

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Volume by NA-BN-ES Select Brokers, side and Price Code
(19) SB Volume Side Price

Market Defined Sold Date	(Multiple Items) Jan						
		Column Labels				Total Closed Volume	Total % Volume
Row Labels	Code	L Closed Volume	% Volume	S Closed Volume	% Volume		
AMERIVEST	A	\$956,000	0.10%	\$1,813,628	0.19%	\$2,769,628	0.29%
	B	\$1,306,000	0.13%	\$1,492,900	0.15%	\$2,798,900	0.29%
	C	\$568,000	0.06%	\$1,200,000	0.12%	\$1,768,000	0.18%
	D	\$875,000	0.09%	\$1,704,990	0.18%	\$2,579,990	0.27%
	F		0.00%	\$4,800,000	0.49%	\$4,800,000	0.49%
BERKSHIRE HATHAWAY FLORIDA	A	\$2,701,450	0.28%	\$574,000	0.06%	\$3,275,450	0.34%
	B	\$3,618,900	0.37%	\$3,998,500	0.41%	\$7,617,400	0.79%
	C		0.00%	\$1,180,000	0.12%	\$1,180,000	0.12%
	D	\$2,477,900	0.26%	\$4,287,900	0.44%	\$6,765,800	0.70%
	E		0.00%	\$1,180,000	0.12%	\$1,180,000	0.12%
	F		0.00%	\$2,100,000	0.22%	\$2,100,000	0.22%
COLDWELL BANKER	A	\$2,512,400	0.26%	\$1,016,900	0.10%	\$3,529,300	0.36%
	B	\$7,076,399	0.73%	\$3,443,288	0.36%	\$10,519,687	1.08%
	C	\$5,143,000	0.53%	\$1,090,000	0.11%	\$6,233,000	0.64%
	D	\$950,000	0.10%		0.00%	\$950,000	0.10%
	E	\$1,200,000	0.12%	\$7,470,000	0.77%	\$8,670,000	0.89%
	F	\$4,235,000	0.44%	\$3,000,000	0.31%	\$7,235,000	0.75%
DOWNING FRYE	A	\$3,281,500	0.34%	\$3,892,500	0.40%	\$7,174,000	0.74%
	B	\$9,255,500	0.95%	\$9,645,100	0.99%	\$18,900,600	1.95%
	C	\$6,272,250	0.65%	\$6,731,000	0.69%	\$13,003,250	1.34%
	D	\$8,555,000	0.88%	\$5,027,500	0.52%	\$13,582,500	1.40%
	E	\$4,844,000	0.50%	\$7,623,200	0.79%	\$12,467,200	1.29%
	F	\$2,675,000	0.28%	\$9,975,000	1.03%	\$12,650,000	1.30%
FORREST	F	\$5,125,000	0.53%	\$5,125,000	0.53%	\$10,250,000	1.06%
GULF COAST INTERNATIONAL PROP	E	\$2,894,000	0.30%	\$3,219,000	0.33%	\$6,113,000	0.63%
	F	\$31,420,000	3.24%	\$9,220,000	0.95%	\$40,640,000	4.19%
JOHN R WOOD	A	\$3,153,900	0.33%	\$3,394,005	0.35%	\$6,547,905	0.68%
	B	\$11,968,700	1.23%	\$12,029,792	1.24%	\$23,998,492	2.47%
	C	\$7,072,900	0.73%	\$10,869,253	1.12%	\$17,942,153	1.85%
	D	\$1,784,500	0.18%	\$5,149,000	0.53%	\$6,933,500	0.71%
	E	\$19,602,500	2.02%	\$14,809,000	1.53%	\$34,411,500	3.55%
	F	\$59,730,000	6.16%	\$31,070,000	3.20%	\$90,800,000	9.36%
KELLER WILLIAMS ELITE	A	\$930,500	0.10%	\$1,104,000	0.11%	\$2,034,500	0.21%
	B	\$2,808,000	0.29%	\$2,121,000	0.22%	\$4,929,000	0.51%
	C	\$550,000	0.06%	\$681,250	0.07%	\$1,231,250	0.13%
	D		0.00%	\$850,000	0.09%	\$850,000	0.09%
	E		0.00%	\$1,000,000	0.10%	\$1,000,000	0.10%
	F		0.00%	\$7,000,000	0.72%	\$7,000,000	0.72%
PREMIER SOTHEBYS	A	\$2,631,500	0.27%	\$1,415,000	0.15%	\$4,046,500	0.42%
	B	\$5,694,500	0.59%	\$3,533,500	0.36%	\$9,228,000	0.95%
	C	\$2,395,000	0.25%	\$2,415,000	0.25%	\$4,810,000	0.50%
	D	\$6,075,990	0.63%	\$2,692,000	0.28%	\$8,767,990	0.90%
	E	\$19,007,738	1.96%	\$8,138,738	0.84%	\$27,146,476	2.80%
	F	\$28,660,000	2.96%	\$41,560,000	4.29%	\$70,220,000	7.24%
PREMIERE PLUS REALTY COMPANY	A	\$4,981,478	0.51%	\$5,010,188	0.52%	\$9,991,666	1.03%
	B	\$10,641,509	1.10%	\$15,208,685	1.57%	\$25,850,194	2.67%
	C	\$8,901,400	0.92%	\$6,594,750	0.68%	\$15,496,150	1.60%
	D	\$2,670,000	0.28%	\$1,825,000	0.19%	\$4,495,000	0.46%
	E	\$1,762,500	0.18%	\$6,335,000	0.65%	\$8,097,500	0.83%
	F	\$6,350,000	0.65%		0.00%	\$6,350,000	0.65%
ROYAL SHELL REAL ESTATE	A	\$688,600	0.07%	\$595,000	0.06%	\$1,283,600	0.13%
	B	\$2,427,000	0.25%	\$2,292,500	0.24%	\$4,719,500	0.49%
	C	\$1,755,000	0.18%	\$1,825,250	0.19%	\$3,580,250	0.37%
	E	\$6,740,000	0.69%	\$4,150,000	0.43%	\$10,890,000	1.12%

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		Column Labels					
WILLIAM RAVEIS	A	\$833,500	0.09%	\$336,000	0.03%	\$1,169,500	0.12%
	B	\$1,868,000	0.19%	\$380,000	0.04%	\$2,248,000	0.23%
	C	\$1,005,000	0.10%	\$1,821,900	0.19%	\$2,826,900	0.29%
	D		0.00%	\$897,000	0.09%	\$897,000	0.09%
	E	\$4,425,000	0.46%		0.00%	\$4,425,000	0.46%
	F	\$2,700,000	0.28%	\$29,985,000	3.09%	\$32,685,000	3.37%
X-other	A	\$22,157,824	2.28%	\$25,677,431	2.65%	\$47,835,255	4.93%
	B	\$53,329,369	5.50%	\$55,848,612	5.76%	\$109,177,981	11.26%
	C	\$20,712,184	2.14%	\$19,966,331	2.06%	\$40,678,515	4.19%
	D	\$6,709,005	0.69%	\$7,664,005	0.79%	\$14,373,010	1.48%
	E	\$12,651,300	1.30%	\$19,202,100	1.98%	\$31,853,400	3.28%
	F	\$31,612,500	3.26%	\$28,672,500	2.96%	\$60,285,000	6.22%
Grand Total		\$484,929,196	50.00%	\$484,929,196	50.00%	\$969,858,392	100.00%