

John R. Wood Properties
YE 2018 Quarterly NA-BN-ES Sold Reports
Select Company Quarterly

			Data		Side						
Select Broker Company Name	Year Qtr	Code	Sum of SELL PRICE		Count of Side		Total Sum of SELL PRICE	Total Count of Side			
			L	S	L	S					
AMERIVEST	2018-1	A	\$ 2,654,000	\$ 2,767,550	14	15	\$ 5,421,550	29			
		B	\$ 7,027,000	\$ 11,430,400	22	34	\$ 18,457,400	56			
		C	\$ 2,984,500	\$ 4,155,000	5	7	\$ 7,139,500	12			
		D	\$ 1,782,501	\$ 4,106,501	2	5	\$ 5,889,002	7			
		E	\$ 2,883,500	\$ 4,400,000	2	3	\$ 7,283,500	5			
		2018-1 Total		\$ 17,331,501	\$ 26,859,451	45	64	\$ 44,190,952	109		
	2018-2	A	\$ 2,628,500	\$ 5,094,700	14	27	\$ 7,723,200	41			
		B	\$ 9,068,663	\$ 13,688,453	27	40	\$ 22,757,116	67			
		C	\$ 2,252,000	\$ 2,875,000	4	5	\$ 5,127,000	9			
		D	\$ 3,380,025	\$ 2,747,525	4	3	\$ 6,127,550	7			
		E	\$ 1,560,000	\$ 3,085,000	1	2	\$ 4,645,000	3			
		F	\$ 3,450,000	\$ 6,495,000	1	2	\$ 9,945,000	3			
		2018-2 Total		\$ 22,339,188	\$ 33,985,678	51	79	\$ 56,324,866	130		
	2018-3	A	\$ 2,281,150	\$ 3,596,325	14	18	\$ 5,877,475	32			
		B	\$ 4,462,940	\$ 7,000,840	14	21	\$ 11,463,780	35			
		C	\$ 2,876,200	\$ 3,416,445	5	6	\$ 6,292,645	11			
		D	\$ 785,000	\$ 1,832,500	1	2	\$ 2,617,500	3			
		E	\$ 1,800,000	\$ 1,280,000	1	1	\$ 3,080,000	2			
		2018-3 Total		\$ 12,205,290	\$ 17,126,110	35	48	\$ 29,331,400	83		
	2018-4	A	\$ 2,930,075	\$ 3,474,800	17	18	\$ 6,404,875	35			
		B	\$ 6,125,500	\$ 7,408,500	17	22	\$ 13,534,000	39			
		C	\$ 3,083,000	\$ 1,879,000	5	3	\$ 4,962,000	8			
		D		\$ 1,598,000		2	\$ 1,598,000	2			
		E	\$ 1,175,000	\$ 3,025,000	1	2	\$ 4,200,000	3			
		F	\$ 2,100,000		1		\$ 2,100,000	1			
		2018-4 Total		\$ 15,413,575	\$ 17,385,300	41	47	\$ 32,798,875	88		
AMERIVEST Total			\$ 67,289,554	\$ 95,356,539	172	238	\$ 162,646,093	410			

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Select Broker Company Name	Year Qtr	Code	Data		Side		Total Sum of SELL PRICE	Total Count of Side
			Sum of SELL PRICE		Count of Side			
			L	S	L	S		
BERKSHIRE HATHAWAY FLORIDA	2018-1	A	\$ 7,108,250	\$ 5,263,200	36	26	\$ 12,371,450	62
		B	\$ 12,652,250	\$ 12,554,899	36	36	\$ 25,207,149	72
		C	\$ 5,497,900	\$ 4,248,900	9	7	\$ 9,746,800	16
		D	\$ 3,390,000	\$ 5,964,000	4	7	\$ 9,354,000	11
		E	\$ 11,065,000	\$ 14,396,500	9	10	\$ 25,461,500	19
		G	\$ 6,820,000	\$ 12,095,000	1	2	\$ 18,915,000	3
		2018-1 Total		\$ 46,533,400	\$ 54,522,499	95	88	\$ 101,055,899
	2018-2	A	\$ 8,621,100	\$ 5,730,000	48	30	\$ 14,351,100	78
		B	\$ 26,317,700	\$ 20,826,774	77	59	\$ 47,144,474	136
		C	\$ 12,911,400	\$ 9,301,365	22	16	\$ 22,212,765	38
		D	\$ 5,804,000	\$ 4,829,000	7	6	\$ 10,633,000	13
		E	\$ 5,400,000	\$ 9,358,000	4	6	\$ 14,758,000	10
		F	\$ 4,725,000	\$ 6,200,000	2	2	\$ 10,925,000	4
	2018-2 Total		\$ 63,779,200	\$ 56,245,139	160	119	\$ 120,024,339	279
	2018-3	A	\$ 6,773,800	\$ 5,705,500	36	30	\$ 12,479,300	66
		B	\$ 17,699,150	\$ 15,772,120	51	46	\$ 33,471,270	97
		C	\$ 6,503,000	\$ 8,262,830	11	14	\$ 14,765,830	25
		D	\$ 4,302,500	\$ 4,872,500	5	6	\$ 9,175,000	11
		E	\$ 4,427,500	\$ 11,604,495	3	8	\$ 16,031,995	11
		F	\$ 8,345,000	\$ 2,300,000	3	1	\$ 10,645,000	4
	2018-3 Total		\$ 48,050,950	\$ 48,517,445	109	105	\$ 96,568,395	214
	2018-4	A	\$ 4,746,750	\$ 5,308,400	25	28	\$ 10,055,150	53
		B	\$ 14,016,399	\$ 16,361,000	42	45	\$ 30,377,399	87
C		\$ 3,130,000	\$ 6,443,680	5	11	\$ 9,573,680	16	
D		\$ 2,415,000	\$ 3,404,900	3	4	\$ 5,819,900	7	
E		\$ 3,580,000	\$ 1,100,000	3	1	\$ 4,680,000	4	
F			\$ 11,410,560		4	\$ 11,410,560	4	
2018-4 Total		\$ 27,888,149	\$ 44,028,540	78	93	\$ 71,916,689	171	
BERKSHIRE HATHAWAY FLORIDA Total		\$ 186,251,699	\$ 203,313,623	442	405	\$ 389,565,322	847	

