

John R. Wood Properties
Quarterly Sold Reports
Quarterly Breakdown

Select Broker Company Name	Year Qtr	Code	Data		Side		Total Closed Volume	Total Closed Units	
			Closed Volume		Closed Units				
			L	S	L	S			
AMERIVEST	2018-1	A	\$2,654,000	\$2,767,550	14	15	\$5,421,550	29	
		B	\$7,027,000	\$11,817,400	22	35	\$18,844,400	57	
		C	\$2,984,500	\$4,155,000	5	7	\$7,139,500	12	
		D	\$1,782,501	\$4,106,501	2	5	\$5,889,002	7	
		E	\$2,883,500	\$4,400,000	2	3	\$7,283,500	5	
		2018-1 Total		\$17,331,501	\$27,246,451	45	65	\$44,577,952	110
	2018-2	A	\$2,628,500	\$5,094,700	14	27	\$7,723,200	41	
		B	\$9,068,663	\$13,688,453	27	40	\$22,757,116	67	
		C	\$2,252,000	\$2,875,000	4	5	\$5,127,000	9	
		D	\$3,380,025	\$2,747,525	4	3	\$6,127,550	7	
		E	\$1,560,000	\$3,085,000	1	2	\$4,645,000	3	
		F	\$3,450,000	\$6,495,000	1	2	\$9,945,000	3	
		2018-2 Total		\$22,339,188	\$33,985,678	51	79	\$56,324,866	130
	2018-3	A	\$2,199,150	\$3,596,325	13	18	\$5,795,475	31	
		B	\$4,462,940	\$6,995,840	14	21	\$11,458,780	35	
		C	\$2,876,200	\$3,416,445	5	6	\$6,292,645	11	
		D	\$785,000	\$1,832,500	1	2	\$2,617,500	3	
		E	\$1,800,000	\$1,280,000	1	1	\$3,080,000	2	
		2018-3 Total		\$12,123,290	\$17,121,110	34	48	\$29,244,400	82
	AMERIVEST Total			\$51,793,979	\$78,353,239	130	192	\$130,147,218	322
	BERKSHIRE HATHAWAY FLORIDA	2018-1	A	\$7,108,250	\$5,263,200	36	26	\$12,371,450	62
B			\$12,652,250	\$12,554,899	36	36	\$25,207,149	72	
C			\$5,497,900	\$4,248,900	9	7	\$9,746,800	16	
D			\$3,390,000	\$5,964,000	4	7	\$9,354,000	11	
E			\$11,065,000	\$14,396,500	9	10	\$25,461,500	19	
F			\$6,820,000	\$12,095,000	1	2	\$18,915,000	3	
G									
		2018-1 Total		\$46,533,400	\$54,522,499	95	88	\$101,055,899	183
2018-2		A	\$8,621,100	\$5,730,000	48	30	\$14,351,100	78	
		B	\$26,317,700	\$20,826,774	77	59	\$47,144,474	136	
		C	\$12,911,400	\$9,301,365	22	16	\$22,212,765	38	
		D	\$5,804,000	\$4,829,000	7	6	\$10,633,000	13	
		E	\$5,400,000	\$9,358,000	4	6	\$14,758,000	10	
		F	\$4,725,000	\$6,200,000	2	2	\$10,925,000	4	
		2018-2 Total		\$63,779,200	\$56,245,139	160	119	\$120,024,339	279
2018-3		A	\$6,773,800	\$5,705,500	36	30	\$12,479,300	66	
		B	\$17,414,150	\$15,772,120	50	46	\$33,186,270	96	
		C	\$6,503,000	\$8,262,830	11	14	\$14,765,830	25	
		D	\$4,302,500	\$4,872,500	5	6	\$9,175,000	11	
		E	\$4,427,500	\$11,604,495	3	8	\$16,031,995	11	
		F	\$8,345,000	\$2,300,000	3	1	\$10,645,000	4	
	2018-3 Total		\$47,765,950	\$48,517,445	108	105	\$96,283,395	213	
BERKSHIRE HATHAWAY FLORIDA Total			\$158,078,550	\$159,285,083	363	312	\$317,363,633	675	
COLDWELL BANKER	2018-1	A	\$6,260,749	\$6,345,410	35	36	\$12,606,159	71	
		B	\$27,425,649	\$19,485,300	82	58	\$46,910,949	140	
		C	\$13,807,900	\$11,002,485	23	18	\$24,810,385	41	
