

**4Q 2017 Pelican Bay  
Active & Closed Market Reports**



# **4th QUARTER 2017 PELICAN BAY MARKET STUDY WORKBOOK**

## **INDEX PAGE**

- **Sum of List Price of Active Listings (3-4)**
- **Average List Price of Active Listings (5-6)**
- **Average Price Per Sq. Ft. of Active Listings (7-8)**
- **Active Listing Count (9-10)**
- **Average Price Per Sq. Ft. of Closed Listings (11-12)**
- **Sum of Closed Units By Year (13-15)**
- **Summary of Closed Units, Volume by Community & Property Type (16-34)**
- **Average Sales Price by Condo and Bedrooms (35-49)**
- **Total Sales Price by Condo and Bedrooms (50-63)**
- **Closed Quarterly Breakdown by All Quarters (64-80)**
- **ASP by Property Type and Year (81-82)**
- **ASP by Property Type, Condo, and Year (83-84)**

| Sum of Price Lst         |                            |                             | Code               |                     |                     |                     |                     |                     |                      |
|--------------------------|----------------------------|-----------------------------|--------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------|
| Community                | Description                | Converted Subdivision Condo | B                  | C                   | D                   | E                   | F                   | G                   | Grand Total          |
| Pelican Bay              | Condo                      | AVALON AT PELICAN BAY       | \$1,392,500        | \$649,900           |                     |                     |                     |                     | \$2,042,400          |
|                          |                            | BARRINGTON CLUB             |                    | \$525,000           |                     |                     |                     |                     | \$525,000            |
|                          |                            | BREAKWATER AT PELICAN BAY   |                    | \$2,683,000         | \$839,900           |                     |                     |                     | \$3,522,900          |
|                          |                            | CALAIS AT PELICAN BAY       |                    | \$679,000           | \$1,789,900         |                     |                     |                     | \$2,468,900          |
|                          |                            | CAP FERRAT                  |                    |                     |                     | \$1,550,000         | \$5,549,000         | \$5,325,000         | \$12,424,000         |
|                          |                            | CHATEAUMERE                 |                    | \$1,767,700         | \$789,000           |                     |                     |                     | \$2,556,700          |
|                          |                            | CHATEAUMERE ROYALE          |                    | \$615,000           |                     |                     |                     |                     | \$615,000            |
|                          |                            | CLARIDGE                    |                    |                     |                     | \$1,100,000         |                     |                     | \$1,100,000          |
|                          |                            | CRESCENT                    |                    |                     | \$2,779,000         | \$1,195,000         |                     |                     | \$3,974,000          |
|                          |                            | DORCHESTER                  |                    | \$650,000           |                     | \$3,120,000         |                     |                     | \$3,770,000          |
|                          |                            | GLENCOVE IN PELICAN BAY     | \$479,900          |                     |                     |                     |                     |                     | \$479,900            |
|                          |                            | GROSVENOR                   |                    | \$675,000           | \$800,000           |                     | \$2,225,000         |                     | \$3,700,000          |
|                          |                            | HERON AT PELICAN BAY        |                    |                     |                     | \$1,425,000         |                     |                     | \$1,425,000          |
|                          |                            | HYDE PARK                   |                    | \$719,000           |                     |                     |                     |                     | \$719,000            |
|                          |                            | INTERLACHEN                 |                    | \$2,982,800         | \$829,000           | \$1,200,000         |                     |                     | \$5,011,800          |
|                          |                            | L'AMBIANCE                  |                    | \$1,279,400         | \$939,900           |                     |                     |                     | \$2,219,300          |
|                          |                            | LAUREL OAKS AT PELICAN BAY  | \$2,571,500        |                     |                     |                     |                     |                     | \$2,571,500          |
|                          |                            | LUGANO                      |                    | \$1,273,900         |                     |                     |                     |                     | \$1,273,900          |
|                          |                            | MARBELLA                    |                    |                     |                     | \$4,344,000         | \$13,535,000        |                     | \$17,879,000         |
|                          |                            | PEBBLE CREEK                |                    | \$1,763,000         | \$775,000           |                     |                     |                     | \$2,538,000          |
|                          |                            | POINTE AT PELICAN BAY       |                    |                     | \$998,000           | \$1,140,000         |                     |                     | \$2,138,000          |
|                          |                            | SAN MARINO IN PELICAN BAY   |                    | \$699,000           |                     |                     |                     |                     | \$699,000            |
|                          |                            | SANCTUARY AT PELICAN BAY    |                    | \$585,000           | \$779,000           |                     |                     |                     | \$1,364,000          |
|                          |                            | SERENDIPITY                 | \$475,000          |                     |                     |                     |                     |                     | \$475,000            |
|                          |                            | ST KITTS                    |                    |                     | \$995,000           | \$2,125,000         |                     |                     | \$3,120,000          |
|                          |                            | ST LAURENT                  |                    |                     |                     | \$1,049,000         |                     |                     | \$1,049,000          |
|                          |                            | ST MAARTEN                  | \$469,000          |                     | \$1,718,515         |                     |                     |                     | \$2,187,515          |
|                          |                            | ST MARISSA                  |                    |                     | \$799,000           |                     |                     |                     | \$799,000            |
|                          |                            | ST NICOLE                   |                    |                     | \$2,457,800         |                     |                     |                     | \$2,457,800          |
|                          |                            | ST PIERRE                   |                    |                     | \$1,789,000         | \$2,380,000         |                     |                     | \$4,169,000          |
|                          |                            | ST RAPHAEL                  |                    | \$678,800           | \$995,000           | \$4,889,000         | \$5,585,000         |                     | \$12,147,800         |
|                          |                            | ST SIMONE                   |                    | \$549,000           |                     |                     |                     |                     | \$549,000            |
|                          |                            | ST THOMAS                   |                    | \$579,000           |                     |                     |                     |                     | \$579,000            |
|                          |                            | ST TROPEZ                   |                    | \$1,333,000         |                     |                     |                     |                     | \$1,333,000          |
|                          |                            | STRATFORD                   |                    | \$595,000           |                     | \$1,000,000         |                     |                     | \$1,595,000          |
|                          |                            | VALENCIA AT PELICAN BAY     | \$479,900          | \$2,333,900         |                     |                     |                     |                     | \$2,813,800          |
|                          |                            | WILLOW BROOK AT PELICAN BAY |                    | \$579,000           |                     |                     |                     |                     | \$579,000            |
|                          | <b>Condo Total</b>         |                             | <b>\$5,867,800</b> | <b>\$24,194,400</b> | <b>\$20,073,015</b> | <b>\$26,517,000</b> | <b>\$26,894,000</b> | <b>\$5,325,000</b>  | <b>\$108,871,215</b> |
|                          | <b>Single Family</b>       | BARRINGTON AT PELICAN BAY   |                    |                     |                     | \$1,695,000         |                     |                     | \$1,695,000          |
|                          |                            | OAKMONT                     |                    |                     |                     | \$4,668,000         |                     |                     | \$4,668,000          |
|                          |                            | PELICAN BAY WOODS           |                    |                     |                     |                     | \$8,850,000         | \$11,193,000        | \$20,043,000         |
|                          |                            | PINECREST AT PELICAN BAY    |                    |                     |                     | \$1,650,000         |                     |                     | \$1,650,000          |
|                          |                            | VILLAGE AT PELICAN BAY      |                    |                     |                     |                     | \$2,195,000         |                     | \$2,195,000          |
|                          | <b>Single Family Total</b> |                             |                    |                     |                     | <b>\$8,013,000</b>  | <b>\$11,045,000</b> | <b>\$11,193,000</b> | <b>\$30,251,000</b>  |
|                          | <b>Villa</b>               | BAY VILLAS                  |                    |                     | \$910,000           | \$1,010,000         |                     |                     | \$1,920,000          |
|                          |                            | CANNES                      |                    |                     |                     | \$1,695,000         |                     |                     | \$1,695,000          |
|                          |                            | ISLE VERDE AT PELICAN BAY   |                    |                     |                     |                     | \$4,695,000         |                     | \$4,695,000          |
|                          | <b>Villa Total</b>         |                             |                    |                     | <b>\$910,000</b>    | <b>\$2,705,000</b>  | <b>\$4,695,000</b>  |                     | <b>\$8,310,000</b>   |
| <b>Pelican Bay Total</b> |                            |                             | <b>\$5,867,800</b> | <b>\$24,194,400</b> | <b>\$20,983,015</b> | <b>\$37,235,000</b> | <b>\$42,634,000</b> | <b>\$16,518,000</b> | <b>\$147,432,215</b> |
| <b>Bay Colony</b>        | <b>Condo</b>               | BILTMORE AT BAY COLONY      |                    |                     |                     |                     | \$18,219,000        |                     | \$18,219,000         |

| Sum of Price Lst        |                            |                                | Code               |                     |                     |                     |                      |                      |                      |  |
|-------------------------|----------------------------|--------------------------------|--------------------|---------------------|---------------------|---------------------|----------------------|----------------------|----------------------|--|
| Community               | Description                | Converted Subdivision Condo    | B                  | C                   | D                   | E                   | F                    | G                    | Grand Total          |  |
| <b>Bay Colony</b>       | <b>Condo</b>               | BRIGHTON AT BAY COLONY         |                    |                     |                     |                     | \$9,200,000          | \$5,195,000          | <b>\$14,395,000</b>  |  |
|                         |                            | CARLYSLE AT BAY COLONY         |                    |                     |                     |                     | \$4,395,000          |                      | <b>\$4,395,000</b>   |  |
|                         |                            | CONTESSA AT BAY COLONY         |                    |                     |                     |                     | \$12,255,000         |                      | <b>\$12,255,000</b>  |  |
|                         |                            | MANSION LA PALMA AT BAY COLONY |                    |                     |                     | \$1,199,000         |                      |                      | <b>\$1,199,000</b>   |  |
|                         |                            | MARQUESA AT BAY COLONY         |                    |                     |                     | \$3,500,000         |                      |                      | <b>\$3,500,000</b>   |  |
|                         |                            | REMINGTON AT BAY COLONY        |                    |                     |                     |                     | \$9,000,000          | \$5,100,000          | <b>\$14,100,000</b>  |  |
|                         |                            | TOSCANA AT BAY COLONY          |                    |                     |                     | \$1,850,000         | \$4,387,000          |                      | <b>\$6,237,000</b>   |  |
|                         |                            | TRIESTE AT BAY COLONY          |                    |                     |                     | \$1,995,000         | \$13,668,000         |                      | <b>\$15,663,000</b>  |  |
|                         |                            | WINDSOR AT BAY COLONY          |                    |                     |                     |                     |                      | \$19,495,000         | <b>\$19,495,000</b>  |  |
|                         | <b>Condo Total</b>         |                                |                    |                     |                     | <b>\$8,544,000</b>  | <b>\$71,124,000</b>  | <b>\$29,790,000</b>  | <b>\$109,458,000</b> |  |
|                         | <b>Single Family</b>       | BAY COLONY SHORES              |                    |                     |                     |                     | \$9,690,000          |                      | <b>\$9,690,000</b>   |  |
|                         |                            | STRAND AT BAY COLONY           |                    |                     |                     |                     |                      | \$49,975,000         | <b>\$49,975,000</b>  |  |
|                         | <b>Single Family Total</b> |                                |                    |                     |                     |                     | <b>\$9,690,000</b>   | <b>\$49,975,000</b>  | <b>\$59,665,000</b>  |  |
|                         | <b>Villa</b>               | VILLA LA PALMA AT BAY COLONY   |                    |                     |                     |                     | \$2,950,000          |                      | <b>\$2,950,000</b>   |  |
|                         |                            | VIZCAYA AT BAY COLONY          |                    |                     |                     |                     | \$10,094,000         | \$5,995,000          | <b>\$16,089,000</b>  |  |
|                         | <b>Villa Total</b>         |                                |                    |                     |                     |                     | <b>\$13,044,000</b>  | <b>\$5,995,000</b>   | <b>\$19,039,000</b>  |  |
| <b>Bay Colony Total</b> |                            |                                |                    |                     |                     | <b>\$8,544,000</b>  | <b>\$93,858,000</b>  | <b>\$85,760,000</b>  | <b>\$188,162,000</b> |  |
| <b>Grand Total</b>      |                            |                                | <b>\$5,867,800</b> | <b>\$24,194,400</b> | <b>\$20,983,015</b> | <b>\$45,779,000</b> | <b>\$136,492,000</b> | <b>\$102,278,000</b> | <b>\$335,594,215</b> |  |

| Average of Price Lst |                            |                             | Code             |                  |                  |                    |                    |                    |                    |
|----------------------|----------------------------|-----------------------------|------------------|------------------|------------------|--------------------|--------------------|--------------------|--------------------|
| Community            | Description                | Converted Subdivision Condo | B                | C                | D                | E                  | F                  | G                  | Grand Total        |
| Pelican Bay          | Condo                      | AVALON AT PELICAN BAY       | \$464,167        | \$649,900        |                  |                    |                    |                    | \$510,600          |
|                      |                            | BARRINGTON CLUB             |                  | \$525,000        |                  |                    |                    |                    | \$525,000          |
|                      |                            | BREAKWATER AT PELICAN BAY   |                  | \$670,750        | \$839,900        |                    |                    |                    | \$704,580          |
|                      |                            | CALAIS AT PELICAN BAY       |                  | \$679,000        | \$894,950        |                    |                    |                    | \$822,967          |
|                      |                            | CAP FERRAT                  |                  |                  |                  | \$1,550,000        | \$2,774,500        | \$5,325,000        | \$3,106,000        |
|                      |                            | CHATEAUMERE                 |                  | \$589,233        | \$789,000        |                    |                    |                    | \$639,175          |
|                      |                            | CHATEAUMERE ROYALE          |                  | \$615,000        |                  |                    |                    |                    | \$615,000          |
|                      |                            | CLARIDGE                    |                  |                  |                  | \$1,100,000        |                    |                    | \$1,100,000        |
|                      |                            | CRESCENT                    |                  |                  | \$926,333        | \$1,195,000        |                    |                    | \$993,500          |
|                      |                            | DORCHESTER                  |                  | \$650,000        |                  | \$1,560,000        |                    |                    | \$1,256,667        |
|                      |                            | GLENCOVE IN PELICAN BAY     | \$479,900        |                  |                  |                    |                    |                    | \$479,900          |
|                      |                            | GROSVENOR                   |                  | \$675,000        | \$800,000        |                    | \$2,225,000        |                    | \$1,233,333        |
|                      |                            | HERON AT PELICAN BAY        |                  |                  |                  | \$1,425,000        |                    |                    | \$1,425,000        |
|                      |                            | HYDE PARK                   |                  | \$719,000        |                  |                    |                    |                    | \$719,000          |
|                      |                            | INTERLACHEN                 |                  | \$596,560        | \$829,000        | \$1,200,000        |                    |                    | \$715,971          |
|                      |                            | L'AMBIANCE                  |                  | \$639,700        | \$939,900        |                    |                    |                    | \$739,767          |
|                      |                            | LAUREL OAKS AT PELICAN BAY  | \$428,583        |                  |                  |                    |                    |                    | \$428,583          |
|                      |                            | LUGANO                      |                  | \$636,950        |                  |                    |                    |                    | \$636,950          |
|                      |                            | MARBELLA                    |                  |                  |                  | \$1,448,000        | \$2,707,000        |                    | \$2,234,875        |
|                      |                            | PEBBLE CREEK                |                  | \$587,667        | \$775,000        |                    |                    |                    | \$634,500          |
|                      |                            | POINTE AT PELICAN BAY       |                  |                  | \$998,000        | \$1,140,000        |                    |                    | \$1,069,000        |
|                      |                            | SAN MARINO IN PELICAN BAY   |                  | \$699,000        |                  |                    |                    |                    | \$699,000          |
|                      |                            | SANCTUARY AT PELICAN BAY    |                  | \$585,000        | \$779,000        |                    |                    |                    | \$682,000          |
|                      |                            | SERENDIPITY                 | \$475,000        |                  |                  |                    |                    |                    | \$475,000          |
|                      |                            | ST KITTS                    |                  |                  | \$995,000        | \$1,062,500        |                    |                    | \$1,040,000        |
|                      |                            | ST LAURENT                  |                  |                  |                  | \$1,049,000        |                    |                    | \$1,049,000        |
|                      |                            | ST MAARTEN                  | \$469,000        |                  | \$859,258        |                    |                    |                    | \$729,172          |
|                      |                            | ST MARISSA                  |                  |                  | \$799,000        |                    |                    |                    | \$799,000          |
|                      |                            | ST NICOLE                   |                  |                  | \$819,267        |                    |                    |                    | \$819,267          |
|                      |                            | ST PIERRE                   |                  |                  | \$894,500        | \$1,190,000        |                    |                    | \$1,042,250        |
|                      |                            | ST RAPHAEL                  |                  | \$678,800        | \$995,000        | \$1,629,667        | \$2,792,500        |                    | \$1,735,400        |
|                      |                            | ST SIMONE                   |                  | \$549,000        |                  |                    |                    |                    | \$549,000          |
|                      |                            | ST THOMAS                   |                  | \$579,000        |                  |                    |                    |                    | \$579,000          |
|                      |                            | ST TROPEZ                   |                  | \$666,500        |                  |                    |                    |                    | \$666,500          |
|                      |                            | STRATFORD                   |                  | \$595,000        |                  | \$1,000,000        |                    |                    | \$797,500          |
|                      |                            | VALENCIA AT PELICAN BAY     | \$479,900        | \$583,475        |                  |                    |                    |                    | \$562,760          |
|                      |                            | WILLOW BROOK AT PELICAN BAY |                  | \$579,000        |                  |                    |                    |                    | \$579,000          |
|                      | <b>Condo Total</b>         |                             | <b>\$451,369</b> | <b>\$620,369</b> | <b>\$872,740</b> | <b>\$1,325,850</b> | <b>\$2,689,400</b> | <b>\$5,325,000</b> | <b>\$1,027,087</b> |
|                      | <b>Single Family</b>       | BARRINGTON AT PELICAN BAY   |                  |                  |                  | \$1,695,000        |                    |                    | \$1,695,000        |
|                      |                            | OAKMONT                     |                  |                  |                  | \$1,556,000        |                    |                    | \$1,556,000        |
|                      |                            | PELICAN BAY WOODS           |                  |                  |                  |                    | \$2,950,000        | \$5,596,500        | \$4,008,600        |
|                      |                            | PINECREST AT PELICAN BAY    |                  |                  |                  | \$1,650,000        |                    |                    | \$1,650,000        |
|                      |                            | VILLAGE AT PELICAN BAY      |                  |                  |                  |                    | \$2,195,000        |                    | \$2,195,000        |
|                      | <b>Single Family Total</b> |                             |                  |                  |                  | <b>\$1,602,600</b> | <b>\$2,761,250</b> | <b>\$5,596,500</b> | <b>\$2,750,091</b> |

| Average of Price Lst     |                            |                                | Code             |                  |                  |                    |                    |                     |                     |
|--------------------------|----------------------------|--------------------------------|------------------|------------------|------------------|--------------------|--------------------|---------------------|---------------------|
| Community                | Description                | Converted Subdivision Condo    | B                | C                | D                | E                  | F                  | G                   | Grand Total         |
| Pelican Bay              | Villa                      | BAY VILLAS                     |                  |                  | \$910,000        | \$1,010,000        |                    |                     | \$960,000           |
|                          |                            | CANNES                         |                  |                  |                  | \$1,695,000        |                    |                     | \$1,695,000         |
|                          |                            | ISLE VERDE AT PELICAN BAY      |                  |                  |                  |                    | \$2,347,500        |                     | \$2,347,500         |
|                          | <b>Villa Total</b>         |                                |                  |                  | <b>\$910,000</b> | <b>\$1,352,500</b> | <b>\$2,347,500</b> |                     | <b>\$1,662,000</b>  |
| <b>Pelican Bay Total</b> |                            |                                | <b>\$451,369</b> | <b>\$620,369</b> | <b>\$874,292</b> | <b>\$1,379,074</b> | <b>\$2,664,625</b> | <b>\$5,506,000</b>  | <b>\$1,208,461</b>  |
| Bay Colony               | Condo                      | BILTMORE AT BAY COLONY         |                  |                  |                  |                    | \$4,554,750        |                     | \$4,554,750         |
|                          |                            | BRIGHTON AT BAY COLONY         |                  |                  |                  |                    | \$4,600,000        | \$5,195,000         | \$4,798,333         |
|                          |                            | CARLYSLE AT BAY COLONY         |                  |                  |                  |                    | \$4,395,000        |                     | \$4,395,000         |
|                          |                            | CONTESSA AT BAY COLONY         |                  |                  |                  |                    | \$4,085,000        |                     | \$4,085,000         |
|                          |                            | MANSION LA PALMA AT BAY COLONY |                  |                  |                  | \$1,199,000        |                    |                     | \$1,199,000         |
|                          |                            | MARQUESA AT BAY COLONY         |                  |                  |                  | \$1,750,000        |                    |                     | \$1,750,000         |
|                          |                            | REMINGTON AT BAY COLONY        |                  |                  |                  |                    | \$4,500,000        | \$5,100,000         | \$4,700,000         |
|                          |                            | TOSCANA AT BAY COLONY          |                  |                  |                  | \$1,850,000        | \$2,193,500        |                     | \$2,079,000         |
|                          |                            | TRIESTE AT BAY COLONY          |                  |                  |                  | \$1,995,000        | \$2,733,600        |                     | \$2,610,500         |
|                          |                            | WINDSOR AT BAY COLONY          |                  |                  |                  |                    |                    | \$9,747,500         | \$9,747,500         |
|                          | <b>Condo Total</b>         |                                |                  |                  |                  | <b>\$1,708,800</b> | <b>\$3,743,368</b> | <b>\$7,447,500</b>  | <b>\$3,909,214</b>  |
|                          | Single Family              | BAY COLONY SHORES              |                  |                  |                  |                    | \$4,845,000        |                     | \$4,845,000         |
|                          |                            | STRAND AT BAY COLONY           |                  |                  |                  |                    |                    | \$16,658,333        | \$16,658,333        |
|                          | <b>Single Family Total</b> |                                |                  |                  |                  |                    | <b>\$4,845,000</b> | <b>\$16,658,333</b> | <b>\$11,933,000</b> |
|                          | Villa                      | VILLA LA PALMA AT BAY COLONY   |                  |                  |                  |                    | \$2,950,000        |                     | \$2,950,000         |
|                          |                            | VIZCAYA AT BAY COLONY          |                  |                  |                  |                    | \$3,364,667        | \$5,995,000         | \$4,022,250         |
|                          | <b>Villa Total</b>         |                                |                  |                  |                  |                    | <b>\$3,261,000</b> | <b>\$5,995,000</b>  | <b>\$3,807,800</b>  |
| <b>Bay Colony Total</b>  |                            |                                |                  |                  |                  | <b>\$1,708,800</b> | <b>\$3,754,320</b> | <b>\$10,720,000</b> | <b>\$4,951,632</b>  |
| <b>Grand Total</b>       |                            |                                | <b>\$451,369</b> | <b>\$620,369</b> | <b>\$874,292</b> | <b>\$1,430,594</b> | <b>\$3,329,073</b> | <b>\$9,298,000</b>  | <b>\$2,097,464</b>  |

| Average of Prclstsqft |                            |                             | Code            |                 |                 |                 |                 |                   |             |                 |
|-----------------------|----------------------------|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-------------------|-------------|-----------------|
| Community             | Description                | Converted Subdivision Condo | B               | C               | D               | E               | F               | G                 | Grand Total |                 |
| Pelican Bay           | Condo                      | AVALON AT PELICAN BAY       | \$359.72        | \$362.06        |                 |                 |                 |                   |             | \$360.30        |
|                       |                            | BARRINGTON CLUB             |                 | \$315.69        |                 |                 |                 |                   |             | \$315.69        |
|                       |                            | BREAKWATER AT PELICAN BAY   |                 | \$371.79        | \$451.32        |                 |                 |                   |             | \$387.69        |
|                       |                            | CALAIS AT PELICAN BAY       |                 | \$364.86        | \$448.67        |                 |                 |                   |             | \$420.73        |
|                       |                            | CAP FERRAT                  |                 |                 |                 | \$436.62        | \$843.68        | \$777.37          |             | \$725.34        |
|                       |                            | CHATEAUMERE                 |                 | \$375.48        | \$413.31        |                 |                 |                   |             | \$384.94        |
|                       |                            | CHATEAUMERE ROYALE          |                 | \$455.56        |                 |                 |                 |                   |             | \$455.56        |
|                       |                            | CLARIDGE                    |                 |                 |                 | \$628.93        |                 |                   |             | \$628.93        |
|                       |                            | CRESCENT                    |                 |                 | \$427.66        | \$553.24        |                 |                   |             | \$459.05        |
|                       |                            | DORCHESTER                  |                 | \$373.35        |                 | \$703.24        |                 |                   |             | \$593.28        |
|                       |                            | GLENCOVE IN PELICAN BAY     | \$330.28        |                 |                 |                 |                 |                   |             | \$330.28        |
|                       |                            | GROSVENOR                   |                 | \$265.54        | \$414.29        |                 | \$861.40        |                   |             | \$513.74        |
|                       |                            | HERON AT PELICAN BAY        |                 |                 |                 | \$720.42        |                 |                   |             | \$720.42        |
|                       |                            | HYDE PARK                   |                 | \$499.65        |                 |                 |                 |                   |             | \$499.65        |
|                       |                            | INTERLACHEN                 |                 | \$402.28        | \$361.85        | \$405.95        |                 |                   |             | \$397.03        |
|                       |                            | L'AMBIANCE                  |                 | \$336.10        | \$464.15        |                 |                 |                   |             | \$378.78        |
|                       |                            | LAUREL OAKS AT PELICAN BAY  | \$337.68        |                 |                 |                 |                 |                   |             | \$337.68        |
|                       |                            | LUGANO                      |                 | \$455.45        |                 |                 |                 |                   |             | \$455.45        |
|                       |                            | MARBELLA                    |                 |                 |                 | \$690.69        | \$992.84        |                   |             | \$879.54        |
|                       |                            | PEBBLE CREEK                |                 | \$436.23        | \$472.27        |                 |                 |                   |             | \$445.24        |
|                       |                            | POINTE AT PELICAN BAY       |                 |                 | \$399.20        | \$409.48        |                 |                   |             | \$404.34        |
|                       |                            | SAN MARINO IN PELICAN BAY   |                 | \$342.65        |                 |                 |                 |                   |             | \$342.65        |
|                       |                            | SANCTUARY AT PELICAN BAY    |                 | \$407.10        | \$370.95        |                 |                 |                   |             | \$389.03        |
|                       |                            | SERENDIPITY                 | \$390.30        |                 |                 |                 |                 |                   |             | \$390.30        |
|                       |                            | ST KITTS                    |                 |                 | \$605.60        | \$547.65        |                 |                   |             | \$566.96        |
|                       |                            | ST LAURENT                  |                 |                 |                 | \$713.61        |                 |                   |             | \$713.61        |
|                       |                            | ST MAARTEN                  | \$352.63        |                 | \$621.04        |                 |                 |                   |             | \$531.57        |
|                       |                            | ST MARISSA                  |                 |                 | \$538.77        |                 |                 |                   |             | \$538.77        |
|                       |                            | ST NICOLE                   |                 |                 | \$648.67        |                 |                 |                   |             | \$648.67        |
|                       |                            | ST PIERRE                   |                 |                 | \$590.59        | \$530.98        |                 |                   |             | \$560.78        |
|                       |                            | ST RAPHAEL                  |                 | \$478.03        | \$473.81        | \$791.16        | \$1,070.25      |                   |             | \$780.83        |
|                       |                            | ST SIMONE                   |                 | \$355.34        |                 |                 |                 |                   |             | \$355.34        |
|                       |                            | ST THOMAS                   |                 | \$397.12        |                 |                 |                 |                   |             | \$397.12        |
|                       |                            | ST TROPEZ                   |                 | \$519.63        |                 |                 |                 |                   |             | \$519.63        |
|                       |                            | STRATFORD                   |                 | \$294.41        |                 | \$494.80        |                 |                   |             | \$394.61        |
|                       |                            | VALENCIA AT PELICAN BAY     | \$348.51        | \$405.90        |                 |                 |                 |                   |             | \$394.42        |
|                       |                            | WILLOW BROOK AT PELICAN BAY |                 | \$357.63        |                 |                 |                 |                   |             | \$357.63        |
|                       | <b>Condo Total</b>         |                             | <b>\$348.23</b> | <b>\$396.12</b> | <b>\$500.66</b> | <b>\$618.62</b> | <b>\$965.35</b> | <b>\$777.37</b>   |             | <b>\$512.21</b> |
|                       | <b>Single Family</b>       | BARRINGTON AT PELICAN BAY   |                 |                 |                 | \$597.46        |                 |                   |             | \$597.46        |
|                       |                            | OAKMONT                     |                 |                 |                 | \$528.99        |                 |                   |             | \$528.99        |
|                       |                            | PELICAN BAY WOODS           |                 |                 |                 |                 | \$825.78        | \$1,059.95        |             | \$919.45        |
|                       |                            | PINECREST AT PELICAN BAY    |                 |                 |                 | \$555.56        |                 |                   |             | \$555.56        |
|                       |                            | VILLAGE AT PELICAN BAY      |                 |                 |                 |                 | \$811.46        |                   |             | \$811.46        |
|                       | <b>Single Family Total</b> |                             |                 |                 |                 | <b>\$548.00</b> | <b>\$822.20</b> | <b>\$1,059.95</b> |             | <b>\$740.79</b> |

| Average of Prclstsqft    |                              |                                | Code                 |                 |                 |                   |                   |                   |                   |                   |
|--------------------------|------------------------------|--------------------------------|----------------------|-----------------|-----------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Community                | Description                  | Converted Subdivision Condo    | B                    | C               | D               | E                 | F                 | G                 | Grand Total       |                   |
| Pelican Bay              | Villa                        | BAY VILLAS                     |                      |                 | \$589.00        | \$591.68          |                   |                   | \$590.34          |                   |
|                          |                              | CANNES                         |                      |                 |                 | \$428.90          |                   |                   | \$428.90          |                   |
|                          |                              | ISLE VERDE AT PELICAN BAY      |                      |                 |                 |                   | \$594.46          |                   | \$594.46          |                   |
|                          |                              | <b>Villa Total</b>             |                      |                 | <b>\$589.00</b> | <b>\$510.29</b>   | <b>\$594.46</b>   |                   | <b>\$559.70</b>   |                   |
| <b>Pelican Bay Total</b> |                              |                                | <b>\$348.23</b>      | <b>\$396.12</b> | <b>\$504.34</b> | <b>\$597.51</b>   | <b>\$883.20</b>   | <b>\$965.75</b>   | <b>\$534.76</b>   |                   |
| Bay Colony               | Condo                        | BILTMORE AT BAY COLONY         |                      |                 |                 |                   | \$1,456.42        |                   | \$1,456.42        |                   |
|                          |                              | BRIGHTON AT BAY COLONY         |                      |                 |                 |                   | \$1,494.57        | \$1,505.80        | \$1,498.31        |                   |
|                          |                              | CARLYSLE AT BAY COLONY         |                      |                 |                 |                   | \$1,342.39        |                   | \$1,342.39        |                   |
|                          |                              | CONTESSA AT BAY COLONY         |                      |                 |                 |                   | \$1,443.01        |                   | \$1,443.01        |                   |
|                          |                              | MANSION LA PALMA AT BAY COLONY |                      |                 |                 | \$568.25          |                   |                   | \$568.25          |                   |
|                          |                              | MARQUESA AT BAY COLONY         |                      |                 |                 | \$781.47          |                   |                   | \$781.47          |                   |
|                          |                              | REMINGTON AT BAY COLONY        |                      |                 |                 |                   | \$1,495.02        | \$1,694.35        | \$1,561.46        |                   |
|                          |                              | TOSCANA AT BAY COLONY          |                      |                 |                 | \$734.13          | \$870.44          |                   | \$825.00          |                   |
|                          |                              | TRIESTE AT BAY COLONY          |                      |                 |                 | \$489.57          | \$735.43          |                   | \$694.45          |                   |
|                          |                              | WINDSOR AT BAY COLONY          |                      |                 |                 |                   |                   | \$1,305.77        | \$1,305.77        |                   |
|                          |                              | <b>Condo Total</b>             |                      |                 |                 | <b>\$670.98</b>   | <b>\$1,204.96</b> | <b>\$1,452.92</b> |                   | <b>\$1,145.03</b> |
|                          |                              | <b>Single Family</b>           | BAY COLONY SHORES    |                 |                 |                   |                   | \$847.71          |                   | \$847.71          |
|                          |                              |                                | STRAND AT BAY COLONY |                 |                 |                   |                   |                   | \$1,801.26        | \$1,801.26        |
|                          |                              | <b>Single Family Total</b>     |                      |                 |                 |                   |                   | <b>\$847.71</b>   | <b>\$1,801.26</b> | <b>\$1,419.84</b> |
| Villa                    | VILLA LA PALMA AT BAY COLONY |                                |                      |                 |                 | \$962.48          |                   | \$962.48          |                   |                   |
|                          | VIZCAYA AT BAY COLONY        |                                |                      |                 |                 | \$925.22          | \$1,137.57        | \$978.31          |                   |                   |
|                          | <b>Villa Total</b>           |                                |                      |                 |                 | <b>\$934.54</b>   | <b>\$1,137.57</b> | <b>\$975.14</b>   |                   |                   |
| <b>Bay Colony Total</b>  |                              |                                |                      |                 | <b>\$670.98</b> | <b>\$1,133.11</b> | <b>\$1,544.13</b> | <b>\$1,158.84</b> |                   |                   |
| <b>Grand Total</b>       |                              |                                | <b>\$348.23</b>      | <b>\$396.12</b> | <b>\$504.34</b> | <b>\$608.99</b>   | <b>\$1,035.59</b> | <b>\$1,386.39</b> | <b>\$682.98</b>   |                   |

| Count of Code | Description          | Converted Subdivision Condo | Code      |           |           |           |           |          |  | Grand Total |
|---------------|----------------------|-----------------------------|-----------|-----------|-----------|-----------|-----------|----------|--|-------------|
|               |                      |                             | B         | C         | D         | E         | F         | G        |  |             |
| Community     |                      |                             |           |           |           |           |           |          |  |             |
| Pelican Bay   | Condo                | AVALON AT PELICAN BAY       | 3         | 1         |           |           |           |          |  | 4           |
|               |                      | BARRINGTON CLUB             |           | 1         |           |           |           |          |  | 1           |
|               |                      | BREAKWATER AT PELICAN BAY   | 4         | 1         |           |           |           |          |  | 5           |
|               |                      | CALAIS AT PELICAN BAY       |           | 1         | 2         |           |           |          |  | 3           |
|               |                      | CAP FERRAT                  |           |           |           | 1         | 2         | 1        |  | 4           |
|               |                      | CHATEAUMERE                 |           | 3         | 1         |           |           |          |  | 4           |
|               |                      | CHATEAUMERE ROYALE          |           | 1         |           |           |           |          |  | 1           |
|               |                      | CLARIDGE                    |           |           |           | 1         |           |          |  | 1           |
|               |                      | CRESCENT                    |           |           | 3         | 1         |           |          |  | 4           |
|               |                      | DORCHESTER                  |           | 1         |           | 2         |           |          |  | 3           |
|               |                      | GLENCOVE IN PELICAN BAY     | 1         |           |           |           |           |          |  | 1           |
|               |                      | GROSVENOR                   |           | 1         | 1         |           |           | 1        |  | 3           |
|               |                      | HERON AT PELICAN BAY        |           |           |           | 1         |           |          |  | 1           |
|               |                      | HYDE PARK                   |           | 1         |           |           |           |          |  | 1           |
|               |                      | INTERLACHEN                 |           | 5         | 1         | 1         |           |          |  | 7           |
|               |                      | L'AMBIANCE                  |           | 2         | 1         |           |           |          |  | 3           |
|               |                      | LAUREL OAKS AT PELICAN BAY  | 6         |           |           |           |           |          |  | 6           |
|               |                      | LUGANO                      |           | 2         |           |           |           |          |  | 2           |
|               |                      | MARBELLA                    |           |           |           | 3         | 5         |          |  | 8           |
|               |                      | PEBBLE CREEK                |           | 3         | 1         |           |           |          |  | 4           |
|               |                      | POINTE AT PELICAN BAY       |           |           | 1         | 1         |           |          |  | 2           |
|               |                      | SAN MARINO IN PELICAN BAY   |           | 1         |           |           |           |          |  | 1           |
|               |                      | SANCTUARY AT PELICAN BAY    |           | 1         | 1         |           |           |          |  | 2           |
|               |                      | SERENDIPITY                 | 1         |           |           |           |           |          |  | 1           |
|               |                      | ST KITTS                    |           |           | 1         | 2         |           |          |  | 3           |
|               |                      | ST LAURENT                  |           |           |           | 1         |           |          |  | 1           |
|               |                      | ST MAARTEN                  | 1         |           | 2         |           |           |          |  | 3           |
|               |                      | ST MARISSA                  |           |           | 1         |           |           |          |  | 1           |
|               |                      | ST NICOLE                   |           |           | 3         |           |           |          |  | 3           |
|               |                      | ST PIERRE                   |           |           | 2         | 2         |           |          |  | 4           |
|               |                      | ST RAPHAEL                  |           | 1         | 1         | 3         | 2         |          |  | 7           |
|               |                      | ST SIMONE                   |           | 1         |           |           |           |          |  | 1           |
|               |                      | ST THOMAS                   |           | 1         |           |           |           |          |  | 1           |
|               |                      | ST TROPEZ                   |           | 2         |           |           |           |          |  | 2           |
|               |                      | STRATFORD                   |           | 1         |           | 1         |           |          |  | 2           |
|               |                      | VALENCIA AT PELICAN BAY     | 1         | 4         |           |           |           |          |  | 5           |
|               |                      | WILLOW BROOK AT PELICAN BAY |           | 1         |           |           |           |          |  | 1           |
|               | <b>Condo Total</b>   |                             | <b>13</b> | <b>39</b> | <b>23</b> | <b>20</b> | <b>10</b> | <b>1</b> |  | <b>106</b>  |
|               | <b>Single Family</b> | BARRINGTON AT PELICAN BAY   |           |           |           | 1         |           |          |  | 1           |
|               |                      | OAKMONT                     |           |           |           | 3         |           |          |  | 3           |
|               |                      | PELICAN BAY WOODS           |           |           |           |           | 3         | 2        |  | 5           |

| Count of Code            | Description                | Converted Subdivision Condo    | Code |    |    |    |    |    |  | Grand Total |
|--------------------------|----------------------------|--------------------------------|------|----|----|----|----|----|--|-------------|
|                          |                            |                                | B    | C  | D  | E  | F  | G  |  |             |
| <b>Community</b>         | <b>Single Family</b>       | PINECREST AT PELICAN BAY       |      |    |    | 1  |    |    |  | 1           |
|                          |                            | VILLAGE AT PELICAN BAY         |      |    |    |    | 1  |    |  | 1           |
|                          | <b>Single Family Total</b> |                                |      |    |    | 5  | 4  | 2  |  | 11          |
|                          | <b>Villa</b>               | BAY VILLAS                     |      |    | 1  | 1  |    |    |  | 2           |
|                          |                            | CANNES                         |      |    |    | 1  |    |    |  | 1           |
|                          |                            | ISLE VERDE AT PELICAN BAY      |      |    |    |    | 2  |    |  | 2           |
|                          | <b>Villa Total</b>         |                                |      |    | 1  | 2  | 2  |    |  | 5           |
| <b>Pelican Bay Total</b> |                            |                                | 13   | 39 | 24 | 27 | 16 | 3  |  | 122         |
| <b>Bay Colony</b>        | <b>Condo</b>               | BILTMORE AT BAY COLONY         |      |    |    |    | 4  |    |  | 4           |
|                          |                            | BRIGHTON AT BAY COLONY         |      |    |    |    | 2  | 1  |  | 3           |
|                          |                            | CARLYSLE AT BAY COLONY         |      |    |    |    | 1  |    |  | 1           |
|                          |                            | CONTESSA AT BAY COLONY         |      |    |    |    | 3  |    |  | 3           |
|                          |                            | MANSION LA PALMA AT BAY COLONY |      |    |    | 1  |    |    |  | 1           |
|                          |                            | MARQUESA AT BAY COLONY         |      |    |    | 2  |    |    |  | 2           |
|                          |                            | REMINGTON AT BAY COLONY        |      |    |    |    | 2  | 1  |  | 3           |
|                          |                            | TOSCANA AT BAY COLONY          |      |    |    | 1  | 2  |    |  | 3           |
|                          |                            | TRIESTE AT BAY COLONY          |      |    |    | 1  | 5  |    |  | 6           |
|                          |                            | WINDSOR AT BAY COLONY          |      |    |    |    |    | 2  |  | 2           |
|                          | <b>Condo Total</b>         |                                |      |    |    | 5  | 19 | 4  |  | 28          |
|                          | <b>Single Family</b>       | BAY COLONY SHORES              |      |    |    |    | 2  |    |  | 2           |
|                          |                            | STRAND AT BAY COLONY           |      |    |    |    |    | 3  |  | 3           |
|                          | <b>Single Family Total</b> |                                |      |    |    |    | 2  | 3  |  | 5           |
|                          | <b>Villa</b>               | VILLA LA PALMA AT BAY COLONY   |      |    |    |    | 1  |    |  | 1           |
|                          |                            | VIZCAYA AT BAY COLONY          |      |    |    |    | 3  | 1  |  | 4           |
|                          | <b>Villa Total</b>         |                                |      |    |    |    | 4  | 1  |  | 5           |
| <b>Bay Colony Total</b>  |                            |                                |      |    |    | 5  | 25 | 8  |  | 38          |
| <b>Grand Total</b>       |                            |                                | 13   | 39 | 24 | 32 | 41 | 11 |  | 160         |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Price Per Sq Ft Averages

| Sum of Ave Pr Per Sq Ft     |               |                            | Year Closed |          |          |          |          |          |          |          |          | Grand Total |
|-----------------------------|---------------|----------------------------|-------------|----------|----------|----------|----------|----------|----------|----------|----------|-------------|
| Community                   | Description   | Subdivision Condo          | 2009        | 2010     | 2011     | 2012     | 2013     | 2014     | 2015     | 2016     | 2017     |             |
| Pelican Bay                 | Condo         | AVALON                     | \$279.81    | \$252.00 | \$254.64 | \$236.98 | \$252.57 | \$288.70 | \$299.08 | \$314.72 | \$306.70 | \$272.63    |
|                             |               | BARRINGTON CLUB            | \$228.59    | \$224.78 | \$223.82 | \$183.04 | \$210.85 | \$222.99 | \$277.68 | \$283.53 | \$267.33 | \$243.85    |
|                             |               | BREAKWATER                 | \$285.55    | \$268.93 | \$265.60 | \$249.68 | \$257.76 | \$318.30 | \$358.92 | \$422.43 | \$370.77 | \$313.28    |
|                             |               | CALAIS                     | \$257.11    | \$282.90 | \$267.09 | \$256.71 | \$273.52 | \$316.77 | \$325.16 | \$373.88 | \$359.57 | \$310.19    |
|                             |               | CAP FERRAT                 | \$431.17    | \$683.18 | \$627.09 | \$649.54 | \$744.50 | \$743.70 | \$886.08 | \$945.53 | \$918.57 | \$767.35    |
|                             |               | CHANTECLAIR MAISONETTES    | \$215.80    | \$232.23 | \$224.99 |          |          | \$290.23 |          |          | \$345.64 | \$262.16    |
|                             |               | CHATEAUMERE                | \$237.06    | \$255.54 | \$249.84 | \$204.94 | \$289.65 | \$292.22 | \$347.74 | \$322.68 | \$323.99 | \$293.80    |
|                             |               | CHATEAUMERE ROYALE         | \$227.12    | \$348.44 | \$259.56 | \$400.87 | \$308.98 | \$317.65 | \$338.48 | \$327.55 |          | \$308.94    |
|                             |               | CLARIDGE                   | \$534.14    | \$385.68 | \$371.29 | \$445.34 | \$435.59 | \$487.31 | \$576.78 | \$556.68 | \$611.23 | \$484.97    |
|                             |               | CORONADO                   | \$590.34    | \$528.24 | \$446.86 | \$398.79 | \$510.04 | \$579.36 | \$515.58 | \$626.84 | \$743.42 | \$563.33    |
|                             |               | CRESCENT                   | \$311.93    | \$314.19 | \$283.62 | \$296.42 | \$234.63 | \$361.61 | \$395.21 | \$350.84 | \$403.51 | \$342.11    |
|                             |               | DORCHESTER                 | \$316.59    | \$293.40 | \$263.13 | \$231.23 | \$239.53 | \$330.05 | \$462.82 | \$353.25 | \$463.17 | \$310.33    |
|                             |               | GLENCOVE                   | \$189.31    | \$188.44 | \$185.19 | \$197.20 | \$202.42 | \$209.12 | \$258.33 | \$232.49 | \$267.73 | \$218.96    |
|                             |               | GLENVIEW                   | \$371.21    |          |          |          | \$413.47 |          |          |          |          | \$388.77    |
|                             |               | GROSVENOR                  | \$321.95    | \$313.16 | \$340.69 | \$251.15 | \$270.02 | \$345.51 | \$381.56 | \$373.43 | \$374.77 | \$323.18    |
|                             |               | HERON AT PELICAN BAY       | \$269.62    | \$323.61 | \$295.83 | \$249.43 | \$348.09 | \$390.37 | \$445.62 |          |          | \$338.75    |
|                             |               | HYDE PARK                  | \$210.87    | \$272.09 | \$172.46 | \$223.46 | \$260.44 | \$263.65 | \$323.39 | \$313.47 | \$334.07 | \$262.27    |
|                             |               | INTERLACHEN                | \$253.60    | \$243.26 | \$306.58 |          | \$250.63 | \$269.20 | \$311.70 | \$301.69 | \$347.18 | \$292.01    |
|                             |               | L'AMBIANCE                 | \$265.54    | \$266.79 | \$243.02 | \$295.11 | \$316.38 | \$305.76 | \$322.23 | \$345.80 | \$347.27 | \$303.44    |
|                             |               | LAUREL OAKS AT PELICAN BAY | \$206.05    | \$227.95 | \$221.95 | \$228.67 | \$226.11 | \$249.40 | \$271.29 | \$296.00 | \$279.26 | \$250.56    |
|                             |               | LUGANO                     | \$285.25    | \$365.35 | \$287.93 |          | \$296.23 | \$284.12 | \$331.84 | \$455.37 | \$450.36 | \$332.67    |
|                             |               | MARBELLA                   | \$497.21    | \$393.56 | \$312.52 | \$292.55 | \$341.71 | \$489.16 | \$788.20 | \$971.82 | \$761.58 | \$493.31    |
|                             |               | MONTENERO                  | \$504.85    | \$673.47 | \$562.39 | \$519.71 | \$585.25 | \$661.62 | \$635.06 | \$813.21 | \$793.22 | \$648.58    |
|                             |               | PEBBLE CREEK               | \$298.14    | \$354.53 | \$295.02 | \$300.64 | \$317.54 | \$324.01 | \$389.27 | \$434.37 | \$396.99 | \$351.69    |
|                             |               | POINTE AT PELICAN BAY      | \$291.57    | \$317.02 | \$303.53 | \$296.75 | \$335.59 | \$360.64 | \$395.33 | \$400.61 | \$413.67 | \$355.02    |
|                             |               | RENAISSANCE                |             | \$316.21 |          |          |          | \$274.70 |          | \$392.03 | \$372.97 | \$342.94    |
|                             |               | SAN MARINO                 | \$294.35    | \$304.77 | \$290.45 | \$292.83 | \$284.02 | \$318.89 | \$345.83 | \$347.00 | \$366.71 | \$315.42    |
|                             |               | SANCTUARY                  | \$219.53    | \$246.72 | \$203.64 | \$213.71 | \$233.57 | \$238.68 | \$318.40 | \$341.15 | \$318.23 | \$259.44    |
|                             |               | SERENDIPITY                |             | \$244.71 | \$225.54 | \$213.86 | \$232.86 | \$241.55 | \$307.45 | \$305.01 | \$312.31 | \$268.18    |
|                             |               | ST KITTS                   | \$347.25    | \$365.04 | \$422.89 | \$342.30 | \$448.74 | \$363.31 | \$490.77 | \$476.32 | \$509.82 | \$438.34    |
|                             |               | ST LAURENT                 | \$440.12    | \$444.63 | \$492.08 | \$490.51 | \$476.34 | \$667.57 | \$695.98 | \$737.96 | \$649.47 | \$578.74    |
|                             |               | ST LUCIA                   | \$297.04    | \$390.33 | \$341.92 | \$188.95 | \$286.29 | \$290.61 | \$299.96 | \$463.11 | \$469.22 | \$338.67    |
|                             |               | ST MAARTEN                 | \$408.05    | \$377.84 | \$390.67 | \$390.44 | \$392.06 | \$485.29 | \$395.23 | \$510.38 | \$547.70 | \$439.24    |
|                             |               | ST MARISSA                 | \$437.02    | \$300.60 | \$353.84 | \$391.50 | \$346.10 | \$391.79 | \$475.85 | \$446.85 | \$519.34 | \$429.64    |
|                             |               | ST NICOLE                  | \$407.61    | \$344.06 | \$403.80 |          | \$406.37 | \$363.95 | \$573.37 | \$591.24 | \$514.31 | \$486.15    |
|                             |               | ST PIERRE                  | \$391.91    | \$412.63 | \$327.47 | \$437.15 | \$445.25 | \$391.96 | \$563.11 | \$515.51 | \$639.56 | \$461.77    |
|                             |               | ST RAPHAEL                 | \$540.98    | \$611.00 | \$457.18 | \$559.46 | \$594.23 | \$547.18 | \$703.81 | \$724.08 | \$725.84 | \$600.57    |
|                             |               | ST SIMONE                  | \$193.25    | \$287.14 | \$226.40 | \$234.10 |          | \$263.50 | \$268.80 | \$270.56 | \$379.41 | \$258.06    |
|                             |               | ST THOMAS                  |             | \$359.59 | \$287.43 | \$353.22 | \$294.89 | \$330.29 | \$395.64 |          | \$345.44 | \$324.81    |
|                             |               | ST TROPEZ                  | \$340.74    | \$446.76 |          | \$279.23 | \$383.72 | \$373.88 | \$423.14 | \$428.61 |          | \$399.21    |
|                             |               | ST VINCENTS                | \$308.64    |          |          |          |          | \$296.76 | \$345.53 | \$346.64 | \$351.20 | \$338.20    |
|                             |               | STRATFORD                  | \$240.74    | \$194.13 | \$269.06 | \$302.91 | \$217.24 | \$340.21 | \$329.05 | \$385.76 | \$389.67 | \$268.29    |
|                             |               | VALENCIA AT PELICAN BAY    | \$240.65    | \$245.34 | \$247.48 | \$219.63 | \$235.14 | \$258.43 | \$340.00 | \$366.84 | \$395.59 | \$281.84    |
| WILLOW BROOK AT PELICAN BAY | \$187.15      | \$198.34                   | \$192.08    | \$175.64 | \$187.15 | \$209.28 | \$263.71 | \$270.53 | \$254.46 | \$216.77 |          |             |
| Condo Total                 |               |                            | \$332.06    | \$367.22 | \$330.19 | \$331.74 | \$359.49 | \$409.20 | \$461.25 | \$478.59 | \$473.08 | \$399.11    |
| Pelican Bay                 | Single Family | BARRINGTON AT PELICAN BAY  | \$416.82    | \$505.29 | \$429.01 | \$408.57 | \$529.58 | \$485.64 | \$575.16 | \$611.96 | \$635.34 | \$509.72    |
|                             |               | CAMBRIDGE AT PELICAN BAY   |             |          |          |          |          |          |          | \$350.22 | \$350.22 |             |
|                             |               | GEORGETOWN                 | \$416.26    | \$533.78 | \$403.33 | \$326.51 | \$400.21 | \$489.93 | \$577.76 | \$488.96 | \$429.94 |             |
|                             |               | JAMESTOWN                  | \$726.88    | \$574.03 | \$503.62 |          |          |          |          |          |          | \$587.20    |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Price Per Sq Ft Averages

| Sum of Ave Pr Per Sq Ft        |                          |                          | Year Closed                  |                   |                 |                 |                 |                 |                 |                 |                 |                 |                 |          |
|--------------------------------|--------------------------|--------------------------|------------------------------|-------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|----------|
| Community                      | Description              | Subdivision Condo        | 2009                         | 2010              | 2011            | 2012            | 2013            | 2014            | 2015            | 2016            | 2017            | Grand Total     |                 |          |
| Pelican Bay                    | Single Family            | OAKMONT                  | \$371.55                     | \$355.88          | \$331.36        | \$366.88        | \$370.02        | \$440.33        | \$445.30        | \$498.59        | \$513.15        | \$420.76        |                 |          |
|                                |                          | PELICAN BAY WOODS        | \$332.72                     | \$348.42          | \$415.46        | \$334.46        | \$344.73        | \$367.50        | \$525.30        | \$400.78        | \$528.12        | \$415.36        |                 |          |
|                                |                          | PINECREST AT PELICAN BAY | \$352.61                     |                   | \$347.94        | \$383.92        | \$335.29        | \$379.15        | \$491.18        | \$532.15        | \$510.15        | \$410.40        |                 |          |
|                                |                          | POINTE VERDE             |                              | \$517.26          |                 |                 |                 | \$516.81        |                 |                 | \$510.31        | \$514.75        |                 |          |
|                                |                          | VILLAGE AT PELICAN BAY   |                              | \$320.15          |                 | \$301.99        | \$367.43        | \$303.95        | \$403.46        | \$397.83        | \$429.72        | \$371.97        |                 |          |
|                                |                          | WATERFORD AT PELICAN BAY |                              |                   |                 | \$477.10        | \$488.49        |                 | \$476.36        | \$534.95        | \$460.43        | \$485.08        |                 |          |
|                                |                          | Single Family Total      |                              | \$403.76          | \$413.25        | \$388.23        | \$363.22        | \$381.21        | \$430.72        | \$499.59        | \$481.73        | \$517.24        | \$436.68        |          |
|                                |                          | Villa                    | BAY VILLAS                   | \$371.93          | \$350.30        | \$353.52        | \$392.04        | \$378.15        | \$385.83        | \$417.45        | \$444.24        | \$492.19        | \$393.78        |          |
|                                |                          |                          | BEAUVILLE                    |                   | \$307.01        | \$293.57        | \$332.23        | \$362.23        | \$429.78        | \$448.17        | \$433.98        | \$425.99        | \$375.39        |          |
|                                |                          |                          | BRIDGE WAY VILLAS            | \$431.61          | \$386.36        | \$446.51        |                 | \$439.70        | \$481.62        | \$577.62        | \$593.09        | \$553.46        | \$494.73        |          |
|                                |                          |                          | CANNES                       |                   |                 | \$344.59        |                 |                 |                 | \$447.97        |                 |                 | \$396.28        |          |
|                                |                          |                          | CARLTON PLACE                | \$566.50          | \$430.23        | \$401.38        | \$408.53        |                 |                 | \$603.30        | \$549.93        | \$668.72        | \$504.65        |          |
|                                |                          |                          | CHANTECLAIR MANOR            |                   | \$305.91        | \$304.77        |                 |                 | \$301.57        | \$390.82        | \$332.54        | \$341.05        | \$329.84        |          |
|                                |                          |                          | COCOBAY                      | \$507.58          | \$463.62        | \$469.27        | \$493.55        | \$539.80        | \$543.03        | \$612.05        | \$569.23        | \$637.10        | \$529.95        |          |
|                                |                          |                          | GRAND BAY AT PELICAN BAY     |                   | \$518.67        | \$399.74        | \$482.70        |                 | \$562.60        | \$596.77        | \$540.67        | \$599.62        | \$519.50        |          |
|                                |                          |                          | ISLE VERDE                   |                   | \$403.44        | \$562.75        | \$496.96        | \$476.18        | \$513.20        |                 | \$607.73        | \$603.83        | \$504.63        |          |
|                                |                          |                          | LAS BRISAS AT PELICAN BAY    | \$370.96          | \$291.06        | \$393.11        | \$262.53        | \$316.47        | \$426.34        | \$339.29        | \$550.51        |                 | \$377.26        |          |
|                                |                          |                          | OAK LAKE SANCTUARY           | \$296.02          |                 | \$303.34        | \$340.81        |                 |                 |                 |                 | \$384.14        | \$320.19        |          |
|                                |                          |                          | SAND POINTE                  | \$208.07          | \$245.35        | \$348.60        | \$310.56        |                 |                 | \$511.55        | \$457.68        | \$427.76        | \$372.87        |          |
|                                |                          |                          | ST ANDREWS AT PELICAN BAY    |                   |                 | \$288.49        |                 | \$377.31        | \$394.47        | \$312.93        | \$371.64        | \$380.95        | \$359.64        |          |
|                                |                          |                          | TIERRA MAR                   | \$426.75          | \$321.54        | \$262.50        | \$416.67        | \$384.11        | \$459.01        | \$533.93        | \$503.29        | \$467.37        | \$418.07        |          |
|                                |                          |                          | VILLA CORONADO               |                   |                 |                 |                 |                 |                 | \$440.98        |                 |                 | \$440.98        |          |
|                                |                          | VILLA LANTANA            | \$344.49                     | \$278.40          | \$285.08        |                 | \$352.62        | \$458.64        | \$437.56        | \$404.54        | \$447.96        | \$383.52        |                 |          |
|                                |                          | VILLAS AT PELICAN BAY    | \$314.19                     | \$352.59          | \$210.57        | \$298.22        | \$308.28        | \$347.81        | \$377.17        | \$403.83        | \$456.09        | \$362.85        |                 |          |
|                                |                          | Villa Total              |                              | \$385.67          | \$367.68        | \$360.48        | \$405.88        | \$389.25        | \$451.64        | \$467.97        | \$473.05        | \$512.34        | \$426.37        |          |
|                                | <b>Pelican Bay Total</b> |                          |                              | <b>\$349.15</b>   | <b>\$374.95</b> | <b>\$343.64</b> | <b>\$348.48</b> | <b>\$365.83</b> | <b>\$418.86</b> | <b>\$468.16</b> | <b>\$478.34</b> | <b>\$485.41</b> | <b>\$408.70</b> |          |
|                                | Bay Colony               | Condo                    | BILTMORE AT BAY COLONY       | \$804.95          | \$712.57        | \$779.77        | \$741.06        | \$890.89        | \$1,176.85      | \$1,272.62      | \$1,297.21      | \$1,229.13      | \$975.86        |          |
| BRIGHTON AT BAY COLONY         |                          |                          | \$806.19                     | \$700.33          | \$815.27        | \$899.05        | \$875.99        | \$878.52        | \$1,260.19      | \$1,369.57      | \$1,330.30      | \$945.93        |                 |          |
| CARLYSLE AT BAY COLONY         |                          |                          | \$784.40                     | \$820.05          | \$785.32        | \$707.67        | \$1,127.40      | \$1,016.34      | \$1,246.17      | \$1,114.32      |                 | \$941.50        |                 |          |
| CONTESSA AT BAY COLONY         |                          |                          | \$746.47                     | \$703.68          | \$735.45        | \$667.26        | \$827.81        | \$798.77        | \$964.86        | \$945.64        | \$1,196.92      | \$826.57        |                 |          |
| MANSION LA PALMA AT BAY COLONY |                          |                          | \$473.93                     |                   | \$385.78        |                 |                 | \$482.37        | \$589.65        | \$343.60        | \$483.98        | \$522.18        |                 |          |
| MARQUESA AT BAY COLONY         |                          |                          | \$523.69                     | \$440.00          | \$444.20        | \$557.96        | \$550.11        | \$607.23        | \$598.04        | \$709.64        | \$760.60        | \$572.05        |                 |          |
| REMINGTON AT BAY COLONY        |                          |                          | \$1,154.49                   | \$1,165.28        | \$827.53        | \$681.06        | \$1,033.37      | \$1,301.07      | \$1,835.39      | \$1,888.37      | \$1,386.29      | \$1,302.64      |                 |          |
| SALERNO AT BAY COLONY          |                          |                          | \$629.31                     | \$644.23          | \$536.36        | \$603.45        | \$645.93        | \$763.05        | \$689.55        |                 | \$708.64        | \$663.82        |                 |          |
| TOSCANA AT BAY COLONY          |                          |                          | \$668.31                     | \$659.52          | \$591.57        | \$557.14        | \$601.47        | \$622.13        | \$629.70        | \$569.58        | \$821.43        | \$642.51        |                 |          |
| TRIESTE AT BAY COLONY          |                          |                          | \$561.99                     | \$582.21          | \$485.02        | \$600.56        | \$494.89        | \$609.93        | \$575.67        | \$762.21        |                 | \$590.30        |                 |          |
| WINDSOR AT BAY COLONY          |                          |                          | \$838.13                     | \$774.19          |                 | \$850.05        | \$771.93        | \$1,163.12      |                 | \$1,380.25      |                 | \$1,034.26      |                 |          |
|                                |                          |                          | Condo Total                  |                   | \$714.28        | \$729.57        | \$680.17        | \$744.60        | \$728.03        | \$826.89        | \$905.42        | \$1,006.85      | \$1,001.55      | \$806.70 |
|                                |                          |                          | Single Family                | BAY COLONY SHORES | \$486.68        | \$447.41        | \$586.74        | \$535.91        |                 | \$733.99        | \$777.68        | \$955.71        | \$590.28        | \$617.47 |
|                                |                          | STRAND AT BAY COLONY     |                              | \$1,222.99        |                 | \$1,285.27      |                 |                 |                 | \$1,959.22      |                 |                 | \$1,388.02      |          |
|                                |                          | Single Family Total      |                              | \$808.28          | \$447.41        | \$1,017.32      | \$535.91        |                 | \$733.99        | \$1,081.66      | \$955.71        | \$590.28        | \$826.58        |          |
|                                |                          | Villa                    | VILLA LA PALMA AT BAY COLONY | \$522.67          | \$616.20        |                 |                 | \$452.05        | \$797.78        | \$696.59        | \$947.28        |                 | \$678.96        |          |
|                                |                          |                          | VIZCAYA AT BAY COLONY        | \$701.98          | \$539.53        | \$372.12        | \$550.57        | \$682.47        | \$751.38        | \$908.65        | \$946.43        | \$959.81        | \$658.76        |          |
|                                |                          | Villa Total              |                              | \$573.29          | \$550.99        | \$372.12        | \$550.57        | \$616.01        | \$759.98        | \$755.63        | \$947.00        | \$959.81        | \$665.41        |          |
| <b>Bay Colony Total</b>        |                          |                          | <b>\$750.61</b>              | <b>\$642.12</b>   | <b>\$735.65</b> | <b>\$700.99</b> | <b>\$719.06</b> | <b>\$813.72</b> | <b>\$941.14</b> | <b>\$995.23</b> | <b>\$944.39</b> | <b>\$799.13</b> |                 |          |
| <b>Grand Total</b>             |                          |                          | <b>\$464.71</b>              | <b>\$429.33</b>   | <b>\$425.00</b> | <b>\$416.09</b> | <b>\$431.53</b> | <b>\$506.91</b> | <b>\$568.31</b> | <b>\$555.44</b> | <b>\$542.71</b> | <b>\$485.78</b> |                 |          |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Units by Year Closed

| Closed Units            |             |                            | Year Closed |      |      |      |      |      |      |      |      | Grand Total |     |
|-------------------------|-------------|----------------------------|-------------|------|------|------|------|------|------|------|------|-------------|-----|
| Community               | Description | Subdivision Condo          | 2009        | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |             |     |
| Pelican Bay             | Condo       | AVALON                     | 4           | 3    | 8    | 11   | 10   | 10   | 5    | 4    | 10   | 65          |     |
|                         |             | BARRINGTON CLUB            | 2           | 5    | 4    | 1    | 3    | 4    | 7    | 3    | 4    | 33          |     |
|                         |             | BREAKWATER                 | 5           | 9    | 14   | 4    | 13   | 5    | 9    | 7    | 17   | 83          |     |
|                         |             | CALAIS                     | 3           | 6    | 4    | 3    | 6    | 9    | 4    | 6    | 7    | 48          |     |
|                         |             | CAP FERRAT                 | 2           | 5    | 6    | 4    | 7    | 8    | 9    | 6    | 6    | 53          |     |
|                         |             | CHANTECLAIR MAISONETTES    | 1           | 1    | 6    |      |      | 1    |      |      |      | 3           | 12  |
|                         |             | CHATEAUMERE                | 3           | 3    | 1    | 3    | 5    | 6    | 8    | 2    | 5    |             | 36  |
|                         |             | CHATEAUMERE ROYALE         | 2           | 2    | 4    | 1    | 5    | 1    | 2    | 3    |      |             | 20  |
|                         |             | CLARIDGE                   | 1           | 1    | 6    | 4    | 5    | 8    | 2    | 5    | 4    |             | 36  |
|                         |             | CORONADO                   | 7           | 4    | 6    | 1    | 7    | 8    | 8    | 8    | 5    |             | 54  |
|                         |             | CRESCENT                   | 4           | 7    | 10   | 6    | 1    | 13   | 6    | 8    | 8    |             | 63  |
|                         |             | DORCHESTER                 | 2           | 3    | 5    | 3    | 7    | 4    | 2    | 2    | 3    |             | 31  |
|                         |             | GLENCOVE                   | 10          | 5    | 4    | 2    | 7    | 3    | 6    | 6    | 9    |             | 52  |
|                         |             | GLENVIEW                   | 1           |      |      |      | 1    |      |      |      |      |             | 2   |
|                         |             | GROSVENOR                  | 2           | 3    | 1    | 6    | 13   | 10   | 5    | 9    | 3    |             | 52  |
|                         |             | HERON AT PELICAN BAY       | 2           | 3    | 1    | 1    | 1    | 2    | 2    |      |      |             | 12  |
|                         |             | HYDE PARK                  | 1           | 5    | 2    | 8    | 5    | 7    | 5    | 2    | 2    |             | 37  |
|                         |             | INTERLACHEN                | 4           | 4    | 5    |      | 4    | 3    | 6    | 3    | 7    |             | 36  |
|                         |             | L'AMBIANCE                 | 11          | 11   | 12   | 3    | 12   | 9    | 17   | 15   | 9    |             | 99  |
|                         |             | LAUREL OAKS AT PELICAN BAY | 4           | 6    | 5    | 3    | 11   | 11   | 14   | 6    | 8    |             | 68  |
|                         |             | LUGANO                     | 4           | 1    | 3    |      | 3    | 2    | 6    | 2    | 2    |             | 23  |
|                         |             | MARBELLA                   | 6           | 5    | 8    | 6    | 19   | 10   | 9    | 4    | 3    |             | 70  |
|                         |             | MONTENERO                  | 4           | 5    | 5    | 3    | 9    | 13   | 8    | 6    | 6    |             | 59  |
|                         |             | PEBBLE CREEK               | 10          | 9    | 11   | 7    | 19   | 9    | 12   | 12   | 19   |             | 108 |
|                         |             | POINTE AT PELICAN BAY      | 4           | 5    | 3    | 1    | 11   | 2    | 4    | 6    | 7    |             | 43  |
|                         |             | RENAISSANCE                |             | 1    |      |      |      | 1    |      | 1    | 2    |             | 5   |
|                         |             | SAN MARINO                 | 6           | 4    | 2    | 4    | 4    | 7    | 4    | 5    | 2    |             | 38  |
|                         |             | SANCTUARY                  | 2           | 6    | 1    | 4    | 4    | 2    | 3    | 3    | 3    |             | 28  |
|                         |             | SERENDIPITY                |             | 3    | 5    | 4    | 6    | 3    | 10   | 5    | 4    |             | 40  |
|                         |             | ST KITTS                   | 3           | 6    | 5    | 7    | 3    | 2    | 5    | 7    | 13   |             | 51  |
|                         |             | ST LAURENT                 | 3           | 4    | 4    | 4    | 7    | 4    | 5    | 5    | 8    |             | 44  |
|                         |             | ST LUCIA                   | 4           | 2    | 2    | 1    | 3    | 10   | 3    | 5    | 3    |             | 33  |
| ST MAARTEN              | 4           | 5                          | 4           | 5    | 5    | 6    | 3    | 4    | 7    |      | 43   |             |     |
| ST MARISSA              | 1           | 2                          | 4           | 1    | 4    | 6    | 9    | 5    | 8    |      | 40   |             |     |
| ST NICOLE               | 3           | 3                          | 2           |      | 3    | 3    | 11   | 3    | 4    |      | 32   |             |     |
| ST PIERRE               | 5           | 6                          | 3           | 6    | 11   | 3    | 4    | 3    | 6    |      | 47   |             |     |
| ST RAPHAEL              | 3           | 10                         | 9           | 8    | 10   | 15   | 6    | 7    | 9    |      | 77   |             |     |
| ST SIMONE               | 1           | 1                          | 2           | 2    |      | 2    | 1    | 1    | 1    |      | 11   |             |     |
| ST THOMAS               |             | 1                          | 6           | 1    | 1    | 2    | 2    |      | 2    |      | 15   |             |     |
| ST TROPEZ               | 1           | 1                          |             | 1    | 1    | 4    | 7    | 3    |      |      | 18   |             |     |
| ST VINCENTS             | 1           |                            |             |      |      | 1    | 1    | 3    | 3    |      | 9    |             |     |
| STRATFORD               | 4           | 3                          | 8           | 4    | 9    | 3    | 2    | 1    | 1    |      | 35   |             |     |
| VALENCIA AT PELICAN BAY | 4           | 3                          | 6           | 6    | 8    | 13   | 8    | 7    | 5    |      | 60   |             |     |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Units by Year Closed

| Closed Units             |                     |                                | Year Closed |            |            |            |            |            |            |            |            |             |     |
|--------------------------|---------------------|--------------------------------|-------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|-----|
| Community                | Description         | Subdivision Condo              | 2009        | 2010       | 2011       | 2012       | 2013       | 2014       | 2015       | 2016       | 2017       | Grand Total |     |
| Pelican Bay              | Condo               | WILLOW BROOK AT PELICAN BAY    | 4           | 8          | 4          | 5          | 4          | 7          | 3          | 7          | 7          | 49          |     |
|                          | Condo Total         |                                | 148         | 180        | 201        | 144        | 267        | 252        | 243        | 200        | 235        | 1870        |     |
|                          | Single Family       | BARRINGTON AT PELICAN BAY      |             | 2          | 3          | 4          | 2          | 4          | 5          | 1          | 3          | 3           | 27  |
|                          |                     | CAMBRIDGE AT PELICAN BAY       |             |            |            |            |            |            |            |            |            | 1           | 1   |
|                          |                     | GEORGETOWN                     |             | 1          | 1          | 5          | 2          | 1          | 1          | 2          | 1          |             | 14  |
|                          |                     | JAMESTOWN                      |             | 1          | 1          | 1          |            |            |            |            |            |             | 3   |
|                          |                     | OAKMONT                        |             | 4          | 6          | 6          | 8          | 8          | 6          | 8          | 12         | 8           | 66  |
|                          |                     | PELICAN BAY WOODS              |             | 3          | 9          | 3          | 5          | 10         | 7          | 9          | 8          | 10          | 64  |
|                          |                     | PINECREST AT PELICAN BAY       |             | 5          |            | 7          | 5          | 5          | 1          | 6          | 2          | 6           | 37  |
|                          |                     | POINTE VERDE                   |             |            | 2          |            |            |            | 1          |            |            | 1           | 4   |
|                          |                     | VILLAGE AT PELICAN BAY         |             |            | 1          |            | 1          | 1          | 1          | 2          | 1          | 2           | 9   |
|                          |                     | WATERFORD AT PELICAN BAY       |             |            |            |            | 1          | 1          |            | 2          | 2          | 2           | 8   |
|                          | Single Family Total |                                |             | 16         | 23         | 26         | 24         | 30         | 22         | 30         | 29         | 33          | 233 |
|                          | Villa               | BAY VILLAS                     |             | 8          | 2          | 5          | 2          | 9          | 6          | 11         | 3          | 2           | 48  |
|                          |                     | BEAUVILLE                      |             |            | 2          | 2          | 1          | 3          | 1          | 3          | 1          | 1           | 14  |
|                          |                     | BRIDGE WAY VILLAS              |             | 5          | 1          | 2          |            | 3          | 7          | 4          | 2          | 5           | 29  |
|                          |                     | CANNES                         |             |            |            | 1          |            |            |            | 1          |            |             | 2   |
|                          |                     | CARLTON PLACE                  |             | 1          | 2          | 4          | 1          |            |            | 2          | 4          | 1           | 15  |
|                          |                     | CHANTECLAIR MANOR              |             |            | 1          | 2          |            |            | 2          | 2          | 2          | 1           | 10  |
|                          |                     | COCOBAY                        |             | 1          | 3          | 2          | 2          | 1          | 4          | 3          | 1          | 1           | 18  |
|                          |                     | GRAND BAY AT PELICAN BAY       |             |            | 1          | 1          | 5          |            | 3          | 1          | 1          | 1           | 13  |
|                          |                     | ISLE VERDE                     |             |            | 3          | 1          | 1          | 3          | 4          |            | 1          | 3           | 16  |
|                          |                     | LAS BRISAS AT PELICAN BAY      |             | 3          | 2          | 2          | 2          | 4          | 5          | 1          | 3          |             | 22  |
|                          |                     | OAK LAKE SANCTUARY             |             | 4          |            | 5          | 3          |            |            |            |            | 2           | 14  |
|                          |                     | SAND POINTE                    |             | 1          | 2          | 2          | 1          |            |            | 2          | 2          | 2           | 12  |
|                          |                     | ST ANDREWS AT PELICAN BAY      |             |            |            | 2          |            | 2          | 3          | 1          | 2          | 1           | 11  |
|                          |                     | TIERRA MAR                     |             | 3          | 2          | 1          | 2          | 4          | 3          | 1          | 2          | 1           | 19  |
|                          |                     | VILLA CORONADO                 |             |            |            |            |            |            |            | 1          |            |             | 1   |
|                          |                     | VILLA LANTANA                  |             | 1          | 2          | 2          |            | 2          | 2          | 5          | 3          | 1           | 18  |
| VILLAS AT PELICAN BAY    |                     | 1                              | 4           | 1          | 3          | 3          | 8          | 5          | 5          | 4          | 34         |             |     |
| Villa Total              |                     |                                | 28          | 27         | 35         | 23         | 34         | 48         | 43         | 32         | 26         | 296         |     |
| <b>Pelican Bay Total</b> |                     |                                | <b>192</b>  | <b>230</b> | <b>262</b> | <b>191</b> | <b>331</b> | <b>322</b> | <b>316</b> | <b>261</b> | <b>294</b> | <b>2399</b> |     |
| Bay Colony               | Condo               | BILTMORE AT BAY COLONY         | 1           | 3          | 6          | 2          | 4          | 3          | 4          | 2          | 2          | 27          |     |
|                          |                     | BRIGHTON AT BAY COLONY         | 2           | 2          | 8          | 5          | 5          | 3          | 3          | 1          | 3          | 32          |     |
|                          |                     | CARLYSLE AT BAY COLONY         | 2           | 3          | 1          | 2          | 1          | 2          | 2          | 2          |            | 15          |     |
|                          |                     | CONTESSA AT BAY COLONY         | 5           | 3          | 6          | 4          | 9          | 8          | 4          | 3          | 3          | 45          |     |
|                          |                     | MANSION LA PALMA AT BAY COLONY | 1           |            | 1          |            |            | 3          | 7          | 1          | 2          | 15          |     |
|                          |                     | MARQUESA AT BAY COLONY         | 1           | 1          | 2          | 2          | 5          | 2          | 3          | 2          | 1          | 19          |     |
|                          |                     | REMINGTON AT BAY COLONY        | 2           | 2          | 1          | 1          | 2          | 4          | 3          | 1          | 2          | 18          |     |
|                          |                     | SALERNO AT BAY COLONY          | 2           | 2          | 4          | 1          | 4          | 4          | 4          |            | 6          | 27          |     |
|                          |                     | TOSCANA AT BAY COLONY          | 5           | 2          | 3          | 1          | 10         | 6          | 2          | 3          | 5          | 37          |     |
|                          |                     | TRIESTE AT BAY COLONY          | 3           | 5          | 4          | 2          | 4          | 11         | 6          | 4          |            | 39          |     |
|                          |                     | WINDSOR AT BAY COLONY          | 1           | 1          |            | 2          | 1          | 3          |            | 2          |            | 10          |     |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Units by Year Closed

| Closed Units            |                     |                              | Year Closed |            |            |            |            |            |            |            |            |             |
|-------------------------|---------------------|------------------------------|-------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| Community               | Description         | Subdivision Condo            | 2009        | 2010       | 2011       | 2012       | 2013       | 2014       | 2015       | 2016       | 2017       | Grand Total |
| Bay Colony              | Condo Total         |                              | 25          | 24         | 36         | 22         | 45         | 49         | 38         | 21         | 24         | 284         |
|                         | Single Family       | BAY COLONY SHORES            | 6           | 5          | 2          | 2          |            | 2          | 5          | 2          | 2          | 26          |
|                         |                     | STRAND AT BAY COLONY         | 3           |            | 2          |            |            |            | 1          |            |            | 6           |
|                         | Single Family Total |                              | 9           | 5          | 4          | 2          |            | 2          | 6          | 2          | 2          | 32          |
|                         | Villa               | VILLA LA PALMA AT BAY COLONY |             | 2          | 1          |            |            | 1          | 1          | 3          | 2          |             |
| VIZCAYA AT BAY COLONY   |                     | 1                            | 5           | 1          | 3          | 3          | 4          | 1          | 1          | 1          | 20         |             |
| Villa Total             |                     | 3                            | 6           | 1          | 3          | 4          | 5          | 4          | 3          | 1          | 30         |             |
| <b>Bay Colony Total</b> |                     |                              | <b>37</b>   | <b>35</b>  | <b>41</b>  | <b>27</b>  | <b>49</b>  | <b>56</b>  | <b>48</b>  | <b>26</b>  | <b>27</b>  | <b>346</b>  |
| <b>Grand Total</b>      |                     |                              | <b>229</b>  | <b>265</b> | <b>303</b> | <b>218</b> | <b>380</b> | <b>378</b> | <b>364</b> | <b>287</b> | <b>321</b> | <b>2745</b> |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed by Community & Type Prop

| Price Per Sq Ft | (All)       |                              |             |                 |               |                     |                     |                   |
|-----------------|-------------|------------------------------|-------------|-----------------|---------------|---------------------|---------------------|-------------------|
|                 |             |                              |             | Data            |               |                     |                     |                   |
| Community       | Description | Subdivision Condo            | Year Closed | Closed Units    | Closed Volume | Average Sales Price |                     |                   |
| Pelican Bay     | Condo       | AVALON                       | 2009        | 4               | \$1,694,250   | \$ 423,563          |                     |                   |
|                 |             |                              | 2010        | 3               | \$1,069,000   | \$ 356,333          |                     |                   |
|                 |             |                              | 2011        | 8               | \$2,963,500   | \$ 370,438          |                     |                   |
|                 |             |                              | 2012        | 11              | \$4,036,750   | \$ 366,977          |                     |                   |
|                 |             |                              | 2013        | 10              | \$3,488,500   | \$ 348,850          |                     |                   |
|                 |             |                              | 2014        | 10              | \$3,971,000   | \$ 397,100          |                     |                   |
|                 |             |                              | 2015        | 5               | \$2,181,500   | \$ 436,300          |                     |                   |
|                 |             |                              | 2016        | 4               | \$1,882,000   | \$ 470,500          |                     |                   |
|                 |             |                              | 2017        | 10              | \$4,247,500   | \$ 424,750          |                     |                   |
|                 |             | <b>AVALON Total</b>          |             |                 |               | <b>65</b>           | <b>\$25,534,000</b> | <b>\$ 392,831</b> |
|                 |             |                              |             | BARRINGTON CLUB | 2009          | 2                   | \$755,500           | \$ 377,750        |
|                 |             |                              |             |                 | 2010          | 5                   | \$1,825,450         | \$ 365,090        |
|                 |             |                              |             |                 | 2011          | 4                   | \$1,428,000         | \$ 357,000        |
|                 |             |                              |             |                 | 2012          | 1                   | \$300,000           | \$ 300,000        |
|                 |             |                              |             |                 | 2013          | 3                   | \$1,022,000         | \$ 340,667        |
|                 |             |                              |             |                 | 2014          | 4                   | \$1,453,000         | \$ 363,250        |
|                 |             |                              |             |                 | 2015          | 7                   | \$3,132,500         | \$ 447,500        |
|                 |             |                              |             |                 | 2016          | 3                   | \$1,370,000         | \$ 456,667        |
|                 |             |                              |             | 2017            | 4             | \$1,770,000         | \$ 442,500          |                   |
|                 |             | <b>BARRINGTON CLUB Total</b> |             |                 |               | <b>33</b>           | <b>\$13,056,450</b> | <b>\$ 395,650</b> |
|                 |             |                              |             | BREAKWATER      | 2009          | 5                   | \$2,550,000         | \$ 510,000        |
|                 |             |                              |             |                 | 2010          | 9                   | \$4,424,500         | \$ 491,611        |
|                 |             |                              |             |                 | 2011          | 14                  | \$6,555,700         | \$ 468,264        |
|                 |             |                              |             |                 | 2012          | 4                   | \$1,772,500         | \$ 443,125        |
|                 |             |                              |             |                 | 2013          | 13                  | \$6,034,500         | \$ 464,192        |
|                 |             |                              |             |                 | 2014          | 5                   | \$2,879,000         | \$ 575,800        |
|                 |             |                              |             |                 | 2015          | 9                   | \$5,739,500         | \$ 637,722        |
|                 |             |                              |             |                 | 2016          | 7                   | \$5,440,900         | \$ 777,271        |
|                 |             |                              |             |                 | 2017          | 17                  | \$11,124,900        | \$ 654,406        |
|                 |             | <b>BREAKWATER Total</b>      |             |                 |               | <b>83</b>           | <b>\$46,521,500</b> | <b>\$ 560,500</b> |
|                 |             |                              |             | CALAIS          | 2009          | 3                   | \$1,274,000         | \$ 424,667        |
|                 |             |                              |             |                 | 2010          | 6                   | \$3,119,500         | \$ 519,917        |
|                 |             |                              |             |                 | 2011          | 4                   | \$2,169,000         | \$ 542,250        |
|                 |             |                              |             |                 | 2012          | 3                   | \$1,405,000         | \$ 468,333        |
|                 |             |                              |             |                 | 2013          | 6                   | \$3,141,900         | \$ 523,650        |
|                 |             |                              |             |                 | 2014          | 9                   | \$5,047,100         | \$ 560,789        |
|                 |             |                              |             |                 | 2015          | 4                   | \$2,400,000         | \$ 600,000        |
|                 |             |                              |             |                 | 2016          | 6                   | \$4,534,000         | \$ 755,667        |
|                 |             |                              |             |                 | 2017          | 7                   | \$4,664,000         | \$ 666,286        |
|                 |             | <b>CALAIS Total</b>          |             |                 |               | <b>48</b>           | <b>\$27,754,500</b> | <b>\$ 578,219</b> |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed by Community & Type Prop