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Select Broker Company Name	Year Qtr	Code	Sum of SELL PRICE		Count of Side		Total Sum of SELL PRICE	Total Count of Side			
			L	S	L	S					
COLDWELL BANKER	2018-1	A	\$ 6,260,749	\$ 6,345,410	35	36	\$ 12,606,159	71			
		B	\$ 27,425,649	\$ 19,485,300	82	58	\$ 46,910,949	140			
		C	\$ 13,807,900	\$ 11,002,485	23	18	\$ 24,810,385	41			
		D	\$ 3,349,000	\$ 4,078,125	4	5	\$ 7,427,125	9			
		E	\$ 14,390,000	\$ 17,840,000	10	12	\$ 32,230,000	22			
		F	\$ 12,310,000	\$ 14,125,000	4	4	\$ 26,435,000	8			
		G	\$ 6,225,000	\$ 6,225,000	1	1	\$ 12,450,000	2			
		2018-1 Total		\$ 83,768,298	\$ 79,101,320	159	134	\$ 162,869,618	293		
		2018-2	A	\$ 11,028,750	\$ 7,221,700	57	39	\$ 18,250,450	96		
			B	\$ 36,545,698	\$ 27,818,198	110	83	\$ 64,363,896	193		
			C	\$ 12,718,375	\$ 8,379,303	21	14	\$ 21,097,678	35		
			D	\$ 8,354,300	\$ 9,486,264	10	11	\$ 17,840,564	21		
			E	\$ 14,934,000	\$ 16,663,000	10	12	\$ 31,597,000	22		
			F	\$ 27,175,000	\$ 24,960,000	10	8	\$ 52,135,000	18		
			G	\$ 8,600,000	\$ 6,650,000	1	1	\$ 15,250,000	2		
		2018-2 Total		\$ 119,356,123	\$ 101,178,465	219	168	\$ 220,534,588	387		
		2018-3	A	\$ 6,913,700	\$ 6,754,000	39	37	\$ 13,667,700	76		
			B	\$ 31,033,350	\$ 20,363,184	90	59	\$ 51,396,534	149		
			C	\$ 5,975,000	\$ 5,051,000	10	8	\$ 11,026,000	18		
			D	\$ 5,021,500	\$ 5,224,000	6	6	\$ 10,245,500	12		
			E	\$ 3,805,000	\$ 4,814,670	3	4	\$ 8,619,670	7		
			F	\$ 2,050,000	\$ 9,390,000	1	3	\$ 11,440,000	4		
		2018-3 Total		\$ 54,798,550	\$ 51,596,854	149	117	\$ 106,395,404	266		
		2018-4	A	\$ 6,854,674	\$ 5,474,831	38	30	\$ 12,329,505	68		
			B	\$ 27,248,349	\$ 17,409,980	82	50	\$ 44,658,329	132		
			C	\$ 9,586,000	\$ 8,385,000	16	14	\$ 17,971,000	30		
			D	\$ 4,200,000	\$ 3,997,500	5	5	\$ 8,197,500	10		
			E	\$ 8,800,000	\$ 16,500,250	6	11	\$ 25,300,250	17		
			F	\$ 12,240,000	\$ 13,540,000	4	5	\$ 25,780,000	9		
	2018-4 Total		\$ 68,929,023	\$ 65,307,561	151	115	\$ 134,236,584	266			
COLDWELL BANKER Total			\$ 326,851,994	\$ 297,184,200	678	534	\$ 624,036,194	1212			

