

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed NA-BN-ES Company Volume Ranking By Sub-Market

(13) NA-BN-ES Sub-Market

SW Florida Sold Date	(Multiple Items)								
	(Multiple Items)								
	Column Labels								
Row Labels	Closed Units	Closed Volume		Total Closed Units	Total Closed Volume				
	L	S	L	S					
Bonita Estero Markets Only									
John R. Wood Properties	68	85	\$	30,071,499	\$	37,293,310	153	\$	67,364,809
Royal Shell Real Estate, Inc.	46	41	\$	28,368,400	\$	21,050,749	87	\$	49,419,149
Coldwell Banker Residential Re	29	24	\$	29,960,400	\$	15,225,335	53	\$	45,185,735
Downing-Frye Realty, Inc.	66	48	\$	23,580,400	\$	18,146,800	114	\$	41,727,200
MVP Realty Associates LLC	46	52	\$	14,447,000	\$	20,232,650	98	\$	34,679,650
Keller Williams Elite Realty	48	36	\$	19,242,500	\$	14,088,400	84	\$	33,330,900
Premier Sotheby's Int'l Realty	27	20	\$	11,287,400	\$	21,810,400	47	\$	33,097,800
Premiere Plus Realty Co.	43	48	\$	13,637,550	\$	14,914,530	91	\$	28,552,080
Berkshire Hathaway Florida	25	23	\$	10,763,500	\$	8,473,900	48	\$	19,237,400
Realty World Florida	28	16	\$	11,630,000	\$	7,149,000	44	\$	18,779,000
Engel & Voelkers Olde Naples	13	9	\$	9,073,400	\$	8,765,000	22	\$	17,838,400
Barry DeNicola Realty, Inc.	1	1	\$	6,750,000	\$	6,750,000	2	\$	13,500,000
Domain Realty.com LLC	16	26	\$	4,622,700	\$	7,285,950	42	\$	11,908,650
Ronto Realty	3	3	\$	5,315,000	\$	5,315,000	6	\$	10,630,000
The Dellatore Group	2	11	\$	572,900	\$	5,851,500	13	\$	6,424,400
Non-MLS Office	1	16	\$	540,000	\$	5,522,134	17	\$	6,062,134
Lennar Realty Inc	11	1	\$	5,144,295	\$	650,000	12	\$	5,794,295
West Bay Realty Inc.	3	1	\$	3,827,000	\$	1,669,000	4	\$	5,496,000
Amerivest Realty	7	11	\$	1,814,000	\$	3,359,628	18	\$	5,173,628
Elite Realty of SW FL	8	5	\$	2,793,000	\$	1,904,500	13	\$	4,697,500
Keller Williams Realty Naples	5	8	\$	1,880,535	\$	2,620,500	13	\$	4,501,035
William Raveis-Florida LLC	4	2	\$	2,705,000	\$	1,494,900	6	\$	4,199,900
Kevin Shelly Realty Inc.	2	5	\$	1,207,500	\$	2,470,500	7	\$	3,678,000
Waterfront Realty Group Inc	2	7	\$	792,900	\$	2,876,500	9	\$	3,669,400
Sun Realty	6	5	\$	1,730,000	\$	1,702,400	11	\$	3,432,400
DR Horton Realty SW FL LLC	12		\$	3,333,210			12	\$	3,333,210
Keller Williams Realty Fort Myers	3	5	\$	1,020,911	\$	2,088,000	8	\$	3,108,911
Robert Slack Fine Homes LLC		5			\$	3,057,500	5	\$	3,057,500

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	Closed Units						
Lehigh Real Estate & Land Corp	3	5	\$ 1,365,000	\$ 1,682,500	8	\$ 3,047,500	
RE/MAX Realty Group	4	8	\$ 1,002,500	\$ 2,019,523	12	\$ 3,022,023	
Equity Realty	2	5	\$ 664,000	\$ 2,199,000	7	\$ 2,863,000	
Mayr & Company Realty LLC	1	2	\$ 417,000	\$ 2,360,000	3	\$ 2,777,000	
Sun Realty USA, Inc.	3	2	\$ 1,497,500	\$ 874,000	5	\$ 2,371,500	
Sterling Property Servs Realty	2	4	\$ 772,500	\$ 1,552,400	6	\$ 2,324,900	
Naples Realty Services, Inc.	3	4	\$ 1,229,000	\$ 1,093,500	7	\$ 2,322,500	
Engel & Voelkers Bonita-Estero	3	3	\$ 1,028,000	\$ 1,280,000	6	\$ 2,308,000	
Builders Services, Inc.	5		\$ 2,205,734		5	\$ 2,205,734	
Key Real Estate	3	3	\$ 1,200,000	\$ 917,000	6	\$ 2,117,000	
RealPro Realty LLC	6	1	\$ 1,553,000	\$ 515,000	7	\$ 2,068,000	
Express Realty of SW Florida	5	2	\$ 1,461,395	\$ 561,000	7	\$ 2,022,395	
Jones & Co Realty	3	4	\$ 692,500	\$ 1,319,000	7	\$ 2,011,500	
Maxim LLC	3	4	\$ 960,500	\$ 1,033,000	7	\$ 1,993,500	
Boca Executive Realty LLC	1	5	\$ 304,500	\$ 1,603,500	6	\$ 1,908,000	
RE/MAX Realty Team	2	4	\$ 429,500	\$ 1,453,700	6	\$ 1,883,200	
Realty Group of SW Florida Inc	3	2	\$ 1,113,000	\$ 711,000	5	\$ 1,824,000	
Right Choice Realty	4	3	\$ 1,037,500	\$ 734,500	7	\$ 1,772,000	
Hunters Ridge Realty Co.	3	4	\$ 787,500	\$ 967,500	7	\$ 1,755,000	
Starfish Realty, Inc.	2	3	\$ 605,000	\$ 1,135,000	5	\$ 1,740,000	
Compass Florida Naples	3	4	\$ 609,000	\$ 1,126,000	7	\$ 1,735,000	
The Sheridan Network.com Inc	5		\$ 1,717,900		5	\$ 1,717,900	
Starlink Realty, Inc	1	3	\$ 540,000	\$ 936,000	4	\$ 1,476,000	
Cornerstone Coastal Properties	2	1	\$ 1,155,000	\$ 315,000	3	\$ 1,470,000	
Taylor Morrison Realty of FL	2	1	\$ 955,000	\$ 490,000	3	\$ 1,445,000	
ListWithFreedom.com, Inc.	2	1	\$ 890,000	\$ 500,000	3	\$ 1,390,000	
VIP Realty Group, Inc.	2	2	\$ 652,500	\$ 699,911	4	\$ 1,352,411	
Eister & Company, Inc	3	1	\$ 1,009,900	\$ 325,900	4	\$ 1,335,800	
EXP Realty LLC	1	4	\$ 159,900	\$ 1,163,000	5	\$ 1,322,900	
Century 21 Sunbelt Realty, Inc	2	3	\$ 473,000	\$ 825,000	5	\$ 1,298,000	