| Price Per Sq Ft | (All)       |                                      |             |                         |               |                     |                      |                     |
|-----------------|-------------|--------------------------------------|-------------|-------------------------|---------------|---------------------|----------------------|---------------------|
|                 |             |                                      |             | Data                    |               |                     |                      |                     |
| Community       | Description | Subdivision Condo                    | Year Closed | Closed Units            | Closed Volume | Average Sales Price |                      |                     |
| Pelican Bay     | Condo       | CAP FERRAT                           | 2009        | 2                       | \$2,490,000   | \$ 1,245,000        |                      |                     |
|                 |             |                                      | 2010        | 5                       | \$14,200,000  | \$ 2,840,000        |                      |                     |
|                 |             |                                      | 2011        | 6                       | \$14,931,000  | \$ 2,488,500        |                      |                     |
|                 |             |                                      | 2012        | 4                       | \$8,850,000   | \$ 2,212,500        |                      |                     |
|                 |             |                                      | 2013        | 7                       | \$17,775,000  | \$ 2,539,286        |                      |                     |
|                 |             |                                      | 2014        | 8                       | \$20,619,000  | \$ 2,577,375        |                      |                     |
|                 |             |                                      | 2015        | 9                       | \$27,160,000  | \$ 3,017,778        |                      |                     |
|                 |             |                                      | 2016        | 6                       | \$18,225,000  | \$ 3,037,500        |                      |                     |
|                 |             |                                      | 2017        | 6                       | \$16,788,750  | \$ 2,798,125        |                      |                     |
|                 |             | <b>CAP FERRAT Total</b>              |             |                         |               | <b>53</b>           | <b>\$141,038,750</b> | <b>\$ 2,661,108</b> |
|                 |             |                                      |             | CHANTECLAIR MAISONETTES | 2009          | 1                   | \$325,000            | \$ 325,000          |
|                 |             |                                      |             |                         | 2010          | 1                   | \$330,000            | \$ 330,000          |
|                 |             |                                      |             |                         | 2011          | 6                   | \$1,905,000          | \$ 317,500          |
|                 |             |                                      |             |                         | 2014          | 1                   | \$395,000            | \$ 395,000          |
|                 |             |                                      |             |                         | 2017          | 3                   | \$1,610,000          | \$ 536,667          |
|                 |             | <b>CHANTECLAIR MAISONETTES Total</b> |             |                         |               | <b>12</b>           | <b>\$4,565,000</b>   | <b>\$ 380,417</b>   |
|                 |             |                                      |             | CHATEAUMERE             | 2009          | 3                   | \$1,332,500          | \$ 444,167          |
|                 |             |                                      |             |                         | 2010          | 3                   | \$1,153,000          | \$ 384,333          |
|                 |             |                                      |             |                         | 2011          | 1                   | \$400,000            | \$ 400,000          |
|                 |             |                                      |             |                         | 2012          | 3                   | \$1,095,000          | \$ 365,000          |
|                 |             |                                      |             |                         | 2013          | 5                   | \$2,423,500          | \$ 484,700          |
|                 |             |                                      |             |                         | 2014          | 6                   | \$2,888,000          | \$ 481,333          |
|                 |             |                                      |             |                         | 2015          | 8                   | \$4,577,350          | \$ 572,169          |
|                 |             |                                      |             |                         | 2016          | 2                   | \$1,404,000          | \$ 702,000          |
|                 |             |                                      |             |                         | 2017          | 5                   | \$2,694,000          | \$ 538,800          |
|                 |             | <b>CHATEAUMERE Total</b>             |             |                         |               | <b>36</b>           | <b>\$17,967,350</b>  | <b>\$ 499,093</b>   |
|                 |             |                                      |             | CHATEAUMERE ROYALE      | 2009          | 2                   | \$749,500            | \$ 374,750          |
|                 |             |                                      |             |                         | 2010          | 2                   | \$1,115,000          | \$ 557,500          |
|                 |             |                                      |             |                         | 2011          | 4                   | \$1,643,000          | \$ 410,750          |
|                 |             |                                      |             |                         | 2012          | 1                   | \$1,100,000          | \$ 1,100,000        |
|                 |             |                                      |             |                         | 2013          | 5                   | \$2,542,900          | \$ 508,580          |
|                 |             |                                      |             |                         | 2014          | 1                   | \$540,000            | \$ 540,000          |
|                 |             |                                      |             |                         | 2015          | 2                   | \$1,117,000          | \$ 558,500          |
|                 |             |                                      |             | 2016                    | 3             | \$1,605,000         | \$ 535,000           |                     |
|                 |             | <b>CHATEAUMERE ROYALE Total</b>      |             |                         |               | <b>20</b>           | <b>\$10,412,400</b>  | <b>\$ 520,620</b>   |
|                 |             |                                      |             | CLARIDGE                | 2009          | 1                   | \$1,150,000          | \$ 1,150,000        |
|                 |             |                                      |             |                         | 2010          | 1                   | \$894,000            | \$ 894,000          |
|                 |             |                                      |             |                         | 2011          | 6                   | \$4,395,000          | \$ 732,500          |
|                 |             |                                      |             |                         | 2012          | 4                   | \$3,939,000          | \$ 984,750          |
|                 |             |                                      |             |                         | 2013          | 5                   | \$4,805,047          | \$ 961,009          |
|                 |             |                                      |             |                         | 2014          | 8                   | \$8,814,000          | \$ 1,101,750        |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed by Community & Type Prop

| Price Per Sq Ft | (All)       |                         |             |              |               |                     |                     |
|-----------------|-------------|-------------------------|-------------|--------------|---------------|---------------------|---------------------|
|                 |             |                         |             | Data         |               |                     |                     |
| Community       | Description | Subdivision Condo       | Year Closed | Closed Units | Closed Volume | Average Sales Price |                     |
| Pelican Bay     | Condo       | CLARIDGE                | 2015        | 2            | \$2,683,750   | \$ 1,341,875        |                     |
|                 |             |                         | 2016        | 5            | \$6,437,500   | \$ 1,287,500        |                     |
|                 |             |                         | 2017        | 4            | \$5,160,000   | \$ 1,290,000        |                     |
|                 |             | <b>CLARIDGE Total</b>   |             |              | <b>36</b>     | <b>\$38,278,297</b> | <b>\$ 1,063,286</b> |
|                 |             | CORONADO                | 2009        | 7            | \$8,015,000   | \$ 1,145,000        |                     |
|                 |             |                         | 2010        | 4            | \$3,835,000   | \$ 958,750          |                     |
|                 |             |                         | 2011        | 6            | \$5,051,250   | \$ 841,875          |                     |
|                 |             |                         | 2012        | 1            | \$725,000     | \$ 725,000          |                     |
|                 |             |                         | 2013        | 7            | \$6,910,000   | \$ 987,143          |                     |
|                 |             |                         | 2014        | 8            | \$8,677,000   | \$ 1,084,625        |                     |
|                 |             |                         | 2015        | 8            | \$7,742,500   | \$ 967,813          |                     |
|                 |             |                         | 2016        | 8            | \$9,790,000   | \$ 1,223,750        |                     |
|                 |             |                         | 2017        | 5            | \$7,062,500   | \$ 1,412,500        |                     |
|                 |             | <b>CORONADO Total</b>   |             |              | <b>54</b>     | <b>\$57,808,250</b> | <b>\$ 1,070,523</b> |
|                 |             | CRESCENT                | 2009        | 4            | \$2,890,000   | \$ 722,500          |                     |
|                 |             |                         | 2010        | 7            | \$4,918,000   | \$ 702,571          |                     |
|                 |             |                         | 2011        | 10           | \$6,143,000   | \$ 614,300          |                     |
|                 |             |                         | 2012        | 6            | \$3,945,000   | \$ 657,500          |                     |
|                 |             |                         | 2013        | 1            | \$500,000     | \$ 500,000          |                     |
|                 |             |                         | 2014        | 13           | \$10,709,000  | \$ 823,769          |                     |
|                 |             |                         | 2015        | 6            | \$6,238,000   | \$ 1,039,667        |                     |
|                 |             |                         | 2016        | 8            | \$7,500,000   | \$ 937,500          |                     |
|                 |             |                         | 2017        | 8            | \$8,010,000   | \$ 1,001,250        |                     |
|                 |             | <b>CRESCENT Total</b>   |             |              | <b>63</b>     | <b>\$50,853,000</b> | <b>\$ 807,190</b>   |
|                 |             | DORCHESTER              | 2009        | 2            | \$1,840,000   | \$ 920,000          |                     |
|                 |             |                         | 2010        | 3            | \$2,014,500   | \$ 671,500          |                     |
|                 |             |                         | 2011        | 5            | \$2,730,000   | \$ 546,000          |                     |
|                 |             |                         | 2012        | 3            | \$1,500,000   | \$ 500,000          |                     |
|                 |             |                         | 2013        | 7            | \$3,204,000   | \$ 457,714          |                     |
|                 |             |                         | 2014        | 4            | \$2,579,000   | \$ 644,750          |                     |
|                 |             |                         | 2015        | 2            | \$2,060,000   | \$ 1,030,000        |                     |
|                 |             |                         | 2016        | 2            | \$1,230,000   | \$ 615,000          |                     |
|                 |             |                         | 2017        | 3            | \$3,175,000   | \$ 1,058,333        |                     |
|                 |             | <b>DORCHESTER Total</b> |             |              | <b>31</b>     | <b>\$20,332,500</b> | <b>\$ 655,887</b>   |
|                 |             | GLENCOVE                | 2009        | 10           | \$2,845,000   | \$ 284,500          |                     |
|                 |             |                         | 2010        | 5            | \$1,470,000   | \$ 294,000          |                     |
|                 |             |                         | 2011        | 4            | \$1,145,000   | \$ 286,250          |                     |
|                 |             |                         | 2012        | 2            | \$620,000     | \$ 310,000          |                     |
|                 |             |                         | 2013        | 7            | \$2,167,350   | \$ 309,621          |                     |
|                 |             |                         | 2014        | 3            | \$1,000,000   | \$ 333,333          |                     |
|                 |             | 2015                    | 6           | \$2,449,000  | \$ 408,167    |                     |                     |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed by Community & Type Prop

| Price Per Sq Ft        | (All)       |                                   |                     |                   |                     |                     |
|------------------------|-------------|-----------------------------------|---------------------|-------------------|---------------------|---------------------|
|                        |             |                                   |                     | Data              |                     |                     |
| Community              | Description | Subdivision Condo                 | Year Closed         | Closed Units      | Closed Volume       | Average Sales Price |
| Pelican Bay            | Condo       | GLENCOVE                          | 2016                | 6                 | \$2,188,200         | \$ 364,700          |
|                        |             |                                   | 2017                | 9                 | \$3,757,000         | \$ 417,444          |
|                        |             | <b>GLENCOVE Total</b>             |                     | <b>52</b>         | <b>\$17,641,550</b> | <b>\$ 339,261</b>   |
|                        |             | GLENVIEW                          | 2009                | 1                 | \$1,225,000         | \$ 1,225,000        |
|                        |             |                                   | 2013                | 1                 | \$970,000           | \$ 970,000          |
|                        |             | <b>GLENVIEW Total</b>             |                     | <b>2</b>          | <b>\$2,195,000</b>  | <b>\$ 1,097,500</b> |
|                        |             | GROSVENOR                         | 2009                | 2                 | \$1,650,000         | \$ 825,000          |
|                        |             |                                   | 2010                | 3                 | \$3,120,000         | \$ 1,040,000        |
|                        |             |                                   | 2011                | 1                 | \$880,000           | \$ 880,000          |
|                        |             |                                   | 2012                | 6                 | \$3,554,500         | \$ 592,417          |
|                        |             |                                   | 2013                | 13                | \$8,142,500         | \$ 626,346          |
|                        |             |                                   | 2014                | 10                | \$8,171,000         | \$ 817,100          |
|                        |             |                                   | 2015                | 5                 | \$4,399,000         | \$ 879,800          |
|                        |             |                                   | 2016                | 9                 | \$8,559,000         | \$ 951,000          |
|                        |             |                                   | 2017                | 3                 | \$2,400,000         | \$ 800,000          |
|                        |             | <b>GROSVENOR Total</b>            |                     | <b>52</b>         | <b>\$40,876,000</b> | <b>\$ 786,077</b>   |
|                        |             | HERON AT PELICAN BAY              | 2009                | 2                 | \$1,340,000         | \$ 670,000          |
|                        |             |                                   | 2010                | 3                 | \$2,385,000         | \$ 795,000          |
|                        |             |                                   | 2011                | 1                 | \$710,000           | \$ 710,000          |
|                        |             |                                   | 2012                | 1                 | \$545,000           | \$ 545,000          |
|                        |             |                                   | 2013                | 1                 | \$865,000           | \$ 865,000          |
|                        |             |                                   | 2014                | 2                 | \$1,940,150         | \$ 970,075          |
|                        |             |                                   | 2015                | 2                 | \$1,975,000         | \$ 987,500          |
|                        |             | <b>HERON AT PELICAN BAY Total</b> |                     | <b>12</b>         | <b>\$9,760,150</b>  | <b>\$ 813,346</b>   |
|                        |             | HYDE PARK                         | 2009                | 1                 | \$485,000           | \$ 485,000          |
|                        |             |                                   | 2010                | 5                 | \$2,294,500         | \$ 458,900          |
|                        |             |                                   | 2011                | 2                 | \$806,750           | \$ 403,375          |
|                        |             |                                   | 2012                | 8                 | \$3,180,900         | \$ 397,613          |
|                        |             |                                   | 2013                | 5                 | \$2,507,000         | \$ 501,400          |
|                        |             |                                   | 2014                | 7                 | \$3,130,000         | \$ 447,143          |
|                        |             |                                   | 2015                | 5                 | \$3,090,000         | \$ 618,000          |
|                        |             |                                   | 2016                | 2                 | \$1,007,500         | \$ 503,750          |
|                        | 2017        | 2                                 | \$1,215,000         | \$ 607,500        |                     |                     |
| <b>HYDE PARK Total</b> |             | <b>37</b>                         | <b>\$17,716,650</b> | <b>\$ 478,828</b> |                     |                     |
| INTERLACHEN            | 2009        | 4                                 | \$2,200,000         | \$ 550,000        |                     |                     |
|                        | 2010        | 4                                 | \$1,894,000         | \$ 473,500        |                     |                     |
|                        | 2011        | 5                                 | \$3,273,000         | \$ 654,600        |                     |                     |
|                        | 2013        | 4                                 | \$2,276,500         | \$ 569,125        |                     |                     |
|                        | 2014        | 3                                 | \$1,570,000         | \$ 523,333        |                     |                     |
|                        | 2015        | 6                                 | \$3,425,000         | \$ 570,833        |                     |                     |
|                        | 2016        | 3                                 | \$1,640,000         | \$ 546,667        |                     |                     |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed by Community & Type Prop

| Price Per Sq Ft | (All)                 |                          |   |              |                     |                     |                     |                   |
|-----------------|-----------------------|--------------------------|---|--------------|---------------------|---------------------|---------------------|-------------------|
|                 |                       |                          |   | Data         |                     |                     |                     |                   |
| Community       | Description           | Subdivision Condo        | Year Closed                             | Closed Units | Closed Volume       | Average Sales Price |                     |                   |
| Pelican Bay     | Condo                 | INTERLACHEN              | 2017                                    | 7            | \$5,014,000         | \$ 716,286          |                     |                   |
|                 |                       | <b>INTERLACHEN Total</b> |   | <b>36</b>    | <b>\$21,292,500</b> | <b>\$ 591,458</b>   |                     |                   |
|                 |                       | L'AMBIANCE               | 2009                                    | 11           | \$5,164,000         | \$ 469,455          |                     |                   |
|                 |                       |                          | 2010                                    | 11           | \$4,663,500         | \$ 423,955          |                     |                   |
|                 |                       |                          | 2011                                    | 12           | \$5,750,618         | \$ 479,218          |                     |                   |
|                 |                       |                          | 2012                                    | 3            | \$2,040,400         | \$ 680,133          |                     |                   |
|                 |                       |                          | 2013                                    | 12           | \$8,217,400         | \$ 684,783          |                     |                   |
|                 |                       |                          | 2014                                    | 9            | \$4,737,500         | \$ 526,389          |                     |                   |
|                 |                       |                          | 2015                                    | 17           | \$10,491,450        | \$ 617,144          |                     |                   |
|                 |                       |                          | 2016                                    | 15           | \$8,997,648         | \$ 599,843          |                     |                   |
|                 |                       |                          | 2017                                    | 9            | \$6,172,400         | \$ 685,822          |                     |                   |
|                 |                       |                          | <b>L'AMBIANCE Total</b>                 |              |                     | <b>99</b>           | <b>\$56,234,916</b> | <b>\$ 568,029</b> |
|                 |                       |                          | LAUREL OAKS AT PELICAN BAY              | 2009         | 4                   | \$1,068,999         | \$ 267,250          |                   |
|                 |                       |                          |   | 2010         | 6                   | \$1,739,000         | \$ 289,833          |                   |
|                 |                       |                          |   | 2011         | 5                   | \$1,392,500         | \$ 278,500          |                   |
|                 |                       |                          |   | 2012         | 3                   | \$914,000           | \$ 304,667          |                   |
|                 |                       |                          |   | 2013         | 11                  | \$3,102,900         | \$ 282,082          |                   |
|                 |                       |                          |   | 2014         | 11                  | \$3,525,000         | \$ 320,455          |                   |
|                 |                       |                          |   | 2015         | 14                  | \$4,935,000         | \$ 352,500          |                   |
|                 |                       |                          |   | 2016         | 6                   | \$2,317,400         | \$ 386,233          |                   |
|                 |                       |                          |   | 2017         | 8                   | \$2,820,000         | \$ 352,500          |                   |
|                 |                       |                          | <b>LAUREL OAKS AT PELICAN BAY Total</b> |              |                     | <b>68</b>           | <b>\$21,814,799</b> | <b>\$ 320,806</b> |
|                 |                       |                          | LUGANO                                  | 2009         | 4                   | \$1,940,000         | \$ 485,000          |                   |
|                 |                       |                          |   | 2010         | 1                   | \$795,000           | \$ 795,000          |                   |
|                 |                       |                          |   | 2011         | 3                   | \$1,615,000         | \$ 538,333          |                   |
|                 |                       |                          |   | 2013         | 3                   | \$1,525,000         | \$ 508,333          |                   |
|                 |                       |                          |   | 2014         | 2                   | \$991,000           | \$ 495,500          |                   |
|                 |                       |                          |   | 2015         | 6                   | \$3,564,000         | \$ 594,000          |                   |
|                 |                       |                          |   | 2016         | 2                   | \$1,515,000         | \$ 757,500          |                   |
|                 |                       |                          |   | 2017         | 2                   | \$1,760,000         | \$ 880,000          |                   |
|                 |                       |                          | <b>LUGANO Total</b>                     |              |                     | <b>23</b>           | <b>\$13,705,000</b> | <b>\$ 595,870</b> |
|                 |                       |                          | MARBELLA                                | 2009         | 6                   | \$7,052,000         | \$ 1,175,333        |                   |
|                 |                       |                          |   | 2010         | 5                   | \$4,570,000         | \$ 914,000          |                   |
|                 |                       |                          |   | 2011         | 8                   | \$5,277,500         | \$ 659,688          |                   |
|                 |                       |                          |   | 2012         | 6                   | \$3,945,000         | \$ 657,500          |                   |
|                 |                       |                          |   | 2013         | 19                  | \$12,961,000        | \$ 682,158          |                   |
|                 |                       | 2014                     | 10                                      | \$9,501,500  | \$ 950,150          |                     |                     |                   |
|                 |                       | 2015                     | 9                                       | \$17,785,000 | \$ 1,976,111        |                     |                     |                   |
|                 |                       | 2016                     | 4                                       | \$8,760,000  | \$ 2,190,000        |                     |                     |                   |
|                 |                       | 2017                     | 3                                       | \$4,900,000  | \$ 1,633,333        |                     |                     |                   |
|                 | <b>MARBELLA Total</b> |                          |   | <b>70</b>    | <b>\$74,752,000</b> | <b>\$ 1,067,886</b> |                     |                   |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed by Community & Type Prop

| Price Per Sq Ft | (All)       |                                    |             |                       |               |                     |                      |                     |
|-----------------|-------------|------------------------------------|-------------|-----------------------|---------------|---------------------|----------------------|---------------------|
|                 |             |                                    |             | Data                  |               |                     |                      |                     |
| Community       | Description | Subdivision Condo                  | Year Closed | Closed Units          | Closed Volume | Average Sales Price |                      |                     |
| Pelican Bay     | Condo       | MONTENERO                          | 2009        | 4                     | \$6,240,000   | \$ 1,560,000        |                      |                     |
|                 |             |                                    | 2010        | 5                     | \$10,812,500  | \$ 2,162,500        |                      |                     |
|                 |             |                                    | 2011        | 5                     | \$7,730,000   | \$ 1,546,000        |                      |                     |
|                 |             |                                    | 2012        | 3                     | \$4,680,000   | \$ 1,560,000        |                      |                     |
|                 |             |                                    | 2013        | 9                     | \$19,313,400  | \$ 2,145,933        |                      |                     |
|                 |             |                                    | 2014        | 13                    | \$26,097,500  | \$ 2,007,500        |                      |                     |
|                 |             |                                    | 2015        | 8                     | \$19,655,000  | \$ 2,456,875        |                      |                     |
|                 |             |                                    | 2016        | 6                     | \$15,052,500  | \$ 2,508,750        |                      |                     |
|                 |             |                                    | 2017        | 6                     | \$14,635,000  | \$ 2,439,167        |                      |                     |
|                 |             | <b>MONTENERO Total</b>             |             |                       |               | <b>59</b>           | <b>\$124,215,900</b> | <b>\$ 2,105,354</b> |
|                 |             |                                    |             | PEBBLE CREEK          | 2009          | 10                  | \$4,075,000          | \$ 407,500          |
|                 |             |                                    |             |                       | 2010          | 9                   | \$5,524,000          | \$ 613,778          |
|                 |             |                                    |             |                       | 2011          | 11                  | \$4,687,500          | \$ 426,136          |
|                 |             |                                    |             |                       | 2012          | 7                   | \$3,345,500          | \$ 477,929          |
|                 |             |                                    |             |                       | 2013          | 19                  | \$9,140,000          | \$ 481,053          |
|                 |             |                                    |             |                       | 2014          | 9                   | \$4,412,000          | \$ 490,222          |
|                 |             |                                    |             |                       | 2015          | 12                  | \$6,895,500          | \$ 574,625          |
|                 |             |                                    |             |                       | 2016          | 12                  | \$7,754,000          | \$ 646,167          |
|                 |             |                                    |             | 2017                  | 19            | \$12,042,950        | \$ 633,839           |                     |
|                 |             | <b>PEBBLE CREEK Total</b>          |             |                       |               | <b>108</b>          | <b>\$57,876,450</b>  | <b>\$ 535,893</b>   |
|                 |             |                                    |             | POINTE AT PELICAN BAY | 2009          | 4                   | \$2,490,000          | \$ 622,500          |
|                 |             |                                    |             |                       | 2010          | 5                   | \$3,944,000          | \$ 788,800          |
|                 |             |                                    |             |                       | 2011          | 3                   | \$2,252,500          | \$ 750,833          |
|                 |             |                                    |             |                       | 2012          | 1                   | \$630,000            | \$ 630,000          |
|                 |             |                                    |             |                       | 2013          | 11                  | \$9,089,500          | \$ 826,318          |
|                 |             |                                    |             |                       | 2014          | 2                   | \$1,695,000          | \$ 847,500          |
|                 |             |                                    |             |                       | 2015          | 4                   | \$3,950,500          | \$ 987,625          |
|                 |             |                                    |             |                       | 2016          | 6                   | \$5,800,000          | \$ 966,667          |
|                 |             |                                    |             | 2017                  | 7             | \$6,754,000         | \$ 964,857           |                     |
|                 |             | <b>POINTE AT PELICAN BAY Total</b> |             |                       |               | <b>43</b>           | <b>\$36,605,500</b>  | <b>\$ 851,291</b>   |
|                 |             |                                    |             | RENAISSANCE           | 2010          | 1                   | \$825,000            | \$ 825,000          |
|                 |             |                                    |             |                       | 2014          | 1                   | \$695,000            | \$ 695,000          |
|                 |             |                                    |             |                       | 2016          | 1                   | \$875,000            | \$ 875,000          |
|                 |             |                                    |             |                       | 2017          | 2                   | \$1,650,000          | \$ 825,000          |
|                 |             | <b>RENAISSANCE Total</b>           |             |                       |               | <b>5</b>            | <b>\$4,045,000</b>   | <b>\$ 809,000</b>   |
|                 |             |                                    |             | SAN MARINO            | 2009          | 6                   | \$3,308,500          | \$ 551,417          |
|                 |             | 2010                               | 4           |                       | \$2,685,000   | \$ 671,250          |                      |                     |
|                 |             | 2011                               | 2           |                       | \$1,278,000   | \$ 639,000          |                      |                     |
|                 |             | 2012                               | 4           |                       | \$2,572,500   | \$ 643,125          |                      |                     |
|                 |             | 2013                               | 4           |                       | \$2,150,000   | \$ 537,500          |                      |                     |
|                 |             | 2014                               | 7           |                       | \$4,652,560   | \$ 664,651          |                      |                     |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed by Community & Type Prop

| Price Per Sq Ft | (All)       |                          |              |              |               |                     |                   |
|-----------------|-------------|--------------------------|--------------|--------------|---------------|---------------------|-------------------|
|                 |             |                          |              | Data         |               |                     |                   |
| Community       | Description | Subdivision Condo        | Year Closed  | Closed Units | Closed Volume | Average Sales Price |                   |
| Pelican Bay     | Condo       | SAN MARINO               | 2015         | 4            | \$2,764,900   | \$ 691,225          |                   |
|                 |             |                          | 2016         | 5            | \$4,067,900   | \$ 813,580          |                   |
|                 |             |                          | 2017         | 2            | \$1,520,000   | \$ 760,000          |                   |
|                 |             | <b>SAN MARINO Total</b>  |              |              | <b>38</b>     | <b>\$24,999,360</b> | <b>\$ 657,878</b> |
|                 |             | SANCTUARY                | 2009         | 2            | \$760,000     | \$ 380,000          |                   |
|                 |             |                          | 2010         | 6            | \$2,385,000   | \$ 397,500          |                   |
|                 |             |                          | 2011         | 1            | \$425,000     | \$ 425,000          |                   |
|                 |             |                          | 2012         | 4            | \$1,429,500   | \$ 357,375          |                   |
|                 |             |                          | 2013         | 4            | \$1,564,000   | \$ 391,000          |                   |
|                 |             |                          | 2014         | 2            | \$969,500     | \$ 484,750          |                   |
|                 |             |                          | 2015         | 3            | \$1,624,500   | \$ 541,500          |                   |
|                 |             |                          | 2016         | 3            | \$1,470,000   | \$ 490,000          |                   |
|                 |             |                          | 2017         | 3            | \$1,559,000   | \$ 519,667          |                   |
|                 |             | <b>SANCTUARY Total</b>   |              |              | <b>28</b>     | <b>\$12,186,500</b> | <b>\$ 435,232</b> |
|                 |             | SERENDIPITY              | 2010         | 3            | \$1,029,000   | \$ 343,000          |                   |
|                 |             |                          | 2011         | 5            | \$1,655,000   | \$ 331,000          |                   |
|                 |             |                          | 2012         | 4            | \$1,117,000   | \$ 279,250          |                   |
|                 |             |                          | 2013         | 6            | \$1,895,500   | \$ 315,917          |                   |
|                 |             |                          | 2014         | 3            | \$965,000     | \$ 321,667          |                   |
|                 |             |                          | 2015         | 10           | \$4,766,400   | \$ 476,640          |                   |
|                 |             |                          | 2016         | 5            | \$2,076,500   | \$ 415,300          |                   |
|                 |             |                          | 2017         | 4            | \$1,624,000   | \$ 406,000          |                   |
|                 |             | <b>SERENDIPITY Total</b> |              |              | <b>40</b>     | <b>\$15,128,400</b> | <b>\$ 378,210</b> |
|                 |             | ST KITTS                 | 2009         | 3            | \$1,680,000   | \$ 560,000          |                   |
|                 |             |                          | 2010         | 6            | \$3,613,500   | \$ 602,250          |                   |
|                 |             |                          | 2011         | 5            | \$3,340,000   | \$ 668,000          |                   |
|                 |             |                          | 2012         | 7            | \$3,625,000   | \$ 517,857          |                   |
|                 |             |                          | 2013         | 3            | \$3,335,000   | \$ 1,111,667        |                   |
|                 |             |                          | 2014         | 2            | \$1,414,000   | \$ 707,000          |                   |
|                 |             |                          | 2015         | 5            | \$4,304,500   | \$ 860,900          |                   |
|                 |             |                          | 2016         | 7            | \$5,482,500   | \$ 783,214          |                   |
|                 |             |                          | 2017         | 13           | \$11,575,000  | \$ 890,385          |                   |
|                 |             | <b>ST KITTS Total</b>    |              |              | <b>51</b>     | <b>\$38,369,500</b> | <b>\$ 752,343</b> |
| ST LAURENT      | 2009        | 3                        | \$2,205,000  | \$ 735,000   |               |                     |                   |
|                 | 2010        | 4                        | \$2,690,000  | \$ 672,500   |               |                     |                   |
|                 | 2011        | 4                        | \$4,100,000  | \$ 1,025,000 |               |                     |                   |
|                 | 2012        | 4                        | \$3,671,500  | \$ 917,875   |               |                     |                   |
|                 | 2013        | 7                        | \$5,759,000  | \$ 822,714   |               |                     |                   |
|                 | 2014        | 4                        | \$4,950,000  | \$ 1,237,500 |               |                     |                   |
|                 | 2015        | 5                        | \$6,465,000  | \$ 1,293,000 |               |                     |                   |
| 2016            | 5           | \$6,376,000              | \$ 1,275,200 |              |               |                     |                   |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed by Community & Type Prop

| Price Per Sq Ft | (All)                  |                         |                         |                     |                     |                     |                   |
|-----------------|------------------------|-------------------------|-------------------------|---------------------|---------------------|---------------------|-------------------|
|                 |                        |                         |                         | Data                |                     |                     |                   |
| Community       | Description            | Subdivision Condo       | Year Closed             | Closed Units        | Closed Volume       | Average Sales Price |                   |
| Pelican Bay     | Condo                  | ST LAURENT              | 2017                    | 8                   | \$9,209,500         | \$ 1,151,188        |                   |
|                 |                        | <b>ST LAURENT Total</b> |                         | <b>44</b>           | <b>\$45,426,000</b> | <b>\$ 1,032,409</b> |                   |
|                 |                        | ST LUCIA                | 2009                    | 4                   | \$2,024,000         | \$ 506,000          |                   |
|                 |                        |                         | 2010                    | 2                   | \$1,525,000         | \$ 762,500          |                   |
|                 |                        |                         | 2011                    | 2                   | \$995,000           | \$ 497,500          |                   |
|                 |                        |                         | 2012                    | 1                   | \$325,000           | \$ 325,000          |                   |
|                 |                        |                         | 2013                    | 3                   | \$1,270,000         | \$ 423,333          |                   |
|                 |                        |                         | 2014                    | 10                  | \$4,684,000         | \$ 468,400          |                   |
|                 |                        |                         | 2015                    | 3                   | \$1,420,000         | \$ 473,333          |                   |
|                 |                        |                         | 2016                    | 5                   | \$3,377,000         | \$ 675,400          |                   |
|                 |                        |                         | 2017                    | 3                   | \$2,202,500         | \$ 734,167          |                   |
|                 |                        |                         | <b>ST LUCIA Total</b>   |                     | <b>33</b>           | <b>\$17,822,500</b> | <b>\$ 540,076</b> |
|                 |                        |                         | ST MAARTEN              | 2009                | 4                   | \$2,984,500         | \$ 746,125        |
|                 |                        |                         |                         | 2010                | 5                   | \$3,289,500         | \$ 657,900        |
|                 |                        |                         |                         | 2011                | 4                   | \$2,394,000         | \$ 598,500        |
|                 |                        |                         |                         | 2012                | 5                   | \$2,655,000         | \$ 531,000        |
|                 |                        |                         |                         | 2013                | 5                   | \$2,675,000         | \$ 535,000        |
|                 |                        |                         |                         | 2014                | 6                   | \$4,470,000         | \$ 745,000        |
|                 |                        |                         |                         | 2015                | 3                   | \$1,790,000         | \$ 596,667        |
|                 |                        |                         |                         | 2016                | 4                   | \$2,779,000         | \$ 694,750        |
|                 |                        |                         |                         | 2017                | 7                   | \$5,563,500         | \$ 794,786        |
|                 |                        |                         | <b>ST MAARTEN Total</b> |                     | <b>43</b>           | <b>\$28,600,500</b> | <b>\$ 665,128</b> |
|                 |                        |                         | ST MARISSA              | 2009                | 1                   | \$975,000           | \$ 975,000        |
|                 |                        |                         |                         | 2010                | 2                   | \$897,000           | \$ 448,500        |
|                 |                        |                         |                         | 2011                | 4                   | \$3,095,000         | \$ 773,750        |
|                 |                        |                         |                         | 2012                | 1                   | \$525,000           | \$ 525,000        |
|                 |                        |                         |                         | 2013                | 4                   | \$1,961,000         | \$ 490,250        |
|                 |                        |                         |                         | 2014                | 6                   | \$3,333,000         | \$ 555,500        |
|                 |                        |                         |                         | 2015                | 9                   | \$6,807,000         | \$ 756,333        |
|                 |                        |                         |                         | 2016                | 5                   | \$3,729,000         | \$ 745,800        |
|                 |                        |                         |                         | 2017                | 8                   | \$6,215,000         | \$ 776,875        |
|                 |                        |                         | <b>ST MARISSA Total</b> |                     | <b>40</b>           | <b>\$27,537,000</b> | <b>\$ 688,425</b> |
|                 | ST NICOLE              | 2009                    | 3                       | \$2,475,000         | \$ 825,000          |                     |                   |
|                 |                        | 2010                    | 3                       | \$1,390,000         | \$ 463,333          |                     |                   |
|                 |                        | 2011                    | 2                       | \$1,020,000         | \$ 510,000          |                     |                   |
|                 |                        | 2013                    | 3                       | \$1,812,000         | \$ 604,000          |                     |                   |
|                 |                        | 2014                    | 3                       | \$1,581,000         | \$ 527,000          |                     |                   |
|                 |                        | 2015                    | 11                      | \$10,059,170        | \$ 914,470          |                     |                   |
|                 |                        | 2016                    | 3                       | \$2,537,000         | \$ 845,667          |                     |                   |
|                 |                        | 2017                    | 4                       | \$3,002,000         | \$ 750,500          |                     |                   |
|                 | <b>ST NICOLE Total</b> |                         | <b>32</b>               | <b>\$23,876,170</b> | <b>\$ 746,130</b>   |                     |                   |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed by Community & Type Prop

| Price Per Sq Ft | (All)       |                         |             |              |               |                     |                      |                     |
|-----------------|-------------|-------------------------|-------------|--------------|---------------|---------------------|----------------------|---------------------|
|                 |             |                         |             | Data         |               |                     |                      |                     |
| Community       | Description | Subdivision Condo       | Year Closed | Closed Units | Closed Volume | Average Sales Price |                      |                     |
| Pelican Bay     | Condo       | ST PIERRE               | 2009        | 5            | \$3,120,000   | \$ 624,000          |                      |                     |
|                 |             |                         | 2010        | 6            | \$4,954,000   | \$ 825,667          |                      |                     |
|                 |             |                         | 2011        | 3            | \$1,770,000   | \$ 590,000          |                      |                     |
|                 |             |                         | 2012        | 6            | \$5,140,000   | \$ 856,667          |                      |                     |
|                 |             |                         | 2013        | 11           | \$9,405,500   | \$ 855,045          |                      |                     |
|                 |             |                         | 2014        | 3            | \$2,452,500   | \$ 817,500          |                      |                     |
|                 |             |                         | 2015        | 4            | \$3,770,000   | \$ 942,500          |                      |                     |
|                 |             |                         | 2016        | 3            | \$2,576,000   | \$ 858,667          |                      |                     |
|                 |             |                         | 2017        | 6            | \$7,195,000   | \$ 1,199,167        |                      |                     |
|                 |             | <b>ST PIERRE Total</b>  |             |              |               | <b>47</b>           | <b>\$40,383,000</b>  | <b>\$ 859,213</b>   |
|                 |             | ST RAPHAEL              | 2009        | 3            | \$4,125,000   | \$ 1,375,000        |                      |                     |
|                 |             |                         | 2010        | 10           | \$15,275,000  | \$ 1,527,500        |                      |                     |
|                 |             |                         | 2011        | 9            | \$10,218,000  | \$ 1,135,333        |                      |                     |
|                 |             |                         | 2012        | 8            | \$10,595,000  | \$ 1,324,375        |                      |                     |
|                 |             |                         | 2013        | 10           | \$12,770,000  | \$ 1,277,000        |                      |                     |
|                 |             |                         | 2014        | 15           | \$18,927,000  | \$ 1,261,800        |                      |                     |
|                 |             |                         | 2015        | 6            | \$8,122,000   | \$ 1,353,667        |                      |                     |
|                 |             |                         | 2016        | 7            | \$13,323,000  | \$ 1,903,286        |                      |                     |
|                 |             |                         | 2017        | 9            | \$15,620,000  | \$ 1,735,556        |                      |                     |
|                 |             | <b>ST RAPHAEL Total</b> |             |              |               | <b>77</b>           | <b>\$108,975,000</b> | <b>\$ 1,415,260</b> |
|                 |             | ST SIMONE               | 2009        | 1            | \$275,000     | \$ 275,000          |                      |                     |
|                 |             |                         | 2010        | 1            | \$375,000     | \$ 375,000          |                      |                     |
|                 |             |                         | 2011        | 2            | \$710,000     | \$ 355,000          |                      |                     |
|                 |             |                         | 2012        | 2            | \$655,000     | \$ 327,500          |                      |                     |
|                 |             |                         | 2014        | 2            | \$719,620     | \$ 359,810          |                      |                     |
|                 |             |                         | 2015        | 1            | \$382,500     | \$ 382,500          |                      |                     |
|                 |             |                         | 2016        | 1            | \$385,000     | \$ 385,000          |                      |                     |
|                 |             | 2017                    | 1           | \$539,900    | \$ 539,900    |                     |                      |                     |
|                 |             | <b>ST SIMONE Total</b>  |             |              |               | <b>11</b>           | <b>\$4,042,020</b>   | <b>\$ 367,456</b>   |
|                 |             | ST THOMAS               | 2010        | 1            | \$639,000     | \$ 639,000          |                      |                     |
|                 |             |                         | 2011        | 6            | \$2,849,000   | \$ 474,833          |                      |                     |
|                 |             |                         | 2012        | 1            | \$515,000     | \$ 515,000          |                      |                     |
|                 |             |                         | 2013        | 1            | \$507,500     | \$ 507,500          |                      |                     |
|                 |             |                         | 2014        | 2            | \$1,050,000   | \$ 525,000          |                      |                     |
|                 |             |                         | 2015        | 2            | \$1,279,900   | \$ 639,950          |                      |                     |
|                 |             | 2017                    | 2           | \$1,208,350  | \$ 604,175    |                     |                      |                     |
|                 |             | <b>ST THOMAS Total</b>  |             |              |               | <b>15</b>           | <b>\$8,048,750</b>   | <b>\$ 536,583</b>   |
|                 |             | ST TROPEZ               | 2009        | 1            | \$460,000     | \$ 460,000          |                      |                     |
|                 |             |                         | 2010        | 1            | \$600,000     | \$ 600,000          |                      |                     |
|                 |             |                         | 2012        | 1            | \$375,000     | \$ 375,000          |                      |                     |
|                 |             |                         | 2013        | 1            | \$495,000     | \$ 495,000          |                      |                     |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed by Community & Type Prop

| Price Per Sq Ft                          | (All)       |                          |             |              |                        |                     |                     |                   |
|--|-------------|--------------------------|-------------|--------------|------------------------|---------------------|---------------------|-------------------|
|  |             |                          |             | Data         |                        |                     |                     |                   |
| Community                                | Description | Subdivision Condo        | Year Closed | Closed Units | Closed Volume          | Average Sales Price |                     |                   |
| Pelican Bay                              | Condo       | ST TROPEZ                | 2014        | 4            | \$1,995,000            | \$ 498,750          |                     |                   |
|  |             |                          | 2015        | 7            | \$3,865,000            | \$ 552,143          |                     |                   |
|  |             |                          | 2016        | 3            | \$1,645,000            | \$ 548,333          |                     |                   |
|  |             | <b>ST TROPEZ Total</b>   |             |              |                        | <b>18</b>           | <b>\$9,435,000</b>  | <b>\$ 524,167</b> |
|  |             | ST VINCENTS              | 2009        | 1            | \$525,000              | \$ 525,000          |                     |                   |
|  |             |                          | 2014        | 1            | \$549,000              | \$ 549,000          |                     |                   |
|  |             |                          | 2015        | 1            | \$850,000              | \$ 850,000          |                     |                   |
|  |             |                          | 2016        | 3            | \$1,832,000            | \$ 610,667          |                     |                   |
|  |             |                          | 2017        | 3            | \$1,736,000            | \$ 578,667          |                     |                   |
|  |             | <b>ST VINCENTS Total</b> |             |              |                        | <b>9</b>            | <b>\$5,492,000</b>  | <b>\$ 610,222</b> |
|  |             | STRATFORD                | 2009        | 4            | \$2,352,000            | \$ 588,000          |                     |                   |
|  |             |                          | 2010        | 3            | \$1,065,000            | \$ 355,000          |                     |                   |
|  |             |                          | 2011        | 8            | \$5,230,000            | \$ 653,750          |                     |                   |
|  |             |                          | 2012        | 4            | \$3,041,500            | \$ 760,375          |                     |                   |
|  |             |                          | 2013        | 9            | \$4,163,000            | \$ 462,556          |                     |                   |
|  |             |                          | 2014        | 3            | \$2,547,500            | \$ 849,167          |                     |                   |
|  |             |                          | 2015        | 2            | \$1,330,000            | \$ 665,000          |                     |                   |
|  |             |                          | 2016        | 1            | \$775,000              | \$ 775,000          |                     |                   |
|  |             | 2017                     | 1           | \$871,300    | \$ 871,300             |                     |                     |                   |
|  |             | <b>STRATFORD Total</b>   |             |              |                        | <b>35</b>           | <b>\$21,375,300</b> | <b>\$ 610,723</b> |
|  |             | VALENCIA AT PELICAN BAY  | 2009        | 4            | \$1,493,500            | \$ 373,375          |                     |                   |
|  |             |                          | 2010        | 3            | \$1,197,000            | \$ 399,000          |                     |                   |
|  |             |                          | 2011        | 6            | \$2,361,000            | \$ 393,500          |                     |                   |
|  |             |                          | 2012        | 6            | \$2,220,000            | \$ 370,000          |                     |                   |
|  |             |                          | 2013        | 8            | \$2,932,000            | \$ 366,500          |                     |                   |
|  |             |                          | 2014        | 13           | \$5,437,900            | \$ 418,300          |                     |                   |
|  |             |                          | 2015        | 8            | \$4,171,500            | \$ 521,438          |                     |                   |
| 2016                                     | 7           |                          | \$3,901,000 | \$ 557,286   |                        |                     |                     |                   |
| 2017                                     | 5           | \$2,947,900              | \$ 589,580  |              |                        |                     |                     |                   |
| <b>VALENCIA AT PELICAN BAY Total</b>     |             |                          |             | <b>60</b>    | <b>\$26,661,800</b>    | <b>\$ 444,363</b>   |                     |                   |
| WILLOW BROOK AT PELICAN BAY              | 2009        | 4                        | \$1,290,000 | \$ 322,500   |                        |                     |                     |                   |
|  | 2010        | 8                        | \$2,477,500 | \$ 309,688   |                        |                     |                     |                   |
|  | 2011        | 4                        | \$1,422,000 | \$ 355,500   |                        |                     |                     |                   |
|  | 2012        | 5                        | \$1,567,400 | \$ 313,480   |                        |                     |                     |                   |
|  | 2013        | 4                        | \$1,322,000 | \$ 330,500   |                        |                     |                     |                   |
|  | 2014        | 7                        | \$2,492,500 | \$ 356,071   |                        |                     |                     |                   |
|  | 2015        | 3                        | \$1,313,000 | \$ 437,667   |                        |                     |                     |                   |
|  | 2016        | 7                        | \$3,100,000 | \$ 442,857   |                        |                     |                     |                   |
| 2017                                     | 7           | \$2,923,251              | \$ 417,607  |              |                        |                     |                     |                   |
| <b>WILLOW BROOK AT PELICAN BAY Total</b> |             |                          |             | <b>49</b>    | <b>\$17,907,651</b>    | <b>\$ 365,462</b>   |                     |                   |
| <b>Condo Total</b>                       |             |                          |             | <b>1870</b>  | <b>\$1,429,119,863</b> | <b>\$ 764,235</b>   |                     |                   |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed by Community & Type Prop

| Price Per Sq Ft      | (All)         |  |             |                     |                     |                     |                     |
|----------------------|---------------|--|-------------|---------------------|---------------------|---------------------|---------------------|
|                      |               |  |             | Data                |                     |                     |                     |
| Community            | Description   | Subdivision Condo                      | Year Closed | Closed Units        | Closed Volume       | Average Sales Price |                     |
| Pelican Bay          | Single Family | BARRINGTON AT PELICAN BAY              | 2009        | 2                   | \$3,400,000         | \$ 1,700,000        |                     |
|                      |               |  | 2010        | 3                   | \$6,162,500         | \$ 2,054,167        |                     |
|                      |               |  | 2011        | 4                   | \$4,907,500         | \$ 1,226,875        |                     |
|                      |               |  | 2012        | 2                   | \$2,900,000         | \$ 1,450,000        |                     |
|                      |               |  | 2013        | 4                   | \$6,955,000         | \$ 1,738,750        |                     |
|                      |               |  | 2014        | 5                   | \$8,537,500         | \$ 1,707,500        |                     |
|                      |               |  | 2015        | 1                   | \$2,950,000         | \$ 2,950,000        |                     |
|                      |               |  | 2016        | 3                   | \$6,100,000         | \$ 2,033,333        |                     |
|                      |               | 2017                                   | 3           | \$6,375,000         | \$ 2,125,000        |                     |                     |
|                      |               | <b>BARRINGTON AT PELICAN BAY Total</b> |             |                     | <b>27</b>           | <b>\$48,287,500</b> | <b>\$ 1,788,426</b> |
|                      |               | CAMBRIDGE AT PELICAN BAY               |             | 2017                | 1                   | \$795,000           | \$ 795,000          |
|                      |               | <b>CAMBRIDGE AT PELICAN BAY Total</b>  |             |                     | <b>1</b>            | <b>\$795,000</b>    | <b>\$ 795,000</b>   |
|                      |               | GEORGETOWN                             |             | 2009                | 1                   | \$1,710,000         | \$ 1,710,000        |
|                      |               |  |             | 2010                | 1                   | \$1,825,000         | \$ 1,825,000        |
|                      |               |  |             | 2011                | 5                   | \$9,563,050         | \$ 1,912,610        |
|                      |               |  |             | 2012                | 2                   | \$4,100,000         | \$ 2,050,000        |
|                      |               |  |             | 2013                | 1                   | \$1,510,000         | \$ 1,510,000        |
|                      |               |  |             | 2014                | 1                   | \$1,679,000         | \$ 1,679,000        |
|                      |               |  |             | 2015                | 2                   | \$4,640,000         | \$ 2,320,000        |
|                      |               |  |             | 2016                | 1                   | \$2,900,000         | \$ 2,900,000        |
|                      |               | <b>GEORGETOWN Total</b>                |             |                     | <b>14</b>           | <b>\$27,927,050</b> | <b>\$ 1,994,789</b> |
|                      |               | JAMESTOWN                              |             | 2009                | 1                   | \$3,050,000         | \$ 3,050,000        |
|                      |               |  |             | 2010                | 1                   | \$2,400,000         | \$ 2,400,000        |
|                      |               |  |             | 2011                | 1                   | \$3,200,000         | \$ 3,200,000        |
|                      |               | <b>JAMESTOWN Total</b>                 |             |                     | <b>3</b>            | <b>\$8,650,000</b>  | <b>\$ 2,883,333</b> |
|                      |               | OAKMONT                                |             | 2009                | 4                   | \$3,850,000         | \$ 962,500          |
|                      |               |  |             | 2010                | 6                   | \$5,830,000         | \$ 971,667          |
|                      |               |  |             | 2011                | 6                   | \$5,680,800         | \$ 946,800          |
|                      |               |  |             | 2012                | 8                   | \$8,504,000         | \$ 1,063,000        |
|                      |               |  |             | 2013                | 8                   | \$8,752,500         | \$ 1,094,063        |
|                      |               |  |             | 2014                | 6                   | \$7,962,500         | \$ 1,327,083        |
|                      |               |  |             | 2015                | 8                   | \$9,312,600         | \$ 1,164,075        |
|                      |               |  |             | 2016                | 12                  | \$16,622,400        | \$ 1,385,200        |
|                      |               | 2017                                   | 8           | \$11,625,000        | \$ 1,453,125        |                     |                     |
| <b>OAKMONT Total</b> |               |  | <b>66</b>   | <b>\$78,139,800</b> | <b>\$ 1,183,936</b> |                     |                     |
| PELICAN BAY WOODS    |               | 2009                                   | 3           | \$2,185,000         | \$ 728,333          |                     |                     |
|                      |               | 2010                                   | 9           | \$11,910,000        | \$ 1,323,333        |                     |                     |
|                      |               | 2011                                   | 3           | \$3,270,500         | \$ 1,090,167        |                     |                     |
|                      |               | 2012                                   | 5           | \$5,581,500         | \$ 1,116,300        |                     |                     |
|                      |               | 2013                                   | 10          | \$12,515,250        | \$ 1,251,525        |                     |                     |
|                      |               | 2014                                   | 7           | \$8,594,000         | \$ 1,227,714        |                     |                     |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed by Community & Type Prop

| Price Per Sq Ft                       | (All)         |                                       |             |              |                      |                     |                     |                     |
|---------------------------------------|---------------|---------------------------------------|-------------|--------------|----------------------|---------------------|---------------------|---------------------|
|                                       |               |                                       |             | Data         |                      |                     |                     |                     |
| Community                             | Description   | Subdivision Condo                     | Year Closed | Closed Units | Closed Volume        | Average Sales Price |                     |                     |
| Pelican Bay                           | Single Family | PELICAN BAY WOODS                     | 2015        | 9            | \$19,487,500         | \$ 2,165,278        |                     |                     |
|                                       |               |                                       | 2016        | 8            | \$11,265,000         | \$ 1,408,125        |                     |                     |
|                                       |               |                                       | 2017        | 10           | \$19,652,500         | \$ 1,965,250        |                     |                     |
|                                       |               | <b>PELICAN BAY WOODS Total</b>        |             |              |                      | <b>64</b>           | <b>\$94,461,250</b> | <b>\$ 1,475,957</b> |
|                                       |               | PINECREST AT PELICAN BAY              | 2009        | 5            | \$4,920,000          | \$ 984,000          |                     |                     |
|                                       |               |                                       | 2011        | 7            | \$6,883,000          | \$ 983,286          |                     |                     |
|                                       |               |                                       | 2012        | 5            | \$6,400,000          | \$ 1,280,000        |                     |                     |
|                                       |               |                                       | 2013        | 5            | \$5,637,250          | \$ 1,127,450        |                     |                     |
|                                       |               |                                       | 2014        | 1            | \$1,200,000          | \$ 1,200,000        |                     |                     |
|                                       |               |                                       | 2015        | 6            | \$8,467,500          | \$ 1,411,250        |                     |                     |
|                                       |               |                                       | 2016        | 2            | \$2,855,000          | \$ 1,427,500        |                     |                     |
|                                       |               | 2017                                  | 6           | \$9,200,000  | \$ 1,533,333         |                     |                     |                     |
|                                       |               | <b>PINECREST AT PELICAN BAY Total</b> |             |              |                      | <b>37</b>           | <b>\$45,562,750</b> | <b>\$ 1,231,426</b> |
|                                       |               | POINTE VERDE                          | 2010        | 2            | \$5,950,000          | \$ 2,975,000        |                     |                     |
|                                       |               |                                       | 2014        | 1            | \$3,550,000          | \$ 3,550,000        |                     |                     |
|                                       |               |                                       | 2017        | 1            | \$4,950,000          | \$ 4,950,000        |                     |                     |
|                                       |               | <b>POINTE VERDE Total</b>             |             |              |                      | <b>4</b>            | <b>\$14,450,000</b> | <b>\$ 3,612,500</b> |
|                                       |               | VILLAGE AT PELICAN BAY                | 2010        | 1            | \$850,000            | \$ 850,000          |                     |                     |
|                                       |               |                                       | 2012        | 1            | \$835,000            | \$ 835,000          |                     |                     |
|                                       |               |                                       | 2013        | 1            | \$855,000            | \$ 855,000          |                     |                     |
|                                       |               |                                       | 2014        | 1            | \$700,000            | \$ 700,000          |                     |                     |
|                                       |               |                                       | 2015        | 2            | \$2,050,000          | \$ 1,025,000        |                     |                     |
|                                       |               |                                       | 2016        | 1            | \$1,100,000          | \$ 1,100,000        |                     |                     |
|                                       |               |                                       | 2017        | 2            | \$1,985,750          | \$ 992,875          |                     |                     |
|                                       |               | <b>VILLAGE AT PELICAN BAY Total</b>   |             |              |                      | <b>9</b>            | <b>\$8,375,750</b>  | <b>\$ 930,639</b>   |
|                                       |               | WATERFORD AT PELICAN BAY              | 2012        | 1            | \$1,500,000          | \$ 1,500,000        |                     |                     |
|                                       |               |                                       | 2013        | 1            | \$1,697,500          | \$ 1,697,500        |                     |                     |
| 2015                                  | 2             |                                       | \$4,100,000 | \$ 2,050,000 |                      |                     |                     |                     |
| 2016                                  | 2             |                                       | \$3,360,000 | \$ 1,680,000 |                      |                     |                     |                     |
| 2017                                  | 2             |                                       | \$4,200,000 | \$ 2,100,000 |                      |                     |                     |                     |
| <b>WATERFORD AT PELICAN BAY Total</b> |               |                                       |             | <b>8</b>     | <b>\$14,857,500</b>  | <b>\$ 1,857,188</b> |                     |                     |
| <b>Single Family Total</b>            |               |                                       |             | <b>233</b>   | <b>\$341,506,600</b> | <b>\$ 1,465,694</b> |                     |                     |
| Villa                                 | BAY VILLAS    | 2009                                  | 8           | \$5,110,000  | \$ 638,750           |                     |                     |                     |
|                                       |               | 2010                                  | 2           | \$1,170,000  | \$ 585,000           |                     |                     |                     |
|                                       |               | 2011                                  | 5           | \$3,042,000  | \$ 608,400           |                     |                     |                     |
|                                       |               | 2012                                  | 2           | \$1,329,000  | \$ 664,500           |                     |                     |                     |
|                                       |               | 2013                                  | 9           | \$5,792,500  | \$ 643,611           |                     |                     |                     |
|                                       |               | 2014                                  | 6           | \$3,895,750  | \$ 649,292           |                     |                     |                     |
|                                       |               | 2015                                  | 11          | \$8,175,400  | \$ 743,218           |                     |                     |                     |
|                                       |               | 2016                                  | 3           | \$2,430,000  | \$ 810,000           |                     |                     |                     |
| 2017                                  | 2             | \$1,890,000                           | \$ 945,000  |              |                      |                     |                     |                     |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed by Community & Type Prop

| Price Per Sq Ft | (All)       |                                |             |              |                     |                     |
|-----------------|-------------|--------------------------------|-------------|--------------|---------------------|---------------------|
|                 |             |                                |             | Data         |                     |                     |
| Community       | Description | Subdivision Condo              | Year Closed | Closed Units | Closed Volume       | Average Sales Price |
| Pelican Bay     | Villa       | <b>BAY VILLAS Total</b>        |             | <b>48</b>    | <b>\$32,834,650</b> | <b>\$ 684,055</b>   |
|                 |             | BEAUVILLE                      | 2010        | 2            | \$1,662,450         | \$ 831,225          |
|                 |             |                                | 2011        | 2            | \$1,570,000         | \$ 785,000          |
|                 |             |                                | 2012        | 1            | \$800,000           | \$ 800,000          |
|                 |             |                                | 2013        | 3            | \$2,453,000         | \$ 817,667          |
|                 |             |                                | 2014        | 1            | \$866,000           | \$ 866,000          |
|                 |             |                                | 2015        | 3            | \$3,337,500         | \$ 1,112,500        |
|                 |             |                                | 2016        | 1            | \$1,180,000         | \$ 1,180,000        |
|                 |             |                                | 2017        | 1            | \$1,600,000         | \$ 1,600,000        |
|                 |             | <b>BEAUVILLE Total</b>         |             | <b>14</b>    | <b>\$13,468,950</b> | <b>\$ 962,068</b>   |
|                 |             | BRIDGE WAY VILLAS              | 2009        | 5            | \$5,030,000         | \$ 1,006,000        |
|                 |             |                                | 2010        | 1            | \$850,000           | \$ 850,000          |
|                 |             |                                | 2011        | 2            | \$1,920,000         | \$ 960,000          |
|                 |             |                                | 2013        | 3            | \$3,030,000         | \$ 1,010,000        |
|                 |             |                                | 2014        | 7            | \$7,770,000         | \$ 1,110,000        |
|                 |             |                                | 2015        | 4            | \$5,120,000         | \$ 1,280,000        |
|                 |             |                                | 2016        | 2            | \$2,370,000         | \$ 1,185,000        |
|                 |             |                                | 2017        | 5            | \$6,072,000         | \$ 1,214,400        |
|                 |             | <b>BRIDGE WAY VILLAS Total</b> |             | <b>29</b>    | <b>\$32,162,000</b> | <b>\$ 1,109,034</b> |
|                 |             | CANNES                         | 2011        | 1            | \$1,000,000         | \$ 1,000,000        |
|                 |             |                                | 2015        | 1            | \$1,300,000         | \$ 1,300,000        |
|                 |             | <b>CANNES Total</b>            |             | <b>2</b>     | <b>\$2,300,000</b>  | <b>\$ 1,150,000</b> |
|                 |             | CARLTON PLACE                  | 2009        | 1            | \$1,610,000         | \$ 1,610,000        |
|                 |             |                                | 2010        | 2            | \$2,220,000         | \$ 1,110,000        |
|                 |             |                                | 2011        | 4            | \$4,760,000         | \$ 1,190,000        |
|                 |             |                                | 2012        | 1            | \$1,150,000         | \$ 1,150,000        |
|                 |             |                                | 2015        | 2            | \$3,510,000         | \$ 1,755,000        |
|                 |             |                                | 2016        | 4            | \$5,970,000         | \$ 1,492,500        |
|                 |             |                                | 2017        | 1            | \$2,600,000         | \$ 2,600,000        |
|                 |             | <b>CARLTON PLACE Total</b>     |             | <b>15</b>    | <b>\$21,820,000</b> | <b>\$ 1,454,667</b> |
|                 |             | CHANTECLAIR MANOR              | 2010        | 1            | \$740,000           | \$ 740,000          |
|                 |             |                                | 2011        | 2            | \$1,474,500         | \$ 737,250          |
|                 |             |                                | 2014        | 2            | \$1,459,000         | \$ 729,500          |
|                 |             |                                | 2015        | 2            | \$1,720,000         | \$ 860,000          |
|                 |             |                                | 2016        | 2            | \$2,525,000         | \$ 1,262,500        |
|                 |             |                                | 2017        | 1            | \$825,000           | \$ 825,000          |
|                 |             | <b>CHANTECLAIR MANOR Total</b> |             | <b>10</b>    | <b>\$8,743,500</b>  | <b>\$ 874,350</b>   |
|                 |             | COCOBAY                        | 2009        | 1            | \$1,675,000         | \$ 1,675,000        |
|                 |             |                                | 2010        | 3            | \$4,218,000         | \$ 1,406,000        |
|                 |             |                                | 2011        | 2            | \$2,810,000         | \$ 1,405,000        |
|                 |             |                                | 2012        | 2            | \$3,825,000         | \$ 1,912,500        |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed by Community & Type Prop

| Price Per Sq Ft | (All)       |  |             |              |               |                     |                     |                     |
|-----------------|-------------|--|-------------|--------------|---------------|---------------------|---------------------|---------------------|
|                 |             |  |             | Data         |               |                     |                     |                     |
| Community       | Description | Subdivision Condo                      | Year Closed | Closed Units | Closed Volume | Average Sales Price |                     |                     |
| Pelican Bay     | Villa       | COCO BAY                               | 2013        | 1            | \$1,675,000   | \$ 1,675,000        |                     |                     |
|                 |             |  | 2014        | 4            | \$6,260,000   | \$ 1,565,000        |                     |                     |
|                 |             |  | 2015        | 3            | \$5,080,000   | \$ 1,693,333        |                     |                     |
|                 |             |  | 2016        | 1            | \$1,850,000   | \$ 1,850,000        |                     |                     |
|                 |             |  | 2017        | 1            | \$1,975,000   | \$ 1,975,000        |                     |                     |
|                 |             | <b>COCO BAY Total</b>                  |             |              |               | <b>18</b>           | <b>\$29,368,000</b> | <b>\$ 1,631,556</b> |
|                 |             | GRAND BAY AT PELICAN BAY               | 2010        | 1            | \$1,750,000   | \$ 1,750,000        |                     |                     |
|                 |             |  | 2011        | 1            | \$1,250,000   | \$ 1,250,000        |                     |                     |
|                 |             |  | 2012        | 5            | \$7,770,000   | \$ 1,554,000        |                     |                     |
|                 |             |  | 2014        | 3            | \$5,401,000   | \$ 1,800,333        |                     |                     |
|                 |             |  | 2015        | 1            | \$1,850,000   | \$ 1,850,000        |                     |                     |
|                 |             |  | 2016        | 1            | \$1,675,000   | \$ 1,675,000        |                     |                     |
|                 |             | <b>GRAND BAY AT PELICAN BAY Total</b>  |             |              |               | <b>13</b>           | <b>\$21,571,000</b> | <b>\$ 1,659,308</b> |
|                 |             | ISLE VERDE                             | 2010        | 3            | \$5,590,000   | \$ 1,863,333        |                     |                     |
|                 |             |  | 2011        | 1            | \$2,000,000   | \$ 2,000,000        |                     |                     |
|                 |             |  | 2012        | 1            | \$1,800,000   | \$ 1,800,000        |                     |                     |
|                 |             |  | 2013        | 3            | \$4,987,500   | \$ 1,662,500        |                     |                     |
|                 |             |  | 2014        | 4            | \$8,262,500   | \$ 2,065,625        |                     |                     |
|                 |             |  | 2016        | 1            | \$2,200,000   | \$ 2,200,000        |                     |                     |
|                 |             | <b>ISLE VERDE Total</b>                |             |              |               | <b>16</b>           | <b>\$30,990,000</b> | <b>\$ 1,936,875</b> |
|                 |             | LAS BRISAS AT PELICAN BAY              | 2009        | 3            | \$2,695,000   | \$ 898,333          |                     |                     |
|                 |             |  | 2010        | 2            | \$1,540,000   | \$ 770,000          |                     |                     |
|                 |             |  | 2011        | 2            | \$1,975,000   | \$ 987,500          |                     |                     |
|                 |             |  | 2012        | 2            | \$1,425,000   | \$ 712,500          |                     |                     |
|                 |             |  | 2013        | 4            | \$3,161,500   | \$ 790,375          |                     |                     |
|                 |             |  | 2014        | 5            | \$4,937,500   | \$ 987,500          |                     |                     |
|                 |             | <b>LAS BRISAS AT PELICAN BAY Total</b> |             |              |               | <b>22</b>           | <b>\$20,466,000</b> | <b>\$ 930,273</b>   |
|                 |             | OAK LAKE SANCTUARY                     | 2009        | 4            | \$2,565,000   | \$ 641,250          |                     |                     |
|                 |             |  | 2011        | 5            | \$3,055,500   | \$ 611,100          |                     |                     |
|                 |             |  | 2012        | 3            | \$1,975,000   | \$ 658,333          |                     |                     |
|                 |             |  | 2017        | 2            | \$1,560,000   | \$ 780,000          |                     |                     |
|                 |             | <b>OAK LAKE SANCTUARY Total</b>        |             |              |               | <b>14</b>           | <b>\$9,155,500</b>  | <b>\$ 653,964</b>   |
|                 |             | SAND POINTE                            | 2009        | 1            | \$500,000     | \$ 500,000          |                     |                     |
| 2010            | 2           |  | \$1,135,000 | \$ 567,500   |               |                     |                     |                     |
| 2011            | 2           |  | \$1,515,000 | \$ 757,500   |               |                     |                     |                     |
| 2012            | 1           |  | \$750,000   | \$ 750,000   |               |                     |                     |                     |
| 2015            | 2           |  | \$2,215,000 | \$ 1,107,500 |               |                     |                     |                     |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed by Community & Type Prop

| Price Per Sq Ft                    | (All)       |  |                     |                   |                     |                     |
|------------------------------------|-------------|--|---------------------|-------------------|---------------------|---------------------|
|                                    |             |  |                     | Data              |                     |                     |
| Community                          | Description | Subdivision Condo                      | Year Closed         | Closed Units      | Closed Volume       | Average Sales Price |
| Pelican Bay                        | Villa       | SAND POINTE                            | 2016                | 2                 | \$2,260,000         | \$ 1,130,000        |
|                                    |             |  | 2017                | 2                 | \$1,735,000         | \$ 867,500          |
|                                    |             | <b>SAND POINTE Total</b>               |                     | <b>12</b>         | <b>\$10,110,000</b> | <b>\$ 842,500</b>   |
|                                    |             | ST ANDREWS AT PELICAN BAY              | 2011                | 2                 | \$1,160,000         | \$ 580,000          |
|                                    |             |  | 2013                | 2                 | \$1,590,000         | \$ 795,000          |
|                                    |             |  | 2014                | 3                 | \$2,497,000         | \$ 832,333          |
|                                    |             |  | 2015                | 1                 | \$721,000           | \$ 721,000          |
|                                    |             |  | 2016                | 2                 | \$1,675,000         | \$ 837,500          |
|                                    |             |  | 2017                | 1                 | \$800,000           | \$ 800,000          |
|                                    |             | <b>ST ANDREWS AT PELICAN BAY Total</b> |                     | <b>11</b>         | <b>\$8,443,000</b>  | <b>\$ 767,545</b>   |
|                                    |             | TIERRA MAR                             | 2009                | 3                 | \$2,680,000         | \$ 893,333          |
|                                    |             |  | 2010                | 2                 | \$1,581,000         | \$ 790,500          |
|                                    |             |  | 2011                | 1                 | \$630,000           | \$ 630,000          |
|                                    |             |  | 2012                | 2                 | \$1,600,000         | \$ 800,000          |
|                                    |             |  | 2013                | 4                 | \$3,505,000         | \$ 876,250          |
|                                    |             |  | 2014                | 3                 | \$4,115,000         | \$ 1,371,667        |
|                                    |             |  | 2015                | 1                 | \$1,495,000         | \$ 1,495,000        |
|                                    |             |  | 2016                | 2                 | \$1,912,500         | \$ 956,250          |
|                                    |             |  | 2017                | 1                 | \$888,000           | \$ 888,000          |
|                                    |             | <b>TIERRA MAR Total</b>                |                     | <b>19</b>         | <b>\$18,406,500</b> | <b>\$ 968,763</b>   |
|                                    |             | VILLA CORONADO                         | 2015                | 1                 | \$1,300,000         | \$ 1,300,000        |
|                                    |             | <b>VILLA CORONADO Total</b>            |                     | <b>1</b>          | <b>\$1,300,000</b>  | <b>\$ 1,300,000</b> |
|                                    |             | VILLA LANTANA                          | 2009                | 1                 | \$875,000           | \$ 875,000          |
|                                    |             |  | 2010                | 2                 | \$1,240,000         | \$ 620,000          |
|                                    |             |  | 2011                | 2                 | \$1,280,000         | \$ 640,000          |
|                                    |             |  | 2013                | 2                 | \$1,447,500         | \$ 723,750          |
|                                    |             |  | 2014                | 2                 | \$1,780,000         | \$ 890,000          |
|                                    |             |  | 2015                | 5                 | \$4,667,500         | \$ 933,500          |
|                                    |             |  | 2016                | 3                 | \$2,850,000         | \$ 950,000          |
|                                    |             |  | 2017                | 1                 | \$835,000           | \$ 835,000          |
|                                    |             | <b>VILLA LANTANA Total</b>             |                     | <b>18</b>         | <b>\$14,975,000</b> | <b>\$ 831,944</b>   |
|                                    |             | VILLAS AT PELICAN BAY                  | 2009                | 1                 | \$465,000           | \$ 465,000          |
|                                    |             |  | 2010                | 4                 | \$2,570,000         | \$ 642,500          |
|                                    |             |  | 2011                | 1                 | \$404,500           | \$ 404,500          |
|                                    | 2012        | 3                                      | \$1,898,500         | \$ 632,833        |                     |                     |
|                                    | 2013        | 3                                      | \$1,512,750         | \$ 504,250        |                     |                     |
|                                    | 2014        | 8                                      | \$5,351,000         | \$ 668,875        |                     |                     |
|                                    | 2015        | 5                                      | \$4,454,000         | \$ 890,800        |                     |                     |
|                                    | 2016        | 5                                      | \$3,645,000         | \$ 729,000        |                     |                     |
|                                    | 2017        | 4                                      | \$3,967,500         | \$ 991,875        |                     |                     |
| <b>VILLAS AT PELICAN BAY Total</b> |             | <b>34</b>                              | <b>\$24,268,250</b> | <b>\$ 713,772</b> |                     |                     |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed by Community & Type Prop

| Price Per Sq Ft   | (All)       |                                     |              |              |                 |                     |                     |
|-------------------|-------------|-------------------------------------|--------------|--------------|-----------------|---------------------|---------------------|
|                   |             |                                     |              | Data         |                 |                     |                     |
| Community         | Description | Subdivision Condo                   | Year Closed  | Closed Units | Closed Volume   | Average Sales Price |                     |
| Pelican Bay       | Villa Total |                                     |              | 296          | \$300,382,350   | \$ 1,014,805        |                     |
| Pelican Bay Total |             |                                     |              | 2399         | \$2,071,008,813 | \$ 863,280          |                     |
| Bay Colony        | Condo       | BILTMORE AT BAY COLONY              | 2009         | 1            | \$2,600,000     | \$ 2,600,000        |                     |
|                   |             |                                     | 2010         | 3            | \$6,687,500     | \$ 2,229,167        |                     |
|                   |             |                                     | 2011         | 6            | \$18,436,000    | \$ 3,072,667        |                     |
|                   |             |                                     | 2012         | 2            | \$4,765,000     | \$ 2,382,500        |                     |
|                   |             |                                     | 2013         | 4            | \$11,350,000    | \$ 2,837,500        |                     |
|                   |             |                                     | 2014         | 3            | \$10,497,500    | \$ 3,499,167        |                     |
|                   |             |                                     | 2015         | 4            | \$16,175,000    | \$ 4,043,750        |                     |
|                   |             |                                     | 2016         | 2            | \$7,900,000     | \$ 3,950,000        |                     |
|                   |             | 2017                                | 2            | \$13,250,000 | \$ 6,625,000    |                     |                     |
|                   |             | <b>BILTMORE AT BAY COLONY Total</b> |              |              | <b>27</b>       | <b>\$91,661,000</b> | <b>\$ 3,394,852</b> |
|                   |             | BRIGHTON AT BAY COLONY              | 2009         | 2            | \$4,950,000     | \$ 2,475,000        |                     |
|                   |             |                                     | 2010         | 2            | \$4,300,000     | \$ 2,150,000        |                     |
|                   |             |                                     | 2011         | 8            | \$19,485,000    | \$ 2,435,625        |                     |
|                   |             |                                     | 2012         | 5            | \$16,222,500    | \$ 3,244,500        |                     |
|                   |             |                                     | 2013         | 5            | \$14,445,000    | \$ 2,889,000        |                     |
|                   |             |                                     | 2014         | 3            | \$8,425,000     | \$ 2,808,333        |                     |
|                   |             |                                     | 2015         | 3            | \$12,362,500    | \$ 4,120,833        |                     |
|                   |             |                                     | 2016         | 1            | \$4,725,000     | \$ 4,725,000        |                     |
|                   |             | 2017                                | 3            | \$12,425,000 | \$ 4,141,667    |                     |                     |
|                   |             | <b>BRIGHTON AT BAY COLONY Total</b> |              |              | <b>32</b>       | <b>\$97,340,000</b> | <b>\$ 3,041,875</b> |
|                   |             | CARLYSLE AT BAY COLONY              | 2009         | 2            | \$4,635,000     | \$ 2,317,500        |                     |
|                   |             |                                     | 2010         | 3            | \$6,482,500     | \$ 2,160,833        |                     |
|                   |             |                                     | 2011         | 1            | \$2,590,000     | \$ 2,590,000        |                     |
|                   |             |                                     | 2012         | 2            | \$4,200,000     | \$ 2,100,000        |                     |
|                   |             |                                     | 2013         | 1            | \$3,000,000     | \$ 3,000,000        |                     |
|                   |             |                                     | 2014         | 2            | \$6,655,000     | \$ 3,327,500        |                     |
|                   |             |                                     | 2015         | 2            | \$7,325,000     | \$ 3,662,500        |                     |
|                   |             | 2016                                | 2            | \$6,550,000  | \$ 3,275,000    |                     |                     |
|                   |             | <b>CARLYSLE AT BAY COLONY Total</b> |              |              | <b>15</b>       | <b>\$41,437,500</b> | <b>\$ 2,762,500</b> |
|                   |             | CONTESSA AT BAY COLONY              | 2009         | 5            | \$9,837,000     | \$ 1,967,400        |                     |
|                   |             |                                     | 2010         | 3            | \$5,500,000     | \$ 1,833,333        |                     |
|                   |             |                                     | 2011         | 6            | \$12,635,000    | \$ 2,105,833        |                     |
| 2012              | 4           |                                     | \$7,075,000  | \$ 1,768,750 |                 |                     |                     |
| 2013              | 9           |                                     | \$20,230,000 | \$ 2,247,778 |                 |                     |                     |
| 2014              | 8           |                                     | \$18,105,000 | \$ 2,263,125 |                 |                     |                     |
| 2015              | 4           |                                     | \$9,500,000  | \$ 2,375,000 |                 |                     |                     |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed by Community & Type Prop

| Price Per Sq Ft                      | (All)       |   |              |                     |                     |                      |                     |
|--------------------------------------|-------------|---|--------------|---------------------|---------------------|----------------------|---------------------|
|                                      |             |   |              | Data                |                     |                      |                     |
| Community                            | Description | Subdivision Condo                           | Year Closed  | Closed Units        | Closed Volume       | Average Sales Price  |                     |
| Bay Colony                           | Condo       | CONTESSA AT BAY COLONY                      | 2016         | 3                   | \$7,550,000         | \$ 2,516,667         |                     |
|                                      |             |   | 2017         | 3                   | \$11,500,000        | \$ 3,833,333         |                     |
|                                      |             | <b>CONTESSA AT BAY COLONY Total</b>         |              |                     | <b>45</b>           | <b>\$101,932,000</b> | <b>\$ 2,265,156</b> |
|                                      |             | MANSION LA PALMA AT BAY COLONY              | 2009         | 1                   | \$1,000,000         | \$ 1,000,000         |                     |
|                                      |             |   | 2011         | 1                   | \$998,000           | \$ 998,000           |                     |
|                                      |             |   | 2014         | 3                   | \$4,172,500         | \$ 1,390,833         |                     |
|                                      |             |   | 2015         | 7                   | \$11,685,000        | \$ 1,669,286         |                     |
|                                      |             |   | 2016         | 1                   | \$725,000           | \$ 725,000           |                     |
|                                      |             |   | 2017         | 2                   | \$2,042,400         | \$ 1,021,200         |                     |
|                                      |             | <b>MANSION LA PALMA AT BAY COLONY Total</b> |              |                     | <b>15</b>           | <b>\$20,622,900</b>  | <b>\$ 1,374,860</b> |
|                                      |             | MARQUESA AT BAY COLONY                      | 2009         | 1                   | \$1,050,000         | \$ 1,050,000         |                     |
|                                      |             |   | 2010         | 1                   | \$1,100,000         | \$ 1,100,000         |                     |
|                                      |             |   | 2011         | 2                   | \$2,050,000         | \$ 1,025,000         |                     |
|                                      |             |   | 2012         | 2                   | \$2,575,000         | \$ 1,287,500         |                     |
|                                      |             |   | 2013         | 5                   | \$6,120,000         | \$ 1,224,000         |                     |
|                                      |             |   | 2014         | 2                   | \$2,435,000         | \$ 1,217,500         |                     |
|                                      |             |   | 2015         | 3                   | \$3,959,000         | \$ 1,319,667         |                     |
|                                      |             |   | 2016         | 2                   | \$3,275,000         | \$ 1,637,500         |                     |
|                                      |             |   | 2017         | 1                   | \$1,525,000         | \$ 1,525,000         |                     |
|                                      |             | <b>MARQUESA AT BAY COLONY Total</b>         |              |                     | <b>19</b>           | <b>\$24,089,000</b>  | <b>\$ 1,267,842</b> |
|                                      |             | REMINGTON AT BAY COLONY                     | 2009         | 2                   | \$3,475,000         | \$ 1,737,500         |                     |
|                                      |             |   | 2010         | 2                   | \$11,245,000        | \$ 5,622,500         |                     |
|                                      |             |   | 2011         | 1                   | \$2,375,000         | \$ 2,375,000         |                     |
|                                      |             |   | 2012         | 1                   | \$2,050,000         | \$ 2,050,000         |                     |
|                                      |             |   | 2013         | 2                   | \$9,600,000         | \$ 4,800,000         |                     |
|                                      |             |   | 2014         | 4                   | \$15,795,000        | \$ 3,948,750         |                     |
|                                      |             |   | 2015         | 3                   | \$18,005,200        | \$ 6,001,733         |                     |
|                                      | 2016        | 1   | \$5,684,000  | \$ 5,684,000        |                     |                      |                     |
|                                      | 2017        | 2   | \$8,900,000  | \$ 4,450,000        |                     |                      |                     |
| <b>REMINGTON AT BAY COLONY Total</b> |             |   | <b>18</b>    | <b>\$77,129,200</b> | <b>\$ 4,284,956</b> |                      |                     |
| SALERNO AT BAY COLONY                | 2009        | 2   | \$3,650,000  | \$ 1,825,000        |                     |                      |                     |
|                                      | 2010        | 2   | \$3,350,000  | \$ 1,675,000        |                     |                      |                     |
|                                      | 2011        | 4   | \$5,900,000  | \$ 1,475,000        |                     |                      |                     |
|                                      | 2012        | 1   | \$1,750,000  | \$ 1,750,000        |                     |                      |                     |
|                                      | 2013        | 4   | \$8,487,500  | \$ 2,121,875        |                     |                      |                     |
|                                      | 2014        | 4   | \$8,393,500  | \$ 2,098,375        |                     |                      |                     |
|                                      | 2015        | 4   | \$7,585,000  | \$ 1,896,250        |                     |                      |                     |
|                                      | 2017        | 6   | \$11,692,500 | \$ 1,948,750        |                     |                      |                     |
| <b>SALERNO AT BAY COLONY Total</b>   |             |   | <b>27</b>    | <b>\$50,808,500</b> | <b>\$ 1,881,796</b> |                      |                     |
| TOSCANA AT BAY COLONY                | 2009        | 5   | \$8,795,000  | \$ 1,759,000        |                     |                      |                     |
|                                      | 2010        | 2   | \$5,075,000  | \$ 2,537,500        |                     |                      |                     |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed by Community & Type Prop

