

Date: 1/10/2018  
Time: 10:14 AM

**John R. Wood Properties. Inc.**  
**Section 2 - YE 2017 Closed Company Ranking by Volume NA Markets Only.xlsx**

| Market Defined                           | Company                                       | Data Side     |              |                      |               |              |                 | Total Count of Side | Total Sum of Closed Volume |
|--|---|---------------|--------------|----------------------|---------------|--------------|-----------------|---------------------|----------------------------|
|  |   | Count of Side |              | Sum of Closed Volume |               |              |                 |                     |                            |
|  |   | L             | S            | L                    | S             |              |                 |                     |                            |
| Naples Market Only                       | Premier Sothebys Int. Realty                  | 709           | 593          | \$824,545,663        | \$716,413,275 | 1,302        | \$1,540,958,938 |                     |                            |
|  | John R Wood                                   | 1,124         | 986          | \$747,687,610        | \$738,852,237 | 2,110        | \$1,486,539,847 |                     |                            |
|  | Downing Frye                                  | 887           | 900          | \$500,213,715        | \$523,622,149 | 1,787        | \$1,023,835,864 |                     |                            |
|  | Premiere Plus Realty Co.                      | 888           | 974          | \$369,697,218        | \$414,357,504 | 1,862        | \$784,054,722   |                     |                            |
|  | Coldwell Banker Residential Real Estate, Inc. | 501           | 406          | \$215,458,750        | \$202,186,701 | 907          | \$417,645,451   |                     |                            |
|  | Gulf Coast International Prop                 | 73            | 82           | \$189,414,010        | \$204,430,000 | 155          | \$393,844,010   |                     |                            |
|  | William Raveis-Florida LLC                    | 117           | 119          | \$190,039,715        | \$160,809,328 | 236          | \$350,849,043   |                     |                            |
|  | Berkshire Hathaway Florida                    | 282           | 278          | \$125,391,374        | \$132,686,544 | 560          | \$258,077,918   |                     |                            |
|  | MVP Realty Associates                         | 300           | 416          | \$91,322,553         | \$150,391,913 | 716          | \$241,714,466   |                     |                            |
|  | Amerivest Realty                              | 175           | 222          | \$85,406,134         | \$117,815,199 | 397          | \$203,221,333   |                     |                            |
|  | Waterfront Realty Group Inc                   | 119           | 170          | \$83,435,850         | \$104,453,133 | 289          | \$187,888,983   |                     |                            |
|  | Domain Realty.com LLC                         | 135           | 211          | \$49,451,340         | \$88,597,146  | 346          | \$138,048,486   |                     |                            |
|  | Sun Realty USA, Inc                           | 168           | 184          | \$54,399,125         | \$67,456,969  | 352          | \$121,856,094   |                     |                            |
|  | Keller Williams Realty Naples                 | 98            | 106          | \$37,521,126         | \$52,067,217  | 204          | \$89,588,343    |                     |                            |
|  | Royal Shell Real Estate, Inc.                 | 71            | 80           | \$37,525,699         | \$51,803,772  | 151          | \$89,329,471    |                     |                            |
|  | PACT Realty                                   | 28            | 7            | \$70,397,376         | \$17,145,000  | 35           | \$87,542,376    |                     |                            |
|  | Stock Realty, LLC                             | 68            | 36           | \$54,952,560         | \$23,906,945  | 104          | \$78,859,505    |                     |                            |
|  | Engel & Voelkers                              | 59            | 65           | \$32,772,199         | \$40,067,100  | 124          | \$72,839,299    |                     |                            |
|  | Equity Realty                                 | 45            | 130          | \$14,874,992         | \$56,805,192  | 175          | \$71,680,184    |                     |                            |
|  | Barry DeNicola Realty, Inc.                   | 12            | 5            | \$47,064,500         | \$24,155,000  | 17           | \$71,219,500    |                     |                            |
|  | McQuaid and Company LLC                       | 59            | 66           | \$32,071,625         | \$32,145,901  | 125          | \$64,217,526    |                     |                            |
|  | Florida Home Realty of Collier County, Inc.   | 80            | 102          | \$28,904,700         | \$34,433,767  | 182          | \$63,338,467    |                     |                            |
|  | Keller Williams Elite Realty                  | 59            | 72           | \$19,821,660         | \$39,092,288  | 131          | \$58,913,948    |                     |                            |
|  | South Bay Realty                              | 59            | 66           | \$27,774,175         | \$29,781,225  | 125          | \$57,555,400    |                     |                            |
|  | RE/MAX Realty Select                          | 90            | 79           | \$27,728,650         | \$26,148,362  | 169          | \$53,877,012    |                     |                            |
|  | Lennar Realty Inc                             | 79            | 22           | \$40,842,318         | \$11,663,592  | 101          | \$52,505,910    |                     |                            |
|  | Quail West Realty                             | 20            | 4            | \$45,290,376         | \$6,415,908   | 24           | \$51,706,284    |                     |                            |
|  | Taylor Woodrow Realty-SW, LLC                 | 84            | 26           | \$39,554,251         | \$11,839,567  | 110          | \$51,393,818    |                     |                            |
|  | DR Horton Realty SWFL Inc.                    | 97            | 14           | \$44,597,265         | \$6,045,825   | 111          | \$50,643,090    |                     |                            |
|  | Non MLS                                       |               | 109          |                      | \$50,552,831  | 109          | \$50,552,831    |                     |                            |
|  | Gulf Breeze Real Estate, LLC                  | 68            | 34           | \$29,348,850         | \$19,204,950  | 102          | \$48,553,800    |                     |                            |
|  | RE/MAX Distinction Realty                     | 82            | 35           | \$28,677,295         | \$15,681,790  | 117          | \$44,359,085    |                     |                            |
|  | Vineyards Properties Inc                      | 46            | 41           | \$25,959,883         | \$17,993,631  | 87           | \$43,953,514    |                     |                            |
| Keller Williams Realty, Marco            | 40  | 67            | \$15,172,750 | \$28,182,745         | 107           | \$43,355,495 |                 |                     |                            |
| Naples Realty Services                   | 49  | 41            | \$25,385,300 | \$16,266,951         | 90            | \$41,652,251 |                 |                     |                            |
| Weekly Realty Group, LLC                 | 16  | 10            | \$20,510,000 | \$16,099,000         | 26            | \$36,609,000 |                 |                     |                            |
| Realty World, Top Producers Realty, Inc. | 49  | 18            | \$22,786,550 | \$12,032,250         | 67            | \$34,818,800 |                 |                     |                            |
| KE Talis Park Real Estate Co             | 17  | 5             | \$28,015,079 | \$6,676,960          | 22            | \$34,692,039 |                 |                     |                            |

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| Naples Market Only | RL Nardi & Associates Inc                | 36 | 30                   | \$16,701,825 | \$16,866,975        | 66                         | \$33,568,800 |
|                    | Xclusive Homes LLC                       | 53 | 79                   | \$14,353,963 | \$19,088,815        | 132                        | \$33,442,778 |
|                    | Non MLS Office                           | 6  | 50                   | \$9,904,874  | \$23,202,271        | 56                         | \$33,107,145 |
|                    | Keating Associates LLC                   | 32 | 38                   | \$11,954,000 | \$19,979,169        | 70                         | \$31,933,169 |
|                    | Sand Castle Realty Group, Inc            | 21 | 23                   | \$12,941,300 | \$17,366,765        | 44                         | \$30,308,065 |
|                    | Mediterra Realty                         | 6  | 6                    | \$16,572,000 | \$13,046,000        | 12                         | \$29,618,000 |
|                    | Olde Naples Real Estate LLC              | 3  | 6                    | \$11,455,000 | \$17,700,000        | 9                          | \$29,155,000 |
|                    | Encore Realty                            | 6  | 8                    | \$15,003,500 | \$14,035,900        | 14                         | \$29,039,400 |
|                    | RE/MAX Affinity Mercato                  | 34 | 42                   | \$10,614,525 | \$15,814,812        | 76                         | \$26,429,337 |
|                    | Gulf Coast Properties Group              | 37 | 32                   | \$13,743,150 | \$12,046,810        | 69                         | \$25,789,960 |
|                    | The Forrest Company Realty of Naples Inc | 3  | 4                    | \$9,800,000  | \$15,700,000        | 7                          | \$25,500,000 |
|                    | Wilson & Associates RE Inc               | 13 | 6                    | \$18,522,000 | \$6,955,000         | 19                         | \$25,477,000 |
|                    | Levitan Realty Group                     | 14 | 11                   | \$10,307,400 | \$15,160,000        | 25                         | \$25,467,400 |
|                    | Opyt Realty Inc                          | 11 | 76                   | \$3,106,000  | \$22,279,899        | 87                         | \$25,385,899 |
|                    | Barefoot Beach Properties                | 4  | 3                    | \$17,540,000 | \$7,602,500         | 7                          | \$25,142,500 |
|                    | WEICHERT, REALTORSr On The Gulf          | 40 | 34                   | \$12,353,310 | \$11,182,600        | 74                         | \$23,535,910 |
|                    | Islandwalk Real Estate Sales             | 38 | 25                   | \$13,759,900 | \$9,774,005         | 63                         | \$23,533,905 |
|                    | Compass Florida Naples                   | 9  | 6                    | \$17,500,400 | \$5,825,000         | 15                         | \$23,325,400 |
|                    | Builders Services, Inc.                  | 57 |                      | \$23,214,902 |                     | 57                         | \$23,214,902 |
|                    | Independent Brokers Realty Inc.          | 22 | 22                   | \$12,537,600 | \$9,888,050         | 44                         | \$22,425,650 |
|                    | RE/MAX Affinity Plus                     | 33 | 22                   | \$11,100,950 | \$11,148,800        | 55                         | \$22,249,750 |
|                    | Tower Trace Realty LLC                   | 18 | 18                   | \$10,839,500 | \$10,843,500        | 36                         | \$21,683,000 |
|                    | London Bay Realty, Inc.                  | 2  | 1                    | \$12,465,000 | \$8,000,000         | 3                          | \$20,465,000 |
|                    | Platinum Properties of Naples Inc        | 11 | 11                   | \$13,740,000 | \$6,146,000         | 22                         | \$19,886,000 |
|                    | L.H. Fleming & Company, Real Estate      | 13 | 12                   | \$7,021,400  | \$12,644,000        | 25                         | \$19,665,400 |
|                    | Florida Realty & Co                      | 3  | 14                   | \$2,367,000  | \$16,604,500        | 17                         | \$18,971,500 |
|                    | Lely Resort Realty, LLC.                 | 20 | 12                   | \$12,462,480 | \$6,188,625         | 32                         | \$18,651,105 |
|                    | SW Management & Realty LLC               | 7  | 4                    | \$11,876,608 | \$6,756,608         | 11                         | \$18,633,216 |
|                    | Realty World Florida                     | 8  | 25                   | \$5,687,900  | \$12,358,893        | 33                         | \$18,046,793 |
|                    | POM Property Management                  | 47 | 12                   | \$12,286,900 | \$5,017,500         | 59                         | \$17,304,400 |
|                    | The Agency of SW Florida Inc             | 4  | 16                   | \$1,540,500  | \$15,182,750        | 20                         | \$16,723,250 |
|                    | Veronawalk Realty Inc                    | 23 | 20                   | \$8,504,900  | \$7,846,400         | 43                         | \$16,351,300 |
|                    | White Sands Realty, LLC                  | 10 | 25                   | \$3,240,000  | \$13,073,848        | 35                         | \$16,313,848 |
|                    | The Keyes Company/PSL                    | 17 | 6                    | \$11,696,819 | \$4,055,630         | 23                         | \$15,752,449 |
|                    | Quail Communities Realty, Inc.           | 15 | 12                   | \$5,846,000  | \$9,657,500         | 27                         | \$15,503,500 |
|                    | Real Pro Realtors                        | 19 | 25                   | \$7,109,000  | \$8,284,750         | 44                         | \$15,393,750 |
|                    | Fischer Realty Int LLC                   | 9  | 21                   | \$4,103,500  | \$11,109,250        | 30                         | \$15,212,750 |
|                    | Tropics Real Estate                      | 14 | 31                   | \$5,308,000  | \$9,455,400         | 45                         | \$14,763,400 |
|                    | Paradise Coast Property Team             | 20 | 32                   | \$6,270,400  | \$8,350,800         | 52                         | \$14,621,200 |

