

**John R. Wood Properties. Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Units by Property Type-Geocode**

Sum of Unit Count		Code							Grand Total
Ownership Desc	GEO AREA	A	B	C	D	E	F	G	
Condo	BN01 - Bonita Beach	5	6	11					22
	BN02 - West of US41 South of Bonita Bay	23	12			1			36
	BN04 - Bonita Bay	2	33	9	9	21	7		81
	BN05 - Pelican Landing and North	14	57	18	15	22	4		130
	BN06 - North Bonita East of US41	19	8						27
	BN07 - East of US41 North of Terry	19	1						20
	BN08 - East of US41 South of Terry	11	4						15
	BN09 - Spanish Wells	11	9						20
	BN10 - East of Old 41 South of Shangrila	12	14						26
	BN11 - South of Bonita Beach Road East of Old 41	23	18	2					43
	BN12 - East of I-75 South of City Line	23	74						97
	ES01 - Estero	49	56	7	2	1			115
	ES02 - Estero	35	12						47
	ES03 - Estero	34	24		1				59
	ES04 - The Brooks	23	81	4					108
	NA01 - N/O 111th Ave	26	51	20	24	41	11	1	174
	NA02 - Vanderbilt Beach Area	4	15	7	11	14	4	3	58
	NA03 - Naples Park Area		13		1				14
	NA04 - Pelican Bay Area		13	39	25	28	31	6	142
	NA05 - Crayton Rd Area	10	48	36	32	58	32	8	224
	NA06 - Olde Naples Area	4	22	12	6	21	27		92
	NA07 - Port Royal-Aqualane Area				1	1	1		3
	NA08 - Royal Harbor-Windstar Area	7	28	17	4	8			64
	NA09 - South Naples Area	45	56	15	1	2			119
	NA11 - N/O Immokalee Rd W/O 75	50	59	24	10	7			150
	NA12 - N/O Vanderbilt Bch Rd W/O 75	24	50	34	17	14			139
	NA13 - Pine Ridge Area	6	7						13
	NA14 - N/O Pine Ridge Rd and Vineyards	45	78	45	4				172
	NA15 - E/O 41 W/O Goodlette	20	7	1	6	7			41
	NA16 - S/O Pine Ridge Rd	86	91	15	9	5	1		207
	NA17 - N/O Davis Blvd	134	33						167
	NA18 - N/O Rattlesnake Hammock	176	74	1					251
	NA19 - Lely Area	49	91	4					144
	NA21 - N/O Immokalee Rd E/O 75	67	93						160
	NA22 - S/O Immokalee Rd W/O 951	10	30						40
	NA24 - Golden Gate City	6							6
	NA31 - S/O Immokalee Rd	9	21						30
	NA36 - East Collier N/O 75	5	1						6
	NA37 - East Collier S/O 75 E/O 951	4	53						57
	NA38 - South of US41 East of 951	33	101	17	2	1			154
	NA39 - South of US41 East SR92	19	8						27
	NA50 - East Collier S/O 75	4							4

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Sum of Unit Count		Code							
Ownership Desc	GEO AREA	A	B	C	D	E	F	G	Grand Total
<b>Condo Total</b>		<b>1146</b>	<b>1452</b>	<b>338</b>	<b>180</b>	<b>252</b>	<b>118</b>	<b>18</b>	<b>3504</b>
Single Family	BN01 - Bonita Beach		1	2		7	7	2	19
	BN02 - West of US41 South of Bonita Bay	1	10	10	3	4	2		30
	BN04 - Bonita Bay		4	6	7	11	5		33
	BN05 - Pelican Landing and North		5	11	9	11	10		46
	BN06 - North Bonita East of US41	1	31	8	2				42
	BN07 - East of US41 North of Terry		8	2					10
	BN08 - East of US41 South of Terry	2	15	8	4				29
	BN09 - Spanish Wells		14	15					29
	BN10 - East of Old 41 South of Shangrila	1	27	4					32
	BN11 - South of Bonita Beach Road East of Old 41		1	9	2				12
	BN12 - East of I-75 South of City Line	1	70	17	3	4			95
	ES01 - Estero		28	6	4	9			47
	ES02 - Estero	2	74	18					94
	ES03 - Estero	1	80	41	14	1			137
	ES04 - The Brooks		7	21	16	22	2		68
	NA01 - N/O 111th Ave		6	18	15	11	15	5	70
	NA02 - Vanderbilt Beach Area				2	10	8		20
	NA03 - Naples Park Area		40	23	2				65
	NA04 - Pelican Bay Area					5	11	6	22
	NA05 - Crayton Rd Area			1	7	32	72	7	119
	NA06 - Olde Naples Area				1	12	53	15	81
	NA07 - Port Royal-Aqualane Area					1	15	55	71
	NA08 - Royal Harbor-Windstar Area		3	3	3	15	13		37
	NA09 - South Naples Area	6	34	21	18	17	2		98
	NA11 - N/O Immokalee Rd W/O 75		40	49	20	42	43	2	196
	NA12 - N/O Vanderbilt Bch Rd W/O 75		11	25	9	20	6	3	74
	NA13 - Pine Ridge Area			2	7	9	15	2	35
	NA14 - N/O Pine Ridge Rd and Vineyards		37	36	27	23	3		126
	NA15 - E/O 41 W/O Goodlette	1	26	7	1	4	1		40
	NA16 - S/O Pine Ridge Rd	1	18	30	14	18	21	8	110
	NA17 - N/O Davis Blvd	4	91	14	3		1		113
	NA18 - N/O Rattlesnake Hammock	5	41	30	10	1	8		95
	NA19 - Lely Area	1	40	35	17	19			112
	NA21 - N/O Immokalee Rd E/O 75		41	87	41	48	29	2	248
	NA22 - S/O Immokalee Rd W/O 951		70	38	2	8			118
	NA23 - S/O Pine Ridge Rd W/O 951		8	6	6		1		21
	NA24 - Golden Gate City	4	19						23
	NA31 - S/O Immokalee Rd		26	27	4	1			58
	NA32 - S/O White Blvd		3				1		4
	NA33 - Corkscrew Area			1					1
	NA34 - E/O Wilson N/O GG Blvd		33						33

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**Units by Property Type-Geocode**

Sum of Unit Count		Code							Grand Total
Ownership Desc	GEO AREA	A	B	C	D	E	F	G	
Single Family	NA35 - E/O Wilson N/O 75	1	1						2
	NA36 - East Collier N/O 75	5	44	1					50
	NA37 - East Collier S/O 75 E/O 951		63	26	4	8			101
	NA38 - South of US41 East of 951		17	26	9	20	2		74
	NA39 - South of US41 East SR92		5	5	2				12
	NA41 - GGE 3-12		20	14	12	2			48
	NA42 - GGE 15, 27-28, 193-195		19	5	2				26
	NA43 - GGE 21-22, 36-38, 52-53, 59-60	1	16	1	1				19
	NA44 - GGE 16-20, 23-25		16	4	2	1	1		24
	NA45 - GGE 13-14, 48-51	1	16			1			18
	NA46 - GGE 39-47, 61-65	7	48	1					56
	NA47 - GGE 67-78		39	2		1			42
	NA48 - GGE 79-93	1	33	1					35
<b>Single Family Total</b>		<b>47</b>	<b>1299</b>	<b>717</b>	<b>305</b>	<b>398</b>	<b>347</b>	<b>107</b>	<b>3220</b>
<b>Grand Total</b>		<b>1193</b>	<b>2751</b>	<b>1055</b>	<b>485</b>	<b>650</b>	<b>465</b>	<b>125</b>	<b>6724</b>

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Volume by Property Type-Geocode**

Sum of Listing Price		Code							Grand Total	
Ownership Desc	GEO AREA	A	B	C	D	E	F	G		
Condo	BN01 - Bonita Beach	\$ 1,144,000	\$ 2,243,900	\$ 6,615,000					\$ 10,002,900	
	BN02 - West of US41 South of Bonita Bay	\$ 4,834,649	\$ 3,918,000			\$ 1,385,000			\$ 10,137,649	
	BN04 - Bonita Bay	\$ 384,900	\$ 12,431,500	\$ 4,876,900	\$ 7,732,900	\$ 32,749,000	\$ 16,536,000		\$ 74,711,200	
	BN05 - Pelican Landing and North	\$ 2,145,861	\$ 20,634,695	\$ 11,304,200	\$ 13,044,899	\$ 30,438,678	\$ 12,009,311		\$ 89,577,644	
	BN06 - North Bonita East of US41	\$ 3,853,000	\$ 2,905,200						\$ 6,758,200	
	BN07 - East of US41 North of Terry	\$ 3,586,300	\$ 289,000						\$ 3,875,300	
	BN08 - East of US41 South of Terry	\$ 1,792,500	\$ 1,098,900						\$ 2,891,400	
	BN09 - Spanish Wells	\$ 2,356,300	\$ 2,522,490						\$ 4,878,790	
	BN10 - East of Old 41 South of Shangrila	\$ 2,045,100	\$ 3,896,080						\$ 5,941,180	
	BN11 - South of Bonita Beach Road East of Old 41	\$ 4,812,299	\$ 6,151,200	\$ 1,109,800					\$ 12,073,299	
	BN12 - East of I-75 South of City Line	\$ 4,301,500	\$ 22,946,234						\$ 27,247,734	
	ES01 - Estero	\$ 9,886,477	\$ 18,085,400	\$ 4,206,700	\$ 1,525,000	\$ 1,495,000			\$ 35,198,577	
	ES02 - Estero	\$ 7,256,800	\$ 3,875,400						\$ 11,132,200	
	ES03 - Estero	\$ 7,177,500	\$ 7,211,145		\$ 995,000				\$ 15,383,645	
	ES04 - The Brooks	\$ 4,753,983	\$ 26,354,719	\$ 2,336,500					\$ 33,445,202	
	NA01 - N/O 111th Ave	\$ 5,387,600	\$ 17,659,979	\$ 12,166,449	\$ 21,366,195	\$ 58,219,600	\$ 29,254,000	\$ 5,890,000	\$ 149,943,823	
	NA02 - Vanderbilt Beach Area	\$ 912,700	\$ 5,581,000	\$ 4,484,200	\$ 9,711,889	\$ 18,738,000	\$ 13,079,000	\$ 17,845,000	\$ 70,351,789	
	NA03 - Naples Park Area		\$ 4,694,677		\$ 948,000				\$ 5,642,677	
	NA04 - Pelican Bay Area		\$ 5,867,800	\$ 24,194,400	\$ 21,978,015	\$ 39,361,000	\$ 103,618,000	\$ 41,115,000	\$ 236,134,215	
	NA05 - Crayton Rd Area	\$ 2,138,900	\$ 17,915,300	\$ 22,137,100	\$ 29,043,000	\$ 86,139,589	\$ 94,942,000	\$ 52,529,999	\$ 304,845,888	
	NA06 - Olde Naples Area	\$ 973,500	\$ 8,152,399	\$ 7,141,000	\$ 5,728,000	\$ 31,133,000	\$ 71,587,585		\$ 124,715,484	
	NA07 - Port Royal-Aqualane Area				\$ 799,900	\$ 1,665,000	\$ 2,570,000		\$ 5,034,900	
	NA08 - Royal Harbor-Windstar Area	\$ 1,434,800	\$ 10,675,300	\$ 10,328,790	\$ 3,510,000	\$ 12,703,999			\$ 38,652,889	
	NA09 - South Naples Area	\$ 8,627,495	\$ 19,508,218	\$ 8,524,650	\$ 948,900	\$ 2,495,000			\$ 40,104,263	
	NA11 - N/O Immokalee Rd W/O 75	\$ 10,339,449	\$ 18,615,050	\$ 14,799,413	\$ 8,443,210	\$ 9,043,000			\$ 61,240,122	
	NA12 - N/O Vanderbilt Bch Rd W/O 75	\$ 4,951,140	\$ 18,460,000	\$ 19,956,099	\$ 14,250,400	\$ 19,519,045			\$ 77,136,684	
	NA13 - Pine Ridge Area	\$ 1,238,500	\$ 2,063,800						\$ 3,302,300	
	NA14 - N/O Pine Ridge Rd and Vineyards	\$ 9,692,585	\$ 27,317,499	\$ 26,855,800	\$ 3,386,899				\$ 67,252,783	
	NA15 - E/O 41 W/O Goodlette	\$ 4,167,800	\$ 2,148,800	\$ 695,000	\$ 5,158,900	\$ 9,950,970			\$ 22,121,470	
	NA16 - S/O Pine Ridge Rd	\$ 16,231,165	\$ 32,153,840	\$ 8,846,800	\$ 7,581,999	\$ 5,550,000	\$ 3,395,000		\$ 73,758,804	
	NA17 - N/O Davis Blvd	\$ 24,467,723	\$ 9,627,977						\$ 34,095,700	
	NA18 - N/O Rattlesnake Hammock	\$ 32,642,615	\$ 24,714,108	\$ 547,000					\$ 57,903,723	
	NA19 - Lely Area	\$ 9,087,990	\$ 32,326,908	\$ 2,233,790					\$ 43,648,688	
	NA21 - N/O Immokalee Rd E/O 75	\$ 13,406,786	\$ 30,332,163						\$ 43,738,949	
	NA22 - S/O Immokalee Rd W/O 951	\$ 1,828,000	\$ 9,441,190						\$ 11,269,190	
	NA24 - Golden Gate City	\$ 671,300							\$ 671,300	
	NA31 - S/O Immokalee Rd	\$ 1,644,800	\$ 6,804,354						\$ 8,449,154	
	NA36 - East Collier N/O 75	\$ 1,126,300	\$ 333,238						\$ 1,459,538	
	NA37 - East Collier S/O 75 E/O 951	\$ 943,400	\$ 17,619,948						\$ 18,563,348	
	NA38 - South of US41 East of 951	\$ 6,015,600	\$ 38,237,270	\$ 9,921,400	\$ 1,878,000	\$ 1,075,000			\$ 57,127,270	
	NA39 - South of US41 East SR92	\$ 3,965,437	\$ 2,907,699						\$ 6,873,136	
	NA50 - East Collier S/O 75	\$ 779,800							\$ 779,800	
	<b>Condo Total</b>		<b>\$ 223,006,554</b>	<b>\$ 497,722,380</b>	<b>\$ 203,280,991</b>	<b>\$ 158,031,106</b>	<b>\$ 361,660,881</b>	<b>\$ 346,990,896</b>	<b>\$ 117,379,999</b>	<b>\$ 1,908,072,807</b>
	Single Family	BN01 - Bonita Beach		\$ 492,000	\$ 1,208,500		\$ 10,292,250	\$ 21,078,000	\$ 12,200,000	\$ 45,270,750
		BN02 - West of US41 South of Bonita Bay	\$ 169,900	\$ 4,007,500	\$ 5,744,650	\$ 2,599,000	\$ 5,581,000	\$ 5,190,000		\$ 23,292,050
		BN04 - Bonita Bay		\$ 1,826,700	\$ 3,773,500	\$ 6,253,900	\$ 15,939,000	\$ 17,215,000		\$ 45,008,100
		BN05 - Pelican Landing and North		\$ 2,214,300	\$ 7,349,399	\$ 7,464,000	\$ 13,480,405	\$ 27,271,000		\$ 57,779,104
		BN06 - North Bonita East of US41	\$ 249,000	\$ 13,081,747	\$ 4,633,690	\$ 1,680,700				\$ 19,645,137
		BN07 - East of US41 North of Terry		\$ 3,025,470	\$ 1,244,900					\$ 4,270,370
		BN08 - East of US41 South of Terry	\$ 281,900	\$ 5,337,580	\$ 5,039,500	\$ 3,210,495				\$ 13,869,475
BN09 - Spanish Wells			\$ 6,086,400	\$ 8,552,085					\$ 14,638,485	
BN10 - East of Old 41 South of Shangrila		\$ 165,000	\$ 9,358,408	\$ 2,102,900					\$ 11,626,308	

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**Volume by Property Type-Geocode**

Sum of Listing Price		Code							Grand Total
Ownership Desc	GEO AREA	A	B	C	D	E	F	G	
Single Family	BN11 - South of Bonita Beach Road East of Old 41		\$ 350,000	\$ 4,930,600	\$ 1,799,700				\$ 7,080,300
	BN12 - East of I-75 South of City Line	\$ 224,900	\$ 28,464,836	\$ 10,248,099	\$ 2,517,900	\$ 5,699,000			\$ 47,154,735
	ES01 - Estero		\$ 10,210,848	\$ 3,602,700	\$ 3,368,900	\$ 12,451,800			\$ 29,634,248
	ES02 - Estero	\$ 484,800	\$ 26,868,010	\$ 10,457,709					\$ 37,810,519
	ES03 - Estero	\$ 229,500	\$ 31,038,790	\$ 24,704,156	\$ 12,331,000	\$ 1,489,000			\$ 69,792,446
	ES04 - The Brooks		\$ 3,420,668	\$ 13,067,420	\$ 14,527,100	\$ 31,853,798	\$ 4,950,000		\$ 67,818,986
	NA01 - N/O 111th Ave		\$ 2,347,000	\$ 11,576,800	\$ 13,328,900	\$ 16,270,900	\$ 45,543,000	\$ 34,855,000	\$ 123,921,600
	NA02 - Vanderbilt Beach Area				\$ 1,972,000	\$ 14,573,800	\$ 20,628,000		\$ 37,173,800
	NA03 - Naples Park Area		\$ 15,972,599	\$ 13,513,899	\$ 1,562,250				\$ 31,048,748
	NA04 - Pelican Bay Area					\$ 8,013,000	\$ 36,274,000	\$ 67,163,000	\$ 111,450,000
	NA05 - Crayton Rd Area			\$ 749,900	\$ 6,364,800	\$ 46,471,000	\$ 233,974,900	\$ 49,834,000	\$ 337,394,600
	NA06 - Olde Naples Area				\$ 860,000	\$ 17,983,500	\$ 192,574,728	\$ 110,994,000	\$ 322,412,228
	NA07 - Port Royal-Aqualane Area					\$ 1,000,000	\$ 60,324,000	\$ 729,092,999	\$ 790,416,999
	NA08 - Royal Harbor-Windstar Area		\$ 1,368,500	\$ 1,797,800	\$ 2,506,500	\$ 22,100,480	\$ 47,790,554		\$ 75,563,834
	NA09 - South Naples Area	\$ 1,292,650	\$ 12,311,996	\$ 13,210,706	\$ 15,856,247	\$ 26,060,039	\$ 4,698,000		\$ 73,429,638
	NA11 - N/O Immokalee Rd W/O 75		\$ 16,873,965	\$ 29,625,677	\$ 17,046,700	\$ 61,101,000	\$ 136,558,900	\$ 14,499,000	\$ 275,705,242
	NA12 - N/O Vanderbilt Bch Rd W/O 75		\$ 4,784,200	\$ 15,394,943	\$ 7,963,800	\$ 29,787,276	\$ 16,806,000	\$ 18,095,000	\$ 92,831,219
	NA13 - Pine Ridge Area			\$ 1,394,900	\$ 6,479,500	\$ 12,161,000	\$ 47,542,000	\$ 12,640,000	\$ 80,217,400
	NA14 - N/O Pine Ridge Rd and Vineyards		\$ 15,701,494	\$ 22,548,360	\$ 24,122,800	\$ 31,833,000	\$ 10,450,000		\$ 104,655,654
	NA15 - E/O 41 W/O Goodlette	\$ 249,900	\$ 9,902,699	\$ 4,476,800	\$ 875,000	\$ 5,939,000	\$ 2,150,000		\$ 23,593,399
	NA16 - S/O Pine Ridge Rd	\$ 249,000	\$ 7,841,600	\$ 17,872,099	\$ 11,942,700	\$ 25,305,788	\$ 65,657,000	\$ 51,085,700	\$ 179,953,887
	NA17 - N/O Davis Blvd	\$ 963,900	\$ 35,056,647	\$ 8,305,100	\$ 2,487,500		\$ 2,199,000		\$ 49,012,147
	NA18 - N/O Rattlesnake Hammock	\$ 1,068,800	\$ 15,055,155	\$ 18,953,280	\$ 8,163,800	\$ 1,650,000	\$ 19,515,000		\$ 64,406,035
	NA19 - Lely Area	\$ 237,600	\$ 16,238,998	\$ 20,706,461	\$ 14,937,800	\$ 23,856,400			\$ 75,977,259
	NA21 - N/O Immokalee Rd E/O 75		\$ 17,800,000	\$ 54,244,000	\$ 35,030,159	\$ 73,827,058	\$ 80,507,379	\$ 12,395,000	\$ 273,803,596
	NA22 - S/O Immokalee Rd W/O 951		\$ 28,674,300	\$ 22,692,990	\$ 1,844,000	\$ 10,662,000			\$ 63,873,290
	NA23 - S/O Pine Ridge Rd W/O 951		\$ 3,178,200	\$ 3,797,600	\$ 5,366,900		\$ 2,250,000		\$ 14,592,700
	NA24 - Golden Gate City	\$ 864,700	\$ 5,427,300						\$ 6,292,000
	NA31 - S/O Immokalee Rd		\$ 10,490,348	\$ 16,418,468	\$ 3,409,917	\$ 1,599,000			\$ 31,917,733
	NA32 - S/O White Blvd		\$ 1,299,900				\$ 2,899,000		\$ 4,198,900
	NA33 - Corkscrew Area			\$ 639,000					\$ 639,000
	NA34 - E/O Wilson N/O GG Blvd		\$ 11,966,578						\$ 11,966,578
	NA35 - E/O Wilson N/O 75	\$ 199,900	\$ 299,000						\$ 498,900
	NA36 - East Collier N/O 75	\$ 1,046,700	\$ 15,453,895	\$ 525,000					\$ 17,025,595
	NA37 - East Collier S/O 75 E/O 951		\$ 26,039,763	\$ 14,555,950	\$ 3,654,605	\$ 10,013,210			\$ 54,263,528
	NA38 - South of US41 East of 951		\$ 7,468,499	\$ 16,307,559	\$ 7,607,672	\$ 29,478,210	\$ 4,645,000		\$ 65,506,940
	NA39 - South of US41 East SR92		\$ 1,763,700	\$ 3,214,897	\$ 1,688,000				\$ 6,666,597
	NA41 - GGE 3-12		\$ 7,595,349	\$ 8,501,599	\$ 10,889,198	\$ 2,594,000			\$ 29,580,146
	NA42 - GGE 15, 27-28, 193-195		\$ 6,752,599	\$ 3,029,579	\$ 1,643,900				\$ 11,426,078
	NA43 - GGE 21-22, 36-38, 52-53, 59-60	\$ 249,999	\$ 5,546,100	\$ 690,000	\$ 916,900				\$ 7,402,999
	NA44 - GGE 16-20, 23-25		\$ 6,313,298	\$ 2,407,800	\$ 1,718,000	\$ 1,599,999	\$ 2,000,000		\$ 14,039,097
	NA45 - GGE 13-14, 48-51	\$ 162,000	\$ 5,809,441			\$ 1,250,000			\$ 7,221,441
	NA46 - GGE 39-47, 61-65	\$ 1,690,770	\$ 15,051,996	\$ 624,999					\$ 17,367,765
	NA47 - GGE 67-78		\$ 13,235,295	\$ 1,139,950		\$ 1,150,000			\$ 15,525,245
	NA48 - GGE 79-93	\$ 234,900	\$ 10,603,248	\$ 624,900					\$ 11,463,048
<b>Single Family Total</b>		<b>\$ 10,315,819</b>	<b>\$ 500,006,919</b>	<b>\$ 436,200,824</b>	<b>\$ 265,992,243</b>	<b>\$ 573,065,913</b>	<b>\$ 1,110,690,461</b>	<b>\$ 1,112,853,699</b>	<b>\$ 4,009,125,878</b>
<b>Grand Total</b>		<b>\$ 233,322,373</b>	<b>\$ 997,729,299</b>	<b>\$ 639,481,815</b>	<b>\$ 424,023,349</b>	<b>\$ 934,726,794</b>	<b>\$ 1,457,681,357</b>	<b>\$ 1,230,233,698</b>	<b>\$ 5,917,198,685</b>

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**Active Listing Aging Report**

Sum of Unit Count	Code							Grand Total
	A	B	C	D	E	F	G	
2018-01	2	5	4	1	3			15
2017-12	258	494	168	77	109	48	8	1162
2017-11	255	574	200	98	104	69	17	1317
2017-10	204	403	134	64	70	47	9	931
2017-09	44	125	40	23	21	17	4	274
2017-08	84	269	92	39	43	36	6	569
2017-07	70	186	83	39	34	36	5	453
2017-06	52	147	68	32	38	22	6	365
2017-05	45	115	39	20	34	17	6	276
2017-04	46	85	41	12	24	20	7	235
2017-03	35	75	32	15	40	23	8	228
2017-02	20	74	31	16	23	23	5	192
2017-01	23	64	35	14	29	27	7	199
2016-12	11	23	13	4	12	7	1	71
2016-11	9	25	10	2	14	13	5	78
2016-10	6	10	11	5	7	11	8	58
2016-09	5	15	6	6	6	5	3	46
2016-08	1	5	4		3	1	3	17
2016-07	4	12	2	2	2	1	1	24
2016-06	2	5	2	2	5	5		21
2016-05	5	6	11	1	8	8	1	40
2016-04	1	6	5	3	6	4	3	28
2016-03	1	3	3		2	7	3	19
2016-02	2	7	1	3	5	1		19
2016-01	2	3	9	3	4	3	3	27
2015-12		2		1	1	1		5
2015-11	2	2	3		1	4		12
2015-10	2	3	3	2				10
2015-09		1	1				1	3
2015-08		1	1		1	2	1	6
2015-07						1		1
2015-05							1	1
2015-04		1	1	1		1	1	5
2015-02	1							1
2015-01		1				1		2
2014-11						2		2
2014-10		2						2
2014-05			2					2
2014-04		1			1			2
2014-03							1	1
2014-02	1							1
2014-01							1	1
2012-12						1		1
2011-06		1						1
2009-02						1		1
<b>Grand Total</b>	<b>1193</b>	<b>2751</b>	<b>1055</b>	<b>485</b>	<b>650</b>	<b>465</b>	<b>125</b>	<b>6724</b>

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**GeoCode Active Stats**

Market	(All)				
	Data				
GEO AREA	Average of Listing Price	Minimum List Price	Max List Price	Total List Volume	Total Unit Count
BN01 - Bonita Beach	\$1,348,138	\$199,500	\$7,000,000	\$55,273,650	41
BN02 - West of US41 South of Bonita Bay	\$506,511	\$125,000	\$2,715,000	\$33,429,699	66
BN04 - Bonita Bay	\$1,050,169	\$159,900	\$4,750,000	\$119,719,300	114
BN05 - Pelican Landing and North	\$837,254	\$109,900	\$3,995,000	\$147,356,748	176
BN06 - North Bonita East of US41	\$382,657	\$154,900	\$859,000	\$26,403,337	69
BN07 - East of US41 North of Terry	\$271,522	\$149,000	\$669,900	\$8,145,670	30
BN08 - East of US41 South of Terry	\$380,929	\$110,000	\$899,995	\$16,760,875	44
BN09 - Spanish Wells	\$398,312	\$179,900	\$649,995	\$19,517,275	49
BN10 - East of Old 41 South of Shangrila	\$302,888	\$123,000	\$545,000	\$17,567,488	58
BN11 - South of Bonita Beach Road East of Old 41	\$348,247	\$144,900	\$949,900	\$19,153,599	55
BN12 - East of I-75 South of City Line	\$387,513	\$119,900	\$1,650,000	\$74,402,469	192
ES01 - Estero	\$400,203	\$109,900	\$1,989,000	\$64,832,825	162
ES02 - Estero	\$347,111	\$150,000	\$699,000	\$48,942,719	141
ES03 - Estero	\$434,572	\$169,500	\$1,489,000	\$85,176,091	196
ES04 - The Brooks	\$575,365	\$169,900	\$2,850,000	\$101,264,188	176
NA01 - N/O 111th Ave	\$1,122,399	\$95,000	\$10,995,000	\$273,865,423	244
NA02 - Vanderbilt Beach Area	\$1,378,533	\$214,900	\$6,250,000	\$107,525,589	78
NA03 - Naples Park Area	\$464,448	\$258,800	\$948,000	\$36,691,425	79
NA04 - Pelican Bay Area	\$2,119,416	\$385,500	\$19,975,000	\$347,584,215	164
NA05 - Crayton Rd Area	\$1,872,421	\$168,000	\$9,450,000	\$642,240,488	343
NA06 - Olde Naples Area	\$2,584,553	\$229,000	\$12,500,000	\$447,127,712	173
NA07 - Port Royal-Aqualane Area	\$10,749,350	\$799,900	\$60,900,000	\$795,451,899	74
NA08 - Royal Harbor-Windstar Area	\$1,130,859	\$139,000	\$4,795,000	\$114,216,723	101
NA09 - South Naples Area	\$523,198	\$15,000	\$2,399,000	\$113,533,901	217
NA11 - N/O Immokalee Rd W/O 75	\$973,831	\$139,900	\$8,250,000	\$336,945,364	346
NA12 - N/O Vanderbilt Bch Rd W/O 75	\$797,971	\$150,000	\$6,450,000	\$169,967,903	213
NA13 - Pine Ridge Area	\$1,739,994	\$180,900	\$6,390,000	\$83,519,700	48
NA14 - N/O Pine Ridge Rd and Vineyards	\$576,874	\$135,000	\$4,500,000	\$171,908,437	298
NA15 - E/O 41 W/O Goodlette	\$564,381	\$145,000	\$2,150,000	\$45,714,869	81
NA16 - S/O Pine Ridge Rd	\$800,355	\$15,000	\$7,950,000	\$253,712,691	317
NA17 - N/O Davis Blvd	\$296,814	\$95,000	\$2,199,000	\$83,107,847	280
NA18 - N/O Rattlesnake Hammock	\$353,496	\$95,000	\$2,950,000	\$122,309,758	346
NA19 - Lely Area	\$467,289	\$119,900	\$1,999,900	\$119,625,947	256
NA21 - N/O Immokalee Rd E/O 75	\$778,291	\$132,900	\$6,895,000	\$317,542,545	408
NA22 - S/O Immokalee Rd W/O 951	\$475,585	\$145,000	\$1,599,000	\$75,142,480	158
NA23 - S/O Pine Ridge Rd W/O 951	\$694,890	\$289,900	\$2,250,000	\$14,592,700	21
NA24 - Golden Gate City	\$240,114	\$104,000	\$419,000	\$6,963,300	29
NA31 - S/O Immokalee Rd	\$458,715	\$154,000	\$1,599,000	\$40,366,887	88
NA32 - S/O White Blvd	\$1,049,725	\$399,900	\$2,899,000	\$4,198,900	4
NA33 - Corkscrew Area	\$639,000	\$639,000	\$639,000	\$639,000	1
NA34 - E/O Wilson N/O GG Blvd	\$362,624	\$266,900	\$459,000	\$11,966,578	33
NA35 - E/O Wilson N/O 75	\$249,450	\$199,900	\$299,000	\$498,900	2
NA36 - East Collier N/O 75	\$330,092	\$184,900	\$525,000	\$18,485,133	56
NA37 - East Collier S/O 75 E/O 951	\$460,930	\$224,900	\$1,500,000	\$72,826,876	158
NA38 - South of US41 East of 951	\$537,869	\$132,000	\$2,395,000	\$122,634,210	228

