

HISTORY OF LISTINGS PENDED

December 2007 PENDED SALES				December 2008 PENDED SALES				December 2009 PENDED SALES			
Price Category	Bonita	Naples	All	Bonita	Naples	All	Bonita/Estero	Naples	All		
0-249,999	23	79	102	77	398	475	133	571	704		
250,000-499.9	34	102	136	43	119	162	55	177	232		
500,000-749.9	15	39	54	10	34	44	17	49	66		
750,000-999.9	1	22	23	3	11	14	6	38	44		
1,000,000-1.9	10	38	48	7	15	22	9	39	48		
2,000,000-4.9	5	17	22	2	9	11	2	14	16		
5,000,000 and	0	2	2	0	3	3	0	3	3		
<b>Totals</b>	<b>88</b>	<b>299</b>	<b>387</b>	<b>142</b>	<b>589</b>	<b>731</b>	<b>222</b>	<b>891</b>	<b>1113</b>		

DECEMBER 2010 PENDED SALES				DECEMBER 2011 PENDED SALES				December 2012 PENDED SALES			
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All		
0-249,999	147	559	706	123	524	647	102	469	571		
250,000-499.9	54	152	206	57	144	201	56	192	248		
500,000-749.9	9	46	55	14	43	57	15	58	73		
750,000-999.9	7	26	33	7	56	63	8	24	32		
1,000,000-1.9	3	29	32	10	22	32	6	33	39		
2,000,000-4.9	1	20	21	2	16	18	2	22	24		
5,000,000 and	0	3	3	0	0	0	0	1	1		
<b>Totals</b>	<b>221</b>	<b>835</b>	<b>1056</b>	<b>213</b>	<b>805</b>	<b>1018</b>	<b>189</b>	<b>799</b>	<b>988</b>		

DECEMBER 2013 PENDED SALES				DECEMBER 2014 PENDED SALES				December 2015 PENDED SALES			
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All		
0-249,999	93	443	536	96	350	446	73	258	331		
250,000-499.9	73	250	323	112	300	412	112	284	396		
500,000-749.9	18	77	95	19	92	111	26	99	125		
750,000-999.9	13	27	40	7	43	50	12	37	49		
1,000,000-1.9	7	63	70	13	47	60	8	49	57		
2,000,000-4.9	5	36	41	4	25	29	4	26	30		
5,000,000 and	0	8	8	0	11	11	0	4	4		
<b>Totals</b>	<b>209</b>	<b>904</b>	<b>1113</b>	<b>251</b>	<b>868</b>	<b>1119</b>	<b>235</b>	<b>757</b>	<b>992</b>		

DECEMBER 2016 PENDED SALES				DECEMBER 2017 PENDED SALES				December 2018 PENDED SALES			
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All		
0-249,999	48	244	292	63	223	286	0	0	0		
250,000-499.9	115	320	435	110	308	418	0	0	0		
500,000-749.9	21	87	108	15	91	106	0	0	0		
750,000-999.9	8	37	45	5	45	50	0	0	0		
1,000,000-1.9	10	57	67	9	99	108	0	0	0		
2,000,000-4.9	0	40	40	0	38	38	0	0	0		
5,000,000 and	0	6	6	0	4	4	0	0	0		
<b>Totals</b>	<b>202</b>	<b>791</b>	<b>993</b>	<b>202</b>	<b>808</b>	<b>1010</b>	<b>0</b>	<b>0</b>	<b>0</b>		

COMPARATIVE December PENDED SALES TOTALS												
Price Range	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
0-249,999	102	475	704	706	647	571	536	446	331	292	286	0
250,000-499.9	136	162	232	206	201	248	323	412	396	435	418	0
500,000-749.9	54	44	66	55	57	73	95	111	125	108	106	0
750,000-999.9	23	14	44	33	63	32	40	50	49	45	50	0
1M-2M	48	22	48	32	32	39	70	60	57	67	108	0
2M-5M	22	11	16	21	18	24	41	29	30	40	38	0
5M+	2	3	3	3	0	1	8	11	4	6	4	0
<b>Totals</b>	<b>387</b>	<b>731</b>	<b>1113</b>	<b>1056</b>	<b>1018</b>	<b>988</b>	<b>1113</b>	<b>1119</b>	<b>992</b>	<b>993</b>	<b>1010</b>	<b>0</b>

COMPARATIVE ROLLING TOTALS OF PENDED SALES DURING THE PAST YEAR												
Price Range	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
0-249,999	1255	4148	9827	9999	9471	8909	8504	8345	6387	4863	4306	0
250,000-499.9	2847	2691	3152	3057	2977	3534	4741	5955	6889	6405	6670	0
500,000-749.9	896	763	788	842	926	1119	1407	1669	1866	1814	1851	0
750,000-999.9	504	369	405	439	476	496	640	803	860	748	810	0
1M-2M	636	449	445	525	563	630	842	1017	1097	907	1029	0
2M-5M	343	246	213	248	270	316	410	509	572	479	521	0
5M+	70	44	37	38	35	37	60	112	130	91	107	0
<b>Totals</b>	<b>6551</b>	<b>8710</b>	<b>14867</b>	<b>15148</b>	<b>14718</b>	<b>15041</b>	<b>16604</b>	<b>18410</b>	<b>17801</b>	<b>15307</b>	<b>15294</b>	<b>0</b>

COMPARATIVE YEAR TO DATE TOTALS OF PENDED SALES THROUGH CURRENT MONTH												
Price Range	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
0-249,999	1255	4148	9827	9999	9471	8909	8504	8345	6387	4863	4306	0
250,000-499.9	2847	2691	3152	3057	2977	3534	4741	5955	6889	6405	6670	0
500,000-749.9	896	763	788	842	926	1119	1407	1669	1866	1814	1851	0
750,000-999.9	504	369	405	439	476	496	640	803	860	748	810	0
1M-2M	636	449	445	525	563	630	842	1017	1097	907	1029	0
2M-5M	343	246	213	248	270	316	410	509	572	479	521	0
5M+	70	44	37	38	35	37	60	112	130	91	107	0
<b>Totals</b>	<b>6551</b>	<b>8710</b>	<b>14867</b>	<b>15148</b>	<b>14718</b>	<b>15041</b>	<b>16604</b>	<b>18410</b>	<b>17801</b>	<b>15307</b>	<b>15294</b>	<b>0</b>