

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume
(25F) Fort Myers

| Market Defined | Fort Myers Only | | | | | | |
|-----------------------------------|------------------|--------------|--------------|----|---------------------|--|--------------------|
| Sold Date | (Multiple Items) | | | | | | |
| | Column Labels | | | | | | |
| | Closed Volume | | Closed Units | | Total Closed Volume | | Total Closed Units |
| Row Labels | L | S | L | S | | | |
| Premiere Plus Realty Co. | \$6,589,400 | \$13,555,950 | 17 | 38 | \$20,145,350 | | 55 |
| John R. Wood Properties | \$7,957,900 | \$5,524,695 | 32 | 18 | \$13,482,595 | | 50 |
| Berkshire Hathaway Florida | \$6,139,000 | \$6,042,985 | 25 | 20 | \$12,181,985 | | 45 |
| Keller Williams Realty Fort Myers | \$6,385,700 | \$5,670,850 | 25 | 22 | \$12,056,550 | | 47 |
| VIP Realty Group, Inc. | \$5,812,150 | \$6,236,500 | 20 | 18 | \$12,048,650 | | 38 |
| RE/MAX Realty Group | \$6,126,300 | \$5,055,800 | 26 | 17 | \$11,182,100 | | 43 |
| Royal Shell Real Estate, Inc. | \$6,485,000 | \$3,324,700 | 20 | 16 | \$9,809,700 | | 36 |
| Coldwell Banker Residential Re | \$4,184,700 | \$5,266,165 | 19 | 23 | \$9,450,865 | | 42 |
| DR Horton Realty SW FL LLC | \$6,396,850 | \$1,975,890 | 25 | 7 | \$8,372,740 | | 32 |
| Premier Florida Realty of SWFL | \$3,347,300 | \$4,887,400 | 11 | 10 | \$8,234,700 | | 21 |
| Century 21 Sunbelt Realty, Inc | \$3,573,900 | \$3,984,200 | 16 | 24 | \$7,558,100 | | 40 |
| Cornerstone Coastal Properties | \$2,803,000 | \$4,543,400 | 12 | 17 | \$7,346,400 | | 29 |
| RE/MAX Realty Team | \$3,192,100 | \$3,756,580 | 14 | 18 | \$6,948,680 | | 32 |
| MVP Realty Associates LLC | \$2,132,300 | \$4,724,595 | 10 | 23 | \$6,856,895 | | 33 |
| Worthington Realty, Inc. | \$3,921,000 | \$2,525,000 | 11 | 7 | \$6,446,000 | | 18 |
| Right Choice Realty | \$3,126,500 | \$2,416,500 | 14 | 10 | \$5,543,000 | | 24 |
| Real Living Cypress Realty | \$2,210,200 | \$3,106,140 | 8 | 12 | \$5,316,340 | | 20 |
| Barclay Realty Group | \$2,516,500 | \$2,637,500 | 8 | 12 | \$5,154,000 | | 20 |
| Keller Williams Elite Realty | \$2,837,800 | \$2,266,500 | 12 | 9 | \$5,104,300 | | 21 |
| Non-MLS Office | \$700,000 | \$4,080,165 | 1 | 20 | \$4,780,165 | | 21 |
| Blue Gulf Realty LLC | \$2,138,250 | \$2,360,000 | 7 | 6 | \$4,498,250 | | 13 |
| Miromar Realty LLC | \$3,469,000 | \$885,000 | 3 | 1 | \$4,354,000 | | 4 |
| Equity Realty | \$388,300 | \$3,840,000 | 2 | 17 | \$4,228,300 | | 19 |
| Jones & Co Realty | \$2,207,865 | \$2,015,865 | 11 | 10 | \$4,223,730 | | 21 |

