

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - NA-BN-ES Closed Unit Ranking Report

(12) NA-BN-ES Unit Ranking

GeoMarket	(Multiple Items)						
Sold Date	(Multiple Items)						
Column Labels							
Row Labels	Closed Units	Closed Volume				Total Closed Units	Total Closed Volume
	L	S	L	S			
John R. Wood Properties	177	162	\$	166,672,200	\$	126,682,665	339 \$ 293,354,865
Premiere Plus Realty Co.	156	179	\$	60,160,687	\$	68,413,833	335 \$ 128,574,520
Downing-Frye Realty, Inc.	148	135	\$	80,180,650	\$	80,624,324	283 \$ 160,804,974
Premier Sotheby's Int'l Realty	122	89	\$	119,370,728	\$	122,024,943	211 \$ 241,395,671
MVP Realty Associates LLC	82	111	\$	27,791,200	\$	45,891,938	193 \$ 73,683,138
Coldwell Banker Residential Re	86	49	\$	63,951,799	\$	39,764,593	135 \$ 103,716,392
Berkshire Hathaway Florida	54	57	\$	18,709,311	\$	43,986,495	111 \$ 62,695,806
Keller Williams Elite Realty	34	33	\$	13,766,600	\$	20,416,344	67 \$ 34,182,944
Royal Shell Real Estate, Inc.	34	31	\$	17,773,350	\$	17,830,625	65 \$ 35,603,975
Amerivest Realty	21	39	\$	8,063,500	\$	20,773,593	60 \$ 28,837,093
William Raveis-Florida LLC	32	27	\$	37,495,500	\$	56,697,900	59 \$ 94,193,400
Domain Realty.com LLC	19	29	\$	5,333,322	\$	11,782,672	48 \$ 17,115,994
Non-MLS Office	3	38	\$	1,205,805	\$	27,220,501	41 \$ 28,426,306
Keller Williams Realty Naples	17	23	\$	6,621,685	\$	8,613,036	40 \$ 15,234,721
Waterfront Realty Group Inc	13	21	\$	5,669,900	\$	9,287,000	34 \$ 14,956,900
Sun Realty	16	16	\$	4,358,000	\$	4,195,900	32 \$ 8,553,900
Realty World Florida	18	11	\$	10,882,000	\$	4,160,400	29 \$ 15,042,400
Equity Realty	6	17	\$	2,058,000	\$	6,430,500	23 \$ 8,488,500
DR Horton Realty SW FL LLC	18	3	\$	6,665,800	\$	1,356,150	21 \$ 8,021,950
Compass Florida Naples	11	9	\$	25,654,500	\$	4,537,500	20 \$ 30,192,000
Xclusive Homes LLC	10	10	\$	2,592,400	\$	2,632,000	20 \$ 5,224,400
Lennar Realty Inc	18	1	\$	7,422,414	\$	650,000	19 \$ 8,072,414
EXP Realty LLC	6	11	\$	1,279,900	\$	4,424,500	17 \$ 5,704,400
RE/MAX Realty Select	12	5	\$	3,518,499	\$	1,822,500	17 \$ 5,340,999
Opyt Realty Inc	1	15	\$	650,000	\$	4,558,800	16 \$ 5,208,800
Gulf Coast International Prop	7	8	\$	34,314,000	\$	17,679,000	15 \$ 51,993,000
Engel & Voelkers Olde Naples	8	7	\$	7,378,900	\$	6,411,400	15 \$ 13,790,300