**John R. Wood Properties. Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**GeoCode Active Stats**

Market	(All)				
	Data				
GEO AREA	Average of Listing Price	Minimum List Price	Max List Price	Total List Volume	Total Unit Count
NA39 - South of US41 East SR92	\$347,173	\$149,900	\$890,000	\$13,539,733	39
NA41 - GGE 3-12	\$616,253	\$289,000	\$1,449,000	\$29,580,146	48
NA42 - GGE 15, 27-28, 193-195	\$439,465	\$269,000	\$874,900	\$11,426,078	26
NA43 - GGE 21-22, 36-38, 52-53, 59-60	\$389,632	\$249,999	\$916,900	\$7,402,999	19
NA44 - GGE 16-20, 23-25	\$584,962	\$289,800	\$2,000,000	\$14,039,097	24
NA45 - GGE 13-14, 48-51	\$401,191	\$162,000	\$1,250,000	\$7,221,441	18
NA46 - GGE 39-47, 61-65	\$310,139	\$230,000	\$624,999	\$17,367,765	56
NA47 - GGE 67-78	\$369,649	\$259,000	\$1,150,000	\$15,525,245	42
NA48 - GGE 79-93	\$327,516	\$234,900	\$624,900	\$11,463,048	35
NA50 - East Collier S/O 75	\$194,950	\$165,000	\$229,900	\$779,800	4
<b>Grand Total</b>	<b>\$880,012</b>	<b>\$15,000</b>	<b>\$60,900,000</b>	<b>\$5,917,198,685</b>	<b>6724</b>

**John R. Wood Properties. Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Active Units - Select Companies**

Company Name	Code Data														Total Units	Total % Units
	A		B		C		D		E		F		G			
	Units	% Units	Units	% Units	Units	% Units	Units	% Units	Units	% Units	Units	% Units	Units	% Units		
AMERIVEST	23	1.93%	46	1.67%	28	2.65%	6	1.24%	13	2.00%	5	1.08%	2	1.60%	123	1.83%
BERKSHIRE HATHAWAY FLORIDA	61	5.11%	123	4.47%	28	2.65%	12	2.47%	25	3.85%	16	3.44%	3	2.40%	268	3.99%
COLDWELL BANKER	44	3.69%	163	5.93%	49	4.64%	29	5.98%	24	3.69%	23	4.95%	2	1.60%	334	4.97%
DOWNING FRYE	108	9.05%	252	9.16%	92	8.72%	64	13.20%	68	10.46%	32	6.88%	2	1.60%	618	9.19%
FORREST		0.00%		0.00%		0.00%		0.00%		0.00%	2	0.43%	2	1.60%	4	0.06%
GULF COAST INTERNATIONAL PROP		0.00%	3	0.11%	3	0.28%	4	0.82%	8	1.23%	24	5.16%	18	14.40%	60	0.89%
JOHN R WOOD	93	7.80%	309	11.23%	131	12.42%	85	17.53%	117	18.00%	80	17.20%	20	16.00%	835	12.42%
KELLER WILLIAMS ELITE	28	2.35%	49	1.78%	24	2.27%	5	1.03%	7	1.08%	2	0.43%		0.00%	115	1.71%
NAPLES REALTY SERVICES	1	0.08%	11	0.40%	4	0.38%	1	0.21%	2	0.31%	2	0.43%		0.00%	21	0.31%
PREMIER SOTHEBYS	45	3.77%	168	6.11%	97	9.19%	56	11.55%	102	15.69%	93	20.00%	32	25.60%	593	8.82%
PREMIERE PLUS REALTY COMPANY	133	11.15%	241	8.76%	66	6.26%	36	7.42%	25	3.85%	26	5.59%	2	1.60%	529	7.87%
ROYAL SHELL REAL ESTATE	16	1.34%	40	1.45%	27	2.56%	14	2.89%	16	2.46%	5	1.08%	2	1.60%	120	1.78%
WILLIAM RAVEIS	12	1.01%	36	1.31%	19	1.80%	9	1.86%	38	5.85%	24	5.16%	18	14.40%	156	2.32%
X-Other	627	52.56%	1305	47.44%	484	45.88%	164	33.81%	205	31.54%	131	28.17%	22	17.60%	2938	43.69%
#N/A	2	0.17%	5	0.18%	3	0.28%		0.00%		0.00%		0.00%		0.00%	10	0.15%
<b>Grand Total</b>	<b>1193</b>	<b>100.00%</b>	<b>2751</b>	<b>100.00%</b>	<b>1055</b>	<b>100.00%</b>	<b>485</b>	<b>100.00%</b>	<b>650</b>	<b>100.00%</b>	<b>465</b>	<b>100.00%</b>	<b>125</b>	<b>100.00%</b>	<b>6724</b>	<b>100.00%</b>

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Active Volume -Select Companies**

Market	(All)																
Company Name	A		B		C		D		E		F		G		Total Sum of Listing Price	Total % Volume	
	Sum of Listing Price	% Volume	Sum of Listing Price	% Volume	Sum of Listing Price	% Volume	Sum of Listing Price	% Volume	Sum of Listing Price	% Volume	Sum of Listing Price	% Volume	Sum of Listing Price	% Volume			
AMERIVEST	\$4,564,400	1.96%	\$16,348,050	1.64%	\$17,080,080	2.67%	\$5,022,800	1.18%	\$18,301,999	1.96%	\$16,493,000	1.13%	\$15,250,000	1.24%	\$93,060,329	1.57%	
BERKSHIRE HATHAWAY FLORIDA	\$12,096,278	5.18%	\$45,321,390	4.54%	\$17,571,399	2.75%	\$10,351,900	2.44%	\$36,872,945	3.94%	\$46,449,000	3.19%	\$20,335,000	1.65%	\$188,997,912	3.19%	
COLDWELL BANKER	\$8,610,500	3.69%	\$57,308,885	5.74%	\$30,463,648	4.76%	\$25,584,698	6.03%	\$34,788,999	3.72%	\$73,298,900	5.03%	\$16,490,000	1.34%	\$246,545,630	4.17%	
DOWNING FRYE	\$21,240,757	9.10%	\$90,576,096	9.08%	\$56,465,177	8.83%	\$56,355,314	13.29%	\$95,922,598	10.26%	\$94,044,900	6.45%	\$12,140,000	0.99%	\$426,744,842	7.21%	
FORREST		0.00%		0.00%		0.00%		0.00%		0.00%	\$8,585,000	0.59%	\$14,995,000	1.22%	\$23,580,000	0.40%	
GULF COAST INTERNATIONAL PROP		0.00%	\$1,137,000	0.11%	\$1,987,000	0.31%	\$3,593,900	0.85%	\$12,844,000	1.37%	\$72,089,000	4.95%	\$258,689,999	21.03%	\$350,340,899	5.92%	
JOHN R WOOD	\$18,808,372	8.06%	\$114,703,140	11.50%	\$78,411,897	12.26%	\$74,807,000	17.64%	\$161,912,000	17.32%	\$256,380,000	17.59%	\$227,085,000	18.46%	\$932,107,409	15.75%	
KELLER WILLIAMS ELITE	\$5,466,700	2.34%	\$17,248,898	1.73%	\$14,838,200	2.32%	\$4,111,000	0.97%	\$9,362,999	1.00%	\$4,849,000	0.33%		0.00%	\$55,876,797	0.94%	
NAPLES REALTY SERVICES	\$249,000	0.11%	\$3,730,600	0.37%	\$2,517,700	0.39%	\$895,000	0.21%	\$2,295,000	0.25%	\$5,649,000	0.39%		0.00%	\$15,336,300	0.26%	
PREMIER SOTHEBYS	\$8,955,150	3.84%	\$63,928,759	6.41%	\$58,964,150	9.22%	\$49,047,998	11.57%	\$148,356,067	15.87%	\$299,677,730	20.56%	\$247,838,999	20.15%	\$876,768,853	14.82%	
PREMIERE PLUS REALTY COMPANY	\$26,616,697	11.41%	\$86,311,350	8.65%	\$39,705,039	6.21%	\$31,696,200	7.48%	\$37,073,677	3.97%	\$76,561,000	5.25%	\$20,295,000	1.65%	\$318,258,963	5.38%	
ROYAL SHELL REAL ESTATE	\$3,126,100	1.34%	\$15,803,400	1.58%	\$15,867,063	2.48%	\$12,377,799	2.92%	\$23,656,900	2.53%	\$17,334,000	1.19%	\$21,925,000	1.78%	\$110,090,262	1.86%	
WILLIAM RAVEIS	\$2,161,100	0.93%	\$13,584,500	1.36%	\$11,839,494	1.85%	\$8,048,399	1.90%	\$59,417,267	6.36%	\$82,120,000	5.63%	\$202,115,000	16.43%	\$379,285,760	6.41%	
X-Other	\$121,078,319	51.89%	\$470,005,431	47.11%	\$292,023,168	45.67%	\$142,131,341	33.52%	\$293,922,343	31.44%	\$404,150,827	27.73%	\$173,074,700	14.07%	\$1,896,386,129	32.05%	
#N/A	\$349,000	0.15%	\$1,721,800	0.17%	\$1,747,800	0.27%		0.00%		0.00%		0.00%		0.00%	\$3,818,600	0.06%	
<b>Grand Total</b>	<b>\$233,322,373</b>	<b>100.00%</b>	<b>\$997,729,299</b>	<b>100.00%</b>	<b>\$639,481,815</b>	<b>100.00%</b>	<b>\$424,023,349</b>	<b>100.00%</b>	<b>\$934,726,794</b>	<b>100.00%</b>	<b>\$1,457,681,357</b>	<b>100.00%</b>	<b>\$1,230,233,698</b>	<b>100.00%</b>	<b>\$5,917,198,685</b>	<b>100.00%</b>	

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Select Brokers Active Pricode**

		Data			
Select Broker Company Name	Code	Sum of Unit Count	Active Listing Volume	% Unit Count	% of Listing Volume
AMERIVEST	A	23	\$ 4,564,400	0.34%	0.08%
	B	46	\$ 16,348,050	0.68%	0.28%
	C	28	\$ 17,080,080	0.42%	0.29%
	D	6	\$ 5,022,800	0.09%	0.08%
	E	13	\$ 18,301,999	0.19%	0.31%
	F	5	\$ 16,493,000	0.07%	0.28%
	G	2	\$ 15,250,000	0.03%	0.26%
<b>AMERIVEST Total</b>		<b>123</b>	<b>\$ 93,060,329</b>	<b>1.83%</b>	<b>1.57%</b>
BERKSHIRE HATHAWAY FLORIDA	A	61	\$ 12,096,278	0.91%	0.20%
	B	123	\$ 45,321,390	1.83%	0.77%
	C	28	\$ 17,571,399	0.42%	0.30%
	D	12	\$ 10,351,900	0.18%	0.17%
	E	25	\$ 36,872,945	0.37%	0.62%
	F	16	\$ 46,449,000	0.24%	0.78%
	G	3	\$ 20,335,000	0.04%	0.34%
<b>BERKSHIRE HATHAWAY FLORIDA Total</b>		<b>268</b>	<b>\$ 188,997,912</b>	<b>3.99%</b>	<b>3.19%</b>
COLDWELL BANKER	A	44	\$ 8,610,500	0.65%	0.15%
	B	163	\$ 57,308,885	2.42%	0.97%
	C	49	\$ 30,463,648	0.73%	0.51%
	D	29	\$ 25,584,698	0.43%	0.43%
	E	24	\$ 34,788,999	0.36%	0.59%
	F	23	\$ 73,298,900	0.34%	1.24%
	G	2	\$ 16,490,000	0.03%	0.28%
<b>COLDWELL BANKER Total</b>		<b>334</b>	<b>\$ 246,545,630</b>	<b>4.97%</b>	<b>4.17%</b>
DOWNING FRYE	A	108	\$ 21,240,757	1.61%	0.36%
	B	252	\$ 90,576,096	3.75%	1.53%
	C	92	\$ 56,465,177	1.37%	0.95%
	D	64	\$ 56,355,314	0.95%	0.95%
	E	68	\$ 95,922,598	1.01%	1.62%
	F	32	\$ 94,044,900	0.48%	1.59%
	G	2	\$ 12,140,000	0.03%	0.21%
<b>DOWNING FRYE Total</b>		<b>618</b>	<b>\$ 426,744,842</b>	<b>9.19%</b>	<b>7.21%</b>
FORREST	F	2	\$ 8,585,000	0.03%	0.15%
	G	2	\$ 14,995,000	0.03%	0.25%
<b>FORREST Total</b>		<b>4</b>	<b>\$ 23,580,000</b>	<b>0.06%</b>	<b>0.40%</b>
GULF COAST INTERNATIONAL PROP	B	3	\$ 1,137,000	0.04%	0.02%
	C	3	\$ 1,987,000	0.04%	0.03%
	D	4	\$ 3,593,900	0.06%	0.06%
	E	8	\$ 12,844,000	0.12%	0.22%
	F	24	\$ 72,089,000	0.36%	1.22%
	G	18	\$ 258,689,999	0.27%	4.37%
<b>GULF COAST INTERNATIONAL PROP Total</b>		<b>60</b>	<b>\$ 350,340,899</b>	<b>0.89%</b>	<b>5.92%</b>
JOHN R WOOD	A	93	\$ 18,808,372	1.38%	0.32%
	B	309	\$ 114,703,140	4.60%	1.94%
	C	131	\$ 78,411,897	1.95%	1.33%
	D	85	\$ 74,807,000	1.26%	1.26%
	E	117	\$ 161,912,000	1.74%	2.74%
	F	80	\$ 256,380,000	1.19%	4.33%
	G	20	\$ 227,085,000	0.30%	3.84%
<b>JOHN R WOOD Total</b>		<b>835</b>	<b>\$ 932,107,409</b>	<b>12.42%</b>	<b>15.75%</b>
KELLER WILLIAMS ELITE	A	28	\$ 5,466,700	0.42%	0.09%
	B	49	\$ 17,248,898	0.73%	0.29%
	C	24	\$ 14,838,200	0.36%	0.25%
	D	5	\$ 4,111,000	0.07%	0.07%
	E	7	\$ 9,362,999	0.10%	0.16%
	F	2	\$ 4,849,000	0.03%	0.08%
<b>KELLER WILLIAMS ELITE Total</b>		<b>115</b>	<b>\$ 55,876,797</b>	<b>1.71%</b>	<b>0.94%</b>
NAPLES REALTY SERVICES	A	1	\$ 249,000	0.01%	0.00%
	B	11	\$ 3,730,600	0.16%	0.06%
	C	4	\$ 2,517,700	0.06%	0.04%
	D	1	\$ 895,000	0.01%	0.02%

**John R. Wood Properties. Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Select Brokers Active Priccode**

		Data			
Select Broker Company Name	Code	Sum of Unit Count	Active Listing Volume	% Unit Count	% of Listing Volume
NAPLES REALTY SERVICES	E	2	\$ 2,295,000	0.03%	0.04%
	F	2	\$ 5,649,000	0.03%	0.10%
<b>NAPLES REALTY SERVICES Total</b>		<b>21</b>	<b>\$ 15,336,300</b>	<b>0.31%</b>	<b>0.26%</b>
PREMIER SOTHEBYS	A	45	\$ 8,955,150	0.67%	0.15%
	B	168	\$ 63,928,759	2.50%	1.08%
	C	97	\$ 58,964,150	1.44%	1.00%
	D	56	\$ 49,047,998	0.83%	0.83%
	E	102	\$ 148,356,067	1.52%	2.51%
	F	93	\$ 299,677,730	1.38%	5.06%
	G	32	\$ 247,838,999	0.48%	4.19%
<b>PREMIER SOTHEBYS Total</b>		<b>593</b>	<b>\$ 876,768,853</b>	<b>8.82%</b>	<b>14.82%</b>
PREMIERE PLUS REALTY COMPANY	A	133	\$ 26,616,697	1.98%	0.45%
	B	241	\$ 86,311,350	3.58%	1.46%
	C	66	\$ 39,705,039	0.98%	0.67%
	D	36	\$ 31,696,200	0.54%	0.54%
	E	25	\$ 37,073,677	0.37%	0.63%
	F	26	\$ 76,561,000	0.39%	1.29%
	G	2	\$ 20,295,000	0.03%	0.34%
<b>PREMIERE PLUS REALTY COMPANY Total</b>		<b>529</b>	<b>\$ 318,258,963</b>	<b>7.87%</b>	<b>5.38%</b>
ROYAL SHELL REAL ESTATE	A	16	\$ 3,126,100	0.24%	0.05%
	B	40	\$ 15,803,400	0.59%	0.27%
	C	27	\$ 15,867,063	0.40%	0.27%
	D	14	\$ 12,377,799	0.21%	0.21%
	E	16	\$ 23,656,900	0.24%	0.40%
	F	5	\$ 17,334,000	0.07%	0.29%
	G	2	\$ 21,925,000	0.03%	0.37%
<b>ROYAL SHELL REAL ESTATE Total</b>		<b>120</b>	<b>\$ 110,090,262</b>	<b>1.78%</b>	<b>1.86%</b>
WILLIAM RAVEIS	A	12	\$ 2,161,100	0.18%	0.04%
	B	36	\$ 13,584,500	0.54%	0.23%
	C	19	\$ 11,839,494	0.28%	0.20%
	D	9	\$ 8,048,399	0.13%	0.14%
	E	38	\$ 59,417,267	0.57%	1.00%
	F	24	\$ 82,120,000	0.36%	1.39%
	G	18	\$ 202,115,000	0.27%	3.42%
<b>WILLIAM RAVEIS Total</b>		<b>156</b>	<b>\$ 379,285,760</b>	<b>2.32%</b>	<b>6.41%</b>
X-Other	A	627	\$ 121,078,319	9.32%	2.05%
	B	1305	\$ 470,005,431	19.41%	7.94%
	C	484	\$ 292,023,168	7.20%	4.94%
	D	164	\$ 142,131,341	2.44%	2.40%
	E	205	\$ 293,922,343	3.05%	4.97%
	F	131	\$ 404,150,827	1.95%	6.83%
	G	22	\$ 173,074,700	0.33%	2.92%
<b>X-Other Total</b>		<b>2938</b>	<b>\$ 1,896,386,129</b>	<b>43.69%</b>	<b>32.05%</b>
#N/A	A	2	\$ 349,000	0.03%	0.01%
	B	5	\$ 1,721,800	0.07%	0.03%
	C	3	\$ 1,747,800	0.04%	0.03%
<b>#N/A Total</b>		<b>10</b>	<b>\$ 3,818,600</b>	<b>0.15%</b>	<b>0.06%</b>
<b>Grand Total</b>		<b>6724</b>	<b>\$ 5,917,198,685</b>	<b>100.00%</b>	<b>100.00%</b>

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**John R. Wood Properties. Inc.**  
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**Summary of Select Brokers**

	<b>Data</b>			
Select Broker Company Name	Sum of List Volume	% List Volume	Sum of Unit Count	% Unit Count
AMERIVEST	\$93,060,329	1.57%	123	1.83%
BERKSHIRE HATHAWAY FLORIDA	\$188,997,912	3.19%	268	3.99%
COLDWELL BANKER	\$246,545,630	4.17%	334	4.97%
DOWNING FRYE	\$426,744,842	7.21%	618	9.19%
FORREST	\$23,580,000	0.40%	4	0.06%
GULF COAST INTERNATIONAL PROP	\$350,340,899	5.92%	60	0.89%
JOHN R WOOD	\$932,107,409	15.75%	835	12.42%
KELLER WILLIAMS ELITE	\$55,876,797	0.94%	115	1.71%
NAPLES REALTY SERVICES	\$15,336,300	0.26%	21	0.31%
PREMIER SOTHEBYS	\$876,768,853	14.82%	593	8.82%
PREMIERE PLUS REALTY COMPANY	\$318,258,963	5.38%	529	7.87%
ROYAL SHELL REAL ESTATE	\$110,090,262	1.86%	120	1.78%
WILLIAM RAVEIS	\$379,285,760	6.41%	156	2.32%
X-Other	\$1,896,386,129	32.05%	2938	43.69%
#N/A	\$3,818,600	0.06%	10	0.15%
<b>Grand Total</b>	<b>\$5,917,198,685</b>	<b>100.00%</b>	<b>6724</b>	<b>100.00%</b>

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data		
		Units	Volume	
BN01 - Bonita Beach	Amerivest Realty	2	\$7,239,000	
	Bay Pointe Properties	4	\$1,392,000	
	Berkshire Hathaway Florida	1	\$579,000	
	Century 21 Sunbelt Realty, Inc	1	\$1,230,250	
	Coldwell Banker Residential Real Estate, Inc.	10	\$22,434,500	
	Downing Frye	1	\$599,900	
	Engel & Voelkers	1	\$1,749,000	
	Fort Myers Beach Realty	1	\$565,000	
	Kevin Shelly Realty Inc	1	\$1,175,000	
	Maxim LLC	3	\$2,356,500	
	McQuaid and Company LLC	1	\$5,200,000	
	MVP Realty Associates	4	\$1,980,100	
	Premier Sothebys Int. Realty	1	\$2,950,000	
	Premiere Plus Realty Co.	3	\$1,606,900	
	RE/MAX Distinction Realty	1	\$199,500	
	RE/MAX Sundance Realty II	1	\$1,190,000	
	Royal Shell Real Estate, Inc.	1	\$555,000	
	Sterling Property Servs Realty	1	\$545,000	
	Sun Cap Gateway Realty	2	\$1,078,000	
	Sundial Realty of SW Florida	1	\$649,000	
<b>BN01 - Bonita Beach Total</b>		<b>41</b>	<b>\$55,273,650</b>	
BN02 - West of US41 South of Bonita Bay	A Codi Realty	1	\$274,900	
	Banyan Naples Realty Co	1	\$224,900	
	Barry DeNicola Realty, Inc.	1	\$1,385,000	
	Berkshire Hathaway Florida	4	\$987,899	
	Boca Executives	1	\$900,000	
	Broadway Realty & Management I	1	\$599,000	
	Century 21 Sunbelt Realty, Inc	1	\$299,900	
	Coldwell Banker Residential Real Estate, Inc.	8	\$6,942,150	
	Domain Realty.com LLC	2	\$1,359,900	
	Downing Frye	3	\$1,134,900	
	Engel & Voelkers	1	\$219,500	
	Engel & Voelkers Bonita-Estero	1	\$1,494,000	
	Exclusive Properties of Southwest Florida	1	\$217,000	
	Focus Real Estate	1	\$555,000	
	John R Wood	7	\$3,900,500	
	Keller Williams Elite Realty	2	\$778,000	
	Kevin Shelly Realty Inc	1	\$199,000	
	Luxury & Beach Realty Inc	1	\$589,900	
	Marcuzzo Real Estate	1	\$510,000	
	McQuaid and Company LLC	1	\$189,900	
	McWilliams Buckley & Associates, Inc.	1	\$169,900	
	MVP Realty Associates	1	\$249,900	
	Premier Realty Homes	2	\$2,598,000	
	Premier Sothebys Int. Realty	2	\$821,000	
	Premiere Plus Realty Co.	5	\$1,702,800	
	Realty World Florida	2	\$402,750	
	Redfin Corporation	1	\$399,900	
	Royal Shell Real Estate, Inc.	1	\$409,000	
	RYW Properties	1	\$199,900	
	Sand Castle Realty Group, Inc	1	\$385,000	
	Sellstate Achievers Realty Network	1	\$299,000	
	Starlink Realty Inc	1	\$579,000	
	Sun Village Realty LLC	3	\$1,121,800	
	The Dellatore Group	1	\$269,900	
	Waterfront Realty Group Inc	1	\$219,000	
	WEICHERT, REALTORSr On The Gulf	1	\$242,500	
	#N/A	1	\$599,000	
	<b>BN02 - West of US41 South of Bonita Bay Total</b>		<b>66</b>	<b>\$33,429,699</b>
	BN04 - Bonita Bay	A Codi Realty	1	\$299,000
		Amerivest Realty	2	\$709,800
Berkshire Hathaway Florida		1	\$310,000	
Domain Realty.com LLC		2	\$1,279,000	
Downing Frye		4	\$1,948,900	

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
BN04 - Bonita Bay	Engel & Voelkers	1	\$1,670,000
	Gulf Breeze Real Estate, LLC	1	\$419,000
	John R Wood	56	\$69,066,700
	Keller Williams Elite Realty	1	\$535,000
	Kevin Shelly Realty Inc	1	\$439,000
	London Bay Realty, Inc.	1	\$4,550,000
	MVP Realty Associates	2	\$2,624,000
	MVP Realty Associates LLC	1	\$1,495,000
	Premier Sothebys Int. Realty	9	\$5,923,400
	Premiere Plus Realty Co.	2	\$889,900
	RE/MAX Dream	1	\$319,900
	RE/MAX of The Islands	1	\$299,000
	Ronto Realty	4	\$6,275,000
	Royal Shell Real Estate, Inc.	19	\$18,427,800
	The Dellatore Group	1	\$399,900
	WBG SW Florida, Inc.	2	\$740,000
William Raveis-Florida LLC	1	\$1,099,000	
<b>BN04 - Bonita Bay Total</b>		<b>114</b>	<b>\$119,719,300</b>
BN05 - Pelican Landing and North	Addvantage Real Estate Service	1	\$334,900
	Advanta Realty LLC	1	\$325,999
	Amerivest Realty	1	\$149,000
	Baybeach Realty	1	\$429,000
	Berkshire Hathaway Florida	15	\$12,395,000
	Century 21 TriPower Realty	1	\$677,500
	Coldwell Banker Residential Real Estate, Inc.	12	\$9,969,700
	Domain Realty.com LLC	2	\$741,850
	Dove Realty, Inc.	1	\$154,900
	Downing Frye	25	\$21,805,299
	Eister and Company	1	\$1,030,000
	Emerald Realty of SW FL LLC	1	\$1,189,005
	Engel & Voelkers	10	\$20,080,999
	Fischer Realty Int LLC	1	\$385,000
	Gulf Breeze Real Estate, LLC	1	\$300,000
	Inactive	1	\$324,999
	John R Wood	34	\$26,911,500
	Keller Williams Elite Realty	8	\$7,619,899
	Keller Williams Realty Naples	1	\$558,000
	Lennar Realty Inc	6	\$8,841,990
	Listing Gate Inc	1	\$529,000
	ListWithFreedom.com, Inc.	1	\$729,000
	Mark DiGalbo Realty LLC	1	\$149,900
	Miloff Aubuchon Rlty Grp, Inc.	1	\$152,000
	MVP Realty Associates	2	\$528,899
	MVP Realty Associates LLC	2	\$989,998
	Premier Sothebys Int. Realty	14	\$12,238,400
	Premiere Plus Realty Co.	10	\$6,154,700
	RE/MAX Distinction Realty	1	\$349,900
	RE/MAX Realty Group	1	\$1,185,000
	Realty Group of Southwest Florida Inc.	1	\$2,750,000
	Results Real Estate Inc	1	\$285,000
	Right Choice Realty, LLC	1	\$109,900
	Royal Shell Real Estate, Inc.	4	\$2,226,500
	South Seas Sanibel & Captiva	1	\$725,000
	Spina Realty Company	1	\$525,000
	Sun Realty USA, Inc	1	\$110,011
	Swept Away Realty, Inc.	1	\$342,400
	SWFL Real Estate Experts	1	\$268,900
	The Dellatore Group	1	\$489,900
	West Bay Realty Inc.	1	\$359,900
William Raveis-Florida LLC	2	\$1,698,000	
Xcellence Realty Inc	1	\$124,900	
#N/A	1	\$110,000	
<b>BN05 - Pelican Landing and North Total</b>		<b>176</b>	<b>\$147,356,748</b>
BN06 - North Bonita East of US41	Amerivest Realty	1	\$549,000

