

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume**

	Data		Side											
	Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units		
	L	S	L	S	L	S	L	S						
Historical NA-BN-ES Offices Company														
John R Wood	1,301	1,184	\$831,439,423	\$832,983,702	6.94%	6.96%	5.90%	5.37%	2,485	\$1,664,423,125	13.90%	11.26%		
Premier Sothebys Int. Realty	745	620	\$783,564,487	\$690,157,354	6.54%	5.76%	3.38%	2.81%	1,365	\$1,473,721,841	12.31%	6.19%		
Downing Frye	1,047	1,058	\$543,583,065	\$574,948,514	4.54%	4.80%	4.75%	4.80%	2,105	\$1,118,531,579	9.34%	9.54%		
Premiere Plus Realty Co.	950	1,090	\$382,318,206	\$437,735,653	3.19%	3.65%	4.31%	4.94%	2,040	\$820,053,859	6.85%	9.25%		
Coldwell Banker Residential Real Estate, Inc.	533	487	\$245,641,776	\$239,728,975	2.05%	2.00%	2.42%	2.21%	1,020	\$485,370,751	4.05%	4.62%		
Gulf Coast International Prop	69	77	\$186,774,010	\$193,206,500	1.56%	1.61%	0.31%	0.35%	146	\$379,980,510	3.17%	0.66%		
William Raveis-Florida LLC	110	117	\$174,478,615	\$154,482,271	1.46%	1.29%	0.50%	0.53%	227	\$328,960,886	2.75%	1.03%		
Berkshire Hathaway Florida	357	343	\$151,901,584	\$153,743,813	1.27%	1.28%	1.62%	1.55%	700	\$305,645,397	2.55%	3.17%		
MVP Realty Associates	317	441	\$96,490,703	\$150,960,065	0.81%	1.26%	1.44%	2.00%	758	\$247,450,768	2.07%	3.44%		
Domain Realty.com LLC	253	371	\$90,056,690	\$146,991,039	0.75%	1.23%	1.15%	1.68%	624	\$237,047,729	1.98%	2.83%		
Keller Williams Elite Realty	280	228	\$113,705,409	\$109,916,265	0.95%	0.92%	1.27%	1.03%	508	\$223,621,674	1.87%	2.30%		
Royal Shell Real Estate, Inc.	202	186	\$109,232,750	\$107,040,860	0.91%	0.89%	0.92%	0.84%	388	\$216,273,610	1.81%	1.76%		
Amerivest Realty	182	247	\$83,840,284	\$127,397,447	0.70%	1.06%	0.83%	1.12%	429	\$211,237,731	1.76%	1.94%		
Waterfront Realty Group Inc	121	172	\$80,516,450	\$104,103,083	0.67%	0.87%	0.55%	0.78%	293	\$184,619,533	1.54%	1.33%		
Sun Realty USA, Inc	182	194	\$59,210,385	\$71,733,129	0.49%	0.60%	0.83%	0.88%	376	\$130,943,514	1.09%	1.70%		
Engel & Voelkers	86	96	\$49,018,740	\$51,612,486	0.41%	0.43%	0.39%	0.44%	182	\$100,631,226	0.84%	0.83%		
Realty World Florida	129	86	\$57,930,975	\$39,747,475	0.48%	0.33%	0.58%	0.39%	215	\$97,678,450	0.82%	0.97%		
Barry DeNicola Realty, Inc.	20	12	\$61,214,500	\$36,410,000	0.51%	0.30%	0.09%	0.05%	32	\$97,624,500	0.82%	0.15%		
Keller Williams Realty Naples	114	120	\$40,587,526	\$56,530,517	0.34%	0.47%	0.52%	0.54%	234	\$97,118,043	0.81%	1.06%		
Lennar Realty Inc	124	40	\$70,524,584	\$26,500,671	0.59%	0.22%	0.56%	0.18%	164	\$97,025,255	0.81%	0.74%		
PACT Realty	28	7	\$70,397,376	\$17,145,000	0.59%	0.14%	0.13%	0.03%	35	\$87,542,376	0.73%	0.16%		
	43	84	\$43,868,938	\$43,157,013	0.37%	0.36%	0.19%	0.38%	127	\$87,025,951	0.73%	0.58%		
Stock Realty, LLC	68	35	\$59,133,424	\$25,065,000	0.49%	0.21%	0.31%	0.16%	103	\$84,198,424	0.70%	0.47%		
Equity Realty	43	137	\$14,459,492	\$58,815,042	0.12%	0.49%	0.19%	0.62%	180	\$73,274,534	0.61%	0.82%		
Florida Home Realty of Collier County, Inc.	92	125	\$32,139,200	\$40,787,167	0.27%	0.34%	0.42%	0.57%	217	\$72,926,367	0.61%	0.98%		
McQuaid and Company LLC	64	61	\$34,129,563	\$29,594,099	0.28%	0.25%	0.29%	0.28%	125	\$63,723,662	0.53%	0.57%		
DR Horton Realty SWFL Inc.	136	16	\$50,650,961	\$5,694,640	0.42%	0.05%	0.62%	0.07%	152	\$56,345,601	0.47%	0.69%		
South Bay Realty	57	71	\$26,258,755	\$29,980,725	0.22%	0.25%	0.26%	0.32%	128	\$56,239,480	0.47%	0.58%		
Naples Realty Services	69	52	\$33,312,400	\$21,454,551	0.28%	0.18%	0.31%	0.24%	121	\$54,766,951	0.46%	0.55%		
Non MLS		122		\$54,179,925	0.00%	0.45%	0.00%	0.55%	122	\$54,179,925	0.45%	0.55%		
RE/MAX Distinction Realty	104	49	\$34,467,695	\$18,895,190	0.29%	0.16%	0.47%	0.22%	153	\$53,362,885	0.45%	0.69%		
RE/MAX Realty Select	87	76	\$26,978,000	\$26,047,362	0.23%	0.22%	0.39%	0.34%	163	\$53,025,362	0.44%	0.74%		
Quail West Realty	20	4	\$45,290,376	\$6,415,908	0.38%	0.05%	0.09%	0.02%	24	\$51,706,284	0.43%	0.11%		
Taylor Woodrow Realty-SW, LLC	83	26	\$39,236,985	\$11,920,939	0.33%	0.10%	0.38%	0.12%	109	\$51,157,924	0.43%	0.49%		
Gulf Breeze Real Estate, LLC	62	31	\$26,346,300	\$18,816,900	0.22%	0.16%	0.28%	0.14%	93	\$45,163,200	0.38%	0.42%		
West Bay Realty Inc.	16	24	\$19,741,000	\$23,046,032	0.16%	0.19%	0.07%	0.11%	40	\$42,787,032	0.36%	0.18%		
Vineyards Properties Inc	44	40	\$24,037,383	\$17,218,631	0.20%	0.14%	0.20%	0.18%	84	\$41,256,014	0.34%	0.38%		
Keller Williams Realty, Marco	38	61	\$14,610,250	\$24,898,645	0.12%	0.21%	0.17%	0.28%	99	\$39,508,895	0.33%	0.45%		
KE Talis Park Real Estate Co	17	6	\$28,015,079	\$6,979,460	0.23%	0.06%	0.08%	0.03%	23	\$34,994,539	0.29%	0.10%		
RL Nardi & Associates Inc	33	31	\$15,555,575	\$17,782,725	0.13%	0.15%	0.15%	0.14%	64	\$33,338,300	0.28%	0.29%		
Xclusive Homes LLC	51	81	\$13,860,963	\$19,272,965	0.12%	0.16%	0.23%	0.37%	132	\$33,133,928	0.28%	0.60%		
Weekly Realty Group, LLC	14	9	\$18,475,000	\$14,599,000	0.15%	0.12%	0.06%	0.04%	23	\$33,074,000	0.28%	0.10%		
Realty World, Top Producers Realty, Inc.	46	16	\$21,356,650	\$11,706,250	0.18%	0.10%	0.21%	0.07%	62	\$33,062,900	0.28%	0.28%		
Sand Castle Realty Group, Inc	21	27	\$13,549,300	\$18,418,865	0.11%	0.15%	0.10%	0.12%	48	\$31,968,165	0.27%	0.22%		
Keating Associates LLC	31	45	\$11,269,000	\$20,680,669	0.09%	0.17%	0.14%	0.20%	76	\$31,949,669	0.27%	0.34%		
Builders Services, Inc.	75		\$30,507,479		0.25%	0.00%	0.34%	0.00%	75	\$30,507,479	0.25%	0.34%		

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Mediterra Realty	6	6	\$16,572,000	\$13,046,000	0.14%	0.11%	0.03%	0.03%	12	\$29,618,000	0.25%	0.05%		
Encore Realty	6	8	\$15,003,500	\$14,035,900	0.13%	0.12%	0.03%	0.04%	14	\$29,039,400	0.24%	0.06%		
Olde Naples Real Estate LLC	3	3	\$11,455,000	\$16,960,000	0.10%	0.14%	0.01%	0.01%	6	\$28,415,000	0.24%	0.03%		
WEICHERT, REALTORsr On The Gulf	49	47	\$14,146,024	\$13,417,199	0.12%	0.11%	0.22%	0.21%	96	\$27,563,223	0.23%	0.44%		
RE/MAX Realty Group	37	50	\$10,378,700	\$17,069,400	0.09%	0.14%	0.17%	0.23%	87	\$27,448,100	0.23%	0.39%		
Barefoot Beach Properties	4	4	\$14,440,000	\$12,602,500	0.12%	0.11%	0.02%	0.02%	8	\$27,042,500	0.23%	0.04%		
Engel & Voelkers Bonita-Estero	39	43	\$10,939,000	\$15,425,849	0.09%	0.13%	0.18%	0.19%	82	\$26,364,849	0.22%	0.37%		
The Forrest Company Realty of Naples Inc	4	4	\$10,095,000	\$15,700,000	0.08%	0.13%	0.02%	0.02%	8	\$25,795,000	0.22%	0.04%		
Opyt Realty Inc	11	77	\$3,106,000	\$22,677,799	0.03%	0.19%	0.05%	0.35%	88	\$25,783,799	0.22%	0.40%		
RE/MAX Affinity Mercato	33	42	\$9,993,525	\$15,721,687	0.08%	0.13%	0.15%	0.19%	75	\$25,715,212	0.21%	0.34%		
Real Pro Realtors	39	37	\$11,642,910	\$14,008,660	0.10%	0.12%	0.18%	0.17%	76	\$25,651,570	0.21%	0.34%		
Gulf Coast Properties Group	33	30	\$12,645,150	\$11,293,810	0.11%	0.09%	0.15%	0.14%	63	\$23,938,960	0.20%	0.29%		
RE/MAX Affinity Plus	30	23	\$10,301,950	\$13,350,800	0.09%	0.11%	0.14%	0.10%	53	\$23,652,750	0.20%	0.24%		
Islandwalk Real Estate Sales	36	25	\$13,221,900	\$9,815,455	0.11%	0.08%	0.16%	0.11%	61	\$23,037,355	0.19%	0.28%		
Levitan Realty Group	12	10	\$8,949,900	\$13,977,000	0.07%	0.12%	0.05%	0.05%	22	\$22,926,900	0.19%	0.10%		
Independent Brokers Realty Inc.	20	19	\$11,965,600	\$8,993,050	0.10%	0.08%	0.09%	0.09%	39	\$20,958,650	0.17%	0.18%		
Platinum Properties of Naples Inc	13	12	\$14,301,000	\$6,344,000	0.12%	0.05%	0.06%	0.05%	25	\$20,645,000	0.17%	0.11%		
L.H. Fleming & Company, Real Estate	15	14	\$7,294,300	\$13,289,500	0.06%	0.11%	0.07%	0.06%	29	\$20,583,800	0.17%	0.13%		
London Bay Realty, Inc.	2	1	\$12,465,000	\$8,000,000	0.10%	0.07%	0.01%	0.00%	3	\$20,465,000	0.17%	0.01%		
Tower Trace Realty LLC	17	17	\$10,129,500	\$10,133,500	0.08%	0.08%	0.08%	0.08%	34	\$20,263,000	0.17%	0.15%		
Keller Williams Realty Fort Myers	28	30	\$9,919,300	\$9,081,300	0.08%	0.08%	0.13%	0.14%	58	\$19,000,600	0.16%	0.26%		
Century 21 Sunbelt Realty, Inc	26	28	\$8,687,000	\$9,772,700	0.07%	0.08%	0.12%	0.13%	54	\$18,459,700	0.15%	0.24%		
Florida Realty & Co	3	13	\$2,367,000	\$16,008,500	0.02%	0.13%	0.01%	0.06%	16	\$18,375,500	0.15%	0.07%		
POM Property Management	49	12	\$12,801,900	\$5,017,500	0.11%	0.04%	0.22%	0.05%	61	\$17,819,400	0.15%	0.28%		
Lely Resort Realty, LLC.	18	10	\$11,707,480	\$5,433,625	0.10%	0.05%	0.08%	0.05%	28	\$17,141,105	0.14%	0.13%		
Fischer Realty Int LLC	9	25	\$4,103,500	\$13,022,250	0.03%	0.11%	0.04%	0.11%	34	\$17,125,750	0.14%	0.15%		
White Sands Realty, LLC	11	26	\$3,770,000	\$13,166,348	0.03%	0.11%	0.05%	0.12%	37	\$16,936,348	0.14%	0.17%		
SW Management & Realty LLC	6	4	\$10,101,608	\$6,756,608	0.08%	0.06%	0.03%	0.02%	10	\$16,858,216	0.14%	0.05%		
The Agency of SW Florida Inc	4	16	\$1,540,500	\$15,182,750	0.01%	0.13%	0.02%	0.07%	20	\$16,723,250	0.14%	0.09%		
Compass Florida Naples	2	1	\$15,115,000	\$1,300,000	0.13%	0.01%	0.01%	0.00%	3	\$16,415,000	0.14%	0.01%		
Homes & Land Brokers, Inc.	50	10	\$13,733,242	\$2,435,793	0.11%	0.02%	0.23%	0.05%	60	\$16,169,035	0.14%	0.27%		
Paradise Coast Property Team	20	36	\$6,270,400	\$9,598,800	0.05%	0.08%	0.09%	0.16%	56	\$15,869,200	0.13%	0.25%		
Naples TBI Realty LLC	15	10	\$9,557,852	\$6,177,646	0.08%	0.05%	0.07%	0.05%	25	\$15,735,498	0.13%	0.11%		
Quail Communities Realty, Inc.	15	12	\$5,846,000	\$9,657,500	0.05%	0.08%	0.07%	0.05%	27	\$15,503,500	0.13%	0.12%		
Premier Realty Homes	25	10	\$11,312,900	\$4,167,400	0.09%	0.03%	0.11%	0.05%	35	\$15,480,300	0.13%	0.16%		
Key Real Estate	14	13	\$9,549,400	\$5,539,900	0.08%	0.05%	0.06%	0.06%	27	\$15,089,300	0.13%	0.12%		
Tropics Real Estate	14	26	\$5,231,000	\$8,946,650	0.04%	0.07%	0.06%	0.12%	40	\$14,177,650	0.12%	0.18%		
Lisa Tomaini Realty	7	5	\$8,545,000	\$5,382,000	0.07%	0.04%	0.03%	0.02%	12	\$13,927,000	0.12%	0.05%		
Hudson Realty Executives LLC	17	26	\$5,689,050	\$8,086,698	0.05%	0.07%	0.08%	0.12%	43	\$13,775,748	0.12%	0.19%		
Emerald Realty of SW FL LLC	15	3	\$11,955,000	\$1,590,315	0.10%	0.01%	0.07%	0.01%	18	\$13,545,315	0.11%	0.08%		
Audubon Properties Inc	8	7	\$6,881,000	\$6,580,000	0.06%	0.05%	0.04%	0.03%	15	\$13,461,000	0.11%	0.07%		
Caine Premier Properties LLC	8	20	\$4,083,900	\$9,375,650	0.03%	0.08%	0.04%	0.09%	28	\$13,459,550	0.11%	0.13%		
Veronawalk Realty Inc	18	17	\$6,833,000	\$6,577,400	0.06%	0.05%	0.08%	0.08%	35	\$13,410,400	0.11%	0.16%		
A Plus Realty	16	35	\$3,861,300	\$9,277,919	0.03%	0.08%	0.07%	0.16%	51	\$13,139,219	0.11%	0.23%		
Century 21 Sunbelt Realty Inc	28	14	\$8,748,650	\$3,779,200	0.07%	0.03%	0.13%	0.06%	42	\$12,527,850	0.10%	0.19%		
Phelps Realty Services	4	1	\$746,900	\$11,500,000	0.01%	0.10%	0.02%	0.00%	5	\$12,246,900	0.10%	0.02%		
Elite Realty of SW FL	14	15	\$6,347,325	\$5,896,400	0.05%	0.05%	0.06%	0.07%	29	\$12,243,725	0.10%	0.13%		

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Assist2Sell	22	8	\$7,146,400	\$4,993,500	0.06%	0.04%	0.10%	0.04%	30	\$12,139,900	0.10%	0.14%
Daane Properties Inc	11	13	\$6,586,000	\$5,417,000	0.05%	0.05%	0.05%	0.06%	24	\$12,003,000	0.10%	0.11%
Calusa Bay Properties LLC	5	2	\$10,791,000	\$603,500	0.09%	0.01%	0.02%	0.01%	7	\$11,394,500	0.10%	0.03%
Realhome Services and Solution	30	11	\$7,973,124	\$3,349,449	0.07%	0.03%	0.14%	0.05%	41	\$11,322,573	0.09%	0.19%
Germain Properties of Naples, LLC	14	8	\$8,110,200	\$3,211,700	0.07%	0.03%	0.06%	0.04%	22	\$11,321,900	0.09%	0.10%
Illustrated Properties Real Estate Inc.	21	13	\$7,024,000	\$4,229,999	0.06%	0.04%	0.10%	0.06%	34	\$11,253,999	0.09%	0.15%
Maxim LLC	20	18	\$6,421,800	\$4,334,500	0.05%	0.04%	0.09%	0.08%	38	\$10,756,300	0.09%	0.17%
The Sheridan Network.com Inc	21		\$10,198,650		0.09%	0.00%	0.10%	0.00%	21	\$10,198,650	0.09%	0.10%
ListWithFreedom.com, Inc.	18	9	\$6,735,950	\$3,455,400	0.06%	0.03%	0.08%	0.04%	27	\$10,191,350	0.09%	0.12%
John Naumann & Associates	1	5	\$3,260,000	\$6,886,620	0.03%	0.06%	0.00%	0.02%	6	\$10,146,620	0.08%	0.03%
Boca Executives	14	13	\$4,405,900	\$5,740,100	0.04%	0.05%	0.06%	0.06%	27	\$10,146,000	0.08%	0.12%
The Keyes Company/PSL	11	5	\$6,887,671	\$3,213,100	0.06%	0.03%	0.05%	0.02%	16	\$10,100,771	0.08%	0.07%
Blue Heron Realty of Naples	22	18	\$5,420,900	\$4,676,000	0.05%	0.04%	0.10%	0.08%	40	\$10,096,900	0.08%	0.18%
Luxury & Beach Realty Inc	15	20	\$3,638,500	\$6,335,000	0.03%	0.05%	0.07%	0.09%	35	\$9,973,500	0.08%	0.16%
Barclays Real Estate Group	16	13	\$5,387,000	\$4,461,192	0.04%	0.04%	0.07%	0.06%	29	\$9,848,192	0.08%	0.13%
Best Homes & Land Realty LLC	20	2	\$8,845,174	\$946,090	0.07%	0.01%	0.09%	0.01%	22	\$9,791,264	0.08%	0.10%
Standard Pacific of S Florida	14	1	\$8,610,282	\$857,991	0.07%	0.01%	0.06%	0.00%	15	\$9,468,273	0.08%	0.07%
Realty Group of Southwest Florida Inc.	12	17	\$4,710,500	\$4,611,400	0.04%	0.04%	0.05%	0.08%	29	\$9,321,900	0.08%	0.13%
Allison James Estates and Home	21	12	\$5,762,685	\$3,405,148	0.05%	0.03%	0.10%	0.05%	33	\$9,167,833	0.08%	0.15%
Naples Florida Luxury Realty	4	6	\$3,271,000	\$5,664,500	0.03%	0.05%	0.02%	0.03%	10	\$8,935,500	0.07%	0.05%
Port of the Islands Realty LLC	21	19	\$4,754,100	\$4,079,950	0.04%	0.03%	0.10%	0.09%	40	\$8,834,050	0.07%	0.18%
Naples Trust Real Estate Services	4	11	\$1,492,300	\$7,282,000	0.01%	0.06%	0.02%	0.05%	15	\$8,774,300	0.07%	0.07%
REMAX Distinction Realty	26	8	\$5,624,550	\$3,080,500	0.05%	0.03%	0.12%	0.04%	34	\$8,705,050	0.07%	0.15%
Your Naples Realty LLC	15	14	\$4,168,900	\$4,422,500	0.03%	0.04%	0.07%	0.06%	29	\$8,591,400	0.07%	0.13%
Sellstate on 5th	13	15	\$3,838,150	\$4,670,500	0.03%	0.04%	0.06%	0.07%	28	\$8,508,650	0.07%	0.13%
Neal Communities Realty, Inc.	14	5	\$6,080,737	\$1,996,845	0.05%	0.02%	0.06%	0.02%	19	\$8,077,582	0.07%	0.09%
Bay Pointe Properties	15	17	\$3,850,000	\$4,050,400	0.03%	0.03%	0.07%	0.08%	32	\$7,900,400	0.07%	0.15%
Kevin Shelly Realty Inc	13	9	\$4,753,000	\$3,014,700	0.04%	0.03%	0.06%	0.04%	22	\$7,767,700	0.06%	0.10%
Carrington Real Estate Service	5	17	\$1,945,900	\$5,766,512	0.02%	0.05%	0.02%	0.08%	22	\$7,712,412	0.06%	0.10%
Saggio Dream Realty	10	19	\$2,460,350	\$5,239,150	0.02%	0.04%	0.05%	0.09%	29	\$7,699,500	0.06%	0.13%
Ashton Orlando Residential LLC	9	2	\$6,260,515	\$1,426,799	0.05%	0.01%	0.04%	0.01%	11	\$7,687,314	0.06%	0.05%
Vineyards Realty Inc	6	5	\$4,002,000	\$3,477,000	0.03%	0.03%	0.03%	0.02%	11	\$7,479,000	0.06%	0.05%
Palm Realty Group	11	10	\$3,683,800	\$3,727,500	0.03%	0.03%	0.05%	0.05%	21	\$7,411,300	0.06%	0.10%
Island Realty Marco	11	7	\$4,597,500	\$2,812,500	0.04%	0.02%	0.05%	0.03%	18	\$7,410,000	0.06%	0.08%
VIP Realty Group Inc	7	7	\$4,570,000	\$2,757,300	0.04%	0.02%	0.03%	0.03%	14	\$7,327,300	0.06%	0.06%
Spina Realty Company	3	13	\$828,000	\$6,455,000	0.01%	0.05%	0.01%	0.06%	16	\$7,283,000	0.06%	0.07%
Jones & Company Realty	7	19	\$1,634,319	\$5,486,319	0.01%	0.05%	0.03%	0.09%	26	\$7,120,638	0.06%	0.12%
A Codi Realty	5	14	\$2,202,500	\$4,892,800	0.02%	0.04%	0.02%	0.06%	19	\$7,095,300	0.06%	0.09%
MVP Realty Associates LLC	9	13	\$2,501,700	\$4,583,643	0.02%	0.04%	0.04%	0.06%	22	\$7,085,343	0.06%	0.10%
U S Prime Realty LLC	4	23	\$920,000	\$5,933,399	0.01%	0.05%	0.02%	0.10%	27	\$6,853,399	0.06%	0.12%
Marco Island Realestate.com, Inc.	9	12	\$2,885,500	\$3,907,000	0.02%	0.03%	0.04%	0.05%	21	\$6,792,500	0.06%	0.10%
Eister and Company	8	10	\$3,512,400	\$3,115,400	0.03%	0.03%	0.04%	0.05%	18	\$6,627,800	0.06%	0.08%
John R Wood Island Real Estate	2	10	\$530,000	\$5,950,000	0.00%	0.05%	0.01%	0.05%	12	\$6,480,000	0.05%	0.05%
Florida Home Realty Inc	5	17	\$1,304,500	\$5,101,400	0.01%	0.04%	0.02%	0.08%	22	\$6,405,900	0.05%	0.10%
LUX of Naples Corporation	4	7	\$3,677,500	\$2,702,900	0.03%	0.02%	0.02%	0.03%	11	\$6,380,400	0.05%	0.05%
Pinnacle Property Group	9	6	\$3,767,000	\$2,532,000	0.03%	0.02%	0.04%	0.03%	15	\$6,299,000	0.05%	0.07%
Realty Executives Signature	8	11	\$2,491,350	\$3,774,950	0.02%	0.03%	0.04%	0.05%	19	\$6,266,300	0.05%	0.09%

**John R. Wood Properties. Inc.**  
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Ruby Realty & Referral Company	9	11	\$2,681,400	\$3,465,900	0.02%	0.03%	0.04%	0.05%	20	\$6,147,300	0.05%	0.09%	
Starlink Realty Inc	9	12	\$3,291,400	\$2,848,820	0.03%	0.02%	0.04%	0.05%	21	\$6,140,220	0.05%	0.10%	
McNeil Real Estate, Inc.	11	4	\$3,537,900	\$2,532,587	0.03%	0.02%	0.05%	0.02%	15	\$6,070,487	0.05%	0.07%	
Redfin Corporation	3	11	\$1,230,900	\$4,831,940	0.01%	0.04%	0.01%	0.05%	14	\$6,062,840	0.05%	0.06%	
TMB Realty Inc	7	10	\$2,082,500	\$3,928,500	0.02%	0.03%	0.03%	0.05%	17	\$6,011,000	0.05%	0.08%	
Bartley Realty LLLC	5	4	\$3,260,000	\$2,750,000	0.03%	0.02%	0.02%	0.02%	9	\$6,010,000	0.05%	0.04%	
Cornerstone Coastal Properties	2	9	\$665,000	\$5,272,000	0.01%	0.04%	0.01%	0.04%	11	\$5,937,000	0.05%	0.05%	
Century 21 TriPower Realty	5	8	\$1,978,400	\$3,952,550	0.02%	0.03%	0.02%	0.04%	13	\$5,930,950	0.05%	0.06%	
Alliance Realty Group	9	8	\$2,741,299	\$3,003,000	0.02%	0.03%	0.04%	0.04%	17	\$5,744,299	0.05%	0.08%	
Schulz Realty LLC	4	5	\$2,933,000	\$2,802,960	0.02%	0.02%	0.02%	0.02%	9	\$5,735,960	0.05%	0.04%	
West Shore Properties Real Estate Company	4	3	\$2,785,000	\$2,836,000	0.02%	0.02%	0.02%	0.01%	7	\$5,621,000	0.05%	0.03%	
L'Excellence Realty Group Inc.	9	14	\$2,211,000	\$3,408,900	0.02%	0.03%	0.04%	0.06%	23	\$5,619,900	0.05%	0.10%	
Florida Westshore Realty Inc	1	5	\$305,000	\$5,246,000	0.00%	0.04%	0.00%	0.02%	6	\$5,551,000	0.05%	0.03%	
Lahaina Realty	8	5	\$1,797,000	\$3,703,000	0.02%	0.03%	0.04%	0.02%	13	\$5,500,000	0.05%	0.06%	
RE/MAX Realty Team	6	9	\$1,472,400	\$3,930,399	0.01%	0.03%	0.03%	0.04%	15	\$5,402,799	0.05%	0.07%	
David C. Brown Realty, Inc	16	15	\$2,898,900	\$2,499,200	0.02%	0.02%	0.07%	0.07%	31	\$5,398,100	0.05%	0.14%	
Re/Max Trend	5	7	\$2,087,000	\$3,225,500	0.02%	0.03%	0.02%	0.03%	12	\$5,312,500	0.04%	0.05%	
Starling Realty Inc	14	5	\$4,035,000	\$1,241,955	0.03%	0.01%	0.06%	0.02%	19	\$5,276,955	0.04%	0.09%	
Results Real Estate Inc	6		\$5,270,900		0.04%	0.00%	0.03%	0.00%	6	\$5,270,900	0.04%	0.03%	
Faust RealtyGroup	10	7	\$2,712,500	\$2,431,700	0.02%	0.02%	0.05%	0.03%	17	\$5,144,200	0.04%	0.08%	
Onier Realty of SW Fla	7	11	\$1,623,000	\$3,416,195	0.01%	0.03%	0.03%	0.05%	18	\$5,039,195	0.04%	0.08%	
Self Realty Inc	6	8	\$2,413,500	\$2,613,300	0.02%	0.02%	0.03%	0.04%	14	\$5,026,800	0.04%	0.06%	
Barclays Real Estate Group 1	4	7	\$1,412,000	\$3,614,000	0.01%	0.03%	0.02%	0.03%	11	\$5,026,000	0.04%	0.05%	
Gulf Region Realty	17	9	\$3,098,600	\$1,859,200	0.03%	0.02%	0.08%	0.04%	26	\$4,957,800	0.04%	0.12%	
Compass Real Estate	9	8	\$2,943,500	\$1,986,500	0.02%	0.02%	0.04%	0.04%	17	\$4,930,000	0.04%	0.08%	
Prime Location Brokers LLC	3	4	\$2,025,000	\$2,885,000	0.02%	0.02%	0.01%	0.02%	7	\$4,910,000	0.04%	0.03%	
RE 1 Advisor		3		\$4,870,000	0.00%	0.04%	0.00%	0.01%	3	\$4,870,000	0.04%	0.01%	
Procacci Properties Inc	8	5	\$3,418,000	\$1,426,500	0.03%	0.01%	0.04%	0.02%	13	\$4,844,500	0.04%	0.06%	
Hamro & Associates LLC	7	11	\$1,476,000	\$3,358,848	0.01%	0.03%	0.03%	0.05%	18	\$4,834,848	0.04%	0.08%	
Beachwood Properties, Inc.	3	4	\$2,889,000	\$1,941,000	0.02%	0.02%	0.01%	0.02%	7	\$4,830,000	0.04%	0.03%	
Right Choice Realty, LLC	11	12	\$2,280,100	\$2,534,155	0.02%	0.02%	0.05%	0.05%	23	\$4,814,255	0.04%	0.10%	
Miloff Aubuchon Rlty Grp, Inc.	5	10	\$1,271,900	\$3,528,500	0.01%	0.03%	0.02%	0.05%	15	\$4,800,400	0.04%	0.07%	
Florida Realty Group	9	5	\$3,205,000	\$1,577,500	0.03%	0.01%	0.04%	0.02%	14	\$4,782,500	0.04%	0.06%	
Florida Homes Realty of Collier	10	2	\$3,835,500	\$929,000	0.03%	0.01%	0.05%	0.01%	12	\$4,764,500	0.04%	0.05%	
Bayside Realty SWFL LLC	8	7	\$2,505,000	\$2,189,000	0.02%	0.02%	0.04%	0.03%	15	\$4,694,000	0.04%	0.07%	
Benoit Properties Intl LLC	7	6	\$1,873,900	\$2,715,500	0.02%	0.02%	0.03%	0.03%	13	\$4,589,400	0.04%	0.06%	
Neal Communities Realty, Inc	9	2	\$3,710,846	\$859,333	0.03%	0.01%	0.04%	0.01%	11	\$4,570,179	0.04%	0.05%	
Sellstate Achievers Realty Network	9	7	\$2,482,700	\$2,000,000	0.02%	0.02%	0.04%	0.03%	16	\$4,482,700	0.04%	0.07%	
Naples Beach Realty	5	7	\$1,696,000	\$2,754,900	0.01%	0.02%	0.02%	0.03%	12	\$4,450,900	0.04%	0.05%	
Safe Harbor Real Estate Service	5	7	\$1,846,000	\$2,599,400	0.02%	0.02%	0.02%	0.03%	12	\$4,445,400	0.04%	0.05%	
Express Realty of SW Florida	4	6	\$1,131,970	\$3,307,750	0.01%	0.03%	0.02%	0.03%	10	\$4,439,720	0.04%	0.05%	
Carney Realty & Associates Inc	8	1	\$3,398,350	\$890,000	0.03%	0.01%	0.04%	0.00%	9	\$4,288,350	0.04%	0.04%	
The Willis Group, LLC	1	2	\$1,050,000	\$3,175,000	0.01%	0.03%	0.00%	0.01%	3	\$4,225,000	0.04%	0.01%	
Ronto Realty	4	1	\$3,254,000	\$960,000	0.03%	0.01%	0.02%	0.00%	5	\$4,214,000	0.04%	0.02%	
Coffey Real Estate Services, Corp	10	10	\$2,212,500	\$1,980,500	0.02%	0.02%	0.05%	0.05%	20	\$4,193,000	0.04%	0.09%	
Focus Real Estate	11	4	\$2,778,500	\$1,385,000	0.02%	0.01%	0.05%	0.02%	15	\$4,163,500	0.03%	0.07%	
Advantage Real Estate Service	9	2	\$3,469,450	\$666,415	0.03%	0.01%	0.04%	0.01%	11	\$4,135,865	0.03%	0.05%	

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Internet Realty Group, Inc.	5	7	\$1,294,000	\$2,816,757	0.01%	0.02%	0.02%	0.03%	12	\$4,110,757	0.03%	0.05%		
Scavone Realty		6		\$4,110,000	0.00%	0.03%	0.00%	0.03%	6	\$4,110,000	0.03%	0.03%		
Divco Realty Corporation		1		\$4,100,000	0.00%	0.03%	0.00%	0.00%	1	\$4,100,000	0.03%	0.00%		
Naples Property Shop	4	4	\$2,175,500	\$1,880,000	0.02%	0.02%	0.02%	0.02%	8	\$4,055,500	0.03%	0.04%		
Paradise Realty of Naples,LLC	1	4	\$2,600,000	\$1,436,000	0.02%	0.01%	0.00%	0.02%	5	\$4,036,000	0.03%	0.02%		
Sunstream Realty, LLC	8	3	\$2,050,500	\$1,969,000	0.02%	0.02%	0.04%	0.01%	11	\$4,019,500	0.03%	0.05%		
Grice Realty Inc	7	10	\$1,772,400	\$2,245,000	0.01%	0.02%	0.03%	0.05%	17	\$4,017,400	0.03%	0.08%		
McWilliams Buckley & Associates, Inc.	4	6	\$1,129,500	\$2,859,217	0.01%	0.02%	0.02%	0.03%	10	\$3,988,717	0.03%	0.05%		
Real Estate Broker Direct	7	1	\$3,353,900	\$530,000	0.03%	0.00%	0.03%	0.00%	8	\$3,883,900	0.03%	0.04%		
VIP Realty Group	7	6	\$1,518,000	\$2,345,000	0.01%	0.02%	0.03%	0.03%	13	\$3,863,000	0.03%	0.06%		
Naples Pro Realty	4	10	\$1,049,000	\$2,795,600	0.01%	0.02%	0.02%	0.05%	14	\$3,844,600	0.03%	0.06%		
Starfish Realty, Inc.	8	6	\$1,649,000	\$2,194,900	0.01%	0.02%	0.04%	0.03%	14	\$3,843,900	0.03%	0.06%		
List In MLS Realty, LLC	8	4	\$2,357,000	\$1,447,500	0.02%	0.01%	0.04%	0.02%	12	\$3,804,500	0.03%	0.05%		
Rossmann Realty Group Inc	2	12	\$575,000	\$3,203,400	0.00%	0.03%	0.01%	0.05%	14	\$3,778,400	0.03%	0.06%		
Help-U-Sell Reed & Associates	6	9	\$1,708,400	\$2,002,400	0.01%	0.02%	0.03%	0.04%	15	\$3,710,800	0.03%	0.07%		
WCI Realty Inc	3	3	\$1,854,560	\$1,854,560	0.02%	0.02%	0.01%	0.01%	6	\$3,709,120	0.03%	0.03%		
Current Real Estate & Mgmt Inc	5	12	\$1,067,900	\$2,557,000	0.01%	0.02%	0.02%	0.05%	17	\$3,624,900	0.03%	0.08%		
Banyan Naples Realty Co	1	5	\$240,000	\$3,381,000	0.00%	0.03%	0.00%	0.02%	6	\$3,621,000	0.03%	0.03%		
Waters Edge Real Estate LLC	8	5	\$1,944,689	\$1,633,000	0.02%	0.01%	0.04%	0.02%	13	\$3,577,689	0.03%	0.06%		
Anchor Realty of Naples	5	5	\$1,612,400	\$1,932,500	0.01%	0.02%	0.02%	0.02%	10	\$3,544,900	0.03%	0.05%		
Steven C. Moller, Broker	7	6	\$1,917,400	\$1,578,900	0.02%	0.01%	0.03%	0.03%	13	\$3,496,300	0.03%	0.06%		
Century 21 Selling Paradise	4	10	\$1,068,000	\$2,410,600	0.01%	0.02%	0.02%	0.05%	14	\$3,478,600	0.03%	0.06%		
Ted Hofferber SRA, PA	7	1	\$2,843,500	\$630,000	0.02%	0.01%	0.03%	0.00%	8	\$3,473,500	0.03%	0.04%		
TEC Realty	2	10	\$559,500	\$2,897,447	0.00%	0.02%	0.01%	0.05%	12	\$3,456,947	0.03%	0.05%		
Neapolitan Realty LLC	3	8	\$2,139,500	\$1,277,500	0.02%	0.01%	0.01%	0.04%	11	\$3,417,000	0.03%	0.05%		
RE/MAX Sundance Realty II	2	9	\$585,600	\$2,823,140	0.00%	0.02%	0.01%	0.04%	11	\$3,408,740	0.03%	0.05%		
The Monterosso REO Team	5	4	\$2,231,501	\$1,169,500	0.02%	0.01%	0.02%	0.02%	9	\$3,401,001	0.03%	0.04%		
Florida Global RE Inc	10	3	\$2,762,000	\$621,800	0.02%	0.01%	0.05%	0.01%	13	\$3,383,800	0.03%	0.06%		
The New Home Spot Inc.		5		\$3,359,900	0.00%	0.03%	0.00%	0.02%	5	\$3,359,900	0.03%	0.02%		
Horizons By The Sea Inc.	7	9	\$1,467,000	\$1,880,000	0.01%	0.02%	0.03%	0.04%	16	\$3,347,000	0.03%	0.07%		
Jo Carter & Associates, Inc.	4	3	\$1,853,000	\$1,493,000	0.02%	0.01%	0.02%	0.01%	7	\$3,346,000	0.03%	0.03%		
MyMLSBroker.com	3		\$3,340,000		0.03%	0.00%	0.01%	0.00%	3	\$3,340,000	0.03%	0.01%		
Harborview Realty Inc	3	5	\$1,245,000	\$2,083,000	0.01%	0.02%	0.01%	0.02%	8	\$3,328,000	0.03%	0.04%		
Golf Life Properties, LLC	2	10	\$326,000	\$2,996,655	0.00%	0.03%	0.01%	0.05%	12	\$3,322,655	0.03%	0.05%		
In Florida Properties	3		\$3,318,750		0.03%	0.00%	0.01%	0.00%	3	\$3,318,750	0.03%	0.01%		
Listing Gate Inc	3	5	\$1,030,000	\$2,270,000	0.01%	0.02%	0.01%	0.02%	8	\$3,300,000	0.03%	0.04%		
Simply Think Florida Realty	5	3	\$2,489,000	\$802,500	0.02%	0.01%	0.02%	0.01%	8	\$3,291,500	0.03%	0.04%		
Gulf Coast Realty	2	6	\$850,000	\$2,432,500	0.01%	0.02%	0.01%	0.03%	8	\$3,282,500	0.03%	0.04%		
E. M Prime Realty	8	5	\$2,276,500	\$1,002,000	0.02%	0.01%	0.04%	0.02%	13	\$3,278,500	0.03%	0.06%		
Kim Levitan Realty	3	5	\$821,000	\$2,419,000	0.01%	0.02%	0.01%	0.02%	8	\$3,240,000	0.03%	0.04%		
Hunters Ridge Realty Co.	5	9	\$1,115,000	\$2,122,400	0.01%	0.02%	0.02%	0.04%	14	\$3,237,400	0.03%	0.06%		
Christopher Realty, Inc.	4	4	\$1,628,100	\$1,599,000	0.01%	0.01%	0.02%	0.02%	8	\$3,227,100	0.03%	0.04%		
GreenLeaf Homes	5	2	\$2,272,600	\$908,800	0.02%	0.01%	0.02%	0.01%	7	\$3,181,400	0.03%	0.03%		
Pollard & Hedrich Realty, Inc.	3	7	\$804,000	\$2,309,900	0.01%	0.02%	0.01%	0.03%	10	\$3,113,900	0.03%	0.05%		
Bud Coleman Associates Inc		1		\$3,100,000	0.00%	0.03%	0.00%	0.00%	1	\$3,100,000	0.03%	0.00%		
Real Estate Matters LLC	10		\$3,091,840		0.03%	0.00%	0.05%	0.00%	10	\$3,091,840	0.03%	0.05%		
America's Realty Corp of SW Fl	2	7	\$935,000	\$2,146,500	0.01%	0.02%	0.01%	0.03%	9	\$3,081,500	0.03%	0.04%		

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	Count of Side		Sum of Closed Volume		% of Closed Volume	% Closed Units			Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units		
Home Quest Inc.	3	2	\$1,745,000	\$1,331,000	0.01%	0.01%	0.01%	0.01%	5	\$3,076,000	0.03%	0.02%		
Development Realty, LC	2	4	\$1,635,000	\$1,421,000	0.01%	0.01%	0.01%	0.02%	6	\$3,056,000	0.03%	0.03%		
Bella Vita	7	1	\$2,520,000	\$500,000	0.02%	0.00%	0.03%	0.00%	8	\$3,020,000	0.03%	0.04%		
Sterling Property Servs Realty	3	6	\$1,139,500	\$1,839,775	0.01%	0.02%	0.01%	0.03%	9	\$2,979,275	0.02%	0.04%		
Boca Executive Realty	1	5	\$255,000	\$2,700,220	0.00%	0.02%	0.00%	0.02%	6	\$2,955,220	0.02%	0.03%		
United Real Estate	3	2	\$1,067,500	\$1,878,000	0.01%	0.02%	0.01%	0.01%	5	\$2,945,500	0.02%	0.02%		
Gulf Pointe Properties	8	4	\$2,162,500	\$757,500	0.02%	0.01%	0.04%	0.02%	12	\$2,920,000	0.02%	0.05%		
Tec Realty LLC	4	8	\$980,000	\$1,933,500	0.01%	0.02%	0.02%	0.04%	12	\$2,913,500	0.02%	0.05%		
Premier Realty Concepts, Inc.	1	2	\$1,350,000	\$1,535,000	0.01%	0.01%	0.00%	0.01%	3	\$2,885,000	0.02%	0.01%		
My Florida Real Estate LLC	3	6	\$836,000	\$2,044,000	0.01%	0.02%	0.01%	0.03%	9	\$2,880,000	0.02%	0.04%		
Sun Cap Gateway Realty	3	3	\$1,599,000	\$1,271,000	0.01%	0.01%	0.01%	0.01%	6	\$2,870,000	0.02%	0.03%		
Floridas Realty Specialists	8	3	\$2,248,500	\$554,500	0.02%	0.00%	0.04%	0.01%	11	\$2,803,000	0.02%	0.05%		
Florida Golf Realty LLC	4	4	\$1,240,000	\$1,559,000	0.01%	0.01%	0.02%	0.02%	8	\$2,799,000	0.02%	0.04%		
Naples Gold Realty LLC	2	4	\$1,132,000	\$1,622,000	0.01%	0.01%	0.01%	0.02%	6	\$2,754,000	0.02%	0.03%		
Southwest Properties Group	1	3	\$940,000	\$1,813,900	0.01%	0.02%	0.00%	0.01%	4	\$2,753,900	0.02%	0.02%		
Community Realty Associates	7		\$2,747,425		0.02%	0.00%	0.03%	0.00%	7	\$2,747,425	0.02%	0.03%		
Bay Vision Realty	7	5	\$1,741,300	\$998,740	0.01%	0.01%	0.03%	0.02%	12	\$2,740,040	0.02%	0.05%		
Andrea Deane & Associates, Inc.	1	2	\$665,000	\$2,067,000	0.01%	0.02%	0.00%	0.01%	3	\$2,732,000	0.02%	0.01%		
EXP Realty LLC	6	4	\$1,732,000	\$995,400	0.01%	0.01%	0.03%	0.02%	10	\$2,727,400	0.02%	0.05%		
Keller Williams Florida Gulf Coast	2	4	\$818,000	\$1,899,000	0.01%	0.02%	0.01%	0.02%	6	\$2,717,000	0.02%	0.03%		
Sellstate Priority Realty	4	7	\$1,124,000	\$1,586,500	0.01%	0.01%	0.02%	0.03%	11	\$2,710,500	0.02%	0.05%		
Wilson & Associates RE Inc	3	3	\$1,322,000	\$1,380,000	0.01%	0.01%	0.01%	0.01%	6	\$2,702,000	0.02%	0.03%		
Diversified Real Estate Group	1	5	\$530,000	\$2,150,000	0.00%	0.02%	0.00%	0.02%	6	\$2,680,000	0.02%	0.03%		
NOCO LLC	8	1	\$2,423,000	\$228,640	0.02%	0.00%	0.04%	0.00%	9	\$2,651,640	0.02%	0.04%		
Diamond Custom Homes Realty	1		\$2,625,000		0.02%	0.00%	0.00%	0.00%	1	\$2,625,000	0.02%	0.00%		
Charming Homes Realty	4	5	\$1,049,000	\$1,503,499	0.01%	0.01%	0.02%	0.02%	9	\$2,552,499	0.02%	0.04%		
Premiere Advantage Real Estate		4		\$2,541,500	0.00%	0.02%	0.00%	0.02%	4	\$2,541,500	0.02%	0.02%		
Absolute Equity Realty Group		4		\$2,530,450	0.00%	0.02%	0.00%	0.02%	4	\$2,530,450	0.02%	0.02%		
Kingdom Realty Services LLC	6	5	\$1,714,800	\$807,500	0.01%	0.01%	0.03%	0.02%	11	\$2,522,300	0.02%	0.05%		
CC Realty Services LLC	7	2	\$1,970,884	\$529,559	0.02%	0.00%	0.03%	0.01%	9	\$2,500,443	0.02%	0.04%		
Tropical Home Realty LLC	8	3	\$1,955,650	\$542,501	0.02%	0.00%	0.04%	0.01%	11	\$2,498,151	0.02%	0.05%		
Poteet Properties, Inc.	4	2	\$1,814,500	\$658,000	0.02%	0.01%	0.02%	0.01%	6	\$2,472,500	0.02%	0.03%		
Brand & Associates Inc.	2	5	\$738,000	\$1,730,500	0.01%	0.01%	0.01%	0.02%	7	\$2,468,500	0.02%	0.03%		
Fifth Town Real Estate Service		5		\$2,452,400	0.00%	0.02%	0.00%	0.02%	5	\$2,452,400	0.02%	0.02%		
OK Realty Inc.	6	3	\$1,710,800	\$738,000	0.01%	0.01%	0.03%	0.01%	9	\$2,448,800	0.02%	0.04%		
Crimaldi and Associates, LLC	5	4	\$1,263,000	\$1,168,000	0.01%	0.01%	0.02%	0.02%	9	\$2,431,000	0.02%	0.04%		
Preview Naples Properties LLC	5	2	\$1,957,300	\$452,500	0.02%	0.00%	0.02%	0.01%	7	\$2,409,800	0.02%	0.03%		
Pikus Realty PA	1	8	\$270,000	\$2,104,000	0.00%	0.02%	0.00%	0.04%	9	\$2,374,000	0.02%	0.04%		
James H Hayes Realty Inc		1		\$2,300,000	0.00%	0.02%	0.00%	0.00%	1	\$2,300,000	0.02%	0.00%		
Kunkle Realty, LLC	5	4	\$978,750	\$1,319,000	0.01%	0.01%	0.02%	0.02%	9	\$2,297,750	0.02%	0.04%		
TJS Realty, Inc.	1	2	\$975,000	\$1,305,000	0.01%	0.01%	0.00%	0.01%	3	\$2,280,000	0.02%	0.01%		
Seaside Properties of South Florida, Inc.	1	2	\$1,550,000	\$725,000	0.01%	0.01%	0.00%	0.01%	3	\$2,275,000	0.02%	0.01%		
Bar Investment Realty LLC	5	2	\$1,776,950	\$494,000	0.01%	0.00%	0.02%	0.01%	7	\$2,270,950	0.02%	0.03%		
Naples Luxury Real Estate Group	2	2	\$1,365,000	\$880,000	0.01%	0.01%	0.01%	0.01%	4	\$2,245,000	0.02%	0.02%		
Wyndemere - Livingston Lakes	3	4	\$1,100,000	\$1,117,000	0.01%	0.01%	0.01%	0.02%	7	\$2,217,000	0.02%	0.03%		
Select Real Estate By Stephani	6	2	\$1,713,000	\$495,000	0.01%	0.00%	0.03%	0.01%	8	\$2,208,000	0.02%	0.04%		
Swept Away Realty, Inc.	4	2	\$1,070,050	\$1,090,150	0.01%	0.01%	0.02%	0.01%	6	\$2,160,200	0.02%	0.03%		

**John R. Wood Properties. Inc.**  
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**Ranking By Volume**

	Data		Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side	Side	Sum of Closed Volume		% of Closed Volume		% Closed Units					
Baber Realty	6	2	\$1,458,000	\$697,500	0.01%	0.01%	0.03%	0.01%	8	\$2,155,500	0.02%	0.04%
ToastyinNaples.com Realty	5	5	\$982,800	\$1,156,000	0.01%	0.01%	0.02%	0.02%	10	\$2,138,800	0.02%	0.05%
Re/Max By The Beach LLC	6	2	\$1,729,900	\$404,000	0.01%	0.00%	0.03%	0.01%	8	\$2,133,900	0.02%	0.04%
Priceless Realty, Inc.	5	5	\$806,000	\$1,275,000	0.01%	0.01%	0.02%	0.02%	10	\$2,081,000	0.02%	0.05%
SWFLA Realty LLC	2	8	\$200,600	\$1,866,000	0.00%	0.02%	0.01%	0.04%	10	\$2,066,600	0.02%	0.05%
Bristol Properties		4		\$2,058,900	0.00%	0.02%	0.00%	0.02%	4	\$2,058,900	0.02%	0.02%
Patagonia Realty	1		\$2,050,000		0.02%	0.00%	0.00%	0.00%	1	\$2,050,000	0.02%	0.00%
United Real Estate Infinity	3	4	\$815,000	\$1,224,185	0.01%	0.01%	0.01%	0.02%	7	\$2,039,185	0.02%	0.03%
Anchor Real Estate	1	4	\$500,000	\$1,495,544	0.00%	0.01%	0.00%	0.02%	5	\$1,995,544	0.02%	0.02%
84 Real Estate	3	4	\$811,000	\$1,179,000	0.01%	0.01%	0.01%	0.02%	7	\$1,990,000	0.02%	0.03%
Advantage Sales & Rentals Inc	3	3	\$1,035,000	\$954,000	0.01%	0.01%	0.01%	0.01%	6	\$1,989,000	0.02%	0.03%
Vive Florida Intl Consultants	3	4	\$806,000	\$1,176,000	0.01%	0.01%	0.01%	0.02%	7	\$1,982,000	0.02%	0.03%
Excel Real Estate Services, Inc.	4	6	\$676,500	\$1,305,500	0.01%	0.01%	0.02%	0.03%	10	\$1,982,000	0.02%	0.05%
Abitare International		3		\$1,970,000	0.00%	0.02%	0.00%	0.01%	3	\$1,970,000	0.02%	0.01%
Phase III Real Estate Services	3	1	\$1,740,500	\$221,500	0.01%	0.00%	0.01%	0.00%	4	\$1,962,000	0.02%	0.02%
Perfect Properties of Naples, Inc.	3	2	\$1,486,500	\$460,000	0.01%	0.00%	0.01%	0.01%	5	\$1,946,500	0.02%	0.02%
Thomas & French International Properties	4	3	\$1,161,000	\$763,000	0.01%	0.01%	0.02%	0.01%	7	\$1,924,000	0.02%	0.03%
Premier Florida Realty of SWFL		3		\$1,909,000	0.00%	0.02%	0.00%	0.01%	3	\$1,909,000	0.02%	0.01%
RE/MAX Dream	2	4	\$412,000	\$1,491,400	0.00%	0.01%	0.01%	0.02%	6	\$1,903,400	0.02%	0.03%
TSD Realty	2	5	\$409,500	\$1,431,000	0.00%	0.01%	0.01%	0.02%	7	\$1,840,500	0.02%	0.03%
Summit Realty LLC	3	3	\$1,066,000	\$770,000	0.01%	0.01%	0.01%	0.01%	6	\$1,836,000	0.02%	0.03%
Clyde C. Quinby Realty, Inc.		7		\$1,831,990	0.00%	0.02%	0.00%	0.03%	7	\$1,831,990	0.02%	0.03%
Southwest Coast Realty, Inc.	4	2	\$1,242,000	\$585,000	0.01%	0.00%	0.02%	0.01%	6	\$1,827,000	0.02%	0.03%
Perkins Realty Group	2	2	\$872,000	\$944,000	0.01%	0.01%	0.01%	0.01%	4	\$1,816,000	0.02%	0.02%
Naples Beach & Bay Realty Inc	2	6	\$300,900	\$1,487,285	0.00%	0.01%	0.01%	0.03%	8	\$1,788,185	0.01%	0.04%
Olde Naples Real Estate, Inc.	1	3	\$213,000	\$1,570,000	0.00%	0.01%	0.00%	0.01%	4	\$1,783,000	0.01%	0.02%
Wilderness of Naples Realty	2	2	\$724,500	\$1,055,000	0.01%	0.01%	0.01%	0.01%	4	\$1,779,500	0.01%	0.02%
Coyne Realty Inc	1	2	\$1,200,000	\$570,000	0.01%	0.00%	0.00%	0.01%	3	\$1,770,000	0.01%	0.01%
Sposen Realty & Development	2	4	\$473,500	\$1,293,000	0.00%	0.01%	0.01%	0.02%	6	\$1,766,500	0.01%	0.03%
Naples Flat Fee Realty, Inc	4	1	\$1,531,250	\$226,000	0.01%	0.00%	0.02%	0.00%	5	\$1,757,250	0.01%	0.02%
Royal Shell Real Estate Inc	1	5	\$208,000	\$1,547,500	0.00%	0.01%	0.00%	0.02%	6	\$1,755,500	0.01%	0.03%
All Florida Property Group Inc	7		\$1,755,000		0.01%	0.00%	0.03%	0.00%	7	\$1,755,000	0.01%	0.03%
Menelee Realty	7	2	\$1,462,462	\$264,000	0.01%	0.00%	0.03%	0.01%	9	\$1,726,462	0.01%	0.04%
Priority Properties of Florida	1	6	\$190,000	\$1,489,500	0.00%	0.01%	0.00%	0.03%	7	\$1,679,500	0.01%	0.03%
Gateway Real Estate of Fort Myers	3	4	\$586,000	\$1,090,000	0.00%	0.01%	0.01%	0.02%	7	\$1,676,000	0.01%	0.03%
ANO Realty LLC	1	5	\$257,000	\$1,415,500	0.00%	0.01%	0.00%	0.02%	6	\$1,672,500	0.01%	0.03%
Real Living Cypress Realty	2	3	\$435,000	\$1,175,000	0.00%	0.01%	0.01%	0.01%	5	\$1,610,000	0.01%	0.02%
Land Solutions Inc	1	2	\$413,300	\$1,153,800	0.00%	0.01%	0.00%	0.01%	3	\$1,567,100	0.01%	0.01%
Le Reve Realty,LLC	1	2	\$625,000	\$940,000	0.01%	0.01%	0.00%	0.01%	3	\$1,565,000	0.01%	0.01%
RMS Realty LLC	3	3	\$806,000	\$746,000	0.01%	0.01%	0.01%	0.01%	6	\$1,552,000	0.01%	0.03%
Gulf Coast Investment Properties		2		\$1,552,000	0.00%	0.01%	0.00%	0.01%	2	\$1,552,000	0.01%	0.01%
Prime Pic Realty LLC		1		\$1,550,000	0.00%	0.01%	0.00%	0.00%	1	\$1,550,000	0.01%	0.00%
Marc Joseph Realty	5	2	\$1,080,500	\$467,000	0.01%	0.00%	0.02%	0.01%	7	\$1,547,500	0.01%	0.03%
Bay Forest Real Estate Services, Inc.	4	2	\$967,500	\$562,500	0.01%	0.00%	0.02%	0.01%	6	\$1,530,000	0.01%	0.03%
Bird Realty Group	1	3	\$454,833	\$1,074,000	0.00%	0.01%	0.00%	0.01%	4	\$1,528,833	0.01%	0.02%
Gulfshore Realty Inc		1		\$1,497,900	0.00%	0.01%	0.00%	0.00%	1	\$1,497,900	0.01%	0.00%
Realty Corp. of Naples	3	2	\$713,500	\$770,000	0.01%	0.01%	0.01%	0.01%	5	\$1,483,500	0.01%	0.02%

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	Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units					
Naples Florida Vacation Homes	1	4	\$204,800	\$1,277,300	0.00%	0.01%	0.00%	0.02%	5	\$1,482,100	0.01%	0.02%
Home Buyers Marketing II, Inc.	1	5	\$294,400	\$1,184,500	0.00%	0.01%	0.00%	0.02%	6	\$1,478,900	0.01%	0.03%
True Realty Services LLC	3	1	\$1,272,500	\$204,000	0.01%	0.00%	0.01%	0.00%	4	\$1,476,500	0.01%	0.02%
Rossi Real Estate Inc	2	1	\$1,119,000	\$340,000	0.01%	0.00%	0.01%	0.00%	3	\$1,459,000	0.01%	0.01%
4 Seasons Realty LLC	2	4	\$475,000	\$969,000	0.00%	0.01%	0.01%	0.02%	6	\$1,444,000	0.01%	0.03%
Real Edge Real Estate	3	2	\$794,350	\$647,000	0.01%	0.01%	0.01%	0.01%	5	\$1,441,350	0.01%	0.02%
Baybeach Realty	3	1	\$1,151,500	\$284,000	0.01%	0.00%	0.01%	0.00%	4	\$1,435,500	0.01%	0.02%
Genta Company Realty LLC	2		\$1,425,000		0.01%	0.00%	0.01%	0.00%	2	\$1,425,000	0.01%	0.01%
Legacy International Realty	3	1	\$1,028,000	\$394,900	0.01%	0.00%	0.01%	0.00%	4	\$1,422,900	0.01%	0.02%
Sand Castle Realty Group, Inc	3	1	\$1,114,000	\$305,000	0.01%	0.00%	0.01%	0.00%	4	\$1,419,000	0.01%	0.02%
Wordl Realty Services	2	4	\$477,000	\$905,899	0.00%	0.01%	0.01%	0.02%	6	\$1,382,899	0.01%	0.03%
REVirtually LLC	2	3	\$614,900	\$764,000	0.01%	0.01%	0.01%	0.01%	5	\$1,378,900	0.01%	0.02%
Broadway Realty & Management I	5		\$1,372,000		0.01%	0.00%	0.02%	0.00%	5	\$1,372,000	0.01%	0.02%
Renaissance Realty		1		\$1,365,000	0.00%	0.01%	0.00%	0.00%	1	\$1,365,000	0.01%	0.00%
Platinum Real Estate	3	2	\$791,000	\$568,555	0.01%	0.00%	0.01%	0.01%	5	\$1,359,555	0.01%	0.02%
Paradise Lifestyles	1	2	\$130,000	\$1,205,000	0.00%	0.01%	0.00%	0.01%	3	\$1,335,000	0.01%	0.01%
Porter Davis Real Estate	1	5	\$185,000	\$1,143,500	0.00%	0.01%	0.00%	0.02%	6	\$1,328,500	0.01%	0.03%
Escape Realty Services, LLC	4	2	\$622,000	\$698,441	0.01%	0.01%	0.02%	0.01%	6	\$1,320,441	0.01%	0.03%
Vanderbilt Realty LLC	5	1	\$984,000	\$320,000	0.01%	0.00%	0.02%	0.00%	6	\$1,304,000	0.01%	0.03%
Mathes Realty Inc	3	1	\$923,000	\$375,000	0.01%	0.00%	0.01%	0.00%	4	\$1,298,000	0.01%	0.02%
Prime Real Estate of Naples	2	2	\$650,000	\$645,000	0.01%	0.01%	0.01%	0.01%	4	\$1,295,000	0.01%	0.02%
Re/Max Realty Partners	4	1	\$1,037,000	\$248,000	0.01%	0.00%	0.02%	0.00%	5	\$1,285,000	0.01%	0.02%
Sun Royal Realty Inc		5		\$1,274,000	0.00%	0.01%	0.00%	0.02%	5	\$1,274,000	0.01%	0.02%
iList LLC	4	1	\$867,000	\$405,000	0.01%	0.00%	0.02%	0.00%	5	\$1,272,000	0.01%	0.02%
Diversified Real Estate Group,	1	2	\$288,000	\$982,675	0.00%	0.01%	0.00%	0.01%	3	\$1,270,675	0.01%	0.01%
Fidelity Florida Realty Corp	3	3	\$772,000	\$495,400	0.01%	0.00%	0.01%	0.01%	6	\$1,267,400	0.01%	0.03%
Nautical Realty Group Inc	1	2	\$282,000	\$982,138	0.00%	0.01%	0.00%	0.01%	3	\$1,264,138	0.01%	0.01%
Inactive	2	2	\$943,800	\$315,939	0.01%	0.00%	0.01%	0.01%	4	\$1,259,739	0.01%	0.02%
Realty Executives Cape Coral	2	1	\$818,000	\$440,000	0.01%	0.00%	0.01%	0.00%	3	\$1,258,000	0.01%	0.01%
Stewart Real Estate Company		2		\$1,230,000	0.00%	0.01%	0.00%	0.01%	2	\$1,230,000	0.01%	0.01%
Levan Asset Management Corporation		1		\$1,225,000	0.00%	0.01%	0.00%	0.00%	1	\$1,225,000	0.01%	0.00%
Costantini Realty Inc.	1	2	\$412,500	\$807,000	0.00%	0.01%	0.00%	0.01%	3	\$1,219,500	0.01%	0.01%
Resort Immobilien Realty Corporation	1		\$1,200,000		0.01%	0.00%	0.00%	0.00%	1	\$1,200,000	0.01%	0.00%
RL Bailey Realty	1	1	\$260,000	\$940,000	0.00%	0.01%	0.00%	0.00%	2	\$1,200,000	0.01%	0.01%
P & M Property Services	1	5	\$135,000	\$1,063,500	0.00%	0.01%	0.00%	0.02%	6	\$1,198,500	0.01%	0.03%
Pegasus Realty Group, Inc	2	2	\$705,000	\$491,000	0.01%	0.00%	0.01%	0.01%	4	\$1,196,000	0.01%	0.02%
Clausen Properties, Inc.	2	2	\$497,900	\$690,800	0.00%	0.01%	0.01%	0.01%	4	\$1,188,700	0.01%	0.02%
RockStar Realty LLC	2	2	\$480,000	\$700,000	0.00%	0.01%	0.01%	0.01%	4	\$1,180,000	0.01%	0.02%
Carolyn Weinand Properties	2	1	\$398,000	\$777,000	0.00%	0.01%	0.01%	0.00%	3	\$1,175,000	0.01%	0.01%
Marilee Realty	3		\$1,170,000		0.01%	0.00%	0.01%	0.00%	3	\$1,170,000	0.01%	0.01%
Esquire Real Estate Services,	4		\$1,168,900		0.01%	0.00%	0.02%	0.00%	4	\$1,168,900	0.01%	0.02%
Royal Crown Realty, LLC	2	1	\$712,000	\$450,000	0.01%	0.00%	0.01%	0.00%	3	\$1,162,000	0.01%	0.01%
Xcellence Realty Inc	1	1	\$665,000	\$495,000	0.01%	0.00%	0.00%	0.00%	2	\$1,160,000	0.01%	0.01%
Executive Premiere Realty	1	1	\$575,000	\$575,000	0.00%	0.00%	0.00%	0.00%	2	\$1,150,000	0.01%	0.01%
Luxury Real Estate Group		3		\$1,140,500	0.00%	0.01%	0.00%	0.01%	3	\$1,140,500	0.01%	0.01%
Match Point Realty Inc.	1	1	\$335,000	\$800,000	0.00%	0.01%	0.00%	0.00%	2	\$1,135,000	0.01%	0.01%
Sunrise Realty Network Inc	2		\$1,093,700		0.01%	0.00%	0.01%	0.00%	2	\$1,093,700	0.01%	0.01%

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	Data		Side							Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units	
	Count of Side	Sum of Closed Volume	% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume					Total % Closed Units
Rossman Realty Group	2	3	\$436,000	\$656,000	0.00%	0.01%	0.01%	0.01%	5	\$1,092,000	0.01%	0.02%		
Cliffoney Realty LLC	1	1	\$650,000	\$435,000	0.01%	0.00%	0.00%	0.00%	2	\$1,085,000	0.01%	0.01%		
Hayden Real Estate LLC		3		\$1,072,500	0.00%	0.01%	0.00%	0.01%	3	\$1,072,500	0.01%	0.01%		
Key Real Estate Advisors	2	1	\$635,000	\$415,000	0.01%	0.00%	0.01%	0.00%	3	\$1,050,000	0.01%	0.01%		
KPMG Realty LLC	4		\$1,045,000		0.01%	0.00%	0.02%	0.00%	4	\$1,045,000	0.01%	0.02%		
Hometown Realty of SW Florida	3	1	\$811,000	\$233,000	0.01%	0.00%	0.01%	0.00%	4	\$1,044,000	0.01%	0.02%		
Ad Infinitum Realty & Consult	2	1	\$545,000	\$497,500	0.00%	0.00%	0.01%	0.00%	3	\$1,042,500	0.01%	0.01%		
Miloff Aubuchon Realty Group	4	1	\$835,000	\$205,000	0.01%	0.00%	0.02%	0.00%	5	\$1,040,000	0.01%	0.02%		
Eventide Realty Services LLC	1	3	\$415,000	\$606,500	0.00%	0.01%	0.00%	0.01%	4	\$1,021,500	0.01%	0.02%		
81 West Brokerage Services LLC		1		\$1,000,000	0.00%	0.01%	0.00%	0.00%	1	\$1,000,000	0.01%	0.00%		
Florida Complete Realty	4	1	\$741,000	\$230,000	0.01%	0.00%	0.02%	0.00%	5	\$971,000	0.01%	0.02%		
Nationwide Residential & Commercial R.E.	1	1	\$390,000	\$575,900	0.00%	0.00%	0.00%	0.00%	2	\$965,900	0.01%	0.01%		
Gulf Coast Management Group	3	2	\$518,500	\$444,500	0.00%	0.00%	0.01%	0.01%	5	\$963,000	0.01%	0.02%		
Flaherty Realty, P.A.		1		\$960,000	0.00%	0.01%	0.00%	0.00%	1	\$960,000	0.01%	0.00%		
Mayers Realty Group LLC	1	1	\$475,000	\$475,000	0.00%	0.00%	0.00%	0.00%	2	\$950,000	0.01%	0.01%		
Ivanova Realty LLC	1	2	\$300,000	\$647,500	0.00%	0.01%	0.00%	0.01%	3	\$947,500	0.01%	0.01%		
Osborne & Company, Inc		1		\$925,000	0.00%	0.01%	0.00%	0.00%	1	\$925,000	0.01%	0.00%		
Schooner Bay Realty, Inc.		2		\$920,000	0.00%	0.01%	0.00%	0.01%	2	\$920,000	0.01%	0.01%		
Sandpiper Realty	4	1	\$786,000	\$130,000	0.01%	0.00%	0.02%	0.00%	5	\$916,000	0.01%	0.02%		
Market America Realty Network	3	1	\$786,000	\$127,500	0.01%	0.00%	0.01%	0.00%	4	\$913,500	0.01%	0.02%		
Alegna Realty	2	1	\$426,900	\$479,000	0.00%	0.00%	0.01%	0.00%	3	\$905,900	0.01%	0.01%		
C.J. Realty of SW FL, Inc.	2	1	\$552,500	\$349,000	0.00%	0.00%	0.01%	0.00%	3	\$901,500	0.01%	0.01%		
Miles Realty Group	1	2	\$212,000	\$689,000	0.00%	0.01%	0.00%	0.01%	3	\$901,000	0.01%	0.01%		
The Keyes Company	1	1	\$505,000	\$390,000	0.00%	0.00%	0.00%	0.00%	2	\$895,000	0.01%	0.01%		
Mayr & Company Realty	2	1	\$565,500	\$320,000	0.00%	0.00%	0.01%	0.00%	3	\$885,500	0.01%	0.01%		
Naples 1st Realty LLC		2		\$885,000	0.00%	0.01%	0.00%	0.01%	2	\$885,000	0.01%	0.01%		
Sunny Realty	2	1	\$468,000	\$412,500	0.00%	0.00%	0.01%	0.00%	3	\$880,500	0.01%	0.01%		
Florida's Realty LLC	1	1	\$440,000	\$440,000	0.00%	0.00%	0.00%	0.00%	2	\$880,000	0.01%	0.01%		
Century 21 First Southern Trust	2	3	\$424,000	\$451,000	0.00%	0.00%	0.01%	0.01%	5	\$875,000	0.01%	0.02%		
Florida Gulf Realty Group, Inc	2	3	\$317,500	\$557,500	0.00%	0.00%	0.01%	0.01%	5	\$875,000	0.01%	0.02%		
Assist 2 Sell Partners Realty	2	1	\$535,800	\$334,900	0.00%	0.00%	0.01%	0.00%	3	\$870,700	0.01%	0.01%		
Medway Realty		1		\$860,000	0.00%	0.01%	0.00%	0.00%	1	\$860,000	0.01%	0.00%		
The Forest Real Estate	1	1	\$580,000	\$280,000	0.00%	0.00%	0.00%	0.00%	2	\$860,000	0.01%	0.01%		
Expert Advisors Realty Network		2		\$855,000	0.00%	0.01%	0.00%	0.01%	2	\$855,000	0.01%	0.01%		
Thompson Realty	2	2	\$425,000	\$425,000	0.00%	0.00%	0.01%	0.01%	4	\$850,000	0.01%	0.02%		
Pfeifer Realty Group LLC		1		\$845,000	0.00%	0.01%	0.00%	0.00%	1	\$845,000	0.01%	0.00%		
Florida Elite Realty Inc	1	2	\$272,000	\$570,000	0.00%	0.00%	0.00%	0.01%	3	\$842,000	0.01%	0.01%		
Chateaux Realty	2	2	\$468,851	\$360,601	0.00%	0.00%	0.01%	0.01%	4	\$829,452	0.01%	0.02%		
Kristine Hansen LLC	1	2	\$189,500	\$622,900	0.00%	0.01%	0.00%	0.01%	3	\$812,400	0.01%	0.01%		
Naples Select Real Estate LLC		3		\$807,500	0.00%	0.01%	0.00%	0.01%	3	\$807,500	0.01%	0.01%		
Florida Local Real Estate LLC		2		\$805,000	0.00%	0.01%	0.00%	0.01%	2	\$805,000	0.01%	0.01%		
Lehigh Prof., Realty Serv.,Inc	3		\$797,350		0.01%	0.00%	0.01%	0.00%	3	\$797,350	0.01%	0.01%		
Palm Properties International	1	1	\$380,000	\$415,000	0.00%	0.00%	0.00%	0.00%	2	\$795,000	0.01%	0.01%		
Indiana Prestige Properties	1	1	\$435,000	\$359,000	0.00%	0.00%	0.00%	0.00%	2	\$794,000	0.01%	0.01%		
Hamilton-Franklin Realty LLC	1	1	\$490,000	\$291,000	0.00%	0.00%	0.00%	0.00%	2	\$781,000	0.01%	0.01%		
All In One Realty Group, Inc.	2		\$780,000		0.01%	0.00%	0.01%	0.00%	2	\$780,000	0.01%	0.01%		
Exit Gulf Coast Realty		3		\$778,000	0.00%	0.01%	0.00%	0.01%	3	\$778,000	0.01%	0.01%		

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Wynns Realty	2	1	\$630,000	\$147,000	0.01%	0.00%	0.01%	0.00%	3	\$777,000	0.01%	0.01%
Barefoot Beach Realty Inc		1		\$775,000	0.00%	0.01%	0.00%	0.00%	1	\$775,000	0.01%	0.00%
New Century Realty Group		4		\$770,000	0.00%	0.01%	0.00%	0.02%	4	\$770,000	0.01%	0.02%
Morris & Hunt Realty LLC	2		\$767,500		0.01%	0.00%	0.01%	0.00%	2	\$767,500	0.01%	0.01%
Endless Summers Realty of SWFL	1	1	\$251,000	\$510,000	0.00%	0.00%	0.00%	0.00%	2	\$761,000	0.01%	0.01%
Aterra Realty Associates, LLC	1	1	\$480,000	\$280,000	0.00%	0.00%	0.00%	0.00%	2	\$760,000	0.01%	0.01%
Sellstate Island Properties	1	1	\$378,000	\$378,000	0.00%	0.00%	0.00%	0.00%	2	\$756,000	0.01%	0.01%
Parkline Realty Associates LLC	1	1	\$368,000	\$383,000	0.00%	0.00%	0.00%	0.00%	2	\$751,000	0.01%	0.01%
Sundial Realty of SW Florida	2	1	\$563,000	\$185,000	0.00%	0.00%	0.01%	0.00%	3	\$748,000	0.01%	0.01%
Ameriteam Realty Inc	2	1	\$399,900	\$348,000	0.00%	0.00%	0.01%	0.00%	3	\$747,900	0.01%	0.01%
Estates Realty	2	1	\$493,900	\$249,000	0.00%	0.00%	0.01%	0.00%	3	\$742,900	0.01%	0.01%
WBG SW Florida, Inc.	1	1	\$315,000	\$425,000	0.00%	0.00%	0.00%	0.00%	2	\$740,000	0.01%	0.01%
Naples Realty International LLC	1	1	\$315,000	\$420,000	0.00%	0.00%	0.00%	0.00%	2	\$735,000	0.01%	0.01%
Coastal Realty SWFL		3		\$729,900	0.00%	0.01%	0.00%	0.01%	3	\$729,900	0.01%	0.01%
Re/Max Under The Sun	1	2	\$146,000	\$580,000	0.00%	0.00%	0.00%	0.01%	3	\$726,000	0.01%	0.01%
Treeline Realty Corp	1	2	\$280,000	\$445,000	0.00%	0.00%	0.00%	0.01%	3	\$725,000	0.01%	0.01%
Experience Real Estate Group	1	2	\$220,000	\$502,900	0.00%	0.00%	0.00%	0.01%	3	\$722,900	0.01%	0.01%
Coast to Coast Preferred Property		2		\$722,400	0.00%	0.01%	0.00%	0.01%	2	\$722,400	0.01%	0.01%
Coldwell Banker Preferred Prop	2		\$716,199		0.01%	0.00%	0.01%	0.00%	2	\$716,199	0.01%	0.01%
US Group Realty Inc		3		\$703,000	0.00%	0.01%	0.00%	0.01%	3	\$703,000	0.01%	0.01%
Manuela Realty	1	1	\$203,000	\$500,000	0.00%	0.00%	0.00%	0.00%	2	\$703,000	0.01%	0.01%
Pascal Realty LLC	1	1	\$350,000	\$350,000	0.00%	0.00%	0.00%	0.00%	2	\$700,000	0.01%	0.01%
Royal Palm Realty of Naples, Inc.		1		\$700,000	0.00%	0.01%	0.00%	0.00%	1	\$700,000	0.01%	0.00%
Traes Way	1		\$699,000		0.01%	0.00%	0.00%	0.00%	1	\$699,000	0.01%	0.00%
Gulf Gateway Realty Inc.	1	1	\$390,000	\$300,000	0.00%	0.00%	0.00%	0.00%	2	\$690,000	0.01%	0.01%
Peak Realty Partners		2		\$676,000	0.00%	0.01%	0.00%	0.01%	2	\$676,000	0.01%	0.01%
Bayview Realty of Florida		3		\$675,500	0.00%	0.01%	0.00%	0.01%	3	\$675,500	0.01%	0.01%
Loffreno Real Estate, Inc.		2		\$673,166	0.00%	0.01%	0.00%	0.01%	2	\$673,166	0.01%	0.01%
Unique Properties of Naples, Inc.	1	1	\$470,000	\$203,000	0.00%	0.00%	0.00%	0.00%	2	\$673,000	0.01%	0.01%
Naples Coastal Realty Inc	3		\$672,500		0.01%	0.00%	0.01%	0.00%	3	\$672,500	0.01%	0.01%
Wentworth Realty Group	1		\$658,200		0.01%	0.00%	0.00%	0.00%	1	\$658,200	0.01%	0.00%
Gallery Realty	2	1	\$385,000	\$273,000	0.00%	0.00%	0.01%	0.00%	3	\$658,000	0.01%	0.01%
Florida Foundation Realty		1		\$655,000	0.00%	0.01%	0.00%	0.00%	1	\$655,000	0.01%	0.00%
No Nonsense Real Estate PA	2		\$650,000		0.01%	0.00%	0.01%	0.00%	2	\$650,000	0.01%	0.01%
Benham Real Estate Group of SW	2		\$647,500		0.01%	0.00%	0.01%	0.00%	2	\$647,500	0.01%	0.01%
Re/Max Destination Realty	1	3	\$130,000	\$507,789	0.00%	0.00%	0.00%	0.01%	4	\$637,789	0.01%	0.02%
Surf & Turf Realty Associates	1		\$635,000		0.01%	0.00%	0.00%	0.00%	1	\$635,000	0.01%	0.00%
Clause Real Estate, Inc.	1		\$634,000		0.01%	0.00%	0.00%	0.00%	1	\$634,000	0.01%	0.00%
J Meier Real Estate	1		\$630,000		0.01%	0.00%	0.00%	0.00%	1	\$630,000	0.01%	0.00%
Asciutto Realty LLC	2		\$629,000		0.01%	0.00%	0.01%	0.00%	2	\$629,000	0.01%	0.01%
Young Realty Group	1	2	\$160,000	\$465,000	0.00%	0.00%	0.00%	0.01%	3	\$625,000	0.01%	0.01%
Access Real Estate	4		\$625,000		0.01%	0.00%	0.02%	0.00%	4	\$625,000	0.01%	0.02%
MTB Realty LLC	1	1	\$310,000	\$310,000	0.00%	0.00%	0.00%	0.00%	2	\$620,000	0.01%	0.01%
Prodigy Properties	3		\$619,000		0.01%	0.00%	0.01%	0.00%	3	\$619,000	0.01%	0.01%
Real Estate By	1	1	\$485,000	\$122,900	0.00%	0.00%	0.00%	0.00%	2	\$607,900	0.01%	0.01%
Elite Properties of SW Florida, LC	1	1	\$95,000	\$510,000	0.00%	0.00%	0.00%	0.00%	2	\$605,000	0.01%	0.01%
Golden Realty & Management LLC	1	1	\$150,000	\$455,000	0.00%	0.00%	0.00%	0.00%	2	\$605,000	0.01%	0.01%

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McCullion & McCullion		2		\$590,000	0.00%	0.00%	0.00%	0.01%	2	\$590,000	0.00%	0.01%
COLLIER COUNTY REALTY CORP		2		\$579,900	0.00%	0.00%	0.00%	0.01%	2	\$579,900	0.00%	0.01%
Napoli Realty Services, LLC	1	1	\$181,500	\$395,000	0.00%	0.00%	0.00%	0.00%	2	\$576,500	0.00%	0.01%
Marco Island Real Estate LLC	1		\$575,000		0.00%	0.00%	0.00%	0.00%	1	\$575,000	0.00%	0.00%
Realty World-C Bagans 1st	1	1	\$285,000	\$285,000	0.00%	0.00%	0.00%	0.00%	2	\$570,000	0.00%	0.01%
Tropical Homes of Southwest Florida		2		\$568,000	0.00%	0.00%	0.00%	0.01%	2	\$568,000	0.00%	0.01%
Brokers Best Realty LLC	1		\$567,500		0.00%	0.00%	0.00%	0.00%	1	\$567,500	0.00%	0.00%
Easy Living Property Services	2		\$563,000		0.00%	0.00%	0.01%	0.00%	2	\$563,000	0.00%	0.01%
Re/Max Palm Realty	1	1	\$321,000	\$235,000	0.00%	0.00%	0.00%	0.00%	2	\$556,000	0.00%	0.01%
Trianon Properties Inc		2		\$555,000	0.00%	0.00%	0.00%	0.01%	2	\$555,000	0.00%	0.01%
Luxux SWFlorida Realty LLC		1		\$540,000	0.00%	0.00%	0.00%	0.00%	1	\$540,000	0.00%	0.00%
RE/MAX of The Islands	1	1	\$299,000	\$240,000	0.00%	0.00%	0.00%	0.00%	2	\$539,000	0.00%	0.01%
M N M Companies LLC	1	1	\$280,000	\$257,500	0.00%	0.00%	0.00%	0.00%	2	\$537,500	0.00%	0.01%
CL Properties		2		\$537,000	0.00%	0.00%	0.00%	0.01%	2	\$537,000	0.00%	0.01%
Sunlit Realty, LLC	1		\$536,750		0.00%	0.00%	0.00%	0.00%	1	\$536,750	0.00%	0.00%
Sand Dollar Realty Group Inc	1	1	\$267,900	\$267,900	0.00%	0.00%	0.00%	0.00%	2	\$535,800	0.00%	0.01%
Fort Myers Beach Realty	1		\$535,000		0.00%	0.00%	0.00%	0.00%	1	\$535,000	0.00%	0.00%
Listsmart LLC	2		\$532,600		0.00%	0.00%	0.01%	0.00%	2	\$532,600	0.00%	0.01%
American Home Realty Serv LLC	1	1	\$269,900	\$255,000	0.00%	0.00%	0.00%	0.00%	2	\$524,900	0.00%	0.01%
Rent 1 Sale 1 Realty	1	1	\$260,000	\$260,000	0.00%	0.00%	0.00%	0.00%	2	\$520,000	0.00%	0.01%
Florida Homes Realty Group	2	1	\$409,500	\$108,000	0.00%	0.00%	0.01%	0.00%	3	\$517,500	0.00%	0.01%
MAKS Realty Inc	2	1	\$435,000	\$77,500	0.00%	0.00%	0.01%	0.00%	3	\$512,500	0.00%	0.01%
Blu Oceans Realty LLC		2		\$512,000	0.00%	0.00%	0.00%	0.01%	2	\$512,000	0.00%	0.01%
CMC Realty	1	1	\$221,500	\$290,000	0.00%	0.00%	0.00%	0.00%	2	\$511,500	0.00%	0.01%
Gulf Waters Realty & Rentals L	1	1	\$255,000	\$255,000	0.00%	0.00%	0.00%	0.00%	2	\$510,000	0.00%	0.01%
Villa Realty Group, Inc.		2		\$508,500	0.00%	0.00%	0.00%	0.01%	2	\$508,500	0.00%	0.01%
Weichert on the Gulf, Realtors	1	1	\$245,000	\$262,000	0.00%	0.00%	0.00%	0.00%	2	\$507,000	0.00%	0.01%
Gulf Coast Realty Network	1	1	\$178,000	\$329,000	0.00%	0.00%	0.00%	0.00%	2	\$507,000	0.00%	0.01%
Marquise Property Sales		1		\$505,000	0.00%	0.00%	0.00%	0.00%	1	\$505,000	0.00%	0.00%
CD & Co Sales and Rentals Inc	1	1	\$252,270	\$252,270	0.00%	0.00%	0.00%	0.00%	2	\$504,540	0.00%	0.01%
Rental Link LLC		1		\$499,999	0.00%	0.00%	0.00%	0.00%	1	\$499,999	0.00%	0.00%
Riverside Realty Group, LLC	1	1	\$250,000	\$247,900	0.00%	0.00%	0.00%	0.00%	2	\$497,900	0.00%	0.01%
Premier Properties Florida		1		\$495,000	0.00%	0.00%	0.00%	0.00%	1	\$495,000	0.00%	0.00%
Heights Realty & Investments	2		\$495,000		0.00%	0.00%	0.01%	0.00%	2	\$495,000	0.00%	0.01%
B & B Realty		2		\$480,000	0.00%	0.00%	0.00%	0.01%	2	\$480,000	0.00%	0.01%
Yerger Realty	1	1	\$239,000	\$239,000	0.00%	0.00%	0.00%	0.00%	2	\$478,000	0.00%	0.01%
BLG Realty Group	1	2	\$130,500	\$339,500	0.00%	0.00%	0.00%	0.01%	3	\$470,000	0.00%	0.01%
Bogaerts International Realty	1	1	\$250,000	\$220,000	0.00%	0.00%	0.00%	0.00%	2	\$470,000	0.00%	0.01%
IRC International Realty Corp	1	1	\$234,900	\$234,900	0.00%	0.00%	0.00%	0.00%	2	\$469,800	0.00%	0.01%
Southern Premier Realty Inc		1		\$465,025	0.00%	0.00%	0.00%	0.00%	1	\$465,025	0.00%	0.00%
RFK Realty	1	1	\$238,500	\$225,000	0.00%	0.00%	0.00%	0.00%	2	\$463,500	0.00%	0.01%
Genice Sloan & Assoc Inc		1		\$460,000	0.00%	0.00%	0.00%	0.00%	1	\$460,000	0.00%	0.00%
Framor Realty	1	2	\$136,000	\$323,000	0.00%	0.00%	0.00%	0.01%	3	\$459,000	0.00%	0.01%
Gulf Coast Associates		1		\$459,000	0.00%	0.00%	0.00%	0.00%	1	\$459,000	0.00%	0.00%
CV Estates LLC		1		\$457,000	0.00%	0.00%	0.00%	0.00%	1	\$457,000	0.00%	0.00%
Hovland Homes Inc	1	1	\$205,000	\$250,000	0.00%	0.00%	0.00%	0.00%	2	\$455,000	0.00%	0.01%
Ordenez Realty LLC	1	1	\$225,000	\$228,500	0.00%	0.00%	0.00%	0.00%	2	\$453,500	0.00%	0.01%

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	Count of Side		Sum of Closed Volume		% of Closed Volume	% Closed Units						
Tannassee Realty, Inc.	1	1	\$225,900	\$225,900	0.00%	0.00%	0.00%	0.00%	2	\$451,800	0.00%	0.01%
Sonia Rios Realty	2		\$445,000		0.00%	0.00%	0.01%	0.00%	2	\$445,000	0.00%	0.01%
Royal Real Estate Florida Inc		1		\$431,400	0.00%	0.00%	0.00%	0.00%	1	\$431,400	0.00%	0.00%
Sun Coast Global, Inc.		2		\$430,000	0.00%	0.00%	0.00%	0.01%	2	\$430,000	0.00%	0.01%
Twin Metro Realty LLC	2	1	\$266,500	\$163,000	0.00%	0.00%	0.01%	0.00%	3	\$429,500	0.00%	0.01%
Woodruff Property Management	1		\$425,000		0.00%	0.00%	0.00%	0.00%	1	\$425,000	0.00%	0.00%
Schooner Bay	1		\$425,000		0.00%	0.00%	0.00%	0.00%	1	\$425,000	0.00%	0.00%
Encompass Property Management		1		\$420,000	0.00%	0.00%	0.00%	0.00%	1	\$420,000	0.00%	0.00%
West Coast Realty Inc		1		\$419,000	0.00%	0.00%	0.00%	0.00%	1	\$419,000	0.00%	0.00%
Mayhugh Realty, Inc.		1		\$416,500	0.00%	0.00%	0.00%	0.00%	1	\$416,500	0.00%	0.00%
Exclusive Properties of Southwest Florida		1		\$405,000	0.00%	0.00%	0.00%	0.00%	1	\$405,000	0.00%	0.00%
Linda Lamb & Company LLC		1		\$400,000	0.00%	0.00%	0.00%	0.00%	1	\$400,000	0.00%	0.00%
Carlyn LLC, REALTORS	1		\$398,500		0.00%	0.00%	0.00%	0.00%	1	\$398,500	0.00%	0.00%
Virginia M Woody		1		\$390,000	0.00%	0.00%	0.00%	0.00%	1	\$390,000	0.00%	0.00%
Florida Real Estate Services, Inc.	1		\$390,000		0.00%	0.00%	0.00%	0.00%	1	\$390,000	0.00%	0.00%
Shore Line Realty & Associates	2		\$390,000		0.00%	0.00%	0.01%	0.00%	2	\$390,000	0.00%	0.01%
Cyrus International Realty Cor		1		\$389,690	0.00%	0.00%	0.00%	0.00%	1	\$389,690	0.00%	0.00%
Florida Gulf Coast Realty LLC	2		\$386,000		0.00%	0.00%	0.01%	0.00%	2	\$386,000	0.00%	0.01%
River's Edge Properties, LLC		1		\$385,000	0.00%	0.00%	0.00%	0.00%	1	\$385,000	0.00%	0.00%
Kova Commercial of Naples LLC		1		\$385,000	0.00%	0.00%	0.00%	0.00%	1	\$385,000	0.00%	0.00%
Florida Living Realty Group		2		\$383,000	0.00%	0.00%	0.00%	0.01%	2	\$383,000	0.00%	0.01%
Kaye Realty Inc.	1		\$379,900		0.00%	0.00%	0.00%	0.00%	1	\$379,900	0.00%	0.00%
Bang Realty	1		\$378,076		0.00%	0.00%	0.00%	0.00%	1	\$378,076	0.00%	0.00%
Achievers Real Estate Services	1	1	\$270,000	\$100,000	0.00%	0.00%	0.00%	0.00%	2	\$370,000	0.00%	0.01%
Grande Floridian Properties, Inc.	1	1	\$197,313	\$171,000	0.00%	0.00%	0.00%	0.00%	2	\$368,313	0.00%	0.01%
American Properties Real Estat		1		\$360,000	0.00%	0.00%	0.00%	0.00%	1	\$360,000	0.00%	0.00%
GulfLife Realty		1		\$360,000	0.00%	0.00%	0.00%	0.00%	1	\$360,000	0.00%	0.00%
Naples Friends & Family Realty	1	1	\$180,000	\$180,000	0.00%	0.00%	0.00%	0.00%	2	\$360,000	0.00%	0.01%
Royal Realty Investment Group		2		\$356,000	0.00%	0.00%	0.00%	0.01%	2	\$356,000	0.00%	0.01%
Century 21 Gold Star Realty	1		\$355,000		0.00%	0.00%	0.00%	0.00%	1	\$355,000	0.00%	0.00%
Aggressive Realty Services LLC		1		\$354,000	0.00%	0.00%	0.00%	0.00%	1	\$354,000	0.00%	0.00%
Cape Realty Inc		1		\$352,500	0.00%	0.00%	0.00%	0.00%	1	\$352,500	0.00%	0.00%
Beck Real Estate	1		\$350,000		0.00%	0.00%	0.00%	0.00%	1	\$350,000	0.00%	0.00%
Burge Realty Group Inc		1		\$350,000	0.00%	0.00%	0.00%	0.00%	1	\$350,000	0.00%	0.00%
Century 21 Tri Power Realty	2		\$350,000		0.00%	0.00%	0.01%	0.00%	2	\$350,000	0.00%	0.01%
Sun Village Realty LLC	1		\$350,000		0.00%	0.00%	0.00%	0.00%	1	\$350,000	0.00%	0.00%
Cozy Naples Properties	1		\$345,000		0.00%	0.00%	0.00%	0.00%	1	\$345,000	0.00%	0.00%
RWB Real Estate, Inc.		1		\$340,000	0.00%	0.00%	0.00%	0.00%	1	\$340,000	0.00%	0.00%
Janeiro Realty, LLC	1	1	\$168,800	\$168,800	0.00%	0.00%	0.00%	0.00%	2	\$337,600	0.00%	0.01%
First Step Realty Group		1		\$335,000	0.00%	0.00%	0.00%	0.00%	1	\$335,000	0.00%	0.00%
FL Fidelity Realty Advisers		1		\$332,000	0.00%	0.00%	0.00%	0.00%	1	\$332,000	0.00%	0.00%
Coastal Breeze Properties	1	1	\$180,000	\$150,000	0.00%	0.00%	0.00%	0.00%	2	\$330,000	0.00%	0.01%
Rome International Realty		2		\$325,900	0.00%	0.00%	0.00%	0.01%	2	\$325,900	0.00%	0.01%
Floridas Realty LLC		1		\$320,000	0.00%	0.00%	0.00%	0.00%	1	\$320,000	0.00%	0.00%
Stock Realty LLC		1		\$315,000	0.00%	0.00%	0.00%	0.00%	1	\$315,000	0.00%	0.00%
Venture Realty & Investments	1		\$310,000		0.00%	0.00%	0.00%	0.00%	1	\$310,000	0.00%	0.00%
Barrington-Grey Realty LLC		1		\$310,000	0.00%	0.00%	0.00%	0.00%	1	\$310,000	0.00%	0.00%

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Dockside Realty Inc		1	\$305,000	0.00%	0.00%	0.00%	0.00%	1	\$305,000	0.00%	0.00%	
NextHome Advisors	1		\$302,500	0.00%	0.00%	0.00%	0.00%	1	\$302,500	0.00%	0.00%	
Staged Homes Realty of SWFL In	1		\$302,000	0.00%	0.00%	0.00%	0.00%	1	\$302,000	0.00%	0.00%	
Jim Green Realty	1		\$300,000	0.00%	0.00%	0.00%	0.00%	1	\$300,000	0.00%	0.00%	
Judah Realty		1	\$298,000	0.00%	0.00%	0.00%	0.00%	1	\$298,000	0.00%	0.00%	
N.A.I. Realty		1	\$295,500	0.00%	0.00%	0.00%	0.00%	1	\$295,500	0.00%	0.00%	
Florida Buyer Broker		1	\$293,000	0.00%	0.00%	0.00%	0.00%	1	\$293,000	0.00%	0.00%	
Hovland, Inc.	1		\$290,000	0.00%	0.00%	0.00%	0.00%	1	\$290,000	0.00%	0.00%	
Rushin Realty		1	\$290,000	0.00%	0.00%	0.00%	0.00%	1	\$290,000	0.00%	0.00%	
Marco Realty Associates, Inc.	1		\$289,000	0.00%	0.00%	0.00%	0.00%	1	\$289,000	0.00%	0.00%	
VADA Properties	1		\$289,000	0.00%	0.00%	0.00%	0.00%	1	\$289,000	0.00%	0.00%	
Green Coast Realty Inc		1	\$287,500	0.00%	0.00%	0.00%	0.00%	1	\$287,500	0.00%	0.00%	
The Realty Source of Naples		1	\$285,000	0.00%	0.00%	0.00%	0.00%	1	\$285,000	0.00%	0.00%	
Homes Realty LLC		1	\$285,000	0.00%	0.00%	0.00%	0.00%	1	\$285,000	0.00%	0.00%	
McQuaid & Company LLC		1	\$285,000	0.00%	0.00%	0.00%	0.00%	1	\$285,000	0.00%	0.00%	
Bohio Realty LLC		1	\$284,900	0.00%	0.00%	0.00%	0.00%	1	\$284,900	0.00%	0.00%	
Realty Rents and Sales, LLC	1	1	\$139,200	\$139,200	0.00%	0.00%	0.00%	0.00%	2	\$278,400	0.00%	0.01%
Seaside Realty of Cape Coral		1	\$277,500	0.00%	0.00%	0.00%	0.00%	1	\$277,500	0.00%	0.00%	
King Group Realty, LLC		1	\$275,000	0.00%	0.00%	0.00%	0.00%	1	\$275,000	0.00%	0.00%	
Commercium Real Estate Inc.	1		\$270,000	0.00%	0.00%	0.00%	0.00%	1	\$270,000	0.00%	0.00%	
Bella Real Estate LLC	1		\$270,000	0.00%	0.00%	0.00%	0.00%	1	\$270,000	0.00%	0.00%	
Innovative Properties		1	\$270,000	0.00%	0.00%	0.00%	0.00%	1	\$270,000	0.00%	0.00%	
Vanderbilt Beach Realty	1		\$270,000	0.00%	0.00%	0.00%	0.00%	1	\$270,000	0.00%	0.00%	
Professional Advantage Realty	1		\$268,000	0.00%	0.00%	0.00%	0.00%	1	\$268,000	0.00%	0.00%	
Team Realty of SWFL LLC	1		\$267,500	0.00%	0.00%	0.00%	0.00%	1	\$267,500	0.00%	0.00%	
Crifasi Real Estate Inc.		1	\$265,000	0.00%	0.00%	0.00%	0.00%	1	\$265,000	0.00%	0.00%	
Allied International Brokers		1	\$265,000	0.00%	0.00%	0.00%	0.00%	1	\$265,000	0.00%	0.00%	
Kalar Realty Services	1		\$259,000	0.00%	0.00%	0.00%	0.00%	1	\$259,000	0.00%	0.00%	
Odyssea Real Estate Group LLC		1	\$255,000	\$255,000	0.00%	0.00%	0.00%	0.00%	1	\$255,000	0.00%	0.00%
Avery Realty Group	1		\$255,000	0.00%	0.00%	0.00%	0.00%	1	\$255,000	0.00%	0.00%	
Nichols Realty, Inc.	1		\$255,000	0.00%	0.00%	0.00%	0.00%	1	\$255,000	0.00%	0.00%	
Pelican Bay Realty, Inc.	1		\$248,000	0.00%	0.00%	0.00%	0.00%	1	\$248,000	0.00%	0.00%	
RE/MAX Results Realty	1		\$246,000	0.00%	0.00%	0.00%	0.00%	1	\$246,000	0.00%	0.00%	
Naples Properties		1	\$245,000	0.00%	0.00%	0.00%	0.00%	1	\$245,000	0.00%	0.00%	
Shoreline Properties of SW FL		1	\$243,000	0.00%	0.00%	0.00%	0.00%	1	\$243,000	0.00%	0.00%	
Donna Carnes		1	\$240,000	0.00%	0.00%	0.00%	0.00%	1	\$240,000	0.00%	0.00%	
Gulf Coast Realty LLC	1	1	\$120,000	\$120,000	0.00%	0.00%	0.00%	0.00%	2	\$240,000	0.00%	0.01%
Precision Realty Services Inc	2		\$240,000	0.00%	0.00%	0.01%	0.00%	2	\$240,000	0.00%	0.01%	
Raso Realty Inc		1	\$239,900	0.00%	0.00%	0.00%	0.00%	1	\$239,900	0.00%	0.00%	
Lee County Realty, Inc.	2		\$235,700	0.00%	0.00%	0.01%	0.00%	2	\$235,700	0.00%	0.01%	
LocateHomes.com		1	\$235,000	0.00%	0.00%	0.00%	0.00%	1	\$235,000	0.00%	0.00%	
Belle Realty Co.	1		\$235,000	0.00%	0.00%	0.00%	0.00%	1	\$235,000	0.00%	0.00%	
RYW Properties	1		\$235,000	0.00%	0.00%	0.00%	0.00%	1	\$235,000	0.00%	0.00%	
Gulf Coast Executive Realty	1		\$235,000	0.00%	0.00%	0.00%	0.00%	1	\$235,000	0.00%	0.00%	
Slocum Properties		1	\$227,000	0.00%	0.00%	0.00%	0.00%	1	\$227,000	0.00%	0.00%	
Galleon Real Estate LLC	1		\$227,000	0.00%	0.00%	0.00%	0.00%	1	\$227,000	0.00%	0.00%	
Morris Williams Realty	1		\$220,000	0.00%	0.00%	0.00%	0.00%	1	\$220,000	0.00%	0.00%	

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RL Enterprises LLC	1	\$215,000	0.00%	0.00%	0.00%	0.00%	1	\$215,000	0.00%	0.00%				
Altru Realty	1	\$214,000	0.00%	0.00%	0.00%	0.00%	1	\$214,000	0.00%	0.00%				
Cornerstone Real Estate Services, Inc.	1	\$210,000	0.00%	0.00%	0.00%	0.00%	1	\$210,000	0.00%	0.00%				
Beth Rose Real Estate & Auction	1	\$210,000	0.00%	0.00%	0.00%	0.00%	1	\$210,000	0.00%	0.00%				
Kelly Cove Realty Inc							1	\$206,000	0.00%	0.00%				
Henson Luke Realty Group Int'l	1	\$204,700	0.00%	0.00%	0.00%	0.00%	1	\$204,700	0.00%	0.00%				
Win Realty, LLC	1	\$203,000	0.00%	0.00%	0.00%	0.00%	1	\$203,000	0.00%	0.00%				
Sanddollar Real Estate Corp of Naples	1	\$195,000	0.00%	0.00%	0.00%	0.00%	1	\$195,000	0.00%	0.00%				
Dream Coast Realty							1	\$190,000	0.00%	0.00%				
Blue Sky Builders & Realty	1	\$189,000	0.00%	0.00%	0.00%	0.00%	1	\$189,000	0.00%	0.00%				
Amstate Advantage Realty	1	\$188,000	0.00%	0.00%	0.00%	0.00%	1	\$188,000	0.00%	0.00%				
Florida Future Realty Inc							1	\$185,000	0.00%	0.00%				
Sunset Coast Realty							1	\$185,000	0.00%	0.00%				
Real Estate Direct	1	\$183,000	0.00%	0.00%	0.00%	0.00%	1	\$183,000	0.00%	0.00%				
SWFL Real Estate Experts	1	\$180,500	0.00%	0.00%	0.00%	0.00%	1	\$180,500	0.00%	0.00%				
DIY Home Sale Services	1	\$179,900	0.00%	0.00%	0.00%	0.00%	1	\$179,900	0.00%	0.00%				
Sellstate Real Estate Gallery	1	\$178,000	0.00%	0.00%	0.00%	0.00%	1	\$178,000	0.00%	0.00%				
Far Florida	1	\$174,000	0.00%	0.00%	0.00%	0.00%	1	\$174,000	0.00%	0.00%				
Realty Redesigned							1	\$171,400	0.00%	0.00%				
World Realty Group Inc	1	\$170,000	0.00%	0.00%	0.00%	0.00%	1	\$170,000	0.00%	0.00%				
Florida's 1st Choice Realty	1	\$85,000	\$85,000	0.00%	0.00%	0.00%	0.00%	2	\$170,000	0.00%	0.01%			
Hartford Realty LLC							1	\$165,000	0.00%	0.00%				
Advantage Florida Real Estate							1	\$160,000	0.00%	0.00%				
Bella Casa Services II LLC	1	\$155,000	0.00%	0.00%	0.00%	0.00%	1	\$155,000	0.00%	0.00%				
Dina Marie Realty, LLC	1	\$150,800	0.00%	0.00%	0.00%	0.00%	1	\$150,800	0.00%	0.00%				
Kaplowe Real Estate	1	\$148,000	0.00%	0.00%	0.00%	0.00%	1	\$148,000	0.00%	0.00%				
Carrera Consulting Group Inter	1	\$146,000	0.00%	0.00%	0.00%	0.00%	1	\$146,000	0.00%	0.00%				
Preferred Properties Intl Inc	1	\$145,000	0.00%	0.00%	0.00%	0.00%	1	\$145,000	0.00%	0.00%				
Collier Realty & Management	1	\$145,000	0.00%	0.00%	0.00%	0.00%	1	\$145,000	0.00%	0.00%				
Lifestyle Property Group LLC	1	\$144,000	0.00%	0.00%	0.00%	0.00%	1	\$144,000	0.00%	0.00%				
Pelletier Properties, LLC	1	\$140,000	0.00%	0.00%	0.00%	0.00%	1	\$140,000	0.00%	0.00%				
Appraisal Research Corp. of Naples	1	\$136,000	0.00%	0.00%	0.00%	0.00%	1	\$136,000	0.00%	0.00%				
Fast Action Realty Inc							1	\$133,000	0.00%	0.00%				
Worthit Realty, LLC	1	\$130,000	0.00%	0.00%	0.00%	0.00%	1	\$130,000	0.00%	0.00%				
Platinum Coast Real Estate	1	\$113,000	0.00%	0.00%	0.00%	0.00%	1	\$113,000	0.00%	0.00%				
Gennaro Realty Group Inc	1	\$112,000	0.00%	0.00%	0.00%	0.00%	1	\$112,000	0.00%	0.00%				
New Horizons Real Estate Corp.	1	\$110,000	0.00%	0.00%	0.00%	0.00%	1	\$110,000	0.00%	0.00%				
Dove Realty, Inc.	1	\$94,900	0.00%	0.00%	0.00%	0.00%	1	\$94,900	0.00%	0.00%				
<b>Grand Total</b>	<b>11,030</b>	<b>11,030</b>	<b>\$5,988,206,247</b>	<b>\$5,988,206,247</b>	<b>50.00%</b>	<b>50.00%</b>	<b>50.00%</b>	<b>50.00%</b>	<b>22,060</b>	<b>\$11,976,412,494</b>	<b>100.00%</b>	<b>100.00%</b>		

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Units**

A Market	(All)					
	Data		Side			
	Count of Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
	L	S	L	S		
Historical NA-BN-ES Offices Company						
John R Wood	1,301	1,184	\$831,439,423	\$832,983,702	2,485	\$1,664,423,125
Downing Frye	1,047	1,058	\$543,583,065	\$574,948,514	2,105	\$1,118,531,579
Premiere Plus Realty Co.	950	1,090	\$382,318,206	\$437,735,653	2,040	\$820,053,859
Premier Sothebys Int. Realty	745	620	\$783,564,487	\$690,157,354	1,365	\$1,473,721,841
Coldwell Banker Residential Real Estate, Inc.	533	487	\$245,641,776	\$239,728,975	1,020	\$485,370,751
MVP Realty Associates	317	441	\$96,490,703	\$150,960,065	758	\$247,450,768
Berkshire Hathaway Florida	357	343	\$151,901,584	\$153,743,813	700	\$305,645,397
Domain Realty.com LLC	253	371	\$90,056,690	\$146,991,039	624	\$237,047,729
Keller Williams Elite Realty	280	228	\$113,705,409	\$109,916,265	508	\$223,621,674
Amerivest Realty	182	247	\$83,840,284	\$127,397,447	429	\$211,237,731
Royal Shell Real Estate, Inc.	202	186	\$109,232,750	\$107,040,860	388	\$216,273,610
Sun Realty USA, Inc	182	194	\$59,210,385	\$71,733,129	376	\$130,943,514
Waterfront Realty Group Inc	121	172	\$80,516,450	\$104,103,083	293	\$184,619,533
Keller Williams Realty Naples	114	120	\$40,587,526	\$56,530,517	234	\$97,118,043
William Raveis-Florida LLC	110	117	\$174,478,615	\$154,482,271	227	\$328,960,886
Florida Home Realty of Collier County, Inc.	92	125	\$32,139,200	\$40,787,167	217	\$72,926,367
Realty World Florida	129	86	\$57,930,975	\$39,747,475	215	\$97,678,450
Engel & Voelkers	86	96	\$49,018,740	\$51,612,486	182	\$100,631,226
Equity Realty	43	137	\$14,459,492	\$58,815,042	180	\$73,274,534
Lennar Realty Inc	124	40	\$70,524,584	\$26,500,671	164	\$97,025,255
RE/MAX Realty Select	87	76	\$26,978,000	\$26,047,362	163	\$53,025,362
RE/MAX Distinction Realty	104	49	\$34,467,695	\$18,895,190	153	\$53,362,885
DR Horton Realty SWFL Inc.	136	16	\$50,650,961	\$5,694,640	152	\$56,345,601
Gulf Coast International Prop	69	77	\$186,774,010	\$193,206,500	146	\$379,980,510
Xclusive Homes LLC	51	81	\$13,860,963	\$19,272,965	132	\$33,133,928
South Bay Realty	57	71	\$26,258,755	\$29,980,725	128	\$56,239,480
	43	84	\$43,868,938	\$43,157,013	127	\$87,025,951
McQuaid and Company LLC	64	61	\$34,129,563	\$29,594,099	125	\$63,723,662
Non MLS		122		\$54,179,925	122	\$54,179,925
Naples Realty Services	69	52	\$33,312,400	\$21,454,551	121	\$54,766,951
Taylor Woodrow Realty-SW, LLC	83	26	\$39,236,985	\$11,920,939	109	\$51,157,924
Stock Realty, LLC	68	35	\$59,133,424	\$25,065,000	103	\$84,198,424
Keller Williams Realty, Marco	38	61	\$14,610,250	\$24,898,645	99	\$39,508,895
WEICHERT, REALTORSr On The Gulf	49	47	\$14,146,024	\$13,417,199	96	\$27,563,223
Gulf Breeze Real Estate, LLC	62	31	\$26,346,300	\$18,816,900	93	\$45,163,200
Opyt Realty Inc	11	77	\$3,106,000	\$22,677,799	88	\$25,783,799
RE/MAX Realty Group	37	50	\$10,378,700	\$17,069,400	87	\$27,448,100
Vineyards Properties Inc	44	40	\$24,037,383	\$17,218,631	84	\$41,256,014
Engel & Voelkers Bonita-Estero	39	43	\$10,939,000	\$15,425,849	82	\$26,364,849

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Units**

A Market	(All)					
	Data	Side				
	Count of Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
Keating Associates LLC	31	45	\$11,269,000	\$20,680,669	76	\$31,949,669
Real Pro Realtors	39	37	\$11,642,910	\$14,008,660	76	\$25,651,570
RE/MAX Affinity Mercato	33	42	\$9,993,525	\$15,721,687	75	\$25,715,212
Builders Services, Inc.	75		\$30,507,479		75	\$30,507,479
RL Nardi & Associates Inc	33	31	\$15,555,575	\$17,782,725	64	\$33,338,300
Gulf Coast Properties Group	33	30	\$12,645,150	\$11,293,810	63	\$23,938,960
Realty World, Top Producers Realty, Inc.	46	16	\$21,356,650	\$11,706,250	62	\$33,062,900
POM Property Management	49	12	\$12,801,900	\$5,017,500	61	\$17,819,400
Islandwalk Real Estate Sales	36	25	\$13,221,900	\$9,815,455	61	\$23,037,355
Homes & Land Brokers, Inc.	50	10	\$13,733,242	\$2,435,793	60	\$16,169,035
Keller Williams Realty Fort Myers	28	30	\$9,919,300	\$9,081,300	58	\$19,000,600
Paradise Coast Property Team	20	36	\$6,270,400	\$9,598,800	56	\$15,869,200
Century 21 Sunbelt Realty, Inc	26	28	\$8,687,000	\$9,772,700	54	\$18,459,700
RE/MAX Affinity Plus	30	23	\$10,301,950	\$13,350,800	53	\$23,652,750
A Plus Realty	16	35	\$3,861,300	\$9,277,919	51	\$13,139,219
Sand Castle Realty Group, Inc	21	27	\$13,549,300	\$18,418,865	48	\$31,968,165
Hudson Realty Executives LLC	17	26	\$5,689,050	\$8,086,698	43	\$13,775,748
Century 21 Sunbelt Realty Inc	28	14	\$8,748,650	\$3,779,200	42	\$12,527,850
Realhome Services and Solution	30	11	\$7,973,124	\$3,349,449	41	\$11,322,573
Blue Heron Realty of Naples	22	18	\$5,420,900	\$4,676,000	40	\$10,096,900
Tropics Real Estate	14	26	\$5,231,000	\$8,946,650	40	\$14,177,650
Port of the Islands Realty LLC	21	19	\$4,754,100	\$4,079,950	40	\$8,834,050
West Bay Realty Inc.	16	24	\$19,741,000	\$23,046,032	40	\$42,787,032
Independent Brokers Realty Inc.	20	19	\$11,965,600	\$8,993,050	39	\$20,958,650
Maxim LLC	20	18	\$6,421,800	\$4,334,500	38	\$10,756,300
White Sands Realty, LLC	11	26	\$3,770,000	\$13,166,348	37	\$16,936,348
Luxury & Beach Realty Inc	15	20	\$3,638,500	\$6,335,000	35	\$9,973,500
Premier Realty Homes	25	10	\$11,312,900	\$4,167,400	35	\$15,480,300
PACT Realty	28	7	\$70,397,376	\$17,145,000	35	\$87,542,376
Veronawalk Realty Inc	18	17	\$6,833,000	\$6,577,400	35	\$13,410,400
Illustrated Properties Real Estate Inc.	21	13	\$7,024,000	\$4,229,999	34	\$11,253,999
Tower Trace Realty LLC	17	17	\$10,129,500	\$10,133,500	34	\$20,263,000
REMAX Distinction Realty	26	8	\$5,624,550	\$3,080,500	34	\$8,705,050
Fischer Realty Int LLC	9	25	\$4,103,500	\$13,022,250	34	\$17,125,750
Allison James Estates and Home	21	12	\$5,762,685	\$3,405,148	33	\$9,167,833
Barry DeNicola Realty, Inc.	20	12	\$61,214,500	\$36,410,000	32	\$97,624,500
Bay Pointe Properties	15	17	\$3,850,000	\$4,050,400	32	\$7,900,400
David C. Brown Realty, Inc	16	15	\$2,898,900	\$2,499,200	31	\$5,398,100
Assist2Sell	22	8	\$7,146,400	\$4,993,500	30	\$12,139,900
Saggio Dream Realty	10	19	\$2,460,350	\$5,239,150	29	\$7,699,500

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Units**

A Market	(All)					
	Data	Side				
	Count of Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
Realty Group of Southwest Florida Inc.	12	17	\$4,710,500	\$4,611,400	29	\$9,321,900
L.H. Fleming & Company, Real Estate	15	14	\$7,294,300	\$13,289,500	29	\$20,583,800
Your Naples Realty LLC	15	14	\$4,168,900	\$4,422,500	29	\$8,591,400
Elite Realty of SW FL	14	15	\$6,347,325	\$5,896,400	29	\$12,243,725
Barclays Real Estate Group	16	13	\$5,387,000	\$4,461,192	29	\$9,848,192
Caine Premier Properties LLC	8	20	\$4,083,900	\$9,375,650	28	\$13,459,550
Sellstate on 5th	13	15	\$3,838,150	\$4,670,500	28	\$8,508,650
Lely Resort Realty, LLC.	18	10	\$11,707,480	\$5,433,625	28	\$17,141,105
Quail Communities Realty, Inc.	15	12	\$5,846,000	\$9,657,500	27	\$15,503,500
ListWithFreedom.com, Inc.	18	9	\$6,735,950	\$3,455,400	27	\$10,191,350
U S Prime Realty LLC	4	23	\$920,000	\$5,933,399	27	\$6,853,399
Key Real Estate	14	13	\$9,549,400	\$5,539,900	27	\$15,089,300
Boca Executives	14	13	\$4,405,900	\$5,740,100	27	\$10,146,000
Jones & Company Realty	7	19	\$1,634,319	\$5,486,319	26	\$7,120,638
Gulf Region Realty	17	9	\$3,098,600	\$1,859,200	26	\$4,957,800
Naples TBI Realty LLC	15	10	\$9,557,852	\$6,177,646	25	\$15,735,498
Platinum Properties of Naples Inc	13	12	\$14,301,000	\$6,344,000	25	\$20,645,000
Quail West Realty	20	4	\$45,290,376	\$6,415,908	24	\$51,706,284
Daane Properties Inc	11	13	\$6,586,000	\$5,417,000	24	\$12,003,000
Weekly Realty Group, LLC	14	9	\$18,475,000	\$14,599,000	23	\$33,074,000
KE Talis Park Real Estate Co	17	6	\$28,015,079	\$6,979,460	23	\$34,994,539
Right Choice Realty, LLC	11	12	\$2,280,100	\$2,534,155	23	\$4,814,255
L'Excellence Realty Group Inc.	9	14	\$2,211,000	\$3,408,900	23	\$5,619,900
Kevin Shelly Realty Inc	13	9	\$4,753,000	\$3,014,700	22	\$7,767,700
MVP Realty Associates LLC	9	13	\$2,501,700	\$4,583,643	22	\$7,085,343
Best Homes & Land Realty LLC	20	2	\$8,845,174	\$946,090	22	\$9,791,264
Florida Home Realty Inc	5	17	\$1,304,500	\$5,101,400	22	\$6,405,900
Germain Properties of Naples, LLC	14	8	\$8,110,200	\$3,211,700	22	\$11,321,900
Carrington Real Estate Service	5	17	\$1,945,900	\$5,766,512	22	\$7,712,412
Levitan Realty Group	12	10	\$8,949,900	\$13,977,000	22	\$22,926,900
The Sheridan Network.com Inc	21		\$10,198,650		21	\$10,198,650
Marco Island Realestate.com, Inc.	9	12	\$2,885,500	\$3,907,000	21	\$6,792,500
Starlink Realty Inc	9	12	\$3,291,400	\$2,848,820	21	\$6,140,220
Palm Realty Group	11	10	\$3,683,800	\$3,727,500	21	\$7,411,300
Coffey Real Estate Services, Corp	10	10	\$2,212,500	\$1,980,500	20	\$4,193,000
The Agency of SW Florida Inc	4	16	\$1,540,500	\$15,182,750	20	\$16,723,250
Ruby Realty & Referral Company	9	11	\$2,681,400	\$3,465,900	20	\$6,147,300
Realty Executives Signature	8	11	\$2,491,350	\$3,774,950	19	\$6,266,300
Neal Communities Realty, Inc.	14	5	\$6,080,737	\$1,996,845	19	\$8,077,582
A Codi Realty	5	14	\$2,202,500	\$4,892,800	19	\$7,095,300

**John R. Wood Properties. Inc.**  
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**Ranking By Units**

A Market	(All)					
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Starling Realty Inc	14	5	\$4,035,000	\$1,241,955	19	\$5,276,955
Emerald Realty of SW FL LLC	15	3	\$11,955,000	\$1,590,315	18	\$13,545,315
Island Realty Marco	11	7	\$4,597,500	\$2,812,500	18	\$7,410,000
Onier Realty of SW Fla	7	11	\$1,623,000	\$3,416,195	18	\$5,039,195
Hamro & Associates LLC	7	11	\$1,476,000	\$3,358,848	18	\$4,834,848
Eister and Company	8	10	\$3,512,400	\$3,115,400	18	\$6,627,800
Faust RealtyGroup	10	7	\$2,712,500	\$2,431,700	17	\$5,144,200
Alliance Realty Group	9	8	\$2,741,299	\$3,003,000	17	\$5,744,299
Grice Realty Inc	7	10	\$1,772,400	\$2,245,000	17	\$4,017,400
Current Real Estate & Mgmt Inc	5	12	\$1,067,900	\$2,557,000	17	\$3,624,900
TMB Realty Inc	7	10	\$2,082,500	\$3,928,500	17	\$6,011,000
Compass Real Estate	9	8	\$2,943,500	\$1,986,500	17	\$4,930,000
The Keyes Company/PSL	11	5	\$6,887,671	\$3,213,100	16	\$10,100,771
Florida Realty & Co	3	13	\$2,367,000	\$16,008,500	16	\$18,375,500
Sellstate Achievers Realty Network	9	7	\$2,482,700	\$2,000,000	16	\$4,482,700
Spina Realty Company	3	13	\$828,000	\$6,455,000	16	\$7,283,000
Horizons By The Sea Inc.	7	9	\$1,467,000	\$1,880,000	16	\$3,347,000
Pinnacle Property Group	9	6	\$3,767,000	\$2,532,000	15	\$6,299,000
Audubon Properties Inc	8	7	\$6,881,000	\$6,580,000	15	\$13,461,000
RE/MAX Realty Team	6	9	\$1,472,400	\$3,930,399	15	\$5,402,799
Miloff Aubuchon Rlty Grp, Inc.	5	10	\$1,271,900	\$3,528,500	15	\$4,800,400
Standard Pacific of S Florida	14	1	\$8,610,282	\$857,991	15	\$9,468,273
Bayside Realty SWFL LLC	8	7	\$2,505,000	\$2,189,000	15	\$4,694,000
Focus Real Estate	11	4	\$2,778,500	\$1,385,000	15	\$4,163,500
Help-U-Sell Reed & Associates	6	9	\$1,708,400	\$2,002,400	15	\$3,710,800
Naples Trust Real Estate Services	4	11	\$1,492,300	\$7,282,000	15	\$8,774,300
McNeil Real Estate, Inc.	11	4	\$3,537,900	\$2,532,587	15	\$6,070,487
Hunters Ridge Realty Co.	5	9	\$1,115,000	\$2,122,400	14	\$3,237,400
Self Realty Inc	6	8	\$2,413,500	\$2,613,300	14	\$5,026,800
Rossman Realty Group Inc	2	12	\$575,000	\$3,203,400	14	\$3,778,400
Naples Pro Realty	4	10	\$1,049,000	\$2,795,600	14	\$3,844,600
Redfin Corporation	3	11	\$1,230,900	\$4,831,940	14	\$6,062,840
Florida Realty Group	9	5	\$3,205,000	\$1,577,500	14	\$4,782,500
Starfish Realty, Inc.	8	6	\$1,649,000	\$2,194,900	14	\$3,843,900
VIP Realty Group Inc	7	7	\$4,570,000	\$2,757,300	14	\$7,327,300
Encore Realty	6	8	\$15,003,500	\$14,035,900	14	\$29,039,400
Century 21 Selling Paradise	4	10	\$1,068,000	\$2,410,600	14	\$3,478,600
Procacci Properties Inc	8	5	\$3,418,000	\$1,426,500	13	\$4,844,500
Benoit Properties Intl LLC	7	6	\$1,873,900	\$2,715,500	13	\$4,589,400
Florida Global RE Inc	10	3	\$2,762,000	\$621,800	13	\$3,383,800

**John R. Wood Properties. Inc.**  
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**Ranking By Units**

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VIP Realty Group	7	6	\$1,518,000	\$2,345,000	13	\$3,863,000
Century 21 TriPower Realty	5	8	\$1,978,400	\$3,952,550	13	\$5,930,950
Steven C. Moller, Broker	7	6	\$1,917,400	\$1,578,900	13	\$3,496,300
Waters Edge Real Estate LLC	8	5	\$1,944,689	\$1,633,000	13	\$3,577,689
E, M Prime Realty	8	5	\$2,276,500	\$1,002,000	13	\$3,278,500
Lahaina Realty	8	5	\$1,797,000	\$3,703,000	13	\$5,500,000
Mediterra Realty	6	6	\$16,572,000	\$13,046,000	12	\$29,618,000
Internet Realty Group, Inc.	5	7	\$1,294,000	\$2,816,757	12	\$4,110,757
TEC Realty	2	10	\$559,500	\$2,897,447	12	\$3,456,947
John R Wood Island Real Estate	2	10	\$530,000	\$5,950,000	12	\$6,480,000
Golf Life Properties, LLC	2	10	\$326,000	\$2,996,655	12	\$3,322,655
Tec Realty LLC	4	8	\$980,000	\$1,933,500	12	\$2,913,500
Re/Max Trend	5	7	\$2,087,000	\$3,225,500	12	\$5,312,500
Gulf Pointe Properties	8	4	\$2,162,500	\$757,500	12	\$2,920,000
Florida Homes Realty of Collier	10	2	\$3,835,500	\$929,000	12	\$4,764,500
Safe Harbor Real Estate Service	5	7	\$1,846,000	\$2,599,400	12	\$4,445,400
List In MLS Realty, LLC	8	4	\$2,357,000	\$1,447,500	12	\$3,804,500
Naples Beach Realty	5	7	\$1,696,000	\$2,754,900	12	\$4,450,900
Lisa Tomaini Realty	7	5	\$8,545,000	\$5,382,000	12	\$13,927,000
Bay Vision Realty	7	5	\$1,741,300	\$998,740	12	\$2,740,040
Vineyards Realty Inc	6	5	\$4,002,000	\$3,477,000	11	\$7,479,000
RE/MAX Sundance Realty II	2	9	\$585,600	\$2,823,140	11	\$3,408,740
Kingdom Realty Services LLC	6	5	\$1,714,800	\$807,500	11	\$2,522,300
Neal Communities Realty, Inc	9	2	\$3,710,846	\$859,333	11	\$4,570,179
LUX of Naples Corporation	4	7	\$3,677,500	\$2,702,900	11	\$6,380,400
Floridas Realty Specialists	8	3	\$2,248,500	\$554,500	11	\$2,803,000
Sellstate Priority Realty	4	7	\$1,124,000	\$1,586,500	11	\$2,710,500
Ashton Orlando Residential LLC	9	2	\$6,260,515	\$1,426,799	11	\$7,687,314
Tropical Home Realty LLC	8	3	\$1,955,650	\$542,501	11	\$2,498,151
Cornerstone Coastal Properties	2	9	\$665,000	\$5,272,000	11	\$5,937,000
Addvantage Real Estate Service	9	2	\$3,469,450	\$666,415	11	\$4,135,865
Neapolitan Realty LLC	3	8	\$2,139,500	\$1,277,500	11	\$3,417,000
Barclays Real Estate Group 1	4	7	\$1,412,000	\$3,614,000	11	\$5,026,000
Sunstream Realty, LLC	8	3	\$2,050,500	\$1,969,000	11	\$4,019,500
Real Estate Matters LLC	10		\$3,091,840		10	\$3,091,840
Excel Real Estate Services, Inc.	4	6	\$676,500	\$1,305,500	10	\$1,982,000
ToastyinNaples.com Realty	5	5	\$982,800	\$1,156,000	10	\$2,138,800
Express Realty of SW Florida	4	6	\$1,131,970	\$3,307,750	10	\$4,439,720
Pollard & Hedrich Realty, Inc.	3	7	\$804,000	\$2,309,900	10	\$3,113,900
Anchor Realty of Naples	5	5	\$1,612,400	\$1,932,500	10	\$3,544,900