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Naples Realty Services, Inc.	6	9	\$ 5,393,000	\$ 4,189,125	15	\$ 9,582,125	
Express Realty of SW Florida	12	2	\$ 3,427,500	\$ 561,000	14	\$ 3,988,500	
A Plus Realty	3	9	\$ 985,500	\$ 2,587,300	12	\$ 3,572,800	
Hamro & Associates LLC	5	6	\$ 1,276,900	\$ 1,502,000	11	\$ 2,778,900	
Builders Services, Inc.	11		\$ 4,427,577		11	\$ 4,427,577	
RealPro Realty LLC	8	3	\$ 2,067,000	\$ 1,300,000	11	\$ 3,367,000	
RE/MAX Realty Group	2	9	\$ 674,500	\$ 2,611,298	11	\$ 3,285,798	
RE/MAX Realty Team	6	4	\$ 1,289,499	\$ 1,358,200	10	\$ 2,647,699	
RE/MAX Blue Skies	4	6	\$ 2,095,000	\$ 1,919,000	10	\$ 4,014,000	
The Keyes Company/PSL	7	3	\$ 5,294,530	\$ 2,052,396	10	\$ 7,346,926	
Barry DeNicola Realty, Inc.	7	3	\$ 35,390,000	\$ 9,325,000	10	\$ 44,715,000	
Gulf Coast Properties Group	4	6	\$ 1,185,250	\$ 1,675,120	10	\$ 2,860,370	
Elite Realty of SW FL	6	4	\$ 2,214,000	\$ 1,392,000	10	\$ 3,606,000	
Taylor Morrison Realty of FL	9		\$ 4,485,801		9	\$ 4,485,801	
RE/MAX Affinity Mercato	9		\$ 4,087,000		9	\$ 4,087,000	
McQuaid & Company LLC	3	6	\$ 4,079,500	\$ 3,154,000	9	\$ 7,233,500	
Islandwalk Real Estate Sales	5	4	\$ 1,715,000	\$ 1,595,000	9	\$ 3,310,000	
Tropics Real Estate, LLC	3	6	\$ 706,000	\$ 1,234,000	9	\$ 1,940,000	
KE Talis Park Real Estate Co	4	5	\$ 5,058,100	\$ 5,804,100	9	\$ 10,862,200	
Realty Group of SW Florida Inc	5	4	\$ 1,692,000	\$ 1,138,000	9	\$ 2,830,000	
Keller Williams Realty - Marco	4	5	\$ 999,900	\$ 1,540,000	9	\$ 2,539,900	
Florida Home Realty Inc	2	7	\$ 1,550,000	\$ 6,440,500	9	\$ 7,990,500	
Right Choice Realty	4	4	\$ 1,037,500	\$ 844,500	8	\$ 1,882,000	
Ashton Orlando Residential LLC	5	3	\$ 2,118,220	\$ 1,334,990	8	\$ 3,453,210	
Boca Executive Realty LLC	2	6	\$ 709,500	\$ 2,193,000	8	\$ 2,902,500	
L.H. Fleming & Company, Real Estate	4	4	\$ 2,700,000	\$ 2,686,500	8	\$ 5,386,500	
The Dellatore Group	1	7	\$ 168,000	\$ 3,419,500	8	\$ 3,587,500	
Allison James Estates and Home	5	3	\$ 1,771,225	\$ 1,247,000	8	\$ 3,018,225	

