

**John R. Wood Properties**  
**Quarterly Sold Reports**  
Quarterly Detail-Select Company

			Data Side									
			Volume		Closed Units		% of Volume		Total Volume	Total Closed Units	Total % of Volume	
Select Broker Company Name	Year Qtr	Code	L	S	L	S	L	S				
AMERIVEST	2018-1	A	\$2,654,000	\$2,767,550	14	15	0.03%	0.03%	\$5,421,550	29	0.06%	
		B	\$7,027,000	\$11,817,400	22	35	0.08%	0.13%	\$18,844,400	57	0.21%	
		C	\$2,984,500	\$4,155,000	5	7	0.03%	0.05%	\$7,139,500	12	0.08%	
		D	\$1,782,501	\$4,106,501	2	5	0.02%	0.05%	\$5,889,002	7	0.07%	
		E	\$2,883,500	\$4,400,000	2	3	0.03%	0.05%	\$7,283,500	5	0.08%	
	2018-1 Total			\$17,331,501	\$27,246,451	45	65	0.20%	0.31%	\$44,577,952	110	0.51%
	2018-2	A	\$2,628,500	\$5,094,700	14	27	0.03%	0.06%	\$7,723,200	41	0.09%	
		B	\$9,068,663	\$13,380,453	27	39	0.10%	0.15%	\$22,449,116	66	0.25%	
		C	\$2,252,000	\$2,875,000	4	5	0.03%	0.03%	\$5,127,000	9	0.06%	
		D	\$3,380,025	\$2,747,525	4	3	0.04%	0.03%	\$6,127,550	7	0.07%	
		E	\$1,560,000	\$3,085,000	1	2	0.02%	0.03%	\$4,645,000	3	0.05%	
	2018-2 Total			\$22,339,188	\$33,677,678	51	78	0.25%	0.38%	\$56,016,866	129	0.63%
	AMERIVEST Total			\$39,670,689	\$60,924,129	96	143	0.45%	0.69%	\$100,594,818	239	1.14%
	BERKSHIRE HATHAWAY FLORIDA	2018-1	A	\$7,108,250	\$5,263,200	36	26	0.08%	0.06%	\$12,371,450	62	0.14%
B			\$12,652,250	\$12,554,899	36	36	0.14%	0.14%	\$25,207,149	72	0.29%	
C			\$5,497,900	\$4,248,900	9	7	0.06%	0.05%	\$9,746,800	16	0.11%	
D			\$3,390,000	\$5,964,000	4	7	0.04%	0.07%	\$9,354,000	11	0.11%	
E			\$11,065,000	\$14,396,500	9	10	0.13%	0.16%	\$25,461,500	19	0.29%	
G			\$6,820,000	\$12,095,000	1	2	0.08%	0.14%	\$18,915,000	3	0.21%	
2018-1 Total			\$46,533,400	\$54,522,499	95	88	0.53%	0.62%	\$101,055,899	183	1.14%	
2018-2		A	\$8,277,200	\$5,558,000	46	29	0.09%	0.06%	\$13,835,200	75	0.16%	
		B	\$25,902,700	\$20,826,774	76	59	0.29%	0.24%	\$46,729,474	135	0.53%	
		C	\$12,911,400	\$9,301,365	22	16	0.15%	0.11%	\$22,212,765	38	0.25%	
		D	\$5,804,000	\$4,829,000	7	6	0.07%	0.05%	\$10,633,000	13	0.12%	
		E	\$5,400,000	\$9,358,000	4	6	0.06%	0.11%	\$14,758,000	10	0.17%	
		F	\$4,725,000	\$6,200,000	2	2	0.05%	0.07%	\$10,925,000	4	0.12%	
2018-2 Total			\$63,020,300	\$56,073,139	157	118	0.71%	0.64%	\$119,093,439	275	1.35%	
BERKSHIRE HATHAWAY FLORIDA Total			\$109,553,700	\$110,595,638	252	206	1.24%	1.25%	\$220,149,338	458	2.49%	
COLDWELL BANKER	2018-1	A	\$6,260,749	\$6,345,410	35	36	0.07%	0.07%	\$12,606,159	71	0.14%	
