

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Ranked by NA-BN-ES GeoCodes and Companies

(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
Sold Date	Jan			
Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
	My Florida Real Estate LLC	\$ 518,000	2	0.05%
	Premiere Plus Realty Co.	\$ 571,250	1	0.06%
	Realty Group of SW Florida Inc	\$ 509,000	1	0.05%
	Royal Shell Real Estate, Inc.	\$ 571,250	1	0.06%
BN01 Total		\$ 2,678,500	6	0.28%
BN02	Coldwell Banker Residential Re	\$ 430,000	1	0.04%
	Engel & Voelkers Bonita-Estero	\$ 525,000	1	0.05%
	Posh International Properties	\$ 525,000	1	0.05%
	Premier Sotheby's Int'l Realty	\$ 235,000	1	0.02%
	Premiere Plus Realty Co.	\$ 695,000	2	0.07%
	Realty Group of SW Florida Inc	\$ 430,000	1	0.04%
	Sellstate Priority Realty	\$ 460,000	1	0.05%
BN02 Total		\$ 3,300,000	8	0.34%
BN04	Downing-Frye Realty, Inc.	\$ 1,390,000	1	0.14%
	John R. Wood Properties	\$ 3,055,000	7	0.31%
	Maxim LLC	\$ 405,000	1	0.04%
	Royal Shell Real Estate, Inc.	\$ 9,245,000	8	0.95%
	Waterfront Realty Group Inc	\$ 1,340,000	1	0.14%
BN04 Total		\$ 15,435,000	18	1.59%
BN05	Century 21 TriPower Realty	\$ 127,200	1	0.01%
	Coldwell Banker Residential Re	\$ 1,617,000	4	0.17%
	Downing-Frye Realty, Inc.	\$ 735,000	1	0.08%
	John R. Wood Properties	\$ 4,778,000	5	0.49%
	Keller Williams Elite Realty	\$ 1,000,000	1	0.10%
	Lehigh Real Estate & Land Corp	\$ 1,275,000	2	0.13%
	MVP Realty Associates LLC	\$ 1,367,500	3	0.14%
	Porter Davis Real Estate	\$ 137,500	1	0.01%

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BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
BN05	Premier Sotheby's Int'l Realty	\$ 1,460,000	2	0.15%
	RE/MAX Realty Group	\$ 230,523	1	0.02%
	RE/MAX Realty Team	\$ 261,700	2	0.03%
	Re/Max Trend	\$ 137,500	1	0.01%
	Results Real Estate Inc	\$ 230,523	1	0.02%
	Right Choice Realty	\$ 465,000	2	0.05%
	Royal Shell Real Estate, Inc.	\$ 1,290,000	2	0.13%
	Starlink Realty, Inc	\$ 477,000	1	0.05%
BN05 Total		\$ 15,589,446	30	1.61%
BN06	Anchor Realty of Naples	\$ 245,000	1	0.03%
	Coldwell Banker Residential Re	\$ 500,000	1	0.05%
	Cornerstone Coastal Properties	\$ 315,000	1	0.03%
	Domain Realty.com LLC	\$ 162,500	1	0.02%
	Downing-Frye Realty, Inc.	\$ 1,100,500	3	0.11%
	John R. Wood Properties	\$ 530,000	1	0.05%
	Keller Williams Elite Realty	\$ 162,500	1	0.02%
	Lahaina Realty	\$ 389,000	1	0.04%
	ListWithFreedom.com, Inc.	\$ 1,000,000	2	0.10%
	Premier Sotheby's Int'l Realty	\$ 245,000	1	0.03%
	Premiere Plus Realty Co.	\$ 733,000	2	0.08%
	Realty World Florida	\$ 217,500	1	0.02%
	Royal Shell Real Estate, Inc.	\$ 995,000	2	0.10%
	Siemienas Realty, LLC	\$ 500,000	1	0.05%
	Sterling Property Servs Realty	\$ 389,000	1	0.04%
BN06 Total		\$ 7,484,000	20	0.77%
BN07	Coldwell Banker Residential Re	\$ 160,000	1	0.02%
	Domain Realty.com LLC	\$ 387,500	2	0.04%

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Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
BN07	Downing-Frye Realty, Inc.	\$ 341,000	2	0.04%
	Fathom Realty FL LLC	\$ 175,000	1	0.02%
	John R. Wood Properties	\$ 1,195,000	4	0.12%
	Keller Williams Elite Realty	\$ 237,500	1	0.02%
	MVP Realty Associates LLC	\$ 309,000	2	0.03%
	RealPro Realty LLC	\$ 660,000	3	0.07%
	Royal Shell Real Estate, Inc.	\$ 235,000	1	0.02%
	The Dellatore Group	\$ 168,000	1	0.02%
BN07 Total		\$ 3,868,000	18	0.40%
BN08	Domain Realty.com LLC	\$ 390,000	1	0.04%
	Keller Williams Elite Realty	\$ 390,000	1	0.04%
	Kunkle Realty, LLC	\$ 278,000	1	0.03%
	MVP Realty Associates LLC	\$ 278,000	1	0.03%
	Premier Sotheby's Int'l Realty	\$ 430,000	2	0.04%
	Premiere Plus Realty Co.	\$ 1,060,000	2	0.11%
	RealPro Realty LLC	\$ 216,000	2	0.02%
	The Dellatore Group	\$ 450,000	1	0.05%
	William Raveis-Florida LLC	\$ 450,000	1	0.05%
BN08 Total		\$ 3,942,000	12	0.41%
BN09	Berkshire Hathaway Florida	\$ 195,000	1	0.02%
	Coldwell Banker Residential Re	\$ 195,000	1	0.02%
	Downing-Frye Realty, Inc.	\$ 470,000	2	0.05%
	John R. Wood Properties	\$ 221,000	1	0.02%
	Keller Williams Elite Realty	\$ 214,500	1	0.02%
	Premiere Plus Realty Co.	\$ 394,500	2	0.04%
	Right Choice Realty	\$ 221,000	1	0.02%
	Royal Shell Real Estate, Inc.	\$ 180,000	1	0.02%

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BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
BN09 Total		\$ 2,091,000	10	0.22%
BN10	Amerivest Realty	\$ 480,000	2	0.05%
	Berkshire Hathaway Florida	\$ 500,000	2	0.05%
	Boca Executive Realty LLC	\$ 325,000	1	0.03%
	Domain Realty.com LLC	\$ 735,000	2	0.08%
	Downing-Frye Realty, Inc.	\$ 524,000	2	0.05%
	DR Horton Realty SW FL LLC	\$ 1,031,560	4	0.11%
	Express Realty of SW Florida	\$ 552,000	2	0.06%
	Innova Real Estate Corp	\$ 385,000	2	0.04%
	John R. Wood Properties	\$ 265,560	1	0.03%
	Keller Williams Realty Naples	\$ 493,000	3	0.05%
	Market America Realty Network	\$ 285,000	1	0.03%
	MVP Realty Associates LLC	\$ 2,077,000	5	0.21%
	Pollard & Hedrich Realty, Inc.	\$ 205,000	1	0.02%
	Premiere Plus Realty Co.	\$ 708,000	3	0.07%
	SWFL Imperial Realty LLC	\$ 275,000	1	0.03%
	Xclusive Homes LLC	\$ 470,000	2	0.05%
BN10 Total		\$ 9,311,120	34	0.96%
BN11	Berkshire Hathaway Florida	\$ 419,000	1	0.04%
	Compass Florida Naples	\$ 312,000	2	0.03%
	Downing-Frye Realty, Inc.	\$ 175,000	1	0.02%
	Edgewater Realty & Homes LLC	\$ 175,000	1	0.02%
	Focus Real Estate	\$ 147,000	1	0.02%
	John R. Wood Properties	\$ 419,000	1	0.04%
	MVP Realty Associates LLC	\$ 372,000	2	0.04%
	Premier Sotheby's Int'l Realty	\$ 365,000	1	0.04%
	Premiere Plus Realty Co.	\$ 365,000	1	0.04%