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	Column Labels						
	Closed Units		Closed Volume		Total Closed Units		Total Closed Volume
Real Living Cypress Realty		2	\$ 1,075,000		2	\$ 1,075,000	
Xclusive Homes LLC	1	3	\$ 235,000	\$ 819,560	4	\$ 1,054,560	
Independent Brokers Realty	1	1	\$ 820,000	\$ 220,500	2	\$ 1,040,500	
Re/MAX Radiance	2	2	\$ 513,000	\$ 498,000	4	\$ 1,011,000	
Sellstate Achievers Realty Net	1	3	\$ 322,000	\$ 669,500	4	\$ 991,500	
My Florida Real Estate LLC	3	1	\$ 716,000	\$ 259,000	4	\$ 975,000	
NextHome Advisors	1	1	\$ 480,000	\$ 480,000	2	\$ 960,000	
Posh International Properties	2		\$ 895,000		2	\$ 895,000	
Paradise Coast Property Team	1	2	\$ 232,500	\$ 542,500	3	\$ 775,000	
Igoe Realty, P.A.	1	1	\$ 385,000	\$ 385,000	2	\$ 770,000	
Bordeaux Investment Properties		1		\$ 769,000	1	\$ 769,000	
RE/MAX Realty Select	1	1	\$ 305,000	\$ 445,000	2	\$ 750,000	
Distinctive Property Group Inc	1		\$ 725,000		1	\$ 725,000	
Scavone Realty	1	1	\$ 355,000	\$ 355,000	2	\$ 710,000	
Sellstate Priority Realty	2		\$ 682,000		2	\$ 682,000	
4 Seasons Realty LLC	1	1	\$ 198,000	\$ 437,500	2	\$ 635,500	
Sky Coastal Realty LLC	3	1	\$ 470,500	\$ 158,500	4	\$ 629,000	
Century 21 Selling Paradise	1	2	\$ 254,900	\$ 372,000	3	\$ 626,900	
Select Real Estate	2	2	\$ 310,900	\$ 310,900	4	\$ 621,800	
Focus Real Estate	2		\$ 612,000		2	\$ 612,000	
Timothy R Kistel PA	1	1	\$ 300,000	\$ 300,000	2	\$ 600,000	
Naples Florida Luxury Realty	1		\$ 563,000		1	\$ 563,000	
Lahaina Realty	1	1	\$ 389,000	\$ 170,000	2	\$ 559,000	
Gulf Breeze Real Estate, LLC		1		\$ 545,000	1	\$ 545,000	
List In MLS Realty, LLC		1		\$ 540,000	1	\$ 540,000	
BHHS Florida Realty	1	1	\$ 213,000	\$ 325,000	2	\$ 538,000	
Legacy International Realty	2		\$ 531,000		2	\$ 531,000	
Coastal Brokerage LLC	1	1	\$ 265,000	\$ 265,000	2	\$ 530,000	
Waters Edge Real Estate LLC	1	1	\$ 174,000	\$ 355,000	2	\$ 529,000	
RE Marketing Consultants Inc		1		\$ 525,000	1	\$ 525,000	

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	Closed Units		Closed Volume		Total Closed Units	Total Closed Volume
Hayden Real Estate LLC	2		\$ 518,000		2	\$ 518,000
Siemienas Realty, LLC	1		\$ 500,000		1	\$ 500,000
Naples Realty International LL	1	1	\$ 250,000	\$ 250,000	2	\$ 500,000
Re/Max Action	2		\$ 498,000		2	\$ 498,000
The Monterosso REO Team	1		\$ 490,000		1	\$ 490,000
Sellstate on the Beach	1		\$ 475,000		1	\$ 475,000
Stewart Real Estate Company	1		\$ 465,000		1	\$ 465,000
Reese Realty LLC	2		\$ 463,000		2	\$ 463,000
Listsmart LLC	1		\$ 445,000		1	\$ 445,000
Schooner Bay Realty, Inc.	1		\$ 443,000		1	\$ 443,000
Sun Coast Global, Inc.	1		\$ 415,900		1	\$ 415,900
Islandwalk Real Estate Sales	1		\$ 410,000		1	\$ 410,000
Edgewater Realty & Homes LLC	2		\$ 408,850		2	\$ 408,850
Innova Real Estate Corp	1	1	\$ 192,500	\$ 192,500	2	\$ 385,000
Florida Complete Realty	1		\$ 375,000		1	\$ 375,000
Old Glory Realty	1		\$ 365,000		1	\$ 365,000
Scott Wolf Real Estate Service	1		\$ 345,000		1	\$ 345,000
C.J. Realty of SW FL, Inc.	1		\$ 345,000		1	\$ 345,000
TSD Realty	1		\$ 345,000		1	\$ 345,000
Nesbit Real Estate, Inc.	1		\$ 337,500		1	\$ 337,500
Caloosa Realty Group LLC	1		\$ 333,000		1	\$ 333,000
Nautical Realty Group Inc	1		\$ 332,500		1	\$ 332,500
Fidelity Florida Realty Corp	1		\$ 310,000		1	\$ 310,000
Sellstate 5 Star Realty	1		\$ 298,000		1	\$ 298,000
Twin Realty Inc.	1		\$ 295,000		1	\$ 295,000
Safe Harbour Realty Inc	1		\$ 288,000		1	\$ 288,000
Ordonez Realty LLC	1		\$ 285,000		1	\$ 285,000
Market America Realty Network	1		\$ 285,000		1	\$ 285,000
ACODI Realty	1		\$ 285,000		1	\$ 285,000
Redfin Corporation	1		\$ 285,000		1	\$ 285,000

