

**John R. Wood Properties. Inc.**  
**Quarterly Graph Data for Closed Sales**  
Select Broker Quarterly Detail

			Side Data											
			L			S			Total Volume	Total Units	Total % of Volume			
Year Qtr	Select Broker Company Name	Code	Volume	Units	% of Volume	Volume	Units	% of Volume						
2014-1	AMERIVEST	A	\$ 6,464,700	40	0.26%	\$ 5,166,200	34	0.21%	\$ 11,630,900	74	0.47%			
		B	\$ 4,389,200	13	0.18%	\$ 7,582,950	22	0.31%	\$ 11,972,150	35	0.49%			
		C	\$ 3,377,911	5	0.14%	\$ 3,125,500	5	0.13%	\$ 6,503,411	10	0.26%			
		D	\$ 915,000	1	0.04%	\$ 1,585,000	2	0.06%	\$ 2,500,000	3	0.10%			
		E	\$ 4,740,000	3	0.19%	\$ 7,715,000	5	0.31%	\$ 12,455,000	8	0.50%			
		F					\$ 2,400,000	1	0.10%	\$ 2,400,000	1	0.10%		
	BERKSHIRE HATHAWAY FLORIDA	A	\$ 8,941,200	54	0.36%	\$ 8,252,790	53	0.33%	\$ 17,193,990	107	0.70%			
		B	\$ 11,085,925	34	0.45%	\$ 10,024,702	31	0.41%	\$ 21,110,627	65	0.86%			
		C	\$ 7,371,500	13	0.30%	\$ 5,937,500	10	0.24%	\$ 13,309,000	23	0.54%			
		D	\$ 1,679,000	2	0.07%			0.00%	\$ 1,679,000	2	0.07%			
		E	\$ 7,855,000	6	0.32%	\$ 4,545,000	3	0.18%	\$ 12,400,000	9	0.50%			
		F	\$ 4,850,000	1	0.20%	\$ 9,600,000	3	0.39%	\$ 14,450,000	4	0.59%			
	COLDWELL BANKER	A	\$ 11,355,600	68	0.46%	\$ 10,390,294	60	0.42%	\$ 21,745,894	128	0.88%			
		B	\$ 14,229,100	43	0.58%	\$ 14,285,819	42	0.58%	\$ 28,514,919	85	1.16%			
		C	\$ 7,328,000	13	0.30%	\$ 9,500,411	16	0.38%	\$ 16,828,411	29	0.68%			
		D	\$ 5,323,500	6	0.22%	\$ 1,555,000	2	0.06%	\$ 6,878,500	8	0.28%			
		E	\$ 9,399,000	8	0.38%	\$ 4,730,000	4	0.19%	\$ 14,129,000	12	0.57%			
		F	\$ 10,565,000	3	0.43%	\$ 11,915,000	4	0.48%	\$ 22,480,000	7	0.91%			
	DOWNING FRYE	A	\$ 23,015,445	139	0.93%	\$ 26,397,627	164	1.07%	\$ 49,413,072	303	2.00%			
		B	\$ 38,130,440	112	1.55%	\$ 39,367,188	116	1.60%	\$ 77,497,628	228	3.14%			
		C	\$ 24,083,150	40	0.98%	\$ 19,068,887	31	0.77%	\$ 43,152,037	71	1.75%			
		D	\$ 15,023,900	18	0.61%	\$ 19,691,000	23	0.80%	\$ 34,714,900	41	1.41%			
		E	\$ 19,885,000	14	0.81%	\$ 21,675,761	17	0.88%	\$ 41,560,761	31	1.68%			
		F	\$ 13,870,000	6	0.56%	\$ 21,231,000	7	0.86%	\$ 35,101,000	13	1.42%			
	GULF COAST INTERNATIONAL PROP	A			0.00%	\$ 318,500	2	0.01%	\$ 318,500	2	0.01%			