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| Naples Market Only | Caine Premier Properties LLC            | 10 | 20                   | \$5,343,900  | \$8,860,650         | 30                         | \$14,204,550 |
|                    | Lisa Tomaini Realty                     | 7  | 5                    | \$8,545,000  | \$5,382,000         | 12                         | \$13,927,000 |
|                    | A Plus Realty                           | 18 | 37                   | \$4,221,300  | \$9,700,819         | 55                         | \$13,922,119 |
|                    | Homes & Land Brokers, Inc.              | 42 | 10                   | \$11,469,982 | \$2,435,793         | 52                         | \$13,905,775 |
|                    | Premier Realty Homes                    | 23 | 8                    | \$10,426,800 | \$3,459,900         | 31                         | \$13,886,700 |
|                    | Emerald Realty of SW FL LLC             | 15 | 3                    | \$11,657,000 | \$2,051,990         | 18                         | \$13,708,990 |
|                    | Naples TBI Realty LLC                   | 13 | 8                    | \$8,436,051  | \$5,055,845         | 21                         | \$13,491,896 |
|                    | Audubon Properties Inc                  | 8  | 7                    | \$6,881,000  | \$6,580,000         | 15                         | \$13,461,000 |
|                    | Calusa Bay Properties LLC               | 6  | 2                    | \$12,416,000 | \$603,500           | 8                          | \$13,019,500 |
|                    | Daane Properties Inc                    | 12 | 14                   | \$7,109,800  | \$5,717,000         | 26                         | \$12,826,800 |
|                    | RE/MAX Realty Group                     | 7  | 20                   | \$2,945,500  | \$9,288,640         | 27                         | \$12,234,140 |
|                    | Assist2Sell                             | 22 | 8                    | \$7,146,400  | \$4,993,500         | 30                         | \$12,139,900 |
|                    | Hudson Realty Executives LLC            | 16 | 20                   | \$5,439,050  | \$6,628,454         | 36                         | \$12,067,504 |
|                    | Engel & Voelkers Bonita-Estero          | 8  | 18                   | \$3,058,000  | \$8,941,430         | 26                         | \$11,999,430 |
|                    | Phelps Realty Services                  | 2  | 1                    | \$334,900    | \$11,500,000        | 3                          | \$11,834,900 |
|                    | Best Homes & Land Realty LLC            | 24 | 2                    | \$10,757,574 | \$946,090           | 26                         | \$11,703,664 |
|                    | Germain Properties of Naples, LLC       | 12 | 9                    | \$7,362,700  | \$3,946,700         | 21                         | \$11,309,400 |
|                    | Keller Williams Realty Fort Myers       | 16 | 13                   | \$6,513,750  | \$4,758,500         | 29                         | \$11,272,250 |
|                    | Illustrated Properties Real Estate Inc. | 20 | 13                   | \$6,834,000  | \$4,229,999         | 33                         | \$11,063,999 |
|                    | Blue Heron Realty of Naples             | 24 | 20                   | \$5,724,900  | \$4,980,000         | 44                         | \$10,704,900 |
|                    | Century 21 Sunbelt Realty, Inc          | 11 | 19                   | \$3,567,500  | \$6,739,700         | 30                         | \$10,307,200 |
|                    | Barclays Real Estate Group              | 15 | 15                   | \$4,962,000  | \$5,150,192         | 30                         | \$10,112,192 |
|                    | John Naumann & Associates               | 1  | 4                    | \$3,260,000  | \$6,666,620         | 5                          | \$9,926,620  |
|                    | Realhome Services and Solution          | 26 | 8                    | \$7,095,404  | \$2,552,941         | 34                         | \$9,648,345  |
|                    | Ashton Orlando Residential LLC          | 10 | 3                    | \$6,920,515  | \$2,726,799         | 13                         | \$9,647,314  |
|                    | Boca Executives                         | 12 | 13                   | \$3,961,900  | \$5,676,100         | 25                         | \$9,638,000  |
|                    | Allison James Estates and Home          | 24 | 12                   | \$6,300,965  | \$3,274,148         | 36                         | \$9,575,113  |
|                    | Standard Pacific of S Florida           | 14 | 1                    | \$8,610,282  | \$857,991           | 15                         | \$9,468,273  |
|                    | Sellstate on 5th                        | 15 | 16                   | \$4,355,650  | \$4,833,500         | 31                         | \$9,189,150  |
|                    | Port of the Islands Realty LLC          | 22 | 20                   | \$4,901,600  | \$4,227,450         | 42                         | \$9,129,050  |
|                    | Naples Florida Luxury Realty            | 4  | 6                    | \$3,271,000  | \$5,664,500         | 10                         | \$8,935,500  |
|                    | Naples Trust Real Estate Services       | 5  | 10                   | \$1,636,300  | \$6,927,000         | 15                         | \$8,563,300  |
|                    | The Sheridan Network.com Inc            | 14 |                      | \$8,311,250  |                     | 14                         | \$8,311,250  |
|                    | Your Naples Realty LLC                  | 15 | 13                   | \$4,278,900  | \$3,981,500         | 28                         | \$8,260,400  |
|                    | Palm Realty Group                       | 12 | 10                   | \$3,843,300  | \$3,720,100         | 22                         | \$7,563,400  |
|                    | Vineyards Realty Inc                    | 6  | 5                    | \$4,002,000  | \$3,477,000         | 11                         | \$7,479,000  |
|                    | Neal Communities Realty, Inc.           | 13 | 7                    | \$4,963,445  | \$2,470,712         | 20                         | \$7,434,157  |
|                    | Island Realty Marco                     | 11 | 7                    | \$4,597,500  | \$2,812,500         | 18                         | \$7,410,000  |
|                    | VIP Realty Group Inc                    | 7  | 7                    | \$4,570,000  | \$2,757,300         | 14                         | \$7,327,300  |

