

John R.Wood Properties  
1Q 2018 Quarterly NA-BN-ES Sold Report  
Select Company Quarterly

Row Labels	Column Labels		Count of Side		Total Sum of Sell Price	Total Count of Side
	Sum of Sell Price		L	S		
	L	S	L	S		
<b>AMERIVEST</b>						
<b>2019-01</b>	<b>\$ 17,819,500</b>	<b>\$ 31,353,093</b>	<b>44</b>	<b>63</b>	<b>\$ 49,172,593</b>	<b>107</b>
A	\$ 2,744,500	\$ 4,110,819	15	21	\$ 6,855,319	36
B	\$ 6,544,000	\$ 8,618,900	20	27	\$ 15,162,900	47
C	\$ 2,237,000	\$ 3,589,000	4	6	\$ 5,826,000	10
D	\$ 2,674,000	\$ 2,459,374	3	3	\$ 5,133,374	6
E	\$ 3,620,000	\$ 3,450,000	2	2	\$ 7,070,000	4
F		\$ 9,125,000		4	\$ 9,125,000	4
<b>AMERIVEST Total</b>	<b>\$ 17,819,500</b>	<b>\$ 31,353,093</b>	<b>44</b>	<b>63</b>	<b>\$ 49,172,593</b>	<b>107</b>
<b>BERKSHIRE HATHAWAY FLORIDA</b>						
<b>2019-01</b>	<b>\$ 39,910,011</b>	<b>\$ 58,956,895</b>	<b>103</b>	<b>91</b>	<b>\$ 98,866,906</b>	<b>194</b>
A	\$ 7,654,311	\$ 5,080,300	40	26	\$ 12,734,611	66
B	\$ 14,637,300	\$ 14,274,300	42	40	\$ 28,911,600	82
C	\$ 6,560,500	\$ 4,023,145	11	7	\$ 10,583,645	18
D	\$ 4,907,900	\$ 8,722,900	6	10	\$ 13,630,800	16
E	\$ 3,950,000	\$ 3,681,250	3	3	\$ 7,631,250	6
F	\$ 2,200,000	\$ 6,675,000	1	3	\$ 8,875,000	4
G		\$ 16,500,000		2	\$ 16,500,000	2
<b>BERKSHIRE HATHAWAY FLORIDA Total</b>	<b>\$ 39,910,011</b>	<b>\$ 58,956,895</b>	<b>103</b>	<b>91</b>	<b>\$ 98,866,906</b>	<b>194</b>
<b>COLDWELL BANKER</b>						
<b>2019-01</b>	<b>\$ 103,748,199</b>	<b>\$ 73,610,098</b>	<b>148</b>	<b>101</b>	<b>\$ 177,358,297</b>	<b>249</b>
A	\$ 6,857,400	\$ 3,869,870	36	20	\$ 10,727,270	56
B	\$ 22,873,299	\$ 17,867,228	69	52	\$ 40,740,527	121
C	\$ 10,436,000	\$ 4,831,000	18	8	\$ 15,267,000	26
D	\$ 4,165,000	\$ 815,000	5	1	\$ 4,980,000	6
E	\$ 16,312,500	\$ 20,170,000	12	14	\$ 36,482,500	26
F	\$ 14,284,000	\$ 10,237,000	4	4	\$ 24,521,000	8
G	\$ 28,820,000	\$ 15,820,000	4	2	\$ 44,640,000	6
<b>COLDWELL BANKER Total</b>	<b>\$ 103,748,199</b>	<b>\$ 73,610,098</b>	<b>148</b>	<b>101</b>	<b>\$ 177,358,297</b>	<b>249</b>
<b>DOWNING FRYE</b>						

