

**February 2019**  
**MANAGEMENT DATA WORKBOOK**  
**Company Rankings By Select Markets**



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SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25A) Bonita-Estero

Market Defined	Bonita Estero Markets Only						
Sold Date	(Multiple Items)						
	<b>Column Labels</b>		<b>Closed Units</b>		<b>Total Closed Volume</b>	<b>Total Closed Units</b>	
<b>Row Labels</b>	<b>Closed Volume</b>						
	<b>L</b>	<b>S</b>	<b>L</b>	<b>S</b>			
John R. Wood Properties	\$15,848,600	\$17,794,260	39	44	\$33,642,860	83	
Coldwell Banker Residential Re	\$21,394,400	\$5,451,335	21	13	\$26,845,735	34	
Premier Sotheby's Int'l Realty	\$7,529,000	\$18,122,500	18	13	\$25,651,500	31	
Royal Shell Real Estate, Inc.	\$14,373,250	\$9,703,750	25	21	\$24,077,000	46	
MVP Realty Associates LLC	\$8,271,300	\$13,384,500	25	33	\$21,655,800	58	
Downing-Frye Realty, Inc.	\$12,148,000	\$9,162,500	36	26	\$21,310,500	62	
Keller Williams Elite Realty	\$11,201,100	\$8,589,500	27	22	\$19,790,600	49	
Premiere Plus Realty Co.	\$6,969,650	\$9,621,835	21	29	\$16,591,485	50	
Barry DeNicola Realty, Inc.	\$6,750,000	\$6,750,000	1	1	\$13,500,000	2	
Berkshire Hathaway Florida	\$3,887,500	\$5,178,400	11	14	\$9,065,900	25	
Realty World Florida	\$4,927,000	\$2,409,000	14	7	\$7,336,000	21	
Domain Realty.com LLC	\$2,227,300	\$3,837,500	8	12	\$6,064,800	20	
West Bay Realty Inc.	\$3,827,000	\$1,669,000	3	1	\$5,496,000	4	
Non-MLS Office		\$4,255,649		12	\$4,255,649	12	
Lennar Realty Inc	\$3,283,500	\$650,000	7	1	\$3,933,500	8	
The Dellatore Group	\$168,000	\$3,262,500	1	6	\$3,430,500	7	
Elite Realty of SW FL	\$2,214,000	\$877,000	6	3	\$3,091,000	9	
Engel & Voelkers Olde Naples	\$2,228,900	\$677,500	5	2	\$2,906,400	7	
Amerivest Realty	\$1,280,500	\$1,585,128	5	6	\$2,865,628	11	
Sun Realty	\$1,077,500	\$1,702,400	3	5	\$2,779,900	8	
Mayr & Company Realty LLC		\$2,360,000		2	\$2,360,000	2	
Sterling Property Servs Realty	\$772,500	\$1,552,400	2	4	\$2,324,900	6	
Waterfront Realty Group Inc	\$247,900	\$1,882,500	1	4	\$2,130,400	5	
Equity Realty	\$664,000	\$1,454,000	2	4	\$2,118,000	6	
Lehigh Real Estate & Land Corp	\$962,500	\$1,132,500	2	3	\$2,095,000	5	
Robert Slack Fine Homes LLC		\$2,027,500		3	\$2,027,500	3	

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25A) Bonita-Estero

Market Defined	Bonita Estero Markets Only					
Sold Date	(Multiple Items)					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
RE/MAX Realty Group	\$674,500	\$1,295,523	2	5	\$1,970,023	7
Right Choice Realty	\$1,037,500	\$844,500	4	4	\$1,882,000	8
Realty Group of SW Florida Inc	\$1,113,000	\$711,000	3	2	\$1,824,000	5
Key Real Estate	\$1,200,000	\$617,000	3	2	\$1,817,000	5
Hunters Ridge Realty Co.	\$787,500	\$967,500	3	4	\$1,755,000	7
DR Horton Realty SW FL LLC	\$1,751,410		7		\$1,751,410	7
Express Realty of SW Florida	\$1,161,835	\$561,000	4	2	\$1,722,835	6
Keller Williams Realty Naples	\$487,535	\$1,227,500	2	5	\$1,715,035	7
Builders Services, Inc.	\$1,711,149		4		\$1,711,149	4
Keller Williams Realty Fort Myers	\$476,911	\$980,100	1	2	\$1,457,011	3
ListWithFreedom.com, Inc.	\$890,000	\$500,000	2	1	\$1,390,000	3
RealPro Realty LLC	\$1,363,000		5		\$1,363,000	5
Jones & Co Realty	\$536,500	\$763,000	2	2	\$1,299,500	4
RE/MAX Realty Team	\$429,500	\$852,200	2	2	\$1,281,700	4
Naples Realty Services, Inc.	\$900,000	\$296,500	2	1	\$1,196,500	3
Maxim LLC	\$760,000	\$405,000	2	1	\$1,165,000	3
Cornerstone Coastal Properties	\$795,000	\$315,000	1	1	\$1,110,000	2
Boca Executive Realty LLC	\$304,500	\$793,500	1	3	\$1,098,000	4
Real Living Cypress Realty		\$1,075,000		2	\$1,075,000	2
William Raveis-Florida LLC	\$450,000	\$624,900	1	1	\$1,074,900	2
Independent Brokers Realty	\$820,000	\$220,500	1	1	\$1,040,500	2
Century 21 Sunbelt Realty, Inc	\$195,000	\$825,000	1	3	\$1,020,000	4
Compass Florida Naples	\$156,000	\$863,500	1	3	\$1,019,500	4
VIP Realty Group, Inc.	\$277,500	\$699,911	1	2	\$977,411	3
NextHome Advisors	\$480,000	\$480,000	1	1	\$960,000	2
EXP Realty LLC		\$884,000		3	\$884,000	3
Sellstate Achievers Realty Net	\$322,000	\$494,500	1	2	\$816,500	3

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25A) Bonita-Estero

Market Defined	Bonita Estero Markets Only						
Sold Date	(Multiple Items)						
Column Labels							
	Closed Volume		Closed Units		Total Closed Volume		Total Closed Units
Engel & Voelkers Bonita-Estero	\$273,000	\$525,000	1	1	\$798,000		2
The Sheridan Network.com Inc	\$758,900		3		\$758,900		3
RE/MAX Realty Select	\$305,000	\$445,000	1	1	\$750,000		2
Distinctive Property Group Inc	\$725,000		1		\$725,000		1
Focus Real Estate	\$612,000		2		\$612,000		2
Timothy R Kistel PA	\$300,000	\$300,000	1	1	\$600,000		2
Lahaina Realty	\$389,000	\$170,000	1	1	\$559,000		2
BHHS Florida Realty	\$213,000	\$325,000	1	1	\$538,000		2
Posh International Properties	\$525,000		1		\$525,000		1
RE Marketing Consultants Inc		\$525,000		1	\$525,000		1
My Florida Real Estate LLC	\$259,000	\$259,000	1	1	\$518,000		2
Re/MAX Radiance	\$513,000		2		\$513,000		2
Naples Realty International LL	\$250,000	\$250,000	1	1	\$500,000		2
Siemienas Realty, LLC		\$500,000		1	\$500,000		1
Starlink Realty, Inc		\$477,000		1	\$477,000		1
Sellstate on the Beach		\$475,000		1	\$475,000		1
Xclusive Homes LLC	\$235,000	\$235,000	1	1	\$470,000		2
Stewart Real Estate Company	\$465,000		1		\$465,000		1
Sellstate Priority Realty	\$460,000		1		\$460,000		1
Listsmart LLC	\$445,000		1		\$445,000		1
Schooner Bay Realty, Inc.		\$443,000		1	\$443,000		1
Century 21 Selling Paradise	\$254,900	\$187,000	1	1	\$441,900		2
Sun Coast Global, Inc.	\$415,900		1		\$415,900		1
Islandwalk Real Estate Sales		\$410,000		1	\$410,000		1
Edgewater Realty & Homes LLC		\$408,850		2	\$408,850		2
Innova Real Estate Corp	\$192,500	\$192,500	1	1	\$385,000		2
Sun Realty USA, Inc.	\$375,000		1		\$375,000		1

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Sold Date	(Multiple Items)					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
Florida Complete Realty		\$375,000		1	\$375,000	1
Old Glory Realty		\$365,000		1	\$365,000	1
Starfish Realty, Inc.		\$345,000		1	\$345,000	1
Select Real Estate	\$170,000	\$170,000		1	\$340,000	2
Caloosa Realty Group LLC		\$333,000		1	\$333,000	1
Paradise Coast Property Team		\$310,000		1	\$310,000	1
Sellstate 5 Star Realty	\$298,000			1	\$298,000	1
Twin Realty Inc.	\$295,000			1	\$295,000	1
Legacy International Realty	\$290,000			1	\$290,000	1
Re/Max Action	\$290,000			1	\$290,000	1
Market America Realty Network	\$285,000			1	\$285,000	1
Ordonez Realty LLC		\$285,000		1	\$285,000	1
Biello Realty LLC		\$280,000		1	\$280,000	1
Kunkle Realty, LLC		\$278,000		1	\$278,000	1
SWFL Imperial Realty LLC		\$275,000		1	\$275,000	1
RE/MAX Blue Skies		\$275,000		1	\$275,000	1
Marquise Property Sales, LLC.		\$272,000		1	\$272,000	1
Bella Vita Realty, LLC	\$260,000			1	\$260,000	1
Germain Properties of Naples, LLC		\$250,000		1	\$250,000	1
Anchor Realty of Naples		\$245,000		1	\$245,000	1
Twin Metro Realty LLC	\$239,628			1	\$239,628	1
Crimaldi and Associates, LLC	\$238,000			1	\$238,000	1
Premier Realty Homes of SW FL	\$235,000			1	\$235,000	1
Results Real Estate Inc	\$230,523			1	\$230,523	1
Illustrated Properties Real Estate Inc.	\$225,000			1	\$225,000	1
Pollard & Hedrich Realty, Inc.		\$205,000		1	\$205,000	1
Home Legacy Realty	\$205,000			1	\$205,000	1

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(25A) Bonita-Estero

Market Defined	Bonita Estero Markets Only					
Sold Date	(Multiple Items)					
<b>Column Labels</b>						
	<b>Closed Volume</b>		<b>Closed Units</b>		<b>Total Closed Volume</b>	<b>Total Closed Units</b>
Gulf Coast Elite Realty		\$195,000		1	\$195,000	1
Reese Realty LLC	\$190,000		1		\$190,000	1
Realty World-C Bagans 1st		\$178,900		1	\$178,900	1
Fathom Realty FL LLC		\$175,000		1	\$175,000	1
Waters Edge Real Estate LLC	\$174,000		1		\$174,000	1
Sky Coastal Realty LLC	\$157,000		1		\$157,000	1
Porter Davis Real Estate	\$137,500		1		\$137,500	1
Re/Max Trend		\$137,500		1	\$137,500	1
Premier Prop of Lee Ctny, Inc.	\$137,500		1		\$137,500	1
Century 21 TriPower Realty	\$127,200		1		\$127,200	1
Collier Realty & Management		\$123,750		1	\$123,750	1
Your Naples Realty LLC	\$106,000		1		\$106,000	1
<b>Grand Total</b>	<b>\$163,590,291</b>	<b>\$163,590,291</b>	<b>384</b>	<b>384</b>	<b>\$327,180,582</b>	<b>768</b>

