

JOHN R WOOD PROPERTIES
 SWFL Closed Transactions 2019 Report Workbook - NA-BN-ES Market Ranking by Units
 (21) Market Ranking by Units

GeoMarket	(Multiple Items)								
Sold Date	Jan								
Row Labels	Company	Column Labels		Closed Volume		Total Closed Units	Total Closed Volume		
		Closed Units							
		L	S	L	S				
Bonita Estero Markets Only	John R. Wood Properties	21	25		\$9,368,700	\$10,380,860	46	\$19,749,560	
	MVP Realty Associates LLC	12	18		\$4,601,000	\$6,892,300	30	\$11,493,300	
	Premiere Plus Realty Co.	13	15		\$4,382,650	\$4,809,035	28	\$9,191,685	
	Downing-Frye Realty, Inc.	11	14		\$3,371,500	\$5,316,500	25	\$8,688,000	
	Royal Shell Real Estate, Inc.	13	12		\$9,322,000	\$6,773,750	25	\$16,095,750	
	Keller Williams Elite Realty	13	9		\$3,888,500	\$3,080,000	22	\$6,968,500	
	Coldwell Banker Residential Re	13	8		\$5,260,400	\$2,744,400	21	\$8,004,800	
	Premier Sotheby's Int'l Realty	12	6		\$5,739,500	\$3,089,000	18	\$8,828,500	
	Realty World Florida	8	3		\$2,622,000	\$1,144,500	11	\$3,766,500	
	Berkshire Hathaway Florida	6	4		\$2,021,000	\$1,340,000	10	\$3,361,000	
	Domain Realty.com LLC	4	6		\$1,127,400	\$1,930,500	10	\$3,057,900	
	Keller Williams Realty Naples	2	4		\$487,535	\$1,072,500	6	\$1,560,035	
	Amerivest Realty	2	3		\$480,000	\$716,628	5	\$1,196,628	
	RealPro Realty LLC	4	1		\$768,000	\$108,000	5	\$876,000	
	DR Horton Realty SW FL LLC	4			\$1,031,560		4	\$1,031,560	
	Compass Florida Naples	1	3		\$156,000	\$863,500	4	\$1,019,500	
	RE/MAX Realty Group	1	3		\$412,500	\$670,523	4	\$1,083,023	
	West Bay Realty Inc.	3	1		\$3,827,000	\$1,669,000	4	\$5,496,000	
	Equity Realty	1	2		\$189,000	\$807,000	3	\$996,000	
	Sterling Property Servs Realty	1	2		\$502,500	\$891,500	3	\$1,394,000	
	The Sheridan Network.com Inc	3			\$758,900		3	\$758,900	
	ListWithFreedom.com, Inc.	2	1		\$890,000	\$500,000	3	\$1,390,000	
	Hunters Ridge Realty Co.	1	2		\$280,000	\$460,000	3	\$740,000	
	RE/MAX Realty Team	2	1		\$429,500	\$127,200	3	\$556,700	
	Right Choice Realty	2	1		\$453,500	\$232,500	3	\$686,000	
	The Dellatore Group	1	2		\$168,000	\$895,000	3	\$1,063,000	
	Non-MLS Office		3			\$1,151,149	3	\$1,151,149	
	Builders Services, Inc.	3			\$1,151,149		3	\$1,151,149	
	RE/MAX Realty Select	1	1		\$305,000	\$445,000	2	\$750,000	
	My Florida Real Estate LLC	1	1		\$259,000	\$259,000	2	\$518,000	
	Independent Brokers Realty	1	1		\$820,000	\$220,500	2	\$1,040,500	
	Express Realty of SW Florida	1	1		\$276,000	\$276,000	2	\$552,000	
	Innova Real Estate Corp	1	1		\$192,500	\$192,500	2	\$385,000	
	VIP Realty Group, Inc.	1	1		\$277,500	\$223,000	2	\$500,500	
	Realty Group of SW Florida Inc	1	1		\$430,000	\$509,000	2	\$939,000	
	William Raveis-Florida LLC	1	1		\$450,000	\$624,900	2	\$1,074,900	
	Elite Realty of SW FL	2			\$494,500		2	\$494,500	
	Xclusive Homes LLC	1	1		\$235,000	\$235,000	2	\$470,000	
	Lahaina Realty	1	1		\$389,000	\$170,000	2	\$559,000	
