

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume

(23) All SWFL

GeoMarket	(All)						
Sold Date	Jan						
	Column Labels						
	Closed Volume		Closed Units		Total Closed Volume		Total Closed Units
Row Labels	L	S	L	S			
John R. Wood Properties	\$112,471,700	\$87,386,045	117	112	\$199,857,745		229
Premier Sotheby's Int'l Realty	\$73,388,728	\$66,304,238	73	49	\$139,692,966		122
Premiere Plus Realty Co.	\$42,149,287	\$46,039,133	103	129	\$88,188,420		232
Downing-Frye Realty, Inc.	\$36,715,400	\$43,682,300	76	77	\$80,397,700		153
MVP Realty Associates LLC	\$15,836,700	\$32,905,439	51	86	\$48,742,139		137
Coldwell Banker Residential Re	\$24,547,399	\$24,120,712	62	50	\$48,668,111		112
Gulf Coast International Prop	\$34,314,000	\$12,439,000	7	5	\$46,753,000		12
William Raveis-Florida LLC	\$10,954,500	\$33,618,900	17	11	\$44,573,400		28
Royal Shell Real Estate, Inc.	\$19,968,900	\$21,303,450	35	39	\$41,272,350		74
Berkshire Hathaway Florida	\$14,691,750	\$19,327,285	47	43	\$34,019,035		90
Keller Williams Realty - Marco	\$9,617,400	\$11,190,000	11	12	\$20,807,400		23
Keller Williams Elite Realty	\$5,911,400	\$14,596,750	20	22	\$20,508,150		42
RE/MAX Realty Team	\$8,748,099	\$9,412,855	38	40	\$18,160,954		78
Amerivest Realty	\$3,935,000	\$11,011,518	12	20	\$14,946,518		32
John Naumann & Associates	\$7,140,000	\$6,820,000	4	3	\$13,960,000		7
Domain Realty.com LLC	\$3,429,400	\$9,464,550	13	24	\$12,893,950		37
Non-MLS Office	\$255,000	\$12,524,282	1	36	\$12,779,282		37
Century 21 Sunbelt Realty, Inc	\$7,637,788	\$4,100,850	30	20	\$11,738,638		50
Express Realty of SW Florida	\$8,762,941	\$2,591,530	42	13	\$11,354,471		55
Keller Williams Realty Fort Myers	\$5,577,250	\$5,499,350	21	19	\$11,076,600		40
VIP Realty Group, Inc.	\$6,228,000	\$4,637,700	15	15	\$10,865,700		30
Keller Williams Realty Naples	\$4,589,035	\$6,218,750	17	17	\$10,807,785		34
RE/MAX Realty Group	\$4,102,500	\$6,427,863	16	22	\$10,530,363		38
The Forrest Company Realty of Naples Inc	\$5,125,000	\$5,125,000	1	1	\$10,250,000		2

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Realty World Florida	\$8,611,500	\$1,344,500	12	4	\$9,956,000	16
DR Horton Realty SW FL LLC	\$7,377,120	\$2,141,535	26	7	\$9,518,655	33
Miloff Aubuchon Realty Group	\$5,734,500	\$3,753,500	10	11	\$9,488,000	21
Re/Max Affinity Plus	\$4,696,000	\$4,750,000	6	1	\$9,446,000	7
Horizons by the Sea, INC	\$8,050,000	\$735,000	3	1	\$8,785,000	4
Compass Florida Naples	\$7,118,000	\$1,078,500	6	4	\$8,196,500	10
Starlink Realty, Inc	\$3,267,900	\$3,893,750	12	14	\$7,161,650	26
Barry DeNicola Realty, Inc.	\$7,000,000		1		\$7,000,000	1
Right Choice Realty	\$3,489,800	\$3,059,990	16	13	\$6,549,790	29
Waterfront Realty Group Inc	\$1,970,000	\$4,559,000	4	8	\$6,529,000	12
Spina Realty Company		\$6,450,000		1	\$6,450,000	1
McQuaid & Company LLC	\$3,842,500	\$2,404,000	2	4	\$6,246,500	6
Re/Max Trend	\$2,479,000	\$3,699,500	8	13	\$6,178,500	21
Premier Florida Realty of SWFL	\$2,173,800	\$3,734,900	6	6	\$5,908,700	12
Equity Realty	\$1,399,500	\$4,399,750	4	17	\$5,799,250	21
Jones & Co Realty	\$2,217,500	\$3,286,300	11	14	\$5,503,800	25
West Bay Realty Inc.	\$3,827,000	\$1,669,000	3	1	\$5,496,000	4
Florida Realty & Co.	\$2,700,000	\$2,700,000	1	1	\$5,400,000	2
Sellstate Priority Realty	\$1,830,000	\$3,515,235	7	12	\$5,345,235	19
West Shore Properties RE,MNGT	\$2,672,500	\$2,672,500	1	1	\$5,345,000	2
Cornerstone Coastal Properties	\$1,775,000	\$3,527,400	8	12	\$5,302,400	20
Century 21 Selling Paradise	\$3,348,150	\$1,890,310	15	8	\$5,238,460	23
EXP Realty LLC	\$1,835,400	\$3,049,300	7	12	\$4,884,700	19
Naples Realty Services, Inc.	\$3,152,000	\$1,639,500	2	5	\$4,791,500	7
Stock Realty, LLC	\$874,270	\$3,874,270	1	2	\$4,748,540	3

