$601,000	2	\$244,900	1	\$3,102,900	11		
	2014	\$627,500	2	\$965,000	3	\$1,220,500	4	\$712,000	2	\$3,525,000	11		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed Quarterly Breakdown

				Qtr Data								Total Sold Volume	Total Sold Units		
		1	2	3	4										
Pelican Bay	Condo	LAUREL OAKS AT PELICAN	2015	\$637,500	2	\$2,095,500	6	\$1,817,000	5	\$385,000	1	\$4,935,000	14		
			2016	\$770,000	2	\$352,500	1	\$694,900	2	\$500,000	1	\$2,317,400	6		
			2017	\$407,500	1			\$1,422,500	4				\$1,830,000	5	
		<b>LAUREL OAKS AT PELICAN</b>				<b>\$5,075,499</b>	<b>16</b>	<b>\$7,096,500</b>	<b>23</b>	<b>\$6,360,900</b>	<b>19</b>	<b>\$2,291,900</b>	<b>7</b>	<b>\$20,824,799</b>	<b>65</b>
		LUGANO		2009			\$1,035,000	2			\$905,000	2	\$1,940,000	4	
				2010			\$795,000	1					\$795,000	1	
				2011			\$1,087,500	2	\$527,500	1			\$1,615,000	3	
				2013	\$785,000	1	\$480,000	1	\$260,000	1			\$1,525,000	3	
				2014	\$499,000	1			\$492,000	1			\$991,000	2	
				2015	\$750,000	1	\$1,459,000	3	\$1,355,000	2			\$3,564,000	6	
				2016			\$590,000	1			\$925,000	1	\$1,515,000	2	
				2017	\$1,050,000	1	\$710,000	1					\$1,760,000	2	
		<b>LUGANO Total</b>				<b>\$3,084,000</b>	<b>4</b>	<b>\$6,156,500</b>	<b>11</b>	<b>\$2,634,500</b>	<b>5</b>	<b>\$1,830,000</b>	<b>3</b>	<b>\$13,705,000</b>	<b>23</b>
		MARBELLA		2009	\$2,577,000	2	\$700,000	1			\$3,775,000	3	\$7,052,000	6	
				2010	\$1,605,000	2	\$2,165,000	2			\$800,000	1	\$4,570,000	5	
				2011	\$600,000	1	\$3,032,500	5	\$1,150,000	1	\$495,000	1	\$5,277,500	8	
				2012	\$1,530,000	2	\$2,415,000	4					\$3,945,000	6	
				2013	\$4,814,000	7	\$6,417,000	9	\$1,730,000	3			\$12,961,000	19	
				2014	\$1,420,000	2	\$2,561,500	4	\$595,000	1	\$4,925,000	3	\$9,501,500	10	
				2015	\$7,160,000	5	\$5,925,000	2	\$2,100,000	1	\$2,600,000	1	\$17,785,000	9	
				2016	\$1,850,000	1	\$3,710,000	2			\$3,200,000	1	\$8,760,000	4	
				2017			\$4,900,000	3					\$4,900,000	3	
		<b>MARBELLA Total</b>				<b>\$21,556,000</b>	<b>22</b>	<b>\$31,826,000</b>	<b>32</b>	<b>\$5,575,000</b>	<b>6</b>	<b>\$15,795,000</b>	<b>10</b>	<b>\$74,752,000</b>	<b>70</b>
		MONTENERO		2009	\$1,450,000	1	\$1,565,000	1	\$1,850,000	1	\$1,375,000	1	\$6,240,000	4	
				2010	\$4,112,500	2	\$4,500,000	2			\$2,200,000	1	\$10,812,500	5	
				2011			\$7,730,000	5					\$7,730,000	5	
				2012	\$1,560,000	1	\$3,120,000	2					\$4,680,000	3	
		2013	\$5,310,000	3	\$6,303,400	3	\$4,300,000	1	\$3,400,000	2	\$19,313,400	9			
		2014	\$3,900,000	2	\$8,475,000	4	\$6,385,000	3	\$7,337,500	4	\$26,097,500	13			
		2015	\$1,665,000	1	\$13,455,000	5	\$4,535,000	2			\$19,655,000	8			
		2016	\$6,090,000	2	\$6,462,500	3			\$2,500,000	1	\$15,052,500	6			
		2017	\$5,435,000	2	\$2,575,000	1	\$4,225,000	2			\$12,235,000	5			
<b>MONTENERO Total</b>				<b>\$29,522,500</b>	<b>14</b>	<b>\$54,185,900</b>	<b>26</b>	<b>\$21,295,000</b>	<b>9</b>	<b>\$16,812,500</b>	<b>9</b>	<b>\$121,815,900</b>	<b>58</b>		
PEBBLE CREEK		2009	\$745,000	2	\$1,585,000	4	\$1,225,000	3	\$520,000	1	\$4,075,000	10			
		2010	\$570,000	1	\$2,995,000	5	\$1,469,000	2	\$490,000	1	\$5,524,000	9			
		2011	\$2,967,500	7	\$1,330,000	3			\$390,000	1	\$4,687,500	11			
		2012	\$1,389,000	3	\$1,956,500	4					\$3,345,500	7			
		2013	\$1,125,000	2	\$6,725,500	14	\$1,289,500	3			\$9,140,000	19			
		2014	\$625,000	1	\$2,844,000	6	\$943,000	2			\$4,412,000	9			
		2015	\$2,069,000	4	\$1,660,000	3	\$1,177,500	2	\$1,989,000	3	\$6,895,500	12			
		2016	\$2,085,000	3	\$3,180,000	5	\$2,489,000	4			\$7,754,000	12			
		2017	\$2,215,000	4	\$3,999,950	7	\$3,075,000	4			\$9,289,950	15			
<b>PEBBLE CREEK Total</b>				<b>\$13,790,500</b>	<b>27</b>	<b>\$26,275,950</b>	<b>51</b>	<b>\$11,668,000</b>	<b>20</b>	<b>\$3,389,000</b>	<b>6</b>	<b>\$55,123,450</b>	<b>104</b>		
POINTE AT PELICAN BAY		2009			\$615,000	1	\$1,255,000	2	\$620,000	1	\$2,490,000	4			
		2010	\$2,129,000	3	\$1,815,000	2					\$3,944,000	5			
		2011	\$665,000	1	\$1,587,500	2					\$2,252,500	3			

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed Quarterly Breakdown

				Qtr Data								Total Sold Volume	Total Sold Units		
				1		2		3		4					
Pelican Bay	Condo	POINTE AT PELICAN BAY	2012			\$630,000	1					\$630,000	1		
			2013	\$2,658,000	3	\$3,667,500	5	\$1,905,000	2	\$859,000	1	\$9,089,500	11		
			2014			\$870,000	1			\$825,000	1	\$1,695,000	2		
			2015	\$948,000	1	\$1,875,000	2	\$1,127,500	1			\$3,950,500	4		
			2016	\$2,950,000	3	\$1,860,000	2	\$990,000	1			\$5,800,000	6		
			2017	\$4,084,000	4	\$1,660,000	2	\$1,010,000	1			\$6,754,000	7		
		<b>POINTE AT PELICAN BAY</b>				<b>\$13,434,000</b>	<b>15</b>	<b>\$14,580,000</b>	<b>18</b>	<b>\$6,287,500</b>	<b>7</b>	<b>\$2,304,000</b>	<b>3</b>	<b>\$36,605,500</b>	<b>43</b>
		RENAISSANCE		2010						\$825,000	1			\$825,000	1
				2014								\$695,000	1	\$695,000	1
				2016			\$875,000	1						\$875,000	1
				2017	\$895,000	1	\$755,000	1						\$1,650,000	2
		<b>RENAISSANCE Total</b>				<b>\$895,000</b>	<b>1</b>	<b>\$1,630,000</b>	<b>2</b>	<b>\$825,000</b>	<b>1</b>	<b>\$695,000</b>	<b>1</b>	<b>\$4,045,000</b>	<b>5</b>
		SAN MARINO		2009	\$522,500	1	\$1,059,000	2	\$520,000	1	\$1,207,000	2	\$3,308,500	6	
				2010			\$2,150,000	3			\$535,000	1	\$2,685,000	4	
				2011	\$805,000	1	\$473,000	1					\$1,278,000	2	
				2012			\$2,572,500	4					\$2,572,500	4	
				2013					\$1,620,000	3	\$530,000	1	\$2,150,000	4	
				2014	\$1,150,000	2	\$2,311,900	3	\$491,660	1	\$699,000	1	\$4,652,560	7	
				2015	\$740,000	1	\$2,024,900	3					\$2,764,900	4	
				2016	\$1,560,000	2	\$1,627,900	2			\$880,000	1	\$4,067,900	5	
				2017	\$795,000	1			\$725,000	1			\$1,520,000	2	
		<b>SAN MARINO Total</b>				<b>\$5,572,500</b>	<b>8</b>	<b>\$12,219,200</b>	<b>18</b>	<b>\$3,356,660</b>	<b>6</b>	<b>\$3,851,000</b>	<b>6</b>	<b>\$24,999,360</b>	<b>38</b>
		SANCTUARY		2009			\$350,000	1			\$410,000	1	\$760,000	2	
				2010	\$1,585,000	4			\$460,000	1	\$340,000	1	\$2,385,000	6	
				2011					\$425,000	1			\$425,000	1	
				2012	\$640,000	2	\$789,500	2					\$1,429,500	4	
				2013			\$325,000	1	\$1,239,000	3			\$1,564,000	4	
				2014	\$442,500	1					\$527,000	1	\$969,500	2	
				2015	\$575,000	1	\$449,500	1			\$600,000	1	\$1,624,500	3	
				2016	\$475,000	1					\$995,000	2	\$1,470,000	3	
				2017			\$1,559,000	3					\$1,559,000	3	
		<b>SANCTUARY Total</b>				<b>\$3,717,500</b>	<b>9</b>	<b>\$3,473,000</b>	<b>8</b>	<b>\$2,124,000</b>	<b>5</b>	<b>\$2,872,000</b>	<b>6</b>	<b>\$12,186,500</b>	<b>28</b>
		SERENDIPITY		2010	\$365,000	1	\$295,000	1	\$369,000	1			\$1,029,000	3	
				2011	\$425,000	1	\$345,000	1	\$635,000	2	\$250,000	1	\$1,655,000	5	
				2012	\$543,000	2	\$574,000	2					\$1,117,000	4	
				2013			\$325,000	1	\$554,000	2	\$1,016,500	3	\$1,895,500	6	
				2014			\$355,000	1	\$285,000	1	\$325,000	1	\$965,000	3	
				2015	\$999,900	2	\$2,876,500	6			\$890,000	2	\$4,766,400	10	
				2016	\$845,000	2	\$814,000	2	\$417,500	1			\$2,076,500	5	
		2017			\$854,000	2	\$390,000	1			\$1,244,000	3			
<b>SERENDIPITY Total</b>				<b>\$3,177,900</b>	<b>8</b>	<b>\$6,438,500</b>	<b>16</b>	<b>\$2,650,500</b>	<b>8</b>	<b>\$2,481,500</b>	<b>7</b>	<b>\$14,748,400</b>	<b>39</b>		
ST KITTS		2009			\$710,000	1	\$430,000	1	\$540,000	1	\$1,680,000	3			
		2010	\$545,000	1			\$1,130,000	2	\$1,938,500	3	\$3,613,500	6			
		2011	\$525,000	1	\$2,815,000	4					\$3,340,000	5			
		2012	\$435,000	1	\$3,190,000	6					\$3,625,000	7			
		2013			\$540,000	1	\$2,795,000	2			\$3,335,000	3			

