

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook -Closed NA-BN-ES by Side - Price Code - Select Brokers

(17) Side Price SB

Market Defined	(Multiple Items)						
Sold Date	(Multiple Items)						
Column Labels							
Row Labels	L	S	Total Closed Volume	Total Closed Units			
	Closed Volume	Closed Units	Closed Volume	Closed Units			
A							
AMERIVEST	\$ 1,802,000	10	\$ 3,262,819	16	\$ 5,064,819		26
BERKSHIRE HATHAWAY FLORIDA	\$ 4,420,011	22	\$ 2,900,900	15	\$ 7,320,911		37
COLDWELL BANKER	\$ 4,591,400	23	\$ 1,676,870	9	\$ 6,268,270		32
DOWNING FRYE	\$ 8,617,400	46	\$ 7,323,500	37	\$ 15,940,900		83
JOHN R WOOD	\$ 6,471,400	34	\$ 4,726,505	25	\$ 11,197,905		59
KELLER WILLIAMS ELITE	\$ 2,224,000	11	\$ 2,631,000	13	\$ 4,855,000		24
PREMIER SOTHEBYS	\$ 3,766,000	19	\$ 2,226,000	12	\$ 5,992,000		31
PREMIERE PLUS REALTY COMPANY	\$ 9,979,778	53	\$ 9,540,388	50	\$ 19,520,166		103
ROYAL SHELL REAL ESTATE	\$ 1,744,850	9	\$ 1,398,000	7	\$ 3,142,850		16
WILLIAM RAVEIS	\$ 1,758,000	10	\$ 461,000	3	\$ 2,219,000		13
X-other	\$ 39,309,303	208	\$ 48,537,160	258	\$ 87,846,463		466
A Total	\$ 84,684,142	445	\$ 84,684,142	445	\$ 169,368,284		890
B							
AMERIVEST	\$ 1,888,500	6	\$ 4,166,400	13	\$ 6,054,900		19
BERKSHIRE HATHAWAY FLORIDA	\$ 7,972,400	23	\$ 8,538,300	24	\$ 16,510,700		47
COLDWELL BANKER	\$ 12,930,399	39	\$ 7,869,723	23	\$ 20,800,122		62
DOWNING FRYE	\$ 18,441,000	54	\$ 17,037,576	51	\$ 35,478,576		105
GULF COAST INTERNATIONAL PROP			\$ 790,000	2	\$ 790,000		2
JOHN R WOOD	\$ 25,240,400	71	\$ 23,040,192	65	\$ 48,280,592		136
KELLER WILLIAMS ELITE	\$ 5,709,600	16	\$ 4,759,094	13	\$ 10,468,694		29
PREMIER SOTHEBYS	\$ 13,703,000	38	\$ 9,365,400	26	\$ 23,068,400		64
PREMIERE PLUS REALTY COMPANY	\$ 23,066,909	70	\$ 32,204,385	94	\$ 55,271,294		164
ROYAL SHELL REAL ESTATE	\$ 4,533,500	13	\$ 4,344,500	13	\$ 8,878,000		26
WILLIAM RAVEIS	\$ 2,913,000	8	\$ 3,608,000	10	\$ 6,521,000		18
X-other	\$ 113,378,964	334	\$ 114,054,102	338	\$ 227,433,066		672
B Total	\$ 229,777,672	672	\$ 229,777,672	672	\$ 459,555,344		1344
C							

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	L	S	Total Closed Volume	Total Closed Units
AMERIVEST	\$ 1,728,000	3 \$ 1,760,000	3 \$ 3,488,000	6
BERKSHIRE HATHAWAY FLORIDA	\$ 2,249,000	4 \$ 2,918,145	5 \$ 5,167,145	9
COLDWELL BANKER	\$ 7,331,000	13 \$ 4,181,000	7 \$ 11,512,000	20
DOWNING FRYE	\$ 11,799,750	19 \$ 11,535,500	19 \$ 23,335,250	38
JOHN R WOOD	\$ 14,430,900	24 \$ 20,176,513	34 \$ 34,607,413	58
KELLER WILLIAMS ELITE	\$ 2,853,000	5 \$ 1,221,250	2 \$ 4,074,250	7
PREMIER SOTHEBYS	\$ 9,678,000	16 \$ 8,268,305	13 \$ 17,946,305	29
PREMIERE PLUS REALTY COMPANY	\$ 16,331,500	27 \$ 13,749,060	23 \$ 30,080,560	50
ROYAL SHELL REAL ESTATE	\$ 3,855,000	6 \$ 3,080,250	5 \$ 6,935,250	11
WILLIAM RAVEIS	\$ 1,562,000	3 \$ 1,821,900	3 \$ 3,383,900	6
X-other	\$ 46,604,150	78 \$ 49,710,377	84 \$ 96,314,527	162
C Total	\$ 118,422,300	198 \$ 118,422,300	198 \$ 236,844,600	396
D				
AMERIVEST	\$ 875,000	1 \$ 2,459,374	3 \$ 3,334,374	4
BERKSHIRE HATHAWAY FLORIDA	\$ 4,067,900	5 \$ 6,122,900	7 \$ 10,190,800	12
COLDWELL BANKER	\$ 2,565,000	3	\$ 2,565,000	3
DOWNING FRYE	\$ 13,145,500	15 \$ 6,947,548	8 \$ 20,093,048	23
JOHN R WOOD	\$ 5,365,500	6 \$ 9,315,000	11 \$ 14,680,500	17
KELLER WILLIAMS ELITE		\$ 850,000	1 \$ 850,000	1
PREMIER SOTHEBYS	\$ 9,295,990	11 \$ 6,891,500	8 \$ 16,187,490	19
PREMIERE PLUS REALTY COMPANY	\$ 2,670,000	3 \$ 5,360,000	6 \$ 8,030,000	9
ROYAL SHELL REAL ESTATE	\$ 900,000	1 \$ 780,000	1 \$ 1,680,000	2
WILLIAM RAVEIS	\$ 875,000	1 \$ 897,000	1 \$ 1,772,000	2
X-other	\$ 17,185,826	20 \$ 17,322,394	20 \$ 34,508,220	40
D Total	\$ 56,945,716	66 \$ 56,945,716	66 \$ 113,891,432	132
E				
AMERIVEST	\$ 1,770,000	1	\$ 1,770,000	1
BERKSHIRE HATHAWAY FLORIDA		\$ 2,531,250	2 \$ 2,531,250	2
COLDWELL BANKER	\$ 2,250,000	2 \$ 9,970,000	7 \$ 12,220,000	9
DOWNING FRYE	\$ 14,327,000	10 \$ 17,201,200	13 \$ 31,528,200	23
GULF COAST INTERNATIONAL PROP	\$ 2,894,000	2 \$ 3,219,000	2 \$ 6,113,000	4
JOHN R WOOD	\$ 32,332,000	23 \$ 24,220,455	16 \$ 56,552,455	39
KELLER WILLIAMS ELITE	\$ 2,980,000	2 \$ 3,955,000	3 \$ 6,935,000	5