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BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
BN11	Royal Shell Real Estate, Inc.	\$ 225,000	1	0.02%
BN11 Total		\$ 2,974,000	12	0.31%
BN12	Amerivest Realty	\$ 477,000	2	0.05%
	Berkshire Hathaway Florida	\$ 582,000	2	0.06%
	Coldwell Banker Residential Re	\$ 741,500	3	0.08%
	Criminaldi and Associates, LLC	\$ 238,000	1	0.02%
	Domain Realty.com LLC	\$ 398,000	1	0.04%
	Downing-Frye Realty, Inc.	\$ 435,000	2	0.04%
	Engel & Voelkers Olde Naples	\$ 454,900	1	0.05%
	Equity Realty	\$ 769,000	2	0.08%
	Hunters Ridge Realty Co.	\$ 740,000	3	0.08%
	Islandwalk Real Estate Sales	\$ 410,000	1	0.04%
	John R. Wood Properties	\$ 5,942,200	15	0.61%
	Keller Williams Elite Realty	\$ 701,000	3	0.07%
	Keller Williams Realty Naples	\$ 657,035	2	0.07%
	Legacy International Realty	\$ 290,000	1	0.03%
	Listsmart LLC	\$ 445,000	1	0.05%
	ListWithFreedom.com, Inc.	\$ 390,000	1	0.04%
	Maxim LLC	\$ 235,000	1	0.02%
	MVP Realty Associates LLC	\$ 1,852,300	5	0.19%
	Naples Realty Services, Inc.	\$ 296,500	1	0.03%
	Paradise Coast Property Team	\$ 310,000	1	0.03%
	Premier Realty Homes of SW FL	\$ 235,000	1	0.02%
	Premier Sotheby's Int'l Realty	\$ 700,000	2	0.07%
	Premiere Plus Realty Co.	\$ 3,632,935	11	0.37%
	Re/Max Action	\$ 290,000	1	0.03%
	RE/MAX Realty Select	\$ 305,000	1	0.03%

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BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
BN12	Royal Shell Real Estate, Inc.	\$ 580,000	1	0.06%
	Sterling Property Servs Realty	\$ 1,005,000	2	0.10%
	The Dellatore Group	\$ 445,000	1	0.05%
	William Raveis-Florida LLC	\$ 624,900	1	0.06%
BN12 Total		\$ 24,182,270	70	2.49%
ES01	Amerivest Realty	\$ 239,628	1	0.02%
	Berkshire Hathaway Florida	\$ 670,000	2	0.07%
	Downing-Frye Realty, Inc.	\$ 1,745,000	6	0.18%
	Germain Properties of Naples, LLC	\$ 250,000	1	0.03%
	Independent Brokers Realty	\$ 220,500	1	0.02%
	Keller Williams Elite Realty	\$ 250,000	1	0.03%
	Mayr & Company Realty LLC	\$ 1,860,000	1	0.19%
	MVP Realty Associates LLC	\$ 760,000	2	0.08%
	Premier Sotheby's Int'l Realty	\$ 470,500	2	0.05%
	Premiere Plus Realty Co.	\$ 272,000	1	0.03%
	Re/MAX Radiance	\$ 180,000	1	0.02%
	RE/MAX Realty Group	\$ 180,000	1	0.02%
	Realty World Florida	\$ 805,000	2	0.08%
	Royal Shell Real Estate, Inc.	\$ 557,000	2	0.06%
	Twin Metro Realty LLC	\$ 239,628	1	0.02%
	West Bay Realty Inc.	\$ 5,198,000	3	0.54%
ES01 Total		\$ 13,897,256	28	1.43%
ES02	BHHS Florida Realty	\$ 213,000	1	0.02%
	Century 21 Sunbelt Realty, Inc	\$ 390,000	2	0.04%
	Coldwell Banker Residential Re	\$ 367,800	2	0.04%
	Downing-Frye Realty, Inc.	\$ 475,000	2	0.05%
	Elite Realty of SW FL	\$ 328,000	1	0.03%

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BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
ES02	Equity Realty	\$ 227,000	1	0.02%
	Home Legacy Realty	\$ 205,000	1	0.02%
	John R. Wood Properties	\$ 1,814,800	6	0.19%
	Keller Williams Elite Realty	\$ 1,015,000	3	0.10%
	Key Real Estate	\$ 295,000	1	0.03%
	MVP Realty Associates LLC	\$ 985,000	4	0.10%
	Premier Sotheby's Int'l Realty	\$ 458,000	2	0.05%
	Premiere Plus Realty Co.	\$ 305,000	1	0.03%
	RE/MAX Realty Group	\$ 260,000	1	0.03%
	RE/MAX Realty Team	\$ 295,000	1	0.03%
	Realty World Florida	\$ 700,000	3	0.07%
	Select Real Estate	\$ 340,000	2	0.04%
	Sellstate Achievers Realty Net	\$ 328,000	1	0.03%
	The Sheridan Network.com Inc	\$ 290,000	1	0.03%
ES02 Total		\$ 9,291,600	36	0.96%
ES03	Berkshire Hathaway Florida	\$ 445,000	1	0.05%
	Builders Services, Inc.	\$ 1,151,149	3	0.12%
	Coldwell Banker Residential Re	\$ 2,984,500	6	0.31%
	Compass Florida Naples	\$ 412,500	1	0.04%
	Domain Realty.com LLC	\$ 764,900	2	0.08%
	Downing-Frye Realty, Inc.	\$ 635,000	1	0.07%
	Elite Realty of SW FL	\$ 166,500	1	0.02%
	Florida Complete Realty	\$ 375,000	1	0.04%
	John R. Wood Properties	\$ 835,000	2	0.09%
	Jones & Co Realty	\$ 298,000	1	0.03%
	Keller Williams Elite Realty	\$ 515,000	3	0.05%
	MVP Realty Associates LLC	\$ 1,240,000	3	0.13%

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BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
ES03	Non-MLS Office	\$ 1,151,149	3	0.12%
	Premiere Plus Realty Co.	\$ 455,000	2	0.05%
	RE/MAX Blue Skies	\$ 275,000	1	0.03%
	RE/MAX Realty Group	\$ 412,500	1	0.04%
	RE/MAX Realty Select	\$ 445,000	1	0.05%
	Real Living Cypress Realty	\$ 605,000	1	0.06%
	Realty World Florida	\$ 1,169,000	3	0.12%
	Realty World-C Bagans 1st	\$ 178,900	1	0.02%
	Royal Shell Real Estate, Inc.	\$ 422,500	1	0.04%
	Schooner Bay Realty, Inc.	\$ 443,000	1	0.05%
	Sellstate Achievers Realty Net	\$ 166,500	1	0.02%
	Sellstate on the Beach	\$ 475,000	1	0.05%
	Sun Realty	\$ 289,900	1	0.03%
	Sun Realty USA, Inc.	\$ 375,000	1	0.04%
	The Sheridan Network.com Inc	\$ 178,900	1	0.02%
	West Bay Realty Inc.	\$ 298,000	1	0.03%
ES03 Total		\$ 17,162,898	46	1.77%
ES04	Berkshire Hathaway Florida	\$ 550,000	1	0.06%
	Coldwell Banker Residential Re	\$ 500,000	1	0.05%
	Compass Florida Naples	\$ 295,000	1	0.03%
	Domain Realty.com LLC	\$ 220,000	1	0.02%
	Downing-Frye Realty, Inc.	\$ 662,500	2	0.07%
	Gulf Coast Elite Realty	\$ 195,000	1	0.02%
	Independent Brokers Realty	\$ 820,000	1	0.08%
	John R. Wood Properties	\$ 694,000	3	0.07%
	Keller Williams Elite Realty	\$ 2,483,000	7	0.26%
	Keller Williams Realty Naples	\$ 410,000	1	0.04%