		D	\$3,349,000	\$4,078,125	4	5	\$7,427,125	9	
		E	\$14,390,000	\$17,840,000	10	12	\$32,230,000	22	
		F	\$12,310,000	\$14,125,000	4	4	\$26,435,000	8	
		G	\$6,225,000	\$6,225,000	1	1	\$12,450,000	2	
		2018-1 Total		\$83,768,298	\$79,101,320	159	134	\$162,869,618	293
	2018-2	A	\$11,028,750	\$7,221,700	57	39	\$18,250,450	96	
		B	\$36,545,698	\$27,818,198	110	83	\$64,363,896	193	
		C	\$12,718,375	\$8,379,303	21	14	\$21,097,678	35	

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		Data		Side				
		Closed Volume		Closed Units		Total Closed Volume	Total Closed Units	
COLDWELL BANKER	2018-2	D	\$8,354,300	\$9,486,264	10	11	\$17,840,564	21
		E	\$14,934,000	\$16,663,000	10	12	\$31,597,000	22
		F	\$27,175,000	\$24,960,000	10	8	\$52,135,000	18
		G	\$8,600,000	\$6,650,000	1	1	\$15,250,000	2
	2018-2 Total		\$119,356,123	\$101,178,465	219	168	\$220,534,588	387
	2018-3	A	\$6,913,700	\$6,754,000	39	37	\$13,667,700	76
		B	\$30,749,350	\$20,363,184	89	59	\$51,112,534	148
		C	\$5,975,000	\$5,041,000	10	8	\$11,016,000	18
		D	\$5,021,500	\$5,224,000	6	6	\$10,245,500	12
		E	\$3,805,000	\$4,814,670	3	4	\$8,619,670	7
F		\$2,050,000	\$9,390,000	1	3	\$11,440,000	4	
2018-3 Total		\$54,514,550	\$51,586,854	148	117	\$106,101,404	265	
COLDWELL BANKER Total		\$257,638,971	\$231,866,639	526	419	\$489,505,610	945	
DOWNING FRYE	2018-1	A	\$13,551,500	\$11,980,675	71	63	\$25,532,175	134
		B	\$41,143,369	\$39,466,435	119	112	\$80,609,804	231
		C	\$31,449,950	\$34,888,824	52	58	\$66,338,774	110
		D	\$12,000,000	\$21,581,948	14	25	\$33,581,948	39
		E	\$25,277,000	\$37,137,500	20	26	\$62,414,500	46
		F	\$19,114,995	\$32,770,000	6	10	\$51,884,995	16
	2018-1 Total		\$142,536,814	\$177,825,382	282	294	\$320,362,196	576
	2018-2	A	\$21,427,400	\$19,644,093	115	104	\$41,071,493	219
		B	\$67,384,127	\$60,398,035	192	172	\$127,782,162	364
		C	\$32,307,675	\$35,495,069	53	59	\$67,802,744	112
		D	\$21,822,277	\$20,209,500	25	24	\$42,031,777	49
		E	\$29,920,000	\$29,412,330	21	20	\$59,332,330	41
		F	\$38,806,400	\$44,954,450	14	16	\$83,760,850	30
		G		\$40,550,000		5	\$40,550,000	5
	2018-2 Total		\$211,667,879	\$250,663,477	420	400	\$462,331,356	820
	2018-3	A	\$14,081,512	\$13,508,069	72	69	\$27,589,581	141
		B	\$41,411,427	\$39,773,590	118	111	\$81,185,017	229
		C	\$18,957,675	\$16,526,725	31	28	\$35,484,400	59
		D	\$13,567,000	\$10,237,870	16	12	\$23,804,870	28
E		\$27,222,500	\$27,051,500	19	20	\$54,274,000	39	
F		\$3,050,000	\$10,660,000	1	4	\$13,710,000	5	
G		\$5,775,000	\$6,900,000	1	1	\$12,675,000	2	
2018-3 Total		\$124,065,114	\$124,657,754	258	245	\$248,722,868	503	
DOWNING FRYE Total		\$478,269,807	\$553,146,613	960	939	\$1,031,416,420	1899	