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Biello Realty LLC	1	\$ 280,000		1	\$ 280,000
Coyne Realty Inc	1	\$ 279,000		1	\$ 279,000
Kunkle Realty, LLC	1	\$ 278,000		1	\$ 278,000
Asciutto Realty LLC	1	\$ 277,500		1	\$ 277,500
SWFL Imperial Realty LLC	1	\$ 275,000		1	\$ 275,000
RE/MAX Blue Skies	1	\$ 275,000		1	\$ 275,000
Marquise Property Sales, LLC.	1	\$ 272,000		1	\$ 272,000
Century 21 Tri Power Realty	1	\$ 270,000		1	\$ 270,000
Baybeach Realty	1	\$ 265,000		1	\$ 265,000
Bella Vita Realty, LLC	1	\$ 260,000		1	\$ 260,000
Germain Properties of Naples, LLC	1	\$ 250,000		1	\$ 250,000
Mathes Realty Inc	1	\$ 245,000		1	\$ 245,000
Anchor Realty of Naples	1	\$ 245,000		1	\$ 245,000
U S Prime Realty, LLC	1	\$ 241,000		1	\$ 241,000
Sandcastle Properties&Rlty LLC	1	\$ 240,000		1	\$ 240,000
Twin Metro Realty LLC	1	\$ 239,628		1	\$ 239,628
Crimaldi and Associates, LLC	1	\$ 238,000		1	\$ 238,000
Help-U-Sell Reed & Associates	1	\$ 235,000		1	\$ 235,000
Premier Realty Homes of SW FL	1	\$ 235,000		1	\$ 235,000
Results Real Estate Inc	1	\$ 230,523		1	\$ 230,523
Illustrated Properties Real Estate Inc.	1	\$ 225,000		1	\$ 225,000
Hudson Realty Executives LLC	1	\$ 218,000		1	\$ 218,000
Pollard & Hedrich Realty, Inc.	1	\$ 205,000		1	\$ 205,000
Home Legacy Realty	1	\$ 205,000		1	\$ 205,000
Coastal Realty SWFL	1	\$ 200,000		1	\$ 200,000
Ad Infinitum Realty & Consult	1	\$ 198,000		1	\$ 198,000
B & B Realty	1	\$ 196,900		1	\$ 196,900
In Florida Properties, Inc	1	\$ 196,900		1	\$ 196,900
Gulf Coast Elite Realty	1	\$ 195,000		1	\$ 195,000
Kingdom Realty Services LLC	1	\$ 194,000		1	\$ 194,000

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	Column Labels					
	Closed Units		Closed Volume		Total Closed Units	Total Closed Volume
Gulf Pointe Properties	1		\$ 190,000		1	\$ 190,000
Rossman Realty Group	1		\$ 180,000		1	\$ 180,000
Realty World-C Bagans 1st	1		\$ 178,900		1	\$ 178,900
Palm Paradise Real Estate	1		\$ 176,500		1	\$ 176,500
Fathom Realty FL LLC	1		\$ 175,000		1	\$ 175,000
Treeline Realty Corp	1		\$ 175,000		1	\$ 175,000
Platinum Real Estate	1		\$ 168,000		1	\$ 168,000
RMS Realty LLC	1		\$ 168,000		1	\$ 168,000
Kerri Theisen Realty, Inc	1		\$ 159,900		1	\$ 159,900
Sellstate Prime Realty	1		\$ 158,000		1	\$ 158,000
Barclay Realty Group	1		\$ 145,500		1	\$ 145,500
Far Florida	1		\$ 145,500		1	\$ 145,500
Porter Davis Real Estate	1		\$ 137,500		1	\$ 137,500
Premier Prop of Lee Ctny, Inc.	1		\$ 137,500		1	\$ 137,500
Re/Max Trend	1		\$ 137,500		1	\$ 137,500
Weichert Realtors Agency ONE	1		\$ 132,000		1	\$ 132,000
Century 21 TriPower Realty	1		\$ 127,200		1	\$ 127,200
Collier Realty & Management	1		\$ 123,750		1	\$ 123,750
Golf Life Properties, LLC	1		\$ 122,000		1	\$ 122,000
Carney Realty & Associates Inc	1		\$ 120,000		1	\$ 120,000
Your Naples Realty LLC	1		\$ 106,000		1	\$ 106,000
RE/MAX Affinity Mercato	1		\$ 97,000		1	\$ 97,000
Florida Homes Realty Group	1		\$ 97,000		1	\$ 97,000
Bonita Estero Markets Only Total	684	684	\$ 295,287,780	\$ 295,287,780	1368	\$ 590,575,560

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Column Labels							
	Closed Units		Closed Volume			Total Closed Units	Total Closed Volume
Naples Market Only							
John R. Wood Properties	265	216	\$ 243,034,029	\$ 173,414,194		481	\$ 416,448,223
Premier Sotheby's Int'l Realty	188	152	\$ 181,366,863	\$ 202,167,363		340	\$ 383,534,226
Downing-Frye Realty, Inc.	213	201	\$ 126,027,109	\$ 133,457,390		414	\$ 259,484,499
Premiere Plus Realty Co.	245	265	\$ 98,189,846	\$ 109,431,209		510	\$ 207,621,055
William Raveis-Florida LLC	55	55	\$ 74,159,000	\$ 85,758,750		110	\$ 159,917,750
Coldwell Banker Residential Re	119	77	\$ 73,787,799	\$ 58,384,763		196	\$ 132,172,562
MVP Realty Associates LLC	103	137	\$ 43,778,010	\$ 55,348,069		240	\$ 99,126,079
Gulf Coast International Prop	14	14	\$ 59,427,785	\$ 28,979,000		28	\$ 88,406,785
Berkshire Hathaway Florida	78	68	\$ 29,146,511	\$ 50,482,995		146	\$ 79,629,506
Amerivest Realty	37	52	\$ 16,005,500	\$ 27,993,465		89	\$ 43,998,965
Non-MLS Office	2	51	\$ 950,805	\$ 36,587,751		53	\$ 37,538,556
Compass Florida Naples	14	12	\$ 29,573,500	\$ 6,535,000		26	\$ 36,108,500
Barry DeNicola Realty, Inc.	7	3	\$ 32,340,000	\$ 3,430,000		10	\$ 35,770,000
Waterfront Realty Group Inc	27	38	\$ 14,204,750	\$ 19,195,750		65	\$ 33,400,500
Domain Realty.com LLC	16	41	\$ 5,583,972	\$ 18,877,702		57	\$ 24,461,674
Keller Williams Elite Realty	13	17	\$ 5,893,500	\$ 15,033,844		30	\$ 20,927,344
Keller Williams Realty Naples	26	29	\$ 10,449,550	\$ 9,871,256		55	\$ 20,320,806
Weekly Realty Group, LLC	3	4	\$ 8,020,000	\$ 9,445,000		7	\$ 17,465,000
Sun Realty	28	24	\$ 7,910,700	\$ 9,419,800		52	\$ 17,330,500
KE Talis Park Real Estate Co	6	6	\$ 7,841,288	\$ 7,454,100		12	\$ 15,295,388
McQuaid & Company LLC	6	10	\$ 8,194,500	\$ 6,089,000		16	\$ 14,283,500
Royal Shell Real Estate, Inc.	11	13	\$ 4,034,100	\$ 9,769,310		24	\$ 13,803,410
Equity Realty	6	28	\$ 1,944,000	\$ 11,698,500		34	\$ 13,642,500
Naples Realty Services, Inc.	9	12	\$ 6,816,500	\$ 6,820,625		21	\$ 13,637,125
Engel & Voelkers Olde Naples	6	6	\$ 5,834,500	\$ 6,933,900		12	\$ 12,768,400
DR Horton Realty SW FL LLC	22	5	\$ 9,549,101	\$ 2,384,150		27	\$ 11,933,251
RE/MAX Realty Select	19	11	\$ 5,829,499	\$ 5,858,500		30	\$ 11,687,999
Stock Realty, LLC	4	2	\$ 6,937,220	\$ 3,874,270		6	\$ 10,811,490
Quail West Realty	4		\$ 10,685,000			4	\$ 10,685,000