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BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
ES04	Lahaina Realty	\$ 170,000	1	0.02%
	MVP Realty Associates LLC	\$ 2,252,500	3	0.23%
	Old Glory Realty	\$ 365,000	1	0.04%
	Premier Sotheby's Int'l Realty	\$ 4,465,000	5	0.46%
	Realty World Florida	\$ 875,000	2	0.09%
	Robert Slack Fine Homes LLC	\$ 277,500	1	0.03%
	Royal Shell Real Estate, Inc.	\$ 1,795,000	5	0.19%
	Stewart Real Estate Company	\$ 465,000	1	0.05%
	The Sheridan Network.com Inc	\$ 290,000	1	0.03%
	Twin Realty Inc.	\$ 295,000	1	0.03%
	VIP Realty Group, Inc.	\$ 500,500	2	0.05%
ES04 Total		\$ 18,580,000	42	1.92%
NA01	Amerivest Realty	\$ 450,000	1	0.05%
	Arbor Trace Realty	\$ 1,744,000	5	0.18%
	Barry DeNicola Realty, Inc.	\$ 7,000,000	1	0.72%
	Bayside Realty SWFL LLC	\$ 345,000	1	0.04%
	Coldwell Banker Residential Re	\$ 2,945,000	3	0.30%
	Domain Realty.com LLC	\$ 1,045,000	3	0.11%
	Downing-Frye Realty, Inc.	\$ 2,593,000	5	0.27%
	Gulf Access Realty Inc	\$ 450,000	1	0.05%
	Hovland, Inc.	\$ 235,000	1	0.02%
	John R. Wood Properties	\$ 3,036,905	9	0.31%
	Keller Williams Elite Realty	\$ 7,495,000	3	0.77%
	MVP Realty Associates LLC	\$ 1,785,000	6	0.18%
	Naples Coastal Realty Inc	\$ 535,000	1	0.06%
	Premier Sotheby's Int'l Realty	\$ 8,510,000	4	0.88%
	Premiere Plus Realty Co.	\$ 1,640,000	4	0.17%

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BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA01	Re/Max Action	\$ 585,000	1	0.06%
	RE/MAX Affinity Mercato	\$ 95,000	1	0.01%
	RE/MAX Realty Group	\$ 235,000	1	0.02%
	Real Estate Broker Direct Inc.	\$ 299,800	2	0.03%
	Realhome Services and Solution	\$ 165,005	1	0.02%
	Starling Realty Inc	\$ 535,000	1	0.06%
	United Real Estate Infinity	\$ 229,900	1	0.02%
NA01 Total		\$ 41,953,610	56	4.33%
NA02	Banyan Naples Realty Co	\$ 560,000	1	0.06%
	Coldwell Banker Residential Re	\$ 1,165,000	1	0.12%
	Florida Realty & Co.	\$ 5,400,000	2	0.56%
	John R. Wood Properties	\$ 1,165,000	1	0.12%
	Naples Florida Luxury Realty	\$ 677,000	1	0.07%
	Premier Sotheby's Int'l Realty	\$ 560,000	1	0.06%
	Premiere Plus Realty Co.	\$ 1,390,000	2	0.14%
	RE/MAX Dream	\$ 360,000	1	0.04%
	William Raveis-Florida LLC	\$ 1,037,000	2	0.11%
NA02 Total		\$ 12,314,000	12	1.27%
NA03	Amerivest Realty	\$ 1,634,990	2	0.17%
	Berkshire Hathaway Florida	\$ 365,000	1	0.04%
	BHHS Florida Realty	\$ 314,900	1	0.03%
	Downing-Frye Realty, Inc.	\$ 1,195,000	3	0.12%
	Gulf Breeze Real Estate, LLC	\$ 265,000	1	0.03%
	Homes and Land Brokers, Inc.	\$ 286,000	1	0.03%
	John R. Wood Properties	\$ 1,579,500	3	0.16%
	Keller Williams Realty Naples	\$ 560,000	2	0.06%
	Opyt Realty Inc	\$ 265,000	1	0.03%

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NA03	Premier Sotheby's Int'l Realty	\$ 759,990	1	0.08%
	Premiere Plus Realty Co.	\$ 1,122,500	3	0.12%
	Real Estate Broker Direct Inc.	\$ 314,900	1	0.03%
NA03 Total		\$ 8,662,780	20	0.89%
NA04	Amerivest Realty	\$ 4,800,000	2	0.49%
	Downing-Frye Realty, Inc.	\$ 3,397,500	3	0.35%
	Gulf Coast International Prop	\$ 3,588,000	2	0.37%
	John R. Wood Properties	\$ 18,540,500	12	1.91%
	Keller Williams Realty Naples	\$ 1,400,000	1	0.14%
	L.H. Fleming & Company, Real Estate	\$ 1,610,000	1	0.17%
	Love Naples LLC	\$ 435,000	1	0.04%
	Opyt Realty Inc	\$ 515,000	1	0.05%
	Phoenix Homes Inc	\$ 1,000,000	1	0.10%
	Premier Sotheby's Int'l Realty	\$ 10,357,000	10	1.07%
	Premiere Plus Realty Co.	\$ 1,000,000	1	0.10%
	William Raveis-Florida LLC	\$ 2,500,000	1	0.26%
NA04 Total		\$ 49,143,000	36	5.07%
NA05	Berkshire Hathaway Florida	\$ 1,668,000	2	0.17%
	Coldwell Banker Residential Re	\$ 6,230,000	2	0.64%
	Compass Florida Naples	\$ 205,000	1	0.02%
	Diversified Real Estate Group	\$ 540,000	1	0.06%
	Downing-Frye Realty, Inc.	\$ 9,325,250	9	0.96%
	John R. Wood Properties	\$ 24,637,000	15	2.54%
	Keller Williams Elite Realty	\$ 681,250	1	0.07%
	L.H. Fleming & Company, Real Estate	\$ 1,944,000	2	0.20%
	M.J. Duvekot Real Estate Services	\$ 425,000	1	0.04%
	MVP Realty Associates LLC	\$ 1,762,500	1	0.18%

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NA05	Premier Sotheby's Int'l Realty	\$ 35,680,000	14	3.68%
	Premiere Plus Realty Co.	\$ 6,812,500	4	0.70%
	Royal Shell Real Estate, Inc.	\$ 1,300,000	1	0.13%
	Stock Realty, LLC	\$ 3,000,000	1	0.31%
	Vacation Property Mgmt Realty	\$ 425,000	1	0.04%
	Waterfront Realty Group Inc	\$ 2,300,000	2	0.24%
	West Shore Properties RE,MNGT	\$ 5,345,000	2	0.55%
	William Raveis-Florida LLC	\$ 5,322,000	4	0.55%
NA05 Total		\$ 107,602,500	64	11.09%
NA06	Domain Realty.com LLC	\$ 950,000	1	0.10%
	Downing-Frye Realty, Inc.	\$ 3,450,000	1	0.36%
	Gulf Coast International Prop	\$ 21,015,000	7	2.17%
	John R. Wood Properties	\$ 18,035,000	4	1.86%
	McQuaid & Company LLC	\$ 3,450,000	1	0.36%
	Naples Realty Services, Inc.	\$ 3,000,000	1	0.31%
	Premier Sotheby's Int'l Realty	\$ 9,340,000	5	0.96%
	Re/Max Affinity Plus	\$ 2,290,000	1	0.24%
	Spina Realty Company	\$ 6,450,000	1	0.67%
	The Keyes Company/PSL	\$ 1,425,000	1	0.15%
	William Raveis-Florida LLC	\$ 4,985,000	1	0.51%
NA06 Total		\$ 74,390,000	24	7.67%
NA07	Coldwell Banker Residential Re	\$ 3,000,000	1	0.31%
	Compass Florida Naples	\$ 4,575,000	1	0.47%
	Gulf Coast International Prop	\$ 19,475,000	2	2.01%
	John R. Wood Properties	\$ 47,175,000	5	4.86%
	MVP Realty Associates LLC	\$ 6,400,000	1	0.66%
	Premier Sotheby's Int'l Realty	\$ 20,095,000	3	2.07%