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
BN06 - North Bonita East of US41	Berkshire Hathaway Florida	2	\$420,000
	Century 21 Sunbelt Realty, Inc	1	\$529,900
	Coldwell Banker Residential Real Estate, Inc.	2	\$889,800
	Domain Realty.com LLC	5	\$1,889,600
	Downing Frye	4	\$1,552,700
	Engel & Voelkers Bonita-Estero	1	\$315,000
	Equity Realty	1	\$165,000
	Exit King Realty	1	\$349,650
	EXP Realty LLC	1	\$699,900
	Florida Home Realty Inc	1	\$229,000
	Florida Westshore Realty Inc	1	\$289,900
	John R Wood	8	\$3,084,400
	Jones & Company Realty	1	\$229,000
	Keller Williams Elite Realty	7	\$1,892,600
	Keller Williams Realty Naples	2	\$915,000
	Kevin Shelly Realty Inc	1	\$179,500
	Lahaina Realty	1	\$459,000
	LUX of Naples Corporation	1	\$454,900
	Luxury Real Estate Group	1	\$385,000
	MVP Realty Associates	1	\$489,000
	MVP Realty Associates LLC	2	\$849,998
	Naples TBI Realty LLC	2	\$1,169,990
	Premiere Plus Realty Co.	5	\$2,580,600
	RE/MAX Realty Group	1	\$209,900
	RE/MAX Realty Team	1	\$450,000
	Realty Rents and Sales, LLC	1	\$175,000
	Realty World Florida	1	\$575,000
	Reese Realty LLC	1	\$287,500
	Right Choice Realty	1	\$579,900
	Royal Shell Real Estate, Inc.	2	\$467,000
	Sun Realty USA, Inc	1	\$489,900
	The Dellatore Group	2	\$917,900
	Vineyards Properties Inc	1	\$459,000
	Waterfront Realty Group Inc	1	\$369,999
WEICHERT, REALTORSr On The Gulf	1	\$274,900	
William Raveis-Florida LLC	1	\$239,900	
#N/A	1	\$339,000	
<b>BN06 - North Bonita East of US41 Total</b>		<b>69</b>	<b>\$26,403,337</b>
BN07 - East of US41 North of Terry	Bayview Realty of Florida	1	\$196,900
	Berkshire Hathaway Florida	2	\$622,000
	Best Invest Realty LLC	1	\$350,000
	Century 21 Selling Paradise	1	\$669,900
	Century 21 Sunbelt Realty, Inc	1	\$164,900
	Century 21 Tri Power Realty	1	\$349,900
	Golf Life Properties, LLC	1	\$162,900
	Help-U-Sell Reed & Associates	1	\$162,000
	John R Wood	3	\$1,159,900
	Keller Williams Elite Realty	1	\$320,000
	McQuaid and Company LLC	1	\$166,900
	MVP Realty Associates	1	\$231,000
	Premier Sothebys Int. Realty	2	\$804,000
	Premiere Plus Realty Co.	5	\$1,086,500
	RE/MAX Distinction Realty	1	\$159,900
	Real Pro Realtors	3	\$757,070
	Royal Shell Real Estate, Inc.	2	\$374,900
	Sandpiper Realty	1	\$175,000
	Steven C. Moller, Broker	1	\$232,000
	<b>BN07 - East of US41 North of Terry Total</b>		<b>30</b>
BN08 - East of US41 South of Terry	Baybeach Realty	1	\$775,000
	Century 21 TriPower Realty	1	\$169,900
	Coldwell Banker Residential Real Estate, Inc.	3	\$1,294,900
	Downing Frye	4	\$1,018,800
	Engel & Voelkers	1	\$624,900
Engel & Voelkers Bonita-Estero	1	\$730,000	

**John R. Wood Properties, Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
BN08 - East of US41 South of Terry	Escape Realty Services, LLC	1	\$150,000
	Fort Myers Beach Realty	1	\$130,000
	Grice Realty Inc	1	\$139,900
	Hudson Realty Executives LLC	1	\$330,000
	John R Wood	3	\$1,293,500
	Lahaina Realty	1	\$169,500
	MVP Realty Associates	4	\$1,246,900
	Naples Realty Services	1	\$309,000
	Premier Florida Realty of SWFL	1	\$112,000
	Premier Sothebys Int. Realty	2	\$692,000
	Premiere Plus Realty Co.	5	\$2,987,795
	RE/MAX Realty Group	1	\$699,000
	Right Choice Realty	1	\$157,400
	Royal Shell Real Estate, Inc.	3	\$1,394,900
	Sonia Rios Realty	1	\$142,900
	Sun Realty USA, Inc	2	\$612,780
	Sunstream Realty, LLC	1	\$110,000
	Turn Key Residential, LLC	2	\$1,149,800
	#N/A	1	\$320,000
	<b>BN08 - East of US41 South of Terry Total</b>		<b>44</b>
BN09 - Spanish Wells	Ad Infinitum Realty & Consult	1	\$270,000
	Caine Premier Properties LLC	1	\$319,400
	Domain Realty.com LLC	2	\$709,900
	Downing Frye	4	\$1,432,800
	Henson Luke Realty Group Int'l	1	\$489,000
	John R Wood	5	\$2,281,400
	Jones & Company Realty	1	\$259,800
	Keller Williams Elite Realty	1	\$559,900
	Kevin Shelly Realty Inc	1	\$219,900
	Mayr & Company Realty	1	\$529,000
	MVP Realty Associates	2	\$543,990
	Naples Realty Services	2	\$704,900
	Naples TBI Realty LLC	3	\$1,914,985
	Paradise Coast Property Team	1	\$190,000
	Premier Sothebys Int. Realty	3	\$944,400
	Premiere Plus Realty Co.	9	\$2,970,900
	RE/MAX Distinction Realty	1	\$499,900
	Royal Shell Real Estate, Inc.	7	\$3,381,400
	Sand Castle Realty Group, Inc	1	\$549,900
	Sellstate Achievers Realty Network	1	\$245,900
The Dellatore Group	1	\$499,900	
<b>BN09 - Spanish Wells Total</b>		<b>49</b>	<b>\$19,517,275</b>
BN10 - East of Old 41 South of Shangrila	Allison James Estates and Home	1	\$330,000
	Amerivest Realty	2	\$699,800
	Barry DeNicola Realty, Inc.	1	\$279,900
	Bird Realty Group	1	\$339,900
	Carrington Real Estate Service	1	\$359,000
	Century 21 Sunbelt Realty, Inc	1	\$514,900
	Century 21 TriPower Realty	1	\$295,500
	Cliffoney Realty LLC	1	\$475,400
	Domain Realty.com LLC	2	\$523,000
	Downing Frye	3	\$869,800
	DR Horton Realty SWFL Inc.	10	\$2,552,990
	Engel & Voelkers	1	\$524,000
	Express Realty of SW Florida	1	\$299,810
	Fast Action Realty Inc	1	\$320,000
	Fidelity Florida Realty Corp	1	\$139,000
	Florida Complete Realty	1	\$322,000
	Florida Home Realty Inc	1	\$379,000
	Focus Real Estate	1	\$149,900
	Gulf Coast International Prop	1	\$499,000
	Help-U-Sell Reed & Associates	1	\$260,000
	Home Buyers Marketing II, Inc.	2	\$329,800
	John R Wood	1	\$545,000

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data		
		Units	Volume	
BN10 - East of Old 41 South of Shangrila	Kevin Shelly Realty Inc	1	\$374,500	
	MVP Realty Associates	6	\$1,622,800	
	MVP Realty Associates LLC	3	\$1,396,998	
	POM Property Management	1	\$124,900	
	Premiere Plus Realty Co.	5	\$1,617,790	
	Realty World Florida	1	\$309,900	
	Royal Shell Real Estate, Inc.	3	\$820,900	
	World Realty Group Inc	1	\$147,000	
	Your Naples Realty LLC	1	\$145,000	
BN10 - East of Old 41 South of Shangrila Total		58	\$17,567,488	
BN11 - South of Bonita Beach Road East of Old 41	Amerivest Realty	2	\$824,900	
	Berkshire Hathaway Florida	5	\$1,059,299	
	Coldwell Banker Residential Real Estate, Inc.	2	\$622,500	
	Downing Frye	5	\$1,306,900	
	EXP Realty LLC	1	\$500,000	
	Gulf Breeze Real Estate, LLC	1	\$849,800	
	Independent Brokers Realty Inc.	1	\$195,000	
	John R Wood	1	\$465,000	
	Keller Williams Realty Naples	1	\$145,000	
	Kim Levitan Realty	11	\$3,953,900	
	Listsmart LLC	1	\$503,000	
	MVP Realty Associates	4	\$1,478,900	
	MVP Realty Associates LLC	1	\$162,000	
	Naples Realty Services	1	\$249,000	
	Pollard & Hedrich Realty, Inc.	1	\$144,900	
	Premier Realty Homes	1	\$949,900	
	Premier Sothebys Int. Realty	9	\$3,834,400	
	Premiere Plus Realty Co.	3	\$885,500	
	RE/MAX Affinity Mercato	1	\$349,900	
	Realty World Florida	2	\$334,800	
	Royal Shell Real Estate, Inc.	1	\$339,000	
BN11 - South of Bonita Beach Road East of Old 41 Total		55	\$19,153,599	
BN12 - East of I-75 South of City Line	Amerivest Realty	2	\$678,900	
	Barclays Real Estate Group	1	\$123,900	
	Baybeach Realty	1	\$265,000	
	Berkshire Hathaway Florida	8	\$3,422,300	
	Century 21 Sunbelt Realty, Inc	1	\$329,900	
	Coldwell Banker Residential Real Estate, Inc.	6	\$2,147,200	
	Crimaldi and Associates, LLC	1	\$279,000	
	Domain Realty.com LLC	5	\$1,990,700	
	Downing Frye	8	\$3,600,600	
	Engel & Voelkers	9	\$5,636,600	
	Equity Realty	1	\$244,000	
	Fifth Town Real Estate Service	1	\$299,000	
	Florida Home Realty Inc	1	\$174,000	
	Grice Realty Inc	1	\$250,000	
	Gulf Breeze Real Estate, LLC	2	\$839,800	
	Hayden Real Estate LLC	2	\$499,900	
	Homes & Land Brokers, Inc.	1	\$285,000	
	Hunters Ridge Realty Co.	5	\$1,533,600	
	iList LLC	1	\$274,000	
	Independent Brokers Realty Inc.	1	\$474,700	
	John R Wood	30	\$11,322,800	
	Jones & Company Realty	2	\$548,999	
	Keller Williams Elite Realty	5	\$1,668,399	
	Keller Williams Realty Fort Myers	1	\$315,000	
	Keller Williams Realty Naples	2	\$689,800	
	Kevin Shelly Realty Inc	1	\$254,900	
	Lennar Realty Inc	14	\$5,765,584	
	Levitan Realty Group	1	\$499,000	
	List In MLS Realty, LLC	1	\$276,900	
	ListWithFreedom.com, Inc.	1	\$599,999	
		McWilliams Buckley & Associates, Inc.	1	\$289,000

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
BN12 - East of I-75 South of City Line	MVP Realty Associates	11	\$3,247,100
	MVP Realty Associates LLC	2	\$829,899
	Naples Premier Realty Inc.	1	\$398,500
	Naples Realty Services	1	\$469,000
	Pinnacle Property Group	2	\$641,900
	Premier Realty Homes	2	\$674,800
	Premier Sothebys Int. Realty	18	\$6,072,900
	Premiere Plus Realty Co.	11	\$5,434,100
	RE/MAX Distinction Realty	2	\$699,900
	RE/MAX Realty Group	2	\$498,900
	Re/Max Realty Partners	1	\$275,000
	Realty Group of Southwest Florida Inc.	2	\$784,900
	Right Choice Realty	1	\$349,900
	Right Choice Realty, LLC	1	\$339,900
	RL Nardi & Associates Inc	1	\$514,900
	Royal Shell Real Estate, Inc.	3	\$1,002,000
	Sellstate on 5th	1	\$319,900
	Spina Realty Company	1	\$328,900
	Sterling Property Servs Realty	1	\$510,000
	Sun Realty USA, Inc	2	\$593,990
	The Dellatore Group	3	\$842,700
	The Sheridan Network.com Inc	1	\$349,999
	Venture Realty & Investments	1	\$280,000
William Raveis-Florida LLC	3	\$2,895,000	
#N/A	1	\$469,900	
<b>BN12 - East of I-75 South of City Line Total</b>		<b>192</b>	<b>\$74,402,469</b>
ES01 - Estero	Amerivest Realty	1	\$315,000
	Berkshire Hathaway Florida	10	\$2,653,300
	Big Brown Realty Inc	1	\$279,900
	Boca Executives	1	\$225,000
	Coldwell Banker Residential Real Estate, Inc.	6	\$1,741,900
	Domain Realty.com LLC	10	\$2,921,099
	Downing Frye	23	\$7,441,850
	Eister and Company	1	\$292,900
	Engel & Voelkers	1	\$524,900
	Excel Real Estate Services, Inc.	1	\$109,900
	Florida Home Realty Inc	1	\$279,900
	Indiana Prestige Properties	1	\$497,500
	John R Wood	8	\$2,922,800
	John R Wood Island Real Estate	1	\$164,000
	Keller Williams Elite Realty	8	\$3,176,699
	Keller Williams Peace River	1	\$379,000
	Keller Williams Realty Fort Myers	2	\$564,900
	Keller Williams Realty Naples	2	\$429,900
	Key Real Estate	1	\$474,900
	ListWithFreedom.com, Inc.	2	\$1,003,900
	Mayr & Company Realty	1	\$539,000
	McCullion & McCullion	1	\$275,000
	Mike Schikora & Associates	1	\$299,500
	Miloff Aubuchon Rlty Grp, Inc.	1	\$227,500
	MVP Realty Associates	10	\$3,592,300
	MVP Realty Associates LLC	2	\$619,000
	Naples Realty Services	1	\$339,900
	Porter Davis Real Estate	1	\$339,900
	Premier Sothebys Int. Realty	1	\$295,000
	Premiere Plus Realty Co.	3	\$1,390,000
	RE/MAX Distinction Realty	2	\$604,900
	Re/MAX Radiance	6	\$1,450,700
	RE/MAX Realty Group	2	\$608,400
	Realty Group of Southwest Florida Inc.	3	\$699,700
	Realty World Florida	24	\$17,023,200
	Rossman Realty Group Inc	1	\$249,900
	Royal Shell Real Estate, Inc.	3	\$874,400
	Select Real Estate By Stephani	1	\$275,000

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
ES01 - Estero	Sellstate Priority Realty	1	\$169,777
	Sposen Realty & Development	1	\$249,800
	Starfish Realty, Inc.	1	\$129,900
	Starlink Realty Inc	1	\$219,900
	Swept Away Realty, Inc.	1	\$347,000
	Ted Hofferber SRA, PA	1	\$309,900
	The Forest Real Estate	1	\$284,000
	The Monterosso REO Team	1	\$369,900
	Waters Edge Real Estate LLC	1	\$189,300
	West Bay Realty Inc.	7	\$6,460,800
<b>ES01 - Estero Total</b>		<b>162</b>	<b>\$64,832,825</b>
ES02 - Estero	Amerivest Realty	5	\$1,590,800
	Baybeach Realty	1	\$385,000
	Berkshire Hathaway Florida	1	\$449,900
	C.J. Realty of SW FL, Inc.	3	\$953,800
	Century 21 Selling Paradise	2	\$724,000
	Century 21 Sunbelt Realty, Inc	8	\$1,989,800
	Coldwell Banker Residential Real Estate, Inc.	4	\$1,198,900
	Complete Realty Solutions Inc.	1	\$344,900
	Crimaldi and Associates, LLC	1	\$324,900
	Dina Marie Realty, LLC	1	\$699,000
	Domain Realty.com LLC	8	\$2,753,600
	Downing Frye	12	\$3,869,600
	Elite Realty of SW FL	2	\$771,500
	Engel & Voelkers	1	\$559,000
	Equity Realty	2	\$606,900
	Focus Real Estate	1	\$322,500
	Gulf Pointe Properties	1	\$379,905
	John R Wood	7	\$2,495,800
	Jones & Company Realty	1	\$359,000
	Keller Williams Elite Realty	9	\$2,848,300
	Keller Williams Florida Gulf Coast	1	\$495,000
	Keller Williams Realty Fort Myers	3	\$1,433,109
	Key Real Estate	10	\$5,012,199
	Kova Commercial of Naples LLC	1	\$369,900
	Leading Ladies Real Estate LLC	1	\$309,000
	Marc Joseph Realty	1	\$289,500
	McWilliams Buckley & Associates, Inc.	1	\$239,000
	MVP Realty Associates	7	\$2,231,600
	MVP Realty Associates LLC	3	\$933,800
	Neal Communities Realty, Inc.	2	\$976,917
	Premier Sothebys Int. Realty	2	\$1,098,000
	Premiere Plus Realty Co.	7	\$2,068,190
	RE/MAX Distinction Realty	1	\$200,000
	RE/MAX Realty Group	1	\$539,900
	RE/MAX Realty Select	1	\$389,900
	Re/Max Trend	1	\$464,000
	Realty Group of Southwest Florida Inc.	1	\$625,000
	Realty World Florida	2	\$749,400
	Right Choice Realty	1	\$239,000
	Right Choice Realty, LLC	2	\$448,900
Royal Shell Real Estate, Inc.	5	\$1,573,200	
Sand Dollar Realty Group Inc	1	\$289,000	
Sandpiper Realty	1	\$150,000	
Sellstate Achievers Realty Network	4	\$1,306,400	
Starfish Realty, Inc.	1	\$450,000	
Sun Realty USA, Inc	4	\$1,187,899	
Sunstream Realty, LLC	1	\$159,000	
VIP Realty Group	2	\$398,900	
William Raveis-Florida LLC	2	\$688,900	
<b>ES02 - Estero Total</b>		<b>141</b>	<b>\$48,942,719</b>
ES03 - Estero	2 X 4 Realty	1	\$899,000
	Allison James Estates and Home	1	\$380,000
	Amerivest Realty	4	\$1,672,900

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
ES03 - Estero	Berkshire Hathaway Florida	4	\$2,220,000
	Big Brown Realty Inc	1	\$345,200
	Builders Services, Inc.	9	\$4,144,625
	Century 21 Sunbelt Realty Inc	4	\$1,336,000
	Cliffoney Realty LLC	1	\$429,700
	Coldwell Banker Residential Real Estate, Inc.	4	\$2,036,700
	Dina Marie Realty, LLC	2	\$1,013,900
	Domain Realty.com LLC	15	\$5,248,499
	Downing Frye	7	\$3,101,800
	Elite Realty of SW FL	18	\$10,391,200
	Engel & Voelkers	2	\$869,899
	EXP Realty LLC	1	\$424,900
	Florida 2000 Inc	1	\$879,000
	Florida Elite Realty Inc	1	\$189,900
	Florida Home Realty Inc	1	\$240,000
	Florida Realty Group	1	\$737,700
	Jefferey Scott Steele	1	\$325,000
	John R Wood	5	\$2,823,500
	John R Wood Island Real Estate	1	\$535,000
	Keller Williams Elite Realty	17	\$5,607,500
	Keller Williams Realty Fort Myers	2	\$758,900
	Key Real Estate	2	\$712,500
	Lahaina Realty	1	\$190,000
	Levitan Realty Group	1	\$449,000
	Marc Joseph Realty	1	\$319,900
	McQuaid & Company LLC	1	\$360,000
	MVP Realty Associates	10	\$3,987,100
	MVP Realty Associates LLC	3	\$1,098,900
	NextHome Advisors	1	\$385,900
	No Nonsense Real Estate PA	1	\$645,007
	Premier Sothebys Int. Realty	2	\$704,900
	Premiere Plus Realty Co.	12	\$4,753,700
	Professional Advantage Realty	1	\$468,000
	RE/MAX Affinity Mercato	1	\$495,750
	Re/Max Destination Realty	1	\$379,997
	RE/MAX Distinction Realty	1	\$315,000
	RE/MAX Realty Group	4	\$2,166,700
	Realty World Florida	21	\$9,580,799
	Realty World, Top Producers Realty, Inc.	1	\$299,900
	RMS Realty LLC	3	\$1,110,000
	Royal Shell Real Estate, Inc.	3	\$703,500
	Ruby Realty & Referral Company	2	\$638,900
	Self Realty Inc	1	\$598,000
	Sky Coastal Realty LLC	3	\$1,428,000
	Sun Realty USA, Inc	5	\$2,075,315
	Sunrise Realty Network Inc	2	\$649,800
	Sunstream Realty, LLC	1	\$399,000
The Dellatore Group	1	\$409,900	
Tropical Homes of Southwest Florida	1	\$439,000	
United Real Estate Infinity	1	\$469,000	
Vesteva Real Estate	1	\$537,900	
VIP Realty Group	1	\$809,000	
Xclusive Homes LLC	1	\$355,000	
#N/A	1	\$629,900	
<b>ES03 - Estero Total</b>		<b>196</b>	<b>\$85,176,091</b>
ES04 - The Brooks	Amerivest Realty	1	\$1,499,000
	Assist2Sell	1	\$329,900
	Barry DeNicola Realty, Inc.	2	\$538,000
	Bay Pointe Properties	1	\$220,000
	Berkshire Hathaway Florida	3	\$4,344,800
	Blue Lighthouse Realty Inc	1	\$309,320
	Century 21 Selling Paradise	1	\$224,900
	Coldwell Banker Residential Real Estate, Inc.	3	\$1,004,500
	Cornerstone Coastal Properties	1	\$859,900

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
ES04 - The Brooks	Domain Realty.com LLC	13	\$5,253,398
	Downing Frye	35	\$16,127,198
	Ed Bonkowski Inc	1	\$289,900
	Eister and Company	2	\$748,000
	Engel & Voelkers	2	\$1,568,000
	Engel & Voelkers Bonita-Estero	1	\$219,900
	EXP Realty LLC	1	\$1,549,000
	Florida Home Realty of Collier County, Inc.	2	\$650,000
	Gaspar Group Inc	1	\$419,900
	Islandwalk Real Estate Sales	1	\$230,000
	John R Wood	16	\$7,705,000
	Keller Williams Elite Realty	26	\$15,422,300
	Key Real Estate	1	\$974,900
	Luxury & Beach Realty Inc	1	\$389,900
	McQuaid & Company LLC	1	\$299,900
	MVP Realty Associates LLC	2	\$519,900
	Naples Realty Services	2	\$579,000
	Premier Sothebys Int. Realty	13	\$10,775,200
	Premiere Plus Realty Co.	6	\$4,852,900
	RE/MAX Distinction Realty	2	\$1,204,900
	Realty World Florida	6	\$4,633,800
	Royal Shell Real Estate, Inc.	14	\$10,086,900
	Sun Realty USA, Inc	5	\$3,537,900
	Swept Away Realty, Inc.	1	\$179,900
	SWFL Real Estate Experts	1	\$204,083
	Taylor Woodrow Realty-SW, LLC	3	\$1,484,089
	Waterfront Realty Group Inc	1	\$359,000
	William Raveis-Florida LLC	1	\$1,350,000
Wilson Properties Inc	1	\$319,000	
<b>ES04 - The Brooks Total</b>		<b>176</b>	<b>\$101,264,188</b>
NA01 - N/O 111th Ave	Allison James Estates and Home	1	\$799,000
	Amerivest Realty	8	\$10,074,900
	Audubon Properties Inc	3	\$3,289,000
	Bar Investment Realty LLC	2	\$449,000
	Barefoot Beach Properties	1	\$1,549,000
	Barry DeNicola Realty, Inc.	10	\$33,823,000
	Bartley Realty LLLC	1	\$1,449,900
	Bay Forest Real Estate Services, Inc.	3	\$917,900
	Berkshire Hathaway Florida	10	\$14,859,800
	Brand & Associates Inc.	1	\$499,000
	Century 21 Sunbelt Realty, Inc	1	\$358,700
	Coldwell Banker Residential Real Estate, Inc.	19	\$34,721,700
	Collier Realty & Management	1	\$230,000
	Compass Florida Naples	1	\$710,000
	Domain Realty.com LLC	5	\$2,825,900
	Downing Frye	30	\$26,911,100
	Engel & Voelkers	2	\$1,724,000
	Equity Realty	3	\$2,968,750
	Exp Realty	4	\$1,300,000
	Fischer Realty Int LLC	1	\$999,995
	Grice Realty Inc	1	\$525,000
	Gulf Breeze Real Estate, LLC	3	\$2,443,800
	John R Wood	22	\$25,723,300
	Keller Williams Elite Realty	5	\$3,196,000
	Keller Williams Realty Fort Myers	2	\$737,900
	Keller Williams Realty Naples	1	\$1,300,000
	ListWithFreedom.com, Inc.	1	\$265,000
	MVP Realty Associates	8	\$4,381,800
	MVP Realty Associates LLC	2	\$843,999
	Naples Florida Luxury Realty	2	\$1,714,000
	PACT Realty	5	\$14,030,000
	Point South Group LLC	1	\$799,000
Pollard & Hedrich Realty, Inc.	1	\$459,000	
Premier Realty Concepts, Inc.	1	\$699,500	

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA01 - N/O 111th Ave	Premier Sothebys Int. Realty	16	\$22,323,279
	Premiere Plus Realty Co.	17	\$6,286,300
	RE/MAX Affinity Mercato	2	\$1,085,000
	RL Nardi & Associates Inc	2	\$977,400
	Royal Shell Real Estate Inc	1	\$485,000
	Royal Shell Real Estate, Inc.	2	\$1,784,000
	Sand Castle Realty Group, Inc	1	\$259,900
	Southwest Properties Group	3	\$3,989,000
	Starfish Realty, Inc.	1	\$378,000
	Sterling Property Servs Realty	1	\$320,000
	Sun Realty USA, Inc	2	\$849,000
	The Dellatore Group	1	\$349,900
	The Sheridan Network.com Inc	2	\$843,900
	Tower Trace Realty LLC	9	\$3,116,500
	Vanderbilt Realty LLC	1	\$649,900
	William Raveis-Florida LLC	10	\$12,762,400
	Wilson & Associates RE Inc	9	\$18,493,000
	Wunsch Realty Inc	1	\$1,095,000
	#N/A	1	\$239,000
<b>NA01 - N/O 111th Ave Total</b>		<b>244</b>	<b>\$273,865,423</b>
NA02 - Vanderbilt Beach Area	Amerivest Realty	2	\$1,855,000
	Banyan Naples Realty Co	1	\$454,900
	Berkshire Hathaway Florida	3	\$6,399,000
	Coldwell Banker Residential Real Estate, Inc.	6	\$4,079,700
	Compass Florida Naples	1	\$2,395,000
	Domain Realty.com LLC	1	\$1,775,000
	Downing Frye	8	\$10,368,000
	Engel & Voelkers	2	\$1,424,000
	Gulf Coast International Prop	1	\$2,690,000
	Homebay Broker SE Inc	1	\$378,500
	John R Wood	9	\$12,872,900
	Keller Williams Florida Gulf Coast	1	\$2,395,000
	Maxim LLC	3	\$1,593,400
	Mayr & Company Realty	1	\$2,000,000
	McQuaid and Company LLC	1	\$415,000
	Naples Coastal Realty Inc	1	\$229,900
	Naples Premier Realty Inc.	1	\$1,250,000
	Phase III Real Estate Services	3	\$2,749,900
	Platinum Real Estate	1	\$699,900
	POM Property Management	1	\$1,379,900
	Premier Sothebys Int. Realty	8	\$14,397,000
	Premiere Plus Realty Co.	10	\$13,344,900
	RL Bailey Realty	1	\$1,125,000
	Royal Shell Real Estate, Inc.	1	\$869,999
	Sellstate on 5th	1	\$1,495,000
	The Agency of SW Florida Inc	1	\$1,099,900
	VIP Realty Group Inc	1	\$999,990
William Raveis-Florida LLC	7	\$16,788,800	
<b>NA02 - Vanderbilt Beach Area Total</b>		<b>78</b>	<b>\$107,525,589</b>
NA03 - Naples Park Area	Allison James Estates and Home	1	\$339,900
	Amerivest Realty	5	\$1,933,800
	Banyan Naples Realty Co	1	\$389,900
	Berkshire Hathaway Florida	2	\$1,018,800
	Boca Executives	1	\$337,500
	Bristol Properties	1	\$415,000
	Caine Premier Properties LLC	1	\$599,900
	Carrington Real Estate Service	1	\$461,000
	Coldwell Banker Residential Real Estate, Inc.	1	\$679,900
	Compass Florida Naples	1	\$459,000
	Costantini Realty Inc.	3	\$1,547,000
	Domain Realty.com LLC	1	\$300,000
	Downing Frye	3	\$1,173,900
	Eister and Company	1	\$299,900
	Engel & Voelkers	2	\$1,238,000