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Units**

A Market	(All)					
	Data	Side				
	Count of Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
Naples Florida Luxury Realty	4	6	\$3,271,000	\$5,664,500	10	\$8,935,500
SW Management & Realty LLC	6	4	\$10,101,608	\$6,756,608	10	\$16,858,216
EXP Realty LLC	6	4	\$1,732,000	\$995,400	10	\$2,727,400
Priceless Realty, Inc.	5	5	\$806,000	\$1,275,000	10	\$2,081,000
SWFLA Realty LLC	2	8	\$200,600	\$1,866,000	10	\$2,066,600
McWilliams Buckley & Associates, Inc.	4	6	\$1,129,500	\$2,859,217	10	\$3,988,717
My Florida Real Estate LLC	3	6	\$836,000	\$2,044,000	9	\$2,880,000
Pikus Realty PA	1	8	\$270,000	\$2,104,000	9	\$2,374,000
Crimaldi and Associates, LLC	5	4	\$1,263,000	\$1,168,000	9	\$2,431,000
Bartley Realty LLLC	5	4	\$3,260,000	\$2,750,000	9	\$6,010,000
CC Realty Services LLC	7	2	\$1,970,884	\$529,559	9	\$2,500,443
Carney Realty & Associates Inc	8	1	\$3,398,350	\$890,000	9	\$4,288,350
America's Realty Corp of SW FI	2	7	\$935,000	\$2,146,500	9	\$3,081,500
Sterling Property Servs Realty	3	6	\$1,139,500	\$1,839,775	9	\$2,979,275
The Monterosso REO Team	5	4	\$2,231,501	\$1,169,500	9	\$3,401,001
OK Realty Inc.	6	3	\$1,710,800	\$738,000	9	\$2,448,800
Kunkle Realty, LLC	5	4	\$978,750	\$1,319,000	9	\$2,297,750
Charming Homes Realty	4	5	\$1,049,000	\$1,503,499	9	\$2,552,499
Schulz Realty LLC	4	5	\$2,933,000	\$2,802,960	9	\$5,735,960
Menelee Realty	7	2	\$1,462,462	\$264,000	9	\$1,726,462
NOCO LLC	8	1	\$2,423,000	\$228,640	9	\$2,651,640
Naples Beach & Bay Realty Inc	2	6	\$300,900	\$1,487,285	8	\$1,788,185
Naples Property Shop	4	4	\$2,175,500	\$1,880,000	8	\$4,055,500
Christopher Realty, Inc.	4	4	\$1,628,100	\$1,599,000	8	\$3,227,100
Bella Vita	7	1	\$2,520,000	\$500,000	8	\$3,020,000
Gulf Coast Realty	2	6	\$850,000	\$2,432,500	8	\$3,282,500
Listing Gate Inc	3	5	\$1,030,000	\$2,270,000	8	\$3,300,000
Baber Realty	6	2	\$1,458,000	\$697,500	8	\$2,155,500
Re/Max By The Beach LLC	6	2	\$1,729,900	\$404,000	8	\$2,133,900
Kim Levitan Realty	3	5	\$821,000	\$2,419,000	8	\$3,240,000
Florida Golf Realty LLC	4	4	\$1,240,000	\$1,559,000	8	\$2,799,000
Select Real Estate By Stephani	6	2	\$1,713,000	\$495,000	8	\$2,208,000
Ted Hofferber SRA, PA	7	1	\$2,843,500	\$630,000	8	\$3,473,500
Barefoot Beach Properties	4	4	\$14,440,000	\$12,602,500	8	\$27,042,500
The Forrest Company Realty of Naples Inc	4	4	\$10,095,000	\$15,700,000	8	\$25,795,000
Real Estate Broker Direct	7	1	\$3,353,900	\$530,000	8	\$3,883,900
Harborview Realty Inc	3	5	\$1,245,000	\$2,083,000	8	\$3,328,000
Simply Think Florida Realty	5	3	\$2,489,000	\$802,500	8	\$3,291,500
Beachwood Properties, Inc.	3	4	\$2,889,000	\$1,941,000	7	\$4,830,000
All Florida Property Group Inc	7		\$1,755,000		7	\$1,755,000

**John R. Wood Properties. Inc.**  
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**Ranking By Units**

A Market	(All)					
	Data	Side				
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Marc Joseph Realty	5	2	\$1,080,500	\$467,000	7	\$1,547,500
Vive Florida Intl Consultants	3	4	\$806,000	\$1,176,000	7	\$1,982,000
Preview Naples Properties LLC	5	2	\$1,957,300	\$452,500	7	\$2,409,800
Community Realty Associates	7		\$2,747,425		7	\$2,747,425
Wyndemere - Livingston Lakes	3	4	\$1,100,000	\$1,117,000	7	\$2,217,000
84 Real Estate	3	4	\$811,000	\$1,179,000	7	\$1,990,000
Calusa Bay Properties LLC	5	2	\$10,791,000	\$603,500	7	\$11,394,500
Gateway Real Estate of Fort Myers	3	4	\$586,000	\$1,090,000	7	\$1,676,000
Prime Location Brokers LLC	3	4	\$2,025,000	\$2,885,000	7	\$4,910,000
Thomas & French International Properties	4	3	\$1,161,000	\$763,000	7	\$1,924,000
West Shore Properties Real Estate Company	4	3	\$2,785,000	\$2,836,000	7	\$5,621,000
Jo Carter & Associates, Inc.	4	3	\$1,853,000	\$1,493,000	7	\$3,346,000
GreenLeaf Homes	5	2	\$2,272,600	\$908,800	7	\$3,181,400
United Real Estate Infinity	3	4	\$815,000	\$1,224,185	7	\$2,039,185
Priority Properties of Florida	1	6	\$190,000	\$1,489,500	7	\$1,679,500
Bar Investment Realty LLC	5	2	\$1,776,950	\$494,000	7	\$2,270,950
Clyde C. Quinby Realty, Inc.		7		\$1,831,990	7	\$1,831,990
Brand & Associates Inc.	2	5	\$738,000	\$1,730,500	7	\$2,468,500
TSD Realty	2	5	\$409,500	\$1,431,000	7	\$1,840,500
John Naumann & Associates	1	5	\$3,260,000	\$6,886,620	6	\$10,146,620
Keller Williams Florida Gulf Coast	2	4	\$818,000	\$1,899,000	6	\$2,717,000
RMS Realty LLC	3	3	\$806,000	\$746,000	6	\$1,552,000
Wordl Realty Services	2	4	\$477,000	\$905,899	6	\$1,382,899
Southwest Coast Realty, Inc.	4	2	\$1,242,000	\$585,000	6	\$1,827,000
Wilson & Associates RE Inc	3	3	\$1,322,000	\$1,380,000	6	\$2,702,000
Florida Westshore Realty Inc	1	5	\$305,000	\$5,246,000	6	\$5,551,000
Summit Realty LLC	3	3	\$1,066,000	\$770,000	6	\$1,836,000
WCI Realty Inc	3	3	\$1,854,560	\$1,854,560	6	\$3,709,120
4 Seasons Realty LLC	2	4	\$475,000	\$969,000	6	\$1,444,000
Fidelity Florida Realty Corp	3	3	\$772,000	\$495,400	6	\$1,267,400
Bay Forest Real Estate Services, Inc.	4	2	\$967,500	\$562,500	6	\$1,530,000
Diversified Real Estate Group	1	5	\$530,000	\$2,150,000	6	\$2,680,000
Banyan Naples Realty Co	1	5	\$240,000	\$3,381,000	6	\$3,621,000
Results Real Estate Inc	6		\$5,270,900		6	\$5,270,900
Sposen Realty & Development	2	4	\$473,500	\$1,293,000	6	\$1,766,500
Poteet Properties, Inc.	4	2	\$1,814,500	\$658,000	6	\$2,472,500
Boca Executive Realty	1	5	\$255,000	\$2,700,220	6	\$2,955,220
Naples Gold Realty LLC	2	4	\$1,132,000	\$1,622,000	6	\$2,754,000
Olde Naples Real Estate LLC	3	3	\$11,455,000	\$16,960,000	6	\$28,415,000
Porter Davis Real Estate	1	5	\$185,000	\$1,143,500	6	\$1,328,500

**John R. Wood Properties. Inc.**  
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**Ranking By Units**

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ANO Realty LLC	1	5	\$257,000	\$1,415,500	6	\$1,672,500
Development Realty, LC	2	4	\$1,635,000	\$1,421,000	6	\$3,056,000
Swept Away Realty, Inc.	4	2	\$1,070,050	\$1,090,150	6	\$2,160,200
Sun Cap Gateway Realty	3	3	\$1,599,000	\$1,271,000	6	\$2,870,000
Scavone Realty		6		\$4,110,000	6	\$4,110,000
Advantage Sales & Rentals Inc	3	3	\$1,035,000	\$954,000	6	\$1,989,000
Vanderbilt Realty LLC	5	1	\$984,000	\$320,000	6	\$1,304,000
Escape Realty Services, LLC	4	2	\$622,000	\$698,441	6	\$1,320,441
RE/MAX Dream	2	4	\$412,000	\$1,491,400	6	\$1,903,400
P & M Property Services	1	5	\$135,000	\$1,063,500	6	\$1,198,500
Home Buyers Marketing II, Inc.	1	5	\$294,400	\$1,184,500	6	\$1,478,900
Royal Shell Real Estate Inc	1	5	\$208,000	\$1,547,500	6	\$1,755,500
Real Edge Real Estate	3	2	\$794,350	\$647,000	5	\$1,441,350
Real Living Cypress Realty	2	3	\$435,000	\$1,175,000	5	\$1,610,000
Phelps Realty Services	4	1	\$746,900	\$11,500,000	5	\$12,246,900
Platinum Real Estate	3	2	\$791,000	\$568,555	5	\$1,359,555
Gulf Coast Management Group	3	2	\$518,500	\$444,500	5	\$963,000
Naples Flat Fee Realty, Inc	4	1	\$1,531,250	\$226,000	5	\$1,757,250
Fifth Town Real Estate Service		5		\$2,452,400	5	\$2,452,400
Broadway Realty & Management I	5		\$1,372,000		5	\$1,372,000
Paradise Realty of Naples, LLC	1	4	\$2,600,000	\$1,436,000	5	\$4,036,000
Perfect Properties of Naples, Inc.	3	2	\$1,486,500	\$460,000	5	\$1,946,500
Naples Florida Vacation Homes	1	4	\$204,800	\$1,277,300	5	\$1,482,100
Century 21 First Southern Trust	2	3	\$424,000	\$451,000	5	\$875,000
Anchor Real Estate	1	4	\$500,000	\$1,495,544	5	\$1,995,544
United Real Estate	3	2	\$1,067,500	\$1,878,000	5	\$2,945,500
Rossmann Realty Group	2	3	\$436,000	\$656,000	5	\$1,092,000
Sandpiper Realty	4	1	\$786,000	\$130,000	5	\$916,000
Ronto Realty	4	1	\$3,254,000	\$960,000	5	\$4,214,000
The New Home Spot Inc.		5		\$3,359,900	5	\$3,359,900
Miloff Aubuchon Realty Group	4	1	\$835,000	\$205,000	5	\$1,040,000
Re/Max Realty Partners	4	1	\$1,037,000	\$248,000	5	\$1,285,000
REVirtually LLC	2	3	\$614,900	\$764,000	5	\$1,378,900
Florida Gulf Realty Group, Inc	2	3	\$317,500	\$557,500	5	\$875,000
Sun Royal Realty Inc		5		\$1,274,000	5	\$1,274,000
iList LLC	4	1	\$867,000	\$405,000	5	\$1,272,000
Florida Complete Realty	4	1	\$741,000	\$230,000	5	\$971,000
Realty Corp. of Naples	3	2	\$713,500	\$770,000	5	\$1,483,500
Home Quest Inc.	3	2	\$1,745,000	\$1,331,000	5	\$3,076,000
Southwest Properties Group	1	3	\$940,000	\$1,813,900	4	\$2,753,900

**John R. Wood Properties. Inc.**  
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New Century Realty Group		4		\$770,000	4	\$770,000
Naples Luxury Real Estate Group	2	2	\$1,365,000	\$880,000	4	\$2,245,000
Thompson Realty	2	2	\$425,000	\$425,000	4	\$850,000
Perkins Realty Group	2	2	\$872,000	\$944,000	4	\$1,816,000
Eventide Realty Services LLC	1	3	\$415,000	\$606,500	4	\$1,021,500
Pegasus Realty Group, Inc	2	2	\$705,000	\$491,000	4	\$1,196,000
Bird Realty Group	1	3	\$454,833	\$1,074,000	4	\$1,528,833
Olde Naples Real Estate, Inc.	1	3	\$213,000	\$1,570,000	4	\$1,783,000
Esquire Real Estate Services,	4		\$1,168,900		4	\$1,168,900
Absolute Equity Realty Group		4		\$2,530,450	4	\$2,530,450
Sand Castle Realty Group, Inc	3	1	\$1,114,000	\$305,000	4	\$1,419,000
Wilderness of Naples Realty	2	2	\$724,500	\$1,055,000	4	\$1,779,500
KPMG Realty LLC	4		\$1,045,000		4	\$1,045,000
RockStar Realty LLC	2	2	\$480,000	\$700,000	4	\$1,180,000
Legacy International Realty	3	1	\$1,028,000	\$394,900	4	\$1,422,900
Market America Realty Network	3	1	\$786,000	\$127,500	4	\$913,500
Mathes Realty Inc	3	1	\$923,000	\$375,000	4	\$1,298,000
Inactive	2	2	\$943,800	\$315,939	4	\$1,259,739
Access Real Estate	4		\$625,000		4	\$625,000
Phase III Real Estate Services	3	1	\$1,740,500	\$221,500	4	\$1,962,000
Prime Real Estate of Naples	2	2	\$650,000	\$645,000	4	\$1,295,000
Clausen Properties, Inc.	2	2	\$497,900	\$690,800	4	\$1,188,700
Chateaux Realty	2	2	\$468,851	\$360,601	4	\$829,452
Premiere Advantage Real Estate		4		\$2,541,500	4	\$2,541,500
Baybeach Realty	3	1	\$1,151,500	\$284,000	4	\$1,435,500
Hometown Realty of SW Florida	3	1	\$811,000	\$233,000	4	\$1,044,000
Bristol Properties		4		\$2,058,900	4	\$2,058,900
True Realty Services LLC	3	1	\$1,272,500	\$204,000	4	\$1,476,500
Re/Max Destination Realty	1	3	\$130,000	\$507,789	4	\$637,789
Sunny Realty	2	1	\$468,000	\$412,500	3	\$880,500
Gallery Realty	2	1	\$385,000	\$273,000	3	\$658,000
The Willis Group, LLC	1	2	\$1,050,000	\$3,175,000	3	\$4,225,000
Premier Florida Realty of SWFL		3		\$1,909,000	3	\$1,909,000
Naples Select Real Estate LLC		3		\$807,500	3	\$807,500
Wynns Realty	2	1	\$630,000	\$147,000	3	\$777,000
Andrea Deane & Associates, Inc.	1	2	\$665,000	\$2,067,000	3	\$2,732,000
Treeline Realty Corp	1	2	\$280,000	\$445,000	3	\$725,000
Seaside Properties of South Florida, Inc.	1	2	\$1,550,000	\$725,000	3	\$2,275,000
Nautical Realty Group Inc	1	2	\$282,000	\$982,138	3	\$1,264,138
RE 1 Advisor		3		\$4,870,000	3	\$4,870,000

**John R. Wood Properties. Inc.**  
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Ad Infinitum Realty & Consult	2	1	\$545,000	\$497,500	3	\$1,042,500
Experience Real Estate Group	1	2	\$220,000	\$502,900	3	\$722,900
Diversified Real Estate Group,	1	2	\$288,000	\$982,675	3	\$1,270,675
Le Reve Realty,LLC	1	2	\$625,000	\$940,000	3	\$1,565,000
Carolyn Weinand Properties	2	1	\$398,000	\$777,000	3	\$1,175,000
Royal Crown Realty, LLC	2	1	\$712,000	\$450,000	3	\$1,162,000
In Florida Properties	3		\$3,318,750		3	\$3,318,750
Coyne Realty Inc	1	2	\$1,200,000	\$570,000	3	\$1,770,000
Rossi Real Estate Inc	2	1	\$1,119,000	\$340,000	3	\$1,459,000
London Bay Realty, Inc.	2	1	\$12,465,000	\$8,000,000	3	\$20,465,000
Prodigy Properties	3		\$619,000		3	\$619,000
Exit Gulf Coast Realty		3		\$778,000	3	\$778,000
Ivanova Realty LLC	1	2	\$300,000	\$647,500	3	\$947,500
Assist 2 Sell Partners Realty	2	1	\$535,800	\$334,900	3	\$870,700
Paradise Lifestyles	1	2	\$130,000	\$1,205,000	3	\$1,335,000
Naples Coastal Realty Inc	3		\$672,500		3	\$672,500
C.J. Realty of SW FL, Inc.	2	1	\$552,500	\$349,000	3	\$901,500
Florida Elite Realty Inc	1	2	\$272,000	\$570,000	3	\$842,000
MyMLSBroker.com	3		\$3,340,000		3	\$3,340,000
Key Real Estate Advisors	2	1	\$635,000	\$415,000	3	\$1,050,000
Ameriteam Realty Inc	2	1	\$399,900	\$348,000	3	\$747,900
Twin Metro Realty LLC	2	1	\$266,500	\$163,000	3	\$429,500
Estates Realty	2	1	\$493,900	\$249,000	3	\$742,900
Alegna Realty	2	1	\$426,900	\$479,000	3	\$905,900
Florida Homes Realty Group	2	1	\$409,500	\$108,000	3	\$517,500
TJS Realty, Inc.	1	2	\$975,000	\$1,305,000	3	\$2,280,000
Sundial Realty of SW Florida	2	1	\$563,000	\$185,000	3	\$748,000
Miles Realty Group	1	2	\$212,000	\$689,000	3	\$901,000
Mayr & Company Realty	2	1	\$565,500	\$320,000	3	\$885,500
Premier Realty Concepts, Inc.	1	2	\$1,350,000	\$1,535,000	3	\$2,885,000
Compass Florida Naples	2	1	\$15,115,000	\$1,300,000	3	\$16,415,000
Marilee Realty	3		\$1,170,000		3	\$1,170,000
MAKS Realty Inc	2	1	\$435,000	\$77,500	3	\$512,500
Bayview Realty of Florida		3		\$675,500	3	\$675,500
Realty Executives Cape Coral	2	1	\$818,000	\$440,000	3	\$1,258,000
Hayden Real Estate LLC		3		\$1,072,500	3	\$1,072,500
Re/Max Under The Sun	1	2	\$146,000	\$580,000	3	\$726,000
Coastal Realty SWFL		3		\$729,900	3	\$729,900
Costantini Realty Inc.	1	2	\$412,500	\$807,000	3	\$1,219,500
US Group Realty Inc		3		\$703,000	3	\$703,000

Date: 12/6/2017  
Time: 5:39 PM

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Land Solutions Inc	1	2	\$413,300	\$1,153,800	3	\$1,567,100
Luxury Real Estate Group		3		\$1,140,500	3	\$1,140,500
Lehigh Prof., Realty Serv.,Inc	3		\$797,350		3	\$797,350
Framor Realty	1	2	\$136,000	\$323,000	3	\$459,000
Kristine Hansen LLC	1	2	\$189,500	\$622,900	3	\$812,400
Abitare International		3		\$1,970,000	3	\$1,970,000
BLG Realty Group	1	2	\$130,500	\$339,500	3	\$470,000
Young Realty Group	1	2	\$160,000	\$465,000	3	\$625,000
Listsmart LLC	2		\$532,600		2	\$532,600
Pascal Realty LLC	1	1	\$350,000	\$350,000	2	\$700,000
CL Properties		2		\$537,000	2	\$537,000
Lee County Realty, Inc.	2		\$235,700		2	\$235,700
Rome International Realty		2		\$325,900	2	\$325,900
Nationwide Residential & Commercial R.E.	1	1	\$390,000	\$575,900	2	\$965,900
B & B Realty		2		\$480,000	2	\$480,000
Gulf Gateway Realty Inc.	1	1	\$390,000	\$300,000	2	\$690,000
Coast to Coast Preferred Property		2		\$722,400	2	\$722,400
Endless Summers Realty of SWFL	1	1	\$251,000	\$510,000	2	\$761,000
Ordonez Realty LLC	1	1	\$225,000	\$228,500	2	\$453,500
CD & Co Sales and Rentals Inc	1	1	\$252,270	\$252,270	2	\$504,540
Gulf Coast Realty LLC	1	1	\$120,000	\$120,000	2	\$240,000
Coastal Breeze Properties	1	1	\$180,000	\$150,000	2	\$330,000
American Home Realty Serv LLC	1	1	\$269,900	\$255,000	2	\$524,900
RFK Realty	1	1	\$238,500	\$225,000	2	\$463,500
Trianon Properties Inc		2		\$555,000	2	\$555,000
Yerger Realty	1	1	\$239,000	\$239,000	2	\$478,000
Tropical Homes of Southwest Florida		2		\$568,000	2	\$568,000
Gulf Coast Realty Network	1	1	\$178,000	\$329,000	2	\$507,000
Stewart Real Estate Company		2		\$1,230,000	2	\$1,230,000
Genta Company Realty LLC	2		\$1,425,000		2	\$1,425,000
Weichert on the Gulf, Realtors	1	1	\$245,000	\$262,000	2	\$507,000
Asciutto Realty LLC	2		\$629,000		2	\$629,000
Tannasse Realty, Inc.	1	1	\$225,900	\$225,900	2	\$451,800
Indiana Prestige Properties	1	1	\$435,000	\$359,000	2	\$794,000
Florida Living Realty Group		2		\$383,000	2	\$383,000
Florida's Realty LLC	1	1	\$440,000	\$440,000	2	\$880,000
Royal Realty Investment Group		2		\$356,000	2	\$356,000
MTB Realty LLC	1	1	\$310,000	\$310,000	2	\$620,000
Parkline Realty Associates LLC	1	1	\$368,000	\$383,000	2	\$751,000
Gulf Waters Realty & Rentals L	1	1	\$255,000	\$255,000	2	\$510,000

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A Market	(All)					
	Data	Side				
	Count of Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
Sun Coast Global, Inc.		2		\$430,000	2	\$430,000
Florida Gulf Coast Realty LLC	2		\$386,000		2	\$386,000
Blu Oceans Realty LLC		2		\$512,000	2	\$512,000
CMC Realty	1	1	\$221,500	\$290,000	2	\$511,500
Sellstate Island Properties	1	1	\$378,000	\$378,000	2	\$756,000
Realty Rents and Sales, LLC	1	1	\$139,200	\$139,200	2	\$278,400
Naples Friends & Family Realty	1	1	\$180,000	\$180,000	2	\$360,000
Unique Properties of Naples, Inc.	1	1	\$470,000	\$203,000	2	\$673,000
Naples 1st Realty LLC		2		\$885,000	2	\$885,000
Mayers Realty Group LLC	1	1	\$475,000	\$475,000	2	\$950,000
Loffreno Real Estate, Inc.		2		\$673,166	2	\$673,166
Aterra Realty Associates, LLC	1	1	\$480,000	\$280,000	2	\$760,000
Bogaerts International Realty	1	1	\$250,000	\$220,000	2	\$470,000
Golden Realty & Management LLC	1	1	\$150,000	\$455,000	2	\$605,000
Century 21 Tri Power Realty	2		\$350,000		2	\$350,000
Real Estate By	1	1	\$485,000	\$122,900	2	\$607,900
M N M Companies LLC	1	1	\$280,000	\$257,500	2	\$537,500
Hamilton-Franklin Realty LLC	1	1	\$490,000	\$291,000	2	\$781,000
Sonia Rios Realty	2		\$445,000		2	\$445,000
Easy Living Property Services	2		\$563,000		2	\$563,000
Shore Line Realty & Associates	2		\$390,000		2	\$390,000
Janeiro Realty, LLC	1	1	\$168,800	\$168,800	2	\$337,600
Sunrise Realty Network Inc	2		\$1,093,700		2	\$1,093,700
The Keyes Company	1	1	\$505,000	\$390,000	2	\$895,000
IRC International Realty Corp	1	1	\$234,900	\$234,900	2	\$469,800
Naples Realty International LLC	1	1	\$315,000	\$420,000	2	\$735,000
Sand Dollar Realty Group Inc	1	1	\$267,900	\$267,900	2	\$535,800
Rent 1 Sale 1 Realty	1	1	\$260,000	\$260,000	2	\$520,000
Villa Realty Group, Inc.		2		\$508,500	2	\$508,500
WBG SW Florida, Inc.	1	1	\$315,000	\$425,000	2	\$740,000
Precision Realty Services Inc	2		\$240,000		2	\$240,000
Executive Premiere Realty	1	1	\$575,000	\$575,000	2	\$1,150,000
RE/MAX of The Islands	1	1	\$299,000	\$240,000	2	\$539,000
The Forest Real Estate	1	1	\$580,000	\$280,000	2	\$860,000
Elite Properties of SW Florida, LC	1	1	\$95,000	\$510,000	2	\$605,000
Florida's 1st Choice Realty	1	1	\$85,000	\$85,000	2	\$170,000
All In One Realty Group, Inc.	2		\$780,000		2	\$780,000
RL Bailey Realty	1	1	\$260,000	\$940,000	2	\$1,200,000
Achievers Real Estate Services	1	1	\$270,000	\$100,000	2	\$370,000
Napoli Realty Services, LLC	1	1	\$181,500	\$395,000	2	\$576,500

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Units**

A Market	(All)					
	Data	Side				
	Count of Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
Heights Realty & Investments	2		\$495,000		2	\$495,000
Cliffoney Realty LLC	1	1	\$650,000	\$435,000	2	\$1,085,000
McCullion & McCullion		2		\$590,000	2	\$590,000
Coldwell Banker Preferred Prop	2		\$716,199		2	\$716,199
Florida Local Real Estate LLC		2		\$805,000	2	\$805,000
Re/Max Palm Realty	1	1	\$321,000	\$235,000	2	\$556,000
Expert Advisors Realty Network		2		\$855,000	2	\$855,000
Xcellence Realty Inc	1	1	\$665,000	\$495,000	2	\$1,160,000
Palm Properties International	1	1	\$380,000	\$415,000	2	\$795,000
Realty World-C Bagans 1st	1	1	\$285,000	\$285,000	2	\$570,000
COLLIER COUNTY REALTY CORP		2		\$579,900	2	\$579,900
Morris & Hunt Realty LLC	2		\$767,500		2	\$767,500
Gulf Coast Investment Properties		2		\$1,552,000	2	\$1,552,000
Manuela Realty	1	1	\$203,000	\$500,000	2	\$703,000
Peak Realty Partners		2		\$676,000	2	\$676,000
Match Point Realty Inc.	1	1	\$335,000	\$800,000	2	\$1,135,000
Schooner Bay Realty, Inc.		2		\$920,000	2	\$920,000
Hovland Homes Inc	1	1	\$205,000	\$250,000	2	\$455,000
Riverside Realty Group, LLC	1	1	\$250,000	\$247,900	2	\$497,900
Grande Floridian Properties, Inc.	1	1	\$197,313	\$171,000	2	\$368,313
No Nonsense Real Estate PA	2		\$650,000		2	\$650,000
Benham Real Estate Group of SW	2		\$647,500		2	\$647,500
Rental Link LLC		1		\$499,999	1	\$499,999
Dockside Realty Inc		1		\$305,000	1	\$305,000
Fort Myers Beach Realty	1		\$535,000		1	\$535,000
Wentworth Realty Group	1		\$658,200		1	\$658,200
Kova Commercial of Naples LLC		1		\$385,000	1	\$385,000
RL Enterprises LLC	1		\$215,000		1	\$215,000
Prime Pic Realty LLC		1		\$1,550,000	1	\$1,550,000
Far Florida	1		\$174,000		1	\$174,000
The Realty Source of Naples		1		\$285,000	1	\$285,000
Blue Sky Builders & Realty	1		\$189,000		1	\$189,000
J Meier Real Estate	1		\$630,000		1	\$630,000
Traes Way	1		\$699,000		1	\$699,000
Encompass Property Management		1		\$420,000	1	\$420,000
Preferred Properties Intl Inc	1		\$145,000		1	\$145,000
Pfeifer Realty Group LLC		1		\$845,000	1	\$845,000
Real Estate Direct	1		\$183,000		1	\$183,000
Allied International Brokers		1		\$265,000	1	\$265,000
RE/MAX Results Realty	1		\$246,000		1	\$246,000

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Units**

A Market	(All)				
	Data	Side			
	Count of Side		Sum of Closed Volume	Total Count of Side	Total Sum of Closed Volume
Brokers Best Really LLC	1		\$567,500	1	\$567,500
Bang Realty	1		\$378,076	1	\$378,076
Florida Buyer Broker		1		1	\$293,000
Kaye Realty Inc.	1		\$379,900	1	\$379,900
VADA Properties	1		\$289,000	1	\$289,000
Resort Immobilien Realty Corporation	1		\$1,200,000	1	\$1,200,000
Aggressive Realty Services LLC		1		1	\$354,000
Pelican Bay Realty, Inc.	1		\$248,000	1	\$248,000
Linda Lamb & Company LLC		1		1	\$400,000
Galleon Real Estate LLC	1		\$227,000	1	\$227,000
Genice Sloan & Assoc Inc		1		1	\$460,000
Bella Casa Services II LLC	1		\$155,000	1	\$155,000
Altru Realty	1		\$214,000	1	\$214,000
Team Realty of SWFL LLC	1		\$267,500	1	\$267,500
81 West Brokerage Services LLC		1		1	\$1,000,000
Florida Real Estate Services, Inc.	1		\$390,000	1	\$390,000
Kalar Realty Services	1		\$259,000	1	\$259,000
Patagonia Realty	1		\$2,050,000	1	\$2,050,000
Innovative Properties		1		1	\$270,000
Jim Green Realty	1		\$300,000	1	\$300,000
Seaside Realty of Cape Coral		1		1	\$277,500
Diamond Custom Homes Realty	1		\$2,625,000	1	\$2,625,000
McQuaid & Company LLC		1		1	\$285,000
Staged Homes Realty of SWFL In	1		\$302,000	1	\$302,000
Green Coast Realty Inc		1		1	\$287,500
NextHome Advisors	1		\$302,500	1	\$302,500
Judah Realty		1		1	\$298,000
Carlyn LLC, REALTORS	1		\$398,500	1	\$398,500
Amstate Advantage Realty	1		\$188,000	1	\$188,000
Platinum Coast Real Estate		1		1	\$113,000
FL Fidelity Realty Advisers		1		1	\$332,000
Lifestyle Property Group LLC	1		\$144,000	1	\$144,000
Burge Realty Group Inc		1		1	\$350,000
Professional Advantage Realty	1		\$268,000	1	\$268,000
American Properties Real Estat		1		1	\$360,000
Worthit Realty,LLC		1		1	\$130,000
Marco Realty Associates, Inc.	1		\$289,000	1	\$289,000
Fast Action Realty Inc		1		1	\$133,000
Mayhugh Realty, Inc.		1		1	\$416,500
Win Realty, LLC	1		\$203,000	1	\$203,000

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Units**

A Market	(All)					
	Data	Side				
	Count of Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
CV Estates LLC		1		\$457,000	1	\$457,000
Pelletier Properties, LLC		1		\$140,000	1	\$140,000
Clause Real Estate, Inc.	1		\$634,000		1	\$634,000
Bella Real Estate LLC	1		\$270,000		1	\$270,000
Surf & Turf Realty Associates	1		\$635,000		1	\$635,000
Sanddollar Real Estate Corp of Naples	1		\$195,000		1	\$195,000
Royal Palm Realty of Naples, Inc.		1		\$700,000	1	\$700,000
Schooner Bay	1		\$425,000		1	\$425,000
Osborne & Company, Inc		1		\$925,000	1	\$925,000
Carrera Consulting Group Inter		1		\$146,000	1	\$146,000
Renaissance Realty		1		\$1,365,000	1	\$1,365,000
Kaplowe Real Estate		1		\$148,000	1	\$148,000
Bud Coleman Associates Inc		1		\$3,100,000	1	\$3,100,000
Dina Marie Realty, LLC		1		\$150,800	1	\$150,800
Crifasi Real Estate Inc.		1		\$265,000	1	\$265,000
Woodruff Property Management	1		\$425,000		1	\$425,000
Century 21 Gold Star Realty	1		\$355,000		1	\$355,000
Advantage Florida Real Estate		1		\$160,000	1	\$160,000
Collier Realty & Management	1		\$145,000		1	\$145,000
Hartford Realty LLC		1		\$165,000	1	\$165,000
King Group Realty, LLC		1		\$275,000	1	\$275,000
World Realty Group Inc		1		\$170,000	1	\$170,000
Sunlit Realty, LLC	1		\$536,750		1	\$536,750
Realty Redesigned		1		\$171,400	1	\$171,400
Bohio Realty LLC		1		\$284,900	1	\$284,900
Sellstate Real Estate Gallery		1		\$178,000	1	\$178,000
Homes Realty LLC		1		\$285,000	1	\$285,000
Venture Realty & Investments	1		\$310,000		1	\$310,000
New Horizons Real Estate Corp.	1		\$110,000		1	\$110,000
DIY Home Sale Services		1		\$179,900	1	\$179,900
Rushin Realty		1		\$290,000	1	\$290,000
SWFL Real Estate Experts		1		\$180,500	1	\$180,500
N.A.I. Realty		1		\$295,500	1	\$295,500
Commercium Real Estate Inc.	1		\$270,000		1	\$270,000
Marco Island Real Estate LLC	1		\$575,000		1	\$575,000
Morris Williams Realty	1		\$220,000		1	\$220,000
Barrington-Grey Realty LLC		1		\$310,000	1	\$310,000
Henson Luke Realty Group Int'l	1		\$204,700		1	\$204,700
Stock Realty LLC		1		\$315,000	1	\$315,000
Sunset Coast Realty		1		\$185,000	1	\$185,000

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Units**

A Market	(All)				
	Data	Side			
	Count of Side		Sum of Closed Volume	Total Count of Side	Total Sum of Closed Volume
Floridas Realty LLC		1	\$320,000	1	\$320,000
Florida Future Realty Inc		1	\$185,000	1	\$185,000
First Step Realty Group		1	\$335,000	1	\$335,000
Gennaro Realty Group Inc	1		\$112,000	1	\$112,000
RWB Real Estate, Inc.		1	\$340,000	1	\$340,000
Dream Coast Realty		1	\$190,000	1	\$190,000
Cape Realty Inc		1	\$352,500	1	\$352,500
Vanderbilt Beach Realty	1		\$270,000	1	\$270,000
Gulflife Realty		1	\$360,000	1	\$360,000
Avery Realty Group	1		\$255,000	1	\$255,000
River's Edge Properties, LLC		1	\$385,000	1	\$385,000
Dove Realty, Inc.	1		\$94,900	1	\$94,900
Cyrus International Realty Cor		1	\$389,690	1	\$389,690
Divco Realty Corporation		1	\$4,100,000	1	\$4,100,000
Virginia M Woody		1	\$390,000	1	\$390,000
Nichols Realty, Inc.	1		\$255,000	1	\$255,000
Exclusive Properties of Southwest Florida		1	\$405,000	1	\$405,000
Kelly Cove Realty Inc		1	\$206,000	1	\$206,000
West Coast Realty Inc		1	\$419,000	1	\$419,000
RYW Properties	1		\$235,000	1	\$235,000
Royal Real Estate Florida Inc		1	\$431,400	1	\$431,400
Beth Rose Real Estate & Auction	1		\$210,000	1	\$210,000
Gulf Coast Associates		1	\$459,000	1	\$459,000
Belle Realty Co.	1		\$235,000	1	\$235,000
Southern Premier Realty Inc		1	\$465,025	1	\$465,025
Cornerstone Real Estate Services, Inc.	1		\$210,000	1	\$210,000
Premier Properties Florida		1	\$495,000	1	\$495,000
Slocum Properties		1	\$227,000	1	\$227,000
Marquise Property Sales		1	\$505,000	1	\$505,000
Cozy Naples Properties	1		\$345,000	1	\$345,000
Luxux SWFlorida Realty LLC		1	\$540,000	1	\$540,000
LocateHomes.com		1	\$235,000	1	\$235,000
Florida Foundation Realty		1	\$655,000	1	\$655,000
Raso Realty Inc		1	\$239,900	1	\$239,900
Barefoot Beach Realty Inc		1	\$775,000	1	\$775,000
Sun Village Realty LLC	1		\$350,000	1	\$350,000
Medway Realty		1	\$860,000	1	\$860,000
Donna Carnes		1	\$240,000	1	\$240,000
Flaherty Realty, P.A.		1	\$960,000	1	\$960,000
Beck Real Estate	1		\$350,000	1	\$350,000

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Units**

A Market	(All)					
	Data	Side	Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
	Count of Side					
Levan Asset Management Corporation		1		\$1,225,000	1	\$1,225,000
Shoreline Properties of SW FL		1		\$243,000	1	\$243,000
Gulfshore Realty Inc		1		\$1,497,900	1	\$1,497,900
Appraisal Research Corp. of Naples	1		\$136,000		1	\$136,000
James H Hayes Realty Inc		1		\$2,300,000	1	\$2,300,000
Naples Properties		1		\$245,000	1	\$245,000
Hovland, Inc.	1		\$290,000		1	\$290,000
Odyssey Real Estate Group LLC		1		\$255,000	1	\$255,000
Gulf Coast Executive Realty	1		\$235,000		1	\$235,000
<b>Grand Total</b>	<b>11,030</b>	<b>11,030</b>	<b>\$5,988,206,247</b>	<b>\$5,988,206,247</b>	<b>22,060</b>	<b>\$11,976,412,494</b>

Date: 12/6/2017  
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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings**

		Data Side					
		Count of Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
Market Defined	Historical NA-BN-ES Offices Company	L	S	L	S		
Bonita Estero Markets Only	John R Wood	270	269	\$144,175,313	\$153,476,113	539	\$297,651,426
	Keller Williams Elite Realty	226	164	\$95,572,749	\$73,739,755	390	\$169,312,504
	Downing Frye	214	223	\$75,944,850	\$88,596,074	437	\$164,540,924
	Royal Shell Real Estate, Inc.	137	114	\$74,282,051	\$60,797,588	251	\$135,079,639
	Premiere Plus Realty Co.	134	193	\$47,252,436	\$63,012,732	327	\$110,265,168
	Domain Realty.com LLC	126	172	\$43,560,850	\$63,839,793	298	\$107,400,643
	Coldwell Banker Residential Real Estate, Inc.	71	101	\$50,660,265	\$46,088,760	172	\$96,749,025
	Premier Sothebys Int. Realty	97	84	\$49,036,405	\$40,816,590	181	\$89,852,995
	Realty World Florida	121	64	\$52,243,075	\$29,166,082	185	\$81,409,157
	Berkshire Hathaway Florida	98	79	\$36,319,450	\$29,213,169	177	\$65,532,619
	Lennar Realty Inc	47	18	\$30,712,266	\$14,837,079	65	\$45,549,345
	West Bay Realty Inc.	16	21	\$19,741,000	\$21,210,500	37	\$40,951,500
	Engel & Voelkers	33	33	\$20,802,441	\$16,445,386	66	\$37,247,827
	MVP Realty Associates	47	75	\$15,093,100	\$20,044,640	122	\$35,137,740
	Barry DeNicola Realty, Inc.	8	7	\$14,150,000	\$12,255,000	15	\$26,405,000
	Amerivest Realty	21	37	\$5,772,950	\$15,101,048	58	\$20,873,998
	Sun Realty USA, Inc	35	29	\$9,634,400	\$9,945,700	64	\$19,580,100
	RE/MAX Realty Group	31	33	\$8,583,200	\$9,759,000	64	\$18,342,200
	Engel & Voelkers Bonita-Estero	34	26	\$8,740,000	\$7,049,049	60	\$15,789,049
	Naples Realty Services	22	14	\$8,650,500	\$5,838,000	36	\$14,488,500
	Keller Williams Realty Naples	24	21	\$6,653,300	\$7,390,400	45	\$14,043,700
		18	27	\$4,046,500	\$9,547,443	45	\$13,593,943
	DR Horton Realty SWFL Inc.	50	6	\$12,105,356	\$1,444,560	56	\$13,549,916
	RE/MAX Distinction Realty	27	19	\$8,091,800	\$4,432,900	46	\$12,524,700
	Elite Realty of SW FL	13	14	\$5,897,325	\$5,413,900	27	\$11,311,225
	Real Pro Realtors	20	14	\$4,533,910	\$6,403,910	34	\$10,937,820
	Florida Home Realty of Collier County, Inc.	14	23	\$4,253,500	\$6,353,400	37	\$10,606,900
	Waterfront Realty Group Inc	12	18	\$4,210,000	\$6,295,400	30	\$10,505,400
	Key Real Estate	13	11	\$6,349,400	\$4,119,900	24	\$10,469,300
	Stock Realty, LLC	4	3	\$6,588,309	\$3,737,000	7	\$10,325,309
	Century 21 Sunbelt Realty Inc	21	13	\$6,138,900	\$3,404,200	34	\$9,543,100
	Century 21 Sunbelt Realty, Inc	17	11	\$5,539,500	\$3,453,000	28	\$8,992,500
	Builders Services, Inc.	21		\$8,874,522		21	\$8,874,522
Keller Williams Realty Fort Myers	12	20	\$3,405,550	\$5,248,500	32	\$8,654,050	
REMAX Distinction Realty	26	7	\$5,624,550	\$2,820,500	33	\$8,445,050	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings**

		Data		Side		Total Count of Side	Total Sum of Closed Volume
		Count of Side		Sum of Closed Volume			
Bonita Estero	Barefoot Beach Properties	1	1	\$2,850,000	\$5,000,000	2	\$7,850,000
	Non MLS		23		\$7,739,158	23	\$7,739,158
	Kevin Shelly Realty Inc	13	8	\$4,753,000	\$2,754,700	21	\$7,507,700
	Bay Pointe Properties	15	15	\$3,850,000	\$3,262,400	30	\$7,112,400
	Realty Group of Southwest Florida Inc.	9	15	\$2,460,500	\$4,007,400	24	\$6,467,900
	Equity Realty	1	17	\$297,000	\$5,920,950	18	\$6,217,950
	Century 21 TriPower Realty	5	8	\$1,978,400	\$3,952,550	13	\$5,930,950
	WEICHERT, REALTORSr On The Gulf	10	15	\$2,326,300	\$3,199,599	25	\$5,525,899
	A Codi Realty	4	11	\$1,502,500	\$3,938,800	15	\$5,441,300
	ListWithFreedom.com, Inc.	8	4	\$3,362,300	\$1,924,400	12	\$5,286,700
	Taylor Woodrow Realty-SW, LLC	10	1	\$4,767,020	\$502,150	11	\$5,269,170
	William Raveis-Florida LLC	8	6	\$3,248,400	\$1,999,000	14	\$5,247,400
	Starlink Realty Inc	7	11	\$2,486,400	\$2,743,820	18	\$5,230,220
	Florida Home Realty Inc	5	12	\$1,304,500	\$3,879,000	17	\$5,183,500
	Alliance Realty Group	7	8	\$2,151,299	\$3,003,000	15	\$5,154,299
	Eister and Company	5	7	\$2,601,900	\$2,513,000	12	\$5,114,900
	Maxim LLC	10	9	\$2,657,500	\$2,174,300	19	\$4,831,800
	Luxury & Beach Realty Inc	7	8	\$1,823,500	\$2,987,000	15	\$4,810,500
	Naples TBI Realty LLC	4	4	\$2,398,789	\$2,398,789	8	\$4,797,578
	Self Realty Inc	5	7	\$2,085,000	\$2,263,300	12	\$4,348,300
	Neal Communities Realty, Inc.	7	2	\$3,251,337	\$914,945	9	\$4,166,282
	Focus Real Estate	11	4	\$2,778,500	\$1,385,000	15	\$4,163,500
	RE/MAX Realty Team	4	6	\$963,400	\$3,158,399	10	\$4,121,799
	Sand Castle Realty Group, Inc	3	7	\$1,605,000	\$2,322,000	10	\$3,927,000
	McQuaid and Company LLC	8	3	\$2,906,938	\$996,000	11	\$3,902,938
	MVP Realty Associates LLC	3	7	\$766,300	\$3,123,404	10	\$3,889,704
	Jones & Company Realty	4	10	\$813,419	\$3,019,819	14	\$3,833,238
	McWilliams Buckley & Associates, Inc.	4	5	\$1,129,500	\$2,250,938	9	\$3,380,438
	Right Choice Realty, LLC	7	7	\$1,592,100	\$1,732,900	14	\$3,325,000
	Hunters Ridge Realty Co.	5	9	\$1,115,000	\$2,122,400	14	\$3,237,400
	Sellstate Achievers Realty Network	8	4	\$2,137,700	\$1,095,000	12	\$3,232,700
	Premier Realty Homes	6	2	\$2,506,000	\$707,500	8	\$3,213,500
	GreenLeaf Homes	5	2	\$2,272,600	\$908,800	7	\$3,181,400
VIP Realty Group	5	5	\$1,044,000	\$2,050,000	10	\$3,094,000	
WCI Realty Inc	2	2	\$1,512,510	\$1,512,510	4	\$3,025,020	
In Florida Properties	2		\$3,009,000		2	\$3,009,000	
Miloff Aubuchon Rlty Grp, Inc.	5	7	\$1,271,900	\$1,703,500	12	\$2,975,400	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings**

	Data	Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
		Count of Side					
Bonita Estero	Keating Associates LLC	1	8	\$285,000	\$2,631,500	9	\$2,916,500
	Waters Edge Real Estate LLC	7	4	\$1,682,689	\$1,203,000	11	\$2,885,689
	Sun Cap Gateway Realty	3	3	\$1,599,000	\$1,271,000	6	\$2,870,000
	RE 1 Advisor		1		\$2,825,000	1	\$2,825,000
	South Bay Realty	2	7	\$279,580	\$2,474,500	9	\$2,754,080
	Boca Executive Realty		5		\$2,700,220	5	\$2,700,220
	RE/MAX Affinity Mercato	3	3	\$1,017,000	\$1,650,000	6	\$2,667,000
	List In MLS Realty, LLC	5	3	\$1,596,000	\$1,042,500	8	\$2,638,500
	RE/MAX Realty Select	2	4	\$432,500	\$2,195,000	6	\$2,627,500
	Sterling Property Servs Realty	3	5	\$1,139,500	\$1,477,000	8	\$2,616,500
	Barclays Real Estate Group 1	2	3	\$745,000	\$1,863,000	5	\$2,608,000
	Starfish Realty, Inc.	7	4	\$1,410,500	\$1,179,900	11	\$2,590,400
	Spina Realty Company	2	5	\$488,000	\$2,076,500	7	\$2,564,500
	RE/MAX Affinity Plus		2		\$2,512,000	2	\$2,512,000
	Lahaina Realty	7	3	\$1,507,000	\$988,000	10	\$2,495,000
	Crimaldi and Associates, LLC	5	4	\$1,263,000	\$1,168,000	9	\$2,431,000
	Hudson Realty Executives LLC	1	8	\$250,000	\$2,127,234	9	\$2,377,234
	Homes & Land Brokers, Inc.	8		\$2,263,260		8	\$2,263,260
	Realhome Services and Solution	6	3	\$1,431,720	\$796,508	9	\$2,228,228
	Fischer Realty Int LLC		5		\$2,162,000	5	\$2,162,000
	Rossman Realty Group Inc	2	5	\$575,000	\$1,540,000	7	\$2,115,000
	Pollard & Hedrich Realty, Inc.	3	4	\$804,000	\$1,303,000	7	\$2,107,000
	Redfin Corporation	1	5	\$567,000	\$1,452,435	6	\$2,019,435
	Cornerstone Coastal Properties	1	5	\$290,000	\$1,712,000	6	\$2,002,000
	Paradise Coast Property Team		7		\$1,978,000	7	\$1,978,000
	Century 21 Selling Paradise	1	7	\$173,000	\$1,802,100	8	\$1,975,100
	RE/MAX Sundance Realty II	2	6	\$585,600	\$1,332,140	8	\$1,917,740
	The Sheridan Network.com Inc	7		\$1,887,400		7	\$1,887,400
	Kim Levitan Realty	2	4	\$629,000	\$1,199,000	6	\$1,828,000
	Grice Realty Inc	2	6	\$631,500	\$1,193,000	8	\$1,824,500
	Perkins Realty Group	2	2	\$872,000	\$944,000	4	\$1,816,000
	Florida Homes Realty of Collier	3	1	\$1,264,000	\$499,000	4	\$1,763,000
	Golf Life Properties, LLC	2	6	\$326,000	\$1,422,200	8	\$1,748,200
Keller Williams Florida Gulf Coast	1	2	\$438,000	\$1,304,000	3	\$1,742,000	
Gulf Breeze Real Estate, LLC	4	2	\$1,067,500	\$620,000	6	\$1,687,500	
Express Realty of SW Florida	4	2	\$1,131,970	\$497,360	6	\$1,629,330	
Sellstate Priority Realty	2	4	\$720,000	\$900,000	6	\$1,620,000	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings**

		Data					
		Side				Total Count of Side	Total Sum of Closed Volume
		Count of Side		Sum of Closed Volume			
Bonita Estero	John R Wood Island Real Estate	1	3	\$395,000	\$1,198,500	4	\$1,593,500
	Priceless Realty, Inc.	3	4	\$399,000	\$1,190,000	7	\$1,589,000
	Islandwalk Real Estate Sales	2	2	\$785,000	\$788,450	4	\$1,573,450
	Sunstream Realty, LLC	4	1	\$945,500	\$619,000	5	\$1,564,500
	Gulf Pointe Properties	5	1	\$1,434,500	\$119,500	6	\$1,554,000
	Bird Realty Group	1	3	\$454,833	\$1,074,000	4	\$1,528,833
	Sposen Realty & Development	2	3	\$473,500	\$1,041,500	5	\$1,515,000
	Home Buyers Marketing II, Inc.	1	5	\$294,400	\$1,184,500	6	\$1,478,900
	My Florida Real Estate LLC		4		\$1,430,000	4	\$1,430,000
	RL Nardi & Associates Inc		3		\$1,427,000	3	\$1,427,000
	Sand Castle Realty Group, Inc	3	1	\$1,114,000	\$305,000	4	\$1,419,000
	Xclusive Homes LLC		7		\$1,391,650	7	\$1,391,650
	Bay Vision Realty	4	3	\$832,800	\$550,840	7	\$1,383,640
	Opyt Realty Inc		5		\$1,340,900	5	\$1,340,900
	Swept Away Realty, Inc.	4	1	\$1,070,050	\$250,150	5	\$1,320,200
	Vanderbilt Realty LLC	5	1	\$984,000	\$320,000	6	\$1,304,000
	Mathes Realty Inc	3	1	\$923,000	\$375,000	4	\$1,298,000
	Emerald Realty of SW FL LLC	1	1	\$1,025,000	\$265,325	2	\$1,290,325
	Neal Communities Realty, Inc	2	1	\$841,000	\$425,892	3	\$1,266,892
	Legacy International Realty	2	1	\$838,000	\$394,900	3	\$1,232,900
	Re/Max Trend	2	1	\$767,000	\$460,000	3	\$1,227,000
	Levan Asset Management Corporation		1		\$1,225,000	1	\$1,225,000
	Allison James Estates and Home	2	2	\$528,840	\$695,000	4	\$1,223,840
	White Sands Realty, LLC	1	2	\$530,000	\$687,500	3	\$1,217,500
	Florida Westshore Realty Inc	1	4	\$305,000	\$896,000	5	\$1,201,000
	Pegasus Realty Group, Inc	2	2	\$705,000	\$491,000	4	\$1,196,000
	Development Realty, LC	1	2	\$385,000	\$787,500	3	\$1,172,500
	Real Edge Real Estate	2	1	\$619,350	\$472,000	3	\$1,091,350
	Hayden Real Estate LLC		3		\$1,072,500	3	\$1,072,500
	Tropics Real Estate	1	2	\$123,000	\$944,250	3	\$1,067,250
	America's Realty Corp of SW FI	1	2	\$470,000	\$594,500	3	\$1,064,500
	Key Real Estate Advisors	2	1	\$635,000	\$415,000	3	\$1,050,000
	Florida Realty Group	1	2	\$212,000	\$792,500	3	\$1,004,500
Select Real Estate By Stephani	2	2	\$505,000	\$495,000	4	\$1,000,000	
Florida Complete Realty	4	1	\$741,000	\$230,000	5	\$971,000	
Bristol Properties		2		\$964,000	2	\$964,000	
Fidelity Florida Realty Corp	2	3	\$447,000	\$495,400	5	\$942,400	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings**

		Data		Side		Total Count of Side	Total Sum of Closed Volume
		Count of Side		Sum of Closed Volume			
Bonita Estero	Naples Flat Fee Realty, Inc	2		\$926,250		2	\$926,250
	Saggio Dream Realty	2	2	\$448,850	\$474,850	4	\$923,700
	L.H. Fleming & Company, Real Estate	2	2	\$272,900	\$645,500	4	\$918,400
	Florida Realty & Co		2		\$912,500	2	\$912,500
	C.J. Realty of SW FL, Inc.	2	1	\$552,500	\$349,000	3	\$901,500
	Royal Shell Real Estate Inc	1	3	\$208,000	\$688,000	4	\$896,000
	Your Naples Realty LLC	1	2	\$135,000	\$760,000	3	\$895,000
	Baybeach Realty	2	1	\$606,500	\$284,000	3	\$890,500
	The New Home Spot Inc.		3		\$889,900	3	\$889,900
	Sunny Realty	2	1	\$468,000	\$412,500	3	\$880,500
	Realty Executives Cape Coral	1	1	\$440,000	\$440,000	2	\$880,000
	Fifth Town Real Estate Service		1		\$875,000	1	\$875,000
	Florida Gulf Realty Group, Inc	2	3	\$317,500	\$557,500	5	\$875,000
	U S Prime Realty LLC	1	3	\$102,000	\$769,000	4	\$871,000
	Diversified Real Estate Group,	1	1	\$288,000	\$580,000	2	\$868,000
	The Forest Real Estate	1	1	\$580,000	\$280,000	2	\$860,000
	Carrington Real Estate Service		3		\$825,000	3	\$825,000
	Boca Executives	2	1	\$444,000	\$372,500	3	\$816,500
	Re/Max By The Beach LLC	2	1	\$590,000	\$219,000	3	\$809,000
	Florida Local Real Estate LLC		2		\$805,000	2	\$805,000
	Indiana Prestige Properties	1	1	\$435,000	\$359,000	2	\$794,000
	Re/Max Realty Partners	3		\$789,000		3	\$789,000
	Hamilton-Franklin Realty LLC	1	1	\$490,000	\$291,000	2	\$781,000
	Marc Joseph Realty	3	1	\$538,500	\$235,000	4	\$773,500
	Internet Realty Group, Inc.		1		\$770,000	1	\$770,000
	Premiere Advantage Real Estate		2		\$766,500	2	\$766,500
	Platinum Properties of Naples Inc	2	1	\$561,000	\$198,000	3	\$759,000
	Sundial Realty of SW Florida	2	1	\$563,000	\$185,000	3	\$748,000
	Germain Properties of Naples, LLC	2		\$747,500		2	\$747,500
	WBG SW Florida, Inc.	1	1	\$315,000	\$425,000	2	\$740,000
	Naples Realty International LLC	1	1	\$315,000	\$420,000	2	\$735,000
	Esquire Real Estate Services,	2		\$732,000		2	\$732,000
	REVirtually LLC	1	1	\$360,000	\$361,000	2	\$721,000
Help-U-Sell Reed & Associates	1	3	\$307,000	\$409,500	4	\$716,500	
Coldwell Banker Preferred Prop	2		\$716,199		2	\$716,199	
Ruby Realty & Referral Company	1	2	\$169,900	\$544,900	3	\$714,800	
Chateaux Realty	2	1	\$468,851	\$237,601	3	\$706,452	

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**John R. Wood Properties. Inc.**  
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**Market Rankings**

		Data		Side		Total Count of Side	Total Sum of Closed Volume
		Count of Side		Sum of Closed Volume			
Bonita Estero	Traes Way	1		\$699,000		1	\$699,000
	Bayside Realty SWFL LLC	3	1	\$545,000	\$145,000	4	\$690,000
	Keller Williams Realty, Marco		2		\$689,900	2	\$689,900
	Caine Premier Properties LLC		1		\$678,000	1	\$678,000
	Loffreno Real Estate, Inc.		2		\$673,166	2	\$673,166
	EXP Realty LLC	1	3	\$63,000	\$605,500	4	\$668,500
	Porter Davis Real Estate		3		\$658,500	3	\$658,500
	Wentworth Realty Group	1		\$658,200		1	\$658,200
	Gallery Realty	2	1	\$385,000	\$273,000	3	\$658,000
	Rossman Realty Group	1	2	\$216,000	\$436,000	3	\$652,000
	Cliffoney Realty LLC	1		\$650,000		1	\$650,000
	No Nonsense Real Estate PA	2		\$650,000		2	\$650,000
	Real Estate Broker Direct	1		\$649,900		1	\$649,900
	Benham Real Estate Group of SW	2		\$647,500		2	\$647,500
	Mayr & Company Realty	1	1	\$320,000	\$320,000	2	\$640,000
	Premier Florida Realty of SWFL		1		\$640,000	1	\$640,000
	Re/Max Destination Realty	1	3	\$130,000	\$507,789	4	\$637,789
	J Meier Real Estate	1		\$630,000		1	\$630,000
	Escape Realty Services, LLC	4		\$622,000		4	\$622,000
	Prodigy Properties	3		\$619,000		3	\$619,000
	Elite Properties of SW Florida, LC	1	1	\$95,000	\$510,000	2	\$605,000
	Real Living Cypress Realty	1	1	\$170,000	\$425,000	2	\$595,000
	McCullion & McCullion		2		\$590,000	2	\$590,000
	ToastyinNaples.com Realty	1	1	\$228,000	\$360,000	2	\$588,000
	Exit Gulf Coast Realty		2		\$574,000	2	\$574,000
	Coyne Realty Inc		2		\$570,000	2	\$570,000
	LUX of Naples Corporation		2		\$570,000	2	\$570,000
	RMS Realty LLC	1		\$570,000		1	\$570,000
	Brokers Best Realty LLC	1		\$567,500		1	\$567,500
	Nautical Realty Group Inc	1	1	\$282,000	\$283,000	2	\$565,000
	Easy Living Property Services	2		\$563,000		2	\$563,000
	Re/Max Palm Realty	1	1	\$321,000	\$235,000	2	\$556,000
	Ad Infinitum Realty & Consult	2		\$545,000		2	\$545,000
Sunlit Realty, LLC	1		\$536,750		1	\$536,750	
Sand Dollar Realty Group Inc	1	1	\$267,900	\$267,900	2	\$535,800	
Fort Myers Beach Realty	1		\$535,000		1	\$535,000	
Results Real Estate Inc	2		\$535,000		2	\$535,000	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings**

	Data	Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
		Count of Side					
Bonita Estero	Beachwood Properties, Inc.	1	1	\$305,000	\$228,000	2	\$533,000
	American Home Realty Serv LLC	1	1	\$269,900	\$255,000	2	\$524,900
	Rent 1 Sale 1 Realty	1	1	\$260,000	\$260,000	2	\$520,000
	Florida Homes Realty Group	2	1	\$409,500	\$108,000	3	\$517,500
	POM Property Management	2		\$515,000		2	\$515,000
	Gulf Waters Realty & Rentals L	1	1	\$255,000	\$255,000	2	\$510,000
	Bar Investment Realty LLC	1	1	\$250,000	\$250,000	2	\$500,000
	Sun Royal Realty Inc		1		\$500,000	1	\$500,000
	TMB Realty Inc		1		\$499,000	1	\$499,000
	Naples Pro Realty		2		\$495,000	2	\$495,000
	Community Realty Associates	1		\$490,000		1	\$490,000
	Starling Realty Inc	1	1	\$212,000	\$270,955	2	\$482,955
	Southern Premier Realty Inc		1		\$465,025	1	\$465,025
	4 Seasons Realty LLC	1	1	\$245,000	\$217,500	2	\$462,500
	Gulf Coast Associates		1		\$459,000	1	\$459,000
	Platinum Real Estate		1		\$450,555	1	\$450,555
	Clyde C. Quinby Realty, Inc.		1		\$449,990	1	\$449,990
	Wilson & Associates RE Inc		1		\$445,000	1	\$445,000
	Morris & Hunt Realty LLC	1		\$442,500		1	\$442,500
	RockStar Realty LLC		1		\$440,000	1	\$440,000
	Anchor Realty of Naples	1		\$439,900		1	\$439,900
	Charming Homes Realty		1		\$435,000	1	\$435,000
	Treeline Realty Corp	1	1	\$280,000	\$155,000	2	\$435,000
	Schooner Bay	1		\$425,000		1	\$425,000
	Barclays Real Estate Group	1		\$425,000		1	\$425,000
	Naples Property Shop	1		\$424,000		1	\$424,000
	Encompass Property Management		1		\$420,000	1	\$420,000
	West Coast Realty Inc		1		\$419,000	1	\$419,000
	Naples Coastal Realty Inc	2		\$417,500		2	\$417,500
	Mayhugh Realty, Inc.		1		\$416,500	1	\$416,500
	Phelps Realty Services	2		\$412,000		2	\$412,000
	Gulf Coast Properties Group	1		\$410,000		1	\$410,000
	Exclusive Properties of Southwest Florida		1		\$405,000	1	\$405,000
	iList LLC	2		\$400,000		2	\$400,000
Schooner Bay Realty, Inc.		1		\$390,000	1	\$390,000	
Florida Gulf Coast Realty LLC	2		\$386,000		2	\$386,000	
River's Edge Properties, LLC		1		\$385,000	1	\$385,000	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings**

		Data Side			
		Count of Side	Sum of Closed Volume	Total Count of Side	Total Sum of Closed Volume
Bonita Estero	Steven C. Moller, Broker	2	\$377,500	2	\$377,500
	Sunrise Realty Network Inc	1	\$363,700	1	\$363,700
	Gulflife Realty			1	\$360,000
	Century 21 Gold Star Realty	1	\$355,000	1	\$355,000
	Naples Trust Real Estate Services			1	\$355,000
	Aggressive Realty Services LLC			1	\$354,000
	Cape Realty Inc			1	\$352,500
	Burge Realty Group Inc			1	\$350,000
	All Florida Property Group Inc	2	\$350,000	2	\$350,000
	Century 21 Tri Power Realty	2	\$350,000	2	\$350,000
	Sun Village Realty LLC	1	\$350,000	1	\$350,000
	Beck Real Estate	1	\$350,000	1	\$350,000
	Eventide Realty Services LLC			2	\$344,500
	FL Fidelity Realty Advisers			1	\$332,000
	Sonia Rios Realty	1	\$328,000	1	\$328,000
	Ted Hofferber SRA, PA	1	\$320,000	1	\$320,000
	Coast to Coast Preferred Property			1	\$315,000
	P & M Property Services			1	\$315,000
	Re/Max Under The Sun			1	\$315,000
	MyMLSBroker.com	1	\$315,000	1	\$315,000
	Le Reve Realty,LLC			1	\$315,000
	Heights Realty & Investments	1	\$310,000	1	\$310,000
	Market America Realty Network	1	\$310,000	1	\$310,000
	Dockside Realty Inc			1	\$305,000
	NextHome Advisors	1	\$302,500	1	\$302,500
	Daane Properties Inc			1	\$302,000
	New Century Realty Group			2	\$300,000
	RE/MAX of The Islands	1	\$299,000	1	\$299,000
	Southwest Coast Realty, Inc.	1	\$295,000	1	\$295,000
	Poteet Properties, Inc.			1	\$295,000
	The Forrest Company Realty of Naples Inc	1	\$295,000	1	\$295,000
	Twin Metro Realty LLC	1	\$131,500	2	\$294,500
	CMC Realty			1	\$290,000
Rushin Realty			1	\$290,000	
Miloff Aubuchon Realty Group	1	\$290,000	1	\$290,000	
Thomas & French International Properties	1	\$290,000	1	\$290,000	
Excel Real Estate Services, Inc.	1	\$145,000	2	\$290,000	

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Bonita Estero	Inactive	1	\$286,800	1	\$286,800
	Listsmart LLC	1	\$286,600	1	\$286,600
	McQuaid & Company LLC		\$285,000	1	\$285,000
	Aterra Realty Associates, LLC		\$280,000	1	\$280,000
	Realty Rents and Sales, LLC	1	\$139,200	2	\$278,400
	Seaside Realty of Cape Coral		\$277,500	1	\$277,500
	Access Real Estate	1	\$275,000	1	\$275,000
	King Group Realty, LLC		\$275,000	1	\$275,000
	Commercium Real Estate Inc.	1	\$270,000	1	\$270,000
	Expert Advisors Realty Network		\$270,000	1	\$270,000
	Bella Real Estate LLC	1	\$270,000	1	\$270,000
	Professional Advantage Realty	1	\$268,000	1	\$268,000
	Team Realty of SWFL LLC	1	\$267,500	1	\$267,500
	TSD Realty		\$266,000	1	\$266,000
	L'Excellence Realty Group Inc.		\$265,000	1	\$265,000
	Preview Naples Properties LLC		\$262,500	1	\$262,500
	CL Properties		\$257,000	1	\$257,000
	Avery Realty Group	1	\$255,000	1	\$255,000
	Riverside Realty Group, LLC		\$247,900	1	\$247,900
	Naples Properties		\$245,000	1	\$245,000
	Experience Real Estate Group		\$245,000	1	\$245,000
	Weichert on the Gulf, Realtors	1	\$245,000	1	\$245,000
	Raso Realty Inc		\$239,900	1	\$239,900
	Lee County Realty, Inc.	2	\$235,700	2	\$235,700
	Gulf Coast Executive Realty	1	\$235,000	1	\$235,000
	RYW Properties	1	\$235,000	1	\$235,000
	A Plus Realty		\$235,000	1	\$235,000
	NOCO LLC		\$228,640	1	\$228,640
	Galleon Real Estate LLC	1	\$227,000	1	\$227,000
	Slocum Properties		\$227,000	1	\$227,000
	Sun Coast Global, Inc.		\$225,000	1	\$225,000
	The Monterosso REO Team		\$225,000	1	\$225,000
	RFK Realty		\$225,000	1	\$225,000
Luxury Real Estate Group		\$225,000	1	\$225,000	
Morris Williams Realty	1	\$220,000	1	\$220,000	
John Naumann & Associates		\$220,000	1	\$220,000	
Florida Global RE Inc		\$216,900	1	\$216,900	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings**

		Data Side						
		Count of Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume	
Bonita Estero	Sellstate on 5th		1		\$216,000		1	\$216,000
	RL Enterprises LLC	1		\$215,000			1	\$215,000
	United Real Estate	1		\$207,000			1	\$207,000
	Kelly Cove Realty Inc		1		\$206,000		1	\$206,000
	Summit Realty LLC		1		\$205,000		1	\$205,000
	Unique Properties of Naples, Inc.		1		\$203,000		1	\$203,000
	Coastal Realty SWFL		1		\$201,000		1	\$201,000
	Assist 2 Sell Partners Realty	1		\$200,900			1	\$200,900
	Rome International Realty		1		\$200,900		1	\$200,900
	Sandpiper Realty	1		\$200,000			1	\$200,000
	Naples Gold Realty LLC		1		\$195,000		1	\$195,000
	SWFLA Realty LLC		1		\$194,500		1	\$194,500
	Dream Coast Realty		1		\$190,000		1	\$190,000
	Illustrated Properties Real Estate Inc.	1		\$190,000			1	\$190,000
	Wyndemere - Livingston Lakes		1		\$190,000		1	\$190,000
	Blue Sky Builders & Realty	1		\$189,000			1	\$189,000
	Amstate Advantage Realty	1		\$188,000			1	\$188,000
	Florida Future Realty Inc		1		\$185,000		1	\$185,000
	Premier Realty Concepts, Inc.		1		\$185,000		1	\$185,000
	Sunset Coast Realty		1		\$185,000		1	\$185,000
	Real Estate Direct	1		\$183,000			1	\$183,000
	SWFL Real Estate Experts		1		\$180,500		1	\$180,500
	Sellstate Real Estate Gallery		1		\$178,000		1	\$178,000
	Gulf Coast Realty Network	1		\$178,000			1	\$178,000
	Simply Think Florida Realty		1		\$177,500		1	\$177,500
	Gateway Real Estate of Fort Myers	1		\$176,000			1	\$176,000
	Realty World, Top Producers Realty, Inc.	1		\$175,000			1	\$175,000
	Shore Line Realty & Associates	1		\$175,000			1	\$175,000
	World Realty Group Inc		1		\$170,000		1	\$170,000
	Florida's 1st Choice Realty	1	1	\$85,000	\$85,000		2	\$170,000
	Palm Realty Group		1		\$166,900		1	\$166,900
	Advantage Florida Real Estate		1		\$160,000		1	\$160,000
	Bella Casa Services II LLC	1		\$155,000			1	\$155,000
Dina Marie Realty, LLC		1		\$150,800		1	\$150,800	
Lifestyle Property Group LLC	1		\$144,000			1	\$144,000	
Florida Living Realty Group		1		\$143,000		1	\$143,000	
Realty Executives Signature		1		\$138,500		1	\$138,500	

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		Data				Total Count of Side	Total Sum of Closed Volume
		Side					
		Count of Side		Sum of Closed Volume			
Bonita Estero	Ameriteam Realty Inc	1		\$115,000		1	\$115,000
	United Real Estate Infinity	1		\$115,000		1	\$115,000
	Current Real Estate & Mgmt Inc		1		\$108,500	1	\$108,500
	Ivanova Realty LLC		1		\$107,500	1	\$107,500
	Dove Realty, Inc.	1		\$94,900		1	\$94,900
Bonita Estero Markets Only		2,647	2,647	\$1,079,044,027	\$1,079,044,027	5,294	\$2,158,088,054
Naples Market	Premier Sothebys Int. Realty	648	536	\$734,528,082	\$649,340,764	1,184	\$1,383,868,846
	John R Wood	1,031	915	\$687,264,110	\$679,507,589	1,946	\$1,366,771,699
	Downing Frye	833	835	\$467,638,215	\$486,352,440	1,668	\$953,990,655
	Premiere Plus Realty Co.	816	897	\$335,065,770	\$374,722,921	1,713	\$709,788,691
	Coldwell Banker Residential Real Estate, Inc.	462	386	\$194,981,511	\$193,640,215	848	\$388,621,726
	Gulf Coast International Prop	69	77	\$186,774,010	\$193,206,500	146	\$379,980,510
	William Raveis-Florida LLC	102	111	\$171,230,215	\$152,483,271	213	\$323,713,486
	Berkshire Hathaway Florida	259	264	\$115,582,134	\$124,530,644	523	\$240,112,778
	MVP Realty Associates	270	366	\$81,397,603	\$130,915,425	636	\$212,313,028
	Amerivest Realty	161	210	\$78,067,334	\$112,296,399	371	\$190,363,733
	Waterfront Realty Group Inc	109	154	\$76,306,450	\$97,807,683	263	\$174,114,133
	Domain Realty.com LLC	127	199	\$46,495,840	\$83,151,246	326	\$129,647,086
	Sun Realty USA, Inc	147	165	\$49,575,985	\$61,787,429	312	\$111,363,414
	PACT Realty	28	7	\$70,397,376	\$17,145,000	35	\$87,542,376
	Keller Williams Realty Naples	90	99	\$33,934,226	\$49,140,117	189	\$83,074,343
	Royal Shell Real Estate, Inc.	65	72	\$34,950,699	\$46,243,272	137	\$81,193,971
	Stock Realty, LLC	64	32	\$52,545,115	\$21,328,000	96	\$73,873,115
		25	57	\$39,822,438	\$33,609,570	82	\$73,432,008
	Barry DeNicola Realty, Inc.	12	5	\$47,064,500	\$24,155,000	17	\$71,219,500
	Equity Realty	42	120	\$14,162,492	\$52,894,092	162	\$67,056,584
	Engel & Voelkers	53	63	\$28,216,299	\$35,167,100	116	\$63,383,399
	Florida Home Realty of Collier County, Inc.	78	102	\$27,885,700	\$34,433,767	180	\$62,319,467
	McQuaid and Company LLC	56	58	\$31,222,625	\$28,598,099	114	\$59,820,724
	Keller Williams Elite Realty	54	64	\$18,132,660	\$36,176,510	118	\$54,309,170
	South Bay Realty	55	64	\$25,979,175	\$27,506,225	119	\$53,485,400
	Quail West Realty	20	4	\$45,290,376	\$6,415,908	24	\$51,706,284
	Lennar Realty Inc	77	22	\$39,812,318	\$11,663,592	99	\$51,475,910
RE/MAX Realty Select	85	72	\$26,545,500	\$23,852,362	157	\$50,397,862	
Non MLS		99		\$46,440,767	99	\$46,440,767	
Taylor Woodrow Realty-SW, LLC	73	25	\$34,469,965	\$11,418,789	98	\$45,888,754	

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Naples Market	Gulf Breeze Real Estate, LLC	58	29	\$25,278,800	\$18,196,900	87	\$43,475,700
	DR Horton Realty SWFL Inc.	86	10	\$38,545,605	\$4,250,080	96	\$42,795,685
	Vineyards Properties Inc	44	40	\$24,037,383	\$17,218,631	84	\$41,256,014
	RE/MAX Distinction Realty	77	30	\$26,375,895	\$14,462,290	107	\$40,838,185
	Naples Realty Services	47	38	\$24,661,900	\$15,616,551	85	\$40,278,451
	Keller Williams Realty, Marco	38	59	\$14,610,250	\$24,208,745	97	\$38,818,995
	KE Talis Park Real Estate Co	17	6	\$28,015,079	\$6,979,460	23	\$34,994,539
	Weekly Realty Group, LLC	14	9	\$18,475,000	\$14,599,000	23	\$33,074,000
	Realty World, Top Producers Realty, Inc.	45	16	\$21,181,650	\$11,706,250	61	\$32,887,900
	RL Nardi & Associates Inc	33	28	\$15,555,575	\$16,355,725	61	\$31,911,300
	Xclusive Homes LLC	51	74	\$13,860,963	\$17,881,315	125	\$31,742,278
	Mediterra Realty	6	6	\$16,572,000	\$13,046,000	12	\$29,618,000
	Encore Realty	6	8	\$15,003,500	\$14,035,900	14	\$29,039,400
	Keating Associates LLC	30	37	\$10,984,000	\$18,049,169	67	\$29,033,169
	Olde Naples Real Estate LLC	3	3	\$11,455,000	\$16,960,000	6	\$28,415,000
	Sand Castle Realty Group, Inc	18	20	\$11,944,300	\$16,096,865	38	\$28,041,165
	The Forrest Company Realty of Naples Inc	3	4	\$9,800,000	\$15,700,000	7	\$25,500,000
	Opyt Realty Inc	11	72	\$3,106,000	\$21,336,899	83	\$24,442,899
	Gulf Coast Properties Group	32	30	\$12,235,150	\$11,293,810	62	\$23,528,960
	RE/MAX Affinity Mercato	30	39	\$8,976,525	\$14,071,687	69	\$23,048,212
	Levitan Realty Group	12	10	\$8,949,900	\$13,977,000	22	\$22,926,900
	WEICHERT, REALTORSr On The Gulf	39	32	\$11,819,724	\$10,217,600	71	\$22,037,324
	Builders Services, Inc.	54		\$21,632,957		54	\$21,632,957
	Islandwalk Real Estate Sales	34	23	\$12,436,900	\$9,027,005	57	\$21,463,905
	RE/MAX Affinity Plus	30	21	\$10,301,950	\$10,838,800	51	\$21,140,750
	Independent Brokers Realty Inc.	20	19	\$11,965,600	\$8,993,050	39	\$20,958,650
	London Bay Realty, Inc.	2	1	\$12,465,000	\$8,000,000	3	\$20,465,000
	Tower Trace Realty LLC	17	17	\$10,129,500	\$10,133,500	34	\$20,263,000
	Platinum Properties of Naples Inc	11	11	\$13,740,000	\$6,146,000	22	\$19,886,000
	L.H. Fleming & Company, Real Estate	13	12	\$7,021,400	\$12,644,000	25	\$19,665,400
	Barefoot Beach Properties	3	3	\$11,590,000	\$7,602,500	6	\$19,192,500
	Florida Realty & Co	3	11	\$2,367,000	\$15,096,000	14	\$17,463,000
	POM Property Management	47	12	\$12,286,900	\$5,017,500	59	\$17,304,400
Lely Resort Realty, LLC.	18	10	\$11,707,480	\$5,433,625	28	\$17,141,105	
SW Management & Realty LLC	6	4	\$10,101,608	\$6,756,608	10	\$16,858,216	
The Agency of SW Florida Inc	4	16	\$1,540,500	\$15,182,750	20	\$16,723,250	
Compass Florida Naples	2	1	\$15,115,000	\$1,300,000	3	\$16,415,000	

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Naples Market	Realty World Florida	8	22	\$5,687,900	\$10,581,393	30	\$16,269,293
	White Sands Realty, LLC	10	24	\$3,240,000	\$12,478,848	34	\$15,718,848
	Quail Communities Realty, Inc.	15	12	\$5,846,000	\$9,657,500	27	\$15,503,500
	Fischer Realty Int LLC	9	20	\$4,103,500	\$10,860,250	29	\$14,963,750
	Real Pro Realtors	19	23	\$7,109,000	\$7,604,750	42	\$14,713,750
	Lisa Tomaini Realty	7	5	\$8,545,000	\$5,382,000	12	\$13,927,000
	Homes & Land Brokers, Inc.	42	10	\$11,469,982	\$2,435,793	52	\$13,905,775
	Paradise Coast Property Team	20	29	\$6,270,400	\$7,620,800	49	\$13,891,200
	Audubon Properties Inc	8	7	\$6,881,000	\$6,580,000	15	\$13,461,000
	Veronawalk Realty Inc	18	17	\$6,833,000	\$6,577,400	35	\$13,410,400
	Tropics Real Estate	13	24	\$5,108,000	\$8,002,400	37	\$13,110,400
	A Plus Realty	16	34	\$3,861,300	\$9,042,919	50	\$12,904,219
	Caine Premier Properties LLC	8	19	\$4,083,900	\$8,697,650	27	\$12,781,550
	Premier Realty Homes	19	8	\$8,806,900	\$3,459,900	27	\$12,266,800
	Emerald Realty of SW FL LLC	14	2	\$10,930,000	\$1,324,990	16	\$12,254,990
	Assist2Sell	22	8	\$7,146,400	\$4,993,500	30	\$12,139,900
	Phelps Realty Services	2	1	\$334,900	\$11,500,000	3	\$11,834,900
	Daane Properties Inc	11	12	\$6,586,000	\$5,115,000	23	\$11,701,000
	Hudson Realty Executives LLC	16	18	\$5,439,050	\$5,959,464	34	\$11,398,514
	Calusa Bay Properties LLC	5	2	\$10,791,000	\$603,500	7	\$11,394,500
	Illustrated Properties Real Estate Inc.	20	13	\$6,834,000	\$4,229,999	33	\$11,063,999
	Naples TBI Realty LLC	11	6	\$7,159,063	\$3,778,857	17	\$10,937,920
	Engel & Voelkers Bonita-Estero	5	17	\$2,199,000	\$8,376,800	22	\$10,575,800
	Germain Properties of Naples, LLC	12	8	\$7,362,700	\$3,211,700	20	\$10,574,400
	Keller Williams Realty Fort Myers	16	10	\$6,513,750	\$3,832,800	26	\$10,346,550
	The Keyes Company/PSL	11	5	\$6,887,671	\$3,213,100	16	\$10,100,771
	Blue Heron Realty of Naples	22	18	\$5,420,900	\$4,676,000	40	\$10,096,900
	John Naumann & Associates	1	4	\$3,260,000	\$6,666,620	5	\$9,926,620
	Best Homes & Land Realty LLC	20	2	\$8,845,174	\$946,090	22	\$9,791,264
	Standard Pacific of S Florida	14	1	\$8,610,282	\$857,991	15	\$9,468,273
	Century 21 Sunbelt Realty, Inc	9	17	\$3,147,500	\$6,319,700	26	\$9,467,200
	Barclays Real Estate Group	15	13	\$4,962,000	\$4,461,192	28	\$9,423,192
	Boca Executives	12	12	\$3,961,900	\$5,367,600	24	\$9,329,500
RE/MAX Realty Group	6	17	\$1,795,500	\$7,310,400	23	\$9,105,900	
Realhome Services and Solution	24	8	\$6,541,404	\$2,552,941	32	\$9,094,345	
Naples Florida Luxury Realty	4	6	\$3,271,000	\$5,664,500	10	\$8,935,500	
Port of the Islands Realty LLC	21	19	\$4,754,100	\$4,079,950	40	\$8,834,050	

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Naples Market	Naples Trust Real Estate Services	4	10	\$1,492,300	\$6,927,000	14	\$8,419,300
	The Sheridan Network.com Inc	14		\$8,311,250		14	\$8,311,250
	Sellstate on 5th	13	14	\$3,838,150	\$4,454,500	27	\$8,292,650
	Allison James Estates and Home	19	10	\$5,233,845	\$2,710,148	29	\$7,943,993
	Your Naples Realty LLC	14	12	\$4,033,900	\$3,662,500	26	\$7,696,400
	Ashton Orlando Residential LLC	9	2	\$6,260,515	\$1,426,799	11	\$7,687,314
	Vineyards Realty Inc	6	5	\$4,002,000	\$3,477,000	11	\$7,479,000
	Island Realty Marco	11	7	\$4,597,500	\$2,812,500	18	\$7,410,000
	VIP Realty Group Inc	7	7	\$4,570,000	\$2,757,300	14	\$7,327,300
	Palm Realty Group	11	9	\$3,683,800	\$3,560,600	20	\$7,244,400
	Carrington Real Estate Service	5	14	\$1,945,900	\$4,941,512	19	\$6,887,412
	Marco Island Realestate.com, Inc.	9	12	\$2,885,500	\$3,907,000	21	\$6,792,500
	Saggio Dream Realty	8	17	\$2,011,500	\$4,764,300	25	\$6,775,800
	Pinnacle Property Group	9	6	\$3,767,000	\$2,532,000	15	\$6,299,000
	Realty Executives Signature	8	10	\$2,491,350	\$3,636,450	18	\$6,127,800
	McNeil Real Estate, Inc.	11	4	\$3,537,900	\$2,532,587	15	\$6,070,487
	Bartley Realty LLLC	5	4	\$3,260,000	\$2,750,000	9	\$6,010,000
	U S Prime Realty LLC	3	20	\$818,000	\$5,164,399	23	\$5,982,399
	Maxim LLC	10	9	\$3,764,300	\$2,160,200	19	\$5,924,500
	LUX of Naples Corporation	4	5	\$3,677,500	\$2,132,900	9	\$5,810,400
	Schulz Realty LLC	4	5	\$2,933,000	\$2,802,960	9	\$5,735,960
	West Shore Properties Real Estate Company	4	3	\$2,785,000	\$2,836,000	7	\$5,621,000
	TMB Realty Inc	7	9	\$2,082,500	\$3,429,500	16	\$5,512,000
	Ruby Realty & Referral Company	8	9	\$2,511,500	\$2,921,000	17	\$5,432,500
	David C. Brown Realty, Inc	16	15	\$2,898,900	\$2,499,200	31	\$5,398,100
	L'Excellence Realty Group Inc.	9	13	\$2,211,000	\$3,143,900	22	\$5,354,900
	Luxury & Beach Realty Inc	8	12	\$1,815,000	\$3,348,000	20	\$5,163,000
	Faust RealtyGroup	10	7	\$2,712,500	\$2,431,700	17	\$5,144,200
	Onier Realty of SW Fla	7	11	\$1,623,000	\$3,416,195	18	\$5,039,195
	Gulf Region Realty	17	9	\$3,098,600	\$1,859,200	26	\$4,957,800
	Compass Real Estate	9	8	\$2,943,500	\$1,986,500	17	\$4,930,000
	Prime Location Brokers LLC	3	4	\$2,025,000	\$2,885,000	7	\$4,910,000
ListWithFreedom.com, Inc.	10	5	\$3,373,650	\$1,531,000	15	\$4,904,650	
John R Wood Island Real Estate	1	7	\$135,000	\$4,751,500	8	\$4,886,500	
Procacci Properties Inc	8	5	\$3,418,000	\$1,426,500	13	\$4,844,500	
Hamro & Associates LLC	7	11	\$1,476,000	\$3,358,848	18	\$4,834,848	
Starling Realty Inc	13	4	\$3,823,000	\$971,000	17	\$4,794,000	

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Naples Market	Results Real Estate Inc	4		\$4,735,900		4	\$4,735,900
	Spina Realty Company	1	8	\$340,000	\$4,378,500	9	\$4,718,500
	Key Real Estate	1	2	\$3,200,000	\$1,420,000	3	\$4,620,000
	Benoit Properties Intl LLC	7	6	\$1,873,900	\$2,715,500	13	\$4,589,400
	Naples Beach Realty	5	7	\$1,696,000	\$2,754,900	12	\$4,450,900
	Safe Harbor Real Estate Service	5	7	\$1,846,000	\$2,599,400	12	\$4,445,400
	Florida Westshore Realty Inc		1		\$4,350,000	1	\$4,350,000
	Beachwood Properties, Inc.	2	3	\$2,584,000	\$1,713,000	5	\$4,297,000
	Carney Realty & Associates Inc	8	1	\$3,398,350	\$890,000	9	\$4,288,350
	The Willis Group, LLC	1	2	\$1,050,000	\$3,175,000	3	\$4,225,000
	Ronto Realty	4	1	\$3,254,000	\$960,000	5	\$4,214,000
	Coffey Real Estate Services, Corp	10	10	\$2,212,500	\$1,980,500	20	\$4,193,000
	Addvantage Real Estate Service	9	2	\$3,469,450	\$666,415	11	\$4,135,865
	Scavone Realty		6		\$4,110,000	6	\$4,110,000
	Divco Realty Corporation		1		\$4,100,000	1	\$4,100,000
	Re/Max Trend	3	6	\$1,320,000	\$2,765,500	9	\$4,085,500
	Redfin Corporation	2	6	\$663,900	\$3,379,505	8	\$4,043,405
	Paradise Realty of Naples,LLC	1	4	\$2,600,000	\$1,436,000	5	\$4,036,000
	Bayside Realty SWFL LLC	5	6	\$1,960,000	\$2,044,000	11	\$4,004,000
	Cornerstone Coastal Properties	1	4	\$375,000	\$3,560,000	5	\$3,935,000
	Neal Communities Realty, Inc.	7	3	\$2,829,400	\$1,081,900	10	\$3,911,300
	Florida Realty Group	8	3	\$2,993,000	\$785,000	11	\$3,778,000
	Naples Property Shop	3	4	\$1,751,500	\$1,880,000	7	\$3,631,500
	Banyan Naples Realty Co	1	5	\$240,000	\$3,381,000	6	\$3,621,000
	Current Real Estate & Mgnt Inc	5	11	\$1,067,900	\$2,448,500	16	\$3,516,400
	TEC Realty	2	10	\$559,500	\$2,897,447	12	\$3,456,947
	Neapolitan Realty LLC	3	8	\$2,139,500	\$1,277,500	11	\$3,417,000
	Naples Pro Realty	4	8	\$1,049,000	\$2,300,600	12	\$3,349,600
	Horizons By The Sea Inc.	7	9	\$1,467,000	\$1,880,000	16	\$3,347,000
	Jo Carter & Associates, Inc.	4	3	\$1,853,000	\$1,493,000	7	\$3,346,000
	Internet Realty Group, Inc.	5	6	\$1,294,000	\$2,046,757	11	\$3,340,757
	Harborview Realty Inc	3	5	\$1,245,000	\$2,083,000	8	\$3,328,000
Neal Communities Realty, Inc	7	1	\$2,869,846	\$433,441	8	\$3,303,287	
Listing Gate Inc	3	5	\$1,030,000	\$2,270,000	8	\$3,300,000	
Jones & Company Realty	3	9	\$820,900	\$2,466,500	12	\$3,287,400	
Gulf Coast Realty	2	6	\$850,000	\$2,432,500	8	\$3,282,500	
E, M Prime Realty	8	5	\$2,276,500	\$1,002,000	13	\$3,278,500	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings**

		Data		Side		Total Count of Side	Total Sum of Closed Volume
		Count of Side		Sum of Closed Volume			
Naples Market	Real Estate Broker Direct	6	1	\$2,704,000	\$530,000	7	\$3,234,000
	Christopher Realty, Inc.	4	4	\$1,628,100	\$1,599,000	8	\$3,227,100
	MVP Realty Associates LLC	6	6	\$1,735,400	\$1,460,239	12	\$3,195,639
	The Monterosso REO Team	5	3	\$2,231,501	\$944,500	8	\$3,176,001
	Florida Global RE Inc	10	2	\$2,762,000	\$404,900	12	\$3,166,900
	Ted Hofferber SRA, PA	6	1	\$2,523,500	\$630,000	7	\$3,153,500
	Steven C. Moller, Broker	5	6	\$1,539,900	\$1,578,900	11	\$3,118,800
	Simply Think Florida Realty	5	2	\$2,489,000	\$625,000	7	\$3,114,000
	Anchor Realty of Naples	4	5	\$1,172,500	\$1,932,500	9	\$3,105,000
	Bud Coleman Associates Inc		1		\$3,100,000	1	\$3,100,000
	Real Estate Matters LLC	10		\$3,091,840		10	\$3,091,840
	Home Quest Inc.	3	2	\$1,745,000	\$1,331,000	5	\$3,076,000
	MyMLSBroker.com	2		\$3,025,000		2	\$3,025,000
	Bella Vita	7	1	\$2,520,000	\$500,000	8	\$3,020,000
	Lahaina Realty	1	2	\$290,000	\$2,715,000	3	\$3,005,000
	Florida Homes Realty of Collier	7	1	\$2,571,500	\$430,000	8	\$3,001,500
	Help-U-Sell Reed & Associates	5	6	\$1,401,400	\$1,592,900	11	\$2,994,300
	Century 21 Sunbelt Realty Inc	7	1	\$2,609,750	\$375,000	8	\$2,984,750
	Tec Realty LLC	4	8	\$980,000	\$1,933,500	12	\$2,913,500
	Realty Group of Southwest Florida Inc.	3	2	\$2,250,000	\$604,000	5	\$2,854,000
	Express Realty of SW Florida		4		\$2,810,390	4	\$2,810,390
	Floridas Realty Specialists	8	3	\$2,248,500	\$554,500	11	\$2,803,000
	Florida Golf Realty LLC	4	4	\$1,240,000	\$1,559,000	8	\$2,799,000
	Southwest Properties Group	1	3	\$940,000	\$1,813,900	4	\$2,753,900
	United Real Estate	2	2	\$860,500	\$1,878,000	4	\$2,738,500
	Andrea Deane & Associates, Inc.	1	2	\$665,000	\$2,067,000	3	\$2,732,000
	Premier Realty Concepts, Inc.	1	1	\$1,350,000	\$1,350,000	2	\$2,700,000
	Diversified Real Estate Group	1	5	\$530,000	\$2,150,000	6	\$2,680,000
	Diamond Custom Homes Realty	1		\$2,625,000		1	\$2,625,000
	Naples Gold Realty LLC	2	3	\$1,132,000	\$1,427,000	5	\$2,559,000
	Absolute Equity Realty Group		4		\$2,530,450	4	\$2,530,450
	Kingdom Realty Services LLC	6	5	\$1,714,800	\$807,500	11	\$2,522,300
	CC Realty Services LLC	7	2	\$1,970,884	\$529,559	9	\$2,500,443
Tropical Home Realty LLC	8	3	\$1,955,650	\$542,501	11	\$2,498,151	
The New Home Spot Inc.		2		\$2,470,000	2	\$2,470,000	
Brand & Associates Inc.	2	5	\$738,000	\$1,730,500	7	\$2,468,500	
Sunstream Realty, LLC	4	2	\$1,105,000	\$1,350,000	6	\$2,455,000	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings**

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		Count of Side		Sum of Closed Volume				
Naples Market	OK Realty Inc.	6	3	\$1,710,800	\$738,000	9	\$2,448,800	
	NOCO LLC	8		\$2,423,000		8	\$2,423,000	
	Barclays Real Estate Group 1	2	4	\$667,000	\$1,751,000	6	\$2,418,000	
	Pikus Realty PA	1	8	\$270,000	\$2,104,000	9	\$2,374,000	
	James H Hayes Realty Inc		1		\$2,300,000	1	\$2,300,000	
	Kunkle Realty, LLC	5	4	\$978,750	\$1,319,000	9	\$2,297,750	
	TJS Realty, Inc.	1	2	\$975,000	\$1,305,000	3	\$2,280,000	
	Seaside Properties of South Florida, Inc.	1	2	\$1,550,000	\$725,000	3	\$2,275,000	
	Community Realty Associates	6		\$2,257,425		6	\$2,257,425	
	Wilson & Associates RE Inc	3	2	\$1,322,000	\$935,000	5	\$2,257,000	
	Naples Luxury Real Estate Group	2	2	\$1,365,000	\$880,000	4	\$2,245,000	
	Grice Realty Inc	5	4	\$1,140,900	\$1,052,000	9	\$2,192,900	
	Poteet Properties, Inc.	4	1	\$1,814,500	\$363,000	5	\$2,177,500	
	Baber Realty	6	2	\$1,458,000	\$697,500	8	\$2,155,500	
	Preview Naples Properties LLC	5	1	\$1,957,300	\$190,000	6	\$2,147,300	
	Charming Homes Realty	4	4	\$1,049,000	\$1,068,499	8	\$2,117,499	
	EXP Realty LLC	5	1	\$1,669,000	\$389,900	6	\$2,058,900	
	Patagonia Realty	1		\$2,050,000		1	\$2,050,000	
	RE 1 Advisor		2		\$2,045,000		2	\$2,045,000
	Wyndemere - Livingston Lakes	3	3	\$1,100,000	\$927,000	6	\$2,027,000	
	America's Realty Corp of SW Fl	1	5	\$465,000	\$1,552,000	6	\$2,017,000	
	Anchor Real Estate	1	4	\$500,000	\$1,495,544	5	\$1,995,544	
	84 Real Estate	3	4	\$811,000	\$1,179,000	7	\$1,990,000	
	Advantage Sales & Rentals Inc	3	3	\$1,035,000	\$954,000	6	\$1,989,000	
	Vive Florida Intl Consultants	3	4	\$806,000	\$1,176,000	7	\$1,982,000	
	Abitare International		3		\$1,970,000		3	\$1,970,000
	Phase III Real Estate Services	3	1	\$1,740,500	\$221,500	4	\$1,962,000	
	Perfect Properties of Naples, Inc.	3	2	\$1,486,500	\$460,000	5	\$1,946,500	
	United Real Estate Infinity	2	4	\$700,000	\$1,224,185	6	\$1,924,185	
	RE/MAX Dream	2	4	\$412,000	\$1,491,400	6	\$1,903,400	
	Development Realty, LC	1	2	\$1,250,000	\$633,500	3	\$1,883,500	
	SWFLA Realty LLC	2	7	\$200,600	\$1,671,500	9	\$1,872,100	
	West Bay Realty Inc.		3		\$1,835,532		3	\$1,835,532
Miloff Aubuchon Rlty Grp, Inc.		3		\$1,825,000		3	\$1,825,000	
Naples Beach & Bay Realty Inc	2	6	\$300,900	\$1,487,285	8	\$1,788,185		
Olde Naples Real Estate, Inc.	1	3	\$213,000	\$1,570,000	4	\$1,783,000		
Wilderness of Naples Realty	2	2	\$724,500	\$1,055,000	4	\$1,779,500		

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**John R. Wood Properties. Inc.**  
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**Market Rankings**

	Data	Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
		Count of Side					
Naples Market	Premiere Advantage Real Estate		2		\$1,775,000	2	\$1,775,000
	Bar Investment Realty LLC	4	1	\$1,526,950	\$244,000	5	\$1,770,950
	Menelee Realty	7	2	\$1,462,462	\$264,000	9	\$1,726,462
	Excel Real Estate Services, Inc.	3	5	\$531,500	\$1,160,500	8	\$1,692,000
	Priority Properties of Florida	1	6	\$190,000	\$1,489,500	7	\$1,679,500
	ANO Realty LLC	1	5	\$257,000	\$1,415,500	6	\$1,672,500
	Rossman Realty Group Inc		7		\$1,663,400	7	\$1,663,400
	A Codi Realty	1	3	\$700,000	\$954,000	4	\$1,654,000
	Thomas & French International Properties	3	3	\$871,000	\$763,000	6	\$1,634,000
	Summit Realty LLC	3	2	\$1,066,000	\$565,000	5	\$1,631,000
	Fifth Town Real Estate Service		4		\$1,577,400	4	\$1,577,400
	TSD Realty	2	4	\$409,500	\$1,165,000	6	\$1,574,500
	Golf Life Properties, LLC		4		\$1,574,455	4	\$1,574,455
	Land Solutions Inc	1	2	\$413,300	\$1,153,800	3	\$1,567,100
	Gulf Coast Investment Properties		2		\$1,552,000	2	\$1,552,000
	ToastyinNaples.com Realty	4	4	\$754,800	\$796,000	8	\$1,550,800
	Prime Pic Realty LLC		1		\$1,550,000	1	\$1,550,000
	Southwest Coast Realty, Inc.	3	2	\$947,000	\$585,000	5	\$1,532,000
	Bay Forest Real Estate Services, Inc.	4	2	\$967,500	\$562,500	6	\$1,530,000
	Eister and Company	3	3	\$910,500	\$602,400	6	\$1,512,900
	Century 21 Selling Paradise	3	3	\$895,000	\$608,500	6	\$1,503,500
	Gateway Real Estate of Fort Myers	2	4	\$410,000	\$1,090,000	6	\$1,500,000
	Gulfshore Realty Inc		1		\$1,497,900	1	\$1,497,900
	RE/MAX Sundance Realty II		3		\$1,491,000	3	\$1,491,000
	Right Choice Realty, LLC	4	5	\$688,000	\$801,255	9	\$1,489,255
	Realty Corp. of Naples	3	2	\$713,500	\$770,000	5	\$1,483,500
	Naples Florida Vacation Homes	1	4	\$204,800	\$1,277,300	5	\$1,482,100
	True Realty Services LLC	3	1	\$1,272,500	\$204,000	4	\$1,476,500
	Rossi Real Estate Inc	2	1	\$1,119,000	\$340,000	3	\$1,459,000
	My Florida Real Estate LLC	3	2	\$836,000	\$614,000	5	\$1,450,000
	Genta Company Realty LLC	2		\$1,425,000		2	\$1,425,000
	Kim Levitan Realty	1	1	\$192,000	\$1,220,000	2	\$1,412,000
	All Florida Property Group Inc	5		\$1,405,000		5	\$1,405,000
Wordl Realty Services	2	4	\$477,000	\$905,899	6	\$1,382,899	
Clyde C. Quinby Realty, Inc.		6		\$1,382,000	6	\$1,382,000	
Broadway Realty & Management I	5		\$1,372,000		5	\$1,372,000	
Gulf Pointe Properties	3	3	\$728,000	\$638,000	6	\$1,366,000	

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Naples Market	Renaissance Realty		1		\$1,365,000	1	\$1,365,000
	Bay Vision Realty	3	2	\$908,500	\$447,900	5	\$1,356,400
	Paradise Lifestyles	1	2	\$130,000	\$1,205,000	3	\$1,335,000
	Re/Max By The Beach LLC	4	1	\$1,139,900	\$185,000	5	\$1,324,900
	Prime Real Estate of Naples	2	2	\$650,000	\$645,000	4	\$1,295,000
	RE/MAX Realty Team	2	3	\$509,000	\$772,000	5	\$1,281,000
	Premier Florida Realty of SWFL		2		\$1,269,000	2	\$1,269,000
	Starfish Realty, Inc.	1	2	\$238,500	\$1,015,000	3	\$1,253,500
	Le Reve Realty,LLC	1	1	\$625,000	\$625,000	2	\$1,250,000
	Sellstate Achievers Realty Network	1	3	\$345,000	\$905,000	4	\$1,250,000
	Stewart Real Estate Company		2		\$1,230,000	2	\$1,230,000
	Florida Home Realty Inc		5		\$1,222,400	5	\$1,222,400
	Costantini Realty Inc.	1	2	\$412,500	\$807,000	3	\$1,219,500
	Select Real Estate By Stephani	4		\$1,208,000		4	\$1,208,000
	Coyne Realty Inc	1		\$1,200,000		1	\$1,200,000
	RL Bailey Realty	1	1	\$260,000	\$940,000	2	\$1,200,000
	Resort Immobilien Realty Corporation	1		\$1,200,000		1	\$1,200,000
	Clausen Properties, Inc.	2	2	\$497,900	\$690,800	4	\$1,188,700
	Carolyn Weinand Properties	2	1	\$398,000	\$777,000	3	\$1,175,000
	Marilee Realty	3		\$1,170,000		3	\$1,170,000
	List In MLS Realty, LLC	3	1	\$761,000	\$405,000	4	\$1,166,000
	Royal Crown Realty, LLC	2	1	\$712,000	\$450,000	3	\$1,162,000
	Xcellence Realty Inc	1	1	\$665,000	\$495,000	2	\$1,160,000
	Executive Premiere Realty	1	1	\$575,000	\$575,000	2	\$1,150,000
	Match Point Realty Inc.	1	1	\$335,000	\$800,000	2	\$1,135,000
	Bristol Properties		2		\$1,094,900	2	\$1,094,900
	Sellstate Priority Realty	2	3	\$404,000	\$686,500	5	\$1,090,500
	KPMG Realty LLC	4		\$1,045,000		4	\$1,045,000
	Hometown Realty of SW Florida	3	1	\$811,000	\$233,000	4	\$1,044,000
	Real Living Cypress Realty	1	2	\$265,000	\$750,000	3	\$1,015,000
	Pollard & Hedrich Realty, Inc.		3		\$1,006,900	3	\$1,006,900
	81 West Brokerage Services LLC		1		\$1,000,000	1	\$1,000,000
RMS Realty LLC	2	3	\$236,000	\$746,000	5	\$982,000	
4 Seasons Realty LLC	1	3	\$230,000	\$751,500	4	\$981,500	
Keller Williams Florida Gulf Coast	1	2	\$380,000	\$595,000	3	\$975,000	
Inactive	1	2	\$657,000	\$315,939	3	\$972,939	
Nationwide Residential & Commercial R.E.	1	1	\$390,000	\$575,900	2	\$965,900	

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Naples Market	Gulf Coast Management Group	3	2	\$518,500	\$444,500	5	\$963,000
	Flaherty Realty, P.A.		1		\$960,000	1	\$960,000
	Mayers Realty Group LLC	1	1	\$475,000	\$475,000	2	\$950,000
	Elite Realty of SW FL	1	1	\$450,000	\$482,500	2	\$932,500
	Osborne & Company, Inc		1		\$925,000	1	\$925,000
	Luxury Real Estate Group		2		\$915,500	2	\$915,500
	Starlink Realty Inc	2	1	\$805,000	\$105,000	3	\$910,000
	Platinum Real Estate	3	1	\$791,000	\$118,000	4	\$909,000
	Alegna Realty	2	1	\$426,900	\$479,000	3	\$905,900
	Miles Realty Group	1	2	\$212,000	\$689,000	3	\$901,000
	The Keyes Company	1	1	\$505,000	\$390,000	2	\$895,000
	Naples 1st Realty LLC		2		\$885,000	2	\$885,000
	P & M Property Services	1	4	\$135,000	\$748,500	5	\$883,500
	Florida's Realty LLC	1	1	\$440,000	\$440,000	2	\$880,000
	Century 21 First Southern Trust	2	3	\$424,000	\$451,000	5	\$875,000
	iList LLC	2	1	\$467,000	\$405,000	3	\$872,000
	Medway Realty		1		\$860,000	1	\$860,000
	Royal Shell Real Estate Inc		2		\$859,500	2	\$859,500
	Thompson Realty	2	2	\$425,000	\$425,000	4	\$850,000
	Pfeifer Realty Group LLC		1		\$845,000	1	\$845,000
	Florida Elite Realty Inc	1	2	\$272,000	\$570,000	3	\$842,000
	Ivanova Realty LLC	1	1	\$300,000	\$540,000	2	\$840,000
	Swept Away Realty, Inc.		1		\$840,000	1	\$840,000
	Naples Flat Fee Realty, Inc	2	1	\$605,000	\$226,000	3	\$831,000
	Kristine Hansen LLC	1	2	\$189,500	\$622,900	3	\$812,400
	Naples Select Real Estate LLC		3		\$807,500	3	\$807,500
	Lehigh Prof., Realty Serv.,Inc	3		\$797,350		3	\$797,350
	Palm Properties International	1	1	\$380,000	\$415,000	2	\$795,000
	Bay Pointe Properties		2		\$788,000	2	\$788,000
	All In One Realty Group, Inc.	2		\$780,000		2	\$780,000
	Wynns Realty	2	1	\$630,000	\$147,000	3	\$777,000
	Barefoot Beach Realty Inc		1		\$775,000	1	\$775,000
Sun Royal Realty Inc		4		\$774,000	4	\$774,000	
Marc Joseph Realty	2	1	\$542,000	\$232,000	3	\$774,000	
VIP Realty Group	2	1	\$474,000	\$295,000	3	\$769,000	
Endless Summers Realty of SWFL	1	1	\$251,000	\$510,000	2	\$761,000	
Sellstate Island Properties	1	1	\$378,000	\$378,000	2	\$756,000	

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Naples Market	Parkline Realty Associates LLC	1	1	\$368,000	\$383,000	2	\$751,000
	Miloff Aubuchon Realty Group	3	1	\$545,000	\$205,000	4	\$750,000
	Estates Realty	2	1	\$493,900	\$249,000	3	\$742,900
	RockStar Realty LLC	2	1	\$480,000	\$260,000	3	\$740,000
	Sunrise Realty Network Inc	1		\$730,000		1	\$730,000
	Sandpiper Realty	3	1	\$586,000	\$130,000	4	\$716,000
	US Group Realty Inc		3		\$703,000	3	\$703,000
	Manuela Realty	1	1	\$203,000	\$500,000	2	\$703,000
	Pascal Realty LLC	1	1	\$350,000	\$350,000	2	\$700,000
	Royal Palm Realty of Naples, Inc.		1		\$700,000	1	\$700,000
	Nautical Realty Group Inc		1		\$699,138	1	\$699,138
	Escape Realty Services, LLC		2		\$698,441	2	\$698,441
	Waters Edge Real Estate LLC	1	1	\$262,000	\$430,000	2	\$692,000
	Gulf Gateway Realty Inc.	1	1	\$390,000	\$300,000	2	\$690,000
	WCI Realty Inc	1	1	\$342,050	\$342,050	2	\$684,100
	Self Realty Inc	1	1	\$328,500	\$350,000	2	\$678,500
	Eventide Realty Services LLC	1	1	\$415,000	\$262,000	2	\$677,000
	Peak Realty Partners		2		\$676,000	2	\$676,000
	Bayview Realty of Florida		3		\$675,500	3	\$675,500
	Porter Davis Real Estate	1	2	\$185,000	\$485,000	3	\$670,000
	Assist 2 Sell Partners Realty	1	1	\$334,900	\$334,900	2	\$669,800
	REVirtually LLC	1	2	\$254,900	\$403,000	3	\$657,900
	Florida Foundation Realty		1		\$655,000	1	\$655,000
	Surf & Turf Realty Associates	1		\$635,000		1	\$635,000
	Clause Real Estate, Inc.	1		\$634,000		1	\$634,000
	Ameriteam Realty Inc	1	1	\$284,900	\$348,000	2	\$632,900
	Asciutto Realty LLC	2		\$629,000		2	\$629,000
	Young Realty Group	1	2	\$160,000	\$465,000	3	\$625,000
	MTB Realty LLC	1	1	\$310,000	\$310,000	2	\$620,000
	McWilliams Buckley & Associates, Inc.		1		\$608,279	1	\$608,279
	Real Estate By	1	1	\$485,000	\$122,900	2	\$607,900
	Golden Realty & Management LLC	1	1	\$150,000	\$455,000	2	\$605,000
Market America Realty Network	2	1	\$476,000	\$127,500	3	\$603,500	
Alliance Realty Group	2		\$590,000		2	\$590,000	
Expert Advisors Realty Network		1		\$585,000	1	\$585,000	
COLLIER COUNTY REALTY CORP		2		\$579,900	2	\$579,900	
Napoli Realty Services, LLC	1	1	\$181,500	\$395,000	2	\$576,500	

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Naples Market	Marco Island Real Estate LLC	1		\$575,000		1	\$575,000
	Realty World-C Bagans 1st	1	1	\$285,000	\$285,000	2	\$570,000
	Tropical Homes of Southwest Florida		2		\$568,000	2	\$568,000
	Trianon Properties Inc		2		\$555,000	2	\$555,000
	Baybeach Realty	1		\$545,000		1	\$545,000
	Luxux SWFlorida Realty LLC		1		\$540,000	1	\$540,000
	M N M Companies LLC	1	1	\$280,000	\$257,500	2	\$537,500
	Schooner Bay Realty, Inc.		1		\$530,000	1	\$530,000
	Coastal Realty SWFL		2		\$528,900	2	\$528,900
	MAKS Realty Inc	2	1	\$435,000	\$77,500	3	\$512,500
	Blu Oceans Realty LLC		2		\$512,000	2	\$512,000
	Villa Realty Group, Inc.		2		\$508,500	2	\$508,500
	Marquise Property Sales		1		\$505,000	1	\$505,000
	CD & Co Sales and Rentals Inc	1	1	\$252,270	\$252,270	2	\$504,540
	Rental Link LLC		1		\$499,999	1	\$499,999
	Ad Infinitum Realty & Consult		1		\$497,500	1	\$497,500
	Re/Max Realty Partners	1	1	\$248,000	\$248,000	2	\$496,000
	Premier Properties Florida		1		\$495,000	1	\$495,000
	Priceless Realty, Inc.	2	1	\$407,000	\$85,000	3	\$492,000
	Aterra Realty Associates, LLC	1		\$480,000		1	\$480,000
	B & B Realty		2		\$480,000	2	\$480,000
	Yerger Realty	1	1	\$239,000	\$239,000	2	\$478,000
	Experience Real Estate Group	1	1	\$220,000	\$257,900	2	\$477,900
	Unique Properties of Naples, Inc.	1		\$470,000		1	\$470,000
	New Century Realty Group		2		\$470,000	2	\$470,000
	Bogaerts International Realty	1	1	\$250,000	\$220,000	2	\$470,000
	BLG Realty Group	1	2	\$130,500	\$339,500	3	\$470,000
	IRC International Realty Corp	1	1	\$234,900	\$234,900	2	\$469,800
	Genice Sloan & Assoc Inc		1		\$460,000	1	\$460,000
	Framor Realty	1	2	\$136,000	\$323,000	3	\$459,000
	CV Estates LLC		1		\$457,000	1	\$457,000
	Hovland Homes Inc	1	1	\$205,000	\$250,000	2	\$455,000
Ordonez Realty LLC	1	1	\$225,000	\$228,500	2	\$453,500	
Tannasse Realty, Inc.	1	1	\$225,900	\$225,900	2	\$451,800	
Rossman Realty Group	1	1	\$220,000	\$220,000	2	\$440,000	
Esquire Real Estate Services,	2		\$436,900		2	\$436,900	
Cliffoney Realty LLC		1		\$435,000	1	\$435,000	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings**

	Data	Side		Total Count of Side		Total Sum of Closed Volume	
		Count of Side		Sum of Closed Volume			
Naples Market	Royal Real Estate Florida Inc		1		\$431,400	1	\$431,400
	Woodruff Property Management	1		\$425,000		1	\$425,000
	Re/Max Under The Sun	1	1	\$146,000	\$265,000	2	\$411,000
	Coast to Coast Preferred Property		1		\$407,400	1	\$407,400
	Diversified Real Estate Group,		1		\$402,675	1	\$402,675
	Linda Lamb & Company LLC		1		\$400,000	1	\$400,000
	Carlyn LLC, REALTORS	1		\$398,500		1	\$398,500
	Virginia M Woody		1		\$390,000	1	\$390,000
	Florida Real Estate Services, Inc.	1		\$390,000		1	\$390,000
	Cyrus International Realty Cor		1		\$389,690	1	\$389,690
	Kova Commercial of Naples LLC		1		\$385,000	1	\$385,000
	Kaye Realty Inc.	1		\$379,900		1	\$379,900
	Bang Realty	1		\$378,076		1	\$378,076
	Realty Executives Cape Coral	1		\$378,000		1	\$378,000
	Achievers Real Estate Services	1	1	\$270,000	\$100,000	2	\$370,000
	Grande Floridian Properties, Inc.	1	1	\$197,313	\$171,000	2	\$368,313
	Sterling Property Servs Realty		1		\$362,775	1	\$362,775
	Naples Friends & Family Realty	1	1	\$180,000	\$180,000	2	\$360,000
	American Properties Real Estat		1		\$360,000	1	\$360,000
	Royal Realty Investment Group		2		\$356,000	2	\$356,000
	Real Edge Real Estate	1	1	\$175,000	\$175,000	2	\$350,000
	Access Real Estate	3		\$350,000		3	\$350,000
	Cozy Naples Properties	1		\$345,000		1	\$345,000
	RWB Real Estate, Inc.		1		\$340,000	1	\$340,000
	Janeiro Realty, LLC	1	1	\$168,800	\$168,800	2	\$337,600
	First Step Realty Group		1		\$335,000	1	\$335,000
	Coastal Breeze Properties	1	1	\$180,000	\$150,000	2	\$330,000
	Gulf Coast Realty Network		1		\$329,000	1	\$329,000
	Morris & Hunt Realty LLC	1		\$325,000		1	\$325,000
	Fidelity Florida Realty Corp	1		\$325,000		1	\$325,000
	Floridas Realty LLC		1		\$320,000	1	\$320,000
	Stock Realty LLC		1		\$315,000	1	\$315,000
Venture Realty & Investments	1		\$310,000		1	\$310,000	
Barrington-Grey Realty LLC		1		\$310,000	1	\$310,000	
In Florida Properties	1		\$309,750		1	\$309,750	
Staged Homes Realty of SWFL In	1		\$302,000		1	\$302,000	
Jim Green Realty	1		\$300,000		1	\$300,000	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings**

		Data		Side		Total Count of Side	Total Sum of Closed Volume
		Count of Side		Sum of Closed Volume			
Naples Market	Judah Realty		1		\$298,000	1	\$298,000
	N.A.I. Realty		1		\$295,500	1	\$295,500
	Florida Buyer Broker		1		\$293,000	1	\$293,000
	Hovland, Inc.	1		\$290,000		1	\$290,000
	Treeline Realty Corp		1		\$290,000	1	\$290,000
	VADA Properties	1		\$289,000		1	\$289,000
	Marco Realty Associates, Inc.	1		\$289,000		1	\$289,000
	Green Coast Realty Inc		1		\$287,500	1	\$287,500
	The Realty Source of Naples		1		\$285,000	1	\$285,000
	Homes Realty LLC		1		\$285,000	1	\$285,000
	Bohio Realty LLC		1		\$284,900	1	\$284,900
	CL Properties		1		\$280,000	1	\$280,000
	Vanderbilt Beach Realty	1		\$270,000		1	\$270,000
	Innovative Properties		1		\$270,000	1	\$270,000
	Allied International Brokers		1		\$265,000	1	\$265,000
	Crifasi Real Estate Inc.		1		\$265,000	1	\$265,000
	Weichert on the Gulf, Realtors		1		\$262,000	1	\$262,000
	Kevin Shelly Realty Inc		1		\$260,000	1	\$260,000
	REMAX Distinction Realty		1		\$260,000	1	\$260,000
	Kalar Realty Services	1		\$259,000		1	\$259,000
	Nichols Realty, Inc.	1		\$255,000		1	\$255,000
	Naples Coastal Realty Inc	1		\$255,000		1	\$255,000
	Odyssey Real Estate Group LLC		1		\$255,000	1	\$255,000
	Boca Executive Realty	1		\$255,000		1	\$255,000
	Sposen Realty & Development		1		\$251,500	1	\$251,500
	Riverside Realty Group, LLC	1		\$250,000		1	\$250,000
	Pelican Bay Realty, Inc.	1		\$248,000		1	\$248,000
	Listsmart LLC	1		\$246,000		1	\$246,000
	RE/MAX Results Realty	1		\$246,000		1	\$246,000
	Mayr & Company Realty	1		\$245,500		1	\$245,500
	Shoreline Properties of SW FL		1		\$243,000	1	\$243,000
	RE/MAX of The Islands		1		\$240,000	1	\$240,000
	Florida Living Realty Group		1		\$240,000	1	\$240,000
Precision Realty Services Inc	2		\$240,000		2	\$240,000	
Gulf Coast Realty LLC	1	1	\$120,000	\$120,000	2	\$240,000	
Donna Carnes		1		\$240,000	1	\$240,000	
RFK Realty	1		\$238,500		1	\$238,500	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings**

		Data		Side		Total Count of Side	Total Sum of Closed Volume
		Count of Side		Sum of Closed Volume			
Naples Market	Belle Realty Co.	1		\$235,000		1	\$235,000
	LocateHomes.com		1		\$235,000	1	\$235,000
	CMC Realty	1		\$221,500		1	\$221,500
	Shore Line Realty & Associates	1		\$215,000		1	\$215,000
	Altru Realty	1		\$214,000		1	\$214,000
	Cornerstone Real Estate Services, Inc.	1		\$210,000		1	\$210,000
	Beth Rose Real Estate & Auction	1		\$210,000		1	\$210,000
	Sun Coast Global, Inc.		1		\$205,000	1	\$205,000
	Henson Luke Realty Group Int'l	1		\$204,700		1	\$204,700
	Exit Gulf Coast Realty		1		\$204,000	1	\$204,000
	Win Realty, LLC	1		\$203,000		1	\$203,000
	Sanddollar Real Estate Corp of Naples	1		\$195,000		1	\$195,000
	Legacy International Realty	1		\$190,000		1	\$190,000
	Heights Realty & Investments	1		\$185,000		1	\$185,000
	DIY Home Sale Services		1		\$179,900	1	\$179,900
	Far Florida	1		\$174,000		1	\$174,000
	Realty Redesigned		1		\$171,400	1	\$171,400
	Hartford Realty LLC		1		\$165,000	1	\$165,000
	Kaplowe Real Estate		1		\$148,000	1	\$148,000
	Carrera Consulting Group Inter		1		\$146,000	1	\$146,000
	Collier Realty & Management	1		\$145,000		1	\$145,000
	Preferred Properties Intl Inc	1		\$145,000		1	\$145,000
	Pelletier Properties, LLC		1		\$140,000	1	\$140,000
	Appraisal Research Corp. of Naples	1		\$136,000		1	\$136,000
	Twin Metro Realty LLC	1		\$135,000		1	\$135,000
	Fast Action Realty Inc		1		\$133,000	1	\$133,000
	Worthit Realty, LLC		1		\$130,000	1	\$130,000
	Rome International Realty		1		\$125,000	1	\$125,000
	Chateaux Realty		1		\$123,000	1	\$123,000
	Sonia Rios Realty	1		\$117,000		1	\$117,000
Platinum Coast Real Estate		1		\$113,000	1	\$113,000	
Gennaro Realty Group Inc	1		\$112,000		1	\$112,000	
New Horizons Real Estate Corp.	1		\$110,000		1	\$110,000	
Naples Market Only Total		8,383	8,383	\$4,909,162,220	\$4,909,162,220	16,766	\$9,818,324,440
<b>Grand Total</b>		<b>11,030</b>	<b>11,030</b>	<b>\$5,988,206,247</b>	<b>\$5,988,206,247</b>	<b>22,060</b>	<b>\$11,976,412,494</b>

