

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Top 100 SWFL Company Ranking by Volume w Geo Market Info

(24)Top 100 SWFL w GeoMarket

Sold Date	Jan						
	Column Labels		Closed Units		Total Closed Volume		Total Closed Units
Row Labels	Closed Volume		Closed Units		Total Closed Volume		Total Closed Units
	L	S	L	S			
John R. Wood Properties	\$112,471,700	\$87,386,045	117	112	\$199,857,745	229	
NA	\$93,943,800	\$66,940,190	71	65	\$160,883,990	136	
BN	\$7,578,800	\$8,826,960	15	20	\$16,405,760	35	
ES	\$1,789,900	\$1,553,900	6	5	\$3,343,800	11	
CC		\$1,507,400		5	\$1,507,400	5	
FM	\$4,513,700	\$4,106,695	17	11	\$8,620,395	28	
FB	\$985,500	\$950,000	3	1	\$1,935,500	4	
DT	\$525,000		1		\$525,000	1	
GA	\$305,000	\$500,900	1	2	\$805,900	3	
MI	\$2,745,000	\$2,915,000	2	2	\$5,660,000	4	
FE	\$85,000	\$85,000	1	1	\$170,000	2	
Premier Sotheby's Int'l Realty	\$73,388,728	\$66,304,238	73	49	\$139,692,966	122	
NA	\$58,725,228	\$56,665,238	49	36	\$115,390,466	85	
BN	\$2,195,000	\$1,240,000	6	3	\$3,435,000	9	
ES	\$3,544,500	\$1,849,000	6	3	\$5,393,500	9	
FM	\$245,000	\$575,000	1	1	\$820,000	2	
SI		\$430,000		1	\$430,000	1	
GA	\$232,000		1		\$232,000	1	
MI	\$8,447,000	\$4,965,000	10	4	\$13,412,000	14	
FE		\$580,000		1	\$580,000	1	
Premiere Plus Realty Co.	\$42,149,287	\$46,039,133	103	129	\$88,188,420	232	
NA	\$30,924,237	\$30,164,588	69	75	\$61,088,825	144	
BN	\$3,802,650	\$4,357,035	11	13	\$8,159,685	24	
ES	\$580,000	\$452,000	2	2	\$1,032,000	4	
CC	\$1,558,500	\$2,954,360	6	11	\$4,512,860	17	

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	Closed Volume		Closed Units		Total Closed Volume		Total Closed Units
FM	\$1,875,900	\$4,537,750	8	17	\$6,413,650		25
FB	\$370,000	\$1,479,000	1	3	\$1,849,000		4
LA	\$180,000	\$166,000	1	1	\$346,000		2
DT		\$252,500		1	\$252,500		1
GA		\$303,000		1	\$303,000		1
MI	\$2,858,000	\$1,049,400	5	3	\$3,907,400		8
FE		\$323,500		2	\$323,500		2
Downing-Frye Realty, Inc.	\$36,715,400	\$43,682,300	76	77	\$80,397,700		153
NA	\$31,511,750	\$37,577,800	57	60	\$69,089,550		117
BN	\$2,449,000	\$2,721,500	7	7	\$5,170,500		14
ES	\$922,500	\$2,595,000	4	7	\$3,517,500		11
CC	\$210,000	\$643,000	1	2	\$853,000		3
FM	\$429,900	\$145,000	2	1	\$574,900		3
LA	\$562,350		3		\$562,350		3
GA	\$629,900		2		\$629,900		2
MVP Realty Associates LLC	\$15,836,700	\$32,905,439	51	86	\$48,742,139		137
NA	\$6,235,900	\$18,238,239	22	32	\$24,474,139		54
BN	\$2,728,500	\$3,527,300	7	11	\$6,255,800		18
ES	\$1,872,500	\$3,365,000	5	7	\$5,237,500		12
CC	\$1,916,000	\$2,758,400	6	12	\$4,674,400		18
FM	\$1,488,300	\$2,349,250	6	11	\$3,837,550		17
LA	\$430,000	\$1,472,250	2	9	\$1,902,250		11
FN	\$563,000	\$825,000	2	3	\$1,388,000		5
GA		\$370,000		1	\$370,000		1
FE	\$602,500		1		\$602,500		1
Coldwell Banker Residential Re	\$24,547,399	\$24,120,712	62	50	\$48,668,111		112