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L.H. Fleming & Company, Real Estate	\$1,987,500	\$2,341,500	3	3	\$4,329,000	6
Worthington Realty, Inc.	\$2,274,500	\$1,993,500	6	5	\$4,268,000	11
Lahaina Realty	\$2,903,500	\$1,354,500	7	4	\$4,258,000	11
Barclay Realty Group	\$1,474,000	\$2,711,000	5	10	\$4,185,000	15
Naples TBI Realty LLC	\$2,414,294	\$1,768,041	4	3	\$4,182,335	7
Xclusive Homes LLC	\$1,740,000	\$2,182,000	5	8	\$3,922,000	13
Real Living Cypress Realty	\$1,852,500	\$2,032,900	6	5	\$3,885,400	11
Anchor Real Estate		\$3,785,000		4	\$3,785,000	4
Adams Homes Realty, Inc.	\$2,100,225	\$1,633,925	9	7	\$3,734,150	16
Florida Complete Realty	\$2,308,113	\$1,302,000	9	4	\$3,610,113	13
Realty Group of SW Florida Inc	\$1,221,500	\$2,338,000	4	8	\$3,559,500	12
Builders Services, Inc.	\$3,466,068		8		\$3,466,068	8
Ashton Orlando Residential LLC	\$2,118,220	\$1,334,990	5	3	\$3,453,210	8
Sellstate Achievers Realty Net	\$1,548,000	\$1,832,500	4	6	\$3,380,500	10
RE/MAX Realty Select	\$1,649,999	\$1,400,000	7	3	\$3,049,999	10
Market America Realty Network	\$1,842,000	\$1,147,000	6	5	\$2,989,000	11
A Plus Realty	\$683,500	\$2,251,300	2	8	\$2,934,800	10
Schooner Bay Realty, Inc.	\$917,000	\$1,991,040	4	7	\$2,908,040	11
Sun Realty	\$1,037,500	\$1,869,900	5	7	\$2,907,400	12
Harborview Realty Inc	\$1,065,000	\$1,812,500	2	3	\$2,877,500	5
Coldwell Banker Preferred Prop	\$1,232,800	\$1,516,400	7	9	\$2,749,200	16
Real Edge Real Estate Inc	\$1,274,400	\$1,463,738	7	8	\$2,738,138	15
Neapolitan Realty LLC		\$2,700,000		1	\$2,700,000	1
RE/MAX Blue Skies	\$1,595,000	\$1,042,000	3	4	\$2,637,000	7
Experience Real Estate Group	\$2,024,500	\$599,000	8	3	\$2,623,500	11

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Alliance Realty Group	\$994,900	\$1,624,500	3	6	\$2,619,400	9
BHHS Florida Realty	\$2,596,650		6		\$2,596,650	6
Re/Max Realty Partners	\$1,093,000	\$1,485,500	4	8	\$2,578,500	12
Vineyards Realty Inc	\$1,279,900	\$1,279,900	2	2	\$2,559,800	4
Quail Communities Realty, Inc.	\$1,245,000	\$1,245,000	2	2	\$2,490,000	4
Loffreno Real Estate, Inc.	\$1,362,300	\$1,107,300	4	4	\$2,469,600	8
Sun Realty USA, Inc.	\$1,469,500	\$1,000,000	7	2	\$2,469,500	9
Land & Sea Intl Realty		\$2,457,000		4	\$2,457,000	4
Engel & Voelkers Olde Naples	\$1,678,900	\$744,000	3	3	\$2,422,900	6
Rossman Realty Group	\$835,500	\$1,571,660	5	10	\$2,407,160	15
Morris & Hunt Realty LLC	\$1,545,000	\$795,000	4	3	\$2,340,000	7
Maxim LLC	\$1,006,400	\$1,282,900	6	6	\$2,289,300	12
RealPro Realty LLC	\$1,255,000	\$1,023,000	6	3	\$2,278,000	9
Opyt Realty Inc		\$2,271,700		8	\$2,271,700	8
Marc Joseph Realty	\$1,955,500	\$308,000	5	2	\$2,263,500	7
KE Talis Park Real Estate Co	\$1,079,100	\$1,079,100	1	1	\$2,158,200	2
Miromar Realty LLC	\$2,150,000		2		\$2,150,000	2
Encore Realty Services Inc	\$1,363,800	\$778,000	5	3	\$2,141,800	8
Quail West Realty	\$2,100,000		1		\$2,100,000	1
The Sheridan Network.com Inc	\$1,692,900	\$395,000	7	1	\$2,087,900	8
Blue Gulf Realty LLC	\$755,000	\$1,320,000	3	3	\$2,075,000	6
Allison James Estates and Home	\$1,446,225	\$620,000	5	2	\$2,066,225	7
Century 21 Tri Power Realty	\$1,328,000	\$704,001	4	3	\$2,032,001	7
Wentworth Realty Group	\$1,150,000	\$880,500	5	3	\$2,030,500	8
Gulf Coast Realty Network	\$1,644,900	\$365,000	6	2	\$2,009,900	8

