

## JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Top 100 SWFL Company Ranking by Volume w Geo Market Info

(24)Top 100 SWFL w GeoMarket

Sold Date		(Multiple Items)					
Row Labels	Column Labels		Closed Units		Total Closed Volume	Total Closed Units	
	Closed Volume		L	S			
	L	S	L	S			
<b>John R. Wood Properties</b>	<b>\$191,291,850</b>	<b>\$140,338,460</b>	<b>231</b>	<b>197</b>	<b>\$331,630,310</b>	<b>428</b>	
NA	\$150,823,600	\$108,888,405	138	118	\$259,712,005	256	
BN	\$12,909,700	\$14,309,860	28	33	\$27,219,560	61	
ES	\$2,938,900	\$3,484,400	11	11	\$6,423,300	22	
CC	\$1,067,450	\$1,890,200	4	7	\$2,957,650	11	
FM	\$7,172,900	\$5,524,695	30	18	\$12,697,595	48	
FB	\$985,500	\$950,000	3	1	\$1,935,500	4	
LA	\$155,000		1		\$155,000	1	
FN	\$395,000	\$395,000	1	1	\$790,000	2	
SI	\$6,450,000		1		\$6,450,000	1	
DT	\$785,000		2		\$785,000	2	
GA	\$305,000	\$1,255,900	1	4	\$1,560,900	5	
MI	\$5,926,300	\$3,555,000	6	3	\$9,481,300	9	
FE	\$1,377,500	\$85,000	5	1	\$1,462,500	6	
<b>Premier Sotheby's Int'l Realty</b>	<b>\$143,214,128</b>	<b>\$136,994,843</b>	<b>153</b>	<b>107</b>	<b>\$280,208,971</b>	<b>260</b>	
NA	\$111,841,728	\$103,902,443	104	76	\$215,744,171	180	
BN	\$3,270,000	\$15,715,000	9	8	\$18,985,000	17	
ES	\$4,259,000	\$2,407,500	9	5	\$6,666,500	14	
CC	\$839,900	\$182,000	3	1	\$1,021,900	4	
FM	\$1,033,000	\$1,533,900	4	4	\$2,566,900	8	
FB		\$1,295,000		1	\$1,295,000	1	
LA		\$182,500		1	\$182,500	1	
SI		\$2,380,000		2	\$2,380,000	2	
GA	\$232,000		1		\$232,000	1	
MI	\$21,738,500	\$8,816,500	23	8	\$30,555,000	31	

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	Closed Volume		Closed Units		Total Closed Volume		Total Closed Units
FE		\$580,000		1	\$580,000		1
<b>Premiere Plus Realty Co.</b>	<b>\$83,940,987</b>	<b>\$110,219,093</b>	<b>207</b>	<b>279</b>	<b>\$194,160,080</b>		<b>486</b>
NA	\$53,191,037	\$58,791,998	135	150	\$111,983,035		285
BN	\$4,956,550	\$8,043,935	14	23	\$13,000,485		37
ES	\$2,013,100	\$1,577,900	7	6	\$3,591,000		13
CC	\$5,910,900	\$6,503,260	16	26	\$12,414,160		42
FM	\$6,589,400	\$13,303,450	17	37	\$19,892,850		54
FB	\$1,982,000	\$6,813,250	4	14	\$8,795,250		18
LA	\$541,000	\$597,000	3	3	\$1,138,000		6
DT		\$252,500		1	\$252,500		1
GA		\$303,000		1	\$303,000		1
MI	\$8,757,000	\$13,214,300	11	14	\$21,971,300		25
FE		\$818,500		4	\$818,500		4
<b>Downing-Frye Realty, Inc.</b>	<b>\$82,272,800</b>	<b>\$83,779,659</b>	<b>157</b>	<b>146</b>	<b>\$166,052,459</b>		<b>303</b>
NA	\$68,032,650	\$71,461,824	112	109	\$139,494,474		221
BN	\$7,967,500	\$4,217,500	21	12	\$12,185,000		33
ES	\$4,180,500	\$4,945,000	15	14	\$9,125,500		29
CC	\$470,000	\$993,000	2	3	\$1,463,000		5
FM	\$429,900	\$1,602,335	2	6	\$2,032,235		8
LA	\$562,350	\$235,000	3	1	\$797,350		4
GA	\$629,900		2		\$629,900		2
MI		\$325,000		1	\$325,000		1
<b>Coldwell Banker Residential Re</b>	<b>\$75,908,399</b>	<b>\$60,339,182</b>	<b>132</b>	<b>112</b>	<b>\$136,247,581</b>		<b>244</b>
NA	\$42,557,399	\$34,313,258	65	36	\$76,870,657		101
BN	\$17,655,000	\$3,175,335	13	7	\$20,830,335		20
ES	\$3,739,400	\$2,276,000	8	6	\$6,015,400		14

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	Closed Volume		Closed Units		Total Closed Volume		Total Closed Units
CC	\$3,237,100	\$6,744,723	13	23	\$9,981,823		36
FM	\$4,049,300	\$5,130,765	18	22	\$9,180,065		40
FB	\$1,669,000	\$693,000	4	2	\$2,362,000		6
LA	\$847,900	\$517,301	5	3	\$1,365,201		8
FN	\$135,900	\$420,000	1	2	\$555,900		3
DT	\$135,400	\$135,400	1	1	\$270,800		2
BU		\$160,900		1	\$160,900		1
GA		\$830,500		3	\$830,500		3
MI	\$1,882,000	\$5,942,000	4	6	\$7,824,000		10
<b>MVP Realty Associates LLC</b>	<b>\$38,017,800</b>	<b>\$60,434,452</b>	<b>118</b>	<b>179</b>	<b>\$98,452,252</b>		<b>297</b>
NA	\$19,519,900	\$32,507,438	57	78	\$52,027,338		135
BN	\$3,950,500	\$7,976,700	13	19	\$11,927,200		32
ES	\$4,320,800	\$5,407,800	12	14	\$9,728,600		26
CC	\$4,393,000	\$5,331,170	14	23	\$9,724,170		37
FM	\$2,132,300	\$4,724,595	10	23	\$6,856,895		33
LA	\$1,272,900	\$2,421,249	6	14	\$3,694,149		20
FN	\$850,900	\$998,000	4	4	\$1,848,900		8
GA		\$1,067,500		4	\$1,067,500		4
MI	\$975,000		1		\$975,000		1
FE	\$602,500		1		\$602,500		1
<b>William Raveis-Florida LLC</b>	<b>\$40,200,500</b>	<b>\$56,896,900</b>	<b>35</b>	<b>28</b>	<b>\$97,097,400</b>		<b>63</b>
NA	\$37,045,500	\$56,073,000	31	26	\$93,118,500		57
BN	\$450,000	\$624,900	1	1	\$1,074,900		2
CC	\$152,000		1		\$152,000		1
FM	\$2,553,000	\$199,000	2	1	\$2,752,000		3
<b>Berkshire Hathaway Florida</b>	<b>\$30,167,811</b>	<b>\$55,145,680</b>	<b>94</b>	<b>95</b>	<b>\$85,313,491</b>		<b>189</b>