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	Closed Volume		Closed Units		Total Closed Volume		Total Closed Units
NA	\$15,856,399	\$13,275,788	33	15	\$29,132,187		48
BN	\$2,930,000	\$1,222,500	8	4	\$4,152,500		12
ES	\$2,330,400	\$1,521,900	5	4	\$3,852,300		9
CC	\$1,398,300	\$3,393,023	7	13	\$4,791,323		20
FM	\$945,500	\$1,714,100	5	8	\$2,659,600		13
FB	\$525,000		1		\$525,000		1
LA	\$173,900	\$331,401	1	2	\$505,301		3
FN	\$135,900		1		\$135,900		1
MI	\$252,000	\$2,662,000	1	4	\$2,914,000		5
Gulf Coast International Prop	\$34,314,000	\$12,439,000	7	5	\$46,753,000		12
NA	\$34,314,000	\$12,439,000	7	5	\$46,753,000		12
William Raveis-Florida LLC	\$10,954,500	\$33,618,900	17	11	\$44,573,400		28
NA	\$10,381,500	\$32,795,000	15	9	\$43,176,500		24
BN	\$450,000	\$624,900	1	1	\$1,074,900		2
FM	\$123,000	\$199,000	1	1	\$322,000		2
Royal Shell Real Estate, Inc.	\$19,968,900	\$21,303,450	35	39	\$41,272,350		74
NA	\$2,288,600	\$2,089,000	4	3	\$4,377,600		7
BN	\$8,375,000	\$4,946,250	10	7	\$13,321,250		17
ES	\$947,000	\$1,827,500	3	5	\$2,774,500		8
CC	\$1,938,800	\$2,027,000	7	6	\$3,965,800		13
FM	\$1,852,000	\$1,848,700	5	7	\$3,700,700		12
FN	\$305,000		1		\$305,000		1
SI	\$3,592,500	\$6,767,500	3	6	\$10,360,000		9
DT	\$100,000	\$100,000	1	1	\$200,000		2
BU	\$570,000	\$570,000	1	1	\$1,140,000		2
GA		\$525,000		2	\$525,000		2

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	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
FE		\$602,500		1	\$602,500	1
Berkshire Hathaway Florida	\$14,691,750	\$19,327,285	47	43	\$34,019,035	90
NA	\$6,777,250	\$11,980,400	20	19	\$18,757,650	39
BN	\$1,156,000	\$540,000	4	2	\$1,696,000	6
ES	\$865,000	\$800,000	2	2	\$1,665,000	4
CC	\$2,330,500	\$1,907,900	7	6	\$4,238,400	13
FM	\$3,053,000	\$3,671,985	13	12	\$6,724,985	25
MI	\$510,000		1		\$510,000	1
FE		\$427,000		2	\$427,000	2
Keller Williams Realty - Marco	\$9,617,400	\$11,190,000	11	12	\$20,807,400	23
NA	\$999,900	\$822,000	4	3	\$1,821,900	7
LA		\$180,000		1	\$180,000	1
MI	\$8,617,500	\$10,188,000	7	8	\$18,805,500	15
Keller Williams Elite Realty	\$5,911,400	\$14,596,750	20	22	\$20,508,150	42
NA	\$400,000	\$9,676,250	1	7	\$10,076,250	8
BN	\$818,000	\$1,887,500	3	5	\$2,705,500	8
ES	\$3,070,500	\$1,192,500	10	4	\$4,263,000	14
CC	\$193,000	\$202,500	1	1	\$395,500	2
FM	\$974,900	\$758,000	3	2	\$1,732,900	5
LA	\$180,000	\$180,000	1	1	\$360,000	2
BU		\$320,000		1	\$320,000	1
GA		\$380,000		1	\$380,000	1
FE	\$275,000		1		\$275,000	1
RE/MAX Realty Team	\$8,748,099	\$9,412,855	38	40	\$18,160,954	78
NA	\$859,999	\$168,000	4	1	\$1,027,999	5
BN	\$134,500	\$127,200	1	1	\$261,700	2

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ES	\$295,000		1		\$295,000	1
CC	\$5,697,100	\$6,317,655	22	24	\$12,014,755	46
FM	\$343,000	\$1,707,000	2	8	\$2,050,000	10
LA	\$525,500	\$504,000	3	3	\$1,029,500	6
FN	\$679,000	\$377,000	3	2	\$1,056,000	5
GA	\$121,000		1		\$121,000	1
FE	\$93,000	\$212,000	1	1	\$305,000	2
Amerivest Realty	\$3,935,000	\$11,011,518	12	20	\$14,946,518	32
NA	\$3,225,000	\$10,294,890	9	17	\$13,519,890	26
BN	\$480,000	\$477,000	2	2	\$957,000	4
ES		\$239,628		1	\$239,628	1
CC	\$230,000		1		\$230,000	1
John Naumann & Associates	\$7,140,000	\$6,820,000	4	3	\$13,960,000	7
FM	\$590,000	\$270,000	2	1	\$860,000	3
CI	\$6,550,000	\$6,550,000	2	2	\$13,100,000	4
Domain Realty.com LLC	\$3,429,400	\$9,464,550	13	24	\$12,893,950	37
NA	\$1,622,000	\$6,519,150	6	13	\$8,141,150	19
BN	\$362,500	\$1,710,500	2	5	\$2,073,000	7
ES	\$764,900	\$220,000	2	1	\$984,900	3
FM	\$532,000	\$648,900	2	3	\$1,180,900	5
LA		\$150,000		1	\$150,000	1
GA		\$216,000		1	\$216,000	1
FE	\$148,000		1		\$148,000	1
Non-MLS Office	\$255,000	\$12,524,282	1	36	\$12,779,282	37
NA	\$255,000	\$2,840,883	1	9	\$3,095,883	10
ES		\$1,151,149		3	\$1,151,149	3