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA03 - Naples Park Area	Fischer Realty Int LLC	1	\$514,999
	Gulf Breeze Real Estate, LLC	1	\$319,000
	Home Buyers Marketing II, Inc.	1	\$495,000
	John R Wood	11	\$4,451,900
	Keller Williams Elite Realty	1	\$610,000
	Keller Williams Realty Naples	4	\$1,695,000
	Luxury & Beach Realty Inc	1	\$549,900
	MVP Realty Associates	2	\$939,900
	NOCO LLC	1	\$496,000
	Platinum Real Estate	1	\$812,250
	Premier Realty Homes	1	\$524,900
	Premier Sothebys Int. Realty	6	\$3,074,900
	Premiere Plus Realty Co.	6	\$3,058,176
	Prime Pic Realty LLC	1	\$495,000
	RE/MAX Distinction Realty	1	\$474,900
	RE/MAX Realty Select	1	\$339,900
	RL Nardi & Associates Inc	1	\$509,900
	Sellstate Priority Realty	1	\$459,000
	Sun Realty USA, Inc	2	\$1,154,000
	Ted Hofferber SRA, PA	1	\$414,900
Waterfront Realty Group Inc	6	\$3,241,800	
Waters Edge Real Estate LLC	1	\$335,000	
William Raveis-Florida LLC	2	\$531,600	
<b>NA03 - Naples Park Area Total</b>		<b>79</b>	<b>\$36,691,425</b>
NA04 - Pelican Bay Area	Amerivest Realty	1	\$724,900
	Berkshire Hathaway Florida	5	\$8,038,500
	Calusa Bay Properties LLC	1	\$5,495,000
	Coldwell Banker Residential Real Estate, Inc.	5	\$5,792,800
	Compass Florida Naples	1	\$19,975,000
	Downing Frye	32	\$33,632,715
	Exclusive Properties of Southwest Florida	1	\$610,000
	Gulf Breeze Real Estate, LLC	1	\$629,000
	Gulf Coast International Prop	2	\$11,219,000
	John R Wood	35	\$84,896,700
	Key Real Estate	1	\$1,100,000
	ListWithFreedom.com, Inc.	1	\$789,000
	MAKS Realty Inc	1	\$849,000
	Marcuzzo Real Estate	1	\$794,900
	Miloff Aubuchon Rlty Grp, Inc.	1	\$575,000
	MVP Realty Associates	1	\$789,800
	Naples Premier Realty Inc.	2	\$6,979,000
	Naples Realty Services	1	\$719,000
	Platinum Real Estate	1	\$999,000
	Premier Realty Homes	1	\$649,900
	Premier Sothebys Int. Realty	50	\$126,003,700
	Premiere Plus Realty Co.	8	\$23,445,000
	RE/MAX Distinction Realty	1	\$1,425,000
	RE/MAX Realty Select	1	\$839,900
	Royal Shell Real Estate, Inc.	1	\$769,000
	Sun Realty USA, Inc	1	\$615,000
	Vineyards Properties Inc	1	\$479,900
William Raveis-Florida LLC	6	\$8,748,500	
<b>NA04 - Pelican Bay Area Total</b>		<b>164</b>	<b>\$347,584,215</b>
NA05 - Crayton Rd Area	Altru Realty	1	\$1,195,000
	Amerivest Realty	2	\$2,470,000
	Andrea Deane & Associates, Inc.	1	\$1,090,000
	Barefoot Beach Properties	1	\$5,095,000
	Baybeach Realty	1	\$3,590,000
	Berkshire Hathaway Florida	8	\$15,762,000
	Coldwell Banker Residential Real Estate, Inc.	13	\$19,422,200
	Collier Realty & Management	4	\$990,000
	Compass Florida Naples	7	\$17,880,000
	Cornerstone Coastal Properties	1	\$995,000
	Diversified Real Estate Group	1	\$619,000

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA05 - Crayton Rd Area	Domain Realty.com LLC	4	\$2,422,000
	Downing Frye	32	\$45,540,200
	Engel & Voelkers	3	\$12,823,000
	Engel & Voelkers Bonita-Estero	3	\$10,544,900
	Faust RealtyGroup	1	\$889,900
	Germain Properties of Naples, LLC	1	\$3,975,000
	Gulf Breeze Real Estate, LLC	1	\$3,595,000
	Gulf Coast International Prop	6	\$15,153,000
	Independent Brokers Realty Inc.	1	\$709,000
	John Naumann & Associates	1	\$3,400,000
	John R Wood	67	\$111,517,050
	Keller Williams Realty Naples	1	\$199,000
	L.H. Fleming & Company, Real Estate	1	\$789,000
	Marc Joseph Realty	1	\$329,900
	McQuaid and Company LLC	1	\$1,199,000
	MVP Realty Associates	6	\$16,960,000
	Naples Flat Fee Realty, Inc	3	\$1,942,350
	Naples Realty International LLC	1	\$3,795,000
	Naples Realty Services	4	\$5,968,900
	Neapolitan Realty LLC	2	\$2,600,000
	Paradise Realty of Naples,LLC	2	\$8,649,900
	POM Property Management	1	\$3,495,000
	Premier Realty Homes	1	\$774,900
	Premier Sothebys Int. Realty	79	\$182,124,588
	Premiere Plus Realty Co.	26	\$37,735,900
	RE 1 Advisor	1	\$350,000
	RE/MAX Affinity Mercato	2	\$644,000
	RE/MAX Distinction Realty	3	\$1,999,500
	RE/MAX Realty Select	2	\$4,809,900
	Realty Executives Signature	1	\$279,000
	Royal Shell Real Estate, Inc.	8	\$10,782,900
	Sea Island Real Estate LLC	1	\$2,295,000
	Sojourn Realty, LLC	1	\$2,695,000
	South Florida RE Company One	1	\$2,495,000
	Steven C. Moller, Broker	1	\$415,000
	Sun Realty USA, Inc	5	\$3,115,700
	The Sheridan Network.com Inc	1	\$449,900
	Vacation Property Mgmt Realty	1	\$519,000
	VIP Realty Group Inc	1	\$859,900
	Waterfront Realty Group Inc	5	\$8,699,000
	WEICHERT, REALTORSr On The Gulf	1	\$2,599,000
West Shore Properties Real Estate Company	1	\$3,395,000	
White Sands Realty, LLC	1	\$590,000	
William Raveis-Florida LLC	16	\$48,608,000	
Wilson & Associates RE Inc	1	\$399,000	
<b>NA05 - Crayton Rd Area Total</b>		<b>343</b>	<b>\$642,240,488</b>
NA06 - Olde Naples Area	Amerivest Realty	1	\$1,595,000
	Berkshire Hathaway Florida	1	\$246,500
	Coldwell Banker Residential Real Estate, Inc.	6	\$17,623,900
	Compass Florida Naples	1	\$515,000
	Downing Frye	16	\$39,102,900
	Engel & Voelkers	8	\$16,953,585
	Fischer Realty Int LLC	1	\$899,000
	Gulf Breeze Real Estate, LLC	1	\$2,975,000
	Gulf Coast International Prop	16	\$60,803,000
	Home Quest Inc.	1	\$5,790,000
	Ivanova Realty LLC	1	\$500,000
	Jo Carter & Associates, Inc.	1	\$1,795,000
	John R Wood	29	\$92,348,000
	ListWithFreedom.com, Inc.	1	\$499,000
	London Bay Realty, Inc.	2	\$9,100,000
	LUX of Naples Corporation	1	\$2,895,000
	MVP Realty Associates	1	\$1,150,000
	Naples Flat Fee Realty, Inc	1	\$525,000

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA06 - Olde Naples Area	Naples Realty Services	1	\$1,195,000
	Olde Naples Real Estate LLC	4	\$17,197,998
	Phase III Real Estate Services	2	\$839,899
	Premier Sothebys Int. Realty	28	\$74,050,130
	Premiere Plus Realty Co.	11	\$22,269,700
	RE/MAX Affinity Plus	1	\$2,995,000
	Realty Executives Signature	1	\$389,000
	Realty World, Top Producers Realty, Inc.	2	\$697,400
	RL Nardi & Associates Inc	1	\$274,900
	Royal Shell Real Estate, Inc.	2	\$5,499,000
	Ruby Realty & Referral Company	1	\$499,000
	Sand Castle Realty Group, Inc	1	\$725,000
	Sun Realty USA, Inc	1	\$860,000
	The Forrest Company Realty of Naples Inc	1	\$4,190,000
	ToastyinNaples.com Realty	1	\$292,900
	Tropics Real Estate	2	\$4,974,000
	United Real Estate Infinity	2	\$894,000
	Waterfront Realty Group Inc	9	\$20,617,900
	William Raveis-Florida LLC	11	\$27,166,000
	Wilson & Associates RE Inc	2	\$6,185,000
<b>NA06 - Olde Naples Area Total</b>		<b>173</b>	<b>\$447,127,712</b>
NA07 - Port Royal-Aqualane Area	Berkshire Hathaway Florida	2	\$10,160,000
	Bristol Properties	1	\$5,900,000
	Downing Frye	1	\$3,389,000
	Engel & Voelkers	1	\$6,499,000
	Gulf Coast International Prop	14	\$220,279,999
	John R Wood	12	\$148,034,900
	Keller Williams Realty, Marco	1	\$2,570,000
	London Bay Realty, Inc.	2	\$29,050,000
	LUX of Naples Corporation	1	\$7,495,000
	Olde Naples Real Estate LLC	2	\$8,745,000
	Premier Sothebys Int. Realty	19	\$145,849,000
	Premiere Plus Realty Co.	1	\$3,495,000
	Royal Shell Real Estate, Inc.	1	\$13,975,000
	The Forrest Company Realty of Naples Inc	3	\$19,390,000
	William Raveis-Florida LLC	13	\$170,620,000
<b>NA07 - Port Royal-Aqualane Area Total</b>		<b>74</b>	<b>\$795,451,899</b>
NA08 - Royal Harbor-Windstar Area	Amerivest Realty	1	\$469,000
	Andrea Deane & Associates, Inc.	1	\$180,000
	Berkshire Hathaway Florida	6	\$9,347,000
	Coldwell Banker Residential Real Estate, Inc.	8	\$5,738,500
	Community Realty Associates	1	\$539,900
	Compass Florida Naples	1	\$475,000
	Downing Frye	20	\$12,357,700
	Engel & Voelkers	2	\$2,134,000
	Florida Realty & Co	1	\$249,000
	Galleon Real Estate LLC	1	\$264,900
	Gulf Coast International Prop	2	\$6,590,000
	Independent Brokers Realty Inc.	1	\$475,000
	John R Wood	9	\$9,825,000
	Keating Associates LLC	1	\$529,900
	McQuaid and Company LLC	1	\$775,000
	MVP Realty Associates	1	\$519,000
	Naples Beach & Bay Realty Inc	1	\$498,000
	Naples Realty Services	1	\$257,900
	Premier Realty Homes	1	\$374,900
	Premier Sothebys Int. Realty	8	\$7,156,900
	Premiere Plus Realty Co.	6	\$5,471,900
	Price Realty of Naples Inc	1	\$1,599,000
	RE/MAX Affinity Mercato	1	\$547,000
	Royal Shell Real Estate, Inc.	3	\$2,257,900
	Sellstate on 5th	1	\$375,000
	Sojourn Realty, LLC	1	\$630,000
	Standard Pacific of Tampa	1	\$732,990

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA08 - Royal Harbor-Windstar Area	Stiles Sowers & Associates REALTOR Sr	1	\$1,279,000
	Stock Realty, LLC	1	\$139,000
	Sun Realty USA, Inc	2	\$2,548,000
	The Sheridan Network.com Inc	1	\$379,900
	Waterfront Realty Group Inc	3	\$9,221,454
	William Raveis-Florida LLC	11	\$30,278,979
NA08 - Royal Harbor-Windstar Area Total		101	\$114,216,723
NA09 - South Naples Area	Advantage Sales & Rentals Inc	1	\$639,900
	Allison James Estates and Home	2	\$575,000
	Amerivest Realty	1	\$214,900
	Assist2Sell	2	\$568,900
	Benoit Properties Intl LLC	1	\$219,000
	Berkshire Hathaway Florida	11	\$7,047,500
	Century 21 First Southern Trust	2	\$1,333,900
	Christopher Realty, Inc.	6	\$3,400,000
	Coldwell Banker Residential Real Estate, Inc.	6	\$3,555,000
	Compass Florida Naples	2	\$1,163,900
	Downing Frye	18	\$15,290,500
	E, M Prime Realty	1	\$196,000
	Engel & Voelkers Bonita-Estero	1	\$469,900
	Equity Realty	1	\$519,000
	Expert Advisors Realty Network	1	\$215,000
	Florida Home Realty of Collier County, Inc.	1	\$349,900
	Gulf Coast International Prop	1	\$849,000
	Gulf Region Realty	1	\$685,000
	Independent Brokers Realty Inc.	1	\$180,000
	John R Wood	23	\$7,711,300
	Keller Williams Realty, Marco	5	\$1,273,500
	Lennar Realty Inc	3	\$721,994
	Marco Island Realestate.com, Inc.	1	\$317,000
	McQuaid and Company LLC	2	\$2,384,000
	Menelee Realty	1	\$344,900
	MVP Realty Associates	4	\$1,663,890
	Naples Flat Fee Realty, Inc	1	\$545,000
	North American Home Realty LLC	1	\$498,000
	Onier Realty of SW Fla	4	\$1,391,900
	Opyt Realty Inc	1	\$589,000
	Pinnacle Property Group	8	\$2,363,900
	Premier Sothebys Int. Realty	12	\$5,890,600
	Premiere Plus Realty Co.	20	\$6,980,599
	RE/MAX Affinity Plus	1	\$1,000,000
	RE/MAX Distinction Realty	2	\$964,900
	RE/MAX Realty Select	1	\$15,000
	Real Pro Realtors	1	\$439,000
	Realhome Services and Solution	1	\$241,700
	Realty World Florida	1	\$1,199,900
	RL Nardi & Associates Inc	17	\$8,272,600
	Royal Shell Real Estate, Inc.	3	\$2,162,900
	Safe Harbor Real Estate Service	2	\$719,800
	Sand Castle Realty Group, Inc	2	\$388,000
	Sellstate on 5th	1	\$975,000
	Stock Realty, LLC	7	\$6,733,140
	Sun Realty USA, Inc	9	\$4,577,746
	The Keyes Company/PSL	7	\$4,456,734
	The Sheridan Network.com Inc	1	\$697,000
	Thomas & French International Properties	1	\$785,000
	TMB Realty Inc	1	\$745,000
Tropics Real Estate	4	\$1,389,800	
U S Prime Realty LLC	1	\$198,000	
Waterfront Realty Group Inc	1	\$279,900	
William Raveis-Florida LLC	7	\$7,144,898	
NA09 - South Naples Area Total		217	\$113,533,901
NA11 - N/O Immokalee Rd W/O 75	A Delta Realty of Naples Inc.	1	\$444,900
	Alliance Realty Group	1	\$249,000

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA11 - N/O Immokalee Rd W/O 75	America's Realty Corp of SW Fl	2	\$465,800
	Amerivest Realty	22	\$32,482,500
	Barry DeNicola Realty, Inc.	1	\$849,000
	Bartley Realty LLLC	11	\$6,710,900
	Bayview Realty of Florida	1	\$674,900
	Berkshire Hathaway Florida	4	\$5,092,900
	Bristol Properties	2	\$4,320,000
	Carney Realty & Associates Inc	1	\$489,900
	Carolyn Weinand Properties	1	\$249,900
	Carrera Consulting Group Inter	1	\$272,900
	Coldwell Banker Residential Real Estate, Inc.	9	\$3,669,500
	Compass Florida Naples	3	\$3,428,900
	Crimaldi and Associates, LLC	1	\$243,850
	Development Realty, LC	1	\$185,000
	Domain Realty.com LLC	5	\$2,566,800
	Downing Frye	27	\$14,934,150
	DR Horton Realty SWFL Inc.	4	\$1,712,465
	Engel & Voelkers	1	\$949,000
	Equity Realty	1	\$325,900
	Fischer Realty Int LLC	2	\$1,059,800
	Florida Realty & Co	1	\$2,195,000
	Florida Realty Group	1	\$489,900
	Homes & Land Brokers, Inc.	1	\$519,900
	John R Wood	68	\$53,866,700
	KE Talis Park Real Estate Co	20	\$43,801,570
	Keller Williams Elite Realty	3	\$927,800
	Keller Williams Realty Naples	5	\$1,988,900
	Keller Williams Realty, Marco	1	\$542,000
	Kevin Shelly Realty Inc	2	\$3,050,000
	Kim Levitan Realty	2	\$584,800
	Lennar Realty Inc	1	\$774,640
	List In MLS Realty, LLC	1	\$455,900
	ListWithFreedom.com, Inc.	1	\$419,900
	MAKS Realty Inc	1	\$285,000
	Marcuzzo Real Estate	2	\$888,900
	Maxim LLC	1	\$595,000
	McQuaid and Company LLC	1	\$324,900
	Mediterra Realty	14	\$39,750,000
	MVP Realty Associates	8	\$3,362,400
	MVP Realty Associates LLC	1	\$595,000
	My Florida Real Estate LLC	1	\$735,000
	Naples Realty Services	1	\$409,900
	Opyt Realty Inc	1	\$155,000
	Paradise Coast Property Team	2	\$495,000
	Premier Realty Homes	2	\$2,949,800
	Premier Sothebys Int. Realty	24	\$19,944,400
	Premiere Plus Realty Co.	18	\$9,005,300
	Preview Naples Properties LLC	1	\$209,900
	RE/MAX Affinity Mercato	1	\$205,000
	RE/MAX Affinity Plus	1	\$338,000
	RE/MAX Distinction Realty	1	\$640,000
	RE/MAX Realty Select	4	\$973,899
	Real Estate By	2	\$515,000
	Real Pro Realtors	1	\$339,000
	Right Choice Realty, LLC	1	\$525,000
	Riverside Realty Group, LLC	1	\$504,000
	RL Nardi & Associates Inc	1	\$294,900
	Royal Real Estate Florida Inc	1	\$749,900
	Royal Shell Real Estate, Inc.	5	\$5,467,713
	Sand Castle Realty Group, Inc	2	\$469,900
	Sellstate on 5th	2	\$974,000
Starling Realty Inc	1	\$540,000	
Sun Realty USA, Inc	1	\$487,000	
The Willis Group, LLC	4	\$6,464,000	

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA11 - N/O Immokalee Rd W/O 75	Titan Homes LLC	1	\$1,075,000
	True Realty Services LLC	1	\$449,000
	VIP Realty Group Inc	1	\$255,000
	Waterfront Realty Group Inc	7	\$4,329,677
	Weekly Realty Group, LLC	16	\$34,516,000
	William Raveis-Florida LLC	4	\$6,132,900
NA11 - N/O Immokalee Rd W/O 75 Total		346	\$336,945,364
NA12 - N/O Vanderbilt Bch Rd W/O 75	Abitare International	1	\$545,000
	Amerivest Realty	5	\$2,978,700
	Bartley Realty LLLC	1	\$218,000
	Bella Vita	1	\$179,900
	Berkshire Hathaway Florida	25	\$28,634,345
	Coldwell Banker Residential Real Estate, Inc.	10	\$7,281,799
	Compass Florida Naples	2	\$1,245,000
	Downing Frye	24	\$14,758,740
	Equity Realty	1	\$369,900
	Fifth Town Real Estate Service	1	\$495,000
	Florida Home Realty of Collier County, Inc.	1	\$534,900
	Germain Properties of Naples, LLC	1	\$439,000
	Green Coast Realty Inc	1	\$689,000
	Gulf Coast International Prop	2	\$2,645,000
	John R Wood	26	\$23,208,000
	Jones & Company Realty	1	\$179,900
	Keller Williams Elite Realty	3	\$553,900
	Keller Williams Realty Naples	1	\$189,000
	Kunkle Realty, LLC	1	\$544,000
	La Rosa Realty LLC	1	\$679,999
	Luxury Real Estate Group	1	\$375,000
	Mayr & Company Realty	1	\$639,000
	MVP Realty Associates	6	\$2,288,900
	Naples Property Shop	1	\$715,000
	Neapolitan Realty LLC	1	\$229,000
	NOCO LLC	1	\$234,000
	Premier Realty Homes	1	\$399,900
	Premier Sothebys Int. Realty	42	\$48,007,550
	Premiere Plus Realty Co.	25	\$15,316,099
	RE/MAX Affinity Mercato	1	\$320,000
	RE/MAX Dream	1	\$345,000
	RE/MAX Realty Select	2	\$749,900
	Re/Max Trend	1	\$980,000
	Royal Shell Real Estate, Inc.	1	\$549,000
	Self Realty Inc	1	\$199,000
	Steven C. Moller, Broker	1	\$199,800
	Sun Realty USA, Inc	1	\$209,900
	ToastyinNaples.com Realty	1	\$379,900
	U S Prime Realty LLC	1	\$1,060,000
	United Real Estate	1	\$1,570,000
	Waterfront Realty Group Inc	8	\$5,697,977
William Raveis-Florida LLC	5	\$3,133,894	
NA12 - N/O Vanderbilt Bch Rd W/O 75 Total		213	\$169,967,903
NA13 - Pine Ridge Area	Carolyn Weinand Properties	1	\$1,295,000
	Coldwell Banker Residential Real Estate, Inc.	8	\$15,140,000
	Collier Realty & Management	1	\$200,000
	Compass Florida Naples	1	\$4,695,000
	Downing Frye	8	\$17,612,000
	Engel & Voelkers Bonita-Estero	1	\$299,900
	Germain Properties of Naples, LLC	1	\$3,275,000
	Gulf Coast International Prop	1	\$2,850,000
	iList LLC	1	\$975,000
	John R Wood	5	\$11,439,400
	Lisa Tomaini Realty	1	\$3,395,000
	ListWithFreedom.com, Inc.	1	\$298,000
	MVP Realty Associates	1	\$278,000
	Phase III Real Estate Services	1	\$249,900

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA13 - Pine Ridge Area	Premier Realty Homes	1	\$699,900
	Premier Sothebys Int. Realty	6	\$9,742,900
	Premiere Plus Realty Co.	2	\$365,800
	RE/MAX Affinity Mercato	1	\$1,125,000
	Re/Max Trend	1	\$2,450,000
	Reed and Associate	1	\$349,900
	RFK Realty	1	\$1,799,000
	Royal Shell Real Estate, Inc.	1	\$2,995,000
	Sellstate Priority Realty	1	\$695,000
	Steven C. Moller, Broker	1	\$1,295,000
<b>NA13 - Pine Ridge Area Total</b>		<b>48</b>	<b>\$83,519,700</b>
NA14 - N/O Pine Ridge Rd and Vineyards	Amerivest Realty	3	\$1,337,900
	Assist 2 Sell Partners Realty	1	\$279,900
	Berkshire Hathaway Florida	8	\$2,375,600
	Builders Services, Inc.	2	\$955,495
	Clyde C. Quinby Realty, Inc.	1	\$328,900
	Coldwell Banker Residential Real Estate, Inc.	11	\$6,093,300
	Collier Realty & Management	1	\$340,000
	Compass Florida Naples	1	\$1,499,000
	D & R Realty Group Inc	1	\$258,900
	Domain Realty.com LLC	1	\$279,900
	Downing Frye	23	\$12,922,289
	Edgewater Realty & Homes LLC	1	\$349,000
	Engel & Voelkers	3	\$2,033,900
	Engel & Voelkers Bonita-Estero	1	\$339,000
	Florida Realty Group	3	\$1,188,800
	Gulf Breeze Real Estate, LLC	2	\$702,900
	Gulf Coast International Prop	1	\$299,000
	iList LLC	1	\$3,300,000
	Illustrated Properties Real Estate Inc.	6	\$1,934,300
	John R Wood	33	\$18,363,600
	Keller Williams Realty Naples	1	\$224,500
	Le Reve Realty, LLC	2	\$783,900
	Marcuzzo Real Estate	1	\$509,000
	McQuaid and Company LLC	1	\$135,000
	MVP Realty Associates	8	\$3,264,595
	Naples Flat Fee Realty, Inc	1	\$789,000
	Naples Realty Services	2	\$1,274,800
	Patagonia Realty	1	\$999,000
	Premier Realty Homes	1	\$474,900
	Premier Sothebys Int. Realty	22	\$18,275,600
	Premiere Plus Realty Co.	28	\$12,207,390
	Procacci Properties Inc	2	\$1,498,000
	RE/MAX Affinity Mercato	1	\$314,900
	RE/MAX Distinction Realty	3	\$1,499,800
	RE/MAX Sundance Realty II	1	\$890,000
	Real Pro Realtors	1	\$260,000
	RL Nardi & Associates Inc	3	\$2,201,800
	Royal Shell Real Estate, Inc.	3	\$967,900
	Sand Castle Realty Group, Inc	3	\$1,144,800
	Sellstate on 5th	1	\$339,900
	Spina Realty Company	1	\$1,199,000
	Starlink Realty Inc	1	\$689,900
	Sun Realty USA, Inc	5	\$1,472,570
	Susan Coolidge Sole Proprietor	1	\$464,900
	SW Management & Realty LLC	7	\$10,305,000
	Ted Hofferber SRA, PA	1	\$899,900
	ToastyinNaples.com Realty	1	\$459,000
Tropical Paradise Realty Inc	1	\$554,000	
Venture Realty & Investments	1	\$375,000	
Vineyards Properties Inc	33	\$19,303,998	
Vineyards Realty Inc	33	\$19,247,900	
VIP Realty Group Inc	1	\$395,000	
Waterfront Realty Group Inc	5	\$2,411,700	

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA14 - N/O Pine Ridge Rd and Vineyards	WEICHERT, REALTORSr On The Gulf	2	\$648,900
	White Sands Realty, LLC	1	\$629,000
	William Raveis-Florida LLC	13	\$9,406,200
	Young Realty Group	1	\$210,000
<b>NA14 - N/O Pine Ridge Rd and Vineyards Total</b>		<b>298</b>	<b>\$171,908,437</b>
NA15 - E/O 41 W/O Goodlette	Allison James Estates and Home	1	\$250,000
	Anchor Realty of Naples	1	\$439,900
	Berkshire Hathaway Florida	2	\$481,500
	Coldwell Banker Residential Real Estate, Inc.	6	\$2,277,899
	Collier Realty & Management	2	\$1,050,000
	Compass Florida Naples	1	\$1,495,000
	Downing Frye	9	\$4,168,000
	EXP Realty LLC	1	\$275,000
	Florida Home Realty of Collier County, Inc.	1	\$899,900
	Florida Real Estate Professionals	2	\$1,399,800
	Florida Real Estate Services, Inc.	1	\$695,000
	Greider Realty	1	\$489,900
	Gulf Coast International Prop	3	\$3,669,000
	John R Wood	7	\$5,208,000
	Keller Williams Elite Realty	1	\$689,000
	MVP Realty Associates	4	\$1,188,000
	Premier Sothebys Int. Realty	7	\$5,649,000
	Premiere Plus Realty Co.	9	\$2,522,800
	RE/MAX Distinction Realty	2	\$434,900
	Ronto Realty	8	\$8,486,970
Royal Shell Real Estate, Inc.	1	\$345,000	
Sellstate on 5th	1	\$369,900	
Sun Realty USA, Inc	1	\$215,000	
Sunstream Realty, LLC	7	\$2,011,400	
Tropics Real Estate	1	\$859,000	
VIP Realty Group Inc	1	\$145,000	
<b>NA15 - E/O 41 W/O Goodlette Total</b>		<b>81</b>	<b>\$45,714,869</b>
NA16 - S/O Pine Ridge Rd	Addvantage Real Estate Service	2	\$1,068,500
	Allison James Estates and Home	1	\$204,900
	AMC Elite Properties, LLC	1	\$234,900
	Amerivest Realty	2	\$937,000
	Anchor Realty of Naples	1	\$274,900
	Andis Real Estate Services LLC	1	\$273,900
	Assist2Sell	1	\$299,500
	Barclays Real Estate Group 1	1	\$454,900
	Bartley Realty LLLC	1	\$299,000
	Benoit Properties Intl LLC	1	\$175,900
	Berkshire Hathaway Florida	9	\$3,973,300
	BK Homes Realty	1	\$264,900
	Burge Realty Group Inc	1	\$159,900
	Carolyn Weinand Properties	1	\$295,000
	City First Realty, LLC	1	\$774,500
	Coldwell Banker Residential Real Estate, Inc.	9	\$6,763,900
	Compass Florida Naples	6	\$9,158,000
	Daane Properties Inc	3	\$1,278,900
	Divco Realty Corporation	1	\$5,450,700
	Diversified Real Estate Group	1	\$199,700
	Domain Realty.com LLC	1	\$200,000
	Downing Frye	34	\$14,200,800
	Engel & Voelkers	2	\$690,000
	EXP Realty LLC	1	\$260,000
	Florida Elite Realty Inc	1	\$158,000
	Florida Golf Realty LLC	1	\$159,900
	Florida Home Realty of Collier County, Inc.	1	\$650,000
	Gator State Realty LLC	1	\$132,000
	Gulf Breeze Real Estate, LLC	1	\$149,000
	Gulf Coast International Prop	9	\$21,920,000
	Gulf Coast Management Group	1	\$165,000
	Help-U-Sell Reed & Associates	1	\$182,000