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	Closed Volume		Closed Units		Total Closed Volume		Total Closed Units
NA	\$14,821,811	\$38,808,095	43	43	\$53,629,906		86
BN	\$2,793,500	\$2,948,000	8	7	\$5,741,500		15
ES	\$1,094,000	\$2,230,400	3	7	\$3,324,400		10
CC	\$3,727,000	\$2,822,300	11	10	\$6,549,300		21
FM	\$6,139,000	\$6,042,985	25	20	\$12,181,985		45
LA	\$257,500		1		\$257,500		1
FN	\$305,000	\$305,000	1	1	\$610,000		2
GA		\$903,900		3	\$903,900		3
MI	\$1,030,000	\$658,000	2	2	\$1,688,000		4
FE		\$427,000		2	\$427,000		2
<b>Royal Shell Real Estate, Inc.</b>	<b>\$39,392,050</b>	<b>\$45,280,475</b>	<b>83</b>	<b>79</b>	<b>\$84,672,525</b>		<b>162</b>
NA	\$3,400,100	\$8,126,875	9	10	\$11,526,975		19
BN	\$11,778,750	\$6,796,250	18	14	\$18,575,000		32
ES	\$2,594,500	\$2,907,500	7	7	\$5,502,000		14
CC	\$3,696,300	\$5,134,400	13	14	\$8,830,700		27
FM	\$6,385,000	\$3,224,700	19	15	\$9,609,700		34
FB	\$305,000	\$305,000	1	1	\$610,000		2
LA	\$168,000		1		\$168,000		1
FN	\$1,027,900	\$220,000	4	1	\$1,247,900		5
SI	\$7,477,500	\$16,720,000	7	11	\$24,197,500		18
DT	\$100,000	\$100,000	1	1	\$200,000		2
BU	\$570,000	\$570,000	1	1	\$1,140,000		2
GA		\$525,000		2	\$525,000		2
FE		\$650,750		2	\$650,750		2
CI	\$1,889,000		2		\$1,889,000		2
<b>Gulf Coast International Prop</b>	<b>\$34,314,000</b>	<b>\$17,679,000</b>	<b>7</b>	<b>8</b>	<b>\$51,993,000</b>		<b>15</b>

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NA	\$34,314,000	\$17,679,000	7	8	\$51,993,000		15
<b>Keller Williams Elite Realty</b>	<b>\$20,129,300</b>	<b>\$24,711,334</b>	<b>56</b>	<b>50</b>	<b>\$44,840,634</b>		<b>106</b>
NA	\$2,565,500	\$11,826,844	7	11	\$14,392,344		18
BN	\$3,498,000	\$4,532,500	6	9	\$8,030,500		15
ES	\$7,703,100	\$4,057,000	21	13	\$11,760,100		34
CC	\$793,000	\$355,490	3	2	\$1,148,490		5
FM	\$2,837,800	\$2,266,500	12	9	\$5,104,300		21
FB	\$961,000		2		\$961,000		2
LA	\$365,900	\$409,000	2	2	\$774,900		4
SI	\$900,000		1		\$900,000		1
BU		\$320,000		1	\$320,000		1
GA		\$944,000		3	\$944,000		3
FE	\$505,000		2		\$505,000		2
<b>Barry DeNicola Realty, Inc.</b>	<b>\$35,390,000</b>	<b>\$9,325,000</b>	<b>7</b>	<b>3</b>	<b>\$44,715,000</b>		<b>10</b>
NA	\$28,640,000	\$2,575,000	6	2	\$31,215,000		8
BN	\$6,750,000	\$6,750,000	1	1	\$13,500,000		2
<b>Keller Williams Realty - Marco</b>	<b>\$16,793,300</b>	<b>\$26,845,000</b>	<b>17</b>	<b>27</b>	<b>\$43,638,300</b>		<b>44</b>
NA	\$999,900	\$1,540,000	4	5	\$2,539,900		9
LA		\$180,000		1	\$180,000		1
MI	\$15,793,400	\$25,125,000	13	21	\$40,918,400		34
<b>Non-MLS Office</b>	<b>\$1,905,805</b>	<b>\$41,626,432</b>	<b>4</b>	<b>97</b>	<b>\$43,532,237</b>		<b>101</b>
NA	\$1,205,805	\$22,964,852	3	26	\$24,170,657		29
BN		\$2,544,500		8	\$2,544,500		8
ES		\$1,711,149		4	\$1,711,149		4
CC		\$3,743,029		17	\$3,743,029		17
FM	\$700,000	\$4,080,165	1	20	\$4,780,165		21

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LA		\$1,780,990		12	\$1,780,990	12
FN		\$516,250		3	\$516,250	3
MI		\$3,702,000		3	\$3,702,000	3
FE		\$583,497		4	\$583,497	4
<b>RE/MAX Realty Team</b>	<b>\$19,095,099</b>	<b>\$20,629,925</b>	<b>81</b>	<b>86</b>	<b>\$39,725,024</b>	<b>167</b>
NA	\$859,999	\$506,000	4	2	\$1,365,999	6
BN	\$134,500	\$127,200	1	1	\$261,700	2
ES	\$295,000	\$725,000	1	1	\$1,020,000	2
CC	\$11,911,300	\$11,881,545	46	45	\$23,792,845	91
FM	\$3,192,100	\$3,756,580	14	18	\$6,948,680	32
LA	\$1,165,200	\$1,393,700	7	8	\$2,558,900	15
FN	\$1,323,000	\$2,027,900	6	10	\$3,350,900	16
GA	\$121,000		1		\$121,000	1
FE	\$93,000	\$212,000	1	1	\$305,000	2
<b>Amerivest Realty</b>	<b>\$9,765,900</b>	<b>\$21,981,593</b>	<b>27</b>	<b>43</b>	<b>\$31,747,493</b>	<b>70</b>
NA	\$6,783,000	\$19,188,465	16	33	\$25,971,465	49
BN	\$1,062,500	\$1,076,500	4	4	\$2,139,000	8
ES	\$218,000	\$508,628	1	2	\$726,628	3
CC	\$785,900	\$968,000	3	3	\$1,753,900	6
FM	\$916,500		3		\$916,500	3
LA		\$240,000		1	\$240,000	1
<b>Compass Florida Naples</b>	<b>\$25,654,500</b>	<b>\$4,537,500</b>	<b>11</b>	<b>9</b>	<b>\$30,192,000</b>	<b>20</b>
NA	\$25,498,500	\$3,674,000	10	6	\$29,172,500	16
BN	\$156,000	\$156,000	1	1	\$312,000	2
ES		\$707,500		2	\$707,500	2
<b>VIP Realty Group, Inc.</b>	<b>\$14,816,500</b>	<b>\$12,565,011</b>	<b>36</b>	<b>31</b>	<b>\$27,381,511</b>	<b>67</b>