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CC		\$2,421,170		10	\$2,421,170	10
FM		\$1,148,890		4	\$1,148,890	4
LA		\$825,190		5	\$825,190	5
FN		\$305,000		1	\$305,000	1
MI		\$3,702,000		3	\$3,702,000	3
FE		\$130,000		1	\$130,000	1
Century 21 Sunbelt Realty, Inc	\$7,637,788	\$4,100,850		30	\$11,738,638	50
NA		\$355,000		1	\$355,000	1
ES	\$195,000	\$195,000		1	\$390,000	2
CC	\$4,884,788	\$1,374,550		18	\$6,259,338	24
FM	\$1,878,000	\$1,293,400		7	\$3,171,400	14
LA		\$638,900		3	\$638,900	3
FN	\$86,000	\$86,000		1	\$172,000	2
DT	\$59,000			1	\$59,000	1
BU	\$320,000	\$158,000		1	\$478,000	2
GA	\$215,000			1	\$215,000	1
Express Realty of SW Florida	\$8,762,941	\$2,591,530		42	\$11,354,471	55
NA	\$1,148,665			4	\$1,148,665	4
BN	\$276,000	\$276,000		1	\$552,000	2
CC	\$4,258,320	\$1,046,665		20	\$5,304,985	25
LA	\$2,222,431	\$842,165		13	\$3,064,596	18
FE	\$857,525	\$426,700		4	\$1,284,225	6
Keller Williams Realty Fort Myers	\$5,577,250	\$5,499,350		21	\$11,076,600	40
NA	\$185,000	\$1,361,000		1	\$1,546,000	3
CC	\$1,988,000	\$205,000		7	\$2,193,000	8
FM	\$2,940,500	\$2,736,500		11	\$5,677,000	22

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FB		\$368,000		1	\$368,000	1
LA	\$187,000	\$485,350	1	2	\$672,350	3
FN		\$212,000		1	\$212,000	1
GA		\$131,500		1	\$131,500	1
FE	\$276,750		1		\$276,750	1
VIP Realty Group, Inc.	\$6,228,000	\$4,637,700	15	15	\$10,865,700	30
NA	\$469,000		3		\$469,000	3
ES	\$277,500	\$223,000	1	1	\$500,500	2
CC		\$234,200		1	\$234,200	1
FM	\$1,754,500	\$2,317,000	6	9	\$4,071,500	15
FB		\$525,000		1	\$525,000	1
SI	\$3,727,000	\$787,000	5	1	\$4,514,000	6
GA		\$551,500		2	\$551,500	2
Keller Williams Realty Naples	\$4,589,035	\$6,218,750	17	17	\$10,807,785	34
NA	\$1,821,000	\$4,036,250	6	11	\$5,857,250	17
BN	\$487,535	\$662,500	2	3	\$1,150,035	5
ES		\$410,000		1	\$410,000	1
FM	\$533,000	\$1,110,000	2	2	\$1,643,000	4
LA	\$699,000		3		\$699,000	3
GA	\$783,000		3		\$783,000	3
FE	\$265,500		1		\$265,500	1
RE/MAX Realty Group	\$4,102,500	\$6,427,863	16	22	\$10,530,363	38
NA		\$645,775		3	\$645,775	3
BN		\$230,523		1	\$230,523	1
ES	\$412,500	\$440,000	1	2	\$852,500	3
CC	\$882,000	\$2,041,450	3	6	\$2,923,450	9