| Price Per Sq Ft                   | (All)                        |                                    |                   |              |                      |                      |                      |                     |
|-----------------------------------|------------------------------|------------------------------------|-------------------|--------------|----------------------|----------------------|----------------------|---------------------|
|                                   |                              |                                    |                   | Data         |                      |                      |                      |                     |
| Community                         | Description                  | Subdivision Condo                  | Year Closed       | Closed Units | Closed Volume        | Average Sales Price  |                      |                     |
| Bay Colony                        | Condo                        | TOSCANA AT BAY COLONY              | 2011              | 3            | \$6,105,000          | \$ 2,035,000         |                      |                     |
|                                   |                              |                                    | 2012              | 1            | \$1,560,000          | \$ 1,560,000         |                      |                     |
|                                   |                              |                                    | 2013              | 10           | \$15,830,804         | \$ 1,583,080         |                      |                     |
|                                   |                              |                                    | 2014              | 6            | \$9,755,000          | \$ 1,625,833         |                      |                     |
|                                   |                              |                                    | 2015              | 2            | \$3,350,000          | \$ 1,675,000         |                      |                     |
|                                   |                              |                                    | 2016              | 3            | \$4,625,000          | \$ 1,541,667         |                      |                     |
|                                   |                              |                                    | 2017              | 5            | \$10,810,000         | \$ 2,162,000         |                      |                     |
|                                   |                              | <b>TOSCANA AT BAY COLONY Total</b> |                   |              |                      | <b>37</b>            | <b>\$65,905,804</b>  | <b>\$ 1,781,238</b> |
|                                   |                              | TRIESTE AT BAY COLONY              | 2009              | 3            | \$6,595,000          | \$ 2,198,333         |                      |                     |
|                                   |                              |                                    | 2010              | 5            | \$11,650,000         | \$ 2,330,000         |                      |                     |
|                                   |                              |                                    | 2011              | 4            | \$7,348,000          | \$ 1,837,000         |                      |                     |
|                                   |                              |                                    | 2012              | 2            | \$5,375,000          | \$ 2,687,500         |                      |                     |
|                                   |                              |                                    | 2013              | 4            | \$10,272,500         | \$ 2,568,125         |                      |                     |
|                                   |                              |                                    | 2014              | 11           | \$25,952,500         | \$ 2,359,318         |                      |                     |
|                                   |                              |                                    | 2015              | 6            | \$13,485,000         | \$ 2,247,500         |                      |                     |
|                                   |                              | 2016                               | 4                 | \$15,450,000 | \$ 3,862,500         |                      |                      |                     |
|                                   |                              | <b>TRIESTE AT BAY COLONY Total</b> |                   |              |                      | <b>39</b>            | <b>\$96,128,000</b>  | <b>\$ 2,464,821</b> |
|                                   |                              | WINDSOR AT BAY COLONY              | 2009              | 1            | \$5,100,000          | \$ 5,100,000         |                      |                     |
|                                   |                              |                                    | 2010              | 1            | \$4,800,000          | \$ 4,800,000         |                      |                     |
|                                   |                              |                                    | 2012              | 2            | \$12,500,000         | \$ 6,250,000         |                      |                     |
|                                   |                              |                                    | 2013              | 1            | \$6,600,000          | \$ 6,600,000         |                      |                     |
|                                   |                              |                                    | 2014              | 3            | \$24,315,000         | \$ 8,105,000         |                      |                     |
|                                   |                              |                                    | 2016              | 2            | \$20,200,000         | \$ 10,100,000        |                      |                     |
|                                   |                              | <b>WINDSOR AT BAY COLONY Total</b> |                   |              |                      | <b>10</b>            | <b>\$73,515,000</b>  | <b>\$ 7,351,500</b> |
|                                   |                              | <b>Condo Total</b>                 |                   |              |                      | <b>284</b>           | <b>\$740,568,904</b> | <b>\$ 2,607,637</b> |
|                                   |                              | Single Family                      | BAY COLONY SHORES | 2009         | 6                    | \$20,475,000         | \$ 3,412,500         |                     |
|                                   |                              |                                    |                   | 2010         | 5                    | \$12,600,000         | \$ 2,520,000         |                     |
|                                   |                              |                                    |                   | 2011         | 2                    | \$6,250,000          | \$ 3,125,000         |                     |
|                                   |                              |                                    |                   | 2012         | 2                    | \$5,350,000          | \$ 2,675,000         |                     |
|                                   |                              |                                    |                   | 2014         | 2                    | \$12,025,000         | \$ 6,012,500         |                     |
|                                   |                              |                                    |                   | 2015         | 5                    | \$28,075,000         | \$ 5,615,000         |                     |
|                                   |                              |                                    |                   | 2016         | 2                    | \$11,472,300         | \$ 5,736,150         |                     |
|                                   |                              |                                    |                   | 2017         | 2                    | \$6,950,000          | \$ 3,475,000         |                     |
| <b>BAY COLONY SHORES Total</b>    |                              |                                    |                   | <b>26</b>    | <b>\$103,197,300</b> | <b>\$ 3,969,127</b>  |                      |                     |
| STRAND AT BAY COLONY              | 2009                         |                                    |                   | 3            | \$39,900,000         | \$ 13,300,000        |                      |                     |
|                                   | 2011                         |                                    |                   | 2            | \$22,000,000         | \$ 11,000,000        |                      |                     |
|                                   | 2015                         |                                    |                   | 1            | \$24,500,000         | \$ 24,500,000        |                      |                     |
| <b>STRAND AT BAY COLONY Total</b> |                              |                                    |                   | <b>6</b>     | <b>\$86,400,000</b>  | <b>\$ 14,400,000</b> |                      |                     |
| <b>Single Family Total</b>        |                              |                                    |                   | <b>32</b>    | <b>\$189,597,300</b> | <b>\$ 5,924,916</b>  |                      |                     |
| Villa                             | VILLA LA PALMA AT BAY COLONY | 2009                               | 2                 | \$3,550,000  | \$ 1,775,000         |                      |                      |                     |
|                                   |                              | 2010                               | 1                 | \$1,750,000  | \$ 1,750,000         |                      |                      |                     |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed by Community & Type Prop

| Price Per Sq Ft  | (All)       |   |             |              |                        |                     |                     |
|------------------|-------------|---|-------------|--------------|------------------------|---------------------|---------------------|
|                  |             |   |             | Data         |                        |                     |                     |
| Community        | Description | Subdivision Condo                         | Year Closed | Closed Units | Closed Volume          | Average Sales Price |                     |
| Bay Colony       | Villa       | VILLA LA PALMA AT BAY COLONY              | 2013        | 1            | \$1,650,000            | \$ 1,650,000        |                     |
|                  |             |   | 2014        | 1            | \$2,300,000            | \$ 2,300,000        |                     |
|                  |             |   | 2015        | 3            | \$7,450,000            | \$ 2,483,333        |                     |
|                  |             |   | 2016        | 2            | \$5,426,013            | \$ 2,713,007        |                     |
|                  |             | <b>VILLA LA PALMA AT BAY COLONY Total</b> |             |              | <b>10</b>              | <b>\$22,126,013</b> | <b>\$ 2,212,601</b> |
|                  |             | VIZCAYA AT BAY COLONY                     | 2009        | 1            | \$1,875,000            | \$ 1,875,000        |                     |
|                  |             |   | 2010        | 5            | \$8,715,000            | \$ 1,743,000        |                     |
|                  |             |   | 2011        | 1            | \$1,500,000            | \$ 1,500,000        |                     |
|                  |             |   | 2012        | 3            | \$6,417,500            | \$ 2,139,167        |                     |
|                  |             |   | 2013        | 3            | \$6,145,000            | \$ 2,048,333        |                     |
|                  |             |   | 2014        | 4            | \$9,517,000            | \$ 2,379,250        |                     |
|                  |             |   | 2015        | 1            | \$3,750,000            | \$ 3,750,000        |                     |
|                  |             |   | 2016        | 1            | \$2,650,000            | \$ 2,650,000        |                     |
|                  |             | 2017                                      | 1           | \$3,200,000  | \$ 3,200,000           |                     |                     |
|                  |             | <b>VIZCAYA AT BAY COLONY Total</b>        |             |              | <b>20</b>              | <b>\$43,769,500</b> | <b>\$ 2,188,475</b> |
| Villa Total      |             |   | 30          | \$65,895,513 | \$ 2,196,517           |                     |                     |
| Bay Colony Total |             |   |             | 346          | \$996,061,717          | \$ 2,878,791        |                     |
| Grand Total      |             |   |             | <b>2745</b>  | <b>\$3,067,070,530</b> | <b>\$ 1,117,330</b> |                     |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Average Sales Price

| Average of Price Sld |             |                             | Bdrms                        |       |       |           |           |                  |                  |                    |                    |                    |                    |                    | Grand Total |                  |
|----------------------|-------------|-----------------------------|------------------------------|-------|-------|-----------|-----------|------------------|------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------|------------------|
| Community            | Description | Subdivision Condo           | Year Closed                  | 0 Bed | 1 Bed | 2 Bed     | 2+Den     | 3 Bed            | 3+Den            | 4 Bed              | 4+Den              | 5 Bed              | 5+Den              | 6 or More          |             |                  |
| Pelican Bay          | Condo       | AVALON                      | 2009                         |       |       | \$395,500 | \$409,375 |                  | \$480,000        |                    |                    |                    |                    |                    | \$423,563   |                  |
|                      |             |                             | 2010                         |       |       |           |           | \$356,333        |                  |                    |                    |                    |                    |                    | \$356,333   |                  |
|                      |             |                             | 2011                         |       |       | \$332,700 |           | \$350,000        |                  | \$475,000          |                    |                    |                    |                    | \$370,438   |                  |
|                      |             |                             | 2012                         |       |       | \$324,250 | \$345,833 | \$333,333        |                  | \$418,750          |                    |                    |                    |                    | \$366,977   |                  |
|                      |             |                             | 2013                         |       |       | \$332,250 | \$365,667 | \$354,167        |                  |                    |                    |                    |                    |                    | \$348,850   |                  |
|                      |             |                             | 2014                         |       |       | \$386,000 | \$430,000 | \$393,667        |                  |                    |                    |                    |                    |                    | \$397,100   |                  |
|                      |             |                             | 2015                         |       |       | \$418,250 | \$422,500 |                  | \$500,000        |                    |                    |                    |                    |                    | \$436,300   |                  |
|                      |             |                             | 2016                         |       |       | \$407,000 |           |                  | \$472,500        |                    | \$530,000          |                    |                    |                    | \$470,500   |                  |
|                      |             |                             | 2017                         |       |       | \$397,188 |           |                  | \$435,000        | \$635,000          |                    |                    |                    |                    | \$424,750   |                  |
|                      |             |                             | <b>AVALON Total</b>          |       |       |           |           | <b>\$372,713</b> | <b>\$388,188</b> | <b>\$377,656</b>   | <b>\$471,111</b>   | <b>\$530,000</b>   |                    |                    |             |                  |
|                      |             | BARRINGTON CLUB             | 2009                         |       |       |           |           | \$377,750        |                  |                    |                    |                    |                    |                    |             | \$377,750        |
|                      |             |                             | 2010                         |       |       |           |           | \$385,000        | \$351,817        |                    |                    |                    |                    |                    |             | \$365,090        |
|                      |             |                             | 2011                         |       |       |           |           | \$357,000        |                  |                    |                    |                    |                    |                    |             | \$357,000        |
|                      |             |                             | 2012                         |       |       |           |           |                  | \$300,000        |                    |                    |                    |                    |                    |             | \$300,000        |
|                      |             |                             | 2013                         |       |       |           |           | \$361,000        | \$300,000        |                    |                    |                    |                    |                    |             | \$340,667        |
|                      |             |                             | 2014                         |       |       |           |           | \$364,333        | \$360,000        |                    |                    |                    |                    |                    |             | \$363,250        |
|                      |             |                             | 2015                         |       |       |           |           | \$456,875        | \$435,000        |                    |                    |                    |                    |                    |             | \$447,500        |
|                      |             |                             | 2016                         |       |       |           |           | \$452,500        | \$465,000        |                    |                    |                    |                    |                    |             | \$456,667        |
|                      |             |                             | 2017                         |       |       |           |           | \$400,000        | \$456,667        |                    |                    |                    |                    |                    |             | \$442,500        |
|                      |             |                             | <b>BARRINGTON CLUB Total</b> |       |       |           |           | <b>\$395,050</b> | <b>\$396,573</b> |                    |                    |                    |                    |                    |             | <b>\$395,650</b> |
|                      |             | BREAKWATER                  | 2009                         |       |       |           |           | \$457,500        | \$517,500        | \$600,000          |                    |                    |                    |                    |             | \$510,000        |
|                      |             |                             | 2010                         |       |       |           |           | \$499,833        | \$500,000        | \$425,000          |                    |                    |                    |                    |             | \$491,611        |
|                      |             |                             | 2011                         |       |       |           |           | \$453,250        | \$488,283        |                    |                    |                    |                    |                    |             | \$468,264        |
|                      |             |                             | 2012                         |       |       |           |           | \$417,500        | \$468,750        |                    |                    |                    |                    |                    |             | \$443,125        |
|                      |             |                             | 2013                         |       |       |           |           | \$425,125        | \$529,000        | \$517,500          |                    |                    |                    |                    |             | \$464,192        |
|                      |             |                             | 2014                         |       |       |           |           | \$537,500        | \$601,333        |                    |                    |                    |                    |                    |             | \$575,800        |
|                      |             |                             | 2015                         |       |       |           | \$668,000 | \$604,750        | \$663,125        |                    |                    |                    |                    |                    |             | \$637,722        |
|                      |             |                             | 2016                         |       |       |           |           |                  | \$777,271        |                    |                    |                    |                    |                    |             | \$777,271        |
|                      |             |                             | 2017                         |       |       |           |           | \$607,857        | \$686,990        |                    |                    |                    |                    |                    |             | \$654,406        |
|                      |             |                             | <b>BREAKWATER Total</b>      |       |       |           |           | <b>\$668,000</b> | <b>\$500,708</b> | <b>\$611,291</b>   | <b>\$514,167</b>   |                    |                    |                    |             | <b>\$560,500</b> |
|                      |             | CALAIS                      | 2009                         |       |       |           |           | \$414,500        | \$445,000        |                    |                    |                    |                    |                    |             | \$424,667        |
|                      |             |                             | 2010                         |       |       |           | \$380,000 | \$420,000        | \$646,500        |                    |                    |                    |                    |                    |             | \$519,917        |
|                      |             |                             | 2011                         |       |       |           |           |                  | \$542,250        |                    |                    |                    |                    |                    |             | \$542,250        |
|                      |             |                             | 2012                         |       |       |           |           | \$457,500        | \$490,000        |                    |                    |                    |                    |                    |             | \$468,333        |
|                      |             |                             | 2013                         |       |       |           | \$440,000 | \$659,900        | \$534,000        |                    |                    |                    |                    |                    |             | \$523,650        |
|                      |             |                             | 2014                         |       |       |           | \$481,700 | \$639,500        | \$580,750        |                    |                    |                    |                    |                    |             | \$560,789        |
|                      |             |                             | 2015                         |       |       |           | \$475,000 | \$620,000        | \$652,500        |                    |                    |                    |                    |                    |             | \$600,000        |
|                      |             |                             | 2016                         |       |       |           |           |                  | \$755,667        |                    |                    |                    |                    |                    |             | \$755,667        |
|                      |             |                             | 2017                         |       |       |           | \$599,000 | \$600,000        | \$693,000        |                    |                    |                    |                    |                    |             | \$666,286        |
|                      |             |                             | <b>CALAIS Total</b>          |       |       |           |           | <b>\$462,122</b> | <b>\$532,290</b> | <b>\$630,086</b>   |                    |                    |                    |                    |             | <b>\$578,219</b> |
|                      |             | CAP FERRAT                  | 2009                         |       |       |           |           |                  | \$1,245,000      |                    |                    |                    |                    |                    |             | \$1,245,000      |
|                      |             |                             | 2010                         |       |       |           |           |                  |                  | \$1,550,000        |                    | \$3,700,000        |                    |                    |             | \$2,840,000      |
|                      |             |                             | 2011                         |       |       |           |           |                  | \$2,700,000      | \$1,525,000        | \$4,750,000        | \$1,985,333        |                    |                    |             | \$2,488,500      |
|                      |             |                             | 2012                         |       |       |           |           |                  | \$2,700,000      | \$1,975,000        |                    | \$2,087,500        |                    |                    |             | \$2,212,500      |
|                      |             |                             | 2013                         |       |       |           |           |                  | \$1,600,000      | \$2,120,000        | \$3,250,000        | \$2,895,000        |                    |                    |             | \$2,539,286      |
|                      |             |                             | 2014                         |       |       |           |           | \$1,679,000      | \$2,406,250      |                    |                    | \$3,105,000        |                    |                    |             | \$2,577,375      |
|                      |             |                             | 2015                         |       |       |           |           | \$2,015,000      | \$2,617,500      |                    |                    | \$3,466,667        | \$4,275,000        |                    |             | \$3,017,778      |
|                      |             |                             | 2016                         |       |       |           |           | \$2,050,000      | \$2,808,333      | \$3,500,000        | \$4,250,000        |                    |                    |                    |             | \$3,037,500      |
|                      |             |                             | 2017                         |       |       |           |           | \$3,225,000      | \$2,712,750      |                    |                    |                    |                    |                    |             | \$2,798,125      |
|                      |             |                             | <b>CAP FERRAT Total</b>      |       |       |           |           |                  |                  | <b>\$2,051,000</b> | <b>\$2,405,625</b> | <b>\$3,833,333</b> | <b>\$2,993,389</b> | <b>\$4,275,000</b> |             |                  |
|                      |             | CHANTECLAIR<br>MAISONNETTES | 2009                         |       |       |           |           |                  | \$325,000        |                    |                    |                    |                    |                    |             | \$325,000        |
|                      |             |                             | 2010                         |       |       |           |           |                  | \$330,000        |                    |                    |                    |                    |                    |             | \$330,000        |
|                      |             |                             | 2011                         |       |       |           |           | \$293,833        | \$341,167        |                    |                    |                    |                    |                    |             | \$317,500        |
|                      |             |                             | 2014                         |       |       |           |           | \$395,000        |                  |                    |                    |                    |                    |                    |             | \$395,000        |
|                      |             |                             | 2017                         |       |       |           |           |                  | \$536,667        |                    |                    |                    |                    |                    |             | \$536,667        |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Average Sales Price

| Average of Price Sld  |             |                                       |             | Bdrms            |                  |                    |                    |                    |                    |                    |           |                    |             |                  | Grand Total      |                    |
|-----------------------|-------------|---------------------------------------|-------------|------------------|------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-----------|--------------------|-------------|------------------|------------------|--------------------|
| Community             | Description | Subdivision Condo                     | Year Closed | 0 Bed            | 1 Bed            | 2 Bed              | 2+Den              | 3 Bed              | 3+Den              | 4 Bed              | 4+Den     | 5 Bed              | 5+Den       | 6 or More        |                  |                    |
| Pelican Bay           | Condo       | <b>CHANTECLAIR MAISONNETTES Total</b> |             |                  |                  |                    | <b>\$319,125</b>   | <b>\$411,063</b>   |                    |                    |           |                    |             |                  | <b>\$380,417</b> |                    |
|                       |             | CHATEAUMERE                           | 2009        |                  |                  | \$360,000          |                    | \$486,250          |                    |                    |           |                    |             |                  |                  | \$444,167          |
|                       |             |                                       | 2010        |                  |                  | \$384,333          |                    |                    |                    |                    |           |                    |             |                  |                  | \$384,333          |
|                       |             |                                       | 2011        |                  |                  | \$400,000          |                    |                    |                    |                    |           |                    |             |                  |                  | \$400,000          |
|                       |             |                                       | 2012        |                  |                  | \$387,500          |                    | \$320,000          |                    |                    |           |                    |             |                  |                  | \$365,000          |
|                       |             |                                       | 2013        |                  |                  | \$478,667          |                    | \$493,750          |                    |                    |           |                    |             |                  |                  | \$484,700          |
|                       |             |                                       | 2014        |                  |                  | \$482,600          |                    | \$475,000          |                    |                    |           |                    |             |                  |                  | \$481,333          |
|                       |             |                                       | 2015        |                  |                  | \$524,725          |                    | \$714,500          |                    |                    |           |                    |             |                  |                  | \$572,169          |
|                       |             |                                       | 2016        |                  |                  | \$625,000          |                    | \$779,000          |                    |                    |           |                    |             |                  |                  | \$702,000          |
|                       |             | 2017                                  |             |                  | \$492,250        | \$725,000          |                    |                    |                    |                    |           |                    |             |                  |                  | \$538,800          |
|                       |             | <b>CHATEAUMERE Total</b>              |             |                  |                  | <b>\$472,283</b>   | <b>\$725,000</b>   | <b>\$551,444</b>   |                    |                    |           |                    |             |                  |                  | <b>\$499,093</b>   |
|                       |             | CHATEAUMERE ROYALE                    | 2009        |                  |                  | \$374,750          |                    |                    |                    |                    |           |                    |             |                  |                  | \$374,750          |
|                       |             |                                       | 2010        |                  |                  | \$557,500          |                    |                    |                    |                    |           |                    |             |                  |                  | \$557,500          |
|                       |             |                                       | 2011        |                  |                  | \$426,833          | \$362,500          |                    |                    |                    |           |                    |             |                  |                  | \$410,750          |
|                       |             |                                       | 2012        |                  |                  |                    |                    |                    |                    |                    |           | \$1,100,000        |             |                  |                  | \$1,100,000        |
|                       |             |                                       | 2013        |                  |                  | \$502,000          | \$474,950          | \$589,000          |                    |                    |           |                    |             |                  |                  | \$508,580          |
|                       |             |                                       | 2014        |                  |                  | \$540,000          |                    |                    |                    |                    |           |                    |             |                  |                  | \$540,000          |
|                       |             | 2015                                  |             |                  | \$570,000        | \$547,000          |                    |                    |                    |                    |           |                    |             |                  |                  | \$558,500          |
|                       |             | 2016                                  |             |                  | \$535,000        |                    |                    |                    |                    |                    |           |                    |             |                  |                  | \$535,000          |
|                       |             | <b>CHATEAUMERE ROYALE Total</b>       |             |                  |                  | <b>\$490,286</b>   | <b>\$464,850</b>   | <b>\$589,000</b>   |                    |                    |           | <b>\$1,100,000</b> |             |                  |                  | <b>\$520,620</b>   |
|                       |             | CLARIDGE                              | 2009        |                  |                  |                    |                    |                    |                    | \$1,150,000        |           |                    |             |                  |                  | \$1,150,000        |
|                       |             |                                       | 2010        |                  |                  |                    |                    |                    |                    |                    | \$894,000 |                    |             |                  |                  | \$894,000          |
|                       |             |                                       | 2011        |                  |                  |                    | \$728,750          | \$740,000          |                    |                    |           |                    |             |                  |                  | \$732,500          |
|                       |             |                                       | 2012        |                  |                  |                    | \$720,000          | \$1,015,000        |                    |                    |           | \$1,189,000        |             |                  |                  | \$984,750          |
|                       |             |                                       | 2013        |                  |                  | \$1,030,000        | \$1,050,000        | \$991,274          | \$742,500          |                    |           |                    |             |                  |                  | \$961,009          |
|                       |             |                                       | 2014        |                  |                  |                    | \$893,333          | \$1,211,333        | \$1,250,000        |                    |           |                    |             |                  |                  | \$1,101,750        |
|                       |             |                                       | 2015        |                  |                  |                    | \$1,175,000        |                    | \$1,508,750        |                    |           |                    |             |                  |                  | \$1,341,875        |
|                       |             |                                       | 2016        |                  |                  |                    | \$1,010,833        |                    | \$1,702,500        |                    |           |                    |             |                  |                  | \$1,287,500        |
|                       |             | 2017                                  |             |                  |                  | \$1,232,500        | \$1,347,500        |                    |                    |                    |           |                    |             |                  | \$1,290,000      |                    |
|                       |             | <b>CLARIDGE Total</b>                 |             |                  |                  | <b>\$1,030,000</b> | <b>\$935,833</b>   | <b>\$1,080,962</b> | <b>\$1,292,893</b> | <b>\$1,189,000</b> |           |                    |             |                  |                  | <b>\$1,063,286</b> |
|                       |             | CORONADO                              | 2009        |                  |                  | \$835,000          | \$1,158,333        | \$1,235,000        |                    |                    |           |                    |             |                  |                  | \$1,145,000        |
|                       |             |                                       | 2010        |                  |                  | \$797,500          | \$900,000          | \$1,340,000        |                    |                    |           |                    |             |                  |                  | \$958,750          |
|                       |             |                                       | 2011        |                  |                  | \$650,000          | \$880,250          |                    |                    |                    |           |                    |             |                  |                  | \$841,875          |
|                       |             |                                       | 2012        |                  |                  |                    | \$725,000          |                    |                    |                    |           |                    |             |                  |                  | \$725,000          |
|                       |             |                                       | 2013        |                  |                  | \$722,500          | \$1,237,500        | \$996,667          |                    |                    |           |                    |             |                  |                  | \$987,143          |
|                       |             |                                       | 2014        |                  |                  | \$701,000          | \$1,048,750        | \$1,540,000        |                    |                    |           |                    |             |                  |                  | \$1,084,625        |
|                       |             |                                       | 2015        |                  |                  | \$612,500          | \$1,015,625        | \$1,227,500        |                    |                    |           |                    |             |                  |                  | \$967,813          |
|                       |             |                                       | 2016        |                  |                  | \$1,140,000        | \$1,085,000        | \$1,612,500        |                    |                    |           |                    |             |                  |                  | \$1,223,750        |
|                       |             | 2017                                  |             |                  | \$1,068,750      | \$1,225,000        | \$1,850,000        |                    |                    |                    |           |                    |             |                  | \$1,412,500      |                    |
|                       |             | <b>CORONADO Total</b>                 |             |                  |                  | <b>\$802,269</b>   | <b>\$1,033,990</b> | <b>\$1,366,333</b> |                    |                    |           |                    |             |                  |                  | <b>\$1,070,523</b> |
|                       |             | CRESCENT                              | 2009        |                  |                  |                    |                    | \$695,000          | \$731,667          |                    |           |                    |             |                  |                  | \$722,500          |
|                       |             |                                       | 2010        |                  |                  |                    | \$624,500          | \$680,000          | \$814,500          |                    |           |                    |             |                  |                  | \$702,571          |
|                       |             |                                       | 2011        |                  |                  |                    | \$590,000          | \$606,333          | \$662,500          |                    |           |                    |             |                  |                  | \$614,300          |
|                       |             |                                       | 2012        |                  |                  | \$560,000          |                    | \$753,333          | \$562,500          |                    |           |                    |             |                  |                  | \$657,500          |
|                       |             |                                       | 2013        |                  |                  |                    |                    | \$500,000          |                    |                    |           |                    |             |                  |                  | \$500,000          |
| 2014                  |             |                                       |             |                  | \$784,500        | \$737,500          | \$935,625          |                    |                    |                    |           |                    |             | \$823,769        |                  |                    |
| 2015                  |             |                                       |             |                  |                  | \$792,667          | \$1,075,000        |                    |                    | \$1,710,000        |           |                    |             | \$1,039,667      |                  |                    |
| 2016                  |             |                                       |             |                  | \$600,000        | \$913,750          | \$1,047,500        | \$1,150,000        |                    |                    |           |                    |             | \$937,500        |                  |                    |
| 2017                  |             |                                       |             | \$848,333        | \$815,000        | \$1,025,000        |                    |                    | \$1,995,000        |                    |           |                    | \$1,001,250 |                  |                  |                    |
| <b>CRESCENT Total</b> |             |                                       |             | <b>\$560,000</b> | <b>\$737,700</b> | <b>\$734,077</b>   | <b>\$849,250</b>   | <b>\$1,150,000</b> | <b>\$1,852,500</b> |                    |           |                    |             | <b>\$807,190</b> |                  |                    |
| DORCHESTER            | 2009        |                                       |             |                  |                  | \$565,000          |                    |                    |                    | \$1,275,000        |           |                    |             | \$920,000        |                  |                    |
|                       | 2010        |                                       |             |                  |                  | \$671,500          |                    |                    |                    |                    |           |                    |             | \$671,500        |                  |                    |
|                       | 2011        |                                       |             | \$415,000        |                  | \$578,750          |                    |                    |                    |                    |           |                    |             | \$546,000        |                  |                    |
|                       | 2012        |                                       |             | \$450,000        |                  | \$525,000          |                    |                    |                    |                    |           |                    |             | \$500,000        |                  |                    |
|                       | 2013        |                                       |             | \$400,800        |                  | \$600,000          |                    |                    |                    |                    |           |                    |             | \$457,714        |                  |                    |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Average Sales Price

| Average of Price Sld     |             |                                   | Bdrms       |       |                  |                  |                  |                  |                  |                    |                    |                    |       |                  | Grand Total |                    |             |
|--------------------------|-------------|-----------------------------------|-------------|-------|------------------|------------------|------------------|------------------|------------------|--------------------|--------------------|--------------------|-------|------------------|-------------|--------------------|-------------|
| Community                | Description | Subdivision Condo                 | Year Closed | 0 Bed | 1 Bed            | 2 Bed            | 2+Den            | 3 Bed            | 3+Den            | 4 Bed              | 4+Den              | 5 Bed              | 5+Den | 6 or More        |             |                    |             |
| Pelican Bay              | Condo       | DORCHESTER                        | 2014        |       |                  | \$667,000        |                  | \$622,500        |                  |                    |                    |                    |       |                  | \$644,750   |                    |             |
|                          |             |                                   | 2015        |       |                  |                  |                  | \$1,030,000      |                  |                    |                    |                    |       |                  | \$1,030,000 |                    |             |
|                          |             |                                   | 2016        |       |                  | \$615,000        |                  |                  |                  |                    |                    |                    |       |                  |             | \$615,000          |             |
|                          |             |                                   | 2017        |       |                  |                  |                  | \$1,058,333      |                  |                    |                    |                    |       |                  |             | \$1,058,333        |             |
|                          |             | <b>DORCHESTER Total</b>           |             |       |                  |                  | <b>\$493,909</b> |                  | <b>\$717,079</b> |                    |                    | <b>\$1,275,000</b> |       |                  |             | <b>\$655,887</b>   |             |
|                          |             | GLENCOVE                          | 2009        |       |                  |                  |                  | \$284,500        |                  |                    |                    |                    |       |                  |             |                    | \$284,500   |
|                          |             |                                   | 2010        |       |                  |                  |                  | \$294,000        |                  |                    |                    |                    |       |                  |             |                    | \$294,000   |
|                          |             |                                   | 2011        |       |                  |                  |                  | \$288,333        | \$280,000        |                    |                    |                    |       |                  |             |                    | \$286,250   |
|                          |             |                                   | 2012        |       |                  |                  |                  | \$310,000        |                  |                    |                    |                    |       |                  |             |                    | \$310,000   |
|                          |             |                                   | 2013        |       |                  |                  |                  | \$305,817        |                  | \$332,450          |                    |                    |       |                  |             |                    | \$309,621   |
|                          |             |                                   | 2014        |       |                  |                  |                  | \$337,500        |                  | \$325,000          |                    |                    |       |                  |             |                    | \$333,333   |
|                          |             |                                   | 2015        |       |                  |                  |                  | \$392,500        |                  | \$439,500          |                    |                    |       |                  |             |                    | \$408,167   |
|                          |             |                                   | 2016        |       |                  |                  |                  | \$352,640        |                  |                    | \$425,000          |                    |       |                  |             |                    | \$364,700   |
|                          |             |                                   | 2017        |       |                  |                  |                  | \$418,429        |                  | \$414,000          |                    |                    |       |                  |             |                    | \$417,444   |
|                          |             | <b>GLENCOVE Total</b>             |             |       |                  |                  | <b>\$331,184</b> | <b>\$280,000</b> | <b>\$394,075</b> | <b>\$425,000</b>   |                    |                    |       |                  |             | <b>\$339,261</b>   |             |
|                          |             | GLENVIEW                          | 2009        |       |                  |                  |                  |                  |                  |                    | \$1,225,000        |                    |       |                  |             |                    | \$1,225,000 |
|                          |             |                                   | 2013        |       |                  |                  |                  |                  |                  |                    | \$970,000          |                    |       |                  |             |                    | \$970,000   |
|                          |             | <b>GLENVIEW Total</b>             |             |       |                  |                  |                  |                  |                  |                    | <b>\$1,097,500</b> |                    |       |                  |             | <b>\$1,097,500</b> |             |
|                          |             | GROSVENOR                         | 2009        |       |                  |                  |                  |                  |                  | \$825,000          |                    |                    |       |                  |             |                    | \$825,000   |
|                          |             |                                   | 2010        |       |                  |                  |                  | \$505,000        |                  | \$415,000          | \$2,200,000        |                    |       |                  |             |                    | \$1,040,000 |
|                          |             |                                   | 2011        |       |                  |                  |                  |                  |                  | \$880,000          |                    |                    |       |                  |             |                    | \$880,000   |
|                          |             |                                   | 2012        |       |                  |                  |                  | \$524,750        |                  | \$626,250          |                    |                    |       |                  |             |                    | \$592,417   |
|                          |             |                                   | 2013        |       |                  |                  |                  | \$569,200        | \$595,000        | \$671,643          |                    |                    |       |                  |             |                    | \$626,346   |
|                          |             |                                   | 2014        |       |                  |                  |                  | \$412,500        | \$682,500        | \$996,833          |                    |                    |       |                  |             |                    | \$817,100   |
|                          |             |                                   | 2015        |       |                  |                  |                  | \$690,000        | \$889,500        | \$965,000          |                    |                    |       |                  |             |                    | \$879,800   |
|                          |             |                                   | 2016        |       |                  |                  |                  | \$765,000        |                  | \$929,143          | \$1,290,000        |                    |       |                  |             |                    | \$951,000   |
|                          |             |                                   | 2017        |       |                  |                  |                  | \$797,500        |                  | \$805,000          |                    |                    |       |                  |             |                    | \$800,000   |
|                          |             | <b>GROSVENOR Total</b>            |             |       |                  |                  | <b>\$591,107</b> | <b>\$747,800</b> | <b>\$818,435</b> | <b>\$1,745,000</b> |                    |                    |       |                  |             | <b>\$786,077</b>   |             |
|                          |             | HERON AT PELICAN BAY              | 2009        |       |                  |                  |                  |                  |                  | \$670,000          |                    |                    |       |                  |             |                    | \$670,000   |
|                          |             |                                   | 2010        |       |                  |                  |                  |                  |                  | \$795,000          |                    |                    |       |                  |             |                    | \$795,000   |
|                          |             |                                   | 2011        |       |                  |                  |                  |                  |                  |                    | \$710,000          |                    |       |                  |             |                    | \$710,000   |
|                          |             |                                   | 2012        |       |                  |                  |                  |                  |                  | \$545,000          |                    |                    |       |                  |             |                    | \$545,000   |
|                          |             |                                   | 2013        |       |                  |                  |                  |                  |                  | \$865,000          |                    |                    |       |                  |             |                    | \$865,000   |
|                          |             |                                   | 2014        |       |                  |                  |                  |                  |                  | \$975,000          | \$965,150          |                    |       |                  |             |                    | \$970,075   |
|                          |             |                                   | 2015        |       |                  |                  |                  |                  |                  | \$975,000          | \$1,000,000        |                    |       |                  |             |                    | \$987,500   |
|                          |             | <b>HERON AT PELICAN BAY Total</b> |             |       |                  |                  |                  |                  | <b>\$787,222</b> | <b>\$891,717</b>   |                    |                    |       |                  |             | <b>\$813,346</b>   |             |
|                          |             | HYDE PARK                         | 2009        |       |                  |                  |                  |                  |                  | \$485,000          |                    |                    |       |                  |             |                    | \$485,000   |
|                          |             |                                   | 2010        |       |                  |                  |                  | \$454,750        | \$360,000        |                    | \$665,000          |                    |       |                  |             |                    | \$458,900   |
|                          |             |                                   | 2011        |       |                  |                  |                  |                  |                  | \$403,375          |                    |                    |       |                  |             |                    | \$403,375   |
|                          |             |                                   | 2012        |       |                  |                  |                  | \$334,467        | \$365,000        | \$535,000          | \$547,500          |                    |       |                  |             |                    | \$397,613   |
|                          |             |                                   | 2013        |       |                  |                  |                  |                  | \$489,000        | \$490,000          | \$550,000          |                    |       |                  |             |                    | \$501,400   |
| 2014                     |             |                                   |             |       |                  |                  |                  | \$425,833        | \$575,000        |                    |                    |                    |       |                  | \$447,143   |                    |             |
| 2015                     |             |                                   |             |       |                  |                  |                  | \$528,333        | \$752,500        |                    |                    |                    |       |                  | \$618,000   |                    |             |
| 2016                     |             |                                   |             |       |                  |                  |                  | \$503,750        |                  |                    |                    |                    |       |                  | \$503,750   |                    |             |
| <b>HYDE PARK Total</b>   |             |                                   |             |       | <b>\$379,650</b> | <b>\$443,658</b> | <b>\$545,964</b> | <b>\$637,500</b> |                  |                    |                    |                    |       | <b>\$478,828</b> |             |                    |             |
| INTERLACHEN              | 2009        |                                   |             |       |                  | \$435,000        | \$565,000        | \$600,000        |                  |                    |                    |                    |       |                  | \$550,000   |                    |             |
|                          | 2010        |                                   |             |       |                  | \$329,000        |                  | \$521,667        |                  |                    |                    |                    |       |                  | \$473,500   |                    |             |
|                          | 2011        |                                   |             |       |                  | \$400,000        |                  | \$591,667        |                  |                    | \$1,098,000        |                    |       |                  | \$654,600   |                    |             |
|                          | 2013        |                                   |             |       |                  |                  | \$600,000        | \$558,833        |                  |                    |                    |                    |       |                  | \$569,125   |                    |             |
|                          | 2014        |                                   |             |       |                  | \$375,000        | \$810,000        | \$385,000        |                  |                    |                    |                    |       |                  | \$523,333   |                    |             |
|                          | 2015        |                                   |             |       |                  | \$400,000        | \$465,000        | \$635,000        | \$890,000        |                    |                    |                    |       |                  | \$570,833   |                    |             |
|                          | 2016        |                                   |             |       |                  |                  |                  | \$546,667        |                  |                    |                    |                    |       |                  | \$546,667   |                    |             |
|                          | 2017        |                                   |             |       |                  | \$549,000        | \$753,333        | \$735,000        |                  |                    |                    |                    |       |                  | \$716,286   |                    |             |
| <b>INTERLACHEN Total</b> |             |                                   |             |       | <b>\$412,571</b> | <b>\$671,429</b> | <b>\$585,825</b> | <b>\$890,000</b> |                  | <b>\$1,098,000</b> |                    |                    |       | <b>\$591,458</b> |             |                    |             |
| L'AMBIANCE               | 2009        |                                   |             |       | \$334,000        |                  | \$514,667        | \$650,000        |                  |                    |                    |                    |       | \$469,455        |             |                    |             |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Average Sales Price

| Average of Price Sld   |             |   | Bdrms       |           |                  |                    |                    |                    |                    |                    |       |                    |           |                    | Grand Total |                  |
|------------------------|-------------|---|-------------|-----------|------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------|--------------------|-----------|--------------------|-------------|------------------|
| Community              | Description | Subdivision Condo                       | Year Closed | 0 Bed     | 1 Bed            | 2 Bed              | 2+Den              | 3 Bed              | 3+Den              | 4 Bed              | 4+Den | 5 Bed              | 5+Den     | 6 or More          |             |                  |
| Pelican Bay            | Condo       | L'AMBIANCE                              | 2010        |           |                  | \$388,214          |                    | \$427,500          | \$545,500          |                    |       |                    |           |                    | \$423,955   |                  |
|                        |             |   | 2011        |           |                  |                    | \$480,000          | \$462,076          | \$509,022          |                    |       |                    |           |                    | \$479,218   |                  |
|                        |             |   | 2012        |           |                  |                    |                    | \$675,000          | \$682,700          |                    |       |                    |           |                    |             | \$680,133        |
|                        |             |   | 2013        |           |                  | \$485,000          | \$459,000          | \$648,000          | \$780,233          |                    |       |                    |           |                    |             | \$684,783        |
|                        |             |   | 2014        |           |                  | \$489,000          | \$449,750          | \$552,500          | \$650,000          |                    |       |                    |           |                    |             | \$526,389        |
|                        |             |   | 2015        |           |                  | \$510,130          | \$699,950          | \$535,000          | \$683,863          |                    |       |                    |           |                    |             | \$617,144        |
|                        |             |   | 2016        |           |                  | \$478,608          |                    | \$722,800          | \$628,000          |                    |       |                    |           |                    |             | \$599,843        |
|                        |             |   | 2017        |           |                  | \$557,500          |                    | \$649,150          | \$860,000          |                    |       |                    |           |                    |             | \$685,822        |
|                        |             | <b>L'AMBIANCE Total</b>                 |             |           |                  |                    | <b>\$438,159</b>   | <b>\$539,733</b>   | <b>\$579,101</b>   | <b>\$671,150</b>   |       |                    |           |                    |             | <b>\$568,029</b> |
|                        |             | LAUREL OAKS AT PELICAN BAY              | 2009        |           |                  |                    | \$260,333          |                    | \$288,000          |                    |       |                    |           |                    |             | \$267,250        |
|                        |             |   | 2010        |           |                  |                    | \$236,333          |                    | \$343,333          |                    |       |                    |           |                    |             | \$289,833        |
|                        |             |   | 2011        |           |                  |                    | \$277,500          |                    | \$282,500          |                    |       |                    |           |                    |             | \$278,500        |
|                        |             |   | 2012        |           |                  | \$285,000          | \$300,000          | \$329,000          |                    |                    |       |                    |           |                    |             | \$304,667        |
|                        |             |   | 2013        |           |                  | \$267,129          | \$271,000          | \$320,667          |                    |                    |       |                    |           |                    |             | \$282,082        |
|                        |             |   | 2014        |           |                  | \$301,429          | \$360,000          | \$351,667          |                    |                    |       |                    |           |                    |             | \$320,455        |
|                        |             |   | 2015        |           |                  | \$350,200          | \$348,000          | \$361,667          |                    |                    |       |                    |           |                    |             | \$352,500        |
|                        |             |   | 2016        |           |                  | \$352,350          |                    | \$454,000          |                    |                    |       |                    |           |                    |             | \$386,233        |
|                        |             | <b>LAUREL OAKS AT PELICAN BAY Total</b> |             |           |                  |                    | <b>\$306,918</b>   | <b>\$344,000</b>   | <b>\$349,382</b>   |                    |       |                    |           |                    |             | <b>\$320,806</b> |
|                        |             | LUGANO                                  | 2009        |           |                  |                    | \$475,000          |                    | \$495,000          |                    |       |                    |           |                    |             | \$485,000        |
|                        |             |   | 2010        |           |                  |                    |                    |                    | \$795,000          |                    |       |                    |           |                    |             | \$795,000        |
|                        |             |   | 2011        |           |                  |                    | \$410,000          |                    | \$602,500          |                    |       |                    |           |                    |             | \$538,333        |
|                        |             |   | 2013        |           |                  |                    | \$260,000          |                    | \$632,500          |                    |       |                    |           |                    |             | \$508,333        |
|                        |             |   | 2014        |           |                  |                    |                    | \$499,000          | \$492,000          |                    |       |                    |           |                    |             | \$495,500        |
|                        |             |   | 2015        |           |                  |                    | \$480,000          | \$447,500          | \$659,125          |                    |       |                    |           |                    |             | \$594,000        |
|                        |             |   | 2016        |           |                  |                    |                    | \$925,000          | \$590,000          |                    |       |                    |           |                    |             | \$757,500        |
|                        |             | <b>LUGANO Total</b>                     |             |           |                  |                    | <b>\$468,333</b>   | <b>\$730,375</b>   | <b>\$613,346</b>   |                    |       |                    |           |                    |             | <b>\$595,870</b> |
|                        |             | MARBELLA                                | 2009        |           |                  |                    | \$750,000          | \$1,075,500        | \$2,000,000        |                    |       |                    |           |                    |             | \$1,175,333      |
|                        |             |   | 2010        |           |                  |                    |                    | \$798,750          | \$1,375,000        |                    |       |                    |           |                    |             | \$914,000        |
|                        |             |   | 2011        |           |                  |                    | \$554,167          | \$616,250          | \$1,150,000        |                    |       |                    |           |                    |             | \$659,688        |
| 2012                   |             |   |             |           |                  | \$657,500          |                    |                    |                    |                    |       |                    |           | \$657,500          |             |                  |
| 2013                   |             |   |             |           | \$586,636        | \$813,500          |                    |                    |                    |                    |       |                    |           | \$682,158          |             |                  |
| 2014                   |             |   |             |           | \$675,929        | \$1,135,000        |                    |                    |                    | \$2,500,000        |       |                    |           | \$950,150          |             |                  |
| 2015                   |             |   |             |           | \$755,000        | \$1,906,250        | \$1,950,000        | \$3,350,000        |                    |                    |       |                    |           | \$1,976,111        |             |                  |
| 2016                   |             |   |             |           | \$1,710,000      | \$1,925,000        |                    | \$3,200,000        |                    |                    |       |                    |           | \$2,190,000        |             |                  |
| <b>MARBELLA Total</b>  |             |   |             |           | <b>\$691,038</b> | <b>\$1,053,056</b> | <b>\$1,618,750</b> | <b>\$3,300,000</b> | <b>\$2,500,000</b> |                    |       |                    |           | <b>\$1,067,886</b> |             |                  |
| MONTENERO              | 2009        |   |             |           |                  |                    | \$1,558,333        | \$1,565,000        |                    |                    |       |                    |           | \$1,560,000        |             |                  |
|                        | 2010        |   |             |           |                  |                    | \$1,904,167        | \$2,550,000        |                    |                    |       |                    |           | \$2,162,500        |             |                  |
|                        | 2011        |   |             |           |                  | \$1,450,000        | \$1,570,000        |                    |                    |                    |       |                    |           | \$1,546,000        |             |                  |
|                        | 2012        |   |             |           |                  |                    |                    | \$1,560,000        |                    |                    |       |                    |           | \$1,560,000        |             |                  |
|                        | 2013        |   |             |           |                  |                    | \$1,525,000        | \$1,717,800        |                    | \$3,760,000        |       | \$4,300,000        |           | \$2,145,933        |             |                  |
|                        | 2014        |   |             |           |                  |                    | \$1,876,250        | \$2,445,000        |                    |                    |       |                    |           | \$2,007,500        |             |                  |
|                        | 2015        |   |             |           |                  | \$1,665,000        | \$1,833,333        | \$1,855,000        |                    | \$4,800,000        |       | \$3,980,000        |           | \$2,456,875        |             |                  |
|                        | 2016        |   |             |           |                  |                    | \$2,327,500        | \$3,415,000        |                    |                    |       |                    |           | \$2,508,750        |             |                  |
| <b>MONTENERO Total</b> |             |   |             |           |                  | <b>\$1,557,500</b> | <b>\$1,909,257</b> | <b>\$2,101,150</b> |                    | <b>\$4,280,000</b> |       | <b>\$4,140,000</b> |           | <b>\$2,105,354</b> |             |                  |
| PEBBLE CREEK           | 2009        |   |             |           | \$378,750        | \$340,000          | \$444,000          |                    |                    |                    |       |                    |           | \$407,500          |             |                  |
|                        | 2010        |   |             |           | \$392,500        |                    | \$637,750          | \$912,500          |                    |                    |       |                    |           | \$613,778          |             |                  |
|                        | 2011        |   |             |           |                  | \$422,500          | \$426,944          |                    |                    |                    |       |                    |           | \$426,136          |             |                  |
|                        | 2012        |   |             |           |                  | \$469,000          | \$479,417          |                    |                    |                    |       |                    |           | \$477,929          |             |                  |
|                        | 2013        |   |             |           |                  | \$417,333          | \$455,867          | \$1,050,000        |                    |                    |       |                    |           | \$481,053          |             |                  |
|                        | 2014        |   |             |           | \$410,000        | \$505,000          | \$535,400          |                    |                    |                    |       |                    |           | \$490,222          |             |                  |
| 2015                   |             |   |             | \$470,000 | \$430,000        | \$599,550          |                    |                    |                    |                    |       |                    | \$574,625 |                    |             |                  |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Average Sales Price

| Average of Price Sld |             |                                    | Bdrms       |       |           |           |                  |                  |                  |                    |                  |             |       |           | Grand Total |                  |           |
|----------------------|-------------|------------------------------------|-------------|-------|-----------|-----------|------------------|------------------|------------------|--------------------|------------------|-------------|-------|-----------|-------------|------------------|-----------|
| Community            | Description | Subdivision Condo                  | Year Closed | 0 Bed | 1 Bed     | 2 Bed     | 2+Den            | 3 Bed            | 3+Den            | 4 Bed              | 4+Den            | 5 Bed       | 5+Den | 6 or More |             |                  |           |
| Pelican Bay          | Condo       | PEBBLE CREEK                       | 2016        |       |           |           | \$604,000        | \$654,600        |                  |                    |                  |             |       |           | \$646,167   |                  |           |
|                      |             |                                    | 2017        |       |           | \$555,000 | \$530,000        | \$587,354        | \$1,102,500      |                    |                  |             |       |           | \$633,839   |                  |           |
|                      |             | <b>PEBBLE CREEK Total</b>          |             |       |           |           | <b>\$414,091</b> | <b>\$469,923</b> | <b>\$538,062</b> | <b>\$1,041,875</b> |                  |             |       |           |             | <b>\$535,893</b> |           |
|                      |             | POINTE AT PELICAN BAY              | 2009        |       |           |           |                  |                  |                  | \$622,500          |                  |             |       |           |             |                  | \$622,500 |
|                      |             |                                    | 2010        |       |           |           |                  |                  | \$799,000        | \$665,000          | \$907,500        |             |       |           |             |                  | \$788,800 |
|                      |             |                                    | 2011        |       |           |           |                  |                  | \$665,000        | \$625,000          | \$962,500        |             |       |           |             |                  | \$750,833 |
|                      |             |                                    | 2012        |       |           |           |                  |                  | \$630,000        |                    |                  |             |       |           |             |                  | \$630,000 |
|                      |             |                                    | 2013        |       |           |           |                  |                  | \$740,000        | \$685,625          | \$956,400        | \$825,000   |       |           |             |                  | \$826,318 |
|                      |             |                                    | 2014        |       |           |           |                  |                  |                  | \$825,000          | \$870,000        |             |       |           |             |                  | \$847,500 |
|                      |             |                                    | 2015        |       |           |           |                  |                  |                  | \$955,000          | \$998,500        |             |       |           |             |                  | \$987,625 |
|                      |             |                                    | 2016        |       |           |           |                  |                  | \$835,000        | \$1,000,000        | \$988,333        |             |       |           |             |                  | \$966,667 |
|                      |             | 2017                               |             |       |           |           |                  | \$840,000        | \$876,333        | \$1,137,500        | \$1,010,000      |             |       |           |             | \$964,857        |           |
|                      |             | <b>POINTE AT PELICAN BAY Total</b> |             |       |           |           |                  | <b>\$751,500</b> | <b>\$755,361</b> | <b>\$980,294</b>   | <b>\$917,500</b> |             |       |           |             | <b>\$851,291</b> |           |
|                      |             | RENAISSANCE                        | 2010        |       |           |           |                  |                  |                  | \$825,000          |                  |             |       |           |             |                  | \$825,000 |
|                      |             |                                    | 2014        |       |           |           |                  |                  |                  | \$695,000          |                  |             |       |           |             |                  | \$695,000 |
|                      |             |                                    | 2016        |       |           |           |                  |                  |                  | \$875,000          |                  |             |       |           |             |                  | \$875,000 |
|                      |             |                                    | 2017        |       |           |           |                  | \$895,000        |                  | \$755,000          |                  |             |       |           |             |                  | \$825,000 |
|                      |             | <b>RENAISSANCE Total</b>           |             |       |           |           |                  | <b>\$895,000</b> | <b>\$787,500</b> |                    |                  |             |       |           |             | <b>\$809,000</b> |           |
|                      |             | SAN MARINO                         | 2009        |       |           |           |                  | \$525,375        | \$562,000        | \$645,000          |                  |             |       |           |             |                  | \$551,417 |
|                      |             |                                    | 2010        |       |           |           |                  |                  |                  | \$671,250          |                  |             |       |           |             |                  | \$671,250 |
|                      |             |                                    | 2011        |       |           |           |                  | \$473,000        |                  | \$805,000          |                  |             |       |           |             |                  | \$639,000 |
|                      |             |                                    | 2012        |       |           |           |                  |                  | \$525,000        | \$618,750          | \$810,000        |             |       |           |             |                  | \$643,125 |
|                      |             |                                    | 2013        |       |           |           |                  | \$425,000        |                  | \$575,000          |                  |             |       |           |             |                  | \$537,500 |
|                      |             |                                    | 2014        |       |           |           |                  | \$535,000        | \$553,330        | \$752,725          |                  |             |       |           |             |                  | \$664,651 |
|                      |             |                                    | 2015        |       |           |           |                  |                  | \$529,900        | \$745,000          |                  |             |       |           |             |                  | \$691,225 |
|                      |             |                                    | 2016        |       |           |           |                  |                  |                  | \$813,580          |                  |             |       |           |             |                  | \$813,580 |
|                      |             | 2017                               |             |       |           |           |                  | \$795,000        | \$725,000        |                    |                  |             |       |           |             | \$760,000        |           |
|                      |             | <b>SAN MARINO Total</b>            |             |       |           |           | <b>\$504,929</b> | <b>\$586,427</b> | <b>\$714,013</b> | <b>\$810,000</b>   |                  |             |       |           |             | <b>\$657,878</b> |           |
|                      |             | SANCTUARY                          | 2009        |       |           |           |                  | \$350,000        |                  | \$410,000          |                  |             |       |           |             |                  | \$380,000 |
|                      |             |                                    | 2010        |       |           |           |                  | \$353,750        |                  | \$485,000          |                  |             |       |           |             |                  | \$397,500 |
|                      |             |                                    | 2011        |       |           |           |                  |                  |                  | \$425,000          |                  |             |       |           |             |                  | \$425,000 |
|                      |             |                                    | 2012        |       |           |           |                  | \$315,000        | \$350,000        | \$449,500          |                  |             |       |           |             |                  | \$357,375 |
|                      |             |                                    | 2013        |       |           |           |                  | \$371,000        |                  | \$411,000          |                  |             |       |           |             |                  | \$391,000 |
|                      |             |                                    | 2014        |       |           |           |                  |                  |                  | \$484,750          |                  |             |       |           |             |                  | \$484,750 |
|                      |             |                                    | 2015        |       |           |           |                  | \$512,250        |                  | \$600,000          |                  |             |       |           |             |                  | \$541,500 |
|                      |             |                                    | 2016        |       |           |           |                  | \$490,000        |                  |                    |                  |             |       |           |             |                  | \$490,000 |
|                      |             | 2017                               |             |       |           |           | \$492,000        | \$575,000        |                  |                    |                  |             |       |           |             | \$519,667        |           |
|                      |             | <b>SANCTUARY Total</b>             |             |       |           |           | <b>\$413,469</b> | <b>\$462,500</b> | <b>\$464,600</b> |                    |                  |             |       |           |             | <b>\$435,232</b> |           |
|                      |             | SERENDIPITY                        | 2010        |       |           |           |                  | \$367,000        |                  | \$295,000          |                  |             |       |           |             |                  | \$343,000 |
|                      |             |                                    | 2011        |       |           |           |                  | \$295,000        | \$345,000        | \$425,000          |                  |             |       |           |             |                  | \$331,000 |
|                      |             |                                    | 2012        |       |           |           |                  | \$279,250        |                  |                    |                  |             |       |           |             |                  | \$279,250 |
|                      |             |                                    | 2013        |       |           |           |                  | \$303,875        |                  | \$340,000          |                  |             |       |           |             |                  | \$315,917 |
|                      |             |                                    | 2014        |       |           |           |                  | \$320,000        |                  | \$325,000          |                  |             |       |           |             |                  | \$321,667 |
|                      |             |                                    | 2015        |       |           |           |                  | \$432,500        |                  | \$520,780          |                  |             |       |           |             |                  | \$476,640 |
|                      |             |                                    | 2016        |       |           |           |                  | \$433,250        |                  | \$403,333          |                  |             |       |           |             |                  | \$415,300 |
|                      |             | 2017                               |             |       |           |           | \$406,000        |                  |                  |                    |                  |             |       |           |             | \$406,000        |           |
|                      |             | <b>SERENDIPITY Total</b>           |             |       |           |           | <b>\$355,558</b> | <b>\$345,000</b> | <b>\$426,069</b> |                    |                  |             |       |           |             | <b>\$378,210</b> |           |
| ST KITTS             | 2009        |                                    |             |       |           |           | \$485,000        | \$710,000        |                  |                    |                  |             |       |           | \$560,000   |                  |           |
|                      | 2010        |                                    |             |       |           | \$419,500 | \$545,000        | \$759,500        | \$565,000        |                    |                  |             |       |           | \$602,250   |                  |           |
|                      | 2011        |                                    |             |       |           |           | \$527,500        | \$1,075,000      | \$605,000        |                    |                  |             |       |           | \$668,000   |                  |           |
|                      | 2012        |                                    |             |       |           | \$435,000 | \$475,833        | \$600,000        | \$581,250        |                    |                  |             |       |           | \$517,857   |                  |           |
|                      | 2013        |                                    |             |       |           |           | \$540,000        |                  | \$745,000        |                    |                  | \$2,050,000 |       |           | \$1,111,667 |                  |           |
|                      | 2014        |                                    |             |       |           |           |                  | \$925,000        | \$489,000        |                    |                  |             |       |           | \$707,000   |                  |           |
|                      | 2015        |                                    |             |       |           |           | \$650,000        | \$917,500        | \$912,333        |                    |                  |             |       |           | \$860,900   |                  |           |
|                      | 2016        |                                    |             |       |           |           | \$606,250        | \$792,500        | \$1,100,000      |                    |                  |             |       |           | \$783,214   |                  |           |
| 2017                 |             |                                    |             |       | \$860,000 | \$613,125 | \$1,059,375      | \$858,333        |                  | \$1,450,000        |                  |             |       | \$890,385 |             |                  |           |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Average Sales Price

| Average of Price Sld |             |                       |             | Bdrms                   |       |                  |                  |                  |                  |                    |                    |       |                    |                    |                  |                    |                  |
|----------------------|-------------|-----------------------|-------------|-------------------------|-------|------------------|------------------|------------------|------------------|--------------------|--------------------|-------|--------------------|--------------------|------------------|--------------------|------------------|
| Community            | Description | Subdivision Condo     | Year Closed | 0 Bed                   | 1 Bed | 2 Bed            | 2+Den            | 3 Bed            | 3+Den            | 4 Bed              | 4+Den              | 5 Bed | 5+Den              | 6 or More          | Grand Total      |                    |                  |
| Pelican Bay          | Condo       | <b>ST KITTS Total</b> |             |                         |       | <b>\$571,500</b> | <b>\$553,281</b> | <b>\$876,933</b> | <b>\$743,233</b> |                    | <b>\$1,450,000</b> |       | <b>\$2,050,000</b> |                    | <b>\$752,343</b> |                    |                  |
|                      |             | ST LAURENT            | 2009        |                         |       | \$550,000        | \$800,000        | \$855,000        |                  |                    |                    |       |                    |                    |                  | \$735,000          |                  |
|                      |             |                       | 2010        |                         |       |                  | \$672,500        |                  |                  |                    |                    |       |                    |                    |                  | \$672,500          |                  |
|                      |             |                       | 2011        |                         |       |                  |                  | \$1,025,000      |                  |                    |                    |       |                    |                    |                  | \$1,025,000        |                  |
|                      |             |                       | 2012        |                         |       |                  | \$557,500        | \$1,038,000      |                  |                    |                    |       |                    |                    |                  | \$917,875          |                  |
|                      |             |                       | 2013        |                         |       |                  | \$742,000        | \$1,060,000      | \$865,500        |                    |                    |       |                    |                    |                  | \$822,714          |                  |
|                      |             |                       | 2014        |                         |       |                  | \$875,000        | \$1,358,333      |                  |                    |                    |       |                    |                    |                  | \$1,237,500        |                  |
|                      |             |                       | 2015        |                         |       |                  | \$1,062,500      | \$1,294,167      | \$1,520,000      |                    |                    |       |                    |                    |                  | \$1,293,000        |                  |
|                      |             |                       | 2016        |                         |       |                  | \$1,025,000      | \$1,442,000      |                  |                    |                    |       |                    |                    |                  | \$1,275,200        |                  |
|                      |             |                       | 2017        |                         |       |                  | \$1,052,333      | \$1,210,500      |                  |                    |                    |       |                    |                    |                  | \$1,151,188        |                  |
|                      |             |                       |             | <b>ST LAURENT Total</b> |       |                  |                  | <b>\$550,000</b> | <b>\$832,941</b> | <b>\$1,194,130</b> | <b>\$1,083,667</b> |       |                    |                    |                  | <b>\$1,032,409</b> |                  |
|                      |             |                       |             | ST LUCIA                | 2009  |                  |                  |                  | \$480,000        | \$554,500          | \$435,000          |       |                    |                    |                  |                    | \$506,000        |
|                      |             |                       |             |                         | 2010  |                  |                  |                  | \$525,000        |                    | \$1,000,000        |       |                    |                    |                  |                    | \$762,500        |
|                      |             |                       |             |                         | 2011  |                  |                  |                  | \$497,500        |                    |                    |       |                    |                    |                  |                    | \$497,500        |
|                      |             |                       |             |                         | 2012  |                  |                  |                  |                  |                    | \$325,000          |       |                    |                    |                  |                    | \$325,000        |
|                      |             |                       |             |                         | 2013  |                  |                  |                  | \$422,500        |                    | \$425,000          |       |                    |                    |                  |                    | \$423,333        |
|                      |             |                       |             |                         | 2014  |                  |                  |                  | \$495,500        | \$492,500          | \$429,250          |       |                    |                    |                  |                    | \$468,400        |
|                      |             |                       |             |                         | 2015  |                  |                  |                  | \$430,000        | \$465,000          | \$525,000          |       |                    |                    |                  |                    | \$473,333        |
|                      |             |                       |             |                         | 2016  |                  |                  |                  | \$703,750        |                    | \$562,000          |       |                    |                    |                  |                    | \$675,400        |
|                      |             |                       |             |                         | 2017  |                  |                  |                  | \$703,750        |                    | \$795,000          |       |                    |                    |                  |                    | \$734,167        |
|                      |             |                       |             | <b>ST LUCIA Total</b>   |       |                  |                  |                  | <b>\$557,618</b> | <b>\$511,800</b>   | <b>\$525,818</b>   |       |                    |                    |                  |                    | <b>\$540,076</b> |
|                      |             |                       |             | ST MAARTEN              | 2009  |                  |                  | \$659,500        | \$575,000        | \$750,000          | \$1,000,000        |       |                    |                    |                  |                    | \$746,125        |
|                      |             |                       |             |                         | 2010  |                  |                  |                  | \$523,167        | \$770,000          |                    |       | \$950,000          |                    |                  |                    | \$657,900        |
|                      |             |                       |             |                         | 2011  |                  |                  |                  | \$528,000        | \$810,000          |                    |       |                    |                    |                  |                    | \$598,500        |
|                      |             |                       |             |                         | 2012  |                  |                  |                  | \$531,000        |                    |                    |       |                    |                    |                  |                    | \$531,000        |
|                      |             |                       |             |                         | 2013  |                  |                  |                  | \$535,000        |                    |                    |       |                    |                    |                  |                    | \$535,000        |
|                      |             |                       |             |                         | 2014  |                  |                  |                  | \$624,000        |                    | \$1,350,000        |       |                    |                    |                  |                    | \$745,000        |
|                      |             |                       |             |                         | 2015  |                  |                  | \$410,000        | \$555,000        | \$825,000          |                    |       |                    |                    |                  |                    | \$596,667        |
|                      |             |                       |             |                         | 2016  |                  |                  | \$729,000        | \$683,333        |                    |                    |       |                    |                    |                  |                    | \$694,750        |
|                      |             |                       |             |                         | 2017  |                  |                  | \$654,167        | \$770,000        | \$1,291,000        |                    |       |                    |                    |                  |                    | \$794,786        |
|                      |             |                       |             | <b>ST MAARTEN Total</b> |       |                  |                  | <b>\$626,833</b> | <b>\$589,431</b> | <b>\$889,200</b>   | <b>\$1,175,000</b> |       | <b>\$950,000</b>   |                    |                  |                    | <b>\$665,128</b> |
|                      |             |                       |             | ST MARISSA              | 2009  |                  |                  |                  |                  |                    | \$975,000          |       |                    |                    |                  |                    | \$975,000        |
|                      |             |                       |             |                         | 2010  |                  |                  |                  | \$485,000        | \$412,000          |                    |       |                    |                    |                  |                    | \$448,500        |
|                      |             |                       |             |                         | 2011  |                  |                  |                  | \$500,000        | \$697,500          |                    |       |                    | \$1,200,000        |                  |                    | \$773,750        |
|                      |             |                       |             |                         | 2012  |                  |                  |                  | \$525,000        |                    |                    |       |                    |                    |                  |                    | \$525,000        |
|                      |             |                       |             |                         | 2013  |                  |                  | \$330,000        | \$503,000        |                    | \$625,000          |       |                    |                    |                  |                    | \$490,250        |
|                      |             |                       |             |                         | 2014  |                  |                  | \$609,000        | \$600,000        | \$457,500          |                    |       |                    |                    |                  |                    | \$555,500        |
|                      |             |                       |             |                         | 2015  |                  |                  | \$567,500        | \$638,000        | \$925,000          | \$918,750          |       |                    |                    |                  |                    | \$756,333        |
|                      |             |                       |             |                         | 2016  |                  |                  |                  | \$660,000        | \$934,500          | \$600,000          |       |                    |                    |                  |                    | \$745,800        |
|                      |             |                       |             |                         | 2017  |                  |                  | \$820,000        | \$674,000        | \$1,075,000        | \$950,000          |       |                    |                    |                  |                    | \$776,875        |
|                      |             |                       |             | <b>ST MARISSA Total</b> |       |                  |                  | <b>\$587,100</b> | <b>\$605,765</b> | <b>\$751,600</b>   | <b>\$798,214</b>   |       |                    | <b>\$1,200,000</b> |                  |                    | <b>\$688,425</b> |
|                      |             |                       |             | ST NICOLE               | 2009  |                  |                  |                  |                  |                    | \$757,500          |       | \$960,000          |                    |                  |                    | \$825,000        |
|                      |             |                       |             |                         | 2010  |                  |                  | \$420,000        |                  | \$550,000          |                    |       |                    |                    |                  |                    | \$463,333        |
|                      |             |                       |             |                         | 2011  |                  |                  | \$450,000        | \$570,000        |                    |                    |       |                    |                    |                  |                    | \$510,000        |
|                      |             |                       |             |                         | 2013  |                  |                  |                  | \$557,000        | \$627,500          |                    |       |                    |                    |                  |                    | \$604,000        |
|                      |             |                       |             |                         | 2014  |                  |                  | \$516,000        | \$490,000        |                    | \$575,000          |       |                    |                    |                  |                    | \$527,000        |
|                      |             |                       |             |                         | 2015  |                  |                  |                  | \$669,250        | \$980,362          |                    |       | \$1,500,000        |                    |                  |                    | \$914,470        |
|                      |             |                       |             |                         | 2016  |                  |                  |                  | \$607,000        | \$965,000          |                    |       |                    |                    |                  |                    | \$845,667        |
|                      |             |                       |             |                         | 2017  |                  |                  | \$696,000        | \$740,000        | \$870,000          |                    |       |                    |                    |                  |                    | \$750,500        |
|                      |             |                       |             | <b>ST NICOLE Total</b>  |       |                  |                  | <b>\$533,000</b> | <b>\$626,778</b> | <b>\$873,931</b>   | <b>\$696,667</b>   |       | <b>\$1,230,000</b> |                    |                  |                    | <b>\$746,130</b> |
|                      |             |                       |             | ST PIERRE               | 2009  |                  |                  | \$655,000        |                  | \$500,000          |                    |       |                    |                    |                  |                    | \$624,000        |
|                      |             |                       |             |                         | 2010  |                  |                  | \$671,250        |                  | \$902,875          |                    |       |                    |                    |                  |                    | \$825,667        |
|                      |             |                       |             |                         | 2011  |                  |                  | \$450,000        | \$450,000        | \$870,000          |                    |       |                    |                    |                  |                    | \$590,000        |
|                      |             |                       |             |                         | 2012  |                  |                  | \$671,667        |                  | \$1,012,500        | \$1,100,000        |       |                    |                    |                  |                    | \$856,667        |
|                      |             |                       |             |                         | 2013  |                  |                  | \$632,300        |                  | \$964,250          | \$1,193,500        |       |                    |                    |                  |                    | \$855,045        |
|                      |             |                       |             |                         | 2014  |                  |                  | \$882,500        |                  | \$975,000          | \$955,000          |       |                    |                    |                  |                    | \$817,500        |
|                      |             |                       |             |                         | 2015  |                  |                  | \$923,333        |                  | \$1,000,000        |                    |       |                    |                    |                  |                    | \$942,500        |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Average Sales Price

| Average of Price Sld |             |                          | Bdrms       |       |       |                  |                  |                    |                    |                    |                    |                    |                  |           |             |                  |                    |
|----------------------|-------------|--------------------------|-------------|-------|-------|------------------|------------------|--------------------|--------------------|--------------------|--------------------|--------------------|------------------|-----------|-------------|------------------|--------------------|
| Community            | Description | Subdivision Condo        | Year Closed | 0 Bed | 1 Bed | 2 Bed            | 2+Den            | 3 Bed              | 3+Den              | 4 Bed              | 4+Den              | 5 Bed              | 5+Den            | 6 or More | Grand Total |                  |                    |
| Pelican Bay          | Condo       | ST PIERRE                | 2016        |       |       | \$975,000        |                  | \$626,000          |                    |                    |                    |                    |                  |           | \$858,667   |                  |                    |
|                      |             |                          | 2017        |       |       | \$966,667        |                  | \$1,442,500        | \$1,410,000        |                    |                    |                    |                  |           |             | \$1,199,167      |                    |
|                      |             | <b>ST PIERRE Total</b>   |             |       |       | <b>\$753,813</b> | <b>\$450,000</b> | <b>\$961,735</b>   | <b>\$1,098,400</b> |                    |                    |                    |                  |           |             | <b>\$859,213</b> |                    |
|                      |             | ST RAPHAEL               | 2009        |       |       | \$775,000        |                  | \$1,165,000        | \$2,185,000        |                    |                    |                    |                  |           |             | \$1,375,000      |                    |
|                      |             |                          | 2010        |       |       |                  |                  | \$1,257,143        |                    |                    | \$2,300,000        | \$1,875,000        |                  |           |             | \$1,527,500      |                    |
|                      |             |                          | 2011        |       |       |                  | \$760,000        | \$916,600          | \$1,525,000        | \$1,825,000        |                    |                    |                  |           |             | \$1,135,333      |                    |
|                      |             |                          | 2012        |       |       | \$670,000        | \$832,500        | \$1,577,500        |                    | \$1,950,000        |                    |                    |                  |           |             | \$1,324,375      |                    |
|                      |             |                          | 2013        |       |       | \$795,000        | \$1,775,000      | \$1,412,000        | \$1,550,000        |                    |                    |                    |                  |           |             | \$1,277,000      |                    |
|                      |             |                          | 2014        |       |       | \$761,000        | \$825,000        | \$1,306,800        | \$1,730,000        | \$1,635,000        |                    |                    |                  |           |             | \$1,261,800      |                    |
|                      |             |                          | 2015        |       |       | \$1,162,500      | \$1,000,000      | \$1,446,000        | \$1,905,000        |                    |                    |                    |                  |           |             | \$1,353,667      |                    |
|                      |             |                          | 2016        |       |       |                  |                  | \$1,748,750        | \$2,024,000        | \$2,280,000        |                    |                    |                  |           |             | \$1,903,286      |                    |
|                      |             |                          | 2017        |       |       | \$1,150,000      | \$1,190,000      | \$1,326,250        | \$2,300,000        | \$2,837,500        |                    |                    |                  |           |             | \$1,735,556      |                    |
|                      |             | <b>ST RAPHAEL Total</b>  |             |       |       |                  | <b>\$871,636</b> | <b>\$1,005,000</b> | <b>\$1,341,730</b> | <b>\$1,838,909</b> | <b>\$2,177,778</b> | <b>\$1,875,000</b> |                  |           |             |                  | <b>\$1,415,260</b> |
|                      |             | ST SIMONE                | 2009        |       |       |                  |                  | \$275,000          |                    |                    |                    |                    |                  |           |             | \$275,000        |                    |
|                      |             |                          | 2010        |       |       |                  |                  | \$375,000          |                    |                    |                    |                    |                  |           |             | \$375,000        |                    |
|                      |             |                          | 2011        |       |       |                  |                  | \$340,000          | \$370,000          |                    |                    |                    |                  |           |             | \$355,000        |                    |
|                      |             |                          | 2012        |       |       |                  |                  | \$340,000          | \$315,000          |                    |                    |                    |                  |           |             | \$327,500        |                    |
|                      |             |                          | 2014        |       |       |                  |                  | \$337,620          | \$382,000          |                    |                    |                    |                  |           |             | \$359,810        |                    |
|                      |             |                          | 2015        |       |       |                  |                  | \$382,500          |                    |                    |                    |                    |                  |           |             | \$382,500        |                    |
|                      |             |                          | 2016        |       |       |                  |                  | \$385,000          |                    |                    |                    |                    |                  |           |             | \$385,000        |                    |
|                      |             |                          | 2017        |       |       |                  |                  | \$539,900          |                    |                    |                    |                    |                  |           |             | \$539,900        |                    |
|                      |             | <b>ST SIMONE Total</b>   |             |       |       |                  |                  | <b>\$371,878</b>   | <b>\$355,667</b>   |                    |                    |                    |                  |           |             |                  | <b>\$367,456</b>   |
|                      |             | ST THOMAS                | 2010        |       |       |                  |                  |                    | \$639,000          |                    |                    |                    |                  |           |             |                  | \$639,000          |
|                      |             |                          | 2011        |       |       |                  |                  | \$452,000          |                    | \$486,250          |                    |                    |                  |           |             |                  | \$474,833          |
|                      |             |                          | 2012        |       |       |                  |                  | \$515,000          |                    |                    |                    |                    |                  |           |             |                  | \$515,000          |
|                      |             |                          | 2013        |       |       |                  |                  |                    |                    | \$507,500          |                    |                    |                  |           |             |                  | \$507,500          |
|                      |             |                          | 2014        |       |       |                  |                  | \$525,000          | \$525,000          |                    |                    |                    |                  |           |             |                  | \$525,000          |
|                      |             |                          | 2015        |       |       |                  |                  | \$549,900          |                    | \$730,000          |                    |                    |                  |           |             |                  | \$639,950          |
|                      |             |                          | 2017        |       |       |                  |                  |                    |                    | \$604,175          |                    |                    |                  |           |             |                  | \$604,175          |
|                      |             | <b>ST THOMAS Total</b>   |             |       |       |                  |                  | <b>\$498,780</b>   | <b>\$582,000</b>   | <b>\$548,856</b>   |                    |                    |                  |           |             |                  | <b>\$536,583</b>   |
|                      |             | ST TROPEZ                | 2009        |       |       |                  |                  | \$460,000          |                    |                    |                    |                    |                  |           |             |                  | \$460,000          |
|                      |             |                          | 2010        |       |       |                  |                  | \$600,000          |                    |                    |                    |                    |                  |           |             |                  | \$600,000          |
|                      |             |                          | 2012        |       |       |                  |                  | \$375,000          |                    |                    |                    |                    |                  |           |             |                  | \$375,000          |
|                      |             |                          | 2013        |       |       |                  | \$495,000        |                    |                    |                    |                    |                    |                  |           |             |                  | \$495,000          |
|                      |             |                          | 2014        |       |       |                  |                  | \$498,750          |                    |                    |                    |                    |                  |           |             |                  | \$498,750          |
|                      |             |                          | 2015        |       |       |                  | \$600,000        | \$544,167          |                    |                    |                    |                    |                  |           |             |                  | \$552,143          |
|                      |             |                          | 2016        |       |       |                  |                  | \$548,333          |                    |                    |                    |                    |                  |           |             |                  | \$548,333          |
|                      |             | <b>ST TROPEZ Total</b>   |             |       |       |                  |                  | <b>\$547,500</b>   | <b>\$521,250</b>   |                    |                    |                    |                  |           |             |                  | <b>\$524,167</b>   |
|                      |             | ST VINCENTS              | 2009        |       |       |                  |                  |                    |                    | \$525,000          |                    |                    |                  |           |             |                  | \$525,000          |
|                      |             |                          | 2014        |       |       |                  |                  |                    |                    | \$549,000          |                    |                    |                  |           |             |                  | \$549,000          |
|                      |             |                          | 2015        |       |       |                  |                  |                    |                    |                    |                    | \$850,000          |                  |           |             |                  | \$850,000          |
|                      |             |                          | 2016        |       |       |                  |                  | \$565,000          | \$633,500          |                    |                    |                    |                  |           |             |                  | \$610,667          |
|                      |             |                          | 2017        |       |       |                  | \$530,000        |                    | \$603,000          |                    |                    |                    |                  |           |             |                  | \$578,667          |
|                      |             | <b>ST VINCENTS Total</b> |             |       |       |                  |                  | <b>\$530,000</b>   | <b>\$565,000</b>   | <b>\$591,167</b>   |                    |                    | <b>\$850,000</b> |           |             |                  | <b>\$610,222</b>   |
|                      |             | STRATFORD                | 2009        |       |       |                  |                  | \$540,000          | \$800,000          |                    | \$472,000          |                    |                  |           |             |                  | \$588,000          |
|                      |             |                          | 2010        |       |       |                  |                  | \$355,000          |                    |                    |                    |                    |                  |           |             |                  | \$355,000          |
|                      |             |                          | 2011        |       |       |                  | \$457,500        | \$660,000          | \$676,667          | \$700,000          | \$925,000          |                    |                  |           |             |                  | \$653,750          |
|                      |             |                          | 2012        |       |       |                  | \$467,500        | \$981,500          |                    | \$1,125,000        |                    |                    |                  |           |             |                  | \$760,375          |
|                      |             |                          | 2013        |       |       |                  | \$394,857        |                    | \$699,500          |                    |                    |                    |                  |           |             |                  | \$462,556          |
|                      |             |                          | 2014        |       |       |                  | \$545,000        |                    | \$1,001,250        |                    |                    |                    |                  |           |             |                  | \$849,167          |
|                      |             |                          | 2015        |       |       |                  | \$665,000        |                    |                    |                    |                    |                    |                  |           |             |                  | \$665,000          |
|                      |             |                          | 2016        |       |       |                  | \$775,000        |                    |                    |                    |                    |                    |                  |           |             |                  | \$775,000          |
|                      |             |                          | 2017        |       |       |                  |                  |                    | \$871,300          |                    |                    |                    |                  |           |             |                  | \$871,300          |
|                      |             | <b>STRATFORD Total</b>   |             |       |       |                  |                  | <b>\$470,450</b>   | <b>\$813,833</b>   | <b>\$787,850</b>   | <b>\$765,667</b>   | <b>\$925,000</b>   |                  |           |             |                  | <b>\$610,723</b>   |
|                      |             | VALENCIA AT PELICAN BAY  | 2009        |       |       |                  |                  | \$387,833          |                    | \$330,000          |                    |                    |                  |           |             |                  | \$373,375          |
|                      |             |                          | 2010        |       |       |                  |                  | \$399,000          |                    |                    |                    |                    |                  |           |             |                  | \$399,000          |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Average Sales Price

