

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - NA-BN-ES Closed Unit Ranking Report

(12) NA-BN-ES Unit Ranking

GeoMarket	(Multiple Items)						
Sold Date	Jan						
Column Labels							
Row Labels	Closed Units	Closed Volume				Total Closed Units	Total Closed Volume
	L	S	L	S			
John R. Wood Properties	92	90	\$ 103,312,500	\$ 77,321,050	182	\$ 180,633,550	
Premiere Plus Realty Co.	82	90	\$ 35,306,887	\$ 34,973,623	172	\$ 70,280,510	
Downing-Frye Realty, Inc.	68	74	\$ 34,883,250	\$ 42,894,300	142	\$ 77,777,550	
Premier Sotheby's Int'l Realty	61	42	\$ 64,464,728	\$ 59,754,238	103	\$ 124,218,966	
MVP Realty Associates LLC	34	50	\$ 10,836,900	\$ 25,130,539	84	\$ 35,967,439	
Coldwell Banker Residential Re	46	23	\$ 21,116,799	\$ 16,020,188	69	\$ 37,136,987	
Berkshire Hathaway Florida	26	23	\$ 8,798,250	\$ 13,320,400	49	\$ 22,118,650	
Royal Shell Real Estate, Inc.	17	15	\$ 11,610,600	\$ 8,862,750	32	\$ 20,473,350	
Amerivest Realty	11	20	\$ 3,705,000	\$ 11,011,518	31	\$ 14,716,518	
Keller Williams Elite Realty	14	16	\$ 4,288,500	\$ 12,756,250	30	\$ 17,044,750	
Domain Realty.com LLC	10	19	\$ 2,749,400	\$ 8,449,650	29	\$ 11,199,050	
William Raveis-Florida LLC	16	10	\$ 10,831,500	\$ 33,419,900	26	\$ 44,251,400	
Keller Williams Realty Naples	8	15	\$ 2,308,535	\$ 5,108,750	23	\$ 7,417,285	
Realty World Florida	11	4	\$ 8,252,000	\$ 1,344,500	15	\$ 9,596,500	
Non-MLS Office	1	12	\$ 255,000	\$ 3,992,032	13	\$ 4,247,032	
Waterfront Realty Group Inc	4	8	\$ 1,970,000	\$ 4,559,000	12	\$ 6,529,000	
Gulf Coast International Prop	7	5	\$ 34,314,000	\$ 12,439,000	12	\$ 46,753,000	
Sun Realty	4	7	\$ 849,500	\$ 1,869,900	11	\$ 2,719,400	
Xclusive Homes LLC	4	7	\$ 1,068,000	\$ 1,914,000	11	\$ 2,982,000	
Compass Florida Naples	6	4	\$ 7,118,000	\$ 1,078,500	10	\$ 8,196,500	
A Plus Realty	2	7	\$ 683,500	\$ 2,072,300	9	\$ 2,755,800	
RE/MAX Realty Select	6	3	\$ 1,462,999	\$ 1,400,000	9	\$ 2,862,999	
DR Horton Realty SW FL LLC	8	1	\$ 2,673,165	\$ 367,020	9	\$ 3,040,185	
Equity Realty	4	5	\$ 1,399,500	\$ 2,022,000	9	\$ 3,421,500	
RE/MAX Realty Team	6	2	\$ 1,289,499	\$ 295,200	8	\$ 1,584,699	
Ashton Orlando Residential LLC	5	3	\$ 2,118,220	\$ 1,334,990	8	\$ 3,453,210	
RealPro Realty LLC	5	3	\$ 1,105,000	\$ 1,023,000	8	\$ 2,128,000	

