

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Volume by NA-BN-ES Select Brokers, side and Price Code  
(19) SB Volume Side Price

Market Defined Sold Date	(Multiple Items)	(Multiple Items)					
		Column Labels				Total Closed Volume	Total % Volume
Row Labels	Code	L	S				
		Closed Volume	% Volume	Closed Volume	% Volume		
<b>AMERIVEST</b>	A	\$1,802,000	0.09%	\$3,262,819	0.17%	\$5,064,819	0.26%
	B	\$1,888,500	0.10%	\$4,166,400	0.22%	\$6,054,900	0.31%
	C	\$1,728,000	0.09%	\$1,760,000	0.09%	\$3,488,000	0.18%
	D	\$875,000	0.05%	\$2,459,374	0.13%	\$3,334,374	0.17%
	E	\$1,770,000	0.09%		0.00%	\$1,770,000	0.09%
	F			0.00%	\$9,125,000	0.47%	\$9,125,000
<b>BERKSHIRE HATHAWAY FLORIDA</b>	A	\$4,420,011	0.23%	\$2,900,900	0.15%	\$7,320,911	0.38%
	B	\$7,972,400	0.41%	\$8,538,300	0.44%	\$16,510,700	0.85%
	C	\$2,249,000	0.12%	\$2,918,145	0.15%	\$5,167,145	0.27%
	D	\$4,067,900	0.21%	\$6,122,900	0.32%	\$10,190,800	0.53%
	E		0.00%	\$2,531,250	0.13%	\$2,531,250	0.13%
	F		0.00%	\$4,475,000	0.23%	\$4,475,000	0.23%
	G		0.00%	\$16,500,000	0.85%	\$16,500,000	0.85%
<b>COLDWELL BANKER</b>	A	\$4,591,400	0.24%	\$1,676,870	0.09%	\$6,268,270	0.32%
	B	\$12,930,399	0.67%	\$7,869,723	0.41%	\$20,800,122	1.08%
	C	\$7,331,000	0.38%	\$4,181,000	0.22%	\$11,512,000	0.60%
	D	\$2,565,000	0.13%		0.00%	\$2,565,000	0.13%
	E	\$2,250,000	0.12%	\$9,970,000	0.52%	\$12,220,000	0.63%
	F	\$11,034,000	0.57%	\$5,817,000	0.30%	\$16,851,000	0.87%
	G	\$23,250,000	1.20%	\$10,250,000	0.53%	\$33,500,000	1.73%
<b>DOWNING FRYE</b>	A	\$8,617,400	0.45%	\$7,323,500	0.38%	\$15,940,900	0.82%
	B	\$18,441,000	0.95%	\$17,037,576	0.88%	\$35,478,576	1.83%
	C	\$11,799,750	0.61%	\$11,535,500	0.60%	\$23,335,250	1.21%
	D	\$13,145,500	0.68%	\$6,947,548	0.36%	\$20,093,048	1.04%
	E	\$14,327,000	0.74%	\$17,201,200	0.89%	\$31,528,200	1.63%
	F	\$7,575,000	0.39%	\$20,579,000	1.06%	\$28,154,000	1.46%
	G	\$6,275,000	0.32%		0.00%	\$6,275,000	0.32%
<b>FORREST</b>	G	\$5,125,000	0.26%	\$5,125,000	0.26%	\$10,250,000	0.53%
<b>GULF COAST INTERNATIONAL PROP</b>	B		0.00%	\$790,000	0.04%	\$790,000	0.04%
	E	\$2,894,000	0.15%	\$3,219,000	0.17%	\$6,113,000	0.32%
	F	\$5,495,000	0.28%	\$13,670,000	0.71%	\$19,165,000	0.99%
	G	\$25,925,000	1.34%		0.00%	\$25,925,000	1.34%
<b>JOHN R WOOD</b>	A	\$6,471,400	0.33%	\$4,726,505	0.24%	\$11,197,905	0.58%
	B	\$25,240,400	1.30%	\$23,040,192	1.19%	\$48,280,592	2.50%
	C	\$14,430,900	0.75%	\$20,176,513	1.04%	\$34,607,413	1.79%
	D	\$5,365,500	0.28%	\$9,315,000	0.48%	\$14,680,500	0.76%
	E	\$32,332,000	1.67%	\$24,220,455	1.25%	\$56,552,455	2.92%
	F	\$55,332,000	2.86%	\$27,129,000	1.40%	\$82,461,000	4.26%
	G	\$27,500,000	1.42%	\$18,075,000	0.93%	\$45,575,000	2.36%
<b>KELLER WILLIAMS ELITE</b>	A	\$2,224,000	0.11%	\$2,631,000	0.14%	\$4,855,000	0.25%
	B	\$5,709,600	0.30%	\$4,759,094	0.25%	\$10,468,694	0.54%
	C	\$2,853,000	0.15%	\$1,221,250	0.06%	\$4,074,250	0.21%
	D		0.00%	\$850,000	0.04%	\$850,000	0.04%
	E	\$2,980,000	0.15%	\$3,955,000	0.20%	\$6,935,000	0.36%
	G		0.00%	\$7,000,000	0.36%	\$7,000,000	0.36%
<b>PREMIER SOTHEBYS</b>	A	\$3,766,000	0.19%	\$2,226,000	0.12%	\$5,992,000	0.31%
	B	\$13,703,000	0.71%	\$9,365,400	0.48%	\$23,068,400	1.19%
	C	\$9,678,000	0.50%	\$8,268,305	0.43%	\$17,946,305	0.93%
	D	\$9,295,990	0.48%	\$6,891,500	0.36%	\$16,187,490	0.84%
	E	\$33,892,738	1.75%	\$12,526,238	0.65%	\$46,418,976	2.40%
	F	\$34,775,000	1.80%	\$47,425,000	2.45%	\$82,200,000	4.25%
	G	\$14,260,000	0.74%	\$35,322,500	1.83%	\$49,582,500	2.56%
<b>PREMIERE PLUS REALTY COMPANY</b>	A	\$9,979,778	0.52%	\$9,540,388	0.49%	\$19,520,166	1.01%
	B	\$23,066,909	1.19%	\$32,204,385	1.66%	\$55,271,294	2.86%
	C	\$16,331,500	0.84%	\$13,749,060	0.71%	\$30,080,560	1.55%
	D	\$2,670,000	0.14%	\$5,360,000	0.28%	\$8,030,000	0.42%