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed Quarterly Breakdown

			Qtr Data								Total Sold Volume	Total Sold Units		
			1	2	3	4	1	2	3	4				
Pelican Bay	Condo	ST KITTS	2014		\$1,414,000	2					\$1,414,000	2		
			2015	\$917,500	1	\$650,000	1	\$902,000	1	\$1,835,000	2	\$4,304,500	5	
			2016	\$900,000	1	\$1,297,500	2	\$2,435,000	3	\$850,000	1	\$5,482,500	7	
			2017	\$1,410,000	2	\$3,747,500	5	\$3,337,500	3			\$8,495,000	10	
		<b>ST KITTS Total</b>			<b>\$4,732,500</b>	<b>7</b>	<b>\$14,364,000</b>	<b>22</b>	<b>\$11,029,500</b>	<b>12</b>	<b>\$5,163,500</b>	<b>7</b>	<b>\$35,289,500</b>	<b>48</b>
		ST LAURENT			2009	\$550,000	1				\$1,655,000	2	\$2,205,000	3
					2010		\$1,840,000	3	\$850,000	1			\$2,690,000	4
					2011		\$3,205,000	3	\$895,000	1			\$4,100,000	4
					2012	\$1,757,500	2	\$1,914,000	2				\$3,671,500	4
					2013	\$878,000	1	\$2,747,000	3	\$2,134,000	3		\$5,759,000	7
					2014		\$2,075,000	2	\$1,375,000	1	\$1,500,000	1	\$4,950,000	4
					2015	\$1,887,500	2	\$4,577,500	3				\$6,465,000	5
					2016	\$1,501,000	1	\$2,500,000	2		\$2,375,000	2	\$6,376,000	5
					2017	\$3,937,000	3	\$1,860,000	2	\$877,500	1		\$6,674,500	6
		<b>ST LAURENT Total</b>			<b>\$10,511,000</b>	<b>10</b>	<b>\$20,718,500</b>	<b>20</b>	<b>\$6,131,500</b>	<b>7</b>	<b>\$5,530,000</b>	<b>5</b>	<b>\$42,891,000</b>	<b>42</b>
		ST LUCIA			2009	\$459,000	1		\$435,000	1	\$1,130,000	2	\$2,024,000	4
					2010		\$525,000	1			\$1,000,000	1	\$1,525,000	2
					2011		\$995,000	2					\$995,000	2
					2012		\$325,000	1					\$325,000	1
					2013		\$505,000	1	\$425,000	1	\$340,000	1	\$1,270,000	3
					2014	\$2,302,000	5	\$1,820,000	4	\$562,000	1		\$4,684,000	10
					2015	\$430,000	1			\$990,000	2		\$1,420,000	3
					2016	\$1,237,000	2	\$1,425,000	2		\$715,000	1	\$3,377,000	5
					2017	\$2,202,500	3						\$2,202,500	3
		<b>ST LUCIA Total</b>			<b>\$6,630,500</b>	<b>12</b>	<b>\$5,595,000</b>	<b>11</b>	<b>\$2,412,000</b>	<b>5</b>	<b>\$3,185,000</b>	<b>5</b>	<b>\$17,822,500</b>	<b>33</b>
		ST MAARTEN			2009	\$1,409,500	2	\$575,000	1	\$1,000,000	1		\$2,984,500	4
			2010	\$1,220,000	2	\$1,420,000	2		\$649,500	1	\$3,289,500	5		
			2011	\$640,000	1	\$1,284,000	2		\$470,000	1	\$2,394,000	4		
			2012	\$1,475,000	3	\$1,180,000	2				\$2,655,000	5		
			2013		\$2,085,000	4	\$590,000	1			\$2,675,000	5		
			2014		\$1,745,000	3	\$665,000	1	\$2,060,000	2	\$4,470,000	6		
			2015	\$410,000	1	\$825,000	1	\$555,000	1		\$1,790,000	3		
			2016		\$1,545,000	2	\$505,000	1	\$729,000	1	\$2,779,000	4		
			2017	\$2,270,000	3	\$2,002,500	3				\$4,272,500	6		
<b>ST MAARTEN Total</b>			<b>\$7,424,500</b>	<b>12</b>	<b>\$12,661,500</b>	<b>20</b>	<b>\$3,315,000</b>	<b>5</b>	<b>\$3,908,500</b>	<b>5</b>	<b>\$27,309,500</b>	<b>42</b>		
ST MARISSA			2009				\$975,000	1			\$975,000	1		
			2010		\$412,000	1			\$485,000	1	\$897,000	2		
			2011	\$1,395,000	2		\$1,700,000	2			\$3,095,000	4		
			2012	\$525,000	1						\$525,000	1		
			2013	\$465,000	1		\$871,000	2	\$625,000	1	\$1,961,000	4		
			2014	\$390,000	1	\$1,828,000	3	\$590,000	1	\$525,000	1	\$3,333,000	6	
			2015	\$900,000	1	\$5,107,000	7	\$800,000	1		\$6,807,000	9		
			2016	\$1,555,000	2	\$1,514,000	2	\$660,000	1		\$3,729,000	5		
			2017	\$1,795,000	2	\$2,395,000	3	\$1,560,000	2		\$5,750,000	7		
<b>ST MARISSA Total</b>			<b>\$7,025,000</b>	<b>10</b>	<b>\$11,256,000</b>	<b>16</b>	<b>\$7,156,000</b>	<b>10</b>	<b>\$1,635,000</b>	<b>3</b>	<b>\$27,072,000</b>	<b>39</b>		
ST NICOLE			2009	\$1,515,000	2	\$960,000	1				\$2,475,000	3		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed Quarterly Breakdown

			Qtr Data								Total Sold Volume	Total Sold Units		
			1	2	3	4	1	2	3	4				
Pelican Bay	Condo	ST NICOLE	2010		\$595,000	1	\$245,000	1	\$550,000	1	\$1,390,000	3		
			2011		\$570,000	1			\$450,000	1	\$1,020,000	2		
			2013	\$695,000	1			\$1,117,000	2			\$1,812,000	3	
			2014			\$1,006,000	2	\$575,000	1			\$1,581,000	3	
			2015	\$1,529,000	2	\$6,395,000	7	\$777,000	1	\$1,358,170	1	\$10,059,170	11	
			2016	\$607,000	1	\$1,930,000	2					\$2,537,000	3	
			2017	\$2,262,000	3	\$740,000	1					\$3,002,000	4	
		<b>ST NICOLE Total</b>			<b>\$6,608,000</b>	<b>9</b>	<b>\$12,196,000</b>	<b>15</b>	<b>\$2,714,000</b>	<b>5</b>	<b>\$2,358,170</b>	<b>3</b>	<b>\$23,876,170</b>	<b>32</b>
		ST PIERRE	2009	\$725,000	1			\$500,000	1	\$1,895,000	3	\$3,120,000	5	
			2010	\$2,575,000	3	\$1,036,500	1			\$1,342,500	2	\$4,954,000	6	
			2011	\$450,000	1	\$870,000	1			\$450,000	1	\$1,770,000	3	
			2012			\$5,140,000	6					\$5,140,000	6	
			2013	\$2,967,000	3	\$2,175,000	2	\$1,413,000	2	\$2,850,500	4	\$9,405,500	11	
			2014	\$882,500	1	\$1,570,000	2					\$2,452,500	3	
			2015	\$825,000	1	\$1,025,000	1			\$1,920,000	2	\$3,770,000	4	
			2016	\$1,025,000	1	\$1,551,000	2					\$2,576,000	3	
		2017	\$975,000	1	\$2,340,000	2	\$1,310,000	1			\$4,625,000	4		
		<b>ST PIERRE Total</b>			<b>\$10,424,500</b>	<b>12</b>	<b>\$15,707,500</b>	<b>17</b>	<b>\$3,223,000</b>	<b>4</b>	<b>\$8,458,000</b>	<b>12</b>	<b>\$37,813,000</b>	<b>45</b>
		ST RAPHAEL	2009			\$1,165,000	1	\$775,000	1	\$2,185,000	1	\$4,125,000	3	
			2010	\$3,365,000	2	\$11,060,000	7			\$850,000	1	\$15,275,000	10	
			2011	\$2,620,000	2			\$3,935,000	4	\$3,663,000	3	\$10,218,000	9	
			2012	\$3,345,000	2	\$7,250,000	6					\$10,595,000	8	
			2013	\$3,215,000	2	\$2,950,000	2	\$4,280,000	4	\$2,325,000	2	\$12,770,000	10	
			2014	\$6,020,000	5	\$9,484,000	7	\$1,773,000	2	\$1,650,000	1	\$18,927,000	15	
			2015			\$5,815,000	4	\$2,307,000	2			\$8,122,000	6	
			2016	\$5,930,000	3	\$2,098,000	1	\$5,295,000	3			\$13,323,000	7	
		2017	\$5,655,000	3	\$3,740,000	3	\$3,925,000	2			\$13,320,000	8		
<b>ST RAPHAEL Total</b>			<b>\$30,150,000</b>	<b>19</b>	<b>\$43,562,000</b>	<b>31</b>	<b>\$22,290,000</b>	<b>18</b>	<b>\$10,673,000</b>	<b>8</b>	<b>\$106,675,000</b>	<b>76</b>		
ST SIMONE	2009					\$275,000	1			\$275,000	1			
	2010	\$375,000	1							\$375,000	1			
	2011	\$340,000	1	\$370,000	1					\$710,000	2			
	2012			\$655,000	2					\$655,000	2			
	2014					\$337,620	1	\$382,000	1	\$719,620	2			
	2015			\$382,500	1					\$382,500	1			
	2016							\$385,000	1	\$385,000	1			
2017			\$539,900	1					\$539,900	1				
<b>ST SIMONE Total</b>			<b>\$715,000</b>	<b>2</b>	<b>\$1,947,400</b>	<b>5</b>	<b>\$612,620</b>	<b>2</b>	<b>\$767,000</b>	<b>2</b>	<b>\$4,042,020</b>	<b>11</b>		
ST THOMAS	2010	\$639,000	1							\$639,000	1			
	2011			\$1,884,000	4	\$475,000	1	\$490,000	1	\$2,849,000	6			
	2012	\$515,000	1							\$515,000	1			
	2013	\$507,500	1							\$507,500	1			
	2014	\$525,000	1	\$525,000	1					\$1,050,000	2			
	2015			\$1,279,900	2					\$1,279,900	2			
2017			\$1,208,350	2					\$1,208,350	2				
<b>ST THOMAS Total</b>			<b>\$2,186,500</b>	<b>4</b>	<b>\$4,897,250</b>	<b>9</b>	<b>\$475,000</b>	<b>1</b>	<b>\$490,000</b>	<b>1</b>	<b>\$8,048,750</b>	<b>15</b>		
ST TROPEZ	2009					\$460,000	1			\$460,000	1			