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NA	\$469,000		3		\$469,000	3
ES	\$277,500	\$699,911	1	2	\$977,411	3
CC	\$483,350	\$1,626,100	2	4	\$2,109,450	6
FM	\$5,812,150	\$6,236,500	20	18	\$12,048,650	38
FB		\$525,000		1	\$525,000	1
FN	\$350,000		1		\$350,000	1
SI	\$7,424,500	\$2,607,000	9	3	\$10,031,500	12
GA		\$870,500		3	\$870,500	3
<b>Keller Williams Realty Fort Myers</b>	<b>\$13,046,660</b>	<b>\$13,611,660</b>	<b>47</b>	<b>48</b>	<b>\$26,658,320</b>	<b>95</b>
NA	\$185,000	\$1,361,000	1	2	\$1,546,000	3
ES	\$476,911	\$980,100	1	2	\$1,457,011	3
CC	\$3,720,250	\$1,340,800	13	6	\$5,061,050	19
FM	\$6,385,700	\$5,670,850	25	22	\$12,056,550	47
FB	\$675,000	\$1,043,000	1	2	\$1,718,000	3
LA	\$267,000	\$1,674,410	2	8	\$1,941,410	10
FN		\$653,000		3	\$653,000	3
GA	\$330,000	\$888,500	1	3	\$1,218,500	4
FE	\$1,006,799		3		\$1,006,799	3
<b>Re/Max Affinity Plus</b>	<b>\$14,471,500</b>	<b>\$9,811,000</b>	<b>15</b>	<b>8</b>	<b>\$24,282,500</b>	<b>23</b>
NA	\$3,673,000	\$5,029,000	5	2	\$8,702,000	7
MI	\$10,798,500	\$4,782,000	10	6	\$15,580,500	16
<b>Keller Williams Realty Naples</b>	<b>\$13,634,135</b>	<b>\$10,541,536</b>	<b>41</b>	<b>28</b>	<b>\$24,175,671</b>	<b>69</b>
NA	\$6,134,150	\$7,385,536	15	18	\$13,519,686	33
BN	\$487,535	\$817,500	2	4	\$1,305,035	6
ES		\$410,000		1	\$410,000	1
CC	\$870,450	\$222,000	3	1	\$1,092,450	4

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FM	\$1,847,000	\$1,110,000	6	2	\$2,957,000		8
LA	\$812,000		4		\$812,000		4
FN		\$196,500		1	\$196,500		1
GA	\$2,817,500		9		\$2,817,500		9
MI	\$400,000	\$400,000	1	1	\$800,000		2
FE	\$265,500		1		\$265,500		1
<b>RE/MAX Realty Group</b>	<b>\$11,488,100</b>	<b>\$12,430,663</b>	<b>45</b>	<b>43</b>	<b>\$23,918,763</b>		<b>88</b>
NA		\$1,315,775		4	\$1,315,775		4
BN	\$262,000	\$230,523	1	1	\$492,523		2
ES	\$412,500	\$1,065,000	1	4	\$1,477,500		5
CC	\$2,689,900	\$3,864,950	9	12	\$6,554,850		21
FM	\$6,126,300	\$4,520,800	26	16	\$10,647,100		42
FB		\$275,000		1	\$275,000		1
LA		\$244,600		2	\$244,600		2
FN	\$592,500		2		\$592,500		2
DT		\$535,000		1	\$535,000		1
GA	\$929,900	\$140,000	4	1	\$1,069,900		5
FE	\$475,000	\$239,015	2	1	\$714,015		3
<b>Express Realty of SW Florida</b>	<b>\$18,085,526</b>	<b>\$5,562,645</b>	<b>83</b>	<b>27</b>	<b>\$23,648,171</b>		<b>110</b>
NA	\$2,265,665		8		\$2,265,665		8
BN	\$1,161,835	\$561,000	4	2	\$1,722,835		6
CC	\$8,972,520	\$2,580,340	41	12	\$11,552,860		53
LA	\$3,582,156	\$1,408,885	20	8	\$4,991,041		28
FN	\$646,715	\$394,040	3	2	\$1,040,755		5
FE	\$1,456,635	\$618,380	7	3	\$2,075,015		10
<b>Century 21 Sunbelt Realty, Inc</b>	<b>\$12,329,788</b>	<b>\$9,676,550</b>	<b>52</b>	<b>47</b>	<b>\$22,006,338</b>		<b>99</b>

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	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
NA	\$240,000	\$355,000	1	1	\$595,000	2
BN		\$370,000		1	\$370,000	1
ES	\$195,000	\$455,000	1	2	\$650,000	3
CC	\$6,888,488	\$2,997,450	26	11	\$9,885,938	37
FM	\$3,514,900	\$3,984,200	15	24	\$7,499,100	39
LA	\$691,400	\$853,900	4	4	\$1,545,300	8
FN	\$206,000	\$240,000	2	2	\$446,000	4
DT	\$59,000		1		\$59,000	1
BU	\$320,000	\$421,000	1	2	\$741,000	3
GA	\$215,000		1		\$215,000	1
<b>Domain Realty.com LLC</b>	<b>\$6,541,322</b>	<b>\$14,885,572</b>	<b>25</b>	<b>41</b>	<b>\$21,426,894</b>	<b>66</b>
NA	\$3,106,022	\$7,945,172	11	17	\$11,051,194	28
BN	\$860,400	\$2,885,500	4	8	\$3,745,900	12
ES	\$1,366,900	\$952,000	4	4	\$2,318,900	8
CC	\$225,000	\$545,000	1	2	\$770,000	3
FM	\$532,000	\$1,122,900	2	5	\$1,654,900	7
LA	\$180,000	\$150,000	1	1	\$330,000	2
FN		\$299,000		1	\$299,000	1
SI		\$435,000		1	\$435,000	1
DT		\$335,000		1	\$335,000	1
GA		\$216,000		1	\$216,000	1
FE	\$271,000		2		\$271,000	2
<b>John Naumann &amp; Associates</b>	<b>\$8,809,000</b>	<b>\$12,017,000</b>	<b>8</b>	<b>11</b>	<b>\$20,826,000</b>	<b>19</b>
FM	\$1,664,000	\$1,233,000	5	4	\$2,897,000	9
SI		\$1,750,000		2	\$1,750,000	2
CI	\$7,145,000	\$9,034,000	3	5	\$16,179,000	8

## JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Top 100 SWFL Company Ranking by Volume w Geo Market Info

(24)Top 100 SWFL w GeoMarket

Sold Date	(Multiple Items)						
Column Labels							
	Closed Volume		Closed Units		Total Closed Volume		Total Closed Units
<b>EXP Realty LLC</b>	<b>\$6,763,600</b>	<b>\$13,078,400</b>	<b>22</b>	<b>42</b>	<b>\$19,842,000</b>		<b>64</b>
NA	\$1,279,900	\$3,540,500	6	8	\$4,820,400		14
BN		\$274,000		1	\$274,000		1
ES		\$610,000		2	\$610,000		2
CC	\$4,198,200	\$5,096,000	11	17	\$9,294,200		28
FM	\$465,000	\$2,644,900	2	9	\$3,109,900		11
LA	\$112,500	\$530,500	1	3	\$643,000		4
FN	\$490,000	\$237,500	1	1	\$727,500		2
GA	\$218,000	\$145,000	1	1	\$363,000		2
<b>Miloff Aubuchon Realty Group</b>	<b>\$9,387,100</b>	<b>\$10,051,050</b>	<b>20</b>	<b>31</b>	<b>\$19,438,150</b>		<b>51</b>
CC	\$7,382,600	\$7,545,800	17	22	\$14,928,400		39
FM	\$1,857,500	\$1,967,250	2	6	\$3,824,750		8
LA	\$147,000		1		\$147,000		1
FN		\$170,000		1	\$170,000		1
DT		\$150,000		1	\$150,000		1
GA		\$218,000		1	\$218,000		1
<b>DR Horton Realty SW FL LLC</b>	<b>\$14,716,390</b>	<b>\$3,904,540</b>	<b>49</b>	<b>12</b>	<b>\$18,620,930</b>		<b>61</b>
NA	\$4,914,390	\$1,356,150	11	3	\$6,270,540		14
BN	\$1,751,410		7		\$1,751,410		7
CC	\$1,162,555	\$572,500	4	2	\$1,735,055		6
FM	\$6,396,850	\$1,975,890	25	7	\$8,372,740		32
FN	\$299,000		1		\$299,000		1
GA	\$192,185		1		\$192,185		1
<b>Realty World Florida</b>	<b>\$11,386,500</b>	<b>\$5,973,950</b>	<b>20</b>	<b>16</b>	<b>\$17,360,450</b>		<b>36</b>
NA	\$5,955,000	\$1,751,400	4	4	\$7,706,400		8
BN	\$934,500	\$617,000	3	2	\$1,551,500		5

## JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Top 100 SWFL Company Ranking by Volume w Geo Market Info

(24)Top 100 SWFL w GeoMarket

Sold Date	(Multiple Items)						
Column Labels							
	Closed Volume		Closed Units		Total Closed Volume		Total Closed Units
ES	\$3,992,500	\$1,792,000	11	5	\$5,784,500		16
FM	\$359,500	\$1,345,000	1	3	\$1,704,500		4
FB		\$298,550		1	\$298,550		1
LA		\$170,000		1	\$170,000		1
GA	\$145,000		1		\$145,000		1
<b>Jones &amp; Co Realty</b>	<b>\$5,256,865</b>	<b>\$11,838,565</b>	<b>25</b>	<b>36</b>	<b>\$17,095,430</b>		<b>61</b>
NA		\$265,500		1	\$265,500		1
BN	\$536,500		2		\$536,500		2
ES		\$763,000		2	\$763,000		2
CC	\$1,481,500	\$8,009,900	6	18	\$9,491,400		24
FM	\$2,207,865	\$2,015,865	11	10	\$4,223,730		21
LA	\$200,000	\$480,800	1	3	\$680,800		4
FN	\$541,500	\$303,500	3	2	\$845,000		5
BU	\$158,000		1		\$158,000		1
GA	\$131,500		1		\$131,500		1
<b>Right Choice Realty</b>	<b>\$8,131,800</b>	<b>\$7,340,025</b>	<b>35</b>	<b>33</b>	<b>\$15,471,825</b>		<b>68</b>
BN	\$1,037,500	\$844,500	4	4	\$1,882,000		8
CC	\$2,741,900	\$2,056,025	11	10	\$4,797,925		21
FM	\$3,126,500	\$2,156,500	14	9	\$5,283,000		23
LA	\$845,900	\$960,000	5	5	\$1,805,900		10
FN		\$340,000		1	\$340,000		1
DT		\$260,000		1	\$260,000		1
BU		\$293,000		1	\$293,000		1
GA	\$380,000	\$215,000	1	1	\$595,000		2
FE		\$215,000		1	\$215,000		1
<b>Engel &amp; Voelkers Olde Naples</b>	<b>\$8,442,900</b>	<b>\$6,816,400</b>	<b>10</b>	<b>8</b>	<b>\$15,259,300</b>		<b>18</b>

## JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Top 100 SWFL Company Ranking by Volume w Geo Market Info

(24)Top 100 SWFL w GeoMarket

Sold Date	(Multiple Items)						
Column Labels							
	Closed Volume		Closed Units		Total Closed Volume		Total Closed Units
NA	\$5,150,000	\$5,733,900	3	5	\$10,883,900		8
BN	\$1,784,900	\$307,500	3	1	\$2,092,400		4
ES	\$444,000	\$370,000	2	1	\$814,000		3
FM	\$1,064,000		2		\$1,064,000		2
FE		\$405,000		1	\$405,000		1
<b>Waterfront Realty Group Inc</b>	<b>\$5,861,900</b>	<b>\$9,287,000</b>	<b>14</b>	<b>21</b>	<b>\$15,148,900</b>		<b>35</b>
NA	\$5,422,000	\$7,404,500	12	17	\$12,826,500		29
BN		\$1,708,500		3	\$1,708,500		3
ES	\$247,900	\$174,000	1	1	\$421,900		2
FM	\$192,000		1		\$192,000		1
<b>Equity Realty</b>	<b>\$2,611,300</b>	<b>\$12,025,750</b>	<b>9</b>	<b>41</b>	<b>\$14,637,050</b>		<b>50</b>
NA	\$1,394,000	\$4,976,500	4	13	\$6,370,500		17
BN	\$664,000	\$580,000	2	1	\$1,244,000		3
ES		\$874,000		3	\$874,000		3
CC	\$165,000	\$643,750	1	3	\$808,750		4
FM	\$388,300	\$3,840,000	2	17	\$4,228,300		19
FN		\$257,500		1	\$257,500		1
BU		\$172,000		1	\$172,000		1
FE		\$682,000		2	\$682,000		2
<b>Century 21 Selling Paradise</b>	<b>\$7,442,150</b>	<b>\$7,131,460</b>	<b>28</b>	<b>31</b>	<b>\$14,573,610</b>		<b>59</b>
NA	\$429,000	\$1,064,000	1	4	\$1,493,000		5
BN	\$254,900		1		\$254,900		1
ES		\$187,000		1	\$187,000		1
CC	\$4,232,150	\$3,774,160	15	15	\$8,006,310		30
FM	\$1,614,900	\$1,025,000	6	5	\$2,639,900		11
LA	\$288,500	\$333,000	2	2	\$621,500		4

## JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Top 100 SWFL Company Ranking by Volume w Geo Market Info

(24)Top 100 SWFL w GeoMarket

Sold Date	(Multiple Items)					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
FN	\$622,700	\$225,000	3	1	\$847,700	4
BU		\$142,500		1	\$142,500	1
FE		\$380,800		2	\$380,800	2
<b>Re/Max Trend</b>	<b>\$5,415,480</b>	<b>\$8,774,900</b>	<b>20</b>	<b>31</b>	<b>\$14,190,380</b>	<b>51</b>
NA	\$650,000	\$650,000	1	1	\$1,300,000	2
BN		\$137,500		1	\$137,500	1
CC	\$3,995,900	\$6,991,400	15	24	\$10,987,300	39
FM	\$639,600	\$211,500	3	1	\$851,100	4
LA		\$125,000		1	\$125,000	1
FN		\$249,000		1	\$249,000	1
FE	\$129,980	\$410,500	1	2	\$540,480	3
<b>Starlink Realty, Inc</b>	<b>\$5,633,900</b>	<b>\$7,218,840</b>	<b>21</b>	<b>29</b>	<b>\$12,852,740</b>	<b>50</b>
NA		\$392,000		2	\$392,000	2
BN		\$477,000		1	\$477,000	1
CC	\$1,528,000	\$3,716,240	5	13	\$5,244,240	18
FM	\$2,334,000	\$768,900	7	4	\$3,102,900	11
LA	\$926,900	\$910,300	5	5	\$1,837,200	10
FN	\$735,000	\$954,400	3	4	\$1,689,400	7
FE	\$110,000		1		\$110,000	1
<b>Lennar Realty Inc</b>	<b>\$11,510,106</b>	<b>\$830,000</b>	<b>34</b>	<b>2</b>	<b>\$12,340,106</b>	<b>36</b>
NA	\$4,138,914		11		\$4,138,914	11
BN	\$3,283,500	\$650,000	7	1	\$3,933,500	8
FM	\$3,177,195	\$180,000	13	1	\$3,357,195	14
GA	\$667,000		2		\$667,000	2
FE	\$243,497		1		\$243,497	1
<b>Cornerstone Coastal Properties</b>	<b>\$5,546,759</b>	<b>\$6,215,449</b>	<b>22</b>	<b>23</b>	<b>\$11,762,208</b>	<b>45</b>

## JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Top 100 SWFL Company Ranking by Volume w Geo Market Info

(24)Top 100 SWFL w GeoMarket

Sold Date	(Multiple Items)					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
NA		\$337,000		1	\$337,000	1
BN	\$795,000	\$315,000	1	1	\$1,110,000	2
CC	\$1,198,759	\$625,000	5	3	\$1,823,759	8
FM	\$2,803,000	\$4,543,400	12	17	\$7,346,400	29
FN	\$210,000		2		\$210,000	2
GA	\$410,000		1		\$410,000	1
FE	\$130,000	\$395,049	1	1	\$525,049	2
<b>KE Talis Park Real Estate Co</b>	<b>\$5,058,100</b>	<b>\$5,804,100</b>	<b>4</b>	<b>5</b>	<b>\$10,862,200</b>	<b>9</b>
NA	\$5,058,100	\$5,804,100	4	5	\$10,862,200	9
<b>Stock Realty, LLC</b>	<b>\$6,937,220</b>	<b>\$3,874,270</b>	<b>4</b>	<b>2</b>	<b>\$10,811,490</b>	<b>6</b>
NA	\$6,937,220	\$3,874,270	4	2	\$10,811,490	6
<b>Sellstate Priority Realty</b>	<b>\$5,101,900</b>	<b>\$5,198,035</b>	<b>15</b>	<b>17</b>	<b>\$10,299,935</b>	<b>32</b>
NA		\$418,000		1	\$418,000	1
BN	\$460,000		1		\$460,000	1
CC	\$4,333,500	\$3,502,360	12	10	\$7,835,860	22
FM	\$308,400	\$1,107,675	2	5	\$1,416,075	7
LA		\$170,000		1	\$170,000	1
<b>The Forrest Company Realty of Naples Inc</b>	<b>\$5,125,000</b>	<b>\$5,125,000</b>	<b>1</b>	<b>1</b>	<b>\$10,250,000</b>	<b>2</b>
NA	\$5,125,000	\$5,125,000	1	1	\$10,250,000	2
<b>Naples Realty Services, Inc.</b>	<b>\$5,813,000</b>	<b>\$4,189,125</b>	<b>7</b>	<b>9</b>	<b>\$10,002,125</b>	<b>16</b>
NA	\$4,493,000	\$3,892,625	4	8	\$8,385,625	12
BN	\$460,000	\$296,500	1	1	\$756,500	2
ES	\$440,000		1		\$440,000	1
FM	\$420,000		1		\$420,000	1
<b>Horizons by the Sea, INC</b>	<b>\$8,630,000</b>	<b>\$1,170,000</b>	<b>4</b>	<b>2</b>	<b>\$9,800,000</b>	<b>6</b>
MI	\$8,630,000	\$1,170,000	4	2	\$9,800,000	6

**JOHN R WOOD PROPERTIES**

SWFL Closed Transactions 2019 Report Workbook - YTD Top 100 SWFL Company Ranking by Volume w Geo Market Info

(24)Top 100 SWFL w GeoMarket

Sold Date	(Multiple Items)					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
<b>Barclay Realty Group</b>	<b>\$4,912,800</b>	<b>\$4,734,400</b>	<b>18</b>	<b>20</b>	<b>\$9,647,200</b>	<b>38</b>
NA	\$680,000	\$683,000	1	2	\$1,363,000	3
CC	\$801,400	\$529,900	4	2	\$1,331,300	6
FM	\$2,117,500	\$2,112,500	7	11	\$4,230,000	18
FN	\$754,000	\$359,000	4	2	\$1,113,000	6
DT	\$399,000	\$525,000	1	1	\$924,000	2
BU	\$160,900		1		\$160,900	1
GA		\$525,000		2	\$525,000	2
<b>Lahaina Realty</b>	<b>\$7,220,000</b>	<b>\$2,319,500</b>	<b>15</b>	<b>6</b>	<b>\$9,539,500</b>	<b>21</b>
BN	\$389,000		1		\$389,000	1
ES		\$170,000		1	\$170,000	1
FB	\$6,631,000	\$2,149,500	13	5	\$8,780,500	18
LA	\$200,000		1		\$200,000	1
<b>Sun Realty</b>	<b>\$5,187,800</b>	<b>\$4,195,900</b>	<b>20</b>	<b>16</b>	<b>\$9,383,700</b>	<b>36</b>
NA	\$3,280,500	\$2,493,500	13	11	\$5,774,000	24
BN	\$798,000	\$623,000	2	2	\$1,421,000	4
ES	\$279,500	\$1,079,400	1	3	\$1,358,900	4
CC	\$391,900		2		\$391,900	2
FM	\$437,900		2		\$437,900	2
<b>Robert Slack Fine Homes LLC</b>		<b>\$8,880,900</b>		<b>14</b>	<b>\$8,880,900</b>	<b>14</b>
NA		\$5,321,900		5	\$5,321,900	5
BN		\$625,000		1	\$625,000	1
ES		\$1,402,500		2	\$1,402,500	2
CC		\$228,000		1	\$228,000	1
FM		\$434,500		2	\$434,500	2
LA		\$279,000		1	\$279,000	1

## JOHN R WOOD PROPERTIES

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(24)Top 100 SWFL w GeoMarket