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New Home Star Florida LLC	\$2,002,098		12		\$2,002,098	12
ListWithFreedom.com, Inc.	\$1,497,000	\$500,000	3	1	\$1,997,000	4
Banyan Realty	\$1,800,000	\$183,000	3	1	\$1,983,000	4
The Keyes Company/PSL	\$1,968,990		2		\$1,968,990	2
Pfeifer Realty Group LLC	\$1,090,000	\$840,000	1	1	\$1,930,000	2
Island Life Realty LLC	\$500,000	\$1,408,300	2	5	\$1,908,300	7
Independent Brokers Realty	\$1,655,000	\$220,500	2	1	\$1,875,500	3
Realty World-C Bagans 1st	\$1,456,500	\$410,900	11	3	\$1,867,400	14
Mayr & Company Realty LLC		\$1,860,000		1	\$1,860,000	1
Sposen Realty & Development		\$1,825,400		2	\$1,825,400	2
McCullion & McCullion		\$1,790,000		3	\$1,790,000	3
Pinnacle Property Group	\$1,074,900	\$704,900	3	2	\$1,779,800	5
RE/MAX Affinity Mercato	\$1,397,000	\$370,000	5	1	\$1,767,000	6
Neal Communities Realty, Inc.	\$1,090,000	\$672,000	3	2	\$1,762,000	5
Old Glory Realty	\$1,391,000	\$365,000	4	1	\$1,756,000	5
Lennar Realty Inc	\$1,746,189		5		\$1,746,189	5
Arbor Trace Realty	\$717,000	\$1,027,000	2	3	\$1,744,000	5
Re/Max Destination Realty	\$1,340,400	\$374,900	5	2	\$1,715,300	7
Lehigh Real Estate & Land Corp	\$852,500	\$852,500	2	2	\$1,705,000	4
Rawlings Realty, Inc	\$815,500	\$865,000	4	4	\$1,680,500	8
Saggio Realty Inc.		\$1,652,999		7	\$1,652,999	7
Gulf Gateway Realty, Inc.	\$672,500	\$925,000	3	3	\$1,597,500	6
Real Estate Prof of SWFL LLC	\$795,000	\$799,000	3	3	\$1,594,000	6
Schiff Realty, Inc	\$1,399,500	\$150,000	3	1	\$1,549,500	4
Lehigh Prof., Realty Serv.,Inc	\$810,700	\$733,500	3	4	\$1,544,200	7

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McWilliams Buckley & Associate	\$1,341,000	\$200,000	4	1	\$1,541,000	5
Palm Paradise Real Estate		\$1,493,500		5	\$1,493,500	5
A.R.B.C. Rlty Of Sw Fl., Inc.	\$1,483,200		1		\$1,483,200	1
Clausen Properties Inc	\$960,000	\$510,000	1	1	\$1,470,000	2
Vineyards Properties Inc	\$1,465,250		3		\$1,465,250	3
Paradise Realty of SW FL LLC	\$675,000	\$790,000	1	2	\$1,465,000	3
RE/MAX Dream	\$213,500	\$1,245,000	1	4	\$1,458,500	5
My Florida Real Estate LLC	\$259,000	\$1,199,000	1	4	\$1,458,000	5
My Realty Story	\$880,000	\$575,990	4	2	\$1,455,990	6
Kerri Theisen Realty, Inc	\$725,000	\$725,000	2	2	\$1,450,000	4
Realty World, Top Producers Realty, Inc.	\$1,440,000		3		\$1,440,000	3
Florida Realty Hub LLC	\$1,420,300		7		\$1,420,300	7
Pro Gulf Properties LLC		\$1,413,000		2	\$1,413,000	2
Islandwalk Real Estate Sales	\$600,000	\$800,000	2	2	\$1,400,000	4
Sterling Property Servs Realty	\$502,500	\$891,500	1	2	\$1,394,000	3
Dream Homes Realty of Naples	\$226,850	\$1,161,850	1	4	\$1,388,700	5
The New Home Spot Inc.	\$285,000	\$1,102,900	2	5	\$1,387,900	7
Sonia Rios Realty	\$518,000	\$858,600	3	6	\$1,376,600	9
Florida Living Realty Group	\$630,000	\$729,000	1	2	\$1,359,000	3
David C. Brown Realty, Inc	\$617,200	\$737,200	3	4	\$1,354,400	7
Real Estate of South Florida	\$625,000	\$705,000	2	2	\$1,330,000	4
RE/MAX of The Islands	\$850,000	\$478,500	1	1	\$1,328,500	2
Naples Pro Realty	\$570,000	\$735,000	2	2	\$1,305,000	4
Florida Prime Realty, LLC	\$260,000	\$1,042,500	1	1	\$1,302,500	2
Kimberly Ann Howard	\$767,314	\$532,314	3	2	\$1,299,628	5

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Starling Realty Inc		\$1,298,900		5	\$1,298,900	5
Cape Life Realty Inc	\$1,297,000		2		\$1,297,000	2
U S Prime Realty, LLC	\$257,900	\$1,038,900	1	5	\$1,296,800	6
Sellstate on the Beach	\$498,000	\$780,000	1	2	\$1,278,000	3
Robert Slack Fine Homes LLC		\$1,248,000		4	\$1,248,000	4
SWFL Realty Group		\$1,234,235		6	\$1,234,235	6
Homes and Land Brokers, Inc.	\$758,000	\$472,000	2	1	\$1,230,000	3
Gulf Coast Realty		\$1,227,000		2	\$1,227,000	2
Sunset Coast Realty	\$1,227,000		2		\$1,227,000	2
Hudson Realty Executives LLC	\$407,032	\$815,000	1	3	\$1,222,032	4
NextHome Advisors	\$359,900	\$853,490	2	5	\$1,213,390	7
Compass Florida LLC	\$884,650	\$325,000	3	2	\$1,209,650	5
Paradise Coast Property Team	\$650,000	\$556,500	2	2	\$1,206,500	4
Taylor Morrison Realty of FL	\$878,379	\$323,379	3	1	\$1,201,758	4
Cape Realty Inc	\$860,000	\$329,900	4	2	\$1,189,900	6
Boca Executive Realty LLC	\$251,000	\$927,500	1	3	\$1,178,500	4
Swept Away Realty	\$589,000	\$584,000	3	2	\$1,173,000	5
Assist 2 Sell Buyers & Sellers	\$688,000	\$478,000	2	1	\$1,166,000	3
Traes Way	\$522,500	\$640,000	1	1	\$1,162,500	2
Florida Gulf Realty Group, Inc	\$975,000	\$183,000	2	1	\$1,158,000	3
Porter Davis Real Estate	\$1,147,150		7		\$1,147,150	7
Fathom Realty FL LLC		\$1,132,400		4	\$1,132,400	4
SWFL Real Estate Experts	\$776,400	\$335,000	3	1	\$1,111,400	4
Realhome Services and Solution	\$1,072,913		6		\$1,072,913	6
Access Real Estate	\$454,000	\$609,890	2	3	\$1,063,890	5

