

John R. Wood Properties. Inc.
Quarterly Listing Taken by Company
3Q 2016 Quarterly Listings Taken by Select Companies.xlsx

		Qtr Data						Total Total List Volume	Total % List Volume	Total Units Listed	Total % of Listed Units
		3									
Code	Select Broker Company Name	Total List Volume	% List Volume	Units Listed	% of Listed Units						
A	AMERIVEST	\$2,934,300	0.03%	15	0.40%		\$2,934,300	0.03%	15	0.40%	
	BERKSHIRE HATHAWAY FLORIDA	\$6,421,590	0.06%	33	0.88%		\$6,421,590	0.06%	33	0.88%	
	COLDWELL BANKER	\$7,493,897	0.07%	40	1.06%		\$7,493,897	0.07%	40	1.06%	
	DOWNING FRYE	\$12,238,107	0.11%	61	1.62%		\$12,238,107	0.11%	61	1.62%	
	FORREST		0.00%		0.00%			0.00%		0.00%	
	GULF COAST INTERNATIONAL PROP		0.00%		0.00%			0.00%		0.00%	
	JOHN R WOOD	\$12,862,090	0.12%	64	1.70%		\$12,862,090	0.12%	64	1.70%	
	KELLER WILLIAMS ELITE	\$4,691,398	0.04%	25	0.67%		\$4,691,398	0.04%	25	0.67%	
	NAPLES REALTY SERVICES	\$1,469,600	0.01%	8	0.21%		\$1,469,600	0.01%	8	0.21%	
	PREMIER SOTHEBYS	\$4,099,600	0.04%	22	0.59%		\$4,099,600	0.04%	22	0.59%	
	PREMIERE PLUS REALTY COMPANY	\$16,696,101	0.15%	87	2.31%		\$16,696,101	0.15%	87	2.31%	
	ROYAL SHELL REAL ESTATE	\$2,359,950	0.02%	12	0.32%		\$2,359,950	0.02%	12	0.32%	
	WILLIAM RAVEIS	\$484,700	0.00%	3	0.08%		\$484,700	0.00%	3	0.08%	
X-Other	\$104,163,310	0.93%	553	14.71%		\$104,163,310	0.93%	553	14.71%		
#N/A	\$395,000	0.00%	3	0.08%		\$395,000	0.00%	3	0.08%		
A Total		\$176,309,643	1.58%	926	24.63%		\$176,309,643	1.58%	926	24.63%	
B	AMERIVEST	\$8,173,400	0.07%	24	0.64%		\$8,173,400	0.07%	24	0.64%	
	BERKSHIRE HATHAWAY FLORIDA	\$26,402,863	0.24%	72	1.92%		\$26,402,863	0.24%	72	1.92%	
	COLDWELL BANKER	\$30,274,585	0.27%	88	2.34%		\$30,274,585	0.27%	88	2.34%	
	DOWNING FRYE	\$48,760,619	0.44%	136	3.62%		\$48,760,619	0.44%	136	3.62%	
	FORREST		0.00%		0.00%			0.00%		0.00%	
	GULF COAST INTERNATIONAL PROP	\$698,900	0.01%	2	0.05%		\$698,900	0.01%	2	0.05%	
	JOHN R WOOD	\$61,304,986	0.55%	171	4.55%		\$61,304,986	0.55%	171	4.55%	
	KELLER WILLIAMS ELITE	\$20,111,277	0.18%	55	1.46%		\$20,111,277	0.18%	55	1.46%	
	NAPLES REALTY SERVICES	\$4,878,500	0.04%	13	0.35%		\$4,878,500	0.04%	13	0.35%	
	PREMIER SOTHEBYS	\$30,280,699	0.27%	82	2.18%		\$30,280,699	0.27%	82	2.18%	
	PREMIERE PLUS REALTY COMPANY	\$50,891,899	0.46%	145	3.86%		\$50,891,899	0.46%	145	3.86%	
	ROYAL SHELL REAL ESTATE	\$10,083,095	0.09%	28	0.74%		\$10,083,095	0.09%	28	0.74%	
	WILLIAM RAVEIS	\$2,581,900	0.02%	7	0.19%		\$2,581,900	0.02%	7	0.19%	
X-Other	\$337,732,947	3.02%	945	25.14%		\$337,732,947	3.02%	945	25.14%		
#N/A	\$325,000	0.00%	1	0.03%		\$325,000	0.00%	1	0.03%		
B Total		\$632,500,670	5.67%	1769	47.06%		\$632,500,670	5.67%	1769	47.06%	
C	AMERIVEST	\$7,334,473	0.07%	12	0.32%		\$7,334,473	0.07%	12	0.32%	