		B	\$27,425,649	\$19,485,300	82	58	0.31%	0.22%	\$46,910,949	140	0.53%	
		C	\$13,807,900	\$11,002,485	23	18	0.16%	0.12%	\$24,810,385	41	0.28%	
		D	\$3,349,000	\$4,078,125	4	5	0.04%	0.05%	\$7,427,125	9	0.08%	
		E	\$14,390,000	\$17,840,000	10	12	0.16%	0.20%	\$32,230,000	22	0.37%	
		F	\$12,310,000	\$14,125,000	4	4	0.14%	0.16%	\$26,435,000	8	0.30%	
		G	\$6,225,000	\$6,225,000	1	1	0.07%	0.07%	\$12,450,000	2	0.14%	
	2018-1 Total			\$83,768,298	\$79,101,320	159	134	0.95%	0.90%	\$162,869,618	293	1.85%
	2018-2	A	\$11,028,750	\$7,087,700	57	38	0.12%	0.08%	\$18,116,450	95	0.21%	
		B	\$35,958,198	\$27,538,198	108	82	0.41%	0.31%	\$63,496,396	190	0.72%	
		C	\$12,718,375	\$8,379,303	21	14	0.14%	0.09%	\$21,097,678	35	0.24%	
		D	\$8,354,300	\$8,581,000	10	10	0.09%	0.10%	\$16,935,300	20	0.19%	
		E	\$14,934,000	\$16,663,000	10	12	0.17%	0.19%	\$31,597,000	22	0.36%	
		F	\$27,175,000	\$24,960,000	10	8	0.31%	0.28%	\$52,135,000	18	0.59%	
2018-2 Total			\$118,768,623	\$99,859,201	217	165	1.35%	1.13%	\$218,627,824	382	2.48%	
COLDWELL BANKER Total			\$202,536,921	\$178,960,521	376	299	2.29%	2.03%	\$381,497,442	675	4.32%	
DOWNING FRYE	2018-1	A	\$13,551,500	\$11,980,675	71	63	0.15%	0.14%	\$25,532,175	134	0.29%	
		B	\$41,143,369	\$39,466,435	119	112	0.47%	0.45%	\$80,609,804	231	0.91%	

**John R. Wood Properties**  
**Quarterly Sold Reports**  
Quarterly Detail-Select Company

			Data		Side				Total Volume	Total Closed Units	Total % of Volume	
			Volume		Closed Units		% of Volume					
DOWNING FRYE	2018-1	C	\$31,449,950	\$34,888,824	52	58	0.36%	0.40%	\$66,338,774	110	0.75%	
		D	\$12,000,000	\$21,581,948	14	25	0.14%	0.24%	\$33,581,948	39	0.38%	
		E	\$25,277,000	\$37,137,500	20	26	0.29%	0.42%	\$62,414,500	46	0.71%	
		F	\$19,114,995	\$32,770,000	6	10	0.22%	0.37%	\$51,884,995	16	0.59%	
	2018-1 Total			\$142,536,814	\$177,825,382	282	294	1.61%	2.01%	\$320,362,196	576	3.63%
	2018-2	A	\$21,103,400	\$19,479,093	113	103	0.24%	0.22%	\$40,582,493	216	0.46%	
		B	\$67,074,127	\$58,596,035	191	167	0.76%	0.66%	\$125,670,162	358	1.42%	
		C	\$32,307,675	\$35,495,069	53	59	0.37%	0.40%	\$67,802,744	112	0.77%	
		D	\$21,822,277	\$20,209,500	25	24	0.25%	0.23%	\$42,031,777	49	0.48%	
		E	\$28,545,000	\$29,412,330	20	20	0.32%	0.33%	\$57,957,330	40	0.66%	
		F	\$38,806,400	\$44,954,450	14	16	0.44%	0.51%	\$83,760,850	30	0.95%	
	2018-2 Total			\$209,658,879	\$248,696,477	416	394	2.38%	2.82%	\$458,355,356	810	5.19%