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed Quarterly Breakdown

			Qtr Data								Total Sold Volume	Total Sold Units		
			1	2	3	4								
Pelican Bay	Condo	ST TROPEZ	2010	\$600,000	1							\$600,000	1	
			2012			\$375,000	1					\$375,000	1	
			2013						\$495,000	1		\$495,000	1	
			2014	\$535,000	1	\$1,460,000	3					\$1,995,000	4	
			2015	\$1,020,000	2	\$2,445,000	4	\$400,000	1			\$3,865,000	7	
			2016	\$1,020,000	2	\$625,000	1					\$1,645,000	3	
		<b>ST TROPEZ Total</b>			<b>\$3,175,000</b>	<b>6</b>	<b>\$4,905,000</b>	<b>9</b>	<b>\$860,000</b>	<b>2</b>	<b>\$495,000</b>	<b>1</b>	<b>\$9,435,000</b>	<b>18</b>
		ST VINCENTS			2009	\$525,000	1						\$525,000	1
					2014				\$549,000	1			\$549,000	1
					2015			\$850,000	1				\$850,000	1
					2016	\$612,000	1	\$655,000	1		\$565,000	1	\$1,832,000	3
					2017	\$530,000	1	\$661,000	1	\$545,000	1		\$1,736,000	3
		<b>ST VINCENTS Total</b>			<b>\$1,667,000</b>	<b>3</b>	<b>\$2,166,000</b>	<b>3</b>	<b>\$1,094,000</b>	<b>2</b>	<b>\$565,000</b>	<b>1</b>	<b>\$5,492,000</b>	<b>9</b>
		STRATFORD			2009	\$1,165,000	2	\$715,000	1	\$472,000	1		\$2,352,000	4
					2010	\$435,000	1	\$630,000	2				\$1,065,000	3
					2011	\$325,000	1	\$4,905,000	7				\$5,230,000	8
					2012	\$935,000	2	\$2,106,500	2				\$3,041,500	4
					2013	\$2,734,000	5	\$564,000	2		\$865,000	2	\$4,163,000	9
					2014	\$1,397,500	2			\$1,150,000	1		\$2,547,500	3
					2015			\$435,000	1		\$895,000	1	\$1,330,000	2
					2016						\$775,000	1	\$775,000	1
					2017			\$871,300	1				\$871,300	1
		<b>STRATFORD Total</b>			<b>\$6,991,500</b>	<b>13</b>	<b>\$10,226,800</b>	<b>16</b>	<b>\$1,622,000</b>	<b>2</b>	<b>\$2,535,000</b>	<b>4</b>	<b>\$21,375,300</b>	<b>35</b>
		VALENCIA AT PELICAN BAY			2009				\$425,000	1	\$1,068,500	3	\$1,493,500	4
					2010	\$445,000	1	\$437,000	1		\$315,000	1	\$1,197,000	3
					2011	\$400,000	1	\$1,176,000	3	\$785,000	2		\$2,361,000	6
					2012	\$1,160,000	3	\$1,060,000	3				\$2,220,000	6
			2013			\$1,394,000	4	\$1,538,000	4		\$2,932,000	8		
			2014	\$1,154,000	3	\$1,744,900	4	\$1,808,000	4	\$731,000	\$5,437,900	13		
			2015	\$549,000	1	\$1,075,000	2	\$2,000,000	4	\$547,500	\$4,171,500	8		
			2016	\$425,000	1	\$1,607,000	3	\$605,000	1	\$1,264,000	\$3,901,000	7		
			2017	\$625,000	1	\$1,722,900	3	\$600,000	1		\$2,947,900	5		
<b>VALENCIA AT PELICAN BAY</b>			<b>\$4,758,000</b>	<b>11</b>	<b>\$10,216,800</b>	<b>23</b>	<b>\$7,761,000</b>	<b>17</b>	<b>\$3,926,000</b>	<b>9</b>	<b>\$26,661,800</b>	<b>60</b>		
WILLOW BROOK AT PELICAN			2009	\$335,000	1	\$670,000	2	\$285,000	1		\$1,290,000	4		
			2010	\$360,000	1	\$900,000	3	\$892,500	3	\$325,000	\$2,477,500	8		
			2011	\$352,000	1	\$760,000	2	\$310,000	1		\$1,422,000	4		
			2012	\$1,225,400	4	\$342,000	1				\$1,567,400	5		
			2013	\$337,000	1	\$625,000	2	\$360,000	1		\$1,322,000	4		
			2014	\$990,000	3	\$737,500	2	\$400,000	1	\$365,000	\$2,492,500	7		
			2015	\$410,000	1	\$903,000	2				\$1,313,000	3		
			2016	\$500,000	1	\$1,842,500	4	\$757,500	2		\$3,100,000	7		
			2017	\$813,000	2	\$890,251	2	\$777,500	2		\$2,480,751	6		
<b>WILLOW BROOK AT</b>			<b>\$4,987,400</b>	<b>14</b>	<b>\$7,335,251</b>	<b>19</b>	<b>\$4,167,500</b>	<b>12</b>	<b>\$975,000</b>	<b>3</b>	<b>\$17,465,151</b>	<b>48</b>		
<b>Condo Total</b>			<b>\$375,424,286</b>	<b>482</b>	<b>\$599,859,597</b>	<b>780</b>	<b>\$249,700,310</b>	<b>347</b>	<b>\$178,520,170</b>	<b>231</b>	<b>\$1,403,504,363</b>	<b>1840</b>		
Single Family			2009			\$1,500,000	1		\$1,900,000	1	\$3,400,000	2		
			2010	\$1,900,000	1	\$2,025,000	1	\$2,237,500	1		\$6,162,500	3		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed Quarterly Breakdown

			Qtr Data							Total Sold Volume	Total Sold Units				
			1	2	3	4									
Pelican Bay	Single Family	BARRINGTON AT PELICAN	2011	\$1,917,500	2	\$1,400,000	1		\$1,590,000	1	\$4,907,500	4			
			2012			\$2,900,000	2				\$2,900,000	2			
			2013	\$2,100,000	1	\$4,855,000	3				\$6,955,000	4			
			2014	\$1,700,000	1	\$3,562,500	2	\$3,275,000	2		\$8,537,500	5			
			2015			\$2,950,000	1				\$2,950,000	1			
			2016			\$4,225,000	2	\$1,875,000	1		\$6,100,000	3			
			2017	\$6,375,000	3						\$6,375,000	3			
		<b>BARRINGTON AT PELICAN</b>			<b>\$13,992,500</b>	<b>8</b>	<b>\$23,417,500</b>	<b>13</b>	<b>\$7,387,500</b>	<b>4</b>	<b>\$3,490,000</b>	<b>2</b>	<b>\$48,287,500</b>	<b>27</b>	
		CAMBRIDGE AT PELICAN			2017				\$795,000	1			\$795,000	1	
		<b>CAMBRIDGE AT PELICAN</b>							<b>\$795,000</b>	<b>1</b>			<b>\$795,000</b>	<b>1</b>	
		GEORGETOWN			2009		\$1,710,000	1					\$1,710,000	1	
					2010		\$1,825,000	1					\$1,825,000	1	
					2011		\$8,113,050	4		\$1,450,000	1		\$9,563,050	5	
					2012	\$2,100,000	1	\$2,000,000	1				\$4,100,000	2	
					2013		\$1,510,000	1					\$1,510,000	1	
					2014		\$1,679,000	1					\$1,679,000	1	
					2015		\$4,640,000	2					\$4,640,000	2	
					2016					\$2,900,000	1		\$2,900,000	1	
		<b>GEORGETOWN Total</b>				<b>\$2,100,000</b>	<b>1</b>	<b>\$21,477,050</b>	<b>11</b>		<b>\$4,350,000</b>	<b>2</b>	<b>\$27,927,050</b>	<b>14</b>	
		JAMESTOWN			2009	\$3,050,000	1						\$3,050,000	1	
					2010		\$2,400,000	1					\$2,400,000	1	
					2011		\$3,200,000	1					\$3,200,000	1	
		<b>JAMESTOWN Total</b>				<b>\$3,050,000</b>	<b>1</b>	<b>\$5,600,000</b>	<b>2</b>				<b>\$8,650,000</b>	<b>3</b>	
		OAKMONT			2009	\$775,000	1		\$700,000	1	\$2,375,000	2	\$3,850,000	4	
					2010	\$1,100,000	1	\$2,050,000	2	\$980,000	1	\$1,700,000	2	\$5,830,000	6
					2011	\$2,245,800	2	\$2,000,000	2	\$585,000	1	\$850,000	1	\$5,680,800	6
					2012		\$8,504,000	8					\$8,504,000	8	
			2013	\$2,420,000	2	\$1,450,000	1	\$2,800,000	3	\$2,082,500	2	\$8,752,500	8		
			2014		\$7,105,000	5	\$857,500	1			\$7,962,500	6			
			2015	\$960,000	1	\$4,565,000	4	\$2,345,000	2	\$1,442,600	1	\$9,312,600	8		
			2016	\$2,340,000	2	\$11,307,400	8	\$2,975,000	2		\$16,622,400	12			
			2017	\$1,220,000	1	\$8,645,000	6	\$1,760,000	1		\$11,625,000	8			
<b>OAKMONT Total</b>				<b>\$11,060,800</b>	<b>10</b>	<b>\$45,626,400</b>	<b>36</b>	<b>\$13,002,500</b>	<b>12</b>	<b>\$8,450,100</b>	<b>8</b>	<b>\$78,139,800</b>	<b>66</b>		
PELICAN BAY WOODS			2009			\$1,055,000	1	\$1,130,000	2		\$2,185,000	3			
			2010	\$2,600,000	2	\$5,170,000	4	\$840,000	1	\$3,300,000	2	\$11,910,000	9		
			2011		\$3,125,000	2	\$145,500	1			\$3,270,500	3			
			2012	\$2,075,000	2	\$3,506,500	3				\$5,581,500	5			
			2013	\$650,000	1	\$6,115,000	4	\$5,750,250	5		\$12,515,250	10			
			2014		\$4,319,000	4	\$1,300,000	1	\$2,975,000	2	\$8,594,000	7			
			2015	\$5,890,000	2	\$8,990,000	5	\$1,957,500	1	\$2,650,000	1	\$19,487,500	9		
			2016	\$3,025,000	2	\$5,305,000	4	\$2,935,000	2		\$11,265,000	8			
			2017	\$2,000,000	1	\$3,065,000	2	\$3,290,000	2		\$8,355,000	5			
<b>PELICAN BAY WOODS Total</b>				<b>\$16,240,000</b>	<b>10</b>	<b>\$39,595,500</b>	<b>28</b>	<b>\$17,273,250</b>	<b>14</b>	<b>\$10,055,000</b>	<b>7</b>	<b>\$83,163,750</b>	<b>59</b>		
PINECREST AT PELICAN			2009		\$1,615,000	2	\$980,000	1	\$2,325,000	2	\$4,920,000	5			
			2011	\$3,194,500	3	\$1,745,000	2	\$843,500	1	\$1,100,000	1	\$6,883,000	7		
			2012	\$2,670,000	2	\$3,730,000	3				\$6,400,000	5			