	BERKSHIRE HATHAWAY FLORIDA	\$8,741,402	0.08%	14	0.37%		\$8,741,402	0.08%	14	0.37%	
	COLDWELL BANKER	\$9,394,200	0.08%	15	0.40%		\$9,394,200	0.08%	15	0.40%	
	DOWNING FRYE	\$28,367,299	0.25%	46	1.22%		\$28,367,299	0.25%	46	1.22%	
	FORREST		0.00%		0.00%			0.00%		0.00%	
	GULF COAST INTERNATIONAL PROP	\$1,264,000	0.01%	2	0.05%		\$1,264,000	0.01%	2	0.05%	
JOHN R WOOD	\$34,967,088	0.31%	57	1.52%		\$34,967,088	0.31%	57	1.52%		

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C	KELLER WILLIAMS ELITE	\$9,705,749	0.09%	17	0.45%	\$9,705,749	0.09%	17	0.45%
	NAPLES REALTY SERVICES	\$2,519,800	0.02%	4	0.11%	\$2,519,800	0.02%	4	0.11%
	PREMIER SOTHEBYS	\$21,958,136	0.20%	35	0.93%	\$21,958,136	0.20%	35	0.93%
	PREMIERE PLUS REALTY COMPANY	\$28,510,199	0.26%	48	1.28%	\$28,510,199	0.26%	48	1.28%
	ROYAL SHELL REAL ESTATE	\$6,110,900	0.05%	10	0.27%	\$6,110,900	0.05%	10	0.27%
	WILLIAM RAVEIS	\$3,231,899	0.03%	5	0.13%	\$3,231,899	0.03%	5	0.13%
	X-Other	\$141,812,001	1.27%	237	6.30%	\$141,812,001	1.27%	237	6.30%
	#N/A		0.00%		0.00%		0.00%		0.00%
C Total		\$303,917,146	2.72%	502	13.35%	\$303,917,146	2.72%	502	13.35%
D	AMERIVEST	\$3,758,000	0.03%	4	0.11%	\$3,758,000	0.03%	4	0.11%
	BERKSHIRE HATHAWAY FLORIDA	\$4,977,000	0.04%	6	0.16%	\$4,977,000	0.04%	6	0.16%
	COLDWELL BANKER	\$4,922,000	0.04%	6	0.16%	\$4,922,000	0.04%	6	0.16%
	DOWNING FRYE	\$18,511,700	0.17%	21	0.56%	\$18,511,700	0.17%	21	0.56%
	FORREST		0.00%		0.00%		0.00%		0.00%
	GULF COAST INTERNATIONAL PROP		0.00%		0.00%		0.00%		0.00%
	JOHN R WOOD	\$20,694,300	0.19%	24	0.64%	\$20,694,300	0.19%	24	0.64%
	KELLER WILLIAMS ELITE	\$6,111,898	0.05%	7	0.19%	\$6,111,898	0.05%	7	0.19%
	NAPLES REALTY SERVICES	\$1,758,000	0.02%	2	0.05%	\$1,758,000	0.02%	2	0.05%
	PREMIER SOTHEBYS	\$23,619,381	0.21%	28	0.74%	\$23,619,381	0.21%	28	0.74%
	PREMIERE PLUS REALTY COMPANY	\$12,597,700	0.11%	15	0.40%	\$12,597,700	0.11%	15	0.40%
	ROYAL SHELL REAL ESTATE	\$4,406,900	0.04%	5	0.13%	\$4,406,900	0.04%	5	0.13%
	WILLIAM RAVEIS	\$1,745,000	0.02%	2	0.05%	\$1,745,000	0.02%	2	0.05%
	X-Other	\$63,785,131	0.57%	74	1.97%	\$63,785,131	0.57%	74	1.97%
#N/A		0.00%		0.00%		0.00%		0.00%	
D Total		\$166,887,010	1.49%	194	5.16%	\$166,887,010	1.49%	194	5.16%
E	AMERIVEST	\$2,298,000	0.02%	2	0.05%	\$2,298,000	0.02%	2	0.05%
	BERKSHIRE HATHAWAY FLORIDA	\$12,878,000	0.12%	9	0.24%	\$12,878,000	0.12%	9	0.24%
	COLDWELL BANKER	\$14,602,000	0.13%	9	0.24%	\$14,602,000	0.13%	9	0.24%
	DOWNING FRYE	\$43,766,477	0.39%	31	0.82%	\$43,766,477	0.39%	31	0.82%
	FORREST		0.00%		0.00%		0.00%		0.00%
	GULF COAST INTERNATIONAL PROP		0.00%		0.00%		0.00%		0.00%
	JOHN R WOOD	\$53,165,500	0.48%	37	0.98%	\$53,165,500	0.48%	37	0.98%
	KELLER WILLIAMS ELITE	\$5,574,000	0.05%	4	0.11%	\$5,574,000	0.05%	4	0.11%