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		Select Company Quarterly					
<b>2019-01</b>		<b>\$ 149,607,509</b>	<b>\$ 151,604,190</b>	<b>279</b>	<b>249</b>	<b>\$ 301,211,699</b>	<b>528</b>
A		\$ 13,817,600	\$ 11,957,700	73	61	\$ 25,775,300	134
B		\$ 41,135,219	\$ 34,142,114	118	99	\$ 75,277,333	217
C		\$ 22,957,690	\$ 23,690,440	37	39	\$ 46,648,130	76
D		\$ 20,675,000	\$ 12,786,736	24	15	\$ 33,461,736	39
E		\$ 26,262,000	\$ 30,538,200	19	23	\$ 56,800,200	42
F		\$ 18,485,000	\$ 30,189,000	7	11	\$ 48,674,000	18
G		\$ 6,275,000	\$ 8,300,000	1	1	\$ 14,575,000	2
<b>DOWNING FRYE Total</b>		<b>\$ 149,607,509</b>	<b>\$ 151,604,190</b>	<b>279</b>	<b>249</b>	<b>\$ 301,211,699</b>	<b>528</b>
<b>FORREST</b>							
<b>2019-01</b>		<b>\$ 5,125,000</b>	<b>\$ 5,125,000</b>	<b>1</b>	<b>1</b>	<b>\$ 10,250,000</b>	<b>2</b>
G		\$ 5,125,000	\$ 5,125,000	1	1	\$ 10,250,000	2
<b>FORREST Total</b>		<b>\$ 5,125,000</b>	<b>\$ 5,125,000</b>	<b>1</b>	<b>1</b>	<b>\$ 10,250,000</b>	<b>2</b>
<b>GULF COAST INTERNATIONAL PROP</b>							
<b>2019-01</b>		<b>\$ 59,427,785</b>	<b>\$ 28,979,000</b>	<b>14</b>	<b>14</b>	<b>\$ 88,406,785</b>	<b>28</b>
B			\$ 790,000		2	\$ 790,000	2
D		\$ 1,785,000	\$ 860,000	2	1	\$ 2,645,000	3
E		\$ 2,894,000	\$ 7,709,000	2	5	\$ 10,603,000	7
F		\$ 14,814,000	\$ 19,620,000	5	6	\$ 34,434,000	11
G		\$ 39,934,785		5		\$ 39,934,785	5
<b>GULF COAST INTERNATIONAL PROP Total</b>		<b>\$ 59,427,785</b>	<b>\$ 28,979,000</b>	<b>14</b>	<b>14</b>	<b>\$ 88,406,785</b>	<b>28</b>
<b>JOHN R WOOD</b>							
<b>2019-01</b>		<b>\$ 273,105,528</b>	<b>\$ 210,707,504</b>	<b>333</b>	<b>301</b>	<b>\$ 483,813,032</b>	<b>634</b>
A		\$ 12,216,117	\$ 11,388,372	63	59	\$ 23,604,489	122
B		\$ 47,979,450	\$ 41,621,542	137	117	\$ 89,600,992	254
C		\$ 27,843,924	\$ 33,261,848	46	56	\$ 61,105,772	102
D		\$ 17,598,500	\$ 17,210,000	20	20	\$ 34,808,500	40
E		\$ 50,324,000	\$ 48,075,205	37	33	\$ 98,399,205	70
F		\$ 84,043,537	\$ 41,075,537	27	14	\$ 125,119,074	41
G		\$ 33,100,000	\$ 18,075,000	3	2	\$ 51,175,000	5
<b>JOHN R WOOD Total</b>		<b>\$ 273,105,528</b>	<b>\$ 210,707,504</b>	<b>333</b>	<b>301</b>	<b>\$ 483,813,032</b>	<b>634</b>
<b>KELLER WILLIAMS ELITE</b>							
<b>2019-01</b>		<b>\$ 25,136,000</b>	<b>\$ 29,122,244</b>	<b>61</b>	<b>53</b>	<b>\$ 54,258,244</b>	<b>114</b>
A		\$ 4,434,400	\$ 3,575,000	21	18	\$ 8,009,400	39
B		\$ 9,593,600	\$ 7,781,994	27	22	\$ 17,375,594	49