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Opyt Realty Inc		8		\$ 2,271,700	8		\$ 2,271,700
RE/MAX Blue Skies	3	4	\$ 1,595,000	\$ 1,042,000	7		\$ 2,637,000
Keller Williams Realty - Marco	4	3	\$ 999,900	\$ 822,000	7		\$ 1,821,900
RE/MAX Realty Group	1	6	\$ 412,500	\$ 1,316,298	7		\$ 1,728,798
Naples Realty Services, Inc.	2	5	\$ 3,152,000	\$ 1,639,500	7		\$ 4,791,500
David C. Brown Realty, Inc	3	4	\$ 617,200	\$ 737,200	7		\$ 1,354,400
Naples TBI Realty LLC	4	3	\$ 2,414,294	\$ 1,768,041	7		\$ 4,182,335
L.H. Fleming & Company, Real Estate	3	3	\$ 1,987,500	\$ 2,341,500	6		\$ 4,329,000
McQuaid & Company LLC	2	4	\$ 3,842,500	\$ 2,404,000	6		\$ 6,246,500
Express Realty of SW Florida	5	1	\$ 1,424,665	\$ 276,000	6		\$ 1,700,665
BHHS Florida Realty	5		\$ 2,229,650		5		\$ 2,229,650
VIP Realty Group, Inc.	4	1	\$ 746,500	\$ 223,000	5		\$ 969,500
Realty Group of SW Florida Inc	3	2	\$ 1,009,000	\$ 719,000	5		\$ 1,728,000
Arbor Trace Realty	2	3	\$ 717,000	\$ 1,027,000	5		\$ 1,744,000
Dream Homes Realty of Naples	1	4	\$ 226,850	\$ 1,161,850	5		\$ 1,388,700
Allison James Estates and Home	4	1	\$ 1,036,225	\$ 210,000	5		\$ 1,246,225
Engel & Voelkers Olde Naples	2	3	\$ 929,900	\$ 744,000	5		\$ 1,673,900
Realhome Services and Solution	5		\$ 953,255		5		\$ 953,255
Hudson Realty Executives LLC	1	3	\$ 407,032	\$ 815,000	4		\$ 1,222,032
West Bay Realty Inc.	3	1	\$ 3,827,000	\$ 1,669,000	4		\$ 5,496,000
Real Estate of South Florida	2	2	\$ 625,000	\$ 705,000	4		\$ 1,330,000
Lennar Realty Inc	4		\$ 1,440,994		4		\$ 1,440,994
Paradise Coast Property Team	2	2	\$ 650,000	\$ 556,500	4		\$ 1,206,500
Sun Realty USA, Inc.	3	1	\$ 912,500	\$ 220,000	4		\$ 1,132,500
Islandwalk Real Estate Sales	2	2	\$ 600,000	\$ 800,000	4		\$ 1,400,000
Vineyards Realty Inc	2	2	\$ 1,279,900	\$ 1,279,900	4		\$ 2,559,800
Hunters Ridge Realty Co.	1	3	\$ 280,000	\$ 720,000	4		\$ 1,000,000
RE/MAX Affinity Mercato	4		\$ 1,297,000		4		\$ 1,297,000

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Naples Pro Realty	2	2	\$ 570,000	\$ 735,000	4		\$ 1,305,000
Hamro & Associates LLC	1	3	\$ 199,900	\$ 715,000	4		\$ 914,900
Harborview Realty Inc	1	3	\$ 650,000	\$ 1,812,500	4		\$ 2,462,500
Quail Communities Realty, Inc.	2	2	\$ 1,245,000	\$ 1,245,000	4		\$ 2,490,000
Builders Services, Inc.	4		\$ 1,524,638		4		\$ 1,524,638
Bayside Realty SWFL LLC	1	2	\$ 235,000	\$ 635,000	3		\$ 870,000
Gulf Coast Properties Group	1	2	\$ 295,000	\$ 417,000	3		\$ 712,000
Marcuzzo Real Estate	2	1	\$ 800,000	\$ 243,600	3		\$ 1,043,600
Premier Property Management	2	1	\$ 637,400	\$ 190,000	3		\$ 827,400
Vineyards Properties Inc	3		\$ 1,465,250		3		\$ 1,465,250
Homes and Land Brokers, Inc.	2	1	\$ 758,000	\$ 472,000	3		\$ 1,230,000
Right Choice Realty	2	1	\$ 453,500	\$ 232,500	3		\$ 686,000
Re/Max Affinity Plus	2	1	\$ 2,522,000	\$ 4,750,000	3		\$ 7,272,000
Sterling Property Servs Realty	1	2	\$ 502,500	\$ 891,500	3		\$ 1,394,000
Re/Max Trend	1	2	\$ 650,000	\$ 787,500	3		\$ 1,437,500
Ted Hofferber P A	3		\$ 860,000		3		\$ 860,000
Real Estate Broker Direct Inc.	1	2	\$ 149,900	\$ 464,800	3		\$ 614,700
Keller Williams Realty Fort Myers	1	2	\$ 185,000	\$ 1,361,000	3		\$ 1,546,000
Realty World, Top Producers Realty, Inc.	3		\$ 1,440,000		3		\$ 1,440,000
The Dellatore Group	1	2	\$ 168,000	\$ 895,000	3		\$ 1,063,000
Century 21 Sunbelt Realty, Inc	1	2	\$ 195,000	\$ 550,000	3		\$ 745,000
The Sheridan Network.com Inc	3		\$ 758,900		3		\$ 758,900
Saggio Realty Inc.		3		\$ 907,999	3		\$ 907,999
ListWithFreedom.com, Inc.	2	1	\$ 890,000	\$ 500,000	3		\$ 1,390,000
Starling Realty Inc		3		\$ 1,035,000	3		\$ 1,035,000
Gulf Breeze Real Estate, LLC	3		\$ 574,000		3		\$ 574,000
Stock Realty, LLC	1	2	\$ 874,270	\$ 3,874,270	3		\$ 4,748,540
Coffey Real Estate Services, Corp	1	2	\$ 225,000	\$ 382,500	3		\$ 607,500