GULF COAST INTERNATIONAL PROP	2018-1	B	\$310,000	\$840,000	1	2	\$1,150,000	3
		C	\$1,239,000	\$1,729,000	2	3	\$2,968,000	5
		D	\$750,000	\$1,705,000	1	2	\$2,455,000	3
		E	\$5,445,000	\$6,705,000	4	5	\$12,150,000	9
		F	\$18,515,000	\$17,099,000	7	6	\$35,614,000	13
		G	\$23,050,000	\$19,727,500	4	3	\$42,777,500	7
		2018-1 Total		\$49,309,000	\$47,805,500	19	21	\$97,114,500
	2018-2	A		\$450,000		2	\$450,000	2
		B	\$1,141,950	\$1,890,000	3	5	\$3,031,950	8
		C		\$500,000		1	\$500,000	1
		D	\$4,288,000	\$4,848,000	5	6	\$9,136,000	11
		E	\$8,898,000	\$13,945,000	6	10	\$22,843,000	16
		F	\$20,602,500	\$19,093,000	7	6	\$39,695,500	13
G	\$98,250,000	\$43,900,000	6	5	\$142,150,000	11		
2018-2 Total		\$133,180,450	\$84,626,000	27	35	\$217,806,450	62	
2018-3	B	\$257,000	\$934,000	1	2	\$1,191,000	3	
	C	\$1,905,000	\$1,960,000	3	3	\$3,865,000	6	

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			Data		Side			
			Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
GULF COAST INTERNATIONAL PROP	2018-3	D	\$1,625,000	\$825,000	2	1	\$2,450,000	3
		E	\$1,050,000	\$1,410,000	1	1	\$2,460,000	2
		F	\$13,875,000	\$10,990,000	4	3	\$24,865,000	7
		G	\$16,745,000	\$5,775,000	2	1	\$22,520,000	3
		2018-3 Total		\$35,457,000	\$21,894,000	13	11	\$57,351,000
GULF COAST INTERNATIONAL PROP Total			\$217,946,450	\$154,325,500	59	67	\$372,271,950	126
JOHN R WOOD	2018-1	A	\$14,800,200	\$12,732,000	77	65	\$27,532,200	142
		B	\$50,811,800	\$37,330,624	145	107	\$88,142,424	252
		C	\$31,763,800	\$29,426,200	53	49	\$61,190,000	102
		D	\$33,281,500	\$29,751,500	38	34	\$63,033,000	72
		E	\$60,297,500	\$70,191,151	45	49	\$130,488,651	94
		F	\$53,982,000	\$80,236,252	19	27	\$134,218,252	46
		G	\$23,000,000	\$17,375,000	3	2	\$40,375,000	5
	2018-1 Total		\$267,936,800	\$277,042,727	380	333	\$544,979,527	713
	2018-2	A	\$17,384,370	\$17,259,268	89	88	\$34,643,638	177
		B	\$73,094,573	\$68,470,710	203	192	\$141,565,283	395
		C	\$45,604,300	\$43,264,966	75	70	\$88,869,266	145
		D	\$34,013,000	\$27,307,305	40	33	\$61,320,305	73
		E	\$78,261,365	\$68,963,149	60	51	\$147,224,514	111
		F	\$110,522,501	\$69,623,400	37	26	\$180,145,901	63
		G	\$40,490,000	\$24,220,000	7	4	\$64,710,000	11
	2018-2 Total		\$399,370,109	\$319,108,798	511	464	\$718,478,907	975
	2018-3	A	\$11,414,400	\$9,399,941	59	50	\$20,814,341	109
		B	\$45,329,064	\$37,301,069	123	102	\$82,630,133	225
		C	\$19,787,911	\$16,799,126	33	29	\$36,587,037	62
		D	\$12,347,000	\$17,408,258	14	20	\$29,755,258	34
		E	\$29,319,000	\$35,252,415	22	25	\$64,571,415	47
		F	\$34,986,084	\$44,383,084	12	14	\$79,369,168	26
		G	\$25,850,000	\$32,330,000	3	4	\$58,180,000	7
	2018-3 Total		\$179,033,459	\$192,873,893	266	244	\$371,907,352	510
	JOHN R WOOD Total			\$846,340,368	\$789,025,418	1157	1041	\$1,635,365,786