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Ranked by NA-BN-ES GeoCodes and Companies

(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
Sold Date	Jan			
Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA07	Premiere Plus Realty Co.	\$ 3,850,000	1	0.40%
	Re/Max Affinity Plus	\$ 4,750,000	1	0.49%
	The Forrest Company Realty of Naples Inc	\$ 10,250,000	2	1.06%
	William Raveis-Florida LLC	\$ 22,500,000	1	2.32%
NA07 Total		\$ 142,070,000	18	14.65%
NA08	Amerivest Realty	\$ 357,500	1	0.04%
	Berkshire Hathaway Florida	\$ 370,000	1	0.04%
	Coldwell Banker Residential Re	\$ 1,350,000	2	0.14%
	Downing-Frye Realty, Inc.	\$ 2,812,500	6	0.29%
	John R. Wood Properties	\$ 375,000	1	0.04%
	Premier Sotheby's Int'l Realty	\$ 7,850,000	3	0.81%
	Premiere Plus Realty Co.	\$ 1,540,000	3	0.16%
	Royal Shell Real Estate, Inc.	\$ 1,160,000	1	0.12%
NA08 Total		\$ 15,815,000	18	1.63%
NA09	Amerivest Realty	\$ 700,000	1	0.07%
	Assist 2 Sell Buyers & Sellers	\$ 956,000	2	0.10%
	Berkshire Hathaway Florida	\$ 190,000	1	0.02%
	Coldwell Banker Residential Re	\$ 635,000	2	0.07%
	Downing-Frye Realty, Inc.	\$ 3,320,000	4	0.34%
	Florida Prime Realty, LLC	\$ 260,000	1	0.03%
	Hunters Ridge Realty Co.	\$ 260,000	1	0.03%
	John R. Wood Properties	\$ 5,100,000	9	0.53%
	McQuaid & Company LLC	\$ 840,000	2	0.09%
	MVP Realty Associates LLC	\$ 733,990	2	0.08%
	Non-MLS Office	\$ 350,000	1	0.04%
	Premier Property Management	\$ 190,000	1	0.02%
	Premier Realty Homes of SW FL	\$ 380,000	1	0.04%

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Ranked by NA-BN-ES GeoCodes and Companies

(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
Sold Date	Jan			
Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA09	Premiere Plus Realty Co.	\$ 3,043,799	12	0.31%
	RE/MAX Realty Select	\$ 269,999	1	0.03%
	Realhome Services and Solution	\$ 137,500	1	0.01%
	RL Nardi & Associates, Inc.	\$ 750,000	2	0.08%
	Staton Properties, LLC	\$ 190,000	1	0.02%
	Sun Realty	\$ 450,000	2	0.05%
	Ted Hofferber P A	\$ 360,000	1	0.04%
	The Keyes Company/PSL	\$ 543,990	1	0.06%
	Tropics Real Estate, LLC	\$ 179,000	1	0.02%
	Unique Properties of Naples, Inc.	\$ 430,000	1	0.04%
	Waterfront Realty Group Inc	\$ 820,000	1	0.08%
	Wilson & Associates RE Inc	\$ 680,000	1	0.07%
	Yerger Realty	\$ 137,500	1	0.01%
NA09 Total		\$ 21,906,778	54	2.26%
NA11	Allison James Estates and Home	\$ 303,450	1	0.03%
	Berkshire Hathaway Florida	\$ 630,000	1	0.06%
	Century 21 Sunbelt Realty, Inc	\$ 355,000	1	0.04%
	Coldwell Banker Residential Re	\$ 307,000	1	0.03%
	Compass Florida Naples	\$ 845,000	2	0.09%
	Domain Realty.com LLC	\$ 313,000	1	0.03%
	Downing-Frye Realty, Inc.	\$ 2,330,450	7	0.24%
	DR Horton Realty SW FL LLC	\$ 410,000	1	0.04%
	Engel & Voelkers Olde Naples	\$ 165,000	1	0.02%
	Florida Home Realty Inc	\$ 307,000	1	0.03%
	Green Coast Realty Inc	\$ 270,000	1	0.03%
	Heights Realty & Investments	\$ 494,000	2	0.05%
	Homes and Land Brokers, Inc.	\$ 944,000	2	0.10%

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Ranked by NA-BN-ES GeoCodes and Companies

(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
Sold Date	Jan			
Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA11	John R. Wood Properties	\$ 4,241,000	11	0.44%
	KE Talis Park Real Estate Co	\$ 2,158,200	2	0.22%
	Keller Williams Elite Realty	\$ 1,320,000	2	0.14%
	Keller Williams Realty Naples	\$ 1,025,000	3	0.11%
	L.H. Fleming & Company, Real Estate	\$ 775,000	3	0.08%
	Marcuzzo Real Estate	\$ 243,600	1	0.03%
	McQuaid & Company LLC	\$ 392,500	1	0.04%
	MVP Realty Associates LLC	\$ 465,000	2	0.05%
	My Florida Real Estate LLC	\$ 410,000	1	0.04%
	Non-MLS Office	\$ 1,025,000	3	0.11%
	Premier Property Management	\$ 333,500	1	0.03%
	Premier Sotheby's Int'l Realty	\$ 2,050,000	4	0.21%
	Premiere Plus Realty Co.	\$ 3,184,000	8	0.33%
	RE/MAX Dream	\$ 300,000	1	0.03%
	RE/MAX Realty Group	\$ 195,000	1	0.02%
	Real Estate of South Florida	\$ 235,000	1	0.02%
	RealPro Realty LLC	\$ 578,000	1	0.06%
	Royal Shell Real Estate, Inc.	\$ 243,600	1	0.03%
	Tropical Paradise Realty Inc	\$ 370,000	1	0.04%
NA11 Total		\$ 27,218,300	70	2.81%
NA12	Amerivest Realty	\$ 887,000	3	0.09%
	Berkshire Hathaway Florida	\$ 1,780,000	3	0.18%
	BHHS Florida Realty	\$ 505,000	1	0.05%
	Downing-Frye Realty, Inc.	\$ 4,231,000	8	0.44%
	Hartford Realty LLC	\$ 439,000	1	0.05%
	John R. Wood Properties	\$ 1,360,000	3	0.14%
	Marcuzzo Real Estate	\$ 365,000	1	0.04%

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Ranked by NA-BN-ES GeoCodes and Companies