| Average of Price Sld                   |  |                                      |             | Bdrms |       |           |                  |                    |                    |                    |                    |                    |                    |                    | Grand Total        |                    |                  |
|--|--|--------------------------------------|-------------|-------|-------|-----------|------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|------------------|
| Community                              | Description                              | Subdivision Condo                    | Year Closed | 0 Bed | 1 Bed | 2 Bed     | 2+Den            | 3 Bed              | 3+Den              | 4 Bed              | 4+Den              | 5 Bed              | 5+Den              | 6 or More          |                    |                    |                  |
| Pelican Bay                            | Condo                                    | VALENCIA AT PELICAN BAY              | 2011        |       |       | \$388,000 |                  | \$396,250          |                    |                    |                    |                    |                    |                    | \$393,500          |                    |                  |
|  |  |                                      | 2012        |       |       | \$345,000 |                  | \$420,000          |                    |                    |                    |                    |                    |                    |                    | \$370,000          |                  |
|  |  |                                      | 2013        |       |       | \$339,667 |                  | \$382,600          |                    |                    |                    |                    |                    |                    |                    |                    | \$366,500        |
|  |  |                                      | 2014        |       |       | \$420,390 |                  | \$411,333          |                    |                    |                    |                    |                    |                    |                    |                    | \$418,300        |
|  |  |                                      | 2015        |       |       | \$517,357 |                  | \$550,000          |                    |                    |                    |                    |                    |                    |                    |                    | \$521,438        |
|  |  |                                      | 2016        |       |       | \$605,667 |                  | \$521,000          |                    |                    |                    |                    |                    |                    |                    |                    | \$557,286        |
|  |  |                                      | 2017        |       |       | \$578,225 |                  |                    |                    |                    | \$635,000          |                    |                    |                    |                    |                    | \$589,580        |
|  |  | <b>VALENCIA AT PELICAN BAY Total</b> |             |       |       |           |                  | <b>\$448,482</b>   |                    | <b>\$426,800</b>   | <b>\$635,000</b>   |                    |                    |                    |                    |                    | <b>\$444,363</b> |
|  |  | WILLOW BROOK AT PELICAN BAY          | 2009        |       |       |           |                  | \$285,000          | \$335,000          | \$335,000          |                    |                    |                    |                    |                    |                    | \$322,500        |
|  |  |                                      | 2010        |       |       |           |                  | \$305,833          |                    | \$321,250          |                    |                    |                    |                    |                    |                    | \$309,688        |
|  | 2011                                     |                                      |             |       |       |           | \$310,000        |                    | \$370,667          |                    |                    |                    |                    |                    |                    | \$355,500          |                  |
|  | 2012                                     |                                      |             |       |       |           | \$311,200        |                    | \$315,000          |                    |                    |                    |                    |                    |                    | \$313,480          |                  |
|  | 2013                                     |                                      |             |       |       |           | \$347,500        |                    | \$313,500          |                    |                    |                    |                    |                    |                    | \$330,500          |                  |
|  | 2014                                     |                                      |             |       |       |           | \$350,500        |                    | \$340,000          | \$400,000          |                    |                    |                    |                    |                    | \$356,071          |                  |
|  | 2015                                     |                                      |             |       |       |           | \$451,500        |                    | \$410,000          |                    |                    |                    |                    |                    |                    | \$437,667          |                  |
|  | 2016                                     |                                      |             |       |       |           | \$425,250        | \$500,000          | \$449,500          |                    |                    |                    |                    |                    |                    | \$442,857          |                  |
|  | 2017                                     |                                      |             |       |       | \$410,050 |                  | \$436,500          |                    |                    |                    |                    |                    |                    | \$417,607          |                    |                  |
|  | <b>WILLOW BROOK AT PELICAN BAY Total</b> |                                      |             |       |       |           | <b>\$362,648</b> | <b>\$417,500</b>   | <b>\$362,139</b>   | <b>\$400,000</b>   |                    |                    |                    |                    |                    | <b>\$365,462</b>   |                  |
|  | <b>Condo Total</b>                       |                                      |             |       |       |           | <b>\$472,743</b> | <b>\$656,167</b>   | <b>\$785,998</b>   | <b>\$1,143,296</b> | <b>\$2,016,450</b> | <b>\$2,536,800</b> | <b>\$2,737,500</b> | <b>\$3,443,333</b> |                    | <b>\$764,235</b>   |                  |
|  | Single Family                            | BARRINGTON AT PELICAN BAY            | 2009        |       |       |           |                  |                    |                    | \$1,500,000        |                    | \$1,900,000        |                    |                    |                    | \$1,700,000        |                  |
| 2010                                   |  |                                      |             |       |       |           |                  | \$1,900,000        | \$2,237,500        | \$2,025,000        |                    |                    |                    |                    | \$2,054,167        |                    |                  |
| 2011                                   |  |                                      |             |       |       |           | \$417,500        |                    | \$1,545,000        |                    | \$1,400,000        |                    |                    |                    | \$1,226,875        |                    |                  |
| 2012                                   |  |                                      |             |       |       |           |                  |                    | \$850,000          |                    | \$2,050,000        |                    |                    |                    |                    | \$1,450,000        |                  |
| 2013                                   |  |                                      |             |       |       |           |                  |                    | \$1,858,333        | \$1,380,000        |                    |                    |                    |                    |                    | \$1,738,750        |                  |
| 2014                                   |  |                                      |             |       |       |           |                  |                    | \$1,820,833        |                    | \$1,537,500        |                    |                    |                    |                    | \$1,707,500        |                  |
| 2015                                   |  |                                      |             |       |       |           |                  |                    |                    | \$2,950,000        |                    |                    |                    |                    |                    | \$2,950,000        |                  |
| 2016                                   |  |                                      |             |       |       |           |                  |                    | \$2,300,000        | \$1,925,000        | \$1,875,000        |                    |                    |                    |                    | \$2,033,333        |                  |
| 2017                                   |  |                                      |             |       |       |           |                  |                    | \$2,125,000        |                    |                    |                    |                    |                    |                    | \$2,125,000        |                  |
| <b>BARRINGTON AT PELICAN BAY Total</b> |  |                                      |             |       |       |           |                  | <b>\$417,500</b>   | <b>\$850,000</b>   | <b>\$1,871,607</b> | <b>\$2,123,125</b> | <b>\$1,760,714</b> |                    |                    |                    | <b>\$1,788,426</b> |                  |
| CAMBRIDGE AT PELICAN BAY               |  | 2017                                 |             |       |       |           |                  |                    | \$795,000          |                    |                    |                    |                    |                    | \$795,000          |                    |                  |
| <b>CAMBRIDGE AT PELICAN BAY Total</b>  |  |                                      |             |       |       |           |                  | <b>\$795,000</b>   |                    |                    |                    |                    |                    |                    | <b>\$795,000</b>   |                    |                  |
| GEORGETOWN                             |  | 2009                                 |             |       |       |           |                  |                    |                    |                    | \$1,710,000        |                    |                    |                    |                    | \$1,710,000        |                  |
|  |  | 2010                                 |             |       |       |           |                  |                    |                    |                    | \$1,825,000        |                    |                    |                    |                    | \$1,825,000        |                  |
|  |  | 2011                                 |             |       |       |           |                  |                    | \$1,819,025        |                    | \$2,237,500        |                    | \$1,450,000        |                    |                    | \$1,912,610        |                  |
|  |  | 2012                                 |             |       |       |           |                  |                    |                    |                    | \$2,000,000        |                    | \$2,100,000        |                    |                    | \$2,050,000        |                  |
|  |  | 2013                                 |             |       |       |           |                  |                    | \$1,510,000        |                    |                    |                    |                    |                    |                    | \$1,510,000        |                  |
|  |  | 2014                                 |             |       |       |           |                  |                    |                    | \$1,679,000        |                    |                    |                    |                    |                    | \$1,679,000        |                  |
|  |  | 2015                                 |             |       |       |           |                  |                    |                    | \$1,750,000        | \$2,890,000        |                    |                    |                    |                    | \$2,320,000        |                  |
| 2016                                   |  |                                      |             |       |       |           |                  | \$2,900,000        |                    |                    |                    |                    |                    |                    | \$2,900,000        |                    |                  |
| <b>GEORGETOWN Total</b>                |  |                                      |             |       |       |           |                  | <b>\$2,012,013</b> | <b>\$1,714,500</b> | <b>\$2,150,000</b> |                    | <b>\$1,775,000</b> |                    |                    | <b>\$1,994,789</b> |                    |                  |
| JAMESTOWN                              | 2009                                     |                                      |             |       |       |           |                  |                    |                    | \$3,050,000        |                    |                    |                    |                    | \$3,050,000        |                    |                  |
|  | 2010                                     |                                      |             |       |       |           |                  |                    |                    | \$2,400,000        |                    |                    |                    |                    | \$2,400,000        |                    |                  |
|  | 2011                                     |                                      |             |       |       |           |                  |                    |                    | \$3,200,000        |                    |                    |                    |                    | \$3,200,000        |                    |                  |
| <b>JAMESTOWN Total</b>                 |  |                                      |             |       |       |           |                  |                    |                    | <b>\$2,883,333</b> |                    |                    |                    |                    | <b>\$2,883,333</b> |                    |                  |
| OAKMONT                                | 2009                                     |                                      |             |       |       |           |                  | \$700,000          | \$937,500          | \$1,275,000        |                    |                    |                    |                    | \$962,500          |                    |                  |
|  | 2010                                     |                                      |             |       |       |           |                  |                    | \$1,032,500        | \$850,000          |                    |                    |                    |                    | \$971,667          |                    |                  |
|  | 2011                                     |                                      |             |       |       |           |                  | \$981,933          | \$1,075,000        |                    | \$585,000          |                    |                    |                    | \$946,800          |                    |                  |
|  | 2012                                     |                                      |             |       |       |           |                  | \$814,500          | \$1,250,000        | \$1,301,667        | \$860,000          |                    |                    |                    | \$1,063,000        |                    |                  |
|  | 2013                                     |                                      |             |       |       |           |                  | \$837,500          | \$1,119,375        | \$1,150,000        | \$1,450,000        |                    |                    |                    | \$1,094,063        |                    |                  |
|  | 2014                                     |                                      |             |       |       |           |                  |                    | \$1,368,333        | \$1,500,000        | \$857,500          |                    |                    |                    | \$1,327,083        |                    |                  |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Average Sales Price

| Average of Price Sld |                            |                                       |             | Bdrms              |                  |           |                  |                    |                    |                    |                    |                    |                    |                    | Grand Total        |
|----------------------|----------------------------|---------------------------------------|-------------|--------------------|------------------|-----------|------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Community            | Description                | Subdivision Condo                     | Year Closed | 0 Bed              | 1 Bed            | 2 Bed     | 2+Den            | 3 Bed              | 3+Den              | 4 Bed              | 4+Den              | 5 Bed              | 5+Den              | 6 or More          |                    |
| Pelican Bay          | Single Family              | OAKMONT                               | 2015        |                    |                  |           |                  | \$865,000          | \$1,167,500        |                    | \$1,442,600        |                    |                    |                    | \$1,164,075        |
|                      |                            |                                       | 2016        |                    |                  |           |                  | \$1,256,480        | \$1,525,000        | \$1,413,333        |                    |                    |                    |                    | \$1,385,200        |
|                      |                            |                                       | 2017        |                    |                  |           |                  | \$1,698,750        | \$1,380,000        |                    | \$1,035,000        |                    |                    |                    | \$1,453,125        |
|                      |                            | <b>OAKMONT Total</b>                  |             |                    |                  |           |                  | <b>\$1,160,678</b> | <b>\$1,209,018</b> | <b>\$1,272,500</b> | <b>\$1,015,638</b> |                    |                    |                    | <b>\$1,183,936</b> |
|                      |                            | PELICAN BAY WOODS                     | 2009        |                    | \$180,000        |           |                  |                    | \$1,055,000        |                    | \$950,000          |                    |                    |                    | \$728,333          |
|                      |                            |                                       | 2010        |                    |                  |           |                  |                    | \$1,300,000        | \$1,072,500        | \$1,675,000        |                    | \$1,670,000        |                    | \$1,323,333        |
|                      |                            |                                       | 2011        |                    | \$145,500        |           |                  |                    |                    |                    | \$1,425,000        | \$1,700,000        |                    |                    | \$1,090,167        |
|                      |                            |                                       | 2012        |                    |                  |           |                  |                    | \$880,000          | \$775,000          | \$1,350,000        | \$1,226,500        |                    |                    | \$1,116,300        |
|                      |                            |                                       | 2013        |                    |                  |           |                  |                    | \$938,750          | \$1,400,000        | \$1,350,000        | \$1,358,875        |                    | \$650,000          | \$1,251,525        |
|                      |                            |                                       | 2014        |                    |                  |           |                  |                    | \$1,150,000        | \$1,050,000        | \$1,187,500        | \$1,434,500        |                    |                    | \$1,227,714        |
|                      |                            |                                       | 2015        | \$1,215,000        |                  |           |                  |                    | \$1,220,000        | \$2,250,000        | \$2,733,125        | \$2,650,000        |                    |                    | \$2,165,278        |
|                      |                            |                                       | 2016        |                    |                  |           |                  |                    | \$1,627,500        | \$1,302,500        | \$1,190,000        | \$1,512,500        |                    |                    | \$1,408,125        |
|                      |                            |                                       | 2017        |                    |                  |           |                  |                    | \$1,245,833        | \$1,812,500        | \$1,532,500        | \$3,595,000        |                    | \$2,035,000        | \$1,965,250        |
|                      |                            | <b>PELICAN BAY WOODS Total</b>        |             | <b>\$1,215,000</b> | <b>\$162,750</b> |           |                  | <b>\$1,205,000</b> | <b>\$1,310,714</b> | <b>\$1,290,667</b> | <b>\$2,045,984</b> | <b>\$2,175,000</b> | <b>\$1,451,667</b> | <b>\$1,720,000</b> | <b>\$1,475,957</b> |
|                      |                            | PINECREST AT PELICAN BAY              | 2009        |                    |                  |           |                  | \$925,000          | \$815,000          |                    | \$1,550,000        |                    |                    |                    | \$984,000          |
|                      |                            |                                       | 2011        |                    |                  |           |                  |                    | \$779,833          | \$971,750          | \$1,100,000        | \$1,500,000        |                    |                    | \$983,286          |
|                      |                            |                                       | 2012        |                    |                  |           |                  |                    | \$1,115,000        |                    |                    | \$1,335,000        |                    | \$1,500,000        | \$1,280,000        |
|                      |                            |                                       | 2013        |                    |                  |           |                  |                    | \$846,875          | \$775,000          |                    | \$1,584,250        |                    |                    | \$1,127,450        |
|                      |                            |                                       | 2014        |                    |                  |           |                  |                    |                    | \$1,200,000        |                    |                    |                    |                    | \$1,200,000        |
|                      |                            |                                       | 2015        |                    |                  |           |                  |                    | \$1,154,167        | \$1,275,000        | \$2,300,000        | \$1,430,000        |                    |                    | \$1,411,250        |
|                      |                            |                                       | 2016        |                    |                  |           |                  |                    | \$1,427,500        |                    |                    |                    |                    |                    | \$1,427,500        |
|                      |                            |                                       | 2017        |                    |                  |           |                  |                    | \$1,675,000        | \$1,462,500        |                    |                    |                    |                    | \$1,533,333        |
|                      |                            | <b>PINECREST AT PELICAN BAY Total</b> |             |                    |                  |           |                  | <b>\$1,123,717</b> | <b>\$1,124,042</b> | <b>\$1,700,000</b> | <b>\$1,474,071</b> |                    | <b>\$1,500,000</b> |                    | <b>\$1,231,426</b> |
|                      |                            | POINTE VERDE                          | 2010        |                    |                  |           |                  |                    |                    |                    | \$2,975,000        |                    |                    |                    | \$2,975,000        |
|                      |                            |                                       | 2014        |                    |                  |           |                  |                    |                    |                    | \$3,550,000        |                    |                    |                    | \$3,550,000        |
|                      |                            |                                       | 2017        |                    |                  |           |                  |                    |                    |                    |                    |                    |                    | \$4,950,000        | \$4,950,000        |
|                      |                            | <b>POINTE VERDE Total</b>             |             |                    |                  |           |                  |                    |                    |                    | <b>\$3,166,667</b> |                    |                    | <b>\$4,950,000</b> | <b>\$3,612,500</b> |
|                      |                            | VILLAGE AT PELICAN BAY                | 2010        |                    |                  |           |                  |                    | \$850,000          |                    |                    |                    |                    |                    | \$850,000          |
|                      |                            |                                       | 2012        |                    |                  |           |                  |                    | \$835,000          |                    |                    |                    |                    |                    | \$835,000          |
|                      |                            |                                       | 2013        |                    |                  |           |                  |                    | \$855,000          |                    |                    |                    |                    |                    | \$855,000          |
|                      |                            |                                       | 2014        |                    |                  |           |                  |                    |                    | \$700,000          |                    |                    |                    |                    | \$700,000          |
|                      |                            |                                       | 2015        |                    |                  |           |                  |                    |                    | \$1,025,000        |                    |                    |                    |                    | \$1,025,000        |
|                      |                            |                                       | 2016        |                    |                  |           |                  |                    | \$1,100,000        |                    |                    |                    |                    |                    | \$1,100,000        |
|                      |                            |                                       | 2017        |                    |                  |           |                  |                    | \$985,750          |                    | \$1,000,000        |                    |                    |                    | \$992,875          |
|                      |                            | <b>VILLAGE AT PELICAN BAY Total</b>   |             |                    |                  |           |                  | <b>\$943,938</b>   | <b>\$900,000</b>   | <b>\$1,000,000</b> |                    |                    |                    |                    | <b>\$930,639</b>   |
|                      |                            | WATERFORD AT PELICAN BAY              | 2012        |                    |                  |           |                  |                    |                    | \$1,500,000        |                    |                    |                    |                    | \$1,500,000        |
|                      |                            |                                       | 2013        |                    |                  |           |                  |                    | \$1,697,500        |                    |                    |                    |                    |                    | \$1,697,500        |
|                      |                            |                                       | 2015        |                    |                  |           |                  |                    | \$1,900,000        |                    |                    |                    | \$2,200,000        |                    | \$2,050,000        |
|                      |                            |                                       | 2016        |                    |                  |           |                  |                    | \$1,585,000        | \$1,775,000        |                    |                    |                    |                    | \$1,680,000        |
|                      |                            |                                       | 2017        |                    |                  |           |                  |                    | \$1,850,000        |                    | \$2,350,000        |                    |                    |                    | \$2,100,000        |
|                      |                            | <b>WATERFORD AT PELICAN BAY Total</b> |             |                    |                  |           |                  | <b>\$1,758,125</b> | <b>\$1,637,500</b> | <b>\$2,350,000</b> |                    |                    | <b>\$2,200,000</b> |                    | <b>\$1,857,188</b> |
|                      | <b>Single Family Total</b> |                                       |             | <b>\$1,215,000</b> | <b>\$162,750</b> |           | <b>\$417,500</b> | <b>\$1,133,827</b> | <b>\$1,374,927</b> | <b>\$1,427,013</b> | <b>\$1,900,085</b> | <b>\$2,175,000</b> | <b>\$1,657,857</b> | <b>\$3,335,000</b> | <b>\$1,465,694</b> |
|                      | Villa                      | BAY VILLAS                            | 2009        |                    |                  | \$560,000 | \$647,500        | \$712,500          | \$710,000          |                    |                    |                    |                    |                    | \$638,750          |
|                      |                            |                                       | 2010        |                    |                  | \$555,000 |                  | \$615,000          |                    |                    |                    |                    |                    |                    | \$585,000          |
|                      |                            |                                       | 2011        |                    |                  | \$581,000 |                  | \$626,667          |                    |                    |                    |                    |                    |                    | \$608,400          |
|                      |                            |                                       | 2012        |                    |                  | \$609,000 |                  | \$720,000          |                    |                    |                    |                    |                    |                    | \$664,500          |
|                      |                            |                                       | 2013        |                    |                  | \$611,500 |                  | \$683,750          |                    |                    |                    |                    |                    |                    | \$643,611          |
|                      |                            |                                       | 2014        |                    |                  | \$595,000 | \$630,000        | \$667,688          |                    |                    |                    |                    |                    |                    | \$649,292          |
|                      |                            |                                       | 2015        |                    |                  | \$650,375 |                  | \$809,150          | \$719,000          |                    |                    |                    |                    |                    | \$743,218          |
|                      |                            |                                       | 2016        |                    |                  | \$615,000 |                  | \$907,500          |                    |                    |                    |                    |                    |                    | \$810,000          |
|                      |                            |                                       | 2017        |                    |                  |           |                  | \$990,000          | \$900,000          |                    |                    |                    |                    |                    | \$945,000          |

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YE 2017 Pelican Bay Closed Reports.xlsx  
Average Sales Price

| Average of Price Sld |             |                                | Bdrms       |       |           |             |                  |                  |                    |                    |                    |                    |       |           |             |                    |
|----------------------|-------------|--------------------------------|-------------|-------|-----------|-------------|------------------|------------------|--------------------|--------------------|--------------------|--------------------|-------|-----------|-------------|--------------------|
| Community            | Description | Subdivision Condo              | Year Closed | 0 Bed | 1 Bed     | 2 Bed       | 2+Den            | 3 Bed            | 3+Den              | 4 Bed              | 4+Den              | 5 Bed              | 5+Den | 6 or More | Grand Total |                    |
| Pelican Bay          | Villa       | <b>BAY VILLAS Total</b>        |             |       |           |             | <b>\$604,167</b> | <b>\$641,667</b> | <b>\$737,735</b>   | <b>\$776,333</b>   |                    |                    |       |           |             | <b>\$684,055</b>   |
|                      |             | BEAUVILLE                      | 2010        |       |           |             |                  |                  |                    | \$831,225          |                    |                    |       |           |             | \$831,225          |
|                      |             |                                | 2011        |       |           |             |                  | \$820,000        |                    |                    | \$750,000          |                    |       |           |             | \$785,000          |
|                      |             |                                | 2012        |       |           |             |                  |                  |                    | \$800,000          |                    |                    |       |           |             | \$800,000          |
|                      |             |                                | 2013        |       |           |             |                  | \$817,667        |                    |                    |                    |                    |       |           |             | \$817,667          |
|                      |             |                                | 2014        |       |           |             |                  | \$866,000        |                    |                    |                    |                    |       |           |             | \$866,000          |
|                      |             |                                | 2015        |       |           |             |                  | \$1,143,750      |                    | \$1,050,000        |                    |                    |       |           |             | \$1,112,500        |
|                      |             |                                | 2016        |       |           |             |                  | \$1,180,000      |                    |                    |                    |                    |       |           |             | \$1,180,000        |
|                      |             | 2017                           |             |       |           |             |                  |                  |                    |                    | \$1,600,000        |                    |       |           | \$1,600,000 |                    |
|                      |             | <b>BEAUVILLE Total</b>         |             |       |           |             |                  |                  | <b>\$950,813</b>   | <b>\$878,113</b>   | <b>\$750,000</b>   | <b>\$1,600,000</b> |       |           |             | <b>\$962,068</b>   |
|                      |             | BRIDGE WAY VILLAS              | 2009        |       |           |             | \$590,000        | \$1,020,000      | \$1,200,000        |                    |                    |                    |       |           |             | \$1,006,000        |
|                      |             |                                | 2010        |       |           |             |                  | \$850,000        |                    |                    |                    |                    |       |           |             | \$850,000          |
|                      |             |                                | 2011        |       |           |             |                  | \$960,000        |                    |                    |                    |                    |       |           |             | \$960,000          |
|                      |             |                                | 2013        |       |           |             |                  | \$1,025,000      | \$980,000          |                    |                    |                    |       |           |             | \$1,010,000        |
|                      |             |                                | 2014        |       |           |             |                  | \$1,100,833      | \$1,165,000        |                    |                    |                    |       |           |             | \$1,110,000        |
|                      |             |                                | 2015        |       |           |             |                  | \$1,140,000      | \$1,700,000        |                    |                    |                    |       |           |             | \$1,280,000        |
|                      |             |                                | 2016        |       |           |             | \$1,175,000      | \$1,195,000      |                    |                    |                    |                    |       |           |             | \$1,185,000        |
|                      |             | 2017                           |             |       | \$882,000 | \$1,200,000 | \$1,230,000      | \$1,530,000      |                    |                    |                    |                    |       |           | \$1,214,400 |                    |
|                      |             | <b>BRIDGE WAY VILLAS Total</b> |             |       |           |             | <b>\$882,000</b> | <b>\$988,333</b> | <b>\$1,081,053</b> | <b>\$1,295,833</b> |                    |                    |       |           |             | <b>\$1,109,034</b> |
|                      |             | CANNES                         | 2011        |       |           |             |                  |                  |                    | \$1,000,000        |                    |                    |       |           |             | \$1,000,000        |
|                      |             |                                | 2015        |       |           |             |                  |                  |                    | \$1,300,000        |                    |                    |       |           |             | \$1,300,000        |
|                      |             | <b>CANNES Total</b>            |             |       |           |             |                  |                  |                    | <b>\$1,150,000</b> |                    |                    |       |           |             | <b>\$1,150,000</b> |
|                      |             | CARLTON PLACE                  | 2009        |       |           |             |                  |                  |                    | \$1,610,000        |                    |                    |       |           |             | \$1,610,000        |
|                      |             |                                | 2010        |       |           |             |                  | \$1,110,000      |                    |                    |                    |                    |       |           |             | \$1,110,000        |
|                      |             |                                | 2011        |       |           |             |                  | \$1,130,000      | \$1,250,000        |                    |                    |                    |       |           |             | \$1,190,000        |
|                      |             |                                | 2012        |       |           |             |                  |                  | \$1,150,000        |                    |                    |                    |       |           |             | \$1,150,000        |
|                      |             |                                | 2015        |       |           |             |                  | \$1,755,000      |                    |                    |                    |                    |       |           |             | \$1,755,000        |
|                      |             |                                | 2016        |       |           |             |                  | \$1,231,667      |                    |                    |                    | \$2,275,000        |       |           |             | \$1,492,500        |
|                      |             | 2017                           |             |       |           |             |                  |                  |                    |                    | \$2,600,000        |                    |       |           | \$2,600,000 |                    |
|                      |             | <b>CARLTON PLACE Total</b>     |             |       |           |             |                  |                  | <b>\$1,298,333</b> | <b>\$1,315,000</b> | <b>\$2,437,500</b> |                    |       |           |             | <b>\$1,454,667</b> |
|                      |             | CHANTECLAIR MANOR              | 2010        |       |           |             |                  |                  |                    | \$740,000          |                    |                    |       |           |             | \$740,000          |
|                      |             |                                | 2011        |       |           |             |                  |                  |                    | \$737,250          |                    |                    |       |           |             | \$737,250          |
|                      |             |                                | 2014        |       |           |             |                  |                  |                    | \$609,000          | \$850,000          |                    |       |           |             | \$729,500          |
|                      |             |                                | 2015        |       |           |             |                  | \$740,000        | \$980,000          |                    | \$980,000          |                    |       |           |             | \$860,000          |
|                      |             |                                | 2016        |       |           |             |                  | \$850,000        |                    |                    |                    | \$1,675,000        |       |           |             | \$1,262,500        |
|                      |             | 2017                           |             |       |           |             |                  |                  | \$825,000          |                    |                    |                    |       |           | \$825,000   |                    |
|                      |             | <b>CHANTECLAIR MANOR Total</b> |             |       |           |             |                  |                  | <b>\$795,000</b>   | <b>\$729,700</b>   | <b>\$915,000</b>   | <b>\$1,675,000</b> |       |           |             | <b>\$874,350</b>   |
|                      |             | COCOBAY                        | 2009        |       |           |             |                  |                  |                    |                    |                    | \$1,675,000        |       |           |             | \$1,675,000        |
|                      |             |                                | 2010        |       |           |             |                  |                  |                    | \$1,346,500        |                    | \$1,525,000        |       |           |             | \$1,406,000        |
|                      |             |                                | 2011        |       |           |             |                  |                  |                    |                    | \$1,400,000        | \$1,410,000        |       |           |             | \$1,405,000        |
|                      |             |                                | 2012        |       |           |             |                  |                  |                    |                    |                    | \$1,912,500        |       |           |             | \$1,912,500        |
|                      |             |                                | 2013        |       |           |             |                  |                  |                    | \$1,675,000        |                    |                    |       |           |             | \$1,675,000        |
|                      |             |                                | 2014        |       |           |             |                  | \$1,600,000      | \$1,510,000        | \$1,575,000        |                    |                    |       |           |             | \$1,565,000        |
|                      |             |                                | 2015        |       |           |             |                  | \$1,640,000      | \$1,720,000        |                    |                    |                    |       |           |             | \$1,693,333        |
|                      |             |                                | 2016        |       |           |             |                  |                  | \$1,850,000        |                    |                    |                    |       |           |             | \$1,850,000        |
|                      |             | 2017                           |             |       |           |             |                  | \$1,975,000      |                    |                    |                    |                    |       |           | \$1,975,000 |                    |
|                      |             | <b>COCOBAY Total</b>           |             |       |           |             |                  |                  | <b>\$1,620,000</b> | <b>\$1,642,875</b> | <b>\$1,516,667</b> | <b>\$1,687,000</b> |       |           |             | <b>\$1,631,556</b> |
|                      |             | GRAND BAY AT PELICAN BAY       | 2010        |       |           |             |                  |                  |                    |                    |                    | \$1,750,000        |       |           |             | \$1,750,000        |
|                      |             |                                | 2011        |       |           |             |                  |                  |                    |                    | \$1,250,000        |                    |       |           |             | \$1,250,000        |
|                      |             |                                | 2012        |       |           |             |                  |                  |                    | \$1,610,000        | \$1,540,000        |                    |       |           |             | \$1,554,000        |
|                      |             |                                | 2014        |       |           |             |                  |                  |                    | \$1,800,500        |                    | \$1,800,000        |       |           |             | \$1,800,333        |
|                      |             |                                | 2015        |       |           |             |                  |                  |                    | \$1,850,000        |                    |                    |       |           |             | \$1,850,000        |
|                      |             |                                | 2016        |       |           |             |                  |                  |                    | \$1,675,000        |                    |                    |       |           |             | \$1,675,000        |
|                      |             | 2017                           |             |       |           |             |                  |                  |                    |                    | \$1,875,000        |                    |       |           | \$1,875,000 |                    |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Average Sales Price

| Average of Price Sld        |             |  |             | Bdrms            |                  |                  |                    |                    |                    |                    |                    |                    |             |                    | Grand Total        |             |                    |
|-----------------------------|-------------|--|-------------|------------------|------------------|------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------|--------------------|--------------------|-------------|--------------------|
| Community                   | Description | Subdivision Condo                      | Year Closed | 0 Bed            | 1 Bed            | 2 Bed            | 2+Den              | 3 Bed              | 3+Den              | 4 Bed              | 4+Den              | 5 Bed              | 5+Den       | 6 or More          |                    |             |                    |
| Pelican Bay                 | Villa       | <b>GRAND BAY AT PELICAN BAY Total</b>  |             |                  |                  |                  |                    |                    | <b>\$1,747,200</b> | <b>\$1,547,500</b> | <b>\$1,775,000</b> |                    |             |                    | <b>\$1,659,308</b> |             |                    |
|                             |             | ISLE VERDE                             | 2010        |                  |                  |                  |                    |                    | \$1,690,000        |                    | \$1,650,000        |                    | \$2,250,000 |                    |                    | \$1,863,333 |                    |
|                             |             |  | 2011        |                  |                  |                  |                    |                    | \$2,000,000        |                    |                    |                    |             |                    |                    | \$2,000,000 |                    |
|                             |             |  | 2012        |                  |                  |                  |                    |                    | \$1,800,000        |                    |                    |                    |             |                    |                    | \$1,800,000 |                    |
|                             |             |  | 2013        |                  |                  |                  |                    | \$1,250,000        | \$1,675,000        |                    | \$2,062,500        |                    |             |                    |                    | \$1,662,500 |                    |
|                             |             |  | 2014        |                  |                  |                  |                    |                    | \$1,681,250        |                    | \$2,450,000        |                    |             |                    |                    | \$2,065,625 |                    |
|                             |             |  | 2016        |                  |                  |                  |                    |                    | \$2,200,000        |                    |                    |                    |             |                    |                    | \$2,200,000 |                    |
|                             |             |  | 2017        |                  |                  |                  |                    | \$2,000,000        | \$1,700,000        |                    | \$2,450,000        |                    |             |                    |                    | \$2,050,000 |                    |
|                             |             | <b>ISLE VERDE Total</b>                |             |                  |                  |                  |                    |                    | <b>\$1,625,000</b> | <b>\$1,803,438</b> |                    | <b>\$2,212,500</b> |             | <b>\$2,250,000</b> |                    |             | <b>\$1,936,875</b> |
|                             |             | LAS BRISAS AT PELICAN BAY              | 2009        |                  |                  | \$795,000        |                    |                    | \$950,000          |                    |                    |                    |             |                    |                    |             | \$898,333          |
|                             |             |  | 2010        |                  |                  |                  |                    | \$850,000          | \$690,000          |                    |                    |                    |             |                    |                    |             | \$770,000          |
|                             |             |  | 2011        |                  |                  |                  |                    | \$987,500          |                    |                    |                    |                    |             |                    |                    |             | \$987,500          |
|                             |             |  | 2012        |                  |                  |                  |                    | \$800,000          | \$625,000          |                    |                    |                    |             |                    |                    |             | \$712,500          |
|                             |             |  | 2013        |                  |                  |                  |                    | \$783,000          | \$812,500          |                    |                    |                    |             |                    |                    |             | \$790,375          |
|                             |             |  | 2014        |                  |                  | \$1,016,667      |                    | \$800,000          | \$1,087,500        |                    |                    |                    |             |                    |                    |             | \$987,500          |
|                             |             |  | 2015        |                  |                  |                  |                    |                    | \$950,000          |                    |                    |                    |             |                    |                    |             | \$950,000          |
|                             |             | 2016                                   |             |                  | \$1,235,000      |                  | \$1,312,000        |                    |                    |                    |                    |                    |             |                    |                    | \$1,260,667 |                    |
|                             |             | <b>LAS BRISAS AT PELICAN BAY Total</b> |             |                  |                  |                  |                    | <b>\$1,052,500</b> | <b>\$898,444</b>   |                    | <b>\$866,429</b>   |                    |             |                    |                    |             | <b>\$930,273</b>   |
|                             |             | OAK LAKE SANCTUARY                     | 2009        |                  |                  |                  |                    | \$610,000          | \$672,500          |                    |                    |                    |             |                    |                    |             | \$641,250          |
|                             |             |  | 2011        |                  |                  |                  |                    |                    | \$580,833          | \$656,500          |                    |                    |             |                    |                    |             | \$611,100          |
|                             |             |  | 2012        |                  |                  |                  |                    |                    | \$658,333          |                    |                    |                    |             |                    |                    |             | \$658,333          |
|                             |             |  | 2017        |                  |                  | \$750,000        | \$810,000          |                    |                    |                    |                    |                    |             |                    |                    |             | \$780,000          |
|                             |             | <b>OAK LAKE SANCTUARY Total</b>        |             |                  |                  |                  |                    | <b>\$750,000</b>   | <b>\$676,667</b>   | <b>\$632,813</b>   | <b>\$656,500</b>   |                    |             |                    |                    |             | <b>\$653,964</b>   |
|                             |             | SAND POINTE                            | 2009        |                  |                  |                  |                    |                    | \$500,000          |                    |                    |                    |             |                    |                    |             | \$500,000          |
|                             |             |  | 2010        |                  |                  | \$485,000        |                    | \$650,000          |                    |                    |                    |                    |             |                    |                    |             | \$567,500          |
|                             |             |  | 2011        |                  |                  |                  | \$760,000          |                    | \$755,000          |                    |                    |                    |             |                    |                    |             | \$757,500          |
|                             |             |  | 2012        |                  |                  |                  |                    |                    | \$750,000          |                    |                    |                    |             |                    |                    |             | \$750,000          |
|                             |             |  | 2015        |                  |                  | \$1,035,000      | \$1,180,000        |                    |                    |                    |                    |                    |             |                    |                    |             | \$1,107,500        |
|                             |             |  | 2016        |                  |                  |                  | \$995,000          | \$1,265,000        |                    |                    |                    |                    |             |                    |                    |             | \$1,130,000        |
|                             |             |  | 2017        |                  |                  | \$850,000        | \$885,000          |                    |                    |                    |                    |                    |             |                    |                    |             | \$867,500          |
|                             |             | <b>SAND POINTE Total</b>               |             |                  |                  |                  | <b>\$667,500</b>   | <b>\$897,500</b>   | <b>\$927,500</b>   | <b>\$817,500</b>   |                    |                    |             |                    |                    |             | <b>\$842,500</b>   |
|                             |             | ST ANDREWS AT PELICAN BAY              | 2011        |                  |                  |                  |                    |                    | \$580,000          |                    |                    |                    |             |                    |                    |             | \$580,000          |
|                             |             |  | 2013        |                  |                  |                  |                    |                    | \$795,000          |                    |                    |                    |             |                    |                    |             | \$795,000          |
|                             |             |  | 2014        |                  |                  |                  |                    |                    | \$832,333          |                    |                    |                    |             |                    |                    |             | \$832,333          |
|                             |             |  | 2015        |                  |                  |                  |                    |                    |                    | \$721,000          |                    |                    |             |                    |                    |             | \$721,000          |
|                             |             |  | 2016        |                  |                  | \$850,000        | \$825,000          |                    |                    |                    |                    |                    |             |                    |                    |             | \$837,500          |
|                             |             |  | 2017        |                  |                  |                  | \$800,000          |                    |                    |                    |                    |                    |             |                    |                    |             | \$800,000          |
|                             |             | <b>ST ANDREWS AT PELICAN BAY Total</b> |             |                  |                  |                  |                    | <b>\$850,000</b>   | <b>\$763,556</b>   | <b>\$721,000</b>   |                    |                    |             |                    |                    |             | <b>\$767,545</b>   |
|                             |             | TIERRA MAR                             | 2009        |                  |                  | \$615,000        | \$750,000          | \$1,315,000        |                    |                    |                    |                    |             |                    |                    |             | \$893,333          |
|                             |             |  | 2010        |                  |                  |                  |                    | \$757,500          | \$823,500          |                    |                    |                    |             |                    |                    |             | \$790,500          |
|                             |             |  | 2011        |                  |                  |                  |                    | \$630,000          |                    |                    |                    |                    |             |                    |                    |             | \$630,000          |
|                             |             |  | 2012        |                  |                  |                  | \$800,000          |                    |                    |                    |                    |                    |             |                    |                    |             | \$800,000          |
|                             |             |  | 2013        |                  |                  |                  | \$690,000          |                    | \$938,333          |                    |                    |                    |             |                    |                    |             | \$876,250          |
|                             |             |  | 2014        |                  |                  |                  |                    |                    | \$1,225,000        |                    | \$1,200,000        | \$1,690,000        |             |                    |                    |             | \$1,371,667        |
|                             |             |  | 2015        |                  |                  |                  |                    |                    | \$1,495,000        |                    |                    |                    |             |                    |                    |             | \$1,495,000        |
| 2016                        |             |  |             | \$1,000,000      | \$912,500        |                  |                    |                    |                    |                    |                    |                    |             |                    | \$956,250          |             |                    |
| 2017                        |             |  |             |                  | \$888,000        |                  |                    |                    |                    |                    |                    |                    |             |                    | \$888,000          |             |                    |
| <b>TIERRA MAR Total</b>     |             |  |             | <b>\$807,500</b> | <b>\$806,750</b> | <b>\$900,833</b> | <b>\$1,059,750</b> |                    | <b>\$1,200,000</b> | <b>\$1,690,000</b> |                    |                    |             |                    | <b>\$968,763</b>   |             |                    |
| <b>VILLA CORONADO</b>       |             | 2015                                   |             |                  |                  |                  |                    | \$1,300,000        |                    |                    |                    |                    |             |                    | \$1,300,000        |             |                    |
| <b>VILLA CORONADO Total</b> |             |  |             |                  |                  |                  |                    | <b>\$1,300,000</b> |                    |                    |                    |                    |             |                    | <b>\$1,300,000</b> |             |                    |
| <b>VILLA LANTANA</b>        |             | 2009                                   |             |                  |                  |                  | \$875,000          |                    |                    |                    |                    |                    |             |                    | \$875,000          |             |                    |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Average Sales Price

| Average of Price Sld                |             |                                     |             | Bdrms |                    |                    |                    |                    |                    |                  |                    |                    |                    |                    |                    |                    |                  |
|-------------------------------------|-------------|-------------------------------------|-------------|-------|--------------------|--------------------|--------------------|--------------------|--------------------|------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|------------------|
| Community                           | Description | Subdivision Condo                   | Year Closed | 0 Bed | 1 Bed              | 2 Bed              | 2+Den              | 3 Bed              | 3+Den              | 4 Bed            | 4+Den              | 5 Bed              | 5+Den              | 6 or More          | Grand Total        |                    |                  |
| Pelican Bay                         | Villa       | VILLA LANTANA                       | 2010        |       |                    | \$600,000          |                    |                    | \$640,000          |                  |                    |                    |                    |                    | \$620,000          |                    |                  |
|                                     |             |                                     | 2011        |       |                    |                    |                    | \$625,000          | \$655,000          |                  |                    |                    |                    |                    | \$640,000          |                    |                  |
|                                     |             |                                     | 2013        |       |                    | \$617,500          |                    |                    |                    | \$830,000        |                    |                    |                    |                    |                    | \$723,750          |                  |
|                                     |             |                                     | 2014        |       |                    | \$1,030,000        | \$750,000          |                    |                    |                  |                    |                    |                    |                    |                    | \$890,000          |                  |
|                                     |             |                                     | 2015        |       |                    | \$925,000          | \$797,500          | \$1,120,000        | \$900,000          |                  |                    |                    |                    |                    |                    | \$933,500          |                  |
|                                     |             |                                     | 2016        |       |                    |                    |                    | \$885,000          | \$982,500          |                  |                    |                    |                    |                    |                    | \$950,000          |                  |
|                                     |             |                                     | 2017        |       |                    | \$835,000          |                    |                    |                    |                  |                    |                    |                    |                    |                    | \$835,000          |                  |
|                                     |             | <b>VILLA LANTANA Total</b>          |             |       |                    |                    | <b>\$822,083</b>   | <b>\$773,750</b>   | <b>\$876,250</b>   | <b>\$831,667</b> |                    |                    |                    |                    |                    | <b>\$831,944</b>   |                  |
|                                     |             | VILLAS AT PELICAN BAY               | 2009        |       |                    |                    | \$465,000          |                    |                    |                  |                    |                    |                    |                    |                    |                    | \$465,000        |
|                                     |             |                                     | 2010        |       |                    |                    | \$445,000          | \$655,000          | \$745,000          | \$725,000        |                    |                    |                    |                    |                    |                    | \$642,500        |
|                                     |             |                                     | 2011        |       |                    |                    |                    | \$404,500          |                    |                  |                    |                    |                    |                    |                    |                    | \$404,500        |
|                                     |             |                                     | 2012        |       |                    |                    |                    |                    | \$632,833          |                  |                    |                    |                    |                    |                    |                    | \$632,833        |
|                                     |             |                                     | 2013        |       |                    | \$468,875          |                    | \$575,000          |                    |                  |                    |                    |                    |                    |                    |                    | \$504,250        |
|                                     |             |                                     | 2014        |       |                    | \$600,000          | \$646,000          | \$658,500          | \$825,000          |                  |                    |                    |                    |                    |                    |                    | \$668,875        |
|                                     |             |                                     | 2015        |       |                    |                    |                    | \$842,500          | \$923,000          |                  |                    |                    |                    |                    |                    |                    | \$890,800        |
|                                     |             |                                     | 2016        |       |                    | \$500,000          | \$665,000          | \$826,667          |                    |                  |                    |                    |                    |                    |                    |                    | \$729,000        |
|                                     |             |                                     | 2017        |       |                    | \$650,000          |                    | \$1,105,833        |                    |                  |                    |                    |                    |                    |                    |                    | \$991,875        |
|                                     |             | <b>VILLAS AT PELICAN BAY Total</b>  |             |       |                    |                    | <b>\$513,964</b>   | <b>\$603,300</b>   | <b>\$784,412</b>   | <b>\$863,800</b> |                    |                    |                    |                    |                    | <b>\$713,772</b>   |                  |
|                                     |             | Villa Total                         |             |       |                    |                    | \$648,304          | \$815,629          | \$907,418          | \$1,161,921      | \$1,367,917        | \$1,905,735        | \$1,690,000        | \$2,250,000        |                    |                    | \$1,014,805      |
|                                     |             | <b>Pelican Bay Total</b>            |             |       |                    | <b>\$1,215,000</b> | <b>\$162,750</b>   | <b>\$485,187</b>   | <b>\$666,692</b>   | <b>\$821,936</b> | <b>\$1,197,733</b> | <b>\$1,585,293</b> | <b>\$2,095,978</b> | <b>\$2,303,000</b> | <b>\$2,198,636</b> | <b>\$3,335,000</b> | <b>\$863,280</b> |
| Bay Colony                          | Condo       | BILTMORE AT BAY COLONY              | 2009        |       |                    |                    |                    |                    | \$2,600,000        |                  |                    |                    |                    |                    | \$2,600,000        |                    |                  |
|                                     |             |                                     | 2010        |       |                    | \$2,050,000        | \$2,275,000        | \$2,362,500        |                    |                  |                    |                    |                    |                    | \$2,229,167        |                    |                  |
|                                     |             |                                     | 2011        |       |                    |                    |                    | \$2,387,200        |                    |                  |                    |                    | \$6,500,000        |                    |                    | \$3,072,667        |                  |
|                                     |             |                                     | 2012        |       |                    |                    |                    | \$2,382,500        |                    |                  |                    |                    |                    |                    |                    | \$2,382,500        |                  |
|                                     |             |                                     | 2013        |       |                    |                    |                    | \$2,550,000        | \$2,933,333        |                  |                    |                    |                    |                    |                    | \$2,837,500        |                  |
|                                     |             |                                     | 2014        |       |                    |                    |                    | \$3,023,750        | \$4,450,000        |                  |                    |                    |                    |                    |                    | \$3,499,167        |                  |
|                                     |             |                                     | 2015        |       |                    |                    | \$3,250,000        | \$4,308,333        |                    |                  |                    |                    |                    |                    |                    | \$4,043,750        |                  |
|                                     |             | 2016                                |             |       |                    |                    | \$3,900,000        | \$4,000,000        |                    |                  |                    |                    |                    |                    | \$3,950,000        |                    |                  |
|                                     |             | 2017                                |             |       |                    |                    | \$5,000,000        |                    |                    |                  |                    |                    |                    | \$8,250,000        | \$6,625,000        |                    |                  |
|                                     |             | <b>BILTMORE AT BAY COLONY Total</b> |             |       |                    |                    | <b>\$2,050,000</b> | <b>\$3,003,750</b> | <b>\$3,157,694</b> |                  |                    |                    | <b>\$6,500,000</b> | <b>\$8,250,000</b> | <b>\$3,394,852</b> |                    |                  |
|                                     |             | BRIGHTON AT BAY COLONY              | 2009        |       |                    |                    |                    | \$2,100,000        | \$2,850,000        |                  |                    |                    |                    |                    |                    | \$2,475,000        |                  |
|                                     |             |                                     | 2010        |       |                    |                    |                    | \$2,300,000        | \$2,000,000        |                  |                    |                    |                    |                    |                    | \$2,150,000        |                  |
|                                     |             |                                     | 2011        |       |                    |                    | \$2,537,500        | \$2,193,750        | \$2,817,500        |                  |                    |                    |                    |                    |                    | \$2,435,625        |                  |
|                                     |             |                                     | 2012        |       |                    | \$2,400,000        | \$1,787,500        | \$2,647,500        |                    |                  | \$7,600,000        |                    |                    |                    |                    | \$3,244,500        |                  |
|                                     |             |                                     | 2013        |       |                    |                    |                    | \$2,700,000        | \$2,936,250        |                  |                    |                    |                    |                    |                    | \$2,889,000        |                  |
|                                     |             |                                     | 2014        |       |                    |                    |                    | \$2,750,000        | \$2,837,500        |                  |                    |                    |                    |                    |                    | \$2,808,333        |                  |
|                                     |             |                                     | 2015        |       |                    |                    |                    | \$4,120,833        |                    |                  |                    |                    |                    |                    |                    | \$4,120,833        |                  |
|                                     |             | 2016                                |             |       |                    |                    |                    | \$4,725,000        |                    |                  |                    |                    |                    |                    | \$4,725,000        |                    |                  |
|                                     |             | 2017                                |             |       |                    | \$4,087,500        |                    | \$4,250,000        |                    |                  |                    |                    |                    |                    | \$4,141,667        |                    |                  |
|                                     |             | <b>BRIGHTON AT BAY COLONY Total</b> |             |       |                    |                    | <b>\$3,130,000</b> | <b>\$2,658,654</b> | <b>\$3,040,577</b> |                  |                    | <b>\$7,600,000</b> |                    |                    |                    | <b>\$3,041,875</b> |                  |
|                                     |             | CARLYSLE AT BAY COLONY              | 2009        |       |                    |                    |                    | \$2,317,500        |                    |                  |                    |                    |                    |                    |                    | \$2,317,500        |                  |
|                                     |             |                                     | 2010        |       |                    |                    |                    | \$1,985,000        | \$2,512,500        |                  |                    |                    |                    |                    |                    | \$2,160,833        |                  |
|                                     |             |                                     | 2011        |       |                    |                    |                    | \$2,590,000        |                    |                  |                    |                    |                    |                    |                    | \$2,590,000        |                  |
|                                     |             |                                     | 2012        |       |                    |                    | \$2,450,000        | \$1,750,000        |                    |                  |                    |                    |                    |                    |                    | \$2,100,000        |                  |
|                                     |             |                                     | 2013        |       |                    |                    |                    | \$3,000,000        |                    |                  |                    |                    |                    |                    |                    | \$3,000,000        |                  |
|                                     |             |                                     | 2014        |       |                    | \$3,300,000        |                    | \$3,355,000        |                    |                  |                    |                    |                    |                    |                    | \$3,327,500        |                  |
|                                     |             | 2015                                |             |       |                    |                    | \$3,662,500        |                    |                    |                  |                    |                    |                    |                    | \$3,662,500        |                    |                  |
| 2016                                |             |                                     |             |       | \$3,275,000        |                    |                    |                    |                    |                  |                    |                    | \$3,275,000        |                    |                    |                    |                  |
| <b>CARLYSLE AT BAY COLONY Total</b> |             |                                     |             |       | <b>\$3,300,000</b> | <b>\$2,355,000</b> | <b>\$2,871,750</b> |                    |                    |                  |                    |                    |                    | <b>\$2,762,500</b> |                    |                    |                  |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Average Sales Price

| Average of Price Sld                 |             |   |             | Bdrms            |       |             |                    |                    |                    |                    |                    |                    |                    |                    | Grand Total |                    |             |
|--------------------------------------|-------------|---|-------------|------------------|-------|-------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------|--------------------|-------------|
| Community                            | Description | Subdivision Condo                           | Year Closed | 0 Bed            | 1 Bed | 2 Bed       | 2+Den              | 3 Bed              | 3+Den              | 4 Bed              | 4+Den              | 5 Bed              | 5+Den              | 6 or More          |             |                    |             |
| Bay Colony                           | Condo       | CONTESSA AT BAY COLONY                      | 2009        |                  |       | \$1,700,000 |                    | \$1,762,000        | \$2,125,000        |                    |                    |                    |                    |                    | \$1,967,400 |                    |             |
|                                      |             |   | 2010        |                  |       | \$1,400,000 |                    |                    | \$2,050,000        |                    |                    |                    |                    |                    |             | \$1,833,333        |             |
|                                      |             |   | 2011        |                  |       | \$1,581,667 |                    |                    |                    | \$1,620,000        |                    | \$4,650,000        |                    |                    |             | \$2,105,833        |             |
|                                      |             |   | 2012        |                  |       |             |                    | \$1,325,000        |                    | \$1,916,667        |                    |                    |                    |                    |             | \$1,768,750        |             |
|                                      |             |   | 2013        |                  |       | \$1,825,000 | \$1,765,000        |                    | \$2,190,000        |                    |                    | \$5,200,000        |                    |                    |             | \$2,247,778        |             |
|                                      |             |   | 2014        |                  |       | \$1,551,250 |                    |                    |                    | \$1,966,667        |                    | \$6,000,000        |                    |                    |             | \$2,263,125        |             |
|                                      |             |   | 2015        |                  |       |             |                    | \$1,987,500        |                    | \$2,762,500        |                    |                    |                    |                    |             | \$2,375,000        |             |
|                                      |             |   | 2016        |                  |       |             |                    | \$2,800,000        |                    | \$2,375,000        |                    |                    |                    |                    |             | \$2,516,667        |             |
|                                      |             | 2017  |             |                  |       |             | \$2,650,000        |                    | \$3,250,000        |                    | \$5,600,000        |                    |                    |                    |             | \$3,833,333        |             |
|                                      |             | <b>CONTESSA AT BAY COLONY Total</b>         |             |                  |       |             |                    | <b>\$1,684,091</b> | <b>\$1,880,556</b> | <b>\$2,506,000</b> | <b>\$2,106,316</b> | <b>\$5,600,000</b> | <b>\$5,283,333</b> |                    |             | <b>\$2,265,156</b> |             |
|                                      |             | MANSION LA PALMA AT BAY COLONY              | 2009        |                  |       |             |                    |                    |                    | \$1,000,000        |                    |                    |                    |                    |             |                    | \$1,000,000 |
|                                      |             |   | 2011        |                  |       |             |                    |                    |                    | \$998,000          |                    |                    |                    |                    |             |                    | \$998,000   |
|                                      |             |   | 2014        |                  |       |             |                    |                    |                    | \$936,250          |                    | \$2,300,000        |                    |                    |             |                    | \$1,390,833 |
|                                      |             |   | 2015        |                  |       |             |                    | \$1,480,000        | \$1,416,000        |                    | \$3,125,000        |                    |                    |                    |             |                    | \$1,669,286 |
|                                      |             |   | 2016        |                  |       |             |                    |                    |                    | \$725,000          |                    |                    |                    |                    |             |                    | \$725,000   |
|                                      |             | 2017  |             |                  |       |             |                    |                    | \$1,021,200        |                    |                    |                    |                    |                    |             | \$1,021,200        |             |
|                                      |             | <b>MANSION LA PALMA AT BAY COLONY Total</b> |             |                  |       |             |                    |                    | <b>\$1,480,000</b> | <b>\$1,143,158</b> |                    | <b>\$2,712,500</b> |                    |                    |             | <b>\$1,374,860</b> |             |
|                                      |             | MARQUESA AT BAY COLONY                      | 2009        |                  |       |             | \$1,050,000        |                    |                    |                    |                    |                    |                    |                    |             |                    | \$1,050,000 |
|                                      |             |   | 2010        |                  |       |             |                    |                    |                    | \$1,100,000        |                    |                    |                    |                    |             |                    | \$1,100,000 |
|                                      |             |   | 2011        |                  |       |             |                    | \$800,000          | \$1,250,000        |                    |                    |                    |                    |                    |             |                    | \$1,025,000 |
|                                      |             |   | 2012        |                  |       | \$1,200,000 |                    |                    | \$1,375,000        |                    |                    |                    |                    |                    |             |                    | \$1,287,500 |
|                                      |             |   | 2013        |                  |       |             |                    | \$1,173,333        | \$1,300,000        |                    |                    |                    |                    |                    |             |                    | \$1,224,000 |
|                                      |             |   | 2014        |                  |       |             |                    | \$1,217,500        |                    |                    |                    |                    |                    |                    |             |                    | \$1,217,500 |
|                                      |             |   | 2015        |                  |       |             |                    | \$1,380,000        | \$1,199,000        |                    |                    |                    |                    |                    |             |                    | \$1,319,667 |
|                                      |             |   | 2016        |                  |       |             |                    | \$1,525,000        | \$1,750,000        |                    |                    |                    |                    |                    |             |                    | \$1,637,500 |
|                                      |             | 2017  |             |                  |       |             | \$1,525,000        |                    |                    |                    |                    |                    |                    |                    |             | \$1,525,000        |             |
|                                      |             | <b>MARQUESA AT BAY COLONY Total</b>         |             |                  |       |             |                    | <b>\$1,125,000</b> | <b>\$1,256,500</b> | <b>\$1,324,857</b> |                    |                    |                    |                    |             | <b>\$1,267,842</b> |             |
|                                      |             | REMINGTON AT BAY COLONY                     | 2009        | \$175,000        |       |             |                    |                    |                    | \$3,300,000        |                    |                    |                    |                    |             |                    | \$1,737,500 |
|                                      |             |   | 2010        |                  |       |             |                    |                    |                    | \$3,345,000        |                    | \$7,900,000        |                    |                    |             |                    | \$5,622,500 |
|                                      |             |   | 2011        |                  |       |             |                    |                    |                    | \$2,375,000        |                    |                    |                    |                    |             |                    | \$2,375,000 |
|                                      |             |   | 2012        |                  |       |             |                    |                    |                    | \$2,050,000        |                    |                    |                    |                    |             |                    | \$2,050,000 |
|                                      |             |   | 2013        |                  |       |             |                    |                    |                    | \$3,250,000        |                    | \$6,350,000        |                    |                    |             |                    | \$4,800,000 |
|                                      |             |   | 2014        |                  |       |             |                    |                    |                    | \$3,948,750        |                    |                    |                    |                    |             |                    | \$3,948,750 |
| 2015                                 |             |   |             |                  |       |             |                    | \$5,814,100        | \$6,377,000        |                    |                    |                    |                    |                    | \$6,001,733 |                    |             |
| 2016                                 |             |   |             |                  |       |             |                    | \$5,684,000        |                    |                    |                    |                    |                    |                    | \$5,684,000 |                    |             |
| 2017                                 |             |   |             |                  |       | \$3,800,000 |                    | \$5,100,000        |                    |                    |                    |                    |                    | \$4,450,000        |             |                    |             |
| <b>REMINGTON AT BAY COLONY Total</b> |             |   |             | <b>\$175,000</b> |       |             | <b>\$3,800,000</b> | <b>\$3,952,267</b> | <b>\$5,738,500</b> |                    | <b>\$7,125,000</b> |                    |                    | <b>\$4,284,956</b> |             |                    |             |
| SALERNO AT BAY COLONY                | 2009        |   |             |                  |       |             |                    |                    | \$1,825,000        |                    |                    |                    |                    |                    | \$1,825,000 |                    |             |
|                                      | 2010        |   |             |                  |       |             |                    | \$1,675,000        |                    |                    |                    |                    |                    |                    | \$1,675,000 |                    |             |
|                                      | 2011        |   |             |                  |       |             |                    | \$1,100,000        | \$1,600,000        |                    |                    |                    |                    |                    | \$1,475,000 |                    |             |
|                                      | 2012        |   |             |                  |       |             |                    |                    | \$1,750,000        |                    |                    |                    |                    |                    | \$1,750,000 |                    |             |
|                                      | 2013        |   |             |                  |       | \$1,600,000 |                    | \$1,643,750        |                    |                    | \$3,600,000        |                    |                    |                    | \$2,121,875 |                    |             |
|                                      | 2014        |   |             |                  |       |             |                    | \$2,098,375        |                    |                    |                    |                    |                    |                    | \$2,098,375 |                    |             |
|                                      | 2015        |   |             |                  |       |             |                    | \$1,963,333        | \$1,695,000        |                    |                    |                    |                    |                    | \$1,896,250 |                    |             |
| 2017                                 |             |   |             |                  |       |             | \$1,986,667        | \$1,910,833        |                    |                    |                    |                    |                    | \$1,948,750        |             |                    |             |
| <b>SALERNO AT BAY COLONY Total</b>   |             |   |             |                  |       |             | <b>\$1,600,000</b> | <b>\$1,899,500</b> | <b>\$1,742,917</b> |                    |                    | <b>\$3,600,000</b> |                    | <b>\$1,881,796</b> |             |                    |             |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Average Sales Price

| Average of Price Sld                      |                              |                                    |                   | Bdrms |       |                  |       |                    |                    |                     |                    |                     |                     |                    | Grand Total         |                    |              |                    |
|---|------------------------------|------------------------------------|-------------------|-------|-------|------------------|-------|--------------------|--------------------|---------------------|--------------------|---------------------|---------------------|--------------------|---------------------|--------------------|--------------|--------------------|
| Community                                 | Description                  | Subdivision Condo                  | Year Closed       | 0 Bed | 1 Bed | 2 Bed            | 2+Den | 3 Bed              | 3+Den              | 4 Bed               | 4+Den              | 5 Bed               | 5+Den               | 6 or More          |                     |                    |              |                    |
| Bay Colony                                | Condo                        | TOSCANA AT BAY COLONY              | 2009              |       |       |                  |       | \$2,150,000        | \$1,661,250        |                     |                    |                     |                     |                    |                     | \$1,759,000        |              |                    |
|   |                              |                                    | 2010              |       |       |                  |       | \$1,925,000        |                    | \$3,150,000         |                    |                     |                     |                    |                     | \$2,537,500        |              |                    |
|   |                              |                                    | 2011              |       |       |                  |       | \$1,200,000        | \$1,555,000        | \$3,350,000         |                    |                     |                     |                    |                     | \$2,035,000        |              |                    |
|   |                              |                                    | 2012              |       |       |                  |       | \$1,560,000        |                    |                     |                    |                     |                     |                    |                     |                    | \$1,560,000  |                    |
|   |                              |                                    | 2013              |       |       |                  |       | \$1,583,080        |                    |                     |                    |                     |                     |                    |                     |                    | \$1,583,080  |                    |
|   |                              |                                    | 2014              |       |       |                  |       | \$1,625,833        |                    |                     |                    |                     |                     |                    |                     |                    | \$1,625,833  |                    |
|   |                              |                                    | 2015              |       |       |                  |       | \$1,100,000        |                    | \$2,250,000         |                    |                     |                     |                    |                     |                    | \$1,675,000  |                    |
|   |                              |                                    | 2016              |       |       |                  |       | \$1,212,500        |                    | \$2,200,000         |                    |                     |                     |                    |                     |                    | \$1,541,667  |                    |
|   |                              | 2017                               |                   |       |       |                  |       | \$2,215,000        |                    | \$1,950,000         |                    |                     |                     |                    |                     | \$2,162,000        |              |                    |
|   |                              | <b>TOSCANA AT BAY COLONY Total</b> |                   |       |       |                  |       |                    |                    | <b>\$2,150,000</b>  | <b>\$1,643,360</b> | <b>\$1,988,750</b>  | <b>\$3,250,000</b>  |                    |                     |                    |              | <b>\$1,781,238</b> |
|   |                              | TRIESTE AT BAY COLONY              | 2009              |       |       |                  |       |                    |                    | \$2,145,000         | \$2,225,000        |                     |                     |                    |                     |                    |              | \$2,198,333        |
|   |                              |                                    | 2010              |       |       |                  |       |                    |                    | \$1,837,500         | \$2,362,500        | \$3,250,000         |                     |                    |                     |                    |              | \$2,330,000        |
|   |                              |                                    | 2011              |       |       |                  |       |                    |                    | \$1,900,000         | \$1,924,000        | \$1,600,000         |                     |                    |                     |                    |              | \$1,837,000        |
|   |                              |                                    | 2012              |       |       |                  |       |                    |                    |                     | \$2,125,000        | \$3,250,000         |                     |                    |                     |                    |              | \$2,687,500        |
|   |                              |                                    | 2013              |       |       |                  |       |                    |                    | \$1,812,500         | \$2,055,000        |                     |                     |                    |                     | \$4,350,000        |              | \$2,568,125        |
|   |                              |                                    | 2014              |       |       |                  |       |                    |                    | \$2,024,643         | \$2,425,000        | \$3,465,000         |                     |                    |                     |                    |              | \$2,359,318        |
|   |                              |                                    | 2015              |       |       |                  |       |                    |                    | \$1,945,000         | \$2,550,000        |                     |                     |                    |                     |                    |              | \$2,247,500        |
|   |                              |                                    | 2016              |       |       |                  |       |                    |                    | \$2,350,000         | \$3,700,000        | \$3,250,000         |                     |                    | \$6,150,000         |                    |              | \$3,862,500        |
|   |                              | <b>TRIESTE AT BAY COLONY Total</b> |                   |       |       |                  |       |                    |                    | <b>\$1,993,125</b>  | <b>\$2,363,867</b> | <b>\$3,046,667</b>  |                     |                    | <b>\$6,150,000</b>  | <b>\$4,350,000</b> |              | <b>\$2,464,821</b> |
|   |                              | WINDSOR AT BAY COLONY              | 2009              |       |       |                  |       |                    |                    |                     |                    |                     | \$5,100,000         |                    |                     |                    |              | \$5,100,000        |
|   |                              |                                    | 2010              |       |       |                  |       |                    |                    |                     |                    |                     | \$4,800,000         |                    |                     |                    |              | \$4,800,000        |
|   |                              |                                    | 2012              |       |       |                  |       |                    |                    |                     |                    |                     | \$5,500,000         |                    |                     | \$7,000,000        |              | \$6,250,000        |
|   |                              |                                    | 2013              |       |       |                  |       |                    |                    |                     |                    |                     |                     |                    |                     | \$6,600,000        |              | \$6,600,000        |
|   |                              |                                    | 2014              |       |       |                  |       |                    |                    |                     |                    |                     | \$8,105,000         |                    |                     |                    |              | \$8,105,000        |
|   |                              |                                    | 2016              |       |       |                  |       |                    |                    |                     |                    |                     | \$10,100,000        |                    |                     |                    |              | \$10,100,000       |
|   |                              | <b>WINDSOR AT BAY COLONY Total</b> |                   |       |       |                  |       |                    |                    |                     |                    |                     | <b>\$7,489,375</b>  |                    |                     | <b>\$6,800,000</b> |              | <b>\$7,351,500</b> |
|   |                              | <b>Condo Total</b>                 |                   |       |       | <b>\$175,000</b> |       | <b>\$1,598,077</b> | <b>\$1,984,000</b> | <b>\$2,135,661</b>  | <b>\$2,524,899</b> | <b>\$2,649,150</b>  | <b>\$5,794,750</b>  | <b>\$3,600,000</b> | <b>\$6,325,000</b>  | <b>\$6,550,000</b> |              | <b>\$2,607,637</b> |
|   |                              | Single Family                      | BAY COLONY SHORES | 2009  |       |                  |       |                    |                    |                     |                    |                     | \$3,393,750         | \$3,500,000        | \$3,400,000         |                    |              | \$3,412,500        |
|   |                              |                                    |                   | 2010  |       |                  |       |                    |                    |                     | \$2,800,000        | \$2,150,000         |                     | \$1,875,000        |                     | \$3,900,000        |              | \$2,520,000        |
|   |                              |                                    |                   | 2011  |       |                  |       |                    |                    |                     | \$3,250,000        |                     |                     | \$3,000,000        |                     |                    |              | \$3,125,000        |
|   |                              |                                    |                   | 2012  |       |                  |       |                    |                    |                     |                    |                     | \$2,675,000         |                    |                     |                    |              | \$2,675,000        |
|   |                              |                                    |                   | 2014  |       |                  |       |                    |                    |                     |                    |                     | \$6,775,000         |                    |                     | \$5,250,000        |              | \$6,012,500        |
| 2015                                      |                              |                                    |                   |       |       |                  |       |                    |                    |                     |                    | \$3,875,000         | \$4,450,000         | \$7,650,000        |                     | \$5,615,000        |              |                    |
| 2016                                      |                              |                                    |                   |       |       |                  |       |                    |                    |                     |                    |                     | \$7,200,000         | \$4,272,300        |                     | \$5,736,150        |              |                    |
| 2017                                      |                              |                                    |                   |       |       |                  |       |                    |                    |                     |                    | \$3,800,000         | \$3,150,000         |                    |                     | \$3,475,000        |              |                    |
| <b>BAY COLONY SHORES Total</b>            |                              |                                    |                   |       |       |                  |       | <b>\$3,025,000</b> | <b>\$2,150,000</b> | <b>\$3,611,111</b>  | <b>\$2,855,000</b> | <b>\$4,875,000</b>  | <b>\$5,744,460</b>  |                    | <b>\$3,969,127</b>  |                    |              |                    |
| STRAND AT BAY COLONY                      | 2009                         |                                    |                   |       |       |                  |       |                    |                    |                     |                    | \$11,750,000        |                     |                    | \$16,400,000        |                    | \$13,300,000 |                    |
|   | 2011                         |                                    |                   |       |       |                  |       |                    |                    |                     |                    | \$12,000,000        |                     |                    | \$10,000,000        |                    | \$11,000,000 |                    |
|   | 2015                         |                                    |                   |       |       |                  |       |                    |                    |                     |                    |                     |                     |                    | \$24,500,000        |                    | \$24,500,000 |                    |
| <b>STRAND AT BAY COLONY Total</b>         |                              |                                    |                   |       |       |                  |       |                    |                    | <b>\$11,833,333</b> |                    | <b>\$10,000,000</b> | <b>\$20,450,000</b> |                    | <b>\$14,400,000</b> |                    |              |                    |
| <b>Single Family Total</b>                |                              |                                    |                   |       |       |                  |       |                    | <b>\$3,025,000</b> | <b>\$2,150,000</b>  | <b>\$5,666,667</b> | <b>\$2,855,000</b>  | <b>\$5,900,000</b>  | <b>\$9,946,043</b> |                     | <b>\$5,924,916</b> |              |                    |
| Villa                                     | VILLA LA PALMA AT BAY COLONY | 2009                               |                   |       |       |                  |       | \$1,750,000        | \$1,800,000        |                     |                    |                     |                     |                    |                     | \$1,775,000        |              |                    |
|   |                              | 2010                               |                   |       |       |                  |       | \$1,750,000        |                    |                     |                    |                     |                     |                    |                     | \$1,750,000        |              |                    |
|   |                              | 2013                               |                   |       |       |                  |       |                    |                    |                     |                    | \$1,650,000         |                     |                    |                     | \$1,650,000        |              |                    |
|   |                              | 2014                               |                   |       |       |                  |       | \$2,300,000        |                    |                     |                    |                     |                     |                    |                     | \$2,300,000        |              |                    |
|   |                              | 2015                               |                   |       |       |                  |       | \$2,025,000        |                    | \$2,600,000         | \$2,825,000        |                     |                     |                    |                     | \$2,483,333        |              |                    |
|   |                              | 2016                               |                   |       |       |                  |       | \$2,713,007        |                    |                     |                    |                     |                     |                    |                     | \$2,713,007        |              |                    |
| <b>VILLA LA PALMA AT BAY COLONY Total</b> |                              |                                    |                   |       |       |                  |       | <b>\$2,208,502</b> | <b>\$1,800,000</b> | <b>\$2,600,000</b>  | <b>\$2,825,000</b> | <b>\$1,650,000</b>  |                     |                    | <b>\$2,212,601</b>  |                    |              |                    |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Average Sales Price

| Average of Price Sld    |             |                       |             | Bdrms            |                                    |                  |                  |                  |                    |                    |                    |                    |                    |                    |                    |             |
|-------------------------|-------------|-----------------------|-------------|------------------|------------------------------------|------------------|------------------|------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------|
| Community               | Description | Subdivision Condo     | Year Closed | 0 Bed            | 1 Bed                              | 2 Bed            | 2+Den            | 3 Bed            | 3+Den              | 4 Bed              | 4+Den              | 5 Bed              | 5+Den              | 6 or More          | Grand Total        |             |
| Bay Colony              | Villa       | VIZCAYA AT BAY COLONY | 2009        |                  |                                    |                  |                  |                  | \$1,875,000        |                    |                    |                    |                    |                    | \$1,875,000        |             |
|                         |             |                       | 2010        |                  |                                    |                  |                  | \$1,680,000      | \$1,250,000        | \$2,425,000        |                    |                    |                    |                    | \$1,743,000        |             |
|                         |             |                       | 2011        |                  |                                    |                  |                  | \$1,500,000      |                    |                    |                    |                    |                    |                    |                    | \$1,500,000 |
|                         |             |                       | 2012        |                  |                                    |                  |                  |                  | \$1,817,500        | \$2,300,000        | \$2,300,000        |                    |                    |                    |                    | \$2,139,167 |
|                         |             |                       | 2013        |                  |                                    |                  |                  | \$2,048,333      |                    |                    |                    |                    |                    |                    |                    | \$2,048,333 |
|                         |             |                       | 2014        |                  |                                    |                  |                  | \$2,066,667      |                    | \$3,317,000        |                    |                    |                    |                    |                    | \$2,379,250 |
|                         |             |                       | 2015        |                  |                                    |                  |                  |                  |                    |                    |                    | \$3,750,000        |                    |                    |                    | \$3,750,000 |
|                         |             |                       | 2016        |                  |                                    |                  |                  |                  |                    | \$2,650,000        |                    |                    |                    |                    |                    | \$2,650,000 |
|                         |             |                       | 2017        |                  |                                    |                  |                  |                  |                    | \$3,200,000        |                    |                    |                    |                    |                    | \$3,200,000 |
|                         |             |                       |             |                  | <b>VIZCAYA AT BAY COLONY Total</b> |                  |                  |                  |                    |                    | <b>\$2,061,250</b> | <b>\$1,647,500</b> | <b>\$2,680,667</b> | <b>\$3,025,000</b> |                    |             |
|                         | Villa Total |                       |             |                  |                                    |                  |                  | \$2,110,334      | \$1,685,625        | \$2,660,500        | \$2,958,333        | \$1,650,000        |                    |                    | \$2,196,517        |             |
| <b>Bay Colony Total</b> |             |                       |             | \$175,000        |                                    | \$1,598,077      | \$1,984,000      | \$2,131,764      | \$2,501,330        | \$2,631,000        | \$5,507,714        | \$2,789,286        | \$6,021,429        | \$8,711,118        | \$2,878,791        |             |
| <b>Grand Total</b>      |             |                       |             | <b>\$695,000</b> | <b>\$162,750</b>                   | <b>\$512,229</b> | <b>\$749,541</b> | <b>\$977,204</b> | <b>\$1,474,505</b> | <b>\$1,860,479</b> | <b>\$2,993,803</b> | <b>\$2,586,667</b> | <b>\$3,685,278</b> | <b>\$7,884,023</b> | <b>\$1,117,330</b> |             |

