

John R. Wood Properties. Inc.
2017 11 30 MI Closed Company Ranking Report.xlsx
Ranking By Volume

	Data Side											
	Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	L	S	L	S	L	S	L	S				
Historical NA-BN-ES Offices Company												
Premier Sothebys Int. Realty	114	93	\$105,277,000	\$88,141,465	10.11%	8.47%	8.06%	6.58%	207	\$193,418,465	18.58%	14.64%
RE/MAX Affinity Plus	103	74	\$91,978,060	\$69,119,195	8.83%	6.64%	7.28%	5.23%	177	\$161,097,255	15.47%	12.52%
Keller Williams Realty, Marco	103	97	\$70,942,800	\$60,405,550	6.81%	5.80%	7.28%	6.86%	200	\$131,348,350	12.62%	14.14%
Premiere Plus Realty Co.	76	100	\$46,179,150	\$67,562,350	4.44%	6.49%	5.37%	7.07%	176	\$113,741,500	10.92%	12.45%
Berkshire Hathaway Florida	51	30	\$37,085,790	\$22,046,400	3.56%	2.12%	3.61%	2.12%	81	\$59,132,190	5.68%	5.73%
John R Wood	47	33	\$34,941,850	\$21,404,790	3.36%	2.06%	3.32%	2.33%	80	\$56,346,640	5.41%	5.66%
Coldwell Banker Residential Real Estate, Inc.	40	30	\$18,435,900	\$22,756,900	1.77%	2.19%	2.83%	2.12%	70	\$41,192,800	3.96%	4.95%
Downing Frye	14	18	\$12,418,000	\$11,675,000	1.19%	1.12%	0.99%	1.27%	32	\$24,093,000	2.31%	2.26%
Horizons By The Sea Inc.	15	15	\$9,002,000	\$7,977,000	0.86%	0.77%	1.06%	1.06%	30	\$16,979,000	1.63%	2.12%
Clausen Properties, Inc.	10	9	\$8,689,750	\$6,200,500	0.83%	0.60%	0.71%	0.64%	19	\$14,890,250	1.43%	1.34%
Independent Brokers Realty Inc.	8	10	\$5,727,000	\$8,947,125	0.55%	0.86%	0.57%	0.71%	18	\$14,674,125	1.41%	1.27%
Harborview Realty Inc	17	16	\$6,648,000	\$7,753,000	0.64%	0.74%	1.20%	1.13%	33	\$14,401,000	1.38%	2.33%
RE/MAX Results Realty	7	10	\$6,203,990	\$7,559,000	0.60%	0.73%	0.50%	0.71%	17	\$13,762,990	1.32%	1.20%
Gulfshore Realty Inc	6	3	\$8,733,000	\$4,725,000	0.84%	0.45%	0.42%	0.21%	9	\$13,458,000	1.29%	0.64%
Gulf Coast Realty	5	12	\$2,435,000	\$9,415,500	0.23%	0.90%	0.35%	0.85%	17	\$11,850,500	1.14%	1.20%
Anchor Real Estate	6	10	\$4,919,000	\$6,844,000	0.47%	0.66%	0.42%	0.71%	16	\$11,763,000	1.13%	1.13%
Engel & Voelkers	7	9	\$4,695,000	\$5,924,000	0.45%	0.57%	0.50%	0.64%	16	\$10,619,000	1.02%	1.13%
Assist2Sell	8	9	\$5,373,625	\$5,217,500	0.52%	0.50%	0.57%	0.64%	17	\$10,591,125	1.02%	1.20%
Marco Island Realestate.com, Inc.	6	8	\$3,855,000	\$6,477,000	0.37%	0.62%	0.42%	0.57%	14	\$10,332,000	0.99%	0.99%
Sun Realty USA, Inc	4	11	\$3,245,000	\$6,374,990	0.31%	0.61%	0.28%	0.78%	15	\$9,619,990	0.92%	1.06%
Amerivest Realty	3	3	\$4,370,000	\$4,552,000	0.42%	0.44%	0.21%	0.21%	6	\$8,922,000	0.86%	0.42%
		12		\$8,868,000	0.00%	0.85%	0.00%	0.85%	12	\$8,868,000	0.85%	0.85%
Marco Realty Associates, Inc.	4	8	\$2,071,500	\$5,748,519	0.20%	0.55%	0.28%	0.57%	12	\$7,820,019	0.75%	0.85%
Non MLS		14		\$7,113,589	0.00%	0.68%	0.00%	0.99%	14	\$7,113,589	0.68%	0.99%
Slocum Properties	3	1	\$4,190,000	\$1,750,000	0.40%	0.17%	0.21%	0.07%	4	\$5,940,000	0.57%	0.28%
