

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook -Closed NA-BN-ES by Side - Price Code - Select Brokers

(17) Side Price SB

Market Defined	(Multiple Items)					
Sold Date	(Multiple Items)					
Column Labels						
Row Labels	L	S	Total Closed Volume	Total Closed Units		
	Closed Volume	Closed Units	Closed Volume	Closed Units		
A						
AMERIVEST	\$ 2,744,500	15	\$ 4,110,819	21	\$ 6,855,319	36
BERKSHIRE HATHAWAY FLORIDA	\$ 7,654,311	40	\$ 5,080,300	26	\$ 12,734,611	66
COLDWELL BANKER	\$ 6,857,400	36	\$ 3,869,870	20	\$ 10,727,270	56
DOWNING FRYE	\$ 13,817,600	73	\$ 11,957,700	61	\$ 25,775,300	134
JOHN R WOOD	\$ 12,216,117	63	\$ 11,388,372	59	\$ 23,604,489	122
KELLER WILLIAMS ELITE	\$ 4,434,400	21	\$ 3,575,000	18	\$ 8,009,400	39
PREMIER SOTHEBYS	\$ 5,674,500	28	\$ 3,809,900	20	\$ 9,484,400	48
PREMIERE PLUS REALTY COMPANY	\$ 18,207,077	97	\$ 16,987,288	90	\$ 35,194,365	187
ROYAL SHELL REAL ESTATE	\$ 2,764,350	14	\$ 1,588,000	8	\$ 4,352,350	22
WILLIAM RAVEIS	\$ 2,093,000	12	\$ 968,750	6	\$ 3,061,750	18
X-other	\$ 69,428,875	372	\$ 82,556,131	442	\$ 151,985,006	814
A Total	\$ 145,892,130	771	\$ 145,892,130	771	\$ 291,784,260	1542
B						
AMERIVEST	\$ 6,544,000	20	\$ 8,618,900	27	\$ 15,162,900	47
BERKSHIRE HATHAWAY FLORIDA	\$ 14,637,300	42	\$ 14,274,300	40	\$ 28,911,600	82
COLDWELL BANKER	\$ 22,873,299	69	\$ 17,867,228	52	\$ 40,740,527	121
DOWNING FRYE	\$ 41,135,219	118	\$ 34,142,114	99	\$ 75,277,333	217
GULF COAST INTERNATIONAL PROP			\$ 790,000	2	\$ 790,000	2
JOHN R WOOD	\$ 47,979,450	137	\$ 41,621,542	117	\$ 89,600,992	254
KELLER WILLIAMS ELITE	\$ 9,593,600	27	\$ 7,781,994	22	\$ 17,375,594	49
PREMIER SOTHEBYS	\$ 26,678,000	76	\$ 20,073,930	55	\$ 46,751,930	131
PREMIERE PLUS REALTY COMPANY	\$ 45,004,319	135	\$ 55,884,981	164	\$ 100,889,300	299
ROYAL SHELL REAL ESTATE	\$ 7,075,900	20	\$ 7,266,435	22	\$ 14,342,335	42
WILLIAM RAVEIS	\$ 4,390,000	12	\$ 7,482,500	20	\$ 11,872,500	32
X-other	\$ 207,476,052	608	\$ 217,583,215	644	\$ 425,059,267	1252
B Total	\$ 433,387,139	1264	\$ 433,387,139	1264	\$ 866,774,278	2528
C						

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	L	S	Total Closed Volume	Total Closed Units
AMERIVEST	\$ 2,237,000	4 \$ 3,589,000	6 \$ 5,826,000	10
BERKSHIRE HATHAWAY FLORIDA	\$ 6,560,500	11 \$ 4,023,145	7 \$ 10,583,645	18
COLDWELL BANKER	\$ 10,436,000	18 \$ 4,831,000	8 \$ 15,267,000	26
DOWNING FRYE	\$ 22,957,690	37 \$ 23,690,440	39 \$ 46,648,130	76
JOHN R WOOD	\$ 27,843,924	46 \$ 33,261,848	56 \$ 61,105,772	102
KELLER WILLIAMS ELITE	\$ 5,353,000	9 \$ 2,431,250	4 \$ 7,784,250	13
PREMIER SOTHEBYS	\$ 17,828,035	30 \$ 12,309,695	20 \$ 30,137,730	50
PREMIERE PLUS REALTY COMPANY	\$ 24,538,500	41 \$ 21,058,685	36 \$ 45,597,185	77
ROYAL SHELL REAL ESTATE	\$ 6,155,000	10 \$ 7,007,749	12 \$ 13,162,749	22
WILLIAM RAVEIS	\$ 4,071,000	7 \$ 6,853,900	11 \$ 10,924,900	18
X-other	\$ 73,588,871	124 \$ 82,512,808	138 \$ 156,101,679	262
C Total	\$ 201,569,520	337 \$ 201,569,520	337 \$ 403,139,040	674
D				
AMERIVEST	\$ 2,674,000	3 \$ 2,459,374	3 \$ 5,133,374	6
BERKSHIRE HATHAWAY FLORIDA	\$ 4,907,900	6 \$ 8,722,900	10 \$ 13,630,800	16
COLDWELL BANKER	\$ 4,165,000	5 \$ 815,000	1 \$ 4,980,000	6
DOWNING FRYE	\$ 20,675,000	24 \$ 12,786,736	15 \$ 33,461,736	39
GULF COAST INTERNATIONAL PROP	\$ 1,785,000	2 \$ 860,000	1 \$ 2,645,000	3
JOHN R WOOD	\$ 17,598,500	20 \$ 17,210,000	20 \$ 34,808,500	40
KELLER WILLIAMS ELITE	\$ 900,000	1 \$ 4,379,000	5 \$ 5,279,000	6
PREMIER SOTHEBYS	\$ 17,115,990	20 \$ 13,716,500	16 \$ 30,832,490	36
PREMIERE PLUS REALTY COMPANY	\$ 6,035,000	7 \$ 11,600,000	13 \$ 17,635,000	20
ROYAL SHELL REAL ESTATE	\$ 4,350,000	5 \$ 4,120,000	5 \$ 8,470,000	10
WILLIAM RAVEIS	\$ 2,697,500	3 \$ 3,618,500	4 \$ 6,316,000	7
X-other	\$ 38,491,479	45 \$ 41,107,359	48 \$ 79,598,838	93
D Total	\$ 121,395,369	141 \$ 121,395,369	141 \$ 242,790,738	282
E				
AMERIVEST	\$ 3,620,000	2 \$ 3,450,000	2 \$ 7,070,000	4
BERKSHIRE HATHAWAY FLORIDA	\$ 3,950,000	3 \$ 3,681,250	3 \$ 7,631,250	6
COLDWELL BANKER	\$ 16,312,500	12 \$ 20,170,000	14 \$ 36,482,500	26
DOWNING FRYE	\$ 26,262,000	19 \$ 30,538,200	23 \$ 56,800,200	42
GULF COAST INTERNATIONAL PROP	\$ 2,894,000	2 \$ 7,709,000	5 \$ 10,603,000	7
JOHN R WOOD	\$ 50,324,000	37 \$ 48,075,205	33 \$ 98,399,205	70