Pelican Bay Closed History Report  
YE 2017 Pelican Bay Closed Reports.xlsx  
Total Sales Price

| Total Volume Sold                     |             |                          |                     | Bdrms |       |                    |                     |                     |                     |                     |                    |                    |                      | Grand Total  |             |
|---------------------------------------|-------------|--------------------------|---------------------|-------|-------|--------------------|---------------------|---------------------|---------------------|---------------------|--------------------|--------------------|----------------------|--------------|-------------|
| Community                             | Description | Subdivision Condo        | Year Closed         | 0 Bed | 1 Bed | 2 Bed              | 2+Den               | 3 Bed               | 3+Den               | 4 Bed               | 4+Den              | 5 Bed              | 5+Den                |              | 6 or More   |
| Pelican Bay                           | Condo       | AVALON                   | 2009                |       |       | \$395,500          | \$818,750           |                     | \$480,000           |                     |                    |                    |                      |              | \$1,694,250 |
|                                       |             |                          | 2010                |       |       |                    |                     | \$1,069,000         |                     |                     |                    |                    |                      |              | \$1,069,000 |
|                                       |             |                          | 2011                |       |       | \$1,663,500        |                     | \$350,000           | \$950,000           |                     |                    |                    |                      |              | \$2,963,500 |
|                                       |             |                          | 2012                |       |       | \$324,250          | \$1,037,500         | \$1,000,000         | \$1,675,000         |                     |                    |                    |                      |              | \$4,036,750 |
|                                       |             |                          | 2013                |       |       | \$1,329,000        | \$1,097,000         | \$1,062,500         |                     |                     |                    |                    |                      |              | \$3,488,500 |
|                                       |             |                          | 2014                |       |       | \$1,930,000        | \$860,000           | \$1,181,000         |                     |                     |                    |                    |                      |              | \$3,971,000 |
|                                       |             |                          | 2015                |       |       | \$836,500          | \$845,000           |                     | \$500,000           |                     |                    |                    |                      |              | \$2,181,500 |
|                                       |             |                          | 2016                |       |       | \$407,000          |                     | \$945,000           |                     | \$530,000           |                    |                    |                      |              | \$1,882,000 |
|                                       |             |                          | 2017                |       |       | \$3,177,500        |                     | \$435,000           | \$635,000           |                     |                    |                    |                      |              | \$4,247,500 |
|                                       |             |                          | <b>AVALON Total</b> |       |       |                    |                     |                     | <b>\$10,063,250</b> | <b>\$4,658,250</b>  | <b>\$6,042,500</b> | <b>\$4,240,000</b> | <b>\$530,000</b>     |              |             |
| Pelican Bay                           | Condo       | BARRINGTON CLUB          | 2009                |       |       |                    | \$755,500           |                     |                     |                     |                    |                    |                      | \$755,500    |             |
|                                       |             |                          | 2010                |       |       |                    | \$770,000           | \$1,055,450         |                     |                     |                    |                    |                      | \$1,825,450  |             |
|                                       |             |                          | 2011                |       |       |                    | \$1,428,000         |                     |                     |                     |                    |                    |                      | \$1,428,000  |             |
|                                       |             |                          | 2012                |       |       |                    |                     | \$300,000           |                     |                     |                    |                    |                      | \$300,000    |             |
|                                       |             |                          | 2013                |       |       |                    | \$722,000           | \$300,000           |                     |                     |                    |                    |                      | \$1,022,000  |             |
|                                       |             |                          | 2014                |       |       |                    | \$1,093,000         | \$360,000           |                     |                     |                    |                    |                      | \$1,453,000  |             |
|                                       |             |                          | 2015                |       |       |                    | \$1,827,500         | \$1,305,000         |                     |                     |                    |                    |                      | \$3,132,500  |             |
|                                       |             |                          | 2016                |       |       |                    | \$905,000           | \$465,000           |                     |                     |                    |                    |                      | \$1,370,000  |             |
| <b>BARRINGTON CLUB Total</b>          |             |                          |                     |       |       | <b>\$7,901,000</b> | <b>\$5,155,450</b>  |                     |                     |                     |                    |                    | <b>\$13,056,450</b>  |              |             |
| Pelican Bay                           | Condo       | BREAKWATER               | 2009                |       |       | \$915,000          | \$1,035,000         | \$600,000           |                     |                     |                    |                    |                      | \$2,550,000  |             |
|                                       |             |                          | 2010                |       |       | \$1,499,500        | \$2,500,000         | \$425,000           |                     |                     |                    |                    |                      | \$4,424,500  |             |
|                                       |             |                          | 2011                |       |       | \$3,626,000        | \$2,929,700         |                     |                     |                     |                    |                    |                      | \$6,555,700  |             |
|                                       |             |                          | 2012                |       |       | \$835,000          | \$937,500           |                     |                     |                     |                    |                    |                      | \$1,772,500  |             |
|                                       |             |                          | 2013                |       |       | \$3,401,000        | \$2,116,000         | \$517,500           |                     |                     |                    |                    |                      | \$6,034,500  |             |
|                                       |             |                          | 2014                |       |       | \$1,075,000        | \$1,804,000         |                     |                     |                     |                    |                    |                      | \$2,879,000  |             |
|                                       |             |                          | 2015                |       |       | \$668,000          | \$2,419,000         | \$2,652,500         |                     |                     |                    |                    |                      | \$5,739,500  |             |
|                                       |             |                          | 2016                |       |       |                    | \$5,440,900         |                     |                     |                     |                    |                    |                      | \$5,440,900  |             |
| <b>BREAKWATER Total</b>               |             |                          |                     |       |       | <b>\$668,000</b>   | <b>\$18,025,500</b> | <b>\$26,285,500</b> | <b>\$1,542,500</b>  |                     |                    |                    | <b>\$46,521,500</b>  |              |             |
| Pelican Bay                           | Condo       | CALAIS                   | 2009                |       |       | \$829,000          | \$445,000           |                     |                     |                     |                    |                    |                      | \$1,274,000  |             |
|                                       |             |                          | 2010                |       |       | \$760,000          | \$420,000           | \$1,939,500         |                     |                     |                    |                    |                      | \$3,119,500  |             |
|                                       |             |                          | 2011                |       |       |                    | \$2,169,000         |                     |                     |                     |                    |                    |                      | \$2,169,000  |             |
|                                       |             |                          | 2012                |       |       | \$915,000          | \$490,000           |                     |                     |                     |                    |                    |                      | \$1,405,000  |             |
|                                       |             |                          | 2013                |       |       | \$880,000          | \$659,900           | \$1,602,000         |                     |                     |                    |                    |                      | \$3,141,900  |             |
|                                       |             |                          | 2014                |       |       | \$1,445,100        | \$1,279,000         | \$2,323,000         |                     |                     |                    |                    |                      | \$5,047,100  |             |
|                                       |             |                          | 2015                |       |       | \$475,000          | \$620,000           | \$1,305,000         |                     |                     |                    |                    |                      | \$2,400,000  |             |
|                                       |             |                          | 2016                |       |       |                    | \$4,534,000         |                     |                     |                     |                    |                    |                      | \$4,534,000  |             |
| <b>CALAIS Total</b>                   |             |                          |                     |       |       | <b>\$4,159,100</b> | <b>\$5,322,900</b>  | <b>\$18,272,500</b> |                     |                     |                    |                    | <b>\$27,754,500</b>  |              |             |
| Pelican Bay                           | Condo       | CAP FERRAT               | 2009                |       |       |                    | \$2,490,000         |                     |                     |                     |                    |                    |                      | \$2,490,000  |             |
|                                       |             |                          | 2010                |       |       |                    |                     | \$3,100,000         | \$11,100,000        |                     |                    |                    |                      | \$14,200,000 |             |
|                                       |             |                          | 2011                |       |       |                    | \$2,700,000         | \$1,525,000         | \$4,750,000         | \$5,956,000         |                    |                    |                      | \$14,931,000 |             |
|                                       |             |                          | 2012                |       |       |                    | \$2,700,000         | \$1,975,000         | \$4,175,000         |                     |                    |                    |                      | \$8,850,000  |             |
|                                       |             |                          | 2013                |       |       |                    | \$1,600,000         | \$4,240,000         | \$3,250,000         | \$8,685,000         |                    |                    |                      | \$17,775,000 |             |
|                                       |             |                          | 2014                |       |       |                    | \$1,679,000         | \$9,625,000         | \$9,315,000         |                     |                    |                    |                      | \$20,619,000 |             |
|                                       |             |                          | 2015                |       |       |                    | \$2,015,000         | \$10,470,000        | \$10,400,000        | \$4,275,000         |                    |                    |                      | \$27,160,000 |             |
|                                       |             |                          | 2016                |       |       |                    | \$2,050,000         | \$8,425,000         | \$3,500,000         | \$4,250,000         |                    |                    |                      | \$18,225,000 |             |
| <b>CAP FERRAT Total</b>               |             |                          |                     |       |       |                    | <b>\$18,459,000</b> | <b>\$52,923,750</b> | <b>\$11,500,000</b> | <b>\$53,881,000</b> | <b>\$4,275,000</b> |                    | <b>\$141,038,750</b> |              |             |
| Pelican Bay                           | Condo       | CHANTECLAIR MAISONNETTES | 2009                |       |       | \$325,000          |                     |                     |                     |                     |                    |                    |                      | \$325,000    |             |
|                                       |             |                          | 2010                |       |       |                    | \$330,000           |                     |                     |                     |                    |                    |                      | \$330,000    |             |
|                                       |             |                          | 2011                |       |       | \$881,500          | \$1,023,500         |                     |                     |                     |                    |                    |                      | \$1,905,000  |             |
|                                       |             |                          | 2014                |       |       | \$395,000          |                     |                     |                     |                     |                    |                    |                      | \$395,000    |             |
|                                       |             |                          | 2017                |       |       |                    | \$1,610,000         |                     |                     |                     |                    |                    |                      | \$1,610,000  |             |
| <b>CHANTECLAIR MAISONNETTES Total</b> |             |                          |                     |       |       |                    | <b>\$1,276,500</b>  | <b>\$3,288,500</b>  |                     |                     |                    |                    | <b>\$4,565,000</b>   |              |             |
| Pelican Bay                           | Condo       | CHATEAUMERE              | 2009                |       |       | \$360,000          |                     | \$972,500           |                     |                     |                    |                    |                      | \$1,332,500  |             |
|                                       |             |                          | 2010                |       |       | \$1,153,000        |                     |                     |                     |                     |                    |                    |                      | \$1,153,000  |             |
|                                       |             |                          | 2011                |       |       | \$400,000          |                     |                     |                     |                     |                    |                    |                      | \$400,000    |             |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Total Sales Price

| Total Volume Sold |             |                                 |                          | Bdrms |       |             |                     |                     |                     |                     |                    |                    |             |           | Grand Total |                     |                     |
|-------------------|-------------|---------------------------------|--------------------------|-------|-------|-------------|---------------------|---------------------|---------------------|---------------------|--------------------|--------------------|-------------|-----------|-------------|---------------------|---------------------|
| Community         | Description | Subdivision Condo               | Year Closed              | 0 Bed | 1 Bed | 2 Bed       | 2+Den               | 3 Bed               | 3+Den               | 4 Bed               | 4+Den              | 5 Bed              | 5+Den       | 6 or More |             |                     |                     |
| Pelican Bay       | Condo       | CHATEAUMERE                     | 2012                     |       |       | \$775,000   |                     | \$320,000           |                     |                     |                    |                    |             |           | \$1,095,000 |                     |                     |
|                   |             |                                 | 2013                     |       |       | \$1,436,000 |                     | \$987,500           |                     |                     |                    |                    |             |           |             | \$2,423,500         |                     |
|                   |             |                                 | 2014                     |       |       | \$2,413,000 |                     | \$475,000           |                     |                     |                    |                    |             |           |             | \$2,888,000         |                     |
|                   |             |                                 | 2015                     |       |       | \$3,148,350 |                     | \$1,429,000         |                     |                     |                    |                    |             |           |             | \$4,577,350         |                     |
|                   |             |                                 | 2016                     |       |       | \$625,000   |                     | \$779,000           |                     |                     |                    |                    |             |           |             | \$1,404,000         |                     |
|                   |             |                                 | 2017                     |       |       | \$1,969,000 | \$725,000           |                     |                     |                     |                    |                    |             |           |             |                     | \$2,694,000         |
|                   |             |                                 | <b>CHATEAUMERE Total</b> |       |       |             |                     | <b>\$12,279,350</b> | <b>\$725,000</b>    | <b>\$4,963,000</b>  |                    |                    |             |           |             |                     | <b>\$17,967,350</b> |
|                   |             | CHATEAUMERE ROYALE              | 2009                     |       |       |             |                     | \$749,500           |                     |                     |                    |                    |             |           |             |                     | \$749,500           |
|                   |             |                                 | 2010                     |       |       |             |                     | \$1,115,000         |                     |                     |                    |                    |             |           |             |                     | \$1,115,000         |
|                   |             |                                 | 2011                     |       |       |             |                     | \$1,280,500         | \$362,500           |                     |                    |                    |             |           |             |                     | \$1,643,000         |
|                   |             |                                 | 2012                     |       |       |             |                     |                     |                     |                     |                    | \$1,100,000        |             |           |             |                     | \$1,100,000         |
|                   |             |                                 | 2013                     |       |       |             |                     | \$1,004,000         | \$949,900           | \$589,000           |                    |                    |             |           |             |                     | \$2,542,900         |
|                   |             |                                 | 2014                     |       |       |             |                     | \$540,000           |                     |                     |                    |                    |             |           |             |                     | \$540,000           |
|                   |             |                                 | 2015                     |       |       |             |                     | \$570,000           | \$547,000           |                     |                    |                    |             |           |             |                     | \$1,117,000         |
|                   |             | <b>CHATEAUMERE ROYALE Total</b> |                          |       |       |             | <b>\$6,864,000</b>  | <b>\$1,859,400</b>  | <b>\$589,000</b>    |                     | <b>\$1,100,000</b> |                    |             |           |             | <b>\$10,412,400</b> |                     |
|                   |             | CLARIDGE                        | 2009                     |       |       |             |                     |                     |                     | \$1,150,000         |                    |                    |             |           |             |                     | \$1,150,000         |
|                   |             |                                 | 2010                     |       |       |             |                     |                     |                     |                     | \$894,000          |                    |             |           |             |                     | \$894,000           |
|                   |             |                                 | 2011                     |       |       |             |                     |                     | \$2,915,000         | \$1,480,000         |                    |                    |             |           |             |                     | \$4,395,000         |
|                   |             |                                 | 2012                     |       |       |             |                     |                     | \$720,000           | \$2,030,000         |                    | \$1,189,000        |             |           |             |                     | \$3,939,000         |
|                   |             |                                 | 2013                     |       |       |             |                     | \$1,030,000         | \$1,050,000         | \$1,982,547         | \$742,500          |                    |             |           |             |                     | \$4,805,047         |
|                   |             |                                 | 2014                     |       |       |             |                     |                     | \$2,680,000         | \$3,634,000         | \$2,500,000        |                    |             |           |             |                     | \$8,814,000         |
|                   |             |                                 | 2015                     |       |       |             |                     |                     | \$1,175,000         |                     | \$1,508,750        |                    |             |           |             |                     | \$2,683,750         |
|                   |             |                                 | 2016                     |       |       |             |                     |                     | \$3,032,500         |                     | \$3,405,000        |                    |             |           |             |                     | \$6,437,500         |
|                   |             |                                 | 2017                     |       |       |             |                     |                     | \$2,465,000         | \$2,695,000         |                    |                    |             |           |             |                     | \$5,160,000         |
|                   |             | <b>CLARIDGE Total</b>           |                          |       |       |             | <b>\$1,030,000</b>  | <b>\$14,037,500</b> | <b>\$12,971,547</b> | <b>\$9,050,250</b>  | <b>\$1,189,000</b> |                    |             |           |             | <b>\$38,278,297</b> |                     |
|                   |             | CORONADO                        | 2009                     |       |       |             |                     | \$835,000           | \$3,475,000         | \$3,705,000         |                    |                    |             |           |             |                     | \$8,015,000         |
|                   |             |                                 | 2010                     |       |       |             |                     | \$1,595,000         | \$900,000           | \$1,340,000         |                    |                    |             |           |             |                     | \$3,835,000         |
|                   |             |                                 | 2011                     |       |       |             |                     | \$650,000           | \$4,401,250         |                     |                    |                    |             |           |             |                     | \$5,051,250         |
|                   |             |                                 | 2012                     |       |       |             |                     |                     | \$725,000           |                     |                    |                    |             |           |             |                     | \$725,000           |
|                   |             |                                 | 2013                     |       |       |             |                     | \$1,445,000         | \$2,475,000         | \$2,990,000         |                    |                    |             |           |             |                     | \$6,910,000         |
|                   |             |                                 | 2014                     |       |       |             |                     | \$1,402,000         | \$4,195,000         | \$3,080,000         |                    |                    |             |           |             |                     | \$8,677,000         |
|                   |             |                                 | 2015                     |       |       |             |                     | \$1,225,000         | \$4,062,500         | \$2,455,000         |                    |                    |             |           |             |                     | \$7,742,500         |
|                   |             |                                 | 2016                     |       |       |             |                     | \$1,140,000         | \$5,425,000         | \$3,225,000         |                    |                    |             |           |             |                     | \$9,790,000         |
|                   |             |                                 | 2017                     |       |       |             |                     | \$2,137,500         | \$1,225,000         | \$3,700,000         |                    |                    |             |           |             |                     | \$7,062,500         |
|                   |             | <b>CORONADO Total</b>           |                          |       |       |             | <b>\$10,429,500</b> | <b>\$26,883,750</b> | <b>\$20,495,000</b> |                     |                    |                    |             |           |             | <b>\$57,808,250</b> |                     |
|                   |             | CRESCENT                        | 2009                     |       |       |             |                     |                     |                     | \$695,000           | \$2,195,000        |                    |             |           |             |                     | \$2,890,000         |
|                   |             |                                 | 2010                     |       |       |             |                     |                     | \$1,249,000         | \$2,040,000         | \$1,629,000        |                    |             |           |             |                     | \$4,918,000         |
|                   |             |                                 | 2011                     |       |       |             |                     |                     | \$1,180,000         | \$3,638,000         | \$1,325,000        |                    |             |           |             |                     | \$6,143,000         |
|                   |             |                                 | 2012                     |       |       |             |                     | \$560,000           |                     | \$2,260,000         | \$1,125,000        |                    |             |           |             |                     | \$3,945,000         |
|                   |             |                                 | 2013                     |       |       |             |                     |                     |                     | \$500,000           |                    |                    |             |           |             |                     | \$500,000           |
|                   |             |                                 | 2014                     |       |       |             |                     |                     | \$5,491,500         | \$1,475,000         | \$3,742,500        |                    |             |           |             |                     | \$10,709,000        |
|                   |             |                                 | 2015                     |       |       |             |                     |                     |                     | \$2,378,000         | \$2,150,000        |                    | \$1,710,000 |           |             |                     | \$6,238,000         |
|                   |             |                                 | 2016                     |       |       |             |                     |                     | \$600,000           | \$3,655,000         | \$2,095,000        | \$1,150,000        |             |           |             |                     | \$7,500,000         |
|                   |             | 2017                            |                          |       |       |             |                     | \$2,545,000         | \$2,445,000         | \$1,025,000         |                    | \$1,995,000        |             |           |             | \$8,010,000         |                     |
|                   |             | <b>CRESCENT Total</b>           |                          |       |       |             | <b>\$560,000</b>    | <b>\$11,065,500</b> | <b>\$19,086,000</b> | <b>\$15,286,500</b> | <b>\$1,150,000</b> | <b>\$3,705,000</b> |             |           |             | <b>\$50,853,000</b> |                     |
|                   |             | DORCHESTER                      | 2009                     |       |       |             |                     |                     |                     | \$565,000           |                    |                    | \$1,275,000 |           |             |                     | \$1,840,000         |
|                   |             |                                 | 2010                     |       |       |             |                     |                     |                     | \$2,014,500         |                    |                    |             |           |             |                     | \$2,014,500         |
|                   |             |                                 | 2011                     |       |       |             |                     | \$415,000           |                     | \$2,315,000         |                    |                    |             |           |             |                     | \$2,730,000         |
|                   |             |                                 | 2012                     |       |       |             |                     | \$450,000           |                     | \$1,050,000         |                    |                    |             |           |             |                     | \$1,500,000         |
|                   |             |                                 | 2013                     |       |       |             |                     | \$2,004,000         |                     | \$1,200,000         |                    |                    |             |           |             |                     | \$3,204,000         |
|                   |             |                                 | 2014                     |       |       |             |                     | \$1,334,000         |                     | \$1,245,000         |                    |                    |             |           |             |                     | \$2,579,000         |
|                   |             |                                 | 2015                     |       |       |             |                     |                     |                     | \$2,060,000         |                    |                    |             |           |             |                     | \$2,060,000         |
|                   |             |                                 | 2016                     |       |       |             |                     | \$1,230,000         |                     |                     |                    |                    |             |           |             |                     | \$1,230,000         |
|                   |             | 2017                            |                          |       |       |             |                     |                     | \$3,175,000         |                     |                    |                    |             |           |             | \$3,175,000         |                     |
|                   |             | <b>DORCHESTER Total</b>         |                          |       |       |             | <b>\$5,433,000</b>  |                     | <b>\$13,624,500</b> |                     |                    | <b>\$1,275,000</b> |             |           |             | <b>\$20,332,500</b> |                     |
|                   |             | GLENCOVE                        | 2009                     |       |       |             |                     | \$2,845,000         |                     |                     |                    |                    |             |           |             |                     | \$2,845,000         |
|                   |             |                                 | 2010                     |       |       |             |                     | \$1,470,000         |                     |                     |                    |                    |             |           |             |                     | \$1,470,000         |
|                   |             |                                 | 2011                     |       |       |             |                     | \$865,000           | \$280,000           |                     |                    |                    |             |           |             |                     | \$1,145,000         |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Total Sales Price

| Total Volume Sold                 |             |                        |             | Bdrms |             |                     |                    |                     |                     |                     |                    |       |       | Grand Total |                     |                     |                     |
|-----------------------------------|-------------|------------------------|-------------|-------|-------------|---------------------|--------------------|---------------------|---------------------|---------------------|--------------------|-------|-------|-------------|---------------------|---------------------|---------------------|
| Community                         | Description | Subdivision Condo      | Year Closed | 0 Bed | 1 Bed       | 2 Bed               | 2+Den              | 3 Bed               | 3+Den               | 4 Bed               | 4+Den              | 5 Bed | 5+Den |             | 6 or More           |                     |                     |
| Pelican Bay                       | Condo       | GLENCOVE               | 2012        |       |             | \$620,000           |                    |                     |                     |                     |                    |       |       |             | \$620,000           |                     |                     |
|                                   |             |                        | 2013        |       |             | \$1,834,900         |                    | \$332,450           |                     |                     |                    |       |       |             |                     | \$2,167,350         |                     |
|                                   |             |                        | 2014        |       |             | \$675,000           |                    |                     |                     | \$325,000           |                    |       |       |             |                     |                     | \$1,000,000         |
|                                   |             |                        | 2015        |       |             | \$1,570,000         |                    |                     |                     | \$879,000           |                    |       |       |             |                     |                     | \$2,449,000         |
|                                   |             |                        | 2016        |       |             | \$1,763,200         |                    |                     |                     |                     | \$425,000          |       |       |             |                     |                     | \$2,188,200         |
|                                   |             |                        | 2017        |       |             | \$2,929,000         |                    |                     |                     | \$828,000           |                    |       |       |             |                     |                     | \$3,757,000         |
|                                   |             | <b>GLENCOVE Total</b>  |             |       |             |                     |                    | <b>\$14,572,100</b> | <b>\$280,000</b>    | <b>\$2,364,450</b>  | <b>\$425,000</b>   |       |       |             |                     | <b>\$17,641,550</b> |                     |
|                                   |             | GLENVIEW               |             | 2009  |             |                     |                    |                     |                     |                     | \$1,225,000        |       |       |             |                     |                     | \$1,225,000         |
|                                   |             |                        |             | 2013  |             |                     |                    |                     |                     |                     | \$970,000          |       |       |             |                     |                     | \$970,000           |
|                                   |             | <b>GLENVIEW Total</b>  |             |       |             |                     |                    |                     |                     |                     | <b>\$2,195,000</b> |       |       |             |                     | <b>\$2,195,000</b>  |                     |
|                                   |             | GROSVENOR              |             | 2009  |             |                     |                    |                     |                     | \$1,650,000         |                    |       |       |             |                     |                     | \$1,650,000         |
|                                   |             |                        |             | 2010  |             |                     | \$505,000          |                     |                     | \$415,000           | \$2,200,000        |       |       |             |                     |                     | \$3,120,000         |
|                                   |             |                        |             | 2011  |             |                     |                    |                     |                     | \$880,000           |                    |       |       |             |                     |                     | \$880,000           |
|                                   |             |                        |             | 2012  |             |                     | \$1,049,500        |                     |                     | \$2,505,000         |                    |       |       |             |                     |                     | \$3,554,500         |
|                                   |             |                        |             | 2013  |             |                     | \$2,846,000        | \$595,000           |                     | \$4,701,500         |                    |       |       |             |                     |                     | \$8,142,500         |
|                                   |             |                        |             | 2014  |             |                     | \$825,000          | \$1,365,000         |                     | \$5,981,000         |                    |       |       |             |                     |                     | \$8,171,000         |
|                                   |             |                        |             | 2015  |             |                     | \$690,000          | \$1,779,000         |                     | \$1,930,000         |                    |       |       |             |                     |                     | \$4,399,000         |
|                                   |             |                        |             | 2016  |             |                     | \$765,000          |                     |                     | \$6,504,000         | \$1,290,000        |       |       |             |                     |                     | \$8,559,000         |
|                                   |             |                        |             | 2017  |             |                     | \$1,595,000        |                     |                     | \$805,000           |                    |       |       |             |                     |                     | \$2,400,000         |
|                                   |             | <b>GROSVENOR Total</b> |             |       |             |                     |                    | <b>\$8,275,500</b>  | <b>\$3,739,000</b>  | <b>\$25,371,500</b> | <b>\$3,490,000</b> |       |       |             |                     |                     | <b>\$40,876,000</b> |
|                                   |             | HERON AT PELICAN BAY   |             | 2009  |             |                     |                    |                     | \$1,340,000         |                     |                    |       |       |             |                     |                     | \$1,340,000         |
|                                   |             |                        |             | 2010  |             |                     |                    |                     | \$2,385,000         |                     |                    |       |       |             |                     |                     | \$2,385,000         |
|                                   |             |                        |             | 2011  |             |                     |                    |                     |                     | \$710,000           |                    |       |       |             |                     |                     | \$710,000           |
|                                   |             |                        |             | 2012  |             |                     |                    |                     | \$545,000           |                     |                    |       |       |             |                     |                     | \$545,000           |
|                                   |             |                        |             | 2013  |             |                     |                    |                     | \$865,000           |                     |                    |       |       |             |                     |                     | \$865,000           |
|                                   |             |                        |             | 2014  |             |                     |                    |                     | \$975,000           | \$965,150           |                    |       |       |             |                     |                     | \$1,940,150         |
|                                   |             |                        |             | 2015  |             |                     |                    |                     | \$975,000           | \$1,000,000         |                    |       |       |             |                     |                     | \$1,975,000         |
| <b>HERON AT PELICAN BAY Total</b> |             |                        |             |       |             |                     | <b>\$7,085,000</b> | <b>\$2,675,150</b>  |                     |                     |                    |       |       |             | <b>\$9,760,150</b>  |                     |                     |
| HYDE PARK                         |             | 2009                   |             |       |             |                     |                    | \$485,000           |                     |                     |                    |       |       |             | \$485,000           |                     |                     |
|                                   |             | 2010                   |             |       | \$909,500   | \$720,000           |                    |                     | \$665,000           |                     |                    |       |       |             | \$2,294,500         |                     |                     |
|                                   |             | 2011                   |             |       |             |                     |                    | \$806,750           |                     |                     |                    |       |       |             | \$806,750           |                     |                     |
|                                   |             | 2012                   |             |       | \$1,003,400 | \$1,095,000         |                    | \$535,000           | \$547,500           |                     |                    |       |       |             | \$3,180,900         |                     |                     |
|                                   |             | 2013                   |             |       |             | \$1,467,000         |                    | \$490,000           | \$550,000           |                     |                    |       |       |             | \$2,507,000         |                     |                     |
|                                   |             | 2014                   |             |       |             | \$2,555,000         |                    |                     | \$575,000           |                     |                    |       |       |             | \$3,130,000         |                     |                     |
|                                   |             | 2015                   |             |       |             | \$1,585,000         |                    | \$1,505,000         |                     |                     |                    |       |       |             | \$3,090,000         |                     |                     |
|                                   |             | 2016                   |             |       |             | \$1,007,500         |                    |                     |                     |                     |                    |       |       |             | \$1,007,500         |                     |                     |
|                                   |             | 2017                   |             |       | \$365,000   |                     |                    |                     | \$850,000           |                     |                    |       |       |             | \$1,215,000         |                     |                     |
| <b>HYDE PARK Total</b>            |             |                        |             |       |             | <b>\$2,277,900</b>  | <b>\$8,429,500</b> | <b>\$3,821,750</b>  | <b>\$3,187,500</b>  |                     |                    |       |       |             | <b>\$17,716,650</b> |                     |                     |
| INTERLACHEN                       |             | 2009                   |             |       | \$435,000   | \$565,000           |                    | \$1,200,000         | \$1,950,000         |                     |                    |       |       |             | \$2,200,000         |                     |                     |
|                                   |             | 2010                   |             |       | \$329,000   |                     |                    | \$1,565,000         |                     |                     |                    |       |       |             | \$1,894,000         |                     |                     |
|                                   |             | 2011                   |             |       | \$400,000   |                     |                    | \$1,775,000         |                     |                     | \$1,098,000        |       |       |             | \$3,273,000         |                     |                     |
|                                   |             | 2013                   |             |       |             | \$600,000           |                    | \$1,676,500         |                     |                     |                    |       |       |             | \$2,276,500         |                     |                     |
|                                   |             | 2014                   |             |       | \$375,000   | \$810,000           |                    | \$385,000           |                     |                     |                    |       |       |             | \$1,570,000         |                     |                     |
|                                   |             | 2015                   |             |       | \$800,000   | \$465,000           |                    | \$1,270,000         | \$890,000           |                     |                    |       |       |             | \$3,425,000         |                     |                     |
|                                   |             | 2016                   |             |       |             |                     |                    | \$1,640,000         |                     |                     |                    |       |       |             | \$1,640,000         |                     |                     |
|                                   |             | 2017                   |             |       | \$549,000   | \$2,260,000         |                    | \$2,205,000         |                     |                     |                    |       |       |             | \$5,014,000         |                     |                     |
| <b>INTERLACHEN Total</b>          |             |                        |             |       |             | <b>\$2,888,000</b>  | <b>\$4,700,000</b> | <b>\$11,716,500</b> | <b>\$890,000</b>    |                     | <b>\$1,098,000</b> |       |       |             | <b>\$21,292,500</b> |                     |                     |
| L'AMBIANCE                        |             | 2009                   |             |       | \$1,670,000 |                     |                    | \$1,544,000         | \$1,950,000         |                     |                    |       |       |             | \$5,164,000         |                     |                     |
|                                   |             | 2010                   |             |       | \$2,717,500 |                     |                    | \$855,000           | \$1,091,000         |                     |                    |       |       |             | \$4,663,500         |                     |                     |
|                                   |             | 2011                   |             |       |             | \$480,000           |                    | \$3,234,530         | \$2,036,088         |                     |                    |       |       |             | \$5,750,618         |                     |                     |
|                                   |             | 2012                   |             |       |             |                     |                    | \$675,000           | \$1,365,400         |                     |                    |       |       |             | \$2,040,400         |                     |                     |
|                                   |             | 2013                   |             |       | \$485,000   | \$459,000           |                    | \$2,592,000         | \$4,681,400         |                     |                    |       |       |             | \$8,217,400         |                     |                     |
|                                   |             | 2014                   |             |       | \$978,000   | \$899,500           |                    | \$2,210,000         | \$650,000           |                     |                    |       |       |             | \$4,737,500         |                     |                     |
|                                   |             | 2015                   |             |       | \$2,550,650 | \$1,399,900         |                    | \$1,070,000         | \$5,470,900         |                     |                    |       |       |             | \$10,491,450        |                     |                     |
|                                   |             | 2016                   |             |       | \$2,871,650 |                     |                    | \$3,614,000         | \$2,511,998         |                     |                    |       |       |             | \$8,997,648         |                     |                     |
|                                   |             | 2017                   |             |       | \$557,500   |                     |                    | \$3,894,900         | \$1,720,000         |                     |                    |       |       |             | \$6,172,400         |                     |                     |
| <b>L'AMBIANCE Total</b>           |             |                        |             |       |             | <b>\$11,830,300</b> | <b>\$3,238,400</b> | <b>\$19,689,430</b> | <b>\$21,476,786</b> |                     |                    |       |       |             | <b>\$56,234,916</b> |                     |                     |
| LAUREL OAKS AT PELICAN BAY        |             | 2009                   |             |       | \$780,999   |                     |                    | \$288,000           |                     |                     |                    |       |       |             | \$1,068,999         |                     |                     |
|                                   |             | 2010                   |             |       | \$709,000   |                     |                    | \$1,030,000         |                     |                     |                    |       |       |             | \$1,739,000         |                     |                     |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Total Sales Price

| Total Volume Sold                  |             |   |             | Bdrms |       |                    |                    |                     |                     |                    |                    |                    |             |           | Grand Total          |           |                     |
|------------------------------------|-------------|---|-------------|-------|-------|--------------------|--------------------|---------------------|---------------------|--------------------|--------------------|--------------------|-------------|-----------|----------------------|-----------|---------------------|
| Community                          | Description | Subdivision Condo                       | Year Closed | 0 Bed | 1 Bed | 2 Bed              | 2+Den              | 3 Bed               | 3+Den               | 4 Bed              | 4+Den              | 5 Bed              | 5+Den       | 6 or More |                      |           |                     |
| Pelican Bay                        | Condo       | LAUREL OAKS AT PELICAN BAY              | 2011        |       |       | \$1,110,000        |                    | \$282,500           |                     |                    |                    |                    |             |           | \$1,392,500          |           |                     |
|                                    |             |   | 2012        |       |       | \$285,000          | \$300,000          | \$329,000           |                     |                    |                    |                    |             |           |                      | \$914,000 |                     |
|                                    |             |   | 2013        |       |       | \$1,869,900        | \$271,000          | \$962,000           |                     |                    |                    |                    |             |           |                      |           | \$3,102,900         |
|                                    |             |   | 2014        |       |       | \$2,110,000        | \$360,000          | \$1,055,000         |                     |                    |                    |                    |             |           |                      |           | \$3,525,000         |
|                                    |             |   | 2015        |       |       | \$3,502,000        | \$348,000          | \$1,085,000         |                     |                    |                    |                    |             |           |                      |           | \$4,935,000         |
|                                    |             |   | 2016        |       |       | \$1,409,400        |                    | \$908,000           |                     |                    |                    |                    |             |           |                      |           | \$2,317,400         |
|                                    |             |   | 2017        |       |       | \$2,035,000        | \$785,000          |                     |                     |                    |                    |                    |             |           |                      |           | \$2,820,000         |
|                                    |             | <b>LAUREL OAKS AT PELICAN BAY Total</b> |             |       |       |                    |                    | <b>\$13,811,299</b> | <b>\$2,064,000</b>  | <b>\$5,939,500</b> |                    |                    |             |           |                      |           | <b>\$21,814,799</b> |
|                                    |             | LUGANO                                  |             | 2009  |       |                    |                    | \$950,000           |                     | \$990,000          |                    |                    |             |           |                      |           | \$1,940,000         |
|                                    |             |   |             | 2010  |       |                    |                    |                     |                     | \$795,000          |                    |                    |             |           |                      |           | \$795,000           |
|                                    |             |   |             | 2011  |       |                    |                    | \$410,000           |                     | \$1,205,000        |                    |                    |             |           |                      |           | \$1,615,000         |
|                                    |             |   |             | 2013  |       |                    |                    | \$260,000           |                     | \$1,265,000        |                    |                    |             |           |                      |           | \$1,525,000         |
|                                    |             |   |             | 2014  |       |                    |                    |                     | \$499,000           | \$492,000          |                    |                    |             |           |                      |           | \$991,000           |
|                                    |             |   |             | 2015  |       |                    |                    | \$480,000           | \$447,500           | \$2,636,500        |                    |                    |             |           |                      |           | \$3,564,000         |
|                                    |             |   |             | 2016  |       |                    |                    |                     | \$925,000           | \$590,000          |                    |                    |             |           |                      |           | \$1,515,000         |
|                                    |             |   |             | 2017  |       |                    |                    | \$710,000           | \$1,050,000         |                    |                    |                    |             |           |                      |           | \$1,760,000         |
|                                    |             | <b>LUGANO Total</b>                     |             |       |       |                    |                    | <b>\$2,810,000</b>  | <b>\$2,921,500</b>  | <b>\$7,973,500</b> |                    |                    |             |           |                      |           | <b>\$13,705,000</b> |
|                                    |             | MARBELLA                                |             | 2009  |       |                    |                    | \$750,000           | \$4,302,000         | \$2,000,000        |                    |                    |             |           |                      |           | \$7,052,000         |
|                                    |             |   |             | 2010  |       |                    |                    |                     | \$3,195,000         | \$1,375,000        |                    |                    |             |           |                      |           | \$4,570,000         |
|                                    |             |   |             | 2011  |       |                    |                    | \$1,662,500         | \$2,465,000         | \$1,150,000        |                    |                    |             |           |                      |           | \$5,277,500         |
|                                    |             |   |             | 2012  |       |                    |                    |                     | \$3,945,000         |                    |                    |                    |             |           |                      |           | \$3,945,000         |
|                                    |             |   |             | 2013  |       |                    |                    | \$6,453,000         | \$6,508,000         |                    |                    |                    |             |           |                      |           | \$12,961,000        |
|                                    |             |   |             | 2014  |       |                    |                    | \$4,731,500         | \$2,270,000         |                    |                    | \$2,500,000        |             |           |                      |           | \$9,501,500         |
|                                    |             |   |             | 2015  |       |                    |                    | \$1,510,000         | \$7,625,000         | \$1,950,000        | \$6,700,000        |                    |             |           |                      |           | \$17,785,000        |
|                                    |             |   |             | 2016  |       |                    |                    | \$1,710,000         | \$3,850,000         |                    | \$3,200,000        |                    |             |           |                      |           | \$8,760,000         |
|                                    |             |   |             | 2017  |       |                    |                    | \$1,150,000         | \$3,750,000         |                    |                    |                    |             |           |                      |           | \$4,900,000         |
|                                    |             | <b>MARBELLA Total</b>                   |             |       |       |                    |                    | <b>\$17,967,000</b> | <b>\$37,910,000</b> | <b>\$6,475,000</b> | <b>\$9,900,000</b> | <b>\$2,500,000</b> |             |           |                      |           | <b>\$74,752,000</b> |
| MONTENERO                          |             | 2009                                    |             |       |       |                    |                    | \$4,675,000         | \$1,565,000         |                    |                    |                    |             |           | \$6,240,000          |           |                     |
|                                    |             | 2010                                    |             |       |       |                    |                    | \$5,712,500         | \$5,100,000         |                    |                    |                    |             |           | \$10,812,500         |           |                     |
|                                    |             | 2011                                    |             |       |       |                    | \$1,450,000        | \$6,280,000         |                     |                    |                    |                    |             |           | \$7,730,000          |           |                     |
|                                    |             | 2012                                    |             |       |       |                    |                    |                     | \$4,680,000         |                    |                    |                    |             |           | \$4,680,000          |           |                     |
|                                    |             | 2013                                    |             |       |       |                    |                    | \$6,100,000         | \$5,153,400         |                    | \$3,760,000        |                    | \$4,300,000 |           | \$19,313,400         |           |                     |
|                                    |             | 2014                                    |             |       |       |                    |                    | \$18,762,500        | \$7,335,000         |                    |                    |                    |             |           | \$26,097,500         |           |                     |
|                                    |             | 2015                                    |             |       |       |                    | \$1,665,000        | \$5,500,000         | \$3,710,000         |                    | \$4,800,000        |                    | \$3,980,000 |           | \$19,655,000         |           |                     |
|                                    |             | 2016                                    |             |       |       |                    |                    | \$11,637,500        | \$3,415,000         |                    |                    |                    |             |           | \$15,052,500         |           |                     |
|                                    |             | 2017                                    |             |       |       |                    |                    | \$11,975,000        | \$2,660,000         |                    |                    |                    |             |           | \$14,635,000         |           |                     |
| <b>MONTENERO Total</b>             |             |   |             |       |       |                    | <b>\$3,115,000</b> | <b>\$70,642,500</b> | <b>\$33,618,400</b> | <b>\$8,560,000</b> |                    | <b>\$8,280,000</b> |             |           | <b>\$124,215,900</b> |           |                     |
| PEBBLE CREEK                       |             | 2009                                    |             |       |       | \$1,515,000        | \$340,000          | \$2,220,000         |                     |                    |                    |                    |             |           | \$4,075,000          |           |                     |
|                                    |             | 2010                                    |             |       |       | \$785,000          |                    | \$3,826,500         | \$912,500           |                    |                    |                    |             |           | \$5,524,000          |           |                     |
|                                    |             | 2011                                    |             |       |       |                    |                    | \$845,000           | \$3,842,500         |                    |                    |                    |             |           | \$4,687,500          |           |                     |
|                                    |             | 2012                                    |             |       |       |                    |                    | \$469,000           | \$2,876,500         |                    |                    |                    |             |           | \$3,345,500          |           |                     |
|                                    |             | 2013                                    |             |       |       |                    |                    | \$1,252,000         | \$6,838,000         | \$1,050,000        |                    |                    |             |           | \$9,140,000          |           |                     |
|                                    |             | 2014                                    |             |       |       | \$1,230,000        | \$505,000          | \$2,677,000         |                     |                    |                    |                    |             |           | \$4,412,000          |           |                     |
|                                    |             | 2015                                    |             |       |       | \$470,000          | \$430,000          | \$5,995,500         |                     |                    |                    |                    |             |           | \$6,895,500          |           |                     |
|                                    |             | 2016                                    |             |       |       |                    | \$1,208,000        | \$6,546,000         |                     |                    |                    |                    |             |           | \$7,754,000          |           |                     |
|                                    |             | 2017                                    |             |       |       | \$555,000          | \$1,060,000        | \$8,222,950         | \$2,205,000         |                    |                    |                    |             |           | \$12,042,950         |           |                     |
| <b>PEBBLE CREEK Total</b>          |             |   |             |       |       | <b>\$4,555,000</b> | <b>\$6,109,000</b> | <b>\$43,044,950</b> | <b>\$4,167,500</b>  |                    |                    |                    |             |           | <b>\$57,876,450</b>  |           |                     |
| POINTE AT PELICAN BAY              |             | 2009                                    |             |       |       |                    |                    | \$2,490,000         |                     |                    |                    |                    |             |           | \$2,490,000          |           |                     |
|                                    |             | 2010                                    |             |       |       |                    |                    | \$799,000           | \$1,330,000         | \$1,815,000        |                    |                    |             |           | \$3,944,000          |           |                     |
|                                    |             | 2011                                    |             |       |       |                    |                    | \$665,000           | \$625,000           | \$962,500          |                    |                    |             |           | \$2,252,500          |           |                     |
|                                    |             | 2012                                    |             |       |       |                    |                    | \$630,000           |                     |                    |                    |                    |             |           | \$630,000            |           |                     |
|                                    |             | 2013                                    |             |       |       |                    |                    | \$740,000           | \$2,742,500         | \$4,782,000        | \$825,000          |                    |             |           | \$9,089,500          |           |                     |
|                                    |             | 2014                                    |             |       |       |                    |                    |                     | \$825,000           | \$870,000          |                    |                    |             |           | \$1,695,000          |           |                     |
|                                    |             | 2015                                    |             |       |       |                    |                    |                     | \$955,000           | \$2,995,500        |                    |                    |             |           | \$3,950,500          |           |                     |
|                                    |             | 2016                                    |             |       |       |                    |                    | \$835,000           | \$2,000,000         | \$2,965,000        |                    |                    |             |           | \$5,800,000          |           |                     |
|                                    |             | 2017                                    |             |       |       |                    |                    | \$840,000           | \$2,629,000         | \$2,275,000        | \$1,010,000        |                    |             |           | \$6,754,000          |           |                     |
| <b>POINTE AT PELICAN BAY Total</b> |             |   |             |       |       |                    | <b>\$4,509,000</b> | <b>\$13,596,500</b> | <b>\$16,665,000</b> | <b>\$1,835,000</b> |                    |                    |             |           | <b>\$36,605,500</b>  |           |                     |
| RENAISSANCE                        |             | 2010                                    |             |       |       |                    |                    | \$825,000           |                     |                    |                    |                    |             |           | \$825,000            |           |                     |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Total Sales Price

| Total Volume Sold |             |                          |             | Bdrms |       |           |                    |                     |             |                     |                     |       |                    | Grand Total |                    |                     |             |
|-------------------|-------------|--------------------------|-------------|-------|-------|-----------|--------------------|---------------------|-------------|---------------------|---------------------|-------|--------------------|-------------|--------------------|---------------------|-------------|
| Community         | Description | Subdivision Condo        | Year Closed | 0 Bed | 1 Bed | 2 Bed     | 2+Den              | 3 Bed               | 3+Den       | 4 Bed               | 4+Den               | 5 Bed | 5+Den              |             | 6 or More          |                     |             |
| Pelican Bay       | Condo       | RENAISSANCE              | 2014        |       |       |           |                    | \$695,000           |             |                     |                     |       |                    |             | \$695,000          |                     |             |
|                   |             |                          | 2016        |       |       |           |                    | \$875,000           |             |                     |                     |       |                    |             | \$875,000          |                     |             |
|                   |             |                          | 2017        |       |       | \$895,000 |                    | \$755,000           |             |                     |                     |       |                    |             |                    | \$1,650,000         |             |
|                   |             | <b>RENAISSANCE Total</b> |             |       |       |           |                    | <b>\$895,000</b>    |             | <b>\$3,150,000</b>  |                     |       |                    |             |                    | <b>\$4,045,000</b>  |             |
|                   |             | SAN MARINO               | 2009        |       |       |           | \$2,101,500        | \$562,000           |             | \$645,000           |                     |       |                    |             |                    |                     | \$3,308,500 |
|                   |             |                          | 2010        |       |       |           |                    |                     |             | \$2,685,000         |                     |       |                    |             |                    |                     | \$2,685,000 |
|                   |             |                          | 2011        |       |       |           | \$473,000          |                     |             | \$805,000           |                     |       |                    |             |                    |                     | \$1,278,000 |
|                   |             |                          | 2012        |       |       |           |                    | \$525,000           |             | \$1,237,500         | \$810,000           |       |                    |             |                    |                     | \$2,572,500 |
|                   |             |                          | 2013        |       |       |           | \$425,000          |                     |             | \$1,725,000         |                     |       |                    |             |                    |                     | \$2,150,000 |
|                   |             |                          | 2014        |       |       |           | \$535,000          | \$1,106,660         |             | \$3,010,900         |                     |       |                    |             |                    |                     | \$4,652,560 |
|                   |             |                          | 2015        |       |       |           |                    | \$529,900           |             | \$2,235,000         |                     |       |                    |             |                    |                     | \$2,764,900 |
|                   |             |                          | 2016        |       |       |           |                    |                     |             | \$4,067,900         |                     |       |                    |             |                    |                     | \$4,067,900 |
|                   |             |                          | 2017        |       |       |           |                    |                     | \$795,000   | \$725,000           |                     |       |                    |             |                    |                     | \$1,520,000 |
|                   |             | <b>SAN MARINO Total</b>  |             |       |       |           | <b>\$3,534,500</b> | <b>\$3,518,560</b>  |             | <b>\$17,136,300</b> | <b>\$810,000</b>    |       |                    |             |                    | <b>\$24,999,360</b> |             |
|                   |             | SANCTUARY                | 2009        |       |       |           |                    | \$350,000           |             | \$410,000           |                     |       |                    |             |                    |                     | \$760,000   |
|                   |             |                          | 2010        |       |       |           | \$1,415,000        |                     |             | \$970,000           |                     |       |                    |             |                    |                     | \$2,385,000 |
|                   |             |                          | 2011        |       |       |           |                    |                     |             | \$425,000           |                     |       |                    |             |                    |                     | \$425,000   |
|                   |             |                          | 2012        |       |       |           | \$630,000          | \$350,000           |             | \$449,500           |                     |       |                    |             |                    |                     | \$1,429,500 |
|                   |             |                          | 2013        |       |       |           | \$742,000          |                     |             | \$822,000           |                     |       |                    |             |                    |                     | \$1,564,000 |
|                   |             |                          | 2014        |       |       |           |                    |                     |             | \$969,500           |                     |       |                    |             |                    |                     | \$969,500   |
|                   |             |                          | 2015        |       |       |           | \$1,024,500        |                     |             | \$600,000           |                     |       |                    |             |                    |                     | \$1,624,500 |
|                   |             |                          | 2016        |       |       |           | \$1,470,000        |                     |             |                     |                     |       |                    |             |                    |                     | \$1,470,000 |
|                   |             | 2017                     |             |       |       | \$984,000 | \$575,000          |                     |             |                     |                     |       |                    |             |                    | \$1,559,000         |             |
|                   |             | <b>SANCTUARY Total</b>   |             |       |       |           | <b>\$6,615,500</b> | <b>\$925,000</b>    |             | <b>\$4,646,000</b>  |                     |       |                    |             |                    | <b>\$12,186,500</b> |             |
|                   |             | SERENDIPITY              | 2010        |       |       |           | \$734,000          |                     |             | \$295,000           |                     |       |                    |             |                    |                     | \$1,029,000 |
|                   |             |                          | 2011        |       |       |           | \$885,000          | \$345,000           |             | \$425,000           |                     |       |                    |             |                    |                     | \$1,655,000 |
|                   |             |                          | 2012        |       |       |           | \$1,117,000        |                     |             |                     |                     |       |                    |             |                    |                     | \$1,117,000 |
|                   |             |                          | 2013        |       |       |           | \$1,215,500        |                     |             | \$680,000           |                     |       |                    |             |                    |                     | \$1,895,500 |
|                   |             |                          | 2014        |       |       |           | \$640,000          |                     |             | \$325,000           |                     |       |                    |             |                    |                     | \$965,000   |
|                   |             |                          | 2015        |       |       |           | \$2,162,500        |                     |             | \$2,603,900         |                     |       |                    |             |                    |                     | \$4,766,400 |
|                   |             |                          | 2016        |       |       |           | \$866,500          |                     |             | \$1,210,000         |                     |       |                    |             |                    |                     | \$2,076,500 |
|                   |             |                          | 2017        |       |       |           | \$1,624,000        |                     |             |                     |                     |       |                    |             |                    |                     | \$1,624,000 |
|                   |             | <b>SERENDIPITY Total</b> |             |       |       |           | <b>\$9,244,500</b> | <b>\$345,000</b>    |             | <b>\$5,538,900</b>  |                     |       |                    |             |                    | <b>\$15,128,400</b> |             |
|                   |             | ST KITTS                 | 2009        |       |       |           |                    |                     | \$970,000   | \$710,000           |                     |       |                    |             |                    |                     | \$1,680,000 |
|                   |             |                          | 2010        |       |       |           | \$419,500          | \$545,000           |             | \$1,519,000         | \$1,130,000         |       |                    |             |                    |                     | \$3,613,500 |
|                   |             |                          | 2011        |       |       |           | \$1,055,000        |                     |             | \$1,075,000         | \$1,210,000         |       |                    |             |                    |                     | \$3,340,000 |
|                   |             |                          | 2012        |       |       |           | \$435,000          | \$1,427,500         |             | \$600,000           | \$1,162,500         |       |                    |             |                    |                     | \$3,625,000 |
|                   |             |                          | 2013        |       |       |           |                    | \$540,000           |             |                     | \$745,000           |       |                    |             |                    |                     | \$3,335,000 |
|                   |             |                          | 2014        |       |       |           |                    |                     |             | \$925,000           | \$489,000           |       |                    |             | \$2,050,000        |                     | \$1,414,000 |
|                   |             |                          | 2015        |       |       |           |                    |                     | \$650,000   | \$917,500           | \$2,737,000         |       |                    |             |                    |                     | \$4,304,500 |
|                   |             |                          | 2016        |       |       |           |                    |                     | \$1,212,500 | \$3,170,000         | \$1,100,000         |       |                    |             |                    |                     | \$5,482,500 |
|                   |             | 2017                     |             |       |       | \$860,000 | \$2,452,500        |                     | \$4,237,500 | \$2,575,000         |                     |       | \$1,450,000        |             |                    | \$11,575,000        |             |
|                   |             | <b>ST KITTS Total</b>    |             |       |       |           | <b>\$1,714,500</b> | <b>\$8,852,500</b>  |             | <b>\$13,154,000</b> | <b>\$11,148,500</b> |       | <b>\$1,450,000</b> |             | <b>\$2,050,000</b> | <b>\$38,369,500</b> |             |
|                   |             | ST LAURENT               | 2009        |       |       |           | \$550,000          | \$800,000           |             | \$855,000           |                     |       |                    |             |                    |                     | \$2,205,000 |
|                   |             |                          | 2010        |       |       |           |                    | \$2,690,000         |             |                     |                     |       |                    |             |                    |                     | \$2,690,000 |
|                   |             |                          | 2011        |       |       |           |                    |                     |             | \$4,100,000         |                     |       |                    |             |                    |                     | \$4,100,000 |
|                   |             |                          | 2012        |       |       |           |                    | \$557,500           |             | \$3,114,000         |                     |       |                    |             |                    |                     | \$3,671,500 |
|                   |             |                          | 2013        |       |       |           |                    | \$2,968,000         |             | \$1,060,000         | \$1,731,000         |       |                    |             |                    |                     | \$5,759,000 |
|                   |             |                          | 2014        |       |       |           |                    | \$875,000           |             | \$4,075,000         |                     |       |                    |             |                    |                     | \$4,950,000 |
|                   |             |                          | 2015        |       |       |           |                    | \$1,062,500         |             | \$3,882,500         | \$1,520,000         |       |                    |             |                    |                     | \$6,465,000 |
|                   |             |                          | 2016        |       |       |           |                    | \$2,050,000         |             | \$4,326,000         |                     |       |                    |             |                    |                     | \$6,376,000 |
|                   |             | 2017                     |             |       |       |           | \$3,157,000        |                     | \$6,052,500 |                     |                     |       |                    |             |                    | \$9,209,500         |             |
|                   |             | <b>ST LAURENT Total</b>  |             |       |       |           | <b>\$550,000</b>   | <b>\$14,160,000</b> |             | <b>\$27,465,000</b> | <b>\$3,251,000</b>  |       |                    |             |                    | <b>\$45,426,000</b> |             |
|                   |             | ST LUCIA                 | 2009        |       |       |           |                    | \$480,000           |             | \$1,109,000         | \$435,000           |       |                    |             |                    |                     | \$2,024,000 |
|                   |             |                          | 2010        |       |       |           |                    | \$525,000           |             |                     | \$1,000,000         |       |                    |             |                    |                     | \$1,525,000 |
|                   |             |                          | 2011        |       |       |           |                    | \$995,000           |             |                     |                     |       |                    |             |                    |                     | \$995,000   |
|                   |             |                          | 2012        |       |       |           |                    |                     |             |                     | \$325,000           |       |                    |             |                    |                     | \$325,000   |
|                   |             |                          | 2013        |       |       |           |                    |                     | \$845,000   |                     | \$425,000           |       |                    |             |                    |                     | \$1,270,000 |
|                   |             |                          | 2014        |       |       |           |                    | \$1,982,000         |             | \$985,000           | \$1,717,000         |       |                    |             |                    |                     | \$4,684,000 |

Pelican Bay Closed History Report  
YE 2017 Pelican Bay Closed Reports.xlsx  
Total Sales Price

| Total Volume Sold |             |                         |                         | Bdrms |       |             |                    |                     |                     |                     |                     |                    |                  |                    | Grand Total          |                     |
|-------------------|-------------|-------------------------|-------------------------|-------|-------|-------------|--------------------|---------------------|---------------------|---------------------|---------------------|--------------------|------------------|--------------------|----------------------|---------------------|
| Community         | Description | Subdivision Condo       | Year Closed             | 0 Bed | 1 Bed | 2 Bed       | 2+Den              | 3 Bed               | 3+Den               | 4 Bed               | 4+Den               | 5 Bed              | 5+Den            | 6 or More          |                      |                     |
| Pelican Bay       | Condo       | ST LUCIA                | 2015                    |       |       |             | \$430,000          | \$465,000           | \$525,000           |                     |                     |                    |                  |                    | \$1,420,000          |                     |
|                   |             |                         | 2016                    |       |       |             | \$2,815,000        |                     | \$562,000           |                     |                     |                    |                  |                    | \$3,377,000          |                     |
|                   |             |                         | 2017                    |       |       |             | \$1,407,500        |                     | \$795,000           |                     |                     |                    |                  |                    | \$2,202,500          |                     |
|                   |             | <b>ST LUCIA Total</b>   |                         |       |       |             |                    | <b>\$9,479,500</b>  | <b>\$2,559,000</b>  | <b>\$5,784,000</b>  |                     |                    |                  |                    |                      | <b>\$17,822,500</b> |
|                   |             | ST MAARTEN              | 2009                    |       |       |             | \$659,500          | \$575,000           | \$750,000           | \$1,000,000         |                     |                    |                  |                    |                      | \$2,984,500         |
|                   |             |                         | 2010                    |       |       |             |                    | \$1,569,500         | \$770,000           |                     |                     | \$950,000          |                  |                    | \$3,289,500          |                     |
|                   |             |                         | 2011                    |       |       |             | \$1,584,000        | \$810,000           |                     |                     |                     |                    |                  |                    | \$2,394,000          |                     |
|                   |             |                         | 2012                    |       |       |             |                    | \$2,655,000         |                     |                     |                     |                    |                  |                    | \$2,655,000          |                     |
|                   |             |                         | 2013                    |       |       |             |                    | \$2,675,000         |                     |                     |                     |                    |                  |                    | \$2,675,000          |                     |
|                   |             |                         | 2014                    |       |       |             |                    | \$3,120,000         |                     | \$1,350,000         |                     |                    |                  |                    | \$4,470,000          |                     |
|                   |             |                         | 2015                    |       |       |             | \$410,000          | \$555,000           | \$825,000           |                     |                     |                    |                  |                    | \$1,790,000          |                     |
|                   |             |                         | 2016                    |       |       |             | \$729,000          | \$2,050,000         |                     |                     |                     |                    |                  |                    | \$2,779,000          |                     |
|                   |             |                         | 2017                    |       |       |             | \$1,962,500        | \$2,310,000         | \$1,291,000         |                     |                     |                    |                  |                    | \$5,563,500          |                     |
|                   |             |                         | <b>ST MAARTEN Total</b> |       |       |             |                    | <b>\$3,761,000</b>  | <b>\$17,093,500</b> | <b>\$4,446,000</b>  | <b>\$2,350,000</b>  |                    | <b>\$950,000</b> |                    |                      | <b>\$28,600,500</b> |
|                   |             | ST MARISSA              | 2009                    |       |       |             |                    |                     | \$485,000           | \$412,000           | \$975,000           |                    |                  |                    |                      | \$975,000           |
|                   |             |                         | 2010                    |       |       |             |                    |                     | \$500,000           | \$1,395,000         |                     |                    |                  | \$1,200,000        | \$897,000            |                     |
|                   |             |                         | 2011                    |       |       |             |                    |                     | \$525,000           |                     |                     |                    |                  |                    | \$3,095,000          |                     |
|                   |             |                         | 2012                    |       |       |             |                    |                     | \$330,000           | \$1,006,000         |                     | \$625,000          |                  |                    | \$525,000            |                     |
|                   |             |                         | 2013                    |       |       |             | \$330,000          | \$1,006,000         |                     |                     | \$625,000           |                    |                  |                    | \$1,961,000          |                     |
|                   |             |                         | 2014                    |       |       | \$1,218,000 | \$1,200,000        | \$915,000           |                     |                     |                     |                    |                  |                    | \$3,333,000          |                     |
|                   |             |                         | 2015                    |       |       | \$567,500   | \$2,552,000        | \$1,850,000         | \$1,837,500         |                     |                     |                    |                  |                    | \$6,807,000          |                     |
|                   |             |                         | 2016                    |       |       | \$660,000   | \$1,869,000        | \$1,200,000         | \$1,200,000         |                     |                     |                    |                  |                    | \$3,729,000          |                     |
|                   |             |                         | 2017                    |       |       | \$820,000   | \$3,370,000        | \$1,075,000         | \$950,000           |                     |                     |                    |                  |                    | \$6,215,000          |                     |
|                   |             |                         | <b>ST MARISSA Total</b> |       |       |             |                    | <b>\$2,935,500</b>  | <b>\$10,298,000</b> | <b>\$7,516,000</b>  | <b>\$5,587,500</b>  |                    |                  | <b>\$1,200,000</b> |                      | <b>\$27,537,000</b> |
|                   |             | ST NICOLE               | 2009                    |       |       |             |                    |                     |                     | \$1,515,000         |                     | \$960,000          |                  |                    |                      | \$2,475,000         |
|                   |             |                         | 2010                    |       |       | \$840,000   |                    | \$550,000           |                     |                     |                     |                    |                  |                    |                      | \$1,390,000         |
|                   |             |                         | 2011                    |       |       | \$450,000   | \$570,000          |                     |                     |                     |                     |                    |                  |                    |                      | \$1,020,000         |
|                   |             |                         | 2013                    |       |       |             | \$557,000          | \$1,255,000         |                     |                     |                     |                    |                  |                    |                      | \$1,812,000         |
|                   |             |                         | 2014                    |       |       | \$516,000   | \$490,000          |                     |                     |                     | \$575,000           |                    |                  |                    |                      | \$1,581,000         |
|                   |             |                         | 2015                    |       |       |             | \$2,677,000        | \$5,882,170         |                     |                     |                     | \$1,500,000        |                  |                    |                      | \$10,059,170        |
|                   |             |                         | 2016                    |       |       |             | \$607,000          | \$1,930,000         |                     |                     |                     |                    |                  |                    |                      | \$2,537,000         |
|                   |             |                         | 2017                    |       |       | \$1,392,000 | \$740,000          | \$870,000           |                     |                     |                     |                    |                  |                    |                      | \$3,002,000         |
|                   |             | <b>ST NICOLE Total</b>  |                         |       |       |             | <b>\$3,198,000</b> | <b>\$5,641,000</b>  | <b>\$10,487,170</b> | <b>\$2,090,000</b>  |                     | <b>\$2,460,000</b> |                  |                    | <b>\$23,876,170</b>  |                     |
|                   |             | ST PIERRE               | 2009                    |       |       |             | \$2,620,000        |                     | \$500,000           |                     |                     |                    |                  |                    |                      | \$3,120,000         |
|                   |             |                         | 2010                    |       |       |             | \$1,342,500        |                     | \$3,611,500         |                     |                     |                    |                  |                    |                      | \$4,954,000         |
|                   |             |                         | 2011                    |       |       | \$450,000   | \$450,000          |                     | \$870,000           |                     |                     |                    |                  |                    |                      | \$1,770,000         |
|                   |             |                         | 2012                    |       |       | \$2,015,000 |                    | \$2,025,000         | \$1,100,000         |                     |                     |                    |                  |                    |                      | \$5,140,000         |
|                   |             |                         | 2013                    |       |       | \$3,161,500 |                    | \$3,857,000         | \$2,387,000         |                     |                     |                    |                  |                    |                      | \$9,405,500         |
|                   |             |                         | 2014                    |       |       | \$882,500   |                    | \$975,000           | \$595,000           |                     |                     |                    |                  |                    |                      | \$2,452,500         |
|                   |             |                         | 2015                    |       |       | \$2,770,000 |                    | \$1,000,000         |                     |                     |                     |                    |                  |                    |                      | \$3,770,000         |
|                   |             |                         | 2016                    |       |       | \$1,950,000 |                    | \$626,000           |                     |                     |                     |                    |                  |                    |                      | \$2,576,000         |
|                   |             |                         | 2017                    |       |       | \$2,900,000 |                    | \$2,885,000         | \$1,410,000         |                     |                     |                    |                  |                    |                      | \$7,195,000         |
|                   |             |                         | <b>ST PIERRE Total</b>  |       |       |             |                    | <b>\$18,091,500</b> | <b>\$450,000</b>    | <b>\$16,349,500</b> | <b>\$5,492,000</b>  |                    |                  |                    |                      | <b>\$40,383,000</b> |
|                   |             | ST RAPHAEL              | 2009                    |       |       |             | \$775,000          |                     | \$1,165,000         | \$2,185,000         |                     |                    |                  |                    |                      | \$4,125,000         |
|                   |             |                         | 2010                    |       |       |             |                    |                     | \$8,800,000         |                     | \$4,600,000         | \$1,875,000        |                  |                    |                      | \$15,275,000        |
|                   |             |                         | 2011                    |       |       |             |                    | \$760,000           | \$4,583,000         | \$3,050,000         | \$1,825,000         |                    |                  |                    |                      | \$10,218,000        |
|                   |             |                         | 2012                    |       |       | \$670,000   | \$1,665,000        | \$6,310,000         | \$1,550,000         |                     | \$1,950,000         |                    |                  |                    |                      | \$10,595,000        |
|                   |             |                         | 2013                    |       |       | \$2,385,000 | \$1,775,000        | \$7,060,000         | \$1,550,000         |                     |                     |                    |                  |                    |                      | \$12,770,000        |
|                   |             |                         | 2014                    |       |       | \$2,283,000 | \$1,650,000        | \$6,534,000         | \$5,190,000         | \$3,270,000         |                     |                    |                  |                    |                      | \$18,927,000        |
|                   |             |                         | 2015                    |       |       | \$2,325,000 | \$1,000,000        | \$2,892,000         | \$1,905,000         |                     |                     |                    |                  |                    |                      | \$8,122,000         |
|                   |             |                         | 2016                    |       |       |             | \$6,995,000        | \$4,048,000         | \$2,280,000         |                     |                     | \$2,280,000        |                  |                    |                      | \$13,323,000        |
|                   |             |                         | 2017                    |       |       | \$1,150,000 | \$1,190,000        | \$5,305,000         | \$2,300,000         | \$5,675,000         |                     |                    |                  |                    |                      | \$15,620,000        |
|                   |             | <b>ST RAPHAEL Total</b> |                         |       |       |             | <b>\$9,588,000</b> | <b>\$8,040,000</b>  | <b>\$49,644,000</b> | <b>\$20,228,000</b> | <b>\$19,600,000</b> | <b>\$1,875,000</b> |                  |                    | <b>\$108,975,000</b> |                     |
|                   |             | ST SIMONE               | 2009                    |       |       |             |                    | \$275,000           |                     |                     |                     |                    |                  |                    |                      | \$275,000           |
|                   |             |                         | 2010                    |       |       |             |                    | \$375,000           |                     |                     |                     |                    |                  |                    |                      | \$375,000           |
|                   |             |                         | 2011                    |       |       |             |                    | \$340,000           | \$370,000           |                     |                     |                    |                  |                    |                      | \$710,000           |
|                   |             |                         | 2012                    |       |       |             |                    | \$340,000           | \$315,000           |                     |                     |                    |                  |                    |                      | \$655,000           |
|                   |             |                         | 2014                    |       |       |             |                    | \$337,620           | \$382,000           |                     |                     |                    |                  |                    |                      | \$719,620           |
|                   |             |                         | 2015                    |       |       |             |                    | \$382,500           |                     |                     |                     |                    |                  |                    |                      | \$382,500           |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Total Sales Price

| Total Volume Sold                        |             |                           |             | Bdrms               |                      |                      |                      |                      |                     |                     |                    |                     |       | Grand Total         |                        |                    |
|--|-------------|---------------------------|-------------|---------------------|----------------------|----------------------|----------------------|----------------------|---------------------|---------------------|--------------------|---------------------|-------|---------------------|------------------------|--------------------|
| Community                                | Description | Subdivision Condo         | Year Closed | 0 Bed               | 1 Bed                | 2 Bed                | 2+Den                | 3 Bed                | 3+Den               | 4 Bed               | 4+Den              | 5 Bed               | 5+Den |                     | 6 or More              |                    |
| Pelican Bay                              | Condo       | ST SIMONE                 | 2016        |                     |                      |                      | \$385,000            |                      |                     |                     |                    |                     |       |                     | \$385,000              |                    |
|  |             |                           | 2017        |                     |                      |                      | \$539,900            |                      |                     |                     |                    |                     |       |                     | \$539,900              |                    |
|  |             | <b>ST SIMONE Total</b>    |             |                     |                      |                      | <b>\$2,975,020</b>   | <b>\$1,067,000</b>   |                     |                     |                    |                     |       |                     | <b>\$4,042,020</b>     |                    |
|  |             | ST THOMAS                 | 2010        |                     |                      |                      |                      | \$639,000            |                     |                     |                    |                     |       |                     |                        | \$639,000          |
|  |             |                           | 2011        |                     |                      |                      |                      | \$904,000            |                     |                     | \$1,945,000        |                     |       |                     |                        | \$2,849,000        |
|  |             |                           | 2012        |                     |                      |                      |                      | \$515,000            |                     |                     |                    |                     |       |                     |                        | \$515,000          |
|  |             |                           | 2013        |                     |                      |                      |                      |                      |                     |                     | \$507,500          |                     |       |                     |                        | \$507,500          |
|  |             |                           | 2014        |                     |                      |                      |                      | \$525,000            | \$525,000           |                     |                    |                     |       |                     |                        | \$1,050,000        |
|  |             |                           | 2015        |                     |                      |                      |                      | \$549,900            |                     |                     | \$730,000          |                     |       |                     |                        | \$1,279,900        |
|  |             |                           | 2017        |                     |                      |                      |                      |                      |                     |                     | \$1,208,350        |                     |       |                     |                        | \$1,208,350        |
|  |             | <b>ST THOMAS Total</b>    |             |                     |                      |                      |                      | <b>\$2,493,900</b>   | <b>\$1,164,000</b>  | <b>\$4,390,850</b>  |                    |                     |       |                     |                        | <b>\$8,048,750</b> |
|  |             | ST TROPEZ                 | 2009        |                     |                      |                      |                      |                      | \$460,000           |                     |                    |                     |       |                     |                        | \$460,000          |
|  |             |                           | 2010        |                     |                      |                      |                      |                      | \$600,000           |                     |                    |                     |       |                     |                        | \$600,000          |
|  |             |                           | 2012        |                     |                      |                      |                      |                      | \$375,000           |                     |                    |                     |       |                     |                        | \$375,000          |
|  |             |                           | 2013        |                     |                      |                      | \$495,000            |                      |                     |                     |                    |                     |       |                     |                        | \$495,000          |
|  |             |                           | 2014        |                     |                      |                      |                      | \$1,995,000          |                     |                     |                    |                     |       |                     |                        | \$1,995,000        |
|  |             |                           | 2015        |                     |                      |                      | \$600,000            | \$3,265,000          |                     |                     |                    |                     |       |                     |                        | \$3,865,000        |
|  |             |                           | 2016        |                     |                      |                      |                      | \$1,645,000          |                     |                     |                    |                     |       |                     |                        | \$1,645,000        |
|  |             | <b>ST TROPEZ Total</b>    |             |                     |                      |                      | <b>\$1,095,000</b>   | <b>\$8,340,000</b>   |                     |                     |                    |                     |       |                     |                        | <b>\$9,435,000</b> |
|  |             | ST VINCENTS               | 2009        |                     |                      |                      |                      |                      |                     | \$525,000           |                    |                     |       |                     |                        | \$525,000          |
|  |             |                           | 2014        |                     |                      |                      |                      |                      |                     | \$549,000           |                    |                     |       |                     |                        | \$549,000          |
|  |             |                           | 2015        |                     |                      |                      |                      |                      |                     |                     |                    | \$850,000           |       |                     |                        | \$850,000          |
|  |             |                           | 2016        |                     |                      |                      |                      | \$565,000            | \$1,267,000         |                     |                    |                     |       |                     |                        | \$1,832,000        |
|  |             |                           | 2017        |                     |                      |                      | \$530,000            |                      | \$1,206,000         |                     |                    |                     |       |                     |                        | \$1,736,000        |
|  |             | <b>ST VINCENTS Total</b>  |             |                     |                      |                      | <b>\$530,000</b>     | <b>\$565,000</b>     | <b>\$3,547,000</b>  |                     |                    | <b>\$850,000</b>    |       |                     |                        | <b>\$5,492,000</b> |
|  |             | STRATFORD                 | 2009        |                     |                      | \$1,080,000          | \$800,000            |                      |                     |                     | \$472,000          |                     |       |                     |                        | \$2,352,000        |
|  |             |                           | 2010        |                     |                      | \$1,065,000          |                      |                      |                     |                     |                    |                     |       |                     |                        | \$1,065,000        |
|  |             |                           | 2011        |                     |                      | \$915,000            | \$660,000            | \$2,030,000          | \$700,000           | \$925,000           |                    |                     |       |                     |                        | \$5,230,000        |
|  |             |                           | 2012        |                     |                      | \$935,000            | \$981,500            |                      |                     | \$1,125,000         |                    |                     |       |                     |                        | \$3,041,500        |
|  |             |                           | 2013        |                     |                      | \$2,764,000          |                      | \$1,399,000          |                     |                     |                    |                     |       |                     |                        | \$4,163,000        |
|  |             |                           | 2014        |                     |                      | \$545,000            |                      | \$2,002,500          |                     |                     |                    |                     |       |                     |                        | \$2,547,500        |
|  |             |                           | 2015        |                     |                      | \$1,330,000          |                      |                      |                     |                     |                    |                     |       |                     |                        | \$1,330,000        |
|  | 2016        |                           |             | \$775,000           |                      |                      |                      |                      |                     |                     |                    |                     |       | \$775,000           |                        |                    |
|  | 2017        |                           |             |                     |                      |                      | \$871,300            |                      |                     |                     |                    |                     |       | \$871,300           |                        |                    |
| <b>STRATFORD Total</b>                   |             |                           |             | <b>\$9,409,000</b>  | <b>\$2,441,500</b>   | <b>\$6,302,800</b>   | <b>\$2,297,000</b>   | <b>\$925,000</b>     |                     |                     |                    |                     |       | <b>\$21,375,300</b> |                        |                    |
| VALENCIA AT PELICAN BAY                  | 2009        |                           |             | \$1,163,500         |                      |                      |                      | \$330,000            |                     |                     |                    |                     |       | \$1,493,500         |                        |                    |
|  | 2010        |                           |             | \$1,197,000         |                      |                      |                      |                      |                     |                     |                    |                     |       | \$1,197,000         |                        |                    |
|  | 2011        |                           |             | \$776,000           |                      | \$1,585,000          |                      |                      |                     |                     |                    |                     |       | \$2,361,000         |                        |                    |
|  | 2012        |                           |             | \$1,380,000         |                      | \$840,000            |                      |                      |                     |                     |                    |                     |       | \$2,220,000         |                        |                    |
|  | 2013        |                           |             | \$1,019,000         |                      | \$1,913,000          |                      |                      |                     |                     |                    |                     |       | \$2,932,000         |                        |                    |
|  | 2014        |                           |             | \$4,203,900         |                      | \$1,234,000          |                      |                      |                     |                     |                    |                     |       | \$5,437,900         |                        |                    |
|  | 2015        |                           |             | \$3,621,500         |                      | \$550,000            |                      |                      |                     |                     |                    |                     |       | \$4,171,500         |                        |                    |
|  | 2016        |                           |             | \$1,817,000         |                      | \$2,084,000          |                      |                      |                     |                     |                    |                     |       | \$3,901,000         |                        |                    |
|  | 2017        |                           |             | \$2,312,900         |                      |                      |                      | \$635,000            |                     |                     |                    |                     |       | \$2,947,900         |                        |                    |
| <b>VALENCIA AT PELICAN BAY Total</b>     |             |                           |             | <b>\$17,490,800</b> |                      | <b>\$8,536,000</b>   | <b>\$635,000</b>     |                      |                     |                     |                    |                     |       | <b>\$26,661,800</b> |                        |                    |
| WILLOW BROOK AT PELICAN BAY              | 2009        |                           |             | \$285,000           | \$335,000            | \$670,000            |                      |                      |                     |                     |                    |                     |       | \$1,290,000         |                        |                    |
|  | 2010        |                           |             | \$1,835,000         |                      | \$642,500            |                      |                      |                     |                     |                    |                     |       | \$2,477,500         |                        |                    |
|  | 2011        |                           |             | \$310,000           |                      | \$1,112,000          |                      |                      |                     |                     |                    |                     |       | \$1,422,000         |                        |                    |
|  | 2012        |                           |             | \$622,400           |                      | \$945,000            |                      |                      |                     |                     |                    |                     |       | \$1,567,400         |                        |                    |
|  | 2013        |                           |             | \$695,000           |                      | \$627,000            |                      |                      |                     |                     |                    |                     |       | \$1,322,000         |                        |                    |
|  | 2014        |                           |             | \$1,752,500         |                      | \$340,000            | \$400,000            |                      |                     |                     |                    |                     |       | \$2,492,500         |                        |                    |
|  | 2015        |                           |             | \$903,000           |                      | \$410,000            |                      |                      |                     |                     |                    |                     |       | \$1,313,000         |                        |                    |
|  | 2016        |                           |             | \$1,701,000         | \$500,000            | \$899,000            |                      |                      |                     |                     |                    |                     |       | \$3,100,000         |                        |                    |
|  | 2017        |                           |             | \$2,050,251         |                      | \$873,000            |                      |                      |                     |                     |                    |                     |       | \$2,923,251         |                        |                    |
| <b>WILLOW BROOK AT PELICAN BAY Total</b> |             |                           |             | <b>\$10,154,151</b> | <b>\$835,000</b>     | <b>\$6,518,500</b>   | <b>\$400,000</b>     |                      |                     |                     |                    |                     |       | <b>\$17,907,651</b> |                        |                    |
| <b>Condo Total</b>                       |             |                           |             |                     | <b>\$229,280,250</b> | <b>\$272,309,180</b> | <b>\$551,770,397</b> | <b>\$243,522,036</b> | <b>\$40,329,000</b> | <b>\$76,104,000</b> | <b>\$5,475,000</b> | <b>\$10,330,000</b> |       |                     | <b>\$1,429,119,863</b> |                    |
| Single Family                            |             | BARRINGTON AT PELICAN BAY | 2009        |                     |                      |                      |                      | \$1,500,000          |                     | \$1,900,000         |                    |                     |       |                     | \$3,400,000            |                    |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Total Sales Price

| Total Volume Sold                     |               |  |             | Bdrms     |       |       |              |              |              |              |              |              |             | Grand Total  |              |              |             |
|---------------------------------------|---------------|--|-------------|-----------|-------|-------|--------------|--------------|--------------|--------------|--------------|--------------|-------------|--------------|--------------|--------------|-------------|
| Community                             | Description   | Subdivision Condo                      | Year Closed | 0 Bed     | 1 Bed | 2 Bed | 2+Den        | 3 Bed        | 3+Den        | 4 Bed        | 4+Den        | 5 Bed        | 5+Den       |              | 6 or More    |              |             |
| Pelican Bay                           | Single Family | BARRINGTON AT PELICAN BAY              | 2010        |           |       |       |              |              | \$1,900,000  | \$2,237,500  | \$2,025,000  |              |             |              | \$6,162,500  |              |             |
|                                       |               |  | 2011        |           |       |       | \$417,500    |              | \$3,090,000  |              | \$1,400,000  |              |             |              | \$4,907,500  |              |             |
|                                       |               |  | 2012        |           |       |       |              | \$850,000    |              |              | \$2,050,000  |              |             |              |              | \$2,900,000  |             |
|                                       |               |  | 2013        |           |       |       |              |              |              | \$5,575,000  | \$1,380,000  |              |             |              |              | \$6,955,000  |             |
|                                       |               |  | 2014        |           |       |       |              |              |              | \$5,462,500  |              | \$3,075,000  |             |              |              | \$8,537,500  |             |
|                                       |               |  | 2015        |           |       |       |              |              |              |              | \$2,950,000  |              |             |              |              | \$2,950,000  |             |
|                                       |               |  | 2016        |           |       |       |              |              |              | \$2,300,000  | \$1,925,000  | \$1,875,000  |             |              |              | \$6,100,000  |             |
|                                       |               |  | 2017        |           |       |       |              |              |              | \$6,375,000  |              |              |             |              |              |              | \$6,375,000 |
|                                       |               | <b>BARRINGTON AT PELICAN BAY Total</b> |             |           |       |       |              | \$417,500    | \$850,000    | \$26,202,500 | \$8,492,500  | \$12,325,000 |             |              |              | \$48,287,500 |             |
|                                       |               | CAMBRIDGE AT PELICAN BAY               |             | 2017      |       |       |              |              |              |              | \$795,000    |              |             |              |              |              | \$795,000   |
|                                       |               | <b>CAMBRIDGE AT PELICAN BAY Total</b>  |             |           |       |       |              |              |              | \$795,000    |              |              |             |              |              | \$795,000    |             |
|                                       |               | GEORGETOWN                             |             | 2009      |       |       |              |              |              |              |              | \$1,710,000  |             |              |              |              | \$1,710,000 |
|                                       |               |  |             | 2010      |       |       |              |              |              |              |              | \$1,825,000  |             |              |              |              | \$1,825,000 |
|                                       |               |  |             | 2011      |       |       |              |              |              | \$3,638,050  |              | \$4,475,000  |             | \$1,450,000  |              |              | \$9,563,050 |
|                                       |               |  |             | 2012      |       |       |              |              |              |              |              | \$2,000,000  |             | \$2,100,000  |              |              | \$4,100,000 |
|                                       |               |  |             | 2013      |       |       |              |              |              | \$1,510,000  |              |              |             |              |              |              | \$1,510,000 |
|                                       |               |  |             | 2014      |       |       |              |              |              |              | \$1,679,000  |              |             |              |              |              | \$1,679,000 |
|                                       |               |  |             | 2015      |       |       |              |              |              |              | \$1,750,000  | \$2,890,000  |             |              |              |              | \$4,640,000 |
|                                       |               |  |             | 2016      |       |       |              |              |              | \$2,900,000  |              |              |             |              |              |              | \$2,900,000 |
|                                       |               | <b>GEORGETOWN Total</b>                |             |           |       |       |              |              |              | \$8,048,050  | \$3,429,000  | \$12,900,000 |             | \$3,550,000  |              | \$27,927,050 |             |
|                                       |               | JAMESTOWN                              |             | 2009      |       |       |              |              |              |              |              | \$3,050,000  |             |              |              |              | \$3,050,000 |
|                                       |               |  |             | 2010      |       |       |              |              |              |              |              | \$2,400,000  |             |              |              |              | \$2,400,000 |
|                                       |               |  |             | 2011      |       |       |              |              |              |              |              | \$3,200,000  |             |              |              |              | \$3,200,000 |
|                                       |               | <b>JAMESTOWN Total</b>                 |             |           |       |       |              |              |              |              |              | \$8,650,000  |             |              |              | \$8,650,000  |             |
|                                       |               | OAKMONT                                |             | 2009      |       |       |              |              |              | \$700,000    | \$1,875,000  | \$1,275,000  |             |              |              |              | \$3,850,000 |
|                                       |               |  |             | 2010      |       |       |              |              |              |              | \$4,130,000  | \$1,700,000  |             |              |              |              | \$5,830,000 |
|                                       |               |  |             | 2011      |       |       |              |              |              | \$2,945,800  | \$2,150,000  |              | \$585,000   |              |              |              | \$5,680,800 |
|                                       |               | 2012                                   |             |           |       |       |              | \$1,629,000  | \$1,250,000  | \$3,905,000  | \$1,720,000  |              |             |              | \$8,504,000  |              |             |
|                                       |               | 2013                                   |             |           |       |       |              | \$1,675,000  | \$4,477,500  | \$1,150,000  | \$1,450,000  |              |             |              | \$8,752,500  |              |             |
|                                       |               | 2014                                   |             |           |       |       |              |              | \$4,105,000  | \$3,000,000  | \$857,500    |              |             |              | \$7,962,500  |              |             |
|                                       |               | 2015                                   |             |           |       |       |              | \$865,000    | \$7,005,000  |              | \$1,442,600  |              |             |              | \$9,312,600  |              |             |
|                                       |               | 2016                                   |             |           |       |       |              | \$6,282,400  | \$6,100,000  | \$4,240,000  |              |              |             |              | \$16,622,400 |              |             |
|                                       |               | 2017                                   |             |           |       |       |              | \$6,795,000  | \$2,760,000  |              | \$2,070,000  |              |             |              | \$11,625,000 |              |             |
| <b>OAKMONT Total</b>                  |               |  |             |           |       |       | \$20,892,200 | \$33,852,500 | \$15,270,000 | \$8,125,100  |              |              |             | \$78,139,800 |              |              |             |
| PELICAN BAY WOODS                     |               | 2009                                   |             | \$180,000 |       |       |              |              | \$1,055,000  | \$950,000    |              |              |             |              | \$2,185,000  |              |             |
|                                       |               | 2010                                   |             |           |       |       |              |              | \$2,600,000  | \$4,290,000  | \$3,350,000  |              | \$1,670,000 |              | \$11,910,000 |              |             |
|                                       |               | 2011                                   |             | \$145,500 |       |       |              |              |              | \$1,425,000  |              |              |             |              | \$3,270,500  |              |             |
|                                       |               | 2012                                   |             |           |       |       |              | \$880,000    | \$775,000    | \$2,700,000  | \$1,226,500  |              |             |              | \$5,581,500  |              |             |
|                                       |               | 2013                                   |             |           |       |       |              | \$1,877,500  | \$4,200,000  | \$1,350,000  | \$2,717,750  |              | \$650,000   | \$1,720,000  | \$12,515,250 |              |             |
|                                       |               | 2014                                   |             |           |       |       |              | \$2,300,000  | \$1,050,000  | \$2,375,000  | \$2,869,000  |              |             |              | \$8,594,000  |              |             |
|                                       |               | 2015                                   | \$1,215,000 |           |       |       |              |              | \$2,440,000  | \$2,250,000  | \$10,932,500 | \$2,650,000  |             |              | \$19,487,500 |              |             |
|                                       |               | 2016                                   |             |           |       |       |              | \$3,255,000  | \$2,605,000  | \$2,380,000  | \$3,025,000  |              |             |              | \$11,265,000 |              |             |
|                                       |               | 2017                                   |             |           |       |       |              | \$3,737,500  | \$3,625,000  | \$3,065,000  | \$7,190,000  |              | \$2,035,000 |              | \$19,652,500 |              |             |
| <b>PELICAN BAY WOODS Total</b>        |               |  | \$1,215,000 | \$325,500 |       |       |              | \$12,050,000 | \$18,350,000 | \$19,360,000 | \$32,735,750 | \$4,350,000  | \$4,355,000 | \$1,720,000  | \$94,461,250 |              |             |
| PINECREST AT PELICAN BAY              |               | 2009                                   |             |           |       |       |              | \$925,000    | \$2,445,000  |              | \$1,550,000  |              |             |              | \$4,920,000  |              |             |
|                                       |               | 2011                                   |             |           |       |       |              | \$2,339,500  | \$1,943,500  | \$1,100,000  | \$1,500,000  |              |             |              | \$6,883,000  |              |             |
|                                       |               | 2012                                   |             |           |       |       |              | \$2,230,000  |              |              | \$2,670,000  |              | \$1,500,000 |              | \$6,400,000  |              |             |
|                                       |               | 2013                                   |             |           |       |       |              | \$1,693,750  | \$775,000    |              | \$3,168,500  |              |             |              | \$5,637,250  |              |             |
|                                       |               | 2014                                   |             |           |       |       |              |              | \$1,200,000  |              |              |              |             |              | \$1,200,000  |              |             |
|                                       |               | 2015                                   |             |           |       |       |              | \$3,462,500  | \$1,275,000  | \$2,300,000  | \$1,430,000  |              |             |              | \$8,467,500  |              |             |
|                                       |               | 2016                                   |             |           |       |       |              | \$2,855,000  |              |              |              |              |             |              | \$2,855,000  |              |             |
|                                       |               | 2017                                   |             |           |       |       |              | \$3,350,000  | \$5,850,000  |              |              |              |             |              | \$9,200,000  |              |             |
| <b>PINECREST AT PELICAN BAY Total</b> |               |  |             |           |       |       |              | \$16,855,750 | \$13,488,500 | \$3,400,000  | \$10,318,500 |              | \$1,500,000 |              | \$45,562,750 |              |             |
| POINTE VERDE                          |               | 2010                                   |             |           |       |       |              |              |              |              | \$5,950,000  |              |             |              | \$5,950,000  |              |             |
|                                       |               | 2014                                   |             |           |       |       |              |              |              |              | \$3,550,000  |              |             |              | \$3,550,000  |              |             |
|                                       |               | 2017                                   |             |           |       |       |              |              |              |              |              |              |             | \$4,950,000  | \$4,950,000  |              |             |
| <b>POINTE VERDE Total</b>             |               |  |             |           |       |       |              |              |              |              | \$9,500,000  |              |             | \$4,950,000  | \$14,450,000 |              |             |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Total Sales Price