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN01 - Bonita Beach	A Codi Realty	\$650,000	1	0.01%
	Amerivest Realty	\$1,551,000	3	0.01%
	Barefoot Beach Properties	\$5,000,000	1	0.04%
	Barry DeNicola Realty, Inc.	\$25,705,000	13	0.21%
	Bay Pointe Properties	\$6,837,500	28	0.06%
	Berkshire Hathaway Florida	\$6,980,000	5	0.06%
	Century 21 Sunbelt Realty, Inc	\$450,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$40,418,000	12	0.34%
	Domain Realty.com LLC	\$6,159,500	12	0.05%
	Downing Frye	\$2,283,000	4	0.02%
	Engel & Voelkers	\$635,000	1	0.01%
	Equity Realty	\$268,000	1	0.00%
	Fort Myers Beach Realty	\$535,000	1	0.00%
	Gulflife Realty	\$360,000	1	0.00%
	John R Wood	\$954,000	3	0.01%
	Jones & Company Realty	\$220,000	1	0.00%
	Keller Williams Elite Realty	\$11,007,000	7	0.09%
	Keller Williams Realty Fort Myers	\$437,500	1	0.00%
	Lahaina Realty	\$1,270,000	2	0.01%
	Levan Asset Management Corporation	\$1,225,000	1	0.01%
	List In MLS Realty, LLC	\$970,000	2	0.01%
	ListWithFreedom.com, Inc.	\$459,000	1	0.00%
	Maxim LLC	\$685,000	3	0.01%
	McQuaid and Company LLC	\$895,000	2	0.01%
	My Florida Real Estate LLC	\$500,000	2	0.00%
	Naples Realty Services	\$2,469,000	5	0.02%
	Premier Sothebys Int. Realty	\$6,955,000	3	0.06%
	Premiere Plus Realty Co.	\$10,568,000	11	0.09%
	Professional Advantage Realty	\$268,000	1	0.00%
	RE/MAX Distinction Realty	\$209,500	1	0.00%
	Real Pro Realtors	\$2,673,000	1	0.02%
	Royal Shell Real Estate Inc	\$200,000	1	0.00%
	Royal Shell Real Estate, Inc.	\$7,790,000	6	0.07%
	Schooner Bay	\$425,000	1	0.00%
	South Bay Realty	\$250,000	1	0.00%
	Starfish Realty, Inc.	\$445,000	1	0.00%
	Sterling Property Servs Realty	\$2,081,500	6	0.02%
	Sun Cap Gateway Realty	\$2,586,000	5	0.02%
	Sun Realty USA, Inc	\$209,500	1	0.00%
	The Forest Real Estate	\$580,000	1	0.00%
VIP Realty Group	\$185,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN01 - Bonita Beach	WEICHERT, REALTORSr On The Gulf	\$740,000	3	0.01%
	West Coast Realty Inc	\$419,000	1	0.00%
	William Raveis-Florida LLC	\$945,000	2	0.01%
	Wyndemere - Livingston Lakes	\$190,000	1	0.00%
<b>BN01 - Bonita Beach Total</b>		<b>\$156,643,000</b>	<b>162</b>	<b>1.31%</b>
BN02 - West of US41 South of Bonita Bay	A Codi Realty	\$1,548,000	4	0.01%
	American Home Realty Serv LLC	\$269,900	1	0.00%
	Amerivest Realty	\$1,903,500	5	0.02%
	Barry DeNicola Realty, Inc.	\$225,000	1	0.00%
	Baybeach Realty	\$284,000	1	0.00%
	Berkshire Hathaway Florida	\$2,404,500	7	0.02%
	Century 21 Sunbelt Realty Inc	\$325,000	1	0.00%
	Century 21 Sunbelt Realty, Inc	\$380,000	1	0.00%
	Century 21 TriPower Realty	\$1,750,000	2	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$2,246,130	8	0.02%
	Cornerstone Coastal Properties	\$294,000	1	0.00%
	Domain Realty.com LLC	\$4,482,150	13	0.04%
	Downing Frye	\$6,504,450	22	0.05%
	Eister and Company	\$183,000	1	0.00%
	Engel & Voelkers	\$455,000	1	0.00%
	Equity Realty	\$613,500	2	0.01%
	Fidelity Florida Realty Corp	\$190,000	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$330,000	1	0.00%
	Florida Realty Group	\$212,000	1	0.00%
	In Florida Properties	\$294,000	1	0.00%
	John R Wood	\$4,442,500	13	0.04%
	Keller Williams Elite Realty	\$2,007,899	8	0.02%
	Keller Williams Realty Fort Myers	\$780,000	2	0.01%
	Keller Williams Realty Naples	\$1,311,000	2	0.01%
	Kevin Shelly Realty Inc	\$646,500	2	0.01%
	Key Real Estate	\$950,000	1	0.01%
	McQuaid and Company LLC	\$260,000	1	0.00%
	McWilliams Buckley & Associates, Inc.	\$950,000	1	0.01%
	Miloff Aubuchon Realty Group	\$290,000	1	0.00%
	MVP Realty Associates	\$1,665,000	4	0.01%
	Naples Coastal Realty Inc	\$177,500	1	0.00%
	Naples Flat Fee Realty, Inc	\$691,250	1	0.01%
	Naples Realty Services	\$642,000	3	0.01%
	Non MLS	\$430,000	1	0.00%
Paradise Coast Property Team	\$445,000	1	0.00%	
Premier Sothebys Int. Realty	\$1,710,000	3	0.01%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN02 - West of US41 South of Bonita Bay	Premiere Plus Realty Co.	\$4,114,900	15	0.03%
	Raso Realty Inc	\$239,900	1	0.00%
	RE/MAX Distinction Realty	\$197,000	1	0.00%
	RE/MAX Realty Team	\$679,999	2	0.01%
	Realty World Florida	\$260,000	1	0.00%
	Redfin Corporation	\$360,000	1	0.00%
	REVirtually LLC	\$360,000	1	0.00%
	Royal Shell Real Estate, Inc.	\$2,031,000	7	0.02%
	Sand Castle Realty Group, Inc	\$368,000	1	0.00%
	Sellstate Priority Realty	\$335,000	1	0.00%
	Starfish Realty, Inc.	\$420,000	2	0.00%
	Sun Village Realty LLC	\$350,000	1	0.00%
	Sunset Coast Realty	\$185,000	1	0.00%
	Sunstream Realty, LLC	\$790,500	2	0.01%
	Tropics Real Estate	\$944,250	2	0.01%
	Unique Properties of Naples, Inc.	\$203,000	1	0.00%
	Vanderbilt Realty LLC	\$320,000	1	0.00%
	VIP Realty Group	\$290,000	1	0.00%
	Waterfront Realty Group Inc	\$1,160,000	3	0.01%
	WEICHERT, REALTORSr On The Gulf	\$177,500	1	0.00%
William Raveis-Florida LLC	\$225,000	1	0.00%	
Wilson & Associates RE Inc	\$445,000	1	0.00%	
<b>BN02 - West of US41 South of Bonita Bay Total</b>		<b>\$56,748,828</b>	<b>168</b>	<b>0.47%</b>
BN04 - Bonita Bay		\$769,833	2	0.01%
	A Codi Realty	\$171,000	1	0.00%
	Amerivest Realty	\$4,283,309	6	0.04%
	Barclays Real Estate Group 1	\$1,375,000	1	0.01%
	Barefoot Beach Properties	\$2,850,000	1	0.02%
	Berkshire Hathaway Florida	\$520,000	2	0.00%
	Bird Realty Group	\$722,833	2	0.01%
	Century 21 Sunbelt Realty, Inc	\$425,000	1	0.00%
	Century 21 TriPower Realty	\$1,555,000	2	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$3,320,000	2	0.03%
	Domain Realty.com LLC	\$12,465,000	16	0.10%
	Downing Frye	\$10,581,400	16	0.09%
	Engel & Voelkers	\$5,382,500	5	0.04%
	Equity Realty	\$552,500	1	0.00%
	Fischer Realty Int LLC	\$815,000	1	0.01%
	Florida Home Realty of Collier County, Inc.	\$285,000	1	0.00%
	Florida Local Real Estate LLC	\$560,000	1	0.00%
Florida Realty & Co	\$515,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN04 - Bonita Bay	Golf Life Properties, LLC	\$275,000	1	0.00%
	In Florida Properties	\$2,715,000	1	0.02%
	John R Wood	\$123,085,610	126	1.03%
	Keating Associates LLC	\$619,500	1	0.01%
	Keller Williams Elite Realty	\$6,295,000	5	0.05%
	Keller Williams Realty, Marco	\$305,000	1	0.00%
	Luxury & Beach Realty Inc	\$255,000	1	0.00%
	Naples Realty International LLC	\$315,000	1	0.00%
	Naples Realty Services	\$381,000	1	0.00%
	Pollard & Hedrich Realty, Inc.	\$340,000	1	0.00%
	Premier Sothebys Int. Realty	\$15,543,000	25	0.13%
	Premiere Plus Realty Co.	\$2,731,500	6	0.02%
	RE/MAX Affinity Plus	\$2,350,000	1	0.02%
	Re/Max Under The Sun	\$315,000	1	0.00%
	Redfin Corporation	\$567,000	1	0.00%
	REMAX Distinction Realty	\$1,400,000	1	0.01%
	Royal Shell Real Estate, Inc.	\$44,888,002	55	0.37%
	Sposen Realty & Development	\$545,000	1	0.00%
	Starlink Realty Inc	\$1,277,000	2	0.01%
	Stock Realty, LLC	\$8,900,309	3	0.07%
Sun Coast Global, Inc.	\$225,000	1	0.00%	
Sun Realty USA, Inc	\$2,275,000	2	0.02%	
Waterfront Realty Group Inc	\$2,343,500	5	0.02%	
WBG SW Florida, Inc.	\$740,000	2	0.01%	
William Raveis-Florida LLC	\$875,000	1	0.01%	
<b>BN04 - Bonita Bay Total</b>		<b>\$266,709,796</b>	<b>308</b>	<b>2.23%</b>
BN05 - Pelican Landing and North		\$557,750	1	0.00%
	Alliance Realty Group	\$152,000	1	0.00%
	Berkshire Hathaway Florida	\$11,327,199	24	0.09%
	Boca Executives	\$209,000	1	0.00%
	Caine Premier Properties LLC	\$678,000	1	0.01%
	Cape Realty Inc	\$352,500	1	0.00%
	Century 21 Sunbelt Realty Inc	\$395,000	1	0.00%
	Century 21 Sunbelt Realty, Inc	\$228,000	2	0.00%
	Coldwell Banker Preferred Prop	\$515,699	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$8,299,780	18	0.07%
	Diversified Real Estate Group,	\$580,000	1	0.00%
	Domain Realty.com LLC	\$4,782,628	10	0.04%
	Downing Frye	\$24,915,951	44	0.21%
	Eister and Company	\$2,150,000	3	0.02%
	Emerald Realty of SW FL LLC	\$1,025,000	1	0.01%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN05 - Pelican Landing and North	Engel & Voelkers	\$11,679,000	11	0.10%
	Engel & Voelkers Bonita-Estero	\$97,500	1	0.00%
	Equity Realty	\$540,000	1	0.00%
	Excel Real Estate Services, Inc.	\$290,000	2	0.00%
	EXP Realty LLC	\$126,000	2	0.00%
	Fifth Town Real Estate Service	\$875,000	1	0.01%
	Florida Home Realty Inc	\$307,500	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$1,025,000	2	0.01%
	Florida Homes Realty Group	\$108,000	1	0.00%
	Focus Real Estate	\$151,000	1	0.00%
	Gulf Breeze Real Estate, LLC	\$170,000	2	0.00%
	Homes & Land Brokers, Inc.	\$680,000	1	0.01%
	J Meier Real Estate	\$630,000	1	0.01%
	John R Wood	\$53,943,300	78	0.45%
	Keller Williams Elite Realty	\$33,005,900	43	0.28%
	Keller Williams Realty Naples	\$1,450,500	4	0.01%
	Lahaina Realty	\$200,000	1	0.00%
	Lennar Realty Inc	\$30,276,433	26	0.25%
	Luxury & Beach Realty Inc	\$458,000	1	0.00%
	Maxim LLC	\$105,000	1	0.00%
	McQuaid and Company LLC	\$345,000	1	0.00%
	MVP Realty Associates	\$913,900	3	0.01%
	MVP Realty Associates LLC	\$1,274,404	1	0.01%
	Naples Realty Services	\$255,000	1	0.00%
	Premier Realty Homes	\$885,000	2	0.01%
	Premier Sothebys Int. Realty	\$24,254,250	41	0.20%
	Premiere Plus Realty Co.	\$2,752,200	11	0.02%
	Priceless Realty, Inc.	\$505,000	1	0.00%
	RE 1 Advisor	\$2,825,000	1	0.02%
	RE/MAX Affinity Mercato	\$900,000	1	0.01%
	Re/Max Destination Realty	\$101,889	1	0.00%
	RE/MAX Distinction Realty	\$678,000	2	0.01%
	RE/MAX Realty Group	\$1,480,000	4	0.01%
	RE/MAX Realty Select	\$885,000	1	0.01%
	Re/Max Trend	\$460,000	1	0.00%
	Real Edge Real Estate	\$472,000	1	0.00%
	Real Estate Broker Direct	\$649,900	1	0.01%
	Realty Group of Southwest Florida Inc.	\$152,000	1	0.00%
	Realty World Florida	\$1,075,000	4	0.01%
	REMAX Distinction Realty	\$148,000	1	0.00%
Right Choice Realty, LLC	\$376,000	2	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN05 - Pelican Landing and North	Royal Shell Real Estate, Inc.	\$12,296,000	18	0.10%
	Rushin Realty	\$290,000	1	0.00%
	Sand Castle Realty Group, Inc	\$575,000	1	0.00%
	Spina Realty Company	\$820,000	1	0.01%
	Starfish Realty, Inc.	\$93,500	1	0.00%
	Summit Realty LLC	\$205,000	1	0.00%
	Sun Realty USA, Inc	\$355,000	3	0.00%
	Sundial Realty of SW Florida	\$378,000	1	0.00%
	Thomas & French International Properties	\$290,000	1	0.00%
	Waters Edge Real Estate LLC	\$101,889	1	0.00%
	WCI Realty Inc	\$3,025,020	4	0.03%
<b>BN05 - Pelican Landing and North Total</b>		<b>\$252,103,592</b>	<b>406</b>	<b>2.11%</b>
BN06 - North Bonita East of US41		\$620,260	2	0.01%
	Ad Infinitum Realty & Consult	\$180,000	1	0.00%
	Alliance Realty Group	\$300,000	1	0.00%
	Amerivest Realty	\$647,000	2	0.01%
	Anchor Realty of Naples	\$439,900	1	0.00%
	Avery Realty Group	\$255,000	1	0.00%
	Beachwood Properties, Inc.	\$305,000	1	0.00%
	Berkshire Hathaway Florida	\$2,219,250	10	0.02%
	Bird Realty Group	\$430,000	1	0.00%
	Bristol Properties	\$689,000	1	0.01%
	Carrington Real Estate Service	\$305,000	1	0.00%
	Century 21 TriPower Realty	\$473,000	1	0.00%
	Chateaux Realty	\$231,250	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$2,975,950	14	0.02%
	Domain Realty.com LLC	\$3,810,650	12	0.03%
	Downing Frye	\$3,443,685	13	0.03%
	DR Horton Realty SWFL Inc.	\$2,639,945	11	0.02%
	Easy Living Property Services	\$473,000	1	0.00%
	Emerald Realty of SW FL LLC	\$265,325	1	0.00%
	Engel & Voelkers Bonita-Estero	\$1,152,500	4	0.01%
	Equity Realty	\$580,000	1	0.00%
	Express Realty of SW Florida	\$272,435	1	0.00%
	Fidelity Florida Realty Corp	\$126,500	1	0.00%
	Fischer Realty Int LLC	\$135,000	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$1,140,000	4	0.01%
	Florida Local Real Estate LLC	\$245,000	1	0.00%
	Florida Westshore Realty Inc	\$305,000	1	0.00%
	Focus Real Estate	\$290,000	1	0.00%
	Golf Life Properties, LLC	\$229,000	1	0.00%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN06 - North Bonita East of US41	GreenLeaf Homes	\$2,646,500	6	0.02%
	Heights Realty & Investments	\$310,000	1	0.00%
	Help-U-Sell Reed & Associates	\$307,000	1	0.00%
	Homes & Land Brokers, Inc.	\$260,260	1	0.00%
	Internet Realty Group, Inc.	\$770,000	1	0.01%
	John R Wood	\$7,949,800	26	0.07%
	Jones & Company Realty	\$142,000	1	0.00%
	Keller Williams Elite Realty	\$9,109,200	25	0.08%
	Keller Williams Florida Gulf Coast	\$454,000	1	0.00%
	Keller Williams Realty Fort Myers	\$625,000	2	0.01%
	Keller Williams Realty Naples	\$714,900	3	0.01%
	Lee County Realty, Inc.	\$125,000	1	0.00%
	Loffreno Real Estate, Inc.	\$336,500	1	0.00%
	Maxim LLC	\$539,000	1	0.00%
	Miloff Aubuchon Rlty Grp, Inc.	\$201,900	1	0.00%
	MVP Realty Associates	\$4,931,900	17	0.04%
	Naples Realty Services	\$266,000	1	0.00%
	Naples TBI Realty LLC	\$2,521,062	4	0.02%
	Non MLS	\$387,900	1	0.00%
	Paradise Coast Property Team	\$290,000	1	0.00%
	Pegasus Realty Group, Inc	\$980,000	3	0.01%
	Premier Sothebys Int. Realty	\$1,564,900	5	0.01%
	Premiere Plus Realty Co.	\$7,519,600	21	0.06%
	Priceless Realty, Inc.	\$149,000	1	0.00%
	Re/Max By The Beach LLC	\$219,000	1	0.00%
	Re/Max Destination Realty	\$130,000	1	0.00%
	RE/MAX Distinction Realty	\$290,000	2	0.00%
	RE/MAX of The Islands	\$299,000	1	0.00%
	RE/MAX Realty Group	\$225,000	1	0.00%
	RE/MAX Realty Team	\$686,800	2	0.01%
	RE/MAX Sundance Realty II	\$419,000	1	0.00%
	Real Edge Real Estate	\$336,850	1	0.00%
	Realhome Services and Solution	\$198,849	1	0.00%
	Realty Group of Southwest Florida Inc.	\$771,900	4	0.01%
	Realty Rents and Sales, LLC	\$278,400	2	0.00%
	Realty World Florida	\$2,049,000	5	0.02%
	Redfin Corporation	\$352,500	1	0.00%
	Right Choice Realty, LLC	\$574,000	2	0.00%
	Rossman Realty Group	\$432,000	2	0.00%
	Rossman Realty Group Inc	\$140,000	1	0.00%
Royal Shell Real Estate, Inc.	\$3,401,000	11	0.03%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN06 - North Bonita East of US41	Saggio Dream Realty	\$531,700	2	0.00%
	Spina Realty Company	\$801,000	3	0.01%
	Starlink Realty Inc	\$622,000	2	0.01%
	Sun Realty USA, Inc	\$1,140,000	3	0.01%
	The Sheridan Network.com Inc	\$740,400	2	0.01%
	TSD Realty	\$266,000	1	0.00%
	Waterfront Realty Group Inc	\$936,000	3	0.01%
	WEICHERT, REALTORSr On The Gulf	\$198,849	1	0.00%
	Xclusive Homes LLC	\$253,650	2	0.00%
<b>BN06 - North Bonita East of US41 Total</b>		<b>\$84,572,970</b>	<b>276</b>	<b>0.71%</b>
BN07 - East of US41 North of Terry		\$240,000	1	0.00%
	A Codi Realty	\$230,000	1	0.00%
	Alliance Realty Group	\$205,000	1	0.00%
	America's Realty Corp of SW FI	\$212,500	1	0.00%
	Amerivest Realty	\$183,450	1	0.00%
	Amstate Advantage Realty	\$188,000	1	0.00%
	Bay Pointe Properties	\$180,000	1	0.00%
	Berkshire Hathaway Florida	\$2,446,500	8	0.02%
	Century 21 Sunbelt Realty Inc	\$740,000	4	0.01%
	CL Properties	\$257,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$1,144,500	5	0.01%
	Domain Realty.com LLC	\$1,901,900	8	0.02%
	Downing Frye	\$1,633,200	7	0.01%
	Elite Realty of SW FL	\$220,000	1	0.00%
	Engel & Voelkers	\$175,000	1	0.00%
	Engel & Voelkers Bonita-Estero	\$150,000	1	0.00%
	Escape Realty Services, LLC	\$157,000	1	0.00%
	Exit Gulf Coast Realty	\$184,000	1	0.00%
	Fischer Realty Int LLC	\$792,000	2	0.01%
	Florida Home Realty of Collier County, Inc.	\$320,000	2	0.00%
	Florida Living Realty Group	\$143,000	1	0.00%
	Golf Life Properties, LLC	\$326,000	2	0.00%
	Gulf Breeze Real Estate, LLC	\$195,000	1	0.00%
	Homes & Land Brokers, Inc.	\$320,000	1	0.00%
	John R Wood	\$5,302,500	22	0.04%
	Keller Williams Elite Realty	\$2,022,900	9	0.02%
	Keller Williams Realty Fort Myers	\$567,000	2	0.00%
	Keller Williams Realty Naples	\$664,000	4	0.01%
	Lahaina Realty	\$179,000	1	0.00%
	Miloff Aubuchon Rlty Grp, Inc.	\$542,500	2	0.00%
	MVP Realty Associates	\$1,215,000	5	0.01%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN07 - East of US41 North of Terry	Naples Realty Services	\$868,000	4	0.01%
	Paradise Coast Property Team	\$378,000	2	0.00%
	Premier Realty Homes	\$405,000	1	0.00%
	Premier Sothebys Int. Realty	\$594,700	3	0.00%
	Premiere Plus Realty Co.	\$8,926,000	36	0.07%
	RE/MAX Distinction Realty	\$672,500	3	0.01%
	Real Estate Direct	\$183,000	1	0.00%
	Real Pro Realtors	\$6,000,820	25	0.05%
	Right Choice Realty, LLC	\$453,000	2	0.00%
	RL Enterprises LLC	\$215,000	1	0.00%
	Rossman Realty Group Inc	\$435,000	1	0.00%
	Royal Shell Real Estate, Inc.	\$2,177,500	9	0.02%
	Sand Castle Realty Group, Inc	\$1,419,000	4	0.01%
	South Bay Realty	\$170,000	1	0.00%
	Steven C. Moller, Broker	\$179,000	1	0.00%
	Sun Realty USA, Inc	\$330,000	2	0.00%
	Sunstream Realty, LLC	\$121,500	1	0.00%
	WEICHERT, REALTORSr On The Gulf	\$361,250	2	0.00%
<b>BN07 - East of US41 North of Terry Total</b>		<b>\$46,926,220</b>	<b>198</b>	<b>0.39%</b>
BN08 - East of US41 South of Terry		\$325,000	1	0.00%
	4 Seasons Realty LLC	\$217,500	1	0.00%
	A Plus Realty	\$235,000	1	0.00%
	Allison James Estates and Home	\$770,000	2	0.01%
	Amerivest Realty	\$2,249,000	9	0.02%
	Barry DeNicola Realty, Inc.	\$475,000	1	0.00%
	Bay Vision Realty	\$216,900	1	0.00%
	Berkshire Hathaway Florida	\$580,000	2	0.00%
	Bird Realty Group	\$376,000	1	0.00%
	Century 21 Selling Paradise	\$446,500	2	0.00%
	Century 21 Sunbelt Realty Inc	\$602,000	3	0.01%
	Century 21 TriPower Realty	\$928,800	4	0.01%
	Cliffoney Realty LLC	\$650,000	1	0.01%
	Coastal Realty SWFL	\$201,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$1,933,080	6	0.02%
	Coyne Realty Inc	\$265,000	1	0.00%
	Development Realty, LC	\$402,500	1	0.00%
	Dockside Realty Inc	\$305,000	1	0.00%
	Domain Realty.com LLC	\$2,039,750	5	0.02%
	Downing Frye	\$3,555,900	11	0.03%
Elite Realty of SW FL	\$385,000	1	0.00%	
Engel & Voelkers	\$2,226,550	5	0.02%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN08 - East of US41 South of Terry	Equity Realty	\$163,000	1	0.00%
	Escape Realty Services, LLC	\$465,000	3	0.00%
	Florida Global RE Inc	\$216,900	1	0.00%
	Florida Home Realty Inc	\$185,000	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$365,000	2	0.00%
	Focus Real Estate	\$645,000	3	0.01%
	Grice Realty Inc	\$102,000	1	0.00%
	Home Buyers Marketing II, Inc.	\$294,400	1	0.00%
	John R Wood	\$1,942,516	7	0.02%
	John R Wood Island Real Estate	\$725,000	1	0.01%
	Jones & Company Realty	\$219,000	1	0.00%
	Keating Associates LLC	\$734,000	2	0.01%
	Keller Williams Elite Realty	\$1,957,000	6	0.02%
	Keller Williams Realty Fort Myers	\$417,000	2	0.00%
	Keller Williams Realty Naples	\$848,000	4	0.01%
	Kevin Shelly Realty Inc	\$2,780,000	6	0.02%
	L.H. Fleming & Company, Real Estate	\$124,900	1	0.00%
	Lahaina Realty	\$578,000	4	0.00%
	List In MLS Realty, LLC	\$540,000	2	0.00%
	McQuaid and Company LLC	\$368,000	1	0.00%
	McWilliams Buckley & Associates, Inc.	\$420,000	1	0.00%
	Morris Williams Realty	\$220,000	1	0.00%
	MVP Realty Associates	\$1,876,000	5	0.02%
	New Century Realty Group	\$300,000	2	0.00%
	NextHome Advisors	\$302,500	1	0.00%
	Non MLS	\$205,000	1	0.00%
	Paradise Coast Property Team	\$575,000	2	0.00%
	POM Property Management	\$235,000	1	0.00%
	Premier Sothebys Int. Realty	\$490,000	3	0.00%
	Premiere Plus Realty Co.	\$6,115,000	22	0.05%
	Prodigy Properties	\$257,000	1	0.00%
	RE/MAX Distinction Realty	\$420,000	1	0.00%
	RE/MAX Realty Group	\$1,204,000	5	0.01%
	RE/MAX Realty Select	\$650,000	1	0.01%
	Real Pro Realtors	\$170,000	1	0.00%
	Realhome Services and Solution	\$192,878	2	0.00%
	Realty World Florida	\$250,000	1	0.00%
	Right Choice Realty, LLC	\$92,000	1	0.00%
	Rossman Realty Group Inc	\$235,000	1	0.00%
	Royal Shell Real Estate, Inc.	\$2,368,400	10	0.02%
RYW Properties	\$235,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data			
		Total Closed Volume	Closed Units	% of Volume	
BN08 - East of US41 South of Terry	Sand Castle Realty Group, Inc	\$139,000	1	0.00%	
	Seaside Realty of Cape Coral	\$277,500	1	0.00%	
	Sellstate Achievers Realty Network	\$175,000	1	0.00%	
	Sellstate Priority Realty	\$153,000	1	0.00%	
	South Bay Realty	\$92,080	1	0.00%	
	Starling Realty Inc	\$212,000	1	0.00%	
	Starlink Realty Inc	\$610,000	3	0.01%	
	Sun Realty USA, Inc	\$667,000	3	0.01%	
	U S Prime Realty LLC	\$102,000	1	0.00%	
	VIP Realty Group	\$175,000	1	0.00%	
	Waterfront Realty Group Inc	\$873,000	3	0.01%	
	Xclusive Homes LLC	\$476,000	2	0.00%	
	<b>BN08 - East of US41 South of Terry Total</b>		<b>\$53,819,554</b>	<b>194</b>	<b>0.45%</b>
	BN09 - Spanish Wells		\$365,000	1	0.00%
A Codi Realty		\$842,500	2	0.01%	
Amerivest Realty		\$1,485,900	4	0.01%	
Baybeach Realty		\$267,500	1	0.00%	
Beachwood Properties, Inc.		\$228,000	1	0.00%	
Berkshire Hathaway Florida		\$1,512,000	5	0.01%	
Century 21 Sunbelt Realty Inc		\$355,000	1	0.00%	
Coldwell Banker Residential Real Estate, Inc.		\$2,837,000	10	0.02%	
Cornerstone Coastal Properties		\$323,000	1	0.00%	
Domain Realty.com LLC		\$4,191,900	11	0.04%	
Downing Frye		\$5,738,400	18	0.05%	
Elite Properties of SW Florida, LC		\$510,000	1	0.00%	
Elite Realty of SW FL		\$514,000	2	0.00%	
Engel & Voelkers		\$450,000	1	0.00%	
GreenLeaf Homes		\$534,900	1	0.00%	
Hamilton-Franklin Realty LLC		\$490,000	1	0.00%	
Home Buyers Marketing II, Inc.		\$185,000	1	0.00%	
John R Wood		\$3,212,000	9	0.03%	
Keller Williams Elite Realty		\$1,469,300	6	0.01%	
Keller Williams Realty Naples		\$635,000	2	0.01%	
Key Real Estate		\$185,000	1	0.00%	
Lennar Realty Inc		\$450,000	2	0.00%	
ListWithFreedom.com, Inc.		\$260,000	1	0.00%	
MVP Realty Associates		\$1,567,500	5	0.01%	
MVP Realty Associates LLC		\$178,800	1	0.00%	
Naples Flat Fee Realty, Inc		\$235,000	1	0.00%	
Naples Realty Services		\$1,480,000	3	0.01%	
Naples TBI Realty LLC		\$2,276,516	4	0.02%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN09 - Spanish Wells	Naples Trust Real Estate Services	\$355,000	1	0.00%
	Opyt Realty Inc	\$225,000	1	0.00%
	Premier Realty Concepts, Inc.	\$185,000	1	0.00%
	Premier Sothebys Int. Realty	\$1,245,000	3	0.01%
	Premiere Plus Realty Co.	\$4,742,500	13	0.04%
	RE/MAX Distinction Realty	\$1,608,000	5	0.01%
	RE/MAX Realty Group	\$939,500	3	0.01%
	Re/Max Trend	\$489,000	1	0.00%
	REVirtually LLC	\$361,000	1	0.00%
	Royal Shell Real Estate, Inc.	\$7,726,000	21	0.06%
	Sand Castle Realty Group, Inc	\$1,150,000	2	0.01%
	South Bay Realty	\$908,500	2	0.01%
	Sundial Realty of SW Florida	\$370,000	2	0.00%
	TMB Realty Inc	\$499,000	1	0.00%
	ToastyinNaples.com Realty	\$228,000	1	0.00%
	Vanderbilt Realty LLC	\$220,000	1	0.00%
	Waterfront Realty Group Inc	\$550,000	1	0.00%
	White Sands Realty, LLC	\$530,000	1	0.00%
<b>BN09 - Spanish Wells Total</b>		<b>\$55,110,716</b>	<b>158</b>	<b>0.46%</b>
BN10 - East of Old 41 South of Shangrila		\$834,000	4	0.01%
	Alliance Realty Group	\$238,000	1	0.00%
	Ameriteam Realty Inc	\$115,000	1	0.00%
	Amerinvest Realty	\$895,500	4	0.01%
	Bar Investment Realty LLC	\$500,000	2	0.00%
	Barclays Real Estate Group 1	\$560,000	2	0.00%
	Bay Pointe Properties	\$94,900	1	0.00%
	Bay Vision Realty	\$409,000	2	0.00%
	Bayside Realty SWFL LLC	\$690,000	4	0.01%
	Bella Casa Services II LLC	\$155,000	1	0.00%
	Berkshire Hathaway Florida	\$519,000	2	0.00%
	Boca Executives	\$235,000	1	0.00%
	Century 21 Selling Paradise	\$612,600	2	0.01%
	Century 21 Sunbelt Realty Inc	\$745,900	3	0.01%
	Century 21 Sunbelt Realty, Inc	\$989,000	4	0.01%
	Century 21 Tri Power Realty	\$100,000	1	0.00%
	Century 21 TriPower Realty	\$242,650	1	0.00%
	Clyde C. Quinby Realty, Inc.	\$449,990	1	0.00%
	Coldwell Banker Preferred Prop	\$200,500	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$3,246,280	12	0.03%
Coyne Realty Inc	\$305,000	1	0.00%	
Current Real Estate & Mgmt Inc	\$108,500	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN10 - East of Old 41 South of Shangrila	Diversified Real Estate Group,	\$288,000	1	0.00%
	Domain Realty.com LLC	\$6,576,035	24	0.05%
	Dove Realty, Inc.	\$94,900	1	0.00%
	Downing Frye	\$7,831,325	28	0.07%
	DR Horton Realty SWFL Inc.	\$8,520,960	35	0.07%
	Elite Properties of SW Florida, LC	\$95,000	1	0.00%
	Engel & Voelkers	\$607,295	3	0.01%
	Engel & Voelkers Bonita-Estero	\$983,000	3	0.01%
	Exclusive Properties of Southwest Florida	\$405,000	1	0.00%
	Express Realty of SW Florida	\$224,925	1	0.00%
	Fidelity Florida Realty Corp	\$257,000	1	0.00%
	Fischer Realty Int LLC	\$420,000	1	0.00%
	Florida Home Realty Inc	\$350,000	2	0.00%
	Florida Home Realty of Collier County, Inc.	\$380,000	2	0.00%
	Focus Real Estate	\$550,000	2	0.00%
	Gallery Realty	\$215,000	1	0.00%
	Gulf Coast Executive Realty	\$235,000	1	0.00%
	Gulf Pointe Properties	\$280,000	1	0.00%
	Hamilton-Franklin Realty LLC	\$291,000	1	0.00%
	Help-U-Sell Reed & Associates	\$215,000	2	0.00%
	Homes & Land Brokers, Inc.	\$197,000	1	0.00%
	Hudson Realty Executives LLC	\$675,925	3	0.01%
	iList LLC	\$125,000	1	0.00%
	Islandwalk Real Estate Sales	\$238,450	1	0.00%
	John R Wood	\$6,131,295	20	0.05%
	Jones & Company Realty	\$774,838	3	0.01%
	Keating Associates LLC	\$429,000	2	0.00%
	Keller Williams Elite Realty	\$4,154,050	15	0.03%
	Keller Williams Realty Naples	\$1,694,400	7	0.01%
	Kevin Shelly Realty Inc	\$817,500	2	0.01%
	L.H. Fleming & Company, Real Estate	\$148,000	1	0.00%
	Lahaina Realty	\$110,000	1	0.00%
	Lee County Realty, Inc.	\$110,700	1	0.00%
	Legacy International Realty	\$664,900	2	0.01%
	L'Excellence Realty Group Inc.	\$265,000	1	0.00%
	LUX of Naples Corporation	\$222,000	1	0.00%
	Marc Joseph Realty	\$235,000	1	0.00%
	Mathes Realty Inc	\$1,298,000	4	0.01%
	Maxim LLC	\$219,000	1	0.00%
	McQuaid and Company LLC	\$297,938	1	0.00%
McWilliams Buckley & Associates, Inc.	\$297,938	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN10 - East of Old 41 South of Shangrila	Miloff Aubuchon Rlty Grp, Inc.	\$295,000	1	0.00%
	MVP Realty Associates	\$2,986,990	13	0.02%
	MVP Realty Associates LLC	\$295,000	1	0.00%
	My Florida Real Estate LLC	\$110,000	1	0.00%
	Naples Property Shop	\$424,000	1	0.00%
	Naples Realty Services	\$475,000	1	0.00%
	NOCO LLC	\$228,640	1	0.00%
	Non MLS	\$237,000	1	0.00%
	Opyt Realty Inc	\$144,000	1	0.00%
	Platinum Properties of Naples Inc	\$138,500	1	0.00%
	Platinum Real Estate	\$450,555	1	0.00%
	Pollard & Hedrich Realty, Inc.	\$662,000	3	0.01%
	Porter Davis Real Estate	\$262,000	1	0.00%
	Poteet Properties, Inc.	\$295,000	1	0.00%
	Premier Sothebys Int. Realty	\$2,512,945	7	0.02%
	Premiere Plus Realty Co.	\$7,628,785	25	0.06%
	Prodigy Properties	\$362,000	2	0.00%
	RE/MAX Affinity Mercato	\$262,000	1	0.00%
	Re/Max By The Beach LLC	\$315,000	1	0.00%
	RE/MAX Distinction Realty	\$165,000	1	0.00%
	RE/MAX Realty Group	\$1,212,900	4	0.01%
	RE/MAX Realty Select	\$152,000	1	0.00%
	RE/MAX Realty Team	\$689,000	2	0.01%
	RE/MAX Sundance Realty II	\$500,540	2	0.00%
	Real Edge Real Estate	\$282,500	1	0.00%
	Real Pro Realtors	\$235,000	1	0.00%
	Realty Executives Signature	\$138,500	1	0.00%
	Realty Group of Southwest Florida Inc.	\$420,000	1	0.00%
	Realty World Florida	\$805,000	2	0.01%
	Redfin Corporation	\$254,935	1	0.00%
	Rent 1 Sale 1 Realty	\$520,000	2	0.00%
	Results Real Estate Inc	\$440,000	1	0.00%
	RL Nardi & Associates Inc	\$315,000	1	0.00%
	Rossman Realty Group Inc	\$385,000	1	0.00%
	Royal Shell Real Estate, Inc.	\$4,963,100	17	0.04%
	Sand Castle Realty Group, Inc	\$235,000	1	0.00%
Simply Think Florida Realty	\$177,500	1	0.00%	
South Bay Realty	\$270,000	1	0.00%	
Southwest Coast Realty, Inc.	\$295,000	1	0.00%	
Spina Realty Company	\$337,500	1	0.00%	
Sposen Realty & Development	\$205,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN10 - East of Old 41 South of Shangrila	Starfish Realty, Inc.	\$774,900	2	0.01%
	Starlink Realty Inc	\$217,320	1	0.00%
	Sun Realty USA, Inc	\$1,541,900	5	0.01%
	SWFLA Realty LLC	\$194,500	1	0.00%
	The Monterosso REO Team	\$225,000	1	0.00%
	ToastyinNaples.com Realty	\$360,000	1	0.00%
	Tropics Real Estate	\$123,000	1	0.00%
	U S Prime Realty LLC	\$769,000	3	0.01%
	United Real Estate Infinity	\$115,000	1	0.00%
	Waterfront Realty Group Inc	\$540,000	2	0.00%
	Waters Edge Real Estate LLC	\$1,268,100	5	0.01%
	WEICHERT, REALTORSr On The Gulf	\$110,700	1	0.00%
	World Realty Group Inc	\$170,000	1	0.00%
	Xclusive Homes LLC	\$412,000	2	0.00%
	Your Naples Realty LLC	\$270,000	2	0.00%
<b>BN10 - East of Old 41 South of Shangrila Total</b>		<b>\$98,345,504</b>	<b>372</b>	<b>0.82%</b>
BN11 - South of Bonita Beach Road East of Old 41		\$260,000	1	0.00%
	Amerivest Realty	\$1,143,500	3	0.01%
	Bay Vision Realty	\$88,900	1	0.00%
	Berkshire Hathaway Florida	\$702,500	3	0.01%
	Century 21 Sunbelt Realty Inc	\$272,000	2	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$1,240,000	4	0.01%
	Domain Realty.com LLC	\$715,000	2	0.01%
	Downing Frye	\$5,221,000	15	0.04%
	Engel & Voelkers	\$190,000	1	0.00%
	Fidelity Florida Realty Corp	\$88,900	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$822,500	3	0.01%
	Gulf Breeze Real Estate, LLC	\$1,027,500	2	0.01%
	John R Wood	\$1,339,500	6	0.01%
	Keating Associates LLC	\$314,000	1	0.00%
	Keller Williams Elite Realty	\$1,169,000	5	0.01%
	Kim Levitan Realty	\$1,828,000	6	0.02%
	Marc Joseph Realty	\$174,500	1	0.00%
	Mayr & Company Realty	\$640,000	2	0.01%
	McCullion & McCullion	\$590,000	2	0.00%
	MVP Realty Associates	\$525,000	2	0.00%
	Naples Realty Services	\$2,585,000	3	0.02%
	Premier Sothebys Int. Realty	\$5,941,000	15	0.05%
	Premiere Plus Realty Co.	\$5,554,000	19	0.05%
Royal Shell Real Estate, Inc.	\$1,751,000	5	0.01%	
VIP Realty Group	\$120,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN11 - South of Bonita Beach Road East of Old 41 Total		\$34,302,800	106	0.29%
BN12 - East of I-75 South of City Line		\$1,769,000	4	0.01%
	A Codi Realty	\$655,000	1	0.01%
	All Florida Property Group Inc	\$200,000	1	0.00%
	Alliance Realty Group	\$702,000	2	0.01%
	American Home Realty Serv LLC	\$255,000	1	0.00%
	Amerivest Realty	\$1,982,339	6	0.02%
	Aterra Realty Associates, LLC	\$280,000	1	0.00%
	Baybeach Realty	\$339,000	1	0.00%
	Berkshire Hathaway Florida	\$9,679,500	27	0.08%
	Boca Executives	\$372,500	1	0.00%
	Bristol Properties	\$275,000	1	0.00%
	Burge Realty Group Inc	\$350,000	1	0.00%
	Century 21 Gold Star Realty	\$355,000	1	0.00%
	Century 21 Selling Paradise	\$355,000	1	0.00%
	Century 21 Sunbelt Realty Inc	\$253,000	1	0.00%
	Chateaux Realty	\$475,202	2	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$6,736,480	21	0.06%
	Crimaldi and Associates, LLC	\$2,229,000	8	0.02%
	Development Realty, LC	\$770,000	2	0.01%
	Domain Realty.com LLC	\$14,635,900	45	0.12%
	Downing Frye	\$15,149,750	44	0.13%
	DR Horton Realty SWFL Inc.	\$2,389,011	10	0.02%
	Dream Coast Realty	\$190,000	1	0.00%
	Engel & Voelkers	\$8,652,800	19	0.07%
	Engel & Voelkers Bonita-Estero	\$234,000	1	0.00%
	Equity Realty	\$915,000	3	0.01%
	EXP Realty LLC	\$542,500	2	0.00%
	Express Realty of SW Florida	\$1,131,970	4	0.01%
	Florida Complete Realty	\$230,000	1	0.00%
	Florida Gulf Realty Group, Inc	\$199,000	2	0.00%
	Florida Home Realty Inc	\$1,623,000	5	0.01%
	Florida Home Realty of Collier County, Inc.	\$2,535,000	10	0.02%
	Florida Homes Realty Group	\$297,500	1	0.00%
	Florida Realty & Co	\$397,500	1	0.00%
	Grice Realty Inc	\$1,250,500	5	0.01%
	Gulf Coast Properties Group	\$410,000	1	0.00%
	Gulf Coast Realty Network	\$178,000	1	0.00%
	Hayden Real Estate LLC	\$379,000	1	0.00%
	Homes & Land Brokers, Inc.	\$354,000	2	0.00%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN12 - East of I-75 South of City Line	Hudson Realty Executives LLC	\$986,309	4	0.01%
	Hunters Ridge Realty Co.	\$3,237,400	14	0.03%
	iList LLC	\$275,000	1	0.00%
	Islandwalk Real Estate Sales	\$1,335,000	3	0.01%
	John R Wood	\$33,308,555	86	0.28%
	Jones & Company Realty	\$285,000	1	0.00%
	Keller Williams Elite Realty	\$7,149,905	22	0.06%
	Keller Williams Realty Fort Myers	\$912,000	4	0.01%
	Keller Williams Realty Naples	\$2,577,900	8	0.02%
	Kevin Shelly Realty Inc	\$1,306,500	5	0.01%
	L.H. Fleming & Company, Real Estate	\$645,500	2	0.01%
	Legacy International Realty	\$568,000	1	0.00%
	Lennar Realty Inc	\$14,822,912	37	0.12%
	List In MLS Realty, LLC	\$674,500	2	0.01%
	ListWithFreedom.com, Inc.	\$1,880,000	2	0.02%
	Luxury & Beach Realty Inc	\$902,000	2	0.01%
	Maxim LLC	\$587,800	2	0.00%
	McQuaid and Company LLC	\$902,000	2	0.01%
	Miloff Aubuchon Rlty Grp, Inc.	\$250,000	1	0.00%
	MVP Realty Associates	\$8,279,600	26	0.07%
	MVP Realty Associates LLC	\$387,500	1	0.00%
	Naples Coastal Realty Inc	\$240,000	1	0.00%
	Naples Realty Services	\$1,240,000	3	0.01%
	Non MLS	\$540,000	2	0.00%
	Palm Realty Group	\$166,900	1	0.00%
	Paradise Coast Property Team	\$290,000	1	0.00%
	POM Property Management	\$280,000	1	0.00%
	Premier Realty Homes	\$497,500	1	0.00%
	Premier Sothebys Int. Realty	\$7,986,000	29	0.07%
	Premiere Plus Realty Co.	\$10,088,812	34	0.08%
	Priceless Realty, Inc.	\$238,000	2	0.00%
	RE/MAX Affinity Mercato	\$215,000	1	0.00%
	RE/MAX Distinction Realty	\$973,000	4	0.01%
	RE/MAX Realty Group	\$789,900	3	0.01%
	RE/MAX Realty Select	\$280,500	1	0.00%
	RE/MAX Realty Team	\$260,000	1	0.00%
	Real Pro Realtors	\$885,000	3	0.01%
	Realty Executives Cape Coral	\$880,000	2	0.01%
	Realty Group of Southwest Florida Inc.	\$1,258,000	4	0.01%
	Realty World Florida	\$686,000	3	0.01%
Redfin Corporation	\$276,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
BN12 - East of I-75 South of City Line	RFK Realty	\$225,000	1	0.00%
	Right Choice Realty, LLC	\$589,000	2	0.00%
	RL Nardi & Associates Inc	\$1,112,000	2	0.01%
	Royal Shell Real Estate, Inc.	\$4,043,900	13	0.03%
	Sand Castle Realty Group, Inc	\$680,000	2	0.01%
	Self Realty Inc	\$2,011,000	4	0.02%
	Sposen Realty & Development	\$228,000	1	0.00%
	Starling Realty Inc	\$270,955	1	0.00%
	Starlink Realty Inc	\$588,000	2	0.00%
	Stock Realty, LLC	\$620,000	2	0.01%
	Sun Realty USA, Inc	\$3,850,500	11	0.03%
	The Sheridan Network.com Inc	\$453,000	2	0.00%
	Waterfront Realty Group Inc	\$2,039,000	7	0.02%
	WEICHERT, REALTORSr On The Gulf	\$2,163,100	10	0.02%
	William Raveis-Florida LLC	\$680,900	2	0.01%
	Xclusive Homes LLC	\$250,000	1	0.00%
Your Naples Realty LLC	\$625,000	1	0.01%	
<b>BN12 - East of I-75 South of City Line Total</b>		<b>\$209,500,800</b>	<b>630</b>	<b>1.75%</b>
ES01 - Estero		\$2,764,900	9	0.02%
	4 Seasons Realty LLC	\$245,000	1	0.00%
	A Codi Realty	\$260,000	1	0.00%
	Ad Infinitum Realty & Consult	\$365,000	1	0.00%
	Alliance Realty Group	\$403,299	2	0.00%
	Allison James Estates and Home	\$310,000	1	0.00%
	Amerivest Realty	\$799,500	3	0.01%
	Barclays Real Estate Group 1	\$163,000	1	0.00%
	Beck Real Estate	\$350,000	1	0.00%
	Bella Real Estate LLC	\$270,000	1	0.00%
	Berkshire Hathaway Florida	\$13,197,050	38	0.11%
	Boca Executive Realty	\$1,702,500	2	0.01%
	Brokers Best Realty LLC	\$567,500	1	0.00%
	Century 21 Sunbelt Realty Inc	\$295,000	1	0.00%
	Century 21 Sunbelt Realty, Inc	\$1,108,000	2	0.01%
	Century 21 TriPower Realty	\$299,500	1	0.00%
	CMC Realty	\$290,000	1	0.00%
	Coast to Coast Preferred Property	\$315,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$4,298,250	13	0.04%
	Commercium Real Estate Inc.	\$270,000	1	0.00%
	Cornerstone Coastal Properties	\$345,000	1	0.00%
	Daane Properties Inc	\$302,000	1	0.00%
	Domain Realty.com LLC	\$8,910,800	28	0.07%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
ES01 - Estero	Downing Frye	\$28,495,750	82	0.24%
	Easy Living Property Services	\$90,000	1	0.00%
	Elite Realty of SW FL	\$890,000	3	0.01%
	Engel & Voelkers	\$709,000	2	0.01%
	Engel & Voelkers Bonita-Estero	\$1,519,299	6	0.01%
	Experience Real Estate Group	\$245,000	1	0.00%
	Fidelity Florida Realty Corp	\$280,000	1	0.00%
	Florida Home Realty Inc	\$242,000	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$1,387,400	5	0.01%
	Florida Homes Realty Group	\$112,000	1	0.00%
	Florida Westshore Realty Inc	\$95,000	1	0.00%
	Florida's 1st Choice Realty	\$170,000	2	0.00%
	Focus Real Estate	\$280,000	1	0.00%
	Gallery Realty	\$273,000	1	0.00%
	Germain Properties of Naples, LLC	\$747,500	2	0.01%
	Golf Life Properties, LLC	\$525,000	2	0.00%
	Gulf Breeze Real Estate, LLC	\$295,000	1	0.00%
	Gulf Pointe Properties	\$239,000	2	0.00%
	Home Buyers Marketing II, Inc.	\$265,000	1	0.00%
	Indiana Prestige Properties	\$794,000	2	0.01%
	Ivanova Realty LLC	\$107,500	1	0.00%
	John R Wood	\$24,944,100	60	0.21%
	John R Wood Island Real Estate	\$275,000	1	0.00%
	Jones & Company Realty	\$285,000	1	0.00%
	Keating Associates LLC	\$570,000	2	0.00%
	Keller Williams Elite Realty	\$5,152,500	18	0.04%
	Keller Williams Realty Fort Myers	\$612,000	2	0.01%
	Keller Williams Realty Naples	\$391,500	2	0.00%
	Kevin Shelly Realty Inc	\$363,700	1	0.00%
	Key Real Estate	\$750,000	3	0.01%
	Key Real Estate Advisors	\$635,000	2	0.01%
	Lahaina Realty	\$158,000	1	0.00%
	ListWithFreedom.com, Inc.	\$389,000	2	0.00%
	Loffreno Real Estate, Inc.	\$336,666	1	0.00%
	LUX of Naples Corporation	\$348,000	1	0.00%
	Luxury Real Estate Group	\$225,000	1	0.00%
	Market America Realty Network	\$310,000	1	0.00%
	Maxim LLC	\$1,461,000	5	0.01%
McWilliams Buckley & Associates, Inc.	\$800,000	2	0.01%	
Miloff Aubuchon Rlty Grp, Inc.	\$320,000	2	0.00%	
MVP Realty Associates	\$2,029,900	10	0.02%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
ES01 - Estero	Naples Gold Realty LLC	\$195,000	1	0.00%
	Naples Pro Realty	\$270,000	1	0.00%
	Naples Realty Services	\$635,000	2	0.01%
	No Nonsense Real Estate PA	\$265,000	1	0.00%
	Non MLS	\$610,000	2	0.01%
	Opyt Realty Inc	\$746,900	2	0.01%
	Pegasus Realty Group, Inc	\$216,000	1	0.00%
	Phelps Realty Services	\$242,000	1	0.00%
	Premier Realty Homes	\$567,000	2	0.00%
	Premier Sothebys Int. Realty	\$3,081,500	7	0.03%
	Premiere Advantage Real Estate	\$359,000	1	0.00%
	Premiere Plus Realty Co.	\$3,483,666	12	0.03%
	RE/MAX Affinity Plus	\$162,000	1	0.00%
	Re/Max By The Beach LLC	\$275,000	1	0.00%
	RE/MAX Distinction Realty	\$3,150,800	14	0.03%
	RE/MAX Realty Group	\$2,096,200	12	0.02%
	Re/Max Realty Partners	\$262,000	1	0.00%
	RE/MAX Realty Team	\$1,300,000	1	0.01%
	RE/MAX Sundance Realty II	\$265,000	1	0.00%
	Realty Group of Southwest Florida Inc.	\$965,000	4	0.01%
	Realty World Florida	\$37,532,850	69	0.31%
	REMAX Distinction Realty	\$3,551,550	16	0.03%
	Results Real Estate Inc	\$95,000	1	0.00%
	Right Choice Realty, LLC	\$323,000	1	0.00%
	Riverside Realty Group, LLC	\$247,900	1	0.00%
	RockStar Realty LLC	\$440,000	1	0.00%
	Rossman Realty Group Inc	\$375,000	1	0.00%
	Royal Shell Real Estate Inc	\$281,000	1	0.00%
	Royal Shell Real Estate, Inc.	\$5,613,500	11	0.05%
	Sand Dollar Realty Group Inc	\$535,800	2	0.00%
	Select Real Estate By Stephani	\$463,000	2	0.00%
	Sellstate Achievers Realty Network	\$800,000	2	0.01%
	Shore Line Realty & Associates	\$175,000	1	0.00%
	Sposen Realty & Development	\$537,000	2	0.00%
	Starfish Realty, Inc.	\$500,000	4	0.00%
	Starlink Realty Inc	\$711,900	3	0.01%
	Sun Realty USA, Inc	\$1,707,500	7	0.01%
	Sunny Realty	\$163,000	1	0.00%
	Sunrise Realty Network Inc	\$363,700	1	0.00%
	Swept Away Realty, Inc.	\$500,300	2	0.00%
The Forest Real Estate	\$280,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
ES01 - Estero	The Forrest Company Realty of Naples Inc	\$295,000	1	0.00%
	The Sheridan Network.com Inc	\$315,000	1	0.00%
	Treeline Realty Corp	\$280,000	1	0.00%
	Twin Metro Realty LLC	\$294,500	2	0.00%
	VIP Realty Group	\$275,000	1	0.00%
	Waterfront Realty Group Inc	\$514,000	2	0.00%
	Waters Edge Real Estate LLC	\$359,000	1	0.00%
	WEICHERT, REALTORSr On The Gulf	\$557,000	2	0.00%
	West Bay Realty Inc.	\$39,941,500	34	0.33%
<b>ES01 - Estero Total</b>		<b>\$233,124,180</b>	<b>592</b>	<b>1.95%</b>
ES02 - Estero		\$1,866,800	8	0.02%
	Access Real Estate	\$275,000	1	0.00%
	Advantage Florida Real Estate	\$160,000	1	0.00%
	Aggressive Realty Services LLC	\$354,000	1	0.00%
	Alliance Realty Group	\$645,000	2	0.01%
	Allison James Estates and Home	\$143,840	1	0.00%
	America's Realty Corp of SW Fl	\$852,000	2	0.01%
	Amerivest Realty	\$2,656,000	8	0.02%
	Assist 2 Sell Partners Realty	\$200,900	1	0.00%
	Bay Vision Realty	\$143,840	1	0.00%
	Benham Real Estate Group of SW	\$408,000	1	0.00%
	Berkshire Hathaway Florida	\$6,089,000	24	0.05%
	Boca Executive Realty	\$350,000	1	0.00%
	C.J. Realty of SW FL, Inc.	\$901,500	3	0.01%
	Century 21 Selling Paradise	\$238,000	1	0.00%
	Century 21 Sunbelt Realty Inc	\$335,000	2	0.00%
	Century 21 Sunbelt Realty, Inc	\$5,205,000	16	0.04%
	Coldwell Banker Residential Real Estate, Inc.	\$7,241,500	20	0.06%
	Cornerstone Coastal Properties	\$750,000	2	0.01%
	Crimaldi and Associates, LLC	\$202,000	1	0.00%
	Dina Marie Realty, LLC	\$150,800	1	0.00%
	Domain Realty.com LLC	\$10,466,200	35	0.09%
	Downing Frye	\$12,714,600	39	0.11%
	Eister and Company	\$417,000	2	0.00%
	Elite Realty of SW FL	\$996,900	3	0.01%
	Engel & Voelkers	\$1,853,282	7	0.02%
	Engel & Voelkers Bonita-Estero	\$2,484,900	13	0.02%
	Equity Realty	\$2,040,950	6	0.02%
	Esquire Real Estate Services,	\$732,000	2	0.01%
	Eventide Realty Services LLC	\$344,500	2	0.00%
	Exit Gulf Coast Realty	\$390,000	1	0.00%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
ES02 - Estero	Florida Complete Realty	\$741,000	4	0.01%
	Florida Future Realty Inc	\$185,000	1	0.00%
	Florida Gulf Realty Group, Inc	\$676,000	3	0.01%
	Florida Home Realty Inc	\$280,000	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$315,000	1	0.00%
	Florida Realty Group	\$400,000	1	0.00%
	Florida Westshore Realty Inc	\$576,000	2	0.00%
	Focus Real Estate	\$157,000	1	0.00%
	Gallery Realty	\$170,000	1	0.00%
	Gateway Real Estate of Fort Myers	\$176,000	1	0.00%
	Golf Life Properties, LLC	\$393,200	2	0.00%
	Grice Realty Inc	\$472,000	2	0.00%
	Gulf Pointe Properties	\$370,000	1	0.00%
	Illustrated Properties Real Estate Inc.	\$190,000	1	0.00%
	Inactive	\$286,800	1	0.00%
	John R Wood	\$5,541,400	20	0.05%
	John R Wood Island Real Estate	\$198,500	1	0.00%
	Jones & Company Realty	\$555,000	2	0.00%
	Keller Williams Elite Realty	\$16,000,900	51	0.13%
	Keller Williams Florida Gulf Coast	\$438,000	1	0.00%
	Keller Williams Realty Fort Myers	\$2,834,350	12	0.02%
	Keller Williams Realty Naples	\$857,500	2	0.01%
	Kelly Cove Realty Inc	\$206,000	1	0.00%
	Kevin Shelly Realty Inc	\$661,000	3	0.01%
	Key Real Estate	\$7,791,800	17	0.07%
	Le Reve Realty,LLC	\$315,000	1	0.00%
	Lifestyle Property Group LLC	\$144,000	1	0.00%
	List In MLS Realty, LLC	\$454,000	2	0.00%
	Marc Joseph Realty	\$364,000	2	0.00%
	Maxim LLC	\$605,000	3	0.01%
	McQuaid and Company LLC	\$447,000	2	0.00%
	McWilliams Buckley & Associates, Inc.	\$640,500	3	0.01%
	Miloff Aubuchon Rlty Grp, Inc.	\$636,000	3	0.01%
	MVP Realty Associates	\$3,050,800	11	0.03%
	MVP Realty Associates LLC	\$762,500	3	0.01%
	MyMLSBroker.com	\$315,000	1	0.00%
	Naples Pro Realty	\$225,000	1	0.00%
	Naples Properties	\$245,000	1	0.00%
Naples Realty Services	\$851,500	3	0.01%	
Neal Communities Realty, Inc	\$1,266,892	3	0.01%	
Neal Communities Realty, Inc.	\$4,166,282	9	0.03%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
ES02 - Estero	Non MLS	\$290,104	2	0.00%
	Opyt Realty Inc	\$225,000	1	0.00%
	Platinum Properties of Naples Inc	\$198,000	1	0.00%
	Pollard & Hedrich Realty, Inc.	\$641,000	2	0.01%
	Porter Davis Real Estate	\$164,000	1	0.00%
	Premier Realty Homes	\$859,000	2	0.01%
	Premier Sothebys Int. Realty	\$2,323,000	8	0.02%
	Premiere Plus Realty Co.	\$18,145,750	60	0.15%
	Priceless Realty, Inc.	\$286,000	1	0.00%
	Re/Max Destination Realty	\$405,900	2	0.00%
	RE/MAX Distinction Realty	\$2,502,900	8	0.02%
	RE/MAX Realty Group	\$6,215,000	21	0.05%
	Re/Max Realty Partners	\$220,000	1	0.00%
	RE/MAX Realty Select	\$265,000	1	0.00%
	RE/MAX Realty Team	\$346,000	1	0.00%
	RE/MAX Sundance Realty II	\$733,200	4	0.01%
	Re/Max Trend	\$278,000	1	0.00%
	Real Living Cypress Realty	\$170,000	1	0.00%
	Real Pro Realtors	\$679,000	2	0.01%
	Realhome Services and Solution	\$895,104	3	0.01%
	Realty Group of Southwest Florida Inc.	\$1,533,000	6	0.01%
	Realty World Florida	\$5,482,950	16	0.05%
	Realty World, Top Producers Realty, Inc.	\$175,000	1	0.00%
	Redfin Corporation	\$209,000	1	0.00%
	REMAX Distinction Realty	\$3,066,500	14	0.03%
	Right Choice Realty, LLC	\$427,900	2	0.00%
	Rome International Realty	\$200,900	1	0.00%
	Rossman Realty Group	\$220,000	1	0.00%
	Royal Shell Real Estate Inc	\$415,000	2	0.00%
	Royal Shell Real Estate, Inc.	\$3,997,000	13	0.03%
	Saggio Dream Realty	\$392,000	2	0.00%
	Schooner Bay Realty, Inc.	\$390,000	1	0.00%
	Select Real Estate By Stephani	\$297,000	1	0.00%
	Self Realty Inc	\$295,000	1	0.00%
	Sellstate Achievers Realty Network	\$1,970,200	8	0.02%
	Sellstate on 5th	\$216,000	1	0.00%
Sellstate Real Estate Gallery	\$178,000	1	0.00%	
Sonia Rios Realty	\$328,000	1	0.00%	
Spina Realty Company	\$606,000	2	0.01%	
Starfish Realty, Inc.	\$357,000	1	0.00%	
Starlink Realty Inc	\$689,000	3	0.01%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
ES02 - Estero	Steven C. Moller, Broker	\$198,500	1	0.00%
	Sun Cap Gateway Realty	\$284,000	1	0.00%
	Sun Realty USA, Inc	\$2,486,200	10	0.02%
	Sunstream Realty, LLC	\$245,000	1	0.00%
	Swept Away Realty, Inc.	\$520,000	1	0.00%
	Team Realty of SWFL LLC	\$267,500	1	0.00%
	Ted Hofferber SRA, PA	\$320,000	1	0.00%
	The Sheridan Network.com Inc	\$209,000	1	0.00%
	Traes Way	\$699,000	1	0.01%
	United Real Estate	\$207,000	1	0.00%
	Vanderbilt Realty LLC	\$764,000	4	0.01%
	VIP Realty Group	\$1,204,000	3	0.01%
	Waterfront Realty Group Inc	\$849,900	3	0.01%
	Waters Edge Real Estate LLC	\$315,000	1	0.00%
	WEICHERT, REALTORSr On The Gulf	\$507,500	2	0.00%
	Wentworth Realty Group	\$658,200	1	0.01%
	West Bay Realty Inc.	\$265,000	1	0.00%
	White Sands Realty, LLC	\$687,500	2	0.01%
	William Raveis-Florida LLC	\$387,000	2	0.00%
	<b>ES02 - Estero Total</b>		<b>\$184,931,144</b>	<b>630</b>
ES03 - Estero		\$1,572,400	6	0.01%
	A Codi Realty	\$328,800	1	0.00%
	All Florida Property Group Inc	\$150,000	1	0.00%
	Alliance Realty Group	\$1,297,000	3	0.01%
	Amerivest Realty	\$390,000	2	0.00%
	Barclays Real Estate Group	\$425,000	1	0.00%
	Barclays Real Estate Group 1	\$510,000	1	0.00%
	Bay Vision Realty	\$525,000	2	0.00%
	Benham Real Estate Group of SW	\$239,500	1	0.00%
	Berkshire Hathaway Florida	\$6,526,120	17	0.05%
	Blue Sky Builders & Realty	\$189,000	1	0.00%
	Boca Executive Realty	\$647,720	2	0.01%
	Builders Services, Inc.	\$8,874,522	21	0.07%
	Carrington Real Estate Service	\$165,000	1	0.00%
	Century 21 Selling Paradise	\$323,000	2	0.00%
	Century 21 Sunbelt Realty Inc	\$4,243,000	13	0.04%
	Charming Homes Realty	\$435,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$8,117,075	21	0.07%
	Cornerstone Coastal Properties	\$290,000	1	0.00%
	Domain Realty.com LLC	\$14,884,150	46	0.12%
Downing Frye	\$8,550,780	27	0.07%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
ES03 - Estero	Eister and Company	\$1,565,000	4	0.01%
	Elite Realty of SW FL	\$8,305,325	17	0.07%
	Encompass Property Management	\$420,000	1	0.00%
	Engel & Voelkers	\$434,900	1	0.00%
	Engel & Voelkers Bonita-Estero	\$8,973,350	30	0.07%
	Equity Realty	\$545,000	2	0.00%
	Expert Advisors Realty Network	\$270,000	1	0.00%
	FL Fidelity Realty Advisers	\$332,000	1	0.00%
	Florida Home Realty Inc	\$507,000	2	0.00%
	Florida Home Realty of Collier County, Inc.	\$1,380,000	3	0.01%
	Florida Homes Realty of Collier	\$1,763,000	4	0.01%
	Florida Realty Group	\$392,500	1	0.00%
	Focus Real Estate	\$2,090,500	6	0.02%
	Gulf Coast Associates	\$459,000	1	0.00%
	Gulf Pointe Properties	\$665,000	2	0.01%
	Gulf Waters Realty & Rentals L	\$510,000	2	0.00%
	Hayden Real Estate LLC	\$693,500	2	0.01%
	Home Buyers Marketing II, Inc.	\$734,500	3	0.01%
	Homes & Land Brokers, Inc.	\$452,000	2	0.00%
	Hudson Realty Executives LLC	\$715,000	2	0.01%
	John Naumann & Associates	\$220,000	1	0.00%
	John R Wood	\$5,618,100	14	0.05%
	John R Wood Island Real Estate	\$395,000	1	0.00%
	Jones & Company Realty	\$825,000	2	0.01%
	Keating Associates LLC	\$250,000	1	0.00%
	Keller Williams Elite Realty	\$34,067,050	92	0.28%
	Keller Williams Florida Gulf Coast	\$850,000	1	0.01%
	Keller Williams Realty Fort Myers	\$1,002,000	3	0.01%
	Keller Williams Realty Naples	\$2,899,000	7	0.02%
	Keller Williams Realty, Marco	\$384,900	1	0.00%
	Kevin Shelly Realty Inc	\$932,500	2	0.01%
	Key Real Estate	\$792,500	2	0.01%
	Key Real Estate Advisors	\$415,000	1	0.00%
	Listsmart LLC	\$286,600	1	0.00%
	ListWithFreedom.com, Inc.	\$1,889,700	5	0.02%
	Luxury & Beach Realty Inc	\$380,000	2	0.00%
	Maxim LLC	\$630,000	3	0.01%
	Mayhugh Realty, Inc.	\$416,500	1	0.00%
	McQuaid and Company LLC	\$388,000	1	0.00%
	McWilliams Buckley & Associates, Inc.	\$272,000	1	0.00%
Miloff Aubuchon Rlty Grp, Inc.	\$365,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
ES03 - Estero	Morris & Hunt Realty LLC	\$442,500	1	0.00%
	MVP Realty Associates	\$4,871,250	18	0.04%
	MVP Realty Associates LLC	\$991,500	3	0.01%
	My Florida Real Estate LLC	\$820,000	1	0.01%
	Naples Realty International LLC	\$420,000	1	0.00%
	Naples Realty Services	\$1,645,000	4	0.01%
	Nautical Realty Group Inc	\$565,000	2	0.00%
	No Nonsense Real Estate PA	\$385,000	1	0.00%
	Non MLS	\$4,589,154	12	0.04%
	P & M Property Services	\$315,000	1	0.00%
	Perkins Realty Group	\$1,816,000	4	0.02%
	Phelps Realty Services	\$170,000	1	0.00%
	Platinum Properties of Naples Inc	\$422,500	1	0.00%
	Pollard & Hedrich Realty, Inc.	\$464,000	1	0.00%
	Premier Florida Realty of SWFL	\$640,000	1	0.01%
	Premier Sothebys Int. Realty	\$1,677,500	5	0.01%
	Premiere Advantage Real Estate	\$407,500	1	0.00%
	Premiere Plus Realty Co.	\$13,486,325	34	0.11%
	Preview Naples Properties LLC	\$262,500	1	0.00%
	Priceless Realty, Inc.	\$411,000	2	0.00%
	RE/MAX Affinity Mercato	\$1,290,000	3	0.01%
	RE/MAX Distinction Realty	\$1,441,000	3	0.01%
	Re/Max Palm Realty	\$235,000	1	0.00%
	RE/MAX Realty Group	\$3,952,500	10	0.03%
	Re/Max Realty Partners	\$307,000	1	0.00%
	RE/MAX Realty Select	\$395,000	1	0.00%
	RE/MAX Realty Team	\$160,000	1	0.00%
	Real Living Cypress Realty	\$425,000	1	0.00%
	Realhome Services and Solution	\$941,397	3	0.01%
	Realty Group of Southwest Florida Inc.	\$1,368,000	4	0.01%
	Realty World Florida	\$23,274,857	63	0.19%
	REMAX Distinction Realty	\$279,000	1	0.00%
	Right Choice Realty, LLC	\$490,100	2	0.00%
	River's Edge Properties, LLC	\$385,000	1	0.00%
	RMS Realty LLC	\$570,000	1	0.00%
	Rossman Realty Group Inc	\$545,000	2	0.00%
	Royal Shell Real Estate, Inc.	\$7,881,500	17	0.07%
	Ruby Realty & Referral Company	\$714,800	3	0.01%
	Sand Castle Realty Group, Inc	\$780,000	2	0.01%
	Select Real Estate By Stephani	\$240,000	1	0.00%
Self Realty Inc	\$2,042,300	7	0.02%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
ES03 - Estero	Sellstate Achievers Realty Network	\$287,500	1	0.00%
	Sellstate Priority Realty	\$900,000	3	0.01%
	South Bay Realty	\$1,063,500	3	0.01%
	Southern Premier Realty Inc	\$465,025	1	0.00%
	Starlink Realty Inc	\$515,000	2	0.00%
	Sterling Property Servs Realty	\$355,000	1	0.00%
	Stock Realty, LLC	\$375,000	1	0.00%
	Sun Realty USA, Inc	\$4,010,500	12	0.03%
	Sun Royal Realty Inc	\$500,000	1	0.00%
	Sunlit Realty, LLC	\$536,750	1	0.00%
	Sunny Realty	\$717,500	2	0.01%
	Sunstream Realty, LLC	\$407,500	1	0.00%
	Swept Away Realty, Inc.	\$299,900	2	0.00%
	The New Home Spot Inc.	\$325,000	1	0.00%
	The Sheridan Network.com Inc	\$170,000	1	0.00%
	Treeline Realty Corp	\$155,000	1	0.00%
	VIP Realty Group	\$845,000	2	0.01%
	Waterfront Realty Group Inc	\$700,000	1	0.01%
	Waters Edge Real Estate LLC	\$841,700	3	0.01%
	Weichert on the Gulf, Realtors	\$245,000	1	0.00%
	WEICHERT, REALTORSr On The Gulf	\$710,000	3	0.01%
West Bay Realty Inc.	\$255,000	1	0.00%	
William Raveis-Florida LLC	\$1,804,500	5	0.02%	
<b>ES03 - Estero Total</b>		<b>\$242,173,050</b>	<b>674</b>	<b>2.02%</b>
ES04 - The Brooks		\$1,649,000	5	0.01%
	A Codi Realty	\$756,000	3	0.01%
	Alliance Realty Group	\$1,212,000	2	0.01%
	Amerivest Realty	\$704,000	2	0.01%
	Berkshire Hathaway Florida	\$830,000	3	0.01%
	Carrington Real Estate Service	\$355,000	1	0.00%
	Century 21 Sunbelt Realty Inc	\$982,200	2	0.01%
	Century 21 Sunbelt Realty, Inc	\$207,500	1	0.00%
	Century 21 Tri Power Realty	\$250,000	1	0.00%
	Century 21 TriPower Realty	\$682,000	2	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$2,695,000	6	0.02%
	Community Realty Associates	\$490,000	1	0.00%
	Domain Realty.com LLC	\$11,379,080	31	0.10%
	Downing Frye	\$27,921,733	67	0.23%
	Eister and Company	\$799,900	2	0.01%
	Engel & Voelkers	\$3,797,500	8	0.03%
	Engel & Voelkers Bonita-Estero	\$194,500	1	0.00%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
ES04 - The Brooks	Florida Gulf Coast Realty LLC	\$386,000	2	0.00%
	Florida Home Realty Inc	\$1,689,000	4	0.01%
	Florida Home Realty of Collier County, Inc.	\$322,000	1	0.00%
	Florida Westshore Realty Inc	\$225,000	1	0.00%
	Galleon Real Estate LLC	\$227,000	1	0.00%
	Help-U-Sell Reed & Associates	\$194,500	1	0.00%
	John R Wood	\$19,936,250	49	0.17%
	Jones & Company Realty	\$527,400	2	0.00%
	Keller Williams Elite Realty	\$34,744,900	78	0.29%
	Keller Williams Realty Fort Myers	\$467,200	2	0.00%
	King Group Realty, LLC	\$275,000	1	0.00%
	ListWithFreedom.com, Inc.	\$409,000	1	0.00%
	Luxury & Beach Realty Inc	\$2,815,500	9	0.02%
	McQuaid & Company LLC	\$285,000	1	0.00%
	Miloff Aubuchon Rlty Grp, Inc.	\$365,000	1	0.00%
	MVP Realty Associates	\$1,224,900	3	0.01%
	Naples Realty Services	\$696,000	2	0.01%
	Non MLS	\$450,000	1	0.00%
	Porter Davis Real Estate	\$232,500	1	0.00%
	Premier Sothebys Int. Realty	\$13,974,200	24	0.12%
	Premiere Plus Realty Co.	\$4,408,130	8	0.04%
	RE/MAX Distinction Realty	\$217,000	1	0.00%
	Re/Max Palm Realty	\$321,000	1	0.00%
	RE/MAX Realty Group	\$227,200	1	0.00%
	Real Pro Realtors	\$295,000	1	0.00%
	Realty World Florida	\$9,993,500	21	0.08%
	Royal Shell Real Estate, Inc.	\$24,151,737	38	0.20%
	Sandpiper Realty	\$200,000	1	0.00%
	Sellstate Priority Realty	\$232,000	1	0.00%
	Slocum Properties	\$227,000	1	0.00%
	Sterling Property Servs Realty	\$180,000	1	0.00%
	Stock Realty, LLC	\$430,000	1	0.00%
	Sun Realty USA, Inc	\$1,007,000	5	0.01%
SWFL Real Estate Experts	\$180,500	1	0.00%	
Taylor Woodrow Realty-SW, LLC	\$5,269,170	11	0.04%	
The New Home Spot Inc.	\$564,900	2	0.00%	
West Bay Realty Inc.	\$490,000	1	0.00%	
William Raveis-Florida LLC	\$330,000	1	0.00%	
ES04 - The Brooks Total		\$183,075,900	420	1.53%
NA01 - N/O 111th Ave		\$546,900	2	0.00%
	A Codi Realty	\$700,000	1	0.01%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA01 - N/O 111th Ave	Amerivest Realty	\$11,540,000	14	0.10%
	Assist2Sell	\$270,000	1	0.00%
	Audubon Properties Inc	\$12,436,000	14	0.10%
	Banyan Naples Realty Co	\$240,000	1	0.00%
	Bar Investment Realty LLC	\$443,000	1	0.00%
	Barefoot Beach Properties	\$17,882,500	5	0.15%
	Barefoot Beach Realty Inc	\$775,000	1	0.01%
	Barry DeNicola Realty, Inc.	\$57,365,500	13	0.48%
	Bartley Realty LLLC	\$455,000	1	0.00%
	Bay Forest Real Estate Services, Inc.	\$1,530,000	6	0.01%
	Bay Pointe Properties	\$203,000	1	0.00%
	Berkshire Hathaway Florida	\$3,625,000	7	0.03%
	Boca Executives	\$1,175,000	1	0.01%
	Coffey Real Estate Services, Corp	\$605,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$47,260,576	46	0.39%
	Development Realty, LC	\$253,500	1	0.00%
	Domain Realty.com LLC	\$10,890,900	25	0.09%
	Downing Frye	\$57,388,000	79	0.48%
	Engel & Voelkers	\$2,632,500	3	0.02%
	Equity Realty	\$2,583,500	5	0.02%
	Fischer Realty Int LLC	\$790,000	1	0.01%
	Florida Home Realty Inc	\$249,900	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$1,764,900	3	0.01%
	Gulf Breeze Real Estate, LLC	\$6,204,000	8	0.05%
	Gulf Coast International Prop	\$2,600,000	1	0.02%
	Gulf Gateway Realty Inc.	\$300,000	1	0.00%
	Help-U-Sell Reed & Associates	\$681,900	2	0.01%
	Homes & Land Brokers, Inc.	\$200,000	1	0.00%
	Independent Brokers Realty Inc.	\$2,295,000	1	0.02%
	John R Wood	\$36,471,900	59	0.30%
	John R Wood Island Real Estate	\$325,000	1	0.00%
	Keating Associates LLC	\$2,460,000	2	0.02%
	Keller Williams Elite Realty	\$13,420,000	12	0.11%
	Keller Williams Realty Naples	\$6,793,000	8	0.06%
	Kevin Shelly Realty Inc	\$260,000	1	0.00%
	L.H. Fleming & Company, Real Estate	\$1,475,000	1	0.01%
	Levitan Realty Group	\$537,000	2	0.00%
	Luxury & Beach Realty Inc	\$260,000	1	0.00%
	McQuaid and Company LLC	\$580,000	2	0.00%
	MVP Realty Associates	\$6,051,900	7	0.05%
MVP Realty Associates LLC	\$255,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA01 - N/O 111th Ave	Naples 1st Realty LLC	\$285,000	1	0.00%
	Naples Florida Luxury Realty	\$8,088,000	9	0.07%
	Naples Realty Services	\$2,605,000	3	0.02%
	Non MLS	\$2,760,000	2	0.02%
	Opyt Realty Inc	\$672,900	3	0.01%
	PACT Realty	\$87,212,376	34	0.73%
	Pinnacle Property Group	\$335,000	1	0.00%
	Platinum Properties of Naples Inc	\$2,387,000	4	0.02%
	Pollard & Hedrich Realty, Inc.	\$390,000	1	0.00%
	Premier Realty Homes	\$1,109,500	2	0.01%
	Premier Sothebys Int. Realty	\$41,886,500	31	0.35%
	Premiere Advantage Real Estate	\$1,570,000	1	0.01%
	Premiere Plus Realty Co.	\$26,653,800	58	0.22%
	Re/Max By The Beach LLC	\$260,000	1	0.00%
	RE/MAX Distinction Realty	\$249,900	1	0.00%
	RE/MAX Dream	\$900,000	1	0.01%
	RE/MAX Realty Select	\$405,000	1	0.00%
	RE/MAX Realty Team	\$355,000	1	0.00%
	Re/Max Under The Sun	\$265,000	1	0.00%
	Real Living Cypress Realty	\$265,000	1	0.00%
	Realty Group of Southwest Florida Inc.	\$590,000	2	0.00%
	Realty World Florida	\$1,200,000	1	0.01%
	REMAX Distinction Realty	\$260,000	1	0.00%
	Resort Immobilien Realty Corporation	\$1,200,000	1	0.01%
	RL Nardi & Associates Inc	\$3,474,000	6	0.03%
	Rossman Realty Group	\$440,000	2	0.00%
	Royal Shell Real Estate, Inc.	\$2,180,000	2	0.02%
	Scavone Realty	\$1,305,000	2	0.01%
	Seaside Properties of South Florida, Inc.	\$1,550,000	1	0.01%
	Sellstate Achievers Realty Network	\$395,000	1	0.00%
	Simply Think Florida Realty	\$210,000	1	0.00%
	South Bay Realty	\$8,258,350	14	0.07%
	Southwest Properties Group	\$2,085,000	3	0.02%
	Spina Realty Company	\$1,345,500	3	0.01%
	Starfish Realty, Inc.	\$790,000	1	0.01%
	Sun Realty USA, Inc	\$3,448,000	8	0.03%
	Thompson Realty	\$440,000	2	0.00%
	Tower Trace Realty LLC	\$20,263,000	34	0.17%
	Tropics Real Estate	\$207,500	1	0.00%
	Waterfront Realty Group Inc	\$2,821,900	4	0.02%
	WEICHERT, REALTORSr On The Gulf	\$242,500	1	0.00%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA01 - N/O 111th Ave	William Raveis-Florida LLC	\$550,500	2	0.00%
	Wilson & Associates RE Inc	\$190,000	1	0.00%
	Win Realty, LLC	\$203,000	1	0.00%
	Wynns Realty	\$355,000	1	0.00%
<b>NA01 - N/O 111th Ave Total</b>		<b>\$547,434,602</b>	<b>598</b>	<b>4.57%</b>
NA02 - Vanderbilt Beach Area		\$360,000	1	0.00%
	Amerivest Realty	\$8,861,500	8	0.07%
	Barry DeNicola Realty, Inc.	\$13,250,000	2	0.11%
	Berkshire Hathaway Florida	\$3,050,000	4	0.03%
	Century 21 Selling Paradise	\$420,000	2	0.00%
	Century 21 Sunbelt Realty Inc	\$403,750	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$2,100,000	2	0.02%
	Domain Realty.com LLC	\$5,640,000	6	0.05%
	Downing Frye	\$14,414,500	11	0.12%
	Encore Realty	\$2,132,000	2	0.02%
	Equity Realty	\$1,030,000	1	0.01%
	Fischer Realty Int LLC	\$2,685,000	2	0.02%
	Florida Home Realty of Collier County, Inc.	\$1,424,000	5	0.01%
	Florida Homes Realty of Collier	\$830,000	1	0.01%
	Florida Realty & Co	\$2,875,000	2	0.02%
	Gulf Breeze Real Estate, LLC	\$14,380,000	6	0.12%
	Gulf Coast International Prop	\$5,201,000	4	0.04%
	Independent Brokers Realty Inc.	\$3,000,000	1	0.03%
	John R Wood	\$30,322,250	35	0.25%
	Keating Associates LLC	\$2,660,000	4	0.02%
	Keller Williams Realty Naples	\$1,390,000	1	0.01%
	LUX of Naples Corporation	\$1,395,000	2	0.01%
	Maxim LLC	\$2,883,000	8	0.02%
	McQuaid and Company LLC	\$165,000	1	0.00%
	MVP Realty Associates	\$1,125,000	3	0.01%
	Naples Florida Luxury Realty	\$847,500	1	0.01%
	Naples Realty Services	\$675,000	1	0.01%
	Naples Trust Real Estate Services	\$175,000	1	0.00%
	Non MLS	\$2,153,000	2	0.02%
	Olde Naples Real Estate, Inc.	\$1,200,000	1	0.01%
	Paradise Lifestyles	\$1,075,000	1	0.01%
	Patagonia Realty	\$2,050,000	1	0.02%
	Phase III Real Estate Services	\$1,519,000	2	0.01%
	Platinum Properties of Naples Inc	\$3,180,000	3	0.03%
Premier Realty Homes	\$282,000	1	0.00%	
Premier Sothebys Int. Realty	\$38,126,500	15	0.32%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA02 - Vanderbilt Beach Area	Premiere Plus Realty Co.	\$23,957,750	27	0.20%
	Preview Naples Properties LLC	\$655,000	1	0.01%
	Prime Location Brokers LLC	\$2,800,000	2	0.02%
	Prime Pic Realty LLC	\$1,550,000	1	0.01%
	RE/MAX Affinity Mercato	\$1,445,000	2	0.01%
	RE/MAX Distinction Realty	\$685,000	2	0.01%
	RE/MAX Realty Group	\$605,000	1	0.01%
	RE/MAX Realty Select	\$1,926,250	3	0.02%
	Realty Executives Signature	\$1,112,900	2	0.01%
	Realty Group of Southwest Florida Inc.	\$1,700,000	1	0.01%
	RL Nardi & Associates Inc	\$655,000	1	0.01%
	Royal Shell Real Estate, Inc.	\$626,000	1	0.01%
	South Bay Realty	\$15,399,000	22	0.13%
	Sun Realty USA, Inc	\$2,014,000	2	0.02%
	Surf & Turf Realty Associates	\$635,000	1	0.01%
	Waterfront Realty Group Inc	\$2,975,000	2	0.02%
William Raveis-Florida LLC	\$11,648,830	5	0.10%	
<b>NA02 - Vanderbilt Beach Area Total</b>		<b>\$243,669,730</b>	<b>220</b>	<b>2.03%</b>
NA03 - Naples Park Area		\$1,296,500	3	0.01%
	Addvantage Real Estate Service	\$507,500	1	0.00%
	Amerivest Realty	\$4,688,500	12	0.04%
	Baber Realty	\$650,000	2	0.01%
	Banyan Naples Realty Co	\$1,231,500	2	0.01%
	Barclays Real Estate Group	\$344,000	1	0.00%
	Bay Pointe Properties	\$585,000	1	0.00%
	Bay Vision Realty	\$370,500	1	0.00%
	Berkshire Hathaway Florida	\$1,505,000	4	0.01%
	Caine Premier Properties LLC	\$1,561,000	4	0.01%
	Carney Realty & Associates Inc	\$629,000	2	0.01%
	Carrington Real Estate Service	\$310,000	1	0.00%
	CL Properties	\$280,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$7,551,000	19	0.06%
	Cornerstone Coastal Properties	\$375,000	1	0.00%
	Costantini Realty Inc.	\$482,000	1	0.00%
	Current Real Estate & Mgmt Inc	\$255,000	1	0.00%
	Domain Realty.com LLC	\$2,718,000	7	0.02%
	Downing Frye	\$9,841,500	24	0.08%
	Eister and Company	\$320,000	1	0.00%
	Engel & Voelkers	\$915,000	2	0.01%
	Equity Realty	\$816,000	2	0.01%
Fischer Realty Int LLC	\$507,500	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA03 - Naples Park Area	Florida Home Realty of Collier County, Inc.	\$580,000	2	0.00%
	Gulf Breeze Real Estate, LLC	\$1,914,000	4	0.02%
	Help-U-Sell Reed & Associates	\$300,000	1	0.00%
	Homes & Land Brokers, Inc.	\$448,000	2	0.00%
	iList LLC	\$405,000	1	0.00%
	Independent Brokers Realty Inc.	\$632,500	1	0.01%
	John R Wood	\$11,959,500	29	0.10%
	John R Wood Island Real Estate	\$520,000	1	0.00%
	Keating Associates LLC	\$1,522,500	4	0.01%
	Keller Williams Elite Realty	\$2,014,500	5	0.02%
	Keller Williams Realty Naples	\$3,140,000	8	0.03%
	Lahaina Realty	\$580,000	2	0.00%
	LUX of Naples Corporation	\$260,000	1	0.00%
	Luxury & Beach Realty Inc	\$617,000	2	0.01%
	Luxux SWFlorida Realty LLC	\$540,000	1	0.00%
	Marquise Property Sales	\$505,000	1	0.00%
	Maxim LLC	\$483,800	1	0.00%
	McQuaid and Company LLC	\$1,336,500	4	0.01%
	MVP Realty Associates	\$6,816,000	17	0.06%
	Naples Florida Vacation Homes	\$578,500	1	0.00%
	Naples Realty Services	\$1,177,000	3	0.01%
	Naples Trust Real Estate Services	\$601,000	2	0.01%
	NOCO LLC	\$383,000	1	0.00%
	Opyt Realty Inc	\$740,000	2	0.01%
	Paradise Coast Property Team	\$299,000	1	0.00%
	Parkline Realty Associates LLC	\$383,000	1	0.00%
	Pelican Bay Realty, Inc.	\$248,000	1	0.00%
	Pinnacle Property Group	\$440,000	1	0.00%
	Platinum Properties of Naples Inc	\$1,310,000	3	0.01%
	POM Property Management	\$723,000	2	0.01%
	Premier Realty Homes	\$435,000	1	0.00%
	Premier Sothebys Int. Realty	\$7,542,000	14	0.06%
	Premiere Plus Realty Co.	\$9,412,000	25	0.08%
	Prime Location Brokers LLC	\$450,000	1	0.00%
	RE/MAX Affinity Mercato	\$875,000	3	0.01%
	RE/MAX Realty Group	\$465,000	1	0.00%
	RE/MAX Realty Select	\$1,065,000	2	0.01%
	Real Estate Broker Direct	\$599,000	2	0.01%
	Real Living Cypress Realty	\$320,000	1	0.00%
	Real Pro Realtors	\$640,000	2	0.01%
Realhome Services and Solution	\$430,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA03 - Naples Park Area	Realty Executives Signature	\$614,000	2	0.01%
	Realty World Florida	\$520,000	1	0.00%
	Redfin Corporation	\$395,000	1	0.00%
	Royal Shell Real Estate, Inc.	\$2,085,000	5	0.02%
	Sand Castle Realty Group, Inc	\$435,000	1	0.00%
	Scavone Realty	\$335,000	1	0.00%
	Sellstate on 5th	\$1,045,000	3	0.01%
	South Bay Realty	\$5,208,000	13	0.04%
	Starling Realty Inc	\$3,426,000	11	0.03%
	Sun Realty USA, Inc	\$1,095,500	2	0.01%
	The Keyes Company	\$505,000	1	0.00%
	VIP Realty Group Inc	\$868,800	2	0.01%
	Virginia M Woody	\$390,000	1	0.00%
	Waterfront Realty Group Inc	\$3,118,500	7	0.03%
	WEICHERT, REALTORSr On The Gulf	\$736,000	2	0.01%
	White Sands Realty, LLC	\$840,000	2	0.01%
	William Raveis-Florida LLC	\$1,260,000	4	0.01%
	Woodruff Property Management	\$425,000	1	0.00%
	Xclusive Homes LLC	\$1,200,000	2	0.01%
<b>NA03 - Naples Park Area Total</b>		<b>\$125,931,100</b>	<b>314</b>	<b>1.05%</b>
NA04 - Pelican Bay Area		\$4,585,000	2	0.04%
	Amerivest Realty	\$6,974,000	5	0.06%
	Anchor Realty of Naples	\$600,000	1	0.01%
	Andrea Deane & Associates, Inc.	\$1,067,000	1	0.01%
	Audubon Properties Inc	\$1,025,000	1	0.01%
	Barefoot Beach Properties	\$1,310,000	1	0.01%
	Berkshire Hathaway Florida	\$11,321,400	8	0.09%
	Boca Executives	\$1,882,000	3	0.02%
	Calusa Bay Properties LLC	\$5,550,000	1	0.05%
	Carrington Real Estate Service	\$685,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$16,355,400	20	0.14%
	Coyne Realty Inc	\$1,200,000	1	0.01%
	Daane Properties Inc	\$1,200,000	1	0.01%
	Domain Realty.com LLC	\$14,315,000	8	0.12%
	Downing Frye	\$135,252,152	129	1.13%
	Engel & Voelkers	\$1,595,000	1	0.01%
	Engel & Voelkers Bonita-Estero	\$307,500	1	0.00%
	Equity Realty	\$4,862,500	8	0.04%
	Executive Premiere Realty	\$1,150,000	2	0.01%
	Fischer Realty Int LLC	\$975,000	1	0.01%
Florida Golf Realty LLC	\$390,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA04 - Pelican Bay Area	Florida Home Realty of Collier County, Inc.	\$2,300,000	1	0.02%
	Florida Realty Group	\$735,000	1	0.01%
	Gulf Coast International Prop	\$12,733,000	12	0.11%
	Inactive	\$657,000	1	0.01%
	John R Wood	\$166,921,050	148	1.39%
	John R Wood Island Real Estate	\$720,000	1	0.01%
	Keller Williams Elite Realty	\$1,242,500	1	0.01%
	Keller Williams Realty Fort Myers	\$603,750	1	0.01%
	Keller Williams Realty Naples	\$2,030,000	3	0.02%
	L.H. Fleming & Company, Real Estate	\$9,927,500	5	0.08%
	MVP Realty Associates	\$2,559,900	5	0.02%
	Naples Realty Services	\$750,000	2	0.01%
	Naples Trust Real Estate Services	\$364,000	1	0.00%
	Nationwide Residential & Commercial R.E.	\$390,000	1	0.00%
	Non MLS	\$2,350,000	2	0.02%
	Opyt Realty Inc	\$520,000	1	0.00%
	Peak Realty Partners	\$316,000	1	0.00%
	Platinum Properties of Naples Inc	\$4,530,000	3	0.04%
	Premier Sothebys Int. Realty	\$208,612,550	146	1.74%
	Premiere Plus Realty Co.	\$25,213,000	22	0.21%
	Quail Communities Realty, Inc.	\$4,250,000	1	0.04%
	RE/MAX Affinity Mercato	\$2,312,500	2	0.02%
	RE/MAX Affinity Plus	\$3,385,000	3	0.03%
	RE/MAX Realty Select	\$5,977,500	5	0.05%
	Realty World Florida	\$415,000	1	0.00%
	RL Nardi & Associates Inc	\$390,000	1	0.00%
	Royal Shell Real Estate, Inc.	\$5,526,000	7	0.05%
	Sand Castle Realty Group, Inc	\$1,510,000	2	0.01%
	Sellstate on 5th	\$850,000	1	0.01%
	South Bay Realty	\$3,470,000	5	0.03%
	The Forrest Company Realty of Naples Inc	\$800,000	1	0.01%
	VIP Realty Group Inc	\$2,093,500	3	0.02%
	Waterfront Realty Group Inc	\$1,200,000	1	0.01%
White Sands Realty, LLC	\$742,000	1	0.01%	
William Raveis-Florida LLC	\$22,237,500	21	0.19%	
<b>NA04 - Pelican Bay Area Total</b>		<b>\$711,236,202</b>	<b>610</b>	<b>5.94%</b>
NA05 - Crayton Rd Area		\$20,960,000	7	0.18%
	Absolute Equity Realty Group	\$902,000	1	0.01%
	Addvantage Real Estate Service	\$1,237,500	1	0.01%
	Amerivest Realty	\$2,123,000	5	0.02%
	Banyan Naples Realty Co	\$1,649,000	1	0.01%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA05 - Crayton Rd Area	Bayside Realty SWFL LLC	\$2,142,000	4	0.02%
	Berkshire Hathaway Florida	\$21,259,125	17	0.18%
	Brand & Associates Inc.	\$920,000	1	0.01%
	Bristol Properties	\$600,000	1	0.01%
	Bud Coleman Associates Inc	\$3,100,000	1	0.03%
	Caine Premier Properties LLC	\$2,975,000	3	0.02%
	Calusa Bay Properties LLC	\$3,900,000	1	0.03%
	Century 21 Sunbelt Realty, Inc	\$1,899,000	2	0.02%
	Clause Real Estate, Inc.	\$634,000	1	0.01%
	Coffey Real Estate Services, Corp	\$860,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$36,891,400	48	0.31%
	Compass Florida Naples	\$16,050,000	2	0.13%
	Daane Properties Inc	\$2,555,000	2	0.02%
	Domain Realty.com LLC	\$4,733,500	8	0.04%
	Downing Frye	\$136,964,422	133	1.14%
	Encore Realty	\$3,750,000	1	0.03%
	Engel & Voelkers	\$3,767,000	3	0.03%
	Equity Realty	\$5,056,500	8	0.04%
	Flaherty Realty, P.A.	\$960,000	1	0.01%
	Florida Home Realty of Collier County, Inc.	\$4,007,000	4	0.03%
	Gulf Breeze Real Estate, LLC	\$1,919,000	2	0.02%
	Gulf Coast International Prop	\$84,572,500	29	0.71%
	Home Quest Inc.	\$1,050,000	1	0.01%
	Hudson Realty Executives LLC	\$349,900	1	0.00%
	Jo Carter & Associates, Inc.	\$1,850,000	2	0.02%
	John R Wood	\$238,206,380	184	1.99%
	Keating Associates LLC	\$2,830,000	3	0.02%
	Keller Williams Elite Realty	\$5,610,750	7	0.05%
	Keller Williams Realty Naples	\$14,372,500	12	0.12%
	L.H. Fleming & Company, Real Estate	\$4,871,000	8	0.04%
	Lahaina Realty	\$2,425,000	1	0.02%
	Lisa Tomaini Realty	\$4,925,000	2	0.04%
	London Bay Realty, Inc.	\$4,465,000	1	0.04%
	McNeil Real Estate, Inc.	\$520,000	1	0.00%
	McQuaid and Company LLC	\$10,217,500	6	0.09%
	Medway Realty	\$860,000	1	0.01%
	Miloff Aubuchon Rlty Grp, Inc.	\$715,000	1	0.01%
	MVP Realty Associates	\$22,273,500	20	0.19%
	MyMLSBroker.com	\$2,225,000	1	0.02%
	Naples Beach Realty	\$1,125,000	1	0.01%
Naples Luxury Real Estate Group	\$1,000,000	1	0.01%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA05 - Crayton Rd Area	Naples Realty Services	\$16,112,500	13	0.13%
	Neapolitan Realty LLC	\$955,000	1	0.01%
	Non MLS	\$1,200,000	1	0.01%
	Opyt Realty Inc	\$225,000	1	0.00%
	Platinum Properties of Naples Inc	\$5,975,000	2	0.05%
	POM Property Management	\$2,095,000	4	0.02%
	Premier Realty Concepts, Inc.	\$2,700,000	2	0.02%
	Premier Realty Homes	\$380,000	1	0.00%
	Premier Sothebys Int. Realty	\$293,815,399	175	2.45%
	Premiere Plus Realty Co.	\$63,430,000	51	0.53%
	Priority Properties of Florida	\$228,000	1	0.00%
	RE 1 Advisor	\$195,000	1	0.00%
	RE/MAX Affinity Mercato	\$1,190,000	2	0.01%
	RE/MAX Distinction Realty	\$2,825,000	3	0.02%
	Realty World Florida	\$1,200,500	2	0.01%
	Realty World, Top Producers Realty, Inc.	\$2,074,000	3	0.02%
	Royal Shell Real Estate, Inc.	\$4,654,000	9	0.04%
	Ruby Realty & Referral Company	\$535,000	1	0.00%
	Sand Castle Realty Group, Inc	\$3,749,900	2	0.03%
	Simply Think Florida Realty	\$1,425,000	1	0.01%
	Stock Realty, LLC	\$12,863,480	5	0.11%
	Sun Realty USA, Inc	\$13,498,500	10	0.11%
	Sunstream Realty, LLC	\$1,200,000	2	0.01%
	Ted Hofferber SRA, PA	\$880,000	1	0.01%
	The Sheridan Network.com Inc	\$2,450,000	1	0.02%
	Tropics Real Estate	\$908,000	2	0.01%
	VIP Realty Group Inc	\$1,050,000	1	0.01%
	Waterfront Realty Group Inc	\$31,200,500	22	0.26%
	WEICHERT, REALTORSr On The Gulf	\$465,000	1	0.00%
	White Sands Realty, LLC	\$2,441,000	2	0.02%
William Raveis-Florida LLC	\$38,759,500	24	0.32%	
Wilson & Associates RE Inc	\$357,000	1	0.00%	
<b>NA05 - Crayton Rd Area Total</b>		<b>\$1,197,315,756</b>	<b>890</b>	<b>10.00%</b>
NA06 - Olde Naples Area		\$801,500	2	0.01%
	A Codi Realty	\$275,000	1	0.00%
	Amerivest Realty	\$6,221,500	5	0.05%
	Andrea Deane & Associates, Inc.	\$1,665,000	2	0.01%
	Berkshire Hathaway Florida	\$5,499,375	7	0.05%
	Caine Premier Properties LLC	\$445,000	1	0.00%
	Carolyn Weinand Properties	\$1,019,000	2	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$13,364,000	9	0.11%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA06 - Olde Naples Area	Costantini Realty Inc.	\$412,500	1	0.00%
	Daane Properties Inc	\$3,400,000	2	0.03%
	Domain Realty.com LLC	\$1,250,000	1	0.01%
	Downing Frye	\$71,491,150	44	0.60%
	Encore Realty	\$17,342,500	6	0.14%
	Engel & Voelkers	\$5,437,000	3	0.05%
	Equity Realty	\$2,585,000	2	0.02%
	Gulf Coast International Prop	\$94,003,750	30	0.78%
	Gulf Coast Investment Properties	\$1,250,000	1	0.01%
	Ivanova Realty LLC	\$540,000	1	0.00%
	John Naumann & Associates	\$6,397,500	2	0.05%
	John R Wood	\$96,724,750	58	0.81%
	Keller Williams Realty Fort Myers	\$626,000	1	0.01%
	Keller Williams Realty Naples	\$3,842,000	4	0.03%
	Keller Williams Realty, Marco	\$1,700,000	1	0.01%
	L.H. Fleming & Company, Real Estate	\$265,000	1	0.00%
	London Bay Realty, Inc.	\$16,000,000	2	0.13%
	McQuaid and Company LLC	\$643,000	1	0.01%
	MVP Realty Associates	\$344,000	1	0.00%
	Naples Select Real Estate LLC	\$565,000	2	0.00%
	Naples Trust Real Estate Services	\$3,100,000	1	0.03%
	Neapolitan Realty LLC	\$1,017,500	2	0.01%
	Olde Naples Real Estate LLC	\$14,900,000	3	0.12%
	Paradise Realty of Naples, LLC	\$795,000	2	0.01%
	Phelps Realty Services	\$11,500,000	1	0.10%
	Platinum Properties of Naples Inc	\$285,000	1	0.00%
	POM Property Management	\$1,120,000	1	0.01%
	Premier Sothebys Int. Realty	\$126,701,250	54	1.06%
	Premiere Plus Realty Co.	\$28,463,125	47	0.24%
	RE/MAX Realty Select	\$890,000	1	0.01%
	Royal Shell Real Estate, Inc.	\$1,069,900	2	0.01%
	Sand Castle Realty Group, Inc	\$3,550,000	1	0.03%
	Seaside Properties of South Florida, Inc.	\$475,000	1	0.00%
The Agency of SW Florida Inc	\$418,750	1	0.00%	
Tropics Real Estate	\$560,000	1	0.00%	
Waterfront Realty Group Inc	\$49,862,500	18	0.42%	
White Sands Realty, LLC	\$1,695,000	1	0.01%	
William Raveis-Florida LLC	\$74,877,500	25	0.63%	
NA06 - Olde Naples Area Total		\$675,390,050	356	5.64%
NA07 - Port Royal-Aqualane Area		\$19,750,000	3	0.16%
	Amerivest Realty	\$8,275,000	1	0.07%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA07 - Port Royal-Aqualane Area	Berkshire Hathaway Florida	\$9,950,000	3	0.08%
	Coldwell Banker Residential Real Estate, Inc.	\$12,425,000	3	0.10%
	Downing Frye	\$14,875,000	4	0.12%
	Florida Westshore Realty Inc	\$4,350,000	1	0.04%
	Gulf Coast International Prop	\$137,803,000	16	1.15%
	John R Wood	\$106,623,000	22	0.89%
	Keating Associates LLC	\$3,950,000	1	0.03%
	LUX of Naples Corporation	\$3,000,000	1	0.03%
	Olde Naples Real Estate LLC	\$13,075,000	1	0.11%
	Paradise Realty of Naples, LLC	\$2,600,000	1	0.02%
	Premier Sothebys Int. Realty	\$168,707,500	25	1.41%
	Premiere Plus Realty Co.	\$5,705,000	2	0.05%
	Realty World, Top Producers Realty, Inc.	\$3,950,000	1	0.03%
	Sun Realty USA, Inc	\$320,000	1	0.00%
	The Agency of SW Florida Inc	\$4,800,000	1	0.04%
	The Forrest Company Realty of Naples Inc	\$24,700,000	6	0.21%
	Vineyards Properties Inc	\$4,800,000	1	0.04%
William Raveis-Florida LLC	\$97,308,500	16	0.81%	
<b>NA07 - Port Royal-Aqualane Area Total</b>		<b>\$646,967,000</b>	<b>110</b>	<b>5.40%</b>
NA08 - Royal Harbor-Windstar Area	Amerivest Realty	\$6,348,000	7	0.05%
	Berkshire Hathaway Florida	\$772,000	2	0.01%
	Caine Premier Properties LLC	\$365,000	1	0.00%
	Century 21 Sunbelt Realty Inc	\$330,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$6,384,500	9	0.05%
	Community Realty Associates	\$450,000	1	0.00%
	Compass Real Estate	\$317,500	1	0.00%
	Current Real Estate & Mgmt Inc	\$556,500	2	0.00%
	CV Estates LLC	\$457,000	1	0.00%
	Diversified Real Estate Group	\$565,000	1	0.00%
	Diversified Real Estate Group,	\$402,675	1	0.00%
	Donna Carnes	\$240,000	1	0.00%
	Downing Frye	\$25,202,200	36	0.21%
	E, M Prime Realty	\$220,000	2	0.00%
	Engel & Voelkers	\$809,000	3	0.01%
	Equity Realty	\$785,000	3	0.01%
	Excel Real Estate Services, Inc.	\$338,000	1	0.00%
	EXP Realty LLC	\$425,000	1	0.00%
	Florida Realty & Co	\$554,000	2	0.00%
	Gulf Coast International Prop	\$5,799,000	2	0.05%
John R Wood	\$61,523,100	41	0.51%	
McNeil Real Estate, Inc.	\$607,587	1	0.01%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA08 - Royal Harbor-Windstar Area	McQuaid and Company LLC	\$802,575	2	0.01%
	MVP Realty Associates	\$1,760,000	3	0.01%
	Naples Realty Services	\$1,397,000	5	0.01%
	Neapolitan Realty LLC	\$457,000	1	0.00%
	Premier Sothebys Int. Realty	\$11,216,189	9	0.09%
	Premiere Plus Realty Co.	\$32,834,000	38	0.27%
	RE/MAX Realty Select	\$265,000	1	0.00%
	Realhome Services and Solution	\$253,189	1	0.00%
	Realty World Florida	\$477,000	1	0.00%
	Realty World, Top Producers Realty, Inc.	\$2,066,900	4	0.02%
	RL Bailey Realty	\$260,000	1	0.00%
	Royal Shell Real Estate, Inc.	\$3,370,000	2	0.03%
	Sand Castle Realty Group, Inc	\$1,048,000	1	0.01%
	Standard Pacific of S Florida	\$5,293,559	7	0.04%
	Sun Realty USA, Inc	\$8,156,890	16	0.07%
	Tec Realty LLC	\$220,000	1	0.00%
	Ted Hofferber SRA, PA	\$335,000	1	0.00%
	Tropics Real Estate	\$1,187,000	2	0.01%
	True Realty Services LLC	\$327,500	1	0.00%
	Waterfront Realty Group Inc	\$13,365,000	7	0.11%
William Raveis-Florida LLC	\$8,067,000	4	0.07%	
<b>NA08 - Royal Harbor-Windstar Area Total</b>		<b>\$206,609,864</b>	<b>228</b>	<b>1.73%</b>
NA09 - South Naples Area		\$746,000	3	0.01%
	Allison James Estates and Home	\$240,000	1	0.00%
	Amerivest Realty	\$6,426,510	14	0.05%
	Anchor Real Estate	\$273,044	1	0.00%
	Assist2Sell	\$3,846,000	4	0.03%
	Bayside Realty SWFL LLC	\$215,000	1	0.00%
	Benoit Properties Intl LLC	\$386,500	1	0.00%
	Berkshire Hathaway Florida	\$4,971,000	15	0.04%
	Blue Heron Realty of Naples	\$800,000	1	0.01%
	Caine Premier Properties LLC	\$260,000	1	0.00%
	Carrington Real Estate Service	\$230,000	1	0.00%
	Century 21 Sunbelt Realty, Inc	\$309,900	1	0.00%
	Christopher Realty, Inc.	\$2,285,100	5	0.02%
	Coldwell Banker Residential Real Estate, Inc.	\$5,531,840	18	0.05%
	Community Realty Associates	\$262,900	1	0.00%
	Compass Real Estate	\$264,000	1	0.00%
	Cozy Naples Properties	\$345,000	1	0.00%
	Current Real Estate & Mgmt Inc	\$399,000	2	0.00%
	Daane Properties Inc	\$597,500	2	0.00%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA09 - South Naples Area	David C. Brown Realty, Inc	\$247,000	1	0.00%
	Domain Realty.com LLC	\$2,500,600	8	0.02%
	Downing Frye	\$26,400,880	69	0.22%
	E, M Prime Realty	\$165,000	1	0.00%
	Engel & Voelkers	\$1,373,000	7	0.01%
	Engel & Voelkers Bonita-Estero	\$1,355,000	2	0.01%
	Equity Realty	\$2,427,500	5	0.02%
	EXP Realty LLC	\$147,000	1	0.00%
	Fifth Town Real Estate Service	\$210,000	1	0.00%
	Florida Golf Realty LLC	\$375,000	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$1,797,700	6	0.02%
	Florida Realty & Co	\$267,000	1	0.00%
	Gennaro Realty Group Inc	\$112,000	1	0.00%
	Golf Life Properties, LLC	\$787,500	2	0.01%
	Gulf Breeze Real Estate, LLC	\$830,100	2	0.01%
	Gulf Coast International Prop	\$821,250	1	0.01%
	Gulf Coast Management Group	\$110,500	1	0.00%
	Gulf Coast Realty	\$950,000	2	0.01%
	Gulf Region Realty	\$163,000	1	0.00%
	Harborview Realty Inc	\$415,000	1	0.00%
	Homes & Land Brokers, Inc.	\$333,900	3	0.00%
	Horizons By The Sea Inc.	\$335,000	3	0.00%
	Hudson Realty Executives LLC	\$625,000	1	0.01%
	Independent Brokers Realty Inc.	\$1,909,250	3	0.02%
	Janeiro Realty, LLC	\$337,600	2	0.00%
	John R Wood	\$16,954,680	52	0.14%
	Jones & Company Realty	\$412,400	2	0.00%
	Keating Associates LLC	\$263,500	1	0.00%
	Keller Williams Elite Realty	\$408,000	2	0.00%
	Keller Williams Realty Fort Myers	\$100,000	1	0.00%
	Keller Williams Realty Naples	\$1,069,900	4	0.01%
	Keller Williams Realty, Marco	\$908,300	4	0.01%
	Key Real Estate	\$935,000	1	0.01%
	KPMG Realty LLC	\$150,000	1	0.00%
	Lennar Realty Inc	\$3,457,756	10	0.03%
	Luxury & Beach Realty Inc	\$225,000	1	0.00%
	Marco Island Realestate.com, Inc.	\$1,034,000	2	0.01%
	Maxim LLC	\$1,053,500	4	0.01%
	McNeil Real Estate, Inc.	\$145,000	1	0.00%
	McQuaid and Company LLC	\$1,724,000	3	0.01%
Menelee Realty	\$54,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA09 - South Naples Area	MVP Realty Associates	\$6,558,400	29	0.05%
	Naples Beach & Bay Realty Inc	\$821,000	5	0.01%
	Naples Gold Realty LLC	\$1,584,000	2	0.01%
	Naples Realty Services	\$692,500	3	0.01%
	Naples Trust Real Estate Services	\$250,000	1	0.00%
	Non MLS	\$270,000	1	0.00%
	Onier Realty of SW Fla	\$925,000	3	0.01%
	Pinnacle Property Group	\$4,244,000	10	0.04%
	Premier Sothebys Int. Realty	\$10,190,850	19	0.09%
	Premiere Plus Realty Co.	\$12,172,000	43	0.10%
	Priority Properties of Florida	\$285,000	1	0.00%
	RE/MAX Affinity Mercato	\$958,237	2	0.01%
	RE/MAX Affinity Plus	\$1,483,000	5	0.01%
	Re/Max By The Beach LLC	\$185,000	1	0.00%
	RE/MAX Distinction Realty	\$1,126,000	5	0.01%
	RE/MAX Realty Select	\$290,000	1	0.00%
	Real Pro Realtors	\$2,854,800	6	0.02%
	Realhome Services and Solution	\$273,044	1	0.00%
	Realty Executives Signature	\$710,000	1	0.01%
	Realty World Florida	\$334,000	1	0.00%
	Realty World, Top Producers Realty, Inc.	\$225,000	1	0.00%
	Right Choice Realty, LLC	\$165,000	1	0.00%
	Riverside Realty Group, LLC	\$250,000	1	0.00%
	RL Nardi & Associates Inc	\$17,977,450	37	0.15%
	RockStar Realty LLC	\$520,000	2	0.00%
	Rossi Real Estate Inc	\$825,000	1	0.01%
	Royal Shell Real Estate, Inc.	\$3,700,900	4	0.03%
	Safe Harbor Real Estate Service	\$2,228,500	4	0.02%
	Sand Castle Realty Group, Inc	\$570,000	2	0.00%
	Sellstate Priority Realty	\$265,000	1	0.00%
	Stock Realty, LLC	\$3,859,440	6	0.03%
	Sun Realty USA, Inc	\$11,492,450	24	0.10%
	SWFLA Realty LLC	\$412,100	4	0.00%
	The Agency of SW Florida Inc	\$1,234,000	2	0.01%
	The Keyes Company/PSL	\$8,637,567	14	0.07%
	The Sheridan Network.com Inc	\$247,000	1	0.00%
	TMB Realty Inc	\$922,000	1	0.01%
	Tropics Real Estate	\$2,423,000	5	0.02%
	Waterfront Realty Group Inc	\$2,022,630	9	0.02%
	WEICHERT, REALTORSr On The Gulf	\$550,000	2	0.00%
White Sands Realty, LLC	\$935,000	2	0.01%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA09 - South Naples Area	Xclusive Homes LLC	\$722,000	4	0.01%
NA09 - South Naples Area Total		\$208,670,978	558	1.74%
NA11 - N/O Immokalee Rd W/O 75		\$1,475,000	2	0.01%
	A Codi Realty	\$679,000	2	0.01%
	America's Realty Corp of SW FI	\$220,000	1	0.00%
	Amerivest Realty	\$40,312,800	38	0.34%
	Anchor Realty of Naples	\$1,180,000	2	0.01%
	Banyan Naples Realty Co	\$286,000	1	0.00%
	Barclays Real Estate Group	\$870,000	2	0.01%
	Barry DeNicola Realty, Inc.	\$399,000	1	0.00%
	Bartley Realty LLLC	\$1,310,000	2	0.01%
	Bayview Realty of Florida	\$177,000	1	0.00%
	Bella Vita	\$285,000	1	0.00%
	Benoit Properties Intl LLC	\$345,000	1	0.00%
	Berkshire Hathaway Florida	\$9,216,800	24	0.08%
	Boca Executives	\$1,842,900	6	0.02%
	Broadway Realty & Management I	\$719,500	1	0.01%
	Builders Services, Inc.	\$2,681,000	5	0.02%
	Caine Premier Properties LLC	\$1,954,000	3	0.02%
	Carney Realty & Associates Inc	\$693,750	1	0.01%
	Carrington Real Estate Service	\$423,000	1	0.00%
	Clyde C. Quinby Realty, Inc.	\$312,000	2	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$24,434,500	56	0.20%
	Compass Florida Naples	\$365,000	1	0.00%
	Compass Real Estate	\$160,000	1	0.00%
	Cornerstone Coastal Properties	\$485,000	1	0.00%
	Development Realty, LC	\$1,250,000	1	0.01%
	Diversified Real Estate Group	\$225,000	1	0.00%
	Domain Realty.com LLC	\$14,028,750	38	0.12%
	Downing Frye	\$44,131,462	95	0.37%
	DR Horton Realty SWFL Inc.	\$7,170,785	17	0.06%
	E, M Prime Realty	\$200,000	1	0.00%
	Emerald Realty of SW FL LLC	\$4,193,990	6	0.04%
	Engel & Voelkers	\$4,583,900	7	0.04%
	Engel & Voelkers Bonita-Estero	\$1,265,000	3	0.01%
	Equity Realty	\$2,999,975	9	0.03%
	Esquire Real Estate Services,	\$227,000	1	0.00%
	Eventide Realty Services LLC	\$415,000	1	0.00%
	EXP Realty LLC	\$218,000	1	0.00%
	Fidelity Florida Realty Corp	\$325,000	1	0.00%
	Fischer Realty Int LLC	\$1,059,000	4	0.01%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

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		Total Closed Volume	Closed Units	% of Volume
NA11 - N/O Immokalee Rd W/O 75	Florida Home Realty of Collier County, Inc.	\$1,316,000	5	0.01%
	Florida Realty & Co	\$1,747,000	1	0.01%
	Floridas Realty LLC	\$320,000	1	0.00%
	Germain Properties of Naples, LLC	\$2,050,000	2	0.02%
	Grice Realty Inc	\$425,000	2	0.00%
	Gulf Breeze Real Estate, LLC	\$1,755,800	6	0.01%
	Gulf Coast International Prop	\$2,810,710	7	0.02%
	Gulf Coast Realty	\$377,500	1	0.00%
	Gulf Coast Realty LLC	\$240,000	2	0.00%
	Gulf Pointe Properties	\$696,000	4	0.01%
	Gulf Region Realty	\$193,000	1	0.00%
	Hamro & Associates LLC	\$170,000	1	0.00%
	Heights Realty & Investments	\$185,000	1	0.00%
	Help-U-Sell Reed & Associates	\$265,500	1	0.00%
	Homes & Land Brokers, Inc.	\$1,363,000	3	0.01%
	Hudson Realty Executives LLC	\$770,000	2	0.01%
	Independent Brokers Realty Inc.	\$4,294,900	2	0.04%
	Islandwalk Real Estate Sales	\$485,000	1	0.00%
	John R Wood	\$107,820,929	201	0.90%
	John R Wood Island Real Estate	\$2,060,000	2	0.02%
	KE Talis Park Real Estate Co	\$34,692,039	22	0.29%
	Keating Associates LLC	\$774,000	3	0.01%
	Keller Williams Elite Realty	\$3,944,820	10	0.03%
	Keller Williams Realty Fort Myers	\$783,500	2	0.01%
	Keller Williams Realty Naples	\$2,626,900	6	0.02%
	Keller Williams Realty, Marco	\$500,000	1	0.00%
	Kunkle Realty, LLC	\$363,000	1	0.00%
	L.H. Fleming & Company, Real Estate	\$1,830,000	5	0.02%
	Land Solutions Inc	\$826,600	2	0.01%
	Lennar Realty Inc	\$2,849,310	4	0.02%
	Levitan Realty Group	\$199,900	1	0.00%
	Listing Gate Inc	\$405,000	1	0.00%
	ListWithFreedom.com, Inc.	\$1,517,000	4	0.01%
	M N M Companies LLC	\$280,000	1	0.00%
	Manuela Realty	\$500,000	1	0.00%
	McNeil Real Estate, Inc.	\$165,500	1	0.00%
	McQuaid and Company LLC	\$781,500	2	0.01%
	Mediterra Realty	\$29,618,000	12	0.25%
	Miles Realty Group	\$310,000	1	0.00%
	MVP Realty Associates	\$10,147,250	27	0.08%
MVP Realty Associates LLC	\$326,339	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

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NA11 - N/O Immokalee Rd W/O 75	My Florida Real Estate LLC	\$626,000	2	0.01%
	Naples Luxury Real Estate Group	\$530,000	1	0.00%
	Naples Pro Realty	\$359,000	1	0.00%
	Naples Realty Services	\$1,442,000	6	0.01%
	Non MLS	\$3,938,000	7	0.03%
	Olde Naples Real Estate LLC	\$255,000	1	0.00%
	Olde Naples Real Estate, Inc.	\$413,000	2	0.00%
	Opyt Realty Inc	\$1,500,000	6	0.01%
	P & M Property Services	\$143,000	1	0.00%
	Palm Properties International	\$415,000	1	0.00%
	Perfect Properties of Naples, Inc.	\$215,000	1	0.00%
	Poteet Properties, Inc.	\$363,000	1	0.00%
	Premier Realty Homes	\$1,182,000	2	0.01%
	Premier Sothebys Int. Realty	\$24,639,960	40	0.21%
	Premiere Plus Realty Co.	\$29,258,557	64	0.24%
	Preview Naples Properties LLC	\$299,900	1	0.00%
	Procacci Properties Inc	\$1,030,000	2	0.01%
	RE/MAX Affinity Mercato	\$629,900	3	0.01%
	RE/MAX Distinction Realty	\$911,000	5	0.01%
	RE/MAX Dream	\$285,000	1	0.00%
	RE/MAX Realty Group	\$2,024,500	6	0.02%
	RE/MAX Realty Select	\$1,319,000	6	0.01%
	RE/MAX Realty Team	\$205,000	1	0.00%
	Real Estate Broker Direct	\$840,000	1	0.01%
	Real Pro Realtors	\$1,052,500	4	0.01%
	Realhome Services and Solution	\$326,339	1	0.00%
	Realty Group of Southwest Florida Inc.	\$564,000	2	0.00%
	Realty World Florida	\$345,000	2	0.00%
	Realty World, Top Producers Realty, Inc.	\$1,015,000	3	0.01%
	Redfin Corporation	\$535,000	1	0.00%
	Right Choice Realty, LLC	\$120,000	1	0.00%
	RL Nardi & Associates Inc	\$1,127,000	4	0.01%
	Rossi Real Estate Inc	\$294,000	1	0.00%
	Royal Crown Realty, LLC	\$900,000	2	0.01%
	Royal Real Estate Florida Inc	\$431,400	1	0.00%
	Royal Shell Real Estate, Inc.	\$2,881,020	11	0.02%
	Ruby Realty & Referral Company	\$400,000	1	0.00%
	Saggio Dream Realty	\$346,500	2	0.00%
	Sand Castle Realty Group, Inc	\$760,000	1	0.01%
	Scavone Realty	\$525,000	1	0.00%
Sellstate on 5th	\$445,000	2	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA11 - N/O Immokalee Rd W/O 75	Shore Line Realty & Associates	\$215,000	1	0.00%
	Simply Think Florida Realty	\$485,000	1	0.00%
	South Bay Realty	\$3,558,000	11	0.03%
	Spina Realty Company	\$380,000	1	0.00%
	Starlink Realty Inc	\$465,000	1	0.00%
	Stewart Real Estate Company	\$480,000	1	0.00%
	Summit Realty LLC	\$939,000	3	0.01%
	Sun Realty USA, Inc	\$2,272,200	8	0.02%
	SWFLA Realty LLC	\$400,000	1	0.00%
	The Agency of SW Florida Inc	\$2,400,000	1	0.02%
	The Keyes Company	\$390,000	1	0.00%
	The Willis Group, LLC	\$3,675,000	2	0.03%
	Thomas & French International Properties	\$388,000	1	0.00%
	ToastyinNaples.com Realty	\$147,000	1	0.00%
	Tropical Homes of Southwest Florida	\$290,000	1	0.00%
	Tropics Real Estate	\$315,000	1	0.00%
	True Realty Services LLC	\$204,000	1	0.00%
	TSD Realty	\$225,000	1	0.00%
	Twin Metro Realty LLC	\$135,000	1	0.00%
	Vineyards Properties Inc	\$310,000	1	0.00%
	VIP Realty Group	\$295,000	1	0.00%
	Waterfront Realty Group Inc	\$6,304,900	20	0.05%
	Waters Edge Real Estate LLC	\$430,000	1	0.00%
	Weekly Realty Group, LLC	\$33,074,000	23	0.28%
	WEICHERT, REALTORSr On The Gulf	\$6,306,725	20	0.05%
	West Bay Realty Inc.	\$715,532	1	0.01%
	White Sands Realty, LLC	\$215,000	1	0.00%
William Raveis-Florida LLC	\$5,720,400	7	0.05%	
Xclusive Homes LLC	\$720,000	2	0.01%	
<b>NA11 - N/O Immokalee Rd W/O 75 Total</b>		<b>\$552,251,442</b>	<b>1014</b>	<b>4.61%</b>
NA12 - N/O Vanderbilt Bch Rd W/O 75		\$345,000	1	0.00%
	Abitare International	\$1,970,000	3	0.02%
	Addvantage Real Estate Service	\$360,000	1	0.00%
	All In One Realty Group, Inc.	\$405,000	1	0.00%
	Allison James Estates and Home	\$692,530	2	0.01%
	Amerivest Realty	\$7,980,900	21	0.07%
	Assist2Sell	\$476,000	2	0.00%
	Barclays Real Estate Group 1	\$212,000	1	0.00%
	Bartley Realty LLLC	\$650,000	1	0.01%
	Baybeach Realty	\$545,000	1	0.00%
	Beachwood Properties, Inc.	\$1,225,000	1	0.01%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA12 - N/O Vanderbilt Bch Rd W/O 75	Bella Vita	\$1,595,000	5	0.01%
	Benoit Properties Intl LLC	\$157,000	1	0.00%
	Berkshire Hathaway Florida	\$26,669,612	32	0.22%
	Boca Executives	\$685,000	2	0.01%
	Century 21 Selling Paradise	\$400,000	1	0.00%
	Chateaux Realty	\$123,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$11,168,248	23	0.09%
	Compass Real Estate	\$355,000	1	0.00%
	Domain Realty.com LLC	\$5,259,587	12	0.04%
	Downing Frye	\$50,025,585	84	0.42%
	E, M Prime Realty	\$195,000	1	0.00%
	Engel & Voelkers	\$1,677,000	6	0.01%
	Equity Realty	\$2,821,312	7	0.02%
	Fifth Town Real Estate Service	\$1,000,000	1	0.01%
	Fischer Realty Int LLC	\$2,923,750	5	0.02%
	Florida Foundation Realty	\$655,000	1	0.01%
	Florida Home Realty of Collier County, Inc.	\$3,248,000	9	0.03%
	Florida Realty & Co	\$4,540,000	5	0.04%
	Germain Properties of Naples, LLC	\$459,800	1	0.00%
	Gulf Breeze Real Estate, LLC	\$920,000	2	0.01%
	Gulf Coast International Prop	\$560,000	1	0.00%
	Harborview Realty Inc	\$170,000	1	0.00%
	Home Quest Inc.	\$1,095,000	1	0.01%
	Homes & Land Brokers, Inc.	\$1,713,000	5	0.01%
	Hometown Realty of SW Florida	\$478,000	1	0.00%
	Hudson Realty Executives LLC	\$123,000	1	0.00%
	Illustrated Properties Real Estate Inc.	\$175,000	1	0.00%
	Independent Brokers Realty Inc.	\$190,000	1	0.00%
	John R Wood	\$38,395,750	67	0.32%
	Keating Associates LLC	\$490,000	1	0.00%
	Keller Williams Elite Realty	\$799,000	2	0.01%
	Keller Williams Realty Naples	\$3,311,500	10	0.03%
	Kristine Hansen LLC	\$189,500	1	0.00%
	Lennar Realty Inc	\$225,000	1	0.00%
	Levitan Realty Group	\$580,000	2	0.00%
	List In MLS Realty, LLC	\$159,000	1	0.00%
McNeil Real Estate, Inc.	\$375,000	1	0.00%	
McQuaid and Company LLC	\$2,931,500	6	0.02%	
Miloff Aubuchon Realty Group	\$160,000	1	0.00%	
MVP Realty Associates	\$3,086,325	8	0.03%	
Naples Pro Realty	\$195,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA12 - N/O Vanderbilt Bch Rd W/O 75	Naples Property Shop	\$760,000	1	0.01%
	Naples Realty Services	\$1,809,000	3	0.02%
	Opyt Realty Inc	\$728,000	2	0.01%
	Paradise Coast Property Team	\$375,000	1	0.00%
	Paradise Lifestyles	\$260,000	2	0.00%
	POM Property Management	\$799,000	1	0.01%
	Premier Sothebys Int. Realty	\$47,558,000	62	0.40%
	Premiere Advantage Real Estate	\$205,000	1	0.00%
	Premiere Plus Realty Co.	\$40,397,800	88	0.34%
	Priceless Realty, Inc.	\$175,000	1	0.00%
	Quail West Realty	\$270,000	1	0.00%
	RE/MAX Affinity Mercato	\$501,000	2	0.00%
	RE/MAX Affinity Plus	\$500,000	1	0.00%
	RE/MAX of The Islands	\$240,000	1	0.00%
	RE/MAX Realty Select	\$1,345,000	4	0.01%
	RE/MAX Realty Team	\$375,000	1	0.00%
	Re/Max Trend	\$342,500	1	0.00%
	Real Edge Real Estate	\$350,000	2	0.00%
	Real Pro Realtors	\$905,110	2	0.01%
	Realhome Services and Solution	\$1,830,078	3	0.02%
	Realty Executives Signature	\$399,000	1	0.00%
	Realty World Florida	\$325,000	1	0.00%
	Realty World, Top Producers Realty, Inc.	\$650,000	1	0.01%
	Rossi Real Estate Inc	\$340,000	1	0.00%
	Royal Shell Real Estate, Inc.	\$4,700,900	5	0.04%
	RWB Real Estate, Inc.	\$340,000	1	0.00%
	Sand Castle Realty Group, Inc	\$2,201,000	5	0.02%
	Sellstate on 5th	\$195,000	1	0.00%
	Simply Think Florida Realty	\$205,000	1	0.00%
	South Bay Realty	\$1,885,000	4	0.02%
	Steven C. Moller, Broker	\$555,000	1	0.00%
	Sun Realty USA, Inc	\$3,761,255	10	0.03%
	Sun Royal Realty Inc	\$115,000	1	0.00%
	The Willis Group, LLC	\$550,000	1	0.00%
TSD Realty	\$170,000	1	0.00%	
United Real Estate	\$1,500,000	1	0.01%	
Vineyards Properties Inc	\$1,308,300	5	0.01%	
Waterfront Realty Group Inc	\$4,318,750	5	0.04%	
William Raveis-Florida LLC	\$7,088,900	11	0.06%	
Wilson & Associates RE Inc	\$1,490,000	2	0.01%	
<b>NA12 - N/O Vanderbilt Bch Rd W/O 75 Total</b>		<b>\$316,964,492</b>	<b>588</b>	<b>2.65%</b>