	Sellstate Achievers Realty Net		2			\$494,500	2	\$494,500	
	Lehigh Real Estate & Land Corp	1	1		\$637,500	\$637,500	2	\$1,275,000	
	Select Real Estate	1	1		\$170,000	\$170,000	2	\$340,000	
	Maxim LLC	1	1		\$235,000	\$405,000	2	\$640,000	
	Century 21 Sunbelt Realty, Inc	1	1		\$195,000	\$195,000	2	\$390,000	
	Schooner Bay Realty, Inc.		1			\$443,000	1	\$443,000	
	Home Legacy Realty	1			\$205,000		1	\$205,000	
	Focus Real Estate	1			\$147,000		1	\$147,000	
	Naples Realty Services, Inc.		1			\$296,500	1	\$296,500	
	BHHS Florida Realty	1			\$213,000		1	\$213,000	
	Fathom Realty FL LLC		1			\$175,000	1	\$175,000	
	Engel & Voelkers Bonita-Estero		1			\$525,000	1	\$525,000	
	Paradise Coast Property Team		1			\$310,000	1	\$310,000	
	Anchor Realty of Naples		1			\$245,000	1	\$245,000	
	Re/Max Trend		1			\$137,500	1	\$137,500	
	Siemienas Realty, LLC		1			\$500,000	1	\$500,000	
	Florida Complete Realty		1			\$375,000	1	\$375,000	
	Jones & Co Realty		1			\$298,000	1	\$298,000	
	Sellstate Priority Realty	1			\$460,000		1	\$460,000	
	Germain Properties of Naples, LLC		1			\$250,000	1	\$250,000	
	Realty World-C Bagans 1st		1			\$178,900	1	\$178,900	
	Re/Max Action	1			\$290,000		1	\$290,000	
	Boca Executive Realty LLC		1			\$325,000	1	\$325,000	
	Twin Metro Realty LLC	1			\$239,628		1	\$239,628	
	Premier Realty Homes of SW FL	1			\$235,000		1	\$235,000	
	Re/MAX Radiance	1			\$180,000		1	\$180,000	
	Century 21 TriPower Realty	1			\$127,200		1	\$127,200	
	Cornerstone Coastal Properties		1			\$315,000	1	\$315,000	
	Sun Realty		1			\$289,900	1	\$289,900	
	Real Living Cypress Realty		1			\$605,000	1	\$605,000	
	Sun Realty USA, Inc.	1			\$375,000		1	\$375,000	
	Edgewater Realty & Homes LLC		1			\$175,000	1	\$175,000	

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Bonita Estero Markets Only	Porter Davis Real Estate	1		\$137,500		1	\$137,500
	Old Glory Realty		1		\$365,000	1	\$365,000
	Market America Realty Network	1		\$285,000		1	\$285,000
	RE/MAX Blue Skies		1		\$275,000	1	\$275,000
	Kunkle Realty, LLC		1		\$278,000	1	\$278,000
	Listsart LLC	1		\$445,000		1	\$445,000
	Stewart Real Estate Company	1		\$465,000		1	\$465,000
	Engel & Voelkers Olde Naples	1		\$454,900		1	\$454,900
	Islandwalk Real Estate Sales		1		\$410,000	1	\$410,000
	Starlink Realty, Inc		1		\$477,000	1	\$477,000
	Crimaldi and Associates, LLC	1		\$238,000		1	\$238,000
	Sellstate on the Beach		1		\$475,000	1	\$475,000
	Waterfront Realty Group Inc		1		\$1,340,000	1	\$1,340,000
	Gulf Coast Elite Realty		1		\$195,000	1	\$195,000
	Results Real Estate Inc	1		\$230,523		1	\$230,523
	SWFL Imperial Realty LLC		1		\$275,000	1	\$275,000
	Key Real Estate		1		\$295,000	1	\$295,000
	Twin Realty Inc.	1		\$295,000		1	\$295,000
	Posh International Properties	1		\$525,000		1	\$525,000
	Mayr & Company Realty LLC		1		\$1,860,000	1	\$1,860,000