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25B) Naples

Market Defined	Naples Market Only						
Sold Date	(Multiple Items)						
	Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units	
Row Labels	L	S	L	S			
John R. Wood Properties	\$150,823,600	\$108,888,405	138	118	\$259,712,005		256
Premier Sotheby's Int'l Realty	\$111,841,728	\$103,902,443	104	76	\$215,744,171		180
Downing-Frye Realty, Inc.	\$68,032,650	\$71,461,824	112	109	\$139,494,474		221
Premiere Plus Realty Co.	\$53,191,037	\$58,791,998	135	150	\$111,983,035		285
William Raveis-Florida LLC	\$37,045,500	\$56,073,000	31	26	\$93,118,500		57
Coldwell Banker Residential Re	\$42,557,399	\$34,313,258	65	36	\$76,870,657		101
Berkshire Hathaway Florida	\$14,821,811	\$38,808,095	43	43	\$53,629,906		86
MVP Realty Associates LLC	\$19,519,900	\$32,507,438	57	78	\$52,027,338		135
Gulf Coast International Prop	\$34,314,000	\$17,679,000	7	8	\$51,993,000		15
Barry DeNicola Realty, Inc.	\$28,640,000	\$2,575,000	6	2	\$31,215,000		8
Compass Florida Naples	\$25,498,500	\$3,674,000	10	6	\$29,172,500		16
Amerivest Realty	\$6,783,000	\$19,188,465	16	33	\$25,971,465		49
Non-MLS Office	\$1,205,805	\$22,964,852	3	26	\$24,170,657		29
Keller Williams Elite Realty	\$2,565,500	\$11,826,844	7	11	\$14,392,344		18
Keller Williams Realty Naples	\$6,134,150	\$7,385,536	15	18	\$13,519,686		33
Waterfront Realty Group Inc	\$5,422,000	\$7,404,500	12	17	\$12,826,500		29
Royal Shell Real Estate, Inc.	\$3,400,100	\$8,126,875	9	10	\$11,526,975		19
Domain Realty.com LLC	\$3,106,022	\$7,945,172	11	17	\$11,051,194		28
Engel & Voelkers Olde Naples	\$5,150,000	\$5,733,900	3	5	\$10,883,900		8
KE Talis Park Real Estate Co	\$5,058,100	\$5,804,100	4	5	\$10,862,200		9
Stock Realty, LLC	\$6,937,220	\$3,874,270	4	2	\$10,811,490		6
The Forrest Company Realty of Naples Inc	\$5,125,000	\$5,125,000	1	1	\$10,250,000		2
Re/Max Affinity Plus	\$3,673,000	\$5,029,000	5	2	\$8,702,000		7
Naples Realty Services, Inc.	\$4,493,000	\$3,892,625	4	8	\$8,385,625		12
Florida Home Realty Inc	\$1,550,000	\$6,440,500	2	7	\$7,990,500		9
Weekly Realty Group, LLC	\$3,970,000	\$3,970,000	2	2	\$7,940,000		4

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(25B) Naples

Market Defined	Naples Market Only						
Sold Date	(Multiple Items)						
Column Labels							
	Closed Volume		Closed Units		Total Closed Volume		Total Closed Units
Realty World Florida	\$5,955,000	\$1,751,400	4	4	\$7,706,400		8
The Keyes Company/PSL	\$5,294,530	\$2,052,396	7	3	\$7,346,926		10
McQuaid & Company LLC	\$4,079,500	\$3,154,000	3	6	\$7,233,500		9
Spina Realty Company		\$6,450,000		1	\$6,450,000		1
Equity Realty	\$1,394,000	\$4,976,500	4	13	\$6,370,500		17
DR Horton Realty SW FL LLC	\$4,914,390	\$1,356,150	11	3	\$6,270,540		14
West Shore Properties RE,MNGT	\$2,892,500	\$3,142,500	2	3	\$6,035,000		5
Sun Realty	\$3,280,500	\$2,493,500	13	11	\$5,774,000		24
Florida Realty & Co.	\$2,700,000	\$2,700,000	1	1	\$5,400,000		2
L.H. Fleming & Company, Real Estate	\$2,700,000	\$2,686,500	4	4	\$5,386,500		8
Robert Slack Fine Homes LLC		\$5,321,900		5	\$5,321,900		5
Opyt Realty Inc	\$650,000	\$4,558,800	1	15	\$5,208,800		16
EXP Realty LLC	\$1,279,900	\$3,540,500	6	8	\$4,820,400		14
Xclusive Homes LLC	\$2,357,400	\$2,397,000	9	9	\$4,754,400		18
RE/MAX Realty Select	\$3,213,499	\$1,377,500	11	4	\$4,590,999		15
Marcuzzo Real Estate	\$1,260,000	\$3,292,600	3	4	\$4,552,600		7
Taylor Morrison Realty of FL	\$4,485,801		9		\$4,485,801		9
Naples TBI Realty LLC	\$2,414,294	\$1,768,041	4	3	\$4,182,335		7
Lennar Realty Inc	\$4,138,914		11		\$4,138,914		11
RE/MAX Affinity Mercato	\$4,087,000		9		\$4,087,000		9
RE/MAX Blue Skies	\$2,095,000	\$1,644,000	4	5	\$3,739,000		9
The Agency of SW Florida Inc		\$3,639,900		2	\$3,639,900		2
A Plus Realty	\$985,500	\$2,587,300	3	9	\$3,572,800		12
Arbor Trace Realty	\$1,617,000	\$1,927,000	3	4	\$3,544,000		7
Ashton Orlando Residential LLC	\$2,118,220	\$1,334,990	5	3	\$3,453,210		8
Harborview Realty Inc	\$897,500	\$2,336,659	2	4	\$3,234,159		6
Quail Communities Realty, Inc.	\$1,915,000	\$1,245,000	3	2	\$3,160,000		5

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(25B) Naples

Market Defined	Naples Market Only						
Sold Date	(Multiple Items)						
Column Labels							
	Closed Volume		Closed Units		Total Closed Volume		Total Closed Units
Allison James Estates and Home	\$1,771,225	\$1,247,000	5	3	\$3,018,225		8
Prime Location Brokers LLC	\$1,500,000	\$1,500,000	1	1	\$3,000,000		2
Mediterra Realty	\$3,000,000		1		\$3,000,000		1
Islandwalk Real Estate Sales	\$1,715,000	\$1,185,000	5	3	\$2,900,000		8
Gulf Coast Properties Group	\$1,185,250	\$1,675,120	4	6	\$2,860,370		10
Hamro & Associates LLC	\$1,276,900	\$1,502,000	5	6	\$2,778,900		11
Builders Services, Inc.	\$2,716,428		7		\$2,716,428		7
Neapolitan Realty LLC		\$2,700,000		1	\$2,700,000		1
Hudson Realty Executives LLC	\$1,251,008	\$1,328,000	3	5	\$2,579,008		8
Vineyards Realty Inc	\$1,279,900	\$1,279,900	2	2	\$2,559,800		4
Keller Williams Realty - Marco	\$999,900	\$1,540,000	4	5	\$2,539,900		9
BHHS Florida Realty	\$2,526,650		5		\$2,526,650		5
World Realty Services, LLC		\$2,357,900		2	\$2,357,900		2
Express Realty of SW Florida	\$2,265,665		8		\$2,265,665		8
Premier Property Management	\$1,323,400	\$897,500	4	3	\$2,220,900		7
Quail West Realty	\$2,100,000		1		\$2,100,000		1
White Sands Realty	\$797,000	\$1,270,000	2	2	\$2,067,000		4
RealPro Realty LLC	\$704,000	\$1,300,000	3	3	\$2,004,000		6
Tropics Real Estate, LLC	\$706,000	\$1,234,000	3	6	\$1,940,000		9
The Willis Group, LLC	\$1,900,000		1		\$1,900,000		1
Golf Life Properties, LLC		\$1,850,000		1	\$1,850,000		1
Boca Executive Realty LLC	\$405,000	\$1,399,500	1	3	\$1,804,500		4
Veronawalk Realty Inc	\$1,021,000	\$766,000	3	2	\$1,787,000		5
Independent Brokers Realty		\$1,710,000		3	\$1,710,000		3
Realty World, Top Producers Realty, Inc.	\$1,704,899		4		\$1,704,899		4
Dream Homes Realty of Naples	\$226,850	\$1,441,350	1	5	\$1,668,200		6
Saggio Realty, Inc	\$618,000	\$1,035,000	3	3	\$1,653,000		6

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(25B) Naples

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Sold Date	(Multiple Items)						
Column Labels							
	Closed Volume		Closed Units		Total Closed Volume		Total Closed Units
Port of the Islands Realty LLC	\$564,000	\$1,071,000	3	5	\$1,635,000		8
Homes and Land Brokers, Inc.	\$1,153,000	\$472,000	3	1	\$1,625,000		4
Stiles Sowers & Associates		\$1,600,000		1	\$1,600,000		1
Keller Williams Realty Fort Myers	\$185,000	\$1,361,000	1	2	\$1,546,000		3
RL Nardi & Associates, Inc.	\$564,000	\$955,000	2	3	\$1,519,000		5
SW Management & Realty LLC	\$1,514,986		1		\$1,514,986		1
Paradise Coast Property Team	\$650,000	\$863,000	2	4	\$1,513,000		6
Century 21 Selling Paradise	\$429,000	\$1,064,000	1	4	\$1,493,000		5
A.R.B.C. Rlty Of Sw Fl., Inc.	\$1,483,200		1		\$1,483,200		1
Vineyards Properties Inc	\$1,465,250		3		\$1,465,250		3
BK Homes Realty		\$1,408,495		1	\$1,408,495		1
Community Realty Associates	\$1,402,875		1		\$1,402,875		1
RE/MAX Realty Team	\$859,999	\$506,000	4	2	\$1,365,999		6
Barclay Realty Group	\$680,000	\$683,000	1	2	\$1,363,000		3
David C. Brown Realty, Inc	\$617,200	\$737,200	3	4	\$1,354,400		7
Gulf Breeze Real Estate, LLC	\$1,084,000	\$260,000	5	1	\$1,344,000		6
Assist 2 Sell Buyers & Sellers	\$636,000	\$708,000	2	2	\$1,344,000		4
Real Estate of South Florida	\$625,000	\$705,000	2	2	\$1,330,000		4
Realhome Services and Solution	\$1,324,255		6		\$1,324,255		6
RE/MAX Realty Group		\$1,315,775		4	\$1,315,775		4
Naples Pro Realty	\$570,000	\$735,000	2	2	\$1,305,000		4
Kingdom Realty Services LLC	\$997,900	\$305,000	3	1	\$1,302,900		4
Florida Prime Realty, LLC	\$260,000	\$1,042,500	1	1	\$1,302,500		2
Re/Max Trend	\$650,000	\$650,000	1	1	\$1,300,000		2
Ruby Realty Company	\$220,000	\$1,077,500	1	2	\$1,297,500		3
Sun Realty USA, Inc.	\$732,500	\$520,000	3	2	\$1,252,500		5
Saggio Realty Inc.		\$1,242,999		4	\$1,242,999		4

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25B) Naples

Market Defined	Naples Market Only					
Sold Date	(Multiple Items)					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
Twin Realty Inc.		\$1,189,900		2	\$1,189,900	2
Illustrated Properties Real Estate Inc.	\$1,169,000		3		\$1,169,000	3
Neal Communities Realty, Inc.	\$709,853	\$404,853	2	1	\$1,114,706	3
Engel & Voelkers Bonita-Estero		\$1,071,000		2	\$1,071,000	2
Starling Realty Inc		\$1,035,000		3	\$1,035,000	3
Realty Group of SW Florida Inc	\$579,000	\$427,000	2	2	\$1,006,000	4
Phoenix Homes Inc	\$1,000,000		1		\$1,000,000	1
Current Real Estate & Mgmt Inc	\$982,500		1		\$982,500	1
The Miano Group Realty LLC		\$980,000		3	\$980,000	3
Naples Real Estate Consultants	\$510,000	\$435,000	1	1	\$945,000	2
Island Realty Marco	\$450,000	\$450,000	1	1	\$900,000	2
Re/Max Action	\$899,000		3		\$899,000	3
Blue Heron Realty of Naples	\$447,000	\$447,000	2	2	\$894,000	4
ANO Realty LLC	\$282,950	\$607,950	1	3	\$890,900	4
Tropical Paradise Realty Inc	\$370,000	\$515,000	1	1	\$885,000	2
Bayside Realty SWFL LLC	\$235,000	\$635,000	1	2	\$870,000	3
Ted Hofferber P A	\$860,000		3		\$860,000	3
Coffey Real Estate Services, Corp	\$469,500	\$382,500	3	2	\$852,000	5
Florida's Realty Specialists	\$460,000	\$338,000	1	1	\$798,000	2
Bayview Realty of Florida	\$160,000	\$620,000	1	1	\$780,000	2
TMB Realty Inc	\$541,000	\$205,000	2	1	\$746,000	3
Clausen Properties Inc		\$720,000		1	\$720,000	1
Hartford Realty LLC	\$272,600	\$439,000	1	1	\$711,600	2
Pelican I Real Estate & Development, Inc	\$700,000		1		\$700,000	1
Banyan Naples Realty Co		\$683,190		2	\$683,190	2
Wilson & Associates RE Inc	\$680,000		1		\$680,000	1
Naples Florida Luxury Realty	\$677,000		1		\$677,000	1