Century 21 First Southern Trust	5	7	\$1,405,000	\$4,505,000	0.13%	0.43%	0.35%	0.50%	12	\$5,910,000	0.57%	0.85%
Island Realty Marco	3	4	\$1,825,000	\$3,682,500	0.18%	0.35%	0.21%	0.28%	7	\$5,507,500	0.53%	0.50%
Allison James Estates and Home	6	4	\$2,938,200	\$2,317,650	0.28%	0.22%	0.42%	0.28%	10	\$5,255,850	0.50%	0.71%
Onier Realty of SW Fla	2	6	\$1,087,000	\$3,106,500	0.10%	0.30%	0.14%	0.42%	8	\$4,193,500	0.40%	0.57%
Jones & Company Realty	1	1	\$290,000	\$3,320,000	0.03%	0.32%	0.07%	0.07%	2	\$3,610,000	0.35%	0.14%
Endless Summers Realty of SWFL		4		\$2,840,000	0.00%	0.27%	0.00%	0.28%	4	\$2,840,000	0.27%	0.28%
Premier Realty Homes	1	2	\$900,000	\$1,645,000	0.09%	0.16%	0.07%	0.14%	3	\$2,545,000	0.24%	0.21%
Waterfront Realty Group Inc	1	1	\$475,000	\$1,800,000	0.05%	0.17%	0.07%	0.07%	2	\$2,275,000	0.22%	0.14%
Keller Williams Realty Naples	3		\$1,967,500		0.19%	0.00%	0.21%	0.00%	3	\$1,967,500	0.19%	0.21%
Boca Executives	1	4	\$559,000	\$1,310,000	0.05%	0.13%	0.07%	0.28%	5	\$1,869,000	0.18%	0.35%
MVP Realty Associates		3		\$1,807,500	0.00%	0.17%	0.00%	0.21%	3	\$1,807,500	0.17%	0.21%
Boca Executive Realty		1		\$1,690,000	0.00%	0.16%	0.00%	0.07%	1	\$1,690,000	0.16%	0.07%
The Agency of SW Florida Inc		2		\$1,550,000	0.00%	0.15%	0.00%	0.14%	2	\$1,550,000	0.15%	0.14%
ForSaleByOwner.com Referral Services	1	1	\$750,000	\$750,000	0.07%	0.07%	0.07%	0.07%	2	\$1,500,000	0.14%	0.14%
Realty Executives Signature	1		\$1,325,000		0.13%	0.00%	0.07%	0.00%	1	\$1,325,000	0.13%	0.07%
Manuela Realty	1	1	\$810,000	\$465,000	0.08%	0.04%	0.07%	0.07%	2	\$1,275,000	0.12%	0.14%
Century 21 Selling Paradise	3		\$1,222,500		0.12%	0.00%	0.21%	0.00%	3	\$1,222,500	0.12%	0.21%
Best Homes & Land Realty LLC	2		\$1,055,000		0.10%	0.00%	0.14%	0.00%	2	\$1,055,000	0.10%	0.14%
Naples Realty Services	2	1	\$679,000	\$360,000	0.07%	0.03%	0.14%	0.07%	3	\$1,039,000	0.10%	0.21%
RE/MAX Realty Group	1	1	\$272,900	\$742,500	0.03%	0.07%	0.07%	0.07%	2	\$1,015,400	0.10%	0.14%
Sellstate on 5th		1		\$970,000	0.00%	0.09%	0.00%	0.07%	1	\$970,000	0.09%	0.07%
Schulz Realty LLC		1		\$900,000	0.00%	0.09%	0.00%	0.07%	1	\$900,000	0.09%	0.07%
Liberty Real Estate Services		1		\$875,000	0.00%	0.08%	0.00%	0.07%	1	\$875,000	0.08%	0.07%
Paradise Coast Property Team		1		\$850,000	0.00%	0.08%	0.00%	0.07%	1	\$850,000	0.08%	0.07%

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Collier Realty & Management		1		\$785,000	0.00%	0.08%	0.00%	0.07%	1	\$785,000	0.08%	0.07%
Florida Homes Realty of Collier		1		\$720,000	0.00%	0.07%	0.00%	0.07%	1	\$720,000	0.07%	0.07%
Wilkins Realty Group, Inc.		1		\$692,000	0.00%	0.07%	0.00%	0.07%	1	\$692,000	0.07%	0.07%
Florida Home Realty of Collier County, Inc.		1		\$684,500	0.00%	0.07%	0.00%	0.07%	1	\$684,500	0.07%	0.07%
RE/MAX Realty Select	2		\$613,100		0.06%	0.00%	0.14%	0.00%	2	\$613,100	0.06%	0.14%