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA16 - S/O Pine Ridge Rd	Independent Brokers Realty Inc.	3	\$797,700
	John R Wood	74	\$73,783,021
	Keller Williams Elite Realty	2	\$348,000
	Keller Williams Realty Naples	1	\$549,000
	Kunkle Realty, LLC	1	\$155,000
	Listsmart LLC	1	\$459,000
	Match Point Realty Inc.	1	\$450,000
	McNeil Real Estate, Inc.	2	\$229,900
	McQuaid and Company LLC	4	\$2,194,900
	MVP Realty Associates	6	\$1,784,900
	Naples Florida Vacation Homes	2	\$560,000
	Neapolitan Realty LLC	1	\$248,000
	POM Property Management	1	\$624,999
	Premier Sothebys Int. Realty	39	\$55,238,187
	Premiere Plus Realty Co.	32	\$11,634,290
	Procacci Properties Inc	2	\$1,528,000
	RE/MAX Distinction Realty	5	\$1,653,600
	RE/MAX Realty Select	3	\$716,049
	Royal Shell Real Estate, Inc.	5	\$10,323,700
	Simply Think Florida Realty	1	\$199,995
	Starling Realty Inc	1	\$168,900
	Sun Realty USA, Inc	8	\$2,174,900
	The Dellatore Group	1	\$289,000
	Thomas & French International Properties	1	\$359,250
	ToastyinNaples.com Realty	1	\$219,900
	U S Prime Realty LLC	1	\$239,900
	United Real Estate Infinity	1	\$179,900
	Veronawalk Realty Inc	1	\$289,000
	Vineyards Properties Inc	1	\$317,000
	VIP Realty Group Inc	1	\$214,900
Waterfront Realty Group Inc	1	\$3,475,000	
Wilderness of Naples Realty	1	\$228,000	
William Raveis-Florida LLC	12	\$10,152,400	
Win Realty, LLC	1	\$517,500	
<b>NA16 - S/O Pine Ridge Rd Total</b>		<b>317</b>	<b>\$253,712,691</b>
NA17 - N/O Davis Blvd	Advantage Sales & Rentals Inc	1	\$399,500
	Amerivest Realty	16	\$3,635,400
	Assist2Sell	1	\$175,500
	Bayside Realty SWFL LLC	1	\$229,000
	Beachwood Properties, Inc.	1	\$639,000
	Berkshire Hathaway Florida	5	\$1,438,500
	Blue Heron Realty of Naples	12	\$2,521,000
	Blue Lighthouse Realty Inc	1	\$159,000
	Broadway Realty & Management I	4	\$500,000
	Burge Realty Group Inc	1	\$229,900
	Century 21 First Southern Trust	1	\$165,000
	Century 21 Selling Paradise	1	\$289,900
	Coldwell Banker Residential Real Estate, Inc.	15	\$4,078,899
	Compass Real Estate	2	\$614,900
	Domain Realty.com LLC	2	\$337,900
	Downing Frye	17	\$4,615,600
	Engel & Voelkers	2	\$929,400
	Equity Realty	1	\$175,000
	Excel Real Estate Services, Inc.	1	\$99,500
	EXP Realty LLC	1	\$225,000
	Fifth Town Real Estate Service	1	\$152,900
	Focus Real Estate	1	\$475,000
	Golden Realty & Management LLC	1	\$435,000
	Gulf Region Realty	1	\$164,900
	Hamro & Associates LLC	4	\$1,083,800
	Horizons By The Sea Inc.	1	\$243,000
	Hudson Realty Executives LLC	1	\$157,900
	iList LLC	1	\$334,000
	John R Wood	27	\$8,108,651

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA17 - N/O Davis Blvd	Keating Associates LLC	1	\$214,900
	Keller Williams Realty Fort Myers	1	\$184,900
	Keller Williams Realty Naples	3	\$639,900
	Keller Williams Realty, Marco	2	\$537,750
	L.H. Fleming & Company, Real Estate	1	\$439,999
	ListWithFreedom.com, Inc.	2	\$1,188,900
	LUX of Naples Corporation	1	\$335,000
	McQuaid and Company LLC	2	\$818,900
	MVP Realty Associates	15	\$4,184,899
	Naples Pro Realty	1	\$279,000
	Naples Realty Services	1	\$2,199,000
	NOCO LLC	1	\$216,000
	Old Glory Realty	1	\$167,500
	Paradise Coast Property Team	1	\$219,900
	POM Property Management	5	\$1,793,600
	Premier Realty Homes	2	\$849,800
	Premier Sothebys Int. Realty	8	\$3,410,800
	Premiere Plus Realty Co.	38	\$11,904,899
	Procacci Properties Inc	1	\$364,900
	RE/MAX Affinity Plus	2	\$773,399
	RE/MAX Distinction Realty	9	\$2,479,850
	RE/MAX Realty Select	5	\$1,694,800
	Real Living Cypress Realty	3	\$803,400
	Real Pro Realtors	1	\$227,000
	Realty Executives Signature	1	\$399,000
	Realty World, Top Producers Realty, Inc.	3	\$1,728,700
	Results Real Estate Inc	1	\$299,900
	Royal Shell Real Estate, Inc.	2	\$689,800
	Ruby Realty & Referral Company	1	\$529,000
	Sellstate on 5th	1	\$114,900
	Starling Realty Inc	1	\$345,000
	Sun Realty USA, Inc	9	\$2,301,300
	Thomas & French International Properties	2	\$379,800
	TMB Realty Inc	2	\$970,000
	ToastyinNaples.com Realty	1	\$149,900
	Tropical Homes of Southwest Florida	1	\$439,900
	Tropical Paradise Realty Inc	1	\$199,000
	Tropics Real Estate	2	\$556,000
	Vineyards Properties Inc	1	\$259,900
	Waterfront Realty Group Inc	9	\$2,542,101
	WEICHERT, REALTORSr On The Gulf	2	\$543,800
	White Sands Realty, LLC	1	\$399,900
	William Raveis-Florida LLC	4	\$1,034,000
Xclusive Homes LLC	4	\$683,900	
<b>NA17 - N/O Davis Blvd Total</b>		<b>280</b>	<b>\$83,107,847</b>
NA18 - N/O Rattlesnake Hammock	Advantage Sales & Rentals Inc	1	\$419,000
	Allison James Estates and Home	2	\$378,000
	Amerivest Realty	8	\$3,451,880
	Anchor Real Estate	1	\$205,000
	Assist2Sell	1	\$169,900
	Bar Investment Realty LLC	2	\$1,009,900
	Barclays Real Estate Group 1	1	\$172,500
	Bayview Realty of Florida	1	\$264,900
	Berkshire Hathaway Florida	26	\$7,329,900
	Blue Heron Realty of Naples	4	\$1,498,900
	Blue Lighthouse Realty Inc	1	\$189,000
	Bristol Properties	1	\$589,900
	Caine Premier Properties LLC	1	\$649,900
	Carrington Real Estate Service	1	\$179,900
	Century 21 First Southern Trust	1	\$168,000
	Century 21 Selling Paradise	1	\$235,000
	Coastal Breeze Properties	1	\$419,900
	Coffey Real Estate Services, Corp	6	\$916,700
	Coldwell Banker Residential Real Estate, Inc.	22	\$8,200,855

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA18 - N/O Rattlesnake Hammock	Collier Realty & Management	1	\$112,500
	Community Realty Associates	1	\$167,900
	Compass Florida Naples	1	\$199,000
	Current Real Estate & Mgmt Inc	1	\$134,900
	Domain Realty.com LLC	2	\$633,900
	Downing Frye	35	\$10,208,899
	Engel & Voelkers	2	\$3,220,000
	Engel & Voelkers Bonita-Estero	2	\$756,800
	Equity Realty	2	\$454,900
	Florida Home Realty of Collier County, Inc.	1	\$279,900
	Florida Realty & Co	1	\$249,500
	Floridas Realty LLC	1	\$145,000
	Germain Properties of Naples, LLC	3	\$515,700
	Gulf Breeze Real Estate, LLC	2	\$927,800
	Gulf Coast Properties Group	1	\$329,999
	Gulf Coast Realty	1	\$438,000
	Gulf Region Realty	1	\$314,900
	Hamro & Associates LLC	1	\$114,900
	Help-U-Sell Reed & Associates	2	\$399,800
	Hovland Homes Inc	1	\$173,000
	Independent Brokers Realty Inc.	1	\$117,000
	John R Wood	37	\$15,730,800
	Jones & Company Realty	1	\$225,000
	Keating Associates LLC	1	\$120,000
	Keller Williams Elite Realty	4	\$1,449,800
	Keller Williams Realty Naples	2	\$380,000
	Keller Williams Realty, Marco	1	\$197,000
	L'Excellence Realty Group Inc.	1	\$250,000
	List In MLS Realty, LLC	2	\$854,000
	Listing Gate Inc	1	\$290,000
	ListWithFreedom.com, Inc.	1	\$248,800
	Luxury & Beach Realty Inc	1	\$259,900
	Marco Island Realestate.com, Inc.	1	\$165,000
	Maxim LLC	1	\$199,900
	Menelee Realty	1	\$309,900
	MVP Realty Associates	6	\$1,152,800
	Naples Flat Fee Realty, Inc	2	\$348,500
	Naples Florida Vacation Homes	1	\$418,000
	Naples Properties	1	\$289,900
	Naples Property Shop	1	\$149,000
	Naples Realty Services	1	\$304,000
	Neal Communities Realty, Inc.	2	\$606,410
	NOCO LLC	1	\$2,395,000
	Onier Realty of SW Fla	1	\$395,000
	Paradise Coast Property Team	2	\$348,900
	Premier Realty Homes	3	\$1,314,700
	Premier Sothebys Int. Realty	8	\$2,551,350
	Premiere Plus Realty Co.	51	\$26,987,200
	RE/MAX Affinity Mercato	5	\$1,198,900
	RE/MAX Affinity Plus	1	\$254,900
	RE/MAX Distinction Realty	4	\$730,900
RE/MAX Dream	1	\$149,999	
RE/MAX of The Islands	1	\$254,900	
Realty World, Top Producers Realty, Inc.	1	\$179,900	
REK Realty	2	\$418,900	
Results Real Estate Inc	1	\$164,900	
Royal Shell Real Estate, Inc.	2	\$854,200	
Stock Realty, LLC	2	\$558,900	
Summit Crest Real Estate LLC	1	\$229,900	
Sun Realty USA, Inc	12	\$3,008,166	
SW Management & Realty LLC	1	\$424,900	
Ted Hofferber SRA, PA	1	\$229,900	
The Dellatore Group	1	\$179,000	
The Sheridan Network.com Inc	2	\$456,900	

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA18 - N/O Rattlesnake Hammock	TMB Realty Inc	1	\$156,000
	ToastyinNaples.com Realty	1	\$189,900
	Tropics Real Estate	3	\$528,400
	United Real Estate Infinity	4	\$1,420,000
	Waterfront Realty Group Inc	11	\$4,185,400
	WEICHERT, REALTORSr On The Gulf	1	\$149,900
	White Sands Realty, LLC	1	\$239,000
	William Raveis-Florida LLC	5	\$1,162,800
	Your Naples Realty LLC	1	\$699,000
<b>NA18 - N/O Rattlesnake Hammock Total</b>		<b>346</b>	<b>\$122,309,758</b>
NA19 - Lely Area	Addvantage Real Estate Service	1	\$314,900
	Amerivest Realty	3	\$819,800
	Assist2Sell	5	\$2,728,600
	Berkshire Hathaway Florida	14	\$7,677,700
	Big Brown Realty Inc	1	\$179,700
	Boca Executives	1	\$215,000
	Burge Realty Group Inc	2	\$509,800
	Century 21 Selling Paradise	2	\$485,900
	Clausen Properties, Inc.	1	\$317,500
	Coldwell Banker Residential Real Estate, Inc.	5	\$1,496,800
	Diversified Real Estate Group	1	\$748,900
	Downing Frye	30	\$17,370,098
	Engel & Voelkers	5	\$2,242,400
	Experience Real Estate Group	1	\$323,800
	Gulf Coast International Prop	1	\$874,900
	Gulf Coast Properties Group	1	\$379,900
	Gulf Gateway Realty Inc.	1	\$379,900
	Hamro & Associates LLC	1	\$179,000
	Harborview Realty Inc	1	\$269,500
	Independent Brokers Realty Inc.	3	\$1,178,000
	John R Wood	24	\$10,786,000
	Keller Williams Elite Realty	1	\$275,000
	Keller Williams Realty Fort Myers	1	\$269,000
	Keller Williams Realty Naples	1	\$375,000
	Keller Williams Realty, Marco	6	\$2,022,548
	Lely Resort Realty, LLC.	7	\$3,320,655
	LUX of Naples Corporation	2	\$1,679,900
	MAKS Realty Inc	1	\$144,790
	Marco Island Realestate.com, Inc.	2	\$648,000
	McQuaid and Company LLC	2	\$858,900
	MVP Realty Associates	6	\$2,283,800
	Naples Florida Vacation Homes	1	\$184,800
	Naples Trust Real Estate Services	1	\$225,000
	North American Home Realty LLC	1	\$143,900
	Paradise Coast Property Team	2	\$562,250
	Paradise Real Estate	1	\$425,000
	Pollard & Hedrich Realty, Inc.	1	\$299,900
	Premier Realty Homes	2	\$1,599,400
	Premier Sothebys Int. Realty	17	\$13,408,300
	Premiere Plus Realty Co.	22	\$8,670,140
	Rawlings Realty, Inc.	1	\$439,000
	RE/MAX Affinity Mercato	1	\$169,000
	RE/MAX Affinity Plus	2	\$748,500
	RE/MAX Distinction Realty	6	\$2,028,600
	Re/Max Metro II	1	\$312,500
	Re/MAX Radiance	1	\$285,000
	RE/MAX Realty Select	1	\$188,900
	Re/Max Trend	1	\$547,900
	Realhome Services and Solution	1	\$237,600
	Realty World Florida	1	\$284,500
Realty World, Top Producers Realty, Inc.	1	\$479,000	
RL Bailey Realty	1	\$344,000	
RL Nardi & Associates Inc	1	\$149,900	
Royal Shell Real Estate, Inc.	2	\$1,037,000	

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA19 - Lely Area	Sand Castle Realty Group, Inc	2	\$418,000
	Schulz Realty LLC	2	\$1,739,800
	Sellstate on 5th	3	\$854,900
	Slocum Properties	1	\$615,000
	Stock Realty, LLC	26	\$12,289,590
	Sun Realty USA, Inc	3	\$2,143,999
	Sundial Realty of SW Florida	1	\$195,900
	Tec Realty LLC	1	\$299,000
	The Dellatore Group	1	\$239,000
	The Sheridan Network.com Inc	1	\$1,295,000
	Treeline Realty Corp	1	\$159,900
	Tropics Real Estate	1	\$395,000
	Waterfront Realty Group Inc	2	\$1,564,777
	Waters Edge Real Estate LLC	1	\$269,900
	WEICHERT, REALTORSr On The Gulf	2	\$514,000
	White Sands Realty, LLC	1	\$148,500
	William Raveis-Florida LLC	5	\$2,357,900
<b>NA19 - Lely Area Total</b>		<b>256</b>	<b>\$119,625,947</b>
NA21 - N/O Immokalee Rd E/O 75	Absolute Equity Realty Group	1	\$284,900
	Amerivest Realty	4	\$2,434,900
	Barry DeNicola Realty, Inc.	1	\$1,995,000
	Bartley Realty LLLC	2	\$2,774,899
	Baybeach Realty	1	\$3,500,000
	Berkshire Hathaway Florida	21	\$9,888,960
	BK Homes Realty	2	\$546,800
	Blue Lighthouse Realty Inc	1	\$349,900
	Carrington Real Estate Service	1	\$690,000
	Coldwell Banker Residential Real Estate, Inc.	8	\$3,635,300
	Collier Realty & Management	1	\$895,000
	Compass Florida Naples	1	\$239,900
	Crimaldi and Associates, LLC	2	\$784,900
	Domain Realty.com LLC	9	\$5,604,400
	Downing Frye	46	\$31,322,354
	Engel & Voelkers	1	\$309,900
	Engel & Voelkers Bonita-Estero	2	\$1,299,800
	Equity Realty	6	\$3,895,900
	EXP Realty LLC	2	\$949,800
	Fifth Town Real Estate Service	1	\$399,900
	Florida Home Realty of Collier County, Inc.	2	\$449,900
	Grice Realty Inc	1	\$295,000
	Gulf Breeze Real Estate, LLC	6	\$1,354,800
	Harborview Realty Inc	1	\$250,000
	Homebay Broker SE Inc	1	\$409,000
	Homes & Land Brokers, Inc.	3	\$1,529,393
	John R Wood	55	\$42,570,100
	Kaye Realty Inc.	1	\$195,000
	Keller Williams Elite Realty	7	\$6,362,800
	Keller Williams Realty Naples	3	\$1,852,900
	Lennar Realty Inc	4	\$2,273,628
	Levitan Realty Group	9	\$16,124,000
	ListWithFreedom.com, Inc.	1	\$5,500,000
	Marcuzzo Real Estate	1	\$169,000
	McQuaid and Company LLC	16	\$15,547,500
	MVP Realty Associates	20	\$8,042,462
	Naples TBI Realty LLC	2	\$1,288,990
	Naples Trust Real Estate Services	1	\$429,900
	NOCO LLC	1	\$192,900
	Palm Realty Group	7	\$3,496,699
	Paradise Coast Property Team	1	\$500,000
	Paul Realty, Inc.	1	\$324,900
Platinum Real Estate	1	\$875,000	
Premier Realty Homes	3	\$1,249,700	
Premier Sothebys Int. Realty	16	\$20,432,299	
Premiere Plus Realty Co.	21	\$17,989,576	

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA21 - N/O Immokalee Rd E/O 75	Procacci Properties Inc	1	\$849,000
	Quail Communities Realty, Inc.	14	\$8,730,700
	Quail West Realty	6	\$16,909,167
	RE/MAX Affinity Mercato	3	\$3,918,995
	RE/MAX Distinction Realty	1	\$189,000
	RE/MAX Realty Select	1	\$485,000
	Realty Group of Southwest Florida Inc.	1	\$213,000
	Realty World Florida	4	\$10,584,500
	Realty World, Top Producers Realty, Inc.	1	\$499,000
	Reed and Associate	1	\$1,975,000
	Rich Real Estate	1	\$239,900
	Royal Shell Real Estate, Inc.	3	\$4,709,950
	Saggio Dream Realty	1	\$154,900
	Sand Castle Realty Group, Inc	2	\$1,864,800
	Sellstate on 5th	1	\$207,500
	Simply Think Florida Realty	2	\$934,000
	Stock Realty, LLC	1	\$1,549,990
	Sun Realty USA, Inc	5	\$1,510,200
	SWFL Real Estate Experts	3	\$1,018,000
	Taylor Woodrow Realty-SW, LLC	22	\$10,403,392
	The Keyes Company/PSL	2	\$1,636,599
	The Sheridan Network.com Inc	1	\$779,000
	The Willis Group, LLC	1	\$132,900
	Titan Homes LLC	2	\$4,690,000
	Vanderbilt Realty LLC	1	\$1,999,999
	Vineyards Realty Inc	1	\$1,399,900
	VIP Realty Group	1	\$195,000
	Waterfront Realty Group Inc	5	\$2,763,500
	WEICHERT, REALTORSr On The Gulf	1	\$405,000
	West Shore Properties Real Estate Company	2	\$688,900
William Raveis-Florida LLC	10	\$11,565,799	
Xclusive Homes LLC	1	\$280,000	
Your Naples Realty LLC	8	\$2,551,994	
<b>NA21 - N/O Immokalee Rd E/O 75 Total</b>		<b>408</b>	<b>\$317,542,545</b>
NA22 - S/O Immokalee Rd W/O 951	Allison James Estates and Home	1	\$350,000
	Amerivest Realty	2	\$1,769,000
	Bartley Realty LLLC	1	\$364,900
	Bayview Realty of Florida	1	\$655,000
	Berkshire Hathaway Florida	13	\$5,263,400
	Brand & Associates Inc.	1	\$530,000
	Carrington Real Estate Service	1	\$299,900
	Coldwell Banker Residential Real Estate, Inc.	8	\$4,106,000
	Domain Realty.com LLC	4	\$3,058,800
	Downing Frye	17	\$8,043,300
	Engel & Voelkers Bonita-Estero	1	\$1,595,000
	EXP Realty LLC	1	\$325,000
	Florida Foundation Realty	1	\$489,900
	Florida Home Realty of Collier County, Inc.	1	\$165,900
	Florida Local Real Estate LLC	1	\$229,500
	Floridas Realty Specialists	1	\$328,700
	Germain Properties of Naples, LLC	1	\$497,000
	Grande Floridian Properties, Inc.	1	\$260,000
	Islandwalk Real Estate Sales	4	\$1,579,690
	John R Wood	10	\$4,683,100
	Keller Williams Elite Realty	2	\$705,900
	Keller Williams Realty Naples	1	\$1,199,000
	Keller Williams Realty, Marco	1	\$310,000
	Listing Gate Inc	1	\$425,000
	ListWithFreedom.com, Inc.	1	\$554,900
	LUX of Naples Corporation	1	\$719,000
	Luxury Real Estate Group	1	\$320,000
	Marc Joseph Realty	1	\$289,900
	Marilee Realty	1	\$429,900
	McQuaid and Company LLC	1	\$145,000

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA22 - S/O Immokalee Rd W/O 951	MVP Realty Associates	9	\$4,504,550
	MVP Realty Associates LLC	1	\$259,000
	My Florida Real Estate LLC	1	\$399,900
	MyMLSBroker.com	1	\$525,000
	Own A Home Solutions Inc	1	\$449,900
	Parkline Realty Associates LLC	1	\$385,000
	POM Property Management	2	\$549,800
	Premier Realty Homes	1	\$499,900
	Premier Sothebys Int. Realty	3	\$1,433,800
	Premiere Plus Realty Co.	20	\$10,477,650
	Quail Communities Realty, Inc.	2	\$708,000
	RE/MAX Affinity Mercato	1	\$429,000
	RE/MAX Distinction Realty	1	\$399,900
	RE/MAX Realty Select	1	\$239,000
	Realhome Services and Solution	2	\$825,400
	Realty Executives Signature	1	\$534,000
	Realty World Florida	1	\$319,900
	RL Nardi & Associates Inc	2	\$914,800
	Royal Shell Real Estate, Inc.	1	\$529,000
	Sand Castle Realty Group, Inc	2	\$1,224,900
	Sellstate on 5th	2	\$610,000
	Starfish Realty, Inc.	1	\$499,900
	Sterling Property Servs Realty	1	\$479,000
	Sun Realty USA, Inc	7	\$3,011,690
	Sunrise Realty Network Inc	1	\$365,000
	The Agency of SW Florida Inc	1	\$579,900
	The Sheridan Network.com Inc	1	\$299,000
	United Real Estate Infinity	1	\$349,900
	Vineyards Properties Inc	1	\$310,000
	WEICHERT, REALTORSr On The Gulf	2	\$1,234,000
	William Raveis-Florida LLC	3	\$1,874,000
Xclusive Homes LLC	1	\$229,000	
<b>NA22 - S/O Immokalee Rd W/O 951 Total</b>		<b>158</b>	<b>\$75,142,480</b>
NA23 - S/O Pine Ridge Rd W/O 951	Amerivest Realty	1	\$2,250,000
	Assist2Sell	1	\$749,900
	Berkshire Hathaway Florida	1	\$825,000
	Blue Lighthouse Realty Inc	1	\$440,000
	Downing Frye	3	\$2,277,000
	Gulf Pointe Properties	1	\$779,900
	Hamro & Associates LLC	1	\$654,900
	John R Wood	1	\$289,900
	Keller Williams Realty Naples	1	\$585,000
	Lisa Tomaini Realty	1	\$859,000
	MVP Realty Associates	1	\$449,900
	Premiere Plus Realty Co.	2	\$1,334,900
	RE/MAX Affinity Mercato	2	\$1,039,900
	Realty Executives Signature	1	\$425,000
	Realty World, Top Producers Realty, Inc.	1	\$514,900
	VIP Realty Group Inc	1	\$698,000
	Xclusive Homes LLC	1	\$419,500
<b>NA23 - S/O Pine Ridge Rd W/O 951 Total</b>		<b>21</b>	<b>\$14,592,700</b>
NA24 - Golden Gate City	A Plus Realty	2	\$540,000
	Allison James Estates and Home	1	\$135,000
	Amerivest Realty	1	\$104,900
	Another Day in Paradise Realty	1	\$289,900
	Century 21 Selling Paradise	1	\$299,900
	David C. Brown Realty, Inc	1	\$112,900
	Gulf Region Realty	1	\$249,900
	Keller Williams Realty Fort Myers	1	\$340,000
	L'Excellence Realty Group Inc.	1	\$250,000
	MVP Realty Associates	4	\$1,069,700
	Premiere Plus Realty Co.	4	\$938,000
	Prime Real Estate of Naples	1	\$256,900
	Realty World Florida	1	\$299,000

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA24 - Golden Gate City	Royal Properties of Naples LLC	1	\$419,000
	Saggio Dream Realty	1	\$285,000
	Sun Realty USA, Inc	4	\$618,400
	Wordl Realty Services	1	\$259,900
	Xclusive Homes LLC	2	\$494,900
<b>NA24 - Golden Gate City Total</b>		<b>29</b>	<b>\$6,963,300</b>
NA31 - S/O Immokalee Rd	Berkshire Hathaway Florida	5	\$2,217,800
	Best Homes & Land Realty LLC	6	\$2,751,820
	Builders Services, Inc.	1	\$636,385
	Coldwell Banker Residential Real Estate, Inc.	4	\$3,153,700
	Compass Florida Naples	1	\$385,000
	Downing Frye	2	\$843,000
	DR Horton Realty SWFL Inc.	7	\$3,823,935
	Equity Realty	1	\$389,000
	Gallery Realty	1	\$439,000
	Hudson Realty Executives LLC	2	\$729,890
	Islandwalk Real Estate Sales	1	\$359,900
	John R Wood	6	\$2,643,500
	Keller Williams Realty Naples	2	\$568,400
	Lennar Realty Inc	9	\$6,079,280
	Match Point Realty Inc.	1	\$330,000
	MVP Realty Associates	3	\$1,059,800
	Neal Communities Realty, Inc.	7	\$2,415,807
	Pollard & Hedrich Realty, Inc.	1	\$279,400
	Premier Realty Homes	1	\$269,900
	Premier Sothebys Int. Realty	1	\$564,900
	Premiere Plus Realty Co.	5	\$2,239,700
	RE/MAX Affinity Mercato	2	\$659,500
	RE/MAX Realty Select	1	\$459,900
	Realty World Florida	1	\$749,000
	Standard Pacific of Tampa	3	\$1,755,970
	Sun Realty USA, Inc	2	\$646,000
	Tec Realty LLC	1	\$309,900
	The Real Estate Company of Naples	1	\$575,000
	The Sheridan Network.com Inc	1	\$699,900
	Waterfront Realty Group Inc	1	\$349,900
Your Naples Realty LLC	8	\$1,981,700	
<b>NA31 - S/O Immokalee Rd Total</b>		<b>88</b>	<b>\$40,366,887</b>
NA32 - S/O White Blvd	Downing Frye	1	\$450,000
	Equity Realty	1	\$450,000
	MVP Realty Associates	1	\$399,900
	RE/MAX Distinction Realty	1	\$2,899,000
<b>NA32 - S/O White Blvd Total</b>		<b>4</b>	<b>\$4,198,900</b>
NA33 - Corkscrew Area	Sellstate on 5th	1	\$639,000
<b>NA33 - Corkscrew Area Total</b>		<b>1</b>	<b>\$639,000</b>
NA34 - E/O Wilson N/O GG Blvd	Amerivest Realty	2	\$614,000
	Clyde C. Quinby Realty, Inc.	1	\$334,900
	Coldwell Banker Residential Real Estate, Inc.	1	\$459,000
	Compass Real Estate	1	\$384,000
	Domain Realty.com LLC	1	\$440,000
	Downing Frye	6	\$2,218,800
	Hamro & Associates LLC	2	\$859,000
	John R Wood	1	\$279,900
	Keller Williams Elite Realty	1	\$330,000
	Keller Williams Realty Naples	1	\$369,900
	Lennar Realty Inc	2	\$810,588
	MVP Realty Associates	3	\$994,990
	Naples Pro Realty	1	\$367,000
	Naples Realty Services	1	\$357,000
	Parkline Realty Associates LLC	1	\$368,000
	Premier Sothebys Int. Realty	1	\$370,000
	RE/MAX Affinity Mercato	1	\$453,900
	RE/MAX Distinction Realty	1	\$299,900
	Realhome Services and Solution	1	\$266,900