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The Dellatore Group	\$168,000	\$895,000	1	2	\$1,063,000	3
Marcuzzo Real Estate	\$800,000	\$243,600	2	1	\$1,043,600	3
Exit Select Realty	\$621,000	\$420,000	2	1	\$1,041,000	3
Castaways Realty 1 Inc		\$1,025,000		1	\$1,025,000	1
Morris Williams Realty		\$1,025,000		1	\$1,025,000	1
Kingfisher Real Estate, Inc.	\$1,025,000		1		\$1,025,000	1
Gulf Breeze Real Estate, LLC	\$799,000	\$225,000	4	1	\$1,024,000	5
Florida's Realty Specialists	\$460,000	\$563,000	1	2	\$1,023,000	3
Island Coast Realty, Inc	\$504,999	\$504,999	2	2	\$1,009,998	4
Access Realty Group of SWFL	\$849,900	\$160,000	2	1	\$1,009,900	3
MAKS Realty Inc	\$470,000	\$539,000	2	3	\$1,009,000	5
Fort Myers Beach Realty	\$350,000	\$653,000	1	2	\$1,003,000	3
Hunters Ridge Realty Co.	\$280,000	\$720,000	1	3	\$1,000,000	4
Phoenix Homes Inc	\$1,000,000		1		\$1,000,000	1
John Gee & Company, Inc.	\$1,000,000		1		\$1,000,000	1
James H Hayes Realty Inc	\$981,000		1		\$981,000	1
Treeline Realty Corp	\$422,000	\$557,500	2	2	\$979,500	4
Innova Real Estate Corp	\$335,000	\$643,000	2	4	\$978,000	6
Results Realty Marco Island		\$960,000		1	\$960,000	1
Christopher Alan Realty, LLC	\$951,950		5		\$951,950	5
Gateway Real Estate of Fort My	\$764,500	\$183,000	3	1	\$947,500	4
Gulf Coast Realty LLC	\$229,000	\$718,000	1	2	\$947,000	3
Linda Lamb & Company LLC	\$472,900	\$472,900	2	2	\$945,800	4
Premier Prop of Lee Ctny, Inc.	\$170,000	\$747,000	1	3	\$917,000	4
Hamro & Associates LLC	\$199,900	\$715,000	1	3	\$914,900	4

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Cape Premier Realty LLC	\$500,000	\$400,000	2	1	\$900,000	3
Signature Intl Premier Prop		\$890,000		2	\$890,000	2
RE/MAX Sundance Realty II	\$213,000	\$674,900	1	2	\$887,900	3
Universe Realty Group, Inc	\$655,000	\$230,000	3	1	\$885,000	4
Villa Realty Group, Inc.	\$482,400	\$401,325	2	2	\$883,725	4
Re/Max Action	\$875,000		2		\$875,000	2
ADDvantage Real Estate Service	\$873,900		2		\$873,900	2
United Real Estate Infinity	\$160,000	\$710,400	1	3	\$870,400	4
Your Naples Realty LLC	\$160,000	\$710,000	1	3	\$870,000	4
Bayside Realty SWFL LLC	\$235,000	\$635,000	1	2	\$870,000	3
Twin Realty Inc.	\$295,000	\$574,900	1	1	\$869,900	2
Ted Hofferber P A	\$860,000		3		\$860,000	3
Century 21 TriPower Realty	\$646,200	\$199,000	4	2	\$845,200	6
Nesbit Real Estate, Inc.	\$368,000	\$475,000	1	1	\$843,000	2
List In MLS Realty, LLC	\$829,400		5		\$829,400	5
Premier Property Management	\$637,400	\$190,000	2	1	\$827,400	3
Five Star Realty		\$827,000		1	\$827,000	1
Re/Max Under The Sun		\$810,900		3	\$810,900	3
Investor Friendly Property	\$470,000	\$330,000	2	1	\$800,000	3
Adnoram Realty Corporation	\$541,000	\$253,000	2	1	\$794,000	3
Liberty Real Estate Services		\$790,000		1	\$790,000	1
Hamilton-Franklin Realty LLC	\$349,900	\$437,540	2	2	\$787,440	4
Florida Home Realty Inc	\$290,000	\$487,000	1	2	\$777,000	3
LVCC Real Estate Inc	\$305,000	\$464,000	1	2	\$769,000	3
Sunrise Realty Network Inc	\$402,600	\$363,000	3	2	\$765,600	5