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed Quarterly Breakdown

				Qtr Data				Total Sold Volume	Total Sold Units					
				1	2	3	4							
Pelican Bay	Single Family	PINECREST AT PELICAN	2013		\$3,943,500	3		\$1,693,750	2	\$5,637,250	5			
			2014		\$1,200,000	1			\$1,200,000	1				
			2015	\$3,967,500	3	\$2,200,000	2		\$2,300,000	1	\$8,467,500	6		
			2016						\$2,855,000	2	\$2,855,000	2		
			2017	\$1,050,000	1	\$1,900,000	1	\$3,750,000	3		\$6,700,000	5		
		<b>PINECREST AT PELICAN</b>			<b>\$10,882,000</b>	<b>9</b>	<b>\$16,333,500</b>	<b>14</b>	<b>\$5,573,500</b>	<b>5</b>	<b>\$10,273,750</b>	<b>8</b>	<b>\$43,062,750</b>	<b>36</b>
		POINTE VERDE			2010	\$3,500,000	1	\$2,450,000	1			\$5,950,000	2	
					2014	\$3,550,000	1					\$3,550,000	1	
					2017			\$4,950,000	1			\$4,950,000	1	
		<b>POINTE VERDE Total</b>			<b>\$7,050,000</b>	<b>2</b>	<b>\$7,400,000</b>	<b>2</b>				<b>\$14,450,000</b>	<b>4</b>	
		VILLAGE AT PELICAN BAY			2010				\$850,000	1		\$850,000	1	
					2012	\$835,000	1					\$835,000	1	
					2013		\$855,000	1				\$855,000	1	
					2014	\$700,000	1					\$700,000	1	
					2015	\$850,000	1	\$1,200,000	1			\$2,050,000	2	
				2016				\$1,100,000	1		\$1,100,000	1		
				2017		\$985,750	1	\$1,000,000	1		\$1,985,750	2		
	<b>VILLAGE AT PELICAN BAY</b>			<b>\$2,385,000</b>	<b>3</b>	<b>\$3,040,750</b>	<b>3</b>	<b>\$2,100,000</b>	<b>2</b>	<b>\$850,000</b>	<b>1</b>	<b>\$8,375,750</b>	<b>9</b>	
	WATERFORD AT PELICAN			2012		\$1,500,000	1				\$1,500,000	1		
				2013	\$1,697,500	1					\$1,697,500	1		
				2015	\$2,200,000	1	\$1,900,000	1			\$4,100,000	2		
				2016				\$1,585,000	1	\$1,775,000	1	\$3,360,000	2	
				2017		\$1,850,000	1				\$1,850,000	1		
	<b>WATERFORD AT PELICAN</b>			<b>\$3,897,500</b>	<b>2</b>	<b>\$5,250,000</b>	<b>3</b>	<b>\$1,585,000</b>	<b>1</b>	<b>\$1,775,000</b>	<b>1</b>	<b>\$12,507,500</b>	<b>7</b>	
	<b>Single Family</b>				<b>\$70,657,800</b>	<b>46</b>	<b>\$167,740,700</b>	<b>112</b>	<b>\$47,716,750</b>	<b>39</b>	<b>\$39,243,850</b>	<b>29</b>	<b>\$325,359,100</b>	<b>226</b>
	Villa	BAY VILLAS	2009		\$1,210,000	2	\$1,325,000	2	\$2,575,000	4	\$5,110,000	8		
			2010	\$555,000	1			\$615,000	1		\$1,170,000	2		
2011			\$635,000	1	\$1,822,000	3		\$585,000	1	\$3,042,000	5			
2012				\$1,329,000	2					\$1,329,000	2			
2013			\$1,290,000	2	\$2,617,500	4	\$1,340,000	2	\$545,000	1	\$5,792,500	9		
2014			\$595,000	1	\$1,410,000	2		\$1,890,750	3	\$3,895,750	6			
2015			\$1,887,000	3	\$4,918,400	6	\$660,000	1	\$710,000	1	\$8,175,400	11		
2016			\$1,815,000	2	\$615,000	1					\$2,430,000	3		
2017				\$990,000	1						\$990,000	1		
<b>BAY VILLAS Total</b>			<b>\$6,777,000</b>	<b>10</b>	<b>\$14,911,900</b>	<b>21</b>	<b>\$3,940,000</b>	<b>6</b>	<b>\$6,305,750</b>	<b>10</b>	<b>\$31,934,650</b>	<b>47</b>		
BEAUVILLE			2010		\$912,450	1	\$750,000	1		\$1,662,450	2			
			2011		\$820,000	1		\$750,000	1	\$1,570,000	2			
			2012		\$800,000	1				\$800,000	1			
			2013		\$1,465,000	2	\$988,000	1		\$2,453,000	3			
			2014				\$866,000	1		\$866,000	1			
			2015	\$1,250,000	1	\$2,087,500	2			\$3,337,500	3			
			2016				\$1,180,000	1		\$1,180,000	1			
<b>BEAUVILLE Total</b>			<b>\$1,250,000</b>	<b>1</b>	<b>\$6,084,950</b>	<b>7</b>	<b>\$1,738,000</b>	<b>2</b>	<b>\$2,796,000</b>	<b>3</b>	<b>\$11,868,950</b>	<b>13</b>		
BRIDGE WAY VILLAS			2009	\$850,000	1	\$4,180,000	4			\$5,030,000	5			
			2010				\$850,000	1		\$850,000	1			
			2011	\$950,000	1			\$970,000	1	\$1,920,000	2			

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed Quarterly Breakdown

			Qtr Data				Total Sold Volume	Total Sold Units						
			1	2	3	4								
Pelican Bay	Villa	BRIDGE WAY VILLAS	2013	\$950,000	1	\$980,000	1	\$1,100,000	1		\$3,030,000	3		
			2014	\$1,150,000	1	\$6,620,000	6					\$7,770,000	7	
			2015	\$2,220,000	2	\$1,200,000	1		\$1,700,000	1		\$5,120,000	4	
			2016	\$1,175,000	1	\$1,195,000	1					\$2,370,000	2	
			2017			\$4,872,000	4					\$4,872,000	4	
		<b>BRIDGE WAY VILLAS Total</b>			<b>\$7,295,000</b>	<b>7</b>	<b>\$19,047,000</b>	<b>17</b>	<b>\$1,950,000</b>	<b>2</b>	<b>\$2,670,000</b>	<b>2</b>	<b>\$30,962,000</b>	<b>28</b>
		CANNES		2011	\$1,000,000	1							\$1,000,000	1
				2015					\$1,300,000	1			\$1,300,000	1
		<b>CANNES Total</b>			<b>\$1,000,000</b>	<b>1</b>			<b>\$1,300,000</b>	<b>1</b>			<b>\$2,300,000</b>	<b>2</b>
		CARLTON PLACE		2009			\$1,610,000	1					\$1,610,000	1
				2010			\$1,020,000	1	\$1,200,000	1			\$2,220,000	2
				2011	\$965,000	1	\$3,795,000	3					\$4,760,000	4
				2012			\$1,150,000	1					\$1,150,000	1
				2015			\$3,510,000	2					\$3,510,000	2
				2016			\$2,495,000	2	\$3,475,000	2			\$5,970,000	4
				2017			\$2,600,000	1					\$2,600,000	1
		<b>CARLTON PLACE Total</b>			<b>\$965,000</b>	<b>1</b>	<b>\$16,180,000</b>	<b>11</b>	<b>\$4,675,000</b>	<b>3</b>			<b>\$21,820,000</b>	<b>15</b>
		CHANTECLAIR MANOR		2010			\$740,000	1					\$740,000	1
				2011			\$1,474,500	2					\$1,474,500	2
				2014			\$609,000	1	\$850,000	1			\$1,459,000	2
				2015			\$740,000	1			\$980,000	1	\$1,720,000	2
				2016			\$2,525,000	2					\$2,525,000	2
				2017			\$825,000	1					\$825,000	1
		<b>CHANTECLAIR MANOR Total</b>					<b>\$6,913,500</b>	<b>8</b>	<b>\$850,000</b>	<b>1</b>	<b>\$980,000</b>	<b>1</b>	<b>\$8,743,500</b>	<b>10</b>
		COCO BAY		2009			\$1,675,000	1					\$1,675,000	1
				2010	\$2,995,000	2	\$1,223,000	1					\$4,218,000	3
				2011			\$1,400,000	1			\$1,410,000	1	\$2,810,000	2
				2012			\$3,825,000	2					\$3,825,000	2
		2013					\$1,675,000	1			\$1,675,000	1		
		2014	\$3,160,000	2	\$3,100,000	2					\$6,260,000	4		
		2015	\$5,080,000	3							\$5,080,000	3		
		2016	\$1,850,000	1							\$1,850,000	1		
		2017	\$1,975,000	1							\$1,975,000	1		
<b>COCO BAY Total</b>			<b>\$15,060,000</b>	<b>9</b>	<b>\$11,223,000</b>	<b>7</b>	<b>\$1,675,000</b>	<b>1</b>	<b>\$1,410,000</b>	<b>1</b>	<b>\$29,368,000</b>	<b>18</b>		
GRAND BAY AT PELICAN		2010					\$1,750,000	1			\$1,750,000	1		
		2011					\$1,250,000	1			\$1,250,000	1		
		2012			\$7,770,000	5					\$7,770,000	5		
		2014			\$1,801,000	1	\$3,600,000	2			\$5,401,000	3		
		2015			\$1,850,000	1					\$1,850,000	1		
		2016					\$1,675,000	1			\$1,675,000	1		
		2017	\$1,875,000	1							\$1,875,000	1		
<b>GRAND BAY AT PELICAN</b>			<b>\$1,875,000</b>	<b>1</b>	<b>\$11,421,000</b>	<b>7</b>	<b>\$8,275,000</b>	<b>5</b>			<b>\$21,571,000</b>	<b>13</b>		
ISLE VERDE		2010	\$3,900,000	2					\$1,690,000	1	\$5,590,000	3		
		2011			\$2,000,000	1					\$2,000,000	1		
		2012			\$1,800,000	1					\$1,800,000	1		
		2013			\$1,675,000	1	\$2,062,500	1	\$1,250,000	1	\$4,987,500	3		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed Quarterly Breakdown