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DOWNING FRYE	2018-1	A	\$ 13,551,500	\$ 11,980,675	71	63	\$ 25,532,175	134			
		B	\$ 41,143,369	\$ 39,466,435	119	112	\$ 80,609,804	231			
		C	\$ 31,449,950	\$ 34,888,824	52	58	\$ 66,338,774	110			
		D	\$ 12,000,000	\$ 21,581,948	14	25	\$ 33,581,948	39			
		E	\$ 25,277,000	\$ 37,137,500	20	26	\$ 62,414,500	46			
		F	\$ 19,114,995	\$ 32,770,000	6	10	\$ 51,884,995	16			
		2018-1 Total		\$ 142,536,814	\$ 177,825,382	282	294	\$ 320,362,196	576		
		2018-2	A	\$ 21,427,400	\$ 19,644,093	115	104	\$ 41,071,493	219		
			B	\$ 67,384,127	\$ 60,825,535	192	173	\$ 128,209,662	365		
			C	\$ 32,417,675	\$ 35,595,069	53	59	\$ 68,012,744	112		
			D	\$ 21,822,277	\$ 20,209,500	25	24	\$ 42,031,777	49		
			E	\$ 29,920,000	\$ 29,412,330	21	20	\$ 59,332,330	41		
			F	\$ 38,806,400	\$ 44,954,450	14	16	\$ 83,760,850	30		
			G		\$ 40,550,000		5	\$ 40,550,000	5		
		2018-2 Total		\$ 211,777,879	\$ 251,190,977	420	401	\$ 462,968,856	821		
		2018-3	A	\$ 14,311,512	\$ 13,328,069	73	68	\$ 27,639,581	141		
			B	\$ 41,760,427	\$ 39,778,590	119	111	\$ 81,539,017	230		
			C	\$ 18,957,675	\$ 16,526,725	31	28	\$ 35,484,400	59		
			D	\$ 13,567,000	\$ 10,237,870	16	12	\$ 23,804,870	28		
			E	\$ 27,222,500	\$ 28,287,500	19	21	\$ 55,510,000	40		
			F	\$ 3,050,000	\$ 10,660,000	1	4	\$ 13,710,000	5		
			G	\$ 5,775,000	\$ 6,900,000	1	1	\$ 12,675,000	2		
		2018-3 Total		\$ 124,644,114	\$ 125,718,754	260	245	\$ 250,362,868	505		
		2018-4	A	\$ 11,759,068	\$ 8,444,800	61	46	\$ 20,203,868	107		
			B	\$ 36,444,740	\$ 36,594,355	103	105	\$ 73,039,095	208		
			C	\$ 27,783,850	\$ 24,864,495	46	40	\$ 52,648,345	86		
			D	\$ 11,378,925	\$ 11,110,500	14	13	\$ 22,489,425	27		
	E		\$ 20,302,150	\$ 21,161,375	15	15	\$ 41,463,525	30			
	F		\$ 20,610,000	\$ 13,575,000	8	5	\$ 34,185,000	13			
	G			\$ 15,550,000		2	\$ 15,550,000	2			
	2018-4 Total		\$ 128,278,733	\$ 131,300,525	247	226	\$ 259,579,258	473			
DOWNING FRYE Total			\$ 607,237,540	\$ 686,035,638	1209	1166	\$ 1,293,273,178	2375			

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			L	S	L	S		
FORREST	2018-4	A		\$ 192,000	1		\$ 192,000	1
	2018-4 Total			\$ 192,000	1		\$ 192,000	1
FORREST Total				\$ 192,000	1		\$ 192,000	1

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			Sum of SELL PRICE		Count of Side				
			L	S	L	S			
GULF COAST INTERNATIONAL PROP	2018-1	B	\$ 310,000	\$ 840,000	1	2	\$ 1,150,000	3	
		C	\$ 1,239,000	\$ 1,729,000	2	3	\$ 2,968,000	5	
		D	\$ 750,000	\$ 1,705,000	1	2	\$ 2,455,000	3	
		E	\$ 5,445,000	\$ 6,705,000	4	5	\$ 12,150,000	9	
		F	\$ 18,515,000	\$ 17,099,000	7	6	\$ 35,614,000	13	
		G	\$ 23,050,000	\$ 19,727,500	4	3	\$ 42,777,500	7	
		2018-1 Total			\$ 49,309,000	\$ 47,805,500	19	21	\$ 97,114,500
	2018-2	A			\$ 450,000		2	\$ 450,000	2
		B	\$ 1,141,950	\$ 1,890,000	3	5	\$ 3,031,950	8	
		C		\$ 500,000		1	\$ 500,000	1	
		D	\$ 4,288,000	\$ 4,848,000	5	6	\$ 9,136,000	11	
		E	\$ 8,898,000	\$ 13,945,000	6	10	\$ 22,843,000	16	
		F	\$ 20,602,500	\$ 19,093,000	7	6	\$ 39,695,500	13	
		G	\$ 98,250,000	\$ 43,900,000	6	5	\$ 142,150,000	11	
	2018-2 Total			\$ 133,180,450	\$ 84,626,000	27	35	\$ 217,806,450	62
	2018-3	B	\$ 257,000	\$ 934,000	1	2	\$ 1,191,000	3	
		C	\$ 1,905,000	\$ 1,960,000	3	3	\$ 3,865,000	6	
		D	\$ 1,625,000	\$ 825,000	2	1	\$ 2,450,000	3	
		E	\$ 1,050,000	\$ 1,410,000	1	1	\$ 2,460,000	2	
		F	\$ 13,875,000	\$ 10,990,000	4	3	\$ 24,865,000	7	
		G	\$ 16,745,000	\$ 5,775,000	2	1	\$ 22,520,000	3	
		2018-3 Total			\$ 35,457,000	\$ 21,894,000	13	11	\$ 57,351,000
	2018-4	A	\$ 215,000	\$ 430,000	1	2	\$ 645,000	3	
		B		\$ 2,302,500		6	\$ 2,302,500	6	
		C	\$ 1,205,000	\$ 625,000	2	1	\$ 1,830,000	3	
		D	\$ 912,500		1		\$ 912,500	1	
		E	\$ 2,900,000	\$ 6,309,000	2	4	\$ 9,209,000	6	
F		\$ 14,568,000	\$ 17,106,500	5	5	\$ 31,674,500	10		
G		\$ 36,000,000	\$ 12,450,000	3	2	\$ 48,450,000	5		
2018-4 Total			\$ 55,800,500	\$ 39,223,000	14	20	\$ 95,023,500	34	
GULF COAST INTERNATIONAL PROP Total			\$ 273,746,950	\$ 193,548,500	73	87	\$ 467,295,450	160	