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| | Closed Volume | | Closed Units | | Total Closed Volume | Total Closed Units |
| Miloff Aubuchon Realty Group | \$1,857,500 | \$2,117,250 | 2 | 7 | \$3,974,750 | 9 |
| Builders Services, Inc. | \$3,635,060 | | 8 | | \$3,635,060 | 8 |
| Neal Communities Realty, Inc. | \$2,411,734 | \$1,016,098 | 7 | 3 | \$3,427,832 | 10 |
| Real Estate Prof of SWFL LLC | \$1,501,400 | \$1,864,400 | 7 | 8 | \$3,365,800 | 15 |
| Lennar Realty Inc | \$3,177,195 | \$180,000 | 13 | 1 | \$3,357,195 | 14 |
| NextHome Advisors | \$465,000 | \$2,736,000 | 2 | 3 | \$3,201,000 | 5 |
| EXP Realty LLC | \$465,000 | \$2,644,900 | 2 | 9 | \$3,109,900 | 11 |
| Starlink Realty, Inc | \$2,334,000 | \$768,900 | 7 | 4 | \$3,102,900 | 11 |
| Keller Williams Realty Naples | \$1,847,000 | \$1,110,000 | 6 | 2 | \$2,957,000 | 8 |
| John Naumann & Associates | \$1,664,000 | \$1,233,000 | 5 | 4 | \$2,897,000 | 9 |
| Morris & Hunt Realty LLC | \$1,794,000 | \$1,044,000 | 5 | 4 | \$2,838,000 | 9 |
| William Raveis-Florida LLC | \$2,553,000 | \$199,000 | 2 | 1 | \$2,752,000 | 3 |
| Century 21 Selling Paradise | \$1,614,900 | \$1,025,000 | 6 | 5 | \$2,639,900 | 11 |
| Realty Group of SW Florida Inc | \$315,500 | \$2,269,000 | 2 | 8 | \$2,584,500 | 10 |
| Premier Sotheby's Int'l Realty | \$1,033,000 | \$1,533,900 | 4 | 4 | \$2,566,900 | 8 |
| Kerri Theisen Realty, Inc | \$1,371,000 | \$1,188,000 | 5 | 5 | \$2,559,000 | 10 |
| Palm Paradise Real Estate | \$910,000 | \$1,573,000 | 3 | 8 | \$2,483,000 | 11 |
| McWilliams Buckley & Associate | \$1,164,000 | \$1,300,000 | 4 | 4 | \$2,464,000 | 8 |
| Dina Marie Realty LLC | \$455,000 | \$1,760,000 | 1 | 2 | \$2,215,000 | 3 |
| Banyan Realty | \$1,980,000 | \$183,000 | 3 | 1 | \$2,163,000 | 4 |
| Boca Executive Realty LLC | \$981,000 | \$1,174,000 | 3 | 3 | \$2,155,000 | 6 |
| Rawlings Realty, Inc | \$1,092,200 | \$1,045,000 | 7 | 6 | \$2,137,200 | 13 |
| Sposen Realty & Development | | \$2,119,400 | | 2 | \$2,119,400 | 2 |
| Schooner Bay Realty, Inc. | \$795,000 | \$1,322,290 | 1 | 4 | \$2,117,290 | 5 |
| Access Realty Group of SWFL | \$1,295,000 | \$785,000 | 3 | 2 | \$2,080,000 | 5 |

