

Date: 1/10/2018  
Time: 10:02 AM

**John R. Wood Properties. Inc.**  
**Section 1 - Closed Company Ranking Reports NA-BN-ES YE 2017.xlsx**  
**Ranking By Volume**

Company	Data Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side		Sum of Closed Volume		% of Closed Volume		% Closed Units					
	L	S	L	S	L	S	L	S				
John R Wood	1,422	1,292	\$905,549,873	\$908,978,546	6.98%	7.01%	5.94%	5.40%	2,714	\$1,814,528,419	13.99%	11.33%
Premier Sothebys Int. Realty	813	678	\$876,483,068	\$757,559,865	6.76%	5.84%	3.39%	2.83%	1,491	\$1,634,042,933	12.60%	6.23%
Downing Frye	1,115	1,136	\$581,845,065	\$618,048,223	4.49%	4.77%	4.66%	4.74%	2,251	\$1,199,893,288	9.25%	9.40%
Premiere Plus Realty Co.	1,030	1,184	\$419,487,954	\$484,956,036	3.23%	3.74%	4.30%	4.94%	2,214	\$904,443,990	6.97%	9.25%
Coldwell Banker Residential Real Estate, Inc.	578	514	\$270,484,015	\$252,181,961	2.09%	1.94%	2.41%	2.15%	1,092	\$522,665,976	4.03%	4.56%
Gulf Coast International Prop	73	83	\$189,414,010	\$204,822,500	1.46%	1.58%	0.30%	0.35%	156	\$394,236,510	3.04%	0.65%
William Raveis-Florida LLC	127	125	\$194,015,615	\$162,808,328	1.50%	1.26%	0.53%	0.52%	252	\$356,823,943	2.75%	1.05%
Berkshire Hathaway Florida	389	365	\$165,452,224	\$165,028,213	1.28%	1.27%	1.62%	1.52%	754	\$330,480,437	2.55%	3.15%
MVP Realty Associates	353	498	\$108,459,664	\$173,197,053	0.84%	1.34%	1.47%	2.08%	851	\$281,656,717	2.17%	3.55%
Domain Realty.com LLC	270	396	\$95,360,140	\$157,175,939	0.74%	1.21%	1.13%	1.65%	666	\$252,536,079	1.95%	2.78%
Keller Williams Elite Realty	301	245	\$121,948,659	\$116,430,293	0.94%	0.90%	1.26%	1.02%	546	\$238,378,952	1.84%	2.28%
Royal Shell Real Estate, Inc.	217	206	\$115,947,750	\$118,419,655	0.89%	0.91%	0.91%	0.86%	423	\$234,367,405	1.81%	1.77%
Amerivest Realty	201	263	\$93,389,984	\$134,432,247	0.72%	1.04%	0.84%	1.10%	464	\$227,822,231	1.76%	1.94%
Waterfront Realty Group Inc	131	189	\$87,645,850	\$111,128,533	0.68%	0.86%	0.55%	0.79%	320	\$198,774,383	1.53%	1.34%
Sun Realty USA, Inc	205	214	\$64,476,525	\$77,580,169	0.50%	0.60%	0.86%	0.89%	419	\$142,056,694	1.10%	1.75%
Engel & Voelkers	97	102	\$56,348,140	\$59,928,486	0.43%	0.46%	0.41%	0.43%	199	\$116,276,626	0.90%	0.83%
Keller Williams Realty Naples	125	129	\$44,712,566	\$59,942,617	0.34%	0.46%	0.52%	0.54%	254	\$104,655,183	0.81%	1.06%
Realty World Florida	134	91	\$60,364,475	\$42,344,875	0.47%	0.33%	0.56%	0.38%	225	\$102,709,350	0.79%	0.94%
Lennar Realty Inc	130	41	\$74,465,782	\$25,731,423	0.57%	0.20%	0.54%	0.17%	171	\$100,197,205	0.77%	0.71%
Barry DeNicola Realty, Inc.	20	12	\$61,214,500	\$36,410,000	0.47%	0.28%	0.08%	0.05%	32	\$97,624,500	0.75%	0.13%
Stock Realty, LLC	72	39	\$61,540,869	\$27,643,945	0.47%	0.21%	0.30%	0.16%	111	\$89,184,814	0.69%	0.46%
PACT Realty	28	7	\$70,397,376	\$17,145,000	0.54%	0.13%	0.12%	0.03%	35	\$87,542,376	0.67%	0.15%
Equity Realty	46	148	\$15,171,992	\$62,909,142	0.12%	0.49%	0.19%	0.62%	194	\$78,081,134	0.60%	0.81%
Florida Home Realty of Collier County, Inc.	94	126	\$33,158,200	\$40,943,367	0.26%	0.32%	0.39%	0.53%	220	\$74,101,567	0.57%	0.92%
McQuaid and Company LLC	67	69	\$34,978,563	\$33,141,901	0.27%	0.26%	0.28%	0.29%	136	\$68,120,464	0.53%	0.57%
DR Horton Realty SWFL Inc.	148	20	\$56,930,621	\$7,490,385	0.44%	0.06%	0.62%	0.08%	168	\$64,421,006	0.50%	0.70%
South Bay Realty	62	73	\$28,212,255	\$32,255,725	0.22%	0.25%	0.26%	0.30%	135	\$60,467,980	0.47%	0.56%
Non MLS		134		\$59,107,024	0.00%	0.46%	0.00%	0.56%	134	\$59,107,024	0.46%	0.56%
RE/MAX Distinction Realty	109	54	\$36,769,095	\$20,114,690	0.28%	0.16%	0.46%	0.23%	163	\$56,883,785	0.44%	0.68%
Taylor Woodrow Realty-SW, LLC	94	27	\$44,321,271	\$12,341,717	0.34%	0.10%	0.39%	0.11%	121	\$56,662,988	0.44%	0.51%
RE/MAX Realty Select	92	83	\$28,161,150	\$28,343,362	0.22%	0.22%	0.38%	0.35%	175	\$56,504,512	0.44%	0.73%
Naples Realty Services	71	55	\$34,035,800	\$22,104,951	0.26%	0.17%	0.30%	0.23%	126	\$56,140,751	0.43%	0.53%
Quail West Realty	20	4	\$45,290,376	\$6,415,908	0.35%	0.05%	0.08%	0.02%	24	\$51,706,284	0.40%	0.10%
Gulf Breeze Real Estate, LLC	73	37	\$31,036,350	\$20,054,950	0.24%	0.15%	0.30%	0.15%	110	\$51,091,300	0.39%	0.46%
Vineyards Properties Inc	46	42	\$25,959,883	\$19,072,631	0.20%	0.15%	0.19%	0.18%	88	\$45,032,514	0.35%	0.37%
West Bay Realty Inc.	17	25	\$20,356,000	\$24,496,032	0.16%	0.19%	0.07%	0.10%	42	\$44,852,032	0.35%	0.18%
Keller Williams Realty, Marco	40	69	\$15,172,750	\$28,872,645	0.12%	0.22%	0.17%	0.29%	109	\$44,045,395	0.34%	0.46%
Non MLS Office	10	70	\$11,014,374	\$29,647,714	0.08%	0.23%	0.04%	0.29%	80	\$40,662,088	0.31%	0.33%
Weekly Realty Group, LLC	16	10	\$20,510,000	\$16,099,000	0.16%	0.12%	0.07%	0.04%	26	\$36,609,000	0.28%	0.11%
Sand Castle Realty Group, Inc	26	30	\$15,652,300	\$19,688,765	0.12%	0.15%	0.11%	0.13%	56	\$35,341,065	0.27%	0.23%
RL Nardi & Associates Inc	37	33	\$16,853,825	\$18,293,975	0.13%	0.14%	0.15%	0.14%	70	\$35,147,800	0.27%	0.29%
Realty World, Top Producers Realty, Inc.	50	18	\$22,961,550	\$12,032,250	0.18%	0.09%	0.21%	0.08%	68	\$34,993,800	0.27%	0.28%
Xclusive Homes LLC	53	86	\$14,353,963	\$20,480,465	0.11%	0.16%	0.22%	0.36%	139	\$34,834,428	0.27%	0.58%
KE Talis Park Real Estate Co	17	5	\$28,015,079	\$6,676,960	0.22%	0.05%	0.07%	0.02%	22	\$34,692,039	0.27%	0.09%
Keating Associates LLC	33	45	\$12,239,000	\$22,325,669	0.09%	0.17%	0.14%	0.19%	78	\$34,564,669	0.27%	0.33%
Builders Services, Inc.	82		\$33,774,154		0.26%	0.00%	0.34%	0.00%	82	\$33,774,154	0.26%	0.34%
Barefoot Beach Properties	5	4	\$20,390,000	\$12,602,500	0.16%	0.10%	0.02%	0.02%	9	\$32,992,500	0.25%	0.04%

Date: 1/10/2018  
Time: 10:02 AM

**John R. Wood Properties. Inc.**  
**Section 1 - Closed Company Ranking Reports NA-BN-ES YE 2017.xlsx**  
**Ranking By Volume**

	Data Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side		Sum of Closed Volume		% of Closed Volume	% Closed Units						
RE/MAX Realty Group	40	55	\$12,517,700	\$19,822,280	0.10%	0.15%	0.17%	0.23%	95	\$32,339,980	0.25%	0.40%
WEICHERT, REALTORSr On The Gulf	52	51	\$15,152,110	\$14,867,199	0.12%	0.11%	0.22%	0.21%	103	\$30,019,309	0.23%	0.43%
Engel & Voelkers Bonita-Estero	45	47	\$12,633,000	\$17,168,479	0.10%	0.13%	0.19%	0.20%	92	\$29,801,479	0.23%	0.38%
RE/MAX Affinity Mercato	37	46	\$11,631,525	\$18,044,812	0.09%	0.14%	0.15%	0.19%	83	\$29,676,337	0.23%	0.35%
Mediterra Realty	6	6	\$16,572,000	\$13,046,000	0.13%	0.10%	0.03%	0.03%	12	\$29,618,000	0.23%	0.05%
Olde Naples Real Estate LLC	3	6	\$11,455,000	\$17,700,000	0.09%	0.14%	0.01%	0.03%	9	\$29,155,000	0.22%	0.04%
Encore Realty	6	8	\$15,003,500	\$14,035,900	0.12%	0.11%	0.03%	0.03%	14	\$29,039,400	0.22%	0.06%
Opyt Realty Inc	11	82	\$3,106,000	\$23,935,799	0.02%	0.18%	0.05%	0.34%	93	\$27,041,799	0.21%	0.39%
Real Pro Realtors	40	40	\$11,826,910	\$14,893,660	0.09%	0.11%	0.17%	0.17%	80	\$26,720,570	0.21%	0.33%
Gulf Coast Properties Group	38	32	\$14,153,150	\$12,046,810	0.11%	0.09%	0.16%	0.13%	70	\$26,199,960	0.20%	0.29%
Wilson & Associates RE Inc	13	7	\$18,522,000	\$7,400,000	0.14%	0.06%	0.05%	0.03%	20	\$25,922,000	0.20%	0.08%
The Forrest Company Realty of Naples Inc	4	4	\$10,095,000	\$15,700,000	0.08%	0.12%	0.02%	0.02%	8	\$25,795,000	0.20%	0.03%
Levitan Realty Group	14	11	\$10,307,400	\$15,160,000	0.08%	0.12%	0.06%	0.05%	25	\$25,467,400	0.20%	0.10%
Islandwalk Real Estate Sales	40	27	\$14,544,900	\$10,562,455	0.11%	0.08%	0.17%	0.11%	67	\$25,107,355	0.19%	0.28%
RE/MAX Affinity Plus	33	24	\$11,100,950	\$13,660,800	0.09%	0.11%	0.14%	0.10%	57	\$24,761,750	0.19%	0.24%
Compass Florida Naples	9	6	\$17,500,400	\$5,825,000	0.13%	0.04%	0.04%	0.03%	15	\$23,325,400	0.18%	0.06%
Independent Brokers Realty Inc.	22	22	\$12,537,600	\$9,888,050	0.10%	0.08%	0.09%	0.09%	44	\$22,425,650	0.17%	0.18%
Tower Trace Realty LLC	18	18	\$10,839,500	\$10,843,500	0.08%	0.08%	0.08%	0.08%	36	\$21,683,000	0.17%	0.15%
Platinum Properties of Naples Inc	13	12	\$14,301,000	\$6,344,000	0.11%	0.05%	0.05%	0.05%	25	\$20,645,000	0.16%	0.10%
L.H. Fleming & Company, Real Estate	15	14	\$7,294,300	\$13,289,500	0.06%	0.10%	0.06%	0.06%	29	\$20,583,800	0.16%	0.12%
Keller Williams Realty Fort Myers	28	35	\$9,919,300	\$10,639,500	0.08%	0.08%	0.12%	0.15%	63	\$20,558,800	0.16%	0.26%
London Bay Realty, Inc.	2	1	\$12,465,000	\$8,000,000	0.10%	0.06%	0.01%	0.00%	3	\$20,465,000	0.16%	0.01%
Florida Realty & Co	3	17	\$2,367,000	\$17,740,000	0.02%	0.14%	0.01%	0.07%	20	\$20,107,000	0.16%	0.08%
Century 21 Sunbelt Realty, Inc	30	30	\$9,784,500	\$10,192,700	0.08%	0.08%	0.13%	0.13%	60	\$19,977,200	0.15%	0.25%
Lely Resort Realty, LLC.	20	12	\$12,462,480	\$6,188,625	0.10%	0.05%	0.08%	0.05%	32	\$18,651,105	0.14%	0.13%
SW Management & Realty LLC	7	4	\$11,876,608	\$6,756,608	0.09%	0.05%	0.03%	0.02%	11	\$18,633,216	0.14%	0.05%
Naples TBI Realty LLC	17	12	\$10,834,840	\$7,454,634	0.08%	0.06%	0.07%	0.05%	29	\$18,289,474	0.14%	0.12%
POM Property Management	49	12	\$12,801,900	\$5,017,500	0.10%	0.04%	0.20%	0.05%	61	\$17,819,400	0.14%	0.25%
White Sands Realty, LLC	11	28	\$3,770,000	\$14,015,348	0.03%	0.11%	0.05%	0.12%	39	\$17,785,348	0.14%	0.16%
Premier Realty Homes	30	10	\$13,337,800	\$4,167,400	0.10%	0.03%	0.13%	0.04%	40	\$17,505,200	0.13%	0.17%
Fischer Realty Int LLC	9	26	\$4,103,500	\$13,271,250	0.03%	0.10%	0.04%	0.11%	35	\$17,374,750	0.13%	0.15%
Key Real Estate	16	16	\$10,314,400	\$6,594,900	0.08%	0.05%	0.07%	0.07%	32	\$16,909,300	0.13%	0.13%
The Agency of SW Florida Inc	4	16	\$1,540,500	\$15,182,750	0.01%	0.12%	0.02%	0.07%	20	\$16,723,250	0.13%	0.08%
Paradise Coast Property Team	20	39	\$6,270,400	\$10,328,800	0.05%	0.08%	0.08%	0.16%	59	\$16,599,200	0.13%	0.25%
Homes & Land Brokers, Inc.	51	10	\$14,051,242	\$2,435,793	0.11%	0.02%	0.21%	0.04%	61	\$16,487,035	0.13%	0.25%
Veronawalk Realty Inc	23	20	\$8,504,900	\$7,846,400	0.07%	0.06%	0.10%	0.08%	43	\$16,351,300	0.13%	0.18%
Tropics Real Estate	15	33	\$5,431,000	\$10,399,650	0.04%	0.08%	0.06%	0.14%	48	\$15,830,650	0.12%	0.20%
The Keyes Company/PSL	17	6	\$11,696,819	\$4,055,630	0.09%	0.03%	0.07%	0.03%	23	\$15,752,449	0.12%	0.10%
Quail Communities Realty, Inc.	15	12	\$5,846,000	\$9,657,500	0.05%	0.07%	0.06%	0.05%	27	\$15,503,500	0.12%	0.11%
Emerald Realty of SW FL LLC	16	4	\$12,682,000	\$2,317,315	0.10%	0.02%	0.07%	0.02%	20	\$14,999,315	0.12%	0.08%
Caine Premier Properties LLC	10	21	\$5,343,900	\$9,538,650	0.04%	0.07%	0.04%	0.09%	31	\$14,882,550	0.11%	0.13%
Hudson Realty Executives LLC	17	28	\$5,689,050	\$8,755,688	0.04%	0.07%	0.07%	0.12%	45	\$14,444,738	0.11%	0.19%
A Plus Realty	18	39	\$4,221,300	\$10,145,719	0.03%	0.08%	0.08%	0.16%	57	\$14,367,019	0.11%	0.24%
Lisa Tomaini Realty	7	5	\$8,545,000	\$5,382,000	0.07%	0.04%	0.03%	0.02%	12	\$13,927,000	0.11%	0.05%
Elite Realty of SW FL	16	17	\$7,176,325	\$6,407,400	0.06%	0.05%	0.07%	0.07%	33	\$13,583,725	0.10%	0.14%
Audubon Properties Inc	8	7	\$6,881,000	\$6,580,000	0.05%	0.05%	0.03%	0.03%	15	\$13,461,000	0.10%	0.06%
Daane Properties Inc	12	15	\$7,109,800	\$6,019,000	0.05%	0.05%	0.05%	0.06%	27	\$13,128,800	0.10%	0.11%
Calusa Bay Properties LLC	6	2	\$12,416,000	\$603,500	0.10%	0.00%	0.03%	0.01%	8	\$13,019,500	0.10%	0.03%