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Hudson Realty Executives LLC	3	5	\$ 1,251,008	\$ 1,328,000	8	\$ 2,579,008	
Port of the Islands Realty LLC	3	5	\$ 564,000	\$ 1,071,000	8	\$ 1,635,000	
Hunters Ridge Realty Co.	3	5	\$ 787,500	\$ 1,227,500	8	\$ 2,015,000	
Robert Slack Fine Homes LLC		8		\$ 7,349,400	8	\$ 7,349,400	
Premier Property Management	4	3	\$ 1,323,400	\$ 897,500	7	\$ 2,220,900	
David C. Brown Realty, Inc	3	4	\$ 617,200	\$ 737,200	7	\$ 1,354,400	
BHHS Florida Realty	6	1	\$ 2,739,650	\$ 325,000	7	\$ 3,064,650	
Marcuzzo Real Estate	3	4	\$ 1,260,000	\$ 3,292,600	7	\$ 4,552,600	
Century 21 Selling Paradise	2	5	\$ 683,900	\$ 1,251,000	7	\$ 1,934,900	
Naples TBI Realty LLC	4	3	\$ 2,414,294	\$ 1,768,041	7	\$ 4,182,335	
Re/Max Affinity Plus	5	2	\$ 3,673,000	\$ 5,029,000	7	\$ 8,702,000	
Arbor Trace Realty	3	4	\$ 1,617,000	\$ 1,927,000	7	\$ 3,544,000	
Paradise Coast Property Team	2	5	\$ 650,000	\$ 1,173,000	7	\$ 1,823,000	
Harborview Realty Inc	2	4	\$ 897,500	\$ 2,336,659	6	\$ 3,234,159	
Keller Williams Realty Fort Myers	2	4	\$ 661,911	\$ 2,341,100	6	\$ 3,003,011	
VIP Realty Group, Inc.	4	2	\$ 746,500	\$ 699,911	6	\$ 1,446,411	
Realhome Services and Solution	6		\$ 1,324,255		6	\$ 1,324,255	
Century 21 Sunbelt Realty, Inc	2	4	\$ 435,000	\$ 1,180,000	6	\$ 1,615,000	
Gulf Breeze Real Estate, LLC	5	1	\$ 1,084,000	\$ 260,000	6	\$ 1,344,000	
Dream Homes Realty of Naples	1	5	\$ 226,850	\$ 1,441,350	6	\$ 1,668,200	
Sterling Property Servs Realty	2	4	\$ 772,500	\$ 1,552,400	6	\$ 2,324,900	
Saggio Realty, Inc	3	3	\$ 618,000	\$ 1,035,000	6	\$ 1,653,000	
Stock Realty, LLC	4	2	\$ 6,937,220	\$ 3,874,270	6	\$ 10,811,490	
Sun Realty USA, Inc.	4	2	\$ 1,107,500	\$ 520,000	6	\$ 1,627,500	
Coffey Real Estate Services, Corp	3	2	\$ 469,500	\$ 382,500	5	\$ 852,000	
Lehigh Real Estate & Land Corp	2	3	\$ 962,500	\$ 1,132,500	5	\$ 2,095,000	
West Shore Properties RE,MNGT	2	3	\$ 2,892,500	\$ 3,142,500	5	\$ 6,035,000	
RL Nardi & Associates, Inc.	2	3	\$ 564,000	\$ 955,000	5	\$ 1,519,000	

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Jones & Co Realty	2	3	\$ 536,500	\$ 1,028,500	5	\$ 1,565,000	
Quail Communities Realty, Inc.	3	2	\$ 1,915,000	\$ 1,245,000	5	\$ 3,160,000	
Independent Brokers Realty	1	4	\$ 820,000	\$ 1,930,500	5	\$ 2,750,500	
Key Real Estate	3	2	\$ 1,200,000	\$ 617,000	5	\$ 1,817,000	
Veronawalk Realty Inc	3	2	\$ 1,021,000	\$ 766,000	5	\$ 1,787,000	
Assist 2 Sell Buyers & Sellers	2	2	\$ 636,000	\$ 708,000	4	\$ 1,344,000	
ANO Realty LLC	1	3	\$ 282,950	\$ 607,950	4	\$ 890,900	
Naples Pro Realty	2	2	\$ 570,000	\$ 735,000	4	\$ 1,305,000	
White Sands Realty	2	2	\$ 797,000	\$ 1,270,000	4	\$ 2,067,000	
Kingdom Realty Services LLC	3	1	\$ 997,900	\$ 305,000	4	\$ 1,302,900	
Real Estate of South Florida	2	2	\$ 625,000	\$ 705,000	4	\$ 1,330,000	
Kunkle Realty, LLC	1	3	\$ 198,000	\$ 567,500	4	\$ 765,500	
Illustrated Properties Real Estate Inc.	4		\$ 1,394,000		4	\$ 1,394,000	
Vineyards Realty Inc	2	2	\$ 1,279,900	\$ 1,279,900	4	\$ 2,559,800	
Realty World, Top Producers Realty, Inc.	4		\$ 1,704,899		4	\$ 1,704,899	
The Sheridan Network.com Inc	4		\$ 1,002,400		4	\$ 1,002,400	
ListWithFreedom.com, Inc.	3	1	\$ 1,375,000	\$ 500,000	4	\$ 1,875,000	
Homes and Land Brokers, Inc.	3	1	\$ 1,153,000	\$ 472,000	4	\$ 1,625,000	
West Bay Realty Inc.	3	1	\$ 3,827,000	\$ 1,669,000	4	\$ 5,496,000	
Blue Heron Realty of Naples	2	2	\$ 447,000	\$ 447,000	4	\$ 894,000	
Re/Max Action	4		\$ 1,189,000		4	\$ 1,189,000	
Weekly Realty Group, LLC	2	2	\$ 3,970,000	\$ 3,970,000	4	\$ 7,940,000	
Saggio Realty Inc.		4		\$ 1,242,999	4	\$ 1,242,999	
Engel & Voelkers Bonita-Estero	1	3	\$ 273,000	\$ 1,596,000	4	\$ 1,869,000	
Twin Realty Inc.	1	2	\$ 295,000	\$ 1,189,900	3	\$ 1,484,900	
My Florida Real Estate LLC	1	2	\$ 259,000	\$ 669,000	3	\$ 928,000	
Ruby Realty Company	1	2	\$ 220,000	\$ 1,077,500	3	\$ 1,297,500	
Vineyards Properties Inc	3		\$ 1,465,250		3	\$ 1,465,250	

