

John R. Wood Properties. Inc.
MI Yearend 2017 Closed Sales.xlsx
Ranking By Volume

Company	Data Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % of Closed Units
	Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units					
	L	S	L	S	L	S	L	S				
Premier Sothebys Int. Realty	119	97	\$109,859,400	\$94,547,965	9.69%	8.34%	7.75%	6.32%	216	\$204,407,365	18.02%	14.06%
RE/MAX Affinity Plus	118	83	\$104,441,560	\$78,437,195	9.21%	6.92%	7.68%	5.40%	201	\$182,878,755	16.12%	13.09%
Keller Williams Realty, Marco	108	106	\$73,962,000	\$67,483,750	6.52%	5.95%	7.03%	6.90%	214	\$141,445,750	12.47%	13.93%
Premiere Plus Realty Co.	83	108	\$51,177,650	\$73,037,350	4.51%	6.44%	5.40%	7.03%	191	\$124,215,000	10.95%	12.43%
John R Wood	54	37	\$41,267,600	\$23,805,790	3.64%	2.10%	3.52%	2.41%	91	\$65,073,390	5.74%	5.92%
Berkshire Hathaway Florida	53	33	\$39,220,790	\$24,180,150	3.46%	2.13%	3.45%	2.15%	86	\$63,400,940	5.59%	5.60%
Coldwell Banker Residential Real Estate, Inc.	43	34	\$20,473,900	\$24,946,800	1.81%	2.20%	2.80%	2.21%	77	\$45,420,700	4.00%	5.01%
Downing Frye	16	22	\$12,970,500	\$14,505,000	1.14%	1.28%	1.04%	1.43%	38	\$27,475,500	2.42%	2.47%
Horizons By The Sea Inc.	15	15	\$9,002,000	\$7,977,000	0.79%	0.70%	0.98%	0.98%	30	\$16,979,000	1.50%	1.95%
Gulfshore Realty Inc	8	3	\$11,463,000	\$4,725,000	1.01%	0.42%	0.52%	0.20%	11	\$16,188,000	1.43%	0.72%
Independent Brokers Realty Inc.	8	11	\$5,727,000	\$9,207,125	0.50%	0.81%	0.52%	0.72%	19	\$14,934,125	1.32%	1.24%
Clausen Properties, Inc.	10	9	\$8,689,750	\$6,200,500	0.77%	0.55%	0.65%	0.59%	19	\$14,890,250	1.31%	1.24%
Harborview Realty Inc	18	17	\$6,908,000	\$7,858,000	0.61%	0.69%	1.17%	1.11%	35	\$14,766,000	1.30%	2.28%
RE/MAX Results Realty	8	11	\$6,321,990	\$7,809,000	0.56%	0.69%	0.52%	0.72%	19	\$14,130,990	1.25%	1.24%
Anchor Real Estate	8	11	\$5,574,000	\$7,394,000	0.49%	0.65%	0.52%	0.72%	19	\$12,968,000	1.14%	1.24%
Gulf Coast Realty	5	13	\$2,435,000	\$10,275,500	0.21%	0.91%	0.33%	0.85%	18	\$12,710,500	1.12%	1.17%
Assist2Sell	10	10	\$6,505,625	\$5,716,500	0.57%	0.50%	0.65%	0.65%	20	\$12,222,125	1.08%	1.30%
Engel & Voelkers	7	11	\$4,695,000	\$6,746,500	0.41%	0.59%	0.46%	0.72%	18	\$11,441,500	1.01%	1.17%
Marco Island Realestate.com, Inc.	6	8	\$3,855,000	\$6,477,000	0.34%	0.57%	0.39%	0.52%	14	\$10,332,000	0.91%	0.91%
Sun Realty USA, Inc	5	11	\$3,795,000	\$6,374,990	0.33%	0.56%	0.33%	0.72%	16	\$10,169,990	0.90%	1.04%
Marco Realty Associates, Inc.	5	8	\$3,471,500	\$5,748,519	0.31%	0.51%	0.33%	0.52%	13	\$9,220,019	0.81%	0.85%
#N/A		13		\$9,020,000	0.00%	0.80%	0.00%	0.85%	13	\$9,020,000	0.80%	0.85%
Amerivest Realty	3	3	\$4,370,000	\$4,552,000	0.39%	0.40%	0.20%	0.20%	6	\$8,922,000	0.79%	0.39%
Allison James Estates and Home	8	6	\$4,318,950	\$3,698,400	0.38%	0.33%	0.52%	0.39%	14	\$8,017,350	0.71%	0.91%
Non MLS		14		\$7,113,589	0.00%	0.63%	0.00%	0.91%	14	\$7,113,589	0.63%	0.91%