Date: 1/10/2018  
Time: 10:02 AM

**John R. Wood Properties. Inc.**  
**Section 1 - Closed Company Ranking Reports NA-BN-ES YE 2017.xlsx**  
**Ranking By Volume**

	Data		Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side	Side	Sum of Closed Volume	% of Closed Volume	% Closed Units							
Assist2Sell	22	9	\$7,146,400	\$5,683,500	0.06%	0.04%	0.09%	0.04%	31	\$12,829,900	0.10%	0.13%
Century 21 Sunbelt Realty Inc	28	14	\$8,748,650	\$3,779,200	0.07%	0.03%	0.12%	0.06%	42	\$12,527,850	0.10%	0.18%
Phelps Realty Services	5	1	\$931,900	\$11,500,000	0.01%	0.09%	0.02%	0.00%	6	\$12,431,900	0.10%	0.03%
Germain Properties of Naples, LLC	14	9	\$8,110,200	\$3,946,700	0.06%	0.03%	0.06%	0.04%	23	\$12,056,900	0.09%	0.10%
Realhome Services and Solution	32	11	\$8,527,124	\$3,349,449	0.07%	0.03%	0.13%	0.05%	43	\$11,876,573	0.09%	0.18%
MVP Realty Associates LLC	15	18	\$3,872,700	\$7,984,890	0.03%	0.06%	0.06%	0.08%	33	\$11,857,590	0.09%	0.14%
Best Homes & Land Realty LLC	24	2	\$10,757,574	\$946,090	0.08%	0.01%	0.10%	0.01%	26	\$11,703,664	0.09%	0.11%
Neal Communities Realty, Inc.	20	9	\$8,214,782	\$3,385,657	0.06%	0.03%	0.08%	0.04%	29	\$11,600,439	0.09%	0.12%
Illustrated Properties Real Estate Inc.	21	13	\$7,024,000	\$4,229,999	0.05%	0.03%	0.09%	0.05%	34	\$11,253,999	0.09%	0.14%
Maxim LLC	21	19	\$6,572,800	\$4,485,500	0.05%	0.03%	0.09%	0.08%	40	\$11,058,300	0.09%	0.17%
Allison James Estates and Home	26	14	\$6,829,805	\$3,969,148	0.05%	0.03%	0.11%	0.06%	40	\$10,798,953	0.08%	0.17%
Luxury & Beach Realty Inc	16	22	\$3,768,000	\$6,940,000	0.03%	0.05%	0.07%	0.09%	38	\$10,708,000	0.08%	0.16%
Blue Heron Realty of Naples	24	20	\$5,724,900	\$4,980,000	0.04%	0.04%	0.10%	0.08%	44	\$10,704,900	0.08%	0.18%
ListWithFreedom.com, Inc.	19	9	\$7,146,950	\$3,455,400	0.06%	0.03%	0.08%	0.04%	28	\$10,602,350	0.08%	0.12%
Barclays Real Estate Group	16	15	\$5,387,000	\$5,150,192	0.04%	0.04%	0.07%	0.06%	31	\$10,537,192	0.08%	0.13%
John Naumann & Associates	2	5	\$3,640,000	\$6,886,620	0.03%	0.05%	0.01%	0.02%	7	\$10,526,620	0.08%	0.03%
Boca Executives	14	14	\$4,405,900	\$6,048,600	0.03%	0.05%	0.06%	0.06%	28	\$10,454,500	0.08%	0.12%
The Sheridan Network.com Inc	21		\$10,198,650		0.08%	0.00%	0.09%	0.00%	21	\$10,198,650	0.08%	0.09%
REMAX Distinction Realty	27	9	\$6,411,550	\$3,268,000	0.05%	0.03%	0.11%	0.04%	36	\$9,679,550	0.07%	0.15%
Ashton Orlando Residential LLC	10	3	\$6,920,515	\$2,726,799	0.05%	0.02%	0.04%	0.01%	13	\$9,647,314	0.07%	0.05%
Realty Group of Southwest Florida Inc.	13	17	\$4,877,500	\$4,611,400	0.04%	0.04%	0.05%	0.07%	30	\$9,488,900	0.07%	0.13%
Standard Pacific of S Florida	14	1	\$8,610,282	\$857,991	0.07%	0.01%	0.06%	0.00%	15	\$9,468,273	0.07%	0.06%
Sellstate on 5th	15	17	\$4,355,650	\$5,049,500	0.03%	0.04%	0.06%	0.07%	32	\$9,405,150	0.07%	0.13%
Your Naples Realty LLC	16	15	\$4,413,900	\$4,741,500	0.03%	0.04%	0.07%	0.06%	31	\$9,155,400	0.07%	0.13%
Port of the Islands Realty LLC	22	20	\$4,901,600	\$4,227,450	0.04%	0.03%	0.09%	0.08%	42	\$9,129,050	0.07%	0.18%
Naples Florida Luxury Realty	4	6	\$3,271,000	\$5,664,500	0.03%	0.04%	0.02%	0.03%	10	\$8,935,500	0.07%	0.04%
Naples Trust Real Estate Services	5	11	\$1,636,300	\$7,282,000	0.01%	0.06%	0.02%	0.05%	16	\$8,918,300	0.07%	0.07%
Bay Pointe Properties	17	18	\$4,330,000	\$4,285,400	0.03%	0.03%	0.07%	0.08%	35	\$8,615,400	0.07%	0.15%
Kevin Shelly Realty Inc	13	10	\$4,753,000	\$3,349,700	0.04%	0.03%	0.05%	0.04%	23	\$8,102,700	0.06%	0.10%
Eister and Company	10	11	\$4,582,400	\$3,435,400	0.04%	0.03%	0.04%	0.05%	21	\$8,017,800	0.06%	0.09%
A Codi Realty	5	15	\$2,202,500	\$5,729,800	0.02%	0.04%	0.02%	0.06%	20	\$7,932,300	0.06%	0.08%
Jones & Company Realty	9	21	\$2,038,319	\$5,823,319	0.02%	0.04%	0.04%	0.09%	30	\$7,861,638	0.06%	0.13%
Palm Realty Group	12	11	\$3,843,300	\$3,887,000	0.03%	0.03%	0.05%	0.05%	23	\$7,730,300	0.06%	0.10%
Starlink Realty Inc	11	14	\$3,991,400	\$3,723,820	0.03%	0.03%	0.05%	0.06%	25	\$7,715,220	0.06%	0.10%
Carrington Real Estate Service	5	17	\$1,945,900	\$5,766,512	0.02%	0.04%	0.02%	0.07%	22	\$7,712,412	0.06%	0.09%
Saggio Dream Realty	10	19	\$2,460,350	\$5,239,150	0.02%	0.04%	0.04%	0.08%	29	\$7,699,500	0.06%	0.12%
Pinnacle Property Group	9	10	\$3,767,000	\$3,857,900	0.03%	0.03%	0.04%	0.04%	19	\$7,624,900	0.06%	0.08%
Vineyards Realty Inc	6	5	\$4,002,000	\$3,477,000	0.03%	0.03%	0.03%	0.02%	11	\$7,479,000	0.06%	0.05%
Island Realty Marco	11	7	\$4,597,500	\$2,812,500	0.04%	0.02%	0.05%	0.03%	18	\$7,410,000	0.06%	0.08%
VIP Realty Group Inc	7	7	\$4,570,000	\$2,757,300	0.04%	0.02%	0.03%	0.03%	14	\$7,327,300	0.06%	0.06%
Spina Realty Company	3	13	\$828,000	\$6,455,000	0.01%	0.05%	0.01%	0.05%	16	\$7,283,000	0.06%	0.07%
U S Prime Realty LLC	4	24	\$920,000	\$6,183,399	0.01%	0.05%	0.02%	0.10%	28	\$7,103,399	0.05%	0.12%
Florida Home Realty Inc	6	18	\$1,590,500	\$5,387,400	0.01%	0.04%	0.03%	0.08%	24	\$6,977,900	0.05%	0.10%
Marco Island Realestate.com, Inc.	10	12	\$3,065,500	\$3,862,000	0.02%	0.03%	0.04%	0.05%	22	\$6,927,500	0.05%	0.09%
L'Excellence Realty Group Inc.	10	17	\$2,476,000	\$4,385,890	0.02%	0.03%	0.04%	0.07%	27	\$6,861,890	0.05%	0.11%
Schulz Realty LLC	4	6	\$2,933,000	\$3,835,960	0.02%	0.03%	0.02%	0.03%	10	\$6,768,960	0.05%	0.04%
John R Wood Island Real Estate	3	10	\$740,000	\$5,950,000	0.01%	0.05%	0.01%	0.04%	13	\$6,690,000	0.05%	0.05%
Realty Executives Signature	10	11	\$2,911,350	\$3,774,950	0.02%	0.03%	0.04%	0.05%	21	\$6,686,300	0.05%	0.09%

Date: 1/10/2018  
Time: 10:02 AM

**John R. Wood Properties. Inc.**  
**Section 1 - Closed Company Ranking Reports NA-BN-ES YE 2017.xlsx**  
**Ranking By Volume**