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Edgewater Realty & Homes LLC		3		\$ 698,850	3		\$ 698,850
Your Naples Realty LLC	2	1	\$ 451,000	\$ 188,000	3		\$ 639,000
The Miano Group Realty LLC		3		\$ 980,000	3		\$ 980,000
Re/Max Trend	1	2	\$ 650,000	\$ 787,500	3		\$ 1,437,500
Neal Communities Realty, Inc.	2	1	\$ 709,853	\$ 404,853	3		\$ 1,114,706
Starlink Realty, Inc		3		\$ 869,000	3		\$ 869,000
Barclay Realty Group	1	2	\$ 680,000	\$ 683,000	3		\$ 1,363,000
Cornerstone Coastal Properties	1	2	\$ 795,000	\$ 652,000	3		\$ 1,447,000
TMB Realty Inc	2	1	\$ 541,000	\$ 205,000	3		\$ 746,000
Real Estate Broker Direct Inc.	1	2	\$ 149,900	\$ 464,800	3		\$ 614,700
Ted Hofferber P A	3		\$ 860,000		3		\$ 860,000
Sellstate Achievers Realty Net	1	2	\$ 322,000	\$ 494,500	3		\$ 816,500
Naples Realty International LL	2	1	\$ 404,000	\$ 250,000	3		\$ 654,000
Maxim LLC	2	1	\$ 760,000	\$ 405,000	3		\$ 1,165,000
Bayside Realty SWFL LLC	1	2	\$ 235,000	\$ 635,000	3		\$ 870,000
Starling Realty Inc		3		\$ 1,035,000	3		\$ 1,035,000
Gulf Coast Management Group LL	2		\$ 385,000		2		\$ 385,000
NextHome Advisors	1	1	\$ 480,000	\$ 480,000	2		\$ 960,000
World Realty Services, LLC		2		\$ 2,357,900	2		\$ 2,357,900
Select Real Estate	1	1	\$ 170,000	\$ 170,000	2		\$ 340,000
The Forrest Company Realty of Naples Inc	1	1	\$ 5,125,000	\$ 5,125,000	2		\$ 10,250,000
Lahaina Realty	1	1	\$ 389,000	\$ 170,000	2		\$ 559,000
Broadway Realty & Management I	1	1	\$ 109,000	\$ 109,000	2		\$ 218,000
U S Prime Realty, LLC	1	1	\$ 257,900	\$ 289,000	2		\$ 546,900
Collier Realty & Management		2		\$ 698,750	2		\$ 698,750
Real Living Cypress Realty		2		\$ 1,075,000	2		\$ 1,075,000
Sunstream Realty, LLC		2		\$ 415,000	2		\$ 415,000
Sellstate 5 Star Realty	2		\$ 418,000		2		\$ 418,000