| Total Volume Sold              |                                       |                        |                                     | Bdrms               |                    |                     |                     |                    |                     |                      |                     |                     |                    | Grand Total         |                     |                      |                    |
|--------------------------------|---------------------------------------|------------------------|-------------------------------------|---------------------|--------------------|---------------------|---------------------|--------------------|---------------------|----------------------|---------------------|---------------------|--------------------|---------------------|---------------------|----------------------|--------------------|
| Community                      | Description                           | Subdivision Condo      | Year Closed                         | 0 Bed               | 1 Bed              | 2 Bed               | 2+Den               | 3 Bed              | 3+Den               | 4 Bed                | 4+Den               | 5 Bed               | 5+Den              |                     | 6 or More           |                      |                    |
| Pelican Bay                    | Single Family                         | VILLAGE AT PELICAN BAY | 2010                                |                     |                    |                     |                     |                    | \$850,000           |                      |                     |                     |                    |                     | \$850,000           |                      |                    |
|                                |                                       |                        | 2012                                |                     |                    |                     |                     | \$835,000          |                     |                      |                     |                     |                    |                     | \$835,000           |                      |                    |
|                                |                                       |                        | 2013                                |                     |                    |                     |                     | \$855,000          |                     |                      |                     |                     |                    |                     |                     | \$855,000            |                    |
|                                |                                       |                        | 2014                                |                     |                    |                     |                     |                    |                     | \$700,000            |                     |                     |                    |                     |                     | \$700,000            |                    |
|                                |                                       |                        | 2015                                |                     |                    |                     |                     |                    |                     | \$2,050,000          |                     |                     |                    |                     |                     | \$2,050,000          |                    |
|                                |                                       |                        | 2016                                |                     |                    |                     |                     | \$1,100,000        |                     |                      |                     |                     |                    |                     |                     | \$1,100,000          |                    |
|                                |                                       |                        | 2017                                |                     |                    |                     |                     | \$985,750          |                     |                      |                     | \$1,000,000         |                    |                     |                     | \$1,985,750          |                    |
|                                |                                       |                        | <b>VILLAGE AT PELICAN BAY Total</b> |                     |                    |                     |                     |                    |                     | <b>\$3,775,750</b>   | <b>\$3,600,000</b>  | <b>\$1,000,000</b>  |                    |                     |                     |                      | <b>\$8,375,750</b> |
|                                |                                       |                        | WATERFORD AT PELICAN BAY            | 2012                |                    |                     |                     |                    |                     |                      |                     |                     | \$1,500,000        |                     |                     |                      | \$1,500,000        |
|                                |                                       |                        |                                     | 2013                |                    |                     |                     |                    |                     |                      |                     | \$1,697,500         |                    |                     |                     |                      | \$1,697,500        |
|                                | 2015                                  |                        |                                     |                     |                    |                     |                     |                    |                     | \$1,900,000          |                     |                     | \$2,200,000        |                     | \$4,100,000         |                      |                    |
|                                | 2016                                  |                        |                                     |                     |                    |                     |                     |                    | \$1,585,000         | \$1,775,000          |                     |                     |                    |                     | \$3,360,000         |                      |                    |
|                                | 2017                                  |                        |                                     |                     |                    |                     |                     |                    | \$1,850,000         |                      | \$2,350,000         |                     |                    |                     | \$4,200,000         |                      |                    |
|                                | <b>WATERFORD AT PELICAN BAY Total</b> |                        |                                     |                     |                    |                     |                     |                    | <b>\$7,032,500</b>  | <b>\$3,275,000</b>   | <b>\$2,350,000</b>  |                     | <b>\$2,200,000</b> |                     | <b>\$14,857,500</b> |                      |                    |
|                                | <b>Single Family Total</b>            |                        |                                     |                     | <b>\$1,215,000</b> | <b>\$325,500</b>    |                     | <b>\$417,500</b>   | <b>\$54,423,700</b> | <b>\$111,369,050</b> | <b>\$54,226,500</b> | <b>\$96,904,350</b> | <b>\$4,350,000</b> | <b>\$11,605,000</b> | <b>\$6,670,000</b>  | <b>\$341,506,600</b> |                    |
|                                | Villa                                 | BAY VILLAS             | 2009                                |                     |                    | \$1,680,000         | \$1,295,000         | \$1,425,000        | \$710,000           |                      |                     |                     |                    |                     |                     | \$5,110,000          |                    |
|                                |                                       |                        | 2010                                |                     |                    | \$555,000           |                     | \$615,000          |                     |                      |                     |                     |                    |                     |                     | \$1,170,000          |                    |
|                                |                                       |                        | 2011                                |                     |                    | \$1,162,000         |                     | \$1,880,000        |                     |                      |                     |                     |                    |                     |                     | \$3,042,000          |                    |
|                                |                                       |                        | 2012                                |                     |                    | \$609,000           |                     | \$720,000          |                     |                      |                     |                     |                    |                     |                     | \$1,329,000          |                    |
|                                |                                       |                        | 2013                                |                     |                    | \$3,057,500         |                     | \$2,735,000        |                     |                      |                     |                     |                    |                     |                     | \$5,792,500          |                    |
| 2014                           |                                       |                        |                                     |                     | \$595,000          | \$630,000           | \$2,670,750         |                    |                     |                      |                     |                     |                    |                     | \$3,895,750         |                      |                    |
| 2015                           |                                       |                        |                                     |                     | \$2,601,500        |                     | \$4,854,900         | \$719,000          |                     |                      |                     |                     |                    |                     | \$8,175,400         |                      |                    |
| 2016                           |                                       |                        |                                     |                     | \$615,000          |                     | \$1,815,000         |                    |                     |                      |                     |                     |                    |                     | \$2,430,000         |                      |                    |
| 2017                           |                                       |                        |                                     |                     |                    |                     | \$990,000           | \$900,000          |                     |                      |                     |                     |                    |                     | \$1,890,000         |                      |                    |
| <b>BAY VILLAS Total</b>        |                                       |                        |                                     | <b>\$10,875,000</b> | <b>\$1,925,000</b> | <b>\$17,705,650</b> | <b>\$2,329,000</b>  |                    |                     |                      |                     |                     |                    | <b>\$32,834,650</b> |                     |                      |                    |
| BEAUVILLE                      |                                       | 2010                   |                                     |                     |                    |                     |                     |                    | \$1,662,450         |                      |                     |                     |                    |                     | \$1,662,450         |                      |                    |
|                                |                                       | 2011                   |                                     |                     |                    |                     |                     |                    | \$820,000           |                      | \$750,000           |                     |                    |                     | \$1,570,000         |                      |                    |
|                                |                                       | 2012                   |                                     |                     |                    |                     |                     |                    | \$800,000           |                      |                     |                     |                    |                     | \$800,000           |                      |                    |
|                                |                                       | 2013                   |                                     |                     |                    |                     | \$2,453,000         |                    |                     |                      |                     |                     |                    |                     | \$2,453,000         |                      |                    |
|                                |                                       | 2014                   |                                     |                     |                    |                     | \$866,000           |                    |                     |                      |                     |                     |                    |                     | \$866,000           |                      |                    |
|                                |                                       | 2015                   |                                     |                     |                    |                     | \$2,287,500         | \$1,050,000        |                     |                      |                     |                     |                    |                     | \$3,337,500         |                      |                    |
|                                |                                       | 2016                   |                                     |                     |                    |                     | \$1,180,000         |                    |                     |                      |                     |                     |                    |                     | \$1,180,000         |                      |                    |
| <b>BEAUVILLE Total</b>         |                                       |                        |                                     |                     |                    |                     | <b>\$7,606,500</b>  | <b>\$3,512,450</b> | <b>\$750,000</b>    | <b>\$1,600,000</b>   |                     |                     |                    | <b>\$13,468,950</b> |                     |                      |                    |
| BRIDGE WAY VILLAS              |                                       | 2009                   |                                     |                     |                    |                     | \$590,000           | \$2,040,000        | \$2,400,000         |                      |                     |                     |                    |                     | \$5,030,000         |                      |                    |
|                                |                                       | 2010                   |                                     |                     |                    |                     |                     | \$850,000          |                     |                      |                     |                     |                    |                     | \$850,000           |                      |                    |
|                                | 2011                                  |                        |                                     |                     |                    |                     | \$1,920,000         |                    |                     |                      |                     |                     |                    | \$1,920,000         |                     |                      |                    |
|                                | 2013                                  |                        |                                     |                     |                    |                     | \$2,050,000         | \$980,000          |                     |                      |                     |                     |                    | \$3,030,000         |                     |                      |                    |
|                                | 2014                                  |                        |                                     |                     |                    |                     | \$6,605,000         | \$1,165,000        |                     |                      |                     |                     |                    | \$7,770,000         |                     |                      |                    |
|                                | 2015                                  |                        |                                     |                     |                    |                     | \$3,420,000         | \$1,700,000        |                     |                      |                     |                     |                    | \$5,120,000         |                     |                      |                    |
|                                | 2016                                  |                        |                                     |                     |                    | \$1,175,000         | \$1,195,000         |                    |                     |                      |                     |                     |                    | \$2,370,000         |                     |                      |                    |
| <b>BRIDGE WAY VILLAS Total</b> |                                       |                        |                                     | <b>\$882,000</b>    | <b>\$1,200,000</b> | <b>\$2,460,000</b>  | <b>\$1,530,000</b>  |                    |                     |                      |                     |                     |                    | <b>\$6,072,000</b>  |                     |                      |                    |
| CANNES                         | 2011                                  |                        |                                     |                     |                    |                     |                     | \$1,000,000        |                     |                      |                     |                     |                    | \$1,000,000         |                     |                      |                    |
|                                | 2015                                  |                        |                                     |                     |                    |                     |                     | \$1,300,000        |                     |                      |                     |                     |                    | \$1,300,000         |                     |                      |                    |
| <b>CANNES Total</b>            |                                       |                        |                                     |                     |                    |                     |                     | <b>\$2,300,000</b> |                     |                      |                     |                     |                    | <b>\$2,300,000</b>  |                     |                      |                    |
| CARLTON PLACE                  | 2009                                  |                        |                                     |                     |                    |                     |                     | \$1,610,000        |                     |                      |                     |                     |                    | \$1,610,000         |                     |                      |                    |
|                                | 2010                                  |                        |                                     |                     |                    |                     | \$2,220,000         |                    |                     |                      |                     |                     |                    | \$2,220,000         |                     |                      |                    |
|                                | 2011                                  |                        |                                     |                     |                    |                     | \$2,260,000         | \$2,500,000        |                     |                      |                     |                     |                    | \$4,760,000         |                     |                      |                    |
|                                | 2012                                  |                        |                                     |                     |                    |                     |                     | \$1,150,000        |                     |                      |                     |                     |                    | \$1,150,000         |                     |                      |                    |
|                                | 2015                                  |                        |                                     |                     |                    |                     | \$3,510,000         |                    |                     |                      |                     |                     |                    | \$3,510,000         |                     |                      |                    |
|                                | 2016                                  |                        |                                     |                     |                    |                     | \$3,695,000         |                    |                     |                      | \$2,275,000         |                     |                    | \$5,970,000         |                     |                      |                    |
| <b>CARLTON PLACE Total</b>     |                                       |                        |                                     |                     |                    |                     | <b>\$11,685,000</b> | <b>\$5,260,000</b> |                     | <b>\$4,875,000</b>   |                     |                     |                    | <b>\$21,820,000</b> |                     |                      |                    |
| CHANTECLAIR MANOR              | 2010                                  |                        |                                     |                     |                    |                     |                     | \$740,000          |                     |                      |                     |                     |                    | \$740,000           |                     |                      |                    |
|                                | 2011                                  |                        |                                     |                     |                    |                     |                     | \$1,474,500        |                     |                      |                     |                     |                    | \$1,474,500         |                     |                      |                    |
|                                | 2014                                  |                        |                                     |                     |                    |                     |                     | \$609,000          | \$850,000           |                      |                     |                     |                    | \$1,459,000         |                     |                      |                    |

Pelican Bay Closed History Report  
YE 2017 Pelican Bay Closed Reports.xlsx  
Total Sales Price

| Total Volume Sold                      |             |                                       |             | Bdrms |       |                    |                    |                    |                    |                    |                     |                     |                    |                    | Grand Total         |             |                     |
|--|-------------|---------------------------------------|-------------|-------|-------|--------------------|--------------------|--------------------|--------------------|--------------------|---------------------|---------------------|--------------------|--------------------|---------------------|-------------|---------------------|
| Community                              | Description | Subdivision Condo                     | Year Closed | 0 Bed | 1 Bed | 2 Bed              | 2+Den              | 3 Bed              | 3+Den              | 4 Bed              | 4+Den               | 5 Bed               | 5+Den              | 6 or More          |                     |             |                     |
| Pelican Bay                            | Villa       | CHANTECLAIR MANOR                     | 2015        |       |       |                    |                    | \$740,000          |                    | \$980,000          |                     |                     |                    |                    | \$1,720,000         |             |                     |
|  |             |                                       | 2016        |       |       |                    |                    | \$850,000          |                    |                    | \$1,675,000         |                     |                    |                    | \$2,525,000         |             |                     |
|  |             |                                       | 2017        |       |       |                    |                    |                    | \$825,000          |                    |                     |                     |                    |                    |                     | \$825,000   |                     |
|  |             | <b>CHANTECLAIR MANOR Total</b>        |             |       |       |                    |                    |                    |                    | <b>\$1,590,000</b> | <b>\$3,648,500</b>  | <b>\$1,830,000</b>  | <b>\$1,675,000</b> |                    |                     |             | <b>\$8,743,500</b>  |
|  |             | COCOBAY                               | 2009        |       |       |                    |                    |                    |                    |                    |                     |                     | \$1,675,000        |                    |                     |             | \$1,675,000         |
|  |             |                                       | 2010        |       |       |                    |                    |                    |                    | \$2,693,000        |                     |                     | \$1,525,000        |                    |                     |             | \$4,218,000         |
|  |             |                                       | 2011        |       |       |                    |                    |                    |                    |                    |                     | \$1,400,000         | \$1,410,000        |                    |                     |             | \$2,810,000         |
|  |             |                                       | 2012        |       |       |                    |                    |                    |                    |                    |                     | \$3,825,000         |                    |                    |                     |             | \$3,825,000         |
|  |             |                                       | 2013        |       |       |                    |                    |                    |                    | \$1,675,000        |                     |                     |                    |                    |                     |             | \$1,675,000         |
|  |             |                                       | 2014        |       |       |                    |                    |                    |                    | \$1,600,000        | \$1,510,000         | \$3,150,000         |                    |                    |                     |             | \$6,260,000         |
|  |             |                                       | 2015        |       |       |                    |                    |                    |                    | \$1,640,000        | \$3,440,000         |                     |                    |                    |                     |             | \$5,080,000         |
|  |             |                                       | 2016        |       |       |                    |                    |                    |                    |                    | \$1,850,000         |                     |                    |                    |                     |             | \$1,850,000         |
|  |             | 2017                                  |             |       |       |                    |                    |                    | \$1,975,000        |                    |                     |                     |                    |                    |                     | \$1,975,000 |                     |
|  |             | <b>COCOBAY Total</b>                  |             |       |       |                    |                    |                    |                    | <b>\$3,240,000</b> | <b>\$13,143,000</b> | <b>\$4,550,000</b>  | <b>\$8,435,000</b> |                    |                     |             | <b>\$29,368,000</b> |
|  |             | GRAND BAY AT PELICAN BAY              | 2010        |       |       |                    |                    |                    |                    |                    |                     |                     | \$1,750,000        |                    |                     |             | \$1,750,000         |
|  |             |                                       | 2011        |       |       |                    |                    |                    |                    |                    |                     | \$1,250,000         |                    |                    |                     |             | \$1,250,000         |
|  |             |                                       | 2012        |       |       |                    |                    |                    |                    | \$1,610,000        | \$6,160,000         |                     |                    |                    |                     |             | \$7,770,000         |
|  |             |                                       | 2014        |       |       |                    |                    |                    |                    | \$3,601,000        |                     | \$1,800,000         |                    |                    |                     |             | \$5,401,000         |
|  |             |                                       | 2015        |       |       |                    |                    |                    |                    | \$1,850,000        |                     |                     |                    |                    |                     |             | \$1,850,000         |
|  |             |                                       | 2016        |       |       |                    |                    |                    |                    | \$1,675,000        |                     |                     |                    |                    |                     |             | \$1,675,000         |
|  |             | 2017                                  |             |       |       |                    |                    |                    |                    |                    | \$1,875,000         |                     |                    |                    |                     | \$1,875,000 |                     |
|  |             | <b>GRAND BAY AT PELICAN BAY Total</b> |             |       |       |                    |                    |                    |                    | <b>\$8,736,000</b> | <b>\$9,285,000</b>  | <b>\$3,550,000</b>  |                    |                    |                     |             | <b>\$21,571,000</b> |
|  |             | ISLE VERDE                            | 2010        |       |       |                    |                    |                    |                    | \$1,690,000        |                     | \$1,650,000         |                    | \$2,250,000        |                     |             | \$5,590,000         |
|  |             |                                       | 2011        |       |       |                    |                    |                    |                    | \$2,000,000        |                     |                     |                    |                    |                     |             | \$2,000,000         |
|  |             |                                       | 2012        |       |       |                    |                    |                    |                    | \$1,800,000        |                     |                     |                    |                    |                     |             | \$1,800,000         |
|  |             |                                       | 2013        |       |       |                    |                    |                    |                    | \$1,250,000        | \$1,675,000         | \$2,062,500         |                    |                    |                     |             | \$4,987,500         |
|  |             |                                       | 2014        |       |       |                    |                    |                    |                    | \$3,362,500        |                     | \$4,900,000         |                    |                    |                     |             | \$8,262,500         |
|  |             |                                       | 2016        |       |       |                    |                    |                    |                    | \$2,200,000        |                     |                     |                    |                    |                     |             | \$2,200,000         |
|  |             |                                       | 2017        |       |       |                    |                    |                    |                    | \$2,000,000        | \$1,700,000         | \$2,450,000         |                    |                    |                     |             | \$6,150,000         |
|  |             | <b>ISLE VERDE Total</b>               |             |       |       |                    |                    |                    |                    | <b>\$3,250,000</b> | <b>\$14,427,500</b> | <b>\$11,062,500</b> |                    | <b>\$2,250,000</b> |                     |             | <b>\$30,990,000</b> |
| LAS BRISAS AT PELICAN BAY              | 2009        |                                       |             |       |       | \$795,000          |                    | \$1,900,000        |                    |                    |                     |                     |                    |                    | \$2,695,000         |             |                     |
|  | 2010        |                                       |             |       |       |                    |                    | \$850,000          | \$690,000          |                    |                     |                     |                    |                    | \$1,540,000         |             |                     |
|  | 2011        |                                       |             |       |       |                    |                    | \$1,975,000        |                    |                    |                     |                     |                    |                    | \$1,975,000         |             |                     |
|  | 2012        |                                       |             |       |       |                    |                    | \$800,000          | \$625,000          |                    |                     |                     |                    |                    | \$1,425,000         |             |                     |
|  | 2013        |                                       |             |       |       |                    |                    | \$2,349,000        | \$812,500          |                    |                     |                     |                    |                    | \$3,161,500         |             |                     |
|  | 2014        |                                       |             |       |       | \$3,050,000        |                    | \$800,000          | \$1,087,500        |                    |                     |                     |                    |                    | \$4,937,500         |             |                     |
|  | 2015        |                                       |             |       |       |                    |                    | \$950,000          |                    |                    |                     |                     |                    |                    | \$950,000           |             |                     |
|  | 2016        |                                       |             |       |       | \$2,470,000        | \$1,312,000        |                    |                    |                    |                     |                     |                    |                    | \$3,782,000         |             |                     |
| <b>LAS BRISAS AT PELICAN BAY Total</b> |             |                                       |             |       |       | <b>\$6,315,000</b> | <b>\$8,086,000</b> | <b>\$6,065,000</b> |                    |                    |                     |                     |                    |                    | <b>\$20,466,000</b> |             |                     |
| OAK LAKE SANCTUARY                     | 2009        |                                       |             |       |       | \$1,220,000        |                    | \$1,345,000        |                    |                    |                     |                     |                    |                    | \$2,565,000         |             |                     |
|  | 2011        |                                       |             |       |       |                    |                    | \$1,742,500        | \$1,313,000        |                    |                     |                     |                    |                    | \$3,055,500         |             |                     |
|  | 2012        |                                       |             |       |       |                    |                    | \$1,975,000        |                    |                    |                     |                     |                    |                    | \$1,975,000         |             |                     |
|  | 2017        |                                       |             |       |       | \$750,000          | \$810,000          |                    |                    |                    |                     |                     |                    |                    | \$1,560,000         |             |                     |
| <b>OAK LAKE SANCTUARY Total</b>        |             |                                       |             |       |       | <b>\$750,000</b>   | <b>\$2,030,000</b> | <b>\$5,062,500</b> | <b>\$1,313,000</b> |                    |                     |                     |                    |                    | <b>\$9,155,500</b>  |             |                     |
| SAND POINTE                            | 2009        |                                       |             |       |       |                    |                    |                    | \$500,000          |                    |                     |                     |                    |                    | \$500,000           |             |                     |
|  | 2010        |                                       |             |       |       | \$485,000          |                    | \$650,000          |                    |                    |                     |                     |                    |                    | \$1,135,000         |             |                     |
|  | 2011        |                                       |             |       |       |                    | \$760,000          |                    | \$755,000          |                    |                     |                     |                    |                    | \$1,515,000         |             |                     |
|  | 2012        |                                       |             |       |       |                    |                    |                    | \$750,000          |                    |                     |                     |                    |                    | \$750,000           |             |                     |
|  | 2015        |                                       |             |       |       | \$1,035,000        |                    | \$1,180,000        |                    |                    |                     |                     |                    |                    | \$2,215,000         |             |                     |
|  | 2016        |                                       |             |       |       |                    |                    | \$995,000          | \$1,265,000        |                    |                     |                     |                    |                    | \$2,260,000         |             |                     |
|  | 2017        |                                       |             |       |       | \$850,000          |                    | \$885,000          |                    |                    |                     |                     |                    |                    | \$1,735,000         |             |                     |
| <b>SAND POINTE Total</b>               |             |                                       |             |       |       | <b>\$1,335,000</b> | <b>\$1,795,000</b> | <b>\$3,710,000</b> | <b>\$3,270,000</b> |                    |                     |                     |                    |                    | <b>\$10,110,000</b> |             |                     |
| ST ANDREWS AT PELICAN BAY              | 2011        |                                       |             |       |       |                    |                    | \$1,160,000        |                    |                    |                     |                     |                    |                    | \$1,160,000         |             |                     |
|  | 2013        |                                       |             |       |       |                    |                    | \$1,590,000        |                    |                    |                     |                     |                    |                    | \$1,590,000         |             |                     |
|  | 2014        |                                       |             |       |       |                    |                    | \$2,497,000        |                    |                    |                     |                     |                    |                    | \$2,497,000         |             |                     |
|  | 2015        |                                       |             |       |       |                    |                    |                    | \$721,000          |                    |                     |                     |                    |                    | \$721,000           |             |                     |
|  | 2016        |                                       |             |       |       |                    | \$850,000          | \$825,000          |                    |                    |                     |                     |                    |                    | \$1,675,000         |             |                     |
|  | 2017        |                                       |             |       |       |                    |                    | \$800,000          |                    |                    |                     |                     |                    |                    | \$800,000           |             |                     |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Total Sales Price

| Total Volume Sold                   |             |  |             | Bdrms               |                     |                      |                      |                      |                      |                      |                      |                     |                     |                      | Grand Total            |                     |
|-------------------------------------|-------------|--|-------------|---------------------|---------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|---------------------|---------------------|----------------------|------------------------|---------------------|
| Community                           | Description | Subdivision Condo                      | Year Closed | 0 Bed               | 1 Bed               | 2 Bed                | 2+Den                | 3 Bed                | 3+Den                | 4 Bed                | 4+Den                | 5 Bed               | 5+Den               | 6 or More            |                        |                     |
| Pelican Bay                         | Villa       | <b>ST ANDREWS AT PELICAN BAY Total</b> |             |                     |                     |                      | <b>\$850,000</b>     | <b>\$6,872,000</b>   | <b>\$721,000</b>     |                      |                      |                     |                     |                      | <b>\$8,443,000</b>     |                     |
|                                     |             | TIERRA MAR                             | 2009        |                     |                     | \$615,000            | \$750,000            | \$1,315,000          |                      |                      |                      |                     |                     |                      |                        | \$2,680,000         |
|                                     |             |  | 2010        |                     |                     |                      |                      | \$757,500            |                      | \$823,500            |                      |                     |                     |                      |                        | \$1,581,000         |
|                                     |             |  | 2011        |                     |                     |                      |                      |                      |                      | \$630,000            |                      |                     |                     |                      |                        | \$630,000           |
|                                     |             |  | 2012        |                     |                     |                      |                      | \$1,600,000          |                      |                      |                      |                     |                     |                      |                        | \$1,600,000         |
|                                     |             |  | 2013        |                     |                     |                      |                      | \$690,000            |                      |                      | \$2,815,000          |                     |                     |                      |                        | \$3,505,000         |
|                                     |             |  | 2014        |                     |                     |                      |                      |                      |                      |                      | \$1,225,000          | \$1,200,000         | \$1,690,000         |                      |                        | \$4,115,000         |
|                                     |             |  | 2015        |                     |                     |                      |                      |                      |                      |                      | \$1,495,000          |                     |                     |                      |                        | \$1,495,000         |
|                                     |             |  | 2016        |                     |                     | \$1,000,000          | \$912,500            |                      |                      |                      |                      |                     |                     |                      |                        |                     |
|                                     |             | 2017                                   |             |                     |                     |                      | \$888,000            |                      |                      |                      |                      |                     |                     |                      |                        | \$888,000           |
|                                     |             | <b>TIERRA MAR Total</b>                |             |                     |                     | <b>\$1,615,000</b>   | <b>\$4,840,500</b>   | <b>\$2,702,500</b>   | <b>\$6,358,500</b>   |                      |                      | <b>\$1,200,000</b>  | <b>\$1,690,000</b>  |                      |                        | <b>\$18,406,500</b> |
|                                     |             | VILLA CORONADO                         | 2015        |                     |                     |                      |                      |                      |                      | \$1,300,000          |                      |                     |                     |                      |                        | \$1,300,000         |
|                                     |             | <b>VILLA CORONADO Total</b>            |             |                     |                     |                      |                      |                      |                      | <b>\$1,300,000</b>   |                      |                     |                     |                      |                        | <b>\$1,300,000</b>  |
|                                     |             | VILLA LANTANA                          | 2009        |                     |                     |                      |                      |                      |                      | \$875,000            |                      |                     |                     |                      |                        | \$875,000           |
|                                     |             |  | 2010        |                     |                     | \$600,000            |                      |                      |                      |                      | \$640,000            |                     |                     |                      |                        | \$1,240,000         |
|                                     |             |  | 2011        |                     |                     |                      |                      |                      |                      | \$625,000            | \$655,000            |                     |                     |                      |                        | \$1,280,000         |
|                                     |             |  | 2013        |                     |                     | \$617,500            |                      |                      |                      |                      | \$830,000            |                     |                     |                      |                        | \$1,447,500         |
|                                     |             |  | 2014        |                     |                     | \$1,030,000          | \$750,000            |                      |                      |                      |                      |                     |                     |                      |                        | \$1,780,000         |
|                                     |             |  | 2015        |                     |                     | \$1,850,000          | \$797,500            | \$1,120,000          | \$900,000            |                      |                      |                     |                     |                      |                        | \$4,667,500         |
|                                     |             |  | 2016        |                     |                     |                      |                      |                      |                      | \$885,000            | \$1,965,000          |                     |                     |                      |                        | \$2,850,000         |
|                                     |             |  | 2017        |                     |                     | \$835,000            |                      |                      |                      |                      |                      |                     |                     |                      |                        | \$835,000           |
|                                     |             | <b>VILLA LANTANA Total</b>             |             |                     |                     | <b>\$4,932,500</b>   | <b>\$1,547,500</b>   | <b>\$3,505,000</b>   | <b>\$4,990,000</b>   |                      |                      |                     |                     |                      |                        | <b>\$14,975,000</b> |
|                                     |             | VILLAS AT PELICAN BAY                  | 2009        |                     |                     | \$465,000            |                      |                      |                      |                      |                      |                     |                     |                      |                        | \$465,000           |
|                                     |             |  | 2010        |                     |                     | \$445,000            | \$655,000            | \$745,000            | \$725,000            |                      |                      |                     |                     |                      |                        | \$2,570,000         |
|                                     |             |  | 2011        |                     |                     |                      | \$404,500            |                      |                      |                      |                      |                     |                     |                      |                        | \$404,500           |
|                                     |             |  | 2012        |                     |                     |                      |                      |                      | \$1,898,500          |                      |                      |                     |                     |                      |                        | \$1,898,500         |
|                                     |             |  | 2013        |                     |                     | \$937,750            |                      |                      | \$575,000            |                      |                      |                     |                     |                      |                        | \$1,512,750         |
|                                     |             |  | 2014        |                     |                     | \$600,000            | \$1,292,000          | \$2,634,000          | \$825,000            |                      |                      |                     |                     |                      |                        | \$5,351,000         |
|                                     |             |  | 2015        |                     |                     |                      |                      | \$1,685,000          | \$2,769,000          |                      |                      |                     |                     |                      |                        | \$4,454,000         |
|                                     |             |  | 2016        |                     |                     | \$500,000            | \$665,000            | \$2,480,000          |                      |                      |                      |                     |                     |                      |                        | \$3,645,000         |
| 2017                                |             |  | \$650,000   | \$3,317,500         |                     |                      |                      |                      |                      |                      |                      |                     | \$3,967,500         |                      |                        |                     |
| <b>VILLAS AT PELICAN BAY Total</b>  |             |  |             | <b>\$3,597,750</b>  | <b>\$3,016,500</b>  | <b>\$13,335,000</b>  | <b>\$4,319,000</b>   |                      |                      |                      |                      |                     |                     | <b>\$24,268,250</b>  |                        |                     |
| <b>Villa Total</b>                  |             |  |             | <b>\$23,987,250</b> | <b>\$25,284,500</b> | <b>\$108,890,150</b> | <b>\$89,467,950</b>  | <b>\$16,415,000</b>  | <b>\$32,397,500</b>  | <b>\$1,690,000</b>   | <b>\$2,250,000</b>   |                     |                     | <b>\$300,382,350</b> |                        |                     |
| <b>Pelican Bay Total</b>            |             |  |             | <b>\$1,215,000</b>  | <b>\$325,500</b>    | <b>\$253,267,500</b> | <b>\$298,011,180</b> | <b>\$715,084,247</b> | <b>\$444,359,036</b> | <b>\$110,970,500</b> | <b>\$205,405,850</b> | <b>\$11,515,000</b> | <b>\$24,185,000</b> | <b>\$6,670,000</b>   | <b>\$2,071,008,813</b> |                     |
| Bay Colony                          | Condo       | <b>BILTMORE AT BAY COLONY</b>          |             | 2009                |                     |                      |                      |                      | \$2,600,000          |                      |                      |                     |                     | \$2,600,000          |                        |                     |
|                                     |             | 2010                                   |             |                     |                     | \$2,050,000          | \$2,275,000          | \$2,362,500          |                      |                      |                      |                     |                     | \$6,687,500          |                        |                     |
|                                     |             | 2011                                   |             |                     |                     |                      |                      | \$11,936,000         |                      |                      |                      | \$6,500,000         |                     |                      | \$18,436,000           |                     |
|                                     |             | 2012                                   |             |                     |                     |                      |                      |                      | \$4,765,000          |                      |                      |                     |                     |                      | \$4,765,000            |                     |
|                                     |             | 2013                                   |             |                     |                     |                      |                      | \$2,550,000          | \$8,800,000          |                      |                      |                     |                     |                      | \$11,350,000           |                     |
|                                     |             | 2014                                   |             |                     |                     |                      |                      | \$6,047,500          | \$4,450,000          |                      |                      |                     |                     |                      | \$10,497,500           |                     |
|                                     |             | 2015                                   |             |                     |                     |                      |                      | \$3,250,000          | \$12,925,000         |                      |                      |                     |                     |                      | \$16,175,000           |                     |
|                                     |             | 2016                                   |             |                     |                     |                      |                      | \$3,900,000          | \$4,000,000          |                      |                      |                     |                     |                      | \$7,900,000            |                     |
|                                     |             | 2017                                   |             |                     |                     |                      |                      |                      | \$5,000,000          |                      |                      |                     |                     |                      | \$8,250,000            | \$13,250,000        |
|                                     |             | <b>BILTMORE AT BAY COLONY Total</b>    |             |                     |                     |                      | <b>\$2,050,000</b>   | <b>\$18,022,500</b>  | <b>\$56,838,500</b>  |                      |                      |                     |                     | <b>\$6,500,000</b>   | <b>\$8,250,000</b>     | <b>\$91,661,000</b> |
|                                     |             | BRIGHTON AT BAY COLONY                 | 2009        |                     |                     |                      |                      |                      | \$2,100,000          | \$2,850,000          |                      |                     |                     |                      |                        | \$4,950,000         |
|                                     |             |  | 2010        |                     |                     |                      |                      |                      | \$2,300,000          | \$2,000,000          |                      |                     |                     |                      |                        | \$4,300,000         |
|                                     |             |  | 2011        |                     |                     |                      | \$5,075,000          | \$8,775,000          | \$5,635,000          |                      |                      |                     |                     |                      |                        | \$19,485,000        |
|                                     |             |  | 2012        |                     |                     |                      | \$2,400,000          | \$3,575,000          | \$2,647,500          |                      |                      | \$7,600,000         |                     |                      |                        | \$16,222,500        |
|                                     |             |  | 2013        |                     |                     |                      |                      | \$2,700,000          | \$11,745,000         |                      |                      |                     |                     |                      |                        | \$14,445,000        |
|                                     |             |  | 2014        |                     |                     |                      |                      | \$2,750,000          | \$5,675,000          |                      |                      |                     |                     |                      |                        | \$8,425,000         |
|                                     |             |  | 2015        |                     |                     |                      |                      |                      | \$12,362,500         |                      |                      |                     |                     |                      |                        | \$12,362,500        |
| 2016                                |             |  |             |                     |                     |                      |                      | \$4,725,000          |                      |                      |                      |                     |                     | \$4,725,000          |                        |                     |
| 2017                                |             |  |             | \$8,175,000         |                     |                      | \$4,250,000          |                      |                      |                      |                      |                     |                     | \$12,425,000         |                        |                     |
| <b>BRIGHTON AT BAY COLONY Total</b> |             |  |             |                     | <b>\$15,650,000</b> | <b>\$34,562,500</b>  | <b>\$39,527,500</b>  |                      |                      | <b>\$7,600,000</b>   |                      |                     |                     | <b>\$97,340,000</b>  |                        |                     |
| CARLYSLE AT BAY COLONY              | 2009        |  |             |                     |                     |                      |                      | \$4,635,000          |                      |                      |                      |                     |                     | \$4,635,000          |                        |                     |
|                                     | 2010        |  |             |                     |                     |                      | \$3,970,000          | \$2,512,500          |                      |                      |                      |                     |                     | \$6,482,500          |                        |                     |
|                                     | 2011        |  |             |                     |                     |                      |                      | \$2,590,000          |                      |                      |                      |                     |                     | \$2,590,000          |                        |                     |

Pelican Bay Closed History Report  
YE 2017 Pelican Bay Closed Reports.xlsx  
Total Sales Price

| Total Volume Sold                  |             |   |             | Bdrms |             |                  |             |                     |                     |                     |                     |                     |                     |           | Grand Total         |             |                      |
|------------------------------------|-------------|---|-------------|-------|-------------|------------------|-------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-----------|---------------------|-------------|----------------------|
| Community                          | Description | Subdivision Condo                           | Year Closed | 0 Bed | 1 Bed       | 2 Bed            | 2+Den       | 3 Bed               | 3+Den               | 4 Bed               | 4+Den               | 5 Bed               | 5+Den               | 6 or More |                     |             |                      |
| Bay Colony                         | Condo       | CARLYSLE AT BAY COLONY                      | 2012        |       |             |                  |             | \$2,450,000         | \$1,750,000         |                     |                     |                     |                     |           | \$4,200,000         |             |                      |
|                                    |             |   | 2013        |       |             |                  |             | \$3,000,000         |                     |                     |                     |                     |                     |           | \$3,000,000         |             |                      |
|                                    |             |   | 2014        |       |             |                  | \$3,300,000 |                     |                     | \$3,355,000         |                     |                     |                     |           |                     | \$6,655,000 |                      |
|                                    |             |   | 2015        |       |             |                  |             |                     |                     | \$7,325,000         |                     |                     |                     |           |                     | \$7,325,000 |                      |
|                                    |             |   | 2016        |       |             |                  |             |                     |                     | \$6,550,000         |                     |                     |                     |           |                     | \$6,550,000 |                      |
|                                    |             | <b>CARLYSLE AT BAY COLONY Total</b>         |             |       |             |                  |             |                     |                     | <b>\$3,300,000</b>  | <b>\$9,420,000</b>  | <b>\$28,717,500</b> |                     |           |                     |             | <b>\$41,437,500</b>  |
|                                    |             | CONTESSA AT BAY COLONY                      | 2009        |       | \$1,700,000 |                  |             |                     |                     | \$1,762,000         | \$6,375,000         |                     |                     |           |                     |             | \$9,837,000          |
|                                    |             |   | 2010        |       | \$1,400,000 |                  |             |                     |                     |                     | \$4,100,000         |                     |                     |           |                     |             | \$5,500,000          |
|                                    |             |   | 2011        |       | \$4,745,000 |                  |             |                     |                     |                     | \$3,240,000         |                     | \$4,650,000         |           |                     |             | \$12,635,000         |
|                                    |             |   | 2012        |       |             |                  | \$1,325,000 |                     |                     | \$5,750,000         |                     |                     |                     |           |                     |             | \$7,075,000          |
|                                    |             |   | 2013        |       |             | \$1,825,000      | \$8,825,000 |                     |                     | \$4,380,000         |                     |                     | \$5,200,000         |           |                     |             | \$20,230,000         |
|                                    |             |   | 2014        |       |             | \$6,205,000      |             |                     |                     | \$5,900,000         |                     |                     | \$6,000,000         |           |                     |             | \$18,105,000         |
|                                    |             |   | 2015        |       |             |                  |             | \$3,975,000         |                     | \$5,525,000         |                     |                     |                     |           |                     |             | \$9,500,000          |
|                                    |             |   | 2016        |       |             |                  |             | \$2,800,000         |                     | \$4,750,000         |                     |                     |                     |           |                     |             | \$7,550,000          |
|                                    |             |   | 2017        |       |             | \$2,650,000      |             |                     |                     | \$3,250,000         |                     | \$5,600,000         |                     |           |                     |             | \$11,500,000         |
|                                    |             | <b>CONTESSA AT BAY COLONY Total</b>         |             |       |             |                  |             | <b>\$18,525,000</b> | <b>\$16,925,000</b> | <b>\$5,012,000</b>  | <b>\$40,020,000</b> | <b>\$5,600,000</b>  | <b>\$15,850,000</b> |           |                     |             | <b>\$101,932,000</b> |
|                                    |             | MANSION LA PALMA AT BAY COLONY              | 2009        |       |             |                  |             |                     |                     | \$1,000,000         |                     |                     |                     |           |                     |             | \$1,000,000          |
|                                    |             |   | 2011        |       |             |                  |             |                     |                     | \$998,000           |                     |                     |                     |           |                     |             | \$998,000            |
|                                    |             |   | 2014        |       |             |                  |             |                     |                     | \$1,872,500         |                     | \$2,300,000         |                     |           |                     |             | \$4,172,500          |
|                                    |             |   | 2015        |       |             |                  |             | \$1,480,000         |                     | \$7,080,000         |                     | \$3,125,000         |                     |           |                     |             | \$11,685,000         |
|                                    |             |   | 2016        |       |             |                  |             |                     |                     | \$725,000           |                     |                     |                     |           |                     |             | \$725,000            |
|                                    |             |   | 2017        |       |             |                  |             |                     |                     | \$2,042,400         |                     |                     |                     |           |                     |             | \$2,042,400          |
|                                    |             | <b>MANSION LA PALMA AT BAY COLONY Total</b> |             |       |             |                  |             |                     |                     | <b>\$1,480,000</b>  | <b>\$13,717,900</b> | <b>\$5,425,000</b>  |                     |           |                     |             | <b>\$20,622,900</b>  |
|                                    |             | MARQUESA AT BAY COLONY                      | 2009        |       | \$1,050,000 |                  |             |                     |                     |                     |                     |                     |                     |           |                     |             | \$1,050,000          |
|                                    |             |   | 2010        |       |             |                  |             |                     |                     | \$1,100,000         |                     |                     |                     |           |                     |             | \$1,100,000          |
|                                    |             |   | 2011        |       |             |                  |             | \$800,000           |                     | \$1,250,000         |                     |                     |                     |           |                     |             | \$2,050,000          |
|                                    |             |   | 2012        |       |             | \$1,200,000      |             |                     |                     | \$1,375,000         |                     |                     |                     |           |                     |             | \$2,575,000          |
|                                    |             |   | 2013        |       |             |                  | \$3,520,000 |                     |                     | \$2,600,000         |                     |                     |                     |           |                     |             | \$6,120,000          |
|                                    |             |   | 2014        |       |             |                  |             | \$2,435,000         |                     |                     |                     |                     |                     |           |                     |             | \$2,435,000          |
|                                    |             |   | 2015        |       |             |                  |             | \$2,760,000         |                     | \$1,199,000         |                     |                     |                     |           |                     |             | \$3,959,000          |
|                                    |             |   | 2016        |       |             |                  |             | \$1,525,000         |                     | \$1,750,000         |                     |                     |                     |           |                     |             | \$3,275,000          |
|                                    |             |   | 2017        |       |             |                  |             | \$1,525,000         |                     |                     |                     |                     |                     |           |                     |             | \$1,525,000          |
|                                    |             | <b>MARQUESA AT BAY COLONY Total</b>         |             |       |             |                  |             | <b>\$2,250,000</b>  | <b>\$12,565,000</b> | <b>\$9,274,000</b>  |                     |                     |                     |           |                     |             | <b>\$24,089,000</b>  |
|                                    |             | REMINGTON AT BAY COLONY                     | 2009        |       | \$175,000   |                  |             |                     |                     | \$3,300,000         |                     |                     |                     |           |                     |             | \$3,475,000          |
|                                    |             |   | 2010        |       |             |                  |             |                     |                     | \$3,345,000         |                     |                     | \$7,900,000         |           |                     |             | \$11,245,000         |
|                                    |             |   | 2011        |       |             |                  |             |                     |                     | \$2,375,000         |                     |                     |                     |           |                     |             | \$2,375,000          |
|                                    |             |   | 2012        |       |             |                  |             |                     |                     | \$2,050,000         |                     |                     |                     |           |                     |             | \$2,050,000          |
|                                    |             |   | 2013        |       |             |                  |             |                     |                     | \$3,250,000         |                     |                     | \$6,350,000         |           |                     |             | \$9,600,000          |
|                                    |             |   | 2014        |       |             |                  |             |                     |                     | \$15,795,000        |                     |                     |                     |           |                     |             | \$15,795,000         |
|                                    |             |   | 2015        |       |             |                  |             |                     |                     | \$11,628,200        | \$6,377,000         |                     |                     |           |                     |             | \$18,005,200         |
|                                    |             |   | 2016        |       |             |                  |             |                     |                     | \$5,684,000         |                     |                     |                     |           |                     |             | \$5,684,000          |
|                                    |             | 2017  |             |       |             |                  |             | \$3,800,000         |                     | \$5,100,000         |                     |                     |                     |           |                     | \$8,900,000 |                      |
|                                    |             | <b>REMINGTON AT BAY COLONY Total</b>        |             |       |             | <b>\$175,000</b> |             |                     |                     | <b>\$3,800,000</b>  | <b>\$47,427,200</b> | <b>\$11,477,000</b> | <b>\$14,250,000</b> |           |                     |             | <b>\$77,129,200</b>  |
|                                    |             | SALERNO AT BAY COLONY                       | 2009        |       |             |                  |             |                     |                     |                     | \$3,650,000         |                     |                     |           |                     |             | \$3,650,000          |
|                                    |             |   | 2010        |       |             |                  |             |                     |                     | \$3,350,000         |                     |                     |                     |           |                     |             | \$3,350,000          |
|                                    |             |   | 2011        |       |             |                  |             |                     |                     | \$1,100,000         | \$4,800,000         |                     |                     |           |                     |             | \$5,900,000          |
|                                    |             |   | 2012        |       |             |                  |             |                     |                     |                     | \$1,750,000         |                     |                     |           |                     |             | \$1,750,000          |
| 2013                               |             |   |             |       | \$1,600,000 |                  |             |                     | \$3,287,500         |                     |                     | \$3,600,000         |                     |           | \$8,487,500         |             |                      |
| 2014                               |             |   |             |       |             |                  |             | \$8,393,500         |                     |                     |                     |                     |                     |           | \$8,393,500         |             |                      |
| 2015                               |             |   |             |       |             |                  |             | \$5,890,000         | \$1,695,000         |                     |                     |                     |                     |           | \$7,585,000         |             |                      |
| 2017                               |             |   |             |       |             |                  |             | \$5,960,000         | \$5,732,500         |                     |                     |                     |                     |           | \$11,692,500        |             |                      |
| <b>SALERNO AT BAY COLONY Total</b> |             |   |             |       |             |                  |             | <b>\$1,600,000</b>  | <b>\$24,693,500</b> | <b>\$20,915,000</b> |                     | <b>\$3,600,000</b>  |                     |           | <b>\$50,808,500</b> |             |                      |
| TOSCANA AT BAY COLONY              | 2009        |   |             |       |             | \$2,150,000      |             | \$6,645,000         |                     |                     |                     |                     |                     |           | \$8,795,000         |             |                      |
|                                    | 2010        |   |             |       |             |                  |             | \$1,925,000         |                     | \$3,150,000         |                     |                     |                     |           | \$5,075,000         |             |                      |
|                                    | 2011        |   |             |       |             |                  |             | \$1,200,000         | \$1,555,000         | \$3,350,000         |                     |                     |                     |           | \$6,105,000         |             |                      |
|                                    | 2012        |   |             |       |             |                  |             | \$1,560,000         |                     |                     |                     |                     |                     |           | \$1,560,000         |             |                      |
|                                    | 2013        |   |             |       |             |                  |             | \$15,830,804        |                     |                     |                     |                     |                     |           | \$15,830,804        |             |                      |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Total Sales Price

| Total Volume Sold |                            |   |             | Bdrms     |       |              |                    |                     |                     |                     |                     |                     |                     | Grand Total         |                      |
|-------------------|----------------------------|---|-------------|-----------|-------|--------------|--------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------|
| Community         | Description                | Subdivision Condo                         | Year Closed | 0 Bed     | 1 Bed | 2 Bed        | 2+Den              | 3 Bed               | 3+Den               | 4 Bed               | 4+Den               | 5 Bed               | 5+Den               |                     | 6 or More            |
| Bay Colony        | Condo                      | TOSCANA AT BAY COLONY                     | 2014        |           |       |              |                    | \$9,755,000         |                     |                     |                     |                     |                     |                     | \$9,755,000          |
|                   |                            |   | 2015        |           |       |              |                    | \$1,100,000         | \$2,250,000         |                     |                     |                     |                     |                     | \$3,350,000          |
|                   |                            |   | 2016        |           |       |              |                    | \$2,425,000         | \$2,200,000         |                     |                     |                     |                     |                     | \$4,625,000          |
|                   |                            |   | 2017        |           |       |              |                    | \$8,860,000         | \$1,950,000         |                     |                     |                     |                     |                     | \$10,810,000         |
|                   |                            | <b>TOSCANA AT BAY COLONY Total</b>        |             |           |       |              | <b>\$2,150,000</b> | <b>\$49,300,804</b> | <b>\$7,955,000</b>  | <b>\$6,500,000</b>  |                     |                     |                     |                     | <b>\$65,905,804</b>  |
|                   |                            | TRIESTE AT BAY COLONY                     | 2009        |           |       |              |                    | \$2,145,000         | \$4,450,000         |                     |                     |                     |                     |                     | \$6,595,000          |
|                   |                            |   | 2010        |           |       |              |                    | \$3,675,000         | \$4,725,000         | \$3,250,000         |                     |                     |                     |                     | \$11,650,000         |
|                   |                            |   | 2011        |           |       |              |                    | \$1,900,000         | \$3,848,000         | \$1,600,000         |                     |                     |                     |                     | \$7,348,000          |
|                   |                            |   | 2012        |           |       |              |                    |                     | \$2,125,000         | \$3,250,000         |                     |                     |                     |                     | \$5,375,000          |
|                   |                            |   | 2013        |           |       |              |                    | \$1,812,500         | \$4,110,000         |                     |                     |                     | \$4,350,000         |                     | \$10,272,500         |
|                   |                            |   | 2014        |           |       |              |                    | \$14,172,500        | \$4,850,000         | \$6,930,000         |                     |                     |                     |                     | \$25,952,500         |
|                   |                            |   | 2015        |           |       |              |                    | \$5,835,000         | \$7,650,000         |                     |                     |                     |                     |                     | \$13,485,000         |
|                   |                            |   | 2016        |           |       |              |                    | \$2,350,000         | \$3,700,000         | \$3,250,000         |                     | \$6,150,000         |                     |                     | \$15,450,000         |
|                   |                            | <b>TRIESTE AT BAY COLONY Total</b>        |             |           |       |              |                    | <b>\$31,890,000</b> | <b>\$35,458,000</b> | <b>\$18,280,000</b> |                     | <b>\$6,150,000</b>  | <b>\$4,350,000</b>  |                     | <b>\$96,128,000</b>  |
|                   |                            | WINDSOR AT BAY COLONY                     | 2009        |           |       |              |                    |                     |                     | \$5,100,000         |                     |                     |                     |                     | \$5,100,000          |
|                   |                            |   | 2010        |           |       |              |                    |                     |                     | \$4,800,000         |                     |                     |                     |                     | \$4,800,000          |
|                   |                            |   | 2012        |           |       |              |                    |                     |                     | \$5,500,000         |                     |                     |                     | \$7,000,000         | \$12,500,000         |
|                   |                            |   | 2013        |           |       |              |                    |                     |                     |                     |                     |                     | \$6,600,000         |                     | \$6,600,000          |
|                   |                            |   | 2014        |           |       |              |                    |                     |                     | \$24,315,000        |                     |                     |                     |                     | \$24,315,000         |
|                   |                            |   | 2016        |           |       |              |                    |                     |                     | \$20,200,000        |                     |                     |                     |                     | \$20,200,000         |
|                   |                            | <b>WINDSOR AT BAY COLONY Total</b>        |             |           |       |              |                    |                     |                     | <b>\$59,915,000</b> |                     |                     |                     | <b>\$13,600,000</b> | <b>\$73,515,000</b>  |
|                   | <b>Condo Total</b>         |   |             | \$175,000 |       | \$20,775,000 | \$59,520,000       | \$211,430,404       | \$237,340,500       | \$52,983,000        | \$115,895,000       | \$3,600,000         | \$12,650,000        | \$26,200,000        | \$740,568,904        |
|                   | Single Family              | BAY COLONY SHORES                         | 2009        |           |       |              |                    |                     |                     | \$13,575,000        | \$3,500,000         | \$3,400,000         |                     |                     | \$20,475,000         |
|                   |                            |   | 2010        |           |       |              |                    | \$2,800,000         | \$2,150,000         | \$3,750,000         | \$3,750,000         | \$3,400,000         | \$3,900,000         |                     | \$12,600,000         |
|                   |                            |   | 2011        |           |       |              |                    | \$3,250,000         |                     | \$3,000,000         |                     |                     |                     |                     | \$6,250,000          |
|                   |                            |   | 2012        |           |       |              |                    |                     |                     | \$5,350,000         |                     |                     |                     |                     | \$5,350,000          |
|                   |                            |   | 2014        |           |       |              |                    |                     |                     | \$6,775,000         |                     |                     | \$5,250,000         |                     | \$12,025,000         |
|                   |                            |   | 2015        |           |       |              |                    |                     |                     |                     | \$3,875,000         | \$8,900,000         | \$15,300,000        |                     | \$28,075,000         |
|                   |                            |   | 2016        |           |       |              |                    |                     |                     |                     | \$7,200,000         | \$4,272,300         |                     |                     | \$11,472,300         |
|                   |                            |   | 2017        |           |       |              |                    |                     |                     | \$3,800,000         | \$3,150,000         |                     |                     |                     | \$6,950,000          |
|                   |                            | <b>BAY COLONY SHORES Total</b>            |             |           |       |              |                    | <b>\$6,050,000</b>  | <b>\$2,150,000</b>  | <b>\$32,500,000</b> | <b>\$14,275,000</b> | <b>\$19,500,000</b> | <b>\$28,722,300</b> |                     | <b>\$103,197,300</b> |
|                   |                            | STRAND AT BAY COLONY                      | 2009        |           |       |              |                    |                     |                     | \$23,500,000        |                     |                     | \$16,400,000        |                     | \$39,900,000         |
|                   |                            |   | 2011        |           |       |              |                    |                     |                     | \$12,000,000        |                     | \$10,000,000        |                     |                     | \$22,000,000         |
|                   |                            |   | 2015        |           |       |              |                    |                     |                     |                     |                     | \$24,500,000        |                     |                     | \$24,500,000         |
|                   |                            | <b>STRAND AT BAY COLONY Total</b>         |             |           |       |              |                    |                     |                     | <b>\$35,500,000</b> |                     | <b>\$10,000,000</b> | <b>\$40,900,000</b> |                     | <b>\$86,400,000</b>  |
|                   | <b>Single Family Total</b> |   |             |           |       |              |                    |                     | <b>\$6,050,000</b>  | <b>\$2,150,000</b>  | <b>\$68,000,000</b> | <b>\$14,275,000</b> | <b>\$29,500,000</b> | <b>\$69,622,300</b> | <b>\$189,597,300</b> |
|                   | Villa                      | VILLA LA PALMA AT BAY COLONY              | 2009        |           |       |              |                    | \$1,750,000         | \$1,800,000         |                     |                     |                     |                     |                     | \$3,550,000          |
|                   |                            |   | 2010        |           |       |              |                    | \$1,750,000         |                     |                     |                     |                     |                     |                     | \$1,750,000          |
|                   |                            |   | 2013        |           |       |              |                    |                     |                     |                     |                     | \$1,650,000         |                     |                     | \$1,650,000          |
|                   |                            |   | 2014        |           |       |              |                    | \$2,300,000         |                     |                     |                     |                     |                     |                     | \$2,300,000          |
|                   |                            |   | 2015        |           |       |              |                    | \$2,025,000         | \$2,600,000         | \$2,825,000         |                     |                     |                     |                     | \$7,450,000          |
|                   |                            |   | 2016        |           |       |              |                    | \$5,426,013         |                     |                     |                     |                     |                     |                     | \$5,426,013          |
|                   |                            | <b>VILLA LA PALMA AT BAY COLONY Total</b> |             |           |       |              |                    | <b>\$13,251,013</b> | <b>\$1,800,000</b>  | <b>\$2,600,000</b>  | <b>\$2,825,000</b>  | <b>\$1,650,000</b>  |                     |                     | <b>\$22,126,013</b>  |
|                   |                            | VIZCAYA AT BAY COLONY                     | 2009        |           |       |              |                    |                     | \$1,875,000         |                     |                     |                     |                     |                     | \$1,875,000          |
|                   |                            |   | 2010        |           |       |              |                    | \$5,040,000         | \$1,250,000         | \$2,425,000         |                     |                     |                     |                     | \$8,715,000          |
|                   |                            |   | 2011        |           |       |              |                    | \$1,500,000         |                     |                     |                     |                     |                     |                     | \$1,500,000          |
|                   |                            |   | 2012        |           |       |              |                    | \$1,817,500         | \$2,300,000         | \$2,300,000         |                     |                     |                     |                     | \$6,417,500          |
|                   |                            |   | 2013        |           |       |              |                    | \$6,145,000         |                     |                     |                     |                     |                     |                     | \$6,145,000          |
|                   |                            |   | 2014        |           |       |              |                    | \$6,200,000         | \$3,317,000         |                     |                     |                     |                     |                     | \$9,517,000          |
|                   |                            |   | 2015        |           |       |              |                    |                     |                     | \$3,750,000         |                     |                     |                     |                     | \$3,750,000          |
|                   |                            |   | 2016        |           |       |              |                    | \$2,650,000         |                     |                     |                     |                     |                     |                     | \$2,650,000          |
|                   |                            |   | 2017        |           |       |              |                    | \$3,200,000         |                     |                     |                     |                     |                     |                     | \$3,200,000          |
|                   |                            | <b>VIZCAYA AT BAY COLONY Total</b>        |             |           |       |              |                    | <b>\$24,735,000</b> | <b>\$4,942,500</b>  | <b>\$8,042,000</b>  | <b>\$6,050,000</b>  |                     |                     |                     | <b>\$43,769,500</b>  |
|                   | <b>Villa Total</b>         |   |             |           |       |              |                    | <b>\$37,986,013</b> | <b>\$6,742,500</b>  | <b>\$10,642,000</b> | <b>\$8,875,000</b>  | <b>\$1,650,000</b>  |                     |                     | <b>\$65,895,513</b>  |
| Bay Colony        | <b>Total</b>               |   |             | \$175,000 |       | \$20,775,000 | \$59,520,000       | \$249,416,417       | \$250,133,000       | \$65,775,000        | \$192,770,000       | \$19,525,000        | \$42,150,000        | \$95,822,300        | \$996,061,717        |

**Pelican Bay Closed History Report**  
 YE 2017 Pelican Bay Closed Reports.xlsx  
 Total Sales Price

| Total Volume Sold  |             |                   |             | Bdrms              |                  |                      |                      |                      |                      |                      |                      |                     |                     |                      |                        |
|--------------------|-------------|-------------------|-------------|--------------------|------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|---------------------|---------------------|----------------------|------------------------|
| Community          | Description | Subdivision Condo | Year Closed | 0 Bed              | 1 Bed            | 2 Bed                | 2+Den                | 3 Bed                | 3+Den                | 4 Bed                | 4+Den                | 5 Bed               | 5+Den               | 6 or More            | Grand Total            |
| <b>Grand Total</b> |             |                   |             | <b>\$1,390,000</b> | <b>\$325,500</b> | <b>\$274,042,500</b> | <b>\$357,531,180</b> | <b>\$964,500,664</b> | <b>\$694,492,036</b> | <b>\$176,745,500</b> | <b>\$398,175,850</b> | <b>\$31,040,000</b> | <b>\$66,335,000</b> | <b>\$102,492,300</b> | <b>\$3,067,070,530</b> |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed Quarterly Breakdown

|             |             |                              |             | Qtr Data    |             |                     |             |                     |              |                     |             | Total Sold Volume  | Total Sold Units |                     |              |    |
|-------------|-------------|------------------------------|-------------|-------------|-------------|---------------------|-------------|---------------------|--------------|---------------------|-------------|--------------------|------------------|---------------------|--------------|----|
|             |             |                              |             | 1           |             | 2                   |             | 3                   |              | 4                   |             |                    |                  |                     |              |    |
| Community   | Description | Subdivision Condo            | Year Closed | Sold Volume | Sold Units  | Sold Volume         | Sold Units  | Sold Volume         | Sold Units   | Sold Volume         | Sold Units  |                    |                  |                     |              |    |
| Pelican Bay | Condo       | AVALON                       | 2009        | \$395,500   | 1           | \$418,750           | 1           | \$880,000           | 2            |                     |             | \$1,694,250        | 4                |                     |              |    |
|             |             |                              | 2010        |             |             | \$719,000           | 2           |                     |              | \$350,000           | 1           | \$1,069,000        | 3                |                     |              |    |
|             |             |                              | 2011        | \$1,300,000 | 3           | \$1,311,500         | 4           | \$352,000           | 1            |                     |             | \$2,963,500        | 8                |                     |              |    |
|             |             |                              | 2012        | \$1,817,500 | 5           | \$2,219,250         | 6           |                     |              |                     |             | \$4,036,750        | 11               |                     |              |    |
|             |             |                              | 2013        | \$1,052,500 | 3           | \$1,390,000         | 4           | \$370,000           | 1            | \$676,000           | 2           | \$3,488,500        | 10               |                     |              |    |
|             |             |                              | 2014        | \$730,000   | 2           | \$1,155,000         | 3           | \$1,195,000         | 3            | \$891,000           | 2           | \$3,971,000        | 10               |                     |              |    |
|             |             |                              | 2015        | \$1,332,500 | 3           | \$849,000           | 2           |                     |              |                     |             | \$2,181,500        | 5                |                     |              |    |
|             |             |                              | 2016        |             |             | \$495,000           | 1           | \$857,000           | 2            | \$530,000           | 1           | \$1,882,000        | 4                |                     |              |    |
|             |             | 2017                         | \$895,000   | 2           | \$1,825,000 | 4                   | \$1,172,500 | 3                   | \$355,000    | 1                   | \$4,247,500 | 10                 |                  |                     |              |    |
|             |             | <b>AVALON Total</b>          |             |             |             | <b>\$7,523,000</b>  | <b>19</b>   | <b>\$10,382,500</b> | <b>27</b>    | <b>\$4,826,500</b>  | <b>12</b>   | <b>\$2,802,000</b> | <b>7</b>         | <b>\$25,534,000</b> | <b>65</b>    |    |
|             |             | BARRINGTON CLUB              |             |             |             |                     |             | \$400,000           | 1            | \$355,500           | 1           |                    |                  | \$755,500           | 2            |    |
|             |             |                              |             |             |             | 2010                | \$1,445,450 | 4                   |              |                     |             | \$380,000          | 1                | \$1,825,450         | 5            |    |
|             |             |                              |             |             |             | 2011                | \$375,000   | 1                   | \$1,053,000  | 3                   |             |                    |                  | \$1,428,000         | 4            |    |
|             |             |                              |             |             |             | 2012                | \$300,000   | 1                   |              |                     |             |                    |                  | \$300,000           | 1            |    |
|             |             |                              |             |             |             | 2013                | \$335,000   | 1                   |              |                     | \$387,000   | 1                  | \$300,000        | 1                   | \$1,022,000  | 3  |
|             |             |                              |             |             |             | 2014                | \$338,000   | 1                   | \$350,000    | 1                   | \$360,000   | 1                  | \$405,000        | 1                   | \$1,453,000  | 4  |
|             |             |                              |             |             |             | 2015                | \$1,370,000 | 3                   |              |                     | \$935,000   | 2                  | \$827,500        | 2                   | \$3,132,500  | 7  |
|             |             |                              |             |             |             | 2016                |             |                     | \$940,000    | 2                   |             |                    | \$430,000        | 1                   | \$1,370,000  | 3  |
|             |             |                              |             |             |             | 2017                |             |                     | \$1,370,000  | 3                   | \$400,000   | 1                  |                  |                     | \$1,770,000  | 4  |
|             |             | <b>BARRINGTON CLUB Total</b> |             |             |             | <b>\$4,163,450</b>  | <b>11</b>   | <b>\$4,113,000</b>  | <b>10</b>    | <b>\$2,437,500</b>  | <b>6</b>    | <b>\$2,342,500</b> | <b>6</b>         | <b>\$13,056,450</b> | <b>33</b>    |    |
|             |             | BREAKWATER                   |             |             |             |                     |             | \$435,000           | 1            | \$1,635,000         | 3           | \$480,000          | 1                | \$2,550,000         | 5            |    |
|             |             |                              |             |             |             | 2010                | \$1,365,000 | 3                   | \$1,635,000  | 3                   | \$474,500   | 1                  | \$950,000        | 2                   | \$4,424,500  | 9  |
|             |             |                              |             |             |             | 2011                | \$1,499,900 | 3                   | \$1,020,000  | 2                   | \$3,140,900 | 7                  | \$894,900        | 2                   | \$6,555,700  | 14 |
|             |             |                              |             |             |             | 2012                | \$485,000   | 1                   | \$1,287,500  | 3                   |             |                    |                  |                     | \$1,772,500  | 4  |
|             |             |                              |             |             |             | 2013                | \$2,777,500 | 6                   | \$1,721,000  | 4                   | \$1,536,000 | 3                  |                  |                     | \$6,034,500  | 13 |
|             |             |                              |             |             |             | 2014                | \$1,075,000 | 2                   | \$600,000    | 1                   |             |                    | \$1,204,000      | 2                   | \$2,879,000  | 5  |
|             |             |                              |             |             |             | 2015                | \$735,000   | 1                   | \$1,719,000  | 3                   | \$1,957,500 | 3                  | \$1,328,000      | 2                   | \$5,739,500  | 9  |
|             |             |                              |             |             |             | 2016                | \$2,391,000 | 3                   | \$1,574,900  | 2                   | \$770,000   | 1                  | \$705,000        | 1                   | \$5,440,900  | 7  |
|             |             |                              |             |             |             | 2017                | \$1,115,000 | 2                   | \$4,170,900  | 6                   | \$3,697,000 | 6                  | \$2,142,000      | 3                   | \$11,124,900 | 17 |
|             |             | <b>BREAKWATER Total</b>      |             |             |             | <b>\$11,443,400</b> | <b>21</b>   | <b>\$14,163,300</b> | <b>25</b>    | <b>\$13,210,900</b> | <b>24</b>   | <b>\$7,703,900</b> | <b>13</b>        | <b>\$46,521,500</b> | <b>83</b>    |    |
|             |             | CALAIS                       |             |             |             |                     |             | \$894,000           | 2            | \$380,000           | 1           |                    |                  | \$1,274,000         | 3            |    |
|             |             |                              |             |             |             | 2010                |             |                     | \$1,794,500  | 3                   | \$1,325,000 | 3                  |                  |                     | \$3,119,500  | 6  |
|             |             |                              |             |             |             | 2011                |             |                     |              |                     | \$1,124,000 | 2                  | \$1,045,000      | 2                   | \$2,169,000  | 4  |
|             |             |                              |             |             |             | 2012                |             |                     | \$1,405,000  | 3                   |             |                    |                  |                     | \$1,405,000  | 3  |
|             |             |                              |             |             |             | 2013                | \$880,000   | 2                   | \$2,261,900  | 4                   |             |                    |                  |                     | \$3,141,900  | 6  |
|             |             |                              |             |             |             | 2014                | \$630,000   | 1                   | \$1,139,000  | 2                   | \$2,208,100 | 4                  | \$1,070,000      | 2                   | \$5,047,100  | 9  |
|             |             |                              |             |             |             | 2015                | \$620,000   | 1                   | \$645,000    | 1                   | \$1,135,000 | 2                  |                  |                     | \$2,400,000  | 4  |
|             |             |                              |             |             |             | 2016                |             |                     | \$2,445,000  | 3                   | \$1,560,000 | 2                  | \$529,000        | 1                   | \$4,534,000  | 6  |
|             |             |                              |             |             |             | 2017                | \$1,365,000 | 2                   | \$2,549,000  | 4                   | \$750,000   | 1                  |                  |                     | \$4,664,000  | 7  |
|             |             | <b>CALAIS Total</b>          |             |             |             | <b>\$3,495,000</b>  | <b>6</b>    | <b>\$13,133,400</b> | <b>22</b>    | <b>\$8,482,100</b>  | <b>15</b>   | <b>\$2,644,000</b> | <b>5</b>         | <b>\$27,754,500</b> | <b>48</b>    |    |
|             |             | CAP FERRAT                   |             |             |             |                     |             | \$1,470,000         | 1            | \$1,020,000         | 1           |                    |                  | \$2,490,000         | 2            |    |
|             |             |                              |             |             |             | 2010                | \$2,700,000 | 1                   | \$1,500,000  | 1                   | \$3,150,000 | 1                  | \$6,850,000      | 2                   | \$14,200,000 | 5  |
|             |             |                              |             |             |             | 2011                |             |                     | \$10,825,000 | 4                   | \$1,756,000 | 1                  | \$2,350,000      | 1                   | \$14,931,000 | 6  |
|             |             |                              |             |             |             | 2012                | \$1,850,000 | 1                   | \$7,000,000  | 3                   |             |                    |                  |                     | \$8,850,000  | 4  |
|             |             |                              |             |             |             | 2013                | \$2,235,000 | 1                   | \$9,250,000  | 3                   | \$4,550,000 | 2                  | \$1,740,000      | 1                   | \$17,775,000 | 7  |
|             |             |                              |             |             |             | 2014                | \$5,194,000 | 3                   | \$10,300,000 | 3                   | \$3,025,000 | 1                  | \$2,100,000      | 1                   | \$20,619,000 | 8  |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed Quarterly Breakdown

|             |             |                                       |             | Qtr Data     |                     |             |                     |             |                     |             |                     | Total Sold Volume | Total Sold Units     |           |
|-------------|-------------|---------------------------------------|-------------|--------------|---------------------|-------------|---------------------|-------------|---------------------|-------------|---------------------|-------------------|----------------------|-----------|
|             |             |                                       |             | 1            | 2                   | 3           | 4                   | 1           | 2                   | 3           | 4                   |                   |                      |           |
| Pelican Bay | Condo       | CAP FERRAT                            | 2015        | \$9,500,000  | 3                   | \$9,695,000 | 3                   | \$4,265,000 | 2                   | \$3,700,000 | 1                   | \$27,160,000      | 9                    |           |
|             |             |                                       | 2016        | \$9,275,000  | 3                   | \$6,900,000 | 2                   | \$2,050,000 | 1                   |             |                     | \$18,225,000      | 6                    |           |
|             |             |                                       | 2017        | \$10,263,750 | 4                   | \$3,300,000 | 1                   | \$3,225,000 | 1                   |             |                     | \$16,788,750      | 6                    |           |
|             |             | <b>CAP FERRAT Total</b>               |             |              | <b>\$42,487,750</b> | <b>17</b>   | <b>\$58,770,000</b> | <b>20</b>   | <b>\$23,041,000</b> | <b>10</b>   | <b>\$16,740,000</b> | <b>6</b>          | <b>\$141,038,750</b> | <b>53</b> |
|             |             | CHANTECLAIR MAISONNETTES              | 2009        |              |                     |             |                     |             |                     |             | \$325,000           | 1                 | \$325,000            | 1         |
|             |             |                                       | 2010        |              |                     |             |                     | \$330,000   | 1                   |             |                     |                   | \$330,000            | 1         |
|             |             |                                       | 2011        | \$386,000    | 1                   | \$1,251,500 | 4                   |             |                     | \$267,500   | 1                   |                   | \$1,905,000          | 6         |
|             |             |                                       | 2014        | \$395,000    | 1                   |             |                     |             |                     |             |                     |                   | \$395,000            | 1         |
|             |             |                                       | 2017        | \$1,060,000  | 2                   | \$550,000   | 1                   |             |                     |             |                     |                   | \$1,610,000          | 3         |
|             |             | <b>CHANTECLAIR MAISONNETTES Total</b> |             |              | <b>\$1,841,000</b>  | <b>4</b>    | <b>\$1,801,500</b>  | <b>5</b>    | <b>\$330,000</b>    | <b>1</b>    | <b>\$592,500</b>    | <b>2</b>          | <b>\$4,565,000</b>   | <b>12</b> |
|             |             | CHATEAUMERE                           | 2009        |              |                     | \$760,000   | 2                   |             |                     |             | \$572,500           | 1                 | \$1,332,500          | 3         |
|             |             |                                       | 2010        | \$368,000    | 1                   |             |                     |             |                     |             | \$785,000           | 2                 | \$1,153,000          | 3         |
|             |             |                                       | 2011        |              |                     |             |                     |             |                     |             | \$400,000           | 1                 | \$400,000            | 1         |
|             |             |                                       | 2012        | \$405,000    | 1                   | \$690,000   | 2                   |             |                     |             |                     |                   | \$1,095,000          | 3         |
|             |             |                                       | 2013        |              |                     | \$917,500   | 2                   | \$966,000   | 2                   | \$540,000   | 1                   |                   | \$2,423,500          | 5         |
|             |             |                                       | 2014        | \$475,000    | 1                   | \$1,485,000 | 3                   | \$474,000   | 1                   | \$454,000   | 1                   |                   | \$2,888,000          | 6         |
|             |             |                                       | 2015        |              |                     | \$3,277,350 | 6                   |             |                     | \$1,300,000 | 2                   |                   | \$4,577,350          | 8         |
|             |             |                                       | 2016        | \$779,000    | 1                   |             |                     |             |                     | \$625,000   | 1                   |                   | \$1,404,000          | 2         |
|             |             | 2017                                  | \$974,000   | 2            | \$725,000           | 1           | \$545,000           | 1           | \$450,000           | 1           |                     | \$2,694,000       | 5                    |           |
|             |             | <b>CHATEAUMERE Total</b>              |             |              | <b>\$3,001,000</b>  | <b>6</b>    | <b>\$7,854,850</b>  | <b>16</b>   | <b>\$1,985,000</b>  | <b>4</b>    | <b>\$5,126,500</b>  | <b>10</b>         | <b>\$17,967,350</b>  | <b>36</b> |
|             |             | CHATEAUMERE ROYALE                    | 2009        |              |                     | \$385,000   | 1                   | \$364,500   | 1                   |             |                     |                   | \$749,500            | 2         |
|             |             |                                       | 2010        |              |                     | \$1,115,000 | 2                   |             |                     |             |                     |                   | \$1,115,000          | 2         |
|             |             |                                       | 2011        | \$465,000    | 1                   | \$815,500   | 2                   | \$362,500   | 1                   |             |                     |                   | \$1,643,000          | 4         |
|             |             |                                       | 2012        |              |                     | \$1,100,000 | 1                   |             |                     |             |                     |                   | \$1,100,000          | 1         |
|             |             |                                       | 2013        | \$499,900    | 1                   | \$1,593,000 | 3                   | \$450,000   | 1                   |             |                     |                   | \$2,542,900          | 5         |
|             |             |                                       | 2014        |              |                     | \$540,000   | 1                   |             |                     |             |                     |                   | \$540,000            | 1         |
|             |             |                                       | 2015        | \$570,000    | 1                   | \$547,000   | 1                   |             |                     |             |                     |                   | \$1,117,000          | 2         |
|             |             | 2016                                  |             |              | \$1,155,000         | 2           |                     |             | \$450,000           | 1           |                     | \$1,605,000       | 3                    |           |
|             |             | <b>CHATEAUMERE ROYALE Total</b>       |             |              | <b>\$1,534,900</b>  | <b>3</b>    | <b>\$7,250,500</b>  | <b>13</b>   | <b>\$1,177,000</b>  | <b>3</b>    | <b>\$450,000</b>    | <b>1</b>          | <b>\$10,412,400</b>  | <b>20</b> |
|             |             | CLARIDGE                              | 2009        |              |                     | \$1,150,000 | 1                   |             |                     |             |                     |                   | \$1,150,000          | 1         |
|             |             |                                       | 2010        |              |                     | \$894,000   | 1                   |             |                     |             |                     |                   | \$894,000            | 1         |
|             |             |                                       | 2011        | \$2,315,000  | 3                   | \$1,575,000 | 2                   |             |                     | \$505,000   | 1                   |                   | \$4,395,000          | 6         |
|             |             |                                       | 2012        | \$1,189,000  | 1                   | \$2,750,000 | 3                   |             |                     |             |                     |                   | \$3,939,000          | 4         |
|             |             |                                       | 2013        | \$1,030,000  | 1                   | \$1,032,547 | 1                   | \$950,000   | 1                   | \$1,792,500 | 2                   |                   | \$4,805,047          | 5         |
|             |             |                                       | 2014        | \$1,115,000  | 1                   | \$3,069,000 | 3                   | \$3,180,000 | 3                   | \$1,450,000 | 1                   |                   | \$8,814,000          | 8         |
|             |             |                                       | 2015        | \$1,175,000  | 1                   | \$1,508,750 | 1                   |             |                     |             |                     |                   | \$2,683,750          | 2         |
|             |             |                                       | 2016        | \$5,617,500  | 4                   |             |                     | \$820,000   | 1                   |             |                     |                   | \$6,437,500          | 5         |
|             |             | 2017                                  | \$2,200,000 | 2            | \$1,595,000         | 1           | \$1,365,000         | 1           |                     |             |                     | \$5,160,000       | 4                    |           |
|             |             | <b>CLARIDGE Total</b>                 |             |              | <b>\$14,641,500</b> | <b>13</b>   | <b>\$13,574,297</b> | <b>13</b>   | <b>\$6,315,000</b>  | <b>6</b>    | <b>\$3,747,500</b>  | <b>4</b>          | <b>\$38,278,297</b>  | <b>36</b> |
|             |             | CORONADO                              | 2009        | \$990,000    | 1                   | \$3,800,000 | 3                   | \$1,065,000 | 1                   | \$2,160,000 | 2                   |                   | \$8,015,000          | 7         |
| 2010        | \$3,100,000 |                                       | 3           | \$735,000    | 1                   |             |                     |             |                     |             | \$3,835,000         | 4                 |                      |           |
| 2011        |             |                                       |             | \$3,835,000  | 4                   | \$1,216,250 | 2                   |             |                     |             | \$5,051,250         | 6                 |                      |           |
| 2012        |             |                                       |             | \$725,000    | 1                   |             |                     |             |                     |             | \$725,000           | 1                 |                      |           |
| 2013        | \$3,935,000 |                                       | 4           | \$765,000    | 1                   | \$2,210,000 | 2                   |             |                     |             | \$6,910,000         | 7                 |                      |           |
| 2014        | \$1,402,000 |                                       | 2           | \$1,680,000  | 1                   | \$995,000   | 1                   | \$4,600,000 | 4                   |             | \$8,677,000         | 8                 |                      |           |
| 2015        | \$1,130,000 |                                       | 1           | \$1,225,000  | 2                   | \$4,412,500 | 4                   | \$975,000   | 1                   |             | \$7,742,500         | 8                 |                      |           |
| 2016        | \$1,825,000 |                                       | 1           | \$6,565,000  | 6                   | \$1,400,000 | 1                   |             |                     |             | \$9,790,000         | 8                 |                      |           |
| 2017        | \$3,175,000 | 2                                     | \$2,700,000 | 2            | \$1,187,500         | 1           |                     |             |                     | \$7,062,500 | 5                   |                   |                      |           |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed Quarterly Breakdown