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	L	S	Total Closed Volume	Total Closed Units
KELLER WILLIAMS ELITE	\$ 4,855,000	3 \$ 3,955,000	3 \$ 8,810,000	6
PREMIER SOTHEBYS	\$ 54,602,738	39 \$ 35,646,238	25 \$ 90,248,976	64
PREMIERE PLUS REALTY COMPANY	\$ 6,292,500	4 \$ 10,205,000	8 \$ 16,497,500	12
ROYAL SHELL REAL ESTATE	\$ 9,457,250	7 \$ 8,162,875	6 \$ 17,620,125	13
WILLIAM RAVEIS	\$ 24,505,000	17 \$ 9,400,000	6 \$ 33,905,000	23
X-other	\$ 65,401,851	46 \$ 87,484,071	63 \$ 152,885,922	109
E Total	\$ 268,476,839	191 \$ 268,476,839	191 \$ 536,953,678	382
F				
AMERIVEST		\$ 9,125,000	4 \$ 9,125,000	4
BERKSHIRE HATHAWAY FLORIDA	\$ 2,200,000	1 \$ 6,675,000	3 \$ 8,875,000	4
COLDWELL BANKER	\$ 14,284,000	4 \$ 10,237,000	4 \$ 24,521,000	8
DOWNING FRYE	\$ 18,485,000	7 \$ 30,189,000	11 \$ 48,674,000	18
GULF COAST INTERNATIONAL PROP	\$ 14,814,000	5 \$ 19,620,000	6 \$ 34,434,000	11
JOHN R WOOD	\$ 84,043,537	27 \$ 41,075,537	14 \$ 125,119,074	41
PREMIER SOTHEBYS	\$ 56,495,000	20 \$ 86,999,000	29 \$ 143,494,000	49
PREMIERE PLUS REALTY COMPANY	\$ 11,750,000	4 \$ 2,900,000	1 \$ 14,650,000	5
ROYAL SHELL REAL ESTATE	\$ 2,600,000	1 \$ 2,675,000	1 \$ 5,275,000	2
WILLIAM RAVEIS	\$ 14,070,000	5 \$ 23,005,000	7 \$ 37,075,000	12
X-other	\$ 92,891,500	30 \$ 79,132,500	24 \$ 172,024,000	54
F Total	\$ 311,633,037	104 \$ 311,633,037	104 \$ 623,266,074	208
G				
BERKSHIRE HATHAWAY FLORIDA		\$ 16,500,000	2 \$ 16,500,000	2
COLDWELL BANKER	\$ 28,820,000	4 \$ 15,820,000	2 \$ 44,640,000	6
DOWNING FRYE	\$ 6,275,000	1 \$ 8,300,000	1 \$ 14,575,000	2
FORREST	\$ 5,125,000	1 \$ 5,125,000	1 \$ 10,250,000	2
GULF COAST INTERNATIONAL PROP	\$ 39,934,785	5	\$ 39,934,785	5
JOHN R WOOD	\$ 33,100,000	3 \$ 18,075,000	2 \$ 51,175,000	5
KELLER WILLIAMS ELITE		\$ 7,000,000	1 \$ 7,000,000	1
PREMIER SOTHEBYS	\$ 14,260,000	2 \$ 51,422,500	7 \$ 65,682,500	9
PREMIERE PLUS REALTY COMPANY		\$ 5,709,785	1 \$ 5,709,785	1
WILLIAM RAVEIS	\$ 25,037,500	3 \$ 35,925,000	3 \$ 60,962,500	6
X-other	\$ 45,825,000	5 \$ 34,500,000	4 \$ 80,325,000	9
G Total	\$ 198,377,285	24 \$ 198,377,285	24 \$ 396,754,570	48

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	L		S		Total Closed Volume	Total Closed Units			
Grand Total	\$	1,680,731,319	2832	\$	1,680,731,319	2832	\$	3,361,462,638	5664