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The Miano Group Realty LLC		\$760,000		2	\$760,000	2
RL Nardi & Associates, Inc.	\$310,000	\$440,000	1	1	\$750,000	2
Priceless Realty, Inc.	\$200,000	\$544,000	1	2	\$744,000	3
Resort Properties Internationa	\$370,000	\$370,000	1	1	\$740,000	2
Luxury Properties LLC		\$740,000		2	\$740,000	2
Mayers Realty Group LLC	\$190,000	\$549,000	1	2	\$739,000	3
Hashtag Real Estate LLC	\$159,000	\$574,315	1	4	\$733,315	5
Raso Realty Inc	\$727,900		3		\$727,900	3
Re/MAX Radiance	\$360,000	\$360,000	2	1	\$720,000	3
Gulf Coast Properties Group	\$295,000	\$417,000	1	2	\$712,000	3
Hartford Realty LLC	\$272,600	\$439,000	1	1	\$711,600	2
Century 21 Gold Star Realty	\$495,000	\$215,000	3	1	\$710,000	4
Realmark Realty Partners LLC	\$710,000		3		\$710,000	3
Pelican I Real Estate & Development, Inc	\$700,000		1		\$700,000	1
Hero Real Estate & Co		\$697,480		3	\$697,480	3
Pink Shell Realty LLC	\$509,900	\$185,000	3	1	\$694,900	4
Engel & Volkers Marco Island		\$689,900		1	\$689,900	1
Banyan Naples Realty Co		\$683,190		2	\$683,190	2
Riverside Realty Group, LLC	\$417,000	\$265,000	2	1	\$682,000	3
Wilson & Associates RE Inc	\$680,000		1		\$680,000	1
Naples Florida Luxury Realty	\$677,000		1		\$677,000	1
Sinclair Realty Inc	\$440,000	\$235,000	1	1	\$675,000	2
R & R Consulting LLC	\$665,000		1		\$665,000	1
Coastal Brokerage LLC	\$147,000	\$517,000	1	2	\$664,000	3
Kingdom Realty Services LLC	\$658,900		2		\$658,900	2

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume

(23) All SWFL

GeoMarket	(All)					
Sold Date	Jan					
	Column Labels					
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
Steves Property Group LLC	\$653,000		4		\$653,000	4
Emerald Realty of SW FL LLC	\$649,000		1		\$649,000	1
Endless Summers Realty of SWFL		\$635,000		1	\$635,000	1
Pascal Realty LLC	\$625,000		1		\$625,000	1
Priceless Realty Tony Price an	\$389,000	\$230,000	2	1	\$619,000	3
Churchill Real Estate	\$615,000		1		\$615,000	1
Premier Realty Homes of SW FL	\$615,000		2		\$615,000	2
Real Estate Broker Direct Inc.	\$149,900	\$464,800	1	2	\$614,700	3
Coffey Real Estate Services, Corp	\$225,000	\$382,500	1	2	\$607,500	3
Tropical Homes of Southwest Florida		\$607,000		1	\$607,000	1
SanibelSusan Realty Associates		\$585,000		1	\$585,000	1
The K Company Realty LLC	\$394,000	\$179,500	2	1	\$573,500	3
Veronawalk Realty Inc	\$566,000		2		\$566,000	2
SWFL Life Realty LLC		\$565,800		4	\$565,800	4
Anchorlight Realty, LLC	\$362,000	\$193,000	2	1	\$555,000	3
Gulf Access Realty Inc		\$550,000		2	\$550,000	2
Rome International Realty	\$165,000	\$382,900	1	2	\$547,900	3
Sellstate 5 Star Realty	\$360,000	\$186,410	3	1	\$546,410	4
Blue Heron Realty of Naples	\$272,000	\$272,000	1	1	\$544,000	2
Suncoast Realty Solutions, LLC		\$543,888		2	\$543,888	2
Diversified Real Estate Group	\$540,000		1		\$540,000	1
Price Realty of Naples Inc	\$539,900		1		\$539,900	1
Steelbridge Realty LLC	\$475,400	\$60,000	3	1	\$535,400	4
Naples Coastal Realty Inc	\$535,000		1		\$535,000	1
Results Real Estate Inc	\$534,523		3		\$534,523	3

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume
(23) All SWFL

GeoMarket	(All)					
Sold Date	Jan					
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	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
Illustrated Properties Real Estate Inc.	\$534,000		1		\$534,000	1
Engel & Voelkers Bonita-Estero		\$525,000		1	\$525,000	1
Posh International Properties	\$525,000		1		\$525,000	1
DIY Home Sale Services		\$522,000		2	\$522,000	2
Brighton Realty & Management L	\$175,200	\$345,100	1	2	\$520,300	3
Key Real Estate	\$225,000	\$295,000	1	1	\$520,000	2
Home Team Advantage Realty		\$520,000		1	\$520,000	1
Legacy International Realty	\$290,000	\$229,000	1	1	\$519,000	2
Florida's Realty LLC		\$514,900		3	\$514,900	3
Select Real Estate	\$340,000	\$170,000	2	1	\$510,000	3
Port of the Islands Realty LLC		\$507,000		2	\$507,000	2
Siemienas Realty, LLC		\$500,000		1	\$500,000	1
Pelican's Nest Realty Services		\$497,500		2	\$497,500	2
Resort Harbour Properties LLC	\$495,000		1		\$495,000	1
Elite Realty of SW FL	\$494,500		2		\$494,500	2
Heights Realty & Investments	\$247,000	\$247,000	1	1	\$494,000	2
Gulfshore Real Estate, LLC	\$246,500	\$246,500	1	1	\$493,000	2
Bartomeo Realty		\$493,000		2	\$493,000	2
Ruby Realty Company		\$492,500		1	\$492,500	1
Select Realty Associates, Inc.		\$490,000		1	\$490,000	1
ProporTee.com	\$181,000	\$309,000	1	1	\$490,000	2
Assist 2 Sell Partners Realty	\$162,760	\$320,000	1	1	\$482,760	2
Qualitas Global Realty	\$479,900		2		\$479,900	2
Kunkle Realty, LLC	\$198,000	\$278,000	1	1	\$476,000	2
Focus Real Estate	\$474,000		3		\$474,000	3