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| Century 21 Tri Power Realty | \$1,062,500 | \$1,012,001 | 5 | 4 | \$2,074,501 | 9 |
| Downing-Frye Realty, Inc. | \$429,900 | \$1,602,335 | 2 | 6 | \$2,032,235 | 8 |
| Domain Realty.com LLC | \$532,000 | \$1,457,900 | 2 | 6 | \$1,989,900 | 8 |
| Gulf Harbour Properties,LLC | \$1,059,000 | \$852,500 | 3 | 4 | \$1,911,500 | 7 |
| Marc Joseph Realty | \$1,538,000 | \$336,000 | 4 | 2 | \$1,874,000 | 6 |
| Traes Way | \$522,500 | \$1,340,000 | 1 | 2 | \$1,862,500 | 3 |
| Linda Lamb & Company LLC | \$1,100,900 | \$710,900 | 5 | 3 | \$1,811,800 | 8 |
| Market America Realty Network | \$590,000 | \$1,191,000 | 2 | 5 | \$1,781,000 | 7 |
| Realty World Florida | \$359,500 | \$1,345,000 | 1 | 3 | \$1,704,500 | 4 |
| Treeline Realty Corp | \$1,097,000 | \$604,300 | 4 | 3 | \$1,701,300 | 7 |
| Wentworth Realty Group | \$1,070,000 | \$629,000 | 5 | 2 | \$1,699,000 | 7 |
| SWFL Real Estate Experts | \$1,098,900 | \$587,500 | 5 | 2 | \$1,686,400 | 7 |
| Rossman Realty Group | \$1,081,000 | \$589,495 | 5 | 4 | \$1,670,495 | 9 |
| Waters Edge Real Estate LLC | \$1,156,000 | \$460,985 | 4 | 2 | \$1,616,985 | 6 |
| BHHS Florida Realty | \$1,605,900 | | 5 | | \$1,605,900 | 5 |
| Alliance Realty Group | \$620,500 | \$959,000 | 4 | 4 | \$1,579,500 | 8 |
| The New Home Spot Inc. | \$692,000 | \$747,900 | 3 | 3 | \$1,439,900 | 6 |
| Sellstate Priority Realty | \$308,400 | \$1,107,675 | 2 | 5 | \$1,416,075 | 7 |
| RE/MAX of The Islands | | \$1,401,500 | | 4 | \$1,401,500 | 4 |
| Exit Select Realty | \$364,000 | \$990,500 | 2 | 3 | \$1,354,500 | 5 |
| Power Brokers Real Estate, Inc | \$815,000 | \$520,000 | 1 | 1 | \$1,335,000 | 2 |
| James H Hayes Realty Inc | \$981,000 | \$320,000 | 1 | 1 | \$1,301,000 | 2 |
| Sellstate Achievers Realty Net | \$1,184,900 | \$100,000 | 4 | 1 | \$1,284,900 | 5 |
| Key Real Estate | \$466,000 | \$781,000 | 2 | 3 | \$1,247,000 | 5 |
| Allison James Estates and Home | \$832,000 | \$410,000 | 3 | 1 | \$1,242,000 | 4 |

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| Riverside Realty Group, LLC | \$701,000 | \$520,000 | 3 | 3 | \$1,221,000 | | 6 |
| Fathom Realty FL LLC | | \$1,213,900 | | 4 | \$1,213,900 | | 4 |
| The Landings Realty, Inc. | \$594,000 | \$606,900 | 2 | 2 | \$1,200,900 | | 4 |
| Seven Lakes Realty, Inc. | \$463,500 | \$723,500 | 4 | 6 | \$1,187,000 | | 10 |
| McQuaid & Company LLC | \$187,500 | \$980,735 | 1 | 3 | \$1,168,235 | | 4 |
| Re/Max Realty Partners | | \$1,088,900 | | 6 | \$1,088,900 | | 6 |
| Win Realty, LLC | \$390,900 | \$689,900 | 2 | 4 | \$1,080,800 | | 6 |
| Engel & Voelkers Olde Naples | \$1,064,000 | | 2 | | \$1,064,000 | | 2 |
| Compass Florida LLC | \$727,500 | \$325,000 | 2 | 2 | \$1,052,500 | | 4 |
| Resort Harbour Properties LLC | \$773,500 | \$278,500 | 2 | 1 | \$1,052,000 | | 3 |
| Florida Complete Realty | \$808,000 | \$238,500 | 3 | 2 | \$1,046,500 | | 5 |
| Century 21 Gold Star Realty | \$810,000 | \$215,000 | 4 | 1 | \$1,025,000 | | 5 |
| The Forest Real Estate | \$581,000 | \$411,000 | 3 | 2 | \$992,000 | | 5 |
| The Sheridan Network.com Inc | \$594,990 | \$395,000 | 2 | 1 | \$989,990 | | 3 |
| Realty Rents and Sales, LLC | \$115,000 | \$803,000 | 1 | 4 | \$918,000 | | 5 |
| Amerivest Realty | \$916,500 | | 3 | | \$916,500 | | 3 |
| Venture Realty & Investments | \$397,900 | \$494,900 | 2 | 3 | \$892,800 | | 5 |
| Century 21 TriPower Realty | \$444,000 | \$434,000 | 2 | 2 | \$878,000 | | 4 |
| ProporTee.com | \$521,000 | \$340,000 | 2 | 1 | \$861,000 | | 3 |
| Re/Max Trend | \$639,600 | \$211,500 | 3 | 1 | \$851,100 | | 4 |
| Swept Away Realty | \$459,600 | \$390,000 | 3 | 1 | \$849,600 | | 4 |
| Gulf Coast Realty Network | \$611,900 | \$235,000 | 3 | 1 | \$846,900 | | 4 |
| Golf Realty Group Inc | \$440,000 | \$389,900 | 2 | 1 | \$829,900 | | 3 |
| RE/MAX Sundance Realty II | \$418,000 | \$400,000 | 2 | 1 | \$818,000 | | 3 |
| Real Edge Real Estate Inc | \$474,500 | \$322,000 | 3 | 2 | \$796,500 | | 5 |