KELLER WILLIAMS ELITE	2018-1	A	\$3,643,000	\$2,767,500	20	15	\$6,410,500	35
		B	\$13,187,300	\$9,043,000	39	27	\$22,230,300	66
		C	\$2,950,000	\$4,024,000	5	7	\$6,974,000	12
		D	\$1,645,000		2		\$1,645,000	2
		E	\$6,101,140	\$4,350,000	4	3	\$10,451,140	7
		F		\$3,875,000		1	\$3,875,000	1
	2018-1 Total		\$27,526,440	\$24,059,500	70	53	\$51,585,940	123
	2018-2	A	\$5,132,900	\$3,759,300	26	18	\$8,892,200	44
		B	\$20,953,420	\$14,571,399	60	42	\$35,524,819	102
		C	\$4,248,900	\$3,316,650	7	6	\$7,565,550	13
		D	\$1,715,000		2		\$1,715,000	2
		E	\$3,885,000	\$4,524,000	3	4	\$8,409,000	7
		F		\$2,100,000		1	\$2,100,000	1
	2018-2 Total		\$35,935,220	\$28,271,349	98	71	\$64,206,569	169
	2018-3	A	\$3,748,899	\$2,536,150	19	14	\$6,285,049	33
		B	\$11,963,000	\$9,356,000	35	27	\$21,319,000	62
		C	\$2,432,900	\$685,000	4	1	\$3,117,900	5
		D	\$815,000	\$3,300,000	1	4	\$4,115,000	5
		E	\$2,385,000	\$1,500,000	2	1	\$3,885,000	3
	2018-3 Total		\$21,344,799	\$17,377,150	61	47	\$38,721,949	108
KELLER WILLIAMS ELITE Total			\$84,806,459	\$69,707,999	229	171	\$154,514,458	400
NAPLES REALTY SERVICES	2018-1	A	\$715,000	\$735,000	4	4	\$1,450,000	8
		B	\$1,975,400	\$271,400	6	1	\$2,246,800	7

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			Data		Side				
			Closed Volume		Closed Units		Total Closed Volume	Total Closed Units	
NAPLES REALTY SERVICES	2018-1	C		\$1,770,000		3	\$1,770,000	3	
		D	\$890,000			1	\$890,000	1	
		F		\$2,200,000		1	\$2,200,000	1	
	2018-1 Total			\$3,580,400	\$4,976,400		11	\$8,556,800	20
	2018-2	A	\$994,900	\$585,000		5	3	\$1,579,900	8
		B	\$1,770,000	\$3,025,000		5	8	\$4,795,000	13
		C	\$2,388,000			4		\$2,388,000	4
		D	\$1,835,000	\$850,000		2	1	\$2,685,000	3
		E	\$2,450,000	\$2,595,000		2	2	\$5,045,000	4
		F		\$2,400,000			1	\$2,400,000	1
		G		\$5,000,000			1	\$5,000,000	1
	2018-2 Total			\$9,437,900	\$14,455,000		18	\$23,892,900	34
	2018-3	A		\$607,200			3	\$607,200	3
		B	\$1,128,000	\$1,347,000		3	4	\$2,475,000	7
C		\$2,299,995			4		\$2,299,995	4	
D		\$1,818,000	\$760,000		2	1	\$2,578,000	3	
E			\$1,137,500			1	\$1,137,500	1	
2018-3 Total			\$5,245,995	\$3,851,700		9	\$9,097,695	18	
NAPLES REALTY SERVICES Total			\$18,264,295	\$23,283,100		38	\$41,547,395	72	
PREMIER SOTHEBYS	2018-1	A	\$4,674,300	\$4,989,800		24	27	\$9,664,100	51
		B	\$26,835,600	\$18,029,400		72	50	\$44,865,000	122
		C	\$20,082,000	\$14,001,500		34	22	\$34,083,500	56
		D	\$27,284,775	\$19,127,000		31	22	\$46,411,775	53
		E	\$58,455,130	\$58,318,500		42	41	\$116,773,630	83
		F	\$96,570,250	\$72,663,250		30	22	\$169,233,500	52
		G	\$39,577,500	\$66,650,000		4	7	\$106,227,500	11
	2018-1 Total			\$273,479,555	\$253,779,450		237	\$527,259,005	428