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25B) Naples

Market Defined Sold Date	Naples Market Only (Multiple Items)						
Column Labels							
	Closed Volume		Closed Units		Total Closed Volume		Total Closed Units
Bay Forest Real Estate Services, Inc.	\$332,500	\$332,500	1	1	\$665,000		2
RE/MAX Dream		\$660,000		2	\$660,000		2
TJS Realty, Inc.	\$650,000		1		\$650,000		1
Thomas & French International Properties		\$628,000		1	\$628,000		1
Blue Lighthouse Realty Inc	\$625,000		1		\$625,000		1
Real Estate Broker Direct Inc.	\$149,900	\$464,800	1	2	\$614,700		3
Century 21 Sunbelt Realty, Inc	\$240,000	\$355,000	1	1	\$595,000		2
List In MLS Realty, LLC	\$586,000		1		\$586,000		1
Collier Realty & Management		\$575,000		1	\$575,000		1
Bud Coleman Associates Inc	\$575,000		1		\$575,000		1
Staton Properties, LLC	\$190,000	\$378,500	1	1	\$568,500		2
Sellstate on 5th		\$558,000		2	\$558,000		2
Florida Global Professional	\$555,000		2		\$555,000		2
Naples Beach Realty	\$350,000	\$203,000	1	1	\$553,000		2
Universe Realty Group, Inc	\$549,900		2		\$549,900		2
U S Prime Realty, LLC	\$257,900	\$289,000	1	1	\$546,900		2
Christopher Realty Inc		\$545,000		2	\$545,000		2
SWFL Real Estate Experts	\$544,500		1		\$544,500		1
Diversified Real Estate Group	\$540,000		1		\$540,000		1
Price Realty of Naples Inc	\$539,900		1		\$539,900		1
Naples Coastal Realty Inc	\$535,000		1		\$535,000		1
Your Naples Realty LLC	\$345,000	\$188,000	1	1	\$533,000		2
Elite Realty of SW FL		\$515,000		1	\$515,000		1
Faust Realty Group	\$242,000	\$260,000	1	1	\$502,000		2
Signature Intl Premier Prop		\$500,000		1	\$500,000		1
Heights Realty & Investments	\$247,000	\$247,000	1	1	\$494,000		2
Kunkle Realty, LLC	\$198,000	\$289,500	1	2	\$487,500		3

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25B) Naples

Market Defined Sold Date	Naples Market Only (Multiple Items)					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
ListWithFreedom.com, Inc.	\$485,000		1		\$485,000	1
VIP Realty Group, Inc.	\$469,000		3		\$469,000	3
Safe Harbor Real Estate Service		\$467,500		2	\$467,500	2
Gulf Access Realty Inc		\$450,000		1	\$450,000	1
Olde Naples Real Estate, Inc.	\$439,000		1		\$439,000	1
Love Naples LLC	\$435,000		1		\$435,000	1
Unique Properties of Naples, Inc.		\$430,000		1	\$430,000	1
M.J. Duvekot Real Estate Services		\$425,000		1	\$425,000	1
Vacation Property Mgmt Realty	\$425,000		1		\$425,000	1
Gulf Gateway Realty, Inc.		\$425,000		1	\$425,000	1
Sellstate Priority Realty		\$418,000		1	\$418,000	1
Results Realty Marco Island		\$416,420		1	\$416,420	1
Sunstream Realty, LLC		\$415,000		2	\$415,000	2
Bar Investment Realty LLC	\$410,000		1		\$410,000	1
My Florida Real Estate LLC		\$410,000		1	\$410,000	1
Twin Metro Realty LLC	\$405,000		1		\$405,000	1
Villastate Realty	\$198,000	\$198,000	1	1	\$396,000	2
Tropical Home Realty LLC		\$392,150		2	\$392,150	2
Starlink Realty, Inc		\$392,000		2	\$392,000	2
Blue Beach Home, LLC	\$390,000		1		\$390,000	1
Gulf Coast Management Group LL	\$385,000		2		\$385,000	2
Premier Realty Homes of SW FL	\$380,000		1		\$380,000	1
Adnoram Realty Corporation	\$379,625		1		\$379,625	1
Cash Flow Realty Inc		\$363,000		1	\$363,000	1
Gulf Region Realty	\$360,000		1		\$360,000	1
Fidelity Florida Realty Corp	\$355,000		1		\$355,000	1
Schulz Realty LLC		\$354,000		1	\$354,000	1

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25B) Naples

Market Defined Sold Date	Naples Market Only (Multiple Items)					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
Kim Levitan Realty	\$350,000		1		\$350,000	1
McNeil Real Estate, Inc.		\$350,000		1	\$350,000	1
United Real Estate	\$349,000		1		\$349,000	1
Royal Properties of Naples LLC	\$348,000		1		\$348,000	1
Bartley Realty LLLP	\$345,000		1		\$345,000	1
Cliffoney Realty LLC	\$343,000		1		\$343,000	1
All In One Realty Group, Inc.	\$338,000		1		\$338,000	1
Cornerstone Coastal Properties		\$337,000		1	\$337,000	1
Hero Real Estate & Co		\$322,500		1	\$322,500	1
Real Broker, LLC		\$320,000		1	\$320,000	1
Starfish Realty, Inc.	\$317,500		1		\$317,500	1
MAFF Realty Services LLC		\$315,000		1	\$315,000	1
Platinum Real Estate		\$312,500		1	\$312,500	1
Fischer Realty Int LLC		\$307,000		2	\$307,000	2
Luxury & Beach Realty Inc		\$307,000		1	\$307,000	1
Tec Realty LLC		\$300,000		1	\$300,000	1
O.K. Realty Inc.	\$295,000		1		\$295,000	1
Edgewater Realty & Homes LLC		\$290,000		1	\$290,000	1
Wilderness of Naples Realty		\$290,000		1	\$290,000	1
Caine Premier Properties LLC		\$289,000		1	\$289,000	1
Mueller & Partners LLC	\$144,000	\$144,000	1	1	\$288,000	2
Charming Homes Realty LLC		\$284,500		1	\$284,500	1
Pikus Realty PA	\$279,500		1		\$279,500	1
Kaye Realty Inc.	\$279,000		1		\$279,000	1
Parkline Realty Associates LLC		\$278,000		1	\$278,000	1
The Square Realty		\$277,500		1	\$277,500	1
Nardi Realty		\$275,000		1	\$275,000	1

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25B) Naples

Market Defined Sold Date	Naples Market Only (Multiple Items)					
<b>Column Labels</b>						
	<b>Closed Volume</b>		<b>Closed Units</b>		<b>Total Closed Volume</b>	<b>Total Closed Units</b>
Green Coast Realty Inc		\$270,000		1	\$270,000	1
Napoli Realty Services, LLC	\$270,000		1		\$270,000	1
REK Realty	\$268,000		1		\$268,000	1
Jones & Co Realty		\$265,500		1	\$265,500	1
RFK Realty	\$265,000		1		\$265,000	1
Plunkett Realty LLC		\$262,000		1	\$262,000	1
Hunters Ridge Realty Co.		\$260,000		1	\$260,000	1
Perfect Properties of Naples, Inc.	\$251,000		1		\$251,000	1
Grice Realty Inc		\$250,000		1	\$250,000	1
REVirtually LLC	\$247,500		1		\$247,500	1
Janeiro Realty, LLC	\$244,000		1		\$244,000	1
The Sheridan Network.com Inc	\$243,500		1		\$243,500	1
Levitan Realty		\$239,900		1	\$239,900	1
Hovland, Inc.	\$235,000		1		\$235,000	1
Signature International Premier Properties		\$235,000		1	\$235,000	1
Re/Max Realty Partners	\$232,000		1		\$232,000	1
ToastyinNaples.com Realty	\$231,500		1		\$231,500	1
United Real Estate Infinity		\$229,900		1	\$229,900	1
Century 21 First Southern Trust		\$223,000		1	\$223,000	1
Phelps Realty Services		\$218,500		1	\$218,500	1
NOCO LLC	\$218,000		1		\$218,000	1
Land & Sea Intl Realty		\$218,000		1	\$218,000	1
Broadway Realty & Management I	\$109,000	\$109,000	1	1	\$218,000	2
America's Realty Corp of SW Fl		\$215,000		1	\$215,000	1
Sundial Realty Naples Florida		\$207,000		1	\$207,000	1
Seaside Properties of South Florida, Inc.	\$205,000		1		\$205,000	1
Fathom Realty FL LLC		\$195,000		1	\$195,000	1

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25B) Naples

Market Defined	Naples Market Only					
Sold Date	(Multiple Items)					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
Sellstate Prime Realty		\$190,000		1	\$190,000	1
Experience Real Estate Group	\$190,000		1		\$190,000	1
Andis Real Estate Services LLC	\$190,000		1		\$190,000	1
All Florida Property Group Inc	\$185,000		1		\$185,000	1
Dean Fry Realty		\$180,000		1	\$180,000	1
TSD Realty	\$179,900		1		\$179,900	1
Lee International Realty Inc		\$170,000		1	\$170,000	1
Brand & Associates Inc.	\$170,000		1		\$170,000	1
The Dellatore Group		\$157,000		1	\$157,000	1
Aadvisor Rentals Inc		\$155,500		1	\$155,500	1
Naples Realty International LL	\$154,000		1		\$154,000	1
MAKS Realty Inc	\$139,000		1		\$139,000	1
Patten Properties of Florida		\$138,600		1	\$138,600	1
Florida Elite Realty Inc	\$138,600		1		\$138,600	1
Yerger Realty		\$137,500		1	\$137,500	1
Results Real Estate Inc	\$135,000		1		\$135,000	1
KPMG Realty LLC	\$134,900		1		\$134,900	1
Realty Executives Signature		\$130,000		1	\$130,000	1
Florida Golf Realty LLC		\$122,500		1	\$122,500	1
Sellstate 5 Star Realty	\$120,000		1		\$120,000	1
Sun Royal Realty Inc		\$110,000		1	\$110,000	1
Listsmart LLC	\$107,900		1		\$107,900	1
Pelican's Nest Realty Services		\$82,500		1	\$82,500	1
<b>Grand Total</b>	<b>\$803,721,138</b>	<b>\$803,721,138</b>	<b>1174</b>	<b>1174</b>	<b>\$1,607,442,276</b>	<b>2348</b>