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		Column Labels					
PREMIERE PLUS REALTY COMPANY	E	\$1,762,500	0.09%	\$7,560,000	0.39%	\$9,322,500	0.48%
	F	\$6,350,000	0.33%		0.00%	\$6,350,000	0.33%
ROYAL SHELL REAL ESTATE	A	\$1,744,850	0.09%	\$1,398,000	0.07%	\$3,142,850	0.16%
	B	\$4,533,500	0.23%	\$4,344,500	0.22%	\$8,878,000	0.46%
	C	\$3,855,000	0.20%	\$3,080,250	0.16%	\$6,935,250	0.36%
	D	\$900,000	0.05%	\$780,000	0.04%	\$1,680,000	0.09%
	E	\$6,740,000	0.35%	\$5,552,875	0.29%	\$12,292,875	0.64%
	F		0.00%	\$2,675,000	0.14%	\$2,675,000	0.14%
WILLIAM RAVEIS	A	\$1,758,000	0.09%	\$461,000	0.02%	\$2,219,000	0.11%
	B	\$2,913,000	0.15%	\$3,608,000	0.19%	\$6,521,000	0.34%
	C	\$1,562,000	0.08%	\$1,821,900	0.09%	\$3,383,900	0.17%
	D	\$875,000	0.05%	\$897,000	0.05%	\$1,772,000	0.09%
	E	\$7,225,000	0.37%	\$6,125,000	0.32%	\$13,350,000	0.69%
	F	\$8,625,000	0.45%	\$15,035,000	0.78%	\$23,660,000	1.22%
	G	\$14,537,500	0.75%	\$28,750,000	1.49%	\$43,287,500	2.24%
X-other	A	\$39,309,303	2.03%	\$48,537,160	2.51%	\$87,846,463	4.54%
	B	\$113,378,964	5.86%	\$114,054,102	5.90%	\$227,433,066	11.76%
	C	\$46,604,150	2.41%	\$49,710,377	2.57%	\$96,314,527	4.98%
	D	\$17,185,826	0.89%	\$17,322,394	0.90%	\$34,508,220	1.78%
	E	\$32,733,361	1.69%	\$46,045,581	2.38%	\$78,778,942	4.07%
	F	\$53,866,500	2.78%	\$37,122,500	1.92%	\$90,989,000	4.70%
	G	\$38,650,000	2.00%	\$34,500,000	1.78%	\$73,150,000	3.78%
<b>Grand Total</b>		<b>\$967,311,429</b>	<b>50.00%</b>	<b>\$967,311,429</b>	<b>50.00%</b>	<b>\$1,934,622,858</b>	<b>100.00%</b>