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Column Labels		Closed Units		Closed Volume		Total Closed Units	Total Closed Volume
Re/Max Affinity Plus	7	4	\$	4,388,000	\$	6,254,000	11 \$ 10,642,000
The Forrest Company Realty of Naples Inc	1	1	\$	5,125,000	\$	5,125,000	2 \$ 10,250,000
Mediterra Realty	3	1	\$	7,875,000	\$	2,100,000	4 \$ 9,975,000
Keller Williams Realty - Marco	16	16	\$	4,144,400	\$	5,625,490	32 \$ 9,769,890
West Shore Properties RE,MNGT	4	4	\$	4,797,500	\$	4,832,500	8 \$ 9,630,000
Realty World Florida	6	6	\$	6,882,500	\$	2,634,400	12 \$ 9,516,900
Xclusive Homes LLC	18	20	\$	4,578,400	\$	4,887,400	38 \$ 9,465,800
The Keyes Company/PSL	9	4	\$	6,466,760	\$	2,782,396	13 \$ 9,249,156
Taylor Morrison Realty of FL	14	2	\$	7,430,801	\$	1,600,000	16 \$ 9,030,801
EXP Realty LLC	11	11	\$	3,538,300	\$	5,425,500	22 \$ 8,963,800
Ashton Orlando Residential LLC	10	5	\$	6,043,175	\$	2,639,965	15 \$ 8,683,140
Florida Home Realty Inc	2	8	\$	1,550,000	\$	6,705,500	10 \$ 8,255,500
RE/MAX Affinity Mercato	13	10	\$	5,192,000	\$	2,774,400	23 \$ 7,966,400
Marcuzzo Real Estate	6	8	\$	2,302,000	\$	4,667,600	14 \$ 6,969,600
Opyt Realty Inc	1	21	\$	650,000	\$	6,297,700	22 \$ 6,947,700
Spina Realty Company		1			\$	6,450,000	1 \$ 6,450,000
Keller Williams Realty Fort Myers	2	5	\$	560,000	\$	5,705,000	7 \$ 6,265,000
Islandwalk Real Estate Sales	10	6	\$	3,662,500	\$	2,560,000	16 \$ 6,222,500
Arbor Trace Realty	5	7	\$	2,657,000	\$	3,532,000	12 \$ 6,189,000
Gulf Coast Properties Group	9	10	\$	2,931,750	\$	3,087,620	19 \$ 6,019,370
Robert Slack Fine Homes LLC		7			\$	5,775,400	7 \$ 5,775,400
Paradise Coast Property Team	8	12	\$	2,108,000	\$	3,655,000	20 \$ 5,763,000
Harborview Realty Inc	4	7	\$	1,547,000	\$	4,202,659	11 \$ 5,749,659
RE/MAX Blue Skies	6	7	\$	2,658,000	\$	3,006,500	13 \$ 5,664,500
Lennar Realty Inc	15			5,506,346			15 \$ 5,506,346
Florida Realty & Co.	1	1	\$	2,700,000	\$	2,700,000	2 \$ 5,400,000
L.H. Fleming & Company, Real Estate	4	4	\$	2,700,000	\$	2,686,500	8 \$ 5,386,500
Tropics Real Estate, LLC	6	9	\$	2,559,500	\$	2,739,950	15 \$ 5,299,450
Naples TBI Realty LLC	5	4	\$	2,953,935	\$	2,307,682	9 \$ 5,261,617
Express Realty of SW Florida	16	2	\$	4,666,725	\$	594,735	18 \$ 5,261,460

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Column Labels							
	Closed Units		Closed Volume		Total Closed Units		Total Closed Volume
Hamro & Associates LLC	7	11	\$ 2,030,900	\$	3,051,000	18	\$ 5,081,900
Builders Services, Inc.	12		\$ 4,846,273			12	\$ 4,846,273
A Plus Realty	3	14	\$ 985,500	\$	3,786,300	17	\$ 4,771,800
Naples Florida Luxury Realty	3	2	\$ 2,627,000	\$	1,950,000	5	\$ 4,577,000
Signature International Premier Properties	2	3	\$ 2,365,000	\$	2,135,000	5	\$ 4,500,000
Your Naples Realty LLC	5	6	\$ 2,480,000	\$	1,870,500	11	\$ 4,350,500
The Willis Group, LLC	2	1	\$ 3,550,000	\$	715,000	3	\$ 4,265,000
Barclay Realty Group	5	7	\$ 1,834,000	\$	2,356,000	12	\$ 4,190,000
Olde Naples Real Estate, Inc.	2	1	\$ 839,000	\$	3,300,000	3	\$ 4,139,000
Levitan Realty		2		\$	3,939,900	2	\$ 3,939,900
London Bay Realty, Inc.	1		\$ 3,800,000			1	\$ 3,800,000
Vineyards Realty Inc	3	3	\$ 1,864,900	\$	1,864,900	6	\$ 3,729,800
Hudson Realty Executives LLC	4	7	\$ 1,741,006	\$	1,942,990	11	\$ 3,683,996
Blue Heron Realty of Naples	8	8	\$ 1,639,500	\$	2,039,500	16	\$ 3,679,000
The Agency of SW Florida Inc		2		\$	3,639,900	2	\$ 3,639,900
Premier Property Management	7	4	\$ 2,236,900	\$	1,205,000	11	\$ 3,441,900
Gulf Breeze Real Estate, LLC	7	5	\$ 1,679,000	\$	1,738,440	12	\$ 3,417,440
Allison James Estates and Home	7	3	\$ 2,116,045	\$	1,247,000	10	\$ 3,363,045
Caine Premier Properties LLC	3	2	\$ 2,387,000	\$	949,000	5	\$ 3,336,000
Vineyards Properties Inc	6	2	\$ 2,405,250	\$	925,000	8	\$ 3,330,250
A.R.B.C. Rlty Of Sw Fl., Inc.	2		\$ 3,233,200			2	\$ 3,233,200
Saggio Realty, Inc	5	6	\$ 1,250,500	\$	1,962,000	11	\$ 3,212,500
Quail Communities Realty, Inc.	3	2	\$ 1,915,000	\$	1,245,000	5	\$ 3,160,000
Prime Location Brokers LLC	1	1	\$ 1,500,000	\$	1,500,000	2	\$ 3,000,000
Realty World, Top Producers Realty, Inc.	7	1	\$ 2,694,899	\$	293,000	8	\$ 2,987,899
LUX of Naples Corporation	2	1	\$ 1,560,000	\$	1,425,000	3	\$ 2,985,000
Re/Max Action	7		\$ 2,939,000			7	\$ 2,939,000
RE/MAX Realty Group	1	7	\$ 660,000	\$	2,225,775	8	\$ 2,885,775
Klein and Associates Realty Inc.		1		\$	2,860,000	1	\$ 2,860,000
Neapolitan Realty LLC		2		\$	2,854,000	2	\$ 2,854,000