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FM	\$1,648,000	\$2,071,500	8	6	\$3,719,500		14
LA		\$84,600		1	\$84,600		1
FN	\$335,000		1		\$335,000		1
DT		\$535,000		1	\$535,000		1
GA	\$510,000	\$140,000	2	1	\$650,000		3
FE	\$315,000	\$239,015	1	1	\$554,015		2
The Forrest Company Realty of Naples Inc	\$5,125,000	\$5,125,000	1	1	\$10,250,000		2
NA	\$5,125,000	\$5,125,000	1	1	\$10,250,000		2
Realty World Florida	\$8,611,500	\$1,344,500	12	4	\$9,956,000		16
NA	\$5,630,000	\$200,000	3	1	\$5,830,000		4
BN	\$217,500		1		\$217,500		1
ES	\$2,404,500	\$1,144,500	7	3	\$3,549,000		10
FM	\$359,500		1		\$359,500		1
DR Horton Realty SW FL LLC	\$7,377,120	\$2,141,535	26	7	\$9,518,655		33
NA	\$1,641,605	\$367,020	4	1	\$2,008,625		5
BN	\$1,031,560		4		\$1,031,560		4
CC	\$1,162,555	\$572,500	4	2	\$1,735,055		6
FM	\$3,349,215	\$1,202,015	13	4	\$4,551,230		17
GA	\$192,185		1		\$192,185		1
Miloff Aubuchon Realty Group	\$5,734,500	\$3,753,500	10	11	\$9,488,000		21
CC	\$3,877,000	\$2,008,500	8	6	\$5,885,500		14
FM	\$1,857,500	\$1,357,000	2	3	\$3,214,500		5
FN		\$170,000		1	\$170,000		1
GA		\$218,000		1	\$218,000		1
Re/Max Affinity Plus	\$4,696,000	\$4,750,000	6	1	\$9,446,000		7
NA	\$2,522,000	\$4,750,000	2	1	\$7,272,000		3

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MI	\$2,174,000		4		\$2,174,000	4
Horizons by the Sea, INC	\$8,050,000	\$735,000	3	1	\$8,785,000	4
MI	\$8,050,000	\$735,000	3	1	\$8,785,000	4
Compass Florida Naples	\$7,118,000	\$1,078,500	6	4	\$8,196,500	10
NA	\$6,962,000	\$215,000	5	1	\$7,177,000	6
BN	\$156,000	\$156,000	1	1	\$312,000	2
ES		\$707,500		2	\$707,500	2
Starlink Realty, Inc	\$3,267,900	\$3,893,750	12	14	\$7,161,650	26
NA		\$127,000		1	\$127,000	1
BN		\$477,000		1	\$477,000	1
CC	\$1,121,000	\$2,217,250	3	7	\$3,338,250	10
FM	\$1,005,000		3		\$1,005,000	3
LA	\$731,900	\$573,000	4	3	\$1,304,900	7
FN	\$300,000	\$499,500	1	2	\$799,500	3
FE	\$110,000		1		\$110,000	1
Barry DeNicola Realty, Inc.	\$7,000,000		1		\$7,000,000	1
NA	\$7,000,000		1		\$7,000,000	1
Right Choice Realty	\$3,489,800	\$3,059,990	16	13	\$6,549,790	29
BN	\$453,500	\$232,500	2	1	\$686,000	3
CC	\$169,900	\$590,990	1	3	\$760,890	4
FM	\$2,056,500	\$1,283,500	10	5	\$3,340,000	15
LA	\$429,900	\$398,000	2	2	\$827,900	4
FN		\$340,000		1	\$340,000	1
GA	\$380,000	\$215,000	1	1	\$595,000	2
Waterfront Realty Group Inc	\$1,970,000	\$4,559,000	4	8	\$6,529,000	12
NA	\$1,970,000	\$3,219,000	4	7	\$5,189,000	11

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BN		\$1,340,000		1	\$1,340,000	1
Spina Realty Company		\$6,450,000		1	\$6,450,000	1
NA		\$6,450,000		1	\$6,450,000	1
McQuaid & Company LLC	\$3,842,500	\$2,404,000	2	4	\$6,246,500	6
NA	\$3,842,500	\$2,404,000	2	4	\$6,246,500	6
Re/Max Trend	\$2,479,000	\$3,699,500	8	13	\$6,178,500	21
NA	\$650,000	\$650,000	1	1	\$1,300,000	2
BN		\$137,500		1	\$137,500	1
CC	\$1,651,400	\$2,912,000	6	11	\$4,563,400	17
FM	\$177,600		1		\$177,600	1
Premier Florida Realty of SWFL	\$2,173,800	\$3,734,900	6	6	\$5,908,700	12
CC	\$234,000	\$305,000	1	1	\$539,000	2
FM	\$1,939,800	\$3,429,900	5	5	\$5,369,700	10
Equity Realty	\$1,399,500	\$4,399,750	4	17	\$5,799,250	21
NA	\$1,210,500	\$1,215,000	3	3	\$2,425,500	6
BN	\$189,000	\$580,000	1	1	\$769,000	2
ES		\$227,000		1	\$227,000	1
CC		\$288,750		2	\$288,750	2
FM		\$1,651,500		8	\$1,651,500	8
BU		\$172,000		1	\$172,000	1
FE		\$265,500		1	\$265,500	1
Jones & Co Realty	\$2,217,500	\$3,286,300	11	14	\$5,503,800	25
ES		\$298,000		1	\$298,000	1
CC	\$466,500	\$1,525,900	2	5	\$1,992,400	7
FM	\$1,330,000	\$979,000	6	5	\$2,309,000	11
LA		\$179,900		1	\$179,900	1