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| Naples Market Only | Pinnacle Property Group                   | 9  | 9                    | \$3,767,000 | \$3,377,900         | 18                         | \$7,144,900 |
|                    | MVP Realty Associates LLC                 | 11 | 9                    | \$2,791,400 | \$4,228,475         | 20                         | \$7,019,875 |
|                    | Marco Island Realestate.com, Inc.         | 10 | 12                   | \$3,065,500 | \$3,862,000         | 22                         | \$6,927,500 |
|                    | Carrington Real Estate Service            | 5  | 14                   | \$1,945,900 | \$4,941,512         | 19                         | \$6,887,412 |
|                    | Saggio Dream Realty                       | 8  | 17                   | \$2,011,500 | \$4,764,300         | 25                         | \$6,775,800 |
|                    | Schulz Realty LLC                         | 4  | 6                    | \$2,933,000 | \$3,835,960         | 10                         | \$6,768,960 |
|                    | West Shore Properties Real Estate Company | 4  | 5                    | \$2,785,000 | \$3,821,000         | 9                          | \$6,606,000 |
|                    | Bartley Realty LLLC                       | 6  | 4                    | \$3,855,000 | \$2,750,000         | 10                         | \$6,605,000 |
|                    | L'Excellence Realty Group Inc.            | 10 | 16                   | \$2,476,000 | \$4,120,890         | 26                         | \$6,596,890 |
|                    | Realty Executives Signature               | 10 | 10                   | \$2,911,350 | \$3,636,450         | 20                         | \$6,547,800 |
|                    | U S Prime Realty LLC                      | 3  | 21                   | \$818,000   | \$5,414,399         | 24                         | \$6,232,399 |
|                    | Maxim LLC                                 | 11 | 10                   | \$3,915,300 | \$2,311,200         | 21                         | \$6,226,500 |
|                    | McNeil Real Estate, Inc.                  | 11 | 4                    | \$3,537,900 | \$2,532,587         | 15                         | \$6,070,487 |
|                    | David C. Brown Realty, Inc                | 18 | 17                   | \$3,235,800 | \$2,818,100         | 35                         | \$6,053,900 |
|                    | LUX of Naples Corporation                 | 4  | 6                    | \$3,677,500 | \$2,299,900         | 10                         | \$5,977,400 |
|                    | Onier Realty of SW Fla                    | 7  | 13                   | \$1,623,000 | \$4,332,195         | 20                         | \$5,955,195 |
|                    | Luxury & Beach Realty Inc                 | 9  | 14                   | \$1,944,500 | \$3,953,000         | 23                         | \$5,897,500 |
|                    | Faust RealtyGroup                         | 10 | 9                    | \$2,712,500 | \$3,025,100         | 19                         | \$5,737,600 |
|                    | Compass Real Estate                       | 9  | 9                    | \$2,943,500 | \$2,737,915         | 18                         | \$5,681,415 |
|                    | Starling Realty Inc                       | 15 | 5                    | \$4,417,500 | \$1,240,500         | 20                         | \$5,658,000 |
|                    | Procacci Properties Inc                   | 9  | 6                    | \$3,803,000 | \$1,811,500         | 15                         | \$5,614,500 |
|                    | TMB Realty Inc                            | 7  | 9                    | \$2,082,500 | \$3,429,500         | 16                         | \$5,512,000 |
|                    | Hamro & Associates LLC                    | 9  | 11                   | \$2,117,000 | \$3,358,848         | 20                         | \$5,475,848 |
|                    | Ruby Realty & Referral Company            | 8  | 9                    | \$2,511,500 | \$2,921,000         | 17                         | \$5,432,500 |
|                    | ListWithFreedom.com, Inc.                 | 11 | 5                    | \$3,784,650 | \$1,531,000         | 16                         | \$5,315,650 |
|                    | Harborview Realty Inc                     | 3  | 7                    | \$1,245,000 | \$3,898,000         | 10                         | \$5,143,000 |
|                    | Gulf Region Realty                        | 18 | 9                    | \$3,233,600 | \$1,859,200         | 27                         | \$5,092,800 |
|                    | Prime Location Brokers LLC                | 3  | 4                    | \$2,025,000 | \$2,885,000         | 7                          | \$4,910,000 |
|                    | John R Wood Island Real Estate            | 1  | 7                    | \$135,000   | \$4,751,500         | 8                          | \$4,886,500 |
|                    | Results Real Estate Inc                   | 4  |                      | \$4,735,900 |                     | 4                          | \$4,735,900 |
|                    | Spina Realty Company                      | 1  | 8                    | \$340,000   | \$4,378,500         | 9                          | \$4,718,500 |
|                    | Naples Beach Realty                       | 6  | 7                    | \$1,941,000 | \$2,754,900         | 13                         | \$4,695,900 |
|                    | Key Real Estate                           | 1  | 2                    | \$3,200,000 | \$1,420,000         | 3                          | \$4,620,000 |
|                    | Benoit Properties Intl LLC                | 7  | 6                    | \$1,873,900 | \$2,715,500         | 13                         | \$4,589,400 |
|                    | Florida Realty Group                      | 10 | 4                    | \$3,498,000 | \$1,035,000         | 14                         | \$4,533,000 |
|                    | Paradise Realty of Naples,LLC             | 1  | 5                    | \$2,600,000 | \$1,856,000         | 6                          | \$4,456,000 |
|                    | Safe Harbor Real Estate Service           | 5  | 7                    | \$1,846,000 | \$2,599,400         | 12                         | \$4,445,400 |
|                    | Coffey Real Estate Services, Corp         | 12 | 10                   | \$2,429,500 | \$1,980,500         | 22                         | \$4,410,000 |
|                    | Cornerstone Coastal Properties            | 1  | 6                    | \$375,000   | \$4,019,500         | 7                          | \$4,394,500 |

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| Naples Market Only | 11            | 5  | \$3,079,212          | \$1,281,623 | 16                  | \$4,360,835                |
|                    |               | 1  |                      | \$4,350,000 | 1                   | \$4,350,000                |
|                    | 4             | 6  | \$1,573,000          | \$2,765,500 | 10                  | \$4,338,500                |
|                    | 2             | 3  | \$2,584,000          | \$1,713,000 | 5                   | \$4,297,000                |
|                    | 8             | 1  | \$3,398,350          | \$890,000   | 9                   | \$4,288,350                |
|                    | 2             | 2  | \$1,625,000          | \$2,650,000 | 4                   | \$4,275,000                |
|                    | 5             | 11 | \$1,239,000          | \$3,021,100 | 16                  | \$4,260,100                |
|                    | 7             | 6  | \$2,654,525          | \$1,592,900 | 13                  | \$4,247,425                |
|                    | 1             | 2  | \$1,050,000          | \$3,175,000 | 3                   | \$4,225,000                |
|                    | 4             | 1  | \$3,254,000          | \$960,000   | 5                   | \$4,214,000                |
|                    | 9             | 2  | \$3,469,450          | \$666,415   | 11                  | \$4,135,865                |
|                    |               | 6  |                      | \$4,110,000 | 6                   | \$4,110,000                |
|                    |               | 1  |                      | \$4,100,000 | 1                   | \$4,100,000                |
|                    | 2             | 6  | \$663,900            | \$3,379,505 | 8                   | \$4,043,405                |
|                    | 5             | 6  | \$1,960,000          | \$2,044,000 | 11                  | \$4,004,000                |
|                    | 6             | 9  | \$1,690,000          | \$2,233,500 | 15                  | \$3,923,500                |
|                    | 6             | 3  | \$2,634,000          | \$1,245,000 | 9                   | \$3,879,000                |
|                    | 7             | 2  | \$3,155,500          | \$697,500   | 9                   | \$3,853,000                |
|                    | 3             | 9  | \$2,139,500          | \$1,627,500 | 12                  | \$3,767,000                |
|                    | 12            |    | \$3,696,830          |             | 12                  | \$3,696,830                |
|                    | 7             | 10 | \$1,467,000          | \$2,215,000 | 17                  | \$3,682,000                |
|                    | 4             | 6  | \$1,172,500          | \$2,472,500 | 10                  | \$3,645,000                |
|                    | 3             | 4  | \$1,751,500          | \$1,880,000 | 7                   | \$3,631,500                |
|                    | 1             | 5  | \$240,000            | \$3,381,000 | 6                   | \$3,621,000                |
|                    | 6             | 6  | \$2,014,800          | \$1,578,900 | 12                  | \$3,593,700                |
|                    | 8             | 6  | \$2,276,500          | \$1,244,500 | 14                  | \$3,521,000                |
|                    | 5             | 11 | \$1,067,900          | \$2,448,500 | 16                  | \$3,516,400                |
|                    | 4             | 4  | \$1,853,000          | \$1,663,000 | 8                   | \$3,516,000                |
|                    | 11            | 3  | \$2,932,000          | \$539,900   | 14                  | \$3,471,900                |
|                    | 2             | 10 | \$559,500            | \$2,897,447 | 12                  | \$3,456,947                |
|                    | 3             | 10 | \$820,900            | \$2,619,500 | 13                  | \$3,440,400                |
|                    | 8             | 1  | \$2,900,000          | \$500,000   | 9                   | \$3,400,000                |
|                    | 5             | 6  | \$1,294,000          | \$2,046,757 | 11                  | \$3,340,757                |
|                    | 6             | 3  | \$2,379,501          | \$944,500   | 9                   | \$3,324,001                |
|                    | 7             | 1  | \$2,869,846          | \$433,441   | 8                   | \$3,303,287                |
|                    | 3             | 5  | \$1,030,000          | \$2,270,000 | 8                   | \$3,300,000                |
|                    |               | 4  |                      | \$3,285,532 | 4                   | \$3,285,532                |
|                    | 2             | 6  | \$850,000            | \$2,432,500 | 8                   | \$3,282,500                |
|                    | 6             | 1  | \$2,704,000          | \$530,000   | 7                   | \$3,234,000                |

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**John R. Wood Properties. Inc.**  
**Section 2 - YE 2017 Closed Company Ranking by Volume NA Markets Only.xlsx**