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed NA-BN-ES Company Volume Ranking By Sub-Market

(13) NA-BN-ES Sub-Market

SW Florida	(Multiple Items)						
Sold Date	(Multiple Items)						
Column Labels							
	Closed Units		Closed Volume			Total Closed Units	Total Closed Volume
RealPro Realty LLC	4	6	\$ 878,000	\$	1,969,000	10	\$ 2,847,000
Kingdom Realty Services LLC	5	4	\$ 1,647,800	\$	1,197,750	9	\$ 2,845,550
Neal Communities Realty, Inc.	5	3	\$ 1,668,853	\$	1,063,853	8	\$ 2,732,706
Veronawalk Realty Inc	4	3	\$ 1,480,900	\$	1,225,900	7	\$ 2,706,800
Assist 2 Sell Buyers & Sellers	2	6	\$ 636,000	\$	1,904,100	8	\$ 2,540,100
BHHS Florida Realty	5		\$ 2,526,650			5	\$ 2,526,650
Independent Brokers Realty	3	3	\$ 750,500	\$	1,710,000	6	\$ 2,460,500
Port of the Islands Realty LLC	5	7	\$ 971,820	\$	1,478,820	12	\$ 2,450,640
Starling Realty Inc	3	6	\$ 732,750	\$	1,689,000	9	\$ 2,421,750
White Sands Realty	4	2	\$ 1,137,000	\$	1,270,000	6	\$ 2,407,000
ListWithFreedom.com, Inc.	3		\$ 2,365,000			3	\$ 2,365,000
World Realty Services, LLC		2		\$	2,357,900	2	\$ 2,357,900
Ruby Realty Company	1	5	\$ 220,000	\$	2,005,500	6	\$ 2,225,500
RL Nardi & Associates, Inc.	4	3	\$ 1,262,000	\$	955,000	7	\$ 2,217,000
Island Realty Marco	3	2	\$ 1,325,000	\$	800,000	5	\$ 2,125,000
Bud Coleman Associates Inc	1	1	\$ 575,000	\$	1,550,000	2	\$ 2,125,000
Engel & Voelkers Bonita-Estero		4		\$	2,011,000	4	\$ 2,011,000
Bartley Realty LLLP	2	2	\$ 889,900	\$	1,114,900	4	\$ 2,004,800
Sun Realty USA, Inc.	5	2	\$ 1,467,400	\$	520,000	7	\$ 1,987,400
David C. Brown Realty, Inc	5	6	\$ 904,000	\$	1,024,000	11	\$ 1,928,000
Homes and Land Brokers, Inc.	4	1	\$ 1,402,000	\$	472,000	5	\$ 1,874,000
Golf Life Properties, LLC		1		\$	1,850,000	1	\$ 1,850,000
Century 21 Selling Paradise	2	4	\$ 779,000	\$	1,064,000	6	\$ 1,843,000
Christopher Realty Inc	2	3	\$ 950,000	\$	885,000	5	\$ 1,835,000
Boca Executive Realty LLC	1	3	\$ 405,000	\$	1,399,500	4	\$ 1,804,500
Naples Real Estate Consultants	1	2	\$ 510,000	\$	1,285,000	3	\$ 1,795,000
Dream Homes Realty of Naples	1	6	\$ 226,850	\$	1,551,350	7	\$ 1,778,200
Wilson & Associates RE Inc	1	1	\$ 680,000	\$	1,085,000	2	\$ 1,765,000
Gulf Pointe Properties	3	2	\$ 1,050,000	\$	693,000	5	\$ 1,743,000
TMB Realty Inc	3	3	\$ 881,000	\$	835,000	6	\$ 1,716,000

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed NA-BN-ES Company Volume Ranking By Sub-Market