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume
(23) All SWFL

GeoMarket	(All)					
Sold Date	Jan					
Column Labels						
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Barefoot Realty Group	\$235,000	\$235,000	1	1	\$470,000	2
A-New-Leaf Realty	\$234,000	\$234,000	1	1	\$468,000	2
Plunkett Realty LLC		\$467,000		2	\$467,000	2
Manuela Realty	\$465,000		1		\$465,000	1
Stewart Real Estate Company	\$465,000		1		\$465,000	1
Beattie Signature Homes, Inc	\$460,000		2		\$460,000	2
Dina Marie Realty LLC	\$455,000		1		\$455,000	1
Luxury Real Estate Group		\$455,000		1	\$455,000	1
Florida Westshore Realty Inc		\$453,200		3	\$453,200	3
Saggio Realty, Inc	\$368,900	\$79,900	2	1	\$448,800	3
Seven Lakes Realty, Inc.	\$143,500	\$303,500	2	3	\$447,000	5
Listsmart LLC	\$445,000		1		\$445,000	1
The Forest Real Estate	\$221,000	\$221,000	1	1	\$442,000	2
Olde Naples Real Estate, Inc.	\$439,000		1		\$439,000	1
Love Naples LLC	\$435,000		1		\$435,000	1
Unique Properties of Naples, Inc.		\$430,000		1	\$430,000	1
Sefair Investments Inc.	\$304,800	\$124,900	2	1	\$429,700	3
Florida Homes Realty Group	\$276,000	\$150,000	2	3	\$426,000	5
M.J. Duvekot Real Estate Services		\$425,000		1	\$425,000	1
Vacation Property Mgmt Realty	\$425,000		1		\$425,000	1
Bar Investment Realty LLC	\$410,000		1		\$410,000	1
TMB Realty Inc	\$205,000	\$205,000	1	1	\$410,000	2
Royal Realty of SW FL., Inc.	\$205,000	\$205,000	1	1	\$410,000	2
MGR Realty Services, Inc.		\$405,000		1	\$405,000	1
Royal Palm Realty of SW Florida LLC	\$402,500		1		\$402,500	1

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume
(23) All SWFL

GeoMarket	(All)					
Sold Date	Jan					
	Column Labels					
	Closed Volume	Closed Units	Total Closed Volume	Total Closed Units		
M&M Realty Solutions LLC	\$199,000	\$195,000	1	1	\$394,000	2
Tropical Home Realty LLC		\$392,150		2	\$392,150	2
Kevin Shelly Realty Inc.		\$390,000		1	\$390,000	1
Florida Premier Real Estate	\$379,800		2		\$379,800	2
Advantage Florida Real Estate		\$378,500		2	\$378,500	2
Malt Realty & Dev. Co.	\$244,900	\$129,900	2	1	\$374,800	3
Elite Florida Realty Inc	\$374,000		1		\$374,000	1
Engel & Volkers Fort Myers	\$370,000		1		\$370,000	1
Tropical Paradise Realty Inc	\$370,000		1		\$370,000	1
Sandbill Realty Group		\$370,000		1	\$370,000	1
Crimaldi and Associates, LLC	\$368,000		2		\$368,000	2
Realty Executives of SWFL	\$182,000	\$185,000	1	2	\$367,000	3
Redfin Corporation		\$367,000		1	\$367,000	1
Zuckerman Realty Group	\$363,200		1		\$363,200	1
Gulf Harbour Properties,LLC		\$362,500		1	\$362,500	1
Gulf Region Realty	\$360,000		1		\$360,000	1
4 Seasons Realty LLC	\$246,000	\$114,000	1	1	\$360,000	2
The Agency of SW Florida Inc		\$358,000		1	\$358,000	1
Gulf Coast Real Estate	\$355,000		1		\$355,000	1
CD Real Estate of SWFL LLC	\$355,000		1		\$355,000	1
Schulz Realty LLC		\$354,000		1	\$354,000	1
Vista Group Realty	\$123,000	\$230,000	1	2	\$353,000	3
Universal Team Realty	\$350,001		1		\$350,001	1
Naples Beach Realty	\$350,000		1		\$350,000	1
The Landmark Group of S FL		\$350,000		1	\$350,000	1

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume
(23) All SWFL

GeoMarket	(All)					
Sold Date	Jan					
Column Labels						
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McNeil Real Estate, Inc.		\$350,000		1	\$350,000	1
Royal Properties of Naples LLC	\$348,000		1		\$348,000	1
Edgewater Realty & Homes LLC		\$347,500		2	\$347,500	2
Cliffoney Realty LLC	\$343,000		1		\$343,000	1
Sunrise Properties	\$170,000	\$170,000	1	1	\$340,000	2
Vision One Realty Group, Inc.	\$340,000		1		\$340,000	1
Michael J Deskin Broker	\$169,900	\$169,900	1	1	\$339,800	2
Waters Edge Real Estate LLC	\$150,000	\$189,000	1	1	\$339,000	2
All In One Realty Group, Inc.	\$338,000		1		\$338,000	1
Home Rental Syst. of FL Inc.	\$338,000		1		\$338,000	1
Rushin Realty		\$330,000		1	\$330,000	1
Integrity Real Estate & Prop	\$195,000	\$135,000	2	1	\$330,000	3
Safe Harbour Realty Inc	\$144,000	\$185,000	1	1	\$329,000	2
Florida Investors Property Management		\$329,000		1	\$329,000	1
Uptown Property Services LLC		\$315,000		1	\$315,000	1
Luxury & Beach Realty Inc		\$307,000		1	\$307,000	1
Century 21 Birchwood Rlty, Inc		\$306,000		3	\$306,000	3
Sunstream Realty, LLC		\$305,000		1	\$305,000	1
JBP Management LLC	\$305,000		1		\$305,000	1
Poteet Properties, Inc.	\$150,000	\$150,000	1	1	\$300,000	2
RealAmerica Realty Corporation	\$300,000		1		\$300,000	1
SW Florida Global Real Estate	\$300,000		1		\$300,000	1
Tec Realty LLC		\$300,000		1	\$300,000	1
Carney Realty & Associates Inc	\$299,900		1		\$299,900	1
Edwards & CO		\$299,000		1	\$299,000	1

