

JOHN R WOOD PROPERTIES

SWFL Closed Transactions 2019 Report Workbook - Closed Volume by NA-BN-ES Select Brokers, side and Price Code
(19) SB Volume Side Price

Market Defined Sold Date	(Multiple Items) (Multiple Items)						
		Column Labels				Total Closed Volume	Total % Volume
Row Labels	Code	L Closed Volume	% Volume	S Closed Volume	% Volume		
AMERIVEST	A	\$2,744,500	0.08%	\$4,110,819	0.12%	\$6,855,319	0.20%
	B	\$6,544,000	0.19%	\$8,618,900	0.26%	\$15,162,900	0.45%
	C	\$2,237,000	0.07%	\$3,589,000	0.11%	\$5,826,000	0.17%
	D	\$2,674,000	0.08%	\$2,459,374	0.07%	\$5,133,374	0.15%
	E	\$3,620,000	0.11%	\$3,450,000	0.10%	\$7,070,000	0.21%
	F			0.00%	\$9,125,000	0.27%	\$9,125,000
BERKSHIRE HATHAWAY FLORIDA	A	\$7,654,311	0.23%	\$5,080,300	0.15%	\$12,734,611	0.38%
	B	\$14,637,300	0.44%	\$14,274,300	0.42%	\$28,911,600	0.86%
	C	\$6,560,500	0.20%	\$4,023,145	0.12%	\$10,583,645	0.31%
	D	\$4,907,900	0.15%	\$8,722,900	0.26%	\$13,630,800	0.41%
	E	\$3,950,000	0.12%	\$3,681,250	0.11%	\$7,631,250	0.23%
	F	\$2,200,000	0.07%	\$6,675,000	0.20%	\$8,875,000	0.26%
	G			0.00%	\$16,500,000	0.49%	\$16,500,000
COLDWELL BANKER	A	\$6,857,400	0.20%	\$3,869,870	0.12%	\$10,727,270	0.32%
	B	\$22,873,299	0.68%	\$17,867,228	0.53%	\$40,740,527	1.21%
	C	\$10,436,000	0.31%	\$4,831,000	0.14%	\$15,267,000	0.45%
	D	\$4,165,000	0.12%	\$815,000	0.02%	\$4,980,000	0.15%
	E	\$16,312,500	0.49%	\$20,170,000	0.60%	\$36,482,500	1.09%
	F	\$14,284,000	0.42%	\$10,237,000	0.30%	\$24,521,000	0.73%
	G	\$28,820,000	0.86%	\$15,820,000	0.47%	\$44,640,000	1.33%
DOWNING FRYE	A	\$13,817,600	0.41%	\$11,957,700	0.36%	\$25,775,300	0.77%
	B	\$41,135,219	1.22%	\$34,142,114	1.02%	\$75,277,333	2.24%
	C	\$22,957,690	0.68%	\$23,690,440	0.70%	\$46,648,130	1.39%
	D	\$20,675,000	0.62%	\$12,786,736	0.38%	\$33,461,736	1.00%
	E	\$26,262,000	0.78%	\$30,538,200	0.91%	\$56,800,200	1.69%
	F	\$18,485,000	0.55%	\$30,189,000	0.90%	\$48,674,000	1.45%
	G	\$6,275,000	0.19%	\$8,300,000	0.25%	\$14,575,000	0.43%
FORREST	G	\$5,125,000	0.15%	\$5,125,000	0.15%	\$10,250,000	0.30%
GULF COAST INTERNATIONAL PROP	B		0.00%	\$790,000	0.02%	\$790,000	0.02%
	D	\$1,785,000	0.05%	\$860,000	0.03%	\$2,645,000	0.08%
	E	\$2,894,000	0.09%	\$7,709,000	0.23%	\$10,603,000	0.32%
	F	\$14,814,000	0.44%	\$19,620,000	0.58%	\$34,434,000	1.02%
	G	\$39,934,785	1.19%		0.00%	\$39,934,785	1.19%
JOHN R WOOD	A	\$12,216,117	0.36%	\$11,388,372	0.34%	\$23,604,489	0.70%
	B	\$47,979,450	1.43%	\$41,621,542	1.24%	\$89,600,992	2.67%
	C	\$27,843,924	0.83%	\$33,261,848	0.99%	\$61,105,772	1.82%
	D	\$17,598,500	0.52%	\$17,210,000	0.51%	\$34,808,500	1.04%
	E	\$50,324,000	1.50%	\$48,075,205	1.43%	\$98,399,205	2.93%
	F	\$84,043,537	2.50%	\$41,075,537	1.22%	\$125,119,074	3.72%
	G	\$33,100,000	0.98%	\$18,075,000	0.54%	\$51,175,000	1.52%
KELLER WILLIAMS ELITE	A	\$4,434,400	0.13%	\$3,575,000	0.11%	\$8,009,400	0.24%
	B	\$9,593,600	0.29%	\$7,781,994	0.23%	\$17,375,594	0.52%
	C	\$5,353,000	0.16%	\$2,431,250	0.07%	\$7,784,250	0.23%
	D	\$900,000	0.03%	\$4,379,000	0.13%	\$5,279,000	0.16%
	E	\$4,855,000	0.14%	\$3,955,000	0.12%	\$8,810,000	0.26%
	G			0.00%	\$7,000,000	0.21%	\$7,000,000
PREMIER SOTHEBYS	A	\$5,674,500	0.17%	\$3,809,900	0.11%	\$9,484,400	0.28%
	B	\$26,678,000	0.79%	\$20,073,930	0.60%	\$46,751,930	1.39%
	C	\$17,828,035	0.53%	\$12,309,695	0.37%	\$30,137,730	0.90%
	D	\$17,115,990	0.51%	\$13,716,500	0.41%	\$30,832,490	0.92%
	E	\$54,602,738	1.62%	\$35,646,238	1.06%	\$90,248,976	2.68%
	F	\$56,495,000	1.68%	\$86,999,000	2.59%	\$143,494,000	4.27%
	G	\$14,260,000	0.42%	\$51,422,500	1.53%	\$65,682,500	1.95%
PREMIERE PLUS REALTY COMPANY	A	\$18,207,077	0.54%	\$16,987,288	0.51%	\$35,194,365	1.05%
	B	\$45,004,319	1.34%	\$55,884,981	1.66%	\$100,889,300	3.00%
	C	\$24,538,500	0.73%	\$21,058,685	0.63%	\$45,597,185	1.36%