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My Florida Real Estate LLC	1	2	\$ 259,000	\$ 669,000	3		\$ 928,000
Re/Max Action	2		\$ 875,000		2		\$ 875,000
Boca Executive Realty LLC		2		\$ 529,500	2		\$ 529,500
Heights Realty & Investments	1	1	\$ 247,000	\$ 247,000	2		\$ 494,000
Port of the Islands Realty LLC		2		\$ 507,000	2		\$ 507,000
Elite Realty of SW FL	2		\$ 494,500		2		\$ 494,500
Results Real Estate Inc	2		\$ 365,523		2		\$ 365,523
TMB Realty Inc	1	1	\$ 205,000	\$ 205,000	2		\$ 410,000
RL Nardi & Associates, Inc.	1	1	\$ 310,000	\$ 440,000	2		\$ 750,000
KE Talis Park Real Estate Co	1	1	\$ 1,079,100	\$ 1,079,100	2		\$ 2,158,200
Robert Slack Fine Homes LLC		2		\$ 519,500	2		\$ 519,500
Independent Brokers Realty	1	1	\$ 820,000	\$ 220,500	2		\$ 1,040,500
EXP Realty LLC	2		\$ 480,000		2		\$ 480,000
U S Prime Realty, LLC	1	1	\$ 257,900	\$ 289,000	2		\$ 546,900
Premier Realty Homes of SW FL	2		\$ 615,000		2		\$ 615,000
Assist 2 Sell Buyers & Sellers	1	1	\$ 478,000	\$ 478,000	2		\$ 956,000
Sellstate Priority Realty	1	1	\$ 460,000	\$ 418,000	2		\$ 878,000
The Keyes Company/PSL	2		\$ 1,968,990		2		\$ 1,968,990
Blue Heron Realty of Naples	1	1	\$ 272,000	\$ 272,000	2		\$ 544,000
Kingdom Realty Services LLC	2		\$ 658,900		2		\$ 658,900
Broadway Realty & Management I	1	1	\$ 109,000	\$ 109,000	2		\$ 218,000
Select Real Estate	1	1	\$ 170,000	\$ 170,000	2		\$ 340,000
Florida Prime Realty, LLC	1	1	\$ 260,000	\$ 1,042,500	2		\$ 1,302,500
Maxim LLC	1	1	\$ 235,000	\$ 405,000	2		\$ 640,000
The Forrest Company Realty of Naples Inc	1	1	\$ 5,125,000	\$ 5,125,000	2		\$ 10,250,000
Florida Home Realty Inc		2		\$ 487,000	2		\$ 487,000
The Miano Group Realty LLC		2		\$ 760,000	2		\$ 760,000
Lahaina Realty	1	1	\$ 389,000	\$ 170,000	2		\$ 559,000