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA13 - Pine Ridge Area		\$1,300,000	1	0.01%
	Amerivest Realty	\$850,000	1	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$7,800,000	9	0.07%
	Domain Realty.com LLC	\$345,000	1	0.00%
	Downing Frye	\$11,212,501	17	0.09%
	Engel & Voelkers Bonita-Estero	\$997,000	3	0.01%
	Equity Realty	\$171,500	1	0.00%
	Fischer Realty Int LLC	\$235,000	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$195,000	1	0.00%
	Gulf Coast International Prop	\$1,379,000	3	0.01%
	Hamro & Associates LLC	\$1,400,000	1	0.01%
	John R Wood	\$10,882,500	9	0.09%
	John R Wood Island Real Estate	\$830,000	1	0.01%
	Keller Williams Elite Realty	\$315,000	1	0.00%
	Kunkle Realty, LLC	\$332,000	2	0.00%
	Match Point Realty Inc.	\$800,000	1	0.01%
	MVP Realty Associates	\$1,195,001	3	0.01%
	Non MLS	\$2,175,000	2	0.02%
	Opyt Realty Inc	\$223,000	1	0.00%
	Phelps Realty Services	\$154,900	1	0.00%
	Platinum Properties of Naples Inc	\$220,000	1	0.00%
	POM Property Management	\$152,000	1	0.00%
	Premier Sothebys Int. Realty	\$8,568,000	6	0.07%
	Premiere Plus Realty Co.	\$17,054,500	13	0.14%
	RE 1 Advisor	\$1,850,000	1	0.02%
	RE/MAX Distinction Realty	\$400,000	2	0.00%
	RE/MAX Realty Select	\$154,900	1	0.00%
	Real Pro Realtors	\$315,000	1	0.00%
	RL Nardi & Associates Inc	\$3,597,500	1	0.03%
	Royal Shell Real Estate, Inc.	\$307,500	1	0.00%
	Sand Castle Realty Group, Inc	\$785,000	1	0.01%
	South Bay Realty	\$195,000	1	0.00%
	Stock Realty, LLC	\$9,150,000	3	0.08%
The Agency of SW Florida Inc	\$2,045,000	1	0.02%	
The New Home Spot Inc.	\$2,250,000	1	0.02%	
The Sheridan Network.com Inc	\$1,275,000	1	0.01%	
Waterfront Realty Group Inc	\$1,790,000	2	0.01%	
William Raveis-Florida LLC	\$9,552,000	8	0.08%	
NA13 - Pine Ridge Area Total		\$102,453,802	106	0.86%
NA14 - N/O Pine Ridge Rd and Vineyards		\$3,306,800	6	0.03%
	4 Seasons Realty LLC	\$349,000	1	0.00%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA14 - N/O Pine Ridge Rd and Vineyards	A Plus Realty	\$359,500	1	0.00%
	Amerivest Realty	\$5,471,750	18	0.05%
	Anchor Realty of Naples	\$300,000	1	0.00%
	Baber Realty	\$372,500	1	0.00%
	Bella Vita	\$1,140,000	2	0.01%
	Benoit Properties Intl LLC	\$450,000	1	0.00%
	Berkshire Hathaway Florida	\$16,687,900	42	0.14%
	Beth Rose Real Estate & Auction	\$210,000	1	0.00%
	Boca Executives	\$305,000	1	0.00%
	Bristol Properties	\$494,900	1	0.00%
	Caine Premier Properties LLC	\$300,000	1	0.00%
	Carrington Real Estate Service	\$318,000	1	0.00%
	Century 21 Sunbelt Realty Inc	\$755,000	1	0.01%
	Clyde C. Quinby Realty, Inc.	\$621,000	2	0.01%
	Coldwell Banker Residential Real Estate, Inc.	\$14,108,000	43	0.12%
	Compass Real Estate	\$409,000	1	0.00%
	Cornerstone Real Estate Services, Inc.	\$210,000	1	0.00%
	Daane Properties Inc	\$165,000	1	0.00%
	Domain Realty.com LLC	\$4,080,900	12	0.03%
	Downing Frye	\$47,382,577	119	0.40%
	Eister and Company	\$189,900	1	0.00%
	Elite Realty of SW FL	\$482,500	1	0.00%
	Encore Realty	\$2,939,900	3	0.02%
	Engel & Voelkers	\$2,025,500	7	0.02%
	Engel & Voelkers Bonita-Estero	\$418,900	1	0.00%
	Equity Realty	\$2,135,000	7	0.02%
	Excel Real Estate Services, Inc.	\$375,000	1	0.00%
	Exit Gulf Coast Realty	\$204,000	1	0.00%
	Fischer Realty Int LLC	\$842,000	2	0.01%
	Florida Home Realty of Collier County, Inc.	\$4,677,775	12	0.04%
	Florida Real Estate Services, Inc.	\$390,000	1	0.00%
	Florida Realty Group	\$1,929,000	6	0.02%
	Framor Realty	\$136,000	1	0.00%
	Germain Properties of Naples, LLC	\$1,322,800	3	0.01%
	Golf Life Properties, LLC	\$440,000	1	0.00%
	Gulf Breeze Real Estate, LLC	\$1,065,500	5	0.01%
	Gulf Coast International Prop	\$2,335,500	6	0.02%
	Gulf Region Realty	\$245,000	1	0.00%
	Harborview Realty Inc	\$530,000	1	0.00%
	Homes & Land Brokers, Inc.	\$382,000	2	0.00%
iList LLC	\$320,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA14 - N/O Pine Ridge Rd and Vineyards	Illustrated Properties Real Estate Inc.	\$5,783,500	17	0.05%
	Islandwalk Real Estate Sales	\$1,388,900	4	0.01%
	Ivanova Realty LLC	\$300,000	1	0.00%
	Jim Green Realty	\$300,000	1	0.00%
	John R Wood	\$69,853,258	155	0.58%
	Jones & Company Realty	\$285,000	1	0.00%
	Judah Realty	\$298,000	1	0.00%
	Keating Associates LLC	\$670,000	1	0.01%
	Keller Williams Elite Realty	\$823,000	5	0.01%
	Keller Williams Realty Fort Myers	\$212,500	1	0.00%
	Keller Williams Realty Naples	\$4,587,007	13	0.04%
	Kunkle Realty, LLC	\$770,000	2	0.01%
	L.H. Fleming & Company, Real Estate	\$189,900	1	0.00%
	Le Reve Realty,LLC	\$1,250,000	2	0.01%
	Lisa Tomaini Realty	\$245,000	1	0.00%
	ListWithFreedom.com, Inc.	\$444,700	1	0.00%
	LUX of Naples Corporation	\$250,000	1	0.00%
	Luxury & Beach Realty Inc	\$880,000	3	0.01%
	McNeil Real Estate, Inc.	\$548,000	2	0.00%
	McQuaid and Company LLC	\$1,073,700	4	0.01%
	MVP Realty Associates	\$13,643,081	34	0.11%
	N.A.I. Realty	\$295,500	1	0.00%
	Naples Flat Fee Realty, Inc	\$200,000	1	0.00%
	Naples Realty Services	\$1,782,500	5	0.01%
	Naples Select Real Estate LLC	\$242,500	1	0.00%
	Naples Trust Real Estate Services	\$580,900	1	0.00%
	Napoli Realty Services, LLC	\$576,500	2	0.00%
	Nationwide Residential & Commercial R.E.	\$575,900	1	0.00%
	Neapolitan Realty LLC	\$302,000	2	0.00%
	Non MLS	\$5,127,990	9	0.04%
	Opyt Realty Inc	\$2,224,500	6	0.02%
	Osborne & Company, Inc	\$925,000	1	0.01%
	PACT Realty	\$330,000	1	0.00%
	Paradise Coast Property Team	\$1,680,000	4	0.01%
	Platinum Properties of Naples Inc	\$1,050,000	2	0.01%
	Premier Realty Homes	\$510,900	1	0.00%
Premier Sothebys Int. Realty	\$29,798,570	60	0.25%	
Premiere Plus Realty Co.	\$38,717,500	102	0.32%	
Procacci Properties Inc	\$785,000	1	0.01%	
Quail Communities Realty, Inc.	\$386,500	1	0.00%	
RE/MAX Affinity Mercato	\$465,000	2	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA14 - N/O Pine Ridge Rd and Vineyards	RE/MAX Affinity Plus	\$601,000	2	0.01%
	RE/MAX Distinction Realty	\$2,134,000	5	0.02%
	RE/MAX Realty Group	\$614,900	2	0.01%
	RE/MAX Realty Select	\$1,957,900	7	0.02%
	RE/MAX Realty Team	\$212,000	1	0.00%
	Re/Max Trend	\$228,000	1	0.00%
	Real Estate Broker Direct	\$1,060,000	2	0.01%
	Real Pro Realtors	\$1,116,000	4	0.01%
	Realty World Florida	\$440,000	1	0.00%
	Redfin Corporation	\$280,000	1	0.00%
	RL Nardi & Associates Inc	\$950,000	1	0.01%
	Royal Shell Real Estate, Inc.	\$2,780,400	7	0.02%
	Ruby Realty & Referral Company	\$239,000	1	0.00%
	Sand Castle Realty Group, Inc	\$1,854,000	4	0.02%
	Scavone Realty	\$1,945,000	2	0.02%
	Select Real Estate By Stephani	\$235,000	1	0.00%
	Self Realty Inc	\$350,000	1	0.00%
	Shoreline Properties of SW FL	\$243,000	1	0.00%
	Simply Think Florida Realty	\$240,000	1	0.00%
	South Bay Realty	\$4,399,550	13	0.04%
	Spina Realty Company	\$1,440,000	1	0.01%
	Starfish Realty, Inc.	\$463,500	2	0.00%
	Steven C. Moller, Broker	\$705,000	2	0.01%
	Sun Coast Global, Inc.	\$205,000	1	0.00%
	Sun Realty USA, Inc	\$4,235,900	12	0.04%
	SW Management & Realty LLC	\$16,858,216	10	0.14%
	The Agency of SW Florida Inc	\$240,000	1	0.00%
	The Monterosso REO Team	\$179,500	1	0.00%
	The Sheridan Network.com Inc	\$1,150,000	1	0.01%
	Tropical Homes of Southwest Florida	\$278,000	1	0.00%
	United Real Estate Infinity	\$435,000	1	0.00%
	Vineyards Properties Inc	\$28,332,914	60	0.24%
	Vineyards Realty Inc	\$7,479,000	11	0.06%
	VIP Realty Group Inc	\$950,000	1	0.01%
	Waterfront Realty Group Inc	\$5,174,888	15	0.04%
	WEICHERT, REALTORSr On The Gulf	\$1,419,800	4	0.01%
West Bay Realty Inc.	\$1,120,000	2	0.01%	
West Shore Properties Real Estate Company	\$495,000	1	0.00%	
White Sands Realty, LLC	\$612,900	2	0.01%	
William Raveis-Florida LLC	\$5,500,750	15	0.05%	
Xcellence Realty Inc	\$495,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA14 - N/O Pine Ridge Rd and Vineyards	Xclusive Homes LLC	\$245,000	1	0.00%
	Your Naples Realty LLC	\$377,500	1	0.00%
NA14 - N/O Pine Ridge Rd and Vineyards Total		\$411,808,026	982	3.44%
NA15 - E/O 41 W/O Goodlette		\$290,000	1	0.00%
	Advantage Real Estate Service	\$229,000	1	0.00%
	Amerivest Realty	\$2,180,500	5	0.02%
	Berkshire Hathaway Florida	\$1,495,000	2	0.01%
	Caine Premier Properties LLC	\$315,000	1	0.00%
	CMC Realty	\$221,500	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$3,300,000	10	0.03%
	Domain Realty.com LLC	\$1,639,000	4	0.01%
	Downing Frye	\$11,209,900	28	0.09%
	Engel & Voelkers	\$1,940,000	2	0.02%
	Equity Realty	\$300,000	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$359,000	1	0.00%
	Genta Company Realty LLC	\$425,000	1	0.00%
	Gulf Breeze Real Estate, LLC	\$300,000	1	0.00%
	Gulf Coast International Prop	\$3,169,000	4	0.03%
	Hometown Realty of SW Florida	\$100,000	1	0.00%
	Hudson Realty Executives LLC	\$848,000	1	0.01%
	IRC International Realty Corp	\$469,800	2	0.00%
	John R Wood	\$18,198,600	41	0.15%
	Keller Williams Realty Naples	\$625,000	2	0.01%
	Keller Williams Realty, Marco	\$167,000	1	0.00%
	McQuaid and Company LLC	\$1,101,000	2	0.01%
	MTB Realty LLC	\$620,000	2	0.01%
	MVP Realty Associates	\$2,982,000	8	0.02%
	Naples Beach & Bay Realty Inc	\$265,000	1	0.00%
	Naples Realty Services	\$387,000	1	0.00%
	Non MLS	\$980,000	2	0.01%
	Paradise Realty of Naples,LLC	\$445,500	1	0.00%
	POM Property Management	\$310,000	1	0.00%
	Porter Davis Real Estate	\$315,000	1	0.00%
	Premier Realty Homes	\$735,000	2	0.01%
	Premier Sothebys Int. Realty	\$7,896,498	18	0.07%
	Premiere Plus Realty Co.	\$8,472,500	29	0.07%
Preview Naples Properties LLC	\$575,000	1	0.00%	
Re/Max Under The Sun	\$146,000	1	0.00%	
Real Pro Realtors	\$309,000	1	0.00%	
Realty Executives Signature	\$387,000	1	0.00%	
RL Nardi & Associates Inc	\$1,310,000	3	0.01%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA15 - E/O 41 W/O Goodlette	Ronto Realty	\$4,214,000	5	0.04%
	Royal Shell Real Estate, Inc.	\$4,170,000	7	0.03%
	Sellstate on 5th	\$1,350,000	1	0.01%
	Sun Realty USA, Inc	\$537,500	1	0.00%
	Sunstream Realty, LLC	\$1,255,000	4	0.01%
	SWFLA Realty LLC	\$372,500	1	0.00%
	The Sheridan Network.com Inc	\$310,000	1	0.00%
	Tropics Real Estate	\$3,283,000	5	0.03%
	Unique Properties of Naples, Inc.	\$470,000	1	0.00%
	United Real Estate	\$756,000	2	0.01%
	Vanderbilt Beach Realty	\$270,000	1	0.00%
	VIP Realty Group Inc	\$180,000	1	0.00%
	Vive Florida Intl Consultants	\$295,000	1	0.00%
	Waterfront Realty Group Inc	\$2,126,000	6	0.02%
	West Shore Properties Real Estate Company	\$1,655,000	1	0.01%
Xclusive Homes LLC	\$428,000	2	0.00%	
<b>NA15 - E/O 41 W/O Goodlette Total</b>		<b>\$96,689,798</b>	<b>226</b>	<b>0.81%</b>
NA16 - S/O Pine Ridge Rd		\$1,935,500	4	0.02%
	Advantage Real Estate Service	\$209,000	1	0.00%
	Amerivest Realty	\$5,586,681	16	0.05%
	Anchor Realty of Naples	\$582,500	3	0.00%
	Appraisal Research Corp. of Naples	\$136,000	1	0.00%
	Assist2Sell	\$300,000	1	0.00%
	Baber Realty	\$879,000	4	0.01%
	Beachwood Properties, Inc.	\$2,768,000	3	0.02%
	Benoit Properties Intl LLC	\$1,291,900	5	0.01%
	Berkshire Hathaway Florida	\$14,155,900	24	0.12%
	BLG Realty Group	\$209,000	1	0.00%
	Boca Executive Realty	\$255,000	1	0.00%
	Boca Executives	\$217,700	1	0.00%
	Calusa Bay Properties LLC	\$715,000	1	0.01%
	Carolyn Weinand Properties	\$156,000	1	0.00%
	Carrington Real Estate Service	\$1,024,000	2	0.01%
	Century 21 Sunbelt Realty, Inc	\$215,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$20,088,639	46	0.17%
	Compass Real Estate	\$554,000	2	0.00%
	Cornerstone Coastal Properties	\$235,000	1	0.00%
	Current Real Estate & Mgnt Inc	\$282,000	1	0.00%
	Daane Properties Inc	\$1,080,000	4	0.01%
	Divco Realty Corporation	\$4,100,000	1	0.03%
Diversified Real Estate Group	\$400,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA16 - S/O Pine Ridge Rd	DIY Home Sale Services	\$179,900	1	0.00%
	Domain Realty.com LLC	\$5,758,650	19	0.05%
	Downing Frye	\$46,843,400	107	0.39%
	E, M Prime Realty	\$180,000	1	0.00%
	Elite Realty of SW FL	\$450,000	1	0.00%
	Emerald Realty of SW FL LLC	\$5,850,000	8	0.05%
	Encore Realty	\$2,875,000	2	0.02%
	Engel & Voelkers	\$6,027,000	6	0.05%
	Engel & Voelkers Bonita-Estero	\$1,580,500	3	0.01%
	Equity Realty	\$4,253,000	10	0.04%
	Florida Global RE Inc	\$259,900	1	0.00%
	Florida Golf Realty LLC	\$1,159,000	3	0.01%
	Florida Home Realty of Collier County, Inc.	\$2,783,000	12	0.02%
	Florida Realty & Co	\$2,500,000	1	0.02%
	Germain Properties of Naples, LLC	\$2,800,000	1	0.02%
	Golden Realty & Management LLC	\$150,000	1	0.00%
	Gulf Breeze Real Estate, LLC	\$1,486,000	8	0.01%
	Gulf Coast International Prop	\$19,292,900	15	0.16%
	Gulf Region Realty	\$215,000	1	0.00%
	Hartford Realty LLC	\$165,000	1	0.00%
	Help-U-Sell Reed & Associates	\$257,000	1	0.00%
	Home Quest Inc.	\$470,000	1	0.00%
	Homes & Land Brokers, Inc.	\$677,000	1	0.01%
	Hudson Realty Executives LLC	\$262,500	1	0.00%
	Independent Brokers Realty Inc.	\$2,134,600	7	0.02%
	John Naumann & Associates	\$2,695,000	1	0.02%
	John R Wood	\$105,784,544	187	0.88%
	Jones & Company Realty	\$552,000	1	0.00%
	Kaplowe Real Estate	\$148,000	1	0.00%
	Keating Associates LLC	\$132,000	1	0.00%
	Keller Williams Elite Realty	\$2,121,000	5	0.02%
	Keller Williams Florida Gulf Coast	\$215,000	1	0.00%
	Keller Williams Realty Naples	\$1,495,639	6	0.01%
	Keller Williams Realty, Marco	\$632,000	2	0.01%
	Key Real Estate	\$3,200,000	1	0.03%
	Kingdom Realty Services LLC	\$145,000	1	0.00%
	Kunkle Realty, LLC	\$210,000	1	0.00%
	L.H. Fleming & Company, Real Estate	\$259,000	1	0.00%
	Levitan Realty Group	\$665,000	2	0.01%
	Linda Lamb & Company LLC	\$400,000	1	0.00%
Lisa Tomaini Realty	\$5,542,000	6	0.05%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA16 - S/O Pine Ridge Rd	List In MLS Realty, LLC	\$810,000	2	0.01%
	ListWithFreedom.com, Inc.	\$407,500	1	0.00%
	Luxury Real Estate Group	\$378,500	1	0.00%
	M N M Companies LLC	\$257,500	1	0.00%
	Marco Island Realestate.com, Inc.	\$287,500	1	0.00%
	McQuaid and Company LLC	\$11,822,500	20	0.10%
	Miles Realty Group	\$212,000	1	0.00%
	Miloff Aubuchon Realty Group	\$205,000	1	0.00%
	Miloff Aubuchon Rlty Grp, Inc.	\$730,000	1	0.01%
	MVP Realty Associates	\$12,367,500	33	0.10%
	Naples Beach Realty	\$426,000	2	0.00%
	Naples Pro Realty	\$205,000	1	0.00%
	Naples Realty Services	\$2,488,500	9	0.02%
	Non MLS	\$826,250	4	0.01%
	Opyt Realty Inc	\$1,163,500	4	0.01%
	Palm Realty Group	\$450,000	1	0.00%
	Paradise Coast Property Team	\$653,000	4	0.01%
	Perfect Properties of Naples, Inc.	\$245,000	1	0.00%
	Platinum Real Estate	\$260,000	1	0.00%
	POM Property Management	\$837,000	4	0.01%
	Premier Realty Homes	\$755,000	1	0.01%
	Premier Sothebys Int. Realty	\$176,717,575	129	1.48%
	Premiere Plus Realty Co.	\$30,869,000	98	0.26%
	Priceless Realty, Inc.	\$85,000	1	0.00%
	Procacci Properties Inc	\$297,500	1	0.00%
	RE/MAX Affinity Mercato	\$1,038,000	2	0.01%
	RE/MAX Affinity Plus	\$710,100	3	0.01%
	Re/Max By The Beach LLC	\$259,900	1	0.00%
	RE/MAX Distinction Realty	\$11,331,580	8	0.09%
	RE/MAX Realty Group	\$1,468,000	3	0.01%
	RE/MAX Realty Select	\$2,132,000	9	0.02%
	RE/MAX Realty Team	\$134,000	1	0.00%
	RE/MAX Sundance Realty II	\$1,146,000	2	0.01%
	Real Pro Realtors	\$260,000	1	0.00%
	Realhome Services and Solution	\$496,025	2	0.00%
	Realty World Florida	\$520,000	1	0.00%
	Realty World, Top Producers Realty, Inc.	\$3,018,200	3	0.03%
	Results Real Estate Inc	\$4,150,000	1	0.03%
	RL Nardi & Associates Inc	\$270,000	1	0.00%
	Rossman Realty Group Inc	\$113,000	1	0.00%
Royal Palm Realty of Naples, Inc.	\$700,000	1	0.01%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA16 - S/O Pine Ridge Rd	Royal Realty Investment Group	\$356,000	2	0.00%
	Royal Shell Real Estate, Inc.	\$10,626,500	14	0.09%
	Ruby Realty & Referral Company	\$322,000	1	0.00%
	Sand Castle Realty Group, Inc	\$775,500	2	0.01%
	Sandpiper Realty	\$260,000	2	0.00%
	Schooner Bay Realty, Inc.	\$530,000	1	0.00%
	Sellstate on 5th	\$108,000	1	0.00%
	South Bay Realty	\$2,060,000	8	0.02%
	Steven C. Moller, Broker	\$309,000	1	0.00%
	Sun Realty USA, Inc	\$8,099,375	27	0.07%
	Sunrise Realty Network Inc	\$730,000	1	0.01%
	The Agency of SW Florida Inc	\$938,000	3	0.01%
	The Sheridan Network.com Inc	\$417,750	2	0.00%
	TJS Realty, Inc.	\$330,000	1	0.00%
	TMB Realty Inc	\$640,000	2	0.01%
	Trianon Properties Inc	\$555,000	2	0.00%
	Tropics Real Estate	\$335,000	1	0.00%
	True Realty Services LLC	\$85,000	1	0.00%
	TSD Realty	\$142,000	1	0.00%
	U S Prime Realty LLC	\$729,000	3	0.01%
	Vineyards Properties Inc	\$766,000	4	0.01%
	VIP Realty Group Inc	\$639,000	2	0.01%
	Waterfront Realty Group Inc	\$7,562,300	15	0.06%
	Waters Edge Real Estate LLC	\$262,000	1	0.00%
	WEICHERT, REALTORSr On The Gulf	\$622,500	2	0.01%
	West Shore Properties Real Estate Company	\$2,420,000	1	0.02%
	White Sands Realty, LLC	\$966,500	4	0.01%
	Wilderness of Naples Realty	\$1,779,500	4	0.01%
	William Raveis-Florida LLC	\$15,060,500	22	0.13%
	Wyndemere - Livingston Lakes	\$2,027,000	6	0.02%
Wynns Realty	\$147,000	1	0.00%	
Xclusive Homes LLC	\$192,850	1	0.00%	
Your Naples Realty LLC	\$378,500	1	0.00%	
<b>NA16 - S/O Pine Ridge Rd Total</b>		<b>\$622,856,258</b>	<b>1060</b>	<b>5.20%</b>
NA17 - N/O Davis Blvd		\$479,000	3	0.00%
	81 West Brokerage Services LLC	\$1,000,000	1	0.01%
	A Plus Realty	\$956,000	4	0.01%
	Addvantage Real Estate Service	\$372,700	2	0.00%
	Advantage Sales & Rentals Inc	\$475,000	2	0.00%
	All Florida Property Group Inc	\$870,000	2	0.01%
	Allison James Estates and Home	\$373,375	2	0.00%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA17 - N/O Davis Blvd	America's Realty Corp of SW FI	\$198,000	1	0.00%
	Amerivest Realty	\$8,495,887	37	0.07%
	Assist2Sell	\$786,500	4	0.01%
	Barclays Real Estate Group 1	\$565,000	1	0.00%
	Barry DeNicola Realty, Inc.	\$205,000	1	0.00%
	Bayside Realty SWFL LLC	\$615,000	2	0.01%
	Benoit Properties Intl LLC	\$844,000	2	0.01%
	Berkshire Hathaway Florida	\$7,521,300	29	0.06%
	Blu Oceans Realty LLC	\$222,000	1	0.00%
	Blue Heron Realty of Naples	\$6,008,900	29	0.05%
	Boca Executives	\$190,000	1	0.00%
	Brand & Associates Inc.	\$539,000	2	0.00%
	Caine Premier Properties LLC	\$174,000	1	0.00%
	Calusa Bay Properties LLC	\$342,000	2	0.00%
	Carlyn LLC, REALTORS	\$398,500	1	0.00%
	Carney Realty & Associates Inc	\$651,100	2	0.01%
	Carrera Consulting Group Inter	\$146,000	1	0.00%
	Carrington Real Estate Service	\$340,112	1	0.00%
	Century 21 Sunbelt Realty Inc	\$826,000	3	0.01%
	Century 21 Sunbelt Realty, Inc	\$155,000	1	0.00%
	Clausen Properties, Inc.	\$445,900	1	0.00%
	Clyde C. Quinby Realty, Inc.	\$204,000	1	0.00%
	Coastal Breeze Properties	\$330,000	2	0.00%
	Coastal Realty SWFL	\$339,900	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$19,461,745	70	0.16%
	COLLIER COUNTY REALTY CORP	\$299,900	1	0.00%
	Community Realty Associates	\$340,000	1	0.00%
	Compass Real Estate	\$1,074,500	4	0.01%
	Current Real Estate & Mgmt Inc	\$564,500	2	0.00%
	Daane Properties Inc	\$1,646,500	7	0.01%
	Domain Realty.com LLC	\$3,652,700	17	0.03%
	Downing Frye	\$21,756,025	94	0.18%
	Eister and Company	\$165,000	1	0.00%
	Engel & Voelkers	\$1,528,000	5	0.01%
	Engel & Voelkers Bonita-Estero	\$265,000	1	0.00%
	Equity Realty	\$2,198,000	8	0.02%
	Faust RealtyGroup	\$398,000	2	0.00%
	Fischer Realty Int LLC	\$450,000	2	0.00%
	Florida Home Realty of Collier County, Inc.	\$5,544,344	19	0.05%
	Florida Homes Realty of Collier	\$134,000	1	0.00%
Floridas Realty Specialists	\$707,500	4	0.01%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA17 - N/O Davis Blvd	Framor Realty	\$323,000	2	0.00%
	Germain Properties of Naples, LLC	\$1,069,000	4	0.01%
	Grande Floridian Properties, Inc.	\$171,000	1	0.00%
	Grice Realty Inc	\$156,000	2	0.00%
	Gulf Breeze Real Estate, LLC	\$851,000	4	0.01%
	Gulf Coast International Prop	\$1,945,000	5	0.02%
	Gulf Coast Properties Group	\$375,000	1	0.00%
	Gulf Region Realty	\$372,000	2	0.00%
	Hamro & Associates LLC	\$949,500	6	0.01%
	Help-U-Sell Reed & Associates	\$183,000	1	0.00%
	Homes & Land Brokers, Inc.	\$678,000	4	0.01%
	Hudson Realty Executives LLC	\$1,184,150	6	0.01%
	Independent Brokers Realty Inc.	\$935,000	4	0.01%
	Islandwalk Real Estate Sales	\$349,900	1	0.00%
	Jo Carter & Associates, Inc.	\$1,136,000	4	0.01%
	John R Wood	\$25,293,400	91	0.21%
	John R Wood Island Real Estate	\$135,000	1	0.00%
	Jones & Company Realty	\$167,000	1	0.00%
	Keating Associates LLC	\$8,056,869	29	0.07%
	Keller Williams Elite Realty	\$2,744,500	12	0.02%
	Keller Williams Florida Gulf Coast	\$760,000	2	0.01%
	Keller Williams Realty Fort Myers	\$715,000	2	0.01%
	Keller Williams Realty Naples	\$1,680,798	7	0.01%
	Keller Williams Realty, Marco	\$366,500	2	0.00%
	Kingdom Realty Services LLC	\$148,500	1	0.00%
	Kristine Hansen LLC	\$349,000	1	0.00%
	Kunkle Realty, LLC	\$221,750	1	0.00%
	L.H. Fleming & Company, Real Estate	\$150,000	1	0.00%
	Legacy International Realty	\$190,000	1	0.00%
	L'Excellence Realty Group Inc.	\$630,000	3	0.01%
	Lisa Tomaini Realty	\$600,000	1	0.01%
	LUX of Naples Corporation	\$343,500	2	0.00%
	Luxury & Beach Realty Inc	\$511,000	3	0.00%
	Marilee Realty	\$295,000	1	0.00%
	Market America Realty Network	\$127,500	1	0.00%
	McNeil Real Estate, Inc.	\$295,000	1	0.00%
	McQuaid and Company LLC	\$1,267,900	8	0.01%
	Menelee Realty	\$340,112	1	0.00%
	Morris & Hunt Realty LLC	\$325,000	1	0.00%
	MVP Realty Associates	\$16,084,175	71	0.13%
MVP Realty Associates LLC	\$140,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA17 - N/O Davis Blvd	Naples Beach Realty	\$270,000	1	0.00%
	Naples Flat Fee Realty, Inc	\$405,000	1	0.00%
	Naples Friends & Family Realty	\$360,000	2	0.00%
	Naples Luxury Real Estate Group	\$365,000	1	0.00%
	Naples Pro Realty	\$264,900	1	0.00%
	Naples Property Shop	\$1,000,000	1	0.01%
	Naples Realty Services	\$2,263,650	7	0.02%
	Non MLS	\$701,374	3	0.01%
	Odyssey Real Estate Group LLC	\$255,000	1	0.00%
	Onier Realty of SW Fla	\$924,750	3	0.01%
	Opyt Realty Inc	\$1,175,500	6	0.01%
	Palm Realty Group	\$160,000	1	0.00%
	Paradise Coast Property Team	\$332,000	2	0.00%
	Paradise Realty of Naples,LLC	\$195,500	1	0.00%
	Phelps Realty Services	\$180,000	1	0.00%
	POM Property Management	\$2,293,500	12	0.02%
	Precision Realty Services Inc	\$240,000	2	0.00%
	Premier Realty Homes	\$335,000	1	0.00%
	Premier Sothebys Int. Realty	\$9,682,500	36	0.08%
	Premiere Plus Realty Co.	\$36,511,700	150	0.30%
	Preview Naples Properties LLC	\$299,900	1	0.00%
	Priceless Realty, Inc.	\$232,000	1	0.00%
	RE/MAX Affinity Mercato	\$3,491,575	15	0.03%
	RE/MAX Affinity Plus	\$373,000	2	0.00%
	RE/MAX Distinction Realty	\$4,838,050	21	0.04%
	RE/MAX Realty Group	\$378,000	2	0.00%
	RE/MAX Realty Select	\$7,101,400	27	0.06%
	Re/Max Trend	\$330,000	1	0.00%
	Realhome Services and Solution	\$413,373	2	0.00%
	Realty Corp. of Naples	\$1,125,000	3	0.01%
	Realty Executives Cape Coral	\$378,000	1	0.00%
	Realty Executives Signature	\$450,000	2	0.00%
	Realty World Florida	\$830,000	4	0.01%
	Realty World, Top Producers Realty, Inc.	\$5,944,000	12	0.05%
	Results Real Estate Inc	\$135,000	1	0.00%
	RFK Realty	\$238,500	1	0.00%
	RL Nardi & Associates Inc	\$327,000	1	0.00%
	RMS Realty LLC	\$404,000	3	0.00%
	Rome International Realty	\$125,000	1	0.00%
	Rossman Realty Group Inc	\$696,000	2	0.01%
Royal Shell Real Estate, Inc.	\$1,916,500	8	0.02%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA17 - N/O Davis Blvd	Ruby Realty & Referral Company	\$309,000	1	0.00%
	Safe Harbor Real Estate Service	\$333,000	1	0.00%
	Saggio Dream Realty	\$173,000	1	0.00%
	Sand Castle Realty Group, Inc	\$1,024,000	4	0.01%
	Sanddollar Real Estate Corp of Naples	\$195,000	1	0.00%
	Sellstate Island Properties	\$756,000	2	0.01%
	Sellstate on 5th	\$317,000	2	0.00%
	Sellstate Priority Realty	\$220,000	1	0.00%
	Simply Think Florida Realty	\$409,000	1	0.00%
	South Bay Realty	\$329,500	2	0.00%
	Southwest Coast Realty, Inc.	\$1,322,000	4	0.01%
	Steven C. Moller, Broker	\$434,800	3	0.00%
	Sun Realty USA, Inc	\$5,744,800	27	0.05%
	TEC Realty	\$205,000	1	0.00%
	Tec Realty LLC	\$326,500	2	0.00%
	Ted Hofferber SRA, PA	\$405,500	2	0.00%
	Thompson Realty	\$410,000	2	0.00%
	TJS Realty, Inc.	\$1,950,000	2	0.02%
	TMB Realty Inc	\$1,157,000	3	0.01%
	ToastyinNaples.com Realty	\$255,000	2	0.00%
	Tropical Home Realty LLC	\$132,000	1	0.00%
	Tropics Real Estate	\$762,000	4	0.01%
	U S Prime Realty LLC	\$370,000	1	0.00%
	United Real Estate Infinity	\$173,000	1	0.00%
	Veronawalk Realty Inc	\$472,500	2	0.00%
	Vineyards Properties Inc	\$699,000	2	0.01%
	VIP Realty Group	\$199,000	1	0.00%
	VIP Realty Group Inc	\$148,000	1	0.00%
	Waterfront Realty Group Inc	\$12,038,000	44	0.10%
	WEICHERT, REALTORSr On The Gulf	\$871,000	5	0.01%
White Sands Realty, LLC	\$214,000	1	0.00%	
William Raveis-Florida LLC	\$2,182,000	7	0.02%	
Xclusive Homes LLC	\$3,136,298	15	0.03%	
NA17 - N/O Davis Blvd Total		\$293,484,512	1168	2.45%
NA18 - N/O Rattlesnake Hammock		\$1,629,050	8	0.01%
	4 Seasons Realty LLC	\$172,500	1	0.00%
	A Plus Realty	\$1,057,500	4	0.01%
	Achievers Real Estate Services	\$100,000	1	0.00%
	Advantage Sales & Rentals Inc	\$525,000	1	0.00%
	Alegna Realty	\$274,000	1	0.00%
	Allied International Brokers	\$265,000	1	0.00%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA18 - N/O Rattlesnake Hammock	Allison James Estates and Home	\$1,375,395	6	0.01%
	Amerivest Realty	\$6,825,700	34	0.06%
	Anchor Real Estate	\$180,000	1	0.00%
	Assist2Sell	\$587,000	5	0.00%
	Bar Investment Realty LLC	\$488,000	2	0.00%
	Barclays Real Estate Group	\$1,356,000	5	0.01%
	Bayside Realty SWFL LLC	\$1,032,000	4	0.01%
	Bayview Realty of Florida	\$135,000	1	0.00%
	Berkshire Hathaway Florida	\$15,919,500	65	0.13%
	BLG Realty Group	\$261,000	2	0.00%
	Blue Heron Realty of Naples	\$3,288,000	10	0.03%
	Brand & Associates Inc.	\$172,500	1	0.00%
	Caine Premier Properties LLC	\$318,150	1	0.00%
	Carrington Real Estate Service	\$350,000	1	0.00%
	Century 21 First Southern Trust	\$137,500	1	0.00%
	Century 21 Sunbelt Realty, Inc	\$477,500	2	0.00%
	Coffey Real Estate Services, Corp	\$2,728,000	18	0.02%
	Coldwell Banker Residential Real Estate, Inc.	\$24,003,710	105	0.20%
	Collier Realty & Management	\$145,000	1	0.00%
	Current Real Estate & Mgmt Inc	\$559,900	4	0.00%
	Daane Properties Inc	\$302,500	1	0.00%
	Diversified Real Estate Group	\$1,490,000	3	0.01%
	Domain Realty.com LLC	\$3,045,100	13	0.03%
	Downing Frye	\$32,823,100	143	0.27%
	Endless Summers Realty of SWFL	\$251,000	1	0.00%
	Engel & Voelkers	\$2,708,500	9	0.02%
	Engel & Voelkers Bonita-Estero	\$679,500	3	0.01%
	Equity Realty	\$2,113,500	11	0.02%
	Escape Realty Services, LLC	\$290,000	1	0.00%
	Estates Realty	\$498,000	2	0.00%
	Excel Real Estate Services, Inc.	\$169,000	1	0.00%
	Faust RealtyGroup	\$526,000	2	0.00%
	Fischer Realty Int LLC	\$216,000	1	0.00%
	Florida Elite Realty Inc	\$300,000	1	0.00%
	Florida Golf Realty LLC	\$595,000	2	0.00%
	Florida Home Realty Inc	\$325,000	2	0.00%
	Florida Home Realty of Collier County, Inc.	\$1,343,539	7	0.01%
	Floridas Realty Specialists	\$450,000	1	0.00%
	Germain Properties of Naples, LLC	\$903,800	5	0.01%
	Grice Realty Inc	\$236,000	1	0.00%
Gulf Breeze Real Estate, LLC	\$1,854,000	8	0.02%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA18 - N/O Rattlesnake Hammock	Gulf Coast Management Group	\$249,500	1	0.00%
	Gulf Coast Properties Group	\$367,000	2	0.00%
	Gulf Region Realty	\$1,819,900	11	0.02%
	Hamro & Associates LLC	\$795,500	5	0.01%
	Harborview Realty Inc	\$693,000	2	0.01%
	Help-U-Sell Reed & Associates	\$342,000	2	0.00%
	Homes & Land Brokers, Inc.	\$311,000	1	0.00%
	Horizons By The Sea Inc.	\$250,000	2	0.00%
	Independent Brokers Realty Inc.	\$1,367,000	7	0.01%
	Internet Realty Group, Inc.	\$142,000	1	0.00%
	John R Wood	\$33,418,400	128	0.28%
	Jones & Company Realty	\$505,000	2	0.00%
	Keating Associates LLC	\$467,500	2	0.00%
	Keller Williams Elite Realty	\$947,900	4	0.01%
	Keller Williams Realty Fort Myers	\$473,000	2	0.00%
	Keller Williams Realty Naples	\$1,862,000	9	0.02%
	Keller Williams Realty, Marco	\$582,000	3	0.00%
	ListWithFreedom.com, Inc.	\$220,000	1	0.00%
	Luxury & Beach Realty Inc	\$249,000	2	0.00%
	Manuela Realty	\$203,000	1	0.00%
	Marc Joseph Realty	\$205,000	1	0.00%
	Marco Realty Associates, Inc.	\$289,000	1	0.00%
	McNeil Real Estate, Inc.	\$449,500	2	0.00%
	McQuaid and Company LLC	\$835,000	3	0.01%
	MVP Realty Associates	\$12,576,900	66	0.11%
	Naples Beach & Bay Realty Inc	\$205,000	1	0.00%
	Naples Flat Fee Realty, Inc	\$226,000	1	0.00%
	Naples Gold Realty LLC	\$680,000	2	0.01%
	Naples Luxury Real Estate Group	\$350,000	1	0.00%
	Naples Realty Services	\$1,583,000	7	0.01%
	Nichols Realty, Inc.	\$255,000	1	0.00%
	Non MLS	\$1,613,194	6	0.01%
	Olde Naples Real Estate LLC	\$185,000	1	0.00%
	Onier Realty of SW Fla	\$795,900	3	0.01%
	Opyt Realty Inc	\$1,902,000	8	0.02%
	Paradise Coast Property Team	\$4,348,200	22	0.04%
Platinum Coast Real Estate	\$113,000	1	0.00%	
POM Property Management	\$1,763,500	8	0.01%	
Port of the Islands Realty LLC	\$370,000	1	0.00%	
Poteet Properties, Inc.	\$310,000	1	0.00%	
Premier Realty Homes	\$139,900	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA18 - N/O Rattlesnake Hammock	Premier Sothebys Int. Realty	\$8,594,900	33	0.07%
	Premiere Plus Realty Co.	\$42,272,800	166	0.35%
	Preview Naples Properties LLC	\$317,500	2	0.00%
	RE/MAX Affinity Mercato	\$2,106,900	11	0.02%
	RE/MAX Affinity Plus	\$1,098,200	3	0.01%
	Re/Max By The Beach LLC	\$172,500	1	0.00%
	RE/MAX Distinction Realty	\$4,137,700	15	0.03%
	RE/MAX Dream	\$254,000	2	0.00%
	Re/Max Realty Partners	\$496,000	2	0.00%
	RE/MAX Realty Select	\$5,267,500	19	0.04%
	Real Estate By	\$122,900	1	0.00%
	Real Pro Realtors	\$261,500	2	0.00%
	Realhome Services and Solution	\$312,008	2	0.00%
	Realty Corp. of Naples	\$236,000	1	0.00%
	Realty Executives Signature	\$226,000	1	0.00%
	Realty World, Top Producers Realty, Inc.	\$3,218,200	15	0.03%
	REVirtually LLC	\$254,900	1	0.00%
	RL Nardi & Associates Inc	\$214,000	1	0.00%
	Royal Shell Real Estate Inc	\$134,500	1	0.00%
	Royal Shell Real Estate, Inc.	\$1,716,300	10	0.01%
	Ruby Realty & Referral Company	\$480,000	2	0.00%
	Sandpiper Realty	\$135,000	1	0.00%
	Schulz Realty LLC	\$395,000	1	0.00%
	Select Real Estate By Stephani	\$250,000	1	0.00%
	Sellstate on 5th	\$1,494,150	6	0.01%
	South Bay Realty	\$169,000	1	0.00%
	Southwest Coast Realty, Inc.	\$210,000	1	0.00%
	Stock Realty, LLC	\$1,019,000	4	0.01%
	Sun Realty USA, Inc	\$8,942,300	44	0.07%
	The New Home Spot Inc.	\$220,000	1	0.00%
	TMB Realty Inc	\$1,893,000	8	0.02%
	ToastyinNaples.com Realty	\$718,900	3	0.01%
	Tropical Home Realty LLC	\$476,750	2	0.00%
	Tropics Real Estate	\$2,634,900	13	0.02%
	Vineyards Properties Inc	\$235,000	1	0.00%
	Vive Florida Intl Consultants	\$312,000	1	0.00%
	Waterfront Realty Group Inc	\$8,095,300	33	0.07%
	WEICHERT, REALTORSr On The Gulf	\$157,500	1	0.00%
	West Shore Properties Real Estate Company	\$280,000	1	0.00%
	White Sands Realty, LLC	\$244,000	1	0.00%
William Raveis-Florida LLC	\$1,306,000	6	0.01%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA18 - N/O Rattlesnake Hammock	Wilson & Associates RE Inc	\$220,000	1	0.00%
	Worthit Realty,LLC	\$130,000	1	0.00%
	Xclusive Homes LLC	\$1,776,700	7	0.01%
NA18 - N/O Rattlesnake Hammock Total		\$293,151,046	1260	2.45%
NA19 - Lely Area	A Plus Realty	\$1,865,000	4	0.02%
	Advantage Sales & Rentals Inc	\$446,000	2	0.00%
	Alegna Realty	\$320,000	1	0.00%
	Alegna Realty	\$479,000	1	0.00%
	All In One Realty Group, Inc.	\$375,000	1	0.00%
	Allison James Estates and Home	\$152,000	1	0.00%
	Amerivest Realty	\$5,075,000	10	0.04%
	Anchor Real Estate	\$1,242,500	2	0.01%
	Anchor Realty of Naples	\$132,500	1	0.00%
	Assist2Sell	\$5,002,400	9	0.04%
	B & B Realty	\$220,000	1	0.00%
	Baber Realty	\$254,000	1	0.00%
	Banyan Naples Realty Co	\$214,500	1	0.00%
	Barclays Real Estate Group	\$605,000	2	0.01%
	Barrington-Grey Realty LLC	\$310,000	1	0.00%
	Bay Vision Realty	\$246,400	1	0.00%
	Benoit Properties Intl LLC	\$850,000	1	0.01%
	Berkshire Hathaway Florida	\$12,575,120	33	0.10%
	Brand & Associates Inc.	\$115,000	1	0.00%
	Broadway Realty & Management I	\$77,500	1	0.00%
	Carney Realty & Associates Inc	\$890,000	1	0.01%
	Century 21 First Southern Trust	\$205,000	1	0.00%
	Century 21 Sunbelt Realty, Inc	\$145,900	1	0.00%
	Charming Homes Realty	\$217,999	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$5,679,800	24	0.05%
	Current Real Estate & Mgmt Inc	\$122,500	1	0.00%
	Domain Realty.com LLC	\$2,562,670	8	0.02%
	Downing Frye	\$26,147,890	63	0.22%
	Engel & Voelkers	\$9,973,499	19	0.08%
	Equity Realty	\$1,329,900	4	0.01%
	Excel Real Estate Services, Inc.	\$435,000	2	0.00%
	Fifth Town Real Estate Service	\$158,400	1	0.00%
	Fischer Realty Int LLC	\$618,000	2	0.01%
	Florida Elite Realty Inc	\$272,000	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$1,577,250	7	0.01%
	Florida's Realty LLC	\$880,000	2	0.01%
Floridas Realty Specialists	\$468,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA19 - Lely Area	Gulf Breeze Real Estate, LLC	\$315,000	2	0.00%
	Gulf Coast International Prop	\$975,000	1	0.01%
	Gulf Coast Management Group	\$390,000	2	0.00%
	Gulf Region Realty	\$416,400	2	0.00%
	Gulfshore Realty Inc	\$1,497,900	1	0.01%
	Hamro & Associates LLC	\$523,000	2	0.00%
	Homes & Land Brokers, Inc.	\$167,000	1	0.00%
	Horizons By The Sea Inc.	\$529,000	2	0.00%
	Hovland Homes Inc	\$205,000	1	0.00%
	Hudson Realty Executives LLC	\$144,000	1	0.00%
	Illustrated Properties Real Estate Inc.	\$498,000	2	0.00%
	Independent Brokers Realty Inc.	\$1,267,000	4	0.01%
	John R Wood	\$28,752,825	80	0.24%
	Jones & Company Realty	\$205,000	1	0.00%
	KE Talis Park Real Estate Co	\$302,500	1	0.00%
	Keating Associates LLC	\$1,749,900	6	0.01%
	Keller Williams Elite Realty	\$363,000	2	0.00%
	Keller Williams Realty Naples	\$4,210,900	13	0.04%
	Keller Williams Realty, Marco	\$1,864,000	6	0.02%
	Lehigh Prof., Realty Serv.,Inc	\$285,000	1	0.00%
	Lely Resort Realty, LLC.	\$16,702,605	27	0.14%
	L'Excellence Realty Group Inc.	\$205,000	1	0.00%
	ListWithFreedom.com, Inc.	\$460,000	2	0.00%
	LUX of Naples Corporation	\$227,000	1	0.00%
	Luxury & Beach Realty Inc	\$850,000	2	0.01%
	MAKS Realty Inc	\$304,500	2	0.00%
	Marco Island Realestate.com, Inc.	\$3,655,000	12	0.03%
	McNeil Real Estate, Inc.	\$2,554,900	4	0.02%
	McQuaid and Company LLC	\$1,522,650	5	0.01%
	Menelee Realty	\$371,650	2	0.00%
	MVP Realty Associates	\$5,953,750	24	0.05%
	MVP Realty Associates LLC	\$453,000	2	0.00%
	Naples Florida Vacation Homes	\$634,600	3	0.01%
	Naples Property Shop	\$1,111,500	3	0.01%
	Naples Realty Services	\$371,000	1	0.00%
	Naples Trust Real Estate Services	\$826,500	3	0.01%
	Non MLS	\$435,019	1	0.00%
	Olde Naples Real Estate, Inc.	\$170,000	1	0.00%
	Onier Realty of SW Fla	\$720,000	3	0.01%
	Opyt Realty Inc	\$710,434	4	0.01%
Palm Realty Group	\$137,300	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA19 - Lely Area	Paradise Coast Property Team	\$2,646,500	6	0.02%
	Pelletier Properties, LLC	\$140,000	1	0.00%
	Pollard & Hedrich Realty, Inc.	\$214,900	1	0.00%
	POM Property Management	\$714,000	4	0.01%
	Premier Realty Homes	\$332,500	1	0.00%
	Premier Sothebys Int. Realty	\$17,204,725	30	0.14%
	Premiere Plus Realty Co.	\$32,039,550	107	0.27%
	Prime Real Estate of Naples	\$650,000	2	0.01%
	Priority Properties of Florida	\$615,000	3	0.01%
	Procacci Properties Inc	\$600,000	1	0.01%
	RE/MAX Affinity Mercato	\$812,000	3	0.01%
	RE/MAX Affinity Plus	\$2,463,500	6	0.02%
	RE/MAX Distinction Realty	\$3,340,500	14	0.03%
	RE/MAX Realty Select	\$2,254,900	13	0.02%
	RE/MAX Results Realty	\$246,000	1	0.00%
	Re/Max Trend	\$975,000	1	0.01%
	Real Pro Realtors	\$285,000	1	0.00%
	Realhome Services and Solution	\$647,453	2	0.01%
	Realty Corp. of Naples	\$122,500	1	0.00%
	Realty Executives Signature	\$310,000	1	0.00%
	Realty World Florida	\$3,208,900	5	0.03%
	Realty World, Top Producers Realty, Inc.	\$164,250	1	0.00%
	RL Bailey Realty	\$940,000	1	0.01%
	Royal Shell Real Estate, Inc.	\$2,299,000	5	0.02%
	Ruby Realty & Referral Company	\$584,000	2	0.00%
	Schulz Realty LLC	\$4,094,000	4	0.03%
	Self Realty Inc	\$328,500	1	0.00%
	Sellstate Achievers Realty Network	\$345,000	1	0.00%
	South Bay Realty	\$670,000	2	0.01%
	Spina Realty Company	\$345,000	1	0.00%
	Staged Homes Realty of SWFL In	\$302,000	1	0.00%
	Stewart Real Estate Company	\$750,000	1	0.01%
	Stock Realty LLC	\$315,000	1	0.00%
	Stock Realty, LLC	\$33,324,390	65	0.28%
	Sun Realty USA, Inc	\$3,355,000	10	0.03%
	Sun Royal Realty Inc	\$180,000	1	0.00%
	SWFLA Realty LLC	\$254,000	1	0.00%
	Tec Realty LLC	\$460,000	2	0.00%
	The Agency of SW Florida Inc	\$1,873,500	3	0.02%
	Thomas & French International Properties	\$135,000	1	0.00%
U S Prime Realty LLC	\$174,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA19 - Lely Area	United Real Estate Infinity	\$456,185	1	0.00%
	Veronawalk Realty Inc	\$615,000	3	0.01%
	Villa Realty Group, Inc.	\$182,500	1	0.00%
	Vive Florida Intl Consultants	\$199,000	1	0.00%
	Waterfront Realty Group Inc	\$5,743,000	9	0.05%
	WEICHERT, REALTORSr On The Gulf	\$728,000	2	0.01%
	White Sands Realty, LLC	\$559,500	2	0.00%
	William Raveis-Florida LLC	\$827,000	3	0.01%
	Wordl Realty Services	\$179,000	1	0.00%
	Xclusive Homes LLC	\$3,021,100	15	0.03%
	Yerger Realty	\$478,000	2	0.00%
<b>NA19 - Lely Area Total</b>		<b>\$298,981,414</b>	<b>798</b>	<b>2.50%</b>
NA21 - N/O Immokalee Rd E/O 75		\$6,028,783	11	0.05%
	Absolute Equity Realty Group	\$1,104,450	1	0.01%
	Addvantage Real Estate Service	\$214,000	1	0.00%
	Allison James Estates and Home	\$1,863,701	5	0.02%
	Altru Realty	\$214,000	1	0.00%
	American Properties Real Estat	\$360,000	1	0.00%
	Amerivest Realty	\$20,205,850	40	0.17%
	Assist2Sell	\$130,000	1	0.00%
	Barclays Real Estate Group	\$438,242	1	0.00%
	Barclays Real Estate Group 1	\$1,424,000	3	0.01%
	Bartley Realty LLLC	\$550,000	1	0.00%
	Berkshire Hathaway Florida	\$20,156,500	48	0.17%
	Boca Executives	\$725,000	2	0.01%
	Brand & Associates Inc.	\$599,000	1	0.01%
	Builders Services, Inc.	\$3,568,070	8	0.03%
	Caine Premier Properties LLC	\$2,064,900	3	0.02%
	Calusa Bay Properties LLC	\$455,000	1	0.00%
	CD & Co Sales and Rentals Inc	\$504,540	2	0.00%
	Century 21 Sunbelt Realty, Inc	\$2,114,000	3	0.02%
	Coldwell Banker Residential Real Estate, Inc.	\$30,515,409	37	0.25%
	Community Realty Associates	\$730,000	2	0.01%
	Cornerstone Coastal Properties	\$2,250,000	1	0.02%
	Diamond Custom Homes Realty	\$2,625,000	1	0.02%
	Domain Realty.com LLC	\$18,516,320	52	0.15%
	Downing Frye	\$82,877,050	139	0.69%
	Emerald Realty of SW FL LLC	\$2,211,000	2	0.02%
	Engel & Voelkers	\$4,545,000	3	0.04%
	Engel & Voelkers Bonita-Estero	\$699,900	1	0.01%
	Equity Realty	\$11,736,276	23	0.10%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA21 - N/O Immokalee Rd E/O 75	Express Realty of SW Florida	\$1,145,000	1	0.01%
	Far Florida	\$174,000	1	0.00%
	Fischer Realty Int LLC	\$1,175,000	1	0.01%
	Florida Home Realty of Collier County, Inc.	\$8,243,850	14	0.07%
	Florida Realty & Co	\$4,500,000	1	0.04%
	Genice Sloan & Assoc Inc	\$460,000	1	0.00%
	Genta Company Realty LLC	\$1,000,000	1	0.01%
	Germain Properties of Naples, LLC	\$1,384,000	2	0.01%
	Golf Life Properties, LLC	\$346,955	1	0.00%
	Grice Realty Inc	\$208,000	1	0.00%
	Gulf Breeze Real Estate, LLC	\$3,835,800	11	0.03%
	Gulf Coast International Prop	\$1,878,900	4	0.02%
	Gulf Pointe Properties	\$290,000	1	0.00%
	Harborview Realty Inc	\$170,000	1	0.00%
	Henson Luke Realty Group Int'l	\$204,700	1	0.00%
	Homes & Land Brokers, Inc.	\$1,840,800	6	0.02%
	Hudson Realty Executives LLC	\$352,000	1	0.00%
	Independent Brokers Realty Inc.	\$943,500	2	0.01%
	Islandwalk Real Estate Sales	\$907,500	1	0.01%
	James H Hayes Realty Inc	\$2,300,000	1	0.02%
	John R Wood	\$73,676,620	99	0.62%
	Keating Associates LLC	\$540,000	1	0.00%
	Keller Williams Elite Realty	\$9,274,900	18	0.08%
	Keller Williams Realty Fort Myers	\$2,172,000	4	0.02%
	Keller Williams Realty Naples	\$8,374,700	17	0.07%
	Keller Williams Realty, Marco	\$2,385,000	2	0.02%
	Kim Levitan Realty	\$1,412,000	2	0.01%
	Kingdom Realty Services LLC	\$185,000	1	0.00%
	Kristine Hansen LLC	\$273,900	1	0.00%
	Kunkle Realty, LLC	\$136,000	1	0.00%
	Land Solutions Inc	\$740,500	1	0.01%
	Lennar Realty Inc	\$1,843,000	3	0.02%
	Levitan Realty Group	\$20,945,000	15	0.17%
	Lisa Tomaini Realty	\$2,615,000	2	0.02%
	Luxury & Beach Realty Inc	\$561,000	2	0.00%
	Luxury Real Estate Group	\$537,000	1	0.00%
	McNeil Real Estate, Inc.	\$410,000	1	0.00%
	McQuaid and Company LLC	\$15,050,499	23	0.13%
	McWilliams Buckley & Associates, Inc.	\$608,279	1	0.01%
	Menelee Realty	\$153,000	1	0.00%
Miloff Aubuchon Realty Group	\$165,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA21 - N/O Immokalee Rd E/O 75	MVP Realty Associates	\$9,466,405	28	0.08%
	MVP Realty Associates LLC	\$170,000	1	0.00%
	My Florida Real Estate LLC	\$179,000	1	0.00%
	Naples Beach Realty	\$544,900	3	0.00%
	Naples Pro Realty	\$208,000	1	0.00%
	Naples TBI Realty LLC	\$10,937,920	17	0.09%
	Naples Trust Real Estate Services	\$1,065,000	1	0.01%
	Nautical Realty Group Inc	\$699,138	1	0.01%
	Neapolitan Realty LLC	\$282,500	2	0.00%
	Non MLS	\$5,517,940	12	0.05%
	Opyt Realty Inc	\$1,123,000	3	0.01%
	P & M Property Services	\$740,500	4	0.01%
	Palm Realty Group	\$6,497,100	17	0.05%
	Paradise Coast Property Team	\$837,500	2	0.01%
	Pfeifer Realty Group LLC	\$845,000	1	0.01%
	Phase III Real Estate Services	\$443,000	2	0.00%
	Pinnacle Property Group	\$920,000	2	0.01%
	Platinum Properties of Naples Inc	\$460,000	2	0.00%
	Premier Realty Homes	\$1,866,000	3	0.02%
	Premier Sothebys Int. Realty	\$48,220,438	53	0.40%
	Premiere Plus Realty Co.	\$41,241,473	83	0.34%
	Quail Communities Realty, Inc.	\$10,292,000	24	0.09%
	Quail West Realty	\$51,436,284	23	0.43%
	RE/MAX Affinity Mercato	\$1,893,000	4	0.02%
	Re/Max By The Beach LLC	\$447,500	1	0.00%
	RE/MAX Distinction Realty	\$955,000	3	0.01%
	RE/MAX Realty Group	\$1,770,000	3	0.01%
	RE/MAX Realty Select	\$3,018,150	9	0.03%
	Re/Max Trend	\$690,000	1	0.01%
	Real Estate Broker Direct	\$525,000	1	0.00%
	Real Estate By	\$485,000	1	0.00%
	Real Pro Realtors	\$1,080,750	4	0.01%
	Realty World Florida	\$4,486,000	5	0.04%
	Realty World, Top Producers Realty, Inc.	\$5,110,000	3	0.04%
	Redfin Corporation	\$1,885,505	2	0.02%
	Renaissance Realty	\$1,365,000	1	0.01%
	RL Nardi & Associates Inc	\$677,900	2	0.01%
	Rossman Realty Group Inc	\$275,000	1	0.00%
	Royal Shell Real Estate, Inc.	\$18,300,338	14	0.15%
	Ruby Realty & Referral Company	\$217,000	1	0.00%
Saggio Dream Realty	\$167,500	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA21 - N/O Immokalee Rd E/O 75	Sand Castle Realty Group, Inc	\$7,766,715	6	0.06%
	Sellstate on 5th	\$674,000	3	0.01%
	Simply Think Florida Realty	\$140,000	1	0.00%
	South Bay Realty	\$2,490,000	8	0.02%
	Southwest Properties Group	\$668,900	1	0.01%
	Spina Realty Company	\$550,000	1	0.00%
	Starling Realty Inc	\$360,000	2	0.00%
	Stock Realty, LLC	\$10,584,165	8	0.09%
	Summit Realty LLC	\$482,000	1	0.00%
	Sun Realty USA, Inc	\$9,681,300	16	0.08%
	Swept Away Realty, Inc.	\$840,000	1	0.01%
	SWFLA Realty LLC	\$140,000	1	0.00%
	Taylor Woodrow Realty-SW, LLC	\$27,836,361	60	0.23%
	Tec Realty LLC	\$182,000	1	0.00%
	The Keyes Company/PSL	\$1,463,204	2	0.01%
	The Monterosso REO Team	\$874,000	2	0.01%
	The Realty Source of Naples	\$285,000	1	0.00%
	The Sheridan Network.com Inc	\$645,000	1	0.01%
	Thomas & French International Properties	\$170,000	1	0.00%
	ToastyinNaples.com Realty	\$175,000	1	0.00%
	True Realty Services LLC	\$860,000	1	0.01%
	Venture Realty & Investments	\$310,000	1	0.00%
	Vineyards Properties Inc	\$1,442,500	3	0.01%
	VIP Realty Group Inc	\$213,000	1	0.00%
	Waterfront Realty Group Inc	\$1,885,000	3	0.02%
	WEICHERT, REALTORSr On The Gulf	\$2,339,500	6	0.02%
	West Shore Properties Real Estate Company	\$771,000	3	0.01%
White Sands Realty, LLC	\$1,595,000	3	0.01%	
William Raveis-Florida LLC	\$14,100,886	13	0.12%	
Xcellence Realty Inc	\$665,000	1	0.01%	
Your Naples Realty LLC	\$652,000	3	0.01%	
NA21 - N/O Immokalee Rd E/O 75 Total		\$721,027,666	1144	6.02%
NA22 - S/O Immokalee Rd W/O 951		\$1,208,000	3	0.01%
	A Plus Realty	\$1,026,000	3	0.01%
	Ad Infinitum Realty & Consult	\$497,500	1	0.00%
	Allison James Estates and Home	\$822,675	2	0.01%
	America's Realty Corp of SW FI	\$1,284,000	3	0.01%
	Amerivest Realty	\$9,496,000	28	0.08%
	Barclays Real Estate Group	\$388,000	1	0.00%
	Bartley Realty LLLC	\$3,045,000	4	0.03%
	Berkshire Hathaway Florida	\$16,981,830	43	0.14%

**John R. Wood Properties. Inc.**  
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**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA22 - S/O Immokalee Rd W/O 951	Boca Executives	\$781,000	2	0.01%
	Caine Premier Properties LLC	\$620,000	2	0.01%
	Carney Realty & Associates Inc	\$515,000	1	0.00%
	Carrington Real Estate Service	\$455,000	1	0.00%
	Century 21 First Southern Trust	\$108,500	1	0.00%
	Century 21 Sunbelt Realty, Inc	\$275,000	1	0.00%
	Cliffoney Realty LLC	\$435,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$9,931,900	27	0.08%
	COLLIER COUNTY REALTY CORP	\$280,000	1	0.00%
	Community Realty Associates	\$474,525	1	0.00%
	Compass Real Estate	\$600,000	2	0.01%
	Costantini Realty Inc.	\$325,000	1	0.00%
	Crifasi Real Estate Inc.	\$265,000	1	0.00%
	Current Real Estate & Mgmt Inc	\$253,000	1	0.00%
	Daane Properties Inc	\$462,500	1	0.00%
	Domain Realty.com LLC	\$8,421,000	21	0.07%
	Downing Frye	\$29,648,425	73	0.25%
	E, M Prime Realty	\$350,000	1	0.00%
	Eister and Company	\$495,000	2	0.00%
	Engel & Voelkers	\$2,250,400	5	0.02%
	Equity Realty	\$3,202,194	7	0.03%
	EXP Realty LLC	\$389,900	1	0.00%
	Expert Advisors Realty Network	\$585,000	1	0.00%
	Fast Action Realty Inc	\$133,000	1	0.00%
	Faust RealtyGroup	\$2,091,200	5	0.02%
	Fischer Realty Int LLC	\$1,172,500	3	0.01%
	Florida Global RE Inc	\$145,000	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$1,944,000	5	0.02%
	Florida Living Realty Group	\$240,000	1	0.00%
	Florida Realty Group	\$269,000	1	0.00%
	Germain Properties of Naples, LLC	\$325,000	1	0.00%
	Grice Realty Inc	\$538,000	1	0.00%
	Gulf Breeze Real Estate, LLC	\$560,000	1	0.00%
	Gulf Coast Investment Properties	\$302,000	1	0.00%
	Gulf Coast Properties Group	\$498,500	1	0.00%
	Gulf Coast Realty	\$450,000	1	0.00%
	Help-U-Sell Reed & Associates	\$249,900	1	0.00%
	Homes & Land Brokers, Inc.	\$909,500	4	0.01%
	Hudson Realty Executives LLC	\$2,254,800	7	0.02%
	iList LLC	\$147,000	1	0.00%
Illustrated Properties Real Estate Inc.	\$3,898,499	10	0.03%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

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		Total Closed Volume	Closed Units	% of Volume
NA22 - S/O Immokalee Rd W/O 951	In Florida Properties	\$309,750	1	0.00%
	Islandwalk Real Estate Sales	\$17,490,000	48	0.15%
	Jo Carter & Associates, Inc.	\$360,000	1	0.00%
	John R Wood	\$21,822,876	60	0.18%
	John R Wood Island Real Estate	\$296,500	1	0.00%
	Jones & Company Realty	\$288,000	1	0.00%
	Keating Associates LLC	\$257,000	1	0.00%
	Keller Williams Elite Realty	\$3,791,300	11	0.03%
	Keller Williams Realty Fort Myers	\$635,000	1	0.01%
	Keller Williams Realty Naples	\$4,054,235	13	0.03%
	Keller Williams Realty, Marco	\$1,350,000	4	0.01%
	Key Real Estate	\$485,000	1	0.00%
	Kingdom Realty Services LLC	\$149,000	1	0.00%
	Kunkle Realty, LLC	\$265,000	1	0.00%
	L.H. Fleming & Company, Real Estate	\$698,000	2	0.01%
	Lely Resort Realty, LLC.	\$438,500	1	0.00%
	Lennar Realty Inc	\$3,253,074	7	0.03%
	Listing Gate Inc	\$380,000	1	0.00%
	ListWithFreedom.com, Inc.	\$274,000	1	0.00%
	Luxury & Beach Realty Inc	\$508,500	2	0.00%
	Marc Joseph Realty	\$569,000	2	0.00%
	Marilee Realty	\$125,000	1	0.00%
	Maxim LLC	\$322,000	2	0.00%
	Mayers Realty Group LLC	\$950,000	2	0.01%
	Mayr & Company Realty	\$245,500	1	0.00%
	McQuaid and Company LLC	\$2,747,000	10	0.02%
	Miles Realty Group	\$379,000	1	0.00%
	Miloff Aubuchon Realty Group	\$220,000	1	0.00%
	MVP Realty Associates	\$17,697,980	48	0.15%
	MVP Realty Associates LLC	\$270,000	1	0.00%
	My Florida Real Estate LLC	\$420,000	1	0.00%
	MyMLSBroker.com	\$800,000	1	0.01%
	Naples 1st Realty LLC	\$600,000	1	0.01%
	Naples Coastal Realty Inc	\$255,000	1	0.00%
	Naples Pro Realty	\$277,000	1	0.00%
	Naples Realty Services	\$1,883,500	6	0.02%
	Naples Trust Real Estate Services	\$770,000	1	0.01%
	Neapolitan Realty LLC	\$403,000	3	0.00%
NOCO LLC	\$712,000	2	0.01%	
Non MLS	\$2,392,525	5	0.02%	
OK Realty Inc.	\$274,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA22 - S/O Immokalee Rd W/O 951	Opyt Realty Inc	\$1,810,100	6	0.02%
	Palm Properties International	\$380,000	1	0.00%
	Paradise Coast Property Team	\$1,295,000	3	0.01%
	Perfect Properties of Naples, Inc.	\$826,500	2	0.01%
	Platinum Properties of Naples Inc	\$489,000	1	0.00%
	Platinum Real Estate	\$531,000	2	0.00%
	Pollard & Hedrich Realty, Inc.	\$402,000	1	0.00%
	POM Property Management	\$1,918,000	7	0.02%
	Poteet Properties, Inc.	\$840,000	1	0.01%
	Premier Florida Realty of SWFL	\$655,000	1	0.01%
	Premier Realty Homes	\$1,554,000	2	0.01%
	Premier Sothebys Int. Realty	\$20,161,900	49	0.17%
	Premiere Plus Realty Co.	\$33,017,199	86	0.28%
	Procacci Properties Inc	\$578,000	2	0.00%
	Quail Communities Realty, Inc.	\$575,000	1	0.00%
	RE/MAX Affinity Mercato	\$430,000	1	0.00%
	RE/MAX Affinity Plus	\$510,000	1	0.00%
	RE/MAX Distinction Realty	\$1,080,000	3	0.01%
	RE/MAX Realty Select	\$4,530,300	13	0.04%
	Re/Max Trend	\$635,000	1	0.01%
	Real Living Cypress Realty	\$430,000	1	0.00%
	Real Pro Realtors	\$1,590,000	4	0.01%
	Realhome Services and Solution	\$1,178,768	3	0.01%
	Realty Executives Signature	\$480,000	2	0.00%
	Realty World, Top Producers Realty, Inc.	\$922,000	2	0.01%
	Rental Link LLC	\$499,999	1	0.00%
	Royal Crown Realty, LLC	\$262,000	1	0.00%
	Royal Shell Real Estate Inc	\$725,000	1	0.01%
	Royal Shell Real Estate, Inc.	\$3,057,800	9	0.03%
	Ruby Realty & Referral Company	\$791,500	2	0.01%
	Sand Castle Realty Group, Inc	\$687,500	2	0.01%
	Sandpiper Realty	\$321,000	1	0.00%
	Select Real Estate By Stephani	\$445,000	1	0.00%
	Sellstate on 5th	\$445,000	1	0.00%
	South Bay Realty	\$3,600,000	8	0.03%
	Sterling Property Servs Realty	\$362,775	1	0.00%
	Steven C. Moller, Broker	\$575,000	1	0.00%
	Sun Realty USA, Inc	\$3,626,210	12	0.03%
	The Monterosso REO Team	\$1,117,501	2	0.01%
	The Sheridan Network.com Inc	\$320,000	1	0.00%
TMB Realty Inc	\$410,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA22 - S/O Immokalee Rd W/O 951	Treeline Realty Corp	\$290,000	1	0.00%
	Tropical Home Realty LLC	\$422,501	2	0.00%
	U S Prime Realty LLC	\$270,000	1	0.00%
	Vineyards Properties Inc	\$1,632,500	3	0.01%
	Vive Florida Intl Consultants	\$282,000	1	0.00%
	Waterfront Realty Group Inc	\$2,111,000	8	0.02%
	WEICHERT, REALTORSr On The Gulf	\$2,350,399	8	0.02%
	White Sands Realty, LLC	\$1,850,000	5	0.02%
	William Raveis-Florida LLC	\$3,002,500	9	0.03%
	Xclusive Homes LLC	\$799,700	4	0.01%
	Your Naples Realty LLC	\$236,000	1	0.00%
	<b>NA22 - S/O Immokalee Rd W/O 951 Total</b>		<b>\$308,730,140</b>	<b>824</b>
NA23 - S/O Pine Ridge Rd W/O 951		\$378,076	1	0.00%
	Amerivest Realty	\$1,259,000	3	0.01%
	Assist2Sell	\$280,000	1	0.00%
	Aterra Realty Associates, LLC	\$480,000	1	0.00%
	Bang Realty	\$378,076	1	0.00%
	Berkshire Hathaway Florida	\$404,000	1	0.00%
	Carney Realty & Associates Inc	\$455,000	1	0.00%
	Century 21 Sunbelt Realty, Inc	\$287,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$1,649,000	3	0.01%
	Domain Realty.com LLC	\$585,000	1	0.00%
	Downing Frye	\$1,666,000	4	0.01%
	Engel & Voelkers	\$2,155,000	4	0.02%
	Equity Realty	\$455,000	1	0.00%
	Faust RealtyGroup	\$400,000	1	0.00%
	Florida Elite Realty Inc	\$270,000	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$316,000	1	0.00%
	Florida Realty & Co	\$480,000	1	0.00%
	Floridas Realty Specialists	\$378,000	1	0.00%
	Golden Realty & Management LLC	\$455,000	1	0.00%
	Gulf Breeze Real Estate, LLC	\$1,090,000	2	0.01%
	Hovland, Inc.	\$290,000	1	0.00%
	Hudson Realty Executives LLC	\$325,000	1	0.00%
	John R Wood	\$2,305,500	5	0.02%
	Keller Williams Elite Realty	\$355,000	1	0.00%
	Keller Williams Realty Naples	\$1,355,000	2	0.01%
	Maxim LLC	\$378,000	1	0.00%
	McQuaid and Company LLC	\$1,752,400	3	0.01%
	MVP Realty Associates	\$4,236,000	8	0.04%
	Non MLS	\$1,341,000	2	0.01%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
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NA23 - S/O Pine Ridge Rd W/O 951	Onier Realty of SW Fla	\$305,000	1	0.00%
	POM Property Management	\$550,000	1	0.00%
	Premier Sothebys Int. Realty	\$985,000	2	0.01%
	Premiere Plus Realty Co.	\$5,412,900	12	0.05%
	Procacci Properties Inc	\$270,000	1	0.00%
	RE/MAX Distinction Realty	\$601,500	1	0.01%
	RE/MAX Realty Select	\$1,205,000	2	0.01%
	RE/MAX Sundance Realty II	\$345,000	1	0.00%
	Realty World, Top Producers Realty, Inc.	\$1,093,500	2	0.01%
	Royal Shell Real Estate, Inc.	\$1,000,000	1	0.01%
	Sun Realty USA, Inc	\$1,530,000	4	0.01%
	The Sheridan Network.com Inc	\$569,000	1	0.00%
	Waterfront Realty Group Inc	\$910,000	2	0.01%
	WEICHERT, REALTORSr On The Gulf	\$651,000	2	0.01%
	Xclusive Homes LLC	\$698,000	2	0.01%
NA23 - S/O Pine Ridge Rd W/O 951 Total		\$42,283,952	90	0.35%
NA24 - Golden Gate City	A Plus Realty	\$249,900	1	0.00%
	Advantage Real Estate Service	\$4,951,019	20	0.04%
	All Florida Property Group Inc	\$288,750	1	0.00%
	All Florida Property Group Inc	\$180,000	1	0.00%
	Alliance Realty Group	\$230,000	1	0.00%
	Allison James Estates and Home	\$621,000	3	0.01%
	Amerivest Realty	\$741,500	5	0.01%
	Assist2Sell	\$297,000	1	0.00%
	Barclays Real Estate Group	\$601,500	2	0.01%
	Bay Vision Realty	\$283,000	1	0.00%
	Berkshire Hathaway Florida	\$1,062,500	5	0.01%
	Bogaerts International Realty	\$470,000	2	0.00%
	Broadway Realty & Management I	\$255,000	1	0.00%
	Caine Premier Properties LLC	\$234,500	1	0.00%
	Carrington Real Estate Service	\$234,500	1	0.00%
	Century 21 Selling Paradise	\$113,500	1	0.00%
	Century 21 Sunbelt Realty, Inc	\$80,000	1	0.00%
	Charming Homes Realty	\$240,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$6,796,500	29	0.06%
	Current Real Estate & Mgnt Inc	\$524,000	2	0.00%
	Domain Realty.com LLC	\$3,322,900	14	0.03%
	Downing Frye	\$2,417,704	13	0.02%
	Esquire Real Estate Services,	\$209,900	1	0.00%
	Excel Real Estate Services, Inc.	\$375,000	3	0.00%
	Experience Real Estate Group	\$220,000	1	0.00%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
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NA24 - Golden Gate City	Faust RealtyGroup	\$545,000	2	0.00%
	Fifth Town Real Estate Service	\$209,000	1	0.00%
	Florida Global RE Inc	\$225,000	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$1,518,500	6	0.01%
	Floridas Realty Specialists	\$81,000	1	0.00%
	Grice Realty Inc	\$200,000	1	0.00%
	Gulf Breeze Real Estate, LLC	\$576,500	3	0.00%
	Gulf Region Realty	\$888,600	5	0.01%
	Home Quest Inc.	\$281,000	1	0.00%
	Homes & Land Brokers, Inc.	\$750,000	3	0.01%
	Homes Realty LLC	\$285,000	1	0.00%
	Hometown Realty of SW Florida	\$466,000	2	0.00%
	Hudson Realty Executives LLC	\$104,900	1	0.00%
	Illustrated Properties Real Estate Inc.	\$97,000	1	0.00%
	Internet Realty Group, Inc.	\$2,109,000	7	0.02%
	John R Wood	\$1,313,400	6	0.01%
	Jones & Company Realty	\$206,000	1	0.00%
	Keating Associates LLC	\$270,500	1	0.00%
	Keller Williams Realty Fort Myers	\$445,000	2	0.00%
	Keller Williams Realty Naples	\$2,161,440	9	0.02%
	Keller Williams Realty, Marco	\$424,000	2	0.00%
	Kingdom Realty Services LLC	\$125,000	1	0.00%
	L'Excellence Realty Group Inc.	\$1,937,900	8	0.02%
	Listing Gate Inc	\$250,000	1	0.00%
	Luxury & Beach Realty Inc	\$249,000	1	0.00%
	McQuaid and Company LLC	\$265,000	1	0.00%
	Menelee Realty	\$224,200	1	0.00%
	MVP Realty Associates	\$15,251,640	61	0.13%
	MVP Realty Associates LLC	\$509,000	2	0.00%
	Naples Florida Vacation Homes	\$269,000	1	0.00%
	NOCO LLC	\$280,000	1	0.00%
	Non MLS	\$390,809	2	0.00%
	OK Realty Inc.	\$104,000	1	0.00%
	Onier Realty of SW Fla	\$264,000	1	0.00%
	Opyt Realty Inc	\$544,000	2	0.00%
	Ordonez Realty LLC	\$453,500	2	0.00%
	Pikus Realty PA	\$1,779,000	7	0.01%
	Platinum Real Estate	\$118,000	1	0.00%
	POM Property Management	\$379,900	2	0.00%
	Poteet Properties, Inc.	\$316,000	1	0.00%
Premier Realty Homes	\$495,000	3	0.00%	

**John R. Wood Properties. Inc.**  
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		Total Closed Volume	Closed Units	% of Volume
NA24 - Golden Gate City	Premier Sothebys Int. Realty	\$1,462,900	6	0.01%
	Premiere Plus Realty Co.	\$9,284,500	40	0.08%
	Priority Properties of Florida	\$551,500	2	0.00%
	RE/MAX Dream	\$249,500	1	0.00%
	RE/MAX Realty Select	\$1,093,700	5	0.01%
	Real Estate Broker Direct	\$210,000	1	0.00%
	Realhome Services and Solution	\$922,140	5	0.01%
	Realty World, Top Producers Realty, Inc.	\$1,019,400	4	0.01%
	REVirtually LLC	\$223,000	1	0.00%
	Right Choice Realty, LLC	\$238,100	1	0.00%
	RockStar Realty LLC	\$220,000	1	0.00%
	Rossman Realty Group Inc	\$135,500	1	0.00%
	Royal Shell Real Estate, Inc.	\$489,999	2	0.00%
	Safe Harbor Real Estate Service	\$1,578,900	6	0.01%
	Saggio Dream Realty	\$767,500	4	0.01%
	Sellstate on 5th	\$464,000	2	0.00%
	Sellstate Priority Realty	\$368,000	2	0.00%
	South Bay Realty	\$490,500	2	0.00%
	Sposen Realty & Development	\$251,500	1	0.00%
	Starling Realty Inc	\$470,000	2	0.00%
	Starlink Realty Inc	\$105,000	1	0.00%
	Steven C. Moller, Broker	\$210,000	2	0.00%
	Summit Realty LLC	\$210,000	1	0.00%
	Sun Realty USA, Inc	\$3,907,900	30	0.03%
	TEC Realty	\$1,092,250	4	0.01%
	Tec Realty LLC	\$470,000	2	0.00%
	Ted Hofferber SRA, PA	\$273,000	1	0.00%
	The Sheridan Network.com Inc	\$414,500	2	0.00%
	U S Prime Realty LLC	\$1,283,500	5	0.01%
	US Group Realty Inc	\$245,000	1	0.00%
	Vineyards Properties Inc	\$210,900	1	0.00%
	VIP Realty Group	\$275,000	1	0.00%
	Vive Florida Intl Consultants	\$249,000	1	0.00%
	Waterfront Realty Group Inc	\$1,953,500	8	0.02%
WEICHERT, REALTORSr On The Gulf	\$243,000	1	0.00%	
Wordl Realty Services	\$458,999	2	0.00%	
Wynns Realty	\$275,000	1	0.00%	
Xclusive Homes LLC	\$7,050,800	30	0.06%	
<b>NA24 - Golden Gate City Total</b>		<b>\$101,779,450</b>	<b>452</b>	<b>0.85%</b>
NA31 - S/O Immokalee Rd	Amerivest Realty	\$3,099,000	9	0.03%
	Bar Investment Realty LLC	\$439,950	1	0.00%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA31 - S/O Immokalee Rd	Barclays Real Estate Group	\$465,000	1	0.00%
	Berkshire Hathaway Florida	\$6,712,920	18	0.06%
	Best Homes & Land Realty LLC	\$9,791,264	22	0.08%
	Builders Services, Inc.	\$1,658,000	3	0.01%
	Carrington Real Estate Service	\$599,000	1	0.01%
	Century 21 Sunbelt Realty, Inc	\$500,000	2	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$5,345,729	12	0.04%
	Cyrus International Realty Cor	\$389,690	1	0.00%
	Domain Realty.com LLC	\$2,764,530	7	0.02%
	Downing Frye	\$6,083,120	18	0.05%
	DR Horton Realty SWFL Inc.	\$14,449,900	31	0.12%
	Engel & Voelkers	\$585,000	2	0.00%
	Engel & Voelkers Bonita-Estero	\$390,000	1	0.00%
	Escape Realty Services, LLC	\$408,441	1	0.00%
	Express Realty of SW Florida	\$971,390	2	0.01%
	Florida Home Realty of Collier County, Inc.	\$837,800	4	0.01%
	Florida Homes Realty of Collier	\$430,000	1	0.00%
	Florida Realty Group	\$215,000	1	0.00%
	Germain Properties of Naples, LLC	\$260,000	1	0.00%
	Green Coast Realty Inc	\$287,500	1	0.00%
	Gulf Breeze Real Estate, LLC	\$640,000	2	0.01%
	Gulf Coast International Prop	\$300,000	1	0.00%
	Hovland Homes Inc	\$250,000	1	0.00%
	Hudson Realty Executives LLC	\$2,610,264	6	0.02%
	Internet Realty Group, Inc.	\$610,857	1	0.01%
	John Naumann & Associates	\$405,000	1	0.00%
	John R Wood	\$10,091,060	26	0.08%
	Keller Williams Elite Realty	\$1,531,000	4	0.01%
	Keller Williams Realty Naples	\$2,253,890	7	0.02%
	KPMG Realty LLC	\$250,000	1	0.00%
	Lennar Realty Inc	\$22,884,482	44	0.19%
	ListWithFreedom.com, Inc.	\$268,500	1	0.00%
	Market America Realty Network	\$220,000	1	0.00%
	Match Point Realty Inc.	\$335,000	1	0.00%
	McQuaid and Company LLC	\$211,500	1	0.00%
	MVP Realty Associates	\$4,485,180	13	0.04%
	Naples Trust Real Estate Services	\$402,000	1	0.00%
	Neal Communities Realty, Inc	\$2,938,983	7	0.02%
	Neal Communities Realty, Inc.	\$1,796,000	4	0.01%
Non MLS	\$2,989,750	8	0.02%	
Opyt Realty Inc	\$958,965	3	0.01%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA31 - S/O Immokalee Rd	Peak Realty Partners	\$360,000	1	0.00%
	Perfect Properties of Naples, Inc.	\$660,000	1	0.01%
	POM Property Management	\$619,000	2	0.01%
	Preferred Properties Intl Inc	\$145,000	1	0.00%
	Premier Florida Realty of SWFL	\$614,000	1	0.01%
	Premier Sothebys Int. Realty	\$1,936,000	4	0.02%
	Premiere Plus Realty Co.	\$7,359,670	21	0.06%
	Procacci Properties Inc	\$194,000	1	0.00%
	RE/MAX Affinity Mercato	\$811,900	2	0.01%
	RE/MAX Realty Select	\$556,962	2	0.00%
	Real Estate Matters LLC	\$3,091,840	10	0.03%
	Real Pro Realtors	\$1,200,090	3	0.01%
	Realty Executives Signature	\$549,000	2	0.00%
	Right Choice Realty, LLC	\$255,000	1	0.00%
	RMS Realty LLC	\$343,000	1	0.00%
	Royal Shell Real Estate, Inc.	\$604,000	1	0.01%
	Sand Castle Realty Group, Inc	\$411,750	1	0.00%
	Standard Pacific of S Florida	\$4,174,714	8	0.03%
	Sun Realty USA, Inc	\$3,032,500	9	0.03%
	TEC Realty	\$389,000	1	0.00%
	Ted Hofferber SRA, PA	\$1,260,000	2	0.01%
	TMB Realty Inc	\$490,000	1	0.00%
	TSD Realty	\$400,000	1	0.00%
	U S Prime Realty LLC	\$194,000	1	0.00%
	United Real Estate Infinity	\$250,000	1	0.00%
	Vineyards Properties Inc	\$624,900	1	0.01%
	Waterfront Realty Group Inc	\$909,500	2	0.01%
	WCI Realty Inc	\$684,100	2	0.01%
	WEICHERT, REALTORSr On The Gulf	\$463,900	1	0.00%
	White Sands Realty, LLC	\$1,196,698	2	0.01%
	William Raveis-Florida LLC	\$1,815,495	4	0.02%
Xclusive Homes LLC	\$1,902,330	5	0.02%	
Your Naples Realty LLC	\$5,035,000	16	0.04%	
<b>NA31 - S/O Immokalee Rd Total</b>		<b>\$155,649,014</b>	<b>386</b>	<b>1.30%</b>
NA32 - S/O White Blvd	Berkshire Hathaway Florida	\$198,000	1	0.00%
	Engel & Voelkers	\$198,000	1	0.00%
	Keller Williams Realty, Marco	\$465,000	1	0.00%
	MVP Realty Associates	\$540,000	2	0.00%
	Premiere Plus Realty Co.	\$1,036,000	3	0.01%
	Saggio Dream Realty	\$271,000	1	0.00%
	U S Prime Realty LLC	\$553,000	2	0.00%

**John R. Wood Properties. Inc.**  
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		Total Closed Volume	Closed Units	% of Volume
NA32 - S/O White Blvd	US Group Realty Inc	\$253,000	1	0.00%
NA32 - S/O White Blvd Total		\$3,514,000	12	0.03%
NA33 - Corkscrew Area	E, M Prime Realty	\$297,000	1	0.00%
	Premiere Plus Realty Co.	\$297,000	1	0.00%
NA33 - Corkscrew Area Total		\$594,000	2	0.00%
NA34 - E/O Wilson N/O GG Blvd	A Plus Realty	\$873,000	3	0.01%
	Absolute Equity Realty Group	\$325,000	1	0.00%
	Allison James Estates and Home	\$551,848	2	0.00%
	Amerivest Realty	\$1,553,000	5	0.01%
	Anchor Realty of Naples	\$310,000	1	0.00%
	Berkshire Hathaway Florida	\$2,267,860	7	0.02%
	Century 21 Sunbelt Realty, Inc	\$264,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$4,330,401	13	0.04%
	Domain Realty.com LLC	\$4,488,900	15	0.04%
	Downing Frye	\$3,262,400	10	0.03%
	DR Horton Realty SWFL Inc.	\$647,500	2	0.01%
	Equity Realty	\$463,092	2	0.00%
	Florida Home Realty Inc	\$372,500	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$2,065,500	7	0.02%
	Florida Realty Group	\$255,000	1	0.00%
	Gulf Breeze Real Estate, LLC	\$639,000	2	0.01%
	Gulf Pointe Properties	\$380,000	1	0.00%
	Hamro & Associates LLC	\$306,848	1	0.00%
	Homes & Land Brokers, Inc.	\$1,042,692	4	0.01%
	Illustrated Properties Real Estate Inc.	\$325,000	1	0.00%
	Independent Brokers Realty Inc.	\$319,900	1	0.00%
	John R Wood	\$2,596,400	8	0.02%
	Jones & Company Realty	\$270,000	1	0.00%
	Keating Associates LLC	\$284,000	1	0.00%
	Keller Williams Elite Realty	\$1,389,000	4	0.01%
	Keller Williams Realty Naples	\$1,178,500	4	0.01%
	Keller Williams Realty, Marco	\$273,360	1	0.00%
	Lennar Realty Inc	\$732,000	2	0.01%
	Listing Gate Inc	\$1,025,000	3	0.01%
	Miloff Aubuchon Rlty Grp, Inc.	\$380,000	1	0.00%
	MVP Realty Associates	\$2,483,500	8	0.02%
	MVP Realty Associates LLC	\$285,000	1	0.00%
	Naples Pro Realty	\$399,000	1	0.00%
	Naples Realty Services	\$1,409,901	5	0.01%
	Naples Trust Real Estate Services	\$284,900	1	0.00%
	Opyt Realty Inc	\$2,355,500	7	0.02%

**John R. Wood Properties. Inc.**  
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**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA34 - E/O Wilson N/O GG Blvd	Paradise Coast Property Team	\$580,000	2	0.00%
	Parkline Realty Associates LLC	\$368,000	1	0.00%
	POM Property Management	\$606,500	2	0.01%
	Premier Sothebys Int. Realty	\$2,235,500	7	0.02%
	Premiere Plus Realty Co.	\$7,453,000	24	0.06%
	Prime Real Estate of Naples	\$325,000	1	0.00%
	Procacci Properties Inc	\$535,000	2	0.00%
	RE/MAX Affinity Mercato	\$301,000	1	0.00%
	RE/MAX Distinction Realty	\$1,309,900	4	0.01%
	RE/MAX Realty Select	\$325,000	1	0.00%
	Real Pro Realtors	\$1,764,000	5	0.01%
	Realty Executives Signature	\$280,000	1	0.00%
	Realty World Florida	\$298,000	1	0.00%
	Redfin Corporation	\$383,900	1	0.00%
	Royal Shell Real Estate, Inc.	\$1,460,000	4	0.01%
	Ruby Realty & Referral Company	\$715,000	2	0.01%
	Sellstate on 5th	\$227,000	1	0.00%
	South Bay Realty	\$264,000	1	0.00%
	Spina Realty Company	\$368,000	1	0.00%
	Sun Realty USA, Inc	\$990,000	3	0.01%
	Tec Realty LLC	\$455,000	1	0.00%
	The Monterosso REO Team	\$335,000	1	0.00%
	The Sheridan Network.com Inc	\$345,000	1	0.00%
	Tropics Real Estate	\$305,000	1	0.00%
	TSD Realty	\$637,500	2	0.01%
	United Real Estate Infinity	\$265,000	1	0.00%
	Villa Realty Group, Inc.	\$326,000	1	0.00%
	VIP Realty Group Inc	\$410,000	1	0.00%
Waterfront Realty Group Inc	\$315,000	1	0.00%	
Xclusive Homes LLC	\$665,000	2	0.01%	
<b>NA34 - E/O Wilson N/O GG Blvd Total</b>		<b>\$65,236,802</b>	<b>206</b>	<b>0.54%</b>
NA35 - E/O Wilson N/O 75	Amerivest Realty	\$310,000	1	0.00%
	Florida Global RE Inc	\$310,000	1	0.00%
<b>NA35 - E/O Wilson N/O 75 Total</b>		<b>\$620,000</b>	<b>2</b>	<b>0.01%</b>
NA36 - East Collier N/O 75	84 Real Estate	\$1,990,000	7	0.02%
	Access Real Estate	\$350,000	3	0.00%
	Amerivest Realty	\$840,580	3	0.01%
	ANO Realty LLC	\$1,672,500	6	0.01%
	Berkshire Hathaway Florida	\$4,692,751	17	0.04%
	Broadway Realty & Management I	\$105,000	1	0.00%
	Builders Services, Inc.	\$5,113,673	18	0.04%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA36 - East Collier N/O 75	CC Realty Services LLC	\$2,500,443	9	0.02%
	Charming Homes Realty	\$579,000	2	0.00%
	Coastal Realty SWFL	\$189,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$461,904	2	0.00%
	Daane Properties Inc	\$247,000	1	0.00%
	David C. Brown Realty, Inc	\$4,911,100	29	0.04%
	Domain Realty.com LLC	\$423,900	2	0.00%
	Downing Frye	\$350,000	3	0.00%
	E, M Prime Realty	\$129,500	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$346,000	1	0.00%
	Gateway Real Estate of Fort Myers	\$820,000	4	0.01%
	Homes & Land Brokers, Inc.	\$170,000	1	0.00%
	Illustrated Properties Real Estate Inc.	\$287,000	1	0.00%
	John R Wood	\$12,013,478	42	0.10%
	Keller Williams Elite Realty	\$250,000	1	0.00%
	Keller Williams Realty Fort Myers	\$230,000	1	0.00%
	Keller Williams Realty Naples	\$637,000	2	0.01%
	MVP Realty Associates	\$1,028,606	6	0.01%
	New Horizons Real Estate Corp.	\$110,000	1	0.00%
	Non MLS	\$2,954,563	10	0.02%
	Opyt Realty Inc	\$346,000	1	0.00%
	Porter Davis Real Estate	\$355,000	2	0.00%
	Premiere Plus Realty Co.	\$1,659,900	7	0.01%
	RE/MAX Affinity Mercato	\$250,000	1	0.00%
	RE/MAX Distinction Realty	\$85,155	1	0.00%
	Realty World Florida	\$422,500	1	0.00%
	Realty World-C Bagans 1st	\$570,000	2	0.00%
	Redfin Corporation	\$240,000	1	0.00%
	Right Choice Realty, LLC	\$711,155	5	0.01%
	Royal Shell Real Estate, Inc.	\$259,414	1	0.00%
	Sand Castle Realty Group, Inc	\$179,900	1	0.00%
	Sonia Rios Realty	\$117,000	1	0.00%
	Tannasse Realty, Inc.	\$451,800	2	0.00%
The Monterosso REO Team	\$430,000	1	0.00%	
NA36 - East Collier N/O 75 Total		\$49,480,822	202	0.41%
NA37 - East Collier S/O 75 E/O 951		\$605,000	2	0.01%
	Advantage Real Estate Service	\$452,415	1	0.00%
	Advantage Sales & Rentals Inc	\$669,000	2	0.01%
	Amerivest Realty	\$1,415,000	4	0.01%
	Asciutto Realty LLC	\$629,000	2	0.01%
	Ashton Orlando Residential LLC	\$3,928,314	7	0.03%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

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NA37 - East Collier S/O 75 E/O 951	Barclays Real Estate Group	\$3,317,500	8	0.03%
	Bayview Realty of Florida	\$363,500	1	0.00%
	Beachwood Properties, Inc.	\$304,000	1	0.00%
	Berkshire Hathaway Florida	\$6,595,500	23	0.06%
	Boca Executives	\$570,000	2	0.00%
	Builders Services, Inc.	\$8,612,214	20	0.07%
	Christopher Realty, Inc.	\$240,000	1	0.00%
	Clausen Properties, Inc.	\$253,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$7,821,681	24	0.07%
	Domain Realty.com LLC	\$1,631,279	4	0.01%
	Downing Frye	\$5,843,149	15	0.05%
	DR Horton Realty SWFL Inc.	\$7,178,380	19	0.06%
	Endless Summers Realty of SWFL	\$510,000	1	0.00%
	Engel & Voelkers	\$348,500	1	0.00%
	Equity Realty	\$1,183,385	3	0.01%
	Fischer Realty Int LLC	\$295,000	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$972,500	3	0.01%
	Florida Homes Realty of Collier	\$1,287,500	4	0.01%
	Florida Realty Group	\$375,000	1	0.00%
	Grice Realty Inc	\$429,900	1	0.00%
	Gulf Coast International Prop	\$285,000	1	0.00%
	Gulf Coast Properties Group	\$21,867,200	57	0.18%
	Home Quest Inc.	\$180,000	1	0.00%
	Homes & Land Brokers, Inc.	\$178,500	1	0.00%
	Horizons By The Sea Inc.	\$420,000	2	0.00%
	Hudson Realty Executives LLC	\$410,000	1	0.00%
	Independent Brokers Realty Inc.	\$255,000	1	0.00%
	Island Realty Marco	\$365,000	1	0.00%
	Islandwalk Real Estate Sales	\$383,605	1	0.00%
	John R Wood	\$6,299,750	18	0.05%
	Keller Williams Elite Realty	\$390,000	2	0.00%
	Keller Williams Realty Fort Myers	\$920,000	3	0.01%
	Keller Williams Realty Naples	\$415,000	1	0.00%
	Keller Williams Realty, Marco	\$2,445,736	6	0.02%
	Lehigh Prof., Realty Serv.,Inc	\$252,350	1	0.00%
	ListWithFreedom.com, Inc.	\$312,000	1	0.00%
	Marco Island Realestate.com, Inc.	\$851,000	3	0.01%
	McQuaid and Company LLC	\$315,000	1	0.00%
	MVP Realty Associates	\$4,304,695	13	0.04%
	Naples Beach & Bay Realty Inc	\$497,185	1	0.00%
Neal Communities Realty, Inc	\$364,304	1	0.00%	

**John R. Wood Properties. Inc.**  
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		Total Closed Volume	Closed Units	% of Volume
NA37 - East Collier S/O 75 E/O 951	Neal Communities Realty, Inc.	\$2,115,300	6	0.02%
	Non MLS	\$4,447,520	10	0.04%
	Onier Realty of SW Fla	\$714,545	2	0.01%
	Pinnacle Property Group	\$360,000	1	0.00%
	POM Property Management	\$724,000	2	0.01%
	Premier Sothebys Int. Realty	\$8,105,180	21	0.07%
	Premiere Plus Realty Co.	\$16,406,254	47	0.14%
	Prime Real Estate of Naples	\$320,000	1	0.00%
	RE/MAX Affinity Mercato	\$837,900	2	0.01%
	RE/MAX Affinity Plus	\$1,178,000	3	0.01%
	RE/MAX Distinction Realty	\$531,000	2	0.00%
	RE/MAX Realty Select	\$1,200,000	4	0.01%
	Real Pro Realtors	\$1,080,000	2	0.01%
	Realty Executives Signature	\$375,000	1	0.00%
	Realty World, Top Producers Realty, Inc.	\$821,450	2	0.01%
	Redfin Corporation	\$324,000	1	0.00%
	Ruby Realty & Referral Company	\$330,000	1	0.00%
	Sand Castle Realty Group, Inc	\$353,000	1	0.00%
	Schulz Realty LLC	\$416,000	2	0.00%
	Stock Realty, LLC	\$2,522,650	3	0.02%
	Sun Realty USA, Inc	\$985,000	3	0.01%
	SWFLA Realty LLC	\$293,500	1	0.00%
	Taylor Woodrow Realty-SW, LLC	\$8,838,168	21	0.07%
	The Agency of SW Florida Inc	\$1,625,000	4	0.01%
	Thomas & French International Properties	\$256,000	1	0.00%
	Tropics Real Estate	\$190,000	1	0.00%
	United Real Estate Infinity	\$345,000	1	0.00%
	Veronawalk Realty Inc	\$12,322,900	30	0.10%
	Waterfront Realty Group Inc	\$1,410,365	4	0.01%
	WEICHERT, REALTORSr On The Gulf	\$686,500	2	0.01%
White Sands Realty, LLC	\$910,250	3	0.01%	
William Raveis-Florida LLC	\$450,000	1	0.00%	
Xclusive Homes LLC	\$300,000	1	0.00%	
NA37 - East Collier S/O 75 E/O 951 Total		\$169,316,524	456	1.41%
NA38 - South of US41 East of 951		\$395,000	2	0.00%
	Allison James Estates and Home	\$504,000	2	0.00%
	Ashton Orlando Residential LLC	\$3,759,000	4	0.03%
	Assist2Sell	\$165,000	1	0.00%
	Berkshire Hathaway Florida	\$8,626,500	23	0.07%
	Boca Executives	\$340,000	1	0.00%
	Brand & Associates Inc.	\$123,000	1	0.00%

**John R. Wood Properties. Inc.**  
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NA38 - South of US41 East of 951	Christopher Realty, Inc.	\$702,000	2	0.01%
	Clausen Properties, Inc.	\$489,800	2	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$4,932,400	20	0.04%
	Domain Realty.com LLC	\$1,762,900	6	0.01%
	Downing Frye	\$10,764,900	27	0.09%
	DR Horton Realty SWFL Inc.	\$6,367,000	9	0.05%
	Engel & Voelkers	\$2,563,500	7	0.02%
	Engel & Voelkers Bonita-Estero	\$1,550,000	1	0.01%
	Equity Realty	\$4,039,700	9	0.03%
	EXP Realty LLC	\$560,000	1	0.00%
	Express Realty of SW Florida	\$694,000	1	0.01%
	Florida Home Realty of Collier County, Inc.	\$300,000	1	0.00%
	Florida Homes Realty of Collier	\$320,000	1	0.00%
	Gulf Coast International Prop	\$1,516,000	3	0.01%
	Gulf Coast Realty	\$1,505,000	4	0.01%
	Gulf Region Realty	\$340,000	1	0.00%
	Harborview Realty Inc	\$1,350,000	2	0.01%
	Horizons By The Sea Inc.	\$1,244,000	4	0.01%
	Hudson Realty Executives LLC	\$225,000	1	0.00%
	Independent Brokers Realty Inc.	\$770,000	2	0.01%
	Island Realty Marco	\$7,045,000	17	0.06%
	Islandwalk Real Estate Sales	\$459,000	1	0.00%
	John R Wood	\$12,117,849	33	0.10%
	Keller Williams Elite Realty	\$300,000	2	0.00%
	Keller Williams Realty Fort Myers	\$985,000	2	0.01%
	Keller Williams Realty, Marco	\$18,576,599	41	0.16%
	Lennar Realty Inc	\$13,469,495	23	0.11%
	List In MLS Realty, LLC	\$197,000	1	0.00%
	Listing Gate Inc	\$950,000	1	0.01%
	ListWithFreedom.com, Inc.	\$270,000	2	0.00%
	LUX of Naples Corporation	\$334,900	1	0.00%
	Marco Island Realestate.com, Inc.	\$755,000	2	0.01%
	McQuaid and Company LLC	\$1,450,000	2	0.01%
	MVP Realty Associates	\$4,417,400	11	0.04%
	My Florida Real Estate LLC	\$225,000	1	0.00%
	Naples Beach Realty	\$1,325,000	3	0.01%
Naples Property Shop	\$760,000	2	0.01%	
Onier Realty of SW Fla	\$390,000	2	0.00%	
Opyt Realty Inc	\$297,500	1	0.00%	
POM Property Management	\$325,000	1	0.00%	
Premier Properties Florida	\$495,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA38 - South of US41 East of 951	Premier Realty Homes	\$1,435,000	3	0.01%
	Premier Sothebys Int. Realty	\$59,842,942	130	0.50%
	Premiere Plus Realty Co.	\$23,156,338	60	0.19%
	RE/MAX Affinity Mercato	\$157,500	1	0.00%
	RE/MAX Affinity Plus	\$4,240,950	12	0.04%
	RE/MAX Realty Select	\$1,601,000	6	0.01%
	Realhome Services and Solution	\$259,758	2	0.00%
	Realty World Florida	\$678,000	1	0.01%
	Realty World, Top Producers Realty, Inc.	\$315,000	1	0.00%
	RL Nardi & Associates Inc	\$941,450	2	0.01%
	Schulz Realty LLC	\$475,000	1	0.00%
	South Bay Realty	\$385,000	1	0.00%
	Sun Realty USA, Inc	\$589,000	3	0.00%
	Taylor Woodrow Realty-SW, LLC	\$9,214,225	17	0.08%
	The Agency of SW Florida Inc	\$459,000	1	0.00%
	United Real Estate	\$482,500	1	0.00%
	Waterfront Realty Group Inc	\$691,500	2	0.01%
	William Raveis-Florida LLC	\$665,000	2	0.01%
<b>NA38 - South of US41 East of 951 Total</b>		<b>\$226,642,606</b>	<b>534</b>	<b>1.89%</b>
NA39 - South of US41 East SR92		\$380,000	1	0.00%
	Barclays Real Estate Group	\$172,950	1	0.00%
	Belle Realty Co.	\$235,000	1	0.00%
	Berkshire Hathaway Florida	\$825,000	2	0.01%
	Boca Executives	\$214,900	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$1,118,000	4	0.01%
	Daane Properties Inc	\$45,000	1	0.00%
	Downing Frye	\$1,256,000	6	0.01%
	Eister and Company	\$343,000	1	0.00%
	Equity Realty	\$175,000	1	0.00%
	Fischer Realty Int LLC	\$620,000	1	0.01%
	Floridas Realty Specialists	\$203,000	1	0.00%
	Horizons By The Sea Inc.	\$130,000	1	0.00%
	Keller Williams Elite Realty	\$435,000	1	0.00%
	Keller Williams Realty, Marco	\$4,243,000	13	0.04%
	Marco Island Realestate.com, Inc.	\$210,000	1	0.00%
	McQuaid and Company LLC	\$343,000	1	0.00%
	MVP Realty Associates	\$360,000	1	0.00%
	Port of the Islands Realty LLC	\$7,599,250	34	0.06%
	Premiere Plus Realty Co.	\$4,377,200	14	0.04%
RE/MAX Affinity Plus	\$2,460,000	6	0.02%	
RE/MAX Dream	\$214,900	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA39 - South of US41 East SR92	Realty World, Top Producers Realty, Inc.	\$896,000	2	0.01%
	REVirtually LLC	\$180,000	1	0.00%
	Sellstate Achievers Realty Network	\$235,000	1	0.00%
	South Bay Realty	\$178,000	1	0.00%
	Sun Realty USA, Inc	\$665,000	2	0.01%
	The Agency of SW Florida Inc	\$405,000	1	0.00%
<b>NA39 - South of US41 East SR92 Total</b>		<b>\$28,519,200</b>	<b>102</b>	<b>0.24%</b>
NA41 - GGE 3-12	All Florida Property Group Inc	\$215,000	1	0.00%
	Alliance Realty Group	\$360,000	1	0.00%
	Allison James Estates and Home	\$447,825	2	0.00%
	Amerivest Realty	\$791,000	2	0.01%
	Assist 2 Sell Partners Realty	\$669,800	2	0.01%
	Bay Vision Realty	\$255,000	1	0.00%
	Berkshire Hathaway Florida	\$692,000	2	0.01%
	Blu Oceans Realty LLC	\$290,000	1	0.00%
	Boca Executives	\$401,000	1	0.00%
	Carrington Real Estate Service	\$195,000	1	0.00%
	Century 21 Sunbelt Realty Inc	\$375,000	1	0.00%
	Century 21 Sunbelt Realty, Inc	\$330,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$4,153,000	9	0.03%
	Compass Real Estate	\$290,000	1	0.00%
	Cornerstone Coastal Properties	\$590,000	1	0.00%
	Domain Realty.com LLC	\$892,000	2	0.01%
	Downing Frye	\$5,150,000	13	0.04%
	Engel & Voelkers	\$419,000	1	0.00%
	Equity Realty	\$1,024,000	3	0.01%
	Florida Golf Realty LLC	\$280,000	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$2,453,325	8	0.02%
	Gulf Breeze Real Estate, LLC	\$670,000	2	0.01%
	Help-U-Sell Reed & Associates	\$485,000	1	0.00%
	John R Wood	\$4,103,000	10	0.03%
	Keating Associates LLC	\$400,000	1	0.00%
	Keller Williams Realty Fort Myers	\$1,150,000	2	0.01%
	Keller Williams Realty Naples	\$2,725,884	6	0.02%
	Keller Williams Realty, Marco	\$400,000	1	0.00%
	L'Excellence Realty Group Inc.	\$340,000	1	0.00%
	ListWithFreedom.com, Inc.	\$730,950	1	0.01%
	MAKS Realty Inc	\$208,000	1	0.00%
	Marilee Realty	\$750,000	1	0.01%
	McQuaid and Company LLC	\$408,000	1	0.00%
MVP Realty Associates	\$3,208,500	9	0.03%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA41 - GGE 3-12	Naples Beach Realty	\$760,000	2	0.01%
	Naples Pro Realty	\$389,000	1	0.00%
	Non MLS	\$485,000	2	0.00%
	Opyt Realty Inc	\$705,000	2	0.01%
	Pikus Realty PA	\$335,000	1	0.00%
	Premier Sothebys Int. Realty	\$400,000	1	0.00%
	Premiere Plus Realty Co.	\$8,433,200	23	0.07%
	Prime Location Brokers LLC	\$750,000	1	0.01%
	RE/MAX Affinity Mercato	\$660,000	2	0.01%
	RE/MAX Affinity Plus	\$875,000	1	0.01%
	RE/MAX Distinction Realty	\$1,515,000	2	0.01%
	Re/Max Trend	\$375,000	1	0.00%
	Realhome Services and Solution	\$481,298	2	0.00%
	Royal Shell Real Estate, Inc.	\$600,000	2	0.01%
	Saggio Dream Realty	\$667,000	2	0.01%
	Sand Castle Realty Group, Inc	\$379,900	1	0.00%
	Sellstate on 5th	\$215,000	1	0.00%
	South Bay Realty	\$265,000	1	0.00%
	Sun Realty USA, Inc	\$2,345,934	6	0.02%
	TEC Realty	\$320,000	1	0.00%
	The Monterosso REO Team	\$240,000	1	0.00%
	U S Prime Realty LLC	\$262,500	1	0.00%
	VIP Realty Group Inc	\$775,000	1	0.01%
	Vive Florida Intl Consultants	\$369,000	1	0.00%
	Waterfront Realty Group Inc	\$620,000	2	0.01%
	WEICHERT, REALTORSr On The Gulf	\$245,000	1	0.00%
White Sands Realty, LLC	\$360,000	1	0.00%	
William Raveis-Florida LLC	\$650,000	1	0.01%	
<b>NA41 - GGE 3-12 Total</b>		<b>\$60,330,116</b>	<b>156</b>	<b>0.50%</b>
NA42 - GGE 15, 27-28, 193-195	A Plus Realty	\$513,400	2	0.00%
	Advantage Real Estate Service	\$265,000	1	0.00%
	America's Realty Corp of SW FI	\$315,000	1	0.00%
	Amerivest Realty	\$785,000	3	0.01%
	Barclays Real Estate Group	\$315,000	1	0.00%
	Caine Premier Properties LLC	\$700,000	2	0.01%
	Charming Homes Realty	\$329,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$4,012,000	10	0.03%
	Development Realty, LC	\$380,000	1	0.00%
	Domain Realty.com LLC	\$420,000	1	0.00%
	Downing Frye	\$3,469,750	10	0.03%
	E, M Prime Realty	\$420,000	1	0.00%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA42 - GGE 15, 27-28, 193-195	Engel & Voelkers	\$915,000	2	0.01%
	Engel & Voelkers Bonita-Estero	\$687,500	1	0.01%
	Equity Realty	\$1,246,750	4	0.01%
	Faust RealtyGroup	\$274,000	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$1,171,750	4	0.01%
	Gulf Breeze Real Estate, LLC	\$340,000	1	0.00%
	Hamro & Associates LLC	\$450,000	1	0.00%
	Horizons By The Sea Inc.	\$275,000	1	0.00%
	Hudson Realty Executives LLC	\$360,000	1	0.00%
	John R Wood	\$2,378,000	7	0.02%
	Kalar Realty Services	\$259,000	1	0.00%
	Keller Williams Elite Realty	\$337,500	1	0.00%
	Keller Williams Realty Naples	\$1,135,000	2	0.01%
	Kingdom Realty Services LLC	\$265,000	1	0.00%
	Marco Island Real Estate LLC	\$575,000	1	0.00%
	McQuaid and Company LLC	\$235,000	1	0.00%
	MVP Realty Associates	\$1,663,750	6	0.01%
	Naples Realty Services	\$340,000	1	0.00%
	NOCO LLC	\$295,000	1	0.00%
	Non MLS	\$810,000	3	0.01%
	Opyt Realty Inc	\$625,000	2	0.01%
	Premier Realty Homes	\$325,000	1	0.00%
	Premier Sothebys Int. Realty	\$274,000	1	0.00%
	Premiere Plus Realty Co.	\$7,081,900	22	0.06%
	RE/MAX Affinity Mercato	\$1,348,800	4	0.01%
	RE/MAX Affinity Plus	\$980,000	2	0.01%
	RE/MAX Distinction Realty	\$220,000	1	0.00%
	RE/MAX Realty Group	\$155,000	1	0.00%
	RE/MAX Realty Select	\$890,000	2	0.01%
	Rossman Realty Group Inc	\$254,900	1	0.00%
	Ruby Realty & Referral Company	\$275,000	1	0.00%
	Saggio Dream Realty	\$845,000	2	0.01%
	Sellstate on 5th	\$300,000	1	0.00%
	Sun Realty USA, Inc	\$3,111,000	8	0.03%
	ToastyinNaples.com Realty	\$254,900	1	0.00%
	Tropical Home Realty LLC	\$245,000	1	0.00%
William Raveis-Florida LLC	\$360,000	1	0.00%	
Xclusive Homes LLC	\$1,208,300	5	0.01%	
NA42 - GGE 15, 27-28, 193-195 Total		\$44,691,200	132	0.37%
NA43 - GGE 21-22, 36-38, 52-53, 59-60		\$744,500	2	0.01%
	A Plus Realty	\$240,000	1	0.00%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA43 - GGE 21-22, 36-38, 52-53, 59-60	Allison James Estates and Home	\$299,644	1	0.00%
	Amerivest Realty	\$708,500	3	0.01%
	Bay Vision Realty	\$201,500	1	0.00%
	Berkshire Hathaway Florida	\$282,500	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$1,355,500	4	0.01%
	Domain Realty.com LLC	\$740,000	3	0.01%
	Downing Frye	\$533,000	2	0.00%
	E, M Prime Realty	\$727,000	2	0.01%
	Equity Realty	\$659,000	1	0.01%
	Florida Global RE Inc	\$824,500	3	0.01%
	Florida Home Realty of Collier County, Inc.	\$827,144	3	0.01%
	Gulf Breeze Real Estate, LLC	\$380,000	1	0.00%
	Gulf Region Realty	\$304,900	1	0.00%
	Homes & Land Brokers, Inc.	\$595,500	2	0.00%
	Innovative Properties	\$270,000	1	0.00%
	John R Wood	\$645,000	2	0.01%
	Keating Associates LLC	\$245,500	1	0.00%
	Keller Williams Realty Naples	\$660,000	2	0.01%
	Keller Williams Realty, Marco	\$614,000	2	0.01%
	Lennar Realty Inc	\$2,761,793	5	0.02%
	L'Excellence Realty Group Inc.	\$450,000	2	0.00%
	MVP Realty Associates	\$2,080,000	8	0.02%
	Naples Realty Services	\$580,000	2	0.00%
	Premier Sothebys Int. Realty	\$394,000	1	0.00%
	Premiere Plus Realty Co.	\$3,510,800	11	0.03%
	RE/MAX Realty Select	\$389,900	1	0.00%
	Realty World Florida	\$569,393	1	0.00%
	Results Real Estate Inc	\$265,000	1	0.00%
	Royal Shell Real Estate, Inc.	\$297,500	1	0.00%
	Seaside Properties of South Florida, Inc.	\$250,000	1	0.00%
	Starling Realty Inc	\$538,000	2	0.00%
	Sun Realty USA, Inc	\$694,500	3	0.01%
	TEC Realty	\$410,000	1	0.00%
WEICHERT, REALTORSr On The Gulf	\$690,000	3	0.01%	
Xclusive Homes LLC	\$526,500	2	0.00%	
<b>NA43 - GGE 21-22, 36-38, 52-53, 59-60 Total</b>		<b>\$26,265,074</b>	<b>84</b>	<b>0.22%</b>
NA44 - GGE 16-20, 23-25		\$260,000	1	0.00%
	A Plus Realty	\$308,800	1	0.00%
	Amerivest Realty	\$1,109,600	3	0.01%
	Barclays Real Estate Group	\$370,000	2	0.00%
	Berkshire Hathaway Florida	\$308,000	1	0.00%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA44 - GGE 16-20, 23-25	Calusa Bay Properties LLC	\$432,500	1	0.00%
	Carrington Real Estate Service	\$296,500	1	0.00%
	Century 21 First Southern Trust	\$260,000	1	0.00%
	Century 21 Sunbelt Realty, Inc	\$370,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$4,426,500	12	0.04%
	Domain Realty.com LLC	\$318,500	1	0.00%
	Downing Frye	\$4,590,000	13	0.04%
	Engel & Voelkers	\$839,500	2	0.01%
	Engel & Voelkers Bonita-Estero	\$380,000	1	0.00%
	Equity Realty	\$2,093,800	7	0.02%
	First Step Realty Group	\$335,000	1	0.00%
	Florida Global RE Inc	\$906,000	3	0.01%
	Florida Home Realty of Collier County, Inc.	\$1,809,800	5	0.02%
	Gateway Real Estate of Fort Myers	\$370,000	1	0.00%
	Gulf Coast Realty Network	\$329,000	1	0.00%
	Gulf Gateway Realty Inc.	\$390,000	1	0.00%
	Homes & Land Brokers, Inc.	\$285,000	1	0.00%
	Hudson Realty Executives LLC	\$450,000	1	0.00%
	John R Wood	\$2,563,500	7	0.02%
	Keating Associates LLC	\$429,900	1	0.00%
	Keller Williams Elite Realty	\$273,500	1	0.00%
	Keller Williams Realty Naples	\$1,580,400	5	0.01%
	Kova Commercial of Naples LLC	\$385,000	1	0.00%
	MVP Realty Associates	\$2,846,400	9	0.02%
	Naples Pro Realty	\$290,000	1	0.00%
	OK Realty Inc.	\$313,000	1	0.00%
	Opyt Realty Inc	\$1,544,000	4	0.01%
	Paradise Coast Property Team	\$420,000	1	0.00%
	Premiere Plus Realty Co.	\$5,445,300	16	0.05%
	Prime Location Brokers LLC	\$570,000	2	0.00%
	Realty Executives Signature	\$234,900	1	0.00%
	Realty World, Top Producers Realty, Inc.	\$385,000	1	0.00%
	Saggio Dream Realty	\$345,000	1	0.00%
	Sellstate Achievers Realty Network	\$275,000	1	0.00%
	Spina Realty Company	\$290,000	1	0.00%
	Steven C. Moller, Broker	\$330,000	1	0.00%
	Sun Realty USA, Inc	\$659,500	2	0.01%
	The Sheridan Network.com Inc	\$168,000	1	0.00%
	Waterfront Realty Group Inc	\$385,000	1	0.00%
	WEICHERT, REALTORSr On The Gulf	\$370,000	1	0.00%
White Sands Realty, LLC	\$342,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA44 - GGE 16-20, 23-25	Xclusive Homes LLC	\$1,325,500	3	0.01%
NA44 - GGE 16-20, 23-25 Total		\$43,009,400	126	0.36%
NA45 - GGE 13-14, 48-51		\$239,000	1	0.00%
	A Plus Realty	\$265,000	1	0.00%
	Absolute Equity Realty Group	\$199,000	1	0.00%
	Ameriteam Realty Inc	\$284,900	1	0.00%
	Amerivest Realty	\$933,000	3	0.01%
	Berkshire Hathaway Florida	\$530,000	2	0.00%
	Bohio Realty LLC	\$284,900	1	0.00%
	Caine Premier Properties LLC	\$240,000	1	0.00%
	Carney Realty & Associates Inc	\$454,500	1	0.00%
	Century 21 Sunbelt Realty, Inc	\$289,900	1	0.00%
	Clyde C. Quinby Realty, Inc.	\$245,000	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$2,862,900	9	0.02%
	Downing Frye	\$2,914,500	9	0.02%
	Equity Realty	\$579,900	2	0.00%
	Eventide Realty Services LLC	\$262,000	1	0.00%
	Faust RealtyGroup	\$460,000	2	0.00%
	Florida Home Realty of Collier County, Inc.	\$1,689,000	6	0.01%
	Inactive	\$200,939	1	0.00%
	John R Wood	\$3,588,000	12	0.03%
	Keller Williams Elite Realty	\$265,000	1	0.00%
	Keller Williams Realty Naples	\$1,311,500	4	0.01%
	Kingdom Realty Services LLC	\$524,900	2	0.00%
	Maxim LLC	\$520,000	2	0.00%
	McQuaid and Company LLC	\$239,000	1	0.00%
	MVP Realty Associates	\$1,503,700	6	0.01%
	New Century Realty Group	\$285,000	1	0.00%
	Opyt Realty Inc	\$285,000	1	0.00%
	Paradise Coast Property Team	\$425,000	1	0.00%
	Pikus Realty PA	\$260,000	1	0.00%
	POM Property Management	\$1,140,000	3	0.01%
	Premier Sothebys Int. Realty	\$285,000	1	0.00%
	Premiere Plus Realty Co.	\$5,169,900	17	0.04%
	RE/MAX Distinction Realty	\$295,000	1	0.00%
	RE/MAX Realty Select	\$349,700	1	0.00%
	Realhome Services and Solution	\$200,939	1	0.00%
	Saggio Dream Realty	\$290,000	1	0.00%
	Sun Realty USA, Inc	\$1,124,900	4	0.01%
	TEC Realty	\$260,000	1	0.00%
	Vive Florida Intl Consultants	\$276,000	1	0.00%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

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NA45 - GGE 13-14, 48-51	WEICHERT, REALTORSr On The Gulf	\$270,000	1	0.00%
	Xclusive Homes LLC	\$1,442,500	6	0.01%
NA45 - GGE 13-14, 48-51 Total		\$33,245,478	114	0.28%
NA46 - GGE 39-47, 61-65	A Plus Realty	\$1,444,000	6	0.01%
	Achievers Real Estate Services	\$270,000	1	0.00%
	Amerivest Realty	\$610,000	2	0.01%
	Anchor Real Estate	\$300,000	1	0.00%
	Barclays Real Estate Group 1	\$217,000	1	0.00%
	Berkshire Hathaway Florida	\$1,802,700	5	0.02%
	Broadway Realty & Management I	\$215,000	1	0.00%
	Caine Premier Properties LLC	\$255,000	1	0.00%
	Carrington Real Estate Service	\$215,000	1	0.00%
	Century 21 Sunbelt Realty, Inc	\$670,000	2	0.01%
	Charming Homes Realty	\$248,600	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$6,493,898	24	0.05%
	Compass Real Estate	\$256,000	1	0.00%
	David C. Brown Realty, Inc	\$240,000	1	0.00%
	Domain Realty.com LLC	\$1,386,000	5	0.01%
	Downing Frye	\$2,304,400	8	0.02%
	E, M Prime Realty	\$395,000	1	0.00%
	Engel & Voelkers	\$267,800	1	0.00%
	Equity Realty	\$763,000	3	0.01%
	Estates Realty	\$244,900	1	0.00%
	Experience Real Estate Group	\$257,900	1	0.00%
	Faust RealtyGroup	\$235,000	1	0.00%
	Florida Buyer Broker	\$293,000	1	0.00%
	Florida Global RE Inc	\$225,000	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$1,277,400	5	0.01%
	Floridas Realty Specialists	\$252,500	1	0.00%
	Gulf Breeze Real Estate, LLC	\$950,000	4	0.01%
	Gulf Coast Management Group	\$213,000	1	0.00%
	Homes & Land Brokers, Inc.	\$499,700	2	0.00%
	Internet Realty Group, Inc.	\$234,900	1	0.00%
	John R Wood	\$1,627,200	6	0.01%
	Keating Associates LLC	\$580,000	2	0.00%
	Keller Williams Elite Realty	\$245,000	1	0.00%
	Keller Williams Realty Fort Myers	\$295,800	1	0.00%
	Keller Williams Realty Naples	\$497,000	2	0.00%
	Kingdom Realty Services LLC	\$739,900	2	0.01%
	Lehigh Prof., Realty Serv.,Inc	\$260,000	1	0.00%
L'Excellence Realty Group Inc.	\$255,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA46 - GGE 39-47, 61-65	LocateHomes.com	\$235,000	1	0.00%
	Luxury & Beach Realty Inc	\$252,500	1	0.00%
	Market America Realty Network	\$256,000	1	0.00%
	Maxim LLC	\$284,200	1	0.00%
	Menelee Realty	\$420,000	2	0.00%
	MVP Realty Associates	\$2,468,200	9	0.02%
	OK Realty Inc.	\$514,900	2	0.00%
	Opyt Realty Inc	\$540,000	2	0.00%
	POM Property Management	\$235,000	1	0.00%
	Premier Realty Homes	\$395,000	1	0.00%
	Premier Sothebys Int. Realty	\$290,000	1	0.00%
	Premiere Plus Realty Co.	\$6,318,500	25	0.05%
	Procacci Properties Inc	\$290,000	1	0.00%
	RE/MAX Distinction Realty	\$566,900	2	0.00%
	RE/MAX Realty Group	\$1,253,000	3	0.01%
	RE/MAX Realty Select	\$971,800	4	0.01%
	Realhome Services and Solution	\$720,000	2	0.01%
	RMS Realty LLC	\$235,000	1	0.00%
	Royal Shell Real Estate, Inc.	\$235,000	1	0.00%
	Saggio Dream Realty	\$506,400	2	0.00%
	Sun Realty USA, Inc	\$948,000	3	0.01%
	Tec Realty LLC	\$535,000	2	0.00%
	Thomas & French International Properties	\$240,000	1	0.00%
	Tropical Home Realty LLC	\$861,900	3	0.01%
	U S Prime Realty LLC	\$819,900	3	0.01%
	Waterfront Realty Group Inc	\$813,600	3	0.01%
	Weichert on the Gulf, Realtors	\$262,000	1	0.00%
	Xclusive Homes LLC	\$1,432,000	5	0.01%
	Your Naples Realty LLC	\$290,000	1	0.00%
	<b>NA46 - GGE 39-47, 61-65 Total</b>		<b>\$50,726,398</b>	<b>186</b>
NA47 - GGE 67-78		\$597,500	2	0.00%
	4 Seasons Realty LLC	\$460,000	2	0.00%
	A Plus Realty	\$464,000	2	0.00%
	Ameriteam Realty Inc	\$348,000	1	0.00%
	Amerivest Realty	\$1,487,500	4	0.01%
	B & B Realty	\$260,000	1	0.00%
	Barclays Real Estate Group	\$180,000	1	0.00%
	Berkshire Hathaway Florida	\$480,000	2	0.00%
	Carrington Real Estate Service	\$360,000	1	0.00%
	Century 21 Selling Paradise	\$570,000	2	0.00%
Charming Homes Realty	\$230,000	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA47 - GGE 67-78	Coast to Coast Preferred Property	\$407,400	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$10,857,297	36	0.09%
	Compass Real Estate	\$385,000	1	0.00%
	Domain Realty.com LLC	\$1,067,000	3	0.01%
	Downing Frye	\$4,318,013	17	0.04%
	Engel & Voelkers	\$619,900	2	0.01%
	Equity Realty	\$486,400	2	0.00%
	EXP Realty LLC	\$319,000	1	0.00%
	Faust RealtyGroup	\$215,000	1	0.00%
	Florida Global RE Inc	\$271,500	1	0.00%
	Florida Home Realty Inc	\$275,000	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$1,814,400	7	0.02%
	Gateway Real Estate of Fort Myers	\$310,000	1	0.00%
	Grande Floridian Properties, Inc.	\$197,313	1	0.00%
	Hamro & Associates LLC	\$240,000	1	0.00%
	Help-U-Sell Reed & Associates	\$230,000	1	0.00%
	Homes & Land Brokers, Inc.	\$290,000	1	0.00%
	Inactive	\$115,000	1	0.00%
	Internet Realty Group, Inc.	\$244,000	1	0.00%
	John R Wood	\$3,677,400	12	0.03%
	Kaye Realty Inc.	\$379,900	1	0.00%
	Keller Williams Elite Realty	\$718,000	2	0.01%
	Keller Williams Realty Naples	\$773,650	3	0.01%
	Keller Williams Realty, Marco	\$498,500	2	0.00%
	Kingdom Realty Services LLC	\$240,000	1	0.00%
	KPMG Realty LLC	\$645,000	2	0.01%
	L'Excellence Realty Group Inc.	\$1,257,000	5	0.01%
	Listing Gate Inc	\$290,000	1	0.00%
	Listsmart LLC	\$246,000	1	0.00%
	Menelee Realty	\$163,500	1	0.00%
	MVP Realty Associates	\$4,614,400	17	0.04%
	MVP Realty Associates LLC	\$787,300	2	0.01%
	Naples Pro Realty	\$513,500	2	0.00%
	Naples Realty Services	\$287,900	1	0.00%
	Non MLS	\$399,399	2	0.00%
	OK Realty Inc.	\$259,900	1	0.00%
Opyt Realty Inc	\$751,000	3	0.01%	
Pascal Realty LLC	\$700,000	2	0.01%	
Poteet Properties, Inc.	\$348,500	1	0.00%	
Premier Sothebys Int. Realty	\$530,000	2	0.00%	
Premiere Plus Realty Co.	\$8,345,050	30	0.07%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA47 - GGE 67-78	RE/MAX Affinity Mercato	\$260,000	1	0.00%
	RE/MAX Affinity Plus	\$283,000	1	0.00%
	RE/MAX Distinction Realty	\$1,093,500	4	0.01%
	RE/MAX Realty Group	\$372,500	1	0.00%
	RE/MAX Realty Select	\$1,030,000	4	0.01%
	Realhome Services and Solution	\$167,499	1	0.00%
	Royal Shell Real Estate, Inc.	\$280,000	1	0.00%
	Safe Harbor Real Estate Service	\$305,000	1	0.00%
	Saggio Dream Realty	\$1,564,900	5	0.01%
	Sellstate on 5th	\$163,500	1	0.00%
	Sellstate Priority Realty	\$237,500	1	0.00%
	South Bay Realty	\$211,500	1	0.00%
	Sun Realty USA, Inc	\$274,000	1	0.00%
	Sun Royal Realty Inc	\$479,000	2	0.00%
	TEC Realty	\$564,500	2	0.00%
	Tec Realty LLC	\$265,000	1	0.00%
	The Agency of SW Florida Inc	\$285,000	1	0.00%
	Thomas & French International Properties	\$445,000	1	0.00%
	U S Prime Realty LLC	\$531,499	2	0.00%
	VADA Properties	\$289,000	1	0.00%
	Vineyards Properties Inc	\$269,000	1	0.00%
	Waterfront Realty Group Inc	\$1,496,500	5	0.01%
	WEICHERT, REALTORSr On The Gulf	\$567,000	2	0.00%
	Wordl Realty Services	\$744,900	3	0.01%
Xclusive Homes LLC	\$1,794,900	7	0.01%	
Young Realty Group	\$320,000	2	0.00%	
Your Naples Realty LLC	\$447,400	2	0.00%	
<b>NA47 - GGE 67-78 Total</b>		<b>\$69,266,720</b>	<b>248</b>	<b>0.58%</b>
NA48 - GGE 79-93		\$674,999	2	0.01%
	All Florida Property Group Inc	\$140,000	1	0.00%
	Amerivest Realty	\$367,000	1	0.00%
	Bar Investment Realty LLC	\$400,000	1	0.00%
	Benoit Properties Intl LLC	\$265,000	1	0.00%
	Berkshire Hathaway Florida	\$606,500	2	0.01%
	Carrington Real Estate Service	\$852,300	3	0.01%
	Century 21 Sunbelt Realty Inc	\$295,000	1	0.00%
	Century 21 Sunbelt Realty, Inc	\$1,085,000	4	0.01%
	Charming Homes Realty	\$272,900	1	0.00%
	Coldwell Banker Residential Real Estate, Inc.	\$3,649,349	13	0.03%
	Compass Real Estate	\$265,000	1	0.00%
	Domain Realty.com LLC	\$486,500	2	0.00%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA48 - GGE 79-93	Downing Frye	\$3,180,000	9	0.03%
	Engel & Voelkers	\$684,900	2	0.01%
	Equity Realty	\$480,900	2	0.00%
	Fischer Realty Int LLC	\$400,000	1	0.00%
	Florida Home Realty of Collier County, Inc.	\$1,401,500	5	0.01%
	Floridas Realty Specialists	\$263,000	1	0.00%
	Homes & Land Brokers, Inc.	\$1,071,183	4	0.01%
	Independent Brokers Realty Inc.	\$645,000	2	0.01%
	John R Wood	\$1,845,850	6	0.02%
	Jones & Company Realty	\$397,000	1	0.00%
	Keller Williams Realty Naples	\$924,000	4	0.01%
	Keller Williams Realty, Marco	\$260,000	1	0.00%
	L'Excellence Realty Group Inc.	\$280,000	1	0.00%
	MVP Realty Associates	\$3,313,500	12	0.03%
	Naples Gold Realty LLC	\$295,000	1	0.00%
	Naples Pro Realty	\$249,200	1	0.00%
	Naples Realty Services	\$241,500	1	0.00%
	New Century Realty Group	\$185,000	1	0.00%
	NOCO LLC	\$753,000	3	0.01%
	Non MLS	\$182,434	1	0.00%
	OK Realty Inc.	\$983,000	3	0.01%
	Opyt Realty Inc	\$773,000	2	0.01%
	Premier Sothebys Int. Realty	\$250,000	1	0.00%
	Premiere Plus Realty Co.	\$8,816,400	33	0.07%
	Prime Location Brokers LLC	\$340,000	1	0.00%
	Procacci Properties Inc	\$265,000	1	0.00%
	RE/MAX Affinity Mercato	\$273,000	1	0.00%
	RE/MAX Distinction Realty	\$606,500	2	0.01%
	RE/MAX Realty Select	\$885,000	3	0.01%
	Re/Max Trend	\$510,000	2	0.00%
	Realhome Services and Solution	\$182,434	1	0.00%
	Realty Redesigned	\$171,400	1	0.00%
	Results Real Estate Inc	\$185,900	1	0.00%
	Rossman Realty Group Inc	\$189,000	1	0.00%
	Ruby Realty & Referral Company	\$235,000	1	0.00%
	Saggio Dream Realty	\$832,000	3	0.01%
	Select Real Estate By Stephani	\$278,000	1	0.00%
	Starlink Realty Inc	\$340,000	1	0.00%
	Stock Realty, LLC	\$265,000	1	0.00%
	Sun Realty USA, Inc	\$225,000	1	0.00%
TEC Realty	\$216,197	1	0.00%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Closed YTD by Geocode & Company**