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume

(23) All SWFL

GeoMarket	(All)				
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	Column Labels				
	Closed Volume		Closed Units	Total Closed Volume	Total Closed Units
REV Realty LLC	\$299,000		1	\$299,000	1
Twin Metro Realty LLC	\$296,628		2	\$296,628	2
O.K. Realty Inc.	\$295,000		1	\$295,000	1
Nautical Realty Group Inc		\$292,500	1	\$292,500	1
Harbour Shores Realty		\$290,000	1	\$290,000	1
Keller Williams Peace River		\$290,000	1	\$290,000	1
Wilderness of Naples Realty		\$290,000	1	\$290,000	1
Wonderland Realty Inc	\$145,000	\$145,000	1	\$290,000	2
Caine Premier Properties LLC		\$289,000	1	\$289,000	1
Florida Future Realty Inc	\$285,000		1	\$285,000	1
Realmark Realty Team LLC		\$285,000	1	\$285,000	1
In Florida Properties, Inc		\$282,500	1	\$282,500	1
Parkline Realty Associates LLC		\$278,000	1	\$278,000	1
The Square Realty		\$277,500	1	\$277,500	1
Real Deal Realty and Property		\$275,000	1	\$275,000	1
SWFL Imperial Realty LLC		\$275,000	1	\$275,000	1
Starfish Realty, Inc.	\$275,000		1	\$275,000	1
Gulflife Realty	\$274,900		1	\$274,900	1
Best Investing Realty		\$272,000	2	\$272,000	2
Napoli Realty Services, LLC	\$270,000		1	\$270,000	1
Florida Gulf Coast Realty LLC	\$270,000		1	\$270,000	1
Green Coast Realty Inc		\$270,000	1	\$270,000	1
World Realty Services, LLC		\$257,900	1	\$257,900	1
Weichert Realtors Yates & Assoc.	\$251,500		1	\$251,500	1
Far Florida		\$250,000	1	\$250,000	1

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume
(23) All SWFL

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Germain Properties of Naples, LLC		\$250,000		1	\$250,000	1
Grice Realty Inc		\$250,000		1	\$250,000	1
Robin L Corsentino Realty	\$249,750		1		\$249,750	1
REVirtually LLC	\$247,500		1		\$247,500	1
Tudor Villas Realty Corp		\$246,000		1	\$246,000	1
Anchor Realty of Naples		\$245,000		1	\$245,000	1
Janeiro Realty, LLC	\$244,000		1		\$244,000	1
Realty Rents and Sales, LLC	\$112,000	\$130,000	1	1	\$242,000	2
Carrington Real Estate Service	\$120,000	\$120,000	1	1	\$240,000	2
Michael James Montes, Broker		\$240,000		1	\$240,000	1
Florida Global Professional	\$240,000		1		\$240,000	1
Wunsch Realty Inc	\$240,000		1		\$240,000	1
Levitan Realty		\$239,900		1	\$239,900	1
Clause Real Estate, Inc.	\$85,000	\$150,000	1	1	\$235,000	2
Hovland, Inc.	\$235,000		1		\$235,000	1
Platinum Real Estate	\$234,200		1		\$234,200	1
Records Results! Inc		\$234,000		1	\$234,000	1
America's Realty Corp of SW Fl		\$232,000		1	\$232,000	1
Tannasse Realty, Inc.	\$116,000	\$116,000	1	1	\$232,000	2
ToastyinNaples.com Realty	\$231,500		1		\$231,500	1
Bay Vision Realty	\$80,000	\$150,000	1	1	\$230,000	2
Gulf Coast Management Group LL	\$230,000		1		\$230,000	1
Florida's 1st Choice Realty		\$229,000		1	\$229,000	1
JM Realty	\$227,000		1		\$227,000	1
King Group Realty, LLC		\$226,000		1	\$226,000	1

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume
(23) All SWFL

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Sovereign Real Estate Group		\$223,300		1	\$223,300
Pine Island Realty Inc		\$222,000		1	\$222,000
Golf Realty Group Inc	\$220,000		1		\$220,000
Sun Coast Global, Inc.	\$220,000		2		\$220,000
Phelps Realty Services		\$218,500		1	\$218,500
Sellstate on 5th		\$218,000		1	\$218,000
NOCO LLC	\$218,000		1		\$218,000
Broadway Realty & Management I	\$109,000	\$109,000	1	1	\$218,000
Hometown Realty of SW Florida		\$216,000		1	\$216,000
Creative Realty LLC	\$215,000		1		\$215,000
Worthit Realty, LLC	\$106,500	\$106,500	1	1	\$213,000
White Sands Realty	\$212,000		1		\$212,000
MTM Real Estate Corp.	\$211,500		1		\$211,500
Florida Local Real Estate LLC	\$210,000		1		\$210,000
Cozza Investment Group Inc	\$206,000		1		\$206,000
Home Legacy Realty	\$205,000		1		\$205,000
Pollard & Hedrich Realty, Inc.		\$205,000		1	\$205,000
Timothy R Kistel PA	\$200,000		1		\$200,000
Engel & Voelkers Cape Coral	\$200,000		1		\$200,000
DecoNova International Realty		\$200,000		1	\$200,000
Gulf Coast Elite Realty		\$195,000		1	\$195,000
RYW Properties	\$195,000		1		\$195,000
Douglas Realty & Development	\$195,000		1		\$195,000
Win Realty, LLC		\$194,000		1	\$194,000
Point South Group LLC		\$192,185		1	\$192,185