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Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
FN		\$195,000		1	\$195,000	1
FE		\$395,000		1	\$395,000	1
<b>Premier Florida Realty of SWFL</b>	<b>\$3,581,300</b>	<b>\$5,192,400</b>	<b>12</b>	<b>11</b>	<b>\$8,773,700</b>	<b>23</b>
CC	\$234,000	\$305,000	1	1	\$539,000	2
FM	\$3,347,300	\$4,887,400	11	10	\$8,234,700	21
<b>Florida Home Realty Inc</b>	<b>\$1,840,000</b>	<b>\$6,595,500</b>	<b>3</b>	<b>8</b>	<b>\$8,435,500</b>	<b>11</b>
NA	\$1,550,000	\$6,440,500	2	7	\$7,990,500	9
FM	\$290,000		1		\$290,000	1
LA		\$155,000		1	\$155,000	1
<b>Real Living Cypress Realty</b>	<b>\$3,126,200</b>	<b>\$5,289,140</b>	<b>11</b>	<b>17</b>	<b>\$8,415,340</b>	<b>28</b>
ES		\$1,075,000		2	\$1,075,000	2
CC	\$519,000	\$225,000	1	1	\$744,000	2
FM	\$2,210,200	\$3,106,140	8	12	\$5,316,340	20
FN	\$225,000	\$158,000	1	1	\$383,000	2
BU	\$172,000		1		\$172,000	1
FE		\$725,000		1	\$725,000	1
<b>McQuaid &amp; Company LLC</b>	<b>\$4,267,000</b>	<b>\$4,134,735</b>	<b>4</b>	<b>9</b>	<b>\$8,401,735</b>	<b>13</b>
NA	\$4,079,500	\$3,154,000	3	6	\$7,233,500	9
FM	\$187,500	\$980,735	1	3	\$1,168,235	4
<b>Builders Services, Inc.</b>	<b>\$8,062,637</b>		<b>19</b>		<b>\$8,062,637</b>	<b>19</b>
NA	\$2,716,428		7		\$2,716,428	7
ES	\$1,711,149		4		\$1,711,149	4
FM	\$3,635,060		8		\$3,635,060	8
<b>Weekly Realty Group, LLC</b>	<b>\$3,970,000</b>	<b>\$3,970,000</b>	<b>2</b>	<b>2</b>	<b>\$7,940,000</b>	<b>4</b>
NA	\$3,970,000	\$3,970,000	2	2	\$7,940,000	4
<b>The Keyes Company/PSL</b>	<b>\$5,294,530</b>	<b>\$2,052,396</b>	<b>7</b>	<b>3</b>	<b>\$7,346,926</b>	<b>10</b>

## JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Top 100 SWFL Company Ranking by Volume w Geo Market Info

(24)Top 100 SWFL w GeoMarket

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Column Labels							
	Closed Volume		Closed Units		Total Closed Volume		Total Closed Units
NA	\$5,294,530	\$2,052,396	7	3	\$7,346,926		10
<b>Experience Real Estate Group</b>	<b>\$4,517,950</b>	<b>\$2,754,790</b>	<b>18</b>	<b>11</b>	<b>\$7,272,740</b>		<b>29</b>
NA	\$190,000		1		\$190,000		1
CC	\$2,214,500	\$1,428,990	9	6	\$3,643,490		15
FM		\$132,000		1	\$132,000		1
FB	\$298,550	\$439,000	1	1	\$737,550		2
LA	\$320,000	\$204,800	2	1	\$524,800		3
FN	\$469,900	\$315,000	2	1	\$784,900		3
DT	\$535,000		1		\$535,000		1
BU	\$175,000	\$235,000	1	1	\$410,000		2
FE	\$315,000		1		\$315,000		1
<b>Rossman Realty Group</b>	<b>\$2,729,000</b>	<b>\$4,520,655</b>	<b>12</b>	<b>18</b>	<b>\$7,249,655</b>		<b>30</b>
CC	\$995,500	\$1,610,900	4	6	\$2,606,400		10
FM	\$746,000	\$589,495	4	4	\$1,335,495		8
LA	\$235,000	\$501,010	1	4	\$736,010		5
FN	\$417,500	\$392,500	2	2	\$810,000		4
DT	\$335,000		1		\$335,000		1
MI		\$1,150,000		1	\$1,150,000		1
FE		\$276,750		1	\$276,750		1
<b>Pfeifer Realty Group LLC</b>	<b>\$3,615,500</b>	<b>\$3,265,500</b>	<b>4</b>	<b>6</b>	<b>\$6,881,000</b>		<b>10</b>
FM		\$515,000		2	\$515,000		2
SI	\$3,615,500	\$2,750,500	4	4	\$6,366,000		8
<b>Market America Realty Network</b>	<b>\$4,295,900</b>	<b>\$2,574,900</b>	<b>15</b>	<b>12</b>	<b>\$6,870,800</b>		<b>27</b>
BN	\$285,000		1		\$285,000		1
CC	\$1,065,000	\$290,000	2	1	\$1,355,000		3
FM	\$590,000	\$1,191,000	2	5	\$1,781,000		7

## JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Top 100 SWFL Company Ranking by Volume w Geo Market Info

(24)Top 100 SWFL w GeoMarket

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Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
FB	\$629,000		1		\$629,000	1
LA	\$1,726,900	\$1,093,900	9	6	\$2,820,800	15
<b>Florida Complete Realty</b>	<b>\$3,873,613</b>	<b>\$2,962,700</b>	<b>18</b>	<b>13</b>	<b>\$6,836,313</b>	<b>31</b>
ES		\$375,000		1	\$375,000	1
CC	\$2,106,113	\$1,916,700	10	7	\$4,022,813	17
FM	\$608,000	\$238,500	2	2	\$846,500	4
LA	\$167,000		1		\$167,000	1
FN	\$489,500	\$243,500	3	2	\$733,000	5
DT	\$200,000		1		\$200,000	1
BU	\$303,000	\$189,000	1	1	\$492,000	2
<b>Kingfisher Real Estate, Inc.</b>	<b>\$4,619,000</b>	<b>\$1,939,000</b>	<b>6</b>	<b>2</b>	<b>\$6,558,000</b>	<b>8</b>
SI	\$4,619,000	\$1,939,000	6	2	\$6,558,000	8
<b>Xclusive Homes LLC</b>	<b>\$3,264,400</b>	<b>\$3,241,315</b>	<b>11</b>	<b>13</b>	<b>\$6,505,715</b>	<b>24</b>
NA	\$2,357,400	\$2,397,000	9	9	\$4,754,400	18
BN	\$235,000	\$235,000	1	1	\$470,000	2
FM		\$268,000		1	\$268,000	1
LA		\$341,315		2	\$341,315	2
MI	\$672,000		1		\$672,000	1
<b>Spina Realty Company</b>		<b>\$6,450,000</b>		<b>1</b>	<b>\$6,450,000</b>	<b>1</b>
NA		\$6,450,000		1	\$6,450,000	1
<b>Worthington Realty, Inc.</b>	<b>\$3,921,000</b>	<b>\$2,525,000</b>	<b>11</b>	<b>7</b>	<b>\$6,446,000</b>	<b>18</b>
FM	\$3,921,000	\$2,525,000	11	7	\$6,446,000	18
<b>NextHome Advisors</b>	<b>\$1,482,900</b>	<b>\$4,792,990</b>	<b>6</b>	<b>12</b>	<b>\$6,275,890</b>	<b>18</b>
BN	\$480,000	\$480,000	1	1	\$960,000	2
CC	\$468,000	\$1,180,990	2	5	\$1,648,990	7
FM	\$465,000	\$2,540,000	2	2	\$3,005,000	4

## JOHN R WOOD PROPERTIES

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(24)Top 100 SWFL w GeoMarket