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Fischer Realty Int LLC		2		\$ 307,000	2		\$ 307,000
Premier Realty Homes of SW FL	2		\$ 615,000		2		\$ 615,000
Mayr & Company Realty LLC		2		\$ 2,360,000	2		\$ 2,360,000
Innova Real Estate Corp	1	1	\$ 192,500	\$ 192,500	2		\$ 385,000
Prime Location Brokers LLC	1	1	\$ 1,500,000	\$ 1,500,000	2		\$ 3,000,000
The Agency of SW Florida Inc		2		\$ 3,639,900	2		\$ 3,639,900
Bay Forest Real Estate Services, Inc.	1	1	\$ 332,500	\$ 332,500	2		\$ 665,000
Sellstate Priority Realty	1	1	\$ 460,000	\$ 418,000	2		\$ 878,000
Re/MAX Radiance	2		\$ 513,000		2		\$ 513,000
Listsmart LLC	2		\$ 552,900		2		\$ 552,900
Heights Realty & Investments	1	1	\$ 247,000	\$ 247,000	2		\$ 494,000
Villastate Realty	1	1	\$ 198,000	\$ 198,000	2		\$ 396,000
Timothy R Kistel PA	1	1	\$ 300,000	\$ 300,000	2		\$ 600,000
Faust Realty Group	1	1	\$ 242,000	\$ 260,000	2		\$ 502,000
Staton Properties, LLC	1	1	\$ 190,000	\$ 378,500	2		\$ 568,500
Naples Real Estate Consultants	1	1	\$ 510,000	\$ 435,000	2		\$ 945,000
Florida Realty & Co.	1	1	\$ 2,700,000	\$ 2,700,000	2		\$ 5,400,000
Universe Realty Group, Inc	2		\$ 549,900		2		\$ 549,900
Starfish Realty, Inc.	1	1	\$ 317,500	\$ 345,000	2		\$ 662,500
Florida's Realty Specialists	1	1	\$ 460,000	\$ 338,000	2		\$ 798,000
Naples Beach Realty	1	1	\$ 350,000	\$ 203,000	2		\$ 553,000
Sellstate on 5th		2		\$ 558,000	2		\$ 558,000
Tropical Home Realty LLC		2		\$ 392,150	2		\$ 392,150
Results Real Estate Inc	2		\$ 365,523		2		\$ 365,523
Tropical Paradise Realty Inc	1	1	\$ 370,000	\$ 515,000	2		\$ 885,000
Banyan Naples Realty Co		2		\$ 683,190	2		\$ 683,190
Safe Harbor Real Estate Service		2		\$ 467,500	2		\$ 467,500
Bayview Realty of Florida	1	1	\$ 160,000	\$ 620,000	2		\$ 780,000