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FN	\$131,500	\$303,500	1	2	\$435,000	3
BU	\$158,000		1		\$158,000	1
GA	\$131,500		1		\$131,500	1
West Bay Realty Inc.	\$3,827,000	\$1,669,000	3	1	\$5,496,000	4
ES	\$3,827,000	\$1,669,000	3	1	\$5,496,000	4
Florida Realty & Co.	\$2,700,000	\$2,700,000	1	1	\$5,400,000	2
NA	\$2,700,000	\$2,700,000	1	1	\$5,400,000	2
Sellstate Priority Realty	\$1,830,000	\$3,515,235	7	12	\$5,345,235	19
NA		\$418,000		1	\$418,000	1
BN	\$460,000		1		\$460,000	1
CC	\$1,318,500	\$1,884,360	5	6	\$3,202,860	11
FM	\$51,500	\$1,042,875	1	4	\$1,094,375	5
LA		\$170,000		1	\$170,000	1
West Shore Properties RE,MNGT	\$2,672,500	\$2,672,500	1	1	\$5,345,000	2
NA	\$2,672,500	\$2,672,500	1	1	\$5,345,000	2
Cornerstone Coastal Properties	\$1,775,000	\$3,527,400	8	12	\$5,302,400	20
NA		\$337,000		1	\$337,000	1
BN		\$315,000		1	\$315,000	1
CC	\$114,000	\$285,000	1	1	\$399,000	2
FM	\$1,531,000	\$2,590,400	6	9	\$4,121,400	15
FE	\$130,000		1		\$130,000	1
Century 21 Selling Paradise	\$3,348,150	\$1,890,310	15	8	\$5,238,460	23
CC	\$2,318,750	\$1,138,000	9	4	\$3,456,750	13
FM	\$653,900	\$178,000	4	1	\$831,900	5
LA		\$240,000		1	\$240,000	1
FN	\$375,500		2		\$375,500	2

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Top 100 SWFL Company Ranking by Volume w Geo Market Info

(24)Top 100 SWFL w GeoMarket

Sold Date	Jan					
	Column Labels		Closed Units		Total Closed Volume	Total Closed Units
	Closed Volume					
BU		\$142,500		1	\$142,500	1
FE		\$191,810		1	\$191,810	1
EXP Realty LLC	\$1,835,400	\$3,049,300	7	12	\$4,884,700	19
NA	\$480,000		2		\$480,000	2
CC	\$534,900	\$2,549,900	2	9	\$3,084,800	11
FM		\$386,900		2	\$386,900	2
LA	\$112,500	\$112,500	1	1	\$225,000	2
FN	\$490,000		1		\$490,000	1
GA	\$218,000		1		\$218,000	1
Naples Realty Services, Inc.	\$3,152,000	\$1,639,500	2	5	\$4,791,500	7
NA	\$3,152,000	\$1,343,000	2	4	\$4,495,000	6
BN		\$296,500		1	\$296,500	1
Stock Realty, LLC	\$874,270	\$3,874,270	1	2	\$4,748,540	3
NA	\$874,270	\$3,874,270	1	2	\$4,748,540	3
L.H. Fleming & Company, Real Estate	\$1,987,500	\$2,341,500	3	3	\$4,329,000	6
NA	\$1,987,500	\$2,341,500	3	3	\$4,329,000	6
Worthington Realty, Inc.	\$2,274,500	\$1,993,500	6	5	\$4,268,000	11
FM	\$2,274,500	\$1,993,500	6	5	\$4,268,000	11
Lahaina Realty	\$2,903,500	\$1,354,500	7	4	\$4,258,000	11
BN	\$389,000		1		\$389,000	1
ES		\$170,000		1	\$170,000	1
FB	\$2,514,500	\$1,184,500	6	3	\$3,699,000	9
Barclay Realty Group	\$1,474,000	\$2,711,000	5	10	\$4,185,000	15
NA	\$680,000	\$278,000	1	1	\$958,000	2
CC	\$240,000	\$340,000	1	1	\$580,000	2
FM		\$684,000		3	\$684,000	3