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| Redfin Corporation | | \$792,000 | | 2 | \$792,000 | 2 |
| Coastal Brokerage LLC | \$259,000 | \$517,000 | 2 | 2 | \$776,000 | 4 |
| McNear Real Estate, LLC | | \$775,000 | | 1 | \$775,000 | 1 |
| Maxim LLC | \$596,400 | \$167,900 | 4 | 2 | \$764,300 | 6 |
| My Realty Story | \$369,000 | \$369,000 | 1 | 1 | \$738,000 | 2 |
| Island Life Realty LLC | \$260,000 | \$446,000 | 1 | 2 | \$706,000 | 3 |
| Old Glory Realty | \$604,000 | \$100,000 | 3 | 1 | \$704,000 | 4 |
| Hamilton-Franklin Realty LLC | \$467,000 | \$225,000 | 1 | 1 | \$692,000 | 2 |
| Gulf Coast Realty LLC | \$229,000 | \$440,000 | 1 | 2 | \$669,000 | 3 |
| Experience Real Estate Group | \$535,000 | \$132,000 | 1 | 1 | \$667,000 | 2 |
| Emerald Realty of SW FL LLC | \$649,000 | | 1 | | \$649,000 | 1 |
| Re/MAX Radiance | \$285,975 | \$360,000 | 2 | 1 | \$645,975 | 3 |
| Sovereign Real Estate Group | | \$640,000 | | 3 | \$640,000 | 3 |
| Sunstream Realty, LLC | \$385,500 | \$228,000 | 2 | 1 | \$613,500 | 3 |
| List In MLS Realty, LLC | \$610,000 | | 3 | | \$610,000 | 3 |
| Absolute Equity Realty Group L | | \$588,600 | | 4 | \$588,600 | 4 |
| RE/MAX Dream | \$285,500 | \$290,000 | 2 | 1 | \$575,500 | 3 |
| Coastal Living Realty Inc | | \$563,000 | | 2 | \$563,000 | 2 |
| Suncoast Realty Solutions, LLC | | \$552,555 | | 2 | \$552,555 | 2 |
| Results Real Estate Inc | | \$550,000 | | 1 | \$550,000 | 1 |
| My Florida Real Estate LLC | | \$530,000 | | 2 | \$530,000 | 2 |
| Brighton Realty & Management L | \$175,200 | \$349,200 | 1 | 2 | \$524,400 | 3 |
| Priceless Realty, Inc. | \$360,000 | \$160,000 | 2 | 1 | \$520,000 | 3 |
| Pfeifer Realty Group LLC | | \$515,000 | | 2 | \$515,000 | 2 |
| Colonial Palms Real Estate | \$348,500 | \$165,000 | 2 | 1 | \$513,500 | 3 |