		B	\$ 871,500	3	0.04%			0.00%	\$ 871,500	3	0.04%			
		C	\$ 1,165,000	2	0.05%			0.00%	\$ 1,165,000	2	0.05%			
		D	\$ 752,500	1	0.03%	\$ 2,779,000	3	0.11%	\$ 3,531,500	4	0.14%			
		E	\$ 2,700,000	2	0.11%	\$ 2,350,000	2	0.10%	\$ 5,050,000	4	0.20%			
		F	\$ 4,200,000	1	0.17%	\$ 5,500,000	2	0.22%	\$ 9,700,000	3	0.39%			
		G	\$ 14,900,000	2	0.60%	\$ 11,600,000	2	0.47%	\$ 26,500,000	4	1.07%			
	JOHN R WOOD	A	\$ 15,194,850	94	0.62%	\$ 15,300,900	92	0.62%	\$ 30,495,750	186	1.24%			
		B	\$ 35,642,801	102	1.44%	\$ 31,996,645	94	1.30%	\$ 67,639,446	196	2.74%			
		C	\$ 24,268,600	40	0.98%	\$ 22,495,700	37	0.91%	\$ 46,764,300	77	1.89%			
		D	\$ 13,041,500	15	0.53%	\$ 19,864,000	23	0.80%	\$ 32,905,500	38	1.33%			
		E	\$ 45,245,219	34	1.83%	\$ 47,626,160	36	1.93%	\$ 92,871,379	70	3.76%			
		F	\$ 51,090,397	18	2.07%	\$ 36,978,205	12	1.50%	\$ 88,068,602	30	3.57%			
		G	\$ 31,450,000	4	1.27%	\$ 40,450,000	5	1.64%	\$ 71,900,000	9	2.91%			
	KELLER WILLIAMS ELITE	A	\$ 4,728,500	26	0.19%	\$ 3,543,210	19	0.14%	\$ 8,271,710	45	0.34%			
		B	\$ 6,680,300	21	0.27%	\$ 5,110,817	16	0.21%	\$ 11,791,117	37	0.48%			
		C	\$ 2,362,500	4	0.10%	\$ 3,020,400	5	0.12%	\$ 5,382,900	9	0.22%			
		D	\$ 805,000	1	0.03%	\$ 1,695,000	2	0.07%	\$ 2,500,000	3	0.10%			
E		\$ 3,900,000	3	0.16%	\$ 3,707,500	3	0.15%	\$ 7,607,500	6	0.31%				
NAPLES REALTY SERVICES	A	\$ 2,064,200	12	0.08%	\$ 1,668,000	9	0.07%	\$ 3,732,200	21	0.15%				
	B	\$ 1,442,300	4	0.06%	\$ 1,948,250	5	0.08%	\$ 3,390,550	9	0.14%				
	C	\$ 1,265,000	2	0.05%	\$ 2,488,500	4	0.10%	\$ 3,753,500	6	0.15%				
	D	\$ 985,000	1	0.04%	\$ 1,765,000	2	0.07%	\$ 2,750,000	3	0.11%				
PREMIER SOTHEBYS	A	\$ 4,948,900	29	0.20%	\$ 5,643,300	34	0.23%	\$ 10,592,200	63	0.43%				
	B	\$ 15,143,000	44	0.61%	\$ 16,021,975	45	0.65%	\$ 31,164,975	89	1.26%				

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		L					S					Total Volume
2014-1	PREMIER SOTHEBYS	C	\$ 16,731,250	27	0.68%	\$ 14,883,800	24	0.60%	\$ 31,615,050	51	1.28%	
		D	\$ 20,417,500	24	0.83%	\$ 10,905,400	13	0.44%	\$ 31,322,900	37	1.27%	
		E	\$ 46,110,000	32	1.87%	\$ 43,222,000	30	1.75%	\$ 89,332,000	62	3.62%	