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	L	S	Total Closed Volume	Total Closed Units
PREMIER SOTHEBYS	\$ 33,892,738	24 \$ 12,526,238	9 \$ 46,418,976	33
PREMIERE PLUS REALTY COMPANY	\$ 1,762,500	1 \$ 7,560,000	6 \$ 9,322,500	7
ROYAL SHELL REAL ESTATE	\$ 6,740,000	5 \$ 5,552,875	4 \$ 12,292,875	9
WILLIAM RAVEIS	\$ 7,225,000	5 \$ 6,125,000	4 \$ 13,350,000	9
X-other	\$ 32,733,361	24 \$ 46,045,581	33 \$ 78,778,942	57
E Total	\$ 138,906,599	99 \$ 138,906,599	99 \$ 277,813,198	198
F				
AMERIVEST		\$ 9,125,000	4 \$ 9,125,000	4
BERKSHIRE HATHAWAY FLORIDA		\$ 4,475,000	2 \$ 4,475,000	2
COLDWELL BANKER	\$ 11,034,000	3 \$ 5,817,000	2 \$ 16,851,000	5
DOWNING FRYE	\$ 7,575,000	3 \$ 20,579,000	7 \$ 28,154,000	10
GULF COAST INTERNATIONAL PROP	\$ 5,495,000	2 \$ 13,670,000	4 \$ 19,165,000	6
JOHN R WOOD	\$ 55,332,000	17 \$ 27,129,000	9 \$ 82,461,000	26
PREMIER SOTHEBYS	\$ 34,775,000	12 \$ 47,425,000	16 \$ 82,200,000	28
PREMIERE PLUS REALTY COMPANY	\$ 6,350,000	2	\$ 6,350,000	2
ROYAL SHELL REAL ESTATE		\$ 2,675,000	1 \$ 2,675,000	1
WILLIAM RAVEIS	\$ 8,625,000	3 \$ 15,035,000	4 \$ 23,660,000	7
X-other	\$ 53,866,500	18 \$ 37,122,500	11 \$ 90,989,000	29
F Total	\$ 183,052,500	60 \$ 183,052,500	60 \$ 366,105,000	120
G				
BERKSHIRE HATHAWAY FLORIDA		\$ 16,500,000	2 \$ 16,500,000	2
COLDWELL BANKER	\$ 23,250,000	3 \$ 10,250,000	1 \$ 33,500,000	4
DOWNING FRYE	\$ 6,275,000	1	\$ 6,275,000	1
FORREST	\$ 5,125,000	1 \$ 5,125,000	1 \$ 10,250,000	2
GULF COAST INTERNATIONAL PROP	\$ 25,925,000	3	\$ 25,925,000	3
JOHN R WOOD	\$ 27,500,000	2 \$ 18,075,000	2 \$ 45,575,000	4
KELLER WILLIAMS ELITE		\$ 7,000,000	1 \$ 7,000,000	1
PREMIER SOTHEBYS	\$ 14,260,000	2 \$ 35,322,500	5 \$ 49,582,500	7
WILLIAM RAVEIS	\$ 14,537,500	2 \$ 28,750,000	2 \$ 43,287,500	4
X-other	\$ 38,650,000	4 \$ 34,500,000	4 \$ 73,150,000	8
G Total	\$ 155,522,500	18 \$ 155,522,500	18 \$ 311,045,000	36
Grand Total	\$ 967,311,429	1558 \$ 967,311,429	1558 \$ 1,934,622,858	3116