	Data Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side		Sum of Closed Volume		% of Closed Volume	% Closed Units						
West Shore Properties Real Estate Company	4	5	\$2,785,000	\$3,821,000	0.02%	0.03%	0.02%	0.02%	9	\$6,606,000	0.05%	0.04%
Bartley Realty LLLC	6	4	\$3,855,000	\$2,750,000	0.03%	0.02%	0.03%	0.02%	10	\$6,605,000	0.05%	0.04%
Cornerstone Coastal Properties	3	11	\$819,000	\$5,731,500	0.01%	0.04%	0.01%	0.05%	14	\$6,550,500	0.05%	0.06%
LUX of Naples Corporation	4	8	\$3,677,500	\$2,869,900	0.03%	0.02%	0.02%	0.03%	12	\$6,547,400	0.05%	0.05%
Alliance Realty Group	11	9	\$3,295,299	\$3,148,000	0.03%	0.02%	0.05%	0.04%	20	\$6,443,299	0.05%	0.08%
Redfin Corporation	3	12	\$1,230,900	\$5,153,940	0.01%	0.04%	0.01%	0.05%	15	\$6,384,840	0.05%	0.06%
Ruby Realty & Referral Company	9	12	\$2,681,400	\$3,685,900	0.02%	0.03%	0.04%	0.05%	21	\$6,367,300	0.05%	0.09%
Starling Realty Inc	16	6	\$4,629,500	\$1,511,455	0.04%	0.01%	0.07%	0.03%	22	\$6,140,955	0.05%	0.09%
McNeil Real Estate, Inc.	11	4	\$3,537,900	\$2,532,587	0.03%	0.02%	0.05%	0.02%	15	\$6,070,487	0.05%	0.06%
David C. Brown Realty, Inc	18	17	\$3,235,800	\$2,818,100	0.02%	0.02%	0.08%	0.07%	35	\$6,053,900	0.05%	0.15%
TMB Realty Inc	7	10	\$2,082,500	\$3,928,500	0.02%	0.03%	0.03%	0.04%	17	\$6,011,000	0.05%	0.07%
Onier Realty of SW Fla	7	13	\$1,623,000	\$4,332,195	0.01%	0.03%	0.03%	0.05%	20	\$5,955,195	0.05%	0.08%
Century 21 TriPower Realty	5	8	\$1,978,400	\$3,952,550	0.02%	0.03%	0.02%	0.03%	13	\$5,930,950	0.05%	0.05%
Re/Max Trend	6	8	\$2,340,000	\$3,518,000	0.02%	0.03%	0.03%	0.03%	14	\$5,858,000	0.05%	0.06%
Florida Westshore Realty Inc	2	5	\$579,000	\$5,246,000	0.00%	0.04%	0.01%	0.02%	7	\$5,825,000	0.04%	0.03%
Faust RealtyGroup	10	9	\$2,712,500	\$3,025,100	0.02%	0.02%	0.04%	0.04%	19	\$5,737,600	0.04%	0.08%
Compass Real Estate	9	9	\$2,943,500	\$2,737,915	0.02%	0.02%	0.04%	0.04%	18	\$5,681,415	0.04%	0.08%
Procacci Properties Inc	9	6	\$3,803,000	\$1,811,500	0.03%	0.01%	0.04%	0.03%	15	\$5,614,500	0.04%	0.06%
RE/MAX Realty Team	6	10	\$1,472,400	\$4,071,399	0.01%	0.03%	0.03%	0.04%	16	\$5,543,799	0.04%	0.07%
Florida Realty Group	11	6	\$3,710,000	\$1,827,500	0.03%	0.01%	0.05%	0.03%	17	\$5,537,500	0.04%	0.07%
Lahaina Realty	8	5	\$1,797,000	\$3,703,000	0.01%	0.03%	0.03%	0.02%	13	\$5,500,000	0.04%	0.05%
Hamro & Associates LLC	9	11	\$2,117,000	\$3,358,848	0.02%	0.03%	0.04%	0.05%	20	\$5,475,848	0.04%	0.08%
Results Real Estate Inc	7		\$5,468,400		0.04%	0.00%	0.03%	0.00%	7	\$5,468,400	0.04%	0.03%
Barclays Real Estate Group 1	4	8	\$1,412,000	\$4,047,400	0.01%	0.03%	0.02%	0.03%	12	\$5,459,400	0.04%	0.05%
Harborview Realty Inc	3	7	\$1,245,000	\$3,898,000	0.01%	0.03%	0.01%	0.03%	10	\$5,143,000	0.04%	0.04%
Gulf Region Realty	18	9	\$3,233,600	\$1,859,200	0.02%	0.01%	0.08%	0.04%	27	\$5,092,800	0.04%	0.11%
Self Realty Inc	6	8	\$2,413,500	\$2,613,300	0.02%	0.02%	0.03%	0.03%	14	\$5,026,800	0.04%	0.06%
Help-U-Sell Reed & Associates	8	9	\$2,961,525	\$2,002,400	0.02%	0.02%	0.03%	0.04%	17	\$4,963,925	0.04%	0.07%
Focus Real Estate	11	6	\$2,778,500	\$2,145,000	0.02%	0.02%	0.05%	0.03%	17	\$4,923,500	0.04%	0.07%
Prime Location Brokers LLC	3	4	\$2,025,000	\$2,885,000	0.02%	0.02%	0.01%	0.02%	7	\$4,910,000	0.04%	0.03%
RE 1 Advisor		3		\$4,870,000	0.00%	0.04%	0.00%	0.01%	3	\$4,870,000	0.04%	0.01%
Century 21 Selling Paradise	7	12	\$1,879,000	\$2,955,599	0.01%	0.02%	0.03%	0.05%	19	\$4,834,599	0.04%	0.08%
Beachwood Properties, Inc.	3	4	\$2,889,000	\$1,941,000	0.02%	0.01%	0.01%	0.02%	7	\$4,830,000	0.04%	0.03%
Right Choice Realty, LLC	11	12	\$2,280,100	\$2,534,155	0.02%	0.02%	0.05%	0.05%	23	\$4,814,255	0.04%	0.10%
Miloff Aubuchon Rlty Grp, Inc.	5	10	\$1,271,900	\$3,528,500	0.01%	0.03%	0.02%	0.04%	15	\$4,800,400	0.04%	0.06%
Florida Homes Realty of Collier	10	2	\$3,835,500	\$929,000	0.03%	0.01%	0.04%	0.01%	12	\$4,764,500	0.04%	0.05%
Naples Pro Realty	5	13	\$1,239,000	\$3,516,100	0.01%	0.03%	0.02%	0.05%	18	\$4,755,100	0.04%	0.08%
Naples Beach Realty	6	7	\$1,941,000	\$2,754,900	0.01%	0.02%	0.03%	0.03%	13	\$4,695,900	0.04%	0.05%
Bayside Realty SWFL LLC	8	7	\$2,505,000	\$2,189,000	0.02%	0.02%	0.03%	0.03%	15	\$4,694,000	0.04%	0.06%
Sellstate Achievers Realty Network	9	8	\$2,482,700	\$2,185,000	0.02%	0.02%	0.04%	0.03%	17	\$4,667,700	0.04%	0.07%
McWilliams Buckley & Associates, Inc.	4	8	\$1,129,500	\$3,518,217	0.01%	0.03%	0.02%	0.03%	12	\$4,647,717	0.04%	0.05%
Premier Realty Concepts, Inc.	3	3	\$1,785,000	\$2,835,000	0.01%	0.02%	0.01%	0.01%	6	\$4,620,000	0.04%	0.03%
Benoit Properties Intl LLC	7	6	\$1,873,900	\$2,715,500	0.01%	0.02%	0.03%	0.03%	13	\$4,589,400	0.04%	0.05%
Neal Communities Realty, Inc	9	2	\$3,710,846	\$859,333	0.03%	0.01%	0.04%	0.01%	11	\$4,570,179	0.04%	0.05%
Steven C. Moller, Broker	8	8	\$2,392,300	\$2,113,900	0.02%	0.02%	0.03%	0.03%	16	\$4,506,200	0.03%	0.07%
Paradise Realty of Naples,LLC	1	5	\$2,600,000	\$1,856,000	0.02%	0.01%	0.00%	0.02%	6	\$4,456,000	0.03%	0.03%
Safe Harbor Real Estate Service	5	7	\$1,846,000	\$2,599,400	0.01%	0.02%	0.02%	0.03%	12	\$4,445,400	0.03%	0.05%
Express Realty of SW Florida	4	6	\$1,131,970	\$3,307,750	0.01%	0.03%	0.02%	0.03%	10	\$4,439,720	0.03%	0.04%

Date: 1/10/2018  
Time: 10:02 AM

**John R. Wood Properties. Inc.**  
**Section 1 - Closed Company Ranking Reports NA-BN-ES YE 2017.xlsx**  
**Ranking By Volume**

	Data Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side		Sum of Closed Volume		% of Closed Volume	% Closed Units						
Coffey Real Estate Services, Corp	12	10	\$2,429,500	\$1,980,500	0.02%	0.02%	0.05%	0.04%	22	\$4,410,000	0.03%	0.09%
Keller Williams Florida Gulf Coast	2	5	\$818,000	\$3,589,000	0.01%	0.03%	0.01%	0.02%	7	\$4,407,000	0.03%	0.03%
Grice Realty Inc	8	10	\$2,123,400	\$2,245,000	0.02%	0.02%	0.03%	0.04%	18	\$4,368,400	0.03%	0.08%
CC Realty Services LLC	11	5	\$3,079,212	\$1,281,623	0.02%	0.01%	0.05%	0.02%	16	\$4,360,835	0.03%	0.07%
Carney Realty & Associates Inc	8	1	\$3,398,350	\$890,000	0.03%	0.01%	0.03%	0.00%	9	\$4,288,350	0.03%	0.04%
The Willis Group, LLC	1	2	\$1,050,000	\$3,175,000	0.01%	0.02%	0.00%	0.01%	3	\$4,225,000	0.03%	0.01%
Ronto Realty	4	1	\$3,254,000	\$960,000	0.03%	0.01%	0.02%	0.00%	5	\$4,214,000	0.03%	0.02%
Advantage Real Estate Service	9	2	\$3,469,450	\$666,415	0.03%	0.01%	0.04%	0.01%	11	\$4,135,865	0.03%	0.05%
Internet Realty Group, Inc.	5	7	\$1,294,000	\$2,816,757	0.01%	0.02%	0.02%	0.03%	12	\$4,110,757	0.03%	0.05%
Scavone Realty		6		\$4,110,000	0.00%	0.03%	0.00%	0.03%	6	\$4,110,000	0.03%	0.03%
Divco Realty Corporation		1		\$4,100,000	0.00%	0.03%	0.00%	0.00%	1	\$4,100,000	0.03%	0.00%
Anchor Realty of Naples	5	6	\$1,612,400	\$2,472,500	0.01%	0.02%	0.02%	0.03%	11	\$4,084,900	0.03%	0.05%
Right Choice Realty	6	4	\$2,141,000	\$1,920,000	0.02%	0.01%	0.03%	0.02%	10	\$4,061,000	0.03%	0.04%
Simply Think Florida Realty	6	4	\$2,634,000	\$1,422,500	0.02%	0.01%	0.03%	0.02%	10	\$4,056,500	0.03%	0.04%
Naples Property Shop	4	4	\$2,175,500	\$1,880,000	0.02%	0.01%	0.02%	0.02%	8	\$4,055,500	0.03%	0.03%
Sunstream Realty, LLC	8	3	\$2,050,500	\$1,969,000	0.02%	0.02%	0.03%	0.01%	11	\$4,019,500	0.03%	0.05%
EXP Realty LLC	8	8	\$2,167,000	\$1,846,900	0.02%	0.01%	0.03%	0.03%	16	\$4,013,900	0.03%	0.07%
Tec Realty LLC	6	9	\$1,690,000	\$2,233,500	0.01%	0.02%	0.03%	0.04%	15	\$3,923,500	0.03%	0.06%
The New Home Spot Inc.	1	6	\$376,500	\$3,537,900	0.00%	0.03%	0.00%	0.03%	7	\$3,914,400	0.03%	0.03%
Real Estate Broker Direct	7	1	\$3,353,900	\$530,000	0.03%	0.00%	0.03%	0.00%	8	\$3,883,900	0.03%	0.03%
VIP Realty Group	7	6	\$1,518,000	\$2,345,000	0.01%	0.02%	0.03%	0.03%	13	\$3,863,000	0.03%	0.05%
Baber Realty	7	2	\$3,155,500	\$697,500	0.02%	0.01%	0.03%	0.01%	9	\$3,853,000	0.03%	0.04%
Starfish Realty, Inc.	8	6	\$1,649,000	\$2,194,900	0.01%	0.02%	0.03%	0.03%	14	\$3,843,900	0.03%	0.06%
Florida Global RE Inc	11	5	\$2,932,000	\$906,700	0.02%	0.01%	0.05%	0.02%	16	\$3,838,700	0.03%	0.07%
Hunters Ridge Realty Co.	6	10	\$1,399,900	\$2,407,300	0.01%	0.02%	0.03%	0.04%	16	\$3,807,200	0.03%	0.07%
List In MLS Realty, LLC	8	4	\$2,357,000	\$1,447,500	0.02%	0.01%	0.03%	0.02%	12	\$3,804,500	0.03%	0.05%
Rossman Realty Group Inc	2	12	\$575,000	\$3,203,400	0.00%	0.02%	0.01%	0.05%	14	\$3,778,400	0.03%	0.06%
Neapolitan Realty LLC	3	9	\$2,139,500	\$1,627,500	0.02%	0.01%	0.01%	0.04%	12	\$3,767,000	0.03%	0.05%
WCI Realty Inc	3	3	\$1,854,560	\$1,854,560	0.01%	0.01%	0.01%	0.01%	6	\$3,709,120	0.03%	0.03%
Real Estate Matters LLC	12		\$3,696,830		0.03%	0.00%	0.05%	0.00%	12	\$3,696,830	0.03%	0.05%
Horizons By The Sea Inc.	7	10	\$1,467,000	\$2,215,000	0.01%	0.02%	0.03%	0.04%	17	\$3,682,000	0.03%	0.07%
Current Real Estate & Mgmt Inc	5	12	\$1,067,900	\$2,557,000	0.01%	0.02%	0.02%	0.05%	17	\$3,624,900	0.03%	0.07%
Banyan Naples Realty Co	1	5	\$240,000	\$3,381,000	0.00%	0.03%	0.00%	0.02%	6	\$3,621,000	0.03%	0.03%
Waters Edge Real Estate LLC	8	5	\$1,944,689	\$1,633,000	0.01%	0.01%	0.03%	0.02%	13	\$3,577,689	0.03%	0.05%
The Monterosso REO Team	6	4	\$2,379,501	\$1,169,500	0.02%	0.01%	0.03%	0.02%	10	\$3,549,001	0.03%	0.04%
E, M Prime Realty	8	6	\$2,276,500	\$1,244,500	0.02%	0.01%	0.03%	0.03%	14	\$3,521,000	0.03%	0.06%
Jo Carter & Associates, Inc.	4	4	\$1,853,000	\$1,663,000	0.01%	0.01%	0.02%	0.02%	8	\$3,516,000	0.03%	0.03%
Sterling Property Servs Realty	4	6	\$1,674,500	\$1,839,775	0.01%	0.01%	0.02%	0.03%	10	\$3,514,275	0.03%	0.04%
Community Realty Associates	8		\$3,507,425		0.03%	0.00%	0.03%	0.00%	8	\$3,507,425	0.03%	0.03%
Ted Hofferber SRA, PA	7	1	\$2,843,500	\$630,000	0.02%	0.00%	0.03%	0.00%	8	\$3,473,500	0.03%	0.03%
TEC Realty	2	10	\$559,500	\$2,897,447	0.00%	0.02%	0.01%	0.04%	12	\$3,456,947	0.03%	0.05%
United Real Estate	4	2	\$1,542,500	\$1,878,000	0.01%	0.01%	0.02%	0.01%	6	\$3,420,500	0.03%	0.03%
RE/MAX Sundance Realty II	2	9	\$585,600	\$2,823,140	0.00%	0.02%	0.01%	0.04%	11	\$3,408,740	0.03%	0.05%
Bella Vita	8	1	\$2,900,000	\$500,000	0.02%	0.00%	0.03%	0.00%	9	\$3,400,000	0.03%	0.04%
Pollard & Hedrich Realty, Inc.	3	8	\$804,000	\$2,537,900	0.01%	0.02%	0.01%	0.03%	11	\$3,341,900	0.03%	0.05%
MyMLSBroker.com	3		\$3,340,000		0.03%	0.00%	0.01%	0.00%	3	\$3,340,000	0.03%	0.01%
Golf Life Properties, LLC	2	10	\$326,000	\$2,996,655	0.00%	0.02%	0.01%	0.04%	12	\$3,322,655	0.03%	0.05%
In Florida Properties	3		\$3,318,750		0.03%	0.00%	0.01%	0.00%	3	\$3,318,750	0.03%	0.01%

Date: 1/10/2018  
Time: 10:02 AM

**John R. Wood Properties. Inc.**  
**Section 1 - Closed Company Ranking Reports NA-BN-ES YE 2017.xlsx**  
**Ranking By Volume**