	DOWNING FRYE Total			\$352,195,693	\$426,521,859	698	688	3.99%	4.83%	\$778,717,552	1386	8.82%
GULF COAST INTERNATIONAL PROP	2018-1	B	\$310,000	\$840,000	1	2	0.00%	0.01%	\$1,150,000	3	0.01%	
		C	\$1,239,000	\$1,729,000	2	3	0.01%	0.02%	\$2,968,000	5	0.03%	
		D	\$750,000	\$1,705,000	1	2	0.01%	0.02%	\$2,455,000	3	0.03%	
		E	\$5,445,000	\$6,705,000	4	5	0.06%	0.08%	\$12,150,000	9	0.14%	
		F	\$18,515,000	\$17,099,000	7	6	0.21%	0.19%	\$35,614,000	13	0.40%	
		G	\$23,050,000	\$19,727,500	4	3	0.26%	0.22%	\$42,777,500	7	0.48%	
	2018-1 Total			\$49,309,000	\$47,805,500	19	21	0.56%	0.54%	\$97,114,500	40	1.10%
	2018-2	A		\$450,000		2	2	0.00%	0.01%	\$450,000	2	0.01%
		B	\$1,141,950	\$1,890,000	3	5	0.01%	0.02%	\$3,031,950	8	0.03%	
		C		\$500,000		1	1	0.00%	0.01%	\$500,000	1	0.01%
		D	\$4,288,000	\$4,848,000	5	6	0.05%	0.05%	\$9,136,000	11	0.10%	
		E	\$8,898,000	\$12,945,000	6	9	0.10%	0.15%	\$21,843,000	15	0.25%	
		F	\$20,602,500	\$19,093,000	7	6	0.23%	0.22%	\$39,695,500	13	0.45%	
2018-2 Total			\$98,250,000	\$43,900,000	6	5	1.11%	0.50%	\$142,150,000	11	1.61%	
GULF COAST INTERNATIONAL PROP Total			\$182,489,450	\$131,431,500	46	55	2.07%	1.49%	\$313,920,950	101	3.56%	
JOHN R WOOD	2018-1	A	\$14,800,200	\$12,732,000	77	65	0.17%	0.14%	\$27,532,200	142	0.31%	
		B	\$50,811,800	\$37,330,624	145	107	0.58%	0.42%	\$88,142,424	252	1.00%	
		C	\$31,763,800	\$29,426,200	53	49	0.36%	0.33%	\$61,190,000	102	0.69%	
		D	\$33,281,500	\$29,751,500	38	34	0.38%	0.34%	\$63,033,000	72	0.71%	
		E	\$60,297,500	\$70,191,151	45	49	0.68%	0.80%	\$130,488,651	94	1.48%	
		F	\$53,982,000	\$80,236,252	19	27	0.61%	0.91%	\$134,218,252	46	1.52%	
		G	\$23,000,000	\$17,375,000	3	2	0.26%	0.20%	\$40,375,000	5	0.46%	
	2018-1 Total			\$267,936,800	\$277,042,727	380	333	3.04%	3.14%	\$544,979,527	713	6.17%
	2018-2	A	\$17,059,870	\$16,758,468	87	86	0.19%	0.19%	\$33,818,338	173	0.38%	
		B	\$72,155,573	\$67,493,012	201	189	0.82%	0.76%	\$139,648,585	390	1.58%	
		C	\$43,744,400	\$41,160,966	72	67	0.50%	0.47%	\$84,905,366	139	0.96%	
		D	\$34,013,000	\$27,307,305	40	33	0.39%	0.31%	\$61,320,305	73	0.69%	
		E	\$75,592,716	\$67,294,500	58	50	0.86%	0.76%	\$142,887,216	108	1.62%	
F		\$110,522,501	\$69,623,400	37	26	1.25%	0.79%	\$180,145,901	63	2.04%		
2018-2 Total			\$40,490,000	\$24,220,000	7	4	0.46%	0.27%	\$64,710,000	11	0.73%	
JOHN R WOOD Total			\$393,578,060	\$313,857,651	502	455	4.46%	3.56%	\$707,435,711	957	8.02%	