	Robert Slack Fine Homes LLC		1		\$277,500	1	\$277,500
	Legacy International Realty	1		\$290,000		1	\$290,000
	Pollard & Hedrich Realty, Inc.		1		\$205,000	1	\$205,000
Bonita Estero Markets Only Total		195	195	\$74,893,545	\$74,893,545	390	\$149,787,090

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Naples Market Only	Premiere Plus Realty Co.	69	75	\$30,924,237	\$30,164,588	144	\$61,088,825
	John R. Wood Properties	71	65	\$93,943,800	\$66,940,190	136	\$160,883,990
	Downing-Frye Realty, Inc.	57	60	\$31,511,750	\$37,577,800	117	\$69,089,550
	Premier Sotheby's Int'l Realty	49	36	\$58,725,228	\$56,665,238	85	\$115,390,466
	MVP Realty Associates LLC	22	32	\$6,235,900	\$18,238,239	54	\$24,474,139
	Coldwell Banker Residential Re	33	15	\$15,856,399	\$13,275,788	48	\$29,132,187
	Berkshire Hathaway Florida	20	19	\$6,777,250	\$11,980,400	39	\$18,757,650
	Amerivest Realty	9	17	\$3,225,000	\$10,294,890	26	\$13,519,890
	William Raveis-Florida LLC	15	9	\$10,381,500	\$32,795,000	24	\$43,176,500
	Domain Realty.com LLC	6	13	\$1,622,000	\$6,519,150	19	\$8,141,150
	Keller Williams Realty Naples	6	11	\$1,821,000	\$4,036,250	17	\$5,857,250
	Gulf Coast International Prop	7	5	\$34,314,000	\$12,439,000	12	\$46,753,000
	Waterfront Realty Group Inc	4	7	\$1,970,000	\$3,219,000	11	\$5,189,000
	Sun Realty	4	6	\$849,500	\$1,580,000	10	\$2,429,500
	Non-MLS Office	1	9	\$255,000	\$2,840,883	10	\$3,095,883
	A Plus Realty	2	7	\$683,500	\$2,072,300	9	\$2,755,800
	Xclusive Homes LLC	3	6	\$833,000	\$1,679,000	9	\$2,512,000
	Ashton Orlando Residential LLC	5	3	\$2,118,220	\$1,334,990	8	\$3,453,210
	Keller Williams Elite Realty	1	7	\$400,000	\$9,676,250	8	\$10,076,250
	Opyt Realty Inc		8		\$2,271,700	8	\$2,271,700
	RE/MAX Realty Select	5	2	\$1,157,999	\$955,000	7	\$2,112,999
	Naples TBI Realty LLC	4	3	\$2,414,294	\$1,768,041	7	\$4,182,335
	Royal Shell Real Estate, Inc.	4	3	\$2,288,600	\$2,089,000	7	\$4,377,600
	Keller Williams Realty - Marco	4	3	\$999,900	\$822,000	7	\$1,821,900
	David C. Brown Realty, Inc	3	4	\$617,200	\$737,200	7	\$1,354,400
	Naples Realty Services, Inc.	2	4	\$3,152,000	\$1,343,000	6	\$4,495,000
	Equity Realty	3	3	\$1,210,500	\$1,215,000	6	\$2,425,500
	Compass Florida Naples	5	1	\$6,962,000	\$215,000	6	\$7,177,000
	L.H. Fleming & Company, Real Estate	3	3	\$1,987,500	\$2,341,500	6	\$4,329,000
	McQuaid & Company LLC	2	4	\$3,842,500	\$2,404,000	6	\$6,246,500
	RE/MAX Blue Skies	3	3	\$1,595,000	\$767,000	6	\$2,362,000
	Realhome Services and Solution	5		\$953,255		5	\$953,255
	Allison James Estates and Home	4	1	\$1,036,225	\$210,000	5	\$1,246,225
	DR Horton Realty SW FL LLC	4	1	\$1,641,605	\$367,020	5	\$2,008,625
	Arbor Trace Realty	2	3	\$717,000	\$1,027,000	5	\$1,744,000
	Dream Homes Realty of Naples	1	4	\$226,850	\$1,161,850	5	\$1,388,700
	RE/MAX Realty Team	4	1	\$859,999	\$168,000	5	\$1,027,999
	Vineyards Realty Inc	2	2	\$1,279,900	\$1,279,900	4	\$2,559,800