|             |                        | Qtr Data              |                         |                     |                     |                     |                     |                    |                    | Total Sold Volume   | Total Sold Units    |                     |             |    |
|-------------|------------------------|-----------------------|-------------------------|---------------------|---------------------|---------------------|---------------------|--------------------|--------------------|---------------------|---------------------|---------------------|-------------|----|
|             |                        | 1                     | 2                       | 3                   | 4                   | 1                   | 2                   | 3                  | 4                  |                     |                     |                     |             |    |
| Pelican Bay | Condo                  | <b>CORONADO Total</b> | <b>\$15,557,000</b>     | <b>14</b>           | <b>\$22,030,000</b> | <b>21</b>           | <b>\$12,486,250</b> | <b>12</b>          | <b>\$7,735,000</b> | <b>7</b>            | <b>\$57,808,250</b> | <b>54</b>           |             |    |
|             |                        | CRESCENT              | 2009                    |                     |                     | \$1,530,000         | 2                   | \$1,360,000        | 2                  |                     |                     | \$2,890,000         | 4           |    |
|             |                        |                       | 2010                    | \$1,864,000         | 3                   | \$1,425,000         | 2                   | \$740,000          | 1                  | \$889,000           | 1                   | \$4,918,000         | 7           |    |
|             |                        |                       | 2011                    | \$1,210,000         | 2                   | \$2,528,000         | 4                   | \$1,655,000        | 3                  | \$750,000           | 1                   | \$6,143,000         | 10          |    |
|             |                        |                       | 2012                    | \$1,700,000         | 2                   | \$2,245,000         | 4                   |                    |                    |                     |                     | \$3,945,000         | 6           |    |
|             |                        |                       | 2013                    |                     |                     | \$500,000           | 1                   |                    |                    |                     |                     | \$500,000           | 1           |    |
|             |                        |                       | 2014                    | \$780,000           | 1                   | \$6,417,500         | 8                   | \$1,843,500        | 2                  | \$1,668,000         | 2                   | \$10,709,000        | 13          |    |
|             |                        |                       | 2015                    |                     |                     | \$3,659,000         | 4                   |                    |                    | \$2,579,000         | 2                   | \$6,238,000         | 6           |    |
|             |                        |                       | 2016                    | \$1,095,000         | 1                   | \$600,000           | 1                   | \$3,307,500        | 3                  | \$2,497,500         | 3                   | \$7,500,000         | 8           |    |
|             |                        |                       | 2017                    | \$1,640,000         | 2                   | \$6,370,000         | 6                   |                    |                    |                     |                     | \$8,010,000         | 8           |    |
|             |                        |                       | <b>CRESCENT Total</b>   | <b>\$8,289,000</b>  | <b>11</b>           | <b>\$25,274,500</b> | <b>32</b>           | <b>\$8,906,000</b> | <b>11</b>          | <b>\$8,383,500</b>  | <b>9</b>            | <b>\$50,853,000</b> | <b>63</b>   |    |
|             |                        |                       | DORCHESTER              | 2009                |                     | \$1,275,000         | 1                   | \$565,000          | 1                  |                     |                     | \$1,840,000         | 2           |    |
|             |                        |                       |                         | 2010                |                     | \$715,000           | 1                   | \$750,000          | 1                  | \$549,500           | 1                   | \$2,014,500         | 3           |    |
|             |                        |                       |                         | 2011                | \$1,415,000         | 2                   | \$865,000           | 2                  |                    | \$450,000           | 1                   | \$2,730,000         | 5           |    |
|             |                        |                       |                         | 2012                | \$450,000           | 1                   | \$1,050,000         | 2                  |                    |                     |                     | \$1,500,000         | 3           |    |
|             |                        |                       |                         | 2013                | \$1,194,000         | 3                   | \$810,000           | 2                  | \$535,000          | 1                   | \$665,000           | 1                   | \$3,204,000 | 7  |
|             |                        |                       |                         | 2014                | \$645,000           | 1                   | \$600,000           | 1                  | \$699,000          | 1                   | \$635,000           | 1                   | \$2,579,000 | 4  |
|             |                        |                       |                         | 2015                |                     |                     | \$960,000           | 1                  |                    | \$1,100,000         | 1                   | \$2,060,000         | 2           |    |
|             |                        |                       |                         | 2016                | \$490,000           | 1                   | \$740,000           | 1                  |                    |                     |                     | \$1,230,000         | 2           |    |
|             |                        |                       |                         | 2017                | \$2,100,000         | 2                   | \$1,075,000         | 1                  |                    |                     |                     | \$3,175,000         | 3           |    |
|             |                        |                       | <b>DORCHESTER Total</b> | <b>\$6,294,000</b>  | <b>10</b>           | <b>\$8,090,000</b>  | <b>12</b>           | <b>\$2,549,000</b> | <b>4</b>           | <b>\$3,399,500</b>  | <b>5</b>            | <b>\$20,332,500</b> | <b>31</b>   |    |
|             |                        |                       | GLENCOVE                | 2009                | \$545,000           | 2                   | \$1,405,000         | 5                  | \$585,000          | 2                   | \$310,000           | 1                   | \$2,845,000 | 10 |
|             |                        |                       |                         | 2010                | \$1,210,000         | 4                   |                     |                    |                    | \$260,000           | 1                   | \$1,470,000         | 5           |    |
|             |                        |                       |                         | 2011                | \$280,000           | 1                   | \$570,000           | 2                  |                    | \$295,000           | 1                   | \$1,145,000         | 4           |    |
|             |                        |                       |                         | 2012                |                     |                     | \$620,000           | 2                  |                    |                     |                     | \$620,000           | 2           |    |
|             |                        |                       |                         | 2013                | \$310,000           | 1                   | \$270,000           | 1                  | \$660,950          | 2                   | \$926,400           | 3                   | \$2,167,350 | 7  |
|             |                        |                       |                         | 2014                | \$675,000           | 2                   | \$325,000           | 1                  |                    |                     |                     | \$1,000,000         | 3           |    |
|             |                        | 2015                  | \$805,000               | 2                   | \$1,184,000         | 3                   |                     | \$460,000          | 1                  | \$2,449,000         | 6                   |                     |             |    |
|             |                        | 2016                  | \$375,000               | 1                   |                     |                     | \$673,200           | 2                  | \$1,140,000        | 3                   | \$2,188,200         | 6                   |             |    |
|             |                        | 2017                  | \$1,265,500             | 3                   | \$1,226,500         | 3                   | \$1,265,000         | 3                  |                    | \$3,757,000         | 9                   |                     |             |    |
|             | <b>GLENCOVE Total</b>  | <b>\$5,465,500</b>    | <b>16</b>               | <b>\$5,600,500</b>  | <b>17</b>           | <b>\$3,184,150</b>  | <b>9</b>            | <b>\$3,391,400</b> | <b>10</b>          | <b>\$17,641,550</b> | <b>52</b>           |                     |             |    |
|             | GLENVIEW               | 2009                  |                         | \$1,225,000         | 1                   |                     |                     |                    |                    | \$1,225,000         | 1                   |                     |             |    |
|             |                        | 2013                  |                         | \$970,000           | 1                   |                     |                     |                    |                    | \$970,000           | 1                   |                     |             |    |
|             | <b>GLENVIEW Total</b>  |                       |                         | <b>\$2,195,000</b>  | <b>2</b>            |                     |                     |                    |                    | <b>\$2,195,000</b>  | <b>2</b>            |                     |             |    |
|             | GROSVENOR              | 2009                  |                         | \$750,000           | 1                   |                     |                     | \$900,000          | 1                  | \$1,650,000         | 2                   |                     |             |    |
|             |                        | 2010                  | \$2,200,000             | 1                   | \$920,000           | 2                   |                     |                    |                    | \$3,120,000         | 3                   |                     |             |    |
|             |                        | 2011                  |                         |                     |                     | \$880,000           | 1                   |                    |                    | \$880,000           | 1                   |                     |             |    |
|             |                        | 2012                  | \$1,230,000             | 2                   | \$2,324,500         | 4                   |                     |                    |                    | \$3,554,500         | 6                   |                     |             |    |
|             |                        | 2013                  | \$1,706,500             | 3                   | \$5,259,000         | 8                   | \$1,177,000         | 2                  |                    | \$8,142,500         | 13                  |                     |             |    |
|             |                        | 2014                  | \$2,915,000             | 4                   | \$2,795,000         | 3                   | \$1,525,000         | 2                  | \$936,000          | 1                   | \$8,171,000         | 10                  |             |    |
|             |                        | 2015                  | \$690,000               | 1                   | \$2,509,000         | 3                   |                     | \$1,200,000        | 1                  | \$4,399,000         | 5                   |                     |             |    |
|             |                        | 2016                  |                         | \$4,345,000         | 4                   | \$4,214,000         | 5                   |                    |                    | \$8,559,000         | 9                   |                     |             |    |
|             |                        | 2017                  |                         | \$2,400,000         | 3                   |                     |                     |                    |                    | \$2,400,000         | 3                   |                     |             |    |
|             | <b>GROSVENOR Total</b> | <b>\$8,741,500</b>    | <b>11</b>               | <b>\$21,302,500</b> | <b>28</b>           | <b>\$7,796,000</b>  | <b>10</b>           | <b>\$3,036,000</b> | <b>3</b>           | <b>\$40,876,000</b> | <b>52</b>           |                     |             |    |
|             | HERON AT PELICAN BAY   | 2009                  | \$1,340,000             | 2                   |                     |                     |                     |                    |                    | \$1,340,000         | 2                   |                     |             |    |
|             |                        | 2010                  | \$1,535,000             | 2                   | \$850,000           | 1                   |                     |                    |                    | \$2,385,000         | 3                   |                     |             |    |
|             |                        | 2011                  | \$710,000               | 1                   |                     |                     |                     |                    |                    | \$710,000           | 1                   |                     |             |    |
|             |                        | 2012                  |                         |                     | \$545,000           | 1                   |                     |                    |                    | \$545,000           | 1                   |                     |             |    |
|             |                        | 2013                  | \$865,000               | 1                   |                     |                     |                     |                    |                    | \$865,000           | 1                   |                     |             |    |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed Quarterly Breakdown

|             |   |                                   |                          | Qtr Data           |                     |                    |                     | Total Sold Volume  | Total Sold Units   |                    |                     |              |    |
|-------------|---|-----------------------------------|--------------------------|--------------------|---------------------|--------------------|---------------------|--------------------|--------------------|--------------------|---------------------|--------------|----|
|             |   |                                   |                          | 1                  | 2                   | 3                  | 4                   |                    |                    |                    |                     |              |    |
| Pelican Bay | Condo                                   | HERON AT PELICAN BAY              | 2014                     |                    |                     | \$1,940,150        | 2                   |                    | \$1,940,150        | 2                  |                     |              |    |
|             |   |                                   | 2015                     |                    | \$975,000           | 1                  | \$1,000,000         | 1                  |                    | \$1,975,000        | 2                   |              |    |
|             |   | <b>HERON AT PELICAN BAY Total</b> |                          | <b>\$4,450,000</b> | <b>6</b>            | <b>\$2,370,000</b> | <b>3</b>            | <b>\$2,940,150</b> | <b>3</b>           | <b>\$9,760,150</b> | <b>12</b>           |              |    |
|             |   |                                   | HYDE PARK                | 2009               |                     |                    | \$485,000           | 1                  |                    | \$485,000          | 1                   |              |    |
|             |   |                                   |                          | 2010               | \$415,000           | 1                  | \$1,879,500         | 4                  |                    | \$2,294,500        | 5                   |              |    |
|             |   |                                   |                          | 2011               |                     |                    | \$351,750           | 1                  | \$455,000          | 1                  | \$806,750           | 2            |    |
|             |   |                                   |                          | 2012               | \$547,500           | 1                  | \$2,633,400         | 7                  |                    | \$3,180,900        | 8                   |              |    |
|             |   |                                   |                          | 2013               | \$517,000           | 1                  | \$1,565,000         | 3                  | \$425,000          | 1                  | \$2,507,000         | 5            |    |
|             |   |                                   |                          | 2014               | \$1,450,000         | 3                  | \$820,000           | 2                  | \$460,000          | 1                  | \$3,130,000         | 7            |    |
|             |   |                                   |                          | 2015               | \$1,135,000         | 2                  | \$770,000           | 1                  | \$660,000          | 1                  | \$3,090,000         | 5            |    |
|             |   |                                   |                          | 2016               |                     |                    | \$1,007,500         | 2                  |                    | \$1,007,500        | 2                   |              |    |
|             |   |                                   |                          | 2017               |                     |                    | \$365,000           | 1                  | \$850,000          | 1                  | \$1,215,000         | 2            |    |
|             |   |                                   | <b>HYDE PARK Total</b>   |                    | <b>\$4,064,500</b>  | <b>8</b>           | <b>\$8,675,400</b>  | <b>19</b>          | <b>\$2,321,750</b> | <b>5</b>           | <b>\$17,716,650</b> | <b>37</b>    |    |
|             |   |                                   |                          | INTERLACHEN        | 2009                |                    | \$2,200,000         | 4                  |                    | \$2,200,000        | 4                   |              |    |
|             |   |                                   |                          |                    | 2010                |                    | \$595,000           | 1                  | \$329,000          | 1                  | \$970,000           | 2            |    |
|             |   |                                   |                          |                    | 2011                | \$1,065,000        | 2                   | \$2,208,000        | 3                  |                    | \$3,273,000         | 5            |    |
|             |   |                                   |                          |                    | 2013                |                    | \$1,707,500         | 3                  | \$569,000          | 1                  | \$2,276,500         | 4            |    |
|             |   |                                   |                          |                    | 2014                | \$810,000          | 1                   | \$760,000          | 2                  |                    | \$1,570,000         | 3            |    |
|             |   |                                   |                          |                    | 2015                | \$1,965,000        | 4                   | \$890,000          | 1                  | \$570,000          | 1                   | \$3,425,000  | 6  |
|             |   |                                   |                          |                    | 2016                | \$605,000          | 1                   | \$520,000          | 1                  | \$515,000          | 1                   | \$1,640,000  | 3  |
|             |   |                                   |                          |                    | 2017                | \$1,534,000        | 2                   | \$2,205,000        | 3                  | \$1,275,000        | 2                   | \$5,014,000  | 7  |
|             |   |                                   | <b>INTERLACHEN Total</b> |                    | <b>\$5,979,000</b>  | <b>10</b>          | <b>\$11,085,500</b> | <b>18</b>          | <b>\$1,468,000</b> | <b>3</b>           | <b>\$21,292,500</b> | <b>36</b>    |    |
|             |   |                                   |                          | L'AMBIANCE         | 2009                | \$525,000          | 1                   | \$994,000          | 2                  | \$2,470,000        | 6                   | \$1,175,000  | 2  |
|             |   |                                   |                          |                    | 2010                |                    | \$2,301,000         | 5                  | \$1,157,500        | 3                  | \$1,205,000         | 3            |    |
|             |   |                                   |                          |                    | 2011                | \$1,428,588        | 3                   | \$2,245,000        | 4                  | \$1,307,030        | 3                   | \$770,000    | 2  |
|             |   |                                   |                          |                    | 2012                | \$572,900          | 1                   | \$1,467,500        | 2                  |                    | \$2,040,400         | 3            |    |
|             |   |                                   |                          |                    | 2013                | \$2,798,500        | 4                   | \$2,576,000        | 4                  | \$2,077,900        | 3                   | \$765,000    | 1  |
|             |   |                                   |                          |                    | 2014                | \$530,000          | 1                   | \$2,052,500        | 4                  | \$1,125,000        | 2                   | \$1,030,000  | 2  |
|             |   |                                   |                          |                    | 2015                | \$4,185,000        | 6                   | \$4,605,650        | 8                  | \$1,700,800        | 3                   | \$10,491,450 | 17 |
|             |   |                                   |                          |                    | 2016                | \$4,737,999        | 7                   | \$2,569,649        | 5                  | \$1,239,000        | 2                   | \$451,000    | 1  |
|             |   |                                   | 2017                     | \$3,863,000        | 5                   | \$557,500          | 1                   | \$1,071,900        | 2                  | \$680,000          | 1                   |              |    |
|             | <b>L'AMBIANCE Total</b>                 |                                   | <b>\$18,640,987</b>      | <b>28</b>          | <b>\$19,368,799</b> | <b>35</b>          | <b>\$10,448,330</b> | <b>21</b>          | <b>\$7,776,800</b> | <b>15</b>          |                     |              |    |
|             |   | LAUREL OAKS AT PELICAN BAY        | 2009                     | \$249,999          | 1                   | \$539,000          | 2                   | \$280,000          | 1                  | \$1,068,999        | 4                   |              |    |
|             |   |                                   | 2010                     | \$964,000          | 3                   |                    | \$325,000           | 1                  | \$450,000          | 2                  |                     |              |    |
|             |   |                                   | 2011                     | \$505,000          | 2                   | \$887,500          | 3                   |                    | \$1,392,500        | 5                  |                     |              |    |
|             |   |                                   | 2012                     | \$614,000          | 2                   | \$300,000          | 1                   |                    | \$914,000          | 3                  |                     |              |    |
|             |   |                                   | 2013                     | \$300,000          | 1                   | \$1,957,000        | 7                   | \$601,000          | 2                  | \$244,900          | 1                   |              |    |
|             |   |                                   | 2014                     | \$627,500          | 2                   | \$965,000          | 3                   | \$1,220,500        | 4                  | \$712,000          | 2                   |              |    |
|             |   |                                   | 2015                     | \$637,500          | 2                   | \$2,095,500        | 6                   | \$1,817,000        | 5                  | \$385,000          | 1                   |              |    |
|             |   |                                   | 2016                     | \$770,000          | 2                   | \$352,500          | 1                   | \$694,900          | 2                  | \$500,000          | 1                   |              |    |
|             |   |                                   | 2017                     | \$407,500          | 1                   |                    | \$1,422,500         | 4                  | \$990,000          | 3                  |                     |              |    |
|             | <b>LAUREL OAKS AT PELICAN BAY Total</b> |                                   | <b>\$5,075,499</b>       | <b>16</b>          | <b>\$7,096,500</b>  | <b>23</b>          | <b>\$6,360,900</b>  | <b>19</b>          | <b>\$3,281,900</b> | <b>10</b>          |                     |              |    |
|             |   | LUGANO                            | 2009                     |                    | \$1,035,000         | 2                  |                     | \$905,000          | 2                  | \$1,940,000        | 4                   |              |    |
|             |   |                                   | 2010                     |                    | \$795,000           | 1                  |                     |                    | \$795,000          | 1                  |                     |              |    |
|             |   |                                   | 2011                     |                    | \$1,087,500         | 2                  | \$527,500           | 1                  | \$1,615,000        | 3                  |                     |              |    |
|             |   |                                   | 2013                     | \$785,000          | 1                   | \$480,000          | 1                   | \$260,000          | 1                  | \$1,525,000        | 3                   |              |    |
|             |   |                                   | 2014                     | \$499,000          | 1                   |                    | \$492,000           | 1                  | \$991,000          | 2                  |                     |              |    |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed Quarterly Breakdown

|                                    |             |                        |                     | Qtr Data    |                     |              |                     |             |                     |             |                     | Total Sold Volume | Total Sold Units     |           |
|------------------------------------|-------------|------------------------|---------------------|-------------|---------------------|--------------|---------------------|-------------|---------------------|-------------|---------------------|-------------------|----------------------|-----------|
|                                    |             |                        |                     | 1           | 2                   | 3            | 4                   | 1           | 2                   | 3           | 4                   |                   |                      |           |
| Pelican Bay                        | Condo       | LUGANO                 | 2015                | \$750,000   | 1                   | \$1,459,000  | 3                   | \$1,355,000 | 2                   |             |                     | \$3,564,000       | 6                    |           |
|                                    |             |                        | 2016                |             |                     | \$590,000    | 1                   |             |                     | \$925,000   | 1                   | \$1,515,000       | 2                    |           |
|                                    |             |                        | 2017                | \$1,050,000 | 1                   | \$710,000    | 1                   |             |                     |             |                     | \$1,760,000       | 2                    |           |
|                                    |             | <b>LUGANO Total</b>    |                     |             | <b>\$3,084,000</b>  | <b>4</b>     | <b>\$6,156,500</b>  | <b>11</b>   | <b>\$2,634,500</b>  | <b>5</b>    | <b>\$1,830,000</b>  | <b>3</b>          | <b>\$13,705,000</b>  | <b>23</b> |
|                                    |             | MARBELLA               | 2009                | \$2,577,000 | 2                   | \$700,000    | 1                   |             |                     | \$3,775,000 | 3                   | \$7,052,000       | 6                    |           |
|                                    |             |                        | 2010                | \$1,605,000 | 2                   | \$2,165,000  | 2                   |             |                     | \$800,000   | 1                   | \$4,570,000       | 5                    |           |
|                                    |             |                        | 2011                | \$600,000   | 1                   | \$3,032,500  | 5                   | \$1,150,000 | 1                   | \$495,000   | 1                   | \$5,277,500       | 8                    |           |
|                                    |             |                        | 2012                | \$1,530,000 | 2                   | \$2,415,000  | 4                   |             |                     |             |                     | \$3,945,000       | 6                    |           |
|                                    |             |                        | 2013                | \$4,814,000 | 7                   | \$6,417,000  | 9                   | \$1,730,000 | 3                   |             |                     | \$12,961,000      | 19                   |           |
|                                    |             |                        | 2014                | \$1,420,000 | 2                   | \$2,561,500  | 4                   | \$595,000   | 1                   | \$4,925,000 | 3                   | \$9,501,500       | 10                   |           |
|                                    |             |                        | 2015                | \$7,160,000 | 5                   | \$5,925,000  | 2                   | \$2,100,000 | 1                   | \$2,600,000 | 1                   | \$17,785,000      | 9                    |           |
|                                    |             |                        | 2016                | \$1,850,000 | 1                   | \$3,710,000  | 2                   |             |                     | \$3,200,000 | 1                   | \$8,760,000       | 4                    |           |
|                                    |             |                        | 2017                |             |                     | \$4,900,000  | 3                   |             |                     |             |                     | \$4,900,000       | 3                    |           |
|                                    |             | <b>MARBELLA Total</b>  |                     |             | <b>\$21,556,000</b> | <b>22</b>    | <b>\$31,826,000</b> | <b>32</b>   | <b>\$5,575,000</b>  | <b>6</b>    | <b>\$15,795,000</b> | <b>10</b>         | <b>\$74,752,000</b>  | <b>70</b> |
|                                    |             | MONTENERO              | 2009                | \$1,450,000 | 1                   | \$1,565,000  | 1                   | \$1,850,000 | 1                   | \$1,375,000 | 1                   | \$6,240,000       | 4                    |           |
|                                    |             |                        | 2010                | \$4,112,500 | 2                   | \$4,500,000  | 2                   |             |                     | \$2,200,000 | 1                   | \$10,812,500      | 5                    |           |
|                                    |             |                        | 2011                |             |                     | \$7,730,000  | 5                   |             |                     |             |                     | \$7,730,000       | 5                    |           |
|                                    |             |                        | 2012                | \$1,560,000 | 1                   | \$3,120,000  | 2                   |             |                     |             |                     | \$4,680,000       | 3                    |           |
|                                    |             |                        | 2013                | \$5,310,000 | 3                   | \$6,303,400  | 3                   | \$4,300,000 | 1                   | \$3,400,000 | 2                   | \$19,313,400      | 9                    |           |
|                                    |             |                        | 2014                | \$3,900,000 | 2                   | \$8,475,000  | 4                   | \$6,385,000 | 3                   | \$7,337,500 | 4                   | \$26,097,500      | 13                   |           |
|                                    |             |                        | 2015                | \$1,665,000 | 1                   | \$13,455,000 | 5                   | \$4,535,000 | 2                   |             |                     | \$19,655,000      | 8                    |           |
|                                    |             |                        | 2016                | \$6,090,000 | 2                   | \$6,462,500  | 3                   |             |                     | \$2,500,000 | 1                   | \$15,052,500      | 6                    |           |
|                                    |             | 2017                   | \$5,435,000         | 2           | \$2,575,000         | 1            | \$4,225,000         | 2           | \$2,400,000         | 1           | \$14,635,000        | 6                 |                      |           |
|                                    |             | <b>MONTENERO Total</b> |                     |             | <b>\$29,522,500</b> | <b>14</b>    | <b>\$54,185,900</b> | <b>26</b>   | <b>\$21,295,000</b> | <b>9</b>    | <b>\$19,212,500</b> | <b>10</b>         | <b>\$124,215,900</b> | <b>59</b> |
|                                    |             | PEBBLE CREEK           | 2009                | \$745,000   | 2                   | \$1,585,000  | 4                   | \$1,225,000 | 3                   | \$520,000   | 1                   | \$4,075,000       | 10                   |           |
|                                    |             |                        | 2010                | \$570,000   | 1                   | \$2,995,000  | 5                   | \$1,469,000 | 2                   | \$490,000   | 1                   | \$5,524,000       | 9                    |           |
|                                    |             |                        | 2011                | \$2,967,500 | 7                   | \$1,330,000  | 3                   |             |                     | \$390,000   | 1                   | \$4,687,500       | 11                   |           |
|                                    |             |                        | 2012                | \$1,389,000 | 3                   | \$1,956,500  | 4                   |             |                     |             |                     | \$3,345,500       | 7                    |           |
|                                    |             |                        | 2013                | \$1,125,000 | 2                   | \$6,725,500  | 14                  | \$1,289,500 | 3                   |             |                     | \$9,140,000       | 19                   |           |
|                                    |             |                        | 2014                | \$625,000   | 1                   | \$2,844,000  | 6                   | \$943,000   | 2                   |             |                     | \$4,412,000       | 9                    |           |
| 2015                               | \$2,069,000 |                        | 4                   | \$1,660,000 | 3                   | \$1,177,500  | 2                   | \$1,989,000 | 3                   | \$6,895,500 | 12                  |                   |                      |           |
| 2016                               | \$2,085,000 |                        | 3                   | \$3,180,000 | 5                   | \$2,489,000  | 4                   |             |                     | \$7,754,000 | 12                  |                   |                      |           |
| 2017                               | \$2,215,000 | 4                      | \$3,999,950         | 7           | \$4,080,000         | 5            | \$1,748,000         | 3           | \$12,042,950        | 19          |                     |                   |                      |           |
| <b>PEBBLE CREEK Total</b>          |             |                        | <b>\$13,790,500</b> | <b>27</b>   | <b>\$26,275,950</b> | <b>51</b>    | <b>\$12,673,000</b> | <b>21</b>   | <b>\$5,137,000</b>  | <b>9</b>    | <b>\$57,876,450</b> | <b>108</b>        |                      |           |
| POINTE AT PELICAN BAY              | 2009        |                        |                     | \$615,000   | 1                   | \$1,255,000  | 2                   | \$620,000   | 1                   | \$2,490,000 | 4                   |                   |                      |           |
|                                    | 2010        | \$2,129,000            | 3                   | \$1,815,000 | 2                   |              |                     |             |                     | \$3,944,000 | 5                   |                   |                      |           |
|                                    | 2011        | \$665,000              | 1                   | \$1,587,500 | 2                   |              |                     |             |                     | \$2,252,500 | 3                   |                   |                      |           |
|                                    | 2012        |                        |                     | \$630,000   | 1                   |              |                     |             |                     | \$630,000   | 1                   |                   |                      |           |
|                                    | 2013        | \$2,658,000            | 3                   | \$3,667,500 | 5                   | \$1,905,000  | 2                   | \$859,000   | 1                   | \$9,089,500 | 11                  |                   |                      |           |
|                                    | 2014        |                        |                     | \$870,000   | 1                   |              |                     | \$825,000   | 1                   | \$1,695,000 | 2                   |                   |                      |           |
|                                    | 2015        | \$948,000              | 1                   | \$1,875,000 | 2                   | \$1,127,500  | 1                   |             |                     | \$3,950,500 | 4                   |                   |                      |           |
|                                    | 2016        | \$2,950,000            | 3                   | \$1,860,000 | 2                   | \$990,000    | 1                   |             |                     | \$5,800,000 | 6                   |                   |                      |           |
| 2017                               | \$4,084,000 | 4                      | \$1,660,000         | 2           | \$1,010,000         | 1            |                     |             | \$6,754,000         | 7           |                     |                   |                      |           |
| <b>POINTE AT PELICAN BAY Total</b> |             |                        | <b>\$13,434,000</b> | <b>15</b>   | <b>\$14,580,000</b> | <b>18</b>    | <b>\$6,287,500</b>  | <b>7</b>    | <b>\$2,304,000</b>  | <b>3</b>    | <b>\$36,605,500</b> | <b>43</b>         |                      |           |
| RENAISSANCE                        | 2010        |                        |                     |             |                     | \$825,000    | 1                   |             |                     | \$825,000   | 1                   |                   |                      |           |
|                                    | 2014        |                        |                     |             |                     |              |                     | \$695,000   | 1                   | \$695,000   | 1                   |                   |                      |           |
|                                    | 2016        |                        |                     | \$875,000   | 1                   |              |                     |             |                     | \$875,000   | 1                   |                   |                      |           |
|                                    | 2017        | \$895,000              | 1                   | \$755,000   | 1                   |              |                     |             |                     | \$1,650,000 | 2                   |                   |                      |           |
| <b>RENAISSANCE Total</b>           |             |                        | <b>\$895,000</b>    | <b>1</b>    | <b>\$1,630,000</b>  | <b>2</b>     | <b>\$825,000</b>    | <b>1</b>    | <b>\$695,000</b>    | <b>1</b>    | <b>\$4,045,000</b>  | <b>5</b>          |                      |           |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed Quarterly Breakdown

|                         |             |                          |                     | Qtr Data    |                     |             |                     |             |                     |             |                     | Total Sold Volume | Total Sold Units    |           |
|-------------------------|-------------|--------------------------|---------------------|-------------|---------------------|-------------|---------------------|-------------|---------------------|-------------|---------------------|-------------------|---------------------|-----------|
|                         |             |                          |                     | 1           | 2                   | 3           | 4                   | 1           | 2                   | 3           | 4                   |                   |                     |           |
| Pelican Bay             | Condo       | SAN MARINO               | 2009                | \$522,500   | 1                   | \$1,059,000 | 2                   | \$520,000   | 1                   | \$1,207,000 | 2                   | \$3,308,500       | 6                   |           |
|                         |             |                          | 2010                |             |                     | \$2,150,000 | 3                   |             |                     | \$535,000   | 1                   | \$2,685,000       | 4                   |           |
|                         |             |                          | 2011                | \$805,000   | 1                   | \$473,000   | 1                   |             |                     |             |                     | \$1,278,000       | 2                   |           |
|                         |             |                          | 2012                |             |                     | \$2,572,500 | 4                   |             |                     |             |                     | \$2,572,500       | 4                   |           |
|                         |             |                          | 2013                |             |                     |             |                     | \$1,620,000 | 3                   | \$530,000   | 1                   | \$2,150,000       | 4                   |           |
|                         |             |                          | 2014                | \$1,150,000 | 2                   | \$2,311,900 | 3                   | \$491,660   | 1                   | \$699,000   | 1                   | \$4,652,560       | 7                   |           |
|                         |             |                          | 2015                | \$740,000   | 1                   | \$2,024,900 | 3                   |             |                     |             |                     | \$2,764,900       | 4                   |           |
|                         |             |                          | 2016                | \$1,560,000 | 2                   | \$1,627,900 | 2                   |             |                     | \$880,000   | 1                   | \$4,067,900       | 5                   |           |
|                         |             |                          | 2017                | \$795,000   | 1                   |             |                     | \$725,000   | 1                   |             |                     | \$1,520,000       | 2                   |           |
|                         |             | <b>SAN MARINO Total</b>  |                     |             | <b>\$5,572,500</b>  | <b>8</b>    | <b>\$12,219,200</b> | <b>18</b>   | <b>\$3,356,660</b>  | <b>6</b>    | <b>\$3,851,000</b>  | <b>6</b>          | <b>\$24,999,360</b> | <b>38</b> |
|                         |             | SANCTUARY                | 2009                |             |                     | \$350,000   | 1                   |             |                     | \$410,000   | 1                   | \$760,000         | 2                   |           |
|                         |             |                          | 2010                | \$1,585,000 | 4                   |             |                     | \$460,000   | 1                   | \$340,000   | 1                   | \$2,385,000       | 6                   |           |
|                         |             |                          | 2011                |             |                     |             |                     | \$425,000   | 1                   |             |                     | \$425,000         | 1                   |           |
|                         |             |                          | 2012                | \$640,000   | 2                   | \$789,500   | 2                   |             |                     |             |                     | \$1,429,500       | 4                   |           |
|                         |             |                          | 2013                |             |                     | \$325,000   | 1                   | \$1,239,000 | 3                   |             |                     | \$1,564,000       | 4                   |           |
|                         |             |                          | 2014                | \$442,500   | 1                   |             |                     |             |                     | \$527,000   | 1                   | \$969,500         | 2                   |           |
|                         |             |                          | 2015                | \$575,000   | 1                   | \$449,500   | 1                   |             |                     | \$600,000   | 1                   | \$1,624,500       | 3                   |           |
|                         |             |                          | 2016                | \$475,000   | 1                   |             |                     |             |                     | \$995,000   | 2                   | \$1,470,000       | 3                   |           |
|                         |             |                          | 2017                |             |                     | \$1,559,000 | 3                   |             |                     |             |                     | \$1,559,000       | 3                   |           |
|                         |             | <b>SANCTUARY Total</b>   |                     |             | <b>\$3,717,500</b>  | <b>9</b>    | <b>\$3,473,000</b>  | <b>8</b>    | <b>\$2,124,000</b>  | <b>5</b>    | <b>\$2,872,000</b>  | <b>6</b>          | <b>\$12,186,500</b> | <b>28</b> |
|                         |             | SERENDIPITY              | 2010                | \$365,000   | 1                   | \$295,000   | 1                   | \$369,000   | 1                   |             |                     | \$1,029,000       | 3                   |           |
|                         |             |                          | 2011                | \$425,000   | 1                   | \$345,000   | 1                   | \$635,000   | 2                   | \$250,000   | 1                   | \$1,655,000       | 5                   |           |
|                         |             |                          | 2012                | \$543,000   | 2                   | \$574,000   | 2                   |             |                     |             |                     | \$1,117,000       | 4                   |           |
|                         |             |                          | 2013                |             |                     | \$325,000   | 1                   | \$554,000   | 2                   | \$1,016,500 | 3                   | \$1,895,500       | 6                   |           |
|                         |             |                          | 2014                |             |                     | \$355,000   | 1                   | \$285,000   | 1                   | \$325,000   | 1                   | \$965,000         | 3                   |           |
|                         |             |                          | 2015                | \$999,900   | 2                   | \$2,876,500 | 6                   |             |                     | \$890,000   | 2                   | \$4,766,400       | 10                  |           |
|                         |             |                          | 2016                | \$845,000   | 2                   | \$814,000   | 2                   | \$417,500   | 1                   |             |                     | \$2,076,500       | 5                   |           |
|                         |             |                          | 2017                |             |                     | \$854,000   | 2                   | \$390,000   | 1                   | \$380,000   | 1                   | \$1,624,000       | 4                   |           |
|                         |             | <b>SERENDIPITY Total</b> |                     |             | <b>\$3,177,900</b>  | <b>8</b>    | <b>\$6,438,500</b>  | <b>16</b>   | <b>\$2,650,500</b>  | <b>8</b>    | <b>\$2,861,500</b>  | <b>8</b>          | <b>\$15,128,400</b> | <b>40</b> |
|                         |             | ST KITTS                 | 2009                |             |                     | \$710,000   | 1                   | \$430,000   | 1                   | \$540,000   | 1                   | \$1,680,000       | 3                   |           |
|                         |             |                          | 2010                | \$545,000   | 1                   |             |                     | \$1,130,000 | 2                   | \$1,938,500 | 3                   | \$3,613,500       | 6                   |           |
|                         |             |                          | 2011                | \$525,000   | 1                   | \$2,815,000 | 4                   |             |                     |             |                     | \$3,340,000       | 5                   |           |
|                         |             |                          | 2012                | \$435,000   | 1                   | \$3,190,000 | 6                   |             |                     |             |                     | \$3,625,000       | 7                   |           |
|                         |             |                          | 2013                |             |                     | \$540,000   | 1                   | \$2,795,000 | 2                   |             |                     | \$3,335,000       | 3                   |           |
|                         |             |                          | 2014                |             |                     | \$1,414,000 | 2                   |             |                     |             |                     | \$1,414,000       | 2                   |           |
|                         |             |                          | 2015                | \$917,500   | 1                   | \$650,000   | 1                   | \$902,000   | 1                   | \$1,835,000 | 2                   | \$4,304,500       | 5                   |           |
|                         |             |                          | 2016                | \$900,000   | 1                   | \$1,297,500 | 2                   | \$2,435,000 | 3                   | \$850,000   | 1                   | \$5,482,500       | 7                   |           |
|                         |             | 2017                     | \$1,410,000         | 2           | \$3,747,500         | 5           | \$3,337,500         | 3           | \$3,080,000         | 3           | \$11,575,000        | 13                |                     |           |
|                         |             | <b>ST KITTS Total</b>    |                     |             | <b>\$4,732,500</b>  | <b>7</b>    | <b>\$14,364,000</b> | <b>22</b>   | <b>\$11,029,500</b> | <b>12</b>   | <b>\$8,243,500</b>  | <b>10</b>         | <b>\$38,369,500</b> | <b>51</b> |
|                         |             | ST LAURENT               | 2009                | \$550,000   | 1                   |             |                     |             |                     | \$1,655,000 | 2                   | \$2,205,000       | 3                   |           |
|                         |             |                          | 2010                |             |                     | \$1,840,000 | 3                   | \$850,000   | 1                   |             |                     | \$2,690,000       | 4                   |           |
|                         |             |                          | 2011                |             |                     | \$3,205,000 | 3                   | \$895,000   | 1                   |             |                     | \$4,100,000       | 4                   |           |
|                         |             |                          | 2012                | \$1,757,500 | 2                   | \$1,914,000 | 2                   |             |                     |             |                     | \$3,671,500       | 4                   |           |
|                         |             |                          | 2013                | \$878,000   | 1                   | \$2,747,000 | 3                   | \$2,134,000 | 3                   |             |                     | \$5,759,000       | 7                   |           |
| 2014                    |             |                          |                     | \$2,075,000 | 2                   | \$1,375,000 | 1                   | \$1,500,000 | 1                   | \$4,950,000 | 4                   |                   |                     |           |
| 2015                    | \$1,887,500 |                          | 2                   | \$4,577,500 | 3                   |             |                     |             |                     | \$6,465,000 | 5                   |                   |                     |           |
| 2016                    | \$1,501,000 |                          | 1                   | \$2,500,000 | 2                   |             |                     | \$2,375,000 | 2                   | \$6,376,000 | 5                   |                   |                     |           |
| 2017                    | \$3,937,000 |                          | 3                   | \$1,860,000 | 2                   | \$877,500   | 1                   | \$2,535,000 | 2                   | \$9,209,500 | 8                   |                   |                     |           |
| <b>ST LAURENT Total</b> |             |                          | <b>\$10,511,000</b> | <b>10</b>   | <b>\$20,718,500</b> | <b>20</b>   | <b>\$6,131,500</b>  | <b>7</b>    | <b>\$8,065,000</b>  | <b>7</b>    | <b>\$45,426,000</b> | <b>44</b>         |                     |           |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed Quarterly Breakdown

|                        |           |                         |                        | Qtr Data            |           |                     |                    |                     |                     |                     |                    | Total Sold Volume   | Total Sold Units   |                     |                     |
|------------------------|-----------|-------------------------|------------------------|---------------------|-----------|---------------------|--------------------|---------------------|---------------------|---------------------|--------------------|---------------------|--------------------|---------------------|---------------------|
|                        |           |                         |                        | 1                   | 2         | 3                   | 4                  | 1                   | 2                   | 3                   | 4                  |                     |                    |                     |                     |
| Pelican Bay            | Condo     | ST LUCIA                | 2009                   | \$459,000           | 1         |                     |                    | \$435,000           | 1                   | \$1,130,000         | 2                  | \$2,024,000         | 4                  |                     |                     |
|                        |           |                         | 2010                   |                     |           | \$525,000           | 1                  |                     |                     | \$1,000,000         | 1                  | \$1,525,000         | 2                  |                     |                     |
|                        |           |                         | 2011                   |                     |           | \$995,000           | 2                  |                     |                     |                     |                    | \$995,000           | 2                  |                     |                     |
|                        |           |                         | 2012                   |                     |           | \$325,000           | 1                  |                     |                     |                     |                    | \$325,000           | 1                  |                     |                     |
|                        |           |                         | 2013                   |                     |           | \$505,000           | 1                  | \$425,000           | 1                   | \$340,000           | 1                  | \$1,270,000         | 3                  |                     |                     |
|                        |           |                         | 2014                   | \$2,302,000         | 5         | \$1,820,000         | 4                  | \$562,000           | 1                   |                     |                    | \$4,684,000         | 10                 |                     |                     |
|                        |           |                         | 2015                   | \$430,000           | 1         |                     |                    | \$990,000           | 2                   |                     |                    | \$1,420,000         | 3                  |                     |                     |
|                        |           |                         | 2016                   | \$1,237,000         | 2         | \$1,425,000         | 2                  |                     |                     | \$715,000           | 1                  | \$3,377,000         | 5                  |                     |                     |
|                        |           |                         | 2017                   | \$2,202,500         | 3         |                     |                    |                     |                     |                     |                    | \$2,202,500         | 3                  |                     |                     |
|                        |           | <b>ST LUCIA Total</b>   |                        |                     |           | <b>\$6,630,500</b>  | <b>12</b>          | <b>\$5,595,000</b>  | <b>11</b>           | <b>\$2,412,000</b>  | <b>5</b>           | <b>\$3,185,000</b>  | <b>5</b>           | <b>\$17,822,500</b> | <b>33</b>           |
|                        |           | ST MAARTEN              | 2009                   | \$1,409,500         | 2         | \$575,000           | 1                  | \$1,000,000         | 1                   |                     |                    | \$2,984,500         | 4                  |                     |                     |
|                        |           |                         | 2010                   | \$1,220,000         | 2         | \$1,420,000         | 2                  |                     |                     | \$649,500           | 1                  | \$3,289,500         | 5                  |                     |                     |
|                        |           |                         | 2011                   | \$640,000           | 1         | \$1,284,000         | 2                  |                     |                     | \$470,000           | 1                  | \$2,394,000         | 4                  |                     |                     |
|                        |           |                         | 2012                   | \$1,475,000         | 3         | \$1,180,000         | 2                  |                     |                     |                     |                    | \$2,655,000         | 5                  |                     |                     |
|                        |           |                         | 2013                   |                     |           | \$2,085,000         | 4                  | \$590,000           | 1                   |                     |                    | \$2,675,000         | 5                  |                     |                     |
|                        |           |                         | 2014                   |                     |           | \$1,745,000         | 3                  | \$665,000           | 1                   | \$2,060,000         | 2                  | \$4,470,000         | 6                  |                     |                     |
|                        |           |                         | 2015                   | \$410,000           | 1         | \$825,000           | 1                  | \$555,000           | 1                   |                     |                    | \$1,790,000         | 3                  |                     |                     |
|                        |           |                         | 2016                   |                     |           | \$1,545,000         | 2                  | \$505,000           | 1                   | \$729,000           | 1                  | \$2,779,000         | 4                  |                     |                     |
|                        |           |                         | 2017                   | \$2,270,000         | 3         | \$2,002,500         | 3                  |                     |                     | \$1,291,000         | 1                  | \$5,563,500         | 7                  |                     |                     |
|                        |           | <b>ST MAARTEN Total</b> |                        |                     |           | <b>\$7,424,500</b>  | <b>12</b>          | <b>\$12,661,500</b> | <b>20</b>           | <b>\$3,315,000</b>  | <b>5</b>           | <b>\$5,199,500</b>  | <b>6</b>           | <b>\$28,600,500</b> | <b>43</b>           |
|                        |           | ST MARISSA              | 2009                   |                     |           |                     |                    | \$975,000           | 1                   |                     |                    | \$975,000           | 1                  |                     |                     |
|                        |           |                         | 2010                   |                     |           | \$412,000           | 1                  |                     |                     | \$485,000           | 1                  | \$897,000           | 2                  |                     |                     |
|                        |           |                         | 2011                   | \$1,395,000         | 2         |                     |                    | \$1,700,000         | 2                   |                     |                    | \$3,095,000         | 4                  |                     |                     |
|                        |           |                         | 2012                   | \$525,000           | 1         |                     |                    |                     |                     |                     |                    | \$525,000           | 1                  |                     |                     |
|                        |           |                         | 2013                   | \$465,000           | 1         |                     |                    | \$871,000           | 2                   | \$625,000           | 1                  | \$1,961,000         | 4                  |                     |                     |
|                        |           |                         | 2014                   | \$390,000           | 1         | \$1,828,000         | 3                  | \$590,000           | 1                   | \$525,000           | 1                  | \$3,333,000         | 6                  |                     |                     |
|                        |           |                         | 2015                   | \$900,000           | 1         | \$5,107,000         | 7                  | \$800,000           | 1                   |                     |                    | \$6,807,000         | 9                  |                     |                     |
|                        |           |                         | 2016                   | \$1,555,000         | 2         | \$1,514,000         | 2                  | \$660,000           | 1                   |                     |                    | \$3,729,000         | 5                  |                     |                     |
|                        |           |                         | 2017                   | \$1,795,000         | 2         | \$2,395,000         | 3                  | \$1,560,000         | 2                   | \$465,000           | 1                  | \$6,215,000         | 8                  |                     |                     |
|                        |           | <b>ST MARISSA Total</b> |                        |                     |           | <b>\$7,025,000</b>  | <b>10</b>          | <b>\$11,256,000</b> | <b>16</b>           | <b>\$7,156,000</b>  | <b>10</b>          | <b>\$2,100,000</b>  | <b>4</b>           | <b>\$27,537,000</b> | <b>40</b>           |
|                        |           | ST NICOLE               | 2009                   | \$1,515,000         | 2         | \$960,000           | 1                  |                     |                     |                     |                    | \$2,475,000         | 3                  |                     |                     |
|                        |           |                         | 2010                   |                     |           | \$595,000           | 1                  | \$245,000           | 1                   | \$550,000           | 1                  | \$1,390,000         | 3                  |                     |                     |
|                        |           |                         | 2011                   |                     |           | \$570,000           | 1                  |                     |                     | \$450,000           | 1                  | \$1,020,000         | 2                  |                     |                     |
|                        |           |                         | 2013                   | \$695,000           | 1         |                     |                    | \$1,117,000         | 2                   |                     |                    | \$1,812,000         | 3                  |                     |                     |
|                        |           |                         | 2014                   |                     |           | \$1,006,000         | 2                  | \$575,000           | 1                   |                     |                    | \$1,581,000         | 3                  |                     |                     |
|                        |           |                         | 2015                   | \$1,529,000         | 2         | \$6,395,000         | 7                  | \$777,000           | 1                   | \$1,358,170         | 1                  | \$10,059,170        | 11                 |                     |                     |
|                        |           |                         | 2016                   | \$607,000           | 1         | \$1,930,000         | 2                  |                     |                     |                     |                    | \$2,537,000         | 3                  |                     |                     |
|                        |           |                         | 2017                   | \$2,262,000         | 3         | \$740,000           | 1                  |                     |                     |                     |                    | \$3,002,000         | 4                  |                     |                     |
|                        |           |                         | <b>ST NICOLE Total</b> |                     |           |                     | <b>\$6,608,000</b> | <b>9</b>            | <b>\$12,196,000</b> | <b>15</b>           | <b>\$2,714,000</b> | <b>5</b>            | <b>\$2,358,170</b> | <b>3</b>            | <b>\$23,876,170</b> |
|                        |           | ST PIERRE               | 2009                   | \$725,000           | 1         |                     |                    | \$500,000           | 1                   | \$1,895,000         | 3                  | \$3,120,000         | 5                  |                     |                     |
|                        |           |                         | 2010                   | \$2,575,000         | 3         | \$1,036,500         | 1                  |                     |                     | \$1,342,500         | 2                  | \$4,954,000         | 6                  |                     |                     |
|                        |           |                         | 2011                   | \$450,000           | 1         | \$870,000           | 1                  |                     |                     | \$450,000           | 1                  | \$1,770,000         | 3                  |                     |                     |
|                        |           |                         | 2012                   |                     |           | \$5,140,000         | 6                  |                     |                     |                     |                    | \$5,140,000         | 6                  |                     |                     |
|                        |           |                         | 2013                   | \$2,967,000         | 3         | \$2,175,000         | 2                  | \$1,413,000         | 2                   | \$2,850,500         | 4                  | \$9,405,500         | 11                 |                     |                     |
|                        |           |                         | 2014                   | \$882,500           | 1         | \$1,570,000         | 2                  |                     |                     |                     |                    | \$2,452,500         | 3                  |                     |                     |
|                        |           |                         | 2015                   | \$825,000           | 1         | \$1,025,000         | 1                  |                     |                     | \$1,920,000         | 2                  | \$3,770,000         | 4                  |                     |                     |
|                        |           |                         | 2016                   | \$1,025,000         | 1         | \$1,551,000         | 2                  |                     |                     |                     |                    | \$2,576,000         | 3                  |                     |                     |
| 2017                   | \$975,000 |                         | 1                      | \$2,340,000         | 2         | \$1,310,000         | 1                  | \$2,570,000         | 2                   | \$7,195,000         | 6                  |                     |                    |                     |                     |
| <b>ST PIERRE Total</b> |           |                         |                        | <b>\$10,424,500</b> | <b>12</b> | <b>\$15,707,500</b> | <b>17</b>          | <b>\$3,223,000</b>  | <b>4</b>            | <b>\$11,028,000</b> | <b>14</b>          | <b>\$40,383,000</b> | <b>47</b>          |                     |                     |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed Quarterly Breakdown

|             |       | Qtr Data                |                          |                     |                    |                     |                    |                     |                    | Total Sold Volume   | Total Sold Units |                      |                    |
|-------------|-------|-------------------------|--------------------------|---------------------|--------------------|---------------------|--------------------|---------------------|--------------------|---------------------|------------------|----------------------|--------------------|
|             |       | 1                       | 2                        | 3                   | 4                  | 1                   | 2                  | 3                   | 4                  |                     |                  |                      |                    |
| Pelican Bay | Condo | ST RAPHAEL              | 2009                     |                     | \$1,165,000        | 1                   | \$775,000          | 1                   | \$2,185,000        | 1                   | \$4,125,000      | 3                    |                    |
|             |       |                         | 2010                     | \$3,365,000         | 2                  | \$11,060,000        | 7                  |                     | \$850,000          | 1                   | \$15,275,000     | 10                   |                    |
|             |       |                         | 2011                     | \$2,620,000         | 2                  |                     |                    | \$3,935,000         | 4                  | \$3,663,000         | 3                | \$10,218,000         | 9                  |
|             |       |                         | 2012                     | \$3,345,000         | 2                  | \$7,250,000         | 6                  |                     |                    |                     |                  | \$10,595,000         | 8                  |
|             |       |                         | 2013                     | \$3,215,000         | 2                  | \$2,950,000         | 2                  | \$4,280,000         | 4                  | \$2,325,000         | 2                | \$12,770,000         | 10                 |
|             |       |                         | 2014                     | \$6,020,000         | 5                  | \$9,484,000         | 7                  | \$1,773,000         | 2                  | \$1,650,000         | 1                | \$18,927,000         | 15                 |
|             |       |                         | 2015                     |                     |                    | \$5,815,000         | 4                  | \$2,307,000         | 2                  |                     |                  | \$8,122,000          | 6                  |
|             |       |                         | 2016                     | \$5,930,000         | 3                  | \$2,098,000         | 1                  | \$5,295,000         | 3                  |                     |                  | \$13,323,000         | 7                  |
|             |       |                         | 2017                     | \$5,655,000         | 3                  | \$3,740,000         | 3                  | \$3,925,000         | 2                  | \$2,300,000         | 1                | \$15,620,000         | 9                  |
|             |       | <b>ST RAPHAEL Total</b> |                          | <b>\$30,150,000</b> | <b>19</b>          | <b>\$43,562,000</b> | <b>31</b>          | <b>\$22,290,000</b> | <b>18</b>          | <b>\$12,973,000</b> | <b>9</b>         | <b>\$108,975,000</b> | <b>77</b>          |
|             |       | ST SIMONE               | 2009                     |                     |                    |                     |                    | \$275,000           | 1                  |                     |                  | \$275,000            | 1                  |
|             |       |                         | 2010                     | \$375,000           | 1                  |                     |                    |                     |                    |                     |                  | \$375,000            | 1                  |
|             |       |                         | 2011                     | \$340,000           | 1                  | \$370,000           | 1                  |                     |                    |                     |                  | \$710,000            | 2                  |
|             |       |                         | 2012                     |                     |                    | \$655,000           | 2                  |                     |                    |                     |                  | \$655,000            | 2                  |
|             |       |                         | 2014                     |                     |                    |                     |                    | \$337,620           | 1                  | \$382,000           | 1                | \$719,620            | 2                  |
|             |       |                         | 2015                     |                     |                    | \$382,500           | 1                  |                     |                    |                     |                  | \$382,500            | 1                  |
|             |       |                         | 2016                     |                     |                    |                     |                    |                     |                    | \$385,000           | 1                | \$385,000            | 1                  |
|             |       |                         | 2017                     |                     |                    | \$539,900           | 1                  |                     |                    |                     |                  | \$539,900            | 1                  |
|             |       | <b>ST SIMONE Total</b>  |                          | <b>\$715,000</b>    | <b>2</b>           | <b>\$1,947,400</b>  | <b>5</b>           | <b>\$612,620</b>    | <b>2</b>           | <b>\$767,000</b>    | <b>2</b>         | <b>\$4,042,020</b>   | <b>11</b>          |
|             |       | ST THOMAS               | 2010                     | \$639,000           | 1                  |                     |                    |                     |                    |                     |                  | \$639,000            | 1                  |
|             |       |                         | 2011                     |                     |                    | \$1,884,000         | 4                  | \$475,000           | 1                  | \$490,000           | 1                | \$2,849,000          | 6                  |
|             |       |                         | 2012                     | \$515,000           | 1                  |                     |                    |                     |                    |                     |                  | \$515,000            | 1                  |
|             |       |                         | 2013                     | \$507,500           | 1                  |                     |                    |                     |                    |                     |                  | \$507,500            | 1                  |
|             |       |                         | 2014                     | \$525,000           | 1                  | \$525,000           | 1                  |                     |                    |                     |                  | \$1,050,000          | 2                  |
|             |       |                         | 2015                     |                     |                    | \$1,279,900         | 2                  |                     |                    |                     |                  | \$1,279,900          | 2                  |
|             |       |                         | 2017                     |                     |                    | \$1,208,350         | 2                  |                     |                    |                     |                  | \$1,208,350          | 2                  |
|             |       | <b>ST THOMAS Total</b>  |                          | <b>\$2,186,500</b>  | <b>4</b>           | <b>\$4,897,250</b>  | <b>9</b>           | <b>\$475,000</b>    | <b>1</b>           | <b>\$490,000</b>    | <b>1</b>         | <b>\$8,048,750</b>   | <b>15</b>          |
|             |       | ST TROPEZ               | 2009                     |                     |                    |                     |                    | \$460,000           | 1                  |                     |                  | \$460,000            | 1                  |
|             |       |                         | 2010                     | \$600,000           | 1                  |                     |                    |                     |                    |                     |                  | \$600,000            | 1                  |
|             |       |                         | 2012                     |                     |                    | \$375,000           | 1                  |                     |                    |                     |                  | \$375,000            | 1                  |
|             |       |                         | 2013                     |                     |                    |                     |                    |                     |                    | \$495,000           | 1                | \$495,000            | 1                  |
|             |       |                         | 2014                     | \$535,000           | 1                  | \$1,460,000         | 3                  |                     |                    |                     |                  | \$1,995,000          | 4                  |
|             |       |                         | 2015                     | \$1,020,000         | 2                  | \$2,445,000         | 4                  | \$400,000           | 1                  |                     |                  | \$3,865,000          | 7                  |
|             |       |                         | 2016                     | \$1,020,000         | 2                  | \$625,000           | 1                  |                     |                    |                     |                  | \$1,645,000          | 3                  |
|             |       | <b>ST TROPEZ Total</b>  |                          | <b>\$3,175,000</b>  | <b>6</b>           | <b>\$4,905,000</b>  | <b>9</b>           | <b>\$860,000</b>    | <b>2</b>           | <b>\$495,000</b>    | <b>1</b>         | <b>\$9,435,000</b>   | <b>18</b>          |
|             |       | ST VINCENTS             | 2009                     | \$525,000           | 1                  |                     |                    |                     |                    |                     |                  | \$525,000            | 1                  |
|             |       |                         | 2014                     |                     |                    |                     |                    | \$549,000           | 1                  |                     |                  | \$549,000            | 1                  |
|             |       |                         | 2015                     |                     |                    | \$850,000           | 1                  |                     |                    |                     |                  | \$850,000            | 1                  |
|             |       |                         | 2016                     | \$612,000           | 1                  | \$655,000           | 1                  |                     |                    | \$565,000           | 1                | \$1,832,000          | 3                  |
|             |       |                         | 2017                     | \$530,000           | 1                  | \$661,000           | 1                  | \$545,000           | 1                  |                     |                  | \$1,736,000          | 3                  |
|             |       |                         | <b>ST VINCENTS Total</b> |                     | <b>\$1,667,000</b> | <b>3</b>            | <b>\$2,166,000</b> | <b>3</b>            | <b>\$1,094,000</b> | <b>2</b>            | <b>\$565,000</b> | <b>1</b>             | <b>\$5,492,000</b> |
|             |       | STRATFORD               | 2009                     | \$1,165,000         | 2                  | \$715,000           | 1                  | \$472,000           | 1                  |                     |                  | \$2,352,000          | 4                  |
|             |       |                         | 2010                     | \$435,000           | 1                  | \$630,000           | 2                  |                     |                    |                     |                  | \$1,065,000          | 3                  |
|             |       |                         | 2011                     | \$325,000           | 1                  | \$4,905,000         | 7                  |                     |                    |                     |                  | \$5,230,000          | 8                  |
|             |       |                         | 2012                     | \$935,000           | 2                  | \$2,106,500         | 2                  |                     |                    |                     |                  | \$3,041,500          | 4                  |
|             |       |                         | 2013                     | \$2,734,000         | 5                  | \$564,000           | 2                  |                     |                    | \$865,000           | 2                | \$4,163,000          | 9                  |
|             |       |                         | 2014                     | \$1,397,500         | 2                  |                     |                    | \$1,150,000         | 1                  |                     |                  | \$2,547,500          | 3                  |
|             |       |                         | 2015                     |                     |                    | \$435,000           | 1                  |                     |                    | \$895,000           | 1                | \$1,330,000          | 2                  |
|             |       |                         | 2016                     |                     |                    |                     |                    |                     |                    | \$775,000           | 1                | \$775,000            | 1                  |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed Quarterly Breakdown

|  |  |                                      | Qtr Data            |                      |                     |                      |                     |                      |                    |                      | Total Sold Volume   | Total Sold Units       |                     |           |
|--|--|--------------------------------------|---------------------|----------------------|---------------------|----------------------|---------------------|----------------------|--------------------|----------------------|---------------------|------------------------|---------------------|-----------|
|  |  |                                      | 1                   | 2                    | 3                   | 4                    | 5                   | 6                    | 7                  |                      |                     |                        |                     |           |
| Pelican Bay                            | Condo                                    | STRATFORD                            | 2017                |                      | \$871,300           | 1                    |                     |                      |                    |                      | \$871,300           | 1                      |                     |           |
|  |  | <b>STRATFORD Total</b>               |                     |                      | <b>\$6,991,500</b>  | <b>13</b>            | <b>\$10,226,800</b> | <b>16</b>            | <b>\$1,622,000</b> | <b>2</b>             | <b>\$2,535,000</b>  | <b>4</b>               | <b>\$21,375,300</b> | <b>35</b> |
|  |  | VALENCIA AT PELICAN BAY              |                     | 2009                 |                     |                      |                     | \$425,000            | 1                  | \$1,068,500          | 3                   | \$1,493,500            | 4                   |           |
|  |  |                                      |                     | 2010                 | \$445,000           | 1                    | \$437,000           | 1                    |                    | \$315,000            | 1                   | \$1,197,000            | 3                   |           |
|  |  |                                      |                     | 2011                 | \$400,000           | 1                    | \$1,176,000         | 3                    | \$785,000          | 2                    |                     | \$2,361,000            | 6                   |           |
|  |  |                                      |                     | 2012                 | \$1,160,000         | 3                    | \$1,060,000         | 3                    |                    |                      |                     | \$2,220,000            | 6                   |           |
|  |  |                                      |                     | 2013                 |                     |                      | \$1,394,000         | 4                    | \$1,538,000        | 4                    |                     | \$2,932,000            | 8                   |           |
|  |  |                                      |                     | 2014                 | \$1,154,000         | 3                    | \$1,744,900         | 4                    | \$1,808,000        | 4                    | \$731,000           | \$5,437,900            | 13                  |           |
|  |  |                                      |                     | 2015                 | \$549,000           | 1                    | \$1,075,000         | 2                    | \$2,000,000        | 4                    | \$547,500           | \$4,171,500            | 8                   |           |
|  |  |                                      |                     | 2016                 | \$425,000           | 1                    | \$1,607,000         | 3                    | \$605,000          | 1                    | \$1,264,000         | \$3,901,000            | 7                   |           |
|  |  |                                      |                     | 2017                 | \$625,000           | 1                    | \$1,722,900         | 3                    | \$600,000          | 1                    |                     | \$2,947,900            | 5                   |           |
|  |  | <b>VALENCIA AT PELICAN BAY Total</b> |                     |                      | <b>\$4,758,000</b>  | <b>11</b>            | <b>\$10,216,800</b> | <b>23</b>            | <b>\$7,761,000</b> | <b>17</b>            | <b>\$3,926,000</b>  | <b>9</b>               | <b>\$26,661,800</b> | <b>60</b> |
|  |  | WILLOW BROOK AT PELICAN BAY          |                     | 2009                 |                     |                      | \$335,000           | 1                    | \$670,000          | 2                    | \$285,000           | \$1,290,000            | 4                   |           |
|  |  |                                      |                     | 2010                 | \$360,000           | 1                    | \$900,000           | 3                    | \$892,500          | 3                    | \$325,000           | \$2,477,500            | 8                   |           |
|  |  |                                      |                     | 2011                 | \$352,000           | 1                    | \$760,000           | 2                    | \$310,000          | 1                    |                     | \$1,422,000            | 4                   |           |
|  |  |                                      | 2012                | \$1,225,400          | 4                   | \$342,000            | 1                   |                      |                    |                      | \$1,567,400         | 5                      |                     |           |
|  |  |                                      | 2013                | \$337,000            | 1                   | \$625,000            | 2                   | \$360,000            | 1                  |                      | \$1,322,000         | 4                      |                     |           |
|  |  |                                      | 2014                | \$990,000            | 3                   | \$737,500            | 2                   | \$400,000            | 1                  | \$365,000            | \$2,492,500         | 7                      |                     |           |
|  |  |                                      | 2015                | \$410,000            | 1                   | \$903,000            | 2                   |                      |                    |                      | \$1,313,000         | 3                      |                     |           |
|  |  |                                      | 2016                | \$500,000            | 1                   | \$1,842,500          | 4                   | \$757,500            | 2                  |                      | \$3,100,000         | 7                      |                     |           |
|  |  |                                      | 2017                | \$813,000            | 2                   | \$890,251            | 2                   | \$777,500            | 2                  | \$442,500            | \$2,923,251         | 7                      |                     |           |
|  | <b>WILLOW BROOK AT PELICAN BAY Total</b> |                                      |                     | <b>\$4,987,400</b>   | <b>14</b>           | <b>\$7,335,251</b>   | <b>19</b>           | <b>\$4,167,500</b>   | <b>12</b>          | <b>\$1,417,500</b>   | <b>4</b>            | <b>\$17,907,651</b>    | <b>49</b>           |           |
|  | <b>Condo Total</b>                       |                                      |                     | <b>\$375,424,286</b> | <b>482</b>          | <b>\$598,672,097</b> | <b>779</b>          | <b>\$252,549,810</b> | <b>350</b>         | <b>\$202,473,670</b> | <b>259</b>          | <b>\$1,429,119,863</b> | <b>1870</b>         |           |
|  | Single Family                            | BARRINGTON AT PELICAN BAY            |                     | 2009                 |                     | \$1,500,000          | 1                   |                      |                    | \$1,900,000          | \$3,400,000         | 2                      |                     |           |
|  |  |                                      |                     | 2010                 | \$1,900,000         | 1                    | \$2,025,000         | 1                    | \$2,237,500        | 1                    |                     | \$6,162,500            | 3                   |           |
|  |  |                                      |                     | 2011                 | \$1,917,500         | 2                    | \$1,400,000         | 1                    |                    | \$1,590,000          | 1                   | \$4,907,500            | 4                   |           |
|  |  |                                      |                     | 2012                 |                     |                      | \$2,900,000         | 2                    |                    |                      |                     | \$2,900,000            | 2                   |           |
|  |  | 2013                                 | \$2,100,000         | 1                    | \$4,855,000         | 3                    |                     |                      |                    | \$6,955,000          | 4                   |                        |                     |           |
|  |  | 2014                                 | \$1,700,000         | 1                    | \$3,562,500         | 2                    | \$3,275,000         | 2                    |                    | \$8,537,500          | 5                   |                        |                     |           |
|  |  | 2015                                 |                     |                      | \$2,950,000         | 1                    |                     |                      |                    | \$2,950,000          | 1                   |                        |                     |           |
|  |  | 2016                                 |                     |                      | \$4,225,000         | 2                    | \$1,875,000         | 1                    |                    | \$6,100,000          | 3                   |                        |                     |           |
|  |  | 2017                                 | \$6,375,000         | 3                    |                     |                      |                     |                      |                    | \$6,375,000          | 3                   |                        |                     |           |
| <b>BARRINGTON AT PELICAN BAY Total</b> |  |                                      | <b>\$13,992,500</b> | <b>8</b>             | <b>\$23,417,500</b> | <b>13</b>            | <b>\$7,387,500</b>  | <b>4</b>             | <b>\$3,490,000</b> | <b>2</b>             | <b>\$48,287,500</b> | <b>27</b>              |                     |           |
| CAMBRIDGE AT PELICAN BAY               |  | 2017                                 |                     |                      |                     |                      | \$795,000           | 1                    |                    | \$795,000            | 1                   |                        |                     |           |
| <b>CAMBRIDGE AT PELICAN BAY Total</b>  |  |                                      |                     |                      |                     |                      | <b>\$795,000</b>    | <b>1</b>             |                    | <b>\$795,000</b>     | <b>1</b>            |                        |                     |           |
| GEORGETOWN                             |  | 2009                                 |                     |                      | \$1,710,000         | 1                    |                     |                      |                    | \$1,710,000          | 1                   |                        |                     |           |
|  |  | 2010                                 |                     |                      | \$1,825,000         | 1                    |                     |                      |                    | \$1,825,000          | 1                   |                        |                     |           |
|  |  | 2011                                 |                     |                      | \$8,113,050         | 4                    |                     | \$1,450,000          | 1                  | \$9,563,050          | 5                   |                        |                     |           |
|  |  | 2012                                 | \$2,100,000         | 1                    | \$2,000,000         | 1                    |                     |                      |                    | \$4,100,000          | 2                   |                        |                     |           |
|  |  | 2013                                 |                     |                      | \$1,510,000         | 1                    |                     |                      |                    | \$1,510,000          | 1                   |                        |                     |           |
|  |  | 2014                                 |                     |                      | \$1,679,000         | 1                    |                     |                      |                    | \$1,679,000          | 1                   |                        |                     |           |
|  |  | 2015                                 |                     |                      | \$4,640,000         | 2                    |                     |                      |                    | \$4,640,000          | 2                   |                        |                     |           |
|  |  | 2016                                 |                     |                      |                     |                      |                     | \$2,900,000          | 1                  | \$2,900,000          | 1                   |                        |                     |           |
| <b>GEORGETOWN Total</b>                |  |                                      | <b>\$2,100,000</b>  | <b>1</b>             | <b>\$21,477,050</b> | <b>11</b>            |                     |                      | <b>\$4,350,000</b> | <b>2</b>             | <b>\$27,927,050</b> | <b>14</b>              |                     |           |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed Quarterly Breakdown

|                                       |               |                                |      | Qtr Data            |          |                     |           |                     |           |                     |                     | Total Sold Volume   | Total Sold Units   |                     |           |
|---------------------------------------|---------------|--------------------------------|------|---------------------|----------|---------------------|-----------|---------------------|-----------|---------------------|---------------------|---------------------|--------------------|---------------------|-----------|
|                                       |               |                                |      | 1                   | 2        | 3                   | 4         | 1                   | 2         | 3                   | 4                   |                     |                    |                     |           |
| Pelican Bay                           | Single Family | JAMESTOWN                      | 2009 | \$3,050,000         | 1        |                     |           |                     |           |                     |                     | \$3,050,000         | 1                  |                     |           |
|                                       |               |                                | 2010 |                     |          | \$2,400,000         | 1         |                     |           |                     |                     | \$2,400,000         | 1                  |                     |           |
|                                       |               |                                | 2011 |                     |          | \$3,200,000         | 1         |                     |           |                     |                     | \$3,200,000         | 1                  |                     |           |
|                                       |               | <b>JAMESTOWN Total</b>         |      |                     |          | <b>\$3,050,000</b>  | <b>1</b>  | <b>\$5,600,000</b>  | <b>2</b>  |                     |                     |                     | <b>\$8,650,000</b> | <b>3</b>            |           |
|                                       |               | OAKMONT                        | 2009 | \$775,000           | 1        |                     |           | \$700,000           | 1         | \$2,375,000         | 2                   |                     | \$3,850,000        | 4                   |           |
|                                       |               |                                | 2010 | \$1,100,000         | 1        | \$2,050,000         | 2         | \$980,000           | 1         | \$1,700,000         | 2                   |                     | \$5,830,000        | 6                   |           |
|                                       |               |                                | 2011 | \$2,245,800         | 2        | \$2,000,000         | 2         | \$585,000           | 1         | \$850,000           | 1                   |                     | \$5,680,800        | 6                   |           |
|                                       |               |                                | 2012 |                     |          | \$8,504,000         | 8         |                     |           |                     |                     |                     | \$8,504,000        | 8                   |           |
|                                       |               |                                | 2013 | \$2,420,000         | 2        | \$1,450,000         | 1         | \$2,800,000         | 3         | \$2,082,500         | 2                   |                     | \$8,752,500        | 8                   |           |
|                                       |               |                                | 2014 |                     |          | \$7,105,000         | 5         | \$857,500           | 1         |                     |                     |                     | \$7,962,500        | 6                   |           |
|                                       |               |                                | 2015 | \$960,000           | 1        | \$4,565,000         | 4         | \$2,345,000         | 2         | \$1,442,600         | 1                   |                     | \$9,312,600        | 8                   |           |
|                                       |               |                                | 2016 | \$2,340,000         | 2        | \$11,307,400        | 8         | \$2,975,000         | 2         |                     |                     |                     | \$16,622,400       | 12                  |           |
|                                       |               |                                | 2017 | \$1,220,000         | 1        | \$8,645,000         | 6         | \$1,760,000         | 1         |                     |                     |                     | \$11,625,000       | 8                   |           |
|                                       |               | <b>OAKMONT Total</b>           |      |                     |          | <b>\$11,060,800</b> | <b>10</b> | <b>\$45,626,400</b> | <b>36</b> | <b>\$13,002,500</b> | <b>12</b>           | <b>\$8,450,100</b>  | <b>8</b>           | <b>\$78,139,800</b> | <b>66</b> |
|                                       |               | PELICAN BAY WOODS              | 2009 |                     |          |                     |           | \$1,055,000         | 1         | \$1,130,000         | 2                   |                     | \$2,185,000        | 3                   |           |
|                                       |               |                                | 2010 | \$2,600,000         | 2        | \$5,170,000         | 4         | \$840,000           | 1         | \$3,300,000         | 2                   |                     | \$11,910,000       | 9                   |           |
|                                       |               |                                | 2011 |                     |          | \$3,125,000         | 2         | \$145,500           | 1         |                     |                     |                     | \$3,270,500        | 3                   |           |
|                                       |               |                                | 2012 | \$2,075,000         | 2        | \$3,506,500         | 3         |                     |           |                     |                     |                     | \$5,581,500        | 5                   |           |
|                                       |               |                                | 2013 | \$650,000           | 1        | \$6,115,000         | 4         | \$5,750,250         | 5         |                     |                     |                     | \$12,515,250       | 10                  |           |
|                                       |               |                                | 2014 |                     |          | \$4,319,000         | 4         | \$1,300,000         | 1         | \$2,975,000         | 2                   |                     | \$8,594,000        | 7                   |           |
|                                       |               |                                | 2015 | \$5,890,000         | 2        | \$8,990,000         | 5         | \$1,957,500         | 1         | \$2,650,000         | 1                   |                     | \$19,487,500       | 9                   |           |
|                                       |               |                                | 2016 | \$3,025,000         | 2        | \$5,305,000         | 4         | \$2,935,000         | 2         |                     |                     |                     | \$11,265,000       | 8                   |           |
|                                       |               |                                | 2017 | \$2,000,000         | 1        | \$3,065,000         | 2         | \$3,290,000         | 2         | \$11,297,500        | 5                   |                     | \$19,652,500       | 10                  |           |
|                                       |               | <b>PELICAN BAY WOODS Total</b> |      |                     |          | <b>\$16,240,000</b> | <b>10</b> | <b>\$39,595,500</b> | <b>28</b> | <b>\$17,273,250</b> | <b>14</b>           | <b>\$21,352,500</b> | <b>12</b>          | <b>\$94,461,250</b> | <b>64</b> |
|                                       |               | PINECREST AT PELICAN BAY       | 2009 |                     |          | \$1,615,000         | 2         | \$980,000           | 1         | \$2,325,000         | 2                   |                     | \$4,920,000        | 5                   |           |
|                                       |               |                                | 2011 | \$3,194,500         | 3        | \$1,745,000         | 2         | \$843,500           | 1         | \$1,100,000         | 1                   |                     | \$6,883,000        | 7                   |           |
|                                       |               |                                | 2012 | \$2,670,000         | 2        | \$3,730,000         | 3         |                     |           |                     |                     |                     | \$6,400,000        | 5                   |           |
| 2013                                  |               |                                |      | \$3,943,500         | 3        |                     |           | \$1,693,750         | 2         |                     | \$5,637,250         | 5                   |                    |                     |           |
| 2014                                  |               |                                |      | \$1,200,000         | 1        |                     |           |                     |           |                     | \$1,200,000         | 1                   |                    |                     |           |
| 2015                                  | \$3,967,500   |                                | 3    | \$2,200,000         | 2        |                     |           | \$2,300,000         | 1         |                     | \$8,467,500         | 6                   |                    |                     |           |
| 2016                                  |               |                                |      |                     |          |                     |           | \$2,855,000         | 2         |                     | \$2,855,000         | 2                   |                    |                     |           |
| 2017                                  | \$1,050,000   |                                | 1    | \$1,900,000         | 1        | \$3,750,000         | 3         | \$2,500,000         | 1         |                     | \$9,200,000         | 6                   |                    |                     |           |
| <b>PINECREST AT PELICAN BAY Total</b> |               |                                |      | <b>\$10,882,000</b> | <b>9</b> | <b>\$16,333,500</b> | <b>14</b> | <b>\$5,573,500</b>  | <b>5</b>  | <b>\$12,773,750</b> | <b>9</b>            | <b>\$45,562,750</b> | <b>37</b>          |                     |           |
| POINTE VERDE                          | 2010          | \$3,500,000                    | 1    | \$2,450,000         | 1        |                     |           |                     |           |                     | \$5,950,000         | 2                   |                    |                     |           |
|                                       | 2014          | \$3,550,000                    | 1    |                     |          |                     |           |                     |           |                     | \$3,550,000         | 1                   |                    |                     |           |
|                                       | 2017          |                                |      | \$4,950,000         | 1        |                     |           |                     |           |                     | \$4,950,000         | 1                   |                    |                     |           |
| <b>POINTE VERDE Total</b>             |               |                                |      | <b>\$7,050,000</b>  | <b>2</b> | <b>\$7,400,000</b>  | <b>2</b>  |                     |           |                     | <b>\$14,450,000</b> | <b>4</b>            |                    |                     |           |
| VILLAGE AT PELICAN BAY                | 2010          |                                |      |                     |          |                     |           | \$850,000           | 1         |                     | \$850,000           | 1                   |                    |                     |           |
|                                       | 2012          | \$835,000                      | 1    |                     |          |                     |           |                     |           |                     | \$835,000           | 1                   |                    |                     |           |
|                                       | 2013          |                                |      | \$855,000           | 1        |                     |           |                     |           |                     | \$855,000           | 1                   |                    |                     |           |
|                                       | 2014          | \$700,000                      | 1    |                     |          |                     |           |                     |           |                     | \$700,000           | 1                   |                    |                     |           |
|                                       | 2015          | \$850,000                      | 1    | \$1,200,000         | 1        |                     |           |                     |           |                     | \$2,050,000         | 2                   |                    |                     |           |
|                                       | 2016          |                                |      |                     |          | \$1,100,000         | 1         |                     |           |                     | \$1,100,000         | 1                   |                    |                     |           |
|                                       | 2017          |                                |      | \$985,750           | 1        | \$1,000,000         | 1         |                     |           |                     | \$1,985,750         | 2                   |                    |                     |           |
| <b>VILLAGE AT PELICAN BAY Total</b>   |               |                                |      | <b>\$2,385,000</b>  | <b>3</b> | <b>\$3,040,750</b>  | <b>3</b>  | <b>\$2,100,000</b>  | <b>2</b>  | <b>\$850,000</b>    | <b>1</b>            | <b>\$8,375,750</b>  | <b>9</b>           |                     |           |
| WATERFORD AT PELICAN BAY              | 2012          |                                |      | \$1,500,000         | 1        |                     |           |                     |           |                     | \$1,500,000         | 1                   |                    |                     |           |
|                                       | 2013          | \$1,697,500                    | 1    |                     |          |                     |           |                     |           |                     | \$1,697,500         | 1                   |                    |                     |           |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed Quarterly Breakdown