|                    | Data                                      |   | Side                 |             | Total Count of Side | Total Sum of Closed Volume |             |
|--------------------|---|---|----------------------|-------------|---------------------|----------------------------|-------------|
|                    | Count of Side                             |   | Sum of Closed Volume |             |                     |                            |             |
| Naples Market Only | Christopher Realty, Inc.                  | 4 | 4                    | \$1,628,100 | \$1,599,000         | 8                          | \$3,227,100 |
|                    | United Real Estate                        | 3 | 2                    | \$1,335,500 | \$1,878,000         | 5                          | \$3,213,500 |
|                    | Kingdom Realty Services LLC               | 7 | 6                    | \$2,061,268 | \$1,133,500         | 13                         | \$3,194,768 |
|                    | Ted Hofferber SRA, PA                     | 6 | 1                    | \$2,523,500 | \$630,000           | 7                          | \$3,153,500 |
|                    | Bud Coleman Associates Inc                |   | 1                    |             | \$3,100,000         | 1                          | \$3,100,000 |
|                    | Floridas Realty Specialists               | 9 | 3                    | \$2,536,500 | \$554,500           | 12                         | \$3,091,000 |
|                    | Home Quest Inc.                           | 3 | 2                    | \$1,745,000 | \$1,331,000         | 5                          | \$3,076,000 |
|                    | MyMLSBroker.com                           | 2 |                      | \$3,025,000 |                     | 2                          | \$3,025,000 |
|                    | Community Realty Associates               | 7 |                      | \$3,017,425 |                     | 7                          | \$3,017,425 |
|                    | Lahaina Realty                            | 1 | 2                    | \$290,000   | \$2,715,000         | 3                          | \$3,005,000 |
|                    | Florida Homes Realty of Collier           | 7 | 1                    | \$2,571,500 | \$430,000           | 8                          | \$3,001,500 |
|                    | Century 21 Sunbelt Realty Inc             | 7 | 1                    | \$2,609,750 | \$375,000           | 8                          | \$2,984,750 |
|                    | Century 21 Selling Paradise               | 6 | 5                    | \$1,706,000 | \$1,153,499         | 11                         | \$2,859,499 |
|                    | Realty Group of Southwest Florida Inc.    | 3 | 2                    | \$2,250,000 | \$604,000           | 5                          | \$2,854,000 |
|                    | Barclays Real Estate Group 1              | 2 | 5                    | \$667,000   | \$2,184,400         | 7                          | \$2,851,400 |
|                    | Express Realty of SW Florida              |   | 4                    |             | \$2,810,390         | 4                          | \$2,810,390 |
|                    | Florida Golf Realty LLC                   | 4 | 4                    | \$1,240,000 | \$1,559,000         | 8                          | \$2,799,000 |
|                    | Southwest Properties Group                | 1 | 3                    | \$940,000   | \$1,813,900         | 4                          | \$2,753,900 |
|                    | Andrea Deane & Associates, Inc.           | 1 | 2                    | \$665,000   | \$2,067,000         | 3                          | \$2,732,000 |
|                    | Diversified Real Estate Group             | 1 | 5                    | \$530,000   | \$2,150,000         | 6                          | \$2,680,000 |
|                    | OK Realty Inc.                            | 6 | 4                    | \$1,710,800 | \$963,999           | 10                         | \$2,674,799 |
|                    | Keller Williams Florida Gulf Coast        | 1 | 3                    | \$380,000   | \$2,285,000         | 4                          | \$2,665,000 |
|                    | The New Home Spot Inc.                    |   | 3                    |             | \$2,648,000         | 3                          | \$2,648,000 |
|                    | Diamond Custom Homes Realty               | 1 |                      | \$2,625,000 |                     | 1                          | \$2,625,000 |
|                    | Seaside Properties of South Florida, Inc. | 1 | 3                    | \$1,550,000 | \$1,028,150         | 4                          | \$2,578,150 |
|                    | Naples Luxury Real Estate Group           | 3 | 2                    | \$1,694,000 | \$880,000           | 5                          | \$2,574,000 |
|                    | Naples Gold Realty LLC                    | 2 | 3                    | \$1,132,000 | \$1,427,000         | 5                          | \$2,559,000 |
|                    | Grice Realty Inc                          | 6 | 4                    | \$1,491,900 | \$1,052,000         | 10                         | \$2,543,900 |
|                    | Absolute Equity Realty Group              |   | 4                    |             | \$2,530,450         | 4                          | \$2,530,450 |
|                    | Tropical Home Realty LLC                  | 8 | 3                    | \$1,955,650 | \$542,501           | 11                         | \$2,498,151 |
|                    | A Codi Realty                             | 1 | 4                    | \$700,000   | \$1,791,000         | 5                          | \$2,491,000 |
|                    | Brand & Associates Inc.                   | 2 | 5                    | \$738,000   | \$1,730,500         | 7                          | \$2,468,500 |
|                    | Sunstream Realty, LLC                     | 4 | 2                    | \$1,105,000 | \$1,350,000         | 6                          | \$2,455,000 |
|                    | NOCO LLC                                  | 8 |                      | \$2,423,000 |                     | 8                          | \$2,423,000 |
|                    | Preview Naples Properties LLC             | 6 | 1                    | \$2,197,200 | \$190,000           | 7                          | \$2,387,200 |
|                    | Pikus Realty PA                           | 1 | 8                    | \$270,000   | \$2,104,000         | 9                          | \$2,374,000 |
|                    | EXP Realty LLC                            | 5 | 2                    | \$1,669,000 | \$674,900           | 7                          | \$2,343,900 |
|                    | James H Hayes Realty Inc                  |   | 1                    |             | \$2,300,000         | 1                          | \$2,300,000 |
|                    | Kunkle Realty, LLC                        | 5 | 4                    | \$978,750   | \$1,319,000         | 9                          | \$2,297,750 |

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**John R. Wood Properties. Inc.**  
**Section 2 - YE 2017 Closed Company Ranking by Volume NA Markets Only.xlsx**

|                    | Data                                     |   | Side                 |             | Total Count of Side | Total Sum of Closed Volume |             |
|--------------------|--|---|----------------------|-------------|---------------------|----------------------------|-------------|
|                    | Count of Side                            |   | Sum of Closed Volume |             |                     |                            |             |
| Naples Market Only | TJS Realty, Inc.                         | 1 | 2                    | \$975,000   | \$1,305,000         | 3                          | \$2,280,000 |
|                    | United Real Estate Infinity              | 2 | 5                    | \$700,000   | \$1,544,085         | 7                          | \$2,244,085 |
|                    | Anchor Real Estate                       | 1 | 6                    | \$500,000   | \$1,705,044         | 7                          | \$2,205,044 |
|                    | Wilderness of Naples Realty              | 3 | 3                    | \$936,000   | \$1,266,500         | 6                          | \$2,202,500 |
|                    | IRC International Realty Corp            | 1 | 2                    | \$234,900   | \$1,959,900         | 3                          | \$2,194,800 |
|                    | Poteet Properties, Inc.                  | 4 | 1                    | \$1,814,500 | \$363,000           | 5                          | \$2,177,500 |
|                    | Phase III Real Estate Services           | 3 | 2                    | \$1,740,500 | \$431,500           | 5                          | \$2,172,000 |
|                    | Charming Homes Realty                    | 4 | 4                    | \$1,049,000 | \$1,068,499         | 8                          | \$2,117,499 |
|                    | Menelee Realty                           | 8 | 3                    | \$1,631,462 | \$433,000           | 11                         | \$2,064,462 |
|                    | Patagonia Realty                         | 1 |                      | \$2,050,000 |                     | 1                          | \$2,050,000 |
|                    | RE 1 Advisor                             |   | 2                    |             | \$2,045,000         | 2                          | \$2,045,000 |
|                    | Wyndemere - Livingston Lakes             | 3 | 3                    | \$1,100,000 | \$927,000           | 6                          | \$2,027,000 |
|                    | America's Realty Corp of SW Fl           | 1 | 5                    | \$465,000   | \$1,552,000         | 6                          | \$2,017,000 |
|                    | Naples Beach & Bay Realty Inc            | 3 | 6                    | \$529,400   | \$1,487,285         | 9                          | \$2,016,685 |
|                    | 84 Real Estate                           | 3 | 4                    | \$811,000   | \$1,179,000         | 7                          | \$1,990,000 |
|                    | Advantage Sales & Rentals Inc            | 3 | 3                    | \$1,035,000 | \$954,000           | 6                          | \$1,989,000 |
|                    | Bar Investment Realty LLC                | 5 | 1                    | \$1,743,950 | \$244,000           | 6                          | \$1,987,950 |
|                    | Vive Florida Intl Consultants            | 3 | 4                    | \$806,000   | \$1,176,000         | 7                          | \$1,982,000 |
|                    | Abitare International                    |   | 3                    |             | \$1,970,000         | 3                          | \$1,970,000 |
|                    | Perfect Properties of Naples, Inc.       | 3 | 2                    | \$1,486,500 | \$460,000           | 5                          | \$1,946,500 |
|                    | BK Homes Realty                          | 4 | 3                    | \$714,500   | \$1,205,500         | 7                          | \$1,920,000 |
|                    | RE/MAX Dream                             | 2 | 4                    | \$412,000   | \$1,491,400         | 6                          | \$1,903,400 |
|                    | Development Realty, LC                   | 1 | 2                    | \$1,250,000 | \$633,500           | 3                          | \$1,883,500 |
|                    | SWFLA Realty LLC                         | 2 | 7                    | \$200,600   | \$1,671,500         | 9                          | \$1,872,100 |
|                    | Luxury Real Estate Group                 | 1 | 3                    | \$618,000   | \$1,227,500         | 4                          | \$1,845,500 |
|                    | Miloff Aubuchon Rlty Grp, Inc.           |   | 3                    |             | \$1,825,000         | 3                          | \$1,825,000 |
|                    | Olde Naples Real Estate, Inc.            | 1 | 3                    | \$213,000   | \$1,570,000         | 4                          | \$1,783,000 |
|                    | Premiere Advantage Real Estate           |   | 2                    |             | \$1,775,000         | 2                          | \$1,775,000 |
|                    | Bayview Realty of Florida                | 1 | 5                    | \$305,000   | \$1,449,500         | 6                          | \$1,754,500 |
|                    | ToastyinNaples.com Realty                | 4 | 5                    | \$754,800   | \$946,000           | 9                          | \$1,700,800 |
|                    | Excel Real Estate Services, Inc.         | 3 | 5                    | \$531,500   | \$1,160,500         | 8                          | \$1,692,000 |
|                    | Wordl Realty Services                    | 3 | 4                    | \$777,000   | \$905,899           | 7                          | \$1,682,899 |
|                    | Priority Properties of Florida           | 1 | 6                    | \$190,000   | \$1,489,500         | 7                          | \$1,679,500 |
|                    | Re/Max By The Beach LLC                  | 5 | 1                    | \$1,492,400 | \$185,000           | 6                          | \$1,677,400 |
|                    | ANO Realty LLC                           | 1 | 5                    | \$257,000   | \$1,415,500         | 6                          | \$1,672,500 |
|                    | Rossman Realty Group Inc                 |   | 7                    |             | \$1,663,400         | 7                          | \$1,663,400 |
|                    | Thomas & French International Properties | 3 | 3                    | \$871,000   | \$763,000           | 6                          | \$1,634,000 |
|                    | Summit Realty LLC                        | 3 | 2                    | \$1,066,000 | \$565,000           | 5                          | \$1,631,000 |
|                    | SWFL Real Estate Experts                 |   | 1                    |             | \$1,600,000         | 1                          | \$1,600,000 |