JOHN R WOOD PROPERTIES

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(24)Top 100 SWFL w GeoMarket

Sold Date	Jan					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
FN	\$554,000	\$359,000	3	2	\$913,000	5
DT		\$525,000		1	\$525,000	1
GA		\$525,000		2	\$525,000	2
Naples TBI Realty LLC	\$2,414,294	\$1,768,041	4	3	\$4,182,335	7
NA	\$2,414,294	\$1,768,041	4	3	\$4,182,335	7
Xclusive Homes LLC	\$1,740,000	\$2,182,000	5	8	\$3,922,000	13
NA	\$833,000	\$1,679,000	3	6	\$2,512,000	9
BN	\$235,000	\$235,000	1	1	\$470,000	2
FM		\$268,000		1	\$268,000	1
MI	\$672,000		1		\$672,000	1
Real Living Cypress Realty	\$1,852,500	\$2,032,900	6	5	\$3,885,400	11
ES		\$605,000		1	\$605,000	1
FM	\$1,680,500	\$1,427,900	5	4	\$3,108,400	9
BU	\$172,000		1		\$172,000	1
Anchor Real Estate		\$3,785,000		4	\$3,785,000	4
MI		\$3,785,000		4	\$3,785,000	4
Adams Homes Realty, Inc.	\$2,100,225	\$1,633,925	9	7	\$3,734,150	16
CC	\$1,480,775	\$1,014,475	6	4	\$2,495,250	10
LA	\$619,450	\$619,450	3	3	\$1,238,900	6
Florida Complete Realty	\$2,308,113	\$1,302,000	9	4	\$3,610,113	13
ES		\$375,000		1	\$375,000	1
CC	\$1,073,113	\$770,000	4	2	\$1,843,113	6
FM	\$608,000		2		\$608,000	2
LA	\$167,000		1		\$167,000	1
FN	\$157,000	\$157,000	1	1	\$314,000	2
BU	\$303,000		1		\$303,000	1

JOHN R WOOD PROPERTIES

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(24)Top 100 SWFL w GeoMarket

Sold Date	Jan					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
Realty Group of SW Florida Inc	\$1,221,500	\$2,338,000	4	8	\$3,559,500	12
NA	\$579,000	\$210,000	2	1	\$789,000	3
BN	\$430,000	\$509,000	1	1	\$939,000	2
FM	\$212,500	\$1,249,000	1	5	\$1,461,500	6
FB		\$370,000		1	\$370,000	1
Builders Services, Inc.	\$3,466,068		8		\$3,466,068	8
NA	\$373,489		1		\$373,489	1
ES	\$1,151,149		3		\$1,151,149	3
FM	\$1,941,430		4		\$1,941,430	4
Ashton Orlando Residential LLC	\$2,118,220	\$1,334,990	5	3	\$3,453,210	8
NA	\$2,118,220	\$1,334,990	5	3	\$3,453,210	8
Sellstate Achievers Realty Net	\$1,548,000	\$1,832,500	4	6	\$3,380,500	10
ES		\$494,500		2	\$494,500	2
CC	\$1,038,000	\$685,000	2	3	\$1,723,000	5
FM	\$445,000		1		\$445,000	1
FB		\$653,000		1	\$653,000	1
FN	\$65,000		1		\$65,000	1
RE/MAX Realty Select	\$1,649,999	\$1,400,000	7	3	\$3,049,999	10
NA	\$1,157,999	\$955,000	5	2	\$2,112,999	7
BN	\$305,000		1		\$305,000	1
ES		\$445,000		1	\$445,000	1
LA	\$187,000		1		\$187,000	1
Market America Realty Network	\$1,842,000	\$1,147,000	6	5	\$2,989,000	11
BN	\$285,000		1		\$285,000	1
CC	\$415,000	\$290,000	1	1	\$705,000	2
FM	\$230,000	\$732,000	1	3	\$962,000	4

JOHN R WOOD PROPERTIES

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(24)Top 100 SWFL w GeoMarket