JOHN R WOOD Total			\$661,514,860	\$590,900,378	882	788	7.50%	6.69%	\$1,252,415,238	1670	14.19%	
KELLER WILLIAMS ELITE	2018-1	A	\$3,643,000	\$2,767,500	20	15	0.04%	0.03%	\$6,410,500	35	0.07%	
		B	\$13,187,300	\$9,043,000	39	27	0.15%	0.10%	\$22,230,300	66	0.25%	
		C	\$2,950,000	\$4,024,000	5	7	0.03%	0.05%	\$6,974,000	12	0.08%	

**John R. Wood Properties**  
**Quarterly Sold Reports**  
Quarterly Detail-Select Company

			Data		Side				Total Volume	Total Closed Units	Total % of Volume	
			Volume		Closed Units		% of Volume					
KELLER WILLIAMS ELITE	2018-1	D	\$1,645,000		2		0.02%	0.00%	\$1,645,000	2	0.02%	
		E	\$6,101,140	\$4,350,000	4	3	0.07%	0.05%	\$10,451,140	7	0.12%	
		F		\$3,875,000		1		0.00%	0.04%	\$3,875,000	1	0.04%
	2018-1 Total			\$27,526,440	\$24,059,500	70	53	0.31%	0.27%	\$51,585,940	123	0.58%
	2018-2	A	\$5,132,900	\$3,759,300	26	18	0.06%	0.04%	\$8,892,200	44	0.10%	
		B	\$20,541,420	\$14,571,399	59	42	0.23%	0.17%	\$35,112,819	101	0.40%	
		C	\$4,248,900	\$3,316,650	7	6	0.05%	0.04%	\$7,565,550	13	0.09%	
		D	\$1,715,000		2		0.02%	0.00%	\$1,715,000	2	0.02%	
		E	\$3,885,000	\$4,524,000	3	4	0.04%	0.05%	\$8,409,000	7	0.10%	
	2018-2 Total			\$35,523,220	\$28,271,349	97	71	0.40%	0.32%	\$63,794,569	168	0.72%
KELLER WILLIAMS ELITE Total			\$63,049,660	\$52,330,849	167	124	0.71%	0.59%	\$115,380,509	291	1.31%	
NAPLES REALTY SERVICES	2018-1	A	\$715,000	\$735,000	4	4	0.01%	0.01%	\$1,450,000	8	0.02%	
		B	\$1,975,400	\$271,400	6	1	0.02%	0.00%	\$2,246,800	7	0.03%	
		C		\$1,770,000		3		0.00%	0.02%	\$1,770,000	3	0.02%
		D	\$890,000		1		0.01%	0.00%	\$890,000	1	0.01%	
		F		\$2,200,000		1		0.00%	0.02%	\$2,200,000	1	0.02%
	2018-1 Total			\$3,580,400	\$4,976,400	11	9	0.04%	0.06%	\$8,556,800	20	0.10%
	2018-2	A	\$994,900	\$585,000	5	3	0.01%	0.01%	\$1,579,900	8	0.02%	
		B	\$1,770,000	\$3,025,000	5	8	0.02%	0.03%	\$4,795,000	13	0.05%	
		C	\$2,388,000		4		0.03%	0.00%	\$2,388,000	4	0.03%	
		D	\$1,835,000	\$850,000	2	1	0.02%	0.01%	\$2,685,000	3	0.03%	
E		\$2,450,000	\$2,595,000	2	2	0.03%	0.03%	\$5,045,000	4	0.06%		
2018-2 Total			\$9,437,900	\$14,455,000	18	16	0.11%	0.16%	\$23,892,900	34	0.27%	
NAPLES REALTY SERVICES Total			\$13,018,300	\$19,431,400	29	25	0.15%	0.22%	\$32,449,700	54	0.37%	
PREMIER SOTHEBYS	2018-1	A	\$4,674,300	\$4,989,800	24	27	0.05%	0.06%	\$9,664,100	51	0.11%	
		B	\$26,835,600	\$18,029,400	72	50	0.30%	0.20%	\$44,865,000	122	0.51%	
		C	\$20,082,000	\$14,001,500	34	22	0.23%	0.16%	\$34,083,500	56	0.39%	