			Qtr Data								Total Sold Volume	Total Sold Units		
			1	2	3	4	1	2	3	4				
Pelican Bay	Villa	ISLE VERDE	2014	\$1,492,500	1	\$2,500,000	1	\$1,870,000	1	\$2,400,000	1	\$8,262,500	4	
		2016					\$2,200,000	1				\$2,200,000	1	
		2017	\$2,450,000	1									\$2,450,000	1
		<b>ISLE VERDE Total</b>			<b>\$7,842,500</b>	<b>4</b>	<b>\$7,975,000</b>	<b>4</b>	<b>\$6,132,500</b>	<b>3</b>	<b>\$5,340,000</b>	<b>3</b>	<b>\$27,290,000</b>	<b>14</b>
		LAS BRISAS AT PELICAN	2009	\$800,000	1	\$1,895,000	2						\$2,695,000	3
		2010	\$850,000	1	\$690,000	1							\$1,540,000	2
		2011	\$950,000	1					\$1,025,000	1			\$1,975,000	2
		2012	\$800,000	1	\$625,000	1							\$1,425,000	2
		2013	\$875,000	1	\$812,500	1	\$1,474,000	2					\$3,161,500	4
		2014	\$1,850,000	2			\$2,057,500	2	\$1,030,000	1			\$4,937,500	5
		2015	\$950,000	1									\$950,000	1
		2016	\$1,295,000	1	\$1,175,000	1	\$1,312,000	1					\$3,782,000	3
		<b>LAS BRISAS AT PELICAN</b>			<b>\$8,370,000</b>	<b>9</b>	<b>\$5,197,500</b>	<b>6</b>	<b>\$4,843,500</b>	<b>5</b>	<b>\$2,055,000</b>	<b>2</b>	<b>\$20,466,000</b>	<b>22</b>
		OAK LAKE SANCTUARY	2009	\$1,220,000	2	\$785,000	1	\$560,000	1				\$2,565,000	4
		2011				\$1,925,500	3	\$1,130,000	2				\$3,055,500	5
		2012	\$655,000	1	\$1,320,000	2							\$1,975,000	3
		2017			\$1,560,000	2							\$1,560,000	2
		<b>OAK LAKE SANCTUARY</b>			<b>\$1,875,000</b>	<b>3</b>	<b>\$5,590,500</b>	<b>8</b>	<b>\$1,690,000</b>	<b>3</b>			<b>\$9,155,500</b>	<b>14</b>
		SAND POINTE	2009			\$500,000	1						\$500,000	1
		2010	\$650,000	1						\$485,000	1		\$1,135,000	2
		2011				\$1,515,000	2						\$1,515,000	2
		2012				\$750,000	1						\$750,000	1
		2015	\$1,035,000	1						\$1,180,000	1		\$2,215,000	2
		2016	\$1,265,000	1	\$995,000	1							\$2,260,000	2
		2017			\$1,735,000	2							\$1,735,000	2
		<b>SAND POINTE Total</b>			<b>\$2,950,000</b>	<b>3</b>	<b>\$5,495,000</b>	<b>7</b>			<b>\$1,665,000</b>	<b>2</b>	<b>\$10,110,000</b>	<b>12</b>
ST ANDREWS AT PELICAN	2011			\$585,000	1	\$575,000	1				\$1,160,000	2		
2013	\$845,000	1						\$745,000	1		\$1,590,000	2		
2014						\$815,000	1	\$1,682,000	2		\$2,497,000	3		
2015	\$721,000	1									\$721,000	1		
2016			\$1,675,000	2							\$1,675,000	2		
2017						\$800,000	1				\$800,000	1		
<b>ST ANDREWS AT PELICAN</b>			<b>\$1,566,000</b>	<b>2</b>	<b>\$2,260,000</b>	<b>3</b>	<b>\$2,190,000</b>	<b>3</b>	<b>\$2,427,000</b>	<b>3</b>	<b>\$8,443,000</b>	<b>11</b>		
TIERRA MAR	2009	\$1,315,000	1	\$750,000	1			\$615,000	1		\$2,680,000	3		
2010				\$823,500	1	\$757,500	1				\$1,581,000	2		
2011	\$630,000	1									\$630,000	1		
2012	\$685,000	1	\$915,000	1							\$1,600,000	2		
2013	\$1,100,000	1	\$925,000	1	\$790,000	1	\$690,000	1			\$3,505,000	4		
2014	\$1,225,000	1	\$1,200,000	1	\$1,690,000	1					\$4,115,000	3		
2015								\$1,495,000	1		\$1,495,000	1		
2016			\$1,000,000	1				\$912,500	1		\$1,912,500	2		
2017			\$888,000	1							\$888,000	1		
<b>TIERRA MAR Total</b>			<b>\$4,955,000</b>	<b>5</b>	<b>\$6,501,500</b>	<b>7</b>	<b>\$3,237,500</b>	<b>3</b>	<b>\$3,712,500</b>	<b>4</b>	<b>\$18,406,500</b>	<b>19</b>		
VILLA CORONADO	2015			\$1,300,000	1						\$1,300,000	1		
<b>VILLA CORONADO Total</b>					<b>\$1,300,000</b>	<b>1</b>					<b>\$1,300,000</b>	<b>1</b>		
VILLA LANTANA	2009							\$875,000	1		\$875,000	1		

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed Quarterly Breakdown

				Qtr Data								Total Sold Volume	Total Sold Units	
				1	2	3	4							
Pelican Bay	Villa	VILLA LANTANA	2010		\$600,000	1	\$640,000	1			\$1,240,000	2		
			2011		\$655,000	1	\$625,000	1			\$1,280,000	2		
			2013				\$617,500	1	\$830,000	1	\$1,447,500	2		
			2014	\$750,000	1	\$1,030,000	1				\$1,780,000	2		
			2015	\$950,000	1	\$2,597,500	3		\$1,120,000	1	\$4,667,500	5		
			2016	\$965,000	1	\$1,885,000	2				\$2,850,000	3		
			2017			\$835,000	1				\$835,000	1		
		<b>VILLA LANTANA Total</b>			<b>\$2,665,000</b>	<b>3</b>	<b>\$7,602,500</b>	<b>9</b>	<b>\$1,882,500</b>	<b>3</b>	<b>\$2,825,000</b>	<b>3</b>	<b>\$14,975,000</b>	<b>18</b>
		VILLAS AT PELICAN BAY			2009		\$465,000	1				\$465,000	1	
					2010	\$1,845,000	3			\$725,000	1	\$2,570,000	4	
				2011					\$404,500	1	\$404,500	1		
				2012	\$620,000	1	\$1,278,500	2			\$1,898,500	3		
				2013	\$575,000	1	\$480,000	1	\$457,750	1	\$1,512,750	3		
				2014	\$610,000	1	\$3,229,000	5		\$1,512,000	2	\$5,351,000	8	
				2015	\$1,775,000	2	\$1,819,000	2	\$860,000	1	\$4,454,000	5		
				2016			\$1,985,000	3		\$1,660,000	2	\$3,645,000	5	
				2017	\$650,000	1	\$1,242,500	1	\$2,075,000	2	\$3,967,500	4		
	<b>VILLAS AT PELICAN BAY</b>			<b>\$6,075,000</b>	<b>9</b>	<b>\$10,499,000</b>	<b>15</b>	<b>\$3,392,750</b>	<b>4</b>	<b>\$4,301,500</b>	<b>6</b>	<b>\$24,268,250</b>	<b>34</b>	
	<b>Villa Total</b>				<b>\$70,520,500</b>	<b>68</b>	<b>\$138,202,350</b>	<b>138</b>	<b>\$47,771,750</b>	<b>45</b>	<b>\$36,487,750</b>	<b>40</b>	<b>\$292,982,350</b>	<b>291</b>
	<b>Pelican Bay Total</b>				<b>\$516,602,586</b>	<b>596</b>	<b>\$905,802,647</b>	<b>1030</b>	<b>\$345,188,810</b>	<b>431</b>	<b>\$254,251,770</b>	<b>300</b>	<b>\$2,021,845,813</b>	<b>2357</b>
Bay Colony	Condo	BILTMORE AT BAY COLONY	2009		\$2,600,000	1					\$2,600,000	1		
			2010		\$6,687,500	3					\$6,687,500	3		
			2011		\$11,936,000	5	\$6,500,000	1			\$18,436,000	6		
			2012		\$4,765,000	2					\$4,765,000	2		
			2013		\$5,650,000	2	\$3,150,000	1	\$2,550,000	1	\$11,350,000	4		
			2014	\$2,750,000	1			\$3,297,500	1	\$4,450,000	1	\$10,497,500	3	
			2015	\$7,500,000	2	\$8,675,000	2				\$16,175,000	4		
			2016			\$4,000,000	1	\$3,900,000	1		\$7,900,000	2		
		2017			\$5,000,000	1	\$8,250,000	1		\$13,250,000	2			
		<b>BILTMORE AT BAY COLONY</b>			<b>\$10,250,000</b>	<b>3</b>	<b>\$49,313,500</b>	<b>17</b>	<b>\$25,097,500</b>	<b>5</b>	<b>\$7,000,000</b>	<b>2</b>	<b>\$91,661,000</b>	<b>27</b>
	BRIGHTON AT BAY COLONY			2009		\$4,950,000	2				\$4,950,000	2		
				2010		\$4,300,000	2				\$4,300,000	2		
				2011	\$1,800,000	1	\$13,210,000	5	\$4,475,000	2	\$19,485,000	8		
				2012	\$12,647,500	3	\$3,575,000	2			\$16,222,500	5		
				2013	\$2,795,000	1	\$8,650,000	3		\$3,000,000	1	\$14,445,000	5	
				2014	\$2,175,000	1	\$6,250,000	2			\$8,425,000	3		
				2015	\$4,062,500	1	\$4,400,000	1		\$3,900,000	1	\$12,362,500	3	
				2016				\$4,725,000	1		\$4,725,000	1		
				2017	\$7,400,000	2	\$5,025,000	1			\$12,425,000	3		
	<b>BRIGHTON AT BAY COLONY</b>			<b>\$30,880,000</b>	<b>9</b>	<b>\$50,360,000</b>	<b>18</b>	<b>\$9,200,000</b>	<b>3</b>	<b>\$6,900,000</b>	<b>2</b>	<b>\$97,340,000</b>	<b>32</b>	
CARLYSLE AT BAY COLONY			2009		\$1,985,000	1	\$2,650,000	1		\$4,635,000	2			
			2010		\$4,582,500	2	\$1,900,000	1		\$6,482,500	3			
			2011		\$2,590,000	1				\$2,590,000	1			
			2012	\$4,200,000	2					\$4,200,000	2			
			2013				\$3,000,000	1		\$3,000,000	1			