Geo Area	Historical NA-BN-ES Offices Company	Data		
		Total Closed Volume	Closed Units	% of Volume
NA48 - GGE 79-93	Tropical Home Realty LLC	\$360,000	2	0.00%
	U S Prime Realty LLC	\$795,000	3	0.01%
	US Group Realty Inc	\$205,000	1	0.00%
	Vineyards Properties Inc	\$625,000	1	0.01%
	Waterfront Realty Group Inc	\$894,000	3	0.01%
	WEICHERT, REALTORSr On The Gulf	\$1,062,000	3	0.01%
	William Raveis-Florida LLC	\$360,000	1	0.00%
	Xclusive Homes LLC	\$1,154,800	4	0.01%
	Young Realty Group	\$305,000	1	0.00%
	Your Naples Realty LLC	\$280,000	1	0.00%
	<b>NA48 - GGE 79-93 Total</b>		<b>\$49,275,146</b>	<b>174</b>
NA50 - East Collier S/O 75	Alegna Realty	\$152,900	1	0.00%
	Amerivest Realty	\$414,975	1	0.00%
	Berkshire Hathaway Florida	\$693,685	2	0.01%
	Century 21 First Southern Trust	\$164,000	1	0.00%
	DR Horton Realty SWFL Inc.	\$6,982,120	18	0.06%
	Florida Home Realty of Collier County, Inc.	\$413,490	1	0.00%
	Gulf Coast Properties Group	\$421,260	1	0.00%
	Horizons By The Sea Inc.	\$164,000	1	0.00%
	John Naumann & Associates	\$429,120	1	0.00%
	Keller Williams Realty, Marco	\$164,000	1	0.00%
	MVP Realty Associates	\$818,490	2	0.01%
	Port of the Islands Realty LLC	\$864,800	5	0.01%
	Premier Sothebys Int. Realty	\$1,036,520	2	0.01%
	Premiere Plus Realty Co.	\$2,531,625	8	0.02%
	Schulz Realty LLC	\$355,960	1	0.00%
	Stock Realty, LLC	\$284,990	1	0.00%
William Raveis-Florida LLC	\$362,725	1	0.00%	
<b>NA50 - East Collier S/O 75 Total</b>		<b>\$16,254,660</b>	<b>48</b>	<b>0.14%</b>
<b>Grand Total</b>		<b>\$11,976,412,494</b>	<b>22060</b>	<b>100.00%</b>

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Select Broker Detail by Price**

SELECT COMPANY NAME	Code	Data						Total Volume	Total Closed Units	Total % of Volume
		Side L			Side S					
		Volume	Closed Units	% of Volume	Volume	Closed Units	% of Volume			
	A	\$347,267,474	1,869	2.90%	\$349,211,195	1,875	2.92%	\$696,478,669	3,744	5.82%
	B	\$875,829,851	2,548	7.31%	\$903,627,376	2,638	7.55%	\$1,779,457,227	5,186	14.86%
	C	\$354,914,101	590	2.96%	\$367,295,366	611	3.07%	\$722,209,467	1,201	6.03%
	D	\$159,963,761	186	1.34%	\$181,010,318	211	1.51%	\$340,974,079	397	2.85%
	E	\$289,067,060	213	2.41%	\$308,822,727	229	2.58%	\$597,889,787	442	4.99%
	F	\$376,662,656	127	3.15%	\$298,090,001	102	2.49%	\$674,752,657	229	5.63%
	G	\$132,126,000	16	1.10%	\$96,095,000	12	0.80%	\$228,221,000	28	1.91%
<b>Total</b>		<b>\$2,535,830,903</b>	<b>5,549</b>	<b>21.17%</b>	<b>\$2,504,151,983</b>	<b>5,678</b>	<b>20.91%</b>	<b>\$5,039,982,886</b>	<b>11,227</b>	<b>42.08%</b>
AMERIVEST	A	\$10,668,565	59	0.09%	\$15,152,753	82	0.13%	\$25,821,318	141	0.22%
	B	\$23,567,150	69	0.20%	\$33,643,625	99	0.28%	\$57,210,775	168	0.48%
	C	\$15,329,569	26	0.13%	\$13,550,300	23	0.11%	\$28,879,869	49	0.24%
	D	\$5,650,000	7	0.05%	\$12,796,500	15	0.11%	\$18,446,500	22	0.15%
	E	\$17,607,500	12	0.15%	\$24,005,960	17	0.20%	\$41,613,460	29	0.35%
	F	\$9,800,000	4	0.08%	\$12,186,309	5	0.10%	\$21,986,309	9	0.18%
	G			0.00%	\$14,331,000	2	0.12%	\$14,331,000	2	0.12%
<b>AMERIVEST Total</b>		<b>\$82,622,784</b>	<b>177</b>	<b>0.69%</b>	<b>\$125,666,447</b>	<b>243</b>	<b>1.05%</b>	<b>\$208,289,231</b>	<b>420</b>	<b>1.74%</b>
BERKSHIRE HATHAWAY FLORIDA	A	\$25,436,199	132	0.21%	\$23,580,749	122	0.20%	\$49,016,948	254	0.41%
	B	\$53,438,485	152	0.45%	\$56,195,528	156	0.47%	\$109,634,013	308	0.92%
	C	\$23,409,000	39	0.20%	\$21,201,456	36	0.18%	\$44,610,456	75	0.37%
	D	\$12,431,400	15	0.10%	\$8,771,080	10	0.07%	\$21,202,480	25	0.18%
	E	\$20,686,500	14	0.17%	\$11,435,000	9	0.10%	\$32,121,500	23	0.27%
	F	\$16,500,000	5	0.14%	\$17,015,000	7	0.14%	\$33,515,000	12	0.28%
	G			0.00%	\$15,545,000	3	0.13%	\$15,545,000	3	0.13%
<b>BERKSHIRE HATHAWAY FLORIDA Total</b>		<b>\$151,901,584</b>	<b>357</b>	<b>1.27%</b>	<b>\$153,743,813</b>	<b>343</b>	<b>1.28%</b>	<b>\$305,645,397</b>	<b>700</b>	<b>2.55%</b>
COLDWELL BANKER	A	\$29,911,440	161	0.25%	\$29,824,854	158	0.25%	\$59,736,294	319	0.50%
	B	\$85,358,586	257	0.71%	\$77,641,454	229	0.65%	\$163,000,040	486	1.36%
	C	\$32,021,400	54	0.27%	\$28,714,413	47	0.24%	\$60,735,813	101	0.51%
	D	\$22,278,000	26	0.19%	\$12,049,000	14	0.10%	\$34,327,000	40	0.29%
	E	\$31,141,850	22	0.26%	\$27,514,378	19	0.23%	\$58,656,228	41	0.49%
	F	\$27,785,500	10	0.23%	\$50,984,876	18	0.43%	\$78,770,376	28	0.66%
	G	\$17,145,000	3	0.14%	\$13,000,000	2	0.11%	\$30,145,000	5	0.25%
<b>COLDWELL BANKER Total</b>		<b>\$245,641,776</b>	<b>533</b>	<b>2.05%</b>	<b>\$239,728,975</b>	<b>487</b>	<b>2.00%</b>	<b>\$485,370,751</b>	<b>1,020</b>	<b>4.05%</b>
DOWNING FRYE	A	\$52,844,430	279	0.44%	\$52,541,712	282	0.44%	\$105,386,142	561	0.88%
	B	\$159,560,851	450	1.33%	\$153,146,712	433	1.28%	\$312,707,563	883	2.61%
	C	\$85,807,591	143	0.72%	\$95,807,349	160	0.80%	\$181,614,940	303	1.52%
	D	\$61,582,445	72	0.51%	\$59,942,876	70	0.50%	\$121,525,321	142	1.01%
	E	\$95,610,248	73	0.80%	\$105,896,500	77	0.88%	\$201,506,748	150	1.68%
	F	\$82,852,500	29	0.69%	\$101,488,365	35	0.85%	\$184,340,865	64	1.54%
	G	\$5,325,000	1	0.04%	\$6,125,000	1	0.05%	\$11,450,000	2	0.10%
<b>DOWNING FRYE Total</b>		<b>\$543,583,065</b>	<b>1,047</b>	<b>4.54%</b>	<b>\$574,948,514</b>	<b>1,058</b>	<b>4.80%</b>	<b>\$1,118,531,579</b>	<b>2,105</b>	<b>9.34%</b>
FORREST	B	\$295,000	1	0.00%			0.00%	\$295,000	1	0.00%
	D	\$800,000	1	0.01%			0.00%	\$800,000	1	0.01%
	F	\$2,550,000	1	0.02%	\$9,250,000	3	0.08%	\$11,800,000	4	0.10%
	G	\$6,450,000	1	0.05%	\$6,450,000	1	0.05%	\$12,900,000	2	0.11%
<b>FORREST Total</b>		<b>\$10,095,000</b>	<b>4</b>	<b>0.08%</b>	<b>\$15,700,000</b>	<b>4</b>	<b>0.13%</b>	<b>\$25,795,000</b>	<b>8</b>	<b>0.22%</b>
GULF COAST INTERNATIONAL PROP	A	\$205,000	1	0.00%	\$805,000	4	0.01%	\$1,010,000	5	0.01%
	B	\$4,903,610	13	0.04%	\$5,416,000	16	0.05%	\$10,319,610	29	0.09%
	C	\$2,881,500	5	0.02%	\$3,674,000	6	0.03%	\$6,555,500	11	0.05%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Select Broker Detail by Price**

		Side							Data		
		L			S				Total Volume	Total Closed Units	Total % of Volume
GULF COAST INTERNATIONAL PROP	D	\$7,191,250	8	0.06%	\$5,900,000	7	0.05%	\$13,091,250	15	0.11%	
	E	\$15,999,650	12	0.13%	\$10,955,000	9	0.09%	\$26,954,650	21	0.23%	
	F	\$52,645,000	18	0.44%	\$78,756,500	26	0.66%	\$131,401,500	44	1.10%	
	G	\$102,948,000	12	0.86%	\$87,700,000	9	0.73%	\$190,648,000	21	1.59%	
GULF COAST INTERNATIONAL PROP Total		\$186,774,010	69	1.56%	\$193,206,500	77	1.61%	\$379,980,510	146	3.17%	
JOHN R WOOD	A	\$53,994,780	288	0.45%	\$41,517,457	217	0.35%	\$95,512,237	505	0.80%	
	B	\$195,060,818	547	1.63%	\$185,244,387	514	1.55%	\$380,305,205	1,061	3.18%	
	C	\$104,355,500	177	0.87%	\$104,316,263	173	0.87%	\$208,671,763	350	1.74%	
	D	\$87,325,950	102	0.73%	\$82,157,455	96	0.69%	\$169,483,405	198	1.42%	
	E	\$170,085,625	123	1.42%	\$178,601,410	127	1.49%	\$348,687,035	250	2.91%	
	F	\$182,221,750	60	1.52%	\$174,148,730	57	1.45%	\$356,370,480	117	2.98%	
	G	\$38,925,000	6	0.33%	\$72,948,000	10	0.61%	\$111,873,000	16	0.93%	
JOHN R WOOD Total		\$831,969,423	1,303	6.95%	\$838,933,702	1,194	7.00%	\$1,670,903,125	2,497	13.95%	
NAPLES REALTY SERVICES	A	\$4,437,600	23	0.04%	\$2,819,250	15	0.02%	\$7,256,850	38	0.06%	
	B	\$10,719,800	31	0.09%	\$7,973,301	24	0.07%	\$18,693,101	55	0.16%	
	C	\$2,875,000	5	0.02%	\$4,197,000	7	0.04%	\$7,072,000	12	0.06%	
	D	\$3,385,000	4	0.03%	\$3,670,000	4	0.03%	\$7,055,000	8	0.06%	
	E	\$5,695,000	4	0.05%	\$2,795,000	2	0.02%	\$8,490,000	6	0.07%	
	F	\$6,200,000	2	0.05%			0.00%	\$6,200,000	2	0.05%	
NAPLES REALTY SERVICES Total		\$33,312,400	69	0.28%	\$21,454,551	52	0.18%	\$54,766,951	121	0.46%	
PREMIER SOTHEBYS	A	\$19,128,550	96	0.16%	\$17,542,050	94	0.15%	\$36,670,600	190	0.31%	
	B	\$86,317,486	241	0.72%	\$67,621,979	189	0.56%	\$153,939,465	430	1.29%	
	C	\$72,916,686	119	0.61%	\$58,973,230	98	0.49%	\$131,889,916	217	1.10%	
	D	\$63,806,115	75	0.53%	\$48,525,225	57	0.41%	\$112,331,340	132	0.94%	
	E	\$155,093,900	111	1.29%	\$124,801,370	90	1.04%	\$279,895,270	201	2.34%	
	F	\$181,360,750	60	1.51%	\$188,167,000	62	1.57%	\$369,527,750	122	3.09%	
	G	\$141,150,000	19	1.18%	\$152,850,000	21	1.28%	\$294,000,000	40	2.45%	
PREMIER SOTHEBYS Total		\$719,773,487	721	6.01%	\$658,480,854	611	5.50%	\$1,378,254,341	1,332	11.51%	
PREMIERE PLUS REALTY COMPANY	A	\$54,717,580	287	0.46%	\$65,560,497	348	0.55%	\$120,278,077	635	1.00%	
	B	\$148,781,177	441	1.24%	\$157,638,263	462	1.32%	\$306,419,440	903	2.56%	
	C	\$55,375,144	93	0.46%	\$53,266,221	91	0.44%	\$108,641,365	184	0.91%	
	D	\$22,559,799	27	0.19%	\$28,550,746	34	0.24%	\$51,110,545	61	0.43%	
	E	\$35,026,500	26	0.29%	\$39,828,050	30	0.33%	\$74,854,550	56	0.63%	
	F	\$41,530,250	14	0.35%	\$41,074,000	14	0.34%	\$82,604,250	28	0.69%	
	G	\$5,000,000	1	0.04%	\$14,750,000	1	0.12%	\$19,750,000	2	0.16%	
PREMIERE PLUS REALTY COMPANY Total		\$362,990,450	889	3.03%	\$400,667,777	980	3.35%	\$763,658,227	1,869	6.38%	
ROYAL SHELL REAL ESTATE	A	\$7,792,799	43	0.07%	\$8,501,700	44	0.07%	\$16,294,499	87	0.14%	
	B	\$30,077,551	84	0.25%	\$26,263,665	75	0.22%	\$56,341,216	159	0.47%	
	C	\$22,411,400	37	0.19%	\$17,206,037	29	0.14%	\$39,617,437	66	0.33%	
	D	\$13,981,000	16	0.12%	\$13,434,520	16	0.11%	\$27,415,520	32	0.23%	
	E	\$21,187,500	16	0.18%	\$21,959,938	17	0.18%	\$43,147,438	33	0.36%	
	F	\$13,782,500	6	0.12%	\$13,875,000	4	0.12%	\$27,657,500	10	0.23%	
	G			0.00%	\$5,800,000	1	0.05%	\$5,800,000	1	0.05%	
ROYAL SHELL REAL ESTATE Total		\$109,232,750	202	0.91%	\$107,040,860	186	0.89%	\$216,273,610	388	1.81%	
WILLIAM RAVEIS	A	\$3,253,300	17	0.03%	\$2,600,500	14	0.02%	\$5,853,800	31	0.05%	
	B	\$11,636,900	33	0.10%	\$11,134,975	32	0.09%	\$22,771,875	65	0.19%	
	C	\$5,462,500	9	0.05%	\$9,557,756	16	0.08%	\$15,020,256	25	0.13%	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Select Broker Detail by Price**

		Side Data								
		L			S			Total Volume	Total Closed Units	Total % of Volume
WILLIAM RAVEIS	D	\$6,140,000	7	0.05%	\$10,287,000	12	0.09%	<b>\$16,427,000</b>	<b>19</b>	<b>0.14%</b>
	E	\$28,597,000	20	0.24%	\$29,183,000	20	0.24%	<b>\$57,780,000</b>	<b>40</b>	<b>0.48%</b>
	F	\$61,138,915	17	0.51%	\$69,994,040	20	0.58%	<b>\$131,132,955</b>	<b>37</b>	<b>1.09%</b>
	G	\$58,250,000	7	0.49%	\$21,725,000	3	0.18%	<b>\$79,975,000</b>	<b>10</b>	<b>0.67%</b>
WILLIAM RAVEIS Total		\$174,478,615	110	1.46%	\$154,482,271	117	1.29%	\$328,960,886	227	2.75%
Grand Total		<b>\$5,988,206,247</b>	<b>11,030</b>	<b>50.00%</b>	<b>\$5,988,206,247</b>	<b>11,030</b>	<b>50.00%</b>	<b>\$11,976,412,494</b>	<b>22,060</b>	<b>100.00%</b>

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Select Broker -Market & Price**

			Side Data						Total Volume	Total Closed Units	Total % of Volume	
			L			S						
SELECT COMPANY NAME	Market Defined	Code	Volume	Closed Units	% of Volume	Volume	Closed Units	% of Volume				
	Bonita Estero Markets Only	A	\$113,212,798	597	0.95%	\$106,513,719	560	0.89%	\$219,726,517	1,157	1.83%	
		B	\$266,977,273	777	2.23%	\$271,745,869	791	2.27%	\$538,723,142	1,568	4.50%	
		C	\$88,280,460	148	0.74%	\$87,902,499	147	0.73%	\$176,182,959	295	1.47%	
		D	\$38,202,486	44	0.32%	\$33,260,635	39	0.28%	\$71,463,121	83	0.60%	
		E	\$58,180,709	42	0.49%	\$60,553,679	43	0.51%	\$118,734,388	85	0.99%	
		F	\$33,947,437	12	0.28%	\$31,289,128	11	0.26%	\$65,236,565	23	0.54%	
		G			0.00%	\$5,000,000	1	0.04%	\$5,000,000	1	0.04%	
	Bonita Estero Markets Only Total			\$598,801,163	1,620	5.00%	\$596,265,529	1,592	4.98%	\$1,195,066,692	3,212	9.98%
	Naples Market Only	A	\$234,054,676	1,272	1.95%	\$242,697,476	1,315	2.03%	\$476,752,152	2,587	3.98%	
		B	\$608,852,578	1,771	5.08%	\$631,881,507	1,847	5.28%	\$1,240,734,085	3,618	10.36%	
		C	\$266,633,641	442	2.23%	\$279,392,867	464	2.33%	\$546,026,508	906	4.56%	
		D	\$121,761,275	142	1.02%	\$147,749,683	172	1.23%	\$269,510,958	314	2.25%	
		E	\$230,886,351	171	1.93%	\$248,269,048	186	2.07%	\$479,155,399	357	4.00%	
		F	\$342,715,219	115	2.86%	\$266,800,873	91	2.23%	\$609,516,092	206	5.09%	
		G	\$132,126,000	16	1.10%	\$91,095,000	11	0.76%	\$223,221,000	27	1.86%	
	Naples Market Only Total			\$1,937,029,740	3,929	16.17%	\$1,907,886,454	4,086	15.93%	\$3,844,916,194	8,015	32.10%
	<b>Total</b>			<b>\$2,535,830,903</b>	<b>5,549</b>	<b>21.17%</b>	<b>\$2,504,151,983</b>	<b>5,678</b>	<b>20.91%</b>	<b>\$5,039,982,886</b>	<b>11,227</b>	<b>42.08%</b>
AMERIVEST	Bonita Estero Markets Only	A	\$2,005,450	10	0.02%	\$2,357,439	12	0.02%	\$4,362,889	22	0.04%	
		B	\$2,088,500	7	0.02%	\$6,343,800	18	0.05%	\$8,432,300	25	0.07%	
		C	\$1,164,000	2	0.01%	\$3,733,500	6	0.03%	\$4,897,500	8	0.04%	
		F			0.00%	\$2,666,309	1	0.02%	\$2,666,309	1	0.02%	
	Bonita Estero Markets Only Total			\$5,257,950	19	0.04%	\$15,101,048	37	0.13%	\$20,358,998	56	0.17%
	Naples Market Only	A	\$8,663,115	49	0.07%	\$12,795,314	70	0.11%	\$21,458,429	119	0.18%	
		B	\$21,478,650	62	0.18%	\$27,299,825	81	0.23%	\$48,778,475	143	0.41%	
		C	\$14,165,569	24	0.12%	\$9,816,800	17	0.08%	\$23,982,369	41	0.20%	
		D	\$5,650,000	7	0.05%	\$12,796,500	15	0.11%	\$18,446,500	22	0.15%	
		E	\$17,607,500	12	0.15%	\$24,005,960	17	0.20%	\$41,613,460	29	0.35%	
		F	\$9,800,000	4	0.08%	\$9,520,000	4	0.08%	\$19,320,000	8	0.16%	
		G			0.00%	\$14,331,000	2	0.12%	\$14,331,000	2	0.12%	
	Naples Market Only Total			\$77,364,834	158	0.65%	\$110,565,399	206	0.92%	\$187,930,233	364	1.57%
	<b>AMERIVEST Total</b>			<b>\$82,622,784</b>	<b>177</b>	<b>0.69%</b>	<b>\$125,666,447</b>	<b>243</b>	<b>1.05%</b>	<b>\$208,289,231</b>	<b>420</b>	<b>1.74%</b>
BERKSHIRE HATHAWAY FLORIDA	Bonita Estero Markets Only	A	\$5,814,200	29	0.05%	\$6,834,050	36	0.06%	\$12,648,250	65	0.11%	
		B	\$18,912,250	54	0.16%	\$12,053,420	34	0.10%	\$30,965,670	88	0.26%	
		C	\$6,153,000	10	0.05%	\$3,880,699	7	0.03%	\$10,033,699	17	0.08%	
		D	\$2,500,000	3	0.02%	\$900,000	1	0.01%	\$3,400,000	4	0.03%	
		E	\$2,940,000	2	0.02%			0.00%	\$2,940,000	2	0.02%	
		G			0.00%	\$5,545,000	1	0.05%	\$5,545,000	1	0.05%	
	Bonita Estero Markets Only Total			\$36,319,450	98	0.30%	\$29,213,169	79	0.24%	\$65,532,619	177	0.55%
	Naples Market Only	A	\$19,621,999	103	0.16%	\$16,746,699	86	0.14%	\$36,368,698	189	0.30%	
		B	\$34,526,235	98	0.29%	\$44,142,108	122	0.37%	\$78,668,343	220	0.66%	
		C	\$17,256,000	29	0.14%	\$17,320,757	29	0.14%	\$34,576,757	58	0.29%	
		D	\$9,931,400	12	0.08%	\$7,871,080	9	0.07%	\$17,802,480	21	0.15%	
		E	\$17,746,500	12	0.15%	\$11,435,000	9	0.10%	\$29,181,500	21	0.24%	
		F	\$16,500,000	5	0.14%	\$17,015,000	7	0.14%	\$33,515,000	12	0.28%	
		G			0.00%	\$10,000,000	2	0.08%	\$10,000,000	2	0.08%	
Naples Market Only Total			\$115,582,134	259	0.97%	\$124,530,644	264	1.04%	\$240,112,778	523	2.00%	
<b>BERKSHIRE HATHAWAY FLORIDA Total</b>			<b>\$151,901,584</b>	<b>357</b>	<b>1.27%</b>	<b>\$153,743,813</b>	<b>343</b>	<b>1.28%</b>	<b>\$305,645,397</b>	<b>700</b>	<b>2.55%</b>	
COLDWELL BANKER	Bonita Estero Markets Only	A	\$3,236,465	17	0.03%	\$7,409,125	38	0.06%	\$10,645,590	55	0.09%	
		B	\$11,938,800	35	0.10%	\$15,334,880	45	0.13%	\$27,273,680	80	0.23%	
		C	\$6,132,000	10	0.05%	\$6,600,475	11	0.06%	\$12,732,475	21	0.11%	

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Select Broker -Market & Price**

		Side Data										Total Closed Units	Total % of Volume
		L					S						
COLDWELL BANKER	Bonita Estero Markets Only	D	\$850,000	1	0.01%	\$750,000	1	0.01%	\$1,600,000	2	0.01%		
		E	\$4,810,000	3	0.04%	\$3,719,280	3	0.03%	\$8,529,280	6	0.07%		
		F	\$6,548,000	2	0.05%	\$6,475,000	2	0.05%	\$13,023,000	4	0.11%		
		G	\$17,145,000	3	0.14%	\$5,800,000	1	0.05%	\$22,945,000	4	0.19%		
	Bonita Estero Markets Only Total			\$50,660,265	71	0.42%	\$46,088,760	101	0.38%	\$96,749,025	172	0.81%	
	Naples Market Only	A	\$26,674,975	144	0.22%	\$22,415,729	120	0.19%	\$49,090,704	264	0.41%		
		B	\$73,419,786	222	0.61%	\$62,306,574	184	0.52%	\$135,726,360	406	1.13%		
		C	\$25,889,400	44	0.22%	\$22,113,938	36	0.18%	\$48,003,338	80	0.40%		
		D	\$21,428,000	25	0.18%	\$11,299,000	13	0.09%	\$32,727,000	38	0.27%		
		E	\$26,331,850	19	0.22%	\$23,795,098	16	0.20%	\$50,126,948	35	0.42%		
		F	\$21,237,500	8	0.18%	\$44,509,876	16	0.37%	\$65,747,376	24	0.55%		
		G			0.00%	\$7,200,000	1	0.06%	\$7,200,000	1	0.06%		
	Naples Market Only Total			\$194,981,511	462	1.63%	\$193,640,215	386	1.62%	\$388,621,726	848	3.24%	
	<b>COLDWELL BANKER Total</b>			<b>\$245,641,776</b>	<b>533</b>	<b>2.05%</b>	<b>\$239,728,975</b>	<b>487</b>	<b>2.00%</b>	<b>\$485,370,751</b>	<b>1,020</b>	<b>4.05%</b>	
DOWNING FRYE	Bonita Estero Markets Only	A	\$11,452,900	57	0.10%	\$11,124,565	56	0.09%	\$22,577,465	113	0.19%		
		B	\$43,574,050	126	0.36%	\$43,143,758	125	0.36%	\$86,717,808	251	0.72%		
		C	\$15,517,900	26	0.13%	\$13,734,800	24	0.11%	\$29,252,700	50	0.24%		
		D	\$1,640,000	2	0.01%	\$8,803,951	10	0.07%	\$10,443,951	12	0.09%		
		E	\$3,760,000	3	0.03%	\$9,764,000	7	0.08%	\$13,524,000	10	0.11%		
		F			0.00%	\$2,025,000	1	0.02%	\$2,025,000	1	0.02%		
	Bonita Estero Markets Only Total			\$75,944,850	214	0.63%	\$88,596,074	223	0.74%	\$164,540,924	437	1.37%	
	Naples Market Only	A	\$41,391,530	222	0.35%	\$41,417,147	226	0.35%	\$82,808,677	448	0.69%		
		B	\$115,986,801	324	0.97%	\$110,002,954	308	0.92%	\$225,989,755	632	1.89%		
		C	\$70,289,691	117	0.59%	\$82,072,549	136	0.69%	\$152,362,240	253	1.27%		
		D	\$59,942,445	70	0.50%	\$51,138,925	60	0.43%	\$111,081,370	130	0.93%		
		E	\$91,850,248	70	0.77%	\$96,132,500	70	0.80%	\$187,982,748	140	1.57%		
		F	\$82,852,500	29	0.69%	\$99,463,365	34	0.83%	\$182,315,865	63	1.52%		
		G	\$5,325,000	1	0.04%	\$6,125,000	1	0.05%	\$11,450,000	2	0.10%		
Naples Market Only Total			\$467,638,215	833	3.90%	\$486,352,440	835	4.06%	\$953,990,655	1,668	7.97%		
<b>DOWNING FRYE Total</b>			<b>\$543,583,065</b>	<b>1,047</b>	<b>4.54%</b>	<b>\$574,948,514</b>	<b>1,058</b>	<b>4.80%</b>	<b>\$1,118,531,579</b>	<b>2,105</b>	<b>9.34%</b>		
FORREST	Bonita Estero Markets Only	B	\$295,000	1	0.00%			0.00%	\$295,000	1	0.00%		
	Bonita Estero Markets Only Total			\$295,000	1	0.00%			0.00%	\$295,000	1	0.00%	
	Naples Market Only	D	\$800,000	1	0.01%			0.00%	\$800,000	1	0.01%		
		F	\$2,550,000	1	0.02%	\$9,250,000	3	0.08%	\$11,800,000	4	0.10%		
		G	\$6,450,000	1	0.05%	\$6,450,000	1	0.05%	\$12,900,000	2	0.11%		
	Naples Market Only Total			\$9,800,000	3	0.08%	\$15,700,000	4	0.13%	\$25,500,000	7	0.21%	
<b>FORREST Total</b>			<b>\$10,095,000</b>	<b>4</b>	<b>0.08%</b>	<b>\$15,700,000</b>	<b>4</b>	<b>0.13%</b>	<b>\$25,795,000</b>	<b>8</b>	<b>0.22%</b>		
GULF COAST INTERNATIONAL PROP	Naples Market Only	A	\$205,000	1	0.00%	\$805,000	4	0.01%	\$1,010,000	5	0.01%		
		B	\$4,903,610	13	0.04%	\$5,416,000	16	0.05%	\$10,319,610	29	0.09%		
		C	\$2,881,500	5	0.02%	\$3,674,000	6	0.03%	\$6,555,500	11	0.05%		
		D	\$7,191,250	8	0.06%	\$5,900,000	7	0.05%	\$13,091,250	15	0.11%		
		E	\$15,999,650	12	0.13%	\$10,955,000	9	0.09%	\$26,954,650	21	0.23%		
		F	\$52,645,000	18	0.44%	\$78,756,500	26	0.66%	\$131,401,500	44	1.10%		
		G	\$102,948,000	12	0.86%	\$87,700,000	9	0.73%	\$190,648,000	21	1.59%		
	Naples Market Only Total			\$186,774,010	69	1.56%	\$193,206,500	77	1.61%	\$379,980,510	146	3.17%	
<b>GULF COAST INTERNATIONAL PROP Total</b>			<b>\$186,774,010</b>	<b>69</b>	<b>1.56%</b>	<b>\$193,206,500</b>	<b>77</b>	<b>1.61%</b>	<b>\$379,980,510</b>	<b>146</b>	<b>3.17%</b>		
JOHN R WOOD	Bonita Estero Markets Only	A	\$9,145,108	48	0.08%	\$9,265,303	49	0.08%	\$18,410,411	97	0.15%		
		B	\$48,259,850	136	0.40%	\$43,832,905	120	0.37%	\$92,092,755	256	0.77%		
		C	\$20,527,750	35	0.17%	\$27,834,900	45	0.23%	\$48,362,650	80	0.40%		
		D	\$18,752,750	22	0.16%	\$22,541,400	26	0.19%	\$41,294,150	48	0.34%		
		E	\$32,884,855	24	0.27%	\$34,087,605	25	0.28%	\$66,972,460	49	0.56%		

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Select Broker -Market & Price**

			Side Data									Total Volume	Total Closed Units	Total % of Volume
			L			S								
JOHN R WOOD	Bonita Estero Markets Only	F	\$15,000,000	6	0.13%	\$17,112,500	7	0.14%			\$32,112,500	13	0.27%	
	Bonita Estero Markets Only Total			\$144,570,313	271	1.21%	\$154,674,613	272	1.29%		\$299,244,926	543	2.50%	
	Naples Market Only	A	\$44,849,672	240	0.37%	\$32,252,154	168	0.27%			\$77,101,826	408	0.64%	
		B	\$146,800,968	411	1.23%	\$141,411,482	394	1.18%			\$288,212,450	805	2.41%	
		C	\$83,827,750	142	0.70%	\$76,481,363	128	0.64%			\$160,309,113	270	1.34%	
		D	\$68,573,200	80	0.57%	\$59,616,055	70	0.50%			\$128,189,255	150	1.07%	
		E	\$137,200,770	99	1.15%	\$144,513,805	102	1.21%			\$281,714,575	201	2.35%	
		F	\$167,221,750	54	1.40%	\$157,036,230	50	1.31%			\$324,257,980	104	2.71%	
	Naples Market Only Total			\$687,399,110	1,032	5.74%	\$684,259,089	922	5.71%		\$1,371,658,199	1,954	11.45%	
	<b>JOHN R WOOD Total</b>			<b>\$831,969,423</b>	<b>1,303</b>	<b>6.95%</b>	<b>\$838,933,702</b>	<b>1,194</b>	<b>7.00%</b>		<b>\$1,670,903,125</b>	<b>2,497</b>	<b>13.95%</b>	
NAPLES REALTY SERVICES	Bonita Estero Markets Only	A	\$1,263,500	6	0.01%	\$840,000	4	0.01%			\$2,103,500	10	0.02%	
		B	\$3,927,000	11	0.03%	\$1,788,000	5	0.01%			\$5,715,000	16	0.05%	
		C	\$1,735,000	3	0.01%	\$2,350,000	4	0.02%			\$4,085,000	7	0.03%	
		D	\$1,725,000	2	0.01%	\$860,000	1	0.01%			\$2,585,000	3	0.02%	
	Bonita Estero Markets Only Total			\$8,650,500	22	0.07%	\$5,838,000	14	0.05%		\$14,488,500	36	0.12%	
	Naples Market Only	A	\$3,174,100	17	0.03%	\$1,979,250	11	0.02%			\$5,153,350	28	0.04%	
		B	\$6,792,800	20	0.06%	\$6,185,301	19	0.05%			\$12,978,101	39	0.11%	
		C	\$1,140,000	2	0.01%	\$1,847,000	3	0.02%			\$2,987,000	5	0.02%	
		D	\$1,660,000	2	0.01%	\$2,810,000	3	0.02%			\$4,470,000	5	0.04%	
		E	\$5,695,000	4	0.05%	\$2,795,000	2	0.02%			\$8,490,000	6	0.07%	
		F	\$6,200,000	2	0.05%						\$6,200,000	2	0.05%	
	Naples Market Only Total			\$24,661,900	47	0.21%	\$15,616,551	38	0.13%		\$40,278,451	85	0.34%	
	<b>NAPLES REALTY SERVICES Total</b>			<b>\$33,312,400</b>	<b>69</b>	<b>0.28%</b>	<b>\$21,454,551</b>	<b>52</b>	<b>0.18%</b>		<b>\$54,766,951</b>	<b>121</b>	<b>0.46%</b>	
	PREMIER SOTHEBYS	Bonita Estero Markets Only	A	\$3,092,250	15	0.03%	\$3,968,350	21	0.03%			\$7,060,600	36	0.06%
B			\$17,282,955	48	0.14%	\$12,370,490	35	0.10%			\$29,653,445	83	0.25%	
C			\$9,472,200	16	0.08%	\$7,604,000	13	0.06%			\$17,076,200	29	0.14%	
D			\$10,997,000	13	0.09%	\$9,628,750	11	0.08%			\$20,625,750	24	0.17%	
E			\$5,032,000	4	0.04%	\$4,085,000	3	0.03%			\$9,117,000	7	0.08%	
F			\$3,160,000	1	0.03%	\$3,160,000	1	0.03%			\$6,320,000	2	0.05%	
Bonita Estero Markets Only Total			\$49,036,405	97	0.41%	\$40,816,590	84	0.34%		\$89,852,995	181	0.75%		
Naples Market Only		A	\$16,036,300	81	0.13%	\$13,573,700	73	0.11%			\$29,610,000	154	0.25%	
		B	\$69,034,531	193	0.58%	\$55,251,489	154	0.46%			\$124,286,020	347	1.04%	
		C	\$63,444,486	103	0.53%	\$51,369,230	85	0.43%			\$114,813,716	188	0.96%	
		D	\$52,809,115	62	0.44%	\$38,896,475	46	0.32%			\$91,705,590	108	0.77%	
		E	\$150,061,900	107	1.25%	\$120,716,370	87	1.01%			\$270,778,270	194	2.26%	
		F	\$178,200,750	59	1.49%	\$185,007,000	61	1.54%			\$363,207,750	120	3.03%	
		G	\$141,150,000	19	1.18%	\$152,850,000	21	1.28%			\$294,000,000	40	2.45%	
Naples Market Only Total			\$670,737,082	624	5.60%	\$617,664,264	527	5.16%		\$1,288,401,346	1,151	10.76%		
<b>PREMIER SOTHEBYS Total</b>			<b>\$719,773,487</b>	<b>721</b>	<b>6.01%</b>	<b>\$658,480,854</b>	<b>611</b>	<b>5.50%</b>		<b>\$1,378,254,341</b>	<b>1,332</b>	<b>11.51%</b>		
PREMIERE PLUS REALTY COMPANY	Bonita Estero Markets Only	A	\$7,746,780	42	0.06%	\$8,726,900	47	0.07%			\$16,473,680	89	0.14%	
		B	\$11,500,900	33	0.10%	\$22,460,056	65	0.19%			\$33,960,956	98	0.28%	
		C	\$7,730,000	13	0.06%	\$6,076,200	10	0.05%			\$13,806,200	23	0.12%	
		D			0.00%	\$2,390,500	3	0.02%			\$2,390,500	3	0.02%	
		G	\$5,000,000	1	0.04%					\$5,000,000	1	0.04%		
	Bonita Estero Markets Only Total			\$31,977,680	89	0.27%	\$39,653,656	125	0.33%		\$71,631,336	214	0.60%	
	Naples Market Only	A	\$46,970,800	245	0.39%	\$56,833,597	301	0.47%			\$103,804,397	546	0.87%	
		B	\$137,280,277	408	1.15%	\$135,178,207	397	1.13%			\$272,458,484	805	2.27%	
		C	\$47,645,144	80	0.40%	\$47,190,021	81	0.39%			\$94,835,165	161	0.79%	
		D	\$22,559,799	27	0.19%	\$26,160,246	31	0.22%			\$48,720,045	58	0.41%	
		E	\$35,026,500	26	0.29%	\$39,828,050	30	0.33%			\$74,854,550	56	0.63%	
		F	\$41,530,250	14	0.35%	\$41,074,000	14	0.34%			\$82,604,250	28	0.69%	

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Select Broker -Market & Price**

			Side						Total Volume	Total Closed Units	Total % of Volume	
			L			S						
PREMIERE PLUS REALTY COMPANY	Naples Market Only	G			0.00%	\$14,750,000	1	0.12%	\$14,750,000	1	0.12%	
	Naples Market Only Total			\$331,012,770	800	2.76%	\$361,014,121	855	3.01%	\$692,026,891	1,655	5.78%
<b>PREMIERE PLUS REALTY COMPANY Total</b>				<b>\$362,990,450</b>	<b>889</b>	<b>3.03%</b>	<b>\$400,667,777</b>	<b>980</b>	<b>3.35%</b>	<b>\$763,658,227</b>	<b>1,869</b>	<b>6.38%</b>
ROYAL SHELL REAL ESTATE	Bonita Estero Markets Only	A	\$5,303,500	28	0.04%	\$5,465,000	27	0.05%	\$10,768,500	55	0.09%	
		B	\$20,795,551	58	0.17%	\$16,526,851	48	0.14%	\$37,322,402	106	0.31%	
		C	\$13,943,000	23	0.12%	\$10,213,237	18	0.09%	\$24,156,237	41	0.20%	
		D	\$11,185,000	13	0.09%	\$8,412,000	10	0.07%	\$19,597,000	23	0.16%	
		E	\$16,332,500	12	0.14%	\$11,730,500	9	0.10%	\$28,063,000	21	0.23%	
		F	\$6,722,500	3	0.06%	\$2,650,000	1	0.02%	\$9,372,500	4	0.08%	
		G			0.00%	\$5,800,000	1	0.05%	\$5,800,000	1	0.05%	
		Bonita Estero Markets Only Total			\$74,282,051	137	0.62%	\$60,797,588	114	0.51%	\$135,079,639	251
	Naples Market Only	A	\$2,489,299	15	0.02%	\$3,036,700	17	0.03%	\$5,525,999	32	0.05%	
		B	\$9,282,000	26	0.08%	\$9,736,814	27	0.08%	\$19,018,814	53	0.16%	
		C	\$8,468,400	14	0.07%	\$6,992,800	11	0.06%	\$15,461,200	25	0.13%	
		D	\$2,796,000	3	0.02%	\$5,022,520	6	0.04%	\$7,818,520	9	0.07%	
		E	\$4,855,000	4	0.04%	\$10,229,438	8	0.09%	\$15,084,438	12	0.13%	
		F	\$7,060,000	3	0.06%	\$11,225,000	3	0.09%	\$18,285,000	6	0.15%	
	Naples Market Only Total			\$34,950,699	65	0.29%	\$46,243,272	72	0.39%	\$81,193,971	137	0.68%
<b>ROYAL SHELL REAL ESTATE Total</b>				<b>\$109,232,750</b>	<b>202</b>	<b>0.91%</b>	<b>\$107,040,860</b>	<b>186</b>	<b>0.89%</b>	<b>\$216,273,610</b>	<b>388</b>	<b>1.81%</b>
WILLIAM RAVEIS	Bonita Estero Markets Only	A	\$843,500	4	0.01%	\$612,000	3	0.01%	\$1,455,500	7	0.01%	
		B	\$709,900	2	0.01%	\$662,000	2	0.01%	\$1,371,900	4	0.01%	
		C			0.00%	\$725,000	1	0.01%	\$725,000	1	0.01%	
		D	\$1,695,000	2	0.01%			0.00%	\$1,695,000	2	0.01%	
	Bonita Estero Markets Only Total			\$3,248,400	8	0.03%	\$1,999,000	6	0.02%	\$5,247,400	14	0.04%
	Naples Market Only	A	\$2,409,800	13	0.02%	\$1,988,500	11	0.02%	\$4,398,300	24	0.04%	
		B	\$10,927,000	31	0.09%	\$10,472,975	30	0.09%	\$21,399,975	61	0.18%	
		C	\$5,462,500	9	0.05%	\$8,832,756	15	0.07%	\$14,295,256	24	0.12%	
		D	\$4,445,000	5	0.04%	\$10,287,000	12	0.09%	\$14,732,000	17	0.12%	
		E	\$28,597,000	20	0.24%	\$29,183,000	20	0.24%	\$57,780,000	40	0.48%	
		F	\$61,138,915	17	0.51%	\$69,994,040	20	0.58%	\$131,132,955	37	1.09%	
		G	\$58,250,000	7	0.49%	\$21,725,000	3	0.18%	\$79,975,000	10	0.67%	
Naples Market Only Total			\$171,230,215	102	1.43%	\$152,483,271	111	1.27%	\$323,713,486	213	2.70%	
<b>WILLIAM RAVEIS Total</b>				<b>\$174,478,615</b>	<b>110</b>	<b>1.46%</b>	<b>\$154,482,271</b>	<b>117</b>	<b>1.29%</b>	<b>\$328,960,886</b>	<b>227</b>	<b>2.75%</b>
<b>Grand Total</b>				<b>\$5,988,206,247</b>	<b>11,030</b>	<b>50.00%</b>	<b>\$5,988,206,247</b>	<b>11,030</b>	<b>50.00%</b>	<b>\$11,976,412,494</b>	<b>22,060</b>	<b>100.00%</b>

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Select Brokers by Side & Price**

		Side Data				Total Sum of Closed Volume	Total Count of Side
		L		S			
Code	SELECT COMPANY NAME	Sum of Closed Volume	Count of Side	Sum of Closed Volume	Count of Side		
A		\$347,267,474	1,869	\$349,211,195	1,875	\$696,478,669	3,744
	AMERIVEST	\$10,668,565	59	\$15,152,753	82	\$25,821,318	141
	BERKSHIRE HATHAWAY FLORIDA	\$25,436,199	132	\$23,580,749	122	\$49,016,948	254
	COLDWELL BANKER	\$29,911,440	161	\$29,824,854	158	\$59,736,294	319
	DOWNING FRYE	\$52,844,430	279	\$52,541,712	282	\$105,386,142	561
	GULF COAST INTERNATIONAL PROP	\$205,000	1	\$805,000	4	\$1,010,000	5
	JOHN R WOOD	\$53,994,780	288	\$41,517,457	217	\$95,512,237	505
	NAPLES REALTY SERVICES	\$4,437,600	23	\$2,819,250	15	\$7,256,850	38
	PREMIER SOTHEBYS	\$19,128,550	96	\$17,542,050	94	\$36,670,600	190
	PREMIERE PLUS REALTY COMPANY	\$54,717,580	287	\$65,560,497	348	\$120,278,077	635
	ROYAL SHELL REAL ESTATE	\$7,792,799	43	\$8,501,700	44	\$16,294,499	87
	WILLIAM RAVEIS	\$3,253,300	17	\$2,600,500	14	\$5,853,800	31
<b>A Total</b>		<b>\$609,657,717</b>	<b>3,255</b>	<b>\$609,657,717</b>	<b>3,255</b>	<b>\$1,219,315,434</b>	<b>6,510</b>
B		\$875,829,851	2,548	\$903,627,376	2,638	\$1,779,457,227	5,186
	AMERIVEST	\$23,567,150	69	\$33,643,625	99	\$57,210,775	168
	BERKSHIRE HATHAWAY FLORIDA	\$53,438,485	152	\$56,195,528	156	\$109,634,013	308
	COLDWELL BANKER	\$85,358,586	257	\$77,641,454	229	\$163,000,040	486
	DOWNING FRYE	\$159,560,851	450	\$153,146,712	433	\$312,707,563	883
	FORREST	\$295,000	1			\$295,000	1
	GULF COAST INTERNATIONAL PROP	\$4,903,610	13	\$5,416,000	16	\$10,319,610	29
	JOHN R WOOD	\$195,060,818	547	\$185,244,387	514	\$380,305,205	1,061
	NAPLES REALTY SERVICES	\$10,719,800	31	\$7,973,301	24	\$18,693,101	55
	PREMIER SOTHEBYS	\$86,317,486	241	\$67,621,979	189	\$153,939,465	430
	PREMIERE PLUS REALTY COMPANY	\$148,781,177	441	\$157,638,263	462	\$306,419,440	903
	ROYAL SHELL REAL ESTATE	\$30,077,551	84	\$26,263,665	75	\$56,341,216	159
	WILLIAM RAVEIS	\$11,636,900	33	\$11,134,975	32	\$22,771,875	65
<b>B Total</b>		<b>\$1,685,547,265</b>	<b>4,867</b>	<b>\$1,685,547,265</b>	<b>4,867</b>	<b>\$3,371,094,530</b>	<b>9,734</b>
C		\$354,914,101	590	\$367,295,366	611	\$722,209,467	1,201
	AMERIVEST	\$15,329,569	26	\$13,550,300	23	\$28,879,869	49
	BERKSHIRE HATHAWAY FLORIDA	\$23,409,000	39	\$21,201,456	36	\$44,610,456	75
	COLDWELL BANKER	\$32,021,400	54	\$28,714,413	47	\$60,735,813	101
	DOWNING FRYE	\$85,807,591	143	\$95,807,349	160	\$181,614,940	303
	GULF COAST INTERNATIONAL PROP	\$2,881,500	5	\$3,674,000	6	\$6,555,500	11
	JOHN R WOOD	\$104,355,500	177	\$104,316,263	173	\$208,671,763	350
	NAPLES REALTY SERVICES	\$2,875,000	5	\$4,197,000	7	\$7,072,000	12
	PREMIER SOTHEBYS	\$72,916,686	119	\$58,973,230	98	\$131,889,916	217
	PREMIERE PLUS REALTY COMPANY	\$55,375,144	93	\$53,266,221	91	\$108,641,365	184
	ROYAL SHELL REAL ESTATE	\$22,411,400	37	\$17,206,037	29	\$39,617,437	66
	WILLIAM RAVEIS	\$5,462,500	9	\$9,557,756	16	\$15,020,256	25
<b>C Total</b>		<b>\$777,759,391</b>	<b>1,297</b>	<b>\$777,759,391</b>	<b>1,297</b>	<b>\$1,555,518,782</b>	<b>2,594</b>
D		\$159,963,761	186	\$181,010,318	211	\$340,974,079	397
	AMERIVEST	\$5,650,000	7	\$12,796,500	15	\$18,446,500	22

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Select Brokers by Side & Price**

		Side		Data		Total Sum of Closed Volume	Total Count of Side
		L		S			
D	BERKSHIRE HATHAWAY FLORIDA	\$12,431,400	15	\$8,771,080	10	\$21,202,480	25
	COLDWELL BANKER	\$22,278,000	26	\$12,049,000	14	\$34,327,000	40
	DOWNING FRYE	\$61,582,445	72	\$59,942,876	70	\$121,525,321	142
	FORREST	\$800,000	1			\$800,000	1
	GULF COAST INTERNATIONAL PROP	\$7,191,250	8	\$5,900,000	7	\$13,091,250	15
	JOHN R WOOD	\$87,325,950	102	\$82,157,455	96	\$169,483,405	198
	NAPLES REALTY SERVICES	\$3,385,000	4	\$3,670,000	4	\$7,055,000	8
	PREMIER SOTHEBYS	\$63,806,115	75	\$48,525,225	57	\$112,331,340	132
	PREMIERE PLUS REALTY COMPANY	\$22,559,799	27	\$28,550,746	34	\$51,110,545	61
	ROYAL SHELL REAL ESTATE	\$13,981,000	16	\$13,434,520	16	\$27,415,520	32
WILLIAM RAVEIS	\$6,140,000	7	\$10,287,000	12	\$16,427,000	19	
<b>D Total</b>		<b>\$467,094,720</b>	<b>546</b>	<b>\$467,094,720</b>	<b>546</b>	<b>\$934,189,440</b>	<b>1,092</b>
E		\$289,067,060	213	\$308,822,727	229	\$597,889,787	442
	AMERIVEST	\$17,607,500	12	\$24,005,960	17	\$41,613,460	29
	BERKSHIRE HATHAWAY FLORIDA	\$20,686,500	14	\$11,435,000	9	\$32,121,500	23
	COLDWELL BANKER	\$31,141,850	22	\$27,514,378	19	\$58,656,228	41
	DOWNING FRYE	\$95,610,248	73	\$105,896,500	77	\$201,506,748	150
	GULF COAST INTERNATIONAL PROP	\$15,999,650	12	\$10,955,000	9	\$26,954,650	21
	JOHN R WOOD	\$170,085,625	123	\$178,601,410	127	\$348,687,035	250
	NAPLES REALTY SERVICES	\$5,695,000	4	\$2,795,000	2	\$8,490,000	6
	PREMIER SOTHEBYS	\$155,093,900	111	\$124,801,370	90	\$279,895,270	201
	PREMIERE PLUS REALTY COMPANY	\$35,026,500	26	\$39,828,050	30	\$74,854,550	56
ROYAL SHELL REAL ESTATE	\$21,187,500	16	\$21,959,938	17	\$43,147,438	33	
WILLIAM RAVEIS	\$28,597,000	20	\$29,183,000	20	\$57,780,000	40	
<b>E Total</b>		<b>\$885,798,333</b>	<b>646</b>	<b>\$885,798,333</b>	<b>646</b>	<b>\$1,771,596,666</b>	<b>1,292</b>
F		\$376,662,656	127	\$298,090,001	102	\$674,752,657	229
	AMERIVEST	\$9,800,000	4	\$12,186,309	5	\$21,986,309	9
	BERKSHIRE HATHAWAY FLORIDA	\$16,500,000	5	\$17,015,000	7	\$33,515,000	12
	COLDWELL BANKER	\$27,785,500	10	\$50,984,876	18	\$78,770,376	28
	DOWNING FRYE	\$82,852,500	29	\$101,488,365	35	\$184,340,865	64
	FORREST	\$2,550,000	1	\$9,250,000	3	\$11,800,000	4
	GULF COAST INTERNATIONAL PROP	\$52,645,000	18	\$78,756,500	26	\$131,401,500	44
	JOHN R WOOD	\$182,221,750	60	\$174,148,730	57	\$356,370,480	117
	NAPLES REALTY SERVICES	\$6,200,000	2			\$6,200,000	2
	PREMIER SOTHEBYS	\$181,360,750	60	\$188,167,000	62	\$369,527,750	122
PREMIERE PLUS REALTY COMPANY	\$41,530,250	14	\$41,074,000	14	\$82,604,250	28	
ROYAL SHELL REAL ESTATE	\$13,782,500	6	\$13,875,000	4	\$27,657,500	10	
WILLIAM RAVEIS	\$61,138,915	17	\$69,994,040	20	\$131,132,955	37	
<b>F Total</b>		<b>\$1,055,029,821</b>	<b>353</b>	<b>\$1,055,029,821</b>	<b>353</b>	<b>\$2,110,059,642</b>	<b>706</b>
G		\$132,126,000	16	\$96,095,000	12	\$228,221,000	28
	AMERIVEST			\$14,331,000	2	\$14,331,000	2
	BERKSHIRE HATHAWAY FLORIDA			\$15,545,000	3	\$15,545,000	3
		\$17,145,000	3	\$13,000,000	2	\$30,145,000	5

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Select Brokers by Side & Price**

		Side				Total Sum of Closed Volume	Total Count of Side
		Data					
		L		S			
G	DOWNING FRYE	\$5,325,000	1	\$6,125,000	1	\$11,450,000	2
	FORREST	\$6,450,000	1	\$6,450,000	1	\$12,900,000	2
	GULF COAST INTERNATIONAL PROP	\$102,948,000	12	\$87,700,000	9	\$190,648,000	21
	JOHN R WOOD	\$38,925,000	6	\$72,948,000	10	\$111,873,000	16
	PREMIER SOTHEBYS	\$141,150,000	19	\$152,850,000	21	\$294,000,000	40
	PREMIERE PLUS REALTY COMPANY	\$5,000,000	1	\$14,750,000	1	\$19,750,000	2
	ROYAL SHELL REAL ESTATE			\$5,800,000	1	\$5,800,000	1
	WILLIAM RAVEIS	\$58,250,000	7	\$21,725,000	3	\$79,975,000	10
<b>G Total</b>		<b>\$507,319,000</b>	<b>66</b>	<b>\$507,319,000</b>	<b>66</b>	<b>\$1,014,638,000</b>	<b>132</b>
Grand							
Total		<b>\$5,988,206,247</b>	<b>11,030</b>	<b>\$5,988,206,247</b>	<b>11,030</b>	<b>\$11,976,412,494</b>	<b>22,060</b>

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Select Company- Units-Side-Code**

		Side Data				Total Unit Count	Total % of Price Code
		L		S			
SELECT COMPANY NAME	Code	Unit Count	% of Price Code	Unit Count	% of Price Code		
	A	1869	16.94%	1875	17.00%	3744	16.97%
	B	2548	23.10%	2638	23.92%	5186	23.51%
	C	590	5.35%	611	5.54%	1201	5.44%
	D	186	1.69%	211	1.91%	397	1.80%
	E	213	1.93%	229	2.08%	442	2.00%
	F	127	1.15%	102	0.92%	229	1.04%
	G	16	0.15%	12	0.11%	28	0.13%
Total		5549	50.31%	5678	51.48%	11227	50.89%
AMERIVEST	A	59	0.53%	82	0.74%	141	0.64%
	B	69	0.63%	99	0.90%	168	0.76%
	C	26	0.24%	23	0.21%	49	0.22%
	D	7	0.06%	15	0.14%	22	0.10%
	E	12	0.11%	17	0.15%	29	0.13%
	F	4	0.04%	5	0.05%	9	0.04%
	G		0.00%	2	0.02%	2	0.01%
AMERIVEST Total		177	1.60%	243	2.20%	420	1.90%
BERKSHIRE HATHAWAY FLORIDA	A	132	1.20%	122	1.11%	254	1.15%
	B	152	1.38%	156	1.41%	308	1.40%
	C	39	0.35%	36	0.33%	75	0.34%
	D	15	0.14%	10	0.09%	25	0.11%
	E	14	0.13%	9	0.08%	23	0.10%
	F	5	0.05%	7	0.06%	12	0.05%
	G		0.00%	3	0.03%	3	0.01%
BERKSHIRE HATHAWAY FLORIDA Total		357	3.24%	343	3.11%	700	3.17%
COLDWELL BANKER	A	161	1.46%	158	1.43%	319	1.45%
	B	257	2.33%	229	2.08%	486	2.20%
	C	54	0.49%	47	0.43%	101	0.46%
	D	26	0.24%	14	0.13%	40	0.18%
	E	22	0.20%	19	0.17%	41	0.19%
	F	10	0.09%	18	0.16%	28	0.13%
	G	3	0.03%	2	0.02%	5	0.02%
COLDWELL BANKER Total		533	4.83%	487	4.42%	1020	4.62%
DOWNING FRYE	A	279	2.53%	282	2.56%	561	2.54%
	B	450	4.08%	433	3.93%	883	4.00%
	C	143	1.30%	160	1.45%	303	1.37%
	D	72	0.65%	70	0.63%	142	0.64%
	E	73	0.66%	77	0.70%	150	0.68%
	F	29	0.26%	35	0.32%	64	0.29%
	G	1	0.01%	1	0.01%	2	0.01%
DOWNING FRYE Total		1047	9.49%	1058	9.59%	2105	9.54%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Select Company- Units-Side-Code**

		Side		Data		Total Unit Count	Total % of Price Code
		L	S				
FORREST	B	1	0.01%		0.00%	1	0.00%
	D	1	0.01%		0.00%	1	0.00%
	F	1	0.01%	3	0.03%	4	0.02%
	G	1	0.01%	1	0.01%	2	0.01%
FORREST Total		4	0.04%	4	0.04%	8	0.04%
GULF COAST INTERNATIONAL PROP	A	1	0.01%	4	0.04%	5	0.02%
	B	13	0.12%	16	0.15%	29	0.13%
	C	5	0.05%	6	0.05%	11	0.05%
	D	8	0.07%	7	0.06%	15	0.07%
	E	12	0.11%	9	0.08%	21	0.10%
	F	18	0.16%	26	0.24%	44	0.20%
	G	12	0.11%	9	0.08%	21	0.10%
GULF COAST INTERNATIONAL PROP Total		69	0.63%	77	0.70%	146	0.66%
JOHN R WOOD	A	288	2.61%	217	1.97%	505	2.29%
	B	547	4.96%	514	4.66%	1061	4.81%
	C	177	1.60%	173	1.57%	350	1.59%
	D	102	0.92%	96	0.87%	198	0.90%
	E	123	1.12%	127	1.15%	250	1.13%
	F	60	0.54%	57	0.52%	117	0.53%
	G	6	0.05%	10	0.09%	16	0.07%
JOHN R WOOD Total		1303	11.81%	1194	10.83%	2497	11.32%
NAPLES REALTY SERVICES	A	23	0.21%	15	0.14%	38	0.17%
	B	31	0.28%	24	0.22%	55	0.25%
	C	5	0.05%	7	0.06%	12	0.05%
	D	4	0.04%	4	0.04%	8	0.04%
	E	4	0.04%	2	0.02%	6	0.03%
	F	2	0.02%		0.00%	2	0.01%
NAPLES REALTY SERVICES Total		69	0.63%	52	0.47%	121	0.55%
PREMIER SOTHEBYS	A	96	0.87%	94	0.85%	190	0.86%
	B	241	2.18%	189	1.71%	430	1.95%
	C	119	1.08%	98	0.89%	217	0.98%
	D	75	0.68%	57	0.52%	132	0.60%
	E	111	1.01%	90	0.82%	201	0.91%
	F	60	0.54%	62	0.56%	122	0.55%
	G	19	0.17%	21	0.19%	40	0.18%
PREMIER SOTHEBYS Total		721	6.54%	611	5.54%	1332	6.04%
PREMIERE PLUS REALTY COMPANY	A	287	2.60%	348	3.16%	635	2.88%
	B	441	4.00%	462	4.19%	903	4.09%
	C	93	0.84%	91	0.83%	184	0.83%
	D	27	0.24%	34	0.31%	61	0.28%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Select Company- Units-Side-Code**

		Side		Data		Total Unit Count	Total % of Price Code
		L		S			
PREMIERE PLUS REALTY COMPANY	E	26	0.24%	30	0.27%	<b>56</b>	<b>0.25%</b>
	F	14	0.13%	14	0.13%	<b>28</b>	<b>0.13%</b>
	G	1	0.01%	1	0.01%	<b>2</b>	<b>0.01%</b>
PREMIERE PLUS REALTY COMPANY Total		889	8.06%	980	8.88%	1869	8.47%
ROYAL SHELL REAL ESTATE	A	43	0.39%	44	0.40%	<b>87</b>	<b>0.39%</b>
	B	84	0.76%	75	0.68%	<b>159</b>	<b>0.72%</b>
	C	37	0.34%	29	0.26%	<b>66</b>	<b>0.30%</b>
	D	16	0.15%	16	0.15%	<b>32</b>	<b>0.15%</b>
	E	16	0.15%	17	0.15%	<b>33</b>	<b>0.15%</b>
	F	6	0.05%	4	0.04%	<b>10</b>	<b>0.05%</b>
	G		0.00%	1	0.01%	<b>1</b>	<b>0.00%</b>
ROYAL SHELL REAL ESTATE Total		202	1.83%	186	1.69%	388	1.76%
WILLIAM RAVEIS	A	17	0.15%	14	0.13%	<b>31</b>	<b>0.14%</b>
	B	33	0.30%	32	0.29%	<b>65</b>	<b>0.29%</b>
	C	9	0.08%	16	0.15%	<b>25</b>	<b>0.11%</b>
	D	7	0.06%	12	0.11%	<b>19</b>	<b>0.09%</b>
	E	20	0.18%	20	0.18%	<b>40</b>	<b>0.18%</b>
	F	17	0.15%	20	0.18%	<b>37</b>	<b>0.17%</b>
	G	7	0.06%	3	0.03%	<b>10</b>	<b>0.05%</b>
WILLIAM RAVEIS Total		110	1.00%	117	1.06%	227	1.03%
<b>Grand Total</b>		<b>11030</b>	<b>100.00%</b>	<b>11030</b>	<b>100.00%</b>	<b>22060</b>	<b>100.00%</b>

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Select Company-Volume-Side-Code**

		Side Data				Total Sum of Closed Volume	Total % Volume
		L		S			
SELECT COMPANY NAME	Code	Sum of Closed Volume	% Volume	Sum of Closed Volume	% Volume		
	A	\$ 347,267,474	5.80%	\$ 349,211,195	5.83%	\$ 696,478,669	5.82%
	B	\$ 875,829,851	14.63%	\$ 903,627,376	15.09%	\$ 1,779,457,227	14.86%
	C	\$ 354,914,101	5.93%	\$ 367,295,366	6.13%	\$ 722,209,467	6.03%
	D	\$ 159,963,761	2.67%	\$ 181,010,318	3.02%	\$ 340,974,079	2.85%
	E	\$ 289,067,060	4.83%	\$ 308,822,727	5.16%	\$ 597,889,787	4.99%
	F	\$ 376,662,656	6.29%	\$ 298,090,001	4.98%	\$ 674,752,657	5.63%
	G	\$ 132,126,000	2.21%	\$ 96,095,000	1.60%	\$ 228,221,000	1.91%
Total		\$ 2,535,830,903	42.35%	\$ 2,504,151,983	41.82%	\$ 5,039,982,886	42.08%
AMERIVEST	A	\$ 10,668,565	0.18%	\$ 15,152,753	0.25%	\$ 25,821,318	0.22%
	B	\$ 23,567,150	0.39%	\$ 33,643,625	0.56%	\$ 57,210,775	0.48%
	C	\$ 15,329,569	0.26%	\$ 13,550,300	0.23%	\$ 28,879,869	0.24%
	D	\$ 5,650,000	0.09%	\$ 12,796,500	0.21%	\$ 18,446,500	0.15%
	E	\$ 17,607,500	0.29%	\$ 24,005,960	0.40%	\$ 41,613,460	0.35%
	F	\$ 9,800,000	0.16%	\$ 12,186,309	0.20%	\$ 21,986,309	0.18%
	G		0.00%	\$ 14,331,000	0.24%	\$ 14,331,000	0.12%
AMERIVEST Total		\$ 82,622,784	1.38%	\$ 125,666,447	2.10%	\$ 208,289,231	1.74%
BERKSHIRE HATHAWAY FLORIDA	A	\$ 25,436,199	0.42%	\$ 23,580,749	0.39%	\$ 49,016,948	0.41%
	B	\$ 53,438,485	0.89%	\$ 56,195,528	0.94%	\$ 109,634,013	0.92%
	C	\$ 23,409,000	0.39%	\$ 21,201,456	0.35%	\$ 44,610,456	0.37%
	D	\$ 12,431,400	0.21%	\$ 8,771,080	0.15%	\$ 21,202,480	0.18%
	E	\$ 20,686,500	0.35%	\$ 11,435,000	0.19%	\$ 32,121,500	0.27%
	F	\$ 16,500,000	0.28%	\$ 17,015,000	0.28%	\$ 33,515,000	0.28%
	G		0.00%	\$ 15,545,000	0.26%	\$ 15,545,000	0.13%
BERKSHIRE HATHAWAY FLORIDA Total		\$ 151,901,584	2.54%	\$ 153,743,813	2.57%	\$ 305,645,397	2.55%
COLDWELL BANKER	A	\$ 29,911,440	0.50%	\$ 29,824,854	0.50%	\$ 59,736,294	0.50%
	B	\$ 85,358,586	1.43%	\$ 77,641,454	1.30%	\$ 163,000,040	1.36%
	C	\$ 32,021,400	0.53%	\$ 28,714,413	0.48%	\$ 60,735,813	0.51%
	D	\$ 22,278,000	0.37%	\$ 12,049,000	0.20%	\$ 34,327,000	0.29%
	E	\$ 31,141,850	0.52%	\$ 27,514,378	0.46%	\$ 58,656,228	0.49%
	F	\$ 27,785,500	0.46%	\$ 50,984,876	0.85%	\$ 78,770,376	0.66%
	G	\$ 17,145,000	0.29%	\$ 13,000,000	0.22%	\$ 30,145,000	0.25%
COLDWELL BANKER Total		\$ 245,641,776	4.10%	\$ 239,728,975	4.00%	\$ 485,370,751	4.05%
DOWNING FRYE	A	\$ 52,844,430	0.88%	\$ 52,541,712	0.88%	\$ 105,386,142	0.88%
	B	\$ 159,560,851	2.66%	\$ 153,146,712	2.56%	\$ 312,707,563	2.61%
	C	\$ 85,807,591	1.43%	\$ 95,807,349	1.60%	\$ 181,614,940	1.52%
	D	\$ 61,582,445	1.03%	\$ 59,942,876	1.00%	\$ 121,525,321	1.01%
	E	\$ 95,610,248	1.60%	\$ 105,896,500	1.77%	\$ 201,506,748	1.68%
	F	\$ 82,852,500	1.38%	\$ 101,488,365	1.69%	\$ 184,340,865	1.54%
	G	\$ 5,325,000	0.09%	\$ 6,125,000	0.10%	\$ 11,450,000	0.10%
DOWNING FRYE Total		\$ 543,583,065	9.08%	\$ 574,948,514	9.60%	\$ 1,118,531,579	9.34%
FORREST	B	\$ 295,000	0.00%		0.00%	\$ 295,000	0.00%
	D	\$ 800,000	0.01%		0.00%	\$ 800,000	0.01%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Select Company-Volume-Side-Code**

		Side		Data		Total Sum of Closed Volume	Total % Volume			
		L		S						
FORREST	F	\$	2,550,000	0.04%	\$	9,250,000	0.15%	\$	11,800,000	0.10%
	G	\$	6,450,000	0.11%	\$	6,450,000	0.11%	\$	12,900,000	0.11%
FORREST Total		\$	10,095,000	0.17%	\$	15,700,000	0.26%	\$	25,795,000	0.22%
GULF COAST INTERNATIONAL PROP	A	\$	205,000	0.00%	\$	805,000	0.01%	\$	1,010,000	0.01%
	B	\$	4,903,610	0.08%	\$	5,416,000	0.09%	\$	10,319,610	0.09%
	C	\$	2,881,500	0.05%	\$	3,674,000	0.06%	\$	6,555,500	0.05%
	D	\$	7,191,250	0.12%	\$	5,900,000	0.10%	\$	13,091,250	0.11%
	E	\$	15,999,650	0.27%	\$	10,955,000	0.18%	\$	26,954,650	0.23%
	F	\$	52,645,000	0.88%	\$	78,756,500	1.32%	\$	131,401,500	1.10%
	G	\$	102,948,000	1.72%	\$	87,700,000	1.46%	\$	190,648,000	1.59%
GULF COAST INTERNATIONAL PROP Total		\$	186,774,010	3.12%	\$	193,206,500	3.23%	\$	379,980,510	3.17%
JOHN R WOOD	A	\$	53,994,780	0.90%	\$	41,517,457	0.69%	\$	95,512,237	0.80%
	B	\$	195,060,818	3.26%	\$	185,244,387	3.09%	\$	380,305,205	3.18%
	C	\$	104,355,500	1.74%	\$	104,316,263	1.74%	\$	208,671,763	1.74%
	D	\$	87,325,950	1.46%	\$	82,157,455	1.37%	\$	169,483,405	1.42%
	E	\$	170,085,625	2.84%	\$	178,601,410	2.98%	\$	348,687,035	2.91%
	F	\$	182,221,750	3.04%	\$	174,148,730	2.91%	\$	356,370,480	2.98%
	G	\$	38,925,000	0.65%	\$	72,948,000	1.22%	\$	111,873,000	0.93%
JOHN R WOOD Total		\$	831,969,423	13.89%	\$	838,933,702	14.01%	\$	1,670,903,125	13.95%
NAPLES REALTY SERVICES	A	\$	4,437,600	0.07%	\$	2,819,250	0.05%	\$	7,256,850	0.06%
	B	\$	10,719,800	0.18%	\$	7,973,301	0.13%	\$	18,693,101	0.16%
	C	\$	2,875,000	0.05%	\$	4,197,000	0.07%	\$	7,072,000	0.06%
	D	\$	3,385,000	0.06%	\$	3,670,000	0.06%	\$	7,055,000	0.06%
	E	\$	5,695,000	0.10%	\$	2,795,000	0.05%	\$	8,490,000	0.07%
	F	\$	6,200,000	0.10%			0.00%	\$	6,200,000	0.05%
NAPLES REALTY SERVICES Total		\$	33,312,400	0.56%	\$	21,454,551	0.36%	\$	54,766,951	0.46%
PREMIER SOTHEBYS	A	\$	19,128,550	0.32%	\$	17,542,050	0.29%	\$	36,670,600	0.31%
	B	\$	86,317,486	1.44%	\$	67,621,979	1.13%	\$	153,939,465	1.29%
	C	\$	72,916,686	1.22%	\$	58,973,230	0.98%	\$	131,889,916	1.10%
	D	\$	63,806,115	1.07%	\$	48,525,225	0.81%	\$	112,331,340	0.94%
	E	\$	155,093,900	2.59%	\$	124,801,370	2.08%	\$	279,895,270	2.34%
	F	\$	181,360,750	3.03%	\$	188,167,000	3.14%	\$	369,527,750	3.09%
	G	\$	141,150,000	2.36%	\$	152,850,000	2.55%	\$	294,000,000	2.45%
PREMIER SOTHEBYS Total		\$	719,773,487	12.02%	\$	658,480,854	11.00%	\$	1,378,254,341	11.51%
PREMIERE PLUS REALTY COMPANY	A	\$	54,717,580	0.91%	\$	65,560,497	1.09%	\$	120,278,077	1.00%
	B	\$	148,781,177	2.48%	\$	157,638,263	2.63%	\$	306,419,440	2.56%
	C	\$	55,375,144	0.92%	\$	53,266,221	0.89%	\$	108,641,365	0.91%
	D	\$	22,559,799	0.38%	\$	28,550,746	0.48%	\$	51,110,545	0.43%
	E	\$	35,026,500	0.58%	\$	39,828,050	0.67%	\$	74,854,550	0.63%
	F	\$	41,530,250	0.69%	\$	41,074,000	0.69%	\$	82,604,250	0.69%
	G	\$	5,000,000	0.08%	\$	14,750,000	0.25%	\$	19,750,000	0.16%

**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Select Company-Volume-Side-Code**

		Side		Data		Total Sum of Closed Volume	Total % Volume
		L		S			
PREMIERE PLUS REALTY COMPANY							
Total		\$ 362,990,450	6.06%	\$ 400,667,777	6.69%	\$ 763,658,227	6.38%
ROYAL SHELL REAL ESTATE	A	\$ 7,792,799	0.13%	\$ 8,501,700	0.14%	\$ 16,294,499	0.14%
	B	\$ 30,077,551	0.50%	\$ 26,263,665	0.44%	\$ 56,341,216	0.47%
	C	\$ 22,411,400	0.37%	\$ 17,206,037	0.29%	\$ 39,617,437	0.33%
	D	\$ 13,981,000	0.23%	\$ 13,434,520	0.22%	\$ 27,415,520	0.23%
	E	\$ 21,187,500	0.35%	\$ 21,959,938	0.37%	\$ 43,147,438	0.36%
	F	\$ 13,782,500	0.23%	\$ 13,875,000	0.23%	\$ 27,657,500	0.23%
	G		0.00%	\$ 5,800,000	0.10%	\$ 5,800,000	0.05%
ROYAL SHELL REAL ESTATE Total		\$ 109,232,750	1.82%	\$ 107,040,860	1.79%	\$ 216,273,610	1.81%
WILLIAM RAVEIS	A	\$ 3,253,300	0.05%	\$ 2,600,500	0.04%	\$ 5,853,800	0.05%
	B	\$ 11,636,900	0.19%	\$ 11,134,975	0.19%	\$ 22,771,875	0.19%
	C	\$ 5,462,500	0.09%	\$ 9,557,756	0.16%	\$ 15,020,256	0.13%
	D	\$ 6,140,000	0.10%	\$ 10,287,000	0.17%	\$ 16,427,000	0.14%
	E	\$ 28,597,000	0.48%	\$ 29,183,000	0.49%	\$ 57,780,000	0.48%
	F	\$ 61,138,915	1.02%	\$ 69,994,040	1.17%	\$ 131,132,955	1.09%
	G	\$ 58,250,000	0.97%	\$ 21,725,000	0.36%	\$ 79,975,000	0.67%
WILLIAM RAVEIS Total		\$ 174,478,615	2.91%	\$ 154,482,271	2.58%	\$ 328,960,886	2.75%
Grand Total		\$ 5,988,206,247	100.00%	\$ 5,988,206,247	100.00%	\$ 11,976,412,494	100.00%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

		Data Side										Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units							
Historical NA-BN-ES Offices Company	Code	L	S	L	S	L	S	L	S						
John R Wood	A	287	216	\$53,859,780	\$41,318,957	0.45%	0.35%	1.30%	0.98%	503	\$95,178,737	0.79%	2.28%		
	B	546	511	\$194,665,818	\$184,347,887	1.63%	1.54%	2.48%	2.32%	1,057	\$379,013,705	3.16%	4.79%		
	C	177	169	\$104,355,500	\$101,716,263	0.87%	0.85%	0.80%	0.77%	346	\$206,071,763	1.72%	1.57%		
	D	102	95	\$87,325,950	\$81,327,455	0.73%	0.68%	0.46%	0.43%	197	\$168,653,405	1.41%	0.89%		
	E	123	126	\$170,085,625	\$177,176,410	1.42%	1.48%	0.56%	0.57%	249	\$347,262,035	2.90%	1.13%		
	F	60	57	\$182,221,750	\$174,148,730	1.52%	1.45%	0.27%	0.26%	117	\$356,370,480	2.98%	0.53%		
	G	6	10	\$38,925,000	\$72,948,000	0.33%	0.61%	0.03%	0.05%	16	\$111,873,000	0.93%	0.07%		
<b>John R Wood Total</b>		<b>1,301</b>	<b>1,184</b>	<b>\$831,439,423</b>	<b>\$832,983,702</b>	<b>6.94%</b>	<b>6.96%</b>	<b>5.90%</b>	<b>5.37%</b>	<b>2,485</b>	<b>\$1,664,423,125</b>	<b>13.90%</b>	<b>11.26%</b>		
Premier Sothebys Int. Realty	A	96	94	\$19,128,550	\$17,542,050	0.16%	0.15%	0.44%	0.43%	190	\$36,670,600	0.31%	0.86%		
	B	241	189	\$86,317,486	\$67,621,979	0.72%	0.56%	1.09%	0.86%	430	\$153,939,465	1.29%	1.95%		
	C	119	98	\$72,916,686	\$58,973,230	0.61%	0.49%	0.54%	0.44%	217	\$131,889,916	1.10%	0.98%		
	D	77	57	\$65,589,615	\$48,525,225	0.55%	0.41%	0.35%	0.26%	134	\$114,114,840	0.95%	0.61%		
	E	121	92	\$169,446,400	\$127,347,870	1.41%	1.06%	0.55%	0.42%	213	\$296,794,270	2.48%	0.97%		
	F	70	67	\$215,560,750	\$203,842,000	1.80%	1.70%	0.32%	0.30%	137	\$419,402,750	3.50%	0.62%		
	G	21	23	\$154,605,000	\$166,305,000	1.29%	1.39%	0.10%	0.10%	44	\$320,910,000	2.68%	0.20%		
<b>Premier Sothebys Int. Realty Total</b>		<b>745</b>	<b>620</b>	<b>\$783,564,487</b>	<b>\$690,157,354</b>	<b>6.54%</b>	<b>5.76%</b>	<b>3.38%</b>	<b>2.81%</b>	<b>1,365</b>	<b>\$1,473,721,841</b>	<b>12.31%</b>	<b>6.19%</b>		
Downing Frye	A	279	282	\$52,844,430	\$52,541,712	0.44%	0.44%	1.26%	1.28%	561	\$105,386,142	0.88%	2.54%		
	B	450	433	\$159,560,851	\$153,146,712	1.33%	1.28%	2.04%	1.96%	883	\$312,707,563	2.61%	4.00%		
	C	143	160	\$85,807,591	\$95,807,349	0.72%	0.80%	0.65%	0.73%	303	\$181,614,940	1.52%	1.37%		
	D	72	70	\$61,582,445	\$59,942,876	0.51%	0.50%	0.33%	0.32%	142	\$121,525,321	1.01%	0.64%		
	E	73	77	\$95,610,248	\$105,896,500	0.80%	0.88%	0.33%	0.35%	150	\$201,506,748	1.68%	0.68%		
	F	29	35	\$82,852,500	\$101,488,365	0.69%	0.85%	0.13%	0.16%	64	\$184,340,865	1.54%	0.29%		
	G	1	1	\$5,325,000	\$6,125,000	0.04%	0.05%	0.00%	0.00%	2	\$11,450,000	0.10%	0.01%		
<b>Downing Frye Total</b>		<b>1,047</b>	<b>1,058</b>	<b>\$543,583,065</b>	<b>\$574,948,514</b>	<b>4.54%</b>	<b>4.80%</b>	<b>4.75%</b>	<b>4.80%</b>	<b>2,105</b>	<b>\$1,118,531,579</b>	<b>9.34%</b>	<b>9.54%</b>		
Premiere Plus Realty Co.	A	308	384	\$58,352,380	\$72,158,547	0.49%	0.60%	1.40%	1.74%	692	\$130,510,927	1.09%	3.14%		
	B	477	526	\$161,740,133	\$179,850,014	1.35%	1.50%	2.16%	2.38%	1,003	\$341,590,147	2.85%	4.55%		
	C	96	96	\$57,209,144	\$56,428,221	0.48%	0.47%	0.44%	0.44%	192	\$113,637,365	0.95%	0.87%		
	D	28	37	\$23,459,799	\$31,023,071	0.20%	0.26%	0.13%	0.17%	65	\$54,482,870	0.45%	0.29%		
	E	26	32	\$35,026,500	\$42,451,800	0.29%	0.35%	0.12%	0.15%	58	\$77,478,300	0.65%	0.26%		
	F	14	14	\$41,530,250	\$41,074,000	0.35%	0.34%	0.06%	0.06%	28	\$82,604,250	0.69%	0.13%		
	G	1	1	\$5,000,000	\$14,750,000	0.04%	0.12%	0.00%	0.00%	2	\$19,750,000	0.16%	0.01%		
<b>Premiere Plus Realty Co. Total</b>		<b>950</b>	<b>1,090</b>	<b>\$382,318,206</b>	<b>\$437,735,653</b>	<b>3.19%</b>	<b>3.65%</b>	<b>4.31%</b>	<b>4.94%</b>	<b>2,040</b>	<b>\$820,053,859</b>	<b>6.85%</b>	<b>9.25%</b>		
Coldwell Banker Residential Real Estate, Inc.	A	161	158	\$29,911,440	\$29,824,854	0.25%	0.25%	0.73%	0.72%	319	\$59,736,294	0.50%	1.45%		
	B	257	229	\$85,358,586	\$77,641,454	0.71%	0.65%	1.17%	1.04%	486	\$163,000,040	1.36%	2.20%		
	C	54	47	\$32,021,400	\$28,714,413	0.27%	0.24%	0.24%	0.21%	101	\$60,735,813	0.51%	0.46%		
	D	26	14	\$22,278,000	\$12,049,000	0.19%	0.10%	0.12%	0.06%	40	\$34,327,000	0.29%	0.18%		
	E	22	19	\$31,141,850	\$27,514,378	0.26%	0.23%	0.10%	0.09%	41	\$58,656,228	0.49%	0.19%		
	F	10	18	\$27,785,500	\$50,984,876	0.23%	0.43%	0.05%	0.08%	28	\$78,770,376	0.66%	0.13%		
	G	3	2	\$17,145,000	\$13,000,000	0.14%	0.11%	0.01%	0.01%	5	\$30,145,000	0.25%	0.02%		
<b>Coldwell Banker Residential Real Estate, Inc. Total</b>		<b>533</b>	<b>487</b>	<b>\$245,641,776</b>	<b>\$239,728,975</b>	<b>2.05%</b>	<b>2.00%</b>	<b>2.42%</b>	<b>2.21%</b>	<b>1,020</b>	<b>\$485,370,751</b>	<b>4.05%</b>	<b>4.62%</b>		
Gulf Coast International Prop	A	1	4	\$205,000	\$805,000	0.00%	0.01%	0.00%	0.02%	5	\$1,010,000	0.01%	0.02%		
	B	13	16	\$4,903,610	\$5,416,000	0.04%	0.05%	0.06%	0.07%	29	\$10,319,610	0.09%	0.13%		
	C	5	6	\$2,881,500	\$3,674,000	0.02%	0.03%	0.02%	0.03%	11	\$6,555,500	0.05%	0.05%		
	D	8	7	\$7,191,250	\$5,900,000	0.06%	0.05%	0.04%	0.03%	15	\$13,091,250	0.11%	0.07%		
	E	12	9	\$15,999,650	\$10,955,000	0.13%	0.09%	0.05%	0.04%	21	\$26,954,650	0.23%	0.10%		
	F	18	26	\$52,645,000	\$78,756,500	0.44%	0.66%	0.08%	0.12%	44	\$131,401,500	1.10%	0.20%		
	G	12	9	\$102,948,000	\$87,700,000	0.86%	0.73%	0.05%	0.04%	21	\$190,648,000	1.59%	0.10%		
<b>Gulf Coast International Prop Total</b>		<b>69</b>	<b>77</b>	<b>\$186,774,010</b>	<b>\$193,206,500</b>	<b>1.56%</b>	<b>1.61%</b>	<b>0.31%</b>	<b>0.35%</b>	<b>146</b>	<b>\$379,980,510</b>	<b>3.17%</b>	<b>0.66%</b>		
William Raveis-Florida LLC	A	17	14	\$3,253,300	\$2,600,500	0.03%	0.02%	0.08%	0.06%	31	\$5,853,800	0.05%	0.14%		
	B	33	32	\$11,636,900	\$11,134,975	0.10%	0.09%	0.15%	0.15%	65	\$22,771,875	0.19%	0.29%		

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

		Data		Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side		Sum of Closed Volume		% of Closed Volume	% Closed	Units					
William Raveis-Florida LLC	C	9	16	\$5,462,500	\$9,557,756	0.05%	0.08%	0.04%	0.07%	25	\$15,020,256	0.13%	0.11%
	D	7	12	\$6,140,000	\$10,287,000	0.05%	0.09%	0.03%	0.05%	19	\$16,427,000	0.14%	0.09%
	E	20	20	\$28,597,000	\$29,183,000	0.24%	0.24%	0.09%	0.09%	40	\$57,780,000	0.48%	0.18%
	F	17	20	\$61,138,915	\$69,994,040	0.51%	0.58%	0.08%	0.09%	37	\$131,132,955	1.09%	0.17%
	G	7	3	\$58,250,000	\$21,725,000	0.49%	0.18%	0.03%	0.01%	10	\$79,975,000	0.67%	0.05%
<b>William Raveis-Florida LLC Total</b>		<b>110</b>	<b>117</b>	<b>\$174,478,615</b>	<b>\$154,482,271</b>	<b>1.46%</b>	<b>1.29%</b>	<b>0.50%</b>	<b>0.53%</b>	<b>227</b>	<b>\$328,960,886</b>	<b>2.75%</b>	<b>1.03%</b>
Berkshire Hathaway Florida	A	132	122	\$25,436,199	\$23,580,749	0.21%	0.20%	0.60%	0.55%	254	\$49,016,948	0.41%	1.15%
	B	152	156	\$53,438,485	\$56,195,528	0.45%	0.47%	0.69%	0.71%	308	\$109,634,013	0.92%	1.40%
	C	39	36	\$23,409,000	\$21,201,456	0.20%	0.18%	0.18%	0.16%	75	\$44,610,456	0.37%	0.34%
	D	15	10	\$12,431,400	\$8,771,080	0.10%	0.07%	0.07%	0.05%	25	\$21,202,480	0.18%	0.11%
	E	14	9	\$20,686,500	\$11,435,000	0.17%	0.10%	0.06%	0.04%	23	\$32,121,500	0.27%	0.10%
	F	5	7	\$16,500,000	\$17,015,000	0.14%	0.14%	0.02%	0.03%	12	\$33,515,000	0.28%	0.05%
	G		3		\$15,545,000		0.00%	0.13%	0.00%	0.01%	3	\$15,545,000	0.13%
<b>Berkshire Hathaway Florida Total</b>		<b>357</b>	<b>343</b>	<b>\$151,901,584</b>	<b>\$153,743,813</b>	<b>1.27%</b>	<b>1.28%</b>	<b>1.62%</b>	<b>1.55%</b>	<b>700</b>	<b>\$305,645,397</b>	<b>2.55%</b>	<b>3.17%</b>
MVP Realty Associates	A	136	176	\$25,169,465	\$32,597,271	0.21%	0.27%	0.62%	0.80%	312	\$57,766,736	0.48%	1.41%
	B	158	213	\$50,569,738	\$71,056,758	0.42%	0.59%	0.72%	0.97%	371	\$121,626,496	1.02%	1.68%
	C	15	31	\$9,570,000	\$18,165,536	0.08%	0.15%	0.07%	0.14%	46	\$27,735,536	0.23%	0.21%
	D	3	11	\$2,800,000	\$9,579,000	0.02%	0.08%	0.01%	0.05%	14	\$12,379,000	0.10%	0.06%
	E	4	6	\$5,224,000	\$7,061,500	0.04%	0.06%	0.02%	0.03%	10	\$12,285,500	0.10%	0.05%
	F	1	4	\$3,157,500	\$12,500,000	0.03%	0.10%	0.00%	0.02%	5	\$15,657,500	0.13%	0.02%
<b>MVP Realty Associates Total</b>		<b>317</b>	<b>441</b>	<b>\$96,490,703</b>	<b>\$150,960,065</b>	<b>0.81%</b>	<b>1.26%</b>	<b>1.44%</b>	<b>2.00%</b>	<b>758</b>	<b>\$247,450,768</b>	<b>2.07%</b>	<b>3.44%</b>
Domain Realty.com LLC	A	102	117	\$18,807,500	\$22,025,315	0.16%	0.18%	0.46%	0.53%	219	\$40,832,815	0.34%	0.99%
	B	117	183	\$39,834,237	\$63,555,096	0.33%	0.53%	0.53%	0.83%	300	\$103,389,333	0.86%	1.36%
	C	19	43	\$11,563,453	\$26,013,000	0.10%	0.22%	0.09%	0.19%	62	\$37,576,453	0.31%	0.28%
	D	8	12	\$7,071,500	\$10,265,000	0.06%	0.09%	0.04%	0.05%	20	\$17,336,500	0.14%	0.09%
	E	4	12	\$4,630,000	\$15,628,500	0.04%	0.13%	0.02%	0.05%	16	\$20,258,500	0.17%	0.07%
	F	3	4	\$8,150,000	\$9,504,128	0.07%	0.08%	0.01%	0.02%	7	\$17,654,128	0.15%	0.03%
<b>Domain Realty.com LLC Total</b>		<b>253</b>	<b>371</b>	<b>\$90,056,690</b>	<b>\$146,991,039</b>	<b>0.75%</b>	<b>1.23%</b>	<b>1.15%</b>	<b>1.68%</b>	<b>624</b>	<b>\$237,047,729</b>	<b>1.98%</b>	<b>2.83%</b>
Keller Williams Elite Realty	A	89	66	\$16,906,849	\$12,501,563	0.14%	0.10%	0.40%	0.30%	155	\$29,408,412	0.25%	0.70%
	B	130	110	\$44,576,660	\$39,220,302	0.37%	0.33%	0.59%	0.50%	240	\$83,796,962	0.70%	1.09%
	C	35	24	\$20,857,500	\$14,017,150	0.17%	0.12%	0.16%	0.11%	59	\$34,874,650	0.29%	0.27%
	D	18	10	\$15,754,400	\$8,465,000	0.13%	0.07%	0.08%	0.05%	28	\$24,219,400	0.20%	0.13%
	E	6	13	\$9,060,000	\$17,727,250	0.08%	0.15%	0.03%	0.06%	19	\$26,787,250	0.22%	0.09%
	F	2	4	\$6,550,000	\$11,575,000	0.05%	0.10%	0.01%	0.02%	6	\$18,125,000	0.15%	0.03%
	G		1		\$6,410,000		0.00%	0.05%	0.00%	0.00%	1	\$6,410,000	0.05%
<b>Keller Williams Elite Realty Total</b>		<b>280</b>	<b>228</b>	<b>\$113,705,409</b>	<b>\$109,916,265</b>	<b>0.95%</b>	<b>0.92%</b>	<b>1.27%</b>	<b>1.03%</b>	<b>508</b>	<b>\$223,621,674</b>	<b>1.87%</b>	<b>2.30%</b>
Royal Shell Real Estate, Inc.	A	43	44	\$7,792,799	\$8,501,700	0.07%	0.07%	0.19%	0.20%	87	\$16,294,499	0.14%	0.39%
	B	84	75	\$30,077,551	\$26,263,665	0.25%	0.22%	0.38%	0.34%	159	\$56,341,216	0.47%	0.72%
	C	37	29	\$22,411,400	\$17,206,037	0.19%	0.14%	0.17%	0.13%	66	\$39,617,437	0.33%	0.30%
	D	16	16	\$13,981,000	\$13,434,520	0.12%	0.11%	0.07%	0.07%	32	\$27,415,520	0.23%	0.15%
	E	16	17	\$21,187,500	\$21,959,938	0.18%	0.18%	0.07%	0.08%	33	\$43,147,438	0.36%	0.15%
	F	6	4	\$13,782,500	\$13,875,000	0.12%	0.12%	0.03%	0.02%	10	\$27,657,500	0.23%	0.05%
	G		1		\$5,800,000		0.00%	0.05%	0.00%	0.00%	1	\$5,800,000	0.05%
<b>Royal Shell Real Estate, Inc. Total</b>		<b>202</b>	<b>186</b>	<b>\$109,232,750</b>	<b>\$107,040,860</b>	<b>0.91%</b>	<b>0.89%</b>	<b>0.92%</b>	<b>0.84%</b>	<b>388</b>	<b>\$216,273,610</b>	<b>1.81%</b>	<b>1.76%</b>
Amerivest Realty	A	61	83	\$11,056,065	\$15,372,753	0.09%	0.13%	0.28%	0.38%	144	\$26,428,818	0.22%	0.65%
	B	72	100	\$24,397,150	\$33,958,625	0.20%	0.28%	0.33%	0.45%	172	\$58,355,775	0.49%	0.78%
	C	26	25	\$15,329,569	\$14,746,300	0.13%	0.12%	0.12%	0.11%	51	\$30,075,869	0.25%	0.23%
	D	7	15	\$5,650,000	\$12,796,500	0.05%	0.11%	0.03%	0.07%	22	\$18,446,500	0.15%	0.10%
	E	12	17	\$17,607,500	\$24,005,960	0.15%	0.20%	0.05%	0.08%	29	\$41,613,460	0.35%	0.13%
	F	4	5	\$9,800,000	\$12,186,309	0.08%	0.10%	0.02%	0.02%	9	\$21,986,309	0.18%	0.04%
	G		2		\$14,331,000		0.00%	0.12%	0.00%	0.01%	2	\$14,331,000	0.12%
<b>Amerivest Realty Total</b>		<b>182</b>	<b>247</b>	<b>\$83,840,284</b>	<b>\$127,397,447</b>	<b>0.70%</b>	<b>1.06%</b>	<b>0.83%</b>	<b>1.12%</b>	<b>429</b>	<b>\$211,237,731</b>	<b>1.76%</b>	<b>1.94%</b>

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units					
Waterfront Realty Group Inc	A	36	50	\$6,820,900	\$9,374,700	0.06%	0.08%	0.16%	0.23%	86	\$16,195,600	0.14%	0.39%
	B	51	79	\$16,966,650	\$26,394,583	0.14%	0.22%	0.23%	0.36%	130	\$43,361,233	0.36%	0.59%
	C	9	12	\$5,471,400	\$7,220,800	0.05%	0.06%	0.04%	0.05%	21	\$12,692,200	0.11%	0.10%
	D	4	10	\$3,465,000	\$8,723,000	0.03%	0.07%	0.02%	0.05%	14	\$12,188,000	0.10%	0.06%
	E	13	11	\$17,417,500	\$16,305,000	0.15%	0.14%	0.06%	0.05%	24	\$33,722,500	0.28%	0.11%
	F	7	9	\$20,375,000	\$26,085,000	0.17%	0.22%	0.03%	0.04%	16	\$46,460,000	0.39%	0.07%
	G	1	1	\$10,000,000	\$10,000,000	0.08%	0.08%	0.00%	0.00%	2	\$20,000,000	0.17%	0.01%
<b>Waterfront Realty Group Inc Total</b>		<b>121</b>	<b>172</b>	<b>\$80,516,450</b>	<b>\$104,103,083</b>	<b>0.67%</b>	<b>0.87%</b>	<b>0.55%</b>	<b>0.78%</b>	<b>293</b>	<b>\$184,619,533</b>	<b>1.54%</b>	<b>1.33%</b>
Sun Realty USA, Inc	A	98	80	\$16,931,785	\$13,437,825	0.14%	0.11%	0.44%	0.36%	178	\$30,369,610	0.25%	0.81%
	B	60	77	\$21,100,600	\$25,149,214	0.18%	0.21%	0.27%	0.35%	137	\$46,249,814	0.39%	0.62%
	C	16	23	\$9,183,000	\$13,526,090	0.08%	0.11%	0.07%	0.10%	39	\$22,709,090	0.19%	0.18%
	D		2	\$1,745,000	\$1,745,000	0.00%	0.01%	0.00%	0.01%	2	\$1,745,000	0.01%	0.01%
	E	6	11	\$6,830,000	\$14,575,000	0.06%	0.12%	0.03%	0.05%	17	\$21,405,000	0.18%	0.08%
	F	2	1	\$5,165,000	\$3,300,000	0.04%	0.03%	0.01%	0.00%	3	\$8,465,000	0.07%	0.01%
<b>Sun Realty USA, Inc Total</b>		<b>182</b>	<b>194</b>	<b>\$59,210,385</b>	<b>\$71,733,129</b>	<b>0.49%</b>	<b>0.60%</b>	<b>0.83%</b>	<b>0.88%</b>	<b>376</b>	<b>\$130,943,514</b>	<b>1.09%</b>	<b>1.70%</b>
Engel & Voelkers	A	19	19	\$3,406,899	\$3,225,500	0.03%	0.03%	0.09%	0.09%	38	\$6,632,399	0.06%	0.17%
	B	36	48	\$12,968,441	\$16,962,586	0.11%	0.14%	0.16%	0.22%	84	\$29,931,027	0.25%	0.38%
	C	10	12	\$5,529,900	\$7,253,900	0.05%	0.06%	0.05%	0.05%	22	\$12,783,800	0.11%	0.10%
	D	9	5	\$7,824,500	\$4,500,000	0.07%	0.04%	0.04%	0.02%	14	\$12,324,500	0.10%	0.06%
	E	10	9	\$12,489,000	\$11,045,500	0.10%	0.09%	0.05%	0.04%	19	\$23,534,500	0.20%	0.09%
	F	2	3	\$6,800,000	\$8,625,000	0.06%	0.07%	0.01%	0.01%	5	\$15,425,000	0.13%	0.02%
<b>Engel &amp; Voelkers Total</b>		<b>86</b>	<b>96</b>	<b>\$49,018,740</b>	<b>\$51,612,486</b>	<b>0.41%</b>	<b>0.43%</b>	<b>0.39%</b>	<b>0.44%</b>	<b>182</b>	<b>\$100,631,226</b>	<b>0.84%</b>	<b>0.83%</b>
Realty World Florida	A	23	18	\$4,444,800	\$3,559,400	0.04%	0.03%	0.10%	0.08%	41	\$8,004,200	0.07%	0.19%
	B	74	44	\$25,911,225	\$15,963,182	0.22%	0.13%	0.34%	0.20%	118	\$41,874,407	0.35%	0.53%
	C	18	16	\$10,646,950	\$9,851,893	0.09%	0.08%	0.08%	0.07%	34	\$20,498,843	0.17%	0.15%
	D	6	2	\$5,147,000	\$1,779,000	0.04%	0.01%	0.03%	0.01%	8	\$6,926,000	0.06%	0.04%
	E	7	6	\$9,481,000	\$8,594,000	0.08%	0.07%	0.03%	0.03%	13	\$18,075,000	0.15%	0.06%
	F	1		\$2,300,000		0.02%	0.00%	0.00%	0.00%	1	\$2,300,000	0.02%	0.00%
<b>Realty World Florida Total</b>		<b>129</b>	<b>86</b>	<b>\$57,930,975</b>	<b>\$39,747,475</b>	<b>0.48%</b>	<b>0.33%</b>	<b>0.58%</b>	<b>0.39%</b>	<b>215</b>	<b>\$97,678,450</b>	<b>0.82%</b>	<b>0.97%</b>
Barry DeNicola Realty, Inc.	A	2		\$430,000		0.00%	0.00%	0.01%	0.00%	2	\$430,000	0.00%	0.01%
	B	3	2	\$1,274,000	\$775,000	0.01%	0.01%	0.01%	0.01%	5	\$2,049,000	0.02%	0.02%
	E	5	3	\$7,525,500	\$3,630,000	0.06%	0.03%	0.02%	0.01%	8	\$11,155,500	0.09%	0.04%
	F	7	5	\$21,975,000	\$15,225,000	0.18%	0.13%	0.03%	0.02%	12	\$37,200,000	0.31%	0.05%
	G	3	2	\$30,010,000	\$16,780,000	0.25%	0.14%	0.01%	0.01%	5	\$46,790,000	0.39%	0.02%
<b>Barry DeNicola Realty, Inc. Total</b>		<b>20</b>	<b>12</b>	<b>\$61,214,500</b>	<b>\$36,410,000</b>	<b>0.51%</b>	<b>0.30%</b>	<b>0.09%</b>	<b>0.05%</b>	<b>32</b>	<b>\$97,624,500</b>	<b>0.82%</b>	<b>0.15%</b>
Keller Williams Realty Naples	A	39	36	\$7,469,050	\$6,780,240	0.06%	0.06%	0.18%	0.16%	75	\$14,249,290	0.12%	0.34%
	B	58	56	\$18,454,976	\$19,675,927	0.15%	0.16%	0.26%	0.25%	114	\$38,130,903	0.32%	0.52%
	C	9	13	\$5,160,000	\$8,108,950	0.04%	0.07%	0.04%	0.06%	22	\$13,268,950	0.11%	0.10%
	D	1	4	\$776,000	\$3,613,900	0.01%	0.03%	0.00%	0.02%	5	\$4,389,900	0.04%	0.02%
	E	7	8	\$8,727,500	\$10,806,500	0.07%	0.09%	0.03%	0.04%	15	\$19,534,000	0.16%	0.07%
	F		3	\$7,545,000		0.00%	0.06%	0.00%	0.01%	3	\$7,545,000	0.06%	0.01%
<b>Keller Williams Realty Naples Total</b>		<b>114</b>	<b>120</b>	<b>\$40,587,526</b>	<b>\$56,530,517</b>	<b>0.34%</b>	<b>0.47%</b>	<b>0.52%</b>	<b>0.54%</b>	<b>234</b>	<b>\$97,118,043</b>	<b>0.81%</b>	<b>1.06%</b>
Lennar Realty Inc	A	12	3	\$2,563,998	\$639,998	0.02%	0.01%	0.05%	0.01%	15	\$3,203,996	0.03%	0.07%
	B	44	11	\$17,388,549	\$4,211,496	0.15%	0.04%	0.20%	0.05%	55	\$21,600,045	0.18%	0.25%
	C	52	19	\$31,706,439	\$12,044,152	0.26%	0.10%	0.24%	0.09%	71	\$43,750,591	0.37%	0.32%
	D	6		\$4,927,761		0.04%	0.00%	0.03%	0.00%	6	\$4,927,761	0.04%	0.03%
	E	9	7	\$11,888,709	\$9,605,025	0.10%	0.08%	0.04%	0.03%	16	\$21,493,734	0.18%	0.07%
	F	1		\$2,049,128		0.02%	0.00%	0.00%	0.00%	1	\$2,049,128	0.02%	0.00%
<b>Lennar Realty Inc Total</b>		<b>124</b>	<b>40</b>	<b>\$70,524,584</b>	<b>\$26,500,671</b>	<b>0.59%</b>	<b>0.22%</b>	<b>0.56%</b>	<b>0.18%</b>	<b>164</b>	<b>\$97,025,255</b>	<b>0.81%</b>	<b>0.74%</b>
PACT Realty	B	1		\$330,000		0.00%	0.00%	0.00%	0.00%	1	\$330,000	0.00%	0.00%
	F	27	7	\$70,067,376	\$17,145,000	0.59%	0.14%	0.12%	0.03%	34	\$87,212,376	0.73%	0.15%
<b>PACT Realty Total</b>		<b>28</b>	<b>7</b>	<b>\$70,397,376</b>	<b>\$17,145,000</b>	<b>0.59%</b>	<b>0.14%</b>	<b>0.13%</b>	<b>0.03%</b>	<b>35</b>	<b>\$87,542,376</b>	<b>0.73%</b>	<b>0.16%</b>

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units					
	A	17	18	\$2,955,000	\$3,420,550	0.02%	0.03%	0.08%	0.08%	35	\$6,375,550	0.05%	0.16%
	B	15	49	\$5,128,048	\$16,822,968	0.04%	0.14%	0.07%	0.22%	64	\$21,951,016	0.18%	0.29%
	C	4	6	\$2,365,000	\$3,523,130	0.02%	0.03%	0.02%	0.03%	10	\$5,888,130	0.05%	0.05%
	D		5		\$4,630,365	0.00%	0.04%	0.00%	0.02%	5	\$4,630,365	0.04%	0.02%
	E	2	4	\$3,625,890	\$5,485,000	0.03%	0.05%	0.01%	0.02%	6	\$9,110,890	0.08%	0.03%
	F	3	1	\$8,270,000	\$2,500,000	0.07%	0.02%	0.01%	0.00%	4	\$10,770,000	0.09%	0.02%
	G	2	1	\$21,525,000	\$6,775,000	0.18%	0.06%	0.01%	0.00%	3	\$28,300,000	0.24%	0.01%
<b>Total</b>		<b>43</b>	<b>84</b>	<b>\$43,868,938</b>	<b>\$43,157,013</b>	<b>0.37%</b>	<b>0.36%</b>	<b>0.19%</b>	<b>0.38%</b>	<b>127</b>	<b>\$87,025,951</b>	<b>0.73%</b>	<b>0.58%</b>
Stock Realty, LLC	A	6	4	\$1,222,000	\$656,500	0.01%	0.01%	0.03%	0.02%	10	\$1,878,500	0.02%	0.05%
	B	31	17	\$11,577,900	\$5,722,690	0.10%	0.05%	0.14%	0.08%	48	\$17,300,590	0.14%	0.22%
	C	6	4	\$3,567,500	\$2,462,980	0.03%	0.02%	0.03%	0.02%	10	\$6,030,480	0.05%	0.05%
	D	6	4	\$5,311,330	\$3,280,830	0.04%	0.03%	0.03%	0.02%	10	\$8,592,160	0.07%	0.05%
	E	12	3	\$15,975,405	\$3,675,000	0.13%	0.03%	0.05%	0.01%	15	\$19,650,405	0.16%	0.07%
	F	7	3	\$21,479,289	\$9,267,000	0.18%	0.08%	0.03%	0.01%	10	\$30,746,289	0.26%	0.05%
<b>Stock Realty, LLC Total</b>		<b>68</b>	<b>35</b>	<b>\$59,133,424</b>	<b>\$25,065,000</b>	<b>0.49%</b>	<b>0.21%</b>	<b>0.31%</b>	<b>0.16%</b>	<b>103</b>	<b>\$84,198,424</b>	<b>0.70%</b>	<b>0.47%</b>
Equity Realty	A	18	41	\$3,813,300	\$7,931,242	0.03%	0.07%	0.08%	0.19%	59	\$11,744,542	0.10%	0.27%
	B	20	58	\$7,302,000	\$20,462,254	0.06%	0.17%	0.09%	0.26%	78	\$27,764,254	0.23%	0.35%
	C	4	28	\$2,169,192	\$16,399,046	0.02%	0.14%	0.02%	0.13%	32	\$18,568,238	0.16%	0.15%
	D		6		\$5,192,500	0.00%	0.04%	0.00%	0.03%	6	\$5,192,500	0.04%	0.03%
	E	1	2	\$1,175,000	\$2,730,000	0.01%	0.02%	0.00%	0.01%	3	\$3,905,000	0.03%	0.01%
	F		2		\$6,100,000	0.00%	0.05%	0.00%	0.01%	2	\$6,100,000	0.05%	0.01%
<b>Equity Realty Total</b>		<b>43</b>	<b>137</b>	<b>\$14,459,492</b>	<b>\$58,815,042</b>	<b>0.12%</b>	<b>0.49%</b>	<b>0.19%</b>	<b>0.62%</b>	<b>180</b>	<b>\$73,274,534</b>	<b>0.61%</b>	<b>0.82%</b>
Florida Home Realty of Collier County, Inc.	A	32	57	\$6,072,150	\$11,084,589	0.05%	0.09%	0.15%	0.26%	89	\$17,156,739	0.14%	0.40%
	B	50	55	\$16,575,700	\$17,918,078	0.14%	0.15%	0.23%	0.25%	105	\$34,493,778	0.29%	0.48%
	C	4	8	\$2,178,000	\$5,125,000	0.02%	0.04%	0.02%	0.04%	12	\$7,303,000	0.06%	0.05%
	D	3	1	\$2,505,000	\$861,500	0.02%	0.01%	0.01%	0.00%	4	\$3,366,500	0.03%	0.02%
	E	2	3	\$2,513,350	\$3,498,000	0.02%	0.03%	0.01%	0.01%	5	\$6,011,350	0.05%	0.02%
	F	1	1	\$2,295,000	\$2,300,000	0.02%	0.02%	0.00%	0.00%	2	\$4,595,000	0.04%	0.01%
<b>Florida Home Realty of Collier County, Inc. Total</b>		<b>92</b>	<b>125</b>	<b>\$32,139,200</b>	<b>\$40,787,167</b>	<b>0.27%</b>	<b>0.34%</b>	<b>0.42%</b>	<b>0.57%</b>	<b>217</b>	<b>\$72,926,367</b>	<b>0.61%</b>	<b>0.98%</b>
McQuaid and Company LLC	A	13	9	\$2,303,550	\$1,421,900	0.02%	0.01%	0.06%	0.04%	22	\$3,725,450	0.03%	0.10%
	B	29	29	\$10,555,513	\$10,487,700	0.09%	0.09%	0.13%	0.13%	58	\$21,043,213	0.18%	0.26%
	C	8	15	\$4,960,500	\$8,823,000	0.04%	0.07%	0.04%	0.07%	23	\$13,783,500	0.12%	0.10%
	D	8	6	\$6,450,000	\$4,928,999	0.05%	0.04%	0.04%	0.03%	14	\$11,378,999	0.10%	0.06%
	E	5	1	\$6,760,000	\$1,500,000	0.06%	0.01%	0.02%	0.00%	6	\$8,260,000	0.07%	0.03%
	F	1	1	\$3,100,000	\$2,432,500	0.03%	0.02%	0.00%	0.00%	2	\$5,532,500	0.05%	0.01%
<b>McQuaid and Company LLC Total</b>		<b>64</b>	<b>61</b>	<b>\$34,129,563</b>	<b>\$29,594,099</b>	<b>0.28%</b>	<b>0.25%</b>	<b>0.29%</b>	<b>0.28%</b>	<b>125</b>	<b>\$63,723,662</b>	<b>0.53%</b>	<b>0.57%</b>
DR Horton Realty SWFL Inc.	A	35	4	\$8,234,381	\$936,355	0.07%	0.01%	0.16%	0.02%	39	\$9,170,736	0.08%	0.18%
	B	78	9	\$27,684,250	\$2,947,670	0.23%	0.02%	0.35%	0.04%	87	\$30,631,920	0.26%	0.39%
	C	21	3	\$13,097,330	\$1,810,615	0.11%	0.02%	0.10%	0.01%	24	\$14,907,945	0.12%	0.11%
	D	2		\$1,635,000		0.01%	0.00%	0.01%	0.00%	2	\$1,635,000	0.01%	0.01%
<b>DR Horton Realty SWFL Inc. Total</b>		<b>136</b>	<b>16</b>	<b>\$50,650,961</b>	<b>\$5,694,640</b>	<b>0.42%</b>	<b>0.05%</b>	<b>0.62%</b>	<b>0.07%</b>	<b>152</b>	<b>\$56,345,601</b>	<b>0.47%</b>	<b>0.69%</b>
South Bay Realty	A	17	19	\$3,207,830	\$3,700,000	0.03%	0.03%	0.08%	0.09%	36	\$6,907,830	0.06%	0.16%
	B	24	32	\$9,058,425	\$11,637,825	0.08%	0.10%	0.11%	0.15%	56	\$20,696,250	0.17%	0.25%
	C	6	14	\$3,440,000	\$8,600,400	0.03%	0.07%	0.03%	0.06%	20	\$12,040,400	0.10%	0.09%
	D	3	4	\$2,472,500	\$3,392,500	0.02%	0.03%	0.01%	0.02%	7	\$5,865,000	0.05%	0.03%
	E	7	2	\$8,080,000	\$2,650,000	0.07%	0.02%	0.03%	0.01%	9	\$10,730,000	0.09%	0.04%
<b>South Bay Realty Total</b>		<b>57</b>	<b>71</b>	<b>\$26,258,755</b>	<b>\$29,980,725</b>	<b>0.22%</b>	<b>0.25%</b>	<b>0.26%</b>	<b>0.32%</b>	<b>128</b>	<b>\$56,239,480</b>	<b>0.47%</b>	<b>0.58%</b>
Naples Realty Services	A	23	15	\$4,437,600	\$2,819,250	0.04%	0.02%	0.10%	0.07%	38	\$7,256,850	0.06%	0.17%
	B	31	24	\$10,719,800	\$7,973,301	0.09%	0.07%	0.14%	0.11%	55	\$18,693,101	0.16%	0.25%
	C	5	7	\$2,875,000	\$4,197,000	0.02%	0.04%	0.02%	0.03%	12	\$7,072,000	0.06%	0.05%
	D	4	4	\$3,385,000	\$3,670,000	0.03%	0.03%	0.02%	0.02%	8	\$7,055,000	0.06%	0.04%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units	
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units						
Naples Realty Services	E	4	2	\$5,695,000	\$2,795,000	0.05%	0.02%	0.02%	0.01%	6	\$8,490,000	0.07%	0.03%	
	F	2		\$6,200,000		0.05%	0.00%	0.01%	0.00%	2	\$6,200,000	0.05%	0.01%	
<b>Naples Realty Services Total</b>		<b>69</b>	<b>52</b>	<b>\$33,312,400</b>	<b>\$21,454,551</b>	<b>0.28%</b>	<b>0.18%</b>	<b>0.31%</b>	<b>0.24%</b>	<b>121</b>	<b>\$54,766,951</b>	<b>0.46%</b>	<b>0.55%</b>	
Non MLS	A		26		\$5,075,742	0.00%	0.04%	0.00%	0.12%	26	\$5,075,742	0.04%	0.12%	
	B		62		\$21,568,388	0.00%	0.18%	0.00%	0.28%	62	\$21,568,388	0.18%	0.28%	
	C		21		\$12,290,900	0.00%	0.10%	0.00%	0.10%	21	\$12,290,900	0.10%	0.10%	
	D		4		\$3,357,000	0.00%	0.03%	0.00%	0.02%	4	\$3,357,000	0.03%	0.02%	
	E		9		\$11,887,895	0.00%	0.10%	0.00%	0.04%	9	\$11,887,895	0.10%	0.04%	
<b>Non MLS Total</b>			<b>122</b>		<b>\$54,179,925</b>	<b>0.00%</b>	<b>0.45%</b>	<b>0.00%</b>	<b>0.55%</b>	<b>122</b>	<b>\$54,179,925</b>	<b>0.45%</b>	<b>0.55%</b>	
RE/MAX Distinction Realty	A	49	24	\$9,398,155	\$4,089,900	0.08%	0.03%	0.22%	0.11%	73	\$13,488,055	0.11%	0.33%	
	B	45	19	\$14,413,250	\$5,805,500	0.12%	0.05%	0.20%	0.09%	64	\$20,218,750	0.17%	0.29%	
	C	5	1	\$3,106,500	\$650,000	0.03%	0.01%	0.02%	0.00%	6	\$3,756,500	0.03%	0.03%	
	D	3	2	\$2,600,000	\$1,820,000	0.02%	0.02%	0.01%	0.01%	5	\$4,420,000	0.04%	0.02%	
	E	1	1	\$1,995,000	\$1,000,000	0.02%	0.01%	0.00%	0.00%	2	\$2,995,000	0.03%	0.01%	
	F	1	2	\$2,954,790	\$5,529,790	0.02%	0.05%	0.00%	0.01%	3	\$8,484,580	0.07%	0.01%	
<b>RE/MAX Distinction Realty Total</b>		<b>104</b>	<b>49</b>	<b>\$34,467,695</b>	<b>\$18,895,190</b>	<b>0.29%</b>	<b>0.16%</b>	<b>0.47%</b>	<b>0.22%</b>	<b>153</b>	<b>\$53,362,885</b>	<b>0.45%</b>	<b>0.69%</b>	
RE/MAX Realty Select	A	42	29	\$7,134,100	\$4,986,750	0.06%	0.04%	0.19%	0.13%	71	\$12,120,850	0.10%	0.32%	
	B	36	37	\$11,901,900	\$12,808,212	0.10%	0.11%	0.16%	0.17%	73	\$24,710,112	0.21%	0.33%	
	C	7	5	\$4,577,000	\$2,900,000	0.04%	0.02%	0.03%	0.02%	12	\$7,477,000	0.06%	0.05%	
	D		3		\$2,622,500		0.00%	0.02%	0.00%	0.01%	3	\$2,622,500	0.02%	0.01%
	E	1	2	\$1,365,000	\$2,729,900	0.01%	0.02%	0.00%	0.01%	3	\$4,094,900	0.03%	0.01%	
	F	1		\$2,000,000		0.02%	0.00%	0.00%	0.00%	1	\$2,000,000	0.02%	0.00%	
<b>RE/MAX Realty Select Total</b>		<b>87</b>	<b>76</b>	<b>\$26,978,000</b>	<b>\$26,047,362</b>	<b>0.23%</b>	<b>0.22%</b>	<b>0.39%</b>	<b>0.34%</b>	<b>163</b>	<b>\$53,025,362</b>	<b>0.44%</b>	<b>0.74%</b>	
Quail West Realty	B	1		\$270,000		0.00%	0.00%	0.00%	0.00%	1	\$270,000	0.00%	0.00%	
	E	9	3	\$12,840,803	\$4,282,325	0.11%	0.04%	0.04%	0.01%	12	\$17,123,128	0.14%	0.05%	
	F	10	1	\$32,179,573	\$2,133,583	0.27%	0.02%	0.05%	0.00%	11	\$34,313,156	0.29%	0.05%	
<b>Quail West Realty Total</b>		<b>20</b>	<b>4</b>	<b>\$45,290,376</b>	<b>\$6,415,908</b>	<b>0.38%</b>	<b>0.05%</b>	<b>0.09%</b>	<b>0.02%</b>	<b>24</b>	<b>\$51,706,284</b>	<b>0.43%</b>	<b>0.11%</b>	
Taylor Woodrow Realty-SW, LLC	A	1		\$249,400		0.00%	0.00%	0.00%	0.00%	1	\$249,400	0.00%	0.00%	
	B	52	18	\$19,935,818	\$6,906,012	0.17%	0.06%	0.24%	0.08%	70	\$26,841,830	0.22%	0.32%	
	C	27	7	\$16,451,767	\$4,189,927	0.14%	0.03%	0.12%	0.03%	34	\$20,641,694	0.17%	0.15%	
	D	3	1	\$2,600,000	\$825,000	0.02%	0.01%	0.01%	0.00%	4	\$3,425,000	0.03%	0.02%	
<b>Taylor Woodrow Realty-SW, LLC Total</b>		<b>83</b>	<b>26</b>	<b>\$39,236,985</b>	<b>\$11,920,939</b>	<b>0.33%</b>	<b>0.10%</b>	<b>0.38%</b>	<b>0.12%</b>	<b>109</b>	<b>\$51,157,924</b>	<b>0.43%</b>	<b>0.49%</b>	
Gulf Breeze Real Estate, LLC	A	29	8	\$5,092,250	\$1,435,650	0.04%	0.01%	0.13%	0.04%	37	\$6,527,900	0.05%	0.17%	
	B	24	12	\$8,498,300	\$4,050,500	0.07%	0.03%	0.11%	0.05%	36	\$12,548,800	0.10%	0.16%	
	C	3	4	\$1,790,000	\$2,510,000	0.01%	0.02%	0.01%	0.02%	7	\$4,300,000	0.04%	0.03%	
	D	2	3	\$1,735,750	\$2,595,750	0.01%	0.02%	0.01%	0.01%	5	\$4,331,500	0.04%	0.02%	
	E	2	3	\$3,230,000	\$4,425,000	0.03%	0.04%	0.01%	0.01%	5	\$7,655,000	0.06%	0.02%	
	F	2	1	\$6,000,000	\$3,800,000	0.05%	0.03%	0.01%	0.00%	3	\$9,800,000	0.08%	0.01%	
<b>Gulf Breeze Real Estate, LLC Total</b>		<b>62</b>	<b>31</b>	<b>\$26,346,300</b>	<b>\$18,816,900</b>	<b>0.22%</b>	<b>0.16%</b>	<b>0.28%</b>	<b>0.14%</b>	<b>93</b>	<b>\$45,163,200</b>	<b>0.38%</b>	<b>0.42%</b>	
West Bay Realty Inc.	B	1	3	\$265,000	\$1,230,000	0.00%	0.01%	0.00%	0.01%	4	\$1,495,000	0.01%	0.02%	
	C	3	9	\$2,034,000	\$5,608,032	0.02%	0.05%	0.01%	0.04%	12	\$7,642,032	0.06%	0.05%	
	D	2	4	\$1,695,000	\$3,355,000	0.01%	0.03%	0.01%	0.02%	6	\$5,050,000	0.04%	0.03%	
	E	10	8	\$15,747,000	\$12,853,000	0.13%	0.11%	0.05%	0.04%	18	\$28,600,000	0.24%	0.08%	
	<b>West Bay Realty Inc. Total</b>		<b>16</b>	<b>24</b>	<b>\$19,741,000</b>	<b>\$23,046,032</b>	<b>0.16%</b>	<b>0.19%</b>	<b>0.07%</b>	<b>0.11%</b>	<b>40</b>	<b>\$42,787,032</b>	<b>0.36%</b>	<b>0.18%</b>
Vineyards Properties Inc	A	12	8	\$2,350,000	\$1,605,900	0.02%	0.01%	0.05%	0.04%	20	\$3,955,900	0.03%	0.09%	
	B	16	19	\$5,725,952	\$7,033,900	0.05%	0.06%	0.07%	0.09%	35	\$12,759,852	0.11%	0.16%	
	C	11	11	\$6,839,431	\$6,981,831	0.06%	0.06%	0.05%	0.05%	22	\$13,821,262	0.12%	0.10%	
	D	3	2	\$2,472,000	\$1,597,000	0.02%	0.01%	0.01%	0.01%	5	\$4,069,000	0.03%	0.02%	
	E	1		\$1,850,000		0.02%	0.00%	0.00%	0.00%	1	\$1,850,000	0.02%	0.00%	
	F	1		\$4,800,000		0.04%	0.00%	0.00%	0.00%	1	\$4,800,000	0.04%	0.00%	
<b>Vineyards Properties Inc Total</b>		<b>44</b>	<b>40</b>	<b>\$24,037,383</b>	<b>\$17,218,631</b>	<b>0.20%</b>	<b>0.14%</b>	<b>0.20%</b>	<b>0.18%</b>	<b>84</b>	<b>\$41,256,014</b>	<b>0.34%</b>	<b>0.38%</b>	
Keller Williams Realty, Marco	A	11	20	\$2,061,000	\$4,116,400	0.02%	0.03%	0.05%	0.09%	31	\$6,177,400	0.05%	0.14%	