(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
Sold Date	Jan			
Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA12	NOCO LLC	\$ 218,000	1	0.02%
	Olde Naples Real Estate, Inc.	\$ 439,000	1	0.05%
	Premier Sotheby's Int'l Realty	\$ 2,640,000	5	0.27%
	Premiere Plus Realty Co.	\$ 200,000	1	0.02%
	Re/Max Trend	\$ 1,300,000	2	0.13%
	Realty World Florida	\$ 200,000	1	0.02%
	Sellstate on 5th	\$ 218,000	1	0.02%
	Sellstate Prime Realty	\$ 190,000	1	0.02%
	Waterfront Realty Group Inc	\$ 505,000	1	0.05%
	William Raveis-Florida LLC	\$ 1,005,000	2	0.10%
NA12 Total		\$ 16,482,000	36	1.70%
NA13	Downing-Frye Realty, Inc.	\$ 250,000	1	0.03%
	MVP Realty Associates LLC	\$ 412,000	2	0.04%
	Premier Sotheby's Int'l Realty	\$ 162,000	1	0.02%
NA13 Total		\$ 824,000	4	0.08%
NA14	Amerivest Realty	\$ 2,094,000	4	0.22%
	Bar Investment Realty LLC	\$ 410,000	1	0.04%
	Berkshire Hathaway Florida	\$ 3,862,000	7	0.40%
	Coldwell Banker Residential Re	\$ 675,000	2	0.07%
	Domain Realty.com LLC	\$ 269,000	1	0.03%
	Downing-Frye Realty, Inc.	\$ 2,913,250	9	0.30%
	Equity Realty	\$ 599,000	1	0.06%
	Florida Prime Realty, LLC	\$ 1,042,500	1	0.11%
	Illustrated Properties Real Estate Inc.	\$ 534,000	1	0.06%
	John R. Wood Properties	\$ 4,750,900	12	0.49%
	Keller Williams Elite Realty	\$ 227,000	1	0.02%
	Keller Williams Realty Naples	\$ 255,000	1	0.03%

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Ranked by NA-BN-ES GeoCodes and Companies

(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
Sold Date	Jan			
Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA14	Marcuzzo Real Estate	\$ 435,000	1	0.04%
	MVP Realty Associates LLC	\$ 1,539,000	3	0.16%
	Non-MLS Office	\$ 534,000	1	0.06%
	Premier Sotheby's Int'l Realty	\$ 2,638,500	4	0.27%
	Premiere Plus Realty Co.	\$ 3,471,900	5	0.36%
	RE/MAX Blue Skies	\$ 1,257,000	2	0.13%
	RE/MAX Realty Select	\$ 325,000	1	0.03%
	Real Estate of South Florida	\$ 780,000	2	0.08%
	Realty Group of SW Florida Inc	\$ 420,000	2	0.04%
	Royal Shell Real Estate, Inc.	\$ 609,000	1	0.06%
	Ruby Realty Company	\$ 492,500	1	0.05%
	ToastyinNaples.com Realty	\$ 231,500	1	0.02%
	Vineyards Properties Inc	\$ 1,035,250	2	0.11%
	Vineyards Realty Inc	\$ 2,559,800	4	0.26%
	William Raveis-Florida LLC	\$ 369,000	1	0.04%
NA14 Total		\$ 34,329,100	72	3.54%
NA15	Brand & Associates Inc.	\$ 170,000	1	0.02%
	Downing-Frye Realty, Inc.	\$ 533,500	2	0.06%
	John R. Wood Properties	\$ 500,000	1	0.05%
	Keller Williams Realty Naples	\$ 310,000	1	0.03%
	Lee International Realty Inc	\$ 170,000	1	0.02%
	Premier Sotheby's Int'l Realty	\$ 310,000	1	0.03%
	Premiere Plus Realty Co.	\$ 1,426,000	5	0.15%
	Signature Intl Premier Prop	\$ 500,000	1	0.05%
	The Square Realty	\$ 277,500	1	0.03%
	William Raveis-Florida LLC	\$ 760,000	2	0.08%
NA15 Total		\$ 4,957,000	16	0.51%

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Ranked by NA-BN-ES GeoCodes and Companies

(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
Sold Date	Jan			
Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA16	A Plus Realty	\$ 244,500	1	0.03%
	Amerivest Realty	\$ 250,000	1	0.03%
	Banyan Naples Realty Co	\$ 123,190	1	0.01%
	Berkshire Hathaway Florida	\$ 177,200	1	0.02%
	Coldwell Banker Residential Re	\$ 1,157,000	3	0.12%
	Compass Florida Naples	\$ 1,150,000	1	0.12%
	Domain Realty.com LLC	\$ 1,183,000	3	0.12%
	Downing-Frye Realty, Inc.	\$ 4,849,500	5	0.50%
	Grice Realty Inc	\$ 250,000	1	0.03%
	Gulf Coast International Prop	\$ 2,675,000	1	0.28%
	Hero Real Estate & Co	\$ 322,500	1	0.03%
	John R. Wood Properties	\$ 7,392,500	8	0.76%
	MVP Realty Associates LLC	\$ 238,000	1	0.02%
	Neapolitan Realty LLC	\$ 2,700,000	1	0.28%
	Opyt Realty Inc	\$ 177,200	1	0.02%
	Premier Sotheby's Int'l Realty	\$ 2,922,500	3	0.30%
	Premiere Plus Realty Co.	\$ 3,015,690	10	0.31%
	RE/MAX Realty Select	\$ 250,000	1	0.03%
	Realty World, Top Producers Realty, Inc.	\$ 210,000	1	0.02%
	Royal Shell Real Estate, Inc.	\$ 180,000	1	0.02%
	Starlink Realty, Inc	\$ 127,000	1	0.01%
	Sun Realty	\$ 250,000	1	0.03%
	VIP Realty Group, Inc.	\$ 180,000	1	0.02%
	Waterfront Realty Group Inc	\$ 122,000	1	0.01%
	Wilderness of Naples Realty	\$ 290,000	1	0.03%
	William Raveis-Florida LLC	\$ 3,052,000	3	0.31%
NA16 Total		\$ 33,488,780	54	3.45%

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Ranked by NA-BN-ES GeoCodes and Companies

(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
Sold Date	Jan			
Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA17	All In One Realty Group, Inc.	\$ 338,000	1	0.03%
	Amerivest Realty	\$ 442,500	2	0.05%
	Bayside Realty SWFL LLC	\$ 235,000	1	0.02%
	Bayview Realty of Florida	\$ 160,000	1	0.02%
	Berkshire Hathaway Florida	\$ 776,500	3	0.08%
	Broadway Realty & Management I	\$ 218,000	2	0.02%
	Coldwell Banker Residential Re	\$ 675,000	3	0.07%
	Downing-Frye Realty, Inc.	\$ 2,095,000	9	0.22%
	Dream Homes Realty of Naples	\$ 410,000	1	0.04%
	Engel & Voelkers Olde Naples	\$ 475,000	1	0.05%
	Equity Realty	\$ 422,500	1	0.04%
	Express Realty of SW Florida	\$ 581,000	2	0.06%
	Fathom Realty FL LLC	\$ 195,000	1	0.02%
	Florida Golf Realty LLC	\$ 122,500	1	0.01%
	Florida Home Realty Inc	\$ 180,000	1	0.02%
	Florida's Realty Specialists	\$ 338,000	1	0.03%
	Hamro & Associates LLC	\$ 500,900	2	0.05%
	Hartford Realty LLC	\$ 272,600	1	0.03%
	Hudson Realty Executives LLC	\$ 215,000	1	0.02%
	John R. Wood Properties	\$ 929,000	4	0.10%
	Keller Williams Realty Fort Myers	\$ 185,000	1	0.02%
	Keller Williams Realty Naples	\$ 125,000	1	0.01%
	McNeil Real Estate, Inc.	\$ 350,000	1	0.04%
	MVP Realty Associates LLC	\$ 1,718,900	8	0.18%
	Naples Realty Services, Inc.	\$ 835,000	2	0.09%
	Non-MLS Office	\$ 193,400	1	0.02%
	Opyt Realty Inc	\$ 262,500	1	0.03%

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Ranked by NA-BN-ES GeoCodes and Companies