	NAPLES REALTY SERVICES		0.00%		0.00%		0.00%		0.00%
	PREMIER SOTHEBYS	\$54,369,000	0.49%	37	0.98%	\$54,369,000	0.49%	37	0.98%
	PREMIERE PLUS REALTY COMPANY	\$11,273,900	0.10%	7	0.19%	\$11,273,900	0.10%	7	0.19%
	ROYAL SHELL REAL ESTATE	\$10,058,000	0.09%	7	0.19%	\$10,058,000	0.09%	7	0.19%
	WILLIAM RAVEIS	\$7,343,900	0.07%	6	0.16%	\$7,343,900	0.07%	6	0.16%
	X-Other	\$95,511,595	0.86%	68	1.81%	\$95,511,595	0.86%	68	1.81%
#N/A		0.00%		0.00%		0.00%		0.00%	

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E Total		\$310,840,372	2.78%	217	5.77%	\$310,840,372	2.78%	217	5.77%
F	AMERIVEST	\$3,500,000	0.03%	1	0.03%	\$3,500,000	0.03%	1	0.03%
	BERKSHIRE HATHAWAY FLORIDA		0.00%		0.00%		0.00%		0.00%
	COLDWELL BANKER	\$17,919,000	0.16%	6	0.16%	\$17,919,000	0.16%	6	0.16%
	DOWNING FRYE	\$30,914,000	0.28%	10	0.27%	\$30,914,000	0.28%	10	0.27%
	FORREST		0.00%		0.00%		0.00%		0.00%
	GULF COAST INTERNATIONAL PROP		0.00%		0.00%		0.00%		0.00%
	JOHN R WOOD	\$84,967,000	0.76%	27	0.72%	\$84,967,000	0.76%	27	0.72%
	KELLER WILLIAMS ELITE	\$3,199,999	0.03%	1	0.03%	\$3,199,999	0.03%	1	0.03%
	NAPLES REALTY SERVICES		0.00%		0.00%		0.00%		0.00%
	PREMIER SOTHEBYS	\$75,980,000	0.68%	24	0.64%	\$75,980,000	0.68%	24	0.64%
	PREMIERE PLUS REALTY COMPANY	\$22,134,900	0.20%	7	0.19%	\$22,134,900	0.20%	7	0.19%
	ROYAL SHELL REAL ESTATE	\$4,200,000	0.04%	1	0.03%	\$4,200,000	0.04%	1	0.03%
	WILLIAM RAVEIS	\$2,795,000	0.03%	1	0.03%	\$2,795,000	0.03%	1	0.03%
X-Other	\$106,217,825	0.95%	36	0.96%	\$106,217,825	0.95%	36	0.96%	
#N/A		0.00%		0.00%		0.00%		0.00%	
F Total		\$351,827,724	3.15%	114	3.03%	\$351,827,724	3.15%	114	3.03%
G	AMERIVEST		0.00%		0.00%		0.00%		0.00%
	BERKSHIRE HATHAWAY FLORIDA	\$6,450,000	0.06%	1	0.03%	\$6,450,000	0.06%	1	0.03%
	COLDWELL BANKER	\$5,795,000	0.05%	1	0.03%	\$5,795,000	0.05%	1	0.03%
	DOWNING FRYE	\$11,389,000	0.10%	2	0.05%	\$11,389,000	0.10%	2	0.05%
	FORREST	\$12,640,000	0.11%	2	0.05%	\$12,640,000	0.11%	2	0.05%
	GULF COAST INTERNATIONAL PROP	\$48,645,000	0.44%	4	0.11%	\$48,645,000	0.44%	4	0.11%
	JOHN R WOOD	\$39,889,000	0.36%	6	0.16%	\$39,889,000	0.36%	6	0.16%
	KELLER WILLIAMS ELITE		0.00%		0.00%		0.00%		0.00%
	NAPLES REALTY SERVICES		0.00%		0.00%		0.00%		0.00%
	PREMIER SOTHEBYS	\$53,030,000	0.47%	8	0.21%	\$53,030,000	0.47%	8	0.21%
	PREMIERE PLUS REALTY COMPANY	\$5,400,000	0.05%	1	0.03%	\$5,400,000	0.05%	1	0.03%
	ROYAL SHELL REAL ESTATE		0.00%		0.00%		0.00%		0.00%
	WILLIAM RAVEIS	\$98,449,000	0.88%	6	0.16%	\$98,449,000	0.88%	6	0.16%
	X-Other	\$8,940,958,888	80.08%	6	0.16%	\$8,940,958,888	80.08%	6	0.16%
#N/A		0.00%		0.00%		0.00%		0.00%	
G Total		\$9,222,645,888	82.60%	37	0.98%	\$9,222,645,888	82.60%	37	0.98%
Grand Total		\$11,164,928,453	100.00%	3759	100.00%	\$11,164,928,453	100.00%	3759	100.00%