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA34 - E/O Wilson N/O GG Blvd	Royal Shell Real Estate, Inc.	1	\$399,900
	Waterfront Realty Group Inc	1	\$299,000
	Xclusive Homes LLC	1	\$364,900
	Young Realty Group	1	\$325,000
NA34 - E/O Wilson N/O GG Blvd Total		33	\$11,966,578
NA35 - E/O Wilson N/O 75	Downing Frye	1	\$199,900
	Premiere Plus Realty Co.	1	\$299,000
NA35 - E/O Wilson N/O 75 Total		2	\$498,900
NA36 - East Collier N/O 75	84 Real Estate	1	\$324,900
	Amerivest Realty	1	\$324,900
	ANO Realty LLC	3	\$879,000
	Berkshire Hathaway Florida	8	\$2,978,037
	BK Homes Realty	1	\$327,599
	Builders Services, Inc.	6	\$1,932,407
	Charming Homes Realty	1	\$367,900
	Coldwell Banker Residential Real Estate, Inc.	1	\$288,900
	David C. Brown Realty, Inc	4	\$974,600
	Downing Frye	2	\$685,400
	John R Wood	17	\$5,567,990
	MVP Realty Associates	1	\$258,900
	MVP Realty Associates LLC	1	\$385,000
	Naples Pro Realty	1	\$349,900
	Premier Sothebys Int. Realty	2	\$924,900
	Premiere Plus Realty Co.	1	\$240,000
	RE/MAX Affinity Mercato	1	\$469,900
	RE/MAX Realty Select	1	\$295,000
	Realty Executives Signature	1	\$245,000
	Starlink Realty Inc	1	\$369,900
Sun Realty USA, Inc	1	\$295,000	
NA36 - East Collier N/O 75 Total		56	\$18,485,133
NA37 - East Collier S/O 75 E/O 951	Asciutto Realty LLC	1	\$309,000
	Assist2Sell	1	\$469,000
	Barclays Real Estate Group	2	\$764,800
	Bayview Realty of Florida	1	\$599,900
	Berkshire Hathaway Florida	6	\$2,167,895
	Boca Executives	1	\$334,500
	Builders Services, Inc.	3	\$1,115,619
	Coldwell Banker Residential Real Estate, Inc.	6	\$2,667,900
	Compass Florida Naples	1	\$275,000
	Compass Real Estate	1	\$319,900
	Domain Realty.com LLC	1	\$345,000
	Downing Frye	6	\$2,203,000
	DR Horton Realty SWFL Inc.	19	\$8,762,110
	Florida Home Realty of Collier County, Inc.	2	\$708,500
	Gallery Realty	1	\$299,000
	Gulf Coast Properties Group	23	\$9,078,398
	Independent Brokers Realty Inc.	1	\$529,900
	Islandwalk Real Estate Sales	1	\$412,000
	John R Wood	10	\$8,872,800
	Keller Williams Realty, Marco	1	\$414,000
	ListWithFreedom.com, Inc.	1	\$334,900
	MVP Realty Associates	2	\$1,014,000
	Naples TBI Realty LLC	10	\$5,130,950
	Neal Communities Realty, Inc.	1	\$409,282
	Premier Sothebys Int. Realty	4	\$2,260,900
	Premiere Plus Realty Co.	14	\$4,619,276
	Prime Real Estate of Naples	1	\$344,900
	RE/MAX Affinity Mercato	1	\$250,000
	RE/MAX Distinction Realty	1	\$264,900
	Re/Max Realty Partners	1	\$449,900
	RE/MAX Realty Select	3	\$1,031,800
	Real Pro Realtors	1	\$399,000
Realty World, Top Producers Realty, Inc.	1	\$578,500	
Stock Realty, LLC	4	\$4,125,820	

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA37 - East Collier S/O 75 E/O 951	Sun Realty USA, Inc	1	\$981,000
	Taylor Woodrow Realty-SW, LLC	4	\$1,726,127
	Ted Hofferber SRA, PA	1	\$395,900
	Veronawalk Realty Inc	16	\$6,696,499
	VIP Realty Group Inc	2	\$820,000
	Xclusive Homes LLC	1	\$345,000
NA37 - East Collier S/O 75 E/O 951 Total		158	\$72,826,876
NA38 - South of US41 East of 951	Ashton Orlando Residential LLC	4	\$5,474,960
	Bayview Realty of Florida	1	\$498,999
	Berkshire Hathaway Florida	12	\$4,310,900
	Best Homes & Land Realty LLC	1	\$775,000
	Cardinal Sales & Rentals,LLC	1	\$275,000
	Century 21 First Southern Trust	1	\$350,000
	Christopher Realty, Inc.	1	\$219,000
	Clausen Properties, Inc.	1	\$199,900
	Coldwell Banker Residential Real Estate, Inc.	9	\$3,356,500
	Current Real Estate & Mgmt Inc	1	\$139,900
	Downing Frye	11	\$5,418,900
	DR Horton Realty SWFL Inc.	1	\$710,695
	Endless Summers Realty of SWFL	1	\$523,900
	Engel & Voelkers	1	\$490,000
	Equity Realty	1	\$625,000
	Florida Home Realty of Collier County, Inc.	1	\$1,997,500
	Gulf Coast Realty	1	\$575,000
	Harborview Realty Inc	2	\$1,140,000
	Homebay Broker SE Inc	1	\$459,900
	Irwin Realty Group LLC	1	\$1,249,000
	Island Realty Marco	8	\$3,980,900
	John R Wood	19	\$7,460,300
	Keller Williams Realty Naples	2	\$898,000
	Keller Williams Realty, Marco	8	\$4,431,200
	Lennar Realty Inc	1	\$569,000
	Marquise Property Sales	4	\$6,368,000
	MVP Realty Associates	2	\$772,000
	Naples Property Shop	1	\$479,000
	Onier Realty of SW Fla	1	\$414,900
	Paradise Coast Property Team	1	\$405,000
	Premier Sothebys Int. Realty	79	\$41,123,670
	Premiere Plus Realty Co.	21	\$12,449,890
	RE/MAX Affinity Plus	9	\$2,637,600
	RE/MAX Distinction Realty	3	\$1,304,800
	RE/MAX Results Realty	1	\$675,000
	Schulz Realty LLC	3	\$1,351,900
	Stock Realty, LLC	1	\$1,326,760
	Taylor Woodrow Realty-SW, LLC	6	\$3,930,346
	The Sheridan Network.com Inc	1	\$417,000
	ToastyinNaples.com Realty	1	\$449,900
	Vineyards Properties Inc	1	\$449,000
	Waterfront Realty Group Inc	1	\$450,000
	William Raveis-Florida LLC	1	\$1,499,990
NA38 - South of US41 East of 951 Total		228	\$122,634,210
NA39 - South of US41 East SR92	Assist2Sell	1	\$219,900
	Clausen Properties, Inc.	1	\$299,900
	Coldwell Banker Residential Real Estate, Inc.	5	\$1,175,800
	Downing Frye	4	\$1,343,150
	John R Wood	1	\$699,997
	Keller Williams Realty, Marco	1	\$479,000
	Key Real Estate Advisors	1	\$164,987
	MVP Realty Associates	1	\$209,900
	Port of the Islands Realty LLC	13	\$4,744,700
	Premier Sothebys Int. Realty	2	\$944,000
	Premiere Plus Realty Co.	3	\$1,029,799
	RE/MAX Affinity Plus	3	\$1,428,800
	Realty World, Top Producers Realty, Inc.	2	\$534,800

**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA39 - South of US41 East SR92	The Sheridan Network.com Inc	1	\$265,000
NA39 - South of US41 East SR92 Total		39	\$13,539,733
NA41 - GGE 3-12	Coldwell Banker Residential Real Estate, Inc.	13	\$9,286,446
	Community Realty Associates	1	\$549,000
	Downing Frye	6	\$4,993,800
	Equity Realty	1	\$359,000
	Florida Elite Realty Inc	1	\$499,900
	John R Wood	1	\$450,000
	Kaye Realty Inc.	1	\$434,900
	Kingdom Realty Services LLC	1	\$724,900
	MVP Realty Associates	4	\$2,258,800
	Premier Sothebys Int. Realty	6	\$3,687,700
	Premiere Plus Realty Co.	3	\$1,453,900
	Prime Location Brokers LLC	1	\$359,000
	RL Nardi & Associates Inc	1	\$824,900
	Saggio Dream Realty	1	\$597,000
	Sand Castle Realty Group, Inc	1	\$619,900
	Sun Realty USA, Inc	2	\$838,000
	The Real Estate Company of Naples	1	\$370,000
	Waterfront Realty Group Inc	1	\$329,000
	WEICHERT, REALTORSr On The Gulf	1	\$629,000
	#N/A	1	\$315,000
NA41 - GGE 3-12 Total		48	\$29,580,146
NA42 - GGE 15, 27-28, 193-195	A Plus Realty	1	\$314,000
	Amerivest Realty	1	\$649,000
	Broadway Realty & Management I	1	\$429,000
	Coldwell Banker Residential Real Estate, Inc.	3	\$1,906,999
	Domain Realty.com LLC	1	\$600,000
	Downing Frye	1	\$349,900
	Gulf Breeze Real Estate, LLC	1	\$324,900
	Harborview Realty Inc	1	\$320,000
	John R Wood	3	\$999,900
	Keller Williams Realty Naples	2	\$1,154,580
	L A Estates Realty, Inc	1	\$269,000
	L'Excellence Realty Group Inc.	1	\$338,000
	MVP Realty Associates	1	\$460,000
	Premiere Plus Realty Co.	4	\$1,302,899
	RE/MAX Distinction Realty	1	\$329,000
	Realty World, Top Producers Realty, Inc.	1	\$384,900
	Waterfront Realty Group Inc	2	\$1,294,000
NA42 - GGE 15, 27-28, 193-195 Total		26	\$11,426,078
NA43 - GGE 21-22, 36-38, 52-53, 59-60	A Plus Realty	1	\$399,000
	Coldwell Banker Residential Real Estate, Inc.	3	\$1,005,900
	Equity Realty	1	\$449,900
	John R Wood	2	\$1,049,900
	Midwest Homes Realty, Inc.	1	\$295,000
	MVP Realty Associates	3	\$1,039,700
	NOCO LLC	1	\$289,000
	Premiere Plus Realty Co.	2	\$1,276,800
	Re/Max Trend	1	\$359,000
	Ruby Realty & Referral Company	1	\$249,999
	Waterfront Realty Group Inc	1	\$379,900
	WEICHERT, REALTORSr On The Gulf	2	\$608,900
NA43 - GGE 21-22, 36-38, 52-53, 59-60 Total		19	\$7,402,999
NA44 - GGE 16-20, 23-25	Amerivest Realty	1	\$1,599,999
	Century 21 Selling Paradise	1	\$474,000
	Coldwell Banker Residential Real Estate, Inc.	9	\$4,254,898
	Compass Florida Naples	1	\$649,900
	Domain Realty.com LLC	1	\$375,000
	Downing Frye	1	\$399,000
	Florida Home Realty of Collier County, Inc.	1	\$289,800
	Florida Real Estate Professionals	1	\$399,900
	MVP Realty Associates	3	\$2,699,900
	Premiere Plus Realty Co.	1	\$689,000

**John R. Wood Properties. Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA44 - GGE 16-20, 23-25	RE/MAX Realty Select	1	\$499,900
	Waterfront Realty Group Inc	1	\$869,000
	Xclusive Homes LLC	1	\$319,900
	#N/A	1	\$518,900
NA44 - GGE 16-20, 23-25 Total		24	\$14,039,097
NA45 - GGE 13-14, 48-51	Allison James Estates and Home	1	\$162,000
	Amerivest Realty	3	\$1,027,000
	Coldwell Banker Residential Real Estate, Inc.	4	\$1,509,996
	Downing Frye	1	\$299,000
	Hamro & Associates LLC	1	\$324,900
	Kingdom Realty Services LLC	2	\$804,800
	Naples Properties	1	\$1,250,000
	Onier Realty of SW Fla	1	\$349,000
	Premiere Plus Realty Co.	2	\$698,800
	RE/MAX Distinction Realty	1	\$375,000
Saggio Dream Realty	1	\$420,945	
NA45 - GGE 13-14, 48-51 Total		18	\$7,221,441
NA46 - GGE 39-47, 61-65	Amerivest Realty	1	\$349,900
	Berkshire Hathaway Florida	3	\$1,350,577
	Coldwell Banker Residential Real Estate, Inc.	19	\$5,612,395
	Downing Frye	2	\$539,800
	Estates Realty	1	\$249,900
	Florida Home Realty of Collier County, Inc.	1	\$375,400
	Keating Associates LLC	1	\$299,900
	Kingdom Realty Services LLC	1	\$339,900
	KPMG Realty LLC	1	\$339,900
	L'Excellence Realty Group Inc.	1	\$262,900
	MVP Realty Associates	4	\$1,209,700
	Napoli Realty Services, LLC	1	\$274,900
	New Century Realty Group	1	\$299,000
	OK Realty Inc.	2	\$559,800
	Premier Sothebys Int. Realty	1	\$389,000
	Premiere Plus Realty Co.	1	\$364,000
	RE/MAX Distinction Realty	3	\$1,165,700
	RE/MAX Realty Select	1	\$274,900
	Rossman Realty Group Inc	1	\$410,000
	Starling Realty Inc	1	\$299,900
	Sun Realty USA, Inc	1	\$276,000
	Tec Realty LLC	1	\$291,533
	Wade Journey Homes Inc	4	\$978,960
	Waterfront Realty Group Inc	1	\$230,000
	William Raveis-Florida LLC	1	\$345,900
	#N/A	1	\$277,900
NA46 - GGE 39-47, 61-65 Total		56	\$17,367,765
NA47 - GGE 67-78	Berkshire Hathaway Florida	1	\$399,000
	Blue Beach Home,LLC	2	\$855,700
	Bogaerts International Realty	1	\$259,000
	Century 21 Selling Paradise	2	\$643,900
	Century 21 Sunbelt Realty, Inc	1	\$365,000
	Coldwell Banker Residential Real Estate, Inc.	16	\$5,375,595
	Daane Properties Inc	1	\$415,000
	Downing Frye	1	\$280,000
	Hamro & Associates LLC	2	\$685,800
	Homes & Land Brokers, Inc.	1	\$299,900
	John R Wood	2	\$855,000
	KPMG Realty LLC	1	\$384,900
	MVP Realty Associates	1	\$457,900
	Naples Beach & Bay Realty Inc	1	\$309,000
	OK Realty Inc.	1	\$280,000
	Opyt Realty Inc	1	\$299,900
	Premier Sothebys Int. Realty	1	\$385,900
	Premiere Plus Realty Co.	3	\$854,800
	Sand Castle Realty Group, Inc	1	\$599,950
	WEICHERT, REALTORSr On The Gulf	1	\$369,000

Date: 1/1/2018  
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**John R. Wood Properties. Inc.**  
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**Company Detail by Geocode**

GEO AREA	Company Name	Data	
		Units	Volume
NA47 - GGE 67-78	Zivkovic & Associates	1	\$1,150,000
NA47 - GGE 67-78 Total		42	\$15,525,245
NA48 - GGE 79-93	Amerivest Realty	3	\$1,027,950
	Barclays Real Estate Group	1	\$288,900
	Berkshire Hathaway Florida	1	\$250,000
	Coldwell Banker Residential Real Estate, Inc.	6	\$1,850,899
	Downing Frye	1	\$281,000
	Equity Realty	1	\$433,000
	John R Wood	3	\$1,133,000
	MVP Realty Associates	4	\$1,233,700
	OK Realty Inc.	1	\$280,000
	Premiere Plus Realty Co.	6	\$1,817,800
	Priority Properties of Florida	1	\$624,900
	RE/MAX Distinction Realty	1	\$395,000
	Saggio Dream Realty	4	\$1,326,999
	Treeline Realty Corp	1	\$234,900
Wordl Realty Services	1	\$285,000	
NA48 - GGE 79-93 Total		35	\$11,463,048
NA50 - East Collier S/O 75	Downing Frye	1	\$229,900
	Port of the Islands Realty LLC	2	\$384,900
	RE/MAX Affinity Plus	1	\$165,000
NA50 - East Collier S/O 75 Total		4	\$779,800
Grand Total		<b>6724</b>	<b>\$5,917,198,685</b>

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Company by Geocode-PriceCode**

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
AMERIVEST	BN01 - Bonita Beach	A	1	\$239,000
		G	1	\$7,000,000
	BN04 - Bonita Bay	A	1	\$159,900
		C	1	\$549,900
	BN05 - Pelican Landing and North	A	1	\$149,000
	BN06 - North Bonita East of US41	C	1	\$549,000
	BN10 - East of Old 41 South of Shangrila	B	2	\$699,800
	BN11 - South of Bonita Beach Road East of Old 41	A	1	\$245,900
		C	1	\$579,000
	BN12 - East of I-75 South of City Line	A	1	\$224,900
		B	1	\$454,000
	ES01 - Estero	B	1	\$315,000
	ES02 - Estero	A	2	\$422,900
		B	3	\$1,167,900
	ES03 - Estero	B	4	\$1,672,900
	ES04 - The Brooks	E	1	\$1,499,000
	NA01 - N/O 111th Ave	B	1	\$380,000
		C	3	\$1,872,900
		D	1	\$949,000
		E	2	\$2,874,000
		F	1	\$3,999,000
	NA02 - Vanderbilt Beach Area	D	1	\$778,000
		E	1	\$1,077,000
	NA03 - Naples Park Area	B	4	\$1,308,800
		C	1	\$625,000
	NA04 - Pelican Bay Area	C	1	\$724,900
	NA05 - Crayton Rd Area	E	2	\$2,470,000
	NA06 - Olde Naples Area	E	1	\$1,595,000
	NA08 - Royal Harbor-Windstar Area	B	1	\$469,000
	NA09 - South Naples Area	A	1	\$214,900
	NA11 - N/O Immokalee Rd W/O 75	A	1	\$249,900
		B	1	\$259,900
		C	10	\$6,243,800
		D	3	\$2,445,900
		E	3	\$4,789,000
		F	3	\$10,244,000
		G	1	\$8,250,000
	NA12 - N/O Vanderbilt Bch Rd W/O 75	B	1	\$465,900
		C	3	\$1,662,900
		D	1	\$849,900
	NA14 - N/O Pine Ridge Rd and Vineyards	A	1	\$249,900
		B	1	\$498,000
		C	1	\$590,000
	NA16 - S/O Pine Ridge Rd	B	1	\$293,000
		C	1	\$644,000
	NA17 - N/O Davis Blvd	A	9	\$1,656,400
		B	7	\$1,979,000
	NA18 - N/O Rattlesnake Hammock	A	1	\$189,000
		B	5	\$2,068,200
		C	2	\$1,194,680
NA19 - Lely Area	A	1	\$239,900	
	B	2	\$579,900	
NA21 - N/O Immokalee Rd E/O 75	A	1	\$217,900	
	B	1	\$393,000	
	C	1	\$675,000	
	E	1	\$1,149,000	
NA22 - S/O Immokalee Rd W/O 951	C	1	\$520,000	
	E	1	\$1,249,000	
NA23 - S/O Pine Ridge Rd W/O 951	F	1	\$2,250,000	
NA24 - Golden Gate City	A	1	\$104,900	
NA34 - E/O Wilson N/O GG Blvd	B	2	\$614,000	
NA36 - East Collier N/O 75	B	1	\$324,900	
NA42 - GGE 15, 27-28, 193-195	C	1	\$649,000	
NA44 - GGE 16-20, 23-25	E	1	\$1,599,999	
NA45 - GGE 13-14, 48-51	B	3	\$1,027,000	
NA46 - GGE 39-47, 61-65	B	1	\$349,900	
NA48 - GGE 79-93	B	3	\$1,027,950	
AMERIVEST Total			123	\$93,060,329
BERKSHIRE HATHAWAY FLORIDA	BN01 - Bonita Beach	C	1	\$579,000
	BN02 - West of US41 South of Bonita Bay	A	2	\$449,899

**John R. Wood Properties, Inc.**  
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**Company by Geocode-PriceCode**

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
BERKSHIRE HATHAWAY FLORIDA	BN02 - West of US41 South of Bonita Bay	B	2	\$538,000
	BN04 - Bonita Bay	B	1	\$310,000
	BN05 - Pelican Landing and North	B	8	\$2,817,100
		C	3	\$2,158,900
		E	3	\$4,524,000
		F	1	\$2,895,000
	BN06 - North Bonita East of US41	A	2	\$420,000
	BN07 - East of US41 North of Terry	A	1	\$172,500
		B	1	\$449,500
	BN11 - South of Bonita Beach Road East of Old 41	A	5	\$1,059,299
	BN12 - East of I-75 South of City Line	B	7	\$2,547,300
		D	1	\$875,000
		A	5	\$988,800
	ES01 - Estero	B	5	\$1,664,500
		B	1	\$449,900
	ES02 - Estero	B	1	\$436,500
	ES03 - Estero	B	1	\$436,500
		C	3	\$1,783,500
	ES04 - The Brooks	A	1	\$194,900
		E	1	\$1,299,900
		F	1	\$2,850,000
	NA01 - N/O 111th Ave	A	1	\$150,000
		B	2	\$733,900
		C	1	\$699,900
		D	1	\$839,000
		E	3	\$4,047,000
		F	1	\$2,500,000
		G	1	\$5,890,000
	NA02 - Vanderbilt Beach Area	D	1	\$850,000
		E	1	\$1,650,000
		F	1	\$3,899,000
	NA03 - Naples Park Area	B	1	\$483,900
		C	1	\$534,900
	NA04 - Pelican Bay Area	C	1	\$729,500
		D	1	\$960,000
		F	3	\$6,349,000
	NA05 - Crayton Rd Area	B	1	\$369,000
		E	4	\$6,098,000
		F	3	\$9,295,000
	NA06 - Olde Naples Area	A	1	\$246,500
	NA07 - Port Royal-Aqualane Area	E	1	\$1,665,000
		G	1	\$8,495,000
	NA08 - Royal Harbor-Windstar Area	B	2	\$785,000
		C	1	\$575,000
		D	1	\$795,000
		F	2	\$7,192,000
	NA09 - South Naples Area	A	2	\$424,700
		B	6	\$2,277,800
		D	1	\$950,000
		E	2	\$3,395,000
	NA11 - N/O Immokalee Rd W/O 75	A	1	\$179,900
		B	1	\$448,000
		E	1	\$1,270,000
F		1	\$3,195,000	
B		9	\$3,851,300	
NA12 - N/O Vanderbilt Bch Rd W/O 75	C	4	\$2,490,000	
	D	2	\$1,574,000	
	E	7	\$9,875,045	
	F	2	\$4,894,000	
	G	1	\$5,950,000	
	A	3	\$700,000	
	B	5	\$1,675,600	
NA15 - E/O 41 W/O Goodlette	A	1	\$182,500	
	B	1	\$299,000	
NA16 - S/O Pine Ridge Rd	A	1	\$162,500	
	B	5	\$1,776,800	
	C	2	\$1,035,000	
	D	1	\$999,000	
NA17 - N/O Davis Blvd	A	3	\$638,500	
	B	1	\$275,000	
	C	1	\$525,000	

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Company by Geocode-PriceCode**

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
BERKSHIRE HATHAWAY FLORIDA	NA18 - N/O Rattlesnake Hammock	A	15	\$2,873,400
		B	9	\$3,057,600
		C	2	\$1,398,900
	NA19 - Lely Area	A	4	\$697,800
		B	5	\$1,812,000
		C	2	\$1,224,000
		D	1	\$894,900
		E	2	\$3,049,000
	NA21 - N/O Immokalee Rd E/O 75	A	6	\$1,253,480
		B	12	\$3,826,580
		C	2	\$1,428,900
		F	1	\$3,380,000
	NA22 - S/O Immokalee Rd W/O 951	A	1	\$172,900
		B	11	\$4,545,500
		C	1	\$545,000
	NA23 - S/O Pine Ridge Rd W/O 951	D	1	\$825,000
	NA31 - S/O Immokalee Rd	B	3	\$978,900
		C	2	\$1,238,900
	NA36 - East Collier N/O 75	A	1	\$244,900
		B	7	\$2,733,137
	NA37 - East Collier S/O 75 E/O 951	A	1	\$224,900
		B	5	\$1,942,995
	NA38 - South of US41 East of 951	A	4	\$658,900
		B	7	\$2,862,000
D		1	\$790,000	
NA46 - GGE 39-47, 61-65	B	2	\$725,578	
	C	1	\$624,999	
NA47 - GGE 67-78	B	1	\$399,000	
NA48 - GGE 79-93	B	1	\$250,000	
<b>BERKSHIRE HATHAWAY FLORIDA Total</b>			<b>268</b>	<b>\$188,997,912</b>
COLDWELL BANKER	BN01 - Bonita Beach	C	2	\$1,208,500
		E	2	\$3,098,000
		F	6	\$18,128,000
	BN02 - West of US41 South of Bonita Bay	B	3	\$980,400
		C	2	\$1,158,750
		D	1	\$839,000
		E	1	\$1,489,000
		F	1	\$2,475,000
	BN05 - Pelican Landing and North	B	5	\$1,898,700
		C	3	\$1,993,000
		D	2	\$1,584,000
		E	1	\$1,499,000
		F	1	\$2,995,000
	BN06 - North Bonita East of US41	B	2	\$889,800
	BN08 - East of US41 South of Terry	B	2	\$594,900
		C	1	\$700,000
	BN11 - South of Bonita Beach Road East of Old 41	A	1	\$243,500
		B	1	\$379,000
	BN12 - East of I-75 South of City Line	B	6	\$2,147,200
	ES01 - Estero	A	2	\$464,500
		B	4	\$1,277,400
	ES02 - Estero	B	4	\$1,198,900
	ES03 - Estero	B	2	\$766,900
		C	2	\$1,269,800
	ES04 - The Brooks	A	1	\$215,000
		B	2	\$789,500
	NA01 - N/O 111th Ave	A	3	\$658,800
		B	4	\$1,531,000
		C	1	\$599,500
		D	4	\$3,733,400
		E	1	\$1,759,000
F		4	\$9,950,000	
G		2	\$16,490,000	
NA02 - Vanderbilt Beach Area	B	2	\$708,800	
	C	2	\$1,224,900	
	D	1	\$997,000	
	E	1	\$1,149,000	
NA03 - Naples Park Area	C	1	\$679,900	
NA04 - Pelican Bay Area	C	3	\$1,948,800	
	E	1	\$1,395,000	

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Company by Geocode-PriceCode**

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
COLDWELL BANKER	NA04 - Pelican Bay Area	F	1	\$2,449,000
	NA05 - Crayton Rd Area	B	2	\$728,900
		C	5	\$3,386,400
		E	3	\$3,799,000
		F	3	\$11,507,900
	NA06 - Olde Naples Area	B	1	\$299,900
		E	2	\$3,225,000
		F	3	\$14,099,000
	NA08 - Royal Harbor-Windstar Area	A	1	\$225,000
		B	4	\$1,559,500
		C	1	\$639,000
		E	2	\$3,315,000
	NA09 - South Naples Area	A	2	\$282,000
		B	2	\$804,000
		C	1	\$519,000
		E	1	\$1,950,000
	NA11 - N/O Immokalee Rd W/O 75	A	4	\$819,500
		B	2	\$730,000
		C	2	\$1,120,000
		E	1	\$1,000,000
	NA12 - N/O Vanderbilt Bch Rd W/O 75	A	1	\$199,900
		B	2	\$768,000
		C	3	\$1,668,900
		D	2	\$1,655,000
		E	2	\$2,989,999
	NA13 - Pine Ridge Area	D	1	\$895,000
		E	4	\$5,447,000
		F	3	\$8,798,000
	NA14 - N/O Pine Ridge Rd and Vineyards	A	2	\$428,900
		B	3	\$1,184,400
		C	3	\$1,912,000
		D	3	\$2,568,000
	NA15 - E/O 41 W/O Goodlette	A	2	\$494,900
		B	3	\$1,263,999
		C	1	\$519,000
	NA16 - S/O Pine Ridge Rd	B	6	\$1,992,900
		D	1	\$799,000
		E	1	\$1,075,000
		F	1	\$2,897,000
		A	6	\$948,900
	NA17 - N/O Davis Blvd	B	9	\$3,129,999
		A	4	\$663,600
	NA18 - N/O Rattlesnake Hammock	B	14	\$4,662,655
		C	2	\$1,276,700
		D	2	\$1,597,900
		A	2	\$372,900
	NA19 - Lely Area	B	2	\$598,900
C		1	\$525,000	
A		2	\$373,400	
NA21 - N/O Immokalee Rd E/O 75	B	3	\$1,013,900	
	C	1	\$634,000	
	D	2	\$1,614,000	
	B	4	\$1,486,400	
NA22 - S/O Immokalee Rd W/O 951	C	4	\$2,619,600	
	B	2	\$934,800	
NA31 - S/O Immokalee Rd	C	1	\$619,900	
	E	1	\$1,599,000	
	B	1	\$459,000	
NA34 - E/O Wilson N/O GG Blvd	B	1	\$288,900	
NA36 - East Collier N/O 75	B	4	\$1,470,900	
NA37 - East Collier S/O 75 E/O 951	C	2	\$1,197,000	
	A	5	\$899,000	
NA38 - South of US41 East of 951	B	2	\$833,500	
	C	1	\$695,000	
	D	1	\$929,000	
	A	4	\$835,800	
NA39 - South of US41 East SR92	B	1	\$340,000	
	B	4	\$1,437,949	
NA41 - GGE 3-12	C	2	\$1,198,999	
	D	7	\$6,649,498	