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

		Data		Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side		Sum of Closed Volume		% of Closed Volume	% Closed Units	% Closed Units	% Closed Units				
Keller Williams Realty, Marco	B	20	27	\$6,906,250	\$9,667,910	0.06%	0.08%	0.09%	0.12%	47	\$16,574,160	0.14%	0.21%
	C	5	9	\$2,993,000	\$5,464,335	0.02%	0.05%	0.02%	0.04%	14	\$8,457,335	0.07%	0.06%
	D	1	1	\$950,000	\$765,000	0.01%	0.01%	0.00%	0.00%	2	\$1,715,000	0.01%	0.01%
	E	1	4	\$1,700,000	\$4,885,000	0.01%	0.04%	0.00%	0.02%	5	\$6,585,000	0.05%	0.02%
Keller Williams Realty, Marco Total		38	61	\$14,610,250	\$24,898,645	0.12%	0.21%	0.17%	0.28%	99	\$39,508,895	0.33%	0.45%
KE Talis Park Real Estate Co	B		1		\$302,500	0.00%	0.00%	0.00%	0.00%	1	\$302,500	0.00%	0.00%
	C	1		\$715,532		0.01%	0.00%	0.00%	0.00%	1	\$715,532	0.01%	0.00%
	D	6	3	\$5,427,547	\$2,731,960	0.05%	0.02%	0.03%	0.01%	9	\$8,159,507	0.07%	0.04%
	E	6	1	\$10,472,000	\$1,595,000	0.09%	0.01%	0.03%	0.00%	7	\$12,067,000	0.10%	0.03%
	F	4	1	\$11,400,000	\$2,350,000	0.10%	0.02%	0.02%	0.00%	5	\$13,750,000	0.11%	0.02%
KE Talis Park Real Estate Co Total		17	6	\$28,015,079	\$6,979,460	0.23%	0.06%	0.08%	0.03%	23	\$34,994,539	0.29%	0.10%
RL Nardi & Associates Inc	A	7	1	\$1,500,000	\$153,000	0.01%	0.00%	0.03%	0.00%	8	\$1,653,000	0.01%	0.00%
	B	12	16	\$4,041,175	\$5,489,225	0.03%	0.05%	0.05%	0.07%	28	\$9,530,400	0.08%	0.13%
	C	9	11	\$5,366,400	\$6,748,000	0.04%	0.06%	0.04%	0.05%	20	\$12,114,400	0.10%	0.09%
	D	4	2	\$3,498,000	\$1,795,000	0.03%	0.01%	0.02%	0.01%	6	\$5,293,000	0.04%	0.03%
	E	1		\$1,150,000		0.01%	0.00%	0.00%	0.00%	1	\$1,150,000	0.01%	0.00%
	F		1		\$3,597,500		0.00%	0.03%	0.00%	0.00%	1	\$3,597,500	0.03%
RL Nardi & Associates Inc Total		33	31	\$15,555,575	\$17,782,725	0.13%	0.15%	0.15%	0.14%	64	\$33,338,300	0.28%	0.29%
Xclusive Homes LLC	A	21	50	\$4,232,400	\$9,632,400	0.04%	0.08%	0.10%	0.23%	71	\$13,864,800	0.12%	0.32%
	B	27	28	\$7,974,898	\$7,986,900	0.07%	0.07%	0.12%	0.13%	55	\$15,961,798	0.13%	0.25%
	C	3	3	\$1,653,665	\$1,653,665	0.01%	0.01%	0.01%	0.01%	6	\$3,307,330	0.03%	0.03%
Xclusive Homes LLC Total		51	81	\$13,860,963	\$19,272,965	0.12%	0.16%	0.23%	0.37%	132	\$33,133,928	0.28%	0.60%
Weekly Realty Group, LLC	C	5	2	\$2,954,000	\$1,135,000	0.02%	0.01%	0.02%	0.01%	7	\$4,089,000	0.03%	0.03%
	D	3	2	\$2,766,000	\$1,809,000	0.02%	0.02%	0.01%	0.01%	5	\$4,575,000	0.04%	0.02%
	E	2	1	\$2,295,000	\$1,195,000	0.02%	0.01%	0.01%	0.00%	3	\$3,490,000	0.03%	0.01%
	F	4	4	\$10,460,000	\$10,460,000	0.09%	0.09%	0.02%	0.02%	8	\$20,920,000	0.17%	0.04%
Weekly Realty Group, LLC Total		14	9	\$18,475,000	\$14,599,000	0.15%	0.12%	0.06%	0.04%	23	\$33,074,000	0.28%	0.10%
Realty World, Top Producers Realty, Inc.	A	15	3	\$2,687,450	\$429,900	0.02%	0.00%	0.07%	0.01%	18	\$3,117,350	0.03%	0.08%
	B	18	6	\$6,925,400	\$2,120,900	0.06%	0.02%	0.08%	0.03%	24	\$9,046,300	0.08%	0.11%
	C	9	5	\$5,135,800	\$2,905,450	0.04%	0.02%	0.04%	0.02%	14	\$8,041,250	0.07%	0.06%
	D	1		\$850,000		0.01%	0.00%	0.00%	0.00%	1	\$850,000	0.01%	0.00%
	E	2		\$2,138,000		0.02%	0.00%	0.01%	0.00%	2	\$2,138,000	0.02%	0.01%
	F	1	2	\$3,620,000	\$6,250,000	0.03%	0.05%	0.00%	0.01%	3	\$9,870,000	0.08%	0.01%
Realty World, Top Producers Realty, Inc. Total		46	16	\$21,356,650	\$11,706,250	0.18%	0.10%	0.21%	0.07%	62	\$33,062,900	0.28%	0.28%
Sand Castle Realty Group, Inc	A	1	5	\$202,000	\$856,900	0.00%	0.01%	0.00%	0.02%	6	\$1,058,900	0.01%	0.03%
	B	12	11	\$3,969,300	\$4,176,250	0.03%	0.03%	0.05%	0.05%	23	\$8,145,550	0.07%	0.10%
	C	4	3	\$2,420,000	\$1,702,000	0.02%	0.01%	0.02%	0.01%	7	\$4,122,000	0.03%	0.03%
	D	1	4	\$785,000	\$3,055,000	0.01%	0.03%	0.00%	0.02%	5	\$3,840,000	0.03%	0.02%
	E	2	3	\$2,623,000	\$5,228,715	0.02%	0.04%	0.01%	0.01%	5	\$7,851,715	0.07%	0.02%
	F	1	1	\$3,550,000	\$3,400,000	0.03%	0.03%	0.00%	0.00%	2	\$6,950,000	0.06%	0.01%
Sand Castle Realty Group, Inc Total		21	27	\$13,549,300	\$18,418,865	0.11%	0.15%	0.10%	0.12%	48	\$31,968,165	0.27%	0.22%
Keating Associates LLC	A	10	12	\$1,827,500	\$2,316,500	0.02%	0.02%	0.05%	0.05%	22	\$4,144,000	0.03%	0.10%
	B	18	24	\$5,711,500	\$7,922,300	0.05%	0.07%	0.08%	0.11%	42	\$13,633,800	0.11%	0.19%
	C		7		\$4,241,869	0.00%	0.04%	0.00%	0.03%	7	\$4,241,869	0.04%	0.03%
	E	3		\$3,730,000		0.03%	0.00%	0.01%	0.00%	3	\$3,730,000	0.03%	0.01%
	F		2		\$6,200,000		0.00%	0.05%	0.00%	0.01%	2	\$6,200,000	0.05%
Keating Associates LLC Total		31	45	\$11,269,000	\$20,680,669	0.09%	0.17%	0.14%	0.20%	76	\$31,949,669	0.27%	0.34%
Builders Services, Inc.	A	8		\$1,897,066		0.02%	0.00%	0.04%	0.00%	8	\$1,897,066	0.02%	0.04%
	B	48		\$17,040,038		0.14%	0.00%	0.22%	0.00%	48	\$17,040,038	0.14%	0.22%
	C	18		\$10,507,480		0.09%	0.00%	0.08%	0.00%	18	\$10,507,480	0.09%	0.08%
	E	1		\$1,062,895		0.01%	0.00%	0.00%	0.00%	1	\$1,062,895	0.01%	0.00%
Builders Services, Inc. Total		75		\$30,507,479		0.25%	0.00%	0.34%	0.00%	75	\$30,507,479	0.25%	0.34%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units					
Mediterra Realty	C	1	2	\$516,000	\$1,146,000	0.00%	0.01%	0.00%	0.01%	3	\$1,662,000	0.01%	0.01%
	E	2	1	\$3,600,000	\$1,850,000	0.03%	0.02%	0.01%	0.00%	3	\$5,450,000	0.05%	0.01%
	F	2	3	\$6,400,000	\$10,050,000	0.05%	0.08%	0.01%	0.01%	5	\$16,450,000	0.14%	0.02%
	G	1		\$6,056,000		0.05%	0.00%	0.00%	0.00%	1	\$6,056,000	0.05%	0.00%
<b>Mediterra Realty Total</b>		<b>6</b>	<b>6</b>	<b>\$16,572,000</b>	<b>\$13,046,000</b>	<b>0.14%</b>	<b>0.11%</b>	<b>0.03%</b>	<b>0.03%</b>	<b>12</b>	<b>\$29,618,000</b>	<b>0.25%</b>	<b>0.05%</b>
Encore Realty	D		3		\$2,384,900	0.00%	0.02%	0.00%	0.01%	3	\$2,384,900	0.02%	0.01%
	E	3	3	\$3,953,500	\$3,716,000	0.03%	0.03%	0.01%	0.01%	6	\$7,669,500	0.06%	0.03%
	F	3	2	\$11,050,000	\$7,935,000	0.09%	0.07%	0.01%	0.01%	5	\$18,985,000	0.16%	0.02%
<b>Encore Realty Total</b>		<b>6</b>	<b>8</b>	<b>\$15,003,500</b>	<b>\$14,035,900</b>	<b>0.13%</b>	<b>0.12%</b>	<b>0.03%</b>	<b>0.04%</b>	<b>14</b>	<b>\$29,039,400</b>	<b>0.24%</b>	<b>0.06%</b>
Olde Naples Real Estate LLC	A		1		\$185,000	0.00%	0.00%	0.00%	0.00%	1	\$185,000	0.00%	0.00%
	B	1		\$255,000		0.00%	0.00%	0.00%	0.00%	1	\$255,000	0.00%	0.00%
	F	1	1	\$3,700,000	\$3,700,000	0.03%	0.03%	0.00%	0.00%	2	\$7,400,000	0.06%	0.01%
	G	1	1	\$7,500,000	\$13,075,000	0.06%	0.11%	0.00%	0.00%	2	\$20,575,000	0.17%	0.01%
<b>Olde Naples Real Estate LLC Total</b>		<b>3</b>	<b>3</b>	<b>\$11,455,000</b>	<b>\$16,960,000</b>	<b>0.10%</b>	<b>0.14%</b>	<b>0.01%</b>	<b>0.01%</b>	<b>6</b>	<b>\$28,415,000</b>	<b>0.24%</b>	<b>0.03%</b>
WEICHERT, REALTORSr On The Gulf	A	21	27	\$3,900,200	\$5,106,999	0.03%	0.04%	0.10%	0.12%	48	\$9,007,199	0.08%	0.22%
	B	26	17	\$9,035,824	\$5,945,300	0.08%	0.05%	0.12%	0.08%	43	\$14,981,124	0.13%	0.19%
	C	2		\$1,210,000		0.01%	0.00%	0.01%	0.00%	2	\$1,210,000	0.01%	0.01%
	D		3		\$2,364,900	0.00%	0.02%	0.00%	0.01%	3	\$2,364,900	0.02%	0.01%
<b>WEICHERT, REALTORSr On The Gulf Total</b>		<b>49</b>	<b>47</b>	<b>\$14,146,024</b>	<b>\$13,417,199</b>	<b>0.12%</b>	<b>0.11%</b>	<b>0.22%</b>	<b>0.21%</b>	<b>96</b>	<b>\$27,563,223</b>	<b>0.23%</b>	<b>0.44%</b>
RE/MAX Realty Group	A	14	19	\$2,314,300	\$3,502,500	0.02%	0.03%	0.06%	0.09%	33	\$5,816,800	0.05%	0.15%
	B	22	22	\$7,529,400	\$7,641,900	0.06%	0.06%	0.10%	0.10%	44	\$15,171,300	0.13%	0.20%
	C	1	7	\$535,000	\$4,300,000	0.00%	0.04%	0.00%	0.03%	8	\$4,835,000	0.04%	0.04%
	D		2	\$1,625,000		0.00%	0.01%	0.00%	0.01%	2	\$1,625,000	0.01%	0.01%
<b>RE/MAX Realty Group Total</b>		<b>37</b>	<b>50</b>	<b>\$10,378,700</b>	<b>\$17,069,400</b>	<b>0.09%</b>	<b>0.14%</b>	<b>0.17%</b>	<b>0.23%</b>	<b>87</b>	<b>\$27,448,100</b>	<b>0.23%</b>	<b>0.39%</b>
Barefoot Beach Properties	D		1		\$977,500	0.00%	0.01%	0.00%	0.00%	1	\$977,500	0.01%	0.00%
	E	1	1	\$1,310,000	\$1,525,000	0.01%	0.01%	0.00%	0.00%	2	\$2,835,000	0.02%	0.01%
	F	1		\$2,850,000		0.02%	0.00%	0.00%	0.00%	1	\$2,850,000	0.02%	0.00%
	G	2	2	\$10,280,000	\$10,100,000	0.09%	0.08%	0.01%	0.01%	4	\$20,380,000	0.17%	0.02%
<b>Barefoot Beach Properties Total</b>		<b>4</b>	<b>4</b>	<b>\$14,440,000</b>	<b>\$12,602,500</b>	<b>0.12%</b>	<b>0.11%</b>	<b>0.02%</b>	<b>0.02%</b>	<b>8</b>	<b>\$27,042,500</b>	<b>0.23%</b>	<b>0.04%</b>
Engel & Voelkers Bonita-Estero	A	20	11	\$3,719,400	\$1,955,049	0.03%	0.02%	0.09%	0.05%	31	\$5,674,449	0.05%	0.14%
	B	16	27	\$5,047,100	\$9,307,400	0.04%	0.08%	0.07%	0.12%	43	\$14,354,500	0.12%	0.19%
	C	2	4	\$1,237,500	\$2,613,400	0.01%	0.02%	0.01%	0.02%	6	\$3,850,900	0.03%	0.03%
	D	1		\$935,000		0.01%	0.00%	0.00%	0.00%	1	\$935,000	0.01%	0.00%
	E		1		\$1,550,000	0.00%	0.01%	0.00%	0.00%	1	\$1,550,000	0.01%	0.00%
<b>Engel &amp; Voelkers Bonita-Estero Total</b>		<b>39</b>	<b>43</b>	<b>\$10,939,000</b>	<b>\$15,425,849</b>	<b>0.09%</b>	<b>0.13%</b>	<b>0.18%</b>	<b>0.19%</b>	<b>82</b>	<b>\$26,364,849</b>	<b>0.22%</b>	<b>0.37%</b>
The Forrest Company Realty of Naples Inc	B	1		\$295,000		0.00%	0.00%	0.00%	0.00%	1	\$295,000	0.00%	0.00%
	D	1		\$800,000		0.01%	0.00%	0.00%	0.00%	1	\$800,000	0.01%	0.00%
	F	1	3	\$2,550,000	\$9,250,000	0.02%	0.08%	0.00%	0.01%	4	\$11,800,000	0.10%	0.02%
	G	1	1	\$6,450,000	\$6,450,000	0.05%	0.05%	0.00%	0.00%	2	\$12,900,000	0.11%	0.01%
<b>The Forrest Company Realty of Naples Inc Total</b>		<b>4</b>	<b>4</b>	<b>\$10,095,000</b>	<b>\$15,700,000</b>	<b>0.08%</b>	<b>0.13%</b>	<b>0.02%</b>	<b>0.02%</b>	<b>8</b>	<b>\$25,795,000</b>	<b>0.22%</b>	<b>0.04%</b>
Opyt Realty Inc	A	3	36	\$501,000	\$7,278,334	0.00%	0.06%	0.01%	0.16%	39	\$7,779,334	0.06%	0.18%
	B	8	35	\$2,605,000	\$11,688,465	0.02%	0.10%	0.04%	0.16%	43	\$14,293,465	0.12%	0.19%
	C		5		\$2,956,000	0.00%	0.02%	0.00%	0.02%	5	\$2,956,000	0.02%	0.02%
	D		1		\$755,000	0.00%	0.01%	0.00%	0.00%	1	\$755,000	0.01%	0.00%
<b>Opyt Realty Inc Total</b>		<b>11</b>	<b>77</b>	<b>\$3,106,000</b>	<b>\$22,677,799</b>	<b>0.03%</b>	<b>0.19%</b>	<b>0.05%</b>	<b>0.35%</b>	<b>88</b>	<b>\$25,783,799</b>	<b>0.22%</b>	<b>0.40%</b>
RE/MAX Affinity Mercato	A	14	18	\$2,489,925	\$3,225,250	0.02%	0.03%	0.06%	0.08%	32	\$5,715,175	0.05%	0.15%
	B	15	14	\$4,938,600	\$4,415,800	0.04%	0.04%	0.07%	0.06%	29	\$9,354,400	0.08%	0.13%
	C	3	4	\$1,615,000	\$2,084,900	0.01%	0.02%	0.01%	0.02%	7	\$3,699,900	0.03%	0.03%
	D	1	3	\$950,000	\$2,553,237	0.01%	0.02%	0.00%	0.01%	4	\$3,503,237	0.03%	0.02%
	E		3		\$3,442,500	0.00%	0.03%	0.00%	0.01%	3	\$3,442,500	0.03%	0.01%
<b>RE/MAX Affinity Mercato Total</b>		<b>33</b>	<b>42</b>	<b>\$9,993,525</b>	<b>\$15,721,687</b>	<b>0.08%</b>	<b>0.13%</b>	<b>0.15%</b>	<b>0.19%</b>	<b>75</b>	<b>\$25,715,212</b>	<b>0.21%</b>	<b>0.34%</b>
Real Pro Realtors	A	18	13	\$3,433,900	\$2,375,150	0.03%	0.02%	0.08%	0.06%	31	\$5,809,050	0.05%	0.14%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units	
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units						
Real Pro Realtors	B	19	20	\$6,579,010	\$6,800,510	0.05%	0.06%	0.09%	0.09%	39	\$13,379,520	0.11%	0.18%	
	C	1	2	\$540,000	\$1,070,000	0.00%	0.01%	0.00%	0.01%	3	\$1,610,000	0.01%	0.01%	
	E	1	1	\$1,090,000	\$1,090,000	0.01%	0.01%	0.00%	0.00%	2	\$2,180,000	0.02%	0.01%	
	F		1		\$2,673,000		0.00%	0.02%	0.00%	0.00%	1	\$2,673,000	0.02%	0.00%
Real Pro Realtors Total		39	37	\$11,642,910	\$14,008,660	0.10%	0.12%	0.18%	0.17%	76	\$25,651,570	0.21%	0.34%	
Gulf Coast Properties Group	A		2		\$367,000	0.00%	0.00%	0.00%	0.01%	2	\$367,000	0.00%	0.01%	
	B	29	24	\$10,365,750	\$8,647,410	0.09%	0.07%	0.13%	0.11%	53	\$19,013,160	0.16%	0.24%	
	C	4	4	\$2,279,400	\$2,279,400	0.02%	0.02%	0.02%	0.02%	8	\$4,558,800	0.04%	0.04%	
Gulf Coast Properties Group Total		33	30	\$12,645,150	\$11,293,810	0.11%	0.09%	0.15%	0.14%	63	\$23,938,960	0.20%	0.29%	
RE/MAX Affinity Plus	A	7	8	\$1,336,000	\$1,509,600	0.01%	0.01%	0.03%	0.04%	15	\$2,845,600	0.02%	0.07%	
	B	21	6	\$7,660,950	\$2,421,200	0.06%	0.02%	0.10%	0.03%	27	\$10,082,150	0.08%	0.12%	
	C	1	3	\$500,000	\$1,600,000	0.00%	0.01%	0.00%	0.01%	4	\$2,100,000	0.02%	0.02%	
	D	1	3	\$805,000	\$2,630,000	0.01%	0.02%	0.00%	0.01%	4	\$3,435,000	0.03%	0.02%	
	E		2		\$2,840,000		0.00%	0.02%	0.00%	0.01%	2	\$2,840,000	0.02%	0.01%
	F		1		\$2,350,000		0.00%	0.02%	0.00%	0.00%	1	\$2,350,000	0.02%	0.00%
RE/MAX Affinity Plus Total		30	23	\$10,301,950	\$13,350,800	0.09%	0.11%	0.14%	0.10%	53	\$23,652,750	0.20%	0.24%	
Islandwalk Real Estate Sales	A	3	1	\$640,000	\$238,450	0.01%	0.00%	0.01%	0.00%	4	\$878,450	0.01%	0.02%	
	B	30	21	\$10,986,900	\$7,594,505	0.09%	0.06%	0.14%	0.10%	51	\$18,581,405	0.16%	0.23%	
	C	3	2	\$1,595,000	\$1,075,000	0.01%	0.01%	0.01%	0.01%	5	\$2,670,000	0.02%	0.02%	
	D		1		\$907,500		0.00%	0.01%	0.00%	0.00%	1	\$907,500	0.01%	0.00%
Islandwalk Real Estate Sales Total		36	25	\$13,221,900	\$9,815,455	0.11%	0.08%	0.16%	0.11%	61	\$23,037,355	0.19%	0.28%	
Levitan Realty Group	A	2		\$389,900		0.00%	0.00%	0.01%	0.00%	2	\$389,900	0.00%	0.01%	
	B	4	3	\$1,344,000	\$827,000	0.01%	0.01%	0.02%	0.01%	7	\$2,171,000	0.02%	0.03%	
	C	1	1	\$676,000	\$676,000	0.01%	0.01%	0.00%	0.00%	2	\$1,352,000	0.01%	0.01%	
	D	1		\$880,000		0.01%	0.00%	0.00%	0.00%	1	\$880,000	0.01%	0.00%	
	E	4	4	\$5,660,000	\$6,374,000	0.05%	0.05%	0.02%	0.02%	8	\$12,034,000	0.10%	0.04%	
	F		2		\$6,100,000		0.00%	0.05%	0.00%	0.01%	2	\$6,100,000	0.05%	0.01%
Levitan Realty Group Total		12	10	\$8,949,900	\$13,977,000	0.07%	0.12%	0.05%	0.05%	22	\$22,926,900	0.19%	0.10%	
Independent Brokers Realty Inc.	A	11	6	\$2,209,100	\$1,069,400	0.02%	0.01%	0.05%	0.03%	17	\$3,278,500	0.03%	0.08%	
	B	6	8	\$2,024,000	\$2,642,400	0.02%	0.02%	0.03%	0.04%	14	\$4,666,400	0.04%	0.06%	
	C	1	2	\$632,500	\$1,305,000	0.01%	0.01%	0.00%	0.01%	3	\$1,937,500	0.02%	0.01%	
	D		2		\$1,681,250		0.00%	0.01%	0.00%	0.01%	2	\$1,681,250	0.01%	0.01%
	F	2	1	\$7,100,000	\$2,295,000	0.06%	0.02%	0.01%	0.00%	3	\$9,395,000	0.08%	0.01%	
Independent Brokers Realty Inc. Total		20	19	\$11,965,600	\$8,993,050	0.10%	0.08%	0.09%	0.09%	39	\$20,958,650	0.17%	0.18%	
Platinum Properties of Naples Inc	A	2	3	\$368,500	\$648,000	0.00%	0.01%	0.01%	0.01%	5	\$1,016,500	0.01%	0.02%	
	B	4	6	\$1,472,500	\$2,221,000	0.01%	0.02%	0.02%	0.03%	10	\$3,693,500	0.03%	0.05%	
	C	2		\$1,115,000		0.01%	0.00%	0.01%	0.00%	2	\$1,115,000	0.01%	0.01%	
	D		2		\$1,925,000		0.00%	0.02%	0.00%	0.01%	2	\$1,925,000	0.02%	0.01%
	E	3	1	\$3,845,000	\$1,550,000	0.03%	0.01%	0.01%	0.00%	4	\$5,395,000	0.05%	0.02%	
	F	1		\$2,500,000		0.02%	0.00%	0.00%	0.00%	1	\$2,500,000	0.02%	0.00%	
	G	1		\$5,000,000		0.04%	0.00%	0.00%	0.00%	1	\$5,000,000	0.04%	0.00%	
Platinum Properties of Naples Inc Total		13	12	\$14,301,000	\$6,344,000	0.12%	0.05%	0.06%	0.05%	25	\$20,645,000	0.17%	0.11%	
L.H. Fleming & Company, Real Estate	A	6		\$1,032,800		0.01%	0.00%	0.03%	0.00%	6	\$1,032,800	0.01%	0.03%	
	B	5	7	\$1,669,000	\$2,468,500	0.01%	0.02%	0.02%	0.03%	12	\$4,137,500	0.03%	0.05%	
	C	2	2	\$1,050,000	\$1,246,000	0.01%	0.01%	0.01%	0.01%	4	\$2,296,000	0.02%	0.02%	
	D		1		\$850,000		0.00%	0.01%	0.00%	0.00%	1	\$850,000	0.01%	0.00%
	E	1	3	\$1,242,500	\$3,775,000	0.01%	0.03%	0.00%	0.01%	4	\$5,017,500	0.04%	0.02%	
	F	1	1	\$2,300,000	\$4,950,000	0.02%	0.04%	0.00%	0.00%	2	\$7,250,000	0.06%	0.01%	
L.H. Fleming & Company, Real Estate Total		15	14	\$7,294,300	\$13,289,500	0.06%	0.11%	0.07%	0.06%	29	\$20,583,800	0.17%	0.13%	
London Bay Realty, Inc.	F	1		\$4,465,000		0.04%	0.00%	0.00%	0.00%	1	\$4,465,000	0.04%	0.00%	
	G	1	1	\$8,000,000	\$8,000,000	0.07%	0.07%	0.00%	0.00%	2	\$16,000,000	0.13%	0.01%	
London Bay Realty, Inc. Total		2	1	\$12,465,000	\$8,000,000	0.10%	0.07%	0.01%	0.00%	3	\$20,465,000	0.17%	0.01%	

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units					
Tower Trace Realty LLC	A	3	3	\$540,000	\$540,000	0.00%	0.00%	0.01%	0.01%	6	\$1,080,000	0.01%	0.03%
	B	1	1	\$386,000	\$386,000	0.00%	0.00%	0.00%	0.00%	2	\$772,000	0.01%	0.01%
	C	10	10	\$5,863,500	\$5,867,500	0.05%	0.05%	0.05%	0.05%	20	\$11,731,000	0.10%	0.09%
	D	2	2	\$1,740,000	\$1,740,000	0.01%	0.01%	0.01%	0.01%	4	\$3,480,000	0.03%	0.02%
	E	1	1	\$1,600,000	\$1,600,000	0.01%	0.01%	0.00%	0.00%	2	\$3,200,000	0.03%	0.01%
Tower Trace Realty LLC Total		17	17	\$10,129,500	\$10,133,500	0.08%	0.08%	0.08%	0.08%	34	\$20,263,000	0.17%	0.15%
Keller Williams Realty Fort Myers	A	12	13	\$2,467,550	\$2,686,000	0.02%	0.02%	0.05%	0.06%	25	\$5,153,550	0.04%	0.11%
	B	10	15	\$3,552,000	\$5,195,300	0.03%	0.04%	0.05%	0.07%	25	\$8,747,300	0.07%	0.11%
	C	5	2	\$2,999,750	\$1,200,000	0.03%	0.01%	0.02%	0.01%	7	\$4,199,750	0.04%	0.03%
	D	1		\$900,000		0.01%	0.00%	0.00%	0.00%	1	\$900,000	0.01%	0.00%
Keller Williams Realty Fort Myers Total		28	30	\$9,919,300	\$9,081,300	0.08%	0.08%	0.13%	0.14%	58	\$19,000,600	0.16%	0.26%
Century 21 Sunbelt Realty, Inc	A	9	9	\$1,563,500	\$1,720,400	0.01%	0.01%	0.04%	0.04%	18	\$3,283,900	0.03%	0.08%
	B	15	16	\$5,319,500	\$5,099,300	0.04%	0.04%	0.07%	0.07%	31	\$10,418,800	0.09%	0.14%
	C	1	2	\$554,000	\$1,203,000	0.00%	0.01%	0.00%	0.01%	3	\$1,757,000	0.01%	0.01%
	E	1	1	\$1,250,000	\$1,750,000	0.01%	0.01%	0.00%	0.00%	2	\$3,000,000	0.03%	0.01%
Century 21 Sunbelt Realty, Inc Total		26	28	\$8,687,000	\$9,772,700	0.07%	0.08%	0.12%	0.13%	54	\$18,459,700	0.15%	0.24%
Florida Realty & Co	A		1		\$240,000	0.00%	0.00%	0.00%	0.00%	1	\$240,000	0.00%	0.00%
	B	1	4	\$267,000	\$1,531,500	0.00%	0.01%	0.00%	0.02%	5	\$1,798,500	0.02%	0.02%
	C		1		\$515,000	0.00%	0.00%	0.00%	0.00%	1	\$515,000	0.00%	0.00%
	D	1	1	\$900,000	\$900,000	0.01%	0.01%	0.00%	0.00%	2	\$1,800,000	0.02%	0.01%
	E	1	4	\$1,200,000	\$5,822,000	0.01%	0.05%	0.00%	0.02%	5	\$7,022,000	0.06%	0.02%
	F		2		\$7,000,000	0.00%	0.06%	0.00%	0.01%	2	\$7,000,000	0.06%	0.01%
Florida Realty & Co Total		3	13	\$2,367,000	\$16,008,500	0.02%	0.13%	0.01%	0.06%	16	\$18,375,500	0.15%	0.07%
POM Property Management	A	28	6	\$5,238,400	\$981,500	0.04%	0.01%	0.13%	0.03%	34	\$6,219,900	0.05%	0.15%
	B	19	4	\$6,214,500	\$1,416,000	0.05%	0.01%	0.09%	0.02%	23	\$7,630,500	0.06%	0.10%
	C	1		\$550,000		0.00%	0.00%	0.00%	0.00%	1	\$550,000	0.00%	0.00%
	D	1		\$799,000		0.01%	0.00%	0.00%	0.00%	1	\$799,000	0.01%	0.00%
	E		2		\$2,620,000	0.00%	0.02%	0.00%	0.01%	2	\$2,620,000	0.02%	0.01%
POM Property Management Total		49	12	\$12,801,900	\$5,017,500	0.11%	0.04%	0.22%	0.05%	61	\$17,819,400	0.15%	0.28%
Lely Resort Realty, LLC.	B	7	4	\$3,226,920	\$1,863,945	0.03%	0.02%	0.03%	0.02%	11	\$5,090,865	0.04%	0.05%
	C	9	6	\$5,482,660	\$3,569,680	0.05%	0.03%	0.04%	0.03%	15	\$9,052,340	0.08%	0.07%
	E	2		\$2,997,900		0.03%	0.00%	0.01%	0.00%	2	\$2,997,900	0.03%	0.01%
Lely Resort Realty, LLC. Total		18	10	\$11,707,480	\$5,433,625	0.10%	0.05%	0.08%	0.05%	28	\$17,141,105	0.14%	0.13%
Fischer Realty Int LLC	A	3	4	\$551,000	\$770,000	0.00%	0.01%	0.01%	0.02%	7	\$1,321,000	0.01%	0.03%
	B	3	11	\$1,087,500	\$4,069,750	0.01%	0.03%	0.01%	0.05%	14	\$5,157,250	0.04%	0.06%
	C	1	6	\$500,000	\$3,543,500	0.00%	0.03%	0.00%	0.03%	7	\$4,043,500	0.03%	0.03%
	D	1	3	\$790,000	\$2,589,000	0.01%	0.02%	0.00%	0.01%	4	\$3,379,000	0.03%	0.02%
	E	1		\$1,175,000		0.01%	0.00%	0.00%	0.00%	1	\$1,175,000	0.01%	0.00%
	F		1		\$2,050,000	0.00%	0.02%	0.00%	0.00%	1	\$2,050,000	0.02%	0.00%
Fischer Realty Int LLC Total		9	25	\$4,103,500	\$13,022,250	0.03%	0.11%	0.04%	0.11%	34	\$17,125,750	0.14%	0.15%
White Sands Realty, LLC	A	4	5	\$713,000	\$956,500	0.01%	0.01%	0.02%	0.02%	9	\$1,669,500	0.01%	0.04%
	B	4	15	\$1,467,000	\$5,172,848	0.01%	0.04%	0.02%	0.07%	19	\$6,639,848	0.06%	0.09%
	C	3	2	\$1,590,000	\$1,417,000	0.01%	0.01%	0.01%	0.01%	5	\$3,007,000	0.03%	0.02%
	D		2		\$1,560,000	0.00%	0.01%	0.00%	0.01%	2	\$1,560,000	0.01%	0.01%
	E		1		\$1,695,000	0.00%	0.01%	0.00%	0.00%	1	\$1,695,000	0.01%	0.00%
	F		1		\$2,365,000	0.00%	0.02%	0.00%	0.00%	1	\$2,365,000	0.02%	0.00%
White Sands Realty, LLC Total		11	26	\$3,770,000	\$13,166,348	0.03%	0.11%	0.05%	0.12%	37	\$16,936,348	0.14%	0.17%
SW Management & Realty LLC	E	6	4	\$10,101,608	\$6,756,608	0.08%	0.06%	0.03%	0.02%	10	\$16,858,216	0.14%	0.05%
SW Management & Realty LLC Total		6	4	\$10,101,608	\$6,756,608	0.08%	0.06%	0.03%	0.02%	10	\$16,858,216	0.14%	0.05%
The Agency of SW Florida Inc	A		2		\$455,000	0.00%	0.00%	0.00%	0.01%	2	\$455,000	0.00%	0.01%
	B	4	9	\$1,540,500	\$3,367,750	0.01%	0.03%	0.02%	0.04%	13	\$4,908,250	0.04%	0.06%
	D		1		\$915,000	0.00%	0.01%	0.00%	0.00%	1	\$915,000	0.01%	0.00%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units	
		Count of Side												
The Agency of SW Florida Inc	E		1		\$1,200,000	0.00%	0.01%	0.00%	0.00%	1	\$1,200,000	0.01%	0.00%	
	F		3		\$9,245,000	0.00%	0.08%	0.00%	0.01%	3	\$9,245,000	0.08%	0.01%	
The Agency of SW Florida Inc Total		4	16	\$1,540,500	\$15,182,750	0.01%	0.13%	0.02%	0.07%	20	\$16,723,250	0.14%	0.09%	
Compass Florida Naples	B	1		\$365,000		0.00%	0.00%	0.00%	0.00%	1	\$365,000	0.00%	0.00%	
	E		1		\$1,300,000	0.00%	0.01%	0.00%	0.00%	1	\$1,300,000	0.01%	0.00%	
	G	1		\$14,750,000		0.12%	0.00%	0.00%	0.00%	1	\$14,750,000	0.12%	0.00%	
Compass Florida Naples Total		2	1	\$15,115,000	\$1,300,000	0.13%	0.01%	0.01%	0.00%	3	\$16,415,000	0.14%	0.01%	
Homes & Land Brokers, Inc.	A	28	4	\$5,126,789	\$508,900	0.04%	0.00%	0.13%	0.02%	32	\$5,635,689	0.05%	0.15%	
	B	18	6	\$5,446,453	\$1,926,893	0.05%	0.02%	0.08%	0.03%	24	\$7,373,346	0.06%	0.11%	
	C	2		\$1,357,000		0.01%	0.00%	0.01%	0.00%	2	\$1,357,000	0.01%	0.01%	
	D	2		\$1,803,000		0.02%	0.00%	0.01%	0.00%	2	\$1,803,000	0.02%	0.01%	
Homes & Land Brokers, Inc. Total		50	10	\$13,733,242	\$2,435,793	0.11%	0.02%	0.23%	0.05%	60	\$16,169,035	0.14%	0.27%	
Paradise Coast Property Team	A	9	21	\$1,421,400	\$3,679,300	0.01%	0.03%	0.04%	0.10%	30	\$5,100,700	0.04%	0.14%	
	B	8	13	\$2,874,000	\$4,680,500	0.02%	0.04%	0.04%	0.06%	21	\$7,554,500	0.06%	0.10%	
	C	2	2	\$1,150,000	\$1,239,000	0.01%	0.01%	0.01%	0.01%	4	\$2,389,000	0.02%	0.02%	
	D	1		\$825,000		0.01%	0.00%	0.00%	0.00%	1	\$825,000	0.01%	0.00%	
Paradise Coast Property Team Total		20	36	\$6,270,400	\$9,598,800	0.05%	0.08%	0.09%	0.16%	56	\$15,869,200	0.13%	0.25%	
Naples TBI Realty LLC	B	1	1	\$499,608	\$499,608	0.00%	0.00%	0.00%	0.00%	2	\$999,216	0.01%	0.01%	
	C	13	9	\$8,269,481	\$5,678,038	0.07%	0.05%	0.06%	0.04%	22	\$13,947,519	0.12%	0.10%	
	D	1		\$788,763		0.01%	0.00%	0.00%	0.00%	1	\$788,763	0.01%	0.00%	
Naples TBI Realty LLC Total		15	10	\$9,557,852	\$6,177,646	0.08%	0.05%	0.07%	0.05%	25	\$15,735,498	0.13%	0.11%	
Quail Communities Realty, Inc.	A	3	2	\$584,000	\$396,000	0.00%	0.00%	0.01%	0.01%	5	\$980,000	0.01%	0.02%	
	B	10	6	\$3,798,000	\$2,281,500	0.03%	0.02%	0.05%	0.03%	16	\$6,079,500	0.05%	0.07%	
	C	1	2	\$705,000	\$1,155,000	0.01%	0.01%	0.00%	0.01%	3	\$1,860,000	0.02%	0.01%	
	D	1		\$759,000		0.01%	0.00%	0.00%	0.00%	1	\$759,000	0.01%	0.00%	
	E		1		\$1,575,000		0.00%	0.01%	0.00%	0.00%	1	\$1,575,000	0.01%	0.00%
	F		1		\$4,250,000		0.00%	0.04%	0.00%	0.00%	1	\$4,250,000	0.04%	0.00%
Quail Communities Realty, Inc. Total		15	12	\$5,846,000	\$9,657,500	0.05%	0.08%	0.07%	0.05%	27	\$15,503,500	0.13%	0.12%	
Premier Realty Homes	A	2	1	\$257,900	\$118,000	0.00%	0.00%	0.01%	0.00%	3	\$375,900	0.00%	0.01%	
	B	16	6	\$6,357,000	\$2,042,000	0.05%	0.02%	0.07%	0.03%	22	\$8,399,000	0.07%	0.10%	
	C	5	2	\$3,166,000	\$1,230,400	0.03%	0.01%	0.02%	0.01%	7	\$4,396,400	0.04%	0.03%	
	D	2	1	\$1,532,000	\$777,000	0.01%	0.01%	0.01%	0.00%	3	\$2,309,000	0.02%	0.01%	
Premier Realty Homes Total		25	10	\$11,312,900	\$4,167,400	0.09%	0.03%	0.11%	0.05%	35	\$15,480,300	0.13%	0.16%	
Key Real Estate	A	1	2	\$225,000	\$400,000	0.00%	0.00%	0.00%	0.01%	3	\$625,000	0.01%	0.01%	
	B	8	8	\$3,279,400	\$2,964,900	0.03%	0.02%	0.04%	0.04%	16	\$6,244,300	0.05%	0.07%	
	C	3	2	\$1,895,000	\$1,240,000	0.02%	0.01%	0.01%	0.01%	5	\$3,135,000	0.03%	0.02%	
	D	1	1	\$950,000	\$935,000	0.01%	0.01%	0.00%	0.00%	2	\$1,885,000	0.02%	0.01%	
	F	1		\$3,200,000		0.03%	0.00%	0.00%	0.00%	1	\$3,200,000	0.03%	0.00%	
Key Real Estate Total		14	13	\$9,549,400	\$5,539,900	0.08%	0.05%	0.06%	0.06%	27	\$15,089,300	0.13%	0.12%	
Tropics Real Estate	A	6	10	\$1,051,000	\$1,781,400	0.01%	0.01%	0.03%	0.05%	16	\$2,832,400	0.02%	0.07%	
	B	3	9	\$836,000	\$2,623,000	0.01%	0.02%	0.01%	0.04%	12	\$3,459,000	0.03%	0.05%	
	C	4	7	\$2,459,000	\$4,542,250	0.02%	0.04%	0.02%	0.03%	11	\$7,001,250	0.06%	0.05%	
	D	1		\$885,000		0.01%	0.00%	0.00%	0.00%	1	\$885,000	0.01%	0.00%	
Tropics Real Estate Total		14	26	\$5,231,000	\$8,946,650	0.04%	0.07%	0.06%	0.12%	40	\$14,177,650	0.12%	0.18%	
Lisa Tomaini Realty	A	1		\$245,000		0.00%	0.00%	0.00%	0.00%	1	\$245,000	0.00%	0.00%	
	B	1	1	\$295,000	\$337,000	0.00%	0.00%	0.00%	0.00%	2	\$632,000	0.01%	0.01%	
	C		1		\$600,000	0.00%	0.01%	0.00%	0.00%	1	\$600,000	0.01%	0.00%	
	D	2		\$1,720,000		0.01%	0.00%	0.01%	0.00%	2	\$1,720,000	0.01%	0.01%	
	E	2	3	\$2,660,000	\$4,445,000	0.02%	0.04%	0.01%	0.01%	5	\$7,105,000	0.06%	0.02%	
	F	1		\$3,625,000		0.03%	0.00%	0.00%	0.00%	1	\$3,625,000	0.03%	0.00%	
Lisa Tomaini Realty Total		7	5	\$8,545,000	\$5,382,000	0.07%	0.04%	0.03%	0.02%	12	\$13,927,000	0.12%	0.05%	
Hudson Realty Executives LLC	A	4	12	\$642,150	\$2,466,134	0.01%	0.02%	0.02%	0.05%	16	\$3,108,284	0.03%	0.07%	

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side											
Hudson Realty Executives LLC	B	11	11	\$3,603,900	\$3,797,564	0.03%	0.03%	0.05%	0.05%	22	\$7,401,464	0.06%	0.10%
	C	1	3	\$595,000	\$1,823,000	0.00%	0.02%	0.00%	0.01%	4	\$2,418,000	0.02%	0.02%
	D	1		\$848,000		0.01%	0.00%	0.00%	0.00%	1	\$848,000	0.01%	0.00%
<b>Hudson Realty Executives LLC Total</b>		<b>17</b>	<b>26</b>	<b>\$5,689,050</b>	<b>\$8,086,698</b>	<b>0.05%</b>	<b>0.07%</b>	<b>0.08%</b>	<b>0.12%</b>	<b>43</b>	<b>\$13,775,748</b>	<b>0.12%</b>	<b>0.19%</b>
Emerald Realty of SW FL LLC	B		2		\$730,315	0.00%	0.01%	0.00%	0.01%	2	\$730,315	0.01%	0.01%
	C	7		\$4,780,000		0.04%	0.00%	0.03%	0.00%	7	\$4,780,000	0.04%	0.03%
	D	5	1	\$3,939,000	\$860,000	0.03%	0.01%	0.02%	0.00%	6	\$4,799,000	0.04%	0.03%
	E	3		\$3,236,000		0.03%	0.00%	0.01%	0.00%	3	\$3,236,000	0.03%	0.01%
<b>Emerald Realty of SW FL LLC Total</b>		<b>15</b>	<b>3</b>	<b>\$11,955,000</b>	<b>\$1,590,315</b>	<b>0.10%</b>	<b>0.01%</b>	<b>0.07%</b>	<b>0.01%</b>	<b>18</b>	<b>\$13,545,315</b>	<b>0.11%</b>	<b>0.08%</b>
Audubon Properties Inc	B	1		\$361,000		0.00%	0.00%	0.00%	0.00%	1	\$361,000	0.00%	0.00%
	C	3	2	\$1,940,000	\$1,250,000	0.02%	0.01%	0.01%	0.01%	5	\$3,190,000	0.03%	0.02%
	D	2	2	\$1,850,000	\$1,850,000	0.02%	0.02%	0.01%	0.01%	4	\$3,700,000	0.03%	0.02%
	E	2	3	\$2,730,000	\$3,480,000	0.02%	0.03%	0.01%	0.01%	5	\$6,210,000	0.05%	0.02%
<b>Audubon Properties Inc Total</b>		<b>8</b>	<b>7</b>	<b>\$6,881,000</b>	<b>\$6,580,000</b>	<b>0.06%</b>	<b>0.05%</b>	<b>0.04%</b>	<b>0.03%</b>	<b>15</b>	<b>\$13,461,000</b>	<b>0.11%</b>	<b>0.07%</b>
Caine Premier Properties LLC	A	1	2	\$174,000	\$474,500	0.00%	0.00%	0.00%	0.01%	3	\$648,500	0.01%	0.01%
	B	4	12	\$1,410,000	\$4,114,150	0.01%	0.03%	0.02%	0.05%	16	\$5,524,150	0.05%	0.07%
	C	1	2	\$699,900	\$1,218,000	0.01%	0.01%	0.00%	0.01%	3	\$1,917,900	0.02%	0.01%
	D	2	3	\$1,800,000	\$2,544,000	0.02%	0.02%	0.01%	0.01%	5	\$4,344,000	0.04%	0.02%
	E		1	\$1,025,000		0.00%	0.01%	0.00%	0.00%	1	\$1,025,000	0.01%	0.00%
<b>Caine Premier Properties LLC Total</b>		<b>8</b>	<b>20</b>	<b>\$4,083,900</b>	<b>\$9,375,650</b>	<b>0.03%</b>	<b>0.08%</b>	<b>0.04%</b>	<b>0.09%</b>	<b>28</b>	<b>\$13,459,550</b>	<b>0.11%</b>	<b>0.13%</b>
Veronawalk Realty Inc	A	2	1	\$395,000	\$185,000	0.00%	0.00%	0.01%	0.00%	3	\$580,000	0.00%	0.01%
	B	12	14	\$4,349,000	\$5,372,400	0.04%	0.04%	0.05%	0.06%	26	\$9,721,400	0.08%	0.12%
	C	4	2	\$2,089,000	\$1,020,000	0.02%	0.01%	0.02%	0.01%	6	\$3,109,000	0.03%	0.03%
<b>Veronawalk Realty Inc Total</b>		<b>18</b>	<b>17</b>	<b>\$6,833,000</b>	<b>\$6,577,400</b>	<b>0.06%</b>	<b>0.05%</b>	<b>0.08%</b>	<b>0.08%</b>	<b>35</b>	<b>\$13,410,400</b>	<b>0.11%</b>	<b>0.16%</b>
A Plus Realty	A	8	12	\$1,649,400	\$2,640,219	0.01%	0.02%	0.04%	0.05%	20	\$4,289,619	0.04%	0.09%
	B	8	23	\$2,211,900	\$6,637,700	0.02%	0.06%	0.04%	0.10%	31	\$8,849,600	0.07%	0.14%
<b>A Plus Realty Total</b>		<b>16</b>	<b>35</b>	<b>\$3,861,300</b>	<b>\$9,277,919</b>	<b>0.03%</b>	<b>0.08%</b>	<b>0.07%</b>	<b>0.16%</b>	<b>51</b>	<b>\$13,139,219</b>	<b>0.11%</b>	<b>0.23%</b>
Century 21 Sunbelt Realty Inc	A	9	7	\$1,543,000	\$1,076,000	0.01%	0.01%	0.04%	0.03%	16	\$2,619,000	0.02%	0.07%
	B	17	6	\$5,910,650	\$1,991,000	0.05%	0.02%	0.08%	0.03%	23	\$7,901,650	0.07%	0.10%
	C	1	1	\$540,000	\$712,200	0.00%	0.01%	0.00%	0.00%	2	\$1,252,200	0.01%	0.01%
	D	1		\$755,000		0.01%	0.00%	0.00%	0.00%	1	\$755,000	0.01%	0.00%
<b>Century 21 Sunbelt Realty Inc Total</b>		<b>28</b>	<b>14</b>	<b>\$8,748,650</b>	<b>\$3,779,200</b>	<b>0.07%</b>	<b>0.03%</b>	<b>0.13%</b>	<b>0.06%</b>	<b>42</b>	<b>\$12,527,850</b>	<b>0.10%</b>	<b>0.19%</b>
Phelps Realty Services	A	4		\$746,900		0.01%	0.00%	0.02%	0.00%	4	\$746,900	0.01%	0.02%
	G		1		\$11,500,000	0.00%	0.10%	0.00%	0.00%	1	\$11,500,000	0.10%	0.00%
<b>Phelps Realty Services Total</b>		<b>4</b>	<b>1</b>	<b>\$746,900</b>	<b>\$11,500,000</b>	<b>0.01%</b>	<b>0.10%</b>	<b>0.02%</b>	<b>0.00%</b>	<b>5</b>	<b>\$12,246,900</b>	<b>0.10%</b>	<b>0.02%</b>
Elite Realty of SW FL	A	1	3	\$205,000	\$583,000	0.00%	0.00%	0.00%	0.01%	4	\$788,000	0.01%	0.02%
	B	8	9	\$2,590,000	\$3,093,400	0.02%	0.03%	0.04%	0.04%	17	\$5,683,400	0.05%	0.08%
	C	3	2	\$1,855,000	\$1,345,000	0.02%	0.01%	0.01%	0.01%	5	\$3,200,000	0.03%	0.02%
	D	2	1	\$1,697,325	\$875,000	0.01%	0.01%	0.01%	0.00%	3	\$2,572,325	0.02%	0.01%
<b>Elite Realty of SW FL Total</b>		<b>14</b>	<b>15</b>	<b>\$6,347,325</b>	<b>\$5,896,400</b>	<b>0.05%</b>	<b>0.05%</b>	<b>0.06%</b>	<b>0.07%</b>	<b>29</b>	<b>\$12,243,725</b>	<b>0.10%</b>	<b>0.13%</b>
Assist2Sell	A	10	4	\$1,461,900	\$674,500	0.01%	0.01%	0.05%	0.02%	14	\$2,136,400	0.02%	0.06%
	B	8		\$2,523,000		0.02%	0.00%	0.04%	0.00%	8	\$2,523,000	0.02%	0.04%
	C	3	2	\$2,047,500	\$1,155,000	0.02%	0.01%	0.01%	0.01%	5	\$3,202,500	0.03%	0.02%
	E	1	1	\$1,114,000	\$1,114,000	0.01%	0.01%	0.00%	0.00%	2	\$2,228,000	0.02%	0.01%
	F		1	\$2,050,000		0.00%	0.02%	0.00%	0.00%	1	\$2,050,000	0.02%	0.00%
	<b>Assist2Sell Total</b>		<b>22</b>	<b>8</b>	<b>\$7,146,400</b>	<b>\$4,993,500</b>	<b>0.06%</b>	<b>0.04%</b>	<b>0.10%</b>	<b>0.04%</b>	<b>30</b>	<b>\$12,139,900</b>	<b>0.10%</b>
Daane Properties Inc	A	3	4	\$438,000	\$831,500	0.00%	0.01%	0.01%	0.02%	7	\$1,269,500	0.01%	0.03%
	B	5	7	\$1,448,000	\$2,130,500	0.01%	0.02%	0.02%	0.03%	12	\$3,578,500	0.03%	0.05%
	E	2	2	\$2,300,000	\$2,455,000	0.02%	0.02%	0.01%	0.01%	4	\$4,755,000	0.04%	0.02%
	F	1		\$2,400,000		0.02%	0.00%	0.00%	0.00%	1	\$2,400,000	0.02%	0.00%
<b>Daane Properties Inc Total</b>		<b>11</b>	<b>13</b>	<b>\$6,586,000</b>	<b>\$5,417,000</b>	<b>0.05%</b>	<b>0.05%</b>	<b>0.05%</b>	<b>0.06%</b>	<b>24</b>	<b>\$12,003,000</b>	<b>0.10%</b>	<b>0.11%</b>
Calusa Bay Properties LLC	A	1	1	\$171,000	\$171,000	0.00%	0.00%	0.00%	0.00%	2	\$342,000	0.00%	0.01%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units					
Calusa Bay Properties LLC	B	1	1	\$455,000	\$432,500	0.00%	0.00%	0.00%	0.00%	2	\$887,500	0.01%	0.01%
	C	1		\$715,000		0.01%	0.00%	0.00%	0.00%	1	\$715,000	0.01%	0.00%
	F	1		\$3,900,000		0.03%	0.00%	0.00%	0.00%	1	\$3,900,000	0.03%	0.00%
	G	1		\$5,550,000		0.05%	0.00%	0.00%	0.00%	1	\$5,550,000	0.05%	0.00%
Calusa Bay Properties LLC Total		5	2	\$10,791,000	\$603,500	0.09%	0.01%	0.02%	0.01%	7	\$11,394,500	0.10%	0.03%
Realhome Services and Solution	A	16	6	\$2,753,439	\$1,050,457	0.02%	0.01%	0.07%	0.03%	22	\$3,803,896	0.03%	0.10%
	B	13	4	\$4,412,646	\$1,491,953	0.04%	0.01%	0.06%	0.02%	17	\$5,904,599	0.05%	0.08%
	D	1	1	\$807,039	\$807,039	0.01%	0.01%	0.00%	0.00%	2	\$1,614,078	0.01%	0.01%
Realhome Services and Solution Total		30	11	\$7,973,124	\$3,349,449	0.07%	0.03%	0.14%	0.05%	41	\$11,322,573	0.09%	0.19%
Germain Properties of Naples, LLC	A	5	3	\$986,900	\$576,900	0.01%	0.00%	0.02%	0.01%	8	\$1,563,800	0.01%	0.04%
	B	6	3	\$2,179,300	\$1,344,800	0.02%	0.01%	0.03%	0.01%	9	\$3,524,100	0.03%	0.04%
	C	1	2	\$644,000	\$1,290,000	0.01%	0.01%	0.00%	0.01%	3	\$1,934,000	0.02%	0.01%
	E	1		\$1,500,000		0.01%	0.00%	0.00%	0.00%	1	\$1,500,000	0.01%	0.00%
	F	1		\$2,800,000		0.02%	0.00%	0.00%	0.00%	1	\$2,800,000	0.02%	0.00%
Germain Properties of Naples, LLC Total		14	8	\$8,110,200	\$3,211,700	0.07%	0.03%	0.06%	0.04%	22	\$11,321,900	0.09%	0.10%
Illustrated Properties Real Estate Inc.	A	2	3	\$439,000	\$521,000	0.00%	0.00%	0.01%	0.01%	5	\$960,000	0.01%	0.02%
	B	18	9	\$6,000,000	\$3,109,000	0.05%	0.03%	0.08%	0.04%	27	\$9,109,000	0.08%	0.12%
	C	1	1	\$585,000	\$599,999	0.00%	0.01%	0.00%	0.00%	2	\$1,184,999	0.01%	0.01%
Illustrated Properties Real Estate Inc. Total		21	13	\$7,024,000	\$4,229,999	0.06%	0.04%	0.10%	0.06%	34	\$11,253,999	0.09%	0.15%
Maxim LLC	A	6	8	\$1,123,500	\$1,459,500	0.01%	0.01%	0.03%	0.04%	14	\$2,583,000	0.02%	0.06%
	B	12	10	\$3,959,300	\$2,875,000	0.03%	0.02%	0.05%	0.05%	22	\$6,834,300	0.06%	0.10%
	C	1		\$539,000		0.00%	0.00%	0.00%	0.00%	1	\$539,000	0.00%	0.00%
	D	1		\$800,000		0.01%	0.00%	0.00%	0.00%	1	\$800,000	0.01%	0.00%
Maxim LLC Total		20	18	\$6,421,800	\$4,334,500	0.05%	0.04%	0.09%	0.08%	38	\$10,756,300	0.09%	0.17%
The Sheridan Network.com Inc	A	10		\$2,079,250		0.02%	0.00%	0.05%	0.00%	10	\$2,079,250	0.02%	0.05%
	B	6		\$2,030,400		0.02%	0.00%	0.03%	0.00%	6	\$2,030,400	0.02%	0.03%
	C	2		\$1,214,000		0.01%	0.00%	0.01%	0.00%	2	\$1,214,000	0.01%	0.01%
	E	2		\$2,425,000		0.02%	0.00%	0.01%	0.00%	2	\$2,425,000	0.02%	0.01%
	F	1		\$2,450,000		0.02%	0.00%	0.00%	0.00%	1	\$2,450,000	0.02%	0.00%
The Sheridan Network.com Inc Total		21		\$10,198,650		0.09%	0.00%	0.10%	0.00%	21	\$10,198,650	0.09%	0.10%
ListWithFreedom.com, Inc.	A	4	3	\$779,500	\$559,500	0.01%	0.00%	0.02%	0.01%	7	\$1,339,000	0.01%	0.03%
	B	11	4	\$3,755,500	\$1,425,900	0.03%	0.01%	0.05%	0.02%	15	\$5,181,400	0.04%	0.07%
	C	2	1	\$1,260,950	\$530,000	0.01%	0.00%	0.01%	0.00%	3	\$1,790,950	0.01%	0.01%
	D	1	1	\$940,000	\$940,000	0.01%	0.01%	0.00%	0.00%	2	\$1,880,000	0.02%	0.01%
ListWithFreedom.com, Inc. Total		18	9	\$6,735,950	\$3,455,400	0.06%	0.03%	0.08%	0.04%	27	\$10,191,350	0.09%	0.12%
John Naumann & Associates	A		1		\$220,000	0.00%	0.00%	0.00%	0.00%	1	\$220,000	0.00%	0.00%
	B		2		\$834,120	0.00%	0.01%	0.00%	0.01%	2	\$834,120	0.01%	0.01%
	F	1	2	\$3,260,000	\$5,832,500	0.03%	0.05%	0.00%	0.01%	3	\$9,092,500	0.08%	0.01%
John Naumann & Associates Total		1	5	\$3,260,000	\$6,886,620	0.03%	0.06%	0.00%	0.02%	6	\$10,146,620	0.08%	0.03%
Boca Executives	A	6	2	\$1,288,900	\$437,700	0.01%	0.00%	0.03%	0.01%	8	\$1,726,600	0.01%	0.04%
	B	7	8	\$2,567,000	\$2,655,400	0.02%	0.02%	0.03%	0.04%	15	\$5,222,400	0.04%	0.07%
	C	1	1	\$550,000	\$657,000	0.00%	0.01%	0.00%	0.00%	2	\$1,207,000	0.01%	0.01%
	D		1		\$815,000	0.00%	0.01%	0.00%	0.00%	1	\$815,000	0.01%	0.00%
	E		1		\$1,175,000	0.00%	0.01%	0.00%	0.00%	1	\$1,175,000	0.01%	0.00%
Boca Executives Total		14	13	\$4,405,900	\$5,740,100	0.04%	0.05%	0.06%	0.06%	27	\$10,146,000	0.08%	0.12%
The Keyes Company/PSL	B	3	1	\$1,410,020	\$477,490	0.01%	0.00%	0.01%	0.00%	4	\$1,887,510	0.02%	0.02%
	C	5	3	\$3,139,606	\$1,905,048	0.03%	0.02%	0.02%	0.01%	8	\$5,044,654	0.04%	0.04%
	D	3	1	\$2,338,045	\$830,562	0.02%	0.01%	0.01%	0.00%	4	\$3,168,607	0.03%	0.02%
The Keyes Company/PSL Total		11	5	\$6,887,671	\$3,213,100	0.06%	0.03%	0.05%	0.02%	16	\$10,100,771	0.08%	0.07%
Blue Heron Realty of Naples	A	13	11	\$2,213,000	\$1,731,000	0.02%	0.01%	0.06%	0.05%	24	\$3,944,000	0.03%	0.11%
	B	9	5	\$3,207,900	\$1,645,000	0.03%	0.01%	0.04%	0.02%	14	\$4,852,900	0.04%	0.06%
	C		1		\$500,000	0.00%	0.00%	0.00%	0.00%	1	\$500,000	0.00%	0.00%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units					
Blue Heron Realty of Naples	D		1		\$800,000	0.00%	0.01%	0.00%	0.00%	1	\$800,000	0.01%	0.00%
Blue Heron Realty of Naples Total		22	18	\$5,420,900	\$4,676,000	0.05%	0.04%	0.10%	0.08%	40	\$10,096,900	0.08%	0.18%
Luxury & Beach Realty Inc	A	9	6	\$1,630,500	\$1,228,500	0.01%	0.01%	0.04%	0.03%	15	\$2,859,000	0.02%	0.07%
	B	6	12	\$2,008,000	\$3,911,500	0.02%	0.03%	0.03%	0.05%	18	\$5,919,500	0.05%	0.08%
	C		2	\$1,195,000	\$1,195,000	0.00%	0.01%	0.00%	0.01%	2	\$1,195,000	0.01%	0.01%
Luxury & Beach Realty Inc Total		15	20	\$3,638,500	\$6,335,000	0.03%	0.05%	0.07%	0.09%	35	\$9,973,500	0.08%	0.16%
Barclays Real Estate Group	A	4	3	\$815,000	\$537,950	0.01%	0.00%	0.02%	0.01%	7	\$1,352,950	0.01%	0.03%
	B	12	9	\$4,572,000	\$3,405,242	0.04%	0.03%	0.05%	0.04%	21	\$7,977,242	0.07%	0.10%
	C		1	\$518,000	\$518,000	0.00%	0.00%	0.00%	0.00%	1	\$518,000	0.00%	0.00%
Barclays Real Estate Group Total		16	13	\$5,387,000	\$4,461,192	0.04%	0.04%	0.07%	0.06%	29	\$9,848,192	0.08%	0.13%
Best Homes & Land Realty LLC	B	18	1	\$7,795,834	\$443,650	0.07%	0.00%	0.08%	0.00%	19	\$8,239,484	0.07%	0.09%
	C	2	1	\$1,049,340	\$502,440	0.01%	0.00%	0.01%	0.00%	3	\$1,551,780	0.01%	0.01%
Best Homes & Land Realty LLC Total		20	2	\$8,845,174	\$946,090	0.07%	0.01%	0.09%	0.01%	22	\$9,791,264	0.08%	0.10%
Standard Pacific of S Florida	B	3		\$1,333,990		0.01%	0.00%	0.01%	0.00%	3	\$1,333,990	0.01%	0.01%
	C	9		\$5,528,301		0.05%	0.00%	0.04%	0.00%	9	\$5,528,301	0.05%	0.04%
	D	2	1	\$1,747,991	\$857,991	0.01%	0.01%	0.01%	0.00%	3	\$2,605,982	0.02%	0.01%
Standard Pacific of S Florida Total		14	1	\$8,610,282	\$857,991	0.07%	0.01%	0.06%	0.00%	15	\$9,468,273	0.08%	0.07%
Realty Group of Southwest Florida Inc.	A	4	7	\$659,000	\$1,095,500	0.01%	0.01%	0.02%	0.03%	11	\$1,754,500	0.01%	0.05%
	B	7	10	\$2,351,500	\$3,515,900	0.02%	0.03%	0.03%	0.05%	17	\$5,867,400	0.05%	0.08%
	E	1		\$1,700,000		0.01%	0.00%	0.00%	0.00%	1	\$1,700,000	0.01%	0.00%
Realty Group of Southwest Florida Inc. Total		12	17	\$4,710,500	\$4,611,400	0.04%	0.04%	0.05%	0.08%	29	\$9,321,900	0.08%	0.13%
Allison James Estates and Home	A	9	5	\$1,490,153	\$795,388	0.01%	0.01%	0.04%	0.02%	14	\$2,285,541	0.02%	0.06%
	B	11	6	\$3,595,282	\$1,932,510	0.03%	0.02%	0.05%	0.03%	17	\$5,527,792	0.05%	0.08%
	C	1	1	\$677,250	\$677,250	0.01%	0.01%	0.00%	0.00%	2	\$1,354,500	0.01%	0.01%
Allison James Estates and Home Total		21	12	\$5,762,685	\$3,405,148	0.05%	0.03%	0.10%	0.05%	33	\$9,167,833	0.08%	0.15%
Naples Florida Luxury Realty	C	1	1	\$664,500	\$664,500	0.01%	0.01%	0.00%	0.00%	2	\$1,329,000	0.01%	0.01%
	D	3	3	\$2,609,000	\$2,609,000	0.02%	0.02%	0.01%	0.01%	6	\$5,215,500	0.04%	0.03%
	E		2	\$2,391,000	\$2,391,000	0.00%	0.02%	0.00%	0.01%	2	\$2,391,000	0.02%	0.01%
Naples Florida Luxury Realty Total		4	6	\$3,271,000	\$5,664,500	0.03%	0.05%	0.02%	0.03%	10	\$8,935,500	0.07%	0.05%
Port of the Islands Realty LLC	A	16	14	\$2,929,100	\$2,389,950	0.02%	0.02%	0.07%	0.06%	30	\$5,319,050	0.04%	0.14%
	B	5	5	\$1,825,000	\$1,690,000	0.02%	0.01%	0.02%	0.02%	10	\$3,515,000	0.03%	0.05%
Port of the Islands Realty LLC Total		21	19	\$4,754,100	\$4,079,950	0.04%	0.03%	0.10%	0.09%	40	\$8,834,050	0.07%	0.18%
Naples Trust Real Estate Services	A		2		\$375,000	0.00%	0.00%	0.00%	0.01%	2	\$375,000	0.00%	0.01%
	B	3	6	\$911,400	\$1,972,000	0.01%	0.02%	0.01%	0.03%	9	\$2,883,400	0.02%	0.04%
	C	1		\$580,900		0.00%	0.00%	0.00%	0.00%	1	\$580,900	0.00%	0.00%
	D		1		\$770,000	0.00%	0.01%	0.00%	0.00%	1	\$770,000	0.01%	0.00%
	E		1		\$1,065,000	0.00%	0.01%	0.00%	0.00%	1	\$1,065,000	0.01%	0.00%
	F		1		\$3,100,000	0.00%	0.03%	0.00%	0.00%	1	\$3,100,000	0.03%	0.00%
Naples Trust Real Estate Services Total		4	11	\$1,492,300	\$7,282,000	0.01%	0.06%	0.02%	0.05%	15	\$8,774,300	0.07%	0.07%
REMAX Distinction Realty	A	18	4	\$3,368,050	\$863,000	0.03%	0.01%	0.08%	0.02%	22	\$4,231,050	0.04%	0.10%
	B	8	3	\$2,256,500	\$817,500	0.02%	0.01%	0.04%	0.01%	11	\$3,074,000	0.03%	0.05%
	E		1	\$1,400,000	\$1,400,000	0.00%	0.01%	0.00%	0.00%	1	\$1,400,000	0.01%	0.00%
REMAX Distinction Realty Total		26	8	\$5,624,550	\$3,080,500	0.05%	0.03%	0.12%	0.04%	34	\$8,705,050	0.07%	0.15%
Your Naples Realty LLC	A	9	4	\$1,791,500	\$731,000	0.01%	0.01%	0.04%	0.02%	13	\$2,522,500	0.02%	0.06%
	B	4	8	\$1,307,400	\$2,521,500	0.01%	0.02%	0.02%	0.04%	12	\$3,828,900	0.03%	0.05%
	C	2	2	\$1,070,000	\$1,170,000	0.01%	0.01%	0.01%	0.01%	4	\$2,240,000	0.02%	0.02%
Your Naples Realty LLC Total		15	14	\$4,168,900	\$4,422,500	0.03%	0.04%	0.07%	0.06%	29	\$8,591,400	0.07%	0.13%
Sellstate on 5th	A	6	8	\$1,214,150	\$1,312,500	0.01%	0.01%	0.03%	0.04%	14	\$2,526,650	0.02%	0.06%
	B	6	6	\$1,774,000	\$2,008,000	0.01%	0.02%	0.03%	0.03%	12	\$3,782,000	0.03%	0.05%
	D	1		\$850,000		0.01%	0.00%	0.00%	0.00%	1	\$850,000	0.01%	0.00%
	E		1		\$1,350,000	0.00%	0.01%	0.00%	0.00%	1	\$1,350,000	0.01%	0.00%
Sellstate on 5th Total		13	15	\$3,838,150	\$4,670,500	0.03%	0.04%	0.06%	0.07%	28	\$8,508,650	0.07%	0.13%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

		Data		Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units					
Neal Communities Realty, Inc.	B	12	5	\$4,971,737	\$1,996,845	0.04%	0.02%	0.05%	0.02%	17	\$6,968,582	0.06%	0.08%
	C	2		\$1,109,000		0.01%	0.00%	0.01%	0.00%	2	\$1,109,000	0.01%	0.01%
Neal Communities Realty, Inc. Total		14	5	\$6,080,737	\$1,996,845	0.05%	0.02%	0.06%	0.02%	19	\$8,077,582	0.07%	0.09%
Bay Pointe Properties	A	10	13	\$2,116,000	\$2,563,900	0.02%	0.02%	0.05%	0.06%	23	\$4,679,900	0.04%	0.10%
	B	4	3	\$1,009,000	\$901,500	0.01%	0.01%	0.02%	0.01%	7	\$1,910,500	0.02%	0.03%
	C	1	1	\$725,000	\$585,000	0.01%	0.00%	0.00%	0.00%	2	\$1,310,000	0.01%	0.01%
Bay Pointe Properties Total		15	17	\$3,850,000	\$4,050,400	0.03%	0.03%	0.07%	0.08%	32	\$7,900,400	0.07%	0.15%
Kevin Shelly Realty Inc	A	2	2	\$447,500	\$428,000	0.00%	0.00%	0.01%	0.01%	4	\$875,500	0.01%	0.02%
	B	8	5	\$2,735,500	\$1,536,700	0.02%	0.01%	0.04%	0.02%	13	\$4,272,200	0.04%	0.06%
	C	3	2	\$1,570,000	\$1,050,000	0.01%	0.01%	0.01%	0.01%	5	\$2,620,000	0.02%	0.02%
Kevin Shelly Realty Inc Total		13	9	\$4,753,000	\$3,014,700	0.04%	0.03%	0.06%	0.04%	22	\$7,767,700	0.06%	0.10%
Carrington Real Estate Service	A	2	4	\$405,900	\$805,000	0.00%	0.01%	0.01%	0.02%	6	\$1,210,900	0.01%	0.03%
	B	2	11	\$805,000	\$3,677,512	0.01%	0.03%	0.01%	0.05%	13	\$4,482,512	0.04%	0.06%
	C	1	2	\$735,000	\$1,284,000	0.01%	0.01%	0.00%	0.01%	3	\$2,019,000	0.02%	0.01%
Carrington Real Estate Service Total		5	17	\$1,945,900	\$5,766,512	0.02%	0.05%	0.02%	0.08%	22	\$7,712,412	0.06%	0.10%
Saggio Dream Realty	A	4	6	\$598,500	\$1,191,000	0.00%	0.01%	0.02%	0.03%	10	\$1,789,500	0.01%	0.05%
	B	6	13	\$1,861,850	\$4,048,150	0.02%	0.03%	0.03%	0.06%	19	\$5,910,000	0.05%	0.09%
Saggio Dream Realty Total		10	19	\$2,460,350	\$5,239,150	0.02%	0.04%	0.05%	0.09%	29	\$7,699,500	0.06%	0.13%
Ashton Orlando Residential LLC	B	1		\$399,990		0.00%	0.00%	0.00%	0.00%	1	\$399,990	0.00%	0.00%
	C	6	1	\$3,750,525	\$526,799	0.03%	0.00%	0.03%	0.00%	7	\$4,277,324	0.04%	0.03%
	D	1	1	\$900,000	\$900,000	0.01%	0.01%	0.00%	0.00%	2	\$1,800,000	0.02%	0.01%
	E	1		\$1,210,000		0.01%	0.00%	0.00%	0.00%	1	\$1,210,000	0.01%	0.00%
Ashton Orlando Residential LLC Total		9	2	\$6,260,515	\$1,426,799	0.05%	0.01%	0.04%	0.01%	11	\$7,687,314	0.06%	0.05%
Vineyards Realty Inc	B	1	1	\$483,000	\$483,000	0.00%	0.00%	0.00%	0.00%	2	\$966,000	0.01%	0.01%
	C	3	2	\$1,764,000	\$1,239,000	0.01%	0.01%	0.01%	0.01%	5	\$3,003,000	0.03%	0.02%
	D	2	2	\$1,755,000	\$1,755,000	0.01%	0.01%	0.01%	0.01%	4	\$3,510,000	0.03%	0.02%
		6	5	\$4,002,000	\$3,477,000	0.03%	0.03%	0.03%	0.02%	11	\$7,479,000	0.06%	0.05%
Vineyards Realty Inc Total		6	5	\$4,002,000	\$3,477,000	0.03%	0.03%	0.03%	0.02%	11	\$7,479,000	0.06%	0.05%
Palm Realty Group	A	7	5	\$1,142,700	\$736,400	0.01%	0.01%	0.03%	0.02%	12	\$1,879,100	0.02%	0.05%
	B	2	3	\$935,000	\$1,385,000	0.01%	0.01%	0.01%	0.01%	5	\$2,320,000	0.02%	0.02%
	C	1	1	\$736,100	\$736,100	0.01%	0.01%	0.00%	0.00%	2	\$1,472,200	0.01%	0.01%
	D	1	1	\$870,000	\$870,000	0.01%	0.01%	0.00%	0.00%	2	\$1,740,000	0.01%	0.01%
Palm Realty Group Total		11	10	\$3,683,800	\$3,727,500	0.03%	0.03%	0.05%	0.05%	21	\$7,411,300	0.06%	0.10%
Island Realty Marco	A		1		\$230,000	0.00%	0.00%	0.00%	0.00%	1	\$230,000	0.00%	0.00%
	B	9	5	\$3,462,500	\$1,982,500	0.03%	0.02%	0.04%	0.02%	14	\$5,445,000	0.05%	0.06%
	C	2	1	\$1,135,000	\$600,000	0.01%	0.01%	0.01%	0.00%	3	\$1,735,000	0.01%	0.01%
Island Realty Marco Total		11	7	\$4,597,500	\$2,812,500	0.04%	0.02%	0.05%	0.03%	18	\$7,410,000	0.06%	0.08%
VIP Realty Group Inc	A	1	2	\$213,000	\$328,000	0.00%	0.00%	0.00%	0.01%	3	\$541,000	0.00%	0.01%
	B	2	4	\$694,000	\$1,619,300	0.01%	0.01%	0.01%	0.02%	6	\$2,313,300	0.02%	0.03%
	D	3	1	\$2,613,000	\$810,000	0.02%	0.01%	0.01%	0.00%	4	\$3,423,000	0.03%	0.02%
	E	1		\$1,050,000		0.01%	0.00%	0.00%	0.00%	1	\$1,050,000	0.01%	0.00%
VIP Realty Group Inc Total		7	7	\$4,570,000	\$2,757,300	0.04%	0.02%	0.03%	0.03%	14	\$7,327,300	0.06%	0.06%
Spina Realty Company	A	1		\$235,000		0.00%	0.00%	0.00%	0.00%	1	\$235,000	0.00%	0.00%
	B	2	9	\$593,000	\$2,949,500	0.00%	0.02%	0.01%	0.04%	11	\$3,542,500	0.03%	0.05%
	C		2		\$1,245,500	0.00%	0.01%	0.00%	0.01%	2	\$1,245,500	0.01%	0.01%
	D		1		\$820,000	0.00%	0.01%	0.00%	0.00%	1	\$820,000	0.01%	0.00%
	E		1		\$1,440,000	0.00%	0.01%	0.00%	0.00%	1	\$1,440,000	0.01%	0.00%
Spina Realty Company Total		3	13	\$828,000	\$6,455,000	0.01%	0.05%	0.01%	0.06%	16	\$7,283,000	0.06%	0.07%
Jones & Company Realty	A	5	7	\$952,319	\$1,417,919	0.01%	0.01%	0.02%	0.03%	12	\$2,370,238	0.02%	0.05%
	B	2	10	\$682,000	\$2,981,400	0.01%	0.02%	0.01%	0.05%	12	\$3,663,400	0.03%	0.05%
	C		2		\$1,087,000	0.00%	0.01%	0.00%	0.01%	2	\$1,087,000	0.01%	0.01%
Jones & Company Realty Total		7	19	\$1,634,319	\$5,486,319	0.01%	0.05%	0.03%	0.09%	26	\$7,120,638	0.06%	0.12%
A Codi Realty	A	1	3	\$171,000	\$671,000	0.00%	0.01%	0.00%	0.01%	4	\$842,000	0.01%	0.02%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data		Side							Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units						
A Codi Realty	B	2	9	\$681,500	\$3,029,300	0.01%	0.03%	0.01%	0.04%	11	\$3,710,800	0.03%	0.05%
	C	2	2	\$1,350,000	\$1,192,500	0.01%	0.01%	0.01%	0.01%	4	\$2,542,500	0.02%	0.02%
<b>A Codi Realty Total</b>		5	14	\$2,202,500	\$4,892,800	0.02%	0.04%	0.02%	0.06%	19	\$7,095,300	0.06%	0.09%
MVP Realty Associates LLC	A	3	4	\$548,800	\$666,500	0.00%	0.01%	0.01%	0.02%	7	\$1,215,300	0.01%	0.03%
	B	6	8	\$1,952,900	\$2,642,739	0.02%	0.02%	0.03%	0.04%	14	\$4,595,639	0.04%	0.06%
	E		1		\$1,274,404	0.00%	0.01%	0.00%	0.00%	1	\$1,274,404	0.01%	0.00%
<b>MVP Realty Associates LLC Total</b>		9	13	\$2,501,700	\$4,583,643	0.02%	0.04%	0.04%	0.06%	22	\$7,085,343	0.06%	0.10%
U S Prime Realty LLC	A	1	7	\$102,000	\$1,340,000	0.00%	0.01%	0.00%	0.03%	8	\$1,442,000	0.01%	0.04%
	B	3	16	\$818,000	\$4,593,399	0.01%	0.04%	0.01%	0.07%	19	\$5,411,399	0.05%	0.09%
<b>U S Prime Realty LLC Total</b>		4	23	\$920,000	\$5,933,399	0.01%	0.05%	0.02%	0.10%	27	\$6,853,399	0.06%	0.12%
Marco Island Realestate.com, Inc.	A	2	3	\$450,000	\$650,000	0.00%	0.01%	0.01%	0.01%	5	\$1,100,000	0.01%	0.02%
	B	6	7	\$1,918,500	\$2,200,000	0.02%	0.02%	0.03%	0.03%	13	\$4,118,500	0.03%	0.06%
	C	1	2	\$517,000	\$1,057,000	0.00%	0.01%	0.00%	0.01%	3	\$1,574,000	0.01%	0.01%
<b>Marco Island Realestate.com, Inc. Total</b>		9	12	\$2,885,500	\$3,907,000	0.02%	0.03%	0.04%	0.05%	21	\$6,792,500	0.06%	0.10%
Eister and Company	A	2	5	\$474,500	\$975,400	0.00%	0.01%	0.01%	0.02%	7	\$1,449,900	0.01%	0.03%
	B	4	4	\$1,462,900	\$1,565,000	0.01%	0.01%	0.02%	0.02%	8	\$3,027,900	0.03%	0.04%
	C	1	1	\$575,000	\$575,000	0.00%	0.00%	0.00%	0.00%	2	\$1,150,000	0.01%	0.01%
	E	1			\$1,000,000	0.01%	0.00%	0.00%	0.00%	1	\$1,000,000	0.01%	0.00%
<b>Eister and Company Total</b>		8	10	\$3,512,400	\$3,115,400	0.03%	0.03%	0.04%	0.05%	18	\$6,627,800	0.06%	0.08%
John R Wood Island Real Estate	A	1	1	\$135,000	\$198,500	0.00%	0.00%	0.00%	0.00%	2	\$333,500	0.00%	0.01%
	B	1	3	\$395,000	\$896,500	0.00%	0.01%	0.00%	0.01%	4	\$1,291,500	0.01%	0.02%
	C		4		\$2,600,000	0.00%	0.02%	0.00%	0.02%	4	\$2,600,000	0.02%	0.02%
	D		1		\$830,000	0.00%	0.01%	0.00%	0.00%	1	\$830,000	0.01%	0.00%
	E		1		\$1,425,000	0.00%	0.01%	0.00%	0.00%	1	\$1,425,000	0.01%	0.00%
<b>John R Wood Island Real Estate Total</b>		2	10	\$530,000	\$5,950,000	0.00%	0.05%	0.01%	0.05%	12	\$6,480,000	0.05%	0.05%
Florida Home Realty Inc	A	3	7	\$665,000	\$1,386,900	0.01%	0.01%	0.01%	0.03%	10	\$2,051,900	0.02%	0.05%
	B	2	9	\$639,500	\$3,014,500	0.01%	0.03%	0.01%	0.04%	11	\$3,654,000	0.03%	0.05%
	C		1		\$700,000	0.00%	0.01%	0.00%	0.00%	1	\$700,000	0.01%	0.00%
<b>Florida Home Realty Inc Total</b>		5	17	\$1,304,500	\$5,101,400	0.01%	0.04%	0.02%	0.08%	22	\$6,405,900	0.05%	0.10%
LUX of Naples Corporation	A	1	3	\$167,500	\$625,000	0.00%	0.01%	0.00%	0.01%	4	\$792,500	0.01%	0.02%
	B	2	3	\$510,000	\$962,900	0.00%	0.01%	0.01%	0.01%	5	\$1,472,900	0.01%	0.02%
	E		1		\$1,115,000	0.00%	0.01%	0.00%	0.00%	1	\$1,115,000	0.01%	0.00%
	F				\$3,000,000	0.03%	0.00%	0.00%	0.00%	1	\$3,000,000	0.03%	0.00%
<b>LUX of Naples Corporation Total</b>		4	7	\$3,677,500	\$2,702,900	0.03%	0.02%	0.02%	0.03%	11	\$6,380,400	0.05%	0.05%
Pinnacle Property Group	B	7	4	\$2,463,500	\$1,332,000	0.02%	0.01%	0.03%	0.02%	11	\$3,795,500	0.03%	0.05%
	C	2	2	\$1,303,500	\$1,200,000	0.01%	0.01%	0.01%	0.01%	4	\$2,503,500	0.02%	0.02%
<b>Pinnacle Property Group Total</b>		9	6	\$3,767,000	\$2,532,000	0.03%	0.02%	0.04%	0.03%	15	\$6,299,000	0.05%	0.07%
Realty Executives Signature	A	3	4	\$700,900	\$828,500	0.01%	0.01%	0.01%	0.02%	7	\$1,529,400	0.01%	0.03%
	B	4	5	\$1,234,000	\$1,680,000	0.01%	0.01%	0.02%	0.02%	9	\$2,914,000	0.02%	0.04%
	C	1	2	\$556,450	\$1,266,450	0.00%	0.01%	0.00%	0.01%	3	\$1,822,900	0.02%	0.01%
<b>Realty Executives Signature Total</b>		8	11	\$2,491,350	\$3,774,950	0.02%	0.03%	0.04%	0.05%	19	\$6,266,300	0.05%	0.09%
Ruby Realty & Referral Company	A	4	3	\$860,900	\$568,900	0.01%	0.00%	0.02%	0.01%	7	\$1,429,800	0.01%	0.03%
	B	4	7	\$1,305,500	\$2,362,000	0.01%	0.02%	0.02%	0.03%	11	\$3,667,500	0.03%	0.05%
	C	1	1	\$515,000	\$535,000	0.00%	0.00%	0.00%	0.00%	2	\$1,050,000	0.01%	0.01%
<b>Ruby Realty &amp; Referral Company Total</b>		9	11	\$2,681,400	\$3,465,900	0.02%	0.03%	0.04%	0.05%	20	\$6,147,300	0.05%	0.09%
Starlink Realty Inc	A	4	7	\$876,400	\$1,355,820	0.01%	0.01%	0.02%	0.03%	11	\$2,232,220	0.02%	0.05%
	B	3	5	\$1,138,000	\$1,493,000	0.01%	0.01%	0.01%	0.02%	8	\$2,631,000	0.02%	0.04%
	C	2			\$1,277,000	0.01%	0.00%	0.01%	0.00%	2	\$1,277,000	0.01%	0.01%
<b>Starlink Realty Inc Total</b>		9	12	\$3,291,400	\$2,848,820	0.03%	0.02%	0.04%	0.05%	21	\$6,140,220	0.05%	0.10%
McNeil Real Estate, Inc.	A	4		\$730,000		0.01%	0.00%	0.02%	0.00%	4	\$730,000	0.01%	0.02%
	B	5	1	\$1,657,900	\$375,000	0.01%	0.00%	0.02%	0.00%	6	\$2,032,900	0.02%	0.03%
	C	2	2	\$1,150,000	\$1,257,587	0.01%	0.01%	0.01%	0.01%	4	\$2,407,587	0.02%	0.02%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

		Data		Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side		Sum of Closed Volume		% of Closed Volume	% Closed Units	% Closed Units	% Closed Units				
McNeil Real Estate, Inc.	D		1		\$900,000	0.00%	0.01%	0.00%	0.00%	1	\$900,000	0.01%	0.00%
McNeil Real Estate, Inc. Total		11	4	\$3,537,900	\$2,532,587	0.03%	0.02%	0.05%	0.02%	15	\$6,070,487	0.05%	0.07%
Redfin Corporation	A		2		\$449,000	0.00%	0.00%	0.00%	0.01%	2	\$449,000	0.00%	0.01%
	B	2	6	\$663,900	\$1,962,435	0.01%	0.02%	0.01%	0.03%	8	\$2,626,335	0.02%	0.04%
	C	1	1	\$567,000	\$535,000	0.00%	0.00%	0.00%	0.00%	2	\$1,102,000	0.01%	0.01%
	D		1		\$835,000	0.00%	0.01%	0.00%	0.00%	1	\$835,000	0.01%	0.00%
	E		1		\$1,050,505	0.00%	0.01%	0.00%	0.00%	1	\$1,050,505	0.01%	0.00%
Redfin Corporation Total		3	11	\$1,230,900	\$4,831,940	0.01%	0.04%	0.01%	0.05%	14	\$6,062,840	0.05%	0.06%
TMB Realty Inc	A	4	4	\$825,000	\$867,500	0.01%	0.01%	0.02%	0.02%	8	\$1,692,500	0.01%	0.04%
	B	2	5	\$702,500	\$2,139,000	0.01%	0.02%	0.01%	0.02%	7	\$2,841,500	0.02%	0.03%
	C	1		\$555,000		0.00%	0.00%	0.00%	0.00%	1	\$555,000	0.00%	0.00%
	D		1		\$922,000	0.00%	0.01%	0.00%	0.00%	1	\$922,000	0.01%	0.00%
TMB Realty Inc Total		7	10	\$2,082,500	\$3,928,500	0.02%	0.03%	0.03%	0.05%	17	\$6,011,000	0.05%	0.08%
Bartley Realty LLLC	B	3	1	\$1,220,000	\$350,000	0.01%	0.00%	0.01%	0.00%	4	\$1,570,000	0.01%	0.02%
	C		2		\$1,200,000	0.00%	0.01%	0.00%	0.01%	2	\$1,200,000	0.01%	0.01%
	D	1		\$840,000		0.01%	0.00%	0.00%	0.00%	1	\$840,000	0.01%	0.00%
	E	1	1	\$1,200,000	\$1,200,000	0.01%	0.01%	0.00%	0.00%	2	\$2,400,000	0.02%	0.01%
Bartley Realty LLLC Total		5	4	\$3,260,000	\$2,750,000	0.03%	0.02%	0.02%	0.02%	9	\$6,010,000	0.05%	0.04%
Cornerstone Coastal Properties	A		2		\$450,000	0.00%	0.00%	0.00%	0.01%	2	\$450,000	0.00%	0.01%
	B	2	4	\$665,000	\$1,447,000	0.01%	0.01%	0.01%	0.02%	6	\$2,112,000	0.02%	0.03%
	C		2		\$1,125,000	0.00%	0.01%	0.00%	0.01%	2	\$1,125,000	0.01%	0.01%
	F		1		\$2,250,000	0.00%	0.02%	0.00%	0.00%	1	\$2,250,000	0.02%	0.00%
Cornerstone Coastal Properties Total		2	9	\$665,000	\$5,272,000	0.01%	0.04%	0.01%	0.04%	11	\$5,937,000	0.05%	0.05%
Century 21 TriPower Realty	A	2	2	\$374,000	\$367,550	0.00%	0.00%	0.01%	0.01%	4	\$741,550	0.01%	0.02%
	B	2	3	\$729,400	\$1,155,000	0.01%	0.01%	0.01%	0.01%	5	\$1,884,400	0.02%	0.02%
	D	1	3	\$875,000	\$2,430,000	0.01%	0.02%	0.00%	0.01%	4	\$3,305,000	0.03%	0.02%
Century 21 TriPower Realty Total		5	8	\$1,978,400	\$3,952,550	0.02%	0.03%	0.02%	0.04%	13	\$5,930,950	0.05%	0.06%
Alliance Realty Group	A	5	1	\$1,023,299	\$205,000	0.01%	0.00%	0.02%	0.00%	6	\$1,228,299	0.01%	0.03%
	B	2	5	\$675,000	\$1,587,000	0.01%	0.01%	0.01%	0.02%	7	\$2,262,000	0.02%	0.03%
	C	2	2	\$1,043,000	\$1,211,000	0.01%	0.01%	0.01%	0.01%	4	\$2,254,000	0.02%	0.02%
Alliance Realty Group Total		9	8	\$2,741,299	\$3,003,000	0.02%	0.03%	0.04%	0.04%	17	\$5,744,299	0.05%	0.08%
Schulz Realty LLC	A	1	1	\$208,000	\$208,000	0.00%	0.00%	0.00%	0.00%	2	\$416,000	0.00%	0.01%
	B	1	3	\$395,000	\$1,094,960	0.00%	0.01%	0.00%	0.01%	4	\$1,489,960	0.01%	0.02%
	D	1		\$830,000		0.01%	0.00%	0.00%	0.00%	1	\$830,000	0.01%	0.00%
	E	1	1	\$1,500,000	\$1,500,000	0.01%	0.01%	0.00%	0.00%	2	\$3,000,000	0.03%	0.01%
Schulz Realty LLC Total		4	5	\$2,933,000	\$2,802,960	0.02%	0.02%	0.02%	0.02%	9	\$5,735,960	0.05%	0.04%
West Shore Properties Real Estate Company	A	1	1	\$195,000	\$136,000	0.00%	0.00%	0.00%	0.00%	2	\$331,000	0.00%	0.01%
	B	2	1	\$935,000	\$280,000	0.01%	0.00%	0.01%	0.00%	3	\$1,215,000	0.01%	0.01%
	E	1		\$1,655,000		0.01%	0.00%	0.00%	0.00%	1	\$1,655,000	0.01%	0.00%
	F		1		\$2,420,000	0.00%	0.02%	0.00%	0.00%	1	\$2,420,000	0.02%	0.00%
West Shore Properties Real Estate Company Total		4	3	\$2,785,000	\$2,836,000	0.02%	0.02%	0.02%	0.01%	7	\$5,621,000	0.05%	0.03%
L'Excellence Realty Group Inc.	A	7	10	\$1,586,000	\$2,299,900	0.01%	0.02%	0.03%	0.05%	17	\$3,885,900	0.03%	0.08%
	B	2	4	\$625,000	\$1,109,000	0.01%	0.01%	0.01%	0.02%	6	\$1,734,000	0.01%	0.03%
L'Excellence Realty Group Inc. Total		9	14	\$2,211,000	\$3,408,900	0.02%	0.03%	0.04%	0.06%	23	\$5,619,900	0.05%	0.10%
Florida Westshore Realty Inc	A		2		\$320,000	0.00%	0.00%	0.00%	0.01%	2	\$320,000	0.00%	0.01%
	B	1	2	\$305,000	\$576,000	0.00%	0.00%	0.00%	0.01%	3	\$881,000	0.01%	0.01%
	F		1		\$4,350,000	0.00%	0.04%	0.00%	0.00%	1	\$4,350,000	0.04%	0.00%
Florida Westshore Realty Inc Total		1	5	\$305,000	\$5,246,000	0.00%	0.04%	0.00%	0.02%	6	\$5,551,000	0.05%	0.03%
Lahaina Realty	A	6	2	\$887,000	\$338,000	0.01%	0.00%	0.03%	0.01%	8	\$1,225,000	0.01%	0.04%
	B	1	1	\$290,000	\$290,000	0.00%	0.00%	0.00%	0.00%	2	\$580,000	0.00%	0.01%
	C	1	1	\$620,000	\$650,000	0.01%	0.01%	0.00%	0.00%	2	\$1,270,000	0.01%	0.01%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side	Sum of Closed Volume	% of Closed Volume	% Closed Units								
Lahaina Realty	F	1	\$2,425,000	0.00%	0.02%	0.00%	0.00%	1	\$2,425,000	0.02%	0.00%		
Lahaina Realty Total		8	\$1,797,000	0.02%	0.03%	0.04%	0.02%	13	\$5,500,000	0.05%	0.06%		
RE/MAX Realty Team	A	3	\$494,000	0.00%	0.01%	0.01%	0.01%	6	\$1,140,999	0.01%	0.03%		
	B	3	\$978,400	0.01%	0.02%	0.01%	0.02%	8	\$2,961,800	0.02%	0.04%		
	E	1	\$1,300,000	0.00%	0.01%	0.00%	0.00%	1	\$1,300,000	0.01%	0.00%		
RE/MAX Realty Team Total		6	\$1,472,400	0.01%	0.03%	0.03%	0.04%	15	\$5,402,799	0.05%	0.07%		
David C. Brown Realty, Inc	A	16	\$2,898,900	0.02%	0.02%	0.07%	0.07%	31	\$5,398,100	0.05%	0.14%		
David C. Brown Realty, Inc Total		16	\$2,898,900	0.02%	0.02%	0.07%	0.07%	31	\$5,398,100	0.05%	0.14%		
Re/Max Trend	A	1	\$228,000	0.00%	0.00%	0.00%	0.00%	1	\$228,000	0.00%	0.00%		
	B	4	\$1,397,000	0.01%	0.01%	0.02%	0.02%	8	\$2,784,500	0.02%	0.04%		
	C	1	\$690,000	0.01%	0.01%	0.00%	0.00%	2	\$1,325,000	0.01%	0.01%		
	D	1	\$975,000	0.00%	0.01%	0.00%	0.00%	1	\$975,000	0.01%	0.00%		
Re/Max Trend Total		5	\$2,087,000	0.02%	0.03%	0.02%	0.03%	12	\$5,312,500	0.04%	0.05%		
Starling Realty Inc	A	4	\$852,000	0.01%	0.00%	0.02%	0.01%	6	\$1,267,000	0.01%	0.03%		
	B	10	\$3,183,000	0.03%	0.01%	0.05%	0.01%	13	\$4,009,955	0.03%	0.06%		
Starling Realty Inc Total		14	\$4,035,000	0.03%	0.01%	0.06%	0.02%	19	\$5,276,955	0.04%	0.09%		
Results Real Estate Inc	A	3	\$415,900	0.00%	0.00%	0.01%	0.00%	3	\$415,900	0.00%	0.01%		
	B	2	\$705,000	0.01%	0.00%	0.01%	0.00%	2	\$705,000	0.01%	0.01%		
	F	1	\$4,150,000	0.03%	0.00%	0.00%	0.00%	1	\$4,150,000	0.03%	0.00%		
Results Real Estate Inc Total		6	\$5,270,900	0.04%	0.00%	0.03%	0.00%	6	\$5,270,900	0.04%	0.03%		
Faust RealtyGroup	A	5	\$1,093,000	0.01%	0.01%	0.02%	0.01%	8	\$1,792,000	0.01%	0.04%		
	B	5	\$1,619,500	0.01%	0.01%	0.02%	0.01%	8	\$2,502,200	0.02%	0.04%		
	D	1	\$850,000	0.00%	0.01%	0.00%	0.00%	1	\$850,000	0.01%	0.00%		
Faust RealtyGroup Total		10	\$2,712,500	0.02%	0.02%	0.05%	0.03%	17	\$5,144,200	0.04%	0.08%		
Onier Realty of SW Fla	A	2	\$300,000	0.00%	0.00%	0.01%	0.01%	4	\$686,900	0.01%	0.02%		
	B	5	\$1,323,000	0.01%	0.03%	0.02%	0.04%	14	\$4,352,295	0.04%	0.06%		
Onier Realty of SW Fla Total		7	\$1,623,000	0.01%	0.03%	0.03%	0.05%	18	\$5,039,195	0.04%	0.08%		
Self Realty Inc	A	2	\$299,500	0.00%	0.00%	0.00%	0.01%	2	\$299,500	0.00%	0.01%		
	B	5	\$1,723,500	0.01%	0.02%	0.02%	0.02%	10	\$3,536,300	0.03%	0.05%		
	C	1	\$690,000	0.01%	0.00%	0.00%	0.00%	2	\$1,191,000	0.01%	0.01%		
Self Realty Inc Total		6	\$2,413,500	0.02%	0.02%	0.03%	0.04%	14	\$5,026,800	0.04%	0.06%		
Barclays Real Estate Group 1	A	2	\$452,000	0.00%	0.00%	0.01%	0.01%	4	\$827,000	0.01%	0.02%		
	B	1	\$450,000	0.00%	0.01%	0.00%	0.01%	3	\$1,225,000	0.01%	0.01%		
	C	1	\$510,000	0.00%	0.01%	0.00%	0.01%	3	\$1,599,000	0.01%	0.01%		
	E	1	\$1,375,000	0.00%	0.01%	0.00%	0.00%	1	\$1,375,000	0.01%	0.00%		
Barclays Real Estate Group 1 Total		4	\$1,412,000	0.01%	0.03%	0.02%	0.03%	11	\$5,026,000	0.04%	0.05%		
Gulf Region Realty	A	15	\$2,478,800	0.02%	0.01%	0.07%	0.03%	22	\$3,708,100	0.03%	0.10%		
	B	2	\$619,800	0.01%	0.01%	0.01%	0.01%	4	\$1,249,700	0.01%	0.02%		
Gulf Region Realty Total		17	\$3,098,600	0.03%	0.02%	0.08%	0.04%	26	\$4,957,800	0.04%	0.12%		
Compass Real Estate	A	3	\$526,500	0.00%	0.00%	0.00%	0.01%	3	\$526,500	0.00%	0.01%		
	B	9	\$2,943,500	0.02%	0.01%	0.04%	0.02%	14	\$4,403,500	0.04%	0.06%		
Compass Real Estate Total		9	\$2,943,500	0.02%	0.02%	0.04%	0.04%	17	\$4,930,000	0.04%	0.08%		
Prime Location Brokers LLC	B	2	\$625,000	0.01%	0.01%	0.01%	0.01%	4	\$1,360,000	0.01%	0.02%		
	D	1	\$750,000	0.00%	0.01%	0.00%	0.00%	1	\$750,000	0.01%	0.00%		
	E	1	\$1,400,000	0.01%	0.01%	0.00%	0.00%	2	\$2,800,000	0.02%	0.01%		
Prime Location Brokers LLC Total		3	\$2,025,000	0.02%	0.02%	0.01%	0.02%	7	\$4,910,000	0.04%	0.03%		
RE 1 Advisor	A	1	\$195,000	0.00%	0.00%	0.00%	0.00%	1	\$195,000	0.00%	0.00%		
	E	1	\$1,850,000	0.00%	0.02%	0.00%	0.00%	1	\$1,850,000	0.02%	0.00%		
	F	1	\$2,825,000	0.00%	0.02%	0.00%	0.00%	1	\$2,825,000	0.02%	0.00%		
RE 1 Advisor Total		3	\$4,870,000	0.00%	0.04%	0.00%	0.01%	3	\$4,870,000	0.04%	0.01%		
Procacci Properties Inc	A	1	\$194,000	0.00%	0.00%	0.00%	0.00%	1	\$194,000	0.00%	0.00%		
	B	3	\$809,000	0.01%	0.01%	0.01%	0.02%	8	\$2,235,500	0.02%	0.04%		

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

		Data Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units					
Procacci Properties Inc	C	3		\$1,630,000		0.01%	0.00%	0.01%	0.00%	3	\$1,630,000	0.01%	0.01%
	D	1		\$785,000		0.01%	0.00%	0.00%	0.00%	1	\$785,000	0.01%	0.00%
Procacci Properties Inc Total		8	5	\$3,418,000	\$1,426,500	0.03%	0.01%	0.04%	0.02%	13	\$4,844,500	0.04%	0.06%
Hamro & Associates LLC	A	6	8	\$1,026,000	\$1,294,000	0.01%	0.01%	0.03%	0.04%	14	\$2,320,000	0.02%	0.06%
	B	1	2	\$450,000	\$664,848	0.00%	0.01%	0.00%	0.01%	3	\$1,114,848	0.01%	0.01%
	E		1		\$1,400,000	0.00%	0.01%	0.00%	0.00%	1	\$1,400,000	0.01%	0.00%
Hamro & Associates LLC Total		7	11	\$1,476,000	\$3,358,848	0.01%	0.03%	0.03%	0.05%	18	\$4,834,848	0.04%	0.08%
Beachwood Properties, Inc.	A	1	2	\$184,000	\$412,000	0.00%	0.00%	0.00%	0.01%	3	\$596,000	0.00%	0.01%
	B	1	1	\$305,000	\$304,000	0.00%	0.00%	0.00%	0.00%	2	\$609,000	0.01%	0.01%
	E		1		\$1,225,000	0.00%	0.01%	0.00%	0.00%	1	\$1,225,000	0.01%	0.00%
	F	1		\$2,400,000		0.02%	0.00%	0.00%	0.00%	1	\$2,400,000	0.02%	0.00%
Beachwood Properties, Inc. Total		3	4	\$2,889,000	\$1,941,000	0.02%	0.02%	0.01%	0.02%	7	\$4,830,000	0.04%	0.03%
Right Choice Realty, LLC	A	7	9	\$1,091,000	\$1,636,155	0.01%	0.01%	0.03%	0.04%	16	\$2,727,155	0.02%	0.07%
	B	4	3	\$1,189,100	\$898,000	0.01%	0.01%	0.02%	0.01%	7	\$2,087,100	0.02%	0.03%
Right Choice Realty, LLC Total		11	12	\$2,280,100	\$2,534,155	0.02%	0.02%	0.05%	0.05%	23	\$4,814,255	0.04%	0.10%
Miloff Aubuchon Rlty Grp, Inc.	A	2	4	\$361,900	\$712,000	0.00%	0.01%	0.01%	0.02%	6	\$1,073,900	0.01%	0.03%
	B	3	4	\$910,000	\$1,371,500	0.01%	0.01%	0.01%	0.02%	7	\$2,281,500	0.02%	0.03%
	C		2		\$1,445,000	0.00%	0.01%	0.00%	0.01%	2	\$1,445,000	0.01%	0.01%
Miloff Aubuchon Rlty Grp, Inc. Total		5	10	\$1,271,900	\$3,528,500	0.01%	0.03%	0.02%	0.05%	15	\$4,800,400	0.04%	0.07%
Florida Realty Group	A	2		\$427,000		0.00%	0.00%	0.01%	0.00%	2	\$427,000	0.00%	0.01%
	B	6	5	\$2,043,000	\$1,577,500	0.02%	0.01%	0.03%	0.02%	11	\$3,620,500	0.03%	0.05%
	C	1		\$735,000		0.01%	0.00%	0.00%	0.00%	1	\$735,000	0.01%	0.00%
Florida Realty Group Total		9	5	\$3,205,000	\$1,577,500	0.03%	0.01%	0.04%	0.02%	14	\$4,782,500	0.04%	0.06%
Florida Homes Realty of Collier	A	1		\$134,000		0.00%	0.00%	0.00%	0.00%	1	\$134,000	0.00%	0.00%
	B	8	2	\$2,871,500	\$929,000	0.02%	0.01%	0.04%	0.01%	10	\$3,800,500	0.03%	0.05%
	D	1		\$830,000		0.01%	0.00%	0.00%	0.00%	1	\$830,000	0.01%	0.00%
Florida Homes Realty of Collier Total		10	2	\$3,835,500	\$929,000	0.03%	0.01%	0.05%	0.01%	12	\$4,764,500	0.04%	0.05%
Bayside Realty SWFL LLC	A	5	2	\$920,000	\$360,000	0.01%	0.00%	0.02%	0.01%	7	\$1,280,000	0.01%	0.03%
	B	2	4	\$625,000	\$1,195,000	0.01%	0.01%	0.01%	0.02%	6	\$1,820,000	0.02%	0.03%
	C		1		\$634,000	0.00%	0.01%	0.00%	0.00%	1	\$634,000	0.01%	0.00%
	D	1		\$960,000		0.01%	0.00%	0.00%	0.00%	1	\$960,000	0.01%	0.00%
Bayside Realty SWFL LLC Total		8	7	\$2,505,000	\$2,189,000	0.02%	0.02%	0.04%	0.03%	15	\$4,694,000	0.04%	0.07%
Benoit Properties Intl LLC	A	2		\$393,900		0.00%	0.00%	0.01%	0.00%	2	\$393,900	0.00%	0.01%
	B	5	5	\$1,480,000	\$1,865,500	0.01%	0.02%	0.02%	0.02%	10	\$3,345,500	0.03%	0.05%
	D		1		\$850,000	0.00%	0.01%	0.00%	0.00%	1	\$850,000	0.01%	0.00%
Benoit Properties Intl LLC Total		7	6	\$1,873,900	\$2,715,500	0.02%	0.02%	0.03%	0.03%	13	\$4,589,400	0.04%	0.06%
Neal Communities Realty, Inc	B	9	2	\$3,710,846	\$859,333	0.03%	0.01%	0.04%	0.01%	11	\$4,570,179	0.04%	0.05%
Neal Communities Realty, Inc Total		9	2	\$3,710,846	\$859,333	0.03%	0.01%	0.04%	0.01%	11	\$4,570,179	0.04%	0.05%
Sellstate Achievers Realty Network	A	5	3	\$1,087,700	\$612,500	0.01%	0.01%	0.02%	0.01%	8	\$1,700,200	0.01%	0.04%
	B	4	4	\$1,395,000	\$1,387,500	0.01%	0.01%	0.02%	0.02%	8	\$2,782,500	0.02%	0.04%
Sellstate Achievers Realty Network Total		9	7	\$2,482,700	\$2,000,000	0.02%	0.02%	0.04%	0.03%	16	\$4,482,700	0.04%	0.07%
Naples Beach Realty	A	1	4	\$191,000	\$779,900	0.00%	0.01%	0.00%	0.02%	5	\$970,900	0.01%	0.02%
	B	4	2	\$1,505,000	\$850,000	0.01%	0.01%	0.02%	0.01%	6	\$2,355,000	0.02%	0.03%
	E		1		\$1,125,000	0.00%	0.01%	0.00%	0.00%	1	\$1,125,000	0.01%	0.00%
Naples Beach Realty Total		5	7	\$1,696,000	\$2,754,900	0.01%	0.02%	0.02%	0.03%	12	\$4,450,900	0.04%	0.05%
Safe Harbor Real Estate Service	A		2		\$467,900	0.00%	0.00%	0.00%	0.01%	2	\$467,900	0.00%	0.01%
	B	4	3	\$1,246,000	\$818,000	0.01%	0.01%	0.02%	0.01%	7	\$2,064,000	0.02%	0.03%
	C	1	2	\$600,000	\$1,313,500	0.01%	0.01%	0.00%	0.01%	3	\$1,913,500	0.02%	0.01%
Safe Harbor Real Estate Service Total		5	7	\$1,846,000	\$2,599,400	0.02%	0.02%	0.02%	0.03%	12	\$4,445,400	0.04%	0.05%
Express Realty of SW Florida	A		1		\$224,925	0.00%	0.00%	0.00%	0.00%	1	\$224,925	0.00%	0.00%
	B	4	2	\$1,131,970	\$644,825	0.01%	0.01%	0.02%	0.01%	6	\$1,776,795	0.01%	0.03%
	C		2		\$1,293,000	0.00%	0.01%	0.00%	0.01%	2	\$1,293,000	0.01%	0.01%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side											
Express Realty of SW Florida	E		1		\$1,145,000	0.00%	0.01%	0.00%	0.00%	1	\$1,145,000	0.01%	0.00%
Express Realty of SW Florida Total		4	6	\$1,131,970	\$3,307,750	0.01%	0.03%	0.02%	0.03%	10	\$4,439,720	0.04%	0.05%
Carney Realty & Associates Inc	B	6		\$2,189,600		0.02%	0.00%	0.03%	0.00%	6	\$2,189,600	0.02%	0.03%
	C	2		\$1,208,750		0.01%	0.00%	0.01%	0.00%	2	\$1,208,750	0.01%	0.01%
	D		1		\$890,000	0.00%	0.01%	0.00%	0.00%	1	\$890,000	0.01%	0.00%
Carney Realty & Associates Inc Total		8	1	\$3,398,350	\$890,000	0.03%	0.01%	0.04%	0.00%	9	\$4,288,350	0.04%	0.04%
The Willis Group, LLC	E		1		\$550,000	0.00%	0.00%	0.00%	0.00%	1	\$550,000	0.00%	0.00%
	F	1		\$1,050,000		0.01%	0.00%	0.00%	0.00%	1	\$1,050,000	0.01%	0.00%
			1		\$2,625,000	0.00%	0.02%	0.00%	0.00%	1	\$2,625,000	0.02%	0.00%
The Willis Group, LLC Total		1	2	\$1,050,000	\$3,175,000	0.01%	0.03%	0.00%	0.01%	3	\$4,225,000	0.04%	0.01%
Ronto Realty	C	1		\$630,000		0.01%	0.00%	0.00%	0.00%	1	\$630,000	0.01%	0.00%
	D	3	1	\$2,624,000	\$960,000	0.02%	0.01%	0.01%	0.00%	4	\$3,584,000	0.03%	0.02%
Ronto Realty Total		4	1	\$3,254,000	\$960,000	0.03%	0.01%	0.02%	0.00%	5	\$4,214,000	0.04%	0.02%
Coffey Real Estate Services, Corp	A	9	9	\$1,352,500	\$1,375,500	0.01%	0.01%	0.04%	0.04%	18	\$2,728,000	0.02%	0.08%
	C		1		\$605,000	0.00%	0.01%	0.00%	0.00%	1	\$605,000	0.01%	0.00%
	D	1		\$860,000		0.01%	0.00%	0.00%	0.00%	1	\$860,000	0.01%	0.00%
Coffey Real Estate Services, Corp Total		10	10	\$2,212,500	\$1,980,500	0.02%	0.02%	0.05%	0.05%	20	\$4,193,000	0.04%	0.09%
Focus Real Estate	A	4	1	\$738,000	\$215,000	0.01%	0.00%	0.02%	0.00%	5	\$953,000	0.01%	0.02%
	B	7	3	\$2,040,500	\$1,170,000	0.02%	0.01%	0.03%	0.01%	10	\$3,210,500	0.03%	0.05%
Focus Real Estate Total		11	4	\$2,778,500	\$1,385,000	0.02%	0.01%	0.05%	0.02%	15	\$4,163,500	0.03%	0.07%
Addvantage Real Estate Service	A	4	1	\$810,700	\$214,000	0.01%	0.00%	0.02%	0.00%	5	\$1,024,700	0.01%	0.02%
	B	3	1	\$913,750	\$452,415	0.01%	0.00%	0.01%	0.00%	4	\$1,366,165	0.01%	0.02%
	C	1		\$507,500		0.00%	0.00%	0.00%	0.00%	1	\$507,500	0.00%	0.00%
	E	1		\$1,237,500		0.01%	0.00%	0.00%	0.00%	1	\$1,237,500	0.01%	0.00%
Addvantage Real Estate Service Total		9	2	\$3,469,450	\$666,415	0.03%	0.01%	0.04%	0.01%	11	\$4,135,865	0.03%	0.05%
Internet Realty Group, Inc.	A	3	1	\$624,000	\$234,900	0.01%	0.00%	0.01%	0.00%	4	\$858,900	0.01%	0.02%
	B	2	4	\$670,000	\$1,201,000	0.01%	0.01%	0.01%	0.02%	6	\$1,871,000	0.02%	0.03%
	C		1		\$610,857	0.00%	0.01%	0.00%	0.00%	1	\$610,857	0.01%	0.00%
	D		1		\$770,000	0.00%	0.01%	0.00%	0.00%	1	\$770,000	0.01%	0.00%
Internet Realty Group, Inc. Total		5	7	\$1,294,000	\$2,816,757	0.01%	0.02%	0.02%	0.03%	12	\$4,110,757	0.03%	0.05%
Scavone Realty	B		2		\$605,000	0.00%	0.01%	0.00%	0.01%	2	\$605,000	0.01%	0.01%
	C		3		\$1,830,000	0.00%	0.02%	0.00%	0.01%	3	\$1,830,000	0.02%	0.01%
	E		1		\$1,675,000	0.00%	0.01%	0.00%	0.00%	1	\$1,675,000	0.01%	0.00%
Scavone Realty Total			6		\$4,110,000	0.00%	0.03%	0.00%	0.03%	6	\$4,110,000	0.03%	0.03%
Divco Realty Corporation	F		1		\$4,100,000	0.00%	0.03%	0.00%	0.00%	1	\$4,100,000	0.03%	0.00%
Divco Realty Corporation Total			1		\$4,100,000	0.00%	0.03%	0.00%	0.00%	1	\$4,100,000	0.03%	0.00%
Naples Property Shop	B	3	3	\$1,175,500	\$1,120,000	0.01%	0.01%	0.01%	0.01%	6	\$2,295,500	0.02%	0.03%
	D		1		\$760,000	0.00%	0.01%	0.00%	0.00%	1	\$760,000	0.01%	0.00%
	E	1		\$1,000,000		0.01%	0.00%	0.00%	0.00%	1	\$1,000,000	0.01%	0.00%
Naples Property Shop Total		4	4	\$2,175,500	\$1,880,000	0.02%	0.02%	0.02%	0.02%	8	\$4,055,500	0.03%	0.04%
Paradise Realty of Naples,LLC	A		1		\$195,500	0.00%	0.00%	0.00%	0.00%	1	\$195,500	0.00%	0.00%
	B		2		\$725,500	0.00%	0.01%	0.00%	0.01%	2	\$725,500	0.01%	0.01%
	C		1		\$515,000	0.00%	0.00%	0.00%	0.00%	1	\$515,000	0.00%	0.00%
	F	1		\$2,600,000		0.02%	0.00%	0.00%	0.00%	1	\$2,600,000	0.02%	0.00%
Paradise Realty of Naples,LLC Total		1	4	\$2,600,000	\$1,436,000	0.02%	0.01%	0.00%	0.02%	5	\$4,036,000	0.03%	0.02%
Sunstream Realty, LLC	A	4		\$703,000		0.01%	0.00%	0.02%	0.00%	4	\$703,000	0.01%	0.02%
	B	4	1	\$1,347,500	\$315,000	0.01%	0.00%	0.02%	0.00%	5	\$1,662,500	0.01%	0.02%
	C		1		\$619,000	0.00%	0.01%	0.00%	0.00%	1	\$619,000	0.01%	0.00%
	E		1		\$1,035,000	0.00%	0.01%	0.00%	0.00%	1	\$1,035,000	0.01%	0.00%
Sunstream Realty, LLC Total		8	3	\$2,050,500	\$1,969,000	0.02%	0.02%	0.04%	0.01%	11	\$4,019,500	0.03%	0.05%
Grice Realty Inc	A	4	7	\$682,500	\$1,137,000	0.01%	0.01%	0.02%	0.03%	11	\$1,819,500	0.02%	0.05%
	B	3	2	\$1,089,900	\$570,000	0.01%	0.00%	0.01%	0.01%	5	\$1,659,900	0.01%	0.02%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