	2018-2	A	\$7,545,850	\$8,415,700		41	45	\$15,961,550	86
		B	\$32,985,354	\$24,917,250		91	68	\$57,902,604	159
		C	\$24,689,499	\$23,713,499		40	39	\$48,402,998	79
		D	\$25,558,000	\$21,666,899		30	25	\$47,224,899	55
		E	\$78,723,610	\$62,632,900		55	44	\$141,356,510	99
		F	\$112,831,500	\$93,714,000		36	30	\$206,545,500	66
		G	\$49,055,000	\$99,620,000		8	8	\$148,675,000	16
	2018-2 Total			\$331,388,813	\$334,680,248		301	\$666,069,061	560
	2018-3	A	\$5,478,350	\$4,951,150		29	28	\$10,429,500	57
		B	\$21,000,733	\$20,461,753		59	57	\$41,462,486	116
		C	\$10,942,900	\$11,691,500		17	18	\$22,634,400	35
		D	\$14,460,500	\$13,818,032		17	16	\$28,278,532	33
		E	\$38,642,500	\$31,519,500		26	21	\$70,162,000	47
		F	\$46,562,000	\$35,470,000		15	12	\$82,032,000	27
		G	\$27,750,000	\$14,400,000		3	2	\$42,150,000	5
2018-3 Total			\$164,836,983	\$132,311,935		166	\$297,148,918	320	
PREMIER SOTHEBYS Total			\$769,705,351	\$720,771,633		704	\$1,490,476,984	1308	
PREMIERE PLUS REALTY COMPANY	2018-1	A	\$16,091,900	\$19,747,912		82	109	\$35,839,812	191
		B	\$38,592,428	\$55,770,953		114	165	\$94,363,381	279
		C	\$17,967,635	\$23,173,305		30	40	\$41,140,940	70
		D	\$6,738,000	\$12,753,000		8	15	\$19,491,000	23
		E	\$10,127,750	\$23,933,000		8	17	\$34,060,750	25
		F	\$15,622,500	\$12,115,125		6	5	\$27,737,625	11
	2018-1 Total			\$105,140,213	\$147,493,295		248	\$252,633,508	599
	2018-2	A	\$22,975,300	\$20,957,375		120	114	\$43,932,675	234
		B	\$59,534,870	\$67,836,065		177	197	\$127,370,935	374
		C	\$16,985,400	\$23,195,011		29	39	\$40,180,411	68

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			Closed Volume		Closed Units	Total Closed Volume	Total Closed Units		
PREMIERE PLUS REALTY COMPANY	2018-2	D	\$6,802,000	\$9,458,545	8	11	\$16,260,545	19	
		E	\$26,785,000	\$24,576,470	20	18	\$51,361,470	38	
		F	\$19,130,000	\$31,075,001	7	10	\$50,205,001	17	
	2018-2 Total			\$152,212,570	\$177,098,467	361	389	\$329,311,037	750
	2018-3	A	\$15,793,800	\$16,617,675	88	96	\$32,411,475	184	
		B	\$43,181,691	\$58,174,194	126	168	\$101,355,885	294	
		C	\$17,091,300	\$10,899,630	28	18	\$27,990,930	46	
		D	\$9,957,900	\$5,703,000	12	7	\$15,660,900	19	
		E	\$5,080,000	\$9,126,000	4	7	\$14,206,000	11	
		F	\$5,150,000	\$12,200,000	2	4	\$17,350,000	6	
2018-3 Total			\$96,254,691	\$112,720,499	260	300	\$208,975,190	560	
PREMIERE PLUS REALTY COMPANY Total			\$353,607,474	\$437,312,261	869	1040	\$790,919,735	1909	
ROYAL SHELL REAL ESTATE	2018-1	A	\$3,787,492	\$2,161,000	21	12	\$5,948,492	33	
		B	\$8,126,800	\$6,391,400	22	20	\$14,518,200	42	
		C	\$5,119,000	\$6,071,000	9	10	\$11,190,000	19	
		D	\$4,074,500	\$3,658,750	5	4	\$7,733,250	9	
		E	\$8,010,000	\$11,966,630	6	8	\$19,976,630	14	