(13) NA-BN-ES Sub-Market

SW Florida Sold Date	(Multiple Items) (Multiple Items)						
Column Labels		Closed Units		Closed Volume		Total Closed Units	Total Closed Volume
Real Estate of South Florida	3	2	\$	1,000,000	\$	705,000	5 \$ 1,705,000
Stiles Sowers & Associates		1			\$	1,600,000	1 \$ 1,600,000
Kunkle Realty, LLC	2	5	\$	523,000	\$	1,071,400	7 \$ 1,594,400
Realhome Services and Solution	8		\$	1,586,755			8 \$ 1,586,755
VIP Realty Group, Inc.	3	2	\$	469,000	\$	1,090,900	5 \$ 1,559,900
SW Management & Realty LLC	1		\$	1,514,986			1 \$ 1,514,986
Faust Realty Group	3	2	\$	956,900	\$	549,800	5 \$ 1,506,700
Florida's Realty Specialists	2	2	\$	800,000	\$	678,000	4 \$ 1,478,000
Florida Golf Realty LLC	1	1	\$	1,350,000	\$	122,500	2 \$ 1,472,500
Illustrated Properties Real Estate Inc.	4		\$	1,469,000			4 \$ 1,469,000
Barefoot Beach Realty Inc		1			\$	1,427,500	1 \$ 1,427,500
BK Homes Realty		1			\$	1,408,495	1 \$ 1,408,495
Community Realty Associates	1		\$	1,402,875			1 \$ 1,402,875
Heights Realty & Investments	2	1	\$	1,147,000	\$	247,000	3 \$ 1,394,000
RE/MAX Realty Team	4	2	\$	859,999	\$	506,000	6 \$ 1,365,999
Century 21 Sunbelt Realty, Inc	2	2	\$	630,000	\$	715,000	4 \$ 1,345,000
Fischer Realty Int LLC		5			\$	1,344,500	5 \$ 1,344,500
Listing Gate Inc		1			\$	1,340,000	1 \$ 1,340,000
ANO Realty LLC	1	4	\$	282,950	\$	1,031,950	5 \$ 1,314,900
Naples Pro Realty	2	2	\$	570,000	\$	735,000	4 \$ 1,305,000
Florida Prime Realty, LLC	1	1	\$	260,000	\$	1,042,500	2 \$ 1,302,500
Re/Max Trend	1	1	\$	650,000	\$	650,000	2 \$ 1,300,000
U S Prime Realty, LLC	1	3	\$	257,900	\$	1,029,000	4 \$ 1,286,900
Bayview Realty of Florida	1	2	\$	160,000	\$	1,115,000	3 \$ 1,275,000
Starlink Realty, Inc	1	5	\$	287,000	\$	969,000	6 \$ 1,256,000
Current Real Estate & Mgmt Inc	2	1	\$	1,118,400	\$	132,500	3 \$ 1,250,900
Safe Harbor Real Estate Service	1	3	\$	390,000	\$	857,500	4 \$ 1,247,500
Saggio Realty Inc.		4			\$	1,242,999	4 \$ 1,242,999
McGarvey Realty Group, Inc	1		\$	1,225,000			1 \$ 1,225,000
Maxim LLC	1	1	\$	320,000	\$	900,000	2 \$ 1,220,000

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed NA-BN-ES Company Volume Ranking By Sub-Market

(13) NA-BN-ES Sub-Market

SW Florida Sold Date	(Multiple Items) (Multiple Items)						
Column Labels		Closed Units		Closed Volume		Total Closed Units	Total Closed Volume
Pinnacle Property Group	1	3	\$	305,000	\$	906,315	4 \$ 1,211,315
Ted Hofferber P A	4		\$	1,194,000			4 \$ 1,194,000
Twin Realty Inc.		2			\$	1,189,900	2 \$ 1,189,900
Schulz Realty LLC		2			\$	1,143,990	2 \$ 1,143,990
Gulf Region Realty	3		\$	1,140,450			3 \$ 1,140,450
Bayside Realty SWFL LLC	1	3	\$	235,000	\$	903,000	4 \$ 1,138,000
Imperial Realty of Naples Inc.	1	1	\$	430,000	\$	685,000	2 \$ 1,115,000
Thomas & French International Properties		2			\$	1,113,000	2 \$ 1,113,000
Land & Sea Intl Realty		3			\$	1,093,000	3 \$ 1,093,000
Pikus Realty PA	2	2	\$	559,400	\$	526,900	4 \$ 1,086,300
Staton Properties, LLC	3	1	\$	664,500	\$	378,500	4 \$ 1,043,000
Coffey Real Estate Services, Corp	3	3	\$	469,500	\$	538,500	6 \$ 1,008,000
Realty Group of SW Florida Inc	2	2	\$	579,000	\$	427,000	4 \$ 1,006,000
Palm Realty Group	1	1	\$	530,000	\$	475,000	2 \$ 1,005,000
Phoenix Homes Inc	1		\$	1,000,000			1 \$ 1,000,000
The Miano Group Realty LLC		3			\$	980,000	3 \$ 980,000
Beachwood Properties, Inc.	1	1	\$	480,000	\$	480,000	2 \$ 960,000
Blue Lighthouse Realty Inc	2		\$	960,000			2 \$ 960,000
Sunstream Realty, LLC	1	3	\$	270,000	\$	685,000	4 \$ 955,000
In Florida Properties, Inc	1		\$	950,000			1 \$ 950,000
Minker Properties	1		\$	912,500			1 \$ 912,500
McNeil Real Estate, Inc.	1	2	\$	279,000	\$	629,000	3 \$ 908,000
Pfeifer Realty Group LLC		2			\$	895,000	2 \$ 895,000
Tropical Paradise Realty Inc	1	1	\$	370,000	\$	515,000	2 \$ 885,000
Premier Realty Homes of SW FL	2		\$	875,500			2 \$ 875,500
Young Realty Group, Inc.	2		\$	847,000			2 \$ 847,000
Sellstate on 5th		3			\$	823,000	3 \$ 823,000
Diversified Real Estate Group	1	1	\$	540,000	\$	280,000	2 \$ 820,000
Naples Coastal Realty Inc	2		\$	810,000			2 \$ 810,000
Carrera Consulting Group Inter	1	2	\$	395,000	\$	410,155	3 \$ 805,155

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed NA-BN-ES Company Volume Ranking By Sub-Market

(13) NA-BN-ES Sub-Market

SW Florida	(Multiple Items)					
Sold Date	(Multiple Items)					
Column Labels						
	Closed Units		Closed Volume		Total Closed Units	Total Closed Volume
Premier Properties Florida		3	\$ 794,000		3	\$ 794,000
Safe Harbour Realty Inc	1	1	\$ 395,000	\$ 395,000	2	\$ 790,000
My Florida Real Estate LLC	1	1	\$ 375,000	\$ 410,000	2	\$ 785,000
Tec Realty LLC	2	1	\$ 485,000	\$ 300,000	3	\$ 785,000
XLN Realty LLC	1		\$ 782,000		1	\$ 782,000
Love Naples LLC	1	1	\$ 435,000	\$ 329,000	2	\$ 764,000
Bella Vita Realty, LLC	2		\$ 743,500		2	\$ 743,500
Clausen Properties Inc		1		\$ 720,000	1	\$ 720,000
United Real Estate Infinity	1	2	\$ 155,000	\$ 564,900	3	\$ 719,900
The Sheridan Network.com Inc	2		\$ 718,500		2	\$ 718,500
Hartford Realty LLC	1	1	\$ 272,600	\$ 439,000	2	\$ 711,600
Priceless Realty, Inc.	1	1	\$ 485,000	\$ 215,000	2	\$ 700,000
Pelican I Real Estate & Development, Inc	1		\$ 700,000		1	\$ 700,000
New Home Star Florida LLC	3		\$ 696,880		3	\$ 696,880
Realty Corp of Naples	1	1	\$ 380,000	\$ 307,000	2	\$ 687,000
Banyan Naples Realty Co		2		\$ 683,190	2	\$ 683,190
Redfin Corporation		2		\$ 675,000	2	\$ 675,000
CC Realty Services LLC	2		\$ 669,039		2	\$ 669,039
Phelps Realty Services	1	1	\$ 450,000	\$ 218,500	2	\$ 668,500
Bay Forest Real Estate Services, Inc.	1	1	\$ 332,500	\$ 332,500	2	\$ 665,000
RE/MAX Dream		2		\$ 660,000	2	\$ 660,000
ToastyinNaples.com Realty	2	1	\$ 478,500	\$ 178,000	3	\$ 656,500
Bar Investment Realty LLC	2		\$ 656,000		2	\$ 656,000
TJS Realty, Inc.	1		\$ 650,000		1	\$ 650,000
Results Realty Marco Island		2		\$ 646,420	2	\$ 646,420
TSD Realty	2	1	\$ 448,900	\$ 195,000	3	\$ 643,900
Real Estate Broker Direct Inc.	1	2	\$ 149,900	\$ 464,800	3	\$ 614,700
O.K. Realty Inc.	2		\$ 594,000		2	\$ 594,000
Platinum Real Estate	1	1	\$ 280,000	\$ 312,500	2	\$ 592,500
List In MLS Realty, LLC	1		\$ 586,000		1	\$ 586,000