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Christopher Realty Inc		2		\$ 545,000	2	\$ 545,000
Twin Metro Realty LLC	2		\$ 644,628		2	\$ 644,628
Fathom Realty FL LLC		2		\$ 370,000	2	\$ 370,000
RE/MAX Dream		2		\$ 660,000	2	\$ 660,000
Island Realty Marco	1	1	\$ 450,000	\$ 450,000	2	\$ 900,000
Florida Prime Realty, LLC	1	1	\$ 260,000	\$ 1,042,500	2	\$ 1,302,500
Mueller & Partners LLC	1	1	\$ 144,000	\$ 144,000	2	\$ 288,000
Focus Real Estate		2		\$ 612,000	2	\$ 612,000
Hartford Realty LLC	1	1	\$ 272,600	\$ 439,000	2	\$ 711,600
Florida Global Professional		2		\$ 555,000	2	\$ 555,000
Thomas & French International Properties		1		\$ 628,000	1	\$ 628,000
Community Realty Associates	1		\$ 1,402,875		1	\$ 1,402,875
Wilderness of Naples Realty		1		\$ 290,000	1	\$ 290,000
Olde Naples Real Estate, Inc.	1		\$ 439,000		1	\$ 439,000
Andis Real Estate Services LLC	1		\$ 190,000		1	\$ 190,000
Land & Sea Intl Realty		1		\$ 218,000	1	\$ 218,000
List In MLS Realty, LLC	1		\$ 586,000		1	\$ 586,000
United Real Estate Infinity		1		\$ 229,900	1	\$ 229,900
All Florida Property Group Inc	1		\$ 185,000		1	\$ 185,000
Sellstate on the Beach		1		\$ 475,000	1	\$ 475,000
RE Marketing Consultants Inc		1		\$ 525,000	1	\$ 525,000
All In One Realty Group, Inc.	1		\$ 338,000		1	\$ 338,000
Patten Properties of Florida		1		\$ 138,600	1	\$ 138,600
Janeiro Realty, LLC	1		\$ 244,000		1	\$ 244,000
Florida Golf Realty LLC		1		\$ 122,500	1	\$ 122,500
Pelican's Nest Realty Services		1		\$ 82,500	1	\$ 82,500
Sun Royal Realty Inc		1		\$ 110,000	1	\$ 110,000
Gulf Region Realty	1		\$ 360,000		1	\$ 360,000

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Pelican I Real Estate & Development, Inc	1		\$ 700,000		1	\$ 700,000
Luxury & Beach Realty Inc		1		\$ 307,000	1	\$ 307,000
BK Homes Realty		1		\$ 1,408,495	1	\$ 1,408,495
Love Naples LLC	1		\$ 435,000		1	\$ 435,000
Caloosa Realty Group LLC		1		\$ 333,000	1	\$ 333,000
Phelps Realty Services		1		\$ 218,500	1	\$ 218,500
Bella Vita Realty, LLC	1		\$ 260,000		1	\$ 260,000
Schulz Realty LLC		1		\$ 354,000	1	\$ 354,000
Mediterra Realty	1		\$ 3,000,000		1	\$ 3,000,000
Cash Flow Realty Inc		1		\$ 363,000	1	\$ 363,000
Sky Coastal Realty LLC	1		\$ 157,000		1	\$ 157,000
Re/Max Realty Partners	1		\$ 232,000		1	\$ 232,000
Perfect Properties of Naples, Inc.	1		\$ 251,000		1	\$ 251,000
REVirtually LLC	1		\$ 247,500		1	\$ 247,500
Parkline Realty Associates LLC		1		\$ 278,000	1	\$ 278,000
Bar Investment Realty LLC	1		\$ 410,000		1	\$ 410,000
Aadvisor Rentals Inc		1		\$ 155,500	1	\$ 155,500
McNeil Real Estate, Inc.		1		\$ 350,000	1	\$ 350,000
ToastyinNaples.com Realty	1		\$ 231,500		1	\$ 231,500
NOCO LLC	1		\$ 218,000		1	\$ 218,000
Unique Properties of Naples, Inc.		1		\$ 430,000	1	\$ 430,000
Plunkett Realty LLC		1		\$ 262,000	1	\$ 262,000
Realty World-C Bagans 1st		1		\$ 178,900	1	\$ 178,900
Quail West Realty	1		\$ 2,100,000		1	\$ 2,100,000
Golf Life Properties, LLC		1		\$ 1,850,000	1	\$ 1,850,000
Grice Realty Inc		1		\$ 250,000	1	\$ 250,000
Old Glory Realty		1		\$ 365,000	1	\$ 365,000
Porter Davis Real Estate	1		\$ 137,500		1	\$ 137,500