		D	\$27,284,775	\$19,127,000	31	22	0.31%	0.22%	\$46,411,775	53	0.53%	
		E	\$58,455,130	\$58,318,500	42	41	0.66%	0.66%	\$116,773,630	83	1.32%	
		F	\$96,570,250	\$72,663,250	30	22	1.09%	0.82%	\$169,233,500	52	1.92%	
		G	\$39,577,500	\$66,650,000	4	7	0.45%	0.76%	\$106,227,500	11	1.20%	
	2018-1 Total			\$273,479,555	\$253,779,450	237	191	3.10%	2.88%	\$527,259,005	428	5.97%
	2018-2	A	\$7,545,850	\$8,415,700	41	45	0.09%	0.10%	\$15,961,550	86	0.18%	
		B	\$32,985,354	\$24,917,250	91	68	0.37%	0.28%	\$57,902,604	159	0.66%	
		C	\$24,689,499	\$23,713,499	40	39	0.28%	0.27%	\$48,402,998	79	0.55%	
		D	\$25,558,000	\$21,666,899	30	25	0.29%	0.25%	\$47,224,899	55	0.54%	
		E	\$78,723,610	\$62,632,900	55	44	0.89%	0.71%	\$141,356,510	99	1.60%	
F		\$112,831,500	\$93,714,000	36	30	1.28%	1.06%	\$206,545,500	66	2.34%		
2018-2 Total			\$331,388,813	\$334,680,248	301	259	3.75%	3.79%	\$666,069,061	560	7.55%	
PREMIER SOTHEBYS Total			\$604,868,368	\$588,459,698	538	450	6.85%	6.67%	\$1,193,328,066	988	13.52%	
PREMIERE PLUS REALTY COMPANY	2018-1	A	\$16,091,900	\$19,747,912	82	109	0.18%	0.22%	\$35,839,812	191	0.41%	
		B	\$38,592,428	\$55,770,953	114	165	0.44%	0.63%	\$94,363,381	279	1.07%	
		C	\$17,967,635	\$23,173,305	30	40	0.20%	0.26%	\$41,140,940	70	0.47%	
		D	\$6,738,000	\$12,753,000	8	15	0.08%	0.14%	\$19,491,000	23	0.22%	
		E	\$10,127,750	\$23,933,000	8	17	0.11%	0.27%	\$34,060,750	25	0.39%	
		F	\$15,622,500	\$12,115,125	6	5	0.18%	0.14%	\$27,737,625	11	0.31%	

**John R. Wood Properties**  
**Quarterly Sold Reports**  
Quarterly Detail-Select Company

			Data		Side				Total Closed	Total % of	
			Volume		Closed Units		% of Volume	Total Volume	Units	Volume	
PREMIERE PLUS REALTY COMPANY	2018-1 Total		\$105,140,213	\$147,493,295	248	351	1.19%	1.67%	\$252,633,508	599	2.86%
	2018-2	A	\$22,525,300	\$20,728,375	118	113	0.26%	0.23%	\$43,253,675	231	0.49%
		B	\$58,089,370	\$66,159,565	172	192	0.66%	0.75%	\$124,248,935	364	1.41%
		C	\$16,985,400	\$22,665,011	29	38	0.19%	0.26%	\$39,650,411	67	0.45%
		D	\$6,802,000	\$10,214,545	8	12	0.08%	0.12%	\$17,016,545	20	0.19%
		E	\$26,785,000	\$24,576,470	20	18	0.30%	0.28%	\$51,361,470	38	0.58%
	F	\$19,130,000	\$28,150,001	7	9	0.22%	0.32%	\$47,280,001	16	0.54%	
2018-2 Total		\$150,317,070	\$172,493,967	354	382	1.70%	1.95%	\$322,811,037	736	3.66%	
PREMIERE PLUS REALTY COMPANY Total			\$255,457,283	\$319,987,262	602	733	2.89%	3.63%	\$575,444,545	1335	6.52%