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**John R. Wood Properties. Inc.**  
**Section 2 - YE 2017 Closed Company Ranking by Volume NA Markets Only.xlsx**

|                    | Data                                  |   | Side                 |             | Total Count of Side | Total Sum of Closed Volume |
|--------------------|---------------------------------------|---|----------------------|-------------|---------------------|----------------------------|
|                    | Count of Side                         |   | Sum of Closed Volume |             |                     |                            |
| Naples Market Only |                                       |   |                      |             |                     |                            |
|                    | Fifth Town Real Estate Service        |   | 4                    |             | 4                   | \$1,577,400                |
|                    | Prime Real Estate of Naples           | 3 | 2                    | \$930,000   | 5                   | \$1,575,000                |
|                    | TSD Realty                            | 2 | 4                    | \$409,500   | 6                   | \$1,574,500                |
|                    | Golf Life Properties, LLC             |   | 4                    |             | 4                   | \$1,574,455                |
|                    | Land Solutions Inc                    | 1 | 2                    | \$413,300   | 3                   | \$1,567,100                |
|                    | Gulf Coast Investment Properties      |   | 2                    |             | 2                   | \$1,552,000                |
|                    | Prime Pic Realty LLC                  |   | 1                    |             | 1                   | \$1,550,000                |
|                    | Platinum Real Estate                  | 3 | 2                    | \$791,000   | 5                   | \$1,547,000                |
|                    | Southwest Coast Realty, Inc.          | 3 | 2                    | \$947,000   | 5                   | \$1,532,000                |
|                    | Bay Forest Real Estate Services, Inc. | 4 | 2                    | \$967,500   | 6                   | \$1,530,000                |
|                    | Gulf Pointe Properties                | 3 | 4                    | \$728,000   | 7                   | \$1,514,000                |
|                    | Eister and Company                    | 3 | 3                    | \$910,500   | 6                   | \$1,512,900                |
|                    | Bay Vision Realty                     | 3 | 3                    | \$908,500   | 6                   | \$1,508,020                |
|                    | Gateway Real Estate of Fort Myers     | 2 | 4                    | \$410,000   | 6                   | \$1,500,000                |
|                    | Gulfshore Realty Inc                  |   | 1                    |             | 1                   | \$1,497,900                |
|                    | RE/MAX Sundance Realty II             |   | 3                    |             | 3                   | \$1,491,000                |
|                    | Right Choice Realty, LLC              | 4 | 5                    | \$688,000   | 9                   | \$1,489,255                |
|                    | Realty Corp. of Naples                | 3 | 2                    | \$713,500   | 5                   | \$1,483,500                |
|                    | Naples Florida Vacation Homes         | 1 | 4                    | \$204,800   | 5                   | \$1,482,100                |
|                    | True Realty Services LLC              | 3 | 1                    | \$1,272,500 | 4                   | \$1,476,500                |
|                    | Rossi Real Estate Inc                 | 2 | 1                    | \$1,119,000 | 3                   | \$1,459,000                |
|                    | My Florida Real Estate LLC            | 3 | 2                    | \$836,000   | 5                   | \$1,450,000                |
|                    | Genta Company Realty LLC              | 2 |                      | \$1,425,000 | 2                   | \$1,425,000                |
|                    | Kim Levitan Realty                    | 1 | 1                    | \$192,000   | 2                   | \$1,412,000                |
|                    | All Florida Property Group Inc        | 5 |                      | \$1,405,000 | 5                   | \$1,405,000                |
|                    | Clyde C. Quinby Realty, Inc.          |   | 6                    |             | 6                   | \$1,382,000                |
|                    | Broadway Realty & Management I        | 5 |                      | \$1,372,000 | 5                   | \$1,372,000                |
|                    | Renaissance Realty                    |   | 1                    |             | 1                   | \$1,365,000                |
|                    | Marcuzzo Real Estate                  | 2 | 2                    | \$765,000   | 4                   | \$1,364,000                |
|                    | Carolyn Weinand Properties            | 3 | 1                    | \$579,000   | 4                   | \$1,356,000                |
|                    | Paradise Lifestyles                   | 1 | 2                    | \$130,000   | 3                   | \$1,335,000                |
|                    | Premier Properties Florida            |   | 2                    |             | 2                   | \$1,320,000                |
|                    | Fort Myers Beach Realty               | 1 | 1                    | \$167,000   | 2                   | \$1,317,000                |
|                    | KPMG Realty LLC                       | 5 |                      | \$1,309,000 | 5                   | \$1,309,000                |
|                    | RE/MAX Realty Team                    | 2 | 3                    | \$509,000   | 5                   | \$1,281,000                |
|                    | RMS Realty LLC                        | 3 | 3                    | \$526,000   | 6                   | \$1,272,000                |
|                    | Premier Florida Realty of SWFL        |   | 2                    |             | 2                   | \$1,269,000                |
|                    | Starfish Realty, Inc.                 | 1 | 2                    | \$238,500   | 3                   | \$1,253,500                |
|                    | Sellstate Achievers Realty Network    | 1 | 3                    | \$345,000   | 4                   | \$1,250,000                |

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**John R. Wood Properties. Inc.**  
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|                    | Data                                     |   | Side                 |             | Total Count of Side | Total Sum of Closed Volume |             |
|--------------------|--|---|----------------------|-------------|---------------------|----------------------------|-------------|
|                    | Count of Side                            |   | Sum of Closed Volume |             |                     |                            |             |
| Naples Market Only | Le Reve Realty, LLC                      | 1 | 1                    | \$625,000   | \$625,000           | 2                          | \$1,250,000 |
|                    | Pollard & Hedrich Realty, Inc.           |   | 4                    |             | \$1,234,900         | 4                          | \$1,234,900 |
|                    | Stewart Real Estate Company              |   | 2                    |             | \$1,230,000         | 2                          | \$1,230,000 |
|                    | Florida Home Realty Inc                  |   | 5                    |             | \$1,222,400         | 5                          | \$1,222,400 |
|                    | Costantini Realty Inc.                   | 1 | 2                    | \$412,500   | \$807,000           | 3                          | \$1,219,500 |
|                    | Select Real Estate By Stephani           | 4 |                      | \$1,208,000 |                     | 4                          | \$1,208,000 |
|                    | RL Bailey Realty                         | 1 | 1                    | \$260,000   | \$940,000           | 2                          | \$1,200,000 |
|                    | Resort Immobilien Realty Corporation     | 1 |                      | \$1,200,000 |                     | 1                          | \$1,200,000 |
|                    | Coyne Realty Inc                         | 1 |                      | \$1,200,000 |                     | 1                          | \$1,200,000 |
|                    | Clausen Properties, Inc.                 | 2 | 2                    | \$497,900   | \$690,800           | 4                          | \$1,188,700 |
|                    | Parkline Realty Associates LLC           | 1 | 3                    | \$368,000   | \$808,000           | 4                          | \$1,176,000 |
|                    | Marilee Realty                           | 3 |                      | \$1,170,000 |                     | 3                          | \$1,170,000 |
|                    | List In MLS Realty, LLC                  | 3 | 1                    | \$761,000   | \$405,000           | 4                          | \$1,166,000 |
|                    | Royal Crown Realty, LLC                  | 2 | 1                    | \$712,000   | \$450,000           | 3                          | \$1,162,000 |
|                    | Xcellence Realty Inc                     | 1 | 1                    | \$665,000   | \$495,000           | 2                          | \$1,160,000 |
|                    | Executive Premiere Realty                | 1 | 1                    | \$575,000   | \$575,000           | 2                          | \$1,150,000 |
|                    | Starlink Realty Inc                      | 3 | 1                    | \$1,035,000 | \$105,000           | 4                          | \$1,140,000 |
|                    | Match Point Realty Inc.                  | 1 | 1                    | \$335,000   | \$800,000           | 2                          | \$1,135,000 |
|                    | Elite Realty of SW FL                    | 1 | 2                    | \$450,000   | \$683,500           | 3                          | \$1,133,500 |
|                    | Wynns Realty                             | 2 | 2                    | \$630,000   | \$482,000           | 4                          | \$1,112,000 |
|                    | Bristol Properties                       |   | 2                    |             | \$1,094,900         | 2                          | \$1,094,900 |
|                    | Sellstate Priority Realty                | 2 | 3                    | \$404,000   | \$686,500           | 5                          | \$1,090,500 |
|                    | Miloff Aubuchon Realty Group             | 3 | 2                    | \$545,000   | \$528,000           | 5                          | \$1,073,000 |
|                    | Hometown Realty of SW Florida            | 3 | 1                    | \$811,000   | \$233,000           | 4                          | \$1,044,000 |
|                    | Burge Realty Group Inc                   | 2 |                      | \$1,026,000 |                     | 2                          | \$1,026,000 |
|                    | Cozy Naples Properties                   | 3 |                      | \$1,016,000 |                     | 3                          | \$1,016,000 |
|                    | Real Living Cypress Realty               | 1 | 2                    | \$265,000   | \$750,000           | 3                          | \$1,015,000 |
|                    | 81 West Brokerage Services LLC           |   | 1                    |             | \$1,000,000         | 1                          | \$1,000,000 |
|                    | Ivanova Realty LLC                       | 2 | 1                    | \$454,000   | \$540,000           | 3                          | \$994,000   |
|                    | 4 Seasons Realty LLC                     | 1 | 3                    | \$230,000   | \$751,500           | 4                          | \$981,500   |
|                    | Inactive                                 | 1 | 2                    | \$657,000   | \$315,939           | 3                          | \$972,939   |
|                    | Alliance Realty Group                    | 3 | 1                    | \$826,000   | \$145,000           | 4                          | \$971,000   |
|                    | Nationwide Residential & Commercial R.E. | 1 | 1                    | \$390,000   | \$575,900           | 2                          | \$965,900   |
|                    | Re/Max Metro II                          |   | 1                    |             | \$965,000           | 1                          | \$965,000   |
|                    | Gulf Coast Management Group              | 3 | 2                    | \$518,500   | \$444,500           | 5                          | \$963,000   |
|                    | Flaherty Realty, P.A.                    |   | 1                    |             | \$960,000           | 1                          | \$960,000   |
|                    | Kova Commercial of Naples LLC            |   | 2                    |             | \$955,000           | 2                          | \$955,000   |
|                    | Mayers Realty Group LLC                  | 1 | 1                    | \$475,000   | \$475,000           | 2                          | \$950,000   |
|                    | Porter Davis Real Estate                 | 2 | 2                    | \$450,000   | \$485,000           | 4                          | \$935,000   |