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| Kelly Cove Realty Inc | | \$513,000 | | 2 | \$513,000 | 2 |
| Gulf Pointe Properties | \$177,000 | \$316,100 | 1 | 2 | \$493,100 | 3 |
| Malt Realty & Dev. Co. | \$359,900 | \$129,900 | 3 | 1 | \$489,800 | 4 |
| Assist 2 Sell Partners Realty | \$162,760 | \$320,000 | 1 | 1 | \$482,760 | 2 |
| Fort Myers Beach Realty | \$480,000 | | 1 | | \$480,000 | 1 |
| Re/Max Destination Realty | \$182,000 | \$289,900 | 1 | 1 | \$471,900 | 2 |
| A-New-Leaf Realty | \$234,000 | \$234,000 | 1 | 1 | \$468,000 | 2 |
| Sun Realty USA, Inc. | \$301,000 | \$165,000 | 2 | 1 | \$466,000 | 3 |
| Greater Cape Realty, Inc | \$230,000 | \$230,000 | 1 | 1 | \$460,000 | 2 |
| Luxury Real Estate Group | | \$455,000 | | 1 | \$455,000 | 1 |
| Sun Realty | \$437,900 | | 2 | | \$437,900 | 2 |
| Robert Slack Fine Homes LLC | | \$434,500 | | 2 | \$434,500 | 2 |
| Lehigh Real Estate & Land Corp | \$215,000 | \$215,000 | 1 | 1 | \$430,000 | 2 |
| REV Realty LLC | | \$429,000 | | 1 | \$429,000 | 1 |
| Affluent Property Mgmt & RE, I | | \$424,000 | | 1 | \$424,000 | 1 |
| Safe Harbour Realty Inc | \$144,000 | \$278,041 | 1 | 1 | \$422,041 | 2 |
| Morgan Weiss Realty | \$422,000 | | 2 | | \$422,000 | 2 |
| RYW Properties | \$420,000 | | 2 | | \$420,000 | 2 |
| Naples Realty Services, Inc. | \$420,000 | | 1 | | \$420,000 | 1 |
| United Real Estate Infinity | | \$414,000 | | 2 | \$414,000 | 2 |
| Sabella Realty Inc | \$142,000 | \$269,300 | 2 | 1 | \$411,300 | 3 |
| McCullion & McCullion | | \$410,000 | | 1 | \$410,000 | 1 |
| Far Florida | | \$408,395 | | 1 | \$408,395 | 1 |
| DIY Home Sale Services | \$93,000 | \$303,000 | 1 | 1 | \$396,000 | 2 |
| Ad Infinitum Realty & Consult | \$207,500 | \$187,500 | 2 | 2 | \$395,000 | 4 |

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| Kevin Shelly Realty Inc. | | \$390,000 | | 1 | \$390,000 | 1 |
| Listed Realty LLC | \$381,000 | | 2 | | \$381,000 | 2 |
| Elite Florida Realty Inc | \$374,000 | | 1 | | \$374,000 | 1 |
| Engel & Volkers Fort Myers | \$370,000 | | 1 | | \$370,000 | 1 |
| Sun Coast Global, Inc. | \$370,000 | | 3 | | \$370,000 | 3 |
| Eventide Realty Services LLC | \$367,555 | | 2 | | \$367,555 | 2 |
| Villastate Realty | \$183,500 | \$183,500 | 1 | 1 | \$367,000 | 2 |
| Zuckerman Realty Group | \$363,200 | | 1 | | \$363,200 | 1 |
| Broadway Realty & Management I | \$180,000 | \$180,000 | 1 | 1 | \$360,000 | 2 |
| Universal Team Realty | \$350,001 | | 1 | | \$350,001 | 1 |
| The Landmark Group of S FL | | \$350,000 | | 1 | \$350,000 | 1 |
| Pink Shell Realty LLC | \$164,000 | \$185,000 | 1 | 1 | \$349,000 | 2 |
| Brokers Best Realty LLC | | \$343,000 | | 2 | \$343,000 | 2 |
| Florida Local Real Estate LLC | \$338,000 | | 2 | | \$338,000 | 2 |
| Florida Westshore Realty Inc | | \$330,900 | | 3 | \$330,900 | 3 |
| Premiere Advantage Real Estate | \$228,000 | \$100,000 | 1 | 1 | \$328,000 | 2 |
| Focus Real Estate | \$327,000 | | 2 | | \$327,000 | 2 |
| Flaherty Realty, P.A. | \$326,000 | | 1 | | \$326,000 | 1 |
| June Pekol Realty Inc | | \$326,000 | | 1 | \$326,000 | 1 |
| Rushin Realty | | \$325,000 | | 1 | \$325,000 | 1 |
| 81 West Brokerage Services LLC | \$320,000 | | 1 | | \$320,000 | 1 |
| Lehigh Prof., Realty Serv., Inc | \$98,000 | \$220,000 | 1 | 1 | \$318,000 | 2 |
| Pelican I Real Estate & Development, Inc | \$316,680 | | 1 | | \$316,680 | 1 |
| Florida Homes Realty Group | \$113,000 | \$199,900 | 1 | 4 | \$312,900 | 5 |
| Pinnacle Property Group | \$306,000 | | 1 | | \$306,000 | 1 |