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			L	S	L	S					
JOHN R WOOD	2018-1	A	\$ 14,800,200	\$ 12,732,000	77	65	\$ 27,532,200	142			
		B	\$ 50,811,800	\$ 37,340,624	145	107	\$ 88,152,424	252			
		C	\$ 31,763,800	\$ 29,426,200	53	49	\$ 61,190,000	102			
		D	\$ 33,281,500	\$ 29,751,500	38	34	\$ 63,033,000	72			
		E	\$ 60,297,500	\$ 70,191,151	45	49	\$ 130,488,651	94			
		F	\$ 53,982,000	\$ 80,236,252	19	27	\$ 134,218,252	46			
		G	\$ 23,000,000	\$ 17,375,000	3	2	\$ 40,375,000	5			
		2018-1 Total		\$ 267,936,800	\$ 277,052,727	380	333	\$ 544,989,527	713		
		2018-2	A	\$ 17,384,370	\$ 17,396,768	89	89	\$ 34,781,138	178		
			B	\$ 73,094,573	\$ 68,470,710	203	192	\$ 141,565,283	395		
			C	\$ 45,604,300	\$ 43,264,966	75	70	\$ 88,869,266	145		
			D	\$ 34,013,000	\$ 27,307,305	40	33	\$ 61,320,305	73		
			E	\$ 78,261,365	\$ 68,963,149	60	51	\$ 147,224,514	111		
			F	\$ 110,522,501	\$ 69,623,400	37	26	\$ 180,145,901	63		
			G	\$ 40,490,000	\$ 24,220,000	7	4	\$ 64,710,000	11		
		2018-2 Total		\$ 399,370,109	\$ 319,246,298	511	465	\$ 718,616,407	976		
		2018-3	A	\$ 11,859,400	\$ 9,609,941	61	51	\$ 21,469,341	112		
			B	\$ 46,600,064	\$ 39,409,154	127	108	\$ 86,009,218	235		
			C	\$ 20,535,411	\$ 17,445,321	34	30	\$ 37,980,732	64		
			D	\$ 13,222,000	\$ 18,213,258	15	21	\$ 31,435,258	36		
			E	\$ 34,274,000	\$ 37,502,415	26	27	\$ 71,776,415	53		
			F	\$ 41,623,084	\$ 44,383,084	14	14	\$ 86,006,168	28		
			G	\$ 25,850,000	\$ 32,330,000	3	4	\$ 58,180,000	7		
		2018-3 Total		\$ 193,963,959	\$ 198,893,173	280	255	\$ 392,857,132	535		
		2018-4	A	\$ 10,826,000	\$ 8,634,689	59	45	\$ 19,460,689	104		
			B	\$ 41,362,050	\$ 40,833,300	118	117	\$ 82,195,350	235		
			C	\$ 31,142,098	\$ 29,368,970	51	49	\$ 60,511,068	100		
			D	\$ 16,030,500	\$ 12,420,353	19	14	\$ 28,450,853	33		
			E	\$ 54,110,500	\$ 41,945,500	38	30	\$ 96,056,000	68		
	F		\$ 22,704,000	\$ 41,979,000	9	16	\$ 64,683,000	25			
	G		\$ 7,900,000	\$ 13,600,000	1	2	\$ 21,500,000	3			
	2018-4 Total		\$ 184,075,148	\$ 188,781,812	295	273	\$ 372,856,960	568			
JOHN R WOOD Total			\$ 1,045,346,016	\$ 983,974,010	1466	1326	\$ 2,029,320,026	2792			