|                            |               |                                       |             | Qtr Data            |                    |                      |                     |                     |                    |                     |                    | Total Sold Volume    | Total Sold Units    |           |
|----------------------------|---------------|---------------------------------------|-------------|---------------------|--------------------|----------------------|---------------------|---------------------|--------------------|---------------------|--------------------|----------------------|---------------------|-----------|
|                            |               |                                       |             | 1                   | 2                  | 3                    | 4                   | 1                   | 2                  | 3                   | 4                  |                      |                     |           |
| Pelican Bay                | Single Family | WATERFORD AT PELICAN BAY              | 2015        | \$2,200,000         | 1                  | \$1,900,000          | 1                   |                     |                    |                     |                    | \$4,100,000          | 2                   |           |
|                            |               |                                       | 2016        |                     |                    |                      |                     | \$1,585,000         | 1                  | \$1,775,000         | 1                  | \$3,360,000          | 2                   |           |
|                            |               |                                       | 2017        |                     |                    | \$1,850,000          | 1                   |                     |                    | \$2,350,000         | 1                  | \$4,200,000          | 2                   |           |
|                            |               | <b>WATERFORD AT PELICAN BAY Total</b> |             |                     | <b>\$3,897,500</b> | <b>2</b>             | <b>\$5,250,000</b>  | <b>3</b>            | <b>\$1,585,000</b> | <b>1</b>            | <b>\$4,125,000</b> | <b>2</b>             | <b>\$14,857,500</b> | <b>8</b>  |
| <b>Single Family Total</b> |               |                                       |             | <b>\$70,657,800</b> | <b>46</b>          | <b>\$167,740,700</b> | <b>112</b>          | <b>\$47,716,750</b> | <b>39</b>          | <b>\$55,391,350</b> | <b>36</b>          | <b>\$341,506,600</b> | <b>233</b>          |           |
| Villa                      | BAY VILLAS    | 2009                                  |             |                     | \$1,210,000        | 2                    | \$1,325,000         | 2                   | \$2,575,000        | 4                   | \$5,110,000        | 8                    |                     |           |
|                            |               | 2010                                  | \$555,000   | 1                   |                    |                      | \$615,000           | 1                   |                    |                     | \$1,170,000        | 2                    |                     |           |
|                            |               | 2011                                  | \$635,000   | 1                   | \$1,822,000        | 3                    |                     |                     | \$585,000          | 1                   | \$3,042,000        | 5                    |                     |           |
|                            |               | 2012                                  |             |                     | \$1,329,000        | 2                    |                     |                     |                    |                     | \$1,329,000        | 2                    |                     |           |
|                            |               | 2013                                  | \$1,290,000 | 2                   | \$2,617,500        | 4                    | \$1,340,000         | 2                   | \$545,000          | 1                   | \$5,792,500        | 9                    |                     |           |
|                            |               | 2014                                  | \$595,000   | 1                   | \$1,410,000        | 2                    |                     |                     | \$1,890,750        | 3                   | \$3,895,750        | 6                    |                     |           |
|                            |               | 2015                                  | \$1,887,000 | 3                   | \$4,918,400        | 6                    | \$660,000           | 1                   | \$710,000          | 1                   | \$8,175,400        | 11                   |                     |           |
|                            |               | 2016                                  | \$1,815,000 | 2                   | \$615,000          | 1                    |                     |                     |                    |                     | \$2,430,000        | 3                    |                     |           |
|                            |               | 2017                                  |             |                     | \$990,000          | 1                    |                     |                     | \$900,000          | 1                   | \$1,890,000        | 2                    |                     |           |
|                            |               | <b>BAY VILLAS Total</b>               |             |                     | <b>\$6,777,000</b> | <b>10</b>            | <b>\$14,911,900</b> | <b>21</b>           | <b>\$3,940,000</b> | <b>6</b>            | <b>\$7,205,750</b> | <b>11</b>            | <b>\$32,834,650</b> | <b>48</b> |
|                            |               | BEAUVILLE                             | 2010        |                     |                    | \$912,450            | 1                   | \$750,000           | 1                  |                     |                    | \$1,662,450          | 2                   |           |
|                            |               |                                       | 2011        |                     |                    | \$820,000            | 1                   |                     |                    | \$750,000           | 1                  | \$1,570,000          | 2                   |           |
|                            |               |                                       | 2012        |                     |                    | \$800,000            | 1                   |                     |                    |                     |                    | \$800,000            | 1                   |           |
|                            |               |                                       | 2013        |                     |                    | \$1,465,000          | 2                   | \$988,000           | 1                  |                     |                    | \$2,453,000          | 3                   |           |
|                            |               |                                       | 2014        |                     |                    |                      |                     |                     |                    | \$866,000           | 1                  | \$866,000            | 1                   |           |
|                            |               |                                       | 2015        | \$1,250,000         | 1                  | \$2,087,500          | 2                   |                     |                    |                     |                    | \$3,337,500          | 3                   |           |
|                            |               |                                       | 2016        |                     |                    |                      |                     |                     |                    | \$1,180,000         | 1                  | \$1,180,000          | 1                   |           |
|                            |               |                                       | 2017        |                     |                    |                      |                     |                     |                    | \$1,600,000         | 1                  | \$1,600,000          | 1                   |           |
|                            |               | <b>BEAUVILLE Total</b>                |             |                     | <b>\$1,250,000</b> | <b>1</b>             | <b>\$6,084,950</b>  | <b>7</b>            | <b>\$1,738,000</b> | <b>2</b>            | <b>\$4,396,000</b> | <b>4</b>             | <b>\$13,468,950</b> | <b>14</b> |
|                            |               | BRIDGE WAY VILLAS                     | 2009        | \$850,000           | 1                  | \$4,180,000          | 4                   |                     |                    |                     |                    | \$5,030,000          | 5                   |           |
|                            |               |                                       | 2010        |                     |                    |                      |                     | \$850,000           | 1                  |                     |                    | \$850,000            | 1                   |           |
|                            |               |                                       | 2011        | \$950,000           | 1                  |                      |                     |                     |                    | \$970,000           | 1                  | \$1,920,000          | 2                   |           |
|                            |               |                                       | 2013        | \$950,000           | 1                  | \$980,000            | 1                   | \$1,100,000         | 1                  |                     |                    | \$3,030,000          | 3                   |           |
|                            |               |                                       | 2014        | \$1,150,000         | 1                  | \$6,620,000          | 6                   |                     |                    |                     |                    | \$7,770,000          | 7                   |           |
|                            |               |                                       | 2015        | \$2,220,000         | 2                  | \$1,200,000          | 1                   |                     |                    | \$1,700,000         | 1                  | \$5,120,000          | 4                   |           |
|                            |               |                                       | 2016        | \$1,175,000         | 1                  | \$1,195,000          | 1                   |                     |                    |                     |                    | \$2,370,000          | 2                   |           |
|                            |               |                                       | 2017        |                     |                    | \$4,872,000          | 4                   |                     |                    | \$1,200,000         | 1                  | \$6,072,000          | 5                   |           |
|                            |               | <b>BRIDGE WAY VILLAS Total</b>        |             |                     | <b>\$7,295,000</b> | <b>7</b>             | <b>\$19,047,000</b> | <b>17</b>           | <b>\$1,950,000</b> | <b>2</b>            | <b>\$3,870,000</b> | <b>3</b>             | <b>\$32,162,000</b> | <b>29</b> |
|                            |               | CANNES                                | 2011        | \$1,000,000         | 1                  |                      |                     |                     |                    |                     |                    | \$1,000,000          | 1                   |           |
|                            |               |                                       | 2015        |                     |                    |                      |                     | \$1,300,000         | 1                  |                     |                    | \$1,300,000          | 1                   |           |
|                            |               | <b>CANNES Total</b>                   |             |                     | <b>\$1,000,000</b> | <b>1</b>             |                     |                     | <b>\$1,300,000</b> | <b>1</b>            |                    | <b>\$2,300,000</b>   | <b>2</b>            |           |
|                            |               | CARLTON PLACE                         | 2009        |                     |                    | \$1,610,000          | 1                   |                     |                    |                     |                    | \$1,610,000          | 1                   |           |
|                            |               |                                       | 2010        |                     |                    | \$1,020,000          | 1                   | \$1,200,000         | 1                  |                     |                    | \$2,220,000          | 2                   |           |
|                            |               |                                       | 2011        | \$965,000           | 1                  | \$3,795,000          | 3                   |                     |                    |                     |                    | \$4,760,000          | 4                   |           |
|                            |               |                                       | 2012        |                     |                    | \$1,150,000          | 1                   |                     |                    |                     |                    | \$1,150,000          | 1                   |           |
|                            |               |                                       | 2015        |                     |                    | \$3,510,000          | 2                   |                     |                    |                     |                    | \$3,510,000          | 2                   |           |
|                            |               |                                       | 2016        |                     |                    | \$2,495,000          | 2                   | \$3,475,000         | 2                  |                     |                    | \$5,970,000          | 4                   |           |
|                            |               |                                       | 2017        |                     |                    | \$2,600,000          | 1                   |                     |                    |                     |                    | \$2,600,000          | 1                   |           |
|                            |               | <b>CARLTON PLACE Total</b>            |             |                     | <b>\$965,000</b>   | <b>1</b>             | <b>\$16,180,000</b> | <b>11</b>           | <b>\$4,675,000</b> | <b>3</b>            |                    | <b>\$21,820,000</b>  | <b>15</b>           |           |
|                            |               | CHANTECLAIR MANOR                     | 2010        |                     |                    | \$740,000            | 1                   |                     |                    |                     |                    | \$740,000            | 1                   |           |
|                            |               |                                       | 2011        |                     |                    | \$1,474,500          | 2                   |                     |                    |                     |                    | \$1,474,500          | 2                   |           |
|                            |               |                                       | 2014        |                     |                    | \$609,000            | 1                   | \$850,000           | 1                  |                     |                    | \$1,459,000          | 2                   |           |
|                            |               |                                       | 2015        |                     |                    | \$740,000            | 1                   |                     |                    | \$980,000           | 1                  | \$1,720,000          | 2                   |           |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed Quarterly Breakdown

|             |       | Qtr Data                               |      |                     |                    |                     |                  |                    |                  | Total Sold Volume  | Total Sold Units    |                     |           |
|-------------|-------|--|------|---------------------|--------------------|---------------------|------------------|--------------------|------------------|--------------------|---------------------|---------------------|-----------|
|             |       | 1                                      | 2    | 3                   | 4                  | 1                   | 2                | 3                  | 4                |                    |                     |                     |           |
| Pelican Bay | Villa | CHANTECLAIR MANOR                      | 2016 |                     | \$2,525,000        | 2                   |                  |                    |                  |                    | \$2,525,000         | 2                   |           |
|             |       |  | 2017 |                     | \$825,000          | 1                   |                  |                    |                  |                    | \$825,000           | 1                   |           |
|             |       | <b>CHANTECLAIR MANOR Total</b>         |      |                     | <b>\$6,913,500</b> | <b>8</b>            | <b>\$850,000</b> | <b>1</b>           | <b>\$980,000</b> | <b>1</b>           | <b>\$8,743,500</b>  | <b>10</b>           |           |
|             |       | COCOBAY                                | 2009 |                     | \$1,675,000        | 1                   |                  |                    |                  |                    | \$1,675,000         | 1                   |           |
|             |       |  | 2010 | \$2,995,000         | 2                  | \$1,223,000         | 1                |                    |                  |                    | \$4,218,000         | 3                   |           |
|             |       |  | 2011 |                     | \$1,400,000        | 1                   |                  | \$1,410,000        | 1                |                    | \$2,810,000         | 2                   |           |
|             |       |  | 2012 |                     | \$3,825,000        | 2                   |                  |                    |                  |                    | \$3,825,000         | 2                   |           |
|             |       |  | 2013 |                     |                    |                     | \$1,675,000      | 1                  |                  |                    | \$1,675,000         | 1                   |           |
|             |       |  | 2014 | \$3,160,000         | 2                  | \$3,100,000         | 2                |                    |                  |                    | \$6,260,000         | 4                   |           |
|             |       |  | 2015 | \$5,080,000         | 3                  |                     |                  |                    |                  |                    | \$5,080,000         | 3                   |           |
|             |       |  | 2016 | \$1,850,000         | 1                  |                     |                  |                    |                  |                    | \$1,850,000         | 1                   |           |
|             |       |  | 2017 | \$1,975,000         | 1                  |                     |                  |                    |                  |                    | \$1,975,000         | 1                   |           |
|             |       | <b>COCOBAY Total</b>                   |      | <b>\$15,060,000</b> | <b>9</b>           | <b>\$11,223,000</b> | <b>7</b>         | <b>\$1,675,000</b> | <b>1</b>         | <b>\$1,410,000</b> | <b>1</b>            | <b>\$29,368,000</b> | <b>18</b> |
|             |       | GRAND BAY AT PELICAN BAY               | 2010 |                     |                    |                     | \$1,750,000      | 1                  |                  |                    | \$1,750,000         | 1                   |           |
|             |       |  | 2011 |                     |                    |                     | \$1,250,000      | 1                  |                  |                    | \$1,250,000         | 1                   |           |
|             |       |  | 2012 |                     | \$7,770,000        | 5                   |                  |                    |                  |                    | \$7,770,000         | 5                   |           |
|             |       |  | 2014 |                     | \$1,801,000        | 1                   | \$3,600,000      | 2                  |                  |                    | \$5,401,000         | 3                   |           |
|             |       |  | 2015 |                     | \$1,850,000        | 1                   |                  |                    |                  |                    | \$1,850,000         | 1                   |           |
|             |       |  | 2016 |                     |                    |                     | \$1,675,000      | 1                  |                  |                    | \$1,675,000         | 1                   |           |
|             |       |  | 2017 | \$1,875,000         | 1                  |                     |                  |                    |                  |                    | \$1,875,000         | 1                   |           |
|             |       | <b>GRAND BAY AT PELICAN BAY Total</b>  |      | <b>\$1,875,000</b>  | <b>1</b>           | <b>\$11,421,000</b> | <b>7</b>         | <b>\$8,275,000</b> | <b>5</b>         |                    | <b>\$21,571,000</b> | <b>13</b>           |           |
|             |       | ISLE VERDE                             | 2010 | \$3,900,000         | 2                  |                     |                  |                    | \$1,690,000      | 1                  | \$5,590,000         | 3                   |           |
|             |       |  | 2011 |                     | \$2,000,000        | 1                   |                  |                    |                  |                    | \$2,000,000         | 1                   |           |
|             |       |  | 2012 |                     | \$1,800,000        | 1                   |                  |                    |                  |                    | \$1,800,000         | 1                   |           |
|             |       |  | 2013 |                     | \$1,675,000        | 1                   | \$2,062,500      | 1                  | \$1,250,000      | 1                  | \$4,987,500         | 3                   |           |
|             |       |  | 2014 | \$1,492,500         | 1                  | \$2,500,000         | 1                | \$1,870,000        | 1                | \$2,400,000        | 1                   | \$8,262,500         | 4         |
|             |       |  | 2016 |                     |                    |                     | \$2,200,000      | 1                  |                  |                    | \$2,200,000         | 1                   |           |
|             |       |  | 2017 | \$2,450,000         | 1                  |                     |                  |                    | \$3,700,000      | 2                  | \$6,150,000         | 3                   |           |
|             |       | <b>ISLE VERDE Total</b>                |      | <b>\$7,842,500</b>  | <b>4</b>           | <b>\$7,975,000</b>  | <b>4</b>         | <b>\$6,132,500</b> | <b>3</b>         | <b>\$9,040,000</b> | <b>5</b>            | <b>\$30,990,000</b> | <b>16</b> |
|             |       | LAS BRISAS AT PELICAN BAY              | 2009 | \$800,000           | 1                  | \$1,895,000         | 2                |                    |                  |                    | \$2,695,000         | 3                   |           |
|             |       |  | 2010 | \$850,000           | 1                  | \$690,000           | 1                |                    |                  |                    | \$1,540,000         | 2                   |           |
|             |       |  | 2011 | \$950,000           | 1                  |                     |                  | \$1,025,000        | 1                |                    | \$1,975,000         | 2                   |           |
|             |       |  | 2012 | \$800,000           | 1                  | \$625,000           | 1                |                    |                  |                    | \$1,425,000         | 2                   |           |
|             |       |  | 2013 | \$875,000           | 1                  | \$812,500           | 1                | \$1,474,000        | 2                |                    | \$3,161,500         | 4                   |           |
|             |       |  | 2014 | \$1,850,000         | 2                  |                     |                  | \$2,057,500        | 2                | \$1,030,000        | 1                   | \$4,937,500         | 5         |
|             |       |  | 2015 | \$950,000           | 1                  |                     |                  |                    |                  |                    | \$950,000           | 1                   |           |
|             |       |  | 2016 | \$1,295,000         | 1                  | \$1,175,000         | 1                | \$1,312,000        | 1                |                    | \$3,782,000         | 3                   |           |
|             |       | <b>LAS BRISAS AT PELICAN BAY Total</b> |      | <b>\$8,370,000</b>  | <b>9</b>           | <b>\$5,197,500</b>  | <b>6</b>         | <b>\$4,843,500</b> | <b>5</b>         | <b>\$2,055,000</b> | <b>2</b>            | <b>\$20,466,000</b> | <b>22</b> |
|             |       | OAK LAKE SANCTUARY                     | 2009 | \$1,220,000         | 2                  | \$785,000           | 1                | \$560,000          | 1                |                    | \$2,565,000         | 4                   |           |
|             |       |  | 2011 |                     | \$1,925,500        | 3                   | \$1,130,000      | 2                  |                  |                    | \$3,055,500         | 5                   |           |
|             |       |  | 2012 | \$655,000           | 1                  | \$1,320,000         | 2                |                    |                  |                    | \$1,975,000         | 3                   |           |
|             |       |  | 2017 |                     | \$1,560,000        | 2                   |                  |                    |                  |                    | \$1,560,000         | 2                   |           |
|             |       | <b>OAK LAKE SANCTUARY Total</b>        |      | <b>\$1,875,000</b>  | <b>3</b>           | <b>\$5,590,500</b>  | <b>8</b>         | <b>\$1,690,000</b> | <b>3</b>         |                    | <b>\$9,155,500</b>  | <b>14</b>           |           |
|             |       | SAND POINTE                            | 2009 |                     | \$500,000          | 1                   |                  |                    |                  |                    | \$500,000           | 1                   |           |
|             |       |  | 2010 | \$650,000           | 1                  |                     |                  | \$485,000          | 1                |                    | \$1,135,000         | 2                   |           |
|             |       |  | 2011 |                     | \$1,515,000        | 2                   |                  |                    |                  |                    | \$1,515,000         | 2                   |           |
|             |       |  | 2012 |                     | \$750,000          | 1                   |                  |                    |                  |                    | \$750,000           | 1                   |           |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed Quarterly Breakdown

|                                   |       |  |                      | Qtr Data    |                      |              |                      |             |                      |             |                        | Total Sold Volume | Total Sold Units    |           |
|-----------------------------------|-------|--|----------------------|-------------|----------------------|--------------|----------------------|-------------|----------------------|-------------|------------------------|-------------------|---------------------|-----------|
|                                   |       |  |                      | 1           | 2                    | 3            | 4                    | 1           | 2                    | 3           | 4                      |                   |                     |           |
| Pelican Bay                       | Villa | SAND POINTE                            | 2015                 | \$1,035,000 | 1                    |              |                      |             |                      | \$1,180,000 | 1                      | \$2,215,000       | 2                   |           |
|                                   |       |  | 2016                 | \$1,265,000 | 1                    | \$995,000    | 1                    |             |                      |             |                        | \$2,260,000       | 2                   |           |
|                                   |       |  | 2017                 |             |                      | \$1,735,000  | 2                    |             |                      |             |                        | \$1,735,000       | 2                   |           |
|                                   |       | <b>SAND POINTE Total</b>               |                      |             | <b>\$2,950,000</b>   | <b>3</b>     | <b>\$5,495,000</b>   | <b>7</b>    |                      |             | <b>\$1,665,000</b>     | <b>2</b>          | <b>\$10,110,000</b> | <b>12</b> |
|                                   |       | ST ANDREWS AT PELICAN BAY              | 2011                 |             |                      | \$585,000    | 1                    | \$575,000   | 1                    |             |                        |                   | \$1,160,000         | 2         |
|                                   |       |  | 2013                 |             | \$845,000            | 1            |                      |             |                      | \$745,000   | 1                      |                   | \$1,590,000         | 2         |
|                                   |       |  | 2014                 |             |                      |              |                      | \$815,000   | 1                    | \$1,682,000 | 2                      |                   | \$2,497,000         | 3         |
|                                   |       |  | 2015                 |             | \$721,000            | 1            |                      |             |                      |             |                        |                   | \$721,000           | 1         |
|                                   |       |  | 2016                 |             |                      |              | \$1,675,000          | 2           |                      |             |                        |                   | \$1,675,000         | 2         |
|                                   |       |  | 2017                 |             |                      |              |                      |             | \$800,000            | 1           |                        |                   | \$800,000           | 1         |
|                                   |       | <b>ST ANDREWS AT PELICAN BAY Total</b> |                      |             | <b>\$1,566,000</b>   | <b>2</b>     | <b>\$2,260,000</b>   | <b>3</b>    | <b>\$2,190,000</b>   | <b>3</b>    | <b>\$2,427,000</b>     | <b>3</b>          | <b>\$8,443,000</b>  | <b>11</b> |
|                                   |       | TIERRA MAR                             | 2009                 |             | \$1,315,000          | 1            | \$750,000            | 1           |                      | \$615,000   | 1                      |                   | \$2,680,000         | 3         |
|                                   |       |  | 2010                 |             |                      |              | \$823,500            | 1           | \$757,500            | 1           |                        |                   | \$1,581,000         | 2         |
|                                   |       |  | 2011                 |             | \$630,000            | 1            |                      |             |                      |             |                        |                   | \$630,000           | 1         |
|                                   |       |  | 2012                 |             | \$685,000            | 1            | \$915,000            | 1           |                      |             |                        |                   | \$1,600,000         | 2         |
|                                   |       |  | 2013                 |             | \$1,100,000          | 1            | \$925,000            | 1           | \$790,000            | 1           | \$690,000              | 1                 | \$3,505,000         | 4         |
|                                   |       |  | 2014                 |             | \$1,225,000          | 1            | \$1,200,000          | 1           | \$1,690,000          | 1           |                        |                   | \$4,115,000         | 3         |
|                                   |       |  | 2015                 |             |                      |              |                      |             |                      |             | \$1,495,000            | 1                 | \$1,495,000         | 1         |
|                                   |       |  | 2016                 |             |                      |              | \$1,000,000          | 1           |                      |             | \$912,500              | 1                 | \$1,912,500         | 2         |
|                                   |       |  | 2017                 |             |                      |              | \$888,000            | 1           |                      |             |                        |                   | \$888,000           | 1         |
|                                   |       | <b>TIERRA MAR Total</b>                |                      |             | <b>\$4,955,000</b>   | <b>5</b>     | <b>\$6,501,500</b>   | <b>7</b>    | <b>\$3,237,500</b>   | <b>3</b>    | <b>\$3,712,500</b>     | <b>4</b>          | <b>\$18,406,500</b> | <b>19</b> |
|                                   |       | VILLA CORONADO                         | 2015                 |             |                      | \$1,300,000  | 1                    |             |                      |             |                        | \$1,300,000       | 1                   |           |
|                                   |       | <b>VILLA CORONADO Total</b>            |                      |             |                      |              | <b>\$1,300,000</b>   | <b>1</b>    |                      |             |                        |                   | <b>\$1,300,000</b>  | <b>1</b>  |
|                                   |       | VILLA LANTANA                          | 2009                 |             |                      |              |                      |             |                      | \$875,000   | 1                      |                   | \$875,000           | 1         |
|                                   |       |  | 2010                 |             |                      |              | \$600,000            | 1           | \$640,000            | 1           |                        |                   | \$1,240,000         | 2         |
|                                   |       |  | 2011                 |             |                      |              | \$655,000            | 1           | \$625,000            | 1           |                        |                   | \$1,280,000         | 2         |
|                                   |       |  | 2013                 |             |                      |              |                      |             | \$617,500            | 1           | \$830,000              | 1                 | \$1,447,500         | 2         |
|                                   |       |  | 2014                 |             | \$750,000            | 1            | \$1,030,000          | 1           |                      |             |                        |                   | \$1,780,000         | 2         |
|                                   |       |  | 2015                 |             | \$950,000            | 1            | \$2,597,500          | 3           |                      |             | \$1,120,000            | 1                 | \$4,667,500         | 5         |
|                                   |       |  | 2016                 |             | \$965,000            | 1            | \$1,885,000          | 2           |                      |             |                        |                   | \$2,850,000         | 3         |
|                                   |       |  | 2017                 |             |                      |              | \$835,000            | 1           |                      |             |                        |                   | \$835,000           | 1         |
|                                   |       | <b>VILLA LANTANA Tota</b>              |                      |             | <b>\$2,665,000</b>   | <b>3</b>     | <b>\$7,602,500</b>   | <b>9</b>    | <b>\$1,882,500</b>   | <b>3</b>    | <b>\$2,825,000</b>     | <b>3</b>          | <b>\$14,975,000</b> | <b>18</b> |
|                                   |       | VILLAS AT PELICAN BAY                  | 2009                 |             |                      |              | \$465,000            | 1           |                      |             |                        |                   | \$465,000           | 1         |
|                                   |       |  | 2010                 |             | \$1,845,000          | 3            |                      |             |                      | \$725,000   | 1                      |                   | \$2,570,000         | 4         |
| 2011                              |       |  |                      |             |                      |              |                      | \$404,500   | 1                    |             | \$404,500              | 1                 |                     |           |
| 2012                              |       |  | \$620,000            | 1           | \$1,278,500          | 2            |                      |             |                      |             | \$1,898,500            | 3                 |                     |           |
| 2013                              |       |  | \$575,000            | 1           | \$480,000            | 1            | \$457,750            | 1           |                      |             | \$1,512,750            | 3                 |                     |           |
| 2014                              |       |  | \$610,000            | 1           | \$3,229,000          | 5            |                      |             | \$1,512,000          | 2           | \$5,351,000            | 8                 |                     |           |
| 2015                              |       |  | \$1,775,000          | 2           | \$1,819,000          | 2            | \$860,000            | 1           |                      |             | \$4,454,000            | 5                 |                     |           |
| 2016                              |       |  |                      |             | \$1,985,000          | 3            |                      |             | \$1,660,000          | 2           | \$3,645,000            | 5                 |                     |           |
| 2017                              |       | \$650,000                              | 1                    | \$1,242,500 | 1                    | \$2,075,000  | 2                    |             |                      | \$3,967,500 | 4                      |                   |                     |           |
| <b>VILLAS AT PELICAN BAY Tota</b> |       |  | <b>\$6,075,000</b>   | <b>9</b>    | <b>\$10,499,000</b>  | <b>15</b>    | <b>\$3,392,750</b>   | <b>4</b>    | <b>\$4,301,500</b>   | <b>6</b>    | <b>\$24,268,250</b>    | <b>34</b>         |                     |           |
| <b>Villa Total</b>                |       |  | <b>\$70,520,500</b>  | <b>68</b>   | <b>\$138,202,350</b> | <b>138</b>   | <b>\$47,771,750</b>  | <b>45</b>   | <b>\$43,887,750</b>  | <b>45</b>   | <b>\$300,382,350</b>   | <b>296</b>        |                     |           |
| <b>Pelican Bay Total</b>          |       |  | <b>\$516,602,586</b> | <b>596</b>  | <b>\$904,615,147</b> | <b>1029</b>  | <b>\$348,038,310</b> | <b>434</b>  | <b>\$301,752,770</b> | <b>340</b>  | <b>\$2,071,008,813</b> | <b>2399</b>       |                     |           |
| Bay Colony                        | Condo | BILTMORE AT BAY COLONY                 | 2009                 |             |                      | \$2,600,000  | 1                    |             |                      |             | \$2,600,000            | 1                 |                     |           |
|                                   |       |  | 2010                 |             |                      | \$6,687,500  | 3                    |             |                      |             | \$6,687,500            | 3                 |                     |           |
|                                   |       |  | 2011                 |             |                      | \$11,936,000 | 5                    | \$6,500,000 | 1                    |             |                        | \$18,436,000      | 6                   |           |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed Quarterly Breakdown

|   |             | Qtr Data                            |          |                     |           |                     |             |                     |              | Total Sold Volume    | Total Sold Units |                     |           |
|---|-------------|-------------------------------------|----------|---------------------|-----------|---------------------|-------------|---------------------|--------------|----------------------|------------------|---------------------|-----------|
|   |             | 1                                   | 2        | 3                   | 4         | 1                   | 2           | 3                   | 4            |                      |                  |                     |           |
| Bay Colony                                  | Condo       | BILTMORE AT BAY COLONY              | 2012     |                     |           | \$4,765,000         | 2           |                     |              |                      | \$4,765,000      | 2                   |           |
|   |             |                                     | 2013     |                     |           | \$5,650,000         | 2           | \$3,150,000         | 1            | \$2,550,000          | 1                | \$11,350,000        | 4         |
|   |             |                                     | 2014     | \$2,750,000         | 1         |                     |             | \$3,297,500         | 1            | \$4,450,000          | 1                | \$10,497,500        | 3         |
|   |             |                                     | 2015     | \$7,500,000         | 2         |                     | \$8,675,000 | 2                   |              |                      |                  | \$16,175,000        | 4         |
|   |             |                                     | 2016     |                     |           | \$4,000,000         | 1           | \$3,900,000         | 1            |                      |                  | \$7,900,000         | 2         |
|   |             |                                     | 2017     |                     |           | \$5,000,000         | 1           | \$8,250,000         | 1            |                      |                  | \$13,250,000        | 2         |
|   |             | <b>BILTMORE AT BAY COLONY Total</b> |          | <b>\$10,250,000</b> | <b>3</b>  | <b>\$49,313,500</b> | <b>17</b>   | <b>\$25,097,500</b> | <b>5</b>     | <b>\$7,000,000</b>   | <b>2</b>         | <b>\$91,661,000</b> | <b>27</b> |
|   |             | BRIGHTON AT BAY COLONY              | 2009     |                     |           | \$4,950,000         | 2           |                     |              |                      |                  | \$4,950,000         | 2         |
|   |             |                                     | 2010     |                     |           | \$4,300,000         | 2           |                     |              |                      |                  | \$4,300,000         | 2         |
|   |             |                                     | 2011     | \$1,800,000         | 1         | \$13,210,000        | 5           | \$4,475,000         | 2            |                      |                  | \$19,485,000        | 8         |
|   |             |                                     | 2012     | \$12,647,500        | 3         | \$3,575,000         | 2           |                     |              |                      |                  | \$16,222,500        | 5         |
|   |             |                                     | 2013     | \$2,795,000         | 1         | \$8,650,000         | 3           |                     |              | \$3,000,000          | 1                | \$14,445,000        | 5         |
|   |             |                                     | 2014     | \$2,175,000         | 1         | \$6,250,000         | 2           |                     |              |                      |                  | \$8,425,000         | 3         |
|   |             |                                     | 2015     | \$4,062,500         | 1         | \$4,400,000         | 1           |                     |              | \$3,900,000          | 1                | \$12,362,500        | 3         |
|   |             |                                     | 2016     |                     |           |                     |             | \$4,725,000         | 1            |                      |                  | \$4,725,000         | 1         |
|   |             |                                     | 2017     | \$7,400,000         | 2         | \$5,025,000         | 1           |                     |              |                      |                  | \$12,425,000        | 3         |
|   |             | <b>BRIGHTON AT BAY COLONY Total</b> |          | <b>\$30,880,000</b> | <b>9</b>  | <b>\$50,360,000</b> | <b>18</b>   | <b>\$9,200,000</b>  | <b>3</b>     | <b>\$6,900,000</b>   | <b>2</b>         | <b>\$97,340,000</b> | <b>32</b> |
|   |             | CARLYSLE AT BAY COLONY              | 2009     |                     |           | \$1,985,000         | 1           | \$2,650,000         | 1            |                      |                  | \$4,635,000         | 2         |
|   |             |                                     | 2010     |                     |           | \$4,582,500         | 2           | \$1,900,000         | 1            |                      |                  | \$6,482,500         | 3         |
|   |             |                                     | 2011     |                     |           | \$2,590,000         | 1           |                     |              |                      |                  | \$2,590,000         | 1         |
|   |             |                                     | 2012     | \$4,200,000         | 2         |                     |             |                     |              |                      |                  | \$4,200,000         | 2         |
|   |             |                                     | 2013     |                     |           |                     |             | \$3,000,000         | 1            |                      |                  | \$3,000,000         | 1         |
|   |             |                                     | 2014     |                     |           | \$6,655,000         | 2           |                     |              |                      |                  | \$6,655,000         | 2         |
|   |             |                                     | 2015     |                     |           | \$7,325,000         | 2           |                     |              |                      |                  | \$7,325,000         | 2         |
|   |             |                                     | 2016     | \$2,850,000         | 1         | \$3,700,000         | 1           |                     |              |                      |                  | \$6,550,000         | 2         |
|   |             | <b>CARLYSLE AT BAY COLONY Total</b> |          | <b>\$7,050,000</b>  | <b>3</b>  | <b>\$26,837,500</b> | <b>9</b>    | <b>\$7,550,000</b>  | <b>3</b>     |                      |                  | <b>\$41,437,500</b> | <b>15</b> |
|   |             | CONTESSA AT BAY COLONY              | 2009     |                     |           |                     |             | \$1,700,000         | 1            | \$8,137,000          | 4                | \$9,837,000         | 5         |
| 2010  | \$1,400,000 |                                     | 1        | \$2,400,000         | 1         | \$1,700,000         | 1           |                     |              | \$5,500,000          | 3                |                     |           |
| 2011  | \$1,545,000 |                                     | 1        | \$7,850,000         | 3         | \$1,540,000         | 1           | \$1,700,000         | 1            | \$12,635,000         | 6                |                     |           |
| 2012  | \$1,800,000 |                                     | 1        | \$5,275,000         | 3         |                     |             |                     |              | \$7,075,000          | 4                |                     |           |
| 2013  | \$3,725,000 |                                     | 2        | \$5,125,000         | 3         | \$7,355,000         | 2           | \$4,025,000         | 2            | \$20,230,000         | 9                |                     |           |
| 2014  | \$3,675,000 |                                     | 2        | \$3,930,000         | 2         | \$6,000,000         | 1           | \$4,500,000         | 3            | \$18,105,000         | 8                |                     |           |
| 2015  |             |                                     |          | \$9,500,000         | 4         |                     |             |                     |              | \$9,500,000          | 4                |                     |           |
| 2016  |             |                                     |          |                     |           | \$4,800,000         | 2           | \$2,750,000         | 1            | \$7,550,000          | 3                |                     |           |
| 2017  | \$3,250,000 | 1                                   |          |                     |           |                     | \$8,250,000 | 2                   | \$11,500,000 | 3                    |                  |                     |           |
| <b>CONTESSA AT BAY COLONY Total</b>         |             | <b>\$15,395,000</b>                 | <b>8</b> | <b>\$34,080,000</b> | <b>16</b> | <b>\$23,095,000</b> | <b>8</b>    | <b>\$29,362,000</b> | <b>13</b>    | <b>\$101,932,000</b> | <b>45</b>        |                     |           |
| MANSION LA PALMA AT BAY COLONY              | 2009        |                                     |          |                     |           | \$1,000,000         | 1           |                     |              | \$1,000,000          | 1                |                     |           |
|   | 2011        |                                     |          |                     |           |                     |             | \$998,000           | 1            | \$998,000            | 1                |                     |           |
|   | 2014        | \$3,235,000                         | 2        |                     |           | \$937,500           | 1           |                     |              | \$4,172,500          | 3                |                     |           |
|   | 2015        | \$7,285,000                         | 4        | \$4,400,000         | 3         |                     |             |                     |              | \$11,685,000         | 7                |                     |           |
|   | 2016        |                                     |          |                     |           | \$725,000           | 1           |                     |              | \$725,000            | 1                |                     |           |
| 2017  | \$842,400   | 1                                   |          |                     |           |                     | \$1,200,000 | 1                   | \$2,042,400  | 2                    |                  |                     |           |
| <b>MANSION LA PALMA AT BAY COLONY Total</b> |             | <b>\$11,362,400</b>                 | <b>7</b> | <b>\$4,400,000</b>  | <b>3</b>  | <b>\$2,662,500</b>  | <b>3</b>    | <b>\$2,198,000</b>  | <b>2</b>     | <b>\$20,622,900</b>  | <b>15</b>        |                     |           |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed Quarterly Breakdown

|                                    |             | Qtr Data                             |                     |             |                     |             |                     |             |                     | Total Sold Volume | Total Sold Units    |              |                     |           |
|------------------------------------|-------------|--------------------------------------|---------------------|-------------|---------------------|-------------|---------------------|-------------|---------------------|-------------------|---------------------|--------------|---------------------|-----------|
|                                    |             | 1                                    | 2                   | 3           | 4                   | 1           | 2                   | 3           | 4                   |                   |                     |              |                     |           |
| Bay Colony                         | Condo       | MARQUESA AT BAY COLONY               | 2009                |             |                     |             | \$1,050,000         | 1           |                     |                   | \$1,050,000         | 1            |                     |           |
|                                    |             | 2010                                 |                     |             | \$1,100,000         | 1           |                     |             |                     |                   | \$1,100,000         | 1            |                     |           |
|                                    |             | 2011                                 |                     |             | \$1,250,000         | 1           | \$800,000           | 1           |                     |                   | \$2,050,000         | 2            |                     |           |
|                                    |             | 2012                                 | \$1,200,000         | 1           | \$1,375,000         | 1           |                     |             |                     |                   | \$2,575,000         | 2            |                     |           |
|                                    |             | 2013                                 | \$2,450,000         | 2           |                     |             | \$2,570,000         | 2           | \$1,100,000         | 1                 | \$6,120,000         | 5            |                     |           |
|                                    |             | 2014                                 | \$1,150,000         | 1           | \$1,285,000         | 1           |                     |             |                     |                   | \$2,435,000         | 2            |                     |           |
|                                    |             | 2015                                 |                     |             | \$2,549,000         | 2           | \$1,410,000         | 1           |                     |                   | \$3,959,000         | 3            |                     |           |
|                                    |             | 2016                                 | \$1,525,000         | 1           |                     |             |                     |             | \$1,750,000         | 1                 | \$3,275,000         | 2            |                     |           |
|                                    |             | 2017                                 | \$1,525,000         | 1           |                     |             |                     |             |                     |                   | \$1,525,000         | 1            |                     |           |
|                                    |             | <b>MARQUESA AT BAY COLONY Total</b>  |                     |             | <b>\$7,850,000</b>  | <b>6</b>    | <b>\$7,559,000</b>  | <b>6</b>    | <b>\$5,830,000</b>  | <b>5</b>          | <b>\$2,850,000</b>  | <b>2</b>     | <b>\$24,089,000</b> | <b>19</b> |
|                                    |             | REMINGTON AT BAY COLONY              | 2009                |             |                     |             | \$3,475,000         | 2           |                     |                   |                     | \$3,475,000  | 2                   |           |
|                                    |             | 2010                                 | \$7,900,000         | 1           | \$3,345,000         | 1           |                     |             |                     |                   |                     | \$11,245,000 | 2                   |           |
|                                    |             | 2011                                 | \$2,375,000         | 1           |                     |             |                     |             |                     |                   |                     | \$2,375,000  | 1                   |           |
|                                    |             | 2012                                 |                     |             | \$2,050,000         | 1           |                     |             |                     |                   |                     | \$2,050,000  | 1                   |           |
|                                    |             | 2013                                 |                     |             | \$9,600,000         | 2           |                     |             |                     |                   |                     | \$9,600,000  | 2                   |           |
|                                    |             | 2014                                 | \$3,500,000         | 1           | \$7,795,000         | 2           |                     |             | \$4,500,000         | 1                 |                     | \$15,795,000 | 4                   |           |
|                                    |             | 2015                                 | \$12,376,500        | 2           | \$5,628,700         | 1           |                     |             |                     |                   |                     | \$18,005,200 | 3                   |           |
|                                    |             | 2016                                 | \$5,684,000         | 1           |                     |             |                     |             |                     |                   |                     | \$5,684,000  | 1                   |           |
|                                    |             | 2017                                 | \$5,100,000         | 1           |                     |             | \$3,800,000         | 1           |                     |                   |                     | \$8,900,000  | 2                   |           |
|                                    |             | <b>REMINGTON AT BAY COLONY Total</b> |                     |             | <b>\$36,935,500</b> | <b>7</b>    | <b>\$28,418,700</b> | <b>7</b>    | <b>\$7,275,000</b>  | <b>3</b>          | <b>\$4,500,000</b>  | <b>1</b>     | <b>\$77,129,200</b> | <b>18</b> |
|                                    |             | SALERNO AT BAY COLONY                | 2009                |             |                     | \$1,600,000 | 1                   |             |                     | \$2,050,000       | 1                   | \$3,650,000  | 2                   |           |
|                                    |             | 2010                                 | \$3,350,000         | 2           |                     |             |                     |             |                     |                   |                     | \$3,350,000  | 2                   |           |
|                                    |             | 2011                                 | \$1,950,000         | 1           | \$2,950,000         | 2           |                     |             | \$1,000,000         | 1                 |                     | \$5,900,000  | 4                   |           |
|                                    |             | 2012                                 | \$1,750,000         | 1           |                     |             |                     |             |                     |                   |                     | \$1,750,000  | 1                   |           |
|                                    |             | 2013                                 | \$3,212,500         | 2           | \$1,675,000         | 1           | \$3,600,000         | 1           |                     |                   |                     | \$8,487,500  | 4                   |           |
|                                    |             | 2014                                 |                     |             | \$2,150,000         | 1           | \$2,248,500         | 1           | \$3,995,000         | 2                 |                     | \$8,393,500  | 4                   |           |
|                                    |             | 2015                                 | \$2,050,000         | 1           | \$3,335,000         | 2           |                     |             | \$2,200,000         | 1                 |                     | \$7,585,000  | 4                   |           |
| 2017                               | \$1,870,000 | 1                                    | \$8,202,500         | 4           |                     |             | \$1,620,000         | 1           |                     | \$11,692,500      | 6                   |              |                     |           |
| <b>SALERNO AT BAY COLONY Total</b> |             |                                      | <b>\$14,182,500</b> | <b>8</b>    | <b>\$19,912,500</b> | <b>11</b>   | <b>\$5,848,500</b>  | <b>2</b>    | <b>\$10,865,000</b> | <b>6</b>          | <b>\$50,808,500</b> | <b>27</b>    |                     |           |
| TOSCANA AT BAY COLONY              | 2009        | \$3,250,000                          | 2                   | \$3,775,000 | 2                   |             |                     | \$1,770,000 | 1                   | \$8,795,000       | 5                   |              |                     |           |
| 2010                               |             |                                      |                     | \$5,075,000 | 2                   |             |                     |             |                     | \$5,075,000       | 2                   |              |                     |           |
| 2011                               | \$1,555,000 | 1                                    | \$1,200,000         | 1           | \$3,350,000         | 1           |                     |             |                     | \$6,105,000       | 3                   |              |                     |           |
| 2012                               |             |                                      | \$1,560,000         | 1           |                     |             |                     |             |                     | \$1,560,000       | 1                   |              |                     |           |
| 2013                               | \$1,420,000 | 1                                    | \$6,145,000         | 4           | \$3,345,804         | 2           | \$4,920,000         | 3           |                     | \$15,830,804      | 10                  |              |                     |           |
| 2014                               | \$1,825,000 | 1                                    | \$7,930,000         | 5           |                     |             |                     |             |                     | \$9,755,000       | 6                   |              |                     |           |
| 2015                               |             |                                      | \$1,100,000         | 1           |                     |             | \$2,250,000         | 1           |                     | \$3,350,000       | 2                   |              |                     |           |
| 2016                               | \$1,200,000 | 1                                    | \$3,425,000         | 2           |                     |             |                     |             |                     | \$4,625,000       | 3                   |              |                     |           |
| 2017                               |             |                                      | \$6,610,000         | 3           |                     |             | \$4,200,000         | 2           |                     | \$10,810,000      | 5                   |              |                     |           |
| <b>TOSCANA AT BAY COLONY Total</b> |             |                                      | <b>\$9,250,000</b>  | <b>6</b>    | <b>\$36,820,000</b> | <b>21</b>   | <b>\$6,695,804</b>  | <b>3</b>    | <b>\$13,140,000</b> | <b>7</b>          | <b>\$65,905,804</b> | <b>37</b>    |                     |           |
| TRIESTE AT BAY COLONY              | 2009        | \$4,345,000                          | 2                   | \$2,250,000 | 1                   |             |                     |             |                     | \$6,595,000       | 3                   |              |                     |           |
| 2010                               |             |                                      |                     | \$7,225,000 | 3                   | \$4,425,000 | 2                   |             |                     | \$11,650,000      | 5                   |              |                     |           |
| 2011                               | \$3,500,000 | 2                                    | \$1,875,000         | 1           |                     |             | \$1,973,000         | 1           |                     | \$7,348,000       | 4                   |              |                     |           |
| 2012                               |             |                                      | \$5,375,000         | 2           |                     |             |                     |             |                     | \$5,375,000       | 2                   |              |                     |           |
| 2013                               | \$4,350,000 | 1                                    | \$2,060,000         | 1           |                     |             | \$3,862,500         | 2           |                     | \$10,272,500      | 4                   |              |                     |           |
| 2014                               | \$3,380,000 | 1                                    | \$16,752,500        | 7           | \$1,775,000         | 1           | \$4,045,000         | 2           |                     | \$25,952,500      | 11                  |              |                     |           |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
Closed Quarterly Breakdown

|                                    |   |                                    |                     | Qtr Data            |                     |                     |                     |                    |                     |                    |                      | Total Sold Volume   | Total Sold Units    |           |
|------------------------------------|---|------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|--------------------|---------------------|--------------------|----------------------|---------------------|---------------------|-----------|
|                                    |   |                                    |                     | 1                   | 2                   | 3                   | 4                   | 1                  | 2                   | 3                  | 4                    |                     |                     |           |
| Bay Colony                         | Condo                                     | TRIESTE AT BAY COLONY              | 2015                | \$2,750,000         | 1                   | \$8,560,000         | 4                   | \$2,175,000        | 1                   |                    |                      | \$13,485,000        | 6                   |           |
|                                    |   |                                    | 2016                |                     |                     |                     |                     | \$3,250,000        | 1                   | \$12,200,000       | 3                    | \$15,450,000        | 4                   |           |
|                                    |   | <b>TRIESTE AT BAY COLONY Total</b> |                     |                     | <b>\$18,325,000</b> | <b>7</b>            | <b>\$44,097,500</b> | <b>19</b>          | <b>\$11,625,000</b> | <b>5</b>           | <b>\$22,080,500</b>  | <b>8</b>            | <b>\$96,128,000</b> | <b>39</b> |
|                                    |   | WINDSOR AT BAY COLONY              | 2009                | \$5,100,000         | 1                   |                     |                     |                    |                     |                    |                      |                     | \$5,100,000         | 1         |
|                                    |   |                                    | 2010                |                     |                     | \$4,800,000         | 1                   |                    |                     |                    |                      |                     | \$4,800,000         | 1         |
|                                    |   |                                    | 2012                | \$7,000,000         | 1                   | \$5,500,000         | 1                   |                    |                     |                    |                      |                     | \$12,500,000        | 2         |
|                                    |   |                                    | 2013                | \$6,600,000         | 1                   |                     |                     |                    |                     |                    |                      |                     | \$6,600,000         | 1         |
|                                    |   |                                    | 2014                | \$9,925,000         | 1                   | \$14,390,000        | 2                   |                    |                     |                    |                      |                     | \$24,315,000        | 3         |
|                                    | 2016                                      |                                    |                     |                     | \$20,200,000        | 2                   |                     |                    |                     |                    |                      | \$20,200,000        | 2                   |           |
|                                    | <b>WINDSOR AT BAY COLONY Total</b>        |                                    |                     | <b>\$28,625,000</b> | <b>4</b>            | <b>\$44,890,000</b> | <b>6</b>            |                    |                     |                    |                      | <b>\$73,515,000</b> | <b>10</b>           |           |
|                                    | <b>Condo Total</b>                        |                                    |                     | \$190,105,400       | 68                  | \$346,688,700       | 133                 | \$104,879,304      | 40                  | \$98,895,500       | 43                   | \$740,568,904       | 284                 |           |
|                                    | Single Family                             | BAY COLONY SHORES                  | 2009                |                     |                     | \$5,400,000         | 2                   | \$11,575,000       | 3                   | \$3,500,000        | 1                    | \$20,475,000        | 6                   |           |
|                                    |   |                                    | 2010                | \$6,050,000         | 2                   | \$1,500,000         | 1                   |                    |                     | \$5,050,000        | 2                    | \$12,600,000        | 5                   |           |
|                                    |   |                                    | 2011                |                     |                     | \$6,250,000         | 2                   |                    |                     |                    |                      | \$6,250,000         | 2                   |           |
| 2012                               |   |                                    |                     |                     | \$5,350,000         | 2                   |                     |                    |                     |                    | \$5,350,000          | 2                   |                     |           |
| 2014                               |   |                                    |                     |                     | \$6,775,000         | 1                   | \$5,250,000         | 1                  |                     |                    | \$12,025,000         | 2                   |                     |           |
| 2015                               |   |                                    |                     |                     | \$11,700,000        | 2                   | \$7,775,000         | 2                  | \$8,600,000         | 1                  | \$28,075,000         | 5                   |                     |           |
| 2016                               |   |                                    |                     |                     | \$4,272,300         | 1                   |                     |                    | \$7,200,000         | 1                  | \$11,472,300         | 2                   |                     |           |
| 2017                               |   |                                    | \$3,150,000         | 1                   |                     |                     |                     |                    | \$3,800,000         | 1                  | \$6,950,000          | 2                   |                     |           |
| <b>BAY COLONY SHORES Total</b>     |   |                                    | <b>\$9,200,000</b>  | <b>3</b>            | <b>\$41,247,300</b> | <b>11</b>           | <b>\$24,600,000</b> | <b>6</b>           | <b>\$28,150,000</b> | <b>6</b>           | <b>\$103,197,300</b> | <b>26</b>           |                     |           |
| STRAND AT BAY COLONY               |   | 2009                               | \$9,500,000         | 1                   | \$16,400,000        | 1                   | \$14,000,000        | 1                  |                     |                    |                      | \$39,900,000        | 3                   |           |
|                                    |   | 2011                               | \$10,000,000        | 1                   | \$12,000,000        | 1                   |                     |                    |                     |                    |                      | \$22,000,000        | 2                   |           |
|                                    |   | 2015                               |                     |                     |                     |                     |                     |                    | \$24,500,000        | 1                  | \$24,500,000         | 1                   |                     |           |
| <b>STRAND AT BAY COLONY Total</b>  |   |                                    | <b>\$19,500,000</b> | <b>2</b>            | <b>\$28,400,000</b> | <b>2</b>            | <b>\$14,000,000</b> | <b>1</b>           | <b>\$24,500,000</b> | <b>1</b>           | <b>\$86,400,000</b>  | <b>6</b>            |                     |           |
| <b>Single Family Total</b>         |   |                                    | \$28,700,000        | 5                   | \$69,647,300        | 13                  | \$38,600,000        | 7                  | \$52,650,000        | 7                  | \$189,597,300        | 32                  |                     |           |
| Villa                              | VILLA LA PALMA AT BAY COLONY              | 2009                               |                     |                     |                     |                     | \$1,800,000         | 1                  | \$1,750,000         | 1                  | \$3,550,000          | 2                   |                     |           |
|                                    |   | 2010                               |                     |                     |                     |                     | \$1,750,000         | 1                  |                     |                    | \$1,750,000          | 1                   |                     |           |
|                                    |   | 2013                               | \$1,650,000         | 1                   |                     |                     |                     |                    |                     |                    | \$1,650,000          | 1                   |                     |           |
|                                    |   | 2014                               |                     |                     |                     |                     | \$2,300,000         | 1                  |                     |                    | \$2,300,000          | 1                   |                     |           |
|                                    |   | 2015                               |                     |                     | \$4,625,000         | 2                   | \$2,825,000         | 1                  |                     |                    | \$7,450,000          | 3                   |                     |           |
|                                    |   | 2016                               |                     |                     | \$5,426,013         | 2                   |                     |                    |                     |                    | \$5,426,013          | 2                   |                     |           |
|                                    | <b>VILLA LA PALMA AT BAY COLONY Total</b> |                                    |                     | <b>\$1,650,000</b>  | <b>1</b>            | <b>\$10,051,013</b> | <b>4</b>            | <b>\$8,675,000</b> | <b>4</b>            | <b>\$1,750,000</b> | <b>1</b>             | <b>\$22,126,013</b> | <b>10</b>           |           |
|                                    | VIZCAYA AT BAY COLONY                     | 2009                               |                     |                     | \$1,875,000         | 1                   |                     |                    |                     |                    |                      | \$1,875,000         | 1                   |           |
|                                    |   | 2010                               | \$2,425,000         | 1                   | \$3,940,000         | 2                   | \$2,350,000         | 2                  |                     |                    |                      | \$8,715,000         | 5                   |           |
|                                    |   | 2011                               |                     |                     |                     |                     |                     |                    | \$1,500,000         | 1                  |                      | \$1,500,000         | 1                   |           |
|                                    |   | 2012                               | \$4,117,500         | 2                   | \$2,300,000         | 1                   |                     |                    |                     |                    |                      | \$6,417,500         | 3                   |           |
|                                    |   | 2013                               |                     |                     | \$4,250,000         | 2                   |                     |                    | \$1,895,000         | 1                  |                      | \$6,145,000         | 3                   |           |
|                                    |   | 2014                               |                     |                     | \$3,850,000         | 2                   | \$2,350,000         | 1                  | \$3,317,000         | 1                  |                      | \$9,517,000         | 4                   |           |
|                                    |   | 2015                               |                     |                     |                     |                     | \$3,750,000         | 1                  |                     |                    |                      | \$3,750,000         | 1                   |           |
|                                    |   | 2016                               |                     |                     | \$2,650,000         | 1                   |                     |                    |                     |                    |                      | \$2,650,000         | 1                   |           |
|                                    |   | 2017                               |                     |                     | \$3,200,000         | 1                   |                     |                    |                     |                    |                      | \$3,200,000         | 1                   |           |
| <b>VIZCAYA AT BAY COLONY Total</b> |   |                                    | <b>\$6,542,500</b>  | <b>3</b>            | <b>\$22,065,000</b> | <b>10</b>           | <b>\$8,450,000</b>  | <b>4</b>           | <b>\$6,712,000</b>  | <b>3</b>           | <b>\$43,769,500</b>  | <b>20</b>           |                     |           |
| <b>Villa Total</b>                 |   |                                    | \$8,192,500         | 4                   | \$32,116,013        | 14                  | \$17,125,000        | 8                  | \$8,462,000         | 4                  | \$65,895,513         | 30                  |                     |           |

**Pelican Bay Closed History Report**  
 YE 2017 Pelican Bay Closed Reports.xlsx  
 Closed Quarterly Breakdown

|                    | Qtr Data             |            |                        |             |                      |            |                      |            | Total Sold Volume      | Total Sold Units |
|--------------------|----------------------|------------|------------------------|-------------|----------------------|------------|----------------------|------------|------------------------|------------------|
|                    | 1                    |            | 2                      |             | 3                    |            | 4                    |            |                        |                  |
| Bay Colony Total   | \$226,997,900        | 77         | \$448,452,013          | 160         | \$160,604,304        | 55         | \$160,007,500        | 54         | \$996,061,717          | 346              |
| <b>Grand Total</b> | <b>\$743,600,486</b> | <b>673</b> | <b>\$1,353,067,160</b> | <b>1189</b> | <b>\$508,642,614</b> | <b>489</b> | <b>\$461,760,270</b> | <b>394</b> | <b>\$3,067,070,530</b> | <b>2745</b>      |

**Pelican Bay Closed History Report**  
 YE 2017 Pelican Bay Closed Reports.xlsx  
 ASP by PT & Yr

| Average of Price Sld     |                     |             |                  |             |
|--------------------------|---------------------|-------------|------------------|-------------|
| Community                | Description         | Year Closed | Total            |             |
| Pelican Bay              | Condo               | 2009        | \$627,657        |             |
|                          |                     | 2010        | \$716,783        |             |
|                          |                     | 2011        | \$640,283        |             |
|                          |                     | 2012        | \$639,951        |             |
|                          |                     | 2013        | \$697,159        |             |
|                          |                     | 2014        | \$790,583        |             |
|                          |                     | 2015        | \$875,440        |             |
|                          |                     | 2016        | \$916,583        |             |
|                          | 2017                | \$872,082   |                  |             |
|                          | Condo Total         |             |                  | \$764,235   |
|                          | Single Family       | 2009        | \$1,194,688      |             |
|                          |                     | 2010        | \$1,518,587      |             |
|                          |                     | 2011        | \$1,288,648      |             |
|                          |                     | 2012        | \$1,242,521      |             |
|                          |                     | 2013        | \$1,264,083      |             |
|                          |                     | 2014        | \$1,464,682      |             |
|                          |                     | 2015        | \$1,700,253      |             |
|                          |                     | 2016        | \$1,524,221      |             |
|                          | 2017                | \$1,781,311 |                  |             |
|                          | Single Family Total |             |                  | \$1,465,694 |
|                          | Villa               | 2009        | \$828,750        |             |
|                          |                     | 2010        | \$972,831        |             |
|                          |                     | 2011        | \$852,757        |             |
|                          |                     | 2012        | \$1,057,500      |             |
|                          |                     | 2013        | \$857,493        |             |
|                          |                     | 2014        | \$1,095,724      |             |
|                          |                     | 2015        | \$1,067,335      |             |
|                          |                     | 2016        | \$1,135,141      |             |
| 2017                     | \$1,260,481         |             |                  |             |
| Villa Total              |                     |             | \$1,014,805      |             |
| <b>Pelican Bay Total</b> |                     |             | <b>\$863,280</b> |             |
| Bay Colony               | Condo               | 2009        | \$2,067,480      |             |
|                          |                     | 2010        | \$2,507,917      |             |
|                          |                     | 2011        | \$2,164,500      |             |
|                          |                     | 2012        | \$2,639,659      |             |
|                          |                     | 2013        | \$2,354,129      |             |
|                          |                     | 2014        | \$2,744,918      |             |
|                          |                     | 2015        | \$2,721,887      |             |
|                          |                     | 2016        | \$3,651,619      |             |
|                          | 2017                | \$3,006,038 |                  |             |
|                          | Condo Total         |             |                  | \$2,607,637 |
|                          | Single Family       | 2009        | \$6,708,333      |             |
|                          |                     | 2010        | \$2,520,000      |             |
|                          |                     | 2011        | \$7,062,500      |             |
|                          |                     | 2012        | \$2,675,000      |             |
|                          |                     | 2014        | \$6,012,500      |             |
|                          |                     | 2015        | \$8,762,500      |             |
|                          |                     | 2016        | \$5,736,150      |             |
|                          |                     | 2017        | \$3,475,000      |             |

**Pelican Bay Closed History Report**  
 YE 2017 Pelican Bay Closed Reports.xlsx  
 ASP by PT & Yr

| Average of Price Sld    |                     |             |                    |
|-------------------------|---------------------|-------------|--------------------|
| Community               | Description         | Year Closed | Total              |
| Bay Colony              | Single Family Total |             | \$5,924,916        |
|                         | Villa               | 2009        | <b>\$1,808,333</b> |
|                         |                     | 2010        | <b>\$1,744,167</b> |
|                         |                     | 2011        | <b>\$1,500,000</b> |
|                         |                     | 2012        | <b>\$2,139,167</b> |
|                         |                     | 2013        | <b>\$1,948,750</b> |
|                         |                     | 2014        | <b>\$2,363,400</b> |
|                         |                     | 2015        | <b>\$2,800,000</b> |
|                         |                     | 2016        | <b>\$2,692,004</b> |
|                         |                     | 2017        | <b>\$3,200,000</b> |
| Villa Total             |                     | \$2,196,517 |                    |
| <b>Bay Colony Total</b> |                     |             | <b>\$2,878,791</b> |
| <b>Grand Total</b>      |                     |             | <b>\$1,117,330</b> |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
ASP by PT & Condo & Yr

| Average of Price Sld        |               | Year Closed                |             |             |             |             |             |             |             |             |             | Grand Total |
|-----------------------------|---------------|----------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Community                   | Description   | Condoname                  | 2009        | 2010        | 2011        | 2012        | 2013        | 2014        | 2015        | 2016        | 2017        |             |
| Pelican Bay                 | Condo         | AVALON                     | \$423,563   | \$356,333   | \$370,438   | \$366,977   | \$348,850   | \$397,100   | \$436,300   | \$470,500   | \$424,750   | \$392,831   |
|                             |               | BARRINGTON CLUB            | \$377,750   | \$365,090   | \$357,000   | \$300,000   | \$340,667   | \$363,250   | \$447,500   | \$456,667   | \$442,500   | \$395,650   |
|                             |               | BREAKWATER                 | \$510,000   | \$491,611   | \$468,264   | \$443,125   | \$464,192   | \$575,800   | \$637,722   | \$777,271   | \$654,406   | \$560,500   |
|                             |               | CALAIS                     | \$424,667   | \$519,917   | \$542,250   | \$468,333   | \$523,650   | \$560,789   | \$600,000   | \$755,667   | \$666,286   | \$578,219   |
|                             |               | CAP FERRAT                 | \$1,245,000 | \$2,840,000 | \$2,488,500 | \$2,212,500 | \$2,539,286 | \$2,577,375 | \$3,017,778 | \$3,037,500 | \$2,798,125 | \$2,661,108 |
|                             |               | CHANTECLAIR MAISONNETTES   | \$325,000   | \$330,000   | \$317,500   |             | \$395,000   |             |             |             | \$536,667   | \$380,417   |
|                             |               | CHATEAUMERE                | \$444,167   | \$384,333   | \$400,000   | \$365,000   | \$484,700   | \$481,333   | \$572,169   | \$702,000   | \$538,800   | \$499,093   |
|                             |               | CHATEAUMERE ROYALE         | \$374,750   | \$557,500   | \$410,750   | \$1,100,000 | \$508,580   | \$540,000   | \$558,500   | \$535,000   |             | \$520,620   |
|                             |               | CLARIDGE                   | \$1,150,000 | \$894,000   | \$732,500   | \$984,750   | \$961,009   | \$1,101,750 | \$1,341,875 | \$1,287,500 | \$1,290,000 | \$1,063,286 |
|                             |               | CORONADO                   | \$1,145,000 | \$958,750   | \$841,875   | \$725,000   | \$987,143   | \$1,084,625 | \$967,813   | \$1,223,750 | \$1,412,500 | \$1,070,523 |
|                             |               | CRESCENT                   | \$722,500   | \$702,571   | \$614,300   | \$657,500   | \$500,000   | \$823,769   | \$1,039,667 | \$937,500   | \$1,001,250 | \$807,190   |
|                             |               | DORCHESTER                 | \$920,000   | \$671,500   | \$546,000   | \$500,000   | \$457,714   | \$644,750   | \$1,030,000 | \$615,000   | \$1,058,333 | \$655,887   |
|                             |               | GLENCOVE                   | \$284,500   | \$294,000   | \$286,250   | \$310,000   | \$309,621   | \$333,333   | \$408,167   | \$364,700   | \$417,444   | \$339,261   |
|                             |               | GLENVIEW                   | \$1,225,000 |             |             |             | \$970,000   |             |             |             |             | \$1,097,500 |
|                             |               | GROSVENOR                  | \$825,000   | \$1,040,000 | \$880,000   | \$592,417   | \$626,346   | \$817,100   | \$879,800   | \$951,000   | \$800,000   | \$786,077   |
|                             |               | HERON AT PELICAN BAY       | \$670,000   | \$795,000   | \$710,000   | \$545,000   | \$865,000   | \$970,075   | \$987,500   |             |             | \$813,346   |
|                             |               | HYDE PARK                  | \$485,000   | \$458,900   | \$403,375   | \$397,613   | \$501,400   | \$447,143   | \$618,000   | \$503,750   | \$607,500   | \$478,828   |
|                             |               | INTERLACHEN                | \$550,000   | \$473,500   | \$654,600   |             | \$569,125   | \$523,333   | \$570,833   | \$546,667   | \$716,286   | \$591,458   |
|                             |               | L'AMBIANCE                 | \$469,455   | \$423,955   | \$479,218   | \$680,133   | \$684,783   | \$526,389   | \$617,144   | \$599,843   | \$685,822   | \$568,029   |
|                             |               | LAUREL OAKS AT PELICAN BAY | \$267,250   | \$289,833   | \$278,500   | \$304,667   | \$282,082   | \$320,455   | \$352,500   | \$386,233   | \$352,500   | \$320,806   |
|                             |               | LUGANO                     | \$485,000   | \$795,000   | \$538,333   |             | \$508,333   | \$495,500   | \$594,000   | \$757,500   | \$880,000   | \$595,870   |
|                             |               | MARBELLA                   | \$1,175,333 | \$914,000   | \$659,688   | \$657,500   | \$682,158   | \$950,150   | \$1,976,111 | \$2,190,000 | \$1,633,333 | \$1,067,886 |
|                             |               | MONTENERO                  | \$1,560,000 | \$2,162,500 | \$1,546,000 | \$1,560,000 | \$2,145,933 | \$2,007,500 | \$2,456,875 | \$2,508,750 | \$2,439,167 | \$2,105,354 |
|                             |               | PEBBLE CREEK               | \$407,500   | \$613,778   | \$426,136   | \$477,929   | \$481,053   | \$490,222   | \$574,625   | \$646,167   | \$633,839   | \$535,893   |
|                             |               | POINTE AT PELICAN BAY      | \$622,500   | \$788,800   | \$750,833   | \$630,000   | \$826,318   | \$847,500   | \$987,625   | \$966,667   | \$964,857   | \$851,291   |
|                             |               | RENAISSANCE                |             | \$825,000   |             |             |             | \$695,000   |             | \$875,000   | \$825,000   | \$809,000   |
|                             |               | SAN MARINO                 | \$551,417   | \$671,250   | \$639,000   | \$643,125   | \$537,500   | \$664,651   | \$691,225   | \$813,580   | \$760,000   | \$657,878   |
|                             |               | SANCTUARY                  | \$380,000   | \$397,500   | \$425,000   | \$357,375   | \$391,000   | \$484,750   | \$541,500   | \$490,000   | \$519,667   | \$435,232   |
|                             |               | SERENDIPITY                |             | \$343,000   | \$331,000   | \$279,250   | \$315,917   | \$321,667   | \$476,640   | \$415,300   | \$406,000   | \$378,210   |
|                             |               | ST KITTS                   | \$560,000   | \$602,250   | \$668,000   | \$517,857   | \$1,111,667 | \$707,000   | \$860,900   | \$783,214   | \$890,385   | \$752,343   |
|                             |               | ST LAURENT                 | \$735,000   | \$672,500   | \$1,025,000 | \$917,875   | \$822,714   | \$1,237,500 | \$1,293,000 | \$1,275,200 | \$1,151,188 | \$1,032,409 |
|                             |               | ST LUCIA                   | \$506,000   | \$762,500   | \$497,500   | \$325,000   | \$423,333   | \$468,400   | \$473,333   | \$675,400   | \$734,167   | \$540,076   |
|                             |               | ST MAARTEN                 | \$746,125   | \$657,900   | \$598,500   | \$531,000   | \$535,000   | \$745,000   | \$596,667   | \$694,750   | \$794,786   | \$665,128   |
|                             |               | ST MARISSA                 | \$975,000   | \$448,500   | \$773,750   | \$525,000   | \$490,250   | \$555,500   | \$756,333   | \$745,800   | \$776,875   | \$688,425   |
|                             |               | ST NICOLE                  | \$825,000   | \$463,333   | \$510,000   |             | \$604,000   | \$527,000   | \$914,470   | \$845,667   | \$750,500   | \$746,130   |
|                             |               | ST PIERRE                  | \$624,000   | \$825,667   | \$590,000   | \$856,667   | \$855,045   | \$817,500   | \$942,500   | \$858,667   | \$1,199,167 | \$859,213   |
|                             |               | ST RAPHAEL                 | \$1,375,000 | \$1,527,500 | \$1,135,333 | \$1,324,375 | \$1,277,000 | \$1,261,800 | \$1,353,667 | \$1,903,286 | \$1,735,556 | \$1,415,260 |
|                             |               | ST SIMONE                  | \$275,000   | \$375,000   | \$355,000   | \$327,500   |             | \$359,810   | \$382,500   | \$385,000   | \$539,900   | \$367,456   |
|                             |               | ST THOMAS                  |             | \$639,000   | \$474,833   | \$515,000   | \$507,500   | \$525,000   | \$639,950   |             | \$604,175   | \$536,583   |
|                             |               | ST TROPEZ                  | \$460,000   | \$600,000   |             | \$375,000   | \$495,000   | \$498,750   | \$552,143   | \$548,333   |             | \$524,167   |
|                             |               | ST VINCENTS                | \$525,000   |             |             |             |             | \$549,000   | \$850,000   | \$610,667   | \$578,667   | \$610,222   |
| STRATFORD                   | \$588,000     | \$355,000                  | \$653,750   | \$760,375   | \$462,556   | \$849,167   | \$665,000   | \$775,000   | \$871,300   | \$610,723   |             |             |
| VALENCIA AT PELICAN BAY     | \$373,375     | \$399,000                  | \$393,500   | \$370,000   | \$366,500   | \$418,300   | \$521,438   | \$557,286   | \$589,580   | \$444,363   |             |             |
| WILLOW BROOK AT PELICAN BAY | \$322,500     | \$309,688                  | \$355,500   | \$313,480   | \$330,500   | \$356,071   | \$437,667   | \$442,857   | \$417,607   | \$365,462   |             |             |
| Condo Total                 |               |                            | \$627,657   | \$716,783   | \$640,283   | \$639,951   | \$697,159   | \$790,583   | \$875,440   | \$916,583   | \$872,082   | \$764,235   |
| Pelican Bay                 | Single Family | BARRINGTON AT PELICAN BAY  | \$1,700,000 | \$2,054,167 | \$1,226,875 | \$1,450,000 | \$1,738,750 | \$1,707,500 | \$2,950,000 | \$2,033,333 | \$2,125,000 | \$1,788,426 |
|                             |               | CAMBRIDGE AT PELICAN BAY   |             |             |             |             |             |             |             |             | \$795,000   | \$795,000   |
|                             |               | GEORGETOWN                 | \$1,710,000 | \$1,825,000 | \$1,912,610 | \$2,050,000 | \$1,510,000 | \$1,679,000 | \$2,320,000 | \$2,900,000 |             | \$1,994,789 |
|                             |               | JAMESTOWN                  | \$3,050,000 | \$2,400,000 | \$3,200,000 |             |             |             |             |             |             | \$2,883,333 |
|                             |               | OAKMONT                    | \$962,500   | \$971,667   | \$946,800   | \$1,063,000 | \$1,094,063 | \$1,327,083 | \$1,164,075 | \$1,385,200 | \$1,453,125 | \$1,183,936 |
|                             |               | PELICAN BAY WOODS          | \$728,333   | \$1,323,333 | \$1,090,167 | \$1,116,300 | \$1,251,525 | \$1,227,714 | \$2,165,278 | \$1,408,125 | \$1,965,250 | \$1,475,957 |
|                             |               | PINECREST AT PELICAN BAY   | \$984,000   |             | \$983,286   | \$1,280,000 | \$1,127,450 | \$1,200,000 | \$1,411,250 | \$1,427,500 | \$1,533,333 | \$1,231,426 |

**Pelican Bay Closed History Report**  
YE 2017 Pelican Bay Closed Reports.xlsx  
ASP by PT & Condo & Yr

| Average of Price Sld     |                       |                                | Year Closed               |                    |                    |                    |                    |                    |                    |                    |                    | Grand Total        |             |              |
|--------------------------|-----------------------|--------------------------------|---------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------|--------------|
| Community                | Description           | Condoname                      | 2009                      | 2010               | 2011               | 2012               | 2013               | 2014               | 2015               | 2016               | 2017               |                    |             |              |
| Pelican Bay              | Single Family         | POINTE VERDE                   |                           | \$2,975,000        |                    |                    |                    | \$3,550,000        |                    |                    | \$4,950,000        | \$3,612,500        |             |              |
|                          |                       | VILLAGE AT PELICAN BAY         |                           | \$850,000          |                    | \$835,000          | \$855,000          | \$700,000          | \$1,025,000        | \$1,100,000        | \$992,875          | \$930,639          |             |              |
|                          |                       | WATERFORD AT PELICAN BAY       |                           |                    |                    | \$1,500,000        | \$1,697,500        |                    | \$2,050,000        | \$1,680,000        | \$2,100,000        | \$1,857,188        |             |              |
|                          |                       | Single Family Total            |                           | \$1,194,688        | \$1,518,587        | \$1,288,648        | \$1,242,521        | \$1,264,083        | \$1,464,682        | \$1,700,253        | \$1,524,221        | \$1,781,311        | \$1,465,694 |              |
|                          | Villa                 |                                | BAY VILLAS                | \$638,750          | \$585,000          | \$608,400          | \$664,500          | \$643,611          | \$649,292          | \$743,218          | \$810,000          | \$945,000          | \$684,055   |              |
|                          |                       |                                | BEAUVILLE                 |                    | \$831,225          | \$785,000          | \$800,000          | \$817,667          | \$866,000          | \$1,112,500        | \$1,180,000        | \$1,600,000        | \$962,068   |              |
|                          |                       |                                | BRIDGE WAY VILLAS         | \$1,006,000        | \$850,000          | \$960,000          |                    | \$1,010,000        | \$1,110,000        |                    | \$1,280,000        | \$1,185,000        | \$1,214,400 | \$1,109,034  |
|                          |                       |                                | CANNES                    |                    |                    | \$1,000,000        |                    |                    |                    |                    | \$1,300,000        |                    |             | \$1,150,000  |
|                          |                       |                                | CARLTON PLACE             | \$1,610,000        | \$1,110,000        | \$1,190,000        | \$1,150,000        |                    |                    |                    | \$1,755,000        | \$1,492,500        | \$2,600,000 | \$1,454,667  |
|                          |                       |                                | CHANTECLAIR MANOR         |                    | \$740,000          | \$737,250          |                    |                    | \$729,500          |                    | \$860,000          | \$1,262,500        | \$825,000   | \$874,350    |
|                          |                       |                                | COCOBAY                   | \$1,675,000        | \$1,406,000        | \$1,405,000        | \$1,912,500        | \$1,675,000        | \$1,565,000        | \$1,693,333        | \$1,850,000        | \$1,975,000        | \$1,975,000 | \$1,631,556  |
|                          |                       |                                | GRAND BAY AT PELICAN BAY  |                    | \$1,750,000        | \$1,250,000        | \$1,554,000        |                    | \$1,800,333        | \$1,850,000        | \$1,675,000        | \$1,875,000        | \$1,875,000 | \$1,659,308  |
|                          |                       |                                | ISLE VERDE                |                    | \$1,863,333        | \$2,000,000        | \$1,800,000        | \$1,662,500        | \$2,065,625        |                    | \$2,200,000        | \$2,050,000        |             | \$1,936,875  |
|                          |                       |                                | LAS BRISAS AT PELICAN BAY | \$898,333          | \$770,000          | \$987,500          | \$712,500          | \$790,375          | \$987,500          | \$950,000          | \$1,260,667        |                    |             | \$930,273    |
|                          |                       |                                | OAK LAKE SANCTUARY        | \$641,250          |                    | \$611,100          | \$658,333          |                    |                    |                    |                    |                    | \$780,000   | \$653,964    |
|                          |                       |                                | SAND POINTE               | \$500,000          | \$567,500          | \$757,500          | \$750,000          |                    |                    |                    | \$1,107,500        | \$1,130,000        | \$867,500   | \$842,500    |
|                          |                       |                                | ST ANDREWS AT PELICAN BAY |                    |                    | \$580,000          |                    | \$795,000          | \$832,333          | \$721,000          | \$837,500          | \$800,000          |             | \$767,545    |
|                          |                       |                                | TIERRA MAR                | \$893,333          | \$790,500          | \$630,000          | \$800,000          | \$876,250          | \$1,371,667        |                    | \$1,495,000        | \$956,250          | \$888,000   | \$968,763    |
|                          |                       |                                | VILLA CORONADO            |                    |                    |                    |                    |                    |                    |                    | \$1,300,000        |                    |             | \$1,300,000  |
|                          | VILLA LANTANA         | \$875,000                      | \$620,000                 | \$640,000          |                    | \$723,750          | \$890,000          | \$933,500          | \$950,000          | \$835,000          |                    | \$831,944          |             |              |
|                          | VILLAS AT PELICAN BAY | \$465,000                      | \$642,500                 | \$404,500          | \$632,833          | \$504,250          | \$668,875          | \$890,800          | \$729,000          | \$991,875          |                    | \$713,772          |             |              |
|                          | Villa Total           |                                | \$828,750                 | \$972,831          | \$852,757          | \$1,057,500        | \$857,493          | \$1,095,724        | \$1,067,335        | \$1,135,141        | \$1,260,481        | \$1,014,805        |             |              |
| <b>Pelican Bay Total</b> |                       |                                | <b>\$704,236</b>          | <b>\$827,021</b>   | <b>\$733,008</b>   | <b>\$765,947</b>   | <b>\$765,011</b>   | <b>\$882,126</b>   | <b>\$979,857</b>   | <b>\$1,010,894</b> | <b>\$1,008,486</b> | <b>\$863,280</b>   |             |              |
| Bay Colony               | Condo                 | BILTMORE AT BAY COLONY         | \$2,600,000               | \$2,229,167        | \$3,072,667        | \$2,382,500        | \$2,837,500        | \$3,499,167        | \$4,043,750        | \$3,950,000        | \$6,625,000        | \$3,394,852        |             |              |
|                          |                       | BRIGHTON AT BAY COLONY         | \$2,475,000               | \$2,150,000        | \$2,435,625        | \$3,244,500        | \$2,889,000        | \$2,808,333        | \$4,120,833        | \$4,725,000        | \$4,141,667        | \$3,041,875        |             |              |
|                          |                       | CARLYSLE AT BAY COLONY         | \$2,317,500               | \$2,160,833        | \$2,590,000        | \$2,100,000        | \$3,000,000        | \$3,327,500        | \$3,662,500        | \$3,275,000        |                    | \$2,762,500        |             |              |
|                          |                       | CONTESSA AT BAY COLONY         | \$1,967,400               | \$1,833,333        | \$2,105,833        | \$1,768,750        | \$2,247,778        | \$2,263,125        | \$2,375,000        | \$2,516,667        | \$3,833,333        | \$2,265,156        |             |              |
|                          |                       | MANSION LA PALMA AT BAY COLONY | \$1,000,000               |                    | \$998,000          |                    |                    | \$1,390,833        | \$1,669,286        | \$725,000          | \$1,021,200        | \$1,374,860        |             |              |
|                          |                       | MARQUESA AT BAY COLONY         | \$1,050,000               | \$1,100,000        | \$1,025,000        | \$1,287,500        | \$1,224,000        | \$1,217,500        | \$1,319,667        | \$1,637,500        | \$1,525,000        | \$1,267,842        |             |              |
|                          |                       | REMINGTON AT BAY COLONY        | \$1,737,500               | \$5,622,500        | \$2,375,000        | \$2,050,000        | \$4,800,000        | \$3,948,750        | \$6,001,733        | \$5,684,000        | \$4,450,000        | \$4,284,956        |             |              |
|                          |                       | SALERNO AT BAY COLONY          | \$1,825,000               | \$1,675,000        | \$1,475,000        | \$1,750,000        | \$2,121,875        | \$2,098,375        | \$1,896,250        |                    | \$1,948,750        | \$1,881,796        |             |              |
|                          |                       | TOSCANA AT BAY COLONY          | \$1,759,000               | \$2,537,500        | \$2,035,000        | \$1,560,000        | \$1,583,080        | \$1,625,833        | \$1,675,000        | \$1,541,667        | \$2,162,000        | \$1,781,238        |             |              |
|                          |                       | TRIESTE AT BAY COLONY          | \$2,198,333               | \$2,330,000        | \$1,837,000        | \$2,687,500        | \$2,568,125        | \$2,359,318        | \$2,247,500        | \$3,862,500        |                    | \$2,464,821        |             |              |
|                          |                       | WINDSOR AT BAY COLONY          | \$5,100,000               | \$4,800,000        |                    | \$6,250,000        | \$6,600,000        | \$8,105,000        |                    | \$10,100,000       |                    | \$7,351,500        |             |              |
|                          |                       |                                | Condo Total               |                    | \$2,067,480        | \$2,507,917        | \$2,164,500        | \$2,639,659        | \$2,354,129        | \$2,744,918        | \$2,721,887        | \$3,651,619        | \$3,006,038 | \$2,607,637  |
|                          |                       | Single Family                  | BAY COLONY SHORES         |                    | \$3,412,500        | \$2,520,000        | \$3,125,000        | \$2,675,000        |                    | \$6,012,500        | \$5,615,000        | \$5,736,150        | \$3,475,000 | \$3,969,127  |
|                          |                       |                                | STRAND AT BAY COLONY      |                    | \$13,300,000       |                    | \$11,000,000       |                    |                    |                    | \$24,500,000       |                    |             | \$14,400,000 |
|                          |                       |                                | Single Family Total       |                    | \$6,708,333        | \$2,520,000        | \$7,062,500        | \$2,675,000        |                    | \$6,012,500        | \$8,762,500        | \$5,736,150        | \$3,475,000 | \$5,924,916  |
|                          | Villa                 | VILLA LA PALMA AT BAY COLONY   |                           | \$1,775,000        | \$1,750,000        |                    |                    | \$1,650,000        | \$2,300,000        | \$2,483,333        | \$2,713,007        |                    | \$2,212,601 |              |
|                          |                       | VIZCAYA AT BAY COLONY          |                           | \$1,875,000        | \$1,743,000        | \$1,500,000        | \$2,139,167        | \$2,048,333        | \$2,379,250        | \$3,750,000        | \$2,650,000        | \$3,200,000        | \$2,188,475 |              |
|                          | Villa Total           |                                | \$1,808,333               | \$1,744,167        | \$1,500,000        | \$2,139,167        | \$1,948,750        | \$2,363,400        | \$2,800,000        | \$2,692,004        | \$3,200,000        | \$2,196,517        |             |              |
| <b>Bay Colony Total</b>  |                       |                                | <b>\$3,175,324</b>        | <b>\$2,378,714</b> | <b>\$2,626,146</b> | <b>\$2,586,667</b> | <b>\$2,321,037</b> | <b>\$2,827,554</b> | <b>\$3,483,473</b> | <b>\$3,701,243</b> | <b>\$3,047,959</b> | <b>\$2,878,791</b> |             |              |
| <b>Grand Total</b>       |                       |                                | <b>\$1,103,495</b>        | <b>\$1,031,962</b> | <b>\$989,175</b>   | <b>\$991,449</b>   | <b>\$965,656</b>   | <b>\$1,170,338</b> | <b>\$1,310,004</b> | <b>\$1,254,619</b> | <b>\$1,180,031</b> | <b>\$1,117,330</b> |             |              |