	Data Side		Sum of Closed Volume		% of Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side											
Listing Gate Inc	3	5	\$1,030,000	\$2,270,000	0.01%	0.02%	0.01%	0.02%	8	\$3,300,000	0.03%	0.03%
Gulf Coast Realty	2	6	\$850,000	\$2,432,500	0.01%	0.02%	0.01%	0.03%	8	\$3,282,500	0.03%	0.03%
Kim Levitan Realty	3	5	\$821,000	\$2,419,000	0.01%	0.02%	0.01%	0.02%	8	\$3,240,000	0.02%	0.03%
Christopher Realty, Inc.	4	4	\$1,628,100	\$1,599,000	0.01%	0.01%	0.02%	0.02%	8	\$3,227,100	0.02%	0.03%
Kingdom Realty Services LLC	7	6	\$2,061,268	\$1,133,500	0.02%	0.01%	0.03%	0.03%	13	\$3,194,768	0.02%	0.05%
GreenLeaf Homes	5	2	\$2,272,600	\$908,800	0.02%	0.01%	0.02%	0.01%	7	\$3,181,400	0.02%	0.03%
Bud Coleman Associates Inc		1		\$3,100,000	0.00%	0.02%	0.00%	0.00%	1	\$3,100,000	0.02%	0.00%
Floridas Realty Specialists	9	3	\$2,536,500	\$554,500	0.02%	0.00%	0.04%	0.01%	12	\$3,091,000	0.02%	0.05%
America's Realty Corp of SW Fl	2	7	\$935,000	\$2,146,500	0.01%	0.02%	0.01%	0.03%	9	\$3,081,500	0.02%	0.04%
Home Quest Inc.	3	2	\$1,745,000	\$1,331,000	0.01%	0.01%	0.01%	0.01%	5	\$3,076,000	0.02%	0.02%
Gulf Pointe Properties	8	5	\$2,162,500	\$905,500	0.02%	0.01%	0.03%	0.02%	13	\$3,068,000	0.02%	0.05%
Development Realty, LC	2	4	\$1,635,000	\$1,421,000	0.01%	0.01%	0.01%	0.02%	6	\$3,056,000	0.02%	0.03%
Bay Vision Realty	7	7	\$1,741,300	\$1,235,360	0.01%	0.01%	0.03%	0.03%	14	\$2,976,660	0.02%	0.06%
Boca Executive Realty	1	5	\$255,000	\$2,700,220	0.00%	0.02%	0.00%	0.02%	6	\$2,955,220	0.02%	0.03%
Baybeach Realty	5	2	\$2,081,500	\$829,000	0.02%	0.01%	0.02%	0.01%	7	\$2,910,500	0.02%	0.03%
NOCO LLC	9	1	\$2,658,000	\$228,640	0.02%	0.00%	0.04%	0.00%	10	\$2,886,640	0.02%	0.04%
My Florida Real Estate LLC	3	6	\$836,000	\$2,044,000	0.01%	0.02%	0.01%	0.03%	9	\$2,880,000	0.02%	0.04%
Sun Cap Gateway Realty	3	3	\$1,599,000	\$1,271,000	0.01%	0.01%	0.01%	0.01%	6	\$2,870,000	0.02%	0.03%
Florida Golf Realty LLC	4	4	\$1,240,000	\$1,559,000	0.01%	0.01%	0.02%	0.02%	8	\$2,799,000	0.02%	0.03%
Naples Gold Realty LLC	2	4	\$1,132,000	\$1,622,000	0.01%	0.01%	0.01%	0.02%	6	\$2,754,000	0.02%	0.03%
Southwest Properties Group	1	3	\$940,000	\$1,813,900	0.01%	0.01%	0.00%	0.01%	4	\$2,753,900	0.02%	0.02%
Andrea Deane & Associates, Inc.	1	2	\$665,000	\$2,067,000	0.01%	0.02%	0.00%	0.01%	3	\$2,732,000	0.02%	0.01%
Sellstate Priority Realty	4	7	\$1,124,000	\$1,586,500	0.01%	0.01%	0.02%	0.03%	11	\$2,710,500	0.02%	0.05%
Diversified Real Estate Group	1	5	\$530,000	\$2,150,000	0.00%	0.02%	0.00%	0.02%	6	\$2,680,000	0.02%	0.03%
OK Realty Inc.	6	4	\$1,710,800	\$963,999	0.01%	0.01%	0.03%	0.02%	10	\$2,674,799	0.02%	0.04%
Preview Naples Properties LLC	6	2	\$2,197,200	\$452,500	0.02%	0.00%	0.03%	0.01%	8	\$2,649,700	0.02%	0.03%
Diamond Custom Homes Realty	1		\$2,625,000		0.02%	0.00%	0.00%	0.00%	1	\$2,625,000	0.02%	0.00%
Crimaldi and Associates, LLC	6	4	\$1,413,000	\$1,168,000	0.01%	0.01%	0.03%	0.02%	10	\$2,581,000	0.02%	0.04%
Seaside Properties of South Florida, Inc.	1	3	\$1,550,000	\$1,028,150	0.01%	0.01%	0.00%	0.01%	4	\$2,578,150	0.02%	0.02%
Naples Luxury Real Estate Group	3	2	\$1,694,000	\$880,000	0.01%	0.01%	0.01%	0.01%	5	\$2,574,000	0.02%	0.02%
Charming Homes Realty	4	5	\$1,049,000	\$1,503,499	0.01%	0.01%	0.02%	0.02%	9	\$2,552,499	0.02%	0.04%
Premiere Advantage Real Estate		4		\$2,541,500	0.00%	0.02%	0.00%	0.02%	4	\$2,541,500	0.02%	0.02%
Absolute Equity Realty Group		4		\$2,530,450	0.00%	0.02%	0.00%	0.02%	4	\$2,530,450	0.02%	0.02%
Priceless Realty, Inc.	5	6	\$806,000	\$1,713,950	0.01%	0.01%	0.02%	0.03%	11	\$2,519,950	0.02%	0.05%
Tropical Home Realty LLC	8	3	\$1,955,650	\$542,501	0.02%	0.00%	0.03%	0.01%	11	\$2,498,151	0.02%	0.05%
Bar Investment Realty LLC	6	2	\$1,993,950	\$494,000	0.02%	0.00%	0.03%	0.01%	8	\$2,487,950	0.02%	0.03%
Re/Max By The Beach LLC	7	2	\$2,082,400	\$404,000	0.02%	0.00%	0.03%	0.01%	9	\$2,486,400	0.02%	0.04%
Luxury Real Estate Group	1	5	\$618,000	\$1,867,500	0.00%	0.01%	0.00%	0.02%	6	\$2,485,500	0.02%	0.03%
Poteet Properties, Inc.	4	2	\$1,814,500	\$658,000	0.01%	0.01%	0.02%	0.01%	6	\$2,472,500	0.02%	0.03%
Brand & Associates Inc.	2	5	\$738,000	\$1,730,500	0.01%	0.01%	0.01%	0.02%	7	\$2,468,500	0.02%	0.03%
Fifth Town Real Estate Service		5		\$2,452,400	0.00%	0.02%	0.00%	0.02%	5	\$2,452,400	0.02%	0.02%
Pikus Realty PA	1	8	\$270,000	\$2,104,000	0.00%	0.02%	0.00%	0.03%	9	\$2,374,000	0.02%	0.04%
United Real Estate Infinity	3	5	\$815,000	\$1,544,085	0.01%	0.01%	0.01%	0.02%	8	\$2,359,085	0.02%	0.03%
James H Hayes Realty Inc		1		\$2,300,000	0.00%	0.02%	0.00%	0.00%	1	\$2,300,000	0.02%	0.00%
Kunkle Realty, LLC	5	4	\$978,750	\$1,319,000	0.01%	0.01%	0.02%	0.02%	9	\$2,297,750	0.02%	0.04%
ToastyinNaples.com Realty	5	6	\$982,800	\$1,306,000	0.01%	0.01%	0.02%	0.03%	11	\$2,288,800	0.02%	0.05%
TJS Realty, Inc.	1	2	\$975,000	\$1,305,000	0.01%	0.01%	0.00%	0.01%	3	\$2,280,000	0.02%	0.01%
Wyndemere - Livingstion Lakes	3	4	\$1,100,000	\$1,117,000	0.01%	0.01%	0.01%	0.02%	7	\$2,217,000	0.02%	0.03%

Date: 1/10/2018  
Time: 10:02 AM

**John R. Wood Properties, Inc.**  
**Section 1 - Closed Company Ranking Reports NA-BN-ES YE 2017.xlsx**  
**Ranking By Volume**

	Data Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side		Sum of Closed Volume	% of Closed Volume	% Closed Units							
Select Real Estate By Stephani	6	2	\$1,713,000	\$495,000	0.01%	0.00%	0.03%	0.01%	8	\$2,208,000	0.02%	0.03%
Anchor Real Estate	1	6	\$500,000	\$1,705,044	0.00%	0.01%	0.00%	0.03%	7	\$2,205,044	0.02%	0.03%
Wilderness of Naples Realty	3	3	\$936,000	\$1,266,500	0.01%	0.01%	0.01%	0.01%	6	\$2,202,500	0.02%	0.03%
IRC International Realty Corp	1	2	\$234,900	\$1,959,900	0.00%	0.02%	0.00%	0.01%	3	\$2,194,800	0.02%	0.01%
Excel Real Estate Services, Inc.	5	7	\$779,500	\$1,408,500	0.01%	0.01%	0.02%	0.03%	12	\$2,188,000	0.02%	0.05%
Phase III Real Estate Services	3	2	\$1,740,500	\$431,500	0.01%	0.00%	0.01%	0.01%	5	\$2,172,000	0.02%	0.02%
Swept Away Realty, Inc.	4	2	\$1,070,050	\$1,090,150	0.01%	0.01%	0.02%	0.01%	6	\$2,160,200	0.02%	0.03%
BK Homes Realty	4	4	\$714,500	\$1,445,500	0.01%	0.01%	0.02%	0.02%	8	\$2,160,000	0.02%	0.03%
SWFLA Realty LLC	2	8	\$200,600	\$1,866,000	0.00%	0.01%	0.01%	0.03%	10	\$2,066,600	0.02%	0.04%
Menelee Realty	8	3	\$1,631,462	\$433,000	0.01%	0.00%	0.03%	0.01%	11	\$2,064,462	0.02%	0.05%
Bristol Properties		4		\$2,058,900	0.00%	0.02%	0.00%	0.02%	4	\$2,058,900	0.02%	0.02%
Patagonia Realty	1		\$2,050,000		0.02%	0.00%	0.00%	0.00%	1	\$2,050,000	0.02%	0.00%
Naples Beach & Bay Realty Inc	3	6	\$529,400	\$1,487,285	0.00%	0.01%	0.01%	0.03%	9	\$2,016,685	0.02%	0.04%
Platinum Real Estate	3	3	\$791,000	\$1,206,555	0.01%	0.01%	0.01%	0.01%	6	\$1,997,555	0.02%	0.03%
84 Real Estate	3	4	\$811,000	\$1,179,000	0.01%	0.01%	0.01%	0.02%	7	\$1,990,000	0.02%	0.03%
Advantage Sales & Rentals Inc	3	3	\$1,035,000	\$954,000	0.01%	0.01%	0.01%	0.01%	6	\$1,989,000	0.02%	0.03%
Vive Florida Intl Consultants	3	4	\$806,000	\$1,176,000	0.01%	0.01%	0.01%	0.02%	7	\$1,982,000	0.02%	0.03%
SWFL Real Estate Experts		3		\$1,979,500	0.00%	0.02%	0.00%	0.01%	3	\$1,979,500	0.02%	0.01%
Abitare International		3		\$1,970,000	0.00%	0.02%	0.00%	0.01%	3	\$1,970,000	0.02%	0.01%
Perfect Properties of Naples, Inc.	3	2	\$1,486,500	\$460,000	0.01%	0.00%	0.01%	0.01%	5	\$1,946,500	0.02%	0.02%
Thomas & French International Properties	4	3	\$1,161,000	\$763,000	0.01%	0.01%	0.02%	0.01%	7	\$1,924,000	0.01%	0.03%
Premier Florida Realty of SWFL		3		\$1,909,000	0.00%	0.01%	0.00%	0.01%	3	\$1,909,000	0.01%	0.01%
RE/MAX Dream	2	4	\$412,000	\$1,491,400	0.00%	0.01%	0.01%	0.02%	6	\$1,903,400	0.01%	0.03%
Fort Myers Beach Realty	2	1	\$702,000	\$1,150,000	0.01%	0.01%	0.01%	0.00%	3	\$1,852,000	0.01%	0.01%
RMS Realty LLC	4	3	\$1,096,000	\$746,000	0.01%	0.01%	0.02%	0.01%	7	\$1,842,000	0.01%	0.03%
TSD Realty	2	5	\$409,500	\$1,431,000	0.00%	0.01%	0.01%	0.02%	7	\$1,840,500	0.01%	0.03%
Summit Realty LLC	3	3	\$1,066,000	\$770,000	0.01%	0.01%	0.01%	0.01%	6	\$1,836,000	0.01%	0.03%
Clyde C. Quinby Realty, Inc.		7		\$1,831,990	0.00%	0.01%	0.00%	0.03%	7	\$1,831,990	0.01%	0.03%
Southwest Coast Realty, Inc.	4	2	\$1,242,000	\$585,000	0.01%	0.00%	0.02%	0.01%	6	\$1,827,000	0.01%	0.03%
Perkins Realty Group	2	2	\$872,000	\$944,000	0.01%	0.01%	0.01%	0.01%	4	\$1,816,000	0.01%	0.02%
Legacy International Realty	3	2	\$1,028,000	\$774,900	0.01%	0.01%	0.01%	0.01%	5	\$1,802,900	0.01%	0.02%
Olde Naples Real Estate, Inc.	1	3	\$213,000	\$1,570,000	0.00%	0.01%	0.00%	0.01%	4	\$1,783,000	0.01%	0.02%
Coyne Realty Inc	1	2	\$1,200,000	\$570,000	0.01%	0.00%	0.00%	0.01%	3	\$1,770,000	0.01%	0.01%
Sposen Realty & Development	2	4	\$473,500	\$1,293,000	0.00%	0.01%	0.01%	0.02%	6	\$1,766,500	0.01%	0.03%
Naples Flat Fee Realty, Inc	4	1	\$1,531,250	\$226,000	0.01%	0.00%	0.02%	0.00%	5	\$1,757,250	0.01%	0.02%
Royal Shell Real Estate Inc	1	5	\$208,000	\$1,547,500	0.00%	0.01%	0.00%	0.02%	6	\$1,755,500	0.01%	0.03%
All Florida Property Group Inc	7		\$1,755,000		0.01%	0.00%	0.03%	0.00%	7	\$1,755,000	0.01%	0.03%
Bayview Realty of Florida	1	5	\$305,000	\$1,449,500	0.00%	0.01%	0.00%	0.02%	6	\$1,754,500	0.01%	0.03%
Bird Realty Group	2	3	\$637,833	\$1,074,000	0.00%	0.01%	0.01%	0.01%	5	\$1,711,833	0.01%	0.02%
Wordl Realty Services	3	4	\$777,000	\$905,899	0.01%	0.01%	0.01%	0.02%	7	\$1,682,899	0.01%	0.03%
Priority Properties of Florida	1	6	\$190,000	\$1,489,500	0.00%	0.01%	0.00%	0.03%	7	\$1,679,500	0.01%	0.03%
Gateway Real Estate of Fort Myers	3	4	\$586,000	\$1,090,000	0.00%	0.01%	0.01%	0.02%	7	\$1,676,000	0.01%	0.03%
ANO Realty LLC	1	5	\$257,000	\$1,415,500	0.00%	0.01%	0.00%	0.02%	6	\$1,672,500	0.01%	0.03%
Real Living Cypress Realty	2	3	\$435,000	\$1,175,000	0.00%	0.01%	0.01%	0.01%	5	\$1,610,000	0.01%	0.02%
Porter Davis Real Estate	2	5	\$450,000	\$1,143,500	0.00%	0.01%	0.01%	0.02%	7	\$1,593,500	0.01%	0.03%
Fidelity Florida Realty Corp	4	3	\$1,094,000	\$495,400	0.01%	0.00%	0.02%	0.01%	7	\$1,589,400	0.01%	0.03%
Prime Real Estate of Naples	3	2	\$930,000	\$645,000	0.01%	0.00%	0.01%	0.01%	5	\$1,575,000	0.01%	0.02%
Land Solutions Inc	1	2	\$413,300	\$1,153,800	0.00%	0.01%	0.00%	0.01%	3	\$1,567,100	0.01%	0.01%