Sold Date	(Multiple Items)					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
LA	\$69,900	\$62,500	1	1	\$132,400	2
FN		\$333,500		2	\$333,500	2
DT		\$196,000		1	\$196,000	1
<b>Realty Group of SW Florida Inc</b>	<b>\$2,007,500</b>	<b>\$4,167,000</b>	<b>7</b>	<b>15</b>	<b>\$6,174,500</b>	<b>22</b>
NA	\$579,000	\$427,000	2	2	\$1,006,000	4
BN	\$953,000	\$509,000	2	1	\$1,462,000	3
ES	\$160,000	\$202,000	1	1	\$362,000	2
CC		\$390,000		2	\$390,000	2
FM	\$315,500	\$2,269,000	2	8	\$2,584,500	10
FB		\$370,000		1	\$370,000	1
<b>Schooner Bay Realty, Inc.</b>	<b>\$2,663,900</b>	<b>\$3,461,790</b>	<b>9</b>	<b>13</b>	<b>\$6,125,690</b>	<b>22</b>
ES		\$443,000		1	\$443,000	1
CC	\$738,900	\$1,019,000	4	4	\$1,757,900	8
FM	\$795,000	\$1,322,290	1	4	\$2,117,290	5
LA	\$165,000	\$132,500	1	1	\$297,500	2
FN	\$170,000	\$370,000	1	2	\$540,000	3
BU		\$175,000		1	\$175,000	1
FE	\$795,000		2		\$795,000	2
<b>Adams Homes Realty, Inc.</b>	<b>\$3,345,650</b>	<b>\$2,691,950</b>	<b>15</b>	<b>12</b>	<b>\$6,037,600</b>	<b>27</b>
CC	\$1,713,175	\$1,246,875	7	5	\$2,960,050	12
LA	\$1,632,475	\$1,445,075	8	7	\$3,077,550	15
<b>West Shore Properties RE,MNGT</b>	<b>\$2,892,500</b>	<b>\$3,142,500</b>	<b>2</b>	<b>3</b>	<b>\$6,035,000</b>	<b>5</b>
NA	\$2,892,500	\$3,142,500	2	3	\$6,035,000	5
<b>Taylor Morrison Realty of FL</b>	<b>\$5,678,180</b>	<b>\$323,379</b>	<b>13</b>	<b>1</b>	<b>\$6,001,559</b>	<b>14</b>
NA	\$4,485,801		9		\$4,485,801	9
CC	\$963,379	\$323,379	3	1	\$1,286,758	4

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	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
FM	\$229,000		1		\$229,000	1
<b>Sellstate Achievers Realty Net</b>	<b>\$3,570,900</b>	<b>\$2,353,500</b>	<b>12</b>	<b>9</b>	<b>\$5,924,400</b>	<b>21</b>
ES	\$322,000	\$494,500	1	2	\$816,500	3
CC	\$1,653,000	\$940,000	3	4	\$2,593,000	7
FM	\$1,184,900	\$100,000	4	1	\$1,284,900	5
FB		\$653,000		1	\$653,000	1
LA	\$116,000		1		\$116,000	1
FN	\$295,000	\$166,000	3	1	\$461,000	4
<b>Compass Florida LLC</b>	<b>\$3,200,716</b>	<b>\$2,584,566</b>	<b>10</b>	<b>7</b>	<b>\$5,785,282</b>	<b>17</b>
CC	\$2,225,716	\$2,259,566	7	5	\$4,485,282	12
FM	\$727,500	\$325,000	2	2	\$1,052,500	4
FN	\$247,500		1		\$247,500	1
<b>Re/Max Realty Partners</b>	<b>\$3,022,500</b>	<b>\$2,567,000</b>	<b>12</b>	<b>14</b>	<b>\$5,589,500</b>	<b>26</b>
NA	\$232,000		1		\$232,000	1
CC	\$2,075,500	\$773,000	7	4	\$2,848,500	11
FM		\$1,029,900		5	\$1,029,900	5
FB		\$345,500		1	\$345,500	1
LA	\$330,000	\$294,600	2	2	\$624,600	4
FN	\$150,000	\$65,000	1	1	\$215,000	2
DT		\$59,000		1	\$59,000	1
GA	\$235,000		1		\$235,000	1
<b>RE/MAX Realty Select</b>	<b>\$3,705,499</b>	<b>\$1,822,500</b>	<b>13</b>	<b>5</b>	<b>\$5,527,999</b>	<b>18</b>
NA	\$3,213,499	\$1,377,500	11	4	\$4,590,999	15
BN	\$305,000		1		\$305,000	1
ES		\$445,000		1	\$445,000	1
LA	\$187,000		1		\$187,000	1

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SWFL Closed Transactions 2019 Report Workbook - YTD Top 100 SWFL Company Ranking by Volume w Geo Market Info

(24)Top 100 SWFL w GeoMarket

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<b>Real Edge Real Estate Inc</b>	<b>\$2,485,300</b>	<b>\$3,014,738</b>	<b>14</b>	<b>15</b>	<b>\$5,500,038</b>	<b>29</b>
CC	\$1,137,900	\$1,689,738	6	7	\$2,827,638	13
FM	\$222,000	\$322,000	2	2	\$544,000	4
LA	\$872,900	\$1,003,000	5	6	\$1,875,900	11
DT	\$252,500		1		\$252,500	1
<b>West Bay Realty Inc.</b>	<b>\$3,827,000</b>	<b>\$1,669,000</b>	<b>3</b>	<b>1</b>	<b>\$5,496,000</b>	<b>4</b>
ES	\$3,827,000	\$1,669,000	3	1	\$5,496,000	4
<b>Boca Executive Realty LLC</b>	<b>\$1,690,500</b>	<b>\$3,765,000</b>	<b>5</b>	<b>10</b>	<b>\$5,455,500</b>	<b>15</b>
NA	\$405,000	\$1,399,500	1	3	\$1,804,500	4
BN		\$588,500		2	\$588,500	2
ES	\$304,500	\$205,000	1	1	\$509,500	2
CC		\$398,000		1	\$398,000	1
FM	\$981,000	\$775,000	3	2	\$1,756,000	5
DT		\$399,000		1	\$399,000	1
<b>Florida Realty &amp; Co.</b>	<b>\$2,700,000</b>	<b>\$2,700,000</b>	<b>1</b>	<b>1</b>	<b>\$5,400,000</b>	<b>2</b>
NA	\$2,700,000	\$2,700,000	1	1	\$5,400,000	2
<b>L.H. Fleming &amp; Company, Real Estate</b>	<b>\$2,700,000</b>	<b>\$2,686,500</b>	<b>4</b>	<b>4</b>	<b>\$5,386,500</b>	<b>8</b>
NA	\$2,700,000	\$2,686,500	4	4	\$5,386,500	8
<b>Allison James Estates and Home</b>	<b>\$3,329,375</b>	<b>\$1,954,150</b>	<b>11</b>	<b>5</b>	<b>\$5,283,525</b>	<b>16</b>
NA	\$1,771,225	\$1,247,000	5	3	\$3,018,225	8
CC	\$219,000		1		\$219,000	1
FM	\$832,000	\$410,000	3	1	\$1,242,000	4
LA	\$210,000		1		\$210,000	1
MI	\$297,150	\$297,150	1	1	\$594,300	2
<b>Opyt Realty Inc</b>	<b>\$650,000</b>	<b>\$4,558,800</b>	<b>1</b>	<b>15</b>	<b>\$5,208,800</b>	<b>16</b>
NA	\$650,000	\$4,558,800	1	15	\$5,208,800	16