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume
(23) All SWFL

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Sellstate Prime Realty		\$190,000		1	\$190,000	1
Ad Infinitum Realty & Consult	\$105,000	\$85,000		1	\$190,000	2
Staton Properties, LLC	\$190,000			1	\$190,000	1
Florida Reel Estate	\$187,000			1	\$187,000	1
Ancar Realty and Management LLC		\$184,990		1	\$184,990	1
D. Rice Realty	\$183,000			1	\$183,000	1
Kelly Cove Realty Inc		\$183,000		1	\$183,000	1
Allcape Realty, Inc.	\$182,900			1	\$182,900	1
Coastland Realty Inc		\$182,500		2	\$182,500	2
Optima One Realty, Inc.		\$182,000		1	\$182,000	1
Brokers Best Realty LLC		\$181,000		1	\$181,000	1
Dawn Brooks Realty, LLC	\$180,000			1	\$180,000	1
World Realty Group Inc	\$180,000			1	\$180,000	1
Michael Saunders & Company	\$179,500			1	\$179,500	1
Homes Realty LLC		\$179,500		1	\$179,500	1
Tropics Real Estate, LLC		\$179,000		1	\$179,000	1
Gulf Pointe Properties	\$177,000			1	\$177,000	1
West Coast Realty Inc		\$177,000		1	\$177,000	1
SW Florida Realty Associates	\$177,000			1	\$177,000	1
Ark Realty & Investment	\$175,500			1	\$175,500	1
ANO Realty LLC		\$175,000		1	\$175,000	1
Lee County Realty, Inc.		\$175,000		1	\$175,000	1
Waterside Villas Realty Inc	\$173,500			1	\$173,500	1
Colonial Palms Real Estate	\$172,500			1	\$172,500	1
Lee International Realty Inc		\$170,000		1	\$170,000	1

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume
(23) All SWFL

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Brand & Associates Inc.	\$170,000		1	\$170,000	1
Belle Realty Co.		\$169,900		\$169,900	1
Visuna Realty		\$169,000		\$169,000	1
100 Pro Realty LLC		\$168,000		\$168,000	1
Main Street Renewal LLC		\$165,000		\$165,000	1
Inactive	\$160,000		1	\$160,000	1
Bayview Realty of Florida	\$160,000		1	\$160,000	1
Smart Realty of Florida PA	\$160,000		1	\$160,000	1
239 Pro Management Realty	\$80,000	\$80,000	1	\$160,000	2
H & H Homes Realty & Investmen	\$79,500	\$79,500	1	\$159,000	2
Safe Harbor Real Estate Service		\$159,000		\$159,000	1
Aadvisor Rentals Inc		\$155,500		\$155,500	1
Gratia Group Realty Inc		\$155,000		\$155,000	1
Diamonds Real Estate Inc	\$155,000		1	\$155,000	1
4%Realty		\$154,500		\$154,500	1
Circle Realty and Investments		\$145,000		\$145,000	1
Re/Max Palm Realty	\$140,000		1	\$140,000	1
Premier Properties Florida		\$140,000		\$140,000	1
Own A Home Solutions Inc		\$138,000		\$138,000	1
Yerger Realty		\$137,500		\$137,500	1
KPMG Realty LLC	\$134,900		1	\$134,900	1
Eventide Realty Services LLC	\$130,000		1	\$130,000	1
Complete Realty Solutions Inc.	\$130,000		1	\$130,000	1
Right Now Realty	\$125,000		1	\$125,000	1
Lehigh Realty Inc.	\$125,000		1	\$125,000	1

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume

(23) All SWFL

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Reese Realty LLC		\$125,000		1	\$125,000	1
The Housing Connection	\$124,000			1	\$124,000	1
Myland Realty	\$123,600			1	\$123,600	1
Florida Golf Realty LLC		\$122,500		1	\$122,500	1
Tropics Realty		\$119,658		1	\$119,658	1
Venture Realty & Investments		\$115,000		1	\$115,000	1
Mirimar Real Estate & Invest		\$115,000		1	\$115,000	1
Sun Royal Realty Inc		\$110,000		1	\$110,000	1
Home Hunters USA, Inc		\$110,000		1	\$110,000	1
Realty Associates of Cape Cora	\$105,000			1	\$105,000	1
Premiere Advantage Real Estate		\$100,000		1	\$100,000	1
Sandpiper Realty & Management	\$99,000			1	\$99,000	1
NHN NewHome Network Realty LLC	\$95,000			1	\$95,000	1
Shore Line Realty & Associates		\$95,000		1	\$95,000	1
Realty Resource Group Inc	\$89,775			1	\$89,775	1
Cash Flow Realty Inc	\$87,500			1	\$87,500	1
Avery Realty Group	\$67,500			1	\$67,500	1
Grand Total	\$763,711,812	\$763,711,812		1704 1704	\$1,527,423,624	3408