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Tropical Home Realty LLC		2	\$ 392,150		2		\$ 392,150
Hartford Realty LLC	1	1	\$ 272,600	\$ 439,000	2		\$ 711,600
Veronawalk Realty Inc	2		\$ 566,000		2		\$ 566,000
Lehigh Real Estate & Land Corp	1	1	\$ 637,500	\$ 637,500	2		\$ 1,275,000
Fathom Realty FL LLC		2		\$ 370,000	2		\$ 370,000
Florida's Realty Specialists	1	1	\$ 460,000	\$ 338,000	2		\$ 798,000
West Shore Properties RE,MNGT	1	1	\$ 2,672,500	\$ 2,672,500	2		\$ 5,345,000
Banyan Naples Realty Co		2		\$ 683,190	2		\$ 683,190
Kunkle Realty, LLC	1	1	\$ 198,000	\$ 278,000	2		\$ 476,000
Twin Realty Inc.	1	1	\$ 295,000	\$ 574,900	2		\$ 869,900
Starlink Realty, Inc		2		\$ 604,000	2		\$ 604,000
Barclay Realty Group	1	1	\$ 680,000	\$ 278,000	2		\$ 958,000
Cornerstone Coastal Properties		2		\$ 652,000	2		\$ 652,000
Florida Realty & Co.	1	1	\$ 2,700,000	\$ 2,700,000	2		\$ 5,400,000
RE/MAX Dream		2		\$ 660,000	2		\$ 660,000
Sellstate Achievers Realty Net		2		\$ 494,500	2		\$ 494,500
Innova Real Estate Corp	1	1	\$ 192,500	\$ 192,500	2		\$ 385,000
Florida Global Professional	1		\$ 240,000		1		\$ 240,000
Sellstate Prime Realty		1		\$ 190,000	1		\$ 190,000
Cliffoney Realty LLC	1		\$ 343,000		1		\$ 343,000
Florida Complete Realty		1		\$ 375,000	1		\$ 375,000
Vacation Property Mgmt Realty	1		\$ 425,000		1		\$ 425,000
Universe Realty Group, Inc	1		\$ 285,000		1		\$ 285,000
ANO Realty LLC		1		\$ 175,000	1		\$ 175,000
Realty World-C Bagans 1st		1		\$ 178,900	1		\$ 178,900
Naples Florida Luxury Realty	1		\$ 677,000		1		\$ 677,000
Tec Realty LLC		1		\$ 300,000	1		\$ 300,000
Sellstate on 5th		1		\$ 218,000	1		\$ 218,000

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Illustrated Properties Real Estate Inc.	1		\$ 534,000		1	\$ 534,000
Gulf Coast Elite Realty		1		\$ 195,000	1	\$ 195,000
Century 21 TriPower Realty	1		\$ 127,200		1	\$ 127,200
The Square Realty		1		\$ 277,500	1	\$ 277,500
United Real Estate Infinity		1		\$ 229,900	1	\$ 229,900
Grice Realty Inc		1		\$ 250,000	1	\$ 250,000
Olde Naples Real Estate, Inc.	1		\$ 439,000		1	\$ 439,000
Green Coast Realty Inc		1		\$ 270,000	1	\$ 270,000
Luxury & Beach Realty Inc		1		\$ 307,000	1	\$ 307,000
Royal Properties of Naples LLC	1		\$ 348,000		1	\$ 348,000
Porter Davis Real Estate	1		\$ 137,500		1	\$ 137,500
World Realty Services, LLC		1		\$ 257,900	1	\$ 257,900
Market America Realty Network	1		\$ 285,000		1	\$ 285,000
Plunkett Realty LLC		1		\$ 262,000	1	\$ 262,000
Hero Real Estate & Co		1		\$ 322,500	1	\$ 322,500
Bayview Realty of Florida	1		\$ 160,000		1	\$ 160,000
Pollard & Hedrich Realty, Inc.		1		\$ 205,000	1	\$ 205,000
Anchor Realty of Naples		1		\$ 245,000	1	\$ 245,000
Hovland, Inc.	1		\$ 235,000		1	\$ 235,000
Phelps Realty Services		1		\$ 218,500	1	\$ 218,500
Crimaldi and Associates, LLC	1		\$ 238,000		1	\$ 238,000
Lee International Realty Inc		1		\$ 170,000	1	\$ 170,000
Aadvisor Rentals Inc		1		\$ 155,500	1	\$ 155,500
Home Legacy Realty	1		\$ 205,000		1	\$ 205,000
Gulf Gateway Realty, Inc.		1		\$ 425,000	1	\$ 425,000
Napoli Realty Services, LLC	1		\$ 270,000		1	\$ 270,000
Key Real Estate		1		\$ 295,000	1	\$ 295,000
Gulf Coast Management Group LL	1		\$ 230,000		1	\$ 230,000