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25C) Cape Coral

Market Defined Sold Date	Cape Coral Only (Multiple Items)						
Row Labels	Column Labels Closed Volume		Closed Units		Total Closed Volume	Total Closed Units	
	L	S	L	S			
RE/MAX Realty Team	\$11,911,300	\$11,881,545	46	45	\$23,792,845		91
Miloff Aubuchon Realty Group	\$7,382,600	\$7,545,800	17	22	\$14,928,400		39
Premiere Plus Realty Co.	\$5,910,900	\$6,503,260	16	26	\$12,414,160		42
Express Realty of SW Florida	\$8,972,520	\$2,580,340	41	12	\$11,552,860		53
Re/Max Trend	\$3,995,900	\$6,991,400	15	24	\$10,987,300		39
Coldwell Banker Residential Re	\$3,237,100	\$6,744,723	13	23	\$9,981,823		36
Century 21 Sunbelt Realty, Inc	\$6,888,488	\$2,997,450	26	11	\$9,885,938		37
MVP Realty Associates LLC	\$4,393,000	\$5,331,170	14	23	\$9,724,170		37
Jones & Co Realty	\$1,481,500	\$8,009,900	6	18	\$9,491,400		24
EXP Realty LLC	\$4,198,200	\$5,096,000	11	17	\$9,294,200		28
Royal Shell Real Estate, Inc.	\$3,696,300	\$5,134,400	13	14	\$8,830,700		27
Century 21 Selling Paradise	\$4,232,150	\$3,774,160	15	15	\$8,006,310		30
Sellstate Priority Realty	\$4,333,500	\$3,502,360	12	10	\$7,835,860		22
RE/MAX Realty Group	\$2,689,900	\$3,864,950	9	12	\$6,554,850		21
Berkshire Hathaway Florida	\$3,727,000	\$2,822,300	11	10	\$6,549,300		21
Starlink Realty, Inc	\$1,528,000	\$3,716,240	5	13	\$5,244,240		18
Keller Williams Realty Fort Myers	\$3,720,250	\$1,340,800	13	6	\$5,061,050		19
Right Choice Realty	\$2,741,900	\$2,056,025	11	10	\$4,797,925		21
Compass Florida LLC	\$2,225,716	\$2,259,566	7	5	\$4,485,282		12
Florida Complete Realty	\$2,106,113	\$1,916,700	10	7	\$4,022,813		17
Raso Realty Inc	\$2,581,500	\$1,390,500	8	5	\$3,972,000		13
Christopher Alan Realty, LLC	\$3,465,840	\$370,980	17	2	\$3,836,820		19
Non-MLS Office		\$3,743,029		17	\$3,743,029		17
Experience Real Estate Group	\$2,214,500	\$1,428,990	9	6	\$3,643,490		15

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25C) Cape Coral

Market Defined Sold Date	Cape Coral Only (Multiple Items)					
<b>Column Labels</b>						
	<b>Closed Volume</b>		<b>Closed Units</b>		<b>Total Closed Volume</b>	<b>Total Closed Units</b>
Schiff Realty, Inc	\$2,633,950	\$741,000	6	4	\$3,374,950	10
Encore Realty Services Inc	\$2,037,800	\$1,134,350	7	6	\$3,172,150	13
Premier Prop of Lee Ctny, Inc.	\$1,155,000	\$1,966,000	2	7	\$3,121,000	9
Wischis Florida Realty LLC	\$1,555,000	\$1,555,000	2	2	\$3,110,000	4
Adams Homes Realty, Inc.	\$1,713,175	\$1,246,875	7	5	\$2,960,050	12
John R. Wood Properties	\$1,067,450	\$1,890,200	4	7	\$2,957,650	11
Cape Premier Realty LLC	\$705,000	\$2,166,450	3	5	\$2,871,450	8
Re/Max Realty Partners	\$2,075,500	\$773,000	7	4	\$2,848,500	11
Real Edge Real Estate Inc	\$1,137,900	\$1,689,738	6	7	\$2,827,638	13
Gulf Gateway Realty, Inc.	\$1,402,400	\$1,425,000	6	3	\$2,827,400	9
Pinnacle Property Group	\$1,469,900	\$1,179,400	5	4	\$2,649,300	9
Rossman Realty Group	\$995,500	\$1,610,900	4	6	\$2,606,400	10
Sellstate Achievers Realty Net	\$1,653,000	\$940,000	3	4	\$2,593,000	7
New Home Star Florida LLC	\$2,486,527		15		\$2,486,527	15
Alliance Realty Group	\$1,394,900	\$1,018,500	4	4	\$2,413,400	8
Realmark Realty Partners LLC	\$1,770,000	\$625,000	5	2	\$2,395,000	7
Realmark Realty Team LLC		\$2,317,000		5	\$2,317,000	5
Lehigh Prof., Realty Serv.,Inc	\$1,584,100	\$662,000	6	3	\$2,246,100	9
Pro Gulf Properties LLC		\$2,151,000		4	\$2,151,000	4
SWFL Realty Group	\$252,500	\$1,884,235	1	7	\$2,136,735	8
VIP Realty Group, Inc.	\$483,350	\$1,626,100	2	4	\$2,109,450	6
Hamilton-Franklin Realty LLC	\$819,720	\$1,067,900	4	3	\$1,887,620	7
Adnoram Realty Corporation	\$1,367,900	\$513,000	5	2	\$1,880,900	7
Cornerstone Coastal Properties	\$1,198,759	\$625,000	5	3	\$1,823,759	8
Schooner Bay Realty, Inc.	\$738,900	\$1,019,000	4	4	\$1,757,900	8

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25C) Cape Coral

Market Defined Sold Date	Cape Coral Only (Multiple Items)					
<b>Column Labels</b>						
	<b>Closed Volume</b>		<b>Closed Units</b>		<b>Total Closed Volume</b>	<b>Total Closed Units</b>
Amerivest Realty	\$785,900	\$968,000	3	3	\$1,753,900	6
DR Horton Realty SW FL LLC	\$1,162,555	\$572,500	4	2	\$1,735,055	6
Palm Paradise Real Estate	\$296,000	\$1,362,000	1	4	\$1,658,000	5
NextHome Advisors	\$468,000	\$1,180,990	2	5	\$1,648,990	7
Re/MAX Radiance	\$779,000	\$779,000	1	1	\$1,558,000	2
Kimberly Ann Howard	\$1,003,304	\$532,314	4	2	\$1,535,618	6
Hero Real Estate & Co		\$1,464,960		7	\$1,464,960	7
Downing-Frye Realty, Inc.	\$470,000	\$993,000	2	3	\$1,463,000	5
Market America Realty Network	\$1,065,000	\$290,000	2	1	\$1,355,000	3
Luxury Properties LLC		\$1,355,000		3	\$1,355,000	3
Barclay Realty Group	\$801,400	\$529,900	4	2	\$1,331,300	6
Cape Realty Inc	\$724,000	\$589,400	3	3	\$1,313,400	6
Cape Life Realty Inc	\$1,297,000		2		\$1,297,000	2
Taylor Morrison Realty of FL	\$963,379	\$323,379	3	1	\$1,286,758	4
Nautical Realty Group Inc	\$174,000	\$1,101,500	1	4	\$1,275,500	5
LVCC Real Estate Inc	\$305,000	\$942,000	1	3	\$1,247,000	4
My Realty Story	\$591,000	\$648,955	2	3	\$1,239,955	5
Sposen Realty & Development	\$876,600	\$355,000	3	1	\$1,231,600	4
Old Glory Realty	\$1,222,000		4		\$1,222,000	4
The New Home Spot Inc.	\$340,000	\$858,500	2	4	\$1,198,500	6
Carney Realty & Associates Inc	\$818,900	\$367,800	2	1	\$1,186,700	3
Century 21 Birchwood Rlty, Inc	\$357,000	\$822,400	2	3	\$1,179,400	5
MAKS Realty Inc	\$205,000	\$959,900	1	4	\$1,164,900	5
Keller Williams Elite Realty	\$793,000	\$355,490	3	2	\$1,148,490	5
Gulf Coast Realty Network	\$593,000	\$530,000	3	2	\$1,123,000	5

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25C) Cape Coral

Market Defined Sold Date	Cape Coral Only (Multiple Items)					
<b>Column Labels</b>						
	<b>Closed Volume</b>		<b>Closed Units</b>		<b>Total Closed Volume</b>	<b>Total Closed Units</b>
4 Seasons Realty LLC	\$575,000	\$524,620	2	3	\$1,099,620	5
Keller Williams Realty Naples	\$870,450	\$222,000	3	1	\$1,092,450	4
The Sheridan Network.com Inc	\$942,900	\$144,900	5	1	\$1,087,800	6
RE/MAX Dream	\$683,500	\$384,000	3	2	\$1,067,500	5
Access Real Estate	\$726,250	\$299,900	2	1	\$1,026,150	3
Castaways Realty 1 Inc		\$1,025,000		1	\$1,025,000	1
Premier Sotheby's Int'l Realty	\$839,900	\$182,000	3	1	\$1,021,900	4
Tudor Villas Realty Corp	\$259,000	\$734,900	1	3	\$993,900	4
Gulfshore Real Estate, LLC	\$741,000	\$246,500	3	1	\$987,500	4
Traes Way	\$965,000		1		\$965,000	1
Swept Away Realty	\$582,000	\$378,000	3	2	\$960,000	5
World Realty Group Inc	\$475,000	\$467,000	2	2	\$942,000	4
Sovereign Real Estate Group		\$900,600		4	\$900,600	4
Marc Joseph Realty	\$222,000	\$669,500	1	3	\$891,500	4
Legacy International Realty	\$656,500	\$229,000	2	1	\$885,500	3
Florida Realty Hub LLC	\$882,600		4		\$882,600	4
Re/Max Destination Realty	\$429,900	\$438,900	1	2	\$868,800	3
Florida Premier Real Estate	\$864,800		3		\$864,800	3
RE/MAX Island Harbor	\$424,500	\$417,990	2	2	\$842,490	4
Innova Real Estate Corp	\$568,000	\$262,500	2	1	\$830,500	3
Five Star Realty		\$827,000		1	\$827,000	1
Priceless Realty, Inc.	\$164,900	\$658,000	1	2	\$822,900	3
Dream Coast Realty	\$535,000	\$285,000	1	1	\$820,000	2
Equity Realty	\$165,000	\$643,750	1	3	\$808,750	4
Golf Realty Group Inc	\$585,000	\$210,000	2	1	\$795,000	3

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25C) Cape Coral

Market Defined Sold Date	Cape Coral Only (Multiple Items)					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
Treeline Realty Corp		\$787,500		3	\$787,500	3
Sun Coast Global, Inc.	\$225,000	\$550,000	1	2	\$775,000	3
Domain Realty.com LLC	\$225,000	\$545,000	1	2	\$770,000	3
Sandbill Realty Group	\$399,900	\$370,000	1	1	\$769,900	2
Real Living Cypress Realty	\$519,000	\$225,000	1	1	\$744,000	2
Qualitas Global Realty	\$724,900		3		\$724,900	3
Mirimar Real Estate & Invest		\$723,535		4	\$723,535	4
Fathom Realty FL LLC	\$445,000	\$259,170	2	1	\$704,170	3
Your Naples Realty LLC	\$160,000	\$522,000	1	2	\$682,000	3
Sinclair Realty Inc	\$440,000	\$235,000	1	1	\$675,000	2
R & R Consulting LLC	\$665,000		1		\$665,000	1
Century 21 Tri Power Realty	\$657,000		2		\$657,000	2
Sellstate Max Perform Realty	\$390,000	\$260,000	1	1	\$650,000	2
Island Coast Realty, Inc	\$320,000	\$320,000	1	1	\$640,000	2
Platinum Real Estate	\$234,200	\$404,450	1	2	\$638,650	3
Pascal Realty LLC	\$625,000		1		\$625,000	1
Churchill Real Estate	\$615,000		1		\$615,000	1
ListWithFreedom.com, Inc.	\$607,000		1		\$607,000	1
Tropical Homes of Southwest Florida		\$607,000		1	\$607,000	1
Villa Realty Group, Inc.		\$600,835		3	\$600,835	3
Turn Key Residential, LLC	\$600,000		1		\$600,000	1
Exit Gulf Coast Realty	\$598,000		2		\$598,000	2
Re/Max Under The Sun		\$597,000		2	\$597,000	2
Home Legacy Realty	\$265,000	\$329,000	1	1	\$594,000	2
ADDvantage Real Estate Service	\$594,000		1		\$594,000	1