ROYAL SHELL REAL ESTATE	2018-1	A	\$3,787,492	\$2,161,000	21	12	0.04%	0.02%	\$5,948,492	33	0.07%
		B	\$8,126,800	\$6,391,400	22	20	0.09%	0.07%	\$14,518,200	42	0.16%
		C	\$5,119,000	\$6,071,000	9	10	0.06%	0.07%	\$11,190,000	19	0.13%
		D	\$4,074,500	\$3,658,750	5	4	0.05%	0.04%	\$7,733,250	9	0.09%
		E	\$8,010,000	\$11,966,630	6	8	0.09%	0.14%	\$19,976,630	14	0.23%
		F	\$3,815,000	\$5,950,000	1	2	0.04%	0.07%	\$9,765,000	3	0.11%
		G	\$7,875,000		1		0.09%	0.00%	\$7,875,000	1	0.09%
	2018-1 Total		\$40,807,792	\$36,198,780	65	56	0.46%	0.41%	\$77,006,572	121	0.87%
	2018-2	A	\$4,178,950	\$2,948,100	22	15	0.05%	0.03%	\$7,127,050	37	0.08%
		B	\$13,998,482	\$12,701,254	39	36	0.16%	0.14%	\$26,699,736	75	0.30%
		C	\$7,095,000	\$5,829,000	12	10	0.08%	0.07%	\$12,924,000	22	0.15%
		D	\$2,581,000	\$1,790,000	3	2	0.03%	0.02%	\$4,371,000	5	0.05%
		E	\$1,500,000	\$7,850,000	1	6	0.02%	0.09%	\$9,350,000	7	0.11%
	F	\$6,742,871	\$11,581,944	3	4	0.08%	0.13%	\$18,324,815	7	0.21%	
2018-2 Total		\$36,096,303	\$42,700,298	80	73	0.41%	0.48%	\$78,796,601	153	0.89%	
ROYAL SHELL REAL ESTATE Total			\$76,904,095	\$78,899,078	145	129	0.87%	0.89%	\$155,803,173	274	1.77%
WILLIAM RAVEIS	2018-1	A	\$1,433,300	\$2,850,800	8	15	0.02%	0.03%	\$4,284,100	23	0.05%
		B	\$5,973,200	\$5,964,500	17	19	0.07%	0.07%	\$11,937,700	36	0.14%
		C	\$6,696,200	\$3,045,000	11	5	0.08%	0.03%	\$9,741,200	16	0.11%
		D	\$6,107,000	\$1,795,000	7	2	0.07%	0.02%	\$7,902,000	9	0.09%
		E	\$16,750,000	\$13,753,000	12	10	0.19%	0.16%	\$30,503,000	22	0.35%
		F	\$12,975,000	\$12,839,000	4	5	0.15%	0.15%	\$25,814,000	9	0.29%
		G	\$43,475,000	\$16,250,000	5	2	0.49%	0.18%	\$59,725,000	7	0.68%
	2018-1 Total		\$93,409,700	\$56,497,300	64	58	1.06%	0.64%	\$149,907,000	122	1.70%
	2018-2	A	\$1,280,400	\$2,568,990	7	15	0.01%	0.03%	\$3,849,390	22	0.04%
		B	\$9,094,000	\$7,901,900	26	21	0.10%	0.09%	\$16,995,900	47	0.19%
		C	\$4,460,000	\$7,313,000	7	12	0.05%	0.08%	\$11,773,000	19	0.13%
		D	\$2,540,000	\$3,224,000	3	4	0.03%	0.04%	\$5,764,000	7	0.07%
		E	\$22,712,370	\$17,522,000	14	12	0.26%	0.20%	\$40,234,370	26	0.46%
		F	\$23,550,000	\$25,547,500	8	8	0.27%	0.29%	\$49,097,500	16	0.56%
G	\$76,238,615	\$48,038,615	7	4	0.86%	0.54%	\$124,277,230	11	1.41%		
2018-2 Total		\$139,875,385	\$112,116,005	72	76	1.58%	1.27%	\$251,991,390	148	2.86%	
WILLIAM RAVEIS Total			\$233,285,085	\$168,613,305	136	134	2.64%	1.91%	\$401,898,390	270	4.55%
X-other	2018-1	A	\$80,034,254	\$80,112,598	440	433	0.91%	0.91%	\$160,146,852	873	1.81%