Date: 1/10/2018  
Time: 10:02 AM

**John R. Wood Properties. Inc.**  
**Section 1 - Closed Company Ranking Reports NA-BN-ES YE 2017.xlsx**  
**Ranking By Volume**

	Data Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side		Sum of Closed Volume		% of Closed Volume	% Closed Units						
Le Reve Realty,LLC	1	2	\$625,000	\$940,000	0.00%	0.01%	0.00%	0.01%	3	\$1,565,000	0.01%	0.01%
Inactive	3	2	\$1,247,800	\$315,939	0.01%	0.00%	0.01%	0.01%	5	\$1,563,739	0.01%	0.02%
Mathes Realty Inc	4	1	\$1,183,000	\$375,000	0.01%	0.00%	0.02%	0.00%	5	\$1,558,000	0.01%	0.02%
Gulf Coast Investment Properties		2		\$1,552,000	0.00%	0.01%	0.00%	0.01%	2	\$1,552,000	0.01%	0.01%
Prime Pic Realty LLC		1		\$1,550,000	0.00%	0.01%	0.00%	0.00%	1	\$1,550,000	0.01%	0.00%
Marc Joseph Realty	5	2	\$1,080,500	\$467,000	0.01%	0.00%	0.02%	0.01%	7	\$1,547,500	0.01%	0.03%
Bay Forest Real Estate Services, Inc.	4	2	\$967,500	\$562,500	0.01%	0.00%	0.02%	0.01%	6	\$1,530,000	0.01%	0.03%
Gulfshore Realty Inc		1		\$1,497,900	0.00%	0.01%	0.00%	0.00%	1	\$1,497,900	0.01%	0.00%
Realty Corp. of Naples	3	2	\$713,500	\$770,000	0.01%	0.01%	0.01%	0.01%	5	\$1,483,500	0.01%	0.02%
Naples Florida Vacation Homes	1	4	\$204,800	\$1,277,300	0.00%	0.01%	0.00%	0.02%	5	\$1,482,100	0.01%	0.02%
Home Buyers Marketing II, Inc.	1	5	\$294,400	\$1,184,500	0.00%	0.01%	0.00%	0.02%	6	\$1,478,900	0.01%	0.03%
True Realty Services LLC	3	1	\$1,272,500	\$204,000	0.01%	0.00%	0.01%	0.00%	4	\$1,476,500	0.01%	0.02%
Rossi Real Estate Inc	2	1	\$1,119,000	\$340,000	0.01%	0.00%	0.01%	0.00%	3	\$1,459,000	0.01%	0.01%
4 Seasons Realty LLC	2	4	\$475,000	\$969,000	0.00%	0.01%	0.01%	0.02%	6	\$1,444,000	0.01%	0.03%
Real Edge Real Estate	3	2	\$794,350	\$647,000	0.01%	0.00%	0.01%	0.01%	5	\$1,441,350	0.01%	0.02%
Genta Company Realty LLC	2		\$1,425,000		0.01%	0.00%	0.01%	0.00%	2	\$1,425,000	0.01%	0.01%
Sand Castle Realty Group, Inc	3	1	\$1,114,000	\$305,000	0.01%	0.00%	0.01%	0.00%	4	\$1,419,000	0.01%	0.02%
REVirtually LLC	2	3	\$614,900	\$764,000	0.00%	0.01%	0.01%	0.01%	5	\$1,378,900	0.01%	0.02%
Burge Realty Group Inc	2	1	\$1,026,000	\$350,000	0.01%	0.00%	0.01%	0.00%	3	\$1,376,000	0.01%	0.01%
Broadway Realty & Management I	5		\$1,372,000		0.01%	0.00%	0.02%	0.00%	5	\$1,372,000	0.01%	0.02%
Renaissance Realty		1		\$1,365,000	0.00%	0.01%	0.00%	0.00%	1	\$1,365,000	0.01%	0.00%
Marcuzzo Real Estate	2	2	\$765,000	\$599,000	0.01%	0.00%	0.01%	0.01%	4	\$1,364,000	0.01%	0.02%
Miloff Aubuchon Realty Group	4	2	\$835,000	\$528,000	0.01%	0.00%	0.02%	0.01%	6	\$1,363,000	0.01%	0.03%
Carolyn Weinand Properties	3	1	\$579,000	\$777,000	0.00%	0.01%	0.01%	0.00%	4	\$1,356,000	0.01%	0.02%
Paradise Lifestyles	1	2	\$130,000	\$1,205,000	0.00%	0.01%	0.00%	0.01%	3	\$1,335,000	0.01%	0.01%
Cliffoney Realty LLC	2	1	\$900,000	\$435,000	0.01%	0.00%	0.01%	0.00%	3	\$1,335,000	0.01%	0.01%
Escape Realty Services, LLC	4	2	\$622,000	\$698,441	0.00%	0.01%	0.02%	0.01%	6	\$1,320,441	0.01%	0.03%
Premier Properties Florida		2		\$1,320,000	0.00%	0.01%	0.00%	0.01%	2	\$1,320,000	0.01%	0.01%
#N/A	6		\$1,310,500		0.01%	0.00%	0.03%	0.00%	6	\$1,310,500	0.01%	0.03%
KPMG Realty LLC	5		\$1,309,000		0.01%	0.00%	0.02%	0.00%	5	\$1,309,000	0.01%	0.02%
Vanderbilt Realty LLC	5	1	\$984,000	\$320,000	0.01%	0.00%	0.02%	0.00%	6	\$1,304,000	0.01%	0.03%
Eventide Realty Services LLC	1	4	\$415,000	\$881,500	0.00%	0.01%	0.00%	0.02%	5	\$1,296,500	0.01%	0.02%
Ad Infinitum Realty & Consult	2	2	\$545,000	\$743,500	0.00%	0.01%	0.01%	0.01%	4	\$1,288,500	0.01%	0.02%
Re/Max Realty Partners	4	1	\$1,037,000	\$248,000	0.01%	0.00%	0.02%	0.00%	5	\$1,285,000	0.01%	0.02%
Sun Royal Realty Inc		5		\$1,274,000	0.00%	0.01%	0.00%	0.02%	5	\$1,274,000	0.01%	0.02%
iList LLC	4	1	\$867,000	\$405,000	0.01%	0.00%	0.02%	0.00%	5	\$1,272,000	0.01%	0.02%
Diversified Real Estate Group,	1	2	\$288,000	\$982,675	0.00%	0.01%	0.00%	0.01%	3	\$1,270,675	0.01%	0.01%
Nautical Realty Group Inc	1	2	\$282,000	\$982,138	0.00%	0.01%	0.00%	0.01%	3	\$1,264,138	0.01%	0.01%
Realty Executives Cape Coral	2	1	\$818,000	\$440,000	0.01%	0.00%	0.01%	0.00%	3	\$1,258,000	0.01%	0.01%
Resortproperties.com Inc		1		\$1,238,000	0.00%	0.01%	0.00%	0.00%	1	\$1,238,000	0.01%	0.00%
Stewart Real Estate Company		2		\$1,230,000	0.00%	0.01%	0.00%	0.01%	2	\$1,230,000	0.01%	0.01%
Levan Asset Management Corporation		1		\$1,225,000	0.00%	0.01%	0.00%	0.00%	1	\$1,225,000	0.01%	0.00%
Costantini Realty Inc.	1	2	\$412,500	\$807,000	0.00%	0.01%	0.00%	0.01%	3	\$1,219,500	0.01%	0.01%
RL Bailey Realty	1	1	\$260,000	\$940,000	0.00%	0.01%	0.00%	0.00%	2	\$1,200,000	0.01%	0.01%
Resort Immobilien Realty Corporation	1		\$1,200,000		0.01%	0.00%	0.00%	0.00%	1	\$1,200,000	0.01%	0.00%
P & M Property Services		5	\$135,000	\$1,063,500	0.00%	0.01%	0.00%	0.02%	6	\$1,198,500	0.01%	0.03%
Pegasus Realty Group, Inc	2	2	\$705,000	\$491,000	0.01%	0.00%	0.01%	0.01%	4	\$1,196,000	0.01%	0.02%
Clausen Properties, Inc.	2	2	\$497,900	\$690,800	0.00%	0.01%	0.01%	0.01%	4	\$1,188,700	0.01%	0.02%

Date: 1/10/2018  
Time: 10:02 AM

**John R. Wood Properties. Inc.**  
**Section 1 - Closed Company Ranking Reports NA-BN-ES YE 2017.xlsx**  
**Ranking By Volume**

	Data Side								Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side		Sum of Closed Volume		% of Closed Volume	% Closed Units						
RockStar Realty LLC	2	2	\$480,000	\$700,000	0.00%	0.01%	0.01%	0.01%	4	\$1,180,000	0.01%	0.02%
Parkline Realty Associates LLC	1	3	\$368,000	\$808,000	0.00%	0.01%	0.00%	0.01%	4	\$1,176,000	0.01%	0.02%
Marilee Realty	3		\$1,170,000		0.01%	0.00%	0.01%	0.00%	3	\$1,170,000	0.01%	0.01%
Esquire Real Estate Services,	4		\$1,168,900		0.01%	0.00%	0.02%	0.00%	4	\$1,168,900	0.01%	0.02%
Royal Crown Realty, LLC	2	1	\$712,000	\$450,000	0.01%	0.00%	0.01%	0.00%	3	\$1,162,000	0.01%	0.01%
Xcellence Realty Inc	1	1	\$665,000	\$495,000	0.01%	0.00%	0.00%	0.00%	2	\$1,160,000	0.01%	0.01%
Executive Premiere Realty	1	1	\$575,000	\$575,000	0.00%	0.00%	0.00%	0.00%	2	\$1,150,000	0.01%	0.01%
Match Point Realty Inc.	1	1	\$335,000	\$800,000	0.00%	0.01%	0.00%	0.00%	2	\$1,135,000	0.01%	0.01%
Wynns Realty	2	2	\$630,000	\$482,000	0.00%	0.00%	0.01%	0.01%	4	\$1,112,000	0.01%	0.02%
Ivanova Realty LLC	2	2	\$454,000	\$647,500	0.00%	0.00%	0.01%	0.01%	4	\$1,101,500	0.01%	0.02%
Sunrise Realty Network Inc	2		\$1,093,700		0.01%	0.00%	0.01%	0.00%	2	\$1,093,700	0.01%	0.01%
Rossman Realty Group	2	3	\$436,000	\$656,000	0.00%	0.01%	0.01%	0.01%	5	\$1,092,000	0.01%	0.02%
Hayden Real Estate LLC		3		\$1,072,500	0.00%	0.01%	0.00%	0.01%	3	\$1,072,500	0.01%	0.01%
J Meier Real Estate	2		\$1,072,500		0.01%	0.00%	0.01%	0.00%	2	\$1,072,500	0.01%	0.01%
Sundial Realty of SW Florida	3	1	\$883,000	\$185,000	0.01%	0.00%	0.01%	0.00%	4	\$1,068,000	0.01%	0.02%
New Century Realty Group	1	4	\$292,000	\$770,000	0.00%	0.01%	0.00%	0.02%	5	\$1,062,000	0.01%	0.02%
Key Real Estate Advisors	2	1	\$635,000	\$415,000	0.00%	0.00%	0.01%	0.00%	3	\$1,050,000	0.01%	0.01%
Hometown Realty of SW Florida	3	1	\$811,000	\$233,000	0.01%	0.00%	0.01%	0.00%	4	\$1,044,000	0.01%	0.02%
Cozy Naples Properties	3		\$1,016,000		0.01%	0.00%	0.01%	0.00%	3	\$1,016,000	0.01%	0.01%
Hamilton-Franklin Realty LLC	1	2	\$490,000	\$521,000	0.00%	0.00%	0.00%	0.01%	3	\$1,011,000	0.01%	0.01%
81 West Brokerage Services LLC		1		\$1,000,000	0.00%	0.01%	0.00%	0.00%	1	\$1,000,000	0.01%	0.00%
Florida Complete Realty	4	1	\$741,000	\$230,000	0.01%	0.00%	0.02%	0.00%	5	\$971,000	0.01%	0.02%
Nationwide Residential & Commercial R.E.	1	1	\$390,000	\$575,900	0.00%	0.00%	0.00%	0.00%	2	\$965,900	0.01%	0.01%
Re/Max Metro II		1		\$965,000	0.00%	0.01%	0.00%	0.00%	1	\$965,000	0.01%	0.00%
Gulf Coast Management Group	3	2	\$518,500	\$444,500	0.00%	0.00%	0.01%	0.01%	5	\$963,000	0.01%	0.02%
Experience Real Estate Group	2	2	\$460,000	\$502,900	0.00%	0.00%	0.01%	0.01%	4	\$962,900	0.01%	0.02%
Flaherty Realty, P.A.		1		\$960,000	0.00%	0.01%	0.00%	0.00%	1	\$960,000	0.01%	0.00%
Treeline Realty Corp	2	2	\$514,900	\$445,000	0.00%	0.00%	0.01%	0.01%	4	\$959,900	0.01%	0.02%
Kova Commercial of Naples LLC		2		\$955,000	0.00%	0.01%	0.00%	0.01%	2	\$955,000	0.01%	0.01%
Mayers Realty Group LLC	1	1	\$475,000	\$475,000	0.00%	0.00%	0.00%	0.00%	2	\$950,000	0.01%	0.01%
Osborne & Company, Inc		1		\$925,000	0.00%	0.01%	0.00%	0.00%	1	\$925,000	0.01%	0.00%
Schooner Bay Realty, Inc.		2		\$920,000	0.00%	0.01%	0.00%	0.01%	2	\$920,000	0.01%	0.01%
Sandpiper Realty	4	1	\$786,000	\$130,000	0.01%	0.00%	0.02%	0.00%	5	\$916,000	0.01%	0.02%
Market America Realty Network	3	1	\$786,000	\$127,500	0.01%	0.00%	0.01%	0.00%	4	\$913,500	0.01%	0.02%
Century 21 Tri Power Realty	2	2	\$350,000	\$562,000	0.00%	0.00%	0.01%	0.01%	4	\$912,000	0.01%	0.02%
Alegna Realty	2	1	\$426,900	\$479,000	0.00%	0.00%	0.01%	0.00%	3	\$905,900	0.01%	0.01%
C. J. Realty of SW FL, Inc.	2	1	\$552,500	\$349,000	0.00%	0.00%	0.01%	0.00%	3	\$901,500	0.01%	0.01%
Miles Realty Group	1	2	\$212,000	\$689,000	0.00%	0.01%	0.00%	0.01%	3	\$901,000	0.01%	0.01%
The Keyes Company	1	1	\$505,000	\$390,000	0.00%	0.00%	0.00%	0.00%	2	\$895,000	0.01%	0.01%
Mayr & Company Realty	2	1	\$565,500	\$320,000	0.00%	0.00%	0.01%	0.00%	3	\$885,500	0.01%	0.01%
Naples 1st Realty LLC		2		\$885,000	0.00%	0.01%	0.00%	0.01%	2	\$885,000	0.01%	0.01%
Sunny Realty	2	1	\$468,000	\$412,500	0.00%	0.00%	0.01%	0.00%	3	\$880,500	0.01%	0.01%
Florida's Realty LLC	1	1	\$440,000	\$440,000	0.00%	0.00%	0.00%	0.00%	2	\$880,000	0.01%	0.01%
Napoli Realty Services, LLC	2	1	\$483,500	\$395,000	0.00%	0.00%	0.01%	0.00%	3	\$878,500	0.01%	0.01%
Florida Gulf Realty Group, Inc	2	3	\$317,500	\$557,500	0.00%	0.00%	0.01%	0.01%	5	\$875,000	0.01%	0.02%
Century 21 First Southern Trust	2	3	\$424,000	\$451,000	0.00%	0.00%	0.01%	0.01%	5	\$875,000	0.01%	0.02%
Assist 2 Sell Partners Realty	2	1	\$535,800	\$334,900	0.00%	0.00%	0.01%	0.00%	3	\$870,700	0.01%	0.01%
Virginia M Woody		2		\$870,000	0.00%	0.01%	0.00%	0.01%	2	\$870,000	0.01%	0.01%