Century 21 First Southern Trust	6	7	\$1,655,000	\$4,505,000	0.15%	0.40%	0.39%	0.46%	13	\$6,160,000	0.54%	0.85%
Slocum Properties	3	1	\$4,190,000	\$1,750,000	0.37%	0.15%	0.20%	0.07%	4	\$5,940,000	0.52%	0.26%
Island Realty Marco	3	4	\$1,825,000	\$3,682,500	0.16%	0.32%	0.20%	0.26%	7	\$5,507,500	0.49%	0.46%
Onier Realty of SW Fla	2	6	\$1,087,000	\$3,106,500	0.10%	0.27%	0.13%	0.39%	8	\$4,193,500	0.37%	0.52%
Jones & Company Realty	1	1	\$290,000	\$3,320,000	0.03%	0.29%	0.07%	0.07%	2	\$3,610,000	0.32%	0.13%
Endless Summers Realty of SWFL		4		\$2,840,000	0.00%	0.25%	0.00%	0.26%	4	\$2,840,000	0.25%	0.26%
Turn Key Residential, LLC	1	1	\$1,300,000	\$1,300,000	0.11%	0.11%	0.07%	0.07%	2	\$2,600,000	0.23%	0.13%
Premier Realty Homes	1	2	\$900,000	\$1,645,000	0.08%	0.15%	0.07%	0.13%	3	\$2,545,000	0.22%	0.20%
Waterfront Realty Group Inc	1	1	\$475,000	\$1,800,000	0.04%	0.16%	0.07%	0.07%	2	\$2,275,000	0.20%	0.13%
The Agency of SW Florida Inc		3		\$2,100,000	0.00%	0.19%	0.00%	0.20%	3	\$2,100,000	0.19%	0.20%
Keller Williams Realty Naples	3		\$1,967,500		0.17%	0.00%	0.20%	0.00%	3	\$1,967,500	0.17%	0.20%
Boca Executives	1	4	\$559,000	\$1,310,000	0.05%	0.12%	0.07%	0.26%	5	\$1,869,000	0.16%	0.33%
MVP Realty Associates		3		\$1,807,500	0.00%	0.16%	0.00%	0.20%	3	\$1,807,500	0.16%	0.20%
Boca Executive Realty		1		\$1,690,000	0.00%	0.15%	0.00%	0.07%	1	\$1,690,000	0.15%	0.07%
Sellstate on 5th		2		\$1,550,000	0.00%	0.14%	0.00%	0.13%	2	\$1,550,000	0.14%	0.13%
ForSaleByOwner.com Referral Services	1	1	\$750,000	\$750,000	0.07%	0.07%	0.07%	0.07%	2	\$1,500,000	0.13%	0.13%
Royal Shell Real Estate, Inc.		2		\$1,332,000	0.00%	0.12%	0.00%	0.13%	2	\$1,332,000	0.12%	0.13%
Realty Executives Signature	1		\$1,325,000		0.12%	0.00%	0.07%	0.00%	1	\$1,325,000	0.12%	0.07%
Manuela Realty	1	1	\$810,000	\$465,000	0.07%	0.04%	0.07%	0.07%	2	\$1,275,000	0.11%	0.13%
Century 21 Selling Paradise	3		\$1,222,500		0.11%	0.00%	0.20%	0.00%	3	\$1,222,500	0.11%	0.20%
Best Homes & Land Realty LLC	2		\$1,055,000		0.09%	0.00%	0.13%	0.00%	2	\$1,055,000	0.09%	0.13%
Naples Realty Services	2	1	\$679,000	\$360,000	0.06%	0.03%	0.13%	0.07%	3	\$1,039,000	0.09%	0.20%
RE/MAX Realty Group	1	1	\$272,900	\$742,500	0.02%	0.07%	0.07%	0.07%	2	\$1,015,400	0.09%	0.13%
William Raveis-Florida LLC	1	1	\$635,000	\$325,000	0.06%	0.03%	0.07%	0.07%	2	\$960,000	0.08%	0.13%

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Schulz Realty LLC		1		\$900,000	0.00%	0.08%	0.00%	0.07%	1	\$900,000	0.08%	0.07%
Liberty Real Estate Services		1		\$875,000	0.00%	0.08%	0.00%	0.07%	1	\$875,000	0.08%	0.07%
Paradise Coast Property Team		1		\$850,000	0.00%	0.07%	0.00%	0.07%	1	\$850,000	0.07%	0.07%
Collier Realty & Management		1		\$785,000	0.00%	0.07%	0.00%	0.07%	1	\$785,000	0.07%	0.07%
Florida Homes Realty of Collier		1		\$720,000	0.00%	0.06%	0.00%	0.07%	1	\$720,000	0.06%	0.07%