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SWFL Closed Transactions 2019 Report Workbook - YTD Top 100 SWFL Company Ranking by Volume w Geo Market Info

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<b>Coldwell Banker Preferred Prop</b>	<b>\$2,482,200</b>	<b>\$2,391,300</b>	<b>17</b>	<b>13</b>	<b>\$4,873,500</b>	<b>30</b>
CC	\$207,500	\$145,000	1	1	\$352,500	2
FM	\$178,000		1		\$178,000	1
LA	\$2,096,700	\$2,021,300	15	11	\$4,118,000	26
FN		\$225,000		1	\$225,000	1
<b>Realty World-C Bagans 1st</b>	<b>\$3,352,800</b>	<b>\$1,449,399</b>	<b>23</b>	<b>11</b>	<b>\$4,802,199</b>	<b>34</b>
ES		\$178,900		1	\$178,900	1
CC		\$152,000		1	\$152,000	1
LA	\$3,352,800	\$805,499	23	6	\$4,158,299	29
FE		\$313,000		3	\$313,000	3
<b>Alliance Realty Group</b>	<b>\$2,406,900</b>	<b>\$2,352,500</b>	<b>10</b>	<b>10</b>	<b>\$4,759,400</b>	<b>20</b>
CC	\$1,394,900	\$1,018,500	4	4	\$2,413,400	8
FM	\$620,500	\$959,000	4	4	\$1,579,500	8
LA		\$130,000		1	\$130,000	1
FN	\$391,500	\$245,000	2	1	\$636,500	3
<b>Loffreno Real Estate, Inc.</b>	<b>\$2,598,300</b>	<b>\$2,145,550</b>	<b>7</b>	<b>8</b>	<b>\$4,743,850</b>	<b>15</b>
CC	\$225,000		1		\$225,000	1
FM		\$263,500		2	\$263,500	2
FB	\$2,373,300	\$1,882,050	6	6	\$4,255,350	12
<b>Independent Brokers Realty</b>	<b>\$1,655,000</b>	<b>\$3,079,300</b>	<b>2</b>	<b>6</b>	<b>\$4,734,300</b>	<b>8</b>
NA		\$1,710,000		3	\$1,710,000	3
ES	\$820,000	\$220,500	1	1	\$1,040,500	2
MI	\$835,000	\$1,148,800	1	2	\$1,983,800	3
<b>Palm Paradise Real Estate</b>	<b>\$1,520,999</b>	<b>\$3,212,500</b>	<b>5</b>	<b>13</b>	<b>\$4,733,499</b>	<b>18</b>
CC	\$296,000	\$1,362,000	1	4	\$1,658,000	5
FM	\$910,000	\$1,573,000	3	8	\$2,483,000	11

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LA	\$314,999		1		\$314,999	1
FN		\$277,500		1	\$277,500	1
<b>RE/MAX Affinity Mercato</b>	<b>\$4,187,000</b>	<b>\$520,000</b>	<b>10</b>	<b>2</b>	<b>\$4,707,000</b>	<b>12</b>
NA	\$4,087,000		9		\$4,087,000	9
CC		\$370,000		1	\$370,000	1
FM	\$100,000	\$150,000	1	1	\$250,000	2
<b>BHHS Florida Realty</b>	<b>\$4,345,550</b>	<b>\$325,000</b>	<b>11</b>	<b>1</b>	<b>\$4,670,550</b>	<b>12</b>
NA	\$2,526,650		5		\$2,526,650	5
BN		\$325,000		1	\$325,000	1
ES	\$213,000		1		\$213,000	1
FM	\$1,605,900		5		\$1,605,900	5
<b>Marcuzzo Real Estate</b>	<b>\$1,260,000</b>	<b>\$3,292,600</b>	<b>3</b>	<b>4</b>	<b>\$4,552,600</b>	<b>7</b>
NA	\$1,260,000	\$3,292,600	3	4	\$4,552,600	7
<b>Neal Communities Realty, Inc.</b>	<b>\$3,121,587</b>	<b>\$1,420,951</b>	<b>9</b>	<b>4</b>	<b>\$4,542,538</b>	<b>13</b>
NA	\$709,853	\$404,853	2	1	\$1,114,706	3
FM	\$2,411,734	\$1,016,098	7	3	\$3,427,832	10
<b>Blue Gulf Realty LLC</b>	<b>\$2,138,250</b>	<b>\$2,360,000</b>	<b>7</b>	<b>6</b>	<b>\$4,498,250</b>	<b>13</b>
FM	\$2,138,250	\$2,360,000	7	6	\$4,498,250	13
<b>Miromar Realty LLC</b>	<b>\$3,469,000</b>	<b>\$885,000</b>	<b>3</b>	<b>1</b>	<b>\$4,354,000</b>	<b>4</b>
FM	\$3,469,000	\$885,000	3	1	\$4,354,000	4
<b>Naples TBI Realty LLC</b>	<b>\$2,414,294</b>	<b>\$1,768,041</b>	<b>4</b>	<b>3</b>	<b>\$4,182,335</b>	<b>7</b>
NA	\$2,414,294	\$1,768,041	4	3	\$4,182,335	7
<b>Anchor Real Estate</b>	<b>\$395,000</b>	<b>\$3,785,000</b>	<b>2</b>	<b>4</b>	<b>\$4,180,000</b>	<b>6</b>
MI	\$395,000	\$3,785,000	2	4	\$4,180,000	6
<b>Sun Realty USA, Inc.</b>	<b>\$2,295,500</b>	<b>\$1,862,000</b>	<b>11</b>	<b>7</b>	<b>\$4,157,500</b>	<b>18</b>
NA	\$732,500	\$520,000	3	2	\$1,252,500	5

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ES	\$375,000		1		\$375,000	1
FM	\$105,000	\$165,000	1	1	\$270,000	2
LA	\$568,000	\$312,000	4	2	\$880,000	6
DT	\$196,000		1		\$196,000	1
GA	\$319,000		1		\$319,000	1
MI		\$780,000		1	\$780,000	1
FE		\$85,000		1	\$85,000	1
<b>Raso Realty Inc</b>	<b>\$2,731,400</b>	<b>\$1,390,500</b>	<b>9</b>	<b>5</b>	<b>\$4,121,900</b>	<b>14</b>
CC	\$2,581,500	\$1,390,500	8	5	\$3,972,000	13
MI	\$149,900		1		\$149,900	1
<b>RE/MAX Blue Skies</b>	<b>\$2,095,000</b>	<b>\$1,919,000</b>	<b>4</b>	<b>6</b>	<b>\$4,014,000</b>	<b>10</b>
NA	\$2,095,000	\$1,644,000	4	5	\$3,739,000	9
ES		\$275,000		1	\$275,000	1
<b>Grand Total</b>	<b>\$1,315,168,560</b>	<b>\$1,313,725,759</b>	<b>2617</b>	<b>2656</b>	<b>\$2,628,894,319</b>	<b>5273</b>