Date: 1/10/2018  
Time: 10:02 AM

**John R. Wood Properties, Inc.**  
**Section 1 - Closed Company Ranking Reports NA-BN-ES YE 2017.xlsx**  
**Ranking By Volume**

	Data		Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side	Side	Sum of Closed Volume	% of Closed Volume	% Closed Units	% of Closed Volume	% Closed Units					
Silver Lakes Realty, Inc.		2		\$866,945	0.00%	0.01%	0.00%	0.01%	2	\$866,945	0.01%	0.01%
The Forest Real Estate	1	1	\$580,000	\$280,000	0.00%	0.00%	0.00%	0.00%	2	\$860,000	0.01%	0.01%
Medway Realty		1		\$860,000	0.00%	0.01%	0.00%	0.00%	1	\$860,000	0.01%	0.00%
Expert Advisors Realty Network		2		\$855,000	0.00%	0.01%	0.00%	0.01%	2	\$855,000	0.01%	0.01%
Thompson Realty	2	2	\$425,000	\$425,000	0.00%	0.00%	0.01%	0.01%	4	\$850,000	0.01%	0.02%
41 West Realty, Inc.		1		\$849,900	0.00%	0.01%	0.00%	0.00%	1	\$849,900	0.01%	0.00%
Pfeifer Realty Group LLC		1		\$845,000	0.00%	0.01%	0.00%	0.00%	1	\$845,000	0.01%	0.00%
Florida Elite Realty Inc	1	2	\$272,000	\$570,000	0.00%	0.00%	0.00%	0.01%	3	\$842,000	0.01%	0.01%
Chateaux Realty	2	2	\$468,851	\$360,601	0.00%	0.00%	0.01%	0.01%	4	\$829,452	0.01%	0.02%
Kristine Hansen LLC	1	2	\$189,500	\$622,900	0.00%	0.00%	0.00%	0.01%	3	\$812,400	0.01%	0.01%
Naples Select Real Estate LLC		3		\$807,500	0.00%	0.01%	0.00%	0.01%	3	\$807,500	0.01%	0.01%
Florida Local Real Estate LLC		2		\$805,000	0.00%	0.01%	0.00%	0.01%	2	\$805,000	0.01%	0.01%
Lehigh Prof., Realty Serv.,Inc	3		\$797,350		0.01%	0.00%	0.01%	0.00%	3	\$797,350	0.01%	0.01%
Palm Properties International	1	1	\$380,000	\$415,000	0.00%	0.00%	0.00%	0.00%	2	\$795,000	0.01%	0.01%
Indiana Prestige Properties	1	1	\$435,000	\$359,000	0.00%	0.00%	0.00%	0.00%	2	\$794,000	0.01%	0.01%
All In One Realty Group, Inc.	2		\$780,000		0.01%	0.00%	0.01%	0.00%	2	\$780,000	0.01%	0.01%
Exit Gulf Coast Realty		3		\$778,000	0.00%	0.01%	0.00%	0.01%	3	\$778,000	0.01%	0.01%
Barefoot Beach Realty Inc		1		\$775,000	0.00%	0.01%	0.00%	0.00%	1	\$775,000	0.01%	0.00%
Morris & Hunt Realty LLC	2		\$767,500		0.01%	0.00%	0.01%	0.00%	2	\$767,500	0.01%	0.01%
Endless Summers Realty of SWFL	1	1	\$251,000	\$510,000	0.00%	0.00%	0.00%	0.00%	2	\$761,000	0.01%	0.01%
Aterra Realty Associates, LLC	1	1	\$480,000	\$280,000	0.00%	0.00%	0.00%	0.00%	2	\$760,000	0.01%	0.01%
Sellstate Island Properties	1	1	\$378,000	\$378,000	0.00%	0.00%	0.00%	0.00%	2	\$756,000	0.01%	0.01%
Rent 1 Sale 1 Realty	1	2	\$260,000	\$495,000	0.00%	0.00%	0.00%	0.01%	3	\$755,000	0.01%	0.01%
Ameriteam Realty Inc	2	1	\$399,900	\$348,000	0.00%	0.00%	0.01%	0.00%	3	\$747,900	0.01%	0.01%
Estates Realty	2	1	\$493,900	\$249,000	0.00%	0.00%	0.01%	0.00%	3	\$742,900	0.01%	0.01%
WBG SW Florida, Inc.	1	1	\$315,000	\$425,000	0.00%	0.00%	0.00%	0.00%	2	\$740,000	0.01%	0.01%
Naples Realty International LLC	1	1	\$315,000	\$420,000	0.00%	0.00%	0.00%	0.00%	2	\$735,000	0.01%	0.01%
B & B Realty		3		\$730,000	0.00%	0.01%	0.00%	0.01%	3	\$730,000	0.01%	0.01%
Coastal Realty SWFL		3		\$729,900	0.00%	0.01%	0.00%	0.01%	3	\$729,900	0.01%	0.01%
Re/Max Under The Sun	1	2	\$146,000	\$580,000	0.00%	0.00%	0.00%	0.01%	3	\$726,000	0.01%	0.01%
Coast to Coast Preferred Property		2		\$722,400	0.00%	0.01%	0.00%	0.01%	2	\$722,400	0.01%	0.01%
Coldwell Banker Preferred Prop	2		\$716,199		0.01%	0.00%	0.01%	0.00%	2	\$716,199	0.01%	0.01%
Manuela Realty	1	1	\$203,000	\$500,000	0.00%	0.00%	0.00%	0.00%	2	\$703,000	0.01%	0.01%
US Group Realty Inc		3		\$703,000	0.00%	0.01%	0.00%	0.01%	3	\$703,000	0.01%	0.01%
Royal Palm Realty of Naples, Inc.		1		\$700,000	0.00%	0.01%	0.00%	0.00%	1	\$700,000	0.01%	0.00%
Pascal Realty LLC	1	1	\$350,000	\$350,000	0.00%	0.00%	0.00%	0.00%	2	\$700,000	0.01%	0.01%
Traes Way	1		\$699,000		0.01%	0.00%	0.00%	0.00%	1	\$699,000	0.01%	0.00%
CL Properties	1	2	\$153,900	\$537,000	0.00%	0.00%	0.00%	0.01%	3	\$690,900	0.01%	0.01%
Gulf Gateway Realty Inc.	1	1	\$390,000	\$300,000	0.00%	0.00%	0.00%	0.00%	2	\$690,000	0.01%	0.01%
Peak Realty Partners		2		\$676,000	0.00%	0.01%	0.00%	0.01%	2	\$676,000	0.01%	0.01%
Loffreno Real Estate, Inc.		2		\$673,166	0.00%	0.01%	0.00%	0.01%	2	\$673,166	0.01%	0.01%
Unique Properties of Naples, Inc.	1	1	\$470,000	\$203,000	0.00%	0.00%	0.00%	0.00%	2	\$673,000	0.01%	0.01%
Naples Coastal Realty Inc	3		\$672,500		0.01%	0.00%	0.01%	0.00%	3	\$672,500	0.01%	0.01%
Exclusive Properties of Southwest Florida	1	1	\$260,000	\$405,000	0.00%	0.00%	0.00%	0.00%	2	\$665,000	0.01%	0.01%
Wentworth Realty Group	1		\$658,200		0.01%	0.00%	0.00%	0.00%	1	\$658,200	0.01%	0.00%
Gallery Realty	2	1	\$385,000	\$273,000	0.00%	0.00%	0.01%	0.00%	3	\$658,000	0.01%	0.01%
Florida Foundation Realty		1		\$655,000	0.00%	0.01%	0.00%	0.00%	1	\$655,000	0.01%	0.00%
No Nonsense Real Estate PA	2		\$650,000		0.01%	0.00%	0.01%	0.00%	2	\$650,000	0.01%	0.01%

Date: 1/10/2018  
Time: 10:02 AM

**John R. Wood Properties. Inc.**  
**Section 1 - Closed Company Ranking Reports NA-BN-ES YE 2017.xlsx**  
**Ranking By Volume**