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**John R. Wood Properties. Inc.**  
**Section 2 - YE 2017 Closed Company Ranking by Volume NA Markets Only.xlsx**

|                    | Data                                  |   | Side                 |           | Total Count of Side | Total Sum of Closed Volume |
|--------------------|---------------------------------------|---|----------------------|-----------|---------------------|----------------------------|
|                    | Count of Side                         |   | Sum of Closed Volume |           |                     |                            |
| Naples Market Only | Osborne & Company, Inc                |   | 1                    |           | 1                   | \$925,000                  |
|                    | Alegna Realty                         | 2 | 1                    | \$426,900 | 3                   | \$905,900                  |
|                    | Miles Realty Group                    | 1 | 2                    | \$212,000 | 3                   | \$901,000                  |
|                    | The Keyes Company                     | 1 | 1                    | \$505,000 | 2                   | \$895,000                  |
|                    | Naples 1st Realty LLC                 |   | 2                    |           | 2                   | \$885,000                  |
|                    | P & M Property Services               | 1 | 4                    | \$135,000 | 5                   | \$883,500                  |
|                    | Florida's Realty LLC                  | 1 | 1                    | \$440,000 | 2                   | \$880,000                  |
|                    | Napoli Realty Services, LLC           | 2 | 1                    | \$483,500 | 3                   | \$878,500                  |
|                    | Century 21 First Southern Trust       | 2 | 3                    | \$424,000 | 5                   | \$875,000                  |
|                    | iList LLC                             | 2 | 1                    | \$467,000 | 3                   | \$872,000                  |
|                    | Virginia M Woody                      |   | 2                    |           | 2                   | \$870,000                  |
|                    | Silver Lakes Realty, Inc.             |   | 2                    |           | 2                   | \$866,945                  |
|                    | Medway Realty                         |   | 1                    |           | 1                   | \$860,000                  |
|                    | Royal Shell Real Estate Inc           |   | 2                    |           | 2                   | \$859,500                  |
|                    | Thompson Realty                       | 2 | 2                    | \$425,000 | 4                   | \$850,000                  |
|                    | 41 West Realty, Inc.                  |   | 1                    |           | 1                   | \$849,900                  |
|                    | Pfeifer Realty Group LLC              |   | 1                    |           | 1                   | \$845,000                  |
|                    | Florida Elite Realty Inc              | 1 | 2                    | \$272,000 | 3                   | \$842,000                  |
|                    | Swept Away Realty, Inc.               |   | 1                    |           | 1                   | \$840,000                  |
|                    | Naples Flat Fee Realty, Inc           | 2 | 1                    | \$605,000 | 3                   | \$831,000                  |
|                    | Kristine Hansen LLC                   | 1 | 2                    | \$189,500 | 3                   | \$812,400                  |
|                    | Naples Select Real Estate LLC         |   | 3                    |           | 3                   | \$807,500                  |
|                    | Lehigh Prof., Realty Serv.,Inc        | 3 |                      | \$797,350 | 3                   | \$797,350                  |
|                    | McWilliams Buckley & Associates, Inc. |   | 2                    |           | 2                   | \$797,279                  |
|                    | Palm Properties International         | 1 | 1                    | \$380,000 | 2                   | \$795,000                  |
|                    | Bay Pointe Properties                 |   | 2                    |           | 2                   | \$788,000                  |
|                    | All In One Realty Group, Inc.         | 2 |                      | \$780,000 | 2                   | \$780,000                  |
|                    | Barefoot Beach Realty Inc             |   | 1                    |           | 1                   | \$775,000                  |
|                    | Sun Royal Realty Inc                  |   | 4                    |           | 4                   | \$774,000                  |
|                    | Marc Joseph Realty                    | 2 | 1                    | \$542,000 | 3                   | \$774,000                  |
|                    | VIP Realty Group                      | 2 | 1                    | \$474,000 | 3                   | \$769,000                  |
|                    | New Century Realty Group              | 1 | 2                    | \$292,000 | 3                   | \$762,000                  |
|                    | Endless Summers Realty of SWFL        | 1 | 1                    | \$251,000 | 2                   | \$761,000                  |
|                    | Sellstate Island Properties           | 1 | 1                    | \$378,000 | 2                   | \$756,000                  |
|                    | Ad Infinitum Realty & Consult         |   | 2                    |           | 2                   | \$743,500                  |
|                    | Estates Realty                        | 2 | 1                    | \$493,900 | 3                   | \$742,900                  |
|                    | RockStar Realty LLC                   | 2 | 1                    | \$480,000 | 3                   | \$740,000                  |
|                    | B & B Realty                          |   | 3                    |           | 3                   | \$730,000                  |
|                    | Sunrise Realty Network Inc            | 1 |                      | \$730,000 | 1                   | \$730,000                  |

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**John R. Wood Properties. Inc.**  
**Section 2 - YE 2017 Closed Company Ranking by Volume NA Markets Only.xlsx**

|                    | Data                                |   | Side                 |           | Total Count of Side | Total Sum of Closed Volume |           |
|--------------------|-------------------------------------|---|----------------------|-----------|---------------------|----------------------------|-----------|
|                    | Count of Side                       |   | Sum of Closed Volume |           |                     |                            |           |
| Naples Market Only | Experience Real Estate Group        | 2 | 1                    | \$460,000 | \$257,900           | 3                          | \$717,900 |
|                    | Sandpiper Realty                    | 3 | 1                    | \$586,000 | \$130,000           | 4                          | \$716,000 |
|                    | Manuela Realty                      | 1 | 1                    | \$203,000 | \$500,000           | 2                          | \$703,000 |
|                    | US Group Realty Inc                 |   | 3                    |           | \$703,000           | 3                          | \$703,000 |
|                    | Royal Palm Realty of Naples, Inc.   |   | 1                    |           | \$700,000           | 1                          | \$700,000 |
|                    | Pascal Realty LLC                   | 1 | 1                    | \$350,000 | \$350,000           | 2                          | \$700,000 |
|                    | Nautical Realty Group Inc           |   | 1                    |           | \$699,138           | 1                          | \$699,138 |
|                    | Escape Realty Services, LLC         |   | 2                    |           | \$698,441           | 2                          | \$698,441 |
|                    | Waters Edge Real Estate LLC         | 1 | 1                    | \$262,000 | \$430,000           | 2                          | \$692,000 |
|                    | Gulf Gateway Realty Inc.            | 1 | 1                    | \$390,000 | \$300,000           | 2                          | \$690,000 |
|                    | Cliffoney Realty LLC                | 1 | 1                    | \$250,000 | \$435,000           | 2                          | \$685,000 |
|                    | WCI Realty Inc                      | 1 | 1                    | \$342,050 | \$342,050           | 2                          | \$684,100 |
|                    | Self Realty Inc                     | 1 | 1                    | \$328,500 | \$350,000           | 2                          | \$678,500 |
|                    | Eventide Realty Services LLC        | 1 | 1                    | \$415,000 | \$262,000           | 2                          | \$677,000 |
|                    | Peak Realty Partners                |   | 2                    |           | \$676,000           | 2                          | \$676,000 |
|                    | Assist 2 Sell Partners Realty       | 1 | 1                    | \$334,900 | \$334,900           | 2                          | \$669,800 |
|                    | REVirtually LLC                     | 1 | 2                    | \$254,900 | \$403,000           | 3                          | \$657,900 |
|                    | Florida Foundation Realty           |   | 1                    |           | \$655,000           | 1                          | \$655,000 |
|                    | Judah Realty                        | 1 | 1                    | \$345,000 | \$298,000           | 2                          | \$643,000 |
|                    | Surf & Turf Realty Associates       | 1 |                      | \$635,000 |                     | 1                          | \$635,000 |
|                    | Clause Real Estate, Inc.            | 1 |                      | \$634,000 |                     | 1                          | \$634,000 |
|                    | Ameriteam Realty Inc                | 1 | 1                    | \$284,900 | \$348,000           | 2                          | \$632,900 |
|                    | Asciutto Realty LLC                 | 2 |                      | \$629,000 |                     | 2                          | \$629,000 |
|                    | Young Realty Group                  | 1 | 2                    | \$160,000 | \$465,000           | 3                          | \$625,000 |
|                    | MTB Realty LLC                      | 1 | 1                    | \$310,000 | \$310,000           | 2                          | \$620,000 |
|                    | Standard Pacific of Tampa           | 1 |                      | \$615,000 |                     | 1                          | \$615,000 |
|                    | Real Estate By                      | 1 | 1                    | \$485,000 | \$122,900           | 2                          | \$607,900 |
|                    | Golden Realty & Management LLC      | 1 | 1                    | \$150,000 | \$455,000           | 2                          | \$605,000 |
|                    | Market America Realty Network       | 2 | 1                    | \$476,000 | \$127,500           | 3                          | \$603,500 |
|                    | Expert Advisors Realty Network      |   | 1                    |           | \$585,000           | 1                          | \$585,000 |
|                    | COLLIER COUNTY REALTY CORP          |   | 2                    |           | \$579,900           | 2                          | \$579,900 |
|                    | Marco Island Real Estate LLC        | 1 |                      | \$575,000 |                     | 1                          | \$575,000 |
|                    | Realty World-C Bagans 1st           | 1 | 1                    | \$285,000 | \$285,000           | 2                          | \$570,000 |
|                    | Legacy International Realty         | 1 | 1                    | \$190,000 | \$380,000           | 2                          | \$570,000 |
|                    | Belle Realty Co.                    | 2 |                      | \$570,000 |                     | 2                          | \$570,000 |
|                    | Tropical Homes of Southwest Florida |   | 2                    |           | \$568,000           | 2                          | \$568,000 |
|                    | Trianon Properties Inc              |   | 2                    |           | \$555,000           | 2                          | \$555,000 |
|                    | Baybeach Realty                     | 1 |                      | \$545,000 |                     | 1                          | \$545,000 |
|                    | Luxux SWFlorida Realty LLC          |   | 1                    |           | \$540,000           | 1                          | \$540,000 |