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed NA-BN-ES Company Volume Ranking By Sub-Market

(13) NA-BN-ES Sub-Market

SW Florida Sold Date	(Multiple Items) (Multiple Items)					
Column Labels						
Closed Units		Closed Volume		Total Closed Units		Total Closed Volume
Collier Realty & Management		1		\$	575,000	1 \$ 575,000
Edgewater Realty & Homes LLC		2		\$	573,500	2 \$ 573,500
Asciutto Realty LLC	1	1	\$	180,000	\$ 386,000	2 \$ 566,000
Palm Paradise Real Estate		1		\$	565,000	1 \$ 565,000
Florida Global Professional	2		\$	555,000		2 \$ 555,000
Sellstate Sunseeker Realty		1		\$	554,235	1 \$ 554,235
Jones & Co Realty		2		\$	554,000	2 \$ 554,000
Tropical Home Realty LLC		3		\$	553,850	3 \$ 553,850
Naples Beach Realty	1	1	\$	350,000	\$ 203,000	2 \$ 553,000
Universe Realty Group, Inc	2		\$	549,900		2 \$ 549,900
SWFL Real Estate Experts	1		\$	544,500		1 \$ 544,500
Price Realty of Naples Inc	1		\$	539,900		1 \$ 539,900
My Realty Story	1	1	\$	267,000	\$ 267,000	2 \$ 534,000
Associates Real Estate Service	1		\$	530,000		1 \$ 530,000
Preview Naples Properties LLC	1	1	\$	260,000	\$ 260,000	2 \$ 520,000
Bristol Properties Intl LLC	1		\$	518,000		1 \$ 518,000
Benoit Properties Intl LLC	1	1	\$	259,000	\$ 259,000	2 \$ 518,000
Elite Realty of SW FL		1		\$	515,000	1 \$ 515,000
Help-U-Sell Reed & Associates	1	1	\$	197,000	\$ 310,000	2 \$ 507,000
81 West Brokerage Services LLC	1	1	\$	253,000	\$ 253,000	2 \$ 506,000
Signature Intl Premier Prop		1		\$	500,000	1 \$ 500,000
Gulf Coast Management Group LL	3		\$	465,000		3 \$ 465,000
Gulf Access Realty Inc		1		\$	450,000	1 \$ 450,000
Perrett Kennedy LLC		1		\$	449,000	1 \$ 449,000
Buy Coastal Real Estate		1		\$	445,000	1 \$ 445,000
Naples Trust Real Estate Servi		1		\$	432,420	1 \$ 432,420
Unique Properties of Naples, Inc.		1		\$	430,000	1 \$ 430,000
Vacation Property Mgmt Realty	1		\$	425,000		1 \$ 425,000
M.J. Duvekot Real Estate Services		1		\$	425,000	1 \$ 425,000
Gulf Gateway Realty, Inc.		1		\$	425,000	1 \$ 425,000

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed NA-BN-ES Company Volume Ranking By Sub-Market

(13) NA-BN-ES Sub-Market

SW Florida Sold Date	(Multiple Items)					
	(Multiple Items)					
Column Labels						
	Closed Units		Closed Volume		Total Closed Units	Total Closed Volume
Sellstate Priority Realty		1	\$ 418,000		1	\$ 418,000
Realty Executives Signature	1	1	\$ 286,000	\$ 130,000	2	\$ 416,000
Golden Realty & Management LLC	1		\$ 415,000		1	\$ 415,000
Twin Metro Realty LLC	1		\$ 405,000		1	\$ 405,000
Villastate Realty	1	1	\$ 198,000	\$ 198,000	2	\$ 396,000
Blue Beach Home,LLC	1		\$ 390,000		1	\$ 390,000
Adnoram Realty Corporation	1		\$ 379,625		1	\$ 379,625
Hovland, Inc.	2		\$ 367,500		2	\$ 367,500
Cash Flow Realty Inc		1		\$ 363,000	1	\$ 363,000
Naples Realty Group Incorporat		1		\$ 360,000	1	\$ 360,000
STS Realty Group		1		\$ 360,000	1	\$ 360,000
Fidelity Florida Realty Corp	1		\$ 355,000		1	\$ 355,000
Kim Levitan Realty	1		\$ 350,000		1	\$ 350,000
United Real Estate	1		\$ 349,000		1	\$ 349,000
Royal Properties of Naples LLC	1		\$ 348,000		1	\$ 348,000
Sellstate Prime Realty	1	1	\$ 157,000	\$ 190,000	2	\$ 347,000
Barrington-Grey Realty LLC		1		\$ 345,000	1	\$ 345,000
Cliffoney Realty LLC	1		\$ 343,000		1	\$ 343,000
All In One Realty Group, Inc.	1		\$ 338,000		1	\$ 338,000
Naples Beach & Bay Realty Inc		1		\$ 338,000	1	\$ 338,000
Cornerstone Coastal Properties		1		\$ 337,000	1	\$ 337,000
Miloff Aubuchon Realty Group		1		\$ 335,000	1	\$ 335,000
Florida RE Professionals LLC	1		\$ 329,900		1	\$ 329,900
Marco Island Real Estate.com		1		\$ 322,500	1	\$ 322,500
Hero Real Estate & Co		1		\$ 322,500	1	\$ 322,500
Real Broker, LLC		1		\$ 320,000	1	\$ 320,000
Starfish Realty, Inc.	1		\$ 317,500		1	\$ 317,500
MAFF Realty Services LLC		1		\$ 315,000	1	\$ 315,000
Luxury & Beach Realty Inc		1		\$ 307,000	1	\$ 307,000
Jo Carter & Associates, Inc.		1		\$ 305,000	1	\$ 305,000