		Data		Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units					
Grice Realty Inc	C		1		\$538,000	0.00%	0.00%	0.00%	0.00%	1	\$538,000	0.00%	0.00%
Grice Realty Inc Total		7	10	\$1,772,400	\$2,245,000	0.01%	0.02%	0.03%	0.05%	17	\$4,017,400	0.03%	0.08%
McWilliams Buckley & Associates, Inc.	A	2	1	\$457,500	\$183,000	0.00%	0.00%	0.01%	0.00%	3	\$640,500	0.01%	0.01%
	B	2	3	\$672,000	\$1,117,938	0.01%	0.01%	0.01%	0.01%	5	\$1,789,938	0.01%	0.02%
	C		1	\$608,279		0.00%	0.01%	0.00%	0.00%	1	\$608,279	0.01%	0.00%
	D		1	\$950,000		0.00%	0.01%	0.00%	0.00%	1	\$950,000	0.01%	0.00%
McWilliams Buckley & Associates, Inc. Total		4	6	\$1,129,500	\$2,859,217	0.01%	0.02%	0.02%	0.03%	10	\$3,988,717	0.03%	0.05%
Real Estate Broker Direct	A	1		\$210,000		0.00%	0.00%	0.00%	0.00%	1	\$210,000	0.00%	0.00%
	B	2		\$599,000		0.01%	0.00%	0.01%	0.00%	2	\$599,000	0.01%	0.01%
	C	3	1	\$1,704,900	\$530,000	0.01%	0.00%	0.01%	0.00%	4	\$2,234,900	0.02%	0.02%
	D	1		\$840,000		0.01%	0.00%	0.00%	0.00%	1	\$840,000	0.01%	0.00%
Real Estate Broker Direct Total		7	1	\$3,353,900	\$530,000	0.03%	0.00%	0.03%	0.00%	8	\$3,883,900	0.03%	0.04%
VIP Realty Group	A	4	1	\$679,000	\$216,000	0.01%	0.00%	0.02%	0.00%	5	\$895,000	0.01%	0.02%
	B	3	3	\$839,000	\$890,000	0.01%	0.01%	0.01%	0.01%	6	\$1,729,000	0.01%	0.03%
	C		2	\$1,239,000		0.00%	0.01%	0.00%	0.01%	2	\$1,239,000	0.01%	0.01%
VIP Realty Group Total		7	6	\$1,518,000	\$2,345,000	0.01%	0.02%	0.03%	0.03%	13	\$3,863,000	0.03%	0.06%
Naples Pro Realty	A	2	4	\$400,000	\$906,700	0.00%	0.01%	0.01%	0.02%	6	\$1,306,700	0.01%	0.03%
	B	2	6	\$649,000	\$1,888,900	0.01%	0.02%	0.01%	0.03%	8	\$2,537,900	0.02%	0.04%
Naples Pro Realty Total		4	10	\$1,049,000	\$2,795,600	0.01%	0.02%	0.02%	0.05%	14	\$3,844,600	0.03%	0.06%
Starfish Realty, Inc.	A	6	3	\$907,000	\$570,000	0.01%	0.00%	0.03%	0.01%	9	\$1,477,000	0.01%	0.04%
	B	2	2	\$742,000	\$834,900	0.01%	0.01%	0.01%	0.01%	4	\$1,576,900	0.01%	0.02%
	D		1	\$790,000		0.00%	0.01%	0.00%	0.00%	1	\$790,000	0.01%	0.00%
Starfish Realty, Inc. Total		8	6	\$1,649,000	\$2,194,900	0.01%	0.02%	0.04%	0.03%	14	\$3,843,900	0.03%	0.06%
List In MLS Realty, LLC	A	4		\$810,000		0.01%	0.00%	0.02%	0.00%	4	\$810,000	0.01%	0.02%
	B	4	4	\$1,547,000	\$1,447,500	0.01%	0.01%	0.02%	0.02%	8	\$2,994,500	0.03%	0.04%
List In MLS Realty, LLC Total		8	4	\$2,357,000	\$1,447,500	0.02%	0.01%	0.04%	0.02%	12	\$3,804,500	0.03%	0.05%
Rossman Realty Group Inc	A	1	5	\$140,000	\$832,500	0.00%	0.01%	0.00%	0.02%	6	\$972,500	0.01%	0.03%
	B	1	7	\$435,000	\$2,370,900	0.00%	0.02%	0.00%	0.03%	8	\$2,805,900	0.02%	0.04%
Rossman Realty Group Inc Total		2	12	\$575,000	\$3,203,400	0.00%	0.03%	0.01%	0.05%	14	\$3,778,400	0.03%	0.06%
Help-U-Sell Reed & Associates	A	3	5	\$650,900	\$763,500	0.01%	0.01%	0.01%	0.02%	8	\$1,414,400	0.01%	0.04%
	B	3	4	\$1,057,500	\$1,238,900	0.01%	0.01%	0.01%	0.02%	7	\$2,296,400	0.02%	0.03%
Help-U-Sell Reed & Associates Total		6	9	\$1,708,400	\$2,002,400	0.01%	0.02%	0.03%	0.04%	15	\$3,710,800	0.03%	0.07%
WCI Realty Inc	B	1	1	\$342,050	\$342,050	0.00%	0.00%	0.00%	0.00%	2	\$684,100	0.01%	0.01%
	C	1	1	\$746,200	\$746,200	0.01%	0.01%	0.00%	0.00%	2	\$1,492,400	0.01%	0.01%
	D	1	1	\$766,310	\$766,310	0.01%	0.01%	0.00%	0.00%	2	\$1,532,620	0.01%	0.01%
WCI Realty Inc Total		3	3	\$1,854,560	\$1,854,560	0.02%	0.02%	0.01%	0.01%	6	\$3,709,120	0.03%	0.03%
Current Real Estate & Mgmt Inc	A	3	7	\$543,900	\$1,068,500	0.00%	0.01%	0.01%	0.03%	10	\$1,612,400	0.01%	0.05%
	B	2	5	\$524,000	\$1,488,500	0.00%	0.01%	0.01%	0.02%	7	\$2,012,500	0.02%	0.03%
Current Real Estate & Mgmt Inc Total		5	12	\$1,067,900	\$2,557,000	0.01%	0.02%	0.02%	0.05%	17	\$3,624,900	0.03%	0.08%
Banyan Naples Realty Co	A	1	1	\$240,000	\$214,500	0.00%	0.00%	0.00%	0.00%	2	\$454,500	0.00%	0.01%
	B		1		\$286,000	0.00%	0.00%	0.00%	0.00%	1	\$286,000	0.00%	0.00%
	C		2		\$1,231,500	0.00%	0.01%	0.00%	0.01%	2	\$1,231,500	0.01%	0.01%
	E		1		\$1,649,000	0.00%	0.01%	0.00%	0.00%	1	\$1,649,000	0.01%	0.00%
Banyan Naples Realty Co Total		1	5	\$240,000	\$3,381,000	0.00%	0.03%	0.00%	0.02%	6	\$3,621,000	0.03%	0.03%
Waters Edge Real Estate LLC	A	4	1	\$727,689	\$162,000	0.01%	0.00%	0.02%	0.00%	5	\$889,689	0.01%	0.02%
	B	4	4	\$1,217,000	\$1,471,000	0.01%	0.01%	0.02%	0.02%	8	\$2,688,000	0.02%	0.04%
Waters Edge Real Estate LLC Total		8	5	\$1,944,689	\$1,633,000	0.02%	0.01%	0.04%	0.02%	13	\$3,577,689	0.03%	0.06%
Anchor Realty of Naples	A	2	1	\$297,500	\$132,500	0.00%	0.00%	0.01%	0.00%	3	\$430,000	0.00%	0.01%
	B	2	2	\$724,900	\$610,000	0.01%	0.01%	0.01%	0.01%	4	\$1,334,900	0.01%	0.02%
	C	1	2	\$590,000	\$1,190,000	0.00%	0.01%	0.00%	0.01%	3	\$1,780,000	0.01%	0.01%
Anchor Realty of Naples Total		5	5	\$1,612,400	\$1,932,500	0.01%	0.02%	0.02%	0.02%	10	\$3,544,900	0.03%	0.05%
Steven C. Moller, Broker	A	4	3	\$632,400	\$389,900	0.01%	0.00%	0.02%	0.01%	7	\$1,022,300	0.01%	0.03%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side		Sum of Closed Volume		% of Closed Volume	% Closed	Units					
Steven C. Moller, Broker	B	2	2	\$710,000	\$634,000	0.01%	0.01%	0.01%	0.01%	4	\$1,344,000	0.01%	0.02%
	C	1	1	\$575,000	\$555,000	0.00%	0.00%	0.00%	0.00%	2	\$1,130,000	0.01%	0.01%
Steven C. Moller, Broker Total		7	6	\$1,917,400	\$1,578,900	0.02%	0.01%	0.03%	0.03%	13	\$3,496,300	0.03%	0.06%
Century 21 Selling Paradise	A	2	7	\$383,000	\$1,385,600	0.00%	0.01%	0.01%	0.03%	9	\$1,768,600	0.01%	0.04%
	B	2	3	\$685,000	\$1,025,000	0.01%	0.01%	0.01%	0.01%	5	\$1,710,000	0.01%	0.02%
Century 21 Selling Paradise Total		4	10	\$1,068,000	\$2,410,600	0.01%	0.02%	0.02%	0.05%	14	\$3,478,600	0.03%	0.06%
Ted Hofferber SRA, PA	A	2		\$405,500		0.00%	0.00%	0.01%	0.00%	2	\$405,500	0.00%	0.01%
	B	3		\$928,000		0.01%	0.00%	0.01%	0.00%	3	\$928,000	0.01%	0.01%
	C	1	1	\$630,000	\$630,000	0.01%	0.01%	0.00%	0.00%	2	\$1,260,000	0.01%	0.01%
	D	1		\$880,000		0.01%	0.00%	0.00%	0.00%	1	\$880,000	0.01%	0.00%
Ted Hofferber SRA, PA Total		7	1	\$2,843,500	\$630,000	0.02%	0.01%	0.03%	0.00%	8	\$3,473,500	0.03%	0.04%
TEC Realty	A		2		\$421,197	0.00%	0.00%	0.00%	0.01%	2	\$421,197	0.00%	0.01%
	B	2	8	\$559,500	\$2,476,250	0.00%	0.02%	0.01%	0.04%	10	\$3,035,750	0.03%	0.05%
TEC Realty Total		2	10	\$559,500	\$2,897,447	0.00%	0.02%	0.01%	0.05%	12	\$3,456,947	0.03%	0.05%
Neapolitan Realty LLC	A		7		\$987,500	0.00%	0.01%	0.00%	0.03%	7	\$987,500	0.01%	0.03%
	B	1	1	\$457,000	\$290,000	0.00%	0.00%	0.00%	0.00%	2	\$747,000	0.01%	0.01%
	C	1		\$727,500		0.01%	0.00%	0.00%	0.00%	1	\$727,500	0.01%	0.00%
	D	1		\$955,000		0.01%	0.00%	0.00%	0.00%	1	\$955,000	0.01%	0.00%
Neapolitan Realty LLC Total		3	8	\$2,139,500	\$1,277,500	0.02%	0.01%	0.01%	0.04%	11	\$3,417,000	0.03%	0.05%
RE/MAX Sundance Realty II	A	1	5	\$166,600	\$913,140	0.00%	0.01%	0.00%	0.02%	6	\$1,079,740	0.01%	0.03%
	B	1	3	\$419,000	\$880,000	0.00%	0.01%	0.00%	0.01%	4	\$1,299,000	0.01%	0.02%
	E		1		\$1,030,000	0.00%	0.01%	0.00%	0.00%	1	\$1,030,000	0.01%	0.00%
RE/MAX Sundance Realty II Total		2	9	\$585,600	\$2,823,140	0.00%	0.02%	0.01%	0.04%	11	\$3,408,740	0.03%	0.05%
The Monterosso REO Team	A	2	2	\$427,501	\$404,500	0.00%	0.00%	0.01%	0.01%	4	\$832,001	0.01%	0.02%
	B	1	2	\$350,000	\$765,000	0.00%	0.01%	0.00%	0.01%	3	\$1,115,000	0.01%	0.01%
	C	1		\$524,000		0.00%	0.00%	0.00%	0.00%	1	\$524,000	0.00%	0.00%
	D	1		\$930,000		0.01%	0.00%	0.00%	0.00%	1	\$930,000	0.01%	0.00%
The Monterosso REO Team Total		5	4	\$2,231,501	\$1,169,500	0.02%	0.01%	0.02%	0.02%	9	\$3,401,001	0.03%	0.04%
Florida Global RE Inc	A	4	2	\$928,500	\$361,900	0.01%	0.00%	0.02%	0.01%	6	\$1,290,400	0.01%	0.03%
	B	6	1	\$1,833,500	\$259,900	0.02%	0.00%	0.03%	0.00%	7	\$2,093,400	0.02%	0.03%
Florida Global RE Inc Total		10	3	\$2,762,000	\$621,800	0.02%	0.01%	0.05%	0.01%	13	\$3,383,800	0.03%	0.06%
The New Home Spot Inc.	A		1		\$220,000	0.00%	0.00%	0.00%	0.00%	1	\$220,000	0.00%	0.00%
	B		3		\$889,900	0.00%	0.01%	0.00%	0.01%	3	\$889,900	0.01%	0.01%
	F		1		\$2,250,000	0.00%	0.02%	0.00%	0.00%	1	\$2,250,000	0.02%	0.00%
The New Home Spot Inc. Total			5		\$3,359,900	0.00%	0.03%	0.00%	0.02%	5	\$3,359,900	0.03%	0.02%
Horizons By The Sea Inc.	A	5	7	\$792,000	\$1,075,000	0.01%	0.01%	0.02%	0.03%	12	\$1,867,000	0.02%	0.05%
	B	2	2	\$675,000	\$805,000	0.01%	0.01%	0.01%	0.01%	4	\$1,480,000	0.01%	0.02%
Horizons By The Sea Inc. Total		7	9	\$1,467,000	\$1,880,000	0.01%	0.02%	0.03%	0.04%	16	\$3,347,000	0.03%	0.07%
Jo Carter & Associates, Inc.	A	1	1	\$138,000	\$138,000	0.00%	0.00%	0.00%	0.00%	2	\$276,000	0.00%	0.01%
	B	2	1	\$790,000	\$430,000	0.01%	0.00%	0.01%	0.00%	3	\$1,220,000	0.01%	0.01%
	D	1	1	\$925,000	\$925,000	0.01%	0.01%	0.00%	0.00%	2	\$1,850,000	0.02%	0.01%
Jo Carter & Associates, Inc. Total		4	3	\$1,853,000	\$1,493,000	0.02%	0.01%	0.02%	0.01%	7	\$3,346,000	0.03%	0.03%
MyMLSBroker.com	B	1		\$315,000		0.00%	0.00%	0.00%	0.00%	1	\$315,000	0.00%	0.00%
	D	1		\$800,000		0.01%	0.00%	0.00%	0.00%	1	\$800,000	0.01%	0.00%
	F	1		\$2,225,000		0.02%	0.00%	0.00%	0.00%	1	\$2,225,000	0.02%	0.00%
MyMLSBroker.com Total		3		\$3,340,000		0.03%	0.00%	0.01%	0.00%	3	\$3,340,000	0.03%	0.01%
Harborview Realty Inc	A	1	3	\$170,000	\$458,000	0.00%	0.00%	0.00%	0.01%	4	\$628,000	0.01%	0.02%
	B		1		\$415,000	0.00%	0.00%	0.00%	0.00%	1	\$415,000	0.00%	0.00%
	C	2		\$1,075,000		0.01%	0.00%	0.01%	0.00%	2	\$1,075,000	0.01%	0.01%
	E		1		\$1,210,000	0.00%	0.01%	0.00%	0.00%	1	\$1,210,000	0.01%	0.00%
Harborview Realty Inc Total		3	5	\$1,245,000	\$2,083,000	0.01%	0.02%	0.01%	0.02%	8	\$3,328,000	0.03%	0.04%
Golf Life Properties, LLC	A	2	3	\$326,000	\$622,200	0.00%	0.01%	0.01%	0.01%	5	\$948,200	0.01%	0.02%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side											
Golf Life Properties, LLC	B		7		\$2,374,455	0.00%	0.02%	0.00%	0.03%	7	\$2,374,455	0.02%	0.03%
Golf Life Properties, LLC Total		2	10	\$326,000	\$2,996,655	0.00%	0.03%	0.01%	0.05%	12	\$3,322,655	0.03%	0.05%
In Florida Properties	B	2		\$603,750		0.01%	0.00%	0.01%	0.00%	2	\$603,750	0.01%	0.01%
	F	1		\$2,715,000		0.02%	0.00%	0.00%	0.00%	1	\$2,715,000	0.02%	0.00%
In Florida Properties Total		3		\$3,318,750		0.03%	0.00%	0.01%	0.00%	3	\$3,318,750	0.03%	0.01%
Listing Gate Inc	B	3	4	\$1,030,000	\$1,320,000	0.01%	0.01%	0.01%	0.02%	7	\$2,350,000	0.02%	0.03%
	D		1		\$950,000	0.00%	0.01%	0.00%	0.00%	1	\$950,000	0.01%	0.00%
Listing Gate Inc Total		3	5	\$1,030,000	\$2,270,000	0.01%	0.02%	0.01%	0.02%	8	\$3,300,000	0.03%	0.04%
Simply Think Florida Realty	A	3	2	\$655,000	\$317,500	0.01%	0.00%	0.01%	0.01%	5	\$972,500	0.01%	0.02%
	B	1	1	\$409,000	\$485,000	0.00%	0.00%	0.00%	0.00%	2	\$894,000	0.01%	0.01%
	E	1		\$1,425,000		0.01%	0.00%	0.00%	0.00%	1	\$1,425,000	0.01%	0.00%
Simply Think Florida Realty Total		5	3	\$2,489,000	\$802,500	0.02%	0.01%	0.02%	0.01%	8	\$3,291,500	0.03%	0.04%
Gulf Coast Realty	B	2	6	\$850,000	\$2,432,500	0.01%	0.02%	0.01%	0.03%	8	\$3,282,500	0.03%	0.04%
Gulf Coast Realty Total		2	6	\$850,000	\$2,432,500	0.01%	0.02%	0.01%	0.03%	8	\$3,282,500	0.03%	0.04%
E, M Prime Realty	A	3	4	\$404,500	\$685,000	0.00%	0.01%	0.01%	0.02%	7	\$1,089,500	0.01%	0.03%
	B	5	1	\$1,872,000	\$317,000	0.02%	0.00%	0.02%	0.00%	6	\$2,189,000	0.02%	0.03%
E, M Prime Realty Total		8	5	\$2,276,500	\$1,002,000	0.02%	0.01%	0.04%	0.02%	13	\$3,278,500	0.03%	0.06%
Kim Levitan Realty	A	1	1	\$192,000	\$235,000	0.00%	0.00%	0.00%	0.00%	2	\$427,000	0.00%	0.01%
	B	2	3	\$629,000	\$964,000	0.01%	0.01%	0.01%	0.01%	5	\$1,593,000	0.01%	0.02%
	E		1		\$1,220,000	0.00%	0.01%	0.00%	0.00%	1	\$1,220,000	0.01%	0.00%
Kim Levitan Realty Total		3	5	\$821,000	\$2,419,000	0.01%	0.02%	0.01%	0.02%	8	\$3,240,000	0.03%	0.04%
Hunters Ridge Realty Co.	A	4	7	\$850,000	\$1,452,400	0.01%	0.01%	0.02%	0.03%	11	\$2,302,400	0.02%	0.05%
	B	1	2	\$265,000	\$670,000	0.00%	0.01%	0.00%	0.01%	3	\$935,000	0.01%	0.01%
Hunters Ridge Realty Co. Total		5	9	\$1,115,000	\$2,122,400	0.01%	0.02%	0.02%	0.04%	14	\$3,237,400	0.03%	0.06%
Christopher Realty, Inc.	A	1	1	\$215,000	\$240,000	0.00%	0.00%	0.00%	0.00%	2	\$455,000	0.00%	0.01%
	B	1	2	\$337,000	\$824,000	0.00%	0.01%	0.00%	0.01%	3	\$1,161,000	0.01%	0.01%
	C	2	1	\$1,076,100	\$535,000	0.01%	0.00%	0.01%	0.00%	3	\$1,611,100	0.01%	0.01%
Christopher Realty, Inc. Total		4	4	\$1,628,100	\$1,599,000	0.01%	0.01%	0.02%	0.02%	8	\$3,227,100	0.03%	0.04%
GreenLeaf Homes	B	4	2	\$1,737,700	\$908,800	0.01%	0.01%	0.02%	0.01%	6	\$2,646,500	0.02%	0.03%
	C	1		\$534,900		0.00%	0.00%	0.00%	0.00%	1	\$534,900	0.00%	0.00%
GreenLeaf Homes Total		5	2	\$2,272,600	\$908,800	0.02%	0.01%	0.02%	0.01%	7	\$3,181,400	0.03%	0.03%
Pollard & Hedrich Realty, Inc.	A	2	2	\$464,000	\$339,900	0.00%	0.00%	0.01%	0.01%	4	\$803,900	0.01%	0.02%
	B	1	5	\$340,000	\$1,970,000	0.00%	0.02%	0.00%	0.02%	6	\$2,310,000	0.02%	0.03%
Pollard & Hedrich Realty, Inc. Total		3	7	\$804,000	\$2,309,900	0.01%	0.02%	0.01%	0.03%	10	\$3,113,900	0.03%	0.05%
Bud Coleman Associates Inc	F		1		\$3,100,000	0.00%	0.03%	0.00%	0.00%	1	\$3,100,000	0.03%	0.00%
Bud Coleman Associates Inc Total			1		\$3,100,000	0.00%	0.03%	0.00%	0.00%	1	\$3,100,000	0.03%	0.00%
Real Estate Matters LLC	B	10		\$3,091,840		0.03%	0.00%	0.05%	0.00%	10	\$3,091,840	0.03%	0.05%
Real Estate Matters LLC Total		10		\$3,091,840		0.03%	0.00%	0.05%	0.00%	10	\$3,091,840	0.03%	0.05%
America's Realty Corp of SW Fl	A		3		\$630,500	0.00%	0.01%	0.00%	0.01%	3	\$630,500	0.01%	0.01%
	B	2	4	\$935,000	\$1,516,000	0.01%	0.01%	0.01%	0.02%	6	\$2,451,000	0.02%	0.03%
America's Realty Corp of SW Fl Total		2	7	\$935,000	\$2,146,500	0.01%	0.02%	0.01%	0.03%	9	\$3,081,500	0.03%	0.04%
Home Quest Inc.	A	1		\$180,000		0.00%	0.00%	0.00%	0.00%	1	\$180,000	0.00%	0.00%
	B	1	1	\$470,000	\$281,000	0.00%	0.00%	0.00%	0.00%	2	\$751,000	0.01%	0.01%
	E	1	1	\$1,095,000	\$1,050,000	0.01%	0.01%	0.00%	0.00%	2	\$2,145,000	0.02%	0.01%
Home Quest Inc. Total		3	2	\$1,745,000	\$1,331,000	0.01%	0.01%	0.01%	0.01%	5	\$3,076,000	0.03%	0.02%
Development Realty, LC	B	1	4	\$385,000	\$1,421,000	0.00%	0.01%	0.00%	0.02%	5	\$1,806,000	0.02%	0.02%
	E	1		\$1,250,000		0.01%	0.00%	0.00%	0.00%	1	\$1,250,000	0.01%	0.00%
Development Realty, LC Total		2	4	\$1,635,000	\$1,421,000	0.01%	0.01%	0.01%	0.02%	6	\$3,056,000	0.03%	0.03%
Bella Vita	A	1		\$175,000		0.00%	0.00%	0.00%	0.00%	1	\$175,000	0.00%	0.00%
	B	5		\$1,705,000		0.01%	0.00%	0.02%	0.00%	5	\$1,705,000	0.01%	0.02%
	C	1	1	\$640,000	\$500,000	0.01%	0.00%	0.00%	0.00%	2	\$1,140,000	0.01%	0.01%
Bella Vita Total		7	1	\$2,520,000	\$500,000	0.02%	0.00%	0.03%	0.00%	8	\$3,020,000	0.03%	0.04%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side											
Sterling Property Servs Realty	A		2		\$375,000	0.00%	0.00%	0.00%	0.01%	2	\$375,000	0.00%	0.01%
	B	3	4	\$1,139,500	\$1,464,775	0.01%	0.01%	0.01%	0.02%	7	\$2,604,275	0.02%	0.03%
Sterling Property Servs Realty Total		3	6	\$1,139,500	\$1,839,775	0.01%	0.02%	0.01%	0.03%	9	\$2,979,275	0.02%	0.04%
Boca Executive Realty	A		1		\$235,000	0.00%	0.00%	0.00%	0.00%	1	\$235,000	0.00%	0.00%
	B	1	2	\$255,000	\$762,720	0.00%	0.01%	0.00%	0.01%	3	\$1,017,720	0.01%	0.01%
	C		1		\$602,500	0.00%	0.01%	0.00%	0.00%	1	\$602,500	0.01%	0.00%
	E		1		\$1,100,000	0.00%	0.01%	0.00%	0.00%	1	\$1,100,000	0.01%	0.00%
Boca Executive Realty Total		1	5	\$255,000	\$2,700,220	0.00%	0.02%	0.00%	0.02%	6	\$2,955,220	0.02%	0.03%
United Real Estate	A	1		\$207,000		0.00%	0.00%	0.00%	0.00%	1	\$207,000	0.00%	0.00%
	B	2	1	\$860,500	\$378,000	0.01%	0.00%	0.01%	0.00%	3	\$1,238,500	0.01%	0.01%
	E		1		\$1,500,000	0.00%	0.01%	0.00%	0.00%	1	\$1,500,000	0.01%	0.00%
United Real Estate Total		3	2	\$1,067,500	\$1,878,000	0.01%	0.02%	0.01%	0.01%	5	\$2,945,500	0.02%	0.02%
Gulf Pointe Properties	A	4	3	\$647,500	\$467,500	0.01%	0.00%	0.02%	0.01%	7	\$1,115,000	0.01%	0.03%
	B	4	1	\$1,515,000	\$290,000	0.01%	0.00%	0.02%	0.00%	5	\$1,805,000	0.02%	0.02%
Gulf Pointe Properties Total		8	4	\$2,162,500	\$757,500	0.02%	0.01%	0.04%	0.02%	12	\$2,920,000	0.02%	0.05%
Tec Realty LLC	A	2	6	\$460,000	\$1,198,500	0.00%	0.01%	0.01%	0.03%	8	\$1,658,500	0.01%	0.04%
	B	2	2	\$520,000	\$735,000	0.00%	0.01%	0.01%	0.01%	4	\$1,255,000	0.01%	0.02%
Tec Realty LLC Total		4	8	\$980,000	\$1,933,500	0.01%	0.02%	0.02%	0.04%	12	\$2,913,500	0.02%	0.05%
Premier Realty Concepts, Inc.	A		1		\$185,000	0.00%	0.00%	0.00%	0.00%	1	\$185,000	0.00%	0.00%
	E	1	1	\$1,350,000	\$1,350,000	0.01%	0.01%	0.00%	0.00%	2	\$2,700,000	0.02%	0.01%
Premier Realty Concepts, Inc. Total		1	2	\$1,350,000	\$1,535,000	0.01%	0.01%	0.00%	0.01%	3	\$2,885,000	0.02%	0.01%
My Florida Real Estate LLC	A	2	3	\$416,000	\$580,000	0.00%	0.00%	0.01%	0.01%	5	\$996,000	0.01%	0.02%
	B	1	2	\$420,000	\$644,000	0.00%	0.01%	0.00%	0.01%	3	\$1,064,000	0.01%	0.01%
	D		1		\$820,000	0.00%	0.01%	0.00%	0.00%	1	\$820,000	0.01%	0.00%
My Florida Real Estate LLC Total		3	6	\$836,000	\$2,044,000	0.01%	0.02%	0.01%	0.03%	9	\$2,880,000	0.02%	0.04%
Sun Cap Gateway Realty	B	1	2	\$460,000	\$744,000	0.00%	0.01%	0.00%	0.01%	3	\$1,204,000	0.01%	0.01%
	C	2	1	\$1,139,000	\$527,000	0.01%	0.00%	0.01%	0.00%	3	\$1,666,000	0.01%	0.01%
Sun Cap Gateway Realty Total		3	3	\$1,599,000	\$1,271,000	0.01%	0.01%	0.01%	0.01%	6	\$2,870,000	0.02%	0.03%
Floridas Realty Specialists	A	3	2	\$325,000	\$291,500	0.00%	0.00%	0.01%	0.01%	5	\$616,500	0.01%	0.02%
	B	5	1	\$1,923,500	\$263,000	0.02%	0.00%	0.02%	0.00%	6	\$2,186,500	0.02%	0.03%
Floridas Realty Specialists Total		8	3	\$2,248,500	\$554,500	0.02%	0.00%	0.04%	0.01%	11	\$2,803,000	0.02%	0.05%
Florida Golf Realty LLC	A		1		\$249,000	0.00%	0.00%	0.00%	0.00%	1	\$249,000	0.00%	0.00%
	B	4	2	\$1,240,000	\$670,000	0.01%	0.01%	0.02%	0.01%	6	\$1,910,000	0.02%	0.03%
	C		1		\$640,000	0.00%	0.01%	0.00%	0.00%	1	\$640,000	0.01%	0.00%
Florida Golf Realty LLC Total		4	4	\$1,240,000	\$1,559,000	0.01%	0.01%	0.02%	0.02%	8	\$2,799,000	0.02%	0.04%
Naples Gold Realty LLC	A		1		\$195,000	0.00%	0.00%	0.00%	0.00%	1	\$195,000	0.00%	0.00%
	B	1	2	\$340,000	\$635,000	0.00%	0.01%	0.00%	0.01%	3	\$975,000	0.01%	0.01%
	D	1	1	\$792,000	\$792,000	0.01%	0.01%	0.00%	0.00%	2	\$1,584,000	0.01%	0.01%
Naples Gold Realty LLC Total		2	4	\$1,132,000	\$1,622,000	0.01%	0.01%	0.01%	0.02%	6	\$2,754,000	0.02%	0.03%
Southwest Properties Group	A		1		\$205,000	0.00%	0.00%	0.00%	0.00%	1	\$205,000	0.00%	0.00%
	C		1		\$668,900	0.00%	0.01%	0.00%	0.00%	1	\$668,900	0.01%	0.00%
	D	1	1	\$940,000	\$940,000	0.01%	0.01%	0.00%	0.00%	2	\$1,880,000	0.02%	0.01%
Southwest Properties Group Total		1	3	\$940,000	\$1,813,900	0.01%	0.02%	0.00%	0.01%	4	\$2,753,900	0.02%	0.02%
Community Realty Associates	A	1		\$120,000		0.00%	0.00%	0.00%	0.00%	1	\$120,000	0.00%	0.00%
	B	5		\$2,017,425		0.02%	0.00%	0.02%	0.00%	5	\$2,017,425	0.02%	0.02%
	C	1		\$610,000		0.01%	0.00%	0.00%	0.00%	1	\$610,000	0.01%	0.00%
Community Realty Associates Total		7		\$2,747,425		0.02%	0.00%	0.03%	0.00%	7	\$2,747,425	0.02%	0.03%
Bay Vision Realty	A	3	5	\$517,800	\$998,740	0.00%	0.01%	0.01%	0.02%	8	\$1,516,540	0.01%	0.04%
	B	4		\$1,223,500		0.01%	0.00%	0.02%	0.00%	4	\$1,223,500	0.01%	0.02%
Bay Vision Realty Total		7	5	\$1,741,300	\$998,740	0.01%	0.01%	0.03%	0.02%	12	\$2,740,040	0.02%	0.05%
Andrea Deane & Associates, Inc.	C	1		\$665,000		0.01%	0.00%	0.00%	0.00%	1	\$665,000	0.01%	0.00%
	E		2		\$2,067,000	0.00%	0.02%	0.00%	0.01%	2	\$2,067,000	0.02%	0.01%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

		Data		Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side		Sum of Closed Volume		% of Closed Volume	% Closed Units						
Andrea Deane & Associates, Inc. Total		1	2	\$665,000	\$2,067,000	0.01%	0.02%	0.00%	0.01%	3	\$2,732,000	0.02%	0.01%
EXP Realty LLC	A	3	1	\$428,000	\$63,000	0.00%	0.00%	0.01%	0.00%	4	\$491,000	0.00%	0.02%
	B	2	3	\$744,000	\$932,400	0.01%	0.01%	0.01%	0.01%	5	\$1,676,400	0.01%	0.02%
	C	1		\$560,000		0.00%	0.00%	0.00%	0.00%	1	\$560,000	0.00%	0.00%
EXP Realty LLC Total		6	4	\$1,732,000	\$995,400	0.01%	0.01%	0.03%	0.02%	10	\$2,727,400	0.02%	0.05%
Keller Williams Florida Gulf Coast	A		1		\$215,000	0.00%	0.00%	0.00%	0.00%	1	\$215,000	0.00%	0.00%
	B	2	2	\$818,000	\$834,000	0.01%	0.01%	0.01%	0.01%	4	\$1,652,000	0.01%	0.02%
	D		1		\$850,000	0.00%	0.01%	0.00%	0.00%	1	\$850,000	0.01%	0.00%
Keller Williams Florida Gulf Coast Total		2	4	\$818,000	\$1,899,000	0.01%	0.02%	0.01%	0.02%	6	\$2,717,000	0.02%	0.03%
Sellstate Priority Realty	A	2	5	\$404,000	\$986,500	0.00%	0.01%	0.01%	0.02%	7	\$1,390,500	0.01%	0.03%
	B	2	2	\$720,000	\$600,000	0.01%	0.01%	0.01%	0.01%	4	\$1,320,000	0.01%	0.02%
Sellstate Priority Realty Total		4	7	\$1,124,000	\$1,586,500	0.01%	0.01%	0.02%	0.03%	11	\$2,710,500	0.02%	0.05%
Wilson & Associates RE Inc	A	1	1	\$220,000	\$190,000	0.00%	0.00%	0.00%	0.00%	2	\$410,000	0.00%	0.01%
	B	1	1	\$357,000	\$445,000	0.00%	0.00%	0.00%	0.00%	2	\$802,000	0.01%	0.01%
	C	1	1	\$745,000	\$745,000	0.01%	0.01%	0.00%	0.00%	2	\$1,490,000	0.01%	0.01%
Wilson & Associates RE Inc Total		3	3	\$1,322,000	\$1,380,000	0.01%	0.01%	0.01%	0.01%	6	\$2,702,000	0.02%	0.03%
Diversified Real Estate Group	A		1		\$225,000	0.00%	0.00%	0.00%	0.00%	1	\$225,000	0.00%	0.00%
	B		2		\$830,000	0.00%	0.01%	0.00%	0.01%	2	\$830,000	0.01%	0.01%
	C	1	2	\$530,000	\$1,095,000	0.00%	0.01%	0.00%	0.01%	3	\$1,625,000	0.01%	0.01%
Diversified Real Estate Group Total		1	5	\$530,000	\$2,150,000	0.00%	0.02%	0.00%	0.02%	6	\$2,680,000	0.02%	0.03%
NOCO LLC	A	2	1	\$463,000	\$228,640	0.00%	0.00%	0.01%	0.00%	3	\$691,640	0.01%	0.01%
	B	6		\$1,960,000		0.02%	0.00%	0.03%	0.00%	6	\$1,960,000	0.02%	0.03%
NOCO LLC Total		8	1	\$2,423,000	\$228,640	0.02%	0.00%	0.04%	0.00%	9	\$2,651,640	0.02%	0.04%
Diamond Custom Homes Realty	F	1		\$2,625,000		0.02%	0.00%	0.00%	0.00%	1	\$2,625,000	0.02%	0.00%
Diamond Custom Homes Realty Total		1		\$2,625,000		0.02%	0.00%	0.00%	0.00%	1	\$2,625,000	0.02%	0.00%
Charming Homes Realty	A	2	2	\$470,000	\$466,599	0.00%	0.00%	0.01%	0.01%	4	\$936,599	0.01%	0.02%
	B	2	3	\$579,000	\$1,036,900	0.00%	0.01%	0.01%	0.01%	5	\$1,615,900	0.01%	0.02%
Charming Homes Realty Total		4	5	\$1,049,000	\$1,503,499	0.01%	0.01%	0.02%	0.02%	9	\$2,552,499	0.02%	0.04%
Premiere Advantage Real Estate	A		1		\$205,000	0.00%	0.00%	0.00%	0.00%	1	\$205,000	0.00%	0.00%
	B		2		\$766,500	0.00%	0.01%	0.00%	0.01%	2	\$766,500	0.01%	0.01%
	E		1		\$1,570,000	0.00%	0.01%	0.00%	0.00%	1	\$1,570,000	0.01%	0.00%
Premiere Advantage Real Estate Total			4		\$2,541,500	0.00%	0.02%	0.00%	0.02%	4	\$2,541,500	0.02%	0.02%
Absolute Equity Realty Group	A		1		\$199,000	0.00%	0.00%	0.00%	0.00%	1	\$199,000	0.00%	0.00%
	B		1		\$325,000	0.00%	0.00%	0.00%	0.00%	1	\$325,000	0.00%	0.00%
	D		1		\$902,000	0.00%	0.01%	0.00%	0.00%	1	\$902,000	0.01%	0.00%
	E		1		\$1,104,450	0.00%	0.01%	0.00%	0.00%	1	\$1,104,450	0.01%	0.00%
Absolute Equity Realty Group Total			4		\$2,530,450	0.00%	0.02%	0.00%	0.02%	4	\$2,530,450	0.02%	0.02%
Kingdom Realty Services LLC	A	1	5	\$185,000	\$807,500	0.00%	0.01%	0.00%	0.02%	6	\$992,500	0.01%	0.03%
	B	5		\$1,529,800		0.01%	0.00%	0.02%	0.00%	5	\$1,529,800	0.01%	0.02%
Kingdom Realty Services LLC Total		6	5	\$1,714,800	\$807,500	0.01%	0.01%	0.03%	0.02%	11	\$2,522,300	0.02%	0.05%
CC Realty Services LLC	A	2	1	\$463,418	\$234,312	0.00%	0.00%	0.01%	0.00%	3	\$697,730	0.01%	0.01%
	B	5	1	\$1,507,466	\$295,247	0.01%	0.00%	0.02%	0.00%	6	\$1,802,713	0.02%	0.03%
CC Realty Services LLC Total		7	2	\$1,970,884	\$529,559	0.02%	0.00%	0.03%	0.01%	9	\$2,500,443	0.02%	0.04%
Tropical Home Realty LLC	A	5	3	\$1,093,750	\$542,501	0.01%	0.00%	0.02%	0.01%	8	\$1,636,251	0.01%	0.04%
	B	3		\$861,900		0.01%	0.00%	0.01%	0.00%	3	\$861,900	0.01%	0.01%
Tropical Home Realty LLC Total		8	3	\$1,955,650	\$542,501	0.02%	0.00%	0.04%	0.01%	11	\$2,498,151	0.02%	0.05%
Poteet Properties, Inc.	B	3	2	\$974,500	\$658,000	0.01%	0.01%	0.01%	0.01%	5	\$1,632,500	0.01%	0.02%
	D	1		\$840,000		0.01%	0.00%	0.00%	0.00%	1	\$840,000	0.01%	0.00%
Poteet Properties, Inc. Total		4	2	\$1,814,500	\$658,000	0.02%	0.01%	0.02%	0.01%	6	\$2,472,500	0.02%	0.03%
Brand & Associates Inc.	A	1	3	\$139,000	\$410,500	0.00%	0.00%	0.00%	0.01%	4	\$549,500	0.00%	0.02%
	B		1		\$400,000	0.00%	0.00%	0.00%	0.00%	1	\$400,000	0.00%	0.00%
	C	1		\$599,000		0.01%	0.00%	0.00%	0.00%	1	\$599,000	0.01%	0.00%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side	Sum of Closed Volume	% of Closed Volume	% Closed Units								
Brand & Associates Inc.	D	1	\$920,000	0.00%	0.01%	0.00%	0.00%	1	\$920,000	0.01%	0.00%		
Brand & Associates Inc. Total		2	\$738,000	\$1,730,500	0.01%	0.01%	0.01%	0.02%	7	\$2,468,500	0.02%	0.03%	
Fifth Town Real Estate Service	A	3	\$577,400	\$875,000	0.00%	0.00%	0.00%	0.01%	3	\$577,400	0.00%	0.01%	
	D	1	\$875,000	\$1,000,000	0.00%	0.01%	0.00%	0.00%	1	\$875,000	0.01%	0.00%	
	E	1	\$1,000,000	\$2,452,400	0.00%	0.02%	0.00%	0.02%	1	\$1,000,000	0.01%	0.00%	
Fifth Town Real Estate Service Total		5	\$2,452,400	\$2,452,400	0.00%	0.02%	0.00%	0.02%	5	\$2,452,400	0.02%	0.02%	
OK Realty Inc.	A	1	\$104,000	\$634,000	0.00%	0.00%	0.00%	0.00%	1	\$104,000	0.00%	0.00%	
	B	6	\$1,710,800	\$738,000	0.01%	0.01%	0.03%	0.01%	8	\$2,344,800	0.02%	0.04%	
OK Realty Inc. Total		6	\$1,710,800	\$738,000	0.01%	0.01%	0.03%	0.01%	9	\$2,448,800	0.02%	0.04%	
Crimaldi and Associates, LLC	A	2	\$427,000	\$836,000	0.00%	0.00%	0.01%	0.00%	3	\$652,000	0.01%	0.01%	
	B	3	\$836,000	\$1,168,000	0.01%	0.01%	0.01%	0.01%	6	\$1,779,000	0.01%	0.03%	
Crimaldi and Associates, LLC Total		5	\$1,263,000	\$1,168,000	0.01%	0.01%	0.02%	0.02%	9	\$2,431,000	0.02%	0.04%	
Preview Naples Properties LLC	A	1	\$127,500	\$599,800	0.00%	0.00%	0.00%	0.00%	2	\$317,500	0.00%	0.01%	
	B	2	\$599,800	\$1,230,000	0.01%	0.00%	0.01%	0.00%	3	\$862,300	0.01%	0.01%	
	C	2	\$1,230,000	\$452,500	0.01%	0.00%	0.01%	0.00%	2	\$1,230,000	0.01%	0.01%	
Preview Naples Properties LLC Total		5	\$1,957,300	\$452,500	0.02%	0.00%	0.02%	0.01%	7	\$2,409,800	0.02%	0.03%	
Pikus Realty PA	A	2	\$444,000	\$270,000	0.00%	0.00%	0.00%	0.01%	2	\$444,000	0.00%	0.01%	
	B	1	\$270,000	\$1,660,000	0.00%	0.01%	0.00%	0.03%	7	\$1,930,000	0.02%	0.03%	
Pikus Realty PA Total		1	\$270,000	\$2,104,000	0.00%	0.02%	0.00%	0.04%	9	\$2,374,000	0.02%	0.04%	
James H Hayes Realty Inc	F	1	\$2,300,000	\$2,300,000	0.00%	0.02%	0.00%	0.00%	1	\$2,300,000	0.02%	0.00%	
James H Hayes Realty Inc Total		1	\$2,300,000	\$2,300,000	0.00%	0.02%	0.00%	0.00%	1	\$2,300,000	0.02%	0.00%	
Kunkle Realty, LLC	A	5	\$978,750	\$628,000	0.01%	0.00%	0.02%	0.00%	6	\$1,144,750	0.01%	0.03%	
	B	2	\$628,000	\$525,000	0.00%	0.00%	0.00%	0.00%	2	\$628,000	0.01%	0.01%	
	C	1	\$525,000	\$1,319,000	0.00%	0.00%	0.00%	0.00%	1	\$525,000	0.00%	0.00%	
Kunkle Realty, LLC Total		5	\$978,750	\$1,319,000	0.01%	0.01%	0.02%	0.02%	9	\$2,297,750	0.02%	0.04%	
TJS Realty, Inc.	B	1	\$330,000	\$975,000	0.00%	0.00%	0.00%	0.00%	1	\$330,000	0.00%	0.00%	
	D	1	\$975,000	\$1,305,000	0.01%	0.01%	0.00%	0.01%	2	\$1,950,000	0.02%	0.01%	
TJS Realty, Inc. Total		1	\$975,000	\$1,305,000	0.01%	0.01%	0.00%	0.01%	3	\$2,280,000	0.02%	0.01%	
Seaside Properties of South Florida, Inc.	B	2	\$725,000	\$1,550,000	0.00%	0.01%	0.00%	0.01%	2	\$725,000	0.01%	0.01%	
	E	1	\$1,550,000	\$725,000	0.01%	0.00%	0.00%	0.00%	1	\$1,550,000	0.01%	0.00%	
Seaside Properties of South Florida, Inc. Total		1	\$1,550,000	\$725,000	0.01%	0.01%	0.00%	0.01%	3	\$2,275,000	0.02%	0.01%	
Bar Investment Realty LLC	A	1	\$244,000	\$1,532,950	0.00%	0.00%	0.00%	0.00%	2	\$488,000	0.00%	0.01%	
	B	4	\$1,532,950	\$494,000	0.01%	0.00%	0.02%	0.00%	5	\$1,782,950	0.01%	0.02%	
Bar Investment Realty LLC Total		5	\$1,776,950	\$494,000	0.01%	0.00%	0.02%	0.01%	7	\$2,270,950	0.02%	0.03%	
Naples Luxury Real Estate Group	B	1	\$365,000	\$530,000	0.00%	0.00%	0.00%	0.00%	2	\$715,000	0.01%	0.01%	
	C	1	\$530,000	\$1,000,000	0.00%	0.00%	0.00%	0.00%	1	\$530,000	0.00%	0.00%	
	E	1	\$1,000,000	\$880,000	0.01%	0.00%	0.00%	0.00%	1	\$1,000,000	0.01%	0.00%	
Naples Luxury Real Estate Group Total		2	\$1,365,000	\$880,000	0.01%	0.01%	0.01%	0.01%	4	\$2,245,000	0.02%	0.02%	
Wyndemere - Livingston Lakes	A	1	\$190,000	\$335,000	0.00%	0.00%	0.00%	0.01%	4	\$732,000	0.01%	0.02%	
	B	1	\$335,000	\$575,000	0.00%	0.00%	0.00%	0.00%	1	\$335,000	0.00%	0.00%	
	C	1	\$575,000	\$1,100,000	0.00%	0.00%	0.00%	0.00%	2	\$1,150,000	0.01%	0.01%	
Wyndemere - Livingston Lakes Total		3	\$1,100,000	\$1,117,000	0.01%	0.01%	0.01%	0.02%	7	\$2,217,000	0.02%	0.03%	
Select Real Estate By Stephani	A	2	\$443,000	\$1,270,000	0.00%	0.00%	0.01%	0.00%	3	\$683,000	0.01%	0.01%	
	B	4	\$1,270,000	\$495,000	0.01%	0.00%	0.02%	0.00%	5	\$1,525,000	0.01%	0.02%	
Select Real Estate By Stephani Total		6	\$1,713,000	\$495,000	0.01%	0.00%	0.03%	0.01%	8	\$2,208,000	0.02%	0.04%	
Swept Away Realty, Inc.	A	2	\$299,900	\$250,150	0.00%	0.00%	0.01%	0.00%	2	\$299,900	0.00%	0.01%	
	B	1	\$250,150	\$520,000	0.00%	0.00%	0.00%	0.00%	2	\$500,300	0.00%	0.01%	
	C	1	\$520,000	\$840,000	0.00%	0.00%	0.00%	0.00%	1	\$520,000	0.00%	0.00%	
	D	1	\$840,000	\$1,070,050	0.00%	0.01%	0.00%	0.00%	1	\$840,000	0.01%	0.00%	
Swept Away Realty, Inc. Total		4	\$1,070,050	\$1,090,150	0.01%	0.01%	0.02%	0.01%	6	\$2,160,200	0.02%	0.03%	
Baber Realty	A	3	\$590,000	\$697,500	0.00%	0.00%	0.01%	0.00%	3	\$590,000	0.00%	0.01%	
	B	3	\$697,500	\$1,565,500	0.01%	0.01%	0.01%	0.01%	5	\$1,565,500	0.01%	0.02%	

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side											
Baber Realty Total		6	2	\$1,458,000	\$697,500	0.01%	0.01%	0.03%	0.01%	8	\$2,155,500	0.02%	0.04%
ToastyinNaples.com Realty	A	3	4	\$470,000	\$796,000	0.00%	0.01%	0.01%	0.02%	7	\$1,266,000	0.01%	0.03%
	B	2	1	\$512,800	\$360,000	0.00%	0.00%	0.01%	0.00%	3	\$872,800	0.01%	0.01%
ToastyinNaples.com Realty Total		5	5	\$982,800	\$1,156,000	0.01%	0.01%	0.02%	0.02%	10	\$2,138,800	0.02%	0.05%
Re/Max By The Beach LLC	A	1	2	\$172,500	\$404,000	0.00%	0.00%	0.00%	0.01%	3	\$576,500	0.00%	0.01%
	B	5		\$1,557,400		0.01%	0.00%	0.02%	0.00%	5	\$1,557,400	0.01%	0.02%
Re/Max By The Beach LLC Total		6	2	\$1,729,900	\$404,000	0.01%	0.00%	0.03%	0.01%	8	\$2,133,900	0.02%	0.04%
Priceless Realty, Inc.	A	5	2	\$806,000	\$234,000	0.01%	0.00%	0.02%	0.01%	7	\$1,040,000	0.01%	0.03%
	B		2		\$536,000	0.00%	0.00%	0.00%	0.01%	2	\$536,000	0.00%	0.01%
	C		1		\$505,000	0.00%	0.00%	0.00%	0.00%	1	\$505,000	0.00%	0.00%
Priceless Realty, Inc. Total		5	5	\$806,000	\$1,275,000	0.01%	0.01%	0.02%	0.02%	10	\$2,081,000	0.02%	0.05%
SWFLA Realty LLC	A	2	4	\$200,600	\$546,000	0.00%	0.00%	0.01%	0.02%	6	\$746,600	0.01%	0.03%
	B		4		\$1,320,000	0.00%	0.01%	0.00%	0.02%	4	\$1,320,000	0.01%	0.02%
SWFLA Realty LLC Total		2	8	\$200,600	\$1,866,000	0.00%	0.02%	0.01%	0.04%	10	\$2,066,600	0.02%	0.05%
Bristol Properties	B		2		\$769,900	0.00%	0.01%	0.00%	0.01%	2	\$769,900	0.01%	0.01%
	C		2		\$1,289,000	0.00%	0.01%	0.00%	0.01%	2	\$1,289,000	0.01%	0.01%
Bristol Properties Total			4		\$2,058,900	0.00%	0.02%	0.00%	0.02%	4	\$2,058,900	0.02%	0.02%
Patagonia Realty	F	1		\$2,050,000		0.02%	0.00%	0.00%	0.00%	1	\$2,050,000	0.02%	0.00%
Patagonia Realty Total		1		\$2,050,000		0.02%	0.00%	0.00%	0.00%	1	\$2,050,000	0.02%	0.00%
United Real Estate Infinity	A	1	1	\$115,000	\$173,000	0.00%	0.00%	0.00%	0.00%	2	\$288,000	0.00%	0.01%
	B	2	3	\$700,000	\$1,051,185	0.01%	0.01%	0.01%	0.01%	5	\$1,751,185	0.01%	0.02%
United Real Estate Infinity Total		3	4	\$815,000	\$1,224,185	0.01%	0.01%	0.01%	0.02%	7	\$2,039,185	0.02%	0.03%
Anchor Real Estate	A		1		\$180,000	0.00%	0.00%	0.00%	0.00%	1	\$180,000	0.00%	0.00%
	B		2		\$573,044	0.00%	0.00%	0.00%	0.01%	2	\$573,044	0.00%	0.01%
	C	1	1	\$500,000	\$742,500	0.00%	0.01%	0.00%	0.00%	2	\$1,242,500	0.01%	0.01%
Anchor Real Estate Total		1	4	\$500,000	\$1,495,544	0.00%	0.01%	0.00%	0.02%	5	\$1,995,544	0.02%	0.02%
84 Real Estate	A	1		\$205,000		0.00%	0.00%	0.00%	0.00%	1	\$205,000	0.00%	0.00%
	B	2	4	\$606,000	\$1,179,000	0.01%	0.01%	0.01%	0.02%	6	\$1,785,000	0.01%	0.03%
84 Real Estate Total		3	4	\$811,000	\$1,179,000	0.01%	0.01%	0.01%	0.02%	7	\$1,990,000	0.02%	0.03%
Advantage Sales & Rentals Inc	A	1		\$190,000		0.00%	0.00%	0.00%	0.00%	1	\$190,000	0.00%	0.00%
	B	1	3	\$320,000	\$954,000	0.00%	0.01%	0.00%	0.01%	4	\$1,274,000	0.01%	0.02%
	C	1		\$525,000		0.00%	0.00%	0.00%	0.00%	1	\$525,000	0.00%	0.00%
Advantage Sales & Rentals Inc Total		3	3	\$1,035,000	\$954,000	0.01%	0.01%	0.01%	0.01%	6	\$1,989,000	0.02%	0.03%
Vive Florida Intl Consultants	A	1	1	\$199,000	\$249,000	0.00%	0.00%	0.00%	0.00%	2	\$448,000	0.00%	0.01%
	B	2	3	\$607,000	\$927,000	0.01%	0.01%	0.01%	0.01%	5	\$1,534,000	0.01%	0.02%
Vive Florida Intl Consultants Total		3	4	\$806,000	\$1,176,000	0.01%	0.01%	0.01%	0.02%	7	\$1,982,000	0.02%	0.03%
Excel Real Estate Services, Inc.	A	4	4	\$676,500	\$592,500	0.01%	0.00%	0.02%	0.02%	8	\$1,269,000	0.01%	0.04%
	B		2		\$713,000	0.00%	0.01%	0.00%	0.01%	2	\$713,000	0.01%	0.01%
Excel Real Estate Services, Inc. Total		4	6	\$676,500	\$1,305,500	0.01%	0.01%	0.02%	0.03%	10	\$1,982,000	0.02%	0.05%
Abitare International	C		2		\$1,220,000	0.00%	0.01%	0.00%	0.01%	2	\$1,220,000	0.01%	0.01%
	D		1		\$750,000	0.00%	0.01%	0.00%	0.00%	1	\$750,000	0.01%	0.00%
Abitare International Total			3		\$1,970,000	0.00%	0.02%	0.00%	0.01%	3	\$1,970,000	0.02%	0.01%
Phase III Real Estate Services	A	1	1	\$221,500	\$221,500	0.00%	0.00%	0.00%	0.00%	2	\$443,000	0.00%	0.01%
	B	1		\$469,000		0.00%	0.00%	0.00%	0.00%	1	\$469,000	0.00%	0.00%
	E	1		\$1,050,000		0.01%	0.00%	0.00%	0.00%	1	\$1,050,000	0.01%	0.00%
Phase III Real Estate Services Total		3	1	\$1,740,500	\$221,500	0.01%	0.00%	0.01%	0.00%	4	\$1,962,000	0.02%	0.02%
Perfect Properties of Naples, Inc.	A		2		\$460,000	0.00%	0.00%	0.00%	0.01%	2	\$460,000	0.00%	0.01%
	B	2		\$826,500		0.01%	0.00%	0.01%	0.00%	2	\$826,500	0.01%	0.01%
	C	1		\$660,000		0.01%	0.00%	0.00%	0.00%	1	\$660,000	0.01%	0.00%
Perfect Properties of Naples, Inc. Total		3	2	\$1,486,500	\$460,000	0.01%	0.00%	0.01%	0.01%	5	\$1,946,500	0.02%	0.02%
Thomas & French International Properties	A	1	2	\$170,000	\$375,000	0.00%	0.00%	0.00%	0.01%	3	\$545,000	0.00%	0.01%
	B	3	1	\$991,000	\$388,000	0.01%	0.00%	0.01%	0.00%	4	\$1,379,000	0.01%	0.02%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data		Side							Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side		Sum of Closed Volume		% of Closed Volume	% Closed Units							
Thomas & French International Properties Total		4	3	\$1,161,000	\$763,000	0.01%	0.01%	0.02%	0.01%	7	\$1,924,000	0.02%	0.03%
Premier Florida Realty of SWFL	C		3		\$1,909,000	0.00%	0.02%	0.00%	0.01%	3	\$1,909,000	0.02%	0.01%
Premier Florida Realty of SWFL Total			3		\$1,909,000	0.00%	0.02%	0.00%	0.01%	3	\$1,909,000	0.02%	0.01%
RE/MAX Dream	A	1	3	\$127,000	\$591,400	0.00%	0.00%	0.00%	0.01%	4	\$718,400	0.01%	0.02%
	B	1		\$285,000		0.00%	0.00%	0.00%	0.00%	1	\$285,000	0.00%	0.00%
	D		1		\$900,000	0.00%	0.01%	0.00%	0.00%	1	\$900,000	0.01%	0.00%
RE/MAX Dream Total		2	4	\$412,000	\$1,491,400	0.00%	0.01%	0.01%	0.02%	6	\$1,903,400	0.02%	0.03%
TSD Realty	A	1	2	\$142,000	\$395,000	0.00%	0.00%	0.00%	0.01%	3	\$537,000	0.00%	0.01%
	B	1	3	\$267,500	\$1,036,000	0.00%	0.01%	0.00%	0.01%	4	\$1,303,500	0.01%	0.02%
TSD Realty Total		2	5	\$409,500	\$1,431,000	0.00%	0.01%	0.01%	0.02%	7	\$1,840,500	0.02%	0.03%
Summit Realty LLC	A	1	2	\$229,000	\$415,000	0.00%	0.00%	0.00%	0.01%	3	\$644,000	0.01%	0.01%
	B	2	1	\$837,000	\$355,000	0.01%	0.00%	0.01%	0.00%	3	\$1,192,000	0.01%	0.01%
Summit Realty LLC Total		3	3	\$1,066,000	\$770,000	0.01%	0.01%	0.01%	0.01%	6	\$1,836,000	0.02%	0.03%
Clyde C. Quinby Realty, Inc.	A		4		\$761,000	0.00%	0.01%	0.00%	0.02%	4	\$761,000	0.01%	0.02%
	B		3		\$1,070,990	0.00%	0.01%	0.00%	0.01%	3	\$1,070,990	0.01%	0.01%
Clyde C. Quinby Realty, Inc. Total			7		\$1,831,990	0.00%	0.02%	0.00%	0.03%	7	\$1,831,990	0.02%	0.03%
Southwest Coast Realty, Inc.	A	1	1	\$165,000	\$210,000	0.00%	0.00%	0.00%	0.00%	2	\$375,000	0.00%	0.01%
	B	2	1	\$563,000	\$375,000	0.00%	0.00%	0.01%	0.00%	3	\$938,000	0.01%	0.01%
	C	1		\$514,000		0.00%	0.00%	0.00%	0.00%	1	\$514,000	0.00%	0.00%
Southwest Coast Realty, Inc. Total		4	2	\$1,242,000	\$585,000	0.01%	0.00%	0.02%	0.01%	6	\$1,827,000	0.02%	0.03%
Perkins Realty Group	B	2	2	\$872,000	\$944,000	0.01%	0.01%	0.01%	0.01%	4	\$1,816,000	0.02%	0.02%
Perkins Realty Group Total		2	2	\$872,000	\$944,000	0.01%	0.01%	0.01%	0.01%	4	\$1,816,000	0.02%	0.02%
Naples Beach & Bay Realty Inc	A	2	3	\$300,900	\$475,000	0.00%	0.00%	0.01%	0.01%	5	\$775,900	0.01%	0.02%
	B		3		\$1,012,285	0.00%	0.01%	0.00%	0.01%	3	\$1,012,285	0.01%	0.01%
Naples Beach & Bay Realty Inc Total		2	6	\$300,900	\$1,487,285	0.00%	0.01%	0.01%	0.03%	8	\$1,788,185	0.01%	0.04%
Olde Naples Real Estate, Inc.	A	1	2	\$213,000	\$370,000	0.00%	0.00%	0.00%	0.01%	3	\$583,000	0.00%	0.01%
	E		1		\$1,200,000	0.00%	0.01%	0.00%	0.00%	1	\$1,200,000	0.01%	0.00%
Olde Naples Real Estate, Inc. Total		1	3	\$213,000	\$1,570,000	0.00%	0.01%	0.00%	0.01%	4	\$1,783,000	0.01%	0.02%
Wilderness of Naples Realty	A	1		\$99,500		0.00%	0.00%	0.00%	0.00%	1	\$99,500	0.00%	0.00%
	B		1		\$430,000	0.00%	0.00%	0.00%	0.00%	1	\$430,000	0.00%	0.00%
	C	1	1	\$625,000	\$625,000	0.01%	0.01%	0.00%	0.00%	2	\$1,250,000	0.01%	0.01%
Wilderness of Naples Realty Total		2	2	\$724,500	\$1,055,000	0.01%	0.01%	0.01%	0.01%	4	\$1,779,500	0.01%	0.02%
Coyne Realty Inc	B		2		\$570,000	0.00%	0.00%	0.00%	0.01%	2	\$570,000	0.00%	0.01%
	E	1		\$1,200,000		0.01%	0.00%	0.00%	0.00%	1	\$1,200,000	0.01%	0.00%
Coyne Realty Inc Total		1	2	\$1,200,000	\$570,000	0.01%	0.00%	0.00%	0.01%	3	\$1,770,000	0.01%	0.01%
Sposen Realty & Development	A	1	1	\$205,000	\$228,000	0.00%	0.00%	0.00%	0.00%	2	\$433,000	0.00%	0.01%
	B	1	2	\$268,500	\$520,000	0.00%	0.00%	0.00%	0.01%	3	\$788,500	0.01%	0.01%
	C		1		\$545,000	0.00%	0.00%	0.00%	0.00%	1	\$545,000	0.00%	0.00%
Sposen Realty & Development Total		2	4	\$473,500	\$1,293,000	0.00%	0.01%	0.01%	0.02%	6	\$1,766,500	0.01%	0.03%
Naples Flat Fee Realty, Inc	A	2	1	\$435,000	\$226,000	0.00%	0.00%	0.01%	0.00%	3	\$661,000	0.01%	0.01%
	B	1		\$405,000		0.00%	0.00%	0.00%	0.00%	1	\$405,000	0.00%	0.00%
	C	1		\$691,250		0.01%	0.00%	0.00%	0.00%	1	\$691,250	0.01%	0.00%
Naples Flat Fee Realty, Inc Total		4	1	\$1,531,250	\$226,000	0.01%	0.00%	0.02%	0.00%	5	\$1,757,250	0.01%	0.02%
Royal Shell Real Estate Inc	A	1	3	\$208,000	\$541,500	0.00%	0.00%	0.00%	0.01%	4	\$749,500	0.01%	0.02%
	B		1		\$281,000	0.00%	0.00%	0.00%	0.00%	1	\$281,000	0.00%	0.00%
	C		1		\$725,000	0.00%	0.01%	0.00%	0.00%	1	\$725,000	0.01%	0.00%
Royal Shell Real Estate Inc Total		1	5	\$208,000	\$1,547,500	0.00%	0.01%	0.00%	0.02%	6	\$1,755,500	0.01%	0.03%
All Florida Property Group Inc	A	5		\$885,000		0.01%	0.00%	0.02%	0.00%	5	\$885,000	0.01%	0.02%
	B	1		\$250,000		0.00%	0.00%	0.00%	0.00%	1	\$250,000	0.00%	0.00%
	C	1		\$620,000		0.01%	0.00%	0.00%	0.00%	1	\$620,000	0.01%	0.00%
All Florida Property Group Inc Total		7		\$1,755,000		0.01%	0.00%	0.03%	0.00%	7	\$1,755,000	0.01%	0.03%
Menelee Realty	A	6	2	\$1,122,350	\$264,000	0.01%	0.00%	0.03%	0.01%	8	\$1,386,350	0.01%	0.04%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

		Data		Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units					
Menelee Realty	B	1		\$340,112		0.00%	0.00%	0.00%	0.00%	1	\$340,112	0.00%	0.00%
Menelee Realty Total		7	2	\$1,462,462	\$264,000	0.01%	0.00%	0.03%	0.01%	9	\$1,726,462	0.01%	0.04%
Priority Properties of Florida	A	1	3	\$190,000	\$653,000	0.00%	0.01%	0.00%	0.01%	4	\$843,000	0.01%	0.02%
	B		3		\$836,500	0.00%	0.01%	0.00%	0.01%	3	\$836,500	0.01%	0.01%
Priority Properties of Florida Total		1	6	\$190,000	\$1,489,500	0.00%	0.01%	0.00%	0.03%	7	\$1,679,500	0.01%	0.03%
Gateway Real Estate of Fort Myers	A	3	2	\$586,000	\$410,000	0.00%	0.00%	0.01%	0.01%	5	\$996,000	0.01%	0.02%
	B		2		\$680,000	0.00%	0.01%	0.00%	0.01%	2	\$680,000	0.01%	0.01%
Gateway Real Estate of Fort Myers Total		3	4	\$586,000	\$1,090,000	0.00%	0.01%	0.01%	0.02%	7	\$1,676,000	0.01%	0.03%
ANO Realty LLC	A		2		\$452,500	0.00%	0.00%	0.00%	0.01%	2	\$452,500	0.00%	0.01%
	B	1	3	\$257,000	\$963,000	0.00%	0.01%	0.00%	0.01%	4	\$1,220,000	0.01%	0.02%
ANO Realty LLC Total		1	5	\$257,000	\$1,415,500	0.00%	0.01%	0.00%	0.02%	6	\$1,672,500	0.01%	0.03%
Real Living Cypress Realty	A	1		\$170,000		0.00%	0.00%	0.00%	0.00%	1	\$170,000	0.00%	0.00%
	B	1	3	\$265,000	\$1,175,000	0.00%	0.01%	0.00%	0.01%	4	\$1,440,000	0.01%	0.02%
Real Living Cypress Realty Total		2	3	\$435,000	\$1,175,000	0.00%	0.01%	0.01%	0.01%	5	\$1,610,000	0.01%	0.02%
Land Solutions Inc	B	1	1	\$413,300	\$413,300	0.00%	0.00%	0.00%	0.00%	2	\$826,600	0.01%	0.01%
	C		1		\$740,500	0.00%	0.01%	0.00%	0.00%	1	\$740,500	0.01%	0.00%
Land Solutions Inc Total		1	2	\$413,300	\$1,153,800	0.00%	0.01%	0.00%	0.01%	3	\$1,567,100	0.01%	0.01%
Le Reve Realty, LLC	B		1		\$315,000	0.00%	0.00%	0.00%	0.00%	1	\$315,000	0.00%	0.00%
	C	1	1	\$625,000	\$625,000	0.01%	0.01%	0.00%	0.00%	2	\$1,250,000	0.01%	0.01%
Le Reve Realty, LLC Total		1	2	\$625,000	\$940,000	0.01%	0.01%	0.00%	0.01%	3	\$1,565,000	0.01%	0.01%
RMS Realty LLC	A	2	2	\$236,000	\$403,000	0.00%	0.00%	0.01%	0.01%	4	\$639,000	0.01%	0.02%
	B		1		\$343,000	0.00%	0.00%	0.00%	0.00%	1	\$343,000	0.00%	0.00%
	C	1		\$570,000		0.00%	0.00%	0.00%	0.00%	1	\$570,000	0.00%	0.00%
RMS Realty LLC Total		3	3	\$806,000	\$746,000	0.01%	0.01%	0.01%	0.01%	6	\$1,552,000	0.01%	0.03%
Gulf Coast Investment Properties	B		1		\$302,000	0.00%	0.00%	0.00%	0.00%	1	\$302,000	0.00%	0.00%
	E		1		\$1,250,000	0.00%	0.01%	0.00%	0.00%	1	\$1,250,000	0.01%	0.00%
Gulf Coast Investment Properties Total			2		\$1,552,000	0.00%	0.01%	0.00%	0.01%	2	\$1,552,000	0.01%	0.01%
Prime Pic Realty LLC	E		1		\$1,550,000	0.00%	0.01%	0.00%	0.00%	1	\$1,550,000	0.01%	0.00%
Prime Pic Realty LLC Total			1		\$1,550,000	0.00%	0.01%	0.00%	0.00%	1	\$1,550,000	0.01%	0.00%
Marc Joseph Realty	A	4	2	\$743,500	\$467,000	0.01%	0.00%	0.02%	0.01%	6	\$1,210,500	0.01%	0.03%
	B	1		\$337,000		0.00%	0.00%	0.00%	0.00%	1	\$337,000	0.00%	0.00%
Marc Joseph Realty Total		5	2	\$1,080,500	\$467,000	0.01%	0.00%	0.02%	0.01%	7	\$1,547,500	0.01%	0.03%
Bay Forest Real Estate Services, Inc.	A	3	1	\$630,000	\$225,000	0.01%	0.00%	0.01%	0.00%	4	\$855,000	0.01%	0.02%
	B	1	1	\$337,500	\$337,500	0.00%	0.00%	0.00%	0.00%	2	\$675,000	0.01%	0.01%
Bay Forest Real Estate Services, Inc. Total		4	2	\$967,500	\$562,500	0.01%	0.00%	0.02%	0.01%	6	\$1,530,000	0.01%	0.03%
Bird Realty Group	B	1	3	\$454,833	\$1,074,000	0.00%	0.01%	0.00%	0.01%	4	\$1,528,833	0.01%	0.02%
Bird Realty Group Total		1	3	\$454,833	\$1,074,000	0.00%	0.01%	0.00%	0.01%	4	\$1,528,833	0.01%	0.02%
Gulfshore Realty Inc	E		1		\$1,497,900	0.00%	0.01%	0.00%	0.00%	1	\$1,497,900	0.01%	0.00%
Gulfshore Realty Inc Total			1		\$1,497,900	0.00%	0.01%	0.00%	0.00%	1	\$1,497,900	0.01%	0.00%
Realty Corp. of Naples	A	2		\$358,500		0.00%	0.00%	0.01%	0.00%	2	\$358,500	0.00%	0.01%
	B	1	2	\$355,000	\$770,000	0.00%	0.01%	0.00%	0.01%	3	\$1,125,000	0.01%	0.01%
Realty Corp. of Naples Total		3	2	\$713,500	\$770,000	0.01%	0.01%	0.01%	0.01%	5	\$1,483,500	0.01%	0.02%
Naples Florida Vacation Homes	A	1	2	\$204,800	\$429,800	0.00%	0.00%	0.00%	0.01%	3	\$634,600	0.01%	0.01%
	B		1		\$269,000	0.00%	0.00%	0.00%	0.00%	1	\$269,000	0.00%	0.00%
	C		1		\$578,500	0.00%	0.00%	0.00%	0.00%	1	\$578,500	0.00%	0.00%
Naples Florida Vacation Homes Total		1	4	\$204,800	\$1,277,300	0.00%	0.01%	0.00%	0.02%	5	\$1,482,100	0.01%	0.02%
Home Buyers Marketing II, Inc.	A		3		\$659,500	0.00%	0.01%	0.00%	0.01%	3	\$659,500	0.01%	0.01%
	B	1	2	\$294,400	\$525,000	0.00%	0.00%	0.00%	0.01%	3	\$819,400	0.01%	0.01%
Home Buyers Marketing II, Inc. Total		1	5	\$294,400	\$1,184,500	0.00%	0.01%	0.00%	0.02%	6	\$1,478,900	0.01%	0.03%
True Realty Services LLC	A	1	1	\$85,000	\$204,000	0.00%	0.00%	0.00%	0.00%	2	\$289,000	0.00%	0.01%
	B	1		\$327,500		0.00%	0.00%	0.00%	0.00%	1	\$327,500	0.00%	0.00%
	D	1		\$860,000		0.01%	0.00%	0.00%	0.00%	1	\$860,000	0.01%	0.00%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data		Side							Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units						
True Realty Services LLC Total		3	1	\$1,272,500	\$204,000	0.01%	0.00%	0.01%	0.00%	4	\$1,476,500	0.01%	0.02%
Rossi Real Estate Inc	B	1	1	\$294,000	\$340,000	0.00%	0.00%	0.00%	0.00%	2	\$634,000	0.01%	0.01%
	D	1		\$825,000		0.01%	0.00%	0.00%	0.00%	1	\$825,000	0.01%	0.00%
Rossi Real Estate Inc Total		2	1	\$1,119,000	\$340,000	0.01%	0.00%	0.01%	0.00%	3	\$1,459,000	0.01%	0.01%
4 Seasons Realty LLC	A	2	3	\$475,000	\$620,000	0.00%	0.01%	0.01%	0.01%	5	\$1,095,000	0.01%	0.02%
	B		1		\$349,000	0.00%	0.00%	0.00%	0.00%	1	\$349,000	0.00%	0.00%
4 Seasons Realty LLC Total		2	4	\$475,000	\$969,000	0.00%	0.01%	0.01%	0.02%	6	\$1,444,000	0.01%	0.03%
Real Edge Real Estate	A	1	1	\$175,000	\$175,000	0.00%	0.00%	0.00%	0.00%	2	\$350,000	0.00%	0.01%
	B	2	1	\$619,350	\$472,000	0.01%	0.00%	0.01%	0.00%	3	\$1,091,350	0.01%	0.01%
Real Edge Real Estate Total		3	2	\$794,350	\$647,000	0.01%	0.01%	0.01%	0.01%	5	\$1,441,350	0.01%	0.02%
Baybeach Realty	B	2	1	\$606,500	\$284,000	0.01%	0.00%	0.01%	0.00%	3	\$890,500	0.01%	0.01%
	C	1		\$545,000		0.00%	0.00%	0.00%	0.00%	1	\$545,000	0.00%	0.00%
Baybeach Realty Total		3	1	\$1,151,500	\$284,000	0.01%	0.00%	0.01%	0.00%	4	\$1,435,500	0.01%	0.02%
Genta Company Realty LLC	B	1		\$425,000		0.00%	0.00%	0.00%	0.00%	1	\$425,000	0.00%	0.00%
	E	1		\$1,000,000		0.01%	0.00%	0.00%	0.00%	1	\$1,000,000	0.01%	0.00%
Genta Company Realty LLC Total		2		\$1,425,000		0.01%	0.00%	0.01%	0.00%	2	\$1,425,000	0.01%	0.01%
Legacy International Realty	A	1		\$190,000		0.00%	0.00%	0.00%	0.00%	1	\$190,000	0.00%	0.00%
	B	1	1	\$270,000	\$394,900	0.00%	0.00%	0.00%	0.00%	2	\$664,900	0.01%	0.01%
	C	1		\$568,000		0.00%	0.00%	0.00%	0.00%	1	\$568,000	0.00%	0.00%
Legacy International Realty Total		3	1	\$1,028,000	\$394,900	0.01%	0.00%	0.01%	0.00%	4	\$1,422,900	0.01%	0.02%
Sand Castle Realty Group, Inc	B	3	1	\$1,114,000	\$305,000	0.01%	0.00%	0.01%	0.00%	4	\$1,419,000	0.01%	0.02%
Sand Castle Realty Group, Inc Total		3	1	\$1,114,000	\$305,000	0.01%	0.00%	0.01%	0.00%	4	\$1,419,000	0.01%	0.02%
Wordl Realty Services	A	1	3	\$219,000	\$647,899	0.00%	0.01%	0.00%	0.01%	4	\$866,899	0.01%	0.02%
	B	1	1	\$258,000	\$258,000	0.00%	0.00%	0.00%	0.00%	2	\$516,000	0.00%	0.01%
Wordl Realty Services Total		2	4	\$477,000	\$905,899	0.00%	0.01%	0.01%	0.02%	6	\$1,382,899	0.01%	0.03%
REVirtually LLC	A		2		\$403,000	0.00%	0.00%	0.00%	0.01%	2	\$403,000	0.00%	0.01%
	B	2	1	\$614,900	\$361,000	0.01%	0.00%	0.01%	0.00%	3	\$975,900	0.01%	0.01%
REVirtually LLC Total		2	3	\$614,900	\$764,000	0.01%	0.01%	0.01%	0.01%	5	\$1,378,900	0.01%	0.02%
Broadway Realty & Management I	A	3		\$397,500		0.00%	0.00%	0.01%	0.00%	3	\$397,500	0.00%	0.01%
	B	1		\$255,000		0.00%	0.00%	0.00%	0.00%	1	\$255,000	0.00%	0.00%
	C	1		\$719,500		0.01%	0.00%	0.00%	0.00%	1	\$719,500	0.01%	0.00%
Broadway Realty & Management I Total		5		\$1,372,000		0.01%	0.00%	0.02%	0.00%	5	\$1,372,000	0.01%	0.02%
Renaissance Realty	E		1		\$1,365,000	0.00%	0.01%	0.00%	0.00%	1	\$1,365,000	0.01%	0.00%
Renaissance Realty Total		1			\$1,365,000	0.00%	0.01%	0.00%	0.00%	1	\$1,365,000	0.01%	0.00%
Platinum Real Estate	A		1		\$118,000	0.00%	0.00%	0.00%	0.00%	1	\$118,000	0.00%	0.00%
	B	3	1	\$791,000	\$450,555	0.01%	0.00%	0.01%	0.00%	4	\$1,241,555	0.01%	0.02%
Platinum Real Estate Total		3	2	\$791,000	\$568,555	0.01%	0.00%	0.01%	0.01%	5	\$1,359,555	0.01%	0.02%
Paradise Lifestyles	A	1	1	\$130,000	\$130,000	0.00%	0.00%	0.00%	0.00%	2	\$260,000	0.00%	0.01%
	E		1		\$1,075,000	0.00%	0.01%	0.00%	0.00%	1	\$1,075,000	0.01%	0.00%
Paradise Lifestyles Total		1	2	\$130,000	\$1,205,000	0.00%	0.01%	0.00%	0.01%	3	\$1,335,000	0.01%	0.01%
Porter Davis Real Estate	A	1	3	\$185,000	\$566,500	0.00%	0.00%	0.00%	0.01%	4	\$751,500	0.01%	0.02%
	B		2		\$577,000	0.00%	0.00%	0.00%	0.01%	2	\$577,000	0.00%	0.01%
Porter Davis Real Estate Total		1	5	\$185,000	\$1,143,500	0.00%	0.01%	0.00%	0.02%	6	\$1,328,500	0.01%	0.03%
Escape Realty Services, LLC	A	4		\$622,000		0.01%	0.00%	0.02%	0.00%	4	\$622,000	0.01%	0.02%
	B		2		\$698,441	0.00%	0.01%	0.00%	0.01%	2	\$698,441	0.01%	0.01%
Escape Realty Services, LLC Total		4	2	\$622,000	\$698,441	0.01%	0.01%	0.02%	0.01%	6	\$1,320,441	0.01%	0.03%
Vanderbilt Realty LLC	A	5		\$984,000		0.01%	0.00%	0.02%	0.00%	5	\$984,000	0.01%	0.02%
	B		1		\$320,000	0.00%	0.00%	0.00%	0.00%	1	\$320,000	0.00%	0.00%
Vanderbilt Realty LLC Total		5	1	\$984,000	\$320,000	0.01%	0.00%	0.02%	0.00%	6	\$1,304,000	0.01%	0.03%
Mathes Realty Inc	A	1		\$223,000		0.00%	0.00%	0.00%	0.00%	1	\$223,000	0.00%	0.00%
	B	2	1	\$700,000	\$375,000	0.01%	0.00%	0.01%	0.00%	3	\$1,075,000	0.01%	0.01%
Mathes Realty Inc Total		3	1	\$923,000	\$375,000	0.01%	0.00%	0.01%	0.00%	4	\$1,298,000	0.01%	0.02%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side											
Prime Real Estate of Naples	B	2	2	\$650,000	\$645,000	0.01%	0.01%	0.01%	0.01%	4	\$1,295,000	0.01%	0.02%
Prime Real Estate of Naples Total		2	2	\$650,000	\$645,000	0.01%	0.01%	0.01%	0.01%	4	\$1,295,000	0.01%	0.02%
Re/Max Realty Partners	A	2	1	\$468,000	\$248,000	0.00%	0.00%	0.01%	0.00%	3	\$716,000	0.01%	0.01%
	B	2		\$569,000		0.00%	0.00%	0.01%	0.00%	2	\$569,000	0.00%	0.01%
Re/Max Realty Partners Total		4	1	\$1,037,000	\$248,000	0.01%	0.00%	0.02%	0.00%	5	\$1,285,000	0.01%	0.02%
Sun Royal Realty Inc	A		4		\$774,000	0.00%	0.01%	0.00%	0.02%	4	\$774,000	0.01%	0.02%
	C		1		\$500,000	0.00%	0.00%	0.00%	0.00%	1	\$500,000	0.00%	0.00%
Sun Royal Realty Inc Total			5		\$1,274,000	0.00%	0.01%	0.00%	0.02%	5	\$1,274,000	0.01%	0.02%
iList LLC	A	2		\$272,000		0.00%	0.00%	0.01%	0.00%	2	\$272,000	0.00%	0.01%
	B	2	1	\$595,000	\$405,000	0.00%	0.00%	0.01%	0.00%	3	\$1,000,000	0.01%	0.01%
iList LLC Total		4	1	\$867,000	\$405,000	0.01%	0.00%	0.02%	0.00%	5	\$1,272,000	0.01%	0.02%
Diversified Real Estate Group,	B	1	1	\$288,000	\$402,675	0.00%	0.00%	0.00%	0.00%	2	\$690,675	0.01%	0.01%
	C		1		\$580,000	0.00%	0.00%	0.00%	0.00%	1	\$580,000	0.00%	0.00%
Diversified Real Estate Group, Total		1	2	\$288,000	\$982,675	0.00%	0.01%	0.00%	0.01%	3	\$1,270,675	0.01%	0.01%
Fidelity Florida Realty Corp	A	1	2	\$190,000	\$215,400	0.00%	0.00%	0.00%	0.01%	3	\$405,400	0.00%	0.01%
	B	2	1	\$582,000	\$280,000	0.00%	0.00%	0.01%	0.00%	3	\$862,000	0.01%	0.01%
Fidelity Florida Realty Corp Total		3	3	\$772,000	\$495,400	0.01%	0.00%	0.01%	0.01%	6	\$1,267,400	0.01%	0.03%
Nautical Realty Group Inc	B	1	1	\$282,000	\$283,000	0.00%	0.00%	0.00%	0.00%	2	\$565,000	0.00%	0.01%
	C		1		\$699,138	0.00%	0.01%	0.00%	0.00%	1	\$699,138	0.01%	0.00%
Nautical Realty Group Inc Total		1	2	\$282,000	\$982,138	0.00%	0.01%	0.00%	0.01%	3	\$1,264,138	0.01%	0.01%
Inactive	A		2		\$315,939	0.00%	0.00%	0.00%	0.01%	2	\$315,939	0.00%	0.01%
	B	1		\$286,800		0.00%	0.00%	0.00%	0.00%	1	\$286,800	0.00%	0.00%
	C	1		\$657,000		0.01%	0.00%	0.00%	0.00%	1	\$657,000	0.01%	0.00%
Inactive Total		2	2	\$943,800	\$315,939	0.01%	0.00%	0.01%	0.01%	4	\$1,259,739	0.01%	0.02%
Realty Executives Cape Coral	B	2	1	\$818,000	\$440,000	0.01%	0.00%	0.01%	0.00%	3	\$1,258,000	0.01%	0.01%
Realty Executives Cape Coral Total		2	1	\$818,000	\$440,000	0.01%	0.00%	0.01%	0.00%	3	\$1,258,000	0.01%	0.01%
Stewart Real Estate Company	B		1		\$480,000	0.00%	0.00%	0.00%	0.00%	1	\$480,000	0.00%	0.00%
	D		1		\$750,000	0.00%	0.01%	0.00%	0.00%	1	\$750,000	0.01%	0.00%
Stewart Real Estate Company Total			2		\$1,230,000	0.00%	0.01%	0.00%	0.01%	2	\$1,230,000	0.01%	0.01%
Levan Asset Management Corporation	E		1		\$1,225,000	0.00%	0.01%	0.00%	0.00%	1	\$1,225,000	0.01%	0.00%
Levan Asset Management Corporation Total			1		\$1,225,000	0.00%	0.01%	0.00%	0.00%	1	\$1,225,000	0.01%	0.00%
Costantini Realty Inc.	B	1	2	\$412,500	\$807,000	0.00%	0.01%	0.00%	0.01%	3	\$1,219,500	0.01%	0.01%
Costantini Realty Inc. Total		1	2	\$412,500	\$807,000	0.00%	0.01%	0.00%	0.01%	3	\$1,219,500	0.01%	0.01%
Resort Immobilien Realty Corporation	E	1		\$1,200,000		0.01%	0.00%	0.00%	0.00%	1	\$1,200,000	0.01%	0.00%
Resort Immobilien Realty Corporation Total		1		\$1,200,000		0.01%	0.00%	0.00%	0.00%	1	\$1,200,000	0.01%	0.00%
RL Bailey Realty	B	1		\$260,000		0.00%	0.00%	0.00%	0.00%	1	\$260,000	0.00%	0.00%
	D		1		\$940,000	0.00%	0.01%	0.00%	0.00%	1	\$940,000	0.01%	0.00%
RL Bailey Realty Total		1	1	\$260,000	\$940,000	0.00%	0.01%	0.00%	0.00%	2	\$1,200,000	0.01%	0.00%
P & M Property Services	A	1	3	\$135,000	\$496,000	0.00%	0.00%	0.00%	0.01%	4	\$631,000	0.01%	0.02%
	B		2		\$567,500	0.00%	0.00%	0.00%	0.01%	2	\$567,500	0.00%	0.01%
P & M Property Services Total		1	5	\$135,000	\$1,063,500	0.00%	0.01%	0.00%	0.02%	6	\$1,198,500	0.01%	0.03%
Pegasus Realty Group, Inc	A		1		\$216,000	0.00%	0.00%	0.00%	0.00%	1	\$216,000	0.00%	0.00%
	B	2	1	\$705,000	\$275,000	0.01%	0.00%	0.01%	0.00%	3	\$980,000	0.01%	0.01%
Pegasus Realty Group, Inc Total		2	2	\$705,000	\$491,000	0.01%	0.00%	0.01%	0.01%	4	\$1,196,000	0.01%	0.02%
Clausen Properties, Inc.	A	1	1	\$244,900	\$244,900	0.00%	0.00%	0.00%	0.00%	2	\$489,800	0.00%	0.01%
	B	1	1	\$253,000	\$445,900	0.00%	0.00%	0.00%	0.00%	2	\$698,900	0.01%	0.01%
Clausen Properties, Inc. Total		2	2	\$497,900	\$690,800	0.00%	0.01%	0.01%	0.01%	4	\$1,188,700	0.01%	0.02%
RockStar Realty LLC	A	1		\$220,000		0.00%	0.00%	0.00%	0.00%	1	\$220,000	0.00%	0.00%
	B	1	2	\$260,000	\$700,000	0.00%	0.01%	0.00%	0.01%	3	\$960,000	0.01%	0.01%
RockStar Realty LLC Total		2	2	\$480,000	\$700,000	0.00%	0.01%	0.01%	0.01%	4	\$1,180,000	0.01%	0.02%
Carolyn Weinand Properties	A	2		\$398,000		0.00%	0.00%	0.01%	0.00%	2	\$398,000	0.00%	0.01%
	D		1		\$777,000	0.00%	0.01%	0.00%	0.00%	1	\$777,000	0.01%	0.00%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data		Side							Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units						
Carolyn Weinand Properties Total		2	1	\$398,000	\$777,000	0.00%	0.01%	0.01%	0.00%	3	\$1,175,000	0.01%	0.01%
Marilee Realty	A	1		\$125,000		0.00%	0.00%	0.00%	0.00%	1	\$125,000	0.00%	0.00%
	B	1		\$295,000		0.00%	0.00%	0.00%	0.00%	1	\$295,000	0.00%	0.00%
	D	1		\$750,000		0.01%	0.00%	0.00%	0.00%	1	\$750,000	0.01%	0.00%
Marilee Realty Total		3		\$1,170,000		0.01%	0.00%	0.01%	0.00%	3	\$1,170,000	0.01%	0.01%
Esquire Real Estate Services,	A	2		\$436,900		0.00%	0.00%	0.01%	0.00%	2	\$436,900	0.00%	0.01%
	B	2		\$732,000		0.01%	0.00%	0.01%	0.00%	2	\$732,000	0.01%	0.01%
Esquire Real Estate Services, Total		4		\$1,168,900		0.01%	0.00%	0.02%	0.00%	4	\$1,168,900	0.01%	0.02%
Royal Crown Realty, LLC	B	2	1	\$712,000	\$450,000	0.01%	0.00%	0.01%	0.00%	3	\$1,162,000	0.01%	0.01%
Royal Crown Realty, LLC Total		2	1	\$712,000	\$450,000	0.01%	0.00%	0.01%	0.00%	3	\$1,162,000	0.01%	0.01%
Xcellence Realty Inc	B		1		\$495,000	0.00%	0.00%	0.00%	0.00%	1	\$495,000	0.00%	0.00%
	C	1		\$665,000		0.01%	0.00%	0.00%	0.00%	1	\$665,000	0.01%	0.00%
Xcellence Realty Inc Total		1	1	\$665,000	\$495,000	0.01%	0.00%	0.00%	0.00%	2	\$1,160,000	0.01%	0.01%
Executive Premiere Realty	C	1	1	\$575,000	\$575,000	0.00%	0.00%	0.00%	0.00%	2	\$1,150,000	0.01%	0.01%
Executive Premiere Realty Total		1	1	\$575,000	\$575,000	0.00%	0.00%	0.00%	0.00%	2	\$1,150,000	0.01%	0.01%
Luxury Real Estate Group	A		1		\$225,000	0.00%	0.00%	0.00%	0.00%	1	\$225,000	0.00%	0.00%
	B		1		\$378,500	0.00%	0.00%	0.00%	0.00%	1	\$378,500	0.00%	0.00%
	C		1		\$537,000	0.00%	0.00%	0.00%	0.00%	1	\$537,000	0.00%	0.00%
Luxury Real Estate Group Total			3		\$1,140,500	0.00%	0.01%	0.00%	0.01%	3	\$1,140,500	0.01%	0.01%
Match Point Realty Inc.	B	1		\$335,000		0.00%	0.00%	0.00%	0.00%	1	\$335,000	0.00%	0.00%
	D		1		\$800,000	0.00%	0.01%	0.00%	0.00%	1	\$800,000	0.01%	0.00%
Match Point Realty Inc. Total		1	1	\$335,000	\$800,000	0.00%	0.01%	0.00%	0.00%	2	\$1,135,000	0.01%	0.01%
Sunrise Realty Network Inc	B	1		\$363,700		0.00%	0.00%	0.00%	0.00%	1	\$363,700	0.00%	0.00%
	C	1		\$730,000		0.01%	0.00%	0.00%	0.00%	1	\$730,000	0.01%	0.00%
Sunrise Realty Network Inc Total		2		\$1,093,700		0.01%	0.00%	0.01%	0.00%	2	\$1,093,700	0.01%	0.01%
Rossman Realty Group	A	2	3	\$436,000	\$656,000	0.00%	0.01%	0.01%	0.01%	5	\$1,092,000	0.01%	0.02%
Rossman Realty Group Total		2	3	\$436,000	\$656,000	0.00%	0.01%	0.01%	0.01%	5	\$1,092,000	0.01%	0.02%
Cliffoney Realty LLC	B		1		\$435,000	0.00%	0.00%	0.00%	0.00%	1	\$435,000	0.00%	0.00%
	C	1		\$650,000		0.01%	0.00%	0.00%	0.00%	1	\$650,000	0.01%	0.00%
Cliffoney Realty LLC Total		1	1	\$650,000	\$435,000	0.01%	0.00%	0.00%	0.00%	2	\$1,085,000	0.01%	0.01%
Hayden Real Estate LLC	A		1		\$183,500	0.00%	0.00%	0.00%	0.00%	1	\$183,500	0.00%	0.00%
	B		1		\$379,000	0.00%	0.00%	0.00%	0.00%	1	\$379,000	0.00%	0.00%
	C		1		\$510,000	0.00%	0.00%	0.00%	0.00%	1	\$510,000	0.00%	0.00%
Hayden Real Estate LLC Total			3		\$1,072,500	0.00%	0.01%	0.00%	0.01%	3	\$1,072,500	0.01%	0.01%
Key Real Estate Advisors	B	2	1	\$635,000	\$415,000	0.01%	0.00%	0.01%	0.00%	3	\$1,050,000	0.01%	0.01%
Key Real Estate Advisors Total		2	1	\$635,000	\$415,000	0.01%	0.00%	0.01%	0.00%	3	\$1,050,000	0.01%	0.01%
KPMG Realty LLC	A	1		\$150,000		0.00%	0.00%	0.00%	0.00%	1	\$150,000	0.00%	0.00%
	B	3		\$895,000		0.01%	0.00%	0.01%	0.00%	3	\$895,000	0.01%	0.01%
KPMG Realty LLC Total		4		\$1,045,000		0.01%	0.00%	0.02%	0.00%	4	\$1,045,000	0.01%	0.02%
Hometown Realty of SW Florida	A	2	1	\$333,000	\$233,000	0.00%	0.00%	0.01%	0.00%	3	\$566,000	0.00%	0.01%
	B	1		\$478,000		0.00%	0.00%	0.00%	0.00%	1	\$478,000	0.00%	0.00%
Hometown Realty of SW Florida Total		3	1	\$811,000	\$233,000	0.01%	0.00%	0.01%	0.00%	4	\$1,044,000	0.01%	0.02%
Ad Infinitum Realty & Consult	A	1		\$180,000		0.00%	0.00%	0.00%	0.00%	1	\$180,000	0.00%	0.00%
	B	1	1	\$365,000	\$497,500	0.00%	0.00%	0.00%	0.00%	2	\$862,500	0.01%	0.01%
Ad Infinitum Realty & Consult Total		2	1	\$545,000	\$497,500	0.00%	0.00%	0.01%	0.00%	3	\$1,042,500	0.01%	0.01%
Miloff Aubuchon Realty Group	A	3	1	\$545,000	\$205,000	0.00%	0.00%	0.01%	0.00%	4	\$750,000	0.01%	0.02%
	B	1		\$290,000		0.00%	0.00%	0.00%	0.00%	1	\$290,000	0.00%	0.00%
Miloff Aubuchon Realty Group Total		4	1	\$835,000	\$205,000	0.01%	0.00%	0.02%	0.00%	5	\$1,040,000	0.01%	0.02%
Eventide Realty Services LLC	A		2		\$344,500	0.00%	0.00%	0.00%	0.01%	2	\$344,500	0.00%	0.01%
	B	1	1	\$415,000	\$262,000	0.00%	0.00%	0.00%	0.00%	2	\$677,000	0.01%	0.01%
Eventide Realty Services LLC Total		1	3	\$415,000	\$606,500	0.00%	0.01%	0.00%	0.01%	4	\$1,021,500	0.01%	0.02%
81 West Brokerage Services LLC	E		1		\$1,000,000	0.00%	0.01%	0.00%	0.00%	1	\$1,000,000	0.01%	0.00%

**John R. Wood Properties, Inc.**  
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**Ranking By Volume-Price Code**

	Data	Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side											
81 West Brokerage Services LLC Total			1	\$1,000,000	\$1,000,000	0.00%	0.01%	0.00%	0.00%	1	\$1,000,000	0.01%	0.00%
Florida Complete Realty	A	4	1	\$741,000	\$230,000	0.01%	0.00%	0.02%	0.00%	5	\$971,000	0.01%	0.02%
Florida Complete Realty Total		4	1	\$741,000	\$230,000	0.01%	0.00%	0.02%	0.00%	5	\$971,000	0.01%	0.02%
Nationwide Residential & Commercial R.E.	B	1		\$390,000		0.00%	0.00%	0.00%	0.00%	1	\$390,000	0.00%	0.00%
	C		1		\$575,900	0.00%	0.00%	0.00%	0.00%	1	\$575,900	0.00%	0.00%
Nationwide Residential & Commercial R.E. Total		1	1	\$390,000	\$575,900	0.00%	0.00%	0.00%	0.00%	2	\$965,900	0.01%	0.01%
Gulf Coast Management Group	A	3	2	\$518,500	\$444,500	0.00%	0.00%	0.01%	0.01%	5	\$963,000	0.01%	0.02%
Gulf Coast Management Group Total		3	2	\$518,500	\$444,500	0.00%	0.00%	0.01%	0.01%	5	\$963,000	0.01%	0.02%
Flaherty Realty, P.A.	D		1		\$960,000	0.00%	0.01%	0.00%	0.00%	1	\$960,000	0.01%	0.00%
Flaherty Realty, P.A. Total			1		\$960,000	0.00%	0.01%	0.00%	0.00%	1	\$960,000	0.01%	0.00%
Mayers Realty Group LLC	B	1	1	\$475,000	\$475,000	0.00%	0.00%	0.00%	0.00%	2	\$950,000	0.01%	0.01%
Mayers Realty Group LLC Total		1	1	\$475,000	\$475,000	0.00%	0.00%	0.00%	0.00%	2	\$950,000	0.01%	0.01%
Ivanova Realty LLC	A		1		\$107,500	0.00%	0.00%	0.00%	0.00%	1	\$107,500	0.00%	0.00%
	B		1	\$300,000		0.00%	0.00%	0.00%	0.00%	1	\$300,000	0.00%	0.00%
	C		1		\$540,000	0.00%	0.00%	0.00%	0.00%	1	\$540,000	0.00%	0.00%
Ivanova Realty LLC Total		1	2	\$300,000	\$647,500	0.00%	0.01%	0.00%	0.01%	3	\$947,500	0.01%	0.01%
Osborne & Company, Inc	D		1		\$925,000	0.00%	0.01%	0.00%	0.00%	1	\$925,000	0.01%	0.00%
Osborne & Company, Inc Total			1		\$925,000	0.00%	0.01%	0.00%	0.00%	1	\$925,000	0.01%	0.00%
Schooner Bay Realty, Inc.	B		1		\$390,000	0.00%	0.00%	0.00%	0.00%	1	\$390,000	0.00%	0.00%
	C		1		\$530,000	0.00%	0.00%	0.00%	0.00%	1	\$530,000	0.00%	0.00%
Schooner Bay Realty, Inc. Total			2		\$920,000	0.00%	0.01%	0.00%	0.01%	2	\$920,000	0.01%	0.01%
Sandpiper Realty	A	3	1	\$465,000	\$130,000	0.00%	0.00%	0.01%	0.00%	4	\$595,000	0.00%	0.02%
	B	1		\$321,000		0.00%	0.00%	0.00%	0.00%	1	\$321,000	0.00%	0.00%
Sandpiper Realty Total		4	1	\$786,000	\$130,000	0.01%	0.00%	0.02%	0.00%	5	\$916,000	0.01%	0.02%
Market America Realty Network	A	1	1	\$220,000	\$127,500	0.00%	0.00%	0.00%	0.00%	2	\$347,500	0.00%	0.01%
	B	2		\$566,000		0.00%	0.00%	0.01%	0.00%	2	\$566,000	0.00%	0.01%
Market America Realty Network Total		3	1	\$786,000	\$127,500	0.01%	0.00%	0.01%	0.00%	4	\$913,500	0.01%	0.02%
Alegna Realty	A	1		\$152,900		0.00%	0.00%	0.00%	0.00%	1	\$152,900	0.00%	0.00%
	B	1	1	\$274,000	\$479,000	0.00%	0.00%	0.00%	0.00%	2	\$753,000	0.01%	0.01%
Alegna Realty Total		2	1	\$426,900	\$479,000	0.00%	0.00%	0.01%	0.00%	3	\$905,900	0.01%	0.01%
C.J. Realty of SW FL, Inc.	A	1		\$217,500		0.00%	0.00%	0.00%	0.00%	1	\$217,500	0.00%	0.00%
	B	1	1	\$335,000	\$349,000	0.00%	0.00%	0.00%	0.00%	2	\$684,000	0.01%	0.01%
C.J. Realty of SW FL, Inc. Total		2	1	\$552,500	\$349,000	0.00%	0.00%	0.01%	0.00%	3	\$901,500	0.01%	0.01%
Miles Realty Group	A	1		\$212,000		0.00%	0.00%	0.00%	0.00%	1	\$212,000	0.00%	0.00%
	B		2		\$689,000	0.00%	0.01%	0.00%	0.01%	2	\$689,000	0.01%	0.01%
Miles Realty Group Total		1	2	\$212,000	\$689,000	0.00%	0.01%	0.00%	0.01%	3	\$901,000	0.01%	0.01%
The Keyes Company	B		1		\$390,000	0.00%	0.00%	0.00%	0.00%	1	\$390,000	0.00%	0.00%
	C	1		\$505,000		0.00%	0.00%	0.00%	0.00%	1	\$505,000	0.00%	0.00%
The Keyes Company Total		1	1	\$505,000	\$390,000	0.00%	0.00%	0.00%	0.00%	2	\$895,000	0.01%	0.01%
Mayr & Company Realty	A	1		\$245,500		0.00%	0.00%	0.00%	0.00%	1	\$245,500	0.00%	0.00%
	B	1	1	\$320,000	\$320,000	0.00%	0.00%	0.00%	0.00%	2	\$640,000	0.01%	0.01%
Mayr & Company Realty Total		2	1	\$565,500	\$320,000	0.00%	0.00%	0.01%	0.00%	3	\$885,500	0.01%	0.01%
Naples 1st Realty LLC	B		1		\$285,000	0.00%	0.00%	0.00%	0.00%	1	\$285,000	0.00%	0.00%
	C		1		\$600,000	0.00%	0.01%	0.00%	0.00%	1	\$600,000	0.01%	0.00%
Naples 1st Realty LLC Total			2		\$885,000	0.00%	0.01%	0.00%	0.01%	2	\$885,000	0.01%	0.01%
Sunny Realty	A	1		\$163,000		0.00%	0.00%	0.00%	0.00%	1	\$163,000	0.00%	0.00%
	B	1	1	\$305,000	\$412,500	0.00%	0.00%	0.00%	0.00%	2	\$717,500	0.01%	0.01%
Sunny Realty Total		2	1	\$468,000	\$412,500	0.00%	0.00%	0.01%	0.00%	3	\$880,500	0.01%	0.01%
Florida's Realty LLC	B	1	1	\$440,000	\$440,000	0.00%	0.00%	0.00%	0.00%	2	\$880,000	0.01%	0.01%
Florida's Realty LLC Total		1	1	\$440,000	\$440,000	0.00%	0.00%	0.00%	0.00%	2	\$880,000	0.01%	0.01%
Century 21 First Southern Trust	A	1	3	\$164,000	\$451,000	0.00%	0.00%	0.00%	0.01%	4	\$615,000	0.01%	0.02%

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		Data		Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side	Sum of Closed Volume	% of Closed Volume	% Closed Units	% Closed Units	% Closed Units	% Closed Units					
Century 21 First Southern Trust	B	1	\$260,000	0.00%	0.00%	0.00%	0.00%	1	\$260,000	0.00%	0.00%		
Century 21 First Southern Trust Total		2	\$424,000	\$451,000	0.00%	0.00%	0.01%	0.01%	5	\$875,000	0.01%	0.02%	
Florida Gulf Realty Group, Inc	A	2	\$317,500	\$557,500	0.00%	0.00%	0.01%	0.01%	5	\$875,000	0.01%	0.02%	
Florida Gulf Realty Group, Inc Total		2	\$317,500	\$557,500	0.00%	0.00%	0.01%	0.01%	5	\$875,000	0.01%	0.02%	
Assist 2 Sell Partners Realty	A	1	\$200,900		0.00%	0.00%	0.00%	0.00%	1	\$200,900	0.00%	0.00%	
	B	1	\$334,900	\$334,900	0.00%	0.00%	0.00%	0.00%	2	\$669,800	0.01%	0.01%	
Assist 2 Sell Partners Realty Total		2	\$535,800	\$334,900	0.00%	0.00%	0.01%	0.00%	3	\$870,700	0.01%	0.01%	
Medway Realty	D	1		\$860,000	0.00%	0.01%	0.00%	0.00%	1	\$860,000	0.01%	0.00%	
Medway Realty Total		1		\$860,000	0.00%	0.01%	0.00%	0.00%	1	\$860,000	0.01%	0.00%	
The Forest Real Estate	B	1		\$280,000	0.00%	0.00%	0.00%	0.00%	1	\$280,000	0.00%	0.00%	
	C	1	\$580,000		0.00%	0.00%	0.00%	0.00%	1	\$580,000	0.00%	0.00%	
The Forest Real Estate Total		1	\$580,000	\$280,000	0.00%	0.00%	0.00%	0.00%	2	\$860,000	0.01%	0.01%	
Expert Advisors Realty Network	B	1		\$270,000	0.00%	0.00%	0.00%	0.00%	1	\$270,000	0.00%	0.00%	
	C	1		\$585,000	0.00%	0.00%	0.00%	0.00%	1	\$585,000	0.00%	0.00%	
Expert Advisors Realty Network Total		2		\$855,000	0.00%	0.01%	0.00%	0.01%	2	\$855,000	0.01%	0.01%	
Thompson Realty	A	2	\$425,000	\$425,000	0.00%	0.00%	0.01%	0.01%	4	\$850,000	0.01%	0.02%	
Thompson Realty Total		2	\$425,000	\$425,000	0.00%	0.00%	0.01%	0.01%	4	\$850,000	0.01%	0.02%	
Pfeifer Realty Group LLC	D	1		\$845,000	0.00%	0.01%	0.00%	0.00%	1	\$845,000	0.01%	0.00%	
Pfeifer Realty Group LLC Total		1		\$845,000	0.00%	0.01%	0.00%	0.00%	1	\$845,000	0.01%	0.00%	
Florida Elite Realty Inc	B	1	\$272,000	\$570,000	0.00%	0.00%	0.00%	0.01%	3	\$842,000	0.01%	0.01%	
Florida Elite Realty Inc Total		1	\$272,000	\$570,000	0.00%	0.00%	0.00%	0.01%	3	\$842,000	0.01%	0.01%	
Chateaux Realty	A	2	\$468,851	\$360,601	0.00%	0.00%	0.01%	0.01%	4	\$829,452	0.01%	0.02%	
Chateaux Realty Total		2	\$468,851	\$360,601	0.00%	0.00%	0.01%	0.01%	4	\$829,452	0.01%	0.02%	
Kristine Hansen LLC	A	1	\$189,500		0.00%	0.00%	0.00%	0.00%	1	\$189,500	0.00%	0.00%	
	B	2		\$622,900	0.00%	0.01%	0.00%	0.01%	2	\$622,900	0.01%	0.01%	
Kristine Hansen LLC Total		1	\$189,500	\$622,900	0.00%	0.01%	0.00%	0.01%	3	\$812,400	0.01%	0.01%	
Naples Select Real Estate LLC	A	1	\$242,500		0.00%	0.00%	0.00%	0.00%	1	\$242,500	0.00%	0.00%	
	B	2		\$565,000	0.00%	0.00%	0.00%	0.01%	2	\$565,000	0.00%	0.01%	
Naples Select Real Estate LLC Total		3		\$807,500	0.00%	0.01%	0.00%	0.01%	3	\$807,500	0.01%	0.01%	
Florida Local Real Estate LLC	A	1	\$245,000		0.00%	0.00%	0.00%	0.00%	1	\$245,000	0.00%	0.00%	
	C	1		\$560,000	0.00%	0.00%	0.00%	0.00%	1	\$560,000	0.00%	0.00%	
Florida Local Real Estate LLC Total		2		\$805,000	0.00%	0.01%	0.00%	0.01%	2	\$805,000	0.01%	0.01%	
Lehigh Prof., Realty Serv.,Inc	B	3	\$797,350		0.01%	0.00%	0.01%	0.00%	3	\$797,350	0.01%	0.01%	
Lehigh Prof., Realty Serv.,Inc Total		3	\$797,350		0.01%	0.00%	0.01%	0.00%	3	\$797,350	0.01%	0.01%	
Palm Properties International	B	1	\$380,000	\$415,000	0.00%	0.00%	0.00%	0.00%	2	\$795,000	0.01%	0.01%	
Palm Properties International Total		1	\$380,000	\$415,000	0.00%	0.00%	0.00%	0.00%	2	\$795,000	0.01%	0.01%	
Indiana Prestige Properties	B	1	\$435,000	\$359,000	0.00%	0.00%	0.00%	0.00%	2	\$794,000	0.01%	0.01%	
Indiana Prestige Properties Total		1	\$435,000	\$359,000	0.00%	0.00%	0.00%	0.00%	2	\$794,000	0.01%	0.01%	
Hamilton-Franklin Realty LLC	B	1	\$490,000	\$291,000	0.00%	0.00%	0.00%	0.00%	2	\$781,000	0.01%	0.01%	
Hamilton-Franklin Realty LLC Total		1	\$490,000	\$291,000	0.00%	0.00%	0.00%	0.00%	2	\$781,000	0.01%	0.01%	
All In One Realty Group, Inc.	B	2	\$780,000		0.01%	0.00%	0.01%	0.00%	2	\$780,000	0.01%	0.01%	
All In One Realty Group, Inc. Total		2	\$780,000		0.01%	0.00%	0.01%	0.00%	2	\$780,000	0.01%	0.01%	
Exit Gulf Coast Realty	A	2		\$388,000	0.00%	0.00%	0.00%	0.01%	2	\$388,000	0.00%	0.01%	
	B	1		\$390,000	0.00%	0.00%	0.00%	0.00%	1	\$390,000	0.00%	0.00%	
Exit Gulf Coast Realty Total		3		\$778,000	0.00%	0.01%	0.00%	0.01%	3	\$778,000	0.01%	0.01%	
Wynns Realty	A	1		\$147,000	0.00%	0.00%	0.00%	0.00%	1	\$147,000	0.00%	0.00%	
	B	2	\$630,000		0.01%	0.00%	0.01%	0.00%	2	\$630,000	0.01%	0.01%	
Wynns Realty Total		2	\$630,000	\$147,000	0.01%	0.00%	0.01%	0.00%	3	\$777,000	0.01%	0.01%	
Barefoot Beach Realty Inc	D	1		\$775,000	0.00%	0.01%	0.00%	0.00%	1	\$775,000	0.01%	0.00%	
Barefoot Beach Realty Inc Total		1		\$775,000	0.00%	0.01%	0.00%	0.00%	1	\$775,000	0.01%	0.00%	
New Century Realty Group	A	3		\$485,000	0.00%	0.00%	0.00%	0.01%	3	\$485,000	0.00%	0.01%	
	B	1		\$285,000	0.00%	0.00%	0.00%	0.00%	1	\$285,000	0.00%	0.00%	

**John R. Wood Properties, Inc.**  
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		Count of Side											
New Century Realty Group Total			4		\$770,000	0.00%	0.01%	0.00%	0.02%	4	\$770,000	0.01%	0.02%
Morris & Hunt Realty LLC	B	2		\$767,500		0.01%	0.00%	0.01%	0.00%	2	\$767,500	0.01%	0.01%
Morris & Hunt Realty LLC Total		2		\$767,500		0.01%	0.00%	0.01%	0.00%	2	\$767,500	0.01%	0.01%
Endless Summers Realty of SWFL	B	1		\$251,000		0.00%	0.00%	0.00%	0.00%	1	\$251,000	0.00%	0.00%
	C		1		\$510,000	0.00%	0.00%	0.00%	0.00%	1	\$510,000	0.00%	0.00%
Endless Summers Realty of SWFL Total		1	1	\$251,000	\$510,000	0.00%	0.00%	0.00%	0.00%	2	\$761,000	0.01%	0.01%
Aterra Realty Associates, LLC	B	1	1	\$480,000	\$280,000	0.00%	0.00%	0.00%	0.00%	2	\$760,000	0.01%	0.01%
Aterra Realty Associates, LLC Total		1	1	\$480,000	\$280,000	0.00%	0.00%	0.00%	0.00%	2	\$760,000	0.01%	0.01%
Sellstate Island Properties	B	1	1	\$378,000	\$378,000	0.00%	0.00%	0.00%	0.00%	2	\$756,000	0.01%	0.01%
Sellstate Island Properties Total		1	1	\$378,000	\$378,000	0.00%	0.00%	0.00%	0.00%	2	\$756,000	0.01%	0.01%
Parkline Realty Associates LLC	B	1	1	\$368,000	\$383,000	0.00%	0.00%	0.00%	0.00%	2	\$751,000	0.01%	0.01%
Parkline Realty Associates LLC Total		1	1	\$368,000	\$383,000	0.00%	0.00%	0.00%	0.00%	2	\$751,000	0.01%	0.01%
Sundial Realty of SW Florida	A	1	1	\$185,000	\$185,000	0.00%	0.00%	0.00%	0.00%	2	\$370,000	0.00%	0.01%
	B	1		\$378,000		0.00%	0.00%	0.00%	0.00%	1	\$378,000	0.00%	0.00%
Sundial Realty of SW Florida Total		2	1	\$563,000	\$185,000	0.00%	0.00%	0.01%	0.00%	3	\$748,000	0.01%	0.01%
Ameriteam Realty Inc	A	1		\$115,000		0.00%	0.00%	0.00%	0.00%	1	\$115,000	0.00%	0.00%
	B	1	1	\$284,900	\$348,000	0.00%	0.00%	0.00%	0.00%	2	\$632,900	0.01%	0.01%
Ameriteam Realty Inc Total		2	1	\$399,900	\$348,000	0.00%	0.00%	0.01%	0.00%	3	\$747,900	0.01%	0.01%
Estates Realty	A	2	1	\$493,900	\$249,000	0.00%	0.00%	0.01%	0.00%	3	\$742,900	0.01%	0.01%
Estates Realty Total		2	1	\$493,900	\$249,000	0.00%	0.00%	0.01%	0.00%	3	\$742,900	0.01%	0.01%
WBG SW Florida, Inc.	B	1	1	\$315,000	\$425,000	0.00%	0.00%	0.00%	0.00%	2	\$740,000	0.01%	0.01%
WBG SW Florida, Inc. Total		1	1	\$315,000	\$425,000	0.00%	0.00%	0.00%	0.00%	2	\$740,000	0.01%	0.01%
Naples Realty International LLC	B	1	1	\$315,000	\$420,000	0.00%	0.00%	0.00%	0.00%	2	\$735,000	0.01%	0.01%
Naples Realty International LLC Total		1	1	\$315,000	\$420,000	0.00%	0.00%	0.00%	0.00%	2	\$735,000	0.01%	0.01%
Coastal Realty SWFL	A		2		\$390,000	0.00%	0.00%	0.00%	0.01%	2	\$390,000	0.00%	0.01%
	B		1		\$339,900	0.00%	0.00%	0.00%	0.00%	1	\$339,900	0.00%	0.00%
Coastal Realty SWFL Total			3		\$729,900	0.00%	0.01%	0.00%	0.01%	3	\$729,900	0.01%	0.01%
Re/Max Under The Sun	A	1		\$146,000		0.00%	0.00%	0.00%	0.00%	1	\$146,000	0.00%	0.00%
	B		2		\$580,000	0.00%	0.00%	0.00%	0.01%	2	\$580,000	0.00%	0.01%
Re/Max Under The Sun Total		1	2	\$146,000	\$580,000	0.00%	0.00%	0.00%	0.01%	3	\$726,000	0.01%	0.01%
Treeline Realty Corp	A		1		\$155,000	0.00%	0.00%	0.00%	0.00%	1	\$155,000	0.00%	0.00%
	B	1	1	\$280,000	\$290,000	0.00%	0.00%	0.00%	0.00%	2	\$570,000	0.00%	0.01%
Treeline Realty Corp Total		1	2	\$280,000	\$445,000	0.00%	0.00%	0.00%	0.01%	3	\$725,000	0.01%	0.01%
Experience Real Estate Group	A	1	1	\$220,000	\$245,000	0.00%	0.00%	0.00%	0.00%	2	\$465,000	0.00%	0.01%
	B		1		\$257,900	0.00%	0.00%	0.00%	0.00%	1	\$257,900	0.00%	0.00%
Experience Real Estate Group Total		1	2	\$220,000	\$502,900	0.00%	0.00%	0.00%	0.01%	3	\$722,900	0.01%	0.01%
Coast to Coast Preferred Property	B		2		\$722,400	0.00%	0.01%	0.00%	0.01%	2	\$722,400	0.01%	0.01%
Coast to Coast Preferred Property Total			2		\$722,400	0.00%	0.01%	0.00%	0.01%	2	\$722,400	0.01%	0.01%
Coldwell Banker Preferred Prop	A	1		\$200,500		0.00%	0.00%	0.00%	0.00%	1	\$200,500	0.00%	0.00%
	C	1		\$515,699		0.00%	0.00%	0.00%	0.00%	1	\$515,699	0.00%	0.00%
Coldwell Banker Preferred Prop Total		2		\$716,199		0.01%	0.00%	0.01%	0.00%	2	\$716,199	0.01%	0.01%
US Group Realty Inc	A		2		\$450,000	0.00%	0.00%	0.00%	0.01%	2	\$450,000	0.00%	0.01%
	B		1		\$253,000	0.00%	0.00%	0.00%	0.00%	1	\$253,000	0.00%	0.00%
US Group Realty Inc Total			3		\$703,000	0.00%	0.01%	0.00%	0.01%	3	\$703,000	0.01%	0.01%
Manuela Realty	A	1		\$203,000		0.00%	0.00%	0.00%	0.00%	1	\$203,000	0.00%	0.00%
	C		1		\$500,000	0.00%	0.00%	0.00%	0.00%	1	\$500,000	0.00%	0.00%
Manuela Realty Total		1	1	\$203,000	\$500,000	0.00%	0.00%	0.00%	0.00%	2	\$703,000	0.01%	0.01%
Pascal Realty LLC	B	1	1	\$350,000	\$350,000	0.00%	0.00%	0.00%	0.00%	2	\$700,000	0.01%	0.01%
Pascal Realty LLC Total		1	1	\$350,000	\$350,000	0.00%	0.00%	0.00%	0.00%	2	\$700,000	0.01%	0.01%
Royal Palm Realty of Naples, Inc.	C		1		\$700,000	0.00%	0.01%	0.00%	0.00%	1	\$700,000	0.01%	0.00%
Royal Palm Realty of Naples, Inc. Total			1		\$700,000	0.00%	0.01%	0.00%	0.00%	1	\$700,000	0.01%	0.00%
Traes Way	C	1		\$699,000		0.01%	0.00%	0.00%	0.00%	1	\$699,000	0.01%	0.00%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data		Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units	
	Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units						
Traes Way Total		1		\$699,000		0.01%	0.00%	0.00%	0.00%	1	\$699,000	0.01%	0.00%
Gulf Gateway Realty Inc.	B	1	1	\$390,000	\$300,000	0.00%	0.00%	0.00%	0.00%	2	\$690,000	0.01%	0.01%
Gulf Gateway Realty Inc. Total		1	1	\$390,000	\$300,000	0.00%	0.00%	0.00%	0.00%	2	\$690,000	0.01%	0.01%
Peak Realty Partners	B		2		\$676,000	0.00%	0.01%	0.00%	0.01%	2	\$676,000	0.01%	0.01%
Peak Realty Partners Total			2		\$676,000	0.00%	0.01%	0.00%	0.01%	2	\$676,000	0.01%	0.01%
Bayview Realty of Florida	A		2		\$312,000	0.00%	0.00%	0.00%	0.01%	2	\$312,000	0.00%	0.01%
	B		1		\$363,500	0.00%	0.00%	0.00%	0.00%	1	\$363,500	0.00%	0.00%
Bayview Realty of Florida Total			3		\$675,500	0.00%	0.01%	0.00%	0.01%	3	\$675,500	0.01%	0.01%
Loffreno Real Estate, Inc.	B		2		\$673,166	0.00%	0.01%	0.00%	0.01%	2	\$673,166	0.01%	0.01%
Loffreno Real Estate, Inc. Total			2		\$673,166	0.00%	0.01%	0.00%	0.01%	2	\$673,166	0.01%	0.01%
Unique Properties of Naples, Inc.	A		1		\$203,000	0.00%	0.00%	0.00%	0.00%	1	\$203,000	0.00%	0.00%
	B	1		\$470,000		0.00%	0.00%	0.00%	0.00%	1	\$470,000	0.00%	0.00%
Unique Properties of Naples, Inc. Total		1	1	\$470,000	\$203,000	0.00%	0.00%	0.00%	0.00%	2	\$673,000	0.01%	0.01%
Naples Coastal Realty Inc	A	2		\$417,500		0.00%	0.00%	0.01%	0.00%	2	\$417,500	0.00%	0.01%
	B	1		\$255,000		0.00%	0.00%	0.00%	0.00%	1	\$255,000	0.00%	0.00%
Naples Coastal Realty Inc Total		3		\$672,500		0.01%	0.00%	0.01%	0.00%	3	\$672,500	0.01%	0.00%
Wentworth Realty Group	C	1		\$658,200		0.01%	0.00%	0.00%	0.00%	1	\$658,200	0.01%	0.00%
Wentworth Realty Group Total		1		\$658,200		0.01%	0.00%	0.00%	0.00%	1	\$658,200	0.01%	0.00%
Gallery Realty	A	2		\$385,000		0.00%	0.00%	0.01%	0.00%	2	\$385,000	0.00%	0.01%
	B		1		\$273,000	0.00%	0.00%	0.00%	0.00%	1	\$273,000	0.00%	0.00%
Gallery Realty Total		2	1	\$385,000	\$273,000	0.00%	0.00%	0.01%	0.00%	3	\$658,000	0.01%	0.01%
Florida Foundation Realty	C		1		\$655,000	0.00%	0.01%	0.00%	0.00%	1	\$655,000	0.01%	0.00%
Florida Foundation Realty Total			1		\$655,000	0.00%	0.01%	0.00%	0.00%	1	\$655,000	0.01%	0.00%
No Nonsense Real Estate PA	B	2		\$650,000		0.01%	0.00%	0.01%	0.00%	2	\$650,000	0.01%	0.01%
No Nonsense Real Estate PA Total		2		\$650,000		0.01%	0.00%	0.01%	0.00%	2	\$650,000	0.01%	0.01%
Benham Real Estate Group of SW	A	1		\$239,500		0.00%	0.00%	0.00%	0.00%	1	\$239,500	0.00%	0.00%
	B	1		\$408,000		0.00%	0.00%	0.00%	0.00%	1	\$408,000	0.00%	0.00%
Benham Real Estate Group of SW Total		2		\$647,500		0.01%	0.00%	0.01%	0.00%	2	\$647,500	0.01%	0.01%
Re/Max Destination Realty	A	1	3	\$130,000	\$507,789	0.00%	0.00%	0.00%	0.01%	4	\$637,789	0.01%	0.02%
Re/Max Destination Realty Total		1	3	\$130,000	\$507,789	0.00%	0.00%	0.00%	0.01%	4	\$637,789	0.01%	0.02%
Surf & Turf Realty Associates	C	1		\$635,000		0.01%	0.00%	0.00%	0.00%	1	\$635,000	0.01%	0.00%
Surf & Turf Realty Associates Total		1		\$635,000		0.01%	0.00%	0.00%	0.00%	1	\$635,000	0.01%	0.00%
Clause Real Estate, Inc.	C	1		\$634,000		0.01%	0.00%	0.00%	0.00%	1	\$634,000	0.01%	0.00%
Clause Real Estate, Inc. Total		1		\$634,000		0.01%	0.00%	0.00%	0.00%	1	\$634,000	0.01%	0.00%
J Meier Real Estate	C	1		\$630,000		0.01%	0.00%	0.00%	0.00%	1	\$630,000	0.01%	0.00%
J Meier Real Estate Total		1		\$630,000		0.01%	0.00%	0.00%	0.00%	1	\$630,000	0.01%	0.00%
Asciutto Realty LLC	B	2		\$629,000		0.01%	0.00%	0.01%	0.00%	2	\$629,000	0.01%	0.01%
Asciutto Realty LLC Total		2		\$629,000		0.01%	0.00%	0.01%	0.00%	2	\$629,000	0.01%	0.01%
Young Realty Group	A	1	1	\$160,000	\$160,000	0.00%	0.00%	0.00%	0.00%	2	\$320,000	0.00%	0.01%
	B		1		\$305,000	0.00%	0.00%	0.00%	0.00%	1	\$305,000	0.00%	0.00%
Young Realty Group Total		1	2	\$160,000	\$465,000	0.00%	0.00%	0.00%	0.01%	3	\$625,000	0.01%	0.01%
Access Real Estate	A	3		\$350,000		0.00%	0.00%	0.01%	0.00%	3	\$350,000	0.00%	0.01%
	B	1		\$275,000		0.00%	0.00%	0.00%	0.00%	1	\$275,000	0.00%	0.00%
Access Real Estate Total		4		\$625,000		0.01%	0.00%	0.02%	0.00%	4	\$625,000	0.01%	0.02%
MTB Realty LLC	B	1	1	\$310,000	\$310,000	0.00%	0.00%	0.00%	0.00%	2	\$620,000	0.01%	0.01%
MTB Realty LLC Total		1	1	\$310,000	\$310,000	0.00%	0.00%	0.00%	0.00%	2	\$620,000	0.01%	0.01%
Prodigy Properties	A	2		\$362,000		0.00%	0.00%	0.01%	0.00%	2	\$362,000	0.00%	0.01%
	B	1		\$257,000		0.00%	0.00%	0.00%	0.00%	1	\$257,000	0.00%	0.00%
Prodigy Properties Total		3		\$619,000		0.01%	0.00%	0.01%	0.00%	3	\$619,000	0.01%	0.01%
Real Estate By	A		1		\$122,900	0.00%	0.00%	0.00%	0.00%	1	\$122,900	0.00%	0.00%
	B	1		\$485,000		0.00%	0.00%	0.00%	0.00%	1	\$485,000	0.00%	0.00%
Real Estate By Total		1	1	\$485,000	\$122,900	0.00%	0.00%	0.00%	0.00%	2	\$607,900	0.01%	0.01%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side		Sum of Closed Volume	% of Closed Volume	% Closed	Units	Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side									
Elite Properties of SW Florida, LC	A	1		\$95,000	0.00%	0.00%	0.00%	1	\$95,000	0.00%	0.00%
	C		1	\$510,000	0.00%	0.00%	0.00%	1	\$510,000	0.00%	0.00%
Elite Properties of SW Florida, LC Total		1	1	\$95,000	\$510,000	0.00%	0.00%	2	\$605,000	0.01%	0.01%
Golden Realty & Management LLC	A	1		\$150,000	0.00%	0.00%	0.00%	1	\$150,000	0.00%	0.00%
	B		1	\$455,000	0.00%	0.00%	0.00%	1	\$455,000	0.00%	0.00%
Golden Realty & Management LLC Total		1	1	\$150,000	\$455,000	0.00%	0.00%	2	\$605,000	0.01%	0.01%
McCullion & McCullion	A		1	\$240,000	0.00%	0.00%	0.00%	1	\$240,000	0.00%	0.00%
	B		1	\$350,000	0.00%	0.00%	0.00%	1	\$350,000	0.00%	0.00%
McCullion & McCullion Total			2	\$590,000	0.00%	0.00%	0.01%	2	\$590,000	0.00%	0.01%
COLLIER COUNTY REALTY CORP	B		2	\$579,900	0.00%	0.00%	0.01%	2	\$579,900	0.00%	0.01%
COLLIER COUNTY REALTY CORP Total			2	\$579,900	0.00%	0.00%	0.01%	2	\$579,900	0.00%	0.01%
Napoli Realty Services, LLC	A	1		\$181,500	0.00%	0.00%	0.00%	1	\$181,500	0.00%	0.00%
	B		1	\$395,000	0.00%	0.00%	0.00%	1	\$395,000	0.00%	0.00%
Napoli Realty Services, LLC Total		1	1	\$181,500	\$395,000	0.00%	0.00%	2	\$576,500	0.00%	0.01%
Marco Island Real Estate LLC	C	1		\$575,000	0.00%	0.00%	0.00%	1	\$575,000	0.00%	0.00%
Marco Island Real Estate LLC Total		1		\$575,000	0.00%	0.00%	0.00%	1	\$575,000	0.00%	0.00%
Realty World-C Bagans 1st	B	1	1	\$285,000	\$285,000	0.00%	0.00%	2	\$570,000	0.00%	0.01%
Realty World-C Bagans 1st Total		1	1	\$285,000	\$285,000	0.00%	0.00%	2	\$570,000	0.00%	0.01%
Tropical Homes of Southwest Florida	B		2	\$568,000	0.00%	0.00%	0.01%	2	\$568,000	0.00%	0.01%
Tropical Homes of Southwest Florida Total			2	\$568,000	0.00%	0.00%	0.01%	2	\$568,000	0.00%	0.01%
Brokers Best Realty LLC	C	1		\$567,500	0.00%	0.00%	0.00%	1	\$567,500	0.00%	0.00%
Brokers Best Realty LLC Total		1		\$567,500	0.00%	0.00%	0.00%	1	\$567,500	0.00%	0.00%
Easy Living Property Services	A	1		\$90,000	0.00%	0.00%	0.00%	1	\$90,000	0.00%	0.00%
	B	1		\$473,000	0.00%	0.00%	0.00%	1	\$473,000	0.00%	0.00%
Easy Living Property Services Total		2		\$563,000	0.00%	0.00%	0.01%	2	\$563,000	0.00%	0.01%
Re/Max Palm Realty	A		1	\$235,000	0.00%	0.00%	0.00%	1	\$235,000	0.00%	0.00%
	B	1		\$321,000	0.00%	0.00%	0.00%	1	\$321,000	0.00%	0.00%
Re/Max Palm Realty Total		1	1	\$321,000	\$235,000	0.00%	0.00%	2	\$556,000	0.00%	0.01%
Trianon Properties Inc	A		1	\$235,000	0.00%	0.00%	0.00%	1	\$235,000	0.00%	0.00%
	B		1	\$320,000	0.00%	0.00%	0.00%	1	\$320,000	0.00%	0.00%
Trianon Properties Inc Total			2	\$555,000	0.00%	0.00%	0.01%	2	\$555,000	0.00%	0.01%
Luxux SWFlorida Realty LLC	C		1	\$540,000	0.00%	0.00%	0.00%	1	\$540,000	0.00%	0.00%
Luxux SWFlorida Realty LLC Total			1	\$540,000	0.00%	0.00%	0.00%	1	\$540,000	0.00%	0.00%
RE/MAX of The Islands	A		1	\$240,000	0.00%	0.00%	0.00%	1	\$240,000	0.00%	0.00%
	B	1		\$299,000	0.00%	0.00%	0.00%	1	\$299,000	0.00%	0.00%
RE/MAX of The Islands Total		1	1	\$299,000	\$240,000	0.00%	0.00%	2	\$539,000	0.00%	0.01%
M N M Companies LLC	B	1	1	\$280,000	\$257,500	0.00%	0.00%	2	\$537,500	0.00%	0.01%
M N M Companies LLC Total		1	1	\$280,000	\$257,500	0.00%	0.00%	2	\$537,500	0.00%	0.01%
CL Properties	B		2	\$537,000	0.00%	0.00%	0.01%	2	\$537,000	0.00%	0.01%
CL Properties Total			2	\$537,000	0.00%	0.00%	0.01%	2	\$537,000	0.00%	0.01%
Sunlit Realty, LLC	C	1		\$536,750	0.00%	0.00%	0.00%	1	\$536,750	0.00%	0.00%
Sunlit Realty, LLC Total		1		\$536,750	0.00%	0.00%	0.00%	1	\$536,750	0.00%	0.00%
Sand Dollar Realty Group Inc	B	1	1	\$267,900	\$267,900	0.00%	0.00%	2	\$535,800	0.00%	0.01%
Sand Dollar Realty Group Inc Total		1	1	\$267,900	\$267,900	0.00%	0.00%	2	\$535,800	0.00%	0.01%
Fort Myers Beach Realty	C	1		\$535,000	0.00%	0.00%	0.00%	1	\$535,000	0.00%	0.00%
Fort Myers Beach Realty Total		1		\$535,000	0.00%	0.00%	0.00%	1	\$535,000	0.00%	0.00%
Listsmart LLC	A	1		\$246,000	0.00%	0.00%	0.00%	1	\$246,000	0.00%	0.00%
	B	1		\$286,600	0.00%	0.00%	0.00%	1	\$286,600	0.00%	0.00%
Listsmart LLC Total		2		\$532,600	0.00%	0.00%	0.01%	2	\$532,600	0.00%	0.01%
American Home Realty Serv LLC	B	1	1	\$269,900	\$255,000	0.00%	0.00%	2	\$524,900	0.00%	0.01%
American Home Realty Serv LLC Total		1	1	\$269,900	\$255,000	0.00%	0.00%	2	\$524,900	0.00%	0.01%
Rent 1 Sale 1 Realty	B	1	1	\$260,000	\$260,000	0.00%	0.00%	2	\$520,000	0.00%	0.01%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data		Side							Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units						
Rent 1 Sale 1 Realty Total		1	1	\$260,000	\$260,000	0.00%	0.00%	0.00%	0.00%	2	\$520,000	0.00%	0.01%
Florida Homes Realty Group	A	1	1	\$112,000	\$108,000	0.00%	0.00%	0.00%	0.00%	2	\$220,000	0.00%	0.01%
	B	1		\$297,500		0.00%	0.00%	0.00%	0.00%	1	\$297,500	0.00%	0.00%
Florida Homes Realty Group Total		2	1	\$409,500	\$108,000	0.00%	0.00%	0.01%	0.00%	3	\$517,500	0.00%	0.01%
MAKS Realty Inc	A	2	1	\$435,000	\$77,500	0.00%	0.00%	0.01%	0.00%	3	\$512,500	0.00%	0.01%
MAKS Realty Inc Total		2	1	\$435,000	\$77,500	0.00%	0.00%	0.01%	0.00%	3	\$512,500	0.00%	0.01%
Blu Oceans Realty LLC	A		1		\$222,000	0.00%	0.00%	0.00%	0.00%	1	\$222,000	0.00%	0.00%
	B		1		\$290,000	0.00%	0.00%	0.00%	0.00%	1	\$290,000	0.00%	0.00%
Blu Oceans Realty LLC Total			2		\$512,000	0.00%	0.00%	0.00%	0.01%	2	\$512,000	0.00%	0.01%
CMC Realty	A	1		\$221,500		0.00%	0.00%	0.00%	0.00%	1	\$221,500	0.00%	0.00%
	B		1		\$290,000	0.00%	0.00%	0.00%	0.00%	1	\$290,000	0.00%	0.00%
CMC Realty Total		1	1	\$221,500	\$290,000	0.00%	0.00%	0.00%	0.00%	2	\$511,500	0.00%	0.01%
Gulf Waters Realty & Rentals L	B	1	1	\$255,000	\$255,000	0.00%	0.00%	0.00%	0.00%	2	\$510,000	0.00%	0.01%
Gulf Waters Realty & Rentals L Total		1	1	\$255,000	\$255,000	0.00%	0.00%	0.00%	0.00%	2	\$510,000	0.00%	0.01%
Villa Realty Group, Inc.	A		1		\$182,500	0.00%	0.00%	0.00%	0.00%	1	\$182,500	0.00%	0.00%
	B		1		\$326,000	0.00%	0.00%	0.00%	0.00%	1	\$326,000	0.00%	0.00%
Villa Realty Group, Inc. Total			2		\$508,500	0.00%	0.00%	0.00%	0.01%	2	\$508,500	0.00%	0.01%
Weichert on the Gulf, Realtors	A	1		\$245,000		0.00%	0.00%	0.00%	0.00%	1	\$245,000	0.00%	0.00%
	B		1		\$262,000	0.00%	0.00%	0.00%	0.00%	1	\$262,000	0.00%	0.00%
Weichert on the Gulf, Realtors Total		1	1	\$245,000	\$262,000	0.00%	0.00%	0.00%	0.00%	2	\$507,000	0.00%	0.01%
Gulf Coast Realty Network	A	1		\$178,000		0.00%	0.00%	0.00%	0.00%	1	\$178,000	0.00%	0.00%
	B		1		\$329,000	0.00%	0.00%	0.00%	0.00%	1	\$329,000	0.00%	0.00%
Gulf Coast Realty Network Total		1	1	\$178,000	\$329,000	0.00%	0.00%	0.00%	0.00%	2	\$507,000	0.00%	0.01%
Marquise Property Sales	C		1		\$505,000	0.00%	0.00%	0.00%	0.00%	1	\$505,000	0.00%	0.00%
Marquise Property Sales Total			1		\$505,000	0.00%	0.00%	0.00%	0.00%	1	\$505,000	0.00%	0.00%
CD & Co Sales and Rentals Inc	B	1	1	\$252,270	\$252,270	0.00%	0.00%	0.00%	0.00%	2	\$504,540	0.00%	0.01%
CD & Co Sales and Rentals Inc Total		1	1	\$252,270	\$252,270	0.00%	0.00%	0.00%	0.00%	2	\$504,540	0.00%	0.01%
Rental Link LLC	B		1		\$499,999	0.00%	0.00%	0.00%	0.00%	1	\$499,999	0.00%	0.00%
Rental Link LLC Total			1		\$499,999	0.00%	0.00%	0.00%	0.00%	1	\$499,999	0.00%	0.00%
Riverside Realty Group, LLC	A		1		\$247,900	0.00%	0.00%	0.00%	0.00%	1	\$247,900	0.00%	0.00%
	B	1		\$250,000		0.00%	0.00%	0.00%	0.00%	1	\$250,000	0.00%	0.00%
Riverside Realty Group, LLC Total		1	1	\$250,000	\$247,900	0.00%	0.00%	0.00%	0.00%	2	\$497,900	0.00%	0.01%
Premier Properties Florida	B		1		\$495,000	0.00%	0.00%	0.00%	0.00%	1	\$495,000	0.00%	0.00%
Premier Properties Florida Total			1		\$495,000	0.00%	0.00%	0.00%	0.00%	1	\$495,000	0.00%	0.00%
Heights Realty & Investments	A	1		\$185,000		0.00%	0.00%	0.00%	0.00%	1	\$185,000	0.00%	0.00%
	B	1		\$310,000		0.00%	0.00%	0.00%	0.00%	1	\$310,000	0.00%	0.00%
Heights Realty & Investments Total		2		\$495,000		0.00%	0.00%	0.01%	0.00%	2	\$495,000	0.00%	0.01%
B & B Realty	A		1		\$220,000	0.00%	0.00%	0.00%	0.00%	1	\$220,000	0.00%	0.00%
	B		1		\$260,000	0.00%	0.00%	0.00%	0.00%	1	\$260,000	0.00%	0.00%
B & B Realty Total			2		\$480,000	0.00%	0.00%	0.00%	0.01%	2	\$480,000	0.00%	0.01%
Yerger Realty	A	1	1	\$239,000	\$239,000	0.00%	0.00%	0.00%	0.00%	2	\$478,000	0.00%	0.01%
Yerger Realty Total		1	1	\$239,000	\$239,000	0.00%	0.00%	0.00%	0.00%	2	\$478,000	0.00%	0.01%
BLG Realty Group	A	1	2	\$130,500	\$339,500	0.00%	0.00%	0.00%	0.01%	3	\$470,000	0.00%	0.01%
BLG Realty Group Total		1	2	\$130,500	\$339,500	0.00%	0.00%	0.00%	0.01%	3	\$470,000	0.00%	0.01%
Bogaerts International Realty	A		1		\$220,000	0.00%	0.00%	0.00%	0.00%	1	\$220,000	0.00%	0.00%
	B	1		\$250,000		0.00%	0.00%	0.00%	0.00%	1	\$250,000	0.00%	0.00%
Bogaerts International Realty Total		1	1	\$250,000	\$220,000	0.00%	0.00%	0.00%	0.00%	2	\$470,000	0.00%	0.01%
IRC International Realty Corp	A	1	1	\$234,900	\$234,900	0.00%	0.00%	0.00%	0.00%	2	\$469,800	0.00%	0.01%
IRC International Realty Corp Total		1	1	\$234,900	\$234,900	0.00%	0.00%	0.00%	0.00%	2	\$469,800	0.00%	0.01%
Southern Premier Realty Inc	B		1		\$465,025	0.00%	0.00%	0.00%	0.00%	1	\$465,025	0.00%	0.00%
Southern Premier Realty Inc Total			1		\$465,025	0.00%	0.00%	0.00%	0.00%	1	\$465,025	0.00%	0.00%
RFK Realty	A	1	1	\$238,500	\$225,000	0.00%	0.00%	0.00%	0.00%	2	\$463,500	0.00%	0.01%