Wilkins Realty Group, Inc.		1		\$692,000	0.00%	0.06%	0.00%	0.07%	1	\$692,000	0.06%	0.07%
Florida Home Realty of Collier County, Inc.		1		\$684,500	0.00%	0.06%	0.00%	0.07%	1	\$684,500	0.06%	0.07%
RE/MAX Realty Select	2		\$613,100		0.05%	0.00%	0.13%	0.00%	2	\$613,100	0.05%	0.13%
White Sands Realty, LLC		2		\$609,000	0.00%	0.05%	0.00%	0.13%	2	\$609,000	0.05%	0.13%
Gulf Breeze Real Estate, LLC	2	1	\$422,500	\$152,500	0.04%	0.01%	0.13%	0.07%	3	\$575,000	0.05%	0.20%
John R Wood Island Real Estate		1		\$565,000	0.00%	0.05%	0.00%	0.07%	1	\$565,000	0.05%	0.07%
Lahaina Realty	1		\$565,000		0.05%	0.00%	0.07%	0.00%	1	\$565,000	0.05%	0.07%
Barrington-Grey Realty LLC	1		\$565,000		0.05%	0.00%	0.07%	0.00%	1	\$565,000	0.05%	0.07%
Bogaerts International Realty		2		\$552,000	0.00%	0.05%	0.00%	0.13%	2	\$552,000	0.05%	0.13%
Equity Realty		1		\$550,000	0.00%	0.05%	0.00%	0.07%	1	\$550,000	0.05%	0.07%
Realhome Services and Solution	2		\$541,908		0.05%	0.00%	0.13%	0.00%	2	\$541,908	0.05%	0.13%
Menelee Realty	1	1	\$267,000	\$267,000	0.02%	0.02%	0.07%	0.07%	2	\$534,000	0.05%	0.13%
Carrington Real Estate Service	1		\$516,000		0.05%	0.00%	0.07%	0.00%	1	\$516,000	0.05%	0.07%
Florida Gulf Coast Prop Group		1		\$516,000	0.00%	0.05%	0.00%	0.07%	1	\$516,000	0.05%	0.07%
RE/MAX Distinction Realty		1		\$515,000	0.00%	0.05%	0.00%	0.07%	1	\$515,000	0.05%	0.07%
Realty World Florida		1		\$510,000	0.00%	0.04%	0.00%	0.07%	1	\$510,000	0.04%	0.07%
Listing Gate Inc		1		\$490,000	0.00%	0.04%	0.00%	0.07%	1	\$490,000	0.04%	0.07%
Hudson Realty Executives LLC		1		\$455,000	0.00%	0.04%	0.00%	0.07%	1	\$455,000	0.04%	0.07%
Luxury & Beach Realty Inc		1		\$422,000	0.00%	0.04%	0.00%	0.07%	1	\$422,000	0.04%	0.07%
RL Nardi & Associates Inc	1		\$399,000		0.04%	0.00%	0.07%	0.00%	1	\$399,000	0.04%	0.07%
Daane Properties Inc	1		\$384,000		0.03%	0.00%	0.07%	0.00%	1	\$384,000	0.03%	0.07%
Weichert on the Gulf, Realtors		1		\$375,000	0.00%	0.03%	0.00%	0.07%	1	\$375,000	0.03%	0.07%
RL Bailey Realty	1		\$375,000		0.03%	0.00%	0.07%	0.00%	1	\$375,000	0.03%	0.07%
ListWithFreedom.com, Inc.	1		\$355,000		0.03%	0.00%	0.07%	0.00%	1	\$355,000	0.03%	0.07%
McQuaid and Company LLC		1		\$345,000	0.00%	0.03%	0.00%	0.07%	1	\$345,000	0.03%	0.07%
David C. Brown Realty, Inc		1		\$319,000	0.00%	0.03%	0.00%	0.07%	1	\$319,000	0.03%	0.07%
Realty Group of Southwest Florida Inc.		1		\$312,500	0.00%	0.03%	0.00%	0.07%	1	\$312,500	0.03%	0.07%
Gulf Coast International Prop	1		\$312,000		0.03%	0.00%	0.07%	0.00%	1	\$312,000	0.03%	0.07%
South Bay Realty	1		\$306,500		0.03%	0.00%	0.07%	0.00%	1	\$306,500	0.03%	0.07%
Caine Premier Properties LLC		1		\$270,000	0.00%	0.02%	0.00%	0.07%	1	\$270,000	0.02%	0.07%
RE/MAX Affinity Mercato		1		\$175,000	0.00%	0.02%	0.00%	0.07%	1	\$175,000	0.02%	0.07%
Grand Total	768	768	\$567,125,123	\$567,125,123	50.00%	50.00%	50.00%	50.00%	1,536	\$1,134,250,246	100.00%	100.00%