	Data		Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side	Sum of Closed Volume	% of Closed Volume	% Closed Units	% of Closed Volume	% Closed Units						
Benham Real Estate Group of SW	2	\$647,500	0.00%	0.00%	0.01%	0.00%	2	\$647,500	0.00%	0.01%		
Encompass Property Management		\$645,000	0.00%	0.00%	0.00%	0.01%	2	\$645,000	0.00%	0.01%		
Wunsch Realty Inc		\$645,000	0.00%	0.00%	0.00%	0.00%	1	\$645,000	0.00%	0.00%		
Judah Realty	1	\$345,000	\$298,000	0.00%	0.00%	0.00%	0.00%	2	\$643,000	0.00%	0.01%	
Re/Max Destination Realty	1	\$130,000	\$507,789	0.00%	0.00%	0.00%	0.01%	4	\$637,789	0.00%	0.02%	
Surf & Turf Realty Associates	1	\$635,000		0.00%	0.00%	0.00%	0.00%	1	\$635,000	0.00%	0.00%	
Clause Real Estate, Inc.	1	\$634,000		0.00%	0.00%	0.00%	0.00%	1	\$634,000	0.00%	0.00%	
Asciutto Realty LLC	2	\$629,000		0.00%	0.00%	0.01%	0.00%	2	\$629,000	0.00%	0.01%	
Young Realty Group	1	\$160,000	\$465,000	0.00%	0.00%	0.00%	0.01%	3	\$625,000	0.00%	0.01%	
Access Real Estate	4	\$625,000		0.00%	0.00%	0.02%	0.00%	4	\$625,000	0.00%	0.02%	
MTB Realty LLC	1	\$310,000	\$310,000	0.00%	0.00%	0.00%	0.00%	2	\$620,000	0.00%	0.01%	
Prodigy Properties	3	\$619,000		0.00%	0.00%	0.01%	0.00%	3	\$619,000	0.00%	0.01%	
Standard Pacific of Tampa	1	\$615,000		0.00%	0.00%	0.00%	0.00%	1	\$615,000	0.00%	0.00%	
Twin Metro Realty LLC	3	\$447,000	\$163,000	0.00%	0.00%	0.01%	0.00%	4	\$610,000	0.00%	0.02%	
Real Estate By	1	\$485,000	\$122,900	0.00%	0.00%	0.00%	0.00%	2	\$607,900	0.00%	0.01%	
Elite Properties of SW Florida, LC	1	\$95,000	\$510,000	0.00%	0.00%	0.00%	0.00%	2	\$605,000	0.00%	0.01%	
Golden Realty & Management LLC	1	\$150,000	\$455,000	0.00%	0.00%	0.00%	0.00%	2	\$605,000	0.00%	0.01%	
McCullion & McCullion		\$590,000		0.00%	0.00%	0.00%	0.01%	2	\$590,000	0.00%	0.01%	
Riverside Realty Group, LLC	2	\$335,000	\$247,900	0.00%	0.00%	0.01%	0.00%	3	\$582,900	0.00%	0.01%	
COLLIER COUNTY REALTY CORP		\$579,900		0.00%	0.00%	0.00%	0.01%	2	\$579,900	0.00%	0.01%	
Marco Island Real Estate LLC	1	\$575,000		0.00%	0.00%	0.00%	0.00%	1	\$575,000	0.00%	0.00%	
Belle Realty Co.	2	\$570,000		0.00%	0.00%	0.01%	0.00%	2	\$570,000	0.00%	0.01%	
Realty World-C Bagans 1st	1	\$285,000	\$285,000	0.00%	0.00%	0.00%	0.00%	2	\$570,000	0.00%	0.01%	
Tropical Homes of Southwest Florida		\$568,000		0.00%	0.00%	0.00%	0.01%	2	\$568,000	0.00%	0.01%	
Brokers Best Realty LLC	1	\$567,500		0.00%	0.00%	0.00%	0.00%	1	\$567,500	0.00%	0.00%	
Scott Wolf Real Estate Service	1	\$240,000	\$327,000	0.00%	0.00%	0.00%	0.00%	2	\$567,000	0.00%	0.01%	
Easy Living Property Services	2	\$563,000		0.00%	0.00%	0.01%	0.00%	2	\$563,000	0.00%	0.01%	
Re/MAX Radiance	1	\$280,000	\$280,000	0.00%	0.00%	0.00%	0.00%	2	\$560,000	0.00%	0.01%	
Re/Max Palm Realty	1	\$321,000	\$235,000	0.00%	0.00%	0.00%	0.00%	2	\$556,000	0.00%	0.01%	
Trianon Properties Inc		\$555,000		0.00%	0.00%	0.00%	0.01%	2	\$555,000	0.00%	0.01%	
Luxux SWFlorida Realty LLC		\$540,000		0.00%	0.00%	0.00%	0.00%	1	\$540,000	0.00%	0.00%	
RE/MAX of The Islands	1	\$299,000	\$240,000	0.00%	0.00%	0.00%	0.00%	2	\$539,000	0.00%	0.01%	
M N M Companies LLC	1	\$280,000	\$257,500	0.00%	0.00%	0.00%	0.00%	2	\$537,500	0.00%	0.01%	
Sunlit Realty, LLC	1	\$536,750		0.00%	0.00%	0.00%	0.00%	1	\$536,750	0.00%	0.00%	
Sand Dollar Realty Group Inc	1	\$267,900	\$267,900	0.00%	0.00%	0.00%	0.00%	2	\$535,800	0.00%	0.01%	
Listsmart LLC	2	\$532,600		0.00%	0.00%	0.01%	0.00%	2	\$532,600	0.00%	0.01%	
American Home Realty Serv LLC	1	\$269,900	\$255,000	0.00%	0.00%	0.00%	0.00%	2	\$524,900	0.00%	0.01%	
Florida Homes Realty Group	2	\$409,500	\$108,000	0.00%	0.00%	0.01%	0.00%	3	\$517,500	0.00%	0.01%	
MAKS Realty Inc	2	\$435,000	\$77,500	0.00%	0.00%	0.01%	0.00%	3	\$512,500	0.00%	0.01%	
Blu Oceans Realty LLC		\$512,000		0.00%	0.00%	0.00%	0.01%	2	\$512,000	0.00%	0.01%	
CMC Realty	1	\$221,500	\$290,000	0.00%	0.00%	0.00%	0.00%	2	\$511,500	0.00%	0.01%	
Gulf Waters Realty & Rentals L	1	\$255,000	\$255,000	0.00%	0.00%	0.00%	0.00%	2	\$510,000	0.00%	0.01%	
Villa Realty Group, Inc.		\$508,500		0.00%	0.00%	0.00%	0.01%	2	\$508,500	0.00%	0.01%	
Weichert on the Gulf, Realtors	1	\$245,000	\$262,000	0.00%	0.00%	0.00%	0.00%	2	\$507,000	0.00%	0.01%	
Gulf Coast Realty Network	1	\$178,000	\$329,000	0.00%	0.00%	0.00%	0.00%	2	\$507,000	0.00%	0.01%	
Marquise Property Sales		\$505,000		0.00%	0.00%	0.00%	0.00%	1	\$505,000	0.00%	0.00%	
CD & Co Sales and Rentals Inc	1	\$252,270	\$252,270	0.00%	0.00%	0.00%	0.00%	2	\$504,540	0.00%	0.01%	
Andis Real Estate Services LLC		\$500,000		0.00%	0.00%	0.00%	0.00%	1	\$500,000	0.00%	0.00%	

Date: 1/10/2018  
Time: 10:02 AM

**John R. Wood Properties. Inc.**  
**Section 1 - Closed Company Ranking Reports NA-BN-ES YE 2017.xlsx**  
**Ranking By Volume**

	Data		Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side		Sum of Closed Volume	% of Closed Volume	% Closed Units							
Rental Link LLC		1		\$499,999	0.00%	0.00%	0.00%	0.00%	1	\$499,999	0.00%	0.00%
Heights Realty & Investments	2		\$495,000		0.00%	0.00%	0.01%	0.00%	2	\$495,000	0.00%	0.01%
Coastal Breeze Properties	2	2	\$262,000	\$232,000	0.00%	0.00%	0.01%	0.01%	4	\$494,000	0.00%	0.02%
Yerger Realty	1	1	\$239,000	\$239,000	0.00%	0.00%	0.00%	0.00%	2	\$478,000	0.00%	0.01%
Bogaerts International Realty	1	1	\$250,000	\$220,000	0.00%	0.00%	0.00%	0.00%	2	\$470,000	0.00%	0.01%
BLG Realty Group	1	2	\$130,500	\$339,500	0.00%	0.00%	0.00%	0.01%	3	\$470,000	0.00%	0.01%
Southern Premier Realty Inc		1		\$465,025	0.00%	0.00%	0.00%	0.00%	1	\$465,025	0.00%	0.00%
RFK Realty	1	1	\$238,500	\$225,000	0.00%	0.00%	0.00%	0.00%	2	\$463,500	0.00%	0.01%
Genice Sloan & Assoc Inc		1		\$460,000	0.00%	0.00%	0.00%	0.00%	1	\$460,000	0.00%	0.00%
Gulf Coast Associates		1		\$459,000	0.00%	0.00%	0.00%	0.00%	1	\$459,000	0.00%	0.00%
Framor Realty	1	2	\$136,000	\$323,000	0.00%	0.00%	0.00%	0.01%	3	\$459,000	0.00%	0.01%
CV Estates LLC		1		\$457,000	0.00%	0.00%	0.00%	0.00%	1	\$457,000	0.00%	0.00%
Hovland Homes Inc	1	1	\$205,000	\$250,000	0.00%	0.00%	0.00%	0.00%	2	\$455,000	0.00%	0.01%
Ordonez Realty LLC	1	1	\$225,000	\$228,500	0.00%	0.00%	0.00%	0.00%	2	\$453,500	0.00%	0.01%
Tannasse Realty, Inc.	1	1	\$225,900	\$225,900	0.00%	0.00%	0.00%	0.00%	2	\$451,800	0.00%	0.01%
Sonia Rios Realty	2		\$445,000		0.00%	0.00%	0.01%	0.00%	2	\$445,000	0.00%	0.01%
Vesteva Real Estate		1		\$440,000	0.00%	0.00%	0.00%	0.00%	1	\$440,000	0.00%	0.00%
NextHome Advisors	1	1	\$302,500	\$130,000	0.00%	0.00%	0.00%	0.00%	2	\$432,500	0.00%	0.01%
Royal Real Estate Florida Inc		1		\$431,400	0.00%	0.00%	0.00%	0.00%	1	\$431,400	0.00%	0.00%
Sun Coast Global, Inc.		2		\$430,000	0.00%	0.00%	0.00%	0.01%	2	\$430,000	0.00%	0.01%
Schooner Bay	1		\$425,000		0.00%	0.00%	0.00%	0.00%	1	\$425,000	0.00%	0.00%
Woodruff Property Management	1		\$425,000		0.00%	0.00%	0.00%	0.00%	1	\$425,000	0.00%	0.00%
West Coast Realty Inc		1		\$419,000	0.00%	0.00%	0.00%	0.00%	1	\$419,000	0.00%	0.00%
Preferred Properties Intl Inc	1	1	\$145,000	\$274,000	0.00%	0.00%	0.00%	0.00%	2	\$419,000	0.00%	0.01%
Mayhugh Realty, Inc.		1		\$416,500	0.00%	0.00%	0.00%	0.00%	1	\$416,500	0.00%	0.00%
Linda Lamb & Company LLC		1		\$400,000	0.00%	0.00%	0.00%	0.00%	1	\$400,000	0.00%	0.00%
Carlyn LLC, REALTORS	1		\$398,500		0.00%	0.00%	0.00%	0.00%	1	\$398,500	0.00%	0.00%
Sentry Property Management Service, Inc.		2		\$396,500	0.00%	0.00%	0.00%	0.01%	2	\$396,500	0.00%	0.01%
Byowner.com	1		\$395,000		0.00%	0.00%	0.00%	0.00%	1	\$395,000	0.00%	0.00%
Shore Line Realty & Associates	2		\$390,000		0.00%	0.00%	0.01%	0.00%	2	\$390,000	0.00%	0.01%
Florida Real Estate Services, Inc.	1		\$390,000		0.00%	0.00%	0.00%	0.00%	1	\$390,000	0.00%	0.00%
Cyrus International Realty Cor		1		\$389,690	0.00%	0.00%	0.00%	0.00%	1	\$389,690	0.00%	0.00%
Florida Gulf Coast Realty LLC	2		\$386,000		0.00%	0.00%	0.01%	0.00%	2	\$386,000	0.00%	0.01%
River's Edge Properties, LLC		1		\$385,000	0.00%	0.00%	0.00%	0.00%	1	\$385,000	0.00%	0.00%
Florida Living Realty Group		2		\$383,000	0.00%	0.00%	0.00%	0.01%	2	\$383,000	0.00%	0.01%
Raso Realty Inc		2		\$379,900	0.00%	0.00%	0.00%	0.01%	2	\$379,900	0.00%	0.01%
Kaye Realty Inc.	1		\$379,900		0.00%	0.00%	0.00%	0.00%	1	\$379,900	0.00%	0.00%
Bang Realty	1		\$378,076		0.00%	0.00%	0.00%	0.00%	1	\$378,076	0.00%	0.00%
Achievers Real Estate Services	1	1	\$270,000	\$100,000	0.00%	0.00%	0.00%	0.00%	2	\$370,000	0.00%	0.01%
Grande Floridian Properties, Inc.	1	1	\$197,313	\$171,000	0.00%	0.00%	0.00%	0.00%	2	\$368,313	0.00%	0.01%
Homebay Broker SE Inc	1		\$360,000		0.00%	0.00%	0.00%	0.00%	1	\$360,000	0.00%	0.00%
American Properties Real Estat		1		\$360,000	0.00%	0.00%	0.00%	0.00%	1	\$360,000	0.00%	0.00%
Gulflife Realty		1		\$360,000	0.00%	0.00%	0.00%	0.00%	1	\$360,000	0.00%	0.00%
REK Realty	1		\$360,000		0.00%	0.00%	0.00%	0.00%	1	\$360,000	0.00%	0.00%
Naples Friends & Family Realty	1	1	\$180,000	\$180,000	0.00%	0.00%	0.00%	0.00%	2	\$360,000	0.00%	0.01%
Royal Realty Investment Group		2		\$356,000	0.00%	0.00%	0.00%	0.01%	2	\$356,000	0.00%	0.01%
Century 21 Gold Star Realty	1		\$355,000		0.00%	0.00%	0.00%	0.00%	1	\$355,000	0.00%	0.00%
Aggressive Realty Services LLC		1		\$354,000	0.00%	0.00%	0.00%	0.00%	1	\$354,000	0.00%	0.00%

Date: 1/10/2018  
Time: 10:02 AM

**John R. Wood Properties. Inc.**  
**Section 1 - Closed Company Ranking Reports NA-BN-ES YE 2017.xlsx**  
**Ranking By Volume**