	Hudson Realty Executives LLC	1	3	\$407,032	\$815,000	4	\$1,222,032
	Harborview Realty Inc	1	3	\$650,000	\$1,812,500	4	\$2,462,500
	Realty World Florida	3	1	\$5,630,000	\$200,000	4	\$5,830,000
	Express Realty of SW Florida	4		\$1,148,665		4	\$1,148,665
	Lennar Realty Inc	4		\$1,440,994		4	\$1,440,994
	Naples Pro Realty	2	2	\$570,000	\$735,000	4	\$1,305,000
	Hamro & Associates LLC	1	3	\$199,900	\$715,000	4	\$914,900
	BHHS Florida Realty	4		\$2,016,650		4	\$2,016,650
	Engel & Voelkers Olde Naples	1	3	\$475,000	\$744,000	4	\$1,219,000
	Real Estate of South Florida	2	2	\$625,000	\$705,000	4	\$1,330,000
	Quail Communities Realty, Inc.	2	2	\$1,245,000	\$1,245,000	4	\$2,490,000
	RE/MAX Affinity Mercato	4		\$1,297,000		4	\$1,297,000
	Paradise Coast Property Team	2	1	\$650,000	\$246,500	3	\$896,500
	Marcuzzo Real Estate	2	1	\$800,000	\$243,600	3	\$1,043,600
	Homes and Land Brokers, Inc.	2	1	\$758,000	\$472,000	3	\$1,230,000
	RealPro Realty LLC	1	2	\$337,000	\$915,000	3	\$1,252,000
	Bayside Realty SWFL LLC	1	2	\$235,000	\$635,000	3	\$870,000
	Realty World, Top Producers Realty, Inc.	3		\$1,440,000		3	\$1,440,000
	Premier Property Management	2	1	\$637,400	\$190,000	3	\$827,400
	Coffey Real Estate Services, Corp	1	2	\$225,000	\$382,500	3	\$607,500
	Keller Williams Realty Fort Myers	1	2	\$185,000	\$1,361,000	3	\$1,546,000
	Saggio Realty Inc.		3		\$907,999	3	\$907,999
	VIP Realty Group, Inc.	3		\$469,000		3	\$469,000
	Gulf Coast Properties Group	1	2	\$295,000	\$417,000	3	\$712,000
	RE/MAX Realty Group		3		\$645,775	3	\$645,775
	Stock Realty, LLC	1	2	\$874,270	\$3,874,270	3	\$4,748,540
	Realty Group of SW Florida Inc	2	1	\$579,000	\$210,000	3	\$789,000
	Islandwalk Real Estate Sales	2	1	\$600,000	\$390,000	3	\$990,000
	Real Estate Broker Direct Inc.	1	2	\$149,900	\$464,800	3	\$614,700
	Sun Realty USA, Inc.	2	1	\$537,500	\$220,000	3	\$757,500
	Gulf Breeze Real Estate, LLC	3		\$574,000		3	\$574,000
	Ted Hofferber P A	3		\$860,000		3	\$860,000
	Vineyards Properties Inc	3		\$1,465,250		3	\$1,465,250
	Re/Max Affinity Plus	2	1	\$2,522,000	\$4,750,000	3	\$7,272,000
	Starling Realty Inc		3		\$1,035,000	3	\$1,035,000

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Naples Market Only	Broadway Realty & Management I	1	1	\$109,000	\$109,000	2	\$218,000
	Heights Realty & Investments	1	1	\$247,000	\$247,000	2	\$494,000
	Florida's Realty Specialists	1	1	\$460,000	\$338,000	2	\$798,000
	Assist 2 Sell Buyers & Sellers	1	1	\$478,000	\$478,000	2	\$956,000
	Tropical Home Realty LLC		2		\$392,150	2	\$392,150
	EXP Realty LLC	2		\$480,000		2	\$480,000
	Hartford Realty LLC	1	1	\$272,600	\$439,000	2	\$711,600
	RE/MAX Dream		2		\$660,000	2	\$660,000
	Banyan Naples Realty Co		2		\$683,190	2	\$683,190
	KE Talis Park Real Estate Co	1	1	\$1,079,100	\$1,079,100	2	\$2,158,200
	Florida Realty & Co.	1	1	\$2,700,000	\$2,700,000	2	\$5,400,000