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KELLER WILLIAMS ELITE	2018-1	A	\$ 3,643,000	\$ 2,767,500	20	15	\$ 6,410,500	35	
		B	\$ 13,187,300	\$ 9,043,000	39	27	\$ 22,230,300	66	
		C	\$ 2,950,000	\$ 4,024,000	5	7	\$ 6,974,000	12	
		D	\$ 1,645,000		2		\$ 1,645,000	2	
		E	\$ 6,101,140	\$ 4,350,000	4	3	\$ 10,451,140	7	
		F		\$ 3,875,000		1	\$ 3,875,000	1	
		2018-1 Total		\$ 27,526,440	\$ 24,059,500	70	53	\$ 51,585,940	123
		2018-2	A	\$ 5,132,900	\$ 3,759,300	26	18	\$ 8,892,200	44
	B		\$ 20,953,420	\$ 14,571,399	60	42	\$ 35,524,819	102	
	C		\$ 4,248,900	\$ 3,316,650	7	6	\$ 7,565,550	13	
	D		\$ 1,715,000		2		\$ 1,715,000	2	
	E		\$ 3,885,000	\$ 4,524,000	3	4	\$ 8,409,000	7	
	F			\$ 2,100,000		1	\$ 2,100,000	1	
		2018-2 Total		\$ 35,935,220	\$ 28,271,349	98	71	\$ 64,206,569	169
		2018-3	A	\$ 3,748,899	\$ 2,536,150	19	14	\$ 6,285,049	33
	B		\$ 11,963,000	\$ 9,356,000	35	27	\$ 21,319,000	62	
	C		\$ 2,432,900	\$ 685,000	4	1	\$ 3,117,900	5	
	D		\$ 815,000	\$ 3,300,000	1	4	\$ 4,115,000	5	
	E		\$ 2,385,000	\$ 1,500,000	2	1	\$ 3,885,000	3	
		2018-3 Total		\$ 21,344,799	\$ 17,377,150	61	47	\$ 38,721,949	108
		2018-4	A	\$ 3,500,500	\$ 2,879,000	18	14	\$ 6,379,500	32
	B		\$ 6,240,000	\$ 8,029,510	19	22	\$ 14,269,510	41	
	C		\$ 2,765,000	\$ 3,051,900	5	5	\$ 5,816,900	10	
	D		\$ 1,630,000	\$ 1,615,000	2	2	\$ 3,245,000	4	
E	\$ 2,445,000		\$ 2,145,000	2	2	\$ 4,590,000	4		
	2018-4 Total		\$ 16,580,500	\$ 17,720,410	46	45	\$ 34,300,910	91	
KELLER WILLIAMS ELITE Total			\$ 101,386,959	\$ 87,428,409	275	216	\$ 188,815,368	491	

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PREMIER SOTHEBYS	2018-1	A	\$ 4,674,300	\$ 4,989,800	24	27	\$ 9,664,100	51			
		B	\$ 26,835,600	\$ 18,029,400	72	50	\$ 44,865,000	122			
		C	\$ 20,082,000	\$ 14,001,500	34	22	\$ 34,083,500	56			
		D	\$ 27,284,775	\$ 19,127,000	31	22	\$ 46,411,775	53			
		E	\$ 58,455,130	\$ 58,318,500	42	41	\$ 116,773,630	83			
		F	\$ 96,570,250	\$ 72,663,250	30	22	\$ 169,233,500	52			
		G	\$ 39,577,500	\$ 66,650,000	4	7	\$ 106,227,500	11			
		2018-1 Total		\$ 273,479,555	\$ 253,779,450	237	191	\$ 527,259,005	428		
		2018-2	A	\$ 7,269,850	\$ 8,095,200	39	43	\$ 15,365,050	82		
			B	\$ 32,985,354	\$ 24,642,750	91	67	\$ 57,628,104	158		
			C	\$ 24,689,499	\$ 24,368,734	40	40	\$ 49,058,233	80		
			D	\$ 25,558,000	\$ 22,503,000	30	26	\$ 48,061,000	56		
			E	\$ 78,723,610	\$ 62,632,900	55	44	\$ 141,356,510	99		
			F	\$ 112,831,500	\$ 93,714,000	36	30	\$ 206,545,500	66		
			G	\$ 49,055,000	\$ 99,620,000	8	8	\$ 148,675,000	16		
		2018-2 Total		\$ 331,112,813	\$ 335,576,584	299	258	\$ 666,689,397	557		
		2018-3	A	\$ 5,478,350	\$ 4,951,150	29	28	\$ 10,429,500	57		
			B	\$ 21,000,733	\$ 20,461,753	59	57	\$ 41,462,486	116		
			C	\$ 10,942,900	\$ 12,299,197	17	19	\$ 23,242,097	36		
			D	\$ 14,460,500	\$ 13,818,032	17	16	\$ 28,278,532	33		
			E	\$ 38,642,500	\$ 31,519,500	26	21	\$ 70,162,000	47		
			F	\$ 46,562,000	\$ 35,470,000	15	12	\$ 82,032,000	27		
			G	\$ 27,750,000	\$ 14,400,000	3	2	\$ 42,150,000	5		
		2018-3 Total		\$ 164,836,983	\$ 132,919,632	166	155	\$ 297,756,615	321		
		2018-4	A	\$ 5,682,500	\$ 4,617,080	31	26	\$ 10,299,580	57		
			B	\$ 21,908,280	\$ 17,663,400	62	50	\$ 39,571,680	112		
			C	\$ 15,694,000	\$ 10,047,927	26	16	\$ 25,741,927	42		
	D		\$ 10,024,500	\$ 6,822,000	12	8	\$ 16,846,500	20			
	E		\$ 38,424,500	\$ 34,693,485	26	24	\$ 73,117,985	50			
	F		\$ 41,663,900	\$ 37,824,000	13	12	\$ 79,487,900	25			
	G		\$ 22,675,000	\$ 29,500,000	4	4	\$ 52,175,000	8			
	2018-4 Total		\$ 156,072,680	\$ 141,167,892	174	140	\$ 297,240,572	314			
PREMIER SOTHEBYS Total			\$ 925,502,031	\$ 863,443,558	876	744	\$ 1,788,945,589	1620			