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Company by Geocode-PriceCode**

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
COLDWELL BANKER	NA42 - GGE 15, 27-28, 193-195	B	1	\$432,100
		C	1	\$599,999
		D	1	\$874,900
	NA43 - GGE 21-22, 36-38, 52-53, 59-60	B	3	\$1,005,900
		B	7	\$2,855,898
	NA44 - GGE 16-20, 23-25	C	1	\$550,000
		D	1	\$849,000
	NA45 - GGE 13-14, 48-51	B	4	\$1,509,996
	NA46 - GGE 39-47, 61-65	A	2	\$484,900
		B	17	\$5,127,495
	NA47 - GGE 67-78	B	16	\$5,375,595
	NA48 - GGE 79-93	B	6	\$1,850,899
	<b>COLDWELL BANKER Total</b>			<b>334</b>
DOWNING FRYE	BN01 - Bonita Beach	C	1	\$599,900
	BN02 - West of US41 South of Bonita Bay	A	1	\$240,000
		B	2	\$894,900
		B	3	\$1,099,900
	BN04 - Bonita Bay	D	1	\$849,000
		A	2	\$298,000
	BN05 - Pelican Landing and North	B	10	\$3,435,999
		C	1	\$524,900
		D	4	\$3,243,000
		E	5	\$6,115,400
		F	3	\$8,188,000
	BN06 - North Bonita East of US41	B	4	\$1,552,700
	BN08 - East of US41 South of Terry	A	2	\$383,900
		B	2	\$634,900
	BN09 - Spanish Wells	A	1	\$238,900
		B	3	\$1,193,900
	BN10 - East of Old 41 South of Shangrila	B	3	\$869,800
	BN11 - South of Bonita Beach Road East of Old 41	A	3	\$702,900
		B	2	\$604,000
	BN12 - East of I-75 South of City Line	B	6	\$2,361,700
		C	2	\$1,238,900
		A	7	\$1,399,600
	ES01 - Estero	B	14	\$4,848,250
		C	2	\$1,194,000
		A	3	\$676,900
	ES02 - Estero	B	8	\$2,542,700
		C	1	\$650,000
		A	2	\$474,900
	ES03 - Estero	B	3	\$988,900
		C	1	\$739,000
		D	1	\$899,000
		A	1	\$239,000
	ES04 - The Brooks	B	27	\$8,842,700
		C	3	\$1,831,500
		D	1	\$975,000
		E	3	\$4,238,998
		A	2	\$489,800
	NA01 - N/O 111th Ave	B	5	\$1,677,000
		C	7	\$4,571,900
		D	4	\$3,802,400
		E	12	\$16,370,000
		B	1	\$299,000
	NA02 - Vanderbilt Beach Area	C	1	\$700,000
		D	1	\$875,000
		E	4	\$6,299,000
		F	1	\$2,195,000
		B	3	\$1,173,900
		B	4	\$1,723,500
	NA03 - Naples Park Area	C	9	\$5,325,800
		D	8	\$7,164,415
		E	8	\$9,939,000
		F	3	\$9,480,000
		B	3	\$1,234,500
	NA04 - Pelican Bay Area	C	6	\$3,490,900
		D	7	\$6,473,900
		E	8	\$11,979,900
		F	8	\$22,361,000
F		8	\$22,361,000	
NA05 - Crayton Rd Area	B	3	\$1,234,500	
	C	6	\$3,490,900	
	D	7	\$6,473,900	
	E	8	\$11,979,900	
	F	8	\$22,361,000	
	F	8	\$22,361,000	

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Company by Geocode-PriceCode**

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
DOWNING FRYE	NA06 - Olde Naples Area	A	1	\$249,000
		B	2	\$729,900
		C	1	\$739,000
		E	3	\$4,375,000
		F	8	\$27,120,000
		G	1	\$5,890,000
		F	1	\$3,389,000
	NA07 - Port Royal-Aqualane Area	A	2	\$426,900
	NA08 - Royal Harbor-Windstar Area	B	9	\$3,219,900
		C	4	\$2,327,900
		D	2	\$1,509,000
		E	3	\$4,874,000
		F	2	\$4,698,000
	NA09 - South Naples Area	A	4	\$770,800
		B	5	\$1,758,900
		C	3	\$1,920,800
		D	1	\$795,000
		E	3	\$5,347,000
		F	2	\$4,698,000
	NA11 - N/O Immokalee Rd W/O 75	A	9	\$1,697,700
		B	9	\$3,420,450
		C	1	\$645,000
		D	5	\$4,381,000
E		2	\$2,440,000	
F		1	\$2,350,000	
NA12 - N/O Vanderbilt Bch Rd W/O 75	A	5	\$1,094,840	
	B	7	\$2,565,600	
	C	6	\$3,545,800	
	D	2	\$1,744,000	
	E	4	\$5,808,500	
NA13 - Pine Ridge Area	B	3	\$838,000	
	D	1	\$900,000	
	F	3	\$9,624,000	
	G	1	\$6,250,000	
NA14 - N/O Pine Ridge Rd and Vineyards	A	1	\$219,990	
	B	11	\$4,104,600	
	C	6	\$3,826,700	
	D	4	\$3,545,999	
	E	1	\$1,225,000	
NA15 - E/O 41 W/O Goodlette	A	4	\$832,000	
	B	3	\$1,087,000	
	C	1	\$599,000	
	E	1	\$1,650,000	
NA16 - S/O Pine Ridge Rd	A	10	\$1,646,900	
	B	14	\$4,772,100	
	C	6	\$3,617,800	
	D	3	\$2,514,000	
	E	1	\$1,650,000	
NA17 - N/O Davis Blvd	A	12	\$2,378,400	
	B	4	\$1,612,200	
	C	1	\$625,000	
NA18 - N/O Rattlesnake Hammock	A	19	\$3,309,000	
	B	10	\$3,059,899	
	C	5	\$3,051,000	
	D	1	\$789,000	
NA19 - Lely Area	A	3	\$593,800	
	B	16	\$6,550,598	
	C	3	\$1,789,900	
	D	4	\$3,713,800	
	E	4	\$4,722,000	
NA21 - N/O Immokalee Rd E/O 75	A	5	\$978,077	
	B	15	\$5,734,100	
	C	13	\$8,254,677	
	D	8	\$6,845,800	
	E	3	\$4,869,800	
	F	2	\$4,639,900	
NA22 - S/O Immokalee Rd W/O 951	A	1	\$162,000	
	B	12	\$4,802,500	
	C	3	\$1,653,800	
	E	1	\$1,425,000	
NA23 - S/O Pine Ridge Rd W/O 951	B	1	\$369,000	

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Company by Geocode-PriceCode**

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
DOWNING FRYE	NA23 - S/O Pine Ridge Rd W/O 951	D	2	\$1,908,000
	NA31 - S/O Immokalee Rd	A	1	\$218,000
		C	1	\$625,000
	NA32 - S/O White Blvd	B	1	\$450,000
	NA34 - E/O Wilson N/O GG Blvd	B	6	\$2,218,800
	NA35 - E/O Wilson N/O 75	A	1	\$199,900
	NA36 - East Collier N/O 75	B	2	\$685,400
	NA37 - East Collier S/O 75 E/O 951	A	1	\$229,500
		B	5	\$1,973,500
	NA38 - South of US41 East of 951	A	1	\$212,000
		B	5	\$1,736,900
		C	3	\$1,682,000
		D	2	\$1,788,000
	NA39 - South of US41 East SR92	A	3	\$648,150
		C	1	\$695,000
	NA41 - GGE 3-12	B	2	\$759,800
		D	2	\$1,640,000
		E	2	\$2,594,000
	NA42 - GGE 15, 27-28, 193-195	B	1	\$349,900
	NA44 - GGE 16-20, 23-25	B	1	\$399,000
NA45 - GGE 13-14, 48-51	B	1	\$299,000	
NA46 - GGE 39-47, 61-65	B	2	\$539,800	
NA47 - GGE 67-78	B	1	\$280,000	
NA48 - GGE 79-93	B	1	\$281,000	
NA50 - East Collier S/O 75	A	1	\$229,900	
<b>DOWNING FRYE Total</b>			<b>618</b>	<b>\$426,744,842</b>
FORREST	NA06 - Olde Naples Area	F	1	\$4,190,000
	NA07 - Port Royal-Aqualane Area	F	1	\$4,395,000
		G	2	\$14,995,000
<b>FORREST Total</b>			<b>4</b>	<b>\$23,580,000</b>
GULF COAST INTERNATIONAL PROP	BN10 - East of Old 41 South of Shangrila	B	1	\$499,000
	NA02 - Vanderbilt Beach Area	F	1	\$2,690,000
	NA04 - Pelican Bay Area	C	1	\$719,000
		G	1	\$10,500,000
	NA05 - Crayton Rd Area	C	1	\$669,000
		E	1	\$1,095,000
		F	4	\$13,389,000
	NA06 - Olde Naples Area	C	1	\$599,000
		E	3	\$5,310,000
		F	7	\$18,709,000
		G	5	\$36,185,000
	NA07 - Port Royal-Aqualane Area	F	2	\$8,275,000
		G	12	\$212,004,999
	NA08 - Royal Harbor-Windstar Area	F	2	\$6,590,000
	NA09 - South Naples Area	D	1	\$849,000
	NA12 - N/O Vanderbilt Bch Rd W/O 75	D	1	\$995,000
		E	1	\$1,650,000
	NA13 - Pine Ridge Area	F	1	\$2,850,000
	NA14 - N/O Pine Ridge Rd and Vineyards	B	1	\$299,000
	NA15 - E/O 41 W/O Goodlette	D	1	\$875,000
	E	2	\$2,794,000	
NA16 - S/O Pine Ridge Rd	B	1	\$339,000	
	E	1	\$1,995,000	
	F	7	\$19,586,000	
NA19 - Lely Area	D	1	\$874,900	
<b>GULF COAST INTERNATIONAL PROP Total</b>			<b>60</b>	<b>\$350,340,899</b>
JOHN R WOOD	BN02 - West of US41 South of Bonita Bay	A	5	\$886,500
		B	1	\$299,000
		F	1	\$2,715,000
	BN04 - Bonita Bay	A	1	\$225,000
		B	15	\$6,056,800
		C	5	\$2,869,000
		D	9	\$7,822,900
		E	16	\$25,087,000
		F	10	\$27,006,000
	BN05 - Pelican Landing and North	B	10	\$3,519,100
		C	7	\$4,619,500
		D	10	\$8,622,900
	E	6	\$7,755,000	
	F	1	\$2,395,000	

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Company by Geocode-PriceCode**

Market	(All)		Data		
Select Broker Company Name	GEO AREA	Code	Units	Volume	
JOHN R WOOD	BN06 - North Bonita East of US41	A	1	\$224,900	
		B	7	\$2,859,500	
	BN07 - East of US41 North of Terry	A	1	\$169,900	
		B	1	\$415,000	
		C	1	\$575,000	
	BN08 - East of US41 South of Terry	B	2	\$535,000	
		D	1	\$758,500	
	BN09 - Spanish Wells	B	2	\$636,500	
		C	3	\$1,644,900	
	BN10 - East of Old 41 South of Shangrila	C	1	\$545,000	
	BN11 - South of Bonita Beach Road East of Old 41	B	1	\$465,000	
	BN12 - East of I-75 South of City Line	A	2	\$317,000	
		B	25	\$8,998,800	
		C	2	\$1,158,000	
		D	1	\$849,000	
	ES01 - Estero	A	4	\$798,000	
		B	3	\$948,900	
		C	2	\$1,339,900	
	ES02 - Estero	A	1	\$159,900	
		B	5	\$1,796,900	
		C	1	\$539,000	
	ES03 - Estero	B	4	\$1,334,500	
		C	1	\$535,000	
		E	1	\$1,489,000	
	ES04 - The Brooks	A	2	\$391,900	
		B	9	\$3,059,100	
		C	2	\$1,280,000	
		D	2	\$1,974,000	
		E	1	\$1,000,000	
	NA01 - N/O 111th Ave	A	1	\$231,500	
		B	3	\$943,900	
		C	4	\$2,377,000	
		D	7	\$6,036,900	
		E	3	\$3,750,000	
		F	4	\$12,384,000	
	NA02 - Vanderbilt Beach Area	A	1	\$214,900	
		B	2	\$648,000	
		C	1	\$560,000	
		E	3	\$4,665,000	
		F	2	\$6,785,000	
	NA03 - Naples Park Area	B	10	\$3,916,900	
		C	1	\$535,000	
	NA04 - Pelican Bay Area	B	2	\$868,900	
		C	9	\$5,528,800	
		D	5	\$4,520,000	
		E	7	\$9,835,000	
		F	10	\$39,319,000	
		G	2	\$24,825,000	
	NA05 - Crayton Rd Area	B	13	\$4,703,250	
		C	4	\$2,189,900	
		D	8	\$7,501,900	
		E	20	\$27,354,000	
		F	21	\$63,773,000	
		G	1	\$5,995,000	
	NA06 - Olde Naples Area	C	2	\$1,144,000	
		D	1	\$995,000	
		E	7	\$9,890,000	
		F	16	\$53,474,000	
		G	3	\$26,845,000	
	NA07 - Port Royal-Aqualane Area	D	1	\$799,900	
		F	2	\$9,445,000	
		G	9	\$137,790,000	
	NA08 - Royal Harbor-Windstar Area	C	4	\$2,540,000	
		D	1	\$950,000	
		E	3	\$3,985,000	
		F	1	\$2,350,000	
	NA09 - South Naples Area	A	10	\$1,984,300	
		B	8	\$2,558,000	
		C	4	\$2,169,000	
		E	1	\$1,000,000	

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Company by Geocode-PriceCode**

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
JOHN R WOOD	NA11 - N/O Immokalee Rd W/O 75	A	7	\$1,629,700
		B	26	\$9,763,100
		C	11	\$6,609,900
		D	9	\$7,692,000
		E	10	\$13,578,000
		F	5	\$14,594,000
	NA12 - N/O Vanderbilt Bch Rd W/O 75	B	7	\$2,406,700
		C	10	\$5,792,300
		D	4	\$3,455,000
		E	4	\$5,859,000
		G	1	\$5,695,000
	NA13 - Pine Ridge Area	A	1	\$199,900
		D	2	\$1,864,500
		F	1	\$2,985,000
		G	1	\$6,390,000
	NA14 - N/O Pine Ridge Rd and Vineyards	A	3	\$613,400
		B	17	\$6,585,300
		C	6	\$3,929,900
		D	4	\$3,505,000
		E	3	\$3,730,000
	NA15 - E/O 41 W/O Goodlette	B	4	\$1,599,000
		D	1	\$865,000
		E	2	\$2,744,000
	NA16 - S/O Pine Ridge Rd	A	9	\$2,127,321
		B	24	\$9,426,600
		C	13	\$7,625,400
		D	10	\$8,673,700
		E	12	\$14,900,000
		F	3	\$11,485,000
		G	3	\$19,545,000
	NA17 - N/O Davis Blvd	A	10	\$1,922,151
		B	17	\$6,186,500
	NA18 - N/O Rattlesnake Hammock	A	13	\$2,481,700
		B	15	\$5,747,400
		C	4	\$2,428,700
		D	4	\$3,423,000
		E	1	\$1,650,000
	NA19 - Lely Area	A	5	\$1,038,900
		B	12	\$4,573,100
		C	5	\$2,987,000
		E	2	\$2,187,000
	NA21 - N/O Immokalee Rd E/O 75	A	7	\$1,461,500
		B	18	\$6,945,900
		C	13	\$8,074,900
		D	4	\$3,548,800
		E	10	\$14,869,000
		F	3	\$7,670,000
NA22 - S/O Immokalee Rd W/O 951	B	5	\$1,815,200	
	C	5	\$2,867,900	
NA23 - S/O Pine Ridge Rd W/O 951	B	1	\$289,900	
NA31 - S/O Immokalee Rd	A	1	\$164,500	
	B	2	\$655,000	
	C	3	\$1,824,000	
NA34 - E/O Wilson N/O GG Blvd	B	1	\$279,900	
NA36 - East Collier N/O 75	A	3	\$636,400	
	B	14	\$4,931,590	
NA37 - East Collier S/O 75 E/O 951	B	3	\$1,233,900	
	C	2	\$1,053,900	
	E	5	\$6,585,000	
	A	5	\$929,100	
NA38 - South of US41 East of 951	B	11	\$4,443,200	
	C	2	\$1,139,000	
	D	1	\$949,000	
	C	1	\$699,997	
NA41 - GGE 3-12	B	1	\$450,000	
NA42 - GGE 15, 27-28, 193-195	B	3	\$999,900	
NA43 - GGE 21-22, 36-38, 52-53, 59-60	B	1	\$359,900	
	C	1	\$690,000	
NA47 - GGE 67-78	B	1	\$315,000	
	C	1	\$540,000	

**John R. Wood Properties, Inc.**  
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**Company by Geocode-PriceCode**

Market	(All)		Data		
Select Broker Company Name	GEO AREA	Code	Units	Volume	
JOHN R WOOD	NA48 - GGE 79-93	B	3	\$1,133,000	
<b>JOHN R WOOD Total</b>			<b>835</b>	<b>\$932,107,409</b>	
KELLER WILLIAMS ELITE	BN02 - West of US41 South of Bonita Bay	A	1	\$199,000	
		C	1	\$579,000	
	BN04 - Bonita Bay	C	1	\$535,000	
	BN05 - Pelican Landing and North	B	2	\$686,900	
		C	2	\$1,185,000	
		E	3	\$3,648,999	
		F	1	\$2,099,000	
	BN06 - North Bonita East of US41	A	5	\$962,800	
		B	2	\$929,800	
	BN07 - East of US41 North of Terry	B	1	\$320,000	
	BN09 - Spanish Wells	C	1	\$559,900	
	BN12 - East of I-75 South of City Line	B	4	\$1,168,399	
		C	1	\$500,000	
	ES01 - Estero	A	2	\$449,900	
		B	4	\$1,358,799	
		C	1	\$569,000	
		D	1	\$799,000	
	ES02 - Estero	A	2	\$320,000	
		B	6	\$1,953,300	
		C	1	\$575,000	
	ES03 - Estero	A	7	\$1,369,400	
		B	9	\$3,619,100	
		C	1	\$619,000	
	ES04 - The Brooks	A	2	\$414,900	
		B	12	\$3,997,000	
		C	7	\$4,446,400	
		D	1	\$850,000	
		E	4	\$5,714,000	
	NA01 - N/O 111th Ave	A	1	\$235,000	
		C	2	\$1,324,000	
		D	2	\$1,637,000	
	NA03 - Naples Park Area	C	1	\$610,000	
	NA11 - N/O Immokalee Rd W/O 75	A	2	\$418,800	
		C	1	\$509,000	
	NA12 - N/O Vanderbilt Bch Rd W/O 75	A	3	\$553,900	
	NA15 - E/O 41 W/O Goodlette	C	1	\$689,000	
	NA16 - S/O Pine Ridge Rd	A	2	\$348,000	
	NA18 - N/O Rattlesnake Hammock	A	1	\$195,000	
		B	3	\$1,254,800	
	NA19 - Lely Area	B	1	\$275,000	
	NA21 - N/O Immokalee Rd E/O 75	B	2	\$649,900	
		C	3	\$2,137,900	
		D	1	\$825,000	
		F	1	\$2,750,000	
	NA22 - S/O Immokalee Rd W/O 951	B	2	\$705,900	
	NA34 - E/O Wilson N/O GG Blvd	B	1	\$330,000	
	<b>KELLER WILLIAMS ELITE Total</b>			<b>115</b>	<b>\$55,876,797</b>
NAPLES REALTY SERVICES	BN08 - East of US41 South of Terry	B	1	\$309,000	
	BN09 - Spanish Wells	B	2	\$704,900	
	BN11 - South of Bonita Beach Road East of Old 41	A	1	\$249,000	
	BN12 - East of I-75 South of City Line	B	1	\$469,000	
	ES01 - Estero	B	1	\$339,900	
	ES04 - The Brooks	B	2	\$579,000	
	NA04 - Pelican Bay Area	C	1	\$719,000	
	NA05 - Crayton Rd Area	C	1	\$523,900	
		D	1	\$895,000	
		E	1	\$1,100,000	
		F	1	\$3,450,000	
	NA06 - Olde Naples Area	E	1	\$1,195,000	
	NA08 - Royal Harbor-Windstar Area	B	1	\$257,900	
	NA11 - N/O Immokalee Rd W/O 75	B	1	\$409,900	
	NA14 - N/O Pine Ridge Rd and Vineyards	C	2	\$1,274,800	
	NA17 - N/O Davis Blvd	F	1	\$2,199,000	
	NA18 - N/O Rattlesnake Hammock	B	1	\$304,000	
	NA34 - E/O Wilson N/O GG Blvd	B	1	\$357,000	
	<b>NAPLES REALTY SERVICES Total</b>			<b>21</b>	<b>\$15,336,300</b>
	PREMIER SOTHEBYS	BN01 - Bonita Beach	F	1	\$2,950,000
BN02 - West of US41 South of Bonita Bay		A	1	\$246,000	

**John R. Wood Properties, Inc.**  
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**Company by Geocode-PriceCode**

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
PREMIER SOTHEBYS	BN02 - West of US41 South of Bonita Bay	C	1	\$575,000
	BN04 - Bonita Bay	B	3	\$1,053,900
		C	3	\$1,929,500
		D	2	\$1,545,000
		E	1	\$1,395,000
		F	1	\$1,395,000
	BN05 - Pelican Landing and North	B	7	\$3,128,500
		C	1	\$599,900
		D	2	\$1,738,000
		E	3	\$3,473,000
		F	1	\$3,299,000
		G	1	\$3,299,000
	BN07 - East of US41 North of Terry	B	2	\$804,000
	BN08 - East of US41 South of Terry	B	2	\$692,000
	BN09 - Spanish Wells	A	2	\$419,400
		C	1	\$525,000
	BN11 - South of Bonita Beach Road East of Old 41	A	1	\$162,900
		B	4	\$1,467,800
		C	4	\$2,203,700
	BN12 - East of I-75 South of City Line	A	6	\$1,067,500
		B	10	\$3,532,400
		C	2	\$1,473,000
	ES01 - Estero	B	1	\$295,000
	ES02 - Estero	C	2	\$1,098,000
	ES03 - Estero	A	1	\$225,000
		B	1	\$479,900
	ES04 - The Brooks	B	6	\$1,963,800
		C	2	\$1,389,900
		D	1	\$937,500
		E	4	\$6,484,000
	NA01 - N/O 111th Ave	B	5	\$1,628,779
		C	1	\$725,000
		D	3	\$2,797,500
		E	3	\$4,127,000
		F	4	\$13,045,000
	NA02 - Vanderbilt Beach Area	B	2	\$838,000
		D	3	\$2,865,000
		E	1	\$1,999,000
		F	1	\$3,200,000
		G	1	\$5,495,000
	NA03 - Naples Park Area	B	4	\$1,376,900
		D	2	\$1,698,000
	NA04 - Pelican Bay Area	B	2	\$934,000
		C	7	\$4,335,700
		D	2	\$1,794,000
		E	13	\$20,186,000
		F	20	\$63,771,000
		G	6	\$34,983,000
	NA05 - Crayton Rd Area	B	5	\$2,095,900
		C	8	\$5,169,500
		D	8	\$7,131,400
		E	26	\$40,420,789
		F	26	\$84,685,000
		G	6	\$42,621,999
NA06 - Olde Naples Area	A	2	\$478,000	
	B	1	\$359,900	
	C	2	\$1,124,000	
	E	4	\$5,319,500	
	F	18	\$59,773,730	
	G	1	\$6,995,000	
NA07 - Port Royal-Aqualane Area	E	1	\$1,000,000	
	F	5	\$18,590,000	
	G	13	\$126,259,000	
NA08 - Royal Harbor-Windstar Area	B	3	\$1,262,900	
	C	1	\$739,000	
	D	1	\$990,000	
	E	3	\$4,165,000	
NA09 - South Naples Area	A	2	\$319,900	
	B	5	\$1,732,800	
	C	2	\$1,144,900	
	D	2	\$1,598,000	
	E	1	\$1,095,000	

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Company by Geocode-PriceCode**

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
PREMIER SOTHEBYS	NA11 - N/O Immokalee Rd W/O 75	B	5	\$1,820,900
		C	8	\$4,891,600
		D	3	\$2,606,900
		E	7	\$8,525,000
		F	1	\$2,100,000
		NA12 - N/O Vanderbilt Bch Rd W/O 75	A	3
	B		5	\$2,051,000
	C		9	\$5,788,750
	D		9	\$7,737,300
	E		12	\$17,799,000
	F		3	\$7,513,000
	G		1	\$6,450,000
	NA13 - Pine Ridge Area		A	1
		D	2	\$1,845,000
		E	1	\$1,200,000
		F	2	\$6,475,000
	NA14 - N/O Pine Ridge Rd and Vineyards	A	1	\$234,000
		B	4	\$1,647,800
		C	10	\$5,601,800
		D	4	\$3,718,000
		E	2	\$2,574,000
		F	1	\$4,500,000
		NA15 - E/O 41 W/O Goodlette	A	1
	B		4	\$1,302,000
	E		1	\$1,950,000
	F		1	\$2,150,000
	NA16 - S/O Pine Ridge Rd	A	10	\$2,066,500
		B	7	\$2,755,600
		C	5	\$2,864,700
		D	4	\$3,224,499
		E	4	\$5,747,888
		F	6	\$20,439,000
		G	3	\$18,140,000
	NA17 - N/O Davis Blvd	A	1	\$227,900
		B	5	\$1,718,400
		C	1	\$535,500
		D	1	\$929,000
	NA18 - N/O Rattlesnake Hammock	A	5	\$902,350
		B	1	\$425,000
		C	2	\$1,224,000
	NA19 - Lely Area	A	2	\$328,500
		B	3	\$1,442,900
		C	4	\$2,212,000
		D	3	\$2,590,000
		E	5	\$6,834,900
	NA21 - N/O Immokalee Rd E/O 75	A	1	\$179,000
		B	6	\$2,512,900
C		2	\$1,064,400	
D		2	\$1,703,999	
E		2	\$3,285,000	
F		2	\$4,792,000	
G		1	\$6,895,000	
NA22 - S/O Immokalee Rd W/O 951	B	3	\$1,433,800	
NA31 - S/O Immokalee Rd	C	1	\$564,900	
NA34 - E/O Wilson N/O GG Blvd	B	1	\$370,000	
NA36 - East Collier N/O 75	B	1	\$399,900	
	C	1	\$525,000	
NA37 - East Collier S/O 75 E/O 951	B	3	\$1,071,900	
	E	1	\$1,189,000	
NA38 - South of US41 East of 951	A	5	\$959,800	
	B	52	\$19,258,280	
	C	13	\$8,124,600	
	D	1	\$799,000	
	E	7	\$9,586,990	
	F	1	\$2,395,000	
NA39 - South of US41 East SR92	B	1	\$349,000	
	C	1	\$595,000	
NA41 - GGE 3-12	B	2	\$948,000	
	C	3	\$1,939,800	
	D	1	\$799,900	

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**Company by Geocode-PriceCode**

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
PREMIER SOTHEBYS	NA46 - GGE 39-47, 61-65	B	1	\$389,000
	NA47 - GGE 67-78	B	1	\$385,900
PREMIER SOTHEBYS Total			593	\$876,768,853
PREMIERE PLUS REALTY COMPANY	BN01 - Bonita Beach	B	1	\$382,000
		C	2	\$1,224,900
	BN02 - West of US41 South of Bonita Bay	A	2	\$448,900
		B	3	\$1,253,900
	BN04 - Bonita Bay	B	1	\$364,900
		C	1	\$525,000
	BN05 - Pelican Landing and North	A	1	\$247,000
		B	3	\$1,149,800
		C	3	\$1,849,900
		D	1	\$869,000
		E	1	\$1,200,000
	BN06 - North Bonita East of US41	A	2	\$410,000
		B	1	\$489,900
		D	2	\$1,680,700
	BN07 - East of US41 North of Terry	A	4	\$797,500
		B	1	\$289,000
	BN08 - East of US41 South of Terry	B	2	\$774,900
		C	1	\$535,900
		D	1	\$777,000
	BN09 - Spanish Wells	A	3	\$602,300
		B	5	\$1,828,700
		C	1	\$539,900
	BN10 - East of Old 41 South of Shangrila	B	5	\$1,617,790
	BN11 - South of Bonita Beach Road East of Old 41	A	1	\$227,500
		B	2	\$658,000
	BN12 - East of I-75 South of City Line	A	1	\$229,900
		B	8	\$3,029,700
		C	1	\$524,500
		E	1	\$1,650,000
	ES01 - Estero	B	1	\$265,000
		D	1	\$760,000
	ES02 - Estero	A	1	\$215,000
		B	6	\$1,853,190
	ES03 - Estero	A	4	\$848,900
		B	4	\$1,217,000
		C	3	\$1,792,800
		D	1	\$895,000
	ES04 - The Brooks	A	1	\$224,900
		B	1	\$324,000
		C	1	\$519,000
		D	1	\$835,000
		E	2	\$2,950,000
	NA01 - N/O 111th Ave	A	6	\$1,239,700
		B	8	\$2,882,600
		C	2	\$1,265,000
		D	1	\$899,000
	NA02 - Vanderbilt Beach Area	B	3	\$1,003,900
		D	2	\$1,894,000
		E	2	\$2,299,000
		F	3	\$8,148,000
		C	3	\$1,307,676
	NA03 - Naples Park Area	B	3	\$1,307,676
		C	2	\$1,030,500
	NA04 - Pelican Bay Area	B	2	\$928,000
		C	1	\$549,000
		D	1	\$819,000
		E	1	\$1,799,000
		F	2	\$6,850,000
		G	1	\$12,500,000
		C	2	\$1,030,500
NA05 - Crayton Rd Area	A	3	\$703,000	
	B	4	\$1,270,900	
	C	2	\$1,357,000	
	D	6	\$5,582,000	
	E	4	\$6,069,000	
	F	7	\$22,754,000	
	F	7	\$22,754,000	
NA06 - Olde Naples Area	B	5	\$1,824,700	
	E	2	\$3,500,000	
	F	3	\$9,150,000	