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed Quarterly Breakdown

			Qtr Data				Total Sold Volume	Total Sold Units							
			1	2	3	4									
Bay Colony	Condo	CARLYSLE AT BAY COLONY	2014		\$6,655,000	2		\$6,655,000	2						
			2015		\$7,325,000	2		\$7,325,000	2						
			2016	\$2,850,000	1	\$3,700,000	1		\$6,550,000	2					
			<b>CARLYSLE AT BAY COLONY</b>		<b>\$7,050,000</b>	<b>3</b>	<b>\$26,837,500</b>	<b>9</b>	<b>\$7,550,000</b>	<b>3</b>	<b>\$41,437,500</b>	<b>15</b>			
			CONTESSA AT BAY COLONY	2009				\$1,700,000	1	\$8,137,000	4	\$9,837,000	5		
				2010	\$1,400,000	1	\$2,400,000	1	\$1,700,000	1	\$5,500,000	3			
				2011	\$1,545,000	1	\$7,850,000	3	\$1,540,000	1	\$12,635,000	6			
				2012	\$1,800,000	1	\$5,275,000	3			\$7,075,000	4			
				2013	\$3,725,000	2	\$5,125,000	3	\$7,355,000	2	\$4,025,000	2	\$20,230,000	9	
				2014	\$3,675,000	2	\$3,930,000	2	\$6,000,000	1	\$4,500,000	3	\$18,105,000	8	
				2015			\$9,500,000	4				\$9,500,000	4		
				2016					\$4,800,000	2	\$2,750,000	1	\$7,550,000	3	
				2017	\$3,250,000	1						\$3,250,000	1		
				<b>CONTESSA AT BAY COLONY</b>		<b>\$15,395,000</b>	<b>8</b>	<b>\$34,080,000</b>	<b>16</b>	<b>\$23,095,000</b>	<b>8</b>	<b>\$21,112,000</b>	<b>11</b>	<b>\$93,682,000</b>	<b>43</b>
				MANSION LA PALMA AT BAY	2009				\$1,000,000	1		\$1,000,000	1		
					2011						\$998,000	1	\$998,000	1	
					2014	\$3,235,000	2		\$937,500	1		\$4,172,500	3		
					2015	\$7,285,000	4	\$4,400,000	3			\$11,685,000	7		
					2016				\$725,000	1		\$725,000	1		
					2017	\$842,400	1					\$842,400	1		
				<b>MANSION LA PALMA AT BAY</b>		<b>\$11,362,400</b>	<b>7</b>	<b>\$4,400,000</b>	<b>3</b>	<b>\$2,662,500</b>	<b>3</b>	<b>\$998,000</b>	<b>1</b>	<b>\$19,422,900</b>	<b>14</b>
				MARQUESA AT BAY COLONY	2009				\$1,050,000	1		\$1,050,000	1		
					2010		\$1,100,000	1				\$1,100,000	1		
					2011		\$1,250,000	1	\$800,000	1		\$2,050,000	2		
					2012	\$1,200,000	1	\$1,375,000	1			\$2,575,000	2		
					2013	\$2,450,000	2		\$2,570,000	2	\$1,100,000	1	\$6,120,000	5	
					2014	\$1,150,000	1	\$1,285,000	1			\$2,435,000	2		
					2015			\$2,549,000	2	\$1,410,000	1	\$3,959,000	3		
					2016	\$1,525,000	1				\$1,750,000	1	\$3,275,000	2	
					2017	\$1,525,000	1					\$1,525,000	1		
		<b>MARQUESA AT BAY</b>		<b>\$7,850,000</b>	<b>6</b>	<b>\$7,559,000</b>	<b>6</b>	<b>\$5,830,000</b>	<b>5</b>	<b>\$2,850,000</b>	<b>2</b>	<b>\$24,089,000</b>	<b>19</b>		
		REMINGTON AT BAY	2009				\$3,475,000	2		\$3,475,000	2				
			2010	\$7,900,000	1	\$3,345,000	1			\$11,245,000	2				
			2011	\$2,375,000	1					\$2,375,000	1				
			2012			\$2,050,000	1			\$2,050,000	1				
			2013			\$9,600,000	2			\$9,600,000	2				
			2014	\$3,500,000	1	\$7,795,000	2		\$4,500,000	1	\$15,795,000	4			
			2015	\$12,376,500	2	\$5,628,700	1			\$18,005,200	3				
			2016	\$5,684,000	1					\$5,684,000	1				
			2017	\$5,100,000	1			\$3,800,000	1	\$8,900,000	2				
		<b>REMINGTON AT BAY</b>		<b>\$36,935,500</b>	<b>7</b>	<b>\$28,418,700</b>	<b>7</b>	<b>\$7,275,000</b>	<b>3</b>	<b>\$4,500,000</b>	<b>1</b>	<b>\$77,129,200</b>	<b>18</b>		
		SALERNO AT BAY COLONY	2009		\$1,600,000	1			\$2,050,000	1	\$3,650,000	2			
			2010	\$3,350,000	2					\$3,350,000	2				
			2011	\$1,950,000	1	\$2,950,000	2		\$1,000,000	1	\$5,900,000	4			
			2012	\$1,750,000	1					\$1,750,000	1				
			2013	\$3,212,500	2	\$1,675,000	1	\$3,600,000	1	\$8,487,500	4				

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed Quarterly Breakdown

				Qtr Data								Total Sold Volume	Total Sold Units		
				1	2	3	4								
Bay Colony	Condo	SALERNO AT BAY COLONY	2014		\$2,150,000	1	\$2,248,500	1	\$3,995,000	2	\$8,393,500	4			
			2015	\$2,050,000	1	\$3,335,000	2		\$2,200,000	1	\$7,585,000	4			
			2017	\$1,870,000	1	\$8,202,500	4					\$10,072,500	5		
		<b>SALERNO AT BAY COLONY</b>			<b>\$14,182,500</b>	<b>8</b>	<b>\$19,912,500</b>	<b>11</b>	<b>\$5,848,500</b>	<b>2</b>	<b>\$9,245,000</b>	<b>5</b>	<b>\$49,188,500</b>	<b>26</b>	
		TOSCANA AT BAY COLONY	2009	\$3,250,000	2	\$3,775,000	2		\$1,770,000	1	\$8,795,000	5			
			2010			\$5,075,000	2				\$5,075,000	2			
			2011	\$1,555,000	1	\$1,200,000	1	\$3,350,000	1		\$6,105,000	3			
			2012			\$1,560,000	1				\$1,560,000	1			
			2013	\$1,420,000	1	\$6,145,000	4	\$3,345,804	2	\$4,920,000	3	\$15,830,804	10		
			2014	\$1,825,000	1	\$7,930,000	5				\$9,755,000	6			
			2015			\$1,100,000	1			\$2,250,000	1	\$3,350,000	2		
			2016	\$1,200,000	1	\$3,425,000	2				\$4,625,000	3			
			2017			\$6,610,000	3				\$6,610,000	3			
		<b>TOSCANA AT BAY COLONY</b>			<b>\$9,250,000</b>	<b>6</b>	<b>\$36,820,000</b>	<b>21</b>	<b>\$6,695,804</b>	<b>3</b>	<b>\$8,940,000</b>	<b>5</b>	<b>\$61,705,804</b>	<b>35</b>	
		TRIESTE AT BAY COLONY	2009	\$4,345,000	2	\$2,250,000	1				\$6,595,000	3			
			2010			\$7,225,000	3	\$4,425,000	2		\$11,650,000	5			
			2011	\$3,500,000	2	\$1,875,000	1			\$1,973,000	1	\$7,348,000	4		
			2012			\$5,375,000	2				\$5,375,000	2			
			2013	\$4,350,000	1	\$2,060,000	1			\$3,862,500	2	\$10,272,500	4		
			2014	\$3,380,000	1	\$16,752,500	7	\$1,775,000	1	\$4,045,000	2	\$25,952,500	11		
			2015	\$2,750,000	1	\$8,560,000	4	\$2,175,000	1		\$13,485,000	6			
			2016					\$3,250,000	1	\$12,200,000	3	\$15,450,000	4		
		<b>TRIESTE AT BAY COLONY</b>			<b>\$18,325,000</b>	<b>7</b>	<b>\$44,097,500</b>	<b>19</b>	<b>\$11,625,000</b>	<b>5</b>	<b>\$22,080,500</b>	<b>8</b>	<b>\$96,128,000</b>	<b>39</b>	
		WINDSOR AT BAY COLONY	2009	\$5,100,000	1						\$5,100,000	1			
			2010			\$4,800,000	1				\$4,800,000	1			
			2012	\$7,000,000	1	\$5,500,000	1				\$12,500,000	2			
			2013	\$6,600,000	1						\$6,600,000	1			
			2014	\$9,925,000	1	\$14,390,000	2				\$24,315,000	3			
			2016			\$20,200,000	2				\$20,200,000	2			
		<b>WINDSOR AT BAY COLONY</b>			<b>\$28,625,000</b>	<b>4</b>	<b>\$44,890,000</b>	<b>6</b>			<b>\$73,515,000</b>	<b>10</b>			
		<b>Condo Total</b>				<b>\$190,105,400</b>	<b>68</b>	<b>\$346,688,700</b>	<b>133</b>	<b>\$104,879,304</b>	<b>40</b>	<b>\$83,625,500</b>	<b>37</b>	<b>\$725,298,904</b>	<b>278</b>
		Single Family	BAY COLONY SHORES	2009		\$5,400,000	2	\$11,575,000	3	\$3,500,000	1	\$20,475,000	6		
				2010	\$6,050,000	2	\$1,500,000	1		\$5,050,000	2	\$12,600,000	5		
				2011			\$6,250,000	2				\$6,250,000	2		
				2012			\$5,350,000	2				\$5,350,000	2		
2014					\$6,775,000	1	\$5,250,000	1		\$12,025,000	2				
2015					\$11,700,000	2	\$7,775,000	2	\$8,600,000	1	\$28,075,000	5			
2016					\$4,272,300	1			\$7,200,000	1	\$11,472,300	2			
2017	\$3,150,000			1						\$3,150,000	1				
<b>BAY COLONY SHORES Total</b>			<b>\$9,200,000</b>	<b>3</b>	<b>\$41,247,300</b>	<b>11</b>	<b>\$24,600,000</b>	<b>6</b>	<b>\$24,350,000</b>	<b>5</b>	<b>\$99,397,300</b>	<b>25</b>			
STRAND AT BAY COLONY	2009		\$9,500,000	1	\$16,400,000	1	\$14,000,000	1		\$39,900,000	3				
	2011		\$10,000,000	1	\$12,000,000	1				\$22,000,000	2				
	2015							\$24,500,000	1	\$24,500,000	1				
<b>STRAND AT BAY COLONY</b>			<b>\$19,500,000</b>	<b>2</b>	<b>\$28,400,000</b>	<b>2</b>	<b>\$14,000,000</b>	<b>1</b>	<b>\$24,500,000</b>	<b>1</b>	<b>\$86,400,000</b>	<b>6</b>			
<b>Single Family</b>				<b>\$28,700,000</b>	<b>5</b>	<b>\$69,647,300</b>	<b>13</b>	<b>\$38,600,000</b>	<b>7</b>	<b>\$48,850,000</b>	<b>6</b>	<b>\$185,797,300</b>	<b>31</b>		
Villa	VILLA LA PALMA AT BAY	2009				\$1,800,000	1	\$1,750,000	1	\$3,550,000	2				