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25C) Cape Coral

Market Defined Sold Date	Cape Coral Only (Multiple Items)					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
Sefair Investments Inc.	\$464,800	\$124,900	3	1	\$589,700	4
Villastate Realty	\$267,500	\$320,000	1	1	\$587,500	2
M&M Realty Solutions LLC	\$374,000	\$195,000	2	1	\$569,000	3
Florida Future Realty Inc	\$285,000	\$280,000	1	1	\$565,000	2
Advantage Florida Real Estate		\$558,500		3	\$558,500	3
Premier Florida Realty of SWFL	\$234,000	\$305,000	1	1	\$539,000	2
Sea Breeze International Mgmt		\$535,000		1	\$535,000	1
Seymour Real Estate Inc		\$529,259		2	\$529,259	2
Home Team Advantage Realty		\$520,000		1	\$520,000	1
REV Realty LLC	\$513,900		2		\$513,900	2
Island Life Realty LLC		\$509,000		1	\$509,000	1
Exit Select Realty	\$349,000	\$138,900	1	1	\$487,900	2
AGE Realty, Inc.	\$325,000	\$159,900	1	1	\$484,900	2
Alvarado Realty Group LLC	\$480,000		1		\$480,000	1
U S Prime Realty, LLC		\$479,900		2	\$479,900	2
Engel & Voelkers Cape Coral	\$470,000		2		\$470,000	2
Sabella Realty Inc	\$190,000	\$280,000	1	1	\$470,000	2
Safe Harbour Realty Inc	\$184,500	\$279,900	1	1	\$464,400	2
Sunrise Realty Network Inc	\$143,000	\$318,500	1	2	\$461,500	3
Universe Realty Group, Inc	\$230,000	\$230,000	1	1	\$460,000	2
Sunrise Properties	\$288,500	\$170,000	2	1	\$458,500	3
Gulf Breeze Real Estate, LLC	\$225,000	\$225,000	1	1	\$450,000	2
Select Realty Associates, Inc.	\$119,000	\$329,000	1	2	\$448,000	3
No Nonsense Real Estate PA	\$447,500		1		\$447,500	1
Achieve the Dream Realty LLC		\$432,500		1	\$432,500	1

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25C) Cape Coral

Market Defined Sold Date	Cape Coral Only (Multiple Items)					
<b>Column Labels</b>						
	<b>Closed Volume</b>		<b>Closed Units</b>		<b>Total Closed Volume</b>	<b>Total Closed Units</b>
Win Realty, LLC	\$426,000		2		\$426,000	2
Records Results! Inc		\$424,000		2	\$424,000	2
Just Right Realty Company	\$420,000		1		\$420,000	1
Pink Shell Realty LLC	\$420,000		2		\$420,000	2
Pelican's Nest Realty Services		\$415,000		1	\$415,000	1
CC Houses	\$413,900		2		\$413,900	2
Royal Realty of SW FL., Inc.	\$205,000	\$205,000	1	1	\$410,000	2
MGR Realty Services, Inc.		\$405,000		1	\$405,000	1
Steves Property Group LLC	\$403,000		2		\$403,000	2
Royal Palm Realty of SW Florida LLC	\$402,500		1		\$402,500	1
Windsor Realty LLC	\$175,900	\$225,500	1	1	\$401,400	2
Rawlings Realty, Inc	\$400,000		1		\$400,000	1
Banyan Realty	\$398,000		2		\$398,000	2
Boca Executive Realty LLC		\$398,000		1	\$398,000	1
Realty 5000	\$395,000		1		\$395,000	1
Vesteva Real Estate		\$395,000		1	\$395,000	1
Douglas Realty & Development	\$394,900		2		\$394,900	2
Sun Realty	\$391,900		2		\$391,900	2
Realty Group of SW Florida Inc		\$390,000		2	\$390,000	2
Holiday & More Corporation	\$390,000		1		\$390,000	1
Int'l Management Group Inc	\$190,000	\$192,500	1	1	\$382,500	2
RE/MAX Affinity Mercato		\$370,000		1	\$370,000	1
Realty Resource Group Inc	\$229,775	\$140,000	2	1	\$369,775	3
EJ Realty & Financial Services	\$367,900		1		\$367,900	1
Burnt Store Marina Realty Grp	\$365,000		1		\$365,000	1

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25C) Cape Coral

Market Defined Sold Date	Cape Coral Only (Multiple Items)					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
Premier Realty Homes of SW FL	\$365,000		1		\$365,000	1
SWFL Life Realty LLC		\$363,990		2	\$363,990	2
Gulf Coast Real Estate	\$355,000		1		\$355,000	1
Coldwell Banker Preferred Prop	\$207,500	\$145,000	1	1	\$352,500	2
Priceless Realty Tony Price an	\$350,000		1		\$350,000	1
Uriami Realty LLC	\$174,000	\$174,000	1	1	\$348,000	2
Bartomeo Realty		\$346,500		2	\$346,500	2
Home Rental Syst. of FL Inc.	\$338,000		1		\$338,000	1
Rushin Realty		\$330,000		1	\$330,000	1
Florida Investors Property Management		\$329,000		1	\$329,000	1
Florida's Realty LLC	\$327,500		2		\$327,500	2
TSD Realty		\$322,000		1	\$322,000	1
ProporTee.com		\$309,000		1	\$309,000	1
Sellstate on the Beach		\$305,000		1	\$305,000	1
JBP Management LLC	\$305,000		1		\$305,000	1
SW Florida Global Real Estate	\$300,000		1		\$300,000	1
Edwards & CO		\$299,000		1	\$299,000	1
Home Hunters USA, Inc	\$295,000		1		\$295,000	1
Zero In Real Estate LLC	\$147,000	\$147,000	1	1	\$294,000	2
Harbour Shores Realty		\$290,000		1	\$290,000	1
Wonderland Realty Inc	\$145,000	\$145,000	1	1	\$290,000	2
JM Realty		\$288,000		1	\$288,000	1
Gratia Group Realty Inc		\$283,000		2	\$283,000	2
Weichert Realtors Agency ONE		\$282,500		1	\$282,500	1
In Florida Properties, Inc		\$282,500		1	\$282,500	1

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25C) Cape Coral

Market Defined Sold Date	Cape Coral Only (Multiple Items)				
<b>Column Labels</b>					
	<b>Closed Volume</b>		<b>Closed Units</b>	<b>Total Closed Volume</b>	<b>Total Closed Units</b>
Blue Sky Builders & Realty	\$282,500		1	\$282,500	1
Sharp Homes Realty		\$279,900		\$279,900	1
Real Deal Realty and Property		\$275,000		\$275,000	1
Gulflife Realty	\$274,900		1	\$274,900	1
RE/MAX Sundance Realty II		\$274,900		\$274,900	1
Mega Realty International, Inc	\$135,000	\$135,000	1	\$270,000	2
Florida Homes Realty Group	\$265,000		1	\$265,000	1
Hess Realty & Development Corp	\$265,000		1	\$265,000	1
Maxim Properties Inc	\$259,900		1	\$259,900	1
Steelbridge Realty LLC	\$256,000		1	\$256,000	1
RYW Properties		\$255,000		\$255,000	1
Kelly Cove Realty Inc		\$253,250		\$253,250	1
Hohman Properties		\$252,500		\$252,500	1
Weichert Realtors Yates & Assoc.	\$251,500		1	\$251,500	1
Far Florida		\$250,000		\$250,000	1
Robin L Corsentino Realty	\$249,750		1	\$249,750	1
Michael James Montes, Broker		\$240,000		\$240,000	1
Beattie Signature Homes, Inc	\$240,000		1	\$240,000	1
Wunsch Realty Inc	\$240,000		1	\$240,000	1
Florida Westshore Realty Inc		\$237,300		\$237,300	1
Re/Max Gulf Coast Realty		\$235,000		\$235,000	1
RL Nardi & Associates, Inc.	\$234,000		1	\$234,000	1
Main Street Renewal LLC	\$230,000		1	\$230,000	1
William Morgan Real Estate LLC		\$229,800		\$229,800	1
Florida's 1st Choice Realty		\$229,000		\$229,000	1

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25C) Cape Coral

Market Defined Sold Date	Cape Coral Only (Multiple Items)				
<b>Column Labels</b>					
	<b>Closed Volume</b>		<b>Closed Units</b>	<b>Total Closed Volume</b>	<b>Total Closed Units</b>
Suncoast Realty Solutions,LLC		\$228,888	1	\$228,888	1
Robert Slack Fine Homes LLC		\$228,000	1	\$228,000	1
Loffreno Real Estate, Inc.	\$225,000		1	\$225,000	1
Park Shore Gulf Shore Realty	\$225,000		1	\$225,000	1
Lehigh Real Estate & Land Corp	\$224,000		1	\$224,000	1
Pine Island Realty Inc		\$222,000	1	\$222,000	1
DIY Home Sale Services		\$219,000	1	\$219,000	1
Allison James Estates and Home	\$219,000		1	\$219,000	1
Jo Hardwick Realty Inc		\$217,000	1	\$217,000	1
Creative Realty LLC	\$215,000		1	\$215,000	1
MTM Real Estate Corp.	\$211,500		1	\$211,500	1
Venture Realty & Investments	\$208,500		1	\$208,500	1
Stopa LLC		\$208,000	1	\$208,000	1
Wentworth Realty Group		\$207,500	1	\$207,500	1
Global Luxury Realty LLC		\$205,630	1	\$205,630	1
Sun Royal Realty Inc	\$205,000		1	\$205,000	1
Waterside Custom Homes of SWFL	\$202,900		1	\$202,900	1
DecoNova International Realty		\$200,000	1	\$200,000	1
Timothy R Kistel PA	\$200,000		1	\$200,000	1
Royal Real Estate Florida Inc		\$199,000	1	\$199,000	1
Paradise Exclusive Inc	\$195,000		1	\$195,000	1
SWFL Real Estate Experts	\$190,000		1	\$190,000	1
Ancar Realty and Management LLC		\$184,990	1	\$184,990	1
Rome International Realty		\$182,900	1	\$182,900	1
Allcape Realty, Inc.	\$182,900		1	\$182,900	1

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25C) Cape Coral

Market Defined Sold Date	Cape Coral Only (Multiple Items)				
<b>Column Labels</b>					
	<b>Closed Volume</b>		<b>Closed Units</b>	<b>Total Closed Volume</b>	<b>Total Closed Units</b>
The K Company Realty LLC		\$179,500	1	\$179,500	1
Michael Saunders & Company	\$179,500		1	\$179,500	1
A Plus Realty		\$179,000	1	\$179,000	1
Malt Realty & Dev. Co.	\$179,000		1	\$179,000	1
Brokers Best Realty LLC		\$175,000	1	\$175,000	1
Waterside Villas Realty Inc	\$173,500		1	\$173,500	1
Brighton Realty & Management L		\$169,900	1	\$169,900	1
Visuna Realty		\$169,000	1	\$169,000	1
Results Real Estate Inc	\$169,000		1	\$169,000	1
100 Pro Realty LLC		\$168,000	1	\$168,000	1
South Seas Sanibel & Captiva		\$167,000	1	\$167,000	1
Ordonez Realty LLC		\$165,000	1	\$165,000	1
STS Realty Group	\$162,000		1	\$162,000	1
Pro-Care Realty LLC	\$160,000		1	\$160,000	1
Hashtag Real Estate LLC		\$160,000	1	\$160,000	1
List In MLS Realty, LLC	\$159,500		1	\$159,500	1
Diamonds Real Estate Inc	\$155,000		1	\$155,000	1
Pricepoint Realty, LLC	\$154,747		1	\$154,747	1
Summit Crest Real Estate LLC		\$154,747	1	\$154,747	1
West Coast Realty Inc	\$153,000		1	\$153,000	1
Delgado Realty Group, LLC		\$152,990	1	\$152,990	1
William Raveis-Florida LLC	\$152,000		1	\$152,000	1
Realty World-C Bagans 1st		\$152,000	1	\$152,000	1
Re/Max Palm Realty	\$140,000		1	\$140,000	1
Investor Friendly Property	\$140,000		1	\$140,000	1