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**John R. Wood Properties. Inc.**  
**Section 2 - YE 2017 Closed Company Ranking by Volume NA Markets Only.xlsx**

|                    | Data                                     |   | Side                 |           | Total Count of Side | Total Sum of Closed Volume |           |
|--------------------|--|---|----------------------|-----------|---------------------|----------------------------|-----------|
|                    | Count of Side                            |   | Sum of Closed Volume |           |                     |                            |           |
| Naples Market Only | M N M Companies LLC                      | 1 | 1                    | \$280,000 | \$257,500           | 2                          | \$537,500 |
|                    | Schooner Bay Realty, Inc.                |   | 1                    |           | \$530,000           | 1                          | \$530,000 |
|                    | Coastal Realty SWFL                      |   | 2                    |           | \$528,900           | 2                          | \$528,900 |
|                    | Treeline Realty Corp                     | 1 | 1                    | \$234,900 | \$290,000           | 2                          | \$524,900 |
|                    | MAKS Realty Inc                          | 2 | 1                    | \$435,000 | \$77,500            | 3                          | \$512,500 |
|                    | Blu Oceans Realty LLC                    |   | 2                    |           | \$512,000           | 2                          | \$512,000 |
|                    | Villa Realty Group, Inc.                 |   | 2                    |           | \$508,500           | 2                          | \$508,500 |
|                    | Marquise Property Sales                  |   | 1                    |           | \$505,000           | 1                          | \$505,000 |
|                    | CD & Co Sales and Rentals Inc            | 1 | 1                    | \$252,270 | \$252,270           | 2                          | \$504,540 |
|                    | Andis Real Estate Services LLC           |   | 1                    |           | \$500,000           | 1                          | \$500,000 |
|                    | Rental Link LLC                          |   | 1                    |           | \$499,999           | 1                          | \$499,999 |
|                    | Re/Max Realty Partners                   | 1 | 1                    | \$248,000 | \$248,000           | 2                          | \$496,000 |
|                    | Coastal Breeze Properties                | 2 | 2                    | \$262,000 | \$232,000           | 4                          | \$494,000 |
|                    | Priceless Realty, Inc.                   | 2 | 1                    | \$407,000 | \$85,000            | 3                          | \$492,000 |
|                    | Right Choice Realty                      | 1 |                      | \$490,000 |                     | 1                          | \$490,000 |
|                    | Aterra Realty Associates, LLC            | 1 |                      | \$480,000 |                     | 1                          | \$480,000 |
|                    | Yerger Realty                            | 1 | 1                    | \$239,000 | \$239,000           | 2                          | \$478,000 |
|                    | Unique Properties of Naples, Inc.        | 1 |                      | \$470,000 |                     | 1                          | \$470,000 |
|                    | BLG Realty Group                         | 1 | 2                    | \$130,500 | \$339,500           | 3                          | \$470,000 |
|                    | Bogaerts International Realty            | 1 | 1                    | \$250,000 | \$220,000           | 2                          | \$470,000 |
|                    | Genice Sloan & Assoc Inc                 |   | 1                    |           | \$460,000           | 1                          | \$460,000 |
|                    | Framor Realty                            | 1 | 2                    | \$136,000 | \$323,000           | 3                          | \$459,000 |
|                    | CV Estates LLC                           |   | 1                    |           | \$457,000           | 1                          | \$457,000 |
|                    | Hovland Homes Inc                        | 1 | 1                    | \$205,000 | \$250,000           | 2                          | \$455,000 |
|                    | Ordonez Realty LLC                       | 1 | 1                    | \$225,000 | \$228,500           | 2                          | \$453,500 |
|                    | Tannasse Realty, Inc.                    | 1 | 1                    | \$225,900 | \$225,900           | 2                          | \$451,800 |
|                    | Rossmann Realty Group                    | 1 | 1                    | \$220,000 | \$220,000           | 2                          | \$440,000 |
|                    | Esquire Real Estate Services,            | 2 |                      | \$436,900 |                     | 2                          | \$436,900 |
|                    | CL Properties                            | 1 | 1                    | \$153,900 | \$280,000           | 2                          | \$433,900 |
|                    | Royal Real Estate Florida Inc            |   | 1                    |           | \$431,400           | 1                          | \$431,400 |
|                    | Focus Real Estate                        |   | 1                    |           | \$425,000           | 1                          | \$425,000 |
|                    | Woodruff Property Management             | 1 |                      | \$425,000 |                     | 1                          | \$425,000 |
|                    | Re/Max Under The Sun                     | 1 | 1                    | \$146,000 | \$265,000           | 2                          | \$411,000 |
|                    | Coast to Coast Preferred Property        |   | 1                    |           | \$407,400           | 1                          | \$407,400 |
|                    | Diversified Real Estate Group,           |   | 1                    |           | \$402,675           | 1                          | \$402,675 |
|                    | Linda Lamb & Company LLC                 |   | 1                    |           | \$400,000           | 1                          | \$400,000 |
|                    | Carlyn LLC, REALTORS                     | 1 |                      | \$398,500 |                     | 1                          | \$398,500 |
|                    | Sentry Property Management Service, Inc. |   | 2                    |           | \$396,500           | 2                          | \$396,500 |
|                    | Byowner.com                              | 1 |                      | \$395,000 |                     | 1                          | \$395,000 |

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**John R. Wood Properties. Inc.**  
**Section 2 - YE 2017 Closed Company Ranking by Volume NA Markets Only.xlsx**

|                            | Data                               |           | Side                 |           | Total Count of Side | Total Sum of Closed Volume |
|----------------------------|------------------------------------|-----------|----------------------|-----------|---------------------|----------------------------|
|                            | Count of Side                      |           | Sum of Closed Volume |           |                     |                            |
| Naples Market Only         | Florida Real Estate Services, Inc. | 1         | \$390,000            |           | 1                   | \$390,000                  |
|                            | Cyrus International Realty Cor     |           |                      | \$389,690 | 1                   | \$389,690                  |
|                            | Kaye Realty Inc.                   | 1         | \$379,900            |           | 1                   | \$379,900                  |
|                            | Bang Realty                        | 1         | \$378,076            |           | 1                   | \$378,076                  |
|                            | Realty Executives Cape Coral       | 1         | \$378,000            |           | 1                   | \$378,000                  |
|                            | Achievers Real Estate Services     | 1         | \$270,000            | \$100,000 | 2                   | \$370,000                  |
|                            | Grande Floridian Properties, Inc.  | 1         | \$197,313            | \$171,000 | 2                   | \$368,313                  |
|                            | Sterling Property Servs Realty     |           |                      | \$362,775 | 1                   | \$362,775                  |
|                            | Naples Friends & Family Realty     | 1         | \$180,000            | \$180,000 | 2                   | \$360,000                  |
|                            | Homebay Broker SE Inc              | 1         | \$360,000            |           | 1                   | \$360,000                  |
|                            | American Properties Real Estat     |           |                      | \$360,000 | 1                   | \$360,000                  |
|                            | REK Realty                         | 1         | \$360,000            |           | 1                   | \$360,000                  |
|                            | Royal Realty Investment Group      |           |                      | \$356,000 | 2                   | \$356,000                  |
|                            | Access Real Estate                 | 3         | \$350,000            |           | 3                   | \$350,000                  |
|                            | Real Edge Real Estate              | 1         | \$175,000            | \$175,000 | 2                   | \$350,000                  |
|                            | RWB Real Estate, Inc.              |           |                      | \$340,000 | 1                   | \$340,000                  |
|                            | Janeiro Realty, LLC                | 1         | \$168,800            | \$168,800 | 2                   | \$337,600                  |
|                            | Klein and Associates Realty Inc.   |           |                      | \$335,000 | 1                   | \$335,000                  |
|                            | First Step Realty Group            |           |                      | \$335,000 | 1                   | \$335,000                  |
|                            | Gulf Coast Realty Network          |           |                      | \$329,000 | 1                   | \$329,000                  |
|                            | Morris & Hunt Realty LLC           | 1         | \$325,000            |           | 1                   | \$325,000                  |
|                            | Fidelity Florida Realty Corp       | 1         | \$325,000            |           | 1                   | \$325,000                  |
|                            | Gator State Realty LLC             |           |                      | \$320,000 | 2                   | \$320,000                  |
|                            | Floridas Realty LLC                |           |                      | \$320,000 | 1                   | \$320,000                  |
|                            | Twin Metro Realty LLC              | 2         | \$315,500            |           | 2                   | \$315,500                  |
|                            | Stock Realty LLC                   |           |                      | \$315,000 | 1                   | \$315,000                  |
|                            | Venture Realty & Investments       | 1         | \$310,000            |           | 1                   | \$310,000                  |
|                            | Barrington-Grey Realty LLC         |           |                      | \$310,000 | 1                   | \$310,000                  |
|                            | In Florida Properties              | 1         | \$309,750            |           | 1                   | \$309,750                  |
|                            | Staged Homes Realty of SWFL In     | 1         | \$302,000            |           | 1                   | \$302,000                  |
|                            | Jim Green Realty                   | 1         | \$300,000            |           | 1                   | \$300,000                  |
|                            | SWFL Realty Group Corp             |           |                      | \$298,900 | 1                   | \$298,900                  |
| N.A.I. Realty              |                                    |           | \$295,500            | 1         | \$295,500           |                            |
| Cision Realty              |                                    |           | \$294,000            | 1         | \$294,000           |                            |
| Platinum Coast Real Estate |                                    |           | \$293,500            | 2         | \$293,500           |                            |
| Florida Buyer Broker       |                                    |           | \$293,000            | 1         | \$293,000           |                            |
| Right Now Realty           | 1                                  | \$290,000 |                      | 1         | \$290,000           |                            |
| Hovland, Inc.              | 1                                  | \$290,000 |                      | 1         | \$290,000           |                            |
| Sea Island Real Estate LLC |                                    |           | \$290,000            | 1         | \$290,000           |                            |