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Posh International Properties	1	\$ 525,000		1	\$ 525,000
Naples Beach Realty	1	\$ 350,000		1	\$ 350,000
Safe Harbor Real Estate Service	1		\$ 159,000	1	\$ 159,000
Parkline Realty Associates LLC	1		\$ 278,000	1	\$ 278,000
Legacy International Realty	1	\$ 290,000		1	\$ 290,000
Stewart Real Estate Company	1	\$ 465,000		1	\$ 465,000
Siemienas Realty, LLC	1		\$ 500,000	1	\$ 500,000
Tropical Paradise Realty Inc	1	\$ 370,000		1	\$ 370,000
KPMG Realty LLC	1	\$ 134,900		1	\$ 134,900
Bar Investment Realty LLC	1	\$ 410,000		1	\$ 410,000
Real Living Cypress Realty	1		\$ 605,000	1	\$ 605,000
NOCO LLC	1	\$ 218,000		1	\$ 218,000
McNeil Real Estate, Inc.	1		\$ 350,000	1	\$ 350,000
Quail West Realty	1	\$ 2,100,000		1	\$ 2,100,000
Edgewater Realty & Homes LLC	1		\$ 175,000	1	\$ 175,000
Jones & Co Realty	1		\$ 298,000	1	\$ 298,000
White Sands Realty	1	\$ 212,000		1	\$ 212,000
Twin Metro Realty LLC	1	\$ 239,628		1	\$ 239,628
Yerger Realty	1		\$ 137,500	1	\$ 137,500
A.R.B.C. Rlty Of Sw Fl., Inc.	1	\$ 1,483,200		1	\$ 1,483,200
Ruby Realty Company	1		\$ 492,500	1	\$ 492,500
SWFL Imperial Realty LLC	1		\$ 275,000	1	\$ 275,000
Wilson & Associates RE Inc	1	\$ 680,000		1	\$ 680,000
Brand & Associates Inc.	1	\$ 170,000		1	\$ 170,000
Germain Properties of Naples, LLC	1		\$ 250,000	1	\$ 250,000
Spina Realty Company	1		\$ 6,450,000	1	\$ 6,450,000
Listsmart LLC	1	\$ 445,000		1	\$ 445,000
Re/MAX Radiance	1	\$ 180,000		1	\$ 180,000

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Engel & Voelkers Bonita-Estero		1	\$ 525,000		1	\$ 525,000
Diversified Real Estate Group	1		\$ 540,000		1	\$ 540,000
Signature Intl Premier Prop		1	\$ 500,000		1	\$ 500,000
Sellstate 5 Star Realty	1		\$ 120,000		1	\$ 120,000
Gulf Access Realty Inc		1	\$ 450,000		1	\$ 450,000
Tropics Real Estate, LLC		1	\$ 179,000		1	\$ 179,000
Price Realty of Naples Inc	1		\$ 539,900		1	\$ 539,900
Levitan Realty		1	\$ 239,900		1	\$ 239,900
Your Naples Realty LLC		1	\$ 188,000		1	\$ 188,000
Caine Premier Properties LLC		1	\$ 289,000		1	\$ 289,000
Focus Real Estate	1		\$ 147,000		1	\$ 147,000
Florida Golf Realty LLC		1	\$ 122,500		1	\$ 122,500
Sellstate on the Beach		1	\$ 475,000		1	\$ 475,000
Unique Properties of Naples, Inc.		1	\$ 430,000		1	\$ 430,000
All In One Realty Group, Inc.	1		\$ 338,000		1	\$ 338,000
Mayr & Company Realty LLC		1	\$ 1,860,000		1	\$ 1,860,000
Janeiro Realty, LLC	1		\$ 244,000		1	\$ 244,000
Neapolitan Realty LLC		1	\$ 2,700,000		1	\$ 2,700,000
Pelican's Nest Realty Services		1	\$ 82,500		1	\$ 82,500
O.K. Realty Inc.	1		\$ 295,000		1	\$ 295,000
Gulf Region Realty	1		\$ 360,000		1	\$ 360,000
Phoenix Homes Inc	1		\$ 1,000,000		1	\$ 1,000,000
M.J. Duvekot Real Estate Services		1	\$ 425,000		1	\$ 425,000
Saggio Realty, Inc	1		\$ 289,000		1	\$ 289,000
Love Naples LLC	1		\$ 435,000		1	\$ 435,000
Sun Royal Realty Inc		1	\$ 110,000		1	\$ 110,000
Naples Coastal Realty Inc	1		\$ 535,000		1	\$ 535,000
ToastyinNaples.com Realty	1		\$ 231,500		1	\$ 231,500

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Schulz Realty LLC	1	\$ 354,000		1	\$ 354,000	
Wilderness of Naples Realty	1	\$ 290,000		1	\$ 290,000	
Staton Properties, LLC	1	\$ 190,000		1	\$ 190,000	
Taylor Morrison Realty of FL	1	\$ 245,000		1	\$ 245,000	
REVirtually LLC	1	\$ 247,500		1	\$ 247,500	
Pelican I Real Estate & Development, Inc	1	\$ 700,000		1	\$ 700,000	
Old Glory Realty	1	\$ 365,000		1	\$ 365,000	
Barry DeNicola Realty, Inc.	1	\$ 7,000,000		1	\$ 7,000,000	
Schooner Bay Realty, Inc.	1	\$ 443,000		1	\$ 443,000	
Grand Total	774	\$ 484,929,196	\$ 484,929,196	1548	\$ 969,858,392	