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**Company by Geocode-PriceCode**

Market	(All)		Data		
Select Broker Company Name	GEO AREA	Code	Units	Volume	
PREMIERE PLUS REALTY COMPANY	NA06 - Olde Naples Area	G	1	\$7,795,000	
	NA07 - Port Royal-Aqualane Area	F	1	\$3,495,000	
		A	1	\$214,900	
	NA08 - Royal Harbor-Windstar Area	B	2	\$788,000	
		E	3	\$4,469,000	
		NA09 - South Naples Area	A	7	\$1,292,199
			B	9	\$3,089,400
	C		3	\$1,659,000	
	NA11 - N/O Immokalee Rd W/O 75	D	1	\$940,000	
		A	6	\$1,236,700	
		B	7	\$2,344,800	
		C	4	\$2,528,800	
	NA12 - N/O Vanderbilt Bch Rd W/O 75	F	1	\$2,895,000	
		A	2	\$409,000	
		B	13	\$4,958,200	
		C	6	\$3,155,899	
		D	3	\$2,394,000	
	NA13 - Pine Ridge Area	F	1	\$4,399,000	
		A	2	\$365,800	
	NA14 - N/O Pine Ridge Rd and Vineyards	A	13	\$2,712,700	
		B	7	\$2,591,900	
		C	3	\$2,033,890	
		D	4	\$3,473,900	
		E	1	\$1,395,000	
	NA15 - E/O 41 W/O Goodlette	A	3	\$576,000	
		B	6	\$1,946,800	
	NA16 - S/O Pine Ridge Rd	A	12	\$2,134,200	
		B	14	\$5,233,290	
		C	4	\$2,511,800	
		D	2	\$1,755,000	
	NA17 - N/O Davis Blvd	A	17	\$3,299,199	
		B	18	\$6,788,200	
		C	1	\$681,000	
		D	1	\$799,000	
	NA18 - N/O Rattlesnake Hammock	A	25	\$4,907,900	
		B	16	\$5,339,400	
		C	4	\$2,569,900	
		F	6	\$14,170,000	
	NA19 - Lely Area	A	5	\$1,085,700	
		B	13	\$4,724,540	
		C	2	\$1,098,000	
		D	2	\$1,761,900	
NA21 - N/O Immokalee Rd E/O 75	A	3	\$633,499		
	B	3	\$1,163,900		
	C	7	\$4,235,600		
	D	2	\$1,758,900		
	E	5	\$7,747,677		
	F	1	\$2,450,000		
NA22 - S/O Immokalee Rd W/O 951	A	1	\$159,900		
	B	9	\$3,393,000		
	C	7	\$4,495,750		
	D	1	\$895,000		
	E	1	\$1,195,000		
NA23 - S/O Pine Ridge Rd W/O 951	B	1	\$339,900		
	D	1	\$995,000		
NA24 - Golden Gate City	A	1	\$125,000		
	B	3	\$813,000		
NA31 - S/O Immokalee Rd	B	4	\$1,614,700		
	C	1	\$625,000		
NA35 - E/O Wilson N/O 75	B	1	\$299,000		
NA36 - East Collier N/O 75	A	1	\$240,000		
NA37 - East Collier S/O 75 E/O 951	A	1	\$240,000		
	B	13	\$4,379,276		
NA38 - South of US41 East of 951	A	4	\$789,400		
	B	12	\$5,025,590		
	C	1	\$589,000		
	D	1	\$995,900		
	E	2	\$2,800,000		
	F	1	\$2,250,000		
NA39 - South of US41 East SR92	B	3	\$1,029,799		

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Company by Geocode-PriceCode**

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
PREMIERE PLUS REALTY COMPANY	NA41 - GGE 3-12	B	1	\$334,900
		C	2	\$1,119,000
	NA42 - GGE 15, 27-28, 193-195	B	4	\$1,302,899
	NA43 - GGE 21-22, 36-38, 52-53, 59-60	B	1	\$359,900
		D	1	\$916,900
	NA44 - GGE 16-20, 23-25	C	1	\$689,000
	NA45 - GGE 13-14, 48-51	B	2	\$698,800
	NA46 - GGE 39-47, 61-65	B	1	\$364,000
	NA47 - GGE 67-78	B	3	\$854,800
	NA48 - GGE 79-93	B	6	\$1,817,800
<b>PREMIERE PLUS REALTY COMPANY Total</b>			<b>529</b>	<b>\$318,258,963</b>
ROYAL SHELL REAL ESTATE	BN01 - Bonita Beach	C	1	\$555,000
	BN02 - West of US41 South of Bonita Bay	B	1	\$409,000
	BN04 - Bonita Bay	B	4	\$1,678,900
		C	4	\$2,242,000
		D	3	\$2,839,900
		E	8	\$11,667,000
	BN05 - Pelican Landing and North	A	1	\$141,500
		B	1	\$425,000
		C	1	\$745,000
		D	1	\$915,000
	BN06 - North Bonita East of US41	A	2	\$467,000
	BN07 - East of US41 North of Terry	A	2	\$374,900
	BN08 - East of US41 South of Terry	B	2	\$795,000
		C	1	\$599,900
	BN09 - Spanish Wells	A	1	\$214,900
		B	2	\$878,000
		C	4	\$2,288,500
	BN10 - East of Old 41 South of Shangrila	A	1	\$175,000
		B	2	\$645,900
	BN11 - South of Bonita Beach Road East of Old 41	B	1	\$339,000
	BN12 - East of I-75 South of City Line	A	1	\$154,000
		B	2	\$848,000
	ES01 - Estero	A	1	\$204,500
		B	2	\$669,900
	ES02 - Estero	A	2	\$369,800
		B	3	\$1,203,400
	ES03 - Estero	A	1	\$169,500
		B	2	\$534,000
	ES04 - The Brooks	B	3	\$1,414,000
		C	5	\$3,097,000
		D	5	\$4,300,900
		E	1	\$1,275,000
	NA01 - N/O 111th Ave	B	1	\$485,000
		D	2	\$1,784,000
	NA02 - Vanderbilt Beach Area	D	1	\$869,999
	NA04 - Pelican Bay Area	D	1	\$769,000
	NA05 - Crayton Rd Area	A	1	\$224,900
		C	3	\$1,664,000
		E	3	\$5,099,000
		F	1	\$3,795,000
NA06 - Olde Naples Area	D	1	\$899,000	
	F	1	\$4,600,000	
NA07 - Port Royal-Aqualane Area	G	1	\$13,975,000	
NA08 - Royal Harbor-Windstar Area	B	2	\$858,900	
	E	1	\$1,399,000	
NA09 - South Naples Area	B	2	\$713,900	
	E	1	\$1,449,000	
NA11 - N/O Immokalee Rd W/O 75	C	3	\$1,749,713	
	E	1	\$1,569,000	
	F	1	\$2,149,000	
NA12 - N/O Vanderbilt Bch Rd W/O 75	C	1	\$549,000	
NA13 - Pine Ridge Area	F	1	\$2,995,000	
NA14 - N/O Pine Ridge Rd and Vineyards	A	1	\$239,900	
	B	2	\$728,000	
NA15 - E/O 41 W/O Goodlette	B	1	\$345,000	
NA16 - S/O Pine Ridge Rd	A	1	\$215,000	
	B	2	\$959,800	
	E	1	\$1,198,900	
	G	1	\$7,950,000	

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Company by Geocode-PriceCode**

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
ROYAL SHELL REAL ESTATE	NA17 - N/O Davis Blvd	B	2	\$689,800
	NA18 - N/O Rattlesnake Hammock	A	1	\$175,200
	NA19 - Lely Area	C	1	\$679,000
		B	1	\$468,000
	NA21 - N/O Immokalee Rd E/O 75	C	1	\$569,000
		B	1	\$315,000
		C	1	\$599,950
	NA22 - S/O Immokalee Rd W/O 951	F	1	\$3,795,000
	NA22 - S/O Immokalee Rd W/O 951	C	1	\$529,000
	NA34 - E/O Wilson N/O GG Blvd	B	1	\$399,900
<b>ROYAL SHELL REAL ESTATE Total</b>			<b>120</b>	<b>\$110,090,262</b>
WILLIAM RAVEIS	BN04 - Bonita Bay	E	1	\$1,099,000
	BN05 - Pelican Landing and North	D	2	\$1,698,000
	BN06 - North Bonita East of US41	A	1	\$239,900
	BN12 - East of I-75 South of City Line	B	1	\$495,000
		E	2	\$2,400,000
	ES02 - Estero	B	2	\$688,900
	ES04 - The Brooks	E	1	\$1,350,000
	NA01 - N/O 111th Ave	B	1	\$279,600
		D	1	\$829,000
		E	8	\$11,653,800
	NA02 - Vanderbilt Beach Area	B	1	\$365,000
		C	1	\$699,900
		D	1	\$799,900
		E	2	\$2,574,000
		G	2	\$12,350,000
	NA03 - Naples Park Area	B	2	\$531,600
	NA04 - Pelican Bay Area	B	2	\$933,500
		C	1	\$535,000
		D	1	\$890,000
		E	1	\$1,695,000
		F	1	\$4,695,000
	NA05 - Crayton Rd Area	B	1	\$389,000
		E	3	\$5,474,000
		F	9	\$25,610,000
		G	3	\$17,135,000
	NA06 - Olde Naples Area	B	1	\$488,000
		D	1	\$985,000
		E	5	\$8,169,000
		F	3	\$11,524,000
		G	1	\$6,000,000
	NA07 - Port Royal-Aqualane Area	F	1	\$3,990,000
		G	12	\$166,630,000
	NA08 - Royal Harbor-Windstar Area	D	1	\$997,500
		E	4	\$6,274,479
		F	6	\$23,007,000
	NA09 - South Naples Area	B	1	\$285,000
		C	3	\$1,909,900
		D	1	\$999,999
		E	2	\$3,949,999
	NA11 - N/O Immokalee Rd W/O 75	A	1	\$195,000
		B	1	\$439,900
		E	1	\$1,099,000
		F	1	\$4,399,000
	NA12 - N/O Vanderbilt Bch Rd W/O 75	C	5	\$3,133,894
	NA14 - N/O Pine Ridge Rd and Vineyards	B	8	\$2,925,200
		C	3	\$1,982,000
		E	1	\$1,849,000
		F	1	\$2,650,000
	NA16 - S/O Pine Ridge Rd	A	3	\$577,400
		B	5	\$2,111,000
		C	2	\$1,219,000
		F	2	\$6,245,000
	NA17 - N/O Davis Blvd	A	3	\$485,000
		C	1	\$549,000
	NA18 - N/O Rattlesnake Hammock	A	4	\$663,800
		B	1	\$499,000
	NA19 - Lely Area	B	3	\$934,000
C		1	\$574,900	
D		1	\$849,000	

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Company by Geocode-PriceCode**

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
WILLIAM RAVEIS	NA21 - N/O Immokalee Rd E/O 75	B	3	\$1,049,900
		C	2	\$1,235,900
		E	5	\$9,279,999
	NA22 - S/O Immokalee Rd W/O 951	B	2	\$824,000
		E	1	\$1,050,000
	NA38 - South of US41 East of 951	E	1	\$1,499,990
	NA46 - GGE 39-47, 61-65	B	1	\$345,900
<b>WILLIAM RAVEIS Total</b>			<b>156</b>	<b>\$379,285,760</b>
X-Other	BN01 - Bonita Beach	A	4	\$905,000
		B	6	\$2,353,900
		C	6	\$3,656,200
		E	5	\$7,194,250
		G	1	\$5,200,000
	BN02 - West of US41 South of Bonita Bay	A	12	\$2,534,250
		B	10	\$3,550,300
		C	5	\$2,832,900
		D	2	\$1,760,000
		E	4	\$5,477,000
	BN04 - Bonita Bay	B	10	\$3,693,800
		D	1	\$930,000
		E	6	\$9,440,000
		F	2	\$6,745,000
	BN05 - Pelican Landing and North	A	8	\$1,200,361
		B	16	\$5,787,896
		C	8	\$4,977,499
		D	2	\$1,838,999
		E	11	\$15,703,684
		F	6	\$17,409,311
	BN06 - North Bonita East of US41	A	7	\$1,377,400
		B	22	\$8,926,247
		C	7	\$4,084,690
	BN07 - East of US41 North of Terry	A	11	\$2,071,500
		B	3	\$1,036,970
		C	1	\$669,900
	BN08 - East of US41 South of Terry	A	11	\$1,690,500
		B	5	\$1,780,780
		C	5	\$3,203,700
		D	2	\$1,674,995
	BN09 - Spanish Wells	A	4	\$880,800
		B	9	\$3,366,890
		C	5	\$2,993,885
	BN10 - East of Old 41 South of Shangrila	A	12	\$2,035,100
		B	28	\$8,922,198
		C	3	\$1,557,900
	BN11 - South of Bonita Beach Road East of Old 41	A	10	\$1,921,300
		B	8	\$2,588,400
		C	6	\$3,257,700
		D	2	\$1,799,700
	BN12 - East of I-75 South of City Line	A	13	\$2,533,100
		B	72	\$24,889,671
		C	9	\$5,353,699
		D	1	\$793,900
		E	1	\$1,649,000
	ES01 - Estero	A	28	\$5,581,177
		B	48	\$16,313,599
		C	8	\$4,706,500
		D	4	\$3,334,900
		E	10	\$13,946,800
	ES02 - Estero	A	26	\$5,577,100
		B	48	\$17,888,320
		C	13	\$7,595,709
	ES03 - Estero	A	20	\$4,319,300
		B	74	\$27,200,235
		C	29	\$17,335,156
D		13	\$11,532,000	
ES04 - The Brooks	A	15	\$3,073,383	
	B	26	\$8,806,287	
	C	5	\$2,840,120	
	D	5	\$4,654,700	
	E	4	\$6,042,900	

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Company by Geocode-PriceCode**

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
X-Other	ES04 - The Brooks	F	1	\$2,100,000
	NA01 - N/O 111th Ave	A	11	\$2,143,800
		B	27	\$9,465,200
		C	17	\$10,308,049
		D	13	\$11,387,895
		E	20	\$29,909,700
		F	12	\$32,919,000
		G	3	\$18,365,000
	NA02 - Vanderbilt Beach Area	A	3	\$697,800
		B	4	\$1,718,300
		C	2	\$1,299,400
		D	2	\$1,754,990
		E	9	\$11,599,800
		F	3	\$6,790,000
	NA03 - Naples Park Area	B	26	\$10,567,600
		C	16	\$9,498,599
		D	1	\$812,250
	NA04 - Pelican Bay Area	B	1	\$479,900
		C	5	\$3,078,900
		D	6	\$5,061,600
		E	2	\$2,525,000
		F	2	\$6,979,000
		G	2	\$25,470,000
		NA05 - Crayton Rd Area	A	6
	B		19	\$7,123,850
	C		7	\$4,436,400
	D		9	\$7,823,600
	E		15	\$21,651,900
	F		21	\$68,297,000
	G		5	\$36,612,000
	NA06 - Olde Naples Area	B	12	\$4,449,999
		C	6	\$3,535,000
		D	4	\$3,709,000
		E	5	\$6,538,000
		F	20	\$61,522,583
		G	3	\$21,284,000
		NA07 - Port Royal-Aqualane Area	F	3
	G		5	\$48,944,000
	NA08 - Royal Harbor-Windstar Area	A	3	\$568,000
		B	7	\$2,842,700
		C	9	\$5,305,690
		D	1	\$775,000
		E	4	\$6,323,000
		F	2	\$8,651,554
	NA09 - South Naples Area	A	23	\$4,631,346
		B	52	\$18,600,414
		C	20	\$12,412,756
		D	12	\$10,673,148
		E	8	\$10,369,040
	NA11 - N/O Immokalee Rd W/O 75	A	19	\$3,912,249
		B	46	\$15,852,065
		C	33	\$20,127,277
		D	10	\$8,364,110
		E	23	\$35,874,000
		F	29	\$94,632,900
		G	1	\$6,249,000
	NA12 - N/O Vanderbilt Bch Rd W/O 75	A	10	\$2,025,000
		B	17	\$6,177,500
		C	12	\$7,563,599
		D	2	\$1,810,000
		E	4	\$5,324,777
	NA13 - Pine Ridge Area	A	2	\$449,900
		B	4	\$1,225,800
		C	2	\$1,394,900
		D	1	\$975,000
		E	4	\$5,514,000
		F	4	\$13,815,000
	NA14 - N/O Pine Ridge Rd and Vineyards	A	20	\$4,293,795
		B	56	\$20,779,193
		C	47	\$28,253,070

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Company by Geocode-PriceCode**

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
X-Other	NA14 - N/O Pine Ridge Rd and Vineyards	D	12	\$10,698,800
		E	15	\$21,060,000
		F	1	\$3,300,000
	NA15 - E/O 41 W/O Goodlette	A	10	\$2,085,300
		B	11	\$4,208,700
		C	5	\$3,364,800
		D	5	\$4,293,900
		E	5	\$6,751,970
	NA16 - S/O Pine Ridge Rd	A	39	\$7,202,344
		B	30	\$10,335,350
		C	12	\$7,201,199
		D	2	\$1,559,500
		E	3	\$4,289,000
		F	3	\$8,400,000
		G	1	\$5,450,700
	NA17 - N/O Davis Blvd	A	77	\$13,875,173
		B	61	\$22,305,525
		C	9	\$5,389,600
		D	1	\$759,500
	NA18 - N/O Rattlesnake Hammock	A	93	\$17,350,465
		B	40	\$13,351,309
		C	9	\$5,677,400
		D	3	\$2,353,900
		F	2	\$5,345,000
	NA19 - Lely Area	A	28	\$4,968,090
		B	73	\$26,606,968
		C	20	\$11,960,451
		D	5	\$4,253,300
		E	6	\$7,063,500
	NA21 - N/O Immokalee Rd E/O 75	A	42	\$8,309,930
		B	70	\$24,527,083
		C	42	\$25,902,773
		D	22	\$18,733,660
		E	22	\$32,626,582
		F	18	\$51,030,479
		G	1	\$5,500,000
	NA22 - S/O Immokalee Rd W/O 951	A	7	\$1,333,200
		B	52	\$19,109,190
		C	16	\$9,461,940
		D	1	\$949,000
		E	4	\$5,743,000
	NA23 - S/O Pine Ridge Rd W/O 951	B	5	\$2,179,400
		C	6	\$3,797,600
		D	2	\$1,638,900
	NA24 - Golden Gate City	A	8	\$1,306,100
		B	16	\$4,614,300
	NA31 - S/O Immokalee Rd	A	7	\$1,262,300
		B	36	\$13,111,302
		C	18	\$10,920,768
		D	4	\$3,409,917
NA32 - S/O White Blvd	B	2	\$849,900	
	F	1	\$2,899,000	
NA33 - Corkscrew Area	C	1	\$639,000	
NA34 - E/O Wilson N/O GG Blvd	B	19	\$6,937,978	
NA36 - East Collier N/O 75	A	5	\$1,051,700	
	B	19	\$6,423,306	
NA37 - East Collier S/O 75 E/O 951	A	1	\$249,000	
	B	83	\$31,587,240	
	C	22	\$12,305,050	
	D	4	\$3,654,605	
	E	2	\$2,239,210	
NA38 - South of US41 East of 951	A	9	\$1,567,400	
	B	29	\$11,546,299	
	C	23	\$13,999,359	
	D	4	\$3,234,772	
	E	11	\$16,666,230	
NA39 - South of US41 East SR92	A	12	\$2,481,487	
	B	8	\$2,952,600	
	C	2	\$1,224,900	
	D	2	\$1,688,000	

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Company by Geocode-PriceCode**

Market	(All)		Data	
Select Broker Company Name	GEO AREA	Code	Units	Volume
X-Other	NA41 - GGE 3-12	B	9	\$3,349,700
		C	7	\$4,243,800
		D	2	\$1,799,800
	NA42 - GGE 15, 27-28, 193-195	B	10	\$3,667,800
		C	3	\$1,780,580
		D	1	\$769,000
	NA43 - GGE 21-22, 36-38, 52-53, 59-60	A	1	\$249,999
		B	11	\$3,820,400
	NA44 - GGE 16-20, 23-25	B	8	\$3,058,400
		C	1	\$649,900
		D	1	\$869,000
		F	1	\$2,000,000
	NA45 - GGE 13-14, 48-51	A	1	\$162,000
		B	6	\$2,274,645
		E	1	\$1,250,000
	NA46 - GGE 39-47, 61-65	A	5	\$1,205,870
		B	22	\$6,932,423
	NA47 - GGE 67-78	B	16	\$5,625,000
		C	1	\$599,950
		E	1	\$1,150,000
NA48 - GGE 79-93	A	1	\$234,900	
	B	13	\$4,242,599	
	C	1	\$624,900	
	NA50 - East Collier S/O 75	A	3	\$549,900
<b>X-Other Total</b>			<b>2938</b>	<b>\$1,896,386,129</b>
#N/A	BN02 - West of US41 South of Bonita Bay	C	1	\$599,000
	BN05 - Pelican Landing and North	A	1	\$110,000
	BN06 - North Bonita East of US41	B	1	\$339,000
	BN08 - East of US41 South of Terry	B	1	\$320,000
	BN12 - East of I-75 South of City Line	B	1	\$469,900
	ES03 - Estero	C	1	\$629,900
	NA01 - N/O 111th Ave	A	1	\$239,000
	NA41 - GGE 3-12	B	1	\$315,000
	NA44 - GGE 16-20, 23-25	C	1	\$518,900
	NA46 - GGE 39-47, 61-65	B	1	\$277,900
<b>#N/A Total</b>			<b>10</b>	<b>\$3,818,600</b>
<b>Grand Total</b>			<b>6724</b>	<b>\$5,917,198,685</b>

**John R. Wood Properties, Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Count-Average by Geocode**

GEO AREA	OwnershipDesc		Data		Total Count	Total Average List Price
	Condo		Single Family			
	Count	Average List Price	Count	Average List Price		
BN01 - Bonita Beach	22	\$ 454,677	19	\$ 2,382,671	41	\$ 1,348,138
BN02 - West of US41 South of Bonita Bay	36	\$ 281,601	30	\$ 776,402	66	\$ 506,511
BN04 - Bonita Bay	81	\$ 922,360	33	\$ 1,363,882	114	\$ 1,050,169
BN05 - Pelican Landing and North	130	\$ 689,059	46	\$ 1,256,067	176	\$ 837,254
BN06 - North Bonita East of US41	27	\$ 250,304	42	\$ 467,741	69	\$ 382,657
BN07 - East of US41 North of Terry	20	\$ 193,765	10	\$ 427,037	30	\$ 271,522
BN08 - East of US41 South of Terry	15	\$ 192,760	29	\$ 478,258	44	\$ 380,929
BN09 - Spanish Wells	20	\$ 243,940	29	\$ 504,775	49	\$ 398,312
BN10 - East of Old 41 South of Shangrila	26	\$ 228,507	32	\$ 363,322	58	\$ 302,888
BN11 - South of Bonita Beach Road East of Old 41	43	\$ 280,774	12	\$ 590,025	55	\$ 348,247
BN12 - East of I-75 South of City Line	97	\$ 280,904	95	\$ 496,366	192	\$ 387,513
ES01 - Estero	115	\$ 306,075	47	\$ 630,516	162	\$ 400,203
ES02 - Estero	47	\$ 236,855	94	\$ 402,240	141	\$ 347,111
ES03 - Estero	59	\$ 260,740	137	\$ 509,434	196	\$ 434,572
ES04 - The Brooks	108	\$ 309,678	68	\$ 997,338	176	\$ 575,365
NA01 - N/O 111th Ave	174	\$ 861,746	70	\$ 1,770,309	244	\$ 1,122,399
NA02 - Vanderbilt Beach Area	58	\$ 1,212,962	20	\$ 1,858,690	78	\$ 1,378,533
NA03 - Naples Park Area	14	\$ 403,048	65	\$ 477,673	79	\$ 464,448
NA04 - Pelican Bay Area	142	\$ 1,662,917	22	\$ 5,065,909	164	\$ 2,119,416
NA05 - Crayton Rd Area	224	\$ 1,360,919	119	\$ 2,835,249	343	\$ 1,872,421
NA06 - Olde Naples Area	92	\$ 1,355,603	81	\$ 3,980,398	173	\$ 2,584,553
NA07 - Port Royal-Aqualane Area	3	\$ 1,678,300	71	\$ 11,132,634	74	\$ 10,749,350
NA08 - Royal Harbor-Windstar Area	64	\$ 603,951	37	\$ 2,042,266	101	\$ 1,130,859
NA09 - South Naples Area	119	\$ 337,011	98	\$ 749,282	217	\$ 523,198
NA11 - N/O Immokalee Rd W/O 75	150	\$ 408,267	196	\$ 1,406,659	346	\$ 973,831
NA12 - N/O Vanderbilt Bch Rd W/O 75	139	\$ 554,940	74	\$ 1,254,476	213	\$ 797,971
NA13 - Pine Ridge Area	13	\$ 254,023	35	\$ 2,291,926	48	\$ 1,739,994
NA14 - N/O Pine Ridge Rd and Vineyards	172	\$ 391,005	126	\$ 830,600	298	\$ 576,874
NA15 - E/O 41 W/O Goodlette	41	\$ 539,548	40	\$ 589,835	81	\$ 564,381
NA16 - S/O Pine Ridge Rd	207	\$ 356,323	110	\$ 1,635,944	317	\$ 800,355
NA17 - N/O Davis Blvd	167	\$ 204,166	113	\$ 433,736	280	\$ 296,814
NA18 - N/O Rattlesnake Hammock	251	\$ 230,692	95	\$ 677,958	346	\$ 353,496
NA19 - Lely Area	144	\$ 303,116	112	\$ 678,368	256	\$ 467,289
NA21 - N/O Immokalee Rd E/O 75	160	\$ 273,368	248	\$ 1,104,047	408	\$ 778,291
NA22 - S/O Immokalee Rd W/O 951	40	\$ 281,730	118	\$ 541,299	158	\$ 475,585
NA23 - S/O Pine Ridge Rd W/O 951			21	\$ 694,890	21	\$ 694,890
NA24 - Golden Gate City	6	\$ 111,883	23	\$ 273,565	29	\$ 240,114
NA31 - S/O Immokalee Rd	30	\$ 281,638	58	\$ 550,306	88	\$ 458,715
NA32 - S/O White Blvd			4	\$ 1,049,725	4	\$ 1,049,725
NA33 - Corkscrew Area			1	\$ 639,000	1	\$ 639,000

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**John R. Wood Properties. Inc.**  
**2018 01 01 Active Listing Reports.xlsx**  
**Count-Average by Geocode**

	OwnershipDesc		Data		Total Count	Total Average List Price
	Condo		Single Family			
NA34 - E/O Wilson N/O GG Blvd			33	\$ 362,624	33	\$ 362,624
NA35 - E/O Wilson N/O 75			2	\$ 249,450	2	\$ 249,450
NA36 - East Collier N/O 75	6	\$ 243,256	50	\$ 340,512	56	\$ 330,092
NA37 - East Collier S/O 75 E/O 951	57	\$ 325,673	101	\$ 537,263	158	\$ 460,930
NA38 - South of US41 East of 951	154	\$ 370,956	74	\$ 885,229	228	\$ 537,869
NA39 - South of US41 East SR92	27	\$ 254,561	12	\$ 555,550	39	\$ 347,173
NA41 - GGE 3-12			48	\$ 616,253	48	\$ 616,253
NA42 - GGE 15, 27-28, 193-195			26	\$ 439,465	26	\$ 439,465
NA43 - GGE 21-22, 36-38, 52-53, 59-60			19	\$ 389,632	19	\$ 389,632
NA44 - GGE 16-20, 23-25			24	\$ 584,962	24	\$ 584,962
NA45 - GGE 13-14, 48-51			18	\$ 401,191	18	\$ 401,191
NA46 - GGE 39-47, 61-65			56	\$ 310,139	56	\$ 310,139
NA47 - GGE 67-78			42	\$ 369,649	42	\$ 369,649
NA48 - GGE 79-93			35	\$ 327,516	35	\$ 327,516
NA50 - East Collier S/O 75	4	\$ 194,950			4	\$ 194,950
<b>Grand Total</b>	<b>3504</b>	<b>\$ 544,541</b>	<b>3220</b>	<b>\$ 1,245,070</b>	<b>6724</b>	<b>\$ 880,012</b>