John R. Wood Properties
YE 2018 Quarterly NA-BN-ES Sold Reports
Select Company Quarterly

			Data		Side						
Select Broker Company Name	Year Qtr	Code	Sum of SELL PRICE		Count of Side		Total Sum of SELL PRICE	Total Count of Side			
			L	S	L	S					
PREMIERE PLUS REALTY COMPANY	2018-1	A	\$ 16,233,900	\$ 20,362,912	83	112	\$ 36,596,812	195			
		B	\$ 38,932,428	\$ 56,950,953	115	168	\$ 95,883,381	283			
		C	\$ 17,967,635	\$ 23,173,305	30	40	\$ 41,140,940	70			
		D	\$ 6,738,000	\$ 12,753,000	8	15	\$ 19,491,000	23			
		E	\$ 10,127,750	\$ 23,933,000	8	17	\$ 34,060,750	25			
		F	\$ 15,622,500	\$ 15,515,125	6	6	\$ 31,137,625	12			
		2018-1 Total		\$ 105,622,213	\$ 152,688,295	250	358	\$ 258,310,508	608		
		2018-2	A	\$ 23,639,300	\$ 21,352,275	123	116	\$ 44,991,575	239		
			B	\$ 60,242,870	\$ 69,699,065	179	203	\$ 129,941,935	382		
			C	\$ 16,985,400	\$ 23,798,781	29	40	\$ 40,784,181	69		
			D	\$ 7,664,500	\$ 9,458,545	9	11	\$ 17,123,045	20		
			E	\$ 26,780,000	\$ 24,571,470	20	18	\$ 51,351,470	38		
			F	\$ 19,130,000	\$ 31,075,001	7	10	\$ 50,205,001	17		
		2018-2 Total		\$ 154,442,070	\$ 179,955,137	367	398	\$ 334,397,207	765		
		2018-3	A	\$ 16,200,800	\$ 17,057,675	90	98	\$ 33,258,475	188		
			B	\$ 44,029,391	\$ 60,260,194	129	174	\$ 104,289,585	303		
			C	\$ 17,091,300	\$ 10,899,630	28	18	\$ 27,990,930	46		
			D	\$ 9,957,900	\$ 6,553,000	12	8	\$ 16,510,900	20		
			E	\$ 6,980,000	\$ 10,253,500	5	8	\$ 17,233,500	13		
			F	\$ 5,150,000	\$ 12,975,000	2	4	\$ 18,125,000	6		
		2018-3 Total		\$ 99,409,391	\$ 117,998,999	266	310	\$ 217,408,390	576		
		2018-4	A	\$ 15,722,655	\$ 19,430,843	84	105	\$ 35,153,498	189		
			B	\$ 39,377,500	\$ 44,614,059	114	131	\$ 83,991,559	245		
	C		\$ 20,235,000	\$ 23,606,730	34	39	\$ 43,841,730	73			
	D		\$ 3,377,000	\$ 8,422,000	4	10	\$ 11,799,000	14			
	E		\$ 7,437,500	\$ 13,525,250	6	11	\$ 20,962,750	17			
	F		\$ 3,800,000		1		\$ 3,800,000	1			
	2018-4 Total		\$ 89,949,655	\$ 109,598,882	243	296	\$ 199,548,537	539			
PREMIERE PLUS REALTY COMPANY Total			\$ 449,423,329	\$ 560,241,313	1126	1362	\$ 1,009,664,642	2488			

John R. Wood Properties
YE 2018 Quarterly NA-BN-ES Sold Reports
Select Company Quarterly