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| Cape Realty Inc | \$302,500 | | 2 | | \$302,500 | 2 |
| Re/Max Under The Sun | | \$300,000 | | 1 | \$300,000 | 1 |
| RealAmerica Realty Corporation | \$300,000 | | 1 | | \$300,000 | 1 |
| Country Club Rentals Inc | \$150,000 | \$150,000 | 1 | 1 | \$300,000 | 2 |
| LVCC Real Estate Inc | \$70,000 | \$229,000 | 1 | 2 | \$299,000 | 3 |
| Smart Realty of Florida PA | \$149,000 | \$149,000 | 1 | 1 | \$298,000 | 2 |
| Creative Realty LLC | \$297,500 | | 1 | | \$297,500 | 1 |
| Luxury Properties LLC | | \$295,000 | | 1 | \$295,000 | 1 |
| Home Legacy Realty | | \$292,500 | | 1 | \$292,500 | 1 |
| Self Realty | \$290,000 | | 1 | | \$290,000 | 1 |
| Marquise Property Sales, LLC. | \$290,000 | | 1 | | \$290,000 | 1 |
| Keller Williams Peace River | | \$290,000 | | 1 | \$290,000 | 1 |
| Florida Home Realty Inc | \$290,000 | | 1 | | \$290,000 | 1 |
| Island Coast Realty, Inc | \$289,975 | | 1 | | \$289,975 | 1 |
| Real Estate by Barbour LLC | \$143,000 | \$143,000 | 1 | 1 | \$286,000 | 2 |
| LocateHomes.com | \$140,950 | \$140,950 | 1 | 1 | \$281,900 | 2 |
| Emmanuel Realty Corner | \$140,000 | \$140,000 | 1 | 1 | \$280,000 | 2 |
| Elite Realty of SW FL | | \$280,000 | | 1 | \$280,000 | 1 |
| ADDvantage Real Estate Service | \$279,900 | | 1 | | \$279,900 | 1 |
| Sunset Coast Realty | \$277,000 | | 1 | | \$277,000 | 1 |
| Bartomeo Realty | | \$273,000 | | 1 | \$273,000 | 1 |
| Fischer Realty Int LLC | | \$272,000 | | 1 | \$272,000 | 1 |
| ListWithFreedom.com, Inc. | \$272,000 | | 1 | | \$272,000 | 1 |
| Xclusive Homes LLC | | \$268,000 | | 1 | \$268,000 | 1 |
| Sunrise Realty Network Inc | \$266,000 | | 2 | | \$266,000 | 2 |