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25C) Cape Coral

Market Defined Sold Date	Cape Coral Only (Multiple Items)				
<b>Column Labels</b>					
	<b>Closed Volume</b>		<b>Closed Units</b>	<b>Total Closed Volume</b>	<b>Total Closed Units</b>
Premier Properties Florida		\$140,000	1	\$140,000	1
Broadway Realty & Management I		\$130,000	1	\$130,000	1
RealtyLogic	\$125,000		1	\$125,000	1
TechVenture Real Estate	\$120,000		1	\$120,000	1
Florida Real Estate Connection		\$119,000	1	\$119,000	1
Sunlit Realty, LLC		\$118,000	1	\$118,000	1
Lee County Realty, Inc.	\$108,000		1	\$108,000	1
Worthit Realty, LLC	\$106,500		1	\$106,500	1
CD Real Estate of SWFL LLC	\$95,000		1	\$95,000	1
Shore Line Realty & Associates		\$95,000	1	\$95,000	1
Clause Real Estate, Inc.		\$85,000	1	\$85,000	1
Bay Vision Realty		\$50,000	1	\$50,000	1
<b>Grand Total</b>	<b>\$191,698,218</b>	<b>\$191,698,218</b>	<b>693 693</b>	<b>\$383,396,436</b>	<b>1386</b>

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25D) Sanibel-Captiva

Market Defined Sold Date	Sanibel-Captiva Only (Multiple Items)						
Row Labels	Column Labels Closed Volume		Closed Units		Total Closed Volume	Total Closed Units	
	L	S	L	S			
Royal Shell Real Estate, Inc.	\$9,366,500	\$16,720,000	9	11	\$26,086,500		20
John Naumann & Associates	\$7,145,000	\$10,784,000	3	7	\$17,929,000		10
VIP Realty Group, Inc.	\$7,424,500	\$2,607,000	9	3	\$10,031,500		12
Kingfisher Real Estate, Inc.	\$4,619,000	\$1,939,000	6	2	\$6,558,000		8
John R. Wood Properties	\$6,450,000		1		\$6,450,000		1
Pfeifer Realty Group LLC	\$3,615,500	\$2,750,500	4	4	\$6,366,000		8
Premier Sotheby's Int'l Realty		\$2,380,000		2	\$2,380,000		2
RE/MAX of The Islands	\$850,000	\$1,100,000	1	1	\$1,950,000		2
McCullion & McCullion		\$1,350,000		2	\$1,350,000		2
South Seas Sanibel & Captiva	\$720,000	\$420,000	1	1	\$1,140,000		2
Morris Williams Realty		\$1,025,000		1	\$1,025,000		1
John Gee & Company, Inc.	\$1,000,000		1		\$1,000,000		1
Keller Williams Elite Realty	\$900,000		1		\$900,000		1
Resort Properties Internationa	\$370,000	\$370,000	1	1	\$740,000		2
Trump International Realty	\$725,000		1		\$725,000		1
Realmark Realty Partners LLC		\$720,000		1	\$720,000		1
SanibelSusan Realty Associates		\$585,000		1	\$585,000		1
Domain Realty.com LLC		\$435,000		1	\$435,000		1
<b>Grand Total</b>	<b>\$43,185,500</b>	<b>\$43,185,500</b>	<b>38</b>	<b>38</b>	<b>\$86,371,000</b>		<b>76</b>

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25E) Fort Myers Beach

Market Defined	Fort Myers Beach Only						
Sold Date	(Multiple Items)						
	<b>Column Labels</b>		<b>Closed Units</b>		<b>Total Closed Volume</b>		<b>Total Closed Units</b>
<b>Row Labels</b>	<b>L</b>	<b>S</b>	<b>L</b>	<b>S</b>			
Premiere Plus Realty Co.	\$1,982,000	\$6,813,250	4	14	\$8,795,250		18
Lahaina Realty	\$6,631,000	\$2,149,500	13	5	\$8,780,500		18
Loffreno Real Estate, Inc.	\$2,373,300	\$1,882,050	6	6	\$4,255,350		12
Coldwell Banker Residential Re	\$1,669,000	\$693,000	4	2	\$2,362,000		6
Starfish Realty, Inc.	\$1,035,000	\$1,145,000	2	2	\$2,180,000		4
Nesbit Real Estate, Inc.	\$1,102,000	\$840,000	3	2	\$1,942,000		5
John R. Wood Properties	\$985,500	\$950,000	3	1	\$1,935,500		4
Keller Williams Realty Fort Myers	\$675,000	\$1,043,000	1	2	\$1,718,000		3
Sunstream Realty, LLC	\$870,000	\$650,000	2	2	\$1,520,000		4
Paradise Realty of SW FL LLC	\$675,000	\$675,000	1	1	\$1,350,000		2
Premier Sotheby's Int'l Realty		\$1,295,000		1	\$1,295,000		1
Fort Myers Beach Realty	\$880,000	\$350,000	2	1	\$1,230,000		3
Century 21 TriPower Realty	\$499,900	\$499,900	1	1	\$999,800		2
Keller Williams Elite Realty	\$961,000		2		\$961,000		2
Sunset Coast Realty	\$950,000		1		\$950,000		1
Century 21 Tri Power Realty	\$670,000	\$265,000	2	1	\$935,000		3
Sellstate on the Beach	\$907,000		2		\$907,000		2
Professional Advantage Realty	\$390,000	\$390,000	1	1	\$780,000		2
Experience Real Estate Group	\$298,550	\$439,000	1	1	\$737,550		2
Gulf Coast Realty Network	\$653,000		1		\$653,000		1
Sellstate Achievers Realty Net		\$653,000		1	\$653,000		1
Market America Realty Network	\$629,000		1		\$629,000		1
Royal Shell Real Estate, Inc.	\$305,000	\$305,000	1	1	\$610,000		2
McCullion & McCullion		\$530,000		1	\$530,000		1

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25E) Fort Myers Beach

Market Defined	Fort Myers Beach Only					
Sold Date	(Multiple Items)					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
Rawlings Realty, Inc		\$525,000		1	\$525,000	1
VIP Realty Group, Inc.		\$525,000		1	\$525,000	1
Zero In Real Estate LLC		\$510,500		1	\$510,500	1
Gulf Coast Realty LLC		\$498,000		1	\$498,000	1
Island Life Realty LLC	\$240,000	\$240,000		1 1	\$480,000	2
Signature Intl Premier Prop		\$390,000		1	\$390,000	1
Realty Group of SW Florida Inc		\$370,000		1	\$370,000	1
Re/Max Realty Partners		\$345,500		1	\$345,500	1
Maxim LLC		\$340,000		1	\$340,000	1
Realty World Florida		\$298,550		1	\$298,550	1
RE/MAX Realty Group		\$275,000		1	\$275,000	1
Keller Williams Lakewood Ranch	\$265,000			1	\$265,000	1
Florida Living Realty Group	\$239,000			1	\$239,000	1
<b>Grand Total</b>		<b>\$25,885,250</b>	<b>\$25,885,250</b>	<b>57 57</b>	<b>\$51,770,500</b>	<b>114</b>

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25F) Fort Myers

Market Defined	Fort Myers Only						
Sold Date	(Multiple Items)						
	Column Labels		Closed Units		Total Closed Volume	Total Closed Units	
Row Labels	L	S	L	S			
Premiere Plus Realty Co.	\$6,589,400	\$13,555,950	17	38	\$20,145,350		55
John R. Wood Properties	\$7,957,900	\$5,524,695	32	18	\$13,482,595		50
Berkshire Hathaway Florida	\$6,139,000	\$6,042,985	25	20	\$12,181,985		45
Keller Williams Realty Fort Myers	\$6,385,700	\$5,670,850	25	22	\$12,056,550		47
VIP Realty Group, Inc.	\$5,812,150	\$6,236,500	20	18	\$12,048,650		38
RE/MAX Realty Group	\$6,126,300	\$5,055,800	26	17	\$11,182,100		43
Royal Shell Real Estate, Inc.	\$6,485,000	\$3,324,700	20	16	\$9,809,700		36
Coldwell Banker Residential Re	\$4,184,700	\$5,266,165	19	23	\$9,450,865		42
DR Horton Realty SW FL LLC	\$6,396,850	\$1,975,890	25	7	\$8,372,740		32
Premier Florida Realty of SWFL	\$3,347,300	\$4,887,400	11	10	\$8,234,700		21
Century 21 Sunbelt Realty, Inc	\$3,573,900	\$3,984,200	16	24	\$7,558,100		40
Cornerstone Coastal Properties	\$2,803,000	\$4,543,400	12	17	\$7,346,400		29
RE/MAX Realty Team	\$3,192,100	\$3,756,580	14	18	\$6,948,680		32
MVP Realty Associates LLC	\$2,132,300	\$4,724,595	10	23	\$6,856,895		33
Worthington Realty, Inc.	\$3,921,000	\$2,525,000	11	7	\$6,446,000		18
Right Choice Realty	\$3,126,500	\$2,416,500	14	10	\$5,543,000		24
Real Living Cypress Realty	\$2,210,200	\$3,106,140	8	12	\$5,316,340		20
Barclay Realty Group	\$2,516,500	\$2,637,500	8	12	\$5,154,000		20
Keller Williams Elite Realty	\$2,837,800	\$2,266,500	12	9	\$5,104,300		21
Non-MLS Office	\$700,000	\$4,080,165	1	20	\$4,780,165		21
Blue Gulf Realty LLC	\$2,138,250	\$2,360,000	7	6	\$4,498,250		13
Miromar Realty LLC	\$3,469,000	\$885,000	3	1	\$4,354,000		4
Equity Realty	\$388,300	\$3,840,000	2	17	\$4,228,300		19
Jones & Co Realty	\$2,207,865	\$2,015,865	11	10	\$4,223,730		21

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Market Defined Sold Date	Fort Myers Only (Multiple Items)						
Column Labels							
	Closed Volume		Closed Units		Total Closed Volume		Total Closed Units
Miloff Aubuchon Realty Group	\$1,857,500	\$2,117,250	2	7	\$3,974,750		9
Builders Services, Inc.	\$3,635,060		8		\$3,635,060		8
Neal Communities Realty, Inc.	\$2,411,734	\$1,016,098	7	3	\$3,427,832		10
Real Estate Prof of SWFL LLC	\$1,501,400	\$1,864,400	7	8	\$3,365,800		15
Lennar Realty Inc	\$3,177,195	\$180,000	13	1	\$3,357,195		14
NextHome Advisors	\$465,000	\$2,736,000	2	3	\$3,201,000		5
EXP Realty LLC	\$465,000	\$2,644,900	2	9	\$3,109,900		11
Starlink Realty, Inc	\$2,334,000	\$768,900	7	4	\$3,102,900		11
Keller Williams Realty Naples	\$1,847,000	\$1,110,000	6	2	\$2,957,000		8
John Naumann & Associates	\$1,664,000	\$1,233,000	5	4	\$2,897,000		9
Morris & Hunt Realty LLC	\$1,794,000	\$1,044,000	5	4	\$2,838,000		9
William Raveis-Florida LLC	\$2,553,000	\$199,000	2	1	\$2,752,000		3
Century 21 Selling Paradise	\$1,614,900	\$1,025,000	6	5	\$2,639,900		11
Realty Group of SW Florida Inc	\$315,500	\$2,269,000	2	8	\$2,584,500		10
Premier Sotheby's Int'l Realty	\$1,033,000	\$1,533,900	4	4	\$2,566,900		8
Kerri Theisen Realty, Inc	\$1,371,000	\$1,188,000	5	5	\$2,559,000		10
Palm Paradise Real Estate	\$910,000	\$1,573,000	3	8	\$2,483,000		11
McWilliams Buckley & Associate	\$1,164,000	\$1,300,000	4	4	\$2,464,000		8
Dina Marie Realty LLC	\$455,000	\$1,760,000	1	2	\$2,215,000		3
Banyan Realty	\$1,980,000	\$183,000	3	1	\$2,163,000		4
Boca Executive Realty LLC	\$981,000	\$1,174,000	3	3	\$2,155,000		6
Rawlings Realty, Inc	\$1,092,200	\$1,045,000	7	6	\$2,137,200		13
Sposen Realty & Development		\$2,119,400		2	\$2,119,400		2
Schooner Bay Realty, Inc.	\$795,000	\$1,322,290	1	4	\$2,117,290		5
Access Realty Group of SWFL	\$1,295,000	\$785,000	3	2	\$2,080,000		5