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	Select Company Quarterly					
C	\$ 5,353,000	\$ 2,431,250	9	4	\$ 7,784,250	13
D	\$ 900,000	\$ 4,379,000	1	5	\$ 5,279,000	6
E	\$ 4,855,000	\$ 3,955,000	3	3	\$ 8,810,000	6
G		\$ 7,000,000		1	\$ 7,000,000	1
<b>KELLER WILLIAMS ELITE Total</b>	<b>\$ 25,136,000</b>	<b>\$ 29,122,244</b>	<b>61</b>	<b>53</b>	<b>\$ 54,258,244</b>	<b>114</b>
<b>PREMIER SOTHEBYS</b>						
<b>2019-01</b>	<b>\$ 192,654,263</b>	<b>\$ 223,977,763</b>	<b>215</b>	<b>172</b>	<b>\$ 416,632,026</b>	<b>387</b>
A	\$ 5,674,500	\$ 3,809,900	28	20	\$ 9,484,400	48
B	\$ 26,678,000	\$ 20,073,930	76	55	\$ 46,751,930	131
C	\$ 17,828,035	\$ 12,309,695	30	20	\$ 30,137,730	50
D	\$ 17,115,990	\$ 13,716,500	20	16	\$ 30,832,490	36
E	\$ 54,602,738	\$ 35,646,238	39	25	\$ 90,248,976	64
F	\$ 56,495,000	\$ 86,999,000	20	29	\$ 143,494,000	49
G	\$ 14,260,000	\$ 51,422,500	2	7	\$ 65,682,500	9
<b>PREMIER SOTHEBYS Total</b>	<b>\$ 192,654,263</b>	<b>\$ 223,977,763</b>	<b>215</b>	<b>172</b>	<b>\$ 416,632,026</b>	<b>387</b>
<b>PREMIERE PLUS REALTY COMPANY</b>						
<b>2019-01</b>	<b>\$ 111,827,396</b>	<b>\$ 124,345,739</b>	<b>288</b>	<b>313</b>	<b>\$ 236,173,135</b>	<b>601</b>
A	\$ 18,207,077	\$ 16,987,288	97	90	\$ 35,194,365	187
B	\$ 45,004,319	\$ 55,884,981	135	164	\$ 100,889,300	299
C	\$ 24,538,500	\$ 21,058,685	41	36	\$ 45,597,185	77
D	\$ 6,035,000	\$ 11,600,000	7	13	\$ 17,635,000	20
E	\$ 6,292,500	\$ 10,205,000	4	8	\$ 16,497,500	12
F	\$ 11,750,000	\$ 2,900,000	4	1	\$ 14,650,000	5
G		\$ 5,709,785		1	\$ 5,709,785	1
<b>PREMIERE PLUS REALTY COMPANY Total</b>	<b>\$ 111,827,396</b>	<b>\$ 124,345,739</b>	<b>288</b>	<b>313</b>	<b>\$ 236,173,135</b>	<b>601</b>
<b>ROYAL SHELL REAL ESTATE</b>						
<b>2019-01</b>	<b>\$ 32,402,500</b>	<b>\$ 30,820,059</b>	<b>57</b>	<b>54</b>	<b>\$ 63,222,559</b>	<b>111</b>
A	\$ 2,764,350	\$ 1,588,000	14	8	\$ 4,352,350	22
B	\$ 7,075,900	\$ 7,266,435	20	22	\$ 14,342,335	42
C	\$ 6,155,000	\$ 7,007,749	10	12	\$ 13,162,749	22
D	\$ 4,350,000	\$ 4,120,000	5	5	\$ 8,470,000	10
E	\$ 9,457,250	\$ 8,162,875	7	6	\$ 17,620,125	13
F	\$ 2,600,000	\$ 2,675,000	1	1	\$ 5,275,000	2
<b>ROYAL SHELL REAL ESTATE Total</b>	<b>\$ 32,402,500</b>	<b>\$ 30,820,059</b>	<b>57</b>	<b>54</b>	<b>\$ 63,222,559</b>	<b>111</b>
<b>WILLIAM RAVEIS</b>						

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John R.Wood Properties  
1Q 2018 Quarterly NA-BN-ES Sold Report

	Select Company Quarterly						
<b>2019-01</b>	<b>\$ 76,864,000</b>	<b>\$ 87,253,650</b>	<b>59</b>	<b>57</b>	<b>\$ 164,117,650</b>		<b>116</b>
A	\$ 2,093,000	\$ 968,750	12	6	\$ 3,061,750		18
B	\$ 4,390,000	\$ 7,482,500	12	20	\$ 11,872,500		32
C	\$ 4,071,000	\$ 6,853,900	7	11	\$ 10,924,900		18
D	\$ 2,697,500	\$ 3,618,500	3	4	\$ 6,316,000		7
E	\$ 24,505,000	\$ 9,400,000	17	6	\$ 33,905,000		23
F	\$ 14,070,000	\$ 23,005,000	5	7	\$ 37,075,000		12
G	\$ 25,037,500	\$ 35,925,000	3	3	\$ 60,962,500		6
<b>WILLIAM RAVEIS Total</b>	<b>\$ 76,864,000</b>	<b>\$ 87,253,650</b>	<b>59</b>	<b>57</b>	<b>\$ 164,117,650</b>		<b>116</b>
<b>X-other</b>							
<b>2019-01</b>	<b>\$ 593,103,628</b>	<b>\$ 624,876,084</b>	<b>1230</b>	<b>1363</b>	<b>\$ 1,217,979,712</b>		<b>2593</b>
A	\$ 69,428,875	\$ 82,556,131	372	442	\$ 151,985,006		814
B	\$ 207,476,052	\$ 217,583,215	608	644	\$ 425,059,267		1252
C	\$ 73,588,871	\$ 82,512,808	124	138	\$ 156,101,679		262
D	\$ 38,491,479	\$ 41,107,359	45	48	\$ 79,598,838		93
E	\$ 65,401,851	\$ 87,484,071	46	63	\$ 152,885,922		109
F	\$ 92,891,500	\$ 79,132,500	30	24	\$ 172,024,000		54
G	\$ 45,825,000	\$ 34,500,000	5	4	\$ 80,325,000		9
<b>X-other Total</b>	<b>\$ 593,103,628</b>	<b>\$ 624,876,084</b>	<b>1230</b>	<b>1363</b>	<b>\$ 1,217,979,712</b>		<b>2593</b>
<b>Grand Total</b>	<b>\$ 1,680,731,319</b>	<b>\$ 1,680,731,319</b>	<b>2832</b>	<b>2832</b>	<b>\$ 3,361,462,638</b>		<b>5664</b>