Sold Date	Jan					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
FB	\$629,000		1		\$629,000	1
LA	\$283,000	\$125,000	2	1	\$408,000	3
A Plus Realty	\$683,500	\$2,251,300	2	8	\$2,934,800	10
NA	\$683,500	\$2,072,300	2	7	\$2,755,800	9
CC		\$179,000		1	\$179,000	1
Schooner Bay Realty, Inc.	\$917,000	\$1,991,040	4	7	\$2,908,040	11
ES		\$443,000		1	\$443,000	1
CC	\$192,000	\$445,000	1	2	\$637,000	3
FM		\$720,540		2	\$720,540	2
LA	\$165,000	\$132,500	1	1	\$297,500	2
FN	\$170,000	\$250,000	1	1	\$420,000	2
FE	\$390,000		1		\$390,000	1
Sun Realty	\$1,037,500	\$1,869,900	5	7	\$2,907,400	12
NA	\$849,500	\$1,580,000	4	6	\$2,429,500	10
ES		\$289,900		1	\$289,900	1
FM	\$188,000		1		\$188,000	1
Harborview Realty Inc	\$1,065,000	\$1,812,500	2	3	\$2,877,500	5
NA	\$650,000	\$1,812,500	1	3	\$2,462,500	4
MI	\$415,000		1		\$415,000	1
Coldwell Banker Preferred Prop	\$1,232,800	\$1,516,400	7	9	\$2,749,200	16
CC	\$207,500	\$145,000	1	1	\$352,500	2
LA	\$1,025,300	\$1,146,400	6	7	\$2,171,700	13
FN		\$225,000		1	\$225,000	1
Real Edge Real Estate Inc	\$1,274,400	\$1,463,738	7	8	\$2,738,138	15
CC	\$507,000	\$847,738	3	4	\$1,354,738	7
FM		\$105,000		1	\$105,000	1

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Top 100 SWFL Company Ranking by Volume w Geo Market Info
(24)Top 100 SWFL w GeoMarket

Sold Date	Jan					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
LA	\$514,900	\$511,000	3	3	\$1,025,900	6
DT	\$252,500		1		\$252,500	1
Neapolitan Realty LLC		\$2,700,000		1	\$2,700,000	1
NA		\$2,700,000		1	\$2,700,000	1
RE/MAX Blue Skies	\$1,595,000	\$1,042,000	3	4	\$2,637,000	7
NA	\$1,595,000	\$767,000	3	3	\$2,362,000	6
ES		\$275,000		1	\$275,000	1
Experience Real Estate Group	\$2,024,500	\$599,000	8	3	\$2,623,500	11
CC	\$1,094,500	\$152,000	5	1	\$1,246,500	6
FM		\$132,000		1	\$132,000	1
LA	\$80,000		1		\$80,000	1
FN	\$315,000	\$315,000	1	1	\$630,000	2
DT	\$535,000		1		\$535,000	1
Alliance Realty Group	\$994,900	\$1,624,500	3	6	\$2,619,400	9
CC	\$729,900	\$567,500	2	2	\$1,297,400	4
FM	\$265,000	\$682,000	1	2	\$947,000	3
LA		\$130,000		1	\$130,000	1
FN		\$245,000		1	\$245,000	1
BHHS Florida Realty	\$2,596,650		6		\$2,596,650	6
NA	\$2,016,650		4		\$2,016,650	4
ES	\$213,000		1		\$213,000	1
FM	\$367,000		1		\$367,000	1
Re/Max Realty Partners	\$1,093,000	\$1,485,500	4	8	\$2,578,500	12
CC	\$708,000	\$368,000	2	2	\$1,076,000	4
FM		\$648,000		3	\$648,000	3
FB		\$345,500		1	\$345,500	1

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SWFL Closed Transactions 2019 Report Workbook - YTD Top 100 SWFL Company Ranking by Volume w Geo Market Info

(24)Top 100 SWFL w GeoMarket

Sold Date	Jan					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
FN	\$150,000	\$65,000	1	1	\$215,000	2
DT		\$59,000		1	\$59,000	1
GA	\$235,000		1		\$235,000	1
Vineyards Realty Inc	\$1,279,900	\$1,279,900	2	2	\$2,559,800	4
NA	\$1,279,900	\$1,279,900	2	2	\$2,559,800	4
Quail Communities Realty, Inc.	\$1,245,000	\$1,245,000	2	2	\$2,490,000	4
NA	\$1,245,000	\$1,245,000	2	2	\$2,490,000	4
Loffreno Real Estate, Inc.	\$1,362,300	\$1,107,300	4	4	\$2,469,600	8
FB	\$1,362,300	\$1,107,300	4	4	\$2,469,600	8
Sun Realty USA, Inc.	\$1,469,500	\$1,000,000	7	2	\$2,469,500	9
NA	\$537,500	\$220,000	2	1	\$757,500	3
ES	\$375,000		1		\$375,000	1
FM	\$105,000		1		\$105,000	1
LA	\$256,000		2		\$256,000	2
DT	\$196,000		1		\$196,000	1
MI		\$780,000		1	\$780,000	1
Land & Sea Intl Realty		\$2,457,000		4	\$2,457,000	4
MI		\$2,457,000		4	\$2,457,000	4
Engel & Voelkers Olde Naples	\$1,678,900	\$744,000	3	3	\$2,422,900	6
NA	\$475,000	\$744,000	1	3	\$1,219,000	4
BN	\$454,900		1		\$454,900	1
FM	\$749,000		1		\$749,000	1
Rossman Realty Group	\$835,500	\$1,571,660	5	10	\$2,407,160	15
CC	\$470,500	\$518,900	3	3	\$989,400	6
FM	\$130,000	\$105,000	1	1	\$235,000	2
LA	\$235,000	\$371,010	1	3	\$606,010	4