(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
Sold Date	Jan			
Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA17	Pelican's Nest Realty Services	\$ 82,500	1	0.01%
	Phelps Realty Services	\$ 218,500	1	0.02%
	Premier Sotheby's Int'l Realty	\$ 155,000	1	0.02%
	Premiere Plus Realty Co.	\$ 3,185,500	13	0.33%
	Realty World, Top Producers Realty, Inc.	\$ 555,000	1	0.06%
	Sun Realty	\$ 240,000	1	0.02%
	Ted Hofferber P A	\$ 175,000	1	0.02%
	Vineyards Properties Inc	\$ 430,000	1	0.04%
	William Raveis-Florida LLC	\$ 809,000	4	0.08%
NA17 Total		\$ 19,101,800	78	1.97%
NA18	Aadvisor Rentals Inc	\$ 155,500	1	0.02%
	Allison James Estates and Home	\$ 727,000	3	0.07%
	Amerivest Realty	\$ 675,500	4	0.07%
	Bayside Realty SWFL LLC	\$ 290,000	1	0.03%
	Berkshire Hathaway Florida	\$ 367,500	2	0.04%
	Blue Heron Realty of Naples	\$ 544,000	2	0.06%
	Boca Executive Realty LLC	\$ 204,500	1	0.02%
	Coffey Real Estate Services, Corp	\$ 607,500	3	0.06%
	Coldwell Banker Residential Re	\$ 600,000	3	0.06%
	Domain Realty.com LLC	\$ 382,000	2	0.04%
	Downing-Frye Realty, Inc.	\$ 1,455,000	5	0.15%
	Equity Realty	\$ 247,000	1	0.03%
	Gulf Breeze Real Estate, LLC	\$ 134,000	1	0.01%
	Gulf Coast Properties Group	\$ 122,000	1	0.01%
	Hamro & Associates LLC	\$ 170,000	1	0.02%
	John R. Wood Properties	\$ 1,301,500	6	0.13%
	Keller Williams Realty - Marco	\$ 330,000	2	0.03%

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Ranked by NA-BN-ES GeoCodes and Companies

(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
Sold Date	Jan			
Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA18	Keller Williams Realty Naples	\$ 237,500	1	0.02%
	Luxury & Beach Realty Inc	\$ 307,000	1	0.03%
	MVP Realty Associates LLC	\$ 1,279,499	7	0.13%
	Naples Realty Services, Inc.	\$ 660,000	3	0.07%
	Opyt Realty Inc	\$ 134,000	1	0.01%
	Paradise Coast Property Team	\$ 290,000	1	0.03%
	Premier Sotheby's Int'l Realty	\$ 104,000	1	0.01%
	Premiere Plus Realty Co.	\$ 2,117,000	8	0.22%
	RE/MAX Blue Skies	\$ 215,000	1	0.02%
	RE/MAX Realty Select	\$ 170,000	1	0.02%
	RE/MAX Realty Team	\$ 391,999	2	0.04%
	Results Real Estate Inc	\$ 135,000	1	0.01%
	REVirtually LLC	\$ 247,500	1	0.03%
	Robert Slack Fine Homes LLC	\$ 242,000	1	0.02%
	Sun Realty	\$ 634,500	3	0.07%
	Sun Realty USA, Inc.	\$ 457,500	2	0.05%
	Tec Realty LLC	\$ 300,000	1	0.03%
	TMB Realty Inc	\$ 410,000	2	0.04%
	VIP Realty Group, Inc.	\$ 122,000	1	0.01%
	Waterfront Realty Group Inc	\$ 150,000	1	0.02%
	William Raveis-Florida LLC	\$ 157,500	1	0.02%
NA18 Total		\$ 17,074,998	80	1.76%
NA19	Berkshire Hathaway Florida	\$ 915,000	3	0.09%
	Cliffoney Realty LLC	\$ 343,000	1	0.04%
	Downing-Frye Realty, Inc.	\$ 1,705,000	6	0.18%
	Dream Homes Realty of Naples	\$ 240,000	1	0.02%
	Florida Global Professional	\$ 240,000	1	0.02%

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Ranked by NA-BN-ES GeoCodes and Companies

(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
Sold Date	Jan			
Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA19	Harborview Realty Inc	\$ 1,300,000	2	0.13%
	John R. Wood Properties	\$ 2,883,500	6	0.30%
	MVP Realty Associates LLC	\$ 232,000	1	0.02%
	Non-MLS Office	\$ 373,000	2	0.04%
	Premier Sotheby's Int'l Realty	\$ 2,506,500	6	0.26%
	Premiere Plus Realty Co.	\$ 6,607,342	16	0.68%
	Re/Max Affinity Plus	\$ 232,000	1	0.02%
	Royal Shell Real Estate, Inc.	\$ 885,000	2	0.09%
	Sellstate Priority Realty	\$ 418,000	1	0.04%
	Sun Realty	\$ 260,000	1	0.03%
	Sun Royal Realty Inc	\$ 110,000	1	0.01%
	The Miano Group Realty LLC	\$ 460,000	1	0.05%
	Waterfront Realty Group Inc	\$ 135,000	1	0.01%
	White Sands Realty	\$ 212,000	1	0.02%
NA19 Total		\$ 20,057,342	54	2.07%
NA21	A.R.B.C. Rlty Of Sw Fl., Inc.	\$ 1,483,200	1	0.15%
	Amerivest Realty	\$ 220,000	1	0.02%
	Berkshire Hathaway Florida	\$ 4,942,800	5	0.51%
	Coldwell Banker Residential Re	\$ 3,350,000	3	0.35%
	Domain Realty.com LLC	\$ 1,292,000	2	0.13%
	Downing-Frye Realty, Inc.	\$ 16,788,200	16	1.73%
	John R. Wood Properties	\$ 11,329,153	12	1.17%
	Keller Williams Realty Fort Myers	\$ 1,150,000	1	0.12%
	McQuaid & Company LLC	\$ 1,334,000	1	0.14%
	MVP Realty Associates LLC	\$ 2,165,000	5	0.22%
	Naples Pro Realty	\$ 455,000	1	0.05%
	Naples TBI Realty LLC	\$ 3,538,335	5	0.36%

JOHN R WOOD PROPERTIES

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(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
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Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA21	Pelican I Real Estate & Development, Inc	\$ 700,000	1	0.07%
	Premier Sotheby's Int'l Realty	\$ 1,415,000	3	0.15%
	Premiere Plus Realty Co.	\$ 1,310,000	3	0.14%
	Quail Communities Realty, Inc.	\$ 2,490,000	4	0.26%
	Quail West Realty	\$ 2,100,000	1	0.22%
	RE/MAX Realty Select	\$ 785,000	1	0.08%
	Realty World Florida	\$ 5,325,000	2	0.55%
	Safe Harbor Real Estate Service	\$ 159,000	1	0.02%
	Taylor Morrison Realty of FL	\$ 245,000	1	0.03%
	Twin Realty Inc.	\$ 574,900	1	0.06%
	VIP Realty Group, Inc.	\$ 167,000	1	0.02%
	William Raveis-Florida LLC	\$ 160,000	1	0.02%
	Your Naples Realty LLC	\$ 188,000	1	0.02%
NA21 Total		\$ 63,666,588	74	6.56%
NA22	Amerivest Realty	\$ 259,900	1	0.03%
	Berkshire Hathaway Florida	\$ 259,900	1	0.03%
	Coldwell Banker Residential Re	\$ 650,000	1	0.07%
	Downing-Frye Realty, Inc.	\$ 1,478,500	4	0.15%
	Engel & Voelkers Olde Naples	\$ 308,000	1	0.03%
	EXP Realty LLC	\$ 242,000	1	0.02%
	Gulf Region Realty	\$ 360,000	1	0.04%
	Islandwalk Real Estate Sales	\$ 990,000	3	0.10%
	John R. Wood Properties	\$ 1,923,000	4	0.20%
	Keller Williams Realty - Marco	\$ 390,000	1	0.04%
	Lennar Realty Inc	\$ 840,000	2	0.09%
	MVP Realty Associates LLC	\$ 242,000	1	0.02%
	Premier Sotheby's Int'l Realty	\$ 1,663,000	4	0.17%

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Ranked by NA-BN-ES GeoCodes and Companies