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| Loffreno Real Estate, Inc. | | \$263,500 | | 2 | \$263,500 | 2 |
| Twin Metro Realty LLC | \$262,495 | | 2 | | \$262,495 | 2 |
| RE/MAX Affinity Mercato | \$100,000 | \$150,000 | 1 | 1 | \$250,000 | 2 |
| World Realty Group Inc | | \$249,900 | | 1 | \$249,900 | 1 |
| Bayside Realty SWFL LLC | | \$249,000 | | 1 | \$249,000 | 1 |
| 4 Seasons Realty LLC | \$120,000 | \$128,000 | 1 | 1 | \$248,000 | 2 |
| Vista Group Realty | \$123,000 | \$123,000 | 1 | 1 | \$246,000 | 2 |
| Weatherford Realty Group LLC | | \$242,500 | | 1 | \$242,500 | 1 |
| Naples Beach & Bay Realty Inc | \$238,000 | | 1 | | \$238,000 | 1 |
| Villa Realty Group, Inc. | \$237,400 | | 1 | | \$237,400 | 1 |
| The K Company Realty LLC | \$235,000 | | 1 | | \$235,000 | 1 |
| Compass Real Estate | \$235,000 | | 1 | | \$235,000 | 1 |
| Clause Real Estate, Inc. | \$85,000 | \$150,000 | 1 | 1 | \$235,000 | 2 |
| Leslie Kinsey Realty LLC | | \$234,000 | | 1 | \$234,000 | 1 |
| Homebay Broker SE Inc | \$234,000 | | 1 | | \$234,000 | 1 |
| Taylor Morrison Realty of FL | \$229,000 | | 1 | | \$229,000 | 1 |
| Churchill Real Estate | \$228,000 | | 1 | | \$228,000 | 1 |
| Dream Homes Realty of Naples | | \$228,000 | | 1 | \$228,000 | 1 |
| Premier Prop of Lee Ctny, Inc. | | \$227,000 | | 1 | \$227,000 | 1 |
| JM Realty | \$227,000 | | 1 | | \$227,000 | 1 |
| Florida's Realty Specialists | | \$225,000 | | 1 | \$225,000 | 1 |
| CD Real Estate of SWFL LLC | \$225,000 | | 1 | | \$225,000 | 1 |
| Sonia Rios Realty | | \$225,000 | | 1 | \$225,000 | 1 |
| Beattie Signature Homes, Inc | \$220,000 | | 1 | | \$220,000 | 1 |
| Steelbridge Realty LLC | \$219,400 | | 2 | | \$219,400 | 2 |

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| Nautical Realty Group Inc | | \$217,000 | 1 | \$217,000 | 1 |
| Preferred Properties Group Inc | \$216,000 | | 1 | \$216,000 | 1 |
| Mayhugh Realty, Inc. | \$211,000 | | 2 | \$211,000 | 2 |
| Paradise Realty of SW FL LLC | | \$210,000 | 2 | \$210,000 | 2 |
| RWB Real Estate, Inc. | \$210,000 | | 1 | \$210,000 | 1 |
| Sellstate Max Perform Realty | | \$209,900 | 1 | \$209,900 | 1 |
| Rome International Realty | | \$200,000 | 1 | \$200,000 | 1 |
| RMS Realty LLC | | \$199,000 | 1 | \$199,000 | 1 |
| Florida Premier Real Estate | \$197,000 | | 1 | \$197,000 | 1 |
| Easy Living Property Services | | \$195,000 | 1 | \$195,000 | 1 |
| Waterfront Realty Group Inc | \$192,000 | | 1 | \$192,000 | 1 |
| Diversified Real Estate Group | \$189,900 | | 1 | \$189,900 | 1 |
| Mega Realty International, Inc | \$122,000 | \$63,000 | 2 | \$185,000 | 3 |
| D. Rice Realty | \$183,000 | | 1 | \$183,000 | 1 |
| Florida Gulf Realty Group, Inc | | \$183,000 | 1 | \$183,000 | 1 |
| Horizon Homes Realty Corp | | \$180,000 | 1 | \$180,000 | 1 |
| MA Rentals & Prop Mgmnt LLC | \$180,000 | | 1 | \$180,000 | 1 |
| Coldwell Banker Preferred Prop | \$178,000 | | 1 | \$178,000 | 1 |
| Saggio Realty, Inc | \$174,000 | | 1 | \$174,000 | 1 |
| Edgewater Realty & Homes LLC | | \$172,500 | 1 | \$172,500 | 1 |
| Select Real Estate | \$170,000 | | 1 | \$170,000 | 1 |
| Sunrise Properties | | \$170,000 | 1 | \$170,000 | 1 |
| Anchorlight Realty, LLC | \$169,000 | | 1 | \$169,000 | 1 |
| River District Properties LLC | \$165,000 | | 1 | \$165,000 | 1 |
| West Coast Realty Inc | | \$165,000 | 1 | \$165,000 | 1 |