			Data		Side						
Select Broker Company Name	Year Qtr	Code	Sum of SELL PRICE		Count of Side		Total Sum of SELL PRICE	Total Count of Side			
			L	S	L	S					
ROYAL SHELL REAL ESTATE	2018-1	A	\$ 3,787,492	\$ 2,161,000	21	12	\$ 5,948,492	33			
		B	\$ 8,126,800	\$ 6,391,400	22	20	\$ 14,518,200	42			
		C	\$ 5,119,000	\$ 6,071,000	9	10	\$ 11,190,000	19			
		D	\$ 4,074,500	\$ 3,658,750	5	4	\$ 7,733,250	9			
		E	\$ 8,010,000	\$ 11,966,630	6	8	\$ 19,976,630	14			
		F	\$ 3,815,000	\$ 5,950,000	1	2	\$ 9,765,000	3			
		G	\$ 7,875,000		1		\$ 7,875,000	1			
		2018-1 Total		\$ 40,807,792	\$ 36,198,780	65	56	\$ 77,006,572	121		
		2018-2	A	\$ 4,178,950	\$ 2,948,100	22	15	\$ 7,127,050	37		
			B	\$ 13,998,482	\$ 12,701,254	39	36	\$ 26,699,736	75		
			C	\$ 7,095,000	\$ 5,829,000	12	10	\$ 12,924,000	22		
			D	\$ 2,581,000	\$ 1,790,000	3	2	\$ 4,371,000	5		
			E	\$ 1,500,000	\$ 7,850,000	1	6	\$ 9,350,000	7		
			F	\$ 6,742,871	\$ 11,581,944	3	4	\$ 18,324,815	7		
		2018-2 Total		\$ 36,096,303	\$ 42,700,298	80	73	\$ 78,796,601	153		
		2018-3	A	\$ 2,640,999	\$ 3,424,700	15	19	\$ 6,065,699	34		
			B	\$ 4,788,700	\$ 7,853,200	14	22	\$ 12,641,900	36		
			C	\$ 4,499,450	\$ 3,662,000	8	6	\$ 8,161,450	14		
			D	\$ 957,500	\$ 4,287,500	1	5	\$ 5,245,000	6		
			E	\$ 4,988,000	\$ 3,911,500	4	3	\$ 8,899,500	7		
			F	\$ 2,249,000	\$ 5,149,000	1	2	\$ 7,398,000	3		
		2018-3 Total		\$ 20,123,649	\$ 28,287,900	43	57	\$ 48,411,549	100		
		2018-4	A	\$ 3,002,300	\$ 2,220,500	16	13	\$ 5,222,800	29		
			B	\$ 6,467,000	\$ 7,568,030	18	21	\$ 14,035,030	39		
			C	\$ 3,798,500	\$ 7,117,000	6	12	\$ 10,915,500	18		
			D	\$ 2,635,000	\$ 4,345,000	3	5	\$ 6,980,000	8		
			E	\$ 3,720,000	\$ 10,765,000	2	8	\$ 14,485,000	10		
	F		\$ 2,350,000		1		\$ 2,350,000	1			
	2018-4 Total		\$ 21,972,800	\$ 32,015,530	46	59	\$ 53,988,330	105			
ROYAL SHELL REAL ESTATE Total			\$ 119,000,544	\$ 139,202,508	234	245	\$ 258,203,052	479			

John R. Wood Properties
YE 2018 Quarterly NA-BN-ES Sold Reports
Select Company Quarterly

			Data		Side						
Select Broker Company Name	Year Qtr	Code	Sum of SELL PRICE		Count of Side		Total Sum of SELL PRICE	Total Count of Side			
			L	S	L	S			L	S	
WILLIAM RAVEIS	2017-4	A	\$	197,500			1		\$	197,500	1
	2017-4 Total		\$	197,500			1		\$	197,500	1
	2018-1	A	\$	1,433,300	\$	2,850,800	8	15	\$	4,284,100	23
		B	\$	5,973,200	\$	5,964,500	17	19	\$	11,937,700	36
		C	\$	6,696,200	\$	3,045,000	11	5	\$	9,741,200	16
		D	\$	6,107,000	\$	1,795,000	7	2	\$	7,902,000	9
		E	\$	16,750,000	\$	13,753,000	12	10	\$	30,503,000	22
		F	\$	12,975,000	\$	12,839,000	4	5	\$	25,814,000	9
		G	\$	43,475,000	\$	16,250,000	5	2	\$	59,725,000	7
	2018-1 Total		\$	93,409,700	\$	56,497,300	64	58	\$	149,907,000	122
	2018-2	A	\$	1,280,400	\$	2,568,990	7	15	\$	3,849,390	22
		B	\$	9,094,000	\$	8,231,900	26	22	\$	17,325,900	48
		C	\$	4,460,000	\$	7,313,000	7	12	\$	11,773,000	19
		D	\$	2,540,000	\$	3,224,000	3	4	\$	5,764,000	7
		E	\$	22,712,370	\$	17,522,000	14	12	\$	40,234,370	26
		F	\$	26,475,000	\$	27,697,500	9	9	\$	54,172,500	18
		G	\$	76,238,615	\$	48,038,615	7	4	\$	124,277,230	11
	2018-2 Total		\$	142,800,385	\$	114,596,005	73	78	\$	257,396,390	151
	2018-3	A	\$	2,068,900	\$	1,306,650	12	8	\$	3,375,550	20
		B	\$	6,483,000	\$	7,580,077	18	21	\$	14,063,077	39
		C	\$	1,674,198	\$	3,235,000	3	5	\$	4,909,198	8
		D	\$	5,125,905	\$	6,905,655	6	8	\$	12,031,560	14
		E	\$	15,710,000	\$	6,847,500	12	6	\$	22,557,500	18
		F	\$	20,925,000	\$	4,500,000	6	1	\$	25,425,000	7
		G	\$	10,650,000			1		\$	10,650,000	1
	2018-3 Total		\$	62,637,003	\$	30,374,882	58	49	\$	93,011,885	107
	2018-4	A	\$	819,500	\$	1,642,184	5	8	\$	2,461,684	13
		B	\$	6,374,400	\$	6,043,400	17	17	\$	12,417,800	34
		C	\$	3,287,475	\$	1,975,000	5	3	\$	5,262,475	8
		D	\$	2,829,999	\$	1,749,999	3	2	\$	4,579,998	5
		E	\$	14,782,500	\$	9,605,000	11	7	\$	24,387,500	18
		F	\$	17,240,000	\$	17,597,500	5	6	\$	34,837,500	11
		G	\$	16,300,000	\$	14,950,000	2	1	\$	31,250,000	3
	2018-4 Total		\$	61,633,874	\$	53,563,083	48	44	\$	115,196,957	92
WILLIAM RAVEIS Total			\$	360,678,462	\$	255,031,270	244	229	\$	615,709,732	473