**John R. Wood Properties, Inc.**  
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**Ranking By Volume-Price Code**

	Data		Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side		Sum of Closed Volume	% of Closed Volume	% Closed	Units						
RFK Realty Total		1	\$238,500	\$225,000	0.00%	0.00%	0.00%	0.00%	2	\$463,500	0.00%	0.01%
Genice Sloan & Assoc Inc	B			\$460,000	0.00%	0.00%	0.00%	0.00%	1	\$460,000	0.00%	0.00%
Genice Sloan & Assoc Inc Total				\$460,000	0.00%	0.00%	0.00%	0.00%	1	\$460,000	0.00%	0.00%
Framor Realty	A	1	\$136,000	\$323,000	0.00%	0.00%	0.00%	0.01%	3	\$459,000	0.00%	0.01%
Framor Realty Total		1	\$136,000	\$323,000	0.00%	0.00%	0.00%	0.01%	3	\$459,000	0.00%	0.01%
Gulf Coast Associates	B			\$459,000	0.00%	0.00%	0.00%	0.00%	1	\$459,000	0.00%	0.00%
Gulf Coast Associates Total				\$459,000	0.00%	0.00%	0.00%	0.00%	1	\$459,000	0.00%	0.00%
CV Estates LLC	B			\$457,000	0.00%	0.00%	0.00%	0.00%	1	\$457,000	0.00%	0.00%
CV Estates LLC Total				\$457,000	0.00%	0.00%	0.00%	0.00%	1	\$457,000	0.00%	0.00%
Hovland Homes Inc	A	1	\$205,000		0.00%	0.00%	0.00%	0.00%	1	\$205,000	0.00%	0.00%
	B			\$250,000	0.00%	0.00%	0.00%	0.00%	1	\$250,000	0.00%	0.00%
Hovland Homes Inc Total		1	\$205,000	\$250,000	0.00%	0.00%	0.00%	0.00%	2	\$455,000	0.00%	0.01%
Ordonez Realty LLC	A	1	\$225,000	\$228,500	0.00%	0.00%	0.00%	0.00%	2	\$453,500	0.00%	0.01%
Ordonez Realty LLC Total		1	\$225,000	\$228,500	0.00%	0.00%	0.00%	0.00%	2	\$453,500	0.00%	0.01%
Tannassee Realty, Inc.	A	1	\$225,900	\$225,900	0.00%	0.00%	0.00%	0.00%	2	\$451,800	0.00%	0.01%
Tannassee Realty, Inc. Total		1	\$225,900	\$225,900	0.00%	0.00%	0.00%	0.00%	2	\$451,800	0.00%	0.01%
Sonia Rios Realty	A	1	\$117,000		0.00%	0.00%	0.00%	0.00%	1	\$117,000	0.00%	0.00%
	B	1	\$328,000		0.00%	0.00%	0.00%	0.00%	1	\$328,000	0.00%	0.00%
Sonia Rios Realty Total		2	\$445,000		0.00%	0.00%	0.01%	0.00%	2	\$445,000	0.00%	0.01%
Royal Real Estate Florida Inc	B			\$431,400	0.00%	0.00%	0.00%	0.00%	1	\$431,400	0.00%	0.00%
Royal Real Estate Florida Inc Total				\$431,400	0.00%	0.00%	0.00%	0.00%	1	\$431,400	0.00%	0.00%
Sun Coast Global, Inc.	A			\$430,000	0.00%	0.00%	0.00%	0.01%	2	\$430,000	0.00%	0.01%
Sun Coast Global, Inc. Total				\$430,000	0.00%	0.00%	0.00%	0.01%	2	\$430,000	0.00%	0.01%
Twin Metro Realty LLC	A	2	\$266,500	\$163,000	0.00%	0.00%	0.01%	0.00%	3	\$429,500	0.00%	0.01%
Twin Metro Realty LLC Total		2	\$266,500	\$163,000	0.00%	0.00%	0.01%	0.00%	3	\$429,500	0.00%	0.01%
Woodruff Property Management	B	1	\$425,000		0.00%	0.00%	0.00%	0.00%	1	\$425,000	0.00%	0.00%
Woodruff Property Management Total		1	\$425,000		0.00%	0.00%	0.00%	0.00%	1	\$425,000	0.00%	0.00%
Schooner Bay	B	1	\$425,000		0.00%	0.00%	0.00%	0.00%	1	\$425,000	0.00%	0.00%
Schooner Bay Total		1	\$425,000		0.00%	0.00%	0.00%	0.00%	1	\$425,000	0.00%	0.00%
Encompass Property Management	B			\$420,000	0.00%	0.00%	0.00%	0.00%	1	\$420,000	0.00%	0.00%
Encompass Property Management Total				\$420,000	0.00%	0.00%	0.00%	0.00%	1	\$420,000	0.00%	0.00%
West Coast Realty Inc	B			\$419,000	0.00%	0.00%	0.00%	0.00%	1	\$419,000	0.00%	0.00%
West Coast Realty Inc Total				\$419,000	0.00%	0.00%	0.00%	0.00%	1	\$419,000	0.00%	0.00%
Mayhugh Realty, Inc.	B	1	\$416,500		0.00%	0.00%	0.00%	0.00%	1	\$416,500	0.00%	0.00%
Mayhugh Realty, Inc. Total				\$416,500	0.00%	0.00%	0.00%	0.00%	1	\$416,500	0.00%	0.00%
Exclusive Properties of Southwest Florida	B			\$405,000	0.00%	0.00%	0.00%	0.00%	1	\$405,000	0.00%	0.00%
Exclusive Properties of Southwest Florida Total				\$405,000	0.00%	0.00%	0.00%	0.00%	1	\$405,000	0.00%	0.00%
Linda Lamb & Company LLC	B	1	\$400,000		0.00%	0.00%	0.00%	0.00%	1	\$400,000	0.00%	0.00%
Linda Lamb & Company LLC Total				\$400,000	0.00%	0.00%	0.00%	0.00%	1	\$400,000	0.00%	0.00%
Carlyn LLC, REALTORS	B	1	\$398,500		0.00%	0.00%	0.00%	0.00%	1	\$398,500	0.00%	0.00%
Carlyn LLC, REALTORS Total		1	\$398,500		0.00%	0.00%	0.00%	0.00%	1	\$398,500	0.00%	0.00%
Virginia M Woody	B			\$390,000	0.00%	0.00%	0.00%	0.00%	1	\$390,000	0.00%	0.00%
Virginia M Woody Total				\$390,000	0.00%	0.00%	0.00%	0.00%	1	\$390,000	0.00%	0.00%
Florida Real Estate Services, Inc.	B	1	\$390,000		0.00%	0.00%	0.00%	0.00%	1	\$390,000	0.00%	0.00%
Florida Real Estate Services, Inc. Total		1	\$390,000		0.00%	0.00%	0.00%	0.00%	1	\$390,000	0.00%	0.00%
Shore Line Realty & Associates	A	2	\$390,000		0.00%	0.00%	0.01%	0.00%	2	\$390,000	0.00%	0.01%
Shore Line Realty & Associates Total		2	\$390,000		0.00%	0.00%	0.01%	0.00%	2	\$390,000	0.00%	0.01%
Cyrus International Realty Cor	B			\$389,690	0.00%	0.00%	0.00%	0.00%	1	\$389,690	0.00%	0.00%
Cyrus International Realty Cor Total				\$389,690	0.00%	0.00%	0.00%	0.00%	1	\$389,690	0.00%	0.00%
Florida Gulf Coast Realty LLC	A	2	\$386,000		0.00%	0.00%	0.01%	0.00%	2	\$386,000	0.00%	0.01%
Florida Gulf Coast Realty LLC Total		2	\$386,000		0.00%	0.00%	0.01%	0.00%	2	\$386,000	0.00%	0.01%
River's Edge Properties, LLC	B			\$385,000	0.00%	0.00%	0.00%	0.00%	1	\$385,000	0.00%	0.00%

**John R. Wood Properties, Inc.**  
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River's Edge Properties, LLC Total		1	\$385,000	0.00%	0.00%	0.00%	0.00%	1	\$385,000	0.00%	0.00%		
Kova Commercial of Naples LLC	B	1	\$385,000	0.00%	0.00%	0.00%	0.00%	1	\$385,000	0.00%	0.00%		
Kova Commercial of Naples LLC Total		1	\$385,000	0.00%	0.00%	0.00%	0.00%	1	\$385,000	0.00%	0.00%		
Florida Living Realty Group	A	2	\$383,000	0.00%	0.00%	0.00%	0.01%	2	\$383,000	0.00%	0.01%		
Florida Living Realty Group Total		2	\$383,000	0.00%	0.00%	0.00%	0.01%	2	\$383,000	0.00%	0.01%		
Kaye Realty Inc.	B	1	\$379,900	0.00%	0.00%	0.00%	0.00%	1	\$379,900	0.00%	0.00%		
Kaye Realty Inc. Total		1	\$379,900	0.00%	0.00%	0.00%	0.00%	1	\$379,900	0.00%	0.00%		
Bang Realty	B	1	\$378,076	0.00%	0.00%	0.00%	0.00%	1	\$378,076	0.00%	0.00%		
Bang Realty Total		1	\$378,076	0.00%	0.00%	0.00%	0.00%	1	\$378,076	0.00%	0.00%		
Achievers Real Estate Services	A	1	\$100,000	0.00%	0.00%	0.00%	0.00%	1	\$100,000	0.00%	0.00%		
	B	1	\$270,000	0.00%	0.00%	0.00%	0.00%	1	\$270,000	0.00%	0.00%		
Achievers Real Estate Services Total		1	\$270,000	\$100,000	0.00%	0.00%	0.00%	2	\$370,000	0.00%	0.01%		
Grande Floridian Properties, Inc.	A	1	\$197,313	\$171,000	0.00%	0.00%	0.00%	2	\$368,313	0.00%	0.01%		
Grande Floridian Properties, Inc. Total		1	\$197,313	\$171,000	0.00%	0.00%	0.00%	2	\$368,313	0.00%	0.01%		
American Properties Real Estat	B	1	\$360,000	0.00%	0.00%	0.00%	0.00%	1	\$360,000	0.00%	0.00%		
American Properties Real Estat Total		1	\$360,000	0.00%	0.00%	0.00%	0.00%	1	\$360,000	0.00%	0.00%		
Gulflife Realty	B	1	\$360,000	0.00%	0.00%	0.00%	0.00%	1	\$360,000	0.00%	0.00%		
Gulflife Realty Total		1	\$360,000	0.00%	0.00%	0.00%	0.00%	1	\$360,000	0.00%	0.00%		
Naples Friends & Family Realty	A	1	\$180,000	0.00%	0.00%	0.00%	0.00%	2	\$360,000	0.00%	0.01%		
Naples Friends & Family Realty Total		1	\$180,000	\$180,000	0.00%	0.00%	0.00%	2	\$360,000	0.00%	0.01%		
Royal Realty Investment Group	A	2	\$356,000	0.00%	0.00%	0.00%	0.01%	2	\$356,000	0.00%	0.01%		
Royal Realty Investment Group Total		2	\$356,000	0.00%	0.00%	0.00%	0.01%	2	\$356,000	0.00%	0.01%		
Century 21 Gold Star Realty	B	1	\$355,000	0.00%	0.00%	0.00%	0.00%	1	\$355,000	0.00%	0.00%		
Century 21 Gold Star Realty Total		1	\$355,000	0.00%	0.00%	0.00%	0.00%	1	\$355,000	0.00%	0.00%		
Aggressive Realty Services LLC	B	1	\$354,000	0.00%	0.00%	0.00%	0.00%	1	\$354,000	0.00%	0.00%		
Aggressive Realty Services LLC Total		1	\$354,000	0.00%	0.00%	0.00%	0.00%	1	\$354,000	0.00%	0.00%		
Cape Realty Inc	B	1	\$352,500	0.00%	0.00%	0.00%	0.00%	1	\$352,500	0.00%	0.00%		
Cape Realty Inc Total		1	\$352,500	0.00%	0.00%	0.00%	0.00%	1	\$352,500	0.00%	0.00%		
Beck Real Estate	B	1	\$350,000	0.00%	0.00%	0.00%	0.00%	1	\$350,000	0.00%	0.00%		
Beck Real Estate Total		1	\$350,000	0.00%	0.00%	0.00%	0.00%	1	\$350,000	0.00%	0.00%		
Burge Realty Group Inc	B	1	\$350,000	0.00%	0.00%	0.00%	0.00%	1	\$350,000	0.00%	0.00%		
Burge Realty Group Inc Total		1	\$350,000	0.00%	0.00%	0.00%	0.00%	1	\$350,000	0.00%	0.00%		
Century 21 Tri Power Realty	A	1	\$100,000	0.00%	0.00%	0.00%	0.00%	1	\$100,000	0.00%	0.00%		
	B	1	\$250,000	0.00%	0.00%	0.00%	0.00%	1	\$250,000	0.00%	0.00%		
Century 21 Tri Power Realty Total		2	\$350,000	0.00%	0.00%	0.01%	0.00%	2	\$350,000	0.00%	0.01%		
Sun Village Realty LLC	B	1	\$350,000	0.00%	0.00%	0.00%	0.00%	1	\$350,000	0.00%	0.00%		
Sun Village Realty LLC Total		1	\$350,000	0.00%	0.00%	0.00%	0.00%	1	\$350,000	0.00%	0.00%		
Cozy Naples Properties	B	1	\$345,000	0.00%	0.00%	0.00%	0.00%	1	\$345,000	0.00%	0.00%		
Cozy Naples Properties Total		1	\$345,000	0.00%	0.00%	0.00%	0.00%	1	\$345,000	0.00%	0.00%		
RWB Real Estate, Inc.	B	1	\$340,000	0.00%	0.00%	0.00%	0.00%	1	\$340,000	0.00%	0.00%		
RWB Real Estate, Inc. Total		1	\$340,000	0.00%	0.00%	0.00%	0.00%	1	\$340,000	0.00%	0.00%		
Janeiro Realty, LLC	A	1	\$168,800	\$168,800	0.00%	0.00%	0.00%	2	\$337,600	0.00%	0.01%		
Janeiro Realty, LLC Total		1	\$168,800	\$168,800	0.00%	0.00%	0.00%	2	\$337,600	0.00%	0.01%		
First Step Realty Group	B	1	\$335,000	0.00%	0.00%	0.00%	0.00%	1	\$335,000	0.00%	0.00%		
First Step Realty Group Total		1	\$335,000	0.00%	0.00%	0.00%	0.00%	1	\$335,000	0.00%	0.00%		
FL Fidelity Realty Advisers	B	1	\$332,000	0.00%	0.00%	0.00%	0.00%	1	\$332,000	0.00%	0.00%		
FL Fidelity Realty Advisers Total		1	\$332,000	0.00%	0.00%	0.00%	0.00%	1	\$332,000	0.00%	0.00%		
Coastal Breeze Properties	A	1	\$180,000	\$150,000	0.00%	0.00%	0.00%	2	\$330,000	0.00%	0.01%		
Coastal Breeze Properties Total		1	\$180,000	\$150,000	0.00%	0.00%	0.00%	2	\$330,000	0.00%	0.01%		
Rome International Realty	A	2	\$325,900	0.00%	0.00%	0.00%	0.01%	2	\$325,900	0.00%	0.01%		
Rome International Realty Total		2	\$325,900	0.00%	0.00%	0.00%	0.01%	2	\$325,900	0.00%	0.01%		
Floridas Realty LLC	B	1	\$320,000	0.00%	0.00%	0.00%	0.00%	1	\$320,000	0.00%	0.00%		

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data		Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side		Sum of Closed Volume	% of Closed Volume	% Closed	Units	% Closed	Units				
Floridas Realty LLC Total		1	\$320,000	0.00%	0.00%	0.00%	0.00%	1	\$320,000	0.00%	0.00%	
Stock Realty LLC	B	1	\$315,000	0.00%	0.00%	0.00%	0.00%	1	\$315,000	0.00%	0.00%	
Stock Realty LLC Total		1	\$315,000	0.00%	0.00%	0.00%	0.00%	1	\$315,000	0.00%	0.00%	
Venture Realty & Investments	B	1	\$310,000	0.00%	0.00%	0.00%	0.00%	1	\$310,000	0.00%	0.00%	
Venture Realty & Investments Total		1	\$310,000	0.00%	0.00%	0.00%	0.00%	1	\$310,000	0.00%	0.00%	
Barrington-Grey Realty LLC	B	1	\$310,000	0.00%	0.00%	0.00%	0.00%	1	\$310,000	0.00%	0.00%	
Barrington-Grey Realty LLC Total		1	\$310,000	0.00%	0.00%	0.00%	0.00%	1	\$310,000	0.00%	0.00%	
Dockside Realty Inc	B	1	\$305,000	0.00%	0.00%	0.00%	0.00%	1	\$305,000	0.00%	0.00%	
Dockside Realty Inc Total		1	\$305,000	0.00%	0.00%	0.00%	0.00%	1	\$305,000	0.00%	0.00%	
NextHome Advisors	B	1	\$302,500	0.00%	0.00%	0.00%	0.00%	1	\$302,500	0.00%	0.00%	
NextHome Advisors Total		1	\$302,500	0.00%	0.00%	0.00%	0.00%	1	\$302,500	0.00%	0.00%	
Staged Homes Realty of SWFL In	B	1	\$302,000	0.00%	0.00%	0.00%	0.00%	1	\$302,000	0.00%	0.00%	
Staged Homes Realty of SWFL In Total		1	\$302,000	0.00%	0.00%	0.00%	0.00%	1	\$302,000	0.00%	0.00%	
Jim Green Realty	B	1	\$300,000	0.00%	0.00%	0.00%	0.00%	1	\$300,000	0.00%	0.00%	
Jim Green Realty Total		1	\$300,000	0.00%	0.00%	0.00%	0.00%	1	\$300,000	0.00%	0.00%	
Judah Realty	B	1	\$298,000	0.00%	0.00%	0.00%	0.00%	1	\$298,000	0.00%	0.00%	
Judah Realty Total		1	\$298,000	0.00%	0.00%	0.00%	0.00%	1	\$298,000	0.00%	0.00%	
N.A.I. Realty	B	1	\$295,500	0.00%	0.00%	0.00%	0.00%	1	\$295,500	0.00%	0.00%	
N.A.I. Realty Total		1	\$295,500	0.00%	0.00%	0.00%	0.00%	1	\$295,500	0.00%	0.00%	
Florida Buyer Broker	B	1	\$293,000	0.00%	0.00%	0.00%	0.00%	1	\$293,000	0.00%	0.00%	
Florida Buyer Broker Total		1	\$293,000	0.00%	0.00%	0.00%	0.00%	1	\$293,000	0.00%	0.00%	
Hovland, Inc.	B	1	\$290,000	0.00%	0.00%	0.00%	0.00%	1	\$290,000	0.00%	0.00%	
Hovland, Inc. Total		1	\$290,000	0.00%	0.00%	0.00%	0.00%	1	\$290,000	0.00%	0.00%	
Rushin Realty	B	1	\$290,000	0.00%	0.00%	0.00%	0.00%	1	\$290,000	0.00%	0.00%	
Rushin Realty Total		1	\$290,000	0.00%	0.00%	0.00%	0.00%	1	\$290,000	0.00%	0.00%	
Marco Realty Associates, Inc.	B	1	\$289,000	0.00%	0.00%	0.00%	0.00%	1	\$289,000	0.00%	0.00%	
Marco Realty Associates, Inc. Total		1	\$289,000	0.00%	0.00%	0.00%	0.00%	1	\$289,000	0.00%	0.00%	
VADA Properties	B	1	\$289,000	0.00%	0.00%	0.00%	0.00%	1	\$289,000	0.00%	0.00%	
VADA Properties Total		1	\$289,000	0.00%	0.00%	0.00%	0.00%	1	\$289,000	0.00%	0.00%	
Green Coast Realty Inc	B	1	\$287,500	0.00%	0.00%	0.00%	0.00%	1	\$287,500	0.00%	0.00%	
Green Coast Realty Inc Total		1	\$287,500	0.00%	0.00%	0.00%	0.00%	1	\$287,500	0.00%	0.00%	
The Realty Source of Naples	B	1	\$285,000	0.00%	0.00%	0.00%	0.00%	1	\$285,000	0.00%	0.00%	
The Realty Source of Naples Total		1	\$285,000	0.00%	0.00%	0.00%	0.00%	1	\$285,000	0.00%	0.00%	
Homes Realty LLC	B	1	\$285,000	0.00%	0.00%	0.00%	0.00%	1	\$285,000	0.00%	0.00%	
Homes Realty LLC Total		1	\$285,000	0.00%	0.00%	0.00%	0.00%	1	\$285,000	0.00%	0.00%	
McQuaid & Company LLC	B	1	\$285,000	0.00%	0.00%	0.00%	0.00%	1	\$285,000	0.00%	0.00%	
McQuaid & Company LLC Total		1	\$285,000	0.00%	0.00%	0.00%	0.00%	1	\$285,000	0.00%	0.00%	
Bohio Realty LLC	B	1	\$284,900	0.00%	0.00%	0.00%	0.00%	1	\$284,900	0.00%	0.00%	
Bohio Realty LLC Total		1	\$284,900	0.00%	0.00%	0.00%	0.00%	1	\$284,900	0.00%	0.00%	
Realty Rents and Sales, LLC	A	1	\$139,200	0.00%	0.00%	0.00%	0.00%	2	\$278,400	0.00%	0.01%	
Realty Rents and Sales, LLC Total		1	\$139,200	0.00%	0.00%	0.00%	0.00%	2	\$278,400	0.00%	0.01%	
Seaside Realty of Cape Coral	B	1	\$277,500	0.00%	0.00%	0.00%	0.00%	1	\$277,500	0.00%	0.00%	
Seaside Realty of Cape Coral Total		1	\$277,500	0.00%	0.00%	0.00%	0.00%	1	\$277,500	0.00%	0.00%	
King Group Realty, LLC	B	1	\$275,000	0.00%	0.00%	0.00%	0.00%	1	\$275,000	0.00%	0.00%	
King Group Realty, LLC Total		1	\$275,000	0.00%	0.00%	0.00%	0.00%	1	\$275,000	0.00%	0.00%	
Commercium Real Estate Inc.	B	1	\$270,000	0.00%	0.00%	0.00%	0.00%	1	\$270,000	0.00%	0.00%	
Commercium Real Estate Inc. Total		1	\$270,000	0.00%	0.00%	0.00%	0.00%	1	\$270,000	0.00%	0.00%	
Bella Real Estate LLC	B	1	\$270,000	0.00%	0.00%	0.00%	0.00%	1	\$270,000	0.00%	0.00%	
Bella Real Estate LLC Total		1	\$270,000	0.00%	0.00%	0.00%	0.00%	1	\$270,000	0.00%	0.00%	
Innovative Properties	B	1	\$270,000	0.00%	0.00%	0.00%	0.00%	1	\$270,000	0.00%	0.00%	
Innovative Properties Total		1	\$270,000	0.00%	0.00%	0.00%	0.00%	1	\$270,000	0.00%	0.00%	
Vanderbilt Beach Realty	B	1	\$270,000	0.00%	0.00%	0.00%	0.00%	1	\$270,000	0.00%	0.00%	

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data Side											
	Count of Side	Sum of Closed Volume	% of Closed Volume	% Closed Units	Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units				
Vanderbilt Beach Realty Total	1	\$270,000	0.00%	0.00%	0.00%	0.00%	1	\$270,000	0.00%	0.00%		
Professional Advantage Realty	B	1	\$268,000	0.00%	0.00%	0.00%	0.00%	1	\$268,000	0.00%	0.00%	
Professional Advantage Realty Total	1	\$268,000	0.00%	0.00%	0.00%	0.00%	1	\$268,000	0.00%	0.00%		
Team Realty of SWFL LLC	B	1	\$267,500	0.00%	0.00%	0.00%	0.00%	1	\$267,500	0.00%	0.00%	
Team Realty of SWFL LLC Total	1	\$267,500	0.00%	0.00%	0.00%	0.00%	1	\$267,500	0.00%	0.00%		
Crifasi Real Estate Inc.	B	1	\$265,000	0.00%	0.00%	0.00%	0.00%	1	\$265,000	0.00%	0.00%	
Crifasi Real Estate Inc. Total	1	\$265,000	0.00%	0.00%	0.00%	0.00%	1	\$265,000	0.00%	0.00%		
Allied International Brokers	B	1	\$265,000	0.00%	0.00%	0.00%	0.00%	1	\$265,000	0.00%	0.00%	
Allied International Brokers Total	1	\$265,000	0.00%	0.00%	0.00%	0.00%	1	\$265,000	0.00%	0.00%		
Kalar Realty Services	B	1	\$259,000	0.00%	0.00%	0.00%	0.00%	1	\$259,000	0.00%	0.00%	
Kalar Realty Services Total	1	\$259,000	0.00%	0.00%	0.00%	0.00%	1	\$259,000	0.00%	0.00%		
Odyssea Real Estate Group LLC	B	1	\$255,000	0.00%	0.00%	0.00%	0.00%	1	\$255,000	0.00%	0.00%	
Odyssea Real Estate Group LLC Total	1	\$255,000	0.00%	0.00%	0.00%	0.00%	1	\$255,000	0.00%	0.00%		
Avery Realty Group	B	1	\$255,000	0.00%	0.00%	0.00%	0.00%	1	\$255,000	0.00%	0.00%	
Avery Realty Group Total	1	\$255,000	0.00%	0.00%	0.00%	0.00%	1	\$255,000	0.00%	0.00%		
Nichols Realty, Inc.	B	1	\$255,000	0.00%	0.00%	0.00%	0.00%	1	\$255,000	0.00%	0.00%	
Nichols Realty, Inc. Total	1	\$255,000	0.00%	0.00%	0.00%	0.00%	1	\$255,000	0.00%	0.00%		
Pelican Bay Realty, Inc.	A	1	\$248,000	0.00%	0.00%	0.00%	0.00%	1	\$248,000	0.00%	0.00%	
Pelican Bay Realty, Inc. Total	1	\$248,000	0.00%	0.00%	0.00%	0.00%	1	\$248,000	0.00%	0.00%		
RE/MAX Results Realty	A	1	\$246,000	0.00%	0.00%	0.00%	0.00%	1	\$246,000	0.00%	0.00%	
RE/MAX Results Realty Total	1	\$246,000	0.00%	0.00%	0.00%	0.00%	1	\$246,000	0.00%	0.00%		
Naples Properties	A	1	\$245,000	0.00%	0.00%	0.00%	0.00%	1	\$245,000	0.00%	0.00%	
Naples Properties Total	1	\$245,000	0.00%	0.00%	0.00%	0.00%	1	\$245,000	0.00%	0.00%		
Shoreline Properties of SW FL	A	1	\$243,000	0.00%	0.00%	0.00%	0.00%	1	\$243,000	0.00%	0.00%	
Shoreline Properties of SW FL Total	1	\$243,000	0.00%	0.00%	0.00%	0.00%	1	\$243,000	0.00%	0.00%		
Donna Carnes	A	1	\$240,000	0.00%	0.00%	0.00%	0.00%	1	\$240,000	0.00%	0.00%	
Donna Carnes Total	1	\$240,000	0.00%	0.00%	0.00%	0.00%	1	\$240,000	0.00%	0.00%		
Gulf Coast Realty LLC	A	1	\$120,000	\$120,000	0.00%	0.00%	0.00%	0.00%	2	\$240,000	0.00%	0.01%
Gulf Coast Realty LLC Total	1	\$120,000	\$120,000	0.00%	0.00%	0.00%	0.00%	2	\$240,000	0.00%	0.01%	
Precision Realty Services Inc	A	2	\$240,000	0.00%	0.00%	0.01%	0.00%	2	\$240,000	0.00%	0.01%	
Precision Realty Services Inc Total	2	\$240,000	0.00%	0.00%	0.01%	0.00%	2	\$240,000	0.00%	0.01%		
Raso Realty Inc	A	1	\$239,900	0.00%	0.00%	0.00%	0.00%	1	\$239,900	0.00%	0.00%	
Raso Realty Inc Total	1	\$239,900	0.00%	0.00%	0.00%	0.00%	1	\$239,900	0.00%	0.00%		
Lee County Realty, Inc.	A	2	\$235,700	0.00%	0.00%	0.01%	0.00%	2	\$235,700	0.00%	0.01%	
Lee County Realty, Inc. Total	2	\$235,700	0.00%	0.00%	0.01%	0.00%	2	\$235,700	0.00%	0.01%		
LocateHomes.com	A	1	\$235,000	0.00%	0.00%	0.00%	0.00%	1	\$235,000	0.00%	0.00%	
LocateHomes.com Total	1	\$235,000	0.00%	0.00%	0.00%	0.00%	1	\$235,000	0.00%	0.00%		
Belle Realty Co.	A	1	\$235,000	0.00%	0.00%	0.00%	0.00%	1	\$235,000	0.00%	0.00%	
Belle Realty Co. Total	1	\$235,000	0.00%	0.00%	0.00%	0.00%	1	\$235,000	0.00%	0.00%		
RYW Properties	A	1	\$235,000	0.00%	0.00%	0.00%	0.00%	1	\$235,000	0.00%	0.00%	
RYW Properties Total	1	\$235,000	0.00%	0.00%	0.00%	0.00%	1	\$235,000	0.00%	0.00%		
Gulf Coast Executive Realty	A	1	\$235,000	0.00%	0.00%	0.00%	0.00%	1	\$235,000	0.00%	0.00%	
Gulf Coast Executive Realty Total	1	\$235,000	0.00%	0.00%	0.00%	0.00%	1	\$235,000	0.00%	0.00%		
Slocum Properties	A	1	\$227,000	0.00%	0.00%	0.00%	0.00%	1	\$227,000	0.00%	0.00%	
Slocum Properties Total	1	\$227,000	0.00%	0.00%	0.00%	0.00%	1	\$227,000	0.00%	0.00%		
Galleon Real Estate LLC	A	1	\$227,000	0.00%	0.00%	0.00%	0.00%	1	\$227,000	0.00%	0.00%	
Galleon Real Estate LLC Total	1	\$227,000	0.00%	0.00%	0.00%	0.00%	1	\$227,000	0.00%	0.00%		
Morris Williams Realty	A	1	\$220,000	0.00%	0.00%	0.00%	0.00%	1	\$220,000	0.00%	0.00%	
Morris Williams Realty Total	1	\$220,000	0.00%	0.00%	0.00%	0.00%	1	\$220,000	0.00%	0.00%		
RL Enterprises LLC	A	1	\$215,000	0.00%	0.00%	0.00%	0.00%	1	\$215,000	0.00%	0.00%	
RL Enterprises LLC Total	1	\$215,000	0.00%	0.00%	0.00%	0.00%	1	\$215,000	0.00%	0.00%		
Altru Realty	A	1	\$214,000	0.00%	0.00%	0.00%	0.00%	1	\$214,000	0.00%	0.00%	

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data	Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
		Count of Side	Sum of Closed Volume	% of Closed Volume	% Closed Units						
Altru Realty Total		1	\$214,000	0.00%	0.00%	0.00%	0.00%	1	\$214,000	0.00%	0.00%
Cornerstone Real Estate Services, Inc.	A	1	\$210,000	0.00%	0.00%	0.00%	0.00%	1	\$210,000	0.00%	0.00%
Cornerstone Real Estate Services, Inc. Total		1	\$210,000	0.00%	0.00%	0.00%	0.00%	1	\$210,000	0.00%	0.00%
Beth Rose Real Estate & Auction	A	1	\$210,000	0.00%	0.00%	0.00%	0.00%	1	\$210,000	0.00%	0.00%
Beth Rose Real Estate & Auction Total		1	\$210,000	0.00%	0.00%	0.00%	0.00%	1	\$210,000	0.00%	0.00%
Kelly Cove Realty Inc	A							1	\$206,000	0.00%	0.00%
Kelly Cove Realty Inc Total		1	\$206,000	0.00%	0.00%	0.00%	0.00%	1	\$206,000	0.00%	0.00%
Henson Luke Realty Group Int'l	A	1	\$204,700	0.00%	0.00%	0.00%	0.00%	1	\$204,700	0.00%	0.00%
Henson Luke Realty Group Int'l Total		1	\$204,700	0.00%	0.00%	0.00%	0.00%	1	\$204,700	0.00%	0.00%
Win Realty, LLC	A	1	\$203,000	0.00%	0.00%	0.00%	0.00%	1	\$203,000	0.00%	0.00%
Win Realty, LLC Total		1	\$203,000	0.00%	0.00%	0.00%	0.00%	1	\$203,000	0.00%	0.00%
Sanddollar Real Estate Corp of Naples	A	1	\$195,000	0.00%	0.00%	0.00%	0.00%	1	\$195,000	0.00%	0.00%
Sanddollar Real Estate Corp of Naples Total		1	\$195,000	0.00%	0.00%	0.00%	0.00%	1	\$195,000	0.00%	0.00%
Dream Coast Realty	A							1	\$190,000	0.00%	0.00%
Dream Coast Realty Total		1	\$190,000	0.00%	0.00%	0.00%	0.00%	1	\$190,000	0.00%	0.00%
Blue Sky Builders & Realty	A	1	\$189,000	0.00%	0.00%	0.00%	0.00%	1	\$189,000	0.00%	0.00%
Blue Sky Builders & Realty Total		1	\$189,000	0.00%	0.00%	0.00%	0.00%	1	\$189,000	0.00%	0.00%
Amstate Advantage Realty	A	1	\$188,000	0.00%	0.00%	0.00%	0.00%	1	\$188,000	0.00%	0.00%
Amstate Advantage Realty Total		1	\$188,000	0.00%	0.00%	0.00%	0.00%	1	\$188,000	0.00%	0.00%
Florida Future Realty Inc	A							1	\$185,000	0.00%	0.00%
Florida Future Realty Inc Total		1	\$185,000	0.00%	0.00%	0.00%	0.00%	1	\$185,000	0.00%	0.00%
Sunset Coast Realty	A							1	\$185,000	0.00%	0.00%
Sunset Coast Realty Total		1	\$185,000	0.00%	0.00%	0.00%	0.00%	1	\$185,000	0.00%	0.00%
Real Estate Direct	A	1	\$183,000	0.00%	0.00%	0.00%	0.00%	1	\$183,000	0.00%	0.00%
Real Estate Direct Total		1	\$183,000	0.00%	0.00%	0.00%	0.00%	1	\$183,000	0.00%	0.00%
SWFL Real Estate Experts	A							1	\$180,500	0.00%	0.00%
SWFL Real Estate Experts Total		1	\$180,500	0.00%	0.00%	0.00%	0.00%	1	\$180,500	0.00%	0.00%
DIY Home Sale Services	A							1	\$179,900	0.00%	0.00%
DIY Home Sale Services Total		1	\$179,900	0.00%	0.00%	0.00%	0.00%	1	\$179,900	0.00%	0.00%
Sellstate Real Estate Gallery	A							1	\$178,000	0.00%	0.00%
Sellstate Real Estate Gallery Total		1	\$178,000	0.00%	0.00%	0.00%	0.00%	1	\$178,000	0.00%	0.00%
Far Florida	A	1	\$174,000	0.00%	0.00%	0.00%	0.00%	1	\$174,000	0.00%	0.00%
Far Florida Total		1	\$174,000	0.00%	0.00%	0.00%	0.00%	1	\$174,000	0.00%	0.00%
Realty Redesigned	A							1	\$171,400	0.00%	0.00%
Realty Redesigned Total		1	\$171,400	0.00%	0.00%	0.00%	0.00%	1	\$171,400	0.00%	0.00%
World Realty Group Inc	A							1	\$170,000	0.00%	0.00%
World Realty Group Inc Total		1	\$170,000	0.00%	0.00%	0.00%	0.00%	1	\$170,000	0.00%	0.00%
Florida's 1st Choice Realty	A	1	\$85,000	0.00%	0.00%	0.00%	0.00%	2	\$170,000	0.00%	0.01%
Florida's 1st Choice Realty Total		1	\$85,000	0.00%	0.00%	0.00%	0.00%	2	\$170,000	0.00%	0.01%
Hartford Realty LLC	A							1	\$165,000	0.00%	0.00%
Hartford Realty LLC Total		1	\$165,000	0.00%	0.00%	0.00%	0.00%	1	\$165,000	0.00%	0.00%
Advantage Florida Real Estate	A							1	\$160,000	0.00%	0.00%
Advantage Florida Real Estate Total		1	\$160,000	0.00%	0.00%	0.00%	0.00%	1	\$160,000	0.00%	0.00%
Bella Casa Services II LLC	A	1	\$155,000	0.00%	0.00%	0.00%	0.00%	1	\$155,000	0.00%	0.00%
Bella Casa Services II LLC Total		1	\$155,000	0.00%	0.00%	0.00%	0.00%	1	\$155,000	0.00%	0.00%
Dina Marie Realty, LLC	A							1	\$150,800	0.00%	0.00%
Dina Marie Realty, LLC Total		1	\$150,800	0.00%	0.00%	0.00%	0.00%	1	\$150,800	0.00%	0.00%
Kaplowe Real Estate	A							1	\$148,000	0.00%	0.00%
Kaplowe Real Estate Total		1	\$148,000	0.00%	0.00%	0.00%	0.00%	1	\$148,000	0.00%	0.00%
Carrera Consulting Group Inter	A							1	\$146,000	0.00%	0.00%
Carrera Consulting Group Inter Total		1	\$146,000	0.00%	0.00%	0.00%	0.00%	1	\$146,000	0.00%	0.00%
Preferred Properties Intl Inc	A	1	\$145,000	0.00%	0.00%	0.00%	0.00%	1	\$145,000	0.00%	0.00%

**John R. Wood Properties, Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Ranking By Volume-Price Code**

	Data		Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units	
	Count of Side		Sum of Closed Volume	% of Closed Volume	% Closed Units								
Preferred Properties Intl Inc Total		1	\$145,000	0.00%	0.00%	0.00%	0.00%	1	\$145,000	0.00%	0.00%		
Collier Realty & Management	A	1	\$145,000	0.00%	0.00%	0.00%	0.00%	1	\$145,000	0.00%	0.00%		
Collier Realty & Management Total		1	\$145,000	0.00%	0.00%	0.00%	0.00%	1	\$145,000	0.00%	0.00%		
Lifestyle Property Group LLC	A	1	\$144,000	0.00%	0.00%	0.00%	0.00%	1	\$144,000	0.00%	0.00%		
Lifestyle Property Group LLC Total		1	\$144,000	0.00%	0.00%	0.00%	0.00%	1	\$144,000	0.00%	0.00%		
Pelletier Properties, LLC	A	1	\$140,000	0.00%	0.00%	0.00%	0.00%	1	\$140,000	0.00%	0.00%		
Pelletier Properties, LLC Total		1	\$140,000	0.00%	0.00%	0.00%	0.00%	1	\$140,000	0.00%	0.00%		
Appraisal Research Corp. of Naples	A	1	\$136,000	0.00%	0.00%	0.00%	0.00%	1	\$136,000	0.00%	0.00%		
Appraisal Research Corp. of Naples Total		1	\$136,000	0.00%	0.00%	0.00%	0.00%	1	\$136,000	0.00%	0.00%		
Fast Action Realty Inc	A	1	\$133,000	0.00%	0.00%	0.00%	0.00%	1	\$133,000	0.00%	0.00%		
Fast Action Realty Inc Total		1	\$133,000	0.00%	0.00%	0.00%	0.00%	1	\$133,000	0.00%	0.00%		
Worthit Realty,LLC	A	1	\$130,000	0.00%	0.00%	0.00%	0.00%	1	\$130,000	0.00%	0.00%		
Worthit Realty,LLC Total		1	\$130,000	0.00%	0.00%	0.00%	0.00%	1	\$130,000	0.00%	0.00%		
Platinum Coast Real Estate	A	1	\$113,000	0.00%	0.00%	0.00%	0.00%	1	\$113,000	0.00%	0.00%		
Platinum Coast Real Estate Total		1	\$113,000	0.00%	0.00%	0.00%	0.00%	1	\$113,000	0.00%	0.00%		
Gennaro Realty Group Inc	A	1	\$112,000	0.00%	0.00%	0.00%	0.00%	1	\$112,000	0.00%	0.00%		
Gennaro Realty Group Inc Total		1	\$112,000	0.00%	0.00%	0.00%	0.00%	1	\$112,000	0.00%	0.00%		
New Horizons Real Estate Corp.	A	1	\$110,000	0.00%	0.00%	0.00%	0.00%	1	\$110,000	0.00%	0.00%		
New Horizons Real Estate Corp. Total		1	\$110,000	0.00%	0.00%	0.00%	0.00%	1	\$110,000	0.00%	0.00%		
Dove Realty, Inc.	A	1	\$94,900	0.00%	0.00%	0.00%	0.00%	1	\$94,900	0.00%	0.00%		
Dove Realty, Inc. Total		1	\$94,900	0.00%	0.00%	0.00%	0.00%	1	\$94,900	0.00%	0.00%		
<b>Grand Total</b>		<b>11,030</b>	<b>11,030</b>	<b>\$5,988,206,247</b>	<b>\$5,988,206,247</b>	<b>50.00%</b>	<b>50.00%</b>	<b>50.00%</b>	<b>50.00%</b>	<b>22,060</b>	<b>\$11,976,412,494</b>	<b>100.00%</b>	<b>100.00%</b>

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

Market Defined	Historical NA-BN-ES Offices Company	Data Side				Total Count of Side	Total Sum of Closed Volume
		Count of Side		Sum of Closed Volume			
		L	S	L	S		
Bonita Estero Markets Only	John R Wood	270	269	\$144,175,313	\$153,476,113	539	\$297,651,426
	Downing Frye	214	223	\$75,944,850	\$88,596,074	437	\$164,540,924
	Keller Williams Elite Realty	226	164	\$95,572,749	\$73,739,755	390	\$169,312,504
	Premiere Plus Realty Co.	134	193	\$47,252,436	\$63,012,732	327	\$110,265,168
	Domain Realty.com LLC	126	172	\$43,560,850	\$63,839,793	298	\$107,400,643
	Royal Shell Real Estate, Inc.	137	114	\$74,282,051	\$60,797,588	251	\$135,079,639
	Realty World Florida	121	64	\$52,243,075	\$29,166,082	185	\$81,409,157
	Premier Sothebys Int. Realty	97	84	\$49,036,405	\$40,816,590	181	\$89,852,995
	Berkshire Hathaway Florida	98	79	\$36,319,450	\$29,213,169	177	\$65,532,619
	Coldwell Banker Residential Real Estate, Inc.	71	101	\$50,660,265	\$46,088,760	172	\$96,749,025
	MVP Realty Associates	47	75	\$15,093,100	\$20,044,640	122	\$35,137,740
	Engel & Voelkers	33	33	\$20,802,441	\$16,445,386	66	\$37,247,827
	Lennar Realty Inc	47	18	\$30,712,266	\$14,837,079	65	\$45,549,345
	Sun Realty USA, Inc	35	29	\$9,634,400	\$9,945,700	64	\$19,580,100
	RE/MAX Realty Group	31	33	\$8,583,200	\$9,759,000	64	\$18,342,200
	Engel & Voelkers Bonita-Estero	34	26	\$8,740,000	\$7,049,049	60	\$15,789,049
	Amerivest Realty	21	37	\$5,772,950	\$15,101,048	58	\$20,873,998
	DR Horton Realty SWFL Inc.	50	6	\$12,105,356	\$1,444,560	56	\$13,549,916
	RE/MAX Distinction Realty	27	19	\$8,091,800	\$4,432,900	46	\$12,524,700
		18	27	\$4,046,500	\$9,547,443	45	\$13,593,943
	Keller Williams Realty Naples	24	21	\$6,653,300	\$7,390,400	45	\$14,043,700
	Florida Home Realty of Collier County, Inc.	14	23	\$4,253,500	\$6,353,400	37	\$10,606,900
	West Bay Realty Inc.	16	21	\$19,741,000	\$21,210,500	37	\$40,951,500
	Naples Realty Services	22	14	\$8,650,500	\$5,838,000	36	\$14,488,500
	Real Pro Realtors	20	14	\$4,533,910	\$6,403,910	34	\$10,937,820
	Century 21 Sunbelt Realty Inc	21	13	\$6,138,900	\$3,404,200	34	\$9,543,100
	REMAX Distinction Realty	26	7	\$5,624,550	\$2,820,500	33	\$8,445,050
	Keller Williams Realty Fort Myers	12	20	\$3,405,550	\$5,248,500	32	\$8,654,050
	Bay Pointe Properties	15	15	\$3,850,000	\$3,262,400	30	\$7,112,400
	Waterfront Realty Group Inc	12	18	\$4,210,000	\$6,295,400	30	\$10,505,400
	Century 21 Sunbelt Realty, Inc	17	11	\$5,539,500	\$3,453,000	28	\$8,992,500
	Elite Realty of SW FL	13	14	\$5,897,325	\$5,413,900	27	\$11,311,225
	WEICHERT, REALTORSr On The Gulf	10	15	\$2,326,300	\$3,199,599	25	\$5,525,899
Key Real Estate	13	11	\$6,349,400	\$4,119,900	24	\$10,469,300	
Realty Group of Southwest Florida Inc.	9	15	\$2,460,500	\$4,007,400	24	\$6,467,900	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

		Data		Side		Total Count of Side	Total Sum of Closed Volume
		Count of Side		Sum of Closed Volume			
Bonita Estero Markets	Non MLS		23		\$7,739,158	23	\$7,739,158
	Kevin Shelly Realty Inc	13	8	\$4,753,000	\$2,754,700	21	\$7,507,700
	Builders Services, Inc.	21		\$8,874,522		21	\$8,874,522
	Maxim LLC	10	9	\$2,657,500	\$2,174,300	19	\$4,831,800
	Starlink Realty Inc	7	11	\$2,486,400	\$2,743,820	18	\$5,230,220
	Equity Realty	1	17	\$297,000	\$5,920,950	18	\$6,217,950
	Florida Home Realty Inc	5	12	\$1,304,500	\$3,879,000	17	\$5,183,500
	Luxury & Beach Realty Inc	7	8	\$1,823,500	\$2,987,000	15	\$4,810,500
	Barry DeNicola Realty, Inc.	8	7	\$14,150,000	\$12,255,000	15	\$26,405,000
	Focus Real Estate	11	4	\$2,778,500	\$1,385,000	15	\$4,163,500
	Alliance Realty Group	7	8	\$2,151,299	\$3,003,000	15	\$5,154,299
	A Codi Realty	4	11	\$1,502,500	\$3,938,800	15	\$5,441,300
	Hunters Ridge Realty Co.	5	9	\$1,115,000	\$2,122,400	14	\$3,237,400
	Right Choice Realty, LLC	7	7	\$1,592,100	\$1,732,900	14	\$3,325,000
	William Raveis-Florida LLC	8	6	\$3,248,400	\$1,999,000	14	\$5,247,400
	Jones & Company Realty	4	10	\$813,419	\$3,019,819	14	\$3,833,238
	Century 21 TriPower Realty	5	8	\$1,978,400	\$3,952,550	13	\$5,930,950
	Sellstate Achievers Realty Network	8	4	\$2,137,700	\$1,095,000	12	\$3,232,700
	Self Realty Inc	5	7	\$2,085,000	\$2,263,300	12	\$4,348,300
	ListWithFreedom.com, Inc.	8	4	\$3,362,300	\$1,924,400	12	\$5,286,700
	Eister and Company	5	7	\$2,601,900	\$2,513,000	12	\$5,114,900
	Miloff Aubuchon Rlty Grp, Inc.	5	7	\$1,271,900	\$1,703,500	12	\$2,975,400
	Starfish Realty, Inc.	7	4	\$1,410,500	\$1,179,900	11	\$2,590,400
	Waters Edge Real Estate LLC	7	4	\$1,682,689	\$1,203,000	11	\$2,885,689
	Taylor Woodrow Realty-SW, LLC	10	1	\$4,767,020	\$502,150	11	\$5,269,170
	McQuaid and Company LLC	8	3	\$2,906,938	\$996,000	11	\$3,902,938
	Sand Castle Realty Group, Inc	3	7	\$1,605,000	\$2,322,000	10	\$3,927,000
	Lahaina Realty	7	3	\$1,507,000	\$988,000	10	\$2,495,000
	VIP Realty Group	5	5	\$1,044,000	\$2,050,000	10	\$3,094,000
	MVP Realty Associates LLC	3	7	\$766,300	\$3,123,404	10	\$3,889,704
	RE/MAX Realty Team	4	6	\$963,400	\$3,158,399	10	\$4,121,799
	Neal Communities Realty, Inc.	7	2	\$3,251,337	\$914,945	9	\$4,166,282
Hudson Realty Executives LLC	1	8	\$250,000	\$2,127,234	9	\$2,377,234	
McWilliams Buckley & Associates, Inc.	4	5	\$1,129,500	\$2,250,938	9	\$3,380,438	
Realhome Services and Solution	6	3	\$1,431,720	\$796,508	9	\$2,228,228	
Crimaldi and Associates, LLC	5	4	\$1,263,000	\$1,168,000	9	\$2,431,000	
Keating Associates LLC	1	8	\$285,000	\$2,631,500	9	\$2,916,500	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

	Data	Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
		Count of Side					
Bonita Estero Markets	South Bay Realty	2	7	\$279,580	\$2,474,500	9	\$2,754,080
	Golf Life Properties, LLC	2	6	\$326,000	\$1,422,200	8	\$1,748,200
	Homes & Land Brokers, Inc.	8		\$2,263,260		8	\$2,263,260
	List In MLS Realty, LLC	5	3	\$1,596,000	\$1,042,500	8	\$2,638,500
	RE/MAX Sundance Realty II	2	6	\$585,600	\$1,332,140	8	\$1,917,740
	Premier Realty Homes	6	2	\$2,506,000	\$707,500	8	\$3,213,500
	Naples TBI Realty LLC	4	4	\$2,398,789	\$2,398,789	8	\$4,797,578
	Sterling Property Servs Realty	3	5	\$1,139,500	\$1,477,000	8	\$2,616,500
	Century 21 Selling Paradise	1	7	\$173,000	\$1,802,100	8	\$1,975,100
	Grice Realty Inc	2	6	\$631,500	\$1,193,000	8	\$1,824,500
	Priceless Realty, Inc.	3	4	\$399,000	\$1,190,000	7	\$1,589,000
	The Sheridan Network.com Inc	7		\$1,887,400		7	\$1,887,400
	GreenLeaf Homes	5	2	\$2,272,600	\$908,800	7	\$3,181,400
	Xclusive Homes LLC		7		\$1,391,650	7	\$1,391,650
	Spina Realty Company	2	5	\$488,000	\$2,076,500	7	\$2,564,500
	Stock Realty, LLC	4	3	\$6,588,309	\$3,737,000	7	\$10,325,309
	Bay Vision Realty	4	3	\$832,800	\$550,840	7	\$1,383,640
	Rossman Realty Group Inc	2	5	\$575,000	\$1,540,000	7	\$2,115,000
	Pollard & Hedrich Realty, Inc.	3	4	\$804,000	\$1,303,000	7	\$2,107,000
	Paradise Coast Property Team		7		\$1,978,000	7	\$1,978,000
	Vanderbilt Realty LLC	5	1	\$984,000	\$320,000	6	\$1,304,000
	RE/MAX Realty Select	2	4	\$432,500	\$2,195,000	6	\$2,627,500
	Gulf Breeze Real Estate, LLC	4	2	\$1,067,500	\$620,000	6	\$1,687,500
	Gulf Pointe Properties	5	1	\$1,434,500	\$119,500	6	\$1,554,000
	Home Buyers Marketing II, Inc.	1	5	\$294,400	\$1,184,500	6	\$1,478,900
	Express Realty of SW Florida	4	2	\$1,131,970	\$497,360	6	\$1,629,330
	RE/MAX Affinity Mercato	3	3	\$1,017,000	\$1,650,000	6	\$2,667,000
	Kim Levitan Realty	2	4	\$629,000	\$1,199,000	6	\$1,828,000
	Sun Cap Gateway Realty	3	3	\$1,599,000	\$1,271,000	6	\$2,870,000
	Redfin Corporation	1	5	\$567,000	\$1,452,435	6	\$2,019,435
	Cornerstone Coastal Properties	1	5	\$290,000	\$1,712,000	6	\$2,002,000
	Sellstate Priority Realty	2	4	\$720,000	\$900,000	6	\$1,620,000
	Fidelity Florida Realty Corp	2	3	\$447,000	\$495,400	5	\$942,400
	Boca Executive Realty		5		\$2,700,220	5	\$2,700,220
Florida Westshore Realty Inc	1	4	\$305,000	\$896,000	5	\$1,201,000	
Barclays Real Estate Group 1	2	3	\$745,000	\$1,863,000	5	\$2,608,000	
Sposen Realty & Development	2	3	\$473,500	\$1,041,500	5	\$1,515,000	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

	Data	Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
		Count of Side					
Bonita Estero Markets	Opyt Realty Inc		5		\$1,340,900	5	\$1,340,900
	Swept Away Realty, Inc.	4	1	\$1,070,050	\$250,150	5	\$1,320,200
	Florida Gulf Realty Group, Inc	2	3	\$317,500	\$557,500	5	\$875,000
	Fischer Realty Int LLC		5		\$2,162,000	5	\$2,162,000
	Sunstream Realty, LLC	4	1	\$945,500	\$619,000	5	\$1,564,500
	Florida Complete Realty	4	1	\$741,000	\$230,000	5	\$971,000
	Bayside Realty SWFL LLC	3	1	\$545,000	\$145,000	4	\$690,000
	Sand Castle Realty Group, Inc	3	1	\$1,114,000	\$305,000	4	\$1,419,000
	Allison James Estates and Home	2	2	\$528,840	\$695,000	4	\$1,223,840
	My Florida Real Estate LLC		4		\$1,430,000	4	\$1,430,000
	Saggio Dream Realty	2	2	\$448,850	\$474,850	4	\$923,700
	Escape Realty Services, LLC	4		\$622,000		4	\$622,000
	Perkins Realty Group	2	2	\$872,000	\$944,000	4	\$1,816,000
	Royal Shell Real Estate Inc	1	3	\$208,000	\$688,000	4	\$896,000
	Islandwalk Real Estate Sales	2	2	\$785,000	\$788,450	4	\$1,573,450
	Re/Max Destination Realty	1	3	\$130,000	\$507,789	4	\$637,789
	Select Real Estate By Stephani	2	2	\$505,000	\$495,000	4	\$1,000,000
	Florida Homes Realty of Collier	3	1	\$1,264,000	\$499,000	4	\$1,763,000
	WCI Realty Inc	2	2	\$1,512,510	\$1,512,510	4	\$3,025,020
	John R Wood Island Real Estate	1	3	\$395,000	\$1,198,500	4	\$1,593,500
	U S Prime Realty LLC	1	3	\$102,000	\$769,000	4	\$871,000
	Pegasus Realty Group, Inc	2	2	\$705,000	\$491,000	4	\$1,196,000
	Bird Realty Group	1	3	\$454,833	\$1,074,000	4	\$1,528,833
	L.H. Fleming & Company, Real Estate	2	2	\$272,900	\$645,500	4	\$918,400
	Help-U-Sell Reed & Associates	1	3	\$307,000	\$409,500	4	\$716,500
	Mathes Realty Inc	3	1	\$923,000	\$375,000	4	\$1,298,000
	EXP Realty LLC	1	3	\$63,000	\$605,500	4	\$668,500
	Marc Joseph Realty	3	1	\$538,500	\$235,000	4	\$773,500
	Porter Davis Real Estate		3		\$658,500	3	\$658,500
	Your Naples Realty LLC	1	2	\$135,000	\$760,000	3	\$895,000
	Neal Communities Realty, Inc	2	1	\$841,000	\$425,892	3	\$1,266,892
	Sunny Realty	2	1	\$468,000	\$412,500	3	\$880,500
Carrington Real Estate Service		3		\$825,000	3	\$825,000	
White Sands Realty, LLC	1	2	\$530,000	\$687,500	3	\$1,217,500	
C.J. Realty of SW FL, Inc.	2	1	\$552,500	\$349,000	3	\$901,500	
Platinum Properties of Naples Inc	2	1	\$561,000	\$198,000	3	\$759,000	
Keller Williams Florida Gulf Coast	1	2	\$438,000	\$1,304,000	3	\$1,742,000	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

	Data	Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
		Count of Side					
Bonita Estero Markets	Re/Max Trend	2	1	\$767,000	\$460,000	3	\$1,227,000
	Boca Executives	2	1	\$444,000	\$372,500	3	\$816,500
	Key Real Estate Advisors	2	1	\$635,000	\$415,000	3	\$1,050,000
	Hayden Real Estate LLC		3		\$1,072,500	3	\$1,072,500
	Tropics Real Estate	1	2	\$123,000	\$944,250	3	\$1,067,250
	Prodigy Properties	3		\$619,000		3	\$619,000
	Real Edge Real Estate	2	1	\$619,350	\$472,000	3	\$1,091,350
	Florida Homes Realty Group	2	1	\$409,500	\$108,000	3	\$517,500
	Baybeach Realty	2	1	\$606,500	\$284,000	3	\$890,500
	Re/Max Realty Partners	3		\$789,000		3	\$789,000
	Ruby Realty & Referral Company	1	2	\$169,900	\$544,900	3	\$714,800
	Development Realty, LC	1	2	\$385,000	\$787,500	3	\$1,172,500
	Gallery Realty	2	1	\$385,000	\$273,000	3	\$658,000
	Legacy International Realty	2	1	\$838,000	\$394,900	3	\$1,232,900
	The New Home Spot Inc.		3		\$889,900	3	\$889,900
	America's Realty Corp of SW FI	1	2	\$470,000	\$594,500	3	\$1,064,500
	Sundial Realty of SW Florida	2	1	\$563,000	\$185,000	3	\$748,000
	Chateaux Realty	2	1	\$468,851	\$237,601	3	\$706,452
	Florida Realty Group	1	2	\$212,000	\$792,500	3	\$1,004,500
	Re/Max By The Beach LLC	2	1	\$590,000	\$219,000	3	\$809,000
	Rossman Realty Group	1	2	\$216,000	\$436,000	3	\$652,000
	RL Nardi & Associates Inc		3		\$1,427,000	3	\$1,427,000
	Esquire Real Estate Services,	2		\$732,000		2	\$732,000
	Excel Real Estate Services, Inc.	1	1	\$145,000	\$145,000	2	\$290,000
	All Florida Property Group Inc	2		\$350,000		2	\$350,000
	Benham Real Estate Group of SW	2		\$647,500		2	\$647,500
	Exit Gulf Coast Realty		2		\$574,000	2	\$574,000
	Bar Investment Realty LLC	1	1	\$250,000	\$250,000	2	\$500,000
	Ad Infinitum Realty & Consult	2		\$545,000		2	\$545,000
	Mayr & Company Realty	1	1	\$320,000	\$320,000	2	\$640,000
	Beachwood Properties, Inc.	1	1	\$305,000	\$228,000	2	\$533,000
	Results Real Estate Inc	2		\$535,000		2	\$535,000
	Barefoot Beach Properties	1	1	\$2,850,000	\$5,000,000	2	\$7,850,000
	REVirtually LLC	1	1	\$360,000	\$361,000	2	\$721,000
	Florida Local Real Estate LLC		2		\$805,000	2	\$805,000
	Gulf Waters Realty & Rentals L	1	1	\$255,000	\$255,000	2	\$510,000
	Naples Coastal Realty Inc	2		\$417,500		2	\$417,500

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

	Data	Side		Sum of Closed Volume	Total Count of Side	Total Sum of Closed Volume
		Count of Side				
Bonita Estero Markets	Loffreno Real Estate, Inc.		2	\$673,166	2	\$673,166
	Realty Executives Cape Coral	1	1	\$440,000	2	\$880,000
	iList LLC	2		\$400,000	2	\$400,000
	Eventide Realty Services LLC		2	\$344,500	2	\$344,500
	Rent 1 Sale 1 Realty	1	1	\$260,000	2	\$520,000
	LUX of Naples Corporation		2	\$570,000	2	\$570,000
	Naples Pro Realty		2	\$495,000	2	\$495,000
	Emerald Realty of SW FL LLC	1	1	\$1,025,000	2	\$1,290,325
	No Nonsense Real Estate PA	2		\$650,000	2	\$650,000
	New Century Realty Group		2	\$300,000	2	\$300,000
	Steven C. Moller, Broker	2		\$377,500	2	\$377,500
	Real Living Cypress Realty	1	1	\$170,000	2	\$595,000
	Naples Flat Fee Realty, Inc	2		\$926,250	2	\$926,250
	Elite Properties of SW Florida, LC	1	1	\$95,000	2	\$605,000
	Florida Realty & Co		2	\$912,500	2	\$912,500
	Re/Max Palm Realty	1	1	\$321,000	2	\$556,000
	RE/MAX Affinity Plus		2	\$2,512,000	2	\$2,512,000
	Florida's 1st Choice Realty	1	1	\$85,000	2	\$170,000
	Sand Dollar Realty Group Inc	1	1	\$267,900	2	\$535,800
	Florida Gulf Coast Realty LLC	2		\$386,000	2	\$386,000
	American Home Realty Serv LLC	1	1	\$269,900	2	\$524,900
	Starling Realty Inc	1	1	\$212,000	2	\$482,955
	Phelps Realty Services	2		\$412,000	2	\$412,000
	POM Property Management	2		\$515,000	2	\$515,000
	ToastyinNaples.com Realty	1	1	\$228,000	2	\$588,000
	Indiana Prestige Properties	1	1	\$435,000	2	\$794,000
	Treeline Realty Corp	1	1	\$280,000	2	\$435,000
	Easy Living Property Services	2		\$563,000	2	\$563,000
	Keller Williams Realty, Marco		2	\$689,900	2	\$689,900
	Hamilton-Franklin Realty LLC	1	1	\$490,000	2	\$781,000
	Nautical Realty Group Inc	1	1	\$282,000	2	\$565,000
	The Forest Real Estate	1	1	\$580,000	2	\$860,000
	Diversified Real Estate Group,	1	1	\$288,000	2	\$868,000
	Coyne Realty Inc		2	\$570,000	2	\$570,000
	Lee County Realty, Inc.	2		\$235,700	2	\$235,700
	4 Seasons Realty LLC	1	1	\$245,000	2	\$462,500
	In Florida Properties	2		\$3,009,000	2	\$3,009,000

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

	Data	Side		Total Count of Side	Total Sum of Closed Volume
		Count of Side	Sum of Closed Volume		
Bonita Estero Markets	Century 21 Tri Power Realty	2	\$350,000	2	\$350,000
	Germain Properties of Naples, LLC	2	\$747,500	2	\$747,500
	Premiere Advantage Real Estate		\$766,500	2	\$766,500
	Realty Rents and Sales, LLC	1	\$139,200	2	\$278,400
	McCullion & McCullion		\$590,000	2	\$590,000
	Twin Metro Realty LLC	1	\$131,500	2	\$294,500
	Bristol Properties		\$964,000	2	\$964,000
	Naples Realty International LLC	1	\$315,000	2	\$735,000
	WBG SW Florida, Inc.	1	\$315,000	2	\$740,000
	Coldwell Banker Preferred Prop	2	\$716,199	2	\$716,199
	FL Fidelity Realty Advisers		\$332,000	1	\$332,000
	Dina Marie Realty, LLC		\$150,800	1	\$150,800
	Le Reve Realty, LLC		\$315,000	1	\$315,000
	Amstate Advantage Realty	1	\$188,000	1	\$188,000
	Lifestyle Property Group LLC	1	\$144,000	1	\$144,000
	Weichert on the Gulf, Realtors	1	\$245,000	1	\$245,000
	The Monterosso REO Team		\$225,000	1	\$225,000
	Palm Realty Group		\$166,900	1	\$166,900
	Premier Realty Concepts, Inc.		\$185,000	1	\$185,000
	Listsmart LLC	1	\$286,600	1	\$286,600
	Sunset Coast Realty		\$185,000	1	\$185,000
	Blue Sky Builders & Realty	1	\$189,000	1	\$189,000
	Expert Advisors Realty Network		\$270,000	1	\$270,000
	Gulf Coast Properties Group	1	\$410,000	1	\$410,000
	Exclusive Properties of Southwest Florida		\$405,000	1	\$405,000
	Riverside Realty Group, LLC		\$247,900	1	\$247,900
	Fort Myers Beach Realty	1	\$535,000	1	\$535,000
	SWFLA Realty LLC		\$194,500	1	\$194,500
	Wentworth Realty Group	1	\$658,200	1	\$658,200
	Avery Realty Group	1	\$255,000	1	\$255,000
	Rome International Realty		\$200,900	1	\$200,900
	Anchor Realty of Naples	1	\$439,900	1	\$439,900
	Sellstate Real Estate Gallery		\$178,000	1	\$178,000
	Illustrated Properties Real Estate Inc.	1	\$190,000	1	\$190,000
	RE 1 Advisor		\$2,825,000	1	\$2,825,000
	A Plus Realty		\$235,000	1	\$235,000
	Gulf Coast Executive Realty	1	\$235,000	1	\$235,000

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

	Data	Side		Total Count of Side	Total Sum of Closed Volume		
		Count of Side	Sum of Closed Volume				
Bonita Estero Markets	Platinum Real Estate		1		\$450,555	1	\$450,555
	McQuaid & Company LLC		1		\$285,000	1	\$285,000
	Wyndemere - Livingston Lakes		1		\$190,000	1	\$190,000
	Aggressive Realty Services LLC		1		\$354,000	1	\$354,000
	Preview Naples Properties LLC		1		\$262,500	1	\$262,500
	Gulf Coast Associates		1		\$459,000	1	\$459,000
	L'Excellence Realty Group Inc.		1		\$265,000	1	\$265,000
	TMB Realty Inc		1		\$499,000	1	\$499,000
	Thomas & French International Properties	1		\$290,000		1	\$290,000
	Brokers Best Realty LLC	1		\$567,500		1	\$567,500
	United Real Estate Infinity	1		\$115,000		1	\$115,000
	Florida Global RE Inc		1		\$216,900	1	\$216,900
	Re/Max Under The Sun		1		\$315,000	1	\$315,000
	Realty Executives Signature		1		\$138,500	1	\$138,500
	Ted Hofferber SRA, PA	1		\$320,000		1	\$320,000
	Galleon Real Estate LLC	1		\$227,000		1	\$227,000
	Team Realty of SWFL LLC	1		\$267,500		1	\$267,500
	Clyde C. Quinby Realty, Inc.		1		\$449,990	1	\$449,990
	P & M Property Services		1		\$315,000	1	\$315,000
	Advantage Florida Real Estate		1		\$160,000	1	\$160,000
	Professional Advantage Realty	1		\$268,000		1	\$268,000
	Southwest Coast Realty, Inc.	1		\$295,000		1	\$295,000
	Community Realty Associates	1		\$490,000		1	\$490,000
	Coastal Realty SWFL		1		\$201,000	1	\$201,000
	Bella Real Estate LLC	1		\$270,000		1	\$270,000
	Current Real Estate & Mgnt Inc		1		\$108,500	1	\$108,500
	Access Real Estate	1		\$275,000		1	\$275,000
	Slocum Properties		1		\$227,000	1	\$227,000
	Commercium Real Estate Inc.	1		\$270,000		1	\$270,000
	Naples Properties		1		\$245,000	1	\$245,000
	Assist 2 Sell Partners Realty	1		\$200,900		1	\$200,900
	King Group Realty, LLC		1		\$275,000	1	\$275,000
	Sandpiper Realty	1		\$200,000		1	\$200,000
	Dockside Realty Inc		1		\$305,000	1	\$305,000
Daane Properties Inc		1		\$302,000	1	\$302,000	
Burge Realty Group Inc		1		\$350,000	1	\$350,000	
Sonia Rios Realty	1		\$328,000		1	\$328,000	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

	Data	Side		Total Count of Side	Total Sum of Closed Volume			
		Count of Side	Sum of Closed Volume					
Bonita Estero Markets	River's Edge Properties, LLC		1		\$385,000	1	\$385,000	
	Naples Trust Real Estate Services		1		\$355,000	1	\$355,000	
	West Coast Realty Inc		1		\$419,000	1	\$419,000	
	Inactive	1		\$286,800			1	\$286,800
	Premier Florida Realty of SWFL		1		\$640,000		1	\$640,000
	Caine Premier Properties LLC		1		\$678,000		1	\$678,000
	Aterra Realty Associates, LLC		1		\$280,000		1	\$280,000
	Simply Think Florida Realty		1		\$177,500		1	\$177,500
	Internet Realty Group, Inc.		1		\$770,000		1	\$770,000
	Bella Casa Services II LLC	1		\$155,000			1	\$155,000
	Sunlit Realty, LLC	1		\$536,750			1	\$536,750
	United Real Estate	1		\$207,000			1	\$207,000
	Real Estate Direct	1		\$183,000			1	\$183,000
	The Forrest Company Realty of Naples Inc	1		\$295,000			1	\$295,000
	J Meier Real Estate	1		\$630,000			1	\$630,000
	RE/MAX of The Islands	1		\$299,000			1	\$299,000
	Cliffoney Realty LLC	1		\$650,000			1	\$650,000
	Ivanova Realty LLC		1		\$107,500		1	\$107,500
	Traes Way	1		\$699,000			1	\$699,000
	NextHome Advisors	1		\$302,500			1	\$302,500
	Gateway Real Estate of Fort Myers	1		\$176,000			1	\$176,000
	Realty World, Top Producers Realty, Inc.	1		\$175,000			1	\$175,000
	John Naumann & Associates		1		\$220,000		1	\$220,000
	Shore Line Realty & Associates	1		\$175,000			1	\$175,000
	Sun Royal Realty Inc		1		\$500,000		1	\$500,000
	Poteet Properties, Inc.		1		\$295,000		1	\$295,000
	Florida Living Realty Group		1		\$143,000		1	\$143,000
	Sellstate on 5th		1		\$216,000		1	\$216,000
	Summit Realty LLC		1		\$205,000		1	\$205,000
	Real Estate Broker Direct	1		\$649,900			1	\$649,900
	Fifth Town Real Estate Service		1		\$875,000		1	\$875,000
	MyMLSBroker.com	1		\$315,000			1	\$315,000
	World Realty Group Inc		1		\$170,000		1	\$170,000
RMS Realty LLC	1		\$570,000			1	\$570,000	
SWFL Real Estate Experts		1		\$180,500		1	\$180,500	
RL Enterprises LLC	1		\$215,000			1	\$215,000	
Charming Homes Realty		1		\$435,000		1	\$435,000	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

	Data	Side		Total Count of Side	Total Sum of Closed Volume
		Count of Side	Sum of Closed Volume		
Bonita Estero Markets	Morris & Hunt Realty LLC	1	\$442,500	1	\$442,500
	Florida Future Realty Inc		\$185,000	1	\$185,000
	Naples Gold Realty LLC		\$195,000	1	\$195,000
	Dream Coast Realty		\$190,000	1	\$190,000
	NOCO LLC		\$228,640	1	\$228,640
	Sun Coast Global, Inc.		\$225,000	1	\$225,000
	Sun Village Realty LLC	1	\$350,000	1	\$350,000
	Kelly Cove Realty Inc		\$206,000	1	\$206,000
	Beck Real Estate	1	\$350,000	1	\$350,000
	Luxury Real Estate Group		\$225,000	1	\$225,000
	Century 21 Gold Star Realty	1	\$355,000	1	\$355,000
	Raso Realty Inc		\$239,900	1	\$239,900
	Dove Realty, Inc.	1	\$94,900	1	\$94,900
	RYW Properties	1	\$235,000	1	\$235,000
	Sunrise Realty Network Inc	1	\$363,700	1	\$363,700
	CL Properties		\$257,000	1	\$257,000
	Gulf Coast Realty Network	1	\$178,000	1	\$178,000
	Heights Realty & Investments	1	\$310,000	1	\$310,000
	Naples Property Shop	1	\$424,000	1	\$424,000
	Seaside Realty of Cape Coral		\$277,500	1	\$277,500
	Ameriteam Realty Inc	1	\$115,000	1	\$115,000
	Rushin Realty		\$290,000	1	\$290,000
	Miloff Aubuchon Realty Group	1	\$290,000	1	\$290,000
	Coast to Coast Preferred Property		\$315,000	1	\$315,000
	TSD Realty		\$266,000	1	\$266,000
	RFK Realty		\$225,000	1	\$225,000
	Morris Williams Realty	1	\$220,000	1	\$220,000
	Cape Realty Inc		\$352,500	1	\$352,500
	Barclays Real Estate Group	1	\$425,000	1	\$425,000
	Gulflife Realty		\$360,000	1	\$360,000
	Wilson & Associates RE Inc		\$445,000	1	\$445,000
	Schooner Bay Realty, Inc.		\$390,000	1	\$390,000
Schooner Bay	1	\$425,000	1	\$425,000	
Mayhugh Realty, Inc.		\$416,500	1	\$416,500	
RockStar Realty LLC		\$440,000	1	\$440,000	
Encompass Property Management		\$420,000	1	\$420,000	
Market America Realty Network	1	\$310,000	1	\$310,000	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

		Data		Side		Total Count of Side	Total Sum of Closed Volume	
		Count of Side		Sum of Closed Volume				
Bonita Estero Markets	Southern Premier Realty Inc		1		\$465,025	1	\$465,025	
	Experience Real Estate Group		1		\$245,000	1	\$245,000	
	Levan Asset Management Corporation		1		\$1,225,000	1	\$1,225,000	
	CMC Realty		1		\$290,000	1	\$290,000	
	Unique Properties of Naples, Inc.		1		\$203,000	1	\$203,000	
<b>Bonita Estero Markets Only Total</b>		<b>2,647</b>	<b>2,647</b>	<b>\$1,079,044,027</b>	<b>\$1,079,044,027</b>	<b>5,294</b>	<b>\$2,158,088,054</b>	
Naples Market Only	John R Wood	1,031	915	\$687,264,110	\$679,507,589	1,946	\$1,366,771,699	
	Premiere Plus Realty Co.	816	897	\$335,065,770	\$374,722,921	1,713	\$709,788,691	
	Downing Frye	833	835	\$467,638,215	\$486,352,440	1,668	\$953,990,655	
	Premier Sothebys Int. Realty	648	536	\$734,528,082	\$649,340,764	1,184	\$1,383,868,846	
	Coldwell Banker Residential Real Estate, Inc.	462	386	\$194,981,511	\$193,640,215	848	\$388,621,726	
	MVP Realty Associates	270	366	\$81,397,603	\$130,915,425	636	\$212,313,028	
	Berkshire Hathaway Florida	259	264	\$115,582,134	\$124,530,644	523	\$240,112,778	
	Amerivest Realty	161	210	\$78,067,334	\$112,296,399	371	\$190,363,733	
	Domain Realty.com LLC	127	199	\$46,495,840	\$83,151,246	326	\$129,647,086	
	Sun Realty USA, Inc	147	165	\$49,575,985	\$61,787,429	312	\$111,363,414	
	Waterfront Realty Group Inc	109	154	\$76,306,450	\$97,807,683	263	\$174,114,133	
	William Raveis-Florida LLC	102	111	\$171,230,215	\$152,483,271	213	\$323,713,486	
	Keller Williams Realty Naples	90	99	\$33,934,226	\$49,140,117	189	\$83,074,343	
	Florida Home Realty of Collier County, Inc.	78	102	\$27,885,700	\$34,433,767	180	\$62,319,467	
	Equity Realty	42	120	\$14,162,492	\$52,894,092	162	\$67,056,584	
	RE/MAX Realty Select	85	72	\$26,545,500	\$23,852,362	157	\$50,397,862	
	Gulf Coast International Prop	69	77	\$186,774,010	\$193,206,500	146	\$379,980,510	
	Royal Shell Real Estate, Inc.	65	72	\$34,950,699	\$46,243,272	137	\$81,193,971	
	Xclusive Homes LLC	51	74	\$13,860,963	\$17,881,315	125	\$31,742,278	
	South Bay Realty	55	64	\$25,979,175	\$27,506,225	119	\$53,485,400	
	Keller Williams Elite Realty	54	64	\$18,132,660	\$36,176,510	118	\$54,309,170	
	Engel & Voelkers	53	63	\$28,216,299	\$35,167,100	116	\$63,383,399	
	McQuaid and Company LLC	56	58	\$31,222,625	\$28,598,099	114	\$59,820,724	
	RE/MAX Distinction Realty	77	30	\$26,375,895	\$14,462,290	107	\$40,838,185	
	Non MLS		99		\$46,440,767		99	\$46,440,767
	Lennar Realty Inc	77	22	\$39,812,318	\$11,663,592	99	\$51,475,910	
	Taylor Woodrow Realty-SW, LLC	73	25	\$34,469,965	\$11,418,789	98	\$45,888,754	
Keller Williams Realty, Marco	38	59	\$14,610,250	\$24,208,745	97	\$38,818,995		
DR Horton Realty SWFL Inc.	86	10	\$38,545,605	\$4,250,080	96	\$42,795,685		
Stock Realty, LLC	64	32	\$52,545,115	\$21,328,000	96	\$73,873,115		

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

	Data	Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
		Count of Side					
Naples Market Only	Gulf Breeze Real Estate, LLC	58	29	\$25,278,800	\$18,196,900	87	\$43,475,700
	Naples Realty Services	47	38	\$24,661,900	\$15,616,551	85	\$40,278,451
	Vineyards Properties Inc	44	40	\$24,037,383	\$17,218,631	84	\$41,256,014
	Opyt Realty Inc	11	72	\$3,106,000	\$21,336,899	83	\$24,442,899
		25	57	\$39,822,438	\$33,609,570	82	\$73,432,008
	WEICHERT, REALTORSr On The Gulf	39	32	\$11,819,724	\$10,217,600	71	\$22,037,324
	RE/MAX Affinity Mercato	30	39	\$8,976,525	\$14,071,687	69	\$23,048,212
	Keating Associates LLC	30	37	\$10,984,000	\$18,049,169	67	\$29,033,169
	Gulf Coast Properties Group	32	30	\$12,235,150	\$11,293,810	62	\$23,528,960
	RL Nardi & Associates Inc	33	28	\$15,555,575	\$16,355,725	61	\$31,911,300
	Realty World, Top Producers Realty, Inc.	45	16	\$21,181,650	\$11,706,250	61	\$32,887,900
	POM Property Management	47	12	\$12,286,900	\$5,017,500	59	\$17,304,400
	Islandwalk Real Estate Sales	34	23	\$12,436,900	\$9,027,005	57	\$21,463,905
	Builders Services, Inc.	54		\$21,632,957		54	\$21,632,957
	Homes & Land Brokers, Inc.	42	10	\$11,469,982	\$2,435,793	52	\$13,905,775
	RE/MAX Affinity Plus	30	21	\$10,301,950	\$10,838,800	51	\$21,140,750
	A Plus Realty	16	34	\$3,861,300	\$9,042,919	50	\$12,904,219
	Paradise Coast Property Team	20	29	\$6,270,400	\$7,620,800	49	\$13,891,200
	Real Pro Realtors	19	23	\$7,109,000	\$7,604,750	42	\$14,713,750
	Port of the Islands Realty LLC	21	19	\$4,754,100	\$4,079,950	40	\$8,834,050
	Blue Heron Realty of Naples	22	18	\$5,420,900	\$4,676,000	40	\$10,096,900
	Independent Brokers Realty Inc.	20	19	\$11,965,600	\$8,993,050	39	\$20,958,650
	Sand Castle Realty Group, Inc	18	20	\$11,944,300	\$16,096,865	38	\$28,041,165
	Tropics Real Estate	13	24	\$5,108,000	\$8,002,400	37	\$13,110,400
	PACT Realty	28	7	\$70,397,376	\$17,145,000	35	\$87,542,376
	Veronawalk Realty Inc	18	17	\$6,833,000	\$6,577,400	35	\$13,410,400
	Hudson Realty Executives LLC	16	18	\$5,439,050	\$5,959,464	34	\$11,398,514
	White Sands Realty, LLC	10	24	\$3,240,000	\$12,478,848	34	\$15,718,848
	Tower Trace Realty LLC	17	17	\$10,129,500	\$10,133,500	34	\$20,263,000
	Illustrated Properties Real Estate Inc.	20	13	\$6,834,000	\$4,229,999	33	\$11,063,999
	Realhome Services and Solution	24	8	\$6,541,404	\$2,552,941	32	\$9,094,345
	David C. Brown Realty, Inc	16	15	\$2,898,900	\$2,499,200	31	\$5,398,100
Assist2Sell	22	8	\$7,146,400	\$4,993,500	30	\$12,139,900	
Realty World Florida	8	22	\$5,687,900	\$10,581,393	30	\$16,269,293	
Allison James Estates and Home	19	10	\$5,233,845	\$2,710,148	29	\$7,943,993	
Fischer Realty Int LLC	9	20	\$4,103,500	\$10,860,250	29	\$14,963,750	
Barclays Real Estate Group	15	13	\$4,962,000	\$4,461,192	28	\$9,423,192	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

	Data	Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
		Count of Side					
Naples Market Only	Lely Resort Realty, LLC.	18	10	\$11,707,480	\$5,433,625	28	\$17,141,105
	Premier Realty Homes	19	8	\$8,806,900	\$3,459,900	27	\$12,266,800
	Caine Premier Properties LLC	8	19	\$4,083,900	\$8,697,650	27	\$12,781,550
	Sellstate on 5th	13	14	\$3,838,150	\$4,454,500	27	\$8,292,650
	Quail Communities Realty, Inc.	15	12	\$5,846,000	\$9,657,500	27	\$15,503,500
	Your Naples Realty LLC	14	12	\$4,033,900	\$3,662,500	26	\$7,696,400
	Keller Williams Realty Fort Myers	16	10	\$6,513,750	\$3,832,800	26	\$10,346,550
	Gulf Region Realty	17	9	\$3,098,600	\$1,859,200	26	\$4,957,800
	Century 21 Sunbelt Realty, Inc	9	17	\$3,147,500	\$6,319,700	26	\$9,467,200
	Saggio Dream Realty	8	17	\$2,011,500	\$4,764,300	25	\$6,775,800
	L.H. Fleming & Company, Real Estate	13	12	\$7,021,400	\$12,644,000	25	\$19,665,400
	Quail West Realty	20	4	\$45,290,376	\$6,415,908	24	\$51,706,284
	Boca Executives	12	12	\$3,961,900	\$5,367,600	24	\$9,329,500
	U S Prime Realty LLC	3	20	\$818,000	\$5,164,399	23	\$5,982,399
	Daane Properties Inc	11	12	\$6,586,000	\$5,115,000	23	\$11,701,000
	KE Talis Park Real Estate Co	17	6	\$28,015,079	\$6,979,460	23	\$34,994,539
	RE/MAX Realty Group	6	17	\$1,795,500	\$7,310,400	23	\$9,105,900
	Weekly Realty Group, LLC	14	9	\$18,475,000	\$14,599,000	23	\$33,074,000
	Best Homes & Land Realty LLC	20	2	\$8,845,174	\$946,090	22	\$9,791,264
	Levitan Realty Group	12	10	\$8,949,900	\$13,977,000	22	\$22,926,900
	Engel & Voelkers Bonita-Estero	5	17	\$2,199,000	\$8,376,800	22	\$10,575,800
	Platinum Properties of Naples Inc	11	11	\$13,740,000	\$6,146,000	22	\$19,886,000
	L'Excellence Realty Group Inc.	9	13	\$2,211,000	\$3,143,900	22	\$5,354,900
	Marco Island Realestate.com, Inc.	9	12	\$2,885,500	\$3,907,000	21	\$6,792,500
	Germain Properties of Naples, LLC	12	8	\$7,362,700	\$3,211,700	20	\$10,574,400
	The Agency of SW Florida Inc	4	16	\$1,540,500	\$15,182,750	20	\$16,723,250
	Luxury & Beach Realty Inc	8	12	\$1,815,000	\$3,348,000	20	\$5,163,000
	Coffey Real Estate Services, Corp	10	10	\$2,212,500	\$1,980,500	20	\$4,193,000
	Palm Realty Group	11	9	\$3,683,800	\$3,560,600	20	\$7,244,400
	Maxim LLC	10	9	\$3,764,300	\$2,160,200	19	\$5,924,500
	Carrington Real Estate Service	5	14	\$1,945,900	\$4,941,512	19	\$6,887,412
	Realty Executives Signature	8	10	\$2,491,350	\$3,636,450	18	\$6,127,800
	Hamro & Associates LLC	7	11	\$1,476,000	\$3,358,848	18	\$4,834,848
Onier Realty of SW Fla	7	11	\$1,623,000	\$3,416,195	18	\$5,039,195	
Island Realty Marco	11	7	\$4,597,500	\$2,812,500	18	\$7,410,000	
Naples TBI Realty LLC	11	6	\$7,159,063	\$3,778,857	17	\$10,937,920	
Compass Real Estate	9	8	\$2,943,500	\$1,986,500	17	\$4,930,000	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

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		Count of Side					
Naples Market Only	Faust RealtyGroup	10	7	\$2,712,500	\$2,431,700	17	\$5,144,200
	Ruby Realty & Referral Company	8	9	\$2,511,500	\$2,921,000	17	\$5,432,500
	Barry DeNicola Realty, Inc.	12	5	\$47,064,500	\$24,155,000	17	\$71,219,500
	Starling Realty Inc	13	4	\$3,823,000	\$971,000	17	\$4,794,000
	Horizons By The Sea Inc.	7	9	\$1,467,000	\$1,880,000	16	\$3,347,000
	Emerald Realty of SW FL LLC	14	2	\$10,930,000	\$1,324,990	16	\$12,254,990
	The Keyes Company/PSL	11	5	\$6,887,671	\$3,213,100	16	\$10,100,771
	TMB Realty Inc	7	9	\$2,082,500	\$3,429,500	16	\$5,512,000
	Current Real Estate & Mgmt Inc	5	11	\$1,067,900	\$2,448,500	16	\$3,516,400
	Standard Pacific of S Florida	14	1	\$8,610,282	\$857,991	15	\$9,468,273
	Pinnacle Property Group	9	6	\$3,767,000	\$2,532,000	15	\$6,299,000
	ListWithFreedom.com, Inc.	10	5	\$3,373,650	\$1,531,000	15	\$4,904,650
	McNeil Real Estate, Inc.	11	4	\$3,537,900	\$2,532,587	15	\$6,070,487
	Audubon Properties Inc	8	7	\$6,881,000	\$6,580,000	15	\$13,461,000
	Encore Realty	6	8	\$15,003,500	\$14,035,900	14	\$29,039,400
	Florida Realty & Co	3	11	\$2,367,000	\$15,096,000	14	\$17,463,000
	VIP Realty Group Inc	7	7	\$4,570,000	\$2,757,300	14	\$7,327,300
	The Sheridan Network.com Inc	14		\$8,311,250		14	\$8,311,250
	Naples Trust Real Estate Services	4	10	\$1,492,300	\$6,927,000	14	\$8,419,300
	Procacci Properties Inc	8	5	\$3,418,000	\$1,426,500	13	\$4,844,500
	E, M Prime Realty	8	5	\$2,276,500	\$1,002,000	13	\$3,278,500
	Benoit Properties Intl LLC	7	6	\$1,873,900	\$2,715,500	13	\$4,589,400
	Tec Realty LLC	4	8	\$980,000	\$1,933,500	12	\$2,913,500
	Jones & Company Realty	3	9	\$820,900	\$2,466,500	12	\$3,287,400
	TEC Realty	2	10	\$559,500	\$2,897,447	12	\$3,456,947
	Mediterra Realty	6	6	\$16,572,000	\$13,046,000	12	\$29,618,000
	Naples Beach Realty	5	7	\$1,696,000	\$2,754,900	12	\$4,450,900
	Safe Harbor Real Estate Service	5	7	\$1,846,000	\$2,599,400	12	\$4,445,400
	Florida Global RE Inc	10	2	\$2,762,000	\$404,900	12	\$3,166,900
	MVP Realty Associates LLC	6	6	\$1,735,400	\$1,460,239	12	\$3,195,639
	Lisa Tomaini Realty	7	5	\$8,545,000	\$5,382,000	12	\$13,927,000
	Naples Pro Realty	4	8	\$1,049,000	\$2,300,600	12	\$3,349,600
	Ashton Orlando Residential LLC	9	2	\$6,260,515	\$1,426,799	11	\$7,687,314
Kingdom Realty Services LLC	6	5	\$1,714,800	\$807,500	11	\$2,522,300	
Neapolitan Realty LLC	3	8	\$2,139,500	\$1,277,500	11	\$3,417,000	
Tropical Home Realty LLC	8	3	\$1,955,650	\$542,501	11	\$2,498,151	
Internet Realty Group, Inc.	5	6	\$1,294,000	\$2,046,757	11	\$3,340,757	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

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		Count of Side					
Naples Market Only	Addvantage Real Estate Service	9	2	\$3,469,450	\$666,415	11	\$4,135,865
	Bayside Realty SWFL LLC	5	6	\$1,960,000	\$2,044,000	11	\$4,004,000
	Florida Realty Group	8	3	\$2,993,000	\$785,000	11	\$3,778,000
	Vineyards Realty Inc	6	5	\$4,002,000	\$3,477,000	11	\$7,479,000
	Steven C. Moller, Broker	5	6	\$1,539,900	\$1,578,900	11	\$3,118,800
	Help-U-Sell Reed & Associates	5	6	\$1,401,400	\$1,592,900	11	\$2,994,300
	Floridas Realty Specialists	8	3	\$2,248,500	\$554,500	11	\$2,803,000
	Neal Communities Realty, Inc.	7	3	\$2,829,400	\$1,081,900	10	\$3,911,300
	Real Estate Matters LLC	10		\$3,091,840		10	\$3,091,840
	Naples Florida Luxury Realty	4	6	\$3,271,000	\$5,664,500	10	\$8,935,500
	SW Management & Realty LLC	6	4	\$10,101,608	\$6,756,608	10	\$16,858,216
	Schulz Realty LLC	4	5	\$2,933,000	\$2,802,960	9	\$5,735,960
	Anchor Realty of Naples	4	5	\$1,172,500	\$1,932,500	9	\$3,105,000
	Carney Realty & Associates Inc	8	1	\$3,398,350	\$890,000	9	\$4,288,350
	CC Realty Services LLC	7	2	\$1,970,884	\$529,559	9	\$2,500,443
	SWFLA Realty LLC	2	7	\$200,600	\$1,671,500	9	\$1,872,100
	LUX of Naples Corporation	4	5	\$3,677,500	\$2,132,900	9	\$5,810,400
	Bartley Realty LLLC	5	4	\$3,260,000	\$2,750,000	9	\$6,010,000
	Spina Realty Company	1	8	\$340,000	\$4,378,500	9	\$4,718,500
	Kunkle Realty, LLC	5	4	\$978,750	\$1,319,000	9	\$2,297,750
	Menelee Realty	7	2	\$1,462,462	\$264,000	9	\$1,726,462
	Right Choice Realty, LLC	4	5	\$688,000	\$801,255	9	\$1,489,255
	OK Realty Inc.	6	3	\$1,710,800	\$738,000	9	\$2,448,800
	Grice Realty Inc	5	4	\$1,140,900	\$1,052,000	9	\$2,192,900
	Re/Max Trend	3	6	\$1,320,000	\$2,765,500	9	\$4,085,500
	Pikus Realty PA	1	8	\$270,000	\$2,104,000	9	\$2,374,000
	Christopher Realty, Inc.	4	4	\$1,628,100	\$1,599,000	8	\$3,227,100
	Baber Realty	6	2	\$1,458,000	\$697,500	8	\$2,155,500
	Excel Real Estate Services, Inc.	3	5	\$531,500	\$1,160,500	8	\$1,692,000
	ToastyinNaples.com Realty	4	4	\$754,800	\$796,000	8	\$1,550,800
	Florida Golf Realty LLC	4	4	\$1,240,000	\$1,559,000	8	\$2,799,000
	NOCO LLC	8		\$2,423,000		8	\$2,423,000
	Charming Homes Realty	4	4	\$1,049,000	\$1,068,499	8	\$2,117,499
	Florida Homes Realty of Collier	7	1	\$2,571,500	\$430,000	8	\$3,001,500
	Naples Beach & Bay Realty Inc	2	6	\$300,900	\$1,487,285	8	\$1,788,185
	Listing Gate Inc	3	5	\$1,030,000	\$2,270,000	8	\$3,300,000
	The Monterosso REO Team	5	3	\$2,231,501	\$944,500	8	\$3,176,001

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

	Data	Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
		Count of Side					
Naples Market Only	Century 21 Sunbelt Realty Inc	7	1	\$2,609,750	\$375,000	8	\$2,984,750
	John R Wood Island Real Estate	1	7	\$135,000	\$4,751,500	8	\$4,886,500
	Bella Vita	7	1	\$2,520,000	\$500,000	8	\$3,020,000
	Redfin Corporation	2	6	\$663,900	\$3,379,505	8	\$4,043,405
	Neal Communities Realty, Inc	7	1	\$2,869,846	\$433,441	8	\$3,303,287
	Gulf Coast Realty	2	6	\$850,000	\$2,432,500	8	\$3,282,500
	Harborview Realty Inc	3	5	\$1,245,000	\$2,083,000	8	\$3,328,000
	West Shore Properties Real Estate Company	4	3	\$2,785,000	\$2,836,000	7	\$5,621,000
	Brand & Associates Inc.	2	5	\$738,000	\$1,730,500	7	\$2,468,500
	Ted Hofferber SRA, PA	6	1	\$2,523,500	\$630,000	7	\$3,153,500
	Real Estate Broker Direct	6	1	\$2,704,000	\$530,000	7	\$3,234,000
	Priority Properties of Florida	1	6	\$190,000	\$1,489,500	7	\$1,679,500
	Calusa Bay Properties LLC	5	2	\$10,791,000	\$603,500	7	\$11,394,500
	Naples Property Shop	3	4	\$1,751,500	\$1,880,000	7	\$3,631,500
	Prime Location Brokers LLC	3	4	\$2,025,000	\$2,885,000	7	\$4,910,000
	Vive Florida Intl Consultants	3	4	\$806,000	\$1,176,000	7	\$1,982,000
	Simply Think Florida Realty	5	2	\$2,489,000	\$625,000	7	\$3,114,000
	Rossman Realty Group Inc		7		\$1,663,400	7	\$1,663,400
	The Forrest Company Realty of Naples Inc	3	4	\$9,800,000	\$15,700,000	7	\$25,500,000
	Jo Carter & Associates, Inc.	4	3	\$1,853,000	\$1,493,000	7	\$3,346,000
	84 Real Estate	3	4	\$811,000	\$1,179,000	7	\$1,990,000
	Diversified Real Estate Group	1	5	\$530,000	\$2,150,000	6	\$2,680,000
	Community Realty Associates	6		\$2,257,425		6	\$2,257,425
	Sunstream Realty, LLC	4	2	\$1,105,000	\$1,350,000	6	\$2,455,000
	Thomas & French International Properties	3	3	\$871,000	\$763,000	6	\$1,634,000
	Advantage Sales & Rentals Inc	3	3	\$1,035,000	\$954,000	6	\$1,989,000
	RE/MAX Dream	2	4	\$412,000	\$1,491,400	6	\$1,903,400
	Scavone Realty		6		\$4,110,000	6	\$4,110,000
	Olde Naples Real Estate LLC	3	3	\$11,455,000	\$16,960,000	6	\$28,415,000
	United Real Estate Infinity	2	4	\$700,000	\$1,224,185	6	\$1,924,185
	Clyde C. Quinby Realty, Inc.		6		\$1,382,000	6	\$1,382,000
	Gulf Pointe Properties	3	3	\$728,000	\$638,000	6	\$1,366,000
	TSD Realty	2	4	\$409,500	\$1,165,000	6	\$1,574,500
Banyan Naples Realty Co	1	5	\$240,000	\$3,381,000	6	\$3,621,000	
Barclays Real Estate Group 1	2	4	\$667,000	\$1,751,000	6	\$2,418,000	
Wordl Realty Services	2	4	\$477,000	\$905,899	6	\$1,382,899	
EXP Realty LLC	5	1	\$1,669,000	\$389,900	6	\$2,058,900	

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**John R. Wood Properties. Inc.**  
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**Market Rankings Units**

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		Count of Side					
Naples Market Only	Wyndemere - Livingston Lakes	3	3	\$1,100,000	\$927,000	6	\$2,027,000
	Gateway Real Estate of Fort Myers	2	4	\$410,000	\$1,090,000	6	\$1,500,000
	Barefoot Beach Properties	3	3	\$11,590,000	\$7,602,500	6	\$19,192,500
	ANO Realty LLC	1	5	\$257,000	\$1,415,500	6	\$1,672,500
	Eister and Company	3	3	\$910,500	\$602,400	6	\$1,512,900
	America's Realty Corp of SW FI	1	5	\$465,000	\$1,552,000	6	\$2,017,000
	Bay Forest Real Estate Services, Inc.	4	2	\$967,500	\$562,500	6	\$1,530,000
	Preview Naples Properties LLC	5	1	\$1,957,300	\$190,000	6	\$2,147,300
	Century 21 Selling Paradise	3	3	\$895,000	\$608,500	6	\$1,503,500
	Southwest Coast Realty, Inc.	3	2	\$947,000	\$585,000	5	\$1,532,000
	Realty Corp. of Naples	3	2	\$713,500	\$770,000	5	\$1,483,500
	Naples Florida Vacation Homes	1	4	\$204,800	\$1,277,300	5	\$1,482,100
	Re/Max By The Beach LLC	4	1	\$1,139,900	\$185,000	5	\$1,324,900
	Paradise Realty of Naples,LLC	1	4	\$2,600,000	\$1,436,000	5	\$4,036,000
	Summit Realty LLC	3	2	\$1,066,000	\$565,000	5	\$1,631,000
	Naples Gold Realty LLC	2	3	\$1,132,000	\$1,427,000	5	\$2,559,000
	Florida Home Realty Inc		5		\$1,222,400	5	\$1,222,400
	Bay Vision Realty	3	2	\$908,500	\$447,900	5	\$1,356,400
	My Florida Real Estate LLC	3	2	\$836,000	\$614,000	5	\$1,450,000
	RE/MAX Realty Team	2	3	\$509,000	\$772,000	5	\$1,281,000
	RMS Realty LLC	2	3	\$236,000	\$746,000	5	\$982,000
	Realty Group of Southwest Florida Inc.	3	2	\$2,250,000	\$604,000	5	\$2,854,000
	Broadway Realty & Management I	5		\$1,372,000		5	\$1,372,000
	Gulf Coast Management Group	3	2	\$518,500	\$444,500	5	\$963,000
	Home Quest Inc.	3	2	\$1,745,000	\$1,331,000	5	\$3,076,000
	Perfect Properties of Naples, Inc.	3	2	\$1,486,500	\$460,000	5	\$1,946,500
	Bar Investment Realty LLC	4	1	\$1,526,950	\$244,000	5	\$1,770,950
	All Florida Property Group Inc	5		\$1,405,000		5	\$1,405,000
	Sellstate Priority Realty	2	3	\$404,000	\$686,500	5	\$1,090,500
	Anchor Real Estate	1	4	\$500,000	\$1,495,544	5	\$1,995,544
	Beachwood Properties, Inc.	2	3	\$2,584,000	\$1,713,000	5	\$4,297,000
	Ronto Realty	4	1	\$3,254,000	\$960,000	5	\$4,214,000
P & M Property Services	1	4	\$135,000	\$748,500	5	\$883,500	
Wilson & Associates RE Inc	3	2	\$1,322,000	\$935,000	5	\$2,257,000	
Cornerstone Coastal Properties	1	4	\$375,000	\$3,560,000	5	\$3,935,000	
John Naumann & Associates	1	4	\$3,260,000	\$6,666,620	5	\$9,926,620	
Century 21 First Southern Trust	2	3	\$424,000	\$451,000	5	\$875,000	

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**John R. Wood Properties. Inc.**  
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Naples Market Only	Poteet Properties, Inc.	4	1	\$1,814,500	\$363,000	5	\$2,177,500
	Phase III Real Estate Services	3	1	\$1,740,500	\$221,500	4	\$1,962,000
	Southwest Properties Group	1	3	\$940,000	\$1,813,900	4	\$2,753,900
	Olde Naples Real Estate, Inc.	1	3	\$213,000	\$1,570,000	4	\$1,783,000
	Express Realty of SW Florida		4		\$2,810,390	4	\$2,810,390
	Thompson Realty	2	2	\$425,000	\$425,000	4	\$850,000
	Results Real Estate Inc	4		\$4,735,900		4	\$4,735,900
	United Real Estate	2	2	\$860,500	\$1,878,000	4	\$2,738,500
	List In MLS Realty, LLC	3	1	\$761,000	\$405,000	4	\$1,166,000
	Golf Life Properties, LLC		4		\$1,574,455	4	\$1,574,455
	Hometown Realty of SW Florida	3	1	\$811,000	\$233,000	4	\$1,044,000
	Sun Royal Realty Inc		4		\$774,000	4	\$774,000
	Miloff Aubuchon Realty Group	3	1	\$545,000	\$205,000	4	\$750,000
	Fifth Town Real Estate Service		4		\$1,577,400	4	\$1,577,400
	Sellstate Achievers Realty Network	1	3	\$345,000	\$905,000	4	\$1,250,000
	Sandpiper Realty	3	1	\$586,000	\$130,000	4	\$716,000
	4 Seasons Realty LLC	1	3	\$230,000	\$751,500	4	\$981,500
	Select Real Estate By Stephani	4		\$1,208,000		4	\$1,208,000
	Clausen Properties, Inc.	2	2	\$497,900	\$690,800	4	\$1,188,700
	Platinum Real Estate	3	1	\$791,000	\$118,000	4	\$909,000
	Prime Real Estate of Naples	2	2	\$650,000	\$645,000	4	\$1,295,000
	A Codi Realty	1	3	\$700,000	\$954,000	4	\$1,654,000
	KPMG Realty LLC	4		\$1,045,000		4	\$1,045,000
	True Realty Services LLC	3	1	\$1,272,500	\$204,000	4	\$1,476,500
	Wilderness of Naples Realty	2	2	\$724,500	\$1,055,000	4	\$1,779,500
	Naples Luxury Real Estate Group	2	2	\$1,365,000	\$880,000	4	\$2,245,000
	Absolute Equity Realty Group		4		\$2,530,450	4	\$2,530,450
	Pollard & Hedrich Realty, Inc.		3		\$1,006,900	3	\$1,006,900
	Miles Realty Group	1	2	\$212,000	\$689,000	3	\$901,000
	Kristine Hansen LLC	1	2	\$189,500	\$622,900	3	\$812,400
	Alegna Realty	2	1	\$426,900	\$479,000	3	\$905,900
	Priceless Realty, Inc.	2	1	\$407,000	\$85,000	3	\$492,000
Miloff Aubuchon Rlty Grp, Inc.		3		\$1,825,000	3	\$1,825,000	
Starfish Realty, Inc.	1	2	\$238,500	\$1,015,000	3	\$1,253,500	
Lehigh Prof., Realty Serv., Inc	3		\$797,350		3	\$797,350	
Bayview Realty of Florida		3		\$675,500	3	\$675,500	
RE/MAX Sundance Realty II		3		\$1,491,000	3	\$1,491,000	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

	Data	Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
		Count of Side					
Naples Market Only	Phelps Realty Services	2	1	\$334,900	\$11,500,000	3	\$11,834,900
	Marilee Realty	3		\$1,170,000		3	\$1,170,000
	Andrea Deane & Associates, Inc.	1	2	\$665,000	\$2,067,000	3	\$2,732,000
	Compass Florida Naples	2	1	\$15,115,000	\$1,300,000	3	\$16,415,000
	The Willis Group, LLC	1	2	\$1,050,000	\$3,175,000	3	\$4,225,000
	Inactive	1	2	\$657,000	\$315,939	3	\$972,939
	Seaside Properties of South Florida, Inc.	1	2	\$1,550,000	\$725,000	3	\$2,275,000
	Paradise Lifestyles	1	2	\$130,000	\$1,205,000	3	\$1,335,000
	Lahaina Realty	1	2	\$290,000	\$2,715,000	3	\$3,005,000
	iList LLC	2	1	\$467,000	\$405,000	3	\$872,000
	Carolyn Weinand Properties	2	1	\$398,000	\$777,000	3	\$1,175,000
	US Group Realty Inc		3		\$703,000	3	\$703,000
	Young Realty Group	1	2	\$160,000	\$465,000	3	\$625,000
	Abitare International		3		\$1,970,000	3	\$1,970,000
	Florida Elite Realty Inc	1	2	\$272,000	\$570,000	3	\$842,000
	Rossi Real Estate Inc	2	1	\$1,119,000	\$340,000	3	\$1,459,000
	Estates Realty	2	1	\$493,900	\$249,000	3	\$742,900
	Costantini Realty Inc.	1	2	\$412,500	\$807,000	3	\$1,219,500
	Naples Flat Fee Realty, Inc	2	1	\$605,000	\$226,000	3	\$831,000
	Land Solutions Inc	1	2	\$413,300	\$1,153,800	3	\$1,567,100
	TJS Realty, Inc.	1	2	\$975,000	\$1,305,000	3	\$2,280,000
	VIP Realty Group	2	1	\$474,000	\$295,000	3	\$769,000
	Wynns Realty	2	1	\$630,000	\$147,000	3	\$777,000
	Framor Realty	1	2	\$136,000	\$323,000	3	\$459,000
	Starlink Realty Inc	2	1	\$805,000	\$105,000	3	\$910,000
	Real Living Cypress Realty	1	2	\$265,000	\$750,000	3	\$1,015,000
	Royal Crown Realty, LLC	2	1	\$712,000	\$450,000	3	\$1,162,000
	MAKS Realty Inc	2	1	\$435,000	\$77,500	3	\$512,500
	London Bay Realty, Inc.	2	1	\$12,465,000	\$8,000,000	3	\$20,465,000
	REVirtually LLC	1	2	\$254,900	\$403,000	3	\$657,900
	Marc Joseph Realty	2	1	\$542,000	\$232,000	3	\$774,000
	Key Real Estate	1	2	\$3,200,000	\$1,420,000	3	\$4,620,000
Market America Realty Network	2	1	\$476,000	\$127,500	3	\$603,500	
BLG Realty Group	1	2	\$130,500	\$339,500	3	\$470,000	
Porter Davis Real Estate	1	2	\$185,000	\$485,000	3	\$670,000	
Keller Williams Florida Gulf Coast	1	2	\$380,000	\$595,000	3	\$975,000	
Naples Select Real Estate LLC		3		\$807,500	3	\$807,500	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

	Data	Side		Sum of Closed Volume		Total Count of Side	Total Sum of Closed Volume
		Count of Side					
Naples Market Only	Development Realty, LC	1	2	\$1,250,000	\$633,500	3	\$1,883,500
	West Bay Realty Inc.		3		\$1,835,532	3	\$1,835,532
	Access Real Estate	3		\$350,000		3	\$350,000
	RockStar Realty LLC	2	1	\$480,000	\$260,000	3	\$740,000
	RE 1 Advisor		2		\$2,045,000	2	\$2,045,000
	Bogaerts International Realty	1	1	\$250,000	\$220,000	2	\$470,000
	Coastal Breeze Properties	1	1	\$180,000	\$150,000	2	\$330,000
	Self Realty Inc	1	1	\$328,500	\$350,000	2	\$678,500
	RL Bailey Realty	1	1	\$260,000	\$940,000	2	\$1,200,000
	Achievers Real Estate Services	1	1	\$270,000	\$100,000	2	\$370,000
	Tropical Homes of Southwest Florida		2		\$568,000	2	\$568,000
	Escape Realty Services, LLC		2		\$698,441	2	\$698,441
	Executive Premiere Realty	1	1	\$575,000	\$575,000	2	\$1,150,000
	Ameriteam Realty Inc	1	1	\$284,900	\$348,000	2	\$632,900
	Hovland Homes Inc	1	1	\$205,000	\$250,000	2	\$455,000
	M N M Companies LLC	1	1	\$280,000	\$257,500	2	\$537,500
	Esquire Real Estate Services,	2		\$436,900		2	\$436,900
	Realty World-C Bagans 1st	1	1	\$285,000	\$285,000	2	\$570,000
	Blu Oceans Realty LLC		2		\$512,000	2	\$512,000
	Rossman Realty Group	1	1	\$220,000	\$220,000	2	\$440,000
	Peak Realty Partners		2		\$676,000	2	\$676,000
	Bay Pointe Properties		2		\$788,000	2	\$788,000
	Real Estate By	1	1	\$485,000	\$122,900	2	\$607,900
	Re/Max Realty Partners	1	1	\$248,000	\$248,000	2	\$496,000
	Elite Realty of SW FL	1	1	\$450,000	\$482,500	2	\$932,500
	Kim Levitan Realty	1	1	\$192,000	\$1,220,000	2	\$1,412,000
	CD & Co Sales and Rentals Inc	1	1	\$252,270	\$252,270	2	\$504,540
	Real Edge Real Estate	1	1	\$175,000	\$175,000	2	\$350,000
	Gulf Coast Realty LLC	1	1	\$120,000	\$120,000	2	\$240,000
	Experience Real Estate Group	1	1	\$220,000	\$257,900	2	\$477,900
Alliance Realty Group	2		\$590,000		2	\$590,000	
Ivanova Realty LLC	1	1	\$300,000	\$540,000	2	\$840,000	
Villa Realty Group, Inc.		2		\$508,500	2	\$508,500	
Asciutto Realty LLC	2		\$629,000		2	\$629,000	
B & B Realty		2		\$480,000	2	\$480,000	
MTB Realty LLC	1	1	\$310,000	\$310,000	2	\$620,000	
Trianon Properties Inc		2		\$555,000	2	\$555,000	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

	Data	Side		Total Count of Side	Total Sum of Closed Volume
		Count of Side	Sum of Closed Volume		
Naples Market Only	MyMLSBroker.com	2	\$3,025,000	2	\$3,025,000
	Naples 1st Realty LLC	2	\$885,000	2	\$885,000
	Janeiro Realty, LLC	1	\$168,800	2	\$337,600
	Precision Realty Services Inc	2	\$240,000	2	\$240,000
	Ordonez Realty LLC	1	\$225,000	2	\$453,500
	Mayers Realty Group LLC	1	\$475,000	2	\$950,000
	Match Point Realty Inc.	1	\$335,000	2	\$1,135,000
	The Keyes Company	1	\$505,000	2	\$895,000
	Tannasse Realty, Inc.	1	\$225,900	2	\$451,800
	Le Reve Realty, LLC	1	\$625,000	2	\$1,250,000
	WCI Realty Inc	1	\$342,050	2	\$684,100
	Napoli Realty Services, LLC	1	\$181,500	2	\$576,500
	Pascal Realty LLC	1	\$350,000	2	\$700,000
	Endless Summers Realty of SWFL	1	\$251,000	2	\$761,000
	Grande Floridian Properties, Inc.	1	\$197,313	2	\$368,313
	Re/Max Under The Sun	1	\$146,000	2	\$411,000
	Waters Edge Real Estate LLC	1	\$262,000	2	\$692,000
	Premier Realty Concepts, Inc.	1	\$1,350,000	2	\$2,700,000
	Parkline Realty Associates LLC	1	\$368,000	2	\$751,000
	Royal Shell Real Estate Inc			2	\$859,500
	All In One Realty Group, Inc.	2	\$780,000	2	\$780,000
	Golden Realty & Management LLC	1	\$150,000	2	\$605,000
	Assist 2 Sell Partners Realty	1	\$334,900	2	\$669,800
	New Century Realty Group			2	\$470,000
	Sellstate Island Properties	1	\$378,000	2	\$756,000
	Royal Realty Investment Group			2	\$356,000
	Palm Properties International	1	\$380,000	2	\$795,000
	Coastal Realty SWFL			2	\$528,900
	Naples Friends & Family Realty	1	\$180,000	2	\$360,000
	Premiere Advantage Real Estate			2	\$1,775,000
	IRC International Realty Corp	1	\$234,900	2	\$469,800
	The New Home Spot Inc.			2	\$2,470,000
	Nationwide Residential & Commercial R.E.	1	\$390,000	2	\$965,900
Luxury Real Estate Group			2	\$915,500	
Gulf Gateway Realty Inc.	1	\$390,000	2	\$690,000	
Bristol Properties			2	\$1,094,900	
Eventide Realty Services LLC	1	\$415,000	2	\$677,000	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

	Data	Side		Total Count of Side	Total Sum of Closed Volume
		Count of Side	Sum of Closed Volume		
Naples Market Only	COLLIER COUNTY REALTY CORP		2	2	\$579,900
	Yerger Realty	1	1	2	\$239,000
	Gulf Coast Investment Properties		2	2	\$1,552,000
	Genta Company Realty LLC	2		2	\$1,425,000
	Stewart Real Estate Company		2	2	\$1,230,000
	Manuela Realty	1	1	2	\$203,000
	Premier Florida Realty of SWFL		2	2	\$1,269,000
	Florida's Realty LLC	1	1	2	\$440,000
	Xcellence Realty Inc	1	1	2	\$665,000
	Flaherty Realty, P.A.		1	1	\$960,000
	N.A.I. Realty		1	1	\$295,500
	Odyssea Real Estate Group LLC		1	1	\$255,000
	Venture Realty & Investments	1		1	\$310,000
	Royal Real Estate Florida Inc		1	1	\$431,400
	Treeline Realty Corp		1	1	\$290,000
	Chateaux Realty		1	1	\$123,000
	Henson Luke Realty Group Int'l	1		1	\$204,700
	Gulf Coast Realty Network		1	1	\$329,000
	Sanddollar Real Estate Corp of Naples	1		1	\$195,000
	First Step Realty Group		1	1	\$335,000
	Gennaro Realty Group Inc	1		1	\$112,000
	Luxux SWFlorida Realty LLC		1	1	\$540,000
	Unique Properties of Naples, Inc.	1		1	\$470,000
	Altru Realty	1		1	\$214,000
	Shore Line Realty & Associates	1		1	\$215,000
	LocateHomes.com		1	1	\$235,000
	Aterra Realty Associates, LLC	1		1	\$480,000
	Expert Advisors Realty Network		1	1	\$585,000
	Weichert on the Gulf, Realtors		1	1	\$262,000
	The Realty Source of Naples		1	1	\$285,000
	Diversified Real Estate Group,		1	1	\$402,675
	Coast to Coast Preferred Property		1	1	\$407,400
Sposen Realty & Development		1	1	\$251,500	
Cyrus International Realty Cor		1	1	\$389,690	
Mayr & Company Realty	1		1	\$245,500	
Premier Properties Florida		1	1	\$495,000	
Ad Infinitum Realty & Consult		1	1	\$497,500	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

	Data	Side		Total Count of Side	Total Sum of Closed Volume
		Count of Side	Sum of Closed Volume		
Naples Market Only	Barefoot Beach Realty Inc		1	1	\$775,000
	Listsmart LLC	1		1	\$246,000
	Prime Pic Realty LLC		1	1	\$1,550,000
	RE/MAX Results Realty	1		1	\$246,000
	Kaye Realty Inc.	1		1	\$379,900
	Pelican Bay Realty, Inc.	1		1	\$248,000
	Jim Green Realty	1		1	\$300,000
	Morris & Hunt Realty LLC	1		1	\$325,000
	Beth Rose Real Estate & Auction	1		1	\$210,000
	Marco Island Real Estate LLC	1		1	\$575,000
	Crifasi Real Estate Inc.		1	1	\$265,000
	VADA Properties	1		1	\$289,000
	Cornerstone Real Estate Services, Inc.	1		1	\$210,000
	Marco Realty Associates, Inc.	1		1	\$289,000
	Bohio Realty LLC		1	1	\$284,900
	Clause Real Estate, Inc.	1		1	\$634,000
	Green Coast Realty Inc		1	1	\$287,500
	Surf & Turf Realty Associates	1		1	\$635,000
	Belle Realty Co.	1		1	\$235,000
	McWilliams Buckley & Associates, Inc.		1	1	\$608,279
	RFK Realty	1		1	\$238,500
	Cliffoney Realty LLC		1	1	\$435,000
	American Properties Real Estat		1	1	\$360,000
	Riverside Realty Group, LLC	1		1	\$250,000
	Virginia M Woody		1	1	\$390,000
	Hovland, Inc.	1		1	\$290,000
	Genice Sloan & Assoc Inc		1	1	\$460,000
	Baybeach Realty	1		1	\$545,000
	Marquise Property Sales		1	1	\$505,000
	Cozy Naples Properties	1		1	\$345,000
	Florida Foundation Realty		1	1	\$655,000
	Collier Realty & Management	1		1	\$145,000
Medway Realty		1	1	\$860,000	
In Florida Properties	1		1	\$309,750	
Renaissance Realty		1	1	\$1,365,000	
Sterling Property Servs Realty		1	1	\$362,775	
Bud Coleman Associates Inc		1	1	\$3,100,000	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

	Data	Side		Total Count of Side	Total Sum of Closed Volume
		Count of Side	Sum of Closed Volume		
Naples Market Only	Boca Executive Realty	1	\$255,000	1	\$255,000
	Sun Coast Global, Inc.		\$205,000	1	\$205,000
	Resort Immobilien Realty Corporation	1	\$1,200,000	1	\$1,200,000
	Sonia Rios Realty	1	\$117,000	1	\$117,000
	Coyne Realty Inc	1	\$1,200,000	1	\$1,200,000
	Legacy International Realty	1	\$190,000	1	\$190,000
	Nichols Realty, Inc.	1	\$255,000	1	\$255,000
	Florida Real Estate Services, Inc.	1	\$390,000	1	\$390,000
	Far Florida	1	\$174,000	1	\$174,000
	Donna Carnes		\$240,000	1	\$240,000
	Sunrise Realty Network Inc	1	\$730,000	1	\$730,000
	Shoreline Properties of SW FL		\$243,000	1	\$243,000
	Twin Metro Realty LLC	1	\$135,000	1	\$135,000
	CL Properties		\$280,000	1	\$280,000
	Patagonia Realty	1	\$2,050,000	1	\$2,050,000
	Allied International Brokers		\$265,000	1	\$265,000
	Appraisal Research Corp. of Naples	1	\$136,000	1	\$136,000
	Innovative Properties		\$270,000	1	\$270,000
	Diamond Custom Homes Realty	1	\$2,625,000	1	\$2,625,000
	Staged Homes Realty of SWFL In	1	\$302,000	1	\$302,000
	Preferred Properties Intl Inc	1	\$145,000	1	\$145,000
	Carlyn LLC, REALTORS	1	\$398,500	1	\$398,500
	Heights Realty & Investments	1	\$185,000	1	\$185,000
	Homes Realty LLC		\$285,000	1	\$285,000
	Kalar Realty Services	1	\$259,000	1	\$259,000
	Win Realty, LLC	1	\$203,000	1	\$203,000
	Platinum Coast Real Estate		\$113,000	1	\$113,000
	Florida Buyer Broker		\$293,000	1	\$293,000
	Kevin Shelly Realty Inc		\$260,000	1	\$260,000
	Judah Realty		\$298,000	1	\$298,000
	Rome International Realty		\$125,000	1	\$125,000
	Barrington-Grey Realty LLC		\$310,000	1	\$310,000
	Worthit Realty,LLC		\$130,000	1	\$130,000
Stock Realty LLC		\$315,000	1	\$315,000	
Fast Action Realty Inc		\$133,000	1	\$133,000	
Floridas Realty LLC		\$320,000	1	\$320,000	
REMAX Distinction Realty		\$260,000	1	\$260,000	

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**John R. Wood Properties. Inc.**  
**Closed Company Ranking Reports NA-BN-ES thru 2017 11 30.xlsx**  
**Market Rankings Units**

	Data	Side		Total Count of Side	Total Sum of Closed Volume		
		Count of Side	Sum of Closed Volume				
Naples Market Only	RWB Real Estate, Inc.		1		\$340,000	1	\$340,000
	Pelletier Properties, LLC		1		\$140,000	1	\$140,000
	Kova Commercial of Naples LLC		1		\$385,000	1	\$385,000
	Florida Living Realty Group		1		\$240,000	1	\$240,000
	Schooner Bay Realty, Inc.		1		\$530,000	1	\$530,000
	Vanderbilt Beach Realty	1		\$270,000		1	\$270,000
	Linda Lamb & Company LLC		1		\$400,000	1	\$400,000
	Swept Away Realty, Inc.		1		\$840,000	1	\$840,000
	CV Estates LLC		1		\$457,000	1	\$457,000
	Carrera Consulting Group Inter		1		\$146,000	1	\$146,000
	Florida Westshore Realty Inc		1		\$4,350,000	1	\$4,350,000
	Kaplowe Real Estate		1		\$148,000	1	\$148,000
	Rental Link LLC		1		\$499,999	1	\$499,999
	Nautical Realty Group Inc		1		\$699,138	1	\$699,138
	CMC Realty	1		\$221,500		1	\$221,500
	Hartford Realty LLC		1		\$165,000	1	\$165,000
	Woodruff Property Management	1		\$425,000		1	\$425,000
	Realty Redesigned		1		\$171,400	1	\$171,400
	Royal Palm Realty of Naples, Inc.		1		\$700,000	1	\$700,000
	Naples Coastal Realty Inc	1		\$255,000		1	\$255,000
	Pfeifer Realty Group LLC		1		\$845,000	1	\$845,000
	DIY Home Sale Services		1		\$179,900	1	\$179,900
	Osborne & Company, Inc		1		\$925,000	1	\$925,000
	RE/MAX of The Islands		1		\$240,000	1	\$240,000
	81 West Brokerage Services LLC		1		\$1,000,000	1	\$1,000,000
	Exit Gulf Coast Realty		1		\$204,000	1	\$204,000
	Gulfshore Realty Inc		1		\$1,497,900	1	\$1,497,900
	Realty Executives Cape Coral	1		\$378,000		1	\$378,000
	James H Hayes Realty Inc		1		\$2,300,000	1	\$2,300,000
	Bang Realty	1		\$378,076		1	\$378,076
Divco Realty Corporation		1		\$4,100,000	1	\$4,100,000	
New Horizons Real Estate Corp.	1		\$110,000		1	\$110,000	
Fidelity Florida Realty Corp	1		\$325,000		1	\$325,000	
Naples Market Only Total		8,383	8,383	\$4,909,162,220	\$4,909,162,220	16,766	\$9,818,324,440
<b>Grand Total</b>		<b>11,030</b>	<b>11,030</b>	<b>\$5,988,206,247</b>	<b>\$5,988,206,247</b>	<b>22,060</b>	<b>\$11,976,412,494</b>