(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
Sold Date	Jan			
Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA22	Premiere Plus Realty Co.	\$ 1,726,500	4	0.18%
	RE/MAX Affinity Mercato	\$ 555,000	1	0.06%
	Real Estate of South Florida	\$ 315,000	1	0.03%
	Xclusive Homes LLC	\$ 360,000	1	0.04%
NA22 Total		\$ 12,562,800	32	1.30%
NA24	A Plus Realty	\$ 637,900	2	0.07%
	Coldwell Banker Residential Re	\$ 372,000	2	0.04%
	Downing-Frye Realty, Inc.	\$ 1,253,000	5	0.13%
	Gulf Coast Management Group LL	\$ 230,000	1	0.02%
	Keller Williams Realty - Marco	\$ 260,000	1	0.03%
	Keller Williams Realty Naples	\$ 285,000	1	0.03%
	Kingdom Realty Services LLC	\$ 289,900	1	0.03%
	KPMG Realty LLC	\$ 134,900	1	0.01%
	McQuaid & Company LLC	\$ 230,000	1	0.02%
	Napoli Realty Services, LLC	\$ 270,000	1	0.03%
	Premiere Plus Realty Co.	\$ 1,146,700	5	0.12%
	RE/MAX Realty Select	\$ 113,000	1	0.01%
	Royal Properties of Naples LLC	\$ 348,000	1	0.04%
	Saggio Realty Inc.	\$ 289,000	1	0.03%
	Saggio Realty, Inc	\$ 289,000	1	0.03%
	U S Prime Realty, LLC	\$ 289,000	1	0.03%
	Universe Realty Group, Inc	\$ 285,000	1	0.03%
	Waterfront Realty Group Inc	\$ 265,000	1	0.03%
	Xclusive Homes LLC	\$ 1,166,000	4	0.12%
NA24 Total		\$ 8,153,400	32	0.84%
NA31	Allison James Estates and Home	\$ 215,775	1	0.02%
	Amerivest Realty	\$ 198,000	1	0.02%

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Ranked by NA-BN-ES GeoCodes and Companies

(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
Sold Date	Jan			
Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA31	Berkshire Hathaway Florida	\$ 193,750	1	0.02%
	Domain Realty.com LLC	\$ 539,900	1	0.06%
	Downing-Frye Realty, Inc.	\$ 1,050,000	2	0.11%
	Hudson Realty Executives LLC	\$ 407,032	1	0.04%
	John R. Wood Properties	\$ 927,032	2	0.10%
	Keller Williams Realty Naples	\$ 483,750	2	0.05%
	Kunkle Realty, LLC	\$ 198,000	1	0.02%
	MVP Realty Associates LLC	\$ 290,000	1	0.03%
	Premiere Plus Realty Co.	\$ 1,020,000	2	0.11%
	Price Realty of Naples Inc	\$ 539,900	1	0.06%
	RE/MAX Realty Group	\$ 215,775	1	0.02%
	William Raveis-Florida LLC	\$ 520,000	1	0.05%
NA31 Total		\$ 6,798,914	18	0.70%
NA32	RE/MAX Realty Team	\$ 636,000	3	0.07%
	Sun Realty	\$ 300,000	1	0.03%
NA32 Total		\$ 936,000	4	0.10%
NA34	A Plus Realty	\$ 648,500	2	0.07%
	Berkshire Hathaway Florida	\$ 211,000	1	0.02%
	Coldwell Banker Residential Re	\$ 678,000	2	0.07%
	Engel & Voelkers Olde Naples	\$ 271,000	1	0.03%
	Keller Williams Realty Fort Myers	\$ 211,000	1	0.02%
	Keller Williams Realty Naples	\$ 271,000	1	0.03%
	Lennar Realty Inc	\$ 600,994	2	0.06%
	Naples Pro Realty	\$ 290,000	1	0.03%
	Non-MLS Office	\$ 246,994	1	0.03%
	Opyt Realty Inc	\$ 305,000	1	0.03%
	Parkline Realty Associates LLC	\$ 278,000	1	0.03%

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Ranked by NA-BN-ES GeoCodes and Companies

(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
Sold Date	Jan			
Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA34	Premier Sotheby's Int'l Realty	\$ 358,500	1	0.04%
	Premiere Plus Realty Co.	\$ 919,500	3	0.09%
	RE/MAX Affinity Mercato	\$ 269,500	1	0.03%
	RE/MAX Blue Skies	\$ 400,000	1	0.04%
	Realty World Florida	\$ 305,000	1	0.03%
	Schulz Realty LLC	\$ 354,000	1	0.04%
NA34 Total		\$ 6,617,988	22	0.68%
NA36	Berkshire Hathaway Florida	\$ 393,000	1	0.04%
	BHHS Florida Realty	\$ 392,500	1	0.04%
	Builders Services, Inc.	\$ 373,489	1	0.04%
	David C. Brown Realty, Inc	\$ 1,354,400	7	0.14%
	EXP Realty LLC	\$ 238,000	1	0.02%
	John R. Wood Properties	\$ 392,500	1	0.04%
	Keller Williams Realty Naples	\$ 325,000	1	0.03%
	MVP Realty Associates LLC	\$ 393,000	1	0.04%
	Non-MLS Office	\$ 373,489	1	0.04%
	Opyt Realty Inc	\$ 238,000	1	0.02%
	Sellstate 5 Star Realty	\$ 120,000	1	0.01%
	Waterfront Realty Group Inc	\$ 325,000	1	0.03%
NA36 Total		\$ 4,918,378	18	0.51%
NA37	Amerivest Realty	\$ 550,500	2	0.06%
	Ashton Orlando Residential LLC	\$ 2,223,210	6	0.23%
	Barclay Realty Group	\$ 278,000	1	0.03%
	Berkshire Hathaway Florida	\$ 475,000	2	0.05%
	Coldwell Banker Residential Re	\$ 305,500	1	0.03%
	Cornerstone Coastal Properties	\$ 337,000	1	0.03%
	Domain Realty.com LLC	\$ 413,000	1	0.04%

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Ranked by NA-BN-ES GeoCodes and Companies

(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
Sold Date	Jan			
Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA37	Downing-Frye Realty, Inc.	\$ 325,000	1	0.03%
	DR Horton Realty SW FL LLC	\$ 1,598,625	4	0.16%
	Equity Realty	\$ 413,000	1	0.04%
	Gulf Coast Properties Group	\$ 590,000	2	0.06%
	Harborview Realty Inc	\$ 785,000	1	0.08%
	John R. Wood Properties	\$ 663,000	2	0.07%
	MVP Realty Associates LLC	\$ 777,585	2	0.08%
	Naples TBI Realty LLC	\$ 644,000	2	0.07%
	Premiere Plus Realty Co.	\$ 1,844,830	4	0.19%
	RE/MAX Blue Skies	\$ 240,000	1	0.02%
	Realhome Services and Solution	\$ 238,600	1	0.02%
	Stock Realty, LLC	\$ 1,748,540	2	0.18%
	Ted Hofferber P A	\$ 325,000	1	0.03%
	Veronawalk Realty Inc	\$ 566,000	2	0.06%
	Waterfront Realty Group Inc	\$ 567,000	2	0.06%
NA37 Total		\$ 15,908,390	42	1.64%
NA38	Ashton Orlando Residential LLC	\$ 1,230,000	2	0.13%
	Berkshire Hathaway Florida	\$ 387,000	1	0.04%
	Coldwell Banker Residential Re	\$ 387,000	1	0.04%
	Compass Florida Naples	\$ 402,000	1	0.04%
	Downing-Frye Realty, Inc.	\$ 388,000	2	0.04%
	Harborview Realty Inc	\$ 377,500	1	0.04%
	John R. Wood Properties	\$ 562,000	2	0.06%
	Keller Williams Realty - Marco	\$ 397,000	1	0.04%
	MVP Realty Associates LLC	\$ 1,020,000	1	0.11%
	Premier Sotheby's Int'l Realty	\$ 5,108,476	9	0.53%
	Premiere Plus Realty Co.	\$ 737,776	4	0.08%