	Barclay Realty Group	1	1	\$680,000	\$278,000	2	\$958,000
	Veronawalk Realty Inc	2		\$566,000		2	\$566,000
	Re/Max Trend	1	1	\$650,000	\$650,000	2	\$1,300,000
	West Shore Properties RE,MNGT	1	1	\$2,672,500	\$2,672,500	2	\$5,345,000
	Florida Home Realty Inc		2		\$487,000	2	\$487,000
	Port of the Islands Realty LLC		2		\$507,000	2	\$507,000
	Florida Prime Realty, LLC	1	1	\$260,000	\$1,042,500	2	\$1,302,500
	TMB Realty Inc	1	1	\$205,000	\$205,000	2	\$410,000
	RL Nardi & Associates, Inc.	1	1	\$310,000	\$440,000	2	\$750,000
	The Keyes Company/PSL	2		\$1,968,990		2	\$1,968,990
	Blue Heron Realty of Naples	1	1	\$272,000	\$272,000	2	\$544,000
	Kingdom Realty Services LLC	2		\$658,900		2	\$658,900
	The Forrest Company Realty of Naples Inc	1	1	\$5,125,000	\$5,125,000	2	\$10,250,000
	The Miano Group Realty LLC		2		\$760,000	2	\$760,000
	U S Prime Realty, LLC	1	1	\$257,900	\$289,000	2	\$546,900
	Naples Coastal Realty Inc	1		\$535,000		1	\$535,000
	Plunkett Realty LLC		1		\$262,000	1	\$262,000
	Saggio Realty, Inc	1		\$289,000		1	\$289,000
	Kunkle Realty, LLC	1		\$198,000		1	\$198,000
	Spina Realty Company		1		\$6,450,000	1	\$6,450,000
	Florida Golf Realty LLC		1		\$122,500	1	\$122,500
	Green Coast Realty Inc		1		\$270,000	1	\$270,000
	The Square Realty		1		\$277,500	1	\$277,500
	Yerger Realty		1		\$137,500	1	\$137,500
	Results Real Estate Inc	1		\$135,000		1	\$135,000
	Bayview Realty of Florida	1		\$160,000		1	\$160,000
	Tropics Real Estate, LLC		1		\$179,000	1	\$179,000
	Diversified Real Estate Group	1		\$540,000		1	\$540,000
	Unique Properties of Naples, Inc.		1		\$430,000	1	\$430,000
	Cliffoney Realty LLC	1		\$343,000		1	\$343,000
	Universe Realty Group, Inc	1		\$285,000		1	\$285,000
	O.K. Realty Inc.	1		\$295,000		1	\$295,000
	Fathom Realty FL LLC		1		\$195,000	1	\$195,000
	Tropical Paradise Realty Inc	1		\$370,000		1	\$370,000
	Gulf Gateway Realty, Inc.		1		\$425,000	1	\$425,000
	Sellstate on 5th		1		\$218,000	1	\$218,000
	Robert Slack Fine Homes LLC		1		\$242,000	1	\$242,000
	Sellstate Priority Realty		1		\$418,000	1	\$418,000
	Olde Naples Real Estate, Inc.	1		\$439,000		1	\$439,000
	Florida Global Professional	1		\$240,000		1	\$240,000
	Century 21 Sunbelt Realty, Inc		1		\$355,000	1	\$355,000
	Twin Realty Inc.		1		\$574,900	1	\$574,900
	Luxury & Beach Realty Inc		1		\$307,000	1	\$307,000
	KPMG Realty LLC	1		\$134,900		1	\$134,900
	Safe Harbor Real Estate Service		1		\$159,000	1	\$159,000
	Napoli Realty Services, LLC	1		\$270,000		1	\$270,000
	Wilson & Associates RE Inc	1		\$680,000		1	\$680,000
	Gulf Coast Management Group LL	1		\$230,000		1	\$230,000
	Phelps Realty Services		1		\$218,500	1	\$218,500
	Neapolitan Realty LLC		1		\$2,700,000	1	\$2,700,000
	Your Naples Realty LLC		1		\$188,000	1	\$188,000
	Phoenix Homes Inc	1		\$1,000,000		1	\$1,000,000
	M.J. Duvekot Real Estate Services		1		\$425,000	1	\$425,000