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume
(25F) Fort Myers

| Market Defined | Fort Myers Only | | | | |
|--------------------------------|----------------------|-----------|---------------------|----------------------------|---------------------------|
| Sold Date | (Multiple Items) | | | | |
| | | | | | |
| | Column Labels | | | | |
| | Closed Volume | | Closed Units | Total Closed Volume | Total Closed Units |
| Main Street Renewal LLC | | \$165,000 | 1 | \$165,000 | 1 |
| Steves Property Group LLC | \$165,000 | | 2 | \$165,000 | 2 |
| Priceless Realty Tony Price an | \$159,000 | | 1 | \$159,000 | 1 |
| Stephenberg Real Estate | \$78,000 | \$78,000 | 1 | \$156,000 | 2 |
| Affinity Realty Group LLC | | \$154,600 | 1 | \$154,600 | 1 |
| No Nonsense Real Estate PA | | \$154,000 | 1 | \$154,000 | 1 |
| Signature Int'l Real Estate | \$152,500 | | 1 | \$152,500 | 1 |
| Porter Davis Real Estate | \$152,000 | | 1 | \$152,000 | 1 |
| Front Door Realty LLC | \$150,000 | | 1 | \$150,000 | 1 |
| Bay Vision Realty | | \$150,000 | 1 | \$150,000 | 1 |
| RealPro Realty LLC | \$150,000 | | 1 | \$150,000 | 1 |
| Hayden Real Estate LLC | | \$147,500 | 1 | \$147,500 | 1 |
| Coastal Realty SWFL | \$146,500 | | 1 | \$146,500 | 1 |
| Mirimar Real Estate & Invest | | \$146,000 | 1 | \$146,000 | 1 |
| Century 21 Birchwood Rlty, Inc | | \$141,000 | 1 | \$141,000 | 1 |
| Hohman Properties | | \$137,000 | 1 | \$137,000 | 1 |
| Complete Realty Solutions Inc. | \$130,000 | | 1 | \$130,000 | 1 |
| Weichert Realtors Agency ONE | | \$128,000 | 1 | \$128,000 | 1 |
| Reese Realty LLC | | \$125,000 | 1 | \$125,000 | 1 |
| Right Now Realty | \$125,000 | | 1 | \$125,000 | 1 |
| The Housing Connection | \$124,000 | | 1 | \$124,000 | 1 |
| Records Results! Inc | \$122,000 | | 1 | \$122,000 | 1 |
| STS Realty Group | \$118,000 | | 1 | \$118,000 | 1 |
| Starling Realty Inc | | \$116,000 | 1 | \$116,000 | 1 |
| Realty Associates of Cape Cora | \$105,000 | | 1 | \$105,000 | 1 |

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume
(25F) Fort Myers

| Market Defined Sold Date | Fort Myers Only (Multiple Items) | | | | | |
|------------------------------|----------------------------------|----------------------|---------------------|----------------|----------------------------|---------------------------|
| Column Labels | | | | | | |
| | Closed Volume | | Closed Units | | Total Closed Volume | Total Closed Units |
| Gulf Access Realty Inc | | \$100,000 | | 1 | \$100,000 | 1 |
| Lyons Real Estate Inc | \$100,000 | | | 2 | \$100,000 | 2 |
| Florida's 1st Choice Realty | \$100,000 | | | 1 | \$100,000 | 1 |
| MAKS Realty Inc | | \$98,000 | | 1 | \$98,000 | 1 |
| 239 Pro Management Realty | \$95,000 | | | 1 | \$95,000 | 1 |
| Realmark Realty Partners LLC | \$95,000 | | | 1 | \$95,000 | 1 |
| Innova Real Estate Corp | | \$95,000 | | 1 | \$95,000 | 1 |
| Sunset Club Realty, LLC | \$90,000 | | | 1 | \$90,000 | 1 |
| Sellstate 5 Star Realty | \$72,000 | | | 1 | \$72,000 | 1 |
| Hashtag Real Estate LLC | | \$72,000 | | 1 | \$72,000 | 1 |
| Sellstate on the Beach | \$64,800 | | | 1 | \$64,800 | 1 |
| Sun Cap Gateway Realty | | \$63,000 | | 1 | \$63,000 | 1 |
| 100% Real Estate, Inc. | \$60,000 | | | 1 | \$60,000 | 1 |
| Florida Living Realty Group | | \$50,000 | | 1 | \$50,000 | 1 |
| Grand Total | \$193,853,185 | \$193,853,185 | | 744 744 | \$387,706,370 | 1488 |