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Distinctive Property Group Inc	1		\$ 725,000		1	\$ 725,000
Market America Realty Network	1		\$ 285,000		1	\$ 285,000
Ordonez Realty LLC		1		\$ 285,000	1	\$ 285,000
M.J. Duvekot Real Estate Services		1		\$ 425,000	1	\$ 425,000
Bartley Realty LLLP	1		\$ 345,000		1	\$ 345,000
Gulf Coast Elite Realty		1		\$ 195,000	1	\$ 195,000
Wilson & Associates RE Inc	1		\$ 680,000		1	\$ 680,000
Kaye Realty Inc.	1		\$ 279,000		1	\$ 279,000
Kim Levitan Realty	1		\$ 350,000		1	\$ 350,000
Adnoram Realty Corporation	1		\$ 379,625		1	\$ 379,625
Pikus Realty PA	1		\$ 279,500		1	\$ 279,500
A.R.B.C. Rlty Of Sw Fl., Inc.	1		\$ 1,483,200		1	\$ 1,483,200
Real Broker, LLC		1		\$ 320,000	1	\$ 320,000
Anchor Realty of Naples		1		\$ 245,000	1	\$ 245,000
Sundial Realty Naples Florida		1		\$ 207,000	1	\$ 207,000
SWFL Imperial Realty LLC		1		\$ 275,000	1	\$ 275,000
Signature Intl Premier Prop		1		\$ 500,000	1	\$ 500,000
United Real Estate	1		\$ 349,000		1	\$ 349,000
Stiles Sowers & Associates		1		\$ 1,600,000	1	\$ 1,600,000
Clausen Properties Inc		1		\$ 720,000	1	\$ 720,000
O.K. Realty Inc.	1		\$ 295,000		1	\$ 295,000
Tec Realty LLC		1		\$ 300,000	1	\$ 300,000
Phoenix Homes Inc	1		\$ 1,000,000		1	\$ 1,000,000
Spina Realty Company		1		\$ 6,450,000	1	\$ 6,450,000
Royal Properties of Naples LLC	1		\$ 348,000		1	\$ 348,000
Hero Real Estate & Co		1		\$ 322,500	1	\$ 322,500
Stewart Real Estate Company	1		\$ 465,000		1	\$ 465,000
Pollard & Hedrich Realty, Inc.		1		\$ 205,000	1	\$ 205,000

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - NA-BN-ES Closed Unit Ranking Report

(12) NA-BN-ES Unit Ranking

GeoMarket	(Multiple Items)					
Sold Date	(Multiple Items)					
Column Labels						
	Closed Units		Closed Volume		Total Closed Units	Total Closed Volume
Sellstate Prime Realty		1	\$ 190,000		1	\$ 190,000
Lee International Realty Inc		1	\$ 170,000		1	\$ 170,000
Florida Complete Realty		1	\$ 375,000		1	\$ 375,000
Diversified Real Estate Group	1		\$ 540,000		1	\$ 540,000
Vacation Property Mgmt Realty	1		\$ 425,000		1	\$ 425,000
SWFL Real Estate Experts	1		\$ 544,500		1	\$ 544,500
Yerger Realty		1	\$ 137,500		1	\$ 137,500
America's Realty Corp of SW Fl		1	\$ 215,000		1	\$ 215,000
Results Realty Marco Island		1	\$ 416,420		1	\$ 416,420
Dean Fry Realty		1	\$ 180,000		1	\$ 180,000
TJS Realty, Inc.	1		\$ 650,000		1	\$ 650,000
Price Realty of Naples Inc	1		\$ 539,900		1	\$ 539,900
MAKS Realty Inc	1		\$ 139,000		1	\$ 139,000
Home Legacy Realty	1		\$ 205,000		1	\$ 205,000
Biello Realty LLC		1	\$ 280,000		1	\$ 280,000
Fidelity Florida Realty Corp	1		\$ 355,000		1	\$ 355,000
Marquise Property Sales, LLC.		1	\$ 272,000		1	\$ 272,000
Reese Realty LLC	1		\$ 190,000		1	\$ 190,000
Bud Coleman Associates Inc	1		\$ 575,000		1	\$ 575,000
Century 21 First Southern Trust		1	\$ 223,000		1	\$ 223,000
Gulf Access Realty Inc		1	\$ 450,000		1	\$ 450,000
Crimaldi and Associates, LLC	1		\$ 238,000		1	\$ 238,000
Blue Lighthouse Realty Inc	1		\$ 625,000		1	\$ 625,000
Sun Coast Global, Inc.	1		\$ 415,900		1	\$ 415,900
MAFF Realty Services LLC		1	\$ 315,000		1	\$ 315,000
Waters Edge Real Estate LLC	1		\$ 174,000		1	\$ 174,000
REK Realty	1		\$ 268,000		1	\$ 268,000
Naples Coastal Realty Inc	1		\$ 535,000		1	\$ 535,000