		F	\$ 74,707,000	25	3.03%	\$ 68,589,000	23	2.78%	\$ 143,296,000	48	5.81%	
		G	\$ 15,225,000	2	0.62%	\$ 15,575,000	2	0.63%	\$ 30,800,000	4	1.25%	
	PREMIERE PLUS REALTY COMPANY	A	\$ 14,776,275	90	0.60%	\$ 15,649,352	92	0.63%	\$ 30,425,627	182	1.23%	
		B	\$ 19,432,400	56	0.79%	\$ 24,865,794	72	1.01%	\$ 44,298,194	128	1.80%	
		C	\$ 7,579,500	13	0.31%	\$ 9,550,900	16	0.39%	\$ 17,130,400	29	0.69%	
		D	\$ 4,463,900	5	0.18%	\$ 4,241,150	5	0.17%	\$ 8,705,050	10	0.35%	
		E	\$ 11,163,000	8	0.45%	\$ 8,907,785	7	0.36%	\$ 20,070,785	15	0.81%	
		F	\$ 7,700,000	2	0.31%	\$ 13,344,192	4	0.54%	\$ 21,044,192	6	0.85%	
		G	\$ 5,650,000	1	0.23%	\$ 5,300,000	1	0.21%	\$ 10,950,000	2	0.44%	
	ROYAL SHELL REAL ESTATE	A	\$ 3,845,850	23	0.16%	\$ 3,734,144	22	0.15%	\$ 7,579,994	45	0.31%	
		B	\$ 11,296,000	31	0.46%	\$ 8,968,800	25	0.36%	\$ 20,264,800	56	0.82%	
		C	\$ 6,328,500	11	0.26%	\$ 4,131,000	7	0.17%	\$ 10,459,500	18	0.42%	
		D	\$ 5,242,500	6	0.21%	\$ 2,633,900	3	0.11%	\$ 7,876,400	9	0.32%	
		E	\$ 6,807,500	5	0.28%	\$ 8,750,000	6	0.35%	\$ 15,557,500	11	0.63%	
		F	\$ 3,300,000	1	0.13%	\$ 4,900,000	1	0.20%	\$ 8,200,000	2	0.33%	
	WILLIAM RAVEIS	F	\$ 10,650,000	3	0.43%	\$ 6,650,000	2	0.27%	\$ 17,300,000	5	0.70%	
		G	\$ 25,275,000	3	1.02%	\$ 25,425,000	3	1.03%	\$ 50,700,000	6	2.05%	
	X-Other	A	\$ 98,827,950	647	4.00%	\$ 97,139,213	635	3.94%	\$ 195,967,163	1,282	7.94%	
		B	\$ 111,898,198	334	4.53%	\$ 107,541,989	320	4.36%	\$ 219,440,187	654	8.89%	
		C	\$ 35,304,341	58	1.43%	\$ 42,421,754	72	1.72%	\$ 77,726,095	130	3.15%	
		D	\$ 27,652,050	33	1.12%	\$ 29,586,900	35	1.20%	\$ 57,238,950	68	2.32%	
		E	\$ 53,310,471	39	2.16%	\$ 57,885,984	41	2.35%	\$ 111,196,455	80	4.51%	
		F	\$ 40,257,000	15	1.63%	\$ 40,082,000	16	1.62%	\$ 80,339,000	31	3.26%	
		G	\$ 11,246,000	2	0.46%	\$ 5,396,000	1	0.22%	\$ 16,642,000	3	0.67%	
	#N/A	A			0.00%	\$ 959,940	6	0.04%	\$ 959,940	6	0.04%	
		B			0.00%	\$ 2,526,235	9	0.10%	\$ 2,526,235	9	0.10%	
C				0.00%	\$ 540,900	1	0.02%	\$ 540,900	1	0.02%		
2014-1	Total	\$ 1,233,921,823	2,603	50.00%	\$ 1,233,921,823	2,603	50.00%	\$ 2,467,843,645	5,206	100.00%		
Grand	Total	\$ 1,233,921,823	2,603	50.00%	\$ 1,233,921,823	2,603	50.00%	\$ 2,467,843,645	5,206	100.00%		