		F	\$3,815,000	\$5,950,000	1	2	\$9,765,000	3	
		G	\$7,875,000		1		\$7,875,000	1	
	2018-1 Total			\$40,807,792	\$36,198,780	65	56	\$77,006,572	121
	2018-2	A	\$4,178,950	\$2,948,100	22	15	\$7,127,050	37	
		B	\$13,998,482	\$12,701,254	39	36	\$26,699,736	75	
		C	\$7,095,000	\$5,829,000	12	10	\$12,924,000	22	
		D	\$2,581,000	\$1,790,000	3	2	\$4,371,000	5	
		E	\$1,500,000	\$7,850,000	1	6	\$9,350,000	7	
		F	\$6,742,871	\$11,581,944	3	4	\$18,324,815	7	
	2018-2 Total			\$36,096,303	\$42,700,298	80	73	\$78,796,601	153
	2018-3	A	\$2,640,999	\$3,424,700	15	19	\$6,065,699	34	
		B	\$4,788,700	\$7,853,200	14	22	\$12,641,900	36	
		C	\$4,499,450	\$3,662,000	8	6	\$8,161,450	14	
		D	\$957,500	\$4,287,500	1	5	\$5,245,000	6	
E		\$4,988,000	\$3,911,500	4	3	\$8,899,500	7		
F		\$2,249,000	\$5,149,000	1	2	\$7,398,000	3		
2018-3 Total			\$20,123,649	\$28,287,900	43	57	\$48,411,549	100	
ROYAL SHELL REAL ESTATE Total			\$97,027,744	\$107,186,978	188	186	\$204,214,722	374	
WILLIAM RAVEIS	2017-4	A	\$197,500		1		\$197,500	1	
	2017-4 Total			\$197,500		1	\$197,500	1	
	2018-1	A	\$1,433,300	\$2,850,800	8	15	\$4,284,100	23	
		B	\$5,973,200	\$5,964,500	17	19	\$11,937,700	36	
		C	\$6,696,200	\$3,045,000	11	5	\$9,741,200	16	
		D	\$6,107,000	\$1,795,000	7	2	\$7,902,000	9	
		E	\$16,750,000	\$13,753,000	12	10	\$30,503,000	22	
		F	\$12,975,000	\$12,839,000	4	5	\$25,814,000	9	
		G	\$43,475,000	\$16,250,000	5	2	\$59,725,000	7	
	2018-1 Total			\$93,409,700	\$56,497,300	64	58	\$149,907,000	122
	2018-2	A	\$1,280,400	\$2,568,990	7	15	\$3,849,390	22	
		B	\$9,094,000	\$8,231,900	26	22	\$17,325,900	48	
		C	\$4,460,000	\$7,313,000	7	12	\$11,773,000	19	
		D	\$2,540,000	\$3,224,000	3	4	\$5,764,000	7	
		E	\$22,712,370	\$17,522,000	14	12	\$40,234,370	26	
		F	\$26,475,000	\$25,547,500	9	8	\$52,022,500	17	
G		\$76,238,615	\$48,038,615	7	4	\$124,277,230	11		
2018-2 Total			\$142,800,385	\$112,446,005	73	77	\$255,246,390	150	
2018-3	A	\$2,068,900	\$1,306,650	12	8	\$3,375,550	20		

John R. Wood Properties
Quarterly Sold Reports
Quarterly Breakdown

			Data		Side			
			Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
WILLIAM RAVEIS	2018-3	B	\$6,483,000	\$7,567,500	18	21	\$14,050,500	39
		C	\$1,674,198	\$3,235,000	3	5	\$4,909,198	8
		D	\$5,125,905	\$6,065,655	6	7	\$11,191,560	13
		E	\$15,710,000	\$6,847,500	12	6	\$22,557,500	18
		F	\$20,925,000	\$4,500,000	6	1	\$25,425,000	7
		G	\$10,650,000		1		\$10,650,000	1
		2018-3 Total		\$62,637,003	\$29,522,305	58	48	\$92,159,308
	WILLIAM RAVEIS Total			\$299,044,588	\$198,465,610	196	183	\$497,510,198
X-Other	2017-2	C	\$535,000	\$535,000	1	1	\$1,070,000	2
	2017-2 Total		\$535,000	\$535,000	1	1	\$1,070,000	2
	2017-4	A		\$197,500		1	\$197,500	1
	2017-4 Total			\$197,500		1	\$197,500	1
