

JOHN R WOOD PROPERTIES
 SWFL Closed Transactions 2019 Report Workbook - Select NA-BN-ES Broker Detail by Side Price
 (15) Select Broker Side-Price

GeoMarket	(Multiple Items)										
Sold Date	(Multiple Items)										
Column Labels											
Row Labels	L	S			Total Volume	Total Closed Units	Total % f Volume				
	Volume	Closed Units	% f Volume	Volume	Closed Units	% f Volume					
AMERIVEST	\$ 17,819,500	44	0.53%	\$ 31,353,093	63	0.93%	\$ 49,172,593	107	1.46%		
BERKSHIRE HATHAWAY FLORIDA	\$ 39,910,011	103	1.19%	\$ 58,956,895	91	1.75%	\$ 98,866,906	194	2.94%		
COLDWELL BANKER	\$ 103,748,199	148	3.09%	\$ 73,610,098	101	2.19%	\$ 177,358,297	249	5.28%		
DOWNING FRYE	\$ 149,607,509	279	4.45%	\$ 151,604,190	249	4.51%	\$ 301,211,699	528	8.96%		
FORREST	\$ 5,125,000	1	0.15%	\$ 5,125,000	1	0.15%	\$ 10,250,000	2	0.30%		
GULF COAST INTERNATIONAL PROP	\$ 59,427,785	14	1.77%	\$ 28,979,000	14	0.86%	\$ 88,406,785	28	2.63%		
JOHN R WOOD	\$ 273,105,528	333	8.12%	\$ 210,707,504	301	6.27%	\$ 483,813,032	634	14.39%		
KELLER WILLIAMS ELITE	\$ 25,136,000	61	0.75%	\$ 29,122,244	53	0.87%	\$ 54,258,244	114	1.61%		
PREMIER SOTHEBYS	\$ 192,654,263	215	5.73%	\$ 223,977,763	172	6.66%	\$ 416,632,026	387	12.39%		
PREMIERE PLUS REALTY COMPANY	\$ 111,827,396	288	3.33%	\$ 124,345,739	313	3.70%	\$ 236,173,135	601	7.03%		
ROYAL SHELL REAL ESTATE	\$ 32,402,500	57	0.96%	\$ 30,820,059	54	0.92%	\$ 63,222,559	111	1.88%		
WILLIAM RAVEIS	\$ 76,864,000	59	2.29%	\$ 87,253,650	57	2.60%	\$ 164,117,650	116	4.88%		
X-other	\$ 593,103,628	1230	17.64%	\$ 624,876,084	1363	18.59%	\$ 1,217,979,712	2593	36.23%		
Grand Total	\$ 1,680,731,319	2832	50.00%	\$ 1,680,731,319	2832	50.00%	\$ 3,361,462,638	5664	100.00%		