		B	\$206,134,765	\$217,786,721	612	638	2.34%	2.47%	\$423,921,486	1250	4.80%
		C	\$94,864,380	\$95,802,051	160	162	1.07%	1.09%	\$190,666,431	322	2.16%
		D	\$42,041,763	\$36,385,465	50	43	0.48%	0.41%	\$78,427,228	93	0.89%
		E	\$203,542,214	\$159,352,953	129	107	2.31%	1.81%	\$362,895,167	236	4.11%
		F	\$171,775,882	\$150,808,000	62	56	1.95%	1.71%	\$322,583,882	118	3.65%
		G	\$24,975,000	\$36,675,000	4	6	0.28%	0.42%	\$61,650,000	10	0.70%
	2018-1 Total		\$823,368,258	\$776,922,788	1457	1445	9.33%	8.80%	\$1,600,291,046	2902	18.13%

**John R. Wood Properties**  
**Quarterly Sold Reports**  
Quarterly Detail-Select Company

			Data		Side						
			Volume		Closed Units		% of Volume		Total Volume	Total Closed Units	Total % of Volume
X-other	2018-2	A	\$97,501,664	\$103,139,508	528	555	1.10%	1.17%	\$200,641,172	1083	2.27%
		B	\$294,085,484	\$319,936,540	853	934	3.33%	3.62%	\$614,022,024	1787	6.96%
		C	\$111,007,243	\$114,697,029	186	191	1.26%	1.30%	\$225,704,272	377	2.56%
		D	\$35,556,296	\$44,911,124	43	52	0.40%	0.51%	\$80,467,420	95	0.91%
		E	\$100,442,762	\$109,535,258	74	80	1.14%	1.24%	\$209,978,020	154	2.38%
		F	\$99,811,568	\$128,078,045	32	42	1.13%	1.45%	\$227,889,613	74	2.58%
		G	\$51,190,000	\$55,845,000	7	8	0.58%	0.63%	\$107,035,000	15	1.21%
	2018-2 Total		\$789,595,017	\$876,142,504	1723	1862	8.95%	9.93%	\$1,665,737,521	3585	18.87%
X-other Total		\$1,612,963,275	\$1,653,065,292	3180	3307	18.28%	18.73%	\$3,266,028,567	6487	37.00%	
#N/A	2018-1	A		\$2,300,500		12	0.00%	0.03%	\$2,300,500	12	0.03%
		B	\$671,871	\$6,115,400	2	19	0.01%	0.07%	\$6,787,271	21	0.08%
		C		\$1,085,000		2	0.00%	0.01%	\$1,085,000	2	0.01%
		D		\$2,427,750		3	0.00%	0.03%	\$2,427,750	3	0.03%
	2018-1 Total		\$671,871	\$11,928,650	2	36	0.01%	0.14%	\$12,600,521	38	0.14%
	2018-2	A	\$1,344,150	\$4,028,900	7	22	0.02%	0.05%	\$5,373,050	29	0.06%
		B	\$2,315,959	\$5,243,900	7	16	0.03%	0.06%	\$7,559,859	23	0.09%
		C	\$1,177,000	\$739,000	2	1	0.01%	0.01%	\$1,916,000	3	0.02%
		D		\$3,070,000		4	0.00%	0.03%	\$3,070,000	4	0.03%
		E		\$3,435,000		3	0.00%	0.04%	\$3,435,000	3	0.04%
F			\$4,450,000		2	0.00%	0.05%	\$4,450,000	2	0.05%	
2018-2 Total		\$4,837,109	\$20,966,800	16	48	0.05%	0.24%	\$25,803,909	64	0.29%	
#N/A Total		\$5,508,980	\$32,895,450	18	84	0.06%	0.37%	\$38,404,430	102	0.44%	
Grand Total		\$4,413,016,359	\$4,413,016,359	7165	7165	50.00%	50.00%	\$8,826,032,718	14330	100.00%	