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		Column Labels					
PREMIERE PLUS REALTY COMPANY	D	\$6,035,000	0.18%	\$11,600,000	0.35%	\$17,635,000	0.52%
	E	\$6,292,500	0.19%	\$10,205,000	0.30%	\$16,497,500	0.49%
	F	\$11,750,000	0.35%	\$2,900,000	0.09%	\$14,650,000	0.44%
	G		0.00%	\$5,709,785	0.17%	\$5,709,785	0.17%
ROYAL SHELL REAL ESTATE	A	\$2,764,350	0.08%	\$1,588,000	0.05%	\$4,352,350	0.13%
	B	\$7,075,900	0.21%	\$7,266,435	0.22%	\$14,342,335	0.43%
	C	\$6,155,000	0.18%	\$7,007,749	0.21%	\$13,162,749	0.39%
	D	\$4,350,000	0.13%	\$4,120,000	0.12%	\$8,470,000	0.25%
	E	\$9,457,250	0.28%	\$8,162,875	0.24%	\$17,620,125	0.52%
	F	\$2,600,000	0.08%	\$2,675,000	0.08%	\$5,275,000	0.16%
WILLIAM RAVEIS	A	\$2,093,000	0.06%	\$968,750	0.03%	\$3,061,750	0.09%
	B	\$4,390,000	0.13%	\$7,482,500	0.22%	\$11,872,500	0.35%
	C	\$4,071,000	0.12%	\$6,853,900	0.20%	\$10,924,900	0.33%
	D	\$2,697,500	0.08%	\$3,618,500	0.11%	\$6,316,000	0.19%
	E	\$24,505,000	0.73%	\$9,400,000	0.28%	\$33,905,000	1.01%
	F	\$14,070,000	0.42%	\$23,005,000	0.68%	\$37,075,000	1.10%
	G	\$25,037,500	0.74%	\$35,925,000	1.07%	\$60,962,500	1.81%
X-other	A	\$69,428,875	2.07%	\$82,556,131	2.46%	\$151,985,006	4.52%
	B	\$207,476,052	6.17%	\$217,583,215	6.47%	\$425,059,267	12.65%
	C	\$73,588,871	2.19%	\$82,512,808	2.45%	\$156,101,679	4.64%
	D	\$38,491,479	1.15%	\$41,107,359	1.22%	\$79,598,838	2.37%
	E	\$65,401,851	1.95%	\$87,484,071	2.60%	\$152,885,922	4.55%
	F	\$92,891,500	2.76%	\$79,132,500	2.35%	\$172,024,000	5.12%
	G	\$45,825,000	1.36%	\$34,500,000	1.03%	\$80,325,000	2.39%
Grand Total		\$1,680,731,319	50.00%	\$1,680,731,319	50.00%	\$3,361,462,638	100.00%