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<b>Column Labels</b>						
	<b>Closed Volume</b>		<b>Closed Units</b>		<b>Total Closed Volume</b>	<b>Total Closed Units</b>
Century 21 Tri Power Realty	\$1,062,500	\$1,012,001	5	4	\$2,074,501	9
Downing-Frye Realty, Inc.	\$429,900	\$1,602,335	2	6	\$2,032,235	8
Domain Realty.com LLC	\$532,000	\$1,457,900	2	6	\$1,989,900	8
Gulf Harbour Properties,LLC	\$1,059,000	\$852,500	3	4	\$1,911,500	7
Marc Joseph Realty	\$1,538,000	\$336,000	4	2	\$1,874,000	6
Traes Way	\$522,500	\$1,340,000	1	2	\$1,862,500	3
Linda Lamb & Company LLC	\$1,100,900	\$710,900	5	3	\$1,811,800	8
Market America Realty Network	\$590,000	\$1,191,000	2	5	\$1,781,000	7
Realty World Florida	\$359,500	\$1,345,000	1	3	\$1,704,500	4
Treeline Realty Corp	\$1,097,000	\$604,300	4	3	\$1,701,300	7
Wentworth Realty Group	\$1,070,000	\$629,000	5	2	\$1,699,000	7
SWFL Real Estate Experts	\$1,098,900	\$587,500	5	2	\$1,686,400	7
Rossman Realty Group	\$1,081,000	\$589,495	5	4	\$1,670,495	9
Waters Edge Real Estate LLC	\$1,156,000	\$460,985	4	2	\$1,616,985	6
BHHS Florida Realty	\$1,605,900		5		\$1,605,900	5
Alliance Realty Group	\$620,500	\$959,000	4	4	\$1,579,500	8
The New Home Spot Inc.	\$692,000	\$747,900	3	3	\$1,439,900	6
Sellstate Priority Realty	\$308,400	\$1,107,675	2	5	\$1,416,075	7
RE/MAX of The Islands		\$1,401,500		4	\$1,401,500	4
Exit Select Realty	\$364,000	\$990,500	2	3	\$1,354,500	5
Power Brokers Real Estate, Inc	\$815,000	\$520,000	1	1	\$1,335,000	2
James H Hayes Realty Inc	\$981,000	\$320,000	1	1	\$1,301,000	2
Sellstate Achievers Realty Net	\$1,184,900	\$100,000	4	1	\$1,284,900	5
Key Real Estate	\$466,000	\$781,000	2	3	\$1,247,000	5
Allison James Estates and Home	\$832,000	\$410,000	3	1	\$1,242,000	4

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Riverside Realty Group, LLC	\$701,000	\$520,000	3	3	\$1,221,000		6
Fathom Realty FL LLC		\$1,213,900		4	\$1,213,900		4
The Landings Realty, Inc.	\$594,000	\$606,900	2	2	\$1,200,900		4
Seven Lakes Realty, Inc.	\$463,500	\$723,500	4	6	\$1,187,000		10
McQuaid & Company LLC	\$187,500	\$980,735	1	3	\$1,168,235		4
Re/Max Realty Partners		\$1,088,900		6	\$1,088,900		6
Win Realty, LLC	\$390,900	\$689,900	2	4	\$1,080,800		6
Engel & Voelkers Olde Naples	\$1,064,000		2		\$1,064,000		2
Compass Florida LLC	\$727,500	\$325,000	2	2	\$1,052,500		4
Resort Harbour Properties LLC	\$773,500	\$278,500	2	1	\$1,052,000		3
Florida Complete Realty	\$808,000	\$238,500	3	2	\$1,046,500		5
Century 21 Gold Star Realty	\$810,000	\$215,000	4	1	\$1,025,000		5
The Forest Real Estate	\$581,000	\$411,000	3	2	\$992,000		5
The Sheridan Network.com Inc	\$594,990	\$395,000	2	1	\$989,990		3
Realty Rents and Sales, LLC	\$115,000	\$803,000	1	4	\$918,000		5
Amerivest Realty	\$916,500		3		\$916,500		3
Venture Realty & Investments	\$397,900	\$494,900	2	3	\$892,800		5
Century 21 TriPower Realty	\$444,000	\$434,000	2	2	\$878,000		4
ProporTee.com	\$521,000	\$340,000	2	1	\$861,000		3
Re/Max Trend	\$639,600	\$211,500	3	1	\$851,100		4
Swept Away Realty	\$459,600	\$390,000	3	1	\$849,600		4
Gulf Coast Realty Network	\$611,900	\$235,000	3	1	\$846,900		4
Golf Realty Group Inc	\$440,000	\$389,900	2	1	\$829,900		3
RE/MAX Sundance Realty II	\$418,000	\$400,000	2	1	\$818,000		3
Real Edge Real Estate Inc	\$474,500	\$322,000	3	2	\$796,500		5

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Redfin Corporation		\$792,000		2	\$792,000	2
Coastal Brokerage LLC	\$259,000	\$517,000	2	2	\$776,000	4
McNear Real Estate, LLC		\$775,000		1	\$775,000	1
Maxim LLC	\$596,400	\$167,900	4	2	\$764,300	6
My Realty Story	\$369,000	\$369,000	1	1	\$738,000	2
Island Life Realty LLC	\$260,000	\$446,000	1	2	\$706,000	3
Old Glory Realty	\$604,000	\$100,000	3	1	\$704,000	4
Hamilton-Franklin Realty LLC	\$467,000	\$225,000	1	1	\$692,000	2
Gulf Coast Realty LLC	\$229,000	\$440,000	1	2	\$669,000	3
Experience Real Estate Group	\$535,000	\$132,000	1	1	\$667,000	2
Emerald Realty of SW FL LLC	\$649,000		1		\$649,000	1
Re/MAX Radiance	\$285,975	\$360,000	2	1	\$645,975	3
Sovereign Real Estate Group		\$640,000		3	\$640,000	3
Sunstream Realty, LLC	\$385,500	\$228,000	2	1	\$613,500	3
List In MLS Realty, LLC	\$610,000		3		\$610,000	3
Absolute Equity Realty Group L		\$588,600		4	\$588,600	4
RE/MAX Dream	\$285,500	\$290,000	2	1	\$575,500	3
Coastal Living Realty Inc		\$563,000		2	\$563,000	2
Suncoast Realty Solutions, LLC		\$552,555		2	\$552,555	2
Results Real Estate Inc		\$550,000		1	\$550,000	1
My Florida Real Estate LLC		\$530,000		2	\$530,000	2
Brighton Realty & Management L	\$175,200	\$349,200	1	2	\$524,400	3
Priceless Realty, Inc.	\$360,000	\$160,000	2	1	\$520,000	3
Pfeifer Realty Group LLC		\$515,000		2	\$515,000	2
Colonial Palms Real Estate	\$348,500	\$165,000	2	1	\$513,500	3

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Kelly Cove Realty Inc		\$513,000		2	\$513,000	2
Gulf Pointe Properties	\$177,000	\$316,100	1	2	\$493,100	3
Malt Realty & Dev. Co.	\$359,900	\$129,900	3	1	\$489,800	4
Assist 2 Sell Partners Realty	\$162,760	\$320,000	1	1	\$482,760	2
Fort Myers Beach Realty	\$480,000		1		\$480,000	1
Re/Max Destination Realty	\$182,000	\$289,900	1	1	\$471,900	2
A-New-Leaf Realty	\$234,000	\$234,000	1	1	\$468,000	2
Sun Realty USA, Inc.	\$301,000	\$165,000	2	1	\$466,000	3
Greater Cape Realty, Inc	\$230,000	\$230,000	1	1	\$460,000	2
Luxury Real Estate Group		\$455,000		1	\$455,000	1
Sun Realty	\$437,900		2		\$437,900	2
Robert Slack Fine Homes LLC		\$434,500		2	\$434,500	2
Lehigh Real Estate & Land Corp	\$215,000	\$215,000	1	1	\$430,000	2
REV Realty LLC		\$429,000		1	\$429,000	1
Affluent Property Mgmt & RE, I		\$424,000		1	\$424,000	1
Safe Harbour Realty Inc	\$144,000	\$278,041	1	1	\$422,041	2
Morgan Weiss Realty	\$422,000		2		\$422,000	2
RYW Properties	\$420,000		2		\$420,000	2
Naples Realty Services, Inc.	\$420,000		1		\$420,000	1
United Real Estate Infinity		\$414,000		2	\$414,000	2
Sabella Realty Inc	\$142,000	\$269,300	2	1	\$411,300	3
McCullion & McCullion		\$410,000		1	\$410,000	1
Far Florida		\$408,395		1	\$408,395	1
DIY Home Sale Services	\$93,000	\$303,000	1	1	\$396,000	2
Ad Infinitum Realty & Consult	\$207,500	\$187,500	2	2	\$395,000	4

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Kevin Shelly Realty Inc.		\$390,000		1	\$390,000	1
Listed Realty LLC	\$381,000		2		\$381,000	2
Elite Florida Realty Inc	\$374,000		1		\$374,000	1
Engel & Volkers Fort Myers	\$370,000		1		\$370,000	1
Sun Coast Global, Inc.	\$370,000		3		\$370,000	3
Eventide Realty Services LLC	\$367,555		2		\$367,555	2
Villastate Realty	\$183,500	\$183,500	1	1	\$367,000	2
Zuckerman Realty Group	\$363,200		1		\$363,200	1
Broadway Realty & Management I	\$180,000	\$180,000	1	1	\$360,000	2
Universal Team Realty	\$350,001		1		\$350,001	1
The Landmark Group of S FL		\$350,000		1	\$350,000	1
Pink Shell Realty LLC	\$164,000	\$185,000	1	1	\$349,000	2
Brokers Best Realty LLC		\$343,000		2	\$343,000	2
Florida Local Real Estate LLC	\$338,000		2		\$338,000	2
Florida Westshore Realty Inc		\$330,900		3	\$330,900	3
Premiere Advantage Real Estate	\$228,000	\$100,000	1	1	\$328,000	2
Focus Real Estate	\$327,000		2		\$327,000	2
Flaherty Realty, P.A.	\$326,000		1		\$326,000	1
June Pekol Realty Inc		\$326,000		1	\$326,000	1
Rushin Realty		\$325,000		1	\$325,000	1
81 West Brokerage Services LLC	\$320,000		1		\$320,000	1
Lehigh Prof., Realty Serv., Inc	\$98,000	\$220,000	1	1	\$318,000	2
Pelican I Real Estate & Development, Inc	\$316,680		1		\$316,680	1
Florida Homes Realty Group	\$113,000	\$199,900	1	4	\$312,900	5
Pinnacle Property Group	\$306,000		1		\$306,000	1