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Ranked by NA-BN-ES GeoCodes and Companies

(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
Sold Date	Jan			
Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA38	RE/MAX Affinity Mercato	\$ 377,500	1	0.04%
NA38 Total		\$ 11,374,252	26	1.17%
NA39	Coldwell Banker Residential Re	\$ 150,000	1	0.02%
	Downing-Frye Realty, Inc.	\$ 357,000	1	0.04%
	Keller Williams Realty - Marco	\$ 205,000	1	0.02%
	Port of the Islands Realty LLC	\$ 507,000	2	0.05%
	Premier Sotheby's Int'l Realty	\$ 205,000	1	0.02%
NA39 Total		\$ 1,424,000	6	0.15%
NA41	BHHS Florida Realty	\$ 804,250	1	0.08%
	Coldwell Banker Residential Re	\$ 499,888	1	0.05%
	Domain Realty.com LLC	\$ 804,250	1	0.08%
	Hudson Realty Executives LLC	\$ 350,000	1	0.04%
	John R. Wood Properties	\$ 2,085,000	3	0.21%
	Keller Williams Realty - Marco	\$ 239,900	1	0.02%
	Levitan Realty	\$ 239,900	1	0.02%
	Naples Beach Realty	\$ 350,000	1	0.04%
	Premiere Plus Realty Co.	\$ 3,199,888	5	0.33%
	Realhome Services and Solution	\$ 220,000	1	0.02%
	Realty World, Top Producers Realty, Inc.	\$ 675,000	1	0.07%
	Starling Realty Inc	\$ 220,000	1	0.02%
NA41 Total		\$ 9,688,076	18	1.00%
NA42	Barclay Realty Group	\$ 680,000	1	0.07%
	Coldwell Banker Residential Re	\$ 320,000	1	0.03%
	Domain Realty.com LLC	\$ 320,000	1	0.03%
	MVP Realty Associates LLC	\$ 655,000	2	0.07%
	Paradise Coast Property Team	\$ 360,000	1	0.04%
	Premiere Plus Realty Co.	\$ 975,000	2	0.10%

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Ranked by NA-BN-ES GeoCodes and Companies

(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
Sold Date	Jan			
Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA42	RE/MAX Realty Select	\$ 200,000	1	0.02%
	RealPro Realty LLC	\$ 674,000	2	0.07%
	Tropical Home Realty LLC	\$ 200,000	1	0.02%
	Xclusive Homes LLC	\$ 476,000	2	0.05%
NA42 Total		\$ 4,860,000	14	0.50%
NA43	A Plus Realty	\$ 650,000	2	0.07%
	ANO Realty LLC	\$ 175,000	1	0.02%
	Domain Realty.com LLC	\$ 630,000	2	0.06%
	Gulf Breeze Real Estate, LLC	\$ 175,000	1	0.02%
NA43 Total		\$ 1,630,000	6	0.17%
NA44	Downing-Frye Realty, Inc.	\$ 375,000	1	0.04%
	Keller Williams Realty Naples	\$ 250,000	1	0.03%
	MVP Realty Associates LLC	\$ 300,000	1	0.03%
	Opyt Realty Inc	\$ 375,000	1	0.04%
	Premiere Plus Realty Co.	\$ 610,000	2	0.06%
	Saggio Realty Inc.	\$ 300,000	1	0.03%
	Xclusive Homes LLC	\$ 250,000	1	0.03%
NA44 Total		\$ 2,460,000	8	0.25%
NA45	Berkshire Hathaway Florida	\$ 425,000	1	0.04%
	Equity Realty	\$ 744,000	2	0.08%
	Gulf Gateway Realty, Inc.	\$ 425,000	1	0.04%
	MVP Realty Associates LLC	\$ 375,000	1	0.04%
	Realty Group of SW Florida Inc	\$ 369,000	1	0.04%
NA45 Total		\$ 2,338,000	6	0.24%
NA46	Caine Premier Properties LLC	\$ 289,000	1	0.03%
	Coldwell Banker Residential Re	\$ 1,089,000	4	0.11%
	Dream Homes Realty of Naples	\$ 285,000	1	0.03%

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Ranked by NA-BN-ES GeoCodes and Companies

(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
Sold Date	Jan			
Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA46	Express Realty of SW Florida	\$ 280,000	1	0.03%
	Hamro & Associates LLC	\$ 244,000	1	0.03%
	Janeiro Realty, LLC	\$ 244,000	1	0.03%
	MVP Realty Associates LLC	\$ 285,000	1	0.03%
	Plunkett Realty LLC	\$ 262,000	1	0.03%
	Premiere Plus Realty Co.	\$ 878,000	3	0.09%
	Starling Realty Inc	\$ 280,000	1	0.03%
	Xclusive Homes LLC	\$ 260,000	1	0.03%
NA46 Total		\$ 4,396,000	16	0.45%
NA47	A Plus Realty	\$ 574,900	2	0.06%
	Coldwell Banker Residential Re	\$ 1,001,999	3	0.10%
	Downing-Frye Realty, Inc.	\$ 618,900	2	0.06%
	Dream Homes Realty of Naples	\$ 453,700	2	0.05%
	Express Realty of SW Florida	\$ 287,665	1	0.03%
	Hudson Realty Executives LLC	\$ 250,000	1	0.03%
	Keller Williams Elite Realty	\$ 353,000	1	0.04%
	Keller Williams Realty Naples	\$ 330,000	1	0.03%
	MVP Realty Associates LLC	\$ 287,665	1	0.03%
	O.K. Realty Inc.	\$ 295,000	1	0.03%
	Premier Property Management	\$ 303,900	1	0.03%
	Premiere Plus Realty Co.	\$ 1,449,900	5	0.15%
	RE/MAX Blue Skies	\$ 250,000	1	0.03%
	Saggio Realty Inc.	\$ 318,999	1	0.03%
	Sun Realty	\$ 295,000	1	0.03%
	Sun Realty USA, Inc.	\$ 300,000	1	0.03%
	The Miano Group Realty LLC	\$ 300,000	1	0.03%
	U S Prime Realty, LLC	\$ 257,900	1	0.03%

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Ranked by NA-BN-ES GeoCodes and Companies

(14) NA-BN-ES GeoCode-Company

Market Defined	(Multiple Items)			
Sold Date	Jan			
Row Labels	Company	Closed Volume	Closed Units	% Closed Volume
BN01	Coldwell Banker Residential Re	\$ 509,000	1	0.05%
NA47	World Realty Services, LLC	\$ 257,900	1	0.03%
NA47 Total		\$ 8,186,428	28	0.84%
NA48	Berkshire Hathaway Florida	\$ 369,000	1	0.04%
	Coldwell Banker Residential Re	\$ 1,589,800	5	0.16%
	Kingdom Realty Services LLC	\$ 369,000	1	0.04%
	MVP Realty Associates LLC	\$ 658,000	2	0.07%
	Paradise Coast Property Team	\$ 246,500	1	0.03%
	Premiere Plus Realty Co.	\$ 1,664,500	6	0.17%
	Realhome Services and Solution	\$ 192,150	1	0.02%
	Tropical Home Realty LLC	\$ 192,150	1	0.02%
NA48 Total		\$ 5,281,100	18	0.54%
NA23	Florida's Realty Specialists	\$ 460,000	1	0.05%
	MVP Realty Associates LLC	\$ 460,000	1	0.05%
	Naples Pro Realty	\$ 560,000	2	0.06%
NA23 Total		\$ 1,480,000	4	0.15%
Grand Total		\$ 969,858,392	1548	100.00%