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
Closed Quarterly Breakdown

				Qtr Data				Total Sold Volume	Total Sold Units					
				1	2	3	4							
Bay Colony	Villa	VILLA LA PALMA AT BAY	2010			\$1,750,000	1		\$1,750,000	1				
			2013	\$1,650,000	1				\$1,650,000	1				
			2014			\$2,300,000	1		\$2,300,000	1				
			2015		\$4,625,000	2	\$2,825,000	1		\$7,450,000	3			
			2016		\$5,426,013	2				\$5,426,013	2			
		<b>VILLA LA PALMA AT BAY</b>			<b>\$1,650,000</b>	<b>1</b>	<b>\$10,051,013</b>	<b>4</b>	<b>\$8,675,000</b>	<b>4</b>	<b>\$1,750,000</b>	<b>1</b>	<b>\$22,126,013</b>	<b>10</b>
		VIZCAYA AT BAY COLONY			2009		\$1,875,000	1		\$1,875,000	1			
					2010	\$2,425,000	1	\$3,940,000	2	\$2,350,000	2	\$8,715,000	5	
					2011				\$1,500,000	1	\$1,500,000	1		
					2012	\$4,117,500	2	\$2,300,000	1		\$6,417,500	3		
					2013		\$4,250,000	2		\$1,895,000	1	\$6,145,000	3	
					2014		\$3,850,000	2	\$2,350,000	1	\$3,317,000	1	\$9,517,000	4
					2015			\$3,750,000	1		\$3,750,000	1		
					2016		\$2,650,000	1			\$2,650,000	1		
					2017		\$3,200,000	1			\$3,200,000	1		
		<b>VIZCAYA AT BAY COLONY</b>			<b>\$6,542,500</b>	<b>3</b>	<b>\$22,065,000</b>	<b>10</b>	<b>\$8,450,000</b>	<b>4</b>	<b>\$6,712,000</b>	<b>3</b>	<b>\$43,769,500</b>	<b>20</b>
		Villa Total			\$8,192,500	4	\$32,116,013	14	\$17,125,000	8	\$8,462,000	4	\$65,895,513	30
		Bay Colony Total			\$226,997,900	77	\$448,452,013	160	\$160,604,304	55	\$140,937,500	47	\$976,991,717	339
		Grand Total			<b>\$743,600,486</b>	<b>673</b>	<b>\$1,354,254,660</b>	<b>1190</b>	<b>\$505,793,114</b>	<b>486</b>	<b>\$395,189,270</b>	<b>347</b>	<b>\$2,998,837,530</b>	<b>2696</b>

**Pelican Bay Closed History Report**  
 Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
 ASP by PT & Yr

Average of Price Sld				
Community	Description	Year Closed	Total	
Pelican Bay	Condo	2009	\$627,657	
		2010	\$716,783	
		2011	\$640,283	
		2012	\$639,951	
		2013	\$697,159	
		2014	\$790,583	
		2015	\$875,440	
		2016	\$916,583	
	2017	\$874,750		
	Condo Total			\$762,774
	Single Family	2009	\$1,194,688	
		2010	\$1,518,587	
		2011	\$1,288,648	
		2012	\$1,242,521	
		2013	\$1,264,083	
		2014	\$1,464,682	
		2015	\$1,700,253	
		2016	\$1,524,221	
	2017	\$1,639,837		
	Single Family Total			\$1,439,642
	Villa	2009	\$828,750	
		2010	\$972,831	
		2011	\$852,757	
		2012	\$1,057,500	
		2013	\$857,493	
		2014	\$1,095,724	
		2015	\$1,067,335	
		2016	\$1,135,141	
2017	\$1,208,214			
Villa Total			\$1,006,812	
<b>Pelican Bay Total</b>			<b>\$857,805</b>	
Bay Colony	Condo	2009	\$2,067,480	
		2010	\$2,507,917	
		2011	\$2,164,500	
		2012	\$2,639,659	
		2013	\$2,354,129	
		2014	\$2,744,918	
		2015	\$2,721,887	
		2016	\$3,651,619	
	2017	\$3,159,717		
	Condo Total			\$2,608,989
	Single Family	2009	\$6,708,333	
		2010	\$2,520,000	
		2011	\$7,062,500	
		2012	\$2,675,000	
		2014	\$6,012,500	
		2015	\$8,762,500	
		2016	\$5,736,150	
		2017	\$3,150,000	

**Pelican Bay Closed History Report**  
 Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
 ASP by PT & Yr

Average of Price Sld			
Community	Description	Year Closed	Total
Bay Colony	Single Family Total		\$5,993,461
	Villa	2009	\$1,808,333
		2010	\$1,744,167
		2011	\$1,500,000
		2012	\$2,139,167
		2013	\$1,948,750
		2014	\$2,363,400
		2015	\$2,800,000
		2016	\$2,692,004
		2017	\$3,200,000
Villa Total		\$2,196,517	
<b>Bay Colony Total</b>			<b>\$2,881,981</b>
<b>Grand Total</b>			<b>\$1,112,328</b>

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
ASP by PT & Condo & Yr

Average of Price Sld			Year Closed									Grand Total
Community	Description	Condoname	2009	2010	2011	2012	2013	2014	2015	2016	2017	
Pelican Bay	Condo	AVALON	\$423,563	\$356,333	\$370,438	\$366,977	\$348,850	\$397,100	\$436,300	\$470,500	\$432,500	\$393,422
		BARRINGTON CLUB	\$377,750	\$365,090	\$357,000	\$300,000	\$340,667	\$363,250	\$447,500	\$456,667	\$442,500	\$395,650
		BREAKWATER	\$510,000	\$491,611	\$468,264	\$443,125	\$464,192	\$575,800	\$637,722	\$777,271	\$640,454	\$553,449
		CALAIS	\$424,667	\$519,917	\$542,250	\$468,333	\$523,650	\$560,789	\$600,000	\$755,667	\$666,286	\$578,219
		CAP FERRAT	\$1,245,000	\$2,840,000	\$2,488,500	\$2,212,500	\$2,539,286	\$2,577,375	\$3,017,778	\$3,037,500	\$2,798,125	\$2,661,108
		CHANTECLAIR MAISONNETTES	\$325,000	\$330,000	\$317,500		\$395,000				\$536,667	\$380,417
		CHATEAUMERE	\$444,167	\$384,333	\$400,000	\$365,000	\$484,700	\$481,333	\$572,169	\$702,000	\$561,000	\$500,496
		CHATEAUMERE ROYALE	\$374,750	\$557,500	\$410,750	\$1,100,000	\$508,580	\$540,000	\$558,500	\$535,000		\$520,620
		CLARIDGE	\$1,150,000	\$894,000	\$732,500	\$984,750	\$961,009	\$1,101,750	\$1,341,875	\$1,287,500	\$1,290,000	\$1,063,286
		CORONADO	\$1,145,000	\$958,750	\$841,875	\$725,000	\$987,143	\$1,084,625	\$967,813	\$1,223,750	\$1,412,500	\$1,070,523
		CRESCENT	\$722,500	\$702,571	\$614,300	\$657,500	\$500,000	\$823,769	\$1,039,667	\$937,500	\$1,001,250	\$807,190
		DORCHESTER	\$920,000	\$671,500	\$546,000	\$500,000	\$457,714	\$644,750	\$1,030,000	\$615,000	\$1,058,333	\$655,887
		GLENCOVE	\$284,500	\$294,000	\$286,250	\$310,000	\$309,621	\$333,333	\$408,167	\$364,700	\$417,444	\$339,261
		GLENVIEW	\$1,225,000				\$970,000					\$1,097,500
		GROSVENOR	\$825,000	\$1,040,000	\$880,000	\$592,417	\$626,346	\$817,100	\$879,800	\$951,000	\$800,000	\$786,077
		HERON AT PELICAN BAY	\$670,000	\$795,000	\$710,000	\$545,000	\$865,000	\$970,075	\$987,500			\$813,346
		HYDE PARK	\$485,000	\$458,900	\$403,375	\$397,613	\$501,400	\$447,143	\$618,000	\$503,750	\$365,000	\$468,518
		INTERLACHEN	\$550,000	\$473,500	\$654,600		\$569,125	\$523,333	\$570,833	\$546,667	\$747,800	\$588,750
		L'AMBIANCE	\$469,455	\$423,955	\$479,218	\$680,133	\$684,783	\$526,389	\$617,144	\$599,843	\$686,550	\$566,887
		LAUREL OAKS AT PELICAN BAY	\$267,250	\$289,833	\$278,500	\$304,667	\$282,082	\$320,455	\$352,500	\$386,233	\$366,000	\$320,382
		LUGANO	\$485,000	\$795,000	\$538,333		\$508,333	\$495,500	\$594,000	\$757,500	\$880,000	\$595,870
		MARBELLA	\$1,175,333	\$914,000	\$659,688	\$657,500	\$682,158	\$950,150	\$1,976,111	\$2,190,000	\$1,633,333	\$1,067,886
		MONTENERO	\$1,560,000	\$2,162,500	\$1,546,000	\$1,560,000	\$2,145,933	\$2,007,500	\$2,456,875	\$2,508,750	\$2,447,000	\$2,100,274
		PEBBLE CREEK	\$407,500	\$613,778	\$426,136	\$477,929	\$481,053	\$490,222	\$574,625	\$646,167	\$619,330	\$530,033
		POINTE AT PELICAN BAY	\$622,500	\$788,800	\$750,833	\$630,000	\$826,318	\$847,500	\$987,625	\$966,667	\$964,857	\$851,291
		RENAISSANCE		\$825,000				\$695,000		\$875,000	\$825,000	\$809,000
		SAN MARINO	\$551,417	\$671,250	\$639,000	\$643,125	\$537,500	\$664,651	\$691,225	\$813,580	\$760,000	\$657,878
		SANCTUARY	\$380,000	\$397,500	\$425,000	\$357,375	\$391,000	\$484,750	\$541,500	\$490,000	\$519,667	\$435,232
		SERENDIPITY		\$343,000	\$331,000	\$279,250	\$315,917	\$321,667	\$476,640	\$415,300	\$414,667	\$378,164
		ST KITTS	\$560,000	\$602,250	\$668,000	\$517,857	\$1,111,667	\$707,000	\$860,900	\$783,214	\$849,500	\$735,198
		ST LAURENT	\$735,000	\$672,500	\$1,025,000	\$917,875	\$822,714	\$1,237,500	\$1,293,000	\$1,275,200	\$1,112,417	\$1,021,214
		ST LUCIA	\$506,000	\$762,500	\$497,500	\$325,000	\$423,333	\$468,400	\$473,333	\$675,400	\$734,167	\$540,076
		ST MAARTEN	\$746,125	\$657,900	\$598,500	\$531,000	\$535,000	\$745,000	\$596,667	\$694,750	\$712,083	\$650,226
		ST MARISSA	\$975,000	\$448,500	\$773,750	\$525,000	\$490,250	\$555,500	\$756,333	\$745,800	\$821,429	\$694,154
		ST NICOLE	\$825,000	\$463,333	\$510,000		\$604,000	\$527,000	\$914,470	\$845,667	\$750,500	\$746,130
		ST PIERRE	\$624,000	\$825,667	\$590,000	\$856,667	\$855,045	\$817,500	\$942,500	\$858,667	\$1,156,250	\$840,289
		ST RAPHAEL	\$1,375,000	\$1,527,500	\$1,135,333	\$1,324,375	\$1,277,000	\$1,261,800	\$1,353,667	\$1,903,286	\$1,665,000	\$1,403,618
		ST SIMONE	\$275,000	\$375,000	\$355,000	\$327,500		\$359,810	\$382,500	\$385,000	\$539,900	\$367,456
		ST THOMAS		\$639,000	\$474,833	\$515,000	\$507,500	\$525,000	\$639,950		\$604,175	\$536,583
		ST TROPEZ	\$460,000	\$600,000		\$375,000	\$495,000	\$498,750	\$552,143	\$548,333		\$524,167
		ST VINCENTS	\$525,000					\$549,000	\$850,000	\$610,667	\$578,667	\$610,222
		STRATFORD	\$588,000	\$355,000	\$653,750	\$760,375	\$462,556	\$849,167	\$665,000	\$775,000	\$871,300	\$610,723
		VALENCIA AT PELICAN BAY	\$373,375	\$399,000	\$393,500	\$370,000	\$366,500	\$418,300	\$521,438	\$557,286	\$589,580	\$444,363
WILLOW BROOK AT PELICAN BAY	\$322,500	\$309,688	\$355,500	\$313,480	\$330,500	\$356,071	\$437,667	\$442,857	\$413,459	\$363,857		
Condo Total			\$627,657	\$716,783	\$640,283	\$639,951	\$697,159	\$790,583	\$875,440	\$916,583	\$874,750	\$762,774
Pelican Bay	Single Family	BARRINGTON AT PELICAN BAY	\$1,700,000	\$2,054,167	\$1,226,875	\$1,450,000	\$1,738,750	\$1,707,500	\$2,950,000	\$2,033,333	\$2,125,000	\$1,788,426
		CAMBRIDGE AT PELICAN BAY									\$795,000	\$795,000
		GEORGETOWN	\$1,710,000	\$1,825,000	\$1,912,610	\$2,050,000	\$1,510,000	\$1,679,000	\$2,320,000	\$2,900,000		\$1,994,789
		JAMESTOWN	\$3,050,000	\$2,400,000	\$3,200,000							\$2,883,333
		OAKMONT	\$962,500	\$971,667	\$946,800	\$1,063,000	\$1,094,063	\$1,327,083	\$1,164,075	\$1,385,200	\$1,453,125	\$1,183,936
		PELICAN BAY WOODS	\$728,333	\$1,323,333	\$1,090,167	\$1,116,300	\$1,251,525	\$1,227,714	\$2,165,278	\$1,408,125	\$1,671,000	\$1,409,555
		PINECREST AT PELICAN BAY	\$984,000		\$983,286	\$1,280,000	\$1,127,450	\$1,200,000	\$1,411,250	\$1,427,500	\$1,340,000	\$1,196,188