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**John R. Wood Properties. Inc.**  
**Section 2 - YE 2017 Closed Company Ranking by Volume NA Markets Only.xlsx**

|                    | Data Side                      |                      |                     |                            |           |
|--------------------|--------------------------------|----------------------|---------------------|----------------------------|-----------|
|                    | Count of Side                  | Sum of Closed Volume | Total Count of Side | Total Sum of Closed Volume |           |
| Naples Market Only | Marco Realty Associates, Inc.  | 1                    | \$289,000           | 1                          | \$289,000 |
|                    | VADA Properties                | 1                    | \$289,000           | 1                          | \$289,000 |
|                    | Green Coast Realty Inc         | 1                    | \$287,500           | 1                          | \$287,500 |
|                    | Homes Realty LLC               | 1                    | \$285,000           | 1                          | \$285,000 |
|                    | The Realty Source of Naples    | 1                    | \$285,000           | 1                          | \$285,000 |
|                    | Bohio Realty LLC               | 1                    | \$284,900           | 1                          | \$284,900 |
|                    | Vanderbilt Beach Realty        | 1                    | \$270,000           | 1                          | \$270,000 |
|                    | Innovative Properties          | 1                    | \$270,000           | 1                          | \$270,000 |
|                    | Frank Joseph Bartolotta        | 1                    | \$269,000           | 1                          | \$269,000 |
|                    | Allied International Brokers   | 1                    | \$265,000           | 1                          | \$265,000 |
|                    | Crifasi Real Estate Inc.       | 1                    | \$265,000           | 1                          | \$265,000 |
|                    | Weichert on the Gulf, Realtors | 1                    | \$262,000           | 1                          | \$262,000 |
|                    | Kevin Shelly Realty Inc        | 1                    | \$260,000           | 1                          | \$260,000 |
|                    | REMAX Distinction Realty       | 1                    | \$260,000           | 1                          | \$260,000 |
|                    | Kalar Realty Services          | 1                    | \$259,000           | 1                          | \$259,000 |
|                    | Odyssea Real Estate Group LLC  | 1                    | \$255,000           | 1                          | \$255,000 |
|                    | Nichols Realty, Inc.           | 1                    | \$255,000           | 1                          | \$255,000 |
|                    | Boca Executive Realty          | 1                    | \$255,000           | 1                          | \$255,000 |
|                    | Naples Coastal Realty Inc      | 1                    | \$255,000           | 1                          | \$255,000 |
|                    | Collier Realty & Management    | 2                    | \$252,000           | 2                          | \$252,000 |
|                    | Sposen Realty & Development    | 1                    | \$251,500           | 1                          | \$251,500 |
|                    | La Rosa Realty LLC             | 1                    | \$250,000           | 1                          | \$250,000 |
|                    | Riverside Realty Group, LLC    | 1                    | \$250,000           | 1                          | \$250,000 |
|                    | Robert Slack Fine Homes LLC    | 1                    | \$249,900           | 1                          | \$249,900 |
|                    | Pelican Bay Realty, Inc.       | 1                    | \$248,000           | 1                          | \$248,000 |
|                    | RE/MAX Results Realty          | 1                    | \$246,000           | 1                          | \$246,000 |
|                    | Listsart LLC                   | 1                    | \$246,000           | 1                          | \$246,000 |
|                    | Mayr & Company Realty          | 1                    | \$245,500           | 1                          | \$245,500 |
|                    | Shoreline Properties of SW FL  | 1                    | \$243,000           | 1                          | \$243,000 |
|                    | Florida Living Realty Group    | 1                    | \$240,000           | 1                          | \$240,000 |
|                    | Donna Carnes                   | 1                    | \$240,000           | 1                          | \$240,000 |
|                    | RE/MAX of The Islands          | 1                    | \$240,000           | 1                          | \$240,000 |
|                    | Gulf Coast Realty LLC          | 1                    | \$120,000           | 2                          | \$240,000 |
|                    | Precision Realty Services Inc  | 2                    | \$240,000           | 2                          | \$240,000 |
|                    | RFK Realty                     | 1                    | \$238,500           | 1                          | \$238,500 |
|                    | LocateHomes.com                | 1                    | \$235,000           | 1                          | \$235,000 |
|                    | Hamilton-Franklin Realty LLC   | 1                    | \$230,000           | 1                          | \$230,000 |
|                    | Encompass Property Management  | 1                    | \$225,000           | 1                          | \$225,000 |
|                    | CMC Realty                     | 1                    | \$221,500           | 1                          | \$221,500 |

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**John R. Wood Properties. Inc.**  
**Section 2 - YE 2017 Closed Company Ranking by Volume NA Markets Only.xlsx**

|                          | Data                                   |       | Side                 |                 | Total Count of Side | Total Sum of Closed Volume |                  |
|--------------------------|--|-------|----------------------|-----------------|---------------------|----------------------------|------------------|
|                          | Count of Side                          |       | Sum of Closed Volume |                 |                     |                            |                  |
| Naples Market Only       | Shore Line Realty & Associates         | 1     | \$215,000            |                 | 1                   | \$215,000                  |                  |
|                          | Altru Realty                           | 1     | \$214,000            |                 | 1                   | \$214,000                  |                  |
|                          | Joseph Michael Realty LLC              | 1     | \$210,000            |                 | 1                   | \$210,000                  |                  |
|                          | Cornerstone Real Estate Services, Inc. | 1     | \$210,000            |                 | 1                   | \$210,000                  |                  |
|                          | Beth Rose Real Estate & Auction        | 1     | \$210,000            |                 | 1                   | \$210,000                  |                  |
|                          | Sun Coast Global, Inc.                 |       |                      | 1               | \$205,000           | 1                          | \$205,000        |
|                          | Henson Luke Realty Group Int'l         | 1     | \$204,700            |                 | 1                   | \$204,700                  |                  |
|                          | Exit Gulf Coast Realty                 |       |                      | 1               | \$204,000           | 1                          | \$204,000        |
|                          | Win Realty, LLC                        | 1     | \$203,000            |                 | 1                   | \$203,000                  |                  |
|                          | Sanddollar Real Estate Corp of Naples  | 1     | \$195,000            |                 | 1                   | \$195,000                  |                  |
|                          | Heights Realty & Investments           | 1     | \$185,000            |                 | 1                   | \$185,000                  |                  |
|                          | Banyan Realty                          | 1     | \$180,000            |                 | 1                   | \$180,000                  |                  |
|                          | DIY Home Sale Services                 |       |                      | 1               | \$179,900           | 1                          | \$179,900        |
|                          | Far Florida                            | 1     | \$174,000            |                 | 1                   | \$174,000                  |                  |
|                          | Realty Redesigned                      |       |                      | 1               | \$171,400           | 1                          | \$171,400        |
|                          | Hartford Realty LLC                    |       |                      | 1               | \$165,000           | 1                          | \$165,000        |
|                          | Kaplowe Real Estate                    |       |                      | 1               | \$148,000           | 1                          | \$148,000        |
|                          | Carrera Consulting Group Inter         |       |                      | 1               | \$146,000           | 1                          | \$146,000        |
|                          | Preferred Properties Intl Inc          | 1     | \$145,000            |                 | 1                   | \$145,000                  |                  |
|                          | Qwest Florida Vertors Inc              |       |                      | 1               | \$142,000           | 1                          | \$142,000        |
|                          | Raso Realty Inc                        |       |                      | 1               | \$140,000           | 1                          | \$140,000        |
|                          | Pelletier Properties, LLC              |       |                      | 1               | \$140,000           | 1                          | \$140,000        |
|                          | Appraisal Research Corp. of Naples     | 1     | \$136,000            |                 | 1                   | \$136,000                  |                  |
|                          | Fast Action Realty Inc                 |       |                      | 1               | \$133,000           | 1                          | \$133,000        |
|                          | NextHome Advisors                      |       |                      | 1               | \$130,000           | 1                          | \$130,000        |
|                          | Worthit Realty,LLC                     |       |                      | 1               | \$130,000           | 1                          | \$130,000        |
|                          | Rome International Realty              |       |                      | 1               | \$125,000           | 1                          | \$125,000        |
|                          | Chateaux Realty                        |       |                      | 1               | \$123,000           | 1                          | \$123,000        |
|                          | Sonia Rios Realty                      | 1     | \$117,000            |                 | 1                   | \$117,000                  |                  |
|                          | Gennaro Realty Group Inc               | 1     | \$112,000            |                 | 1                   | \$112,000                  |                  |
|                          | New Horizons Real Estate Corp.         | 1     | \$110,000            |                 | 1                   | \$110,000                  |                  |
| Naples Market Only Total |  | 9,120 | 9,120                | \$5,323,214,938 | \$5,323,214,938     | 18,240                     | \$10,646,429,876 |
| Grand Total              |  | 9,120 | 9,120                | \$5,323,214,938 | \$5,323,214,938     | 18,240                     | \$10,646,429,876 |