	2018-1	A	\$80,034,254	\$80,112,598	440	433	\$160,146,852	873
		B	\$206,134,765	\$217,786,721	612	638	\$423,921,486	1250
		C	\$94,864,380	\$95,802,051	160	162	\$190,666,431	322
		D	\$42,041,763	\$36,385,465	50	43	\$78,427,228	93
		E	\$203,542,214	\$159,352,953	129	107	\$362,895,167	236
		F	\$171,775,882	\$150,808,000	62	56	\$322,583,882	118
		G	\$24,975,000	\$36,675,000	4	6	\$61,650,000	10
	2018-1 Total		\$823,368,258	\$776,922,788	1457	1445	\$1,600,291,046	2902
	2018-2	A	\$99,230,092	\$104,800,036	537	564	\$204,030,128	1101
		B	\$299,012,009	\$323,983,065	868	946	\$622,995,074	1814
		C	\$112,937,165	\$116,601,851	189	194	\$229,539,016	383
		D	\$35,556,296	\$45,667,124	43	53	\$81,223,420	96
		E	\$100,442,762	\$110,910,258	74	81	\$211,353,020	155
		F	\$99,811,568	\$128,078,045	32	42	\$227,889,613	74
		G	\$51,190,000	\$55,845,000	7	8	\$107,035,000	15
	2018-2 Total		\$798,179,892	\$885,885,379	1750	1888	\$1,684,065,271	3638
	2018-3	A	\$76,626,379	\$78,401,632	422	427	\$155,028,011	849
		B	\$236,221,757	\$233,486,795	692	688	\$469,708,552	1380
		C	\$79,078,121	\$85,074,636	132	142	\$164,152,757	274
		D	\$32,981,682	\$30,361,180	38	35	\$63,342,862	73
E		\$54,323,891	\$51,678,311	39	37	\$106,002,202	76	
F		\$59,546,181	\$68,333,181	21	24	\$127,879,362	45	
G		\$25,480,000	\$40,545,000	4	5	\$66,025,000	9	
2018-3 Total		\$564,258,011	\$587,880,735	1348	1358	\$1,152,138,746	2706	
X-Other Total			\$2,186,341,161	\$2,251,421,402	4556	4693	\$4,437,762,563	9249
#N/A	2018-1	A		\$2,300,500		12	\$2,300,500	12
		B	\$671,871	\$6,115,400	2	19	\$6,787,271	21
		C		\$1,085,000		2	\$1,085,000	2
		D		\$2,427,750		3	\$2,427,750	3
	2018-1 Total		\$671,871	\$11,928,650	2	36	\$12,600,521	38
	2018-2	A	\$1,393,650	\$4,387,900	7	24	\$5,781,550	31
		B	\$2,701,157	\$5,243,900	8	16	\$7,945,057	24
		C	\$1,926,000	\$739,000	3	1	\$2,665,000	4
		D	\$905,264	\$3,070,000	1	4	\$3,975,264	5
		E		\$3,435,000		3	\$3,435,000	3
		F		\$4,450,000		2	\$4,450,000	2
	2018-2 Total		\$6,926,071	\$21,325,800	19	50	\$28,251,871	69
	2018-3	A	\$1,977,000	\$2,907,897	11	16	\$4,884,897	27
		B	\$5,294,500	\$10,299,067	16	30	\$15,593,567	46
C		\$1,254,500	\$8,024,258	2	13	\$9,278,758	15	
D		\$2,576,008	\$1,645,000	3	2	\$4,221,008	5	
E		\$3,925,000	\$5,545,000	3	4	\$9,470,000	7	

John R. Wood Properties
Quarterly Sold Reports
 Quarterly Breakdown

			Data		Side			
			Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
#N/A	2018-3	F	\$6,637,000		2		\$6,637,000	2
		G		\$12,300,000		1	\$12,300,000	1
	2018-3 Total		\$21,664,008	\$40,721,222	37	66	\$62,385,230	103
#N/A Total			\$29,261,950	\$73,975,672	58	152	\$103,237,622	210
Grand Total			\$5,848,127,147	\$5,848,127,147	10033	10033	\$11,696,254,294	20066