**Pelican Bay Closed History Report**  
Pelican Bay Closed Sales Data through 3Q 2017.xlsx  
ASP by PT & Condo & Yr

Average of Price Sld			Year Closed									Grand Total		
Community	Description	Condoname	2009	2010	2011	2012	2013	2014	2015	2016	2017			
Pelican Bay	Single Family	POINTE VERDE		\$2,975,000				\$3,550,000			\$4,950,000	\$3,612,500		
		VILLAGE AT PELICAN BAY		\$850,000		\$835,000	\$855,000	\$700,000	\$1,025,000	\$1,100,000	\$992,875	\$930,639		
		WATERFORD AT PELICAN BAY				\$1,500,000	\$1,697,500		\$2,050,000	\$1,680,000	\$1,850,000	\$1,786,786		
		Single Family Total		\$1,194,688	\$1,518,587	\$1,288,648	\$1,242,521	\$1,264,083	\$1,464,682	\$1,700,253	\$1,524,221	\$1,639,837	\$1,439,642	
	Villa	BAY VILLAS	BAY VILLAS	\$638,750	\$585,000	\$608,400	\$664,500	\$643,611	\$649,292	\$743,218	\$810,000	\$990,000	\$679,461	
			BEAUVILLE		\$831,225	\$785,000	\$800,000	\$817,667	\$866,000	\$1,112,500	\$1,180,000		\$912,996	
			BRIDGE WAY VILLAS	\$1,006,000	\$850,000	\$960,000		\$1,010,000	\$1,110,000		\$1,280,000	\$1,185,000	\$1,218,000	\$1,105,786
			CANNES			\$1,000,000					\$1,300,000			\$1,150,000
			CARLTON PLACE	\$1,610,000	\$1,110,000	\$1,190,000	\$1,150,000				\$1,755,000	\$1,492,500	\$2,600,000	\$1,454,667
			CHANTECLAIR MANOR		\$740,000	\$737,250			\$729,500		\$860,000	\$1,262,500	\$825,000	\$874,350
			COCOBAY	\$1,675,000	\$1,406,000	\$1,405,000	\$1,912,500	\$1,675,000	\$1,565,000	\$1,693,333	\$1,850,000	\$1,975,000	\$1,875,000	\$1,631,556
			GRAND BAY AT PELICAN BAY		\$1,750,000	\$1,250,000	\$1,554,000		\$1,800,333	\$1,850,000	\$1,675,000	\$1,875,000		\$1,659,308
			ISLE VERDE		\$1,863,333	\$2,000,000	\$1,800,000	\$1,662,500	\$2,065,625		\$2,200,000	\$2,450,000		\$1,949,286
			LAS BRISAS AT PELICAN BAY	\$898,333	\$770,000	\$987,500	\$712,500	\$790,375	\$987,500	\$950,000	\$1,260,667			\$930,273
			OAK LAKE SANCTUARY	\$641,250		\$611,100	\$658,333						\$780,000	\$653,964
			SAND POINTE	\$500,000	\$567,500	\$757,500	\$750,000				\$1,107,500	\$1,130,000	\$867,500	\$842,500
			ST ANDREWS AT PELICAN BAY			\$580,000		\$795,000	\$832,333	\$721,000	\$837,500	\$800,000		\$767,545
			TIERRA MAR	\$893,333	\$790,500	\$630,000	\$800,000	\$876,250	\$1,371,667	\$1,495,000	\$956,250	\$888,000		\$968,763
			VILLA CORONADO								\$1,300,000			\$1,300,000
			VILLA LANTANA	\$875,000	\$620,000	\$640,000		\$723,750	\$890,000	\$933,500	\$950,000	\$835,000		\$831,944
	VILLAS AT PELICAN BAY	\$465,000	\$642,500	\$404,500	\$632,833	\$504,250	\$668,875	\$890,800	\$729,000	\$991,875		\$713,772		
		Villa Total		\$828,750	\$972,831	\$852,757	\$1,057,500	\$857,493	\$1,095,724	\$1,067,335	\$1,135,141	\$1,208,214	\$1,006,812	
	<b>Pelican Bay Total</b>			<b>\$704,236</b>	<b>\$827,021</b>	<b>\$733,008</b>	<b>\$765,947</b>	<b>\$765,011</b>	<b>\$882,126</b>	<b>\$979,857</b>	<b>\$1,010,894</b>	<b>\$981,476</b>	<b>\$857,805</b>	
	Bay Colony	Condo	BILTMORE AT BAY COLONY	\$2,600,000	\$2,229,167	\$3,072,667	\$2,382,500	\$2,837,500	\$3,499,167	\$4,043,750	\$3,950,000	\$6,625,000	\$3,394,852	
BRIGHTON AT BAY COLONY			\$2,475,000	\$2,150,000	\$2,435,625	\$3,244,500	\$2,889,000	\$2,808,333	\$4,120,833	\$4,725,000	\$4,141,667	\$3,041,875		
CARLYSLE AT BAY COLONY			\$2,317,500	\$2,160,833	\$2,590,000	\$2,100,000	\$3,000,000	\$3,327,500	\$3,662,500	\$3,275,000		\$2,762,500		
CONTESSA AT BAY COLONY			\$1,967,400	\$1,833,333	\$2,105,833	\$1,768,750	\$2,247,778	\$2,263,125	\$2,375,000	\$2,516,667	\$3,250,000	\$2,178,651		
MANSION LA PALMA AT BAY COLONY			\$1,000,000		\$998,000			\$1,390,833	\$1,669,286	\$725,000	\$842,400	\$1,387,350		
MARQUESA AT BAY COLONY			\$1,050,000	\$1,100,000	\$1,025,000	\$1,287,500	\$1,224,000	\$1,217,500	\$1,319,667	\$1,637,500	\$1,525,000	\$1,267,842		
REMINGTON AT BAY COLONY			\$1,737,500	\$5,622,500	\$2,375,000	\$2,050,000	\$4,800,000	\$3,948,750	\$6,001,733	\$5,684,000	\$4,450,000	\$4,284,956		
SALERNO AT BAY COLONY			\$1,825,000	\$1,675,000	\$1,475,000	\$1,750,000	\$2,121,875	\$2,098,375	\$1,896,250		\$2,014,500	\$1,891,865		
TOSCANA AT BAY COLONY			\$1,759,000	\$2,537,500	\$2,035,000	\$1,560,000	\$1,583,080	\$1,625,833	\$1,675,000	\$1,541,667	\$2,203,333	\$1,763,023		
TRIESTE AT BAY COLONY			\$2,198,333	\$2,330,000	\$1,837,000	\$2,687,500	\$2,568,125	\$2,359,318	\$2,247,500	\$3,862,500		\$2,464,821		
WINDSOR AT BAY COLONY			\$5,100,000	\$4,800,000		\$6,250,000	\$6,600,000	\$8,105,000		\$10,100,000		\$7,351,500		
			Condo Total		\$2,067,480	\$2,507,917	\$2,164,500	\$2,639,659	\$2,354,129	\$2,744,918	\$2,721,887	\$3,651,619	\$3,159,717	\$2,608,989
Single Family			BAY COLONY SHORES		\$3,412,500	\$2,520,000	\$3,125,000	\$2,675,000		\$6,012,500	\$5,615,000	\$5,736,150	\$3,150,000	\$3,975,892
		STRAND AT BAY COLONY		\$13,300,000		\$11,000,000				\$24,500,000			\$14,400,000	
		Single Family Total		\$6,708,333	\$2,520,000	\$7,062,500	\$2,675,000		\$6,012,500	\$8,762,500	\$5,736,150	\$3,150,000	\$5,993,461	
Villa		VILLA LA PALMA AT BAY COLONY		\$1,775,000	\$1,750,000			\$1,650,000	\$2,300,000	\$2,483,333	\$2,713,007		\$2,212,601	
		VIZCAYA AT BAY COLONY		\$1,875,000	\$1,743,000	\$1,500,000	\$2,139,167	\$2,048,333	\$2,379,250	\$3,750,000	\$2,650,000	\$3,200,000	\$2,188,475	
		Villa Total		\$1,808,333	\$1,744,167	\$1,500,000	\$2,139,167	\$1,948,750	\$2,363,400	\$2,800,000	\$2,692,004	\$3,200,000	\$2,196,517	
<b>Bay Colony Total</b>			<b>\$3,175,324</b>	<b>\$2,378,714</b>	<b>\$2,626,146</b>	<b>\$2,586,667</b>	<b>\$2,321,037</b>	<b>\$2,827,554</b>	<b>\$3,483,473</b>	<b>\$3,701,243</b>	<b>\$3,161,245</b>	<b>\$2,881,981</b>		
<b>Grand Total</b>			<b>\$1,103,495</b>	<b>\$1,031,962</b>	<b>\$989,175</b>	<b>\$991,449</b>	<b>\$965,656</b>	<b>\$1,170,338</b>	<b>\$1,310,004</b>	<b>\$1,254,619</b>	<b>\$1,141,753</b>	<b>\$1,112,328</b>		