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed NA-BN-ES Company Volume Ranking By Sub-Market

(13) NA-BN-ES Sub-Market

SW Florida	(Multiple Items)					
Sold Date	(Multiple Items)					
Column Labels						
	Closed Units		Closed Volume		Total Closed Units	Total Closed Volume
Wilderness of Naples Realty		1	\$ 290,000		1	\$ 290,000
Mueller & Partners LLC	1	1	\$ 144,000	\$ 144,000	2	\$ 288,000
Charming Homes Realty LLC		1	\$ 284,500		1	\$ 284,500
Kaye Realty Inc.	1		\$ 279,000		1	\$ 279,000
Parkline Realty Associates LLC		1	\$ 278,000		1	\$ 278,000
The Square Realty		1	\$ 277,500		1	\$ 277,500
Nardi Realty		1	\$ 275,000		1	\$ 275,000
Green Coast Realty Inc		1	\$ 270,000		1	\$ 270,000
Rich Real Estate	1		\$ 270,000		1	\$ 270,000
Napoli Realty Services, LLC	1		\$ 270,000		1	\$ 270,000
REK Realty	1		\$ 268,000		1	\$ 268,000
Armel Real Estate, Inc.	1		\$ 267,500		1	\$ 267,500
RFK Realty	1		\$ 265,000		1	\$ 265,000
Plunkett Realty LLC		1	\$ 262,000		1	\$ 262,000
Hunters Ridge Realty Co.		1	\$ 260,000		1	\$ 260,000
Signal Property Management Inc	1		\$ 255,000		1	\$ 255,000
Perfect Properties of Naples, Inc.	1		\$ 251,000		1	\$ 251,000
Grice Realty Inc		1	\$ 250,000		1	\$ 250,000
REVirtually LLC	1		\$ 247,500		1	\$ 247,500
Janeiro Realty, LLC	1		\$ 244,000		1	\$ 244,000
Global Luxury Realty LLC		1	\$ 239,999		1	\$ 239,999
Frank Joseph Bartolotta	1		\$ 236,000		1	\$ 236,000
MGR Realty Services, Inc.		1	\$ 235,000		1	\$ 235,000
Reed Property Management Sales	1		\$ 234,000		1	\$ 234,000
Re/Max Realty Partners	1		\$ 232,000		1	\$ 232,000
C.L. Properties		1	\$ 225,000		1	\$ 225,000
Century 21 First Southern Trust		1	\$ 223,000		1	\$ 223,000
Luxury Properties LLC		1	\$ 221,000		1	\$ 221,000
Schooner Bay Realty, Inc.		1	\$ 219,990		1	\$ 219,990
NOCO LLC	1		\$ 218,000		1	\$ 218,000

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed NA-BN-ES Company Volume Ranking By Sub-Market

(13) NA-BN-ES Sub-Market

SW Florida Sold Date	(Multiple Items)				
	(Multiple Items)				
Column Labels					
	Closed Units	Closed Volume		Total Closed Units	Total Closed Volume
Real Estate By	1	\$ 215,000		1	\$ 215,000
America's Realty Corp of SW FI	1	\$ 215,000		1	\$ 215,000
Premier Realty Concepts, Inc.	1	\$ 215,000		1	\$ 215,000
Daane Properties LLC	1	\$ 215,000		1	\$ 215,000
Rossman Realty Group	1	\$ 209,000		1	\$ 209,000
Sundial Realty Naples Florida	1	\$ 207,000		1	\$ 207,000
Seaside Properties of South Florida, Inc.	1	\$ 205,000		1	\$ 205,000
Homelister	1	\$ 199,900		1	\$ 199,900
Realty Rents and Sales, LLC	1	\$ 199,500		1	\$ 199,500
Fathom Realty FL LLC	1	\$ 195,000		1	\$ 195,000
Andis Real Estate Services LLC	1	\$ 190,000		1	\$ 190,000
Experience Real Estate Group	1	\$ 190,000		1	\$ 190,000
Sunrise Realty Network Inc	1	\$ 190,000		1	\$ 190,000
All Florida Property Group Inc	1	\$ 185,000		1	\$ 185,000
Sky Coatal Realty LLC	1	\$ 185,000		1	\$ 185,000
Sky Real Estate & Property Mgm	1	\$ 183,000		1	\$ 183,000
Dean Fry Realty	1	\$ 180,000		1	\$ 180,000
Brand & Associates Inc.	1	\$ 170,000		1	\$ 170,000
Lee International Realty Inc	1	\$ 170,000		1	\$ 170,000
The Dellatore Group	1	\$ 157,000		1	\$ 157,000
Aadvisor Rentals Inc	1	\$ 155,500		1	\$ 155,500
Naples Realty International LL	1	\$ 154,000		1	\$ 154,000
Marc Joseph Realty	1	\$ 142,655		1	\$ 142,655
MAKS Realty Inc	1	\$ 139,000		1	\$ 139,000
Florida Elite Realty Inc	1	\$ 138,600		1	\$ 138,600
Patten Properties of Florida	1	\$ 138,600		1	\$ 138,600
Yerger Realty	1	\$ 137,500		1	\$ 137,500
Results Real Estate Inc	1	\$ 135,000		1	\$ 135,000
KPMG Realty LLC	1	\$ 134,900		1	\$ 134,900
Sellstate 5 Star Realty	1	\$ 120,000		1	\$ 120,000

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed NA-BN-ES Company Volume Ranking By Sub-Market

(13) NA-BN-ES Sub-Market

SW Florida	(Multiple Items)					
Sold Date	(Multiple Items)					
Column Labels						
	Closed Units		Closed Volume		Total Closed Units	Total Closed Volume
Sun Royal Realty Inc	1		\$ 110,000		1	\$ 110,000
Broadway Realty & Management I	1		\$ 109,000		1	\$ 109,000
Listsmart LLC	1		\$ 107,900		1	\$ 107,900
True Realty Services, LLC	1		\$ 95,000		1	\$ 95,000
Pelican's Nest Realty Services	1		\$ 82,500		1	\$ 82,500
Naples Market Only Total	2148	2148	\$ 1,385,443,539	\$ 1,385,443,539	4296	\$ 2,770,887,078
Grand Total	2832	2832	\$ 1,680,731,319	\$ 1,680,731,319	5664	\$ 3,361,462,638