John R. Wood Properties
YE 2018 Quarterly NA-BN-ES Sold Reports
Select Company Quarterly

			Data		Side						
			Sum of SELL PRICE		Count of Side		Total Sum of SELL PRICE		Total Count of Side		
Select Broker Company Name	Year Qtr	Code	L	S	L	S					
X-Other	2017-2	C	\$ 535,000	\$ 535,000	1	1	\$ 1,070,000			2	
	2017-2 Total		\$ 535,000	\$ 535,000	1	1	\$ 1,070,000			2	
	2017-4	A		\$ 197,500			\$ 197,500			1	
	2017-4 Total			\$ 197,500			\$ 197,500			1	
	2018-1	A		\$ 80,607,254	\$ 82,533,098	443	446	\$ 163,140,352			889
		B		\$ 208,777,036	\$ 223,705,521	620	657	\$ 432,482,557			1277
		C		\$ 94,864,380	\$ 98,657,051	160	167	\$ 193,521,431			327
		D		\$ 42,931,763	\$ 38,813,215	51	46	\$ 81,744,978			97
		E		\$ 203,542,214	\$ 159,352,953	129	107	\$ 362,895,167			236
		F		\$ 171,775,882	\$ 149,608,000	62	56	\$ 321,383,882			118
		G		\$ 24,975,000	\$ 36,675,000	4	6	\$ 61,650,000			10
	2018-1 Total			\$ 827,473,529	\$ 789,344,838	1469	1485	\$ 1,616,818,367			2954
	2018-2	A		\$ 101,230,642	\$ 109,561,036	548	590	\$ 210,791,678			1138
		B		\$ 302,986,666	\$ 330,447,465	880	965	\$ 633,434,131			1845
		C		\$ 118,406,400	\$ 117,247,081	198	195	\$ 235,653,481			393
		D		\$ 38,260,161	\$ 49,577,124	46	58	\$ 87,837,285			104
		E		\$ 102,892,762	\$ 116,940,258	76	86	\$ 219,833,020			162
		F		\$ 99,811,568	\$ 132,778,045	32	44	\$ 232,589,613			76
		G		\$ 51,190,000	\$ 60,845,000	7	9	\$ 112,035,000			16
	2018-2 Total			\$ 814,778,199	\$ 917,396,009	1787	1947	\$ 1,732,174,208			3734
	2018-3	A		\$ 79,627,379	\$ 83,634,729	439	456	\$ 163,262,108			895
		B		\$ 244,269,458	\$ 245,578,101	715	724	\$ 489,847,559			1439
		C		\$ 83,688,008	\$ 93,637,894	140	156	\$ 177,325,902			296
		D		\$ 36,500,690	\$ 30,271,180	42	35	\$ 66,771,870			77
		E		\$ 52,423,891	\$ 54,777,311	38	39	\$ 107,201,202			77
		F		\$ 59,546,181	\$ 67,558,181	21	24	\$ 127,104,362			45
		G		\$ 25,480,000	\$ 52,845,000	4	6	\$ 78,325,000			10
2018-3 Total			\$ 581,535,607	\$ 628,302,396	1399	1440	\$ 1,209,838,003			2839	
2018-4	A		\$ 70,581,171	\$ 73,891,066	382	401	\$ 144,472,237			783	
	B		\$ 222,611,358	\$ 223,347,542	647	653	\$ 445,958,900			1300	
	C		\$ 86,413,977	\$ 90,759,198	147	155	\$ 177,173,175			302	
	D		\$ 36,581,784	\$ 36,529,956	43	44	\$ 73,111,740			87	
	E		\$ 74,643,805	\$ 71,546,095	53	50	\$ 146,189,900			103	
	F		\$ 80,298,780	\$ 64,542,120	27	21	\$ 144,840,900			48	
	G		\$ 37,750,000	\$ 34,575,000	5	4	\$ 72,325,000			9	
2018-4 Total			\$ 608,880,875	\$ 595,190,977	1304	1328	\$ 1,204,071,852			2632	
X-Other Total			\$ 2,833,203,210	\$ 2,930,966,720	5960	6202	\$ 5,764,169,930			12162	
Grand Total			\$ 7,295,918,288	\$ 7,295,918,288	12755	12755	\$ 14,591,836,576			25510	