	Data		Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side	Sum of Closed Volume	% of Closed Volume	% Closed Units	% of Closed Volume	% Closed Units						
Cape Realty Inc		1		\$352,500	0.00%	0.00%	0.00%	0.00%	1	\$352,500	0.00%	0.00%
Sun Village Realty LLC	1		\$350,000		0.00%	0.00%	0.00%	0.00%	1	\$350,000	0.00%	0.00%
Beck Real Estate	1		\$350,000		0.00%	0.00%	0.00%	0.00%	1	\$350,000	0.00%	0.00%
RWB Real Estate, Inc.		1		\$340,000	0.00%	0.00%	0.00%	0.00%	1	\$340,000	0.00%	0.00%
Janeiro Realty, LLC	1	1	\$168,800	\$168,800	0.00%	0.00%	0.00%	0.00%	2	\$337,600	0.00%	0.01%
First Step Realty Group		1		\$335,000	0.00%	0.00%	0.00%	0.00%	1	\$335,000	0.00%	0.00%
Klein and Associates Realty Inc.		1		\$335,000	0.00%	0.00%	0.00%	0.00%	1	\$335,000	0.00%	0.00%
FL Fidelity Realty Advisers		1		\$332,000	0.00%	0.00%	0.00%	0.00%	1	\$332,000	0.00%	0.00%
Zivkovic & Associates		1		\$329,900	0.00%	0.00%	0.00%	0.00%	1	\$329,900	0.00%	0.00%
Rome International Realty		2		\$325,900	0.00%	0.00%	0.00%	0.01%	2	\$325,900	0.00%	0.01%
Floridas Realty LLC		1		\$320,000	0.00%	0.00%	0.00%	0.00%	1	\$320,000	0.00%	0.00%
Gator State Realty LLC		2		\$320,000	0.00%	0.00%	0.00%	0.01%	2	\$320,000	0.00%	0.01%
Stock Realty LLC		1		\$315,000	0.00%	0.00%	0.00%	0.00%	1	\$315,000	0.00%	0.00%
Barrington-Grey Realty LLC		1		\$310,000	0.00%	0.00%	0.00%	0.00%	1	\$310,000	0.00%	0.00%
Venture Realty & Investments	1		\$310,000		0.00%	0.00%	0.00%	0.00%	1	\$310,000	0.00%	0.00%
Dockside Realty Inc		1		\$305,000	0.00%	0.00%	0.00%	0.00%	1	\$305,000	0.00%	0.00%
Staged Homes Realty of SWFL In	1		\$302,000		0.00%	0.00%	0.00%	0.00%	1	\$302,000	0.00%	0.00%
Jim Green Realty	1		\$300,000		0.00%	0.00%	0.00%	0.00%	1	\$300,000	0.00%	0.00%
SWFL Realty Group Corp		1		\$298,900	0.00%	0.00%	0.00%	0.00%	1	\$298,900	0.00%	0.00%
N.A.I. Realty		1		\$295,500	0.00%	0.00%	0.00%	0.00%	1	\$295,500	0.00%	0.00%
Cision Realty		1		\$294,000	0.00%	0.00%	0.00%	0.00%	1	\$294,000	0.00%	0.00%
Platinum Coast Real Estate		2		\$293,500	0.00%	0.00%	0.00%	0.01%	2	\$293,500	0.00%	0.01%
Florida Buyer Broker		1		\$293,000	0.00%	0.00%	0.00%	0.00%	1	\$293,000	0.00%	0.00%
Rushin Realty		1		\$290,000	0.00%	0.00%	0.00%	0.00%	1	\$290,000	0.00%	0.00%
Hovland, Inc.	1		\$290,000		0.00%	0.00%	0.00%	0.00%	1	\$290,000	0.00%	0.00%
Right Now Realty	1		\$290,000		0.00%	0.00%	0.00%	0.00%	1	\$290,000	0.00%	0.00%
Sea Island Real Estate LLC		1		\$290,000	0.00%	0.00%	0.00%	0.00%	1	\$290,000	0.00%	0.00%
Marco Realty Associates, Inc.	1		\$289,000		0.00%	0.00%	0.00%	0.00%	1	\$289,000	0.00%	0.00%
VADA Properties	1		\$289,000		0.00%	0.00%	0.00%	0.00%	1	\$289,000	0.00%	0.00%
Green Coast Realty Inc		1		\$287,500	0.00%	0.00%	0.00%	0.00%	1	\$287,500	0.00%	0.00%
The Realty Source of Naples		1		\$285,000	0.00%	0.00%	0.00%	0.00%	1	\$285,000	0.00%	0.00%
Homes Realty LLC		1		\$285,000	0.00%	0.00%	0.00%	0.00%	1	\$285,000	0.00%	0.00%
McQuaid & Company LLC		1		\$285,000	0.00%	0.00%	0.00%	0.00%	1	\$285,000	0.00%	0.00%
Bohio Realty LLC		1		\$284,900	0.00%	0.00%	0.00%	0.00%	1	\$284,900	0.00%	0.00%
Realty Rents and Sales, LLC	1	1	\$139,200	\$139,200	0.00%	0.00%	0.00%	0.00%	2	\$278,400	0.00%	0.01%
Seaside Realty of Cape Coral		1		\$277,500	0.00%	0.00%	0.00%	0.00%	1	\$277,500	0.00%	0.00%
King Group Realty, LLC		1		\$275,000	0.00%	0.00%	0.00%	0.00%	1	\$275,000	0.00%	0.00%
Innovative Properties		1		\$270,000	0.00%	0.00%	0.00%	0.00%	1	\$270,000	0.00%	0.00%
Bella Real Estate LLC	1		\$270,000		0.00%	0.00%	0.00%	0.00%	1	\$270,000	0.00%	0.00%
Commercium Real Estate Inc.	1		\$270,000		0.00%	0.00%	0.00%	0.00%	1	\$270,000	0.00%	0.00%
Vanderbilt Beach Realty	1		\$270,000		0.00%	0.00%	0.00%	0.00%	1	\$270,000	0.00%	0.00%
Frank Joseph Bartolotta	1		\$269,000		0.00%	0.00%	0.00%	0.00%	1	\$269,000	0.00%	0.00%
Professional Advantage Realty	1		\$268,000		0.00%	0.00%	0.00%	0.00%	1	\$268,000	0.00%	0.00%
Team Realty of SWFL LLC	1		\$267,500		0.00%	0.00%	0.00%	0.00%	1	\$267,500	0.00%	0.00%
Elite Home Tampa, LLC	1		\$265,000		0.00%	0.00%	0.00%	0.00%	1	\$265,000	0.00%	0.00%
Crifasi Real Estate Inc.		1		\$265,000	0.00%	0.00%	0.00%	0.00%	1	\$265,000	0.00%	0.00%
Allied International Brokers		1		\$265,000	0.00%	0.00%	0.00%	0.00%	1	\$265,000	0.00%	0.00%
Kalar Realty Services	1		\$259,000		0.00%	0.00%	0.00%	0.00%	1	\$259,000	0.00%	0.00%

Date: 1/10/2018  
Time: 10:02 AM

**John R. Wood Properties. Inc.**  
**Section 1 - Closed Company Ranking Reports NA-BN-ES YE 2017.xlsx**  
**Ranking By Volume**

	Data		Side					Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side	Sum of Closed Volume	% of Closed Volume	% Closed Units							
Nichols Realty, Inc.	1	\$255,000	0.00%	0.00%	0.00%	0.00%	1	\$255,000	0.00%	0.00%	
Avery Realty Group	1	\$255,000	0.00%	0.00%	0.00%	0.00%	1	\$255,000	0.00%	0.00%	
Odyssey Real Estate Group LLC	1	\$255,000	0.00%	0.00%	0.00%	0.00%	1	\$255,000	0.00%	0.00%	
Collier Realty & Management	2	\$252,000	0.00%	0.00%	0.01%	0.00%	2	\$252,000	0.00%	0.01%	
MS Woods Real Estate LLC	1	\$250,000	0.00%	0.00%	0.00%	0.00%	1	\$250,000	0.00%	0.00%	
La Rosa Realty LLC	1	\$250,000	0.00%	0.00%	0.00%	0.00%	1	\$250,000	0.00%	0.00%	
Lee Collier Realty Group Inc	1	\$250,000	0.00%	0.00%	0.00%	0.00%	1	\$250,000	0.00%	0.00%	
Robert Slack Fine Homes LLC	1	\$249,900	0.00%	0.00%	0.00%	0.00%	1	\$249,900	0.00%	0.00%	
Pelican Bay Realty, Inc.	1	\$248,000	0.00%	0.00%	0.00%	0.00%	1	\$248,000	0.00%	0.00%	
RE/MAX Results Realty	1	\$246,000	0.00%	0.00%	0.00%	0.00%	1	\$246,000	0.00%	0.00%	
Naples Properties	1	\$245,000	0.00%	0.00%	0.00%	0.00%	1	\$245,000	0.00%	0.00%	
Shoreline Properties of SW FL	1	\$243,000	0.00%	0.00%	0.00%	0.00%	1	\$243,000	0.00%	0.00%	
Precision Realty Services Inc	2	\$240,000	0.00%	0.00%	0.01%	0.00%	2	\$240,000	0.00%	0.01%	
Donna Carnes	1	\$240,000	0.00%	0.00%	0.00%	0.00%	1	\$240,000	0.00%	0.00%	
Gulf Coast Realty LLC	1	\$120,000	\$120,000	0.00%	0.00%	0.00%	0.00%	2	\$240,000	0.00%	0.01%
Lee County Realty, Inc.	2	\$235,700	0.00%	0.00%	0.01%	0.00%	2	\$235,700	0.00%	0.01%	
RYW Properties	1	\$235,000	0.00%	0.00%	0.00%	0.00%	1	\$235,000	0.00%	0.00%	
LocateHomes.com	1	\$235,000	0.00%	0.00%	0.00%	0.00%	1	\$235,000	0.00%	0.00%	
Gulf Coast Executive Realty	1	\$235,000	0.00%	0.00%	0.00%	0.00%	1	\$235,000	0.00%	0.00%	
Slocum Properties	1	\$227,000	0.00%	0.00%	0.00%	0.00%	1	\$227,000	0.00%	0.00%	
Galleon Real Estate LLC	1	\$227,000	0.00%	0.00%	0.00%	0.00%	1	\$227,000	0.00%	0.00%	
Off Market Miami	1	\$225,000	0.00%	0.00%	0.00%	0.00%	1	\$225,000	0.00%	0.00%	
Morris Williams Realty	1	\$220,000	0.00%	0.00%	0.00%	0.00%	1	\$220,000	0.00%	0.00%	
RL Enterprises LLC	1	\$215,000	0.00%	0.00%	0.00%	0.00%	1	\$215,000	0.00%	0.00%	
Altru Realty	1	\$214,000	0.00%	0.00%	0.00%	0.00%	1	\$214,000	0.00%	0.00%	
Cornerstone Real Estate Services, Inc.	1	\$210,000	0.00%	0.00%	0.00%	0.00%	1	\$210,000	0.00%	0.00%	
Beth Rose Real Estate & Auction	1	\$210,000	0.00%	0.00%	0.00%	0.00%	1	\$210,000	0.00%	0.00%	
Joseph Michael Realty LLC	1	\$210,000	0.00%	0.00%	0.00%	0.00%	1	\$210,000	0.00%	0.00%	
Kelly Cove Realty Inc	1	\$206,000	0.00%	0.00%	0.00%	0.00%	1	\$206,000	0.00%	0.00%	
Henson Luke Realty Group Int'l	1	\$204,700	0.00%	0.00%	0.00%	0.00%	1	\$204,700	0.00%	0.00%	
Win Realty, LLC	1	\$203,000	0.00%	0.00%	0.00%	0.00%	1	\$203,000	0.00%	0.00%	
Sanddollar Real Estate Corp of Naples	1	\$195,000	0.00%	0.00%	0.00%	0.00%	1	\$195,000	0.00%	0.00%	
Dream Coast Realty	1	\$190,000	0.00%	0.00%	0.00%	0.00%	1	\$190,000	0.00%	0.00%	
Blue Sky Builders & Realty	1	\$189,000	0.00%	0.00%	0.00%	0.00%	1	\$189,000	0.00%	0.00%	
Amstate Advantage Realty	1	\$188,000	0.00%	0.00%	0.00%	0.00%	1	\$188,000	0.00%	0.00%	
Florida Future Realty Inc	1	\$185,000	0.00%	0.00%	0.00%	0.00%	1	\$185,000	0.00%	0.00%	
Sunset Coast Realty	1	\$185,000	0.00%	0.00%	0.00%	0.00%	1	\$185,000	0.00%	0.00%	
Real Estate Direct	1	\$183,000	0.00%	0.00%	0.00%	0.00%	1	\$183,000	0.00%	0.00%	
Clearvision Realty Services	1	\$182,900	0.00%	0.00%	0.00%	0.00%	1	\$182,900	0.00%	0.00%	
Banyan Realty	1	\$180,000	0.00%	0.00%	0.00%	0.00%	1	\$180,000	0.00%	0.00%	
DIY Home Sale Services	1	\$179,900	0.00%	0.00%	0.00%	0.00%	1	\$179,900	0.00%	0.00%	
Zero In Real Estate LLC	1	\$178,000	0.00%	0.00%	0.00%	0.00%	1	\$178,000	0.00%	0.00%	
Sellstate Real Estate Gallery	1	\$178,000	0.00%	0.00%	0.00%	0.00%	1	\$178,000	0.00%	0.00%	
Far Florida	1	\$174,000	0.00%	0.00%	0.00%	0.00%	1	\$174,000	0.00%	0.00%	
Realty Redesigned	1	\$171,400	0.00%	0.00%	0.00%	0.00%	1	\$171,400	0.00%	0.00%	
World Realty Group Inc	1	\$170,000	0.00%	0.00%	0.00%	0.00%	1	\$170,000	0.00%	0.00%	
Florida's 1st Choice Realty	1	\$85,000	\$85,000	0.00%	0.00%	0.00%	0.00%	2	\$170,000	0.00%	0.01%
Hartford Realty LLC	1	\$165,000	0.00%	0.00%	0.00%	0.00%	1	\$165,000	0.00%	0.00%	

Date: 1/10/2018  
Time: 10:02 AM

**John R. Wood Properties. Inc.**  
**Section 1 - Closed Company Ranking Reports NA-BN-ES YE 2017.xlsx**  
**Ranking By Volume**

	Data		Side						Total Count of Side	Total Sum of Closed Volume	Total % of Closed Volume	Total % Closed Units
	Count of Side		Sum of Closed Volume	% of Closed Volume	% Closed Volume	% Closed Units	% Closed Units					
Advantage Florida Real Estate		1	\$160,000	0.00%	0.00%	0.00%	0.00%	1	\$160,000	0.00%	0.00%	
Bella Casa Services II LLC	1		\$155,000	0.00%	0.00%	0.00%	0.00%	1	\$155,000	0.00%	0.00%	
Dina Marie Realty, LLC		1	\$150,800	0.00%	0.00%	0.00%	0.00%	1	\$150,800	0.00%	0.00%	
Kaplowe Real Estate		1	\$148,000	0.00%	0.00%	0.00%	0.00%	1	\$148,000	0.00%	0.00%	
Carrera Consulting Group Inter		1	\$146,000	0.00%	0.00%	0.00%	0.00%	1	\$146,000	0.00%	0.00%	
Mark DiGalbo Realty LLC	1		\$146,000	0.00%	0.00%	0.00%	0.00%	1	\$146,000	0.00%	0.00%	
Lifestyle Property Group LLC	1		\$144,000	0.00%	0.00%	0.00%	0.00%	1	\$144,000	0.00%	0.00%	
Qwest Florida Vertors Inc		1	\$142,000	0.00%	0.00%	0.00%	0.00%	1	\$142,000	0.00%	0.00%	
Pelletier Properties, LLC		1	\$140,000	0.00%	0.00%	0.00%	0.00%	1	\$140,000	0.00%	0.00%	
Appraisal Research Corp. of Naples	1		\$136,000	0.00%	0.00%	0.00%	0.00%	1	\$136,000	0.00%	0.00%	
Safe Harbour Realty Inc	1		\$135,000	0.00%	0.00%	0.00%	0.00%	1	\$135,000	0.00%	0.00%	
Fast Action Realty Inc		1	\$133,000	0.00%	0.00%	0.00%	0.00%	1	\$133,000	0.00%	0.00%	
Worthit Realty, LLC		1	\$130,000	0.00%	0.00%	0.00%	0.00%	1	\$130,000	0.00%	0.00%	
Gennaro Realty Group Inc	1		\$112,000	0.00%	0.00%	0.00%	0.00%	1	\$112,000	0.00%	0.00%	
New Horizons Real Estate Corp.	1		\$110,000	0.00%	0.00%	0.00%	0.00%	1	\$110,000	0.00%	0.00%	
Dove Realty, Inc.	1		\$94,900	0.00%	0.00%	0.00%	0.00%	1	\$94,900	0.00%	0.00%	
<b>Grand Total</b>	<b>11,974</b>	<b>11,974</b>	<b>\$6,485,101,094</b>	<b>\$6,485,101,094</b>	<b>50.00%</b>	<b>50.00%</b>	<b>50.00%</b>	<b>50.00%</b>	<b>23,948</b>	<b>\$12,970,202,188</b>	<b>100.00%</b>	<b>100.00%</b>