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - NA-BN-ES Closed Unit Ranking Report

(12) NA-BN-ES Unit Ranking

GeoMarket	(Multiple Items)					
Sold Date	(Multiple Items)					
Column Labels						
	Closed Units		Closed Volume		Total Closed Units	Total Closed Volume
Schooner Bay Realty, Inc.		1		\$ 443,000	1	\$ 443,000
Premier Prop of Lee Ctny, Inc.	1		\$ 137,500		1	\$ 137,500
Blue Beach Home,LLC	1		\$ 390,000		1	\$ 390,000
Levitan Realty		1		\$ 239,900	1	\$ 239,900
Charming Homes Realty LLC		1		\$ 284,500	1	\$ 284,500
Napoli Realty Services, LLC	1		\$ 270,000		1	\$ 270,000
Florida Elite Realty Inc	1		\$ 138,600		1	\$ 138,600
Caine Premier Properties LLC		1		\$ 289,000	1	\$ 289,000
Germain Properties of Naples, LLC		1		\$ 250,000	1	\$ 250,000
Cliffoney Realty LLC	1		\$ 343,000		1	\$ 343,000
Century 21 TriPower Realty	1		\$ 127,200		1	\$ 127,200
Current Real Estate & Mgnt Inc	1		\$ 982,500		1	\$ 982,500
Hovland, Inc.	1		\$ 235,000		1	\$ 235,000
Experience Real Estate Group	1		\$ 190,000		1	\$ 190,000
Realty Executives Signature		1		\$ 130,000	1	\$ 130,000
Gulf Gateway Realty, Inc.		1		\$ 425,000	1	\$ 425,000
RFK Realty	1		\$ 265,000		1	\$ 265,000
Posh International Properties	1		\$ 525,000		1	\$ 525,000
Nardi Realty		1		\$ 275,000	1	\$ 275,000
The Square Realty		1		\$ 277,500	1	\$ 277,500
Signature International Premier Properties		1		\$ 235,000	1	\$ 235,000
Green Coast Realty Inc		1		\$ 270,000	1	\$ 270,000
SW Management & Realty LLC	1		\$ 1,514,986		1	\$ 1,514,986
Naples Florida Luxury Realty	1		\$ 677,000		1	\$ 677,000
TSD Realty	1		\$ 179,900		1	\$ 179,900
Legacy International Realty	1		\$ 290,000		1	\$ 290,000
The Willis Group, LLC	1		\$ 1,900,000		1	\$ 1,900,000
Siemienas Realty, LLC		1		\$ 500,000	1	\$ 500,000

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - NA-BN-ES Closed Unit Ranking Report

(12) NA-BN-ES Unit Ranking

GeoMarket	(Multiple Items)					
Sold Date	(Multiple Items)					
Column Labels						
	Closed Units		Closed Volume		Total Closed Units	Total Closed Volume
Seaside Properties of South Florida, Inc.	1		\$ 205,000		1	\$ 205,000
KPMG Realty LLC	1		\$ 134,900		1	\$ 134,900
Platinum Real Estate		1		\$ 312,500	1	\$ 312,500
Neapolitan Realty LLC		1		\$ 2,700,000	1	\$ 2,700,000
Brand & Associates Inc.	1		\$ 170,000		1	\$ 170,000
Grand Total	1558	1558	\$ 967,311,429	\$ 967,311,429	3116	\$ 1,934,622,858