Gulf Breeze Real Estate, LLC	2	1	\$422,500	\$152,500	0.04%	0.01%	0.14%	0.07%	3	\$575,000	0.06%	0.21%
Lahaina Realty	1		\$565,000		0.05%	0.00%	0.07%	0.00%	1	\$565,000	0.05%	0.07%
John R Wood Island Real Estate		1		\$565,000	0.00%	0.05%	0.00%	0.07%	1	\$565,000	0.05%	0.07%
Barrington-Grey Realty LLC	1		\$565,000		0.05%	0.00%	0.07%	0.00%	1	\$565,000	0.05%	0.07%
Bogaerts International Realty		2		\$552,000	0.00%	0.05%	0.00%	0.14%	2	\$552,000	0.05%	0.14%
Equity Realty		1		\$550,000	0.00%	0.05%	0.00%	0.07%	1	\$550,000	0.05%	0.07%
Realhome Services and Solution	2		\$541,908		0.05%	0.00%	0.14%	0.00%	2	\$541,908	0.05%	0.14%
Menelee Realty	1	1	\$267,000	\$267,000	0.03%	0.03%	0.07%	0.07%	2	\$534,000	0.05%	0.14%
Florida Gulf Coast Prop Group		1		\$516,000	0.00%	0.05%	0.00%	0.07%	1	\$516,000	0.05%	0.07%
Carrington Real Estate Service	1		\$516,000		0.05%	0.00%	0.07%	0.00%	1	\$516,000	0.05%	0.07%
RE/MAX Distinction Realty		1		\$515,000	0.00%	0.05%	0.00%	0.07%	1	\$515,000	0.05%	0.07%
Realty World Florida		1		\$510,000	0.00%	0.05%	0.00%	0.07%	1	\$510,000	0.05%	0.07%
Listing Gate Inc		1		\$490,000	0.00%	0.05%	0.00%	0.07%	1	\$490,000	0.05%	0.07%
Hudson Realty Executives LLC		1		\$455,000	0.00%	0.04%	0.00%	0.07%	1	\$455,000	0.04%	0.07%
Luxury & Beach Realty Inc		1		\$422,000	0.00%	0.04%	0.00%	0.07%	1	\$422,000	0.04%	0.07%
RL Nardi & Associates Inc	1		\$399,000		0.04%	0.00%	0.07%	0.00%	1	\$399,000	0.04%	0.07%
Royal Shell Real Estate, Inc.		1		\$395,000	0.00%	0.04%	0.00%	0.07%	1	\$395,000	0.04%	0.07%
Daane Properties Inc	1		\$384,000		0.04%	0.00%	0.07%	0.00%	1	\$384,000	0.04%	0.07%
Weichert on the Gulf, Realtors		1		\$375,000	0.00%	0.04%	0.00%	0.07%	1	\$375,000	0.04%	0.07%
RL Bailey Realty	1		\$375,000		0.04%	0.00%	0.07%	0.00%	1	\$375,000	0.04%	0.07%
ListWithFreedom.com, Inc.	1		\$355,000		0.03%	0.00%	0.07%	0.00%	1	\$355,000	0.03%	0.07%
McQuaid and Company LLC		1		\$345,000	0.00%	0.03%	0.00%	0.07%	1	\$345,000	0.03%	0.07%
William Raveis-Florida LLC		1		\$325,000	0.00%	0.03%	0.00%	0.07%	1	\$325,000	0.03%	0.07%
David C. Brown Realty, Inc		1		\$319,000	0.00%	0.03%	0.00%	0.07%	1	\$319,000	0.03%	0.07%
Realty Group of Southwest Florida Inc.		1		\$312,500	0.00%	0.03%	0.00%	0.07%	1	\$312,500	0.03%	0.07%
Gulf Coast International Prop	1		\$312,000		0.03%	0.00%	0.07%	0.00%	1	\$312,000	0.03%	0.07%
South Bay Realty	1		\$306,500		0.03%	0.00%	0.07%	0.00%	1	\$306,500	0.03%	0.07%
Caine Premier Properties LLC		1		\$270,000	0.00%	0.03%	0.00%	0.07%	1	\$270,000	0.03%	0.07%
RE/MAX Affinity Mercato		1		\$175,000	0.00%	0.02%	0.00%	0.07%	1	\$175,000	0.02%	0.07%
White Sands Realty, LLC		1		\$162,000	0.00%	0.02%	0.00%	0.07%	1	\$162,000	0.02%	0.07%
Grand Total	707	707	\$520,599,523	\$520,599,523	50.00%	50.00%	50.00%	50.00%	1,414	\$1,041,199,046	100.00%	100.00%