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Cape Realty Inc	\$302,500		2		\$302,500	2
Re/Max Under The Sun		\$300,000		1	\$300,000	1
RealAmerica Realty Corporation	\$300,000		1		\$300,000	1
Country Club Rentals Inc	\$150,000	\$150,000	1	1	\$300,000	2
LVCC Real Estate Inc	\$70,000	\$229,000	1	2	\$299,000	3
Smart Realty of Florida PA	\$149,000	\$149,000	1	1	\$298,000	2
Creative Realty LLC	\$297,500		1		\$297,500	1
Luxury Properties LLC		\$295,000		1	\$295,000	1
Home Legacy Realty		\$292,500		1	\$292,500	1
Self Realty	\$290,000		1		\$290,000	1
Marquise Property Sales, LLC.	\$290,000		1		\$290,000	1
Keller Williams Peace River		\$290,000		1	\$290,000	1
Florida Home Realty Inc	\$290,000		1		\$290,000	1
Island Coast Realty, Inc	\$289,975		1		\$289,975	1
Real Estate by Barbour LLC	\$143,000	\$143,000	1	1	\$286,000	2
LocateHomes.com	\$140,950	\$140,950	1	1	\$281,900	2
Emmanuel Realty Corner	\$140,000	\$140,000	1	1	\$280,000	2
Elite Realty of SW FL		\$280,000		1	\$280,000	1
ADDvantage Real Estate Service	\$279,900		1		\$279,900	1
Sunset Coast Realty	\$277,000		1		\$277,000	1
Bartomeo Realty		\$273,000		1	\$273,000	1
Fischer Realty Int LLC		\$272,000		1	\$272,000	1
ListWithFreedom.com, Inc.	\$272,000		1		\$272,000	1
Xclusive Homes LLC		\$268,000		1	\$268,000	1
Sunrise Realty Network Inc	\$266,000		2		\$266,000	2

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Loffreno Real Estate, Inc.		\$263,500		2	\$263,500	2
Twin Metro Realty LLC	\$262,495		2		\$262,495	2
RE/MAX Affinity Mercato	\$100,000	\$150,000	1	1	\$250,000	2
World Realty Group Inc		\$249,900		1	\$249,900	1
Bayside Realty SWFL LLC		\$249,000		1	\$249,000	1
4 Seasons Realty LLC	\$120,000	\$128,000	1	1	\$248,000	2
Vista Group Realty	\$123,000	\$123,000	1	1	\$246,000	2
Weatherford Realty Group LLC		\$242,500		1	\$242,500	1
Naples Beach & Bay Realty Inc	\$238,000		1		\$238,000	1
Villa Realty Group, Inc.	\$237,400		1		\$237,400	1
The K Company Realty LLC	\$235,000		1		\$235,000	1
Compass Real Estate	\$235,000		1		\$235,000	1
Clause Real Estate, Inc.	\$85,000	\$150,000	1	1	\$235,000	2
Leslie Kinsey Realty LLC		\$234,000		1	\$234,000	1
Homebay Broker SE Inc	\$234,000		1		\$234,000	1
Taylor Morrison Realty of FL	\$229,000		1		\$229,000	1
Churchill Real Estate	\$228,000		1		\$228,000	1
Dream Homes Realty of Naples		\$228,000		1	\$228,000	1
Premier Prop of Lee Ctny, Inc.		\$227,000		1	\$227,000	1
JM Realty	\$227,000		1		\$227,000	1
Florida's Realty Specialists		\$225,000		1	\$225,000	1
CD Real Estate of SWFL LLC	\$225,000		1		\$225,000	1
Sonia Rios Realty		\$225,000		1	\$225,000	1
Beattie Signature Homes, Inc	\$220,000		1		\$220,000	1
Steelbridge Realty LLC	\$219,400		2		\$219,400	2

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Nautical Realty Group Inc		\$217,000	1	\$217,000	1
Preferred Properties Group Inc	\$216,000		1	\$216,000	1
Mayhugh Realty, Inc.	\$211,000		2	\$211,000	2
Paradise Realty of SW FL LLC		\$210,000	2	\$210,000	2
RWB Real Estate, Inc.	\$210,000		1	\$210,000	1
Sellstate Max Perform Realty		\$209,900	1	\$209,900	1
Rome International Realty		\$200,000	1	\$200,000	1
RMS Realty LLC		\$199,000	1	\$199,000	1
Florida Premier Real Estate	\$197,000		1	\$197,000	1
Easy Living Property Services		\$195,000	1	\$195,000	1
Waterfront Realty Group Inc	\$192,000		1	\$192,000	1
Diversified Real Estate Group	\$189,900		1	\$189,900	1
Mega Realty International, Inc	\$122,000	\$63,000	2	\$185,000	3
D. Rice Realty	\$183,000		1	\$183,000	1
Florida Gulf Realty Group, Inc		\$183,000	1	\$183,000	1
Horizon Homes Realty Corp		\$180,000	1	\$180,000	1
MA Rentals & Prop Mgmnt LLC	\$180,000		1	\$180,000	1
Coldwell Banker Preferred Prop	\$178,000		1	\$178,000	1
Saggio Realty, Inc	\$174,000		1	\$174,000	1
Edgewater Realty & Homes LLC		\$172,500	1	\$172,500	1
Select Real Estate	\$170,000		1	\$170,000	1
Sunrise Properties		\$170,000	1	\$170,000	1
Anchorlight Realty, LLC	\$169,000		1	\$169,000	1
River District Properties LLC	\$165,000		1	\$165,000	1
West Coast Realty Inc		\$165,000	1	\$165,000	1

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Main Street Renewal LLC		\$165,000		1	\$165,000	1
Steves Property Group LLC	\$165,000		2		\$165,000	2
Priceless Realty Tony Price an	\$159,000		1		\$159,000	1
Stephenberg Real Estate	\$78,000	\$78,000	1	1	\$156,000	2
Affinity Realty Group LLC		\$154,600		1	\$154,600	1
No Nonsense Real Estate PA		\$154,000		1	\$154,000	1
Signature Int'l Real Estate	\$152,500		1		\$152,500	1
Porter Davis Real Estate	\$152,000		1		\$152,000	1
Front Door Realty LLC	\$150,000		1		\$150,000	1
Bay Vision Realty		\$150,000		1	\$150,000	1
RealPro Realty LLC	\$150,000		1		\$150,000	1
Hayden Real Estate LLC		\$147,500		1	\$147,500	1
Coastal Realty SWFL	\$146,500		1		\$146,500	1
Mirimar Real Estate & Invest		\$146,000		1	\$146,000	1
Century 21 Birchwood Rlty, Inc		\$141,000		1	\$141,000	1
Hohman Properties		\$137,000		1	\$137,000	1
Complete Realty Solutions Inc.	\$130,000		1		\$130,000	1
Weichert Realtors Agency ONE		\$128,000		1	\$128,000	1
Reese Realty LLC		\$125,000		1	\$125,000	1
Right Now Realty	\$125,000		1		\$125,000	1
The Housing Connection	\$124,000		1		\$124,000	1
Records Results! Inc	\$122,000		1		\$122,000	1
STS Realty Group	\$118,000		1		\$118,000	1
Starling Realty Inc		\$116,000		1	\$116,000	1
Realty Associates of Cape Cora	\$105,000		1		\$105,000	1

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Market Defined Sold Date	Fort Myers Only (Multiple Items)				
<b>Column Labels</b>					
	<b>Closed Volume</b>		<b>Closed Units</b>	<b>Total Closed Volume</b>	<b>Total Closed Units</b>
Gulf Access Realty Inc		\$100,000	1	\$100,000	1
Lyons Real Estate Inc	\$100,000		2	\$100,000	2
Florida's 1st Choice Realty	\$100,000		1	\$100,000	1
MAKS Realty Inc		\$98,000	1	\$98,000	1
239 Pro Management Realty	\$95,000		1	\$95,000	1
Realmark Realty Partners LLC	\$95,000		1	\$95,000	1
Innova Real Estate Corp		\$95,000	1	\$95,000	1
Sunset Club Realty, LLC	\$90,000		1	\$90,000	1
Sellstate 5 Star Realty	\$72,000		1	\$72,000	1
Hashtag Real Estate LLC		\$72,000	1	\$72,000	1
Sellstate on the Beach	\$64,800		1	\$64,800	1
Sun Cap Gateway Realty		\$63,000	1	\$63,000	1
100% Real Estate, Inc.	\$60,000		1	\$60,000	1
Florida Living Realty Group		\$50,000	1	\$50,000	1
<b>Grand Total</b>	<b>\$193,853,185</b>	<b>\$193,853,185</b>	<b>744 744</b>	<b>\$387,706,370</b>	<b>1488</b>

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25G) Marco Island

Market Defined	Marco Island Only						
Sold Date	(Multiple Items)						
	<b>Column Labels</b>		<b>Closed Units</b>		<b>Total Closed Volume</b>		<b>Total Closed Units</b>
<b>Row Labels</b>	<b>L</b>	<b>S</b>	<b>L</b>	<b>S</b>			
Keller Williams Realty - Marco	\$15,793,400	\$25,125,000	13	21	\$40,918,400		34
Premier Sotheby's Int'l Realty	\$21,738,500	\$8,816,500	23	8	\$30,555,000		31
Premiere Plus Realty Co.	\$8,757,000	\$13,214,300	11	14	\$21,971,300		25
Re/Max Affinity Plus	\$10,798,500	\$4,782,000	10	6	\$15,580,500		16
Horizons by the Sea, INC	\$8,630,000	\$1,170,000	4	2	\$9,800,000		6
John R. Wood Properties	\$5,926,300	\$3,555,000	6	3	\$9,481,300		9
Coldwell Banker Residential Re	\$1,882,000	\$5,942,000	4	6	\$7,824,000		10
Anchor Real Estate	\$395,000	\$3,785,000	2	4	\$4,180,000		6
Non-MLS Office		\$3,702,000		3	\$3,702,000		3
Land & Sea Intl Realty		\$3,489,500		5	\$3,489,500		5
Marco Realty Associates LLC	\$1,350,000	\$1,825,000	1	2	\$3,175,000		3
Engel & Volkers Marco Island	\$1,300,000	\$689,900	1	1	\$1,989,900		2
Independent Brokers Realty	\$835,000	\$1,148,800	1	2	\$1,983,800		3
Gulf Coast Realty		\$1,947,000		3	\$1,947,000		3
Berkshire Hathaway Florida	\$1,030,000	\$658,000	2	2	\$1,688,000		4
Clausen Properties Inc	\$960,000	\$510,000	1	1	\$1,470,000		2
Rossman Realty Group		\$1,150,000		1	\$1,150,000		1
Gulfshore Realty Inc	\$992,500		1		\$992,500		1
MVP Realty Associates LLC	\$975,000		1		\$975,000		1
Results Realty Marco Island		\$960,000		1	\$960,000		1
Keller Williams Realty Naples	\$400,000	\$400,000	1	1	\$800,000		2
Liberty Real Estate Services		\$790,000		1	\$790,000		1
Sun Realty USA, Inc.		\$780,000		1	\$780,000		1
Assist 2 Sell Buyers & Sellers	\$210,000	\$520,000	1	1	\$730,000		2

SWFL Closed Transactions 2019 Report Workbook - YTD Company Ranking by Volume  
(25G) Marco Island

Market Defined	Marco Island Only					
Sold Date	(Multiple Items)					
Column Labels						
	Closed Volume		Closed Units		Total Closed Volume	Total Closed Units
Barrington-Grey Realty LLC	\$690,000		1		\$690,000	1
Access Realty Group of SWFL	\$689,900		1		\$689,900	1
Xclusive Homes LLC	\$672,000		1		\$672,000	1
Endless Summers Realty of SWFL		\$635,000		1	\$635,000	1
Allison James Estates and Home	\$297,150	\$297,150	1	1	\$594,300	2
Century 21 First Southern Trust	\$540,000		1		\$540,000	1
Manuela Realty	\$465,000		1		\$465,000	1
Harborview Realty Inc	\$415,000		1		\$415,000	1
Marco Island Real Estate.com	\$325,000		1		\$325,000	1
Downing-Frye Realty, Inc.		\$325,000		1	\$325,000	1
Raso Realty Inc	\$149,900		1		\$149,900	1
<b>Grand Total</b>	<b>\$86,217,150</b>	<b>\$86,217,150</b>	<b>92</b>	<b>92</b>	<b>\$172,434,300</b>	<b>184</b>