	Sellstate Prime Realty		1		\$190,000	1	\$190,000
	Staton Properties, LLC	1		\$190,000		1	\$190,000
	World Realty Services, LLC		1		\$257,900	1	\$257,900
	Vacation Property Mgmt Realty	1		\$425,000		1	\$425,000
	Bar Investment Realty LLC	1		\$410,000		1	\$410,000
	Starlink Realty, Inc		1		\$127,000	1	\$127,000
	NOCO LLC	1		\$218,000		1	\$218,000
	Cornerstone Coastal Properties		1		\$337,000	1	\$337,000
	Quail West Realty	1		\$2,100,000		1	\$2,100,000

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Naples Market Only	Builders Services, Inc.	1		\$373,489		1	\$373,489
	McNeil Real Estate, Inc.		1		\$350,000	1	\$350,000
	Taylor Morrison Realty of FL	1		\$245,000		1	\$245,000
	A.R.B.C. Rlty Of Sw FL, Inc.	1		\$1,483,200		1	\$1,483,200
	Boca Executive Realty LLC		1		\$204,500	1	\$204,500
	Brand & Associates Inc.	1		\$170,000		1	\$170,000
	United Real Estate Infinity		1		\$229,900	1	\$229,900
	Gulf Access Realty Inc		1		\$450,000	1	\$450,000
	Grice Realty Inc		1		\$250,000	1	\$250,000
	Lee International Realty Inc		1		\$170,000	1	\$170,000
	Hero Real Estate & Co		1		\$322,500	1	\$322,500
	ANO Realty LLC		1		\$175,000	1	\$175,000
	My Florida Real Estate LLC		1		\$410,000	1	\$410,000
	Hovland, Inc.	1		\$235,000		1	\$235,000
	Pelican I Real Estate & Development, Inc	1		\$700,000		1	\$700,000
	Levitan Realty		1		\$239,900	1	\$239,900
	Ruby Realty Company		1		\$492,500	1	\$492,500
	Caine Premier Properties LLC		1		\$289,000	1	\$289,000
	Signature Intl Premier Prop		1		\$500,000	1	\$500,000
	Tec Realty LLC		1		\$300,000	1	\$300,000
	Re/Max Action	1		\$585,000		1	\$585,000
	Price Realty of Naples Inc	1		\$539,900		1	\$539,900
	All In One Realty Group, Inc.	1		\$338,000		1	\$338,000
	Naples Beach Realty	1		\$350,000		1	\$350,000
	Janeiro Realty, LLC	1		\$244,000		1	\$244,000
	Aadvisor Rentals Inc		1		\$155,500	1	\$155,500
	Pelican's Nest Realty Services		1		\$82,500	1	\$82,500
	Parkline Realty Associates LLC		1		\$278,000	1	\$278,000
	Gulf Region Realty	1		\$360,000		1	\$360,000
	Royal Properties of Naples LLC	1		\$348,000		1	\$348,000
	Premier Realty Homes of SW FL	1		\$380,000		1	\$380,000
	Sun Royal Realty Inc		1		\$110,000	1	\$110,000
	Love Naples LLC	1		\$435,000		1	\$435,000
	ToastyinNaples.com Realty	1		\$231,500		1	\$231,500
	Barry DeNicola Realty, Inc.	1		\$7,000,000		1	\$7,000,000
	Wilderness of Naples Realty		1		\$290,000	1	\$290,000
	Schulz Realty LLC		1		\$354,000	1	\$354,000
	White Sands Realty	1		\$212,000		1	\$212,000
	Sellstate 5 Star Realty	1		\$120,000		1	\$120,000
	Naples Florida Luxury Realty	1		\$677,000		1	\$677,000
	REVirtually LLC	1		\$247,500		1	\$247,500
	Illustrated Properties Real Estate Inc.	1		\$534,000		1	\$534,000
	Hunters Ridge Realty Co.		1		\$260,000	1	\$260,000
Naples Market Only Total		579	579	\$410,035,651	\$410,035,651	1158	\$820,071,302
Grand Total		774	774	\$484,929,196	\$484,929,196	1548	\$969,858,392