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(24)Top 100 SWFL w GeoMarket

Sold Date	Jan					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
FN		\$195,000		1	\$195,000	1
FE		\$381,750		2	\$381,750	2
Morris & Hunt Realty LLC	\$1,545,000	\$795,000	4	3	\$2,340,000	7
FM	\$1,545,000	\$795,000	4	3	\$2,340,000	7
Maxim LLC	\$1,006,400	\$1,282,900	6	6	\$2,289,300	12
BN	\$235,000	\$405,000	1	1	\$640,000	2
FM	\$293,400	\$167,900	3	2	\$461,300	5
FB		\$340,000		1	\$340,000	1
LA	\$175,000	\$105,000	1	1	\$280,000	2
DT	\$303,000		1		\$303,000	1
GA		\$265,000		1	\$265,000	1
RealPro Realty LLC	\$1,255,000	\$1,023,000	6	3	\$2,278,000	9
NA	\$337,000	\$915,000	1	2	\$1,252,000	3
BN	\$768,000	\$108,000	4	1	\$876,000	5
FM	\$150,000		1		\$150,000	1
Opyt Realty Inc		\$2,271,700		8	\$2,271,700	8
NA		\$2,271,700		8	\$2,271,700	8
Marc Joseph Realty	\$1,955,500	\$308,000	5	2	\$2,263,500	7
CC		\$93,000		1	\$93,000	1
FM	\$1,345,000	\$215,000	3	1	\$1,560,000	4
FN	\$610,500		2		\$610,500	2
KE Talis Park Real Estate Co	\$1,079,100	\$1,079,100	1	1	\$2,158,200	2
NA	\$1,079,100	\$1,079,100	1	1	\$2,158,200	2
Miromar Realty LLC	\$2,150,000		2		\$2,150,000	2
FM	\$2,150,000		2		\$2,150,000	2
Encore Realty Services Inc	\$1,363,800	\$778,000	5	3	\$2,141,800	8

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	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
CC	\$1,363,800	\$778,000	5	3	\$2,141,800	8
Quail West Realty	\$2,100,000		1		\$2,100,000	1
NA	\$2,100,000		1		\$2,100,000	1
The Sheridan Network.com Inc	\$1,692,900	\$395,000	7	1	\$2,087,900	8
ES	\$758,900		3		\$758,900	3
CC	\$299,000		1		\$299,000	1
FM	\$395,000	\$395,000	1	1	\$790,000	2
FE	\$240,000		2		\$240,000	2
Blue Gulf Realty LLC	\$755,000	\$1,320,000	3	3	\$2,075,000	6
FM	\$755,000	\$1,320,000	3	3	\$2,075,000	6
Allison James Estates and Home	\$1,446,225	\$620,000	5	2	\$2,066,225	7
NA	\$1,036,225	\$210,000	4	1	\$1,246,225	5
FM	\$410,000	\$410,000	1	1	\$820,000	2
Century 21 Tri Power Realty	\$1,328,000	\$704,001	4	3	\$2,032,001	7
CC	\$367,000		1		\$367,000	1
FM	\$571,000	\$704,001	2	3	\$1,275,001	5
FB	\$390,000		1		\$390,000	1
Wentworth Realty Group	\$1,150,000	\$880,500	5	3	\$2,030,500	8
CC		\$207,500		1	\$207,500	1
FM	\$907,000	\$430,000	4	1	\$1,337,000	5
LA	\$243,000	\$243,000	1	1	\$486,000	2
Gulf Coast Realty Network	\$1,644,900	\$365,000	6	2	\$2,009,900	8
CC	\$433,000		2		\$433,000	2
FM	\$428,900	\$235,000	2	1	\$663,900	3
FB	\$653,000		1		\$653,000	1
LA	\$130,000	\$130,000	1	1	\$260,000	2

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Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
New Home Star Florida LLC	\$2,002,098		12		\$2,002,098	12
CC	\$1,679,618		10		\$1,679,618	10
LA	\$322,480		2		\$322,480	2
Grand Total	\$633,298,309	\$639,315,035	1235	1246	\$1,272,613,344	2481